

2019

MISSOURI

LIFE, ACCIDENT AND HEALTH SUPPLEMENT REPORT

STATISTICS SECTION

MAY 2020



DCI

Missouri Department of Commerce & Insurance

**MISSOURI
LIFE
ACCIDENT & HEALTH
SUPPLEMENT REPORT
2019**

**Department of Insurance, Financial Institutions & Professional Registration
Statistics Section
May 2020**

PREFACE

The **Missouri Life, Accident & Health Supplement Report 2019** presents data collected by the Department of Insurance, Financial Institutions & Professional Registration from companies that file annual statement supplements for Missouri for 2019. This form is used to collect data in greater detail than reported in the 2019 Annual Statements. All life, health service corporations and fraternal companies are required to complete this form per 20 CSR 200-1.037, §374.040 RSMo., and §374.045 RSMo. Beginning in 1995, property and casualty companies were also required to complete the accident and health portion of the annual statement supplement for Missouri as an addendum to the supplement to page 19 of the annual statement.

The enclosed documentation, by company, provides information for each line of business specified in the annual statement supplement, with company profiles listed in alphabetical order. Charts have also been included in this publication, for each line of business, only if the line of business has five years of data to report. The first chart shows the total market share of the top 5 and top 10 companies, for the last five years. The second chart shows a total loss ratio, by line of business, for the last five years.

This publication also includes, Historical Trends, By Line of Business. This section provides historical data, by line of business, for the last ten years. Data collection for most of these lines of business started in 1993.

While every effort has been made to assure that all significant errors and omissions in the annual statement supplement data have been identified and resolved, the accuracy of the report depends on the accuracy of the information filed by each company.

The **Missouri Life, Accident & Health Supplement Report 2019** is published by the Statistics Section, Division of Market Regulation, Department of Insurance, Financial Institutions & Professional Registration. Additional copies can be received by sending a written request, along with payment of \$35.00 per copy, to the Department of Insurance, Financial Institutions & Professional Registration, P.O. Box 690, Jefferson City, MO 65102-0690. The Department of Insurance, Financial Institutions & Professional Registration also has a web site located at www.difp.mo.gov.

Also Available from DIFP

Reports: The following reports are also available:

- *Missouri Market Share Report*
- *Missouri Real Estate Malpractice (Closed Claim Report)*
- *Missouri Legal Malpractice (Closed Claim Report)*
- *Missouri Products Liability (Closed Claim Report)*
- *Missouri Medical Malpractice Insurance Report*
- *Missouri Health Maintenance Organization Report*
- *Missouri Life, Accident & Health Supplement Report*
- *Missouri Property and Casualty Supplement Report*
- *Missouri Commercial Liability Report*
- *Missouri Mortgage Guaranty Report*
- *Missouri Uninsured Automobile Report*

Databases: for data requests, contact the Statistics Section at 573-751-3163. Some data are available for a fee.

- *Medicare Supplement Experience Data*
- *Property and Casualty Supplement Data*
- *Missouri Zip Code data for homeowners/ dwelling fire, farmowners (dwelling only, mobile home, earthquake, and private passenger automobile insurance.*

Many reports, including this complaint report, are available at no cost on the DIFP website, at <http://insurance.mo.gov/reports/>. For paper copies, inquire with the Statistics Section at the above number.

The Department of Insurance, Financial Institutions & Professional Registration is an Equal Opportunity Employer.

DEFINITION OF TERMS

Life Insurance

Number Of Insureds: For individual policies, the number of insureds must include dependents. For group policies, the number of insureds must equal the number of certificate holders plus all dependents.

Market Share: The dollar amount of direct premium or annuity considerations by company divided by the total amount of direct premium and annuity considerations industry-wide for the particular line of business being analyzed, expressed as a percentage.

Rank by Market Share: The relative position a company attained in the data year compared to all companies reporting premiums (or annuity considerations) for each line of business. Rankings are based on a descending order of market share, i.e., the company with the largest market share is given the ranking of **1 (one)**.

Direct Premiums: The dollar amount charged when a policyholder contracts for life insurance coverage before reinsurance has been ceded and/or assumed. Rules of life insurance accounting require reporting premiums actually collected.

Annuity Considerations: Single payment or periodic payments that are made to purchase an annuity. "Consideration" is a term from contract law for payment given by one party to obligate the other to performance specified by contract.

Dividends Paid: The dollar amount paid to policyholders under participating agreements. These dividends are paid to policyholders after coverage has expired for which they have paid premium. Dividends paid to company stockholders are not included.

Direct Claims and Benefits Paid: The dollar amount paid in performance of obligations imposed by life or annuity contracts including death benefits, matured endowments, annuity benefits, surrender values and other claims. Includes amounts paid during the current year for obligations incurred in prior years but not obligations to be paid in future years. This is a cash flow item only and not a measure of the profitability or the cost of current coverages.

Life Insurance in Force: The value of life insurance in force at year end, which is equal to the amount of insurance in force the previous year plus new contracts issued less contracts ceased during the year.

Benefits Ratio: The dollar amount of direct claims and benefits paid plus the dollar amount of direct dividends paid divided by the dollar amount of direct premium and/or annuity considerations for the particular line of business being analyzed, expressed as a percentage. This is an accounting representation of the portion of each premium dollar which is needed to honor a company's promise to pay claims, benefits, and/or dividends.

Cash Flow Loss Ratio: The dollar amount of direct claims and benefits paid divided by the dollar amount of direct premium and/or annuity considerations written for a particular line of business being analyzed, expressed as a percentage.

Whole Life: A life insurance contract arrangement by which the insured person, upon payment of premium, is guaranteed that upon death, a named beneficiary will receive a stated amount. Though

legally whole life contracts are nondivisible entities, they continue to be explained as a combination of "term insurance protection" and "savings". A policyholder may borrow from the insurer an amount up to the cash value, at a contractual rate of interest, using the cash value as collateral. Premiums for a whole life policy may be paid over the life of the insured or for a limited period during which the higher premium charged pays up the policy.

Term Life: Life insurance which stays in effect for only a specified, limited period. If an insured dies within that period, the beneficiary receives the death payments. If the insured survives, the policy ends and the beneficiary receives nothing.

Universal Life: A life insurance policy under which (1) premiums are flexible, not fixed; (2) protection is adjustable, not fixed; and (3) insurance company expenses and other charges are specifically disclosed to a purchaser.

Graded Death Benefit: A death payment that increases with the age of an insured. Graded benefits may increase gradually and then level off, or may increase sharply before becoming level.

Credit Life: Insurance issued to a creditor to cover the life of a debtor for an outstanding loan. If the debtor dies prior to repayment of the debt, the policy will pay off the balance of the amount outstanding.

Variable Life: Any individual policy which provides for life insurance the amount or duration of which varies according to the investment experience of any separate account(s) established and maintained by the insurer as to the policy pursuant to section 376.309, RSMo of the insurance laws of the state of domicile of a foreign or alien insurer.

Annuities: Contract sold by insurance companies that pays a periodic income benefit for the life of the person (the annuitant) purchasing the contract, or for a specified length of time.

Ordinary: An agreement by an insurer guaranteeing that a specific sum of money will be paid in the future, usually as monthly income, to the annuitant.

Variable: An annuity in which premium payments are used to purchase accumulation units, their number depending on the value of each unit. The value of a unit is determined by the value of the portfolio of stocks in which the insurance company invests the premiums.

Modified Guaranteed: Deferred annuity contract, the underlying assets of which are held in a separate account and the values of which are guaranteed if held for specified periods. It contains nonforfeiture values that are based upon a market-value adjustment formula if held for shorter periods. This formula may or may not reflect the value of assets held in the separate account. The assets underlying the contract must be in a separate account during the period when the contract holder can surrender the contract.

Equity Indexed: Deferred annuity contract whose values are based in any way on the developing value of a financial index, such as the S&P 500, but which has minimum values determined by the nonforfeiture law for deferred annuities issued in this state.

Deposit-Type Funds: Premiums, annuity considerations, deposits, and other annuity income not reported on previous lines as direct premiums or annuity considerations, for which individual annuitants can be identified as Missouri residents. This applies to contracts issued on an individual or group basis.

Other Considerations: Unallocated annuity considerations and other unallocated deposits which incorporate mortality or morbidity risk.

DEFINITION OF TERMS

Accident & Health

Number Of Insureds: For individual policies, the number of insured must include dependents. For group policies, the number of insureds must equal the number of certificate holders plus all dependents.

Market Share: The dollar amount of direct premiums written by company divided by the total amount of direct premiums written industry-wide for the particular line of business being analyzed, expressed as a percentage.

Rank by Market Share: The relative position a company attained in the data year to all companies reporting premiums for each line of business. Rankings are based on a descending order of market share, i.e., the company with the largest market share is given the ranking of 1.

Direct Premiums Written: Amount charged when a policyholder contracts for insurance coverage before reinsurance has been ceded and/or assumed.

Direct Premiums Earned: The part of premium attributable to the coverage already provided in a given period before reinsurance has been ceded and/or assumed.

Dividends Paid: The dollar amount paid to policyholders under participating agreements. These dividends are paid to policyholders after coverage has expired for which they have paid premium. Dividends paid to company stockholders are not included.

Direct Losses Paid: The sum of all payments made during the year for the benefit of insurance claimants, before reinsurance has been ceded and/or assumed. These payments include amounts paid in the current year for claims arising from coverage in prior years and exclude amounts which will be paid in future years for claims arising from the current year. Hence, this item is not a measure of the actual cost of current coverages, but only of current cash flows.

Direct Losses Incurred: The sum of direct losses paid plus an estimate at the close of the year of the amounts to be paid in the future for all claims arising from the current and all prior years, minus the corresponding estimate made at the close of business for the preceding year. Incurred losses reported include estimated amounts unpaid for incurred-but-not-reported (IBNR) claims.

Loss Ratio: The dollar amount of direct losses incurred divided by the dollar amount of premiums earned for the particular line of business being analyzed, expressed as a percentage. This is an accounting representation of the portion of each premium dollar which is needed to honor a company's promise to pay claims.

Cash Flow Loss Ratio: The dollar amount of direct losses paid divided by the dollar amount of direct premiums written for a particular line of business being analyzed, expressed as a percentage.

Medical Expense: A form of health insurance that provides benefits for medical, surgical, and hospital expenses.

Small Employer (2 – 50 employees) or (3 – 25 employees): Major medical or comprehensive group medical expense insurance coverage that is subject to the group market provisions of the Federal Health Insurance Portability and Accountability Act (HIPAA).

Small Employer (3 – 25 employees): Major medical or comprehensive group medical expense coverage that is subject to The Missouri Small Employer Health Insurance Availability Act.

Medicare Supplement: A group or individual policy of accident and sickness insurance or a subscriber contract of hospital and medical service associations or health maintenance organizations, other than a policy issued pursuant to a contract under Section 1876 or Section 1833 of the federal Social Security Act, which is advertised, marketed or designed primarily as a supplement to reimbursements under Medicare for the hospital, medical or surgical expenses of persons eligible for Medicare.

Long Term Care: Any policy, contract, certificate, evidence of coverage or rider advertised, marketed, offered or designed to provide coverage for not less than 12 consecutive months for each covered person on an expense incurred, indemnity, prepaid or other basis; for one or more necessary or medically necessary diagnostic, preventive, therapeutic, rehabilitative, maintenance of personal care services, provided in a setting other than an acute care unit of a hospital. Such term includes group and individual annuities and life insurance policies or riders which provide directly or which supplement long-term care insurance. Such term also includes a policy or rider which provides for payment of benefits based upon cognitive impairment or the loss of functional capacity.

Specified Disease: A policy for certain specified diseases only, such as cancer, heart attacks, scarlet fever, smallpox, polio, tetanus, etc.

Accident Only: A form of health insurance against loss by bodily injury.

Disability Income: A form of health insurance that provides periodic payments to replace income, actually or presumptively lost, when the insured is unable to work as a result of sickness or injury.

Limited Benefit: Policies that are not otherwise described herein and which pay benefits only for specified perils, in contrast to those paying for all accident and sickness perils.

Short Term Credit Disability: Insurance on a debtor to provide indemnity payments becoming due on a specific loan or other credit transaction while the debtor is disabled for durations of less than 10 years.

Long Term Credit Disability (Mortgage): Insurance on a debtor to provide indemnity payments becoming due on a specific loan or other credit transaction while the debtor is disabled for durations of 10 years or more.

Credit Unemployment: Insurance on a debtor to provide indemnity payments becoming due on a specific loan or other transaction on credit when the debtor is involuntarily unemployed.

Stop Loss: A policy, certificate, contract endorsement, attachments, amendments or other modifications to that contract, which protects an employer, trustee, or association against an aggregate amount of claims over a period, by insuring against losses of an employer's self-funded health plan or losses in excess of a specified amount or percentage of the earned premium income.

Medicare Part D: Optional prescription drug benefits provided through Medicare.

Medicare Advantage/Medicare PPO Product: A plan of coverage for health benefits under Medicare Part C as defined in Section 1859 found in Title IV, Subtitle A, Chapter 1 of P.L. 105-33.

**SAMPLE COPY
OF
ANNUAL STATEMENT
SUPPLEMENT FOR MISSOURI
FOR YEAR ENDING
DECEMBER 31, 2019**



MISSOURI DEPARTMENT OF INSURANCE,
FINANCIAL INSTITUTIONS AND PROFESSIONAL REGISTRATION
ANNUAL STATEMENT SUPPLEMENT FOR MISSOURI

FOR YEAR ENDING

DUE DATE - MARCH 1		SEE INSTRUCTIONS ON REVERSE SIDE					
NAIC GROUP NUMBER	NAIC COMPANY NUMBER	COMPANY	PERSON COMPLETING FORM		TELEPHONE NUMBER		
LIFE INSURANCE							
	I	II	III	IV	V	VI	
INDIVIDUAL BUSINESS	NUMBER OF INSUREDS	DIRECT PREMIUM & ANNUITY CONSIDERATIONS	DIRECT DIVIDENDS TO POLICYHOLDER	DIRECT CLAIMS, BENEFITS & SURRENDER VALUES PAID	LIFE INSURANCE IN FORCE (000) DECEMBER 31		
1.1) Whole							
1.2) Term							
1.3) Universal							
1.4) Graded Death Benefits							
1.5) Credit							
1.6) Variable Life							
1.7) Annuities (with life contingencies)							
a) Ordinary							
b) Variable							
c) Modified Guaranteed							
d) Equity Indexed							
1.8) Deposit-Type Contract Funds (including variable contracts without life contingencies)							
1.9) Other Considerations							
1.10) TOTAL INDIVIDUAL							
GROUP BUSINESS							
2.1) Whole							
2.2) Term							
2.3) Universal							
2.4) Graded Death Benefits							
2.5) Credit							
2.6) Variable Life							
2.7) Annuities (with life contingencies)							
a) Ordinary							
b) Variable							
c) Modified Guaranteed							
d) Equity Indexed							
2.8) Deposit-Type Contract Funds (including variable contracts without life contingencies)							
2.9) Other Considerations							
2.10) TOTAL GROUP							
3) TOTAL LIFE							
ACCIDENT & HEALTH INSURANCE							
	I	II	III	IV	V	VI	
INDIVIDUAL BUSINESS	NUMBER OF INSUREDS	DIRECT PREMIUMS WRITTEN	DIRECT PREMIUMS EARNED	DIVIDENDS PAID OR CREDITED ON DIRECT BUSINESS	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	
4.1) Comprehensive Medical Expense (see definition on reverse side)							
4.2) Medicare Supplement							
4.3) Long Term Care							
4.4) Specified Disease							
4.5) Accident Only							
4.6) Disability Income							
4.7) Dental							
4.8) Limited Benefit							
4.9) Short Term Credit Disability (less than 10 years)							
4.10) Long Term Credit Disability (Mortgage)							
4.11) Credit Unemployment							
4.12) Stop Loss							
4.13) Medicare Part D							
4.14) Medicare Advantage/Medicare PPO Product							
4.15) TOTAL INDIVIDUAL							
GROUP BUSINESS							
5.1) Comprehensive Medical Expense							
a) Small employer (2-50 employees)							
b) Large employer/union (over 50 employees)							
c) Association							
d) Discretionary							
e) Federal Employees (line 24.1)							
5.2) Medicare Supplement							
5.3) Long Term Care							
5.4) Specified Disease							
5.5) Accident Only							
5.6) Disability Income							
5.7) Dental							
5.8) Limited Benefit							
5.9) Short Term Credit Disability (less than 10 years)							
5.10) Long Term Credit Disability (Mortgage)							
5.11) Credit Unemployment							
5.12) Stop Loss							
5.13) Medicare Part D							
5.14) Medicare Advantage/Medicare PPO Product							
5.15) TOTAL GROUP							
6) TOTAL ACCIDENT & HEALTH							

SEE REVERSE SIDE FOR ADDITIONAL INFORMATION NEEDED FOR SMALL EMPLOYERS AND ASSOCIATIONS

ADDITIONAL SMALL EMPLOYER COMPREHENSIVE MEDICAL EXPENSE INFORMATION

	NUMBER OF INSUREDS	DIRECT PREMIUMS WRITTEN	DIRECT PREMIUMS EARNED	DIVIDENDS PAID OR CREDITED ON DIRECT BUSINESS	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED
7.1) Small employer (3-25 employees)						
7.2) Number of insured employers reported on Line 5.1a:						
7.3) Number of insured employers reported on Line 7.1:						

ADDITIONAL ASSOCIATION INFORMATION

	NUMBER OF INSUREDS	DIRECT PREMIUMS WRITTEN	DIRECT PREMIUMS EARNED	DIVIDENDS PAID OR CREDITED ON DIRECT BUSINESS	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED
8.1) Small employers (3-25 employees) in associations with rate differentials exceeding 20 percent.						
8.2) Small employers (3-25 employees) in associations with rate differentials NOT exceeding 20 percent.						
8.3) Large employers in association plans with rate differentials exceeding 20 percent.						
8.4) Large employers in association plans with rate differentials NOT exceeding 20 percent.						
8.1a) Number of insured employers reported on Line 8.1:						
8.2a) Number of insured employers reported on Line 8.2:						
8.3a) Number of insured employers reported on Line 8.3:						
8.4a) Number of insured employers reported on Line 8.4:						

DEFINITIONS FOR SPECIFIC LINES OF BUSINESS

NUMBER OF INSUREDS AS OF DECEMBER 31 OF REPORT YEAR:

For individual policies, the number of insureds must include dependents. For group policies, the number of insureds must equal the number of certificate holders, plus all dependents.

COMPREHENSIVE MEDICAL EXPENSE:

This category includes major medical, comprehensive medical and other hospital-surgical-medical benefit plans designed to be the insured person's primary health benefit coverage. Do not include plans covering less than 50% of incurred expenses.

LIMITED BENEFIT:

Includes vision, nursing care (other than long-term care), hospital indemnity and any other single service plan or program, not otherwise reported herein.

SMALL EMPLOYER:

(2-50 employees) (Line 5.1a): This term means major medical or comprehensive group medical expense insurance coverage that is subject to the group market provisions of the Federal Health Insurance Portability and Accountability Act (HIPAA).

ASSOCIATION:

(Line 5.1c): This term means major medical or comprehensive group medical expense insurance coverage sold to members of associations THAT IS NOT subject to the group market provisions of the Federal Health Insurance Portability and Accountability Act (HIPAA).

SMALL EMPLOYER:

(3-25 employees) (Line 7.1): This term means major medical or comprehensive group medical expense coverage that is subject to The Missouri Small Employer Health Insurance Availability Act.

STOP LOSS:

Include any premium for employer self-funded group health plan excess loss coverage, including any such coverage issued or provided through minimum premium plans or other self funded health benefit plans.

MEDICARE PART D:

Pursuant to the Medicare Modernization Act, companies writing prescription drug coverage, through Medicare Part D, must report their data on line numbers 4.13 and/or 5.13.

MEDICARE ADVANTAGE:

A plan of coverage for health benefits under Medicare Part C as defined in Section 1859 found in Title IV, Subtitle A, Chapter 1 of P.L. 105-33.

ADDITIONAL ASSOCIATION INFORMATION (LINES 8.1 THROUGH 8.4):

Report only business that offers coverage to associations that include **both** small (3-25 employees) and large employers. **Please refer to the instructions that were included in your packet for additional information.**

If additional definitions are needed for detail lines of business, please send a self-addressed stamped envelope to this office (no phone calls please).

EXPLANATION IF PREMIUMS ARE REPORTED, BUT NO INSUREDS:

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**HISTORICAL TRENDS
BY
LINE OF BUSINESS**

2010- 2019

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2010 - 2019

INDIVIDUAL WHOLE LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW		% OF CHANGE IN DIRECT PREMIUM WRITTEN
				LOSS RATIO	BENEFITS RATIO	
2010	\$758,779,078	\$816,381,087	\$303,342,750	107.59%	147.57%	-5.07%
2011	\$786,350,923	\$863,513,981	\$299,868,378	109.81%	147.95%	3.63%
2012	\$800,035,507	\$1,046,845,286	\$295,802,034	130.85%	167.82%	1.74%
2013	\$755,530,524	\$855,022,454	\$273,724,432	113.17%	149.40%	-5.56%
2014	\$729,180,975	\$818,993,472	\$281,953,922	112.32%	150.98%	-3.49%
2015	\$728,998,826	\$792,816,948	\$288,003,675	108.75%	148.26%	-0.02%
2016	\$764,184,981	\$790,506,056	\$289,185,492	103.44%	141.29%	4.83%
2017	\$775,630,125	\$771,374,555	\$276,746,998	99.45%	135.13%	1.50%
2018	\$790,335,343	\$883,419,376	\$271,555,935	111.78%	146.14%	1.90%
2019	\$803,680,907	\$969,884,037	\$273,080,455	120.68%	154.66%	1.69%

INDIVIDUAL TERM LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW		% OF CHANGE IN DIRECT PREMIUM WRITTEN
				LOSS RATIO	BENEFITS RATIO	
2010	\$439,557,425	\$297,048,781	\$9,068,723	67.58%	69.64%	3.90%
2011	\$457,331,590	\$360,743,348	\$9,032,450	78.88%	80.86%	4.04%
2012	\$459,199,454	\$284,546,888	\$9,327,670	61.97%	64.00%	0.41%
2013	\$486,256,025	\$284,136,851	\$9,019,426	58.43%	60.29%	5.89%
2014	\$484,969,357	\$303,835,016	\$8,678,012	62.65%	64.44%	-0.26%
2015	\$511,193,270	\$339,538,182	\$8,441,483	66.42%	68.07%	5.41%
2016	\$515,043,648	\$287,841,564	\$8,464,889	55.89%	57.53%	0.75%
2017	\$525,385,950	\$339,675,856	\$8,845,988	64.65%	66.34%	2.01%
2018	\$545,233,882	\$312,433,553	\$8,854,933	57.30%	58.93%	3.78%
2019	\$558,083,312	\$348,190,973	\$8,822,543	62.39%	63.97%	2.36%

INDIVIDUAL UNIVERSAL LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW		% OF CHANGE IN DIRECT PREMIUM WRITTEN
				LOSS RATIO	BENEFITS RATIO	
2010	\$565,873,745	\$539,744,964	\$4,768,418	95.38%	96.23%	5.53%
2011	\$568,381,773	\$446,012,031	\$3,756,845	78.47%	79.13%	0.44%
2012	\$584,005,588	\$578,379,507	\$4,448,899	99.04%	99.80%	2.75%
2013	\$677,869,479	\$711,940,887	\$10,770,507	105.03%	106.62%	16.07%
2014	\$657,668,471	\$852,420,020	\$10,606,141	129.61%	131.23%	-2.98%
2015	\$705,749,417	\$839,767,533	\$9,782,936	118.99%	120.38%	7.31%
2016	\$676,787,654	\$819,081,062	\$8,804,115	121.02%	122.33%	-4.10%
2017	\$660,286,496	\$943,715,575	\$8,499,156	142.93%	144.21%	-2.44%
2018	\$688,580,364	\$992,234,625	\$7,899,033	144.10%	145.25%	4.29%
2019	\$678,294,694	\$760,857,300	\$7,369,700	112.17%	113.26%	-1.49%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2010 - 2019

INDIVIDUAL GRADED DEATH BENEFITS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT		TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
		CLAIMS AND BENEFITS PAID					
2010	\$9,644,719	\$8,060,521		\$40,640	83.57%	84.00%	10.13%
2011	\$10,099,031	\$6,625,480		\$34,471	65.61%	65.95%	4.71%
2012	\$9,625,013	\$10,564,560		\$31,394	109.76%	110.09%	-4.69%
2013	\$10,092,708	\$7,830,401		\$27,778	77.58%	77.86%	4.86%
2014	\$10,423,282	\$7,318,417		\$22,086	70.21%	70.42%	3.28%
2015	\$11,447,960	\$8,800,530		\$16,088	76.87%	77.01%	9.83%
2016	\$12,682,716	\$8,345,230		\$13,428	65.80%	65.91%	10.79%
2017	\$14,364,003	\$8,971,298		\$10,150	62.46%	62.53%	13.26%
2018	\$16,557,038	\$9,388,018		\$13,128	56.70%	56.78%	15.27%
2019	\$16,915,097	\$9,434,450		\$7,905	55.78%	55.82%	2.16%

INDIVIDUAL CREDIT LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT		TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
		CLAIMS AND BENEFITS PAID					
2010	\$1,354,198	\$898,378		\$0	66.34%	66.34%	7.31%
2011	\$1,270,595	\$660,841		\$0	52.01%	52.01%	-6.17%
2012	\$1,235,586	\$527,394		\$0	42.68%	42.68%	-2.76%
2013	\$1,216,284	\$633,652		\$0	52.10%	52.10%	-1.56%
2014	\$1,150,748	\$587,641		\$0	51.07%	51.07%	-5.39%
2015	\$832,714	\$639,152		\$0	76.76%	76.76%	-27.64%
2016	\$1,343,514	\$974,962		\$0	72.57%	72.57%	61.34%
2017	\$1,297,192	\$770,059		\$92,355	59.36%	66.48%	-3.45%
2018	\$1,185,477	\$799,330		\$0	67.43%	67.43%	-8.61%
2019	\$1,190,570	\$733,486		\$0	61.61%	61.61%	0.43%

INDIVIDUAL VARIABLE LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT		TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
		CLAIMS AND BENEFITS PAID					
2010	\$177,275,171	\$171,285,619		\$3,860,704	96.62%	98.80%	-26.23%
2011	\$166,464,971	\$207,194,066		\$3,502,166	124.47%	126.57%	-6.10%
2012	\$150,126,810	\$213,260,154		\$3,939,903	142.05%	144.68%	-9.81%
2013	\$154,021,510	\$193,664,071		\$4,227,032	125.74%	128.48%	2.59%
2014	\$190,430,914	\$253,784,069		\$4,512,315	133.27%	135.64%	23.64%
2015	\$169,617,933	\$257,993,770		\$4,607,563	152.10%	154.82%	-10.93%
2016	\$162,552,940	\$261,222,359		\$4,317,521	160.70%	163.36%	-4.17%
2017	\$172,532,787	\$206,031,306		\$4,864,911	119.42%	122.24%	6.14%
2018	\$184,764,931	\$224,094,911		\$5,303,033	121.29%	124.16%	7.09%
2019	\$243,335,956	\$244,113,524		\$4,015,116	100.32%	101.97%	31.70%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2010 - 2019

INDIVIDUAL ORDINARY ANNUITIES

YEAR	TOTAL DIRECT			CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
	TOTAL DIRECT PREMIUMS & ANNUITIES	CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS			
2010	\$1,309,778,605	\$1,144,776,801	\$31,444,836	87.40%	89.80%	-30.40%
2011	\$1,192,968,099	\$1,258,219,180	\$34,403,385	105.47%	108.35%	-8.92%
2012	\$1,498,421,322	\$1,202,769,908	\$33,382,396	80.27%	82.50%	25.60%
2013	\$820,481,192	\$1,231,817,167	\$36,978,880	150.13%	154.64%	-45.24%
2014	\$760,899,614	\$1,314,658,911	\$39,970,327	172.78%	178.03%	-7.26%
2015	\$1,010,352,796	\$1,417,074,100	\$37,848,313	140.26%	144.00%	32.78%
2016	\$789,558,816	\$1,088,175,289	\$42,145,400	137.82%	143.16%	-21.85%
2017	\$808,264,043	\$1,135,245,412	\$35,759,816	140.45%	144.88%	2.37%
2018	\$966,691,378	\$1,367,863,486	\$38,073,879	141.50%	145.44%	19.60%
2019	\$1,130,108,831	\$1,325,260,748	\$34,631,430	117.27%	120.33%	16.90%

INDIVIDUAL VARIABLE ANNUITIES

YEAR	TOTAL DIRECT			CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
	TOTAL DIRECT PREMIUMS & ANNUITIES	CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS			
2010	\$2,487,777,384	\$1,237,313,379	\$415,628	49.74%	49.75%	57.18%
2011	\$3,230,892,805	\$1,576,113,885	\$494,908	48.78%	48.80%	29.87%
2012	\$2,687,721,551	\$1,680,738,736	\$568,899	62.53%	62.56%	-16.81%
2013	\$3,471,380,983	\$2,117,973,913	\$544,165	61.01%	61.03%	29.16%
2014	\$3,640,759,573	\$2,683,168,752	\$576,892	73.70%	73.71%	4.88%
2015	\$2,880,957,952	\$2,641,997,771	\$623,014	91.71%	91.73%	-20.87%
2016	\$2,025,792,307	\$2,571,025,163	\$591,721	126.91%	126.94%	-29.68%
2017	\$1,523,345,155	\$3,156,736,691	\$596,897	207.22%	207.26%	-24.80%
2018	\$1,579,684,923	\$3,680,614,002	\$638,554	233.00%	233.04%	3.70%
2019	\$1,969,980,345	\$4,358,601,976	\$572,284	221.25%	221.28%	24.71%

INDIVIDUAL MODIFIED GUARANTEED ANNUITIES

YEAR	TOTAL DIRECT			CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
	TOTAL DIRECT PREMIUMS & ANNUITIES	CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS			
2010	\$12,197,132	\$15,685,937	\$0	128.60%	128.60%	-70.11%
2011	\$12,101,438	\$43,843,642	\$0	362.30%	362.30%	-0.78%
2012	\$9,937,661	\$41,620,510	\$0	418.82%	418.82%	-17.88%
2013	\$7,089,932	\$25,807,169	\$0	364.00%	364.00%	-28.66%
2014	\$6,632,131	\$29,208,591	\$0	440.41%	440.41%	-6.46%
2015	\$8,061,782	\$19,973,129	\$0	247.75%	247.75%	21.56%
2016	\$14,436,721	\$20,077,016	\$0	139.07%	139.07%	79.08%
2017	\$11,346,544	\$304,948,988	\$0	2687.59%	2687.59%	-21.40%
2018	\$19,972,720	\$35,622,744	\$0	178.36%	178.36%	76.02%
2019	\$16,804,675	\$41,101,824	\$0	244.59%	244.59%	-15.86%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2010 - 2019

INDIVIDUAL EQUITY INDEXED ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW		% OF CHANGE IN DIRECT PREMIUM WRITTEN
				LOSS RATIO	BENEFITS RATIO	
2010	\$566,551,393	\$321,163,131	\$0	56.69%	56.69%	1.11%
2011	\$569,608,781	\$313,033,675	\$0	54.96%	54.96%	0.54%
2012	\$660,252,499	\$351,376,494	\$0	53.22%	53.22%	15.91%
2013	\$825,068,718	\$347,149,984	\$0	42.08%	42.08%	24.96%
2014	\$1,257,275,749	\$395,437,039	\$0	31.45%	31.45%	52.38%
2015	\$1,052,902,085	\$205,920,922	\$0	19.56%	19.56%	-16.26%
2016	\$1,418,178,246	\$441,305,718	\$0	31.12%	31.12%	34.69%
2017	\$1,243,055,788	\$508,866,309	\$0	40.94%	40.94%	-12.35%
2018	\$1,528,721,431	\$635,138,379	\$0	41.55%	41.55%	22.98%
2019	\$1,488,263,255	\$677,443,796	\$0	45.52%	45.52%	-2.65%

INDIVIDUAL DEPOSIT-TYPE FUNDS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW		% OF CHANGE IN DIRECT PREMIUM WRITTEN
				LOSS RATIO	BENEFITS RATIO	
2010	\$102,674,813	\$36,662,224	\$74,101	35.71%	35.78%	12.30%
2011	\$147,958,412	\$46,172,956	\$51,646	31.21%	31.24%	44.10%
2012	\$113,713,896	\$41,737,183	\$15,307	36.70%	36.72%	-23.14%
2013	\$122,821,821	\$37,761,413	\$0	30.74%	30.74%	8.01%
2014	\$86,004,822	\$43,516,745	\$0	50.60%	50.60%	-29.98%
2015	\$86,489,700	\$48,147,581	-\$1	55.67%	55.67%	0.56%
2016	\$93,163,703	\$62,905,018	\$0	67.52%	67.52%	7.72%
2017	\$88,322,375	\$67,670,481	\$0	76.62%	76.62%	-5.20%
2018	\$94,538,449	\$73,761,539	\$0	78.02%	78.02%	7.04%
2019	\$99,623,113	\$99,999,733	\$0	100.38%	100.38%	5.38%

INDIVIDUAL OTHER CONSIDERATIONS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW		% OF CHANGE IN DIRECT PREMIUM WRITTEN
				LOSS RATIO	BENEFITS RATIO	
2010	\$123,482,526	\$309,688,784	\$146	250.80%	250.80%	-28.25%
2011	\$146,503,239	\$337,569,411	\$152	230.42%	230.42%	18.64%
2012	\$116,025,769	\$341,407,909	\$158	294.25%	294.25%	-20.80%
2013	\$108,285,299	\$442,318,808	\$164	408.48%	408.48%	-6.67%
2014	\$94,471,695	\$397,965,125	\$0	421.25%	421.25%	-12.76%
2015	\$103,558,273	\$255,857,454	\$0	247.07%	247.07%	9.62%
2016	\$85,428,719	\$210,492,899	\$0	246.40%	246.40%	-17.51%
2017	\$120,119,307	\$219,885,403	\$0	183.06%	183.06%	40.61%
2018	\$115,923,691	\$226,435,378	\$0	195.33%	195.33%	-3.49%
2019	\$6,465,644	\$221,869,504	\$0	3431.51%	3431.51%	-94.42%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2010 - 2019

GROUP WHOLE LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT		TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
		CLAIMS AND BENEFITS PAID					
2010	\$73,423,631	\$214,052,894		\$827,390	291.53%	292.66%	120.72%
2011	\$40,851,047	\$297,389,377		\$7,936	727.98%	728.00%	-44.36%
2012	\$43,223,282	\$133,327,424		\$18,881	308.46%	308.51%	5.81%
2013	\$44,471,778	\$67,139,980		\$38,790	150.97%	151.06%	2.89%
2014	\$47,375,128	\$85,366,637		\$72,007	180.19%	180.34%	6.53%
2015	\$53,726,734	\$105,148,186		\$40,128	195.71%	195.78%	13.41%
2016	\$95,534,219	\$154,543,685		\$516,819	161.77%	162.31%	77.82%
2017	\$60,526,927	\$92,790,390		\$330,312	153.30%	153.85%	-36.64%
2018	\$43,498,371	\$93,739,508		\$48,424	215.50%	215.61%	-28.13%
2019	\$38,609,147	\$31,605,609		\$14,845	81.86%	81.90%	-11.24%

GROUP TERM LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT		TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
		CLAIMS AND BENEFITS PAID					
2010	\$385,905,526	\$439,920,936		\$1,057,661	114.00%	114.27%	-15.29%
2011	\$447,738,187	\$523,710,194		\$1,506,242	116.97%	117.30%	16.02%
2012	\$449,567,475	\$372,423,531		\$1,582,466	82.84%	83.19%	0.41%
2013	\$461,332,940	\$410,753,431		\$959,139	89.04%	89.24%	2.62%
2014	\$473,735,764	\$378,880,189		\$1,702,453	79.98%	80.34%	2.69%
2015	\$484,429,841	\$376,373,301		\$1,322,907	77.69%	77.97%	2.26%
2016	\$475,230,911	\$297,520,323		\$1,169,131	62.61%	62.85%	-1.90%
2017	\$507,813,492	\$385,781,284		\$1,660,330	75.97%	76.30%	6.86%
2018	\$531,820,140	\$400,585,106		\$1,417,243	75.32%	75.59%	4.73%
2019	\$528,415,026	\$422,121,559		\$1,396,600	79.88%	80.15%	-0.64%

GROUP UNIVERSAL LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT		TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
		CLAIMS AND BENEFITS PAID					
2010	\$22,774,494	\$43,994,485		\$0	193.17%	193.17%	-18.50%
2011	\$31,832,669	\$51,013,309		\$56,713	160.25%	160.43%	39.77%
2012	\$48,872,170	\$241,864,937		\$19,473	494.89%	494.93%	53.53%
2013	\$77,757,547	\$265,174,721		\$32,009	341.03%	341.07%	59.10%
2014	\$67,546,946	\$258,151,447		\$60,805	382.18%	382.27%	-13.13%
2015	\$114,894,398	\$203,011,137		\$31,604	176.69%	176.72%	70.10%
2016	\$67,893,912	\$196,644,718		\$1,472	289.64%	289.64%	-40.91%
2017	\$106,639,066	\$201,692,601		\$37	189.14%	189.14%	57.07%
2018	\$38,377,947	\$214,229,102		\$38	558.21%	558.21%	-64.01%
2019	\$61,941,498	\$45,254,327		\$39	73.06%	73.06%	61.40%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2010 - 2019

GROUP GRADED DEATH BENEFITS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF
						CHANGE IN DIRECT PREMIUM WRITTEN
2010	\$6,442,118	\$5,515,759	\$0	85.62%	85.62%	-1.44%
2011	\$6,579,972	\$5,041,623	\$0	76.62%	76.62%	2.14%
2012	\$6,778,410	\$29,722,021	\$0	438.48%	438.48%	3.02%
2013	\$9,521,830	\$20,030,580	\$0	210.36%	210.36%	40.47%
2014	\$8,869,181	\$19,448,194	\$0	219.28%	219.28%	-6.85%
2015	\$8,338,956	\$64,330,512	\$0	771.45%	771.45%	-5.98%
2016	\$8,630,997	\$68,685,851	\$0	795.80%	795.80%	3.50%
2017	\$5,646,219	\$12,458,030	\$1,449	220.64%	220.67%	-34.58%
2018	\$5,083,883	\$7,691,394	\$1,330	151.29%	151.32%	-9.96%
2019	\$4,773,219	\$172,517,078	\$752	3614.27%	3614.29%	-6.11%

GROUP CREDIT LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF
						CHANGE IN DIRECT PREMIUM WRITTEN
2010	\$18,951,964	\$14,064,472	\$20,835	74.21%	74.32%	-5.38%
2011	\$18,693,496	\$12,039,223	\$0	64.40%	64.40%	-1.36%
2012	\$19,441,996	\$10,086,360	\$17,195	51.88%	51.97%	4.00%
2013	\$18,284,588	\$10,102,456	\$0	55.25%	55.25%	-5.95%
2014	\$19,008,688	\$9,917,443	\$0	52.17%	52.17%	3.96%
2015	\$18,627,969	\$8,761,786	\$0	47.04%	47.04%	-2.00%
2016	\$13,912,434	\$7,687,726	\$0	55.26%	55.26%	-25.31%
2017	\$12,454,766	\$7,732,228	\$0	62.08%	62.08%	-10.48%
2018	\$12,409,238	\$7,268,590	\$0	58.57%	58.57%	-0.37%
2019	\$12,501,881	\$6,197,118	\$0	49.57%	49.57%	0.75%

GROUP VARIABLE LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF
						CHANGE IN DIRECT PREMIUM WRITTEN
2010	\$13,744,813	\$23,437,707	\$15,512	170.52%	170.63%	-24.10%
2011	\$16,235,622	\$23,322,145	\$16,109	143.65%	143.75%	18.12%
2012	\$10,023,961	\$25,609,049	\$4,605	255.48%	255.52%	-38.26%
2013	\$11,089,927	\$28,180,830	\$9,373	254.11%	254.20%	10.63%
2014	\$18,608,285	\$26,580,443	\$17,789	142.84%	142.94%	67.79%
2015	\$30,024,097	\$42,388,462	\$9,994	141.18%	141.21%	61.35%
2016	\$18,528,536	\$38,102,975	\$17,537	205.64%	205.74%	-38.29%
2017	\$23,010,877	\$66,547,518	\$0	289.20%	289.20%	24.19%
2018	\$21,338,429	\$58,095,261	\$0	272.26%	272.26%	-7.27%
2019	\$31,751,093	\$66,288,466	\$0	208.78%	208.78%	48.80%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2010 - 2019

GROUP ORDINARY ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF
						CHANGE IN DIRECT PREMIUM WRITTEN
2010	\$377,742,889	\$354,147,826	\$3,527,400	93.75%	94.69%	-28.24%
2011	\$443,394,917	\$371,677,173	\$4,816,386	83.83%	84.91%	17.38%
2012	\$1,286,599,473	\$569,582,297	\$4,885,938	44.27%	44.65%	190.17%
2013	\$1,215,358,820	\$445,542,674	\$5,670,377	36.66%	37.13%	-5.54%
2014	\$1,250,302,650	\$518,116,456	\$7,108,176	41.44%	42.01%	2.88%
2015	\$1,195,012,181	\$632,679,012	\$6,638,324	52.94%	53.50%	-4.42%
2016	\$1,703,283,340	\$556,963,478	\$9,279,531	32.70%	33.24%	42.53%
2017	\$1,633,022,630	\$626,651,426	\$7,993,216	38.37%	38.86%	-4.13%
2018	\$1,502,027,628	\$755,224,260	\$9,721,497	50.28%	50.93%	-8.02%
2019	\$1,481,250,264	\$763,375,602	\$9,237,832	51.54%	52.16%	-1.38%

GROUP VARIABLE ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF
						CHANGE IN DIRECT PREMIUM WRITTEN
2010	\$461,435,583	\$634,639,714	\$0	137.54%	137.54%	-15.69%
2011	\$469,744,128	\$695,938,740	\$0	148.15%	148.15%	1.80%
2012	\$611,769,937	\$674,865,198	\$0	110.31%	110.31%	30.23%
2013	\$775,270,229	\$725,001,321	\$2,172	93.52%	93.52%	26.73%
2014	\$834,068,124	\$820,780,376	\$2,897	98.41%	98.41%	7.58%
2015	\$633,963,080	\$821,918,720	\$3,750	129.65%	129.65%	-23.99%
2016	\$331,512,675	\$768,255,823	\$3,934	231.74%	231.74%	-47.71%
2017	\$613,366,779	\$899,299,058	\$3,223	146.62%	146.62%	85.02%
2018	\$586,227,659	\$997,152,346	\$3,676	170.10%	170.10%	-4.42%
2019	\$530,408,432	\$962,761,975	\$5,077	181.51%	181.51%	-9.52%

GROUP MODIFIED GUARANTEED ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF
						CHANGE IN DIRECT PREMIUM WRITTEN
2010	\$17,091,150	\$115,767,079	\$0	677.35%	677.35%	-77.74%
2011	\$10,975,950	\$26,981,758	\$0	245.83%	245.83%	-35.78%
2012	\$860,724	\$19,799,074	\$0	2300.28%	2300.28%	-92.16%
2013	\$5,860,842	\$14,890,899	\$0	254.07%	254.07%	580.92%
2014	\$3,103,215	\$22,285,399	\$0	718.14%	718.14%	-47.05%
2015	\$194,358	\$8,532,691	\$0	4390.19%	4390.19%	-93.74%
2016	\$94,060	\$6,677,282	\$0	7098.96%	7098.96%	-51.60%
2017	\$241,308	\$3,683,129	\$0	1526.32%	1526.32%	156.55%
2018	\$379	\$10,830,886	\$0	2857753.56%	2857753.56%	-99.84%
2019	\$122	\$31,687,876	\$0	25973668.85%	25973668.85%	-67.81%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2010 - 2019

GROUP EQUITY INDEXED ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW		% OF CHANGE IN DIRECT PREMIUM WRITTEN
				LOSS RATIO	BENEFITS RATIO	
2010	\$5,545,801	\$27,415,516	\$0	494.35%	494.35%	-72.52%
2011	\$7,655,126	\$30,004,800	\$0	391.96%	391.96%	38.03%
2012	\$3,875,811	\$32,528,069	\$0	839.26%	839.26%	-49.37%
2013	\$2,063,163	\$29,552,692	\$0	1432.40%	1432.40%	-46.77%
2014	\$10,449,121	\$24,703,135	\$0	236.41%	236.41%	406.46%
2015	\$8,352,794	\$26,979,194	\$0	323.00%	323.00%	-20.06%
2016	\$542,624	\$29,594,519	\$0	5453.96%	5453.96%	-93.50%
2017	\$388,600	\$32,859,251	\$0	8455.80%	8455.80%	-28.39%
2018	\$581,100	\$27,584,471	\$0	4746.94%	4746.94%	49.54%
2019	\$549,778	\$30,716,644	\$0	5587.10%	5587.10%	-5.39%

GROUP DEPOSIT-TYPE FUNDS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW		% OF CHANGE IN DIRECT PREMIUM WRITTEN
				LOSS RATIO	BENEFITS RATIO	
2010	\$366,117,028	\$47,704,800	\$0	13.03%	13.03%	-16.42%
2011	\$440,123,270	\$62,217,325	\$0	14.14%	14.14%	20.21%
2012	\$628,330,497	\$66,943,569	\$0	10.65%	10.65%	42.76%
2013	\$771,451,359	\$74,484,253	\$0	9.66%	9.66%	22.78%
2014	\$906,292,397	\$90,102,664	\$0	9.94%	9.94%	17.48%
2015	\$857,318,280	\$121,690,165	\$0	14.19%	14.19%	-5.40%
2016	\$803,805,299	\$104,796,055	\$0	13.04%	13.04%	-6.24%
2017	\$614,834,795	\$116,169,594	\$0	18.89%	18.89%	-23.51%
2018	\$657,514,465	\$147,598,997	\$0	22.45%	22.45%	6.94%
2019	\$547,925,021	\$156,509,887	\$0	28.56%	28.56%	-16.67%

GROUP OTHER CONSIDERATIONS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW		% OF CHANGE IN DIRECT PREMIUM WRITTEN
				LOSS RATIO	BENEFITS RATIO	
2010	\$912,689,265	\$983,015,495	\$167,935	107.71%	107.72%	1.67%
2011	\$908,840,653	\$1,132,886,816	\$1,574	124.65%	124.65%	-0.42%
2012	\$906,653,658	\$1,363,028,699	\$2,430	150.34%	150.34%	-0.24%
2013	\$992,689,149	\$907,473,876	\$0	91.42%	91.42%	9.49%
2014	\$974,728,559	\$1,310,530,841	\$0	134.45%	134.45%	-1.81%
2015	\$924,217,317	\$1,050,079,676	\$0	113.62%	113.62%	-5.18%
2016	\$1,046,601,997	\$933,538,010	\$0	89.20%	89.20%	13.24%
2017	\$950,371,357	\$1,172,252,977	\$0	123.35%	123.35%	-9.19%
2018	\$1,963,522,896	\$1,078,692,720	\$0	54.94%	54.94%	106.61%
2019	\$1,033,448,489	\$1,312,784,723	\$0	127.03%	127.03%	-47.37%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2010 - 2019

INDIVIDUAL COMPREHENSIVE MEDICAL EXPENSE

YEAR	DIRECT		CASH FLOW LOSS RATIO	DIRECT		LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
	PREMIUMS WRITTEN	DIRECT LOSSES PAID		PREMIUMS EARNED	DIRECT LOSSES INCURRED		
2010	\$403,756,711	\$278,284,429	68.92%	\$404,165,742	\$276,889,791	68.51%	5.22%
2011	\$403,540,418	\$304,853,227	75.54%	\$393,273,014	\$305,857,550	77.77%	-0.05%
2012	\$414,007,266	\$324,023,037	78.27%	\$423,602,580	\$325,668,927	76.88%	2.59%
2013	\$438,556,358	\$349,105,794	79.60%	\$441,259,579	\$352,000,915	79.77%	5.93%
2014	\$917,829,288	\$836,198,409	91.11%	\$920,167,388	\$905,306,253	98.38%	109.28%
2015	\$1,302,586,263	\$1,140,538,225	87.56%	\$1,305,373,802	\$1,226,933,447	93.99%	41.92%
2016	\$1,566,263,404	\$1,338,566,398	85.46%	\$1,579,256,632	\$1,353,851,215	85.73%	20.24%
2017	\$1,590,335,037	\$1,139,799,127	71.67%	\$1,573,627,885	\$1,079,482,093	68.60%	1.54%
2018	\$1,403,226,520	\$975,900,877	69.55%	\$1,403,823,495	\$949,657,243	67.65%	-11.77%
2019	\$1,177,153,142	\$949,133,123	80.63%	\$1,159,654,809	\$927,011,780	79.94%	-16.11%

INDIVIDUAL MEDICARE SUPPLEMENT

YEAR	DIRECT		CASH FLOW LOSS RATIO	DIRECT		LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
	PREMIUMS WRITTEN	DIRECT LOSSES PAID		PREMIUMS EARNED	DIRECT LOSSES INCURRED		
2010	\$355,636,160	\$262,414,053	73.79%	\$349,586,468	\$257,477,133	73.65%	3.11%
2011	\$391,032,013	\$294,933,638	75.42%	\$387,818,011	\$300,142,075	77.39%	9.95%
2012	\$432,218,959	\$313,127,641	72.45%	\$428,876,386	\$315,120,265	73.48%	10.53%
2013	\$455,009,751	\$329,452,671	72.41%	\$454,441,840	\$328,813,631	72.36%	5.27%
2014	\$482,152,981	\$347,057,903	71.98%	\$485,951,130	\$352,722,718	72.58%	5.97%
2015	\$490,239,680	\$360,881,200	73.61%	\$483,785,674	\$347,175,917	71.76%	1.68%
2016	\$524,098,129	\$387,411,855	73.92%	\$525,564,633	\$385,440,998	73.34%	6.91%
2017	\$545,008,656	\$411,859,542	75.57%	\$545,241,327	\$410,582,735	75.30%	3.99%
2018	\$564,149,552	\$438,656,592	77.76%	\$566,714,825	\$442,214,536	78.03%	3.51%
2019	\$579,615,001	\$462,572,992	79.81%	\$578,102,282	\$459,078,739	79.41%	2.74%

INDIVIDUAL LONG TERM CARE

YEAR	DIRECT		CASH FLOW LOSS RATIO	DIRECT		LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
	PREMIUMS WRITTEN	DIRECT LOSSES PAID		PREMIUMS EARNED	DIRECT LOSSES INCURRED		
2010	\$204,002,042	\$118,750,667	58.21%	\$194,597,847	\$159,793,788	82.11%	-1.10%
2011	\$207,496,536	\$128,905,231	62.12%	\$193,756,171	\$163,123,353	84.19%	1.71%
2012	\$205,162,078	\$140,639,101	68.55%	\$198,031,471	\$183,676,020	92.75%	-1.13%
2013	\$207,446,905	\$149,032,662	71.84%	\$201,536,525	\$165,150,285	81.95%	1.11%
2014	\$216,523,099	\$156,112,233	72.10%	\$212,518,477	\$204,944,227	96.44%	4.38%
2015	\$226,180,312	\$174,251,668	77.04%	\$219,939,917	\$218,484,815	99.34%	4.46%
2016	\$216,940,674	\$183,558,794	84.61%	\$214,069,833	\$201,804,311	94.27%	-4.09%
2017	\$213,304,206	\$189,030,224	88.62%	\$211,846,907	\$241,318,507	113.91%	-1.68%
2018	\$211,978,898	\$197,145,393	93.00%	\$217,655,297	\$230,953,198	106.11%	-0.62%
2019	\$210,293,108	\$214,673,832	102.08%	\$206,489,953	\$251,441,454	121.77%	-0.80%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2010 - 2019

INDIVIDUAL SPECIFIED DISEASE

YEAR	DIRECT			CASH FLOW LOSS RATIO	DIRECT			% OF CHANGE IN DIRECT PREMIUM WRITTEN
	PREMIUMS WRITTEN	DIRECT LOSSES PAID	LOSSES PAID		PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	
2010	\$67,234,847	\$29,771,505		44.28%	\$67,528,994	\$33,107,946	49.03%	2.89%
2011	\$68,187,490	\$31,174,856		45.72%	\$68,789,302	\$32,705,387	47.54%	1.42%
2012	\$71,620,512	\$36,306,670		50.69%	\$71,053,985	\$38,124,188	53.66%	5.03%
2013	\$76,988,550	\$35,184,258		45.70%	\$76,905,133	\$38,065,418	49.50%	7.50%
2014	\$76,499,285	\$36,941,017		48.29%	\$76,551,105	\$38,240,202	49.95%	-0.64%
2015	\$79,941,706	\$38,936,168		48.71%	\$79,734,988	\$41,851,725	52.49%	4.50%
2016	\$83,865,775	\$38,676,703		46.12%	\$84,153,719	\$40,913,514	48.62%	4.91%
2017	\$89,910,995	\$47,598,763		52.94%	\$90,168,382	\$50,559,722	56.07%	7.21%
2018	\$96,005,643	\$44,157,520		45.99%	\$95,749,270	\$46,223,446	48.28%	6.78%
2019	\$98,796,882	\$46,285,551		46.85%	\$99,308,058	\$46,678,537	47.00%	2.91%

INDIVIDUAL ACCIDENT ONLY

YEAR	DIRECT			CASH FLOW LOSS RATIO	DIRECT			% OF CHANGE IN DIRECT PREMIUM WRITTEN
	PREMIUMS WRITTEN	DIRECT LOSSES PAID	LOSSES PAID		PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	
2010	\$57,040,268	\$25,743,539		45.13%	\$57,342,016	\$26,501,210	46.22%	0.48%
2011	\$58,883,142	\$27,889,908		47.36%	\$59,145,160	\$27,623,899	46.71%	3.23%
2012	\$59,535,290	\$27,176,435		45.65%	\$60,410,372	\$28,289,411	46.83%	1.11%
2013	\$56,610,700	\$23,953,435		42.31%	\$56,692,594	\$23,581,126	41.59%	-4.91%
2014	\$55,711,052	\$24,198,483		43.44%	\$55,621,306	\$25,209,434	45.32%	-1.59%
2015	\$58,683,332	\$27,509,679		46.88%	\$59,637,947	\$36,494,147	61.19%	5.34%
2016	\$67,266,401	\$31,770,058		47.23%	\$65,069,690	\$29,555,834	45.42%	14.63%
2017	\$60,851,889	\$25,153,595		41.34%	\$60,538,383	\$26,631,367	43.99%	-9.54%
2018	\$63,522,542	\$24,679,353		38.85%	\$63,347,315	\$24,958,520	39.40%	4.39%
2019	\$63,521,313	\$24,289,448		38.24%	\$63,852,854	\$24,453,365	38.30%	0.00%

INDIVIDUAL DISABILITY INCOME

YEAR	DIRECT			CASH FLOW LOSS RATIO	DIRECT			% OF CHANGE IN DIRECT PREMIUM WRITTEN
	PREMIUMS WRITTEN	DIRECT LOSSES PAID	LOSSES PAID		PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	
2010	\$101,661,837	\$59,575,581		58.60%	\$101,823,091	\$67,168,757	65.97%	1.55%
2011	\$105,387,618	\$61,752,219		58.60%	\$103,445,226	\$57,928,897	56.00%	3.66%
2012	\$107,027,647	\$66,651,155		62.27%	\$107,539,883	\$86,051,840	80.02%	1.56%
2013	\$105,542,504	\$71,328,656		67.58%	\$105,371,718	\$74,759,002	70.95%	-1.39%
2014	\$108,615,001	\$75,711,689		69.71%	\$108,036,016	\$79,531,085	73.62%	2.91%
2015	\$106,818,978	\$67,848,508		63.52%	\$106,351,018	\$50,847,245	47.81%	-1.65%
2016	\$109,033,931	\$64,970,401		59.59%	\$108,891,589	\$67,798,163	62.26%	2.07%
2017	\$110,062,683	\$68,673,653		62.40%	\$108,945,005	\$85,142,628	78.15%	0.94%
2018	\$111,847,829	\$67,487,406		60.34%	\$113,009,194	\$55,431,444	49.05%	1.62%
2019	\$118,032,800	\$69,334,277		58.74%	\$114,204,809	\$78,931,767	69.11%	5.53%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2010 - 2019

INDIVIDUAL DENTAL

YEAR	DIRECT		CASH FLOW LOSS RATIO	DIRECT		LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
	PREMIUMS WRITTEN	DIRECT LOSSES PAID		PREMIUMS EARNED	DIRECT LOSSES INCURRED		
2010	\$16,385,716	\$10,212,618	62.33%	\$16,248,416	\$10,244,914	63.05%	2.84%
2011	\$18,735,830	\$11,449,933	61.11%	\$18,583,774	\$11,323,993	60.93%	14.34%
2012	\$20,585,953	\$12,405,523	60.26%	\$20,492,069	\$12,768,492	62.31%	9.87%
2013	\$26,365,639	\$14,775,980	56.04%	\$26,384,901	\$14,722,908	55.80%	28.08%
2014	\$31,114,304	\$16,265,975	52.28%	\$30,847,967	\$17,741,835	57.51%	18.01%
2015	\$29,700,365	\$16,157,355	54.40%	\$28,823,472	\$17,988,347	62.41%	-4.54%
2016	\$34,348,959	\$19,272,543	56.11%	\$33,888,563	\$19,798,837	58.42%	15.65%
2017	\$35,222,379	\$20,310,084	57.66%	\$34,784,887	\$20,275,754	58.29%	2.54%
2018	\$36,160,572	\$19,269,793	53.29%	\$35,681,578	\$19,396,289	54.36%	2.66%
2019	\$39,352,114	\$20,633,276	52.43%	\$44,726,654	\$20,692,102	46.26%	8.83%

INDIVIDUAL LIMITED BENEFIT

YEAR	DIRECT		CASH FLOW LOSS RATIO	DIRECT		LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
	PREMIUMS WRITTEN	DIRECT LOSSES PAID		PREMIUMS EARNED	DIRECT LOSSES INCURRED		
2010	\$32,607,359	\$14,486,339	44.43%	\$32,557,670	\$15,171,764	46.60%	-3.68%
2011	\$33,260,202	\$14,973,051	45.02%	\$33,292,598	\$15,018,085	45.11%	2.00%
2012	\$33,897,113	\$14,688,218	43.33%	\$33,974,020	\$14,849,565	43.71%	1.91%
2013	\$35,291,790	\$15,111,733	42.82%	\$35,364,908	\$16,011,121	45.27%	4.11%
2014	\$35,038,403	\$14,762,555	42.13%	\$35,201,561	\$15,150,216	43.04%	-0.72%
2015	\$36,727,590	\$16,052,832	43.71%	\$36,735,278	\$17,324,879	47.16%	4.82%
2016	\$35,588,944	\$14,356,005	40.34%	\$35,722,622	\$14,053,329	39.34%	-3.10%
2017	\$39,645,578	\$15,485,140	39.06%	\$39,900,226	\$15,608,594	39.12%	11.40%
2018	\$48,008,240	\$17,684,818	36.84%	\$47,982,108	\$19,177,573	39.97%	21.09%
2019	\$62,119,485	\$25,627,755	41.26%	\$61,463,348	\$28,759,928	46.79%	29.39%

INDIVIDUAL SHORT TERM CREDIT DISABILITY

YEAR	DIRECT		CASH FLOW LOSS RATIO	DIRECT		LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
	PREMIUMS WRITTEN	DIRECT LOSSES PAID		PREMIUMS EARNED	DIRECT LOSSES INCURRED		
2010	\$1,290,386	\$466,115	36.12%	\$1,193,036	\$462,122	38.73%	8.25%
2011	\$1,293,238	\$423,836	32.77%	\$978,358	\$298,376	30.50%	0.22%
2012	\$1,547,792	\$429,538	27.75%	\$1,316,928	\$520,160	39.50%	19.68%
2013	\$1,533,569	\$384,684	25.08%	\$1,380,011	\$484,249	35.09%	-0.92%
2014	\$1,624,273	\$374,148	23.03%	\$1,438,629	\$235,053	16.34%	5.91%
2015	\$1,030,479	\$453,061	43.97%	\$1,623,018	\$453,835	27.96%	-36.56%
2016	\$1,064,818	\$601,286	56.47%	\$1,707,260	\$480,787	28.16%	3.33%
2017	\$1,266,523	\$354,680	28.00%	\$1,521,653	\$274,662	18.05%	18.94%
2018	\$1,112,405	\$320,900	28.85%	\$1,393,661	\$382,229	27.43%	-12.17%
2019	\$1,519,549	\$290,736	19.13%	\$1,322,107	\$215,334	16.29%	36.60%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2010 - 2019

INDIVIDUAL LONG TERM CREDIT DISABILITY

YEAR	DIRECT			CASH FLOW LOSS RATIO	DIRECT			% OF CHANGE IN DIRECT PREMIUM WRITTEN
	PREMIUMS WRITTEN	DIRECT LOSSES PAID	LOSSES PAID		PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	
2010	\$1,621	\$2,408		148.55%	\$13,052	\$132	1.01%	-45.40%
2011	-\$475	\$4,012		-844.63%	\$14,811	\$10,205	68.90%	-129.30%
2012	-\$12	\$4,144		-34533.33%	\$13,952	\$669	4.80%	-97.47%
2013	\$16,742	\$26,972		161.10%	\$36,016	\$44,998	124.94%	-139616.67%
2014	\$8,524	\$37,804		443.50%	\$35,295	-\$147	-0.42%	-49.09%
2015	-\$2,012	\$16,465		-818.34%	\$18,164	\$2,640	14.53%	-123.60%
2016	\$6,056	\$7,249		119.70%	\$10,187	-\$8,149	-79.99%	-400.99%
2017	-\$397	\$2,209		-556.42%	\$6,972	-\$118	-1.69%	-106.56%
2018	\$155,391	\$71,928		46.29%	\$264,424	\$87,382	33.05%	-39241.31%
2019	\$0	\$0			\$1,833	\$17	0.93%	-100.00%

INDIVIDUAL CREDIT UNEMPLOYMENT

YEAR	DIRECT			CASH FLOW LOSS RATIO	DIRECT			% OF CHANGE IN DIRECT PREMIUM WRITTEN
	PREMIUMS WRITTEN	DIRECT LOSSES PAID	LOSSES PAID		PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	
2010	\$0	\$0		N/A	\$0	\$0	N/A	N/A
2011	\$0	\$0		N/A	\$0	\$0	N/A	N/A
2012	\$0	\$0		N/A	\$0	\$0	N/A	N/A
2013	\$0	\$0		N/A	\$0	\$0	N/A	N/A
2014	\$0	\$0		N/A	\$0	\$0	N/A	N/A
2015	\$0	\$0		N/A	\$0	\$0	N/A	N/A
2016	\$0	\$0		N/A	\$0	\$0	N/A	N/A
2017	\$0	\$0		N/A	\$0	\$0	N/A	N/A
2018	\$0	\$0		N/A	\$0	\$0	N/A	N/A
2019	\$0	\$0		N/A	\$0	\$0	N/A	N/A

INDIVIDUAL STOP LOSS

YEAR	DIRECT			CASH FLOW LOSS RATIO	DIRECT			% OF CHANGE IN DIRECT PREMIUM WRITTEN
	PREMIUMS WRITTEN	DIRECT LOSSES PAID	LOSSES PAID		PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	
2010	\$66,402	\$0		0.00%	\$66,402	\$29,936	45.08%	N/A
2011	\$548,182	\$1,615,795		294.76%	\$548,182	\$292,363	53.33%	725.55%
2012	\$1,172,640	\$249,013		21.24%	\$1,172,641	\$1,718,842	146.58%	113.91%
2013	\$1,493,540	\$347,719		23.28%	\$1,493,540	\$848,221	56.79%	27.37%
2014	\$7,400,524	\$2,908,810		39.31%	\$7,400,524	\$4,553,555	61.53%	395.50%
2015	\$6,812,139	\$4,024,159		59.07%	\$6,791,220	\$4,807,619	70.79%	-7.95%
2016	\$5,129,465	\$10,320,358		201.20%	\$5,065,251	\$11,535,863	227.75%	-24.70%
2017	\$4,526,904	\$1,651,010		36.47%	\$4,524,823	\$2,512,529	55.53%	-11.75%
2018	\$6,276,011	\$3,789,107		60.37%	\$6,276,011	\$4,645,116	74.01%	38.64%
2019	\$2,928,191	\$2,532,127		86.47%	\$2,927,446	\$570,394	19.48%	-53.34%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2010 - 2019

INDIVIDUAL MEDICARE PART D

YEAR	DIRECT		CASH FLOW LOSS RATIO	DIRECT		LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
	PREMIUMS WRITTEN	DIRECT LOSSES PAID		PREMIUMS EARNED	DIRECT LOSSES INCURRED		
2010	\$381,465,425	\$271,361,702	71.14%	\$382,498,158	\$271,606,450	71.01%	-0.28%
2011	\$326,239,553	\$259,371,912	79.50%	\$322,422,184	\$259,632,480	80.53%	-14.48%
2012	\$369,238,655	\$305,661,699	82.78%	\$365,183,985	\$307,775,521	84.28%	13.18%
2013	\$307,815,776	\$220,070,813	71.49%	\$301,029,937	\$247,536,134	82.23%	-16.64%
2014	\$290,855,000	\$259,035,798	89.06%	\$297,869,741	\$249,412,469	83.73%	-5.51%
2015	\$278,574,895	\$221,293,739	79.44%	\$274,787,020	\$213,307,148	77.63%	-4.22%
2016	\$286,020,800	\$246,839,637	86.30%	\$290,238,250	\$230,773,846	79.51%	2.67%
2017	\$297,626,890	\$256,345,699	86.13%	\$299,677,173	\$253,726,888	84.67%	4.06%
2018	\$258,302,202	\$205,403,749	79.52%	\$261,663,204	\$207,039,770	79.12%	-13.21%
2019	\$247,460,216	\$185,219,401	74.85%	\$248,582,469	\$196,039,140	78.86%	-4.20%

INDIVIDUAL MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT

YEAR	DIRECT		CASH FLOW LOSS RATIO	DIRECT		LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
	PREMIUMS WRITTEN	DIRECT LOSSES PAID		PREMIUMS EARNED	DIRECT LOSSES INCURRED		
2010	\$687,726,290	\$584,882,519	85.05%	\$688,549,873	\$569,541,064	82.72%	5.64%
2011	\$633,001,121	\$510,785,888	80.69%	\$633,285,444	\$514,164,052	81.19%	-7.96%
2012	\$675,746,804	\$539,764,950	79.88%	\$677,581,956	\$540,333,719	79.74%	6.75%
2013	\$692,548,832	\$646,320,274	93.32%	\$696,517,314	\$646,329,897	92.79%	2.49%
2014	\$430,507,723	\$355,661,255	82.61%	\$430,474,834	\$357,703,596	83.10%	-37.84%
2015	\$399,999,652	\$331,455,998	82.86%	\$399,680,863	\$326,264,355	81.63%	-7.09%
2016	\$530,769,338	\$410,981,886	77.43%	\$531,124,265	\$421,690,266	79.40%	32.69%
2017	\$568,811,801	\$443,325,755	77.94%	\$568,913,745	\$440,903,381	77.50%	7.17%
2018	\$672,979,469	\$555,727,153	82.58%	\$673,070,004	\$560,365,763	83.26%	18.31%
2019	\$848,949,101	\$668,277,144	78.72%	\$848,334,582	\$682,651,000	80.47%	26.15%

GROUP COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (2 - 50 EMPLOYEES)

YEAR	DIRECT		CASH FLOW LOSS RATIO	DIRECT		LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
	PREMIUMS WRITTEN	DIRECT LOSSES PAID		PREMIUMS EARNED	DIRECT LOSSES INCURRED		
2010	\$1,170,130,926	\$857,038,070	73.24%	\$1,170,358,339	\$863,867,476	73.81%	12.33%
2011	\$1,240,919,214	\$912,495,981	73.53%	\$1,219,533,648	\$905,726,448	74.27%	6.05%
2012	\$1,206,310,177	\$922,953,524	76.51%	\$1,220,304,803	\$929,551,460	76.17%	-2.79%
2013	\$1,239,216,740	\$923,592,671	74.53%	\$1,244,763,474	\$937,673,203	75.33%	2.73%
2014	\$1,142,248,689	\$831,655,694	72.81%	\$1,151,819,957	\$839,055,845	72.85%	-7.82%
2015	\$1,141,910,983	\$869,814,187	76.17%	\$1,142,851,740	\$873,452,937	76.43%	-0.03%
2016	\$1,155,849,485	\$862,070,854	74.58%	\$1,157,345,761	\$871,260,520	75.28%	1.22%
2017	\$1,184,636,228	\$903,069,529	76.23%	\$1,179,978,027	\$911,559,550	77.25%	2.49%
2018	\$1,158,477,348	\$912,305,051	78.75%	\$1,157,467,876	\$919,636,337	79.45%	-2.21%
2019	\$999,161,114	\$788,796,862	78.95%	\$1,003,255,718	\$792,897,084	79.03%	-13.75%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2010 - 2019

GROUP COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (3 - 25 EMPLOYEES)

YEAR	DIRECT		CASH FLOW LOSS RATIO	DIRECT		LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
	PREMIUMS WRITTEN	DIRECT LOSSES PAID		PREMIUMS EARNED	DIRECT LOSSES INCURRED		
2010	\$734,466,521	\$525,253,930	71.52%	\$735,546,237	\$512,454,791	69.67%	8.28%
2011	\$755,301,467	\$537,091,033	71.11%	\$743,950,525	\$528,506,564	71.04%	2.84%
2012	\$583,451,091	\$430,006,305	73.70%	\$590,585,297	\$432,863,944	73.29%	-22.75%
2013	\$722,614,630	\$512,196,185	70.88%	\$723,443,997	\$520,098,615	71.89%	23.85%
2014	\$527,499,741	\$389,866,086	73.91%	\$528,638,293	\$391,545,946	74.07%	-27.00%
2015	\$668,203,305	\$482,937,558	72.27%	\$667,995,177	\$485,118,181	72.62%	26.67%
2016	\$632,819,124	\$466,136,053	73.66%	\$636,017,346	\$468,358,036	73.64%	-5.30%
2017	\$901,117,926	\$539,890,661	59.91%	\$899,455,247	\$546,890,373	60.80%	42.40%
2018	\$750,085,662	\$703,801,077	93.83%	\$756,604,265	\$716,449,426	94.69%	-16.76%
2019	\$694,795,467	\$538,869,661	77.56%	\$698,608,035	\$550,982,563	78.87%	-7.37%

GROUP COMPREHENSIVE MEDICAL EXPENSE - LARGE EMPLOYER

YEAR	DIRECT		CASH FLOW LOSS RATIO	DIRECT		LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
	PREMIUMS WRITTEN	DIRECT LOSSES PAID		PREMIUMS EARNED	DIRECT LOSSES INCURRED		
2010	\$2,002,684,307	\$1,647,874,254	82.28%	\$2,001,689,869	\$1,634,484,226	81.66%	-2.56%
2011	\$2,043,759,231	\$1,646,720,986	80.57%	\$2,034,772,780	\$1,677,153,032	82.42%	2.05%
2012	\$2,114,877,846	\$1,755,535,780	83.01%	\$2,118,110,754	\$1,768,789,278	83.51%	3.48%
2013	\$2,050,460,682	\$1,728,158,433	84.28%	\$2,047,788,163	\$1,714,039,659	83.70%	-3.05%
2014	\$2,004,949,742	\$1,652,444,180	82.42%	\$1,993,919,906	\$1,623,044,418	81.40%	-2.22%
2015	\$2,007,103,666	\$1,684,312,933	83.92%	\$2,003,173,649	\$1,646,221,270	82.18%	0.11%
2016	\$2,092,055,998	\$1,784,799,000	85.31%	\$2,093,048,178	\$1,763,747,231	84.27%	4.23%
2017	\$2,422,230,132	\$1,987,978,299	82.07%	\$2,386,155,237	\$1,987,566,427	83.30%	15.78%
2018	\$2,576,062,761	\$2,283,759,066	88.65%	\$2,588,216,058	\$2,280,536,126	88.11%	6.35%
2019	\$2,802,941,279	\$2,427,601,371	86.61%	\$2,843,353,090	\$2,423,510,593	85.23%	8.81%

GROUP COMPREHENSIVE MEDICAL EXPENSE - ASSOCIATION

YEAR	DIRECT		CASH FLOW LOSS RATIO	DIRECT		LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
	PREMIUMS WRITTEN	DIRECT LOSSES PAID		PREMIUMS EARNED	DIRECT LOSSES INCURRED		
2010	\$176,302,725	\$111,571,200	63.28%	\$175,576,748	\$113,379,188	64.58%	13.80%
2011	\$213,067,406	\$152,451,260	71.55%	\$208,603,416	\$153,251,127	73.47%	20.85%
2012	\$210,628,599	\$160,926,194	76.40%	\$212,603,261	\$161,360,391	75.90%	-1.14%
2013	\$207,186,021	\$151,685,312	73.21%	\$208,643,668	\$152,833,979	73.25%	-1.63%
2014	\$176,373,796	\$143,196,477	81.19%	\$179,721,808	\$139,197,534	77.45%	-14.87%
2015	\$126,541,131	\$96,812,461	76.51%	\$131,346,793	\$94,855,503	72.22%	-28.25%
2016	\$99,276,507	\$67,789,007	68.28%	\$94,674,641	\$61,572,177	65.04%	-21.55%
2017	\$79,695,463	\$67,896,627	85.20%	\$83,228,161	\$66,781,656	80.24%	-19.72%
2018	\$75,028,575	\$61,272,752	81.67%	\$74,641,495	\$60,648,941	81.25%	-5.86%
2019	\$50,579,436	\$37,065,683	73.28%	\$50,512,204	\$35,840,151	70.95%	-32.59%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2010 - 2019

GROUP COMPREHENSIVE MEDICAL EXPENSE - DISCRETIONARY

YEAR	DIRECT			CASH FLOW LOSS RATIO	DIRECT			% OF CHANGE IN DIRECT PREMIUM WRITTEN
	PREMIUMS WRITTEN	DIRECT LOSSES PAID	LOSS		PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	
2010	\$3,995,007	\$2,283,103		57.15%	\$4,041,322	\$2,060,647	50.99%	-88.95%
2011	\$3,723,383	\$2,811,957		75.52%	\$3,655,670	\$3,205,589	87.69%	-6.80%
2012	\$3,554,493	\$3,346,550		94.15%	\$3,527,162	\$3,204,727	90.86%	-4.54%
2013	\$3,368,578	\$3,470,974		103.04%	\$3,462,918	\$3,831,077	110.63%	-5.23%
2014	\$381,640	\$875,912		229.51%	\$433,615	\$175,459	40.46%	-88.67%
2015	\$1,117	\$5,836		522.47%	\$1,117	\$6,167	552.10%	-99.71%
2016	\$1,256	\$5		0.40%	\$1,275	-\$120	-9.41%	12.44%
2017	\$320,848	\$105,917		33.01%	\$263,555	\$0	0.00%	25445.22%
2018	\$227	\$2,650		1167.40%	\$227	\$0	0.00%	-99.93%
2019	\$237	\$11,517		4859.49%	\$237	\$3,034	1280.17%	4.41%

GROUP COMPREHENSIVE MEDICAL EXPENSE - FEDERAL EMPLOYEES

YEAR	DIRECT			CASH FLOW LOSS RATIO	DIRECT			% OF CHANGE IN DIRECT PREMIUM WRITTEN
	PREMIUMS WRITTEN	DIRECT LOSSES PAID	LOSS		PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	
2010	\$487,828,913	\$458,395,289		93.97%	\$487,707,744	\$460,239,924	94.37%	7.05%
2011	\$471,890,761	\$424,701,223		90.00%	\$464,638,207	\$427,840,197	92.08%	-3.27%
2012	\$484,624,022	\$452,111,209		93.29%	\$490,105,025	\$458,223,275	93.49%	2.70%
2013	\$509,805,798	\$482,622,033		94.67%	\$512,579,016	\$484,276,163	94.48%	5.20%
2014	\$545,536,483	\$523,318,124		95.93%	\$561,678,984	\$524,328,434	93.35%	7.01%
2015	\$624,895,948	\$556,624,216		89.07%	\$626,630,255	\$562,523,568	89.77%	14.55%
2016	\$663,531,642	\$578,693,046		87.21%	\$656,121,991	\$587,019,959	89.47%	6.18%
2017	\$693,418,246	\$614,125,231		88.56%	\$669,431,594	\$613,662,043	91.67%	4.50%
2018	\$680,909,063	\$644,977,371		94.72%	\$680,440,855	\$641,294,777	94.25%	-1.80%
2019	\$723,145,275	\$680,117,788		94.05%	\$713,524,692	\$681,435,278	95.50%	6.20%

GROUP MEDICARE SUPPLEMENT

YEAR	DIRECT			CASH FLOW LOSS RATIO	DIRECT			% OF CHANGE IN DIRECT PREMIUM WRITTEN
	PREMIUMS WRITTEN	DIRECT LOSSES PAID	LOSS		PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	
2010	\$226,340,264	\$163,212,241		72.11%	\$225,282,067	\$162,819,461	72.27%	-2.34%
2011	\$217,061,714	\$168,815,502		77.77%	\$217,168,567	\$168,310,399	77.50%	-4.10%
2012	\$203,115,736	\$159,954,643		78.75%	\$205,429,468	\$159,682,393	77.73%	-6.42%
2013	\$196,644,545	\$151,548,529		77.07%	\$197,008,666	\$151,674,760	76.99%	-3.19%
2014	\$193,699,358	\$151,589,850		78.26%	\$192,082,500	\$150,841,159	78.53%	-1.50%
2015	\$204,900,217	\$162,151,342		79.14%	\$202,239,298	\$160,963,322	79.59%	5.78%
2016	\$211,238,135	\$168,473,712		79.76%	\$210,714,050	\$168,726,289	80.07%	3.09%
2017	\$216,649,704	\$172,324,426		79.54%	\$217,788,770	\$173,693,968	79.75%	2.56%
2018	\$223,765,220	\$172,329,372		77.01%	\$225,116,183	\$172,316,155	76.55%	3.28%
2019	\$211,002,839	\$175,220,253		83.04%	\$213,317,566	\$175,926,090	82.47%	-5.70%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2010 - 2019

GROUP LONG TERM CARE

YEAR	DIRECT			CASH FLOW LOSS RATIO	DIRECT			% OF CHANGE IN DIRECT PREMIUM WRITTEN
	PREMIUMS WRITTEN	DIRECT LOSSES PAID	LOSS		PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	
2010	\$32,298,781	\$11,895,294		36.83%	\$30,255,587	\$13,591,952	44.92%	5.86%
2011	\$34,257,863	\$13,674,442		39.92%	\$31,694,453	\$20,819,619	65.69%	6.07%
2012	\$34,789,865	\$14,435,933		41.49%	\$32,038,191	\$20,245,997	63.19%	1.55%
2013	\$33,452,120	\$17,677,533		52.84%	\$30,721,626	\$13,262,610	43.17%	-3.85%
2014	\$36,126,891	\$18,804,607		52.05%	\$33,069,393	\$19,901,016	60.18%	8.00%
2015	\$36,275,466	\$21,314,430		58.76%	\$32,199,954	\$24,045,363	74.68%	0.41%
2016	\$36,389,880	\$21,933,116		60.27%	\$33,444,625	\$27,745,231	82.96%	0.32%
2017	\$38,287,342	\$21,695,111		56.66%	\$35,539,742	\$22,783,063	64.11%	5.21%
2018	\$38,659,448	\$24,820,971		64.20%	\$37,225,358	\$27,280,726	73.29%	0.97%
2019	\$37,143,761	\$28,974,512		78.01%	\$34,484,674	\$34,636,900	100.44%	-3.92%

GROUP SPECIFIED DISEASE

YEAR	DIRECT			CASH FLOW LOSS RATIO	DIRECT			% OF CHANGE IN DIRECT PREMIUM WRITTEN
	PREMIUMS WRITTEN	DIRECT LOSSES PAID	LOSS		PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	
2010	\$21,585,485	\$8,919,286		41.32%	\$21,516,226	\$9,472,882	44.03%	24.38%
2011	\$15,946,311	\$6,409,783		40.20%	\$16,117,968	\$6,995,102	43.40%	-26.12%
2012	\$17,607,701	\$8,390,650		47.65%	\$17,682,609	\$8,009,832	45.30%	10.42%
2013	\$19,968,532	\$7,509,688		37.61%	\$20,217,703	\$7,535,509	37.27%	13.41%
2014	\$24,961,891	\$8,637,135		34.60%	\$25,118,528	\$9,396,049	37.41%	25.01%
2015	\$27,245,712	\$9,509,880		34.90%	\$27,300,439	\$9,934,267	36.39%	9.15%
2016	\$29,828,883	\$10,221,604		34.27%	\$29,889,532	\$11,676,526	39.07%	9.48%
2017	\$31,175,502	\$11,331,417		36.35%	\$31,822,360	\$9,873,753	31.03%	4.51%
2018	\$34,833,470	\$12,014,822		34.49%	\$35,029,265	\$10,693,038	30.53%	11.73%
2019	\$42,211,775	\$16,360,538		38.76%	\$42,810,667	\$16,390,458	38.29%	21.18%

GROUP ACCIDENT ONLY

YEAR	DIRECT			CASH FLOW LOSS RATIO	DIRECT			% OF CHANGE IN DIRECT PREMIUM WRITTEN
	PREMIUMS WRITTEN	DIRECT LOSSES PAID	LOSS		PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	
2010	\$96,106,857	\$45,609,772		47.46%	\$90,078,603	\$44,700,512	49.62%	12.64%
2011	\$97,329,393	\$47,953,765		49.27%	\$100,542,729	\$47,896,762	47.64%	1.27%
2012	\$93,669,143	\$44,365,104		47.36%	\$94,083,836	\$45,430,057	48.29%	-3.76%
2013	\$99,026,369	\$47,957,270		48.43%	\$100,643,515	\$49,955,641	49.64%	5.72%
2014	\$109,907,195	\$45,080,334		41.02%	\$110,792,405	\$46,424,218	41.90%	10.99%
2015	\$109,615,562	\$43,523,286		39.71%	\$110,621,146	\$42,190,276	38.14%	-0.27%
2016	\$99,625,472	\$38,745,037		38.89%	\$99,977,796	\$42,554,006	42.56%	-9.11%
2017	\$106,534,521	\$47,178,677		44.28%	\$105,209,625	\$50,921,510	48.40%	6.94%
2018	\$110,230,122	\$48,534,065		44.03%	\$108,042,632	\$50,936,723	47.15%	3.47%
2019	\$116,616,092	\$43,850,060		37.60%	\$116,256,068	\$37,998,288	32.68%	5.79%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2010 - 2019

GROUP DISABILITY INCOME

YEAR	DIRECT		CASH FLOW LOSS RATIO	DIRECT		LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
	PREMIUMS WRITTEN	DIRECT LOSSES PAID		PREMIUMS EARNED	DIRECT LOSSES INCURRED		
2010	\$254,728,387	\$190,611,485	74.83%	\$256,219,166	\$208,123,252	81.23%	-1.56%
2011	\$252,694,869	\$197,779,613	78.27%	\$257,839,761	\$212,375,298	82.37%	-0.80%
2012	\$258,592,907	\$202,323,947	78.24%	\$262,161,281	\$214,633,320	81.87%	2.33%
2013	\$259,900,676	\$212,934,734	81.93%	\$260,513,436	\$228,524,884	87.72%	0.51%
2014	\$269,201,441	\$212,951,954	79.11%	\$268,290,961	\$217,048,128	80.90%	3.58%
2015	\$303,329,965	\$229,521,732	75.67%	\$302,330,839	\$238,471,048	78.88%	12.68%
2016	\$295,990,569	\$230,257,414	77.79%	\$296,296,097	\$237,201,404	80.06%	-2.42%
2017	\$310,429,682	\$227,859,519	73.40%	\$313,941,460	\$224,332,084	71.46%	4.88%
2018	\$315,434,996	\$232,348,022	73.66%	\$333,810,137	\$221,502,939	66.36%	1.61%
2019	\$324,646,590	\$212,439,422	65.44%	\$344,472,566	\$212,761,970	61.76%	2.92%

GROUP DENTAL

YEAR	DIRECT		CASH FLOW LOSS RATIO	DIRECT		LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
	PREMIUMS WRITTEN	DIRECT LOSSES PAID		PREMIUMS EARNED	DIRECT LOSSES INCURRED		
2010	\$199,565,441	\$145,810,996	73.06%	\$199,495,724	\$146,369,623	73.37%	3.88%
2011	\$203,840,252	\$147,687,410	72.45%	\$208,091,722	\$147,890,089	71.07%	2.14%
2012	\$218,668,481	\$161,839,723	74.01%	\$223,189,228	\$162,520,532	72.82%	7.27%
2013	\$220,118,548	\$165,816,300	75.33%	\$219,285,057	\$166,155,018	75.77%	0.66%
2014	\$232,335,863	\$172,716,488	74.34%	\$230,871,383	\$175,080,700	75.83%	5.55%
2015	\$245,898,323	\$176,723,210	71.87%	\$245,215,424	\$179,056,110	73.02%	5.84%
2016	\$254,889,911	\$181,631,947	71.26%	\$254,186,933	\$185,786,163	73.09%	3.66%
2017	\$245,599,771	\$161,017,689	65.56%	\$244,314,159	\$162,927,287	66.69%	-3.64%
2018	\$275,533,543	\$199,655,851	72.46%	\$273,366,731	\$202,635,088	74.13%	12.19%
2019	\$326,344,875	\$216,439,301	66.32%	\$323,340,355	\$218,654,835	67.62%	18.44%

GROUP LIMITED BENEFIT

YEAR	DIRECT		CASH FLOW LOSS RATIO	DIRECT		LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
	PREMIUMS WRITTEN	DIRECT LOSSES PAID		PREMIUMS EARNED	DIRECT LOSSES INCURRED		
2010	\$121,571,940	\$90,947,812	74.81%	\$121,543,614	\$85,136,915	70.05%	-21.79%
2011	\$136,070,457	\$93,916,134	69.02%	\$136,247,583	\$93,571,683	68.68%	11.93%
2012	\$149,044,553	\$98,519,019	66.10%	\$149,533,800	\$100,921,166	67.49%	9.53%
2013	\$151,711,089	\$105,597,381	69.60%	\$151,494,391	\$107,054,384	70.67%	1.79%
2014	\$146,851,719	\$111,278,930	75.78%	\$148,179,250	\$114,894,376	77.54%	-3.20%
2015	\$162,635,242	\$112,628,183	69.25%	\$161,918,619	\$115,831,671	71.54%	10.75%
2016	\$178,579,137	\$123,573,149	69.20%	\$178,814,462	\$122,784,216	68.67%	9.80%
2017	\$212,700,682	\$139,844,105	65.75%	\$212,419,098	\$141,432,022	66.58%	19.11%
2018	\$225,795,125	\$138,306,273	61.25%	\$225,657,489	\$139,770,213	61.94%	6.16%
2019	\$239,839,244	\$153,746,932	64.10%	\$239,162,225	\$154,114,622	64.44%	6.22%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2010 - 2019

GROUP SHORT TERM CREDIT DISABILITY

YEAR	DIRECT			CASH FLOW LOSS RATIO	DIRECT			% OF CHANGE IN DIRECT PREMIUM WRITTEN
	PREMIUMS WRITTEN	DIRECT LOSSES PAID			PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	
2010	\$13,897,403	\$7,464,066		53.71%	\$17,198,226	\$5,725,319	33.29%	-11.44%
2011	\$13,404,416	\$6,243,141		46.58%	\$14,917,008	\$4,711,093	31.58%	-3.55%
2012	\$14,102,883	\$5,424,730		38.47%	\$13,222,269	\$4,618,540	34.93%	5.21%
2013	\$13,323,245	\$4,749,199		35.65%	\$13,282,084	\$3,675,444	27.67%	-5.53%
2014	\$13,672,599	\$4,131,411		30.22%	\$13,230,216	\$3,351,536	25.33%	2.62%
2015	\$13,207,014	\$3,732,757		28.26%	\$13,215,189	\$3,721,543	28.16%	-3.41%
2016	\$9,768,406	\$3,678,436		37.66%	\$11,530,020	\$3,477,512	30.16%	-26.04%
2017	\$8,807,010	\$3,398,223		38.59%	\$11,027,152	\$2,763,855	25.06%	-9.84%
2018	\$8,967,299	\$3,037,302		33.87%	\$9,623,753	\$2,589,725	26.91%	1.82%
2019	\$9,423,074	\$2,722,938		28.90%	\$8,618,461	\$2,587,673	30.02%	5.08%

GROUP LONG TERM CREDIT DISABILITY

YEAR	DIRECT			CASH FLOW LOSS RATIO	DIRECT			% OF CHANGE IN DIRECT PREMIUM WRITTEN
	PREMIUMS WRITTEN	DIRECT LOSSES PAID			PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	
2010	\$811,029	\$550,504		67.88%	\$750,498	\$391,397	52.15%	-6.16%
2011	\$513,600	\$412,139		80.25%	\$494,369	\$234,644	47.46%	-36.67%
2012	\$502,052	\$544,867		108.53%	\$478,605	\$460,235	96.16%	-2.25%
2013	\$268,879	\$352,003		130.92%	\$319,070	\$322,439	101.06%	-46.44%
2014	\$252,217	\$318,389		126.24%	\$272,788	\$183,714	67.35%	-6.20%
2015	\$101,868	\$215,563		211.61%	\$116,620	\$93,997	80.60%	-59.61%
2016	\$418,477	\$74,975		17.92%	\$350,092	\$96,135	27.46%	310.80%
2017	\$291,430	\$59,790		20.52%	\$328,912	\$12,805	3.89%	-30.36%
2018	\$2,439	\$2,318		95.04%	\$2,439	\$2,925	119.93%	-99.16%
2019	\$129,405	\$82,548		63.79%	\$216,336	\$72,453	33.49%	5205.66%

GROUP CREDIT UNEMPLOYMENT

YEAR	DIRECT			CASH FLOW LOSS RATIO	DIRECT			% OF CHANGE IN DIRECT PREMIUM WRITTEN
	PREMIUMS WRITTEN	DIRECT LOSSES PAID			PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	
2010	\$0	\$0		N/A	\$0	\$0	N/A	-100.00%
2011	\$0	\$0		N/A	\$0	\$0	N/A	N/A
2012	\$0	\$0		N/A	\$0	\$0	N/A	N/A
2013	\$0	\$0		N/A	\$0	\$0	N/A	N/A
2014	\$0	\$0		N/A	\$0	\$0	N/A	N/A
2015	\$0	\$0		N/A	\$0	\$0	N/A	N/A
2016	\$0	\$0		N/A	\$0	\$0	N/A	N/A
2017	\$1,195	\$525		43.93%	\$2,395	\$548	22.88%	N/A
2018	\$0	\$0		N/A	\$0	\$0	N/A	-100.00%
2019	\$0	\$0		N/A	\$0	\$0	N/A	N/A

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2010 - 2019

GROUP STOP LOSS

YEAR	DIRECT			CASH FLOW LOSS RATIO	DIRECT			% OF CHANGE IN DIRECT PREMIUM WRITTEN
	PREMIUMS WRITTEN	DIRECT LOSSES PAID	LOSSES PAID		PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	
2010	148,663,632	108,076,042		72.70%	147,405,469	117,972,833	80.03%	0.76%
2011	172,887,922	127,766,825		73.90%	172,900,544	131,863,432	76.27%	16.29%
2012	184,005,327	130,083,713		70.70%	182,778,042	119,374,475	65.31%	6.43%
2013	234,150,257	180,958,786		77.28%	235,327,544	177,937,489	75.61%	27.25%
2014	281,925,029	225,743,687		80.07%	281,526,112	235,172,185	83.53%	20.40%
2015	331,623,405	254,223,258		76.66%	331,119,779	258,786,878	78.16%	17.63%
2016	357,408,725	272,922,956		76.36%	355,763,844	260,208,900	73.14%	7.78%
2017	408,514,667	306,379,691		75.00%	405,168,784	294,603,703	72.71%	14.30%
2018	493,705,878	363,575,055		73.64%	491,448,113	369,513,763	75.19%	20.85%
2019	\$576,111,965	\$457,210,737		79.36%	\$581,983,008	\$486,537,133	83.60%	16.69%

GROUP MEDICARE PART D

YEAR	DIRECT			CASH FLOW LOSS RATIO	DIRECT			% OF CHANGE IN DIRECT PREMIUM WRITTEN
	PREMIUMS WRITTEN	DIRECT LOSSES PAID	LOSSES PAID		PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	
2010	\$136,607,610	\$101,688,678		74.44%	\$137,271,715	\$102,380,472	74.58%	27.68%
2011	\$141,692,372	\$126,114,515		89.01%	\$141,006,592	\$104,066,574	73.80%	3.72%
2012	\$155,458,744	\$120,339,089		77.41%	\$149,922,156	\$119,046,628	79.41%	9.72%
2013	\$146,684,866	\$118,106,875		80.52%	\$151,393,339	\$119,811,477	79.14%	-5.64%
2014	\$173,901,526	\$143,048,260		82.26%	\$175,848,220	\$144,695,139	82.28%	18.55%
2015	\$149,963,050	\$111,815,472		74.56%	\$135,627,899	\$109,296,951	80.59%	-13.77%
2016	\$121,988,172	\$86,496,359		70.91%	\$117,219,615	\$85,976,383	73.35%	-18.65%
2017	\$109,301,654	\$82,751,801		75.71%	\$110,850,856	\$84,726,320	76.43%	-10.40%
2018	\$128,171,066	\$84,064,878		65.59%	\$131,092,523	\$83,105,909	63.39%	17.26%
2019	\$103,669,639	\$81,905,072		79.01%	\$106,276,237	\$79,528,596	74.83%	-19.12%

GROUP MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT

YEAR	DIRECT			CASH FLOW LOSS RATIO	DIRECT			% OF CHANGE IN DIRECT PREMIUM WRITTEN
	PREMIUMS WRITTEN	DIRECT LOSSES PAID	LOSSES PAID		PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	
2010	\$184,278,471	\$151,514,936		82.22%	\$185,318,381	\$153,113,939	82.62%	36.29%
2011	\$227,741,217	\$187,262,101		82.23%	\$227,020,511	\$182,099,266	80.21%	23.59%
2012	\$233,541,335	\$179,670,168		76.93%	\$231,876,705	\$181,393,527	78.23%	2.55%
2013	\$341,763,425	\$294,759,592		86.25%	\$352,017,766	\$292,618,231	83.13%	46.34%
2014	\$560,146,920	\$488,893,136		87.28%	\$565,611,452	\$486,316,913	85.98%	63.90%
2015	\$691,127,193	\$578,694,688		83.73%	\$680,220,832	\$576,935,427	84.82%	23.38%
2016	\$726,048,216	\$470,959,721		64.87%	\$727,949,453	\$495,151,121	68.02%	5.05%
2017	\$874,443,318	\$646,213,649		73.90%	\$874,471,556	\$652,640,715	74.63%	20.44%
2018	\$1,023,239,242	\$798,570,383		78.04%	\$1,027,972,778	\$790,872,720	76.94%	17.02%
2019	\$1,237,347,873	\$1,006,704,871		81.36%	\$1,214,378,857	\$1,039,887,722	85.63%	20.92%

**TOTAL
LIFE INSURANCE
BY
LINE OF BUSINESS**

**MISSOURI DEPARTMENT OF INSURANCE
2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS**

LINE DESCRIPTION	TOTAL NUMBER OF INSUREDS	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIVIDENDS TO POLICYHOLDERS	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
<u>INDIVIDUAL</u>						
WHOLE LIFE	1,555,797	\$803,680,907	\$273,080,455	\$969,884,037	\$180,093,894	154.66%
TERM LIFE	818,868	\$558,083,312	\$8,822,543	\$348,190,973	\$635,353,626	63.97%
UNIVERSAL LIFE	376,764	\$678,294,694	\$7,369,700	\$760,857,300	\$233,683,657	113.26%
GRADED DEATH BENEFITS	74,508	\$16,915,097	\$7,905	\$9,434,450	\$518,513	55.82%
CREDIT LIFE	21,814	\$1,190,570	\$0	\$733,486	\$95,189	61.61%
VARIABLE LIFE	75,076	\$243,335,956	\$4,015,116	\$244,113,524	\$20,857,544	101.97%
ORDINARY ANNUITIES	206,286	\$1,130,108,831	\$34,631,430	\$1,325,260,748	\$0	120.33%
VARIABLE ANNUITIES	262,921	\$1,969,980,345	\$572,284	\$4,358,601,976	\$0	221.28%
MODIFIED GUARANTEED ANNUITIES	2,126	\$16,804,675	\$0	\$41,101,824	\$0	244.59%
EQUITY INDEXED ANNUITIES	95,837	\$1,488,263,255	\$0	\$677,443,796	\$0	45.52%
DEPOSIT-TYPE FUNDS	36,247	\$99,623,113	\$0	\$99,999,733	\$0	100.38%
OTHER CONSIDERATIONS	18,769	\$6,465,644	\$0	\$221,869,504	\$0	3431.51%
TOTAL INDIVIDUAL	3,545,013	\$7,012,746,399	\$328,499,433	\$9,057,491,351	\$1,070,602,420	133.84%
<u>GROUP</u>						
WHOLE LIFE	143,279	\$38,609,147	\$14,845	\$31,605,609	\$1,512,704	81.90%
TERM LIFE	2,205,224	\$528,415,026	\$1,396,600	\$422,121,559	\$228,201,651	80.15%
UNIVERSAL LIFE	39,454	\$61,941,498	\$39	\$45,254,327	\$5,952,492	73.06%
GRADED DEATH BENEFITS	16,997	\$4,773,219	\$752	\$172,517,078	\$86,114	3614.29%
CREDIT LIFE	124,630	\$12,501,881	\$0	\$6,197,118	\$866,282	49.57%
VARIABLE LIFE	16,976	\$31,751,093	\$0	\$66,288,466	\$15,097,811	208.78%
ORDINARY ANNUITIES	294,753	\$1,481,250,264	\$9,237,832	\$763,375,602	\$0	52.16%
VARIABLE ANNUITIES	114,751	\$530,408,432	\$5,077	\$962,761,975	\$0	181.51%
MODIFIED GUARANTEED ANNUITIES	103	\$122	\$0	\$31,687,876	\$0	25973668.85%
EQUITY INDEXED ANNUITIES	3,329	\$549,778	\$0	\$30,716,644	\$0	5587.10%
DEPOSIT-TYPE FUNDS	143,685	\$547,925,021	\$0	\$156,509,887	\$0	28.56%
OTHER CONSIDERATIONS	189,822	\$1,033,448,489	\$0	\$1,312,784,723	\$0	127.03%
TOTAL GROUP	3,293,003	\$4,271,573,971	\$10,655,145	\$4,001,820,864	\$251,717,054	93.93%
<u>TOTAL INDIVIDUAL AND GROUP BUSINESS</u>						
TOTAL LIFE	6,838,016	\$11,284,320,370	\$339,154,578	\$13,059,312,215	\$1,322,319,474	118.74%

**INDIVIDUAL
LIFE INSURANCE
BY LINE OF BUSINESS
BY COMPANY**

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.08%	88	880	\$619,269	\$0	\$525,916	\$9,400	84.93%
2	AAA LIFE INSURANCE COMPANY	0.10%	80	1,243	\$804,020	\$0	\$81,423	\$26,189	10.13%
3	ABILITY INSURANCE COMPANY	0.00%	316	3	\$192	\$0	\$15,001	\$15	7813.02%
4	ACCORDIA LIFE AND ANNUITY COMPANY	0.01%	180	117	\$73,831	\$15,490	\$302,184	\$5,220	430.27%
5	AETNA LIFE INSURANCE COMPANY	0.04%	122	1,935	\$320,470	\$486,972	\$782,268	\$32,944	396.06%
6	ALFA LIFE INSURANCE CORPORATION	0.00%	326	1	\$0	\$0	\$0	\$10	N/A
7	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERI	0.08%	89	776	\$610,941	\$0	\$2,634,099	\$5,824	431.15%
8	ALLSTATE ASSURANCE COMPANY	0.02%	142	188	\$175,799	\$0	\$35,584	\$7,235	20.24%
9	ALLSTATE LIFE INSURANCE COMPANY	0.05%	106	1,755	\$436,246	\$0	\$1,076,018	\$32,471	246.65%
10	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	268	15	\$6,601	\$0	\$0	\$562	0.00%
11	AMALGAMATED LIFE INSURANCE COMPANY	0.00%	326	28	\$0	\$0	\$0	\$169	N/A
12	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF T	0.12%	72	1,604	\$971,547	\$1,266	\$348,558	\$24,067	36.01%
13	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	240	36	\$16,687	\$0	\$62,729	\$1,437	375.92%
14	AMERICAN BENEFIT LIFE INSURANCE COMPANY	0.00%	241	58	\$16,621	\$2,626	\$10,078	\$278	76.43%
15	AMERICAN CONTINENTAL INSURANCE COMPANY	0.14%	66	1,356	\$1,111,965	\$0	\$640,633	\$13,402	57.61%
16	AMERICAN EQUITY INVESTMENT LIFE INSURANCE COM	0.01%	195	117	\$54,312	\$0	\$0	\$1,952	0.00%
17	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF COL	0.14%	67	3,971	\$1,105,541	\$0	\$946,642	\$110,702	85.63%
18	AMERICAN FAMILY LIFE INSURANCE COMPANY	2.79%	8	57,088	\$22,383,606	\$1,839,810	\$18,066,820	\$1,778,750	88.93%
19	AMERICAN FIDELITY ASSURANCE COMPANY	0.07%	92	4,535	\$575,208	\$1,641	\$114,281	\$197,436	20.15%
20	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.02%	158	1,034	\$126,678	\$598	\$294,592	\$10,280	233.02%
21	AMERICAN GENERAL LIFE INSURANCE CO	1.21%	20	57,206	\$9,686,945	\$255,882	\$8,933,343	\$401,649	94.86%
22	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.00%	216	1,753	\$29,172	\$2,792	\$251,947	\$3,498	873.23%
23	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.00%	301	38	\$1,316	\$0	\$2,158	\$1,377	163.98%
24	AMERICAN HOME LIFE INSURANCE COMPANY	0.15%	61	3,138	\$1,236,191	\$28,759	\$1,162,029	\$38,077	96.33%
25	AMERICAN INCOME LIFE INSURANCE CO	1.88%	12	41,121	\$15,129,836	\$374	\$5,560,084	\$803,130	36.75%
26	AMERICAN LIFE & SECURITY CORP	0.01%	173	454	\$85,905	\$112	\$108,130	\$2,630	126.00%
27	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.07%	95	2,683	\$528,765	\$8,923	\$1,127,613	\$15,437	214.94%
28	AMERICAN NATIONAL INSURANCE COMPANY	0.35%	47	25,122	\$2,826,934	\$25,938	\$4,842,347	\$319,124	172.21%
29	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF T	0.00%	284	17	\$3,053	\$0	\$4,000	\$86	131.02%
30	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURANC	0.00%	260	11	\$8,673	\$0	\$0	\$179	0.00%
31	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.00%	272	30	\$5,178	\$0	\$14,228	\$1,611	274.78%
32	AMERICAN REPUBLIC CORP INSURANCE COMPANY	0.00%	309	1	\$577	\$0	\$0	\$10	0.00%
33	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	235	989	\$20,414	\$55,216	\$45,704	\$6,981	494.37%
34	AMERICAN RETIREMENT LIFE INSURANCE COMPANY	0.00%	299	3	\$1,445	\$0	\$2,427	\$25	167.96%
35	AMERICAN UNITED LIFE INSURANCE COMPANY	0.67%	32	1,878	\$5,394,240	\$601,548	\$2,697,787	\$241,451	61.16%
36	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.36%	46	4,559	\$2,929,566	\$4,126	\$1,248,807	\$46,944	42.77%
37	AMERITAS LIFE INSURANCE CORP	0.14%	65	1,742	\$1,113,423	\$223,727	\$1,353,825	\$77,895	141.68%
38	AMFIRST INSURANCE COMPANY	0.00%	315	1	\$195	\$128	\$10,000	\$10	5193.85%
39	AMICA LIFE INSURANCE COMPANY	0.00%	209	44	\$37,371	\$0	\$55,164	\$1,609	147.61%
40	ANTHEM LIFE INSURANCE COMPANY	0.00%	257	86	\$10,053	\$0	\$70,000	\$1,892	696.31%
41	ASSURED LIFE ASSOCIATION	0.00%	266	77	\$7,053	\$793	\$23,077	\$591	338.44%
42	ASSURITY LIFE INSURANCE COMPANY	0.20%	56	3,835	\$1,570,613	\$475,663	\$1,424,205	\$95,480	120.96%
43	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.03%	128	1,762	\$275,136	\$7,744	\$812,489	\$19,710	298.12%
44	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF NE	0.01%	170	125	\$91,155	\$0	\$95,994	\$1,034	105.31%
45	ATHENE ANNUITY AND LIFE COMPANY	0.13%	70	2,162	\$1,016,998	\$874,593	\$2,818,155	\$95,240	363.10%
46	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.02%	153	136	\$146,692	\$0	\$1,504,168	\$14,827	1025.39%
47	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	287	28	\$2,772	\$0	\$10,256	\$476	369.99%
48	AUTO OWNERS LIFE INSURANCE COMPANY	0.06%	104	1,566	\$485,016	\$0	\$196,614	\$47,252	40.54%
49	AXA EQUITABLE LIFE AND ANNUITY COMPANY	0.02%	155	42	\$145,223	\$0	\$19,450	\$17,616	13.39%
50	AXA EQUITABLE LIFE INSURANCE COMPANY	0.25%	50	6,676	\$1,972,705	\$3,078,440	\$6,752,013	\$146,928	498.32%
51	BALTIMORE LIFE INSURANCE COMPANY THE	0.08%	86	879	\$651,286	\$5,720	\$165,119	\$15,190	26.23%
52	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.00%	225	145	\$25,466	\$0	\$6,390	\$1,118	25.09%
53	BANKERS LIFE AND CASUALTY COMPANY	0.92%	22	13,914	\$7,416,740	\$19,301	\$4,996,852	\$144,106	67.63%
54	BANNER LIFE INSURANCE COMPANY	0.01%	201	331	\$47,309	\$46,702	\$196,259	\$2,327	513.56%
55	BENEFICIAL LIFE INSURANCE COMPANY	0.00%	213	49	\$35,903	\$3,773	\$18,497	\$716	62.03%
56	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	258	30	\$9,708	\$0	\$3,000	\$272	30.90%
57	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.72%	30	27,971	\$5,809,574	\$4,934	\$2,865,543	\$488,458	49.41%
58	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.73%	29	4,076	\$5,847,297	\$525,122	\$5,937,337	\$211,796	110.52%
59	C M LIFE INSURANCE COMPANY	0.05%	116	547	\$362,670	\$0	\$128,774	\$3,772	35.51%
60	CANADA LIFE ASSURANCE COMPANY	0.11%	76	747	\$867,983	\$253,337	\$1,544,315	\$116,825	207.11%
61	CAPITOL LIFE INSURANCE COMPANY	0.06%	103	27,961	\$491,046	\$0	\$4,558,540	\$77,951	928.33%
62	CATHOLIC FINANCIAL LIFE	0.10%	81	1,552	\$764,365	\$18,194	\$700,701	\$14,545	94.05%
63	CATHOLIC HOLY FAMILY SOCIETY	0.40%	45	4,853	\$3,180,302	\$0	\$2,149,616	\$26,820	67.59%
64	CATHOLIC ORDER OF FORESTERS	0.01%	179	946	\$75,971	\$29,056	\$152,144	\$15,832	238.51%
65	CENTRAL SECURITY LIFE INSURANCE CO	0.01%	176	3,121	\$81,225	\$1,573	\$255,469	\$5,593	316.46%
66	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	220	343	\$26,941	\$5,633	\$93,440	\$6,101	367.74%
67	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.06%	105	844	\$479,917	\$65	\$404,455	\$14,265	84.29%
68	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.04%	125	490	\$293,074	\$0	\$145,311	\$5,128	49.58%
69	CHURCH LIFE INSURANCE CORPORATION	0.00%	313	2	\$342	\$0	\$109,133	\$34	31910.23%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
70	CICA LIFE INSURANCE COMPANY OF AMERICA	0.05%	114	1,093	\$392,497	\$513	\$658,019	\$22,389	167.78%
71	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	306	2	\$759	\$0	\$5,000	\$7	658.76%
72	CIGNA NATIONAL HEALTH INSURANCE COMPANY	0.00%	237	23	\$18,980	\$0	\$7,209	\$162	37.98%
73	CINCINNATI LIFE INSURANCE COMPANY THE	0.12%	74	1,441	\$943,570	\$0	\$633,359	\$74,503	67.12%
74	CITIZENS SECURITY LIFE INS CO	0.01%	175	403	\$84,320	\$0	\$93,371	\$2,462	110.73%
75	CLOVER INSURANCE COMPANY	0.00%	324	1	\$73	\$0	\$0	\$1	0.00%
76	CMFG LIFE INSURANCE COMPANY	0.59%	37	9,862	\$4,741,792	\$248,339	\$1,914,747	\$120,280	45.62%
77	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.10%	78	1,972	\$833,575	\$0	\$251,755	\$44,493	30.20%
78	COLONIAL PENN LIFE INSURANCE COMPANY	0.02%	152	265	\$146,811	\$0	\$73,745	\$2,694	50.23%
79	COLUMBIAN LIFE INSURANCE COMPANY	0.44%	42	6,290	\$3,550,776	\$465	\$1,960,699	\$150,859	55.23%
80	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.01%	167	304	\$93,948	\$5,135	\$285,759	\$3,812	309.63%
81	COLUMBUS LIFE INSURANCE COMPANY	0.00%	224	104	\$25,502	\$41,425	\$59,190	\$2,979	394.54%
82	COMBINED INSURANCE CO OF AMERICA	0.13%	69	6,103	\$1,066,764	\$0	\$1,427,416	\$47,002	133.81%
83	COMMONWEALTH ANNUITY AND LIFE INSURANCE COMF	0.01%	188	214	\$62,570	\$66,850	\$115,316	\$5,577	291.14%
84	COMPBENEFITS INSURANCE COMPANY	0.00%	293	20	\$2,238	\$0	\$24,914	\$163	1113.23%
85	CONNECTICUT GENERAL LIFE INS CO	0.12%	71	476	\$1,002,433	\$154,363	\$2,175,640	\$78,744	232.43%
86	CONTINENTAL GENERAL INSURANCE COMPANY	0.04%	126	1,310	\$287,648	\$385	\$212,373	\$25,652	73.96%
87	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.03%	132	741	\$254,265	\$0	\$309,259	\$7,656	121.63%
88	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.00%	312	3	\$355	\$0	\$0	\$30	0.00%
89	COUNTRY LIFE INSURANCE COMPANY	0.65%	33	10,561	\$5,249,107	\$837,933	\$3,940,913	\$559,077	91.04%
90	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	249	355	\$12,502	\$3,257	\$45,419	\$4,052	389.35%
91	CSA FRATERNAL LIFE	0.00%	226	441	\$25,078	\$0	\$172,657	\$2,531	688.48%
92	CSI LIFE INSURANCE COMPANY	0.00%	292	7	\$2,305	\$0	\$0	\$36	0.00%
93	DEARBORN LIFE INSURANCE COMPANY	0.01%	184	311	\$67,477	\$0	\$115,013	\$2,555	170.45%
94	DELAWARE LIFE INSURANCE COMPANY	0.00%	326	55	\$0	\$0	\$0	\$9,340	N/A
95	ELCO MUTUAL LIFE AND ANNUITY	0.01%	186	81	\$65,509	\$129	\$18,415	\$889	28.31%
96	EMC NATIONAL LIFE COMPANY	0.23%	51	2,941	\$1,850,845	\$13,339	\$522,452	\$67,326	28.95%
97	EPIC LIFE INSURANCE COMPANY THE	0.00%	310	1	\$559	\$0	\$0	\$5	0.00%
98	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	0.08%	85	1,734	\$673,406	\$0	\$559,053	\$12,622	83.02%
99	EQUITRUST LIFE INSURANCE COMPANY	0.00%	317	86	\$180	\$0	\$0	\$2,814	0.00%
100	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.08%	87	2,301	\$630,829	\$33,229	\$736,340	\$32,583	121.99%
101	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AME	0.01%	177	251	\$78,730	\$0	\$807	\$9,420	1.03%
102	FAMILY LIFE INSURANCE COMPANY	0.04%	121	955	\$322,049	\$702	\$109,646	\$7,974	34.26%
103	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	325	177	\$31	\$0	\$74,300	\$977	239677.42%
104	FARM BUREAU LIFE INSURANCE COMPANY OF MISSOURI	3.37%	7	51,750	\$27,115,610	\$2,552,446	\$17,974,652	\$1,948,047	75.70%
105	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.05%	107	7,165	\$432,942	\$12,533	\$1,757,270	\$146,305	408.79%
106	FEDERAL LIFE INSURANCE COMPANY	0.01%	202	130	\$46,941	\$1,203	\$173,782	\$2,923	372.78%
107	FEDERATED LIFE INSURANCE COMPANY	0.00%	261	103	\$8,281	\$0	\$0	\$827	0.00%
108	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.00%	219	211	\$27,170	\$3,614	\$55,601	\$1,898	217.94%
109	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.00%	211	56	\$36,044	\$0	\$0	\$11,590	0.00%
110	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.01%	168	1,859	\$93,912	\$0	\$541,806	\$17,622	576.93%
111	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMP	0.01%	169	396	\$92,060	\$150,419	\$559,476	\$9,009	771.12%
112	FIRST CATHOLIC SLOVAK LADIES ASSOCIATION OF T	0.00%	283	150	\$3,233	\$6,063	\$18,126	\$599	748.19%
113	FIRST CATHOLIC SLOVAK UNION OF THE UNITED STA	0.00%	311	6	\$472	\$42	\$64,437	\$54	13660.81%
114	FIRST GUARANTY INSURANCE COMPANY	0.00%	255	59	\$10,901	\$0	\$0	\$405	0.00%
115	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.00%	262	3,174	\$8,135	\$0	\$22,548	\$1,480	277.17%
116	FORESTERS LIFE INSURANCE AND ANNUITY COMPANY	0.00%	214	48	\$33,810	\$2,362	\$114,433	\$1,887	345.45%
117	FORETHOUGHT LIFE INSURANCE COMPANY	0.03%	137	517	\$201,697	\$0	\$48,179,491	\$2,660	23887.06%
118	FUNERAL DIRECTORS LIFE INSURANCE CO	0.12%	73	2,127	\$944,886	\$384	\$456,593	\$12,482	48.36%
119	GARDEN STATE LIFE INSURANCE COMPANY	0.00%	228	60	\$23,328	\$0	\$9,638	\$100	41.32%
120	GBU FINANCIAL LIFE	0.00%	217	292	\$28,710	\$9,228	\$9,389	\$2,464	64.85%
121	GCU	0.00%	326	1	\$0	\$4	\$138,818	\$1	N/A
122	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.00%	207	36	\$39,224	\$0	\$51,881	\$2,570	132.27%
123	GENWORTH LIFE INSURANCE COMPANY	0.00%	303	3	\$1,116	\$0	\$0	\$33	0.00%
124	GERBER LIFE INSURANCE COMPANY	1.12%	21	77,582	\$8,984,449	\$0	\$3,367,635	\$1,066,657	37.48%
125	GLEANER LIFE INSURANCE SOCIETY	0.00%	246	60	\$14,256	\$1,297	\$1,434	\$1,857	19.16%
126	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.60%	36	57,634	\$4,783,949	\$546	\$1,651,711	\$673,993	34.54%
127	GOLDEN RULE INSURANCE COMPANY	0.01%	200	139	\$47,355	\$1,545	\$18,371	\$1,287	42.06%
128	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE C	0.01%	192	551	\$57,494	\$45,062	\$401,902	\$8,235	777.41%
129	GPM HEALTH AND LIFE INSURANCE COMPANY	0.00%	276	6	\$4,314	\$0	\$0	\$116	0.00%
130	GRANGE LIFE INSURANCE COMPANY	0.00%	218	27	\$27,561	\$0	\$20,065	\$847	72.80%
131	GREAT AMERICAN LIFE INSURANCE COMPANY	0.01%	198	39	\$47,872	\$0	\$11,631	\$578	24.30%
132	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	245	113	\$15,097	\$50	\$43,588	\$649	289.05%
133	GREAT WESTERN INSURANCE COMPANY	0.06%	100	829	\$501,127	\$0	\$187,715	\$3,730	37.46%
134	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	0.74%	28	2,399	\$5,976,542	\$105,679	\$4,493,167	\$445,897	76.95%
135	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.03%	134	3,306	\$237,168	\$0	\$384,774	\$21,491	162.24%
136	GUARANTY INCOME LIFE INSURANCE COMPANY	0.00%	223	76	\$26,258	\$0	\$688,696	\$687	2622.80%
137	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	1.70%	13	3,870	\$13,633,168	\$4,723,087	\$17,140,612	\$927,680	160.37%

**2019 LIFE INSURANCE
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OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
138	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.00%	273	64	\$5,053	\$0	\$26,341	\$514	521.29%
139	HCC LIFE INSURANCE COMPANY	0.00%	289	8	\$2,570	\$0	\$0	\$310	0.00%
140	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	280	22	\$3,889	\$0	\$2,242	\$163	57.65%
141	HOMESTEADERS LIFE COMPANY	0.00%	229	1,744	\$22,768	\$0	\$165,839	\$2,358	728.39%
142	HORACE MANN LIFE INSURANCE COMPANY	0.07%	91	1,040	\$586,982	\$0	\$541,549	\$40,014	92.26%
143	HUMANA INSURANCE COMPANY	0.00%	251	70	\$12,038	\$0	\$0	\$8,300	0.00%
144	HUMANADENTAL INSURANCE COMPANY	0.00%	239	79	\$17,865	\$0	\$48,439	\$1,633	271.14%
145	IA AMERICAN LIFE INSURANCE COMPANY	0.01%	190	213	\$60,519	\$519	\$42,937	\$1,377	71.81%
146	IDEALIFE INSURANCE COMPANY	0.00%	243	173	\$15,521	\$0	\$125,680	\$1,533	809.74%
147	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.06%	98	788	\$517,580	\$42,595	\$553,080	\$20,664	115.09%
148	INDEPENDENT ORDER OF FORESTERS THE	0.54%	39	6,187	\$4,360,808	\$276,871	\$2,036,534	\$110,802,437	53.05%
149	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & AC	0.00%	326	33	\$0	\$0	\$0	\$50	N/A
150	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	208	168	\$38,612	\$2,629	\$15,826	\$737	47.80%
151	INVESTORS LIFE INSURANCE COMPANY OF NORTH AME	0.00%	215	216	\$29,565	\$516	\$76,249	\$2,427	259.65%
152	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.43%	44	13,993	\$3,442,734	\$572,847	\$22,609,748	\$395,431	673.38%
153	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	227	327	\$23,628	\$60,831	\$59,040	\$2,388	507.33%
154	KANSAS CITY LIFE INSURANCE COMPANY	0.07%	93	5,753	\$563,646	\$156,826	\$1,446,613	\$42,007	284.48%
155	KNIGHTS OF COLUMBUS	3.82%	5	55,886	\$30,677,479	\$8,904,747	\$20,052,375	\$1,866,414	94.39%
156	LAFAYETTE LIFE INSURANCE COMPANY THE	3.41%	6	3,002	\$27,385,241	\$5,806,168	\$11,241,287	\$768,799	62.25%
157	LANDMARK LIFE INSURANCE COMPANY	0.01%	171	191	\$89,541	\$0	\$117,228	\$1,340	130.92%
158	LEGACY LIFE INSURANCE COMPANY OF MISSOURI	0.01%	206	224	\$40,852	\$0	\$0	\$3,847	0.00%
159	LEWER LIFE INSURANCE COMPANY	0.00%	322	1	\$85	\$0	\$0	\$5	0.00%
160	LIBERTY BANKERS LIFE INSURANCE COMPANY	0.01%	163	2,851	\$106,410	\$0	\$163,598	\$11,741	153.74%
161	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.55%	38	3,800	\$4,438,738	\$28	\$1,346,954	\$208,139	30.35%
162	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	259	47	\$9,389	\$251	\$0	\$465	2.67%
163	LIFESecure INSURANCE COMPANY	0.00%	233	657	\$21,237	\$0	\$110,096	\$2,000	518.42%
164	LIFESHIELD NATIONAL INSURANCE CO	0.02%	145	422	\$170,076	\$0	\$20,005	\$4,792	11.76%
165	LINCOLN BENEFIT LIFE COMPANY	0.02%	154	281	\$145,312	\$2,380	\$286,090	\$4,570	198.52%
166	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.69%	31	15,122	\$5,551,014	\$2,893	\$3,441,588	\$106,013	62.05%
167	LINCOLN LIFE ASSURANCE COMPANY OF BOSTON	0.14%	68	2,200	\$1,093,232	\$80,136	\$747,390	\$72,860	75.70%
168	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.04%	118	10	\$336,615	\$274,152	\$216,170	\$4,019	145.66%
169	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.02%	147	566	\$153,888	\$2,100	\$263,080	\$7,053	172.32%
170	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	307	37	\$617	\$0	\$7,232	\$152	1172.12%
171	LUMICO LIFE INSURANCE COMPANY	0.10%	79	1,255	\$813,197	\$0	\$80,977	\$15,526	9.96%
172	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.02%	159	474	\$121,222	\$410	\$235,478	\$4,629	194.59%
173	MANHATTAN LIFE INSURANCE COMPANY	0.00%	290	185	\$2,491	\$4,267	\$86,263	\$1,385	3634.28%
174	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.00%	247	108	\$14,200	\$40	\$38,000	\$873	267.89%
175	MANHATTANLIFE ASSURANCE COMPANY OF AMERICA	0.00%	212	174	\$35,910	\$486	\$28,740	\$890	81.39%
176	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	6.14%	3	19,217	\$49,337,696	\$22,941,541	\$29,773,241	\$3,366,394	106.84%
177	MEDICO INSURANCE COMPANY	0.01%	203	144	\$46,626	\$5,391	\$120,327	\$878	269.63%
178	MEMBERS LIFE INSURANCE COMPANY	0.00%	300	7	\$1,393	\$0	\$7,509	\$108	539.05%
179	MERIT LIFE INSURANCE CO	0.00%	286	69	\$2,842	\$0	\$0	\$589	0.00%
180	METROPOLITAN LIFE INSURANCE COMPANY	1.58%	16	74,559	\$12,708,251	\$14,838,711	\$85,152,838	\$1,407,031	786.82%
181	METROPOLITAN TOWER LIFE INSURANCE COMPANY	1.34%	18	10,133	\$10,745,074	\$8,886,643	\$26,141,464	\$996,414	325.99%
182	MIDLAND NATIONAL LIFE INSURANCE COMPANY	2.50%	9	8,629	\$20,097,709	\$6,711	\$9,786,153	\$1,957,317	48.73%
183	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF TE	0.01%	166	218	\$100,083	\$1,727	\$69,596	\$1,718	71.26%
184	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	264	78	\$7,608	\$3,081	\$26,225	\$642	385.20%
185	MINNESOTA LIFE INSURANCE COMPANY	0.11%	77	1,305	\$851,040	\$420,140	\$2,840,028	\$75,447	383.08%
186	MODERN WOODMEN OF AMERICA	0.32%	49	10,291	\$2,558,062	\$282,851	\$4,807,192	\$223,709	198.98%
187	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	288	25	\$2,706	\$29	\$0	\$304	1.07%
188	MONY LIFE INSURANCE COMPANY	0.15%	63	3,333	\$1,170,396	\$936,295	\$4,610,482	\$120,533	473.92%
189	MOTORISTS LIFE INSURANCE COMPANY	0.00%	234	41	\$20,603	\$598	\$23,370	\$977	116.33%
190	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.00%	254	79	\$11,117	\$320	\$38,662	\$1,730	350.65%
191	MUTUAL TRUST LIFE INSURANCE COMPANY A PAN-AME	0.32%	48	753	\$2,584,343	\$123,785	\$2,213,247	\$132,413	90.43%
192	NASSAU LIFE AND ANNUITY COMPANY	0.00%	305	5	\$917	\$0	\$0	\$110	0.00%
193	NASSAU LIFE INSURANCE COMPANY	0.63%	34	3,830	\$5,034,513	\$3,293,910	\$31,295,167	\$392,241	687.04%
194	NASSAU LIFE INSURANCE COMPANY OF KANSAS	0.02%	141	1,294	\$177,502	\$0	\$327,502	\$14,461	184.51%
195	NASSAU LIFE INSURANCE COMPANY OF TEXAS	0.08%	84	1,739	\$682,720	\$0	\$1,089,990	\$24,207	159.65%
196	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.05%	109	1,858	\$408,295	\$0	\$116,171	\$46,997	28.45%
197	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.01%	196	123	\$53,620	\$0	\$56,232	\$1,125	104.87%
198	NATIONAL FARMERS UNION LIFE INSURANCE COMPANY	0.00%	230	87	\$22,283	\$858	\$55,477	\$1,074	252.82%
199	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.03%	129	6,761	\$265,687	\$12,766	\$333,845	\$31,319	130.46%
200	NATIONAL LIFE INSURANCE COMPANY	0.46%	41	1,081	\$3,670,693	\$2,248,054	\$2,636,826	\$240,159	133.08%
201	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE C	0.00%	210	93	\$36,294	\$0	\$5,110	\$2,147	14.08%
202	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.01%	189	880	\$61,506	\$2,807	\$102,738	\$3,919	171.60%
203	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPANY	0.03%	130	483	\$263,048	\$2,691	\$226,501	\$12,595	87.13%
204	NATIONWIDE LIFE INSURANCE COMPANY	0.04%	119	1,220	\$332,926	\$294,694	\$1,024,169	\$24,617	396.14%
205	NEW ENGLAND LIFE INSURANCE COMPANY	0.02%	138	189	\$198,393	\$46,067	\$326,673	\$7,246	187.88%

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206	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWEST	0.00%	326	0	\$0	\$0	\$23,326	\$48	N/A
207	NEW YORK LIFE INSURANCE COMPANY	6.16%	2	47,801	\$49,539,127	\$22,354,260	\$61,221,211	\$3,765,136	168.71%
208	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH IN	0.04%	123	167	\$305,824	\$0	\$453,609	\$61,150	148.32%
209	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	22.01%	1	94,579	\$176,856,461	\$99,005,500	\$184,056,278	\$14,364,662	160.05%
210	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH CA	0.07%	97	749	\$523,921	\$1,593	\$124,910	\$14,654	24.15%
211	OHIO NATIONAL LIFE INSURANCE COMPANY THE	1.27%	19	2,590	\$10,240,459	\$1,831,746	\$1,729,053	\$379,704	34.77%
212	OHIO STATE LIFE INSURANCE COMPANY THE	0.00%	250	68	\$12,472	\$736	\$11,000	\$294	94.10%
213	OLD AMERICAN INSURANCE COMPANY	0.77%	27	14,432	\$6,210,317	\$0	\$4,103,486	\$98,116	66.08%
214	OLD UNITED LIFE INSURANCE COMPANY	0.00%	302	9	\$1,280	\$0	\$17,380	\$90	1357.81%
215	OXFORD LIFE INSURANCE COMPANY	0.20%	54	1,908	\$1,590,158	\$0	\$2,610,649	\$23,625	164.18%
216	OZARK NATIONAL LIFE INSURANCE COMPANY	2.13%	10	41,583	\$17,125,423	\$47,368	\$10,967,473	\$1,122,929	64.32%
217	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	291	4	\$2,463	\$0	\$0	\$0	0.00%
218	PACIFIC LIFE INSURANCE COMPANY	0.92%	24	324	\$7,356,328	\$21,099	\$152,211	\$18,002	2.36%
219	PAN AMERICAN ASSURANCE COMPANY	0.03%	136	314	\$206,337	\$0	\$40,439	\$25,658	19.60%
220	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	232	194	\$21,465	\$1,280	\$67,795	\$4,062	321.80%
221	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	321	0	\$111	\$0	\$0	\$0	0.00%
222	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	253	202	\$11,851	\$0	\$37,982	\$940	320.50%
223	PEKIN LIFE INSURANCE COMPANY	0.05%	110	384	\$404,624	\$182	\$13,738	\$11,625	3.44%
224	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.60%	35	1,963	\$4,827,904	\$628,674	\$5,453,762	\$58,180	125.99%
225	PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY	0.07%	90	637	\$601,020	\$0	\$139,938	\$24,014	23.28%
226	PHL VARIABLE INSURANCE COMPANY	0.01%	183	61	\$69,228	\$0	(\$10,897)	\$1,317	-15.74%
227	PHYSICIANS LIFE INSURANCE COMPANY	0.05%	115	1,414	\$376,273	\$0	\$327,280	\$13,786	86.98%
228	PIONEER AMERICAN INSURANCE COMPANY	0.17%	59	2,330	\$1,333,139	\$0	\$318,322	\$19,315	23.88%
229	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.00%	320	27	\$124	\$1,796	\$11,508	\$125	10729.03%
230	PIONEER SECURITY LIFE INSURANCE COMPANY	0.01%	161	193	\$107,408	\$75	\$32,413	\$2,116	30.25%
231	POLISH NATNL ALLIANCE OF THE US OF N. A	0.01%	205	886	\$40,893	\$2,663	\$76,255	\$4,792	192.99%
232	POLISH ROMAN CATHOLIC UNION OF AMERICA	0.00%	274	424	\$4,762	\$253	\$83,340	\$1,490	1755.42%
233	PRINCIPAL LIFE INSURANCE COMPANY	0.17%	58	3,332	\$1,405,274	\$1,442,304	\$3,926,299	\$172,201	382.03%
234	PROFESSIONAL INSURANCE COMPANY	0.00%	326	7	\$0	\$0	\$0	\$42	N/A
235	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPANY	0.00%	278	133	\$4,244	\$1,270	\$11,161	\$516	292.91%
236	PROTECTIVE LIFE INSURANCE COMPANY	0.09%	83	1,046	\$701,868	\$37,498	\$299,462	\$15,492	48.01%
237	PROVIDENT AMERICAN LIFE AND HEALTH INSURANCE	0.00%	267	11	\$6,704	\$0	\$0	\$83	0.00%
238	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	0.82%	26	16,225	\$6,623,019	\$0	\$1,687,131	\$236,701	25.47%
239	PROVIDENT LIFE AND CASUALTY INSURANCE COMPANY	0.00%	326	1	\$0	\$0	\$0	\$20	N/A
240	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	1.49%	17	93,110	\$11,970,629	\$30,893,704	\$84,903,662	\$1,240,156	967.35%
241	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.01%	182	153	\$73,578	\$0	\$138,861	\$5,729	188.73%
242	RELiance STANDARD LIFE INSURANCE COMPANY	0.00%	236	191	\$19,020	\$205	\$0	\$1,526	1.08%
243	RELIASTAR LIFE INSURANCE COMPANY	0.07%	96	1,378	\$526,602	\$190,563	\$1,213,797	\$36,543	266.68%
244	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	326	42	\$0	\$1,711	\$38,284	\$1,413	N/A
245	RESERVE NATIONAL INSURANCE COMPANY	0.05%	113	623	\$393,106	\$0	\$350,848	\$5,788	89.25%
246	RGA REINSURANCE COMPANY	0.07%	94	196	\$563,003	\$465,867	\$300,979	\$72,210	136.21%
247	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	265	439	\$7,475	\$0	\$1,705	\$4,085	22.81%
248	ROYAL ARCANUM SUPREME COUNCIL OF	0.00%	294	121	\$2,042	\$853	\$26,965	\$581	1362.29%
249	ROYAL NEIGHBORS OF AMERICA	0.23%	52	5,759	\$1,812,560	\$33,417	\$1,203,651	\$43,510	68.25%
250	ROYALTY CAPITAL LIFE INSURANCE COMPANY	0.01%	165	3,387	\$105,100	\$0	\$226,214	\$8,713	215.24%
251	RX LIFE INSURANCE COMPANY	0.02%	139	74	\$181,991	\$0	\$109,771	\$6,948	60.32%
252	S USA LIFE INSURANCE COMPANY INC	0.04%	124	385	\$299,827	\$0	\$90,700	\$4,933	30.25%
253	SAGICOR LIFE INSURANCE COMPANY	0.05%	108	230	\$424,602	\$1,124	\$284,972	\$4,223	67.38%
254	SBLI USA LIFE INSURANCE COMPANY INC	0.00%	244	151	\$15,400	\$6,757	\$32,334	\$2,187	253.84%
255	SECURIAN LIFE INSURANCE COMPANY	0.00%	252	11	\$11,970	\$0	\$32,000	\$370	267.34%
256	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.05%	112	2,019	\$401,324	\$95,960	\$298,117	\$22,299	98.19%
257	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.02%	144	233	\$173,610	\$43,971	\$5,622,206	\$10,743	3263.74%
258	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NEW	0.21%	53	2,617	\$1,695,881	\$103,819	\$574,941	\$94,288	40.02%
259	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.11%	75	2,251	\$887,701	\$48	\$307,325	\$17,248	34.63%
260	SENIOR LIFE INSURANCE COMPANY	0.20%	55	2,777	\$1,571,606	\$0	\$607,073	\$26,565	38.63%
261	SENTINEL AMERICAN LIFE INSURANCE CO	0.00%	318	20	\$161	\$0	\$0	\$26	0.00%
262	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.02%	146	501	\$160,420	\$3,197	\$127,996	\$14,404	81.78%
263	SETTLERS LIFE INSURANCE COMPANY	0.03%	133	715	\$246,464	\$1,406	\$80,420	\$5,801	33.20%
264	SHELTER LIFE INSURANCE COMPANY	0.88%	25	14,731	\$7,034,773	\$1,284,547	\$3,732,383	\$355,033	71.32%
265	SHENANDOAH LIFE INSURANCE COMPANY	0.02%	149	437	\$152,239	\$1,684	\$289,863	\$7,220	191.51%
266	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	270	263	\$5,461	\$464	\$10,902	\$982	208.13%
267	SONS OF NORWAY	0.00%	271	22	\$5,433	\$0	\$0	\$331	0.00%
268	STANDARD INSURANCE COMPANY	0.01%	194	78	\$55,101	\$37,355	\$245,952	\$2,762	514.16%
269	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	0.03%	131	1,214	\$255,791	\$3,945	\$282,987	\$8,924	112.17%
270	STANDARD LIFE AND CASUALTY COMPANY	0.00%	281	9	\$3,729	\$0	\$0	\$88	0.00%
271	STANDARD SECURITY LIFE INSURANCE COMPANY OF N	0.00%	298	19	\$1,734	\$34	\$19,283	\$222	1114.01%
272	STARMOUNT LIFE INSURANCE COMPANY	0.02%	156	232	\$135,075	\$0	\$105,845	\$3,668	78.36%
273	STATE FARM LIFE INSURANCE COMPANY	5.00%	4	106,741	\$40,146,668	\$15,879,692	\$33,133,600	\$2,839,939	122.09%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
274	STATE LIFE INSURANCE COMPANY	2.04%	11	110	\$16,419,644	\$16,145	\$7,858,185	\$216,985	47.96%
275	STATE MUTUAL INSURANCE COMPANY	0.01%	162	234	\$106,697	\$11,073	\$361,801	\$2,936	349.47%
276	STERLING INVESTORS LIFE INSURANCE COMPANY	0.01%	204	66	\$41,432	\$0	\$3,128	\$699	7.55%
277	STERLING LIFE INSURANCE COMPANY	0.01%	172	157	\$86,832	\$0	\$46,072	\$1,886	53.06%
278	SUN LIFE ASSURANCE COMPANY OF CANADA	0.15%	62	586	\$1,186,181	\$1,004,675	\$9,263,607	\$123,178	865.66%
279	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.00%	297	32	\$1,799	\$183	\$5,036	\$166	290.11%
280	SURETY LIFE INSURANCE COMPANY	0.00%	275	25	\$4,541	\$0	\$0	\$152	0.00%
281	SYMETRA LIFE INSURANCE COMPANY	0.01%	178	657	\$78,348	\$107	\$247,525	\$5,328	316.07%
282	SYMETRA NATIONAL LIFE INSURANCE COMPANY	0.00%	285	38	\$2,843	\$0	\$4,058	\$385	142.74%
283	TEXAS LIFE INSURANCE COMPANY	0.06%	101	398	\$498,898	\$545,761	\$166,419	\$23,123	142.75%
284	THE RELIABLE LIFE INSURANCE COMPANY	0.92%	23	89,270	\$7,366,830	\$0	\$9,399,967	\$379,027	127.60%
285	THE SAVINGS BANK MUTUAL LIFE INSURANCE COMPAN	0.05%	111	255	\$404,142	\$30,351	\$139,493	\$10,788	42.03%
286	THRIVENT FINANCIAL FOR LUTHERANS	1.69%	14	18,491	\$13,553,241	\$5,826,057	\$17,416,910	\$741,454	171.49%
287	TIME INSURANCE COMPANY	0.00%	323	1	\$77	\$0	\$0	\$10	0.00%
288	TRANS WORLD ASSURANCE COMPANY	0.02%	157	308	\$127,200	\$0	\$76,781	\$14,542	60.36%
289	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	0.00%	231	31	\$21,863	\$0	\$941	\$1,247	4.30%
290	TRANSAMERICA LIFE INSURANCE COMPANY	1.63%	15	9,546	\$13,096,559	\$99,530	\$10,857,907	\$80,258	83.67%
291	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.44%	43	20,898	\$3,513,748	\$5,368	\$3,820,670	\$333,027	108.89%
292	TRUSTMARK INSURANCE COMPANY	0.01%	191	409	\$59,321	\$16,658	\$184,464	\$5,826	339.04%
293	U S FINANCIAL LIFE INSURANCE COMPANY	0.00%	296	12	\$1,991	\$0	\$0	\$102	0.00%
294	UNIFIED LIFE INSURANCE COMPANY	0.02%	140	1,039	\$179,227	\$2,230	\$257,484	\$11,633	144.91%
295	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	238	139	\$18,805	\$0	\$33,827	\$861	179.88%
296	UNION LABOR LIFE INSURANCE COMPANY	0.00%	282	10	\$3,370	\$515	\$6,381	\$106	204.63%
297	UNION SECURITY INSURANCE COMPANY	0.01%	193	2,855	\$56,142	\$1,972	\$594,340	\$9,604	1062.15%
298	UNITED AMERICAN INSURANCE COMPANY	0.03%	135	1,240	\$210,408	\$0	\$355,220	\$11,104	168.82%
299	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.00%	248	61	\$13,438	\$0	\$50,167	\$467	373.32%
300	UNITED FIDELITY LIFE INSURANCE COMPANY	0.01%	164	2,481	\$105,990	\$20,397	\$540,870	\$11,361	529.55%
301	UNITED HEALTHCARE LIFE INSURANCE COMPANY	0.00%	263	3	\$7,689	\$0	\$30,000	\$1,525	390.17%
302	UNITED HERITAGE LIFE INSURANCE COMPANY	0.19%	57	3,568	\$1,540,099	\$3,570	\$1,388,166	\$26,366	90.37%
303	UNITED HOME LIFE INSURANCE COMPANY	0.16%	60	1,940	\$1,300,579	\$0	\$1,017,133	\$51,993	78.21%
304	UNITED INSURANCE COMPANY OF AMERICA	0.01%	199	3,351	\$47,426	\$0	\$174,741	\$6,974	368.45%
305	UNITED LIFE INSURANCE COMPANY	0.06%	99	861	\$516,416	\$0	\$323,449	\$27,997	62.63%
306	UNITED NATIONAL LIFE INSURANCE COMPANY OF AME	0.01%	197	202	\$51,055	\$0	\$44,469	\$1,566	87.10%
307	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.04%	117	23,762	\$352,013	\$98	\$925,131	\$275,763	262.84%
308	UNITED SECURITY ASSURANCE COMPANY OF PENNSYLV	0.00%	319	1	\$157	\$0	\$0	\$10	0.00%
309	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.00%	242	137	\$15,685	\$2,534	\$266,313	\$4,103	1714.04%
310	UNITED WORLD LIFE INSURANCE COMPANY	0.00%	314	1,012	\$312	\$0	\$4,000	\$2,438	1282.05%
311	UNITY FINANCIAL LIFE INSURANCE COMPANY	0.06%	102	1,410	\$492,907	\$0	\$647,180	\$9,686	131.30%
312	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.02%	148	2,564	\$152,738	\$8,824	\$475,918	\$22,763	317.37%
313	UNUM INSURANCE COMPANY	0.00%	222	21	\$26,479	\$0	\$9,712	\$536	36.68%
314	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.02%	150	181	\$149,448	\$157,139	\$1,750,422	\$3,882	1276.40%
315	US ALLIANCE LIFE AND SECURITY COMPANY	0.00%	269	20	\$5,582	\$0	\$0	\$0	0.00%
316	USA LIFE ONE INSURANCE COMPANY OF INDIANA	0.00%	295	97	\$2,002	\$0	\$19,899	\$172	993.96%
317	USAA LIFE INSURANCE COMPANY	0.14%	64	1,588	\$1,144,272	\$426,514	\$593,833	\$90,118	89.17%
318	USABLE LIFE	0.00%	221	65	\$26,530	\$0	\$34,049	\$2,158	128.34%
319	VANTIS LIFE INSURANCE COMPANY	0.01%	174	171	\$84,634	\$345	\$27,244	\$11,117	32.60%
320	VOYA INSURANCE AND ANNUITY COMPANY	0.01%	160	588	\$112,475	\$124,918	\$635,601	\$5,913	676.17%
321	VOYA RETIREMENT INSURANCE AND ANNUITY COMPAN	0.04%	127	391	\$283,154	\$0	\$728,253	\$14,766	257.19%
322	WASHINGTON NATIONAL INSURANCE COMPANY	0.02%	143	2,496	\$174,378	\$11,533	\$1,446,873	\$14,385	836.35%
323	WEST COAST LIFE INSURANCE COMPANY	0.01%	187	341	\$64,887	\$136,358	\$14,155	\$9,766	231.96%
324	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY	0.47%	40	22,934	\$3,746,969	\$1,459,670	\$5,671,025	\$228,910	190.31%
325	WESTERN CATHOLIC UNION	0.09%	82	4,772	\$735,720	\$38,670	\$1,523,098	\$58,373	212.28%
326	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.00%	277	20	\$4,290	\$0	\$19,332	\$162	450.63%
327	WILCAC LIFE INSURANCE COMPANY	0.01%	185	469	\$66,340	\$141,491	\$626,339	\$5,689	1157.42%
328	WILCO LIFE INSURANCE COMPANY	0.02%	151	1,320	\$148,787	\$24,644	\$599,619	\$7,977	419.57%
329	WILLIAM PENN ASSOCIATION	0.00%	256	107	\$10,589	\$4,018	\$86,600	\$1,668	855.77%
330	WILTON REASSURANCE LIFE COMPANY OF NEW YORK	0.01%	181	118	\$73,599	\$0	\$354,001	\$12,079	480.99%
331	WINDSOR LIFE INSURANCE COMPANY	0.00%	308	1	\$578	\$0	\$0	\$34	0.00%
332	WOMAN'S LIFE INSURANCE SOCIETY	0.00%	279	288	\$4,025	\$413	\$20,039	\$702	508.12%
333	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.04%	120	1,111	\$331,705	\$60,513	\$360,874	\$15,990,501	127.04%
334	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.00%	304	32	\$961	\$0	\$0	\$641	0.00%
TOTAL		100.00%		1555797	\$803,680,907	\$273,080,455	\$969,884,037	\$180,093,894	154.66%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.05%	103	829	\$303,022	\$0	\$160,000	\$40,475	52.80%
2	AAA LIFE INSURANCE COMPANY	0.48%	41	4,224	\$2,664,993	\$0	\$3,064,682	\$1,160,762	115.00%
3	ACCORDIA LIFE AND ANNUITY COMPANY	0.03%	122	247	\$180,799	\$73	\$151,354	\$79,985	83.75%
4	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERI	0.04%	118	114	\$205,443	\$0	\$361,905	\$40,600	176.16%
5	ALLSTATE ASSURANCE COMPANY	0.25%	65	2,381	\$1,383,963	\$0	\$500,000	\$722,575	36.13%
6	ALLSTATE LIFE INSURANCE COMPANY	0.21%	66	2,305	\$1,163,317	\$0	\$764,582	\$339,523	65.72%
7	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	200	23	\$14,242	\$0	\$0	\$7,160	0.00%
8	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF T	0.19%	69	1,579	\$1,061,332	\$0	\$431,348	\$121,190	40.64%
9	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	245	4	\$1,769	\$0	\$6,651	\$152	375.98%
10	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF COL	0.52%	37	11,376	\$2,919,621	\$0	\$125,073	\$537,048	4.28%
11	AMERICAN FAMILY LIFE INSURANCE COMPANY	4.10%	7	45,125	\$22,884,650	\$10,550	\$11,959,268	\$8,633,473	52.31%
12	AMERICAN FIDELITY ASSURANCE COMPANY	0.55%	33	5,212	\$3,044,827	\$76,274	\$2,552,508	\$494,192	86.34%
13	AMERICAN FINANCIAL SECURITY LIFE INSURANCE CO	0.00%	261	1	\$599	\$0	\$0	\$0	0.00%
14	AMERICAN GENERAL LIFE INSURANCE CO	6.15%	4	34,280	\$34,337,664	\$40,287	\$9,975,922	\$12,917,385	29.17%
15	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.13%	75	2,307	\$705,971	\$0	\$96,865	\$24,818	13.72%
16	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.09%	85	1,917	\$481,209	\$0	\$290,275	\$78,394	60.32%
17	AMERICAN HOME LIFE INSURANCE COMPANY	0.06%	97	551	\$350,331	\$0	\$457,977	\$58,205	130.73%
18	AMERICAN INCOME LIFE INSURANCE CO	0.14%	74	1,689	\$760,309	\$0	\$383,346	\$262,732	50.42%
19	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.00%	241	12	\$2,269	\$0	\$0	\$118	0.00%
20	AMERICAN NATIONAL INSURANCE COMPANY	0.54%	34	6,340	\$2,992,408	\$0	\$1,995,825	\$1,176,102	66.70%
21	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF T	0.00%	266	1	\$296	\$0	\$0	\$60	0.00%
22	AMERICAN REPUBLIC INSURANCE COMPANY	0.08%	87	535	\$465,642	\$0	\$390,285	\$50,208	83.82%
23	AMERICAN UNITED LIFE INSURANCE COMPANY	0.00%	273	871	\$0	\$0	\$400,000	\$445,091	N/A
24	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.27%	61	2,018	\$1,481,888	\$0	\$855,395	\$183,822	57.72%
25	AMERITAS LIFE INSURANCE CORP	0.20%	67	1,196	\$1,103,500	\$0	\$703,190	\$604,890	63.72%
26	AMICA LIFE INSURANCE COMPANY	0.05%	104	435	\$298,222	\$0	\$200,762	\$171,168	67.32%
27	ANTHEM LIFE INSURANCE COMPANY	0.02%	135	539	\$123,053	\$0	\$16,313	\$15,293	13.26%
28	ASSURED LIFE ASSOCIATION	0.00%	264	8	\$385	\$0	\$0	\$32	0.00%
29	ASSURITY LIFE INSURANCE COMPANY	0.18%	72	1,285	\$1,018,821	\$0	\$1,270,870	\$259,817	124.74%
30	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.15%	73	1,273	\$821,204	\$0	\$966,549	\$165,954	117.70%
31	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF NE	0.00%	273	2	\$0	\$0	\$0	\$200	N/A
32	ATHENE ANNUITY AND LIFE COMPANY	0.07%	94	316	\$389,787	\$1,763	\$13,180	\$93,417	3.83%
33	ATLANTA LIFE INSURANCE COMPANY	0.00%	185	3,670	\$22,601	\$0	\$128,219	\$4,830	567.32%
34	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	235	128	\$3,538	\$0	\$0	\$15,063	0.00%
35	AUTO OWNERS LIFE INSURANCE COMPANY	0.37%	49	3,984	\$2,052,516	\$0	\$466,121	\$797,470	22.71%
36	AXA EQUITABLE LIFE AND ANNUITY COMPANY	0.02%	132	62	\$127,420	\$0	\$140,000	\$13,933	109.87%
37	AXA EQUITABLE LIFE INSURANCE COMPANY	0.94%	26	3,328	\$5,254,156	\$0	\$5,496,042	\$2,668,928	104.60%
38	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	188	24	\$19,342	\$0	\$50,000	\$1,744	258.50%
39	BANKERS LIFE AND CASUALTY COMPANY	0.08%	91	691	\$420,123	\$0	\$130,001	\$62,588	30.94%
40	BANNER LIFE INSURANCE COMPANY	3.92%	8	25,671	\$21,873,428	\$0	\$10,350,582	\$13,526,788	47.32%
41	BENEFICIAL LIFE INSURANCE COMPANY	0.00%	186	29	\$21,249	\$0	\$1,246	\$8,894	5.86%
42	BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA	0.00%	190	18	\$17,529	\$0	\$0	\$16,910	0.00%
43	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.00%	249	7	\$1,544	\$0	\$150,014	\$420	9715.93%
44	BRIGHTHOUSE LIFE INSURANCE COMPANY	1.70%	16	8,577	\$9,504,898	\$0	\$5,045,274	\$4,954,609	53.08%
45	C M LIFE INSURANCE COMPANY	0.00%	182	25	\$24,037	\$0	\$0	\$3,640	0.00%
46	CANADA LIFE ASSURANCE COMPANY	0.01%	155	62	\$72,041	\$0	\$128,176	\$17,095	177.92%
47	CATHOLIC FINANCIAL LIFE	0.01%	151	284	\$79,139	\$0	\$130,585	\$19,745	165.01%
48	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	232	262	\$3,968	\$0	\$23,695	\$2,044	597.15%
49	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	193	17	\$16,844	\$0	\$2,634	\$955	15.64%
50	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.08%	89	1,177	\$433,776	\$0	\$155,000	\$157,630	35.73%
51	CHURCH LIFE INSURANCE CORPORATION	0.00%	257	8	\$765	\$0	\$0	\$50	0.00%
52	CICA LIFE INSURANCE COMPANY OF AMERICA	0.00%	231	0	\$4,096	\$0	\$0	\$2,222	0.00%
53	CIGNA NATIONAL HEALTH INSURANCE COMPANY	0.00%	214	15	\$6,786	\$0	\$0	\$681	0.00%
54	CINCINNATI LIFE INSURANCE COMPANY THE	1.42%	19	8,681	\$7,914,513	\$0	\$5,216,315	\$3,122,228	65.91%
55	CMFG LIFE INSURANCE COMPANY	0.19%	70	2,525	\$1,060,433	\$297	\$132,725	\$196,164	12.54%
56	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.33%	55	4,232	\$1,853,178	\$0	\$1,069,121	\$291,284	57.69%
57	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	207	27	\$9,702	\$0	\$45,000	\$530	463.82%
58	COLUMBUS LIFE INSURANCE COMPANY	0.06%	96	350	\$350,852	\$0	\$0	\$156,790	0.00%
59	COMBINED INSURANCE CO OF AMERICA	0.01%	170	467	\$35,934	\$0	\$25,000	\$15,315	69.57%
60	COMPANION LIFE INSURANCE COMPANY	0.00%	273	5	\$0	\$0	\$0	\$89	N/A
61	CONTINENTAL GENERAL INSURANCE COMPANY	0.02%	147	518	\$86,131	\$0	\$23,113	\$13,470	26.83%
62	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.00%	204	18	\$11,949	\$0	\$0	\$1,630	0.00%
63	COUNTRY LIFE INSURANCE COMPANY	0.51%	39	5,387	\$2,859,887	\$1,315	\$2,119,878	\$1,323,791	74.17%
64	CSA FRATERNAL LIFE	0.00%	247	10	\$1,738	\$0	\$0	\$197	0.00%
65	DEARBORN LIFE INSURANCE COMPANY	0.00%	228	13	\$4,156	\$0	\$0	\$316	0.00%
66	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	260	1	\$653	\$0	\$0	\$50	0.00%
67	DIRECT GENERAL LIFE INSURANCE COMPANY	0.00%	206	51	\$10,853	\$0	\$0	\$770	0.00%
68	ELCO MUTUAL LIFE AND ANNUITY	0.00%	210	6	\$8,136	\$132	\$0	\$301	1.62%
69	EMC NATIONAL LIFE COMPANY	0.19%	68	1,424	\$1,076,356	\$498	\$680,000	\$277,292	63.22%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
70	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY OF	0.03%	120	292	\$191,514	\$0	\$460,124	\$127,466	240.26%
71	EQUITRUST LIFE INSURANCE COMPANY	0.00%	273	9	\$0	\$0	\$0	\$22	N/A
72	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.02%	142	167	\$102,135	\$0	\$0	\$14,734	0.00%
73	FAMILY LIFE INSURANCE COMPANY	0.01%	157	166	\$63,352	\$0	\$537,470	\$12,816	848.39%
74	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	273	5	\$0	\$0	\$1,390	\$18	N/A
75	FARM BUREAU LIFE INSURANCE COMPANY OF MISSOURI	2.12%	14	29,666	\$11,815,632	\$0	\$3,879,836	\$4,625,256	32.84%
76	FARMERS NEW WORLD LIFE INSURANCE COMPANY	2.39%	12	20,749	\$13,331,878	\$0	\$6,896,521	\$4,505,680	51.73%
77	FEDERAL LIFE INSURANCE COMPANY	0.00%	181	72	\$25,998	\$0	\$96,248	\$8,703	370.21%
78	FEDERATED LIFE INSURANCE COMPANY	0.37%	48	1,411	\$2,077,825	\$0	\$910,000	\$734,960	43.80%
79	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.42%	45	2,958	\$2,367,063	\$0	\$3,318,240	\$474,706	140.18%
80	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.02%	138	139	\$118,612	\$0	\$0	\$59,915	0.00%
81	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.33%	54	2,438	\$1,862,659	\$43,057	\$1,459,310	\$448,721	80.66%
82	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.01%	165	124	\$44,695	\$0	\$50,506	\$76,778	113.00%
83	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.00%	273	0	\$0	\$0	\$0	\$12	N/A
84	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.31%	56	2,849	\$1,726,153	\$0	\$417,990	\$858,675	24.22%
85	FORESTERS LIFE INSURANCE AND ANNUITY COMPANY	0.01%	158	91	\$59,622	\$0	\$0	\$24,031	0.00%
86	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.26%	62	4,089	\$1,439,393	\$0	\$21,880	\$132,708	1.52%
87	GARDEN STATE LIFE INSURANCE COMPANY	0.06%	102	264	\$307,663	\$0	\$111,871	\$19,524	36.36%
88	GBU FINANCIAL LIFE	0.00%	239	30	\$2,989	\$0	\$235	\$843	7.86%
89	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	2.40%	10	18,445	\$13,366,599	\$0	\$15,688,944	\$5,980,053	117.37%
90	GENWORTH LIFE INSURANCE COMPANY	0.42%	44	3,201	\$2,367,562	\$0	\$1,498,777	\$1,138,927	63.30%
91	GERBER LIFE INSURANCE COMPANY	0.06%	99	1,622	\$334,034	\$0	\$125,273	\$66,096	37.50%
92	GLEANER LIFE INSURANCE SOCIETY	0.01%	177	217	\$30,326	\$0	\$0	\$10,445	0.00%
93	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.82%	29	51,064	\$4,603,831	\$0	\$4,248,552	\$482,943	92.28%
94	GOLDEN RULE INSURANCE COMPANY	0.05%	108	552	\$269,493	\$0	\$101,455	\$76,920	37.65%
95	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE C	0.05%	109	428	\$269,391	\$0	\$0	\$47,626	0.00%
96	GPM HEALTH AND LIFE INSURANCE COMPANY	0.00%	250	1	\$1,529	\$0	\$0	\$48	0.00%
97	GRANGE LIFE INSURANCE COMPANY	0.01%	167	66	\$40,256	\$0	\$251,646	\$20,607	625.11%
98	GREAT AMERICAN LIFE INSURANCE COMPANY	0.06%	98	446	\$349,947	\$0	\$322,000	\$110,165	92.01%
99	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.02%	137	100	\$119,432	\$0	\$200,000	\$11,116	167.46%
100	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	0.81%	31	1,809	\$4,508,620	\$0	\$3,389,582	\$336,378	75.18%
101	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.03%	126	218	\$155,486	\$0	\$139,334	\$7,390	89.61%
102	GUARANTY INCOME LIFE INSURANCE COMPANY	0.00%	224	2	\$5,120	\$0	\$25,043	\$331	489.12%
103	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.09%	82	1,378	\$510,513	\$0	\$3,514	\$1,192,482	0.69%
104	HARTFORD LIFE AND ACCIDENT INSURANCE COMPANY	0.01%	168	47	\$37,788	\$0	\$150,555	\$1,897	398.42%
105	HCC LIFE INSURANCE COMPANY	0.00%	256	2	\$857	\$0	\$0	\$103	0.00%
106	HORACE MANN LIFE INSURANCE COMPANY	0.08%	90	763	\$427,309	\$0	\$41,210	\$159,387	9.64%
107	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	221	14	\$5,863	\$0	\$489	\$1,107	8.34%
108	IDEALIFE INSURANCE COMPANY	0.00%	202	29	\$12,464	\$0	\$0	\$368	0.00%
109	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.11%	79	1,176	\$610,510	\$0	\$550,000	\$163,536	90.09%
110	INDEPENDENT ORDER OF FORESTERS THE	0.35%	51	2,782	\$1,936,290	\$0	\$1,649,261	\$336,726,277	85.18%
111	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & AC	0.03%	129	366	\$144,105	\$0	\$207,271	\$20,011	143.83%
112	INDUSTRIAL ALLIANCE INSURANCE AND FINANCIAL S	0.00%	251	2	\$1,308	\$0	\$0	\$175	0.00%
113	INTEGRITY LIFE INSURANCE COMPANY	0.00%	273	8	\$0	\$0	\$0	\$58	N/A
114	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	273	5	\$0	\$0	\$0	\$35	N/A
115	INVESTORS LIFE INSURANCE COMPANY OF NORTH AME	0.01%	163	103	\$47,091	\$0	\$100,971	\$9,481	214.42%
116	JACKSON NATIONAL LIFE INSURANCE COMPANY	1.28%	20	6,822	\$7,131,440	\$109	\$8,175,125	\$1,848,910	114.64%
117	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.01%	154	60	\$76,230	\$0	\$171,586	\$6,944	225.09%
118	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	259	25	\$678	\$0	\$0	\$57	0.00%
119	KANSAS CITY LIFE INSURANCE COMPANY	0.44%	43	2,937	\$2,464,139	\$0	\$1,963,909	\$838,642	79.70%
120	KNIGHTS OF COLUMBUS	0.48%	40	8,318	\$2,669,436	\$467,924	\$3,430,103	\$2,545,672	146.02%
121	LAFAYETTE LIFE INSURANCE COMPANY THE	0.04%	112	261	\$240,966	\$0	\$250,000	\$343,898	103.75%
122	LEADERS LIFE INSURANCE COMPANY	0.01%	175	322	\$31,629	\$69	\$0	\$5,342	0.22%
123	LEGACY LIFE INSURANCE COMPANY OF MISSOURI	0.01%	174	87	\$32,652	\$0	\$0	\$13,436	0.00%
124	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.13%	76	4,006	\$700,982	\$0	\$147,046	\$116,161	20.98%
125	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.03%	121	220	\$184,162	\$0	\$334,859	\$5,632	181.83%
126	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.07%	93	808	\$398,780	\$0	\$70,463	\$167,907	17.67%
127	LIFE OF THE SOUTH INSURANCE COMPANY	0.00%	252	4	\$1,237	\$0	\$10,000	\$55	808.41%
128	LIFESURE INSURANCE COMPANY	0.00%	248	18	\$1,574	\$0	\$0	\$359	0.00%
129	LINCOLN BENEFIT LIFE COMPANY	0.55%	32	3,641	\$3,063,227	\$0	\$3,068,838	\$1,714,155	100.18%
130	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.00%	199	69	\$14,363	\$0	\$110,000	\$2,211	765.86%
131	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	205	52	\$11,539	\$2,943	\$500	\$11,375	29.84%
132	LINCOLN LIFE ASSURANCE COMPANY OF BOSTON	0.25%	64	2,483	\$1,393,456	\$0	\$551,290	\$593,511	39.56%
133	LINCOLN NATIONAL LIFE INSURANCE COMPANY	2.39%	11	8,935	\$13,345,426	\$0	\$8,570,253	\$6,515,789	64.22%
134	LOMBARD INTERNATIONAL LIFE ASSURANCE COMPANY	0.00%	225	4	\$5,026	\$0	\$0	\$464	0.00%
135	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	227	6	\$4,307	\$0	\$2,815	\$1,852	65.36%
136	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	273	2	\$0	\$0	\$0	\$1	N/A
137	LUMICO LIFE INSURANCE COMPANY	0.10%	81	809	\$556,283	\$0	\$0	\$102,185	0.00%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
138	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	254	57	\$1,224	\$0	\$2,359	\$1,065	192.73%
139	MANHATTAN LIFE INSURANCE COMPANY	0.00%	219	35	\$5,954	\$0	\$0	\$3,726	0.00%
140	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.05%	105	236	\$297,006	\$0	\$150,000	\$21,801	50.50%
141	MANHATTANLIFE ASSURANCE COMPANY OF AMERICA	0.00%	237	11	\$3,349	\$45	\$2,680	\$1,103	81.37%
142	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	1.08%	23	5,755	\$6,032,864	\$77,336	\$1,916,834	\$3,271,615	33.06%
143	MEMBERS LIFE INSURANCE COMPANY	0.00%	265	1	\$310	\$0	\$0	\$15	0.00%
144	MERIT LIFE INSURANCE CO	0.00%	220	1,704	\$5,917	\$0	\$37,561	\$12,417	634.80%
145	METROPOLITAN LIFE INSURANCE COMPANY	0.53%	35	6,167	\$2,966,674	\$403,801	\$3,212,638	\$759,068	121.90%
146	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.09%	83	1,004	\$500,150	\$0	\$52,896	\$426,743	10.58%
147	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF TE	0.02%	143	242	\$98,926	\$0	\$33,490	\$16,329	33.85%
148	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	229	3	\$4,151	\$0	\$0	\$60	0.00%
149	MINNESOTA LIFE INSURANCE COMPANY	0.93%	27	6,352	\$5,185,574	\$0	\$8,251,525	\$4,483,453	159.12%
150	MODERN WOODMEN OF AMERICA	0.34%	53	6,332	\$1,872,351	\$949	\$451,727	\$572,431	24.18%
151	MONY LIFE INSURANCE COMPANY	0.05%	111	3	\$256,043	\$0	\$250,000	\$423	97.64%
152	MOTORISTS LIFE INSURANCE COMPANY	0.00%	209	15	\$9,688	\$0	\$0	\$5,106	0.00%
153	MOUNTAIN LIFE INSURANCE COMPANY	0.02%	148	109	\$84,211	\$0	\$27,560	\$4,193	32.73%
154	MUTUAL TRUST LIFE INSURANCE COMPANY A PAN-AME	0.02%	146	144	\$87,853	\$0	\$0	\$57,031	0.00%
155	NASSAU LIFE AND ANNUITY COMPANY	0.04%	115	247	\$218,162	\$0	\$0	\$179,760	0.00%
156	NASSAU LIFE INSURANCE COMPANY	0.01%	178	117	\$30,205	\$101,874	\$0	\$17,032	337.28%
157	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	198	364	\$14,391	\$0	\$50,000	\$14,076	347.44%
158	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.00%	217	13	\$6,121	\$0	\$0	\$870	0.00%
159	NATIONAL FARMERS UNION LIFE INSURANCE COMPANY	0.00%	208	19	\$9,701	\$0	\$0	\$504	0.00%
160	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	233	5	\$3,797	\$0	\$0	\$217	0.00%
161	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.01%	166	78	\$42,641	\$0	\$121,820	\$13,404	285.69%
162	NATIONAL HEALTH INSURANCE COMPANY	0.05%	106	529	\$280,225	\$0	\$40,328	\$26,235	14.39%
163	NATIONAL LIFE INSURANCE COMPANY	0.04%	113	186	\$235,415	\$5,841	\$10,703	\$91,059	7.03%
164	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE C	0.04%	119	501	\$203,133	\$0	\$75,000	\$43,788	36.92%
165	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.01%	171	138	\$35,431	\$0	\$140,916	\$3,625	397.72%
166	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPANY	0.34%	52	2,466	\$1,883,374	\$0	\$100,000	\$1,458,901	5.31%
167	NATIONWIDE LIFE INSURANCE COMPANY	0.02%	144	256	\$94,679	\$312	\$121,490	\$45,713	128.65%
168	NEW ENGLAND LIFE INSURANCE COMPANY	0.03%	124	206	\$161,676	\$0	\$0	\$98,867	0.00%
169	NEW YORK LIFE INSURANCE AND ANNUITY CORPORATI	0.00%	273	0	\$0	\$0	\$0	\$56,981	N/A
170	NEW YORK LIFE INSURANCE COMPANY	1.70%	17	12,122	\$9,462,749	\$2,504	\$5,869,613	\$4,751,019	62.06%
171	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH IN	1.20%	22	3,644	\$6,673,190	\$0	\$9,897,913	\$1,352,830	148.32%
172	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	6.66%	2	46,966	\$37,153,018	\$3,306,335	\$22,312,619	\$23,586,797	68.96%
173	NYLIFE INSURANCE COMPANY OF ARIZONA	0.09%	86	309	\$476,895	\$0	\$1,646,160	\$98,212	345.18%
174	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH CA	0.04%	116	281	\$212,948	\$0	\$25,000	\$21,296	11.74%
175	OCEANVIEW LIFE AND ANNUITY	0.00%	243	27	\$1,816	\$0	\$16,415	\$256	903.91%
176	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.53%	36	3,216	\$2,948,023	\$0	\$235,743	\$1,793,446	8.00%
177	OHIO STATE LIFE INSURANCE COMPANY THE	0.01%	172	51	\$35,153	\$0	\$26,983	\$20,834	76.76%
178	OLD AMERICAN INSURANCE COMPANY	0.00%	201	245	\$13,929	\$0	\$66,300	\$1,948	475.99%
179	OLD REPUBLIC LIFE INSURANCE COMPANY	0.02%	134	1,028	\$124,967	\$0	\$378,540	\$24,328	302.91%
180	OLD SURETY LIFE INSURANCE COMPANY	0.00%	240	10	\$2,910	\$0	\$0	\$60	0.00%
181	OZARK NATIONAL LIFE INSURANCE COMPANY	0.27%	60	2,984	\$1,530,438	\$0	\$976,689	\$284,262	63.82%
182	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	244	3	\$1,815	\$0	\$0	\$0	0.00%
183	PACIFIC LIFE & ANNUITY COMPANY	0.00%	268	0	\$185	\$0	\$0	\$0	0.00%
184	PACIFIC LIFE INSURANCE COMPANY	0.41%	46	2,932	\$2,306,955	\$0	\$9	\$1,801,447	0.00%
185	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	271	0	\$35	\$0	\$0	\$0	0.00%
186	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	255	2	\$1,120	\$0	\$0	\$160	0.00%
187	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.05%	107	348	\$272,822	\$0	\$287,972	\$55,790	105.55%
188	PEKIN LIFE INSURANCE COMPANY	0.09%	84	459	\$486,185	\$0	\$0	\$129,893	0.00%
189	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.11%	78	429	\$627,733	\$11,963	\$0	\$265,148	1.91%
190	PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY	0.02%	133	301	\$125,138	\$0	\$150,051	\$24,995	119.91%
191	PHL VARIABLE INSURANCE COMPANY	0.28%	59	1,224	\$1,546,253	\$0	\$3,993,107	\$794,615	258.24%
192	PHYSICIANS LIFE INSURANCE COMPANY	0.18%	71	1,958	\$1,024,274	\$0	\$91,048	\$33,946	8.89%
193	PIONEER AMERICAN INSURANCE COMPANY	0.01%	179	95	\$29,952	\$0	\$25,681	\$3,424	85.74%
194	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.00%	195	8	\$15,709	\$0	\$900	\$2,100	5.73%
195	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	215	22	\$6,644	\$0	\$0	\$724	0.00%
196	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	273	25	\$0	\$0	\$0	\$86	N/A
197	PRIMERICA LIFE INSURANCE COMPANY	5.95%	5	35,715	\$33,190,427	\$0	\$24,504,464	\$9,266,484	73.83%
198	PRINCIPAL LIFE INSURANCE COMPANY	0.11%	80	541	\$586,056	\$0	\$285,024	\$276,791	48.63%
199	PRINCIPAL NATIONAL LIFE INSURANCE COMPANY	1.27%	21	5,046	\$7,091,297	\$0	\$1,525,000	\$4,544,599	21.51%
200	PROFESSIONAL INSURANCE COMPANY	0.00%	213	6	\$7,031	\$0	\$0	\$500	0.00%
201	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPANY	0.00%	196	15	\$15,580	\$0	\$0	\$11,785	0.00%
202	PROTECTIVE LIFE INSURANCE COMPANY	2.12%	13	16,169	\$11,835,175	\$0	\$12,481,501	\$5,546,558	105.46%
203	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	0.01%	169	117	\$37,114	\$0	\$83,999	\$6,973	226.33%
204	PRUCO LIFE INSURANCE COMPANY	5.17%	6	18,694	\$28,827,619	\$0	\$20,703,734	\$10,436,071	71.82%
205	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	0.03%	128	9,455	\$149,144	\$0	\$129,765	\$175,590	87.01%

**2019 LIFE INSURANCE
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206	RELIANCE STANDARD LIFE INSURANCE COMPANY	0.00%	191	176	\$17,431	\$0	\$43,049	\$970	246.97%
207	RELIASTAR LIFE INSURANCE COMPANY	1.73%	15	11,161	\$9,642,845	\$0	\$4,225,106	\$5,549,694	43.82%
208	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.01%	161	87	\$53,061	\$0	\$20,566	\$11,377	38.76%
209	RENAISSANCE LIFE & HEALTH INSURANCE COMPANY O	0.00%	203	642	\$12,287	\$0	\$126,263	\$2,656	1027.61%
210	RESERVE NATIONAL INSURANCE COMPANY	0.01%	156	96	\$63,880	\$0	\$7,797	\$7,077	12.21%
211	RIVERSOURCE LIFE INSURANCE COMPANY	0.30%	58	2,098	\$1,673,447	\$0	\$381,731	\$914,481	22.81%
212	ROYAL NEIGHBORS OF AMERICA	0.01%	152	836	\$78,090	\$0	\$0	\$28,497	0.00%
213	ROYALTY CAPITAL LIFE INSURANCE COMPANY	0.00%	263	28	\$583	\$0	\$0	\$88	0.00%
214	RX LIFE INSURANCE COMPANY	0.00%	273	115	\$0	\$0	\$0	\$39,651	N/A
215	S USA LIFE INSURANCE COMPANY INC	0.00%	194	28	\$15,889	\$0	\$0	\$776	0.00%
216	SAGICOR LIFE INSURANCE COMPANY	0.00%	197	178	\$14,423	\$0	\$0	\$67,516	0.00%
217	SBLI USA LIFE INSURANCE COMPANY INC	0.00%	242	7	\$2,102	\$0	\$0	\$710	0.00%
218	SECURIAN LIFE INSURANCE COMPANY	0.00%	212	25	\$7,494	\$0	\$0	\$1,932	0.00%
219	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.00%	222	29	\$5,803	\$1,387	\$4,309	\$857	98.16%
220	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.01%	164	26	\$46,541	\$0	\$0	\$3,379	0.00%
221	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NEW	0.01%	173	37	\$33,113	\$0	\$0	\$5,543	0.00%
222	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	267	1	\$290	\$0	\$0	\$646	0.00%
223	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.06%	100	492	\$331,723	\$0	\$256,265	\$102,718	77.25%
224	SETTLERS LIFE INSURANCE COMPANY	0.01%	159	4	\$56,427	\$0	\$28,723	\$2,072	50.90%
225	SHELTER LIFE INSURANCE COMPANY	2.87%	9	51,349	\$16,030,056	\$0	\$6,928,829	\$5,216,298	43.22%
226	SHENANDOAH LIFE INSURANCE COMPANY	0.02%	140	191	\$108,280	\$0	\$132,518	\$22,773	122.38%
227	STANDARD INSURANCE COMPANY	0.00%	211	4	\$7,697	\$5,535	\$0	\$700	71.91%
228	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	0.03%	127	116	\$153,954	\$0	\$77,676	\$23,172	50.45%
229	STARMOUNT LIFE INSURANCE COMPANY	0.02%	139	181	\$109,507	\$0	\$122,900	\$4,590	112.23%
230	STATE FARM LIFE INSURANCE COMPANY	8.41%	1	74,277	\$46,950,937	\$2,135,604	\$18,883,626	\$17,693,153	44.77%
231	STATE LIFE INSURANCE COMPANY	0.01%	180	45	\$28,351	\$0	\$200,000	\$11,984	705.44%
232	STATE MUTUAL INSURANCE COMPANY	0.00%	238	17	\$3,264	\$0	\$0	\$407	0.00%
233	SUN LIFE ASSURANCE COMPANY OF CANADA	0.02%	131	86	\$131,322	\$0	\$449,995	\$46,460	342.67%
234	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.00%	246	5	\$1,756	\$0	\$0	\$656	0.00%
235	SURETY LIFE INSURANCE COMPANY	0.00%	258	9	\$692	\$0	\$52	\$326	7.51%
236	SYMETRA LIFE INSURANCE COMPANY	0.35%	50	2,569	\$1,953,381	\$0	\$1,153,803	\$665,700	59.07%
237	SYMETRA NATIONAL LIFE INSURANCE COMPANY	0.00%	253	26	\$1,234	\$0	\$0	\$300	0.00%
238	TALCOTT RESOLUTION LIFE AND ANNUITY INSURANCE	0.40%	47	3,004	\$2,253,798	\$0	\$2,222,450	\$1,484,953	98.61%
239	TALCOTT RESOLUTION LIFE INSURANCE COMPANHY	0.01%	162	228	\$52,469	\$158	\$59,308	\$1,983	113.34%
240	TEACHERS INSURANCE AND ANNUITY ASSOCIATION OF	0.52%	38	744	\$2,911,340	\$1,854,145	\$953,070	\$140,949	96.42%
241	TEXAS LIFE INSURANCE COMPANY	0.01%	153	52	\$78,008	\$22,531	\$23,950	\$5,986	59.58%
242	THE RELIABLE LIFE INSURANCE COMPANY	0.08%	92	3,711	\$418,596	\$0	\$441,732	\$107,570	105.53%
243	THE SAVINGS BANK MUTUAL LIFE INSURANCE COMPAN	0.47%	42	4,080	\$2,646,026	\$12,017	\$2,118,898	\$2,034,699	80.53%
244	THRIVENT FINANCIAL FOR LUTHERANS	0.95%	25	8,304	\$5,275,281	\$53,509	\$2,100,117	\$2,666,246	40.82%
245	TIAA-CREF LIFE INSURANCE COMPANY	0.25%	63	1,078	\$1,402,078	\$0	\$250,000	\$571,560	17.83%
246	TIME INSURANCE COMPANY	0.08%	88	885	\$444,669	\$0	\$125,304	\$26,673	28.18%
247	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	0.00%	223	10	\$5,754	\$0	\$0	\$1,731	0.00%
248	TRANSAMERICA LIFE INSURANCE COMPANY	0.81%	30	14,765	\$4,548,062	\$39,165	\$6,786,590	\$4,921,862	150.08%
249	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.86%	28	3,372	\$4,809,932	\$328	\$4,573,662	\$316,732	95.09%
250	TRUSTMARK INSURANCE COMPANY	0.00%	236	27	\$3,504	\$0	\$0	\$1,182	0.00%
251	U S FINANCIAL LIFE INSURANCE COMPANY	0.30%	57	1,304	\$1,677,472	\$0	\$1,551,975	\$427,734	92.52%
252	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	262	4	\$596	\$0	\$0	\$60	0.00%
253	UNIFIED LIFE INSURANCE COMPANY	0.01%	150	413	\$79,581	\$0	\$97,017	\$22,072	121.91%
254	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	184	83	\$22,973	\$0	\$12,000	\$687	52.24%
255	UNION LABOR LIFE INSURANCE COMPANY	0.00%	234	5	\$3,627	\$0	\$0	\$575	0.00%
256	UNION SECURITY INSURANCE COMPANY	0.02%	136	173	\$122,490	\$4,705	\$228,521	\$4,012	190.40%
257	UNITED AMERICAN INSURANCE COMPANY	0.03%	130	487	\$139,597	\$0	\$171,747	\$4,031	123.03%
258	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.00%	270	1	\$50	\$0	\$0	\$25	0.00%
259	UNITED FIDELITY LIFE INSURANCE COMPANY	0.01%	176	87	\$31,248	\$0	\$13,717	\$1,566	43.90%
260	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	192	57	\$17,248	\$0	\$15,000	\$3,706	86.97%
261	UNITED HOME LIFE INSURANCE COMPANY	0.06%	101	529	\$317,055	\$0	\$0	\$28,248	0.00%
262	UNITED INSURANCE COMPANY OF AMERICA	0.00%	269	13	\$175	\$0	\$0	\$349	0.00%
263	UNITED LIFE INSURANCE COMPANY	0.07%	95	521	\$375,660	\$0	\$0	\$63,332	0.00%
264	UNITED NATIONAL LIFE INSURANCE COMPANY OF AME	0.00%	230	9	\$4,109	\$0	\$364	\$767	8.86%
265	UNITED OF OMAHA LIFE INSURANCE COMPANY	6.38%	3	7,855	\$35,618,692	\$0	\$18,875,964	\$2,562,001	52.99%
266	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.04%	117	16	\$209,173	\$0	\$1,134,373	\$10,574	542.31%
267	UNITED WORLD LIFE INSURANCE COMPANY	0.00%	189	415	\$18,110	\$0	\$29,616	\$1,193	163.53%
268	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	226	302	\$4,671	\$27	\$14,554	\$459	312.16%
269	UNUM INSURANCE COMPANY	0.00%	216	9	\$6,194	\$0	\$0	\$670	0.00%
270	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	273	477	\$0	\$0	\$0	\$4,209	N/A
271	US ALLIANCE LIFE AND SECURITY COMPANY	0.00%	218	6	\$6,052	\$0	\$0	\$0	0.00%
272	USAA LIFE INSURANCE COMPANY	1.43%	18	18,358	\$7,970,452	\$97,948	\$3,972,954	\$4,249,391	51.07%
273	VANTIS LIFE INSURANCE COMPANY	0.00%	183	107	\$23,360	\$0	\$0	\$13,380	0.00%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
274	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.00%	272	0	\$23	\$0	\$0	\$0	0.00%
275	VOYA INSURANCE AND ANNUITY COMPANY	0.00%	187	20	\$20,253	\$0	-\$3,914	\$1,022	-19.33%
276	VOYA RETIREMENT INSURANCE AND ANNUITY COMPAN'	0.01%	160	74	\$53,543	\$0	\$141,071	\$3,337	263.47%
277	WASHINGTON NATIONAL INSURANCE COMPANY	0.03%	125	297	\$159,725	\$10,564	-\$282,021	\$14,981	-169.95%
278	WEST COAST LIFE INSURANCE COMPANY	0.95%	24	5,902	\$5,327,505	\$0	\$3,777,600	\$2,606,284	70.91%
279	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY	0.01%	149	4,202	\$80,901	\$28,400	\$734,558	\$47,107	943.08%
280	WESTERN CATHOLIC UNION	0.02%	141	835	\$104,709	\$0	\$0	\$29,939	0.00%
281	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.12%	77	1,069	\$669,948	\$0	\$476,336	\$220,461	71.10%
282	WILCAC LIFE INSURANCE COMPANY	0.04%	114	146	\$230,267	\$0	\$24,611	\$15,148	10.69%
283	WILCO LIFE INSURANCE COMPANY	0.02%	145	181	\$89,718	\$0	\$75,192	\$12,859	83.81%
284	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.03%	123	895	\$176,512	\$269	\$152,541	\$75,298,954	86.57%
285	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.05%	110	70	\$258,509	\$0	\$0	\$109,245	0.00%
	TOTAL	100.00%	0	818,868	\$558,083,312	\$8,822,543	\$348,190,973	\$635,353,626	63.97%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL UNIVERSAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.00%	199	3	\$1,156	\$0	\$4,350	\$150	376.30%
2	AAA LIFE INSURANCE COMPANY	0.08%	80	643	\$545,803	\$0	\$144,694	\$51,711	26.51%
3	ACCORDIA LIFE AND ANNUITY COMPANY	0.70%	35	1,871	\$4,763,015	\$0	\$3,237,770	\$417,406	67.98%
4	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERI	3.27%	9	2,209	\$22,206,467	\$0	\$0	\$774,449	0.00%
5	ALLSTATE ASSURANCE COMPANY	0.08%	79	542	\$568,601	\$0	\$255,306	\$72,634	44.90%
6	ALLSTATE LIFE INSURANCE COMPANY	0.31%	57	3,364	\$2,102,827	\$0	\$4,137,458	\$290,641	196.76%
7	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	162	20	\$23,048	\$0	\$9,441	\$1,889	40.96%
8	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF T	0.03%	107	212	\$231,834	\$0	\$111,882	\$9,978	48.26%
9	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.01%	149	87	\$40,321	\$0	\$151,576	\$3,472	375.92%
10	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.79%	32	5,569	\$5,336,056	\$0	\$6,114,307	\$529,717	114.58%
11	AMERICAN FIDELITY ASSURANCE COMPANY	0.00%	154	76	\$31,915	\$0	\$0	\$5,176	0.00%
12	AMERICAN GENERAL LIFE INSURANCE CO	0.18%	70	10,559	\$1,222,190	\$0	\$14,210,395	\$1,411,767	1162.70%
13	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.86%	29	16,718	\$5,865,227	\$0	\$2,404,098	\$550,650	40.99%
14	AMERICAN INCOME LIFE INSURANCE CO	0.00%	188	7	\$4,251	\$0	\$0	\$230	0.00%
15	AMERICAN NATIONAL INSURANCE COMPANY	0.55%	42	3,228	\$3,705,515	\$0	\$2,112,952	\$331,797	57.02%
16	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF T	0.02%	120	120	\$119,724	\$0	\$742,788	\$18,870	620.42%
17	AMERICAN REPUBLIC INSURANCE COMPANY	0.05%	93	635	\$339,204	\$0	\$496,775	\$26,795	146.45%
18	AMERICAN UNITED LIFE INSURANCE COMPANY	0.01%	126	133	\$93,104	\$0	\$178,256	\$10,639	191.46%
19	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.11%	74	1,066	\$738,123	\$0	\$67,959	\$84,625	9.21%
20	AMERITAS LIFE INSURANCE CORP	0.59%	40	2,043	\$3,979,881	\$0	\$7,997,613	\$298,429	200.95%
21	AMICA LIFE INSURANCE COMPANY	0.00%	196	5	\$1,445	\$0	\$0	\$323	0.00%
22	ASSURED LIFE ASSOCIATION	0.00%	194	5	\$1,752	\$0	\$0	\$215	0.00%
23	ASSURITY LIFE INSURANCE COMPANY	0.03%	113	204	\$196,312	\$0	\$642,727	\$27,891	327.40%
24	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.12%	73	1,367	\$808,020	\$0	\$1,843,180	\$96,590	228.11%
25	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF NE	0.00%	212	19	\$0	\$0	\$0	\$2,091	N/A
26	ATHENE ANNUITY AND LIFE COMPANY	0.48%	49	1,905	\$3,234,885	\$0	\$6,241,455	\$460,459	192.94%
27	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	198	22	\$1,260	\$0	\$0	\$1,349	0.00%
28	AUTO OWNERS LIFE INSURANCE COMPANY	0.05%	95	816	\$326,272	\$0	\$145,645	\$57,522	44.64%
29	AXA EQUITABLE LIFE INSURANCE COMPANY	0.84%	30	2,298	\$5,725,257	\$0	\$16,563,578	\$607,131	289.31%
30	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	167	41	\$15,037	\$0	\$157,009	\$2,034	1044.15%
31	BANKERS LIFE AND CASUALTY COMPANY	0.63%	38	3,825	\$4,264,166	\$0	\$1,918,218	\$267,201	44.98%
32	BANNER LIFE INSURANCE COMPANY	0.19%	68	308	\$1,304,771	\$0	\$873,118	\$87,784	66.92%
33	BENEFICIAL LIFE INSURANCE COMPANY	0.01%	137	95	\$69,609	\$0	\$93,619	\$18,264	134.49%
34	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	205	2	\$651	\$0	\$0	\$72	0.00%
35	BRIGHTHOUSE LIFE INSURANCE COMPANY	2.09%	14	3,475	\$14,209,601	\$0	\$2,624,467	\$1,385,925	18.47%
36	C M LIFE INSURANCE COMPANY	0.22%	66	840	\$1,466,971	\$0	\$3,418,583	\$182,745	233.04%
37	CANADA LIFE ASSURANCE COMPANY	0.03%	110	181	\$210,314	\$0	\$374,191	\$26,604	177.92%
38	CATHOLIC FINANCIAL LIFE	0.01%	150	114	\$38,063	\$0	\$0	\$4,415	0.00%
39	CENTRAL SECURITY LIFE INSURANCE CO	0.02%	117	296	\$122,677	\$0	\$322,123	\$8,606	262.58%
40	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.01%	139	0	\$65,626	\$0	\$282,513	\$0	430.49%
41	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.02%	121	209	\$119,158	\$0	\$37,550	\$12,105	31.51%
42	CIGNA NATIONAL HEALTH INSURANCE COMPANY	0.00%	206	9	\$511	\$0	\$0	\$320	0.00%
43	CINCINNATI LIFE INSURANCE COMPANY THE	0.16%	71	1,830	\$1,112,505	\$0	\$1,594,560	\$146,222	143.33%
44	CLOVER INSURANCE COMPANY	0.00%	160	33	\$24,938	\$0	\$5,000	\$33	20.05%
45	CMFG LIFE INSURANCE COMPANY	0.02%	115	391	\$126,995	\$0	\$325,301	\$18,036	256.15%
46	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.10%	75	2,826	\$705,328	\$0	\$673,011	\$84,698	95.42%
47	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	212	2	\$0	\$0	\$0	\$414	N/A
48	COLUMBUS LIFE INSURANCE COMPANY	0.42%	53	674	\$2,836,569	\$0	\$1,277,849	\$149,278	45.05%
49	COMBINED INSURANCE CO OF AMERICA	0.00%	176	10	\$9,920	\$0	\$0	\$2,865	0.00%
50	COMMONWEALTH ANNUITY AND LIFE INSURANCE COM	0.02%	116	167	\$126,182	\$0	\$827,980	\$14,228	656.18%
51	CONNECTICUT GENERAL LIFE INS CO	0.05%	90	375	\$357,510	\$28,953	\$1,157,953	\$102,108	331.99%
52	CONTINENTAL GENERAL INSURANCE COMPANY	0.02%	124	186	\$106,144	\$0	\$122,598	\$19,009	115.50%
53	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.04%	104	376	\$270,570	\$0	\$454,406	\$37,558	167.94%
54	COUNTRY LIFE INSURANCE COMPANY	0.00%	182	19	\$6,568	\$0	\$16,712	\$699	254.45%
55	DELAWARE LIFE INSURANCE COMPANY	0.01%	147	17	\$42,288	\$0	\$0	\$1,638	0.00%
56	ELCO MUTUAL LIFE AND ANNUITY	0.00%	212	0	\$0	\$0	\$33,569	\$0	N/A
57	EMC NATIONAL LIFE COMPANY	0.10%	76	1,432	\$697,987	\$0	\$1,925,942	\$78,335	275.93%
58	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY OF	0.56%	41	657	\$3,810,199	\$0	\$2,192,029	\$191,416	57.53%
59	EQUITRUST LIFE INSURANCE COMPANY	0.06%	86	262	\$416,644	\$0	\$966,600	\$31,824	232.00%
60	FAMILY LIFE INSURANCE COMPANY	0.01%	152	59	\$37,265	\$0	\$22,442	\$2,027	60.22%
61	FARMERS NEW WORLD LIFE INSURANCE COMPANY	1.30%	22	15,936	\$8,823,018	\$0	\$7,997,838	\$1,361,087	90.65%
62	FEDERAL LIFE INSURANCE COMPANY	0.00%	165	47	\$16,970	\$0	\$62,829	\$3,516	370.24%
63	FEDERATED LIFE INSURANCE COMPANY	0.84%	31	1,836	\$5,690,443	\$0	\$7,760,437	\$559,272	136.38%
64	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.23%	64	1,691	\$1,577,263	\$0	\$1,032,819	\$230,278	65.48%
65	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.00%	189	11	\$4,022	\$0	\$0	\$481	0.00%
66	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	212	0	\$0	\$0	-\$197,499	\$0	N/A
67	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.00%	204	2	\$669	\$0	\$0	\$95	0.00%
68	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.04%	106	464	\$247,465	\$0	\$1,229,753	\$31,855	496.94%
69	FORESTERS LIFE INSURANCE AND ANNUITY COMPANY	0.00%	203	1	\$727	\$0	\$0	\$100	0.00%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL UNIVERSAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
70	GBU FINANCIAL LIFE	0.00%	210	9	\$168	\$0	\$0	\$258	0.00%
71	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	1.32%	21	9,465	\$8,986,516	\$0	\$10,063,099	\$2,178,377	111.98%
72	GENWORTH LIFE INSURANCE COMPANY	0.34%	56	2,809	\$2,336,583	\$0	\$1,539,772	\$800,169	65.90%
73	GLENER LIFE INSURANCE SOCIETY	0.00%	161	45	\$24,061	\$1,000	\$465,303	\$2,357	1938.00%
74	GOLDEN RULE INSURANCE COMPANY	0.09%	77	615	\$641,618	\$0	\$4,431,053	\$59,866	690.61%
75	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE	0.06%	84	129	\$424,587	\$0	\$187,780	\$19,944	44.23%
76	GRANGE LIFE INSURANCE COMPANY	0.01%	146	21	\$52,157	\$0	\$97,858	\$4,025	187.62%
77	GREAT AMERICAN LIFE INSURANCE COMPANY	0.01%	138	77	\$69,141	\$0	\$2,207	\$8,190	3.19%
78	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.05%	94	661	\$332,384	\$0	\$436,519	\$32,486	131.33%
79	GREAT WEST LIFE ASSURANCE COMPANY	0.04%	105	493	\$268,223	\$6,640	\$376,135	\$24,948	142.71%
80	GUARANTY INCOME LIFE INSURANCE COMPANY	0.00%	175	19	\$10,633	\$0	\$162,783	\$1,696	1530.92%
81	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.00%	212	3	\$0	\$0	\$0	\$11,922	N/A
82	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.04%	102	22	\$277,476	\$0	\$1,000,000	\$40,292	360.39%
83	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.00%	166	61	\$16,291	\$0	\$92,899	\$1,812	570.25%
84	HARTFORD LIFE AND ACCIDENT INSURANCE COMPANY	0.04%	101	121	\$283,420	\$0	\$474,831	\$17,308	167.54%
85	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.05%	91	829	\$347,136	\$0	\$677,164	\$53,445	195.07%
86	INDEPENDENT ORDER OF FORESTERS THE	0.25%	61	1,659	\$1,715,628	\$0	\$1,283,603	\$110,104,056	74.82%
87	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & AC	0.00%	212	2	\$0	\$0	\$0	\$220	N/A
88	INDUSTRIAL ALLIANCE INSURANCE AND FINANCIAL S	0.00%	158	34	\$26,036	\$0	\$16,554	\$2,704	63.58%
89	INTEGRITY LIFE INSURANCE COMPANY	0.00%	212	19	\$0	\$0	\$2,068,773	\$3,136	N/A
90	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	212	1	\$0	\$0	\$0	\$2	N/A
91	INVESTORS LIFE INSURANCE COMPANY OF NORTH AM	0.03%	111	337	\$209,046	\$0	\$417,853	\$20,766	199.89%
92	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.74%	33	7,542	\$5,028,616	\$0	\$13,350,204	\$624,479	265.48%
93	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.01%	127	160	\$90,584	\$0	\$143,719	\$8,247	158.66%
94	JOHN ALDEN LIFE INSURANCE COMPANY	0.02%	123	106	\$111,599	\$0	\$756,231	\$12,176	677.63%
95	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPAN	0.00%	170	43	\$11,863	\$0	\$1,032,831	\$8,715	8706.32%
96	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	10.36%	1	24,100	\$70,286,728	\$4,900,082	\$85,445,860	\$7,717,960	128.54%
97	KANSAS CITY LIFE INSURANCE COMPANY	0.68%	37	4,851	\$4,628,558	\$0	\$4,901,010	\$494,065	105.89%
98	KNIGHTS OF COLUMBUS	0.25%	63	105	\$1,664,019	\$0	\$0	\$71,782	0.00%
99	LAFAYETTE LIFE INSURANCE COMPANY THE	0.02%	122	120	\$117,442	\$0	\$118,287	\$9,118	100.72%
100	LIFE INSURANCE COMPANY OF THE SOUTHWEST	1.09%	23	2,979	\$7,359,646	\$0	\$1,148,319	\$524,940	15.60%
101	LIFESecure INSURANCE COMPANY	0.00%	185	21	\$5,338	\$0	\$13,634	\$1,302	255.41%
102	LINCOLN BENEFIT LIFE COMPANY	1.00%	26	3,554	\$6,777,823	\$0	\$9,061,852	\$870,612	133.70%
103	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.07%	82	6	\$473,408	\$0	\$986,977	\$10,839	208.48%
104	LINCOLN LIFE ASSURANCE COMPANY OF BOSTON	0.05%	96	828	\$321,397	\$0	\$1,358,305	\$70,024	422.63%
105	LINCOLN NATIONAL LIFE INSURANCE COMPANY	3.98%	5	7,128	\$26,973,777	\$0	\$28,167,560	\$2,816,575	104.43%
106	LOMBARD INTERNATIONAL LIFE ASSURANCE COMPAN	0.00%	212	1	\$0	\$0	\$0	\$50	N/A
107	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	155	140	\$30,767	\$0	\$128,743	\$791	418.45%
108	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	207	2	\$403	\$0	\$0	\$10	0.00%
109	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	168	141	\$12,937	\$0	\$188,213	\$4,965	1454.84%
110	MANHATTAN LIFE INSURANCE COMPANY	0.00%	157	9	\$26,899	\$0	\$64,812	\$911	240.95%
111	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.01%	128	174	\$85,837	\$0	\$216,381	\$11,799	252.08%
112	MANHATTAN LIFE ASSURANCE COMPANY OF AMERICA	0.01%	151	124	\$37,501	\$511	\$30,013	\$3,970	81.40%
113	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPAN	2.09%	15	2,215	\$14,149,926	\$0	\$21,770,774	\$1,284,305	153.86%
114	METROPOLITAN LIFE INSURANCE COMPANY	0.68%	36	1,249	\$4,640,173	\$0	\$1,098,035	\$114,827	23.66%
115	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.51%	45	5,908	\$3,450,752	\$2,274,001	\$22,752,261	\$705,446	725.24%
116	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF TE	0.01%	140	120	\$62,638	\$0	\$72,334	\$7,479	115.48%
117	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	171	29	\$11,509	\$0	\$33,402	\$2,357	290.23%
118	MINNESOTA LIFE INSURANCE COMPANY	3.38%	7	1,317	\$22,949,919	\$0	\$551,407	\$601,638	2.40%
119	MODERN WOODMEN OF AMERICA	0.29%	59	3,215	\$1,995,005	\$0	\$1,919,798	\$179,775	96.23%
120	MONY LIFE INSURANCE COMPANY	0.00%	192	138	\$2,269	\$0	\$0	\$21,407	0.00%
121	MOTORISTS LIFE INSURANCE COMPANY	0.00%	178	9	\$8,112	\$0	\$0	\$650	0.00%
122	MUTUAL TRUST LIFE INSURANCE COMPANY A PAN-AM	0.02%	119	117	\$121,173	\$0	\$91,947	\$11,606	75.88%
123	NASSAU LIFE AND ANNUITY COMPANY	0.01%	132	8	\$74,555	\$0	\$75,948	\$16,050	101.87%
124	NASSAU LIFE INSURANCE COMPANY	0.05%	92	496	\$343,691	\$0	\$923,566	\$47,718	268.72%
125	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	193	1	\$2,003	\$0	\$0	\$90	0.00%
126	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.00%	190	9	\$3,302	\$0	\$2,071	\$485	62.72%
127	NATIONAL FARMERS UNION LIFE INSURANCE COMPAN	0.01%	142	117	\$57,743	\$0	\$54,229	\$4,629	93.91%
128	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.01%	129	211	\$85,090	\$0	\$194,398	\$11,463	228.46%
129	NATIONAL LIFE INSURANCE COMPANY	0.14%	72	375	\$959,045	\$0	\$327,357	\$83,105	34.13%
130	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.28%	60	732	\$1,893,089	\$0	\$1,136,117	\$48,072	60.01%
131	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPAN	1.35%	20	1,309	\$9,187,821	\$0	\$631,018	\$714,159	6.87%
132	NATIONWIDE LIFE INSURANCE COMPANY	0.35%	55	97	\$2,359,431	\$0	\$1,335,996	\$59,350	56.62%
133	NEW ENGLAND LIFE INSURANCE COMPANY	0.30%	58	5	\$2,030,971	\$0	\$2,638,160	\$325	129.90%
134	NEW YORK LIFE INSURANCE AND ANNUITY CORPORAT	3.49%	6	7,166	\$23,700,575	\$0	\$55,901,757	\$2,386,124	235.87%
135	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH IN	1.03%	24	3,809	\$6,975,352	\$0	\$10,346,090	\$765,321	148.32%
136	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	2.92%	11	1,130	\$19,805,128	\$0	\$9,631,064	\$1,018,940	48.63%
137	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH C.	0.01%	136	92	\$71,085	\$0	\$119,617	\$5,361	168.27%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL UNIVERSAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
138	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.52%	43	1,202	\$3,559,504	\$0	\$9,777,533	\$373,009	274.69%
139	OHIO STATE LIFE INSURANCE COMPANY THE	0.09%	78	990	\$601,193	\$0	\$720,422	\$54,201	119.83%
140	OPTUM INSURANCE OF OHIO INC	0.00%	200	3	\$1,144	\$0	\$56,179	\$150	4910.75%
141	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	186	5	\$4,865	\$0	\$0	\$0	0.00%
142	PACIFIC LIFE & ANNUITY COMPANY	0.03%	108	0	\$228,954	\$0	\$0	\$0	0.00%
143	PACIFIC LIFE INSURANCE COMPANY	7.88%	2	3,561	\$53,444,589	\$5,874	\$50,617,488	\$4,869,369	94.72%
144	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	201	0	\$847	\$0	\$0	\$0	0.00%
145	PEKIN LIFE INSURANCE COMPANY	0.03%	114	242	\$169,846	\$0	\$73,761	\$20,044	43.43%
146	PENN INSURANCE AND ANNUITY COMPANY THE	0.72%	34	708	\$4,894,328	\$0	\$1,489,357	\$237,363	30.43%
147	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.44%	52	1,055	\$2,959,044	\$0	\$0	\$179,945	0.00%
148	PHL VARIABLE INSURANCE COMPANY	0.50%	46	409	\$3,390,251	\$0	\$3,475,291	\$342,649	102.51%
149	PIONEER AMERICAN INSURANCE COMPANY	0.00%	187	9	\$4,556	\$0	\$288	\$471	6.32%
150	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.06%	87	344	\$395,106	\$0	\$482,376	\$37,052	122.09%
151	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	191	7	\$2,403	\$0	\$0	\$363	0.00%
152	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	181	71	\$6,953	\$0	\$7,557	\$1,878	108.69%
153	PRINCIPAL LIFE INSURANCE COMPANY	1.82%	16	1,742	\$12,376,066	\$0	\$10,264,196	\$755,534	82.94%
154	PRINCIPAL NATIONAL LIFE INSURANCE COMPANY	2.10%	13	1,296	\$14,244,672	\$0	\$1,510,359	\$612,318	10.60%
155	PROFESSIONAL INSURANCE COMPANY	0.00%	208	0	\$356	\$0	\$0	\$0	0.00%
156	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPAN'	0.00%	209	2	\$300	\$0	\$0	\$125	0.00%
157	PROTECTIVE LIFE INSURANCE COMPANY	3.29%	8	16,301	\$22,287,096	\$0	\$14,340,310	\$6,094,241	64.34%
158	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPAN'	0.06%	89	1,452	\$380,600	\$0	\$37,117,124	\$577,445	9752.27%
159	PROVIDENT LIFE AND CASUALTY INSURANCE COMPAN'	0.00%	211	1	\$105	\$0	\$0	\$7	0.00%
160	PRUCO LIFE INSURANCE COMPANY	4.40%	4	4,145	\$29,833,688	\$0	\$3,519,873	\$1,912,664	11.80%
161	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	0.03%	109	276	\$211,242	\$21,468	\$428,061	\$16,425	212.80%
162	RELIANCE STANDARD LIFE INSURANCE COMPANY	0.00%	197	13	\$1,291	\$0	\$0	\$513	0.00%
163	RELIASTAR LIFE INSURANCE COMPANY	0.37%	54	1,810	\$2,480,168	\$0	\$23,078,888	\$265,411	930.54%
164	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.06%	88	1,557	\$381,067	\$0	\$770,777	\$47,844	202.27%
165	RIVERSOURCE LIFE INSURANCE COMPANY	0.97%	28	1,487	\$6,597,237	\$0	\$4,425,010	\$300,485	67.07%
166	ROYAL NEIGHBORS OF AMERICA	0.01%	125	322	\$101,226	\$0	\$14,341	\$12,960	14.17%
167	ROYALTY CAPITAL LIFE INSURANCE COMPANY	0.00%	212	679	\$0	\$0	\$295,029	\$4,946	N/A
168	SAGICOR LIFE INSURANCE COMPANY	0.01%	141	221	\$62,635	\$0	\$0	\$25,744	0.00%
169	SECURIAN LIFE INSURANCE COMPANY	0.00%	173	2	\$11,082	\$0	\$0	\$1,250	0.00%
170	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.01%	134	364	\$72,461	\$0	\$53,800	\$20,262	74.25%
171	SECURITY LIFE OF DENVER INSURANCE COMPANY	1.48%	19	1,631	\$10,046,140	\$0	\$8,865,757	\$886,506	88.25%
172	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NEI	0.01%	148	22	\$41,788	\$0	\$0	\$2,958	0.00%
173	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	169	24	\$12,366	\$0	\$4,280	\$1,898	34.61%
174	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.03%	112	232	\$207,889	\$0	\$134,114	\$17,436	64.51%
175	SETTLERS LIFE INSURANCE COMPANY	0.00%	177	6	\$8,889	\$0	\$3,535	\$255	39.77%
176	SHELTER LIFE INSURANCE COMPANY	1.02%	25	12,137	\$6,949,780	\$0	\$9,315,185	\$834,698	134.04%
177	SHENANDOAH LIFE INSURANCE COMPANY	0.01%	133	213	\$74,496	\$0	\$528,726	\$9,470	709.74%
178	STANDARD INSURANCE COMPANY	0.00%	164	31	\$18,010	\$0	\$0	\$2,043	0.00%
179	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	212	4	\$0	\$0	\$0	\$106	N/A
180	STATE FARM LIFE INSURANCE COMPANY	5.56%	3	44,685	\$37,717,410	\$0	\$39,505,943	\$4,165,023	104.74%
181	STATE LIFE INSURANCE COMPANY	0.01%	143	1,612	\$54,940	\$0	\$215,394	\$3,078	392.05%
182	STATE MUTUAL INSURANCE COMPANY	0.00%	195	4	\$1,587	\$0	\$0	\$123	0.00%
183	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.00%	202	1	\$845	\$0	\$0	\$43	0.00%
184	SUN LIFE ASSURANCE COMPANY OF CANADA	0.61%	39	580	\$4,142,072	\$0	\$10,433,509	\$586,129	251.89%
185	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.01%	153	41	\$35,002	\$0	\$36,295	\$3,615	103.69%
186	SURETY LIFE INSURANCE COMPANY	0.04%	103	424	\$272,060	\$0	\$317,789	\$31,921	116.81%
187	SYMETRA LIFE INSURANCE COMPANY	1.52%	18	3,195	\$10,324,848	\$0	\$2,617,510	\$543,445	25.35%
188	SYMETRA NATIONAL LIFE INSURANCE COMPANY	0.00%	174	45	\$10,927	\$0	\$19,064	\$1,140	174.47%
189	TALCOTT RESOLUTION LIFE AND ANNUITY INSURANCE	1.79%	17	3,140	\$12,171,954	\$0	\$19,469,148	\$1,091,819	159.95%
190	TALCOTT RESOLUTION LIFE INSURANCE COMPANHY	0.04%	99	119	\$287,938	\$15,798	\$964,305	\$52,126	340.39%
191	TEXAS LIFE INSURANCE COMPANY	0.52%	44	13,925	\$3,539,398	\$0	\$2,730,039	\$445,279	77.13%
192	THE RELIABLE LIFE INSURANCE COMPANY	0.04%	98	2,433	\$288,933	\$0	\$510,383	\$39,905	176.64%
193	THRIVENT FINANCIAL FOR LUTHERANS	3.27%	10	30,885	\$22,198,897	\$0	\$30,889,868	\$2,464,668	139.15%
194	TIAA-CREF LIFE INSURANCE COMPANY	0.45%	51	142	\$3,041,257	\$0	\$660,326	\$149,460	21.71%
195	TIME INSURANCE COMPANY	0.04%	100	480	\$283,869	\$0	\$923,170	\$29,032	325.21%
196	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPAN'	0.01%	145	33	\$52,416	\$0	\$2,104	\$9,178	4.01%
197	TRANSAMERICA LIFE INSURANCE COMPANY	2.54%	12	6,685	\$17,196,641	\$0	\$29,539,867	\$1,161,196	171.78%
198	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.46%	50	1,929	\$3,101,620	\$0	\$1,427,861	\$285,957	46.04%
199	TRUSTMARK INSURANCE COMPANY	0.01%	135	100	\$72,331	\$0	\$91,349	\$5,438	126.29%
200	U S FINANCIAL LIFE INSURANCE COMPANY	0.06%	85	292	\$417,766	\$0	\$1,634,651	\$29,766	391.28%
201	UNIFIED LIFE INSURANCE COMPANY	0.00%	180	11	\$7,228	\$0	\$7,567	\$560	104.69%
202	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	183	33	\$6,356	\$0	\$0	\$569	0.00%
203	UNION LABOR LIFE INSURANCE COMPANY	0.00%	184	2	\$5,424	\$0	\$0	\$52	0.00%
204	UNION SECURITY INSURANCE COMPANY	0.00%	159	69	\$25,263	\$0	\$24,705	\$2,373	97.79%
205	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	156	115	\$30,754	\$0	\$63,490	\$3,884	206.44%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL UNIVERSAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
206	UNITED HERITAGE LIFE INSURANCE COMPANY	0.01%	131	174	\$75,212	\$0	\$40,664	\$6,501	54.07%
207	UNITED INSURANCE COMPANY OF AMERICA	0.01%	144	96	\$53,387	\$0	\$88,817	\$3,456	166.36%
208	UNITED LIFE INSURANCE COMPANY	0.08%	81	516	\$516,136	\$0	\$303,514	\$36,972	58.81%
209	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.98%	27	4,388	\$6,658,385	\$0	\$7,245,759	\$642,158	108.82%
210	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.00%	179	40	\$7,635	\$0	\$43,114	\$5,809	564.69%
211	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.01%	130	642	\$76,136	\$0	\$237,231	\$12,070	311.59%
212	UNUM INSURANCE COMPANY	0.00%	163	109	\$19,485	\$0	\$46,041	\$5,718	236.29%
213	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	172	24	\$11,294	\$0	\$21,171	\$2,765	187.45%
214	USAA LIFE INSURANCE COMPANY	0.25%	62	1,440	\$1,682,366	\$0	\$1,907,357	\$158,548	113.37%
215	VOYA INSURANCE AND ANNUITY COMPANY	0.02%	118	217	\$122,478	\$0	\$618,540	\$21,405	505.02%
216	VOYA RETIREMENT INSURANCE AND ANNUITY COMPANY	0.07%	83	718	\$471,284	\$0	\$1,332,939	\$100,455	282.83%
217	WASHINGTON NATIONAL INSURANCE COMPANY	0.04%	97	744	\$292,773	\$19,363	\$1,640,023	\$25,038	566.78%
218	WEST COAST LIFE INSURANCE COMPANY	0.21%	67	1,008	\$1,423,408	\$0	\$1,229,415	\$336,014	86.37%
219	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.48%	48	3,935	\$3,283,247	\$0	\$2,692,111	\$200,059	82.00%
220	WILCO LIFE INSURANCE COMPANY	0.19%	69	1,737	\$1,264,763	\$0	\$4,878,623	\$165,416	385.73%
221	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.22%	65	1,415	\$1,491,469	\$96,010	\$3,003,361	\$56,290,696	207.81%
222	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.49%	47	121	\$3,337,855	\$0	\$2,162,458	\$95,026	64.79%
TOTAL		100.00%		376,764	\$678,294,694	\$7,369,700	\$760,857,300	\$233,683,657	113.26%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL GRADED DEATH BENEFITS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AAA LIFE INSURANCE COMPANY	21.92%	1	4,898	\$3,707,535	\$0	\$1,342,985	\$54,057	36.22%
2	ABILITY INSURANCE COMPANY	0.00%	43	0	\$0	\$0	\$0	\$4	N/A
3	AMERICAN CONTINENTAL INSURANCE COMPANY	0.36%	17	66	\$61,611	\$0	\$0	\$722	0.00%
4	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	43	728	\$0	\$0	\$0	\$1,371	N/A
5	AMERICAN INCOME LIFE INSURANCE CO	13.35%	3	3,259	\$2,258,493	\$0	\$198,688	\$14,436	8.80%
6	AMERICAN NATIONAL INSURANCE COMPANY	2.58%	9	905	\$435,571	\$0	\$215,756	\$2,830	49.53%
7	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	39	1	\$300	\$0	\$0	\$4	0.00%
8	ASSURITY LIFE INSURANCE COMPANY	0.57%	15	235	\$95,699	\$0	\$148,136	\$2,599	154.79%
9	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	43	41	\$0	\$0	\$0	\$370	N/A
10	CATHOLIC FINANCIAL LIFE	0.00%	43	1	\$0	\$0	\$0	\$2	N/A
11	CMFG LIFE INSURANCE COMPANY	2.39%	10	509	\$403,902	\$0	\$157,739	\$4,570	39.05%
12	COLONIAL PENN LIFE INSURANCE COMPANY	7.74%	6	3,376	\$1,309,982	\$0	\$540,480	\$7,042	41.26%
13	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	43	11	\$0	\$0	\$0	\$50	N/A
14	CSA FRATERNAL LIFE	0.01%	36	10	\$1,065	\$0	\$0	\$104	0.00%
15	CSI LIFE INSURANCE COMPANY	0.00%	43	0	\$0	\$0	\$5,026	\$0	N/A
16	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.16%	21	74	\$26,533	\$0	\$4,546	\$360	17.13%
17	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	43	50	\$0	\$0	\$18,408	\$243	N/A
18	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.05%	25	379	\$9,037	\$0	\$165,028	\$3,054	1826.14%
19	FEDERAL LIFE INSURANCE COMPANY	0.03%	27	15	\$5,416	\$0	\$20,052	\$682	370.24%
20	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.00%	43	5	\$0	\$0	\$0	\$59	N/A
21	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	3.81%	7	826	\$643,891	\$0	\$249,329	\$9,366	38.72%
22	FIDELITY SECURITY LIFE INSURANCE COMPANY	2.58%	8	228	\$437,074	\$0	\$53,751	\$1,342	12.30%
23	GLENER LIFE INSURANCE SOCIETY	0.07%	24	17	\$11,103	\$0	\$10,000	\$163	90.07%
24	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	42	19	\$137	\$0	\$0	\$52	0.00%
25	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE C	0.00%	43	49	\$0	\$0	\$0	\$423	N/A
26	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.08%	23	22	\$13,493	\$0	\$30,000	\$165	222.34%
27	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.04%	26	21	\$6,114	\$0	\$5,001	\$138	81.80%
28	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	43	10	\$0	\$0	\$0	\$22	N/A
29	LINCOLN HERITAGE LIFE INSURANCE COMPANY	11.21%	4	3,288	\$1,896,611	\$0	\$1,164,168	\$9,917	61.38%
30	MEDICO INSURANCE COMPANY	0.03%	29	5	\$5,112	\$0	\$6,091	\$39	119.15%
31	MOTORISTS LIFE INSURANCE COMPANY	0.01%	32	5	\$2,345	\$0	\$0	\$19	0.00%
32	NATIONAL FARMERS UNION LIFE INSURANCE COMPANY	0.00%	43	0	\$0	\$0	\$0	\$21	N/A
33	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.03%	28	33	\$5,328	\$0	\$3,044	\$335	57.13%
34	OHIO STATE LIFE INSURANCE COMPANY THE	0.00%	38	1	\$564	\$0	\$0	\$54	0.00%
35	PHYSICIANS LIFE INSURANCE COMPANY	18.02%	2	7,599	\$3,048,002	\$0	\$3,145,996	\$38,244	103.22%
36	RESERVE NATIONAL INSURANCE COMPANY	0.20%	20	30	\$34,396	\$0	\$31,186	\$280	90.67%
37	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	0.25%	19	75	\$42,684	\$0	\$6,670	\$465	15.63%
38	THE RELIABLE LIFE INSURANCE COMPANY	9.96%	5	7,973	\$1,684,595	\$0	\$701,319	\$18,365	41.63%
39	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	0.00%	37	4	\$604	\$0	\$6,850	\$15	1134.11%
40	TRANSAMERICA LIFE INSURANCE COMPANY	0.73%	13	397	\$124,288	\$0	\$604,486	\$2,211	486.36%
41	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.36%	18	526	\$61,471	\$0	\$33,058	\$1,214	53.78%
42	TRUSTMARK INSURANCE COMPANY	0.02%	31	9	\$2,894	\$0	\$1,506	\$54	52.04%
43	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	35	9	\$1,413	\$0	\$2,501	\$25	177.00%
44	UNITED AMERICAN INSURANCE COMPANY	0.03%	30	5	\$4,753	\$0	\$0	\$56	0.00%
45	UNITED FIDELITY LIFE INSURANCE COMPANY	0.11%	22	89	\$17,952	\$0	\$0	\$309	0.00%
46	UNITED HERITAGE LIFE INSURANCE COMPANY	1.48%	11	642	\$250,210	\$0	\$205,850	\$3,826	82.27%
47	UNITED HOME LIFE INSURANCE COMPANY	0.39%	16	74	\$66,810	\$0	\$5,000	\$986	7.48%
48	UNITED INSURANCE COMPANY OF AMERICA	0.00%	40	23	\$237	\$0	\$171	\$64	72.15%
49	UNITED LIFE INSURANCE COMPANY	0.74%	12	136	\$124,461	\$0	\$35,048	\$890	28.16%
50	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.01%	33	37,463	\$2,099	\$0	\$75,696	\$334,265	3606.29%
51	USA LIFE ONE INSURANCE COMPANY OF INDIANA	0.00%	43	1	\$0	\$0	\$0	\$0	N/A
52	VANTIS LIFE INSURANCE COMPANY	0.00%	43	0	\$0	\$0	\$20,033	\$0	N/A
53	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	41	8	\$197	\$13	\$7,951	\$9	4042.64%
54	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY	0.65%	14	348	\$109,570	\$7,892	\$212,901	\$2,536	201.51%
55	WESTERN CATHOLIC UNION	0.01%	34	10	\$1,545	\$0	\$0	\$84	0.00%
TOTAL		100.00%		74,508	\$16,915,097	\$7,905	\$9,434,450	\$518,513	55.82%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL CREDIT LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AMERICAN FEDERATED LIFE INSURANCE COMPAN	69.63%	1	18,894	\$828,978	\$0	\$518,392	\$68,910	62.53%
2	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.00%	6	0	-\$1	\$0	\$0	\$0	0.00%
3	AMERICAN NATIONAL INSURANCE COMPANY	25.42%	2	2,691	\$302,658	\$0	\$152,945	\$23,020	50.53%
4	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	2.84%	3	0	\$33,847	\$0	\$56,003	\$0	165.46%
5	OLD UNITED LIFE INSURANCE COMPANY	2.04%	4	183	\$24,234	\$0	\$0	\$2,757	0.00%
6	PROTECTIVE LIFE INSURANCE COMPANY	0.07%	5	46	\$854	\$0	\$1,146	\$371	134.19%
7	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	6	0	\$0	\$0	\$0	\$131	N/A
8	SHELTER LIFE INSURANCE COMPANY	0.00%	6	0	\$0	\$0	\$5,000	\$0	N/A
TOTAL		100.00%		21,814	\$1,190,570	\$0	\$733,486	\$95,189	61.61%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL VARIABLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.01%	50	13	\$22,918	\$0	\$0	\$3,022	0.00%
2	ALLSTATE ASSURANCE COMPANY	0.04%	41	66	\$104,433	\$0	\$0	\$15,580	0.00%
3	ALLSTATE LIFE INSURANCE COMPANY	0.00%	71	6	\$0	\$0	\$285	\$1,256	N/A
4	ALLSTATE LIFE INSURANCE COMPANY OF NEW YOR	0.00%	67	1	\$2,400	\$0	\$0	\$300	0.00%
5	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.50%	23	1,438	\$1,223,205	\$0	\$1,163,645	\$165,180	95.13%
6	AMERICAN GENERAL LIFE INSURANCE CO	1.39%	14	1,333	\$3,385,121	\$0	\$3,133,716	\$354,349	92.57%
7	AMERICAN NATIONAL INSURANCE COMPANY	0.07%	38	341	\$170,357	\$0	\$204,516	\$54,557	120.05%
8	AMERICAN UNITED LIFE INSURANCE COMPANY	0.06%	39	101	\$142,175	\$0	\$98,212	\$22,837	69.08%
9	AMERITAS LIFE INSURANCE CORP	0.00%	71	616	\$0	\$0	\$0	\$102,124	N/A
10	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	65	5	\$4,381	\$0	\$0	\$1,233	0.00%
11	AXA EQUITABLE LIFE INSURANCE COMPANY	3.69%	6	5,554	\$8,970,231	\$0	\$20,935,094	\$2,466,863	233.38%
12	BANNER LIFE INSURANCE COMPANY	0.00%	62	2	\$4,714	\$0	\$43,606	\$213	925.03%
13	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.57%	22	866	\$1,394,059	\$0	\$11,838,553	\$257,951	849.21%
14	C M LIFE INSURANCE COMPANY	0.17%	32	260	\$415,168	\$0	\$52,187	\$65,703	12.57%
15	CMFG LIFE INSURANCE COMPANY	0.17%	31	413	\$416,493	\$97,012	\$2,431,766	\$49,322	607.16%
16	COLUMBUS LIFE INSURANCE COMPANY	0.00%	59	5	\$8,889	\$0	\$75,022	\$2,263	843.99%
17	COMMONWEALTH ANNUITY AND LIFE INSURANCE CI	0.14%	33	429	\$331,346	\$0	\$1,758,882	\$84,269	530.83%
18	CONNECTICUT GENERAL LIFE INS CO	0.00%	58	4	\$9,282	\$0	\$20,065	\$1,175	216.17%
19	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.01%	51	24	\$17,166	\$0	\$32,466	\$2,281	189.13%
20	DELAWARE LIFE INSURANCE COMPANY	0.03%	43	97	\$84,701	\$0	\$1,152,212	\$81,908	1360.33%
21	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY (	1.31%	15	779	\$3,183,220	\$0	\$1,297,629	\$324,426	40.76%
22	EQUITRUST LIFE INSURANCE COMPANY	0.01%	52	18	\$14,664	\$0	\$0	\$1,929	0.00%
23	FARMERS NEW WORLD LIFE INSURANCE COMPANY	1.29%	16	3,401	\$3,129,643	\$0	\$1,261,234	\$383,662	40.30%
24	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMI	0.00%	69	1	\$778	\$0	\$4,997	\$94	642.29%
25	FORESTERS LIFE INSURANCE AND ANNUITY COMPA	0.02%	46	222	\$53,312	\$0	\$0	\$17,014	0.00%
26	GENWORTH LIFE AND ANNUITY INSURANCE COMPAI	0.07%	37	151	\$172,763	\$0	\$830,549	\$35,253	480.74%
27	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN'	0.00%	55	5	\$12,093	\$0	\$0	\$1,450	0.00%
28	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.04%	42	82	\$96,381	\$0	\$0	\$15,489	0.00%
29	INDEPENDENCE LIFE AND ANNUITY COMPANY	0.00%	71	5	\$0	\$0	\$0	\$503	N/A
30	INTEGRITY LIFE INSURANCE COMPANY	0.00%	57	12	\$10,182	\$0	\$34,356	\$1,412	337.42%
31	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.03%	45	32	\$70,492	\$0	\$220,015	\$24,509	312.11%
32	KANSAS CITY LIFE INSURANCE COMPANY	0.09%	36	193	\$216,682	\$0	\$175,527	\$45,989	81.01%
33	LINCOLN BENEFIT LIFE COMPANY	0.36%	26	697	\$866,637	\$0	\$117,806	\$122,436	13.59%
34	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	68	1	\$1,250	\$0	\$360,502	\$150	28840.16%
35	LINCOLN LIFE ASSURANCE COMPANY OF BOSTON	0.00%	61	11	\$4,912	\$0	\$0	\$1,163	0.00%
36	LINCOLN NATIONAL LIFE INSURANCE COMPANY	23.57%	1	8,283	\$57,359,777	\$0	\$36,835,679	\$2,383,901	64.22%
37	LOMBARD INTERNATIONAL LIFE ASSURANCE COMP,	0.00%	71	4	\$0	\$0	\$0	\$22,500	N/A
38	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	0.27%	28	416	\$647,308	\$0	\$357,116	\$121,603	55.17%
39	METROPOLITAN LIFE INSURANCE COMPANY	0.49%	24	3,530	\$1,201,717	\$0	\$10,252,419	\$515,436	853.15%
40	METROPOLITAN TOWER LIFE INSURANCE COMPANY	1.07%	17	1,788	\$2,594,790	\$132,311	\$7,656,833	\$209,801	300.18%
41	MINNESOTA LIFE INSURANCE COMPANY	8.93%	4	3,355	\$21,735,655	\$0	\$7,348,490	\$1,791,173	33.81%
42	MML BAY STATE LIFE INSURANCE COMPANY	0.19%	30	440	\$458,878	\$0	\$874,547	\$70,266	190.58%
43	MONY LIFE INSURANCE COMPANY	0.00%	63	3	\$4,592	\$0	\$180	\$200	3.92%
44	NASSAU LIFE AND ANNUITY COMPANY	0.00%	56	4	\$10,350	\$0	\$15,960	\$3,316	154.20%
45	NASSAU LIFE INSURANCE COMPANY	0.58%	21	795	\$1,418,615	\$0	\$10,430,278	\$266,412	735.24%
46	NATIONAL LIFE INSURANCE COMPANY	0.02%	48	41	\$42,499	\$0	\$36,848	\$7,954	86.70%
47	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPA	2.26%	10	353	\$5,508,447	\$0	\$290,959	\$489,556	5.28%
48	NATIONWIDE LIFE INSURANCE COMPANY	8.28%	5	1,221	\$20,146,315	\$0	\$2,932,211	\$555,916	14.55%
49	NEW ENGLAND LIFE INSURANCE COMPANY	0.11%	35	1,187	\$269,089	\$0	\$325,033	\$311,881	120.79%
50	NEW YORK LIFE INSURANCE AND ANNUITY CORPOR	0.01%	53	54	\$13,990	\$0	\$3,778,885	\$2,349	27011.33%
51	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAI	3.36%	7	2,913	\$8,171,917	\$3,179,728	\$12,392,168	\$863,236	190.55%
52	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.28%	27	428	\$685,078	\$0	\$1,641,363	\$108,169	239.59%
53	PACIFIC LIFE & ANNUITY COMPANY	0.00%	64	0	\$4,500	\$0	\$0	\$0	0.00%
54	PACIFIC LIFE INSURANCE COMPANY	14.42%	2	1,705	\$35,095,235	\$0	\$8,220,821	\$1,350,223	23.42%
55	PHL VARIABLE INSURANCE COMPANY	0.14%	34	181	\$330,584	\$0	\$728,898	\$71,485	220.49%
56	PROTECTIVE LIFE INSURANCE COMPANY	1.45%	13	1,263	\$3,532,090	\$0	\$2,967,056	\$348,620	84.00%
57	PRUCO LIFE INSURANCE COMPANY	12.63%	3	8,514	\$30,734,947	\$0	\$27,773,472	\$1,390,888	90.36%
58	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPOR,	0.01%	49	26	\$24,687	\$0	\$0	\$5,499	0.00%
59	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	2.22%	11	9,117	\$5,409,955	\$606,065	\$17,165,429	\$740,597	328.50%
60	RELIASTAR LIFE INSURANCE COMPANY	0.48%	25	636	\$1,156,213	\$0	\$5,722,151	\$182,056	494.90%
61	RELIASTAR LIFE INSURANCE COMPANY OF NEW YOI	0.00%	70	8	\$425	\$0	\$0	\$206	0.00%
62	RIVERSOURCE LIFE INSURANCE COMPANY	2.56%	8	2,322	\$6,235,433	\$0	\$6,169,272	\$712,611	98.94%
63	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.59%	20	262	\$1,441,792	\$0	\$4,943,419	\$205,419	342.87%
64	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	66	6	\$4,064	\$0	\$0	\$1,450	0.00%
65	STATE FARM LIFE INSURANCE COMPANY	0.63%	19	1,712	\$1,537,405	\$0	\$1,689,526	\$237,627	109.89%
66	TALCOTT RESOLUTION LIFE AND ANNUITY INSURAN	2.45%	9	2,953	\$5,952,262	\$0	\$12,100,646	\$993,762	203.29%
67	TALCOTT RESOLUTION LIFE INSURANCE COMPANHY	0.03%	44	97	\$83,393	\$0	\$7,109,706	\$1,067,813	8525.54%
68	THRIVENT FINANCIAL FOR LUTHERANS	1.89%	12	2,121	\$4,597,271	\$0	\$1,624,267	\$444,342	35.33%
69	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPA	0.00%	60	7	\$8,078	\$0	\$0	\$2,106	0.00%
70	TRANSAMERICA LIFE INSURANCE COMPANY	0.05%	40	588	\$131,586	\$0	\$2,272,659	\$218,385	1727.13%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL VARIABLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
71	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.68%	18	1,203	\$1,665,841	\$0	\$1,605,666	\$334,882	96.39%
72	UNION SECURITY INSURANCE COMPANY	0.21%	29	254	\$518,204	\$0	\$1,466,797	\$78,155	283.05%
73	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.01%	54	39	\$13,553	\$0	\$113,835	\$10,844	839.92%
74	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.02%	47	63	\$49,373	\$0	\$28,093	\$29,040	56.90%
TOTAL		100.00%	0	75,076	\$243,335,956	\$4,015,116	\$244,113,524	\$20,857,544	101.97%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ORDINARY ANNUITIES (with life contingencies)**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AAA LIFE INSURANCE COMPANY	0.04%	88	97	\$503,105	\$0	\$728,276	\$0	144.76%
2	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AM	0.01%	107	1,733	\$158,341	\$0	\$5,726,714	\$0	3616.70%
3	ALLSTATE ASSURANCE COMPANY	0.00%	208	0	\$0	\$0	\$1,574	\$0	N/A
4	ALLSTATE LIFE INSURANCE COMPANY	0.01%	115	1,165	\$77,218	\$0	\$10,631,069	\$0	13767.60%
5	ALLSTATE LIFE INSURANCE COMPANY OF NEW YOI	0.00%	208	0	\$0	\$0	\$16,592	\$0	N/A
6	AMERICAN AMICABLE LIFE INSURANCE COMPANY (	0.00%	122	117	\$53,695	\$0	\$70,411	\$0	131.13%
7	AMERICAN BANKERS LIFE ASSURANCE OF FLORID	0.00%	203	9	\$170	\$0	\$0	\$0	0.00%
8	AMERICAN BENEFIT LIFE INSURANCE COMPANY	0.00%	163	11	\$5,211	\$0	\$15,072	\$0	289.23%
9	AMERICAN EQUITY INVESTMENT LIFE INSURANCE (	0.08%	79	876	\$859,995	\$0	\$6,675,046	\$0	776.17%
10	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.07%	81	1,204	\$822,723	\$0	\$2,241,562	\$0	272.46%
11	AMERICAN FIDELITY ASSURANCE COMPANY	0.06%	84	1,712	\$623,931	\$0	\$2,752,158	\$0	441.10%
12	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.00%	186	0	\$600	\$0	\$0	\$0	0.00%
13	AMERICAN GENERAL LIFE INSURANCE CO	2.09%	10	15,071	\$23,664,205	\$638	\$53,497,849	\$0	226.07%
14	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.00%	186	20	\$600	\$0	\$10,779	\$0	1796.50%
15	AMERICAN HOME LIFE INSURANCE COMPANY	0.03%	90	64	\$378,988	\$0	\$16,901	\$0	4.46%
16	AMERICAN INCOME LIFE INSURANCE CO	0.00%	208	3	\$0	\$0	\$0	\$0	N/A
17	AMERICAN LIFE & SECURITY CORP	0.74%	29	99	\$8,327,530	\$0	\$0	\$0	0.00%
18	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.00%	144	192	\$13,695	\$0	\$994,432	\$0	7261.28%
19	AMERICAN NATIONAL LIFE INSURANCE COMPANY	0.86%	26	2,418	\$9,672,725	\$0	\$23,087,169	\$0	238.68%
20	AMERICAN RETIREMENT LIFE INSURANCE COMPAN	0.00%	208	1	\$0	\$0	\$39,655	\$0	N/A
21	AMERICAN UNITED LIFE INSURANCE COMPANY	0.08%	77	267	\$917,365	\$0	\$1,927,493	\$0	210.11%
22	AMERICO FINANCIAL LIFE AND ANNUITY INSURANC	0.01%	111	96	\$122,345	\$0	\$520,271	\$0	425.25%
23	AMERITAS LIFE INSURANCE CORP	0.00%	154	281	\$8,225	\$0	\$4,171,895	\$0	50722.13%
24	AMICA LIFE INSURANCE COMPANY	0.00%	202	7	\$194	\$0	\$30,700	\$0	15824.74%
25	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.01%	113	127	\$105,244	\$0	\$343,144	\$0	326.05%
26	ASSURED LIFE ASSOCIATION	0.00%	191	3	\$412	\$0	\$17,058	\$0	4140.29%
27	ASSURITY LIFE INSURANCE COMPANY	0.00%	137	132	\$24,200	\$0	\$495,549	\$0	2047.72%
28	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	165	608	\$5,022	\$0	\$7,900,708	\$0	157321.94%
29	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OI	0.01%	118	162	\$60,786	\$0	\$931,606	\$0	1532.60%
30	ATHENE ANNUITY AND LIFE COMPANY	0.49%	40	4,223	\$5,496,269	\$0	\$11,011,272	\$0	200.34%
31	ATLANTIC COAST LIFE INSURANCE COMPANY	1.19%	22	136	\$13,420,340	\$0	\$101,977	\$0	0.76%
32	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	208	32	\$0	\$0	\$714,638	\$0	N/A
33	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	208	14	\$0	\$0	\$8,192	\$0	N/A
34	AUTO OWNERS LIFE INSURANCE COMPANY	0.10%	74	1,396	\$1,074,657	\$0	\$2,112,260	\$0	196.55%
35	AXA EQUITABLE LIFE INSURANCE COMPANY	0.02%	97	216	\$271,347	\$0	\$150,736	\$0	55.55%
36	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	208	13	\$0	\$0	\$4,908	\$0	N/A
37	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.00%	171	0	\$2,880	\$0	\$12,398	\$0	430.49%
38	BANKERS LIFE AND CASUALTY COMPANY	0.07%	80	1,958	\$830,718	\$0	\$9,501,312	\$0	1143.75%
39	BENEFICIAL LIFE INSURANCE COMPANY	0.00%	208	15	\$0	\$0	\$57,433	\$0	N/A
40	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	200	18	\$216	\$0	\$4,206	\$0	1947.22%
41	BERKSHIRE HATHAWAY LIFE INSURANCE COMPAN	0.00%	208	7	\$0	\$0	\$288,504	\$0	N/A
42	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.22%	59	4,840	\$2,481,896	\$0	\$47,478,972	\$0	1913.01%
43	C M LIFE INSURANCE COMPANY	0.38%	47	1,587	\$4,245,095	\$0	\$8,938,265	\$0	210.56%
44	CANADA LIFE ASSURANCE COMPANY	0.00%	208	69	\$0	\$0	\$318,888	\$0	N/A
45	CAPITOL LIFE INSURANCE COMPANY	0.23%	56	28	\$2,607,316	\$0	\$1,613,688	\$0	61.89%
46	CATHOLIC FINANCIAL LIFE	0.03%	95	344	\$332,047	\$0	\$395,781	\$0	119.19%
47	CATHOLIC HOLY FAMILY SOCIETY	0.17%	66	985	\$1,909,566	\$0	\$793,036	\$0	41.53%
48	CATHOLIC ORDER OF FORESTERS	0.00%	125	49	\$50,050	\$0	\$138,970	\$0	277.66%
49	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	161	95	\$5,907	\$0	\$25,919	\$0	438.78%
50	CENTURION LIFE INSURANCE COMPANY	0.00%	208	0	\$0	\$0	\$4,299,576	\$0	N/A
51	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.00%	193	6	\$335	\$0	\$0	\$0	0.00%
52	CHURCH LIFE INSURANCE CORPORATION	0.00%	143	2	\$13,700	\$0	\$8,301	\$0	60.59%
53	CICA LIFE INSURANCE COMPANY OF AMERICA	0.03%	93	162	\$349,058	\$0	\$140,123	\$0	40.14%
54	CIGNA NATIONAL HEALTH INSURANCE COMPANY	0.00%	208	6	\$0	\$0	\$0	\$0	N/A
55	CINCINNATI LIFE INSURANCE COMPANY THE	0.08%	76	220	\$952,390	\$0	\$2,639,958	\$0	277.19%
56	CMFG LIFE INSURANCE COMPANY	0.22%	60	277	\$2,438,735	\$0	\$2,177,466	\$0	89.29%
57	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	208	3	\$0	\$0	\$111,000	\$0	N/A
58	COLUMBIAN LIFE INSURANCE COMPANY	0.00%	153	1	\$8,607	\$0	\$0	\$0	0.00%
59	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.00%	160	2	\$6,200	\$0	\$0	\$0	0.00%
60	COLUMBUS LIFE INSURANCE COMPANY	0.26%	51	2,845	\$2,957,795	\$0	\$24,124,783	\$0	815.63%
61	COMBINED INSURANCE CO OF AMERICA	0.00%	208	1	\$0	\$0	\$0	\$0	N/A
62	COMMONWEALTH ANNUITY AND LIFE INSURANCE (	0.00%	208	0	\$0	\$0	\$246,494	\$0	N/A
63	CONNECTICUT GENERAL LIFE INS CO	0.00%	208	89	\$0	\$0	\$2,241,603	\$0	N/A
64	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	177	91	\$1,500	\$0	\$226,913	\$0	15127.53%
65	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.05%	85	452	\$601,468	\$0	\$866,110	\$0	144.00%
66	COUNTRY LIFE INSURANCE COMPANY	0.00%	207	4	\$100	\$497	\$14,947	\$0	15444.00%
67	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	170	29	\$3,000	\$0	\$7,025	\$0	234.17%
68	CSA FRATERNAL LIFE	0.03%	92	5	\$349,319	\$0	\$0	\$0	0.00%
69	DEARBORN LIFE INSURANCE COMPANY	0.00%	208	29	\$0	\$0	\$272,801	\$0	N/A

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ORDINARY ANNUITIES (with life contingencies)**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
70	DELAWARE LIFE INSURANCE COMPANY	2.74%	8	2,697	\$30,966,894	\$0	\$14,764,703	\$0	47.68%
71	EAGLE LIFE INSURANCE COMPANY	0.23%	58	70	\$2,544,391	\$0	\$119,646	\$0	4.70%
72	ELCO MUTUAL LIFE AND ANNUITY	0.44%	44	361	\$4,955,487	\$0	\$8,766,210	\$0	176.90%
73	EMC NATIONAL LIFE COMPANY	0.10%	72	327	\$1,164,936	\$0	\$2,008,388	\$0	172.40%
74	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY	0.00%	157	28	\$7,122	\$0	\$149,114	\$0	2093.71%
75	EQUITABLE LIFE & CASUALTY INSURANCE COMPAN	1.81%	13	407	\$20,484,826	\$0	\$0	\$0	0.00%
76	EQUITRUST LIFE INSURANCE COMPANY	0.02%	102	26	\$181,257	\$0	\$279,026	\$0	153.94%
77	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.18%	65	1,812	\$2,040,116	\$0	\$1,547,638	\$0	75.86%
78	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	208	279	\$0	\$0	\$200,432	\$0	N/A
79	FARM BUREAU LIFE INSURANCE COMPANY OF MIS	0.46%	41	3,258	\$5,247,417	\$0	\$7,612,279	\$0	145.07%
80	FEDERATED LIFE INSURANCE COMPANY	0.06%	83	286	\$704,148	\$0	\$1,173,507	\$0	166.66%
81	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.00%	208	1,464	\$0	\$0	\$2,474,052	\$0	N/A
82	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.00%	208	0	\$0	\$0	\$1,375	\$0	N/A
83	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.49%	39	6,988	\$5,497,735	\$0	\$4,918,275	\$0	89.46%
84	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COI	0.00%	208	0	\$0	\$0	\$182	\$0	N/A
85	FIRST CATHOLIC SLOVAK LADIES ASSOCIATION OF	0.00%	152	24	\$8,650	\$0	\$0	\$0	0.00%
86	FIRST CATHOLIC SLOVAK UNION OF THE UNITED S	0.00%	136	0	\$25,494	\$0	\$0	\$0	0.00%
87	FIRST GUARANTY INSURANCE COMPANY	0.00%	135	138	\$25,939	\$0	\$70,845	\$0	273.12%
88	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.00%	208	71	\$0	\$0	\$102,203	\$0	N/A
89	FORESTERS LIFE INSURANCE AND ANNUITY COMP.	0.01%	109	50	\$140,090	\$0	\$81,073	\$0	57.87%
90	FORETHOUGHT LIFE INSURANCE COMPANY	12.28%	1	3,672	\$138,744,698	\$0	\$0	\$0	0.00%
91	FUNERAL DIRECTORS LIFE INSURANCE CO	0.14%	68	1,441	\$1,559,760	\$0	\$1,113,932	\$0	71.42%
92	GBU FINANCIAL LIFE	0.15%	67	230	\$1,701,527	\$0	\$1,977,453	\$0	116.22%
93	GENWORTH LIFE AND ANNUITY INSURANCE COMP/	0.00%	205	501	\$125	\$0	\$10,656,523	\$0	8525218.40%
94	GENWORTH LIFE INSURANCE COMPANY	0.00%	208	661	\$0	\$0	\$26,280,591	\$0	N/A
95	GLEANER LIFE INSURANCE SOCIETY	0.00%	123	161	\$52,509	\$283	\$2,537,842	\$0	4833.70%
96	GOLDEN RULE INSURANCE COMPANY	0.00%	121	390	\$55,588	\$0	\$1,601,268	\$0	2880.60%
97	GOVERNMENT PERSONNEL MUTUAL LIFE INSURAN	0.00%	178	10	\$1,200	\$0	\$5,968	\$0	497.33%
98	GRANGE LIFE INSURANCE COMPANY	0.00%	208	1	\$0	\$0	\$0	\$0	N/A
99	GREAT AMERICAN LIFE INSURANCE COMPANY	10.77%	3	2,287	\$121,719,572	\$0	\$17,747,600	\$0	14.58%
100	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	173	28	\$2,383	\$0	\$41,785	\$0	1753.46%
101	GREAT WESTERN INSURANCE COMPANY	0.00%	169	13	\$3,028	\$0	\$7,052	\$0	232.89%
102	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN	0.00%	208	550	\$0	\$0	\$164,283	\$0	N/A
103	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	183	14	\$941	\$0	\$0	\$0	0.00%
104	GUARANTY INCOME LIFE INSURANCE COMPANY	0.30%	49	212	\$3,348,296	\$0	\$612,137	\$0	18.28%
105	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.38%	46	197	\$4,264,718	\$0	\$2,388,658	\$0	56.01%
106	GUARDIAN LIFE INSURANCE COMPANY OF AMERIC.	0.00%	208	3	\$0	\$0	\$2,430	\$0	N/A
107	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.73%	30	792	\$8,194,674	\$0	\$7,528,175	\$0	91.87%
108	HOMESTEADERS LIFE COMPANY	0.00%	127	0	\$47,261	\$0	\$85,984	\$0	181.93%
109	HORACE MANN LIFE INSURANCE COMPANY	0.20%	63	1,868	\$2,205,450	\$0	\$4,007,702	\$0	181.72%
110	HUMANADENTAL INSURANCE COMPANY	0.00%	148	18	\$10,230	\$2	\$0	\$0	0.02%
111	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	174	21	\$1,829	\$0	\$511	\$0	27.94%
112	IDEALIFE INSURANCE COMPANY	0.00%	190	10	\$420	\$0	\$0	\$0	0.00%
113	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.00%	166	179	\$5,000	\$0	\$124,556	\$0	2491.12%
114	INDEPENDENT ORDER OF FORESTERS THE	0.00%	182	78	\$950	\$0	\$308,389	\$0	32462.00%
115	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH &	0.00%	208	5	\$0	\$0	\$3,981	\$0	N/A
116	INDUSTRIAL ALLIANCE INSURANCE AND FINANCIAL	0.00%	208	12	\$0	\$0	\$0	\$0	N/A
117	INTEGRITY LIFE INSURANCE COMPANY	0.21%	61	411	\$2,405,874	\$0	\$5,380,072	\$0	223.62%
118	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.24%	54	53	\$2,750,853	\$0	\$71,833	\$0	2.61%
119	INVESTORS LIFE INSURANCE COMPANY OF NORTH	0.00%	208	35	\$0	\$0	\$13,581	\$0	N/A
120	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.46%	42	6,263	\$5,154,888	\$0	\$24,270,346	\$0	470.82%
121	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	201	43	\$200	\$0	\$29,884	\$0	14942.00%
122	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	208	0	\$0	\$0	\$24,215	\$0	N/A
123	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.00%	208	512	\$0	\$0	\$14,851,214	\$0	N/A
124	KANSAS CITY LIFE INSURANCE COMPANY	0.59%	36	1,969	\$6,626,709	\$952	\$13,760,792	\$0	207.67%
125	KNIGHTS OF COLUMBUS	0.03%	94	22	\$335,354	\$0	\$0	\$0	0.00%
126	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	208	8	\$0	\$0	\$36,422	\$0	N/A
127	LIBERTY BANKERS LIFE INSURANCE COMPANY	0.00%	155	2	\$8,224	\$0	\$603,435	\$0	7337.49%
128	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.01%	103	98	\$163,887	\$0	\$636,569	\$0	388.42%
129	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	208	39	\$0	\$0	\$1,041,889	\$0	N/A
130	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	139	120	\$21,138	\$0	\$549,567	\$0	2599.90%
131	LIFESECURE INSURANCE COMPANY	0.00%	164	40	\$5,097	\$0	\$54,775	\$0	1074.65%
132	LINCOLN BENEFIT LIFE COMPANY	0.07%	82	706	\$799,896	\$0	\$2,709,861	\$0	338.78%
133	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.00%	130	496	\$38,970	\$0	\$323,038	\$0	828.94%
134	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.05%	87	36	\$516,772	\$0	\$639	\$0	0.12%
135	LINCOLN LIFE ASSURANCE COMPANY OF BOSTON	0.00%	124	19	\$50,794	\$0	\$4,112,073	\$0	8095.59%
136	LINCOLN NATIONAL LIFE INSURANCE COMPANY	1.57%	16	5,477	\$17,745,974	\$0	\$10,590,268	\$0	59.68%
137	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	180	21	\$1,158	\$0	\$237,357	\$0	20497.15%

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138	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	189	7	\$540	\$0	\$199,105	\$0	36871.30%
139	MADISON NATIONAL LIFE INSURANCE COMPANY IN	0.01%	110	482	\$125,916	\$0	\$321,974	\$0	255.71%
140	MANHATTAN LIFE INSURANCE COMPANY	0.02%	100	1	\$217,754	\$0	\$18,049	\$0	8.29%
141	MANHATTAN NATIONAL LIFE INSURANCE COMPAN	0.00%	156	41	\$7,403	\$0	\$26,885	\$0	363.16%
142	MANHATTANLIFE ASSURANCE COMPANY OF AMER	0.00%	194	1	\$302	\$0	\$242	\$0	80.13%
143	MASSACHUSETTS MUTUAL LIFE INSURANCE COMP	2.78%	7	1,997	\$31,440,818	\$19,779	\$21,273,813	\$0	67.73%
144	MEDICO CORP LIFE INSURANCE COMPANY	0.00%	208	4	\$0	\$0	\$48,960	\$0	N/A
145	METROPOLITAN LIFE INSURANCE COMPANY	0.00%	158	1,387	\$6,842	\$59	\$565,297	\$0	8263.02%
146	METROPOLITAN TOWER LIFE INSURANCE COMPAN	0.00%	185	395	\$841	\$0	\$1,679,866	\$0	199746.25%
147	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.69%	31	1,078	\$7,829,389	\$58	\$9,344,737	\$0	119.36%
148	MIDWEST NATIONAL LIFE INSURANCE COMPANY OI	0.00%	162	55	\$5,815	\$0	\$4,658	\$0	80.10%
149	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	208	11	\$0	\$0	\$7,119	\$0	N/A
150	MINNESOTA LIFE INSURANCE COMPANY	0.44%	43	374	\$4,978,008	\$0	\$4,554,238	\$0	91.49%
151	MODERN WOODMEN OF AMERICA	1.78%	14	6,517	\$20,107,613	\$51	\$24,229,061	\$0	120.50%
152	MONY LIFE INSURANCE COMPANY	0.00%	208	22	\$0	\$259	\$21,823	\$0	N/A
153	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.00%	208	832	\$0	\$0	\$165,230	\$0	N/A
154	MUTUAL TRUST LIFE INSURANCE COMPANY A PAN-	0.00%	208	0	\$0	\$0	\$1,631,944	\$0	N/A
155	NASSAU LIFE INSURANCE COMPANY	0.00%	205	68	\$125	\$0	\$54,434	\$0	43547.20%
156	NASSAU LIFE INSURANCE COMPANY OF TEXAS	0.00%	172	4	\$2,400	\$0	\$267,257	\$0	11135.71%
157	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.00%	208	13	\$0	\$0	\$203,524	\$0	N/A
158	NATIONAL FARMERS UNION LIFE INSURANCE COMF	0.00%	208	5	\$0	\$0	\$972	\$0	N/A
159	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.00%	134	305	\$28,597	\$0	\$46,870	\$0	163.90%
160	NATIONAL LIFE INSURANCE COMPANY	0.00%	132	67	\$31,000	\$1,235	\$439,123	\$0	1420.51%
161	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.04%	89	210	\$501,419	\$0	\$3,528,869	\$0	703.78%
162	NATIONWIDE LIFE AND ANNUITY INSURANCE COMP	5.22%	4	10	\$59,006,855	\$0	\$4,454,743	\$0	7.55%
163	NATIONWIDE LIFE INSURANCE COMPANY	4.77%	5	294	\$53,872,933	\$0	\$2,876,013	\$0	5.34%
164	NEW YORK LIFE INSURANCE AND ANNUITY CORPO	12.05%	2	9,015	\$136,197,771	\$0	\$204,225,689	\$0	149.95%
165	NEW YORK LIFE INSURANCE COMPANY	0.54%	37	488	\$6,141,654	\$126,831	\$1,866,973	\$0	32.46%
166	NORTH AMERICAN COMPANY FOR LIFE AND HEALT	0.23%	57	383	\$2,598,580	\$0	\$2,864,435	\$0	110.23%
167	NORTHWESTERN MUTUAL LIFE INSURANCE COMP/	1.20%	21	681	\$13,550,689	\$1,023,815	\$4,142,443	\$0	38.13%
168	OCCIDENTAL LIFE INSURANCE COMPANY OF NORT	0.01%	105	262	\$161,790	\$0	\$35,914	\$0	22.20%
169	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.00%	208	9	\$0	\$0	\$128,356	\$0	N/A
170	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.11%	71	1,723	\$1,269,391	\$0	\$23,772,162	\$0	1872.72%
171	OHIO STATE LIFE INSURANCE COMPANY THE	0.00%	192	9	\$389	\$0	\$33,435	\$0	8595.12%
172	OLD UNITED LIFE INSURANCE COMPANY	0.00%	208	0	\$0	\$0	\$118,197	\$0	N/A
173	OXFORD LIFE INSURANCE COMPANY	0.26%	50	315	\$2,965,456	\$0	\$0	\$0	0.00%
174	OZARK NATIONAL LIFE INSURANCE COMPANY	0.00%	208	33	\$0	\$0	\$85	\$0	N/A
175	PACIFIC LIFE & ANNUITY COMPANY	0.00%	208	0	\$0	\$0	\$2,147,475	\$0	N/A
176	PACIFIC LIFE INSURANCE COMPANY	1.01%	24	1,561	\$11,372,881	\$0	\$39,681,599	\$0	348.91%
177	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	167	1	\$4,324	\$0	\$452,961	\$0	10475.51%
178	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	208	1	\$0	\$0	\$0	\$0	N/A
179	PEKIN LIFE INSURANCE COMPANY	0.00%	186	37	\$600	\$0	\$60,521	\$0	10086.83%
180	PENN INSURANCE AND ANNUITY COMPANY THE	0.00%	208	12	\$0	\$0	\$100,231	\$0	N/A
181	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.20%	62	627	\$2,232,402	\$1,951	\$14,934,852	\$0	669.09%
182	PHL VARIABLE INSURANCE COMPANY	0.00%	208	23	\$0	\$0	\$26,479	\$0	N/A
183	PHYSICIANS LIFE INSURANCE COMPANY	0.01%	104	71	\$162,839	\$0	\$567,226	\$0	348.34%
184	PIONEER AMERICAN INSURANCE COMPANY	0.00%	176	3	\$1,671	\$0	\$292	\$0	17.47%
185	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.00%	175	30	\$1,800	\$0	\$91,307	\$0	5072.61%
186	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	131	24	\$36,000	\$0	\$18,546	\$0	51.52%
187	POLISH ROMAN CATHOLIC UNION OF AMERICA	0.00%	208	11	\$0	\$0	\$4,220	\$0	N/A
188	PRIMERICA LIFE INSURANCE COMPANY	0.00%	149	68	\$9,032	\$0	\$0	\$0	0.00%
189	PRINCIPAL LIFE INSURANCE COMPANY	2.60%	9	2,392	\$29,432,103	\$0	\$11,674,903	\$0	39.67%
190	PROTECTIVE LIFE AND ANNUITY INSURANCE COMP	0.01%	119	14	\$60,000	\$0	\$73,762	\$0	122.94%
191	PROTECTIVE LIFE INSURANCE COMPANY	1.56%	17	1,817	\$17,667,323	\$0	\$8,819,863	\$0	49.92%
192	PROVIDENT LIFE AND ACCIDENT INSURANCE COMF	0.00%	208	1	\$0	\$0	\$52	\$0	N/A
193	PRUCO LIFE INSURANCE COMPANY	0.02%	101	57	\$181,893	\$0	\$458,288	\$0	251.95%
194	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPOF	1.11%	23	67	\$12,578,003	\$0	\$423,164	\$0	3.36%
195	PRUDENTIAL INSURANCE COMPANY OF AMERICA T	0.38%	45	816	\$4,303,698	\$0	\$9,511,421	\$0	221.01%
196	PRUDENTIAL RETIREMENT INSURANCE AND ANNUI	0.00%	208	3	\$0	\$0	\$1,407	\$0	N/A
197	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	129	0	\$42,600	\$0	\$0	\$0	0.00%
198	RELIANCE STANDARD LIFE INSURANCE COMPANY	0.62%	35	962	\$6,991,840	\$0	\$11,751,407	\$0	168.07%
199	RELIASTAR LIFE INSURANCE COMPANY	0.02%	98	984	\$233,712	\$0	\$3,792,973	\$0	1622.93%
200	RELIASTAR LIFE INSURANCE COMPANY OF NEW YC	0.00%	208	4	\$0	\$0	\$344	\$0	N/A
201	RIVERSOURCE LIFE INSURANCE COMPANY	0.12%	69	3,181	\$1,384,492	\$0	\$31,060,721	\$0	2243.47%
202	ROYAL NEIGHBORS OF AMERICA	0.12%	70	245	\$1,371,739	\$0	\$1,949,211	\$0	142.10%
203	ROYALTY CAPITAL LIFE INSURANCE COMPANY	0.00%	145	902	\$13,268	\$0	\$450,841	\$0	3397.96%
204	RX LIFE INSURANCE COMPANY	0.00%	140	24	\$18,670	\$0	\$3,530	\$0	18.91%
205	S USA LIFE INSURANCE COMPANY INC	0.01%	112	1	\$119,554	\$0	\$593	\$0	0.50%

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206	SAGICOR LIFE INSURANCE COMPANY	0.89%	25	1,667	\$10,048,446	\$0	\$9,661,334	\$0	96.15%
207	SBLI USA LIFE INSURANCE COMPANY INC	0.00%	208	1	\$0	\$0	\$0	\$0	N/A
208	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.38%	48	702	\$4,238,367	\$0	\$6,926,466	\$0	163.42%
209	SECURITY MUTUAL LIFE INSURANCE COMPANY OF	0.00%	208	5	\$0	\$0	\$0	\$0	N/A
210	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.01%	120	147	\$58,639	\$0	\$102,989	\$0	175.63%
211	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	126	111	\$48,150	\$0	\$101,692	\$0	211.20%
212	SHELTER LIFE INSURANCE COMPANY	0.10%	73	1,279	\$1,122,635	\$0	\$3,688,844	\$0	328.59%
213	SHENANDOAH LIFE INSURANCE COMPANY	0.00%	181	22	\$1,000	\$0	\$73,450	\$0	7345.00%
214	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	208	24	\$0	\$0	\$140,273	\$0	N/A
215	STANDARD INSURANCE COMPANY	0.69%	32	447	\$7,776,993	\$0	\$6,469,410	\$0	83.19%
216	STANDARD LIFE AND ACCIDENT INSURANCE COMP	0.00%	178	27	\$1,200	\$0	\$29,719	\$0	2476.58%
217	STATE FARM LIFE INSURANCE COMPANY	1.36%	20	6,007	\$15,363,292	\$0	\$26,706,267	\$0	173.83%
218	STATE LIFE INSURANCE COMPANY	1.40%	19	1,119	\$15,833,945	\$0	\$921,176	\$0	5.82%
219	STATE MUTUAL INSURANCE COMPANY	0.00%	138	5	\$22,608	\$0	\$0	\$0	0.00%
220	SUN LIFE ASSURANCE COMPANY OF CANADA	0.00%	208	0	\$0	\$0	\$5,039	\$0	N/A
221	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.02%	99	25	\$222,251	\$0	\$120,259	\$0	54.11%
222	SURETY LIFE INSURANCE COMPANY	0.00%	208	4	\$0	\$0	\$1,356	\$0	N/A
223	SWISS RE LIFE & HEALTH AMERICA INC	0.00%	208	0	\$0	\$0	\$129,000	\$0	N/A
224	SYMETRA LIFE INSURANCE COMPANY	1.97%	12	1,344	\$22,209,417	\$0	\$18,180,678	\$0	81.86%
225	TALCOTT RESOLUTION LIFE AND ANNUITY INSURAI	0.23%	55	203	\$2,646,277	\$0	\$7,861,160	\$0	297.06%
226	TALCOTT RESOLUTION LIFE INSURANCE COMPANH	0.25%	53	180	\$2,809,043	\$0	\$5,270,375	\$0	187.62%
227	TEACHERS INSURANCE AND ANNUITY ASSOCIATIO	3.00%	6	23,715	\$33,930,698	\$33,417,226	\$151,951,258	\$0	546.31%
228	THE SAVINGS BANK MUTUAL LIFE INSURANCE CON	0.08%	78	14	\$881,538	\$0	\$0	\$0	0.00%
229	THRIVENT FINANCIAL FOR LUTHERANS	1.58%	15	7,858	\$17,856,968	\$37,793	\$33,728,744	\$0	189.09%
230	TIAA-CREF LIFE INSURANCE COMPANY	0.01%	106	38	\$159,125	\$0	\$1,363,865	\$0	857.10%
231	TIME INSURANCE COMPANY	0.00%	151	15	\$8,975	\$0	\$86,331	\$0	961.91%
232	TRANS WORLD ASSURANCE COMPANY	0.00%	184	8	\$920	\$0	\$0	\$0	0.00%
233	TRANSAMERICA FINANCIAL LIFE INSURANCE COMF	0.00%	208	71	\$0	\$0	\$367,310	\$0	N/A
234	TRANSAMERICA LIFE INSURANCE COMPANY	0.67%	33	4,130	\$7,624,618	\$0	\$32,086,725	\$0	420.83%
235	TRANSAMERICA PREMIER LIFE INSURANCE COMPA	0.01%	114	812	\$94,481	\$0	\$6,022,403	\$0	6374.19%
236	TRUSTMARK INSURANCE COMPANY	0.01%	117	213	\$61,215	\$0	\$812,159	\$0	1326.73%
237	U S FINANCIAL LIFE INSURANCE COMPANY	0.00%	159	8	\$6,600	\$0	\$3,542	\$0	53.67%
238	UNIFIED LIFE INSURANCE COMPANY	0.00%	168	66	\$4,154	\$0	\$3,534	\$0	85.07%
239	UNION LABOR LIFE INSURANCE COMPANY	0.00%	208	3	\$0	\$0	\$2,844	\$0	N/A
240	UNION SECURITY INSURANCE COMPANY	0.00%	198	55	\$240	\$0	\$100,392	\$0	41830.00%
241	UNITED AMERICAN INSURANCE COMPANY	0.03%	96	21	\$310,185	\$0	\$3,198,675	\$0	1031.22%
242	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	146	152	\$13,178	\$0	\$84,158	\$0	638.62%
243	UNITED HERITAGE LIFE INSURANCE COMPANY	0.19%	64	267	\$2,142,308	\$0	\$2,354,669	\$0	109.91%
244	UNITED HOME LIFE INSURANCE COMPANY	0.00%	208	4	\$0	\$0	\$0	\$0	N/A
245	UNITED LIFE INSURANCE COMPANY	1.54%	18	668	\$17,385,003	\$0	\$4,164,911	\$0	23.96%
246	UNITED NATIONAL LIFE INSURANCE COMPANY OF I	0.00%	195	24	\$300	\$0	\$0	\$0	0.00%
247	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.80%	27	2,085	\$9,020,040	\$0	\$12,393,793	\$0	137.40%
248	UNITED STATES LIFE INSURANCE COMPANY NEW Y	0.51%	38	52	\$5,757,513	\$1	\$8,234,451	\$0	143.02%
249	UNIVERSAL GUARANTY LIFE INSURANCE COMPAN)	0.00%	147	188	\$10,511	\$0	\$0	\$0	0.00%
250	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	142	8	\$14,180	\$0	\$21,755	\$0	153.42%
251	USA LIFE ONE INSURANCE COMPANY OF INDIANA	0.00%	208	1	\$0	\$0	\$606	\$0	N/A
252	USAA LIFE INSURANCE COMPANY	0.76%	28	2,323	\$8,628,476	\$0	\$12,482,705	\$0	144.67%
253	VANTIS LIFE INSURANCE COMPANY	0.00%	128	80	\$46,391	\$0	\$206,378	\$0	444.87%
254	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.25%	52	1,503	\$2,811,414	\$0	\$6,295,567	\$0	223.93%
255	VOYA INSURANCE AND ANNUITY COMPANY	0.00%	133	1,356	\$29,716	\$0	\$5,334,741	\$0	17952.42%
256	VOYA RETIREMENT INSURANCE AND ANNUITY COM	0.05%	86	593	\$581,518	\$0	\$1,743,436	\$0	299.81%
257	WASHINGTON NATIONAL INSURANCE COMPANY	0.01%	116	838	\$64,163	\$0	\$1,111,873	\$0	1732.89%
258	WEST COAST LIFE INSURANCE COMPANY	0.00%	203	58	\$170	\$0	\$4,919	\$0	2893.53%
259	WESTERN AND SOUTHERN LIFE INSURANCE COMP.	0.00%	198	21	\$240	\$0	\$6,275	\$0	2614.58%
260	WESTERN CATHOLIC UNION	0.67%	34	1,638	\$7,582,429	\$0	\$5,625,616	\$0	74.19%
261	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	1.99%	11	7,688	\$22,530,430	\$0	\$49,739,103	\$0	220.76%
262	WESTERN UNITED LIFE ASSURANCE COMPANY	0.01%	108	5	\$149,794	\$0	\$62,493	\$0	41.72%
263	WILCAC LIFE INSURANCE COMPANY	0.00%	150	4	\$9,000	\$0	\$400,900	\$0	4454.44%
264	WILCO LIFE INSURANCE COMPANY	0.00%	197	17	\$250	\$0	\$352	\$0	140.80%
265	WILLIAM PENN ASSOCIATION	0.03%	91	99	\$366,135	\$0	\$211,867	\$0	57.87%
266	WOMAN'S LIFE INSURANCE SOCIETY	0.00%	195	2	\$300	\$0	\$0	\$0	0.00%
267	WOODMEN OF THE WORLD LIFE INSURANCE SOCIE	0.09%	75	406	\$976,673	\$0	\$2,080,792	\$0	213.05%
268	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.00%	141	89	\$18,500	\$0	\$715,699	\$0	3868.64%
TOTAL		100.00%		206,286	\$1,130,108,831	\$34,631,430	\$1,325,260,748	\$0	120.33%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL VARIABLE ANNUITIES**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERI	2.15%	13	5,256	\$42,289,221	\$0	\$56,534,745	\$0	133.69%
2	ALLSTATE LIFE INSURANCE COMPANY	0.00%	53	59	\$54,600	\$0	\$5,080,970	\$0	9305.81%
3	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	73	1	\$0	\$0	\$32,526	\$0	N/A
4	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.01%	42	374	\$176,283	\$0	\$1,573,725	\$0	892.73%
5	AMERICAN GENERAL LIFE INSURANCE CO	23.52%	1	9,529	\$463,290,582	\$0	\$349,646,363	\$0	75.47%
6	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	73	0	\$0	\$0	\$1	\$0	N/A
7	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	73	4	\$0	\$0	\$9,828	\$0	N/A
8	AMERICAN UNITED LIFE INSURANCE COMPANY	0.00%	49	272	\$77,283	\$0	\$6,291,196	\$0	8140.47%
9	AMERITAS LIFE INSURANCE CORP	0.05%	34	586	\$896,727	\$0	\$5,136,193	\$0	572.77%
10	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.00%	48	78	\$88,143	\$0	\$215,538	\$0	244.53%
11	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	73	2	\$0	\$0	\$0	\$0	N/A
12	AXA EQUITABLE LIFE INSURANCE COMPANY	6.32%	6	9,732	\$124,478,341	\$0	\$59,560,250	\$0	47.85%
13	BANNER LIFE INSURANCE COMPANY	0.00%	73	10	\$0	\$0	\$0	\$0	N/A
14	BRIGHTHOUSE LIFE INSURANCE COMPANY	4.11%	7	19,872	\$80,996,373	\$0	\$262,096,499	\$0	323.59%
15	C M LIFE INSURANCE COMPANY	0.02%	41	543	\$347,433	\$0	\$2,943,046	\$0	847.08%
16	CMFG LIFE INSURANCE COMPANY	0.00%	62	209	\$23,609	\$0	\$2,797,698	\$0	11850.13%
17	COMMONWEALTH ANNUITY AND LIFE INSURANCE COMP	0.05%	33	1,028	\$1,041,179	\$0	\$9,457,497	\$0	908.34%
18	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.00%	66	21	\$6,600	\$0	\$801,859	\$0	12149.38%
19	DELAWARE LIFE INSURANCE COMPANY	0.00%	65	508	\$9,380	\$0	\$1,343,669	\$0	14324.83%
20	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY OF	0.01%	46	109	\$109,988	\$0	\$1,141,951	\$0	1038.25%
21	EQUITRUST LIFE INSURANCE COMPANY	0.00%	61	139	\$26,551	\$0	\$530,356	\$0	1997.50%
22	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.04%	35	1,635	\$709,013	\$0	\$4,690,855	\$0	661.60%
23	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.84%	20	2,038	\$16,478,557	\$0	\$20,208,518	\$0	122.64%
24	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.00%	57	187	\$29,615	\$0	\$386,268	\$0	1304.30%
25	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	73	0	\$0	\$0	\$21,526	\$0	N/A
26	FORESTERS LIFE INSURANCE AND ANNUITY COMPANY	0.00%	70	72	\$2,400	\$0	\$422,685	\$0	17611.88%
27	FORETHOUGHT LIFE INSURANCE COMPANY	9.18%	3	548	\$180,809,701	\$0	\$0	\$0	0.00%
28	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.13%	28	1,316	\$2,523,556	\$0	\$35,666,241	\$0	1413.33%
29	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	0.21%	25	887	\$4,142,235	\$0	\$0	\$0	0.00%
30	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.00%	68	544	\$5,242	\$0	\$12,902,701	\$0	246140.81%
31	INTEGRITY LIFE INSURANCE COMPANY	0.00%	60	153	\$26,996	\$0	\$2,098,223	\$0	7772.35%
32	INVESTORS LIFE INSURANCE COMPANY OF NORTH AME	0.00%	73	7	\$0	\$0	\$0	\$0	N/A
33	JACKSON NATIONAL LIFE INSURANCE COMPANY	12.17%	2	20,765	\$239,733,386	\$0	\$313,202,472	\$0	130.65%
34	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	1.01%	17	620	\$19,889,113	\$0	\$10,697,215	\$0	53.78%
35	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.03%	38	4,333	\$492,708	\$0	\$223,238,489	\$0	45308.48%
36	KANSAS CITY LIFE INSURANCE COMPANY	0.03%	37	330	\$584,220	\$0	\$2,653,954	\$0	454.27%
37	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.11%	29	1,381	\$2,101,324	\$0	\$5,558,560	\$0	264.53%
38	LINCOLN BENEFIT LIFE COMPANY	0.00%	64	124	\$11,000	\$0	\$596,372	\$0	5421.56%
39	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.02%	39	14	\$450,000	\$0	\$74,684	\$0	16.60%
40	LINCOLN NATIONAL LIFE INSURANCE COMPANY	8.67%	4	20,300	\$170,766,044	\$0	\$240,330,284	\$0	140.74%
41	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	0.44%	23	2,385	\$8,669,426	\$0	\$22,546,808	\$0	260.07%
42	METROPOLITAN LIFE INSURANCE COMPANY	0.08%	30	9,857	\$1,480,592	\$0	\$122,239,501	\$0	8256.12%
43	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.04%	36	884	\$701,802	\$0	\$3,898,519	\$0	555.50%
44	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.07%	32	185	\$1,343,634	\$0	\$1,603,689	\$0	119.35%
45	MINNESOTA LIFE INSURANCE COMPANY	0.87%	19	1,518	\$17,156,040	\$0	\$18,512,621	\$0	107.91%
46	MML BAY STATE LIFE INSURANCE COMPANY	0.00%	73	29	\$0	\$0	\$764,797	\$0	N/A
47	MODERN WOODMEN OF AMERICA	0.15%	27	431	\$2,903,857	\$0	\$1,280,686	\$0	44.10%
48	MONY LIFE INSURANCE COMPANY	0.00%	73	3	\$0	\$0	\$0	\$0	N/A
49	NASSAU LIFE INSURANCE COMPANY	0.00%	59	283	\$27,789	\$0	\$2,372,923	\$0	8539.07%
50	NATIONAL LIFE INSURANCE COMPANY	0.00%	73	4	\$0	\$0	\$15,951	\$0	N/A
51	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	73	6	\$0	\$0	\$135,996	\$0	N/A
52	NEW ENGLAND LIFE INSURANCE COMPANY	0.00%	58	376	\$29,021	\$0	\$5,942,285	\$0	20475.81%
53	NEW YORK LIFE INSURANCE AND ANNUITY CORPORATI	2.30%	12	6,903	\$45,382,947	\$0	\$70,041,138	\$0	154.33%
54	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH IN	0.00%	73	0	\$0	\$0	\$30,671,142	\$0	N/A
55	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	1.67%	14	9,099	\$32,935,007	\$570,843	\$47,372,845	\$0	145.57%
56	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.01%	43	3,042	\$171,950	\$0	\$41,970,352	\$0	24408.46%
57	PACIFIC LIFE & ANNUITY COMPANY	0.00%	50	0	\$76,966	\$0	\$2,266,866	\$0	2945.28%
58	PACIFIC LIFE INSURANCE COMPANY	4.01%	8	7,349	\$78,964,121	\$0	\$218,152,227	\$0	276.27%
59	PHL VARIABLE INSURANCE COMPANY	0.00%	56	553	\$30,596	\$0	\$5,435,958	\$0	17766.89%
60	PRINCIPAL LIFE INSURANCE COMPANY	0.60%	22	1,998	\$11,909,393	\$0	\$9,964,070	\$0	83.67%
61	PROTECTIVE LIFE INSURANCE COMPANY	1.62%	16	3,681	\$31,860,437	\$0	\$446,745,048	\$0	1402.19%
62	PRUCO LIFE INSURANCE COMPANY	7.35%	5	17,631	\$144,840,648	\$0	\$691,505,340	\$0	477.42%
63	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPORATI	0.00%	54	4,578	\$45,197	\$0	\$181,867,651	\$0	402388.77%
64	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	0.00%	51	804	\$61,079	\$1,441	\$9,924,315	\$0	16250.69%
65	RELIASTAR LIFE INSURANCE COMPANY	0.00%	52	242	\$58,428	\$0	\$1,365,415	\$0	2336.92%
66	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	70	16	\$2,400	\$0	\$7,713	\$0	321.38%
67	RIVERSOURCE LIFE INSURANCE COMPANY	2.46%	11	13,479	\$48,552,099	\$0	\$153,290,638	\$0	315.72%
68	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.30%	24	973	\$5,874,546	\$0	\$9,600,358	\$0	163.42%
69	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	73	3	\$0	\$0	\$0	\$0	N/A

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL VARIABLE ANNUITIES**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
70	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	67	13	\$6,000	\$0	\$17,016	\$0	283.60%
71	STATE FARM LIFE INSURANCE COMPANY	0.02%	40	1,190	\$405,097	\$0	\$1,976,582	\$0	487.93%
72	SYMETRA LIFE INSURANCE COMPANY	0.00%	72	51	\$175	\$0	\$86,016	\$0	49152.00%
73	TEACHERS INSURANCE AND ANNUITY ASSOCIATION OF	0.75%	21	10,269	\$14,692,028	\$0	\$19,431,157	\$0	132.26%
74	THRIVENT FINANCIAL FOR LUTHERANS	3.27%	9	10,700	\$64,432,642	\$0	\$72,230,668	\$0	112.10%
75	TIAA-CREF LIFE INSURANCE COMPANY	0.15%	26	384	\$2,973,861	\$0	\$4,345,973	\$0	146.14%
76	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	0.00%	55	841	\$35,156	\$0	\$6,465,008	\$0	18389.49%
77	TRANSAMERICA LIFE INSURANCE COMPANY	2.50%	10	36,838	\$49,170,146	\$0	\$395,560,960	\$0	804.47%
78	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.94%	18	2,281	\$18,561,059	\$0	\$34,640,547	\$0	186.63%
79	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	73	0	\$0	\$0	\$175,672	\$0	N/A
80	UNION SECURITY INSURANCE COMPANY	0.01%	45	235	\$113,794	\$0	\$912,366	\$0	801.77%
81	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.00%	73	0	\$0	\$0	\$14,602,578	\$0	N/A
82	USAA LIFE INSURANCE COMPANY	0.00%	73	1	\$0	\$0	\$514	\$0	N/A
83	VARIABLE ANNUITY LIFE INSURANCE COMPANY	1.64%	15	9,102	\$32,210,783	\$0	\$53,991,656	\$0	167.62%
84	VOYA INSURANCE AND ANNUITY COMPANY	0.01%	44	362	\$118,336	\$0	\$4,813,917	\$0	4068.01%
85	VOYA RETIREMENT INSURANCE AND ANNUITY COMPAN	0.00%	69	135	\$3,765	\$0	\$8,066,739	\$0	214256.02%
86	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.00%	63	9	\$18,285	\$0	\$82,193	\$0	449.51%
87	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.00%	47	31	\$91,041	\$0	\$183,947	\$0	202.05%
88	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.07%	31	581	\$1,402,799	\$0	\$3,580,658	\$0	255.25%
TOTAL		100.00%		262,921	\$1,969,980,345	\$572,284	\$4,358,601,976	\$0	221.28%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL MODIFIED GUARANTEED ANNUITIES**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY	0.00%	8	160	\$0	\$0	\$885,351	\$0	N/A
2	ALLSTATE LIFE INSURANCE COMPANY OF NE	0.00%	8	0	\$0	\$0	\$470,814	\$0	N/A
3	DEARBORN LIFE INSURANCE COMPANY	0.00%	8	23	\$0	\$0	\$5,701	\$0	N/A
4	EQUITRUST LIFE INSURANCE COMPANY	15.22%	2	924	\$2,556,851	\$0	\$14,313,064	\$0	559.79%
5	FARMERS NEW WORLD LIFE INSURANCE CON	0.34%	6	196	\$57,795	\$0	\$1,417,399	\$0	2452.46%
6	GENWORTH LIFE AND ANNUITY INSURANCE C	0.00%	8	17	\$0	\$0	\$2,360,889	\$0	N/A
7	INTEGRITY LIFE INSURANCE COMPANY	1.69%	4	269	\$283,236	\$0	\$3,209,293	\$0	1133.08%
8	MEMBERS LIFE INSURANCE COMPANY	12.99%	3	11	\$2,182,475	\$0	\$0	\$0	0.00%
9	MINNESOTA LIFE INSURANCE COMPANY	0.00%	8	51	\$0	\$0	\$775,112	\$0	N/A
10	NASSAU LIFE AND ANNUITY COMPANY	0.91%	5	3	\$152,298	\$0	\$0	\$0	0.00%
11	NASSAU LIFE INSURANCE COMPANY	0.00%	8	0	\$0	\$0	\$124,081	\$0	N/A
12	PHL VARIABLE INSURANCE COMPANY	0.00%	8	19	\$0	\$0	\$484,842	\$0	N/A
13	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	8	0	\$0	\$0	\$10,110,418	\$0	N/A
14	RELIASTAR LIFE INSURANCE COMPANY	0.00%	8	13	\$0	\$0	\$0	\$0	N/A
15	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	8	77	\$0	\$0	\$0	\$0	N/A
16	SYMETRA LIFE INSURANCE COMPANY	0.00%	8	0	\$0	\$0	\$5,480,816	\$0	N/A
17	VOYA INSURANCE AND ANNUITY COMPANY	0.05%	7	292	\$8,155	\$0	\$1,464,044	\$0	\$180
18	VOYA RETIREMENT INSURANCE AND ANNUIT	0.00%	8	3	-\$170,092	\$0	\$0	\$0	\$0
19	WESTERN SOUTHERN LIFE ASSURANCE COM	69.83%	1	68	\$11,733,957	\$0	\$0	\$0	0.00%
TOTAL		100.00%		2,126	\$16,804,675	\$0	\$41,101,824	\$0	244.59%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL EQUITY INDEXED ANNUITIES**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY	0.00%	45	50	\$0	\$0	\$357,728	\$0	N/A
2	AMERICAN EQUITY INVESTMENT LIFE INSURANCE	10.93%	2	16,420	\$162,598,016	\$0	\$79,817,308	\$0	49.09%
3	AMERICAN GENERAL LIFE INSURANCE CO	25.20%	1	2,305	\$375,086,240	\$0	\$12,769,619	\$0	3.40%
4	AMERICAN NATIONAL INSURANCE COMPANY	0.21%	27	449	\$3,181,827	\$0	\$3,398,527	\$0	106.81%
5	AMERICAN UNITED LIFE INSURANCE COMPANY	0.03%	36	113	\$413,209	\$0	\$405,399	\$0	98.11%
6	AMERICO FINANCIAL LIFE AND ANNUITY INSURAN	0.08%	33	425	\$1,160,976	\$0	\$2,325,714	\$0	200.32%
7	AMERITAS LIFE INSURANCE CORP	0.73%	16	370	\$10,926,669	\$0	\$5,350,510	\$0	48.97%
8	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.03%	37	233	\$403,237	\$0	\$193,137	\$0	47.90%
9	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	43	963	\$6,500	\$0	\$6,979,187	\$0	107372.11%
10	ATHENE ANNUITY AND LIFE COMPANY	8.67%	4	12,680	\$128,965,744	\$0	\$108,686,594	\$0	84.28%
11	BANKERS LIFE AND CASUALTY COMPANY	1.78%	13	2,143	\$26,525,116	\$0	\$0	\$0	0.00%
12	BENEFICIAL LIFE INSURANCE COMPANY	0.00%	45	2	\$0	\$0	\$13,803	\$0	N/A
13	C M LIFE INSURANCE COMPANY	1.30%	14	424	\$19,395,176	\$0	\$922,297	\$0	4.76%
14	CMFG LIFE INSURANCE COMPANY	0.00%	45	48	\$0	\$0	\$1,561,608	\$0	N/A
15	COLUMBUS LIFE INSURANCE COMPANY	0.00%	45	17	\$0	\$0	\$0	\$0	N/A
16	COUNTRY INVESTORS LIFE ASSURANCE COMPAN	0.00%	45	2	\$0	\$0	\$0	\$0	N/A
17	DEARBORN LIFE INSURANCE COMPANY	0.00%	45	14	\$0	\$0	\$658,683	\$0	N/A
18	DELAWARE LIFE INSURANCE COMPANY	2.39%	10	888	\$35,495,997	\$0	\$2,525,183	\$0	7.11%
19	EAGLE LIFE INSURANCE COMPANY	0.45%	23	222	\$6,626,459	\$0	\$499,397	\$0	7.54%
20	EQUITRUST LIFE INSURANCE COMPANY	1.83%	12	3,201	\$27,209,661	\$0	\$20,270,327	\$0	74.50%
21	FIDELITY & GUARANTY LIFE INSURANCE COMPAN	4.91%	8	4,804	\$73,035,990	\$0	\$48,126,194	\$0	65.89%
22	GENWORTH LIFE AND ANNUITY INSURANCE COM	0.00%	45	204	\$0	\$0	\$2,845,793	\$0	N/A
23	GENWORTH LIFE INSURANCE COMPANY	0.00%	45	1	\$0	\$0	\$18,000	\$0	N/A
24	GLENER LIFE INSURANCE SOCIETY	0.00%	42	1	\$35,151	\$0	\$0	\$0	0.00%
25	GREAT AMERICAN LIFE INSURANCE COMPANY	7.32%	5	12,949	\$108,898,423	\$0	\$67,300,660	\$0	61.80%
26	GUARANTY INCOME LIFE INSURANCE COMPANY	0.05%	34	48	\$758,105	\$0	\$0	\$0	0.00%
27	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.54%	20	353	\$8,064,807	\$0	\$1,152,614	\$0	14.29%
28	HORACE MANN LIFE INSURANCE COMPANY	0.04%	35	118	\$531,055	\$0	\$146,901	\$0	27.66%
29	INTEGRITY LIFE INSURANCE COMPANY	0.15%	30	325	\$2,275,213	\$0	\$795,947	\$0	34.98%
30	JACKSON NATIONAL LIFE INSURANCE COMPANY	4.06%	9	1,667	\$60,471,283	\$0	\$17,055,198	\$0	28.20%
31	LAFAYETTE LIFE INSURANCE COMPANY THE	0.11%	32	304	\$1,693,798	\$0	\$943,349	\$0	55.69%
32	LINCOLN BENEFIT LIFE COMPANY	0.00%	44	246	\$5,160	\$0	\$0	\$0	0.00%
33	LINCOLN NATIONAL LIFE INSURANCE COMPANY	6.03%	7	741	\$89,708,114	\$0	\$34,159,955	\$0	38.08%
34	MEMBERS LIFE INSURANCE COMPANY	0.68%	17	620	\$10,069,420	\$0	\$1,788,245	\$0	17.76%
35	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.80%	15	1,639	\$11,903,866	\$0	\$14,207,816	\$0	119.35%
36	MINNESOTA LIFE INSURANCE COMPANY	0.45%	22	103	\$6,626,599	\$0	\$239,727	\$0	3.62%
37	NASSAU LIFE AND ANNUITY COMPANY	0.18%	28	23	\$2,698,790	\$0	\$8,676	\$0	0.32%
38	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.52%	21	2,291	\$7,735,397	\$0	\$16,648,744	\$0	215.23%
39	NORTH AMERICAN COMPANY FOR LIFE AND HEAL	1.87%	11	4,101	\$27,824,481	\$0	\$0	\$0	0.00%
40	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.00%	45	259	\$0	\$0	\$3,573,413	\$0	N/A
41	PACIFIC LIFE INSURANCE COMPANY	6.26%	6	1,408	\$93,209,245	\$0	\$14,778,080	\$0	15.85%
42	PHL VARIABLE INSURANCE COMPANY	0.37%	25	434	\$5,562,860	\$0	\$3,865,829	\$0	69.49%
43	PHYSICIANS LIFE INSURANCE COMPANY	0.00%	40	142	\$61,520	\$0	\$493,858	\$0	802.76%
44	PRINCIPAL LIFE INSURANCE COMPANY	0.18%	29	159	\$2,683,025	\$0	\$186,914	\$0	6.97%
45	PROTECTIVE LIFE AND ANNUITY INSURANCE COM	0.00%	45	1	\$0	\$0	\$0	\$0	N/A
46	PROTECTIVE LIFE INSURANCE COMPANY	0.58%	18	684	\$8,619,567	\$0	\$8,374,086	\$0	97.15%
47	RELIANCE STANDARD LIFE INSURANCE COMPAN	0.27%	26	532	\$3,970,279	\$0	\$726,638	\$0	18.30%
48	RELIASTAR LIFE INSURANCE COMPANY	0.00%	45	2	\$0	\$0	\$0	0.00	N/A
49	RIVERSOURCE LIFE INSURANCE COMPANY	0.14%	31	29	\$2,150,332	\$0	\$2,865	\$0	0.13%
50	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.55%	19	1,807	\$8,223,328	\$0	\$24,629,242	0	299.50%
51	STANDARD INSURANCE COMPANY	0.03%	38	56	\$385,622	\$0	\$1,476,342	0	382.85%
52	STANDARD LIFE AND ACCIDENT INSURANCE COM	0.00%	45	4	\$0	\$0	\$43,536	\$0	N/A
53	SYMETRA LIFE INSURANCE COMPANY	0.00%	45	985	\$0	\$0	\$0	\$0	N/A
54	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.40%	24	377	\$5,942,038	\$0	\$1,806,405	\$0	30.40%
55	VOYA INSURANCE AND ANNUITY COMPANY	0.00%	41	1,761	\$37,387	\$0	\$45,553,977	\$0	121844.43%
56	VOYA RETIREMENT INSURANCE AND ANNUITY CC	0.01%	39	2	\$100,000	\$0	\$0	\$0	0.00%
57	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	45	144	\$0	\$0	\$0	\$0	N/A
TOTAL		100.00%		95,837	\$1,488,263,255	\$0	\$677,443,796	\$0	45.52%

2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DEPOSIT-TYPE FUNDS
(including variable contracts without life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	84	1	\$0	\$0	\$39,582	\$0	N/A
2	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERI	0.00%	84	2,619	\$0	\$0	\$0	\$0	N/A
3	ALLSTATE LIFE INSURANCE COMPANY	0.00%	84	35	\$0	\$0	\$44,783	\$0	N/A
4	AMERICAN EQUITY INVESTMENT LIFE INSURANCE COM	0.05%	57	132	\$46,000	\$0	\$1,297,541	\$0	2820.74%
5	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.00%	84	32	\$0	\$0	\$0	\$0	N/A
6	AMERICAN GENERAL LIFE INSURANCE CO	1.06%	20	503	\$1,052,793	\$0	\$0	\$0	0.00%
7	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.01%	63	61	\$5,297	\$0	\$0	\$0	0.00%
8	AMERICAN NATIONAL INSURANCE COMPANY	1.34%	16	67	\$1,333,970	\$0	\$0	\$0	0.00%
9	AMERICAN UNITED LIFE INSURANCE COMPANY	0.00%	84	46	\$0	\$0	\$551,164	\$0	N/A
10	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	76	244	\$85	\$0	\$0	\$0	0.00%
11	AMERITAS LIFE INSURANCE CORP	0.88%	26	18	\$872,112	\$0	\$0	\$0	0.00%
12	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.00%	84	6	\$0	\$0	\$19,397	\$0	N/A
13	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	84	13	\$0	\$0	\$0	\$0	N/A
14	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF NE	0.00%	84	9	\$0	\$0	\$0	\$0	N/A
15	ATHENE ANNUITY AND LIFE COMPANY	0.27%	41	231	\$273,423	\$0	\$0	\$0	0.00%
16	ATLANTIC COAST LIFE INSURANCE COMPANY	8.43%	4	99	\$8,396,044	\$0	\$95,624	\$0	1.14%
17	BALTIMORE LIFE INSURANCE COMPANY THE	0.31%	37	23	\$310,000	\$0	\$0	\$0	0.00%
18	BANKERS LIFE AND CASUALTY COMPANY	0.68%	29	26	\$677,188	\$0	\$9,341,380	\$0	1379.44%
19	BANNER LIFE INSURANCE COMPANY	0.00%	84	15	\$0	\$0	\$0	\$0	N/A
20	BENEFICIAL LIFE INSURANCE COMPANY	0.00%	83	0	\$7	\$0	\$0	\$0	0.00%
21	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	78	10	\$65	\$0	\$0	\$0	0.00%
22	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY OF	0.00%	84	2	\$0	\$0	\$2,838	\$0	N/A
23	CATHOLIC FINANCIAL LIFE	0.00%	84	26	\$0	\$0	\$0	\$0	N/A
24	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	81	0	\$29	\$0	\$0	\$0	0.00%
25	CINCINNATI LIFE INSURANCE COMPANY THE	0.00%	84	10	\$0	\$0	\$0	\$0	N/A
26	CMFG LIFE INSURANCE COMPANY	0.00%	67	4	\$2,097	\$0	\$0	\$0	0.00%
27	COLUMBUS LIFE INSURANCE COMPANY	0.00%	84	9	\$0	\$0	\$180,668	\$0	N/A
28	COMMONWEALTH ANNUITY AND LIFE INSURANCE COMF	0.08%	53	1	\$83,025	\$0	\$0	\$0	0.00%
29	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.00%	84	24	\$0	\$0	\$0	\$0	N/A
30	COUNTRY LIFE INSURANCE COMPANY	0.00%	84	29	\$0	\$0	\$31,433	\$0	N/A
31	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	79	9	\$59	\$0	\$0	\$0	0.00%
32	DEARBORN LIFE INSURANCE COMPANY	0.08%	54	7	\$75,000	\$0	\$0	\$0	0.00%
33	EAGLE LIFE INSURANCE COMPANY	0.00%	84	21	\$0	\$0	\$37,254	\$0	N/A
34	ELCO MUTUAL LIFE AND ANNUITY	12.40%	2	213	\$12,353,638	\$0	\$11,413,946	\$0	92.39%
35	EMC NATIONAL LIFE COMPANY	0.02%	59	11	\$16,543	\$0	\$0	\$0	0.00%
36	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY OF	0.00%	84	1	\$0	\$0	\$0	\$0	N/A
37	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	4.78%	6	62	\$4,760,229	\$0	\$0	\$0	0.00%
38	EQUITRUST LIFE INSURANCE COMPANY	0.81%	27	26	\$806,166	\$0	\$1,051,716	\$0	130.46%
39	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.97%	24	140	\$970,006	\$0	\$73,755	\$0	7.60%
40	FEDERAL LIFE INSURANCE COMPANY	0.00%	84	7	\$0	\$0	\$0	\$0	N/A
41	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.00%	84	112	\$0	\$0	\$0	\$0	N/A
42	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.00%	84	65	\$0	\$0	\$0	\$0	N/A
43	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.74%	28	81	\$741,178	\$0	\$0	\$0	0.00%
44	FIRST CATHOLIC SLOVAK LADIES ASSOCIATION OF T	0.00%	82	0	\$18	\$0	\$0	\$0	0.00%
45	FORETHOUGHT LIFE INSURANCE COMPANY	1.84%	13	1,967	\$1,837,608	\$0	\$9,263,991	\$0	504.13%
46	GBU FINANCIAL LIFE	0.00%	84	2	\$0	\$0	\$0	\$0	N/A
47	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.00%	84	115	\$0	\$0	\$407,925	\$0	N/A
48	GENWORTH LIFE INSURANCE COMPANY	0.00%	84	114	\$0	\$0	\$4,565,290	\$0	N/A
49	GLENER LIFE INSURANCE SOCIETY	0.00%	84	2	\$0	\$0	\$0	\$0	N/A
50	GRANGE LIFE INSURANCE COMPANY	0.00%	84	1	\$0	\$0	\$0	\$0	N/A
51	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	84	102	\$0	\$0	\$1,277,455	\$0	N/A
52	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	80	21	\$51	\$0	\$0	\$0	0.00%
53	GUARANTY INCOME LIFE INSURANCE COMPANY	0.03%	58	15	\$28,985	\$0	\$0	\$0	0.00%
54	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.16%	46	47	\$163,152	\$0	\$744,702	\$0	456.45%
55	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.00%	84	130	\$0	\$0	\$0	\$0	N/A
56	INTEGRITY LIFE INSURANCE COMPANY	2.23%	10	49	\$2,224,280	\$0	\$162,750	\$0	7.32%
57	INVESTORS LIFE INSURANCE COMPANY OF NORTH AME	0.00%	84	3	\$0	\$0	\$0	\$0	N/A
58	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.30%	39	201	\$294,852	\$0	\$0	\$0	0.00%
59	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.67%	30	3	\$666,940	\$0	\$11,760	\$0	1.76%
60	KANSAS CITY LIFE INSURANCE COMPANY	0.65%	31	192	\$650,480	\$0	\$0	\$0	0.00%
61	KNIGHTS OF COLUMBUS	13.72%	1	6,401	\$13,665,064	\$0	\$21,672,390	\$0	158.60%
62	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	84	1	\$0	\$0	\$710,301	\$0	N/A
63	LIBERTY BANKERS LIFE INSURANCE COMPANY	0.06%	55	1	\$57,070	\$0	\$0	\$0	0.00%
64	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	84	16	\$0	\$0	\$0	\$0	N/A
65	LINCOLN BENEFIT LIFE COMPANY	0.57%	33	29	\$570,483	\$0	\$0	\$0	0.00%
66	LINCOLN LIFE ASSURANCE COMPANY OF BOSTON	0.00%	84	416	\$0	\$0	\$8,057,670	\$0	N/A
67	LOMBARD INTERNATIONAL LIFE ASSURANCE COMPANY	0.00%	84	0	\$0	\$0	\$515,101	\$0	N/A
68	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	77	0	\$79	\$0	\$0	\$0	0.00%
69	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.19%	43	1	\$193,327	\$0	\$0	\$0	0.00%

2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DEPOSIT-TYPE FUNDS
(including variable contracts without life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT BENEFITS PAID	CLAIMS IN FORCE (000)	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
70	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	1.89%	12	399	\$1,884,427	\$0	\$0	\$0	\$0	0.00%
71	MEMBERS LIFE INSURANCE COMPANY	0.05%	56	1	\$51,026	\$0	\$0	\$0	\$0	0.00%
72	METROPOLITAN LIFE INSURANCE COMPANY	0.00%	84	6,448	\$0	\$0	\$0	\$0	\$0	N/A
73	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.00%	84	620	\$0	\$0	\$0	\$0	\$0	N/A
74	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.17%	45	1	\$165,000	\$0	\$0	\$0	\$0	0.00%
75	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	84	2	\$0	\$0	\$0	\$0	\$0	N/A
76	MINNESOTA LIFE INSURANCE COMPANY	1.68%	15	226	\$1,669,922	\$0	\$0	\$0	\$0	0.00%
77	MODERN WOODMEN OF AMERICA	0.00%	69	17	\$1,124	\$0	\$0	\$0	\$0	0.00%
78	MONY LIFE INSURANCE COMPANY	0.00%	84	45	\$0	\$0	\$0	\$0	\$0	N/A
79	NATIONAL FARMERS UNION LIFE INSURANCE COMPANY	0.00%	84	23	\$0	\$0	\$0	\$0	\$0	N/A
80	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	2.82%	9	54	\$2,808,125	\$0	\$0	\$0	\$0	0.00%
81	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.00%	84	9	\$0	\$0	\$0	\$0	\$0	N/A
82	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	84	0	\$0	\$0	\$12,251,967	\$0	\$0	N/A
83	NEW YORK LIFE INSURANCE AND ANNUITY CORPORATI	12.10%	3	245	\$12,057,834	\$0	\$0	\$0	\$0	0.00%
84	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH IN	0.98%	23	78	\$974,263	\$0	\$0	\$0	\$0	0.00%
85	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	1.71%	14	30	\$1,704,896	\$0	\$0	\$0	\$0	0.00%
86	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.00%	84	1	\$0	\$0	\$2,745	\$0	\$0	N/A
87	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.02%	60	47	\$15,500	\$0	\$496,470	\$0	\$0	3203.03%
88	OHIO STATE LIFE INSURANCE COMPANY THE	0.00%	72	44	\$139	\$0	\$0	\$0	\$0	0.00%
89	PACIFIC LIFE & ANNUITY COMPANY	0.00%	84	0	\$0	\$0	\$670,836	\$0	\$0	N/A
90	PACIFIC LIFE INSURANCE COMPANY	0.64%	32	106	\$633,604	\$0	\$7,839,976	\$0	\$0	1237.36%
91	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	66	156	\$3,250	\$0	\$0	\$0	\$0	0.00%
92	PEKIN LIFE INSURANCE COMPANY	0.01%	62	593	\$5,873	\$0	\$0	\$0	\$0	0.00%
93	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.40%	35	32	\$395,276	\$0	\$0	\$0	\$0	0.00%
94	POLISH NATNL ALLIANCE OF THE US OF N. A	0.01%	61	22	\$8,239	\$0	\$0	\$0	\$0	0.00%
95	PRIMERICA LIFE INSURANCE COMPANY	0.11%	52	916	\$114,560	\$0	\$0	\$0	\$0	0.00%
96	PRINCIPAL LIFE INSURANCE COMPANY	2.19%	11	201	\$2,186,332	\$0	\$2,673,438	\$0	\$0	122.28%
97	PROTECTIVE LIFE INSURANCE COMPANY	4.12%	7	196	\$4,101,690	\$0	\$0	\$0	\$0	0.00%
98	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	84	17	\$0	\$0	\$0	\$0	\$0	N/A
99	PRUCO LIFE INSURANCE COMPANY	0.29%	40	55	\$290,430	\$0	\$578,969	\$0	\$0	199.35%
100	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPORATI	0.01%	64	20	\$5,142	\$0	\$313,126	\$0	\$0	6089.58%
101	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	0.53%	34	196	\$523,130	\$0	\$1,688,700	\$0	\$0	322.81%
102	RELIASTAR LIFE INSURANCE COMPANY	0.00%	84	265	\$0	\$0	\$0	\$0	\$0	N/A
103	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	84	16	\$0	\$0	\$0	\$0	\$0	N/A
104	RIVERSOURCE LIFE INSURANCE COMPANY	0.12%	51	278	\$116,641	\$0	\$0	\$0	\$0	0.00%
105	SAGICOR LIFE INSURANCE COMPANY	0.20%	42	1	\$203,875	\$0	\$0	\$0	\$0	0.00%
106	SECURIAN LIFE INSURANCE COMPANY	0.19%	44	16	\$185,787	\$0	\$0	\$0	\$0	0.00%
107	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	84	8	\$0	\$0	\$608	\$0	\$0	N/A
108	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	74	5	\$122	\$0	\$0	\$0	\$0	0.00%
109	SHELTER LIFE INSURANCE COMPANY	1.16%	18	2,300	\$1,153,979	\$0	\$0	\$0	\$0	0.00%
110	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	73	2	\$135	\$0	\$0	\$0	\$0	0.00%
111	STANDARD INSURANCE COMPANY	3.51%	8	307	\$3,498,885	\$0	\$98,004	\$0	\$0	2.80%
112	STATE FARM LIFE INSURANCE COMPANY	0.13%	47	2	\$132,918	\$0	\$0	\$0	\$0	0.00%
113	STATE LIFE INSURANCE COMPANY	0.95%	25	24	\$951,211	\$0	\$0	\$0	\$0	0.00%
114	SYMETRA LIFE INSURANCE COMPANY	0.98%	22	59	\$975,370	\$0	\$0	\$0	\$0	0.00%
115	TALCOTT RESOLUTION LIFE INSURANCE COMPANHY	0.00%	84	80	\$0	\$0	\$743,170	\$0	\$0	N/A
116	TEACHERS INSURANCE AND ANNUITY ASSOCIATION OF	5.42%	5	110	\$5,401,896	\$0	\$0	\$0	\$0	0.00%
117	THRIVENT FINANCIAL FOR LUTHERANS	0.30%	38	2,955	\$297,629	\$0	\$0	\$0	\$0	0.00%
118	TIAA-CREF LIFE INSURANCE COMPANY	0.00%	84	2	\$0	\$0	\$0	\$0	\$0	N/A
119	TRANSAMERICA LIFE INSURANCE COMPANY	0.13%	48	62	\$131,508	\$0	\$0	\$0	\$0	0.00%
120	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.00%	65	44	\$3,786	\$0	\$0	\$0	\$0	0.00%
121	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	68	1,508	\$1,235	\$0	\$0	\$0	\$0	0.00%
122	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	71	4	\$150	\$0	\$0	\$0	\$0	0.00%
123	UNITED LIFE INSURANCE COMPANY	1.15%	19	63	\$1,144,255	\$0	\$128,128	\$0	\$0	11.20%
124	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.12%	50	699	\$119,352	\$0	\$0	\$0	\$0	0.00%
125	UNITY FINANCIAL LIFE INSURANCE COMPANY	0.99%	21	8	\$983,878	\$0	\$0	\$0	\$0	0.00%
126	UNUM INSURANCE COMPANY	0.00%	84	46	\$0	\$0	\$0	\$0	\$0	N/A
127	USAA LIFE INSURANCE COMPANY	0.00%	84	63	\$0	\$0	\$534,989	\$0	\$0	N/A
128	VOYA INSURANCE AND ANNUITY COMPANY	0.00%	84	509	\$0	\$0	\$0	\$0	\$0	N/A
129	VOYA RETIREMENT INSURANCE AND ANNUITY COMPAN	0.31%	36	41	\$310,356	\$0	\$0	\$0	\$0	0.00%
130	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	84	537	\$0	\$0	\$0	\$0	\$0	N/A
131	WEST COAST LIFE INSURANCE COMPANY	0.00%	84	1	\$0	\$0	\$0	\$0	\$0	N/A
132	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY	0.00%	84	0	\$0	\$0	\$6,821	\$0	\$0	N/A
133	WESTERN CATHOLIC UNION	0.00%	84	30	\$0	\$0	\$97,141	\$0	\$0	N/A
134	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	1.16%	17	15	\$1,155,982	\$0	\$304,229	\$0	\$0	26.32%
135	WILCO LIFE INSURANCE COMPANY	0.00%	84	9	\$0	\$0	\$0	\$0	\$0	N/A
136	WILLIAM PENN ASSOCIATION	0.00%	70	0	\$174	\$0	\$0	\$0	\$0	0.00%
137	WOMAN'S LIFE INSURANCE SOCIETY	0.00%	75	7	\$93	\$0	\$0	\$0	\$0	0.00%

2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DEPOSIT-TYPE FUNDS
(including variable contracts without life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
138	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.13%	49	492	\$126,771	\$0	\$0	\$0	0.00%
	TOTAL	100.00%		36,247	\$99,623,113	\$0	\$99,999,733	\$0	100.38%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL OTHER CONSIDERATIONS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.00%	5	48	\$0	\$0	\$238,470	\$0	N/A
2	COUNTRY LIFE INSURANCE COMPANY	0.00%	5	17	\$0	\$0	\$0	\$0	N/A
3	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.00%	5	9	\$0	\$0	\$8,308	\$0	N/A
4	GLEANER LIFE INSURANCE SOCIETY	0.00%	5	1	\$0	\$0	\$0	\$0	N/A
5	GUARANTY INCOME LIFE INSURANCE COMPANY	0.00%	5	0	\$0	\$0	\$106,000	\$0	N/A
6	INDEPENDENT ORDER OF FORESTERS THE	0.01%	4	0	\$826	\$0	\$0	\$0	0.00%
7	LINCOLN BENEFIT LIFE COMPANY	0.00%	5	0	\$0	\$0	\$20,213	\$0	N/A
8	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	5	5	\$0	\$0	\$4,079	\$0	N/A
9	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	79.06%	1	236	\$5,111,800	\$0	\$3,180,455	\$0	62.22%
10	MUTUAL TRUST LIFE INSURANCE COMPANY A PAN-#	0.00%	5	0	\$0	\$0	\$1,676	\$0	N/A
11	NATIONWIDE LIFE AND ANNUITY INSURANCE COMP#	0.00%	5	1,838	\$0	\$0	\$15,988,316	\$0	N/A
12	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	5	5,532	\$0	\$0	\$74,020,839	\$0	N/A
13	PENN INSURANCE AND ANNUITY COMPANY THE	0.00%	5	0	\$0	\$0	\$8,849	\$0	N/A
14	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.00%	5	17	\$0	\$0	\$20,095	\$0	N/A
15	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	5	-22	\$0	\$0	\$0	\$0	N/A
16	TALCOTT RESOLUTION LIFE AND ANNUITY INSURAN	8.39%	3	7,853	\$542,378	\$0	\$80,561,379	\$0	14853.36%
17	TALCOTT RESOLUTION LIFE INSURANCE COMPANH)	12.54%	2	3,210	\$810,640	\$0	\$47,650,582	\$0	5878.14%
18	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.00%	5	25	\$0	\$0	\$60,243	\$0	N/A
TOTAL		100.00%		18,769	\$6,465,644	\$0	\$221,869,504	\$0	3431.51%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.01%	184	1,712	\$923,447	\$0	\$690,266	\$50,025	74.75%
2	AAA LIFE INSURANCE COMPANY	0.12%	94	11,105	\$8,225,456	\$0	\$5,362,060	\$1,292,719	65.19%
3	ABILITY INSURANCE COMPANY	0.00%	378	3	\$192	\$0	\$15,001	\$19	7813.02%
4	ACCORDIA LIFE AND ANNUITY COMPANY	0.07%	118	2,235	\$5,017,645	\$15,563	\$3,691,308	\$502,611	73.88%
5	AETNA LIFE INSURANCE COMPANY	0.00%	223	1,935	\$320,470	\$486,972	\$782,268	\$32,944	396.06%
6	ALFA LIFE INSURANCE CORPORATION	0.00%	384	1	\$0	\$0	\$0	\$10	N/A
7	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	384	1	\$0	\$0	\$39,582	\$0	N/A
8	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	3.03%	10	28,264	\$212,480,904	\$0	\$185,017,234	\$823,895	87.07%
9	ALLSTATE ASSURANCE COMPANY	0.03%	153	3,177	\$2,232,796	\$0	\$792,464	\$818,024	35.49%
10	ALLSTATE LIFE INSURANCE COMPANY	0.05%	135	8,899	\$3,834,208	\$0	\$22,978,244	\$663,891	599.30%
11	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	302	60	\$46,291	\$0	\$529,373	\$9,911	1143.58%
12	AMALGAMATED LIFE INSURANCE COMPANY	0.00%	384	28	\$0	\$0	\$0	\$169	N/A
13	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF	0.03%	152	3,512	\$2,318,408	\$1,266	\$962,199	\$155,235	41.56%
14	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	297	136	\$58,947	\$0	\$220,956	\$5,061	374.84%
15	AMERICAN BENEFIT LIFE INSURANCE COMPANY	0.00%	320	69	\$21,832	\$2,626	\$25,150	\$278	127.23%
16	AMERICAN CONTINENTAL INSURANCE COMPANY	0.02%	175	1,422	\$1,173,576	\$0	\$640,633	\$14,124	54.59%
17	AMERICAN EQUITY INVESTMENT LIFE INSURANCE CO	2.33%	11	17,545	\$163,558,323	\$0	\$87,789,895	\$1,952	53.67%
18	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF CI	0.06%	131	15,347	\$4,025,162	\$0	\$1,071,715	\$647,750	26.63%
19	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.75%	30	110,830	\$52,826,523	\$1,850,360	\$41,119,327	\$11,107,120	81.34%
20	AMERICAN FEDERATED LIFE INSURANCE COMPANY	0.01%	187	18,894	\$828,978	\$0	\$518,392	\$68,910	62.53%
21	AMERICAN FIDELITY ASSURANCE COMPANY	0.06%	126	11,535	\$4,275,881	\$77,915	\$5,418,947	\$696,804	128.56%
22	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.00%	268	1,034	\$127,278	\$598	\$294,592	\$10,280	231.93%
23	AMERICAN FINANCIAL SECURITY LIFE INSURANCE CC	0.00%	372	1	\$599	\$0	\$0	\$0	0.00%
24	AMERICAN GENERAL LIFE INSURANCE CO	13.00%	1	131,514	\$911,725,740	\$296,807	\$452,167,207	\$15,086,521	49.63%
25	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.01%	192	4,121	\$740,440	\$2,792	\$348,812	\$28,316	47.49%
26	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.09%	108	18,693	\$6,348,351	\$0	\$2,707,310	\$630,421	42.65%
27	AMERICAN HOME LIFE INSURANCE COMPANY	0.03%	156	3,753	\$1,965,510	\$28,759	\$1,636,907	\$96,282	84.74%
28	AMERICAN INCOME LIFE INSURANCE CO	0.26%	64	46,079	\$18,152,889	\$374	\$6,142,118	\$1,080,528	33.84%
29	AMERICAN LIFE & SECURITY CORP	0.12%	93	553	\$8,413,435	\$112	\$108,130	\$2,630	1.29%
30	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	384	0	\$0	\$0	\$1	\$0	N/A
31	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.01%	201	2,887	\$544,729	\$8,923	\$2,122,045	\$15,555	391.20%
32	AMERICAN NATIONAL INSURANCE COMPANY	0.35%	51	41,565	\$24,621,965	\$25,938	\$36,019,865	\$1,907,430	146.40%
33	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF	0.00%	273	138	\$123,073	\$0	\$746,788	\$19,016	606.78%
34	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURAN	0.00%	341	11	\$8,673	\$0	\$0	\$179	0.00%
35	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.00%	349	30	\$5,178	\$0	\$14,228	\$1,611	274.78%
36	AMERICAN REPUBLIC CORP INSURANCE COMPANY	0.00%	375	1	\$577	\$0	\$0	\$10	0.00%
37	AMERICAN REPUBLIC INSURANCE COMPANY	0.01%	188	2,159	\$825,260	\$55,216	\$932,764	\$83,984	119.72%
38	AMERICAN RETIREMENT LIFE INSURANCE COMPANY	0.00%	365	4	\$1,445	\$0	\$42,082	\$25	2912.25%
39	AMERICAN UNITED LIFE INSURANCE COMPANY	0.10%	103	3,681	\$7,037,376	\$601,548	\$12,549,507	\$720,018	186.87%
40	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.09%	107	8,409	\$6,433,283	\$4,126	\$5,018,146	\$315,395	78.07%
41	AMERITAS LIFE INSURANCE CORP	0.27%	61	6,852	\$18,900,537	\$223,727	\$24,713,226	\$1,083,338	131.94%
42	AMFIRST INSURANCE COMPANY	0.00%	377	1	\$195	\$128	\$10,000	\$10	5193.85%
43	AMICA LIFE INSURANCE COMPANY	0.00%	219	491	\$337,232	\$0	\$286,626	\$173,100	84.99%
44	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.01%	199	444	\$596,624	\$0	\$771,216	\$0	129.26%
45	ANTHEM LIFE INSURANCE COMPANY	0.00%	266	625	\$133,106	\$0	\$86,313	\$17,185	64.85%
46	ASSURED LIFE ASSOCIATION	0.00%	337	93	\$9,602	\$793	\$40,135	\$838	426.24%
47	ASSURITY LIFE INSURANCE COMPANY	0.04%	144	5,691	\$2,905,645	\$475,663	\$3,981,487	\$385,787	153.40%
48	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.03%	157	5,993	\$1,920,263	\$7,744	\$18,502,113	\$283,487	963.92%
49	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF N	0.00%	259	317	\$151,941	\$0	\$1,027,600	\$3,325	676.32%
50	ATHENE ANNUITY AND LIFE COMPANY	1.99%	14	21,517	\$139,377,106	\$876,356	\$128,770,656	\$649,116	93.02%
51	ATLANTA LIFE INSURANCE COMPANY	0.00%	319	3,670	\$22,601	\$0	\$128,219	\$4,830	567.32%
52	ATLANTIC COAST LIFE INSURANCE COMPANY	0.31%	56	235	\$21,816,384	\$0	\$197,601	\$0	0.91%
53	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	261	168	\$146,692	\$0	\$2,218,806	\$14,827	1512.56%
54	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	343	233	\$7,570	\$0	\$18,448	\$17,258	243.70%
55	AUTO OWNERS LIFE INSURANCE COMPANY	0.06%	132	7,762	\$3,938,461	\$0	\$2,920,640	\$902,244	74.16%
56	AXA EQUITABLE LIFE AND ANNUITY COMPANY	0.00%	233	104	\$272,643	\$0	\$159,450	\$31,549	58.48%
57	AXA EQUITABLE LIFE INSURANCE COMPANY	2.09%	12	27,804	\$146,672,037	\$3,078,440	\$109,457,713	\$5,889,850	76.73%
58	BALTIMORE LIFE INSURANCE COMPANY THE	0.01%	181	980	\$995,665	\$5,720	\$377,036	\$18,968	38.44%
59	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.00%	309	145	\$28,346	\$0	\$18,788	\$1,118	66.28%
60	BANKERS LIFE AND CASUALTY COMPANY	0.57%	37	22,557	\$40,134,051	\$19,301	\$25,887,763	\$473,895	64.55%
61	BANNER LIFE INSURANCE COMPANY	0.33%	53	26,337	\$23,230,222	\$46,702	\$11,463,565	\$13,617,112	49.55%
62	BENEFICIAL LIFE INSURANCE COMPANY	0.00%	269	190	\$126,768	\$3,773	\$184,598	\$27,874	148.60%
63	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	336	60	\$10,640	\$0	\$7,206	\$344	67.73%
64	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY (	0.00%	384	9	\$0	\$0	\$291,342	\$0	N/A
65	BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA	0.00%	322	18	\$17,529	\$0	\$0	\$16,910	0.00%
66	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.08%	112	27,978	\$5,811,118	\$4,934	\$3,015,557	\$488,878	51.98%
67	BRIGHTHOUSE LIFE INSURANCE COMPANY	1.63%	16	41,706	\$114,434,124	\$525,122	\$335,021,102	\$6,810,281	293.22%
68	C M LIFE INSURANCE COMPANY	0.37%	48	4,226	\$26,256,550	\$0	\$16,403,152	\$255,860	62.47%
69	CANADA LIFE ASSURANCE COMPANY	0.02%	176	1,059	\$1,150,338	\$253,337	\$2,365,570	\$160,524	227.66%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
70	CAPITOL LIFE INSURANCE COMPANY	0.04%	143	27,989	\$3,098,362	\$0	\$6,172,228	\$77,951	199.21%
71	CATHOLIC FINANCIAL LIFE	0.02%	174	2,321	\$1,213,614	\$18,194	\$1,227,067	\$38,707	102.61%
72	CATHOLIC HOLY FAMILY SOCIETY	0.07%	116	5,838	\$5,089,868	\$0	\$2,942,652	\$26,820	57.81%
73	CATHOLIC ORDER OF FORESTERS	0.00%	270	995	\$126,021	\$29,056	\$291,114	\$15,832	254.06%
74	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	245	3,774	\$213,777	\$1,573	\$627,206	\$16,243	294.13%
75	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	264	360	\$143,287	\$5,633	\$434,590	\$7,056	307.23%
76	CENTURION LIFE INSURANCE COMPANY	0.00%	384	0	\$0	\$0	\$4,299,576	\$0	N/A
77	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.01%	179	2,236	\$1,033,186	\$65	\$597,005	\$184,000	57.79%
78	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.00%	227	490	\$293,074	\$0	\$145,311	\$5,128	49.58%
79	CHURCH LIFE INSURANCE CORPORATION	0.00%	327	12	\$14,807	\$0	\$117,434	\$84	793.10%
80	CICA LIFE INSURANCE COMPANY OF AMERICA	0.01%	191	1,255	\$745,651	\$513	\$798,142	\$24,611	107.11%
81	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	370	2	\$759	\$0	\$5,000	\$7	658.76%
82	CIGNA NATIONAL HEALTH INSURANCE COMPANY	0.00%	313	53	\$26,277	\$0	\$7,209	\$1,163	27.43%
83	CINCINNATI LIFE INSURANCE COMPANY THE	0.16%	82	12,182	\$10,922,978	\$0	\$10,084,192	\$3,342,953	92.32%
84	CITIZENS SECURITY LIFE INS CO	0.00%	287	403	\$84,320	\$0	\$93,371	\$2,462	110.73%
85	CLOVER INSURANCE COMPANY	0.00%	317	34	\$25,011	\$0	\$5,000	\$34	19.99%
86	CMFG LIFE INSURANCE COMPANY	0.13%	89	14,238	\$9,214,056	\$345,648	\$11,499,050	\$388,372	128.55%
87	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.05%	138	9,030	\$3,392,081	\$0	\$1,993,887	\$420,475	58.78%
88	COLONIAL PENN LIFE INSURANCE COMPANY	0.02%	167	3,673	\$1,466,495	\$0	\$770,225	\$10,680	52.52%
89	COLUMBIAN LIFE INSURANCE COMPANY	0.05%	137	6,291	\$3,559,383	\$465	\$1,960,699	\$150,859	55.10%
90	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.00%	280	306	\$100,148	\$5,135	\$285,759	\$3,812	290.46%
91	COLUMBUS LIFE INSURANCE COMPANY	0.09%	110	4,004	\$6,179,607	\$41,425	\$25,717,512	\$311,310	416.84%
92	COMBINED INSURANCE CO OF AMERICA	0.02%	177	6,581	\$1,112,618	\$0	\$1,452,416	\$65,182	130.54%
93	COMMONWEALTH ANNUITY AND LIFE INSURANCE CO	0.02%	161	1,839	\$1,644,302	\$66,850	\$12,406,169	\$104,074	758.56%
94	COMPANION LIFE INSURANCE COMPANY	0.00%	384	5	\$0	\$0	\$0	\$89	N/A
95	COMPBENEFITS INSURANCE COMPANY	0.00%	360	20	\$2,238	\$0	\$24,914	\$163	1113.23%
96	CONNECTICUT GENERAL LIFE INS CO	0.02%	173	944	\$1,369,225	\$183,316	\$5,595,261	\$182,027	422.03%
97	CONTINENTAL GENERAL INSURANCE COMPANY	0.01%	204	2,116	\$481,423	\$385	\$584,997	\$58,181	121.59%
98	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.00%	237	759	\$266,214	\$0	\$309,259	\$9,286	116.17%
99	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.01%	185	950	\$896,159	\$0	\$2,393,311	\$39,869	267.06%
100	COUNTRY LIFE INSURANCE COMPANY	0.12%	95	16,017	\$8,115,662	\$839,745	\$6,123,883	\$1,883,567	85.80%
101	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	325	393	\$15,561	\$3,257	\$52,444	\$4,052	357.95%
102	CSA FRATERNAL LIFE	0.01%	217	466	\$377,200	\$0	\$172,657	\$2,832	45.77%
103	CSI LIFE INSURANCE COMPANY	0.00%	359	7	\$2,305	\$0	\$5,026	\$36	218.05%
104	DEARBORN LIFE INSURANCE COMPANY	0.00%	262	397	\$146,633	\$0	\$1,052,198	\$2,871	717.57%
105	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	371	1	\$653	\$0	\$0	\$50	0.00%
106	DELAWARE LIFE INSURANCE COMPANY	0.95%	26	4,262	\$66,599,260	\$0	\$19,785,767	\$92,886	29.71%
107	DIRECT GENERAL LIFE INSURANCE COMPANY	0.00%	335	51	\$10,853	\$0	\$0	\$770	0.00%
108	EAGLE LIFE INSURANCE COMPANY	0.13%	90	313	\$9,170,850	\$0	\$656,297	\$0	7.16%
109	ELCO MUTUAL LIFE AND ANNUITY	0.25%	66	661	\$17,382,770	\$261	\$20,232,140	\$1,189	116.39%
110	EMC NATIONAL LIFE COMPANY	0.07%	121	6,135	\$4,806,667	\$13,837	\$5,136,782	\$422,953	107.16%
111	EPIC LIFE INSURANCE COMPANY THE	0.00%	376	1	\$559	\$0	\$0	\$5	0.00%
112	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY OI	0.10%	99	1,866	\$7,302,043	\$0	\$5,240,847	\$643,308	71.77%
113	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	0.37%	49	2,203	\$25,918,461	\$0	\$559,053	\$12,622	2.16%
114	EQUITRUST LIFE INSURANCE COMPANY	0.45%	44	4,691	\$31,211,974	\$0	\$37,411,089	\$36,589	119.86%
115	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.04%	146	4,354	\$2,799,613	\$33,229	\$2,288,524	\$47,677	82.93%
116	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AM	0.00%	290	251	\$78,730	\$0	\$807	\$9,420	1.03%
117	FAMILY LIFE INSURANCE COMPANY	0.01%	213	1,180	\$422,666	\$702	\$669,558	\$22,817	158.58%
118	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	383	511	\$31	\$0	\$294,530	\$1,238	950096.77%
119	FARM BUREAU LIFE INSURANCE COMPANY OF MISSO	0.63%	34	84,674	\$44,178,659	\$2,552,446	\$29,466,767	\$6,573,303	72.48%
120	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.39%	47	49,610	\$27,463,332	\$12,533	\$24,268,208	\$6,399,788	88.41%
121	FEDERAL LIFE INSURANCE COMPANY	0.00%	281	271	\$95,325	\$1,203	\$352,911	\$15,824	371.48%
122	FEDERATED LIFE INSURANCE COMPANY	0.12%	91	3,636	\$8,480,697	\$0	\$9,843,944	\$1,295,059	116.07%
123	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	1.10%	21	11,245	\$77,007,486	\$3,614	\$55,006,906	\$706,941	71.44%
124	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.24%	67	2,242	\$16,597,169	\$0	\$20,208,518	\$59,915	121.76%
125	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.04%	150	3,320	\$2,542,594	\$43,057	\$1,710,014	\$469,677	68.95%
126	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.10%	105	9,478	\$6,848,231	\$0	\$5,950,606	\$96,223	86.89%
127	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	282	397	\$92,838	\$150,419	\$388,682	\$9,103	580.69%
128	FIRST CATHOLIC SLOVAK LADIES ASSOCIATION OF T	0.00%	332	174	\$11,901	\$6,063	\$18,126	\$599	203.25%
129	FIRST CATHOLIC SLOVAK UNION OF THE UNITED STA	0.00%	314	6	\$25,966	\$42	\$64,437	\$54	248.32%
130	FIRST GUARANTY INSURANCE COMPANY	0.00%	305	197	\$36,840	\$0	\$70,845	\$405	192.30%
131	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.00%	339	3,176	\$8,804	\$0	\$22,548	\$1,587	256.11%
132	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.03%	155	3,384	\$1,973,618	\$0	\$1,749,946	\$890,530	88.67%
133	FORESTERS LIFE INSURANCE AND ANNUITY COMPAN	0.00%	228	484	\$289,961	\$2,362	\$618,191	\$43,032	214.01%
134	FORETHOUGHT LIFE INSURANCE COMPANY	4.59%	3	6,704	\$321,593,704	\$0	\$57,443,482	\$2,660	17.86%
135	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.02%	169	4,089	\$1,439,393	\$0	\$21,880	\$132,708	1.52%
136	FUNERAL DIRECTORS LIFE INSURANCE CO	0.04%	151	3,568	\$2,504,646	\$384	\$1,570,525	\$12,482	62.72%
137	GARDEN STATE LIFE INSURANCE COMPANY	0.00%	221	324	\$330,991	\$0	\$121,509	\$19,624	36.71%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
138	GBU FINANCIAL LIFE	0.02%	159	563	\$1,733,394	\$9,228	\$1,987,077	\$3,565	115.17%
139	GCU	0.00%	384	1	\$0	\$4	\$138,818	\$1	N/A
140	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.36%	50	30,250	\$25,088,783	\$0	\$78,571,844	\$8,196,253	313.18%
141	GENWORTH LIFE INSURANCE COMPANY	0.07%	122	6,789	\$4,705,261	\$0	\$33,902,430	\$1,939,129	720.52%
142	GERBER LIFE INSURANCE COMPANY	0.13%	88	79,204	\$9,318,483	\$0	\$3,492,908	\$1,132,753	37.48%
143	GLEANER LIFE INSURANCE SOCIETY	0.00%	257	504	\$167,406	\$2,580	\$3,014,579	\$14,822	1802.30%
144	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.13%	87	108,717	\$9,387,917	\$546	\$5,900,263	\$1,156,988	62.86%
145	GOLDEN RULE INSURANCE COMPANY	0.01%	180	1,696	\$1,014,054	\$1,545	\$6,152,147	\$138,073	606.84%
146	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE	0.01%	190	1,167	\$752,672	\$45,062	\$595,650	\$76,228	85.12%
147	GPM HEALTH AND LIFE INSURANCE COMPANY	0.00%	346	7	\$5,843	\$0	\$60	\$164	0.00%
148	GRANGE LIFE INSURANCE COMPANY	0.00%	274	116	\$119,974	\$0	\$369,569	\$25,479	308.04%
149	GREAT AMERICAN LIFE INSURANCE COMPANY	3.30%	8	15,900	\$231,084,955	\$0	\$86,661,553	\$118,933	37.50%
150	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.01%	206	923	\$469,347	\$50	\$721,892	\$44,251	153.82%
151	GREAT WEST LIFE ASSURANCE COMPANY	0.00%	235	493	\$268,223	\$6,640	\$376,135	\$24,948	142.71%
152	GREAT WESTERN INSURANCE COMPANY	0.01%	202	842	\$504,155	\$0	\$194,767	\$3,730	38.63%
153	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	0.21%	70	5,650	\$14,639,490	\$105,679	\$8,047,032	\$783,725	55.69%
154	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.01%	216	3,538	\$393,595	\$0	\$524,108	\$28,881	133.16%
155	GUARANTY INCOME LIFE INSURANCE COMPANY	0.06%	127	372	\$4,177,397	\$0	\$1,594,659	\$2,714	38.17%
156	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.06%	125	826	\$4,366,341	\$0	\$15,291,359	\$27,411	350.21%
157	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.21%	71	5,273	\$14,421,157	\$4,723,087	\$18,146,556	\$2,160,454	158.58%
158	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.23%	68	1,317	\$16,443,977	\$0	\$9,544,731	\$2,326	58.04%
159	HARTFORD LIFE AND ACCIDENT INSURANCE COMPAN	0.00%	222	168	\$321,208	\$0	\$625,386	\$19,205	194.70%
160	HCC LIFE INSURANCE COMPANY	0.00%	356	10	\$3,427	\$0	\$0	\$413	0.00%
161	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	353	22	\$3,889	\$0	\$2,242	\$163	57.65%
162	HOMESTEADERS LIFE COMPANY	0.00%	294	1,744	\$70,029	\$0	\$251,823	\$2,358	359.60%
163	HORACE MANN LIFE INSURANCE COMPANY	0.05%	136	3,789	\$3,750,796	\$0	\$4,737,362	\$199,401	126.30%
164	HUMANA INSURANCE COMPANY	0.00%	331	70	\$12,038	\$0	\$0	\$8,300	0.00%
165	HUMANADENTAL INSURANCE COMPANY	0.00%	310	97	\$28,095	\$2	\$48,439	\$1,633	172.42%
166	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	295	248	\$68,211	\$519	\$43,937	\$2,484	65.17%
167	IDEALIFE INSURANCE COMPANY	0.00%	308	212	\$28,405	\$0	\$125,680	\$1,901	442.46%
168	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.02%	165	3,124	\$1,493,719	\$42,595	\$1,934,800	\$237,810	132.38%
169	INDEPENDENCE LIFE AND ANNUITY COMPANY	0.00%	384	5	\$0	\$0	\$0	\$503	N/A
170	INDEPENDENT ORDER OF FORESTERS THE	0.11%	96	10,706	\$8,014,502	\$276,871	\$5,277,787	\$557,632,770	69.31%
171	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & A	0.00%	263	406	\$144,105	\$0	\$211,252	\$20,281	146.60%
172	INDUSTRIAL ALLIANCE INSURANCE AND FINANCIAL S	0.00%	311	48	\$27,344	\$0	\$16,554	\$2,879	60.54%
173	INTEGRITY LIFE INSURANCE COMPANY	0.10%	100	1,246	\$7,225,781	\$0	\$13,749,414	\$4,606	190.28%
174	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.04%	147	248	\$2,795,579	\$2,629	\$92,660	\$912	3.41%
175	INVESTORS LIFE INSURANCE COMPANY OF NORTH AI	0.00%	229	701	\$285,702	\$516	\$608,654	\$32,674	213.22%
176	JACKSON NATIONAL LIFE INSURANCE COMPANY	4.58%	4	57,285	\$321,327,691	\$572,956	\$398,883,108	\$2,893,329	124.31%
177	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.30%	58	1,213	\$20,746,695	\$60,831	\$11,113,204	\$17,579	53.86%
178	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	278	131	\$112,277	\$0	\$780,446	\$12,233	695.11%
179	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPAN	0.00%	333	43	\$11,863	\$0	\$1,032,831	\$8,715	8706.32%
180	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	1.01%	24	28,945	\$70,779,436	\$4,900,082	\$323,535,563	\$7,717,960	464.03%
181	KANSAS CITY LIFE INSURANCE COMPANY	0.22%	69	16,225	\$15,734,434	\$157,778	\$24,901,805	\$1,420,703	159.27%
182	KNIGHTS OF COLUMBUS	0.70%	32	70,732	\$49,011,352	\$9,372,671	\$45,154,868	\$4,483,868	111.25%
183	LAFAYETTE LIFE INSURANCE COMPANY THE	0.42%	46	3,706	\$29,437,447	\$5,806,168	\$13,299,646	\$1,121,837	64.90%
184	LANDMARK LIFE INSURANCE COMPANY	0.00%	285	191	\$89,541	\$0	\$117,228	\$1,340	130.92%
185	LEADERS LIFE INSURANCE COMPANY	0.00%	307	322	\$31,629	\$69	\$0	\$5,342	0.22%
186	LEGACY LIFE INSURANCE COMPANY OF MISSOURI	0.00%	293	311	\$73,504	\$0	\$0	\$17,283	0.00%
187	LEWER LIFE INSURANCE COMPANY	0.00%	382	1	\$85	\$0	\$0	\$5	0.00%
188	LIBERTY BANKERS LIFE INSURANCE COMPANY	0.00%	255	2,854	\$171,704	\$0	\$767,033	\$11,741	446.72%
189	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.08%	114	7,904	\$5,303,607	\$28	\$2,130,569	\$324,300	40.17%
190	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	252	259	\$184,162	\$0	\$1,376,748	\$5,632	747.57%
191	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.14%	85	5,351	\$9,890,277	\$251	\$7,326,909	\$693,312	74.08%
192	LIFE OF THE SOUTH INSURANCE COMPANY	0.00%	366	4	\$1,237	\$0	\$10,000	\$55	808.41%
193	LIFESecure INSURANCE COMPANY	0.00%	306	736	\$33,246	\$0	\$178,505	\$3,661	536.92%
194	LIFESHIELD NATIONAL INSURANCE CO	0.00%	256	422	\$170,076	\$0	\$20,005	\$4,792	11.76%
195	LINCOLN BENEFIT LIFE COMPANY	0.17%	75	9,278	\$12,239,538	\$2,380	\$15,861,032	\$2,711,773	129.61%
196	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.11%	98	18,975	\$7,500,958	\$2,893	\$5,038,794	\$118,141	67.21%
197	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.02%	168	109	\$1,452,969	\$2,943	\$1,423,302	\$22,364	98.16%
198	LINCOLN LIFE ASSURANCE COMPANY OF BOSTON	0.04%	145	5,957	\$2,863,791	\$80,136	\$14,826,728	\$737,558	520.53%
199	LINCOLN NATIONAL LIFE INSURANCE COMPANY	5.37%	2	50,874	\$376,235,727	\$274,152	\$358,870,169	\$11,720,284	95.46%
200	LOMBARD INTERNATIONAL LIFE ASSURANCE COMPA	0.00%	350	9	\$5,026	\$0	\$515,101	\$23,014	10248.73%
201	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	251	733	\$190,199	\$2,100	\$631,995	\$9,696	333.39%
202	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	250	49	\$194,887	\$0	\$206,337	\$163	105.88%
203	LUMICO LIFE INSURANCE COMPANY	0.02%	171	2,064	\$1,369,480	\$0	\$80,977	\$117,711	5.91%
204	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	238	1,159	\$261,299	\$410	\$752,103	\$10,659	287.99%
205	MANHATTAN LIFE INSURANCE COMPANY	0.00%	240	230	\$253,098	\$4,267	\$169,124	\$6,022	68.51%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
206	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.01%	215	559	\$404,446	\$40	\$431,266	\$34,473	106.64%
207	MANHATTANLIFE ASSURANCE COMPANY OF AMERICA	0.00%	291	310	\$77,062	\$1,042	\$61,675	\$5,963	81.39%
208	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	1.60%	17	32,384	\$112,162,465	\$23,038,656	\$97,638,586	\$8,043,917	107.59%
209	MEDICO CORP LIFE INSURANCE COMPANY	0.00%	384	4	\$0	\$0	\$48,960	\$0	N/A
210	MEDICO INSURANCE COMPANY	0.00%	300	149	\$51,738	\$5,391	\$126,418	\$917	254.76%
211	MEMBERS LIFE INSURANCE COMPANY	0.18%	74	640	\$12,304,624	\$0	\$1,795,754	\$123	14.59%
212	MERIT LIFE INSURANCE CO	0.00%	340	1,773	\$8,759	\$0	\$37,561	\$13,006	428.83%
213	METROPOLITAN LIFE INSURANCE COMPANY	0.33%	54	103,197	\$23,004,249	\$15,242,571	\$222,520,728	\$2,796,362	1033.56%
214	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.26%	65	20,732	\$17,993,409	\$11,292,955	\$62,181,839	\$2,338,404	408.34%
215	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.59%	35	11,532	\$41,339,598	\$6,769	\$34,942,395	\$1,957,317	84.54%
216	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF ILLINOIS	0.00%	236	635	\$267,462	\$1,727	\$180,078	\$25,526	67.97%
217	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	318	123	\$23,268	\$3,081	\$66,746	\$3,059	300.10%
218	MINNESOTA LIFE INSURANCE COMPANY	1.16%	20	14,601	\$81,152,757	\$420,140	\$43,073,148	\$6,951,711	53.59%
219	MML BAY STATE LIFE INSURANCE COMPANY	0.01%	207	469	\$458,878	\$0	\$1,639,344	\$70,266	357.25%
220	MODERN WOODMEN OF AMERICA	0.42%	45	26,803	\$29,438,012	\$283,851	\$32,688,464	\$975,915	112.01%
221	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	358	25	\$2,706	\$29	\$0	\$304	1.07%
222	MONY LIFE INSURANCE COMPANY	0.02%	170	3,547	\$1,433,300	\$936,554	\$4,882,485	\$142,563	405.99%
223	MOTORISTS LIFE INSURANCE COMPANY	0.00%	304	70	\$40,748	\$598	\$23,370	\$6,752	58.82%
224	MOUNTAIN LIFE INSURANCE COMPANY	0.00%	288	109	\$84,211	\$0	\$27,560	\$4,193	32.73%
225	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.07%	115	1,147	\$5,122,917	\$320	\$3,384,347	\$1,730	66.07%
226	MUTUAL TRUST LIFE INSURANCE COMPANY A PAN-AMERICAN COMPANY	0.04%	148	1,014	\$2,793,369	\$123,785	\$3,938,814	\$201,049	145.44%
227	NASSAU LIFE AND ANNUITY COMPANY	0.04%	142	290	\$3,155,072	\$0	\$100,584	\$199,236	3.19%
228	NASSAU LIFE INSURANCE COMPANY	0.10%	104	5,589	\$6,854,938	\$3,395,784	\$45,200,449	\$723,403	708.92%
229	NASSAU LIFE INSURANCE COMPANY OF KANSAS	0.00%	253	1,294	\$177,502	\$0	\$327,502	\$14,461	184.51%
230	NASSAU LIFE INSURANCE COMPANY OF TEXAS	0.01%	196	1,743	\$685,120	\$0	\$1,357,247	\$24,207	198.10%
231	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.01%	212	2,223	\$424,689	\$0	\$166,171	\$61,163	39.13%
232	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.00%	296	158	\$63,043	\$0	\$261,827	\$2,480	415.31%
233	NATIONAL FARMERS UNION LIFE INSURANCE COMPANY	0.00%	284	251	\$89,727	\$858	\$110,678	\$6,228	124.31%
234	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	354	5	\$3,797	\$0	\$0	\$217	0.00%
235	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.05%	140	7,442	\$3,235,468	\$12,766	\$699,977	\$56,521	22.03%
236	NATIONAL HEALTH INSURANCE COMPANY	0.00%	230	529	\$280,225	\$0	\$40,328	\$26,235	14.39%
237	NATIONAL LIFE INSURANCE COMPANY	0.07%	119	1,754	\$4,938,652	\$2,255,130	\$3,466,808	\$422,277	115.86%
238	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE COMPANY	0.00%	243	594	\$239,427	\$0	\$80,110	\$45,935	33.46%
239	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.15%	84	4,260	\$10,226,842	\$2,807	\$21,557,384	\$55,616	210.82%
240	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPANY	1.08%	23	6,459	\$75,849,545	\$2,691	\$21,691,537	\$2,675,211	28.60%
241	NATIONWIDE LIFE INSURANCE COMPANY	1.10%	22	8,626	\$76,806,284	\$295,006	\$94,698,681	\$685,596	123.68%
242	NEW ENGLAND LIFE INSURANCE COMPANY	0.04%	149	1,963	\$2,689,150	\$46,067	\$9,232,151	\$418,319	345.02%
243	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWEST	0.00%	384	0	\$0	\$0	\$23,326	\$48	N/A
244	NEW YORK LIFE INSURANCE AND ANNUITY CORPORATION	3.10%	9	23,383	\$217,353,117	\$0	\$333,947,469	\$2,445,454	153.64%
245	NEW YORK LIFE INSURANCE COMPANY	0.93%	27	60,411	\$65,143,530	\$22,483,595	\$68,957,797	\$8,516,155	140.37%
246	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH INSURANCE	0.65%	33	12,182	\$45,351,690	\$0	\$54,233,189	\$2,179,301	119.58%
247	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	4.14%	5	155,398	\$290,177,116	\$107,086,221	\$279,907,417	\$39,833,635	133.36%
248	NYLIFE INSURANCE COMPANY OF ARIZONA	0.01%	205	309	\$476,895	\$0	\$1,646,160	\$98,212	345.18%
249	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH CAROLINA	0.01%	182	1,384	\$969,744	\$1,593	\$305,441	\$41,311	31.66%
250	OCEANVIEW LIFE AND ANNUITY	0.00%	363	27	\$1,816	\$0	\$16,415	\$256	903.91%
251	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.10%	101	4,856	\$7,192,605	\$0	\$11,785,740	\$2,274,624	163.86%
252	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.17%	78	7,661	\$11,697,300	\$1,831,746	\$71,541,450	\$379,704	627.27%
253	OHIO STATE LIFE INSURANCE COMPANY THE	0.01%	198	1,163	\$649,910	\$736	\$791,840	\$75,383	121.95%
254	OLD AMERICAN INSURANCE COMPANY	0.09%	109	14,677	\$6,224,246	\$0	\$4,169,786	\$100,064	66.99%
255	OLD REPUBLIC LIFE INSURANCE COMPANY	0.00%	271	1,028	\$124,967	\$0	\$378,540	\$24,328	302.91%
256	OLD SURETY LIFE INSURANCE COMPANY	0.00%	357	10	\$2,910	\$0	\$0	\$60	0.00%
257	OLD UNITED LIFE INSURANCE COMPANY	0.00%	316	192	\$25,514	\$0	\$135,577	\$2,847	531.38%
258	OPTUM INSURANCE OF OHIO INC	0.00%	367	3	\$1,144	\$0	\$56,179	\$150	4910.75%
259	OXFORD LIFE INSURANCE COMPANY	0.06%	124	2,223	\$4,555,614	\$0	\$2,610,649	\$23,625	57.31%
260	OZARK NATIONAL LIFE INSURANCE COMPANY	0.27%	63	44,600	\$18,655,861	\$47,368	\$11,944,247	\$1,407,191	64.28%
261	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	338	12	\$9,143	\$0	\$0	\$0	0.00%
262	PACIFIC LIFE & ANNUITY COMPANY	0.00%	225	0	\$310,605	\$0	\$5,085,177	\$0	1637.18%
263	PACIFIC LIFE INSURANCE COMPANY	4.03%	6	18,946	\$282,382,958	\$26,973	\$339,442,411	\$8,039,041	120.22%
264	PAN AMERICAN ASSURANCE COMPANY	0.00%	246	314	\$206,337	\$0	\$40,439	\$25,658	19.60%
265	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	315	195	\$25,789	\$1,280	\$520,756	\$4,062	2024.26%
266	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	368	0	\$993	\$0	\$0	\$0	0.00%
267	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	324	361	\$16,221	\$0	\$37,982	\$1,100	234.15%
268	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.00%	232	348	\$272,822	\$0	\$287,972	\$55,790	105.55%
269	PEKIN LIFE INSURANCE COMPANY	0.02%	178	1,715	\$1,067,128	\$182	\$148,020	\$161,562	13.89%
270	PENN INSURANCE AND ANNUITY COMPANY THE	0.07%	120	720	\$4,894,328	\$0	\$1,598,437	\$237,363	32.66%
271	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.16%	79	4,123	\$11,042,359	\$642,588	\$20,408,709	\$503,273	190.64%
272	PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY	0.01%	194	938	\$726,158	\$0	\$289,989	\$49,009	39.93%
273	PHL VARIABLE INSURANCE COMPANY	0.16%	81	2,904	\$10,929,772	\$0	\$17,999,507	\$1,210,066	164.68%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
274	PHYSICIANS LIFE INSURANCE COMPANY	0.07%	123	11,184	\$4,672,908	\$0	\$4,625,408	\$85,976	98.98%
275	PIONEER AMERICAN INSURANCE COMPANY	0.02%	172	2,437	\$1,369,318	\$0	\$344,583	\$23,210	25.16%
276	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.01%	214	409	\$412,739	\$1,796	\$586,091	\$39,277	142.44%
277	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	276	222	\$116,455	\$75	\$32,413	\$3,203	27.90%
278	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	283	1,006	\$92,085	\$2,663	\$102,358	\$6,756	114.05%
279	POLISH ROMAN CATHOLIC UNION OF AMERICA	0.00%	351	435	\$4,762	\$253	\$87,560	\$1,490	1844.04%
280	PRIMERICA LIFE INSURANCE COMPANY	0.48%	40	36,699	\$33,314,019	\$0	\$24,504,464	\$9,266,484	73.56%
281	PRINCIPAL LIFE INSURANCE COMPANY	0.86%	28	10,365	\$60,578,249	\$1,442,304	\$38,974,844	\$1,204,526	66.72%
282	PRINCIPAL NATIONAL LIFE INSURANCE COMPANY	0.30%	57	6,342	\$21,335,969	\$0	\$3,035,359	\$5,156,917	14.23%
283	PROFESSIONAL INSURANCE COMPANY	0.00%	344	13	\$7,387	\$0	\$0	\$542	0.00%
284	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPAN	0.00%	289	165	\$80,124	\$1,270	\$84,923	\$12,426	107.57%
285	PROTECTIVE LIFE INSURANCE COMPANY	1.43%	18	41,203	\$100,606,100	\$37,498	\$504,138,890	\$12,005,282	501.14%
286	PROVIDENT AMERICAN LIFE AND HEALTH INSURANCE	0.00%	345	11	\$6,704	\$0	\$0	\$83	0.00%
287	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPAI	0.10%	102	17,812	\$7,040,733	\$0	\$38,888,306	\$821,119	552.33%
288	PROVIDENT LIFE AND CASUALTY INSURANCE COMPA	0.00%	381	2	\$105	\$0	\$0	\$27	0.00%
289	PRUCO LIFE INSURANCE COMPANY	3.35%	7	49,096	\$234,709,225	\$0	\$744,539,676	\$13,739,623	317.22%
290	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPORA	0.18%	73	4,691	\$12,653,029	\$0	\$182,603,941	\$5,499	1443.16%
291	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	0.32%	55	113,774	\$22,628,877	\$31,522,678	\$123,751,353	\$2,172,768	686.18%
292	PRUDENTIAL RETIREMENT INSURANCE AND ANNUITY	0.00%	384	3	\$0	\$0	\$1,407	\$0	N/A
293	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	277	153	\$116,178	\$0	\$138,861	\$5,860	119.52%
294	RELIANCE STANDARD LIFE INSURANCE COMPANY	0.16%	80	1,874	\$10,999,861	\$205	\$12,521,094	\$3,009	113.83%
295	RELIASTAR LIFE INSURANCE COMPANY	0.20%	72	16,491	\$14,097,968	\$190,563	\$39,398,330	\$6,033,704	280.81%
296	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.01%	210	1,730	\$436,953	\$1,711	\$837,684	\$60,840	192.10%
297	RENAISSANCE LIFE & HEALTH INSURANCE COMPANY	0.00%	330	642	\$12,287	\$0	\$126,263	\$2,656	1027.61%
298	RESERVE NATIONAL INSURANCE COMPANY	0.01%	203	749	\$491,382	\$0	\$389,831	\$13,145	79.33%
299	RG REINSURANCE COMPANY	0.01%	200	196	\$563,003	\$465,867	\$300,979	\$72,210	136.21%
300	RIVERSOURCE LIFE INSURANCE COMPANY	0.95%	25	23,390	\$66,717,156	\$0	\$195,331,942	\$1,931,661	292.78%
301	ROYAL ARCANUM SUPREME COUNCIL OF	0.00%	361	121	\$2,042	\$853	\$26,965	\$581	1362.29%
302	ROYAL NEIGHBORS OF AMERICA	0.05%	139	7,162	\$3,363,615	\$33,417	\$3,167,203	\$84,967	95.15%
303	ROYALTY CAPITAL LIFE INSURANCE COMPANY	0.00%	275	4,996	\$118,951	\$0	\$972,084	\$13,747	817.21%
304	RX LIFE INSURANCE COMPANY	0.00%	247	213	\$200,661	\$0	\$113,301	\$46,599	56.46%
305	S USA LIFE INSURANCE COMPANY INC	0.01%	211	414	\$435,270	\$0	\$91,293	\$5,709	20.97%
306	SAGICOR LIFE INSURANCE COMPANY	0.15%	83	2,297	\$10,753,981	\$1,124	\$9,946,306	\$97,483	92.50%
307	SBLI USA LIFE INSURANCE COMPANY INC	0.00%	323	159	\$17,502	\$6,757	\$32,334	\$2,897	223.35%
308	SECURIAN LIFE INSURANCE COMPANY	0.00%	244	54	\$216,333	\$0	\$32,000	\$3,552	14.79%
309	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.27%	62	5,894	\$18,815,829	\$97,347	\$41,512,292	\$43,418	221.14%
310	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.17%	77	2,163	\$11,708,083	\$43,971	\$19,431,990	\$1,106,047	166.35%
311	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NI	0.03%	158	2,681	\$1,770,782	\$103,819	\$574,941	\$102,789	38.33%
312	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.01%	183	2,428	\$959,118	\$48	\$414,594	\$19,792	43.23%
313	SENIOR LIFE INSURANCE COMPANY	0.02%	163	2,777	\$1,571,606	\$0	\$607,073	\$26,565	38.63%
314	SENTINEL AMERICAN LIFE INSURANCE CO	0.00%	379	20	\$161	\$0	\$0	\$26	0.00%
315	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.01%	189	1,355	\$758,246	\$3,197	\$637,083	\$136,008	84.44%
316	SETTLERS LIFE INSURANCE COMPANY	0.00%	224	725	\$311,780	\$1,406	\$112,678	\$8,128	36.59%
317	SHELTER LIFE INSURANCE COMPANY	0.46%	42	81,796	\$32,291,223	\$1,284,547	\$23,670,241	\$6,406,029	77.28%
318	SHENANDOAH LIFE INSURANCE COMPANY	0.00%	220	863	\$336,015	\$1,684	\$1,024,557	\$39,463	305.42%
319	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	347	289	\$5,596	\$464	\$151,175	\$982	2709.77%
320	SONS OF NORWAY	0.00%	348	22	\$5,433	\$0	\$0	\$331	0.00%
321	STANDARD INSURANCE COMPANY	0.17%	76	923	\$11,742,308	\$42,890	\$8,289,708	\$5,505	70.96%
322	STANDARD LIFE AND ACCIDENT INSURANCE COMPAN	0.01%	208	1,440	\$453,629	\$3,945	\$440,588	\$32,667	97.99%
323	STANDARD LIFE AND CASUALTY COMPANY	0.00%	355	9	\$3,729	\$0	\$0	\$88	0.00%
324	STANDARD SECURITY LIFE INSURANCE COMPANY OF	0.00%	364	19	\$1,734	\$34	\$19,283	\$222	1114.01%
325	STARMOUNT LIFE INSURANCE COMPANY	0.00%	241	413	\$244,582	\$0	\$228,745	\$8,258	93.52%
326	STATE FARM LIFE INSURANCE COMPANY	2.03%	13	234,614	\$142,253,727	\$18,015,296	\$121,895,544	\$24,935,742	98.35%
327	STATE LIFE INSURANCE COMPANY	0.47%	41	2,910	\$33,288,091	\$16,145	\$9,194,755	\$232,047	27.67%
328	STATE MUTUAL INSURANCE COMPANY	0.00%	265	260	\$134,156	\$11,073	\$361,801	\$3,466	277.94%
329	STERLING INVESTORS LIFE INSURANCE COMPANY	0.00%	303	66	\$41,432	\$0	\$3,128	\$699	7.55%
330	STERLING LIFE INSURANCE COMPANY	0.00%	286	157	\$86,832	\$0	\$46,072	\$1,886	53.06%
331	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.00%	369	1	\$845	\$0	\$0	\$43	0.00%
332	SUN LIFE ASSURANCE COMPANY OF CANADA	0.08%	113	1,252	\$5,459,575	\$1,004,675	\$20,152,150	\$755,767	387.52%
333	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.00%	239	103	\$260,808	\$183	\$161,590	\$4,437	62.03%
334	SURETY LIFE INSURANCE COMPANY	0.00%	231	462	\$277,293	\$0	\$319,197	\$32,399	115.11%
335	SWISS RE LIFE & HEALTH AMERICA INC	0.00%	384	0	\$0	\$0	\$129,000	\$0	N/A
336	SYMETRA LIFE INSURANCE COMPANY	0.51%	39	8,860	\$35,541,539	\$107	\$27,766,348	\$1,214,473	78.12%
337	SYMETRA NATIONAL LIFE INSURANCE COMPANY	0.00%	326	109	\$15,004	\$0	\$23,122	\$1,825	154.11%
338	TALCOTT RESOLUTION LIFE AND ANNUITY INSURANC	0.34%	52	17,153	\$23,566,669	\$0	\$122,214,783	\$3,570,534	518.59%
339	TALCOTT RESOLUTION LIFE INSURANCE COMPANYHY	0.06%	129	3,914	\$4,043,483	\$15,956	\$61,797,446	\$1,121,922	1528.72%
340	TEACHERS INSURANCE AND ANNUITY ASSOCIATION (	0.81%	29	34,838	\$56,935,962	\$35,271,371	\$172,335,485	\$140,949	364.63%
341	TEXAS LIFE INSURANCE COMPANY	0.06%	128	14,375	\$4,116,304	\$568,292	\$2,920,408	\$474,388	84.75%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
342	THE RELIABLE LIFE INSURANCE COMPANY	0.14%	86	103,387	\$9,758,954	\$0	\$11,053,401	\$544,867	113.26%
343	THE SAVINGS BANK MUTUAL LIFE INSURANCE COMP	0.06%	134	4,349	\$3,931,706	\$42,368	\$2,258,391	\$2,045,487	58.52%
344	THRIVENT FINANCIAL FOR LUTHERANS	1.83%	15	81,314	\$128,211,929	\$5,917,359	\$157,990,574	\$6,316,710	127.84%
345	TIAA-CREF LIFE INSURANCE COMPANY	0.11%	97	1,644	\$7,576,321	\$0	\$6,620,164	\$721,020	87.38%
346	TIME INSURANCE COMPANY	0.01%	193	1,381	\$737,590	\$0	\$1,134,805	\$55,715	153.85%
347	TRANS WORLD ASSURANCE COMPANY	0.00%	267	316	\$128,120	\$0	\$76,781	\$14,542	59.93%
348	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPAI	0.00%	272	997	\$123,871	\$0	\$6,842,213	\$14,277	5523.66%
349	TRANSAMERICA LIFE INSURANCE COMPANY	1.31%	19	73,011	\$92,023,408	\$138,695	\$477,709,194	\$6,383,912	519.27%
350	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.45%	43	31,065	\$31,811,938	\$5,696	\$52,123,867	\$1,271,812	163.87%
351	TRUSTMARK INSURANCE COMPANY	0.00%	249	758	\$199,265	\$16,658	\$1,089,478	\$12,500	555.11%
352	U S FINANCIAL LIFE INSURANCE COMPANY	0.03%	154	1,616	\$2,103,829	\$0	\$3,190,168	\$457,602	151.64%
353	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	373	4	\$596	\$0	\$0	\$60	0.00%
354	UNIFIED LIFE INSURANCE COMPANY	0.00%	234	1,529	\$270,190	\$2,230	\$365,602	\$34,265	136.14%
355	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	301	264	\$49,547	\$0	\$224,000	\$2,142	452.10%
356	UNION LABOR LIFE INSURANCE COMPANY	0.00%	329	20	\$12,421	\$515	\$9,225	\$733	78.42%
357	UNION SECURITY INSURANCE COMPANY	0.01%	186	3,641	\$836,133	\$6,677	\$3,327,121	\$94,144	398.72%
358	UNITED AMERICAN INSURANCE COMPANY	0.01%	197	1,753	\$664,943	\$0	\$3,725,642	\$15,191	560.29%
359	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.00%	328	62	\$13,488	\$0	\$50,167	\$492	371.94%
360	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	248	4,432	\$200,357	\$20,397	\$702,235	\$17,120	360.67%
361	UNITED HEALTHCARE LIFE INSURANCE COMPANY	0.00%	342	3	\$7,689	\$0	\$30,000	\$1,525	390.17%
362	UNITED HERITAGE LIFE INSURANCE COMPANY	0.06%	130	4,712	\$4,025,227	\$3,570	\$4,004,349	\$40,399	99.57%
363	UNITED HOME LIFE INSURANCE COMPANY	0.02%	160	2,547	\$1,684,444	\$0	\$1,022,133	\$81,227	60.68%
364	UNITED INSURANCE COMPANY OF AMERICA	0.00%	279	3,483	\$101,225	\$0	\$263,729	\$10,843	260.54%
365	UNITED LIFE INSURANCE COMPANY	0.29%	59	2,765	\$20,061,931	\$0	\$4,955,050	\$129,191	24.70%
366	UNITED NATIONAL LIFE INSURANCE COMPANY OF AM	0.00%	298	235	\$55,464	\$0	\$44,833	\$2,333	80.83%
367	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.74%	31	76,316	\$51,784,134	\$98	\$39,690,421	\$3,825,031	76.65%
368	UNITED SECURITY ASSURANCE COMPANY OF PENNS	0.00%	380	1	\$157	\$0	\$0	\$10	0.00%
369	UNITED STATES LIFE INSURANCE COMPANY NEW YOI	0.09%	111	245	\$5,990,006	\$2,535	\$24,280,829	\$20,486	405.40%
370	UNITED WORLD LIFE INSURANCE COMPANY	0.00%	321	1,427	\$18,422	\$0	\$33,616	\$3,631	182.48%
371	UNITY FINANCIAL LIFE INSURANCE COMPANY	0.02%	166	1,418	\$1,476,785	\$0	\$647,180	\$9,686	43.82%
372	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	242	3,696	\$244,056	\$8,851	\$727,703	\$35,292	301.80%
373	UNUM INSURANCE COMPANY	0.00%	299	185	\$52,158	\$0	\$55,753	\$6,924	106.89%
374	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	254	690	\$174,922	\$157,139	\$1,793,348	\$10,856	1115.06%
375	US ALLIANCE LIFE AND SECURITY COMPANY	0.00%	334	26	\$11,634	\$0	\$0	\$0	0.00%
376	USA LIFE ONE INSURANCE COMPANY OF INDIANA	0.00%	362	99	\$2,002	\$0	\$20,505	\$172	1024.23%
377	USAA LIFE INSURANCE COMPANY	0.28%	60	23,773	\$19,425,566	\$524,462	\$19,492,352	\$4,498,057	103.04%
378	USABLE LIFE	0.00%	312	65	\$26,530	\$0	\$34,049	\$2,158	128.34%
379	VANTIS LIFE INSURANCE COMPANY	0.00%	258	358	\$154,385	\$345	\$253,655	\$24,497	164.52%
380	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.58%	36	10,982	\$40,964,258	\$0	\$62,093,628	\$0	151.58%
381	VOYA INSURANCE AND ANNUITY COMPANY	0.01%	209	5,105	\$448,800	\$124,918	\$58,416,906	\$28,340	13044.08%
382	VOYA RETIREMENT INSURANCE AND ANNUITY COMP	0.02%	162	1,957	\$1,633,528	\$0	\$12,012,438	\$118,558	735.37%
383	WASHINGTON NATIONAL INSURANCE COMPANY	0.01%	195	5,064	\$691,236	\$41,473	\$3,924,699	\$54,413	573.78%
384	WEST COAST LIFE INSURANCE COMPANY	0.10%	106	7,310	\$6,815,970	\$136,358	\$5,026,089	\$2,952,064	75.74%
385	WESTERN AND SOUTHERN LIFE INSURANCE COMPAN	0.06%	133	27,505	\$3,937,680	\$1,495,962	\$6,631,580	\$278,553	206.40%
386	WESTERN CATHOLIC UNION	0.12%	92	7,285	\$8,424,403	\$38,670	\$7,245,855	\$88,396	86.47%
387	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.56%	38	12,804	\$39,396,139	\$0	\$53,313,304	\$420,682	135.33%
388	WESTERN UNITED LIFE ASSURANCE COMPANY	0.00%	260	5	\$149,794	\$0	\$62,493	\$0	41.72%
389	WILCAC LIFE INSURANCE COMPANY	0.00%	226	619	\$305,607	\$141,491	\$1,051,850	\$20,837	390.48%
390	WILCO LIFE INSURANCE COMPANY	0.02%	164	3,264	\$1,503,518	\$24,644	\$5,553,786	\$186,252	371.03%
391	WILLIAM PENN ASSOCIATION	0.01%	218	206	\$376,898	\$4,018	\$298,467	\$1,668	80.26%
392	WILTON REASSURANCE LIFE COMPANY OF NEW YOR	0.00%	292	118	\$73,599	\$0	\$354,001	\$12,079	480.99%
393	WINDSOR LIFE INSURANCE COMPANY	0.00%	374	1	\$578	\$0	\$0	\$34	0.00%
394	WOMAN'S LIFE INSURANCE SOCIETY	0.00%	352	297	\$4,418	\$413	\$20,039	\$702	462.92%
395	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.05%	141	4,350	\$3,194,171	\$156,792	\$5,781,515	\$147,580,151	185.91%
396	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.07%	117	956	\$5,067,997	\$0	\$6,486,908	\$233,952	128.00%
	TOTAL	100.00%		3,545,013	\$7,012,746,399	\$328,499,433	\$9,057,491,351	\$1,070,602,420	133.84%

**GROUP
LIFE INSURANCE
BY LINE OF BUSINESS
BY COMPANY**

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.01%	41	4	\$3,335	\$0	\$5,000	\$95	149.93%
2	ALLSTATE LIFE INSURANCE COMPANY	0.31%	19	48	\$120,135	\$0	\$23,800	\$1,114	19.81%
3	AMERICAN BANKERS LIFE ASSURANCE OF FLORII	0.05%	33	9	\$20,228	\$0	\$25,091	\$2,428	124.04%
4	AMERICAN FAMILY LIFE ASSURANCE COMPANY O	0.00%	52	25	\$0	\$0	\$0	\$1,090	N/A
5	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.00%	52	0	\$0	\$0	\$0	\$29,024	N/A
6	AMERICAN GENERAL LIFE INSURANCE CO	0.11%	27	1	\$41,599	\$0	\$4,308,054	\$268	10356.15%
7	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.02%	37	32	\$8,448	\$0	\$0	\$1,291	0.00%
8	AMERICAN MEMORIAL LIFE INSURANCE COMPAN'	19.10%	3	11,204	\$7,373,907	\$0	\$4,124,546	\$58,453	55.93%
9	AMERICAN NATIONAL INSURANCE COMPANY	0.27%	23	1,480	\$104,504	\$2,034	\$584,361	\$16,222	561.12%
10	AMERICO FINANCIAL LIFE AND ANNUITY INSURAN	0.00%	52	2	\$0	\$0	\$0	\$9	N/A
11	ASSURITY LIFE INSURANCE COMPANY	0.02%	36	13	\$8,906	\$0	\$0	\$180	0.00%
12	CANADA LIFE ASSURANCE COMPANY	0.00%	52	0	\$0	\$0	\$0	\$439	N/A
13	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	52	4	\$0	\$0	\$203,900	\$0	N/A
14	CMFG LIFE INSURANCE COMPANY	5.61%	5	4,897	\$2,165,076	\$0	\$1,352,144	\$41,859	62.45%
15	COLONIAL PENN LIFE INSURANCE COMPANY	1.45%	11	1,012	\$558,509	\$0	\$254,896	\$12,089	45.64%
16	COLUMBIAN LIFE INSURANCE COMPANY	0.05%	32	1	\$20,329	\$0	\$32,995	\$363	162.31%
17	COMBINED INSURANCE CO OF AMERICA	2.07%	10	159	\$800,119	\$0	\$225,508	\$76,747	28.18%
18	CONTINENTAL AMERICAN INSURANCE COMPANY	0.60%	15	1,235	\$230,205	\$0	\$75,052	\$26,176	32.60%
19	FEDERAL LIFE INSURANCE COMPANY	0.01%	39	0	\$4,893	\$0	\$8,152	\$0	166.61%
20	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.37%	18	1,326	\$141,609	\$0	\$238,283	\$8,684	168.27%
21	FORETHOUGHT LIFE INSURANCE COMPANY	6.64%	4	13,278	\$2,561,933	\$0	\$5,420,089	\$62,582	211.56%
22	GLOBE LIFE AND ACCIDENT INSURANCE COMPAN	5.59%	6	22,176	\$2,159,510	\$0	\$535,881	\$339,146	24.81%
23	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	52	29	\$0	\$0	\$5,866	\$132	N/A
24	GREAT WESTERN INSURANCE COMPANY	3.02%	8	2,669	\$1,166,901	\$0	\$981,139	\$11,519	84.08%
25	HOMESTEADERS LIFE COMPANY	21.60%	1	13,751	\$8,339,940	\$0	\$4,788,097	\$64,899	57.41%
26	HUMANA INSURANCE COMPANY	3.46%	7	10,395	\$1,335,203	\$0	\$727,296	\$337,842	54.47%
27	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	52	208	\$0	\$0	\$79,484	\$1,310	N/A
28	INVESTORS HERITAGE LIFE INSURANCE COMPAN'	0.00%	47	13	\$787	\$0	\$26,032	\$39	3307.75%
29	INVESTORS LIFE INSURANCE COMPANY OF NORT	0.00%	51	1	\$76	\$0	\$0	\$49	0.00%
30	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	52	32	\$0	\$0	\$0	\$288	N/A
31	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	52	0	\$0	\$0	\$0	\$65	N/A
32	LEWER LIFE INSURANCE COMPANY	0.00%	49	1	\$260	\$0	\$0	\$46	0.00%
33	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	45	29	\$1,347	\$0	\$0	\$0	0.00%
34	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	52	10	\$0	\$0	\$0	\$30	N/A
35	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.40%	17	674	\$154,446	\$0	\$203,969	\$3,718	132.06%
36	MANHATTANLIFE ASSURANCE COMPANY OF AME	0.02%	38	1	\$6,273	\$0	\$100,103	\$0	1595.78%
37	MASSACHUSETTS MUTUAL LIFE INSURANCE COM	0.27%	22	19	\$105,002	\$0	\$344,502	\$3,912	328.09%
38	MEMBERS LIFE INSURANCE COMPANY	0.00%	46	6	\$999	\$0	\$0	\$17	0.00%
39	METROPOLITAN TOWER LIFE INSURANCE COMPA	0.11%	28	292	\$40,673	\$0	\$0	\$697	0.00%
40	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.01%	40	6	\$3,500	\$0	\$0	\$390	0.00%
41	MIDWEST NATIONAL LIFE INSURANCE COMPANY (	0.00%	52	1	\$0	\$0	\$0	\$2	N/A
42	MONY LIFE INSURANCE COMPANY	0.00%	48	13,000	\$559	\$0	\$0	\$102	0.00%
43	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.15%	26	4	\$58,521	\$0	\$0	\$6,215	0.00%
44	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	20.92%	2	12,746	\$8,078,250	\$378	\$4,406,195	\$62,702	54.55%
45	NEW YORK LIFE INSURANCE COMPANY	1.21%	13	24,027	\$467,277	\$998	\$378,678	\$263,996	81.25%
46	NORTH AMERICAN COMPANY FOR LIFE AND HEAL	0.06%	29	18	\$21,850	\$0	\$0	\$4,110	0.00%
47	PEKIN LIFE INSURANCE COMPANY	0.27%	21	165	\$105,961	\$0	\$4,359	\$1,129	4.11%
48	PHYSICIANS LIFE INSURANCE COMPANY	2.81%	9	888	\$1,083,543	\$0	\$129,461	\$3,778	11.95%
49	PRINCIPAL LIFE INSURANCE COMPANY	0.00%	52	1	\$0	\$0	\$0	\$63	N/A
50	PROTECTIVE LIFE INSURANCE COMPANY	0.01%	43	24	\$2,124	\$0	\$1,000	\$1,600	47.08%
51	RESERVE NATIONAL INSURANCE COMPANY	0.22%	24	12	\$86,843	\$0	\$0	\$5,791	0.00%
52	ROYALTY CAPITAL LIFE INSURANCE COMPANY	0.03%	35	177	\$11,435	\$11,435	\$49,770	\$631	535.24%
53	SAGICOR LIFE INSURANCE COMPANY	0.00%	52	1	\$0	\$0	\$0	\$0	N/A
54	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.00%	52	13	\$0	\$0	\$0	\$455	N/A
55	SETTLERS LIFE INSURANCE COMPANY	0.01%	42	89	\$3,095	\$0	\$8,553	\$187	276.35%
56	THE RELIABLE LIFE INSURANCE COMPANY	0.00%	52	8	\$0	\$0	\$0	\$45	N/A
57	TRANS WORLD ASSURANCE COMPANY	0.00%	52	0	\$0	\$0	\$0	\$28,782	N/A
58	TRANSAMERICA LIFE INSURANCE COMPANY	0.42%	16	701	\$161,046	\$0	\$428,558	\$3,721	266.11%
59	TRANSAMERICA PREMIER LIFE INSURANCE COMP	0.28%	20	964	\$106,659	\$0	\$210,713	\$2,485	197.56%
60	UNIFIED LIFE INSURANCE COMPANY	0.72%	14	1,514	\$276,723	\$0	\$202,963	\$3,929	73.35%
61	UNION FIDELITY LIFE INSURANCE COMPANY	0.22%	25	639	\$86,778	\$0	\$282,435	\$1,855	325.47%
62	UNION LABOR LIFE INSURANCE COMPANY	0.05%	31	85	\$20,507	\$0	\$18,888	\$532	92.11%
63	UNION SECURITY INSURANCE COMPANY	0.00%	52	613	-\$1,572	\$0	\$232,776	\$3,661	-14807.63%
64	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	52	2	\$0	\$0	\$0	\$6	N/A
65	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.00%	52	429	\$0	\$0	\$12,591	\$923	N/A
66	UNITY FINANCIAL LIFE INSURANCE COMPANY	1.36%	12	2,045	\$524,394	\$0	\$278,290	\$7,557	53.07%
67	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	44	18	\$1,579	\$0	\$36,984	\$321	2342.24%
68	WEST COAST LIFE INSURANCE COMPANY	0.06%	30	2	\$21,420	\$0	\$0	\$2,996	0.00%
69	WESTERN AND SOUTHERN LIFE INSURANCE COM	0.00%	52	0	\$0	\$0	\$99,100	\$0	N/A

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
70	WESTERN UNITED LIFE ASSURANCE COMPANY	0.00%	50	0	\$142	\$0	\$0	\$0	0.00%
71	WILCAC LIFE INSURANCE COMPANY	0.03%	34	47	\$13,361	\$0	\$150,055	\$1,881	1123.08%
72	WILCO LIFE INSURANCE COMPANY	0.00%	52	4	\$0	\$0	\$0	\$37	N/A
TOTAL		100.00%		143,279	\$38,609,147	\$14,845	\$31,605,609	\$1,512,704	81.90%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.03%	62	759	\$144,315	\$0	\$92,178	\$13,697	63.87%
2	5 STAR LIFE INSURANCE COMPANY	0.36%	29	35,048	\$1,900,970	\$0	\$1,609,525	\$1,686,329	84.67%
3	AAA LIFE INSURANCE COMPANY	0.90%	23	7,064	\$4,742,963	\$0	\$2,734,361	\$921,891	57.65%
4	AETNA LIFE INSURANCE COMPANY	1.07%	20	54	\$5,642,502	\$0	\$7,544,365	\$2,087,310	133.71%
5	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMER	0.00%	81	7	\$19,028	\$0	\$3,151	\$721	16.56%
6	ALLSTATE LIFE INSURANCE COMPANY	0.07%	46	1,017	\$358,081	\$0	\$270,031	\$25,046	75.41%
7	AMALGAMATED LIFE INSURANCE COMPANY	0.68%	24	14,569	\$3,590,609	\$0	\$324,072	\$2,546,432	9.03%
8	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF	0.01%	74	117	\$36,702	\$0	\$16,468	\$3,138	44.87%
9	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF CC	0.00%	90	116	\$11,150	\$0	\$26,000	\$3,608	233.18%
10	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.12%	39	1,441	\$617,487	\$358,473	\$291,000	\$145,720	105.18%
11	AMERICAN FIDELITY ASSURANCE COMPANY	0.00%	130	4	\$0	\$0	\$0	\$23	N/A
12	AMERICAN GENERAL LIFE INSURANCE CO	0.03%	61	7	\$147,430	\$0	\$6,912,667	\$28,557	4688.78%
13	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.04%	57	505	\$220,106	\$0	\$132,663	\$9,545	60.27%
14	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.08%	44	1,776	\$433,161	\$0	\$39,330	\$73,177	9.08%
15	AMERICAN INCOME LIFE INSURANCE CO	0.00%	93	261	\$9,096	\$0	\$0	\$248	0.00%
16	AMERICAN NATIONAL INSURANCE COMPANY	0.03%	58	129	\$182,844	\$0	\$34,905	\$177,076	19.09%
17	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF	0.00%	123	2	\$312	\$0	\$0	\$29	0.00%
18	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.00%	86	1	\$12,929	\$0	\$0	\$3,680	0.00%
19	AMERICAN UNITED LIFE INSURANCE COMPANY	0.34%	30	14,647	\$1,780,650	\$0	\$957,307	\$638,826	53.76%
20	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	84	20	\$13,239	\$0	\$2,324	\$2,974	17.55%
21	AMERITAS LIFE INSURANCE CORP	0.00%	130	1	\$0	\$0	\$0	\$30	N/A
22	ANTHEM LIFE INSURANCE COMPANY	1.61%	16	86,217	\$8,509,056	\$0	\$7,062,667	\$3,402,305	83.00%
23	ASSURITY LIFE INSURANCE COMPANY	0.01%	78	2,008	\$31,687	\$0	\$43,186	\$10,345	136.29%
24	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.02%	66	244	\$89,562	\$0	\$107,583	\$9,962	120.12%
25	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	95	7	\$6,729	\$0	\$0	\$295	0.00%
26	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	130	176	\$0	\$0	\$0	\$8,711	N/A
27	AUTO OWNERS LIFE INSURANCE COMPANY	0.01%	79	69	\$27,061	\$0	\$0	\$0	0.00%
28	AXA EQUITABLE LIFE INSURANCE COMPANY	0.00%	91	1	\$10,827	\$0	\$0	\$0	0.00%
29	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	117	2	\$1,025	\$0	\$0	\$70	0.00%
30	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.02%	65	369	\$90,906	\$0	\$0	\$21,133	0.00%
31	CANADA LIFE ASSURANCE COMPANY	0.00%	104	11	\$2,339	\$0	\$0	\$0	0.00%
32	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	130	16	-\$13	\$0	\$0	\$171	0.00%
33	CHURCH LIFE INSURANCE CORPORATION	0.04%	56	333	\$220,358	\$0	\$50,000	\$20,363	22.69%
34	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	130	0	-\$3	\$0	\$0	\$0	0.00%
35	CMFG LIFE INSURANCE COMPANY	0.20%	35	1,482	\$1,081,432	\$0	\$1,019,083	\$102,045	94.23%
36	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.07%	47	1,427	\$346,297	\$0	\$211,000	\$80,879	60.93%
37	COLONIAL PENN LIFE INSURANCE COMPANY	0.11%	40	1,125	\$602,027	\$0	\$468,011	\$17,355	77.74%
38	COMBINED INSURANCE CO OF AMERICA	0.01%	77	2,088	\$34,418	\$0	\$4,411	\$3,850	12.82%
39	COMPANION LIFE INSURANCE COMPANY	0.03%	59	65	\$150,958	\$0	\$85,000	\$36,593	56.31%
40	CONNECTICUT GENERAL LIFE INS CO	0.04%	54	144	\$229,046	\$0	\$313,316	\$34,062	136.79%
41	CONTINENTAL AMERICAN INSURANCE COMPANY	0.01%	69	3,285	\$56,609	\$0	\$45,149	\$30,083	79.76%
42	CONTINENTAL GENERAL INSURANCE COMPANY	0.01%	73	85	\$43,989	\$0	\$97,912	\$6,002	222.58%
43	COUNTRY LIFE INSURANCE COMPANY	0.03%	60	1	\$149,902	\$0	\$10,907	\$0	7.28%
44	DEARBORN LIFE INSURANCE COMPANY	0.33%	31	8,195	\$1,718,658	\$0	\$1,221,000	\$369,858	71.04%
45	ELIPS LIFE INSURANCE COMPANY	0.00%	130	225	\$0	\$0	\$0	\$18,705	N/A
46	EMC NATIONAL LIFE COMPANY	0.10%	42	4,100	\$538,579	\$0	\$417,159	\$399,640	77.46%
47	EPIC LIFE INSURANCE COMPANY THE	0.00%	82	88	\$17,513	\$0	\$0	\$3,010	0.00%
48	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY OF	0.06%	52	2,708	\$294,390	\$0	\$160,360	\$214,376	54.47%
49	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.00%	100	5	\$4,312	\$0	\$168	\$263	3.90%
50	FARM BUREAU LIFE INSURANCE COMPANY OF MISSOI	0.08%	45	588	\$413,443	\$0	\$49,000	\$50,279	11.85%
51	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.00%	114	6	\$1,185	\$0	\$0	\$197	0.00%
52	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.02%	63	244	\$129,256	\$0	\$51,617	\$8,684	39.93%
53	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.10%	43	12,201	\$529,245	\$0	\$255,094	\$752,928	48.20%
54	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.00%	130	0	-\$37,518	\$0	\$495,531	\$68	-1320.78%
55	GENWORTH LIFE INSURANCE COMPANY	0.00%	109	1	\$1,797	\$0	\$168	\$200	9.35%
56	GERBER LIFE INSURANCE COMPANY	0.00%	83	84	\$13,757	\$0	\$21,339	\$162	155.11%
57	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	1.54%	17	49,735	\$8,119,095	\$0	\$8,822,279	\$421,725	108.66%
58	GOLDEN RULE INSURANCE COMPANY	0.01%	68	227	\$63,568	\$0	\$0	\$23,153	0.00%
59	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	112	2	\$1,518	\$0	\$0	\$400	0.00%
60	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	0.39%	28	991	\$2,054,151	\$0	\$11,158,503	\$829,092	543.22%
61	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	3.04%	11	124,549	\$16,047,393	\$0	\$12,072,053	\$5,860,904	75.23%
62	HARTFORD LIFE AND ACCIDENT INSURANCE COMPAN	7.13%	4	171,475	\$37,651,427	\$0	\$26,699,163	\$22,496,909	70.91%
63	HCC LIFE INSURANCE COMPANY	0.00%	98	0	\$5,357	\$0	\$0	\$971	0.00%
64	HORACE MANN LIFE INSURANCE COMPANY	0.01%	72	576	\$48,466	\$0	\$0	\$13,669	0.00%
65	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & AC	0.06%	50	5	\$317,192	\$0	\$61,016	\$30,485	19.24%
66	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	88	421	\$12,459	\$0	\$0	\$3,650	0.00%
67	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.01%	67	54	\$77,806	\$0	\$5,839	\$4,311	7.50%
68	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	127	2	\$85	\$0	\$0	\$5	0.00%
69	KANSAS CITY LIFE INSURANCE COMPANY	0.48%	26	416	\$2,527,643	\$0	\$1,204,260	\$790,641	47.64%
70	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	99	20	\$4,446	\$0	\$0	\$646	0.00%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
71	LEADERS LIFE INSURANCE COMPANY	0.00%	116	35	\$1,078	\$0	\$0	\$0	0.00%
72	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.63%	25	10,994	\$3,352,161	\$0	\$454,266	\$242,593	13.55%
73	LIFE INSURANCE COMPANY OF NORTH AMERICA	5.54%	7	123,298	\$29,265,053	\$0	\$23,897,600	\$14,512,959	81.66%
74	LIFESHIELD NATIONAL INSURANCE CO	0.00%	85	82	\$13,125	\$0	\$50,336	\$1,680	383.51%
75	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	107	14	\$2,116	\$0	\$0	\$1,308	0.00%
76	LINCOLN LIFE ASSURANCE COMPANY OF BOSTON	2.42%	14	42,363	\$12,789,355	\$0	\$11,204,540	\$6,743,105	87.61%
77	LINCOLN NATIONAL LIFE INSURANCE COMPANY	1.52%	18	79,534	\$8,047,036	\$0	\$10,497,210	\$3,703,010	130.45%
78	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	124	1	\$284	\$0	\$0	\$100	0.00%
79	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.01%	75	324	\$35,303	\$0	\$0	\$10,815	0.00%
80	MANHATTAN LIFE INSURANCE COMPANY	0.00%	89	1	\$11,859	\$0	\$0	\$0	0.00%
81	METROPOLITAN LIFE INSURANCE COMPANY	13.27%	1	32,581	\$70,133,029	\$0	\$0	\$49,515,402	0.00%
82	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF T	0.00%	102	20	\$3,903	\$0	\$0	\$487	0.00%
83	MINNESOTA LIFE INSURANCE COMPANY	4.81%	9	72,297	\$25,431,283	\$0	\$19,800,489	\$8,201,636	77.86%
84	MISSOURI VALLEY LIFE AND HEALTH INSURANCE CON	0.06%	51	10,399	\$303,513	\$0	\$100,000	\$103,990	32.95%
85	NASSAU LIFE INSURANCE COMPANY	0.00%	128	5	\$73	\$0	\$0	\$27	0.00%
86	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	130	8	\$0	\$0	\$0	\$27	N/A
87	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.00%	101	694	\$4,217	\$0	\$306,666	\$4,364	7272.14%
88	NATIONAL HEALTH INSURANCE COMPANY	0.00%	121	2	\$458	\$0	\$0	\$18	0.00%
89	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	130	55	\$0	\$0	\$0	\$1,524	N/A
90	NEW YORK LIFE INSURANCE COMPANY	6.27%	5	24,367	\$33,147,063	\$1,027,139	\$21,432,152	\$2,195,212	67.76%
91	NIPPON LIFE INSURANCE COMPANY OF AMERICA	0.00%	111	415	\$1,571	\$0	\$27	\$1,535	1.72%
92	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAN)	0.02%	64	289	\$117,495	\$0	\$100,000	\$56,205	85.11%
93	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH C	0.00%	113	7	\$1,375	\$0	\$0	\$715	0.00%
94	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	103	1	\$2,617	\$0	\$0	\$115	0.00%
95	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	125	0	\$181	\$0	\$0	\$0	0.00%
96	PEKIN LIFE INSURANCE COMPANY	0.00%	130	10	\$0	\$0	\$0	\$665	N/A
97	PIONEER AMERICAN INSURANCE COMPANY	0.00%	120	0	\$647	\$0	\$0	\$120	0.00%
98	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	126	0	\$96	\$0	\$0	\$7	0.00%
99	PLATEAU INSURANCE COMPANY	0.01%	70	220	\$55,308	\$0	\$0	\$18,277	0.00%
100	PRINCIPAL LIFE INSURANCE COMPANY	2.66%	12	146,858	\$14,036,747	\$0	\$11,723,197	\$7,194,209	83.52%
101	PROTECTIVE LIFE INSURANCE COMPANY	0.05%	53	1,181	\$238,112	\$0	\$333,750	\$42,245	140.17%
102	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPAN	0.00%	80	245	\$21,422	\$0	\$156,429	\$3,458	730.23%
103	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	10.26%	2	139,311	\$54,219,485	\$0	\$104,528,794	\$22,642,805	192.79%
104	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.04%	55	0	\$223,747	\$0	\$1,703,985	\$197,559	761.57%
105	RELIANCE STANDARD LIFE INSURANCE COMPANY	1.42%	19	38,763	\$7,483,451	\$0	\$6,220,347	\$3,559,450	83.12%
106	RELIASTAR LIFE INSURANCE COMPANY	3.35%	10	272,674	\$17,697,660	\$0	\$9,117,380	\$12,047,244	51.52%
107	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	87	9	\$12,553	\$0	\$46,615	\$309	371.35%
108	S USA LIFE INSURANCE COMPANY INC	0.00%	119	2	\$753	\$0	\$2,000	\$553	265.60%
109	SBLI USA LIFE INSURANCE COMPANY INC	0.00%	118	1	\$770	\$0	\$0	\$100	0.00%
110	SECURIAN LIFE INSURANCE COMPANY	4.93%	8	79,044	\$26,067,746	\$0	\$21,202,893	\$13,309,055	81.34%
111	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	122	1	\$333	\$0	\$0	\$30	0.00%
112	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	130	5	\$0	\$0	\$3,000	\$402	N/A
113	SHELTER LIFE INSURANCE COMPANY	0.23%	34	3,228	\$1,240,169	\$0	\$1,055,000	\$247,394	85.07%
114	SHENANDOAH LIFE INSURANCE COMPANY	0.00%	115	0	\$1,085	\$0	\$5,000	\$0	460.83%
115	STANDARD INSURANCE COMPANY	8.52%	3	180,985	\$45,010,311	\$0	\$34,916,201	\$11,252,958	77.57%
116	STANDARD LIFE AND ACCIDENT INSURANCE COMPAN	0.00%	96	241	\$6,052	\$0	\$0	\$6,342	0.00%
117	STARMOUNT LIFE INSURANCE COMPANY	0.00%	108	7	\$2,091	\$0	\$10,000	\$89	478.24%
118	STATE FARM LIFE INSURANCE COMPANY	0.20%	36	3,417	\$1,080,204	\$1,212	\$1,215,000	\$252,777	112.59%
119	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.06%	48	399	\$343,043	\$0	\$215,392	\$24,368	62.79%
120	SUN LIFE ASSURANCE COMPANY OF CANADA	2.26%	15	55,869	\$11,937,325	\$0	\$7,870,914	\$5,140,836	65.94%
121	SYMETRA LIFE INSURANCE COMPANY	0.32%	32	14,529	\$1,673,014	\$0	\$1,277,315	\$583,741	76.35%
122	TALCOTT RESOLUTION LIFE INSURANCE COMPANYHY	0.20%	37	225	\$1,052,265	\$0	\$0	\$6,485	0.00%
123	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPAN	0.00%	97	5	\$5,796	\$0	\$0	\$90	0.00%
124	TRANSAMERICA LIFE INSURANCE COMPANY	0.26%	33	4,938	\$1,389,694	\$0	\$1,449,120	\$106,093	104.28%
125	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.06%	49	1,434	\$328,996	\$0	\$491,832	\$34,686	149.49%
126	TRUSTMARK INSURANCE COMPANY	0.00%	94	51	\$7,150	\$0	\$0	\$2,980	0.00%
127	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	92	102	\$9,460	\$0	\$0	\$1,847	0.00%
128	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	130	3	\$0	\$0	\$31,896	\$0	N/A
129	UNIMERICA INSURANCE COMPANY	0.01%	76	0	\$34,812	\$0	\$331,900	\$0	953.41%
130	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	71	313	\$54,818	\$0	\$135	\$5,726	0.25%
131	UNION LABOR LIFE INSURANCE COMPANY	0.19%	38	17,151	\$1,017,429	\$9,776	\$1,185,369	\$169,482	117.47%
132	UNION SECURITY INSURANCE COMPANY	0.94%	22	17,105	\$4,969,646	\$0	\$5,214,864	\$1,177,430	104.93%
133	UNITED HEALTHCARE LIFE INSURANCE COMPANY	0.00%	129	29	\$49	\$0	\$6,250	\$0	12755.10%
134	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	105	20	\$2,210	\$0	\$0	\$937	0.00%
135	UNITED OF OMAHA LIFE INSURANCE COMPANY	2.47%	13	95,292	\$13,033,775	\$0	\$7,891,095	\$4,910,190	60.54%
136	UNITED STATES LIFE INSURANCE COMPANY NEW YOF	0.00%	130	0	-\$23,740	\$0	\$173,371	\$100	-730.29%
137	UNITEDHEALTHCARE INSURANCE COMPANY	1.03%	21	1,256	\$5,426,235	\$0	\$3,001,255	\$1,880,734	55.31%
138	UNUM LIFE INSURANCE COMPANY OF AMERICA	6.06%	6	177,758	\$32,043,008	\$0	\$18,662,736	\$12,720,463	58.24%
139	USABLE LIFE	0.45%	27	1,130	\$2,393,467	\$0	\$973,200	\$909,086	40.66%

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140	VANTIS LIFE INSURANCE COMPANY	0.00%	110	3	\$1,634	\$0	\$0	\$225	0.00%
141	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	106	3	\$2,148	\$0	\$50,317	\$150	2342.50%
142	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.10%	41	3	\$546,893	\$0	\$8,600	\$5,915	1.57%
TOTAL		100.00%		2,205,224	\$528,415,026	\$1,396,600	\$422,121,559	\$228,201,651	80.15%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP UNIVERSAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.07%	19	86	\$43,528	\$0	\$115,121	\$6,432	264.48%
2	AMERICAN GENERAL LIFE INSURANCE CO	0.01%	25	5	\$5,248	\$0	\$6,852,882	\$7,578	130580.83%
3	AMERICAN HERITAGE LIFE INSURANCE COMPANY	1.14%	11	2,123	\$704,840	\$0	\$259,463	\$82,380	36.81%
4	AMERICAN NATIONAL INSURANCE COMPANY	2.80%	9	2,455	\$1,733,563	\$0	\$1,522,836	\$253,186	87.84%
5	AMERICO FINANCIAL LIFE AND ANNUITY INSURANC	0.00%	36	1	\$0	\$0	\$0	\$50	N/A
6	AMERITAS LIFE INSURANCE CORP	0.00%	34	1	\$324	\$0	\$15,996	\$35	4937.04%
7	ATHENE ANNUITY AND LIFE COMPANY	0.00%	36	3	\$0	\$0	\$0	\$6,214	N/A
8	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.00%	36	12	\$0	\$0	\$160,133	\$2,504	N/A
9	CONNECTICUT GENERAL LIFE INS CO	3.10%	7	2,026	\$1,917,191	\$0	\$2,009,200	\$372,303	104.80%
10	CONTINENTAL AMERICAN INSURANCE COMPANY	0.00%	30	11	\$1,886	\$0	\$192	\$196	10.18%
11	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY	0.13%	16	208	\$80,465	\$0	\$188,639	\$8,121	234.44%
12	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COI	0.00%	36	0	\$0	\$0	-\$7,317	\$0	N/A
13	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.00%	29	4	\$2,100	\$0	\$0	\$171	0.00%
14	GENWORTH LIFE INSURANCE COMPANY	0.46%	13	49	\$287,500	\$0	\$2,712,349	\$63,149	943.43%
15	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAI	0.00%	36	20	\$0	\$0	\$0	\$8,325	N/A
16	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.02%	22	28	\$10,940	\$0	\$15,034	\$1,849	137.42%
17	GUARDIAN LIFE INSURANCE COMPANY OF AMERIC.	0.16%	15	5	\$99,086	\$0	\$0	\$5,739	0.00%
18	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	31	4	\$1,584	\$0	\$0	\$363	0.00%
19	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.02%	21	20	\$12,812	\$0	\$1	\$785	0.01%
20	LINCOLN BENEFIT LIFE COMPANY	0.03%	20	1	\$18,038	\$0	\$0	\$1,436	0.00%
21	MASSACHUSETTS MUTUAL LIFE INSURANCE COMP	0.13%	17	83	\$77,476	\$0	\$0	\$30,000	0.00%
22	METROPOLITAN LIFE INSURANCE COMPANY	59.14%	1	6,806	\$36,630,261	\$0	\$14,703,976	\$1,685,274	40.14%
23	MINNESOTA LIFE INSURANCE COMPANY	4.45%	5	2,433	\$2,758,034	\$0	\$2,263,016	\$487,185	82.05%
24	NASSAU LIFE INSURANCE COMPANY	0.00%	35	2	\$73	\$0	\$0	\$23	0.00%
25	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.01%	24	21	\$5,601	\$0	\$97,200	\$621	1735.40%
26	NEW YORK LIFE INSURANCE AND ANNUITY CORPOI	7.61%	2	6	\$4,715,059	\$0	\$112,568	\$7,754	2.39%
27	NEW YORK LIFE INSURANCE COMPANY	0.01%	27	2	\$3,429	\$39	\$17,221	\$274	503.35%
28	PENN INSURANCE AND ANNUITY COMPANY THE	0.00%	32	5	\$1,514	\$0	\$0	\$79	0.00%
29	PRINCIPAL LIFE INSURANCE COMPANY	1.05%	12	685	\$647,698	\$0	\$846,023	\$37,817	130.62%
30	PROTECTIVE LIFE INSURANCE COMPANY	0.01%	23	0	\$6,695	\$0	\$0	\$179	0.00%
31	PROVIDENT LIFE AND ACCIDENT INSURANCE COMF	0.01%	28	1	\$3,278	\$0	\$0	\$90	0.00%
32	PRUDENTIAL INSURANCE COMPANY OF AMERICA T	6.42%	3	10,221	\$3,977,977	\$0	\$8,207,348	\$1,661,258	206.32%
33	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	36	19	\$0	\$0	\$138,127	\$2,947	N/A
34	SECURIAN LIFE INSURANCE COMPANY	1.50%	10	1,155	\$926,852	\$0	\$1,524,599	\$338,033	164.49%
35	SETTLERS LIFE INSURANCE COMPANY	0.00%	36	4	\$0	\$0	\$3,047	\$67	N/A
36	TALCOTT RESOLUTION LIFE INSURANCE COMPANH	0.00%	36	23	\$0	\$0	\$368,433	\$1,718	N/A
37	TIAA-CREF LIFE INSURANCE COMPANY	4.57%	4	54	\$2,830,568	\$0	-\$513,471	\$363,747	-18.14%
38	TRANSAMERICA FINANCIAL LIFE INSURANCE COMF	0.00%	36	1	\$0	\$0	\$200,000	\$0	N/A
39	TRANSAMERICA LIFE INSURANCE COMPANY	2.83%	8	3,323	\$1,750,139	\$0	\$2,067,721	\$171,474	118.15%
40	TRANSAMERICA PREMIER LIFE INSURANCE COMPA	0.01%	26	5	\$3,600	\$0	\$423,099	\$6,774	11752.75%
41	TRUSTMARK INSURANCE COMPANY	3.95%	6	7,211	\$2,448,843	\$0	\$880,247	\$317,411	35.95%
42	UNITED STATES LIFE INSURANCE COMPANY NEW Y	0.00%	36	0	-\$806	\$0	\$5,337	\$0	-662.16%
43	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.28%	14	118	\$172,993	\$0	\$10,675	\$11,357	6.17%
44	VOYA RETIREMENT INSURANCE AND ANNUITY CON	0.10%	18	207	\$61,631	\$0	\$20,000	\$7,352	32.45%
45	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	33	7	\$1,478	\$0	\$34,632	\$242	2343.17%
TOTAL		100.00%		39,454	\$61,941,498	\$39	\$45,254,327	\$5,952,492	73.06%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP GRADED DEATH BENEFITS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	CMFG LIFE INSURANCE COMPANY	0.00%	12	1,032	\$0	\$0	\$0	\$9,272	N/A
2	COLONIAL PENN LIFE INSURANCE COMPANY	53.92%	1	7,326	\$2,573,811	\$0	\$1,805,277	\$25,049	70.14%
3	FIDELITY LIFE ASSOCIATION A LEGAL RESERVI	0.04%	10	1	\$1,706	\$0	\$0	\$10	0.00%
4	FIDELITY SECURITY LIFE INSURANCE COMPAN	0.05%	9	6	\$2,201	\$0	\$4,527	\$39	205.68%
5	GLOBE LIFE AND ACCIDENT INSURANCE COMF	0.05%	8	11	\$2,247	\$0	\$0	\$214	0.00%
6	INVESTORS HERITAGE LIFE INSURANCE COMP	0.01%	11	1	\$686	\$0	\$0	\$0	0.00%
7	JOHN HANCOCK LIFE INSURANCE COMPANY (L	0.46%	6	15	\$21,950	\$752	\$79,513	\$500	365.67%
8	LINCOLN HERITAGE LIFE INSURANCE COMPAN	0.14%	7	22	\$6,698	\$0	\$9,350	\$130	139.59%
9	METROPOLITAN LIFE INSURANCE COMPANY	0.00%	12	0	\$0	\$0	\$167,873,989	\$0	N/A
10	PEKIN LIFE INSURANCE COMPANY	0.00%	12	0	\$0	\$0	\$4,267	\$0	N/A
11	PHYSICIANS LIFE INSURANCE COMPANY	3.05%	4	109	\$145,736	\$0	\$44,343	\$445	30.43%
12	TRANSAMERICA LIFE INSURANCE COMPANY	37.91%	2	7,571	\$1,809,681	\$0	\$2,377,657	\$47,820	131.39%
13	TRANSAMERICA PREMIER LIFE INSURANCE CC	3.63%	3	725	\$173,182	\$0	\$237,542	\$1,931	137.16%
14	UNION FIDELITY LIFE INSURANCE COMPANY	0.74%	5	178	\$35,321	\$0	\$80,613	\$704	228.23%
TOTAL		100.00%		16,997	\$4,773,219	\$752	\$172,517,078	\$86,114	3614.29%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP CREDIT LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.21%	12	691	\$25,644	\$0	\$18,208	\$1,866	71.00%
2	AMERICAN GENERAL LIFE INSURANCE CO	0.05%	15	0	\$6,105	\$0	\$0	\$0	0.00%
3	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	33.48%	1	12,275	\$4,185,712	\$0	\$1,818,858	\$142,926	43.45%
4	AMERICAN NATIONAL INSURANCE COMPANY	0.43%	11	475	\$53,391	\$0	\$26,980	\$4,061	50.53%
5	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	7.85%	4	25,447	\$981,179	\$0	\$733,764	\$138,773	74.78%
6	CMFG LIFE INSURANCE COMPANY	17.79%	3	27,699	\$2,224,658	\$0	\$1,064,209	\$168,827	47.84%
7	FINANCIAL AMERICAN LIFE INSURANCE COMPANY	0.00%	16	9	-\$48	\$0	\$0	\$34	0.00%
8	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	16	87	-\$11,374	\$0	\$6,925	\$635	-60.88%
9	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & J	0.00%	16	394	-\$4,416	\$0	\$30,381	\$1,855	-687.98%
10	LIFE OF THE SOUTH INSURANCE COMPANY	6.04%	5	11,838	\$755,229	\$0	\$557,470	\$51,088	73.81%
11	MERIT LIFE INSURANCE CO	0.00%	16	1,325	-\$146,097	\$0	\$267,810	\$4,491	-183.31%
12	MINNESOTA LIFE INSURANCE COMPANY	24.84%	2	27,232	\$3,105,174	\$0	\$912,891	\$216,622	29.40%
13	MOUNTAIN LIFE INSURANCE COMPANY	1.79%	8	2,394	\$223,995	\$0	\$27,079	\$19,342	12.09%
14	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.47%	10	227	\$58,950	\$0	\$52,006	\$1,562	88.22%
15	PEKIN LIFE INSURANCE COMPANY	5.12%	6	6,266	\$640,519	\$0	\$205,294	\$58,018	32.05%
16	PLATEAU INSURANCE COMPANY	2.43%	7	3,432	\$303,914	\$0	\$225,810	\$33,408	74.30%
17	SECURIAN LIFE INSURANCE COMPANY	0.62%	9	1,482	\$77,216	\$0	\$209,451	\$17,304	271.25%
18	SHELTER LIFE INSURANCE COMPANY	0.08%	14	807	\$9,829	\$0	\$0	\$2,929	0.00%
19	TRANSAMERICA LIFE INSURANCE COMPANY	0.10%	13	2,514	\$13,065	\$0	\$10,361	\$2,275	79.30%
20	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.00%	16	36	-\$764	\$0	\$29,621	\$266	-3877.09%
TOTAL		100.00%		124,630	\$12,501,881	\$0	\$6,197,118	\$866,282	49.57%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP VARIABLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY	0.00%	10	9	\$0	\$0	\$272,221	\$779	N/A
2	AMERICAN GENERAL LIFE INSURANCE CO	0.05%	8	3	\$14,537	\$0	\$0	\$0	0.00%
3	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.00%	10	140	\$0	\$0	\$0	\$7,076	N/A
4	FIRST ALLMERICA FINANCIAL LIFE INSURANCE CC	0.00%	10	1	\$0	\$0	\$668	\$250	N/A
5	LINCOLN BENEFIT LIFE COMPANY	0.00%	10	1	\$0	\$0	\$0	\$117	N/A
6	MASSACHUSETTS MUTUAL LIFE INSURANCE COM	2.04%	6	179	\$647,838	\$0	\$0	\$98,974	0.00%
7	METROPOLITAN LIFE INSURANCE COMPANY	29.56%	2	12,095	\$9,384,471	\$0	\$43,099,053	\$13,406,118	459.26%
8	METROPOLITAN TOWER LIFE INSURANCE COMPAN	11.04%	4	26	\$3,505,750	\$0	\$0	\$48,373	0.00%
9	MINNESOTA LIFE INSURANCE COMPANY	0.43%	7	46	\$136,955	\$0	\$118	\$20,170	0.09%
10	NATIONWIDE LIFE AND ANNUITY INSURANCE COM	0.00%	10	0	\$0	\$0	\$187,413	\$0	N/A
11	NATIONWIDE LIFE INSURANCE COMPANY	23.14%	3	233	\$7,347,548	\$0	\$137,399	\$360,310	1.87%
12	PROVIDENT LIFE AND ACCIDENT INSURANCE COW	0.00%	10	837	\$0	\$0	\$2,345,940	\$0	N/A
13	PRUDENTIAL INSURANCE COMPANY OF AMERICA	3.54%	5	2,885	\$1,122,938	\$0	\$1,986,922	\$468,954	176.94%
14	SECURIAN LIFE INSURANCE COMPANY	0.03%	9	2	\$10,098	\$0	\$0	\$2,249	0.00%
15	TALCOTT RESOLUTION LIFE INSURANCE COMPAN	0.00%	10	511	\$0	\$0	\$14,571,411	\$650,451	N/A
16	VOYA INSURANCE AND ANNUITY COMPANY	0.00%	10	7	\$0	\$0	\$253,321	\$1,055	N/A
17	ZURICH AMERICAN LIFE INSURANCE COMPANY	30.18%	1	1	\$9,580,958	\$0	\$3,434,000	\$32,935	35.84%
TOTAL		100.00%		16,976	\$31,751,093	\$0	\$66,288,466	\$15,097,811	208.78%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP ORDINARY ANNUITIES (with life contingencies)**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AETNA LIFE INSURANCE COMPANY	0.00%	56	1,893	\$-118,262	\$0	\$6,503,897	\$0	-5499.57%
2	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.00%	56	5	\$0	\$0	\$0	\$0	N/A
3	ALLSTATE LIFE INSURANCE COMPANY	0.00%	44	1,451	\$18,549	\$0	\$6,779,900	\$0	36551.30%
4	AMERICAN FIDELITY ASSURANCE COMPANY	0.00%	41	127	\$27,300	\$0	\$65,589	\$0	240.25%
5	AMERICAN GENERAL LIFE INSURANCE CO	3.10%	7	1,744	\$45,894,868	\$0	\$25,799,032	\$0	56.21%
6	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	56	3	\$0	\$0	\$11,240	\$0	N/A
7	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.00%	56	8	\$0	\$0	\$0	\$0	N/A
8	AMERICAN NATIONAL INSURANCE COMPANY	0.01%	35	182	\$98,935	\$0	\$5,224,565	\$0	5280.81%
9	AMERICAN UNITED LIFE INSURANCE COMPANY	0.23%	21	1,331	\$3,399,696	\$0	\$3,299,415	\$0	97.05%
10	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	54	85	\$330	\$0	\$318,485	\$0	96510.61%
11	AMERITAS LIFE INSURANCE CORP	1.75%	11	4,367	\$25,984,590	\$0	\$47,087,103	\$0	181.21%
12	ASSURITY LIFE INSURANCE COMPANY	0.00%	55	18	\$238	\$0	\$49,243	\$0	20690.34%
13	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF	0.00%	56	19	\$0	\$0	\$0	\$0	N/A
14	ATHENE ANNUITY AND LIFE COMPANY	3.20%	6	63	\$47,364,439	\$0	\$7,624,116	\$0	16.10%
15	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	56	535	\$0	\$0	\$656,804	\$0	N/A
16	AXA EQUITABLE LIFE INSURANCE COMPANY	0.10%	23	44	\$1,409,841	\$4,386	\$5,380,019	\$0	381.92%
17	BANKERS LIFE AND CASUALTY COMPANY	0.00%	56	0	\$0	\$0	\$23,205	\$0	N/A
18	BANNER LIFE INSURANCE COMPANY	1.34%	13	1,492	\$19,781,124	\$0	\$2,678,809	\$0	13.54%
19	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY	52.51%	1	7,105	\$777,864,104	\$0	\$211,644,650	\$0	27.21%
20	BRIGHTSHIRE LIFE INSURANCE COMPANY	0.00%	46	2,324	\$15,870	\$0	\$6,893,800	\$0	43439.19%
21	CANADA LIFE ASSURANCE COMPANY	0.00%	56	364	\$0	\$0	\$712,207	\$0	N/A
22	CAPITOL LIFE INSURANCE COMPANY	0.00%	56	0	\$0	\$0	\$1,693	\$0	N/A
23	CHURCH LIFE INSURANCE CORPORATION	0.01%	36	16	\$88,442	\$0	\$0	\$0	0.00%
24	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	56	0	\$0	\$0	\$9,600	\$0	N/A
25	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	56	3	\$0	\$0	\$2,387	\$0	N/A
26	COLUMBUS LIFE INSURANCE COMPANY	0.00%	56	1	\$0	\$0	\$12,008	\$0	N/A
27	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	49	33	\$3,600	\$0	\$8,764	\$0	243.44%
28	COUNTRY LIFE INSURANCE COMPANY	0.00%	56	18	\$0	\$0	\$112,327	\$0	N/A
29	DELAWARE LIFE INSURANCE COMPANY	0.00%	56	209	\$0	\$0	\$386,648	\$0	N/A
30	FEDERAL LIFE INSURANCE COMPANY	0.00%	53	10	\$650	\$0	\$0	\$0	0.00%
31	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.00%	56	28	\$0	\$0	\$0	\$0	N/A
32	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.08%	24	4,975	\$1,119,728	\$0	\$8,503,812	\$0	759.45%
33	FIRST BERKSHIRE HATHAWAY LIFE INSURANCE COM	0.41%	19	403	\$6,077,595	\$0	\$6,472,961	\$0	106.51%
34	GENWORTH LIFE AND ANNUITY INSURANCE COMPAI	0.00%	56	0	\$0	\$0	\$7,555	\$0	N/A
35	GENWORTH LIFE INSURANCE COMPANY	0.00%	51	149	\$1,200	\$0	\$1,325,006	\$0	110417.17%
36	GREAT AMERICAN LIFE INSURANCE COMPANY	0.34%	20	354	\$5,053,956	\$0	\$498,097	\$0	9.86%
37	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	56	5	\$0	\$0	\$46	\$0	N/A
38	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN'	5.27%	5	77,513	\$78,031,137	\$0	\$915,506	\$0	1.17%
39	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	56	0	\$0	\$0	\$35,329	\$0	N/A
40	HARTFORD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	56	1	\$0	\$0	\$0	\$0	N/A
41	HORACE MANN LIFE INSURANCE COMPANY	0.01%	34	107	\$111,559	\$0	\$4,675	\$0	4.19%
42	INVESTORS LIFE INSURANCE COMPANY OF NORTH A	0.00%	56	4	\$0	\$0	\$6,412	\$0	N/A
43	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	39	372	\$33,900	\$0	\$912,819	\$0	2692.68%
44	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.00%	56	3,020	\$0	\$77,563	\$19,919,390	\$0	N/A
45	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	52	80	\$800	\$0	\$121,374	\$0	15171.75%
46	LINCOLN BENEFIT LIFE COMPANY	0.00%	56	255	\$0	\$0	\$154,629	\$0	N/A
47	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	42	34	\$26,480	\$0	\$10,555	\$0	39.86%
48	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.82%	16	2,822	\$12,149,123	\$0	\$12,269,737	\$0	100.99%
49	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	2.70%	8	3,805	\$39,966,276	\$0	\$20,293,784	\$0	50.78%
50	METROPOLITAN LIFE INSURANCE COMPANY	0.12%	22	684	\$1,762,476	\$0	\$2,856,277	\$0	162.06%
51	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.94%	15	237	\$13,859,062	\$0	\$414,896	\$0	2.99%
52	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	40	112	\$32,057	\$0	\$1,212,680	\$0	3782.89%
53	MINNESOTA LIFE INSURANCE COMPANY	1.68%	12	3,216	\$24,934,741	\$0	\$6,420,179	\$0	25.75%
54	MONY LIFE INSURANCE COMPANY	0.00%	56	27	\$0	\$0	\$32,127	\$0	N/A
55	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.04%	27	1,031	\$556,154	\$0	\$2,840,498	\$0	510.74%
56	NASSAU LIFE INSURANCE COMPANY	0.00%	56	1	\$0	\$0	\$999,599	\$0	N/A
57	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.02%	28	348	\$358,948	\$0	\$257,829	\$0	71.83%
58	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.00%	43	322	\$25,000	\$0	\$3,371,087	\$0	13484.35%
59	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPA	0.00%	48	49	\$11,126	\$0	\$160,610	\$0	1443.56%
60	NATIONWIDE LIFE INSURANCE COMPANY	6.43%	2	179	\$95,306,973	\$0	\$8,645,315	\$0	9.07%
61	NEW YORK LIFE INSURANCE AND ANNUITY CORPOR	0.02%	30	260	\$324,850	\$0	\$1,780,375	\$0	548.06%
62	NEW YORK LIFE INSURANCE COMPANY	0.78%	17	6,196	\$11,545,226	\$0	\$13,091,653	\$0	113.39%
63	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH	0.00%	56	37	\$0	\$0	\$609,846	\$0	N/A
64	PACIFIC LIFE INSURANCE COMPANY	1.87%	10	6,667	\$27,749,374	\$0	\$10,046,743	\$0	36.21%
65	PARKER CENTENNIAL ASSURANCE COMPANY	0.00%	45	1	\$16,763	\$0	\$65,050	\$0	388.06%
66	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	56	20	\$0	\$0	\$30,906	\$0	N/A
67	PEKIN LIFE INSURANCE COMPANY	0.00%	47	10	\$12,378	\$0	\$10,400	\$0	84.02%
68	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.00%	56	28	\$0	\$0	\$391,058	\$0	N/A
69	PHYSICIANS LIFE INSURANCE COMPANY	0.00%	38	7	\$36,278	\$0	\$21,011	\$0	57.92%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP ORDINARY ANNUITIES (with life contingencies)**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
70	PRINCIPAL LIFE INSURANCE COMPANY	2.51%	9	124,546	\$37,173,117	\$2,438	\$24,732,871	\$0	66.54%
71	PRUDENTIAL INSURANCE COMPANY OF AMERICA TR	5.89%	3	3,472	\$87,293,134	\$11,340	\$59,955,120	\$0	68.70%
72	PRUDENTIAL RETIREMENT INSURANCE AND ANNUIT	0.04%	26	0	\$565,964	\$0	\$1,064,432	\$0	188.07%
73	RELIANCE STANDARD LIFE INSURANCE COMPANY	0.00%	56	0	\$0	\$0	\$21,810	\$0	N/A
74	RELIASTAR LIFE INSURANCE COMPANY	0.00%	50	460	\$3,130	\$0	\$1,376,860	\$0	43989.14%
75	RIVERSOURCE LIFE INSURANCE COMPANY	0.02%	29	330	\$344,245	\$0	\$688,480	\$0	200.00%
76	SAGICOR LIFE INSURANCE COMPANY	0.00%	56	1	\$0	\$0	\$7,101	\$0	N/A
77	SECURIAN LIFE INSURANCE COMPANY	0.02%	31	33	\$261,207	\$0	\$78,442	\$0	30.03%
78	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	1.31%	14	1,797	\$19,359,439	\$0	\$15,035,460	\$0	77.66%
79	STANDARD INSURANCE COMPANY	0.00%	56	4	\$0	\$0	\$7,232	\$0	N/A
80	SUN LIFE ASSURANCE COMPANY OF CANADA	0.00%	56	0	\$0	\$0	\$17,660	\$0	N/A
81	SYMETRA LIFE INSURANCE COMPANY	0.02%	32	61	\$250,600	\$0	\$314,631	\$0	125.55%
82	TALCOTT RESOLUTION LIFE INSURANCE COMPANHY	0.00%	56	668	\$0	\$0	\$4,113,698	\$0	N/A
83	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	5.81%	4	23,135	\$86,100,342	\$9,142,105	\$37,760,526	\$0	54.47%
84	TEXAS LIFE INSURANCE COMPANY	0.00%	56	0	\$0	\$0	\$60,477	\$0	N/A
85	THE RELIABLE LIFE INSURANCE COMPANY	0.00%	56	0	\$0	\$0	\$78,878	\$0	N/A
86	TRANSAMERICA FINANCIAL LIFE INSURANCE COMP/	0.00%	56	1	\$0	\$0	\$100,489	\$0	N/A
87	TRANSAMERICA LIFE INSURANCE COMPANY	0.01%	33	442	\$130,516	\$0	\$9,595,826	\$0	7352.22%
88	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.04%	25	632	\$576,560	\$0	\$2,728,356	\$0	473.21%
89	UNITED INSURANCE COMPANY OF AMERICA	0.00%	56	0	\$0	\$0	\$434	\$0	N/A
90	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.60%	18	1,408	\$8,838,051	\$0	\$3,581,177	\$0	40.52%
91	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.00%	56	427	\$0	\$0	\$2,826,671	\$0	N/A
92	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	56	26	\$0	\$0	\$131,991	\$0	N/A
93	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.00%	56	137	-\$624,301	\$0	\$577,993	\$0	-92.58%
94	VOYA RETIREMENT INSURANCE AND ANNUITY COMF	0.00%	37	11	\$40,786	\$0	\$140,873,805	\$0	345397.45%
95	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	56	16	\$0	\$0	\$0	\$0	N/A
96	WESTERN AND SOUTHERN LIFE INSURANCE COMPA	0.00%	56	0	\$0	\$0	\$879,377	\$0	N/A
97	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.00%	56	244	\$0	\$0	\$461,411	\$0	N/A
98	WILCAC LIFE INSURANCE COMPANY	0.00%	56	72	\$0	\$0	\$309,062	\$0	N/A
99	WILCO LIFE INSURANCE COMPANY	0.00%	56	1	\$0	\$0	\$0	\$0	N/A
100	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.00%	56	20	\$0	\$0	\$0	\$0	N/A
TOTAL		100.00%		294,753	\$1,481,250,264	\$9,237,832	\$763,375,602	\$0	52.16%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP VARIABLE ANNUITIES**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY	0.01%	14	784	\$48,150	\$0	\$6,830,974	\$0	14186.86%
2	AMERICAN GENERAL LIFE INSURANCE CO	10.05%	3	403	\$53,323,227	\$0	\$174,773,037	\$0	327.76%
3	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	18	4	\$0	\$0	\$213,273	\$0	N/A
4	AMERICAN NATIONAL LIFE INSURANCE COMPANY	0.20%	10	28	\$1,043,449	\$0	\$1,257,758	\$0	120.54%
5	AMERICAN UNITED LIFE INSURANCE COMPANY	29.00%	1	26,251	\$153,811,199	\$0	\$164,532,765	\$0	106.97%
6	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.00%	18	38	\$0	\$0	\$95,712	\$0	N/A
7	AXA EQUITABLE LIFE INSURANCE COMPANY	6.04%	7	16,524	\$32,026,812	\$0	\$128,376,941	\$0	400.84%
8	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.00%	18	561	\$0	\$0	\$2,618,024	\$0	N/A
9	COMMONWEALTH ANNUITY AND LIFE INSURANCE CO	0.00%	18	0	\$0	\$0	\$4,213	\$0	N/A
10	DELAWARE LIFE INSURANCE COMPANY	0.86%	9	5,815	\$4,569,649	\$0	\$83,248,218	\$0	1821.76%
11	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMPANY	0.00%	18	0	\$0	\$0	\$392,188	\$0	N/A
12	FORETHOUGHT LIFE INSURANCE COMPANY	0.00%	18	0	\$0	\$0	\$201,659	\$0	N/A
13	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.00%	17	1	\$693	\$0	\$0	\$0	0.00%
14	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.09%	12	54	\$467,984	\$0	\$2,393,986	\$0	511.55%
15	LINCOLN NATIONAL LIFE INSURANCE COMPANY	9.13%	5	49	\$48,435,334	\$0	\$48,981,670	\$0	101.13%
16	METROPOLITAN LIFE INSURANCE COMPANY	9.42%	4	3,343	\$49,946,746	\$0	\$80,943,926	\$0	162.06%
17	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	15	51	\$14,597	\$0	\$552,203	\$0	3782.99%
18	MINNESOTA LIFE INSURANCE COMPANY	0.00%	18	938	\$0	\$0	\$31,673,105	\$0	N/A
19	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	0.00%	18	0	\$0	\$5,077	\$0	\$0	N/A
20	PRINCIPAL LIFE INSURANCE COMPANY	0.00%	18	39	\$0	\$0	\$168,675	\$0	N/A
21	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	18	12	\$0	\$0	\$25,808	\$0	N/A
22	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.12%	11	30	\$662,117	\$0	\$860,993	\$0	130.04%
23	SYMETRA LIFE INSURANCE COMPANY	0.00%	18	87	\$0	\$0	\$251,479	\$0	N/A
24	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	6.14%	6	8,747	\$32,554,888	\$0	\$23,811,632	\$0	73.14%
25	TRANSAMERICA LIFE INSURANCE COMPANY	0.00%	16	179	\$4,800	\$0	\$2,992,137	\$0	62336.19%
26	VARIABLE ANNUITY LIFE INSURANCE COMPANY	2.51%	8	7,967	\$13,297,393	\$0	\$23,648,864	\$0	177.85%
27	VOYA INSURANCE AND ANNUITY COMPANY	0.04%	13	3,273	\$199,966	\$0	\$52,448,507	\$0	26228.71%
28	VOYA RETIREMENT INSURANCE AND ANNUITY COMPANY	26.40%	2	39,447	\$140,001,428	\$0	\$130,788,465	\$0	93.42%
29	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.00%	18	126	\$0	\$0	\$675,763	\$0	N/A
TOTAL		100.00%		114,751	\$530,408,432	\$5,077	\$962,761,975	\$0	181.51%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MODIFIED GUARANTEED ANNUITIES**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY	0.00%	2	84	\$0	\$0	\$3,422,106	\$0	N/A
2	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	2	9	\$0	\$0	\$681	\$0	N/A
3	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	2	0	\$0	\$0	\$28,265,089	\$0	N/A
4	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	2	8	\$0	\$0	\$0	\$0	N/A
5	VOYA INSURANCE AND ANNUITY COMPANY	100.00%	1	2	\$122	\$0	\$0	\$0	0.00%
TOTAL		100.00%		103	\$122	\$0	\$31,687,876	\$0	25973668.85%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP EQUITY INDEXED ANNUITIES**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY	0.00%	5	4	\$0	\$0	\$32,210	\$0	N/A
2	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	5	1,053	\$0	\$0	\$0	\$0	N/A
3	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	5	38	\$0	\$0	\$493,017	\$0	N/A
4	ATHENE ANNUITY AND LIFE COMPANY	0.00%	5	575	\$0	\$0	\$9,314,917	\$0	N/A
5	EQUITRUST LIFE INSURANCE COMPANY	0.00%	5	0	\$0	\$0	\$1,436,288	\$0	N/A
6	FIDELITY & GUARANTY LIFE INSURANCE COMF	0.00%	5	0	\$0	\$0	\$140,718	\$0	N/A
7	JACKSON NATIONAL LIFE INSURANCE COMPA	0.00%	5	3	\$0	\$0	\$43,730	\$0	N/A
8	LAFAYETTE LIFE INSURANCE COMPANY THE	25.41%	2	4	\$139,698	\$0	\$27,983	\$0	20.03%
9	LIFE INSURANCE COMPANY OF THE SOUTHWE	3.25%	3	58	\$17,844	\$0	\$93,257	\$0	522.62%
10	MIDLAND NATIONAL LIFE INSURANCE COMPA	70.70%	1	1,358	\$388,692	\$0	\$14,703,748	\$0	3782.88%
11	NATIONAL WESTERN LIFE INSURANCE COMPA	0.00%	5	154	\$0	\$0	\$1,497,087	0	N/A
12	VOYA INSURANCE AND ANNUITY COMPANY	0.64%	4	58	\$3,544	\$0	\$2,837,692	0	80070.32%
13	WASHINGTON NATIONAL INSURANCE COMPA	0.00%	5	24	\$0	\$0	\$95,997	\$0	N/A
TOTAL		100.00%		3,329	\$549,778	\$0	\$30,716,644	0	5587.10%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP DEPOSIT-TYPE FUNDS
(including variable contracts without life contingencies)**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.00%	22	16	\$508	\$0	\$0	\$0	0.00%
2	AETNA LIFE INSURANCE COMPANY	1.58%	8	167	\$8,640,224	\$0	\$0	\$0	0.00%
3	ALLSTATE LIFE INSURANCE COMPANY	0.00%	23	45	\$0	\$0	\$0	\$0	N/A
4	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	23	1	\$0	\$0	\$8,016	\$0	N/A
5	AMERICAN NATIONAL INSURANCE COMPANY	0.02%	18	20	\$106,290	\$0	\$0	\$0	0.00%
6	AMERICAN UNITED LIFE INSURANCE COMPANY	0.00%	23	5	\$0	\$0	\$58,554	\$0	N/A
7	AMERITAS LIFE INSURANCE CORP	0.07%	15	14	\$372,805	\$0	\$0	\$0	0.00%
8	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	23	7	-\$5,775	\$0	\$0	\$0	0.00%
9	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY	36.20%	1	9,783	\$198,345,192	\$0	\$57,860,825	\$0	29.17%
10	COMPANION LIFE INSURANCE COMPANY	0.36%	11	0	\$1,990,000	\$0	\$2,006,914	\$0	100.85%
11	CONNECTICUT GENERAL LIFE INS CO	0.01%	19	224	\$60,722	\$0	\$192,924	\$0	317.72%
12	COUNTRY LIFE INSURANCE COMPANY	0.01%	20	17	\$47,802	\$0	\$0	\$0	0.00%
13	DELAWARE LIFE INSURANCE COMPANY	0.00%	23	1	\$0	\$0	\$0	\$0	N/A
14	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.00%	23	57	\$0	\$0	\$0	\$0	N/A
15	FIRST BERKSHIRE HATHAWAY LIFE INSURANCE COM	0.00%	23	427	-\$348,845	\$0	\$2,993,098	\$0	-858.00%
16	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN	0.43%	10	4	\$2,342,595	\$0	\$0	\$0	0.00%
17	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	23	2	\$0	\$0	\$0	\$0	N/A
18	KANSAS CITY LIFE INSURANCE COMPANY	0.20%	13	2	\$1,107,420	\$0	\$719,137	\$0	64.94%
19	LINCOLN BENEFIT LIFE COMPANY	0.00%	23	4	\$0	\$0	\$0	\$0	N/A
20	LINCOLN LIFE ASSURANCE COMPANY OF BOSTON	0.00%	23	241	\$0	\$0	\$162,687	\$0	N/A
21	LOMBARD INTERNATIONAL LIFE ASSURANCE COMP	0.00%	23	0	\$0	\$0	\$23,293,372	\$0	N/A
22	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	6.40%	4	1,619	\$35,084,814	\$0	\$0	\$0	0.00%
23	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.10%	14	0	\$531,909	\$0	\$0	\$0	0.00%
24	MINNESOTA LIFE INSURANCE COMPANY	0.04%	17	6	\$203,003	\$0	\$0	\$0	0.00%
25	NEW YORK LIFE INSURANCE COMPANY	0.00%	23	15	\$0	\$0	\$3,643,763	\$0	N/A
26	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	21	3	\$901	\$0	\$0	\$0	0.00%
27	PRINCIPAL LIFE INSURANCE COMPANY	35.05%	2	118,854	\$192,064,204	\$0	\$0	\$0	0.00%
28	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP	0.00%	23	1	\$0	\$0	\$0	\$0	N/A
29	PRUDENTIAL INSURANCE COMPANY OF AMERICA TR	0.82%	9	134	\$4,506,629	\$0	\$0	\$0	0.00%
30	PRUDENTIAL RETIREMENT INSURANCE AND ANNUIT	10.25%	3	0	\$56,159,210	\$0	\$59,934,049	\$0	106.72%
31	SECURIAN LIFE INSURANCE COMPANY	0.28%	12	7	\$1,525,637	\$0	\$0	\$0	0.00%
32	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	23	1	\$0	\$0	\$0	\$0	N/A
33	SYMETRA LIFE INSURANCE COMPANY	0.00%	23	1	\$0	\$0	\$0	\$0	N/A
34	TALCOTT RESOLUTION LIFE INSURANCE COMPANHY	3.94%	5	5,876	\$21,562,286	\$0	\$0	\$0	0.00%
35	UNITED OF OMAHA LIFE INSURANCE COMPANY	2.44%	6	77	\$13,363,879	\$0	\$0	\$0	0.00%
36	UNUM INSURANCE COMPANY	0.00%	23	3	\$0	\$0	\$0	\$0	N/A
37	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	23	27	\$0	\$0	\$0	\$0	N/A
38	VARIABLE ANNUITY LIFE INSURANCE COMPANY	1.83%	7	5,940	\$10,020,534	\$0	\$5,636,548	\$0	56.25%
39	VOYA RETIREMENT INSURANCE AND ANNUITY COMF	0.04%	16	84	\$243,077	\$0	\$0	\$0	0.00%
TOTAL		100.00%		143,685	\$547,925,021	\$0	\$156,509,887	\$0	28.56%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP OTHER CONSIDERATIONS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ANTHEM LIFE INSURANCE COMPANY	0.00%	19	0	\$0	\$0	\$124	\$0	N/A
2	AXA EQUITABLE LIFE INSURANCE COMPANY	0.14%	14	892	\$1,497,742	\$0	\$7,327,219	\$0	489.22%
3	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.14%	15	0	\$1,396,299	\$0	\$0	\$0	0.00%
4	CMFG LIFE INSURANCE COMPANY	0.91%	13	134	\$9,354,037	\$0	\$25,271,141	\$0	270.16%
5	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	22.85%	2	853	\$236,185,996	\$0	\$298,930,849	\$0	126.57%
6	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	9.24%	3	32,243	\$95,510,607	\$0	\$190,591,014	\$0	199.55%
7	METROPOLITAN LIFE INSURANCE COMPANY	1.60%	11	0	\$16,552,184	\$0	\$148,281,551	\$0	895.84%
8	MINNESOTA LIFE INSURANCE COMPANY	3.98%	9	4,040	\$41,171,167	\$0	\$0	\$0	0.00%
9	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	2.39%	10	218	\$24,729,954	\$0	\$26,205,192	\$0	105.97%
10	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	19	19,860	\$0	\$0	\$66,735,447	\$0	N/A
11	NEW YORK LIFE INSURANCE AND ANNUITY CORPOR	0.00%	19	1	\$0	\$0	\$0	\$0	N/A
12	NEW YORK LIFE INSURANCE COMPANY	7.69%	4	0	\$79,452,785	\$0	\$41,154,444	\$0	51.80%
13	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAI	0.00%	19	1	\$0	\$0	\$35,530	\$0	N/A
14	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.09%	16	318	\$925,160	\$0	\$1,533,615	\$0	165.77%
15	PACIFIC LIFE & ANNUITY COMPANY	0.00%	19	0	\$0	\$0	\$1,000	\$0	N/A
16	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.00%	19	4	\$0	\$0	\$0	\$0	N/A
17	PRINCIPAL LIFE INSURANCE COMPANY	0.00%	19	118,854	\$0	\$0	\$0	\$0	N/A
18	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	5.51%	5	34	\$56,893,689	\$0	\$56,893,689	\$0	100.00%
19	PRUDENTIAL RETIREMENT INSURANCE AND ANNUIT	0.00%	18	0	\$22,937	\$0	\$0	\$0	0.00%
20	STANDARD INSURANCE COMPANY	4.61%	7	7,195	\$47,656,718	\$0	\$35,543,755	\$0	74.58%
21	TALCOTT RESOLUTION LIFE INSURANCE COMPANHY	1.09%	12	5,170	\$11,309,095	\$0	\$18,195,787	\$0	160.90%
22	TRANSAMERICA FINANCIAL LIFE INSURANCE COMP/	5.21%	6	1	\$53,833,948	\$0	\$43,631,286	\$0	81.05%
23	TRANSAMERICA LIFE INSURANCE COMPANY	30.19%	1	1	\$311,994,684	\$0	\$299,983,032	\$0	96.15%
24	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.08%	17	2	\$843,295	\$0	\$0	\$0	0.00%
25	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	19	0	\$0	\$0	\$2,000	\$0	N/A
26	VOYA RETIREMENT INSURANCE AND ANNUITY COMF	4.27%	8	1	\$44,118,192	\$0	\$52,468,048	\$0	118.93%
	TOTAL	100.00%		189,822	\$1,033,448,489	\$0	\$1,312,784,723	\$0	127.03%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.00%	112	775	\$144,823	\$0	\$92,178	\$13,697	63.65%
2	5 STAR LIFE INSURANCE COMPANY	0.05%	68	35,138	\$1,947,833	\$0	\$1,729,646	\$1,692,856	88.80%
3	AAA LIFE INSURANCE COMPANY	0.11%	53	7,064	\$4,742,963	\$0	\$2,734,361	\$921,891	57.65%
4	AETNA LIFE INSURANCE COMPANY	0.33%	38	2,114	\$14,164,464	\$0	\$14,048,262	\$2,087,310	99.18%
5	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.00%	135	12	\$19,028	\$0	\$3,151	\$721	16.56%
6	ALLSTATE LIFE INSURANCE COMPANY	0.01%	88	3,442	\$544,915	\$0	\$17,631,242	\$26,939	3235.59%
7	AMALGAMATED LIFE INSURANCE COMPANY	0.08%	58	14,569	\$3,590,609	\$0	\$324,072	\$2,546,432	9.03%
8	AMERICAN AMICABLE LIFE INSURANCE COMPANY O	0.00%	124	117	\$36,702	\$0	\$16,468	\$3,138	44.87%
9	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	122	700	\$45,872	\$0	\$43,299	\$4,294	94.39%
10	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	0.00%	151	141	\$11,150	\$0	\$26,000	\$4,698	233.18%
11	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.01%	86	1,441	\$617,487	\$358,473	\$291,000	\$145,720	105.18%
12	AMERICAN FIDELITY ASSURANCE COMPANY	0.00%	128	131	\$27,300	\$0	\$65,589	\$23	240.25%
13	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.00%	194	0	\$0	\$0	\$0	\$29,024	N/A
14	AMERICAN GENERAL LIFE INSURANCE CO	2.33%	13	3,216	\$99,433,014	\$0	\$218,645,672	\$36,403	219.89%
15	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.10%	55	12,780	\$4,405,818	\$0	\$1,951,521	\$152,471	44.29%
16	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.03%	77	3,931	\$1,146,449	\$0	\$298,793	\$156,848	26.06%
17	AMERICAN INCOME LIFE INSURANCE CO	0.00%	154	261	\$9,096	\$0	\$0	\$248	0.00%
18	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	194	17	\$0	\$0	\$233,210	\$0	N/A
19	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.17%	47	11,212	\$7,373,907	\$0	\$4,124,546	\$58,453	55.93%
20	AMERICAN NATIONAL INSURANCE COMPANY	0.08%	60	4,807	\$3,322,976	\$2,034	\$9,144,422	\$450,545	275.25%
21	AMERICAN NATIONAL LIFE INSURANCE COMPANY OI	0.00%	186	2	\$312	\$0	\$0	\$29	0.00%
22	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.00%	145	1	\$12,929	\$0	\$0	\$3,680	0.00%
23	AMERICAN UNITED LIFE INSURANCE COMPANY	3.72%	9	42,234	\$158,991,545	\$0	\$168,848,041	\$638,826	106.20%
24	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	142	108	\$13,569	\$0	\$320,809	\$3,033	2364.28%
25	AMERITAS LIFE INSURANCE CORP	0.62%	29	4,383	\$26,357,719	\$0	\$47,103,099	\$65	178.71%
26	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.00%	194	38	\$0	\$0	\$95,712	\$0	N/A
27	ANTHEM LIFE INSURANCE COMPANY	0.20%	43	86,217	\$8,509,056	\$0	\$7,062,791	\$3,402,305	83.00%
28	ASSURITY LIFE INSURANCE COMPANY	0.00%	123	2,039	\$40,831	\$0	\$92,429	\$10,525	226.37%
29	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	117	244	\$89,562	\$0	\$107,583	\$9,962	120.12%
30	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF	0.00%	194	19	\$0	\$0	\$0	\$0	N/A
31	ATHENE ANNUITY AND LIFE COMPANY	1.11%	20	641	\$47,364,439	\$0	\$16,939,033	\$6,214	35.76%
32	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	179	549	\$954	\$0	\$656,804	\$295	68847.38%
33	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	194	176	\$0	\$0	\$0	\$8,711	N/A
34	AUTO OWNERS LIFE INSURANCE COMPANY	0.00%	129	69	\$27,061	\$0	\$0	\$0	0.00%
35	AXA EQUITABLE LIFE INSURANCE COMPANY	0.82%	23	17,461	\$34,945,222	\$4,386	\$141,084,179	\$0	403.74%
36	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	177	2	\$1,025	\$0	\$0	\$70	0.00%
37	BANKERS LIFE AND CASUALTY COMPANY	0.00%	194	0	\$0	\$0	\$23,205	\$5	N/A
38	BANNER LIFE INSURANCE COMPANY	0.46%	32	1,492	\$19,781,124	\$0	\$2,678,809	\$0	13.54%
39	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY	22.85%	1	16,888	\$976,209,296	\$0	\$269,505,475	\$0	27.61%
40	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.00%	116	369	\$90,906	\$0	\$0	\$21,133	0.00%
41	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.03%	72	3,037	\$1,412,169	\$0	\$9,671,957	\$9,580	684.90%
42	CANADA LIFE ASSURANCE COMPANY	0.00%	164	375	\$2,339	\$0	\$712,207	\$439	30449.21%
43	CAPITOL LIFE INSURANCE COMPANY	0.00%	194	0	\$0	\$0	\$1,693	\$0	N/A
44	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.02%	80	25,463	\$981,166	\$0	\$733,764	\$138,944	74.78%
45	CHURCH LIFE INSURANCE CORPORATION	0.01%	99	349	\$308,800	\$0	\$50,000	\$20,363	16.19%
46	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	194	0	-\$3	\$0	\$0	\$0	0.00%
47	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	194	4	\$0	\$0	\$213,500	\$0	N/A
48	CMFG LIFE INSURANCE COMPANY	0.35%	37	35,244	\$14,825,203	\$0	\$28,706,577	\$322,003	193.63%
49	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.01%	95	1,427	\$346,297	\$0	\$211,000	\$80,879	60.93%
50	COLONIAL PENN LIFE INSURANCE COMPANY	0.09%	56	9,466	\$3,734,347	\$0	\$2,530,571	\$54,493	67.76%
51	COLUMBIAN LIFE INSURANCE COMPANY	0.00%	134	1	\$20,329	\$0	\$32,995	\$363	162.31%
52	COLUMBUS LIFE INSURANCE COMPANY	0.00%	194	1	\$0	\$0	\$12,008	\$0	N/A
53	COMBINED INSURANCE CO OF AMERICA	0.02%	82	2,247	\$834,537	\$0	\$229,919	\$80,597	27.55%
54	COMMONWEALTH ANNUITY AND LIFE INSURANCE CI	0.00%	194	0	\$0	\$0	\$4,213	\$0	N/A
55	COMPANION LIFE INSURANCE COMPANY	0.05%	66	65	\$2,140,958	\$0	\$2,091,914	\$36,593	97.71%
56	CONNECTICUT GENERAL LIFE INS CO	0.05%	65	2,394	\$2,206,959	\$0	\$2,515,440	\$406,365	113.98%
57	CONTINENTAL AMERICAN INSURANCE COMPANY	0.01%	102	4,531	\$288,700	\$0	\$120,393	\$56,455	41.70%
58	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	121	118	\$47,589	\$0	\$106,676	\$6,002	224.16%
59	COUNTRY LIFE INSURANCE COMPANY	0.00%	108	36	\$197,704	\$0	\$123,234	\$0	62.33%
60	DEARBORN LIFE INSURANCE COMPANY	0.04%	71	8,195	\$1,718,658	\$0	\$1,221,000	\$369,858	71.04%
61	DELAWARE LIFE INSURANCE COMPANY	0.11%	54	6,025	\$4,569,649	\$0	\$83,634,866	\$0	1830.23%
62	ELIPS LIFE INSURANCE COMPANY	0.00%	194	225	\$0	\$0	\$0	\$18,705	N/A
63	EMC NATIONAL LIFE COMPANY	0.01%	89	4,100	\$538,579	\$0	\$417,159	\$399,640	77.46%
64	EPIC LIFE INSURANCE COMPANY THE	0.00%	138	88	\$17,513	\$0	\$0	\$3,010	0.00%
65	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY C	0.01%	93	2,916	\$374,855	\$0	\$348,999	\$222,497	93.10%
66	EQUITRUST LIFE INSURANCE COMPANY	0.00%	194	0	\$0	\$0	\$1,436,288	\$0	N/A
67	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.00%	160	5	\$4,312	\$0	\$168	\$263	3.90%
68	FARM BUREAU LIFE INSURANCE COMPANY OF MISSI	0.01%	92	588	\$413,443	\$0	\$49,000	\$50,279	11.85%
69	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.00%	173	6	\$1,185	\$0	\$0	\$197	0.00%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
70	FEDERAL LIFE INSURANCE COMPANY	0.00%	157	10	\$5,543	\$0	\$8,152	\$0	147.07%
71	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.00%	194	28	\$0	\$0	\$140,718	\$0	N/A
72	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.00%	114	245	\$130,962	\$0	\$51,617	\$8,694	39.41%
73	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.04%	70	18,565	\$1,792,783	\$0	\$9,001,716	\$761,651	502.11%
74	FINANCIAL AMERICAN LIFE INSURANCE COMPANY	0.00%	194	9	-\$48	\$0	\$0	\$34	0.00%
75	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COM	0.00%	194	1	\$0	\$0	\$385,539	\$250	N/A
76	FIRST BERKSHIRE HATHAWAY LIFE INSURANCE COM	0.13%	48	830	\$5,728,750	\$0	\$9,466,059	\$0	165.24%
77	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.00%	166	4	\$2,100	\$0	\$0	\$171	0.00%
78	FORETHOUGHT LIFE INSURANCE COMPANY	0.06%	62	13,278	\$2,561,933	\$0	\$5,621,748	\$62,582	219.43%
79	GENWORTH LIFE AND ANNUITY INSURANCE COMPAI	0.00%	194	0	-\$37,518	\$0	\$503,086	\$68	-1340.92%
80	GENWORTH LIFE INSURANCE COMPANY	0.01%	101	199	\$290,497	\$0	\$4,037,523	\$63,349	1389.87%
81	GERBER LIFE INSURANCE COMPANY	0.00%	141	84	\$13,757	\$0	\$21,339	\$162	155.11%
82	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.24%	41	71,922	\$10,280,852	\$0	\$9,358,160	\$761,085	91.03%
83	GOLDEN RULE INSURANCE COMPANY	0.00%	119	227	\$63,568	\$0	\$0	\$23,153	0.00%
84	GREAT AMERICAN LIFE INSURANCE COMPANY	0.12%	50	383	\$5,053,956	\$0	\$503,963	\$132	9.97%
85	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	170	7	\$1,518	\$0	\$46	\$400	3.03%
86	GREAT WESTERN INSURANCE COMPANY	0.03%	76	2,669	\$1,166,901	\$0	\$981,139	\$11,519	84.08%
87	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN'	1.93%	16	78,528	\$82,427,883	\$0	\$12,074,009	\$837,417	14.65%
88	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	194	87	-\$11,374	\$0	\$6,925	\$635	-60.88%
89	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.00%	149	29	\$11,633	\$0	\$15,034	\$1,849	129.24%
90	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.38%	36	124,554	\$16,146,479	\$0	\$12,107,382	\$5,866,643	74.98%
91	HARTFORD LIFE AND ACCIDENT INSURANCE COMPA	0.88%	21	171,476	\$37,651,427	\$0	\$26,699,163	\$22,496,909	70.91%
92	HCC LIFE INSURANCE COMPANY	0.00%	158	0	\$5,357	\$0	\$0	\$971	0.00%
93	HOMESTEADERS LIFE COMPANY	0.20%	45	13,751	\$8,339,940	\$0	\$4,788,097	\$64,899	57.41%
94	HORACE MANN LIFE INSURANCE COMPANY	0.00%	111	683	\$160,025	\$0	\$4,675	\$13,669	2.92%
95	HUMANA INSURANCE COMPANY	0.03%	73	10,395	\$1,335,203	\$0	\$727,296	\$337,842	54.47%
96	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	194	208	\$0	\$0	\$79,484	\$1,310	N/A
97	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & /	0.01%	98	399	\$312,776	\$0	\$91,397	\$32,340	29.22%
98	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	140	435	\$13,932	\$0	\$26,032	\$3,689	186.85%
99	INVESTORS LIFE INSURANCE COMPANY OF NORTH /	0.00%	192	5	\$76	\$0	\$6,412	\$49	8436.84%
100	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.01%	87	521	\$581,274	\$0	\$3,356,374	\$4,962	577.42%
101	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	146	22	\$12,897	\$0	\$1	\$790	0.01%
102	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	194	0	\$0	\$0	\$0	\$65	N/A
103	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	5.53%	4	3,888	\$236,207,946	\$78,315	\$318,929,752	\$500	135.05%
104	KANSAS CITY LIFE INSURANCE COMPANY	0.09%	57	418	\$3,635,063	\$0	\$1,923,397	\$790,641	52.91%
105	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	113	24	\$144,144	\$0	\$27,983	\$646	19.41%
106	LEADERS LIFE INSURANCE COMPANY	0.00%	176	35	\$1,078	\$0	\$0	\$0	0.00%
107	LEWER LIFE INSURANCE COMPANY	0.00%	188	1	\$260	\$0	\$0	\$46	0.00%
108	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.08%	59	10,994	\$3,352,161	\$0	\$454,266	\$242,593	13.55%
109	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.69%	26	123,327	\$29,266,400	\$0	\$23,897,600	\$14,512,959	81.86%
110	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	136	148	\$18,644	\$0	\$214,631	\$30	1151.21%
111	LIFE OF THE SOUTH INSURANCE COMPANY	0.02%	84	11,838	\$755,229	\$0	\$557,470	\$51,088	73.81%
112	LIFESHIELD NATIONAL INSURANCE CO	0.00%	144	82	\$13,125	\$0	\$50,336	\$1,680	383.51%
113	LINCOLN BENEFIT LIFE COMPANY	0.00%	137	261	\$18,038	\$0	\$154,629	\$1,553	857.24%
114	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.00%	110	696	\$161,144	\$0	\$213,319	\$3,848	132.38%
115	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	127	48	\$28,596	\$0	\$10,555	\$1,308	36.91%
116	LINCOLN LIFE ASSURANCE COMPANY OF BOSTON	0.30%	39	42,604	\$12,789,355	\$0	\$11,367,227	\$6,743,105	88.88%
117	LINCOLN NATIONAL LIFE INSURANCE COMPANY	1.61%	17	82,405	\$68,631,493	\$0	\$71,748,617	\$3,703,010	104.54%
118	LOMBARD INTERNATIONAL LIFE ASSURANCE COMP	0.00%	194	0	\$0	\$0	\$23,293,372	\$0	N/A
119	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	187	1	\$284	\$0	\$0	\$100	0.00%
120	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	125	324	\$35,303	\$0	\$0	\$10,815	0.00%
121	MANHATTAN LIFE INSURANCE COMPANY	0.00%	148	1	\$11,859	\$0	\$0	\$0	0.00%
122	MANHATTANLIFE ASSURANCE COMPANY OF AMERIK	0.00%	155	1	\$6,273	\$0	\$100,103	\$0	1595.78%
123	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	4.01%	8	37,948	\$171,392,013	\$0	\$211,229,300	\$132,886	123.24%
124	MEMBERS LIFE INSURANCE COMPANY	0.00%	178	6	\$999	\$0	\$0	\$17	0.00%
125	MERIT LIFE INSURANCE CO	0.00%	194	1,325	-\$146,097	\$0	\$267,810	\$4,491	-183.31%
126	METROPOLITAN LIFE INSURANCE COMPANY	4.32%	7	55,509	\$184,409,167	\$0	\$457,758,772	\$64,606,794	248.23%
127	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.42%	34	555	\$17,937,394	\$0	\$414,896	\$49,069	2.31%
128	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.01%	91	1,527	\$438,846	\$0	\$16,468,631	\$390	3752.71%
129	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	161	21	\$3,903	\$0	\$0	\$489	0.00%
130	MINNESOTA LIFE INSURANCE COMPANY	2.29%	14	110,208	\$97,740,357	\$0	\$61,069,798	\$8,925,613	62.48%
131	MISSOURI VALLEY LIFE AND HEALTH INSURANCE CC	0.01%	100	10,399	\$303,513	\$0	\$100,000	\$103,990	32.95%
132	MONY LIFE INSURANCE COMPANY	0.00%	183	13,027	\$559	\$0	\$32,127	\$102	5747.23%
133	MOUNTAIN LIFE INSURANCE COMPANY	0.01%	105	2,394	\$223,995	\$0	\$27,079	\$19,342	12.09%
134	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.59%	30	1,253	\$25,344,629	\$0	\$29,045,690	\$6,215	114.60%
135	NASSAU LIFE INSURANCE COMPANY	0.00%	189	8	\$146	\$0	\$999,599	\$50	684656.85%
136	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	194	8	\$0	\$0	\$0	\$27	N/A
137	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.20%	44	13,809	\$8,447,016	\$378	\$5,067,890	\$67,687	60.00%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
138	NATIONAL HEALTH INSURANCE COMPANY	0.00%	184	2	\$458	\$0	\$0	\$18	0.00%
139	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.00%	130	476	\$25,000	\$0	\$4,868,174	\$0	19472.70%
140	NATIONWIDE LIFE AND ANNUITY INSURANCE COMP	0.00%	152	49	\$11,126	\$0	\$348,023	\$0	3128.02%
141	NATIONWIDE LIFE INSURANCE COMPANY	2.40%	12	20,327	\$102,654,521	\$0	\$75,518,161	\$361,834	73.57%
142	NEW YORK LIFE INSURANCE AND ANNUITY CORPOR	0.12%	51	267	\$5,039,909	\$0	\$1,892,943	\$7,754	37.56%
143	NEW YORK LIFE INSURANCE COMPANY	2.92%	10	54,607	\$124,615,780	\$1,028,176	\$79,717,911	\$2,459,482	64.80%
144	NIPPON LIFE INSURANCE COMPANY OF AMERICA	0.00%	169	415	\$1,571	\$0	\$27	\$1,535	1.72%
145	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH	0.00%	132	55	\$21,850	\$0	\$609,846	\$4,110	2791.06%
146	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAN	0.00%	115	290	\$117,495	\$5,077	\$135,530	\$56,205	119.67%
147	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH	0.00%	172	7	\$1,375	\$0	\$0	\$715	0.00%
148	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.02%	81	318	\$925,160	\$0	\$1,533,615	\$0	165.77%
149	PACIFIC LIFE & ANNUITY COMPANY	0.00%	194	0	\$0	\$0	\$1,000	\$0	N/A
150	PACIFIC LIFE INSURANCE COMPANY	0.65%	28	6,667	\$27,749,374	\$0	\$10,046,743	\$0	36.21%
151	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	163	1	\$2,617	\$0	\$0	\$115	0.00%
152	PARKER CENTENNIAL ASSURANCE COMPANY	0.00%	139	1	\$16,763	\$0	\$65,050	\$0	388.06%
153	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	175	23	\$1,082	\$0	\$30,906	\$0	2856.38%
154	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.00%	120	227	\$58,950	\$0	\$52,006	\$1,562	88.22%
155	PEKIN LIFE INSURANCE COMPANY	0.02%	83	6,451	\$758,858	\$0	\$224,320	\$59,812	29.56%
156	PENN INSURANCE AND ANNUITY COMPANY THE	0.00%	171	5	\$1,514	\$0	\$0	\$79	0.00%
157	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.00%	194	32	\$0	\$0	\$391,058	\$0	N/A
158	PHYSICIANS LIFE INSURANCE COMPANY	0.03%	74	1,004	\$1,265,557	\$0	\$194,815	\$4,223	15.39%
159	PIONEER AMERICAN INSURANCE COMPANY	0.00%	182	0	\$647	\$0	\$0	\$120	0.00%
160	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	191	0	\$96	\$0	\$0	\$7	0.00%
161	PLATEAU INSURANCE COMPANY	0.01%	94	3,652	\$359,222	\$0	\$225,810	\$51,685	62.86%
162	PRINCIPAL LIFE INSURANCE COMPANY	5.71%	3	509,837	\$243,921,766	\$2,438	\$37,470,766	\$7,232,089	15.36%
163	PROTECTIVE LIFE INSURANCE COMPANY	0.01%	104	1,205	\$246,931	\$0	\$28,599,839	\$44,024	11582.12%
164	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP	0.00%	131	1,084	\$24,700	\$0	\$2,502,369	\$3,548	10131.05%
165	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	4.87%	5	156,057	\$208,013,852	\$11,340	\$231,571,873	\$24,773,017	111.33%
166	PRUDENTIAL RETIREMENT INSURANCE AND ANNUIT	1.33%	18	0	\$56,748,111	\$0	\$60,998,481	\$0	107.49%
167	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.01%	106	0	\$223,747	\$0	\$1,703,985	\$197,559	761.57%
168	RELiance STANDARD LIFE INSURANCE COMPANY	0.18%	46	38,763	\$7,483,451	\$0	\$6,242,157	\$3,559,450	83.41%
169	RELIASTAR LIFE INSURANCE COMPANY	0.41%	35	273,134	\$17,700,790	\$0	\$10,494,240	\$12,047,244	59.29%
170	RELIASTAR LIFE INSURANCE COMPANY OF NEW YOI	0.00%	147	9	\$12,553	\$0	\$46,615	\$309	371.35%
171	RESERVE NATIONAL INSURANCE COMPANY	0.00%	118	12	\$86,843	\$0	\$0	\$5,791	0.00%
172	RIVERSOURCE LIFE INSURANCE COMPANY	0.01%	96	369	\$344,245	\$0	\$852,415	\$2,947	247.62%
173	ROYALTY CAPITAL LIFE INSURANCE COMPANY	0.00%	150	177	\$11,435	\$11,435	\$49,770	\$631	535.24%
174	S USA LIFE INSURANCE COMPANY INC	0.00%	181	2	\$753	\$0	\$2,000	\$553	265.60%
175	SAGICOR LIFE INSURANCE COMPANY	0.00%	194	2	\$0	\$0	\$7,101	\$0	N/A
176	SBLI USA LIFE INSURANCE COMPANY INC	0.00%	180	1	\$770	\$0	\$0	\$100	0.00%
177	SECURIAN LIFE INSURANCE COMPANY	0.68%	27	81,723	\$28,868,756	\$0	\$23,015,385	\$13,666,641	79.72%
178	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.02%	85	43	\$662,117	\$0	\$860,993	\$455	130.04%
179	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	185	2	\$333	\$0	\$0	\$30	0.00%
180	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.45%	33	1,802	\$19,359,439	\$0	\$15,038,460	\$402	77.68%
181	SETTLERS LIFE INSURANCE COMPANY	0.00%	162	93	\$3,095	\$0	\$11,600	\$254	374.80%
182	SHELTER LIFE INSURANCE COMPANY	0.03%	75	4,035	\$1,249,998	\$0	\$1,055,000	\$250,323	84.40%
183	SHENANDOAH LIFE INSURANCE COMPANY	0.00%	174	0	\$1,085	\$0	\$5,000	\$0	460.83%
184	STANDARD INSURANCE COMPANY	2.17%	15	188,184	\$92,667,029	\$0	\$70,467,188	\$11,252,958	76.04%
185	STANDARD LIFE AND ACCIDENT INSURANCE COMP	0.00%	156	241	\$6,052	\$0	\$0	\$6,342	0.00%
186	STARMOUNT LIFE INSURANCE COMPANY	0.00%	167	7	\$2,091	\$0	\$10,000	\$89	478.24%
187	STATE FARM LIFE INSURANCE COMPANY	0.03%	78	3,417	\$1,080,204	\$1,212	\$1,215,000	\$252,777	112.59%
188	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.01%	97	399	\$343,043	\$0	\$215,392	\$24,368	62.79%
189	SUN LIFE ASSURANCE COMPANY OF CANADA	0.28%	40	55,869	\$11,937,325	\$0	\$7,888,574	\$5,140,836	66.08%
190	SYMETRA LIFE INSURANCE COMPANY	0.05%	69	14,678	\$1,923,614	\$0	\$1,843,425	\$583,741	95.83%
191	TALCOTT RESOLUTION LIFE INSURANCE COMPANHY	0.79%	24	12,473	\$33,923,646	\$0	\$37,249,329	\$658,654	109.80%
192	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	2.78%	11	31,882	\$118,655,230	\$9,142,105	\$61,572,158	\$0	59.60%
193	TEXAS LIFE INSURANCE COMPANY	0.00%	194	0	\$0	\$0	\$60,477	\$0	N/A
194	THE RELIABLE LIFE INSURANCE COMPANY	0.00%	194	8	\$0	\$0	\$78,878	\$45	N/A
195	TIAA-CREF LIFE INSURANCE COMPANY	0.07%	61	54	\$2,830,568	\$0	-\$513,471	\$363,747	-18.14%
196	TRANS WORLD ASSURANCE COMPANY	0.00%	194	0	\$0	\$0	\$0	\$28,782	N/A
197	TRANSAMERICA FINANCIAL LIFE INSURANCE COMP	1.26%	19	8	\$53,839,744	\$0	\$43,931,775	\$90	81.60%
198	TRANSAMERICA LIFE INSURANCE COMPANY	7.43%	2	19,669	\$317,253,625	\$0	\$318,904,412	\$331,383	100.52%
199	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.05%	67	3,798	\$2,031,528	\$0	\$4,121,163	\$46,142	202.86%
200	TRUSTMARK INSURANCE COMPANY	0.06%	63	7,262	\$2,455,993	\$0	\$880,247	\$320,391	35.84%
201	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	153	102	\$9,460	\$0	\$0	\$1,847	0.00%
202	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	194	3	\$0	\$0	\$31,896	\$0	N/A
203	UNIFIED LIFE INSURANCE COMPANY	0.01%	103	1,514	\$276,723	\$0	\$202,963	\$3,929	73.35%
204	UNIMERICA INSURANCE COMPANY	0.00%	126	0	\$34,812	\$0	\$331,900	\$0	953.41%
205	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	109	1,130	\$176,918	\$0	\$363,183	\$8,285	205.28%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
206	UNION LABOR LIFE INSURANCE COMPANY	0.02%	79	17,236	\$1,037,936	\$9,776	\$1,204,257	\$170,014	116.97%
207	UNION SECURITY INSURANCE COMPANY	0.12%	52	17,718	\$4,968,074	\$0	\$5,447,640	\$1,181,091	109.65%
208	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	194	2	\$0	\$0	\$0	\$6	N/A
209	UNITED HEALTHCARE LIFE INSURANCE COMPANY	0.00%	193	29	\$49	\$0	\$6,250	\$0	12755.10%
210	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	165	20	\$2,210	\$0	\$2,000	\$937	90.50%
211	UNITED INSURANCE COMPANY OF AMERICA	0.00%	194	0	\$0	\$0	\$434	\$0	N/A
212	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.82%	22	97,206	\$35,235,705	\$0	\$11,484,863	\$4,911,113	32.59%
213	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.00%	194	427	-\$24,546	\$0	\$3,005,379	\$100	-12243.86%
214	UNITEDHEALTHCARE INSURANCE COMPANY	0.13%	49	1,256	\$5,426,235	\$0	\$3,001,255	\$1,880,734	55.31%
215	UNITY FINANCIAL LIFE INSURANCE COMPANY	0.01%	90	2,045	\$524,394	\$0	\$278,290	\$7,557	53.07%
216	UNUM INSURANCE COMPANY	0.00%	194	3	\$0	\$0	\$0	\$0	N/A
217	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.75%	25	177,929	\$32,216,001	\$0	\$18,805,402	\$12,731,820	58.37%
218	USABLE LIFE	0.06%	64	1,130	\$2,393,467	\$0	\$973,200	\$909,086	40.66%
219	VANTIS LIFE INSURANCE COMPANY	0.00%	168	3	\$1,634	\$0	\$0	\$225	0.00%
220	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.53%	31	14,044	\$22,693,626	\$0	\$29,863,405	\$0	131.59%
221	VOYA INSURANCE AND ANNUITY COMPANY	0.00%	107	3,340	\$203,632	\$0	\$55,539,520	\$1,055	27274.46%
222	VOYA RETIREMENT INSURANCE AND ANNUITY COMI	4.32%	6	39,750	\$184,465,114	\$0	\$324,150,318	\$7,352	175.72%
223	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	159	68	\$5,205	\$0	\$217,930	\$713	4186.94%
224	WEST COAST LIFE INSURANCE COMPANY	0.00%	133	2	\$21,420	\$0	\$0	\$2,996	0.00%
225	WESTERN AND SOUTHERN LIFE INSURANCE COMPA	0.00%	194	0	\$0	\$0	\$978,477	\$0	N/A
226	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.00%	194	244	\$0	\$0	\$461,411	\$0	N/A
227	WESTERN UNITED LIFE ASSURANCE COMPANY	0.00%	190	0	\$142	\$0	\$0	\$0	0.00%
228	WILCAC LIFE INSURANCE COMPANY	0.00%	143	119	\$13,361	\$0	\$459,117	\$1,881	3436.25%
229	WILCO LIFE INSURANCE COMPANY	0.00%	194	5	\$0	\$0	\$0	\$37	N/A
230	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.24%	42	150	\$10,127,851	\$0	\$4,118,363	\$38,850	40.66%
TOTAL		100.00%		3,293,003	\$4,271,573,971	\$10,655,145	\$4,001,820,864	\$251,717,058	93.93%

**TOTAL
LIFE INSURANCE
BY
COMPANY**

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.00%	286	775	\$144,823	\$0	\$92,178	\$13,697	63.65%
2	5 STAR LIFE INSURANCE COMPANY	0.03%	166	36,850	\$2,871,280	\$0	\$2,419,912	\$1,742,881	84.28%
3	AAA LIFE INSURANCE COMPANY	0.11%	93	18,169	\$12,968,419	\$0	\$8,096,421	\$2,214,610	62.43%
4	ABILITY INSURANCE COMPANY	0.00%	392	3	\$192	\$0	\$15,001	\$19	7813.02%
5	ACCORDIA LIFE AND ANNUITY COMPANY	0.04%	141	2,235	\$5,017,645	\$15,563	\$3,691,308	\$502,611	73.88%
6	AETNA LIFE INSURANCE COMPANY	0.13%	92	4,049	\$14,484,934	\$486,972	\$14,830,530	\$2,120,254	105.75%
7	ALFA LIFE INSURANCE CORPORATION	0.00%	397	1	\$0	\$0	\$0	\$10	N/A
8	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	397	1	\$0	\$0	\$39,582	\$0	N/A
9	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMER	1.88%	16	28,276	\$212,499,932	\$0	\$185,020,385	\$824,616	87.07%
10	ALLSTATE ASSURANCE COMPANY	0.02%	176	3,177	\$2,232,796	\$0	\$792,464	\$818,024	35.49%
11	ALLSTATE LIFE INSURANCE COMPANY	0.04%	146	12,341	\$4,379,123	\$0	\$40,609,486	\$690,830	927.34%
12	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	318	60	\$46,291	\$0	\$529,373	\$9,911	1143.58%
13	AMALGAMATED LIFE INSURANCE COMPANY	0.03%	158	14,597	\$3,590,609	\$0	\$324,072	\$2,546,601	9.03%
14	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF	0.02%	175	3,629	\$2,355,110	\$1,266	\$978,667	\$158,373	41.61%
15	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	298	836	\$104,819	\$0	\$264,255	\$9,355	252.11%
16	AMERICAN BENEFIT LIFE INSURANCE COMPANY	0.00%	336	69	\$21,832	\$2,626	\$25,150	\$278	127.23%
17	AMERICAN CONTINENTAL INSURANCE COMPANY	0.01%	201	1,422	\$1,173,576	\$0	\$640,633	\$14,124	54.59%
18	AMERICAN EQUITY INVESTMENT LIFE INSURANCE COM	1.45%	26	17,545	\$163,558,323	\$0	\$87,789,895	\$1,952	53.67%
19	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF CC	0.04%	151	15,488	\$4,036,312	\$0	\$1,097,715	\$652,448	27.20%
20	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.47%	41	112,271	\$53,444,010	\$2,208,833	\$41,410,327	\$11,252,840	81.62%
21	AMERICAN FEDERATED LIFE INSURANCE COMPANY	0.01%	211	18,894	\$828,978	\$0	\$518,392	\$68,910	62.53%
22	AMERICAN FIDELITY ASSURANCE COMPANY	0.04%	148	11,666	\$4,303,181	\$77,915	\$5,484,536	\$696,827	129.26%
23	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.00%	290	1,034	\$127,278	\$598	\$294,592	\$39,304	231.93%
24	AMERICAN FINANCIAL SECURITY LIFE INSURANCE CO	0.00%	386	1	\$599	\$0	\$0	\$0	0.00%
25	AMERICAN GENERAL LIFE INSURANCE CO	8.96%	1	134,730	\$1,011,158,754	\$296,807	\$670,812,879	\$15,122,924	66.37%
26	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.05%	139	16,901	\$5,146,258	\$2,792	\$2,300,333	\$180,787	44.75%
27	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.07%	122	22,624	\$7,494,800	\$0	\$3,006,103	\$787,269	40.11%
28	AMERICAN HOME LIFE INSURANCE COMPANY	0.02%	182	3,753	\$1,965,510	\$28,759	\$1,636,907	\$96,282	84.74%
29	AMERICAN INCOME LIFE INSURANCE CO	0.16%	85	46,340	\$18,161,985	\$374	\$6,142,118	\$1,080,776	33.82%
30	AMERICAN LIFE & SECURITY CORP	0.07%	115	553	\$8,413,435	\$112	\$108,130	\$2,630	1.29%
31	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	397	17	\$0	\$0	\$233,211	\$0	N/A
32	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.07%	119	14,099	\$7,918,636	\$8,923	\$6,246,591	\$74,008	79.00%
33	AMERICAN NATIONAL INSURANCE COMPANY	0.25%	67	46,372	\$27,944,941	\$27,972	\$45,164,287	\$2,357,975	161.72%
34	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF	0.00%	294	140	\$123,385	\$0	\$746,788	\$19,045	605.25%
35	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURAN	0.00%	358	11	\$8,673	\$0	\$0	\$179	0.00%
36	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.00%	339	31	\$18,107	\$0	\$14,228	\$5,291	78.58%
37	AMERICAN REPUBLIC CORP INSURANCE COMPANY	0.00%	389	1	\$577	\$0	\$0	\$10	0.00%
38	AMERICAN REPUBLIC INSURANCE COMPANY	0.01%	212	2,159	\$825,260	\$55,216	\$932,764	\$83,984	119.72%
39	AMERICAN RETIREMENT LIFE INSURANCE COMPANY	0.00%	381	4	\$1,445	\$0	\$42,082	\$25	2912.25%
40	AMERICAN UNITED LIFE INSURANCE COMPANY	1.47%	25	45,915	\$166,028,921	\$601,548	\$181,397,548	\$1,358,844	109.62%
41	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.06%	128	8,517	\$6,446,852	\$4,126	\$5,338,955	\$318,428	82.88%
42	AMERITAS LIFE INSURANCE CORP	0.40%	44	11,235	\$45,258,256	\$223,727	\$71,816,325	\$1,083,403	159.18%
43	AMFIRST INSURANCE COMPANY	0.00%	391	1	\$195	\$128	\$10,000	\$10	5193.85%
44	AMICA LIFE INSURANCE COMPANY	0.00%	245	491	\$337,232	\$0	\$286,626	\$173,100	84.99%
45	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.01%	223	482	\$596,624	\$0	\$866,928	\$0	145.31%
46	ANTHEM LIFE INSURANCE COMPANY	0.08%	111	86,842	\$8,642,162	\$0	\$7,149,104	\$3,419,490	82.72%
47	ASSURED LIFE ASSOCIATION	0.00%	353	93	\$9,602	\$793	\$40,135	\$838	426.24%
48	ASSURITY LIFE INSURANCE COMPANY	0.03%	165	7,730	\$2,946,476	\$475,663	\$4,073,916	\$396,312	154.41%
49	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.02%	179	6,237	\$2,009,825	\$7,744	\$18,609,696	\$293,449	926.32%
50	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF N	0.00%	283	336	\$151,941	\$0	\$1,027,600	\$3,325	676.32%
51	ATHENE ANNUITY AND LIFE COMPANY	1.65%	19	22,158	\$186,741,545	\$876,356	\$145,709,689	\$655,330	78.50%
52	ATLANTA LIFE INSURANCE COMPANY	0.00%	335	3,670	\$22,601	\$0	\$128,219	\$4,830	567.32%
53	ATLANTIC COAST LIFE INSURANCE COMPANY	0.19%	74	235	\$21,816,384	\$0	\$197,601	\$0	0.91%
54	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	285	717	\$147,646	\$0	\$2,875,610	\$15,122	1947.64%
55	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	360	409	\$7,570	\$0	\$18,448	\$25,969	243.70%
56	AUTO OWNERS LIFE INSURANCE COMPANY	0.04%	153	7,831	\$3,965,522	\$0	\$2,920,640	\$902,244	73.65%
57	AXA EQUITABLE LIFE AND ANNUITY COMPANY	0.00%	262	104	\$272,643	\$0	\$159,450	\$31,549	58.48%
58	AXA EQUITABLE LIFE INSURANCE COMPANY	1.61%	21	45,265	\$181,617,259	\$3,082,826	\$250,541,892	\$5,889,850	139.65%
59	BALTIMORE LIFE INSURANCE COMPANY THE	0.01%	207	982	\$996,690	\$5,720	\$377,036	\$19,038	38.40%
60	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.00%	327	145	\$28,346	\$0	\$18,788	\$1,118	66.28%
61	BANKERS LIFE AND CASUALTY COMPANY	0.36%	48	22,557	\$40,134,051	\$19,301	\$25,910,968	\$473,900	64.61%
62	BANNER LIFE INSURANCE COMPANY	0.38%	46	27,829	\$43,011,346	\$46,702	\$14,142,374	\$13,617,112	32.99%
63	BENEFICIAL LIFE INSURANCE COMPANY	0.00%	291	190	\$126,768	\$3,773	\$184,598	\$27,874	148.60%
64	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	352	60	\$10,640	\$0	\$7,206	\$344	67.73%
65	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY O	8.65%	2	16,897	\$976,209,296	\$0	\$269,796,817	\$0	27.64%
66	BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA	0.00%	341	18	\$17,529	\$0	\$0	\$16,910	0.00%
67	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.05%	133	28,347	\$5,902,024	\$4,934	\$3,015,557	\$510,011	51.18%
68	BRIGHTHOUSE LIFE INSURANCE COMPANY	1.03%	29	44,743	\$115,846,293	\$525,122	\$344,693,059	\$6,819,861	298.00%
69	C M LIFE INSURANCE COMPANY	0.23%	69	4,226	\$26,256,550	\$0	\$16,403,152	\$255,860	62.47%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
70	CANADA LIFE ASSURANCE COMPANY	0.01%	202	1,434	\$1,152,677	\$253,337	\$3,077,777	\$160,963	288.99%
71	CAPITOL LIFE INSURANCE COMPANY	0.03%	164	27,989	\$3,098,362	\$0	\$6,173,921	\$77,951	199.26%
72	CATHOLIC FINANCIAL LIFE	0.01%	200	2,321	\$1,213,614	\$18,194	\$1,227,067	\$38,707	102.61%
73	CATHOLIC HOLY FAMILY SOCIETY	0.05%	140	5,838	\$5,089,868	\$0	\$2,942,652	\$26,820	57.81%
74	CATHOLIC ORDER OF FORESTERS	0.00%	292	995	\$126,021	\$29,056	\$291,114	\$15,832	254.06%
75	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	272	3,774	\$213,777	\$1,573	\$627,206	\$16,243	294.13%
76	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.01%	203	25,823	\$1,124,453	\$5,633	\$1,168,354	\$146,000	104.41%
77	CENTURION LIFE INSURANCE COMPANY	0.00%	397	0	\$0	\$0	\$4,299,576	\$0	N/A
78	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.01%	206	2,236	\$1,033,186	\$65	\$597,005	\$184,000	57.79%
79	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.00%	256	490	\$293,074	\$0	\$145,311	\$5,128	49.58%
80	CHURCH LIFE INSURANCE CORPORATION	0.00%	249	361	\$323,607	\$0	\$167,434	\$20,447	51.74%
81	CICA LIFE INSURANCE COMPANY OF AMERICA	0.01%	215	1,255	\$745,651	\$513	\$798,142	\$24,611	107.11%
82	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	384	2	\$756	\$0	\$5,000	\$7	661.38%
83	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	397	4	\$0	\$0	\$213,500	\$0	N/A
84	CIGNA NATIONAL HEALTH INSURANCE COMPANY	0.00%	330	53	\$26,277	\$0	\$7,209	\$1,163	27.43%
85	CINCINNATI LIFE INSURANCE COMPANY THE	0.10%	102	12,182	\$10,922,978	\$0	\$10,084,192	\$3,342,953	92.32%
86	CITIZENS SECURITY LIFE INS CO	0.00%	307	403	\$84,320	\$0	\$93,371	\$2,462	110.73%
87	CLOVER INSURANCE COMPANY	0.00%	333	34	\$25,011	\$0	\$5,000	\$34	19.99%
88	CMFG LIFE INSURANCE COMPANY	0.21%	72	49,482	\$24,039,259	\$345,648	\$40,205,627	\$710,375	168.69%
89	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.03%	157	10,457	\$3,738,378	\$0	\$2,204,887	\$501,354	58.98%
90	COLONIAL PENN LIFE INSURANCE COMPANY	0.05%	138	13,139	\$5,200,842	\$0	\$3,300,796	\$65,173	63.47%
91	COLUMBIAN LIFE INSURANCE COMPANY	0.03%	159	6,292	\$3,579,712	\$465	\$1,993,694	\$151,222	55.71%
92	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.00%	301	306	\$100,148	\$5,135	\$285,759	\$3,812	290.46%
93	COLUMBUS LIFE INSURANCE COMPANY	0.05%	130	4,005	\$6,179,607	\$41,425	\$25,729,520	\$311,310	417.03%
94	COMBINED INSURANCE CO OF AMERICA	0.02%	183	8,828	\$1,947,155	\$0	\$1,682,335	\$145,779	86.40%
95	COMMONWEALTH ANNUITY AND LIFE INSURANCE COM	0.01%	190	1,839	\$1,644,302	\$66,850	\$12,410,382	\$104,074	758.82%
96	COMPANION LIFE INSURANCE COMPANY	0.02%	177	70	\$2,140,958	\$0	\$2,091,914	\$36,682	97.71%
97	COMPBENEFITS INSURANCE COMPANY	0.00%	375	20	\$2,238	\$0	\$24,914	\$163	1113.23%
98	CONNECTICUT GENERAL LIFE INS CO	0.03%	160	3,338	\$3,576,184	\$183,316	\$8,110,701	\$588,392	231.92%
99	CONTINENTAL AMERICAN INSURANCE COMPANY	0.00%	258	4,531	\$288,700	\$0	\$120,393	\$56,455	41.70%
100	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	227	2,234	\$529,012	\$385	\$691,673	\$64,183	130.82%
101	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.00%	265	759	\$266,214	\$0	\$309,259	\$9,286	116.17%
102	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.01%	210	950	\$896,159	\$0	\$2,393,311	\$39,869	267.06%
103	COUNTRY LIFE INSURANCE COMPANY	0.07%	117	16,053	\$8,313,366	\$839,745	\$6,247,117	\$1,883,567	85.25%
104	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	344	393	\$15,561	\$3,257	\$52,444	\$4,052	357.95%
105	CSA FRATERNAL LIFE	0.00%	240	466	\$377,200	\$0	\$172,657	\$2,832	45.77%
106	CSI LIFE INSURANCE COMPANY	0.00%	374	7	\$2,305	\$0	\$5,026	\$36	218.05%
107	DEARBORN LIFE INSURANCE COMPANY	0.02%	184	8,592	\$1,865,291	\$0	\$2,273,198	\$372,729	121.87%
108	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	385	1	\$653	\$0	\$0	\$50	0.00%
109	DELAWARE LIFE INSURANCE COMPANY	0.63%	36	10,287	\$71,168,909	\$0	\$103,420,633	\$92,886	145.32%
110	DIRECT GENERAL LIFE INSURANCE COMPANY	0.00%	351	51	\$10,853	\$0	\$0	\$770	0.00%
111	EAGLE LIFE INSURANCE COMPANY	0.08%	109	313	\$9,170,850	\$0	\$656,297	\$0	7.16%
112	ELCO MUTUAL LIFE AND ANNUITY	0.15%	87	661	\$17,382,770	\$261	\$20,232,140	\$1,189	116.39%
113	ELIPS LIFE INSURANCE COMPANY	0.00%	397	225	\$0	\$0	\$0	\$18,705	N/A
114	EMC NATIONAL LIFE COMPANY	0.05%	137	10,235	\$5,345,246	\$13,837	\$5,553,941	\$822,593	104.16%
115	EPIC LIFE INSURANCE COMPANY THE	0.00%	340	89	\$18,072	\$0	\$0	\$3,015	0.00%
116	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY OF	0.07%	120	4,782	\$7,676,898	\$0	\$5,589,846	\$865,805	72.81%
117	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	0.23%	70	2,203	\$25,918,461	\$0	\$559,053	\$12,622	2.16%
118	EQUITRUST LIFE INSURANCE COMPANY	0.28%	60	4,691	\$31,211,974	\$0	\$38,847,377	\$36,589	124.46%
119	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.02%	168	4,359	\$2,803,925	\$33,229	\$2,288,692	\$47,940	82.81%
120	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AMI	0.00%	310	251	\$78,730	\$0	\$807	\$9,420	1.03%
121	FAMILY LIFE INSURANCE COMPANY	0.00%	236	1,180	\$422,666	\$702	\$669,558	\$22,817	158.58%
122	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	396	511	\$31	\$0	\$294,530	\$1,238	950096.77%
123	FARM BUREAU LIFE INSURANCE COMPANY OF MISSOI	0.40%	45	85,262	\$44,592,102	\$2,552,446	\$29,515,767	\$6,623,582	71.91%
124	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.24%	68	49,616	\$27,464,517	\$12,533	\$24,268,208	\$6,399,985	88.41%
125	FEDERAL LIFE INSURANCE COMPANY	0.00%	300	281	\$100,868	\$1,203	\$361,063	\$15,824	359.15%
126	FEDERATED LIFE INSURANCE COMPANY	0.08%	113	3,636	\$8,480,697	\$0	\$9,843,944	\$1,295,059	116.07%
127	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.68%	34	11,273	\$77,007,486	\$3,614	\$55,147,624	\$706,941	71.62%
128	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.15%	88	2,242	\$16,597,169	\$0	\$20,208,518	\$59,915	121.76%
129	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.02%	171	3,565	\$2,673,556	\$43,057	\$1,761,631	\$478,371	67.50%
130	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.08%	112	28,043	\$8,641,014	\$0	\$14,952,322	\$857,874	173.04%
131	FINANCIAL AMERICAN LIFE INSURANCE COMPANY	0.00%	397	9	-\$48	\$0	\$0	\$34	0.00%
132	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	302	398	\$92,838	\$150,419	\$774,221	\$9,353	995.97%
133	FIRST BERKSHIRE HATHAWAY LIFE INSURANCE COMP	0.05%	135	830	\$5,728,750	\$0	\$9,466,059	\$0	165.24%
134	FIRST CATHOLIC SLOVAK LADIES ASSOCIATION OF T	0.00%	348	174	\$11,901	\$6,063	\$18,126	\$599	203.25%
135	FIRST CATHOLIC SLOVAK UNION OF THE UNITED STA	0.00%	331	6	\$25,966	\$42	\$64,437	\$54	248.32%
136	FIRST GUARANTY INSURANCE COMPANY	0.00%	321	197	\$36,840	\$0	\$70,845	\$405	192.30%
137	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.00%	356	3,176	\$8,804	\$0	\$22,548	\$1,587	256.11%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
138	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.02%	181	3,388	\$1,975,718	\$0	\$1,749,946	\$890,701	88.57%
139	FORESTERS LIFE INSURANCE AND ANNUITY COMPAN	0.00%	257	484	\$289,961	\$2,362	\$618,191	\$43,032	214.01%
140	FORETHOUGHT LIFE INSURANCE COMPANY	2.87%	5	19,982	\$324,155,637	\$0	\$63,065,230	\$65,242	19.46%
141	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.01%	195	4,089	\$1,439,393	\$0	\$21,880	\$132,708	1.52%
142	FUNERAL DIRECTORS LIFE INSURANCE CO	0.02%	173	3,568	\$2,504,646	\$384	\$1,570,525	\$12,482	62.72%
143	GARDEN STATE LIFE INSURANCE COMPANY	0.00%	248	324	\$330,991	\$0	\$121,509	\$19,624	36.71%
144	GBU FINANCIAL LIFE	0.02%	187	563	\$1,733,394	\$9,228	\$1,987,077	\$3,565	115.17%
145	GCU	0.00%	397	1	\$0	\$4	\$138,818	\$1	N/A
146	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.22%	71	30,250	\$25,051,265	\$0	\$79,074,930	\$8,196,321	315.65%
147	GENWORTH LIFE INSURANCE COMPANY	0.04%	142	6,988	\$4,995,758	\$0	\$37,939,953	\$2,002,478	759.44%
148	GERBER LIFE INSURANCE COMPANY	0.08%	108	79,288	\$9,332,240	\$0	\$3,514,247	\$1,132,915	37.66%
149	GLEANER LIFE INSURANCE SOCIETY	0.00%	281	504	\$167,406	\$2,580	\$3,014,579	\$14,822	1802.30%
150	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.17%	79	180,639	\$19,668,769	\$546	\$15,258,423	\$1,918,073	77.58%
151	GOLDEN RULE INSURANCE COMPANY	0.01%	204	1,923	\$1,077,622	\$1,545	\$6,152,147	\$161,226	571.04%
152	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE	0.01%	214	1,167	\$752,672	\$45,062	\$595,650	\$76,228	85.12%
153	GPM HEALTH AND LIFE INSURANCE COMPANY	0.00%	363	7	\$5,843	\$0	\$0	\$164	0.00%
154	GRANGE LIFE INSURANCE COMPANY	0.00%	295	116	\$119,974	\$0	\$369,569	\$25,479	308.04%
155	GREAT AMERICAN LIFE INSURANCE COMPANY	2.09%	12	16,283	\$236,138,911	\$0	\$87,165,516	\$119,065	36.91%
156	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	229	930	\$470,865	\$50	\$721,938	\$44,651	153.33%
157	GREAT WEST LIFE ASSURANCE COMPANY	0.00%	264	493	\$268,223	\$6,640	\$376,135	\$24,948	142.71%
158	GREAT WESTERN INSURANCE COMPANY	0.01%	189	3,511	\$1,671,056	\$0	\$1,175,906	\$15,250	70.37%
159	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	0.86%	32	84,178	\$97,067,373	\$105,679	\$20,121,041	\$1,621,142	20.84%
160	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	239	3,625	\$382,221	\$0	\$531,033	\$29,516	138.93%
161	GUARANTY INCOME LIFE INSURANCE COMPANY	0.04%	149	372	\$4,177,397	\$0	\$1,594,659	\$2,714	38.17%
162	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.04%	147	855	\$4,377,974	\$0	\$15,306,393	\$29,260	349.62%
163	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.27%	61	129,827	\$30,567,636	\$4,723,087	\$30,253,938	\$8,027,097	114.43%
164	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.15%	89	1,317	\$16,443,977	\$0	\$9,544,731	\$2,326	58.04%
165	HARTFORD LIFE AND ACCIDENT INSURANCE COMPAN'	0.34%	50	171,644	\$37,972,635	\$0	\$27,324,549	\$22,516,114	71.96%
166	HCC LIFE INSURANCE COMPANY	0.00%	357	10	\$8,784	\$0	\$0	\$1,384	0.00%
167	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	369	22	\$3,889	\$0	\$2,242	\$163	57.65%
168	HOMESTEADERS LIFE COMPANY	0.07%	116	15,495	\$8,409,969	\$0	\$5,039,920	\$67,257	59.93%
169	HORACE MANN LIFE INSURANCE COMPANY	0.03%	156	4,472	\$3,910,821	\$0	\$4,742,037	\$213,070	121.25%
170	HUMANA INSURANCE COMPANY	0.01%	199	10,465	\$1,347,241	\$0	\$727,296	\$346,142	53.98%
171	HUMANADENTAL INSURANCE COMPANY	0.00%	328	97	\$28,095	\$2	\$48,439	\$1,633	172.42%
172	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	313	456	\$68,211	\$519	\$123,421	\$3,794	181.70%
173	IDEALIFE INSURANCE COMPANY	0.00%	326	212	\$28,405	\$0	\$125,680	\$1,901	442.46%
174	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.01%	193	3,124	\$1,493,719	\$42,595	\$1,934,800	\$237,810	132.38%
175	INDEPENDENCE LIFE AND ANNUITY COMPANY	0.00%	397	5	\$0	\$0	\$0	\$503	N/A
176	INDEPENDENT ORDER OF FORESTERS THE	0.07%	118	10,706	\$8,014,502	\$276,871	\$5,277,787	\$557,632,770	69.31%
177	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & AC	0.00%	232	805	\$456,881	\$0	\$302,649	\$52,621	66.24%
178	INDUSTRIAL ALLIANCE INSURANCE AND FINANCIAL S	0.00%	329	48	\$27,344	\$0	\$16,554	\$2,879	60.54%
179	INTEGRITY LIFE INSURANCE COMPANY	0.06%	123	1,246	\$7,225,781	\$0	\$13,749,414	\$4,606	190.28%
180	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.02%	167	683	\$2,809,511	\$2,629	\$118,692	\$4,601	4.32%
181	INVESTORS LIFE INSURANCE COMPANY OF NORTH AM	0.00%	259	706	\$285,778	\$516	\$615,066	\$32,723	215.41%
182	JACKSON NATIONAL LIFE INSURANCE COMPANY	2.85%	6	57,806	\$321,908,965	\$572,956	\$402,239,482	\$2,898,291	125.13%
183	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.18%	76	1,235	\$20,759,592	\$60,831	\$11,113,205	\$18,369	53.83%
184	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	297	131	\$112,277	\$0	\$780,446	\$12,298	695.11%
185	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPAN'	0.00%	349	43	\$11,863	\$0	\$1,032,831	\$8,715	8706.32%
186	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	2.72%	8	32,833	\$306,987,382	\$4,978,397	\$642,465,315	\$7,718,460	210.90%
187	KANSAS CITY LIFE INSURANCE COMPANY	0.17%	82	16,643	\$19,369,497	\$157,778	\$26,825,202	\$2,211,344	139.31%
188	KNIGHTS OF COLUMBUS	0.43%	42	70,732	\$49,011,352	\$9,372,671	\$45,154,868	\$4,483,868	111.25%
189	LAFAYETTE LIFE INSURANCE COMPANY THE	0.26%	63	3,730	\$29,581,591	\$5,806,168	\$13,327,629	\$1,122,483	64.68%
190	LANDMARK LIFE INSURANCE COMPANY	0.00%	305	191	\$89,541	\$0	\$117,228	\$1,340	130.92%
191	LEADERS LIFE INSURANCE COMPANY	0.00%	324	357	\$32,707	\$69	\$0	\$5,342	0.21%
192	LEGACY LIFE INSURANCE COMPANY OF MISSOURI	0.00%	312	311	\$73,504	\$0	\$0	\$17,283	0.00%
193	LEWER LIFE INSURANCE COMPANY	0.00%	390	2	\$345	\$0	\$0	\$51	0.00%
194	LIBERTY BANKERS LIFE INSURANCE COMPANY	0.00%	280	2,854	\$171,704	\$0	\$767,033	\$11,741	446.72%
195	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.08%	110	18,898	\$8,655,768	\$28	\$2,584,835	\$566,893	29.86%
196	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.26%	64	123,586	\$29,450,562	\$0	\$25,274,348	\$14,518,591	85.82%
197	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.09%	106	5,499	\$9,908,921	\$251	\$7,541,540	\$693,342	76.11%
198	LIFE OF THE SOUTH INSURANCE COMPANY	0.01%	213	11,842	\$756,466	\$0	\$567,470	\$51,142	75.02%
199	LIFESecure INSURANCE COMPANY	0.00%	323	736	\$33,246	\$0	\$178,505	\$3,661	536.92%
200	LIFESHIELD NATIONAL INSURANCE CO	0.00%	278	504	\$183,201	\$0	\$70,341	\$6,472	38.40%
201	LINCOLN BENEFIT LIFE COMPANY	0.11%	97	9,539	\$12,257,576	\$2,380	\$16,015,661	\$2,713,326	130.68%
202	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.07%	121	19,671	\$7,662,102	\$2,893	\$5,252,113	\$121,989	68.58%
203	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.01%	194	157	\$1,481,565	\$2,943	\$1,433,857	\$23,672	96.98%
204	LINCOLN LIFE ASSURANCE COMPANY OF BOSTON	0.14%	90	48,561	\$15,653,146	\$80,136	\$26,193,955	\$7,480,663	167.85%
205	LINCOLN NATIONAL LIFE INSURANCE COMPANY	3.94%	3	133,279	\$444,867,220	\$274,152	\$430,618,786	\$15,423,294	87.86%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
206	LOMBARD INTERNATIONAL LIFE ASSURANCE COMPAN	0.00%	366	9	\$5,026	\$0	\$23,808,473	\$23,014	473706.19%
207	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	277	734	\$190,483	\$2,100	\$631,995	\$9,796	332.89%
208	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	276	49	\$194,887	\$0	\$206,337	\$163	105.88%
209	LUMICO LIFE INSURANCE COMPANY	0.01%	198	2,064	\$1,369,480	\$0	\$80,977	\$117,711	5.91%
210	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	255	1,483	\$296,602	\$410	\$752,103	\$21,474	253.71%
211	MANHATTAN LIFE INSURANCE COMPANY	0.00%	266	231	\$264,957	\$4,267	\$169,124	\$6,022	65.44%
212	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.00%	238	559	\$404,446	\$40	\$431,266	\$34,473	106.64%
213	MANHATTANLIFE ASSURANCE COMPANY OF AMERICA	0.00%	308	311	\$83,335	\$1,042	\$161,778	\$5,963	195.38%
214	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPAN	2.51%	11	70,332	\$283,554,478	\$23,038,656	\$308,867,886	\$8,176,803	117.05%
215	MEDICO CORP LIFE INSURANCE COMPANY	0.00%	397	4	\$0	\$0	\$48,960	\$0	N/A
216	MEDICO INSURANCE COMPANY	0.00%	317	149	\$51,738	\$5,391	\$126,418	\$917	254.76%
217	MEMBERS LIFE INSURANCE COMPANY	0.11%	96	646	\$12,305,623	\$0	\$1,795,754	\$140	14.59%
218	MERIT LIFE INSURANCE CO	0.00%	397	3,098	-\$137,338	\$0	\$305,371	\$17,497	-222.35%
219	METROPOLITAN LIFE INSURANCE COMPANY	1.84%	17	158,706	\$207,413,416	\$15,242,571	\$680,279,500	\$67,403,156	335.33%
220	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.32%	53	21,287	\$35,930,803	\$11,292,955	\$62,596,735	\$2,387,473	205.64%
221	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.37%	47	13,059	\$41,778,444	\$6,769	\$51,411,026	\$1,957,707	123.07%
222	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF TI	0.00%	263	656	\$271,365	\$1,727	\$180,078	\$26,015	67.00%
223	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	334	123	\$23,268	\$3,081	\$66,746	\$3,059	300.10%
224	MINNESOTA LIFE INSURANCE COMPANY	1.59%	23	124,809	\$178,893,114	\$420,140	\$104,142,946	\$15,877,324	58.45%
225	MISSOURI VALLEY LIFE AND HEALTH INSURANCE COM	0.00%	254	10,399	\$303,513	\$0	\$100,000	\$103,990	32.95%
226	MML BAY STATE LIFE INSURANCE COMPANY	0.00%	231	469	\$458,878	\$0	\$1,639,344	\$70,266	357.25%
227	MODERN WOODMEN OF AMERICA	0.26%	65	26,803	\$29,438,012	\$283,851	\$32,688,464	\$975,915	112.01%
228	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	373	25	\$2,706	\$29	\$2,706	\$304	1.07%
229	MONY LIFE INSURANCE COMPANY	0.01%	196	16,574	\$1,433,859	\$936,554	\$4,914,612	\$142,665	408.07%
230	MOTORISTS LIFE INSURANCE COMPANY	0.00%	320	70	\$40,748	\$598	\$23,370	\$6,752	58.82%
231	MOUNTAIN LIFE INSURANCE COMPANY	0.00%	253	2,503	\$308,206	\$0	\$54,639	\$23,535	17.73%
232	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.27%	62	2,400	\$30,467,546	\$320	\$32,430,037	\$7,944	106.44%
233	MUTUAL TRUST LIFE INSURANCE COMPANY A PAN-AM	0.02%	169	1,014	\$2,793,369	\$123,785	\$3,938,814	\$201,049	145.44%
234	NASSAU LIFE AND ANNUITY COMPANY	0.03%	163	290	\$3,155,072	\$0	\$100,584	\$199,236	3.19%
235	NASSAU LIFE INSURANCE COMPANY	0.06%	126	5,597	\$6,855,084	\$3,395,784	\$46,200,048	\$723,453	723.49%
236	NASSAU LIFE INSURANCE COMPANY OF KANSAS	0.00%	279	1,294	\$177,502	\$0	\$327,502	\$14,461	184.51%
237	NASSAU LIFE INSURANCE COMPANY OF TEXAS	0.01%	219	1,743	\$685,120	\$0	\$1,357,247	\$24,207	198.10%
238	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	235	2,231	\$424,689	\$0	\$166,171	\$61,190	39.13%
239	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.00%	314	158	\$63,043	\$0	\$261,827	\$2,480	415.31%
240	NATIONAL FARMERS UNION LIFE INSURANCE COMPAN	0.00%	304	251	\$89,727	\$858	\$110,678	\$6,228	124.31%
241	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	370	5	\$3,797	\$0	\$0	\$217	0.00%
242	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.10%	99	21,251	\$11,682,484	\$13,144	\$5,767,867	\$124,208	49.48%
243	NATIONAL HEALTH INSURANCE COMPANY	0.00%	260	531	\$280,683	\$0	\$40,328	\$26,253	14.37%
244	NATIONAL LIFE INSURANCE COMPANY	0.04%	143	1,754	\$4,938,652	\$2,255,130	\$3,466,808	\$422,277	115.86%
245	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE C	0.00%	270	594	\$239,427	\$0	\$80,110	\$45,935	33.46%
246	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.09%	105	4,736	\$10,251,842	\$2,807	\$26,425,558	\$55,616	257.79%
247	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPAN	0.67%	35	6,508	\$75,860,671	\$2,691	\$22,039,560	\$2,675,211	29.06%
248	NATIONWIDE LIFE INSURANCE COMPANY	1.59%	22	28,953	\$179,460,805	\$295,006	\$170,216,842	\$1,047,430	95.01%
249	NEW ENGLAND LIFE INSURANCE COMPANY	0.02%	170	1,963	\$2,689,150	\$46,067	\$9,232,151	\$418,319	345.02%
250	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWES	0.00%	397	0	\$0	\$0	\$23,326	\$48	N/A
251	NEW YORK LIFE INSURANCE AND ANNUITY CORPORAT	1.97%	15	23,650	\$222,393,026	\$0	\$335,840,412	\$2,453,208	151.01%
252	NEW YORK LIFE INSURANCE COMPANY	1.68%	18	115,018	\$189,759,310	\$23,511,771	\$148,675,708	\$10,975,637	90.74%
253	NIPPON LIFE INSURANCE COMPANY OF AMERICA	0.00%	380	415	\$1,571	\$0	\$27	\$1,535	1.72%
254	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH II	0.40%	43	12,237	\$45,373,540	\$0	\$54,843,035	\$2,183,411	120.87%
255	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	2.57%	10	155,688	\$290,294,611	\$107,091,298	\$280,042,947	\$39,889,840	133.36%
256	NYLIFE INSURANCE COMPANY OF ARIZONA	0.00%	228	309	\$476,895	\$0	\$1,646,160	\$98,212	345.18%
257	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH C	0.01%	208	1,391	\$971,119	\$1,593	\$305,441	\$42,026	31.62%
258	OCEANVIEW LIFE AND ANNUITY	0.00%	378	27	\$1,816	\$0	\$16,415	\$256	903.91%
259	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.06%	124	4,856	\$7,192,605	\$0	\$11,785,740	\$2,274,624	163.86%
260	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.11%	95	7,979	\$12,622,460	\$1,831,746	\$73,075,065	\$379,704	593.44%
261	OHIO STATE LIFE INSURANCE COMPANY THE	0.01%	222	1,163	\$649,910	\$736	\$791,840	\$75,383	121.95%
262	OLD AMERICAN INSURANCE COMPANY	0.06%	129	14,677	\$6,224,246	\$0	\$4,169,786	\$100,064	66.99%
263	OLD REPUBLIC LIFE INSURANCE COMPANY	0.00%	293	1,028	\$124,967	\$0	\$378,540	\$24,328	302.91%
264	OLD SURETY LIFE INSURANCE COMPANY	0.00%	372	10	\$2,910	\$0	\$0	\$60	0.00%
265	OLD UNITED LIFE INSURANCE COMPANY	0.00%	332	192	\$25,514	\$0	\$135,577	\$2,847	531.38%
266	OPTUM INSURANCE OF OHIO INC	0.00%	382	3	\$1,144	\$0	\$56,179	\$150	4910.75%
267	OXFORD LIFE INSURANCE COMPANY	0.04%	145	2,223	\$4,555,614	\$0	\$2,610,649	\$23,625	57.31%
268	OZARK NATIONAL LIFE INSURANCE COMPANY	0.17%	83	44,600	\$18,655,861	\$47,368	\$11,944,247	\$1,407,191	64.28%
269	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	355	12	\$9,143	\$0	\$0	\$0	0.00%
270	PACIFIC LIFE & ANNUITY COMPANY	0.00%	252	0	\$310,605	\$0	\$5,086,177	\$0	1637.51%
271	PACIFIC LIFE INSURANCE COMPANY	2.75%	7	25,613	\$310,132,332	\$26,973	\$349,489,154	\$8,039,041	112.70%
272	PAN AMERICAN ASSURANCE COMPANY	0.00%	273	314	\$206,337	\$0	\$40,439	\$25,658	19.60%
273	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	325	196	\$28,406	\$1,280	\$520,756	\$4,177	1837.77%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
274	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	383	0	\$993	\$0	\$0	\$0	0.00%
275	PARKER CENTENNIAL ASSURANCE COMPANY	0.00%	343	1	\$16,763	\$0	\$65,050	\$0	388.06%
276	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	342	384	\$17,303	\$0	\$68,888	\$1,100	398.13%
277	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.00%	247	575	\$331,772	\$0	\$339,978	\$57,352	102.47%
278	PEKIN LIFE INSURANCE COMPANY	0.02%	185	8,166	\$1,825,986	\$182	\$372,340	\$221,374	20.40%
279	PENN INSURANCE AND ANNUITY COMPANY THE	0.04%	144	725	\$4,895,842	\$0	\$1,598,437	\$237,442	32.65%
280	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.10%	100	4,155	\$11,042,359	\$642,588	\$20,799,767	\$503,273	194.18%
281	PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY	0.01%	217	938	\$726,158	\$0	\$289,989	\$49,009	39.93%
282	PHL VARIABLE INSURANCE COMPANY	0.10%	101	2,904	\$10,929,772	\$0	\$17,999,507	\$1,210,066	164.68%
283	PHYSICIANS LIFE INSURANCE COMPANY	0.05%	132	12,188	\$5,938,465	\$0	\$4,820,223	\$90,199	81.17%
284	PIONEER AMERICAN INSURANCE COMPANY	0.01%	197	2,437	\$1,369,965	\$0	\$344,583	\$23,330	25.15%
285	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.00%	237	409	\$412,739	\$1,796	\$586,091	\$39,277	142.44%
286	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	296	222	\$116,551	\$75	\$32,413	\$3,210	27.87%
287	PLATEAU INSURANCE COMPANY	0.00%	242	3,652	\$359,222	\$0	\$225,810	\$51,685	62.86%
288	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	303	1,006	\$92,085	\$2,663	\$102,358	\$6,756	114.05%
289	POLISH ROMAN CATHOLIC UNION OF AMERICA	0.00%	367	435	\$4,762	\$253	\$87,560	\$1,490	1844.04%
290	PRIMERICA LIFE INSURANCE COMPANY	0.30%	56	36,699	\$33,314,019	\$0	\$24,504,464	\$9,266,484	73.56%
291	PRINCIPAL LIFE INSURANCE COMPANY	2.70%	9	520,202	\$304,500,015	\$1,444,742	\$76,445,610	\$8,436,615	25.58%
292	PRINCIPAL NATIONAL LIFE INSURANCE COMPANY	0.19%	75	6,342	\$21,335,969	\$0	\$3,035,359	\$5,156,917	14.23%
293	PROFESSIONAL INSURANCE COMPANY	0.00%	361	13	\$7,387	\$0	\$0	\$542	0.00%
294	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPAN	0.00%	309	165	\$80,124	\$1,270	\$84,923	\$12,426	107.57%
295	PROTECTIVE LIFE INSURANCE COMPANY	0.89%	31	42,408	\$100,853,031	\$37,498	\$532,738,729	\$12,049,306	528.27%
296	PROVIDENT AMERICAN LIFE AND HEALTH INSURANCE	0.00%	362	11	\$6,704	\$0	\$0	\$83	0.00%
297	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPAN	0.06%	125	18,896	\$7,065,433	\$0	\$41,390,675	\$824,667	585.82%
298	PROVIDENT LIFE AND CASUALTY INSURANCE COMPAN	0.00%	395	2	\$105	\$0	\$0	\$27	0.00%
299	PRUCO LIFE INSURANCE COMPANY	2.08%	13	49,096	\$234,709,225	\$0	\$744,539,676	\$13,739,623	317.22%
300	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPORAT	0.11%	94	4,691	\$12,653,029	\$0	\$182,603,941	\$5,499	1443.16%
301	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	2.04%	14	269,831	\$230,642,729	\$31,534,018	\$355,323,226	\$26,945,785	167.73%
302	PRUDENTIAL RETIREMENT INSURANCE AND ANNUITY	0.50%	39	3	\$56,748,111	\$0	\$60,999,888	\$0	107.49%
303	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	244	153	\$339,925	\$0	\$1,842,846	\$203,419	542.13%
304	RELIANCE STANDARD LIFE INSURANCE COMPANY	0.16%	84	40,637	\$18,483,312	\$205	\$18,763,251	\$3,562,459	101.52%
305	RELIASTAR LIFE INSURANCE COMPANY	0.28%	59	289,625	\$31,798,758	\$190,563	\$49,892,570	\$18,080,948	157.50%
306	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	233	1,739	\$449,506	\$1,711	\$884,299	\$61,149	197.11%
307	RENAISSANCE LIFE & HEALTH INSURANCE COMPANY	0.00%	347	642	\$12,287	\$0	\$126,263	\$2,656	1027.61%
308	RESERVE NATIONAL INSURANCE COMPANY	0.01%	224	761	\$578,225	\$0	\$389,831	\$18,936	67.42%
309	RGA REINSURANCE COMPANY	0.00%	225	196	\$563,003	\$465,867	\$300,979	\$72,210	136.21%
310	RIVERSOURCE LIFE INSURANCE COMPANY	0.59%	37	23,759	\$67,061,401	\$0	\$196,184,357	\$1,934,608	292.54%
311	ROYAL ARCANUM SUPREME COUNCIL OF	0.00%	376	121	\$2,042	\$853	\$26,965	\$581	1362.29%
312	ROYAL NEIGHBORS OF AMERICA	0.03%	161	7,162	\$3,363,615	\$33,417	\$3,167,203	\$84,967	95.15%
313	ROYALTY CAPITAL LIFE INSURANCE COMPANY	0.00%	288	5,173	\$130,386	\$11,435	\$1,021,854	\$14,378	792.48%
314	RX LIFE INSURANCE COMPANY	0.00%	274	213	\$200,661	\$0	\$113,301	\$46,599	56.46%
315	S USA LIFE INSURANCE COMPANY INC	0.00%	234	416	\$436,023	\$0	\$93,293	\$6,262	21.40%
316	SAGICOR LIFE INSURANCE COMPANY	0.10%	103	2,299	\$10,753,981	\$1,124	\$9,953,407	\$97,483	92.57%
317	SBLI USA LIFE INSURANCE COMPANY INC	0.00%	338	160	\$18,272	\$6,757	\$32,334	\$2,997	213.94%
318	SECURIAN LIFE INSURANCE COMPANY	0.26%	66	81,777	\$29,085,089	\$0	\$23,047,385	\$13,670,193	79.24%
319	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.17%	80	5,937	\$19,477,946	\$97,347	\$42,373,285	\$43,873	218.04%
320	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.10%	98	2,165	\$11,708,416	\$43,971	\$19,431,990	\$1,106,077	166.34%
321	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NE	0.02%	186	2,681	\$1,770,782	\$103,819	\$574,941	\$102,789	38.33%
322	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.01%	209	2,428	\$959,118	\$48	\$414,594	\$19,792	43.23%
323	SENIOR LIFE INSURANCE COMPANY	0.01%	191	2,777	\$1,571,606	\$0	\$607,073	\$26,565	38.63%
324	SENTINEL AMERICAN LIFE INSURANCE CO	0.00%	393	20	\$161	\$0	\$0	\$26	0.00%
325	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.18%	77	3,157	\$20,117,685	\$3,197	\$15,675,543	\$136,410	77.94%
326	SETTLERS LIFE INSURANCE COMPANY	0.00%	251	818	\$314,875	\$1,406	\$124,278	\$8,382	39.92%
327	SHELTER LIFE INSURANCE COMPANY	0.30%	55	85,831	\$33,541,221	\$1,284,547	\$24,725,241	\$6,656,353	77.55%
328	SHENANDOAH LIFE INSURANCE COMPANY	0.00%	246	863	\$337,100	\$1,684	\$1,029,557	\$39,463	305.92%
329	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	364	289	\$5,596	\$464	\$151,175	\$982	2709.77%
330	SONS OF NORWAY	0.00%	365	22	\$5,433	\$0	\$0	\$331	0.00%
331	STANDARD INSURANCE COMPANY	0.93%	30	189,107	\$104,409,337	\$42,890	\$78,756,896	\$11,258,463	75.47%
332	STANDARD LIFE AND ACCIDENT INSURANCE COMPAN	0.00%	230	1,681	\$459,681	\$3,945	\$440,588	\$39,009	96.70%
333	STANDARD LIFE AND CASUALTY COMPANY	0.00%	371	9	\$3,729	\$0	\$0	\$88	0.00%
334	STANDARD SECURITY LIFE INSURANCE COMPANY OF	0.00%	379	19	\$1,734	\$34	\$19,283	\$222	1114.01%
335	STARMOUNT LIFE INSURANCE COMPANY	0.00%	268	420	\$246,673	\$0	\$238,745	\$8,347	96.79%
336	STATE FARM LIFE INSURANCE COMPANY	1.27%	27	238,031	\$143,333,931	\$18,016,508	\$123,110,544	\$25,188,519	98.46%
337	STATE LIFE INSURANCE COMPANY	0.29%	57	2,910	\$33,288,091	\$16,145	\$9,194,755	\$232,047	27.67%
338	STATE MUTUAL INSURANCE COMPANY	0.00%	287	260	\$134,156	\$11,073	\$361,801	\$3,466	277.94%
339	STERLING INVESTORS LIFE INSURANCE COMPANY	0.00%	319	66	\$41,432	\$0	\$3,128	\$699	7.55%
340	STERLING LIFE INSURANCE COMPANY	0.00%	306	157	\$86,832	\$0	\$46,072	\$1,886	53.06%
341	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.00%	243	400	\$343,888	\$0	\$215,392	\$24,411	62.63%

**2019 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
342	SUN LIFE ASSURANCE COMPANY OF CANADA	0.15%	86	57,121	\$17,396,900	\$1,004,675	\$28,040,724	\$5,896,603	166.96%
343	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.00%	267	103	\$260,808	\$183	\$161,590	\$4,437	62.03%
344	SURETY LIFE INSURANCE COMPANY	0.00%	261	462	\$277,293	\$0	\$319,197	\$32,399	115.11%
345	SWISS RE LIFE & HEALTH AMERICA INC	0.00%	397	0	\$0	\$0	\$129,900	\$0	N/A
346	SYMETRA LIFE INSURANCE COMPANY	0.33%	52	23,538	\$37,465,153	\$107	\$29,609,773	\$1,798,214	79.03%
347	SYMETRA NATIONAL LIFE INSURANCE COMPANY	0.00%	345	109	\$15,004	\$0	\$23,122	\$1,825	154.11%
348	TALCOTT RESOLUTION LIFE AND ANNUITY INSURANCE	0.21%	73	17,153	\$23,566,669	\$0	\$122,214,783	\$3,570,534	518.59%
349	TALCOTT RESOLUTION LIFE INSURANCE COMPANHY	0.34%	51	16,387	\$37,967,129	\$15,956	\$99,046,775	\$1,780,576	260.92%
350	TEACHERS INSURANCE AND ANNUITY ASSOCIATION O	1.56%	24	66,720	\$175,591,192	\$44,413,476	\$233,907,643	\$140,949	158.51%
351	TEXAS LIFE INSURANCE COMPANY	0.04%	150	14,375	\$4,116,304	\$568,292	\$2,980,885	\$474,388	86.22%
352	THE RELIABLE LIFE INSURANCE COMPANY	0.09%	107	103,395	\$9,758,954	\$0	\$11,132,279	\$544,912	114.07%
353	THE SAVINGS BANK MUTUAL LIFE INSURANCE COMPA	0.03%	155	4,349	\$3,931,706	\$42,368	\$2,258,391	\$2,045,487	58.52%
354	THRIVENT FINANCIAL FOR LUTHERANS	1.14%	28	81,314	\$128,211,929	\$5,917,359	\$157,990,574	\$6,316,710	127.84%
355	TIAA-CREF LIFE INSURANCE COMPANY	0.09%	104	1,698	\$10,406,889	\$0	\$6,106,693	\$1,084,767	58.68%
356	TIME INSURANCE COMPANY	0.01%	216	1,381	\$737,590	\$0	\$1,134,805	\$55,715	153.85%
357	TRANS WORLD ASSURANCE COMPANY	0.00%	289	316	\$128,120	\$0	\$76,781	\$43,324	59.93%
358	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPAN	0.48%	40	1,005	\$53,963,615	\$0	\$50,773,988	\$14,367	94.09%
359	TRANSAMERICA LIFE INSURANCE COMPANY	3.63%	4	92,680	\$409,277,033	\$138,695	\$796,613,606	\$6,715,295	194.67%
360	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.30%	54	34,863	\$33,843,466	\$5,696	\$56,245,030	\$1,317,954	166.21%
361	TRUSTMARK INSURANCE COMPANY	0.02%	172	8,020	\$2,655,258	\$16,658	\$1,969,725	\$332,891	74.81%
362	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	354	102	\$9,460	\$0	\$9,460	\$1,847	0.00%
363	U S FINANCIAL LIFE INSURANCE COMPANY	0.02%	178	1,616	\$2,103,829	\$0	\$3,190,168	\$457,602	151.64%
364	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	387	7	\$596	\$0	\$31,896	\$60	5351.68%
365	UNIFIED LIFE INSURANCE COMPANY	0.00%	226	3,043	\$546,913	\$2,230	\$568,565	\$38,194	104.37%
366	UNIMERICA INSURANCE COMPANY	0.00%	322	0	\$34,812	\$0	\$331,900	\$0	953.41%
367	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	271	1,394	\$226,465	\$0	\$587,183	\$10,427	259.28%
368	UNION LABOR LIFE INSURANCE COMPANY	0.01%	205	17,256	\$1,050,357	\$10,291	\$1,213,482	\$170,747	116.51%
369	UNION SECURITY INSURANCE COMPANY	0.05%	134	21,359	\$5,804,207	\$6,677	\$8,774,761	\$1,275,235	151.29%
370	UNITED AMERICAN INSURANCE COMPANY	0.01%	220	1,753	\$664,943	\$0	\$3,725,642	\$15,191	560.29%
371	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.00%	346	62	\$13,488	\$0	\$50,167	\$492	371.94%
372	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	275	4,434	\$200,357	\$20,397	\$702,235	\$17,126	360.67%
373	UNITED HEALTHCARE LIFE INSURANCE COMPANY	0.00%	359	32	\$7,738	\$0	\$36,250	\$1,525	468.47%
374	UNITED HERITAGE LIFE INSURANCE COMPANY	0.04%	152	4,732	\$4,027,437	\$3,570	\$4,006,349	\$41,336	99.57%
375	UNITED HOME LIFE INSURANCE COMPANY	0.01%	188	2,547	\$1,684,444	\$0	\$1,022,133	\$81,227	60.68%
376	UNITED INSURANCE COMPANY OF AMERICA	0.00%	299	3,483	\$101,225	\$0	\$264,163	\$10,843	260.97%
377	UNITED LIFE INSURANCE COMPANY	0.18%	78	2,765	\$20,061,931	\$0	\$4,955,050	\$129,191	24.70%
378	UNITED NATIONAL LIFE INSURANCE COMPANY OF AME	0.00%	315	235	\$55,464	\$0	\$44,833	\$2,333	80.83%
379	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.77%	33	173,522	\$87,019,839	\$98	\$51,175,284	\$8,736,144	58.81%
380	UNITED SECURITY ASSURANCE COMPANY OF PENNSY	0.00%	394	1	\$157	\$0	\$0	\$10	0.00%
381	UNITED STATES LIFE INSURANCE COMPANY NEW YOR	0.05%	131	672	\$5,965,460	\$2,535	\$27,286,208	\$20,586	457.45%
382	UNITED WORLD LIFE INSURANCE COMPANY	0.00%	337	1,427	\$18,422	\$0	\$33,616	\$3,631	182.48%
383	UNITEDHEALTHCARE INSURANCE COMPANY	0.05%	136	1,256	\$5,426,235	\$0	\$3,001,255	\$1,880,734	55.31%
384	UNITY FINANCIAL LIFE INSURANCE COMPANY	0.02%	180	3,463	\$2,001,179	\$0	\$925,470	\$17,243	46.25%
385	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	269	3,696	\$244,056	\$8,851	\$727,703	\$35,292	301.80%
386	UNUM INSURANCE COMPANY	0.00%	316	188	\$52,158	\$0	\$55,753	\$6,924	106.89%
387	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.29%	58	178,619	\$32,390,923	\$157,139	\$20,598,750	\$12,742,676	64.08%
388	US ALLIANCE LIFE AND SECURITY COMPANY	0.00%	350	26	\$11,634	\$0	\$0	\$0	0.00%
389	USA LIFE ONE INSURANCE COMPANY OF INDIANA	0.00%	377	99	\$2,002	\$0	\$20,505	\$172	1024.23%
390	USAA LIFE INSURANCE COMPANY	0.17%	81	23,773	\$19,425,566	\$524,462	\$19,492,352	\$4,498,057	103.04%
391	USABLE LIFE	0.02%	174	1,195	\$2,419,997	\$0	\$1,007,249	\$911,244	41.62%
392	VANTIS LIFE INSURANCE COMPANY	0.00%	282	361	\$156,019	\$345	\$253,655	\$24,722	162.80%
393	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.56%	38	25,026	\$63,657,884	\$0	\$91,957,033	\$0	144.46%
394	VOYA INSURANCE AND ANNUITY COMPANY	0.01%	221	8,445	\$652,432	\$124,918	\$113,956,426	\$29,395	17485.55%
395	VOYA RETIREMENT INSURANCE AND ANNUITY COMPA	1.65%	20	41,707	\$186,098,642	\$0	\$336,162,756	\$125,910	180.64%
396	WASHINGTON NATIONAL INSURANCE COMPANY	0.01%	218	5,132	\$696,441	\$41,473	\$4,142,629	\$55,126	600.78%
397	WEST COAST LIFE INSURANCE COMPANY	0.06%	127	7,312	\$6,837,390	\$136,358	\$5,026,089	\$2,955,060	75.50%
398	WESTERN AND SOUTHERN LIFE INSURANCE COMPAN'	0.03%	154	27,505	\$3,937,680	\$1,495,962	\$7,610,507	\$278,553	231.25%
399	WESTERN CATHOLIC UNION	0.07%	114	7,285	\$8,424,403	\$38,670	\$7,245,855	\$88,396	86.47%
400	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.35%	49	13,048	\$39,396,139	\$0	\$53,774,715	\$420,682	136.50%
401	WESTERN UNITED LIFE ASSURANCE COMPANY	0.00%	284	5	\$149,936	\$0	\$62,493	\$0	41.68%
402	WILCAC LIFE INSURANCE COMPANY	0.00%	250	738	\$318,968	\$141,491	\$1,510,967	\$22,718	518.06%
403	WILCO LIFE INSURANCE COMPANY	0.01%	192	3,269	\$1,503,518	\$24,644	\$5,553,786	\$186,289	371.03%
404	WILLIAM PENN ASSOCIATION	0.00%	241	206	\$376,898	\$4,018	\$298,467	\$1,668	80.26%
405	WILTON REASSURANCE LIFE COMPANY OF NEW YORK	0.00%	311	118	\$73,599	\$0	\$354,001	\$12,079	480.99%
406	WINDSOR LIFE INSURANCE COMPANY	0.00%	388	1	\$578	\$0	\$0	\$34	0.00%
407	WOMAN'S LIFE INSURANCE SOCIETY	0.00%	368	297	\$4,418	\$413	\$20,039	\$702	462.92%
408	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.03%	162	4,350	\$3,194,171	\$156,792	\$5,781,515	\$147,580,151	185.91%
409	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.13%	91	1,106	\$15,195,848	\$0	\$10,605,271	\$272,802	69.79%
TOTAL		100.00%		6,838,016	\$11,284,320,370	\$339,154,578	\$13,059,312,215	\$1,322,319,478	118.74%

**TOTAL
ACCIDENT & HEALTH
INSURANCE
BY LINE OF BUSINESS**

**MISSOURI DEPARTMENT OF INSURANCE
2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS**

LINE NUMBER OF BUSINESS	LINE DESCRIPTION	TOTAL NUMBER OF INSUREDS	TOTAL DIRECT PREMIUMS WRITTEN	TOTAL DIRECT PREMIUMS EARNED	TOTAL DIVIDENDS PAID	TOTAL DIRECT LOSSES PAID	TOTAL DIRECT LOSSES INCURRED	LOSS RATIO
INDIVIDUAL								
4.1	COMPREHENSIVE MEDICAL EXPENSE	218,684	\$1,177,153,142	\$1,159,654,809	\$0	\$949,133,123	\$927,011,780	79.94%
4.2	MEDICARE SUPPLEMENT	251,112	\$579,615,001	\$578,102,282	\$0	\$462,572,992	\$459,078,739	79.41%
4.3	LONG TERM CARE	111,307	\$210,293,108	\$206,489,953	\$0	\$214,673,832	\$251,441,454	121.77%
4.4	SPECIFIED DISEASE	298,521	\$98,796,882	\$99,308,058	\$3,088	\$46,285,551	\$46,678,537	47.00%
4.5	ACCIDENT ONLY	391,131	\$63,521,313	\$63,852,854	\$8	\$24,289,448	\$24,453,365	38.30%
4.6	DISABILITY INCOME	123,307	\$118,032,800	\$114,204,809	\$9,531,503	\$69,334,277	\$78,931,767	69.11%
4.7	DENTAL	144,345	\$39,352,114	\$44,726,654	\$0	\$20,633,276	\$20,692,102	46.26%
4.8	LIMITED BENEFIT	238,734	\$62,119,485	\$61,463,348	\$3,426	\$25,627,755	\$28,759,928	46.79%
4.9	SHORT TERM CREDIT DISABILITY	10,203	\$1,519,549	\$1,322,107	\$0	\$290,736	\$215,334	16.29%
4.10	LONG TERM CREDIT DISABILITY	12	\$0	\$1,833	\$0	\$0	\$17	0.93%
4.11	CREDIT UNEMPLOYMENT	0	\$0	\$0	\$0	\$0	\$0	N/A
4.12	STOP LOSS	6,067	\$2,928,191	\$2,927,446	\$0	\$2,532,127	\$570,394	19.48%
4.13	MEDICARE PART D	386,473	\$247,460,216	\$248,582,469	\$0	\$185,219,401	\$196,039,140	78.86%
4.14	MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT	77,857	\$848,949,101	\$848,334,582	\$0	\$668,277,144	\$682,651,000	80.47%
4.15	TOTAL INDIVIDUAL	2,257,753	\$3,449,740,902	\$3,428,971,204	\$9,538,025	\$2,668,869,662	\$2,716,523,557	79.22%
GROUP								
5.1A	COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER (2 - 50 EMPLOYEES)	159,378	\$999,161,114	\$1,003,255,718	\$0	\$788,796,862	\$792,897,084	79.03%
5.1B	COMPREHENSIVE MEDICAL EXPENSE - LARGE EMPLOYER	652,091	\$2,802,941,279	\$2,843,353,090	\$0	\$2,427,601,371	\$2,423,510,593	85.23%
5.1C	COMPREHENSIVE MEDICAL EXPENSE - ASSOCIATION	13,075	\$50,579,436	\$50,512,204	\$0	\$37,065,683	\$35,840,151	70.95%
5.1D	COMPREHENSIVE MEDICAL EXPENSE - DISCRETIONARY	1	\$237	\$237	\$0	\$11,517	\$3,034	1280.17%
5.1E	COMPREHENSIVE MEDICAL EXPENSE - FEDERAL EMPLOYEES	109,670	\$723,145,275	\$713,524,692	\$0	\$680,117,788	\$681,435,278	95.50%
5.2	MEDICARE SUPPLEMENT	84,683	\$211,002,839	\$213,317,566	\$0	\$175,220,253	\$175,926,090	82.47%
5.3	LONG TERM CARE	42,613	\$37,143,761	\$34,484,674	\$0	\$28,974,512	\$34,636,900	100.44%
5.4	SPECIFIED DISEASE	360,611	\$42,211,775	\$42,810,667	\$0	\$16,360,538	\$16,390,458	38.29%
5.5	ACCIDENT ONLY	6,557,853	\$116,616,092	\$116,256,068	\$14,614	\$43,850,060	\$37,998,288	32.68%
5.6	DISABILITY INCOME	1,448,026	\$324,646,590	\$344,472,566	\$503,101	\$212,439,422	\$212,761,970	61.76%
5.7	DENTAL	955,956	\$326,344,875	\$323,340,355	\$0	\$216,439,301	\$218,654,835	67.62%
5.8	LIMITED BENEFIT	4,172,281	\$239,839,244	\$239,162,225	\$9,316	\$153,746,932	\$154,114,622	64.44%
5.9	SHORT TERM CREDIT DISABILITY	34,486	\$9,423,074	\$8,618,461	\$0	\$2,722,938	\$2,587,673	30.02%
5.10	LONG TERM CREDIT DISABILITY	1,240	\$129,405	\$216,336	\$0	\$82,548	\$72,453	33.49%
5.11	CREDIT UNEMPLOYMENT	0	\$0	\$0	\$0	\$0	\$0	N/A
5.12	STOP LOSS	1,464,981	\$576,111,965	\$581,983,008	\$145,989	\$457,210,737	\$486,537,133	83.60%
5.13	MEDICARE PART D	105,027	\$103,669,639	\$106,276,237	\$0	\$81,905,072	\$79,528,596	74.83%
5.14	MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT	91,088	\$1,237,347,873	\$1,214,378,857	\$0	\$1,006,704,871	\$1,039,887,722	85.63%
5.15	TOTAL GROUP	16,253,060	\$7,800,314,473	\$7,835,962,961	\$673,020	\$6,329,250,405	\$6,392,782,880	81.58%
TOTAL INDIVIDUAL AND GROUP BUSINESS								
6	TOTAL ACCIDENT AND HEALTH	18,510,813	\$11,250,055,375	\$11,264,934,165	\$10,211,045	\$8,998,120,067	\$9,109,306,437	80.86%
7.1	COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (3 - 25 EMPLOYEES) (This data is a further break-out of line number 5.1a)	87,083	\$694,795,467	\$698,608,035	\$0	\$538,869,661	\$550,982,563	78.87%
8.1	COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (3-25 EMPLOYEES) in associations with rate differentials exceeding 20%	0	\$0	\$0	\$0	\$0	\$0	N/A
8.2	COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (3-25 EMPLOYEES) in associations with rate differentials NOT exceeding 20%	0	\$0	\$0	\$0	\$0	\$0	N/A
8.3	COMPREHENSIVE MEDICAL EXPENSE - LARGE EMPLOYER: in association plans with rate differentials exceeding 20%	0	\$0	\$0	\$0	\$0	\$0	N/A
8.4	COMPREHENSIVE MEDICAL EXPENSE - LARGE EMPLOYER: in association plans with rate differentials NOT exceeding 20%	0	\$0	\$0	\$0	\$0	\$0	N/A

**INDIVIDUAL
ACCIDENT & HEALTH
INSURANCE
BY LINE OF BUSINESS
BY COMPANY**

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL COMPREHENSIVE MEDICAL EXPENSE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	0.00%	37	0	-\$2,517	-\$2,180	\$0	-\$2,407	-\$5,422	248.72%
2	ALL SAVERS INSURANCE COMPANY	0.00%	36	0	\$70	-\$2,949	\$0	-\$7,128	\$33,373	-1131.67%
3	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	32	9	\$647	\$610	\$0	\$0	-\$1,640	-268.85%
4	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	28	12	\$1,912	\$2,129	\$0	\$40,814	\$56,145	2637.15%
5	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF	0.00%	25	1	\$2,504	\$2,464	\$0	\$14	\$1,144	46.43%
6	ASPEN AMERICAN INSURANCE COMPANY	0.06%	10	4,539	\$713,699	\$713,699	\$0	\$43,672	\$256,351	35.92%
7	AXA EQUITABLE LIFE INSURANCE COMPANY	0.00%	24	5	\$3,692	\$3,706	\$0	\$17,461	\$16,988	458.39%
8	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	3.59%	4	10,924	\$42,284,919	\$42,284,919	\$0	\$31,472,202	\$31,983,145	75.64%
9	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.00%	23	10	\$4,577	\$4,638	\$0	\$0	\$0	0.00%
10	CELTIC INSURANCE COMPANY	27.33%	3	78,367	\$321,704,047	\$321,704,047	\$0	\$257,657,239	\$257,911,854	80.17%
11	CIGNA HEALTH AND LIFE INSURANCE COMPANY	31.12%	2	56,272	\$366,287,210	\$348,300,898	\$0	\$330,789,808	\$315,245,305	90.51%
12	CONNECTICUT GENERAL LIFE INS CO	0.00%	37	1	\$0	-\$1,262	\$0	-\$659	-\$568	45.01%
13	CONTINENTAL CASUALTY COMPANY	0.00%	33	3	\$595	\$595	\$0	\$0	-\$160	-26.89%
14	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	-0.04%	37	0	-\$512,151	-\$512,151	\$0	\$1,930,309	\$423,172	-82.63%
15	COX HEALTH SYSTEMS INSURANCE COMPANY	1.05%	6	2,870	\$12,338,956	\$12,338,956	\$0	\$8,033,519	\$8,212,059	66.55%
16	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	34	21	\$410	\$401	\$0	\$456	\$456	113.72%
17	EVEREST REINSURANCE COMPANY	0.02%	12	896	\$225,631	\$225,631	\$0	\$18,333	\$29,652	13.14%
18	FEDERAL LIFE INSURANCE COMPANY	0.00%	31	2	\$648	\$296	\$0	\$0	\$0	0.00%
19	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.01%	14	0	\$159,140	\$159,137	\$0	\$1,922,645	\$1,938,887	1218.38%
20	GOLDEN RULE INSURANCE COMPANY	0.80%	7	7,390	\$9,397,292	\$9,230,460	\$0	\$3,201,421	\$4,194,401	45.44%
21	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	26	7	\$2,353	\$2,466	\$0	\$12,496	\$8,400	340.63%
22	HCC LIFE INSURANCE COMPANY	0.00%	37	0	\$0	\$0	\$0	\$9,547	-\$200,240	N/A
23	HEALTH CARE SERVICE CORPORATION	0.01%	16	49	\$101,178	\$101,178	\$0	\$447,118	\$389,394	384.86%
24	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	33.45%	1	47,478	\$393,771,958	\$394,055,015	\$0	\$296,199,491	\$286,431,653	72.69%
25	HUMANA INSURANCE COMPANY	0.00%	37	0	-\$3,698	-\$3,698	\$0	\$43,068	-\$49,643	1342.43%
26	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.00%	17	10	\$20,252	\$20,422	\$0	\$27,981	-\$786	-3.85%
27	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	37	1	\$0	\$0	\$0	\$0	\$0	N/A
28	MANHATTANLIFE ASSURANCE COMPANY OF AMERIC	0.00%	37	2	\$0	\$0	\$0	\$93	\$103	N/A
29	MEDICA INSURANCE COMPANY	1.71%	5	3,126	\$20,167,236	\$20,167,236	\$0	\$13,624,271	\$16,700,266	82.81%
30	METROPOLITAN LIFE INSURANCE COMPANY	0.01%	15	32	\$117,408	\$47,891	\$0	\$13,768	\$14,039	29.31%
31	MUTUAL OF OMAHA INSURANCE COMPANY	0.00%	18	39	\$15,295	\$17,850	\$0	\$10,551	\$403	2.26%
32	NATIONAL HEALTH INSURANCE COMPANY	0.73%	8	5,483	\$8,571,055	\$8,999,506	\$0	\$2,415,919	\$2,318,366	25.76%
33	NEW YORK LIFE INSURANCE COMPANY	0.00%	19	52	\$13,231	\$13,199	\$0	\$2,432	\$5,191	39.33%
34	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.00%	30	6	\$1,215	\$1,219	\$0	\$350	\$350	28.71%
35	PHYSICIANS LIFE INSURANCE COMPANY	0.10%	9	375	\$1,121,808	\$1,122,773	\$0	\$866,630	\$844,541	75.22%
36	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.00%	20	150	\$12,799	\$13,310	\$0	\$8,527	-\$1,842	-13.84%
37	RESERVE NATIONAL INSURANCE COMPANY	0.04%	11	107	\$416,921	\$423,720	\$0	\$306,060	\$265,827	62.74%
38	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	37	24	-\$6,833	-\$6,833	\$0	\$0	\$0	0.00%
39	STATE FARM MUTUAL AUTOMOBILE INSURANCE COI	0.00%	37	0	\$0	\$0	\$0	\$0	-\$5,617	N/A
40	THRIVENT FINANCIAL FOR LUTHERANS	0.00%	21	1	\$11,385	\$12,701	\$0	\$420	-\$23,517	-185.16%
41	TRANSAMERICA LIFE INSURANCE COMPANY	0.00%	27	10	\$2,129	\$1,940	\$0	\$0	\$0	0.00%
42	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.00%	35	1	\$96	\$96	\$0	\$0	\$0	0.00%
43	TRUSTMARK INSURANCE COMPANY	0.00%	29	1	\$1,497	\$1,491	\$0	\$0	\$0	0.00%
44	UNITED HEALTHCARE LIFE INSURANCE COMPANY	0.00%	22	9	\$7,842	\$7,858	\$0	-\$54,468	-\$55,395	-704.95%
45	UNITED SECURITY HEALTH AND CASUALTY INSURAN	0.02%	13	141	\$196,734	\$201,425	\$0	\$81,170	\$75,145	37.31%
46	WESTERN AND SOUTHERN LIFE INSURANCE COMPA	0.00%	37	258	\$0	\$0	\$0	\$0	\$0	N/A
TOTAL		100.00%		218,684	\$1,177,153,142	\$1,159,654,809	\$0	\$949,133,123	\$927,011,780	79.94%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL MEDICARE SUPPLEMENT**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA HEALTH AND LIFE INSURANCE COMPANY	0.05%	62	210	\$298,689	\$297,347	\$0	\$203,272	\$206,013	69.28%
2	AETNA LIFE INSURANCE COMPANY	0.01%	79	585	\$61,307	\$61,227	\$0	\$29,282	\$29,093	47.52%
3	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.00%	96	9	\$9,561	\$9,561	\$0	\$16,955	\$16,955	177.34%
4	AMERICAN CONTINENTAL INSURANCE COMPANY	1.55%	16	3,926	\$9,010,523	\$8,999,351	\$0	\$7,167,208	\$7,147,753	79.43%
5	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	0.06%	58	95	\$366,724	\$373,742	\$0	\$231,097	\$235,960	63.13%
6	AMERICAN FAMILY MUTUAL INSURANCE COMPANY S	0.86%	19	1,318	\$4,997,164	\$5,228,623	\$0	\$3,323,627	\$3,292,542	62.97%
7	AMERICAN GENERAL LIFE INSURANCE CO	0.01%	88	7	\$31,881	\$33,206	\$0	\$23,509	\$32,305	97.29%
8	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	108	1	\$1,862	\$1,960	\$0	\$6,200	\$5,222	266.43%
9	AMERICAN NATIONAL LIFE INSURANCE COMPANY OI	0.03%	68	106	\$182,384	\$176,955	\$0	\$136,423	\$137,232	77.55%
10	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURA	0.00%	100	1	\$4,458	\$4,569	\$0	\$278	\$281	6.15%
11	AMERICAN REPUBLIC CORP INSURANCE COMPANY	0.76%	21	1,475	\$4,405,484	\$4,426,546	\$0	\$3,149,216	\$3,135,916	70.84%
12	AMERICAN REPUBLIC INSURANCE COMPANY	0.61%	24	1,400	\$3,552,755	\$3,668,197	\$0	\$3,445,831	\$4,293,719	117.05%
13	AMERICAN RETIREMENT LIFE INSURANCE COMPANY	0.36%	34	846	\$2,101,043	\$2,091,010	\$0	\$1,908,383	\$1,881,233	89.97%
14	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.77%	20	2,792	\$4,464,343	\$4,361,053	\$0	\$3,892,441	\$4,037,773	92.59%
15	ANTHEM INSURANCE COMPANIES INC	0.39%	31	1,560	\$2,287,565	\$2,287,565	\$0	\$2,196,962	\$2,577,807	112.69%
16	ASSURED LIFE ASSOCIATION	0.11%	54	491	\$610,463	\$619,333	\$0	\$508,848	\$504,628	81.48%
17	ATLANTA LIFE INSURANCE COMPANY	0.00%	112	0	\$729	\$791	\$0	\$0	\$0	0.00%
18	AUTO OWNERS LIFE INSURANCE COMPANY	0.00%	105	1	\$2,838	\$2,852	\$0	\$957	-\$1,473	-51.65%
19	BANKERS FIDELITY ASSURANCE COMPANY	0.00%	91	14	\$26,063	\$0	\$0	\$0	\$0	N/A
20	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.15%	51	315	\$882,976	\$849,578	\$0	\$541,377	\$546,159	64.29%
21	BANKERS LIFE AND CASUALTY COMPANY	0.51%	26	1,075	\$2,958,483	\$3,029,849	\$0	\$2,423,151	\$2,359,370	77.87%
22	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	6.54%	5	12,302	\$37,911,805	\$37,911,805	\$0	\$28,345,078	\$29,512,919	77.85%
23	CELTIC INSURANCE COMPANY	0.01%	83	11	\$47,035	\$47,035	\$0	\$40,146	\$0	0.00%
24	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	115	1	\$115	\$115	\$0	\$0	\$0	0.00%
25	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.02%	72	32	\$112,638	\$113,162	\$0	\$125,430	\$130,944	115.71%
26	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.66%	22	933	\$3,806,518	\$3,912,253	\$0	\$2,412,947	\$2,364,553	60.44%
27	CIGNA HEALTH AND LIFE INSURANCE COMPANY	4.83%	6	12,886	\$28,011,971	\$27,938,148	\$0	\$25,578,738	\$25,768,477	92.23%
28	CIGNA NATIONAL HEALTH INSURANCE COMPANY	0.01%	82	14	\$50,247	\$51,195	\$0	\$33,129	\$32,493	63.47%
29	COLONIAL PENN LIFE INSURANCE COMPANY	2.16%	12	6,205	\$12,491,677	\$12,387,661	\$0	\$8,677,685	\$8,947,736	72.23%
30	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.00%	104	1	\$3,086	\$3,086	\$0	\$568	\$522	16.92%
31	COMBINED INSURANCE CO OF AMERICA	0.65%	23	1,565	\$3,762,085	\$3,428,953	\$0	\$3,975,635	\$1,470,586	42.89%
32	COMPANION LIFE INSURANCE COMPANY	1.63%	15	4,263	\$9,437,719	\$9,473,859	\$0	\$7,991,578	\$8,243,422	87.01%
33	CONNECTICUT GENERAL LIFE INS CO	0.00%	107	3	\$2,461	\$2,461	\$0	\$3,361	\$3,361	136.57%
34	CONTINENTAL GENERAL INSURANCE COMPANY	0.19%	47	352	\$1,078,138	\$979,236	\$0	\$983,257	\$975,836	99.65%
35	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.46%	28	850	\$2,677,394	\$2,663,193	\$0	\$3,165,119	\$3,203,190	120.28%
36	COUNTRY LIFE INSURANCE COMPANY	0.04%	64	79	\$223,039	\$222,790	\$0	\$135,168	\$135,094	60.64%
37	CSA FRATERNAL LIFE	0.00%	116	0	\$0	\$0	\$0	\$22	\$22	N/A
38	EQUITABLE LIFE & CASUALTY INSURANCE COMPAN'	0.33%	37	569	\$1,936,610	\$0	\$0	\$1,569,591	\$1,505,550	N/A
39	EVEREST REINSURANCE COMPANY	2.57%	10	4,333	\$14,871,154	\$15,689,308	\$0	\$14,976,915	\$14,272,164	90.97%
40	FAMILY LIFE INSURANCE COMPANY	0.02%	73	29	\$110,670	\$110,411	\$0	\$98,163	\$95,406	86.41%
41	FIRST HEALTH LIFE & HEALTH INSURANCE COMPAN'	0.24%	40	484	\$1,401,311	\$1,400,243	\$0	\$940,774	\$932,895	66.62%
42	FORETHOUGHT LIFE INSURANCE COMPANY	0.01%	77	31	\$83,078	\$88,009	\$0	\$55,224	\$54,101	61.47%
43	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.06%	59	60	\$343,781	\$351,026	\$0	\$198,945	\$197,530	56.27%
44	GENWORTH LIFE INSURANCE COMPANY	0.00%	103	2	\$3,108	\$3,169	\$0	\$854	\$823	25.97%
45	GERBER LIFE INSURANCE COMPANY	0.10%	55	135	\$561,599	\$561,663	\$0	\$459,805	\$462,691	82.38%
46	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.18%	48	425	\$1,045,115	\$1,068,965	\$0	\$890,560	\$883,648	82.66%
47	GOLDEN RULE INSURANCE COMPANY	0.24%	41	458	\$1,364,300	\$1,383,607	\$0	\$1,033,108	\$1,032,597	74.63%
48	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANC	0.07%	57	143	\$429,726	\$432,071	\$0	\$370,697	\$348,299	80.61%
49	GPM HEALTH AND LIFE INSURANCE COMPANY	0.20%	44	663	\$1,136,740	\$1,124,469	\$0	\$1,110,499	\$1,156,906	102.88%
50	GREAT AMERICAN LIFE INSURANCE COMPANY	0.02%	71	29	\$112,939	\$113,249	\$0	\$90,530	\$90,313	79.75%
51	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	109	4	\$1,170	\$981	\$0	\$1,010	\$1,402	142.92%
52	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.01%	78	28	\$77,976	\$83,534	\$0	\$46,586	\$49,286	59.00%
53	HEALTH CARE SERVICE CORPORATION	0.30%	38	743	\$1,752,839	\$1,752,839	\$0	\$2,111,362	\$2,086,413	119.03%
54	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	14.99%	2	35,189	\$86,871,104	\$87,005,055	\$0	\$62,686,339	\$63,188,405	72.63%
55	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.09%	56	117	\$533,221	\$538,436	\$0	\$462,523	\$456,136	84.71%
56	HUMANA INSURANCE COMPANY	2.19%	11	5,562	\$12,678,627	\$12,678,628	\$0	\$10,422,693	\$10,514,655	82.93%
57	HUMANADENTAL INSURANCE COMPANY	0.45%	29	1,905	\$2,624,289	\$2,624,289	\$0	\$2,534,671	\$2,907,666	110.80%
58	IDEALIFE INSURANCE COMPANY	0.01%	89	5	\$30,337	\$32,274	\$0	\$6,733	\$6,355	19.69%
59	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & I	1.73%	13	5,629	\$10,046,721	\$9,888,406	\$0	\$7,703,098	\$7,925,008	80.14%
60	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	93	24	\$21,309	\$22,242	\$0	\$45,322	\$45,322	203.77%
61	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	94	7	\$19,856	\$19,909	\$0	\$29,142	\$39,958	200.70%
62	KANSAS CITY LIFE INSURANCE COMPANY	0.00%	111	0	\$978	\$1,085	\$0	\$122	-\$252	-23.23%
63	LIBERTY BANKERS LIFE INSURANCE COMPANY	0.00%	97	5	\$6,670	\$6,670	\$0	\$2,494	\$2,702	40.51%
64	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.00%	90	16	\$27,367	\$27,367	\$0	\$19,137	\$54,694	199.85%
65	LIFESECURE INSURANCE COMPANY	0.00%	114	1	\$579	\$585	\$0	\$0	\$0	0.00%
66	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.39%	32	712	\$2,283,647	\$2,291,482	\$0	\$1,607,366	\$1,578,106	68.87%
67	LUMICO LIFE INSURANCE COMPANY	0.19%	46	1,350	\$1,117,507	\$1,133,811	\$0	\$490,793	\$611,577	53.94%
68	MANHATTAN LIFE INSURANCE COMPANY	3.14%	8	9,799	\$18,220,076	\$18,210,864	\$0	\$15,462,364	\$15,507,958	85.16%
69	MEDICO CORP LIFE INSURANCE COMPANY	0.03%	67	95	\$182,393	\$182,241	\$0	\$157,127	\$155,820	85.50%
70	MEDICO INSURANCE COMPANY	0.05%	61	94	\$316,789	\$326,641	\$0	\$261,116	\$256,404	78.50%
71	MUTUAL OF OMAHA INSURANCE COMPANY	16.76%	1	35,502	\$97,119,645	\$98,065,602	\$0	\$81,049,522	\$79,225,369	80.79%
72	NASSAU LIFE INSURANCE COMPANY OF KANSAS	0.01%	81	19	\$55,766	\$56,421	\$0	\$41,733	\$37,786	66.97%
73	NASSAU LIFE INSURANCE COMPANY OF TEXAS	0.16%	49	232	\$939,352	\$907,033	\$0	\$566,685	\$540,050	59.54%
74	NATIONAL HEALTH INSURANCE COMPANY	0.00%	95	58	\$11,293	\$10,804	\$0	\$0	\$1,151	10.65%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL MEDICARE SUPPLEMENT**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
75	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	110	2	\$1,002	\$1,155	\$0	\$2,307	\$2,307	199.74%
76	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWE	0.01%	86	13	\$34,701	\$35,414	\$0	\$30,741	\$29,797	84.14%
77	NEW YORK LIFE INSURANCE COMPANY	0.01%	80	12	\$56,469	\$57,581	\$0	\$50,864	\$50,996	88.56%
78	NORTH AMERICAN INSURANCE COMPANY	0.22%	42	351	\$1,296,407	\$1,310,580	\$0	\$1,048,975	\$1,026,392	78.32%
79	OLD AMERICAN INSURANCE COMPANY	0.00%	113	2	\$660	\$596	\$0	\$2,749	\$2,444	410.07%
80	OLD SURETY LIFE INSURANCE COMPANY	2.61%	9	6,445	\$15,108,689	\$15,056,611	\$0	\$10,356,496	\$10,403,816	69.10%
81	OMAHA INSURANCE COMPANY	8.56%	4	32,006	\$49,601,262	\$48,968,902	\$0	\$42,111,378	\$44,881,308	91.65%
82	OXFORD LIFE INSURANCE COMPANY	0.15%	52	248	\$859,151	\$872,822	\$0	\$653,871	\$619,552	70.98%
83	PAN-AMERICAN LIFE INSURANCE COMPANY	0.01%	84	66	\$38,568	\$0	\$0	\$4,793	\$6,220	N/A
84	PEKIN LIFE INSURANCE COMPANY	0.22%	43	630	\$1,251,099	\$1,230,749	\$0	\$871,654	\$869,982	70.69%
85	PHYSICIANS MUTUAL INSURANCE COMPANY	0.51%	27	1,715	\$2,938,747	\$2,990,796	\$0	\$2,181,785	\$2,157,711	72.15%
86	PROVIDENT AMERICAN LIFE AND HEALTH INSURANC	0.01%	85	9	\$37,799	\$37,213	\$0	\$30,833	\$30,049	80.75%
87	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.02%	75	0	\$87,563	\$90,482	\$0	\$54,891	\$56,895	62.88%
88	RENAISSANCE LIFE & HEALTH INSURANCE COMPAN'	0.03%	65	118	\$197,590	\$197,590	\$0	\$183,831	\$208,653	105.60%
89	RESERVE NATIONAL INSURANCE COMPANY	0.34%	36	660	\$1,951,534	\$1,980,810	\$0	\$1,478,362	\$1,457,598	73.59%
90	ROYAL NEIGHBORS OF AMERICA	0.02%	74	12	\$90,259	\$92,199	\$0	\$35,231	\$32,731	35.50%
91	S USA LIFE INSURANCE COMPANY INC	0.03%	66	126	\$194,255	\$192,243	\$0	\$124,949	\$129,609	67.42%
92	SBLI USA LIFE INSURANCE COMPANY INC	0.00%	101	3	\$4,214	\$4,176	\$0	\$714	\$731	17.50%
93	SHELTER LIFE INSURANCE COMPANY	0.02%	70	53	\$121,393	\$126,706	\$0	\$107,432	\$106,593	84.13%
94	SHENANDOAH LIFE INSURANCE COMPANY	0.01%	87	7	\$32,075	\$32,044	\$0	\$13,176	\$13,490	42.10%
95	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.15%	50	538	\$892,844	\$925,353	\$0	\$624,124	\$628,479	67.92%
96	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	1.65%	14	3,327	\$9,557,947	\$9,574,424	\$0	\$7,724,386	\$7,383,322	77.12%
97	STATE MUTUAL INSURANCE COMPANY	0.03%	69	38	\$155,553	\$155,010	\$0	\$95,659	\$111,748	72.09%
98	STERLING INVESTORS LIFE INSURANCE COMPANY	0.01%	76	16	\$83,992	\$15,813	\$0	\$5,739	\$5,640	35.67%
99	STERLING LIFE INSURANCE COMPANY	0.42%	30	795	\$2,407,370	\$2,413,480	\$0	\$1,825,897	\$1,820,500	75.43%
100	THRIVENT FINANCIAL FOR LUTHERANS	0.52%	25	1,184	\$3,034,156	\$3,049,857	\$0	\$2,001,375	\$1,942,122	63.68%
101	TRANSAMERICA LIFE INSURANCE COMPANY	1.06%	17	2,851	\$6,141,331	\$5,596,538	\$0	\$2,669,490	-\$3,567,581	-63.75%
102	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	9.52%	3	28,076	\$55,206,925	\$55,042,768	\$0	\$43,214,925	\$44,377,127	80.62%
103	TRUSTMARK INSURANCE COMPANY	0.00%	102	1	\$3,734	\$3,718	\$0	\$4,223	\$3,031	81.52%
104	UNIFIED LIFE INSURANCE COMPANY	0.27%	39	581	\$1,589,556	\$1,590,109	\$0	\$1,679,406	\$1,795,832	112.94%
105	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	99	3	\$6,373	\$6,529	\$0	\$11,085	\$10,991	168.34%
106	UNION LABOR LIFE INSURANCE COMPANY	0.00%	106	0	\$2,477	\$2,506	\$0	\$5,312	\$5,312	211.97%
107	UNITED AMERICAN INSURANCE COMPANY	0.37%	33	1,046	\$2,138,535	\$2,130,453	\$0	\$1,423,803	\$1,499,780	70.40%
108	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.06%	60	97	\$339,483	\$341,623	\$0	\$287,275	\$283,870	83.09%
109	UNITED NATIONAL LIFE INSURANCE COMPANY OF AI	0.05%	63	92	\$271,923	\$273,626	\$0	\$255,484	\$257,564	94.13%
110	UNITED OF OMAHA LIFE INSURANCE COMPANY	3.42%	7	6,291	\$19,848,755	\$19,984,277	\$0	\$15,325,186	\$15,185,709	75.99%
111	UNITED WORLD LIFE INSURANCE COMPANY	0.36%	35	709	\$2,095,223	\$2,104,301	\$0	\$1,745,497	\$1,725,083	81.98%
112	USAA LIFE INSURANCE COMPANY	0.99%	18	2,238	\$5,735,537	\$5,735,143	\$0	\$4,386,218	\$4,401,162	76.74%
113	WASHINGTON NATIONAL INSURANCE COMPANY	0.20%	45	320	\$1,131,949	\$1,136,510	\$0	\$881,506	\$855,639	75.29%
114	WESTERN CATHOLIC UNION	0.14%	53	231	\$825,670	\$861,349	\$0	\$849,585	\$784,801	91.11%
115	WESTERN UNITED LIFE ASSURANCE COMPANY	0.00%	98	11	\$6,496	\$6,512	\$0	\$10,027	\$11,478	176.26%
116	WILCO LIFE INSURANCE COMPANY	0.00%	92	8	\$22,870	\$22,058	\$0	\$25,277	\$17,719	80.33%
TOTAL		100.00%		251,112	\$579,615,001	\$578,102,282	\$0	\$462,572,992	\$459,078,739	79.41%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LONG TERM CARE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ABILITY INSURANCE COMPANY	1.05%	19	975	\$2,198,122	\$2,248,021	\$0	\$4,393,909	\$4,140,913	184.20%
2	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	77	2	\$5,888	\$5,888	\$0	\$0	\$0	0.00%
3	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	2.20%	13	3,021	\$4,632,586	\$4,713,264	\$0	\$4,759,046	\$4,811,702	102.09%
4	ALLSTATE LIFE INSURANCE COMPANY	0.00%	81	1	\$1,950	\$1,950	\$0	\$0	\$0	0.00%
5	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF (	0.14%	48	369	\$295,923	\$315,875	\$0	\$499,460	\$531,054	168.12%
6	AMERICAN FAMILY MUTUAL INSURANCE COMPANY S	0.38%	30	425	\$809,422	\$310,669	\$0	\$946,156	\$2,159,949	695.26%
7	AMERICAN FIDELITY ASSURANCE COMPANY	0.15%	46	240	\$313,991	\$343,475	\$0	\$182,930	\$190,343	55.42%
8	AMERICAN GENERAL LIFE INSURANCE CO	0.14%	47	77	\$300,255	\$305,324	\$0	\$445,317	\$543,774	178.10%
9	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.10%	50	147	\$217,334	\$218,297	\$0	\$703,142	\$727,903	333.45%
10	AMERICAN REPUBLIC INSURANCE COMPANY	0.14%	49	335	\$295,692	\$299,805	\$0	\$1,443,687	\$600,546	200.31%
11	ASSURITY LIFE INSURANCE COMPANY	0.02%	66	17	\$48,541	\$52,328	\$0	\$0	\$0	0.00%
12	AUTO OWNERS LIFE INSURANCE COMPANY	0.22%	39	243	\$462,091	\$434,082	\$0	\$13,070	\$27,758	6.39%
13	BANKERS LIFE AND CASUALTY COMPANY	8.02%	4	10,779	\$16,868,352	\$18,385,456	\$0	\$20,361,674	\$22,135,820	120.40%
14	BERKSHIRE LIFE INSURANCE COMPANY OF AMERIC/	0.18%	41	261	\$377,868	\$361,132	\$0	\$22,072	\$3,629	1.00%
15	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	0.25%	37	331	\$528,588	\$528,588	\$0	\$529,425	\$529,425	100.16%
16	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.68%	25	555	\$1,437,553	\$1,876,219	\$0	\$2,938,699	\$2,649,276	141.20%
17	CATHOLIC ORDER OF FORESTERS	0.02%	68	21	\$32,092	\$32,092	\$0	\$0	\$30,339	156.86%
18	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	80	6	\$2,997	\$3,214	\$0	\$69,993	\$183,529	5710.30%
19	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.06%	57	60	\$131,880	\$190,027	\$0	\$375,153	\$231,050	121.89%
20	CINCINNATI LIFE INSURANCE COMPANY THE	0.01%	72	23	\$22,681	\$24,004	\$0	\$10,200	\$132,219	550.82%
21	CMFG LIFE INSURANCE COMPANY	0.50%	27	629	\$1,053,382	\$1,052,664	\$0	\$121,273	\$143,782	13.66%
22	COMBINED INSURANCE CO OF AMERICA	0.01%	73	10	\$18,115	\$18,115	\$0	\$0	\$974	5.38%
23	CONTINENTAL CASUALTY COMPANY	2.29%	12	2,329	\$4,807,316	\$7,472,358	\$0	\$11,219,294	\$15,090,793	201.95%
24	CONTINENTAL GENERAL INSURANCE COMPANY	0.78%	22	984	\$1,636,017	\$1,748,191	\$0	\$2,971,015	\$1,818,072	104.00%
25	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.03%	63	61	\$69,447	\$69,079	\$0	\$182,442	\$184,636	267.28%
26	COUNTRY LIFE INSURANCE COMPANY	0.30%	34	346	\$633,262	\$638,877	\$0	\$377,923	\$397,465	62.21%
27	EQUITABLE LIFE & CASUALTY INSURANCE COMPAN	3.03%	10	2,830	\$6,376,256	\$0	\$0	\$8,672,741	\$6,888,671	N/A
28	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.09%	51	165	\$190,390	\$190,390	\$0	\$344,425	\$344,425	180.90%
29	FORETHOUGHT LIFE INSURANCE COMPANY	0.30%	35	368	\$621,453	\$621,453	\$0	\$0	\$0	0.00%
30	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.04%	61	121	\$89,014	\$87,072	\$0	\$565,994	\$632,126	725.98%
31	GENWORTH LIFE INSURANCE COMPANY	21.00%	1	23,042	\$44,164,884	\$44,860,262	\$0	\$46,350,768	\$53,480,603	119.22%
32	GREAT AMERICAN LIFE INSURANCE COMPANY	0.04%	60	79	\$92,123	\$91,841	\$0	\$9,546	\$21,318	23.21%
33	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.37%	31	370	\$769,791	\$770,603	\$0	\$554,189	\$1,663,366	215.85%
34	GUARANTY INCOME LIFE INSURANCE COMPANY	0.03%	65	52	\$56,204	\$56,204	\$0	\$31,998	\$31,998	56.93%
35	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	0.01%	70	49	\$26,602	\$30,524	\$0	\$295,591	\$434,078	1422.09%
36	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.16%	45	137	\$326,453	\$306,979	\$0	\$911,798	\$911,798	297.02%
37	JOHN ALDEN LIFE INSURANCE COMPANY	0.16%	43	410	\$338,678	\$343,153	\$0	\$1,826,334	\$1,683,549	490.61%
38	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPA	0.02%	67	14	\$32,693	\$33,432	\$0	\$100,089	\$230,415	689.20%
39	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	10.02%	2	10,991	\$21,065,927	\$21,496,331	\$0	\$18,491,489	\$23,588,973	109.73%
40	KNIGHTS OF COLUMBUS	1.79%	14	3,086	\$3,763,333	\$3,823,509	\$0	\$1,312,055	\$2,413,991	63.14%
41	LIFESECURE INSURANCE COMPANY	0.36%	32	548	\$762,741	\$765,801	\$0	\$38,170	\$95,029	12.41%
42	LINCOLN BENEFIT LIFE COMPANY	0.69%	24	1,270	\$1,458,366	\$1,574,992	\$0	\$3,193,437	\$5,081,301	322.62%
43	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.07%	55	46	\$141,513	\$186,935	\$0	\$94,123	\$68,890	36.85%
44	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.01%	75	11	\$10,634	\$10,650	\$0	\$0	-\$35	-0.33%
45	MANHATTANLIFE ASSURANCE COMPANY OF AMERIC	0.00%	78	6	\$5,649	\$5,433	\$0	\$0	\$0	0.00%
46	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	1.11%	18	1,242	\$2,344,385	\$2,618,260	\$0	\$794,449	\$2,080,678	79.47%
47	MEDAMERICA INSURANCE COMPANY	0.51%	26	486	\$1,075,300	\$1,114,691	\$0	\$539,073	\$544,092	48.81%
48	MEDICO INSURANCE COMPANY	0.00%	82	1	\$367	\$371	\$0	\$22,700	\$22,774	6138.54%
49	METROPOLITAN LIFE INSURANCE COMPANY	4.63%	6	4,875	\$9,742,905	\$9,731,161	\$0	\$5,271,745	\$8,552,287	87.89%
50	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.01%	69	20	\$27,509	\$27,618	\$0	\$26,670	\$89,406	323.72%
51	MINNESOTA LIFE INSURANCE COMPANY	0.04%	62	29	\$86,378	\$85,761	\$0	\$0	\$0	0.00%
52	MUTUAL OF OMAHA INSURANCE COMPANY	5.25%	5	5,264	\$11,042,835	\$10,821,363	\$0	\$5,983,855	\$5,512,018	50.94%
53	NASSAU LIFE INSURANCE COMPANY OF KANSAS	0.03%	64	16	\$63,807	\$64,557	\$0	\$82,870	\$75,033	116.23%
54	NASSAU LIFE INSURANCE COMPANY OF TEXAS	0.16%	44	149	\$331,866	\$320,743	\$0	\$677,184	\$648,023	202.04%
55	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.07%	54	26	\$151,268	\$141,486	\$0	\$0	\$0	0.00%
56	NEW YORK LIFE INSURANCE COMPANY	2.42%	11	2,798	\$5,080,861	\$5,054,577	\$0	\$2,443,952	\$1,712,904	33.89%
57	NORTHWESTERN LONG TERM CARE INSURANCE CO	8.43%	3	6,427	\$17,724,514	\$17,371,606	\$0	\$2,399,464	\$8,425,141	48.50%
58	OCEANVIEW LIFE AND ANNUITY	0.00%	79	2	\$3,815	\$3,815	\$0	\$56,057	\$57,032	1494.94%
59	PHYSICIANS MUTUAL INSURANCE COMPANY	0.47%	29	499	\$978,647	\$972,110	\$0	\$1,063,387	\$772,594	79.48%
60	PRINCIPAL LIFE INSURANCE COMPANY	0.08%	53	109	\$171,984	\$132,051	\$0	\$45,768	\$42,732	32.36%
61	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP	0.22%	40	223	\$457,704	\$485,235	\$0	\$116,453	\$199,658	41.15%
62	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	1.53%	16	1,281	\$3,210,844	\$3,218,879	\$0	\$2,273,776	\$2,035,918	63.25%
63	RIVERSOURCE LIFE INSURANCE COMPANY	1.71%	15	2,021	\$3,593,973	\$3,641,670	\$0	\$5,772,307	\$5,748,466	157.85%
64	SENIOR HEALTH INSURANCE COMPANY OF PENNSYL	0.72%	23	1,071	\$1,517,883	\$1,943,263	\$0	\$5,884,639	\$4,854,489	249.81%
65	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.01%	71	22	\$23,801	\$27,189	\$0	\$175,264	\$178,291	655.75%
66	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	4.48%	7	4,084	\$9,427,837	\$5,786,418	\$0	\$5,372,227	\$5,902,033	102.00%
67	STATE LIFE INSURANCE COMPANY	0.26%	36	308	\$540,994	\$543,392	\$0	\$663,701	\$958,168	176.33%
68	STATE MUTUAL INSURANCE COMPANY	0.00%	76	7	\$8,650	\$8,620	\$0	\$50,368	\$58,840	682.60%
69	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	0.09%	52	96	\$188,932	\$189,559	\$0	\$211,990	-\$219,651	-115.87%
70	THRIVENT FINANCIAL FOR LUTHERANS	3.44%	9	4,667	\$7,223,695	\$7,181,108	\$0	\$11,346,595	\$18,295,768	254.78%
71	TIAA-CREF LIFE INSURANCE COMPANY	0.05%	58	51	\$113,101	\$112,814	\$0	\$148,540	\$99,742	88.41%
72	TIME INSURANCE COMPANY	0.31%	33	585	\$646,469	\$657,906	\$0	\$4,045,263	\$2,225,078	338.21%
73	TRANSAMERICA LIFE INSURANCE COMPANY	4.30%	8	4,797	\$9,048,039	\$8,913,052	\$0	\$11,514,713	\$12,108,935	135.86%
74	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.05%	59	88	\$100,791	\$99,705	\$0	\$305,234	\$420,232	421.48%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LONG TERM CARE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
75	UNION SECURITY INSURANCE COMPANY	0.80%	21	1,007	\$1,675,575	\$1,663,673	\$0	\$3,297,511	\$3,366,383	202.35%
76	UNITED AMERICAN INSURANCE COMPANY	0.18%	42	32	\$370,944	\$374,248	\$0	\$885,953	\$895,083	239.17%
77	UNITED NATIONAL LIFE INSURANCE COMPANY OF AI	0.06%	56	111	\$134,622	\$134,942	\$0	\$1,343	\$5,333	3.95%
78	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.85%	20	927	\$1,788,593	\$1,776,177	\$0	\$265,308	\$970,020	54.61%
79	UNITED SECURITY ASSURANCE COMPANY OF PENNS	0.50%	28	501	\$1,049,167	\$1,068,410	\$0	\$666,285	\$811,039	75.91%
80	UNUM LIFE INSURANCE COMPANY OF AMERICA	1.12%	17	1,385	\$2,355,184	\$2,669,582	\$0	\$5,867,095	\$8,186,845	306.67%
81	WASHINGTON NATIONAL INSURANCE COMPANY	0.23%	38	250	\$479,235	\$612,732	\$0	\$993,127	\$950,623	155.14%
82	WOODMEN OF THE WORLD LIFE INSURANCE SOCIET	0.01%	74	8	\$16,585	\$16,651	\$0	\$0	\$0	0.00%
TOTAL		100.00%		111,307	\$210,293,108	\$206,489,953	\$0	\$214,673,832	\$251,441,454	121.77%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL SPECIFIED DISEASE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY OF NEW YOR	0.00%	88	0	\$359	\$360	\$0	\$0	\$0	0.00%
2	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF (	29.10%	1	142,710	\$28,752,783	\$29,115,896	\$0	\$14,775,203	\$15,473,187	53.14%
3	AMERICAN FIDELITY ASSURANCE COMPANY	5.14%	5	13,707	\$5,074,007	\$5,247,433	\$0	\$2,222,975	\$2,311,006	44.04%
4	AMERICAN GENERAL LIFE INSURANCE CO	0.21%	29	1,030	\$209,733	\$406,125	\$0	\$251,138	-\$642,097	-158.10%
5	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.00%	92	6	\$254	\$394	\$0	\$0	\$0	0.00%
6	AMERICAN HERITAGE LIFE INSURANCE COMPANY	1.22%	13	6,510	\$1,205,537	\$1,204,417	\$0	\$1,088,432	\$1,059,488	87.97%
7	AMERICAN HOME LIFE INSURANCE COMPANY	0.00%	87	8	\$379	\$402	\$0	\$0	\$0	0.00%
8	AMERICAN INCOME LIFE INSURANCE CO	0.32%	26	3,566	\$320,851	\$319,350	\$0	\$28,331	-\$53,871	-16.87%
9	AMERICAN NATIONAL INSURANCE COMPANY	0.11%	36	325	\$113,249	\$112,105	\$0	\$136,682	\$117,137	104.49%
10	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.02%	53	33	\$23,709	\$23,527	\$0	\$75	\$73	0.31%
11	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	76	29	\$1,376	\$1,462	\$0	\$988	\$1,151	78.73%
12	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	74	17	\$1,784	\$1,784	\$0	\$0	\$0	0.00%
13	ASSURITY LIFE INSURANCE COMPANY	0.17%	32	283	\$164,437	\$163,698	\$0	\$85,911	\$85,161	52.02%
14	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	84	21	\$534	\$540	\$0	\$0	-\$7,275	-1347.22%
15	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.06%	44	167	\$60,121	\$60,121	\$0	\$78,547	\$78,753	130.99%
16	BANKERS LIFE AND CASUALTY COMPANY	0.68%	19	1,385	\$667,352	\$662,938	\$0	\$184,455	\$173,057	26.10%
17	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.00%	90	1	\$340	\$352	\$0	\$0	\$0	0.00%
18	CANADA LIFE ASSURANCE COMPANY	0.00%	70	4	\$3,533	\$3,719	\$0	\$28,454	\$22,368	601.45%
19	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	80	2	\$741	\$738	\$0	\$0	\$0	0.00%
20	CHESAPEAKE LIFE INSURANCE COMPANY THE	2.15%	10	5,497	\$2,126,733	\$2,120,819	\$0	\$607,500	\$692,314	32.64%
21	CICA LIFE INSURANCE COMPANY OF AMERICA	0.00%	93	1	\$200	\$200	\$0	\$0	\$0	0.00%
22	CINCINNATI LIFE INSURANCE COMPANY THE	0.00%	99	2	\$61	\$71	\$0	\$0	\$20	28.17%
23	CITIZENS SECURITY LIFE INS CO	0.00%	98	1	\$95	\$95	\$0	\$0	\$0	0.00%
24	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	3.85%	8	9,454	\$3,806,535	\$3,813,670	\$0	\$2,348,012	\$2,424,718	63.58%
25	COMBINED INSURANCE CO OF AMERICA	1.69%	12	9,118	\$1,668,827	\$1,500,585	\$0	\$3,459,197	\$4,149,283	276.51%
26	CONTINENTAL CASUALTY COMPANY	0.00%	104	0	-\$196	-\$196	\$0	\$0	\$0	0.00%
27	CONTINENTAL GENERAL INSURANCE COMPANY	0.41%	24	1,361	\$403,815	\$404,294	\$0	\$221,408	\$235,513	58.25%
28	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	1.19%	15	2,265	\$1,174,070	\$1,167,843	\$0	\$247,335	\$250,310	21.43%
29	EMC NATIONAL LIFE COMPANY	0.05%	45	70	\$50,563	\$50,578	\$0	\$27,533	\$27,965	55.29%
30	EQUITABLE LIFE & CASUALTY INSURANCE COMPAN'	0.07%	42	261	\$71,745	\$0	\$0	\$32,181	\$36,617	N/A
31	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.00%	100	1	\$30	\$53	\$0	\$0	\$0	0.00%
32	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AI	7.08%	4	24,310	\$6,993,831	\$6,989,514	\$0	\$1,435,391	\$1,395,354	19.96%
33	FAMILY LIFE INSURANCE COMPANY	0.00%	75	6	\$1,689	\$3,536	\$0	\$0	\$0	0.00%
34	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	9.47%	3	5,904	\$9,360,475	\$9,333,377	\$0	\$1,449,055	\$1,461,296	15.66%
35	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.01%	59	191	\$10,082	\$10,561	\$0	\$1,095	\$1,455	13.78%
36	GOLDEN RULE INSURANCE COMPANY	0.23%	28	768	\$222,767	\$224,643	\$0	\$10,000	\$10,000	4.45%
37	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	78	10	\$910	\$910	\$0	\$0	\$0	0.00%
38	GUARANTEE TRUST LIFE INSURANCE COMPANY	4.65%	6	3,718	\$4,595,623	\$4,667,400	\$0	\$2,348,749	\$2,246,812	48.14%
39	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.15%	33	348	\$147,194	\$147,305	\$0	\$10,813	\$10,663	7.24%
40	HORACE MANN LIFE INSURANCE COMPANY	0.00%	82	4	\$598	\$598	\$0	\$100	\$100	16.72%
41	HUMANA INSURANCE COMPANY	0.00%	77	0	\$1,181	\$1,180	\$0	\$0	\$0	0.00%
42	HUMANADENTAL INSURANCE COMPANY	0.00%	86	1	\$471	\$471	\$0	\$0	\$24	5.10%
43	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	94	2	\$176	\$178	\$0	\$0	\$0	0.00%
44	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.01%	60	21	\$8,295	\$6,247	\$0	\$0	\$0	0.00%
45	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.00%	81	2	\$728	\$728	\$0	\$0	-\$184	-25.27%
46	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.03%	52	167	\$24,842	\$25,616	\$0	\$12,211	\$12,211	47.67%
47	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	73	7	\$1,842	\$1,942	\$0	\$0	\$396	20.39%
48	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	89	1	\$351	\$356	\$0	\$0	\$0	0.00%
49	KANSAS CITY LIFE INSURANCE COMPANY	0.00%	101	1	\$28	\$28	\$0	\$0	\$0	0.00%
50	LIBERTY NATIONAL LIFE INSURANCE COMPANY	2.25%	9	7,225	\$2,222,200	\$2,223,253	\$0	\$889,053	\$866,095	38.96%
51	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	103	1	\$14	\$13	\$0	\$0	\$0	0.00%
52	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	97	3	\$131	\$131	\$0	\$0	\$0	0.00%
53	LIFESecure INSURANCE COMPANY	0.01%	61	46	\$7,490	\$7,040	\$0	\$0	\$0	0.00%
54	LOYAL AMERICAN LIFE INSURANCE COMPANY	1.15%	16	4,180	\$1,138,372	\$1,156,214	\$0	\$503,324	\$533,561	46.15%
55	MANHATTANLIFE ASSURANCE COMPANY OF AMERIC	1.21%	14	1,630	\$1,196,135	\$1,150,355	\$0	\$329,819	\$363,471	31.60%
56	MEDICO CORP LIFE INSURANCE COMPANY	0.00%	68	9	\$4,379	\$4,387	\$0	\$7,700	\$8,982	204.74%
57	MEDICO INSURANCE COMPANY	0.09%	39	226	\$87,266	\$86,640	\$0	\$0	-\$2,363	-2.73%
58	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	69	28	\$3,835	\$3,836	\$0	\$17,825	\$15,717	409.72%
59	MUTUAL OF OMAHA INSURANCE COMPANY	1.79%	11	10,277	\$1,764,334	\$1,743,661	\$0	\$930,204	\$991,141	56.84%
60	NASSAU LIFE INSURANCE COMPANY OF KANSAS	0.02%	54	41	\$18,759	\$18,979	\$0	\$0	\$0	0.00%
61	NASSAU LIFE INSURANCE COMPANY OF TEXAS	0.11%	37	215	\$103,944	\$100,460	\$0	\$4,847	\$4,638	4.62%
62	NATIONAL CASUALTY COMPANY	0.00%	95	2	\$157	\$157	\$0	\$0	\$0	0.00%
63	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.02%	57	67	\$16,078	\$16,410	\$0	\$5,973	\$5,321	32.43%
64	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.00%	104	2	\$0	\$0	\$0	\$0	\$0	N/A
65	NATIONAL HEALTH INSURANCE COMPANY	0.31%	27	860	\$303,504	\$319,610	\$0	\$2,084	\$78,920	24.69%
66	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE	1.15%	17	4,863	\$1,137,528	\$1,161,022	\$0	\$478,581	\$461,673	39.76%
67	NATIONAL UNION FIRE INSURANCE COMPANY OF PI	0.01%	64	28	\$7,019	\$7,019	\$0	\$50	-\$3	-0.04%
68	OLD AMERICAN INSURANCE COMPANY	0.00%	72	48	\$1,905	\$2,104	\$0	\$157	\$118	5.61%
69	OZARK NATIONAL LIFE INSURANCE COMPANY	0.05%	48	1,423	\$45,692	\$46,650	\$0	\$56,119	\$55,287	118.51%
70	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	102	0	\$23	\$23	\$0	\$0	\$0	0.00%
71	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.44%	23	1,231	\$437,041	\$436,880	\$0	\$140,434	\$170,144	38.95%
72	PHYSICIANS MUTUAL INSURANCE COMPANY	0.08%	40	444	\$82,432	\$84,521	\$0	\$23,332	\$23,364	27.64%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL SPECIFIED DISEASE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
73	PROFESSIONAL INSURANCE COMPANY	0.01%	58	79	\$13,279	\$13,075	\$0	\$4,000	\$4,000	30.59%
74	PROTECTIVE LIFE INSURANCE COMPANY	0.13%	35	72	\$128,381	\$150,781	\$0	\$238,710	\$271,362	179.97%
75	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP/	0.71%	18	895	\$700,431	\$692,264	\$0	\$246,364	\$230,581	33.31%
76	RELIASTAR LIFE INSURANCE COMPANY OF NEW YOI	0.02%	55	25	\$17,748	\$17,754	\$0	\$116,074	\$102,053	574.82%
77	RESERVE NATIONAL INSURANCE COMPANY	0.58%	20	794	\$576,102	\$574,802	\$0	\$499,783	\$517,487	90.03%
78	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	85	2	\$507	\$510	\$0	\$0	\$0	0.00%
79	SETTLERS LIFE INSURANCE COMPANY	0.00%	91	0	\$321	\$318	\$0	\$0	\$0	0.00%
80	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.09%	38	200	\$90,980	\$91,330	\$0	\$12,020	\$8,653	9.47%
81	STANDARD LIFE AND CASUALTY COMPANY	0.04%	49	8	\$43,430	\$43,373	\$0	\$3,653	\$3,195	7.37%
82	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.01%	66	7	\$6,200	\$6,149	\$0	\$0	\$0	0.00%
83	STATE MUTUAL INSURANCE COMPANY	4.25%	7	5,429	\$4,196,718	\$4,182,087	\$0	\$820,966	\$959,047	22.93%
84	STERLING INVESTORS LIFE INSURANCE COMPANY	0.05%	46	83	\$46,433	\$8,741	\$0	\$3,173	\$3,117	35.66%
85	STERLING LIFE INSURANCE COMPANY	0.05%	47	77	\$46,252	\$46,436	\$0	\$1,879	-\$584	-1.26%
86	TALCOTT RESOLUTION LIFE AND ANNUITY INSURAN	0.00%	71	25	\$3,287	\$4,222	\$0	\$3,240	\$3,240	76.74%
87	THE RELIABLE LIFE INSURANCE COMPANY	0.14%	34	738	\$142,714	\$142,259	\$0	\$91,647	\$70,779	49.75%
88	TIME INSURANCE COMPANY	0.46%	21	560	\$455,832	\$460,546	\$0	\$45,485	\$84,457	18.34%
89	TRANSAMERICA LIFE INSURANCE COMPANY	0.34%	25	633	\$332,171	\$336,290	\$0	\$267,555	\$264,231	78.57%
90	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.01%	62	114	\$7,156	\$7,333	\$0	\$15,114	\$20,197	275.43%
91	TRUSTMARK INSURANCE COMPANY	0.03%	51	100	\$26,770	\$26,655	\$0	\$10,000	\$7,178	26.93%
92	UNIFIED LIFE INSURANCE COMPANY	0.03%	50	143	\$30,603	\$30,921	\$0	\$16,315	\$15,893	51.40%
93	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	65	68	\$6,783	\$6,875	\$0	\$7,416	\$8,427	122.57%
94	UNITED AMERICAN INSURANCE COMPANY	0.21%	30	1,339	\$205,815	\$206,821	\$0	\$149,470	\$131,115	63.40%
95	UNITED HOME LIFE INSURANCE COMPANY	0.00%	79	2	\$806	\$792	\$0	\$0	\$0	0.00%
96	UNITED INSURANCE COMPANY OF AMERICA	0.00%	83	16	\$575	\$579	\$0	\$0	\$0	0.00%
97	UNITED NATIONAL LIFE INSURANCE COMPANY OF AI	0.08%	41	151	\$78,189	\$78,453	\$0	\$34,212	\$37,384	47.65%
98	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.00%	96	17	\$156	\$151	\$0	\$0	\$0	0.00%
99	UNITED SECURITY HEALTH AND CASUALTY INSURAI	0.01%	67	26	\$5,373	\$5,356	\$0	\$0	\$0	0.00%
100	USABLE LIFE	0.06%	43	188	\$63,966	\$63,966	\$0	\$51,414	\$51,414	80.38%
101	VOYA INSURANCE AND ANNUITY COMPANY	0.01%	63	76	\$7,114	\$7,189	\$0	\$0	\$0	0.00%
102	WASHINGTON NATIONAL INSURANCE COMPANY	15.26%	2	19,306	\$15,074,717	\$15,101,694	\$0	\$8,770,233	\$8,509,817	56.35%
103	WEST COAST LIFE INSURANCE COMPANY	0.00%	104	0	\$0	\$4	\$0	\$0	\$0	0.00%
104	WESTERN AND SOUTHERN LIFE INSURANCE COMPA	0.46%	22	676	\$451,948	\$449,962	\$0	\$133,703	\$140,691	31.27%
105	WILCO LIFE INSURANCE COMPANY	0.17%	31	443	\$166,614	\$166,342	\$0	\$261,852	\$85,732	51.54%
106	WOODMEN OF THE WORLD LIFE INSURANCE SOCIET	0.02%	56	84	\$16,633	\$16,700	\$3,088	\$0	\$0	0.00%
TOTAL		100.00%		298,521	\$98,796,882	\$99,308,058	\$3,088	\$46,285,551	\$46,678,537	47.00%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ACCIDENT ONLY**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AAA LIFE INSURANCE COMPANY	0.28%	30	415	\$176,729	\$177,073	\$0	\$57,157	\$54,515	30.79%
2	ACE AMERICAN INSURANCE COMPANY	0.00%	78	321	\$1,202	\$1,202	\$0	\$0	-\$726	-60.40%
3	ALLSTATE LIFE INSURANCE COMPANY	0.00%	70	13	\$2,765	\$2,828	\$0	\$0	\$0	0.00%
4	ALLSTATE LIFE INSURANCE COMPANY OF NEW YOR	0.00%	79	4	\$1,176	\$1,176	\$0	\$0	-\$2	-0.17%
5	AMALGAMATED LIFE INSURANCE COMPANY	0.00%	107	1	\$32	\$32	\$0	\$0	\$0	0.00%
6	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	82	10,154	\$1,028	\$1,028	\$0	\$0	-\$187	-18.19%
7	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF (	51.12%	1	160,897	\$32,472,858	\$32,829,945	\$0	\$15,739,835	\$15,275,843	46.53%
8	AMERICAN FAMILY MUTUAL INSURANCE COMPANY (	0.00%	81	25	\$1,040	\$1,052	\$0	\$0	\$0	0.00%
9	AMERICAN FIDELITY ASSURANCE COMPANY	3.84%	4	6,688	\$2,440,416	\$2,538,107	\$0	\$1,092,402	\$1,130,597	44.54%
10	AMERICAN GENERAL LIFE INSURANCE CO	1.99%	9	5,026	\$1,263,480	\$1,247,783	\$0	\$74,420	\$140,472	11.26%
11	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.00%	83	1	\$976	\$1,066	\$0	\$0	\$0	0.00%
12	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.54%	23	1,248	\$346,005	\$344,902	\$0	\$71,411	\$60,786	17.62%
13	AMERICAN HOME ASSURANCE COMPANY	0.00%	85	0	\$900	\$410	\$8	\$0	-\$117	-28.54%
14	AMERICAN INCOME LIFE INSURANCE CO	1.89%	11	25,641	\$1,197,719	\$1,194,218	\$0	\$228,823	\$219,786	18.40%
15	AMERICAN NATIONAL INSURANCE COMPANY	0.03%	48	300	\$21,586	\$21,848	\$0	\$0	\$3	0.01%
16	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.01%	59	29	\$5,353	\$5,312	\$0	\$1,100	\$1,076	20.26%
17	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	101	4	\$145	\$147	\$0	\$0	-\$6	-4.08%
18	ASSURANCEAMERICA INSURANCE COMPANY	0.11%	36	1,374	\$70,021	\$69,638	\$0	\$0	\$0	0.00%
19	ASSURITY LIFE INSURANCE COMPANY	0.09%	37	272	\$57,288	\$56,755	\$0	\$647	\$642	1.13%
20	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	89	8	\$442	\$441	\$0	\$0	\$0	0.00%
21	ATLANTIC SPECIALTY INSURANCE COMPANY	1.07%	16	403	\$681,655	\$703,192	\$0	\$8,851	\$75,426	10.73%
22	AUTO CLUB LIFE INSURANCE COMPANY	0.01%	62	73	\$4,050	\$4,247	\$0	\$220	\$30,215	711.44%
23	AXA EQUITABLE LIFE INSURANCE COMPANY	0.05%	43	279	\$34,009	\$34,147	\$0	\$0	\$0	0.00%
24	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	110	1	\$11	\$11	\$0	\$0	\$0	0.00%
25	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.00%	84	4	\$931	\$931	\$0	\$0	\$39	4.19%
26	BANKERS LIFE AND CASUALTY COMPANY	0.01%	63	58	\$4,031	\$3,972	\$0	\$0	-\$71	-1.79%
27	BANNER LIFE INSURANCE COMPANY	0.19%	33	707	\$118,487	\$118,487	\$0	\$0	\$0	0.00%
28	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.21%	31	1,230	\$136,226	\$53,313	\$0	\$20,817	\$18,749	35.17%
29	CHESAPEAKE LIFE INSURANCE COMPANY THE	1.85%	12	7,921	\$1,177,238	\$1,172,364	\$0	\$177,835	\$195,801	16.70%
30	CIGNA NATIONAL HEALTH INSURANCE COMPANY	0.00%	93	3	\$293	\$205	\$0	\$0	\$0	0.00%
31	CMFG LIFE INSURANCE COMPANY	0.00%	77	4	\$1,232	\$1,232	\$0	\$0	\$23	1.87%
32	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	6.65%	2	10,478	\$4,224,157	\$4,236,981	\$0	\$1,451,570	\$1,402,166	33.09%
33	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	112	0	-\$27	\$33	\$0	\$0	-\$1,299	-3936.36%
34	COMBINED INSURANCE CO OF AMERICA	2.14%	7	12,706	\$1,356,883	\$1,211,553	\$0	\$322,692	\$826,348	68.21%
35	CONTINENTAL GENERAL INSURANCE COMPANY	0.06%	41	160	\$38,333	\$38,351	\$0	\$1,611	\$1,890	4.93%
36	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.00%	75	105	\$1,595	\$1,595	\$0	\$0	\$0	0.00%
37	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AI	3.58%	5	7,774	\$2,272,460	\$2,271,057	\$0	\$332,993	\$333,812	14.70%
38	FAMILY LIFE INSURANCE COMPANY	0.00%	87	7	\$707	\$545	\$0	\$0	\$0	0.00%
39	FARMERS MUTUAL HAIL INSURANCE COMPANY OF II	0.00%	95	0	\$259	\$263	\$0	\$0	\$0	0.00%
40	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.65%	21	2,723	\$410,874	\$410,913	\$0	\$100,124	\$100,124	24.37%
41	FEDERAL INSURANCE COMPANY	2.17%	6	3,250	\$1,377,854	\$1,378,708	\$0	\$5,660	\$218,834	15.87%
42	FEDERAL LIFE INSURANCE COMPANY	0.00%	98	42	\$192	\$209	\$0	\$0	\$0	0.00%
43	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	2.05%	8	7,717	\$1,303,516	\$1,301,635	\$0	\$388,678	\$391,961	30.11%
44	GERBER LIFE INSURANCE COMPANY	0.37%	28	2,996	\$238,197	\$238,224	\$0	\$170,077	\$171,145	71.84%
45	GLEANER LIFE INSURANCE SOCIETY	0.00%	112	7	\$0	\$0	\$0	\$0	\$0	N/A
46	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.98%	18	5,043	\$621,843	\$655,568	\$0	\$83,750	\$54,007	8.24%
47	GOLDEN RULE INSURANCE COMPANY	1.05%	17	1,544	\$667,734	\$662,737	\$0	\$74,986	\$141,904	21.41%
48	GOVERNMENT EMPLOYEES INSURANCE CO	0.00%	99	2	\$181	\$144	\$0	\$0	-\$20	-13.89%
49	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.72%	20	2,121	\$454,765	\$530,526	\$0	\$117,514	\$82,895	15.63%
50	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	76	16	\$1,461	\$1,178	\$0	\$0	\$7	0.59%
51	HORACE MANN LIFE INSURANCE COMPANY	0.00%	101	7	\$145	\$145	\$0	\$0	-\$2	-1.38%
52	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	108	1	\$14	\$14	\$0	\$0	\$0	0.00%
53	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.08%	38	253	\$53,945	\$54,094	\$0	\$15,607	\$14,883	27.51%
54	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.00%	104	8	\$106	\$106	\$0	\$0	\$23	21.70%
55	INDEPENDENT ORDER OF FORESTERS THE	0.13%	34	271	\$80,010	\$80,010	\$0	\$408	\$408	0.51%
56	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	90	29	\$436	\$479	\$0	\$0	\$0	0.00%
57	LIBERTY NATIONAL LIFE INSURANCE COMPANY	1.67%	14	21,344	\$1,058,754	\$1,059,522	\$0	\$393,606	\$391,467	36.95%
58	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.02%	53	5	\$11,424	\$10,257	\$0	\$0	\$0	0.00%
59	LIFE OF THE SOUTH INSURANCE COMPANY	0.00%	105	4	\$80	\$53	\$0	\$0	\$8	15.09%
60	LIFESECURE INSURANCE COMPANY	0.04%	45	223	\$27,196	\$27,098	\$0	\$893	\$1,264	4.66%
61	LIFESHIELD NATIONAL INSURANCE CO	0.00%	73	5	\$2,346	\$2,351	\$0	\$0	\$0	0.00%
62	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.05%	42	239	\$34,055	\$34,057	\$0	\$0	\$0	0.00%
63	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.47%	24	1,400	\$298,624	\$302,232	\$0	\$52,185	\$56,967	18.85%
64	LUMICO LIFE INSURANCE COMPANY	0.01%	61	20	\$4,224	\$4,211	\$0	\$0	\$3,440	81.69%
65	MANHATTANLIFE ASSURANCE COMPANY OF AMERIC	0.07%	39	126	\$42,477	\$40,851	\$0	\$2,664	\$2,936	7.19%
66	MARKEL INSURANCE COMPANY	0.35%	29	56,280	\$221,875	\$229,672	\$0	\$28,121	\$27,517	11.98%
67	MEDICO INSURANCE COMPANY	0.04%	46	51	\$26,887	\$27,430	\$0	\$1,260	\$2,413	8.80%
68	MERIT LIFE INSURANCE CO	0.00%	112	94	\$0	\$0	\$0	\$240	-\$9,821	N/A
69	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.03%	49	90	\$19,249	\$19,256	\$0	\$2,081	\$2,079	10.80%
70	MUTUAL OF OMAHA INSURANCE COMPANY	1.92%	10	8,189	\$1,219,718	\$1,214,270	\$0	\$454,902	\$465,934	38.37%
71	NASSAU LIFE INSURANCE COMPANY OF TEXAS	0.06%	40	285	\$39,125	\$37,814	\$0	\$47,332	\$45,293	119.78%
72	NATIONAL CASUALTY COMPANY	0.00%	96	16	\$228	\$235	\$0	\$0	\$0	0.00%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ACCIDENT ONLY**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
73	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	74	11	\$1,898	\$1,977	\$0	\$0	\$0	0.00%
74	NATIONAL HEALTH INSURANCE COMPANY	0.91%	19	3,891	\$579,014	\$609,738	\$0	\$16,551	\$60,505	9.92%
75	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE	0.59%	22	1,587	\$374,049	\$353,635	\$0	\$113,015	\$109,022	30.83%
76	NATIONAL UNION FIRE INSURANCE COMPANY OF PIT	0.00%	68	4	\$3,080	\$4,225	\$0	\$1	\$2,073	49.07%
77	OLD AMERICAN INSURANCE COMPANY	0.01%	60	144	\$4,629	\$4,926	\$0	\$0	-\$27	-0.55%
78	OLD REPUBLIC LIFE INSURANCE COMPANY	0.00%	69	186	\$2,902	\$2,902	\$0	\$431	\$431	14.85%
79	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	92	0	\$304	\$303	\$0	\$0	\$0	0.00%
80	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.00%	112	0	\$0	\$0	\$0	\$0	-\$3	N/A
81	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.45%	26	775	\$283,265	\$283,513	\$0	\$386,163	\$392,163	138.32%
82	PHYSICIANS MUTUAL INSURANCE COMPANY	0.03%	47	109	\$21,954	\$22,379	\$0	\$62,750	\$62,803	280.63%
83	PROFESSIONAL INSURANCE COMPANY	0.00%	67	13	\$3,095	\$3,047	\$0	\$141	\$141	4.63%
84	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP/	1.28%	15	1,171	\$813,736	\$776,180	\$0	\$121,370	\$108,704	14.00%
85	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	86	0	\$827	\$827	\$0	\$0	\$0	0.00%
86	RELIANCE STANDARD LIFE INSURANCE COMPANY	0.01%	65	18	\$3,186	\$3,186	\$0	\$0	\$0	0.00%
87	RESERVE NATIONAL INSURANCE COMPANY	0.47%	25	1,112	\$297,758	\$299,887	\$0	\$208,964	\$219,551	73.21%
88	ROYALTY CAPITAL LIFE INSURANCE COMPANY	0.00%	109	3	\$12	\$10	\$0	\$0	\$0	0.00%
89	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	94	19	\$287	\$305	\$0	\$0	\$0	0.00%
90	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.02%	56	523	\$10,800	\$11,493	\$0	\$0	-\$538	-4.68%
91	STARMOUNT LIFE INSURANCE COMPANY	0.01%	64	30	\$3,934	\$3,951	\$0	\$0	\$0	0.00%
92	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	0.00%	112	0	\$0	\$0	\$0	\$0	-\$71	N/A
93	TALCOTT RESOLUTION LIFE AND ANNUITY INSURAN	0.00%	100	13	\$146	\$360	\$0	\$93	\$93	25.83%
94	THE RELIABLE LIFE INSURANCE COMPANY	0.20%	32	1,154	\$128,240	\$127,406	\$0	\$63,450	\$49,003	38.46%
95	THE TRAVELERS PROTECTIVE ASSOCIATION OF AMI	0.03%	51	1,129	\$16,090	\$16,090	\$0	\$4,806	\$4,546	28.25%
96	TIME INSURANCE COMPANY	1.72%	13	1,735	\$1,090,487	\$1,110,425	\$0	\$88,126	\$19,316	1.74%
97	TRANSAMERICA FINANCIAL LIFE INSURANCE COMP/	0.00%	91	7	\$415	\$418	\$0	\$0	\$0	0.00%
98	TRANSAMERICA LIFE INSURANCE COMPANY	0.38%	27	2,444	\$242,463	\$226,892	\$0	\$77,823	-\$77,074	-33.97%
99	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.02%	55	210	\$11,088	\$11,098	\$0	\$0	\$0	0.00%
100	TRAVELERS INDEMNITY COMPANY	0.00%	112	0	\$0	\$183	\$0	\$0	\$0	0.00%
101	TRUSTMARK INSURANCE COMPANY	0.02%	57	58	\$10,578	\$10,532	\$0	\$450	\$323	3.07%
102	U S SPECIALTY INSURANCE COMPANY	0.00%	72	3	\$2,374	\$1,111	\$0	\$7,257	-\$120,982	-10889.47%
103	UNIFIED LIFE INSURANCE COMPANY	0.00%	71	64	\$2,407	\$2,498	\$0	\$150	\$137	5.48%
104	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	66	54	\$3,156	\$3,199	\$0	\$0	\$0	0.00%
105	UNION LABOR LIFE INSURANCE COMPANY	0.00%	80	12	\$1,112	\$1,158	\$0	\$0	\$58	5.01%
106	UNION SECURITY INSURANCE COMPANY	0.00%	111	0	\$5	\$33	\$0	\$0	\$0	0.00%
107	UNITED AMERICAN INSURANCE COMPANY	0.02%	54	192	\$11,204	\$11,068	\$0	\$2,085	\$2,603	23.52%
108	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.00%	88	25	\$597	\$630	\$0	\$150	\$156	24.76%
109	UNITED HEALTHCARE LIFE INSURANCE COMPANY	0.05%	44	77	\$29,984	\$29,724	\$0	\$7,318	\$4,408	14.83%
110	UNITED INSURANCE COMPANY OF AMERICA	0.01%	58	88	\$7,108	\$7,156	\$0	\$0	\$0	0.00%
111	UNITED NATIONAL LIFE INSURANCE COMPANY OF AI	0.00%	97	1	\$221	\$224	\$0	\$0	\$0	0.00%
112	UNITED SECURITY HEALTH AND CASUALTY INSURAN	0.00%	112	14	\$0	\$0	\$0	\$0	\$0	N/A
113	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.00%	106	1	\$66	\$256	\$0	\$0	-\$5,862	-2289.84%
114	USABLE LIFE	0.03%	50	50	\$16,585	\$16,585	\$0	\$3,460	\$3,460	20.86%
115	WASHINGTON NATIONAL INSURANCE COMPANY	4.92%	3	4,855	\$3,122,137	\$3,132,823	\$0	\$1,592,933	\$1,686,879	53.85%
116	WESTERN AND SOUTHERN LIFE INSURANCE COMPA	0.12%	35	557	\$76,313	\$76,313	\$0	\$8,989	\$0	0.00%
117	WILCO LIFE INSURANCE COMPANY	0.02%	52	56	\$12,459	\$12,625	\$0	\$500	\$100	0.79%
118	WILTON REASSURANCE LIFE COMPANY OF NEW YOI	0.00%	103	1	\$122	\$122	\$0	\$0	\$0	0.00%
TOTAL		100.00%		391,131	\$63,521,313	\$63,852,854	\$8	\$24,289,448	\$24,453,365	38.30%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DISABILITY INCOME**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMALGAMATED LIFE INSURANCE COMPANY	0.02%	61	52	\$18,505	\$18,505	\$0	\$0	\$0	0.00%
2	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	122	1	\$239	\$239	\$0	\$0	\$0	0.00%
3	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF (	18.68%	2	39,846	\$22,051,050	\$22,249,630	\$0	\$8,602,217	\$8,523,673	38.31%
4	AMERICAN FAMILY MUTUAL INSURANCE COMPANY (	0.00%	107	3	\$692	\$2,644	\$0	\$0	\$0	0.00%
5	AMERICAN FIDELITY ASSURANCE COMPANY	0.00%	106	2	\$693	\$701	\$0	\$0	\$56	7.99%
6	AMERICAN GENERAL LIFE INSURANCE CO	0.16%	33	783	\$183,334	\$186,701	\$0	\$358,672	\$1,181,775	632.98%
7	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.42%	23	765	\$501,421	\$496,438	\$0	\$108,889	\$100,154	20.17%
8	AMERICAN INCOME LIFE INSURANCE CO	0.00%	121	1	\$292	\$292	\$0	\$0	-\$12	-4.11%
9	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	84	9	\$4,703	\$4,588	\$0	\$347	\$63,366	1381.12%
10	AMERICAN STATES INSURANCE COMPANY	0.00%	97	2	\$1,332	\$4,105	\$0	\$2,400	\$7,321	178.34%
11	AMERICAN UNITED LIFE INSURANCE COMPANY	0.01%	82	7	\$6,062	\$6,615	\$0	\$0	\$0	0.00%
12	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.01%	67	6	\$9,430	\$9,372	\$0	\$0	\$0	0.00%
13	AMERITAS LIFE INSURANCE CORP	1.59%	13	1,251	\$1,873,700	\$1,921,923	\$0	\$1,014,570	\$1,167,193	60.73%
14	ASSURITY LIFE INSURANCE COMPANY	0.65%	20	1,060	\$762,362	\$763,705	\$0	\$405,163	\$126,646	16.58%
15	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.02%	57	52	\$25,777	\$25,726	\$0	\$32,471	\$25,334	98.48%
16	ATHENE ANNUITY AND LIFE COMPANY	0.00%	93	10	\$2,000	\$2,189	\$0	\$74,091	\$47,592	2174.14%
17	AUTO OWNERS LIFE INSURANCE COMPANY	0.05%	45	70	\$61,239	\$62,669	\$0	\$24,978	\$164,331	262.22%
18	AXA EQUITABLE LIFE INSURANCE COMPANY	0.17%	31	102	\$203,031	\$193,482	\$0	\$1,243,955	\$1,246,627	644.31%
19	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.02%	58	23	\$25,337	\$25,337	\$0	\$6,793	\$4,550	17.96%
20	BANKERS LIFE AND CASUALTY COMPANY	0.05%	47	84	\$56,572	\$60,600	\$0	\$110,297	\$345,247	569.71%
21	BERKSHIRE LIFE INSURANCE COMPANY OF AMERIC	5.24%	6	3,159	\$6,189,112	\$6,154,430	\$0	\$1,300,165	\$2,548,601	41.41%
22	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.00%	87	215	\$3,987	\$4,001	\$0	\$2,096	\$1,888	47.19%
23	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.03%	52	37	\$32,717	\$34,523	\$0	\$68,812	\$22,385	64.84%
24	CANADA LIFE ASSURANCE COMPANY	0.02%	55	34	\$28,585	\$30,092	\$0	\$230,221	\$180,981	601.43%
25	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	128	0	\$0	\$0	\$0	\$533	\$457	N/A
26	CENTRAL STATES INDEMNITY COMPANY OF OMAHA	0.02%	59	135	\$18,634	\$18,738	\$0	\$0	\$6,381	34.05%
27	CENTRE LIFE INSURANCE COMPANY	0.08%	39	70	\$91,757	\$96,009	\$0	\$23,984	\$9,775	10.18%
28	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.04%	48	170	\$52,523	\$52,257	\$0	\$15,717	\$18,068	34.58%
29	CINCINNATI LIFE INSURANCE COMPANY THE	0.02%	56	23	\$26,469	\$26,154	\$0	\$9,200	\$5,062	57.59%
30	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	2.71%	10	5,679	\$3,204,142	\$3,217,953	\$0	\$1,338,382	\$1,320,937	41.05%
31	COMBINED INSURANCE CO OF AMERICA	0.54%	21	1,558	\$636,399	\$567,467	\$0	\$453,467	\$593,257	104.54%
32	COMMERCIAL TRAVELERS LIFE INSURANCE COMPAN	0.00%	94	175	\$1,849	\$1,935	\$0	\$200	\$200	10.34%
33	COMMONWEALTH ANNUITY AND LIFE INSURANCE CI	0.00%	95	3	\$1,489	\$1,467	\$0	\$25,569	\$25,697	1751.67%
34	CONNECTICUT GENERAL LIFE INS CO	0.05%	46	52	\$58,031	\$65,604	\$0	\$578,045	\$364,210	555.16%
35	CONTINENTAL GENERAL INSURANCE COMPANY	0.14%	34	188	\$167,390	\$167,529	\$0	\$116,286	\$153,060	91.36%
36	COUNTRY LIFE INSURANCE COMPANY	0.18%	30	252	\$214,526	\$216,286	\$0	\$108,131	\$116,424	53.83%
37	EMC NATIONAL LIFE COMPANY	0.01%	80	3	\$6,154	\$5,957	\$0	\$1,354	\$2,537	42.59%
38	FARM BUREAU LIFE INSURANCE COMPANY OF MISSI	0.01%	64	28	\$11,838	\$11,923	\$0	\$20,021	\$1,649	13.83%
39	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.00%	125	1	\$146	\$146	\$0	\$0	\$0	0.00%
40	FEDERATED LIFE INSURANCE COMPANY	0.86%	17	786	\$1,020,864	\$1,035,036	\$0	\$258,173	\$484,736	46.83%
41	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.00%	83	58	\$4,821	\$4,814	\$0	\$0	\$0	0.00%
42	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.01%	76	3	\$6,756	\$11,521	\$0	\$0	-\$4,754	-41.26%
43	GOLDEN RULE INSURANCE COMPANY	0.01%	66	13	\$10,091	\$6,908	\$0	\$0	\$0	0.00%
44	GREAT WEST LIFE ASSURANCE COMPANY	0.03%	53	44	\$31,164	\$31,542	\$0	\$75,777	\$38,065	120.68%
45	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	111	2	\$608	\$585	\$0	\$0	\$0	0.00%
46	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.88%	16	578	\$1,037,999	\$1,056,508	\$12,702	\$1,435,929	\$1,892,604	179.14%
47	HCC LIFE INSURANCE COMPANY	3.71%	7	9	\$4,376,552	\$2,091,141	\$0	\$3,633,129	-\$509,518	-24.37%
48	HORACE MANN LIFE INSURANCE COMPANY	0.01%	81	10	\$6,129	\$6,129	\$0	\$0	-\$223	-3.64%
49	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	1.05%	14	3,896	\$1,237,515	\$1,268,218	\$0	\$1,053,625	\$1,814,901	143.11%
50	INDEPENDENT ORDER OF FORESTERS THE	0.00%	117	4	\$439	\$439	\$0	\$0	\$0	0.00%
51	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & /	0.00%	112	7	\$592	\$590	\$0	\$0	\$0	0.00%
52	INVESTORS LIFE INSURANCE COMPANY OF NORTH /	0.00%	127	1	\$11	\$55	\$0	\$0	\$0	0.00%
53	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.16%	32	235	\$185,762	\$193,335	\$0	\$624,965	\$624,965	323.25%
54	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	98	3	\$1,265	\$1,302	\$0	\$0	\$0	0.00%
55	JOHN ALDEN LIFE INSURANCE COMPANY	0.01%	78	6	\$6,479	\$6,565	\$0	\$0	\$0	0.00%
56	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.04%	50	43	\$44,371	\$43,185	\$10	\$0	\$16,602	38.44%
57	KANSAS CITY LIFE INSURANCE COMPANY	0.01%	70	11	\$8,177	\$8,205	\$0	\$2,560	\$1,821	22.19%
58	KNIGHTS OF COLUMBUS	0.07%	42	179	\$80,158	\$78,284	\$0	\$0	\$2,674	3.42%
59	LEADERS LIFE INSURANCE COMPANY	0.01%	77	29	\$6,735	\$7,219	\$0	\$0	-\$15	-0.21%
60	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.02%	60	2	\$18,562	\$16,666	\$0	\$0	\$0	0.00%
61	LIFESECURE INSURANCE COMPANY	0.00%	128	0	\$0	-\$2	\$0	\$2,334	-\$15	750.00%
62	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	110	1	\$639	\$685	\$0	\$0	\$0	0.00%
63	LINCOLN LIFE ASSURANCE COMPANY OF BOSTON	0.00%	128	1	\$0	\$0	\$0	\$0	\$0	N/A
64	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.08%	41	119	\$89,150	\$117,764	\$0	\$329,834	\$241,410	204.99%
65	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	99	0	\$1,137	\$1,416	\$0	-\$8	-\$139	-9.82%
66	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	100	3	\$1,024	\$1,035	\$0	\$0	-\$11	-1.06%
67	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.00%	113	1	\$591	\$589	\$0	\$0	\$0	0.00%
68	MANHATTANLIFE ASSURANCE COMPANY OF AMERIC	0.22%	28	300	\$260,877	\$250,893	\$0	\$100,841	\$111,130	44.29%
69	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPAN	7.05%	5	4,129	\$8,319,447	\$8,499,170	\$432,222	\$8,974,950	\$6,961,778	81.91%
70	MEDICO INSURANCE COMPANY	0.00%	105	1	\$766	\$758	\$0	\$4,050	\$16,599	2189.84%
71	METROPOLITAN LIFE INSURANCE COMPANY	3.15%	8	1,622	\$3,712,833	\$3,749,014	\$0	\$1,752,954	\$2,525,646	67.37%
72	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.09%	38	85	\$105,494	\$110,346	\$0	\$845,939	\$459,525	416.44%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DISABILITY INCOME**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
73	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.01%	75	45	\$6,879	\$6,880	\$0	\$0	\$2	0.03%
74	MINNESOTA LIFE INSURANCE COMPANY	0.38%	24	242	\$452,715	\$483,410	\$0	\$491,503	\$3,860,477	798.59%
75	MODERN WOODMEN OF AMERICA	0.00%	126	1	\$45	\$46	\$0	\$3,685	\$1,901	4132.61%
76	MONY LIFE INSURANCE COMPANY	0.12%	36	111	\$138,779	\$145,857	\$69,914	\$158,729	\$137,294	94.13%
77	MUTUAL OF OMAHA INSURANCE COMPANY	0.35%	26	515	\$407,819	\$412,434	\$0	\$234,532	\$314,977	76.37%
78	MUTUAL TRUST LIFE INSURANCE COMPANY A PAN-	0.00%	109	1	\$663	\$663	\$0	\$0	\$0	0.00%
79	NASSAU LIFE INSURANCE COMPANY	0.01%	62	36	\$17,679	\$0	\$0	\$0	\$0	N/A
80	NASSAU LIFE INSURANCE COMPANY OF KANSAS	0.00%	102	2	\$809	\$818	\$0	\$0	\$0	0.00%
81	NASSAU LIFE INSURANCE COMPANY OF TEXAS	-0.51%	128	780	-\$605,291	-\$585,004	\$0	\$111,800	\$106,986	-18.29%
82	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.00%	88	12	\$3,562	\$3,603	\$0	\$8,580	\$8,580	238.13%
83	NATIONAL LIFE INSURANCE COMPANY	0.08%	40	83	\$90,112	\$123,450	\$0	\$196,080	\$144,280	116.87%
84	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE	0.36%	25	567	\$429,460	\$421,719	\$0	\$279,750	\$269,867	63.99%
85	NEW ENGLAND LIFE INSURANCE COMPANY	0.05%	44	69	\$63,920	\$63,720	\$0	\$71,177	\$51,813	81.31%
86	NEW YORK LIFE INSURANCE COMPANY	0.20%	29	223	\$233,833	\$246,436	\$0	\$710,552	\$188,689	76.57%
87	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAI	23.11%	1	21,118	\$27,278,320	\$27,008,929	\$8,873,503	\$11,529,533	\$19,481,224	72.13%
88	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.43%	22	318	\$508,209	\$509,962	\$0	\$452,986	\$450,268	88.29%
89	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.10%	37	69	\$123,794	\$123,884	\$22,389	\$205,306	\$210,550	169.96%
90	OLD AMERICAN INSURANCE COMPANY	0.00%	116	4	\$447	\$452	\$0	\$0	-\$4	-0.88%
91	PAN-AMERICAN LIFE INSURANCE COMPANY	0.06%	43	49	\$65,757	\$69,364	\$0	\$74,233	\$77,659	111.96%
92	PAUL REVERE LIFE INSURANCE COMPANY	1.66%	12	1,278	\$1,959,793	\$2,174,311	\$0	\$4,241,775	\$3,176,660	146.10%
93	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.01%	79	30	\$6,287	\$54,693	\$0	\$43,178	\$12,395	22.66%
94	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.00%	86	10	\$4,002	\$4,007	\$0	\$4,345	\$4,515	112.68%
95	PHYSICIANS MUTUAL INSURANCE COMPANY	0.00%	118	2	\$436	\$436	\$0	\$4,800	\$3,671	841.97%
96	PRIMERICA LIFE INSURANCE COMPANY	0.00%	96	5	\$1,452	\$1,406	\$0	\$0	\$0	0.00%
97	PRINCIPAL LIFE INSURANCE COMPANY	8.11%	4	3,739	\$9,568,670	\$7,346,893	\$0	\$2,546,416	\$6,342,067	86.32%
98	PROFESSIONAL INSURANCE COMPANY	0.12%	35	157	\$145,578	\$143,342	\$0	\$64,094	\$64,094	44.71%
99	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	103	2	\$807	\$804	\$0	\$0	\$292	36.32%
100	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP/	9.13%	3	13,963	\$10,781,520	\$10,836,351	\$0	\$7,401,715	\$6,401,536	59.07%
101	PROVIDENT LIFE AND CASUALTY INSURANCE COMP.	0.24%	27	125	\$279,235	\$280,550	\$0	\$157,008	\$193,685	69.04%
102	PRUDENTIAL INSURANCE COMPANY OF AMERICA TR	0.01%	72	15	\$7,500	\$7,209	\$0	\$15,100	\$102,277	1418.74%
103	RELIASTAR LIFE INSURANCE COMPANY	0.00%	90	0	\$3,351	\$3,356	\$0	\$0	\$0	0.00%
104	RIVERSOURCE LIFE INSURANCE COMPANY	0.98%	15	1,057	\$1,151,620	\$1,152,509	\$0	\$308,107	\$306,834	26.62%
105	SECURITY MUTUAL LIFE INSURANCE COMPANY OF N	0.00%	114	1	\$491	\$529	\$0	\$0	\$0	0.00%
106	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	119	4	\$326	\$326	\$0	\$0	\$0	0.00%
107	SHELTER LIFE INSURANCE COMPANY	0.04%	49	61	\$46,922	\$49,604	\$0	\$125,507	-\$88,697	-178.81%
108	STANDARD INSURANCE COMPANY	2.94%	9	1,553	\$3,475,677	\$3,464,060	\$0	\$764,723	\$1,337,227	38.60%
109	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	124	2	\$156	\$221	\$0	\$3,600	\$2,776	1256.11%
110	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	2.18%	11	6,665	\$2,577,076	\$2,577,044	\$0	\$1,023,003	\$1,266,233	49.14%
111	SYMETRA LIFE INSURANCE COMPANY	0.01%	68	13	\$8,430	\$9,677	\$0	\$11,647	\$17,092	176.62%
112	TALCOTT RESOLUTION LIFE AND ANNUITY INSURAN	0.00%	108	51	\$677	\$1,453	\$0	\$545	\$545	37.51%
113	TALCOTT RESOLUTION LIFE INSURANCE COMPANHY	0.01%	71	3	\$7,940	\$7,940	\$0	\$0	\$0	0.00%
114	THRIVENT FINANCIAL FOR LUTHERANS	0.66%	18	1,242	\$774,985	\$783,309	\$120,763	\$469,958	-\$88,960	-11.36%
115	TIME INSURANCE COMPANY	0.00%	89	7	\$3,498	\$3,486	\$0	\$0	-\$247	-7.09%
116	TRANSAMERICA FINANCIAL LIFE INSURANCE COMP/	0.00%	123	1	\$230	\$234	\$0	\$0	\$0	0.00%
117	TRANSAMERICA LIFE INSURANCE COMPANY	0.01%	74	20	\$6,890	\$6,295	\$0	\$1,920	-\$2,566	-40.76%
118	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.00%	91	27	\$3,169	\$3,255	\$0	\$0	-\$254	-7.80%
119	TRUSTMARK INSURANCE COMPANY	0.03%	54	94	\$30,825	\$30,693	\$0	\$17,059	\$12,245	39.90%
120	UNIFIED LIFE INSURANCE COMPANY	0.00%	104	8	\$771	\$790	\$0	\$6,000	\$5,371	679.87%
121	UNITED AMERICAN INSURANCE COMPANY	0.00%	120	2	\$294	\$291	\$0	\$0	\$0	0.00%
122	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.01%	69	153	\$8,332	\$8,791	\$0	\$0	\$0	0.00%
123	UNITED INSURANCE COMPANY OF AMERICA	0.01%	73	39	\$6,999	\$7,035	\$0	\$2,346	\$2,234	31.76%
124	UNITED LIFE INSURANCE COMPANY	0.01%	65	21	\$11,731	\$11,687	\$0	\$6,667	\$5,789	49.53%
125	UNITED SECURITY HEALTH AND CASUALTY INSURAI	0.00%	92	2	\$2,234	\$2,255	\$0	\$0	\$0	0.00%
126	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	115	0	\$481	\$481	\$0	\$0	\$0	0.00%
127	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.65%	19	551	\$764,984	\$823,066	\$0	\$2,152,264	\$1,439,672	174.92%
128	USAA LIFE INSURANCE COMPANY	0.04%	51	34	\$41,772	\$42,645	\$0	\$41,738	\$27,630	64.79%
129	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	101	9	\$813	\$1,088	\$0	\$5,080	\$5,017	461.12%
130	WESTERN AND SOUTHERN LIFE INSURANCE COMPA	0.00%	128	9	\$0	\$0	\$0	\$0	\$0	N/A
131	WILCAC LIFE INSURANCE COMPANY	0.01%	63	8	\$14,660	\$13,894	\$0	\$0	\$0	0.00%
132	WILCO LIFE INSURANCE COMPANY	0.00%	85	7	\$4,148	\$4,323	\$0	\$15,158	\$14,868	343.93%
TOTAL		100.00%		123,307	\$118,032,800	\$114,204,809	\$9,531,503	\$69,334,277	\$78,931,767	69.11%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DENTAL**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	7.52%	4	9,194	\$2,957,481	\$2,968,788	\$0	\$843,723	\$846,946	28.53%
2	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.01%	37	7	\$4,795	\$4,832	\$0	\$1,611	\$1,576	32.62%
3	AMERICAN REPUBLIC INSURANCE COMPANY	0.35%	25	224	\$139,164	\$139,164	\$0	\$24,546	\$24,546	17.64%
4	AMERITAS LIFE INSURANCE CORP	6.91%	7	4,772	\$2,718,314	\$2,734,498	\$0	\$1,464,773	\$1,495,418	54.69%
5	BEST LIFE AND HEALTH INSURANCE COMPANY	1.70%	15	2,197	\$667,713	\$665,301	\$0	\$462,588	\$458,552	68.92%
6	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	9.06%	3	9,366	\$3,565,735	\$3,565,735	\$0	\$2,430,476	\$2,439,573	68.42%
7	CHESAPEAKE LIFE INSURANCE COMPANY THE	3.15%	11	3,883	\$1,238,340	\$1,246,438	\$0	\$501,505	\$512,879	41.15%
8	CIGNA HEALTH AND LIFE INSURANCE COMPANY	16.60%	1	15,478	\$6,533,195	\$11,870,177	\$0	\$3,659,803	\$3,668,408	30.90%
9	CIGNA NATIONAL HEALTH INSURANCE COMPANY	0.00%	42	4	\$822	\$822	\$0	\$425	\$425	51.70%
10	CITIZENS SECURITY LIFE INS CO	3.97%	8	1,335	\$1,561,144	\$1,580,403	\$0	\$928,325	\$935,951	59.22%
11	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	1.20%	22	1,192	\$472,239	\$503,070	\$0	\$157,641	\$161,540	32.11%
12	CONTINENTAL GENERAL INSURANCE COMPANY	0.03%	32	32	\$11,733	\$11,978	\$0	\$8,472	\$8,134	67.91%
13	DENTAL CARE PLUS INC	1.77%	14	3,301	\$698,290	\$699,444	\$0	\$216,410	\$217,485	31.09%
14	DENTEGRA INSURANCE COMPANY	0.16%	26	128	\$62,784	\$63,663	\$0	\$18,074	\$18,365	28.85%
15	FAMILY LIFE INSURANCE COMPANY	0.00%	40	4	\$1,462	\$1,127	\$0	\$1,495	\$1,536	136.29%
16	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	1.50%	16	1,604	\$589,481	\$584,972	\$0	\$221,685	\$223,558	38.22%
17	GOLDEN RULE INSURANCE COMPANY	7.39%	5	7,963	\$2,908,629	\$2,927,253	\$0	\$1,495,368	\$1,539,119	52.58%
18	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.81%	23	863	\$317,161	\$322,954	\$0	\$185,505	\$199,990	61.93%
19	HEALTH CARE SERVICE CORPORATION	0.00%	44	23	\$383	\$383	\$0	\$0	\$0	0.00%
20	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	11.83%	2	14,461	\$4,655,193	\$4,655,193	\$0	\$2,644,557	\$2,652,650	56.98%
21	HUMANA INSURANCE COMPANY	7.19%	6	8,935	\$2,830,175	\$2,824,393	\$0	\$1,459,270	\$1,463,335	51.81%
22	HUMANADENTAL INSURANCE COMPANY	1.21%	21	1,480	\$474,286	\$479,186	\$0	\$362,640	\$357,578	74.62%
23	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.11%	29	116	\$43,673	\$43,673	\$0	\$9,861	\$10,005	22.91%
24	MANHATTANLIFE ASSURANCE COMPANY OF AMERIC	3.46%	9	3,335	\$1,361,578	\$1,309,466	\$0	\$438,581	\$483,329	36.91%
25	MEDICO INSURANCE COMPANY	1.34%	17	627	\$528,109	\$525,903	\$0	\$248,300	\$248,747	47.30%
26	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.01%	36	24	\$5,436	\$5,388	\$0	\$432	\$734	13.62%
27	MUTUAL OF OMAHA INSURANCE COMPANY	1.23%	20	1,354	\$484,585	\$473,258	\$0	\$199,928	\$216,471	45.74%
28	NASSAU LIFE INSURANCE COMPANY OF KANSAS	0.00%	45	1	\$328	\$332	\$0	\$127	\$115	34.64%
29	NASSAU LIFE INSURANCE COMPANY OF TEXAS	0.12%	28	105	\$45,816	\$44,280	\$0	\$15,210	\$14,555	32.87%
30	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.01%	38	3	\$4,478	\$4,496	\$0	\$3,050	\$2,717	60.43%
31	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.00%	41	4	\$1,256	\$1,328	\$0	\$0	\$0	0.00%
32	NATIONAL HEALTH INSURANCE COMPANY	0.43%	24	612	\$169,283	\$178,266	\$0	\$58,944	\$48,717	27.33%
33	OLD SURETY LIFE INSURANCE COMPANY	0.06%	31	33	\$22,293	\$21,807	\$0	\$16,429	\$16,799	77.03%
34	PAUL REVERE LIFE INSURANCE COMPANY	0.02%	33	18	\$7,749	\$8,615	\$0	\$867	\$1,026	11.91%
35	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.12%	27	206	\$48,649	\$48,932	\$0	\$12,253	\$13,253	27.08%
36	PHYSICIANS MUTUAL INSURANCE COMPANY	0.08%	30	90	\$33,377	\$33,339	\$0	\$23,606	\$23,523	70.56%
37	RENAISSANCE LIFE & HEALTH INSURANCE COMPAN	3.44%	10	44,578	\$1,353,780	\$1,353,780	\$0	\$1,047,223	\$1,034,563	76.42%
38	RESERVE NATIONAL INSURANCE COMPANY	1.29%	19	924	\$507,129	\$497,937	\$0	\$278,665	\$267,730	53.77%
39	STARMOUNT LIFE INSURANCE COMPANY	2.22%	13	2,605	\$873,140	\$873,140	\$0	\$501,188	\$498,316	57.07%
40	TIME INSURANCE COMPANY	1.29%	18	1,282	\$507,191	\$510,560	\$0	\$238,497	\$126,405	24.76%
41	TRANSAMERICA LIFE INSURANCE COMPANY	0.02%	34	17	\$7,501	\$6,836	\$0	\$0	\$0	0.00%
42	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	43	2	\$494	\$564	\$0	\$190	\$185	32.80%
43	UNITED HEALTHCARE LIFE INSURANCE COMPANY	2.36%	12	1,927	\$927,667	\$924,930	\$0	\$445,833	\$450,330	48.69%
44	UNITED NATIONAL LIFE INSURANCE COMPANY OF AI	0.02%	35	29	\$6,668	\$6,264	\$0	\$3,801	\$5,723	91.36%
45	UNITED SECURITY HEALTH AND CASUALTY INSURAI	0.01%	39	7	\$3,415	\$3,786	\$0	\$1,399	\$1,295	34.20%
TOTAL		100.00%		144,345	\$39,352,114	\$44,726,654	\$0	\$20,633,276	\$20,692,102	46.26%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LIMITED BENEFIT**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED
1	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF (	22.17%	1	49,772	\$13,768,797	\$13,955,860	\$0	\$5,880,899	\$5,847,193
2	AMERICAN FAMILY MUTUAL INSURANCE COMPANY :	0.00%	84	3	\$276	\$267	\$0	\$0	\$0
3	AMERICAN FIDELITY ASSURANCE COMPANY	0.02%	50	25	\$10,885	\$10,863	\$0	\$32,925	\$37,476
4	AMERICAN GENERAL LIFE INSURANCE CO	0.01%	59	1,358	\$5,043	\$6,594	\$0	\$0	-\$3,120
5	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.16%	37	332	\$99,559	\$99,468	\$0	\$36,778	\$29,204
6	AMERICAN INCOME LIFE INSURANCE CO	0.05%	42	228	\$28,996	\$35,874	\$0	\$46,655	\$65,619
7	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.04%	44	29	\$24,391	\$24,670	\$0	\$6,547	\$1,978
8	AMERICAN REPUBLIC INSURANCE COMPANY	0.36%	31	341	\$224,870	\$228,192	\$0	\$81,151	\$86,115
9	AMERITAS LIFE INSURANCE CORP	0.60%	23	2,224	\$373,772	\$375,998	\$0	\$341,068	\$348,204
10	ASSURITY LIFE INSURANCE COMPANY	0.56%	25	745	\$350,503	\$357,540	\$0	\$292,920	\$282,116
11	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	97	1	\$42	\$42	\$0	\$0	\$0
12	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.08%	40	40	\$51,431	\$51,431	\$0	\$648	\$1,331
13	BANKERS LIFE AND CASUALTY COMPANY	0.22%	35	238	\$134,514	\$132,366	\$589	\$18,000	\$15,688
14	CATHOLIC FINANCIAL LIFE	0.00%	80	5	\$509	\$527	\$0	\$0	\$0
15	CHESAPEAKE LIFE INSURANCE COMPANY THE	2.30%	12	8,068	\$1,429,485	\$1,423,419	\$0	\$283,287	\$315,196
16	CITIZENS SECURITY LIFE INS CO	2.92%	10	3,264	\$1,813,783	\$1,937,633	\$0	\$1,042,608	\$1,051,173
17	CMFG LIFE INSURANCE COMPANY	0.00%	95	1	\$83	\$83	\$0	\$0	\$0
18	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	1.09%	17	1,790	\$676,338	\$676,411	\$0	\$365,327	\$359,575
19	COMBINED INSURANCE CO OF AMERICA	3.11%	9	11,238	\$1,933,886	\$1,736,594	\$0	\$478,128	\$787,583
20	COMMERCIAL TRAVELERS LIFE INSURANCE COMPA	0.00%	66	10	\$2,496	\$2,583	\$0	\$0	\$0
21	COMPANION LIFE INSURANCE COMPANY	1.48%	15	497	\$922,201	\$937,766	\$0	\$312,641	\$324,967
22	COMPBENEFITS INSURANCE COMPANY	0.00%	85	2	\$240	\$240	\$0	\$0	\$0
23	CONTINENTAL CASUALTY COMPANY	0.00%	86	4	\$239	\$239	\$0	\$0	\$0
24	CONTINENTAL GENERAL INSURANCE COMPANY	0.01%	61	121	\$4,051	\$17,244	\$0	\$26,423	\$26,187
25	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	5.04%	6	4,673	\$3,129,754	\$3,113,153	\$0	\$634,433	\$642,064
26	EQUITABLE LIFE & CASUALTY INSURANCE COMPAN	0.73%	22	760	\$453,922	\$0	\$0	\$468,801	\$346,370
27	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AI	0.01%	56	16	\$5,957	\$5,953	\$0	\$800	\$802
28	FAMILY LIFE INSURANCE COMPANY	0.10%	39	116	\$60,369	\$59,220	\$0	\$36,757	\$40,431
29	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.38%	30	1,401	\$234,492	\$234,492	\$0	\$0	\$1,252
30	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COM	0.00%	87	1	\$223	\$223	\$0	\$0	\$0
31	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.81%	21	4,741	\$501,435	\$490,256	\$0	\$417,474	\$421,001
32	GERBER LIFE INSURANCE COMPANY	0.00%	69	16	\$1,556	\$1,556	\$0	\$0	\$0
33	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.02%	49	46	\$11,885	\$12,459	\$0	\$62,650	\$89,522
34	GOLDEN RULE INSURANCE COMPANY	9.14%	3	9,196	\$5,678,243	\$5,718,451	\$0	\$2,222,117	\$2,569,827
35	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	98	1	\$41	\$41	\$0	\$0	\$0
36	GUARANTEE TRUST LIFE INSURANCE COMPANY	8.23%	4	8,955	\$5,110,271	\$5,086,726	\$0	\$1,550,698	\$1,575,592
37	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	0.60%	24	9,095	\$369,937	\$369,937	\$0	\$132,857	\$132,074
38	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	1.27%	16	1,428	\$789,581	\$794,641	\$0	\$177,945	\$175,487
39	HORACE MANN LIFE INSURANCE COMPANY	0.00%	91	0	\$163	\$163	\$0	\$0	-\$8
40	HUMANA INSURANCE COMPANY	0.98%	18	3,257	\$609,723	\$608,993	\$0	\$142,387	\$141,498
41	INDEPENDENCE AMERICAN INSURANCE COMPANY	1.63%	13	782	\$1,013,986	\$1,010,326	\$0	\$63,499	\$215,059
42	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.01%	57	34	\$5,605	\$5,668	\$0	\$1,119	\$1,119
43	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	89	1	\$185	\$185	\$0	\$0	-\$38
44	KANSAS CITY LIFE INSURANCE COMPANY	0.00%	88	1	\$192	\$200	\$0	\$225	\$193
45	KNIGHTS OF COLUMBUS	0.01%	62	11	\$4,035	\$4,116	\$0	\$3,180	\$3,016
46	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.24%	34	2,559	\$146,201	\$146,269	\$0	\$58,491	\$56,982
47	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	70	3	\$1,522	\$1,365	\$0	\$96	-\$2,319
48	LIFE OF THE SOUTH INSURANCE COMPANY	0.01%	52	11	\$7,585	\$10,048	\$0	\$6,129	\$6,016
49	LIFESECURE INSURANCE COMPANY	0.00%	67	9	\$2,180	\$1,080	\$0	\$0	\$2,244
50	LIFESHIELD NATIONAL INSURANCE CO	11.15%	2	78,194	\$6,924,515	\$6,876,323	\$0	\$3,541,596	\$5,710,620
51	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.19%	36	15	\$118,790	\$108,018	\$0	\$39,062	\$43,750
52	MANHATTANLIFE ASSURANCE COMPANY OF AMERIC	3.78%	8	1,326	\$2,350,128	\$2,260,181	\$0	\$533,912	\$588,388
53	MARKEL INSURANCE COMPANY	0.00%	64	7,560	\$2,881	\$2,918	\$0	\$0	\$0
54	MEDICO CORP LIFE INSURANCE COMPANY	0.00%	73	2	\$1,305	\$1,294	\$0	\$0	\$0
55	MEDICO INSURANCE COMPANY	1.49%	14	2,039	\$928,596	\$928,426	\$0	\$283,800	\$269,889
56	METROPOLITAN LIFE INSURANCE COMPANY	0.01%	63	66	\$3,505	\$3,483	\$0	\$0	\$0
57	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.00%	77	4	\$615	\$700	\$0	\$0	\$0
58	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.01%	54	218	\$6,438	\$6,584	\$0	\$4,013	\$4,004
59	MONY LIFE INSURANCE COMPANY	0.00%	83	8	\$339	\$339	\$330	\$0	\$0
60	MUTUAL OF OMAHA INSURANCE COMPANY	0.81%	20	1,786	\$502,047	\$500,179	\$0	\$169,235	\$173,727
61	NASSAU LIFE INSURANCE COMPANY OF KANSAS	0.00%	76	11	\$772	\$783	\$0	\$0	\$0
62	NASSAU LIFE INSURANCE COMPANY OF TEXAS	0.36%	32	349	\$224,059	\$216,550	\$0	\$147,047	\$140,716
63	NATIONAL CASUALTY COMPANY	0.00%	93	1	\$100	\$100	\$0	\$0	\$0
64	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	94	1	\$95	\$95	\$0	\$50	\$45
65	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.00%	99	1	\$0	\$0	\$0	\$0	\$0
66	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	79	1	\$565	\$412	\$0	\$0	\$0
67	NEW YORK LIFE INSURANCE COMPANY	0.01%	58	21	\$5,425	\$5,365	\$0	\$0	\$14
68	OLD AMERICAN INSURANCE COMPANY	0.01%	60	51	\$4,143	\$4,357	\$0	\$13,340	-\$33,351
69	PAUL REVERE LIFE INSURANCE COMPANY	0.02%	51	67	\$9,977	\$10,455	\$0	\$2,495	\$2,132
70	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	4.63%	7	1,413	\$2,877,768	\$2,884,049	\$0	\$1,400,350	\$1,462,514
71	PHYSICIANS MUTUAL INSURANCE COMPANY	0.92%	19	1,679	\$572,761	\$580,656	\$0	\$258,827	\$250,233
72	PRIMERICA LIFE INSURANCE COMPANY	0.00%	74	2	\$996	\$996	\$0	\$0	\$0

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LIMITED BENEFIT**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED
73	PROFESSIONAL INSURANCE COMPANY	0.01%	55	22	\$6,250	\$6,154	\$0	\$2,163	\$2,163
74	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP/	0.00%	68	5	\$2,015	\$2,058	\$0	\$0	\$0
75	PRUDENTIAL INSURANCE COMPANY OF AMERICA TF	0.00%	81	6	\$500	\$527	\$0	\$0	\$0
76	RESERVE NATIONAL INSURANCE COMPANY	7.12%	5	6,776	\$4,420,191	\$4,403,274	\$0	\$2,446,810	\$2,592,255
77	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	95	26	\$83	\$83	\$0	\$0	\$0
78	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.46%	27	226	\$284,067	\$282,928	\$0	\$64,298	\$93,285
79	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	2.65%	11	6,310	\$1,649,070	\$1,661,858	\$312	\$1,027,286	\$957,877
80	STERLING INVESTORS LIFE INSURANCE COMPANY	0.40%	29	283	\$251,409	\$47,330	\$0	\$17,178	\$16,880
81	THE RELIABLE LIFE INSURANCE COMPANY	0.03%	46	827	\$18,312	\$18,039	\$0	\$0	\$0
82	THRIVENT FINANCIAL FOR LUTHERANS	0.01%	53	71	\$6,752	\$6,980	\$2,195	\$5,117	\$5,117
83	TIME INSURANCE COMPANY	0.00%	78	2	\$598	\$599	\$0	\$0	\$40
84	TRANSAMERICA FINANCIAL LIFE INSURANCE COMP/	0.00%	90	2	\$165	\$166	\$0	\$0	\$0
85	TRANSAMERICA LIFE INSURANCE COMPANY	0.04%	43	239	\$25,865	\$23,806	\$0	\$5,951	-\$4,583
86	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.02%	47	131	\$13,600	\$13,583	\$0	\$992	\$1,019
87	TRUSTMARK INSURANCE COMPANY	0.00%	75	2	\$905	\$901	\$0	\$0	\$0
88	UNIFIED LIFE INSURANCE COMPANY	0.00%	71	311	\$1,427	\$1,467	\$0	\$0	\$0
89	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	65	11	\$2,725	\$2,761	\$0	\$552	\$627
90	UNITED AMERICAN INSURANCE COMPANY	0.48%	26	204	\$297,069	\$301,849	\$0	\$239,088	\$281,288
91	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.45%	28	341	\$278,491	\$280,247	\$0	\$84,830	\$83,825
92	UNITED HEALTHCARE LIFE INSURANCE COMPANY	0.00%	82	3	\$463	\$463	\$0	\$21	\$21
93	UNITED INSURANCE COMPANY OF AMERICA	0.03%	45	130	\$20,305	\$20,354	\$0	\$5,757	\$6,007
94	UNITED NATIONAL LIFE INSURANCE COMPANY OF AI	0.33%	33	317	\$202,497	\$202,972	\$0	\$97,250	\$106,459
95	UNITED SECURITY ASSURANCE COMPANY OF PENN:	0.05%	41	23	\$30,074	\$30,133	\$0	\$1,500	\$1,500
96	USAA LIFE INSURANCE COMPANY	0.00%	72	4	\$1,320	\$1,327	\$0	\$0	\$0
97	WASHINGTON NATIONAL INSURANCE COMPANY	0.10%	38	171	\$61,889	\$61,563	\$0	\$7,862	\$6,671
98	WESTERN AND SOUTHERN LIFE INSURANCE COMPA	0.00%	92	2	\$140	\$140	\$0	\$0	\$0
99	WOODMEN OF THE WORLD LIFE INSURANCE SOCIET	0.02%	48	25	\$12,050	\$12,098	\$0	\$1,710	\$2,127
TOTAL		100.00%		238,734	\$62,119,485	\$61,463,348	\$3,426	\$25,627,755	\$28,759,928

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL SHORT TERM CREDIT DISABILITY**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN FEDERATED LIFE INSURANCE COMPANY	86.30%	1	9,627	\$1,311,368	\$999,746	\$0	\$199,571	\$203,814	20.39%
2	AMERICAN NATIONAL INSURANCE COMPANY	12.52%	2	362	\$190,281	\$219,062	\$0	\$26,744	-\$30	-0.01%
3	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.02%	4	0	\$338	\$338	\$0	\$0	\$0	0.00%
4	FINANCIAL AMERICAN LIFE INSURANCE COMPANY	0.00%	6	4	-\$7	\$765	\$0	\$1,507	\$53	6.93%
5	OLD UNITED LIFE INSURANCE COMPANY	1.14%	3	79	\$17,392	\$21,962	\$0	\$0	\$0	0.00%
6	SHELTER LIFE INSURANCE COMPANY	0.00%	6	0	\$0	\$2	\$0	\$0	\$0	0.00%
7	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	0.01%	5	131	\$177	\$80,232	\$0	\$62,914	\$11,497	14.33%
TOTAL		100.00%		10,203	\$1,519,549	\$1,322,107	\$0	\$290,736	\$215,334	16.29%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LONG TERM CREDIT DISABILITY**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	PROTECTIVE LIFE INSURANCE COMPANY	N/A	1	12	\$0	\$1,833	\$0	\$0	\$17	0.93%
	TOTAL	N/A		12	\$0	\$1,833	\$0	\$0	\$17	0.93%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL STOP LOSS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN ALTERNATIVE INSURANCE C	32.26%	2	0	\$944,650	\$944,650	\$0	\$1,811,281	-\$79,007	-8.36%
2	BERKSHIRE HATHAWAY SPECIALTY INS	67.74%	1	6,067	\$1,983,541	\$1,982,796	\$0	\$720,846	\$692,414	34.92%
3	IRONSHORE INDEMNITY INC	0.00%	3	0	\$0	\$0	\$0	\$0	-\$43,013	N/A
TOTAL		100.00%		6,067	\$2,928,191	\$2,927,446	\$0	\$2,532,127	\$570,394	19.48%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL MEDICARE PART D**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ANTHEM INSURANCE COMPANIES INC	5.55%	4	30,497	\$13,734,017	\$14,584,274	\$0	\$11,441,091	\$11,495,727	78.82%
2	ENVISION INSURANCE COMPANY	0.24%	6	774	\$582,667	\$582,667	\$0	\$640,697	\$629,755	108.08%
3	FIRST HEALTH LIFE & HEALTH INSURANCE COMPAN	0.22%	7	0	\$554,581	\$156,148	\$0	\$1,379,824	\$195,961	125.50%
4	HUMANA INSURANCE COMPANY	28.69%	2	109,650	\$70,995,625	\$70,995,625	\$0	\$53,805,683	\$52,271,660	73.63%
5	MERIT HEALTH INSURANCE COMPANY	0.00%	8	0	\$7,629	\$7,629	\$0	\$0	\$0	0.00%
6	OMAHA HEALTH INSURANCE COMPANY	0.99%	5	2,964	\$2,447,186	\$2,447,186	\$0	\$2,978,464	\$2,312,247	94.49%
7	SILVERSCRIPT INSURANCE COMPANY	39.10%	1	138,515	\$96,755,782	\$95,929,622	\$0	\$80,068,943	\$81,809,746	85.28%
8	SYMPHONIX HEALTH INSURANCE INC	0.00%	9	8	\$249	\$21,153	\$0	-\$1,793,953	-\$9,323	-44.07%
9	WELLCARE PRESCRIPTION INSURANCE INC	25.21%	3	104,065	\$62,382,480	\$63,858,165	\$0	\$36,698,652	\$47,333,367	74.12%
TOTAL		100.00%		386,473	\$247,460,216	\$248,582,469	\$0	\$185,219,401	\$196,039,140	78.86%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	10.56%	3	6,749	\$89,685,342	\$90,059,122	\$0	\$76,617,458	\$78,520,215	87.19%
2	ANTHEM INSURANCE COMPANIES INC	3.15%	4	2,673	\$26,749,897	\$26,748,213	\$0	\$20,814,176	\$21,531,217	80.50%
3	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	60.76%	1	47,743	\$515,818,203	\$516,186,756	\$0	\$413,452,992	\$421,684,823	81.69%
4	HUMANA INSURANCE COMPANY	24.57%	2	19,765	\$208,581,648	\$207,226,480	\$0	\$149,850,404	\$153,029,548	73.85%
5	MISSOURI VALLEY LIFE AND HEALTH INSURANCE CO	0.96%	5	927	\$8,114,011	\$8,114,011	\$0	\$7,542,114	\$7,885,197	97.18%
TOTAL		100.00%		77,857	\$848,949,101	\$848,334,582	\$0	\$668,277,144	\$682,651,000	80.47%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AAA LIFE INSURANCE COMPANY	0.01%	163	415	\$176,729	\$177,073	\$0	\$57,157	\$54,515	30.79%
2	ABILITY INSURANCE COMPANY	0.06%	83	975	\$2,198,122	\$2,248,021	\$0	\$4,393,909	\$4,140,913	184.20%
3	ACE AMERICAN INSURANCE COMPANY	0.00%	263	321	\$1,202	\$1,202	\$0	\$0	-\$726	-60.40%
4	AETNA HEALTH AND LIFE INSURANCE COMI	0.01%	149	210	\$298,689	\$297,347	\$0	\$203,272	\$206,013	69.28%
5	AETNA LIFE INSURANCE COMPANY	2.60%	9	7,334	\$89,744,132	\$90,118,169	\$0	\$76,644,333	\$78,543,886	87.16%
6	ALL SAVERS INSURANCE COMPANY	0.00%	294	0	\$70	-\$2,949	\$0	-\$7,128	\$33,373	-1131.67%
7	ALLIANZ LIFE INSURANCE COMPANY OF NE	0.00%	238	2	\$5,888	\$5,888	\$0	\$0	\$0	0.00%
8	ALLIANZ LIFE INSURANCE COMPANY OF NO	0.13%	60	3,030	\$4,642,147	\$4,722,825	\$0	\$4,776,001	\$4,828,657	102.24%
9	ALLSTATE LIFE INSURANCE COMPANY	0.00%	240	14	\$4,715	\$4,778	\$0	\$0	\$0	0.00%
10	ALLSTATE LIFE INSURANCE COMPANY OF N	0.00%	258	4	\$1,535	\$1,536	\$0	\$0	-\$2	-0.13%
11	AMALGAMATED LIFE INSURANCE COMPANY	0.00%	215	53	\$18,537	\$18,537	\$0	\$0	\$0	0.00%
12	AMERICAN ALTERNATIVE INSURANCE CORP	0.03%	122	0	\$944,650	\$944,650	\$0	\$1,811,281	-\$79,007	-8.36%
13	AMERICAN BANKERS LIFE ASSURANCE OF I	0.00%	261	10,155	\$1,267	\$1,267	\$0	\$0	-\$187	-14.76%
14	AMERICAN CONTINENTAL INSURANCE COM	0.26%	44	3,926	\$9,010,523	\$8,999,351	\$0	\$7,167,208	\$7,147,753	79.43%
15	AMERICAN FAMILY LIFE ASSURANCE COMP	2.92%	7	402,883	\$100,665,616	\$101,809,736	\$0	\$46,572,434	\$46,733,856	45.90%
16	AMERICAN FAMILY MUTUAL INSURANCE CC	0.17%	53	1,774	\$5,808,594	\$5,543,255	\$0	\$4,269,783	\$5,452,491	98.36%
17	AMERICAN FEDERATED LIFE INSURANCE C	0.04%	106	9,627	\$1,311,368	\$999,746	\$0	\$199,571	\$203,814	20.39%
18	AMERICAN FIDELITY ASSURANCE COMPAN'	0.23%	48	20,662	\$7,839,992	\$8,140,579	\$0	\$3,531,232	\$3,669,478	45.08%
19	AMERICAN GENERAL LIFE INSURANCE CO	0.06%	86	8,290	\$1,994,373	\$2,186,343	\$0	\$1,153,056	\$1,251,469	57.24%
20	AMERICAN HEALTH AND LIFE INSURANCE C	0.00%	262	7	\$1,230	\$1,460	\$0	\$0	\$0	0.00%
21	AMERICAN HERITAGE LIFE INSURANCE CO	0.07%	82	9,002	\$2,369,856	\$2,363,522	\$0	\$2,008,652	\$1,977,535	83.67%
22	AMERICAN HOME ASSURANCE COMPANY	0.00%	265	0	\$900	\$410	\$8	\$0	-\$117	-28.54%
23	AMERICAN HOME LIFE INSURANCE COMP	0.00%	281	8	\$379	\$402	\$0	\$0	\$0	0.00%
24	AMERICAN INCOME LIFE INSURANCE CO	0.04%	97	29,436	\$1,547,858	\$1,549,734	\$0	\$303,809	\$231,522	14.94%
25	AMERICAN NATIONAL INSURANCE COMPAN	0.01%	148	1,009	\$333,593	\$361,692	\$0	\$210,787	\$241,843	66.86%
26	AMERICAN NATIONAL LIFE INSURANCE CO	0.01%	162	107	\$184,888	\$179,419	\$0	\$136,437	\$138,376	77.12%
27	AMERICAN PROGRESSIVE LIFE AND HEALTH	0.00%	241	1	\$4,458	\$4,569	\$0	\$278	\$281	6.15%
28	AMERICAN PUBLIC LIFE INSURANCE COMP/	0.00%	190	98	\$58,248	\$58,341	\$0	\$9,333	\$4,703	8.06%
29	AMERICAN REPUBLIC CORP INSURANCE CC	0.13%	63	1,475	\$4,405,484	\$4,426,546	\$0	\$3,149,216	\$3,135,916	70.84%
30	AMERICAN REPUBLIC INSURANCE COMPAN	0.12%	66	2,333	\$4,214,002	\$4,336,967	\$0	\$4,996,203	\$5,006,071	115.43%
31	AMERICAN RETIREMENT LIFE INSURANCE C	0.06%	84	846	\$2,101,043	\$2,091,010	\$0	\$1,908,383	\$1,881,233	89.97%
32	AMERICAN STATES INSURANCE COMPANY	0.00%	260	2	\$1,332	\$4,105	\$0	\$2,400	\$7,321	178.34%
33	AMERICAN UNITED LIFE INSURANCE COMP/	0.00%	237	7	\$6,062	\$6,615	\$0	\$0	\$0	0.00%
34	AMERICO FINANCIAL LIFE AND ANNUITY INS	0.13%	62	2,815	\$4,475,557	\$4,372,209	\$0	\$3,892,441	\$4,037,773	92.35%
35	AMERITAS LIFE INSURANCE CORP	0.14%	57	8,247	\$4,965,786	\$5,032,419	\$0	\$2,820,411	\$3,010,815	59.83%
36	ANTHEM INSURANCE COMPANIES INC	1.24%	15	34,730	\$42,771,479	\$43,620,052	\$0	\$34,452,229	\$35,604,751	81.62%
37	ASPEN AMERICAN INSURANCE COMPANY	0.02%	128	4,539	\$713,699	\$713,699	\$0	\$43,672	\$256,351	35.92%
38	ASSURANCEAMERICA INSURANCE COMPAN	0.00%	185	1,374	\$70,021	\$69,638	\$0	\$0	\$0	0.00%
39	ASSURED LIFE ASSOCIATION	0.02%	135	491	\$610,463	\$619,333	\$0	\$508,848	\$504,628	81.48%
40	ASSURITY LIFE INSURANCE COMPANY	0.04%	102	2,377	\$1,383,131	\$1,394,026	\$0	\$784,641	\$494,565	35.48%
41	ATHENE ANNUITY & LIFE ASSURANCE COMI	0.00%	209	82	\$26,795	\$26,749	\$0	\$32,471	\$18,059	67.51%
42	ATHENE ANNUITY AND LIFE COMPANY	0.00%	255	10	\$2,000	\$2,189	\$0	\$74,091	\$47,592	2174.14%
43	ATLANTA LIFE INSURANCE COMPANY	0.00%	271	0	\$729	\$791	\$0	\$0	\$0	0.00%
44	ATLANTIC SPECIALTY INSURANCE COMPAN	0.02%	132	403	\$681,655	\$703,192	\$0	\$8,851	\$75,426	10.73%
45	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	245	73	\$4,500	\$4,247	\$0	\$220	\$30,215	711.44%
46	AUTO OWNERS LIFE INSURANCE COMPANY	0.02%	142	314	\$526,168	\$499,603	\$0	\$39,005	\$190,616	38.15%
47	AXA EQUITABLE LIFE INSURANCE COMPAN'	0.01%	153	386	\$240,732	\$231,335	\$0	\$1,261,416	\$1,263,615	546.23%
48	BALTIMORE LIFE INSURANCE COMPANY TH	0.00%	298	1	\$11	\$11	\$0	\$0	\$0	0.00%
49	BANKERS FIDELITY ASSURANCE COMPANY	0.00%	210	14	\$26,063	\$0	\$0	\$0	\$0	N/A
50	BANKERS FIDELITY LIFE INSURANCE COMP	0.03%	120	549	\$1,020,796	\$987,398	\$0	\$627,365	\$630,832	63.89%
51	BANKERS LIFE AND CASUALTY COMPANY	0.60%	20	13,619	\$20,689,304	\$22,275,181	\$589	\$23,097,577	\$25,029,111	112.36%
52	BANNER LIFE INSURANCE COMPANY	0.00%	173	707	\$118,487	\$118,487	\$0	\$0	\$0	0.00%
53	BERKSHIRE HATHAWAY SPECIALTY INSUR/	0.06%	87	6,067	\$1,983,541	\$1,982,796	\$0	\$720,846	\$692,414	34.92%
54	BERKSHIRE LIFE INSURANCE COMPANY OF	0.19%	51	3,420	\$6,566,980	\$6,515,562	\$0	\$1,322,237	\$2,552,230	39.17%
55	BEST LIFE AND HEALTH INSURANCE COMP/	0.02%	133	2,197	\$667,713	\$665,301	\$0	\$462,588	\$458,552	68.92%
56	BLUE CROSS AND BLUE SHIELD OF KANSAS	2.44%	10	32,923	\$84,291,047	\$84,291,047	\$0	\$62,777,181	\$64,465,062	76.48%
57	BOSTON MUTUAL LIFE INSURANCE COMPAN	0.00%	168	1,446	\$140,553	\$57,666	\$0	\$22,913	\$20,637	35.79%
58	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.04%	99	602	\$1,474,847	\$1,915,380	\$0	\$3,007,511	\$2,671,661	139.48%
59	CANADA LIFE ASSURANCE COMPANY	0.00%	203	38	\$32,118	\$33,811	\$0	\$258,675	\$203,349	601.43%
60	CATHOLIC FINANCIAL LIFE	0.00%	275	5	\$509	\$527	\$0	\$0	\$0	0.00%
61	CATHOLIC ORDER OF FORESTERS	0.00%	4	21	\$32,092	\$32,092	\$0	\$50,339	\$50,339	156.86%
62	CELTIC INSURANCE COMPANY	9.33%	204	78,378	\$321,751,082	\$321,751,082	\$0	\$257,697,385	\$257,911,854	80.16%
63	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	266	3	\$856	\$853	\$0	\$533	\$457	53.58%
64	CENTRAL STATES HEALTH & LIFE CO OF OH	0.00%	174	38	\$115,973	\$116,714	\$0	\$195,423	\$314,473	269.44%
65	CENTRAL STATES INDEMNITY COMPANY OF	0.00%	214	135	\$18,634	\$18,738	\$0	\$0	\$6,381	34.05%
66	CENTRE LIFE INSURANCE COMPANY	0.00%	178	70	\$91,757	\$96,009	\$0	\$23,984	\$9,775	10.18%
67	CHESAPEAKE LIFE INSURANCE COMPANY T	0.17%	52	25,539	\$6,024,319	\$6,015,297	\$0	\$1,585,844	\$1,734,258	28.83%
68	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.11%	67	993	\$3,938,398	\$4,102,280	\$0	\$2,788,100	\$2,595,603	63.27%
69	CICA LIFE INSURANCE COMPANY OF AMERI	0.00%	288	1	\$200	\$200	\$0	\$0	\$0	0.00%
70	CIGNA HEALTH AND LIFE INSURANCE COMF	11.62%	3	84,636	\$400,832,376	\$388,109,223	\$0	\$360,028,349	\$344,682,190	88.81%
71	CIGNA NATIONAL HEALTH INSURANCE COM	0.00%	193	21	\$51,362	\$52,222	\$0	\$33,554	\$32,918	63.03%
72	CINCINNATI LIFE INSURANCE COMPANY THI	0.00%	194	48	\$49,211	\$50,229	\$0	\$19,400	\$147,301	293.26%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
73	CITIZENS SECURITY LIFE INS CO	0.10%	73	4,600	\$3,375,022	\$3,518,131	\$0	\$1,970,933	\$1,987,124	56.48%
74	CMFG LIFE INSURANCE COMPANY	0.03%	118	634	\$1,054,697	\$1,053,979	\$0	\$121,273	\$143,805	13.64%
75	COLONIAL LIFE & ACCIDENT INSURANCE CC	0.36%	32	28,593	\$12,383,411	\$12,448,085	\$0	\$5,660,932	\$5,668,936	45.54%
76	COLONIAL PENN LIFE INSURANCE COMPAN	0.36%	31	6,205	\$12,491,650	\$12,387,694	\$0	\$8,677,685	\$8,946,437	72.22%
77	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.00%	250	1	\$3,086	\$3,086	\$0	\$568	\$522	16.92%
78	COMBINED INSURANCE CO OF AMERICA	0.27%	42	36,195	\$9,376,195	\$8,463,267	\$0	\$8,689,119	\$7,828,031	92.49%
79	COMMERCIAL TRAVELERS LIFE INSURANCE	0.00%	242	185	\$4,345	\$4,518	\$0	\$200	\$200	4.43%
80	COMMONWEALTH ANNUITY AND LIFE INSUF	0.00%	259	3	\$1,489	\$1,467	\$0	\$25,569	\$25,697	1751.67%
81	COMPANION LIFE INSURANCE COMPANY	0.30%	38	4,760	\$10,359,920	\$10,411,625	\$0	\$8,304,219	\$8,568,389	82.30%
82	COMPBENEFITS INSURANCE COMPANY	0.00%	286	2	\$240	\$240	\$0	\$0	\$0	0.00%
83	CONNECTICUT GENERAL LIFE INS CO	0.00%	189	56	\$60,492	\$66,803	\$0	\$580,747	\$367,003	549.38%
84	CONTINENTAL CASUALTY COMPANY	0.14%	58	2,336	\$4,807,954	\$7,472,996	\$0	\$11,219,294	\$15,090,633	201.94%
85	CONTINENTAL GENERAL INSURANCE COMF	0.10%	74	3,198	\$3,339,477	\$3,366,823	\$0	\$4,328,472	\$3,218,692	95.60%
86	CONTINENTAL LIFE INS CO OF BRENTWOOD	0.20%	49	7,849	\$7,050,665	\$7,013,268	\$0	\$4,229,329	\$4,280,200	61.03%
87	COUNTRY LIFE INSURANCE COMPANY	0.03%	116	677	\$1,070,827	\$1,077,953	\$0	\$621,222	\$648,983	60.21%
88	COVENTRY HEALTH AND LIFE INSURANCE C	14.94%	1	47,743	\$515,306,052	\$515,674,605	\$0	\$415,383,301	\$422,107,995	81.86%
89	COX HEALTH SYSTEMS INSURANCE COMPA	0.36%	33	2,870	\$12,338,956	\$12,338,956	\$0	\$8,033,519	\$8,212,059	66.55%
90	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	280	21	\$401	\$401	\$0	\$456	\$456	113.72%
91	CSA FRATERNAL LIFE	0.00%	300	0	\$0	\$0	\$0	\$22	\$22	N/A
92	DENTAL CARE PLUS INC	0.02%	130	3,301	\$698,290	\$699,444	\$0	\$216,410	\$217,485	31.09%
93	DENTEGRA INSURANCE COMPANY	0.00%	188	128	\$62,784	\$63,663	\$0	\$18,074	\$18,365	28.85%
94	EMC NATIONAL LIFE COMPANY	0.00%	191	73	\$56,717	\$56,535	\$0	\$28,887	\$30,502	53.95%
95	ENVISION INSURANCE COMPANY	0.02%	137	774	\$582,667	\$582,667	\$0	\$640,697	\$629,755	108.08%
96	EQUITABLE LIFE & CASUALTY INSURANCE C	0.26%	45	4,420	\$8,838,533	\$0	\$0	\$10,743,314	\$8,777,208	N/A
97	EVEREST REINSURANCE COMPANY	0.44%	28	5,229	\$15,096,785	\$15,914,939	\$0	\$14,995,248	\$14,301,816	89.86%
98	FAMILY BENEFIT LIFE INSURANCE COMPAN	0.00%	256	106	\$1,625	\$1,648	\$0	\$0	\$0	0.00%
99	FAMILY HERITAGE LIFE INSURANCE COMPA	0.27%	43	32,100	\$9,272,248	\$9,266,524	\$0	\$1,769,184	\$1,729,968	18.67%
100	FAMILY LIFE INSURANCE COMPANY	0.01%	164	162	\$174,897	\$174,839	\$0	\$136,415	\$137,373	78.57%
101	FARM BUREAU LIFE INSURANCE COMPANY	0.00%	221	28	\$11,838	\$11,923	\$0	\$20,021	\$1,649	13.83%
102	FARMERS MUTUAL HAIL INSURANCE COMP.	0.00%	284	0	\$259	\$263	\$0	\$0	\$0	0.00%
103	FARMERS NEW WORLD LIFE INSURANCE CC	0.02%	136	2,889	\$601,410	\$601,449	\$0	\$444,549	\$444,549	73.91%
104	FEDERAL INSURANCE COMPANY	0.04%	103	3,250	\$1,377,854	\$1,378,708	\$0	\$5,660	\$218,834	15.87%
105	FEDERAL LIFE INSURANCE COMPANY	0.00%	267	44	\$840	\$505	\$0	\$0	\$0	0.00%
106	FEDERATED LIFE INSURANCE COMPANY	0.03%	119	786	\$1,020,864	\$1,035,036	\$0	\$258,173	\$484,736	46.83%
107	FIDELITY LIFE ASSOCIATION A LEGAL RESE	0.00%	239	58	\$4,821	\$4,814	\$0	\$0	\$0	0.00%
108	FIDELITY SECURITY LIFE INSURANCE COMP	0.01%	152	1,404	\$241,248	\$246,013	\$0	\$0	-\$3,502	-1.42%
109	FINANCIAL AMERICAN LIFE INSURANCE COI	0.00%	300	4	-\$7	\$765	\$0	\$1,507	\$53	6.93%
110	FIRST ALLMERICA FINANCIAL LIFE INSURAN	0.00%	287	1	\$223	\$223	\$0	\$0	\$0	0.00%
111	FIRST HEALTH LIFE & HEALTH INSURANCE C	0.06%	89	484	\$1,955,892	\$1,556,391	\$0	\$2,320,598	\$1,128,856	72.53%
112	FORETHOUGHT LIFE INSURANCE COMPANY	0.02%	129	399	\$704,531	\$709,462	\$0	\$55,224	\$54,101	7.63%
113	FREEDOM LIFE INSURANCE COMPANY OF A	0.35%	34	19,966	\$11,914,047	\$11,869,377	\$0	\$4,399,537	\$4,436,703	37.38%
114	GENWORTH LIFE AND ANNUITY INSURANCE	0.01%	144	181	\$432,795	\$438,098	\$0	\$764,939	\$829,656	189.38%
115	GENWORTH LIFE INSURANCE COMPANY	1.28%	14	23,044	\$44,167,992	\$44,863,431	\$0	\$46,351,622	\$53,481,426	119.21%
116	GERBER LIFE INSURANCE COMPANY	0.02%	126	3,147	\$801,352	\$801,443	\$0	\$629,882	\$633,836	79.09%
117	GLEANER LIFE INSURANCE SOCIETY	0.00%	300	7	\$0	\$0	\$0	\$0	\$0	N/A
118	GLOBE LIFE AND ACCIDENT INSURANCE CC	0.05%	93	5,705	\$1,688,925	\$1,747,553	\$0	\$1,038,055	\$1,028,632	58.86%
119	GOLDEN RULE INSURANCE COMPANY	0.59%	21	27,332	\$20,249,056	\$20,154,059	\$0	\$8,037,000	\$9,487,848	47.08%
120	GOVERNMENT EMPLOYEES INSURANCE CO	0.00%	290	2	\$181	\$144	\$0	\$0	-\$20	-13.89%
121	GOVERNMENT PERSONNEL MUTUAL LIFE IN	0.01%	145	143	\$429,726	\$432,071	\$0	\$370,697	\$348,299	80.61%
122	GPM HEALTH AND LIFE INSURANCE COMPA	0.03%	110	663	\$1,136,740	\$1,124,469	\$0	\$1,110,499	\$1,156,906	102.88%
123	GREAT AMERICAN LIFE INSURANCE COMPA	0.01%	158	109	\$205,103	\$205,131	\$0	\$100,076	\$111,631	54.42%
124	GREAT SOUTHERN LIFE INSURANCE COMP/	0.00%	254	14	\$2,080	\$1,891	\$0	\$1,010	\$1,402	74.14%
125	GREAT WEST LIFE ASSURANCE COMPANY	0.00%	207	44	\$31,164	\$31,542	\$0	\$75,777	\$38,065	120.68%
126	GUARANTEE TRUST LIFE INSURANCE COMF	0.32%	36	15,194	\$11,009,034	\$11,139,374	\$0	\$4,617,736	\$5,617,951	50.43%
127	GUARANTY INCOME LIFE INSURANCE COMF	0.00%	192	52	\$56,204	\$56,204	\$0	\$31,998	\$31,998	56.93%
128	GUARDIAN LIFE INSURANCE COMPANY OF /	0.04%	104	1,464	\$1,358,974	\$1,383,106	\$12,702	\$1,633,930	\$2,101,001	151.90%
129	HCC LIFE INSURANCE COMPANY	0.13%	64	9	\$4,376,552	\$2,091,141	\$0	\$3,642,676	-\$709,758	-33.94%
130	HEALTH CARE SERVICE CORPORATION	0.05%	92	815	\$1,854,400	\$1,854,400	\$0	\$2,558,480	\$2,475,807	133.51%
131	HEALTHY ALLIANCE LIFE INSURANCE COMF	14.08%	2	106,272	\$485,694,794	\$486,115,724	\$0	\$361,958,835	\$352,838,860	72.58%
132	HEARTLAND NATIONAL LIFE INSURANCE CC	0.04%	100	1,893	\$1,469,996	\$1,480,382	\$0	\$651,281	\$642,286	43.39%
133	HORACE MANN LIFE INSURANCE COMPANY	0.00%	231	21	\$7,035	\$7,035	\$0	\$100	-\$133	-1.89%
134	HUMANA INSURANCE COMPANY	8.57%	5	147,169	\$295,693,281	\$294,331,601	\$0	\$215,723,505	\$217,371,053	73.85%
135	HUMANADENTAL INSURANCE COMPANY	0.09%	77	3,386	\$3,099,046	\$3,103,946	\$0	\$2,897,311	\$3,265,268	105.20%
136	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	289	3	\$190	\$192	\$0	\$0	\$0	0.00%
137	IDEALIFE INSURANCE COMPANY	0.00%	208	5	\$30,337	\$32,274	\$0	\$6,733	\$6,355	19.69%
138	ILLINOIS MUTUAL LIFE INSURANCE COMPAI	0.04%	105	4,180	\$1,320,007	\$1,348,981	\$0	\$1,097,213	\$1,828,998	135.58%
139	INDEPENDENCE AMERICAN INSURANCE CO	0.03%	117	908	\$1,058,493	\$1,054,833	\$0	\$73,360	\$224,903	21.32%
140	INDEPENDENT ORDER OF FORESTERS THE	0.00%	183	275	\$80,449	\$80,449	\$0	\$408	\$408	0.51%
141	INDIVIDUAL ASSURANCE COMPANY LIFE HE	0.29%	39	5,636	\$10,047,313	\$9,888,996	\$0	\$7,703,098	\$7,925,008	80.14%
142	INVESTORS LIFE INSURANCE COMPANY OF	0.00%	298	1	\$11	\$55	\$0	\$0	\$0	0.00%
143	IRONSHORE INDEMNITY INC	0.00%	300	0	\$0	\$0	\$0	\$0	-\$43,013	N/A
144	JACKSON NATIONAL LIFE INSURANCE COMI	0.02%	138	627	\$564,407	\$554,319	\$0	\$1,595,415	\$1,595,415	287.82%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
145	JEFFERSON NATIONAL LIFE INSURANCE CO	0.00%	211	18	\$23,148	\$23,338	\$0	\$29,142	\$40,316	172.75%
146	JOHN ALDEN LIFE INSURANCE COMPANY	0.01%	147	417	\$345,508	\$350,074	\$0	\$1,826,334	\$1,683,549	480.91%
147	JOHN HANCOCK LIFE & HEALTH INSURANCE	0.00%	202	14	\$32,693	\$33,432	\$0	\$100,089	\$230,415	689.20%
148	JOHN HANCOCK LIFE INSURANCE COMPANY	0.61%	19	11,034	\$21,110,298	\$21,539,516	\$10	\$18,491,489	\$23,605,575	109.59%
149	KANSAS CITY LIFE INSURANCE COMPANY	0.00%	225	13	\$9,375	\$9,518	\$0	\$2,907	\$1,762	18.51%
150	KNIGHTS OF COLUMBUS	0.11%	69	3,276	\$3,847,526	\$3,905,909	\$0	\$1,315,235	\$2,419,681	61.95%
151	LEADERS LIFE INSURANCE COMPANY	0.00%	232	29	\$6,735	\$7,219	\$0	\$0	-\$15	-0.21%
152	LIBERTY BANKERS LIFE INSURANCE COMPANY	0.00%	233	5	\$6,670	\$6,670	\$0	\$2,494	\$2,702	40.51%
153	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.10%	72	31,144	\$3,454,522	\$3,456,411	\$0	\$1,360,287	\$1,369,238	39.61%
154	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	206	11	\$31,522	\$28,301	\$0	\$96	-\$2,319	-8.19%
155	LIFE INSURANCE COMPANY OF THE SOUTH	0.00%	291	3	\$131	\$131	\$0	\$0	\$0	0.00%
156	LIFE OF THE SOUTH INSURANCE COMPANY	0.00%	228	15	\$7,665	\$10,101	\$0	\$6,129	\$6,024	59.64%
157	LIFESECURE INSURANCE COMPANY	0.02%	127	827	\$800,186	\$801,602	\$0	\$41,397	\$98,522	12.29%
158	LIFESHIELD NATIONAL INSURANCE CO	0.20%	50	78,199	\$6,926,861	\$6,878,674	\$0	\$3,541,596	\$5,710,620	83.02%
159	LINCOLN BENEFIT LIFE COMPANY	0.04%	101	1,270	\$1,458,366	\$1,574,992	\$0	\$3,193,437	\$5,081,301	322.62%
160	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.00%	201	239	\$34,055	\$34,057	\$0	\$0	\$0	0.00%
161	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	273	1	\$639	\$685	\$0	\$0	\$0	0.00%
162	LINCOLN LIFE ASSURANCE COMPANY OF NEW YORK	0.00%	300	1	\$0	\$0	\$0	\$0	\$0	#DIV/0!
163	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.01%	154	165	\$230,663	\$304,699	\$0	\$423,957	\$310,300	101.84%
164	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.11%	68	6,318	\$3,851,204	\$3,870,012	\$0	\$2,201,929	\$2,212,210	57.16%
165	LUMICO LIFE INSURANCE COMPANY	0.03%	112	1,370	\$1,121,731	\$1,138,022	\$0	\$490,793	\$615,017	54.04%
166	MADISON NATIONAL LIFE INSURANCE COMPANY	0.00%	264	3	\$1,024	\$1,035	\$0	\$0	-\$11	-1.06%
167	MANHATTAN LIFE INSURANCE COMPANY	0.53%	24	9,799	\$18,220,076	\$18,210,864	\$0	\$15,462,364	\$15,507,958	85.16%
168	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.00%	274	1	\$591	\$589	\$0	\$0	\$0	0.00%
169	MANHATTAN LIFE ASSURANCE COMPANY OF NEW YORK	0.15%	56	6,725	\$5,216,844	\$5,017,179	\$0	\$1,405,910	\$1,549,357	30.88%
170	MARKEL INSURANCE COMPANY	0.01%	155	63,840	\$224,756	\$232,590	\$0	\$28,121	\$27,517	11.83%
171	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	0.31%	37	5,371	\$10,663,832	\$11,117,430	\$432,222	\$9,769,399	\$9,042,456	81.34%
172	MEDAMERICA INSURANCE COMPANY	0.03%	115	486	\$1,075,300	\$1,114,691	\$0	\$539,073	\$544,092	48.81%
173	MEDICA INSURANCE COMPANY	0.58%	22	3,126	\$20,167,236	\$20,167,236	\$0	\$13,624,271	\$16,700,266	82.81%
174	MEDICO CORP LIFE INSURANCE COMPANY	0.01%	161	106	\$188,077	\$187,922	\$0	\$164,827	\$164,802	87.70%
175	MEDICO INSURANCE COMPANY	0.05%	91	3,039	\$1,888,780	\$1,896,169	\$0	\$821,226	\$814,463	42.95%
176	MERIT HEALTH INSURANCE COMPANY	0.00%	229	0	\$7,629	\$7,629	\$0	\$0	\$0	0.00%
177	MERIT LIFE INSURANCE CO	0.00%	300	94	\$0	\$0	\$0	\$240	-\$9,821	N/A
178	METROPOLITAN LIFE INSURANCE COMPANY	0.39%	29	6,595	\$13,576,651	\$13,531,549	\$0	\$7,038,467	\$11,091,972	81.97%
179	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.00%	176	89	\$106,109	\$111,046	\$0	\$845,939	\$459,525	413.81%
180	MIDWEST NATIONAL LIFE INSURANCE COMPANY	0.00%	186	425	\$69,346	\$69,562	\$0	\$51,021	\$111,942	160.92%
181	MINNESOTA LIFE INSURANCE COMPANY	0.02%	140	271	\$539,093	\$569,171	\$0	\$491,503	\$3,860,477	678.26%
182	MISSOURI VALLEY LIFE AND HEALTH INSURANCE COMPANY	0.24%	47	927	\$8,114,011	\$8,114,011	\$0	\$7,542,114	\$7,885,197	97.18%
183	MODERN WOODMEN OF AMERICA	0.00%	296	1	\$45	\$46	\$0	\$3,685	\$1,901	4132.61%
184	MONY LIFE INSURANCE COMPANY	0.00%	170	119	\$139,118	\$146,196	\$70,244	\$158,729	\$137,294	93.91%
185	MUTUAL OF OMAHA INSURANCE COMPANY	3.26%	6	62,926	\$112,556,278	\$113,248,617	\$0	\$89,032,729	\$86,900,040	76.73%
186	MUTUAL TRUST LIFE INSURANCE COMPANY	0.00%	272	1	\$663	\$663	\$0	\$0	\$0	0.00%
187	NASSAU LIFE INSURANCE COMPANY	0.00%	217	36	\$17,679	\$0	\$0	\$0	\$0	N/A
188	NASSAU LIFE INSURANCE COMPANY OF KANSAS	0.00%	169	90	\$140,241	\$141,890	\$0	\$124,730	\$112,934	79.59%
189	NASSAU LIFE INSURANCE COMPANY OF TEXAS	0.03%	114	2,115	\$1,078,871	\$1,041,876	\$0	\$1,570,105	\$1,500,261	144.00%
190	NATIONAL CASUALTY COMPANY	0.00%	278	19	\$485	\$492	\$0	\$0	\$0	0.00%
191	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	212	82	\$22,549	\$22,978	\$0	\$9,073	\$8,083	35.18%
192	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.00%	167	45	\$156,086	\$146,417	\$0	\$8,580	\$8,580	5.86%
193	NATIONAL HEALTH INSURANCE COMPANY	0.28%	41	10,904	\$9,634,149	\$10,117,924	\$0	\$2,493,498	\$2,507,659	24.78%
194	NATIONAL LIFE INSURANCE COMPANY	0.00%	180	83	\$90,112	\$123,450	\$0	\$196,080	\$144,280	116.87%
195	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE COMPANY	0.06%	90	7,017	\$1,941,037	\$1,936,376	\$0	\$871,346	\$840,562	43.41%
196	NATIONAL UNION FIRE INSURANCE COMPANY	0.00%	224	32	\$10,099	\$11,244	\$0	\$51	\$2,070	18.41%
197	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	257	3	\$1,567	\$1,567	\$0	\$2,307	\$2,307	147.22%
198	NEW ENGLAND LIFE INSURANCE COMPANY	0.00%	187	69	\$63,920	\$63,720	\$0	\$71,177	\$51,813	81.31%
199	NEW ERA LIFE INSURANCE COMPANY OF TEXAS	0.00%	200	13	\$34,701	\$35,414	\$0	\$30,741	\$29,797	84.14%
200	NEW YORK LIFE INSURANCE COMPANY	0.16%	55	3,106	\$5,389,819	\$5,377,158	\$0	\$3,207,800	\$1,957,794	36.41%
201	NORTH AMERICAN INSURANCE COMPANY	0.04%	107	351	\$1,296,407	\$1,310,580	\$0	\$1,048,975	\$1,026,392	78.32%
202	NORTHWESTERN LONG TERM CARE INSURANCE COMPANY	0.51%	25	6,427	\$17,724,514	\$17,371,606	\$0	\$2,399,464	\$8,425,141	48.50%
203	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	0.79%	16	21,118	\$27,278,320	\$27,008,929	\$8,873,503	\$11,529,533	\$19,481,224	72.13%
204	OCEANVIEW LIFE AND ANNUITY	0.00%	246	2	\$3,815	\$3,815	\$0	\$56,057	\$57,032	1494.94%
205	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.01%	143	318	\$508,209	\$509,962	\$0	\$452,986	\$450,268	88.29%
206	OHIO NATIONAL LIFE INSURANCE COMPANY	0.00%	172	69	\$123,794	\$123,884	\$22,389	\$205,306	\$210,550	169.96%
207	OLD AMERICAN INSURANCE COMPANY	0.00%	222	249	\$11,784	\$12,435	\$0	\$16,246	-\$30,820	-247.85%
208	OLD REPUBLIC LIFE INSURANCE COMPANY	0.00%	251	186	\$2,902	\$2,902	\$0	\$431	\$431	14.85%
209	OLD SURETY LIFE INSURANCE COMPANY	0.44%	27	6,478	\$15,130,982	\$15,078,418	\$0	\$10,372,925	\$10,420,615	69.11%
210	OLD UNITED LIFE INSURANCE COMPANY	0.00%	218	79	\$17,392	\$21,962	\$0	\$0	\$0	0.00%
211	OMAHA HEALTH INSURANCE COMPANY	0.07%	81	2,964	\$2,447,186	\$2,447,186	\$0	\$2,978,464	\$2,312,247	94.49%
212	OMAHA INSURANCE COMPANY	1.44%	13	32,006	\$49,601,262	\$48,968,902	\$0	\$42,111,378	\$44,881,308	91.65%
213	OXFORD LIFE INSURANCE COMPANY	0.02%	124	248	\$859,151	\$872,822	\$0	\$653,871	\$619,552	70.98%
214	OZARK NATIONAL LIFE INSURANCE COMPANY	0.00%	195	1,423	\$45,692	\$46,650	\$0	\$56,119	\$55,287	118.51%
215	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	177	115	\$104,325	\$69,364	\$0	\$79,026	\$83,879	120.93%

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216	PAUL REVERE LIFE INSURANCE COMPANY	0.06%	88	1,363	\$1,977,846	\$2,193,707	\$0	\$4,245,137	\$3,179,818	144.95%
217	PAVONIA LIFE INSURANCE COMPANY OF MI	0.00%	300	0	\$0	\$0	\$0	\$0	-\$3	N/A
218	PEKIN LIFE INSURANCE COMPANY	0.04%	109	630	\$1,251,099	\$1,230,749	\$0	\$871,654	\$869,982	70.69%
219	PENN MUTUAL LIFE INSURANCE COMPANY	0.00%	235	30	\$6,287	\$54,693	\$0	\$43,178	\$12,395	22.66%
220	PHILADELPHIA AMERICAN LIFE INSURANCE	0.11%	70	3,641	\$3,651,940	\$3,658,600	\$0	\$1,943,895	\$2,042,939	55.84%
221	PHYSICIANS LIFE INSURANCE COMPANY	0.03%	111	375	\$1,121,808	\$1,122,773	\$0	\$866,630	\$844,541	75.22%
222	PHYSICIANS MUTUAL INSURANCE COMPAN	0.13%	61	4,538	\$4,628,354	\$4,684,237	\$0	\$3,618,487	\$3,293,899	70.32%
223	PRIMERICA LIFE INSURANCE COMPANY	0.00%	252	7	\$2,448	\$2,402	\$0	\$0	\$0	0.00%
224	PRINCIPAL LIFE INSURANCE COMPANY	0.28%	40	3,848	\$9,740,654	\$7,478,944	\$0	\$2,592,184	\$6,384,799	85.37%
225	PROFESSIONAL INSURANCE COMPANY	0.00%	166	271	\$168,202	\$165,618	\$0	\$70,398	\$70,398	42.51%
226	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	171	86	\$129,188	\$153,418	\$0	\$238,710	\$271,671	177.08%
227	PROVIDENT AMERICAN LIFE AND HEALTH IN	0.00%	198	9	\$37,799	\$37,213	\$0	\$30,833	\$30,049	80.75%
228	PROVIDENT LIFE AND ACCIDENT INSURANC	0.37%	30	16,257	\$12,755,406	\$12,792,088	\$0	\$7,885,902	\$6,940,479	54.26%
229	PROVIDENT LIFE AND CASUALTY INSURANC	0.01%	151	125	\$279,235	\$280,550	\$0	\$157,008	\$193,685	69.04%
230	PRUDENTIAL INSURANCE COMPANY OF AMI	0.09%	75	1,452	\$3,231,643	\$3,239,925	\$0	\$2,297,403	\$2,136,353	65.94%
231	PURITAN LIFE INSURANCE COMPANY OF AN	0.00%	181	0	\$88,390	\$91,309	\$0	\$54,891	\$56,895	62.31%
232	RELIANCE STANDARD LIFE INSURANCE COI	0.00%	249	18	\$3,186	\$3,186	\$0	\$0	\$0	0.00%
233	RELIASTAR LIFE INSURANCE COMPANY	0.00%	248	0	\$3,351	\$3,356	\$0	\$0	\$0	0.00%
234	RELIASTAR LIFE INSURANCE COMPANY OF	0.00%	216	25	\$17,748	\$17,754	\$0	\$116,074	\$102,053	574.82%
235	RENAISSANCE LIFE & HEALTH INSURANCE I	0.04%	96	44,696	\$1,551,370	\$1,551,370	\$0	\$1,231,054	\$1,243,216	80.14%
236	RESERVE NATIONAL INSURANCE COMPANY	0.24%	46	10,373	\$8,169,635	\$8,180,430	\$0	\$5,218,644	\$5,320,448	65.04%
237	RIVERSOURCE LIFE INSURANCE COMPANY	0.14%	59	3,078	\$4,745,593	\$4,794,179	\$0	\$6,080,414	\$6,055,300	126.31%
238	ROYAL NEIGHBORS OF AMERICA	0.00%	179	12	\$90,259	\$92,199	\$0	\$35,231	\$32,731	35.50%
239	ROYALTY CAPITAL LIFE INSURANCE COMP/	0.00%	297	3	\$12	\$10	\$0	\$0	\$0	0.00%
240	S USA LIFE INSURANCE COMPANY INC	0.01%	159	126	\$194,255	\$192,243	\$0	\$124,949	\$129,609	67.42%
241	SBLI USA LIFE INSURANCE COMPANY INC	0.00%	243	3	\$4,214	\$4,176	\$0	\$714	\$731	17.50%
242	SECURITY MUTUAL LIFE INSURANCE COMP.	0.00%	277	1	\$491	\$529	\$0	\$0	\$0	0.00%
243	SECURITY NATIONAL LIFE INSURANCE COM	0.00%	270	21	\$794	\$815	\$0	\$0	\$0	0.00%
244	SENIOR HEALTH INSURANCE COMPANY OF	0.04%	98	1,071	\$1,517,883	\$1,943,263	\$0	\$5,884,639	\$4,854,489	249.81%
245	SENTRY LIFE INSURANCE COMPANY (L&H A	0.00%	282	4	\$326	\$326	\$0	\$0	\$0	0.00%
246	SETTLERS LIFE INSURANCE COMPANY	0.00%	283	0	\$321	\$318	\$0	\$0	\$0	0.00%
247	SHELTER LIFE INSURANCE COMPANY	0.00%	165	114	\$168,315	\$176,312	\$0	\$232,939	\$17,896	10.15%
248	SHENANDOAH LIFE INSURANCE COMPANY	0.00%	205	7	\$32,075	\$32,044	\$0	\$13,176	\$13,490	42.10%
249	SILVERSCRIPT INSURANCE COMPANY	2.80%	8	138,515	\$96,755,782	\$95,929,622	\$0	\$80,068,943	\$81,809,746	85.28%
250	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	293	26	\$83	\$83	\$0	\$0	\$0	0.00%
251	STANDARD INSURANCE COMPANY	0.10%	71	1,553	\$3,475,677	\$3,464,060	\$0	\$764,723	\$1,337,227	38.60%
252	STANDARD LIFE AND ACCIDENT INSURANCE	0.04%	108	1,535	\$1,295,815	\$1,331,681	\$0	\$879,306	\$910,946	68.41%
253	STANDARD LIFE AND CASUALTY COMPANY	0.00%	197	8	\$43,430	\$43,373	\$0	\$3,653	\$3,195	7.37%
254	STANDARD SECURITY LIFE INSURANCE COI	0.00%	236	7	\$6,200	\$6,149	\$0	\$0	\$0	0.00%
255	STARMOUNT LIFE INSURANCE COMPANY	0.03%	123	2,635	\$877,074	\$877,091	\$0	\$501,188	\$498,316	56.81%
256	STATE FARM MUTUAL AUTOMOBILE INSUR/	0.67%	17	20,517	\$23,212,107	\$19,679,976	\$312	\$15,209,816	\$15,515,274	78.84%
257	STATE LIFE INSURANCE COMPANY	0.02%	139	308	\$540,994	\$543,392	\$0	\$663,701	\$958,168	176.33%
258	STATE MUTUAL INSURANCE COMPANY	0.13%	65	5,474	\$4,360,921	\$4,345,717	\$0	\$966,993	\$1,129,635	25.99%
259	STERLING INVESTORS LIFE INSURANCE CO	0.01%	146	382	\$381,834	\$71,884	\$0	\$26,090	\$25,637	35.66%
260	STERLING LIFE INSURANCE COMPANY	0.07%	80	872	\$2,453,622	\$2,459,916	\$0	\$1,827,776	\$1,819,916	73.98%
261	SYMETRA LIFE INSURANCE COMPANY	0.00%	226	13	\$8,430	\$9,677	\$0	\$11,647	\$17,092	176.62%
262	SYMPHONIX HEALTH INSURANCE INC	0.00%	285	8	\$249	\$21,153	\$0	-\$1,793,953	-\$9,323	-44.07%
263	TALCOTT RESOLUTION LIFE AND ANNUITY I	0.00%	244	89	\$4,110	\$6,035	\$0	\$3,878	\$3,878	64.26%
264	TALCOTT RESOLUTION LIFE INSURANCE CC	0.00%	227	3	\$7,940	\$7,940	\$0	\$0	\$0	0.00%
265	TEACHERS INSURANCE AND ANNUITY ASSC	0.01%	160	96	\$188,932	\$189,559	\$0	\$211,990	-\$219,651	-115.87%
266	THE RELIABLE LIFE INSURANCE COMPANY	0.01%	150	2,719	\$289,266	\$287,704	\$0	\$155,097	\$119,782	41.63%
267	THE TRAVELERS PROTECTIVE ASSOCIATIOI	0.00%	219	1,129	\$16,090	\$16,090	\$0	\$4,806	\$4,546	28.25%
268	THRIVENT FINANCIAL FOR LUTHERANS	0.32%	35	7,165	\$11,050,973	\$11,033,955	\$122,958	\$13,823,465	\$20,130,530	182.44%
269	TIAA-CREF LIFE INSURANCE COMPANY	0.00%	175	51	\$113,101	\$112,814	\$0	\$148,540	\$99,742	88.41%
270	TIME INSURANCE COMPANY	0.08%	79	4,171	\$2,704,075	\$2,743,522	\$0	\$4,417,371	\$2,455,049	89.49%
271	TRANSAMERICA FINANCIAL LIFE INSURANC	0.00%	268	10	\$810	\$818	\$0	\$0	\$0	0.00%
272	TRANSAMERICA LIFE INSURANCE COMPAN'	0.46%	26	11,011	\$15,806,389	\$15,111,649	\$0	\$14,537,452	\$8,721,362	57.71%
273	TRANSAMERICA PREMIER LIFE INSURANCE	1.60%	12	28,647	\$55,342,825	\$55,177,838	\$0	\$43,536,265	\$44,818,321	81.23%
274	TRAVELERS INDEMNITY COMPANY	0.00%	300	0	\$0	\$183	\$0	\$0	\$0	0.00%
275	TRUSTMARK INSURANCE COMPANY	0.00%	184	256	\$74,309	\$73,990	\$0	\$31,732	\$22,777	30.78%
276	U S SPECIALTY INSURANCE COMPANY	0.00%	253	3	\$2,374	\$1,111	\$0	\$7,257	-\$120,982	-10889.47%
277	UNICARE LIFE & HEALTH INSURANCE COMP	0.00%	276	2	\$494	\$564	\$0	\$190	\$185	32.80%
278	UNIFIED LIFE INSURANCE COMPANY	0.05%	95	1,107	\$1,624,764	\$1,625,785	\$0	\$1,701,871	\$1,817,233	111.78%
279	UNION FIDELITY LIFE INSURANCE COMPAN)	0.00%	213	136	\$19,037	\$19,364	\$0	\$19,053	\$20,045	103.52%
280	UNION LABOR LIFE INSURANCE COMPANY	0.00%	247	12	\$3,589	\$3,664	\$0	\$5,312	\$5,370	146.56%
281	UNION SECURITY INSURANCE COMPANY	0.05%	94	1,007	\$1,675,580	\$1,663,706	\$0	\$3,297,511	\$3,366,383	202.34%
282	UNITED AMERICAN INSURANCE COMPANY	0.09%	78	2,815	\$3,023,861	\$3,024,730	\$0	\$2,700,399	\$2,809,869	92.90%
283	UNITED COMMERCIAL TRAVELERS OF AMEI	0.02%	134	616	\$626,903	\$631,291	\$0	\$372,255	\$367,851	58.27%
284	UNITED HEALTHCARE LIFE INSURANCE COI	0.03%	121	2,016	\$965,956	\$962,975	\$0	\$398,704	\$399,364	41.47%
285	UNITED HOME LIFE INSURANCE COMPANY	0.00%	269	2	\$806	\$792	\$0	\$0	\$0	0.00%
286	UNITED INSURANCE COMPANY OF AMERIC/	0.00%	199	273	\$34,987	\$35,124	\$0	\$8,103	\$8,241	23.46%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
287	UNITED LIFE INSURANCE COMPANY	0.00%	223	21	\$11,731	\$11,687	\$0	\$6,667	\$5,789	49.53%
288	UNITED NATIONAL LIFE INSURANCE COMPA	0.02%	131	701	\$694,120	\$696,481	\$0	\$392,090	\$412,463	59.22%
289	UNITED OF OMAHA LIFE INSURANCE COMP/	0.63%	18	7,235	\$21,637,504	\$21,760,605	\$0	\$15,590,494	\$16,155,729	74.24%
290	UNITED SECURITY ASSURANCE COMPANY (	0.03%	113	524	\$1,079,241	\$1,098,543	\$0	\$667,785	\$812,539	73.97%
291	UNITED SECURITY HEALTH AND CASUALTY	0.01%	156	190	\$207,756	\$212,822	\$0	\$82,569	\$76,440	35.92%
292	UNITED STATES LIFE INSURANCE COMPAN)	0.00%	295	1	\$66	\$256	\$0	\$0	-\$5,862	-2289.84%
293	UNITED WORLD LIFE INSURANCE COMPANY)	0.06%	85	709	\$2,095,223	\$2,104,301	\$0	\$1,745,497	\$1,725,083	81.98%
294	UNIVERSAL GUARANTY LIFE INSURANCE C)	0.00%	279	0	\$481	\$481	\$0	\$0	\$0	0.00%
295	UNUM LIFE INSURANCE COMPANY OF AMEF	0.09%	76	1,936	\$3,120,168	\$3,492,648	\$0	\$8,019,359	\$9,626,517	275.62%
296	USAA LIFE INSURANCE COMPANY	0.17%	54	2,276	\$5,778,629	\$5,779,115	\$0	\$4,427,956	\$4,428,792	76.63%
297	USABLE LIFE	0.00%	182	238	\$80,551	\$80,551	\$0	\$54,874	\$54,874	68.12%
298	VOYA INSURANCE AND ANNUITY COMPANY	0.00%	230	76	\$7,114	\$7,189	\$0	\$0	\$0	0.00%
299	WASHINGTON NATIONAL INSURANCE COMP	0.58%	23	24,911	\$19,870,740	\$20,046,410	\$0	\$12,250,741	\$12,014,646	59.93%
300	WELLCARE PRESCRIPTION INSURANCE INC	1.81%	11	104,065	\$62,382,480	\$63,858,165	\$0	\$36,698,652	\$47,333,367	74.12%
301	WEST COAST LIFE INSURANCE COMPANY	0.00%	300	0	\$0	\$4	\$0	\$0	\$0	0.00%
302	WESTERN AND SOUTHERN LIFE INSURANCE	0.02%	141	1,502	\$528,401	\$526,415	\$0	\$142,692	\$140,691	26.73%
303	WESTERN CATHOLIC UNION	0.02%	125	231	\$825,670	\$861,349	\$0	\$849,585	\$784,801	91.11%
304	WESTERN UNITED LIFE ASSURANCE COMP/	0.00%	234	11	\$6,496	\$6,512	\$0	\$10,027	\$11,478	176.26%
305	WILCAC LIFE INSURANCE COMPANY	0.00%	220	8	\$14,660	\$13,894	\$0	\$0	\$0	0.00%
306	WILCO LIFE INSURANCE COMPANY	0.01%	157	514	\$206,091	\$205,348	\$0	\$302,787	\$118,419	57.67%
307	WILTON REASSURANCE LIFE COMPANY OF	0.00%	292	1	\$122	\$122	\$0	\$0	\$0	0.00%
308	WOODMEN OF THE WORLD LIFE INSURANCE	0.00%	196	117	\$45,268	\$45,449	\$3,088	\$1,710	\$2,127	4.68%
TOTAL		100.00%		2,257,753	\$3,449,740,902	\$3,428,971,204	\$9,538,025	\$2,668,869,662	\$2,716,523,557	79.22%

**GROUP
ACCIDENT & HEALTH
INSURANCE
BY LINE OF BUSINESS
BY COMPANY**

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP COMPREHENSIVE MEDICAL EXPENSE
(SMALL EMPLOYER 2 - 50 EMPLOYEES)**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	0.22%	7	240	\$2,199,914	\$2,200,756	\$0	\$831,327	\$985,585	44.78%
2	BERKLEY LIFE AND HEALTH INSURANCE COMPAN	2.11%	5	65	\$21,078,194	\$21,206,231	\$0	\$15,984,234	\$14,717,824	69.40%
3	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	15.67%	3	24,419	\$156,616,379	\$156,616,379	\$0	\$122,360,997	\$132,884,189	84.85%
4	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.03%	8	3	\$335,982	\$335,982	\$0	\$1,101,467	\$558,229	166.15%
5	COMPANION LIFE INSURANCE COMPANY	0.00%	10	0	\$0	\$0	\$0	\$108	\$113	N/A
6	COVENTRY HEALTH AND LIFE INSURANCE COMPA	-0.03%	10	0	-\$280,101	-\$167,062	\$0	\$5,084,085	-\$452,934	271.12%
7	COX HEALTH SYSTEMS INSURANCE COMPANY	0.98%	6	1,347	\$9,774,991	\$9,774,991	\$0	\$8,128,434	\$8,122,359	83.09%
8	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	31.33%	2	51,403	\$313,078,636	\$311,794,223	\$0	\$244,425,185	\$243,611,348	78.13%
9	HUMANA INSURANCE COMPANY	4.54%	4	6,243	\$45,369,057	\$45,369,057	\$0	\$43,419,489	\$43,309,606	95.46%
10	TRANSAMERICA PREMIER LIFE INSURANCE COMP.	0.00%	9	2	\$2,193	\$2,138	\$0	\$0	\$0	0.00%
11	UNITEDHEALTHCARE INSURANCE COMPANY	45.14%	1	75,656	\$450,985,869	\$456,123,023	\$0	\$347,461,536	\$349,160,765	76.55%
TOTAL		100.00%		159,378	\$999,161,114	\$1,003,255,718	\$0	\$788,796,862	\$792,897,084	79.03%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP COMPREHENSIVE MEDICAL EXPENSE
(SMALL EMPLOYER 3 - 25 EMPLOYEES)**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	0.23%	7	161	\$1,610,653	\$1,610,653	\$0	\$608,802	\$708,051	43.96%
2	BERKLEY LIFE AND HEALTH INSURANCE COMPA	3.03%	5	65	\$21,078,194	\$21,206,231	\$0	\$15,984,234	\$14,717,824	69.40%
3	BLUE CROSS AND BLUE SHIELD OF KANSAS CIT	19.93%	2	21,337	\$138,494,085	\$138,494,085	\$0	\$104,999,008	\$120,122,850	86.74%
4	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.05%	8	3	\$335,982	\$335,982	\$0	\$110,467	\$558,229	166.15%
5	COVENTRY HEALTH AND LIFE INSURANCE COMF	0.01%	10	0	\$56,979	\$56,979	\$0	\$2,711,307	-\$241,547	-423.92%
6	COX HEALTH SYSTEMS INSURANCE COMPANY	1.00%	6	774	\$6,929,815	\$6,929,815	\$0	\$4,899,447	\$4,903,112	70.75%
7	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	18.81%	3	21,456	\$130,681,384	\$130,145,261	\$0	\$102,024,916	\$101,685,215	78.13%
8	HUMANA INSURANCE COMPANY	3.59%	4	5,350	\$24,952,981	\$24,952,981	\$0	\$22,013,681	\$21,611,493	86.61%
9	RENAISSANCE LIFE & HEALTH INSURANCE COMI	0.02%	9	6	\$120,896	\$120,893	\$0	\$41,617	\$45,059	37.27%
10	TRANSAMERICA PREMIER LIFE INSURANCE COM	0.00%	11	2	\$2,193	\$2,138	\$0	\$0	\$0	0.00%
11	UNITEDHEALTHCARE INSURANCE COMPANY	53.33%	1	37,929	\$370,532,305	\$374,753,017	\$0	\$285,476,182	\$286,872,277	76.55%
	TOTAL	100.00%		87,083	\$694,795,467	\$698,608,035	\$0	\$538,869,661	\$550,982,563	78.87%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MEDICAL EXPENSE - LARGE EMPLOYER /UNION**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.15%	11	668	\$4,079,457	\$4,076,593	\$0	\$2,547,217	\$2,664,434	65.36%
2	AETNA HEALTH INSURANCE COMPANY	0.00%	17	92	\$7,872	\$7,872	\$0	\$4,634	\$4,696	59.65%
3	AETNA LIFE INSURANCE COMPANY	13.74%	4	42,815	\$384,986,687	\$384,589,359	\$0	\$371,626,231	\$373,850,837	97.21%
4	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	16	2	\$15,694	\$15,694	\$0	\$175,217	-\$175,375	-1117.47%
5	BCS INSURANCE COMPANY	0.00%	21	0	\$0	\$0	\$0	\$8,014	\$8,014	N/A
6	BEAZLEY INSURANCE COMPANY INC	0.37%	8	165	\$10,363,170	\$10,363,170	\$0	\$4,478,118	\$7,036,625	67.90%
7	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	19.44%	3	154,840	\$544,952,746	\$544,952,746	\$0	\$444,745,057	\$432,074,700	79.29%
8	CIGNA HEALTH AND LIFE INSURANCE COMPANY	5.03%	5	64,113	\$141,119,636	\$143,176,322	\$0	\$120,676,298	\$122,567,260	85.61%
9	CONNECTICUT GENERAL LIFE INS CO	0.00%	20	0	\$4,675	\$769	\$0	\$30,968	\$31,351	4076.85%
10	COX HEALTH SYSTEMS INSURANCE COMPANY	3.98%	6	23,270	\$111,645,204	\$111,645,204	\$0	\$102,820,788	\$102,743,928	92.03%
11	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	18	2	\$6,732	\$7,052	\$0	\$4,073	\$4,249	60.25%
12	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	30.74%	1	183,781	\$861,608,576	\$892,830,439	\$0	\$760,328,615	\$761,502,054	85.29%
13	HUMANA INSURANCE COMPANY	1.22%	7	6,762	\$34,171,810	\$34,171,810	\$0	\$25,904,843	\$25,660,600	75.09%
14	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	21	31	-\$289	-\$289	\$0	\$894	\$1,141	-394.81%
15	METROPOLITAN LIFE INSURANCE COMPANY	0.25%	10	20,777	\$6,894,537	\$6,446,559	\$0	\$1,820,747	\$382,778	5.94%
16	NATIONWIDE LIFE INSURANCE COMPANY	0.03%	13	493	\$902,080	\$892,744	\$0	\$269,093	\$0	0.00%
17	SHELTER LIFE INSURANCE COMPANY	0.13%	12	532	\$3,673,596	\$3,662,893	\$0	\$3,341,729	\$3,414,170	93.21%
18	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	19	2	\$5,965	\$4,907	\$0	\$0	\$56	1.14%
19	STATE FARM MUTUAL AUTOMOBILE INSURANCE COI	0.27%	9	1,246	\$7,700,505	\$7,700,505	\$0	\$5,099,185	\$4,821,865	62.62%
20	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.01%	15	466	\$174,846	\$171,190	\$0	\$151,627	\$594,422	347.23%
21	UNITEDHEALTHCARE INSURANCE COMPANY	24.61%	2	152,034	\$689,823,300	\$697,681,037	\$0	\$582,845,930	\$585,696,285	83.95%
22	WELLFLEET INSURANCE COMPANY	0.03%	14	0	\$804,480	\$956,514	\$0	\$722,093	\$626,503	65.50%
TOTAL		100.00%		652,091	\$2,802,941,279	\$2,843,353,090	\$0	\$2,427,601,371	\$2,423,510,593	85.23%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MEDICAL EXPENSE - ASSOCIATION**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN ALTERNATIVE INSURANCE CORPORATIO	0.00%	10	0	\$0	\$0	\$0	\$0	-\$14,728	N/A
2	AMERICAN NATIONAL LIFE INSURANCE COMPANY OI	0.23%	4	21	\$114,154	\$115,913	\$0	\$70,404	\$57,250	49.39%
3	FIRST CONTINENTAL LIFE & ACCIDENT INSURANCE (	0.59%	2	843	\$296,659	\$296,659	\$0	\$0	\$0	0.00%
4	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.15%	5	11	\$76,727	\$79,124	\$0	\$23,978	\$23,075	29.16%
5	GOLDEN RULE INSURANCE COMPANY	98.42%	1	12,127	\$49,779,338	\$49,706,227	\$0	\$36,462,194	\$35,268,406	70.95%
6	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	0.52%	3	56	\$261,717	\$260,643	\$0	\$355,112	\$353,930	135.79%
7	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	10	0	\$0	\$0	\$0	\$0	-\$18	N/A
8	RESERVE NATIONAL INSURANCE COMPANY	0.05%	6	13	\$27,479	\$27,193	\$0	\$3,508	\$3,612	13.28%
9	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.05%	7	0	\$22,803	\$26,351	\$0	\$122,040	\$122,040	463.13%
10	UNITED HEALTHCARE LIFE INSURANCE COMPANY	0.00%	9	0	\$94	\$94	\$0	\$28,447	\$26,584	28280.85%
11	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.00%	8	4	\$465	\$0	\$0	\$0	\$0	N/A
TOTAL		100.00%		13,075	\$50,579,436	\$50,512,204	\$0	\$37,065,683	\$35,840,151	70.95%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MEDICAL EXPENSE - DISCRETIONARY**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	MUTUAL OF OMAHA INSURANCE COMPANY	100.00%	1	1	\$237	\$237	\$0	\$3,012	\$3,034	1280.17%
2	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	2	0	\$0	\$0	\$0	\$8,505	\$0	N/A
TOTAL		100.00%		1	\$237	\$237	\$0	\$11,517	\$3,034	1280.17%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MEDICAL EXPENSE - FEDERAL EMPLOYEES**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	2.46%	3	12,178	\$17,822,496	\$17,734,532	\$0	\$16,224,494	\$16,515,348	93.13%
2	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	35.11%	2	31,758	\$253,915,931	\$253,915,931	\$0	\$243,900,860	\$246,190,933	96.96%
3	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	62.14%	1	58,529	\$449,355,779	\$439,817,714	\$0	\$418,880,279	\$417,518,159	94.93%
4	HUMANA INSURANCE COMPANY	0.27%	4	7,204	\$1,937,707	\$1,937,707	\$0	\$1,004,086	\$1,101,350	56.84%
5	NATIONAL CASUALTY COMPANY	0.00%	6	1	\$22	\$22	\$0	\$0	\$0	0.00%
6	UNITEDHEALTHCARE INSURANCE COMPANY	0.02%	5	0	\$113,340	\$118,786	\$0	\$108,069	\$109,488	92.17%
TOTAL		100.00%		109,670	\$723,145,275	\$713,524,692	\$0	\$680,117,788	\$681,435,278	95.50%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP COMPREHENSIVE MEDICAL EXPENSE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.09%	13	668	\$4,079,457	\$4,076,593	\$0	\$2,547,217	\$2,664,434	65.36%
2	AETNA HEALTH INSURANCE COMPANY	0.00%	25	92	\$7,872	\$7,872	\$0	\$4,634	\$4,696	59.65%
3	AETNA LIFE INSURANCE COMPANY	8.85%	4	55,233	\$405,009,097	\$404,524,647	\$0	\$388,682,052	\$391,351,770	96.74%
4	AMERICAN ALTERNATIVE INSURANCE CORPORATIO	0.00%	33	0	\$0	\$0	\$0	\$0	-\$14,728	N/A
5	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	24	2	\$15,694	\$15,694	\$0	\$175,217	-\$175,375	-1117.47%
6	AMERICAN NATIONAL LIFE INSURANCE COMPANY OI	0.00%	20	21	\$114,154	\$115,913	\$0	\$70,404	\$57,250	49.39%
7	BCS INSURANCE COMPANY	0.00%	33	0	\$0	\$0	\$0	\$8,014	\$8,014	N/A
8	BEAZLEY INSURANCE COMPANY INC	0.23%	10	165	\$10,363,170	\$10,363,170	\$0	\$4,478,118	\$7,036,625	67.90%
9	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.46%	9	65	\$21,078,194	\$21,206,231	\$0	\$15,984,234	\$14,717,824	69.40%
10	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	20.88%	3	211,017	\$955,485,056	\$955,485,056	\$0	\$811,006,914	\$811,149,822	84.89%
11	CIGNA HEALTH AND LIFE INSURANCE COMPANY	3.08%	5	64,113	\$141,119,636	\$143,176,322	\$0	\$120,676,298	\$122,567,260	85.61%
12	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.01%	17	3	\$335,982	\$335,982	\$0	\$1,101,467	\$558,229	166.15%
13	COMPANION LIFE INSURANCE COMPANY	0.00%	33	0	\$0	\$0	\$0	\$108	\$113	N/A
14	CONNECTICUT GENERAL LIFE INS CO	0.00%	28	0	\$4,675	\$769	\$0	\$30,968	\$31,351	4076.85%
15	COVENTRY HEALTH AND LIFE INSURANCE COMPAN'	-0.01%	33	0	-\$280,101	-\$167,062	\$0	\$5,084,085	-\$452,934	271.12%
16	COX HEALTH SYSTEMS INSURANCE COMPANY	2.65%	6	24,617	\$121,420,195	\$121,420,195	\$0	\$110,949,222	\$110,866,287	91.31%
17	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	26	2	\$6,732	\$7,052	\$0	\$4,073	\$4,249	60.25%
18	FIRST CONTINENTAL LIFE & ACCIDENT INSURANCE (	0.01%	18	843	\$296,659	\$296,659	\$0	\$0	\$0	0.00%
19	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.00%	21	11	\$76,727	\$79,124	\$0	\$23,978	\$23,075	29.16%
20	GOLDEN RULE INSURANCE COMPANY	1.09%	8	12,127	\$49,779,338	\$49,706,227	\$0	\$36,462,194	\$35,268,406	70.95%
21	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	35.50%	1	293,769	\$1,624,304,708	\$1,644,703,019	\$0	\$1,423,989,191	\$1,422,985,491	86.52%
22	HUMANA INSURANCE COMPANY	1.78%	7	20,209	\$81,478,574	\$81,478,574	\$0	\$70,328,418	\$70,071,556	86.00%
23	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	33	31	-\$289	-\$289	\$0	\$894	\$1,141	-394.81%
24	METROPOLITAN LIFE INSURANCE COMPANY	0.15%	12	20,777	\$6,894,537	\$6,446,559	\$0	\$1,820,747	\$382,778	5.94%
25	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	33	0	\$0	\$0	\$0	\$0	-\$18	N/A
26	MUTUAL OF OMAHA INSURANCE COMPANY	0.00%	30	1	\$237	\$237	\$0	\$3,012	\$3,034	1280.17%
27	NATIONAL CASUALTY COMPANY	0.00%	32	1	\$22	\$22	\$0	\$0	\$0	0.00%
28	NATIONWIDE LIFE INSURANCE COMPANY	0.02%	15	493	\$902,080	\$892,744	\$0	\$277,598	\$0	0.00%
29	RESERVE NATIONAL INSURANCE COMPANY	0.00%	22	13	\$27,479	\$27,193	\$0	\$3,508	\$3,612	13.28%
30	SHELTER LIFE INSURANCE COMPANY	0.08%	14	532	\$3,673,596	\$3,662,893	\$0	\$3,341,729	\$3,414,170	93.21%
31	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	27	2	\$5,965	\$4,907	\$0	\$0	\$56	1.14%
32	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.00%	23	0	\$22,803	\$26,351	\$0	\$122,040	\$122,040	463.13%
33	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	0.17%	11	1,246	\$7,700,505	\$7,700,505	\$0	\$5,099,185	\$4,821,865	62.62%
34	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.00%	29	2	\$2,193	\$2,138	\$0	\$0	\$0	0.00%
35	UNITED HEALTHCARE LIFE INSURANCE COMPANY	0.00%	31	0	\$94	\$94	\$0	\$28,447	\$26,584	28280.85%
36	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.00%	19	470	\$175,311	\$171,190	\$0	\$151,627	\$594,422	347.23%
37	UNITEDHEALTHCARE INSURANCE COMPANY	24.93%	2	227,690	\$1,140,922,509	\$1,153,922,846	\$0	\$930,415,535	\$934,966,538	81.03%
38	WELLFLEET INSURANCE COMPANY	0.02%	16	0	\$804,480	\$956,514	\$0	\$722,093	\$626,503	65.50%
TOTAL		100.00%		934,215	\$4,575,827,341	\$4,610,645,941	\$0	\$3,933,593,221	\$3,933,686,140	85.32%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MEDICARE SUPPLEMENT**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMPANY	0.00%	22	1	\$1,893	\$1,616	\$0	\$1,092	\$3,249	201.05%
2	AETNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	24	0	\$1,518	\$1,518	\$0	\$698	\$716	47.17%
3	AMERICAN NATIONAL LIFE INSURANCE COMPANY	0.29%	9	190	\$604,211	\$621,500	\$0	\$447,061	\$437,523	70.40%
4	AMERICAN REPUBLIC INSURANCE COMPANY	2.61%	2	1,747	\$5,502,264	\$5,902,391	\$0	\$4,595,242	\$4,542,063	76.95%
5	BANKERS LIFE AND CASUALTY COMPANY	0.95%	6	734	\$2,008,227	\$2,014,084	\$0	\$1,889,065	\$1,876,429	93.17%
6	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.06%	12	45	\$119,198	\$120,037	\$0	\$102,053	\$104,569	87.11%
7	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	25	0	\$174	\$174	\$0	\$1,409	\$1,409	809.77%
8	COMBINED INSURANCE CO OF AMERICA	0.00%	23	2	\$1,543	\$1,630	\$0	\$3,177	\$3,115	191.10%
9	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	26	0	\$0	\$0	\$0	\$117	\$117	N/A
10	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.08%	11	151	\$173,105	\$173,374	\$0	\$125,983	\$126,791	73.13%
11	GLOBE LIFE AND ACCIDENT INSURANCE COMPAI	0.01%	16	9	\$19,296	\$26,706	\$0	\$16,957	\$16,939	63.43%
12	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	17	2	\$6,392	\$6,040	\$0	\$6,682	\$6,507	107.73%
13	HARTFORD LIFE AND ACCIDENT INSURANCE COM	2.50%	3	2,128	\$5,269,275	\$5,530,687	\$0	\$3,983,216	\$4,181,150	75.60%
14	HEARTLAND NATIONAL LIFE INSURANCE COMPA	0.14%	10	96	\$294,688	\$305,055	\$0	\$364,934	\$363,274	119.08%
15	MEDICO INSURANCE COMPANY	0.55%	8	256	\$1,153,243	\$1,161,283	\$0	\$739,630	\$710,119	61.15%
16	MUTUAL OF OMAHA INSURANCE COMPANY	2.49%	4	1,833	\$5,253,431	\$5,301,947	\$0	\$5,017,183	\$5,014,465	94.58%
17	NASSAU LIFE INSURANCE COMPANY OF TEXAS	0.00%	18	1	\$4,987	\$5,656	\$0	\$20,822	\$22,157	391.74%
18	OXFORD LIFE INSURANCE COMPANY	0.04%	13	53	\$92,572	\$92,532	\$0	\$101,692	\$27,786	30.03%
19	PHYSICIANS MUTUAL INSURANCE COMPANY	0.00%	21	1	\$2,299	\$2,090	\$0	\$6,533	\$6,685	319.86%
20	PRINCIPAL LIFE INSURANCE COMPANY	0.58%	7	325	\$1,227,285	\$1,227,430	\$0	\$1,047,278	\$1,039,093	84.66%
21	TALCOTT RESOLUTION LIFE INSURANCE COMPAI	0.01%	15	78	\$24,097	\$23,562	\$0	\$6,742	\$6,535	27.74%
22	TRANSAMERICA LIFE INSURANCE COMPANY	2.39%	5	1,820	\$5,037,725	\$4,995,978	\$0	\$4,862,428	\$4,260,213	85.27%
23	TRANSAMERICA PREMIER LIFE INSURANCE COM	0.04%	14	31	\$77,626	\$75,643	\$0	\$59,625	\$49,764	65.79%
24	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	19	1	\$4,273	\$4,526	\$0	\$2,838	\$2,760	60.98%
25	UNION LABOR LIFE INSURANCE COMPANY	0.00%	20	1	\$2,502	\$2,501	\$0	\$11,286	\$11,800	471.81%
26	UNITEDHEALTHCARE INSURANCE COMPANY	87.26%	1	75,178	\$184,121,015	\$185,719,606	\$0	\$151,806,510	\$153,110,862	82.44%
	TOTAL	100.00%		84,683	\$211,002,839	\$213,317,566	\$0	\$175,220,253	\$175,926,090	82.47%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP LONG TERM CARE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	1.10%	7	325	\$408,177	\$403,124	\$0	\$620,324	\$2,345,003	581.71%
2	ALLIANZ LIFE INSURANCE COMPANY OF NORTH /	0.00%	30	4	\$984	\$895	\$0	\$0	\$0	0.00%
3	ALLSTATE LIFE INSURANCE COMPANY	0.20%	10	47	\$75,063	\$77,242	\$0	\$291,930	\$153,212	198.35%
4	AMERICAN FIDELITY ASSURANCE COMPANY	0.15%	11	47	\$57,010	\$55,513	\$0	\$6,027	\$14,126	25.45%
5	AMERICAN REPUBLIC INSURANCE COMPANY	0.08%	13	34	\$30,433	\$32,647	\$0	\$107,539	\$56,555	173.23%
6	BCS INSURANCE COMPANY	0.00%	32	0	\$0	\$272	\$0	\$1,400	-\$10,698	-393.09%
7	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.01%	25	12	\$4,456	\$3,764	\$0	\$83,653	\$73,908	1963.55%
8	CONNECTICUT GENERAL LIFE INS CO	0.07%	14	47	\$25,965	\$25,965	\$0	\$7,170	\$167,518	645.17%
9	CONTINENTAL CASUALTY COMPANY	7.33%	6	2,288	\$2,722,679	\$836,736	\$0	\$1,280,827	\$978,797	116.98%
10	COUNTRY LIFE INSURANCE COMPANY	0.11%	12	129	\$39,886	\$41,505	\$0	\$38,549	-\$51,298	-123.59%
11	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE I	0.02%	24	350	\$7,698	\$7,772	\$0	\$1,871	\$1,868	24.03%
12	GENWORTH LIFE INSURANCE COMPANY	8.99%	5	2,570	\$3,337,750	\$3,336,259	\$0	\$1,493,109	\$2,070,447	62.06%
13	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	28	1	\$1,320	\$1,320	\$0	\$0	\$55	4.17%
14	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	31	0	\$294	\$295	\$0	\$0	\$0	0.00%
15	JOHN HANCOCK LIFE & HEALTH INSURANCE COM	0.06%	16	25	\$21,651	\$21,651	\$0	\$0	-\$126	-0.58%
16	JOHN HANCOCK LIFE INSURANCE COMPANY (US	21.29%	3	7,993	\$7,907,196	\$7,907,196	\$0	\$5,605,978	\$8,418,634	106.47%
17	MEDAMERICA INSURANCE COMPANY	0.03%	22	30	\$11,687	\$14,529	\$0	\$35,488	\$35,063	241.33%
18	METROPOLITAN LIFE INSURANCE COMPANY	22.91%	2	7,231	\$8,510,766	\$7,727,473	\$0	\$10,319,843	\$10,441,655	135.12%
19	MONY LIFE INSURANCE COMPANY	0.00%	27	4	\$1,568	\$1,584	\$0	\$23,700	\$23,700	1496.21%
20	MUTUAL OF OMAHA INSURANCE COMPANY	0.35%	8	151	\$130,750	\$130,403	\$0	\$168,503	-\$4,378	-3.36%
21	NEW YORK LIFE INSURANCE COMPANY	0.07%	15	54	\$25,752	\$28,349	\$0	\$372,414	\$193,847	683.79%
22	PRINCIPAL LIFE INSURANCE COMPANY	0.05%	18	42	\$17,166	\$39,887	\$0	\$39,877	\$40,927	102.61%
23	PROVIDENT LIFE AND ACCIDENT INSURANCE COI	0.05%	19	28	\$17,012	\$17,011	\$0	\$96,078	\$124,556	732.21%
24	RIVERSOURCE LIFE INSURANCE COMPANY	0.04%	20	6	\$15,087	\$14,718	\$0	\$0	\$0	0.00%
25	SENIOR HEALTH INSURANCE COMPANY OF PENN	0.03%	21	17	\$12,730	\$16,680	\$0	\$102,189	\$169,873	1018.42%
26	SENTRY INSURANCE A MUTUAL COMPANY	0.05%	17	23	\$18,152	\$2,282	\$0	\$0	-\$13,857	-607.23%
27	TALCOTT RESOLUTION LIFE INSURANCE COMPAI	0.01%	26	2	\$3,656	\$3,575	\$0	\$0	\$0	0.00%
28	TEACHERS INSURANCE AND ANNUITY ASSOCIAT	0.23%	9	68	\$86,832	\$87,051	\$0	\$915,760	\$468,556	538.25%
29	TRANSAMERICA LIFE INSURANCE COMPANY	9.52%	4	1,501	\$3,536,659	\$3,462,144	\$0	\$4,119,254	\$4,139,505	119.56%
30	TRANSAMERICA PREMIER LIFE INSURANCE COM	0.00%	29	2	\$1,316	\$1,342	\$0	\$0	\$0	0.00%
31	UNITED WISCONSIN INSURANCE COMPANY	0.00%	32	1	\$0	\$0	\$0	\$0	-\$3,326	N/A
32	UNUM LIFE INSURANCE COMPANY OF AMERICA	27.20%	1	19,570	\$10,103,431	\$10,157,105	\$0	\$3,204,704	\$4,805,549	47.31%
33	WASHINGTON NATIONAL INSURANCE COMPANY	0.03%	23	11	\$10,635	\$28,385	\$0	\$38,325	-\$2,771	-9.76%
	TOTAL	100.00%		42,613	\$37,143,761	\$34,484,674	\$0	\$28,974,512	\$34,636,900	100.44%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP SPECIFIED DISEASE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.00%	54	2	\$497	\$431	\$0	\$1,250	\$1,250	290.02%
2	ALLSTATE LIFE INSURANCE COMPANY	0.00%	58	0	\$0	\$2	\$0	\$0	\$0	0.00%
3	ALLSTATE LIFE INSURANCE COMPANY OF NEW Y	0.01%	46	0	\$3,310	\$3,115	\$0	\$0	\$0	0.00%
4	AMERICAN FAMILY LIFE ASSURANCE COMPANY (	0.02%	43	1	\$7,123	\$7,177	\$0	\$3,957	\$2,921	40.70%
5	AMERICAN FIDELITY ASSURANCE COMPANY	0.55%	24	1,184	\$231,893	\$245,520	\$0	\$26,150	\$29,574	12.05%
6	AMERICAN GENERAL LIFE INSURANCE CO	0.01%	48	20	\$2,569	\$2,326	\$0	\$0	\$0	0.00%
7	AMERICAN HERITAGE LIFE INSURANCE COMPAN'	18.05%	1	58,894	\$7,619,163	\$7,614,016	\$0	\$4,417,095	\$4,506,023	59.18%
8	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.03%	42	95	\$12,563	\$12,494	\$0	\$0	\$0	0.00%
9	ASSURITY LIFE INSURANCE COMPANY	0.01%	45	25	\$5,148	\$5,194	\$0	\$200	\$1,703	32.79%
10	AXIS INSURANCE COMPANY	0.08%	38	862	\$32,253	\$35,149	\$0	\$62,105	\$67,813	192.93%
11	BALTIMORE LIFE INSURANCE COMPANY THE	0.01%	50	8	\$2,160	\$2,160	\$0	\$0	\$0	0.00%
12	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.47%	27	618	\$200,062	\$236,245	\$0	\$49,500	\$49,258	20.85%
13	COLONIAL LIFE & ACCIDENT INSURANCE COMPA	1.38%	16	1,774	\$581,484	\$584,146	\$0	\$179,532	\$157,275	26.92%
14	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	53	2	\$911	\$911	\$0	\$0	\$518	56.86%
15	COMBINED INSURANCE CO OF AMERICA	0.83%	19	1,256	\$350,415	\$352,797	\$0	\$100,116	\$139,153	39.44%
16	CONTINENTAL AMERICAN INSURANCE COMPANY	10.85%	3	21,999	\$4,581,558	\$4,707,470	\$0	\$1,835,220	\$1,967,063	41.79%
17	CONTINENTAL GENERAL INSURANCE COMPANY	0.44%	28	621	\$187,452	\$212,350	\$0	\$16,414	\$17,765	8.37%
18	FAMILY HERITAGE LIFE INSURANCE COMPANY O	0.10%	36	247	\$42,173	\$42,137	\$0	\$390	\$365	0.87%
19	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.32%	33	1,142	\$134,996	\$135,048	\$0	\$48,795	\$48,263	35.74%
20	FREEDOM LIFE INSURANCE COMPANY OF AMERI	1.09%	17	148	\$460,117	\$462,440	\$0	\$49,834	\$47,958	10.37%
21	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.05%	40	22	\$19,368	\$19,297	\$0	\$0	\$185	0.96%
22	GUARDIAN LIFE INSURANCE COMPANY OF AMER	5.99%	6	25,935	\$2,529,325	\$2,606,693	\$0	\$817,542	\$922,416	35.39%
23	HARTFORD LIFE AND ACCIDENT INSURANCE COM	4.99%	7	132,355	\$2,104,285	\$2,208,680	\$0	\$363,525	\$381,589	17.28%
24	HCC LIFE INSURANCE COMPANY	1.77%	12	9,784	\$748,049	\$748,049	\$0	\$34,623	\$528,400	70.64%
25	HUMANA INSURANCE COMPANY	0.19%	34	0	\$78,385	\$78,385	\$0	\$179,952	\$12,876	16.43%
26	KANSAS CITY LIFE INSURANCE COMPANY	0.04%	41	46	\$17,110	\$17,221	\$0	\$0	\$0	0.00%
27	LIFE INSURANCE COMPANY OF NORTH AMERICA	4.54%	8	6,384	\$1,915,308	\$1,935,767	\$0	\$140,997	\$154,265	7.97%
28	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.77%	20	659	\$325,834	\$296,752	\$0	\$57,300	\$55,937	18.85%
29	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.56%	23	1,086	\$236,519	\$234,006	\$0	\$164,454	\$167,974	71.78%
30	MANHATTANLIFE ASSURANCE COMPANY OF AME	0.02%	44	1	\$6,977	\$7,375	\$0	\$0	\$0	0.00%
31	MIDWEST NATIONAL LIFE INSURANCE COMPANY	0.06%	39	104	\$24,910	\$25,081	\$0	\$50,000	\$53,189	212.07%
32	MUTUAL OF OMAHA INSURANCE COMPANY	1.79%	11	8,534	\$754,268	\$767,050	\$0	\$304,698	\$288,357	37.59%
33	NATIONAL FOUNDATION LIFE INSURANCE COMP/	0.39%	31	2,714	\$162,916	\$162,911	\$0	\$0	\$0	0.00%
34	NATIONAL UNION FIRE INSURANCE COMPANY OF	0.43%	29	0	\$181,102	\$181,102	\$0	\$18,040	\$18,040	9.96%
35	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	55	0	\$314	\$313	\$0	\$0	\$0	0.00%
36	PHILADELPHIA AMERICAN LIFE INSURANCE COM	0.01%	47	12	\$2,680	\$2,708	\$0	\$0	\$0	0.00%
37	PRINCIPAL LIFE INSURANCE COMPANY	0.40%	30	766	\$168,818	\$168,818	\$0	\$11,000	\$11,233	6.65%
38	PROVIDENT LIFE AND ACCIDENT INSURANCE COI	0.00%	57	1	\$63	\$62	\$0	\$27,377	\$25,775	41572.58%
39	PRUDENTIAL INSURANCE COMPANY OF AMERIC/	6.33%	5	2,020	\$2,673,980	\$2,622,708	\$0	\$1,453,833	\$1,501,397	57.25%
40	QBE INSURANCE CORPORATION	0.48%	26	2,034	\$201,426	\$203,342	\$0	\$0	\$0	0.00%
41	RELIANCE STANDARD LIFE INSURANCE COMPAN	0.75%	21	1,380	\$314,509	\$327,691	\$0	\$41,600	\$41,134	12.55%
42	RELIASTAR LIFE INSURANCE COMPANY	16.75%	2	43,352	\$7,069,066	\$7,283,644	\$0	\$2,472,548	\$1,807,498	24.82%
43	RESERVE NATIONAL INSURANCE COMPANY	0.35%	32	452	\$148,323	\$145,428	\$0	\$129,076	\$170,291	117.10%
44	SECURIAN LIFE INSURANCE COMPANY	2.68%	9	7,950	\$1,130,415	\$1,134,299	\$0	\$200,740	\$227,321	20.04%
45	STANDARD INSURANCE COMPANY	0.09%	37	184	\$39,631	\$45,856	\$0	\$5,750	-\$94	-0.20%
46	STANDARD LIFE AND ACCIDENT INSURANCE COM	0.01%	49	55	\$2,548	\$4,003	\$0	\$0	\$1,000	24.98%
47	SUN LIFE ASSURANCE COMPANY OF CANADA	1.38%	15	4,277	\$584,633	\$585,503	\$0	\$133,503	\$133,503	22.80%
48	SYMETRA LIFE INSURANCE COMPANY	0.00%	52	294	\$1,019	\$1,018	\$0	\$0	\$0	0.00%
49	TRANSAMERICA LIFE INSURANCE COMPANY	1.67%	13	2,185	\$704,771	\$676,042	\$0	\$257,754	\$244,094	36.11%
50	TRANSAMERICA PREMIER LIFE INSURANCE COM	0.17%	35	533	\$72,420	\$70,569	\$0	\$237,767	\$198,442	281.20%
51	TRUSTMARK INSURANCE COMPANY	0.90%	18	1,399	\$381,812	\$377,964	\$0	\$82,125	\$79,063	20.92%
52	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	51	103	\$1,258	\$1,245	\$0	\$0	\$0	0.00%
53	UNION FIDELITY LIFE INSURANCE COMPANY	0.48%	25	1,546	\$202,517	\$204,116	\$0	\$691,377	\$670,652	328.56%
54	UNION LABOR LIFE INSURANCE COMPANY	0.00%	56	2	\$87	\$107	\$0	\$0	\$6	5.61%
55	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.70%	22	1,485	\$296,502	\$293,515	\$0	\$98,375	\$125,823	42.87%
56	UNUM INSURANCE COMPANY	1.54%	14	3,581	\$651,460	\$710,285	\$0	\$212,753	\$307,614	43.31%
57	UNUM LIFE INSURANCE COMPANY OF AMERICA	7.29%	4	7,765	\$3,076,299	\$3,077,380	\$0	\$514,424	\$498,949	16.21%
58	WASHINGTON NATIONAL INSURANCE COMPANY	2.20%	10	2,713	\$927,021	\$924,554	\$0	\$868,847	\$726,627	78.59%
TOTAL		100.00%		360,611	\$42,211,775	\$42,810,667	\$0	\$16,360,538	\$16,390,458	38.29%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP ACCIDENT ONLY**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMPANY	0.00%	98	3	\$170	\$171	\$0	\$0	\$65	38.01%
2	AAA LIFE INSURANCE COMPANY	1.24%	22	7,043	\$1,443,320	\$1,447,544	\$0	\$753,855	\$541,284	37.39%
3	ACE AMERICAN INSURANCE COMPANY	1.02%	24	52,501	\$1,185,079	\$1,301,670	\$0	\$335,720	\$403,201	30.98%
4	AEGIS SECURITY INSURANCE COMPANY	0.02%	74	3,286	\$28,602	\$23,500	\$0	\$7,228	\$7,228	30.76%
5	AETNA LIFE INSURANCE COMPANY	0.57%	31	8,103	\$667,802	\$679,132	\$0	\$349,379	\$277,668	40.89%
6	ALLSTATE LIFE INSURANCE COMPANY	0.24%	43	2,935	\$279,755	\$282,386	\$0	\$70,866	-\$42,669	-15.11%
7	ALLSTATE LIFE INSURANCE COMPANY OF NEW Y	0.00%	87	0	\$4,744	\$4,501	\$0	\$2,720	\$2,720	60.43%
8	AMERICAN FIDELITY ASSURANCE COMPANY	0.10%	58	941	\$117,727	-\$3,937	\$0	\$55,169	\$43,477	-1104.32%
9	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	94	48	\$759	\$483	\$0	\$2,450	\$798	165.22%
10	AMERICAN GENERAL AND LIFE INSURANCE COMP	0.18%	49	1,577	\$204,161	\$224,000	\$0	\$72,425	\$69,462	31.01%
11	AMERICAN HERITAGE LIFE INSURANCE COMPAN'	3.91%	10	65,722	\$4,556,418	\$4,548,248	\$0	\$2,448,294	\$2,439,743	53.64%
12	AMERICAN INCOME LIFE INSURANCE CO	0.24%	42	188,674	\$284,422	\$287,492	\$0	\$197,981	\$184,865	64.30%
13	AMERICAN NATIONAL LIFE INSURANCE COMPAN'	0.00%	95	2	\$723	\$785	\$0	\$0	-\$46	-5.86%
14	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.10%	60	452	\$114,017	\$113,392	\$0	\$34,350	\$31,780	28.03%
15	AMERICAN UNITED LIFE INSURANCE COMPANY	0.10%	57	11,181	\$119,824	\$119,824	\$0	\$20,000	\$24,633	20.56%
16	AMEX ASSURANCE COMPANY	0.22%	44	532,280	\$260,203	\$260,766	\$0	\$955	-\$72,710	-27.88%
17	ANTHEM LIFE INSURANCE COMPANY	0.64%	29	64,949	\$744,387	\$743,569	\$0	\$65,320	\$81,638	10.98%
18	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.12%	51	890	\$138,421	\$138,753	\$0	\$0	\$0	0.00%
19	ATLANTIC SPECIALTY INSURANCE COMPANY	0.00%	103	0	\$0	\$0	\$0	\$36,394	-\$5,819	N/A
20	AUTO CLUB LIFE INSURANCE COMPANY	0.02%	75	392	\$28,574	\$28,844	\$0	\$6,250	-\$43,760	-151.71%
21	AXIS INSURANCE COMPANY	0.55%	32	48,894	\$643,379	\$732,385	\$0	\$27,208	\$164,725	22.49%
22	BANKERS LIFE AND CASUALTY COMPANY	0.00%	101	1	\$62	\$62	\$0	\$0	\$0	0.00%
23	BCS INSURANCE COMPANY	0.03%	72	2,512	\$36,375	\$41,870	\$0	\$0	\$9,574	22.87%
24	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.04%	67	208	\$47,078	\$55,592	\$0	\$21,555	\$21,449	38.58%
25	CAPITOL INDEMNITY CORPORATION	0.00%	103	0	\$0	\$0	\$0	\$0	-\$50	N/A
26	CATLIN INSURANCE COMPANY INC	0.15%	50	555	\$178,155	\$183,575	\$0	\$157,364	\$198,153	107.94%
27	CIGNA NATIONAL HEALTH INSURANCE COMPANY	0.00%	103	0	\$0	\$25	\$0	\$0	\$0	0.00%
28	CMFG LIFE INSURANCE COMPANY	1.86%	17	295	\$2,173,675	\$2,171,409	\$0	\$629,375	\$659,320	30.36%
29	COLONIAL LIFE & ACCIDENT INSURANCE COMPA	0.60%	30	2,516	\$703,459	\$709,680	\$0	\$198,581	\$202,903	28.59%
30	COMBINED INSURANCE CO OF AMERICA	0.30%	41	2,316	\$347,150	\$348,129	\$0	\$110,980	\$32,684	9.39%
31	COMMERCIAL TRAVELERS LIFE INSURANCE COM	0.00%	89	2,201	\$2,099	\$2,285	\$0	\$0	\$0	0.00%
32	CONNECTICUT GENERAL LIFE INS CO	0.00%	85	77	\$5,377	\$1,055	\$0	\$2,294	\$823	78.01%
33	CONTINENTAL AMERICAN INSURANCE COMPANY	4.71%	8	37,981	\$5,493,714	\$5,644,656	\$0	\$2,715,536	\$2,910,652	51.56%
34	CONTINENTAL CASUALTY COMPANY	0.00%	103	0	\$0	\$0	\$0	\$0	-\$312	N/A
35	CONTINENTAL GENERAL INSURANCE COMPANY	0.11%	52	504	\$130,677	\$161,512	\$0	\$63,938	\$65,545	40.58%
36	FAMILY HERITAGE LIFE INSURANCE COMPANY O	0.01%	82	69	\$9,923	\$9,914	\$0	\$700	\$656	6.62%
37	FARM BUREAU LIFE INSURANCE COMPANY OF M	0.06%	65	134,912	\$64,355	\$64,355	\$0	\$34,750	\$32,750	50.89%
38	FARMERS NEW WORLD LIFE INSURANCE COMPA	0.00%	102	4	\$29	\$29	\$0	\$0	\$0	0.00%
39	FEDERAL INSURANCE COMPANY	1.20%	23	191,132	\$1,404,008	\$1,442,076	\$0	-\$1,160,945	-\$1,057,350	-73.32%
40	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.38%	37	1,065	\$438,266	\$438,325	\$0	\$633,803	\$524,986	119.77%
41	FREEDOM LIFE INSURANCE COMPANY OF AMERI	0.08%	63	217	\$93,853	\$94,500	\$0	\$55,667	\$53,571	56.69%
42	GERBER LIFE INSURANCE COMPANY	0.55%	33	66,145	\$641,158	\$632,633	\$0	\$36,374	\$35,820	5.66%
43	GOLDEN RULE INSURANCE COMPANY	0.19%	47	1,049	\$225,227	\$446,740	\$0	\$302,021	\$161,338	36.11%
44	GOVERNMENT EMPLOYEES INSURANCE CO	0.00%	99	1	\$122	\$113	\$0	\$0	-\$15	-13.27%
45	GREAT AMERICAN INSURANCE COMPANY	4.99%	7	5,775	\$5,815,817	\$6,386,330	\$0	\$2,290,221	\$2,004,229	31.38%
46	GREAT NORTHERN INSURANCE COMPANY	0.02%	79	45	\$20,462	\$20,666	\$0	\$0	\$4,483	21.69%
47	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.10%	59	798	\$114,347	\$114,673	\$0	\$93,477	\$86,692	75.60%
48	GUARDIAN LIFE INSURANCE COMPANY OF AMER	3.69%	11	233,643	\$4,300,619	\$4,380,615	\$0	\$905,245	\$784,863	17.92%
49	HARTFORD FIRE INSURANCE COMPANY	0.02%	78	75	\$22,590	\$11,546	\$0	\$0	\$3,856	33.40%
50	HARTFORD LIFE AND ACCIDENT INSURANCE COM	4.57%	9	257,611	\$5,325,048	\$5,563,295	\$0	\$2,323,482	\$2,454,661	44.12%
51	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	0.02%	77	303	\$24,377	\$24,377	\$0	\$3,100	\$13,953	57.24%
52	HUMANA INSURANCE COMPANY	0.04%	66	0	\$50,426	\$50,426	\$0	\$24,298	\$11,771	23.34%
53	INSURANCE COMPANY OF NORTH AMERICA	0.00%	103	0	\$0	\$0	\$0	\$18,242	\$18,242	N/A
54	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	90	1	\$1,086	\$1,089	\$0	\$0	\$0	0.00%
55	KANSAS CITY LIFE INSURANCE COMPANY	0.01%	81	150	\$10,739	\$10,809	\$0	\$0	\$0	0.00%
56	LAMORAK INSURANCE COMPANY	0.00%	103	0	\$0	\$0	\$0	-\$75	-\$89	N/A
57	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.00%	92	1	\$937	\$937	\$0	\$387	\$386	41.20%
58	LIFE INSURANCE COMPANY OF NORTH AMERICA	5.06%	5	203,982	\$5,902,787	\$5,965,838	\$0	\$1,131,693	\$1,234,095	20.69%
59	LINCOLN LIFE & ANNUITY COMPANY OF NEW YOF	0.00%	96	12	\$377	\$382	\$0	\$0	\$0	0.00%
60	LINCOLN NATIONAL LIFE INSURANCE COMPANY	1.00%	25	58,614	\$1,165,149	\$1,152,338	\$0	\$253,250	\$247,226	21.45%
61	MADISON NATIONAL LIFE INSURANCE COMPANY	0.03%	71	634	\$39,827	\$39,943	\$0	\$9,193	\$10,679	26.74%
62	METROPOLITAN LIFE INSURANCE COMPANY	9.09%	1	255,560	\$10,600,300	\$9,806,037	\$0	\$5,389,775	\$5,743,953	58.58%
63	MIDWEST NATIONAL LIFE INSURANCE COMPANY	0.00%	86	93	\$5,077	\$5,110	\$0	\$0	\$23	0.45%
64	MINNESOTA LIFE INSURANCE COMPANY	8.41%	3	109,471	\$9,812,529	\$9,784,026	\$0	\$3,484,898	\$4,285,517	43.80%
65	MUTUAL OF OMAHA INSURANCE COMPANY	2.27%	14	349,570	\$2,643,214	\$2,681,944	\$0	\$1,153,507	-\$7,283,697	-271.58%
66	NATIONAL CASUALTY COMPANY	0.00%	97	1	\$211	\$227	\$0	\$0	\$0	0.00%
67	NATIONAL FOUNDATION LIFE INSURANCE COMP	0.46%	35	2,879	\$534,663	\$532,930	\$0	\$275,598	\$325,226	61.03%
68	NATIONAL GUARDIAN LIFE INSURANCE COMPAN'	0.02%	80	1,110	\$18,341	\$18,222	\$0	\$32,435	\$32,435	178.00%
69	NATIONAL UNION FIRE INSURANCE COMPANY OF	2.17%	15	1,526,771	\$2,529,899	\$2,449,401	\$0	\$604,594	\$631,902	25.80%
70	NATIONWIDE LIFE INSURANCE COMPANY	0.89%	26	1,063	\$1,039,647	\$57,688	\$0	\$149,733	\$817,836	1417.69%
71	NATIONWIDE MUTUAL INSURANCE COMPANY	1.57%	19	704	\$1,834,190	\$1,833,867	\$0	\$309,774	\$423,196	23.08%
72	NEW YORK LIFE INSURANCE COMPANY	0.34%	39	3,951	\$396,037	\$350,701	\$14,424	\$119,876	\$41,722	11.90%
73	NORTH RIVER INSURANCE COMPANY THE	0.21%	46	384	\$243,944	\$243,944	\$0	\$28,646	\$89,158	36.55%

**2019 ACCIDENT AND HEALTH INSURANCE
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OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
74	OLD REPUBLIC LIFE INSURANCE COMPANY	0.03%	73	36	\$29,760	\$29,760	\$0	\$0	\$0	0.00%
75	PAN-AMERICAN LIFE INSURANCE COMPANY	0.04%	68	0	\$46,946	\$47,206	\$0	\$0	\$0	0.00%
76	PHILADELPHIA AMERICAN LIFE INSURANCE COM	0.04%	69	26	\$45,303	\$45,432	\$0	\$11,610	\$11,621	25.58%
77	PHILADELPHIA INDEMNITY INSURANCE COMPAN'	0.31%	40	880,289	\$366,439	\$332,193	\$0	\$63,583	\$198,148	59.65%
78	PRINCIPAL LIFE INSURANCE COMPANY	0.21%	45	1,080	\$247,597	\$247,597	\$0	\$44,625	\$45,571	18.41%
79	PRUDENTIAL INSURANCE COMPANY OF AMERIC/	0.07%	64	370	\$76,272	\$77,984	\$0	\$21,363	\$22,036	28.26%
80	QBE INSURANCE CORPORATION	0.35%	38	9,250	\$409,566	\$307,585	\$0	\$165,468	\$231,564	75.28%
81	RELIANCE STANDARD LIFE INSURANCE COMPAN	1.27%	21	12,944	\$1,478,007	\$1,493,297	\$0	\$380,026	\$375,773	25.16%
82	RELIASTAR LIFE INSURANCE COMPANY	5.04%	6	47,791	\$5,871,808	\$5,942,228	\$0	\$3,557,753	\$4,008,985	67.47%
83	RESERVE NATIONAL INSURANCE COMPANY	0.09%	61	371	\$106,859	\$108,387	\$0	\$144,474	\$151,102	139.41%
84	SECURIAN LIFE INSURANCE COMPANY	1.90%	16	35,591	\$2,220,978	\$2,236,828	\$0	\$733,983	\$974,053	43.55%
85	SENTRY INSURANCE A MUTUAL COMPANY	0.00%	103	0	\$0	\$0	\$0	\$612	-\$3,467	N/A
86	STANDARD INSURANCE COMPANY	1.64%	18	66,692	\$1,915,194	\$1,948,227	\$0	\$977,394	\$1,248,256	64.07%
87	STANDARD LIFE AND ACCIDENT INSURANCE COM	0.00%	91	74	\$1,083	\$1,940	\$0	\$0	\$742	38.25%
88	STANDARD SECURITY LIFE INSURANCE COMPAN	0.00%	103	0	\$0	\$0	\$0	\$26,796	\$26,796	N/A
89	STARR INDEMNITY & LIABILITY COMPANY	0.02%	76	7,595	\$26,649	\$36,916	\$0	\$1,294	\$35,555	96.31%
90	STATE FARM MUTUAL AUTOMOBILE INSURANCE	0.04%	70	2,085	\$43,271	\$43,271	\$0	\$0	-\$11,479	-26.53%
91	SUN LIFE ASSURANCE COMPANY OF CANADA	0.74%	28	7,087	\$865,363	\$866,651	\$0	\$62,290	\$62,290	7.19%
92	SYMETRA LIFE INSURANCE COMPANY	0.11%	53	10,492	\$130,135	\$129,938	\$0	\$395,953	\$433,301	333.47%
93	TALCOTT RESOLUTION LIFE INSURANCE COMPAN	0.19%	48	1,826	\$216,318	\$211,533	\$0	\$130,506	\$126,473	59.79%
94	TRANSAMERICA FINANCIAL LIFE INSURANCE COI	0.01%	83	309	\$7,960	\$8,010	\$0	\$0	\$0	0.00%
95	TRANSAMERICA LIFE INSURANCE COMPANY	2.48%	13	45,204	\$2,897,617	\$2,859,193	\$0	\$1,560,550	\$1,374,091	48.06%
96	TRANSAMERICA PREMIER LIFE INSURANCE COM	0.79%	27	65,193	\$920,073	\$896,565	\$0	\$1,021,432	\$852,496	95.08%
97	TRAVELERS INDEMNITY COMPANY OF CONNECT	0.00%	103	0	\$0	\$0	\$0	\$0	-\$24,380	N/A
98	TRUSTMARK INSURANCE COMPANY	0.38%	36	3,193	\$443,503	\$439,034	\$0	\$83,450	\$80,338	18.30%
99	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	88	1	\$3,336	\$3,302	\$0	\$900	\$754	22.83%
100	UNION FIDELITY LIFE INSURANCE COMPANY	0.11%	54	3,043	\$128,104	\$129,115	\$0	\$41,107	\$39,875	30.88%
101	UNION LABOR LIFE INSURANCE COMPANY	0.10%	56	10,423	\$120,729	\$121,206	\$192	\$222,500	\$304,919	251.57%
102	UNION SECURITY INSURANCE COMPANY	0.47%	34	1,743	\$548,594	\$525,372	\$0	\$55,969	\$32,074	6.11%
103	UNITED OF OMAHA LIFE INSURANCE COMPANY	1.32%	20	88,065	\$1,543,451	\$1,535,594	\$0	\$258,100	\$269,873	17.57%
104	UNITED STATES FIRE INSURANCE COMPANY	8.96%	2	502,495	\$10,454,025	\$10,454,025	\$0	\$3,573,380	\$4,099,060	39.21%
105	UNITED STATES LIFE INSURANCE COMPANY NEV	0.11%	55	3,075	\$127,965	\$216,885	\$0	\$40,028	\$150,752	69.51%
106	UNUM LIFE INSURANCE COMPANY OF AMERICA	5.83%	4	154,766	\$6,798,566	\$6,825,660	\$0	\$2,315,545	\$2,227,563	32.64%
107	USAA LIFE INSURANCE COMPANY	0.01%	84	53	\$7,265	\$7,302	\$0	\$0	\$0	0.00%
108	VIGILANT INSURANCE COMPANY	0.00%	93	3	\$800	\$617	-\$2	\$0	\$160	25.93%
109	WASHINGTON NATIONAL INSURANCE COMPANY	0.08%	62	1,941	\$94,219	\$96,011	\$0	\$7,892	\$7,858	8.18%
110	WESCO INSURANCE COMPANY	0.00%	103	0	\$0	\$0	\$0	\$0	\$4,696	N/A
111	WILTON REASSURANCE LIFE COMPANY OF NEW	0.00%	100	1	\$68	\$68	\$0	\$0	\$0	0.00%
112	ZURICH AMERICAN INSURANCE COMPANY	2.70%	12	147,912	\$3,152,380	\$3,161,732	\$0	\$1,061,571	\$697,741	22.07%
	TOTAL	100.00%		6,557,853	\$116,616,092	\$116,256,068	\$14,614	\$43,850,060	\$37,998,288	32.68%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP DISABILITY INCOME**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.03%	45	412	\$107,882	\$108,189	\$0	\$5,721	\$6,637	6.13%
2	ACE AMERICAN INSURANCE COMPANY	0.00%	84	0	\$0	\$62,369	\$0	\$0	\$0	0.00%
3	AETNA LIFE INSURANCE COMPANY	0.69%	20	49,375	\$2,237,604	\$2,231,724	\$0	\$2,208,674	\$1,739,772	77.96%
4	ALLSTATE LIFE INSURANCE COMPANY	0.00%	80	0	\$215	\$220	\$0	\$0	\$0	0.00%
5	AMERICAN BANKERS LIFE ASSURANCE OF FLORID	0.01%	60	34	\$18,809	\$20,557	\$0	\$24,487	\$23,581	114.71%
6	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF	0.00%	74	2	\$1,656	\$1,648	\$0	\$0	\$0	0.00%
7	AMERICAN FIDELITY ASSURANCE COMPANY	1.99%	13	13,877	\$6,468,536	\$6,715,120	\$0	\$2,434,035	\$2,830,285	42.15%
8	AMERICAN GENERAL LIFE INSURANCE CO	0.01%	54	130	\$37,616	\$37,723	\$0	\$127,773	-\$44,739	-118.60%
9	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.20%	30	1,413	\$639,389	\$644,583	\$0	\$225,486	\$216,937	33.66%
10	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.01%	56	95	\$35,889	\$35,692	\$0	\$1,734	\$1,604	4.49%
11	AMERICAN UNITED LIFE INSURANCE COMPANY	0.53%	23	8,600	\$1,723,223	\$1,723,223	\$0	\$1,138,413	\$1,402,164	81.37%
12	ANTHEM LIFE INSURANCE COMPANY	0.77%	15	14,284	\$2,500,354	\$2,497,655	\$0	\$1,023,350	\$1,279,000	51.21%
13	ARCH INSURANCE COMPANY	0.04%	43	1,860	\$119,072	\$116,761	\$0	\$16,031	\$14,369	12.31%
14	ASSURITY LIFE INSURANCE COMPANY	0.04%	44	248	\$117,177	\$115,877	\$0	\$50,290	\$46,831	40.41%
15	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	66	6	\$5,161	\$5,173	\$0	\$0	\$0	0.00%
16	AXIS INSURANCE COMPANY	0.00%	79	5	\$450	\$370	\$0	\$0	\$106	28.65%
17	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.03%	46	1,199	\$107,026	\$126,382	\$0	\$105,730	\$105,212	83.25%
18	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	84	0	\$0	\$170	\$0	\$0	\$0	0.00%
19	CMFG LIFE INSURANCE COMPANY	0.00%	84	0	\$0	\$0	\$0	\$23,307	\$23,668	N/A
20	COLONIAL LIFE & ACCIDENT INSURANCE COMPAN	0.15%	33	820	\$471,671	\$488,199	\$0	\$276,344	\$261,674	53.60%
21	COMBINED INSURANCE CO OF AMERICA	0.02%	51	41	\$58,596	\$58,206	\$0	\$23,891	\$19,691	33.83%
22	COMPANION LIFE INSURANCE COMPANY	0.14%	34	199	\$454,368	\$462,036	\$0	\$322,051	\$334,748	72.45%
23	CONNECTICUT GENERAL LIFE INS CO	0.00%	84	0	\$0	-\$28,235	\$0	\$613,587	\$613,583	-2173.13%
24	CONTINENTAL AMERICAN INSURANCE COMPANY	0.34%	25	2,844	\$1,110,550	\$1,141,082	\$0	\$750,880	\$804,860	70.53%
25	CONTINENTAL CASUALTY COMPANY	0.00%	84	0	\$0	\$0	\$0	\$393,386	\$144,242	N/A
26	CONTINENTAL GENERAL INSURANCE COMPANY	0.04%	42	840	\$145,440	\$179,759	\$0	\$73,681	\$31,029	17.26%
27	DEARBORN LIFE INSURANCE COMPANY	0.37%	24	3,532	\$1,216,777	\$1,216,777	\$0	\$1,502,655	\$1,502,655	123.49%
28	ELIPS LIFE INSURANCE COMPANY	0.00%	73	389	\$2,727	\$68,385	\$0	\$2,300	\$50,989	74.56%
29	EMPLOYERS INSURANCE COMPANY OF WAUSAU	0.00%	84	0	\$0	\$0	\$0	\$15,600	-\$4,615	N/A
30	EPIC LIFE INSURANCE COMPANY THE	0.00%	63	52	\$15,449	\$15,155	\$0	\$2,100	\$5,030	33.19%
31	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY	0.07%	39	1,884	\$220,083	\$219,438	\$0	\$55,200	\$57,636	26.27%
32	FARM BUREAU LIFE INSURANCE COMPANY OF MIS	0.00%	84	0	\$0	\$0	\$0	\$2,368	-\$1,416,371	N/A
33	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.03%	47	36	\$89,031	\$89,191	\$0	\$20,570	\$20,615	23.11%
34	FIRST ALLMERICA FINANCIAL LIFE INSURANCE CO	0.00%	84	0	\$0	\$0	\$0	\$8,478	\$8,478	N/A
35	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	65	5	\$7,803	\$7,710	\$0	\$0	\$0	0.00%
36	GREAT-WEST LIFE & ANNUITY INSURANCE COMPA	0.20%	29	554	\$645,741	\$1,433,691	\$0	\$772,539	\$1,091,213	76.11%
37	GUARDIAN LIFE INSURANCE COMPANY OF AMERIC	4.86%	7	66,008	\$15,772,516	\$15,802,108	\$0	\$10,654,788	\$7,227,211	45.74%
38	HARTFORD LIFE AND ACCIDENT INSURANCE COMF	13.12%	3	147,394	\$42,601,523	\$43,890,791	\$0	\$22,810,685	\$24,549,196	55.93%
39	HCC LIFE INSURANCE COMPANY	0.09%	37	0	\$300,187	\$300,187	\$0	\$0	\$0	0.00%
40	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	0.00%	84	0	\$0	\$0	\$0	\$63,409	\$20,252	N/A
41	HORACE MANN LIFE INSURANCE COMPANY	0.00%	64	87	\$9,843	\$10,118	\$0	\$10,263	\$9,490	93.79%
42	HUMANA INSURANCE COMPANY	0.01%	59	1	\$23,710	\$23,710	\$0	\$585	-\$168	-0.71%
43	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.02%	50	120	\$68,080	\$67,431	\$0	\$46,228	\$7,968	11.82%
44	KANSAS CITY LIFE INSURANCE COMPANY	0.74%	17	10,217	\$2,400,561	\$2,416,171	\$0	\$1,111,120	\$1,176,715	48.70%
45	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	84	0	\$0	\$0	\$0	\$55,308	\$54,994	N/A
46	LEADERS LIFE INSURANCE COMPANY	0.00%	76	1	\$646	\$646	\$0	\$0	\$0	0.00%
47	LIFE INSURANCE COMPANY OF NORTH AMERICA	13.82%	2	182,465	\$44,869,370	\$45,348,674	\$0	\$26,181,818	\$31,367,005	69.17%
48	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.01%	57	9	\$30,917	\$28,830	\$0	\$6,905	\$8,797	30.51%
49	LINCOLN LIFE ASSURANCE COMPANY OF BOSTON	7.67%	5	201,464	\$24,887,141	\$25,150,083	\$0	\$13,742,737	\$18,269,710	72.64%
50	LINCOLN NATIONAL LIFE INSURANCE COMPANY	3.66%	10	59,022	\$11,895,978	\$12,155,936	\$0	\$9,183,702	\$8,965,263	73.75%
51	MADISON NATIONAL LIFE INSURANCE COMPANY IN	0.06%	40	907	\$192,025	\$193,446	\$0	\$165,307	-\$229,743	-118.76%
52	MANHATTAN LIFE INSURANCE COMPANY	0.00%	68	4	\$4,439	\$4,458	\$0	\$1,584	\$1,799	40.35%
53	MANHATTANLIFE ASSURANCE COMPANY OF AMER	0.10%	36	97	\$321,234	\$339,588	\$0	\$89,240	\$107,387	31.62%
54	METROPOLITAN LIFE INSURANCE COMPANY	6.94%	6	120,861	\$22,526,662	\$20,882,424	\$0	\$14,484,732	\$14,663,787	70.22%
55	MIDWEST NATIONAL LIFE INSURANCE COMPANY O	0.00%	70	26	\$4,225	\$4,239	\$0	\$0	\$84	1.98%
56	MINNESOTA LIFE INSURANCE COMPANY	0.01%	61	34	\$17,158	\$16,820	\$0	\$58,061	\$64,412	382.95%
57	MONY LIFE INSURANCE COMPANY	0.00%	84	1	\$0	\$0	\$0	\$33,000	\$25,798	N/A
58	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.02%	52	4	\$49,618	\$49,618	\$0	\$85,126	\$85,126	171.56%
59	MUTUAL OF OMAHA INSURANCE COMPANY	0.02%	49	118	\$80,676	\$80,372	\$0	-\$12,563	-\$92,157	-114.66%
60	NASSAU LIFE INSURANCE COMPANY	0.00%	84	0	\$0	\$0	\$0	\$121,068	-\$110	N/A
61	NATIONWIDE LIFE INSURANCE COMPANY	0.21%	28	1,091	\$668,062	\$580,194	\$0	\$142,546	\$452,242	77.95%
62	NEW YORK LIFE INSURANCE COMPANY	0.75%	16	1,741	\$2,448,172	\$2,275,264	\$503,101	\$1,126,530	\$1,750,973	76.96%
63	NORTHWESTERN MUTUAL LIFE INSURANCE COMP.	0.63%	21	2,451	\$2,053,366	\$2,046,904	\$0	\$1,187,401	\$232,917	11.38%
64	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	82	0	\$65	\$65	\$0	\$5,079	\$5,412	8326.15%
65	PAUL REVERE LIFE INSURANCE COMPANY	0.06%	41	2,034	\$186,006	\$183,807	\$0	\$187,708	\$53,489	29.10%
66	PEKIN LIFE INSURANCE COMPANY	0.00%	77	1	\$534	\$543	\$0	\$0	\$0	0.00%
67	PRINCIPAL LIFE INSURANCE COMPANY	4.08%	9	56,521	\$13,246,187	\$32,240,724	\$0	\$8,658,413	\$8,842,013	27.42%
68	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	83	1	\$44	\$44	\$0	\$0	\$0	0.00%
69	PROVIDENT LIFE AND ACCIDENT INSURANCE COMI	0.00%	78	5	\$509	-\$131	\$0	\$189,801	\$46,191	-35260.31%
70	PRUDENTIAL LIFE INSURANCE COMPANY OF AMERICA	0.73%	18	66,523	\$2,363,923	\$2,356,200	\$0	\$238,394	\$439,602	18.66%
71	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.17%	32	0	\$548,347	\$540,784	\$0	\$340,031	\$785,797	145.31%
72	RELIANCE STANDARD LIFE INSURANCE COMPANY	3.03%	12	36,898	\$9,826,025	\$9,722,523	\$0	\$8,427,184	\$8,332,885	85.71%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP DISABILITY INCOME**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
73	RELIASTAR LIFE INSURANCE COMPANY	0.60%	22	6,629	\$1,939,271	\$1,974,314	\$0	\$1,206,206	\$1,407,232	71.28%
74	RESERVE NATIONAL INSURANCE COMPANY	0.00%	71	14	\$3,576	\$3,864	\$0	\$0	\$0	0.00%
75	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	84	5	\$0	\$0	\$0	\$93,870	\$74,445	N/A
76	STANDARD INSURANCE COMPANY	8.16%	4	92,967	\$26,490,900	\$26,047,441	\$0	\$19,174,326	\$18,159,133	69.72%
77	STANDARD LIFE AND ACCIDENT INSURANCE COMF	0.00%	69	9	\$4,305	\$3,506	\$0	\$5,867	\$5,967	170.19%
78	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.09%	38	735	\$285,164	\$284,167	\$0	\$290,501	\$290,501	102.23%
79	SUN LIFE ASSURANCE COMPANY OF CANADA	3.37%	11	43,318	\$10,953,747	\$10,970,049	\$0	\$5,787,935	\$5,787,935	52.76%
80	SYMETRA LIFE INSURANCE COMPANY	0.32%	26	5,393	\$1,040,487	\$1,038,913	\$0	\$811,562	\$888,111	85.48%
81	TALCOTT RESOLUTION LIFE INSURANCE COMPANI	0.01%	55	64	\$36,859	\$36,607	\$0	\$388,626	\$103,579	282.95%
82	THE RELIABLE LIFE INSURANCE COMPANY	0.00%	84	0	\$0	\$0	\$0	\$200	\$200	N/A
83	TRANSAMERICA LIFE INSURANCE COMPANY	0.13%	35	589	\$424,246	\$406,536	\$0	\$138,304	\$131,524	32.35%
84	TRANSAMERICA PREMIER LIFE INSURANCE COMP/	0.01%	58	104	\$24,298	\$23,677	\$0	\$6,012	\$5,017	21.19%
85	TRUSTMARK INSURANCE COMPANY	0.03%	48	146	\$84,853	\$83,998	\$0	\$78,903	\$75,960	90.43%
86	TRUSTMARK LIFE INSURANCE COMPANY	0.01%	53	5	\$45,723	\$45,265	\$0	\$19,586	\$16,404	36.24%
87	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	81	0	\$81	\$83	\$0	\$81	\$78	93.98%
88	UNIMERICA INSURANCE COMPANY	0.00%	84	0	\$0	\$0	\$0	\$572,479	\$566,914	N/A
89	UNION LABOR LIFE INSURANCE COMPANY	0.00%	72	35	\$3,102	\$3,099	\$0	\$3,593	\$3,873	124.98%
90	UNION SECURITY INSURANCE COMPANY	1.44%	14	7,105	\$4,667,320	\$4,469,753	\$0	\$5,005,154	\$2,868,264	64.17%
91	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	75	5	\$999	\$999	\$0	\$0	\$68	6.81%
92	UNITED OF OMAHA LIFE INSURANCE COMPANY	4.23%	8	64,634	\$13,719,730	\$13,354,222	\$0	\$8,014,800	\$7,609,277	56.98%
93	UNITED STATES LIFE INSURANCE COMPANY NEW `	-0.01%	84	1	-\$35,434	\$4,019	\$0	\$806,611	-\$443,904	-11045.14%
94	UNITEDHEALTHCARE INSURANCE COMPANY	0.71%	19	7,967	\$2,312,855	\$2,339,684	\$0	\$829,656	\$732,651	31.31%
95	UNUM LIFE INSURANCE COMPANY OF AMERICA	13.95%	1	151,501	\$45,300,597	\$45,454,344	\$0	\$37,039,011	\$35,563,563	78.24%
96	US ALLIANCE LIFE AND SECURITY COMPANY	0.00%	67	5	\$4,756	\$4,756	\$0	\$0	\$0	0.00%
97	USABLE LIFE	0.19%	31	4,934	\$622,393	\$617,363	\$0	\$466,136	\$466,136	75.50%
98	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	62	19	\$16,020	\$16,827	\$0	\$3,840	-\$13,404	-79.66%
99	WILCAC LIFE INSURANCE COMPANY	0.00%	84	4	\$0	\$0	\$0	\$20,151	\$20,151	N/A
100	WILCO LIFE INSURANCE COMPANY	0.00%	84	0	\$0	\$0	\$0	\$0	-\$20	N/A
101	ZURICH AMERICAN INSURANCE COMPANY	0.00%	84	0	\$0	\$0	\$0	\$24,018	\$0	N/A
102	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.23%	27	2,996	\$744,698	\$781,679	\$0	\$35,143	\$47,094	6.02%
TOTAL		100.00%		1,448,026	\$324,646,590	\$344,472,566	\$503,101	\$212,439,422	\$212,761,970	61.76%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP DENTAL**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ACE AMERICAN INSURANCE COMPANY	0.00%	56	8	\$5,261	\$5,261	\$0	\$0	\$0	0.00%
2	AETNA LIFE INSURANCE COMPANY	7.60%	4	46,941	\$24,802,657	\$24,749,357	\$0	\$13,394,770	\$13,517,600	54.62%
3	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.00%	54	289	\$6,170	\$3,302	\$0	\$1,590	\$1,296	39.25%
4	AMERICAN NATIONAL LIFE INSURANCE COMPANY OI	0.00%	61	1	\$582	\$484	\$0	\$1,249	\$1,428	295.04%
5	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.04%	38	509	\$118,676	\$118,025	\$0	\$34,909	\$32,298	27.37%
6	AMERITAS LIFE INSURANCE CORP	2.30%	12	14,244	\$7,492,220	\$7,514,903	\$0	\$4,339,934	\$4,241,499	56.44%
7	AXIS INSURANCE COMPANY	0.00%	53	46	\$6,324	\$4,900	\$0	\$1,337	\$2,738	55.88%
8	BCS INSURANCE COMPANY	0.13%	31	1,566	\$424,377	\$422,499	\$0	\$28,443	\$28,643	6.78%
9	BEST LIFE AND HEALTH INSURANCE COMPANY	0.00%	62	1	\$233	\$233	\$0	\$0	-\$238	-102.15%
10	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	4.06%	9	46,469	\$13,234,773	\$13,234,773	\$0	\$10,068,482	\$10,282,346	77.69%
11	CIGNA HEALTH AND LIFE INSURANCE COMPANY	10.09%	2	105,495	\$32,920,955	\$33,058,886	\$0	\$26,847,934	\$26,919,680	81.43%
12	CITIZENS SECURITY LIFE INS CO	0.67%	22	8,934	\$2,179,765	\$2,161,247	\$0	\$605,919	\$631,725	29.23%
13	COMPANION LIFE INSURANCE COMPANY	0.14%	29	2,732	\$471,678	\$479,639	\$0	\$276,989	\$287,910	60.03%
14	COMPBENEFITS INSURANCE COMPANY	0.00%	60	9	\$1,372	\$1,372	\$0	\$1,198	\$1,405	102.41%
15	CONNECTICUT GENERAL LIFE INS CO	0.00%	63	0	-\$100	-\$63	\$0	\$94	\$64	-101.59%
16	CONTINENTAL AMERICAN INSURANCE COMPANY	0.00%	47	54	\$15,736	\$16,156	\$0	\$600	\$648	4.01%
17	CONTINENTAL GENERAL INSURANCE COMPANY	0.01%	44	117	\$39,408	\$48,699	\$0	\$19,804	\$19,809	40.68%
18	COVENTRY HEALTH AND LIFE INSURANCE COMPAN	0.00%	63	0	\$0	\$0	\$0	\$0	-\$497	N/A
19	DEARBORN LIFE INSURANCE COMPANY	0.06%	35	597	\$207,095	\$207,095	\$0	\$119,916	\$119,916	57.90%
20	DENTEGRA INSURANCE COMPANY	1.28%	16	6,131	\$4,175,018	\$4,169,516	\$0	\$2,230,795	\$2,211,694	53.04%
21	DSM USA INSURANCE COMPANY INC	0.08%	34	1,004	\$246,952	\$246,952	\$0	\$76,764	\$77,764	31.49%
22	EPIC LIFE INSURANCE COMPANY THE	0.03%	41	258	\$85,139	\$84,817	\$0	\$56,916	\$136,328	160.73%
23	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY (	0.11%	32	1,353	\$374,974	\$373,877	\$0	\$268,294	\$280,133	74.93%
24	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.02%	42	154	\$71,161	\$71,161	\$0	\$24,763	\$20,525	28.84%
25	FIRST CONTINENTAL LIFE & ACCIDENT INSURANCE (	0.78%	20	7,754	\$2,542,267	\$2,542,267	\$0	\$0	\$0	0.00%
26	FIRST HEALTH LIFE & HEALTH INSURANCE COMPAN	0.11%	33	746	\$372,362	\$371,469	\$0	\$230,104	\$226,739	61.04%
27	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.01%	46	36	\$18,811	\$18,696	\$0	\$8,958	\$8,620	46.11%
28	GERBER LIFE INSURANCE COMPANY	0.00%	57	2	\$2,714	\$2,678	\$0	\$1,379	\$1,358	50.71%
29	GOLDEN RULE INSURANCE COMPANY	0.03%	39	263	\$111,686	\$112,407	\$0	\$68,834	\$70,281	62.52%
30	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	9.96%	3	101,787	\$32,489,779	\$32,442,163	\$0	\$22,696,304	\$22,764,002	70.17%
31	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	6.32%	5	68,875	\$20,637,890	\$20,637,890	\$0	\$15,102,545	\$15,232,200	73.81%
32	HUMANA INSURANCE COMPANY	2.56%	11	24,499	\$8,338,344	\$8,338,344	\$0	\$5,848,751	\$5,985,019	71.78%
33	HUMANADENTAL INSURANCE COMPANY	1.20%	17	10,739	\$3,904,612	\$3,904,612	\$0	\$2,590,843	\$2,595,788	66.48%
34	KANSAS CITY LIFE INSURANCE COMPANY	1.08%	18	9,690	\$3,524,944	\$3,547,865	\$0	\$2,384,265	\$2,525,021	71.17%
35	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	63	0	\$0	\$0	\$0	\$102,343	\$130,388	N/A
36	LINCOLN NATIONAL LIFE INSURANCE COMPANY	1.78%	15	9,293	\$5,795,993	\$5,670,278	\$0	\$4,979,899	\$4,861,450	85.74%
37	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.04%	36	124	\$140,595	\$136,629	\$0	\$69,058	\$65,503	47.94%
38	MANHATTANLIFE ASSURANCE COMPANY OF AMERIC	0.00%	58	2	\$2,571	\$2,718	\$0	\$0	\$0	0.00%
39	MEDICO INSURANCE COMPANY	0.27%	26	1,849	\$868,303	\$868,704	\$0	\$443,741	\$451,019	51.92%
40	METROPOLITAN LIFE INSURANCE COMPANY	21.73%	1	198,614	\$70,901,927	\$68,580,601	\$0	\$59,234,961	\$60,194,145	87.77%
41	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	55	41	\$5,775	\$5,930	\$0	\$1,511	\$1,668	28.13%
42	NASSAU LIFE INSURANCE COMPANY	0.00%	63	0	\$0	\$0	\$0	\$1,223	\$110	N/A
43	NATIONAL CASUALTY COMPANY	0.02%	43	361	\$61,651	\$61,664	\$0	\$20,396	\$19,521	31.66%
44	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.03%	40	266	\$107,869	\$105,912	\$0	\$70,344	\$70,344	66.42%
45	NATIONWIDE LIFE INSURANCE COMPANY	0.25%	27	810	\$810,870	\$793,571	\$0	\$233,680	\$709,373	89.39%
46	NIPPON LIFE INSURANCE COMPANY OF AMERICA	0.01%	45	784	\$19,032	\$18,796	\$0	\$11,729	\$10,938	58.19%
47	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	59	0	\$1,616	\$1,625	\$0	\$2,760	\$2,941	180.98%
48	PHYSICIANS MUTUAL INSURANCE COMPANY	0.85%	19	6,027	\$2,786,372	\$2,803,553	\$0	\$1,604,536	\$1,611,236	57.47%
49	PRINCIPAL LIFE INSURANCE COMPANY	5.56%	7	60,592	\$18,152,612	\$18,075,253	\$0	\$11,318,812	\$11,558,826	63.95%
50	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	5.28%	8	56,959	\$17,241,184	\$16,622,797	\$0	\$9,417,094	\$11,045,628	66.45%
51	RELIANCE STANDARD LIFE INSURANCE COMPANY	0.47%	25	2,716	\$1,538,432	\$1,552,394	\$0	\$837,529	\$828,157	53.35%
52	RENAISSANCE LIFE & HEALTH INSURANCE COMPAN	0.04%	37	4,673	\$120,896	\$120,896	\$0	\$41,617	\$45,059	37.27%
53	STANDARD INSURANCE COMPANY	1.92%	14	7,362	\$6,274,744	\$6,370,890	\$0	\$4,669,675	\$4,534,479	71.17%
54	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	51	25	\$7,193	\$7,093	\$0	\$1,650	\$3,197	45.07%
55	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.00%	50	11	\$7,482	\$7,404	\$0	\$1,905	\$1,905	25.73%
56	STARMOUNT LIFE INSURANCE COMPANY	0.64%	23	11,460	\$2,090,873	\$2,079,414	\$0	\$1,405,994	\$1,412,180	67.91%
57	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.00%	49	15	\$9,886	\$9,851	\$0	\$2,947	\$2,947	29.92%
58	SUN LIFE ASSURANCE COMPANY OF CANADA	2.82%	10	30,943	\$9,205,934	\$9,219,635	\$0	\$5,069,262	\$5,069,262	54.98%
59	TRANSAMERICA LIFE INSURANCE COMPANY	0.13%	30	1,031	\$429,018	\$425,067	\$0	\$6,321	\$6,011	1.41%
60	TRUASSURE INSURANCE COMPANY	0.15%	28	1,474	\$498,130	\$0	\$0	\$394,378	\$399,147	N/A
61	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	52	16	\$6,750	\$6,873	\$0	\$5,478	\$5,273	76.72%
62	UNION SECURITY INSURANCE COMPANY	1.98%	13	13,051	\$6,460,619	\$6,187,140	\$0	\$4,435,667	\$2,541,913	41.08%
63	UNITED CONCORDIA INSURANCE COMPANY	0.77%	21	6,392	\$2,512,739	\$2,512,739	\$0	\$1,914,711	\$1,899,311	75.59%
64	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.62%	24	6,862	\$2,035,540	\$2,034,444	\$0	\$1,345,603	\$1,406,510	69.13%
65	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.00%	48	1	\$12,429	-\$599	\$0	\$14,600	\$21,784	-3636.73%
66	UNITEDHEALTHCARE INSURANCE COMPANY	5.95%	6	72,899	\$19,414,005	\$20,167,601	\$0	\$1,447,194	\$1,520,868	7.54%
TOTAL		100.00%		955,956	\$326,344,875	\$323,340,355	\$0	\$216,439,301	\$218,654,835	67.62%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP LIMITED BENEFIT**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMPANY	0.00%	88	0	-\$61	\$76	\$0	\$0	-\$30	-39.47%
2	ACE AMERICAN INSURANCE COMPANY	0.09%	44	1,031	\$225,632	\$277,576	\$0	\$37,232	\$44,634	16.08%
3	ADVANTICA INSURANCE COMPANY	1.20%	12	45,213	\$2,868,384	\$2,868,384	\$0	\$1,504,892	\$1,539,892	53.69%
4	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.00%	80	19	\$3,442	\$3,079	\$0	\$9,480	\$9,480	307.89%
5	ALLSTATE LIFE INSURANCE COMPANY	0.01%	69	87	\$15,654	\$15,817	\$0	\$7,825	\$70,277	444.31%
6	AMERICAN ALTERNATIVE INSURANCE CORPORATIO	0.00%	88	0	\$0	\$0	\$0	-\$2	-\$42,432	N/A
7	AMERICAN FIDELITY ASSURANCE COMPANY	0.02%	55	282	\$58,864	\$65,841	\$0	\$22,883	\$28,278	42.95%
8	AMERICAN FINANCIAL SECURITY LIFE INSURANCE C	0.04%	49	507	\$107,561	\$111,200	\$0	\$110,522	\$230,914	207.66%
9	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	85	5	\$478	\$461	\$0	\$0	\$0	0.00%
10	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.00%	78	18	\$4,982	\$4,982	\$0	\$0	\$0	0.00%
11	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.50%	25	7,421	\$1,210,935	\$1,236,328	\$0	\$610,222	\$624,451	50.51%
12	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.58%	22	1,001	\$1,380,971	\$1,373,396	\$0	\$618,661	\$679,732	49.49%
13	AMERICAN REPUBLIC INSURANCE COMPANY	0.01%	67	70	\$22,926	\$24,429	\$0	\$20,028	\$18,963	77.62%
14	AMERITAS LIFE INSURANCE CORP	0.50%	26	8,059	\$1,203,223	\$1,206,866	\$0	\$2,295,791	\$2,243,720	185.91%
15	AMEX ASSURANCE COMPANY	0.04%	52	932	\$89,299	\$89,626	\$0	\$2,460	\$1,019	1.14%
16	ASSURITY LIFE INSURANCE COMPANY	0.28%	36	3,530	\$671,748	\$669,098	\$0	\$146,031	\$134,686	20.13%
17	AXIS INSURANCE COMPANY	0.32%	33	1,031	\$770,375	\$861,363	\$0	\$449,222	\$604,187	70.14%
18	BCS INSURANCE COMPANY	0.77%	20	2,929	\$1,842,534	\$1,835,068	\$0	\$924,470	\$951,490	51.85%
19	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	0.15%	41	6,180	\$349,376	\$349,376	\$0	\$283,264	\$283,264	81.08%
20	CMFG LIFE INSURANCE COMPANY	0.01%	64	41	\$28,619	\$28,741	\$0	\$820	\$820	2.85%
21	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.32%	34	1,083	\$761,000	\$762,447	\$0	\$409,540	\$398,010	52.20%
22	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	82	2	\$711	\$712	\$0	\$5,500	\$7,531	1057.72%
23	COMBINED INSURANCE CO OF AMERICA	5.70%	3	1,959,890	\$13,667,984	\$13,583,464	\$0	\$13,037,628	\$12,961,280	95.42%
24	COMPANION LIFE INSURANCE COMPANY	5.41%	4	19,364	\$12,978,632	\$13,197,683	\$0	\$12,083,011	\$12,559,399	95.16%
25	COMPBENEFITS INSURANCE COMPANY	0.00%	88	0	\$0	\$0	\$0	\$56	\$0	N/A
26	CONTINENTAL AMERICAN INSURANCE COMPANY	1.13%	14	12,826	\$2,705,220	\$2,779,545	\$0	\$1,399,429	\$1,499,973	53.96%
27	CONTINENTAL GENERAL INSURANCE COMPANY	0.01%	66	43	\$26,179	\$32,408	\$0	\$5,702	\$6,164	19.02%
28	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY (	0.03%	54	1,465	\$60,056	\$59,881	\$0	\$36,057	\$37,648	62.87%
29	FIDELITY SECURITY LIFE INSURANCE COMPANY	7.52%	2	281,187	\$18,033,431	\$18,033,582	\$0	\$12,471,611	\$12,404,565	68.79%
30	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.06%	47	239	\$140,414	\$137,543	\$0	\$171,641	\$165,180	120.09%
31	GOLDEN RULE INSURANCE COMPANY	0.02%	59	488	\$49,128	\$50,028	\$0	\$14,316	\$14,426	28.84%
32	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.04%	50	30	\$94,459	\$99,231	\$0	\$67,531	\$69,152	69.69%
33	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	3.03%	5	84,717	\$7,277,728	\$7,288,399	\$0	\$3,323,795	\$3,329,741	45.69%
34	HARTFORD LIFE AND ACCIDENT INSURANCE COMPA	0.36%	32	6,101	\$853,547	\$895,892	\$0	\$711,478	\$746,832	83.36%
35	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	2.68%	7	86,869	\$6,438,992	\$6,438,992	\$0	\$4,233,876	\$4,340,174	67.40%
36	HM LIFE INSURANCE COMPANY	0.24%	39	6,957	\$577,844	\$622,472	\$0	\$490,311	\$485,376	77.98%
37	HUMANA INSURANCE COMPANY	0.83%	18	26,593	\$1,995,353	\$1,995,353	\$0	\$1,081,468	\$1,081,796	54.22%
38	HUMANADENTAL INSURANCE COMPANY	0.00%	88	0	\$0	\$0	\$0	\$118	\$0	N/A
39	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.91%	16	1,365	\$2,173,922	\$2,175,352	\$0	\$632,798	\$544,335	25.02%
40	JEFFERSON INSURANCE COMPANY	0.00%	88	0	\$0	\$2,328	\$0	\$1,169	\$1,169	50.21%
41	KANSAS CITY LIFE INSURANCE COMPANY	0.17%	40	4,671	\$399,738	\$402,338	\$0	\$762,245	\$807,245	200.64%
42	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.43%	29	2,563	\$1,024,584	\$1,035,529	\$0	\$188,280	\$205,998	19.89%
43	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.01%	63	6	\$35,839	\$35,323	\$0	\$10,710	\$11,122	31.49%
44	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.02%	58	455	\$50,148	\$49,713	\$0	\$7,737	\$11,058	22.24%
45	MANHATTANLIFE ASSURANCE COMPANY OF AMERIC	0.00%	73	1	\$7,578	\$8,012	\$0	\$5,060	\$6,089	76.00%
46	MARKEL INSURANCE COMPANY	0.00%	81	24	\$1,715	\$605	\$0	\$0	\$40	6.61%
47	METROPOLITAN LIFE INSURANCE COMPANY	2.22%	9	37,219	\$5,322,290	\$5,079,203	\$0	\$3,493,184	\$3,546,485	69.82%
48	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	72	244	\$9,716	\$9,787	\$0	\$3,664	\$3,579	36.57%
49	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.70%	21	2,387	\$1,667,719	\$1,672,943	\$0	\$807,187	\$799,539	47.79%
50	MUTUAL OF OMAHA INSURANCE COMPANY	0.02%	56	154	\$54,313	\$55,603	\$0	\$15,103	\$13,149	23.65%
51	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.01%	68	13	\$19,334	\$19,638	\$0	\$0	\$0	0.00%
52	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	2.99%	6	66,756	\$7,174,997	\$7,368,172	\$0	\$5,377,328	\$5,377,328	72.98%
53	NATIONAL HEALTH INSURANCE COMPANY	0.25%	37	691	\$606,858	\$608,513	\$0	\$79,760	-\$49,352	-8.11%
54	NATIONAL UNION FIRE INSURANCE COMPANY OF PI	0.84%	17	170,956	\$2,015,187	\$1,883,572	\$0	\$534,639	\$492,562	26.15%
55	NATIONWIDE LIFE INSURANCE COMPANY	0.57%	23	1,885	\$1,372,242	\$443,584	\$0	\$724,695	\$456,852	102.99%
56	NEW YORK LIFE INSURANCE COMPANY	0.06%	46	348	\$149,939	\$130,260	\$9,316	\$72,498	\$74,246	57.00%
57	NIPPON LIFE INSURANCE COMPANY OF AMERICA	0.00%	79	769	\$4,434	\$4,264	\$0	\$2,475	\$2,844	66.70%
58	OPTICARE OF UTAH INC	0.01%	65	346	\$28,387	\$28,387	\$0	\$15,286	\$14,428	50.83%
59	PAN-AMERICAN LIFE INSURANCE COMPANY	0.30%	35	588	\$724,251	\$728,261	\$0	\$263,182	\$280,430	38.51%
60	PAUL REVERE LIFE INSURANCE COMPANY	0.02%	62	59	\$36,525	\$36,032	\$0	\$10,900	\$8,495	23.58%
61	PHYSICIANS MUTUAL INSURANCE COMPANY	0.00%	77	30	\$5,148	\$5,157	\$0	\$4,931	\$4,788	92.84%
62	PRINCIPAL LIFE INSURANCE COMPANY	1.14%	13	31,426	\$2,730,035	\$2,704,418	\$0	\$1,473,193	\$1,504,432	55.63%
63	RELIANCE STANDARD LIFE INSURANCE COMPANY	0.78%	19	5,018	\$1,860,849	\$1,873,958	\$0	\$844,299	\$834,851	44.55%
64	SBLI USA LIFE INSURANCE COMPANY INC	0.00%	87	1	\$39	\$37	\$0	\$0	\$0	0.00%
65	SECURIAN LIFE INSURANCE COMPANY	0.11%	42	1,562	\$268,762	\$268,764	\$0	\$53,259	\$98,138	36.51%
66	SHELTERPOINT INSURANCE COMPANY	0.02%	60	76	\$39,455	\$39,455	\$0	\$10,510	\$22,120	56.06%
67	SHENANDOAH LIFE INSURANCE COMPANY	0.02%	61	601	\$38,538	\$51,837	\$0	\$31,020	\$8,142	15.71%
68	SIRIUS AMERICA INSURANCE COMPANY	0.04%	51	8	\$93,378	\$73,367	\$0	\$42,259	\$54,230	73.92%
69	STANDARD INSURANCE COMPANY	0.41%	31	4,730	\$972,581	\$993,519	\$0	\$681,723	\$625,695	62.98%
70	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.10%	43	316	\$240,137	\$232,701	\$0	\$106,403	\$97,965	42.10%
71	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.00%	74	44	\$7,330	\$7,480	\$0	\$324	-\$1,579	-21.11%
72	SURENCY LIFE & HEALTH INSURANCE COMPANY	0.55%	24	13,585	\$1,316,515	\$1,316,515	\$0	\$1,167,043	\$1,172,727	89.08%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP LIMITED BENEFIT**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
73	SYMETRA LIFE INSURANCE COMPANY	0.25%	38	773	\$593,740	\$592,842	\$0	\$287,709	\$314,847	53.11%
74	TALCOTT RESOLUTION LIFE INSURANCE COMPANHY	0.06%	45	93	\$153,334	\$149,933	\$0	\$177,431	\$171,948	114.68%
75	TRANSAMERICA FINANCIAL LIFE INSURANCE COMP/	0.00%	76	34	\$5,416	\$5,455	\$0	\$41	\$41	0.75%
76	TRANSAMERICA LIFE INSURANCE COMPANY	0.42%	30	4,421	\$997,287	\$969,305	\$0	\$526,174	\$488,665	50.41%
77	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	1.63%	11	1,289	\$3,903,057	\$3,803,336	\$0	\$2,508,617	\$2,093,713	55.05%
78	TRUSTMARK INSURANCE COMPANY	0.00%	86	2	\$91	\$90	\$0	\$0	\$0	0.00%
79	UNIFIED LIFE INSURANCE COMPANY	0.46%	28	224	\$1,096,046	\$1,096,038	\$0	\$942,731	\$941,997	85.95%
80	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	70	97	\$12,915	\$13,017	\$0	\$1,833	\$1,779	13.67%
81	UNION LABOR LIFE INSURANCE COMPANY	0.00%	71	36	\$10,032	\$9,925	\$0	\$6,500	\$7,012	70.65%
82	UNITED AMERICAN INSURANCE COMPANY	2.37%	8	2,111	\$5,681,035	\$5,700,365	\$0	\$4,676,187	\$4,740,075	83.15%
83	UNITED CONCORDIA INSURANCE COMPANY	0.00%	83	5	\$625	\$625	\$0	\$0	\$0	0.00%
84	UNITED NATIONAL LIFE INSURANCE COMPANY OF AI	0.03%	53	88	\$78,333	\$79,419	\$0	\$18,667	\$17,745	22.34%
85	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.06%	48	2,517	\$140,172	\$138,537	\$0	\$85,152	\$100,755	72.73%
86	UNITED STATES FIRE INSURANCE COMPANY	0.02%	57	5,925	\$53,463	\$53,463	\$0	\$3,395	\$20,963	39.21%
87	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.00%	84	1	\$619	\$716	\$0	\$0	\$0	0.00%
88	UNITEDHEALTHCARE INSURANCE COMPANY	2.20%	10	86,905	\$5,276,256	\$5,313,194	\$0	\$391,532	\$420,639	7.92%
89	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.48%	27	2,998	\$1,146,303	\$1,170,808	\$0	\$506,595	\$526,529	44.97%
90	VISION BENEFITS OF AMERICA	0.97%	15	48,281	\$2,331,754	\$2,331,754	\$0	\$1,821,321	\$1,821,321	78.11%
91	VISION SERVICE PLAN INSURANCE COMPANY	46.44%	1	1,101,270	\$111,385,191	\$111,385,191	\$0	\$67,782,222	\$67,913,933	60.97%
92	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	75	104	\$5,472	\$4,246	\$0	\$1,182	-\$27,082	-637.82%
TOTAL		100.00%		4,172,281	\$239,839,244	\$239,162,225	\$9,316	\$153,746,932	\$154,114,622	64.44%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP SHORT TERM CREDIT DISABILITY**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.37%	9	0	\$35,068	\$35,068	\$0	\$9,269	-\$4,169	-11.89%
2	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	14	0	\$0	\$0	\$0	\$0	\$937	N/A
3	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	28.84%	1	7,111	\$2,717,820	\$1,920,870	\$0	\$526,736	\$643,234	33.49%
4	AMERICAN NATIONAL INSURANCE COMPANY	0.13%	13	24	\$12,368	\$14,239	\$0	\$1,738	-\$2	-0.01%
5	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	4.97%	5	0	\$468,755	\$880,113	\$0	\$239,313	\$276,058	31.37%
6	CENTRAL STATES INDEMNITY COMPANY OF OMAHA	3.68%	6	8,217	\$347,177	\$347,177	\$0	\$8,021	\$11,298	3.25%
7	CENTURION LIFE INSURANCE COMPANY	0.00%	14	0	\$0	\$0	\$0	\$0	-\$3,529	N/A
8	CMFG LIFE INSURANCE COMPANY	27.86%	2	3,771	\$2,624,875	\$2,607,547	\$0	\$1,028,528	\$1,024,914	39.31%
9	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	14	10	-\$60	\$3,430	\$0	\$0	-\$369	-10.76%
10	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & J	-0.04%	14	88	-\$3,931	\$2,386	\$0	\$12,364	-\$3,111	-130.39%
11	LIFE OF THE SOUTH INSURANCE COMPANY	8.87%	4	4,858	\$835,398	\$677,399	\$0	\$181,888	\$226,078	33.37%
12	MERIT LIFE INSURANCE CO	-0.30%	14	362	-\$28,381	\$139,887	\$0	\$208,009	\$81,320	58.13%
13	MINNESOTA LIFE INSURANCE COMPANY	21.59%	3	8,030	\$2,034,861	\$1,567,678	\$0	\$221,436	\$307,715	19.63%
14	MOUNTAIN LIFE INSURANCE COMPANY	0.87%	8	423	\$82,237	\$0	\$0	\$29,698	\$0	N/A
15	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.21%	12	84	\$20,037	\$20,037	\$0	\$11,303	-\$33,064	-165.01%
16	PEKIN LIFE INSURANCE COMPANY	2.45%	7	121	\$230,714	\$263,314	\$0	\$125,660	\$103,768	39.41%
17	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	14	0	\$0	\$6,318	\$0	\$0	\$0	0.00%
18	SECURIAN LIFE INSURANCE COMPANY	0.34%	10	417	\$32,067	\$115,053	\$0	\$96,814	-\$22,741	-19.77%
19	STANDARD GUARANTY INSURANCE COMPANY	-0.12%	14	0	-\$11,256	-\$11,256	\$0	\$0	-\$2,737	24.32%
20	TRANSAMERICA CASUALTY INSURANCE COMPANY	0.28%	11	956	\$26,067	\$26,067	\$0	\$1,380	\$1,247	4.78%
21	TRANSAMERICA LIFE INSURANCE COMPANY	-0.01%	14	11	-\$601	\$2,548	\$0	\$13,059	-\$19,172	-752.43%
22	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.00%	14	3	-\$141	\$586	\$0	\$7,722	-\$2	-0.34%
	TOTAL	100.00%		34,486	\$9,423,074	\$8,618,461	\$0	\$2,722,938	\$2,587,673	30.02%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP LONG TERM CREDIT DISABILITY**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN BANKERS INSURANCE COMPANY OF FLO	1.27%	2	0	\$1,649	\$1,649	\$0	\$0	\$0	0.00%
2	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	3	5	\$0	\$0	\$0	\$0	-\$69	N/A
3	PLATEAU INSURANCE COMPANY	98.73%	1	1,235	\$127,756	\$214,687	\$0	\$82,548	\$72,522	33.78%
TOTAL		100.00%		1,240	\$129,405	\$216,336	\$0	\$82,548	\$72,453	33.49%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP STOP LOSS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ACE AMERICAN INSURANCE COMPANY	0.30%	30	492	\$1,742,947	\$1,742,947	\$0	\$906,244	\$1,086,441	62.33%
2	AETNA LIFE INSURANCE COMPANY	7.02%	6	30,477	\$40,445,996	\$44,840,835	\$0	\$21,697,871	\$40,249,483	89.76%
3	ALL SAVERS INSURANCE COMPANY	10.32%	3	28,810	\$59,431,365	\$59,509,825	\$0	\$47,764,465	\$47,764,465	80.26%
4	AMALGAMATED LIFE INSURANCE COMPANY	0.03%	41	1,613	\$163,909	\$179,018	\$0	\$0	\$0	0.00%
5	AMERICAN FIDELITY ASSURANCE COMPANY	0.27%	31	1,736	\$1,578,566	\$1,597,516	\$0	\$277,325	\$502,903	31.48%
6	BCS INSURANCE COMPANY	0.14%	36	9,431	\$812,638	\$812,638	\$0	\$453,193	\$422,120	51.94%
7	CATERPILLAR INSURANCE COMPANY	0.00%	45	1,868	\$0	\$0	\$0	\$4,949,174	\$565,236	N/A
8	CIGNA HEALTH AND LIFE INSURANCE COMPANY	12.46%	1	149,552	\$71,798,259	\$71,990,801	\$0	\$64,636,793	\$65,504,877	90.99%
9	COMPANION LIFE INSURANCE COMPANY	1.67%	15	14,230	\$9,599,051	\$9,761,062	\$0	\$10,026,612	\$10,421,925	106.77%
10	CONNECTICUT GENERAL LIFE INS CO	0.00%	45	0	-\$1,219	-\$172	\$0	\$0	\$0	0.00%
11	FAIR AMERICAN INSURANCE AND REINSURANCE CO	0.17%	34	42	\$982,939	\$982,939	\$0	\$451,827	\$479,377	48.77%
12	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.60%	25	7,687	\$3,455,050	\$3,455,050	\$0	\$2,026,802	\$2,334,289	67.56%
13	GERBER LIFE INSURANCE COMPANY	2.52%	11	18,594	\$14,545,002	\$14,351,602	\$0	\$10,886,820	\$10,720,975	74.70%
14	GREAT MIDWEST INSURANCE COMPANY	0.63%	23	2,764	\$3,653,491	\$3,653,491	\$0	\$2,502,334	\$3,257,036	89.15%
15	GREENWICH INSURANCE COMPANY	0.36%	29	1,915	\$2,078,972	\$1,924,188	\$0	\$1,502,974	\$1,338,457	69.56%
16	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.01%	44	7	\$33,363	\$33,363	\$0	\$0	\$12,905	38.68%
17	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.04%	40	122	\$221,570	\$162,606	\$0	\$1,172,690	\$713,100	438.54%
18	HCC LIFE INSURANCE COMPANY	8.86%	5	142,964	\$51,058,318	\$51,058,318	\$0	\$36,109,903	\$39,491,982	77.35%
19	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	9.77%	4	126,857	\$56,270,361	\$56,270,361	\$0	\$70,087,083	\$75,851,136	134.80%
20	HM LIFE INSURANCE COMPANY	0.78%	20	8,291	\$4,501,838	\$4,489,723	\$0	\$3,080,253	\$3,161,196	70.41%
21	HUMANA INSURANCE COMPANY	3.90%	9	20,242	\$22,481,977	\$22,481,977	\$0	\$22,948,103	\$23,872,881	106.19%
22	INTEGON NATIONAL INSURANCE COMPANY	0.38%	28	586	\$2,162,950	\$2,162,950	\$0	\$1,080,833	\$980,426	45.33%
23	IRONSHORE INDEMNITY INC	1.59%	17	5,179	\$9,134,013	\$8,380,332	\$0	\$3,451,173	\$6,401,614	76.39%
24	KAISER PERMANENTE INSURANCE COMPANY	0.06%	39	108,923	\$354,738	\$354,738	\$0	\$0	\$0	0.00%
25	LIBERTY INSURANCE UNDERWRITERS INC	0.63%	24	4	\$3,632,217	\$3,632,217	\$0	\$2,290,932	\$2,797,171	77.01%
26	MISSOURI VALLEY LIFE AND HEALTH INSURANCE CC	6.99%	7	75,785	\$40,281,664	\$40,281,664	\$0	\$32,168,485	\$35,233,708	87.47%
27	NATIONAL HEALTH INSURANCE COMPANY	0.76%	21	2,425	\$4,363,891	\$4,375,851	\$0	\$2,419,853	\$3,020,363	69.02%
28	NATIONAL UNION FIRE INSURANCE COMPANY OF PI	0.01%	43	0	\$67,088	\$67,088	\$0	\$342,803	\$342,803	510.98%
29	NATIONWIDE LIFE INSURANCE COMPANY	0.42%	26	0	\$2,424,058	\$4,384,996	\$0	\$2,390,998	\$2,311,973	52.72%
30	PAN-AMERICAN LIFE INSURANCE COMPANY	0.26%	32	738	\$1,503,300	\$1,511,623	\$0	\$819,524	\$873,233	57.77%
31	PARTNERRE AMERICA INSURANCE COMPANY	0.25%	33	0	\$1,457,816	\$1,457,816	\$0	\$3,070,405	\$1,470,529	100.87%
32	QBE INSURANCE CORPORATION	1.68%	14	6,923	\$9,650,966	\$9,283,632	\$0	\$6,118,672	\$5,338,192	57.50%
33	RELIANCE STANDARD LIFE INSURANCE COMPANY	0.16%	35	643	\$910,335	\$875,983	\$0	\$178,254	\$176,259	20.12%
34	RELIASTAR LIFE INSURANCE COMPANY	2.54%	10	82,848	\$14,631,894	\$14,781,180	\$0	\$5,726,655	\$6,738,684	45.59%
35	RELIASTAR LIFE INSURANCE COMPANY OF NEW YOI	0.11%	37	4,725	\$645,832	\$646,149	\$0	\$0	\$0	0.00%
36	SIRIUS AMERICA INSURANCE COMPANY	0.90%	19	6,948	\$5,178,702	\$6,060,759	\$0	\$2,902,585	\$2,610,748	43.08%
37	SUN LIFE ASSURANCE COMPANY OF CANADA	11.37%	2	217,307	\$65,484,111	\$65,581,566	\$0	\$48,065,950	\$48,065,950	73.29%
38	SYMETRA LIFE INSURANCE COMPANY	1.89%	12	25,729	\$10,873,364	\$10,856,919	\$0	\$5,745,223	\$6,287,128	57.91%
39	TIME INSURANCE COMPANY	0.01%	42	46	\$78,542	\$75,666	\$0	\$346,657	-\$242,100	-319.96%
40	TRUSTMARK LIFE INSURANCE COMPANY	0.66%	22	2,357	\$3,781,284	\$3,743,392	\$0	\$1,520,100	\$1,273,094	34.01%
41	UNIMERICA INSURANCE COMPANY	1.88%	13	34,340	\$10,857,378	\$10,819,557	\$0	\$8,960,184	\$8,960,184	82.81%
42	UNION LABOR LIFE INSURANCE COMPANY	0.40%	27	21,155	\$2,299,013	\$2,296,715	\$145,989	\$570,688	\$615,155	26.78%
43	UNITED STATES FIRE INSURANCE COMPANY	1.47%	18	224,282	\$8,446,972	\$8,446,972	\$0	\$4,231,695	\$3,312,087	39.21%
44	UNITEDHEALTHCARE INSURANCE COMPANY	4.03%	8	41,606	\$23,197,525	\$23,201,762	\$0	\$16,698,187	\$16,698,187	71.97%
45	WESTPORT INSURANCE CORPORATION	1.60%	16	34,270	\$9,219,331	\$8,865,108	\$0	\$6,152,971	\$5,662,268	63.87%
46	ZURICH AMERICAN INSURANCE COMPANY	0.11%	38	468	\$620,588	\$540,285	\$0	\$477,444	-\$141,307	-26.15%
TOTAL		100.00%		1,464,981	\$576,111,965	\$581,983,008	\$145,989	\$457,210,737	\$486,537,133	83.60%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP MEDICARE PART D**

OBS	COMPANY NAME	RANK BY		NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
		MARKET SHARE	MARKET SHARE							
1	AMALGAMATED LIFE INSURANCE COMPANY	0.00%	10	0	\$0	\$0	\$0	\$0	\$455,000	N/A
2	ANTHEM INSURANCE COMPANIES INC	2.10%	4	1,054	\$2,179,223	\$2,179,223	\$0	\$1,370,716	\$1,374,564	63.08%
3	CIGNA HEALTH AND LIFE INSURANCE COMPANY	7.04%	3	8,744	\$7,301,678	\$7,344,000	\$0	\$3,856,859	\$3,930,513	53.52%
4	ENVISION INSURANCE COMPANY	0.12%	6	743	\$128,527	\$128,527	\$0	\$58,017	\$58,017	45.14%
5	HUMANA INSURANCE COMPANY	0.43%	5	198	\$449,552	\$449,552	\$0	\$200,681	\$224,548	49.95%
6	MEDCO CONTAINMENT LIFE INSURANCE COMPANY	25.14%	2	24,786	\$26,066,800	\$26,066,800	\$0	\$24,580,012	\$20,846,188	79.97%
7	SILVERSCRIPT INSURANCE COMPANY	0.11%	7	93	\$118,550	\$118,550	\$0	\$50,544	\$51,643	43.56%
8	TRANSAMERICA LIFE INSURANCE COMPANY	0.03%	8	178	\$27,477	\$27,477	\$0	\$33,736	\$33,736	122.78%
9	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.02%	9	6	\$15,866	\$18,140	\$0	\$13,157	\$12,835	70.76%
10	UNITEDHEALTHCARE INSURANCE COMPANY	65.00%	1	69,225	\$67,381,966	\$69,943,968	\$0	\$51,741,350	\$52,541,552	75.12%
TOTAL		100.00%		105,027	\$103,669,639	\$106,276,237	\$0	\$81,905,072	\$79,528,596	74.83%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ANTHEM INSURANCE COMPANIES INC	0.05%	6	0	\$636,316	\$636,316	\$0	\$567,092	\$555,280	87.26%
2	CARE IMPROVEMENT PLUS SOUTH CENTRAL INSUR/	50.30%	1	39,643	\$622,369,543	\$603,170,272	\$0	\$494,679,284	\$501,661,013	83.17%
3	HUMANA INSURANCE COMPANY	2.03%	4	1,747	\$25,179,397	\$25,144,967	\$0	\$21,733,909	\$22,891,022	91.04%
4	MISSOURI VALLEY LIFE AND HEALTH INSURANCE CC	0.49%	5	597	\$6,031,456	\$6,031,456	\$0	\$5,911,547	\$6,061,814	100.50%
5	SIERRA HEALTH AND LIFE INSURANCE COMPANY INC	34.81%	2	35,869	\$430,762,780	\$430,728,752	\$0	\$356,077,521	\$381,360,145	88.54%
6	UNITEDHEALTHCARE INSURANCE COMPANY	12.31%	3	13,232	\$152,368,381	\$148,667,094	\$0	\$127,735,518	\$127,358,448	85.67%
TOTAL		100.00%		91,088	\$1,237,347,873	\$1,214,378,857	\$0	\$1,006,704,871	\$1,039,887,722	85.63%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMPANY	0.00%	219	4	\$2,002	\$1,863	\$0	\$1,092	\$3,284	176.27%
2	4 EVER LIFE INSURANCE COMPANY	0.05%	64	1,080	\$4,187,339	\$4,184,782	\$0	\$2,552,938	\$2,671,071	63.83%
3	5 STAR LIFE INSURANCE COMPANY	0.00%	232	2	\$497	\$431	\$0	\$1,250	\$1,250	290.02%
4	AAA LIFE INSURANCE COMPANY	0.02%	103	7,043	\$1,443,320	\$1,447,544	\$0	\$753,855	\$541,284	37.39%
5	ACE AMERICAN INSURANCE COMPANY	0.04%	75	54,032	\$3,158,919	\$3,389,823	\$0	\$1,279,196	\$1,534,276	45.26%
6	ADVANTICA INSURANCE COMPANY	0.04%	79	45,213	\$2,868,384	\$2,868,384	\$0	\$1,504,892	\$1,539,892	53.69%
7	AEGIS SECURITY INSURANCE COMPANY	0.00%	183	3,286	\$28,602	\$23,500	\$0	\$7,228	\$7,228	30.76%
8	AETNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	224	0	\$1,518	\$1,518	\$0	\$698	\$716	47.17%
9	AETNA HEALTH INSURANCE COMPANY	0.00%	206	92	\$7,872	\$7,872	\$0	\$4,634	\$4,696	59.65%
10	AETNA LIFE INSURANCE COMPANY	6.07%	5	190,454	\$473,571,333	\$477,428,819	\$0	\$426,953,070	\$449,481,296	94.15%
11	ALL SAVERS INSURANCE COMPANY	0.76%	15	28,810	\$59,431,365	\$59,509,825	\$0	\$47,764,465	\$47,764,465	80.26%
12	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.00%	215	23	\$4,426	\$3,974	\$0	\$9,480	\$9,480	238.55%
13	ALLSTATE LIFE INSURANCE COMPANY	0.00%	130	3,069	\$370,687	\$375,667	\$0	\$370,621	\$180,820	48.13%
14	ALLSTATE LIFE INSURANCE COMPANY OF NEW YOR	0.00%	205	0	\$8,054	\$7,616	\$0	\$2,720	\$2,720	35.71%
15	AMALGAMATED LIFE INSURANCE COMPANY	0.00%	153	1,613	\$163,909	\$179,018	\$0	\$0	\$455,000	254.16%
16	AMERICAN ALTERNATIVE INSURANCE CORPORATIOI	0.00%	240	0	\$0	\$0	\$0	-\$2	-\$57,160	N/A
17	AMERICAN BANKERS INSURANCE COMPANY OF FLO	0.00%	221	0	\$1,649	\$1,649	\$0	\$0	\$0	0.00%
18	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	170	34	\$53,877	\$55,625	\$0	\$33,756	\$19,412	34.90%
19	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	0.00%	204	3	\$8,779	\$8,825	\$0	\$3,957	\$2,921	33.10%
20	AMERICAN FIDELITY ASSURANCE COMPANY	0.11%	49	18,067	\$8,512,596	\$8,675,573	\$0	\$2,821,589	\$3,448,643	39.75%
21	AMERICAN FINANCIAL SECURITY LIFE INSURANCE CI	0.00%	160	507	\$107,561	\$111,200	\$0	\$110,522	\$230,914	207.66%
22	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	175	203	\$41,422	\$40,993	\$0	\$130,223	-\$43,004	-104.91%
23	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.04%	78	8,706	\$2,926,963	\$2,149,852	\$0	\$599,161	\$712,696	33.15%
24	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.18%	37	133,739	\$14,032,075	\$14,046,477	\$0	\$7,702,687	\$7,788,450	55.45%
25	AMERICAN INCOME LIFE INSURANCE CO	0.00%	142	188,674	\$284,422	\$287,492	\$0	\$197,981	\$184,865	64.30%
26	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	186	26	\$28,062	\$29,933	\$0	\$176,955	-\$175,377	-585.90%
27	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF	0.01%	116	214	\$719,670	\$738,682	\$0	\$518,714	\$496,155	67.17%
28	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.02%	100	2,152	\$1,662,116	\$1,652,999	\$0	\$689,654	\$745,414	45.09%
29	AMERICAN REPUBLIC INSURANCE COMPANY	0.07%	57	1,856	\$5,555,623	\$5,959,467	\$0	\$4,722,809	\$4,617,512	77.48%
30	AMERICAN UNITED LIFE INSURANCE COMPANY	0.02%	97	19,781	\$1,843,047	\$1,843,047	\$0	\$1,158,413	\$1,426,797	77.42%
31	AMERITAS LIFE INSURANCE CORP	0.11%	48	22,303	\$8,695,443	\$8,721,769	\$0	\$6,635,725	\$6,485,219	74.36%
32	AMEX ASSURANCE COMPANY	0.00%	134	533,212	\$349,502	\$350,392	\$0	\$3,415	-\$71,691	-20.46%
33	ANTHEM INSURANCE COMPANIES INC	0.04%	81	1,054	\$2,815,539	\$2,815,539	\$0	\$1,937,808	\$1,929,844	68.54%
34	ANTHEM LIFE INSURANCE COMPANY	0.04%	74	79,233	\$3,244,741	\$3,241,224	\$0	\$1,088,670	\$1,360,638	41.98%
35	ARCH INSURANCE COMPANY	0.00%	158	1,860	\$119,072	\$116,761	\$0	\$16,031	\$14,369	12.31%
36	ASSURITY LIFE INSURANCE COMPANY	0.01%	113	3,803	\$794,073	\$790,169	\$0	\$196,521	\$183,220	23.19%
37	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	154	896	\$143,582	\$143,926	\$0	\$0	\$0	0.00%
38	ATLANTIC SPECIALTY INSURANCE COMPANY	0.00%	240	0	\$0	\$0	\$0	\$36,394	-\$5,819	N/A
39	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	184	392	\$28,574	\$28,844	\$0	\$6,250	-\$43,760	-151.71%
40	AXIS INSURANCE COMPANY	0.02%	102	50,838	\$1,452,781	\$1,634,167	\$0	\$539,872	\$839,569	51.38%
41	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	217	8	\$2,160	\$2,160	\$0	\$0	\$0	0.00%
42	BANKERS LIFE AND CASUALTY COMPANY	0.03%	96	735	\$2,008,289	\$2,014,146	\$0	\$1,889,065	\$1,876,429	93.16%
43	BCS INSURANCE COMPANY	0.04%	76	16,438	\$3,115,924	\$3,112,347	\$0	\$1,415,520	\$1,409,143	45.28%
44	BEAZLEY INSURANCE COMPANY INC	0.13%	43	165	\$10,363,170	\$10,363,170	\$0	\$4,478,118	\$7,036,625	68.20%
45	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.27%	29	65	\$21,078,194	\$21,206,231	\$0	\$15,984,234	\$14,717,824	69.40%
46	BEST LIFE AND HEALTH INSURANCE COMPANY	0.00%	233	1	\$233	\$233	\$0	\$0	-\$238	-102.15%
47	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	12.42%	3	263,666	\$969,069,205	\$969,069,205	\$0	\$821,358,660	\$821,715,432	84.79%
48	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.00%	133	2,025	\$354,166	\$418,219	\$0	\$176,785	\$175,919	42.06%
49	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.00%	213	12	\$4,456	\$3,764	\$0	\$83,653	\$73,908	1963.55%
50	CAPITOL INDEMNITY CORPORATION	0.00%	240	0	\$0	\$0	\$0	\$0	-\$50	N/A
51	CARE IMPROVEMENT PLUS SOUTH CENTRAL INSUR/	7.98%	4	39,643	\$622,369,543	\$603,170,272	\$0	\$494,679,284	\$501,661,013	83.17%
52	CATERPILLAR INSURANCE COMPANY	0.00%	240	1,868	\$0	\$0	\$0	\$4,949,174	\$565,236	N/A
53	CATLIN INSURANCE COMPANY INC	0.00%	151	555	\$178,155	\$183,575	\$0	\$157,364	\$198,153	107.94%
54	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.01%	123	45	\$587,953	\$1,000,320	\$0	\$341,366	\$380,627	38.05%
55	CENTRAL STATES INDEMNITY COMPANY OF OMAHA	0.00%	136	8,217	\$347,177	\$347,177	\$0	\$8,021	\$11,298	3.25%
56	CENTURION LIFE INSURANCE COMPANY	0.00%	240	0	\$0	\$0	\$0	\$0	-\$3,529	N/A
57	CIGNA HEALTH AND LIFE INSURANCE COMPANY	3.25%	7	327,904	\$253,140,702	\$255,570,183	\$0	\$216,019,293	\$218,923,739	85.66%
58	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	138	3	\$335,982	\$335,982	\$0	\$1,101,467	\$558,229	166.15%
59	CIGNA NATIONAL HEALTH INSURANCE COMPANY	0.00%	240	0	\$0	\$25	\$0	\$0	\$0	0.00%
60	CITIZENS SECURITY LIFE INS CO	0.03%	89	8,934	\$2,179,765	\$2,161,247	\$0	\$605,919	\$631,725	29.23%
61	CMFG LIFE INSURANCE COMPANY	0.06%	62	4,107	\$4,827,169	\$4,807,697	\$0	\$1,682,030	\$1,708,722	35.54%
62	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.03%	84	6,193	\$2,517,614	\$2,544,472	\$0	\$1,063,907	\$1,019,862	40.08%
63	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	222	4	\$1,622	\$1,623	\$0	\$5,500	\$8,049	495.93%
64	COMBINED INSURANCE CO OF AMERICA	0.18%	35	1,963,505	\$14,425,688	\$14,344,226	\$0	\$13,275,792	\$13,155,923	91.72%
65	COMMERCIAL TRAVELERS LIFE INSURANCE COMPAI	0.00%	218	2,201	\$2,099	\$2,285	\$0	\$0	\$0	0.00%
66	COMPANION LIFE INSURANCE COMPANY	0.30%	26	36,525	\$23,503,729	\$23,900,420	\$0	\$22,708,771	\$23,604,095	98.76%
67	COMPENEFITS INSURANCE COMPANY	0.00%	225	9	\$1,372	\$1,372	\$0	\$1,254	\$1,005	102.41%
68	CONNECTICUT GENERAL LIFE INS CO	0.00%	180	124	\$34,698	-\$681	\$0	\$654,113	\$813,339	-119433.04%
69	CONTINENTAL AMERICAN INSURANCE COMPANY	0.18%	38	75,704	\$13,906,778	\$14,288,909	\$0	\$6,701,665	\$7,183,196	50.27%
70	CONTINENTAL CASUALTY COMPANY	0.03%	83	2,288	\$2,722,679	\$836,736	\$0	\$1,674,213	\$1,122,727	134.18%
71	CONTINENTAL GENERAL INSURANCE COMPANY	0.01%	125	2,125	\$529,156	\$634,728	\$0	\$179,656	\$140,429	22.12%
72	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.00%	152	151	\$173,105	\$173,374	\$0	\$125,983	\$126,791	73.13%
73	COUNTRY LIFE INSURANCE COMPANY	0.00%	176	129	\$39,886	\$41,505	\$0	\$38,549	-\$51,298	-123.59%
74	COVENTRY HEALTH AND LIFE INSURANCE COMPAN	0.00%	240	0	-\$280,101	-\$167,062	\$0	\$5,084,085	-\$453,431	271.41%
75	COX HEALTH SYSTEMS INSURANCE COMPANY	1.56%	10	24,617	\$121,420,195	\$121,420,195	\$0	\$110,949,222	\$110,866,287	91.31%
76	DEARBORN LIFE INSURANCE COMPANY	0.02%	104	4,129	\$1,423,872	\$1,423,872	\$0	\$1,622,571	\$1,622,571	113.95%
77	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	210	2	\$6,732	\$7,052	\$0	\$4,073	\$4,249	60.25%
78	DENTEGRA INSURANCE COMPANY	0.05%	65	6,131	\$4,175,018	\$4,169,516	\$0	\$2,230,795	\$2,211,694	53.04%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
79	DSM USA INSURANCE COMPANY INC	0.00%	147	1,004	\$246,952	\$246,952	\$0	\$76,764	\$77,764	31.49%
80	ELIPS LIFE INSURANCE COMPANY	0.00%	216	389	\$2,727	\$68,385	\$0	\$2,300	\$50,989	74.56%
81	EMPLOYERS INSURANCE COMPANY OF WAUSAU	0.00%	240	0	\$0	\$0	\$0	\$15,600	-\$4,615	N/A
82	ENVISION INSURANCE COMPANY	0.00%	155	743	\$128,527	\$128,527	\$0	\$58,017	\$58,017	45.14%
83	EPIC LIFE INSURANCE COMPANY THE	0.00%	161	310	\$100,588	\$99,972	\$0	\$59,016	\$141,358	141.40%
84	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY C	0.01%	118	4,702	\$655,113	\$653,196	\$0	\$359,551	\$375,417	57.47%
85	FAIR AMERICAN INSURANCE AND REINSURANCE COI	0.01%	109	42	\$982,939	\$982,939	\$0	\$451,827	\$479,377	48.77%
86	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AI	0.00%	171	316	\$52,096	\$52,051	\$0	\$1,090	\$1,021	1.96%
87	FARM BUREAU LIFE INSURANCE COMPANY OF MISSO	0.00%	168	134,912	\$64,355	\$64,355	\$0	\$37,118	-\$1,383,621	-2149.98%
88	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.00%	239	4	\$29	\$29	\$0	\$0	\$0	0.00%
89	FEDERAL INSURANCE COMPANY	0.02%	105	191,132	\$1,404,008	\$1,442,076	\$0	-\$1,160,945	-\$1,057,350	-73.32%
90	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.00%	208	350	\$7,698	\$7,698	\$0	\$1,871	\$1,868	24.03%
91	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.28%	28	291,271	\$22,221,935	\$22,222,357	\$0	\$15,226,344	\$15,353,243	69.09%
92	FIRST ALLAMERICA FINANCIAL LIFE INSURANCE COMI	0.00%	240	0	\$0	\$0	\$0	\$8,478	\$8,478	N/A
93	FIRST CONTINENTAL LIFE & ACCIDENT INSURANCE C	0.04%	80	8,597	\$2,838,926	\$2,838,926	\$0	\$0	\$0	0.00%
94	FIRST HEALTH LIFE & HEALTH INSURANCE COMPAN'	0.00%	129	746	\$372,362	\$371,469	\$0	\$230,104	\$226,739	61.04%
95	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.01%	114	651	\$789,922	\$792,303	\$0	\$310,078	\$298,404	37.66%
96	GENWORTH LIFE INSURANCE COMPANY	0.04%	73	2,570	\$3,337,750	\$3,336,259	\$0	\$1,493,109	\$2,070,447	62.06%
97	GERBER LIFE INSURANCE COMPANY	0.19%	34	84,741	\$15,188,874	\$14,986,913	\$0	\$10,924,573	\$10,758,153	71.78%
98	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	196	9	\$19,296	\$26,706	\$0	\$16,957	\$16,939	63.43%
99	GOLDEN RULE INSURANCE COMPANY	0.64%	19	13,927	\$50,165,379	\$50,315,402	\$0	\$36,847,365	\$35,514,451	70.58%
100	GOVERNMENT EMPLOYEES INSURANCE CO	0.00%	234	1	\$122	\$113	\$0	\$0	-\$15	-13.27%
101	GREAT AMERICAN INSURANCE COMPANY	0.07%	55	5,775	\$5,815,817	\$6,386,330	\$0	\$2,290,221	\$2,004,229	31.38%
102	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	226	1	\$1,320	\$1,320	\$0	\$0	\$55	4.17%
103	GREAT MIDWEST INSURANCE COMPANY	0.05%	70	2,764	\$3,653,491	\$3,653,491	\$0	\$2,502,334	\$3,257,036	89.15%
104	GREAT NORTHERN INSURANCE COMPANY	0.00%	193	45	\$20,462	\$20,666	\$0	\$0	\$4,483	21.69%
105	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	207	5	\$7,803	\$7,710	\$0	\$0	\$0	0.00%
106	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN'	0.01%	121	554	\$645,741	\$1,433,691	\$0	\$772,539	\$1,091,213	76.11%
107	GREENWICH INSURANCE COMPANY	0.03%	93	1,915	\$2,078,972	\$1,924,188	\$0	\$1,502,974	\$1,338,457	69.56%
108	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	145	869	\$268,163	\$276,329	\$0	\$167,690	\$175,072	63.36%
109	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.80%	14	512,212	\$62,591,537	\$62,682,584	\$0	\$39,570,364	\$35,741,333	57.02%
110	HARTFORD FIRE INSURANCE COMPANY	0.00%	191	75	\$22,590	\$11,546	\$0	\$0	\$3,856	33.40%
111	HARTFORD LIFE AND ACCIDENT INSURANCE COMPA	0.72%	16	545,589	\$56,153,678	\$58,089,345	\$0	\$30,192,386	\$32,313,428	55.63%
112	HCC LIFE INSURANCE COMPANY	0.67%	18	152,748	\$52,106,554	\$52,106,554	\$0	\$36,144,526	\$40,020,382	76.80%
113	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	21.89%	1	576,673	\$1,707,676,328	\$1,728,074,639	\$0	\$1,513,479,204	\$1,518,443,206	87.87%
114	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	140	96	\$294,688	\$305,055	\$0	\$364,934	\$363,274	119.08%
115	HM LIFE INSURANCE COMPANY	0.07%	59	15,248	\$5,079,682	\$5,112,195	\$0	\$3,570,564	\$3,646,572	71.33%
116	HORACE MANN LIFE INSURANCE COMPANY	0.00%	203	87	\$9,843	\$10,118	\$0	\$10,263	\$9,490	93.79%
117	HUMANA INSURANCE COMPANY	1.80%	8	93,489	\$140,075,718	\$140,041,288	\$0	\$122,346,165	\$124,151,301	88.65%
118	HUMANADENTAL INSURANCE COMPANY	0.05%	66	10,739	\$3,904,612	\$3,904,612	\$0	\$2,590,961	\$2,595,788	66.48%
119	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.00%	167	120	\$68,080	\$67,423	\$0	\$46,228	\$7,968	11.82%
120	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.03%	90	1,365	\$2,173,922	\$2,175,352	\$0	\$632,798	\$544,335	25.02%
121	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & A	0.00%	240	88	-\$3,931	\$2,386	\$0	\$12,364	-\$3,111	-130.39%
122	INSURANCE COMPANY OF NORTH AMERICA	0.00%	240	0	\$0	\$0	\$0	\$18,242	\$18,242	N/A
123	INTEGON NATIONAL INSURANCE COMPANY	0.03%	91	586	\$2,162,950	\$2,162,950	\$0	\$1,080,833	\$980,426	45.33%
124	IRONSHORE INDEMNITY INC	0.12%	46	5,179	\$9,134,013	\$8,380,332	\$0	\$3,451,173	\$6,401,614	76.39%
125	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	227	1	\$1,086	\$1,089	\$0	\$0	\$0	0.00%
126	JEFFERSON INSURANCE COMPANY	0.00%	240	0	\$0	\$2,328	\$0	\$1,169	\$1,169	50.21%
127	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPA	0.00%	192	25	\$21,651	\$21,651	\$0	\$0	-\$126	-0.58%
128	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.10%	50	7,993	\$7,907,196	\$7,907,196	\$0	\$5,605,978	\$8,418,634	106.47%
129	KAISER PERMANENTE INSURANCE COMPANY	0.00%	132	108,923	\$354,738	\$354,738	\$0	\$0	\$0	0.00%
130	KANSAS CITY LIFE INSURANCE COMPANY	0.08%	54	24,774	\$6,353,092	\$6,394,404	\$0	\$4,257,630	\$4,508,981	70.51%
131	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	240	0	\$0	\$0	\$0	\$55,308	\$54,994	N/A
132	LAMORAK INSURANCE COMPANY	0.00%	240	0	\$0	\$0	\$0	-\$75	-\$89	N/A
133	LEADERS LIFE INSURANCE COMPANY	0.00%	231	1	\$646	\$646	\$0	\$0	\$0	0.00%
134	LIBERTY INSURANCE UNDERWRITERS INC	0.05%	72	4	\$3,632,217	\$3,632,217	\$0	\$2,290,932	\$2,797,171	77.01%
135	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.00%	229	1	\$937	\$937	\$0	\$387	\$386	41.20%
136	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.69%	17	395,425	\$53,711,760	\$54,285,519	\$0	\$27,643,682	\$32,962,504	60.72%
137	LIFE OF THE SOUTH INSURANCE COMPANY	0.01%	111	4,858	\$835,398	\$835,398	\$0	\$181,888	\$226,078	33.37%
138	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	181	21	\$31,294	\$29,212	\$0	\$109,248	\$139,185	476.47%
139	LINCOLN LIFE ASSURANCE COMPANY OF BOSTON	0.32%	25	201,464	\$24,887,141	\$25,150,083	\$0	\$13,742,737	\$18,269,710	72.64%
140	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.25%	30	127,588	\$19,182,954	\$19,275,304	\$0	\$14,474,151	\$14,129,876	73.31%
141	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	144	1,092	\$272,358	\$269,329	\$0	\$175,164	\$179,096	66.50%
142	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.01%	128	2,120	\$422,595	\$419,731	\$0	\$251,295	-\$142,503	-33.95%
143	MANHATTAN LIFE INSURANCE COMPANY	0.00%	214	4	\$4,439	\$4,458	\$0	\$1,584	\$1,799	40.35%
144	MANHATTANLIFE ASSURANCE COMPANY OF AMERIC	0.00%	137	101	\$338,360	\$357,693	\$0	\$94,300	\$113,476	31.72%
145	MARKEL INSURANCE COMPANY	0.00%	220	24	\$1,715	\$605	\$0	\$0	\$40	6.61%
146	MEDAMERICA INSURANCE COMPANY	0.00%	202	30	\$11,687	\$14,529	\$0	\$35,488	\$35,063	241.33%
147	MEDCO CONTAINMENT LIFE INSURANCE COMPANY	0.33%	24	24,786	\$26,066,800	\$26,066,800	\$0	\$24,580,012	\$20,846,188	79.97%
148	MEDICO INSURANCE COMPANY	0.03%	95	2,105	\$2,021,546	\$2,029,987	\$0	\$1,183,371	\$1,161,138	57.20%
149	MERIT LIFE INSURANCE CO	0.00%	240	362	-\$28,381	\$139,887	\$0	\$208,009	\$81,320	58.13%
150	METROPOLITAN LIFE INSURANCE COMPANY	1.60%	9	640,262	\$124,756,482	\$118,522,297	\$0	\$94,743,242	\$94,972,803	80.13%
151	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	172	508	\$49,703	\$50,147	\$0	\$55,175	\$58,525	116.71%
152	MINNESOTA LIFE INSURANCE COMPANY	0.15%	40	117,535	\$11,864,548	\$11,368,524	\$0	\$3,764,395	\$4,657,644	40.97%
153	MISSOURI VALLEY LIFE AND HEALTH INSURANCE CC	0.59%	20	76,382	\$46,313,120	\$46,313,120	\$0	\$38,080,032	\$41,295,522	89.17%
154	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.02%	99	2,387	\$1,667,719	\$1,672,943	\$0	\$807,187	\$799,539	47.79%
155	MONY LIFE INSURANCE COMPANY	0.00%	223	5	\$1,568	\$1,584	\$0	\$56,700	\$49,498	3124.87%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
156	MOUNTAIN LIFE INSURANCE COMPANY	0.00%	164	423	\$82,237	\$0	\$0	\$29,698	\$0	N/A
157	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.00%	173	4	\$49,618	\$49,618	\$0	\$85,126	\$85,126	171.56%
158	MUTUAL OF OMAHA INSURANCE COMPANY	0.11%	47	360,361	\$8,916,889	\$9,017,556	\$0	\$6,649,443	-\$2,061,227	-22.86%
159	NASSAU LIFE INSURANCE COMPANY	0.00%	240	0	\$0	\$0	\$0	\$122,291	\$0	N/A
160	NASSAU LIFE INSURANCE COMPANY OF TEXAS	0.00%	211	1	\$4,987	\$5,656	\$0	\$20,822	\$22,157	391.74%
161	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	195	13	\$19,334	\$19,638	\$0	\$0	\$0	0.00%
162	NATIONAL CASUALTY COMPANY	0.00%	169	363	\$61,884	\$61,913	\$0	\$20,396	\$19,521	31.53%
163	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.01%	117	5,593	\$697,579	\$695,841	\$0	\$275,598	\$325,226	46.74%
164	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.09%	52	68,132	\$7,301,207	\$7,492,306	\$0	\$5,480,107	\$5,480,107	73.14%
165	NATIONAL HEALTH INSURANCE COMPANY	0.06%	61	3,116	\$4,970,749	\$4,984,364	\$0	\$2,499,613	\$2,971,011	59.61%
166	NATIONAL UNION FIRE INSURANCE COMPANY OF PIT	0.06%	63	1,697,727	\$4,793,276	\$4,581,163	\$0	\$1,500,076	\$1,485,307	32.42%
167	NATIONWIDE LIFE INSURANCE COMPANY	0.09%	53	5,342	\$7,216,959	\$7,152,777	\$0	\$3,919,250	\$4,748,276	66.38%
168	NATIONWIDE MUTUAL INSURANCE COMPANY	0.02%	98	704	\$1,834,190	\$1,833,867	\$0	\$309,774	\$423,196	23.08%
169	NEW YORK LIFE INSURANCE COMPANY	0.04%	77	6,094	\$3,019,900	\$2,784,574	\$526,841	\$1,691,318	\$2,060,788	74.01%
170	NIPPON LIFE INSURANCE COMPANY OF AMERICA	0.00%	189	1,553	\$23,466	\$23,060	\$0	\$14,204	\$13,782	59.77%
171	NORTH RIVER INSURANCE COMPANY THE	0.00%	148	384	\$243,944	\$243,944	\$0	\$28,646	\$89,158	36.55%
172	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAN	0.03%	94	2,451	\$2,053,366	\$2,046,904	\$0	\$1,187,401	\$232,917	11.38%
173	OLD REPUBLIC LIFE INSURANCE COMPANY	0.00%	182	36	\$29,760	\$29,760	\$0	\$0	\$0	0.00%
174	OPTICARE OF UTAH INC	0.00%	185	346	\$28,387	\$28,387	\$0	\$15,286	\$14,428	50.83%
175	OXFORD LIFE INSURANCE COMPANY	0.00%	162	53	\$92,572	\$92,532	\$0	\$101,692	\$27,786	30.03%
176	PAN-AMERICAN LIFE INSURANCE COMPANY	0.03%	88	1,326	\$2,276,178	\$2,288,780	\$0	\$1,090,545	\$1,162,016	50.77%
177	PARTNERRE AMERICA INSURANCE COMPANY	0.02%	101	0	\$1,457,816	\$1,457,816	\$0	\$3,070,405	\$1,470,529	100.87%
178	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	150	2,093	\$222,845	\$220,152	\$0	\$198,608	\$61,984	28.16%
179	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.00%	194	84	\$20,037	\$20,037	\$0	\$11,303	-\$33,064	-165.01%
180	PEKIN LIFE INSURANCE COMPANY	0.00%	149	122	\$231,248	\$263,857	\$0	\$125,660	\$103,768	39.33%
181	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.00%	174	38	\$47,983	\$48,140	\$0	\$11,610	\$11,621	24.14%
182	PHILADELPHIA INDEMNITY INSURANCE COMPANY	0.00%	131	880,289	\$366,439	\$332,193	\$0	\$63,583	\$198,148	59.65%
183	PHYSICIANS MUTUAL INSURANCE COMPANY	0.04%	82	6,058	\$2,793,819	\$2,810,800	\$0	\$1,616,000	\$1,622,709	57.73%
184	PLATEAU INSURANCE COMPANY	0.00%	156	1,235	\$127,756	\$124,687	\$0	\$82,548	\$72,522	33.78%
185	PRINCIPAL LIFE INSURANCE COMPANY	0.46%	21	150,752	\$35,789,700	\$54,704,127	\$0	\$22,593,198	\$23,042,095	42.12%
186	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	237	1	\$44	\$44	\$0	\$0	\$0	0.00%
187	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP	0.00%	198	34	\$17,584	\$16,942	\$0	\$313,256	\$196,522	1159.97%
188	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.29%	27	125,872	\$22,355,359	\$21,679,689	\$0	\$11,130,684	\$13,008,663	60.00%
189	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.01%	124	0	\$548,347	\$547,102	\$0	\$340,031	\$785,797	143.63%
190	QBE INSURANCE CORPORATION	0.13%	44	18,207	\$10,261,958	\$9,794,559	\$0	\$6,284,140	\$5,569,756	56.87%
191	RELiance STANDARD LIFE INSURANCE COMPANY	0.20%	33	59,599	\$15,928,157	\$15,845,846	\$0	\$10,708,892	\$10,589,059	66.83%
192	RELIASTAR LIFE INSURANCE COMPANY	0.38%	23	180,620	\$29,512,039	\$29,981,366	\$0	\$12,963,162	\$13,962,399	46.57%
193	RELIASTAR LIFE INSURANCE COMPANY OF NEW YOF	0.01%	120	4,725	\$645,832	\$646,149	\$0	\$0	\$0	0.00%
194	RENAISSANCE LIFE & HEALTH INSURANCE COMPAN'	0.00%	157	4,673	\$120,896	\$120,896	\$0	\$41,617	\$45,059	37.27%
195	RESERVE NATIONAL INSURANCE COMPANY	0.00%	141	850	\$286,237	\$284,872	\$0	\$277,058	\$325,005	114.09%
196	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	199	6	\$15,087	\$14,718	\$0	\$0	\$0	0.00%
197	SBLI USA LIFE INSURANCE COMPANY INC	0.00%	238	1	\$39	\$37	\$0	\$0	\$0	0.00%
198	SECURIAN LIFE INSURANCE COMPANY	0.05%	71	45,520	\$3,652,222	\$3,754,944	\$0	\$1,084,796	\$1,276,771	34.00%
199	SENIOR HEALTH INSURANCE COMPANY OF PENNSYI	0.00%	201	17	\$12,730	\$16,680	\$0	\$102,189	\$169,873	1018.42%
200	SENTRY INSURANCE A MUTUAL COMPANY	0.00%	197	23	\$18,152	\$2,282	\$0	\$612	-\$17,324	-759.16%
201	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	240	5	\$0	\$0	\$0	\$93,870	\$74,445	N/A
202	SHELTER LIFE INSURANCE COMPANY	0.05%	69	532	\$3,673,596	\$3,662,893	\$0	\$3,341,729	\$3,414,170	93.21%
203	SHELTERPOINT INSURANCE COMPANY	0.00%	177	76	\$39,455	\$39,455	\$0	\$10,510	\$22,120	56.06%
204	SHENANDOAH LIFE INSURANCE COMPANY	0.00%	178	601	\$38,538	\$51,837	\$0	\$31,020	\$8,142	15.71%
205	SIERRA HEALTH AND LIFE INSURANCE COMPANY INC	5.52%	6	35,869	\$430,762,780	\$430,728,752	\$0	\$356,077,521	\$381,360,145	88.54%
206	SILVERSCRIPT INSURANCE COMPANY	0.00%	159	93	\$118,550	\$118,550	\$0	\$50,544	\$51,643	43.56%
207	SIRIUS AMERICA INSURANCE COMPANY	0.07%	58	6,956	\$5,272,080	\$6,134,126	\$0	\$2,944,844	\$2,664,978	43.45%
208	STANDARD GUARANTY INSURANCE COMPANY	0.00%	240	0	-\$11,256	-\$11,256	\$0	\$0	-\$2,737	24.32%
209	STANDARD INSURANCE COMPANY	0.46%	22	171,935	\$35,693,050	\$35,405,933	\$0	\$25,508,868	\$24,567,469	69.39%
210	STANDARD LIFE AND ACCIDENT INSURANCE COMP	0.00%	146	481	\$261,231	\$254,150	\$0	\$113,920	\$108,927	42.86%
211	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.00%	179	55	\$37,615	\$41,235	\$0	\$151,065	\$149,162	361.74%
212	STARMOUNT LIFE INSURANCE COMPANY	0.03%	92	11,460	\$2,090,873	\$2,079,414	\$0	\$1,405,994	\$1,412,180	67.91%
213	STARR INDEMNITY & LIABILITY COMPANY	0.00%	187	7,595	\$26,649	\$36,916	\$0	\$1,294	\$35,555	96.31%
214	STATE FARM MUTUAL AUTOMOBILE INSURANCE COI	0.10%	51	3,331	\$7,743,776	\$7,743,776	\$0	\$5,099,185	\$4,810,386	62.12%
215	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.00%	139	750	\$295,050	\$294,018	\$0	\$293,448	\$293,448	99.81%
216	SUN LIFE ASSURANCE COMPANY OF CANADA	1.12%	12	302,932	\$87,093,788	\$87,223,404	\$0	\$59,118,940	\$59,118,940	67.78%
217	SURENCY LIFE & HEALTH INSURANCE COMPANY	0.02%	106	13,585	\$1,316,515	\$1,316,515	\$0	\$1,167,043	\$1,172,727	89.08%
218	SYMETRA LIFE INSURANCE COMPANY	0.16%	39	42,681	\$12,638,745	\$12,619,630	\$0	\$7,240,447	\$7,923,387	62.79%
219	TALCOTT RESOLUTION LIFE INSURANCE COMPANH)	0.01%	127	2,063	\$434,264	\$425,210	\$0	\$703,305	\$408,535	96.08%
220	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	0.00%	163	68	\$86,832	\$87,051	\$0	\$915,760	\$468,556	538.25%
221	THE RELIABLE LIFE INSURANCE COMPANY	0.00%	240	0	\$0	\$0	\$0	\$200	\$200	N/A
222	TIME INSURANCE COMPANY	0.00%	165	46	\$78,542	\$75,666	\$0	\$346,657	-\$242,100	-319.96%
223	TRANSAMERICA CASUALTY INSURANCE COMPANY	0.00%	188	956	\$26,067	\$26,067	\$0	\$1,380	\$1,247	4.78%
224	TRANSAMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	200	343	\$13,376	\$13,465	\$0	\$41	\$0	0.30%
225	TRANSAMERICA LIFE INSURANCE COMPANY	0.18%	36	56,940	\$14,054,199	\$13,824,290	\$0	\$11,517,580	\$10,658,667	77.10%
226	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.06%	60	67,157	\$5,000,842	\$4,873,856	\$0	\$3,841,175	\$3,199,430	65.64%
227	TRAVELERS INDEMNITY COMPANY OF CONNECTICU'	0.00%	240	0	\$0	\$0	\$0	\$0	-\$24,380	N/A
228	TRUASSURE INSURANCE COMPANY	0.01%	126	1,474	\$498,130	\$0	\$0	\$394,378	\$399,147	N/A
229	TRUSTMARK INSURANCE COMPANY	0.01%	110	4,740	\$910,259	\$901,086	\$0	\$244,478	\$235,361	26.12%
230	TRUSTMARK LIFE INSURANCE COMPANY	0.05%	67	2,466	\$3,831,601	\$3,793,204	\$0	\$1,540,586	\$1,290,252	34.01%
231	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	190	22	\$22,697	\$25,096	\$0	\$18,716	\$18,186	72.47%
232	UNIFIED LIFE INSURANCE COMPANY	0.01%	107	224	\$1,096,046	\$1,096,038	\$0	\$942,731	\$941,997	85.95%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
233	UNIMERICA INSURANCE COMPANY	0.14%	42	34,340	\$10,857,378	\$10,819,557	\$0	\$9,532,663	\$9,527,098	88.05%
234	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	135	4,687	\$347,809	\$350,774	\$0	\$737,155	\$715,066	203.85%
235	UNION LABOR LIFE INSURANCE COMPANY	0.03%	86	31,652	\$2,435,465	\$2,433,553	\$146,181	\$814,567	\$942,765	38.74%
236	UNION SECURITY INSURANCE COMPANY	0.15%	41	21,899	\$11,676,533	\$11,182,265	\$0	\$9,496,790	\$5,442,251	48.67%
237	UNITED AMERICAN INSURANCE COMPANY	0.07%	56	2,111	\$5,681,035	\$5,700,365	\$0	\$4,676,187	\$4,740,075	83.15%
238	UNITED CONCORDIA INSURANCE COMPANY	0.03%	85	6,397	\$2,513,364	\$2,513,364	\$0	\$1,914,711	\$1,899,311	75.57%
239	UNITED HEALTHCARE LIFE INSURANCE COMPANY	0.00%	235	0	\$94	\$94	\$0	\$28,447	\$26,584	28280.85%
240	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	228	5	\$999	\$999	\$0	\$0	\$68	6.81%
241	UNITED NATIONAL LIFE INSURANCE COMPANY OF AI	0.00%	166	88	\$78,333	\$79,419	\$0	\$18,667	\$17,745	22.34%
242	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.23%	32	163,563	\$17,735,395	\$17,356,312	\$0	\$9,802,030	\$9,512,238	54.81%
243	UNITED STATES FIRE INSURANCE COMPANY	0.24%	31	732,702	\$18,954,460	\$18,954,460	\$0	\$7,808,470	\$7,432,110	39.21%
244	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.00%	143	3,548	\$280,890	\$392,211	\$0	\$1,012,866	\$323,054	82.37%
245	UNITED WISCONSIN INSURANCE COMPANY	0.00%	240	1	\$0	\$0	\$0	\$0	-\$3,326	N/A
246	UNITEDHEALTHCARE INSURANCE COMPANY	20.45%	2	594,702	\$1,594,994,512	\$1,609,275,755	\$0	\$1,281,065,482	\$1,287,349,745	80.00%
247	UNUM INSURANCE COMPANY	0.01%	119	3,581	\$651,460	\$710,285	\$0	\$212,753	\$307,614	43.31%
248	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.85%	13	336,600	\$66,425,196	\$66,685,297	\$0	\$43,580,279	\$43,622,153	65.41%
249	US ALLIANCE LIFE AND SECURITY COMPANY	0.00%	212	5	\$4,756	\$4,756	\$0	\$0	\$0	0.00%
250	USAA LIFE INSURANCE COMPANY	0.00%	209	53	\$7,265	\$7,302	\$0	\$0	\$0	0.00%
251	USABLE LIFE	0.01%	122	4,934	\$622,393	\$617,363	\$0	\$466,136	\$466,136	75.50%
252	VIGILANT INSURANCE COMPANY	0.00%	230	3	\$800	\$617	-\$2	\$0	\$160	25.93%
253	VISION BENEFITS OF AMERICA	0.03%	87	48,281	\$2,331,754	\$2,331,754	\$0	\$1,821,321	\$1,821,321	78.11%
254	VISION SERVICE PLAN INSURANCE COMPANY	1.43%	11	1,101,270	\$111,385,191	\$111,385,191	\$0	\$67,782,222	\$67,913,933	60.97%
255	WASHINGTON NATIONAL INSURANCE COMPANY	0.01%	108	4,788	\$1,053,367	\$1,070,023	\$0	\$920,086	\$691,228	64.60%
256	WELLFLEET INSURANCE COMPANY	0.01%	112	0	\$804,480	\$956,514	\$0	\$722,093	\$626,503	65.50%
257	WESCO INSURANCE COMPANY	0.00%	240	0	\$0	\$0	\$0	\$0	\$4,696	N/A
258	WESTPORT INSURANCE CORPORATION	0.12%	45	34,270	\$9,219,331	\$8,865,108	\$0	\$6,152,971	\$5,662,268	63.87%
259	WILCAC LIFE INSURANCE COMPANY	0.00%	240	4	\$0	\$0	\$0	\$20,151	\$20,151	N/A
260	WILCO LIFE INSURANCE COMPANY	0.00%	240	0	\$0	\$0	\$0	\$0	-\$20	N/A
261	WILTON REASSURANCE LIFE COMPANY OF NEW YOI	0.00%	236	1	\$68	\$68	\$0	\$0	\$0	0.00%
262	ZURICH AMERICAN INSURANCE COMPANY	0.05%	68	148,380	\$3,772,968	\$3,702,017	\$0	\$1,563,033	\$556,434	15.03%
263	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.01%	115	2,996	\$744,698	\$781,679	\$0	\$35,143	\$47,094	6.02%
TOTAL		100.00%		16,253,060	\$7,800,314,473	\$7,835,962,961	\$673,020	\$6,329,250,405	\$6,392,782,880	81.58%

**TOTAL
ACCIDENT & HEALTH
INSURANCE
BY COMPANY**

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMPANY	0.00%	343	4	\$2,002	\$1,863	\$0	\$1,092	\$3,284	176.27%
2	4 EVER LIFE INSURANCE COMPANY	0.04%	110	1,080	\$4,187,339	\$4,184,782	\$0	\$2,552,938	\$2,671,071	63.83%
3	5 STAR LIFE INSURANCE COMPANY	0.00%	361	2	\$497	\$431	\$0	\$1,250	\$1,250	290.02%
4	AAA LIFE INSURANCE COMPANY	0.01%	161	7,458	\$1,620,049	\$1,624,617	\$0	\$811,012	\$595,799	36.67%
5	ABILITY INSURANCE COMPANY	0.02%	143	975	\$2,198,122	\$2,248,021	\$0	\$4,393,909	\$4,140,913	184.20%
6	ACE AMERICAN INSURANCE COMPANY	0.03%	126	54,353	\$3,160,121	\$3,391,025	\$0	\$1,279,196	\$1,533,550	45.22%
7	ADVANTICA INSURANCE COMPANY	0.03%	130	45,213	\$2,868,384	\$2,868,384	\$0	\$1,504,892	\$1,539,892	53.69%
8	AEGIS SECURITY INSURANCE COMPANY	0.00%	299	3,286	\$28,602	\$23,500	\$0	\$7,228	\$7,228	30.76%
9	AETNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	233	210	\$300,207	\$298,865	\$0	\$203,970	\$206,729	69.17%
10	AETNA HEALTH INSURANCE COMPANY	0.00%	323	92	\$7,872	\$7,872	\$0	\$4,634	\$4,634	59.65%
11	AETNA LIFE INSURANCE COMPANY	5.01%	6	197,788	\$563,315,465	\$567,546,988	\$0	\$503,597,403	\$528,025,182	93.04%
12	ALL SAVERS INSURANCE COMPANY	0.53%	23	28,810	\$59,431,435	\$59,506,876	\$0	\$47,757,337	\$47,797,838	80.32%
13	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	332	2	\$5,888	\$5,888	\$0	\$0	\$0	0.00%
14	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.04%	105	3,053	\$4,646,573	\$4,726,799	\$0	\$4,785,481	\$4,838,137	102.36%
15	ALLSTATE LIFE INSURANCE COMPANY	0.00%	224	3,083	\$375,402	\$380,445	\$0	\$370,621	\$180,820	47.53%
16	ALLSTATE LIFE INSURANCE COMPANY OF NEW YOR	0.00%	322	4	\$9,589	\$9,152	\$0	\$2,720	\$2,718	29.70%
17	AMALGAMATED LIFE INSURANCE COMPANY	0.00%	248	1,666	\$182,446	\$197,555	\$0	\$0	\$455,000	230.32%
18	AMERICAN ALTERNATIVE INSURANCE CORPORATIOI	0.01%	187	0	\$944,650	\$944,650	\$0	\$1,811,279	-\$136,167	-14.41%
19	AMERICAN BANKERS INSURANCE COMPANY OF FLO	0.00%	345	0	\$1,649	\$1,649	\$0	\$0	\$0	0.00%
20	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	278	10,189	\$55,144	\$56,892	\$0	\$33,756	\$19,225	33.79%
21	AMERICAN CONTINENTAL INSURANCE COMPANY	0.08%	80	3,926	\$9,010,523	\$8,999,351	\$0	\$7,167,208	\$7,147,753	79.43%
22	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	0.89%	15	402,886	\$100,674,395	\$101,818,561	\$0	\$46,576,391	\$46,736,777	45.90%
23	AMERICAN FAMILY MUTUAL INSURANCE COMPANY S	0.05%	97	1,774	\$5,808,594	\$5,543,255	\$0	\$4,269,783	\$5,452,491	98.36%
24	AMERICAN FEDERATED LIFE INSURANCE COMPANY	0.01%	172	9,627	\$1,311,368	\$999,746	\$0	\$199,571	\$203,814	20.39%
25	AMERICAN FIDELITY ASSURANCE COMPANY	0.15%	54	38,729	\$16,352,588	\$16,816,152	\$0	\$6,352,821	\$7,118,121	42.33%
26	AMERICAN FINANCIAL SECURITY LIFE INSURANCE CI	0.00%	262	507	\$107,561	\$111,200	\$0	\$110,522	\$230,914	207.66%
27	AMERICAN GENERAL LIFE INSURANCE CO	0.02%	149	8,493	\$2,035,795	\$2,227,336	\$0	\$1,208,279	\$1,208,465	54.26%
28	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.03%	129	8,713	\$2,928,193	\$2,151,312	\$0	\$599,161	\$712,696	33.13%
29	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.15%	53	142,741	\$16,401,931	\$16,409,999	\$0	\$9,711,339	\$9,765,985	59.51%
30	AMERICAN HOME ASSURANCE COMPANY	0.00%	351	0	\$900	\$410	\$8	\$0	-\$117	-28.54%
31	AMERICAN HOME LIFE INSURANCE COMPANY	0.00%	365	8	\$379	\$402	\$0	\$0	\$0	0.00%
32	AMERICAN INCOME LIFE INSURANCE CO	0.02%	155	218,110	\$1,832,280	\$1,837,226	\$0	\$501,790	\$416,387	22.66%
33	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	228	1,035	\$361,655	\$391,625	\$0	\$387,742	\$66,466	16.97%
34	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF	0.01%	188	321	\$904,558	\$918,101	\$0	\$655,151	\$634,531	69.11%
35	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURA	0.00%	334	1	\$4,458	\$4,569	\$0	\$278	\$281	6.15%
36	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.02%	157	2,250	\$1,720,364	\$1,711,340	\$0	\$698,987	\$750,117	43.83%
37	AMERICAN REPUBLIC CORP INSURANCE COMPANY	0.04%	107	1,475	\$4,405,484	\$4,426,546	\$0	\$3,149,216	\$3,135,916	70.84%
38	AMERICAN REPUBLIC INSURANCE COMPANY	0.09%	76	4,189	\$9,769,625	\$10,296,434	\$0	\$9,719,012	\$9,623,583	93.47%
39	AMERICAN RETIREMENT LIFE INSURANCE COMPANY	0.02%	146	846	\$2,101,043	\$2,091,010	\$0	\$1,908,383	\$1,881,233	89.97%
40	AMERICAN STATES INSURANCE COMPANY	0.00%	349	2	\$1,332	\$4,105	\$0	\$2,400	\$7,321	178.34%
41	AMERICAN UNITED LIFE INSURANCE COMPANY	0.02%	153	19,788	\$1,849,109	\$1,849,662	\$0	\$1,158,413	\$1,426,797	77.14%
42	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.04%	106	2,815	\$4,475,557	\$4,372,209	\$0	\$3,892,441	\$4,037,773	92.35%
43	AMERITAS LIFE INSURANCE CORP	0.12%	62	30,550	\$13,661,229	\$13,754,188	\$0	\$9,456,136	\$9,496,034	69.04%
44	AMEX ASSURANCE COMPANY	0.00%	230	533,212	\$349,502	\$350,392	\$0	\$3,415	-\$71,691	-20.46%
45	ANTHEM INSURANCE COMPANIES INC	0.41%	30	35,784	\$45,587,018	\$46,435,591	\$0	\$36,390,037	\$37,534,595	80.83%
46	ANTHEM LIFE INSURANCE COMPANY	0.03%	124	79,233	\$3,244,741	\$3,241,224	\$0	\$1,088,670	\$1,360,638	41.98%
47	ARCH INSURANCE COMPANY	0.00%	258	1,860	\$119,072	\$116,761	\$0	\$16,031	\$14,369	12.31%
48	ASPEN AMERICAN INSURANCE COMPANY	0.01%	196	4,539	\$713,699	\$713,699	\$0	\$43,672	\$256,351	35.92%
49	ASSURANCEAMERICA INSURANCE COMPANY	0.00%	273	1,374	\$70,021	\$69,638	\$0	\$0	\$0	0.00%
50	ASSURED LIFE ASSOCIATION	0.01%	210	491	\$610,463	\$619,333	\$0	\$508,848	\$504,628	81.48%
51	ASSURITY LIFE INSURANCE COMPANY	0.02%	144	6,180	\$2,177,204	\$2,184,195	\$0	\$981,162	\$677,785	31.03%
52	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	251	978	\$170,377	\$170,675	\$0	\$32,471	\$18,059	10.58%
53	ATHENE ANNUITY AND LIFE COMPANY	0.00%	344	10	\$2,000	\$2,189	\$0	\$74,091	\$47,592	2174.14%
54	ATLANTA LIFE INSURANCE COMPANY	0.00%	357	0	\$729	\$791	\$0	\$0	\$0	0.00%
55	ATLANTIC SPECIALTY INSURANCE COMPANY	0.01%	202	403	\$681,655	\$703,192	\$0	\$45,245	\$69,607	9.90%
56	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	293	465	\$32,624	\$33,091	\$0	\$6,470	-\$13,545	-40.93%
57	AUTO OWNERS LIFE INSURANCE COMPANY	0.00%	215	314	\$526,168	\$499,603	\$0	\$39,005	\$190,616	38.15%
58	AXA EQUITABLE LIFE INSURANCE COMPANY	0.00%	241	386	\$240,732	\$231,335	\$0	\$1,261,416	\$1,263,615	546.23%
59	AXIS INSURANCE COMPANY	0.01%	168	50,838	\$1,452,781	\$1,634,167	\$0	\$539,872	\$839,569	51.38%
60	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	342	9	\$2,171	\$2,171	\$0	\$0	\$0	0.00%
61	BANKERS FIDELITY ASSURANCE COMPANY	0.00%	303	14	\$26,063	\$0	\$0	\$0	\$0	N/A
62	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.01%	182	549	\$1,020,796	\$987,398	\$0	\$627,365	\$630,832	63.89%
63	BANKERS LIFE AND CASUALTY COMPANY	0.20%	44	14,354	\$22,697,593	\$24,289,327	\$589	\$24,986,642	\$26,905,540	110.77%
64	BANNER LIFE INSURANCE COMPANY	0.00%	260	707	\$118,487	\$118,487	\$0	\$0	\$0	0.00%
65	BCS INSURANCE COMPANY	0.03%	127	16,438	\$3,115,924	\$3,112,347	\$0	\$1,415,520	\$1,409,143	45.28%
66	BEAZLEY INSURANCE COMPANY INC	0.09%	73	165	\$10,363,170	\$10,363,170	\$0	\$4,478,118	\$7,036,625	67.90%
67	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.19%	46	65	\$21,078,194	\$21,206,231	\$0	\$15,984,234	\$14,717,824	69.40%
68	BERKSHIRE HATHAWAY SPECIALTY INSURANCE COI	0.02%	150	6,067	\$1,983,541	\$1,982,796	\$0	\$720,846	\$692,414	34.92%
69	BERKSHIRE LIFE INSURANCE COMPANY OF AMERIC	0.06%	92	3,420	\$6,566,980	\$6,515,562	\$0	\$1,322,237	\$2,552,230	39.17%
70	BEST LIFE AND HEALTH INSURANCE COMPANY	0.01%	203	2,198	\$667,946	\$665,534	\$0	\$462,588	\$458,314	68.86%
71	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	9.36%	3	296,589	\$1,053,360,252	\$1,053,360,252	\$0	\$884,135,841	\$886,180,494	84.13%
72	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.00%	218	3,471	\$494,719	\$475,885	\$0	\$199,698	\$196,556	41.30%
73	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.01%	165	614	\$1,479,303	\$1,919,144	\$0	\$3,091,164	\$2,745,569	143.06%
74	CANADA LIFE ASSURANCE COMPANY	0.00%	294	38	\$32,118	\$33,811	\$0	\$258,675	\$203,349	601.43%
75	CAPITOL INDEMNITY CORPORATION	0.00%	380	0	\$0	\$0	\$0	\$0	-\$50	N/A
76	CARE IMPROVEMENT PLUS SOUTH CENTRAL INSUR/	5.53%	5	39,643	\$622,369,543	\$603,170,272	\$0	\$494,679,284	\$501,661,013	83.17%
77	CATERPILLAR INSURANCE COMPANY	0.00%	380	1,868	\$0	\$0	\$0	\$4,949,174	\$565,236	N/A
78	CATHOLIC FINANCIAL LIFE	0.00%	360	5	\$509	\$527	\$0	\$0	\$0	0.00%
79	CATHOLIC ORDER OF FORESTERS	0.00%	295	21	\$32,092	\$32,092	\$0	\$50,339	\$50,339	156.86%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
80	CATLIN INSURANCE COMPANY INC	0.00%	249	555	\$178,155	\$183,575	\$0	\$157,364	\$198,153	107.94%
81	CELTIC INSURANCE COMPANY	2.86%	10	78,378	\$321,751,082	\$321,751,082	\$0	\$257,697,385	\$257,911,854	80.16%
82	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	352	3	\$856	\$853	\$0	\$533	\$457	53.58%
83	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.01%	199	83	\$703,926	\$1,117,034	\$0	\$536,789	\$695,100	62.23%
84	CENTRAL STATES INDEMNITY COMPANY OF OMAHA	0.00%	227	8,352	\$365,811	\$365,915	\$0	\$8,221	\$17,679	4.83%
85	CENTRE LIFE INSURANCE COMPANY	0.00%	266	70	\$91,757	\$96,009	\$0	\$23,984	\$9,775	10.18%
86	CENTURION LIFE INSURANCE COMPANY	0.00%	380	0	\$0	\$0	\$0	\$0	-\$3,529	N/A
87	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.05%	94	25,539	\$6,024,319	\$6,015,297	\$0	\$1,585,844	\$1,734,258	28.83%
88	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.04%	112	993	\$3,938,398	\$4,102,280	\$0	\$2,788,100	\$2,595,603	63.27%
89	CICA LIFE INSURANCE COMPANY OF AMERICA	0.00%	372	1	\$200	\$200	\$0	\$0	\$0	0.00%
90	CIGNA HEALTH AND LIFE INSURANCE COMPANY	5.81%	4	412,540	\$653,973,078	\$643,679,406	\$0	\$576,047,642	\$563,605,929	87.56%
91	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	232	3	\$335,982	\$335,982	\$0	\$1,101,467	\$558,229	166.15%
92	CIGNA NATIONAL HEALTH INSURANCE COMPANY	0.00%	280	21	\$51,362	\$52,247	\$0	\$33,554	\$32,918	63.00%
93	CINCINNATI LIFE INSURANCE COMPANY THE	0.00%	282	48	\$49,211	\$50,229	\$0	\$19,400	\$147,301	293.26%
94	CITIZENS SECURITY LIFE INS CO	0.05%	100	13,534	\$5,554,787	\$5,679,378	\$0	\$2,576,852	\$2,618,849	46.11%
95	CMFG LIFE INSURANCE COMPANY	0.05%	95	4,741	\$5,881,866	\$5,861,676	\$0	\$1,803,303	\$1,852,527	31.60%
96	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.13%	59	34,786	\$14,901,025	\$14,992,557	\$0	\$6,724,839	\$6,688,798	44.61%
97	COLONIAL PENN LIFE INSURANCE COMPANY	0.11%	67	6,209	\$12,493,272	\$12,389,317	\$0	\$8,683,185	\$8,954,486	72.28%
98	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.00%	338	1	\$3,086	\$3,086	\$0	\$568	\$522	16.92%
99	COMBINED INSURANCE CO OF AMERICA	0.21%	43	1,999,700	\$23,801,883	\$22,807,493	\$0	\$21,964,911	\$20,983,954	92.00%
100	COMMERCIAL TRAVELERS LIFE INSURANCE COMPAI	0.00%	330	2,386	\$6,444	\$6,803	\$0	\$200	\$200	2.94%
101	COMMONWEALTH ANNUITY AND LIFE INSURANCE CC	0.00%	348	3	\$1,489	\$1,467	\$0	\$25,569	\$25,697	1751.67%
102	COMPANION LIFE INSURANCE COMPANY	0.30%	34	41,285	\$33,863,649	\$34,312,045	\$0	\$31,012,990	\$32,172,484	93.76%
103	COMPBENEFITS INSURANCE COMPANY	0.00%	347	11	\$1,612	\$1,612	\$0	\$1,254	\$1,405	87.16%
104	CONNECTICUT GENERAL LIFE INS CO	0.00%	265	180	\$95,190	\$66,122	\$0	\$1,234,860	\$1,180,342	1785.10%
105	CONTINENTAL AMERICAN INSURANCE COMPANY	0.12%	61	75,704	\$13,906,778	\$14,288,909	\$0	\$6,701,665	\$7,183,196	50.27%
106	CONTINENTAL CASUALTY COMPANY	0.07%	85	4,624	\$7,530,633	\$8,309,732	\$0	\$12,893,507	\$16,213,360	195.11%
107	CONTINENTAL GENERAL INSURANCE COMPANY	0.03%	114	5,323	\$3,868,633	\$4,001,551	\$0	\$4,508,128	\$3,359,121	83.95%
108	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.06%	88	8,000	\$7,223,770	\$7,186,642	\$0	\$4,355,312	\$4,406,991	61.32%
109	COUNTRY LIFE INSURANCE COMPANY	0.01%	177	806	\$1,110,713	\$1,119,458	\$0	\$659,771	\$597,685	53.39%
110	COVENTRY HEALTH AND LIFE INSURANCE COMPAN	4.58%	7	47,743	\$515,025,951	\$515,507,543	\$0	\$420,467,386	\$421,654,564	81.79%
111	COX HEALTH SYSTEMS INSURANCE COMPANY	1.19%	12	27,487	\$133,759,151	\$133,759,151	\$0	\$118,982,741	\$119,078,346	89.02%
112	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	364	21	\$410	\$401	\$0	\$456	\$456	113.72%
113	CSA FRATERNAL LIFE	0.00%	380	0	\$0	\$0	\$0	\$22	\$22	N/A
114	DEARBORN LIFE INSURANCE COMPANY	0.01%	169	4,129	\$1,423,872	\$1,423,872	\$0	\$1,622,571	\$1,622,571	113.95%
115	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	327	2	\$6,732	\$7,052	\$0	\$4,073	\$4,249	60.25%
116	DENTAL CARE PLUS INC	0.01%	201	3,301	\$698,290	\$699,444	\$0	\$216,410	\$217,485	31.09%
117	DETEGRA INSURANCE COMPANY	0.04%	109	6,259	\$4,237,802	\$4,233,179	\$0	\$2,248,869	\$2,230,059	52.68%
118	DSM USA INSURANCE COMPANY INC	0.00%	239	1,004	\$246,952	\$246,952	\$0	\$76,764	\$77,764	31.49%
119	ELIPS LIFE INSURANCE COMPANY	0.00%	339	389	\$2,727	\$68,385	\$0	\$2,300	\$50,989	74.56%
120	EMC NATIONAL LIFE COMPANY	0.00%	276	73	\$56,717	\$56,535	\$0	\$28,887	\$30,522	53.95%
121	EMPLOYERS INSURANCE COMPANY OF WAUSAU	0.00%	380	0	\$0	\$0	\$0	\$15,600	-\$4,615	N/A
122	ENVISION INSURANCE COMPANY	0.01%	197	1,517	\$711,194	\$711,194	\$0	\$698,714	\$687,772	96.71%
123	EPIC LIFE INSURANCE COMPANY THE	0.00%	264	310	\$100,588	\$99,972	\$0	\$59,016	\$141,358	141.40%
124	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY C	0.01%	205	4,702	\$655,113	\$653,196	\$0	\$359,551	\$375,417	57.47%
125	EQUITABLE LIFE & CASUALTY INSURANCE COMPAN	0.08%	81	4,420	\$8,838,533	\$0	\$0	\$10,743,314	\$8,777,208	N/A
126	EVEREST REINSURANCE COMPANY	0.13%	58	5,229	\$15,096,785	\$15,914,939	\$0	\$14,995,248	\$14,301,816	89.86%
127	FAIR AMERICAN INSURANCE AND REINSURANCE COI	0.01%	184	42	\$982,939	\$982,939	\$0	\$451,827	\$479,377	48.77%
128	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.00%	346	106	\$1,625	\$1,648	\$0	\$0	\$0	0.00%
129	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AI	0.08%	77	32,416	\$9,324,344	\$9,318,575	\$0	\$1,770,274	\$1,730,989	18.58%
130	FAMILY LIFE INSURANCE COMPANY	0.00%	250	162	\$174,897	\$174,839	\$0	\$136,415	\$137,373	78.57%
131	FARM BUREAU LIFE INSURANCE COMPANY OF MISSI	0.00%	271	134,940	\$76,193	\$76,278	\$0	\$57,139	-\$1,381,972	-1811.76%
132	FARMERS MUTUAL HAIL INSURANCE COMPANY OF IK	0.00%	369	0	\$259	\$263	\$0	\$0	\$0	0.00%
133	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.01%	211	2,893	\$601,439	\$601,478	\$0	\$444,549	\$444,549	73.91%
134	FEDERAL INSURANCE COMPANY	0.02%	133	194,382	\$2,781,862	\$2,820,784	\$0	-\$1,155,285	-\$838,516	-29.73%
135	FEDERAL LIFE INSURANCE COMPANY	0.00%	353	44	\$840	\$505	\$0	\$0	\$0	0.00%
136	FEDERATED LIFE INSURANCE COMPANY	0.01%	181	786	\$1,020,864	\$1,035,036	\$0	\$258,173	\$484,736	46.83%
137	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.00%	318	408	\$12,519	\$12,586	\$0	\$1,871	\$1,868	14.84%
138	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.20%	45	292,675	\$22,463,183	\$22,468,370	\$0	\$15,226,344	\$15,349,741	68.32%
139	FINANCIAL AMERICAN LIFE INSURANCE COMPANY	0.00%	380	4	-\$7	\$765	\$0	\$1,507	\$53	6.93%
140	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMI	0.00%	371	1	\$223	\$223	\$0	\$8,478	\$8,478	3801.79%
141	FIRST CONTINENTAL LIFE & ACCIDENT INSURANCE C	0.03%	131	8,597	\$2,838,926	\$2,838,926	\$0	\$0	\$0	0.00%
142	FIRST HEALTH LIFE & HEALTH INSURANCE COMPAN	0.02%	141	1,230	\$2,328,254	\$1,927,860	\$0	\$2,550,702	\$1,355,595	70.32%
143	FORETHOUGHT LIFE INSURANCE COMPANY	0.01%	198	399	\$704,531	\$709,462	\$0	\$55,224	\$54,101	7.63%
144	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.11%	65	20,617	\$12,703,969	\$12,661,680	\$0	\$4,709,615	\$4,735,107	37.40%
145	GENWORTH LIFE AND ANNUITY INSURANCE COMPAI	0.00%	220	181	\$432,795	\$438,098	\$0	\$764,939	\$829,656	189.38%
146	GENWORTH LIFE INSURANCE COMPANY	0.42%	29	25,614	\$47,505,742	\$48,199,690	\$0	\$47,844,731	\$55,551,873	115.25%
147	GERBER LIFE INSURANCE COMPANY	0.14%	55	87,888	\$15,990,226	\$15,788,356	\$0	\$11,554,455	\$11,391,989	72.15%
148	GLEANER LIFE INSURANCE SOCIETY	0.00%	380	7	\$0	\$0	\$0	\$0	\$0	N/A
149	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.02%	158	5,714	\$1,708,221	\$1,774,259	\$0	\$1,055,012	\$1,045,571	58.93%
150	GOLDEN RULE INSURANCE COMPANY	0.63%	18	41,259	\$70,414,435	\$70,469,461	\$0	\$44,884,365	\$45,002,299	63.86%
151	GOVERNMENT EMPLOYEES INSURANCE CO	0.00%	368	3	\$303	\$257	\$0	\$0	-\$35	-13.62%
152	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANC	0.00%	221	143	\$429,726	\$432,071	\$0	\$370,697	\$348,299	80.61%
153	GPM HEALTH AND LIFE INSURANCE COMPANY	0.01%	174	663	\$1,136,740	\$1,124,469	\$0	\$1,110,499	\$1,156,906	102.88%
154	GREAT AMERICAN INSURANCE COMPANY	0.05%	96	5,775	\$5,815,817	\$6,386,330	\$0	\$2,290,221	\$2,004,229	31.38%
155	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	244	110	\$206,423	\$206,451	\$0	\$100,076	\$111,686	54.10%
156	GREAT MIDWEST INSURANCE COMPANY	0.03%	120	2,764	\$3,653,491	\$3,653,491	\$0	\$2,502,334	\$3,257,036	89.15%
157	GREAT NORTHERN INSURANCE COMPANY	0.00%	308	45	\$20,462	\$20,666	\$0	\$0	\$4,483	21.69%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
158	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	321	19	\$9,883	\$9,601	\$0	\$1,010	\$1,402	14.60%
159	GREAT WEST LIFE ASSURANCE COMPANY	0.00%	297	44	\$31,164	\$31,542	\$0	\$75,777	\$38,065	120.68%
160	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN	0.01%	207	554	\$645,741	\$1,433,691	\$0	\$772,539	\$1,091,213	76.11%
161	GREENWICH INSURANCE COMPANY	0.02%	148	1,915	\$2,078,972	\$1,924,188	\$0	\$1,502,974	\$1,338,457	69.56%
162	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.10%	69	16,063	\$11,277,197	\$11,415,703	\$0	\$4,785,426	\$5,793,023	50.75%
163	GUARANTY INCOME LIFE INSURANCE COMPANY	0.00%	277	52	\$56,204	\$56,204	\$0	\$31,998	\$31,998	56.93%
164	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.57%	20	513,676	\$63,950,511	\$64,065,690	\$12,702	\$41,204,294	\$37,842,334	59.07%
165	HARTFORD FIRE INSURANCE COMPANY	0.00%	307	75	\$22,590	\$11,546	\$0	\$0	\$3,856	33.40%
166	HARTFORD LIFE AND ACCIDENT INSURANCE COMPA	0.50%	25	545,589	\$56,153,678	\$58,089,345	\$0	\$30,192,386	\$32,313,428	55.63%
167	HCC LIFE INSURANCE COMPANY	0.50%	24	152,757	\$56,483,106	\$54,197,695	\$0	\$39,787,202	\$39,310,624	72.53%
168	HEALTH CARE SERVICE CORPORATION	0.02%	152	815	\$1,854,400	\$1,854,400	\$0	\$2,558,480	\$2,475,807	133.51%
169	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	19.50%	1	682,945	\$2,193,371,122	\$2,214,190,363	\$0	\$1,875,438,039	\$1,871,282,066	84.51%
170	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.02%	156	1,989	\$1,764,684	\$1,785,437	\$0	\$1,016,215	\$1,005,560	56.32%
171	HM LIFE INSURANCE COMPANY	0.05%	102	15,248	\$5,079,682	\$5,112,195	\$0	\$3,570,564	\$3,646,572	71.33%
172	HORACE MANN LIFE INSURANCE COMPANY	0.00%	314	108	\$16,878	\$17,153	\$0	\$10,363	\$9,357	54.55%
173	HUMANA INSURANCE COMPANY	3.87%	8	240,658	\$435,768,999	\$434,372,889	\$0	\$338,069,670	\$341,522,354	78.62%
174	HUMANADENTAL INSURANCE COMPANY	0.06%	90	14,125	\$7,003,658	\$7,008,558	\$0	\$5,488,272	\$5,861,056	83.63%
175	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	373	3	\$190	\$192	\$0	\$0	\$0	0.00%
176	IDEALIFE INSURANCE COMPANY	0.00%	298	5	\$30,337	\$32,274	\$0	\$6,733	\$6,355	19.69%
177	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.01%	170	4,300	\$1,388,087	\$1,416,412	\$0	\$1,143,441	\$1,836,966	129.69%
178	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.03%	125	2,273	\$3,232,415	\$3,230,185	\$0	\$706,158	\$769,238	23.81%
179	INDEPENDENT ORDER OF FORESTERS THE	0.00%	270	275	\$80,449	\$80,449	\$0	\$408	\$408	0.51%
180	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & A	0.09%	75	5,724	\$10,043,382	\$9,891,382	\$0	\$7,715,462	\$7,921,897	80.09%
181	INSURANCE COMPANY OF NORTH AMERICA	0.00%	380	0	\$0	\$0	\$0	\$18,242	\$18,242	N/A
182	INTEGON NATIONAL INSURANCE COMPANY	0.02%	145	586	\$2,162,950	\$2,162,950	\$0	\$1,080,833	\$980,426	45.33%
183	INVESTORS LIFE INSURANCE COMPANY OF NORTH A	0.00%	379	1	\$11	\$55	\$0	\$0	\$0	0.00%
184	IRONSHORE INDEMNITY INC	0.08%	79	5,179	\$9,134,013	\$8,380,332	\$0	\$3,451,173	\$6,358,601	75.88%
185	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.01%	212	628	\$565,493	\$555,408	\$0	\$1,595,415	\$1,595,415	287.25%
186	JEFFERSON INSURANCE COMPANY	0.00%	380	0	\$0	\$2,328	\$0	\$1,169	\$1,169	50.21%
187	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	306	18	\$23,148	\$23,338	\$0	\$29,142	\$40,316	172.75%
188	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	231	417	\$345,508	\$350,074	\$0	\$1,826,334	\$1,683,549	480.91%
189	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPA	0.00%	279	39	\$54,344	\$55,083	\$0	\$100,089	\$230,289	418.08%
190	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.26%	39	19,027	\$29,017,494	\$29,446,712	\$10	\$24,097,467	\$32,024,209	108.75%
191	KAISER PERMANENTE INSURANCE COMPANY	0.00%	229	108,923	\$354,738	\$354,738	\$0	\$0	\$0	0.00%
192	KANSAS CITY LIFE INSURANCE COMPANY	0.06%	93	24,787	\$6,362,467	\$6,403,922	\$0	\$4,260,537	\$4,510,743	70.44%
193	KNIGHTS OF COLUMBUS	0.03%	115	3,276	\$3,847,526	\$3,905,909	\$0	\$1,315,235	\$2,419,681	61.95%
194	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	380	0	\$0	\$0	\$0	\$55,308	\$54,994	N/A
195	LAMORAK INSURANCE COMPANY	0.00%	380	0	\$0	\$0	\$0	-\$75	-\$89	N/A
196	LEADERS LIFE INSURANCE COMPANY	0.00%	325	30	\$7,381	\$7,865	\$0	\$0	-\$15	-0.19%
197	LIBERTY BANKERS LIFE INSURANCE COMPANY	0.00%	328	5	\$6,670	\$6,670	\$0	\$2,494	\$2,702	40.51%
198	LIBERTY INSURANCE UNDERWRITERS INC	0.03%	122	4	\$3,632,217	\$3,632,217	\$0	\$2,290,932	\$2,797,171	77.01%
199	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.03%	123	31,145	\$3,455,459	\$3,457,348	\$0	\$1,360,674	\$1,369,624	39.61%
200	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.48%	27	395,436	\$53,743,282	\$54,313,820	\$0	\$27,643,778	\$32,960,185	60.68%
201	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	375	3	\$131	\$131	\$0	\$0	\$0	0.00%
202	LIFE OF THE SOUTH INSURANCE COMPANY	0.01%	189	4,873	\$843,063	\$687,500	\$0	\$188,017	\$232,102	33.76%
203	LIFESecure INSURANCE COMPANY	0.01%	192	827	\$800,186	\$801,602	\$0	\$41,397	\$98,522	12.29%
204	LIFESHIELD NATIONAL INSURANCE CO	0.06%	91	78,199	\$6,926,861	\$6,878,674	\$0	\$3,541,596	\$5,710,620	83.02%
205	LINCOLN BENEFIT LIFE COMPANY	0.01%	166	1,270	\$1,458,366	\$1,574,992	\$0	\$3,193,437	\$5,081,301	322.62%
206	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.00%	291	239	\$34,055	\$34,057	\$0	\$0	\$0	0.00%
207	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	296	22	\$31,933	\$29,897	\$0	\$109,248	\$139,185	465.55%
208	LINCOLN LIFE ASSURANCE COMPANY OF BOSTON	0.22%	42	201,465	\$24,887,141	\$25,150,083	\$0	\$13,742,737	\$18,269,710	72.64%
209	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.17%	49	127,753	\$19,413,617	\$19,580,003	\$0	\$14,898,108	\$14,440,176	73.75%
210	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.04%	111	7,410	\$4,123,562	\$4,139,341	\$0	\$2,377,093	\$2,391,306	57.77%
211	LUMICO LIFE INSURANCE COMPANY	0.01%	176	1,370	\$1,121,731	\$1,138,022	\$0	\$490,793	\$615,017	54.04%
212	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	222	2,123	\$423,619	\$420,766	\$0	\$251,295	-\$142,514	-33.87%
213	MANHATTAN LIFE INSURANCE COMPANY	0.16%	51	9,803	\$18,224,515	\$18,215,322	\$0	\$15,463,948	\$15,509,757	85.15%
214	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.00%	359	1	\$591	\$589	\$0	\$0	\$0	0.00%
215	MANHATTANLIFE ASSURANCE COMPANY OF AMERIC	0.05%	99	6,826	\$5,555,204	\$5,374,872	\$0	\$1,500,210	\$1,662,833	30.94%
216	MARKEL INSURANCE COMPANY	0.00%	242	63,864	\$226,471	\$233,195	\$0	\$28,121	\$27,557	11.82%
217	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	0.09%	72	5,371	\$10,663,832	\$11,117,430	\$432,222	\$9,769,399	\$9,042,456	81.34%
218	MEDAMERICA INSURANCE COMPANY	0.01%	178	516	\$1,086,987	\$1,129,220	\$0	\$574,561	\$579,155	51.29%
219	MEDCO CONTAINMENT LIFE INSURANCE COMPANY	0.23%	40	24,786	\$26,066,800	\$26,066,800	\$0	\$24,580,012	\$20,846,188	79.97%
220	MEDICA INSURANCE COMPANY	0.18%	48	3,126	\$20,167,236	\$20,167,236	\$0	\$13,624,271	\$16,700,266	82.81%
221	MEDICO CORP LIFE INSURANCE COMPANY	0.00%	247	106	\$188,077	\$187,922	\$0	\$164,827	\$164,802	87.70%
222	MEDICO INSURANCE COMPANY	0.03%	113	5,144	\$3,910,326	\$3,926,156	\$0	\$2,004,597	\$1,975,601	50.32%
223	MERIT HEALTH INSURANCE COMPANY	0.00%	324	0	\$7,629	\$7,629	\$0	\$0	\$0	0.00%
224	MERIT LIFE INSURANCE CO	0.00%	380	456	-\$28,381	\$139,887	\$0	\$208,249	\$71,499	51.11%
225	METROPOLITAN LIFE INSURANCE COMPANY	1.23%	11	646,857	\$138,333,133	\$132,053,846	\$0	\$101,781,709	\$106,064,775	80.32%
226	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.00%	263	89	\$106,109	\$111,046	\$0	\$845,939	\$459,525	413.81%
227	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	259	933	\$119,049	\$119,709	\$0	\$106,196	\$170,467	142.40%
228	MINNESOTA LIFE INSURANCE COMPANY	0.11%	68	117,806	\$12,403,641	\$11,937,695	\$0	\$4,255,898	\$8,518,121	71.35%
229	MISSOURI VALLEY LIFE AND HEALTH INSURANCE CC	0.48%	26	77,309	\$54,427,131	\$54,427,131	\$0	\$45,622,146	\$49,180,719	90.36%
230	MODERN WOODMEN OF AMERICA	0.00%	377	1	\$45	\$46	\$0	\$3,685	\$1,901	4132.61%
231	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.01%	160	2,387	\$1,667,719	\$1,672,943	\$0	\$807,187	\$799,539	47.79%
232	MONY LIFE INSURANCE COMPANY	0.00%	253	124	\$140,686	\$147,780	\$70,244	\$215,429	\$186,792	126.40%
233	MOUNTAIN LIFE INSURANCE COMPANY	0.00%	269	423	\$82,237	\$0	\$0	\$29,698	\$0	N/A
234	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.00%	281	4	\$49,618	\$49,618	\$0	\$85,126	\$85,126	171.56%
235	MUTUAL OF OMAHA INSURANCE COMPANY	1.08%	13	423,287	\$121,473,167	\$122,266,173	\$0	\$95,682,172	\$84,838,813	69.39%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
236	MUTUAL TRUST LIFE INSURANCE COMPANY A PAN-A	0.00%	358	1	\$663	\$663	\$0	\$0	\$0	0.00%
237	NASSAU LIFE INSURANCE COMPANY	0.00%	312	36	\$17,679	\$0	\$0	\$122,291	\$0	N/A
238	NASSAU LIFE INSURANCE COMPANY OF KANSAS	0.00%	254	90	\$140,241	\$141,890	\$0	\$124,730	\$112,934	79.59%
239	NASSAU LIFE INSURANCE COMPANY OF TEXAS	0.01%	179	2,116	\$1,083,858	\$1,047,532	\$0	\$1,590,927	\$1,522,418	145.33%
240	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	310	13	\$19,334	\$19,638	\$0	\$0	\$0	0.00%
241	NATIONAL CASUALTY COMPANY	0.00%	275	382	\$62,369	\$62,405	\$0	\$20,396	\$19,521	31.28%
242	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.01%	195	5,675	\$720,128	\$718,819	\$0	\$284,671	\$333,309	46.37%
243	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.07%	86	68,177	\$7,457,293	\$7,638,723	\$0	\$5,488,687	\$5,488,687	71.85%
244	NATIONAL HEALTH INSURANCE COMPANY	0.13%	60	14,020	\$14,604,898	\$15,102,288	\$0	\$4,993,111	\$5,478,670	36.28%
245	NATIONAL LIFE INSURANCE COMPANY	0.00%	268	83	\$90,112	\$123,450	\$0	\$196,080	\$144,280	116.87%
246	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE	0.02%	151	7,017	\$1,941,037	\$1,936,376	\$0	\$871,346	\$840,562	43.41%
247	NATIONAL UNION FIRE INSURANCE COMPANY OF PIT	0.04%	103	1,697,759	\$4,803,375	\$4,592,407	\$0	\$1,500,127	\$1,487,377	32.39%
248	NATIONWIDE LIFE INSURANCE COMPANY	0.06%	89	5,345	\$7,218,526	\$7,154,344	\$0	\$3,921,557	\$4,750,583	66.40%
249	NATIONWIDE MUTUAL INSURANCE COMPANY	0.02%	154	704	\$1,834,190	\$1,833,867	\$0	\$309,774	\$423,196	23.08%
250	NEW ENGLAND LIFE INSURANCE COMPANY	0.00%	274	69	\$63,920	\$63,720	\$0	\$71,177	\$51,813	81.31%
251	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWI	0.00%	290	13	\$34,701	\$35,414	\$0	\$30,741	\$29,797	84.14%
252	NEW YORK LIFE INSURANCE COMPANY	0.07%	84	9,200	\$8,409,719	\$8,161,732	\$526,841	\$4,899,118	\$4,018,582	49.24%
253	NIPPON LIFE INSURANCE COMPANY OF AMERICA	0.00%	304	1,553	\$23,466	\$23,060	\$0	\$14,204	\$13,782	59.77%
254	NORTH AMERICAN INSURANCE COMPANY	0.01%	173	351	\$1,296,407	\$1,310,580	\$0	\$1,048,975	\$1,026,392	78.32%
255	NORTH RIVER INSURANCE COMPANY THE	0.00%	240	384	\$243,944	\$243,944	\$0	\$28,646	\$89,158	36.55%
256	NORTHWESTERN LONG TERM CARE INSURANCE CO	0.16%	52	6,427	\$17,724,514	\$17,371,606	\$0	\$2,399,464	\$8,425,141	48.50%
257	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAN	0.26%	38	23,569	\$29,331,686	\$29,055,833	\$8,873,503	\$12,716,934	\$19,714,141	67.85%
258	OCEANVIEW LIFE AND ANNUITY	0.00%	337	2	\$3,815	\$3,815	\$0	\$56,057	\$57,032	1494.94%
259	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.00%	216	318	\$508,209	\$509,962	\$0	\$452,986	\$450,268	88.29%
260	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.00%	267	69	\$123,794	\$123,884	\$22,389	\$205,306	\$210,550	169.96%
261	OLD AMERICAN INSURANCE COMPANY	0.00%	319	249	\$11,784	\$12,435	\$0	\$16,246	-\$30,820	-247.85%
262	OLD REPUBLIC LIFE INSURANCE COMPANY	0.00%	292	222	\$32,662	\$32,662	\$0	\$431	\$431	1.32%
263	OLD SURETY LIFE INSURANCE COMPANY	0.13%	57	6,478	\$15,130,982	\$15,078,418	\$0	\$10,372,925	\$10,420,615	69.11%
264	OLD UNITED LIFE INSURANCE COMPANY	0.00%	313	79	\$17,392	\$17,392	\$0	\$0	\$0	0.00%
265	OMAHA HEALTH INSURANCE COMPANY	0.02%	137	2,964	\$2,447,186	\$2,447,186	\$0	\$2,978,464	\$2,312,247	94.49%
266	OMAHA INSURANCE COMPANY	0.44%	28	32,006	\$49,601,262	\$48,968,902	\$0	\$42,111,378	\$44,881,308	91.65%
267	OPTICARE OF UTAH INC	0.00%	300	346	\$28,387	\$28,387	\$0	\$15,286	\$14,428	50.83%
268	OXFORD LIFE INSURANCE COMPANY	0.01%	186	301	\$951,723	\$965,354	\$0	\$755,563	\$647,338	67.06%
269	OZARK NATIONAL LIFE INSURANCE COMPANY	0.00%	283	1,423	\$45,692	\$46,650	\$0	\$56,119	\$55,287	118.51%
270	PAN-AMERICAN LIFE INSURANCE COMPANY	0.02%	139	1,441	\$2,380,503	\$2,358,144	\$0	\$1,169,571	\$1,245,895	52.83%
271	PARTNERRE AMERICA INSURANCE COMPANY	0.01%	167	0	\$1,457,816	\$1,457,816	\$0	\$3,070,405	\$1,470,529	100.87%
272	PAUL REVERE LIFE INSURANCE COMPANY	0.02%	142	3,456	\$2,200,691	\$2,413,859	\$0	\$4,443,745	\$3,241,802	134.30%
273	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.00%	309	84	\$20,037	\$20,037	\$0	\$11,303	-\$33,067	-165.03%
274	PEKIN LIFE INSURANCE COMPANY	0.01%	164	752	\$1,482,347	\$1,494,606	\$0	\$997,314	\$973,750	65.15%
275	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.00%	331	30	\$6,287	\$54,693	\$0	\$43,178	\$12,395	22.66%
276	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.03%	119	3,679	\$3,699,923	\$3,706,740	\$0	\$1,955,505	\$2,054,560	55.43%
277	PHILADELPHIA INDEMNITY INSURANCE COMPANY	0.00%	226	880,289	\$366,439	\$332,193	\$0	\$63,583	\$198,148	59.65%
278	PHYSICIANS LIFE INSURANCE COMPANY	0.01%	175	375	\$1,121,808	\$1,122,773	\$0	\$866,630	\$844,541	75.22%
279	PHYSICIANS MUTUAL INSURANCE COMPANY	0.07%	87	10,596	\$7,422,173	\$7,495,037	\$0	\$5,234,487	\$4,916,608	65.60%
280	PLATEAU INSURANCE COMPANY	0.00%	256	1,235	\$127,756	\$214,687	\$0	\$82,548	\$72,522	33.78%
281	PRIMERICA LIFE INSURANCE COMPANY	0.00%	340	7	\$2,448	\$2,402	\$0	\$0	\$0	0.00%
282	PRINCIPAL LIFE INSURANCE COMPANY	0.40%	31	154,600	\$45,530,354	\$62,183,071	\$0	\$25,185,382	\$29,426,894	47.32%
283	PROFESSIONAL INSURANCE COMPANY	0.00%	252	271	\$168,202	\$165,618	\$0	\$70,398	\$70,398	42.51%
284	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	255	87	\$129,232	\$153,462	\$0	\$238,710	\$271,671	177.03%
285	PROVIDENT AMERICAN LIFE AND HEALTH INSURANC	0.00%	288	9	\$37,799	\$37,213	\$0	\$30,833	\$30,049	80.75%
286	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP	0.11%	64	16,291	\$12,772,990	\$12,809,030	\$0	\$8,199,158	\$7,137,001	55.72%
287	PROVIDENT LIFE AND CASUALTY INSURANCE COMP	0.00%	237	125	\$279,235	\$280,550	\$0	\$157,008	\$193,685	69.04%
288	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.23%	41	127,324	\$25,587,002	\$24,919,614	\$0	\$13,428,087	\$15,145,016	60.78%
289	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.01%	208	0	\$636,737	\$638,411	\$0	\$394,922	\$842,692	132.00%
290	QBE INSURANCE CORPORATION	0.09%	74	18,207	\$10,261,958	\$9,794,559	\$0	\$6,284,140	\$5,569,756	56.87%
291	RELIANCE STANDARD LIFE INSURANCE COMPANY	0.14%	56	59,617	\$15,931,343	\$15,849,032	\$0	\$10,708,892	\$10,589,059	66.81%
292	RELIASTAR LIFE INSURANCE COMPANY	0.26%	37	180,620	\$29,515,390	\$29,984,722	\$0	\$12,963,162	\$13,962,399	46.57%
293	RELIASTAR LIFE INSURANCE COMPANY OF NEW YOF	0.01%	204	4,750	\$663,580	\$663,903	\$0	\$116,074	\$102,053	15.37%
294	RENAISSANCE LIFE & HEALTH INSURANCE COMPAN	0.01%	159	49,369	\$1,672,266	\$1,672,266	\$0	\$1,272,671	\$1,288,275	77.04%
295	RESERVE NATIONAL INSURANCE COMPANY	0.08%	83	11,223	\$8,455,872	\$8,465,302	\$0	\$5,495,702	\$5,645,453	66.69%
296	RIVERSOURCE LIFE INSURANCE COMPANY	0.04%	104	3,084	\$4,760,680	\$4,808,897	\$0	\$6,080,414	\$6,055,300	125.92%
297	ROYAL NEIGHBORS OF AMERICA	0.00%	267	12	\$90,259	\$92,199	\$0	\$35,231	\$32,731	35.50%
298	ROYALTY CAPITAL LIFE INSURANCE COMPANY	0.00%	378	3	\$12	\$10	\$0	\$0	\$0	0.00%
299	S USA LIFE INSURANCE COMPANY INC	0.00%	246	126	\$194,255	\$192,243	\$0	\$124,949	\$129,609	67.42%
300	SBLI USA LIFE INSURANCE COMPANY INC	0.00%	335	4	\$4,253	\$4,213	\$0	\$714	\$731	17.35%
301	SECURIAN LIFE INSURANCE COMPANY	0.03%	121	45,520	\$3,652,222	\$3,754,944	\$0	\$1,084,796	\$1,276,771	34.00%
302	SECURITY MUTUAL LIFE INSURANCE COMPANY OF N	0.00%	362	1	\$491	\$529	\$0	\$0	\$0	0.00%
303	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	356	21	\$794	\$815	\$0	\$0	\$0	0.00%
304	SENIOR HEALTH INSURANCE COMPANY OF PENNSYI	0.01%	163	1,088	\$1,530,613	\$1,959,943	\$0	\$5,986,828	\$5,024,362	256.35%
305	SENTRY INSURANCE A MUTUAL COMPANY	0.00%	311	23	\$18,152	\$2,282	\$0	\$612	-\$17,324	-759.16%
306	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	366	9	\$326	\$326	\$0	\$93,870	\$74,445	22835.89%
307	SETTLERS LIFE INSURANCE COMPANY	0.00%	367	0	\$321	\$318	\$0	\$0	\$0	0.00%
308	SHELTER LIFE INSURANCE COMPANY	0.03%	116	646	\$3,841,911	\$3,839,205	\$0	\$3,574,668	\$3,432,066	89.40%
309	SHELTERPOINT INSURANCE COMPANY	0.00%	287	76	\$39,455	\$39,455	\$0	\$10,510	\$22,120	56.06%
310	SHENANDOAH LIFE INSURANCE COMPANY	0.00%	272	608	\$70,613	\$83,881	\$0	\$44,196	\$21,632	25.79%
311	SIERRA HEALTH AND LIFE INSURANCE COMPANY INC	3.83%	9	35,869	\$430,762,780	\$430,728,752	\$0	\$356,077,521	\$381,360,145	88.54%
312	SILVERSCEPT INSURANCE COMPANY	0.86%	16	138,608	\$96,874,332	\$96,048,172	\$0	\$80,119,487	\$81,861,389	85.23%
313	SIRIUS AMERICA INSURANCE COMPANY	0.05%	101	6,956	\$5,272,080	\$6,134,126	\$0	\$2,944,844	\$2,664,978	43.45%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
314	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	376	26	\$83	\$83	\$0	\$0	\$0	0.00%
315	STANDARD GUARANTY INSURANCE COMPANY	0.00%	380	0	-\$11,256	-\$11,256	\$0	\$0	-\$2,737	24.32%
316	STANDARD INSURANCE COMPANY	0.35%	33	173,488	\$39,168,727	\$38,869,993	\$0	\$26,273,591	\$25,904,696	66.64%
317	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.01%	162	2,016	\$1,557,046	\$1,585,831	\$0	\$993,226	\$1,019,873	64.31%
318	STANDARD LIFE AND CASUALTY COMPANY	0.00%	286	8	\$43,430	\$43,373	\$0	\$3,653	\$3,195	7.37%
319	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.00%	285	62	\$43,815	\$47,384	\$0	\$151,065	\$149,162	314.79%
320	STARMOUNT LIFE INSURANCE COMPANY	0.03%	128	14,095	\$2,967,947	\$2,956,505	\$0	\$1,907,182	\$1,910,496	64.62%
321	STARR INDEMNITY & LIABILITY COMPANY	0.00%	301	7,595	\$26,649	\$36,916	\$0	\$1,294	\$35,555	96.31%
322	STATE FARM MUTUAL AUTOMOBILE INSURANCE COI	0.28%	35	23,848	\$30,955,883	\$27,423,752	\$312	\$20,309,001	\$20,325,660	74.12%
323	STATE LIFE INSURANCE COMPANY	0.00%	213	308	\$540,994	\$543,392	\$0	\$663,701	\$958,168	176.33%
324	STATE MUTUAL INSURANCE COMPANY	0.04%	108	5,474	\$4,360,921	\$4,345,717	\$0	\$966,993	\$1,129,635	25.99%
325	STERLING INVESTORS LIFE INSURANCE COMPANY	0.00%	223	382	\$381,834	\$71,884	\$0	\$26,090	\$25,637	35.66%
326	STERLING LIFE INSURANCE COMPANY	0.02%	136	872	\$2,453,622	\$2,459,916	\$0	\$1,827,776	\$1,819,916	73.98%
327	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.00%	234	750	\$295,050	\$294,018	\$0	\$293,448	\$293,448	99.81%
328	SUN LIFE ASSURANCE COMPANY OF CANADA	0.77%	17	302,932	\$87,093,788	\$87,223,404	\$0	\$59,118,940	\$59,118,940	67.78%
329	SURENCY LIFE & HEALTH INSURANCE COMPANY	0.01%	171	13,585	\$1,316,515	\$1,316,515	\$0	\$1,167,043	\$1,172,727	89.08%
330	SYMETRA LIFE INSURANCE COMPANY	0.11%	66	42,694	\$12,647,175	\$12,629,307	\$0	\$7,252,094	\$7,940,479	62.87%
331	SYMPHONIX HEALTH INSURANCE INC	0.00%	370	8	\$249	\$21,153	\$0	-\$1,793,953	-\$9,323	-44.07%
332	TALCOTT RESOLUTION LIFE AND ANNUITY INSURAN	0.00%	336	89	\$4,110	\$6,035	\$0	\$3,878	\$3,878	64.26%
333	TALCOTT RESOLUTION LIFE INSURANCE COMPANYH	0.00%	219	2,066	\$442,204	\$433,150	\$0	\$703,305	\$408,535	94.32%
334	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	0.00%	238	164	\$275,764	\$276,610	\$0	\$1,127,750	\$248,905	89.98%
335	THE RELIABLE LIFE INSURANCE COMPANY	0.00%	235	2,719	\$289,266	\$287,704	\$0	\$155,297	\$119,982	41.70%
336	THE TRAVELERS PROTECTIVE ASSOCIATION OF AMI	0.00%	315	1,129	\$16,090	\$16,090	\$0	\$4,806	\$4,546	28.25%
337	THRIVENT FINANCIAL FOR LUTHERANS	0.10%	70	7,165	\$11,050,973	\$11,033,955	\$122,958	\$13,823,465	\$20,130,530	182.44%
338	TIAA-CREF LIFE INSURANCE COMPANY	0.00%	261	51	\$113,101	\$112,814	\$0	\$148,540	\$99,742	88.41%
339	TIME INSURANCE COMPANY	0.02%	132	4,217	\$2,782,617	\$2,819,188	\$0	\$4,764,028	\$2,212,949	78.50%
340	TRANSAMERICA CASUALTY INSURANCE COMPANY	0.00%	302	956	\$26,067	\$26,067	\$0	\$1,380	\$1,247	4.78%
341	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPA	0.00%	317	353	\$14,186	\$14,283	\$0	\$41	\$41	0.29%
342	TRANSAMERICA LIFE INSURANCE COMPANY	0.27%	36	67,951	\$29,860,588	\$28,935,939	\$0	\$26,055,032	\$19,380,029	66.98%
343	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.54%	22	95,804	\$60,343,667	\$60,051,694	\$0	\$47,377,440	\$48,017,751	79.96%
344	TRAVELERS INDEMNITY COMPANY	0.00%	380	0	\$0	\$183	\$0	\$0	\$0	0.00%
345	TRAVELERS INDEMNITY COMPANY OF CONNECTICU'	0.00%	380	0	\$0	\$0	\$0	\$0	-\$24,380	N/A
346	TRUASSURE INSURANCE COMPANY	0.00%	217	1,474	\$498,130	\$0	\$0	\$394,378	\$399,147	N/A
347	TRUSTMARK INSURANCE COMPANY	0.01%	183	4,996	\$984,568	\$975,076	\$0	\$276,210	\$258,138	26.47%
348	TRUSTMARK LIFE INSURANCE COMPANY	0.03%	117	2,466	\$3,831,601	\$3,793,204	\$0	\$1,540,586	\$1,290,252	34.01%
349	U S SPECIALTY INSURANCE COMPANY	0.00%	341	3	\$2,374	\$1,111	\$0	\$7,257	-\$120,982	-10889.47%
350	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	305	24	\$23,191	\$25,660	\$0	\$18,906	\$18,371	71.59%
351	UNIFIED LIFE INSURANCE COMPANY	0.02%	134	1,331	\$2,720,810	\$2,721,823	\$0	\$2,644,602	\$2,759,230	101.37%
352	UNIMERICA INSURANCE COMPANY	0.10%	71	34,340	\$10,857,378	\$10,819,557	\$0	\$9,532,663	\$9,527,098	88.05%
353	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	225	4,823	\$366,846	\$370,138	\$0	\$756,208	\$735,111	198.60%
354	UNION LABOR LIFE INSURANCE COMPANY	0.02%	138	31,664	\$2,439,054	\$2,437,217	\$146,181	\$819,879	\$948,135	38.90%
355	UNION SECURITY INSURANCE COMPANY	0.12%	63	22,906	\$13,352,113	\$12,845,971	\$0	\$12,794,301	\$8,808,634	68.57%
356	UNITED AMERICAN INSURANCE COMPANY	0.08%	82	4,926	\$8,704,896	\$8,725,095	\$0	\$7,376,586	\$7,549,944	86.53%
357	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.01%	209	616	\$626,903	\$631,291	\$0	\$372,255	\$367,851	58.27%
358	UNITED CONCORDIA INSURANCE COMPANY	0.02%	135	6,397	\$2,513,364	\$2,513,364	\$0	\$1,914,711	\$1,899,311	75.57%
359	UNITED HEALTHCARE LIFE INSURANCE COMPANY	0.01%	185	2,016	\$966,050	\$963,069	\$0	\$427,151	\$425,948	44.23%
360	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	350	5	\$999	\$999	\$0	\$0	\$68	6.81%
361	UNITED HOME LIFE INSURANCE COMPANY	0.00%	354	2	\$806	\$792	\$0	\$0	\$0	0.00%
362	UNITED INSURANCE COMPANY OF AMERICA	0.00%	289	273	\$34,987	\$35,124	\$0	\$8,103	\$8,241	23.46%
363	UNITED LIFE INSURANCE COMPANY	0.00%	320	21	\$11,731	\$11,687	\$0	\$6,667	\$5,789	49.53%
364	UNITED NATIONAL LIFE INSURANCE COMPANY OF AI	0.01%	193	789	\$772,453	\$775,900	\$0	\$410,757	\$430,208	55.45%
365	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.35%	32	170,798	\$39,372,899	\$39,116,917	\$0	\$25,392,524	\$25,667,967	65.62%
366	UNITED SECURITY ASSURANCE COMPANY OF PENNS	0.01%	180	524	\$1,079,241	\$1,098,543	\$0	\$667,785	\$812,539	73.97%
367	UNITED SECURITY HEALTH AND CASUALTY INSURAN	0.00%	243	190	\$207,756	\$212,822	\$0	\$82,569	\$76,440	35.92%
368	UNITED STATES FIRE INSURANCE COMPANY	0.17%	50	732,702	\$18,954,460	\$18,954,460	\$0	\$7,808,470	\$7,432,110	39.21%
369	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.00%	236	3,549	\$280,956	\$392,467	\$0	\$1,012,866	\$317,192	80.82%
370	UNITED WISCONSIN INSURANCE COMPANY	0.00%	380	1	\$0	\$0	\$0	\$0	-\$3,326	N/A
371	UNITED WORLD LIFE INSURANCE COMPANY	0.02%	147	709	\$2,095,223	\$2,104,301	\$0	\$1,745,497	\$1,725,083	81.98%
372	UNITEDHEALTHCARE INSURANCE COMPANY	14.18%	2	594,702	\$1,594,994,512	\$1,609,275,755	\$0	\$1,281,065,482	\$1,287,349,745	80.00%
373	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	363	0	\$481	\$481	\$0	\$0	\$0	0.00%
374	UNUM INSURANCE COMPANY	0.01%	206	3,581	\$651,460	\$710,285	\$0	\$212,753	\$307,614	43.31%
375	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.62%	19	338,536	\$69,545,364	\$70,177,945	\$0	\$51,599,638	\$53,248,670	75.88%
376	US ALLIANCE LIFE AND SECURITY COMPANY	0.00%	333	5	\$4,756	\$4,756	\$0	\$0	\$0	0.00%
377	USAA LIFE INSURANCE COMPANY	0.05%	98	2,329	\$5,785,894	\$5,786,417	\$0	\$4,427,956	\$4,428,792	76.54%
378	USABLE LIFE	0.01%	200	5,172	\$702,944	\$697,914	\$0	\$521,010	\$521,010	74.65%
379	VIGILANT INSURANCE COMPANY	0.00%	355	3	\$800	\$617	-\$2	\$0	\$160	25.93%
380	VISION BENEFITS OF AMERICA	0.02%	140	48,281	\$2,331,754	\$2,331,754	\$0	\$1,821,321	\$1,821,321	78.11%
381	VISION SERVICE PLAN INSURANCE COMPANY	0.99%	14	1,101,270	\$111,385,191	\$111,385,191	\$0	\$67,782,222	\$67,913,933	60.97%
382	VOYA INSURANCE AND ANNUITY COMPANY	0.00%	326	76	\$7,114	\$7,189	\$0	\$0	\$0	0.00%
383	WASHINGTON NATIONAL INSURANCE COMPANY	0.19%	47	29,699	\$20,924,107	\$21,116,433	\$0	\$13,170,827	\$12,705,874	60.17%
384	WELL-CARE PRESCRIPTION INSURANCE INC	0.55%	21	104,065	\$62,382,480	\$63,858,165	\$0	\$36,698,652	\$47,333,367	74.12%
385	WELLFLEET INSURANCE COMPANY	0.01%	191	0	\$804,480	\$956,514	\$0	\$722,093	\$626,503	65.50%
386	WESCO INSURANCE COMPANY	0.00%	380	0	\$0	\$0	\$0	\$0	\$4,696	N/A
387	WEST COAST LIFE INSURANCE COMPANY	0.00%	380	0	\$0	\$4	\$0	\$0	\$0	0.00%
388	WESTERN AND SOUTHERN LIFE INSURANCE COMPA	0.00%	214	1,502	\$528,401	\$526,415	\$0	\$142,692	\$140,691	26.73%
389	WESTERN CATHOLIC UNION	0.01%	190	231	\$825,670	\$861,349	\$0	\$849,585	\$784,801	91.11%
390	WESTERN UNITED LIFE ASSURANCE COMPANY	0.00%	329	11	\$6,496	\$6,512	\$0	\$10,027	\$11,478	176.26%
391	WESTPORT INSURANCE CORPORATION	0.08%	78	34,270	\$9,219,331	\$8,865,108	\$0	\$6,152,971	\$5,662,268	63.87%

**2019 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
392	WILCAC LIFE INSURANCE COMPANY	0.00%	316	12	\$14,660	\$13,894	\$0	\$20,151	\$20,151	145.03%
393	WILCO LIFE INSURANCE COMPANY	0.00%	245	514	\$206,091	\$205,348	\$0	\$302,787	\$118,399	57.66%
394	WILTON REASSURANCE LIFE COMPANY OF NEW YOI	0.00%	373	2	\$190	\$190	\$0	\$0	\$0	0.00%
395	WOODMEN OF THE WORLD LIFE INSURANCE SOCIET	0.00%	284	117	\$45,268	\$45,449	\$3,088	\$1,710	\$2,127	4.68%
396	ZURICH AMERICAN INSURANCE COMPANY	0.03%	118	148,380	\$3,772,968	\$3,702,017	\$0	\$1,563,033	\$556,434	15.03%
397	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.01%	194	2,996	\$744,698	\$781,679	\$0	\$35,143	\$47,094	6.02%
TOTAL		100.00%		18,510,813	\$11,250,055,375	\$11,264,934,165	\$10,211,045	\$8,998,120,067	\$9,109,306,437	80.86%

**LIFE, ACCIDENT & HEALTH
COMPANIES
MAIL ADDRESSES AND
TELEPHONE NUMBERS**

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
20796	21st Century Premier Insurance Company	3 Beaver Valley Road	Wilmington	DE	19803-1115	616-956-8476
80985	4 Ever Life Insurance Company	2 Mid America Plaza, Suite 200	Oakbrook Terrace	IL	60181	630-472-7815
77879	5 Star Life Insurance Company	909 N. Washington Street	Alexandria	VA	22314	703-299-5794
71854	Aaa Life Insurance Company	17900 N. Laurel Park Drive	Livonia	MI	48152	800-624-1662
71471	Ability Insurance Company	P.O. Box 3735	Omaha	NE	68103	877-795-8493
63444	Accendo Insurance Company	200 Highland Corporate Drive	Cumberland	RI	02864	401-770-9669
62200	Accordia Life And Annuity Company	215 10th Street, Suite 1100	Des Moines	IA	50309	515-393-3725
22667	Ace American Insurance Company	436 Walnut Street P.O. Box 1000	Philadelphia	PA	19106	215-640-5259
60348	Ace Life Insurance Company	436 Walnut Street	Philadelphia	PA	19106	215-640-4874
12278	Advantica Insurance Company	12399 Gravois Road	St. Louis	MO	63127	314-656-2739
33898	Aegis Security Insurance Company	Po Box 3153	Harrisburg	PA	17105	717-657-9671
78700	Aetna Health And Life Insurance Company	151 Farmington Avenue, Rt21	Hartford	CT	06156	215-775-6508
72052	Aetna Health Insurance Company	P.O. Box 67103	Harrisburg	PA	17106-7103	717-541-5742
60054	Aetna Life Insurance Company	151 Farmington Avenue, Rt21	Hartford	CT	06156	860-273-7297
97780	Agc Life Insurance Company	P.O. Box 1591, 3-D1	Houston	TX	77251	713-831-3283
79049	Alfa Life Insurance Corporation	P.O. Box 11000	Montgomery	AL	36191-0001	334-613-4486
82406	All Savers Insurance Company	7440 Woodland Drive	Indianapolis	IN	46278-1719	317-715-7013
64190	Allianz Life Insurance Company Of New York	28 Liberty Street, 38th Floor	New York	NY	10005-1422	763-765-6500
90611	Allianz Life Insurance Company Of North America	5701 Golden Hills Drive	Minneapolis	MN	55416-1297	763-765-5738
70866	Allstate Assurance Company	3075 Sanders Road, Suite G4e	Northbrook	IL	60062-7127	847-402-5345
60186	Allstate Life Insurance Company	3075 Sanders Road, Suite G4e	Northbrook	IL	60062-7127	847-402-5345
70874	Allstate Life Insurance Company Of New York	878 Veteran's Memorial Highway	Hauppauge	NY	11788-5107	847-402-5345
60208	Amalgamated Life & Health Ins Co	333 South Ashland Avenue	Chicago	IL	60607	914-367-5000
60216	Amalgamated Life Insurance Company	333 Westchester Avenue	White Plains	NY	10604	914-367-5000
19720	American Alternative Insurance Corporation	555 College Road East - P.O. Box 5241	Princeton	NJ	08543	609-243-4313
68594	American Amicable Life Insurance Company Of Texas	P. O. Box 2549	Waco	TX	76702-2549	254-297-2777
10111	American Bankers Insurance Company Of Florida	11222 Quail Roost Drive	Miami	FL	33157-6596	305-253-2244
60275	American Bankers Life Assurance Of Florida	11222 Quail Roost Drive	Miami	FL	33157-6596	651-361-4183
66001	American Benefit Life Insurance Company	1605 Lbj Freeway, Suite 700	Dallas	TX	75234	469-522-4400
12321	American Continental Insurance Company	800 Crescent Centre Drive, Suite 200	Franklin	TN	37067	860-273-2256
94439	American Creditors Life Ins Co	P O Box 530625	Henderson	NV	89053	714-404-1640
92738	American Equity Investment Life Insurance Company	Po Box 71216	Des Moines	IA	50325	515-457-1718
60380	American Family Life Assurance Company Of Columbus	1932 Wynnton Road	Columbus	GA	706-763-5218	
60399	American Family Life Insurance Company	6000 American Parkway	Madison	WI	53783-0001	608-249-2111
19275	American Family Mutual Insurance Company S.I.	6000 American Parkway	Madison	WI	53783-0001	608-249-2111
98736	American Federated Life Insurance Company	P O Box 321422	Flowood	MS	39232	601-992-6886
60410	American Fidelity Assurance Company	Post Office Box 25523	Oklahoma City	OK	73125-0523	405-523-5379
60429	American Fidelity Life Insurance Company	500 S. Palafox St., Ste. 200	Pensacola	FL	32502	850-456-7401
69337	American Financial Security Life Insurance Company	55 Ne 5th Avenue Suite 502	Boca Raton	FL	33432	631-617-3990
60488	American General Life Insurance Co	P.O. Box 1591, 3-D1	Houston	TX	77251	713-831-3283
60518	American Health And Life Insurance Company	P. O. Box 2548	Fort Worth	TX	76113	817-348-5449
60534	American Heritage Life Insurance Company	1776 American Heritage Life Drive	Jacksonville	FL	32224-6688	847-402-5345
19380	American Home Assurance Company	175 Water Street, 18th Floor	New York	NY	10038	212-458-7940
60542	American Home Life Insurance Company	P. O. Box 1497	Topeka	KS	66601	785-235-6276
60577	American Income Life Insurance Co	P.O. Box 2608	Waco	TX	76702	254-761-6400
67253	American Life & Security Corp	P.O. Box 5577	Lincoln	NE	68505	402-489-8266
81213	American Maturity Life Insurance Co	1 Griffin Road N	Windsor	CT	06095-1512	860-547-5000
67989	American Memorial Life Insurance Company	Po Box 2730	Rapid City	SD	57709	605-719-0051
60739	American National Insurance Company	One Moody Plaza	Galveston	TX	77550	409-766-6846
71773	American National Life Insurance Company Of Texas	One Moody Plaza	Galveston	TX	77550	409-766-6846
80624	American Progressive Life And Health Insurance Com	P.O. Box 31391	Tampa	FL	33631-3391	407-995-8000
60801	American Public Life Insurance Company	Po Box 925	Jackson	MS	39205-0925	601-936-6600
67679	American Republic Corp Insurance Company	Po Box 14510	Des Moines	IA	50306-3510	866-705-9100
60836	American Republic Insurance Company	Po Box 1	Des Moines	IA	50306-0001	515-245-2329
88366	American Retirement Life Insurance Company	11200 Lakeline Blvd., Suite 100	Austin	TX	78717	512-451-2224
84697	American Specialty Health Insurance Company	10221 Wateridge Circle	San Diego	CA	92121	800-848-3555
19704	American States Insurance Company	175 Berkeley Street	Boston	MA	02116	617-357-9500
60895	American United Life Insurance Company	P O Box 368	Indianapolis	IN	46206-0368	317-285-1850
61999	Americo Financial Life And Annuity Insurance Compa	P.O. Box 410288	Kansas City	MO	64141-0288	816-391-2384
61301	Ameritas Life Insurance Corp	P.O. Box 81889	Lincoln	NE	68501-1889	402-467-1122
27928	Amex Assurance Company	18850 N 56th Street	Phoenix	AZ	85054	623-492-3038
60250	Amfirst Insurance Company	P.O. Box 16708	Jackson	MS	39236	800-800-1397
72222	Amica Life Insurance Company	P.O. Box 6008	Providence	RI	02940-6008	800-652-6422
93661	Annuity Investors Life Insurance Company	Post Office Box 5423	Cincinnati	OH	45201	513-412-1735
28207	Anthem Insurance Companies Inc	220 Virginia Avenue	Indianapolis	IN	46204-3709	317-488-6716
61069	Anthem Life Insurance Company	220 Virginia Avenue	Indianapolis	IN	46204	614-433-8800
11150	Arch Insurance Company	Harborside 3, 210 Hudson Street, Suite 300	Jersey City	NJ	07311-1107	201-743-4000
43460	Aspen American Insurance Company	175 Capital Boulevard, Suite 300	Rocky Hill	CT	06067	312-381-9523
11558	Assuranceamerica Insurance Company	5500 Interstate North Parkway, Suite 600	Atlanta	GA	30328	770-952-0200
56499	Assured Life Association	Po Box 3169	Englewood	CO	80155-3169	303-468-3831
71439	Assurity Life Insurance Company	Po Box 82533	Lincoln	NE	68501-2533	402-476-6500
61492	Athene Annuity & Life Assurance Company	7700 Mills Civic Parkway	West Des Moines	IA	50266-3862	515-342-3913
68039	Athene Annuity & Life Assurance Company Of New Yor	7700 Mills Civic Parkway	West Des Moines	IA	50266-3862	515-342-3913
61689	Athene Annuity And Life Company	7700 Mills Civic Parkway	West Des Moines	IA	50266-3862	515-342-3913
61093	Atlanta Life Insurance Company	191 Peachtree St. Ste. 2500	Atlanta	GA	30303	404-654-8957
61115	Atlantic Coast Life Insurance Company	Post Office Box 20010	Charleston	SC	29413-0010	801-478-4007
27154	Atlantic Specialty Insurance Company	605 Highway 169 North, Suite 800	Plymouth	MN	55441	212-440-6500
61182	Aurora National Life Assurance Company	16600 Swingley Ridge Road	Chesterfield	MO	63017-1706	636-736-8155
84522	Auto Club Life Insurance Company	17900 North Laurel Park Drive	Livonia	MI	48152	734-805-6251
61190	Auto Owners Life Insurance Company	P.O. Box 30660	Lansing	MI	48909-8160	517-323-1200
68365	Axa Corporate Solutions Life Reinsurance Company	525 Washington Boulevard - 35th Floor	Jersey City	NJ	07310-1692	201-743-5073
62880	Axa Equitable Life And Annuity Company	525 Washington Boulevard - 35th Floor	Jersey City	NJ	07310	201-743-5159

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
62944	Axa Equitable Life Insurance Company	1290 Avenue Of The Americas, Controllers 1	New York	NY	10104	201-743-5073
37273	Axis Insurance Company	11680 Great Oaks Way, Ste. 500	Alpharetta	GA	30022	678-746-9476
61212	Baltimore Life Insurance Company The	10075 Red Run Boulevard	Owings Mills	MD	21117	443-681-7665
71919	Bankers Fidelity Assurance Company	Po Box 105185	Atlanta	GA	30348	404-266-5510
61239	Bankers Fidelity Life Insurance Company	Po Box 105185	Atlanta	GA	30348	404-266-5600
61263	Bankers Life And Casualty Company	111 East Wacker Drive, Suite 2100	Chicago	IL	60601-4508	317-817-6485
71013	Bankers Reserve Life Insurance Company Of Wisconsin	7700 Forsyth Blvd.	St. Louis	MO	63105	314-505-6341
94250	Banner Life Insurance Company	3275 Bennett Creek Avenue	Frederick	MD	21704	301-810-4571
38245	Bcs Insurance Company	2 Mid America Plaza, Suite 200	Oakbrook Terrace	IL	60181	630-472-7815
37540	Beazley Insurance Company Inc	30 Batterson Park Road	Farmington	CT	06032	860-677-3700
61395	Beneficial Life Insurance Company	Po Box 45654	Salt Lake City	UT	84145-0654	801-323-4220
64890	Berkley Life And Health Insurance Company	P.O. Box 9190	Des Moines	IA	50306-9190	515-473-3000
62345	Berkshire Hathaway Life Insurance Company Of Nebraska	1314 Douglas Street, Suite 1400	Omaha	NE	68102-1944	402-916-3000
22276	Berkshire Hathaway Specialty Insurance Company	1314 Douglas Street, Suite 1400	Omaha	NE	68102-1944	402-916-3438
71714	Berkshire Life Insurance Company Of America	700 South Street	Pittsfield	MA	01201	413-499-4321
90638	Best Life And Health Insurance Company	P.O Box 19721	Irvine	CA	92623-9721	949-222-2103
47171	Blue Cross And Blue Shield Of Kansas City	P.O. Box 419169	Kansas City	MO	64141-6169	816-395-2794
61476	Boston Mutual Life Insurance Company	120 Royall Street	Canton	MA	02021-1098	781-770-0303
87726	Brighthouse Life Insurance Company	12802 Tampa Oaks Boulevard, Suite 447	Temple Terrace	FL	33637	980-365-7414
93432	C M Life Insurance Company	1295 State Street	Springfield	MA	01111	413-788-8411
80659	Canada Life Assurance Company	8515 E. Orchard Road	Greenwood Village	CO	80111	303-737-3000
10472	Capitol Indemnity Corporation	P.O. Box 5900	Madison	WI	53705-0900	608-829-4853
61581	Capitol Life Insurance Company	1605 Lbj Freeway Suite 700	Dallas	TX	75234	469-522-4400
12567	Care Improvement Plus South Central Insurance Comp	9800 Health Care Lane Mn006-W500	Minnetonka	MN	55343	195-297-9745
11255	Caterpillar Insurance Company	P.O. Box 340001	Nashville	TN	37203-0001	615-341-8147
11997	Caterpillar Life Insurance Company	P.O. Box 340001	Nashville	TN	37203-0001	615-341-8147
56030	Catholic Financial Life	1100 West Wells Street	Milwaukee	WI	53233-2316	414-273-6266
57770	Catholic Holy Family Society	Po Box 327	Belleville	IL	62222	618-233-0286
57487	Catholic Order Of Foresters	355 Shuman Blvd, Po Box 3012	Naperville	IL	60566-7012	630-983-4949
19518	Catlin Insurance Company Inc	70 Seaview Avenue	Stamford	CT	06902	203-964-5200
80799	Celtic Insurance Company	200 East Randolph Street, Suite 3600	Chicago	IL	60601	800-714-4658
61735	Central Security Life Insurance Co	Po Box 833879	Richardson	TX	75083-3879	972-699-2770
61751	Central States Health & Life Co Of Omaha	P.O. Box 34350	Omaha	NE	68134	402-399-3406
34274	Central States Indemnity Company Of Omaha	P.O. Box 34888	Omaha	NE	68134	402-997-8000
80896	Centre Life Insurance Company	4 World Trade Center, 53rd Floor, 150 Green	New York	NY	10007-2366	212-859-2640
62383	Centurion Life Insurance Company	800 Walnut Street	Des Moines	IA	50309	515-557-7321
61832	Chesapeake Life Insurance Company The	9151 Boulevard 26	North Richland Hills	TX	76180	817-255-3100
15604	Chesterfield Reinsurance Company	16600 Swingley Ridge Road	Chesterfield	MO	63017-1706	636-736-7368
61859	Christian Fidelity Life Insurance Co	2721 North Central Avenue	Phoenix	AZ	85004	602-263-6666
61875	Church Life Insurance Corporation	19 East 34th Street	New York	NY	10016-4303	212-592-6414
71463	Cica Life Insurance Company Of America	P.O. Box 149151	Austin	TX	78714	512-837-7100
67369	Cigna Health And Life Insurance Company	1601 Chestnut St T114a	Philadelphia	PA	19192	860-226-6000
64548	Cigna Life Insurance Company Of New York	Two Liberty Place, 1601 Chestnut Street, T11	Philadelphia	PA	19192-2362	215-761-1000
61727	Cigna National Health Insurance Company	11200 Lakeline Blvd Ste 100	Austin	TX	78717	512-451-2224
76236	Cincinnati Life Insurance Company The	6200 South Gilmore Road	Fairfield	OH	45014-5141	513-870-2000
61921	Citizens Security Life Ins Co	P. O. Box 436149	Louisville	KY	40253	502-244-2420
78301	Clear Spring Health Insurance Company	250 S. Northwest Hwy, Suite 302	Park Ridge	IL	60068	847-696-8521
15691	Clear Spring Life Insurance Company	401 Pennsylvania Parkway, Suite 300	Indianapolis	IN	46280	317-396-9950
86371	Clover Insurance Company	30 Montgomery Street, 15th Floor	Jersey City	NJ	07302	201-432-2133
62626	Cmfg Life Insurance Company	Post Office Box 391	Madison	WI	53701	608-665-4525
62049	Colonial Life & Accident Insurance Company	1200 Colonial Life Boulevard	Columbia	SC	29210	423-294-1882
62065	Colonial Penn Life Insurance Company	399 Market Street	Philadelphia	PA	19181	317-817-6485
76023	Columbian Life Insurance Company	4704 Vestal Parkway East, P.O. Box 1381	Binghamton	NY	13902-1381	607-724-2472
62103	Columbian Mutual Life Insurance Co	4704 Vestal Parkway East, P.O. Box 1381	Binghamton	NY	13902-1381	607-724-2472
99937	Columbus Life Insurance Company	400 East 4th Street	Cincinnati	OH	45202-3302	513-629-1402
62146	Combined Insurance Co Of America	8750 W Bryn Mawr	Chicago	IL	60631	215-640-4613
81426	Commercial Travelers Life Insurance Company	70 Genesee Street	Utica	NY	13502-3502	800-422-6200
84824	Commonwealth Annuity And Life Insurance Company	20 Guest Street	Brighton	MA	02135	508-460-2468
77828	Companion Life Insurance Company	P O Box 100102	Columbia	SC	29202	803-264-5070
60984	Compbenefits Insurance Company	P.O. Box 740036	Louisville	KY	40201-7436	502-580-3092
62308	Connecticut General Life Ins Co	Two Liberty Place, 1601 Chestnut Street, T11	Philadelphia	PA	19192-2362	215-761-6810
71730	Continental American Insurance Company	Post Office Box 427	Columbia	SC	29202	706-763-5218
20443	Continental Casualty Company	151 N. Franklin Street	Chicago	IL	60606	312-822-4980
71404	Continental General Insurance Company	11001 Lakeline Boulevard Suite 120	Austin	TX	78717	512-969-2812
68500	Continental Life Ins Co Of Brentwood Tn	800 Crescent Centre Drive, Suite 200	Franklin	TN	37067	860-273-2256
94218	Country Investors Life Assurance Company	P. O. Box 2000	Bloomington	IL	61702-2000	309-821-5532
62553	Country Life Insurance Company	P. O. Box 2000	Bloomington	IL	61702-2000	309-821-5532
81973	Coventry Health And Life Insurance Company	6720b Rockledge Drive, Suite 700	Bethesda	MD	20817	717-671-2474
60040	Cox Health Systems Insurance Company	P. O. Box 5750	Springfield	MO	65801-5750	417-269-6762
56634	Croatian Fraternal Union Of America	100 Delaney Drive	Pittsburgh	PA	15235	412-843-0380
56138	Csa Fraternal Life	P.O. Box 249	Lombard	IL	60148	630-472-0500
82880	Csi Life Insurance Company	P.O. Box 34888	Omaha	NE	68134	402-997-8261
71129	Dearborn Life Insurance Company	701 East 22nd Street	Lombard	IL	60148	630-458-2248
62634	Delaware American Life Insurance Company	18210 Crane Nest Drive, 3rd Floor	Tampa	FL	33647	302-594-2000
79065	Delaware Life Insurance Company	1601 Trapelo Road, Suite 30	Waltham	MA	02451	781-790-8600
81396	Delta Dental Insurance Company	One Delta Drive	Mechanicsburg	PA	17055	717-506-8728
96265	Dental Care Plus Inc	100 Crowne Point Place	Cincinnati	OH	45241	513-554-1100
73474	Dentegra Insurance Company	One Delta Drive	Mechanicsburg	PA	17055	717-506-8728
97705	Direct General Life Insurance Company	1281 Murfreesboro Road	Nashville	TN	37217-2432	615-366-3736
67636	Dsm Usa Insurance Company Inc	465 Medford Street	Boston	MA	02129	617-886-1818
13183	Eagle Life Insurance Company	Po Box 71216	Des Moines	IA	50325	515-221-0002
84174	Elco Mutual Life And Annuity	916 Sherwood Drive	Lake Bluff	IL	60044-2285	847-295-6000

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
85561	Elips Life Insurance Company	1450 American Lane, Suite 1100	Schaumburg	IL	60173	312-998-2851
62928	Emc National Life Company	Po Box 9202	Des Moines	IA	50306-9202	515-237-2000
88595	Empheys Insurance Company	P. O. Box 740036	Louisville	KY	40201-7436	502-580-2715
21458	Employers Insurance Company Of Wausau	175 Berkeley Street	Boston	MA	02116	617-357-9500
68276	Employers Reassurance Corporation	P. O. Box 2981	Mission	KS	66201-1391	913-982-3726
12747	Envision Insurance Company	2181 East Aurora Road	Twinsburg	OH	44087	330-486-4846
64149	Epic Life Insurance Company The	Po Box 14196	Madison	WI	53708-0196	608-977-6602
62952	Equitable Life & Casualty Insurance Company	P.O. Box 2460	Salt Lake City	UT	84110-2460	801-579-3400
62510	Equitrust Life Insurance Company	7100 Westown Parkway, Suite 200	West Des Moines	IA	50266	312-702-3335
26921	Everest Reinsurance Company	P.O. Box 830	Liberty Corner	NJ	07938-0830	908-604-3000
35157	Fair American Insurance And Reinsurance Company	One Liberty Plaza, 165 Broadway	New York	NY	10006	212-365-2083
70742	Family Benefit Life Insurance Company	7633 E 63rd Pl, Ste 230	Tulsa	OK	74133-1246	918-249-2438
77968	Family Heritage Life Insurance Company Of America	P.O. Box 470608	Cleveland	OH	44147-3529	469-617-4407
63053	Family Life Insurance Company	10777 Northwest Freeway	Houston	TX	77092	713-529-0045
74004	Family Service Life Insurance Company	7 Hanover Square	New York	NY	10004-4025	212-598-8829
63118	Farm Bureau Life Insurance Company Of Missouri	Po Box 658	Jefferson City	MO	65102-0658	573-893-1544
13897	Farmers Mutual Hail Insurance Company Of Iowa	6785 Westown Parkway	West Des Moines	IA	50266	515-724-5007
63177	Farmers New World Life Insurance Company	3120 139th Avenue Southeast, Suite 300	Bellevue	WA	98005-4491	206-232-8400
20281	Federal Insurance Company	202b Hall's Mill Road	Whitehouse Station	NJ	08889	215-640-5259
63223	Federal Life Insurance Company	3750 W. Deerfield Road	Riverwoods	IL	60015	847-520-1900
63258	Federated Life Insurance Company	121 East Park Square	Owatonna	MN	55060	507-455-5504
63274	Fidelity & Guaranty Life Insurance Company	1001 Fleet Street	Baltimore	MD	21202	515-259-8273
93696	Fidelity Investments Life Insurance Company	900 Salem Street, Ot1w2	Smithfield	RI	02917	401-292-4616
63290	Fidelity Life Association A Legal Reserve Life Ins	8700 W. Bryn Mawr Ave., Suite 900s	Chicago	IL	60631	312-379-2397
71870	Fidelity Security Life Insurance Company	3130 Broadway	Kansas City	MO	64111-2452	816-756-1060
71455	Financial American Life Insurance Company	10151 Deerwood Park Blvd. Bldg 100, Ste 30	Jacksonville	FL	32256	847-768-2994
69140	First Allmerica Financial Life Insurance Company	20 Guest Street	Brighton	MA	02135	508-460-2400
11591	First Berkshire Hathaway Life Insurance Company	1314 Douglas Street, Suite 1400	Omaha	NE	68102-1944	402-916-3530
56332	First Catholic Slovak Ladies Association Of The Un	24950 Chagrin Boulevard	Beachwood	OH	44122-5634	216-468-1017
56340	First Catholic Slovak Union Of The United States O	6611 Rockside Road	Independence	OH	44131	216-642-9406
64696	First Continental Life & Accident Insurance Compan	101 Parklane Blvd, Ste 301	Sugar Land	TX	77478	281-313-7150
84034	First Guaranty Insurance Company	P. O. Box 57220	Salt Lake City	UT	84157	801-264-1060
90328	First Health Life & Health Insurance Company	3200 Highland Avenue	Downers Grove	IL	60515	630-737-2165
67652	First Penn-Pacific Life Insurance Company	100 North Greene Street	Greensboro	NC	27401	800-444-2363
63495	Foresters Life Insurance And Annuity Company	Raritan Plaza 1, P.O. Box 7836	Edison	NJ	08818-7836	800-832-7783
91642	Forethought Life Insurance Company	10 West Market Street, Suite 2300	Indianapolis	IN	46204	317-223-2700
62324	Freedom Life Insurance Company Of America	300 Burnett Street, Suite 200	Fort Worth	TX	76102-2734	817-878-3300
85286	Fresenius Health Plans Insurance Company	3711 S. Mopac Expy, Building Two, Suite 30	Austin	TX	78746	512-893-5511
99775	Funeral Directors Life Insurance Co	P. O. Box 5649	Abilene	TX	79608	325-695-3412
63657	Garden State Life Insurance Company	One Moody Plaza	Galveston	TX	77550	409-763-4661
56685	Gbu Financial Life	4254 Saw Mill Run Boulevard	Pittsburgh	PA	15227-3394	504-456-0101
56693	Gcu	5400 Tuscarawas Rd.	Beaver	PA	15009-9513	724-495-3400
93521	General Fidelity Life Insurance Co	150 N. College Street, Nc1-028-22-01	Charlotte	NC	28255	980-386-3640
94072	Genworth Insurance Company	6620 West Broad Street, Bldg 2	Richmond	VA	23230	804-662-2400
65536	Genworth Life And Annuity Insurance Company	6604 West Broad Street	Richmond	VA	23230	804-662-2722
70025	Genworth Life Insurance Company	6604 West Broad Street	Richmond	VA	23230	804-662-2400
70939	Gerber Life Insurance Company	1311 Mamaroneck Avenue	White Plains	NY	10605	914-272-4060
56154	Gleaner Life Insurance Society	P. O. Box 1894	Adrian	MI	49221-7894	517-263-2244
91472	Globe Life And Accident Insurance Company	3700 S. Stonebridge Drive	Mckinney	TX	75070	972-569-3744
62286	Golden Rule Insurance Company	7440 Woodland Drive	Indianapolis	IN	46278	317-715-7013
22063	Government Employees Insurance Co	One Geico Plaza	Washington	DC	20076-0001	301-986-2858
63967	Government Personnel Mutual Life Insurance Company	Gpm Life Bldg - P.O. Box 659567	San Antonio	TX	78265-9567	210-357-2222
67059	Gpm Health And Life Insurance Company	P.O. Box 659567	San Antonio	TX	78265-9567	210-357-2222
71218	Grange Life Insurance Company	P.O. Box 1218	Columbus	OH	43216-1218	616-753-7000
16691	Great American Insurance Company	301 E Fourth Street	Cincinnati	OH	45202	513-369-5092
63312	Great American Life Insurance Company	Post Office Box 5420	Cincinnati	OH	45201	513-412-1735
18694	Great Midwest Insurance Company	800 Gessner, Suite 600	Houston	TX	77024	713-935-0226
20303	Great Northern Insurance Company	202b Hall's Mill Road	Whitehouse Station	NJ	08889	215-640-1000
90212	Great Southern Life Insurance Company	P.O. Box 410288	Kansas City	MO	64141-0288	816-391-2384
80705	Great West Life Assurance Company	8515 East Orchard Road	Greenwood Village	CO	80111	303-737-3000
71480	Great Western Insurance Company	Po Box 14410	Des Moines	IA	50306	515-245-2329
68322	Great-West Life & Annuity Insurance Company	8515 East Orchard Road	Greenwood Village	CO	80111	303-737-3000
80055	Greenhouse Life Insurance Company	16600 Swingley Ridge Road	Chesterfield	MO	63017-1706	636-736-7368
22322	Greenwich Insurance Company	70 Seaview Avenue	Stamford	CT	06902	203-964-5200
64211	Guarantee Trust Life Insurance Company	1275 Milwaukee Avenue	Glenview	IL	60025	847-904-5347
64238	Guaranty Income Life Insurance Company	P.O. Box 2231	Baton Rouge	LA	70816	800-535-8110
78778	Guardian Insurance & Annuity Company Inc	7 Hanover Square	New York	NY	10004-4025	212-598-8829
64246	Guardian Life Insurance Company Of America	10 Hudson Yards	New York	NY	10004	212-598-8000
83607	Guggenheim Life And Annuity Company	401 Pennsylvania Parkway, Suite 301	Indianapolis	IN	46280	317-396-9960
19682	Hartford Fire Insurance Company	One Hartford Plaza	Hartford	CT	06155-0001	860-547-9622
70815	Hartford Life And Accident Insurance Company	One Hartford Plaza	Hartford	CT	06155-0001	860-547-9622
92711	Hcc Life Insurance Company	225 Townpark Drive, Suite 350	Kennesaw	GA	30144-3710	770-693-6441
78611	Hcsc Insurance Services Company	300 East Randolph Street	Chicago	IL	60601-5099	312-653-7443
77950	Health Alliance Medical Plans Inc	3310 Fields South Drive	Champaign	IL	61822	217-902-8322
70670	Health Care Service Corporation	300 East Randolph Street	Chicago	IL	60601-5099	312-653-7443
66141	Health Net Life Insurance Company	7700 Forsyth Boulevard	Saint Louis	MO	63105	314-349-3578
12902	Healthspring Life & Health Insurance Company Inc	530 Great Circle Road	Nashville	TN	37228	615-291-7000
78972	Healthy Alliance Life Insurance Company	N17w24340 Riverwood Drive	Waukesha	WI	53188	314-923-4444
66214	Heartland National Life Insurance Company	1600 Ne Coronado Dr	Blue Springs	MO	64014	816-478-0120
64394	Heritage Life Insurance Company	227 West Monroe Street, Suite 3775	Chicago	IL	60606	215-542-4590
71768	Hm Health Insurance Company	120 Fifth Ave Suite Faphm-191a	Pittsburgh	PA	15222	412-544-7000
93440	Hm Life Insurance Company	P.O. Box 535061	Pittsburgh	PA	15253-5061	717-260-7081

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
64505	Homesteaders Life Company	P.O. Box 1756	Des Moines	IA	50306	515-440-7777
64513	Horace Mann Life Insurance Company	#1 Horace Mann Plaza	Springfield	IL	62715	217-788-8538
60052	Humana Benefit Plan Of Illinois Inc	P.O. Box 740036	Louisville	KY	40201-7436	502-580-2715
73288	Humana Insurance Company	P.O. Box 740036	Louisville	KY	40201-7436	502-580-8965
70580	Humanadental Insurance Company	Po Box 740036	Louisville	KY	40201-7436	502-580-3092
91693	Ia American Life Insurance Company	P.O. Box 2549	Waco	TX	76702-2549	254-297-2777
97764	Idealife Insurance Company	120 Long Ridge Road	Stamford	CT	06902	203-328-5179
64580	Illinois Mutual Life Insurance Company	300 S.W. Adams Street	Peoria	IL	61634	309-674-8255
26581	Independence American Insurance Company	485 Madison Avenue, 14th Floor	New York	NY	10022-5872	212-355-4141
64602	Independence Life And Annuity Company	One Sun Life Executive Park	Wellesley Hills	MA	02481	781-416-3184
58068	Independent Order Of Foresters The	789 Don Mills Road	Toronto	ON		416-429-3000
81779	Individual Assurance Company Life Health & Acciden	930 E. 2nd Street, Suite 100	Edmond	OK	73034	405-285-5307
14406	Industrial Alliance Insurance And Financial Servic	P.O. Box 2549	Waco	TX	76702-2549	254-297-2777
22713	Insurance Company Of North America	436 Walnut Street, P.O. Box 1000	Philadelphia	PA	19106	215-640-5259
29742	Integon National Insurance Company	P.O. Box 3199	Winston-Salem	NC	27102-3199	336-435-2000
74780	Integrity Life Insurance Company	400 Broadway	Cincinnati	OH	45202	513-629-1402
64831	Intramercia Life Insurance Company	878 Veteran's Memorial Highway	Hauppauge	NY	11788-5107	631-357-8923
64904	Investors Heritage Life Insurance Company	P.O. Box 717	Frankfort	KY	40602-0717	502-209-1023
63487	Investors Life Insurance Company Of North America	P.O. Box 410288	Kansas City	MO	64141-0288	816-391-2384
23647	Ironshore Indemnity Inc	175 Berkeley Street	Boston	MA	02116	617-357-9500
65056	Jackson National Life Insurance Company	1 Corporate Way	Lansing	MI	48951	517-381-5500
11630	Jefferson Insurance Company	9950 Mayland Drive	Richmond	VA	23233	800-497-4602
64017	Jefferson National Life Insurance Company	10350 Ormsby Park Place	Louisville	KY	40223	614-249-1545
65080	John Alden Life Insurance Company	P. O. Box 624	Milwaukee	WI	53201	651-361-4138
93610	John Hancock Life & Health Insurance Company	P.O. Box 717	Boston	MA	02117-0717	617-663-3412
65838	John Hancock Life Insurance Company (Usa)	P.O. Box 111	Boston	MA	02117-0111	617-663-3412
60053	Kaiser Permanente Insurance Company	300 Lakeside Drive, 13th Floor	Oakland	CA	94612	510-268-5598
65129	Kansas City Life Insurance Company	P O Box 219139	Kansas City	MO	64121-9139	816-753-7000
58033	Knights Of Columbus	P.O. Box 1670	New Haven	CT	06507-0901	203-752-4139
65242	Lafayette Life Insurance Company The	400 Broadway	Cincinnati	OH	45202	513-362-4900
20621	Lamorak Insurance Company	1880 Jfk Boulevard, Ste 801	Philadelphia	PA	19103	857-403-1883
82252	Landmark Life Insurance Company	Po Box 40	Brownwood	TX	76804	325-641-3210
71323	Langhorne Reinsurance (Arizona) Ltd	16600 Swingley Ridge Road	Chesterfield	MO	63017-1706	636-736-7000
74799	Leaders Life Insurance Company	Po Box 35768	Tulsa	OK	74119	517-679-5369
10236	Legacy Life Insurance Company Of Missouri	Po Box 658	Jefferson City	MO	65102	573-893-1400
71595	Lewy Life Insurance Company	P.O. Box 32395	Kansas City	MO	64171-5395	816-753-4390
68543	Liberty Bankers Life Insurance Company	1605 Lbj Freeway, Suite 700	Dallas	TX	75234	972-484-6063
19917	Liberty Insurance Underwriters Inc	175 Berkeley Street	Boston	MA	02116	617-357-9500
65331	Liberty National Life Insurance Company	3700 S. Stonebridge Drive	Mckinney	TX	75070	972-569-4000
66753	Liberty Union Life Assurance Company	560 Kirts Blvd Ste 125	Troy	MI	48084-4133	248-583-7123
65498	Life Insurance Company Of North America	Two Liberty Place, 1601 Chestnut Street, Tl1	Philadelphia	PA	19192-2362	215-761-6810
65528	Life Insurance Company Of The Southwest	1 National Life Drive	Montpelier	VT	05604	802-229-3770
97691	Life Of The South Insurance Company	10151 Deerwood Park Blvd, Bldg 100, Suite	Jacksonville	FL	32256	904-407-1097
91898	Lifecare Assurance Company	P.O. Box 4243	Woodland Hills	CA	91365	818-867-2499
77720	Lifeseure Insurance Company	10559 Citation Drive, Suite 300	Brighton	MI	48116	810-220-4630
99724	Lifeshield National Insurance Co	P.O. Box 18223	Oklahoma City	OK	73154-0223	405-767-7617
65595	Lincoln Benefit Life Company	5600 N. River Road, Columbia Center I, Suite	Rosemont	IL	60018	888-674-3667
65927	Lincoln Heritage Life Insurance Company	4343 East Camelback Road	Phoenix	AZ	85018	217-698-9566
62057	Lincoln Life & Annuity Company Of New York	100 North Greene Street	Greensboro	NC	27401	800-444-2363
65315	Lincoln Life Assurance Company Of Boston	100 North Greene Street	Greensboro	NC	27401	617-357-9500
65676	Lincoln National Life Insurance Company	100 North Greene Street	Greensboro	NC	27401	336-691-4793
60232	Lombard International Life Assurance Company	1650 Market Street, 54th Floor	Philadelphia	PA	19103	484-530-4837
76694	London Life Reinsurance Company	P.O. Box 1120	Blue Bell	PA	19422-0319	215-542-4301
68446	Longevity Insurance Company	410 N 44th St	Phoenix	AZ	85005	469-246-9500
65722	Loyal American Life Insurance Company	11200 Lakeline Blvd., Suite 100	Austin	TX	78717	512-531-1465
56758	Loyal Christian Benefit Association	P.O. Box 13005	Erie	PA	16514-1305	814-453-4331
73504	Lumico Life Insurance Company	175 King St.	Armonk	NY	10504	877-794-7773
65781	Madison National Life Insurance Company Inc	P.O. Box 5008	Madison	WI	53705-0008	800-356-9601
61018	Magna Insurance Company	895 Park Avenue	Mandeville	LA	70448-4920	985-206-5113
60321	Mamsi Life And Health Insurance Company	9800 Health Care Lane, Mn006-W500	Minnetonka	MN	55343	301-762-8205
65870	Manhattan Life Insurance Company	10777 Northwest Freeway	Houston	TX	77092	713-529-0045
67083	Manhattan National Life Insurance Company	Post Office Box 5420	Cincinnati	OH	45201	513-412-1735
61883	Manhattanlife Assurance Company Of America	10777 Northwest Freeway	Houston	TX	77092	713-529-0045
38970	Markel Insurance Company	4521 Highwoods Parkway	Glen Allen	VA	23060	800-431-1270
87394	Marquette Indemnity & Life Insurance Company	13421 Manchester Road, Suite 204	Saint Louis	MO	63131-1741	314-909-9100
65935	Massachusetts Mutual Life Insurance Company	1295 State Street	Springfield	MA	01111	617-695-4651
14063	Mcna Insurance Company	200 West Cypress Creek Road Suite 500	Fort Lauderdale	FL	33309	800-494-6262
69515	Medamerica Insurance Company	P.O. Box 41930	Rochester	NY	14604-0620	585-238-4464
63762	Medco Containment Life Insurance Company	One Express Way	St. Louis	MO	63121	800-332-5455
12459	Medica Insurance Company	Rt. No. Cp330, Po Box 9310	Minneapolis	MN	55440-9310	952-992-2058
74322	Medical Benefits Mutual Life Ins Co	1975 Tamarack Road	Newark	OH	43055	800-423-3151
79987	Medico Corp Life Insurance Company	P.O. Box 10482	Des Moines	IA	50306-0482	515-245-2329
31119	Medico Insurance Company	Po Box 3477	Omaha	NE	68103-0477	402-391-6900
62375	Medmutual Life Insurance Company	2060 East Ninth Street	Cleveland	OH	44115-1355	717-730-6306
94587	Members Health Insurance Company	P.O. Box 1801	Columbia	TN	38402-1801	931-560-0041
86126	Members Life Insurance Company	Post Office Box 391	Madison	WI	53701	608-665-4525
15950	Mercy Health Plans Inc	3265 S. National Ave	Springfield	MO	65807	417-820-9108
18750	Merit Health Insurance Company	14100 Magellan Plaza	Maryland Heights	MO	63043	314-387-5033
65951	Merit Life Insurance Co	P.O. Box 39	Evansville	IN	47701-0039	812-468-5390
65978	Metropolitan Life Insurance Company	18210 Crane Nest Drive, 3rd Floor	Tampa	FL	33647	813-983-4100
97136	Metropolitan Tower Life Insurance Company	18210 Crane Nest Drive, 3rd Floor	Tampa	FL	33647	212-578-2211
66044	Midland National Life Insurance Company	4350 Westown Parkway	West Des Moines	IA	50266	515-273-0874

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
66087	Midwest National Life Insurance Company Of Tennessee	9151 Boulevard 26	North Richland Hills	TX	76180	817-255-3100
66109	Midwestern United Life Insurance Company	5780 Powers Ferry Road, Nw	Atlanta	GA	30327-4390	770-850-7519
66168	Minnesota Life Insurance Company	400 Robert Street North	St. Paul	MN	55101-2098	651-665-4284
76040	Missouri Valley Life And Health Insurance Company	P.O. Box 419169	Kansas City	MO	64141-6169	816-395-3355
70416	Mml Bay State Life Insurance Company	1295 State Street	Springfield	MA	01111	617-695-4651
57541	Modern Woodmen Of America	1701 First Avenue	Rock Island	IL	61201-8779	309-793-5537
81442	Monitor Life Insurance Company Of New York	P.O. Box 16708	Jackson	MS	39236	717-553-1093
66370	Mony Life Insurance Company	5788 Widewaters Parkway, 2nd Floor	Syracuse	NY	13214	800-487-6669
78077	Mony Life Insurance Company Of America	525 Washington Blvd - Controllers 35th Floor	Jersey City	NJ	07310	201-743-5073
66311	Motorists Life Insurance Company	471 East Broad Street	Columbus	OH	43215	614-225-8285
80020	Mountain Life Insurance Company	2416 Sir Barton Way	Lexington	KY	40509	859-367-5233
69604	Munich Re Us Life Corporation	56 Perimeter Center East, N.E., Ste. 500	Atlanta	GA	30346-2290	770-350-3200
88668	Mutual Of America Life Insurance Company	320 Park Avenue	New York	NY	10022	212-224-1879
71412	Mutual Of Omaha Insurance Company	3300 Mutual Of Omaha Plaza	Omaha	NE	68175	402-351-4285
66427	Mutual Trust Life Insurance Company A Pan-America	1200 Jorie Boulevard	Oak Brook	IL	60523-2269	630-684-5383
93734	Nassau Life And Annuity Company	P. O. Box 5056	Hartford	CT	06102-5056	860-403-5210
67814	Nassau Life Insurance Company	P. O. Box 5056	Hartford	CT	06102-5056	860-403-5210
68284	Nassau Life Insurance Company Of Kansas	1064 Greenwood Blvd., Ste. 260	Lake Mary	FL	32746	407-547-3800
62359	Nassau Life Insurance Company Of Texas	1064 Greenwood Blvd. Ste 260	Lake Mary	FL	32746	800-999-2224
61409	National Benefit Life Insurance Company	One Court Square	Long Island City	NY	11120-0001	470-564-5177
11991	National Casualty Company	One West Nationwide Blvd, Fssc-Rr	Columbus	OH	43215-2220	614-249-1545
57568	National Catholic Society Of Foresters	320 South School Street	Mount Prospect	IL	60056-3334	847-342-4500
66540	National Farmers Union Life Insurance Company	P.O. Box 410288	Kansas City	MO	64141-0288	816-391-2384
98205	National Foundation Life Insurance Company	300 Burnett Street, Suite 200	Fort Worth	TX	76102-2734	817-878-3300
66583	National Guardian Life Insurance Company	P.O. Box 1191	Madison	WI	53701-1191	608-443-1713
82538	National Health Insurance Company	4455 Lbj Freeway, Suite 375	Dallas	TX	75244	336-435-2000
66680	National Life Insurance Company	1 National Life Drive	Montpelier	VT	05604	802-229-3770
87963	National Teachers Associates Life Insurance Compan	4949 Keller Springs Rd.	Addison	TX	75001-5910	972-532-2100
19445	National Union Fire Insurance Company Of Pittsburg	175 Water Street, 18th Floor	New York	NY	10038	212-458-7940
66850	National Western Life Insurance Company	Po Box 209080	Austin	TX	78720-9080	512-836-1010
92657	Nationwide Life And Annuity Insurance Company	One West Nationwide Blvd., 1-04-701	Columbus	OH	43215-2220	614-249-1545
66869	Nationwide Life Insurance Company	One West Nationwide Blvd., Fssc-Rr	Columbus	OH	43215-2220	614-249-1545
23787	Nationwide Mutual Insurance Company	One West Nationwide Blvd., Fssc-Rr	Columbus	OH	43215-2220	614-249-1545
91626	New England Life Insurance Company	12802 Tampa Oaks Boulevard, Suite 447	Temple Terrace	FL	33637	617-578-2000
78743	New Era Life Insurance Company	11720 Katy Freeway, Suite 1700	Houston	TX	77079	281-368-7247
69698	New Era Life Insurance Company Of The Midwest	11720 Katy Freeway, Suite 1700	Houston	TX	77079	281-368-7247
91596	New York Life Insurance And Annuity Corporation	51 Madison Avenue	New York	NY	10010	201-942-8333
66915	New York Life Insurance Company	51 Madison Avenue	New York	NY	10010	201-942-8333
81264	Nippon Life Insurance Company Of America	655 Third Ave	New York	NY	10017	212-682-3000
66974	North American Company For Life And Health Insuran	4350 Westown Parkway	West Des Moines	IA	50266	515-226-7100
68349	North American Insurance Company	2721 North Central Avenue	Phoenix	AZ	85004	602-263-6666
21105	North River Insurance Company The	305 Madison Avenue	Morristown	NJ	07960	973-490-6887
69000	Northwestern Long Term Care Insurance Company	720 East Wisconsin Avenue	Milwaukee	WI	53202	414-665-5842
67091	Northwestern Mutual Life Insurance Company	720 East Wisconsin Avenue	Milwaukee	WI	53202-4797	414-665-5842
81353	Nylife Insurance Company Of Arizona	51 Madison Avenue	New York	NY	10010	201-942-8290
67148	Occidental Life Insurance Company Of North Carolin	P.O. Box 2549	Waco	TX	76702-2549	254-297-2777
89206	Ohio National Life Assurance Corporation	Post Office Box 237	Cincinnati	OH	45201	513-794-6100
67172	Ohio National Life Insurance Company The	Post Office Box 237	Cincinnati	OH	45201	513-794-6100
67180	Ohio State Life Insurance Company The	P.O. Box 410288	Kansas City	MO	64141-0288	816-391-2000
67199	Old American Insurance Company	P.O. Box 218573	Kansas City	MO	64121-9139	816-753-7000
67261	Old Republic Life Insurance Company	307 North Michigan Avenue	Chicago	IL	60601	312-346-8100
67326	Old Surety Life Insurance Company	P.O. Box 54407	Oklahoma City	OK	73154	405-523-2112
76007	Old United Life Insurance Company	P. O. Box 795	Shawnee Mission	KS	66201	913-895-0460
88080	Omaha Health Insurance Company	3300 Mutual Of Omaha Plaza	Omaha	NE	68175	402-351-4285
13100	Omaha Insurance Company	3300 Mutual Of Omaha Plaza	Omaha	NE	68175	402-342-7600
12533	Opticare Of Utah Inc	1901 Parkway Blvd	West Valley City	UT	84119-2001	801-886-2020
69647	Optum Insurance Of Ohio Inc	9800 Health Care Lane; Ms: Mn006-W500	Minnetonka	MN	55343	916-646-9193
15777	Oscar Insurance Company	75 Varick Street, 5th Floor	New York	NY	10013	646-403-3677
76112	Oxford Life Insurance Company	2721 North Central Avenue	Phoenix	AZ	85004	602-263-6666
67393	Ozark National Life Insurance Company	Po Box 219541	Kansas City	MO	64121-9541	816-842-6300
64343	Pacific Guardian Life Insurance Company Ltd	1440 Kapiolani Boulevard, Suite 1700	Honolulu	HI	96814-3698	808-942-1232
97268	Pacific Life & Annuity Company	700 Newport Center Drive	Newport Beach	CA	92660	949-219-3312
67466	Pacific Life Insurance Company	700 Newport Center Drive	Newport Beach	CA	92660	949-219-3312
70785	Pacificare Life And Health Insurance Company	9800 Health Care Lane Mn006-W500	Minnetonka	MN	55343	195-297-9795
93459	Pan American Assurance Company	Post Office Box 53372	New Orleans	LA	70153-3372	504-566-3703
67539	Pan-American Life Insurance Company	Post Office Box 60219	New Orleans	LA	70160-0219	504-566-3703
60003	Park Avenue Life Insurance Company	7 Hanover Square	New York	NY	10004-4025	212-598-8829
71099	Parker Centennial Assurance Company	1800 North Point Drive	Stevens Point	WI	54481	715-346-6000
11835	Partnerre America Insurance Company	200 First Stamford Place, Suite 400	Stamford	CT	06902	203-485-4287
74900	Partnerre Life Reinsurance Company Of America	200 First Stamford Place, Suite 400	Stamford	CT	06902	512-383-0220
67598	Paul Revere Life Insurance Company	1 Fountain Square	Chattanooga	TN	37402-1330	423-294-1011
93777	Pavonia Life Insurance Company Of Michigan	180 Mount Airy Road Suite 101	Basking Ridge	NJ	07920	201-651-5090
67628	Pekin Life Insurance Company	2505 Court Street	Pekin	IL	61558-0001	309-346-1161
93262	Penn Insurance And Annuity Company The	Penn Insurance & Annuity Company	Philadelphia	PA	19172	215-956-8120
67644	Penn Mutual Life Insurance Company The	The Penn Mutual Life Insurance Company	Philadelphia	PA	19172	215-956-8120
67784	Philadelphia American Life Insurance Company	11720 Katy Freeway, Suite 1700	Houston	TX	77079	281-368-7247
18058	Philadelphia Indemnity Insurance Company	Three Bala Plaza East, Suite 400	Bala Cynwyd	PA	19004-1403	610-206-7836
93548	Phi Variable Insurance Company	P. O. Box 5056	Hartford	CT	06102-5056	860-403-5210
72125	Physicians Life Insurance Company	2600 Dodge Street	Omaha	NE	68131-2671	402-633-1000
80578	Physicians Mutual Insurance Company	2600 Dodge Street	Omaha	NE	68131-2671	402-633-1000
67873	Pioneer American Insurance Company	P. O. Box 2549	Waco	TX	76702-2549	254-297-2777
67911	Pioneer Mutual Life Insurance Company	P O Box 368	Indianapolis	IN	46206-0368	317-285-1850

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
67946	Pioneer Security Life Insurance Company	P.O. Box 2549	Waco	TX	76702-2549	254-297-2777
97152	Plateau Insurance Company	P.O. Box 7001, 2701 North Main Street	Crossville	TN	38557-7001	931-484-8411
57622	Polish Natnl Alliance Of The Us Of N. A	6100 N. Cicero Ave.	Chicago	IL	60646-4385	773-286-0500
57630	Polish Roman Catholic Union Of America	984 Milwaukee Avenue	Chicago	IL	60642-4101	773-782-2600
65919	Primerica Life Insurance Company	1 Primerica Parkway	Duluth	GA	30099	770-381-1000
61271	Principal Life Insurance Company	711 High Street	Des Moines	IA	50392-2300	515-235-9192
71161	Principal National Life Insurance Company	711 High Street	Des Moines	IA	50392-2300	515-246-7033
68047	Professional Insurance Company	One Sun Life Executive Park	Wellesley Hills	MA	02481	781-237-6030
88536	Protective Life And Annuity Insurance Company	P. O. Box 2606	Birmingham	AL	35202	205-268-1000
68136	Protective Life Insurance Company	P. O. Box 2606	Birmingham	AL	35202	205-268-1000
67903	Provident American Life And Health Insurance Compa	11200 Lakeline Blvd Ste 100	Austin	TX	78717	512-531-1465
68195	Provident Life And Accident Insurance Company	1 Fountain Square	Chattanooga	TN	37402-1330	423-294-1882
68209	Provident Life And Casualty Insurance Company	1 Fountain Square	Chattanooga	TN	37402-1330	423-294-1882
79227	Pruco Life Insurance Company	100 Mulberry Street, Gateway 3, 7th Floor	Newark	NJ	07102-4061	973-802-5807
86630	Prudential Annuities Life Assurance Corporation	100 Mulberry Street, Gateway 3, 7th Floor	Newark	NJ	07102-4061	973-802-5807
68241	Prudential Insurance Company Of America The	100 Mulberry Street, Gateway 3, 7th Floor	Newark	NJ	07102-4061	877-301-1212
93629	Prudential Retirement Insurance And Annuity Compan	100 Mulberry Street, Gateway 3, 7th Floor	Newark	NJ	07102-4061	973-802-5620
71390	Puritan Life Insurance Company Of America	1720 W. Rio Salado Parkway	Tempe	AZ	85281	800-987-1593
39217	Qbe Insurance Corporation	One Qbe Way	Sun Prairie	WI	53596	180-036-2544
89004	Reinsurance Company Of Missouri Incorporated	16600 Swingley Ridge Road	Chesterfield	MO	63017-1706	636-736-7368
68381	Reliance Standard Life Insurance Company	2001 Market Street, Suite 1500	Philadelphia	PA	19103	267-256-3664
67105	Reliastar Life Insurance Company	5780 Powers Ferry Road, Nw	Atlanta	GA	30327-4390	770-980-5100
61360	Reliastar Life Insurance Company Of New York	5780 Powers Ferry Road, Nw	Atlanta	GA	30327-4390	770-850-7519
61700	Renaissance Life & Health Insurance Company Of Ame	P.O. Box 30381	Lansing	MI	48909	317-348-1825
68462	Reserve National Insurance Company	601 East Britton Road	Oklahoma City	OK	73114	312-661-4702
61506	Resource Life Insurance Company	111 East Wacker Drive, Suite 2100	Chicago	IL	60601-4508	317-817-6485
93572	Rga Reinsurance Company	16600 Swingley Ridge Road	Chesterfield	MO	63017-1706	636-736-7368
65005	Riversource Life Insurance Company	227 Ameriprise Financial Center	Minneapolis	MN	55474	612-671-3969
58181	Royal Arcanum Supreme Council Of	61 Battery March Street	Boston	MA	02110	617-426-4135
57657	Royal Neighbors Of America	230 - 16th Street	Rock Island	IL	61201	309-788-4561
61573	Royalty Capital Life Insurance Company	P.O. Box 57220	Salt Lake City	UT	84157-0220	859-608-6021
90247	Rx Life Insurance Company	227 West Monroe Street, Suite 3775	Chicago	IL	60606	480-429-4888
60183	S Usa Life Insurance Company Inc	P.O. Box 1050	Newark	NJ	07101-1050	540-985-4485
79014	Safehealth Life Insurance Company	18210 Crane Nest Drive, 3rd Floor	Tampa	FL	33647	949-437-2700
60445	Sagicor Life Insurance Company	P.O. Box 52121	Phoenix	AZ	85072-2121	480-425-5100
60176	Sbli Usa Life Insurance Company Inc	100 West 33rd Street, Suite 1007	New York	NY	10001-2900	212-356-0300
64688	Scor Global Life Americas Reinsurance Company	101 South Tryon Street, Suite 3200	Charlotte	NC	28280	704-731-6070
87017	Scor Global Life Reinsurance Company Of Delaware	101 South Tryon Street	Charlotte	NC	28280	704-344-2700
97071	Scor Global Life Usa Reinsurance Company	P.O. Box 419076	Kansas City	MO	64141-6076	416-947-3800
93742	Securian Life Insurance Company	400 Robert Street North	St. Paul	MN	55101-2098	651-665-5678
68675	Security Benefit Life Insurance Company	One Security Benefit Place	Topeka	KS	66636-0001	785-438-3000
68713	Security Life Of Denver Insurance Company	5780 Powers Ferry Road, Nw	Atlanta	GA	30327-4390	770-980-5100
68772	Security Mutual Life Insurance Company Of New York	Po Box 1625	Binghamton	NY	13902-1625	607-338-7403
69485	Security National Life Insurance Company	P. O. Box 57220	Salt Lake City	UT	84157-0220	801-264-1060
76325	Senior Health Insurance Company Of Pennsylvania	550 Congressional Boulevard, Suite 200	Carmel	IN	46032	317-566-7552
78662	Senior Life Insurance Company	P.O. Box 2447	Thomasville	GA	31799-2447	229-228-6936
77119	Sentinel American Life Insurance Co	7 Hanover Square	New York	NY	10004-4025	212-598-8829
24988	Sentry Insurance A Mutual Company	1800 North Point Drive	Stevens Point	WI	54481	715-346-6000
68810	Sentry Life Insurance Company (L&h Acct)	1800 North Point Drive	Stevens Point	WI	54481	715-346-6000
97241	Settlers Life Insurance Company	Po Box 1191	Madison	WI	53701-1191	608-443-1713
65757	Shelter Life Insurance Company	1817 West Broadway	Columbia	MO	65218-0001	573-214-4680
89958	Shelterpoint Insurance Company	1225 Franklin Avenue - Suite 475	Garden City	NY	11530	516-304-7726
68845	Shenandoah Life Insurance Company	P.O. Box 12847	Roanoke	VA	24029	540-985-4400
71420	Sierra Health And Life Insurance Company Inc	P.O. Box 36451	Las Vegas	NV	89133-6451	702-242-7732
12575	Silverscript Insurance Company	445 Great Circle Road	Nashville	TN	37228	401-770-9669
38776	Sirius America Insurance Company	140 Broadway - 32nd Floor	New York	NY	10005-1108	212-312-2500
57673	Slovene National Benefit Society	247 West Allegheny Road	Imperial	PA	15126	724-695-1100
57142	Sons Of Norway	1455 West Lake Street	Minneapolis	MN	55408	612-821-4602
16592	Ssm Health Insurance Company	1277 Deming Way	Madison	WI	53717	608-830-5950
42986	Standard Guaranty Insurance Company	260 Interstate North Circle, Se	Atlanta	GA	30339-2110	305-253-2244
69019	Standard Insurance Company	Po Box 711	Portland	OR	97207-0711	971-321-7550
86355	Standard Life And Accident Insurance Company	One Moody Plaza	Galveston	TX	77550	409-766-6846
71706	Standard Life And Casualty Company	Post Office Box 510690	Salt Lake City	UT	84151-0690	801-538-0376
69078	Standard Security Life Insurance Company Of New Yo	485 Madison Avenue, 14th Floor	New York	NY	10022-5872	212-355-4141
68985	Starmount Life Insurance Company	P.O. Box 98100	Baton Rouge	LA	70898-9100	423-294-1882
38318	Starr Indemnity & Liability Company	399 Park Avenue, 3rd Floor	New York	NY	10022	646-227-6523
94498	State Farm Health Insurance Company	One State Farm Plaza	Bloomington	IL	61710	309-766-2311
69108	State Farm Life Insurance Company	One State Farm Plaza	Bloomington	IL	61710	309-766-2311
25178	State Farm Mutual Automobile Insurance Company	One State Farm Plaza	Bloomington	IL	61710	309-766-2311
69116	State Life Insurance Company	P O Box 368	Indianapolis	IN	46206-0368	317-285-2300
69132	State Mutual Insurance Company	Po Box 153	Rome	GA	30162	706-291-1054
89184	Sterling Investors Life Insurance Company	10201 N. Illinois St., Suite 280	Indianapolis	IN	46290	317-581-0278
77399	Sterling Life Insurance Company	11200 Lakeline Blvd., Suite 100	Austin	TX	78717	512-531-1465
80926	Sun Life And Health Insurance Company (Us)	One Sun Life Executive Park	Wellesley Hills	MA	02481	781-237-6030
80802	Sun Life Assurance Company Of Canada	One Sun Life Executive Park	Wellesley Hills	MA	02481	781-416-3184
69272	Sunset Life Insurance Company Of America	P.O. Box 219139	Kansas City	MO	64121-9139	816-753-7000
13175	Surency Life & Health Insurance Company	Po Box 789773	Wichita	KS	67278-9773	316-462-3324
69310	Surety Life Insurance Company	310 Ne Mulberry Street	Lee's Summit	MO	64086	816-257-5500
82627	Swiss Re Life & Health America Inc	175 King Street	Armonk	NY	10504	914-828-8291
68608	Symetra Life Insurance Company	P.O.Box 34690	Seattle	WA	98124-1690	425-256-8000
90581	Symetra National Life Insurance Company	P.O.Box 34690	Seattle	WA	98124-1690	425-376-8000
84549	Symphonix Health Insurance Inc	1600 Mcconnor Parkway, 2nd Fl	Schaumburg	IL	60173	860-702-6201

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
71153	Talcott Resolution Life And Annuity Insurance Comp	1 Griffin Road N	Windsor	CT	06095-1512	860-547-2939
88072	Talcott Resolution Life Insurance Company	1 Griffin Road N	Windsor	CT	06095-1512	860-547-2939
69345	Teachers Insurance And Annuity Association Of Amer	730 Third Avenue	New York	NY	10017	704-988-4560
69396	Texas Life Insurance Company	900 Washington Avenue	Waco	TX	76701	254-745-6360
68357	The Reliable Life Insurance Company	12115 Lackland Road	St. Louis	MO	63146-4003	314-819-4486
70435	The Savings Bank Mutual Life Insurance Company Of	One Linscott Road	Woburn	MA	01801	781-938-3500
56006	The Travelers Protective Association Of America	2041 Exchange Drive	St. Charles	MO	63303	636-724-2227
56014	Thrivent Financial For Lutherans	625 Fourth Avenue South Ms-Reg Financial	Minneapolis	MN	55415-1624	612-844-7000
60142	Tiaa-Cref Life Insurance Company	730 Third Avenue	New York	NY	10017	704-988-4560
92908	Tier One Insurance Company	1932 Wynnton Road	Columbus	GA	31999-0001	706-323-3431
69477	Time Insurance Company	268 Avenida Ponce De Leon, Suite 416 Hato	San Juan	PR	00918	787-919-0762
69566	Trans World Assurance Company	885 S. El Camino Real	San Mateo	CA	94402	650-348-2300
10952	Transamerica Casualty Insurance Company	6400 C Street Sw	Cedar Rapids	IA	52499	319-355-8549
70688	Transamerica Financial Life Insurance Company	440 Mamaroneck Avenue	Harrison	NY	10528	914-627-3630
86231	Transamerica Life Insurance Company	4333 Edgewood Rd Ne	Cedar Rapids	IA	52499	319-355-8549
66281	Transamerica Premier Life Insurance Company	4333 Edgewood Rd Ne	Cedar Rapids	IA	52499	319-355-8511
25658	Travelers Indemnity Company	One Tower Square	Hartford	CT	06183	860-277-3966
25682	Travelers Indemnity Company Of Connecticut	One Tower Square	Hartford	CT	06183	860-277-3966
92525	Truassure Insurance Company	111 Shuman Boulevard	Naperville	IL	60563	630-718-4782
61425	Trustmark Insurance Company	400 Field Drive	Lake Forest	IL	60045-2581	847-283-2432
62863	Trustmark Life Insurance Company	400 Field Drive	Lake Forest	IL	60045-2581	847-283-2432
84530	U S Financial Life Insurance Company	525 Washington Boulevard - Controllers 35th	Jersey City	NJ	07310	201-743-5073
29599	U S Specialty Insurance Company	13403 Northwest Freeway	Houston	TX	77040	713-462-1000
67423	Ubs Life Insurance Company Usa	P.O. Box 1795	Erie	PA	16512-1795	201-352-1533
80314	Unicare Life & Health Insurance Company	233 S. Wacker Drive, Suite 3700	Chicago	IL	60606	317-488-6716
11121	Unified Life Insurance Company	P. O. Box 25326	Overland Park	KS	66225-5326	913-871-7284
91529	Unimerica Insurance Company	13625 Technology Drive	Eden Prairie	MN	55344	195-297-9612
62596	Union Fidelity Life Insurance Company	7101 College Boulevard Suite 1400	Overland Park	KS	66210	913-982-3726
69744	Union Labor Life Insurance Company	8403 Colesville Road	Silver Spring	MD	20910	202-682-4693
70408	Union Security Insurance Company	11222 Quail Roost Drive	Miami	FL	33157-6596	800-852-2244
92916	United American Insurance Company	P.O. Box 8080	Mckinney	TX	75070	972-569-3744
56383	United Commercial Travelers Of America	1801 Watermark Drive Suite 100	Columbus	OH	43215	800-848-0123
85766	United Concordia Insurance Company	4401 Deer Path Road	Harrisburg	PA	17110	717-260-7081
87645	United Fidelity Life Insurance Company	P.O. Box 410288	Kansas City	MO	64141-0288	816-391-2384
97179	United Healthcare Life Insurance Company	9800 Health Care Lane, Mn006-W500	Minnetonka	MN	55343	800-657-8205
63983	United Heritage Life Insurance Company	Po Box 7777	Meridian	ID	83680-7777	208-475-0914
69922	United Home Life Insurance Company	P. O. Box 7192	Indianapolis	IN	46202	317-692-7977
69930	United Insurance Company Of America	12115 Lackland Road	St. Louis	MO	63146-4003	314-819-4486
69973	United Life Insurance Company	Po Box 73909	Cedar Rapids	IA	52407-3909	319-399-5700
92703	United National Life Insurance Company Of America	1275 Milwaukee Avenue	Glenview	IL	60025	847-904-5347
69868	United Of Omaha Life Insurance Company	3300 Mutual Of Omaha Plaza	Omaha	NE	68175	402-351-4285
42129	United Security Assurance Company Of Pennsylvania	P O Box 64477	Souderton	PA	18964-0477	215-723-3044
81108	United Security Health And Casualty Insurance Comp	6640 S. Cicero Avenue	Bedford Park	IL	60638	708-475-6100
21113	United States Fire Insurance Company	305 Madison Avenue	Morristown	NJ	07960	973-490-6887
70106	United States Life Insurance Company New York	P.O. Box 1591, 3-D1	Houston	TX	77251	713-831-3283
29157	United Wisconsin Insurance Company	P.O. Box 3026	Milwaukee	WI	53201-3026	517-708-5089
72850	United World Life Insurance Company	3300 Mutual Of Omaha Plaza	Omaha	NE	68175	402-351-4285
79413	Unithhealthcare Insurance Company	185 Asylum Street	Hartford	CT	06103-3408	860-702-6201
63819	Unity Financial Life Insurance Company	P.O. Box 625700	Cincinnati	OH	45262-5700	513-247-5665
70130	Universal Guaranty Life Insurance Company	P.O. Box 13080	Springfield	IL	62791-3080	217-241-6300
67601	Unum Insurance Company	1 Fountain Square	Chattanooga	TN	37402-1330	423-294-1882
62235	Unum Life Insurance Company Of America	2211 Congress Street	Portland	ME	04122	423-294-1882
14165	Us Alliance Life And Security Company	Po Box 4026	Topeka	KS	66604	785-228-0200
70955	Usa Life One Insurance Company Of Indiana	P.O. Box 609	Fishers	IN	46038	317-585-0541
69663	Usaa Life Insurance Company	9800 Fredericksburg Rd.	San Antonio	TX	78288	210-531-8722
94358	Usable Life	P.O. Box 1650	Little Rock	AR	72203-1650	501-212-8833
68632	Vantis Life Insurance Company	200 Day Hill Road	Windsor	CT	06095	860-298-6004
70238	Variable Annuity Life Insurance Company	P.O. Box 1591, 3-D1	Houston	TX	77251-1591	713-831-3283
20397	Vigilant Insurance Company	202b Hall's Mill Road	Whitehouse Station	NJ	08889	215-640-1000
53953	Vision Benefits Of America	400 Lydia Street Suite 300	Carnegie	PA	15106	412-881-4900
32395	Vision Service Plan Insurance Company	3333 Quality Drive	Rancho Cordova	CA	95670	916-851-5000
80942	Voya Insurance And Annuity Company	1475 Dunwoody Drive	West Chester	PA	19380	610-425-4310
86509	Voya Retirement Insurance And Annuity Company	5780 Powers Ferry Road, Nw	Atlanta	GA	30327-4390	770-850-7519
70319	Washington National Insurance Company	11825 North Pennsylvania Street	Carmel	IN	46032	800-888-4918
64467	Wellcare Health Insurance Company Of Kentucky Inc	P.O. Box 31391	Tampa	FL	33631-3391	813-206-6200
83445	Wellcare Health Insurance Of Arizona Inc	P.O. Box 31391	Tampa	FL	33631-3391	813-206-2725
16512	Wellcare Of Missouri Health Insurance Company Inc	P.O. Box 31391	Tampa	FL	33631-3391	813-206-2725
10155	Wellcare Prescription Insurance Inc	P.O. Box 31391	Tampa	FL	33631-3391	813-206-6200
32280	Wellfleet Insurance Company	5814 Reed Road	Fort Wayne	IN	46835-3568	609-951-5847
25011	Wesco Insurance Company	59 Maiden Lane, 43rd Floor	New York	NY	10038	216-326-6216
70335	West Coast Life Insurance Company	P. O. Box 2606	Birmingham	AL	35202	205-268-1000
70483	Western And Southern Life Insurance Company	400 Broadway	Cincinnati	OH	45202	513-629-1402
57711	Western Catholic Union	510 Maine St.	Quincy	IL	62301	217-223-9721
92622	Western Southern Life Assurance Company	400 Broadway	Cincinnati	OH	45202	513-629-1402
85189	Western United Life Assurance Company	P.O. Box 2290	Spokane	WA	99210	713-529-0045
39845	Westport Insurance Corporation	1200 Main St. Suite 800	Kansas City	MO	64105-2478	816-702-3339
62413	Wilcac Life Insurance Company	20 Glover Avenue 4th Floor	Norwalk	CT	06850	203-762-4648
65900	Wilco Life Insurance Company	20 Glover Avenue 4th Floor	Norwalk	CT	06850	203-762-4646
57010	William Penn Association	709 Brighton Road	Pittsburgh	PA	15233-1821	412-231-2979
66133	Wilton Reassurance Company	20 Glover Avenue 4th Floor	Norwalk	CT	06850	203-762-4668
60704	Wilton Reassurance Life Company Of New York	20 Glover Avenue 4th Floor	Norwalk	CT	06850	203-762-4482
65960	Windsor Life Insurance Company	1345 River Bend Drive, Suite 100	Dallas	TX	75247	214-528-2020

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
56170	Woman's Life Insurance Society	Po Box 5020	Port Huron	MI	48061-5020	810-985-5191
57320	Woodmen Of The World Life Insurance Society	1700 Farnam Street	Omaha	NE	68102	402-342-1890
16535	Zurich American Insurance Company	1299 Zurich Way, 5th Floor	Schaumburg	IL	60196-1056	847-413-5048
90557	Zurich American Life Insurance Company	150 Greenwich Street, 4 World Trade Center	New York	NY	10007-2366	847-413-5048

INSURANCE
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800-726-7390



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