## **National Council On Compensation Insurance**

Loss Cost Filing Review Missouri Workers' Compensation January 1, 2011

**Firm:** AMI Risk Consultants, Inc.

11410 N. Kendall Drive, Suite 208

Miami, Florida 33176

(305) 273-1589

Contact: Aguedo (Bob) M. Ingco, FCAS, MAAA, CPCU, ARM

**Date:** December 14, 2010

#### TABLE OF CONTENTS

<i>I</i> .	EXECUTIVE SUMMARY	<u>PAGE</u>
	Introduction & Scope	1
	Conclusions	2
	Sources Relied Upon	3
	Overview of Filing	4-5
II.	ACTUARIAL REPORT	<u>PAGE</u>
	Statewide Indication	6-11
	Attached Exhibits	12
III	I. ACTUARIAL EXHIBITS	<u>EXHIBIT</u>
III	I. ACTUARIAL EXHIBITS  Statewide Indication – AMI Compared to NCCI	
<i>III</i>		I
III	Statewide Indication – AMI Compared to NCCI	І
III	Statewide Indication – AMI Compared to NCCI	II
<i>III</i>	Statewide Indication – AMI Compared to NCCI  AMI Selected Ultimate Premium & Losses  Selected Loss Development Factors	IIIIIII
1111	Statewide Indication – AMI Compared to NCCI  AMI Selected Ultimate Premium & Losses  Selected Loss Development Factors  Selected Trend Rates	IIIIIIV
<i>III</i>	Statewide Indication – AMI Compared to NCCI	IIIIIIVV

#### National Council on Compensation Insurance

Loss Cost Filing Review Missouri Workers' Compensation Effective January 1, 2011

#### INTRODUCTION AND SCOPE

AMI Risk Consultants Inc. (AMI) has been retained by the Missouri Department of Insurance, Financial Institutions, and Professional Regulation (DIFP) to review the 2011 Workers' Compensation Loss Cost filing submitted by the National Council on Compensation Insurance (NCCI).

This report summarizes the results of our review of the calculations and assumptions used by NCCI to derive the advisory loss costs effective January 1, 2011.

In particular we reviewed the NCCI's statewide pure premium level indication.

Specifically excluded from the scope of our review are loss costs for special groups such as F-Classifications and Underground Coal Mine workers.

Furthermore we did not audit the premium or loss data underlying the loss cost development, nor did we verify the accuracy of NCCI's detail calculations.

#### **CONCLUSIONS**

The summarized results of our review are as follows:

We find that the statewide indicated pure premium level change developed by NCCI recognizes the appropriate, standard ratemaking elements. Our opinion of the various selections made by NCCI in developing the statewide indication is that selections of ultimate losses and of trend rates are somewhat conservative. In addition NCCI's inclusion of assigned risk experience in developing the statewide indication further overstates the statewide loss cost level.

AMI's calculated statewide indicated change compared to NCCI's is:

2011 Missouri Statewide Indicated Change		
Filed by NCCI Estimated by AMI		
-4.4%	-11.1%	

NCCI's proposed statewide average loss cost is, therefore, 6.7 percentage points higher than our own estimate. The difference is broken down as follows:

Break Down of Difference Between NCCI and AMI Estimated Loss Costs			
Source of Difference Excess of NCCI over AMI			
Premium & Loss Development	2.7%		
LAE Provision	0.1%		
Trend	2.0%		
Assigned Risk Inclusion	1.9%		
Total	6.7%		

#### National Council on Compensation Insurance

#### SOURCES RELIED UPON

In performing our review we relied on information from the following sources:

- NCCI 2010 Advisory Loss Cost Filing for Missouri
- NCCI 2011 Advisory Loss Cost Filing for Missouri
- Data and explanatory notes provided by NCCI in response to our questions (attached here as Appendix A)
- Premium and Loss Data for Missouri Employers Mutual provided by DIFP.

### OVERVIEW OF FILING

#### Summary of Proposed Changes

NCCI is proposing a reduction to its advisory loss costs based on an analysis of emerging trends in premium and loss experience from recent years. Aside from the determination of the overall statewide change needed in the advisory loss cost and revision of classification relativities no other major changes are being proposed. In particular, the advisory loss elimination ratios and the following retrospective rating plan parameters are not being updated: state hazard group differentials, expected loss ranges, excess loss pure premium factors, and excess loss and allocated expense pure premium factors.

With this filing NCCI is proposing a -4.4% reduction in overall loss cost to be distributed by Industry Group as follows:

INDUSTRY GROUP	LOSS COST CHANGE	MISSOURI EXPOSURE DISTRIBUTION**
Manufacturing	-3.9%	11%
Contracting	-6.3%	7%
Office and Clerical	-7.7%	56%
Goods and Services	-2.2%	20%
Miscellaneous	-3.9%	5%
Overall	-4.4%	100%

<sup>\*\*</sup> exposure distribution based on 7/07-6/08 payroll

The largest three classes based on payroll with a proposed increase in loss cost are:

Large Classes with Loss Cost Increases				
Class	Class Description	Rank based on Payroll **	Loss Cost Change	
8829	Convalescent & Nursing Home – All Employees	13th	0.5%	
8861	Charitable or Welfare Organization – Professional Employees & Clerical	26th	1.7%	
9014	Buildings – Operations by Contractors	28th	2.5%	

<sup>\*\*</sup> rank based on 7/07-6/08 payroll

#### National Council on Compensation Insurance

## OVERVIEW OF FILING (continued)

The largest three classes based on payroll with a proposed decrease in loss cost are:

Large Classes with Loss Cost Increases				
Class	Class Description	Rank based on Payroll **	Loss Cost Change	
8810	Clerical Office Employees NOC	1st	-9.5%	
8742	Salespersons, Collectors or Messengers - Outside	2nd	-8.1%	
8868	College – Professional Employees & Clerical	3rd	-8.3%	

<sup>\*\*</sup> rank based on 7/07-6/08 payroll

### STATEWIDE INDICATION

In this section we will describe and comment upon NCCI's statewide loss cost level indication, including the approach applied and the actuarial selections made. In addition we show the results of our own calculations.

#### **Description of NCCI Approach**

The statewide indicated change in the provision for benefits is determined using premium and loss data for policy years 2007 and 2008. For each policy year, standard premiums are then developed to ultimate and adjusted to reflect changes in the advisory loss cost implemented during the experience period. Limited losses are likewise developed to ultimate and adjusted to current benefit levels. In addition, losses are adjusted to include loss-based expenses (LAE). Limited cost ratio is calculated as the ratio of adjusted limited losses to adjusted standard premium.

The limited cost ratio is then converted to a projected cost ratio through the application of the following:

- factor to reflect trend;
- factor to adjust limited cost ratio to unlimited basis; and
- factor to reflect proposed changes in benefits.

For each policy year, separate loss calculations are done for medical and indemnity resulting in a projected indemnity cost ratio and a projected medical cost ratio. These cost ratios are then summed to a combined projected cost ratio for each policy year. The average of the combined projected cost ratios for the two policy years is then used to represent the factor to be applied to the current overall advisory loss cost to arrive at the proposed overall advisory loss cost.

## STATEWIDE INDICATION (continued)

Below is a summary of the results of NCCI's calculations.

#### **Statewide Indicated Change**

	Projected Cost Ratio				
Policy Year	Indemnity Medical Combined				
2007	0.374	0.593	0.967		
2008	0.356	0.588	0.944		
Average			0.956		

The factor to be applied to the current overall advisory loss cost to arrive at the proposed overall advisory loss cost is .956 or an overall decrease of 4.4% in the advisory lost costs.

#### **Comments on NCCI Approach**

The NCCI approach to determining the statewide indication recognizes the appropriate, standard ratemaking elements. The use of policy year data, though not common in the industry, is considered the best possible match between premiums and losses. The approach applied for the 2011 filing is the same as that applied in the 2010 filing. Per NCCI, the Missouri approach is similar, but not identical to the approach used by NCCI in other states.

#### Provision for Loss Adjustment Expenses

A loss adjustment expense (LAE) provision is derived from countrywide developed ratios of expenses to incurred losses for the past ten accident years. Separate countrywide ratios are selected for defense and cost containment (DCC) expenses and for adjusting and other (A&O) expenses.

A Missouri relativity is applied to the countrywide DCC ratio. That relativity is determined from ratio of paid DCC to paid loss for Missouri and countrywide during the most recent two calendar years.

Below is a summary of NCCI's provision for LAE.

Loss Adjustment Expense Provision Ratios LAE to Losses					
DCC A&O Total LAE					
Countrywide Selected 12.2% 7.8% 20.0%					
Missouri DCC Relativity to Cwide	1.083	-	-		
Indicated Missouri DCC	13.5%	-	-		
NCCI Selected Missouri	13.3%	7.8%	21.1%		

Thus the Missouri provision for DCC expense is 9.0% higher than countrywide, and the provision for A&O expense is equal to countrywide. The total allowance for LAE this year is 21.1% which is unchanged from the 2010 provision.

NCCI's provision for LAE is based on expense experience that excludes experience from the state's largest carrier, Missouri Employers Mutual (MEM). We estimate that including MEM reduces the provision from 21.1% to 21.0%.

The Inclusion of Assigned Risk Experience

NCCI includes the experience of assigned risks in setting the loss cost level for the voluntary market.

Missouri statutes do allow for the inclusion of assigned risk *assessments*, if any, in the determination of voluntary loss costs. The assigned risk program, however, is self-supporting and has been for a number of years. Therefore the increase in the voluntary loss cost level that results from NCCI's approach is unacceptable from a regulatory perspective.

Including assigned risk experience, as NCCI does, increases the overall statewide indication by 1.9% (from -6.2% to the -4.4% that was filed) per NCCI's estimate. (See Appendix A, Response 3.)

## STATEWIDE INDICATION (continued)

#### **NCCI Selections**

The ratemaking approach utilized by NCCI necessitates the selection of various factors and provisions based on available information. Since actuarial judgment is involved at these junctures, it is possible, and even likely, that opinions will vary as to the appropriate selection. NCCI's selections for key factors are shown in the tables below for both the 2011 filing and the 2010 filing.

NCCI Factors Applied to Most Recent Policy Year			
	2011 Filing	2010 Filing	
Premium Development Factor	1.008	1.010	
Paid Loss Development Factor - Indemnity	3.450	3.335	
Incurred Loss Development Factor - Indemnity	1.213	1.215	
Paid Loss Development Factor - Medical	1.628	1.603	
Incurred Loss Development Factor - Medical	1.120	1.148	
Indemnity Trend	0.871	0.857	
Medical Trend	1.015	1.015	
Loss Adjustment Expense	1.211	1.211	
Excess Loss Loading	1.019	1.019	

NCCI Factors Applied to Penultimate Policy Year			
	2011 Filing	2010 Filing	
Premium Development Factor	1.003	1001	
Paid Loss Development Factor - Indemnity	1.907	1.878	
Incurred Loss Development Factor - Indemnity	1.102	1.107	
Paid Loss Development Factor - Medical	1.319	1.305	
Incurred Loss Development Factor - Medical	1.080	1.105	
Indemnity Trend	0.832	0.814	
Medical Trend	1.020	1.020	
Loss Adjustment Expense	1.211	1.211	
Excess Loss Loading	1.019	1.019	

## STATEWIDE INDICATION (continued)

#### **Comments on NCCI Selections**

Shown below are the changes in NCCI's selected factors and provisions between the 2010 and 2011 filings. The individual changes are generally minor, the largest being the 1.5 to 3.4% increases in indemnity paid loss development factors and the 2.3 to 2.4% drop in medical incurred loss development factors.

NCCI Ratemaking Factors – Statewide Indication % Changes Between 2010 and 2011 Filings				
Most Recent Penultima PY PY				
Premium Development Factor	-0.2%	0.2%		
Paid Loss Development Factor - Indemnity	3.4%	1.5%		
Incurred Loss Development Factor - Indemnity	-0.2%	-0.5%		
Paid Loss Development Factor - Medical	1.6%	1.1%		
Incurred Loss Development Factor - Medical	-2.4%	-2.3%		
Indemnity Trend	1.6%	2.2%		
Medical Trend	0.0%	0.0%		
Loss Adjustment Expense	0.0%	0.0%		
Excess Loss Loading	0.0%	0.0%		

AMI's selections differ from NCCI's as follows:

AMI Selections Compared to NCCI						
AMI NCCI % Difference						
Ultimate Losses – Indem – 2007	200,333,656	212,542,343	-5.7%			
Ultimate Losses – Indem – 2008	186,757,660	190,748,503	-2.1%			
Ultimate Losses – Med – 2007	277,418,526	283,733,994	-2.2%			
Ultimate Losses – Med – 2008	267,765,292	274,142,127	-2.3%			
Annual Indemnity Trend	-5.30%	-4.50%	-0.8%			
Annual Medical Trend	0.00%	0.50%	-0.5%			
Loss Adjustment Expense	1.210	1.211	-0.1%			

The development of the AMI selections is shown on Exhibits II - V.

AMI trend selections give partial weight to short-run (3-year) loss ratio trends, and partial weight to the more negative medium-run (5 and 8-year) loss ratio trends.

#### **National Council on Compensation Insurance**

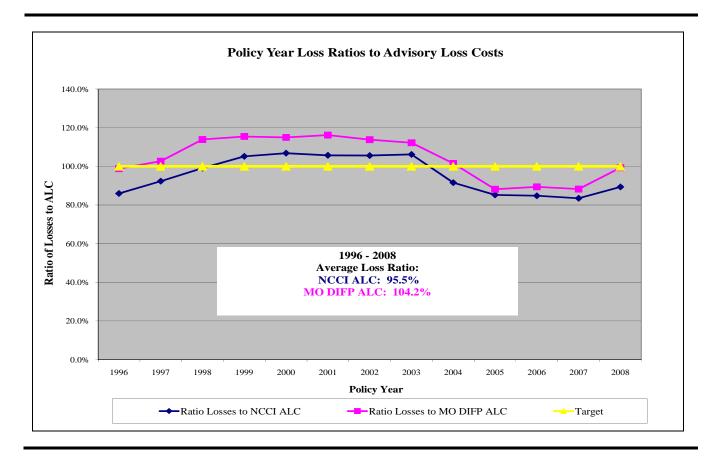
## STATEWIDE INDICATION (continued)

#### **History of DIFP Reviewer Alternate Statewide Indications**

The graph below shows a retrospective test of advisory loss costs. It compares the Missouri statewide ultimate losses by policy year to those anticipated by:

- NCCI Advisory Loss Costs (blue line)
- NCCI Advisory Loss Costs as adjusted by Missouri DIFP reviewer (pink line).

We note that in 7 years of the 13-year history the DIFP reviewer's adjusted loss costs produced loss ratios closer to the 100% target than the NCCI ALC's, while in the other 7 years NCCI loss costs came closer to the target. Over the long-run, the NCCI Advisory Loss Costs have produced a 95.5% loss ratio, i.e. overstating the average loss cost level by 4.5%. The DIFP reviewer's adjusted loss costs, on the other hand, have understated the average loss cost level by 4.2%, producing a loss ratio of 104.2%.



### ATTACHED EXHIBITS

The following exhibits are attached to this report:

- Exhibit I Statewide Indication AMI Compared to NCCI
- Exhibit II AMI Selected Ultimate Premium and Losses
- Exhibit III Selected Loss Development Factors
- Exhibit IV Selected Trend Rates
- Exhibit V Derivation of Loss Adjustment Expense Provision
- Exhibit VI Estimated Impact on LAE Provision of Including MEM
- Exhibit VII Retrospective Test of Advisory Loss Costs

Attached as Appendix A are answers and data received from NCCI in response to our questions. The only exclusion is the list of payroll by class which was deleted due to length.

#### MISSOURI 2011 NCCI LOSS COST FILING REVIEW STATEWIDE INDICATION AMI COMPARED TO NCCI

		AMI			NCCI	
	PY 2007	PY 2008	Combined	PY 2007	PY 2008	Combined
Premium						
(1) Standard Premium Developed to Ultimate	\$722,985,128	\$633,656,010		\$722,982,965	\$633,014,819	
(2) Premium On Level Factor	0.832	0.923		0.832	0.923	
(3) Premium Available for Benefit Costs = $(1) \times (2)$	\$601,523,626	\$584,864,497		\$601,521,827	\$584,272,678	
Indemnity Benefit Cost						
(4) Limited Indemnity Developed to Ultimate	\$200,333,656	\$186,757,660		\$212,542,343	\$190,748,503	
(5) Indemnity Loss On-level Factor	1.035	1.019		1.035	1.019	
(6) Factor to Include Loss-based Expenses	1.210	1.210		1.211	1.211	
(7) Composite Adjustment Factor = $(5) \times (6)$	1.252	1.233		1.253	1.234	
(8) Adjusted Limited Indemnity Losses = (4) x (7)	\$250,817,738	\$230,272,195		\$266,315,556	\$235,383,653	
(9) Adjusted Limited Indemnity Cost Ratio excl Trend & Benefits = (8)/(3)	0.417	0.394		0.443	0.403	
(10) Factor To Reflect Indemnity Trend	0.804	0.849		0.832	0.871	
(11) Projected Limited Indemnity Cost Ratio = (9) x (10)	0.335	0.335		0.369	0.351	
(12) Factor to Adjust Indemnity Cost Ratio to an Unlimited Basis	1.019	1.019		1.019	1.019	
(13) Projected Indemnity Cost Ratio = (11) x (12)	0.341	0.341		0.376	0.358	
(14) Factor to Reflect Proposed Changes in Benefits	0.995	0.995		0.995	0.995	
(15) Projected Indemnity Cost Ratio including Benefit Changes = (13) x (14)	0.339	0.339		0.374	0.356	
Medical Benefit Cost						
(16) Limited Medical Developed to Ultimate	\$277,418,526	\$267,765,292		\$283,733,994	\$274,142,127	
(17) Medical Loss On-level Factor	1.000	1.000		1.000	1.000	
(18) Factor to Include Loss-based Expenses	1.210	1.210		1.211	1.211	
(19) Composite Adjustment Factor = (17) x (18)	1.210	1.210		1.211	1.211	
(20) Adjusted Limited Medical Losses = (16) x (19)	\$335,676,417	\$323,996,004		\$343,601,867	\$331,986,116	
(21) Adjusted Limited Medical Cost Ratio excl Trend & Benefits = (20)/(3)	0.558	0.554		0.571	0.568	
(22) Factor To Reflect Medical Trend	1.000	1.000		1.020	1.015	
(23) Projected Limited Medical Cost Ratio = (21) x (22)	0.558	0.554		0.582	0.577	
(24) Factor to Adjust Medical Cost Ratio to an Unlimited Basis	1.019	1.019		1.019	1.019	
(25) Projected Medical Cost Ratio = $(23) \times (24)$	0.569	0.565		0.593	0.588	
(26) Factor to Reflect Proposed Chnages in Benefits	1.000	1.000		1.000	1.000	
(27) Projected Medical Ratio including Benefit Changes = (25) x (26)	0.569	0.565		0.593	0.588	
Total Benefit Cost						
(28) Indicated Change Based on Experience, Trend and Benefits = $(15) + (27)$	0.908	0.904		0.967	0.944	
(29) Indicated Change in Benefit Provision			0.906			0.956
(30) Adjustment to Exclude Assigned Risk			0.981			N/A
(31) Indicated Statewide Change			0.889			0.956
(31) Indicated Statewide Change						
			-11.1%			-4.4%
(32) Difference AMI Indicated to NCCI Proposed Change			-6.7%			N/A

Notes on AMI Columns:

(4) & (16) - Per Exhibit II.

(10) & (22) - Per Exhibit IV.

(30) = ((1 - .062) / (1 - .019)). See Appendix A, Page 1.

 $(31) = (29) \times (30).$  (32) = (31) AMI - (32) NCCI

#### MISSOURI 2011 NCCI LOSS COST FILING REVIEW AMI SELECTED ULTIMATE PREMIUM AND LOSSES AMI COMPARED TO NCCI

#### Standard Premium

Policy	Earned	Development	AMI Ultimate	NCCI Ultimate
Year	Premium	Factor	Earned Premium	Earned Premium
2007	720,820,503	1.003	722,985,128	722,982,965
2008	627,990,892	1.009	633,656,010	633,014,819
Total	1,348,811,395		1,356,641,137	1,355,997,784

#### Indemnity Losses

Policy Year	Limited Paid	Paid LDF	PLDA Ultimate	Limited Paid+Case	Paid+Case LDF	ILDA Ultimate	
2007	113,265,219	1.844	208,895,690	171,916,880	1.114	191,554,443	
2008	57,434,413	3.288	188,867,156	151,152,745	1.226	185,260,330	
Total	170,699,632		397,762,846	323,069,625		376,814,773	
							*****
Policy	Expected	Percent	BFPLA	Percent	BFILA	AMI Selected	NCCI
Year	Ultimate	Unpaid	Ultimate	Unrepd	Ultimate	Ultimate	Ultimate
2007	206,395,075	45.8%	207,750,932	10.3%	193,075,858	200,333,656	212,542,343
2008	180,893,734	69.6%	183,318,448	18.4%	184,456,412	186,757,660	190,748,503
Total	387,288,810		391,069,380		377,532,270	387,091,316	403,290,846

#### Medical Losses

Policy Year	Limited Paid	Paid LDF	PLDA Ultimate	Limited Paid+Case	Paid+Case LDF	ILDA Ultimate	
2007	216,980,046	1.253	271,827,236	260,436,395	1.078	280,876,323	
2008	166,946,344	1.540	257,040,743	246,871,077	1.121	276,629,961	
Total	383,926,390		528,867,979	507,307,472		557,506,284	
Policy Year	Expected Ultimate	Percent Unpaid	BFPLA Ultimate	Percent Unrepd	BFILA Ultimate	AMI Selected Ultimate	NCCI Ultimate
2007	289,476,861	20.2%	275,388,441	7.3%	281,502,201	277,418,526	283,733,994
2008	253,710,271	35.1%	255,873,392	10.8%	274,164,340	267,765,292	274,142,127
Total	543,187,132		531,261,833		555,666,541	545,183,819	557,876,121

#### Indemnity+Medical Combined

Policy	Limited	Paid	PLDA	Limited	Paid+Case	ILDA	Indicated Ult.	AMI Selected	NCCI
Year	Paid	LDF	Ultimate	Paid+Case	LDF	Ultimate	Combined Dev't	Ultimate	Ultimate
2007	330,245,265	1.480	488,828,200	432,353,275	1.080	466,744,968	477,786,584	477,752,183	496,276,337
2008	224,380,757	2.040	457,672,143	398,023,822	1.150	457,614,276	457,643,210	454,522,953	464,890,630
Total	554,626,022		946,500,343	830,377,097		924,359,244	935,429,794	932,275,135	961,166,967

#### MISSOURI 2011 NCCI LOSS COST FILING REVIEW INCURRED LOSS DEVELOPMENT FACTORS AMI COMPARED TO NCCI

Limited Combined Incurred Indemnity and Medical Loss Development Factors

Policy					Re	oort				
Year	1/2	2/3	3/4	4/5	5/6	6/7	7/8	8/9	9/10	10/11
	ì									
Avg	1.066	1.020	1.017	1.005	1.010	1.003	1.001	1.001	1.001	1.000
Avg ex Hi-Lo	1.065	1.023	1.016	1.005	1.009	1.003	1.001	1.001	1.001	1.001
Prior	1.065	1.025	1.013	1.005	1.009	1.004	1.001	1.001	1.002	1.001
NCCI Selected	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
AMI Selected	1.065	1.023	1.015	1.005	1.009	1.003	1.001	1.001	1.001	1.001
LDF to Ult.	1.150	1.023	1.055	1.040	1.035	1.025	1.022	1.021	1.020	1.019
LDI to Oit.	1.150	1.000	1.033	1.040	1.033	1.023	1.022	1.021	1.020	1.019
Policy					Rej					
Year	11/12	12/13	13/14	14/15	15/16	16/17	17/18	18/19	19/Ult	
Avg	1.001	1.002	1.002	1.001	1.001	1.001	1.000	1.002		
Avg ex Hi-Lo	1.001	1.002	1.002	1.001	1.001	1.001	1.001	1.002		
Prior	1.001	1.002	1.002	1.001	1.001	1.001	1.001	1.003	1.008	
NCCI Selected	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
AMI Selected	1.001	1.002	1.002	1.001	1.001	1.001	1.001	1.003		
LDF to Ult.	1.018	1.017	1.015	1.013	1.012	1.011	1.010	1.009	1.006	
Limited Incurred Inc	demnity Loss Develop	pment Factors								
Policy	Ī				D <sub>o1</sub>	oort				
Year	1/2	2/3	3/4	4/5	5/6	6/7	7/8	8/9	9/10	10/11
1 Cai	1/2	413	3/4	4/3	3/0	0//	//0	0/ 7	7/10	10/11
A	1.101	1.038	1.027	1.010	1.008	1.005	1.000	1.001	1.000	1.001
Avg	1.101	1.038	1.027	1.010 1.010	1.008	1.005	1.000	1.001		1.001 1.001
Avg ex Hi-Lo	1.102						1.000		1.001	
Prior	1.098	1.041	1.025	1.008	1.010	1.007	1.000	1.001	1.001	1.001
NCCI Selected	1.101	1.035	1.028	1.009	1.007	1.006	0.999	1.001	1.000	1.001
AMI Selected	1.100	1.039	1.027	1.009	1.009	1.006	1.000	1.001	1.001	1.001
LDF to Ult.	1.226	1.114	1.072	1.044	1.035	1.026	1.020	1.020	1.019	1.018
Policy						oort				
Policy Year	11	12	13	14	Rej 15	oort 16	17	18	19	
					15	16			19	
Year Avg	0.999	12	13	14			17	18	19	
Year				1.001 1.001	15	1.001 1.001				
Year Avg	0.999	1.002	1.000	1.001	1.001	1.001	1.000	1.000	19	
Year  Avg  Avg ex Hi-Lo	0.999 0.999	1.002 1.002	1.000 1.000	1.001 1.001	1.001 1.001	1.001 1.001	1.000 1.000	1.000 1.000		
Year  Avg  Avg ex Hi-Lo  Prior	0.999 0.999 1.001	1.002 1.002 1.001	1.000 1.000 1.001	1.001 1.001 1.001	1.001 1.001 1.002	1.001 1.001 1.001	1.000 1.000 1.001	1.000 1.000 1.000	1.014	
Year  Avg Avg ex Hi-Lo Prior  NCCI Selected	0.999 0.999 1.001 <b>1.000</b>	1.002 1.002 1.001 <b>1.002</b>	1.000 1.000 1.001 <b>1.000</b>	1.001 1.001 1.001 <b>1.000</b>	1.001 1.001 1.002 1.000	16 1.001 1.001 1.001 1.001	1.000 1.000 1.001 <b>1.000</b>	1.000 1.000 1.000 <b>1.000</b>	1.014 <b>1.010</b>	
Avg Avg ex Hi-Lo Prior NCCI Selected AMI Selected LDF to Ult.	0.999 0.999 1.001 1.000 1.016	1.002 1.002 1.001 1.002 1.002 1.016	1.000 1.000 1.001 1.000 1.000	1.001 1.001 1.001 <b>1.000</b> <b>1.001</b>	1.001 1.001 1.002 1.000 1.001	1.001 1.001 1.001 1.001 1.001	1.000 1.000 1.001 1.000 1.000	1.000 1.000 1.000 1.000 1.000	1.014 1.010 1.011	
Avg Avg ex Hi-Lo Prior NCCI Selected AMI Selected LDF to Ult.  Limited Incurred Me	0.999 0.999 1.001 1.000 1.000	1.002 1.002 1.001 1.002 1.002 1.016	1.000 1.000 1.001 1.000 1.000	1.001 1.001 1.001 <b>1.000</b> <b>1.001</b>	1.001 1.001 1.002 1.000 1.001 1.013	1.001 1.001 1.001 1.001 1.001 1.001 1.012	1.000 1.000 1.001 1.000 1.000	1.000 1.000 1.000 1.000 1.000	1.014 1.010 1.011	
Avg Avg ex Hi-Lo Prior NCCI Selected AMI Selected LDF to Ult. Limited Incurred Me	0.999 0.999 1.001 1.000 1.000 1.016	1.002 1.002 1.001 1.002 1.002 1.002 1.016	1.000 1.000 1.001 1.000 1.000 1.014	1.001 1.001 1.001 1.000 1.001 1.014	1.001 1.001 1.002 1.000 1.001 1.013	16  1.001 1.001 1.001 1.001 1.001 1.001 1.001	1.000 1.000 1.001 1.000 1.000 1.011	1.000 1.000 1.000 1.000 1.000 1.011	1.014 1.010 1.011 1.011	
Avg Avg ex Hi-Lo Prior NCCI Selected AMI Selected LDF to Ult.  Limited Incurred Me	0.999 0.999 1.001 1.000 1.016	1.002 1.002 1.001 1.002 1.002 1.016	1.000 1.000 1.001 1.000 1.000	1.001 1.001 1.001 <b>1.000</b> <b>1.001</b>	1.001 1.001 1.002 1.000 1.001 1.013	1.001 1.001 1.001 1.001 1.001 1.001 1.012	1.000 1.000 1.001 1.000 1.000	1.000 1.000 1.000 1.000 1.000	1.014 1.010 1.011	10/11
Avg Avg ex Hi-Lo Prior NCCI Selected AMI Selected LDF to Ult. Limited Incurred Me	0.999 0.999 1.001 1.000 1.016 1.016 edical Loss Developm	1.002 1.002 1.001 1.002 1.002 1.016 1.016	1.000 1.000 1.001 1.000 1.000 1.014	1.001 1.001 1.001 1.000 1.001 1.014	1.001 1.001 1.002 1.000 1.001 1.013	1.001 1.001 1.001 1.001 1.001 1.012	1.000 1.000 1.001 1.000 1.000 1.011	1.000 1.000 1.000 1.000 1.000 1.011	1.014 1.010 1.011 1.011	
Avg Avg ex Hi-Lo Prior NCCI Selected AMI Selected LDF to Ult. Limited Incurred Me	0.999 0.999 1.001 1.000 1.000 1.016	1.002 1.002 1.001 1.002 1.002 1.016	1.000 1.000 1.001 1.000 1.000 1.014	1.001 1.001 1.001 1.000 1.001 1.014	1.001 1.001 1.002 1.000 1.001 1.013	16  1.001 1.001 1.001 1.001 1.001 1.001 1.001	1.000 1.000 1.001 1.000 1.000 1.011	1.000 1.000 1.000 1.000 1.000 1.011	1.014 1.010 1.011 1.011	10/11
Year  Avg Avg ex Hi-Lo Prior  NCCI Selected AMI Selected LDF to Ult.  Limited Incurred Me Policy Year	0.999 0.999 1.001 1.000 1.016 1.016 edical Loss Developm	1.002 1.002 1.001 1.002 1.002 1.016 1.016	1.000 1.000 1.001 1.000 1.000 1.014 3/4 1.007	1.001 1.001 1.001 1.000 1.001 1.014	1.001 1.001 1.002 1.000 1.001 1.013	1.001 1.001 1.001 1.001 1.001 1.012 2001 6/7	1.000 1.000 1.001 1.000 1.000 1.011 7/8	1.000 1.000 1.000 1.000 1.000 1.011	1.014 1.010 1.011 1.011 1.011	
Avg Avg ex Hi-Lo Prior NCCI Selected AMI Selected LDF to Ult. Limited Incurred Me Policy Year Avg	0.999 0.999 1.001 1.000 1.000 1.016  edical Loss Developm 1/2 1.039	1.002 1.002 1.001 1.002 1.002 1.002 1.016 nent Factors	1.000 1.000 1.000 1.000 1.000 1.014	1.001 1.001 1.001 1.000 1.001 1.014 4/5	1.001 1.001 1.002 1.000 1.001 1.013 Rep 5/6	16 1.001 1.001 1.001 1.001 1.001 1.01  1.01  1.01  1.01	1.000 1.000 1.000 1.000 1.000 1.011 7/8	1.000 1.000 1.000 1.000 1.000 1.011	1.014 1.010 1.011 1.011 1.011	0.998
Avg Avg ex Hi-Lo Prior NCCI Selected AMI Selected LDF to Ult.  Limited Incurred Me Policy Year  Avg Avg ex Hi-Lo	0.999 0.999 1.001 1.000 1.000 1.016  edical Loss Developm 1/2 1.039 1.039	1.002 1.002 1.001 1.002 1.002 1.016 1.016 2/3 1.005 1.009	1.000 1.000 1.001 1.000 1.000 1.014 3/4 1.007	1.001 1.001 1.001 1.000 1.001 1.014	15 1.001 1.001 1.002 1.000 1.001 1.013  Req 5/6  Req 1.011	1.001 1.001 1.001 1.001 1.001 1.012 2001 6/7	1.000 1.000 1.001 1.000 1.000 1.011 7/8	1.000 1.000 1.000 1.000 1.000 1.011 8/9	1.014 1.010 1.011 1.011 1.011	0.998 1.001
Year  Avg Ay ex Hi-Lo Prior  NCCI Selected AMI Selected LDF to Ult.  Limited Incurred Me Policy Year  Avg Avg ex Hi-Lo Prior	0.999 0.999 1.001 1.000 1.000 1.016 edical Loss Developm 1/2 1.039 1.039 1.039	1.002 1.002 1.002 1.001 1.002 1.002 1.016 1.016 2/3 1.005 1.009 1.011	1.000 1.000 1.000 1.000 1.000 1.014 3/4 1.007 1.005 1.003	1.001 1.001 1.001 1.000 1.001 1.014 4/5	1.001 1.001 1.002 1.000 1.001 1.013 Rep 5/6	16 1.001 1.001 1.001 1.001 1.001 1.012  Doort 6/7 1.001 1.001 1.001 1.001	1.000 1.000 1.000 1.000 1.000 1.011 7/8 1.003 1.002 1.003	1.000 1.000 1.000 1.000 1.000 1.011 8/9 1.001 1.001	1.014 1.010 1.011 1.011 1.011 9/10 1.003 1.003 1.003	0.998 1.001 1.002
Year  Avg Avg ex Hi-Lo Prior  NCCI Selected AMI Selected LDF to Ult.  Limited Incurred Me Policy Year  Avg Avg ex Hi-Lo Prior NCCI Sel	0.999 0.999 1.001 1.000 1.000 1.016  edical Loss Developm 1/2  1.039 1.039 1.039 1.039	1.002 1.002 1.001 1.002 1.002 1.016 1.016 1.016 2/3 1.005 1.009 1.011	1.000 1.000 1.000 1.000 1.000 1.014 3/4 1.007 1.005 1.003	1.001 1.001 1.000 1.001 1.011 1.014 4/5 1.001 1.001 1.002 1.002	15 1.001 1.001 1.002 1.000 1.001 1.013  Rep 5/6  Rep 1.011 1.009 1.010 1.012	16 1.001 1.001 1.001 1.001 1.001 1.002 1.001 1.012	1.000 1.000 1.000 1.000 1.000 1.011 7/8 1.003 1.002 1.003	1.000 1.000 1.000 1.000 1.000 1.011 8/9 1.001 1.001 1.001	1.014 1.010 1.011 1.011 1.011 9/10 1.003 1.003 1.003	0.998 1.001 1.002 <b>1.002</b>
Avg Ay ex Hi-Lo Prior NCCI Selected AMI Selected LDF to Ult.  Limited Incurred Me Policy Year Avg Avg ex Hi-Lo Prior NCCI Sel AMI Selected	0.999 0.999 1.001 1.000 1.000 1.016  1/2  1.039 1.039 1.039 1.039 1.039	1.002 1.002 1.001 1.002 1.002 1.016 1.016 2/3 1.005 1.009 1.011 1.012 1.008	1.000 1.000 1.001 1.000 1.000 1.014 3/4 1.007 1.005 1.003 1.006 1.005	1.001 1.001 1.000 1.001 1.014 1.014 4/5 1.001 1.001 1.002 1.002	15  1.001 1.001 1.002 1.000 1.001 1.013  Rep 5/6  Rep 1.011 1.009 1.010 1.012 1.010	1.001 1.001 1.001 1.001 1.001 1.01 1.01	1.000 1.000 1.000 1.000 1.000 1.001 1.000 1.011  7/8  1.003 1.002 1.003 1.002 1.003 1.002	1.000 1.000 1.000 1.000 1.000 1.011 1.011 8/9 1.001 1.001 1.001 1.000	1.014 1.010 1.011 1.011 1.011 9/10 1.003 1.003 1.003 1.003 1.003	0.998 1.001 1.002 1.002 1.001
Year  Avg Avg ex Hi-Lo Prior  NCCI Selected AMI Selected LDF to Ult.  Limited Incurred Me Policy Year  Avg Avg ex Hi-Lo Prior NCCI Sel AMI Selected LDF to Ult.	0.999 0.999 1.001 1.000 1.000 1.016  1/2  1.039 1.039 1.039 1.039 1.039	1.002 1.002 1.001 1.002 1.002 1.016 1.016 2/3 1.005 1.009 1.011 1.012 1.008	1.000 1.000 1.001 1.000 1.000 1.014 3/4 1.007 1.005 1.003 1.006 1.005	1.001 1.001 1.000 1.001 1.014 1.014 4/5 1.001 1.001 1.002 1.002	15 1.001 1.001 1.002 1.000 1.001 1.013  Rep 5/6  Rep 1.011 1.009 1.010 1.012 1.010 1.064	16 1.001 1.001 1.001 1.001 1.001 1.012   bort 6/7  1.001 1.001 1.001 1.001 1.001 1.001 1.001 1.001	1.000 1.000 1.000 1.000 1.000 1.001 1.000 1.011  7/8  1.003 1.002 1.003 1.002 1.003 1.002	1.000 1.000 1.000 1.000 1.000 1.011 1.011 8/9 1.001 1.001 1.001 1.000	1.014 1.010 1.011 1.011 1.011 9/10 1.003 1.003 1.003 1.003 1.003	0.998 1.001 1.002 1.002 1.001
Avg Ayg ex Hi-Lo Prior NCCI Selected AMI Selected LDF to Ult.  Limited Incurred Me Policy Year Avg Avg ex Hi-Lo Prior NCCI Sel AMI Selected LDF to Ult.	0.999 0.999 1.001 1.000 1.000 1.016  1/2  1.039 1.039 1.039 1.039 1.121	1.002 1.002 1.002 1.002 1.002 1.016 1.016 2/3 1.005 1.009 1.011 1.012 1.008 1.078	1.000 1.000 1.000 1.000 1.000 1.014 3/4 1.007 1.005 1.003 1.006 1.005 1.005	1.001 1.001 1.001 1.000 1.001 1.014 4/5 1.001 1.001 1.002 1.002 1.001 1.065	15 1.001 1.001 1.002 1.000 1.001 1.013  Rej 5/6  1.011 1.009 1.010 1.012 1.010 1.064	16 1.001 1.001 1.001 1.001 1.01 1.01 1.0	1.000 1.000 1.000 1.000 1.000 1.000 1.011  7/8  1.003 1.002 1.003 1.003 1.002 1.0052	1.000 1.000 1.000 1.000 1.000 1.000 1.001 1.001 1.001 1.001 1.001 1.001 1.001	1.014 1.010 1.011 1.011 1.011  9/10  1.003 1.003 1.003 1.003 1.004	0.998 1.001 1.002 1.002 1.001
Year  Avg Avg ex Hi-Lo Prior  NCCI Selected AMI Selected LDF to Ult.  Limited Incurred Me Policy Year  Avg Avg ex Hi-Lo Prior NCCI Sel AMI Selected LDF to Ult.	0.999 0.999 1.001 1.000 1.000 1.016  1/2  1.039 1.039 1.039 1.039 1.039	1.002 1.002 1.001 1.002 1.002 1.016 1.016 2/3 1.005 1.009 1.011 1.012 1.008	1.000 1.000 1.001 1.000 1.000 1.014 3/4 1.007 1.005 1.003 1.006 1.005	1.001 1.001 1.000 1.001 1.014 1.014 4/5 1.001 1.001 1.002 1.002	15 1.001 1.001 1.002 1.000 1.001 1.013  Rep 5/6  Rep 1.011 1.009 1.010 1.012 1.010 1.064	16 1.001 1.001 1.001 1.001 1.001 1.012   bort 6/7  1.001 1.001 1.001 1.001 1.001 1.001 1.001 1.001	1.000 1.000 1.000 1.000 1.000 1.001 1.000 1.011  7/8  1.003 1.002 1.003 1.002 1.003 1.002	1.000 1.000 1.000 1.000 1.000 1.011 1.011 8/9 1.001 1.001 1.001 1.000	1.014 1.010 1.011 1.011 1.011 9/10 1.003 1.003 1.003 1.003 1.003	0.998 1.001 1.002 1.002 1.001
Avg Avg ex Hi-Lo Prior NCCI Selected AMI Selected LDF to Ult.  Limited Incurred Me Policy Year  Avg Avg ex Hi-Lo Prior NCCI Sel AMI Selected LDF to Ult.	0.999 0.999 1.001 1.000 1.000 1.016  edical Loss Developm 1/2  1.039 1.039 1.039 1.039 1.121	1.002 1.002 1.001 1.002 1.002 1.016 1.016 1.016 1.005 1.005 1.009 1.011 1.012 1.008 1.078	1.000 1.000 1.000 1.000 1.000 1.014 3/4 1.007 1.005 1.003 1.006 1.005	1.001 1.001 1.000 1.001 1.011 1.014 4/5 1.001 1.001 1.002 1.002 1.001 1.065	15 1.001 1.001 1.002 1.000 1.001 1.013  Rep 5/6  1.011 1.009 1.010 1.012 1.010 1.064	16 1.001 1.001 1.001 1.001 1.01 1.012  boot 6/7  1.001 1.001 1.001 1.001 1.001 1.001 1.001 1.001 1.001 1.001 1.001	1.000 1.000 1.000 1.000 1.000 1.000 1.011  7/8  1.003 1.002 1.003 1.002 1.052	1.000 1.000 1.000 1.000 1.000 1.011  8/9  1.001 1.001 1.001 1.001 1.050	1.014 1.010 1.011 1.011 1.011  9/10  1.003 1.003 1.003 1.003 1.004	0.998 1.001 1.002 1.002 1.001
Avg Avg ex Hi-Lo Prior NCCI Selected AMI Selected LDF to Ult. Limited Incurred Me Policy Year Avg Avg ex Hi-Lo Prior NCCI Sel AMI Selected LDF to Ult.	0.999 0.999 1.001 1.000 1.000 1.016 edical Loss Developm  1/2 1.039 1.039 1.039 1.039 1.131 1.121	1.002 1.002 1.002 1.002 1.002 1.016 1.016 1.016 1.005 1.009 1.011 1.012 1.008 1.078	1.000 1.000 1.000 1.000 1.000 1.000 1.014  3/4  1.007 1.005 1.003 1.006 1.005 1.070	1.001 1.001 1.001 1.000 1.001 1.01 1.01	15 1.001 1.001 1.002 1.000 1.001 1.013  Rej 5/6  1.011 1.009 1.010 1.012 1.010 1.064  Rej 15	16  1.001 1.001 1.001 1.001 1.01 1.01 1.	1.000 1.000 1.000 1.000 1.000 1.000 1.011  7/8  1.003 1.002 1.003 1.002 1.052	1.000 1.000 1.000 1.000 1.000 1.000 1.000 1.011  8/9  1.001 1.001 1.001 1.001 1.050	1.014 1.010 1.011 1.011 1.011  9/10  1.003 1.003 1.003 1.003 1.004	0.998 1.001 1.002 1.002 1.001
Year  Avg Avg ex Hi-Lo Prior  NCCI Selected AMI Selected LDF to Ult.  Limited Incurred Me Policy Year  Avg Avg ex Hi-Lo Prior NCCI Sel AMI Selected LDF to Ult.	0.999 0.999 1.001 1.000 1.000 1.016  1/2  1.039 1.039 1.039 1.039 1.121  11 1.002 1.002	1.002 1.002 1.002 1.001 1.002 1.016 1.016 1.016 1.005 1.005 1.005 1.009 1.011 1.012 1.008 1.078	1.000 1.000 1.000 1.000 1.000 1.000 1.014  3/4  1.007 1.005 1.006 1.005 1.070	1.001 1.001 1.000 1.001 1.011 1.014 4/5 1.001 1.001 1.002 1.002 1.002 1.005 1.001 1.065	15  1.001 1.001 1.002 1.000 1.001 1.013   Replace   5/6  Replace   1.011 1.009 1.010 1.012 1.010 1.064  Replace   Replace   1.011 1.002 1.001	16 1.001 1.001 1.001 1.001 1.001 1.012  2001 6/7  1.001 1.001 1.001 1.001 1.053  2001 16	1.000 1.000 1.000 1.000 1.000 1.000 1.011  7/8  1.003 1.003 1.003 1.003 1.003 1.005 1.011	1.000 1.000 1.000 1.000 1.000 1.001 1.011  8/9  1.001 1.001 1.001 1.001 1.050  18	1.014 1.010 1.011 1.011 1.011  9/10  1.003 1.003 1.003 1.003 1.004 1.003	0.998 1.001 1.002 1.002 1.001
Avg Avg ex Hi-Lo Prior NCCI Selected AMI Selected LDF to Ult.  Limited Incurred Me Policy Year  Avg Avg ex Hi-Lo Prior NCCI Sel AMI Selected LDF to Ult.  Policy Year  Avg Avg ex Hi-Lo Policy Year  Avg Avg ex Hi-Lo Policy Year	0.999 0.999 1.001 1.000 1.000 1.016  edical Loss Developm 1/2 1.039 1.039 1.039 1.039 1.121  11 1.002 1.002 1.003	1.002 1.002 1.002 1.002 1.002 1.016 1.016 1.005 1.005 1.009 1.011 1.012 1.008 1.078	1.000 1.000 1.000 1.000 1.000 1.000 1.000 1.014  3/4  1.007 1.005 1.003 1.006 1.005 1.070  13 1.004 1.004 1.004	1.001 1.001 1.001 1.000 1.001 1.014  4/5  1.001 1.001 1.002 1.002 1.001 1.065	15  1.001 1.001 1.002 1.000 1.001 1.013  Rep 5/6  1.011 1.009 1.010 1.012 1.010 1.064  Rep 15	16  1.001 1.001 1.001 1.001 1.01 1.01 1.	1.000 1.000 1.000 1.000 1.000 1.000 1.011  7/8  1.003 1.002 1.003 1.002 1.052	1.000 1.000 1.000 1.000 1.000 1.000 1.000 1.011  8/9  1.001 1.001 1.001 1.001 1.050  18  1.005 1.005 1.007	1.014 1.010 1.011 1.011 1.011  9/10  1.003 1.003 1.003 1.003 1.003 1.003 1.003	0.998 1.001 1.002 1.002 1.001
Year  Avg Avg ex Hi-Lo Prior  NCCI Selected AMI Selected LDF to Ult.  Limited Incurred Me  Policy Year  Avg Avg ex Hi-Lo Prior  NCCI Sel LDF to Ult.  Policy Year  Avg Avg ex Hi-Lo Policy Year  Avg Wtd Avg Avg ex Hi-Lo NCCI Selected	0.999 0.999 1.001 1.000 1.000 1.016  edical Loss Developm  1/2  1.039 1.039 1.039 1.039 1.1039 1.121  11  1.002 1.002 1.002 1.003 1.003	1.002 1.002 1.002 1.001 1.002 1.002 1.016  nent Factors  2/3  1.005 1.009 1.011 1.012 1.008 1.078  12  1.003 1.003 1.002 1.003 1.003	1.000 1.000 1.000 1.000 1.000 1.014  3/4  1.007 1.005 1.003 1.006 1.005 1.070  13	1.001 1.001 1.000 1.001 1.01 1.014  4/5  1.001 1.001 1.002 1.002 1.002 1.005 1.01 1.001 1.001 1.001 1.001 1.001 1.001	15 1.001 1.001 1.002 1.000 1.001 1.013  Rej 5/6  1.011 1.009 1.010 1.012 1.010 1.064  Rej 15  Rej 1.001 1.001 1.001 1.001 1.001	16  1.001 1.001 1.001 1.001 1.01 1.01 1.	1.000 1.000 1.000 1.000 1.000 1.000 1.011  7/8  1.003 1.003 1.003 1.003 1.003 1.005 1.011  1.011  1.001 1.001 1.001	1.000 1.000 1.000 1.000 1.000 1.000 1.011  8/9  1.001 1.001 1.001 1.001 1.001 1.050  18  1.006 1.005 1.005	1.014 1.010 1.011 1.011 1.011  9/10  1.003 1.003 1.003 1.003 1.003 1.0049	0.998 1.001 1.002 1.002 1.001
Avg Avg ex Hi-Lo Prior NCCI Selected AMI Selected LDF to Ult.  Limited Incurred Me Policy Year  Avg Avg ex Hi-Lo Prior NCCI Sel AMI Selected LDF to Ult.  Policy Year  Avg Avg ex Hi-Lo Policy Year  Avg Avg ex Hi-Lo Policy Year	0.999 0.999 1.001 1.000 1.000 1.016  edical Loss Developm 1/2 1.039 1.039 1.039 1.039 1.121  11 1.002 1.002 1.003	1.002 1.002 1.002 1.002 1.002 1.016 1.016 1.005 1.005 1.009 1.011 1.012 1.008 1.078	1.000 1.000 1.000 1.000 1.000 1.000 1.000 1.014  3/4  1.007 1.005 1.003 1.006 1.005 1.070  13 1.004 1.004 1.004	1.001 1.001 1.001 1.000 1.001 1.014  4/5  1.001 1.001 1.002 1.002 1.001 1.065	15  1.001 1.001 1.002 1.000 1.001 1.013  Rep 5/6  1.011 1.009 1.010 1.012 1.010 1.064  Rep 15	16  1.001 1.001 1.001 1.001 1.01 1.01 1.	1.000 1.000 1.000 1.000 1.000 1.000 1.011  7/8  1.003 1.002 1.003 1.002 1.052	1.000 1.000 1.000 1.000 1.000 1.000 1.000 1.011  8/9  1.001 1.001 1.001 1.001 1.050  18  1.005 1.005 1.007	1.014 1.010 1.011 1.011 1.011  9/10  1.003 1.003 1.003 1.003 1.003 1.003 1.003	0.998 1.001 1.002 1.002 1.001

Notes: AMI 19-Ultimate factors selected by fitting inverse power curve to the link ratios and credibility weighing the result with prior tail factor.

### MISSOURI 2011 NCCI LOSS COST FILING REVIEW PAID LOSS DEVELOPMENT FACTORS AMI COMPARED TO NCCI

#### Limited Combined Paid Indemnity and Medical Loss Development Factors

Policy					Day	port				
Year	1/2	2/3	3/4	4/5	5/6	6/7	7/8	8/9	9/10	10/11
T Cttl	1/2	2/3	3/14	7/3	5/0	0//	770	0/7	<i>)</i> /10	10/11
Avg	1.380	1.138	1.075	1.044	1.031	1.022	1.016	1.011	1.011	1.006
Prior	1.376	1.142	1.071	1.044	1.030	1.025	1.016	1.012	1.010	1.006
NCCI Selected	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
AMI Selected	1.378	1.140	1.073	1.044	1.031	1.024	1.016	1.012	1.010	1.006
LDF	2.040	1.480	1.298	1.210	1.159	1.124	1.098	1.081	1.068	1.057
Policy						port				
Year	11/12	12/13	13/14	14/15	15/16	16/17	17/18	18/19	19/Ult	
Avg	1.006	1.004	1.004	1.003	1.003	1.002	1.002	1.002		
Prior	1.005	1.004	1.004	1.003	1.003	1.002	1.002	1.002	1.030	
NCCI Selected	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
AMI Selected	1.005	1.004	1.004	1.003	1.003	1.002	1.002	1.002	IN/A	
LDF	1.005	1.046	1.042	1.003	1.003	1.002	1.029	1.002	1.025	
LDF	1.051	1.046	1.042	1.037	1.034	1.051	1.029	1.027	1.025	
Limited Paid Indemnii	y Loss Development	Factors								
Policy					Re	port				
Year	1/2	2/3	3/4	4/5	5/6	6/7	7/8	8/9	9/10	10/11
Avg	1.791	1.271	1.132	1.071	1.051	1.034	1.024	1.014	1.010	1.007
Prior	1.775	1.273	1.126	1.071	1.048	1.037	1.024	1.016	1.009	1.007
NCCI Selected	1.809	1.279	1.138	1.070	1.051	1.032	1.022	1.016	1.012	1.007
AMI Selected	1.783	1.272	1.129	1.071	1.049	1.035	1.024	1.015	1.010	1.007
LDF to Ult.	3.288	1.844	1.450	1.284	1.199	1.143	1.104	1.079	1.063	1.052
Policy					Do	port				
Year	11/12	12/13	13/14	14/15	15/16	16/17	17/18	18/19	19/Ult	
1 Cai	11/12	12/13	13/14	14/13	13/10	10/17	17/10	10/19	19/01	
Avg	1.006	1.006	1.004	1.003	1.004	1.003	1.002	1.001		
Prior	1.006	1.005	1.004	1.003	1.003	1.003	1.002	1.002	1.017	
NCCI Selected	1.006	1.007	1.006	1.004	1.004	1.003	1.003	1.001	1.034	
AMI Selected	1.006	1.005	1.004	1.003	1.003	1.003	1.002	1.002	1.016	
LDF to Ult.	1.045	1.039	1.033	1.029	1.026	1.023	1.020	1.018	1.016	
Limited Paid Medical	Loss Development F	actors								
Policy					Do	port				
Year	1/2	2/3	3/4	4/5	5/6	6/7	7/8	8/9	9/10	10/11
					****		****	77.6	2.22	
Avg	1.230	1.063	1.034	1.021	1.013	1.011	1.007	1.008	1.011	1.006
Wtd Avg	1.228	1.067	1.030	1.020	1.013	1.012	1.007	1.007	1.010	1.006
NCCI Selected	1.234	1.062	1.038	1.023	1.014	1.011	1.007	1.009	1.010	1.008
AMI Selected	1.229	1.065	1.032	1.021	1.013	1.011	1.007	1.007	1.010	1.006
LDF to Ult.	1.540	1.253	1.176	1.140	1.116	1.102	1.090	1.083	1.075	1.064
•										
Policy	11/12	12/12	12/14	14/15		port	17/19	18/10	10/114	
Year	11/12	12/13	13/14	14/15	15/16	16/17	17/18	18/19	19/Ult	
Avg	1.005	1.003	1.004	1.003	1.003	1.001	1.002	1.002		
Wtd Avg	1.003	1.003	1.004	1.003	1.002	1.000	1.002	1.003	1.046	
NCCI Selected	1.006	1.002	1.004	1.005	1.004	1.002	1.002	1.001	1.076	
NCCI Selected AMI Selected	1.006 1.004	1.002		1.003	1.004	1.002	1.002	1.001	1.076	
			1.004 1.004 1.051							

Notes: AMI 19-Ultimate factors selected by fitting inverse power curve to the link ratios and credibility weighing the result with prior tail factor.

### MISSOURI 2011 NCCI LOSS COST FILING REVIEW SELECTED TREND RATES

Policy	Indemnity LR	Indemnity LR	Medical LR	Medical LR
Year	Paid	Paid+Case	Paid	Paid + Case
2001	0.577	0.578	0.494	0.486
2002	0.530	0.525	0.490	0.491
2003	0.545	0.541	0.532	0.538
2004	0.457	0.466	0.495	0.504
2005	0.390	0.386	0.459	0.489
2006	0.371	0.357	0.470	0.480
2007	0.372	0.360	0.476	0.468
2008	0.346	0.320	0.465	0.473
Calc Trend				
all	-7.62%	-8.50%	-1.20%	-0.95%
last 5	-5.86%	-7.89%	-0.88%	-1.69%
last 3	-3.43%	-5.32%	-0.53%	-0.73%
AMI Selected		-5.30%		0.00%
NCCI Selected		-4.50%		0.50%

#### Notes:

Loss Ratios are from NCCI 2011 filing and are excess of wage growth.

### MISSOURI 2011 NCCI LOSS COST FILING REVIEW DERIVATION OF LOSS ADJUSTMENT EXPENSE PROVISION AMI COMPARED TO NCCI

	(	Countrywide				
		AMI		NO	CCI	
Accident Year	Ultimate DCCE Ratio	Ultimate A&O Ratio	Total LAE Ratio	Ultimate DCCE Ratio	Ultimate A&O Ratio	Total LAE Ratio
1999	9.2%	6.2%		9.2%	6.2%	
2000	9.6%	6.1%		9.6%	6.1%	
2001	10.0%	6.4%		10.0%	6.4%	
2002	10.6%	6.6%		10.6%	6.6%	
2003	10.7%	7.4%		10.7%	7.4%	
2004	10.7%	7.0%		10.7%	7.0%	
2005	10.9%	7.8%		10.9%	7.8%	
2006	11.1%	8.1%		11.1%	8.1%	
2007	11.8%	8.1%		11.8%	8.1%	
2008	12.5%	7.6%		12.5%	7.6%	
2009	13.5%	7.8%		13.5%	7.8%	
(1) Selected Countrywide LAE Ratios	13.1%	7.7%		12.5%	7.8%	
(2) Missouri DCC Relativity	1.009	-		1.083	-	
(3) Indicated Missouri LAE Ratios (1) x (2)	13.2%	-		13.5%	-	
(4) Selected Missouri LAE Ratios	13.2%	7.7%	21.0%	13.3%	7.8%	21.1%

#### Notes:

<sup>(2 -</sup> NCCI) - Per NCCI 2011 Loss Cost Filing, Exhibit II-B. Relativity excludes Missouri Employers Mutual (MEM).

<sup>(2 -</sup> AMI) - Per Exhibit VI, Item (5), Including MEM.

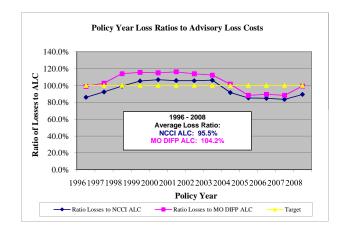
### MISSOURI 2011 NCCI LOSS COST FILING REVIEW ESTIMATED IMPACT ON LAE PROVISION OF INCLUDING MEM LAE

	EXCLUDING MEM	МЕМ	INCLUDING MEM
(1) 2-YR Missouri Paid Losses	822,603	127,276	949,879
(2) 2-YR Missouri Paid DCC	94,335	9,765	104,100
(3) Missouri Ratio (2) / (1)	11.5%	7.7%	11.0%
(4) 2-YR Countrywide DCC Ratio	10.9%	10.9%	10.9%
(5) Missouri Relativity to Countywide (3) / (4)	1.055	N/A	1.009
(6) NCCI Selected Countrywide DCC Provison	0.125	N/A	0.125
(7) NCCI Indicated Missouri DCC Provision (5) x (6)	13.2%	N/A	12.6%
(8) NCCI Selected Missouri A&O Provision	7.8%	N/A	7.8%
(9) NCCI Indicated Missouri LAE Provision (7) + (8)	21.0%		20.4%
IMPACT OF INCLUDING MEM DCC		-0.5%	

### MISSOURI 2010 NCCI LOSS COST FILING REVIEW RETROSPECTIVE TEST OF ADVISORY LOSS COSTS NCCI ALC COMPARED TO MISSOURI DIFP ALC

Policy	Premium	AMI Selected	Ultimate	Paid + C	Case Losses	AMI Select	ed LDF	LAE	Excess	Ultimate Losses
Year	(ALC)	Prem Dev. Factor	Premium	Indemnity	Medical	Indemnity	Medical	Factor	Provision	& LAE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
1994	N/A	1.000	N/A	169,468,017	155,631,597	1.018	1.047	N/A	1.019	N/A
1995	N/A	1.000	N/A	146,154,333	137,995,006	1.019	1.048	N/A	1.019	N/A
1996	416,973,449	1.000	416,973,449	156,166,556	134,897,142	1.020	1.053	1.167	1.019	358,389,541
1997	428,021,308	1.000	428,021,308	165,367,719	157,062,630	1.021	1.056	1.159	1.019	395,112,599
1998	466,562,070	1.000	466,562,070	204,036,673	172,858,879	1.022	1.059	1.159	1.019	462,268,407
1999	461,452,474	1.000	461,452,474	209,644,464	188,231,115	1.023	1.061	1.150	1.019	485,282,071
2000	471,380,679	1.000	471,380,679	217,944,761	201,325,234	1.024	1.064	1.129	1.019	503,423,623
2001	500,329,338	1.000	500,329,338	232,203,174	206,130,594	1.025	1.065	1.134	1.019	528,852,779
2002	491,026,493	1.000	491,026,493	216,002,871	209,795,722	1.020	1.069	1.145	1.019	518,384,956
2003	542,255,340	1.000	542,255,340	226,902,663	233,953,435	1.026	1.070	1.169	1.019	575,546,609
2004	610,226,714	1.000	610,226,714	207,627,299	231,949,363	1.035	1.080	1.178	1.019	558,648,314
2005	634,880,726	1.001	635,515,607	180,635,622	234,758,705	1.044	1.082	1.200	1.019	541,490,979
2006	653,940,605	1.002	655,249,140	174,495,191	244,365,079	1.072	1.086	1.205	1.019	555,378,247
2007	720,820,399	1.003	722,985,023	189,750,731	260,443,443	1.114	1.098	1.191	1.019	603,367,350
2008	627,990,892	1.009	633,656,010	151,152,745	246,871,077	1.226	1.140	1.190	1.019	566,099,617

Policy	Missouri DIFP Reviewer	Missouri Statew	ride Loss & LAE Ratio
Year	Relativity to NCCI ALC	NCCI ALC	Missouri DIFP ALC
	(11)	(12)	(13)
1994	0.790	N/A	N/A
1995	0.823	N/A	N/A
1996	0.870	86.0%	98.8%
1997	0.899	92.3%	102.7%
1998	0.870	99.1%	113.9%
1999	0.911	105.2%	115.4%
2000	0.929	106.8%	115.0%
2001	0.910	105.7%	116.2%
2002	0.928	105.6%	113.8%
2003	0.946	106.1%	112.2%
2004	0.902	91.5%	101.5%
2005	0.967	85.2%	88.1%
2006	0.948	84.8%	89.4%
2007	0.946	83.5%	88.2%
2008	0.900	89.3%	99.3%
2009	0.909		
2010	0.937		
2011	0.930		



#### Notes:

- (1), (2), (4), (5) & (9) Per NCCI 2011 filing
- (2) Per Exhibit II

1996-2008 Average

1996-2008 Wtd Average

- $(3) = (1) \times (2)$ .
- (6) & (7) Per Exhibit III, Page 1.
- (8) Based on data from Missouri State Page
- (10) = [ (4) x (6) + (5) x (7) ] x (8) x (9).
- (11) 1994 2010 Per Prior Year's Report, Exhibit 7, Sheet 1. For 2011 (11) = Exhibit 1, (31) AMI / (31) NCCI .

95.5%

94.6%

104.2%

102.7%

#### Missouri Filing Effective January 1, 2011

#### Responses to AMI Requests Received November 1, 2010 and November 4, 2010

#### Question 1

Missouri payroll for the year 7/07 - 6/08 sorted by industry group, hazard group and class, with subtotals for each hazard group within industry group.

#### Response 1

Please see attachment labeled as Response 1.

#### Question 2

The latest diagonal of the loss development triangle for: indemnity-likely-to-develop, indemnity-not-likely-to-develop, medical-likely-to-develop and medical-not-likely-to-develop.

#### Response 2

Please see attachment labeled as Response 2.

#### Question 3

The effect on the overall rate level indication of excluding assigned risks.

#### Response 3

If assigned risk data is excluded, the resulting loss cost level change is -6.2%. This indication utilizes the same development, trend, benefit changes and LAE selections used by NCCI in the 1/1/2011 Missouri loss cost filing.

#### Question 4

For Appendix A-II, Section G please provide support for the values identified as "Factor to Adjust 19th-to-Ultimate LDF to a Limited Basis".

#### Response 4

This value is derived from Countrywide excess ratios and RAA data based excess development factors. Please see attachment labeled as Response 4 for details.

#### Question 5

The graph on page 9 shows that the indemnity loss ratio decreased from 2007 to 2008 and at seemingly greater rate than the prior two years yet your selected indemnity trend increased slightly from .95 to .955. Please provide additional information on the thought process behind the selected trend including an explanation of the apparent contradiction.

#### Response 5

Please note that a variety of fits and actuarial judgment are used when selecting trend. We do recognize that the decrease in the latest indemnity loss ratio is greater than that of the prior two policy years. However, it must also be recognized that the more recent changes in indemnity loss ratios over the last several policy years are nowhere near the magnitude of those seen in policy years 2004 and 2005. For example, the policy year 2007 indemnity loss ratio actually *increased* slightly over 2006. The small increase in the indemnity loss ratio trend in the 1/1/2011 filing is recognition of the fact that the large decreases in indemnity loss ratios seen in prior years are no longer as relevant, given the smaller changes seen since that time.

It should also be noted that the 4-point exponential loss ratio trend fit results in -3.4% when based on paid data and -5.4% when based on paid+case data. The -4.5% selection incorporated in the 1/1/2011 filing clearly falls in the middle of that range.

## Missouri 1/1/2011

# Missouri Industrial Classes Payroll by Industry and Hazard Group Policies Effective 7/1/2007 - 6/31/2008

Hazard			Industry Group		
Group	Manufacturing	Contracting	Office and Clerical	Goods and Services	Miscellaneous
∢	101,302,199	0	65,437,390	2,332,311,584	7,898,465
Ф	2,273,736,684	480,920	3,271,619,090	4,388,187,899	9,082,198
O	2,404,793,259	22,183,070	25,682,290,184	4,239,743,881	479,180,159
۵	1,726,219,213	148,860,160	3,134,838,394	1,618,916,687	559,376,092
Ш	718,675,682	2,023,424,567	6,312,612,503	953,636,203	1,300,859,471
Щ	232,803,295	2,311,231,134	0	111,122,989	997,217,437
Ŋ	131,391,596	553,613,955	0	6,298,266	143,260,417
Subtotal:	7,588,921,928	5,059,793,806	38,466,797,561	13,650,217,509	3,496,874,239

## LIMITED INDEMNITY LOSS DEVELOPMENT Likely

Missouri 01/01/11

**1st Report Start:** 7/1/2007 **1st Report End:** 6/30/2008

PY Data	1st Report	2nd Report	3rd Report	4th Report	5th Report	6th Report
7/00-6/01			139,474,941	147,587,093	151,596,815	153,766,935
7/01-6/02		121,019,042	132,316,570	138,306,035	141,660,088	142,980,419
7/02-6/03	105,339,138	124,767,266	133,963,200	140,857,718	145,035,294	148,498,728
7/03-6/04	103,779,205	118,011,191	126,751,436	134,503,446	138,939,304	
7/04-6/05	84,442,902	98,061,453	107,009,908	114,596,198		
7/05-6/06	79,312,896	93,882,157	104,806,639			
7/06-6/07	78,818,482	90,867,200				
7/07-6/08	80,137,275					
Link Ratios	1:2	2:3	3:4	4:5	5:6	
7/00-6/01			1.058	1.027	1.014	
7/01-6/02		1.093	1.045	1.024	1.009	
7/02-6/03	1.184	1.074	1.051	1.030	1.024	
7/03-6/04	1.137	1.074	1.061	1.033		
7/04-6/05	1.161	1.091	1.071			
7/05-6/06	1.184	1.116				
7/06-6/07	1.153					
AVERAGE DEV.	1:2	2:3	3:4	4:5	5:6	
2 Year Averages	1.169	1.104	1.066	1.032	1.017	
AVG DEV. TO 6TH	1:6	2:6	3:6	4:6	5:6	6th:Ult
2 Year Averages	1.444	1.235	1.119	1.050	1.017	1.039
_						
Selected Development	1:U	2:U	3:U	4:U	5:U	6:U
for Pure Premium	1.501	1.284	1.163	1.091	1.057	1.039

#### Missouri

01/01/11

#### LIMITED INDEMNITY LOSS DEVELOPMENT Not-Likely

**1st Report Start:** 7/1/2007 **1st Report End:** 6/30/2008

PY Data	1st Report	2nd Report	3rd Report	4th Report	5th Report	6th Report
7/00-6/01			209,820,092	210,642,388	211,147,571	211,283,175
7/01-6/02		199,041,932	204,876,148	206,826,104	207,115,217	206,974,693
7/02-6/03	184,385,057	202,931,358	208,334,266	208,832,037	209,636,451	209,889,407
7/03-6/04	180,885,361	189,083,599	193,653,341	196,322,380	196,228,115	
7/04-6/05	148,880,399	157,570,621	161,655,914	162,963,733		
7/05-6/06	145,875,135	156,564,080	161,774,833			
7/06-6/07	148,576,821	160,822,188				
7/07-6/08	148,572,960					
Link Ratios	1:2	2:3	3:4	4:5	5:6	
7/00-6/01			1.004	1.002	1.001	
7/01-6/02		1.029	1.010	1.001	0.999	
7/02-6/03	1.101	1.027	1.002	1.004	1.001	
7/03-6/04	1.045	1.024	1.014	1.000		
7/04-6/05	1.058	1.026	1.008			
7/05-6/06	1.073	1.033				
7/06-6/07	1.082					
AVERAGE DEV.	1:2	2:3	3:4	4:5	5:6	
2 Year Averages	1.078	1.030	1.011	1.002	1.000	
AVG DEV. TO 6TH	1:6	2:6	3:6	4:6	5:6	6th:Ult
2 Year Averages	1.124	1.043	1.013	1.002	1.000	1.007
_					'	
Selected Development	1:U	2:U	3:U	4:U	5:U	6:U
for Pure Premium	1.133	1.051	1.020	1.009	1.007	1.007

#### LIMITED MEDICAL LOSS DEVELOPMENT Likely

Appendix A Page 6 **Missouri** 01/01/11

**1st Report Start:** 7/1/2007 **1st Report End:** 6/30/2008

DV D . (	4.5		0.15	44.5	54 B .	
PY Data	1st Report	2nd Report	3rd Report	4th Report	5th Report	6th Report
7/00-6/01			113,516,460	117,246,552	117,589,475	118,115,428
7/01-6/02		106,752,548	111,491,438	112,572,259	111,355,450	112,449,104
7/02-6/03	106,701,625	119,371,493	122,405,781	124,829,484	125,926,675	126,809,316
7/03-6/04	109,236,762	118,972,219	121,709,517	123,838,892	125,001,932	
7/04-6/05	101,842,461	108,578,099	111,767,011	112,731,154		
7/05-6/06	99,826,779	106,588,236	111,410,268			
7/06-6/07	102,228,707	107,478,624				
7/07-6/08	105,439,423					
Link Ratios	1:2	2:3	3:4	4:5	5:6	
7/00-6/01			1.033	1.003	1.004	
7/01-6/02		1.044	1.010	0.989	1.010	
7/02-6/03	1.119	1.025	1.020	1.009	1.007	
7/03-6/04	1.089	1.023	1.017	1.009		
7/04-6/05	1.066	1.029	1.009			
7/05-6/06	1.068	1.045				
7/06-6/07	1.051					
AVERAGE DEV.	1:2	2:3	3:4	4:5	5:6	
2 Year Averages	1.060	1.037	1.013	1.009	1.009	
AVG DEV. TO 6TH	1:6	2:6	3:6	4:6	5:6	6th:Ult
2 Year Averages	1.133	1.069	1.031	1.018	1.009	1.152
Selected Development	l 1:U	2:U	3:U	4:U	5:U	6:U
for Pure Premium	1.305	1.231	1.187	1.172	1.162	1.152

#### LIMITED MEDICAL LOSS DEVELOPMENT Not-Likely

Appendix A Page 7 **Missouri** 01/01/11

**1st Report Start:** 7/1/2007 **1st Report End:** 6/30/2008

DV D - 4-	4-4-0	01.	01 D	441- D	541. D	011. D
PY Data	1st Report	2nd Report	3rd Report	4th Report	5th Report	6th Report
7/00-6/01	ī	200 010 151	218,300,380	218,568,955	217,810,847	217,382,986
7/01-6/02		222,016,454	223,394,110	221,894,519	221,622,028	221,067,027
7/02-6/03	225,982,888	233,523,530	232,905,460	231,657,985	231,668,529	231,556,388
7/03-6/04	230,517,802	230,466,535	229,835,679	230,701,503	229,890,111	
7/04-6/05	215,986,252	217,099,047	217,461,123	216,692,383		
7/05-6/06	230,033,378	232,237,292	232,134,917			
7/06-6/07	239,001,981	240,476,061				
7/07-6/08	244,209,618					
Link Ratios	1:2	2:3	3:4	4:5	5:6	
7/00-6/01			1.001	0.997	0.998	
7/01-6/02		1.006	0.993	0.999	0.997	
7/02-6/03	1.033	0.997	0.995	1.000	1.000	
7/03-6/04	1.000	0.997	1.004	0.996		
7/04-6/05	1.005	1.002	0.996			
7/05-6/06	1.010	1.000				
7/06-6/07	1.006					
AVERAGE DEV.	1:2	2:3	3:4	4:5	5:6	
2 Year Averages	1.008	1.001	1.000	0.998	0.999	
AVG DEV. TO 6TH	1:6	2:6	3:6	4:6	5:6	6th:Ult
2 Year Averages	1.006	0.998	0.997	0.997	0.999	1.018
					•	
Selected Development	1:U	2:U	3:U	4:U	5:U	6:U
for Pure Premium	1.024	1.016	1.015	1.015	1.017	1.018

### Calculation of Tail Adjustment Factors ( $F_T$ ) by Threshold Rate Filing Season 2008 - 2009 ULDF = 1.051

ThresholdT				Interpolated FT
9,575,686				0.737
<u>Threshold</u> T	ELFT	<u>ELDFT</u>	CLDFT	<u>FT</u>
1,000,000	0.107	1.518	1.014	0.266
2,000,000	0.061	1.749	1.024	0.480
3,000,000	0.044	2.015	1.028	0.555
4,000,000	0.035	2.320	1.031	0.598
5,000,000	0.029	2.673	1.031	0.629
6,000,000	0.024	3.078	1.034	0.668
7,000,000	0.024	3.546	1.035	0.690
8,000,000	0.019	4.084	1.036	0.710
9,000,000	0.017	4.704	1.037	0.728
10,000,000	0.015	5.418	1.038	0.743
11,000,000	0.013	6.240	1.040	0.775
12,000,000	0.012	7.187	1.040	0.789
13,000,000	0.011	8.278	1.041	0.802
14,000,000	0.010	9.534	1.041	0.813
15,000,000	0.009	10.981	1.042	0.823
16,000,000	0.009	12.648	1.042	0.833
17,000,000	0.008	14.567	1.043	0.842
18,000,000	0.008	16.777	1.043	0.850
19,000,000	0.007	19.322	1.044	0.857
20,000,000	0.007	22.254	1.044	0.864
21,000,000	0.007	25.631	1.044	0.871
22,000,000	0.006	29.516	1.045	0.877
23,000,000	0.006	33.990	1.045	0.883
24,000,000	0.006	39.147	1.045	0.888
25,000,000	0.005	45.086	1.046	0.893
26,000,000	0.005	51.935	1.046	0.898
27,000,000	0.005	59.809	1.046	0.903
28,000,000	0.005	68.871	1.046	0.907
29,000,000	0.004	79.334	1.046	0.911
30,000,000	0.004	91.366	1.047	0.915
31,000,000	0.004	105.208	1.047	0.919
32,000,000	0.004	121.139	1.047	0.923
33,000,000	0.004	139.470	1.047	0.926
34,000,000	0.003	160.643	1.047	0.930
35,000,000	0.003	185.014	1.048	0.933
36,000,000	0.003	212.993	1.048	0.936
37,000,000	0.003	245.399	1.048	0.939
38,000,000	0.003	282.486	1.048	0.942
39,000,000	0.003	325.733	1.048	0.945
40,000,000	0.003	374.532	1.048	0.948

#### Notes:

- (1) ULDF = Uncapped 19th to ultimate tail factor (weighted average of state ULDFs)
- (2)  $ELF_T$  = Excess ratio for threshold T
- (3) ELDF<sub>T</sub> = Excess paid+case tail factor, 19th to ultimate, for threshold T
- (4) CLDF<sub>T</sub> = Capped paid+case tail factor = ULDF((1-ELF)/(1-(ULDF/ELDF)ELF))
- (5)  $F_T$  = Factor to apply to state-specific ULDF = (CLDF-1)/(ULDF-1)

### ACCIDENT YEAR LOSS DEVELOPMENT FACTORS CASE INCURRED

EXHIBIT IX COUNTRYWIDE

				INDEMNITY				
Year	1st/2nd	2nd/3rd	3rd/4th	4th/5th	5th/6th	6th/7th	7th/8th	8th/Ult.
1995								1.033
1996							1.007	1.055
1997						1.008	1.009	1.045
1998					1.021	1.011	1.008	1.047
1999				1.033	1.015	1.014	1.006	1.042
2000			1.074	1.031	1.017	1.012	1.008	
2001		1.158	1.064	1.029	1.014	1.012		
2002	1.483	1.148	1.060	1.028	1.021			
2003	1.460	1.148	1.060	1.031				
2004	1.426	1.146	1.064					
2005	1.465	1.150						
2006	1.477							
AVG. 2yr.	1.471	1.148	1.062	1.030	1.018	1.012	1.007	1.045
AVG. 5yr.	1.462	1.150	1.064	1.030	1.018	1.011	1.008	1.044
CUM. 2yr.	2.004	1.362	1.186	1.117	1.084	1.065	1.052	1.045
CUM. 5yr.	1.994	1.364	1.186	1.115	1.083	1.064	1.052	1.044
				MEDICAL				
Year	1st/2nd	2nd/3rd	3rd/4th	4th/5th	5th/6th	6th/7th	7th/8th	8th/Ult.
1995								1.258
1996							1.009	1.236
1997						1.014	1.015	1.162
1998					1.020	1.014	1.013	1.142
1999				1.024	1.021	1.019	1.012	1.216
2000			1.033	1.025	1.017	1.014	1.010	
2001		1.052	1.036	1.021	1.013	1.017		
2002	1.265	1.047	1.027	1.018	1.021	1.017		
2003	1.238	1.048	1.021	1.019	1.021			
2004	1.232	1.042	1.023	1.010				
2005	1.228	1.037	1.020					
2006	1.206	1.007						
AVG. 2yr.	1.217	1.040	1.022	1.019	1.017	1.016	1.011	1.179
AVG. 5yr.	1.234	1.045	1.028	1.021	1.018	1.016	1.012	1.203
CUM. 2yr.	1.623	1.334	1.283	1.255	1.232	1.211	1.192	1.179
CUM. 5yr.	1.702	1.379	1.320	1.284	1.258	1.236	1.217	1.203
COIVI. Cyr.	1.702	1.070	1.020	TOTAL	1.200	1.200	1.217	1.200
Year	1st/2nd	2nd/3rd	3rd/4th	4th/5th	5th/6th	6th/7th	7th/8th	8th/Ult.
1995								1.123
1996							1.008	1.130
1997						1.011	1.012	1.096
1998					1.020	1.013	1.010	1.086
1999				1.028	1.018	1.016	1.009	1.117
2000			1.054	1.028	1.017	1.013	1.009	
2001		1.101	1.050	1.025	1.013	1.014	1.000	
2002	1.354	1.093	1.030	1.023	1.013	1.017		
2002	1.328	1.093	1.043	1.025	1.021			
2004	1.328	1.035	1.033	1.020				
2004	1.316	1.084	1.042					
2006	1.305	1.004						
AVG. 2yr.	1.311	1.085	1.041	1.024	1.017	1.014	1.009	1.102
AVG. 2yr. AVG. 5yr.	1.311	1.003	1.041	1.024	1.017	1.014	1.009	1.102
CUM. 2yr.	1.740	1.327	1.223	1.175	1.147	1.128	1.112	1.102
CUM. 5yr.	1.740	1.354	1.223	1.173	1.156	1.126	1.112	1.110
COIVI. JyI.	1.730	1.004	1.441	1.100	1.130	1.130	1.141	1.110

Includes all states in this exhibit except California, Massachusetts, Michigan, Minnesota, Nevada, New York, Texas, and Wisconsin.

<sup>©</sup> Copyright 2009 National Council on Compensation Insurance, Inc. All Rights Reserved

#### Fitted Values (new fitted values using RAA 2005 loss study):

					Fitted -	1/Fitted -
Threshold	Fitted -2006	1/Fitted - 2006	Fitted - 2003	1/Fitted - 2003	Selected	Selected
1 000 000	0.690	1 451	0 629	1.593	0.650	1 510
1,000,000 2,000,000	0.689 0.597	1.451 1.675	0.628 0.546	1.830	0.659 0.572	1.518 1.749
3,000,000	0.597	1.934	0.476	2.102	0.372	2.015
4,000,000	0.448	2.233	0.414	2.416	0.431	2.320
5,000,000	0.388	2.577	0.360	2.775	0.431	2.673
6,000,000	0.336	2.976	0.314	3.189	0.325	3.078
7,000,000	0.291	3.435	0.273	3.664	0.282	3.546
8,000,000	0.252	3.966	0.238	4.209	0.245	4.084
9,000,000	0.218	4.579	0.207	4.836	0.213	4.704
10,000,000	0.189	5.286	0.180	5.556	0.185	5.418
11,000,000	0.164	6.103	0.157	6.384	0.160	6.240
12,000,000	0.142	7.046	0.136	7.335	0.139	7.187
13,000,000	0.123	8.134	0.119	8.427	0.121	8.278
14,000,000	0.106	9.391	0.103	9.681	0.105	9.534
15,000,000	0.092	10.841	0.090	11.123	0.091	10.981
16,000,000	0.080	12.517	0.078	12.781	0.079	12.648
17,000,000	0.069	14.451	0.068	14.684	0.069	14.567
18,000,000	0.060	16.683	0.059	16.872	0.060	16.777
19,000,000	0.052	19.260	0.052	19.384	0.052	19.322
20,000,000	0.045	22.237	0.045	22.272	0.045	22.254
21,000,000	0.039	25.674	0.039	25.589	0.039	25.631
22,000,000	0.034	29.638	0.034	29.394	0.034	29.516
23,000,000	0.029	34.211	0.030	33.772	0.029	33.990
24,000,000	0.025	39.494	0.026	38.805	0.026	39.147
25,000,000	0.022	45.600	0.022	44.583	0.022	45.086
26,000,000	0.019	52.659	0.020	51.230	0.019	51.935
27,000,000	0.016	60.790	0.017	58.858	0.017	59.809
28,000,000	0.014	70.175	0.015	67.613	0.015	68.871
29,000,000	0.012	81.037	0.013	77.700	0.013	79.334
30,000,000	0.011	93.545	0.011	89.286	0.011	91.366
31,000,000	0.009	107.991	0.010	102.564	0.010	105.208
32,000,000	0.008	124.688	0.008	117.786	0.008	121.139
33,000,000	0.007	143.885	0.007	135.318	0.007	139.470
34,000,000	0.006	166.113	0.006	155.521	0.006	160.643
35,000,000	0.005	191.939	0.006	178.571	0.005	185.014
36,000,000	0.005	221.239	0.005	205.339	0.005	212.993
37,000,000	0.004	255.754	0.004 0.004	235.849	0.004	245.399
38,000,000 39,000,000	0.003 0.003	294.985 341.297	0.004	271.003	0.004 0.003	282.486
40,000,000	0.003	341.297 393.701	0.003	311.526 357.143	0.003	325.733 374.532
40,000,000	0.003	383.701	0.003	331.143	0.003	314.032

CW Per Claim Excess Ratios As of 4/3/09

Adjusted Excess	Ratio	0.18250	0.10709	0.06095	0.04411	0.03507	0.02932	0.02426	0.02121	0.01884	0.01695	0.01542	0.01308	0.01196	0.01101	0.01018	0.00947	0.00884	0.00828	0.00778	0.00733	0.00692	0.00654	0.00620	0.00588	0.00559	0.00531	0.00505	0.00481	0.00458	0.00437	0.00416	0.00397	0.00378	0.00360	0.00343	0.00327	0.00311	0.00295	0.00280	0.00266	0.00252
Unadiusfed	excess	0.17803	0.10139	0.05612	0.03923	0.03016	0.02439	0.02032	0.01726	0.01488	0.01299	0.01145	0.01019	0.00914	0.00826	0.00751	0.00686	0.00631	0.00582	0.00539	0.00502	0.00468	0.00438	0.00411	0.00387	0.00365	0.00345	0.00326	0.00310	0.00294	0.00280	0.00267	0.00255	0.00244	0.00233	0.00224	0.00215	0.00206	0.00198	0.00191	0.00184	0.00177
	excess	0.005	0.001	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Q E	entry	358.166	716.332	1432.665	2148.997	2865.330	3581.662	4297.994	5014.327	5730.659	6446.991	7163.324	7879.656	8595.989	9312.321	10028.653	10744.986	11461.318	12177.650	12893.983	13610.315	14326.648	15042.980	15759.312	16475.645	17191.977	17908.309	18624.642	19340.974	20057.307	20773.639	21489.971	22206.304	22922.636	23638.968	24355.301	25071.633	25787.966	26504.298	27220.630	27936.963	28653.295
	excess	0.002	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
F	entry	27.548	55.096	110.193	165.289	220.386	275.482	330.579	385.675	440.771	495.868	550.964	606.061	661.157	716.253	771.350	826.446	881.543	936.639	991.736	1046.832	1101.928	1157.025	1212.121	1267.218	1322.314	1377.410	1432.507	1487.603	1542.700	1597.796	1652.893	1707.989	1763.085	1818.182	1873.278	1928.375	1983.471	2038.567	2093.664	2148.760	2203.857
0	excess	0.161	0.074	0.032	0.019	0.012	0.00	0.007	0.005	0.004	0.003	0.002	0.002	0.001	0.001	0.001	0.001	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
d	entrv	4.226	8.452	16.905	25.357	33.809	42.262	50.714	59.167	67.619	76.071	84.524	92.976	101.428	109.881	118.333	126.786	135.238	143.690	152.143	160.595	169.047	177.500	185.952	194.405	202.857	211.309	219.762	228.214	236.666	245.119	253.571	262.023	270.476	278.928	287.381	295.833	304.285	312.738	321.190	329.642	338.095
F	excess	0.653	0.484	0.327	0.251	0.204	0.172	0.148	0.129	0.114	0.102	0.092	0.083	0.076	0.070	0.064	0.059	0.055	0.051	0.047	0.044	0.042	0.039	0.037	0.035	0.033	0.031	0.029	0.028	0.026	0.025	0.024	0.023	0.022	0.021	0.020	0.019	0.018	0.018	0.017	0.016	0.016
<u> </u>	entry	0.448	0.897	1.793	2.690	3.587	4.483	5.380	6.277	7.173	8.070	8.967	9.863	10.760	11.657	12.553	13.450	14.347	15.244	16.140	17.037	17.934	18.830	19.727	20.624	21.520	22.417	23.314	24.210	25.107	26.004	26.900	27.797	28.694	29.590	30.487	31.384	32.280	33.177	34.074	34.970	35.867
_	excess	0.435	0.255	0.136	0.092	0.070	0.056	0.047	0.041	0.036	0.032	0.029	0.027	0.025	0.024	0.022	0.021	0.020	0.019	0.018	0.017	0.017	0.016	0.015	0.015	0.014	0.014	0.013	0.013	0.012	0.012	0.012	0.011	0.011	0.011	0.010	0.010	0.010	0.009	600.0	0.009	0.009
FATAI	entry	1.244	2.488	4.977	7.465	9.953	12.441	14.930	17.418	19.906	22.395	24.883	27.371	29.859	32.348	34.836	37.324	39.812	42.301	44.789	47.277	49.766	52.254	54.742	57.230	59.719	62.207	64.695	67.184	69.672	72.160	74.648	77.137	79.625	82.113	84.602	87.090	89.578	92.066	94.555	97.043	99.531
880	Limit	500,000	1,000,000	2,000,000	3,000,000	4,000,000	5,000,000	6,000,000	7,000,000	8,000,000	9,000,000	10,000,000	11,000,000	12,000,000	13,000,000	14,000,000	15,000,000	16,000,000	17,000,000	18,000,000	19,000,000	20,000,000	21,000,000	22,000,000	23,000,000	24,000,000	25,000,000	26,000,000	27,000,000	28,000,000	29,000,000	30,000,000	31,000,000	32,000,000	33,000,000	34,000,000	35,000,000	36,000,000	37,000,000	38,000,000	39,000,000	40,000,000