

**IN THE DEPARTMENT OF INSURANCE, FINANCIAL  
INSTITUTIONS AND PROFESSIONAL REGISTRATION  
STATE OF MISSOURI**

**In Re:** )  
 )  
**STATE NATIONAL INSURANCE** ) **Market Conduct Examination**  
**COMPANY, INC. (NAIC # 12831)** ) **No. 1503-60-TGT**  
 )

**ORDER OF THE DIRECTOR**

NOW, on this 27<sup>th</sup> day of January, 2016, Director John M. Huff, after consideration and review of the market conduct examination of State National Insurance Company, Inc. (NAIC #12831) (hereafter referred to as "State National"), examination number 1503-60-TGT, and the Stipulation of Settlement and Voluntary Forfeiture ("Stipulation"), does hereby issue the following orders:

This order, issued pursuant to §§ 374.046.15,<sup>1</sup> 374.205.2(5), and 374.280, is in the public interest.

IT IS THEREFORE ORDERED that State National and the Division of Insurance Market Regulation having agreed to the Stipulation, the Director does hereby approve and agree to the Stipulation.

IT IS FURTHER ORDERED that State National shall not engage in any of the violations of law and regulations set forth in the Stipulation and shall implement procedures to place State National in full compliance with the requirements in the Stipulation and the statutes and regulations of the State of Missouri and to maintain those corrective actions at all times.

IT IS FURTHER ORDERED that State National shall pay, and the Department of Insurance, Financial Institutions and Professional Registration, State of Missouri, shall accept, the Voluntary Forfeiture of \$1,000 payable to the Missouri State School Fund.

---

<sup>1</sup> All references, unless otherwise noted, are to Missouri Revised Statutes 2000 as amended.

IT IS SO ORDERED.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the seal of my office in Jefferson City, Missouri, this 27<sup>th</sup> day of January, 2016.



---

John M. Huff  
Director



**IN THE DEPARTMENT OF INSURANCE, FINANCIAL  
INSTITUTIONS AND PROFESSIONAL REGISTRATION  
STATE OF MISSOURI**

**In Re:** )  
 )  
**STATE NATIONAL INSURANCE** ) **Market Conduct Examination**  
**COMPANY, INC. (NAIC # 12831)** ) **No. 1503-60-TGT**  
 )

**STIPULATION OF SETTLEMENT AND VOLUNTARY FORFEITURE**

It is hereby stipulated and agreed by the Division of Insurance Market Regulation (hereinafter, the "Division"), and State National Insurance Company, Inc. (NAIC #12831) (hereinafter, "State National"), as follows:

WHEREAS, the Division is a unit of the Missouri Department of Insurance, Financial Institutions and Professional Registration (hereinafter, the "Department"), an agency of the State of Missouri, created and established for administering and enforcing all laws in relation to insurance companies doing business in the State in Missouri; and

WHEREAS, State National has been granted a certificate of authority to transact the business of insurance in the State of Missouri; and

WHEREAS, the Division called a Market Conduct Examination of State National based upon findings contained in a Market Conduct Investigation; and

WHEREAS, the Market Conduct Investigation revealed that:

1. State National failed to include a full payment for sales tax in one commercial automobile policy first party total loss settlement even though State National's policy provided for payment of the sales tax in violation of §§ 375.445,<sup>1</sup> 375.936(13), 375.1007(1), and 375.1007(4), RSMo, and 20 CSR 100-1.020(1)(A);

WHEREAS, the Division and State National have agreed to resolve the issues raised in the Market Conduct Examination and Market Conduct Investigation as follows:

A. **Scope of Agreement.** This Stipulation of Settlement and Voluntary Forfeiture (hereinafter, "Stipulation") embodies the entire agreement and understanding of the signatories with respect to the subject matter contained herein. The signatories hereby declare and represent that no

---

<sup>1</sup> All references, unless otherwise noted, are to Revised Statutes of Missouri 2000, as amended.

promise, inducement or agreement not herein expressed has been made, and acknowledge that the terms and conditions of this agreement are contractual and not a mere recital.

**B. Remedial Action.** State National agrees to take remedial action bringing it into compliance with the statutes and regulations of Missouri and agrees to maintain those remedial actions at all times. Such remedial actions shall include, but are not limited to, the following:

1. State National agrees that it will pay all automobile total loss claims, including payment for all sales taxes relating to such claims, according to the terms of its policy provisions;

2. State National agrees that it will review all first party automobile total loss claims paid or processed at any time from October 1, 2010 to the date of the Final Order closing this Market Conduct Examination to determine if State National paid all applicable sales tax to the claimant for the damaged vehicle using the contractual value payable under the terms of the policy at the time of loss.<sup>2</sup> If all applicable sales tax was not paid by State National to the claimant, State National shall pay restitution to the claimant in the amount of the sales tax payable under its policy on the date of loss, including all state, city, county and other taxes. Such restitution shall be paid with no reduction in the amount payable to the claimant if the owner of the total loss vehicle retains the vehicle as salvage, unless there is a clear and specific provision in the policy supporting the reduction. In the event that State National chooses to submit documentation to the Division establishing that a claimant received a sales tax credit from the State of Missouri in an amount at least equal to the contractual value payable for sales tax under the terms of the policy at the time of loss, the payment of restitution as outlined in this paragraph, may be made either to the claimant or to the State of Missouri.

**C. Compliance.** State National agrees to file documentation with the Division, in a format acceptable to the Division, within 120 days of the entry of a final order of any remedial action taken to implement compliance with the terms of this Stipulation and to document payment of restitution required under the terms of this Stipulation.

**D. Voluntary Forfeiture.** State National agrees, voluntarily and knowingly, to surrender and forfeit the sum of \$1,000 such sum payable to the Missouri State School Fund, in accordance with § 374.280.

**E. Other Penalties.** The Division agrees that it will not seek penalties against State

---

<sup>2</sup> This could be Actual Cash Value, Stated Value or some other valuation method listed in the policy.

National, other than those agreed to in this Stipulation, in connection with Market Conduct Examination #1503-60-TGT.

F. **Waivers.** State National, after being advised by legal counsel, does hereby voluntarily and knowingly waive any and all rights for procedural requirements, including notice and an opportunity for a hearing, and review or appeal by any trial or appellate court, which may have otherwise applied to Market Conduct Examination #1503-60-TGT.

G. **Changes.** No changes to this Stipulation shall be effective unless made in writing and agreed to by all signatories to the Stipulation.

H. **Governing Law.** This Stipulation shall be governed and construed in accordance with the laws of the State of Missouri.

I. **Authority.** The signatories below represent, acknowledge and warrant that they are authorized to sign this Stipulation.

J. **Effect of Stipulation.** This Stipulation shall not become effective until entry of a Final Order by the Director of the Department of Insurance, Financial Institutions and Professional Registration (hereinafter the "Director") approving this Stipulation.

K. **Request for an Order.** The signatories below request that the Director issue an Order approving this Stipulation and ordering the relief agreed to in the Stipulation, and consent to the issuance of such Order.

DATED: 1/25/2016



Angela L. Nelson  
Director  
Division of Insurance Market Regulation

DATED: 1/25/2016



Kelly Hopper  
Legal Counsel  
Division of Insurance Market Regulation

DATED: 1-14-16



Terry D. Ledbetter  
President  
State National Insurance Company, Inc.