

### **DEPARTMENT OF COMMERCE & INSURANCE**

P.O. Box 690, Jefferson City, Mo. 65102-0690

#### **ORDER**

After full consideration and review of the report of the financial examination of Old American Insurance Company for the period ended December 31, 2023, together with any written submissions or rebuttals and any relevant portions of the examiner's workpapers, I, Angela L. Nelson, Director of the Missouri Department of Commerce and Insurance pursuant to section 374.205.3(3)(a), RSMo, adopt such examination report. After my consideration and review of such report, workpapers, and written submissions or rebuttals, I hereby incorporate by reference and deem the following parts of such report to be my findings and conclusions to accompany this order pursuant to section 374.205.3(4), RSMo: summary of significant finding, company history, management and control, territory and plan of operation, growth of company and loss experience, reinsurance, accounts and records, financial statements, comments on financial statement items, financial statement changes resulting from examination, and summary of recommendations.

Based on such findings and conclusions, I hereby ORDER that the report of the financial examination of Old American Insurance Company as of December 31, 2023, be and is hereby ADOPTED as filed and for Old American Insurance Company to take the following action or actions, which I consider necessary to cure any violation of law, regulation or prior order of the Director revealed by such report: (1) account for its financial condition and affairs in a manner consistent with the Director's findings and conclusions.

So ordered, signed and official seal affixed this day of June, 2025.

SOURI DEPARTI

Angela L. Nelson, Director

Department of Commerce and Insurance



## REPORT OF FINANCIAL EXAMINATION OF

# OLD AMERICAN INSURANCE COMPANY

AS OF DECEMBER 31, 2023

STATE OF MISSOURI
DEPARTMENT OF COMMERCE & INSURANCE

JEFFERSON CITY, MISSOURI

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Honorable Angela L. Nelson, Director Missouri Department of Commerce and Insurance 301 West High Street, Room 530 Jefferson City, Missouri 65101

#### Director Nelson:

In accordance with your financial examination warrant, a full-scope financial examination has been made of the records, affairs, and financial condition of

#### Old American Insurance Company (NAIC #67199)

hereinafter referred to as such, as Old American, or as the Company. Its administrative office is located at 3520 Broadway Boulevard, Kansas City, Missouri, telephone number (816) 753-7000. The fieldwork for this examination began on September 24, 2024, and concluded on the above date.

#### **SCOPE OF EXAMINATION**

#### **Period Covered**

The Missouri Department of Commerce and Insurance (Department) has performed a multi-state financial examination of Old American Insurance Company. The last examination of the Company by the Department covered the period of January 1, 2015, through December 31, 2019. The current examination covers the period of January 1, 2020, through December 31, 2023, as well as a review of any material transactions and events occurring subsequent to the examination period through the date of this report.

#### **Procedures**

We conducted our examination in accordance with the National Association of Insurance Commissioners (NAIC) *Financial Condition Examiners Handbook* (*Handbook*), except where practices, procedures, and applicable regulations of the Department or statutes of the state of Missouri prevailed. The *Handbook* requires that we plan and perform the examination to evaluate the financial condition, assess corporate governance, identify current and prospective risks of the Company, and evaluate system controls and procedures used to mitigate those risks. An examination also includes the identification and evaluation of significant risks that could cause the Company's surplus to be materially misstated, both on a current and prospective basis.

This examination also included a review of significant estimates made by management and evaluation of management's compliance with Statutory Accounting Principles. The examination does not attest to the fair presentation of the financial statements included herein. If, during the course of the examination an adjustment is identified, the impact of such adjustment will be documented separately following the Company's financial statements.

All accounts and activities of the Company were considered in accordance with the risk-focused examination process. Those activities considered in the examination as key to Old American included capital and surplus, investments, related party, reinsurance, claims handling and

reserving, and underwriting. The examination also included a review and evaluation of information technology general controls.

This examination was conducted as part of a coordinated examination of the Kansas City Life Insurance Group, which consists of three insurance companies domiciled in two states. Missouri is the lead state regulator for the group and regulators from Ohio participated in the examination. The examination was also conducted concurrently with the examination of the Company's parent, Kansas City Life Insurance Company (KC Life) and affiliate Grange Life Insurance Company (Grange Life).

This examination report includes significant findings of fact, as mentioned in section 374.205 of the Revised Statutes of Missouri (RSMo) (Examination, director may conduct, when...) and general information about the Company and its financial condition. There may be other items identified during the examination that, due to their nature (e.g., subjective conclusions, proprietary information, etc.), are not included within the examination report but are separately communicated to other regulators and/or the Company.

#### SUMMARY OF SIGNIFICANT FINDINGS

There were no material adverse findings, significant non-compliance issues, or material changes to the financial statements noted during the examination.

#### **COMPANY HISTORY**

#### General

Old American Insurance Company was incorporated on December 11, 1939, and commenced business on December 30, 1939, under the laws of the state of Missouri. Old American is a wholly-owned subsidiary of KC Life pursuant to its acquisition in 1991 from the Resolution Trust Corporation. Old American currently operates as a stock life insurance company, in accordance with the provisions of Chapter 376 RSMo. (Life, Health and Accident Insurance).

#### Mergers, Acquisitions, and Major Corporate Events

There were no mergers, acquisitions, or major corporate events specific to Old American during the examination period. The Company's parent, KC Life sold Sunset Life Insurance Company of America to Bona Holdings, LLC. The sale was approved by the Department on October 8, 2021, and closed on November 1, 2021.

#### **Dividends and Capital Contributions**

Old American paid ordinary dividends to its sole shareholder, KC Life in each year under examination. The dividend payments are summarized in the table below:

Year	Amount
2020	\$ 532,313
2021	43,084
2022	43,084
2023	1,031,519
Total	\$ 1,650,000

Old American received surplus contributions from KC Life of \$500,000 in 2020 and \$4,500,000 in 2021.

#### **Surplus Notes**

There were no surplus notes issued or outstanding during the examination period.

#### MANAGEMENT AND CONTROL

#### **Board of Directors**

The management of the Company is vested in a Board of Directors that are elected by the holders of the common stock on an annual basis. The Company's Articles of Incorporation specify that the Board of Directors shall consist of nine members. As of December 31, 2023, the Company only had eight directors. The Directors selected and serving as of December 31, 2023, were as follows:

Name and Address R. Phillip Bixby Kansas City, Missouri	Principal Occupation and Business Affiliation Chairman Kansas City Life Insurance Company
Walter E. Bixby	President, Chief Executive Officer, and Vice Chairman
Kansas City, Missouri	Kansas City Life Insurance Company
David A. Laird	Senior Vice President, Finance
Kansas City, Missouri	Kansas City Life Insurance Company
Mark A. Milton	Senior Vice President, Actuary
Kansas City, Missouri	Kansas City Life Insurance Company
Malika S. Simmons	Assistant Counsel
Kansas City, Missouri	Kansas City Life Insurance Company
Bradley W. Cope	Vice President, Sales & Marketing
Kansas City, Missouri	Old American Insurance Company
Stephen E. Ropp	Senior Vice President, Operations
Kansas City, Missouri	Kansas City Life Insurance Company
James P. Bixby	Assistant Vice President, Underwriter
Kansas City, Missouri	Kansas City Life Insurance Company

#### **Senior Officers**

According to Old American's Bylaws, the officers of the Company shall be chosen by the Board of Directors on an annual basis and shall consist of a President, one or more Vice Presidents, a Secretary, a Treasurer, and any such additional officers as the Board shall designate. The officers elected and serving, as of December 31, 2023, were as follows:

<u>Name</u>	<u>Office</u>
Walter E. Bixby	President
Jennifer K. Pieper	Vice President and Controller
Malika S. Simmons	Vice President, Assistant General Counsel, Secretary
R. Philip Bixby	Chairman
Mark A. Milton	Chief Actuary
David A. Laird	Chief Financial Officer

#### **Principal Committees**

The Company's Bylaws authorize an Executive Committee, and Investment Committee, a Nominating and Compensation Committee, and any other committees deemed necessary by the Board of Directors. Old American utilizes the Investment Committee and Audit Committee of its direct parent, Kansas City Life Insurance Company. The established committees and the members elected and serving as of December 31, 2023, were as follows:

#### **Executive Committee**

R. Philip Bixby Walter E. Bixby David A. Laird Malika S. Simmons

#### **Nominating and Compensation Committee**

R. Philip Bixby Walter E. Bixby David A. Laird Malika S. Simmons

#### **Retirement Committee**

Walter E. Bixby Malika S. Simmons

#### **Corporate Records**

The Company's Articles of Incorporation and Bylaws were reviewed. There were no revisions to either document during the examination period. The minutes of the Board of Directors, stockholders, and committee meetings were reviewed for the period under examination.

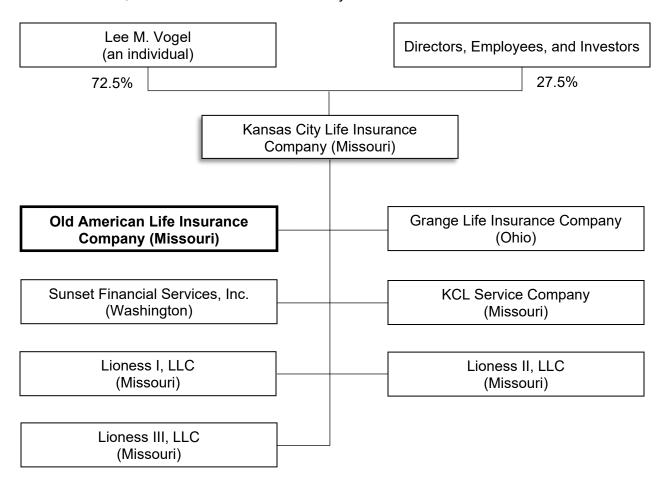
#### Holding Company, Subsidiaries, and Affiliates

Old American is a member of an Insurance Holding Company system, as defined by section 382.010, RSMo (Definitions). The Company is a wholly-owned subsidiary of Kansas City Life Insurance Company, Missouri-domiciled life and health insurer. The holding company system also includes Grange Life Insurance Company, an Ohio-domiciled insurer. KC Life also wholly owns non-insurance subsidiaries KCL Service Company and Sunset Financial Services, Inc. Sunset Financial is a Washington corporation that markets KC Life's variable products and performs investment services for policyholders. KCL Service Company does not have any significant operations. In 2021, KC Life completed the acquisition of 100% membership interests of certain land and buildings in three separate limited liability companies in Urbandale, Iowa. These limited liability companies are reported as real estate assets on the KC Life balance sheet and on the organizational chart as Lioness I, LLC, Lioness II, LLC, and Lioness III, LLC.

Lee M. Vogel, an individual, is considered the ultimate controlling person, pursuant to a 2004 stock voting agreement that grants him majority control of the Company's stock. As of December 31, 2013, Mr. Vogel controlled 72.5% of KC Life's outstanding shares. Minority interest shareholders consisting of Directors, employees, and institutional investors constitute the remaining shareholders of KC Life.

#### **Organizational Chart**

The following organizational chart depicts the applicable portion of the holding company group as of December 31, 2023. All subsidiaries are wholly-owned unless otherwise noted.



#### **Intercompany Transactions**

The following agreements represent significant contracts executed with affiliated entities that were in effect as of December 31, 2023. A brief description of these agreements are as follows:

**Tax Allocation Agreement**: KC Life and its various subsidiaries are party to a Tax Allocation Agreement that has been in effect since December 31, 2008. The Kansas City Life Insurance Group files a consolidated federal income tax return each year. The portion of the consolidated tax liability allocated to each subsidiary is based upon the subsidiary's tax liability on a standalone basis.

**Cost Sharing Agreement:** KC Life and Old American have been parties to a Cost Sharing Agreement since October 1, 2008. Under the terms of this agreement, the companies agree to share the expenses of executive management, investment, tax, data processing, and other administrative services.

Inter-Company Retained Asset Program for Benefit Payments Agreement: Effective January 1, 2006, KC Life, Sunset Life, and Old American entered into this agreement for the purpose of establishing a retained asset account for the payment of certain benefits and

surrenders. KC Life established an account with a bank under which benefits are paid. KC Life and Old American maintain separate investment accounts to fund the payment account.

**Participation Agreement:** Effective January 1, 2023, KC Life, Old American, and Grange Life entered into this agreement related to the purchase, sale, and participation ownership interest in mortgage loans. All payments, income, gains, profits, losses, expenses, and advances related to the underlying loan, the loan documents, and the collateral are apportioned between the participants in proportion to the respective participation percentages.

#### TERRITORY AND PLAN OF OPERATION

Old American Insurance Company is licensed by the Missouri Department of Commerce and Insurance under Chapter 376 RSMo (Life, Health and Accident Insurance). As of December 31, 2023, the Company was licensed in 47 states and the District of Columbia.

Old American sells final expense insurance products nationwide through a general agency system, with exclusive territories, using direct response marketing to supply agents with leads. Agents primarily market to individuals in the age range of 50 to 85, principally through final arrangements planning. The Company also offers a juvenile product designed for parents or grandparents to insure children of ages up to 15 and a term life insurance product to individuals with ages from 20 to 65. Old American's administrative and accounting operations are part of KC Life's home office, but it operates and maintains a separate and independent field force.

#### **GROWTH OF COMPANY AND LOSS EXPERIENCE**

The decline in net premiums in 2022 and 2023 was the result of a new reinsurance agreement with RGA Reinsurance Company (RGA) for all new business on specific product offerings. The agreement had a positive effect on benefits and loss payments, capital and surplus, and net income.

The table below summarizes the Company's growth and loss experience for the period under examination:

(\$000s omitted)

		Change in			Ratio of Net	
	Net	Net	<b>Benefits</b>	Capital and	<b>Premiums</b>	Net Income
Year	<b>Premiums</b>	<b>Premiums</b>	and Losses	Surplus	to Surplus	(Loss)
2020	\$ 96,983	\$ 2,880	\$ 71,465	\$ 16,361	592.8%	\$ (3,750)
2021	98,308	1,325	76,957	18,268	538.1%	(3,294)
2022	92,410	(5,898)	72,965	21,454	430.7%	2,325
2023	86,481	(5,929)	66,984	26,951	320.9%	6,425

#### REINSURANCE

#### General

The Company's premium activity on a direct written, assumed, and ceded basis for the period under examination is detailed below:

#### (\$000s omitted)

Premium Type	2020	2021	2022	2023		
Direct Premiums Written	\$ 97,713	\$ 98,894	\$ 98,361	\$	97,433	
Reinsurance Assumed:	-	-	-		-	
Reinsurance Ceded:						
Affiliates	-	-	-		-	
Non-Affiliates	730	587	5,951		10,952	
Net Premiums Written	\$ 96,983	\$ 98,308	\$ 92,410	\$	86,481	

#### **Assumed Reinsurance**

The Company did not assume any premiums during the examination period.

#### **Ceded Reinsurance**

Old American has a coinsurance agreement with Employers Reassurance Corporation that covers certain whole life policies issued by Old American prior to December 1, 1986. This block of business is in run-off.

On January 1, 2022, Old American entered into an agreement with RGA to reinsure 50% of new business on certain products. The agreement was amended on October 1, 2022, to increase the ceded percentage to 75% of new business on the selected products. Premiums ceded increased significantly in 2022 and 2023 as a result.

Additionally, Old American has reinsurance agreements on nearly 100% of its accident and health reserves. These blocks of business are also closed blocks. In 2023, the Company ceded reserves of \$3.035 million, split equally between Swiss Reinsurance America Corporation and UNUM Life Insurance Company of America.

The Company is contingently liable for all reinsurance losses ceded to others. This contingent liability would become an actual liability in the event that an assuming reinsurer fails to perform its obligations under the reinsurance contract.

#### **ACCOUNTS AND RECORDS**

#### **Independent Auditor**

The certified public accounting (CPA) firm, BKD, LLP (BKD), of Kansas City, Missouri, performed the statutory audits of the Company for years 2020 and 2021. In 2022, BKD merged with Dixon Hughes Goodman LLP and began operating under the name FORVIS, LLP (FORVIS). FORVIS, of Kansas City, Missouri, performed the 2022 and 2023 statutory audits of the Company. Reliance was placed upon the CPA workpapers as deemed appropriate.

#### **Actuarial Opinion**

The Company's actuarial opinion regarding reserves and other actuarial items was issued by Karen Dierker, FSA, MAAA, for all years in the examination period. Ms. Dierker is employed by the Kansas City Life Insurance Group in the Company's home office in Kansas City, Missouri.

#### **Consulting Actuary**

Pursuant to a contract with the Department, Frank G. Edwards, Jr., ASA and Jennifer Thelen, FSA, both employed by INS Consultants, Inc., reviewed the underlying actuarial assumptions and methodologies used by KC Life to determine the adequacy of reserves and other actuarial items. Mr. Edwards and Ms. Thelen determined that the Company made a reasonable provision for the reserves and other actuarial items that were reported in the statutory financial statements, as of December 31, 2023.

#### **Information Systems**

Kim Dobbs, CFE, AES, CISA, the Department's Information Systems Financial Examiner-in-Charge and Alicia Galm, CFE, IT Examiner Specialist conducted a review of the Company's information systems.

#### FINANCIAL STATEMENTS

The following financial statements are based on the statutory financial statements filed by the Company with the Department and present the financial condition of Old American Insurance Company for the period ending December 31, 2023. The accompanying comments on financial statements reflect any examination adjustments to the amounts reported in the financial statements and should be considered an integral part of the financial statements. The failure of any column of numbers to add to its respective total is due to rounding or truncation.

There may have been additional differences found in the course of this examination, which are not shown in the "Comments on Financial Statement Items." These differences were determined to be immaterial concerning their effect on the financial statements, and therefore were only communicated to the Company and noted in the workpapers for each individual key activity.

ASSETS
As of December 31, 2023

	Assets	Nonadmitted Assets	Net Admitted Assets
Bonds	\$ 254,571,256	\$ -	\$ 254,571,256
Stocks:			
Preferred Stocks	946,441	-	946,441
Common Stocks	197,300	-	197,300
Mortgage Loans on Real Estate:			
First Liens	35,739,912	-	35,739,912
Cash, Cash Equivalents, and Short-			
Term Investments	6,537,419	-	6,537,419
Contract Loans	11,587,343	-	11,587,343
Other Invested Assets	145,212	145,212	-
Investment Income Due and Accrued	2,764,610	-	2,764,610
Premiums and Considerations:			
Uncollected Premiums and			
Agents' Balances in the Course			
of Collection	2,694,257	2,606,951	87,306
Deferred Premiums, Agents'			
Balances and Installments			
Booked but Deferred and Not Yet			
Due	4,675,153	-	4,675,153
Reinsurance:			
Amounts Recoverable from			
Reinsurers	219,556	31,984	187,572
Other Amounts Receivable Under			
Reinsurance Contracts	1,643,523	-	1,643,523
Net Deferred Tax Asset	15,531,216	12,008,776	3,522,440
Guaranty Funds Receivable or on			
Deposit	808,425	774,838	33,587
Aggregate Write-Ins for Other-Than-			
Invested Assets	 5,235,997	31,515	5,204,482
TOTAL ASSETS	\$ 343,297,620	\$ 15,599,276	\$ 327,698,344

## LIABILITIES, SURPLUS AND OTHER FUNDS As of December 31, 2023

Aggregate Reserve for Life Contracts Aggregate Reserve for Accident and Health Contracts	\$	276,760,054 45,738
Liability for Deposit-Type Contracts		322,971
Contract Claims: Life		7 740 005
Accident and Health		7,740,205 30,335
Premiums and Annuity Considerations for Life and Accident and Health		30,333
Contracts Received in Advance		111,492
Contract Liabilities Not Included Elsewhere:		111,432
Interest Maintenance Reserve		96,738
Commissions to Agents Due or Accrued		404,691
General Expenses Due or Accrued		1,392,140
Taxes, Licenses, and Fees Due or Accrued, Excluding Federal Income		1,002,110
Taxes		1,155,429
Current Federal and Foreign Income Taxes		345,810
Unearned Investment Income		416,597
Amounts Withheld or Retained by Company as Agent or Trustee		2,401,755
Remittances and Items Not Allocated		2,012,657
Liability for Benefits for Employees and Agents if Not Included Above		3,132,422
Miscellaneous Liabilities:		
Asset Valuation Reserve		2,260,000
Payable to Parent, Subsidiaries, and Affiliates		759,805
Aggregate Write-Ins for Liabilities		1,358,247
TOTAL LIABILITIES	\$	300,747,086
Common Capital Stock		3,036,850
Preferred Capital Stock		963,150
Gross Paid In and Contributed Surplus		5,093,920
Unassigned Funds (Surplus)		18,092,204
Less Treasury Stock, at Cost:		
4,248 Shares Common		133,446
20,284 Shares Preferred		101,420
TOTAL CAPITAL AND SURPLUS	<u>\$</u> \$	26,951,258
TOTAL LIABILITIES AND SURPLUS	\$	327,698,344

#### **SUMMARY OF OPERATIONS**

For the Year Ended December 31, 2023

	_	
Contracts	\$	86,480,823
Net Investment Income		12,411,778
Amortization of Interest Maintenance Reserve		16,879
Commissions and Expense Allowances on Reinsurance Ceded		10,550,341
Miscellaneous Income:		
Aggregate Write-Ins for Miscellaneous Income		641
Total Revenue	\$	109,460,462
Death Benefits		50,925,002
Matured Endowments		208,246
Disability Benefits and Benefits Under Accident and Health Contracts		13,853
Surrender Benefits and Withdrawals for Life Contracts		6,960,669
Interest and Adjustments on Contract or Deposit-Type Contract Funds		155,467
Payments on Supplementary Contracts with Life Contingencies		6,341
Increase in Aggregate Reserves for Life and Accident and Health Contracts		8,714,350
Commissions on Premiums, Annuity Considerations, and Deposit-Type		
Contract Funds		17,426,239
General Insurance Expenses		13,680,199
Insurance Taxes, License, and Fees, Excluding Federal Income Taxes		2,481,167
Increase in Loading on Deferred and Uncollected Premiums		(456,984)
Aggregate Write-Ins for Deductions		2,780
Total Underwriting Deductions	\$	100,117,329
Net Gain (Loss) From Operations Before Dividends to Policyholders		
and Federal Income Taxes	\$	9,343,133
Federal and Foreign Income Taxes Incurred		2,914,975
Net Realized Capital Gains (Losses)		(2,990)
NET INCOME (LOSS)	\$	6,425,168

**RECONCILIATION OF CAPITAL AND SURPLUS**Changes from January 1, 2020, to December 31, 2023

#### (\$000's omitted)

,	2020	2021	2022	2023
Capital and Surplus, Beginning of				
Year	\$ 19,738	\$ 16,361	\$ 18,268	\$ 21,454
Net Income (Loss)	(3,750)	(3,294)	2,325	6,425
Change in Net Unrealized Capital				
Gains (Losses) Less Capital				
Gains Tax	-	-	206	(54)
Change in Net Deferred Income				
Tax	1,196	1,036	737	993
Change in Nonadmitted Assets	(635)	(269)	84	(550)
Change in Asset Valuation Reserve	(155)	(22)	(123)	(285)
Surplus Adjustments:				
Paid In	500	4,500	-	
Dividends to Stockholders	(532)	(43)	(43)	(1,032)
Net Change in Capital and Surplus	\$ (3,377)	\$ 1,907	\$ 3,186	\$ 5,497
Capital and Surplus, End of Year	\$ 16,361	\$ 18,268	\$ 21,454	\$ 26,951

#### **COMMENTS ON FINANCIAL STATEMENT ITEMS**

None.

FINANCIAL STATEMENT CHANGES RESULTING FROM EXAMINATION

None.

**SUMMARY OF RECOMMENDATIONS** 

None.

#### **SUBSEQUENT EVENTS**

Old American paid dividends to KC Life of \$375,000 on February 12, 2025, and \$250,000 on May 14, 2025. There were no other significant subsequent events from December 31, 2023, through the date of this report.

#### **ACKNOWLEDGMENT**

The assistance and cooperation extended by the officers and the employees of Old American Insurance Company during the course of this examination is hereby acknowledged and appreciated. In addition to the undersigned, Kim Dobbs, CFE, AES, CISA, Alicia Galm, CFE, Jessica Jones, CFE, and Kelly Pfefferkorn, CPA, CFE, examiners for the Missouri Department of Commerce and Insurance, also participated in this examination.

#### **VERIFICATION**

State of Missouri	)	
	)	SS
County of Platte	)	

I. Laura Church, on my oath swear that to the best of my knowledge and belief the above examination report is true and accurate and is comprised of only facts appearing upon the books, records, or other documents of Old American Insurance Company, its agents or other persons examined, or as ascertained from the testimony of its officers or agents or other persons examined concerning its affairs, and such conclusions and recommendations as the examiners find reasonably warranted from the facts.

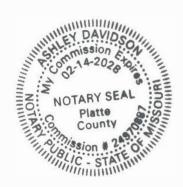
> Laura Church, CPA. CFE Examiner-In-Charge

Missouri Department of Commerce and

Insurance

Sworn to and subscribed before me this 27th day of May

My commission expires:





#### **SUPERVISION**

The examination process has been monitored and supervised by the undersigned. The examination report and supporting workpapers have been reviewed and approved. Compliance with NAIC procedures and guidelines as contained in the *Financial Condition Examiners Handbook* has been confirmed, except where practices, procedures, and applicable regulations of the Missouri Department of Commerce and Insurance and statutes of the state of Missouri prevailed.

Sara McNeely, CFE

Assistant Chief Financial Examiner
Missouri Department of Commerce and
Insurance