

**IN THE DEPARTMENT OF INSURANCE, FINANCIAL
INSTITUTIONS AND PROFESSIONAL REGISTRATION
STATE OF MISSOURI**

In Re:)
)
THE RELIABLE LIFE) **Market Conduct Examination No. 1012-19-TGT**
INSURANCE COMPANY)
(NAIC #68357))
)

ORDER OF THE DIRECTOR

NOW, on this 2ND day of FEBRUARY 2016, Director John M. Huff, after consideration and review of the market conduct examination of The Reliable Life Insurance Company (NAIC #68357) (hereinafter "Reliable Life") conducted by the Division of Insurance Market Regulation (hereinafter the "Division") pursuant to §374.205 RSMo 2000 and the Stipulation of Settlement and Voluntary Forfeiture ("Stipulation"), does hereby issue the following orders.

This order, issued pursuant to §374.205.2(5) RSMo 2000, and §§374.280 and §374.046.15. RSMo (Cum. Supp. 2013), is in the public interest.

IT IS THEREFORE ORDERED that Reliable Life and the Division having agreed to the Stipulation, the Director does hereby approve and agree to the Stipulation.

IT IS FURTHER ORDERED that Reliable Life shall not engage in any of the violations of law and regulations set forth in the Stipulation or Corrective Action Plan and shall implement procedures to place Reliable Life in full compliance with the requirements of the Stipulation, the Corrective Action Plan and the statutes and regulations of the State of Missouri and to maintain those corrective actions at all times.

IT IS FURTHER ORDERED that Reliable Life shall pay, and the Department of Insurance, Financial Institutions and Professional Registration, State of Missouri, shall accept,

the Voluntary Forfeiture of \$150,000 payable to the Missouri State School Fund.

IT IS SO ORDERED.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the seal of my office in Jefferson City, Missouri, this 2ND day of FEBRUARY, 2016.



John M. Huff
Director



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In Re:)
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THE RELIABLE LIFE) **Market Conduct Examination No. 1012-19-TGT**
INSURANCE COMPANY)
(NAIC #68357))
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**STIPULATION OF SETTLEMENT
AND VOLUNTARY FORFEITURE**

It is hereby stipulated and agreed by the Division of Insurance Market Regulation (hereinafter “the Division”) and The Reliable Life Insurance Company (NAIC #68357) (hereinafter referred to as “Reliable Life”), as follows:

WHEREAS, the Division is a unit of the Missouri Department of Insurance, Financial Institutions and Professional Registration (hereinafter, “the Department”), an agency of the State of Missouri, created and established for administering and enforcing all laws in relation to insurance companies doing business in the State in Missouri; and

WHEREAS, Reliable Life has been granted a certificate of authority to transact the business of insurance in the State of Missouri; and

WHEREAS, the Division conducted a Market Conduct Examination of Reliable Life; and

WHEREAS, based on the Market Conduct Examination, the Division alleges that Reliable Life engaged in certain practices that violated Missouri law.

WHEREAS, the Division and Reliable Life have agreed to resolve the issues raised in the Market Conduct Examination as follows:

A. **Scope of Agreement.** This Stipulation of Settlement and Voluntary Forfeiture embodies the entire agreement and understanding of the signatories with respect to the subject matter contained herein. The signatories hereby declare and represent that no promise, inducement or agreement not herein expressed has been made, and acknowledge that the terms and conditions of this agreement are contractual and not a mere recital.

B. Remedial Action. Reliable Life agrees to take remedial action bringing it into compliance with the statutes and regulations of Missouri. Such remedial actions are contained in a Corrective Action Plan (hereinafter "CAP") agreed to by the parties. Reliable Life agrees to implement and maintain the remedial actions contained in the CAP at all times. The actions agreed to in the CAP are permanent and not subject to any sunset provision.

C. Compliance. Reliable Life agrees to file documentation with the Division pursuant to the terms of the CAP to document compliance with the terms of this Stipulation and with the terms of the CAP.

D. Ongoing Examination. Reliable Life consents to an ongoing examination to begin on the date this Stipulation is executed by Reliable Life to examine compliance with this Stipulation and with the CAP, and to pay any reasonable fees related to the ongoing examination. The parties agree that the CAP is a confidential work paper of the ongoing examination, subject to the provisions of §374.205.4, RSMo. (2000).

E. Voluntary Forfeiture. Reliable Life agrees, voluntarily and knowingly, to surrender and forfeit the sum of \$150,000, such sum payable to the Missouri State School Fund, in accordance with §374.049 and §374.280 RSMo Supp. 2013.

F. Other Penalties. The Division agrees that it will not seek penalties from Reliable Life, other than those agreed to in this Stipulation, for the conduct found in Market Conduct Examination #1012-19-TGT.

G. Waivers. Reliable Life, after being advised by legal counsel, does hereby voluntarily and knowingly waive any and all rights for procedural requirements, including notice and an opportunity for a hearing, and review or appeal by any trial or appellate court, which may have otherwise applied to the above referenced Market Conduct Examination.

H. Changes. No changes to this stipulation shall be effective unless made in writing and agreed to by all signatories to the stipulation.

I. Governing Law. This Stipulation of Settlement and Voluntary Forfeiture shall be governed and construed in accordance with the laws of the State of Missouri.

J. **Authority.** The signatories below represent, acknowledge and warrant that they are authorized to sign this Stipulation of Settlement and Voluntary Forfeiture.

K. **Effect of Stipulation.** This Stipulation of Settlement and Voluntary Forfeiture shall not become effective until entry of a Final Order by the Director of the Department of Insurance, Financial Institutions and Professional Registration (hereinafter the "Director") approving this Stipulation.

L. **Request for an Order.** The signatories below request that the Director issue an Order approving this Stipulation of Settlement and Voluntary Forfeiture and ordering the relief agreed to in the Stipulation, and consent to the issuance of such Order.

DATED: 1/29/16



Angela Nelson
Director, Division of Insurance
Market Regulation

DATED: 1/29/16



Stewart Freilich
Senior Regulatory Affairs Counsel
Division of Insurance Market Regulation

DATED: 1/25/16



President - Tom Myers
The Reliable Life Insurance Company

DATED: 1/27/16



Bruce Baty
Counsel for the Reliable Life Insurance Company