

2015

Missouri

Life, Accident and Health Supplement Report

Statistics Section

May 2016



DIFP

Jeremiah W. (Jay) Nixon
Governor

Department of Insurance,
Financial Institutions &
Professional Registration

John M. Huff
Director

**MISSOURI
LIFE
ACCIDENT & HEALTH
SUPPLEMENT REPORT
2015**

**Department of Insurance, Financial Institutions & Professional Registration
Statistics Section
May 2016**

PREFACE

The **Missouri Life, Accident & Health Supplement Report 2015** presents data collected by the Department of Insurance, Financial Institutions & Professional Registration from companies that file annual statement supplements for Missouri for 2015. This form is used to collect data in greater detail than reported in the 2015 Annual Statements. All life, health service corporations and fraternal companies are required to complete this form per 20 CSR 200-1.037, §374.040 RSMo., and §374.045 RSMo. Beginning in 1995, property and casualty companies were also required to complete the accident and health portion of the annual statement supplement for Missouri as an addendum to the supplement to page 19 of the annual statement.

The enclosed documentation, by company, provides information for each line of business specified in the annual statement supplement, with company profiles listed in alphabetical order. Charts have also been included in this publication, for each line of business, only if the line of business has five years of data to report. The first chart shows the total market share of the top 5 and top 10 companies, for the last five years. The second chart shows a total loss ratio, by line of business, for the last five years.

This publication also includes, Historical Trends, By Line of Business. This section provides historical data, by line of business, for the last ten years. Data collection for most of these lines of business started in 1993.

While every effort has been made to assure that all significant errors and omissions in the annual statement supplement data have been identified and resolved, the accuracy of the report depends on the accuracy of the information filed by each company.

The **Missouri Life, Accident & Health Supplement Report 2015** is published by the Statistics Section, Division of Market Regulation, Department of Insurance, Financial Institutions & Professional Registration. Additional copies can be received by sending a written request, along with payment of \$35.00 per copy, to the Department of Insurance, Financial Institutions & Professional Registration, P.O. Box 690, Jefferson City, MO 65102-0690. The Department of Insurance, Financial Institutions & Professional Registration also has a web site located at www.difp.mo.gov.

Also Available from DIFP

Reports: The following reports are also available:

- *Missouri Market Share Report*
- *Missouri Real Estate Malpractice (Closed Claim Report)*
- *Missouri Legal Malpractice (Closed Claim Report)*
- *Missouri Products Liability (Closed Claim Report)*
- *Missouri Medical Malpractice Insurance Report*
- *Missouri Health Maintenance Organization Report*
- *Missouri Life, Accident & Health Supplement Report*
- *Missouri Property and Casualty Supplement Report*
- *Missouri Commercial Liability Report*
- *Missouri Mortgage Guaranty Report*
- *Missouri Uninsured Automobile Report*

Databases: *for data requests, contact the Statistics Section at 573-751-3163. Some data are available for a fee.*

- *Medicare Supplement Experience Data*
- *Property and Casualty Supplement Data*
- *Missouri Zip Code data for homeowners/ dwelling fire, farmowners (dwelling only, mobile home, earthquake, and private passenger automobile insurance.*

Many reports, including this complaint report, are available at no cost on the DIFP website, at <http://insurance.mo.gov/reports/>. For paper copies, inquire with the Statistics Section at the above number.

The Department of Insurance, Financial Institutions & Professional Registration is an Equal Opportunity Employer.

DEFINITION OF TERMS

Life Insurance

Number Of Insureds: For individual policies, the number of insureds must include dependents. For group policies, the number of insureds must equal the number of certificate holders plus all dependents.

Market Share: The dollar amount of direct premium or annuity considerations by company divided by the total amount of direct premium and annuity considerations industry-wide for the particular line of business being analyzed, expressed as a percentage.

Rank by Market Share: The relative position a company attained in the data year compared to all companies reporting premiums (or annuity considerations) for each line of business. Rankings are based on a descending order of market share, i.e., the company with the largest market share is given the ranking of **1 (one)**.

Direct Premiums: The dollar amount charged when a policyholder contracts for life insurance coverage before reinsurance has been ceded and/or assumed. Rules of life insurance accounting require reporting premiums actually collected.

Annuity Considerations: Single payment or periodic payments that are made to purchase an annuity. "Consideration" is a term from contract law for payment given by one party to obligate the other to performance specified by contract.

Dividends Paid: The dollar amount paid to policyholders under participating agreements. These dividends are paid to policyholders after coverage has expired for which they have paid premium. Dividends paid to company stockholders are not included.

Direct Claims and Benefits Paid: The dollar amount paid in performance of obligations imposed by life or annuity contracts including death benefits, matured endowments, annuity benefits, surrender values and other claims. Includes amounts paid during the current year for obligations incurred in prior years but not obligations to be paid in future years. This is a cash flow item only and not a measure of the profitability or the cost of current coverages.

Life Insurance in Force: The value of life insurance in force at year end, which is equal to the amount of insurance in force the previous year plus new contracts issued less contracts ceased during the year.

Benefits Ratio: The dollar amount of direct claims and benefits paid plus the dollar amount of direct dividends paid divided by the dollar amount of direct premium and/or annuity considerations for the particular line of business being analyzed, expressed as a percentage. This is an accounting representation of the portion of each premium dollar which is needed to honor a company's promise to pay claims, benefits, and/or dividends.

Cash Flow Loss Ratio: The dollar amount of direct claims and benefits paid divided by the dollar amount of direct premium and/or annuity considerations written for a particular line of business being analyzed, expressed as a percentage.

Whole Life: A life insurance contract arrangement by which the insured person, upon payment of premium, is guaranteed that upon death, a named beneficiary will receive a stated amount. Though

legally whole life contracts are nondivisible entities, they continue to be explained as a combination of "term insurance protection" and "savings". A policyholder may borrow from the insurer an amount up to the cash value, at a contractual rate of interest, using the cash value as collateral. Premiums for a whole life policy may be paid over the life of the insured or for a limited period during which the higher premium charged pays up the policy.

Term Life: Life insurance which stays in effect for only a specified, limited period. If an insured dies within that period, the beneficiary receives the death payments. If the insured survives, the policy ends and the beneficiary receives nothing.

Universal Life: A life insurance policy under which (1) premiums are flexible, not fixed; (2) protection is adjustable, not fixed; and (3) insurance company expenses and other charges are specifically disclosed to a purchaser.

Graded Death Benefit: A death payment that increases with the age of an insured. Graded benefits may increase gradually and then level off, or may increase sharply before becoming level.

Credit Life: Insurance issued to a creditor to cover the life of a debtor for an outstanding loan. If the debtor dies prior to repayment of the debt, the policy will pay off the balance of the amount outstanding.

Variable Life: Any individual policy which provides for life insurance the amount or duration of which varies according to the investment experience of any separate account(s) established and maintained by the insurer as to the policy pursuant to section 376.309, RSMo of the insurance laws of the state of domicile of a foreign or alien insurer.

Annuities: Contract sold by insurance companies that pays a periodic income benefit for the life of the person (the annuitant) purchasing the contract, or for a specified length of time.

Ordinary: An agreement by an insurer guaranteeing that a specific sum of money will be paid in the future, usually as monthly income, to the annuitant.

Variable: An annuity in which premium payments are used to purchase accumulation units, their number depending on the value of each unit. The value of a unit is determined by the value of the portfolio of stocks in which the insurance company invests the premiums.

Modified Guaranteed: Deferred annuity contract, the underlying assets of which are held in a separate account and the values of which are guaranteed if held for specified periods. It contains nonforfeiture values that are based upon a market-value adjustment formula if held for shorter periods. This formula may or may not reflect the value of assets held in the separate account. The assets underlying the contract must be in a separate account during the period when the contract holder can surrender the contract.

Equity Indexed: Deferred annuity contract whose values are based in any way on the developing value of a financial index, such as the S&P 500, but which has minimum values determined by the nonforfeiture law for deferred annuities issued in this state.

Deposit-Type Funds: Premiums, annuity considerations, deposits, and other annuity income not reported on previous lines as direct premiums or annuity considerations, for which individual annuitants can be identified as Missouri residents. This applies to contracts issued on an individual or group basis.

Other Considerations: Unallocated annuity considerations and other unallocated deposits which incorporate mortality or morbidity risk.

DEFINITION OF TERMS

Accident & Health

Number Of Insureds: For individual policies, the number of insured must include dependents. For group policies, the number of insureds must equal the number of certificate holders plus all dependents.

Market Share: The dollar amount of direct premiums written by company divided by the total amount of direct premiums written industry-wide for the particular line of business being analyzed, expressed as a percentage.

Rank by Market Share: The relative position a company attained in the data year to all companies reporting premiums for each line of business. Rankings are based on a descending order of market share, i.e., the company with the largest market share is given the ranking of 1.

Direct Premiums Written: Amount charged when a policyholder contracts for insurance coverage before reinsurance has been ceded and/or assumed.

Direct Premiums Earned: The part of premium attributable to the coverage already provided in a given period before reinsurance has been ceded and/or assumed.

Dividends Paid: The dollar amount paid to policyholders under participating agreements. These dividends are paid to policyholders after coverage has expired for which they have paid premium. Dividends paid to company stockholders are not included.

Direct Losses Paid: The sum of all payments made during the year for the benefit of insurance claimants, before reinsurance has been ceded and/or assumed. These payments include amounts paid in the current year for claims arising from coverage in prior years and exclude amounts which will be paid in future years for claims arising from the current year. Hence, this item is not a measure of the actual cost of current coverages, but only of current cash flows.

Direct Losses Incurred: The sum of direct losses paid plus an estimate at the close of the year of the amounts to be paid in the future for all claims arising from the current and all prior years, minus the corresponding estimate made at the close of business for the preceding year. Incurred losses reported include estimated amounts unpaid for incurred-but-not-reported (IBNR) claims.

Loss Ratio: The dollar amount of direct losses incurred divided by the dollar amount of premiums earned for the particular line of business being analyzed, expressed as a percentage. This is an accounting representation of the portion of each premium dollar which is needed to honor a company's promise to pay claims.

Cash Flow Loss Ratio: The dollar amount of direct losses paid divided by the dollar amount of direct premiums written for a particular line of business being analyzed, expressed as a percentage.

Medical Expense: A form of health insurance that provides benefits for medical, surgical, and hospital expenses.

Small Employer (2 – 50 employees) or (3 – 25 employees): Major medical or comprehensive group medical expense insurance coverage that is subject to the group market provisions of the Federal Health Insurance Portability and Accountability Act (HIPAA).

Small Employer (3 – 25 employees): Major medical or comprehensive group medical expense coverage that is subject to The Missouri Small Employer Health Insurance Availability Act.

Medicare Supplement: A group or individual policy of accident and sickness insurance or a subscriber contract of hospital and medical service associations or health maintenance organizations, other than a policy issued pursuant to a contract under Section 1876 or Section 1833 of the federal Social Security Act, which is advertised, marketed or designed primarily as a supplement to reimbursements under Medicare for the hospital, medical or surgical expenses of persons eligible for Medicare.

Long Term Care: Any policy, contract, certificate, evidence of coverage or rider advertised, marketed, offered or designed to provide coverage for not less than 12 consecutive months for each covered person on an expense incurred, indemnity, prepaid or other basis; for one or more necessary or medically necessary diagnostic, preventive, therapeutic, rehabilitative, maintenance of personal care services, provided in a setting other than an acute care unit of a hospital. Such term includes group and individual annuities and life insurance policies or riders which provide directly or which supplement long-term care insurance. Such term also includes a policy or rider which provides for payment of benefits based upon cognitive impairment or the loss of functional capacity.

Specified Disease: A policy for certain specified diseases only, such as cancer, heart attacks, scarlet fever, smallpox, polio, tetanus, etc.

Accident Only: A form of health insurance against loss by bodily injury.

Disability Income: A form of health insurance that provides periodic payments to replace income, actually or presumptively lost, when the insured is unable to work as a result of sickness or injury.

Limited Benefit: Policies that are not otherwise described herein and which pay benefits only for specified perils, in contrast to those paying for all accident and sickness perils.

Short Term Credit Disability: Insurance on a debtor to provide indemnity payments becoming due on a specific loan or other credit transaction while the debtor is disabled for durations of less than 10 years.

Long Term Credit Disability (Mortgage): Insurance on a debtor to provide indemnity payments becoming due on a specific loan or other credit transaction while the debtor is disabled for durations of 10 years or more.

Credit Unemployment: Insurance on a debtor to provide indemnity payments becoming due on a specific loan or other transaction on credit when the debtor is involuntarily unemployed.

Stop Loss: A policy, certificate, contract endorsement, attachments, amendments or other modifications to that contract, which protects an employer, trustee, or association against an aggregate amount of claims over a period, by insuring against losses of an employer's self-funded health plan or losses in excess of a specified amount or percentage of the earned premium income.

Medicare Part D: Optional prescription drug benefits provided through Medicare.

Medicare Advantage/Medicare PPO Product: A plan of coverage for health benefits under Medicare Part C as defined in Section 1859 found in Title IV, Subtitle A, Chapter 1 of P.L. 105-33.

**SAMPLE COPY
OF
ANNUAL STATEMENT
SUPPLEMENT FOR MISSOURI
FOR YEAR ENDING
DECEMBER 31, 2015**



MISSOURI DEPARTMENT OF INSURANCE,
FINANCIAL INSTITUTIONS AND PROFESSIONAL REGISTRATION
ANNUAL STATEMENT SUPPLEMENT FOR MISSOURI

FOR YEAR ENDING

2015

DUE DATE - MARCH 1

SEE INSTRUCTIONS ON REVERSE SIDE

NAIC GROUP NUMBER	NAIC COMPANY NUMBER	COMPANY	PERSON COMPLETING FORM	TELEPHONE NUMBER		
LIFE INSURANCE						
	I	II	III	IV	V	VI
INDIVIDUAL BUSINESS	NUMBER OF INSURED	DIRECT PREMIUM & ANNUITY CONSIDERATIONS	DIRECT DIVIDENDS TO POLICYHOLDER	DIRECT CLAIMS, BENEFITS & SURRENDER VALUES PAID	LIFE INSURANCE IN FORCE (000) DECEMBER 31	
1.1) Whole						
1.2) Term						
1.3) Universal						
1.4) Graded Death Benefits						
1.5) Credit						
1.6) Variable Life						
1.7) Annuities (with life contingencies)						
a) Ordinary						
b) Variable						
c) Modified Guaranteed						
d) Equity Indexed						
1.8) Deposit-Type Contract Funds (including variable contracts without life contingencies)						
1.9) Other Considerations						
1.10) TOTAL INDIVIDUAL						
GROUP BUSINESS						
2.1) Whole						
2.2) Term						
2.3) Universal						
2.4) Graded Death Benefits						
2.5) Credit						
2.6) Variable Life						
2.7) Annuities (with life contingencies)						
a) Ordinary						
b) Variable						
c) Modified Guaranteed						
d) Equity Indexed						
2.8) Deposit-Type Contract Funds (including variable contracts without life contingencies)						
2.9) Other Considerations						
2.10) TOTAL GROUP						
3) TOTAL LIFE						
ACCIDENT & HEALTH INSURANCE						
	I	II	III	IV	V	VI
INDIVIDUAL BUSINESS	NUMBER OF INSURED	DIRECT PREMIUMS WRITTEN	DIRECT PREMIUMS EARNED	DIVIDENDS PAID OR CREDITED ON DIRECT BUSINESS	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED
4.1) Comprehensive Medical Expense (see definition on reverse side)						
4.2) Medicare Supplement						
4.3) Long Term Care						
4.4) Specified Disease						
4.5) Accident Only						
4.6) Disability Income						
4.7) Dental						
4.8) Limited Benefit						
4.9) Short Term Credit Disability (less than 10 years)						
4.10) Long Term Credit Disability (Mortgage)						
4.11) Credit Unemployment						
4.12) Stop Loss						
4.13) Medicare Part D						
4.14) Medicare Advantage/Medicare PPO Product						
4.15) TOTAL INDIVIDUAL						
GROUP BUSINESS						
5.1) Comprehensive Medical Expense						
a) Small employer (2-50 employees)						
b) Large employer/union (over 50 employees)						
c) Association						
d) Discretionary						
e) Federal Employees (line 24.1)						
5.2) Medicare Supplement						
5.3) Long Term Care						
5.4) Specified Disease						
5.5) Accident Only						
5.6) Disability Income						
5.7) Dental						
5.8) Limited Benefit						
5.9) Short Term Credit Disability (less than 10 years)						
5.10) Long Term Credit Disability (Mortgage)						
5.11) Credit Unemployment						
5.12) Stop Loss						
5.13) Medicare Part D						
5.14) Medicare Advantage/Medicare PPO Product						
5.15) TOTAL GROUP						
6) TOTAL ACCIDENT & HEALTH						

SEE REVERSE SIDE FOR ADDITIONAL INFORMATION NEEDED FOR SMALL EMPLOYERS AND ASSOCIATIONS

ADDITIONAL SMALL EMPLOYER COMPREHENSIVE MEDICAL EXPENSE INFORMATION						
	NUMBER OF INSURED	DIRECT PREMIUMS WRITTEN	DIRECT PREMIUMS EARNED	DIVIDENDS PAID OR CREDITED ON DIRECT BUSINESS	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED
7.1) Small employer (3-25 employees)						
7.2) Number of insured employers reported on Line 5.1a:						
7.3) Number of insured employers reported on Line 7.1:						
ADDITIONAL ASSOCIATION INFORMATION						
	NUMBER OF INSURED	DIRECT PREMIUMS WRITTEN	DIRECT PREMIUMS EARNED	DIVIDENDS PAID OR CREDITED ON DIRECT BUSINESS	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED
8.1) Small employers (3-25 employees) in associations with rate differentials exceeding 20 percent.						
8.2) Small employers (3-25 employees) in associations with rate differentials NOT exceeding 20 percent.						
8.3) Large employers in association plans with rate differentials exceeding 20 percent.						
8.4) Large employers in association plans with rate differentials NOT exceeding 20 percent.						
8.1a) Number of insured employers reported on Line 8.1:						
8.2a) Number of insured employers reported on Line 8.2:						
8.3a) Number of insured employers reported on Line 8.3:						
8.4a) Number of insured employers reported on Line 8.4:						

DEFINITIONS FOR SPECIFIC LINES OF BUSINESS

- NUMBER OF INSURED AS OF DECEMBER 31 OF REPORT YEAR:**
For individual policies, the number of insureds must include dependents. For group policies, the number of insureds must equal the number of certificate holders, plus all dependents.
- COMPREHENSIVE MEDICAL EXPENSE:**
This category includes major medical, comprehensive medical and other hospital-surgical-medical benefit plans designed to be the insured person's primary health benefit coverage. Do not include plans covering less than 50% of incurred expenses.
- LIMITED BENEFIT:**
Includes vision, nursing care (other than long-term care), hospital indemnity and any other single service plan or program, not otherwise reported herein.
- SMALL EMPLOYER:**
(2-50 employees) (Line 5.1a): This term means major medical or comprehensive group medical expense insurance coverage that is subject to the group market provisions of the Federal Health Insurance Portability and Accountability Act (HIPAA).
- ASSOCIATION:**
(Line 5.1c): This term means major medical or comprehensive group medical expense insurance coverage sold to members of associations THAT IS NOT subject to the group market provisions of the Federal Health Insurance Portability and Accountability Act (HIPAA).
- SMALL EMPLOYER:**
(3-25 employees) (Line 7.1): This term means major medical or comprehensive group medical expense coverage that is subject to The Missouri Small Employer Health Insurance Availability Act.
- STOP LOSS:**
Include any premium for employer self-funded group health plan excess loss coverage, including any such coverage issued or provided through minimum premium plans or other self funded health benefit plans.
- MEDICARE PART D:**
Pursuant to the Medicare Modernization Act, companies writing prescription drug coverage, through Medicare Part D, must report their data on line numbers 4.13 and/or 5.13.
- MEDICARE ADVANTAGE:**
A plan of coverage for health benefits under Medicare Part C as defined in Section 1859 found in Title IV, Subtitle A, Chapter 1 of P.L. 105-33.

ADDITIONAL ASSOCIATION INFORMATION (LINES 8.1 THROUGH 8.4):
Report only business that offers coverage to associations that include both small (3-25 employees) and large employers. Please refer to the instructions that were included in your packet for additional information.

If additional definitions are needed for detail lines of business, please send a self-addressed stamped envelope to this office (no phone calls please).

EXPLANATION IF PREMIUMS ARE REPORTED, BUT NO INSURED:

TABLE OF CONTENTS

Historical Trends By Line of Business	3
LIFE INSURANCE	
Total Life - By Line of Business	25
Individual Life – By Line of Business By Company	
Whole Life	29
Term Life	34
Universal Life	39
Graded Death Benefits	43
Credit Life	44
Variable Life	45
Annuities	
Ordinary	47
Variable	51
Modified Guaranteed	53
Equity Indexed	54
Deposit-Type Funds	55
Other Considerations	57
Total Individual Life	58
Group Life – By Line of Business By Company	
Whole Life	66
Term Life	68
Universal Life	71
Graded Death Benefits	72
Credit Life	73
Variable Life	74
Annuities	
Ordinary	75
Variable	77
Modified Guaranteed	78
Equity Indexed	79
Deposit-Type Funds	80
Other Considerations	81
Total Group Life	82
Total Life Business – By Company	88

ACCIDENT & HEALTH INSURANCE	
Total Accident & Health - By Line of Business	98
Individual Accident & Health – By Line of Business By Company	
Medical Expense	102
Medicare Supplement	103
Long Term Care	105
Specified Disease	107
Accident Only	109
Disability Income	111
Dental	114
Limited Benefit	115
Short Term Credit Disability	117
Long Term Credit Disability	118
Stop Loss	119
Medicare Part D	120
Medicare Advantage/Medicare PPO Product	121
Total Individual Accident & Health	122
Group Accident & Health – By Line of Business By Company	
Medical Expenses – Small Employer (2 – 50 Employees)	130
Medical Expenses – Small Employer (3 – 25 Employees)	131
Medical Expenses – Large Employer with rate differentials not exceeding 20 percent	132
Medical Expenses – Large Employer	133
Medical Expenses – Association	134
Medical Expenses – Discretionary	135
Medical Expenses – Federal Employees	136
Total Comprehensive Medical Expenses	137
Medicare Supplement	138
Long Term Care	139
Specified Disease	140
Accident Only	141
Disability Income	143
Dental	145
Limited Benefit	147
Short Term Credit Disability	149
Long Term Credit Disability	150
Stop Loss	151
Medicare Part D	152
Medicare Advantage/Medicare PPO Product	153
Total Group Accident & Health	154
Total Accident & Health Business – By Company	160
Life, Accident & Health Companies Mail Addresses & Telephone Numbers	168

**HISTORICAL TRENDS
BY
LINE OF BUSINESS**

2006- 2015

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2006 - 2015

INDIVIDUAL WHOLE LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$725,236,838	\$788,864,126	\$310,866,850	108.77%	151.64%	3.36%
2007	\$694,747,666	\$790,985,364	\$319,678,240	113.85%	159.87%	-4.20%
2008	\$748,437,727	\$736,438,264	\$338,046,133	98.40%	143.56%	7.73%
2009	\$799,312,076	\$774,801,316	\$307,533,931	96.93%	135.41%	6.80%
2010	\$758,779,078	\$816,381,087	\$303,342,750	107.59%	147.57%	-5.07%
2011	\$786,350,923	\$863,513,981	\$299,868,378	109.81%	147.95%	3.63%
2012	\$800,035,507	\$1,046,845,286	\$295,802,034	130.85%	167.82%	1.74%
2013	\$755,530,524	\$855,022,454	\$273,724,432	113.17%	149.40%	-5.56%
2014	\$729,180,975	\$818,993,472	\$281,953,922	112.32%	150.98%	-3.49%
2015	\$728,998,826	\$792,816,948	\$288,003,675	108.75%	148.26%	-0.02%

INDIVIDUAL TERM LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$324,914,256	\$205,976,421	\$9,376,107	63.39%	66.28%	-6.32%
2007	\$425,122,250	\$261,285,814	\$9,199,275	61.46%	63.63%	30.84%
2008	\$395,958,904	\$290,161,126	\$8,651,368	73.28%	75.47%	-6.86%
2009	\$423,071,586	\$304,322,036	\$8,376,438	71.93%	73.91%	6.85%
2010	\$439,557,425	\$297,048,781	\$9,068,723	67.58%	69.64%	3.90%
2011	\$457,331,590	\$360,743,348	\$9,032,450	78.88%	80.86%	4.04%
2012	\$459,199,454	\$284,546,888	\$9,327,670	61.97%	64.00%	0.41%
2013	\$486,256,025	\$284,136,851	\$9,019,426	58.43%	60.29%	5.89%
2014	\$484,969,357	\$303,835,016	\$8,678,012	62.65%	64.44%	-0.26%
2015	\$511,193,270	\$339,538,182	\$8,441,483	66.42%	68.07%	5.41%

INDIVIDUAL UNIVERSAL LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$507,239,598	\$394,254,964	\$4,264,290	77.73%	78.57%	0.62%
2007	\$515,700,108	\$341,779,305	\$4,735,773	66.27%	67.19%	1.67%
2008	\$506,318,432	\$538,538,821	\$4,688,405	106.36%	107.29%	-1.82%
2009	\$536,202,703	\$501,958,628	\$4,796,339	93.61%	94.51%	5.90%
2010	\$565,873,745	\$539,744,964	\$4,768,418	95.38%	96.23%	5.53%
2011	\$568,381,773	\$446,012,031	\$3,756,845	78.47%	79.13%	0.44%
2012	\$584,005,588	\$578,379,507	\$4,448,899	99.04%	99.80%	2.75%
2013	\$677,869,479	\$711,940,887	\$10,770,507	105.03%	106.62%	16.07%
2014	\$657,668,471	\$852,420,020	\$10,606,141	129.61%	131.23%	-2.98%
2015	\$705,749,417	\$839,767,533	\$9,782,936	118.99%	120.38%	7.31%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2006 - 2015

INDIVIDUAL GRADED DEATH BENEFITS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$8,937,343	\$8,483,380	\$162,029	94.92%	96.73%	-7.05%
2007	\$23,472,241	\$9,939,838	\$34,632	42.35%	42.49%	162.63%
2008	\$8,864,756	\$7,687,584	\$29,669	86.72%	87.06%	-62.23%
2009	\$8,757,712	\$6,806,522	\$43,061	77.72%	78.21%	-1.21%
2010	\$9,644,719	\$8,060,521	\$40,640	83.57%	84.00%	10.13%
2011	\$10,099,031	\$6,625,480	\$34,471	65.61%	65.95%	4.71%
2012	\$9,625,013	\$10,564,560	\$31,394	109.76%	110.09%	-4.69%
2013	\$10,092,708	\$7,830,401	\$27,778	77.58%	77.86%	4.86%
2014	\$10,423,282	\$7,318,417	\$22,086	70.21%	70.42%	3.28%
2015	\$11,447,960	\$8,800,530	\$16,088	76.87%	77.01%	9.83%

INDIVIDUAL CREDIT LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$4,866,381	\$1,681,669	\$0	34.56%	34.56%	20.01%
2007	\$1,789,474	\$1,088,251	\$0	60.81%	60.81%	-63.23%
2008	\$1,547,031	\$1,128,422	\$0	72.94%	72.94%	-13.55%
2009	\$1,261,983	\$924,148	\$0	73.23%	73.23%	-18.43%
2010	\$1,354,198	\$898,378	\$0	66.34%	66.34%	7.31%
2011	\$1,270,595	\$660,841	\$0	52.01%	52.01%	-6.17%
2012	\$1,235,586	\$527,394	\$0	42.68%	42.68%	-2.76%
2013	\$1,216,284	\$633,652	\$0	52.10%	52.10%	-1.56%
2014	\$1,150,748	\$587,641	\$0	51.07%	51.07%	-5.39%
2015	\$832,714	\$639,152	\$0	76.76%	76.76%	-27.64%

INDIVIDUAL VARIABLE LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$268,013,253	\$204,479,712	\$3,054,607	76.29%	77.43%	1.41%
2007	\$247,583,451	\$187,770,718	\$3,803,419	75.84%	77.38%	-7.62%
2008	\$277,320,633	\$206,589,636	\$6,038,403	74.49%	76.67%	12.01%
2009	\$240,292,022	\$179,561,163	\$6,092,383	74.73%	77.26%	-13.35%
2010	\$177,275,171	\$171,285,619	\$3,860,704	96.62%	98.80%	-26.23%
2011	\$166,464,971	\$207,194,066	\$3,502,166	124.47%	126.57%	-6.10%
2012	\$150,126,810	\$213,260,154	\$3,939,903	142.05%	144.68%	-9.81%
2013	\$154,021,510	\$193,664,071	\$4,227,032	125.74%	128.48%	2.59%
2014	\$190,430,914	\$253,784,069	\$4,512,315	133.27%	135.64%	23.64%
2015	\$169,617,933	\$257,993,770	\$4,607,563	152.10%	154.82%	-10.93%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2006 - 2015

INDIVIDUAL ORDINARY ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$1,089,198,163	\$1,374,264,980	\$852,692	126.17%	126.25%	-10.18%
2007	\$1,079,427,402	\$1,560,890,843	\$53,486,559	144.60%	149.56%	-0.90%
2008	\$1,631,861,118	\$1,466,679,173	\$51,748,396	89.88%	93.05%	51.18%
2009	\$1,881,745,967	\$1,193,717,953	\$26,323,356	63.44%	64.84%	15.31%
2010	\$1,309,778,605	\$1,144,776,801	\$31,444,836	87.40%	89.80%	-30.40%
2011	\$1,192,968,099	\$1,258,219,180	\$34,403,385	105.47%	108.35%	-8.92%
2012	\$1,498,421,322	\$1,202,769,908	\$33,382,396	80.27%	82.50%	25.60%
2013	\$820,481,192	\$1,231,817,167	\$36,978,880	150.13%	154.64%	-45.24%
2014	\$760,899,614	\$1,314,658,911	\$39,970,327	172.78%	178.03%	-7.26%
2015	\$1,010,352,796	\$1,417,074,100	\$37,848,313	140.26%	144.00%	32.78%

INDIVIDUAL VARIABLE ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$1,088,966,954	\$1,009,354,714	\$45,876,413	92.69%	96.90%	3.88%
2007	\$1,522,786,782	\$1,225,527,244	\$641,646	80.48%	80.52%	39.84%
2008	\$1,543,627,079	\$1,082,655,878	\$710,225	70.14%	70.18%	1.37%
2009	\$1,582,794,395	\$889,922,798	\$656,824	56.22%	56.27%	2.54%
2010	\$2,487,777,384	\$1,237,313,379	\$415,628	49.74%	49.75%	57.18%
2011	\$3,230,892,805	\$1,576,113,885	\$494,908	48.78%	48.80%	29.87%
2012	\$2,687,721,551	\$1,680,738,736	\$568,899	62.53%	62.56%	-16.81%
2013	\$3,471,380,983	\$2,117,973,913	\$544,165	61.01%	61.03%	29.16%
2014	\$3,640,759,573	\$2,683,168,752	\$576,892	73.70%	73.71%	4.88%
2015	\$2,880,957,952	\$2,641,997,771	\$623,014	91.71%	91.73%	-20.87%

INDIVIDUAL MODIFIED GUARANTEED ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$31,764,685	\$25,070,263	\$0	78.92%	78.92%	64.51%
2007	\$48,616,121	\$43,945,474	\$0	90.39%	90.39%	53.05%
2008	\$39,764,892	\$13,353,309	\$0	33.58%	33.58%	-18.21%
2009	\$40,813,426	\$26,731,280	\$0	65.50%	65.50%	2.64%
2010	\$12,197,132	\$15,685,937	\$0	128.60%	128.60%	-70.11%
2011	\$12,101,438	\$43,843,642	\$0	362.30%	362.30%	-0.78%
2012	\$9,937,661	\$41,620,510	\$0	418.82%	418.82%	-17.88%
2013	\$7,089,932	\$25,807,169	\$0	364.00%	364.00%	-28.66%
2014	\$6,632,131	\$29,208,591	\$0	440.41%	440.41%	-6.46%
2015	\$8,061,782	\$19,973,129	\$0	247.75%	247.75%	21.56%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2006 - 2015

INDIVIDUAL EQUITY INDEXED ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$446,186,722	\$134,225,653	\$0	30.08%	30.08%	38.96%
2007	\$428,750,802	\$154,362,112	\$0	36.00%	36.00%	-3.91%
2008	\$435,444,489	\$211,062,150	\$0	48.47%	48.47%	1.56%
2009	\$560,333,304	\$299,230,120	\$0	53.40%	53.40%	28.68%
2010	\$566,551,393	\$321,163,131	\$0	56.69%	56.69%	1.11%
2011	\$569,608,781	\$313,033,675	\$0	54.96%	54.96%	0.54%
2012	\$660,252,499	\$351,376,494	\$0	53.22%	53.22%	15.91%
2013	\$825,068,718	\$347,149,984	\$0	42.08%	42.08%	24.96%
2014	\$1,257,275,749	\$395,437,039	\$0	31.45%	31.45%	52.38%
2015	\$1,052,902,085	\$205,920,922	\$0	19.56%	19.56%	-16.26%

INDIVIDUAL DEPOSIT-TYPE FUNDS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$91,593,260	\$71,457,947	\$42,509	78.02%	78.06%	-9.29%
2007	\$96,311,198	\$52,897,047	\$84,040	54.92%	55.01%	5.15%
2008	\$82,238,597	\$48,286,363	\$114,856	58.71%	58.85%	-14.61%
2009	\$91,432,950	\$34,187,288	\$97,555	37.39%	37.50%	11.18%
2010	\$102,674,813	\$36,662,224	\$74,101	35.71%	35.78%	12.30%
2011	\$147,958,412	\$46,172,956	\$51,646	31.21%	31.24%	44.10%
2012	\$113,713,896	\$41,737,183	\$15,307	36.70%	36.72%	-23.14%
2013	\$122,821,821	\$37,761,413	\$0	30.74%	30.74%	8.01%
2014	\$86,004,822	\$43,516,745	\$0	50.60%	50.60%	-29.98%
2015	\$86,489,700	\$48,147,581	-\$1	55.67%	55.67%	0.56%

INDIVIDUAL OTHER CONSIDERATIONS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$519,929,434	\$547,251,323	\$85	105.25%	105.25%	15.82%
2007	\$523,533,060	\$469,141,807	\$127	89.61%	89.61%	0.69%
2008	\$421,007,575	\$376,030,181	\$133	89.32%	89.32%	-19.58%
2009	\$172,110,079	\$283,964,187	\$139	164.99%	164.99%	-59.12%
2010	\$123,482,526	\$309,688,784	\$146	250.80%	250.80%	-28.25%
2011	\$146,503,239	\$337,569,411	\$152	230.42%	230.42%	18.64%
2012	\$116,025,769	\$341,407,909	\$158	294.25%	294.25%	-20.80%
2013	\$108,285,299	\$442,318,808	\$164	408.48%	408.48%	-6.67%
2014	\$94,471,695	\$397,965,125	\$0	421.25%	421.25%	-12.76%
2015	\$103,558,273	\$255,857,454	\$0	247.07%	247.07%	9.62%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2006 - 2015

GROUP WHOLE LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$33,344,915	\$195,331,633	\$64,850	585.79%	585.99%	-31.51%
2007	\$31,286,221	\$238,746,197	\$75,377	763.10%	763.34%	-6.17%
2008	\$34,361,533	\$143,596,796	\$269,837	417.90%	418.69%	9.83%
2009	\$33,265,813	\$256,477,980	\$20,515	771.00%	771.06%	-3.19%
2010	\$73,423,631	\$214,052,894	\$827,390	291.53%	292.66%	120.72%
2011	\$40,851,047	\$297,389,377	\$7,936	727.98%	728.00%	-44.36%
2012	\$43,223,282	\$133,327,424	\$18,881	308.46%	308.51%	5.81%
2013	\$44,471,778	\$67,139,980	\$38,790	150.97%	151.06%	2.89%
2014	\$47,375,128	\$85,366,637	\$72,007	180.19%	180.34%	6.53%
2015	\$53,726,734	\$105,148,186	\$40,128	195.71%	195.78%	13.41%

GROUP TERM LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$429,762,613	\$358,404,593	\$1,551,526	83.40%	83.76%	14.08%
2007	\$431,403,454	\$359,258,987	\$1,514,546	83.28%	83.63%	0.38%
2008	\$441,547,932	\$389,417,306	\$1,921,557	88.19%	88.63%	2.35%
2009	\$455,540,029	\$489,986,143	\$1,468,996	107.56%	107.88%	3.17%
2010	\$385,905,526	\$439,920,936	\$1,057,661	114.00%	114.27%	-15.29%
2011	\$447,738,187	\$523,710,194	\$1,506,242	116.97%	117.30%	16.02%
2012	\$449,567,475	\$372,423,531	\$1,582,466	82.84%	83.19%	0.41%
2013	\$461,332,940	\$410,753,431	\$959,139	89.04%	89.24%	2.62%
2014	\$473,735,764	\$378,880,189	\$1,702,453	79.98%	80.34%	2.69%
2015	\$484,429,841	\$376,373,301	\$1,322,907	77.69%	77.97%	2.26%

GROUP UNIVERSAL LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$29,301,961	\$36,623,309	\$69,924	124.99%	125.22%	-6.34%
2007	\$29,674,076	\$29,573,775	\$54,621	99.66%	99.85%	1.27%
2008	\$27,685,127	\$43,898,383	\$59,145	158.56%	158.78%	-6.70%
2009	\$27,944,222	\$81,431,567	\$57,450	291.41%	291.61%	0.94%
2010	\$22,774,494	\$43,994,485	\$0	193.17%	193.17%	-18.50%
2011	\$31,832,669	\$51,013,309	\$56,713	160.25%	160.43%	39.77%
2012	\$48,872,170	\$241,864,937	\$19,473	494.89%	494.93%	53.53%
2013	\$77,757,547	\$265,174,721	\$32,009	341.03%	341.07%	59.10%
2014	\$67,546,946	\$258,151,447	\$60,805	382.18%	382.27%	-13.13%
2015	\$114,894,398	\$203,011,137	\$31,604	176.69%	176.72%	70.10%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2006 - 2015

GROUP GRADED DEATH BENEFITS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$6,078,944	\$5,664,078	\$0	93.18%	93.18%	5.85%
2007	\$6,804,008	\$4,996,951	\$0	73.44%	73.44%	11.93%
2008	\$6,688,145	\$4,542,822	\$0	67.92%	67.92%	-1.70%
2009	\$6,536,371	\$5,226,765	\$0	79.96%	79.96%	-2.27%
2010	\$6,442,118	\$5,515,759	\$0	85.62%	85.62%	-1.44%
2011	\$6,579,972	\$5,041,623	\$0	76.62%	76.62%	2.14%
2012	\$6,778,410	\$29,722,021	\$0	438.48%	438.48%	3.02%
2013	\$9,521,830	\$20,030,580	\$0	210.36%	210.36%	40.47%
2014	\$8,869,181	\$19,448,194	\$0	219.28%	219.28%	-6.85%
2015	\$8,338,956	\$64,330,512	\$0	771.45%	771.45%	-5.98%

GROUP CREDIT LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$31,965,380	\$16,229,948	\$28,318	50.77%	50.86%	-7.49%
2007	\$34,865,411	\$16,000,567	\$14,676	45.89%	45.93%	9.07%
2008	\$28,058,128	\$16,504,778	\$29,790	58.82%	58.93%	-19.52%
2009	\$20,030,083	\$13,839,317	\$0	69.09%	69.09%	-28.61%
2010	\$18,951,964	\$14,064,472	\$20,835	74.21%	74.32%	-5.38%
2011	\$18,693,496	\$12,039,223	\$0	64.40%	64.40%	-1.36%
2012	\$19,441,996	\$10,086,360	\$17,195	51.88%	51.97%	4.00%
2013	\$18,284,588	\$10,102,456	\$0	55.25%	55.25%	-5.95%
2014	\$19,008,688	\$9,917,443	\$0	52.17%	52.17%	3.96%
2015	\$18,627,969	\$8,761,786	\$0	47.04%	47.04%	-2.00%

GROUP VARIABLE LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$22,475,590	\$19,826,088	\$2,623	88.21%	88.22%	9.71%
2007	\$140,088,224	\$20,329,605	\$7,434	14.51%	14.52%	523.29%
2008	\$20,806,062	\$68,233,492	\$6,875	327.95%	327.98%	-85.15%
2009	\$18,108,043	\$60,643,235	\$11,903	334.90%	334.96%	-12.97%
2010	\$13,744,813	\$23,437,707	\$15,512	170.52%	170.63%	-24.10%
2011	\$16,235,622	\$23,322,145	\$16,109	143.65%	143.75%	18.12%
2012	\$10,023,961	\$25,609,049	\$4,605	255.48%	255.52%	-38.26%
2013	\$11,089,927	\$28,180,830	\$9,373	254.11%	254.20%	10.63%
2014	\$18,608,285	\$26,580,443	\$17,789	142.84%	142.94%	67.79%
2015	\$30,024,097	\$42,388,462	\$9,994	141.18%	141.21%	61.35%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2006 - 2015

GROUP ORDINARY ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$497,524,140	\$765,071,081	\$469,820	153.78%	153.87%	-15.64%
2007	\$520,287,792	\$519,994,112	\$6,621,363	99.94%	101.22%	4.58%
2008	\$784,092,407	\$690,989,009	\$8,208,130	88.13%	89.17%	50.70%
2009	\$526,376,668	\$523,939,409	\$1,467,933	99.54%	99.82%	-32.87%
2010	\$377,742,889	\$354,147,826	\$3,527,400	93.75%	94.69%	-28.24%
2011	\$443,394,917	\$371,677,173	\$4,816,386	83.83%	84.91%	17.38%
2012	\$1,286,599,473	\$569,582,297	\$4,885,938	44.27%	44.65%	190.17%
2013	\$1,215,358,820	\$445,542,674	\$5,670,377	36.66%	37.13%	-5.54%
2014	\$1,250,302,650	\$518,116,456	\$7,108,176	41.44%	42.01%	2.88%
2015	\$1,195,012,181	\$632,679,012	\$6,638,324	52.94%	53.50%	-4.42%

GROUP VARIABLE ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$767,946,981	\$563,959,933	\$4,995,914	73.44%	74.09%	39.22%
2007	\$882,713,398	\$718,594,840	\$37,202	81.41%	81.41%	14.94%
2008	\$897,918,963	\$747,341,043	\$0	83.23%	83.23%	1.72%
2009	\$547,337,447	\$511,661,999	\$1,946	93.48%	93.48%	-39.04%
2010	\$461,435,583	\$634,639,714	\$0	137.54%	137.54%	-15.69%
2011	\$469,744,128	\$695,938,740	\$0	148.15%	148.15%	1.80%
2012	\$611,769,937	\$674,865,198	\$0	110.31%	110.31%	30.23%
2013	\$775,270,229	\$725,001,321	\$2,172	93.52%	93.52%	26.73%
2014	\$834,068,124	\$820,780,376	\$2,897	98.41%	98.41%	7.58%
2015	\$633,963,080	\$821,918,720	\$3,750	129.65%	129.65%	-23.99%

GROUP MODIFIED GUARANTEED ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$35,880,969	\$40,451,597	\$0	112.74%	112.74%	12.71%
2007	\$145,866,166	\$139,370,859	\$0	95.55%	95.55%	306.53%
2008	\$236,852,631	\$6,487,727	\$0	2.74%	2.74%	62.38%
2009	\$76,788,865	\$28,793,626	\$0	37.50%	37.50%	-67.58%
2010	\$17,091,150	\$115,767,079	\$0	677.35%	677.35%	-77.74%
2011	\$10,975,950	\$26,981,758	\$0	245.83%	245.83%	-35.78%
2012	\$860,724	\$19,799,074	\$0	2300.28%	2300.28%	-92.16%
2013	\$5,860,842	\$14,890,899	\$0	254.07%	254.07%	580.92%
2014	\$3,103,215	\$22,285,399	\$0	718.14%	718.14%	-47.05%
2015	\$194,358	\$8,532,691	\$0	4390.19%	4390.19%	-93.74%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2006 - 2015

GROUP EQUITY INDEXED ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$16,182,035	\$12,902,183	\$0	79.73%	79.73%	-83.26%
2007	\$18,796,075	\$21,419,128	\$0	113.96%	113.96%	16.15%
2008	\$14,724,952	\$41,748,247	\$0	283.52%	283.52%	-21.66%
2009	\$20,181,148	\$23,140,567	\$0	114.66%	114.66%	37.05%
2010	\$5,545,801	\$27,415,516	\$0	494.35%	494.35%	-72.52%
2011	\$7,655,126	\$30,004,800	\$0	391.96%	391.96%	38.03%
2012	\$3,875,811	\$32,528,069	\$0	839.26%	839.26%	-49.37%
2013	\$2,063,163	\$29,552,692	\$0	1432.40%	1432.40%	-46.77%
2014	\$10,449,121	\$24,703,135	\$0	236.41%	236.41%	406.46%
2015	\$8,352,794	\$26,979,194	\$0	323.00%	323.00%	-20.06%

GROUP DEPOSIT-TYPE FUNDS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$803,890,545	\$424,445,420	\$0	52.80%	52.80%	5.92%
2007	\$632,677,212	\$236,549,654	\$0	37.39%	37.39%	-21.30%
2008	\$638,626,738	\$176,877,540	\$0	27.70%	27.70%	0.94%
2009	\$438,035,129	\$223,147,429	\$0	50.94%	50.94%	-31.41%
2010	\$366,117,028	\$47,704,800	\$0	13.03%	13.03%	-16.42%
2011	\$440,123,270	\$62,217,325	\$0	14.14%	14.14%	20.21%
2012	\$628,330,497	\$66,943,569	\$0	10.65%	10.65%	42.76%
2013	\$771,451,359	\$74,484,253	\$0	9.66%	9.66%	22.78%
2014	\$906,292,397	\$90,102,664	\$0	9.94%	9.94%	17.48%
2015	\$857,318,280	\$121,690,165	\$0	14.19%	14.19%	-5.40%

GROUP OTHER CONSIDERATIONS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$1,295,029,723	\$1,620,116,075	\$6,042	125.10%	125.10%	56.11%
2007	\$752,113,800	\$523,935,827	\$433,229	69.66%	69.72%	-41.92%
2008	\$704,136,082	\$547,999,977	\$361,938	77.83%	77.88%	-6.38%
2009	\$897,667,166	\$400,903,559	\$289,300	44.66%	44.69%	27.48%
2010	\$912,689,265	\$983,015,495	\$167,935	107.71%	107.72%	1.67%
2011	\$908,840,653	\$1,132,886,816	\$1,574	124.65%	124.65%	-0.42%
2012	\$906,653,658	\$1,363,028,699	\$2,430	150.34%	150.34%	-0.24%
2013	\$992,689,149	\$907,473,876	\$0	91.42%	91.42%	9.49%
2014	\$974,728,559	\$1,310,530,841	\$0	134.45%	134.45%	-1.81%
2015	\$924,217,317	\$1,050,079,676	\$0	113.62%	113.62%	-5.18%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2006 - 2015

INDIVIDUAL COMPREHENSIVE MEDICAL EXPENSE

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$328,970,770	\$232,737,475	70.75%	\$336,358,147	\$232,951,409	69.26%	1.88%
2007	\$355,794,204	\$252,338,433	70.92%	\$347,742,236	\$255,724,919	73.54%	8.15%
2008	\$370,646,228	\$269,723,548	72.77%	\$370,337,030	\$264,857,277	71.52%	4.17%
2009	\$383,717,305	\$277,701,460	72.37%	\$379,320,792	\$268,794,687	70.86%	3.53%
2010	\$403,756,711	\$278,284,429	68.92%	\$404,165,742	\$276,889,791	68.51%	5.22%
2011	\$403,540,418	\$304,853,227	75.54%	\$393,273,014	\$305,857,550	77.77%	-0.05%
2012	\$414,007,266	\$324,023,037	78.27%	\$423,602,580	\$325,668,927	76.88%	2.59%
2013	\$438,556,358	\$349,105,794	79.60%	\$441,259,579	\$352,000,915	79.77%	5.93%
2014	\$917,829,288	\$836,198,409	91.11%	\$920,167,388	\$905,306,253	98.38%	109.28%
2015	\$1,302,586,263	\$1,140,538,225	87.56%	\$1,305,373,802	\$1,226,933,447	93.99%	41.92%

INDIVIDUAL MEDICARE SUPPLEMENT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$310,399,602	\$236,360,609	76.15%	\$315,122,856	\$238,049,670	75.54%	-4.35%
2007	\$324,879,304	\$243,883,414	75.07%	\$321,465,021	\$260,428,319	81.01%	4.66%
2008	\$332,402,036	\$251,031,533	75.52%	\$336,104,792	\$246,271,450	73.27%	2.32%
2009	\$344,897,933	\$264,372,317	76.65%	\$342,799,172	\$267,428,929	78.01%	3.76%
2010	\$355,636,160	\$262,414,053	73.79%	\$349,586,468	\$257,477,133	73.65%	3.11%
2011	\$391,032,013	\$294,933,638	75.42%	\$387,818,011	\$300,142,075	77.39%	9.95%
2012	\$432,218,959	\$313,127,641	72.45%	\$428,876,386	\$315,120,265	73.48%	10.53%
2013	\$455,009,751	\$329,452,671	72.41%	\$454,441,840	\$328,813,631	72.36%	5.27%
2014	\$482,152,981	\$347,057,903	71.98%	\$485,951,130	\$352,722,718	72.58%	5.97%
2015	\$490,239,680	\$360,881,200	73.61%	\$483,785,674	\$347,175,917	71.76%	1.68%

INDIVIDUAL LONG TERM CARE

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$185,431,140	\$86,279,415	46.53%	\$170,254,845	\$112,634,563	66.16%	6.10%
2007	\$193,810,804	\$92,957,108	47.96%	\$181,939,093	\$105,722,750	58.11%	4.52%
2008	\$201,668,862	\$99,526,786	49.35%	\$188,620,115	\$127,448,974	67.57%	4.05%
2009	\$206,264,542	\$107,862,055	52.29%	\$196,427,601	\$134,783,035	68.62%	2.28%
2010	\$204,002,042	\$118,750,667	58.21%	\$194,597,847	\$159,793,788	82.11%	-1.10%
2011	\$207,496,536	\$128,905,231	62.12%	\$193,756,171	\$163,123,353	84.19%	1.71%
2012	\$205,162,078	\$140,639,101	68.55%	\$198,031,471	\$183,676,020	92.75%	-1.13%
2013	\$207,446,905	\$149,032,662	71.84%	\$201,536,525	\$165,150,285	81.95%	1.11%
2014	\$216,523,099	\$156,112,233	72.10%	\$212,518,477	\$204,944,227	96.44%	4.38%
2015	\$226,180,312	\$174,251,668	77.04%	\$219,939,917	\$218,484,815	99.34%	4.46%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2006 - 2015

INDIVIDUAL SPECIFIED DISEASE

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$53,675,196	\$24,403,828	45.47%	\$53,568,411	\$25,131,162	46.91%	4.91%
2007	\$58,375,685	\$27,492,436	47.10%	\$58,639,713	\$31,366,646	53.49%	8.76%
2008	\$61,270,452	\$29,411,244	48.00%	\$61,653,241	\$31,827,291	51.62%	4.96%
2009	\$65,348,248	\$29,873,193	45.71%	\$65,173,053	\$32,790,176	50.31%	6.66%
2010	\$67,234,847	\$29,771,505	44.28%	\$67,528,994	\$33,107,946	49.03%	2.89%
2011	\$68,187,490	\$31,174,856	45.72%	\$68,789,302	\$32,705,387	47.54%	1.42%
2012	\$71,620,512	\$36,306,670	50.69%	\$71,053,985	\$38,124,188	53.66%	5.03%
2013	\$76,988,550	\$35,184,258	45.70%	\$76,905,133	\$38,065,418	49.50%	7.50%
2014	\$76,499,285	\$36,941,017	48.29%	\$76,551,105	\$38,240,202	49.95%	-0.64%
2015	\$79,941,706	\$38,936,168	48.71%	\$79,734,988	\$41,851,725	52.49%	4.50%

INDIVIDUAL ACCIDENT ONLY

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$47,939,093	\$20,627,176	43.03%	\$47,857,335	\$20,900,265	43.67%	9.58%
2007	\$52,708,199	\$23,629,140	44.83%	\$53,124,343	\$25,479,816	47.96%	9.95%
2008	\$55,364,139	\$25,146,994	45.42%	\$56,011,512	\$24,885,905	44.43%	5.04%
2009	\$56,765,950	\$25,067,281	44.16%	\$56,974,426	\$23,358,519	41.00%	2.53%
2010	\$57,040,268	\$25,743,539	45.13%	\$57,342,016	\$26,501,210	46.22%	0.48%
2011	\$58,883,142	\$27,889,908	47.36%	\$59,145,160	\$27,623,899	46.71%	3.23%
2012	\$59,535,290	\$27,176,435	45.65%	\$60,410,372	\$28,289,411	46.83%	1.11%
2013	\$56,610,700	\$23,953,435	42.31%	\$56,692,594	\$23,581,126	41.59%	-4.91%
2014	\$55,711,052	\$24,198,483	43.44%	\$55,621,306	\$25,209,434	45.32%	-1.59%
2015	\$58,683,332	\$27,509,679	46.88%	\$59,637,947	\$36,494,147	61.19%	5.34%

INDIVIDUAL DISABILITY INCOME

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$93,012,778	\$50,660,961	54.47%	\$95,149,424	\$56,931,860	59.83%	8.40%
2007	\$93,938,858	\$51,194,651	54.50%	\$94,168,754	\$67,333,637	71.50%	1.00%
2008	\$98,855,646	\$54,171,917	54.80%	\$99,404,881	\$62,204,792	62.58%	5.23%
2009	\$100,114,890	\$58,330,893	58.26%	\$100,166,356	\$68,256,699	68.14%	1.27%
2010	\$101,661,837	\$59,575,581	58.60%	\$101,823,091	\$67,168,757	65.97%	1.55%
2011	\$105,387,618	\$61,752,219	58.60%	\$103,445,226	\$57,928,897	56.00%	3.66%
2012	\$107,027,647	\$66,651,155	62.27%	\$107,539,883	\$86,051,840	80.02%	1.56%
2013	\$105,542,504	\$71,328,656	67.58%	\$105,371,718	\$74,759,002	70.95%	-1.39%
2014	\$108,615,001	\$75,711,689	69.71%	\$108,036,016	\$79,531,085	73.62%	2.91%
2015	\$106,818,978	\$67,848,508	63.52%	\$106,351,018	\$50,847,245	47.81%	-1.65%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2006 - 2015

INDIVIDUAL DENTAL

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$11,369,837	\$6,092,444	53.58%	\$11,350,265	\$5,992,842	52.80%	19.50%
2007	\$13,166,610	\$6,814,223	51.75%	\$13,197,137	\$6,245,948	47.33%	15.80%
2008	\$14,700,416	\$7,394,294	50.30%	\$14,706,583	\$7,197,429	48.94%	11.65%
2009	\$15,932,970	\$9,245,567	58.03%	\$15,953,279	\$9,198,512	57.66%	8.38%
2010	\$16,385,716	\$10,212,618	62.33%	\$16,248,416	\$10,244,914	63.05%	2.84%
2011	\$18,735,830	\$11,449,933	61.11%	\$18,583,774	\$11,323,993	60.93%	14.34%
2012	\$20,585,953	\$12,405,523	60.26%	\$20,492,069	\$12,768,492	62.31%	9.87%
2013	\$26,365,639	\$14,775,980	56.04%	\$26,384,901	\$14,722,908	55.80%	28.08%
2014	\$31,114,304	\$16,265,975	52.28%	\$30,847,967	\$17,741,835	57.51%	18.01%
2015	\$29,700,365	\$16,157,355	54.40%	\$28,823,472	\$17,988,347	62.41%	-4.54%

INDIVIDUAL LIMITED BENEFIT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$32,183,626	\$15,128,450	47.01%	\$32,426,875	\$13,588,842	41.91%	6.70%
2007	\$36,585,400	\$19,096,230	52.20%	\$36,696,997	\$22,746,280	61.98%	13.68%
2008	\$35,223,506	\$17,334,385	49.21%	\$36,046,099	\$16,536,022	45.87%	-3.72%
2009	\$33,851,985	\$16,090,223	47.53%	\$33,990,072	\$15,289,477	44.98%	-3.89%
2010	\$32,607,359	\$14,486,339	44.43%	\$32,557,670	\$15,171,764	46.60%	-3.68%
2011	\$33,260,202	\$14,973,051	45.02%	\$33,292,598	\$15,018,085	45.11%	2.00%
2012	\$33,897,113	\$14,688,218	43.33%	\$33,974,020	\$14,849,565	43.71%	1.91%
2013	\$35,291,790	\$15,111,733	42.82%	\$35,364,908	\$16,011,121	45.27%	4.11%
2014	\$35,038,403	\$14,762,555	42.13%	\$35,201,561	\$15,150,216	43.04%	-0.72%
2015	\$36,727,590	\$16,052,832	43.71%	\$36,735,278	\$17,324,879	47.16%	4.82%

INDIVIDUAL SHORT TERM CREDIT DISABILITY

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$1,381,915	\$1,241,348	89.83%	\$2,070,383	\$1,388,078	67.04%	-50.90%
2007	\$1,917,224	\$915,888	47.77%	\$2,355,926	\$571,587	24.26%	38.74%
2008	\$1,064,566	\$630,085	59.19%	\$688,431	-\$162,685	-23.63%	-44.47%
2009	\$1,192,049	\$731,047	61.33%	\$1,857,447	\$656,310	35.33%	11.98%
2010	\$1,290,386	\$466,115	36.12%	\$1,193,036	\$462,122	38.73%	8.25%
2011	\$1,293,238	\$423,836	32.77%	\$978,358	\$298,376	30.50%	0.22%
2012	\$1,547,792	\$429,538	27.75%	\$1,316,928	\$520,160	39.50%	19.68%
2013	\$1,533,569	\$384,684	25.08%	\$1,380,011	\$484,249	35.09%	-0.92%
2014	\$1,624,273	\$374,148	23.03%	\$1,438,629	\$235,053	16.34%	5.91%
2015	\$1,030,479	\$453,061	43.97%	\$1,623,018	\$453,835	27.96%	-36.56%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2006 - 2015

INDIVIDUAL LONG TERM CREDIT DISABILITY

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$15	\$0	0.00%	\$15	\$60	400.00%	-99.98%
2007	\$481	\$0	0.00%	\$477	-\$507	-106.29%	3106.67%
2008	\$3,525	\$0	0.00%	\$3,585	\$2,758	76.93%	632.85%
2009	\$2,969	\$100	3.37%	\$2,953	-\$1,634	-55.33%	-15.77%
2010	\$1,621	\$2,408	148.55%	\$13,052	\$132	1.01%	-45.40%
2011	-\$475	\$4,012	-844.63%	\$14,811	\$10,205	68.90%	-129.30%
2012	-\$12	\$4,144	-34533.33%	\$13,952	\$669	4.80%	-97.47%
2013	\$16,742	\$26,972	161.10%	\$36,016	\$44,998	124.94%	-139616.67%
2014	\$8,524	\$37,804	443.50%	\$35,295	-\$147	-0.42%	-49.09%
2015	-\$2,012	\$16,465	-818.34%	\$18,164	\$2,640	14.53%	-123.60%

INDIVIDUAL CREDIT UNEMPLOYMENT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2007	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2008	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2009	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2010	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2011	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2012	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2013	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2014	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2015	\$0	\$0	N/A	\$0	\$0	N/A	N/A

INDIVIDUAL STOP LOSS

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2007	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2008	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2009	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2010	\$66,402	\$0	0.00%	\$66,402	\$29,936	45.08%	N/A
2011	\$548,182	\$1,615,795	294.76%	\$548,182	\$292,363	53.33%	725.55%
2012	\$1,172,640	\$249,013	21.24%	\$1,172,641	\$1,718,842	146.58%	113.91%
2013	\$1,493,540	\$347,719	23.28%	\$1,493,540	\$848,221	56.79%	27.37%
2014	\$7,400,524	\$2,908,810	39.31%	\$7,400,524	\$4,553,555	61.53%	395.50%
2015	\$6,812,139	\$4,024,159	59.07%	\$6,791,220	\$4,807,619	70.79%	-7.95%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2006 - 2015

INDIVIDUAL MEDICARE PART D

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$326,720,230	\$233,559,225	71.49%	\$317,373,556	\$263,955,295	83.17%	N/A
2007	\$270,385,684	\$251,574,056	93.04%	\$284,114,632	\$248,105,730	87.33%	-17.24%
2008	\$302,911,489	\$286,325,553	94.52%	\$302,647,817	\$288,004,862	95.16%	12.03%
2009	\$382,523,063	\$309,741,115	80.97%	\$373,640,633	\$305,628,013	81.80%	26.28%
2010	\$381,465,425	\$271,361,702	71.14%	\$382,498,158	\$271,606,450	71.01%	-0.28%
2011	\$326,239,553	\$259,371,912	79.50%	\$322,422,184	\$259,632,480	80.53%	-14.48%
2012	\$369,238,655	\$305,661,699	82.78%	\$365,183,985	\$307,775,521	84.28%	13.18%
2013	\$307,815,776	\$220,070,813	71.49%	\$301,029,937	\$247,536,134	82.23%	-16.64%
2014	\$290,855,000	\$259,035,798	89.06%	\$297,869,741	\$249,412,469	83.73%	-5.51%
2015	\$278,574,895	\$221,293,739	79.44%	\$274,787,020	\$213,307,148	77.63%	-4.22%

INDIVIDUAL MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$128,954,432	\$95,594,103	74.13%	\$126,659,916	\$109,997,112	86.84%	N/A
2007	\$285,599,274	\$216,845,340	75.93%	\$286,228,563	\$230,982,475	80.70%	121.47%
2008	\$517,594,148	\$426,220,010	82.35%	\$518,891,924	\$428,841,919	82.65%	81.23%
2009	\$651,009,521	\$546,396,572	83.93%	\$646,971,608	\$545,709,429	84.35%	25.78%
2010	\$687,726,290	\$584,882,519	85.05%	\$688,549,873	\$569,541,064	82.72%	5.64%
2011	\$633,001,121	\$510,785,888	80.69%	\$633,285,444	\$514,164,052	81.19%	-7.96%
2012	\$675,746,804	\$539,764,950	79.88%	\$677,581,956	\$540,333,719	79.74%	6.75%
2013	\$692,548,832	\$646,320,274	93.32%	\$696,517,314	\$646,329,897	92.79%	2.49%
2014	\$430,507,723	\$355,661,255	82.61%	\$430,474,834	\$357,703,596	83.10%	-37.84%
2015	\$399,999,652	\$331,455,998	82.86%	\$399,680,863	\$326,264,355	81.63%	-7.09%

GROUP COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (2 - 50 EMPLOYEES)

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$886,637,972	\$700,662,436	79.02%	\$900,721,252	\$712,898,312	79.15%	0.32%
2007	\$967,933,529	\$734,944,627	75.93%	\$967,269,138	\$744,232,104	76.94%	9.17%
2008	\$1,062,144,740	\$795,089,132	74.86%	\$1,061,986,721	\$808,384,127	76.12%	9.73%
2009	\$1,041,682,994	\$812,992,214	78.05%	\$1,042,234,055	\$818,223,529	78.51%	-1.93%
2010	\$1,170,130,926	\$857,038,070	73.24%	\$1,170,358,339	\$863,867,476	73.81%	12.33%
2011	\$1,240,919,214	\$912,495,981	73.53%	\$1,219,533,648	\$905,726,448	74.27%	6.05%
2012	\$1,206,310,177	\$922,953,524	76.51%	\$1,220,304,803	\$929,551,460	76.17%	-2.79%
2013	\$1,239,216,740	\$923,592,671	74.53%	\$1,244,763,474	\$937,673,203	75.33%	2.73%
2014	\$1,142,248,689	\$831,655,694	72.81%	\$1,151,819,957	\$839,055,845	72.85%	-7.82%
2015	\$1,141,910,983	\$869,814,187	76.17%	\$1,142,851,740	\$873,452,937	76.43%	-0.03%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2006 - 2015

GROUP COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (3 - 25 EMPLOYEES)

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$604,736,347	\$466,551,021	77.15%	\$612,872,819	\$497,896,848	81.24%	-8.38%
2007	\$617,700,807	\$451,517,775	73.10%	\$623,326,131	\$485,994,031	77.97%	2.14%
2008	\$504,871,060	\$354,742,562	70.26%	\$506,495,717	\$384,152,443	75.85%	-18.27%
2009	\$678,297,673	\$417,470,311	61.55%	\$679,111,300	\$514,290,874	75.73%	34.35%
2010	\$734,466,521	\$525,253,930	71.52%	\$735,546,237	\$512,454,791	69.67%	8.28%
2011	\$755,301,467	\$537,091,033	71.11%	\$743,950,525	\$528,506,564	71.04%	2.84%
2012	\$583,451,091	\$430,006,305	73.70%	\$590,585,297	\$432,863,944	73.29%	-22.75%
2013	\$722,614,630	\$512,196,185	70.88%	\$723,443,997	\$520,098,615	71.89%	23.85%
2014	\$527,499,741	\$389,866,086	73.91%	\$528,638,293	\$391,545,946	74.07%	-27.00%
2015	\$668,203,305	\$482,937,558	72.27%	\$667,995,177	\$485,118,181	72.62%	26.67%

GROUP COMPREHENSIVE MEDICAL EXPENSE - LARGE EMPLOYER

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$1,580,839,426	\$1,371,899,838	86.78%	\$1,606,315,955	\$1,296,313,480	80.70%	18.30%
2007	\$1,734,986,043	\$1,460,725,710	84.19%	\$1,732,987,386	\$1,475,263,750	85.13%	9.75%
2008	\$1,957,296,360	\$1,613,528,243	82.44%	\$1,969,128,831	\$1,603,626,587	81.44%	12.81%
2009	\$2,055,332,127	\$1,775,423,333	86.38%	\$2,050,451,124	\$1,775,691,917	86.60%	5.01%
2010	\$2,002,684,307	\$1,647,874,254	82.28%	\$2,001,689,869	\$1,634,484,226	81.66%	-2.56%
2011	\$2,043,759,231	\$1,646,720,986	80.57%	\$2,034,772,780	\$1,677,153,032	82.42%	2.05%
2012	\$2,114,877,846	\$1,755,535,780	83.01%	\$2,118,110,754	\$1,768,789,278	83.51%	3.48%
2013	\$2,050,460,682	\$1,728,158,433	84.28%	\$2,047,788,163	\$1,714,039,659	83.70%	-3.05%
2014	\$2,004,949,742	\$1,652,444,180	82.42%	\$1,993,919,906	\$1,623,044,418	81.40%	-2.22%
2015	\$2,007,103,666	\$1,684,312,933	83.92%	\$2,003,173,649	\$1,646,221,270	82.18%	0.11%

GROUP COMPREHENSIVE MEDICAL EXPENSE - ASSOCIATION

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$128,982,788	\$83,277,556	64.56%	\$129,705,060	\$83,056,149	64.03%	5.19%
2007	\$135,911,686	\$85,819,359	63.14%	\$138,782,958	\$84,663,539	61.00%	5.37%
2008	\$144,915,810	\$94,952,549	65.52%	\$144,550,844	\$93,731,192	64.84%	6.62%
2009	\$154,919,191	\$94,458,209	60.97%	\$156,553,148	\$94,571,806	60.41%	6.90%
2010	\$176,302,725	\$111,571,200	63.28%	\$175,576,748	\$113,379,188	64.58%	13.80%
2011	\$213,067,406	\$152,451,260	71.55%	\$208,603,416	\$153,251,127	73.47%	20.85%
2012	\$210,628,599	\$160,926,194	76.40%	\$212,603,261	\$161,360,391	75.90%	-1.14%
2013	\$207,186,021	\$151,685,312	73.21%	\$208,643,668	\$152,833,979	73.25%	-1.63%
2014	\$176,373,796	\$143,196,477	81.19%	\$179,721,808	\$139,197,534	77.45%	-14.87%
2015	\$126,541,131	\$96,812,461	76.51%	\$131,346,793	\$94,855,503	72.22%	-28.25%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2006 - 2015

GROUP COMPREHENSIVE MEDICAL EXPENSE - DISCRETIONARY

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$6,885,212	\$3,499,606	50.83%	\$6,967,687	\$3,090,662	44.36%	-5.28%
2007	\$32,203,112	\$23,679,525	73.53%	\$32,174,354	\$23,347,963	72.57%	367.71%
2008	\$36,690,261	\$26,512,256	72.26%	\$36,569,867	\$27,028,469	73.91%	13.93%
2009	\$36,154,162	\$26,048,412	72.05%	\$36,023,915	\$27,070,754	75.15%	-1.46%
2010	\$3,995,007	\$2,283,103	57.15%	\$4,041,322	\$2,060,647	50.99%	-88.95%
2011	\$3,723,383	\$2,811,957	75.52%	\$3,655,670	\$3,205,589	87.69%	-6.80%
2012	\$3,554,493	\$3,346,550	94.15%	\$3,527,162	\$3,204,727	90.86%	-4.54%
2013	\$3,368,578	\$3,470,974	103.04%	\$3,462,918	\$3,831,077	110.63%	-5.23%
2014	\$381,640	\$875,912	229.51%	\$433,615	\$175,459	40.46%	-88.67%
2015	\$1,117	\$5,836	522.47%	\$1,117	\$6,167	552.10%	-99.71%

GROUP COMPREHENSIVE MEDICAL EXPENSE - FEDERAL EMPLOYEES

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$363,206,650	\$358,919,483	98.82%	\$364,709,162	\$356,212,467	97.67%	7.18%
2007	\$420,193,581	\$395,799,056	94.19%	\$417,299,279	\$396,430,854	95.00%	15.69%
2008	\$413,511,396	\$416,503,751	100.72%	\$412,717,467	\$428,679,354	103.87%	-1.59%
2009	\$455,718,504	\$418,791,009	91.90%	\$455,216,088	\$414,443,173	91.04%	10.21%
2010	\$487,828,913	\$458,395,289	93.97%	\$487,707,744	\$460,239,924	94.37%	7.05%
2011	\$471,890,761	\$424,701,223	90.00%	\$464,638,207	\$427,840,197	92.08%	-3.27%
2012	\$484,624,022	\$452,111,209	93.29%	\$490,105,025	\$458,223,275	93.49%	2.70%
2013	\$509,805,798	\$482,622,033	94.67%	\$512,579,016	\$484,276,163	94.48%	5.20%
2014	\$545,536,483	\$523,318,124	95.93%	\$561,678,984	\$524,328,434	93.35%	7.01%
2015	\$624,895,948	\$556,624,216	89.07%	\$626,630,255	\$562,523,568	89.77%	14.55%

GROUP MEDICARE SUPPLEMENT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$200,256,992	\$159,444,458	79.62%	\$198,891,302	\$201,655,337	101.39%	6.87%
2007	\$222,976,189	\$169,513,720	76.02%	\$221,626,847	\$172,179,604	77.69%	11.35%
2008	\$226,491,723	\$174,595,822	77.09%	\$225,782,304	\$175,866,146	77.89%	1.58%
2009	\$231,754,359	\$165,614,590	71.46%	\$230,416,669	\$165,066,720	71.64%	2.32%
2010	\$226,340,264	\$163,212,241	72.11%	\$225,282,067	\$162,819,461	72.27%	-2.34%
2011	\$217,061,714	\$168,815,502	77.77%	\$217,168,567	\$168,310,399	77.50%	-4.10%
2012	\$203,115,736	\$159,954,643	78.75%	\$205,429,468	\$159,682,393	77.73%	-6.42%
2013	\$196,644,545	\$151,548,529	77.07%	\$197,008,666	\$151,674,760	76.99%	-3.19%
2014	\$193,699,358	\$151,589,850	78.26%	\$192,082,500	\$150,841,159	78.53%	-1.50%
2015	\$204,900,217	\$162,151,342	79.14%	\$202,239,298	\$160,963,322	79.59%	5.78%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2006 - 2015

GROUP LONG TERM CARE

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$19,624,171	\$7,667,690	39.07%	\$15,663,704	\$8,848,037	56.49%	-11.98%
2007	\$29,910,251	\$7,668,348	25.64%	\$21,765,974	\$12,803,049	58.82%	52.42%
2008	\$28,712,579	\$14,732,268	51.31%	\$27,633,698	\$12,960,978	46.90%	-4.00%
2009	\$30,511,696	\$11,247,802	36.86%	\$30,496,420	\$12,342,998	40.47%	6.27%
2010	\$32,298,781	\$11,895,294	36.83%	\$30,255,587	\$13,591,952	44.92%	5.86%
2011	\$34,257,863	\$13,674,442	39.92%	\$31,694,453	\$20,819,619	65.69%	6.07%
2012	\$34,789,865	\$14,435,933	41.49%	\$32,038,191	\$20,245,997	63.19%	1.55%
2013	\$33,452,120	\$17,677,533	52.84%	\$30,721,626	\$13,262,610	43.17%	-3.85%
2014	\$36,126,891	\$18,804,607	52.05%	\$33,069,393	\$19,901,016	60.18%	8.00%
2015	\$36,275,466	\$21,314,430	58.76%	\$32,199,954	\$24,045,363	74.68%	0.41%

GROUP SPECIFIED DISEASE

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$10,554,160	\$3,432,381	32.52%	\$10,421,575	\$4,060,827	38.97%	24.68%
2007	\$6,000,269	\$2,679,796	44.66%	\$6,046,886	\$2,528,155	41.81%	-43.15%
2008	\$9,211,447	\$4,482,990	48.67%	\$9,155,550	\$4,904,814	53.57%	53.52%
2009	\$17,354,144	\$14,916,077	85.95%	\$17,478,106	\$10,612,735	60.72%	88.40%
2010	\$21,585,485	\$8,919,286	41.32%	\$21,516,226	\$9,472,882	44.03%	24.38%
2011	\$15,946,311	\$6,409,783	40.20%	\$16,117,968	\$6,995,102	43.40%	-26.12%
2012	\$17,607,701	\$8,390,650	47.65%	\$17,682,609	\$8,009,832	45.30%	10.42%
2013	\$19,968,532	\$7,509,688	37.61%	\$20,217,703	\$7,535,509	37.27%	13.41%
2014	\$24,961,891	\$8,637,135	34.60%	\$25,118,528	\$9,396,049	37.41%	25.01%
2015	\$27,245,712	\$9,509,880	34.90%	\$27,300,439	\$9,934,267	36.39%	9.15%

GROUP ACCIDENT ONLY

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$105,142,951	\$47,992,224	45.64%	\$105,661,993	\$49,741,908	47.08%	3.78%
2007	\$95,433,474	\$45,701,126	47.89%	\$94,870,744	\$52,482,231	55.32%	-9.23%
2008	\$87,160,796	\$51,632,494	59.24%	\$87,586,505	\$56,380,230	64.37%	-8.67%
2009	\$85,322,660	\$45,564,463	53.40%	\$83,068,482	\$36,881,093	44.40%	-2.11%
2010	\$96,106,857	\$45,609,772	47.46%	\$90,078,603	\$44,700,512	49.62%	12.64%
2011	\$97,329,393	\$47,953,765	49.27%	\$100,542,729	\$47,896,762	47.64%	1.27%
2012	\$93,669,143	\$44,365,104	47.36%	\$94,083,836	\$45,430,057	48.29%	-3.76%
2013	\$99,026,369	\$47,957,270	48.43%	\$100,643,515	\$49,955,641	49.64%	5.72%
2014	\$109,907,195	\$45,080,334	41.02%	\$110,792,405	\$46,424,218	41.90%	10.99%
2015	\$109,615,562	\$43,523,286	39.71%	\$110,621,146	\$42,190,276	38.14%	-0.27%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2006 - 2015

GROUP DISABILITY INCOME

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$243,294,314	\$161,498,969	66.38%	\$241,790,431	\$188,529,874	77.97%	6.46%
2007	\$258,280,702	\$182,501,605	70.66%	\$254,581,547	\$193,562,759	76.03%	6.16%
2008	\$255,564,883	\$184,783,260	72.30%	\$254,915,092	\$196,034,771	76.90%	-1.05%
2009	\$258,760,883	\$176,556,410	68.23%	\$256,420,533	\$189,010,903	73.71%	1.25%
2010	\$254,728,387	\$190,611,485	74.83%	\$256,219,166	\$208,123,252	81.23%	-1.56%
2011	\$252,694,869	\$197,779,613	78.27%	\$257,839,761	\$212,375,298	82.37%	-0.80%
2012	\$258,592,907	\$202,323,947	78.24%	\$262,161,281	\$214,633,320	81.87%	2.33%
2013	\$259,900,676	\$212,934,734	81.93%	\$260,513,436	\$228,524,884	87.72%	0.51%
2014	\$269,201,441	\$212,951,954	79.11%	\$268,290,961	\$217,048,128	80.90%	3.58%
2015	\$303,329,965	\$229,521,732	75.67%	\$302,330,839	\$238,471,048	78.88%	12.68%

GROUP DENTAL

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$170,101,342	\$118,680,807	69.77%	\$167,187,309	\$122,583,830	73.32%	9.25%
2007	\$179,952,585	\$125,274,508	69.62%	\$177,933,575	\$125,921,554	70.77%	5.79%
2008	\$191,105,734	\$134,629,290	70.45%	\$189,372,101	\$134,927,961	71.25%	6.20%
2009	\$192,108,990	\$135,631,538	70.60%	\$189,886,540	\$141,080,718	74.30%	0.52%
2010	\$199,565,441	\$145,810,996	73.06%	\$199,495,724	\$146,369,623	73.37%	3.88%
2011	\$203,840,252	\$147,687,410	72.45%	\$208,091,722	\$147,890,089	71.07%	2.14%
2012	\$218,668,481	\$161,839,723	74.01%	\$223,189,228	\$162,520,532	72.82%	7.27%
2013	\$220,118,548	\$165,816,300	75.33%	\$219,285,057	\$166,155,018	75.77%	0.66%
2014	\$232,335,863	\$172,716,488	74.34%	\$230,871,383	\$175,080,700	75.83%	5.55%
2015	\$245,898,323	\$176,723,210	71.87%	\$245,215,424	\$179,056,110	73.02%	5.84%

GROUP LIMITED BENEFIT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$171,032,545	\$78,730,474	46.03%	\$170,947,087	\$83,312,347	48.74%	13.46%
2007	\$190,462,502	\$83,562,105	43.87%	\$190,165,792	\$88,246,389	46.40%	11.36%
2008	\$189,102,059	\$89,172,031	47.16%	\$189,147,382	\$87,528,860	46.28%	-0.71%
2009	\$155,451,272	\$95,511,750	61.44%	\$154,976,542	\$90,523,451	58.41%	-17.80%
2010	\$121,571,940	\$90,947,812	74.81%	\$121,543,614	\$85,136,915	70.05%	-21.79%
2011	\$136,070,457	\$93,916,134	69.02%	\$136,247,583	\$93,571,683	68.68%	11.93%
2012	\$149,044,553	\$98,519,019	66.10%	\$149,533,800	\$100,921,166	67.49%	9.53%
2013	\$151,711,089	\$105,597,381	69.60%	\$151,494,391	\$107,054,384	70.67%	1.79%
2014	\$146,851,719	\$111,278,930	75.78%	\$148,179,250	\$114,894,376	77.54%	-3.20%
2015	\$162,635,242	\$112,628,183	69.25%	\$161,918,619	\$115,831,671	71.54%	10.75%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2006 - 2015

GROUP SHORT TERM CREDIT DISABILITY

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$27,568,788	\$11,379,212	41.28%	\$29,733,121	\$9,551,393	32.12%	2.74%
2007	\$26,096,861	\$9,907,171	37.96%	\$27,714,654	\$8,112,531	29.27%	-5.34%
2008	\$22,594,850	\$9,111,668	40.33%	\$25,065,395	\$7,503,831	29.94%	-13.42%
2009	\$15,692,268	\$8,600,798	54.81%	\$20,885,202	\$7,332,032	35.11%	-30.55%
2010	\$13,897,403	\$7,464,066	53.71%	\$17,198,226	\$5,725,319	33.29%	-11.44%
2011	\$13,404,416	\$6,243,141	46.58%	\$14,917,008	\$4,711,093	31.58%	-3.55%
2012	\$14,102,883	\$5,424,730	38.47%	\$13,222,269	\$4,618,540	34.93%	5.21%
2013	\$13,323,245	\$4,749,199	35.65%	\$13,282,084	\$3,675,444	27.67%	-5.53%
2014	\$13,672,599	\$4,131,411	30.22%	\$13,230,216	\$3,351,536	25.33%	2.62%
2015	\$13,207,014	\$3,732,757	28.26%	\$13,215,189	\$3,721,543	28.16%	-3.41%

GROUP LONG TERM CREDIT DISABILITY

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$942,124	\$419,947	44.57%	\$942,478	\$364,028	38.62%	-67.94%
2007	\$1,252,527	\$554,680	44.28%	\$1,270,826	\$657,514	51.74%	32.95%
2008	\$1,181,121	\$618,971	52.41%	\$1,185,633	\$468,092	39.48%	-5.70%
2009	\$864,271	\$589,887	68.25%	\$831,283	\$699,139	84.10%	-26.83%
2010	\$811,029	\$550,504	67.88%	\$750,498	\$391,397	52.15%	-6.16%
2011	\$513,600	\$412,139	80.25%	\$494,369	\$234,644	47.46%	-36.67%
2012	\$502,052	\$544,867	108.53%	\$478,605	\$460,235	96.16%	-2.25%
2013	\$268,879	\$352,003	130.92%	\$319,070	\$322,439	101.06%	-46.44%
2014	\$252,217	\$318,389	126.24%	\$272,788	\$183,714	67.35%	-6.20%
2015	\$101,868	\$215,563	211.61%	\$116,620	\$93,997	80.60%	-59.61%

GROUP CREDIT UNEMPLOYMENT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2007	\$0	\$0	N/A	\$317	-\$77	-24.29%	N/A
2008	\$0	\$0	N/A	\$103	\$0	0.00%	N/A
2009	-\$518	\$513	-99.03%	\$17,795	-\$979	-5.50%	N/A
2010	\$0	\$0	N/A	\$0	\$0	N/A	-100.00%
2011	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2012	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2013	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2014	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2015	\$0	\$0	N/A	\$0	\$0	N/A	N/A

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2006 - 2015

GROUP STOP LOSS

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	117,584,904	90,581,960	77.04%	117,788,867	98,006,992	83.21%	-3.67%
2007	121,404,526	102,608,262	84.52%	123,205,114	107,131,127	86.95%	3.25%
2008	138,403,489	101,010,079	72.98%	138,339,711	105,913,017	76.56%	14.00%
2009	147,543,722	110,561,963	74.94%	146,705,478	115,245,737	78.56%	6.60%
2010	148,663,632	108,076,042	72.70%	147,405,469	117,972,833	80.03%	0.76%
2011	172,887,922	127,766,825	73.90%	172,900,544	131,863,432	76.27%	16.29%
2012	184,005,327	130,083,713	70.70%	182,778,042	119,374,475	65.31%	6.43%
2013	234,150,257	180,958,786	77.28%	235,327,544	177,937,489	75.61%	27.25%
2014	281,925,029	225,743,687	80.07%	281,526,112	235,172,185	83.53%	20.40%
2015	\$331,623,405	\$254,223,258	76.66%	\$331,119,779	\$258,786,878	78.16%	17.63%

GROUP MEDICARE PART D

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$91,730,819	\$70,114,475	76.44%	\$93,648,540	\$111,374,464	118.93%	N/A
2007	\$139,911,598	\$117,890,777	84.26%	\$140,300,448	\$117,219,561	83.55%	52.52%
2008	\$90,010,069	\$77,003,177	85.55%	\$89,370,677	\$77,264,926	86.45%	-35.67%
2009	\$106,989,293	\$80,532,247	75.27%	\$106,160,884	\$81,323,055	76.60%	18.86%
2010	\$136,607,610	\$101,688,678	74.44%	\$137,271,715	\$102,380,472	74.58%	27.68%
2011	\$141,692,372	\$126,114,515	89.01%	\$141,006,592	\$104,066,574	73.80%	3.72%
2012	\$155,458,744	\$120,339,089	77.41%	\$149,922,156	\$119,046,628	79.41%	9.72%
2013	\$146,684,866	\$118,106,875	80.52%	\$151,393,339	\$119,811,477	79.14%	-5.64%
2014	\$173,901,526	\$143,048,260	82.26%	\$175,848,220	\$144,695,139	82.28%	18.55%
2015	\$149,963,050	\$111,815,472	74.56%	\$135,627,899	\$109,296,951	80.59%	-13.77%

GROUP MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2006	\$38,826,278	\$32,191,185	82.91%	\$38,625,605	\$38,230,142	98.98%	N/A
2007	\$71,591,896	\$51,002,021	71.24%	\$72,803,620	\$55,027,288	75.58%	84.39%
2008	\$76,214,475	\$57,629,971	75.62%	\$76,067,986	\$59,240,391	77.88%	6.46%
2009	\$135,213,007	\$100,572,989	74.38%	\$134,278,810	\$107,800,294	80.28%	77.41%
2010	\$184,278,471	\$151,514,936	82.22%	\$185,318,381	\$153,113,939	82.62%	36.29%
2011	\$227,741,217	\$187,262,101	82.23%	\$227,020,511	\$182,099,266	80.21%	23.59%
2012	\$233,541,335	\$179,670,168	76.93%	\$231,876,705	\$181,393,527	78.23%	2.55%
2013	\$341,763,425	\$294,759,592	86.25%	\$352,017,766	\$292,618,231	83.13%	46.34%
2014	\$560,146,920	\$488,893,136	87.28%	\$565,611,452	\$486,316,913	85.98%	63.90%
2015	\$691,127,193	\$578,694,688	83.73%	\$680,220,832	\$576,935,427	84.82%	23.38%

**TOTAL
LIFE INSURANCE
BY
LINE OF BUSINESS**

**MISSOURI DEPARTMENT OF INSURANCE
2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS**

LINE NUMBER OF BUSINESS	LINE DESCRIPTION	TOTAL NUMBER OF INSURED	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIVIDENDS TO POLICYHOLDERS	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
<u>INDIVIDUAL</u>							
1. 1	WHOLE LIFE	1,600,687	\$728,998,826	\$288,003,675	\$792,816,948	\$58,180,996	148.26%
1. 2	TERM LIFE	779,959	\$511,193,270	\$8,441,483	\$339,538,182	\$191,086,436	68.07%
1. 3	UNIVERSAL LIFE	420,148	\$705,749,417	\$9,782,936	\$839,767,533	\$66,480,297	120.38%
1. 4	GRADED DEATH BENEFITS	67,072	\$11,447,960	\$16,088	\$8,800,530	\$403,182	77.01%
1. 5	CREDIT LIFE	20,129	\$832,714	\$0	\$639,152	\$74,907	76.76%
1. 6	VARIABLE LIFE	91,871	\$169,617,933	\$4,607,563	\$257,993,770	\$22,122,008	154.82%
1. 7A	ORDINARY ANNUITIES	236,044	\$1,010,352,796	\$37,848,313	\$1,417,074,100	\$0	144.00%
1. 7B	VARIABLE ANNUITIES	279,664	\$2,880,957,952	\$623,014	\$2,641,997,771	\$0	91.73%
1. 7C	MODIFIED GUARANTEED ANNUITIES	2,513	\$8,061,782	\$0	\$19,973,129	\$0	247.75%
1. 7D	EQUITY INDEXED ANNUITIES	77,636	\$1,052,902,085	\$0	\$205,920,922	\$0	19.56%
1. 8	DEPOSIT-TYPE FUNDS	40,331	\$86,489,700	-\$1	\$48,147,581	\$0	55.67%
1. 9	OTHER CONSIDERATIONS	18,640	\$103,558,273	\$0	\$255,857,454	\$0	247.07%
1.10	TOTAL INDIVIDUAL	3,634,694	\$7,270,162,708	\$349,323,071	\$6,828,527,072	\$338,347,833	98.73%
<u>GROUP</u>							
2. 1	WHOLE LIFE	117,657	\$53,726,734	\$40,128	\$105,148,186	\$2,063,654	195.78%
2. 2	TERM LIFE	2,015,033	\$484,429,841	\$1,322,907	\$376,373,301	\$196,889,474	77.97%
2. 3	UNIVERSAL LIFE	51,833	\$114,894,398	\$31,604	\$203,011,137	\$8,265,342	176.72%
2. 4	GRADED DEATH BENEFITS	22,737	\$8,338,956	\$0	\$64,330,512	\$105,821	771.45%
2. 5	CREDIT LIFE	206,216	\$18,627,969	\$0	\$8,761,786	\$1,312,197	47.04%
2. 6	VARIABLE LIFE	19,639	\$30,024,097	\$9,994	\$42,388,462	\$14,323,812	141.21%
2. 7A	ORDINARY ANNUITIES	253,953	\$1,195,012,181	\$6,638,324	\$632,679,012	\$0	53.50%
2. 7B	VARIABLE ANNUITIES	118,534	\$633,963,080	\$3,750	\$821,918,720	\$0	129.65%
2. 7C	MODIFIED GUARANTEED ANNUITIES	1,162	\$194,358	\$0	\$8,532,691	\$0	4390.19%
2. 7D	EQUITY INDEXED ANNUITIES	3,932	\$8,352,794	\$0	\$26,979,194	\$0	323.00%
2. 8	DEPOSIT-TYPE FUNDS	125,423	\$857,318,280	\$0	\$121,690,165	\$0	14.19%
2. 9	OTHER CONSIDERATIONS	168,922	\$924,217,317	\$0	\$1,050,079,676	\$0	113.62%
2.10	TOTAL GROUP	3,105,041	\$4,329,100,005	\$8,046,707	\$3,461,892,842	\$222,960,300	80.15%
<u>TOTAL INDIVIDUAL AND GROUP BUSINESS</u>							
3	TOTAL LIFE	6,739,733	\$11,599,262,713	\$357,369,778	\$10,290,419,914	\$561,308,135	91.80%

**INDIVIDUAL
LIFE INSURANCE
BY LINE OF BUSINESS
BY COMPANY**

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.13%	71	1,332	\$930,786	\$0	\$292,291	\$13,156	31.40%
2	AAA LIFE INSURANCE COMPANY	0.04%	120	609	\$322,947	\$0	\$101,624	\$13,351	31.47%
3	ABILITY INSURANCE COMPANY	0.00%	314	3	\$192	\$0	\$0	\$15	0.00%
4	AETNA LIFE INSURANCE COMPANY	0.05%	107	2,309	\$394,352	\$494,807	\$561,537	\$29,263	267.87%
5	ALFA LIFE INSURANCE CORPORATION	0.00%	322	1	\$0	\$0	\$0	\$10	N/A
6	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERI	0.09%	84	991	\$673,709	\$0	\$0	\$7,606	0.00%
7	ALLSTATE ASSURANCE COMPANY	0.00%	313	3	\$260	\$0	\$0	\$55	0.00%
8	ALLSTATE LIFE INSURANCE COMPANY	0.06%	102	1,738	\$423,692	\$0	\$467,812	\$29,493	110.41%
9	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	290	7	\$1,445	\$0	\$0	\$112	0.00%
10	AMALGAMATED LIFE INSURANCE COMPANY	0.00%	322	27	\$0	\$0	\$0	\$215	N/A
11	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF T	0.10%	81	1,170	\$706,405	\$484	\$475,243	\$11,183	67.34%
12	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	231	50	\$21,009	\$0	\$50,740	\$1,855	241.52%
13	AMERICAN BENEFIT LIFE INSURANCE COMPANY	0.00%	260	263	\$8,630	\$9	\$0	\$1,248	0.10%
14	AMERICAN CONTINENTAL INSURANCE COMPANY	0.15%	65	1,457	\$1,119,660	\$0	\$282,192	\$14,046	25.20%
15	AMERICAN EQUITY INVESTMENT LIFE INSURANCE COM	0.01%	190	145	\$64,749	\$0	\$0	\$2,243	0.00%
16	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF COL	0.10%	79	2,732	\$726,631	\$0	\$165,187	\$68,627	22.73%
17	AMERICAN FAMILY LIFE INSURANCE COMPANY	2.77%	8	50,987	\$20,186,523	\$2,796,615	\$16,720,283	\$4,998,999	96.68%
18	AMERICAN FIDELITY ASSURANCE COMPANY	0.22%	54	4,243	\$1,625,833	\$22,089	\$55,112	\$31,784	4.75%
19	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.02%	138	1,315	\$177,537	\$983	\$106,867	\$13,644	60.75%
20	AMERICAN GENERAL LIFE INSURANCE CO	0.86%	26	45,883	\$6,276,634	\$585,386	\$10,344,089	\$470,233	174.13%
21	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.01%	206	2,096	\$43,012	\$1,505	\$324,532	\$4,252	758.01%
22	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.00%	229	8	\$22,041	\$0	\$0	\$83	0.00%
23	AMERICAN HOME LIFE INSURANCE COMPANY	0.16%	64	3,316	\$1,140,726	\$27,591	\$920,381	\$38,703	83.10%
24	AMERICAN INCOME LIFE INSURANCE CO	1.56%	17	33,275	\$11,337,543	\$359	\$3,792,956	\$600,103	33.46%
25	AMERICAN LIFE & SECURITY CORP	0.02%	149	632	\$148,875	\$83	\$143,798	\$4,417	96.65%
26	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.05%	115	2,628	\$358,485	\$12,099	\$651,857	\$13,616	185.21%
27	AMERICAN NATIONAL INSURANCE COMPANY	0.44%	41	35,544	\$3,231,888	\$41,821	\$3,423,002	\$229,176	107.21%
28	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF T	0.00%	292	19	\$1,239	\$0	\$7,538	\$50	608.39%
29	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURANC	0.00%	262	12	\$8,382	\$0	\$0	\$224	0.00%
30	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.00%	248	27	\$12,726	\$0	\$0	\$418	0.00%
31	AMERICAN REPUBLIC CORP INSURANCE COMPANY	0.00%	314	0	\$192	\$0	\$0	\$0	0.00%
32	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	215	1,333	\$31,167	\$44,676	\$103,717	\$9,002	476.12%
33	AMERICAN RETIREMENT LIFE INSURANCE COMPANY	0.00%	298	3	\$831	\$0	\$0	\$25	0.00%
34	AMERICAN UNDERWRITERS LIFE INSURANCE COMPANY	0.00%	312	4	\$268	\$0	\$0	\$252	0.00%
35	AMERICAN UNITED LIFE INSURANCE COMPANY	0.79%	28	2,019	\$5,789,166	\$518,534	\$1,328,860	\$242,600	31.91%
36	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.26%	51	3,318	\$1,868,345	\$2,025	\$949,842	\$31,979	50.95%
37	AMERITAS LIFE INSURANCE CORP	0.05%	108	1,931	\$391,148	\$339,295	\$1,174,250	\$55,021	386.95%
38	AMICA LIFE INSURANCE COMPANY	0.00%	234	32	\$20,195	\$0	\$146	\$1,082	0.72%
39	ANTHEM LIFE INSURANCE COMPANY	0.00%	247	34	\$12,974	\$0	\$29,337	\$560	226.12%
40	ASSURED LIFE ASSOCIATION	0.00%	251	99	\$11,818	\$646	\$58,916	\$666	503.99%
41	ASSURITY LIFE INSURANCE COMPANY	0.23%	53	4,513	\$1,710,648	\$617,731	\$1,837,380	\$74,231	143.52%
42	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF N	0.02%	139	191	\$177,040	\$0	\$0	\$1,928	0.00%
43	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.05%	116	2,157	\$356,120	\$7,774	\$1,120,391	\$27,480	316.79%
44	ATHENE ANNUITY AND LIFE COMPANY	0.17%	61	3,109	\$1,255,018	\$1,053,971	\$3,259,676	\$109,076	343.71%
45	ATLANTA LIFE INSURANCE COMPANY	0.01%	212	4,468	\$36,617	\$0	\$99,582	\$6,210	271.96%
46	AURIGEN REINSURANCE COMPANY OF AMERICA	0.00%	305	4	\$438	\$0	\$0	\$295	0.00%
47	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.03%	128	191	\$248,087	\$0	\$1,968,248	\$22,117	793.37%
48	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	271	25	\$3,941	\$0	\$14,040	\$384	356.25%
49	AUTO OWNERS LIFE INSURANCE COMPANY	0.05%	118	1,030	\$352,521	\$0	\$105,291	\$29,366	29.87%
50	AXA EQUITABLE LIFE INSURANCE COMPANY	0.36%	45	8,707	\$2,647,258	\$4,166,607	\$8,630,385	\$184,457	483.41%
51	BALTIMORE LIFE INSURANCE COMPANY THE	0.08%	86	636	\$608,158	\$7,221	\$261,272	\$9,186	44.15%
52	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.01%	207	166	\$41,755	\$0	\$16,724	\$959	40.05%
53	BANKERS LIFE AND CASUALTY COMPANY	0.89%	25	14,907	\$6,492,569	\$24,655	\$3,970,800	\$141,622	61.54%
54	BANNER LIFE INSURANCE COMPANY	0.02%	158	145	\$125,748	\$55,967	\$370,762	\$270,700	339.35%
55	BENEFICIAL LIFE INSURANCE COMPANY	0.00%	232	62	\$20,740	\$6,972	\$10,992	\$960	86.62%
56	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	250	38	\$11,951	\$0	\$16,755	\$354	140.20%
57	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.80%	27	28,409	\$5,832,961	\$4,222	\$2,677,978	\$478,352	45.98%
58	C M LIFE INSURANCE COMPANY	0.02%	145	245	\$158,665	\$0	\$0	\$1,961	0.00%
59	CANADA LIFE ASSURANCE COMPANY	0.13%	69	715	\$966,767	\$504,161	\$2,145,811	\$108,793	274.11%
60	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.02%	154	4,519	\$143,355	\$0	\$673,596	\$14,376	469.88%
61	CAPITOL LIFE INSURANCE COMPANY	0.03%	135	616	\$195,432	\$0	\$40,000	\$7,564	20.47%
62	CATHOLIC FINANCIAL LIFE	0.02%	156	1,158	\$138,443	\$18,492	\$237,843	\$11,528	185.16%
63	CATHOLIC HOLY FAMILY SOCIETY	0.39%	44	3,384	\$2,837,587	\$0	\$1,501,257	\$18,370	52.91%
64	CATHOLIC ORDER OF FORESTERS	0.01%	170	1,179	\$100,125	\$32,639	\$62,066	\$20,817	94.59%
65	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.00%	222	39	\$26,554	\$0	\$16,677	\$281	62.80%
66	CENTRAL SECURITY LIFE INSURANCE CO	0.02%	157	4,311	\$127,569	\$2,353	\$314,621	\$6,639	248.47%
67	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	216	156	\$30,522	\$7,641	\$66,608	\$1,246	243.26%
68	CENTRAL UNITED LIFE INSURANCE COMPANY	0.01%	211	225	\$36,655	\$949	\$64,821	\$4,171	179.43%
69	CENTURY LIFE ASSURANCE COMPANY	0.00%	322	1	\$0	\$0	\$0	\$4	N/A

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
70	CHARTER NATIONAL LIFE INSURANCE COMPANY	0.00%	322	5	\$0	\$0	\$0	\$49	N/A
71	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.06%	100	940	\$430,125	\$65	\$170,234	\$7,601	39.59%
72	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.05%	112	619	\$376,872	\$0	\$304,629	\$6,314	80.83%
73	CHURCH LIFE INSURANCE CORPORATION	0.00%	300	11	\$689	\$0	\$276,225	\$74	40090.71%
74	CICA LIFE INSURANCE COMPANY OF AMERICA	0.06%	98	1,283	\$436,866	\$1,107	\$592,351	\$26,244	135.84%
75	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	296	3	\$890	\$0	\$0	\$12	0.00%
76	CINCINNATI LIFE INSURANCE COMPANY THE	0.10%	78	1,124	\$737,663	\$0	\$509,250	\$55,576	69.04%
77	CITIZENS SECURITY LIFE INS CO	0.02%	160	503	\$118,611	\$0	\$131,060	\$3,114	110.50%
78	CMFG LIFE INSURANCE COMPANY	0.36%	46	6,076	\$2,593,503	\$232,251	\$1,890,549	\$80,424	81.85%
79	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.05%	111	1,029	\$377,436	\$0	\$116,444	\$17,067	30.85%
80	COLONIAL PENN LIFE INSURANCE COMPANY	0.02%	163	248	\$115,667	\$0	\$96,648	\$2,110	83.56%
81	COLORADO BANKERS LIFE INS CO	0.08%	87	750	\$581,065	\$0	\$116,728	\$22,834	20.09%
82	COLUMBIAN LIFE INSURANCE COMPANY	0.50%	39	6,782	\$3,635,551	\$487	\$1,587,187	\$132,618	43.67%
83	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.02%	146	323	\$154,903	\$8,170	\$272,854	\$4,759	181.42%
84	COLUMBUS LIFE INSURANCE COMPANY	0.00%	217	143	\$30,452	\$42,787	\$64,424	\$3,086	352.07%
85	COMBINED INSURANCE CO OF AMERICA	0.16%	62	7,681	\$1,162,649	\$0	\$2,056,311	\$59,625	176.86%
86	COMPANION LIFE INSURANCE COMPANY	0.00%	291	8	\$1,248	\$0	\$0	\$130	0.00%
87	COMPBENEFITS INSURANCE COMPANY	0.00%	280	27	\$3,075	\$0	\$0	\$222,500	0.00%
88	CONNECTICUT GENERAL LIFE INS CO	0.20%	59	642	\$1,449,483	\$291,367	\$7,328,030	\$99,722	525.66%
89	CONSTITUTION LIFE INSURANCE COMPANY	0.10%	82	1,656	\$698,373	\$0	\$755,450	\$13,368	108.17%
90	CONTINENTAL GENERAL INSURANCE COMPANY	0.03%	131	879	\$226,155	\$204	\$80,725	\$11,407	35.78%
91	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.00%	244	1,077	\$14,307	\$0	\$429,650	\$10,074	3003.08%
92	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.00%	308	3	\$356	\$0	\$0	\$30	0.00%
93	COUNTRY LIFE INSURANCE COMPANY	0.59%	33	9,760	\$4,323,603	\$1,060,713	\$3,633,658	\$1,101,367	108.58%
94	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	240	400	\$17,659	\$3,448	\$45,042	\$4,442	274.59%
95	CSA FRATERNAL LIFE	0.00%	214	531	\$31,324	\$0	\$155,811	\$2,924	497.42%
96	CSI LIFE INSURANCE COMPANY	0.00%	282	9	\$2,838	\$0	\$0	\$51	0.00%
97	DEARBORN NATIONAL LIFE INSURANCE COMPANY	0.01%	191	391	\$62,163	\$0	\$54,484	\$2,729	87.65%
98	DEGREE OF HONOR PROTECTIVE ASSOC	0.03%	133	777	\$220,385	\$0	\$81,179	\$4,570	36.84%
99	DELAWARE LIFE INSURANCE COMPANY	0.00%	322	63	\$0	\$0	\$2,146,055	\$10,950	N/A
100	ELCO MUTUAL LIFE AND ANNUITY	0.00%	289	83	\$1,573	\$269	\$6,925	\$247	457.34%
101	EMC NATIONAL LIFE COMPANY	0.07%	91	1,952	\$491,707	\$23,632	\$310,577	\$30,333	67.97%
102	EPIC LIFE INSURANCE COMPANY THE	0.00%	307	1	\$372	\$0	\$0	\$5	0.00%
103	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	0.12%	72	2,104	\$893,844	\$0	\$844,835	\$15,165	94.52%
104	EQUITRUST LIFE INSURANCE COMPANY	0.00%	319	20	\$36	\$0	\$0	\$7,182	0.00%
105	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.06%	103	2,066	\$412,083	\$38,743	\$489,948	\$30,911	128.30%
106	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AME	0.01%	198	148	\$49,251	\$0	\$37	\$5,090	0.08%
107	FAMILY LIFE INSURANCE COMPANY	0.07%	88	1,398	\$512,830	\$0	\$698,150	\$19,692	136.14%
108	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	321	242	\$13	\$0	\$123,199	\$1,296	947684.62%
109	FARM BUREAU LIFE INSURANCE COMPANY OF MISSOURI	3.31%	7	44,457	\$24,157,617	\$3,057,746	\$16,816,081	\$1,735,044	82.27%
110	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.06%	97	7,767	\$439,047	\$5,672	\$2,661,409	\$144,974	607.47%
111	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.01%	202	143	\$45,177	\$4,105	\$73,281	\$2,766	171.30%
112	FEDERATED LIFE INSURANCE COMPANY	0.00%	252	119	\$11,096	\$0	\$11,307	\$975	101.90%
113	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.01%	204	261	\$43,100	\$3,872	\$70,061	\$2,428	171.54%
114	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.01%	205	317	\$43,034	\$13,667	\$82,413	\$2,516	223.27%
115	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.02%	159	1,982	\$118,876	\$0	\$318,187	\$19,526	267.66%
116	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMP	0.02%	144	504	\$159,622	\$251,132	\$784,620	\$10,470	648.88%
117	FIRST CATHOLIC SLOVAK LADIES ASSOCIATION OF T	0.00%	261	145	\$8,629	\$12,248	\$106,357	\$4,948	1374.49%
118	FIRST CATHOLIC SLOVAK UNION OF THE UNITED STA	0.00%	309	7	\$347	\$60	\$46,031	\$60	13282.71%
119	FIRST GUARANTY INSURANCE COMPANY	0.01%	175	60	\$93,736	\$0	\$17,321	\$348	18.48%
120	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.00%	267	3,720	\$5,149	\$0	\$41,716	\$1,687	810.18%
121	FORESTERS LIFE INSURANCE AND ANNUITY COMPANY	0.01%	208	60	\$41,462	\$1,690	\$55,855	\$2,404	138.79%
122	FORETHOUGHT LIFE INSURANCE COMPANY	0.01%	181	435	\$78,434	\$0	\$314,213	\$2,865	400.61%
123	FUNERAL DIRECTORS LIFE INSURANCE CO	0.14%	66	1,748	\$1,032,424	\$818	\$366,053	\$9,839	35.53%
124	GARDEN STATE LIFE INSURANCE COMPANY	0.02%	162	138	\$116,202	\$0	\$29,567	\$3,445	25.44%
125	GBU FINANCIAL LIFE	0.03%	127	319	\$254,706	\$6,168	\$9,189	\$2,075	6.03%
126	GENERAL AMERICAN LIFE INSURANCE COMPANY	2.02%	13	12,973	\$14,738,561	\$14,650,012	\$17,453,397	\$1,186,085	217.82%
127	GENERATION LIFE INSURANCE COMPANY	0.03%	134	240	\$205,248	\$0	\$12,951	\$10,818	6.31%
128	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.01%	182	139	\$78,323	\$0	\$105,292	\$12,304	134.43%
129	GENWORTH LIFE INSURANCE COMPANY	0.00%	304	3	\$527	\$0	\$0	\$32,000	0.00%
130	GERBER LIFE INSURANCE COMPANY	0.94%	23	76,047	\$6,861,743	\$0	\$1,793,229	\$916,549	26.13%
131	GLENER LIFE INSURANCE SOCIETY	0.00%	239	64	\$17,715	\$3,120	\$20,102	\$1,682	131.09%
132	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.40%	42	48,514	\$2,913,193	\$4,608	\$1,195,259	\$508,414	41.19%
133	GOLDEN RULE INSURANCE COMPANY	0.01%	203	209	\$43,189	\$1,383	\$91,902	\$2,222	215.99%
134	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE C	0.01%	189	684	\$68,263	\$62,937	\$214,869	\$9,775	406.96%
135	GRANGE LIFE INSURANCE COMPANY	0.00%	233	25	\$20,519	\$0	\$0	\$952	0.00%
136	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	221	39	\$27,825	\$0	\$589	\$267	2.12%
137	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	246	154	\$13,068	\$41	\$52,939	\$933	405.42%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
138	GREAT WESTERN INSURANCE COMPANY	0.01%	183	77	\$77,566	\$0	\$0	\$908	0.00%
139	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	1.42%	18	2,693	\$10,341,814	\$311,518	\$5,334,446	\$447,921	54.59%
140	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.04%	121	4,155	\$306,650	\$0	\$383,957	\$27,459	125.21%
141	GUARANTY INCOME LIFE INSURANCE COMPANY	0.00%	224	57	\$25,869	\$0	\$443,459	\$1,412	1714.25%
142	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	1.71%	16	4,287	\$12,478,987	\$4,181,463	\$8,446,023	\$937,568	101.19%
143	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.00%	285	57	\$2,399	\$0	\$19,094	\$494	795.91%
144	HARTFORD LIFE AND ACCIDENT INSURANCE COMPANY	0.01%	197	28	\$49,937	\$0	\$53,656	\$3,009	107.45%
145	HARTFORD LIFE AND ANNUITY INSURANCE COMPANY	0.00%	276	56	\$3,492	\$0	\$2,263	\$5,314	64.81%
146	HARTFORD LIFE INSURANCE COMPANY	0.02%	152	65	\$146,233	\$0	\$1,398,577	\$12,963	956.40%
147	HCC LIFE INSURANCE COMPANY	0.00%	279	8	\$3,213	\$0	\$7,540	\$377	234.67%
148	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	263	41	\$8,062	\$0	\$31,840	\$423	394.94%
149	HOMESTEADERS LIFE COMPANY	0.00%	225	2,328	\$25,464	\$0	\$197,683	\$2,996	776.32%
150	HORACE MANN LIFE INSURANCE COMPANY	0.07%	89	1,082	\$509,434	\$0	\$247,026	\$35,936	48.49%
151	HUMANADENTAL INSURANCE COMPANY	0.00%	254	80	\$10,155	\$830	\$59,219	\$1,059,814	591.32%
152	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	237	200	\$18,486	\$524	\$33,611	\$790	184.65%
153	IDEALIFE INSURANCE COMPANY	0.00%	236	223	\$19,635	\$0	\$32,031	\$2,236	163.13%
154	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.06%	104	776	\$406,445	\$39,753	\$598,786	\$15,658	157.10%
155	INDEPENDENT ORDER OF FORESTERS THE	0.55%	35	6,506	\$4,001,683	\$264,178	\$1,147,828	\$94,686	35.29%
156	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & AC	0.00%	299	42	\$719	\$0	\$156,423	\$75	21755.63%
157	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	223	195	\$26,547	\$2,816	\$23,585	\$849	99.45%
158	INVESTORS LIFE INSURANCE COMPANY OF NORTH AME	0.01%	209	265	\$40,647	\$402	\$89,999	\$2,759	222.41%
159	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.65%	31	18,874	\$4,714,977	\$704,856	\$16,530,487	\$538,445	365.54%
160	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.01%	172	402	\$98,352	\$45,349	\$3,170,401	\$3,153	3269.63%
161	KANSAS CITY LIFE INSURANCE COMPANY	0.06%	95	7,416	\$459,056	\$190,883	\$1,902,614	\$45,977	456.04%
162	KNIGHTS OF COLUMBUS	3.71%	5	55,172	\$27,044,526	\$8,684,091	\$15,363,295	\$1,736,784	88.92%
163	LAFAYETTE LIFE INSURANCE COMPANY THE	3.36%	6	2,582	\$24,517,319	\$2,473,610	\$6,135,291	\$579,172	35.11%
164	LANDMARK LIFE INSURANCE COMPANY	0.02%	143	346	\$166,883	\$0	\$18,602	\$2,353	11.15%
165	LEWER LIFE INSURANCE COMPANY	0.00%	317	1	\$85	\$0	\$0	\$5	0.00%
166	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.49%	40	2,294	\$3,589,605	\$96,781	\$1,180,186	\$70,653	35.57%
167	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.33%	47	3,911	\$2,423,829	\$28	\$762,284	\$197,605	31.45%
168	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	283	49	\$2,742	\$4	\$1,360	\$452	49.74%
169	LIFESecure INSURANCE COMPANY	0.00%	213	779	\$31,526	\$0	\$70,445	\$2,469	223.45%
170	LINCOLN BENEFIT LIFE COMPANY	0.51%	37	355	\$3,699,776	\$3,552	\$3,469,815	\$1,245,360	93.88%
171	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.60%	32	13,586	\$4,383,578	\$6,647	\$2,826,446	\$93,489	64.63%
172	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.05%	114	75	\$370,436	\$367,963	\$619,340	\$31,444	266.52%
173	LONGEVITY INSURANCE COMPANY	0.00%	277	40	\$3,407	\$0	\$0	\$529	0.00%
174	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.02%	155	731	\$139,721	\$1,717	\$383,583	\$8,445	275.76%
175	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	295	21	\$938	\$83	\$2,000	\$184	222.07%
176	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.03%	136	651	\$190,906	\$884	\$131,259	\$6,950	69.22%
177	MANHATTAN LIFE INSURANCE COMPANY	0.00%	265	255	\$6,363	\$4,675	\$226,512	\$5,437	3633.30%
178	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.00%	230	143	\$21,192	\$38	\$45,223	\$1,204	213.58%
179	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	5.32%	3	19,093	\$38,818,926	\$23,657,492	\$24,403,224	\$2,639,786	123.81%
180	MEDICO INSURANCE COMPANY	0.01%	188	198	\$71,458	\$12,549	\$83,850	\$1,190	134.90%
181	MEMBERS LIFE INSURANCE COMPANY	0.00%	288	9	\$1,774	\$0	\$1,728	\$115	97.41%
182	MERIT LIFE INSURANCE CO	0.00%	253	77	\$10,222	\$0	\$100,899	\$641	987.08%
183	METLIFE INSURANCE COMPANY USA	0.00%	322	5,176	(\$16,442)	\$154,047	\$19,925,505	\$317,085	-122123.54%
184	METROPOLITAN LIFE INSURANCE COMPANY	2.44%	9	96,205	\$17,812,842	\$16,128,074	\$60,560,742	\$1,778,678	430.53%
185	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.00%	294	8	\$1,127	\$0	\$0	\$275	0.00%
186	MIDLAND NATIONAL LIFE INSURANCE COMPANY	2.26%	11	8,459	\$16,487,721	\$16,447	\$7,023,214	\$1,550,009	42.70%
187	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF TE	0.02%	164	281	\$115,149	\$2,597	\$105,633	\$1,468	93.99%
188	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	257	93	\$9,298	\$3,295	\$16,836	\$753	216.51%
189	MINNESOTA LIFE INSURANCE COMPANY	0.11%	75	1,401	\$833,297	\$504,350	\$2,241,012	\$82,933	329.46%
190	MODERN WOODMEN OF AMERICA	0.39%	43	11,232	\$2,855,743	\$554,584	\$3,373,831	\$216,530	137.56%
191	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	278	31	\$3,249	\$58	\$0	\$394	1.79%
192	MONY LIFE INSURANCE COMPANY	0.21%	55	4,257	\$1,545,708	\$997,821	\$4,283,212	\$143,380	341.66%
193	MTL INSURANCE COMPANY	0.26%	50	754	\$1,907,177	\$93,831	\$1,888,641	\$117,317	103.95%
194	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.00%	227	95	\$22,596	\$4,148	\$441,655	\$2,122	1972.93%
195	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.07%	92	989	\$487,916	\$0	\$175,994	\$61,411	36.07%
196	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.01%	176	82	\$91,053	\$1,605	\$9,856	\$2,206	12.59%
197	NATIONAL FARMERS UNION LIFE INSURANCE COMPANY	0.00%	219	118	\$28,166	\$1,284	\$132,015	\$1,376	473.26%
198	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.06%	96	8,441	\$449,976	\$20,042	\$271,395	\$49,771	64.77%
199	NATIONAL LIFE INSURANCE COMPANY	0.55%	36	1,359	\$3,979,737	\$2,827,777	\$3,950,473	\$244,678	170.32%
200	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE C	0.00%	238	80	\$18,209	\$0	\$2	\$1,879	0.01%
201	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.01%	169	1,226	\$103,138	\$0	\$568,872	\$5,427	551.56%
202	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPANY	0.03%	130	541	\$234,811	\$1,605	\$985,176	\$12,706	420.24%
203	NATIONWIDE LIFE INSURANCE COMPANY	0.12%	74	1,510	\$849,782	\$325,383	\$1,087,242	\$33,633	166.23%
204	NEW ENGLAND LIFE INSURANCE COMPANY	0.04%	119	227	\$326,745	\$46,964	\$447,491	\$11,680	151.33%
205	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWEST	0.00%	322	32	\$0	\$0	\$14,607	\$95	N/A

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
206	NEW YORK LIFE INSURANCE COMPANY	5.77%	2	47,403	\$42,031,398	\$20,632,502	\$53,330,872	\$4,370,277	175.97%
207	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH IN	0.06%	101	161	\$425,382	\$0	\$206,500	\$47,807	48.54%
208	NORTH AMERICAN INSURANCE COMPANY	0.00%	322	1	\$0	\$0	\$0	\$5	N/A
209	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	22.54%	1	92,277	\$164,320,810	\$100,381,219	\$135,444,118	\$13,307,040	143.52%
210	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH CA	0.03%	129	503	\$242,290	\$2,681	\$211,564	\$4,758	88.43%
211	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.93%	24	2,529	\$6,758,541	\$1,082,023	\$1,233,794	\$233,311	34.27%
212	OHIO STATE LIFE INSURANCE COMPANY THE	0.00%	258	89	\$8,904	\$719	\$31,146	\$379	357.87%
213	OLD AMERICAN INSURANCE COMPANY	0.74%	29	12,730	\$5,413,277	\$0	\$3,993,259	\$96,545	73.77%
214	OLD UNITED LIFE INSURANCE COMPANY	0.00%	286	21	\$2,115	\$0	\$3,190	\$190	150.83%
215	OXFORD LIFE INSURANCE COMPANY	0.19%	60	1,901	\$1,411,264	\$0	\$758,397	\$22,457	53.74%
216	OZARK NATIONAL LIFE INSURANCE COMPANY	2.33%	10	42,365	\$17,017,621	\$69,453	\$10,517,105	\$1,186,429	62.21%
217	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	275	5	\$3,532	\$0	\$0	\$0	0.00%
218	PACIFIC LIFE INSURANCE COMPANY	0.02%	142	176	\$168,578	\$29,429	\$296,942	\$6,476	193.60%
219	PAN AMERICAN ASSURANCE COMPANY	0.04%	125	392	\$265,119	\$0	\$600,793	\$32,109	226.61%
220	PAN-AMERICAN LIFE INSURANCE COMPANY	0.01%	200	257	\$47,664	\$10,758	\$149,247	\$9,269	335.69%
221	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	320	0	\$35	\$0	\$0	\$0	0.00%
222	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	242	98	\$17,161	\$0	\$125,294	\$661	730.11%
223	PEKIN LIFE INSURANCE COMPANY	0.04%	124	195	\$280,956	\$372	\$8,030	\$5,975	2.99%
224	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.20%	56	2,154	\$1,481,235	\$426,941	\$10,133,535	\$47,450	712.95%
225	PENNSYLVANIA LIFE INSURANCE COMPANY	0.05%	113	812	\$375,075	\$0	\$345,033	\$19,329	91.99%
226	PHARMACISTS LIFE INSURANCE COMPANY, THE	0.01%	178	105	\$82,988	\$52	\$104,772	\$7,730	126.31%
227	PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY	0.01%	196	767	\$52,690	\$0	\$9,978	\$50,829	18.94%
228	PHIL VARIABLE INSURANCE COMPANY	0.00%	228	23	\$22,265	\$0	\$450,000	\$446	2021.11%
229	PHOENIX LIFE INSURANCE COMPANY	1.07%	20	5,360	\$7,798,646	\$4,552,388	\$19,016,600	\$566,028	302.22%
230	PHYSICIANS LIFE INSURANCE COMPANY	0.05%	109	1,302	\$387,786	\$0	\$423,938	\$12,224	109.32%
231	PIONEER AMERICAN INSURANCE COMPANY	0.10%	77	1,479	\$743,394	\$0	\$199,658	\$9,405	26.86%
232	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.00%	322	36	(\$3,350)	\$1,826	\$19,263	\$199	-629.52%
233	PIONEER SECURITY LIFE INSURANCE COMPANY	0.01%	195	121	\$52,875	\$0	\$16,555	\$878	31.31%
234	POLISH NATNL ALLIANCE OF THE US OF N. A	0.01%	193	982	\$57,200	\$1,262	\$83,155	\$5,197	147.58%
235	POLISH ROMAN CATHOLIC UNION OF AMERICA	0.00%	293	5,130	\$1,224	\$351	\$36,716	\$1,636	3028.35%
236	PRINCIPAL LIFE INSURANCE COMPANY	0.29%	48	4,461	\$2,140,973	\$2,216,045	\$5,375,055	\$244,602	354.56%
237	PROFESSIONAL INSURANCE COMPANY	0.00%	302	9	\$566	\$0	\$0	\$76	0.00%
238	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPANY	0.00%	268	164	\$4,982	\$1,405	\$62,824	\$631	1289.22%
239	PROTECTIVE LIFE INSURANCE COMPANY	0.05%	110	1,268	\$379,116	\$31,530	\$1,733,658	\$24,053	465.61%
240	PROVIDENT AMERICAN LIFE AND HEALTH INSURANCE	0.00%	256	14	\$9,963	\$0	\$15,000	\$116	150.56%
241	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	1.03%	21	12,078	\$7,507,817	\$0	\$1,590,575	\$751,856	21.19%
242	PROVIDENT LIFE AND CASUALTY INSURANCE COMPANY	0.00%	322	1	\$0	\$0	\$0	\$0	N/A
243	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	2.15%	12	115,923	\$15,664,017	\$36,670,984	\$79,980,488	\$1,515,039	744.71%
244	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	245	36	\$14,034	\$0	\$10,632	\$546	75.76%
245	PYRAMID LIFE INSURANCE COMPANY	0.04%	123	1,687	\$285,021	\$0	\$564,164	\$18,490	197.94%
246	RELiance STANDARD LIFE INSURANCE COMPANY	0.00%	243	271	\$17,131	\$292	\$0	\$911	1.70%
247	RELIASTAR LIFE INSURANCE COMPANY	0.09%	83	1,900	\$680,550	\$218,241	\$1,640,217	\$58,408	273.08%
248	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	322	34	\$0	\$1,481	\$31,972	\$322	N/A
249	RENAISSANCE LIFE & HEALTH INSURANCE COMPANY O	0.00%	241	766	\$17,590	\$0	\$51,595	\$3,282	293.32%
250	RESERVE NATIONAL INSURANCE COMPANY	0.02%	165	245	\$111,086	\$0	\$49,733	\$3,357	44.77%
251	RGA REINSURANCE COMPANY	0.16%	63	201	\$1,146,905	\$678,148	\$487,266	\$78,917	101.61%
252	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	255	545	\$9,991	\$0	\$7,514	\$4,940	75.21%
253	ROYAL ARCANUM SUPREME COUNCIL OF	0.00%	297	136	\$876	\$1,509	\$8,992	\$621	1198.74%
254	ROYAL NEIGHBORS OF AMERICA	0.09%	85	4,883	\$621,834	\$63,741	\$597,243	\$26,390	106.30%
255	S USA LIFE INSURANCE COMPANY INC	0.00%	301	3	\$608	\$0	\$0	\$9	0.00%
256	SAGICOR LIFE INSURANCE COMPANY	0.10%	80	159	\$715,412	\$1,529	\$359,334	\$1,592	50.44%
257	SAVINGS BANK LIFE INSURANCE COMPANY OF MASSAC	0.00%	220	182	\$27,892	\$26,754	\$168,649	\$2,314	700.57%
258	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.06%	94	2,576	\$466,083	\$114,778	\$576,418	\$24,606	148.30%
259	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.01%	210	232	\$39,435	\$0	\$39,926	\$1,480	101.25%
260	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.03%	132	175	\$225,017	\$41,768	\$9,641,234	\$8,105	4303.23%
261	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NEW	0.14%	67	2,736	\$1,010,384	\$76,064	\$367,724	\$74,489	43.92%
262	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.06%	105	1,377	\$404,876	\$0	\$259,766	\$8,974	64.16%
263	SENIOR LIFE INSURANCE COMPANY	0.20%	57	2,838	\$1,470,552	\$0	\$417,058	\$30,984	28.36%
264	SENTINEL AMERICAN LIFE INSURANCE CO	0.00%	311	23	\$311	\$0	\$183	\$29	58.84%
265	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.02%	147	586	\$152,214	\$2,477	\$475,585	\$14,993	314.07%
266	SETTLERS LIFE INSURANCE COMPANY	0.02%	151	506	\$147,489	\$1,782	\$9,481	\$3,657	7.64%
267	SHELTER LIFE INSURANCE COMPANY	0.66%	30	13,830	\$4,779,526	\$1,347,929	\$3,258,454	\$308,149	96.38%
268	SHENANDOAH LIFE INSURANCE COMPANY	0.01%	201	575	\$45,706	\$974	\$440,863	\$8,989	966.69%
269	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	272	300	\$3,698	\$887	\$7,928	\$1,045	238.37%
270	STANDARD INSURANCE COMPANY	0.01%	194	86	\$53,637	\$14,767	\$402,764	\$2,299	778.44%
271	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	0.05%	117	1,710	\$354,275	\$11,258	\$600,401	\$11,696	172.65%
272	STANDARD LIFE AND CASUALTY COMPANY	0.00%	287	10	\$1,801	\$69	\$0	\$60	3.83%
273	STATE FARM LIFE INSURANCE COMPANY	4.80%	4	105,629	\$34,960,326	\$15,907,120	\$32,266,235	\$2,587,925	137.79%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
274	STATE LIFE INSURANCE COMPANY	1.16%	19	137	\$8,444,469	\$30,221	\$3,679,455	\$114,903	43.93%
275	STATE MUTUAL INSURANCE COMPANY	0.02%	150	360	\$148,320	\$21,920	\$411,654	\$4,318	292.32%
276	STERLING INVESTORS LIFE INSURANCE COMPANY	0.01%	192	139	\$58,123	\$0	\$28,341	\$539	48.76%
277	STERLING LIFE INSURANCE COMPANY	0.01%	171	3,548	\$98,419	\$0	\$57,488	\$2,579	58.41%
278	SUN LIFE ASSURANCE COMPANY OF CANADA	0.20%	58	754	\$1,468,020	\$1,023,145	\$10,601,677	\$151,900	791.87%
279	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.00%	281	65	\$2,952	\$188	\$9,154	\$248	316.46%
280	SURETY LIFE INSURANCE COMPANY	0.00%	322	30	\$0	\$0	\$0	\$118	N/A
281	SYMETRA LIFE INSURANCE COMPANY	0.02%	161	876	\$117,364	\$136	\$321,671	\$7,005	274.20%
282	SYMETRA NATIONAL LIFE INSURANCE COMPANY	0.00%	274	49	\$3,575	\$0	\$2,202	\$508	61.59%
283	TEXAS LIFE INSURANCE COMPANY	0.06%	99	434	\$433,495	\$285,510	\$51,181	\$26,536	77.67%
284	THE RELIABLE LIFE INSURANCE COMPANY	1.02%	22	114,041	\$7,449,619	\$26	\$7,457,203	\$478,929	100.10%
285	THRIVENT FINANCIAL FOR LUTHERANS	1.74%	15	19,036	\$12,662,650	\$5,002,184	\$11,324,346	\$528,294	128.93%
286	TIME INSURANCE COMPANY	0.00%	306	2	\$378	\$0	\$0	\$10	0.00%
287	TRANS WORLD ASSURANCE COMPANY	0.01%	173	365	\$96,071	\$0	\$83,842	\$11,998	87.27%
288	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	0.00%	226	44	\$22,617	\$0	\$5,794	\$2,084	25.62%
289	TRANSAMERICA LIFE INSURANCE COMPANY	1.91%	14	11,403	\$13,922,296	\$134,477	\$10,450,144	\$91,593	76.03%
290	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.50%	38	23,891	\$3,639,274	\$9,807	\$3,383,355	\$318,475	93.24%
291	TRUSTMARK INSURANCE COMPANY	0.01%	174	560	\$95,229	\$26,572	\$198,992	\$7,692	236.86%
292	U S FINANCIAL LIFE INSURANCE COMPANY	0.00%	284	14	\$2,651	\$0	\$26,481	\$107	998.91%
293	ULLICO LIFE INSURANCE COMPANY	0.00%	303	2	\$548	\$0	\$0	\$15	0.00%
294	UNIFIED LIFE INSURANCE COMPANY	0.01%	177	1,105	\$86,913	\$5,439	\$146,016	\$12,286	174.26%
295	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	218	271	\$29,664	\$0	\$151,115	\$1,561	509.42%
296	UNION LABOR LIFE INSURANCE COMPANY	0.00%	266	17	\$5,316	\$4,228	\$17,708	\$128	412.64%
297	UNION SECURITY INSURANCE COMPANY	0.01%	168	3,801	\$106,012	\$2,425	\$856,635	\$12,598	810.34%
298	UNITED AMERICAN INSURANCE COMPANY	0.04%	122	1,616	\$303,808	\$0	\$454,436	\$13,260	149.58%
299	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.00%	235	84	\$19,975	\$0	\$84,386	\$647	422.46%
300	UNITED FIDELITY LIFE INSURANCE COMPANY	0.02%	141	3,208	\$170,068	\$24,523	\$683,828	\$14,689	416.51%
301	UNITED HERITAGE LIFE INSURANCE COMPANY	0.28%	49	4,063	\$2,005,041	\$16,732	\$1,151,078	\$30,374	58.24%
302	UNITED HOME LIFE INSURANCE COMPANY	0.13%	70	1,483	\$960,026	\$98	\$406,308	\$35,376	42.33%
303	UNITED INSURANCE COMPANY OF AMERICA	0.01%	184	5,534	\$76,231	\$0	\$157,935	\$10,005	207.18%
304	UNITED LIFE INSURANCE COMPANY	0.25%	52	706	\$1,786,707	\$0	\$152,406	\$22,488	8.53%
305	UNITED NATIONAL LIFE INSURANCE COMPANY OF AME	0.01%	185	257	\$74,546	\$0	\$30,590	\$1,625	41.04%
306	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.07%	93	17,699	\$487,778	\$315	\$1,785,389	\$221,330	366.09%
307	UNITED SECURITY ASSURANCE COMPANY OF PENNSYLV	0.00%	316	2	\$157	\$0	\$0	\$35	0.00%
308	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.01%	187	120	\$71,670	\$5,222	\$57,053	\$3,335	86.89%
309	UNITED TEACHER ASSOCIATES INSURANCE COMPANY	0.01%	199	95	\$48,617	\$0	\$61,214	\$754	125.91%
310	UNITED WORLD LIFE INSURANCE COMPANY	0.00%	310	1,084	\$312	\$0	\$0	\$2,865	0.00%
311	UNITEDHEALTHCARE LIFE INSURANCE COMPANY	0.00%	273	37	\$3,685	\$0	\$0	\$2,075	0.00%
312	UNITY FINANCIAL LIFE INSURANCE COMPANY	0.11%	76	1,927	\$784,591	\$0	\$711,752	\$13,899	90.72%
313	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.03%	137	3,115	\$182,860	\$10,942	\$578,143	\$27,033	322.15%
314	UNIVERSAL UNDERWRITERS LIFE INSURANCE COMPAN	0.00%	259	46	\$8,870	\$0	\$67,442	\$1,612	760.34%
315	UNUM INSURANCE COMPANY	0.00%	249	43	\$12,424	\$0	\$6,751	\$1,424	54.34%
316	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.02%	140	174	\$170,831	\$198,541	\$571,883	\$3,448	450.99%
317	USA LIFE ONE INSURANCE COMPANY OF INDIANA	0.00%	270	136	\$4,302	\$0	\$4,568	\$270	106.18%
318	USAA LIFE INSURANCE COMPANY	0.14%	68	1,530	\$986,089	\$448,616	\$882,082	\$83,234	134.95%
319	VANTIS LIFE INSURANCE COMPANY	0.01%	186	121	\$73,049	\$320	\$1,313	\$1,513	2.24%
320	VOYA INSURANCE AND ANNUITY COMPANY	0.02%	153	800	\$144,294	\$141,040	\$751,645	\$7,316	618.66%
321	VOYA RETIREMENT INSURANCE AND ANNUITY COMPAN	0.07%	90	528	\$496,732	\$0	\$785,704	\$18,407	158.17%
322	WASHINGTON NATIONAL INSURANCE COMPANY	0.04%	126	3,311	\$257,372	\$14,767	\$1,601,179	\$19,022	627.86%
323	WEST COAST LIFE INSURANCE COMPANY	0.02%	166	465	\$110,423	\$128,667	\$39,531	\$11,927	152.32%
324	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY	0.58%	34	31,597	\$4,244,233	\$1,628,887	\$6,449,326	\$244,940	190.33%
325	WESTERN CATHOLIC UNION	0.12%	73	5,372	\$851,674	\$73,504	\$1,535,028	\$63,908	188.87%
326	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.00%	264	43	\$7,047	\$0	\$9,500	\$210	134.81%
327	WILCAC LIFE INSURANCE COMPANY	0.01%	167	700	\$108,771	\$116,330	\$426,786	\$8	499.32%
328	WILCO LIFE INSURANCE COMPANY	0.02%	148	1,645	\$149,602	\$20,970	\$544,934	\$9,799	378.27%
329	WILLIAM PENN ASSOCIATION	0.01%	180	96	\$79,814	\$914	\$3,884	\$1,400	6.01%
330	WILTON REASSURANCE LIFE COMPANY OF NEW YORK	0.01%	179	184	\$82,105	\$0	\$129,826	\$15,149	158.12%
331	WOMAN'S LIFE INSURANCE SOCIETY	0.00%	269	428	\$4,920	\$2,117	\$43,305	\$838	923.21%
332	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.06%	106	1,155	\$402,044	\$81,902	\$365,432	\$15,209	111.26%
333	ZALE LIFE INSURANCE COMPANY	0.00%	318	1	\$71	\$0	\$1,654	\$5	2329.58%
TOTAL		100.00%		1,600,687	\$728,998,826	\$288,003,675	\$792,816,948	\$58,180,996	148.26%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.02%	138	351	\$121,339	\$0	\$150,000	\$26,529	123.62%
2	AAA LIFE INSURANCE COMPANY	0.33%	53	2,822	\$1,712,455	\$0	\$100,608	\$835,584	5.88%
3	ACCORDIA LIFE AND ANNUITY COMPANY	0.00%	201	44	\$15,232	\$0	\$0	\$14,460	0.00%
4	AETNA LIFE INSURANCE COMPANY	0.01%	180	106	\$30,657	\$0	\$59,031	\$6,663	192.55%
5	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERI	0.06%	108	155	\$281,567	\$0	\$251,940	\$49,483	89.48%
6	ALLSTATE ASSURANCE COMPANY	0.01%	164	281	\$51,400	\$0	\$0	\$87,660	0.00%
7	ALLSTATE LIFE INSURANCE COMPANY	0.21%	65	3,662	\$1,098,860	\$0	\$834,989	\$393,310	75.99%
8	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	199	28	\$16,073	\$0	\$0	\$10,560	0.00%
9	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF T	0.11%	82	1,253	\$555,463	\$0	\$508,957	\$74,842	91.63%
10	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	247	5	\$2,228	\$0	\$5,379	\$197	241.43%
11	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF COL	0.55%	36	11,171	\$2,801,283	\$0	\$820,011	\$494,466	29.27%
12	AMERICAN FAMILY LIFE INSURANCE COMPANY	4.06%	7	47,637	\$20,739,113	\$15,106	\$7,848,835	\$4,670,502	37.92%
13	AMERICAN FIDELITY ASSURANCE COMPANY	0.31%	56	4,127	\$1,583,624	\$21,516	\$3,022,087	\$541,115	192.19%
14	AMERICAN FINANCIAL SECURITY LIFE INSURANCE CO	0.00%	216	2	\$7,068	\$0	\$75,000	\$20	1061.12%
15	AMERICAN GENERAL LIFE INSURANCE CO	3.85%	8	33,479	\$19,700,396	\$46,849	\$14,467,692	\$10,348,568	73.68%
16	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.00%	253	84	\$1,727	\$0	\$13,028	\$171	754.37%
17	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.11%	80	2,306	\$585,267	\$0	\$243,414	\$89,028	41.59%
18	AMERICAN HOME LIFE INSURANCE COMPANY	0.08%	91	808	\$425,685	\$0	\$723,474	\$83,918	169.96%
19	AMERICAN INCOME LIFE INSURANCE CO	0.14%	75	1,642	\$694,483	\$0	\$195,720	\$220,546	28.18%
20	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.00%	243	20	\$2,603	\$0	\$0	\$189	0.00%
21	AMERICAN NATIONAL INSURANCE COMPANY	0.44%	42	4,007	\$2,260,371	\$0	\$1,485,447	\$837,207	65.72%
22	AMERICAN REPUBLIC INSURANCE COMPANY	0.12%	77	872	\$620,822	\$0	\$556,741	\$93,251	89.68%
23	AMERICAN UNDERWRITERS LIFE INSURANCE COMPANY	0.00%	274	1	\$0	\$0	\$0	\$8	N/A
24	AMERICAN UNITED LIFE INSURANCE COMPANY	0.00%	274	1,081	\$0	\$0	\$0	\$482,166	N/A
25	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.31%	57	2,174	\$1,581,760	\$0	\$437,965	\$210,083	27.69%
26	AMERITAS LIFE INSURANCE CORP	0.35%	52	1,109	\$1,771,645	\$0	\$350,457	\$508,425	19.78%
27	AMICA LIFE INSURANCE COMPANY	0.04%	116	331	\$216,581	\$0	\$0	\$122,508	0.00%
28	ANTHEM LIFE INSURANCE COMPANY	0.04%	115	1,146	\$218,285	\$0	\$40,000	\$39,480	18.32%
29	ASSURED LIFE ASSOCIATION	0.00%	266	7	\$385	\$0	\$0	\$31	0.00%
30	ASSURITY LIFE INSURANCE COMPANY	0.21%	66	1,191	\$1,077,866	\$0	\$1,751,171	\$188,510	162.47%
31	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF N	0.00%	274	1	\$0	\$0	\$163,353	\$100	N/A
32	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.23%	64	1,448	\$1,175,596	\$0	\$607,724	\$238,184	51.69%
33	ATHENE ANNUITY AND LIFE COMPANY	0.16%	72	787	\$798,904	\$4,223	\$230,545	\$260,750	29.39%
34	ATLANTA LIFE INSURANCE COMPANY	0.00%	271	2	\$108	\$0	\$0	\$10	0.00%
35	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	250	88	\$2,034	\$0	\$0	\$8,178	0.00%
36	AUTO OWNERS LIFE INSURANCE COMPANY	0.33%	54	3,350	\$1,678,877	\$0	\$907,195	\$646,608	54.04%
37	AXA EQUITABLE LIFE AND ANNUITY COMPANY	0.05%	111	169	\$247,083	\$0	\$306,497	\$46,734	124.05%
38	AXA EQUITABLE LIFE INSURANCE COMPANY	1.08%	23	3,578	\$5,516,550	\$0	\$4,038,468	\$2,709,565	73.21%
39	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	204	27	\$11,608	\$0	\$0	\$2,389	0.00%
40	BANKERS LIFE AND CASUALTY COMPANY	0.08%	92	826	\$424,035	\$0	\$160,987	\$61,789	37.97%
41	BANNER LIFE INSURANCE COMPANY	3.38%	9	19,974	\$17,272,658	\$0	\$8,687,838	\$10,381,203	50.30%
42	BENEFICIAL LIFE INSURANCE COMPANY	0.00%	206	33	\$11,039	\$0	\$4,027	\$10,188	36.48%
43	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	272	1	\$100	\$0	\$0	\$10	0.00%
44	BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA	0.01%	155	26	\$64,684	\$0	\$0	\$29,021	0.00%
45	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.00%	228	25	\$4,832	\$0	\$0	\$1,060	0.00%
46	C M LIFE INSURANCE COMPANY	0.01%	179	33	\$31,426	\$0	\$0	\$6,990	0.00%
47	CANADA LIFE ASSURANCE COMPANY	0.02%	141	77	\$104,113	\$0	\$231,087	\$18,868	221.96%
48	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.00%	255	438	\$1,393	\$0	\$90,715	\$1,936	6512.20%
49	CATHOLIC FINANCIAL LIFE	0.01%	154	304	\$68,103	\$0	\$90,276	\$12,692	132.56%
50	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.00%	217	17	\$6,797	\$0	\$0	\$923	0.00%
51	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	222	496	\$5,676	\$0	\$29,953	\$2,724	527.71%
52	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	191	25	\$21,463	\$0	\$12,876	\$1,375	59.99%
53	CENTRAL UNITED LIFE INSURANCE COMPANY	0.00%	205	26	\$11,507	\$298	\$19,111	\$1,232	168.67%
54	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.10%	87	1,140	\$486,056	\$0	\$58,073	\$117,578	11.95%
55	CHURCH LIFE INSURANCE CORPORATION	0.00%	262	1	\$643	\$0	\$0	\$5	0.00%
56	CICA LIFE INSURANCE COMPANY OF AMERICA	0.00%	223	2	\$5,666	\$0	\$0	\$2,208	0.00%
57	CINCINNATI LIFE INSURANCE COMPANY THE	1.21%	22	7,505	\$6,161,142	\$0	\$2,035,223	\$2,508,659	33.03%
58	CMFG LIFE INSURANCE COMPANY	0.06%	106	1,517	\$289,360	\$842	\$7,826	\$114,334	3.00%
59	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.30%	60	3,807	\$1,524,490	\$0	\$855,479	\$256,477	56.12%
60	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	218	21	\$6,481	\$0	\$0	\$361	0.00%
61	COLORADO BANKERS LIFE INS CO	0.11%	81	1,286	\$566,053	\$0	\$155,495	\$35,521	27.47%
62	COLUMBUS LIFE INSURANCE COMPANY	0.04%	125	218	\$194,375	\$0	\$0	\$92,218	0.00%
63	COMBINED INSURANCE CO OF AMERICA	0.01%	183	671	\$28,017	\$0	\$10,194	\$11,640	36.39%
64	COMMONWEALTH ANNUITY AND LIFE INSURANCE COMP	0.03%	128	235	\$168,819	\$0	\$1,582,845	\$35,985	937.60%
65	CONNECTICUT GENERAL LIFE INS CO	0.00%	227	2	\$4,880	\$0	\$24,593	\$1,500	503.95%
66	CONTINENTAL GENERAL INSURANCE COMPANY	0.01%	171	74	\$41,148	\$0	\$23,692	\$7,594	57.58%
67	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.07%	98	22	\$366,151	\$0	\$0	\$1,930	0.00%
68	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.00%	263	1	\$588	\$0	\$0	\$100	0.00%
69	COUNTRY LIFE INSURANCE COMPANY	0.46%	41	4,475	\$2,344,944	\$894	\$212,669	\$461,637	9.11%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
70	CSA FRATERNAL LIFE	0.00%	254	20	\$1,579	\$0	\$28,925	\$147	1831.86%
71	DEARBORN NATIONAL LIFE INSURANCE COMPANY	0.00%	242	12	\$2,605	\$0	\$250	\$209	9.60%
72	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	264	1	\$568	\$0	\$0	\$0	0.00%
73	DIRECT GENERAL LIFE INSURANCE COMPANY	0.01%	166	214	\$44,279	\$0	\$43	\$3,085	0.10%
74	ELCO MUTUAL LIFE AND ANNUITY	0.00%	207	7	\$10,465	\$0	\$0	\$500	0.00%
75	EMC NATIONAL LIFE COMPANY	0.16%	70	1,474	\$842,362	\$1,044	\$497,378	\$210,707	59.17%
76	EQUITRUST LIFE INSURANCE COMPANY	0.00%	274	9	\$0	\$0	\$0	\$22	N/A
77	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.04%	121	307	\$206,184	\$0	\$220,000	\$24,132	106.70%
78	FAMILY LIFE INSURANCE COMPANY	0.01%	153	138	\$68,622	\$0	\$93,420	\$2,635	136.14%
79	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	274	7	\$0	\$0	\$2,305	\$24	N/A
80	FARM BUREAU LIFE INSURANCE COMPANY OF MISSOURI	1.92%	17	25,913	\$9,800,237	\$0	\$3,843,201	\$3,772,242	39.22%
81	FARMERS NEW WORLD LIFE INSURANCE COMPANY	2.32%	14	21,410	\$11,854,710	\$0	\$4,604,854	\$3,914,444	38.84%
82	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.00%	187	77	\$24,326	\$0	\$39,459	\$9,349	162.21%
83	FEDERATED LIFE INSURANCE COMPANY	0.31%	58	1,259	\$1,580,840	\$0	\$450,000	\$601,386	28.47%
84	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.60%	33	3,894	\$3,074,881	\$0	\$1,834,725	\$589,930	59.67%
85	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.03%	133	159	\$142,874	\$0	\$0	\$68,050	0.00%
86	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.38%	46	2,025	\$1,929,368	\$26,323	\$1,600,945	\$412,758	84.34%
87	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.00%	239	13	\$2,706	\$0	\$0	\$355	0.00%
88	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.00%	274	0	\$0	\$0	\$0	\$12	N/A
89	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.39%	45	4,033	\$1,981,016	\$0	\$6,587,681	\$1,113,750	332.54%
90	FORESTERS LIFE INSURANCE AND ANNUITY COMPANY	0.01%	165	101	\$47,950	\$0	\$25,569	\$24,747	53.32%
91	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.04%	117	471	\$215,852	\$0	\$0	\$19,963	0.00%
92	GARDEN STATE LIFE INSURANCE COMPANY	0.06%	107	418	\$282,453	\$0	\$375,000	\$33,984	132.77%
93	GBU FINANCIAL LIFE	0.00%	234	28	\$3,673	\$0	\$21,432	\$1,274	583.50%
94	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.11%	83	1,548	\$553,884	\$0	\$1,810,524	\$588,412	326.88%
95	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	3.14%	10	24,064	\$16,069,000	\$0	\$14,135,705	\$7,763,653	87.97%
96	GENWORTH LIFE INSURANCE COMPANY	0.54%	38	3,901	\$2,745,780	\$0	\$1,126,937	\$1,325,882	41.04%
97	GERBER LIFE INSURANCE COMPANY	0.06%	104	1,427	\$300,184	\$0	\$126,145	\$61,909	42.02%
98	GLEANER LIFE INSURANCE SOCIETY	0.01%	182	149	\$28,633	\$0	\$0	\$9,770	0.00%
99	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.36%	49	33,128	\$1,860,913	\$0	\$1,526,156	\$320,146	82.01%
100	GOLDEN RULE INSURANCE COMPANY	0.06%	103	525	\$307,019	\$0	\$1,949,214	\$105,298	634.88%
101	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE CO	0.00%	196	28	\$17,998	\$0	\$0	\$4,089	0.00%
102	GRANGE LIFE INSURANCE COMPANY	0.01%	168	65	\$43,384	\$0	\$25,000	\$22,635	57.62%
103	GREAT AMERICAN LIFE INSURANCE COMPANY	0.09%	88	644	\$460,889	\$0	\$597,310	\$147,908	129.60%
104	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.03%	135	126	\$136,326	\$0	\$25,000	\$14,801	18.34%
105	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	1.53%	19	2,032	\$7,801,719	\$0	\$4,024,232	\$337,905	51.58%
106	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.05%	112	361	\$238,864	\$0	\$126,728	\$12,756	53.05%
107	GUARANTY INCOME LIFE INSURANCE COMPANY	0.00%	220	3	\$5,940	\$0	\$101,826	\$324	1714.24%
108	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.26%	62	1,063	\$1,316,638	\$0	\$0	\$774,666	0.00%
109	HARTFORD LIFE AND ACCIDENT INSURANCE COMPANY	0.01%	172	38	\$39,202	\$93	\$493,455	\$1,906	1258.99%
110	HARTFORD LIFE AND ANNUITY INSURANCE COMPANY	0.55%	37	3,570	\$2,788,791	\$77	\$2,134,171	\$1,740,568	76.53%
111	HARTFORD LIFE INSURANCE COMPANY	0.01%	158	283	\$62,159	\$366	\$100,668	\$2,710	162.54%
112	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	259	1	\$943	\$0	\$1,523	\$255	161.51%
113	HERITAGE LIFE INSURANCE COMPANY	0.00%	274	0	\$0	\$0	\$0	\$2	N/A
114	HORACE MANN LIFE INSURANCE COMPANY	0.08%	94	726	\$393,462	\$0	\$182,283	\$139,640	46.33%
115	HUMANA INSURANCE COMPANY	0.01%	157	124	\$62,252	\$0	\$0	\$13,041	0.00%
116	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	257	2	\$1,102	\$0	\$336	\$75	30.49%
117	IDEALIFE INSURANCE COMPANY	0.00%	208	35	\$10,271	\$0	\$0	\$454	0.00%
118	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.14%	74	1,397	\$694,862	\$0	\$600,000	\$176,516	86.35%
119	INDEPENDENT ORDER OF FORESTERS THE	0.30%	59	2,069	\$1,554,298	\$0	\$984,116	\$217,960	63.32%
120	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & AC	0.00%	274	576	\$0	\$0	\$175,435	\$31,463	N/A
121	INDUSTRIAL ALLIANCE INSURANCE AND FINANCIAL S	0.00%	256	2	\$1,308	\$0	\$10,281	\$175	786.01%
122	INTEGRITY LIFE INSURANCE COMPANY	0.00%	274	9	\$0	\$0	\$35,740	\$67	N/A
123	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	274	6	\$0	\$0	\$0	\$35	N/A
124	INVESTORS LIFE INSURANCE COMPANY OF NORTH AME	0.01%	156	151	\$62,349	\$0	\$3,251	\$14,151	5.21%
125	JACKSON NATIONAL LIFE INSURANCE COMPANY	2.02%	15	11,992	\$10,302,068	\$65	\$10,992,125	\$3,283,088	106.70%
126	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	194	87	\$19,286	\$9,814	\$686,131	\$9,301	3608.55%
127	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	252	37	\$1,825	\$0	\$0	\$577	0.00%
128	KANAWHA INSURANCE COMPANY	0.10%	85	1,710	\$501,007	\$0	\$113,355	\$36,894	22.63%
129	KANSAS CITY LIFE INSURANCE COMPANY	0.49%	40	3,349	\$2,523,390	\$0	\$963,096	\$903,465	38.17%
130	KNIGHTS OF COLUMBUS	0.68%	31	7,659	\$3,496,025	\$501,643	\$450,000	\$1,993,540	27.22%
131	LAFAYETTE LIFE INSURANCE COMPANY THE	0.04%	119	225	\$213,976	\$1,473	\$211,337	\$299,111	99.46%
132	LEADERS LIFE INSURANCE COMPANY	0.01%	151	143	\$72,246	\$0	\$0	\$8	0.00%
133	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.20%	67	1,922	\$1,035,348	\$0	\$50,000	\$456,289	4.83%
134	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.09%	89	2,461	\$435,556	\$0	\$143,478	\$87,095	32.94%
135	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.04%	120	288	\$207,978	\$0	\$300,554	\$6,891	144.51%
136	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.04%	123	424	\$201,675	\$0	\$54,034	\$76,518	26.79%
137	LIFE OF THE SOUTH INSURANCE COMPANY	0.00%	249	12	\$2,064	\$0	\$0	\$130	0.00%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
138	LIFESECURE INSURANCE COMPANY	0.00%	238	30	\$2,844	\$0	\$10,000	\$773	351.62%
139	LIFESHIELD NATIONAL INSURANCE CO	0.00%	198	49	\$17,609	\$0	\$0	\$2,268	0.00%
140	LINCOLN BENEFIT LIFE COMPANY	0.87%	26	5,465	\$4,455,106	\$0	\$762,269	\$999,934	17.11%
141	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.00%	193	83	\$19,639	\$0	\$10,000	\$2,524	50.92%
142	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.02%	150	8	\$81,457	\$2,337	\$267,625	\$2,629	331.42%
143	LINCOLN NATIONAL LIFE INSURANCE COMPANY	5.18%	4	2,626	\$26,496,983	\$0	\$28,124,071	\$1,095,265	106.14%
144	LOMBARD INTERNATIONAL LIFE ASSURANCE COMPANY	0.00%	215	6	\$7,211	\$0	\$0	\$1,164	0.00%
145	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	229	14	\$4,562	\$0	\$10,000	\$1,905	219.20%
146	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	260	20	\$908	\$0	\$0	\$179	0.00%
147	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	232	73	\$3,896	\$0	\$6,909	\$1,740	177.34%
148	MANHATTAN LIFE INSURANCE COMPANY	0.00%	202	7	\$15,205	\$0	\$0	\$510	0.00%
149	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.08%	90	463	\$428,371	\$0	\$530,000	\$60,945	123.72%
150	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	0.96%	25	4,531	\$4,887,524	\$67,617	\$912,200	\$2,366,122	20.05%
151	MEMBERS LIFE INSURANCE COMPANY	0.00%	267	7	\$310	\$0	\$0	-\$9	0.00%
152	MERIT LIFE INSURANCE CO	0.25%	63	6,406	\$1,265,336	\$0	\$250,536	\$56,935	19.80%
153	METLIFE INSURANCE COMPANY USA	0.37%	48	10,205	\$1,883,308	\$0	\$10,851,494	\$5,601,461	576.19%
154	METROPOLITAN LIFE INSURANCE COMPANY	0.57%	34	7,545	\$2,930,065	\$379,206	\$1,103,684	\$882,738	50.61%
155	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF TE	0.03%	137	307	\$129,051	\$0	\$35,000	\$21,456	27.12%
156	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	236	3	\$3,043	\$0	\$0	\$60	0.00%
157	MINNESOTA LIFE INSURANCE COMPANY	0.79%	29	4,767	\$4,013,461	\$889	\$499,841	\$3,319,029	12.48%
158	MODERN WOODMEN OF AMERICA	0.32%	55	5,946	\$1,646,490	\$1,590	\$135,000	\$499,723	8.30%
159	MONY LIFE INSURANCE COMPANY	0.06%	102	199	\$319,522	\$0	\$268,906	\$36,084	84.16%
160	MONY LIFE INSURANCE COMPANY OF AMERICA	0.06%	105	411	\$294,059	\$0	\$628,649	\$177,005	213.78%
161	MOUNTAIN LIFE INSURANCE COMPANY	0.02%	149	137	\$83,184	\$0	\$17,500	\$5,029	21.04%
162	MTL INSURANCE COMPANY	0.02%	140	198	\$104,483	\$0	\$0	\$77,987	0.00%
163	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.01%	177	2,560	\$33,297	\$0	\$10,000	\$20,271	30.03%
164	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.00%	251	5	\$1,837	\$0	\$0	\$0	0.00%
165	NATIONAL FARMERS UNION LIFE INSURANCE COMPANY	0.00%	209	23	\$9,911	\$0	\$50,610	\$723	510.64%
166	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	269	2	\$248	\$0	\$0	\$50	0.00%
167	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.01%	170	147	\$41,563	\$0	\$50,116	\$12,259	120.58%
168	NATIONAL LIFE INSURANCE COMPANY	0.07%	99	238	\$356,249	\$9,369	\$2,150	\$114,593	3.23%
169	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE C	0.05%	109	1,133	\$273,640	\$0	\$0	\$80,525	0.00%
170	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.01%	167	120	\$43,720	\$0	\$0	\$3,189	0.00%
171	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPANY	0.27%	61	2,141	\$1,405,430	\$0	\$101,096	\$1,114,407	7.19%
172	NATIONWIDE LIFE INSURANCE COMPANY	0.03%	127	307	\$170,164	\$0	\$129,437	\$54,792	76.07%
173	NEW ENGLAND LIFE INSURANCE COMPANY	0.04%	114	362	\$227,448	\$0	\$0	\$187,804	0.00%
174	NEW YORK LIFE INSURANCE AND ANNUITY CORPORATI	0.00%	274	0	\$0	\$0	\$0	\$77,391	N/A
175	NEW YORK LIFE INSURANCE COMPANY	1.59%	18	12,638	\$8,109,208	\$7,738	\$1,246,207	\$2,988,742	15.46%
176	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH IN	2.01%	16	3,882	\$10,256,736	\$0	\$4,979,081	\$1,152,717	48.54%
177	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	6.16%	2	42,664	\$31,464,636	\$2,202,696	\$24,621,589	\$19,890,633	85.25%
178	NYLIFE INSURANCE COMPANY OF ARIZONA	0.18%	69	752	\$907,055	\$0	\$1,328,735	\$272,123	146.49%
179	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH CA	0.02%	145	111	\$91,143	\$0	\$46,687	\$10,027	51.22%
180	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.55%	35	3,170	\$2,825,988	\$0	\$1,825,405	\$1,702,637	64.59%
181	OHIO STATE LIFE INSURANCE COMPANY THE	0.01%	159	113	\$60,108	\$0	\$52,000	\$32,572	86.51%
182	OLD AMERICAN INSURANCE COMPANY	0.00%	203	607	\$13,721	\$0	\$83,392	\$2,151	607.77%
183	OLD REPUBLIC LIFE INSURANCE COMPANY	0.05%	110	1,299	\$252,705	\$0	\$2,512	\$73,557	0.99%
184	OLD SURETY LIFE INSURANCE COMPANY	0.00%	235	11	\$3,330	\$0	\$0	\$65	0.00%
185	OZARK NATIONAL LIFE INSURANCE COMPANY	0.38%	47	3,524	\$1,923,868	\$0	\$1,363,092	\$332,720	70.85%
186	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	245	2	\$2,492	\$0	-\$1,454	\$0	-58.35%
187	PACIFIC LIFE INSURANCE COMPANY	0.11%	84	494	\$551,494	\$0	\$0	\$359,795	0.00%
188	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	270	0	\$111	\$0	\$0	\$0	0.00%
189	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.08%	93	591	\$412,963	\$0	\$325,537	\$94,798	78.83%
190	PEKIN LIFE INSURANCE COMPANY	0.11%	78	401	\$586,788	\$0	\$0	\$101,559	0.00%
191	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.11%	79	248	\$586,619	\$8,124	\$0	\$68,059	1.38%
192	PHARMACISTS LIFE INSURANCE COMPANY, THE	0.02%	142	159	\$101,917	\$0	\$0	\$45,233	0.00%
193	PHL VARIABLE INSURANCE COMPANY	0.35%	51	1,296	\$1,792,108	\$0	\$150,000	\$1,053,906	8.37%
194	PHOENIX LIFE AND ANNUITY COMPANY	0.05%	113	231	\$237,867	\$0	\$250,000	\$181,990	105.10%
195	PHOENIX LIFE INSURANCE COMPANY	0.03%	129	183	\$168,502	\$140,795	\$696,825	\$19,390	497.10%
196	PHYSICIANS LIFE INSURANCE COMPANY	0.02%	143	3,662	\$94,936	\$0	\$70,000	\$48,769	73.73%
197	PIONEER AMERICAN INSURANCE COMPANY	0.01%	178	92	\$31,532	\$0	\$12,419	\$4,637	39.39%
198	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.00%	189	16	\$22,003	\$0	\$825	\$4,021	3.75%
199	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	233	25	\$3,891	\$0	\$3,420	\$918	87.90%
200	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	274	25	\$0	\$0	\$0	\$178	N/A
201	PRIMERICA LIFE INSURANCE COMPANY	6.01%	3	33,912	\$30,697,789	\$0	\$19,190,099	\$8,888,044	62.51%
202	PRINCIPAL LIFE INSURANCE COMPANY	0.16%	71	729	\$807,198	\$0	\$457,659	\$372,756	56.70%
203	PRINCIPAL NATIONAL LIFE INSURANCE COMPANY	0.62%	32	2,080	\$3,189,123	\$0	\$250,000	\$1,961,284	7.84%
204	PROFESSIONAL INSURANCE COMPANY	0.00%	212	19	\$8,330	\$0	\$0	\$1,001	0.00%
205	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPANY	0.00%	226	9	\$5,098	\$0	\$267,844	\$2,691	5253.90%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
206	PROTECTIVE LIFE INSURANCE COMPANY	3.00%	11	18,530	\$15,320,983	\$0	\$11,827,574	\$5,374,080	77.20%
207	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	0.02%	144	253	\$93,773	\$0	\$83,047	\$9,825	88.56%
208	PRUCO LIFE INSURANCE COMPANY	4.41%	6	15,419	\$22,518,968	\$0	\$12,372,065	\$8,410,185	54.94%
209	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	0.07%	96	12,037	\$370,825	\$0	\$81,700	\$303,028	22.03%
210	RELIAANCE STANDARD LIFE INSURANCE COMPANY	0.00%	211	141	\$8,913	\$0	\$75,466	\$824	846.70%
211	RELIASTAR LIFE INSURANCE COMPANY	2.33%	13	13,981	\$11,895,844	\$0	\$12,778,681	\$6,988,965	107.42%
212	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.01%	160	139	\$58,417	\$0	\$10,708	\$14,991	18.33%
213	RENAISSANCE LIFE & HEALTH INSURANCE COMPANY O	0.00%	246	35	\$2,412	\$0	\$7,074	\$479	293.28%
214	RESERVE NATIONAL INSURANCE COMPANY	0.00%	185	62	\$25,037	\$0	\$12,585	\$4,450	50.27%
215	RIVERSOURCE LIFE INSURANCE COMPANY	0.36%	50	2,325	\$1,825,606	\$0	\$1,372,978	\$902,642	75.21%
216	ROYAL NEIGHBORS OF AMERICA	0.01%	161	905	\$57,657	\$0	\$0	\$23,611	0.00%
217	S USA LIFE INSURANCE COMPANY INC	0.00%	237	7	\$2,964	\$0	\$0	\$648	0.00%
218	SAGICOR LIFE INSURANCE COMPANY	0.00%	184	101	\$25,258	\$0	\$0	\$29,847	0.00%
219	SAVINGS BANK LIFE INSURANCE COMPANY OF MASSAC	0.44%	43	3,290	\$2,254,186	\$7,062	\$501,535	\$1,747,397	22.56%
220	SECURIAN LIFE INSURANCE COMPANY	0.00%	192	41	\$21,228	\$0	\$75,000	\$3,825	353.31%
221	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.00%	219	34	\$6,152	\$1,515	\$7,608	\$1,753	148.29%
222	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.01%	176	41	\$36,858	\$0	\$0	\$10,319	0.00%
223	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NEW	0.01%	169	51	\$42,164	\$0	\$100,000	\$11,803	237.17%
224	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	190	39	\$21,983	\$0	\$17,914	\$619	81.49%
225	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.07%	95	609	\$381,036	\$0	\$52,285	\$122,257	13.72%
226	SETTLERS LIFE INSURANCE COMPANY	0.00%	195	1	\$18,094	\$0	\$1,814	\$700	10.03%
227	SHELTER LIFE INSURANCE COMPANY	2.80%	12	40,199	\$14,338,577	\$0	\$8,611,850	\$5,314,459	60.06%
228	SHENANDOAH LIFE INSURANCE COMPANY	0.01%	174	260	\$38,695	\$0	\$84,449	\$28,975	218.24%
229	SOUTHERN PIONEER LIFE INSURANCE COMPANY	0.00%	273	2	\$63	\$0	\$0	\$50	0.00%
230	STANDARD INSURANCE COMPANY	0.00%	230	4	\$4,522	\$3,522	\$35,533	\$548	863.67%
231	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	0.01%	162	78	\$55,378	\$0	\$55,000	\$13,312	99.32%
232	STANDARD SECURITY LIFE INSURANCE COMPANY OF N	0.00%	241	37	\$2,662	\$102	\$20	\$356	4.58%
233	STARMOUNT LIFE INSURANCE COMPANY	0.07%	97	658	\$369,433	\$0	\$199,890	\$15,400	54.11%
234	STATE FARM LIFE INSURANCE COMPANY	8.01%	1	70,874	\$40,970,761	\$2,189,044	\$17,664,981	\$14,909,939	48.46%
235	STATE LIFE INSURANCE COMPANY	0.01%	152	87	\$72,162	\$0	\$0	\$19,431	0.00%
236	STATE MUTUAL INSURANCE COMPANY	0.00%	225	29	\$5,421	\$0	\$0	\$949	0.00%
237	SUN LIFE ASSURANCE COMPANY OF CANADA	0.04%	124	119	\$195,875	\$0	\$0	\$74,702	0.00%
238	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.00%	240	8	\$2,689	\$0	\$0	\$1,915	0.00%
239	SURETY LIFE INSURANCE COMPANY	0.00%	221	19	\$5,887	\$0	\$6,147	\$734	104.42%
240	SYMETRA LIFE INSURANCE COMPANY	0.40%	44	3,491	\$2,022,864	\$0	\$1,323,606	\$747,281	65.43%
241	SYMETRA NATIONAL LIFE INSURANCE COMPANY	0.00%	244	29	\$2,565	\$0	\$49,755	\$398	1939.77%
242	TEACHERS INSURANCE AND ANNUITY ASSOCIATION OF	0.78%	30	1,161	\$3,991,229	\$2,596,841	\$928,800	\$224,427	88.33%
243	TEXAS LIFE INSURANCE COMPANY	0.02%	147	65	\$89,015	\$20,014	\$150,395	\$8,202	191.44%
244	THE RELIABLE LIFE INSURANCE COMPANY	0.13%	76	2,770	\$683,015	\$0	\$377,021	\$108,918	55.20%
245	THRIVENT FINANCIAL FOR LUTHERANS	0.85%	27	8,174	\$4,337,984	\$20,279	\$2,037,297	\$2,161,907	47.43%
246	TIAA-CREF LIFE INSURANCE COMPANY	0.19%	68	1,009	\$993,951	\$0	\$307,798	\$461,161	30.97%
247	TIME INSURANCE COMPANY	0.10%	86	1,242	\$500,069	\$0	\$108,121	\$27,385	21.62%
248	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	0.00%	261	5	\$685	\$0	\$0	\$71	0.00%
249	TRANSAMERICA LIFE INSURANCE COMPANY	1.03%	24	17,287	\$5,253,620	\$40,424	\$6,514,829	\$5,424,511	124.78%
250	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.84%	28	3,908	\$4,287,947	\$346	\$2,845,289	\$422,517	66.36%
251	TRUSTMARK INSURANCE COMPANY	0.00%	210	49	\$9,037	\$0	\$7,884	\$2,595	87.24%
252	U S FINANCIAL LIFE INSURANCE COMPANY	0.51%	39	1,908	\$2,609,430	\$0	\$5,946,368	\$641,932	227.88%
253	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	265	1	\$444	\$0	\$0	\$15	0.00%
254	UNIFIED LIFE INSURANCE COMPANY	0.04%	118	585	\$215,183	\$0	\$193,000	\$29,876	89.69%
255	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	181	44	\$29,451	\$0	\$0	\$473	0.00%
256	UNION LABOR LIFE INSURANCE COMPANY	0.00%	248	4	\$2,171	\$0	\$0	\$525	0.00%
257	UNION SECURITY INSURANCE COMPANY	0.03%	136	210	\$129,802	\$3,554	\$88,458	\$4,550	70.89%
258	UNITED AMERICAN INSURANCE COMPANY	0.04%	122	694	\$203,390	\$0	\$258,838	\$5,756	127.26%
259	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.00%	258	3	\$1,035	\$0	\$0	\$165	0.00%
260	UNITED FIDELITY LIFE INSURANCE COMPANY	0.01%	173	134	\$39,069	\$0	\$1,316,998	\$2,281	3370.95%
261	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	188	96	\$23,187	\$0	\$106,809	\$7,912	460.64%
262	UNITED HOME LIFE INSURANCE COMPANY	0.03%	130	350	\$163,940	\$0	\$0	\$16,529	0.00%
263	UNITED INSURANCE COMPANY OF AMERICA	0.00%	231	16	\$4,351	\$0	\$10,000	\$240	229.83%
264	UNITED LIFE INSURANCE COMPANY	0.06%	101	535	\$319,752	\$0	\$56,220	\$62,332	17.58%
265	UNITED NATIONAL LIFE INSURANCE COMPANY OF AME	0.00%	213	15	\$7,786	\$0	\$0	\$1,356	0.00%
266	UNITED OF OMAHA LIFE INSURANCE COMPANY	4.79%	5	5,564	\$24,484,883	\$0	\$14,993,100	\$1,663,116	61.23%
267	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.01%	163	27	\$52,056	\$0	\$2,992	\$12,714	5.75%
268	UNITED WORLD LIFE INSURANCE COMPANY	0.00%	186	479	\$24,563	\$0	\$48,016	\$1,419	195.48%
269	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	224	367	\$5,592	\$33	\$17,680	\$545	316.76%
270	UNIVERSAL UNDERWRITERS LIFE INSURANCE COMPANY	0.03%	134	94	\$137,019	\$0	\$19,329	\$41,168	14.11%
271	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	274	619	\$0	\$0	\$0	\$4,921	N/A
272	USAA LIFE INSURANCE COMPANY	1.43%	20	16,951	\$7,329,117	\$69,787	\$4,341,030	\$3,730,810	60.18%
273	USABLE LIFE	0.01%	175	88	\$36,904	\$0	\$154,094	\$3,934	417.55%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
274	VANTIS LIFE INSURANCE COMPANY	0.00%	200	74	\$15,459	\$0	\$0	\$6,830	0.00%
275	VOYA INSURANCE AND ANNUITY COMPANY	0.00%	197	31	\$17,629	\$0	\$7,037	\$2,607	39.92%
276	VOYA RETIREMENT INSURANCE AND ANNUITY COMPANY	0.02%	148	92	\$86,552	\$0	\$138,631	\$3,662	160.17%
277	WASHINGTON NATIONAL INSURANCE COMPANY	0.04%	126	371	\$190,911	\$10,953	\$1,187,707	\$14,109	627.86%
278	WEST COAST LIFE INSURANCE COMPANY	1.35%	21	7,788	\$6,889,952	\$0	\$7,655,752	\$3,598,339	111.11%
279	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY	0.03%	132	5,358	\$146,277	\$26,175	\$850,498	\$73,683	599.32%
280	WESTERN CATHOLIC UNION	0.02%	139	839	\$105,792	\$0	\$89,376	\$37,009	84.48%
281	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.15%	73	1,360	\$745,061	\$0	\$125,809	\$246,810	16.89%
282	WESTERN UNITED LIFE ASSURANCE COMPANY	0.00%	274	0	\$0	\$0	\$7,834	\$0	N/A
283	WILCAC LIFE INSURANCE COMPANY	0.06%	100	180	\$326,314	\$0	\$59,015	\$23	18.09%
284	WILCO LIFE INSURANCE COMPANY	0.02%	146	226	\$90,209	\$0	\$68,335	\$15,796	75.75%
285	WINDSOR LIFE INSURANCE COMPANY	0.00%	268	1	\$278	\$0	\$0	\$34	0.00%
286	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.03%	131	778	\$153,738	\$845	\$145,570	\$68,601	95.24%
287	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.00%	214	1	\$7,315	\$0	\$0	\$2,000	0.00%
TOTAL		100.00%		779,959	\$511,193,270	\$8,441,483	\$339,538,182	\$191,086,436	68.07%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL UNIVERSAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.00%	200	9	\$2,718	\$0	\$0	\$455	0.00%
2	AAA LIFE INSURANCE COMPANY	0.04%	104	314	\$267,772	\$0	\$690	\$26,234	0.26%
3	ACCORDIA LIFE AND ANNUITY COMPANY	0.07%	88	285	\$472,107	\$0	\$160,692	\$72,173	34.04%
4	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERI	1.33%	17	2,369	\$9,418,254	\$0	\$1,710,122	\$423,542	18.16%
5	ALLSTATE ASSURANCE COMPANY	0.01%	151	105	\$47,217	\$0	\$0	\$11,170	0.00%
6	ALLSTATE LIFE INSURANCE COMPANY	0.35%	53	4,092	\$2,456,083	\$0	\$3,961,083	\$361,368	161.28%
7	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	174	24	\$18,893	\$0	\$8,024	\$2,997	42.47%
8	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF T	0.03%	108	219	\$203,036	\$0	\$88,956	\$12,231	43.81%
9	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.01%	150	119	\$50,766	\$0	\$122,605	\$4,482	241.51%
10	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.68%	37	5,933	\$4,814,774	\$0	\$5,826,629	\$521,573	121.02%
11	AMERICAN FIDELITY ASSURANCE COMPANY	0.01%	160	89	\$38,505	\$0	\$30,000	\$5,588	77.91%
12	AMERICAN GENERAL LIFE INSURANCE CO	2.22%	13	13,280	\$15,666,803	\$0	\$15,279,639	\$1,794,817	97.53%
13	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.75%	34	16,214	\$5,286,411	\$0	\$1,958,564	\$479,467	37.05%
14	AMERICAN INCOME LIFE INSURANCE CO	0.00%	195	9	\$4,055	\$0	\$0	\$293	0.00%
15	AMERICAN NATIONAL INSURANCE COMPANY	0.35%	52	2,413	\$2,472,906	\$0	\$1,354,157	\$265,578	54.76%
16	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF T	0.02%	121	149	\$133,601	\$0	\$266,437	\$23,272	199.43%
17	AMERICAN REPUBLIC INSURANCE COMPANY	0.06%	93	798	\$391,571	\$0	\$464,403	\$33,279	118.60%
18	AMERICAN UNDERWRITERS LIFE INSURANCE COMPAN	0.01%	144	130	\$68,238	\$0	\$50,000	\$6,899	73.27%
19	AMERICAN UNITED LIFE INSURANCE COMPANY	0.01%	132	186	\$102,930	\$0	\$81,304	\$14,450	78.99%
20	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.05%	96	619	\$356,675	\$0	\$338,137	\$36,993	94.80%
21	AMERITAS LIFE INSURANCE CORP	0.51%	43	2,440	\$3,617,372	\$0	\$3,648,176	\$298,442	100.85%
22	AMICA LIFE INSURANCE COMPANY	0.00%	205	5	\$1,605	\$0	\$0	\$319	0.00%
23	ASSURED LIFE ASSOCIATION	0.00%	203	5	\$1,930	\$0	\$23,503	\$215	1217.77%
24	ASSURITY LIFE INSURANCE COMPANY	0.06%	91	254	\$427,765	\$0	\$61,829	\$52,262	14.45%
25	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF N	0.00%	223	22	\$0	\$0	\$0	\$2,387	N/A
26	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.14%	71	1,884	\$1,013,395	\$0	\$1,930,304	\$134,154	190.48%
27	ATHENE ANNUITY AND LIFE COMPANY	0.97%	24	4,099	\$6,823,001	\$39,093	\$7,104,297	\$873,617	104.70%
28	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	191	25	\$5,417	\$0	\$0	\$1,795	0.00%
29	AUTO OWNERS LIFE INSURANCE COMPANY	0.04%	99	892	\$308,587	\$0	\$140,524	\$53,603	45.54%
30	AXA EQUITABLE LIFE AND ANNUITY COMPANY	0.02%	128	46	\$115,517	\$0	\$158,732	\$21,849	137.41%
31	AXA EQUITABLE LIFE INSURANCE COMPANY	0.86%	29	2,784	\$6,070,410	\$0	\$7,663,137	\$749,927	126.24%
32	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	163	58	\$31,721	\$0	\$157,002	\$2,926	494.95%
33	BANKERS LIFE AND CASUALTY COMPANY	0.53%	41	3,347	\$3,744,416	\$0	\$1,883,344	\$231,936	50.30%
34	BANNER LIFE INSURANCE COMPANY	0.20%	63	1,629	\$1,408,343	\$0	\$863,871	\$243,134	61.34%
35	BENEFICIAL LIFE INSURANCE COMPANY	0.01%	153	135	\$45,161	\$0	\$118,681	\$11,909	262.80%
36	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	216	2	\$650	\$0	\$0	\$73	0.00%
37	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.00%	223	0	\$0	\$0	\$153,462	\$0	N/A
38	C M LIFE INSURANCE COMPANY	0.31%	55	1,622	\$2,163,023	\$0	\$5,223,141	\$438,782	241.47%
39	CANADA LIFE ASSURANCE COMPANY	0.05%	97	249	\$336,678	\$0	\$747,282	\$38,646	221.96%
40	CATAMARAN INSURANCE OF OHIO INC	0.00%	201	3	\$2,250	\$0	\$2,205	\$225	98.00%
41	CATHOLIC FINANCIAL LIFE	0.00%	175	26	\$16,059	\$0	\$0	\$1,163	0.00%
42	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.00%	218	10	\$444	\$0	\$0	\$345	0.00%
43	CENTRAL SECURITY LIFE INSURANCE CO	0.03%	109	449	\$196,011	\$0	\$411,110	\$14,035	209.74%
44	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.01%	138	344	\$89,792	\$0	\$235,009	\$6,576	261.73%
45	CENTRAL UNITED LIFE INSURANCE COMPANY	0.00%	166	156	\$28,718	\$751	\$47,694	\$3,107	168.69%
46	CHARTER NATIONAL LIFE INSURANCE COMPANY	0.00%	223	3	\$0	\$0	\$0	\$648	N/A
47	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.02%	115	282	\$153,104	\$0	\$84,309	\$16,852	55.07%
48	CINCINNATI LIFE INSURANCE COMPANY THE	0.16%	68	2,089	\$1,108,989	\$0	\$493,195	\$142,943	44.47%
49	CITIZENS SECURITY LIFE INS CO	0.00%	219	1	\$360	\$0	\$0	\$100	0.00%
50	CMFG LIFE INSURANCE COMPANY	0.02%	117	477	\$151,460	\$0	\$518,692	\$18,154	342.46%
51	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.13%	74	3,569	\$887,166	\$0	\$572,935	\$107,118	64.58%
52	COLUMBUS LIFE INSURANCE COMPANY	0.26%	60	434	\$1,849,112	\$0	\$483,473	\$87,211	26.15%
53	COMBINED INSURANCE CO OF AMERICA	0.01%	158	24	\$40,456	\$0	\$0	\$5,853	0.00%
54	COMMONWEALTH ANNUITY AND LIFE INSURANCE COM	0.02%	116	222	\$152,970	\$0	\$1,435,863	\$32,607	938.66%
55	CONNECTICUT GENERAL LIFE INS CO	0.09%	81	812	\$618,643	\$248,900	\$19,076,071	\$284,655	3123.77%
56	CONTINENTAL GENERAL INSURANCE COMPANY	0.01%	156	240	\$43,903	\$0	\$129,590	\$24,218	295.17%
57	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.03%	106	392	\$224,256	\$0	\$199,900	\$42,969	89.14%
58	COUNTRY LIFE INSURANCE COMPANY	0.00%	194	16	\$4,172	\$0	\$0	\$703	0.00%
59	DEGREE OF HONOR PROTECTIVE ASSOC	0.00%	184	59	\$9,183	\$0	\$0	\$1,777	0.00%
60	DELAWARE LIFE INSURANCE COMPANY	0.01%	154	16	\$44,892	\$0	\$0	\$1,750	0.00%
61	ELCO MUTUAL LIFE AND ANNUITY	0.00%	223	2	\$0	\$0	\$16,217	\$63	N/A
62	EMC NATIONAL LIFE COMPANY	0.14%	72	1,955	\$1,012,166	\$0	\$1,699,541	\$106,476	167.91%
63	EQUITRUST LIFE INSURANCE COMPANY	0.60%	40	212	\$4,269,259	\$0	\$44,190	\$19,710	1.04%
64	FAMILY LIFE INSURANCE COMPANY	0.01%	148	93	\$51,779	\$0	\$70,491	\$1,988	136.14%
65	FARMERS NEW WORLD LIFE INSURANCE COMPANY	1.19%	21	17,502	\$8,383,591	\$0	\$8,393,862	\$1,478,054	100.12%
66	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.00%	172	62	\$19,587	\$0	\$31,773	\$4,607	162.21%
67	FEDERATED LIFE INSURANCE COMPANY	0.76%	33	1,657	\$5,334,681	\$0	\$5,479,103	\$481,178	102.71%
68	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.26%	62	1,537	\$1,804,655	\$0	\$1,124,550	\$197,815	62.31%
69	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.00%	223	6	\$0	\$0	\$0	\$1,296	N/A

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL UNIVERSAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
70	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.00%	188	17	\$6,283	\$0	\$15,340	\$540	244.15%
71	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	220	1	\$317	\$0	\$6,228	\$0	1964.67%
72	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.00%	215	2	\$669	\$0	\$0	\$95	0.00%
73	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.04%	98	636	\$312,439	\$0	\$1,315,461	\$175,656	421.03%
74	FORESTERS LIFE INSURANCE AND ANNUITY COMPANY	0.00%	210	2	\$1,013	\$0	\$0	\$150	0.00%
75	GBU FINANCIAL LIFE	0.00%	221	9	\$278	\$0	\$0	\$272	0.00%
76	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.17%	67	3,683	\$1,222,039	\$2,749,814	\$10,479,771	\$653,875	1082.58%
77	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	1.53%	16	11,051	\$10,802,231	\$0	\$11,396,110	\$2,449,892	105.50%
78	GENWORTH LIFE INSURANCE COMPANY	0.78%	32	3,133	\$5,502,044	\$0	\$1,560,714	\$874,592	28.37%
79	GLEANER LIFE INSURANCE SOCIETY	0.00%	170	48	\$19,647	\$0	\$22,881	\$3,208	116.46%
80	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.10%	76	9,261	\$715,439	\$0	\$804,945	\$66,040	112.51%
81	GOLDEN RULE INSURANCE COMPANY	0.15%	70	813	\$1,025,164	\$0	\$3,253,817	\$76,093	317.39%
82	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE	0.07%	87	99	\$487,209	\$0	\$210,098	\$17,537	43.12%
83	GRANGE LIFE INSURANCE COMPANY	0.02%	129	25	\$115,358	\$0	\$23,443	\$10,288	20.32%
84	GREAT AMERICAN LIFE INSURANCE COMPANY	0.01%	135	99	\$92,155	\$0	\$51,711	\$10,246	56.11%
85	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.14%	73	882	\$993,514	\$0	\$922,724	\$48,093	92.87%
86	GREAT WEST LIFE ASSURANCE COMPANY	0.04%	101	665	\$296,580	\$5,931	\$1,119,824	\$36,862	379.58%
87	GUARANTY INCOME LIFE INSURANCE COMPANY	0.00%	171	19	\$19,611	\$0	\$336,181	\$1,070	1714.25%
88	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.00%	223	4	\$0	\$0	\$0	\$12,022	N/A
89	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.09%	80	24	\$669,981	\$0	\$0	\$42,429	0.00%
90	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.00%	182	76	\$11,650	\$0	\$81,999	\$2,123	703.85%
91	HARTFORD LIFE AND ACCIDENT INSURANCE COMPANY	0.02%	118	121	\$147,291	\$0	\$20,564	\$17,962	13.96%
92	HARTFORD LIFE AND ANNUITY INSURANCE COMPANY	2.52%	10	3,665	\$17,766,687	\$0	\$21,987,020	\$1,236,875	123.75%
93	HARTFORD LIFE INSURANCE COMPANY	0.02%	131	181	\$107,267	\$3,627	\$295,333	\$52,719	278.71%
94	HCC LIFE INSURANCE COMPANY	0.00%	209	2	\$1,071	\$0	\$2,514	\$126	234.73%
95	HUMANADENTAL INSURANCE COMPANY	0.00%	185	21	\$8,784	\$0	\$14,462	\$545,467	164.64%
96	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.05%	94	962	\$381,116	\$0	\$385,344	\$62,664	101.11%
97	INDEPENDENT ORDER OF FORESTERS THE	0.11%	75	1,110	\$795,250	\$0	\$728,484	\$71,069	91.60%
98	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & AC	0.09%	82	3	\$602,219	\$0	\$0	\$240	0.00%
99	INDUSTRIAL ALLIANCE INSURANCE AND FINANCIAL S	0.01%	161	47	\$35,653	\$0	\$241,605	\$3,412	677.66%
100	INTEGRITY LIFE INSURANCE COMPANY	0.00%	223	24	\$0	\$0	\$1,331,976	\$6,121	N/A
101	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	214	2	\$689	\$0	\$0	\$33	0.00%
102	INVESTORS LIFE INSURANCE COMPANY OF NORTH AM	0.04%	102	464	\$284,631	\$0	\$1,707,371	\$29,944	599.85%
103	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.89%	27	9,512	\$6,257,247	\$0	\$14,213,171	\$796,986	227.15%
104	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.02%	130	216	\$110,909	\$0	\$1,703,499	\$11,258	1535.94%
105	JOHN ALDEN LIFE INSURANCE COMPANY	0.02%	124	148	\$126,075	\$0	\$826,385	\$17,939	655.47%
106	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPANY	0.00%	173	57	\$19,072	\$0	\$0	\$10,298	0.00%
107	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	7.92%	2	27,733	\$55,903,513	\$6,438,048	\$36,155,948	\$7,108,404	76.19%
108	KANSAS CITY LIFE INSURANCE COMPANY	0.68%	38	5,738	\$4,790,126	\$0	\$6,751,543	\$513,299	140.95%
109	LAFAYETTE LIFE INSURANCE COMPANY THE	0.02%	120	176	\$135,122	\$0	\$238,215	\$12,684	176.30%
110	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.04%	103	739	\$276,508	\$0	\$392,020	\$71,928	141.78%
111	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.45%	46	1,903	\$3,176,680	\$0	\$875,247	\$248,129	27.55%
112	LIFESecure INSURANCE COMPANY	0.00%	178	35	\$14,894	\$0	\$15,304	\$1,999	102.75%
113	LINCOLN BENEFIT LIFE COMPANY	0.47%	45	4,580	\$3,339,812	\$0	\$1,079,317	\$824,104	32.32%
114	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.01%	146	58	\$63,568	\$0	\$200,103	\$18,437	314.79%
115	LINCOLN NATIONAL LIFE INSURANCE COMPANY	5.17%	5	13,667	\$36,504,981	\$0	\$97,513,966	\$5,700,833	267.13%
116	LOMBARD INTERNATIONAL LIFE ASSURANCE COMPAN	0.00%	217	1	\$600	\$0	\$0	\$50	0.00%
117	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.01%	157	56	\$41,095	\$0	\$146,788	\$1,093	357.19%
118	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	208	24	\$1,084	\$0	\$887	\$213	81.83%
119	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	176	193	\$15,886	\$0	\$98,490	\$6,682	619.98%
120	MANHATTAN LIFE INSURANCE COMPANY	0.01%	143	19	\$68,700	\$0	\$152,726	\$1,678	222.31%
121	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.02%	112	249	\$174,368	\$0	\$185,532	\$17,388	106.40%
122	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	0.87%	28	669	\$6,132,103	\$0	\$3,643,816	\$251,698	59.42%
123	MEMBERS LIFE INSURANCE COMPANY	0.00%	206	1	\$1,484	\$0	\$0	\$174	0.00%
124	METLIFE INSURANCE COMPANY USA	4.98%	6	3,918	\$35,123,556	\$0	\$8,927,938	\$1,586,401	25.42%
125	METROPOLITAN LIFE INSURANCE COMPANY	0.48%	44	1,577	\$3,375,257	\$0	\$993,813	\$134,337	29.44%
126	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.28%	57	3,799	\$1,985,038	\$0	\$5,803,328	\$249,625	292.35%
127	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF TE	0.01%	141	158	\$74,691	\$0	\$422,579	\$9,932	565.77%
128	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	167	38	\$26,092	\$0	\$0	\$3,162	0.00%
129	MINNESOTA LIFE INSURANCE COMPANY	1.27%	18	792	\$8,943,450	\$0	\$936,370	\$347,010	10.47%
130	MODERN WOODMEN OF AMERICA	0.30%	56	3,599	\$2,085,168	\$0	\$1,524,825	\$198,585	73.13%
131	MONY LIFE INSURANCE COMPANY	0.00%	192	5	\$5,229	\$0	\$0	\$1,150	0.00%
132	MONY LIFE INSURANCE COMPANY OF AMERICA	0.33%	54	573	\$2,304,045	\$0	\$1,850,588	\$188,133	80.32%
133	MTL INSURANCE COMPANY	0.03%	111	146	\$176,563	\$0	\$66,601	\$14,473	37.72%
134	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	207	1	\$1,320	\$0	\$0	\$90	0.00%
135	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.00%	189	-2	\$5,502	\$0	\$2,314	\$0	42.06%
136	NATIONAL FARMERS UNION LIFE INSURANCE COMPAN	0.01%	145	158	\$65,211	\$0	\$147,514	\$7,262	226.21%
137	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.02%	127	286	\$116,980	\$0	\$184,990	\$14,787	158.14%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL UNIVERSAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
138	NATIONAL LIFE INSURANCE COMPANY	0.08%	85	408	\$545,933	\$0	\$690,048	\$81,673	126.40%
139	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.20%	64	707	\$1,387,516	\$4,451	\$558,917	\$40,083	40.60%
140	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPAN	1.24%	20	676	\$8,782,175	\$0	\$618,485	\$442,831	7.04%
141	NATIONWIDE LIFE INSURANCE COMPANY	0.19%	65	124	\$1,317,993	\$0	\$41,420	\$70,834	3.14%
142	NEW ENGLAND LIFE INSURANCE COMPANY	0.52%	42	6	\$3,647,387	\$0	\$5,468,466	\$1,134	149.93%
143	NEW YORK LIFE INSURANCE AND ANNUITY CORPORAT	8.56%	1	7,878	\$60,417,491	\$0	\$13,171,803	\$2,617,503	21.80%
144	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH IN	1.25%	19	3,348	\$8,845,840	\$0	\$4,294,168	\$850,305	48.54%
145	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	7.87%	3	791	\$55,552,759	\$0	\$3,601,087	\$746,295	6.48%
146	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH C.	0.01%	139	116	\$83,214	\$0	\$48,790	\$7,751	58.63%
147	OHIO NATIONAL LIFE ASSURANCE CORPORATION	1.80%	14	1,079	\$12,682,429	\$0	\$8,030,075	\$315,341	63.32%
148	OHIO STATE LIFE INSURANCE COMPANY THE	0.10%	78	1,209	\$698,525	\$0	\$1,238,655	\$67,233	177.32%
149	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	193	7	\$5,165	\$0	\$0	\$0	0.00%
150	PACIFIC LIFE INSURANCE COMPANY	4.17%	7	3,345	\$29,462,098	\$52,645	\$10,044,050	\$4,139,475	34.27%
151	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	213	0	\$847	\$0	\$0	\$0	0.00%
152	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	199	0	\$2,914	\$0	\$0	\$0	0.00%
153	PEKIN LIFE INSURANCE COMPANY	0.02%	113	246	\$173,411	\$0	\$179,433	\$20,317	103.47%
154	PENN INSURANCE AND ANNUITY COMPANY THE	0.37%	51	582	\$2,593,969	\$0	\$718,969	\$156,015	27.72%
155	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.71%	35	880	\$4,994,582	\$0	\$110,541	\$182,597	2.21%
156	PHL VARIABLE INSURANCE COMPANY	0.81%	31	487	\$5,703,390	\$0	\$1,231,533	\$416,118	21.59%
157	PHOENIX LIFE AND ANNUITY COMPANY	0.01%	142	10	\$72,472	\$0	\$5,008	\$17,445	6.91%
158	PHOENIX LIFE INSURANCE COMPANY	0.02%	123	130	\$128,173	\$0	\$353,185	\$14,020	275.55%
159	PIONEER AMERICAN INSURANCE COMPANY	0.00%	190	9	\$5,492	\$0	\$1,215	\$528	22.12%
160	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.08%	83	429	\$570,899	\$0	\$288,322	\$47,506	50.50%
161	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	198	8	\$3,034	\$0	\$1,094	\$464	36.06%
162	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	204	74	\$1,656	\$0	\$32,076	\$1,656	1936.96%
163	PRINCIPAL LIFE INSURANCE COMPANY	0.86%	30	2,004	\$6,062,454	\$0	\$7,724,722	\$785,383	127.42%
164	PRINCIPAL NATIONAL LIFE INSURANCE COMPANY	0.61%	39	850	\$4,322,400	\$0	\$0	\$417,549	0.00%
165	PROFESSIONAL INSURANCE COMPANY	0.00%	212	2	\$892	\$0	\$0	\$20	0.00%
166	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPAN	0.00%	196	4	\$4,052	\$0	\$47,278	\$475	1166.78%
167	PROTECTIVE LIFE INSURANCE COMPANY	3.11%	9	12,578	\$21,957,873	\$0	\$254,028,450	\$4,163,680	1156.89%
168	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPAN	0.08%	84	7,004	\$565,182	\$0	\$857,711	\$156,915	151.76%
169	PROVIDENT LIFE AND CASUALTY INSURANCE COMPAN	0.00%	222	1	\$144	\$0	\$0	\$7	0.00%
170	PRUCO LIFE INSURANCE COMPANY	3.39%	8	3,300	\$23,946,293	\$0	\$3,820,074	\$1,394,785	15.95%
171	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	0.03%	105	320	\$226,329	\$35,754	\$544,816	\$19,704	256.52%
172	RELiance STANDARD LIFE INSURANCE COMPANY	0.00%	211	15	\$948	\$0	\$0	\$749	0.00%
173	RELIASTAR LIFE INSURANCE COMPANY	0.44%	47	2,377	\$3,072,305	\$0	\$5,777,974	\$352,616	188.07%
174	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.06%	89	1,938	\$440,925	\$0	\$779,471	\$53,058	176.78%
175	RIVERSOURCE LIFE INSURANCE COMPANY	0.92%	26	1,613	\$6,492,701	\$0	\$4,834,673	\$288,687	74.46%
176	ROYAL NEIGHBORS OF AMERICA	0.02%	122	359	\$133,046	\$0	\$93,949	\$14,534	70.61%
177	SAGICOR LIFE INSURANCE COMPANY	0.01%	133	129	\$100,991	\$0	\$0	\$10,991	0.00%
178	SECURIAN LIFE INSURANCE COMPANY	0.00%	179	2	\$13,582	\$0	\$0	\$1,380	0.00%
179	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.01%	140	424	\$76,716	\$0	\$94,876	\$28,672	123.67%
180	SECURITY LIFE OF DENVER INSURANCE COMPANY	1.62%	15	1,959	\$11,464,118	\$0	\$15,921,390	\$1,019,005	138.88%
181	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NEI	0.00%	169	18	\$21,690	\$0	\$491	\$1,791	2.26%
182	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.01%	136	32	\$91,336	\$0	\$75,769	\$2,618	82.96%
183	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.03%	107	282	\$211,062	\$0	\$450,264	\$21,486	213.33%
184	SETTLERS LIFE INSURANCE COMPANY	0.00%	181	6	\$12,087	\$0	\$947	\$365	7.83%
185	SHELTER LIFE INSURANCE COMPANY	1.02%	23	13,297	\$7,200,220	\$0	\$7,930,332	\$502	110.14%
186	SHENANDOAH LIFE INSURANCE COMPANY	0.06%	92	284	\$404,524	\$0	\$707,445	\$11,313	174.88%
187	STANDARD INSURANCE COMPANY	0.00%	165	42	\$29,149	\$21,112	\$212,999	\$3,287	803.15%
188	STANDARD LIFE AND ACCIDENT INSURANCE COMPAN	0.00%	223	6	\$0	\$0	\$0	\$279	N/A
189	STATE FARM LIFE INSURANCE COMPANY	5.33%	4	48,155	\$37,645,635	\$0	\$27,385,409	\$4,455,754	72.75%
190	STATE LIFE INSURANCE COMPANY	0.02%	125	888	\$120,849	\$0	\$151,241	\$5,786	125.15%
191	STATE MUTUAL INSURANCE COMPANY	0.00%	202	5	\$2,023	\$0	\$0	\$148	0.00%
192	SUN LIFE ASSURANCE COMPANY OF CANADA	0.70%	36	686	\$4,929,880	\$0	\$5,532,532	\$643,205	112.22%
193	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.01%	155	67	\$44,506	\$0	\$282,668	\$6,303	635.12%
194	SURETY LIFE INSURANCE COMPANY	0.04%	100	545	\$306,433	\$0	\$618,398	\$40,420	201.81%
195	SYMETRA LIFE INSURANCE COMPANY	1.03%	22	3,325	\$7,270,955	\$0	\$4,796,651	\$291,549	65.97%
196	SYMETRA NATIONAL LIFE INSURANCE COMPANY	0.00%	180	54	\$12,760	\$0	\$33,367	\$1,296	261.50%
197	TEXAS LIFE INSURANCE COMPANY	0.39%	50	11,018	\$2,741,849	\$0	\$1,311,978	\$354,500	47.85%
198	THRIVENT FINANCIAL FOR LUTHERANS	2.47%	12	32,972	\$17,454,508	\$0	\$28,600,719	\$2,452,454	163.86%
199	TIAA-CREF LIFE INSURANCE COMPANY	0.43%	48	99	\$3,066,540	\$0	\$326,952	\$109,462	10.66%
200	TIME INSURANCE COMPANY	0.05%	95	623	\$364,773	\$0	\$667,814	\$38,233	183.08%
201	TRANSAMERICA ADVISORS LIFE INSURANCE COMPAN	0.00%	223	42	\$0	\$0	\$356,305	\$9,252	N/A
202	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPAN	0.00%	164	7	\$31,086	\$0	\$0	\$2,357	0.00%
203	TRANSAMERICA LIFE INSURANCE COMPANY	2.48%	11	8,663	\$17,534,978	\$0	\$40,213,159	\$1,436,112	229.33%
204	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.26%	61	3,045	\$1,845,900	\$0	\$2,399,319	\$217,834	129.98%
205	TRUSTMARK INSURANCE COMPANY	0.01%	134	122	\$92,409	\$0	\$275,194	\$6,574	297.80%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL UNIVERSAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
206	U S FINANCIAL LIFE INSURANCE COMPANY	0.10%	79	450	\$683,007	\$0	\$1,381,198	\$48,773	202.22%
207	ULLICO LIFE INSURANCE COMPANY	0.00%	168	37	\$24,938	\$0	\$0	\$2,187	0.00%
208	UNIFIED LIFE INSURANCE COMPANY	0.00%	183	15	\$10,188	\$0	\$0	\$836	0.00%
209	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	187	42	\$7,891	\$0	\$0	\$700	0.00%
210	UNION LABOR LIFE INSURANCE COMPANY	0.00%	197	2	\$3,125	\$0	\$0	\$52	0.00%
211	UNION SECURITY INSURANCE COMPANY	0.01%	152	92	\$46,812	\$0	\$259,076	\$3,018	553.44%
212	UNITED AMERICAN INSURANCE COMPANY	0.00%	223	4	\$0	\$0	\$0	\$61	N/A
213	UNITED FIDELITY LIFE INSURANCE COMPANY	0.01%	159	141	\$38,563	\$0	\$81,955	\$4,563	212.52%
214	UNITED HERITAGE LIFE INSURANCE COMPANY	0.02%	126	185	\$118,100	\$0	\$321,025	\$8,292	271.82%
215	UNITED HOME LIFE INSURANCE COMPANY	0.00%	186	30	\$8,553	\$0	\$0	\$401	0.00%
216	UNITED INSURANCE COMPANY OF AMERICA	0.00%	162	112	\$34,269	\$0	\$45,745	\$3,774	133.49%
217	UNITED LIFE INSURANCE COMPANY	0.07%	86	619	\$500,722	\$0	\$718,243	\$50,787	143.44%
218	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.94%	25	4,516	\$6,621,001	\$0	\$4,819,199	\$640,205	72.79%
219	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.03%	110	52	\$177,762	\$0	\$6,563	\$9,595	3.69%
220	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.01%	137	780	\$91,150	\$0	\$288,188	\$14,333	316.17%
221	UNIVERSAL UNDERWRITERS LIFE INSURANCE COMPANY	0.01%	147	24	\$54,609	\$0	\$38,805	\$4,470	71.06%
222	UNUM INSURANCE COMPANY	0.01%	149	133	\$51,671	\$0	\$305,496	\$6,634	591.23%
223	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	177	27	\$15,174	\$0	\$104,877	\$3,953	691.16%
224	USAA LIFE INSURANCE COMPANY	0.26%	59	1,560	\$1,856,762	\$0	\$1,497,467	\$169,209	80.65%
225	VOYA INSURANCE AND ANNUITY COMPANY	0.02%	119	330	\$142,458	\$0	\$772,216	\$33,779	542.07%
226	VOYA RETIREMENT INSURANCE AND ANNUITY COMPANY	0.15%	69	1,169	\$1,066,667	\$0	\$1,750,358	\$196,864	164.10%
227	WASHINGTON NATIONAL INSURANCE COMPANY	0.06%	90	896	\$431,632	\$24,765	\$2,685,300	\$31,899	627.86%
228	WEST COAST LIFE INSURANCE COMPANY	0.28%	58	1,172	\$1,985,034	\$0	\$1,368,992	\$405,469	68.97%
229	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.41%	49	4,665	\$2,889,552	\$0	\$3,123,128	\$241,517	108.08%
230	WILCO LIFE INSURANCE COMPANY	0.18%	66	2,166	\$1,271,688	\$0	\$4,433,698	\$203,183	348.65%
231	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.10%	77	1,586	\$709,967	\$158,045	\$1,982,327	\$71,481	301.47%
232	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.02%	114	155	\$160,483	\$0	\$702,763	\$51,079	437.90%
	TOTAL	100.00%		420,148	\$705,749,417	\$9,782,936	\$839,767,533	\$66,480,297	120.38%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL GRADED DEATH BENEFITS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AAA LIFE INSURANCE COMPANY	14.21%	3	2,511	\$1,626,516	\$0	\$797,485	\$27,575	49.03%
2	ABILITY INSURANCE COMPANY	0.00%	50	1	\$0	\$0	\$0	\$4	N/A
3	AMERICAN CONTINENTAL INSURANCE COMPANY	0.45%	16	66	\$50,969	\$0	\$0	\$754	0.00%
4	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	50	1,103	\$0	\$0	\$0	\$2,208	N/A
5	AMERICAN INCOME LIFE INSURANCE CO	3.83%	6	899	\$438,026	\$0	\$43,291	\$2,852	9.88%
6	AMERICAN NATIONAL INSURANCE COMPANY	0.47%	15	428	\$53,764	\$0	\$139,292	\$542	259.08%
7	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.01%	42	4	\$916	\$0	\$0	\$25	0.00%
8	ASSURITY LIFE INSURANCE COMPANY	0.08%	23	12	\$8,921	\$0	\$0	\$926	0.00%
9	ATLANTA LIFE INSURANCE COMPANY	0.00%	47	8	\$176	\$0	\$0	\$2	0.00%
10	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	50	27	\$0	\$0	\$0	\$222	N/A
11	BANKERS LIFE INSURANCE COMPANY	0.00%	50	1	\$0	\$0	\$0	\$10	N/A
12	CATHOLIC FINANCIAL LIFE	0.00%	44	4	\$519	\$0	\$0	\$20	0.00%
13	CMFG LIFE INSURANCE COMPANY	0.04%	30	12	\$5,146	\$0	\$0	\$70	0.00%
14	COLONIAL PENN LIFE INSURANCE COMPANY	2.88%	8	1,500	\$330,051	\$0	\$344,968	\$2,584	104.52%
15	COMBINED INSURANCE CO OF AMERICA	0.00%	50	2	\$0	\$0	\$0	\$0	N/A
16	CONTINENTAL GENERAL INSURANCE COMPANY	0.06%	28	17	\$6,434	\$0	\$17,379	\$1,270	270.11%
17	CSA FRATERNAL LIFE	0.02%	38	4	\$2,009	\$0	\$18,964	\$188	943.95%
18	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	0.51%	14	241	\$58,712	\$0	\$54,196	\$2,076	92.31%
19	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.14%	21	54	\$15,914	\$0	\$0	\$277	0.00%
20	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	49	69	\$3	\$0	\$30,523	\$321	1017433.33%
21	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.09%	22	585	\$10,184	\$0	\$34,524	\$3,363	339.00%
22	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.06%	26	22	\$6,950	\$0	\$11,274	\$1,146	162.22%
23	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.00%	50	6	\$0	\$0	\$0	\$70	N/A
24	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	2.00%	9	201	\$228,729	\$0	\$199,607	\$4,376	87.27%
25	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.03%	33	55	\$2,982	\$0	\$17,398	\$87	583.43%
26	GLENER LIFE INSURANCE SOCIETY	0.14%	20	25	\$16,421	\$0	\$10,000	\$220	60.90%
27	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	50	12	\$0	\$0	\$0	\$54	N/A
28	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE C	0.00%	50	16	\$0	\$0	\$0	\$106	N/A
29	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	48	1	\$75	\$0	\$0	\$4	0.00%
30	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.22%	18	35	\$25,515	\$0	\$12,000	\$315	47.03%
31	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.06%	27	26	\$6,886	\$0	\$5,057	\$170	73.44%
32	INVESTORS LIFE INSURANCE COMPANY OF NORTH AME	0.01%	41	3	\$968	\$0	\$0	\$54	0.00%
33	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPANY	0.00%	50	0	\$0	\$0	\$86,627	\$0	N/A
34	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	50	2	\$0	\$0	\$0	\$10	N/A
35	LINCOLN HERITAGE LIFE INSURANCE COMPANY	11.78%	4	2,842	\$1,349,095	\$0	\$591,859	\$6,483	43.87%
36	MEDICO INSURANCE COMPANY	0.07%	24	6	\$8,214	\$0	\$2,872	\$43	34.96%
37	NATIONAL FARMERS UNION LIFE INSURANCE COMPANY	0.00%	46	0	\$288	\$0	\$0	\$22	0.00%
38	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.06%	25	46	\$7,282	\$0	\$1,756	\$430	24.11%
39	OHIO STATE LIFE INSURANCE COMPANY THE	0.00%	43	1	\$563	\$0	\$0	\$64	0.00%
40	PHYSICIANS LIFE INSURANCE COMPANY	31.20%	1	6,654	\$3,572,041	\$0	\$3,316,941	\$30,186	92.86%
41	PROVIDENT AMERICAN LIFE AND HEALTH INSURANCE	0.00%	50	1	\$0	\$0	\$0	\$1	N/A
42	RESERVE NATIONAL INSURANCE COMPANY	4.30%	5	687	\$492,003	\$0	\$154,061	\$2,763	31.31%
43	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	0.02%	37	27	\$2,474	\$0	\$51,000	\$70	2061.44%
44	THE RELIABLE LIFE INSURANCE COMPANY	17.61%	2	12,451	\$2,016,175	\$0	\$1,322,078	\$21,158	65.57%
45	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	0.01%	40	6	\$1,315	\$0	\$0	\$21	0.00%
46	TRANSAMERICA LIFE INSURANCE COMPANY	1.46%	11	531	\$167,314	\$0	\$743,104	\$2,500	444.14%
47	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	1.04%	13	769	\$119,020	\$0	\$159,617	\$1,886	134.11%
48	TRUSTMARK INSURANCE COMPANY	0.05%	29	13	\$5,911	\$0	\$2,378	\$109	40.23%
49	UNION FIDELITY LIFE INSURANCE COMPANY	0.03%	32	26	\$3,098	\$0	\$0	\$66	0.00%
50	UNITED AMERICAN INSURANCE COMPANY	0.02%	35	5	\$2,645	\$0	\$0	\$52	0.00%
51	UNITED FIDELITY LIFE INSURANCE COMPANY	0.19%	19	116	\$22,094	\$0	\$0	\$521	0.00%
52	UNITED HERITAGE LIFE INSURANCE COMPANY	3.41%	7	678	\$390,775	\$0	\$323,769	\$3,597	82.85%
53	UNITED HOME LIFE INSURANCE COMPANY	1.07%	12	145	\$122,273	\$0	\$6,000	\$1,854	4.91%
54	UNITED INSURANCE COMPANY OF AMERICA	0.03%	31	14	\$3,652	\$0	\$3,000	\$38	82.15%
55	UNITED LIFE INSURANCE COMPANY	0.36%	17	21	\$41,031	\$0	\$0	\$311	0.00%
56	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.02%	34	33,550	\$2,790	\$0	\$0	\$275,901	0.00%
57	UNITED SECURITY ASSURANCE COMPANY OF PENNSYL	0.02%	39	3	\$1,995	\$0	\$0	\$14	0.00%
58	USA LIFE ONE INSURANCE COMPANY OF INDIANA	0.00%	50	1	\$0	\$0	\$0	\$0	N/A
59	VANTIS LIFE INSURANCE COMPANY	0.00%	50	0	\$0	\$0	\$11,000	\$0	N/A
60	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	45	14	\$408	\$23	\$2,540	\$30	628.19%
61	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY	1.89%	10	497	216,174	\$16,065	\$246,505	\$3,019	121.46%
62	WESTERN CATHOLIC UNION	0.02%	36	16	\$2,544	\$0	\$39,465	\$142	15.5129717
TOTAL		100.00%		67072	\$11,447,960	\$16,088	\$8,800,530	\$403,182	77.01%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL CREDIT LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AMERICAN FEDERATED LIFE INSURANCE COMPAN	64.74%	1	16,925	\$539,089	\$0	\$404,199	\$50,845	74.98%
2	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.00%	5	385	-\$7,339	\$0	\$15,640	\$2,004	-213.11%
3	AMERICAN NATIONAL INSURANCE COMPANY	30.35%	2	2,463	\$252,726	\$0	\$80,201	\$18,566	31.73%
4	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	5.63%	3	0	\$46,851	\$0	\$14,552	\$0	31.06%
5	MIDWEST NATIONAL LIFE INSURANCE COMPANY C	0.00%	5	1	\$0	\$0	\$0	\$8	N/A
6	PROTECTIVE LIFE INSURANCE COMPANY	0.26%	4	330	\$2,139	\$0	\$113,218	\$3,337	5293.03%
7	SHELTER LIFE INSURANCE COMPANY	0.00%	5	25	-\$752	\$0	\$11,342	\$147	-1508.24%
TOTAL		100.00%		20,129	\$832,714	\$0	\$639,152	\$74,907	76.76%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL VARIABLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.01%	56	14	\$21,927	\$0	\$5,261	\$3,058	23.99%
2	ALLSTATE LIFE INSURANCE COMPANY	0.00%	73	0	\$0	\$0	\$84,383	\$0	N/A
3	ALLSTATE LIFE INSURANCE COMPANY OF NEW YOR	0.00%	69	0	\$2,400	\$0	\$0	\$0	0.00%
4	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.96%	25	1,791	\$1,627,706	\$0	\$870,925	\$195,123	53.51%
5	AMERICAN GENERAL LIFE INSURANCE CO	1.33%	19	1,457	\$2,259,706	\$0	\$15,900,248	\$382,978	703.64%
6	AMERICAN NATIONAL INSURANCE COMPANY	0.13%	42	290	\$215,097	\$0	\$394,398	\$77,074	183.36%
7	AMERICAN UNITED LIFE INSURANCE COMPANY	0.13%	41	142	\$227,058	\$0	\$364,183	\$40,460	160.39%
8	AMERITAS LIFE INSURANCE CORP	0.00%	73	755	\$0	\$0	\$0	\$128,023	N/A
9	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.01%	61	9	\$13,403	\$0	\$7,582	\$1,605	56.57%
10	AXA EQUITABLE LIFE INSURANCE COMPANY	8.47%	3	6,952	\$14,373,166	\$0	\$41,698,879	\$2,787,154	290.12%
11	BANNER LIFE INSURANCE COMPANY	0.00%	64	10	\$8,200	\$0	\$0	\$3,117	0.00%
12	C M LIFE INSURANCE COMPANY	0.32%	33	321	\$535,721	\$0	\$4,029	\$79,671	0.75%
13	CHARTER NATIONAL LIFE INSURANCE COMPANY	0.00%	73	7	\$0	\$0	\$0	\$1,072	N/A
14	CMFG LIFE INSURANCE COMPANY	0.28%	35	523	\$472,884	\$87,307	\$1,273,120	\$59,113	287.69%
15	COLUMBUS LIFE INSURANCE COMPANY	0.02%	55	9	\$29,034	\$0	\$12,060	\$3,803	41.54%
16	COMMONWEALTH ANNUITY AND LIFE INSURANCE CI	0.23%	36	565	\$389,315	\$67,024	\$3,654,337	\$82,987	955.87%
17	CONNECTICUT GENERAL LIFE INS CO	0.01%	59	7	\$17,081	\$0	\$86,076	\$0	503.93%
18	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	73	0	\$0	\$0	\$47,115	\$0	N/A
19	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.01%	60	24	\$15,525	\$0	\$11,376	\$2,311	73.28%
20	DELAWARE LIFE INSURANCE COMPANY	0.09%	44	120	\$161,077	\$0	\$0	\$109,814	0.00%
21	EQUITRUST LIFE INSURANCE COMPANY	0.01%	58	26	\$19,579	\$0	\$0	\$3,533	0.00%
22	FARMERS NEW WORLD LIFE INSURANCE COMPANY	1.60%	17	2,666	\$2,709,002	\$0	\$615,557	\$363,525	22.72%
23	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.00%	73	1	\$0	\$0	\$0	\$54	N/A
24	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COM	0.00%	72	3	\$950	\$0	\$0	\$5	0.00%
25	FORESTERS LIFE INSURANCE AND ANNUITY COMPA	0.07%	47	268	\$117,665	\$0	\$142,113	\$20,958	120.78%
26	GENERAL AMERICAN LIFE INSURANCE COMPANY	2.90%	13	3,066	\$4,912,597	\$1,181,597	\$8,624,561	\$467,332	199.61%
27	GENWORTH LIFE AND ANNUITY INSURANCE COMPAI	0.16%	40	195	\$271,422	\$0	\$481,164	\$41,591	177.28%
28	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN'	0.02%	53	8	\$33,852	\$0	\$0	\$2,530	0.00%
29	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.08%	45	118	\$130,779	\$0	\$0	\$22,274	0.00%
30	HARTFORD LIFE AND ANNUITY INSURANCE COMPAN	6.73%	5	3,469	\$11,416,685	\$0	\$7,698,308	\$1,207,009	67.43%
31	HARTFORD LIFE INSURANCE COMPANY	0.23%	38	11,598	\$382,892	\$0	\$5,392,741	\$1,134,382	1408.42%
32	INDEPENDENCE LIFE AND ANNUITY COMPANY	0.00%	73	5	\$0	\$0	\$0	\$437	N/A
33	INTEGRITY LIFE INSURANCE COMPANY	0.01%	62	16	\$11,007	\$0	\$0	\$1,892	0.00%
34	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.07%	46	45	\$121,701	\$0	\$0	\$30,729	0.00%
35	KANSAS CITY LIFE INSURANCE COMPANY	0.30%	34	252	\$509,675	\$0	\$3,324,403	\$57,568	652.26%
36	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.00%	63	10	\$8,300	\$0	\$0	\$956	0.00%
37	LINCOLN BENEFIT LIFE COMPANY	1.19%	20	762	\$2,012,060	\$0	\$828,993	\$522,642	41.20%
38	LINCOLN NATIONAL LIFE INSURANCE COMPANY	8.23%	4	5,225	\$13,955,564	\$0	\$37,278,815	\$2,179,384	267.13%
39	LOMBARD INTERNATIONAL LIFE ASSURANCE COMP	0.00%	73	4	\$0	\$0	\$491,315	\$22,500	N/A
40	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	0.41%	27	448	\$696,581	\$0	\$169,844	\$144,964	24.38%
41	MEDICO CORP LIFE INSURANCE COMPANY	0.00%	73	0	\$0	\$0	\$60,255	\$0	N/A
42	METLIFE INSURANCE COMPANY USA	0.18%	39	1,034	\$309,720	\$0	\$2,243,950	\$308,002	724.51%
43	METROPOLITAN LIFE INSURANCE COMPANY	2.48%	14	4,330	\$4,201,044	\$0	\$4,722,781	\$690,977	112.42%
44	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.12%	43	382	\$204,879	\$0	\$1,524,454	\$33,601	744.08%
45	MINNESOTA LIFE INSURANCE COMPANY	9.30%	2	2,932	\$15,778,051	\$0	\$6,188,053	\$1,459,035	39.22%
46	MML BAY STATE LIFE INSURANCE COMPANY	0.39%	28	643	\$665,685	\$0	\$2,964,088	\$97,515	445.27%
47	MONY LIFE INSURANCE COMPANY	0.00%	71	3	\$1,270	\$0	\$0	\$200	0.00%
48	MONY LIFE INSURANCE COMPANY OF AMERICA	1.07%	24	443	\$1,818,712	\$0	\$1,568,012	\$121,603	86.22%
49	NATIONAL LIFE INSURANCE COMPANY	0.03%	52	46	\$47,412	\$0	\$3,250	\$9,478	6.85%
50	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPA	3.45%	11	381	\$5,846,142	\$0	\$1,622,094	\$473,710	27.75%
51	NATIONWIDE LIFE INSURANCE COMPANY	5.32%	8	1,299	\$9,026,392	\$0	\$2,463,770	\$599,028	27.30%
52	NEW ENGLAND LIFE INSURANCE COMPANY	0.23%	37	1,518	\$386,482	\$0	\$81,260	\$405,426	21.03%
53	NEW YORK LIFE INSURANCE AND ANNUITY CORPOR	3.00%	12	77	\$5,087,136	\$0	\$2,760,095	\$3,185	54.26%
54	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAI	5.39%	7	3,340	\$9,136,146	\$2,668,194	\$8,863,545	\$808,080	126.22%
55	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.58%	26	508	\$989,614	\$0	\$1,314,913	\$136,647	132.87%
56	PACIFIC LIFE & ANNUITY COMPANY	0.00%	68	0	\$4,000	\$0	\$0	\$0	0.00%
57	PACIFIC LIFE INSURANCE COMPANY	10.18%	1	1,493	\$17,260,018	\$0	\$7,395,401	\$1,340,526	42.85%
58	PHL VARIABLE INSURANCE COMPANY	0.33%	32	233	\$553,134	\$0	\$641,811	\$98,166	116.03%
59	PHOENIX LIFE AND ANNUITY COMPANY	0.00%	66	6	\$4,200	\$0	\$947	\$4,426	22.55%
60	PHOENIX LIFE INSURANCE COMPANY	0.35%	31	1,035	\$588,965	\$0	\$4,577,111	\$388,765	777.14%
61	PROTECTIVE LIFE INSURANCE COMPANY	2.23%	15	1,166	\$3,783,921	\$0	\$17,727,079	\$306,230	468.48%
62	PRUCO LIFE INSURANCE COMPANY	5.95%	6	7,892	\$10,098,475	\$0	\$13,837,581	\$917,080	137.03%
63	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPOR	0.02%	54	25	\$32,455	\$0	\$382,561	\$5,543	1178.74%
64	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	4.13%	9	10,976	\$7,007,556	\$603,441	\$16,465,640	\$878,093	243.58%
65	RELIASTAR LIFE INSURANCE COMPANY	1.08%	22	842	\$1,832,992	\$0	\$5,837,663	\$243,954	318.48%
66	RELIASTAR LIFE INSURANCE COMPANY OF NEW YOI	0.00%	70	11	\$2,072	\$0	\$0	\$230	0.00%
67	RIVERSOURCE LIFE INSURANCE COMPANY	3.71%	10	2,781	\$6,298,989	\$0	\$8,256,740	\$811,864	131.08%
68	SECURITY LIFE OF DENVER INSURANCE COMPANY	1.16%	21	327	\$1,975,602	\$0	\$3,664,315	\$389,102	185.48%
69	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	67	7	\$4,013	\$0	\$0	\$1,500	0.00%
70	STATE FARM LIFE INSURANCE COMPANY	1.07%	23	2,052	\$1,819,418	\$0	\$1,560,678	\$289,745	85.78%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL VARIABLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
71	SYMETRA LIFE INSURANCE COMPANY	0.04%	50	51	\$61,845	\$0	\$432,653	\$6,971	699.58%
72	THRIVENT FINANCIAL FOR LUTHERANS	1.87%	16	1,673	\$3,169,625	\$0	\$871,774	\$263,045	27.50%
73	THRIVENT LIFE INSURANCE COMPANY	0.06%	48	99	\$97,537	\$0	\$82,520	\$13,098	84.60%
74	TRANSAMERICA ADVISORS LIFE INSURANCE COMPA	0.01%	57	167	\$20,000	\$0	\$1,374,040	\$42,297	6870.20%
75	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPA	0.00%	65	6	\$4,428	\$0	\$26,431	\$1,483	596.91%
76	TRANSAMERICA LIFE INSURANCE COMPANY	0.36%	30	499	\$604,547	\$0	\$1,894,502	\$181,767	313.38%
77	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	1.45%	18	1,614	\$2,461,432	\$0	\$4,879,191	\$463,717	198.23%
78	UNION SECURITY INSURANCE COMPANY	0.37%	29	693	\$629,389	\$0	\$721,296	\$101,106	114.60%
79	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.04%	51	58	\$61,350	\$0	\$1,473,990	\$17,070	2402.59%
80	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.04%	49	48	\$63,674	\$0	\$47,540	\$28,115	74.66%
TOTAL		100.00%		91,871	\$169,617,933	\$4,607,563	\$257,993,770	\$22,122,008	154.82%

2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ORDINARY ANNUITIES (with life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AAA LIFE INSURANCE COMPANY	0.07%	85	56	\$753,606	\$0	\$42,820	\$0	5.68%
2	AETNA LIFE INSURANCE COMPANY	0.00%	211	0	\$0	\$0	\$386,789	\$0	N/A
3	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AM	0.13%	72	2,256	\$1,283,610	\$0	\$9,345,254	\$0	728.04%
4	ALLSTATE ASSURANCE COMPANY	0.00%	211	0	\$0	\$0	\$1,928	\$0	N/A
5	ALLSTATE LIFE INSURANCE COMPANY	0.01%	114	1,721	\$148,432	\$0	\$12,008,460	\$0	8090.21%
6	ALLSTATE LIFE INSURANCE COMPANY OF NEW YOI	0.00%	211	0	\$0	\$0	\$4,307	\$0	N/A
7	AMERICAN AMICABLE LIFE INSURANCE COMPANY (	0.00%	137	64	\$36,991	\$0	\$0	\$0	0.00%
8	AMERICAN BANKERS LIFE ASSURANCE OF FLORID	0.00%	196	10	\$637	\$0	\$0	\$0	0.00%
9	AMERICAN EQUITY INVESTMENT LIFE INSURANCE (	0.19%	64	892	\$1,900,529	\$0	\$3,486,737	\$0	183.46%
10	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.19%	65	1,519	\$1,893,144	\$0	\$2,991,364	\$0	158.01%
11	AMERICAN FIDELITY ASSURANCE COMPANY	0.19%	62	1,714	\$1,937,803	\$0	\$3,024,955	\$0	156.10%
12	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.00%	186	4	\$1,910	\$0	\$77,408	\$0	4052.77%
13	AMERICAN GENERAL LIFE INSURANCE CO	1.55%	17	16,277	\$15,660,046	\$1,581	\$47,472,127	\$0	303.15%
14	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.01%	129	26	\$60,218	\$0	\$2,061	\$0	3.42%
15	AMERICAN HOME LIFE INSURANCE COMPANY	0.00%	138	75	\$36,038	\$0	\$37,880	\$0	105.11%
16	AMERICAN INCOME LIFE INSURANCE CO	0.00%	211	10	\$0	\$0	\$0	\$0	N/A
17	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.00%	148	336	\$18,060	\$0	\$35,518	\$0	196.67%
18	AMERICAN NATIONAL INSURANCE COMPANY	1.11%	23	2,701	\$11,173,588	\$0	\$18,384,304	\$0	164.53%
19	AMERICAN RETIREMENT LIFE INSURANCE COMPAN	0.00%	211	1	\$0	\$0	\$84,105	\$0	N/A
20	AMERICAN UNDERWRITERS LIFE INSURANCE COMI	0.00%	134	16	\$42,600	\$0	\$119,550	\$0	280.63%
21	AMERICAN UNITED LIFE INSURANCE COMPANY	0.21%	60	347	\$2,080,061	\$98	\$1,489,701	\$0	71.62%
22	AMERICO FINANCIAL LIFE AND ANNUITY INSURANC	0.00%	195	130	\$884	\$0	\$365,798	\$0	41379.86%
23	AMERITAS LIFE INSURANCE CORP	0.01%	127	622	\$68,000	\$90	\$2,089,935	\$0	3073.57%
24	AMICA LIFE INSURANCE COMPANY	0.00%	169	6	\$6,000	\$0	\$3,239	\$0	53.98%
25	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.02%	110	156	\$206,332	\$0	\$292,517	\$0	141.77%
26	ASSURED LIFE ASSOCIATION	0.00%	201	4	\$344	\$0	\$3,691	\$0	1072.97%
27	ASSURITY LIFE INSURANCE COMPANY	0.03%	104	169	\$289,462	\$0	\$1,010,860	\$0	349.22%
28	ATHENE ANNUITY & LIFE ASSURANCE COMPANY C	0.00%	211	161	-\$13	\$0	\$1,932,927	\$0	-14868669.23%
29	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.03%	101	931	\$348,619	\$0	\$7,867,907	\$0	2256.88%
30	ATHENE ANNUITY AND LIFE COMPANY	0.08%	83	1,939	\$775,962	\$0	\$16,750,382	\$0	2158.66%
31	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	211	45	\$0	\$0	\$1,863	\$0	N/A
32	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	140	15	\$30,000	\$0	\$0	\$0	0.00%
33	AUTO OWNERS LIFE INSURANCE COMPANY	0.21%	58	1,513	\$2,121,183	\$0	\$1,623,384	\$0	76.53%
34	AXA EQUITABLE LIFE INSURANCE COMPANY	0.02%	112	317	\$173,060	\$0	\$1,714,969	\$0	990.97%
35	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	211	4	\$0	\$0	\$0	\$0	N/A
36	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.00%	179	0	\$3,305	\$0	\$0	\$0	0.00%
37	BANKERS LIFE AND CASUALTY COMPANY	0.19%	61	2,987	\$1,945,897	\$0	\$14,685,770	\$0	754.70%
38	BANKERS LIFE INSURANCE COMPANY	0.15%	67	272	\$1,558,880	\$0	\$20,412	\$0	1.31%
39	BANNER LIFE INSURANCE COMPANY	0.00%	211	1	\$0	\$0	\$126,352	\$0	N/A
40	BENEFICIAL LIFE INSURANCE COMPANY	0.00%	211	16	\$0	\$0	\$75,912	\$0	N/A
41	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	190	22	\$1,268	\$0	\$8,779	\$0	692.35%
42	BERKSHIRE HATHAWAY LIFE INSURANCE COMPAN	0.29%	51	7	\$2,944,319	\$0	\$268,017	\$0	9.10%
43	C M LIFE INSURANCE COMPANY	0.73%	31	2,193	\$7,325,138	\$0	\$15,526,940	\$0	211.97%
44	CANADA LIFE ASSURANCE COMPANY	0.00%	211	79	\$0	\$0	\$537,802	\$0	N/A
45	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.00%	152	1,358	\$13,856	\$0	\$596,569	\$0	4305.49%
46	CAPITOL LIFE INSURANCE COMPANY	0.28%	52	60	\$2,836,119	\$0	\$114,543	\$0	4.04%
47	CATAMARAN INSURANCE OF OHIO INC	0.00%	166	11	\$6,500	\$0	\$0	\$0	0.00%
48	CATHOLIC FINANCIAL LIFE	0.03%	106	401	\$272,437	\$0	\$119,153	\$0	43.74%
49	CATHOLIC HOLY FAMILY SOCIETY	0.10%	76	570	\$973,797	\$0	\$307,172	\$0	31.54%
50	CATHOLIC ORDER OF FORESTERS	0.00%	205	61	\$258	\$0	\$34,998	\$0	13565.12%
51	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.00%	211	7	\$0	\$0	\$0	\$0	N/A
52	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	163	112	\$6,899	\$0	\$97,989	\$0	1420.34%
53	CENTRAL UNITED LIFE INSURANCE COMPANY	0.00%	203	3	\$302	\$0	\$386	\$0	127.81%
54	CENTURION LIFE INSURANCE COMPANY	0.00%	211	621	\$0	\$0	\$3,035,266	\$0	N/A
55	CHARTER NATIONAL LIFE INSURANCE COMPANY	0.00%	211	9	\$0	\$0	\$26,078	\$0	N/A
56	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.00%	200	6	\$497	\$0	\$0	\$0	0.00%
57	CHURCH LIFE INSURANCE CORPORATION	0.00%	136	27	\$38,850	\$0	\$1,481,418	\$0	3813.17%
58	CICA LIFE INSURANCE COMPANY OF AMERICA	0.04%	95	190	\$411,578	\$0	\$63,214	\$0	15.36%
59	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	211	1	\$0	\$0	\$9,600	\$0	N/A
60	CINCINNATI LIFE INSURANCE COMPANY THE	0.04%	97	283	\$378,906	\$0	\$1,187,407	\$0	313.38%
61	CMFG LIFE INSURANCE COMPANY	0.34%	45	307	\$3,457,542	\$0	\$2,489,184	\$0	71.99%
62	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.00%	211	1	\$0	\$0	\$0	\$0	N/A
63	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	211	4	\$0	\$0	\$161,339	\$0	N/A
64	COLORADO BANKERS LIFE INS CO	0.05%	94	914	\$537,222	\$0	\$354,357	\$0	65.96%
65	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.00%	207	1	\$200	\$0	\$0	\$0	0.00%
66	COLUMBUS LIFE INSURANCE COMPANY	2.09%	12	3,278	\$21,164,090	\$0	\$12,417,211	\$0	58.67%
67	COMBINED INSURANCE CO OF AMERICA	0.00%	211	3	\$0	\$0	\$0	\$0	N/A
68	COMMONWEALTH ANNUITY AND LIFE INSURANCE (	0.01%	122	109	\$105,366	\$0	\$704,996	\$0	669.09%
69	CONNECTICUT GENERAL LIFE INS CO	0.00%	211	152	\$0	\$0	\$1,327,264	\$0	N/A

2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ORDINARY ANNUITIES (with life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
70	CONSTITUTION LIFE INSURANCE COMPANY	0.00%	189	10	\$1,350	\$0	\$5,252	\$0	389.04%
71	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	171	73	\$5,000	\$0	\$0	\$0	0.00%
72	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.08%	82	496	\$806,586	\$0	\$1,400,131	\$0	173.59%
73	COUNTRY LIFE INSURANCE COMPANY	0.00%	174	5	\$4,372	\$680	\$0	\$0	15.55%
74	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	142	27	\$26,000	\$0	\$4,038	\$0	15.53%
75	CSA FRATERNAL LIFE	0.01%	131	5	\$55,960	\$0	\$0	\$0	0.00%
76	DEARBORN NATIONAL LIFE INSURANCE COMPANY	0.00%	211	62	\$0	\$0	\$619,871	\$0	N/A
77	DEGREE OF HONOR PROTECTIVE ASSOC	0.00%	170	40	\$5,300	\$0	\$26,957	\$0	508.62%
78	DELAWARE LIFE INSURANCE COMPANY	1.98%	13	855	\$20,004,862	\$0	\$1,848,330	\$0	9.24%
79	ELCO MUTUAL LIFE AND ANNUITY	1.65%	16	153	\$16,658,078	\$0	\$8,423,282	\$0	50.57%
80	EMC NATIONAL LIFE COMPANY	0.09%	77	382	\$907,304	\$0	\$2,367,376	\$0	260.92%
81	EQUITRUST LIFE INSURANCE COMPANY	0.01%	125	15	\$70,454	\$0	\$257,038	\$0	364.83%
82	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.09%	78	2,149	\$878,749	\$0	\$953,337	\$0	108.49%
83	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	211	417	\$0	\$0	\$299,597	\$0	N/A
84	FARM BUREAU LIFE INSURANCE COMPANY OF MIS	0.87%	27	3,654	\$8,832,683	\$0	\$6,331,374	\$0	71.68%
85	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.19%	63	2,065	\$1,908,213	\$0	\$4,803,881	\$0	251.75%
86	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.00%	211	9	\$0	\$0	\$0	\$0	N/A
87	FEDERATED LIFE INSURANCE COMPANY	0.23%	56	291	\$2,280,887	\$0	\$1,235,482	\$0	54.17%
88	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.00%	211	1,376	\$0	\$0	\$2,642,369	\$0	N/A
89	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.00%	211	28	\$0	\$0	\$2,500	\$0	N/A
90	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.47%	39	5,688	\$4,728,704	\$0	\$3,842,276	\$0	81.25%
91	FIRST CATHOLIC SLOVAK LADIES ASSOCIATION OF	0.02%	113	20	\$152,064	\$0	\$0	\$0	0.00%
92	FIRST CATHOLIC SLOVAK UNION OF THE UNITED S	0.01%	128	2	\$61,801	\$0	\$0	\$0	0.00%
93	FIRST GUARANTY INSURANCE COMPANY	0.02%	109	98	\$221,781	\$0	\$91,164	\$0	41.11%
94	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.00%	211	106	\$0	\$0	\$410,019	\$0	N/A
95	FORESTERS LIFE INSURANCE AND ANNUITY COMP	0.01%	118	27	\$128,937	\$0	\$32,513	\$0	25.22%
96	FORETHOUGHT LIFE INSURANCE COMPANY	5.42%	3	2,375	\$54,768,389	\$0	\$0	\$0	0.00%
97	FUNERAL DIRECTORS LIFE INSURANCE CO	0.13%	71	1,168	\$1,343,114	\$0	\$1,033,626	\$0	76.96%
98	GBU FINANCIAL LIFE	0.30%	50	202	\$3,030,835	\$0	\$612,378	\$0	20.20%
99	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.00%	175	451	\$3,835	\$0	\$1,299,827	\$0	33893.79%
100	GENWORTH LIFE AND ANNUITY INSURANCE COMP	0.04%	96	603	\$394,699	\$0	\$11,565,717	\$0	2930.26%
101	GENWORTH LIFE INSURANCE COMPANY	0.23%	55	1,014	\$2,364,407	\$0	\$22,255,373	\$0	941.27%
102	GLENER LIFE INSURANCE SOCIETY	0.01%	117	270	\$136,154	\$0	\$1,289,866	\$0	947.36%
103	GOLDEN RULE INSURANCE COMPANY	0.01%	123	548	\$96,681	\$0	\$1,077,582	\$0	1114.57%
104	GOVERNMENT PERSONNEL MUTUAL LIFE INSURAN	0.00%	183	0	\$2,400	\$0	\$19,469	\$0	811.21%
105	GREAT AMERICAN LIFE INSURANCE COMPANY	21.03%	1	1,827	\$212,461,648	\$0	\$228,168,183	\$0	107.39%
106	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	167	32	\$6,449	\$0	\$49,688	\$0	770.48%
107	GREAT WESTERN INSURANCE COMPANY	0.00%	211	0	\$0	\$0	\$929	\$0	N/A
108	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN	0.40%	41	121	\$4,081,238	\$0	\$17,177	\$0	0.42%
109	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	191	14	\$1,264	\$0	\$0	\$0	0.00%
110	GUARANTY INCOME LIFE INSURANCE COMPANY	0.10%	75	153	\$1,000,206	\$0	\$287,926	\$0	28.79%
111	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.58%	36	40	\$5,888,833	\$0	\$0	\$0	0.00%
112	GUGGENHEIM LIFE AND ANNUITY COMPANY	1.24%	20	585	\$12,567,692	\$0	\$1,519,204	\$0	12.09%
113	HARTFORD LIFE AND ANNUITY INSURANCE COMPAN	0.69%	33	176	\$6,960,492	\$0	\$7,511,218	\$0	107.91%
114	HARTFORD LIFE INSURANCE COMPANY	0.38%	42	158	\$3,886,919	\$0	\$5,549,261	\$0	142.77%
115	HOMESTEADERS LIFE COMPANY	0.00%	139	0	\$31,196	\$0	\$38,521	\$0	123.48%
116	HORACE MANN LIFE INSURANCE COMPANY	0.34%	46	1,997	\$3,456,490	\$0	\$3,123,019	\$0	90.35%
117	HUMANADENTAL INSURANCE COMPANY	0.00%	159	22	\$11,046	\$0	\$0	\$0	0.00%
118	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	211	7	\$0	\$0	\$0	\$0	N/A
119	IDEALIFE INSURANCE COMPANY	0.00%	198	12	\$594	\$0	\$0	\$0	0.00%
120	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.00%	155	229	\$12,100	\$0	\$254,417	\$0	2102.62%
121	INDEPENDENT ORDER OF FORESTERS THE	0.00%	181	118	\$2,960	\$0	\$188,531	\$0	6369.29%
122	INDUSTRIAL ALLIANCE INSURANCE AND FINANCIAL	0.00%	211	19	\$0	\$0	\$0	\$0	N/A
123	INTEGRITY LIFE INSURANCE COMPANY	0.59%	35	415	\$5,962,793	\$0	\$5,031,783	\$0	84.39%
124	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	185	12	\$2,153	\$0	\$0	\$0	0.00%
125	INVESTORS LIFE INSURANCE COMPANY OF NORTH	0.00%	211	55	\$0	\$0	\$21,559	\$0	N/A
126	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.53%	38	6,524	\$5,305,348	\$0	\$26,014,258	\$0	490.34%
127	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.21%	59	56	\$2,110,479	\$0	\$45,377	\$0	2.15%
128	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	211	106	\$0	\$0	\$30,131	\$0	N/A
129	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.02%	108	565	\$242,000	\$0	\$15,379,270	\$0	6355.07%
130	KANSAS CITY LIFE INSURANCE COMPANY	0.99%	26	2,876	\$10,013,396	\$1,319	\$16,405,289	\$0	163.85%
131	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	147	14	\$19,903	\$0	\$51,490	\$0	258.70%
132	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.54%	37	371	\$5,418,109	\$0	\$3,949,006	\$0	72.89%
133	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.01%	119	146	\$126,949	\$0	\$547,262	\$0	431.09%
134	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	211	42	\$0	\$0	\$2,024,306	\$0	N/A
135	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	143	158	\$25,042	\$0	\$560,539	\$0	2238.40%
136	LIFESECURE INSURANCE COMPANY	0.00%	194	53	\$999	\$0	\$33,840	\$0	3387.39%
137	LINCOLN BENEFIT LIFE COMPANY	0.06%	92	970	\$589,615	\$0	\$4,002,338	\$0	678.81%

2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ORDINARY ANNUITIES (with life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
138	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.00%	132	305	\$49,980	\$0	\$161,583	\$0	323.30%
139	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.03%	102	55	\$299,918	\$0	\$221,397	\$0	73.82%
140	LINCOLN NATIONAL LIFE INSURANCE COMPANY	4.25%	5	6,457	\$42,968,453	\$0	\$8,550,313	\$0	19.90%
141	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	133	39	\$43,357	\$0	\$185,869	\$0	428.69%
142	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	184	11	\$2,170	\$0	\$31,127	\$0	1434.42%
143	MADISON NATIONAL LIFE INSURANCE COMPANY IN	0.02%	107	690	\$243,053	\$0	\$308,521	\$0	126.94%
144	MANHATTAN LIFE INSURANCE COMPANY	0.31%	49	8	\$3,138,296	\$0	\$51,536	\$0	1.64%
145	MANHATTAN NATIONAL LIFE INSURANCE COMPAN	0.00%	161	48	\$7,617	\$0	\$69,031	\$0	906.28%
146	MASSACHUSETTS MUTUAL LIFE INSURANCE COMP	2.14%	11	1,695	\$21,650,336	\$61,333	\$14,700,060	\$0	68.18%
147	METLIFE INSURANCE COMPANY USA	1.86%	15	5,487	\$18,821,813	\$0	\$52,074,945	\$0	276.67%
148	METROPOLITAN LIFE INSURANCE COMPANY	0.04%	99	4,825	\$366,878	\$76	\$1,577,815	\$0	430.09%
149	METROPOLITAN TOWER LIFE INSURANCE COMPAN	0.00%	197	38	\$600	\$0	\$229,186	\$0	38197.67%
150	MIDLAND NATIONAL LIFE INSURANCE COMPANY	1.02%	25	1,159	\$10,355,969	\$58	\$5,317,739	\$0	51.35%
151	MIDWEST NATIONAL LIFE INSURANCE COMPANY OI	0.00%	162	77	\$6,960	\$0	\$98,379	\$0	1413.49%
152	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	211	16	\$0	\$0	\$12,930	\$0	N/A
153	MINNESOTA LIFE INSURANCE COMPANY	0.35%	44	410	\$3,533,412	\$0	\$2,636,797	\$0	74.62%
154	MODERN WOODMEN OF AMERICA	2.35%	9	7,559	\$23,705,076	\$14,662	\$16,884,963	\$0	71.29%
155	MONY LIFE INSURANCE COMPANY	0.00%	211	32	-\$738	\$1,453	\$27,464	\$0	-3918.29%
156	MONY LIFE INSURANCE COMPANY OF AMERICA	0.01%	126	37	\$68,045	\$0	\$282,150	\$0	414.65%
157	MTL INSURANCE COMPANY	0.01%	124	83	\$90,127	\$0	\$0	\$0	0.00%
158	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.00%	158	2	\$11,256	\$0	\$14,633	\$0	130.00%
159	NATIONAL FARMERS UNION LIFE INSURANCE COMf	0.00%	211	10	\$0	\$0	\$118	\$0	N/A
160	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.00%	149	361	\$16,805	\$0	\$420,270	\$0	2500.86%
161	NATIONAL LIFE INSURANCE COMPANY	0.00%	168	97	\$6,100	\$7,826	\$1,052,581	\$0	17383.72%
162	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.08%	80	262	\$853,744	\$0	\$1,463,334	\$0	171.40%
163	NATIONWIDE LIFE INSURANCE COMPANY	0.78%	29	256	\$7,889,989	\$15,943	\$3,116,273	\$0	39.70%
164	NEW ERA LIFE INSURANCE COMPANY	0.00%	211	0	\$0	\$0	\$17,257	\$0	N/A
165	NEW ERA LIFE INSURANCE COMPANY OF THE MIDV	0.00%	211	0	\$0	\$0	\$21,790	\$0	N/A
166	NEW YORK LIFE INSURANCE AND ANNUITY CORPOI	6.47%	2	5,998	\$65,369,747	\$0	\$146,558,471	\$0	224.20%
167	NEW YORK LIFE INSURANCE COMPANY	0.22%	57	504	\$2,229,025	\$108	\$2,281,708	\$0	102.37%
168	NORTH AMERICAN COMPANY FOR LIFE AND HEALT	0.27%	53	384	\$2,704,897	\$0	\$1,880,133	\$0	69.51%
169	NORTHWESTERN MUTUAL LIFE INSURANCE COMP/	1.21%	22	589	\$12,244,943	\$188,299	\$3,476,197	\$0	29.93%
170	OCCIDENTAL LIFE INSURANCE COMPANY OF NORT	0.00%	135	43	\$40,406	\$0	\$0	\$0	0.00%
171	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.00%	202	18	\$340	\$0	\$104,128	\$0	30625.88%
172	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.70%	32	2,493	\$7,100,479	\$31	\$16,668,597	\$0	234.75%
173	OHIO STATE LIFE INSURANCE COMPANY THE	0.00%	211	14	\$0	\$0	\$16,000	\$0	N/A
174	OLD UNITED LIFE INSURANCE COMPANY	0.00%	211	0	\$0	\$0	\$45,668	\$0	N/A
175	OXFORD LIFE INSURANCE COMPANY	0.45%	40	145	\$4,595,105	\$0	\$0	\$0	0.00%
176	OZARK NATIONAL LIFE INSURANCE COMPANY	0.00%	211	46	\$0	\$0	\$205	\$0	N/A
177	PACIFIC LIFE & ANNUITY COMPANY	0.00%	141	106	\$29,231	\$0	\$2,292,726	\$0	7843.47%
178	PACIFIC LIFE INSURANCE COMPANY	1.23%	21	1,744	\$12,419,008	\$0	\$37,216,137	\$0	299.67%
179	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	164	1	\$6,813	\$0	\$11,913	\$0	174.86%
180	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	211	1	\$0	\$0	\$0	\$0	N/A
181	PEKIN LIFE INSURANCE COMPANY	0.00%	182	46	\$2,508	\$0	\$120,313	\$0	4797.17%
182	PENN INSURANCE AND ANNUITY COMPANY THE	0.00%	211	19	\$0	\$0	\$228,061	\$0	N/A
183	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.08%	81	834	\$830,068	\$2,337	\$8,533,542	\$0	1028.33%
184	PENNSYLVANIA LIFE INSURANCE COMPANY	0.00%	187	41	\$1,800	\$0	\$94,887	\$0	5271.50%
185	PHARMACISTS LIFE INSURANCE COMPANY, THE	0.00%	146	29	\$21,000	\$0	\$5,889	\$0	28.04%
186	PHL VARIABLE INSURANCE COMPANY	0.04%	98	17	\$378,722	\$0	\$191,328	\$0	50.52%
187	PHOENIX LIFE INSURANCE COMPANY	0.00%	211	20	\$0	\$98	\$231,165	\$0	N/A
188	PHYSICIANS LIFE INSURANCE COMPANY	0.04%	100	126	\$354,937	\$0	\$758,725	\$0	213.76%
189	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.00%	188	34	\$1,725	\$0	\$104,477	\$0	6056.64%
190	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	154	28	\$12,976	\$0	\$19,106	\$0	147.24%
191	POLISH ROMAN CATHOLIC UNION OF AMERICA	0.00%	157	90	\$11,428	\$0	\$5,136	\$0	44.94%
192	PRIMERICA LIFE INSURANCE COMPANY	0.00%	156	264	\$11,945	\$0	\$0	\$0	0.00%
193	PRINCIPAL LIFE INSURANCE COMPANY	4.41%	4	2,341	\$44,553,592	\$0	\$9,851,721	\$0	22.11%
194	PROTECTIVE LIFE INSURANCE COMPANY	1.26%	19	1,138	\$12,766,212	\$0	\$1,654,399	\$0	12.96%
195	PROVIDENT LIFE AND ACCIDENT INSURANCE COMF	0.00%	211	1	\$0	\$0	\$65	\$0	N/A
196	PRUCO LIFE INSURANCE COMPANY	0.07%	88	53	\$692,164	\$0	\$824,787	\$0	119.16%
197	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPOF	0.09%	79	65	\$874,625	\$0	\$345,015	\$0	39.45%
198	PRUDENTIAL INSURANCE COMPANY OF AMERICA T	0.10%	74	1,064	\$1,059,826	\$1,618	\$6,389,922	\$0	603.07%
199	PRUDENTIAL RETIREMENT INSURANCE AND ANNUI	0.00%	211	4	\$0	\$0	\$151	\$0	N/A
200	RELIAANCE STANDARD LIFE INSURANCE COMPANY	0.83%	28	860	\$8,336,865	\$0	\$3,769,538	\$0	45.22%
201	RELIASTAR LIFE INSURANCE COMPANY	0.07%	89	1,266	\$682,479	\$0	\$3,063,943	\$0	448.94%
202	RELIASTAR LIFE INSURANCE COMPANY OF NEW YC	0.00%	211	6	\$0	\$0	\$345	\$0	N/A
203	RESERVE NATIONAL INSURANCE COMPANY	0.00%	209	2	\$88	\$0	\$0	\$0	0.00%
204	RIVERSOURCE LIFE INSURANCE COMPANY	0.18%	66	5,117	\$1,803,041	\$0	\$75,409,993	\$0	4182.38%
205	ROYAL NEIGHBORS OF AMERICA	0.08%	84	266	\$764,832	\$0	\$518,486	\$0	67.79%

2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ORDINARY ANNUITIES (with life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
206	SAGICOR LIFE INSURANCE COMPANY	2.16%	10	1,771	\$21,778,093	\$0	\$4,423,478	\$0	20.31%
207	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.14%	70	695	\$1,406,117	\$0	\$7,932,747	\$0	564.16%
208	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.00%	180	40	\$2,992	\$0	\$20,110	\$0	672.13%
209	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	210	1	\$2	\$0	\$370	\$0	18500.00%
210	SECURITY MUTUAL LIFE INSURANCE COMPANY OF	0.00%	211	5	\$0	\$0	\$4,738	\$0	N/A
211	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.01%	115	210	\$145,493	\$0	\$92,446	\$0	63.54%
212	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.01%	120	87	\$123,805	\$0	\$171,742	\$0	138.72%
213	SHELTER LIFE INSURANCE COMPANY	0.15%	69	1,628	\$1,519,223	\$0	\$4,043,275	\$0	266.14%
214	SHENANDOAH LIFE INSURANCE COMPANY	0.00%	193	26	\$1,000	\$0	\$121,263	\$0	12126.30%
215	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	211	28	\$0	\$0	\$20,350	\$0	N/A
216	STANDARD INSURANCE COMPANY	0.34%	47	498	\$3,390,775	\$0	\$4,299,575	\$0	126.80%
217	STANDARD LIFE AND ACCIDENT INSURANCE COMP	0.00%	177	29	\$3,630	\$0	\$166,820	\$0	4595.59%
218	STATE FARM LIFE INSURANCE COMPANY	3.76%	6	6,925	\$37,970,161	\$16,272	\$23,470,691	\$0	61.86%
219	STATE LIFE INSURANCE COMPANY	1.03%	24	840	\$10,383,746	\$0	\$2,523,958	\$0	24.31%
220	STATE MUTUAL INSURANCE COMPANY	0.00%	176	7	\$3,708	\$0	\$698	\$0	18.82%
221	SUN LIFE ASSURANCE COMPANY OF CANADA	0.00%	211	0	\$0	\$0	\$9,610	\$0	N/A
222	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.01%	121	1	\$111,672	\$0	\$2,087	\$0	1.87%
223	SURETY LIFE INSURANCE COMPANY	0.00%	211	4	\$0	\$0	\$15,321	\$0	N/A
224	SWISS RE LIFE & HEALTH AMERICA INC	0.00%	211	0	\$0	\$0	\$138,000	\$0	N/A
225	SYMETRA LIFE INSURANCE COMPANY	3.56%	7	2,233	\$35,976,870	\$0	\$22,575,326	\$0	62.75%
226	TEACHERS INSURANCE AND ANNUITY ASSOCIATIO	3.32%	8	25,044	\$33,516,490	\$37,455,012	\$124,640,603	\$0	483.63%
227	THE RELIABLE LIFE INSURANCE COMPANY	0.00%	211	3	\$0	\$0	\$0	\$0	N/A
228	THRIVENT FINANCIAL FOR LUTHERANS	1.87%	14	8,949	\$18,930,644	\$79,413	\$25,711,001	\$0	136.24%
229	TIAA-CREF LIFE INSURANCE COMPANY	0.07%	87	32	\$694,155	\$0	\$1,418,563	\$0	204.36%
230	TIME INSURANCE COMPANY	0.00%	178	5	\$3,500	\$0	\$2,601	\$0	74.31%
231	TRANS WORLD ASSURANCE COMPANY	0.00%	173	6	\$4,380	\$0	\$0	\$0	0.00%
232	TRANSAMERICA ADVISORS LIFE INSURANCE COMP	0.00%	211	18	\$0	\$0	\$7,788	\$0	N/A
233	TRANSAMERICA FINANCIAL LIFE INSURANCE COMF	0.00%	211	109	\$0	\$0	\$2,720,689	\$0	N/A
234	TRANSAMERICA LIFE INSURANCE COMPANY	0.07%	86	5,951	\$707,136	\$0	\$57,326,853	\$0	8106.91%
235	TRANSAMERICA PREMIER LIFE INSURANCE COMPA	0.02%	111	981	\$195,449	\$0	\$3,373,283	\$0	1725.91%
236	TRUSTMARK INSURANCE COMPANY	0.05%	93	278	\$548,336	\$0	\$475,718	\$0	86.76%
237	U S FINANCIAL LIFE INSURANCE COMPANY	0.00%	165	10	\$6,700	\$0	\$4,544	\$0	67.82%
238	UNIFIED LIFE INSURANCE COMPANY	0.00%	160	79	\$7,985	\$0	\$69,879	\$0	875.13%
239	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	211	0	\$0	\$0	\$61,151	\$0	N/A
240	UNION LABOR LIFE INSURANCE COMPANY	0.00%	211	4	\$0	\$0	\$2,500	\$0	N/A
241	UNION SECURITY INSURANCE COMPANY	0.03%	103	451	\$293,514	\$0	\$1,687,710	\$0	575.00%
242	UNITED AMERICAN INSURANCE COMPANY	0.15%	68	957	\$1,547,453	\$0	\$3,878,706	\$0	250.65%
243	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	145	203	\$21,127	\$0	\$71,975	\$0	340.68%
244	UNITED HERITAGE LIFE INSURANCE COMPANY	0.26%	54	259	\$2,589,458	\$0	\$1,467,202	\$0	56.66%
245	UNITED LIFE INSURANCE COMPANY	0.33%	48	542	\$3,378,210	\$0	\$3,850,515	\$0	113.98%
246	UNITED NATIONAL LIFE INSURANCE COMPANY OF I	0.00%	204	23	\$300	\$0	\$0	\$0	0.00%
247	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.36%	43	2,935	\$3,638,771	\$0	\$13,013,611	\$0	357.64%
248	UNITED STATES LIFE INSURANCE COMPANY NEW Y	0.00%	171	30	\$5,000	\$6	\$499,728	\$0	9994.68%
249	UNITED TEACHER ASSOCIATES INSURANCE COMP/	0.00%	211	45	\$0	\$0	\$0	\$0	N/A
250	UNIVERSAL GUARANTY LIFE INSURANCE COMPAN	0.00%	153	40	\$13,846	\$0	\$0	\$0	0.00%
251	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	150	11	\$16,240	\$0	\$0	\$0	0.00%
252	USAA LIFE INSURANCE COMPANY	0.69%	34	2,371	\$6,948,832	\$0	\$9,285,617	\$0	133.63%
253	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.75%	30	1,994	\$7,541,491	\$0	\$8,006,819	\$0	106.17%
254	VOYA INSURANCE AND ANNUITY COMPANY	0.01%	116	1,464	\$137,800	\$0	\$8,412,822	\$0	6105.10%
255	VOYA RETIREMENT INSURANCE AND ANNUITY COM	0.06%	90	964	\$609,244	\$0	\$1,549,308	\$0	254.30%
256	WASHINGTON NATIONAL INSURANCE COMPANY	0.01%	130	1,127	\$59,074	\$0	\$3,074,795	\$0	5204.99%
257	WEST COAST LIFE INSURANCE COMPANY	0.00%	208	77	\$170	\$0	\$11,240	\$0	6611.76%
258	WESTERN AND SOUTHERN LIFE INSURANCE COMP	0.00%	206	32	\$240	\$0	\$30,951	\$0	12896.25%
259	WESTERN CATHOLIC UNION	0.03%	105	1,897	\$277,623	\$0	\$4,716,760	\$0	1698.98%
260	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	1.47%	18	10,329	\$14,876,757	\$0	\$39,584,898	\$0	266.09%
261	WILCAC LIFE INSURANCE COMPANY	0.00%	151	80	\$16,000	\$0	\$1,224,768	\$0	7654.80%
262	WILCO LIFE INSURANCE COMPANY	0.00%	192	84	\$1,194	\$0	\$31,434	\$0	2632.66%
263	WILLIAM PENN ASSOCIATION	0.06%	91	68	\$605,300	\$0	\$130,717	\$0	21.60%
264	WOMAN'S LIFE INSURANCE SOCIETY	0.00%	199	3	\$500	\$0	\$0	\$0	0.00%
265	WOODMEN OF THE WORLD LIFE INSURANCE SOCIE	0.12%	73	6,929	\$1,195,453	\$0	\$1,240,804	\$0	103.79%
266	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.00%	144	136	\$21,250	\$0	\$13,268,989	\$0	62442.30%
TOTAL		100.00%		236,044	\$1,010,352,796	\$37,848,313	\$1,417,074,100	\$0	144.00%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL VARIABLE ANNUITIES**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLIANZ LIFE AND ANNUITY COMPANY	0.00%	75	0	\$0	\$0	\$2,333	\$0	N/A
2	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	75	7	\$0	\$0	\$14,156	\$0	N/A
3	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERI	0.96%	17	5,600	\$27,691,709	\$0	\$60,928,084	\$0	220.02%
4	ALLSTATE LIFE INSURANCE COMPANY	0.01%	51	42	\$314,483	\$0	\$4,825,648	\$0	1534.47%
5	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	75	1	\$0	\$0	\$202,705	\$0	N/A
6	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.01%	49	537	\$329,429	\$0	\$2,336,515	\$0	709.26%
7	AMERICAN GENERAL LIFE INSURANCE CO	24.78%	1	10,215	\$713,873,726	\$0	\$174,387,403	\$0	24.43%
8	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	75	5	\$0	\$0	\$89,208	\$0	N/A
9	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	74	5	\$240	\$0	\$0	\$0	0.00%
10	AMERICAN UNITED LIFE INSURANCE COMPANY	0.07%	35	547	\$2,121,460	\$0	\$7,935,492	\$0	374.06%
11	AMERITAS LIFE INSURANCE CORP	0.14%	30	719	\$4,112,316	\$0	\$3,748,403	\$0	91.15%
12	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.00%	57	124	\$122,789	\$0	\$316,635	\$0	257.87%
13	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	75	4	\$0	\$0	\$0	\$0	N/A
14	AXA EQUITABLE LIFE INSURANCE COMPANY	2.88%	10	9,427	\$83,020,927	\$0	\$27,087,777	\$0	32.63%
15	BANNER LIFE INSURANCE COMPANY	0.00%	75	1	\$0	\$0	\$0	\$0	N/A
16	C M LIFE INSURANCE COMPANY	0.05%	37	721	\$1,484,275	\$0	\$4,644,639	\$0	312.92%
17	CHARTER NATIONAL LIFE INSURANCE COMPANY	0.00%	73	25	\$300	\$0	\$99,248	\$0	33082.67%
18	CMFG LIFE INSURANCE COMPANY	0.05%	38	341	\$1,376,718	\$0	\$4,882,439	\$0	354.64%
19	COMMONWEALTH ANNUITY AND LIFE INSURANCE COMF	0.04%	39	1,212	\$1,171,591	\$0	\$7,839,038	\$0	669.09%
20	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.00%	69	29	\$3,000	\$0	\$111,580	\$0	3719.33%
21	DELAWARE LIFE INSURANCE COMPANY	0.00%	59	661	\$114,702	\$0	\$5,170,113	\$0	4507.43%
22	EQUITRUST LIFE INSURANCE COMPANY	0.00%	62	206	\$75,550	\$0	\$642,773	\$0	850.79%
23	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.00%	64	239	\$17,175	\$0	\$602,339	\$0	3507.07%
24	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.87%	18	2,046	\$25,190,336	\$0	\$21,776,932	\$0	86.45%
25	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.01%	54	229	\$224,048	\$0	\$159,741	\$0	71.30%
26	FORESTERS LIFE INSURANCE AND ANNUITY COMPANY	0.01%	56	75	\$145,000	\$0	\$144,032	\$0	99.33%
27	FORETHOUGHT LIFE INSURANCE COMPANY	0.77%	20	456	\$22,302,466	\$0	\$0	\$0	0.00%
28	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.03%	42	1,216	\$852,092	\$0	\$659,799	\$0	77.43%
29	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.12%	31	1,743	\$3,440,777	\$0	\$52,588,746	\$0	1528.40%
30	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.19%	27	805	\$5,387,642	\$0	\$9,630,481	\$0	178.75%
31	INTEGRITY LIFE INSURANCE COMPANY	0.01%	47	231	\$363,737	\$0	\$1,693,394	\$0	465.55%
32	INVESTORS LIFE INSURANCE COMPANY OF NORTH AME	0.00%	75	10	\$0	\$0	\$172,072	\$0	N/A
33	JACKSON NATIONAL LIFE INSURANCE COMPANY	13.86%	2	20,012	\$399,294,567	\$0	\$194,992,015	\$0	48.83%
34	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.50%	26	379	\$14,283,424	\$0	\$307,103	\$0	2.15%
35	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.06%	36	6,344	\$1,836,500	\$0	\$188,495,654	\$0	10263.85%
36	LINCOLN BENEFIT LIFE COMPANY	0.01%	50	251	\$317,268	\$0	\$1,472,137	\$0	464.00%
37	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	75	6	\$0	\$0	\$4,380	\$0	N/A
38	LINCOLN NATIONAL LIFE INSURANCE COMPANY	5.61%	6	21,029	\$161,615,239	\$0	\$121,399,389	\$0	75.12%
39	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	0.69%	22	2,963	\$19,861,551	\$0	\$38,207,186	\$0	192.37%
40	METLIFE INSURANCE COMPANY USA	2.66%	11	25,322	\$76,599,981	\$0	\$224,783,170	\$0	293.45%
41	METROPOLITAN LIFE INSURANCE COMPANY	0.74%	21	12,071	\$21,230,445	\$0	\$91,304,801	\$0	430.07%
42	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.01%	55	24	\$214,446	\$0	\$110,117	\$0	51.35%
43	MINNESOTA LIFE INSURANCE COMPANY	1.29%	15	1,754	\$37,098,873	\$0	\$14,393,807	\$0	38.80%
44	MML BAY STATE LIFE INSURANCE COMPANY	0.00%	68	41	\$3,040	\$0	\$66,605	\$0	2190.95%
45	MODERN WOODMEN OF AMERICA	0.08%	34	211	\$2,312,238	\$0	\$815,228	\$0	35.26%
46	MONY LIFE INSURANCE COMPANY OF AMERICA	0.01%	48	154	\$355,302	\$0	\$1,371,630	\$0	386.05%
47	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.00%	58	905	\$115,243	\$0	\$4,112,950	\$0	3568.94%
48	NATIONAL LIFE INSURANCE COMPANY	0.00%	75	8	\$0	\$0	\$98,230	\$0	N/A
49	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	75	15	\$0	\$0	\$111,683	\$0	N/A
50	NEW ENGLAND LIFE INSURANCE COMPANY	0.00%	60	603	\$100,544	\$0	\$8,321,617	\$0	8276.59%
51	NEW YORK LIFE INSURANCE AND ANNUITY CORPORATI	6.68%	5	7,512	\$192,399,439	\$0	\$51,765,700	\$0	26.91%
52	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	1.56%	13	9,215	\$44,953,224	\$623,014	\$48,282,605	\$0	108.79%
53	OHIO NATIONAL LIFE INSURANCE COMPANY THE	1.07%	16	3,653	\$30,879,339	\$0	\$24,424,543	\$0	79.10%
54	PACIFIC LIFE & ANNUITY COMPANY	0.10%	32	363	\$2,800,579	\$0	\$2,459,259	\$0	87.81%
55	PACIFIC LIFE INSURANCE COMPANY	4.52%	8	8,195	\$130,254,505	\$0	\$220,179,443	\$0	169.04%
56	PHL VARIABLE INSURANCE COMPANY	0.00%	75	866	\$0	\$0	\$10,749,127	\$0	N/A
57	PHOENIX LIFE INSURANCE COMPANY	0.00%	65	427	\$9,638	\$0	\$1,585,368	\$0	16449.14%
58	PRINCIPAL LIFE INSURANCE COMPANY	0.87%	19	2,079	\$25,015,925	\$0	\$6,098,226	\$0	24.38%
59	PROTECTIVE LIFE INSURANCE COMPANY	7.82%	3	4,437	\$225,320,579	\$0	\$3,899,038	\$0	1.73%
60	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	75	26	\$0	\$0	\$0	\$0	N/A
61	PRUCO LIFE INSURANCE COMPANY	7.01%	4	16,601	\$201,891,209	\$0	\$260,707,280	\$0	129.13%
62	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPORATI	0.01%	52	6,172	\$277,320	\$0	\$133,737,606	\$0	48225.01%
63	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	0.01%	45	1,225	\$385,533	\$0	\$9,432,299	\$0	2446.56%
64	RELIASTAR LIFE INSURANCE COMPANY	0.01%	53	332	\$276,369	\$0	\$1,018,889	\$0	368.67%
65	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	71	19	\$1,800	\$0	\$77,367	\$0	4298.17%
66	RIVERSOURCE LIFE INSURANCE COMPANY	2.35%	12	16,848	\$67,677,367	\$0	\$190,033,550	\$0	280.79%
67	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.10%	33	1,353	\$2,737,376	\$0	\$15,443,175	\$0	564.16%
68	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	75	4	\$0	\$0	\$0	\$0	N/A
69	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	67	22	\$3,427	\$0	\$22,190	\$0	647.51%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL VARIABLE ANNUITIES**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
70	STATE FARM LIFE INSURANCE COMPANY	0.02%	43	1,547	\$533,647	\$0	\$2,279,026	\$0	427.07%
71	SYMETRA LIFE INSURANCE COMPANY	0.00%	70	79	\$1,950	\$0	\$160,662	\$0	8239.08%
72	TEACHERS INSURANCE AND ANNUITY ASSOCIATION OF	0.57%	25	12,198	\$16,325,589	\$0	\$21,693,436	\$0	132.88%
73	THRIVENT FINANCIAL FOR LUTHERANS	3.02%	9	9,350	\$87,006,055	\$0	\$29,871,931	\$0	34.33%
74	THRIVENT LIFE INSURANCE COMPANY	0.03%	41	341	\$855,119	\$0	\$1,368,712	\$0	160.06%
75	TIAA-CREF LIFE INSURANCE COMPANY	0.18%	28	399	\$5,251,548	\$0	\$1,608,509	\$0	30.63%
76	TRANSAMERICA ADVISORS LIFE INSURANCE COMPANY	0.00%	61	438	\$89,703	\$0	\$6,785,917	\$0	7564.87%
77	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	0.02%	44	695	\$494,528	\$0	\$1,809,387	\$0	365.88%
78	TRANSAMERICA LIFE INSURANCE COMPANY	4.72%	7	31,465	\$135,879,671	\$0	\$223,141,617	\$0	164.22%
79	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.64%	23	2,568	\$18,431,593	\$0	\$23,799,087	\$0	129.12%
80	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.00%	75	39	\$0	\$0	\$382,568	\$0	N/A
81	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.64%	24	466	\$18,320,100	\$0	\$5,807,830	\$0	31.70%
82	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	72	1	\$868	\$0	\$0	\$0	0.00%
83	USAA LIFE INSURANCE COMPANY	0.00%	75	1	\$0	\$0	\$19,611	\$0	N/A
84	VARIABLE ANNUITY LIFE INSURANCE COMPANY	1.32%	14	9,845	\$38,160,104	\$0	\$40,514,675	\$0	106.17%
85	VOYA INSURANCE AND ANNUITY COMPANY	0.03%	40	126	\$945,175	\$0	\$5,813,204	\$0	615.04%
86	VOYA RETIREMENT INSURANCE AND ANNUITY COMPAN	0.01%	46	364	\$380,408	\$0	\$8,184,023	\$0	2151.38%
87	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.00%	66	14	\$4,680	\$0	\$61,495	\$0	1314.00%
88	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.00%	63	37	\$30,000	\$0	\$61,600	\$0	205.33%
89	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.15%	29	771	\$4,388,436	\$0	\$5,659,389	\$0	128.96%
TOTAL		100.00%		279,664	\$2,880,957,952	\$623,014	\$2,641,997,771	\$0	91.73%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL MODIFIED GUARANTEED ANNUITIES**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY	0.00%	8	258	\$0	\$0	\$3,213,029	\$0	N/A
2	ALLSTATE LIFE INSURANCE COMPANY OF NE	0.00%	8	0	\$0	\$0	\$643,890	\$0	N/A
3	DEARBORN NATIONAL LIFE INSURANCE COM	0.00%	8	32	\$0	\$0	\$1,142,987	\$0	N/A
4	EQUITRUST LIFE INSURANCE COMPANY	72.20%	1	1,088	\$5,820,372	\$0	\$5,433,680	\$0	93.36%
5	GENWORTH LIFE AND ANNUITY INSURANCE C	12.28%	2	66	\$990,000	\$0	\$1,352,894	\$0	136.66%
6	INTEGRITY LIFE INSURANCE COMPANY	10.15%	3	382	\$818,313	\$0	\$3,040,495	\$0	371.56%
7	MINNESOTA LIFE INSURANCE COMPANY	0.16%	7	61	\$13,000	\$0	\$513,969	\$0	3953.61%
8	PHL VARIABLE INSURANCE COMPANY	0.38%	6	21	\$30,985	\$0	\$13,782	\$0	44.48%
9	PROTECTIVE LIFE INSURANCE COMPANY	3.90%	4	28	\$314,107	\$0	\$40,706	\$0	12.96%
10	PRUCO LIFE INSURANCE COMPANY	0.00%	8	29	\$0	\$0	\$0	\$0	N/A
11	RELIASTAR LIFE INSURANCE COMPANY	0.00%	8	29	\$0	\$0	\$0	\$0	N/A
12	SYMETRA LIFE INSURANCE COMPANY	0.00%	8	0	\$0	\$0	\$2,261,973	\$0	N/A
13	VOYA INSURANCE AND ANNUITY COMPANY	0.93%	5	516	\$75,005	\$0	\$2,315,724	\$0	3087.43%
14	VOYA RETIREMENT INSURANCE AND ANNUIT	0.00%	8	3	\$0	\$0	\$0	\$0	N/A
TOTAL		100.00%	0	2,513	\$8,061,782	\$0	\$19,973,129	\$0	247.75%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL EQUITY INDEXED ANNUITIES**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLIANZ LIFE INSURANCE COMPANY OF NEW YOI	0.00%	44	1	\$0	\$0	\$0	\$0	N/A
2	ALLIANZ LIFE INSURANCE COMPANY OF NORTH A	13.54%	2	14,732	\$142,519,375	\$0	\$85,292,119	\$0	59.85%
3	ALLSTATE LIFE INSURANCE COMPANY	0.00%	44	85	\$0	\$0	\$1,467,812	\$0	N/A
4	AMERICAN EQUITY INVESTMENT LIFE INSURANCE	15.69%	1	13,002	\$165,215,644	\$0	\$48,494,049	\$0	29.35%
5	AMERICAN GENERAL LIFE INSURANCE CO	8.84%	4	677	\$93,047,622	\$0	\$3,921,354	\$0	4.21%
6	AMERICAN NATIONAL INSURANCE COMPANY	0.72%	23	5	\$7,559,194	\$0	\$229,885	\$0	3.04%
7	AMERICAN UNITED LIFE INSURANCE COMPANY	0.08%	35	54	\$801,612	\$0	\$171,631	\$0	21.41%
8	AMERICO FINANCIAL LIFE AND ANNUITY INSURAN	0.87%	22	454	\$9,117,702	\$0	\$1,938,223	\$0	21.26%
9	AMERITAS LIFE INSURANCE CORP	0.24%	28	262	\$2,542,803	\$0	\$980,515	\$0	38.56%
10	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.01%	37	108	\$150,707	\$0	\$197,555	\$0	131.09%
11	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.48%	24	1,262	\$5,001,403	\$0	\$5,340,801	\$0	106.79%
12	ATHENE ANNUITY AND LIFE COMPANY	5.38%	7	11,287	\$56,686,996	\$0	\$58,679,356	\$0	103.51%
13	BANKERS LIFE AND CASUALTY COMPANY	0.91%	20	1,547	\$9,601,976	\$0	\$5,653,588	\$0	58.88%
14	BENEFICIAL LIFE INSURANCE COMPANY	0.00%	44	2	\$0	\$0	\$22,495	\$0	N/A
15	CMFG LIFE INSURANCE COMPANY	0.00%	44	105	\$0	\$0	\$1,070,871	\$0	N/A
16	COUNTRY INVESTORS LIFE ASSURANCE COMPAN	0.00%	44	2	\$0	\$0	\$0	\$0	N/A
17	DEARBORN NATIONAL LIFE INSURANCE COMPAN	0.00%	43	50	\$3,301	\$0	\$439,702	\$0	13320.27%
18	DELAWARE LIFE INSURANCE COMPANY	0.10%	33	82	\$1,105,421	\$0	\$1,476,513	\$0	133.57%
19	EAGLE LIFE INSURANCE COMPANY	0.17%	31	29	\$1,789,115	\$0	\$0	\$0	0.00%
20	EQUITRUST LIFE INSURANCE COMPANY	3.22%	10	2,729	\$33,928,272	\$0	\$11,742,968	\$0	34.61%
21	FARMERS NEW WORLD LIFE INSURANCE COMPAN	0.00%	44	170	\$0	\$0	\$167,563	\$0	N/A
22	FIDELITY & GUARANTY LIFE INSURANCE COMPAN	6.94%	6	4,186	\$73,085,949	\$0	\$33,952,727	\$0	46.46%
23	FORETHOUGHT LIFE INSURANCE COMPANY	2.28%	13	583	\$23,972,757	\$0	\$7,700,682	\$0	32.12%
24	GENWORTH LIFE AND ANNUITY INSURANCE COM	1.11%	18	214	\$11,640,064	\$0	\$820,760	\$0	7.05%
25	GENWORTH LIFE INSURANCE COMPANY	0.01%	39	3	\$126,324	\$0	\$1,113,080	\$0	881.13%
26	GREAT AMERICAN LIFE INSURANCE COMPANY	3.89%	8	6,576	\$41,000,935	\$0	-\$194,112,532	\$0	-473.43%
27	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.35%	26	141	\$3,724,811	\$0	\$0	\$0	0.00%
28	HORACE MANN LIFE INSURANCE COMPANY	0.02%	36	63	\$231,447	\$0	\$5,000	\$0	2.16%
29	INDUSTRIAL ALLIANCE INSURANCE AND FINANCI	0.00%	44	4	\$0	\$0	\$0	\$0	N/A
30	INTEGRITY LIFE INSURANCE COMPANY	0.42%	25	47	\$4,411,952	\$0	\$21,284	\$0	0.48%
31	JACKSON NATIONAL LIFE INSURANCE COMPANY	1.68%	15	1,672	\$17,646,417	\$0	\$13,150,380	\$0	74.52%
32	LAFAYETTE LIFE INSURANCE COMPANY THE	0.17%	30	314	\$1,821,082	\$0	\$2,443,892	\$0	134.20%
33	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.25%	27	1,183	\$2,627,913	\$0	\$4,067,901	\$0	154.80%
34	LINCOLN BENEFIT LIFE COMPANY	0.09%	34	511	\$943,026	\$0	\$6,741,399	\$0	714.87%
35	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.90%	21	1,262	\$9,510,568	\$0	\$14,599,737	\$0	153.51%
36	MEMBERS LIFE INSURANCE COMPANY	1.23%	17	192	\$12,938,060	\$0	\$221,744	\$0	1.71%
37	MIDLAND NATIONAL LIFE INSURANCE COMPANY	1.45%	16	1,711	\$15,288,234	\$0	\$7,749,491	\$0	50.69%
38	MINNESOTA LIFE INSURANCE COMPANY	0.00%	44	5	\$0	\$0	\$4,158	\$0	N/A
39	NATIONAL WESTERN LIFE INSURANCE COMPANY	2.01%	14	1,988	\$21,149,977	\$0	\$12,349,624	\$0	58.39%
40	NORTH AMERICAN COMPANY FOR LIFE AND HEAL	2.73%	11	4,076	\$28,711,352	\$0	\$19,956,824	\$0	69.51%
41	PACIFIC LIFE INSURANCE COMPANY	7.61%	5	277	\$80,123,098	\$0	\$5,579,841	\$0	6.96%
42	PHL VARIABLE INSURANCE COMPANY	0.96%	19	355	\$10,095,898	\$0	\$1,234,530	\$0	12.23%
43	PHYSICIANS LIFE INSURANCE COMPANY	0.01%	42	147	\$76,668	\$0	\$265,764	\$0	346.64%
44	PRINCIPAL LIFE INSURANCE COMPANY	0.01%	38	120	\$143,695	\$0	\$62,436	\$0	43.45%
45	PROTECTIVE LIFE INSURANCE COMPANY	9.31%	3	352	\$98,025,288	\$0	\$184,828	\$0	0.19%
46	RELIAANCE STANDARD LIFE INSURANCE COMPAN	0.21%	29	135	\$2,178,856	\$0	\$0	\$0	0.00%
47	RELIASTAR LIFE INSURANCE COMPANY	0.00%	44	2	\$0	\$0	\$0	\$0	N/A
48	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	44	6	\$0	\$0	\$5,712	0.00	N/A
49	SECURITY BENEFIT LIFE INSURANCE COMPANY	3.55%	9	1,682	\$37,332,944	\$0	\$7,978,404	\$0	21.37%
50	STANDARD INSURANCE COMPANY	0.11%	32	59	\$1,132,480	\$0	\$939,646	0	82.97%
51	STANDARD LIFE AND ACCIDENT INSURANCE COM	0.00%	44	7	\$0	\$0	\$13,765	0	N/A
52	SYMETRA LIFE INSURANCE COMPANY	0.00%	44	513	\$0	\$0	\$0	\$0	N/A
53	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.01%	41	40	\$81,311	\$0	\$86,329	\$0	106.17%
54	VOYA INSURANCE AND ANNUITY COMPANY	2.44%	12	2337	\$25,709,836	\$0	\$31,496,516	\$0	122.51%
55	VOYA RETIREMENT INSURANCE AND ANNUITY CC	0.01%	40	4	\$100,000	\$0	\$0	\$0	0.00%
56	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	44	224	\$0	\$0	\$0	\$0	N/A
TOTAL		100.00%		77,636	\$1,052,902,085	\$0	\$205,920,922	\$0	19.56%

2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DEPOSIT-TYPE FUNDS
(including variable contracts without life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERI	0.00%	85	2,890	\$0	\$0	\$0	\$0	N/A
2	ALLSTATE LIFE INSURANCE COMPANY	0.00%	85	29	\$0	\$0	-\$154,565	\$0	N/A
3	AMERICAN EQUITY INVESTMENT LIFE INSURANCE COM	0.50%	27	5	\$430,035	\$0	\$0	\$0	0.00%
4	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.00%	85	168	\$0	\$0	\$0	\$0	N/A
5	AMERICAN GENERAL LIFE INSURANCE CO	4.66%	6	318	\$4,031,627	\$0	\$0	\$0	0.00%
6	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.01%	67	79	\$5,068	\$0	\$0	\$0	0.00%
7	AMERICAN NATIONAL INSURANCE COMPANY	1.95%	12	81	\$1,689,069	\$0	\$0	\$0	0.00%
8	AMERICAN UNITED LIFE INSURANCE COMPANY	1.07%	17	55	\$925,531	\$0	\$436,326	\$0	47.14%
9	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	71	304	\$1,845	\$0	\$0	\$0	0.00%
10	AMERITAS LIFE INSURANCE CORP	0.47%	29	24	\$410,723	\$0	\$0	\$0	0.00%
11	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.00%	85	8	\$0	\$0	\$49,691	\$0	N/A
12	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	85	25	\$0	\$0	\$0	\$0	N/A
13	ATHENE ANNUITY AND LIFE COMPANY	0.22%	39	421	\$193,728	\$0	\$0	\$0	0.00%
14	BALTIMORE LIFE INSURANCE COMPANY THE	0.06%	53	11	\$50,000	\$0	\$0	\$0	0.00%
15	BANKERS LIFE AND CASUALTY COMPANY	0.00%	85	30	\$0	\$0	\$0	\$0	N/A
16	BANKERS LIFE INSURANCE COMPANY	4.13%	7	2	\$3,571,436	\$0	\$0	\$0	0.00%
17	BANNER LIFE INSURANCE COMPANY	0.00%	85	3	\$0	\$0	\$37,619	\$0	N/A
18	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	79	13	\$65	\$0	\$0	\$0	0.00%
19	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY OF	0.00%	85	2	\$0	\$0	\$11,352	\$0	N/A
20	CAPITOL LIFE INSURANCE COMPANY	0.20%	43	3	\$175,542	\$0	\$0	\$0	0.00%
21	CATHOLIC FINANCIAL LIFE	0.00%	85	43	\$0	\$0	\$0	\$0	N/A
22	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	76	0	\$406	\$0	\$0	\$0	0.00%
23	CHARTER NATIONAL LIFE INSURANCE COMPANY	0.00%	85	6	\$0	\$0	-\$41,789	\$0	N/A
24	CHURCH LIFE INSURANCE CORPORATION	1.72%	14	2	\$1,490,311	\$0	\$0	\$0	0.00%
25	CINCINNATI LIFE INSURANCE COMPANY THE	0.00%	85	12	\$0	\$0	\$0	\$0	N/A
26	CMFG LIFE INSURANCE COMPANY	0.01%	65	2	\$6,726	\$0	\$0	\$0	0.00%
27	COLORADO BANKERS LIFE INS CO	0.00%	68	15	\$3,260	\$0	\$0	\$0	0.00%
28	COLUMBUS LIFE INSURANCE COMPANY	0.00%	85	4	\$0	\$0	\$163,637	\$0	N/A
29	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	85	1	\$0	\$0	\$0	\$0	N/A
30	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.00%	85	20	\$0	\$0	\$0	\$0	N/A
31	COUNTRY LIFE INSURANCE COMPANY	0.00%	85	34	\$0	\$0	\$0	\$0	N/A
32	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	80	10	\$55	\$0	\$0	\$0	0.00%
33	DEARBORN NATIONAL LIFE INSURANCE COMPANY	0.14%	45	11	\$121,884	\$0	\$0	\$0	0.00%
34	ELCO MUTUAL LIFE AND ANNUITY	3.74%	9	501	\$3,231,745	\$0	\$9,873,405	\$0	305.51%
35	EMC NATIONAL LIFE COMPANY	0.05%	55	5	\$46,726	\$0	\$0	\$0	0.00%
36	EQUITRUST LIFE INSURANCE COMPANY	0.72%	24	87	\$621,849	\$0	\$812,743	\$0	130.70%
37	FARMERS NEW WORLD LIFE INSURANCE COMPANY	1.07%	18	14	\$921,126	\$0	\$12,407	\$0	1.35%
38	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.00%	85	10	\$0	\$0	\$0	\$0	N/A
39	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.03%	60	122	\$28,128	\$0	\$0	\$0	0.00%
40	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.00%	85	75	\$0	\$0	\$0	\$0	N/A
41	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.89%	21	90	\$769,759	\$0	\$0	\$0	0.00%
42	FIRST CATHOLIC SLOVAK LADIES ASSOCIATION OF T	0.00%	82	1	\$20	\$0	\$0	\$0	0.00%
43	GBU FINANCIAL LIFE	0.21%	41	2	\$180,494	\$0	\$0	\$0	0.00%
44	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.00%	85	87	\$0	\$0	\$826,916	\$0	N/A
45	GENWORTH LIFE INSURANCE COMPANY	0.19%	44	207	\$164,153	\$0	\$7,637,028	\$0	4652.38%
46	GLENER LIFE INSURANCE SOCIETY	0.00%	84	1	\$7	\$0	\$0	\$0	0.00%
47	GREAT AMERICAN LIFE INSURANCE COMPANY	0.13%	46	114	\$111,712	\$0	\$633,601	\$0	567.17%
48	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	77	27	\$340	\$0	\$0	\$0	0.00%
49	GUARANTY INCOME LIFE INSURANCE COMPANY	0.00%	85	18	\$0	\$0	\$111,922	\$0	N/A
50	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.60%	25	72	\$519,057	\$0	\$784,715	\$0	151.18%
51	HARTFORD LIFE INSURANCE COMPANY	0.00%	85	150	\$0	\$0	\$990,820	\$0	N/A
52	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.00%	85	156	\$0	\$0	\$0	\$0	N/A
53	INDEPENDENT ORDER OF FORESTERS THE	0.00%	74	2	\$829	\$0	\$0	\$0	0.00%
54	INTEGRITY LIFE INSURANCE COMPANY	0.22%	40	52	\$191,073	\$0	\$61,985	\$0	32.44%
55	INVESTORS LIFE INSURANCE COMPANY OF NORTH AME	0.00%	85	3	\$0	\$0	\$0	\$0	N/A
56	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.04%	58	183	\$35,414	\$0	\$0	\$0	0.00%
57	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.05%	56	4	\$39,022	\$0	\$0	\$0	0.00%
58	KANSAS CITY LIFE INSURANCE COMPANY	0.40%	32	168	\$346,404	\$0	\$137,169	\$0	39.60%
59	KNIGHTS OF COLUMBUS	19.63%	1	6,469	\$16,974,314	-\$1	\$13,300,656	\$0	78.36%
60	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	85	4	\$0	\$0	\$36,979	\$0	N/A
61	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.00%	85	889	\$0	\$0	\$1,454,347	\$0	N/A
62	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	85	16	\$0	\$0	\$0	\$0	N/A
63	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	0.00%	83	1,651	\$12	\$0	\$0	\$0	0.00%
64	METLIFE INSURANCE COMPANY USA	0.00%	85	64	-\$66,061	\$0	\$0	\$0	0.00%
65	METROPOLITAN LIFE INSURANCE COMPANY	0.00%	85	8,002	\$0	\$0	\$0	\$0	N/A
66	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.00%	85	222	\$0	\$0	\$0	\$0	N/A
67	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	85	2	\$0	\$0	\$0	\$0	N/A
68	MINNESOTA LIFE INSURANCE COMPANY	0.84%	22	268	\$726,478	\$0	\$0	\$0	0.00%
69	MODERN WOODMEN OF AMERICA	0.02%	61	28	\$18,508	\$0	\$0	\$0	0.00%

2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DEPOSIT-TYPE FUNDS
(including variable contracts without life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
70	MONY LIFE INSURANCE COMPANY	0.00%	85	47	\$0	\$0	\$0	\$0	N/A
71	MONY LIFE INSURANCE COMPANY OF AMERICA	0.00%	85	4	\$0	\$0	\$0	\$0	N/A
72	MTL INSURANCE COMPANY	0.00%	85	75	\$0	\$0	\$0	\$0	N/A
73	NATIONAL FARMERS UNION LIFE INSURANCE COMPANY	0.00%	85	35	\$0	\$0	\$0	\$0	N/A
74	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.02%	62	46	\$13,000	\$0	\$0	\$0	0.00%
75	NEW ENGLAND LIFE INSURANCE COMPANY	0.00%	85	21	\$0	\$0	\$0	\$0	N/A
76	NEW YORK LIFE INSURANCE AND ANNUITY CORPORATI	12.29%	2	153	\$10,628,488	\$0	\$0	\$0	0.00%
77	NEW YORK LIFE INSURANCE COMPANY	0.00%	85	16	\$0	\$0	\$0	\$0	N/A
78	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH IN	0.32%	35	58	\$278,496	\$0	\$0	\$0	0.00%
79	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	1.94%	13	45	\$1,681,767	\$0	\$0	\$0	0.00%
80	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.04%	57	66	\$37,933	\$0	\$611,474	\$0	1611.98%
81	OHIO STATE LIFE INSURANCE COMPANY THE	0.00%	72	62	\$1,772	\$0	\$0	\$0	0.00%
82	PACIFIC LIFE & ANNUITY COMPANY	0.00%	85	51	\$0	\$0	\$1,104,654	\$0	N/A
83	PACIFIC LIFE INSURANCE COMPANY	1.47%	16	375	\$1,268,897	\$0	\$3,689,215	\$0	290.74%
84	PAUL REVERE LIFE INSURANCE COMPANY	0.01%	66	203	\$6,000	\$0	\$0	\$0	0.00%
85	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.44%	30	11	\$380,795	\$0	\$0	\$0	0.00%
86	PHARMACISTS LIFE INSURANCE COMPANY, THE	0.00%	81	5	\$50	\$0	\$0	\$0	0.00%
87	PHL VARIABLE INSURANCE COMPANY	0.21%	42	95	\$180,244	\$0	\$1,256,690	\$0	697.22%
88	PHOENIX LIFE INSURANCE COMPANY	8.37%	4	3,726	\$7,239,646	\$0	\$0	\$0	0.00%
89	PHYSICIANS LIFE INSURANCE COMPANY	0.07%	51	1	\$60,095	\$0	\$0	\$0	0.00%
90	POLISH NATNL ALLIANCE OF THE US OF N. A	0.01%	63	30	\$11,668	\$0	\$0	\$0	0.00%
91	PRIMERICA LIFE INSURANCE COMPANY	0.06%	52	314	\$53,967	\$0	\$0	\$0	0.00%
92	PRINCIPAL LIFE INSURANCE COMPANY	2.64%	10	142	\$2,285,501	\$0	\$1,243,873	\$0	54.42%
93	PROTECTIVE LIFE INSURANCE COMPANY	3.78%	8	145	\$3,266,002	\$0	\$0	\$0	0.00%
94	PRUCO LIFE INSURANCE COMPANY	0.48%	28	41	\$417,739	\$0	\$728,673	\$0	174.43%
95	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPORATI	0.91%	20	32	\$791,048	\$0	\$452,714	\$0	57.23%
96	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	0.33%	34	230	\$285,105	\$0	\$406,023	\$0	142.41%
97	RELIASTAR LIFE INSURANCE COMPANY	0.00%	85	254	\$0	\$0	\$0	\$0	N/A
98	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	85	23	\$0	\$0	\$0	\$0	N/A
99	RIVERSOURCE LIFE INSURANCE COMPANY	0.10%	48	12	\$83,334	\$0	\$46,729	\$0	56.07%
100	SECURIAN LIFE INSURANCE COMPANY	0.09%	49	1	\$75,000	\$0	\$0	\$0	0.00%
101	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	85	15	\$0	\$0	\$978	\$0	N/A
102	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	69	18	\$2,809	\$0	\$52	\$0	1.85%
103	SHELTER LIFE INSURANCE COMPANY	2.08%	11	2,947	\$1,794,721	\$0	\$0	\$0	0.00%
104	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	75	2	\$407	\$0	\$0	\$0	0.00%
105	STANDARD INSURANCE COMPANY	5.64%	5	189	\$4,877,483	\$0	\$0	\$0	0.00%
106	STATE FARM LIFE INSURANCE COMPANY	0.58%	26	8	\$505,570	\$0	\$0	\$0	0.00%
107	STATE LIFE INSURANCE COMPANY	0.43%	31	16	\$367,836	\$0	\$5,095	\$0	1.39%
108	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.00%	85	32	\$0	\$0	\$284,774	\$0	N/A
109	SYMETRA LIFE INSURANCE COMPANY	1.57%	15	71	\$1,356,772	\$0	\$0	\$0	0.00%
110	TEACHERS INSURANCE AND ANNUITY ASSOCIATION OF	9.02%	3	159	\$7,798,993	\$0	\$0	\$0	0.00%
111	THRIVENT FINANCIAL FOR LUTHERANS	1.01%	19	2,274	\$872,566	\$0	\$0	\$0	0.00%
112	TIAA-CREF LIFE INSURANCE COMPANY	0.77%	23	2	\$662,246	\$0	\$0	\$0	0.00%
113	TIME INSURANCE COMPANY	0.25%	37	6	\$217,726	\$0	\$0	\$0	0.00%
114	TRANSAMERICA LIFE INSURANCE COMPANY	0.28%	36	1	\$242,394	\$0	\$0	\$0	0.00%
115	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.01%	64	4	\$9,281	\$0	\$0	\$0	0.00%
116	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	73	1,912	\$1,452	\$0	\$0	\$0	0.00%
117	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	70	1	\$2,637	\$0	\$0	\$0	0.00%
118	UNITED LIFE INSURANCE COMPANY	0.08%	50	51	\$71,020	\$0	\$103,607	\$0	145.88%
119	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.23%	38	233	\$195,951	\$0	\$0	\$0	0.00%
120	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.00%	85	1	\$0	\$0	\$0	\$0	N/A
121	UNUM INSURANCE COMPANY	0.00%	85	62	\$0	\$0	\$0	\$0	N/A
122	USAA LIFE INSURANCE COMPANY	0.37%	33	54	\$320,333	\$0	\$319,018	\$0	99.59%
123	VOYA INSURANCE AND ANNUITY COMPANY	0.00%	85	273	\$0	\$0	\$0	\$0	N/A
124	VOYA RETIREMENT INSURANCE AND ANNUITY COMPAN	0.00%	85	158	\$0	\$0	\$0	\$0	N/A
125	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	85	509	\$0	\$0	\$0	\$0	N/A
126	WEST COAST LIFE INSURANCE COMPANY	0.00%	85	2	\$0	\$0	\$0	\$0	N/A
127	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY	0.00%	85	0	\$0	\$0	\$8,378	\$0	N/A
128	WESTERN CATHOLIC UNION	0.06%	53	24	\$50,000	\$0	\$180,947	\$0	361.89%
129	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.03%	59	3	\$29,236	\$0	\$527,723	\$0	1805.05%
130	WILCO LIFE INSURANCE COMPANY	0.00%	85	17	\$0	\$0	\$0	\$0	N/A
131	WILLIAM PENN ASSOCIATION	0.00%	78	0	\$242	\$0	\$0	\$0	0.00%
132	WOMAN'S LIFE INSURANCE SOCIETY	0.00%	85	7	-\$1,864	\$0	\$0	\$0	0.00%
133	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.11%	47	564	\$96,922	\$0	\$0	\$0	0.00%
TOTAL		100.00%		40,331	\$86,489,700	-\$1	\$48,147,581	\$0	55.67%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL OTHER CONSIDERATIONS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AETNA LIFE INSURANCE COMPANY	0.00%	9	0	\$0	\$0	\$29,591	\$0	N/A
2	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.00%	9	0	\$0	\$0	\$25,979	\$0	N/A
3	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.00%	9	44	\$0	\$0	\$153,663	\$0	N/A
4	COUNTRY LIFE INSURANCE COMPANY	0.00%	9	20	\$0	\$0	\$49,292	\$0	N/A
5	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.63%	7	253	\$649,359	\$0	\$0	\$0	0.00%
6	GLENER LIFE INSURANCE SOCIETY	0.00%	9	2	\$0	\$0	\$0	\$0	N/A
7	HARTFORD LIFE AND ANNUITY INSURANCE COMPAN	1.20%	5	11,660	\$1,242,314	\$0	\$138,649,054	\$0	11160.55%
8	HARTFORD LIFE INSURANCE COMPANY	0.63%	6	5,172	\$652,467	\$0	\$51,582,340	\$0	7905.74%
9	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	8	0	\$330	\$0	\$0	\$0	0.00%
10	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	9	5	\$0	\$0	\$14,428	\$0	N/A
11	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	9.22%	3	253	\$9,549,428	\$0	\$0	\$0	0.00%
12	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPAN	30.86%	2	1,033	\$31,958,247	\$0	\$2,329,169	\$0	7.29%
13	NATIONWIDE LIFE INSURANCE COMPANY	53.48%	1	179	\$55,383,838	\$0	\$62,716,423	\$0	113.24%
14	PENN INSURANCE AND ANNUITY COMPANY THE	0.00%	9	0	\$0	\$0	\$9,182	\$0	N/A
15	PENN MUTUAL LIFE INSURANCE COMPANY THE	3.98%	4	31	\$4,122,290	\$0	\$21,190	\$0	0.51%
16	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	9	-30	\$0	\$0	\$0	\$0	N/A
17	STANDARD INSURANCE COMPANY	0.00%	9	0	\$0	\$0	\$140,389	\$0	N/A
18	TIME INSURANCE COMPANY	0.00%	9	17	\$0	\$0	\$49,825	\$0	N/A
19	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.00%	9	1	\$0	\$0	\$86,929	\$0	N/A
TOTAL		100.00%		18,640	\$103,558,273	\$0	\$255,857,454	\$0	247.07%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.01%	178	1,692	\$1,054,843	\$0	\$442,291	\$40,140	41.93%
2	AAA LIFE INSURANCE COMPANY	0.06%	120	6,312	\$4,683,296	\$0	\$1,043,227	\$902,744	22.28%
3	ABILITY INSURANCE COMPANY	0.00%	383	4	\$192	\$0	\$0	\$19	0.00%
4	ACCORDIA LIFE AND ANNUITY COMPANY	0.01%	213	329	\$487,339	\$0	\$160,692	\$86,633	32.97%
5	AETNA LIFE INSURANCE COMPANY	0.01%	221	2,415	\$425,009	\$494,807	\$1,036,948	\$35,926	360.41%
6	ALFA LIFE INSURANCE CORPORATION	0.00%	390	1	\$0	\$0	\$0	\$10	N/A
7	ALLIANZ LIFE AND ANNUITY COMPANY	0.00%	390	0	\$0	\$0	\$2,333	\$0	N/A
8	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	390	8	\$0	\$0	\$14,156	\$0	N/A
9	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	2.50%	10	29,007	\$181,890,151	\$0	\$157,532,780	\$483,689	86.61%
10	ALLSTATE ASSURANCE COMPANY	0.00%	284	389	\$98,877	\$0	\$1,928	\$98,885	1.95%
11	ALLSTATE LIFE INSURANCE COMPANY	0.06%	126	11,627	\$4,441,550	\$0	\$26,708,651	\$784,171	601.34%
12	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	318	60	\$38,811	\$0	\$858,926	\$13,669	2213.10%
13	AMALGAMATED LIFE INSURANCE COMPANY	0.00%	390	27	\$0	\$0	\$0	\$215	N/A
14	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF	0.02%	163	2,706	\$1,501,895	\$484	\$1,073,156	\$98,256	71.49%
15	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	297	184	\$74,640	\$0	\$178,724	\$6,534	239.45%
16	AMERICAN BENEFIT LIFE INSURANCE COMPANY	0.00%	348	263	\$8,630	\$9	\$0	\$1,248	0.10%
17	AMERICAN CONTINENTAL INSURANCE COMPANY	0.02%	172	1,523	\$1,170,629	\$0	\$282,192	\$14,800	24.11%
18	AMERICAN EQUITY INVESTMENT LIFE INSURANCE CO	2.31%	12	14,044	\$167,610,957	\$0	\$51,980,786	\$2,243	31.01%
19	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	0.05%	129	13,903	\$3,527,914	\$0	\$985,198	\$563,093	27.93%
20	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.68%	30	108,572	\$49,590,689	\$2,811,721	\$36,594,551	\$10,386,197	79.46%
21	AMERICAN FEDERATED LIFE INSURANCE COMPANY	0.01%	207	16,925	\$539,089	\$0	\$404,199	\$50,845	74.98%
22	AMERICAN FIDELITY ASSURANCE COMPANY	0.07%	114	10,173	\$5,185,765	\$43,605	\$6,132,154	\$578,487	119.09%
23	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.00%	261	1,319	\$179,447	\$983	\$184,275	\$13,644	103.24%
24	AMERICAN FINANCIAL SECURITY LIFE INSURANCE CO	0.00%	351	2	\$7,068	\$0	\$75,000	\$20	1061.12%
25	AMERICAN GENERAL LIFE INSURANCE CO	11.97%	1	122,689	\$870,516,560	\$633,816	\$281,772,552	\$12,998,804	32.44%
26	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.00%	310	2,259	\$49,807	\$1,505	\$337,560	\$4,423	680.76%
27	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.08%	108	18,939	\$5,946,598	\$0	\$2,219,679	\$570,582	37.33%
28	AMERICAN HOME LIFE INSURANCE COMPANY	0.02%	157	4,199	\$1,602,449	\$27,591	\$1,681,735	\$122,621	106.67%
29	AMERICAN INCOME LIFE INSURANCE CO	0.17%	80	35,835	\$12,474,107	\$359	\$4,031,967	\$823,794	32.33%
30	AMERICAN LIFE & SECURITY CORP	0.00%	272	632	\$148,875	\$83	\$143,798	\$4,417	96.65%
31	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.01%	227	2,984	\$379,148	\$12,099	\$687,375	\$13,805	184.49%
32	AMERICAN NATIONAL INSURANCE COMPANY	0.40%	47	47,937	\$28,908,603	\$41,821	\$25,579,894	\$1,428,143	88.63%
33	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF	0.00%	273	168	\$134,840	\$0	\$273,975	\$23,322	203.19%
34	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURAN	0.00%	349	12	\$8,382	\$0	\$0	\$224	0.00%
35	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.00%	340	27	\$12,726	\$0	\$0	\$418	0.00%
36	AMERICAN REPUBLIC CORP INSURANCE COMPANY	0.00%	383	0	\$192	\$0	\$0	\$0	0.00%
37	AMERICAN REPUBLIC INSURANCE COMPANY	0.01%	181	3,008	\$1,043,800	\$44,676	\$1,124,861	\$135,532	112.05%
38	AMERICAN RETIREMENT LIFE INSURANCE COMPANY	0.00%	374	4	\$831	\$0	\$84,105	\$25	10120.94%
39	AMERICAN UNDERWRITERS LIFE INSURANCE COMPA	0.00%	277	151	\$111,106	\$0	\$169,550	\$7,159	152.60%
40	AMERICAN UNITED LIFE INSURANCE COMPANY	0.17%	82	4,431	\$12,047,818	\$518,632	\$11,807,497	\$779,676	102.31%
41	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.18%	78	7,003	\$12,928,127	\$2,025	\$4,029,965	\$279,080	31.19%
42	AMERITAS LIFE INSURANCE CORP	0.18%	79	7,862	\$12,914,007	\$339,385	\$11,991,736	\$989,911	95.49%
43	AMICA LIFE INSURANCE COMPANY	0.00%	247	374	\$244,381	\$0	\$3,385	\$123,910	1.39%
44	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.01%	215	396	\$479,828	\$0	\$856,398	\$0	178.48%
45	ANTHEM LIFE INSURANCE COMPANY	0.00%	250	1,180	\$231,259	\$0	\$69,337	\$40,040	29.98%
46	ASSURED LIFE ASSOCIATION	0.00%	336	115	\$14,477	\$646	\$86,110	\$912	599.27%
47	ASSURITY LIFE INSURANCE COMPANY	0.05%	130	6,139	\$3,514,662	\$617,731	\$4,661,240	\$315,929	150.20%
48	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF I	0.00%	264	375	\$177,027	\$0	\$2,096,280	\$4,415	1184.16%
49	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.11%	98	7,720	\$7,908,536	\$7,774	\$16,874,709	\$401,423	213.47%
50	ATHENE ANNUITY AND LIFE COMPANY	0.92%	24	21,642	\$66,533,609	\$1,097,287	\$86,024,256	\$1,243,443	130.94%
51	ATLANTA LIFE INSURANCE COMPANY	0.00%	322	4,478	\$36,901	\$0	\$99,582	\$6,222	269.86%
52	AURIGEN REINSURANCE COMPANY OF AMERICA	0.00%	377	4	\$438	\$0	\$0	\$295	0.00%
53	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	246	236	\$248,087	\$0	\$1,970,111	\$22,117	794.12%
54	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	317	180	\$41,392	\$0	\$14,040	\$10,579	33.92%
55	AUTO OWNERS LIFE INSURANCE COMPANY	0.06%	125	6,785	\$4,461,168	\$0	\$2,776,394	\$729,577	62.23%
56	AXA EQUITABLE LIFE AND ANNUITY COMPANY	0.00%	231	215	\$362,600	\$0	\$465,229	\$68,583	128.30%
57	AXA EQUITABLE LIFE INSURANCE COMPANY	1.54%	16	31,765	\$111,801,371	\$4,166,607	\$90,833,615	\$6,431,103	84.97%
58	BALTIMORE LIFE INSURANCE COMPANY THE	0.01%	193	736	\$701,487	\$7,221	\$418,274	\$14,501	60.66%
59	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.00%	313	166	\$45,060	\$0	\$42,703	\$959	94.77%
60	BANKERS LIFE AND CASUALTY COMPANY	0.31%	58	23,644	\$22,208,893	\$24,655	\$26,354,489	\$435,347	118.78%
61	BANKERS LIFE INSURANCE COMPANY	0.07%	115	275	\$5,130,316	\$0	\$20,412	\$10	0.40%
62	BANNER LIFE INSURANCE COMPANY	0.26%	63	21,763	\$18,814,949	\$55,967	\$10,086,442	\$10,898,154	53.91%
63	BENEFICIAL LIFE INSURANCE COMPANY	0.00%	296	248	\$76,940	\$6,972	\$232,107	\$23,057	310.73%
64	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	338	76	\$14,034	\$0	\$25,534	\$437	181.94%
65	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY (	0.04%	138	9	\$2,944,319	\$0	\$279,369	\$0	9.49%
66	BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA	0.00%	300	26	\$64,684	\$0	\$0	\$29,021	0.00%
67	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.08%	109	28,434	\$5,837,793	\$4,222	\$2,831,440	\$479,412	48.57%
68	C M LIFE INSURANCE COMPANY	0.16%	84	5,135	\$11,698,248	\$0	\$25,398,749	\$527,404	217.12%
69	CANADA LIFE ASSURANCE COMPANY	0.02%	166	1,120	\$1,407,558	\$504,161	\$3,661,982	\$166,307	295.98%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
70	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.00%	270	6,315	\$158,604	\$0	\$1,360,880	\$16,312	858.04%
71	CAPITOL LIFE INSURANCE COMPANY	0.04%	136	679	\$3,207,093	\$0	\$154,543	\$7,564	4.82%
72	CATAMARAN INSURANCE OF OHIO INC	0.00%	347	14	\$8,750	\$0	\$2,205	\$225	25.20%
73	CATHOLIC FINANCIAL LIFE	0.01%	211	1,936	\$495,561	\$18,492	\$447,272	\$25,403	93.99%
74	CATHOLIC HOLY FAMILY SOCIETY	0.05%	127	3,954	\$3,811,384	\$0	\$1,808,429	\$18,370	47.45%
75	CATHOLIC ORDER OF FORESTERS	0.00%	283	1,240	\$100,383	\$32,639	\$97,064	\$20,817	129.21%
76	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.00%	324	73	\$33,795	\$0	\$16,677	\$1,549	49.35%
77	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	232	5,368	\$336,155	\$2,353	\$853,673	\$23,398	254.65%
78	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	260	525	\$189,034	\$7,641	\$329,045	\$9,197	178.11%
79	CENTRAL UNITED LIFE INSURANCE COMPANY	0.00%	295	410	\$77,182	\$1,998	\$132,012	\$8,510	173.63%
80	CENTURION LIFE INSURANCE COMPANY	0.00%	390	621	\$0	\$0	\$3,035,266	\$0	N/A
81	CENTURY LIFE ASSURANCE COMPANY	0.00%	390	1	\$0	\$0	\$0	\$4	N/A
82	CHARTER NATIONAL LIFE INSURANCE COMPANY	0.00%	380	55	\$300	\$0	\$83,537	\$1,769	27845.67%
83	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.01%	177	2,368	\$1,069,782	\$65	\$312,616	\$142,031	29.23%
84	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.01%	229	619	\$376,872	\$0	\$304,629	\$6,314	80.83%
85	CHURCH LIFE INSURANCE CORPORATION	0.02%	159	41	\$1,530,493	\$0	\$1,757,643	\$79	114.84%
86	CICA LIFE INSURANCE COMPANY OF AMERICA	0.01%	188	1,475	\$854,110	\$1,107	\$655,565	\$28,452	76.88%
87	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	372	3	\$890	\$0	\$0	\$12	0.00%
88	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	390	1	\$0	\$0	\$9,600	\$0	N/A
89	CINCINNATI LIFE INSURANCE COMPANY THE	0.12%	95	11,013	\$8,386,700	\$0	\$4,225,075	\$2,707,178	50.38%
90	CITIZENS SECURITY LIFE INS CO	0.00%	275	504	\$118,971	\$0	\$131,060	\$3,214	110.16%
91	CMFG LIFE INSURANCE COMPANY	0.11%	96	9,360	\$8,353,339	\$320,400	\$12,132,681	\$272,095	149.08%
92	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.04%	140	8,406	\$2,789,092	\$0	\$1,544,858	\$380,662	55.39%
93	COLONIAL PENN LIFE INSURANCE COMPANY	0.01%	218	1,773	\$452,199	\$0	\$602,955	\$5,055	133.34%
94	COLORADO BANKERS LIFE INS CO	0.02%	156	2,965	\$1,687,600	\$0	\$626,580	\$58,355	37.13%
95	COLUMBIAN LIFE INSURANCE COMPANY	0.05%	128	6,782	\$3,635,551	\$487	\$1,587,187	\$132,618	43.67%
96	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.00%	271	324	\$155,103	\$8,170	\$272,854	\$4,759	181.19%
97	COLUMBUS LIFE INSURANCE COMPANY	0.32%	54	4,086	\$23,267,063	\$42,787	\$13,140,805	\$186,318	56.66%
98	COMBINED INSURANCE CO OF AMERICA	0.02%	170	8,381	\$1,231,122	\$0	\$2,066,505	\$77,118	167.86%
99	COMMONWEALTH ANNUITY AND LIFE INSURANCE CO	0.03%	152	2,343	\$1,988,061	\$67,024	\$15,217,079	\$151,579	768.79%
100	COMPANION LIFE INSURANCE COMPANY	0.00%	370	8	\$1,248	\$0	\$0	\$130	0.00%
101	COMPBENEFITS INSURANCE COMPANY	0.00%	363	27	\$3,075	\$0	\$0	\$222,500	0.00%
102	CONNECTICUT GENERAL LIFE INS CO	0.03%	150	1,615	\$2,090,087	\$540,267	\$27,842,034	\$385,877	1357.95%
103	CONSTITUTION LIFE INSURANCE COMPANY	0.01%	194	1,666	\$699,723	\$0	\$760,702	\$13,368	108.71%
104	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	234	1,284	\$322,640	\$204	\$298,501	\$44,489	92.58%
105	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.01%	226	1,099	\$380,458	\$0	\$429,650	\$12,004	112.93%
106	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.01%	180	1,011	\$1,050,311	\$0	\$1,876,650	\$45,410	178.68%
107	COUNTRY LIFE INSURANCE COMPANY	0.09%	101	14,310	\$6,677,091	\$1,062,287	\$3,895,619	\$1,563,707	74.25%
108	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	315	437	\$43,714	\$3,448	\$49,080	\$4,442	120.16%
109	CSA FRATERNAL LIFE	0.00%	287	560	\$90,872	\$0	\$203,700	\$3,259	224.16%
110	CSI LIFE INSURANCE COMPANY	0.00%	364	9	\$2,838	\$0	\$0	\$51	0.00%
111	DEARBORN NATIONAL LIFE INSURANCE COMPANY	0.00%	259	558	\$189,953	\$0	\$2,257,294	\$2,938	1188.34%
112	DEGREE OF HONOR PROTECTIVE ASSOC	0.00%	249	876	\$234,868	\$0	\$108,136	\$6,347	46.04%
113	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	375	1	\$568	\$0	\$0	\$0	0.00%
114	DELAWARE LIFE INSURANCE COMPANY	0.29%	59	1,797	\$21,430,954	\$0	\$10,641,011	\$122,514	49.65%
115	DIRECT GENERAL LIFE INSURANCE COMPANY	0.00%	314	214	\$44,279	\$0	\$43	\$3,085	0.10%
116	EAGLE LIFE INSURANCE COMPANY	0.02%	155	29	\$1,789,115	\$0	\$0	\$0	0.00%
117	ELCO MUTUAL LIFE AND ANNUITY	0.27%	60	746	\$19,901,861	\$269	\$18,319,829	\$810	92.05%
118	EMC NATIONAL LIFE COMPANY	0.05%	133	5,768	\$3,300,265	\$24,676	\$4,874,872	\$347,516	148.46%
119	EPIC LIFE INSURANCE COMPANY THE	0.00%	378	1	\$372	\$0	\$0	\$5	0.00%
120	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	0.01%	184	2,345	\$952,556	\$0	\$899,031	\$17,241	94.38%
121	EQUITRUST LIFE INSURANCE COMPANY	0.62%	35	4,392	\$44,805,371	\$0	\$18,933,392	\$30,447	42.26%
122	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.02%	161	4,576	\$1,512,930	\$38,743	\$1,663,285	\$55,320	112.50%
123	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AM	0.00%	311	148	\$49,251	\$0	\$37	\$5,090	0.08%
124	FAMILY LIFE INSURANCE COMPANY	0.01%	198	1,629	\$633,231	\$0	\$862,061	\$24,315	136.14%
125	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	389	735	\$16	\$0	\$455,624	\$1,641	2847650.00%
126	FARM BUREAU LIFE INSURANCE COMPANY OF MISSO	0.59%	38	74,024	\$42,790,537	\$3,057,746	\$26,990,656	\$5,507,286	70.22%
127	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.36%	50	52,418	\$26,243,048	\$5,672	\$21,896,396	\$5,904,360	83.46%
128	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.00%	286	323	\$96,040	\$4,105	\$155,787	\$17,868	166.48%
129	FEDERATED LIFE INSURANCE COMPANY	0.13%	93	3,326	\$9,207,504	\$0	\$7,175,892	\$1,083,539	77.94%
130	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	1.07%	21	11,382	\$78,036,713	\$3,872	\$39,624,432	\$790,243	50.78%
131	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.35%	51	2,287	\$25,333,210	\$0	\$21,776,932	\$69,400	85.96%
132	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.03%	148	2,571	\$2,201,131	\$39,990	\$1,885,465	\$419,650	87.48%
133	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.09%	103	8,327	\$6,502,717	\$0	\$4,352,942	\$20,508	66.94%
134	FIRST ALLAMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	267	508	\$160,889	\$251,132	\$790,848	\$10,475	647.64%
135	FIRST CATHOLIC SLOVAK LADIES ASSOCIATION OF T	0.00%	268	166	\$160,713	\$12,248	\$106,357	\$4,948	73.80%
136	FIRST CATHOLIC SLOVAK UNION OF THE UNITED STA	0.00%	303	9	\$62,148	\$60	\$46,031	\$60	74.16%
137	FIRST GUARANTY INSURANCE COMPANY	0.00%	236	158	\$315,517	\$0	\$108,485	\$348	34.38%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
138	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.00%	352	3,722	\$5,818	\$0	\$41,716	\$1,794	717.02%
139	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.03%	145	4,775	\$2,293,455	\$0	\$8,313,161	\$1,289,406	362.47%
140	FORESTERS LIFE INSURANCE AND ANNUITY COMPAN	0.01%	214	533	\$482,027	\$1,690	\$400,082	\$48,259	83.35%
141	FORETHOUGHT LIFE INSURANCE COMPANY	1.39%	17	3,849	\$101,122,046	\$0	\$8,014,895	\$2,865	7.93%
142	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.00%	253	471	\$215,852	\$0	\$0	\$19,963	0.00%
143	FUNERAL DIRECTORS LIFE INSURANCE CO	0.03%	144	2,916	\$2,375,538	\$818	\$1,399,679	\$9,839	58.95%
144	GARDEN STATE LIFE INSURANCE COMPANY	0.01%	224	556	\$398,655	\$0	\$404,567	\$37,429	101.48%
145	GBU FINANCIAL LIFE	0.05%	131	560	\$3,469,986	\$6,168	\$642,999	\$3,621	18.71%
146	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.31%	56	22,937	\$22,283,008	\$18,581,423	\$40,327,879	\$2,895,704	264.37%
147	GENERATION LIFE INSURANCE COMPANY	0.00%	256	240	\$205,248	\$0	\$12,951	\$10,818	6.31%
148	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.60%	37	38,162	\$43,686,516	\$0	\$93,273,304	\$10,267,440	213.51%
149	GENWORTH LIFE INSURANCE COMPANY	0.15%	86	8,261	\$10,903,235	\$0	\$33,693,132	\$2,232,474	309.02%
150	GERBER LIFE INSURANCE COMPANY	0.10%	100	77,474	\$7,161,927	\$0	\$1,919,374	\$978,458	26.80%
151	GLEANER LIFE INSURANCE SOCIETY	0.00%	252	559	\$218,577	\$3,120	\$1,342,849	\$14,880	615.79%
152	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.08%	111	90,915	\$5,489,545	\$4,608	\$3,526,360	\$894,654	64.32%
153	GOLDEN RULE INSURANCE COMPANY	0.02%	164	2,095	\$1,472,053	\$1,383	\$6,372,515	\$183,613	432.99%
154	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE	0.01%	204	827	\$575,870	\$62,937	\$444,436	\$31,507	88.11%
155	GRANGE LIFE INSURANCE COMPANY	0.00%	262	115	\$179,261	\$0	\$48,443	\$33,875	27.02%
156	GREAT AMERICAN LIFE INSURANCE COMPANY	3.50%	9	9,299	\$254,155,164	\$0	\$35,338,862	\$158,422	13.90%
157	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.02%	173	1,222	\$1,149,772	\$41	\$1,050,351	\$63,831	91.36%
158	GREAT WEST LIFE ASSURANCE COMPANY	0.00%	239	665	\$296,580	\$5,931	\$1,119,824	\$36,862	379.58%
159	GREAT WESTERN INSURANCE COMPANY	0.00%	294	77	\$77,566	\$0	\$929	\$908	1.20%
160	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	0.31%	57	4,854	\$22,258,623	\$311,518	\$9,375,855	\$788,356	43.52%
161	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.01%	206	4,530	\$546,778	\$0	\$510,685	\$40,215	93.40%
162	GUARANTY INCOME LIFE INSURANCE COMPANY	0.01%	179	250	\$1,051,626	\$0	\$1,281,314	\$2,806	121.84%
163	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.16%	85	967	\$11,407,254	\$0	\$9,630,481	\$34,296	84.42%
164	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.20%	75	5,374	\$14,465,606	\$4,181,463	\$8,446,023	\$1,754,663	87.29%
165	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.23%	70	931	\$16,825,609	\$0	\$2,405,012	\$2,618	14.29%
166	HARTFORD LIFE AND ACCIDENT INSURANCE COMPAN	0.00%	248	187	\$236,430	\$93	\$567,675	\$22,877	240.14%
167	HARTFORD LIFE AND ANNUITY INSURANCE COMPANY	0.55%	41	22,596	\$40,178,461	\$77	\$177,982,034	\$4,189,766	442.98%
168	HARTFORD LIFE INSURANCE COMPANY	0.07%	113	17,607	\$5,237,937	\$3,993	\$65,309,740	\$1,202,774	1246.94%
169	HCC LIFE INSURANCE COMPANY	0.00%	355	10	\$4,284	\$0	\$10,054	\$503	234.69%
170	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	346	42	\$9,005	\$0	\$33,363	\$678	370.49%
171	HERITAGE LIFE INSURANCE COMPANY	0.00%	390	0	\$0	\$0	\$0	\$2	N/A
172	HOMESTEADERS LIFE COMPANY	0.00%	306	2,328	\$56,660	\$0	\$236,204	\$2,996	416.88%
173	HORACE MANN LIFE INSURANCE COMPANY	0.06%	123	3,868	\$4,590,833	\$0	\$3,557,328	\$175,576	77.49%
174	HUMANA INSURANCE COMPANY	0.00%	302	124	\$62,252	\$0	\$0	\$13,041	0.00%
175	HUMANADENTAL INSURANCE COMPANY	0.00%	326	123	\$29,985	\$830	\$73,681	\$1,605,281	248.49%
176	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	332	209	\$19,588	\$524	\$33,947	\$865	175.98%
177	IDEALIFE INSURANCE COMPANY	0.00%	325	270	\$30,500	\$0	\$32,031	\$2,690	105.02%
178	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.02%	160	3,555	\$1,520,038	\$39,753	\$1,850,547	\$255,153	124.36%
179	INDEPENDENCE LIFE AND ANNUITY COMPANY	0.00%	390	5	\$0	\$0	\$0	\$437	N/A
180	INDEPENDENT ORDER OF FORESTERS THE	0.09%	104	9,805	\$6,355,020	\$264,178	\$3,048,959	\$383,716	52.13%
181	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & AI	0.01%	202	621	\$602,938	\$0	\$331,858	\$31,778	55.04%
182	INDUSTRIAL ALLIANCE INSURANCE AND FINANCIAL S	0.00%	320	72	\$36,961	\$0	\$251,886	\$3,587	681.49%
183	INTEGRITY LIFE INSURANCE COMPANY	0.16%	83	1,176	\$11,758,875	\$0	\$11,216,657	\$8,080	95.39%
184	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	323	241	\$36,275	\$2,816	\$28,642	\$1,087	86.72%
185	INVESTORS LIFE INSURANCE COMPANY OF NORTH AI	0.01%	225	951	\$388,595	\$402	\$1,994,252	\$46,908	513.30%
186	JACKSON NATIONAL LIFE INSURANCE COMPANY	6.10%	2	68,814	\$443,677,739	\$704,921	\$275,892,436	\$4,649,248	62.34%
187	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.23%	71	1,144	\$16,661,472	\$55,163	\$5,912,511	\$23,712	35.82%
188	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	274	291	\$127,900	\$0	\$856,516	\$18,516	669.68%
189	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPAN	0.00%	333	57	\$19,072	\$0	\$86,627	\$10,298	454.21%
190	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.80%	26	34,642	\$57,982,013	\$6,438,048	\$240,030,872	\$7,108,404	425.08%
191	KANAWHA INSURANCE COMPANY	0.01%	210	1,710	\$501,007	\$0	\$113,355	\$36,894	22.63%
192	KANSAS CITY LIFE INSURANCE COMPANY	0.26%	65	19,799	\$18,642,047	\$192,202	\$29,484,114	\$1,520,309	159.19%
193	KNIGHTS OF COLUMBUS	0.65%	32	69,300	\$47,514,865	\$9,185,733	\$29,113,951	\$3,730,324	80.61%
194	LAFAYETTE LIFE INSURANCE COMPANY THE	0.37%	49	3,317	\$26,707,402	\$2,475,083	\$9,117,204	\$890,977	43.40%
195	LANDMARK LIFE INSURANCE COMPANY	0.00%	265	346	\$166,883	\$0	\$18,602	\$2,353	11.15%
196	LEADERS LIFE INSURANCE COMPANY	0.00%	298	143	\$72,246	\$0	\$0	\$8	0.00%
197	LEWER LIFE INSURANCE COMPANY	0.00%	386	1	\$85	\$0	\$0	\$5	0.00%
198	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.14%	89	6,225	\$10,327,870	\$96,781	\$7,025,559	\$599,826	68.96%
199	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.04%	137	6,518	\$2,986,334	\$28	\$1,453,024	\$284,700	48.66%
200	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	254	330	\$207,978	\$0	\$2,324,860	\$6,891	1117.84%
201	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.08%	106	3,733	\$6,034,052	\$4	\$5,559,081	\$325,099	92.13%
202	LIFE OF THE SOUTH INSURANCE COMPANY	0.00%	368	12	\$2,064	\$0	\$0	\$130	0.00%
203	LIFESecure INSURANCE COMPANY	0.00%	309	897	\$50,263	\$0	\$129,589	\$5,241	257.82%
204	LIFESHIELD NATIONAL INSURANCE CO	0.00%	335	49	\$17,609	\$0	\$0	\$2,268	0.00%
205	LINCOLN BENEFIT LIFE COMPANY	0.21%	74	12,894	\$15,356,663	\$3,552	\$18,356,268	\$3,592,040	119.56%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
206	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.08%	110	16,816	\$5,802,292	\$6,647	\$3,589,888	\$102,496	61.98%
207	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.01%	220	127	\$445,273	\$2,337	\$693,505	\$21,066	156.27%
208	LINCOLN NATIONAL LIFE INSURANCE COMPANY	4.01%	6	50,341	\$291,422,224	\$367,963	\$308,085,631	\$9,006,926	105.84%
209	LOMBARD INTERNATIONAL LIFE ASSURANCE COMPAN	0.00%	350	11	\$7,811	\$0	\$491,315	\$23,714	6290.04%
210	LONGEVITY INSURANCE COMPANY	0.00%	360	40	\$3,407	\$0	\$0	\$529	0.00%
211	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	251	840	\$228,735	\$1,717	\$726,240	\$11,443	318.25%
212	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	353	76	\$5,100	\$83	\$34,014	\$576	668.57%
213	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.01%	217	1,612	\$453,741	\$884	\$559,607	\$15,372	123.53%
214	MANHATTAN LIFE INSURANCE COMPANY	0.04%	135	289	\$3,228,564	\$4,675	\$430,774	\$7,625	13.49%
215	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.01%	200	903	\$631,548	\$38	\$829,786	\$79,537	131.40%
216	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPAN	1.27%	18	31,050	\$92,047,033	\$23,786,442	\$82,036,330	\$5,402,570	114.97%
217	MEDICO CORP LIFE INSURANCE COMPANY	0.00%	390	0	\$0	\$0	\$60,255	\$0	N/A
218	MEDICO INSURANCE COMPANY	0.00%	293	204	\$79,672	\$12,549	\$86,722	\$1,233	124.60%
219	MEMBERS LIFE INSURANCE COMPANY	0.18%	77	209	\$12,941,628	\$0	\$223,472	\$280	1.73%
220	MERIT LIFE INSURANCE CO	0.02%	168	6,483	\$1,275,558	\$0	\$351,435	\$57,576	27.55%
221	METLIFE INSURANCE COMPANY USA	1.82%	15	51,206	\$132,655,875	\$154,047	\$318,807,002	\$7,812,949	240.44%
222	METROPOLITAN LIFE INSURANCE COMPANY	0.69%	29	134,555	\$49,916,531	\$16,507,356	\$160,263,636	\$3,486,730	354.13%
223	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.03%	149	4,449	\$2,191,644	\$0	\$7,556,968	\$283,501	344.81%
224	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.58%	39	11,353	\$42,346,370	\$16,505	\$20,200,561	\$1,550,009	47.74%
225	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF T	0.00%	233	824	\$325,851	\$2,597	\$661,591	\$32,864	203.83%
226	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	319	152	\$38,433	\$3,295	\$29,766	\$3,975	86.02%
227	MINNESOTA LIFE INSURANCE COMPANY	0.98%	23	12,390	\$70,940,022	\$505,239	\$27,414,007	\$5,208,007	39.36%
228	MML BAY STATE LIFE INSURANCE COMPANY	0.01%	196	684	\$668,725	\$0	\$3,030,693	\$97,515	453.20%
229	MODERN WOODMEN OF AMERICA	0.45%	43	28,575	\$32,623,223	\$570,836	\$22,733,847	\$914,838	71.44%
230	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	362	31	\$3,249	\$58	\$0	\$394	1.79%
231	MONY LIFE INSURANCE COMPANY	0.03%	154	4,543	\$1,870,991	\$999,274	\$4,579,582	\$180,814	298.18%
232	MONY LIFE INSURANCE COMPANY OF AMERICA	0.07%	118	1,622	\$4,840,163	\$0	\$5,701,029	\$486,741	117.79%
233	MOUNTAIN LIFE INSURANCE COMPANY	0.00%	290	137	\$83,184	\$0	\$17,500	\$5,029	21.04%
234	MTL INSURANCE COMPANY	0.03%	147	1,256	\$2,278,350	\$93,831	\$1,955,242	\$209,777	89.94%
235	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.13%	91	1,253	\$9,687,267	\$4,148	\$4,554,605	\$2,122	47.06%
236	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.01%	208	3,550	\$522,533	\$0	\$185,994	\$81,772	35.59%
237	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.00%	280	87	\$109,648	\$1,605	\$26,803	\$2,206	25.91%
238	NATIONAL FARMERS UNION LIFE INSURANCE COMPAN	0.00%	281	344	\$103,576	\$1,284	\$330,257	\$9,383	320.09%
239	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	382	2	\$248	\$0	\$0	\$50	0.00%
240	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.01%	199	9,281	\$632,606	\$20,042	\$928,527	\$77,247	149.95%
241	NATIONAL LIFE INSURANCE COMPANY	0.07%	117	2,156	\$4,935,431	\$2,844,972	\$5,796,732	\$450,422	175.10%
242	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE	0.00%	242	1,213	\$291,849	\$0	\$2	\$82,404	0.00%
243	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.32%	53	4,349	\$23,551,095	\$4,451	\$14,940,747	\$48,699	63.46%
244	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPAN	0.66%	31	4,772	\$48,226,805	\$1,605	\$5,656,020	\$2,043,654	11.73%
245	NATIONWIDE LIFE INSURANCE COMPANY	1.03%	22	3,690	\$74,638,158	\$341,326	\$69,666,248	\$758,287	93.80%
246	NEW ENGLAND LIFE INSURANCE COMPANY	0.06%	119	2,737	\$4,688,606	\$46,964	\$14,318,834	\$606,044	306.40%
247	NEW ERA LIFE INSURANCE COMPANY	0.00%	390	0	\$0	\$0	\$17,257	\$0	N/A
248	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWE	0.00%	390	32	\$0	\$0	\$36,397	\$95	N/A
249	NEW YORK LIFE INSURANCE AND ANNUITY CORPORA	4.59%	4	21,618	\$333,902,301	\$0	\$214,256,069	\$2,698,079	64.17%
250	NEW YORK LIFE INSURANCE COMPANY	0.72%	27	60,561	\$52,369,631	\$20,640,348	\$56,858,787	\$7,359,019	147.98%
251	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH I	0.70%	28	11,909	\$51,222,703	\$0	\$31,316,706	\$2,050,829	61.14%
252	NORTH AMERICAN INSURANCE COMPANY	0.00%	390	1	\$0	\$0	\$0	\$5	N/A
253	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAN	4.39%	5	148,921	\$319,354,285	\$106,063,422	\$224,289,141	\$34,752,048	103.44%
254	NYLIFE INSURANCE COMPANY OF ARIZONA	0.01%	186	752	\$907,055	\$0	\$1,328,735	\$272,123	146.49%
255	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH I	0.01%	216	773	\$457,053	\$2,681	\$307,041	\$22,536	67.77%
256	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.23%	72	4,775	\$16,498,371	\$0	\$11,274,521	\$2,154,626	68.34%
257	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.62%	36	8,741	\$44,776,292	\$1,082,054	\$42,938,408	\$233,311	98.31%
258	OHIO STATE LIFE INSURANCE COMPANY THE	0.01%	191	1,488	\$769,872	\$719	\$1,337,801	\$100,248	173.86%
259	OLD AMERICAN INSURANCE COMPANY	0.07%	112	13,337	\$5,426,998	\$0	\$4,076,651	\$98,696	75.12%
260	OLD REPUBLIC LIFE INSURANCE COMPANY	0.00%	245	1,299	\$252,705	\$0	\$2,512	\$73,557	0.99%
261	OLD SURETY LIFE INSURANCE COMPANY	0.00%	361	11	\$3,330	\$0	\$0	\$65	0.00%
262	OLD UNITED LIFE INSURANCE COMPANY	0.00%	367	21	\$2,115	\$0	\$48,858	\$190	2310.07%
263	OXFORD LIFE INSURANCE COMPANY	0.08%	107	2,046	\$6,006,369	\$0	\$758,397	\$22,457	12.63%
264	OZARK NATIONAL LIFE INSURANCE COMPANY	0.26%	62	45,935	\$18,941,489	\$69,453	\$11,880,402	\$1,519,150	63.09%
265	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	342	14	\$11,189	\$0	-\$1,454	\$0	-12.99%
266	PACIFIC LIFE & ANNUITY COMPANY	0.04%	139	520	\$2,833,810	\$0	\$5,856,639	\$0	206.67%
267	PACIFIC LIFE INSURANCE COMPANY	3.73%	7	16,099	\$271,507,696	\$82,074	\$284,401,029	\$5,846,272	104.78%
268	PAN AMERICAN ASSURANCE COMPANY	0.00%	244	392	\$265,119	\$0	\$600,793	\$32,109	226.61%
269	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	307	258	\$54,477	\$10,758	\$161,160	\$9,269	315.58%
270	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	371	0	\$993	\$0	\$0	\$0	0.00%
271	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	327	302	\$26,075	\$0	\$125,294	\$661	480.51%
272	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.01%	223	591	\$412,963	\$0	\$325,537	\$94,798	78.83%
273	PEKIN LIFE INSURANCE COMPANY	0.01%	182	888	\$1,043,663	\$372	\$307,776	\$127,851	29.53%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
274	PENN INSURANCE AND ANNUITY COMPANY THE	0.04%	142	601	\$2,593,969	\$0	\$956,212	\$156,015	36.86%
275	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.17%	81	4,158	\$12,395,589	\$437,402	\$18,798,808	\$298,106	155.19%
276	PENNSYLVANIA LIFE INSURANCE COMPANY	0.01%	228	853	\$376,875	\$0	\$439,920	\$19,329	116.73%
277	PHARMACISTS LIFE INSURANCE COMPANY, THE	0.00%	255	298	\$205,955	\$52	\$110,661	\$52,963	53.76%
278	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN'	0.00%	308	767	\$52,690	\$0	\$9,978	\$50,829	18.94%
279	PHL VARIABLE INSURANCE COMPANY	0.26%	64	3,393	\$18,756,746	\$0	\$15,918,801	\$1,568,636	84.87%
280	PHOENIX LIFE AND ANNUITY COMPANY	0.00%	237	247	\$314,539	\$0	\$255,955	\$203,861	81.37%
281	PHOENIX LIFE INSURANCE COMPANY	0.22%	73	10,881	\$15,933,570	\$4,693,281	\$26,460,254	\$988,203	195.52%
282	PHYSICIANS LIFE INSURANCE COMPANY	0.06%	124	11,892	\$4,546,463	\$0	\$4,835,368	\$91,179	106.35%
283	PIONEER AMERICAN INSURANCE COMPANY	0.01%	190	1,580	\$780,418	\$0	\$213,292	\$14,570	27.33%
284	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.01%	203	515	\$591,277	\$1,826	\$412,887	\$51,726	70.14%
285	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	304	154	\$59,800	\$0	\$21,069	\$2,260	35.23%
286	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	289	1,109	\$83,500	\$1,262	\$134,337	\$7,031	162.39%
287	POLISH ROMAN CATHOLIC UNION OF AMERICA	0.00%	341	5,220	\$12,652	\$351	\$41,852	\$1,636	333.57%
288	PRIMERICA LIFE INSURANCE COMPANY	0.42%	45	34,490	\$30,763,701	\$0	\$19,190,099	\$8,888,044	62.38%
289	PRINCIPAL LIFE INSURANCE COMPANY	1.11%	20	11,876	\$81,009,338	\$2,216,045	\$30,813,692	\$1,402,741	40.77%
290	PRINCIPAL NATIONAL LIFE INSURANCE COMPANY	0.10%	99	2,930	\$7,511,523	\$0	\$250,000	\$2,378,833	3.33%
291	PROFESSIONAL INSURANCE COMPANY	0.00%	345	30	\$9,788	\$0	\$0	\$1,097	0.00%
292	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPAN	0.00%	337	177	\$14,132	\$1,405	\$377,946	\$3,797	2684.34%
293	PROTECTIVE LIFE INSURANCE COMPANY	5.24%	3	39,972	\$381,136,220	\$31,530	\$291,208,950	\$9,871,380	76.41%
294	PROVIDENT AMERICAN LIFE AND HEALTH INSURANCE	0.00%	344	15	\$9,963	\$0	\$15,000	\$117	150.56%
295	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPAN	0.11%	97	19,362	\$8,166,772	\$0	\$2,531,398	\$918,596	31.00%
296	PROVIDENT LIFE AND CASUALTY INSURANCE COMPAN	0.00%	385	2	\$144	\$0	\$0	\$7	0.00%
297	PRUCO LIFE INSURANCE COMPANY	3.57%	8	43,335	\$259,564,848	\$0	\$292,290,460	\$10,722,050	112.61%
298	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPORATION	0.03%	153	6,294	\$1,975,448	\$0	\$134,917,896	\$5,543	6829.74%
299	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	0.34%	52	141,775	\$24,999,191	\$37,311,797	\$113,300,888	\$2,715,864	602.47%
300	PRUDENTIAL RETIREMENT INSURANCE AND ANNUITY	0.00%	390	4	\$0	\$0	\$151	\$0	N/A
301	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	338	36	\$14,034	\$0	\$10,632	\$546	75.76%
302	PYRAMID LIFE INSURANCE COMPANY	0.00%	243	1,687	\$285,021	\$0	\$564,164	\$18,490	197.94%
303	RELiance STANDARD LIFE INSURANCE COMPANY	0.15%	88	1,422	\$10,542,713	\$292	\$3,845,004	\$2,484	36.47%
304	RELIASTAR LIFE INSURANCE COMPANY	0.25%	68	20,983	\$18,440,539	\$218,241	\$30,117,367	\$7,643,943	164.50%
305	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.01%	209	2,170	\$503,214	\$1,481	\$899,863	\$68,601	179.12%
306	RENAISSANCE LIFE & HEALTH INSURANCE COMPANY	0.00%	331	801	\$20,002	\$0	\$58,669	\$3,761	293.32%
307	RESERVE NATIONAL INSURANCE COMPANY	0.01%	201	996	\$628,214	\$0	\$216,379	\$10,570	34.44%
308	RGA REINSURANCE COMPANY	0.02%	174	201	\$1,146,905	\$678,148	\$487,266	\$78,917	101.61%
309	RIVERSOURCE LIFE INSURANCE COMPANY	1.16%	19	29,247	\$84,191,029	\$0	\$279,967,889	\$2,008,133	332.54%
310	ROYAL ARCANUM SUPREME COUNCIL OF	0.00%	373	136	\$876	\$1,509	\$8,992	\$621	1198.74%
311	ROYAL NEIGHBORS OF AMERICA	0.02%	158	6,413	\$1,577,369	\$63,741	\$1,209,678	\$64,535	80.73%
312	S USA LIFE INSURANCE COMPANY INC	0.00%	358	10	\$3,572	\$0	\$0	\$657	0.00%
313	SAGICOR LIFE INSURANCE COMPANY	0.31%	55	2,160	\$22,619,754	\$1,529	\$4,782,812	\$42,430	21.15%
314	SAVINGS BANK LIFE INSURANCE COMPANY OF MASS.	0.03%	146	3,472	\$2,282,078	\$33,816	\$670,184	\$1,749,711	30.85%
315	SECURIAN LIFE INSURANCE COMPANY	0.00%	278	44	\$109,810	\$0	\$75,000	\$5,205	68.30%
316	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.58%	40	6,764	\$42,025,388	\$116,293	\$32,033,228	\$55,031	76.50%
317	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.00%	316	272	\$42,427	\$0	\$60,036	\$1,480	141.50%
318	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.19%	76	2,522	\$13,701,597	\$41,768	\$29,228,287	\$1,426,531	213.63%
319	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NEW	0.01%	176	2,810	\$1,074,238	\$76,064	\$472,953	\$88,083	51.11%
320	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.01%	197	1,676	\$666,497	\$0	\$445,947	\$12,211	66.91%
321	SENIOR LIFE INSURANCE COMPANY	0.02%	165	2,838	\$1,470,552	\$0	\$417,058	\$30,984	28.36%
322	SENTINEL AMERICAN LIFE INSURANCE CO	0.00%	379	23	\$311	\$0	\$183	\$29	58.84%
323	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.01%	187	1,593	\$875,557	\$2,477	\$1,172,066	\$160,236	134.15%
324	SETTLERS LIFE INSURANCE COMPANY	0.00%	263	513	\$177,670	\$1,782	\$12,242	\$4,722	7.89%
325	SHELTER LIFE INSURANCE COMPANY	0.41%	46	71,926	\$29,631,515	\$1,347,929	\$23,855,253	\$5,623,257	85.06%
326	SHENANDOAH LIFE INSURANCE COMPANY	0.01%	212	1,145	\$489,925	\$974	\$1,354,020	\$49,277	276.57%
327	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	356	330	\$4,105	\$887	\$28,278	\$1,045	710.48%
328	SOUTHERN PIONEER LIFE INSURANCE COMPANY	0.00%	388	2	\$63	\$0	\$0	\$50	0.00%
329	STANDARD INSURANCE COMPANY	0.13%	92	878	\$9,488,046	\$39,401	\$6,030,906	\$6,134	63.98%
330	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	0.01%	222	1,857	\$415,757	\$11,258	\$886,986	\$25,357	216.05%
331	STANDARD LIFE AND CASUALTY COMPANY	0.00%	369	10	\$1,801	\$69	\$0	\$60	3.83%
332	STANDARD SECURITY LIFE INSURANCE COMPANY OF	0.00%	365	37	\$2,662	\$102	\$20	\$356	4.58%
333	STARMOUNT LIFE INSURANCE COMPANY	0.01%	230	658	\$369,433	\$0	\$199,890	\$15,400	54.11%
334	STATE FARM LIFE INSURANCE COMPANY	2.12%	13	235,190	\$154,405,518	\$18,112,436	\$104,627,020	\$22,243,363	79.49%
335	STATE LIFE INSURANCE COMPANY	0.27%	61	1,968	\$19,389,062	\$30,221	\$6,359,749	\$140,120	32.96%
336	STATE MUTUAL INSURANCE COMPANY	0.00%	269	401	\$159,472	\$21,920	\$412,352	\$5,415	272.32%
337	STERLING INVESTORS LIFE INSURANCE COMPANY	0.00%	305	139	\$58,123	\$0	\$28,341	\$539	48.76%
338	STERLING LIFE INSURANCE COMPANY	0.00%	285	3,548	\$98,419	\$0	\$57,488	\$2,579	58.41%
339	SUN LIFE ASSURANCE COMPANY OF CANADA	0.09%	102	1,559	\$6,593,775	\$1,023,145	\$16,143,819	\$869,807	260.35%
340	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.00%	266	173	\$161,819	\$188	\$578,683	\$8,466	357.73%
341	SURETY LIFE INSURANCE COMPANY	0.00%	238	598	\$312,320	\$0	\$639,866	\$41,272	204.88%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
342	SWISS RE LIFE & HEALTH AMERICA INC	0.00%	390	0	\$0	\$0	\$138,000	\$0	N/A
343	SYMETRA LIFE INSURANCE COMPANY	0.64%	33	10,639	\$46,808,620	\$136	\$31,872,542	\$1,052,806	68.09%
344	SYMETRA NATIONAL LIFE INSURANCE COMPANY	0.00%	334	132	\$18,900	\$0	\$85,324	\$2,202	451.45%
345	TEACHERS INSURANCE AND ANNUITY ASSOCIATION (	0.85%	25	38,562	\$61,632,301	\$40,051,853	\$147,262,839	\$224,427	303.92%
346	TEXAS LIFE INSURANCE COMPANY	0.04%	134	11,517	\$3,264,359	\$305,524	\$1,513,554	\$389,238	55.73%
347	THE RELIABLE LIFE INSURANCE COMPANY	0.14%	90	129,265	\$10,148,809	\$26	\$9,156,302	\$609,005	90.22%
348	THRIVENT FINANCIAL FOR LUTHERANS	1.99%	14	82,428	\$144,434,032	\$5,101,876	\$98,417,068	\$5,405,700	71.67%
349	THRIVENT LIFE INSURANCE COMPANY	0.01%	183	440	\$952,656	\$0	\$1,451,232	\$13,098	152.34%
350	TIAA-CREF LIFE INSURANCE COMPANY	0.15%	87	1,541	\$10,668,440	\$0	\$3,661,822	\$570,623	34.32%
351	TIME INSURANCE COMPANY	0.01%	175	1,895	\$1,086,446	\$0	\$828,361	\$65,628	76.25%
352	TRANS WORLD ASSURANCE COMPANY	0.00%	282	371	\$100,451	\$0	\$83,842	\$11,998	83.47%
353	TRANSAMERICA ADVISORS LIFE INSURANCE COMPAN	0.00%	279	665	\$109,703	\$0	\$8,524,050	\$51,549	7770.12%
354	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPAN	0.01%	205	872	\$554,659	\$0	\$4,562,301	\$6,016	822.54%
355	TRANSAMERICA LIFE INSURANCE COMPANY	2.40%	11	75,800	\$174,311,956	\$174,901	\$340,284,208	\$7,136,483	195.32%
356	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.43%	44	36,781	\$30,989,896	\$10,153	\$40,926,070	\$1,424,429	132.10%
357	TRUSTMARK INSURANCE COMPANY	0.01%	192	1,022	\$750,922	\$26,572	\$960,166	\$16,970	131.40%
358	U S FINANCIAL LIFE INSURANCE COMPANY	0.05%	132	2,382	\$3,301,788	\$0	\$7,358,591	\$690,812	222.87%
359	ULLICO LIFE INSURANCE COMPANY	0.00%	328	39	\$25,486	\$0	\$0	\$2,202	0.00%
360	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	376	1	\$444	\$0	\$0	\$15	0.00%
361	UNIFIED LIFE INSURANCE COMPANY	0.00%	235	1,784	\$320,269	\$5,439	\$408,895	\$42,998	129.37%
362	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	299	383	\$70,104	\$0	\$212,266	\$2,800	302.79%
363	UNION LABOR LIFE INSURANCE COMPANY	0.00%	343	27	\$10,612	\$4,228	\$20,208	\$705	230.27%
364	UNION SECURITY INSURANCE COMPANY	0.02%	171	5,247	\$1,205,529	\$5,979	\$3,613,175	\$121,272	300.21%
365	UNITED AMERICAN INSURANCE COMPANY	0.03%	151	3,276	\$2,057,296	\$0	\$4,591,980	\$19,129	223.20%
366	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.00%	330	87	\$21,010	\$0	\$84,386	\$812	401.65%
367	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	241	5,714	\$292,373	\$24,523	\$2,154,756	\$22,054	745.38%
368	UNITED HERITAGE LIFE INSURANCE COMPANY	0.07%	116	5,282	\$5,129,198	\$16,732	\$3,369,883	\$50,175	66.03%
369	UNITED HOME LIFE INSURANCE COMPANY	0.02%	169	2,008	\$1,254,792	\$98	\$412,308	\$54,160	32.87%
370	UNITED INSURANCE COMPANY OF AMERICA	0.00%	276	5,676	\$118,503	\$0	\$216,680	\$14,057	182.85%
371	UNITED LIFE INSURANCE COMPANY	0.08%	105	2,474	\$6,097,442	\$0	\$4,880,991	\$135,918	80.05%
372	UNITED NATIONAL LIFE INSURANCE COMPANY OF AM	0.00%	291	295	\$82,632	\$0	\$30,590	\$2,981	37.02%
373	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.49%	42	64,594	\$35,492,524	\$315	\$36,467,857	\$2,817,622	102.75%
374	UNITED SECURITY ASSURANCE COMPANY OF PENNS	0.00%	366	5	\$2,152	\$0	\$0	\$49	0.00%
375	UNITED STATES LIFE INSURANCE COMPANY NEW YO	0.26%	66	696	\$18,626,588	\$5,228	\$6,374,166	\$25,644	34.25%
376	UNITED TEACHER ASSOCIATES INSURANCE COMPAN	0.00%	312	140	\$48,617	\$0	\$61,214	\$754	125.91%
377	UNITED WORLD LIFE INSURANCE COMPANY	0.00%	329	1,563	\$24,875	\$0	\$48,016	\$4,284	193.03%
378	UNITEDHEALTHCARE LIFE INSURANCE COMPANY	0.00%	357	37	\$3,685	\$0	\$0	\$2,075	0.00%
379	UNITY FINANCIAL LIFE INSURANCE COMPANY	0.01%	189	1,927	\$784,591	\$0	\$711,752	\$13,899	90.72%
380	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	240	4,303	\$294,316	\$10,975	\$884,011	\$41,911	304.09%
381	UNIVERSAL UNDERWRITERS LIFE INSURANCE COMP/	0.00%	258	164	\$200,498	\$0	\$125,576	\$47,250	62.63%
382	UNUM INSURANCE COMPANY	0.00%	301	238	\$64,095	\$0	\$312,247	\$8,058	487.16%
383	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	257	831	\$202,245	\$198,541	\$676,760	\$12,322	432.79%
384	USA LIFE ONE INSURANCE COMPANY OF INDIANA	0.00%	354	137	\$4,302	\$0	\$4,568	\$270	106.18%
385	USAA LIFE INSURANCE COMPANY	0.24%	69	22,467	\$17,441,133	\$518,403	\$16,344,825	\$3,983,253	96.69%
386	USABLE LIFE	0.00%	321	88	\$36,904	\$0	\$154,094	\$3,934	417.55%
387	VANTIS LIFE INSURANCE COMPANY	0.00%	288	195	\$88,508	\$320	\$12,313	\$8,343	14.27%
388	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.63%	34	11,879	\$45,782,906	\$0	\$48,607,823	\$0	106.17%
389	VOYA INSURANCE AND ANNUITY COMPANY	0.37%	48	5,877	\$27,172,197	\$141,040	\$49,569,164	\$43,702	182.95%
390	VOYA RETIREMENT INSURANCE AND ANNUITY COMP/	0.04%	141	3,282	\$2,739,603	\$0	\$12,408,024	\$218,933	452.91%
391	WASHINGTON NATIONAL INSURANCE COMPANY	0.01%	185	6,452	\$939,397	\$50,508	\$8,551,521	\$65,060	915.70%
392	WEST COAST LIFE INSURANCE COMPANY	0.12%	94	9,504	\$8,985,579	\$128,667	\$9,075,515	\$4,015,736	102.43%
393	WESTERN AND SOUTHERN LIFE INSURANCE COMPAN	0.06%	122	37,484	\$4,606,924	\$1,671,127	\$7,585,658	\$321,642	200.93%
394	WESTERN CATHOLIC UNION	0.02%	167	8,148	\$1,287,633	\$73,504	\$6,561,576	\$101,059	515.29%
395	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.26%	67	16,414	\$18,552,333	\$0	\$43,432,553	\$488,537	234.11%
396	WESTERN UNITED LIFE ASSURANCE COMPANY	0.00%	390	0	\$0	\$0	\$7,834	\$0	N/A
397	WILCAC LIFE INSURANCE COMPANY	0.01%	219	960	\$451,085	\$116,330	\$1,710,569	\$31	405.00%
398	WILCO LIFE INSURANCE COMPANY	0.02%	162	4,138	\$1,512,693	\$20,970	\$5,078,401	\$228,778	337.11%
399	WILLIAM PENN ASSOCIATION	0.01%	195	164	\$685,356	\$914	\$134,601	\$1,400	19.77%
400	WILTON REASSURANCE LIFE COMPANY OF NEW YOR	0.00%	292	184	\$82,105	\$0	\$129,826	\$15,149	158.12%
401	WINDSOR LIFE INSURANCE COMPANY	0.00%	381	1	\$278	\$0	\$0	\$34	0.00%
402	WOMAN'S LIFE INSURANCE SOCIETY	0.00%	359	438	\$3,556	\$2,117	\$43,305	\$838	1277.33%
403	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.04%	143	11,049	\$2,588,124	\$240,792	\$3,795,733	\$155,291	155.96%
404	ZALE LIFE INSURANCE COMPANY	0.00%	387	1	\$71	\$0	\$1,654	\$5	2329.58%
405	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.06%	121	1,111	\$4,641,158	\$0	\$19,678,681	\$81,194	424.00%
TOTAL		100.00%		3,634,694	\$7,270,162,708	\$349,323,071	\$6,828,527,072	\$338,347,833	98.73%

**GROUP
LIFE INSURANCE
BY LINE OF BUSINESS
BY COMPANY**

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.01%	39	9	\$6,186	\$0	\$0	\$145	0.00%
2	ALLSTATE LIFE INSURANCE COMPANY	0.00%	51	41	\$0	\$0	\$0	\$586	N/A
3	AMERICAN BANKERS LIFE ASSURANCE OF FLORII	0.09%	29	8	\$45,853	\$0	\$14,885	\$5,252	32.46%
4	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.00%	51	0	\$0	\$0	\$0	\$24,654	N/A
5	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	45	1	\$1,311	\$0	\$0	\$283	0.00%
6	AMERICAN MEMORIAL LIFE INSURANCE COMPAN'	14.10%	3	8,516	\$7,576,147	\$0	\$3,520,684	\$43,332	46.47%
7	AMERICAN NATIONAL INSURANCE COMPANY	0.08%	30	124	\$43,516	\$3,263	\$25,883	\$18,990	66.98%
8	AMERICO FINANCIAL LIFE AND ANNUITY INSURAN	0.00%	51	3	\$0	\$0	\$0	\$15	N/A
9	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	51	2	-\$26,345	\$0	\$132,749	\$187	-503.89%
10	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.00%	51	112	\$0	\$0	\$94,185	\$738	N/A
11	CENTRAL UNITED LIFE INSURANCE COMPANY	0.00%	51	1	\$0	\$0	\$0	\$5	N/A
12	CHARTER NATIONAL LIFE INSURANCE COMPANY	0.00%	46	36	\$921	\$0	\$0	\$1,462	0.00%
13	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	51	3	\$0	\$0	\$386,000	\$0	N/A
14	CITIZENS SECURITY LIFE INS CO	0.00%	51	0	\$0	\$0	\$0	\$26	N/A
15	CMFG LIFE INSURANCE COMPANY	1.44%	9	6,034	\$772,294	\$0	\$481,205	\$50,779	62.31%
16	COLONIAL PENN LIFE INSURANCE COMPANY	0.82%	12	972	\$439,595	\$0	\$219,818	\$10,151	50.00%
17	COLUMBIAN LIFE INSURANCE COMPANY	0.04%	36	1	\$20,674	\$0	\$6,848	\$339	33.12%
18	COMBINED INSURANCE CO OF AMERICA	0.37%	21	293	\$199,391	\$0	\$131,406	\$14,452	65.90%
19	COMPANION LIFE INSURANCE COMPANY	0.48%	18	54	\$257,381	\$0	\$135,000	\$63,168	52.45%
20	CONTINENTAL AMERICAN INSURANCE COMPANY	0.24%	25	519	\$127,380	\$0	\$1,067	\$7,500	0.84%
21	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.02%	37	0	\$8,595	\$0	\$19,090	\$0	222.11%
22	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.37%	22	1,438	\$198,570	\$0	\$264,299	\$9,694	133.10%
23	FORETHOUGHT LIFE INSURANCE COMPANY	7.67%	5	15,343	\$4,118,574	\$0	\$5,535,849	\$73,524	134.41%
24	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.05%	32	54	\$29,177	\$0	\$0	\$177	0.00%
25	GLOBE LIFE AND ACCIDENT INSURANCE COMPAN	5.03%	6	26,558	\$2,700,526	\$0	\$911,249	\$398,559	33.74%
26	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	51	45	\$0	\$0	\$47,099	\$195	N/A
27	GREAT WESTERN INSURANCE COMPANY	1.71%	8	1,904	\$916,190	\$0	\$753,964	\$8,818	82.29%
28	GREAT-WEST LIFE & ANNUITY INSURANCE COMP/	2.61%	7	1,181	\$1,403,574	\$0	\$12,898,679	\$821,624	918.99%
29	HOMESTEADERS LIFE COMPANY	9.64%	4	11,421	\$5,179,745	\$0	\$3,499,093	\$52,196	67.55%
30	HORACE MANN LIFE INSURANCE COMPANY	0.10%	28	275	\$51,258	\$0	\$11,500	\$16,083	22.44%
31	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	51	299	\$0	\$0	\$156,761	\$1,845	N/A
32	INTRAMERICA LIFE INSURANCE COMPANY	0.00%	50	1	\$75	\$0	\$0	\$3	0.00%
33	INVESTORS HERITAGE LIFE INSURANCE COMPAN	0.00%	43	21	\$2,629	\$0	\$22,024	\$78	837.73%
34	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	51	34	\$0	\$0	\$0	\$290	N/A
35	LEWER LIFE INSURANCE COMPANY	0.00%	48	3	\$260	\$0	\$0	\$71	0.00%
36	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.01%	42	17	\$2,895	\$0	\$0	\$0	0.00%
37	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	47	15	\$268	\$0	\$0	\$47	0.00%
38	LIFESECURE INSURANCE COMPANY	0.00%	51	1	\$0	\$0	\$0	\$10	N/A
39	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.56%	15	797	\$300,948	\$0	\$277,215	\$4,418	92.11%
40	MASSACHUSETTS MUTUAL LIFE INSURANCE COM	0.27%	24	19	\$142,598	\$0	\$729,886	\$4,833	511.85%
41	METLIFE INSURANCE COMPANY USA	0.00%	51	322	\$0	\$0	\$0	\$325	N/A
42	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.71%	13	6	\$381,945	\$0	\$0	\$750	0.00%
43	MIDWEST NATIONAL LIFE INSURANCE COMPANY (	0.00%	51	1	\$0	\$0	\$0	\$1	N/A
44	MONY LIFE INSURANCE COMPANY	0.01%	38	3	\$6,486	\$0	\$0	\$663	0.00%
45	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.56%	16	533	\$300,856	\$0	\$0	\$38,005	0.00%
46	NATIONAL FARMERS UNION LIFE INSURANCE COM	0.01%	41	15	\$3,035	\$0	\$0	\$348	0.00%
47	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	22.80%	2	10,420	\$12,251,521	\$606	\$3,787,460	\$41,817	30.92%
48	NEW YORK LIFE INSURANCE COMPANY	25.09%	1	20,661	\$13,477,722	\$36,259	\$7,517,898	\$237,631	56.05%
49	NORTH AMERICAN COMPANY FOR LIFE AND HEAL	0.05%	34	34	\$28,613	\$0	\$4,400	\$4,477	15.38%
50	OXFORD LIFE INSURANCE COMPANY	0.00%	51	3	\$0	\$0	\$0	\$91	N/A
51	PEKIN LIFE INSURANCE COMPANY	0.14%	27	108	\$75,258	\$0	\$0	\$758	0.00%
52	PHYSICIANS LIFE INSURANCE COMPANY	0.23%	26	197	\$124,276	\$0	\$23,138	\$530	18.62%
53	PRINCIPAL LIFE INSURANCE COMPANY	0.00%	51	1	\$0	\$0	\$0	\$65	N/A
54	PROTECTIVE LIFE INSURANCE COMPANY	0.51%	17	1,312	\$274,161	\$0	\$61,606,240	\$48,338	22470.83%
55	SAGICOR LIFE INSURANCE COMPANY	0.00%	51	1	\$0	\$0	\$0	\$1	N/A
56	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.00%	51	16	\$0	\$0	\$0	\$682	N/A
57	SETTLERS LIFE INSURANCE COMPANY	0.01%	40	107	\$3,376	\$0	\$10,686	\$238	316.53%
58	THE RELIABLE LIFE INSURANCE COMPANY	0.00%	51	8	\$0	\$0	\$0	\$15	N/A
59	TRANS WORLD ASSURANCE COMPANY	0.00%	51	0	\$0	\$0	\$0	\$24,475	N/A
60	TRANSAMERICA LIFE INSURANCE COMPANY	0.46%	19	1,029	\$248,960	\$0	\$390,511	\$5,246	156.86%
61	TRANSAMERICA PREMIER LIFE INSURANCE COMF	0.39%	20	1,418	\$208,801	\$0	\$250,674	\$4,974	120.05%
62	TRUSTMARK INSURANCE COMPANY	0.00%	51	0	\$0	\$0	\$1,992	\$0	N/A
63	UNIFIED LIFE INSURANCE COMPANY	0.59%	14	1,478	\$314,602	\$0	\$150,613	\$3,797	47.87%
64	UNION FIDELITY LIFE INSURANCE COMPANY	0.30%	23	1,034	\$161,095	\$0	\$287,176	\$3,081	178.26%
65	UNION LABOR LIFE INSURANCE COMPANY	0.05%	33	101	\$28,724	\$0	\$144,000	\$653	501.32%
66	UNION SECURITY INSURANCE COMPANY	0.05%	31	821	\$29,278	\$0	\$273,583	\$4,751	934.43%
67	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	51	3	\$0	\$0	\$0	\$6	N/A
68	UNITED OF OMAHA LIFE INSURANCE COMPANY	1.13%	11	534	\$605,000	\$0	\$23,097	\$1,044	3.82%
69	UNITY FINANCIAL LIFE INSURANCE COMPANY	1.21%	10	1,227	\$652,553	\$0	\$182,741	\$2,948	28.00%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
70	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	44	23	\$2,404	\$0	\$71,479	\$383	2973.34%
71	WEST COAST LIFE INSURANCE COMPANY	0.05%	35	3	\$27,667	\$0	\$0	\$2,869	0.00%
72	WESTERN AND SOUTHERN LIFE INSURANCE COM	0.00%	51	0	\$0	\$0	\$135,560	\$0	N/A
73	WILCAC LIFE INSURANCE COMPANY	0.00%	49	68	\$215	\$0	\$10,500	\$0	4883.72%
74	WILCO LIFE INSURANCE COMPANY	0.00%	51	15	\$0	\$0	\$0	\$163	N/A
TOTAL		100.00%		117,657	\$53,726,734	\$40,128	\$105,148,186	\$2,063,654	195.78%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.03%	65	1,032	\$138,789	\$0	\$30,000	\$18,227	21.62%
2	5 STAR LIFE INSURANCE COMPANY	0.44%	29	25,215	\$2,117,752	\$0	\$1,751,400	\$926,476	82.70%
3	AAA LIFE INSURANCE COMPANY	0.67%	24	5,717	\$3,242,593	\$0	\$1,518,577	\$675,249	46.83%
4	AETNA LIFE INSURANCE COMPANY	1.42%	17	25,321	\$6,859,368	\$0	\$11,098,215	\$3,789,610	161.80%
5	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	110	2	\$2,265	\$0	\$0	\$100	0.00%
6	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMER	0.01%	78	7	\$27,465	\$0	\$105,751	\$1,092	385.04%
7	ALLSTATE LIFE INSURANCE COMPANY	0.13%	44	1,580	\$612,766	\$0	\$452,640	\$35,538	73.87%
8	AMALGAMATED LIFE INSURANCE COMPANY	0.06%	54	8,726	\$297,114	\$0	\$478,944	\$461,193	161.20%
9	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF	0.01%	74	129	\$38,310	\$0	\$32,500	\$3,198	84.83%
10	AMERICAN EQUITY INVESTMENT LIFE INSURANCE COI	0.00%	91	332	\$16,330	\$0	\$5,000	\$4,295	30.62%
11	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF CC	0.00%	89	75	\$16,713	\$0	\$40,000	\$1,419	239.33%
12	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.12%	46	1,721	\$575,916	\$128,682	\$304,000	\$147,083	75.13%
13	AMERICAN FIDELITY ASSURANCE COMPANY	0.00%	133	5	\$111	\$0	\$10,000	\$37	9009.01%
14	AMERICAN GENERAL LIFE INSURANCE CO	0.30%	32	59	\$1,434,501	\$0	\$1,236,213	\$379,912	86.18%
15	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.07%	52	852	\$345,435	\$0	\$208,010	\$15,904	60.22%
16	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.08%	51	3,487	\$386,027	\$0	\$70,000	\$78,480	18.13%
17	AMERICAN INCOME LIFE INSURANCE CO	0.00%	100	263	\$7,468	\$0	\$500	\$250	6.70%
18	AMERICAN NATIONAL INSURANCE COMPANY	0.06%	56	1,153	\$274,721	\$0	\$50,000	\$175,475	18.20%
19	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF	0.00%	131	2	\$312	\$0	\$0	\$36	0.00%
20	AMERICAN UNDERWRITERS LIFE INSURANCE COMPAN	0.57%	25	4,671	\$2,754,396	\$0	\$1,511,750	\$242,438	54.88%
21	AMERICAN UNITED LIFE INSURANCE COMPANY	0.32%	31	5,215	\$1,528,750	\$0	\$790,200	\$187,729	51.69%
22	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	93	22	\$15,784	\$0	\$56	\$3,344	0.35%
23	ANTHEM LIFE INSURANCE COMPANY	1.63%	15	67,417	\$7,882,244	\$0	\$3,710,500	\$2,819,465	47.07%
24	ASSURITY LIFE INSURANCE COMPANY	0.00%	95	15	\$11,016	\$0	\$10,000	\$174	90.78%
25	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.04%	61	470	\$179,584	\$0	\$240,624	\$19,611	133.99%
26	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	120	10	\$954	\$0	\$0	\$435	0.00%
27	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	138	190	\$0	\$0	\$0	\$7,305	N/A
28	AUTO OWNERS LIFE INSURANCE COMPANY	0.00%	87	59	\$17,267	\$0	\$0	\$0	0.00%
29	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	122	3	\$888	\$0	\$0	\$85	0.00%
30	BANKERS LIFE AND CASUALTY COMPANY	0.00%	138	1	\$0	\$0	\$0	\$5	N/A
31	BEST LIFE AND HEALTH INSURANCE COMPANY	0.00%	130	10	\$371	\$0	\$0	\$250	0.00%
32	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.01%	77	158	\$27,572	\$0	\$23,000	\$4,807	83.42%
33	CANADA LIFE ASSURANCE COMPANY	0.00%	109	1	\$2,471	\$0	\$69,950	\$20	2830.84%
34	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	138	55	-\$697	\$0	\$46,391	\$813	-6655.81%
35	CHURCH LIFE INSURANCE CORPORATION	0.04%	60	309	\$184,066	\$0	\$107,500	\$17,059	58.40%
36	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	112	21	\$1,734	\$0	\$4,400	\$405	253.75%
37	CITIZENS SECURITY LIFE INS CO	0.00%	126	1	\$689	\$0	\$0	\$0	0.00%
38	CMFG LIFE INSURANCE COMPANY	0.23%	34	2,368	\$1,095,529	\$0	\$418,717	\$147,815	38.22%
39	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.06%	55	1,092	\$287,480	\$0	\$255,000	\$76,605	88.70%
40	COLONIAL PENN LIFE INSURANCE COMPANY	0.14%	43	1,562	\$660,814	\$0	\$431,165	\$24,622	65.25%
41	COMBINED INSURANCE CO OF AMERICA	0.01%	69	36	\$70,124	\$0	\$25,000	\$8,831	35.65%
42	CONNECTICUT GENERAL LIFE INS CO	0.04%	59	113	\$191,876	\$0	\$125,279	\$24,958	65.29%
43	CONTINENTAL AMERICAN INSURANCE COMPANY	0.02%	68	562	\$85,916	\$0	\$20,000	\$15,048	23.28%
44	COUNTRY LIFE INSURANCE COMPANY	0.03%	64	6	\$156,829	\$0	\$52,895	\$249	33.73%
45	DEARBORN NATIONAL LIFE INSURANCE COMPANY	0.93%	22	26,243	\$4,517,409	\$0	\$4,089,382	\$1,677,411	90.52%
46	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	114	2	\$1,537	\$0	\$0	\$0	0.00%
47	EMC NATIONAL LIFE COMPANY	0.17%	40	7,019	\$841,037	\$0	\$1,424,864	\$644,479	169.42%
48	EPIC LIFE INSURANCE COMPANY THE	0.00%	85	106	\$18,045	\$0	\$0	\$3,202	0.00%
49	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.00%	105	5	\$4,256	\$0	\$0	\$353	0.00%
50	FARM BUREAU LIFE INSURANCE COMPANY OF MISSOI	0.09%	48	625	\$420,679	\$0	\$50,000	\$51,011	11.89%
51	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.00%	138	6	\$0	\$0	\$0	\$375,096	N/A
52	FEDERATED LIFE INSURANCE COMPANY	0.09%	49	2,780	\$413,150	\$0	\$177,500	\$57,035	42.96%
53	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.04%	57	339	\$211,043	\$0	\$0	\$15,243	0.00%
54	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.15%	41	7,208	\$743,228	\$0	\$413,185	\$602,411	55.59%
55	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.00%	138	0	\$0	\$0	\$0	\$170	N/A
56	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.03%	63	1	\$166,180	\$0	\$481,350	\$770	289.66%
57	GENWORTH LIFE INSURANCE COMPANY	0.00%	117	31	\$1,236	\$0	\$595	\$4,143	48.14%
58	GERBER LIFE INSURANCE COMPANY	0.01%	75	212	\$36,850	\$0	\$21,183	\$472	57.48%
59	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	2.06%	12	57,249	\$9,971,158	\$0	\$7,385,247	\$566,194	74.07%
60	GOLDEN RULE INSURANCE COMPANY	0.03%	66	502	\$122,063	\$0	\$50,000	\$50,552	40.96%
61	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE	0.00%	138	0	-\$5,607	\$0	\$0	\$0	0.00%
62	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	125	2	\$702	\$0	\$0	\$600	0.00%
63	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	0.00%	138	27	\$0	\$0	\$0	\$9,800	N/A
64	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	118	1	\$1,141	\$0	\$0	\$40	0.00%
65	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	3.57%	8	163,890	\$17,288,309	\$0	\$10,132,468	\$8,157,565	58.61%
66	HARTFORD LIFE AND ACCIDENT INSURANCE COMPAN	7.11%	3	162,339	\$34,422,217	\$0	\$24,851,740	\$19,211,363	72.20%
67	HARTFORD LIFE AND ANNUITY INSURANCE COMPANY	0.00%	137	1	\$29	\$0	\$0	\$0	0.00%
68	HARTFORD LIFE INSURANCE COMPANY	0.07%	53	1,049	\$336,632	\$0	\$576,459	\$79,606	171.24%
69	HUMANA INSURANCE COMPANY	0.28%	33	11,130	\$1,332,889	\$0	\$60,991	\$314,460	4.58%
70	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & AC	0.00%	138	85	\$0	\$0	\$83,591	\$83,102	N/A

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
71	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	99	323	\$8,416	\$0	\$0	\$1,990	0.00%
72	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.02%	67	75	\$99,480	\$0	\$1,265,180	\$5,610	1271.79%
73	JOHN ALDEN LIFE INSURANCE COMPANY	0.01%	82	33	\$25,210	\$0	\$0	\$4,951	0.00%
74	KANAWHA INSURANCE COMPANY	0.03%	62	453	\$166,403	\$0	\$0	\$31,214	0.00%
75	KANSAS CITY LIFE INSURANCE COMPANY	0.48%	28	334	\$2,310,336	\$0	\$1,008,096	\$894,274	43.63%
76	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	98	39	\$9,923	\$0	\$0	\$1,652	0.00%
77	LEADERS LIFE INSURANCE COMPANY	0.00%	86	7	\$17,504	\$0	\$3,333	\$0	19.04%
78	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	1.34%	19	26,467	\$6,491,101	\$0	\$4,924,496	\$3,353,221	75.87%
79	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.57%	26	8,909	\$2,738,754	\$0	\$553,000	\$176,710	20.19%
80	LIFE INSURANCE COMPANY OF NORTH AMERICA	5.27%	7	121,072	\$25,514,731	\$0	\$21,048,262	\$12,167,670	82.49%
81	LINCOLN BENEFIT LIFE COMPANY	0.00%	84	497	\$20,368	\$0	\$1,090,489	\$1,885	5353.93%
82	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.00%	136	0	\$47	\$0	\$0	\$0	0.00%
83	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.01%	71	483	\$69,692	\$0	\$25,000	\$52,083	35.87%
84	LINCOLN NATIONAL LIFE INSURANCE COMPANY	2.76%	10	2,438	\$13,363,119	\$0	\$9,986,387	\$5,472,022	74.73%
85	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	121	1	\$938	\$0	\$0	\$75	0.00%
86	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.19%	37	921	\$934,056	\$0	\$100,000	\$3,628	10.71%
87	MANHATTAN LIFE INSURANCE COMPANY	0.00%	90	2	\$16,418	\$0	\$0	\$10	0.00%
88	MEMBERS LIFE INSURANCE COMPANY	0.00%	111	12	\$1,972	\$0	\$5,100	\$58	258.62%
89	METROPOLITAN LIFE INSURANCE COMPANY	21.83%	1	27,726	\$105,734,150	\$0	\$0	\$45,519,945	0.00%
90	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF T	0.00%	104	29	\$4,805	\$0	\$0	\$862	0.00%
91	MINNESOTA LIFE INSURANCE COMPANY	6.48%	5	102,301	\$31,401,066	\$0	\$32,346,058	\$11,829,559	103.01%
92	MISSOURI VALLEY LIFE AND HEALTH INSURANCE CO	0.15%	42	22,443	\$739,083	\$0	\$250,000	\$224,430	33.83%
93	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	124	1	\$707	\$0	\$0	\$0	0.00%
94	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	138	21	\$0	\$0	\$400	\$279	N/A
95	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.00%	97	835	\$10,116	\$0	\$416,958	\$4,604	4121.77%
96	NATIONAL HEALTH INSURANCE COMPANY	0.00%	127	2	\$654	\$0	\$0	\$20	0.00%
97	NATIONWIDE LIFE INSURANCE COMPANY	0.01%	79	102	\$27,297	\$7	\$32,518	\$2,535	119.15%
98	NEW YORK LIFE INSURANCE COMPANY	3.55%	9	29,485	\$17,183,903	\$867,422	\$11,920,049	\$1,761,888	74.42%
99	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	115	1	\$1,500	\$0	\$0	\$145	0.00%
100	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	129	1	\$441	\$0	\$0	\$0	0.00%
101	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	134	2	\$67	\$0	\$0	\$20	0.00%
102	PHOENIX LIFE INSURANCE COMPANY	0.00%	132	15	\$172	\$0	\$0	\$115	0.00%
103	PIONEER AMERICAN INSURANCE COMPANY	0.00%	113	4	\$1,636	\$0	\$0	\$233	0.00%
104	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	128	2	\$564	\$0	\$0	\$99	0.00%
105	PRINCIPAL LIFE INSURANCE COMPANY	1.98%	13	89,411	\$9,570,476	\$0	\$7,013,340	\$3,866,092	73.28%
106	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPAN	0.01%	80	263	\$26,917	\$0	\$98,675	\$4,740	366.59%
107	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	8.72%	2	197,628	\$42,231,599	\$322,494	\$107,709,976	\$20,983,354	255.81%
108	RELIAANCE STANDARD LIFE INSURANCE COMPANY	1.93%	14	399	\$9,341,448	\$0	\$7,816,985	\$4,042,584	83.68%
109	RELIASTAR LIFE INSURANCE COMPANY	1.58%	16	170,603	\$7,662,404	\$3,372	\$7,858,679	\$6,059,681	102.61%
110	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.01%	76	12	\$36,203	\$0	\$0	\$409	0.00%
111	S USA LIFE INSURANCE COMPANY INC	0.00%	107	2	\$3,121	\$0	\$0	\$472	0.00%
112	SECURIAN LIFE INSURANCE COMPANY	0.52%	27	12,047	\$2,518,489	\$0	\$2,105,236	\$2,006,655	83.59%
113	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.00%	102	53	\$5,301	\$0	\$0	\$1,168	0.00%
114	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	138	0	\$0	\$0	\$0	\$27,131	N/A
115	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.01%	70	492	\$70,013	\$0	\$10,000	\$13,104	14.28%
116	SHELTER LIFE INSURANCE COMPANY	0.18%	39	2,750	\$870,777	\$0	\$0	\$206,342	0.00%
117	SHENANDOAH LIFE INSURANCE COMPANY	0.00%	106	0	\$3,187	\$0	\$3,000	\$0	94.13%
118	STANDARD INSURANCE COMPANY	7.10%	4	176,770	\$34,406,525	\$0	\$29,116,563	\$9,897,208	84.63%
119	STANDARD LIFE AND ACCIDENT INSURANCE COMPAN	0.00%	135	1	\$59	\$0	\$0	\$0	0.00%
120	STARMOUNT LIFE INSURANCE COMPANY	0.00%	108	8	\$2,831	\$0	\$0	\$99	0.00%
121	STATE FARM LIFE INSURANCE COMPANY	0.19%	38	4,580	\$929,407	\$613	\$2,055,000	\$320,884	221.17%
122	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.10%	47	1,277	\$461,942	\$0	\$109,197	\$83,662	23.64%
123	SUN LIFE ASSURANCE COMPANY OF CANADA	1.22%	20	34,914	\$5,923,416	\$0	\$6,797,838	\$1,475,639	114.76%
124	SURENCY LIFE & HEALTH INSURANCE COMPANY	0.00%	94	127	\$12,172	\$0	\$0	\$10,599	0.00%
125	SYMETRA LIFE INSURANCE COMPANY	0.08%	50	3,270	\$399,346	\$0	\$341,154	\$224,359	85.43%
126	TIME INSURANCE COMPANY	0.01%	73	42	\$56,326	\$0	\$20,000	\$7,236	35.51%
127	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPAN	0.00%	92	9	\$16,135	\$0	\$0	\$295	0.00%
128	TRANSAMERICA LIFE INSURANCE COMPANY	0.40%	30	7,554	\$1,956,117	\$0	\$1,269,521	\$177,497	64.90%
129	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.13%	45	1,750	\$609,463	\$0	\$639,904	\$73,018	104.99%
130	TRUSTMARK INSURANCE COMPANY	0.00%	96	88	\$10,411	\$0	\$31,259	\$7,491	300.25%
131	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	101	64	\$7,350	\$0	\$6,000	\$1,097	81.63%
132	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	138	1	\$0	\$0	\$0	\$185	N/A
133	UNIMERICA INSURANCE COMPANY	0.01%	81	0	\$25,772	\$0	\$722,000	\$0	2801.49%
134	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	72	437	\$65,957	\$0	\$102,245	\$7,598	155.02%
135	UNION LABOR LIFE INSURANCE COMPANY	0.21%	36	26,939	\$1,000,249	\$317	\$1,043,002	\$167,747	104.31%
136	UNION SECURITY INSURANCE COMPANY	2.18%	11	97,030	\$10,561,732	\$0	\$6,597,885	\$4,536,395	62.47%
137	UNITED AMERICAN INSURANCE COMPANY	0.00%	119	2	\$1,027	\$0	\$0	\$44	0.00%
138	UNITED HEALTHCARE INSURANCE COMPANY	0.86%	23	1,399	\$4,163,460	\$0	\$2,918,505	\$1,232,419	70.10%
139	UNITED LIFE INSURANCE COMPANY	0.00%	88	51	\$16,904	\$0	\$0	\$4,547	0.00%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
140	UNITED OF OMAHA LIFE INSURANCE COMPANY	1.40%	18	48,939	\$6,798,052	\$0	\$6,935,520	\$2,810,324	102.02%
141	UNITED STATES LIFE INSURANCE COMPANY NEW YOR	0.22%	35	20	\$1,050,461	\$0	\$1,344,144	\$294,686	127.96%
142	UNITEDHEALTHCARE LIFE INSURANCE COMPANY	0.00%	83	194	\$22,620	\$0	\$20,000	\$1,808	88.42%
143	UNUM LIFE INSURANCE COMPANY OF AMERICA	5.99%	6	187,912	\$29,015,945	\$0	\$21,673,299	\$13,031,288	74.69%
144	USABLE LIFE	1.05%	21	1,402	\$5,085,069	\$0	\$1,774,744	\$1,528,443	34.90%
145	VANTIS LIFE INSURANCE COMPANY	0.00%	116	3	\$1,310	\$0	\$0	\$225	0.00%
146	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	103	45	\$5,265	\$0	\$156,572	\$839	2973.83%
147	WESTERN UNITED LIFE ASSURANCE COMPANY	0.00%	123	5	\$708	\$0	\$0	\$7	0.00%
148	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.04%	58	607	\$195,450	\$0	\$75,000	\$49,591	38.37%
TOTAL		100.00%		2,015,033	\$484,429,841	\$1,322,907	\$376,373,301	\$196,889,474	77.97%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP UNIVERSAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.04%	18	99	\$47,430	\$0	\$123,574	\$7,010	260.54%
2	AETNA LIFE INSURANCE COMPANY	0.00%	24	39	\$5,455	\$0	\$0	\$0	0.00%
3	AMERICAN GENERAL LIFE INSURANCE CO	0.06%	15	16	\$71,348	\$0	\$155,391	\$6,726	217.79%
4	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.51%	11	1,595	\$583,280	\$0	\$184,706	\$63,482	31.67%
5	AMERICAN NATIONAL INSURANCE COMPANY	1.51%	8	2,873	\$1,730,888	\$0	\$1,191,179	\$279,399	68.82%
6	ATHENE ANNUITY AND LIFE COMPANY	0.01%	23	3	\$9,095	\$0	\$131,283	\$6,244	1443.46%
7	CONNECTICUT GENERAL LIFE INS CO	1.92%	7	2,518	\$2,200,930	\$0	\$1,964,482	\$344,463	89.26%
8	CONTINENTAL AMERICAN INSURANCE COMPANY	0.00%	26	23	\$4,356	\$0	\$7,336	\$295	168.41%
9	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.00%	29	4	\$2,807	\$0	\$0	\$0	0.00%
10	GENWORTH LIFE INSURANCE COMPANY	0.27%	12	32	\$307,500	\$0	\$0	\$44,294	0.00%
11	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.01%	21	11	\$16,553	\$0	\$2,508,857	\$3,064	15156.51%
12	HARTFORD LIFE INSURANCE COMPANY	0.00%	34	35	\$825	\$0	\$117,884	\$1,831	14288.97%
13	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	33	4	\$860	\$0	\$14,170	\$363	1647.67%
14	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.02%	19	31	\$19,461	\$0	\$419,658	\$1,253	2156.41%
15	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.00%	37	30	-\$28,667	\$1,635	\$1,879,705	\$929	-6562.74%
16	MASSACHUSETTS MUTUAL LIFE INSURANCE COMP	69.73%	1	1,085	\$80,115,471	\$0	\$0	\$666,170	0.00%
17	METLIFE INSURANCE COMPANY USA	0.00%	37	14	\$0	\$0	\$392,023	\$2,256	N/A
18	METROPOLITAN LIFE INSURANCE COMPANY	8.29%	2	8,787	\$9,526,282	\$0	\$175,353,037	\$3,287,046	1840.73%
19	MINNESOTA LIFE INSURANCE COMPANY	3.10%	5	4,105	\$3,565,389	\$0	\$2,760,119	\$749,334	77.41%
20	MONY LIFE INSURANCE COMPANY OF AMERICA	0.06%	16	281	\$65,236	\$0	\$204,458	\$11,922	313.41%
21	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.01%	22	25	\$13,521	\$0	\$93,926	\$659	694.67%
22	NEW YORK LIFE INSURANCE AND ANNUITY CORPOI	0.13%	14	6	\$153,628	\$0	\$0	\$7,815	0.00%
23	NEW YORK LIFE INSURANCE COMPANY	0.00%	28	3	\$3,185	\$61	\$10,934	\$327	345.21%
24	PENN INSURANCE AND ANNUITY COMPANY THE	0.00%	31	6	\$1,801	\$0	\$0	\$115	0.00%
25	PHOENIX LIFE INSURANCE COMPANY	0.00%	36	4	\$46	\$0	\$0	\$52	0.00%
26	PRINCIPAL LIFE INSURANCE COMPANY	0.57%	10	840	\$654,046	\$0	\$461,313	\$64,163	70.53%
27	PROVIDENT LIFE AND ACCIDENT INSURANCE COMF	0.00%	32	1	\$1,430	\$0	\$0	\$90	0.00%
28	PRUDENTIAL INSURANCE COMPANY OF AMERICA T	3.41%	4	18,328	\$3,916,510	\$29,908	\$9,988,900	\$1,945,972	255.81%
29	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	35	30	\$157	\$0	\$24,362	\$3,943	15517.20%
30	SECURIAN LIFE INSURANCE COMPANY	0.01%	20	15	\$16,897	\$0	\$0	\$2,993	0.00%
31	SETTLERS LIFE INSURANCE COMPANY	0.00%	37	4	\$0	\$0	\$2,991	\$67	N/A
32	TIAA-CREF LIFE INSURANCE COMPANY	6.79%	3	29	\$7,806,367	\$0	\$406,610	\$274,597	5.21%
33	TRANSAMERICA FINANCIAL LIFE INSURANCE COMF	0.00%	25	1	\$5,379	\$0	\$0	\$200	0.00%
34	TRANSAMERICA LIFE INSURANCE COMPANY	1.14%	9	2,926	\$1,313,087	\$0	\$2,785,672	\$158,848	212.15%
35	TRANSAMERICA PREMIER LIFE INSURANCE COMPA	0.00%	27	5	\$3,600	\$0	\$685,588	\$7,965	19044.11%
36	TRUSTMARK INSURANCE COMPANY	2.16%	6	7,557	\$2,479,595	\$0	\$937,229	\$296,050	37.80%
37	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.19%	13	186	\$214,166	\$0	\$58,696	\$16,884	27.41%
38	VOYA RETIREMENT INSURANCE AND ANNUITY COM	0.06%	17	233	\$64,048	\$0	\$69,568	\$8,131	108.62%
39	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	30	8	\$2,436	\$0	\$72,436	\$388	2973.56%
40	WILCAC LIFE INSURANCE COMPANY	0.00%	37	41	\$0	\$0	\$5,050	\$2	N/A
TOTAL		100.00%		51,833	\$114,894,398	\$31,604	\$203,011,137	\$8,265,342	176.72%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP GRADED DEATH BENEFITS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	CMFG LIFE INSURANCE COMPANY	29.92%	3	2,071	\$2,494,643	\$0	\$1,016,303	\$18,210	40.74%
2	COLONIAL PENN LIFE INSURANCE COMPANY	32.45%	1	8,213	\$2,706,011	\$0	\$1,588,200	\$23,454	58.69%
3	FIDELITY LIFE ASSOCIATION A LEGAL RESERV	0.01%	10	1	\$834	\$0	\$0	\$8	0.00%
4	FIDELITY SECURITY LIFE INSURANCE COMPAN	0.04%	9	8	\$3,155	\$0	\$29,815	\$36	945.01%
5	GLOBE LIFE AND ACCIDENT INSURANCE COMF	0.10%	8	18	\$8,410	\$0	\$0	\$111	0.00%
6	INVESTORS HERITAGE LIFE INSURANCE COMP	0.01%	11	1	\$824	\$0	\$0	\$12	0.00%
7	LINCOLN HERITAGE LIFE INSURANCE COMPAN	0.25%	7	39	\$20,662	\$0	\$0	\$216	0.00%
8	METROPOLITAN LIFE INSURANCE COMPANY	0.00%	12	0	\$0	\$0	\$59,140,412	\$0	N/A
9	PHYSICIANS LIFE INSURANCE COMPANY	0.66%	5	19	\$55,360	\$0	\$4,745	\$42	8.57%
10	TRANSAMERICA LIFE INSURANCE COMPANY	31.91%	2	10,941	\$2,661,214	\$0	\$2,102,218	\$58,659	78.99%
11	TRANSAMERICA PREMIER LIFE INSURANCE CC	4.02%	4	1,163	\$334,889	\$0	\$366,380	\$4,045	109.40%
12	UNION FIDELITY LIFE INSURANCE COMPANY	0.64%	6	263	\$52,954	\$0	\$82,439	\$1,028	155.68%
TOTAL		100.00%		22,737	\$8,338,956	\$0	\$64,330,512	\$105,821	771.45%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP CREDIT LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	1.53%	14	11,260	\$285,129	\$0	\$255,960	\$21,990	89.77%
2	AMERICAN GENERAL LIFE INSURANCE CO	0.26%	18	2,043	\$48,846	\$0	\$54,564	\$12,099	111.71%
3	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	10.32%	5	7,653	\$1,921,824	\$0	\$1,340,520	\$86,108	69.75%
4	AMERICAN MODERN LIFE INSURANCE COMPANY	12.48%	2	18,749	\$2,324,463	\$0	\$1,155,927	\$155,975	49.73%
5	AMERICAN NATIONAL INSURANCE COMPANY	2.12%	11	3,847	\$394,724	\$0	\$125,263	\$28,998	31.73%
6	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	24	0	-\$5,634	\$0	\$8,903	\$0	-158.02%
7	AMERICAN UNDERWRITERS LIFE INSURANCE COMP	0.01%	23	48	\$1,124	\$0	\$0	\$272	0.00%
8	AMERICAN UNITED LIFE INSURANCE COMPANY	0.00%	24	29	-\$242	\$0	\$8,895	\$266	-3675.62%
9	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	27.45%	1	44,409	\$5,113,459	\$0	\$1,436,959	\$398,545	28.10%
10	CENTURION LIFE INSURANCE COMPANY	0.06%	21	206	\$11,687	\$0	\$0	\$822	0.00%
11	CENTURY LIFE ASSURANCE COMPANY	0.00%	24	2	\$0	\$0	\$0	\$8	N/A
12	CMFG LIFE INSURANCE COMPANY	11.91%	3	31,333	\$2,219,013	\$0	\$1,085,114	\$191,015	48.90%
13	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.13%	19	1,562	\$24,302	\$0	\$7,500	\$1,905	30.86%
14	FINANCIAL AMERICAN LIFE INSURANCE COMPANY	0.00%	24	1,539	-\$34,449	\$0	\$71,825	\$12,617	-208.50%
15	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	24	1,887	-\$24,573	\$0	\$114,777	\$13,557	-467.09%
16	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & /	2.43%	10	10,865	\$453,335	\$0	\$297,537	\$77,386	65.63%
17	LIFE OF THE SOUTH INSURANCE COMPANY	2.02%	12	7,910	\$375,888	\$0	\$208,487	\$23,313	55.47%
18	MERIT LIFE INSURANCE CO	11.01%	4	12,966	\$2,050,868	\$0	\$876,395	\$77,122	42.73%
19	MINNESOTA LIFE INSURANCE COMPANY	3.42%	8	27,007	\$636,541	\$0	\$175,166	\$51,056	27.52%
20	MOUNTAIN LIFE INSURANCE COMPANY	1.03%	15	2,072	\$192,618	\$0	\$57,426	\$13,759	29.81%
21	OLD UNITED LIFE INSURANCE COMPANY	0.30%	17	421	\$56,517	\$0	\$0	\$6,082	0.00%
22	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	2.46%	9	698	\$457,985	\$0	\$864,270	\$5,904	188.71%
23	PEKIN LIFE INSURANCE COMPANY	4.49%	7	4,509	\$836,762	\$0	\$242,227	\$55,790	28.95%
24	PLATEAU INSURANCE COMPANY	4.50%	6	4,002	\$838,317	\$0	\$104,561	\$39,984	12.47%
25	SECURIAN LIFE INSURANCE COMPANY	0.00%	24	251	-\$4,739	\$0	\$9,972	\$964	-210.42%
26	SHELTER LIFE INSURANCE COMPANY	0.04%	22	784	\$7,239	\$0	\$0	\$2,255	0.00%
27	SOUTHERN PIONEER LIFE INSURANCE COMPANY	0.00%	24	9	-\$343	\$0	\$196	\$56	-57.14%
28	TRANSAMERICA LIFE INSURANCE COMPANY	1.66%	13	7,439	\$309,023	\$0	\$215,095	\$23,054	69.60%
29	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.63%	16	1,309	\$116,701	\$0	\$44,247	\$10,083	37.91%
30	ZALE LIFE INSURANCE COMPANY	0.12%	20	1,407	\$21,584	\$0	\$0	\$1,212	0.00%
TOTAL		100.00%		206,216	\$18,627,969	\$0	\$8,761,786	\$1,312,197	47.04%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP VARIABLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY	0.00%	10	16	\$0	\$0	\$55,966	\$1,378	N/A
2	AMERICAN NATIONAL INSURANCE COMPANY	0.50%	8	150	\$149,971	\$0	\$347,619	\$3,060	231.79%
3	FIRST ALLMERICA FINANCIAL LIFE INSURANCE CC	0.00%	10	2	\$0	\$0	\$495,860	\$251	N/A
4	HARTFORD LIFE INSURANCE COMPANY	0.00%	10	970	-\$1,869	\$0	\$4,266,861	\$692,269	-228296.47%
5	MASSACHUSETTS MUTUAL LIFE INSURANCE COM	2.90%	6	295	\$871,532	\$0	\$0	\$190,875	0.00%
6	METLIFE INSURANCE COMPANY USA	14.63%	3	89	\$4,391,300	\$0	\$0	\$16,274	0.00%
7	METROPOLITAN LIFE INSURANCE COMPANY	28.09%	2	11,332	\$8,432,531	\$0	\$23,750,466	\$11,892,984	281.65%
8	MINNESOTA LIFE INSURANCE COMPANY	1.87%	7	178	\$562,808	\$0	\$2,123,761	\$196,230	377.35%
9	NATIONWIDE LIFE INSURANCE COMPANY	43.14%	1	230	\$12,953,527	\$0	\$0	\$239,664	0.00%
10	PRUDENTIAL INSURANCE COMPANY OF AMERICA	4.36%	5	6,124	\$1,308,707	\$9,994	\$3,337,803	\$650,249	255.81%
11	SECURIAN LIFE INSURANCE COMPANY	0.00%	9	2	\$514	\$0	\$0	\$1,250	0.00%
12	VOYA INSURANCE AND ANNUITY COMPANY	0.00%	10	8	\$0	\$0	\$57,425	\$1,451	N/A
13	ZURICH AMERICAN LIFE INSURANCE COMPANY	4.51%	4	243	\$1,355,076	\$0	\$7,952,701	\$437,877	586.88%
TOTAL		100.00%		19,639	\$30,024,097	\$9,994	\$42,388,462	\$14,323,812	141.21%

2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP ORDINARY ANNUITIES (with life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AETNA LIFE INSURANCE COMPANY	0.00%	56	4	-\$56,183	\$0	\$148,237,442	\$0	-263847.50%
2	ALLIANZ LIFE AND ANNUITY COMPANY	0.00%	56	1	\$0	\$0	\$0	\$0	N/A
3	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.00%	56	6	\$0	\$0	\$90,028	\$0	N/A
4	ALLSTATE ASSURANCE COMPANY	0.00%	56	0	\$0	\$0	\$4,824	\$0	N/A
5	ALLSTATE LIFE INSURANCE COMPANY	0.01%	32	1,955	\$170,876	\$0	\$10,661,499	\$0	6239.32%
6	AMERICAN FIDELITY ASSURANCE COMPANY	0.03%	24	1	\$379,211	\$0	\$124,330	\$0	32.79%
7	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	56	4,074	\$0	\$0	\$7,739,867	\$0	N/A
8	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	56	3	\$0	\$0	\$25,223	\$0	N/A
9	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.00%	47	15	\$10,542	\$0	\$77,290	\$0	733.16%
10	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	56	265	-\$830	\$0	\$3,223,731	\$0	-388401.33%
11	AMERICAN UNDERWRITERS LIFE INSURANCE COMP	0.02%	31	164	\$181,986	\$0	\$151,846	\$0	83.44%
12	AMERICAN UNITED LIFE INSURANCE COMPANY	0.00%	49	312	\$8,980	\$0	\$1,123,398	\$0	12510.00%
13	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	41	112	\$24,360	\$0	\$404,982	\$0	1662.49%
14	AMERITAS LIFE INSURANCE CORP	2.02%	7	2,784	\$24,100,061	\$0	\$33,417,008	\$0	138.66%
15	ASSURITY LIFE INSURANCE COMPANY	0.00%	48	28	\$10,260	\$0	\$38,050	\$0	370.86%
16	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF	0.00%	56	0	\$0	\$0	\$1,404	\$0	N/A
17	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	56	136	\$0	\$0	\$7,318	\$0	N/A
18	ATHENE ANNUITY AND LIFE COMPANY	0.00%	56	108	\$0	\$0	\$1,108,465	\$0	N/A
19	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	56	622	\$0	\$0	\$1,071,634	\$0	N/A
20	AXA EQUITABLE LIFE INSURANCE COMPANY	0.08%	19	79	\$905,433	\$8,270	\$6,027,683	\$0	666.64%
21	BANKERS LIFE AND CASUALTY COMPANY	0.00%	56	16	\$0	\$0	\$24,138	\$0	N/A
22	BANNER LIFE INSURANCE COMPANY	0.15%	17	41	\$1,747,915	\$0	\$0	\$0	0.00%
23	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY	62.67%	1	4,366	\$748,914,009	\$0	\$100,126,892	\$0	13.37%
24	CANADA LIFE ASSURANCE COMPANY	0.00%	56	246	\$0	\$0	\$938,715	\$0	N/A
25	CAPITOL LIFE INSURANCE COMPANY	0.00%	56	0	\$0	\$0	\$1,498	\$0	N/A
26	CHARTER NATIONAL LIFE INSURANCE COMPANY	0.00%	56	0	\$0	\$0	\$12,028	\$0	N/A
27	CHURCH LIFE INSURANCE CORPORATION	0.00%	36	17	\$46,568	\$0	\$0	\$0	0.00%
28	CMFG LIFE INSURANCE COMPANY	1.87%	8	136	\$22,305,061	\$0	\$19,687,539	\$0	88.26%
29	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	56	5	\$0	\$0	\$3,528	\$0	N/A
30	CONNECTICUT GENERAL LIFE INS CO	0.00%	56	137	\$0	\$0	\$322,660	\$0	N/A
31	COUNTRY LIFE INSURANCE COMPANY	0.00%	56	21	\$0	\$0	\$132,945	\$0	N/A
32	DELAWARE LIFE INSURANCE COMPANY	0.00%	56	286	\$0	\$0	\$840,142	\$0	N/A
33	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.00%	54	11	\$600	\$0	\$29,799	\$0	4966.50%
34	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.00%	56	35	\$0	\$0	\$0	\$0	N/A
35	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.16%	16	5,548	\$1,933,670	\$0	\$7,688,233	\$0	397.60%
36	FIRST BERKSHIRE HATHAWAY LIFE INSURANCE COM	0.63%	13	269	\$7,529,454	\$0	\$5,419,639	\$0	71.98%
37	FORETHOUGHT LIFE INSURANCE COMPANY	0.12%	18	4	\$1,452,996	\$0	\$0	\$0	0.00%
38	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.01%	34	314	\$80,827	\$0	\$556,061	\$0	687.96%
39	GENWORTH LIFE AND ANNUITY INSURANCE COMPAI	0.00%	56	4	\$0	\$0	\$18,195	\$0	N/A
40	GENWORTH LIFE INSURANCE COMPANY	0.00%	53	191	\$1,200	\$0	\$1,541,324	\$0	128443.67%
41	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	46	152	\$14,514	\$0	\$238,081	\$0	1640.35%
42	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	56	7	\$0	\$0	\$0	\$0	N/A
43	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN'	9.02%	2	62,680	\$107,846,974	\$0	\$164,612	\$0	0.15%
44	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.00%	43	0	\$22,666	\$0	\$0	\$0	0.00%
45	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	56	0	\$0	\$0	\$20,942	\$0	N/A
46	HARTFORD LIFE INSURANCE COMPANY	0.00%	56	726	\$0	\$0	\$4,532,526	\$0	N/A
47	HORACE MANN LIFE INSURANCE COMPANY	0.00%	52	15	\$3,710	\$0	\$9,174	\$0	247.28%
48	INVESTORS LIFE INSURANCE COMPANY OF NORTH A	0.00%	56	6	\$0	\$0	\$7,332	\$0	N/A
49	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	42	468	\$22,927	\$0	\$1,227,590	\$0	5354.34%
50	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.05%	20	3,695	\$626,201	\$60,497	\$16,036,326	\$0	2570.55%
51	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	50	91	\$6,548	\$0	\$305,355	\$0	4663.33%
52	LINCOLN NATIONAL LIFE INSURANCE COMPANY	1.03%	11	3,188	\$12,249,418	\$0	\$5,539,104	\$0	45.22%
53	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	1.07%	10	2,033	\$12,798,577	\$0	\$8,131,108	\$0	63.53%
54	METLIFE INSURANCE COMPANY USA	0.00%	44	849	\$19,625	\$0	\$10,009,214	\$0	51002.36%
55	METROPOLITAN LIFE INSURANCE COMPANY	1.20%	9	4,449	\$14,288,283	\$0	\$37,504,215	\$0	262.48%
56	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	38	167	\$35,888	\$0	\$1,046,086	\$0	2914.86%
57	MINNESOTA LIFE INSURANCE COMPANY	0.00%	56	921	\$0	\$0	\$157,958	\$0	N/A
58	MONY LIFE INSURANCE COMPANY	0.00%	56	37	\$0	\$0	\$36,581	\$0	N/A
59	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.03%	25	218	\$342,266	\$0	\$273,571	\$0	79.93%
60	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.01%	33	505	\$126,208	\$0	\$5,514,726	\$0	4369.55%
61	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	56	237	\$0	\$0	\$278,960	\$0	N/A
62	NEW YORK LIFE INSURANCE AND ANNUITY CORPOR	0.17%	15	309	\$2,027,785	\$0	\$1,733,463	\$0	85.49%
63	NEW YORK LIFE INSURANCE COMPANY	0.05%	21	7,166	\$594,660	\$0	\$11,330,382	\$0	1905.35%
64	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH	0.04%	23	12	\$470,176	\$0	\$191,047	\$0	40.63%
65	PACIFIC LIFE INSURANCE COMPANY	0.01%	35	2,916	\$80,745	\$0	\$3,723,473	\$0	4611.40%
66	PARKER CENTENNIAL ASSURANCE COMPANY	0.00%	56	0	\$0	\$0	\$34,616	\$0	N/A
67	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	56	22	\$0	\$0	\$26,798	\$0	N/A
68	PEKIN LIFE INSURANCE COMPANY	0.00%	51	108	\$5,290	\$0	\$0	\$0	0.00%
69	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.00%	56	42	\$0	\$0	\$529,558	\$0	N/A

2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP ORDINARY ANNUITIES (with life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
70	PHOENIX LIFE INSURANCE COMPANY	0.00%	55	4	\$200	\$0	\$671,399	\$0	335699.50%
71	PRINCIPAL LIFE INSURANCE COMPANY	4.64%	4	104,320	\$55,412,089	\$2,170	\$9,775,436	\$0	17.65%
72	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	56	1	\$0	\$0	\$0	\$0	N/A
73	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP/	0.00%	56	928	\$0	\$0	\$2,442,953	\$0	N/A
74	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	2.93%	6	3,293	\$35,020,825	\$2,036	\$40,834,632	\$0	116.61%
75	PRUDENTIAL RETIREMENT INSURANCE AND ANNUIT	0.00%	37	0	\$38,394	\$0	\$3,899,396	\$0	10156.26%
76	RELIAANCE STANDARD LIFE INSURANCE COMPANY	0.00%	56	0	\$0	\$0	\$826,185	\$0	N/A
77	RELIASTAR LIFE INSURANCE COMPANY	0.00%	40	695	\$26,645	\$0	\$1,382,214	\$0	5187.52%
78	RIVERSOURCE LIFE INSURANCE COMPANY	0.02%	28	398	\$290,159	\$0	\$1,057,604	\$0	364.49%
79	SAGICOR LIFE INSURANCE COMPANY	0.00%	56	1	\$0	\$0	\$6,944	\$0	N/A
80	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	56	2	\$0	\$0	\$0	\$0	N/A
81	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.93%	12	1,519	\$11,153,850	\$0	\$11,496,311	\$0	103.07%
82	STANDARD INSURANCE COMPANY	0.00%	56	4	\$0	\$0	\$7,264	\$0	N/A
83	SUN LIFE ASSURANCE COMPANY OF CANADA	0.00%	56	0	\$0	\$0	\$94,863	\$0	N/A
84	SYMETRA LIFE INSURANCE COMPANY	0.03%	26	85	\$333,128	\$0	\$381,439	\$0	114.50%
85	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	6.44%	3	24,120	\$76,903,590	\$6,565,351	\$37,259,449	\$0	56.99%
86	TEXAS LIFE INSURANCE COMPANY	0.00%	56	0	\$0	\$0	\$5,679	\$0	N/A
87	THE RELIABLE LIFE INSURANCE COMPANY	0.00%	56	0	\$0	\$0	\$200,164	\$0	N/A
88	TRANSAMERICA FINANCIAL LIFE INSURANCE COMP/	0.00%	56	1	\$0	\$0	\$156,398	\$0	N/A
89	TRANSAMERICA LIFE INSURANCE COMPANY	0.02%	29	558	\$278,450	\$0	\$11,098,911	\$0	3985.96%
90	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.02%	30	900	\$258,847	\$0	\$4,330,634	\$0	1673.05%
91	UNION SECURITY INSURANCE COMPANY	0.03%	27	5	\$315,503	\$0	\$320,461	\$0	101.57%
92	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	56	1	\$0	\$0	\$2,000	\$0	N/A
93	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.30%	14	921	\$3,535,738	\$0	\$3,115,530	\$0	88.12%
94	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.00%	56	493	\$0	\$0	\$3,128,238	\$0	N/A
95	UNITED TEACHER ASSOCIATES INSURANCE COMPAI	0.00%	39	49	\$33,875	\$0	\$56,511	\$0	166.82%
96	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	56	31	\$0	\$0	\$165,428	\$0	N/A
97	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.04%	22	202	\$516,036	\$0	\$961,754	\$0	186.37%
98	VOYA RETIREMENT INSURANCE AND ANNUITY COMF	4.15%	5	1,817	\$49,548,765	\$0	\$38,012,426	\$0	76.72%
99	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	56	22	\$0	\$0	\$0	\$0	N/A
100	WESTERN AND SOUTHERN LIFE INSURANCE COMPA	0.00%	56	0	\$0	\$0	\$1,249,816	\$0	N/A
101	WILCAC LIFE INSURANCE COMPANY	0.00%	45	197	\$16,630	\$0	\$250,146	\$0	1504.19%
102	WILCO LIFE INSURANCE COMPANY	0.00%	56	12	\$0	\$0	\$6,671	\$0	N/A
103	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.00%	56	39	\$0	\$0	\$0	\$0	N/A
TOTAL		100.00%		253,953	\$1,195,012,181	\$6,638,324	\$632,679,012	\$0	53.50%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP VARIABLE ANNUITIES**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY	0.02%	18	1,176	\$149,614	\$0	\$9,730,931	\$0	6504.02%
2	AMERICAN GENERAL LIFE INSURANCE CO	49.61%	1	641	\$314,523,031	\$0	\$143,987,532	\$0	45.78%
3	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	22	10	\$0	\$0	\$1,346	\$0	N/A
4	AMERICAN NATIONAL LIFE INSURANCE COMPANY	0.37%	10	45	\$2,360,846	\$0	\$7,224,238	\$0	306.00%
5	AMERICAN UNITED LIFE INSURANCE COMPANY	16.11%	2	22,450	\$102,130,658	\$0	\$114,752,344	\$0	112.36%
6	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.00%	21	66	\$150	\$0	\$112,121	\$0	74747.33%
7	AXA EQUITABLE LIFE INSURANCE COMPANY	3.65%	5	18,341	\$23,132,292	\$0	\$138,606,860	\$0	599.19%
8	DELAWARE LIFE INSURANCE COMPANY	0.53%	9	7,991	\$3,350,510	\$0	\$59,768,325	\$0	1783.86%
9	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.29%	12	20	\$1,822,447	\$0	\$0	\$0	0.00%
10	INVESTORS LIFE INSURANCE COMPANY OF NORTH A	0.00%	22	1	\$0	\$0	\$0	\$0	N/A
11	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.06%	16	30	\$369,592	\$0	\$357,817	\$0	96.81%
12	LINCOLN NATIONAL LIFE INSURANCE COMPANY	6.58%	4	60	\$41,695,918	\$0	\$46,930,554	\$0	112.55%
13	LOMBARD INTERNATIONAL LIFE ASSURANCE COMP/	0.09%	15	1	\$550,000	\$0	\$0	\$0	0.00%
14	METROPOLITAN LIFE INSURANCE COMPANY	0.83%	8	4,812	\$5,258,346	\$0	\$13,802,228	\$0	262.48%
15	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	19	98	\$21,061	\$0	\$613,871	\$0	2914.73%
16	MINNESOTA LIFE INSURANCE COMPANY	0.03%	17	530	\$158,716	\$0	\$12,350,128	\$0	7781.27%
17	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.20%	13	844	\$1,253,854	\$0	\$48,642,879	\$0	3879.47%
18	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAN	0.00%	22	0	\$0	\$3,750	\$0	\$0	N/A
19	PRINCIPAL LIFE INSURANCE COMPANY	0.00%	22	34	\$0	\$0	\$119,594	\$0	N/A
20	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	22	12	\$0	\$0	\$19,479	\$0	N/A
21	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.36%	11	115	\$2,305,630	\$0	\$2,461,473	\$0	106.76%
22	SYMETRA LIFE INSURANCE COMPANY	0.00%	22	99	\$0	\$0	\$932,293	\$0	N/A
23	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	3.35%	6	6,658	\$21,227,481	\$0	\$10,993,916	\$0	51.79%
24	TRANSAMERICA LIFE INSURANCE COMPANY	0.00%	20	235	\$9,800	\$0	\$2,627,112	\$0	26807.27%
25	VARIABLE ANNUITY LIFE INSURANCE COMPANY	3.31%	7	8,800	\$20,979,845	\$0	\$39,100,838	\$0	186.37%
26	VOYA INSURANCE AND ANNUITY COMPANY	0.18%	14	5,462	\$1,172,400	\$0	\$71,344,255	\$0	6085.32%
27	VOYA RETIREMENT INSURANCE AND ANNUITY COMP	14.43%	3	39,707	\$91,490,889	\$0	\$97,438,586	\$0	106.50%
28	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.00%	22	296	\$0	\$0	\$0	\$0	N/A
TOTAL		100.00%		118,534	\$633,963,080	\$3,750	\$821,918,720	\$0	129.65%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MODIFIED GUARANTEED ANNUITIES**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY	0.00%	4	193	\$0	\$0	\$8,453,514	\$0	N/A
2	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	4	17	\$0	\$0	\$29,499	\$0	N/A
3	PROTECTIVE LIFE INSURANCE COMPANY	51.45%	1	937	\$100,000	\$0	\$648	\$0	0.65%
4	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	4	10	\$0	\$0	\$49,030	\$0	N/A
5	VOYA INSURANCE AND ANNUITY COMPANY	0.33%	3	3	\$644	\$0	\$0	\$0	0.00%
6	VOYA RETIREMENT INSURANCE AND ANNUITY CO	48.22%	2	2	\$93,714	\$0	\$0	\$0	0.00%
TOTAL		100.00%		1,162	\$194,358	\$0	\$8,532,691	\$0	4390.19%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP EQUITY INDEXED ANNUITIES**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY	0.00%	8	6	\$0	\$0	\$395,016	\$0	N/A
2	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	8	45	\$0	\$0	\$500,028	\$0	N/A
3	ATHENE ANNUITY AND LIFE COMPANY	88.01%	1	1,038	\$7,350,964	\$0	\$7,821,173	\$0	106.40%
4	EQUITRUST LIFE INSURANCE COMPANY	0.00%	8	0	-\$77,327	\$0	\$261,862	\$0	-338.64%
5	FIDELITY & GUARANTY LIFE INSURANCE COM	0.00%	8	0	\$0	\$0	\$35,658	\$0	N/A
6	FORETHOUGHT LIFE INSURANCE COMPANY	0.00%	8	0	\$0	\$0	\$211,175	\$0	N/A
7	JACKSON NATIONAL LIFE INSURANCE COMPA	0.00%	8	5	\$0	\$0	\$25,576	\$0	N/A
8	LAFAYETTE LIFE INSURANCE COMPANY THE	0.13%	6	1	\$10,542	\$0	\$38,752	\$0	367.60%
9	LIFE INSURANCE COMPANY OF THE SOUTHW	0.71%	4	74	\$59,152	\$0	\$89,414	\$0	151.16%
10	MIDLAND NATIONAL LIFE INSURANCE COMPA	5.99%	2	2,330	\$500,719	\$0	\$14,595,088	\$0	2914.83%
11	NATIONAL WESTERN LIFE INSURANCE COMPA	5.65%	3	243	\$471,933	\$0	\$1,441,545	0	305.46%
12	VOYA INSURANCE AND ANNUITY COMPANY	0.36%	5	139	\$29,836	\$0	\$1,422,860	0	4768.94%
13	WASHINGTON NATIONAL INSURANCE COMPAN	0.08%	7	51	\$6,975	\$0	\$141,047	\$0	2022.18%
TOTAL		100.00%		3,932	\$8,352,794	\$0	\$26,979,194	0	323.00%

2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP DEPOSIT-TYPE FUNDS
(including variable contracts without life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.00%	24	0	\$15,352	\$0	\$0	\$0	0.00%
2	AETNA LIFE INSURANCE COMPANY	0.78%	9	3	\$6,699,086	\$0	\$0	\$0	0.00%
3	ALLSTATE LIFE INSURANCE COMPANY	0.00%	30	56	\$0	\$0	\$406,696	\$0	N/A
4	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	30	3	\$0	\$0	\$15,354	\$0	N/A
5	AMERICAN NATIONAL INSURANCE COMPANY	0.06%	18	93	\$553,124	\$0	\$872,369	\$0	157.72%
6	AMERICAN UNITED LIFE INSURANCE COMPANY	0.02%	19	11	\$155,324	\$0	\$143,956	\$0	92.68%
7	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	21	10	\$33,582	\$0	\$0	\$0	0.00%
8	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY	44.91%	1	6,103	\$385,022,998	\$0	\$29,696,775	\$0	7.71%
9	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	27	21	\$6,297	\$0	\$0	\$0	0.00%
10	CMFG LIFE INSURANCE COMPANY	0.00%	26	0	\$10,335	\$0	\$0	\$0	0.00%
11	COMMONWEALTH ANNUITY AND LIFE INSURANCE CO	0.00%	30	0	\$0	\$0	\$1,779	\$0	N/A
12	CONNECTICUT GENERAL LIFE INS CO	0.00%	20	113	\$41,692	\$0	\$0	\$0	0.00%
13	COUNTRY LIFE INSURANCE COMPANY	0.00%	28	26	\$1,310	\$0	\$0	\$0	0.00%
14	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.00%	30	84	\$0	\$0	\$0	\$0	N/A
15	FIRST BERKSHIRE HATHAWAY LIFE INSURANCE CO	0.55%	10	309	\$4,675,907	\$0	\$1,063,572	\$0	22.75%
16	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.11%	16	536	\$978,052	\$0	\$0	\$0	0.00%
17	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	0.35%	12	2	\$2,962,803	\$0	\$0	\$0	0.00%
18	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.00%	23	7	\$27,221	\$0	\$0	\$0	0.00%
19	HARTFORD LIFE INSURANCE COMPANY	4.03%	5	8,549	\$34,562,298	\$0	\$0	\$0	0.00%
20	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	30	2	\$0	\$0	\$0	\$0	N/A
21	KANSAS CITY LIFE INSURANCE COMPANY	0.11%	17	5	\$904,300	\$0	\$494,809	\$0	54.72%
22	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.00%	30	259	\$0	\$0	\$201,662	\$0	N/A
23	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	12.10%	3	352	\$103,727,500	\$0	\$0	\$0	0.00%
24	METLIFE INSURANCE COMPANY USA	0.13%	15	0	\$1,140,000	\$0	\$0	\$0	0.00%
25	METROPOLITAN LIFE INSURANCE COMPANY	1.30%	7	0	\$11,149,939	\$0	\$0	\$0	0.00%
26	NEW YORK LIFE INSURANCE COMPANY	2.27%	6	0	\$19,461,132	\$0	\$1,406,781	\$0	7.23%
27	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	29	7	\$839	\$0	\$0	\$0	0.00%
28	PHOENIX LIFE INSURANCE COMPANY	0.00%	30	4,226	\$0	\$0	\$0	\$0	N/A
29	PRINCIPAL LIFE INSURANCE COMPANY	25.75%	2	104,354	\$220,787,804	\$0	\$0	\$0	0.00%
30	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	30	1	\$0	\$0	\$0	\$0	N/A
31	PRUDENTIAL INSURANCE COMPANY OF AMERICA	0.41%	11	0	\$3,525,480	\$0	\$0	\$0	0.00%
32	PRUDENTIAL RETIREMENT INSURANCE AND ANNUITY	5.52%	4	0	\$47,334,414	\$0	\$87,380,965	\$0	184.60%
33	RELIASTAR LIFE INSURANCE COMPANY	0.00%	22	1	\$29,500	\$0	\$0	\$0	0.00%
34	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	30	0	\$0	\$0	\$5,447	\$0	N/A
35	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	30	1	\$0	\$0	\$0	\$0	N/A
36	SUN LIFE ASSURANCE COMPANY OF CANADA	0.16%	14	2	\$1,365,000	\$0	\$0	\$0	0.00%
37	SYMETRA LIFE INSURANCE COMPANY	0.00%	30	1	\$0	\$0	\$0	\$0	N/A
38	UNITED OF OMAHA LIFE INSURANCE COMPANY	1.23%	8	75	\$10,546,600	\$0	\$0	\$0	0.00%
39	UNUM INSURANCE COMPANY	0.00%	30	5	\$0	\$0	\$0	\$0	N/A
40	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	30	28	\$0	\$0	\$0	\$0	N/A
41	VOYA RETIREMENT INSURANCE AND ANNUITY COMPANY	0.19%	13	177	\$1,589,391	\$0	\$0	\$0	0.00%
42	WILCAC LIFE INSURANCE COMPANY	0.00%	25	1	\$11,000	\$0	\$0	\$0	0.00%
TOTAL		100.00%		125,423	\$857,318,280	\$0	\$121,690,165	\$0	14.19%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP OTHER CONSIDERATIONS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AXA EQUITABLE LIFE INSURANCE COMPANY	0.02%	17	1,041	\$196,171	\$0	\$7,639,109	\$0	3894.11%
2	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.00%	22	237	\$0	\$0	\$0	\$0	N/A
3	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.02%	18	0	\$166,728	\$0	\$0	\$0	0.00%
4	HARTFORD LIFE INSURANCE COMPANY	1.67%	13	7,741	\$15,469,911	\$0	\$38,462,671	\$0	248.63%
5	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	24.82%	1	758	\$229,398,861	\$0	\$309,974,968	\$0	135.12%
6	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	10.31%	3	26,690	\$95,287,246	\$0	\$90,913,677	\$0	95.41%
7	METLIFE INSURANCE COMPANY USA	0.06%	16	0	\$549,677	\$0	\$0	\$0	0.00%
8	METROPOLITAN LIFE INSURANCE COMPANY	5.00%	7	0	\$46,187,879	\$0	\$202,100,255	\$0	437.56%
9	MINNESOTA LIFE INSURANCE COMPANY	2.70%	11	2,795	\$24,931,915	\$0	\$0	\$0	0.00%
10	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	2.10%	12	241	\$19,363,058	\$0	\$0	\$0	0.00%
11	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPA	0.01%	19	78	\$72,356	\$0	\$1,109,754	\$0	1533.74%
12	NATIONWIDE LIFE INSURANCE COMPANY	5.41%	6	18,260	\$49,985,576	\$0	\$55,371,152	\$0	110.77%
13	NEW YORK LIFE INSURANCE COMPANY	6.34%	4	0	\$58,553,425	\$0	\$64,328,001	\$0	109.86%
14	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAN	0.00%	21	1	\$4,501	\$0	\$220,230	\$0	4892.91%
15	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.38%	14	470	\$3,487,713	\$0	\$3,539,569	\$0	101.49%
16	PACIFIC LIFE & ANNUITY COMPANY	0.00%	22	0	\$0	\$0	\$2,032	\$0	N/A
17	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.00%	22	5	\$0	\$0	\$0	\$0	N/A
18	PRINCIPAL LIFE INSURANCE COMPANY	0.00%	22	104,354	\$0	\$0	\$0	\$0	N/A
19	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	2.99%	10	947	\$27,665,136	\$0	\$27,665,136	\$0	100.00%
20	PRUDENTIAL RETIREMENT INSURANCE AND ANNUIT	0.00%	20	0	\$39,614	\$0	\$0	\$0	0.00%
21	STANDARD INSURANCE COMPANY	6.06%	5	5,090	\$56,031,982	\$0	\$117,260,412	\$0	209.27%
22	TRANSAMERICA FINANCIAL LIFE INSURANCE COMP	23.19%	2	76	\$214,347,914	\$0	\$18,981,210	\$0	8.86%
23	TRANSAMERICA LIFE INSURANCE COMPANY	3.82%	9	135	\$35,340,591	\$0	\$71,947,692	\$0	203.58%
24	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.14%	15	2	\$1,300,318	\$0	\$0	\$0	0.00%
25	VOYA RETIREMENT INSURANCE AND ANNUITY COMF	4.96%	8	1	\$45,836,745	\$0	\$40,563,808	\$0	88.50%
TOTAL		100.00%		168,922	\$924,217,317	\$0	\$1,050,079,676	\$0	113.62%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.00%	124	1,032	\$154,141	\$0	\$30,000	\$18,227	19.46%
2	5 STAR LIFE INSURANCE COMPANY	0.05%	69	25,323	\$2,171,368	\$0	\$1,874,974	\$933,631	86.35%
3	AAA LIFE INSURANCE COMPANY	0.07%	56	5,717	\$3,242,593	\$0	\$1,518,577	\$675,249	46.83%
4	AETNA LIFE INSURANCE COMPANY	0.31%	31	25,367	\$13,507,726	\$0	\$159,335,657	\$3,789,610	1179.59%
5	ALLIANZ LIFE AND ANNUITY COMPANY	0.00%	209	1	\$0	\$0	\$0	\$0	N/A
6	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	182	2	\$2,265	\$0	\$0	\$100	0.00%
7	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.00%	143	13	\$27,465	\$0	\$195,779	\$1,092	712.83%
8	ALLSTATE ASSURANCE COMPANY	0.00%	209	0	\$0	\$0	\$4,824	\$0	N/A
9	ALLSTATE LIFE INSURANCE COMPANY	0.02%	82	5,023	\$933,256	\$0	\$30,156,262	\$37,502	3231.30%
10	AMALGAMATED LIFE INSURANCE COMPANY	0.01%	109	8,726	\$297,114	\$0	\$478,944	\$461,193	161.20%
11	AMERICAN AMICABLE LIFE INSURANCE COMPANY O	0.00%	135	129	\$38,310	\$0	\$32,500	\$3,198	84.83%
12	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.01%	105	11,268	\$330,982	\$0	\$270,845	\$27,242	81.83%
13	AMERICAN EQUITY INVESTMENT LIFE INSURANCE C	0.00%	160	332	\$16,330	\$0	\$5,000	\$4,295	30.62%
14	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	0.00%	158	75	\$16,713	\$0	\$40,000	\$1,419	239.33%
15	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.01%	93	1,721	\$575,916	\$128,682	\$304,000	\$147,083	75.13%
16	AMERICAN FIDELITY ASSURANCE COMPANY	0.01%	102	6	\$379,322	\$0	\$134,330	\$37	35.41%
17	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.00%	209	0	\$0	\$0	\$0	\$24,654	N/A
18	AMERICAN GENERAL LIFE INSURANCE CO	7.30%	2	6,834	\$316,079,037	\$0	\$153,173,567	\$399,020	48.46%
19	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.05%	67	8,505	\$2,267,259	\$0	\$1,548,530	\$102,012	68.30%
20	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.02%	79	5,082	\$969,307	\$0	\$254,706	\$141,962	26.28%
21	AMERICAN INCOME LIFE INSURANCE CO	0.00%	168	263	\$7,468	\$0	\$500	\$250	6.70%
22	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	209	33	\$0	\$0	\$71,422	\$0	N/A
23	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.18%	41	8,531	\$7,586,689	\$0	\$3,597,974	\$43,332	47.42%
24	AMERICAN MODERN LIFE INSURANCE COMPANY	0.05%	65	18,749	\$2,324,463	\$0	\$1,155,927	\$155,975	49.73%
25	AMERICAN NATIONAL INSURANCE COMPANY	0.13%	47	8,595	\$5,506,960	\$3,263	\$13,560,310	\$505,922	246.30%
26	AMERICAN NATIONAL LIFE INSURANCE COMPANY OI	0.00%	203	2	\$312	\$0	\$0	\$36	0.00%
27	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	209	0	-\$5,634	\$0	\$8,903	\$0	-158.02%
28	AMERICAN UNDERWRITERS LIFE INSURANCE COMP	0.07%	58	4,883	\$2,937,506	\$0	\$1,663,596	\$242,710	56.63%
29	AMERICAN UNITED LIFE INSURANCE COMPANY	2.40%	12	28,017	\$103,823,470	\$0	\$116,818,793	\$187,995	112.52%
30	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	134	137	\$40,144	\$0	\$405,038	\$3,359	1008.96%
31	AMERITAS LIFE INSURANCE CORP	0.56%	26	2,784	\$24,100,061	\$0	\$33,417,008	\$0	138.66%
32	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.00%	205	66	\$150	\$0	\$112,121	\$0	74747.33%
33	ANTHEM LIFE INSURANCE COMPANY	0.18%	38	67,417	\$7,882,244	\$0	\$3,710,500	\$2,819,465	47.07%
34	ASSURITY LIFE INSURANCE COMPANY	0.00%	148	43	\$21,276	\$0	\$48,050	\$174	225.84%
35	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF	0.00%	209	0	\$0	\$0	\$1,404	\$0	N/A
36	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	120	606	\$179,584	\$0	\$247,942	\$19,611	138.06%
37	ATHENE ANNUITY AND LIFE COMPANY	0.17%	42	1,149	\$7,360,059	\$0	\$9,060,921	\$6,244	123.11%
38	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	166	644	\$8,191	\$0	\$1,204,383	\$622	14703.74%
39	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	209	190	\$0	\$0	\$0	\$7,305	N/A
40	AUTO OWNERS LIFE INSURANCE COMPANY	0.00%	155	59	\$17,267	\$0	\$0	\$0	0.00%
41	AXA EQUITABLE LIFE INSURANCE COMPANY	0.56%	25	19,461	\$24,233,896	\$8,270	\$152,273,652	\$0	628.38%
42	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	193	3	\$888	\$0	\$0	\$85	0.00%
43	BANKERS LIFE AND CASUALTY COMPANY	0.00%	209	17	\$0	\$0	\$24,138	\$5	N/A
44	BANNER LIFE INSURANCE COMPANY	0.04%	72	41	\$1,747,915	\$0	\$0	\$0	0.00%
45	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY	26.19%	1	10,469	\$1,133,937,007	\$0	\$129,823,667	\$0	11.45%
46	BEST LIFE AND HEALTH INSURANCE COMPANY	0.00%	202	10	\$371	\$0	\$0	\$250	0.00%
47	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.00%	142	158	\$27,572	\$0	\$23,000	\$4,807	83.42%
48	CANADA LIFE ASSURANCE COMPANY	0.00%	181	247	\$2,471	\$0	\$1,008,665	\$20	40820.11%
49	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.00%	209	112	\$0	\$0	\$94,185	\$738	N/A
50	CAPITOL LIFE INSURANCE COMPANY	0.00%	209	0	\$0	\$0	\$1,498	\$0	N/A
51	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.12%	49	44,464	\$5,112,762	\$0	\$1,483,350	\$399,358	29.01%
52	CENTRAL UNITED LIFE INSURANCE COMPANY	0.00%	209	1	\$0	\$0	\$0	\$5	N/A
53	CENTURION LIFE INSURANCE COMPANY	0.00%	164	206	\$11,687	\$0	\$0	\$822	0.00%
54	CENTURY LIFE ASSURANCE COMPANY	0.00%	209	2	\$0	\$0	\$0	\$8	N/A
55	CHARTER NATIONAL LIFE INSURANCE COMPANY	0.00%	191	36	\$921	\$0	\$12,028	\$1,462	1305.97%
56	CHURCH LIFE INSURANCE CORPORATION	0.01%	115	326	\$230,634	\$0	\$107,500	\$17,059	46.61%
57	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	167	42	\$8,031	\$0	\$4,400	\$405	54.79%
58	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	209	3	\$0	\$0	\$386,000	\$0	N/A
59	CITIZENS SECURITY LIFE INS CO	0.00%	197	1	\$689	\$0	\$0	\$26	0.00%
60	CMFG LIFE INSURANCE COMPANY	0.67%	23	41,942	\$28,896,875	\$0	\$22,688,878	\$407,819	78.52%
61	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.01%	111	1,092	\$287,480	\$0	\$255,000	\$76,605	88.70%
62	COLONIAL PENN LIFE INSURANCE COMPANY	0.09%	53	10,752	\$3,806,420	\$0	\$2,242,711	\$58,227	58.92%
63	COLUMBIAN LIFE INSURANCE COMPANY	0.00%	149	1	\$20,674	\$0	\$6,848	\$339	33.12%
64	COMBINED INSURANCE CO OF AMERICA	0.01%	113	329	\$269,515	\$0	\$156,406	\$23,283	58.03%
65	COMMONWEALTH ANNUITY AND LIFE INSURANCE C	0.00%	209	0	\$0	\$0	\$1,779	\$0	N/A
66	COMPANION LIFE INSURANCE COMPANY	0.01%	114	54	\$257,381	\$0	\$135,000	\$63,168	52.45%
67	CONNECTICUT GENERAL LIFE INS CO	0.06%	64	2,881	\$2,434,498	\$0	\$2,412,421	\$369,421	99.09%
68	CONTINENTAL AMERICAN INSURANCE COMPANY	0.01%	116	1,104	\$217,652	\$0	\$28,403	\$22,843	13.05%
69	COUNTRY LIFE INSURANCE COMPANY	0.00%	123	53	\$158,139	\$0	\$185,840	\$249	117.52%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
70	DEARBORN NATIONAL LIFE INSURANCE COMPANY	0.10%	51	26,243	\$4,517,409	\$0	\$4,089,382	\$1,677,411	90.52%
71	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	186	2	\$1,537	\$0	\$0	\$0	0.00%
72	DELAWARE LIFE INSURANCE COMPANY	0.08%	55	8,277	\$3,350,510	\$0	\$60,608,467	\$0	1808.93%
73	EMC NATIONAL LIFE COMPANY	0.02%	87	7,019	\$841,037	\$0	\$1,424,864	\$644,479	169.42%
74	EPIC LIFE INSURANCE COMPANY THE	0.00%	153	106	\$18,045	\$0	\$0	\$3,202	0.00%
75	EQUITRUST LIFE INSURANCE COMPANY	0.00%	209	0	-\$77,327	\$0	\$261,862	\$0	-338.64%
76	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.00%	174	5	\$4,256	\$0	\$0	\$353	0.00%
77	FARM BUREAU LIFE INSURANCE COMPANY OF MISS	0.01%	100	625	\$420,679	\$0	\$50,000	\$51,011	11.89%
78	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.00%	209	6	\$0	\$0	\$0	\$375,096	N/A
79	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.00%	165	11	\$9,195	\$0	\$48,889	\$0	531.69%
80	FEDERATED LIFE INSURANCE COMPANY	0.01%	101	2,780	\$413,150	\$0	\$177,500	\$57,035	42.96%
81	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.00%	209	35	\$0	\$0	\$35,658	\$0	N/A
82	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.00%	117	340	\$211,877	\$0	\$0	\$15,251	0.00%
83	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.07%	59	16,085	\$2,902,925	\$0	\$8,403,032	\$614,046	289.47%
84	FINANCIAL AMERICAN LIFE INSURANCE COMPANY	0.00%	209	1,539	-\$34,449	\$0	\$71,825	\$12,617	-208.50%
85	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COM	0.00%	209	2	\$0	\$0	\$495,860	\$251	N/A
86	FIRST BERKSHIRE HATHAWAY LIFE INSURANCE COM	0.28%	34	578	\$12,205,361	\$0	\$6,483,211	\$0	53.12%
87	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.00%	180	4	\$2,807	\$0	\$0	\$170	0.00%
88	FORETHOUGHT LIFE INSURANCE COMPANY	0.13%	46	15,347	\$5,571,570	\$0	\$5,747,024	\$73,524	103.15%
89	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.03%	76	904	\$1,088,056	\$0	\$556,061	\$177	51.11%
90	GENWORTH LIFE AND ANNUITY INSURANCE COMPAI	0.00%	122	5	\$166,180	\$0	\$499,545	\$770	300.60%
91	GENWORTH LIFE INSURANCE COMPANY	0.01%	108	254	\$309,936	\$0	\$1,541,919	\$48,437	497.50%
92	GERBER LIFE INSURANCE COMPANY	0.00%	136	212	\$36,850	\$0	\$21,183	\$472	57.48%
93	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.29%	32	83,825	\$12,680,094	\$0	\$8,296,496	\$964,864	65.43%
94	GOLDEN RULE INSURANCE COMPANY	0.00%	125	502	\$122,063	\$0	\$50,000	\$50,552	40.96%
95	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANC	0.00%	209	0	-\$5,607	\$0	\$0	\$0	0.00%
96	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	161	197	\$14,514	\$0	\$285,180	\$195	1964.86%
97	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	196	9	\$702	\$0	\$0	\$600	0.00%
98	GREAT WESTERN INSURANCE COMPANY	0.02%	85	1,904	\$916,190	\$0	\$753,964	\$8,818	82.29%
99	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN'	2.59%	10	63,890	\$112,213,351	\$0	\$13,063,291	\$831,424	11.64%
100	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	209	1,888	-\$23,432	\$0	\$114,777	\$13,597	-489.83%
101	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.05%	70	38	\$2,055,615	\$0	\$2,508,857	\$3,064	122.05%
102	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.40%	30	163,890	\$17,288,309	\$0	\$10,153,410	\$8,157,565	58.73%
103	HARTFORD LIFE AND ACCIDENT INSURANCE COMPA	0.80%	21	162,339	\$34,422,217	\$0	\$24,851,740	\$19,211,363	72.20%
104	HARTFORD LIFE AND ANNUITY INSURANCE COMPAN	0.00%	208	1	\$29	\$0	\$0	\$0	0.00%
105	HARTFORD LIFE INSURANCE COMPANY	1.16%	18	19,070	\$50,367,797	\$0	\$47,956,401	\$773,706	95.21%
106	HOMESTEADERS LIFE COMPANY	0.12%	48	11,421	\$5,179,745	\$0	\$3,499,093	\$52,196	67.55%
107	HORACE MANN LIFE INSURANCE COMPANY	0.00%	133	290	\$54,968	\$0	\$20,674	\$16,083	37.61%
108	HUMANA INSURANCE COMPANY	0.03%	74	11,130	\$1,332,889	\$0	\$60,991	\$314,460	4.58%
109	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	209	299	\$0	\$0	\$156,761	\$1,845	N/A
110	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & I	0.01%	99	10,950	\$453,335	\$0	\$381,128	\$160,488	84.07%
111	INTRAMERICA LIFE INSURANCE COMPANY	0.00%	206	1	\$75	\$0	\$0	\$3	0.00%
112	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	163	345	\$11,869	\$0	\$22,024	\$2,080	185.56%
113	INVESTORS LIFE INSURANCE COMPANY OF NORTH A	0.00%	209	7	\$0	\$0	\$7,332	\$0	N/A
114	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.01%	96	618	\$492,859	\$0	\$2,890,333	\$6,263	586.44%
115	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	152	31	\$19,461	\$0	\$419,658	\$1,253	2156.41%
116	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	145	33	\$25,210	\$0	\$0	\$4,951	0.00%
117	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	5.31%	5	4,483	\$229,996,395	\$62,132	\$327,890,999	\$929	142.59%
118	KANAWHA INSURANCE COMPANY	0.00%	121	453	\$166,403	\$0	\$0	\$31,214	0.00%
119	KANSAS CITY LIFE INSURANCE COMPANY	0.07%	57	339	\$3,214,636	\$0	\$1,502,905	\$894,274	46.75%
120	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	150	40	\$20,465	\$0	\$38,752	\$1,652	189.36%
121	LEADERS LIFE INSURANCE COMPANY	0.00%	154	7	\$17,504	\$0	\$3,333	\$0	19.04%
122	LEWER LIFE INSURANCE COMPANY	0.00%	204	3	\$260	\$0	\$0	\$71	0.00%
123	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.15%	44	26,726	\$6,491,101	\$0	\$5,126,158	\$3,353,221	78.97%
124	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.06%	61	8,909	\$2,738,754	\$0	\$553,000	\$176,710	20.19%
125	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.59%	24	121,089	\$25,517,626	\$0	\$21,048,262	\$12,167,670	82.49%
126	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	129	180	\$65,968	\$0	\$394,769	\$47	598.42%
127	LIFE OF THE SOUTH INSURANCE COMPANY	0.01%	103	7,910	\$375,888	\$0	\$208,487	\$23,313	55.47%
128	LIFESECURE INSURANCE COMPANY	0.00%	209	1	\$0	\$0	\$0	\$10	N/A
129	LINCOLN BENEFIT LIFE COMPANY	0.00%	151	497	\$20,368	\$0	\$1,090,489	\$1,885	5353.93%
130	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.01%	106	836	\$321,657	\$0	\$277,215	\$4,634	86.18%
131	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	128	483	\$69,692	\$0	\$25,000	\$52,083	35.87%
132	LINCOLN NATIONAL LIFE INSURANCE COMPANY	1.55%	15	5,686	\$67,308,455	\$0	\$62,456,045	\$5,472,022	92.79%
133	LOMBARD INTERNATIONAL LIFE ASSURANCE COMP	0.01%	94	1	\$550,000	\$0	\$0	\$0	0.00%
134	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	190	1	\$938	\$0	\$0	\$75	0.00%
135	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.02%	81	921	\$934,056	\$0	\$100,000	\$3,628	10.71%
136	MANHATTAN LIFE INSURANCE COMPANY	0.00%	159	2	\$16,418	\$0	\$0	\$10	0.00%
137	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	6.77%	3	30,474	\$292,942,924	\$0	\$99,774,671	\$861,878	34.06%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
138	MEMBERS LIFE INSURANCE COMPANY	0.00%	183	12	\$1,972	\$0	\$5,100	\$58	258.62%
139	MERIT LIFE INSURANCE CO	0.05%	71	12,966	\$2,050,868	\$0	\$876,395	\$77,122	42.73%
140	METLIFE INSURANCE COMPANY USA	0.14%	45	1,274	\$6,100,602	\$0	\$10,401,237	\$18,855	170.50%
141	METROPOLITAN LIFE INSURANCE COMPANY	4.63%	7	57,106	\$200,577,410	\$0	\$511,650,613	\$60,699,975	255.09%
142	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.02%	80	2,601	\$939,613	\$0	\$16,255,045	\$750	1729.97%
143	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	172	30	\$4,805	\$0	\$0	\$863	0.00%
144	MINNESOTA LIFE INSURANCE COMPANY	1.41%	17	137,837	\$61,256,435	\$0	\$49,913,190	\$12,826,179	81.48%
145	MISSOURI VALLEY LIFE AND HEALTH INSURANCE CC	0.02%	89	22,443	\$739,083	\$0	\$250,000	\$224,430	33.83%
146	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	195	1	\$707	\$0	\$0	\$0	0.00%
147	MONY LIFE INSURANCE COMPANY	0.00%	170	40	\$6,486	\$0	\$36,581	\$663	564.00%
148	MONY LIFE INSURANCE COMPANY OF AMERICA	0.00%	130	281	\$65,236	\$0	\$204,458	\$11,922	313.41%
149	MOUNTAIN LIFE INSURANCE COMPANY	0.00%	118	2,072	\$192,618	\$0	\$57,426	\$13,759	29.81%
150	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.48%	29	1,618	\$20,917,768	\$0	\$48,642,879	\$38,005	232.54%
151	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	209	21	\$0	\$0	\$400	\$279	N/A
152	NATIONAL FARMERS UNION LIFE INSURANCE COMP	0.00%	178	15	\$3,035	\$0	\$0	\$348	0.00%
153	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.29%	33	11,498	\$12,617,424	\$606	\$4,571,915	\$47,080	36.24%
154	NATIONAL HEALTH INSURANCE COMPANY	0.00%	198	2	\$654	\$0	\$0	\$20	0.00%
155	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.01%	92	748	\$598,141	\$0	\$6,956,271	\$0	1162.98%
156	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPA	0.00%	127	78	\$72,356	\$0	\$1,109,754	\$0	1533.74%
157	NATIONWIDE LIFE INSURANCE COMPANY	1.45%	16	18,829	\$62,966,400	\$7	\$55,682,630	\$242,199	88.43%
158	NEW YORK LIFE INSURANCE AND ANNUITY CORPOR	0.05%	68	315	\$2,181,413	\$0	\$1,733,463	\$7,815	79.47%
159	NEW YORK LIFE INSURANCE COMPANY	2.52%	11	57,315	\$109,274,027	\$903,742	\$96,514,045	\$1,999,846	89.15%
160	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH	0.01%	95	46	\$498,789	\$0	\$195,447	\$4,477	39.18%
161	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAI	0.00%	173	1	\$4,501	\$3,750	\$220,230	\$0	4976.23%
162	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.08%	54	470	\$3,487,713	\$0	\$3,539,569	\$0	101.49%
163	OLD UNITED LIFE INSURANCE COMPANY	0.00%	131	421	\$56,517	\$0	\$0	\$6,082	0.00%
164	OXFORD LIFE INSURANCE COMPANY	0.00%	209	3	\$0	\$0	\$0	\$91	N/A
165	PACIFIC LIFE & ANNUITY COMPANY	0.00%	209	0	\$0	\$0	\$2,032	\$0	N/A
166	PACIFIC LIFE INSURANCE COMPANY	0.00%	126	2,916	\$80,745	\$0	\$3,723,473	\$0	4611.40%
167	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	187	1	\$1,500	\$0	\$0	\$145	0.00%
168	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	200	1	\$441	\$0	\$0	\$0	0.00%
169	PARKER CENTENNIAL ASSURANCE COMPANY	0.00%	209	0	\$0	\$0	\$34,616	\$0	N/A
170	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	192	31	\$906	\$0	\$26,798	\$20	2957.84%
171	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.01%	98	698	\$457,985	\$0	\$864,270	\$5,904	188.71%
172	PEKIN LIFE INSURANCE COMPANY	0.02%	84	4,725	\$917,310	\$0	\$242,227	\$56,548	26.41%
173	PENN INSURANCE AND ANNUITY COMPANY THE	0.00%	184	6	\$1,801	\$0	\$0	\$115	0.00%
174	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.00%	209	47	\$0	\$0	\$529,558	\$0	N/A
175	PHOENIX LIFE INSURANCE COMPANY	0.00%	201	4,249	\$418	\$0	\$671,399	\$167	160621.77%
176	PHYSICIANS LIFE INSURANCE COMPANY	0.00%	119	216	\$179,636	\$0	\$27,883	\$572	15.52%
177	PIONEER AMERICAN INSURANCE COMPANY	0.00%	185	4	\$1,636	\$0	\$0	\$233	0.00%
178	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	199	2	\$564	\$0	\$0	\$99	0.00%
179	PLATEAU INSURANCE COMPANY	0.02%	88	4,002	\$838,317	\$0	\$104,561	\$39,984	12.47%
180	PRINCIPAL LIFE INSURANCE COMPANY	6.62%	4	403,314	\$286,424,415	\$2,170	\$17,369,683	\$3,930,320	6.07%
181	PROTECTIVE LIFE INSURANCE COMPANY	0.01%	104	2,250	\$374,161	\$0	\$61,606,888	\$48,338	16465.34%
182	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPA	0.00%	139	1,193	\$28,347	\$0	\$2,541,628	\$4,830	8966.13%
183	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	2.63%	9	226,320	\$113,668,257	\$364,432	\$189,536,447	\$23,579,575	167.07%
184	PRUDENTIAL RETIREMENT INSURANCE AND ANNUIT	1.10%	19	0	\$47,412,422	\$0	\$91,280,361	\$0	192.52%
185	RELiance STANDARD LIFE INSURANCE COMPANY	0.22%	37	399	\$9,341,448	\$0	\$8,643,170	\$4,042,584	92.52%
186	RELIASTAR LIFE INSURANCE COMPANY	0.18%	40	171,299	\$7,718,549	\$3,372	\$9,240,893	\$6,059,681	119.77%
187	RELIASTAR LIFE INSURANCE COMPANY OF NEW YOI	0.00%	137	12	\$36,203	\$0	\$0	\$409	0.00%
188	RIVERSOURCE LIFE INSURANCE COMPANY	0.01%	110	450	\$290,316	\$0	\$1,155,922	\$3,943	398.16%
189	S USA LIFE INSURANCE COMPANY INC	0.00%	177	2	\$3,121	\$0	\$0	\$472	0.00%
190	SAGICOR LIFE INSURANCE COMPANY	0.00%	209	2	\$0	\$0	\$6,944	\$1	N/A
191	SECURIAN LIFE INSURANCE COMPANY	0.06%	62	12,315	\$2,531,161	\$0	\$2,115,208	\$2,011,862	83.57%
192	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.05%	66	131	\$2,305,630	\$0	\$2,461,473	\$682	106.76%
193	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.00%	171	53	\$5,301	\$0	\$0	\$1,168	0.00%
194	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	209	3	\$0	\$0	\$0	\$0	N/A
195	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	209	0	\$0	\$0	\$0	\$27,131	N/A
196	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.26%	35	2,011	\$11,223,863	\$0	\$11,506,311	\$13,104	102.52%
197	SETTLERS LIFE INSURANCE COMPANY	0.00%	175	111	\$3,376	\$0	\$13,677	\$305	405.12%
198	SHELTER LIFE INSURANCE COMPANY	0.02%	86	3,534	\$878,016	\$0	\$0	\$208,597	0.00%
199	SHENANDOAH LIFE INSURANCE COMPANY	0.00%	176	0	\$3,187	\$0	\$3,000	\$0	94.13%
200	SOUTHERN PIONEER LIFE INSURANCE COMPANY	0.00%	209	9	-\$343	\$0	\$196	\$56	-57.14%
201	STANDARD INSURANCE COMPANY	2.09%	14	181,864	\$90,438,507	\$0	\$146,384,239	\$9,897,208	161.86%
202	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	207	1	\$59	\$0	\$0	\$0	0.00%
203	STARMOUNT LIFE INSURANCE COMPANY	0.00%	179	8	\$2,831	\$0	\$0	\$99	0.00%
204	STATE FARM LIFE INSURANCE COMPANY	0.02%	83	4,580	\$929,407	\$613	\$2,055,000	\$320,884	221.17%
205	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.01%	97	1,277	\$461,942	\$0	\$109,197	\$83,662	23.64%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
206	SUN LIFE ASSURANCE COMPANY OF CANADA	0.17%	43	34,916	\$7,288,416	\$0	\$6,892,701	\$1,475,639	94.57%
207	SURENCY LIFE & HEALTH INSURANCE COMPANY	0.00%	162	127	\$12,172	\$0	\$0	\$10,599	0.00%
208	SYMETRA LIFE INSURANCE COMPANY	0.02%	90	3,455	\$732,474	\$0	\$1,654,886	\$224,359	225.93%
209	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	2.27%	13	30,778	\$98,131,071	\$6,565,351	\$48,253,365	\$0	55.86%
210	TEXAS LIFE INSURANCE COMPANY	0.00%	209	0	\$0	\$0	\$5,679	\$0	N/A
211	THE RELIABLE LIFE INSURANCE COMPANY	0.00%	209	8	\$0	\$0	\$200,164	\$15	N/A
212	TIAA-CREF LIFE INSURANCE COMPANY	0.18%	39	29	\$7,806,367	\$0	\$406,610	\$274,597	5.21%
213	TIME INSURANCE COMPANY	0.00%	132	42	\$56,326	\$0	\$20,000	\$7,236	35.51%
214	TRANS WORLD ASSURANCE COMPANY	0.00%	209	0	\$0	\$0	\$0	\$24,475	N/A
215	TRANSAMERICA FINANCIAL LIFE INSURANCE COMP/	4.95%	6	87	\$214,369,428	\$0	\$19,137,608	\$495	8.93%
216	TRANSAMERICA LIFE INSURANCE COMPANY	0.97%	20	30,817	\$42,117,242	\$0	\$92,436,732	\$423,304	219.47%
217	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.07%	60	6,547	\$2,832,619	\$0	\$6,317,427	\$100,085	223.02%
218	TRUSTMARK INSURANCE COMPANY	0.06%	63	7,645	\$2,490,006	\$0	\$970,480	\$303,541	38.98%
219	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	169	64	\$7,350	\$0	\$6,000	\$1,097	81.63%
220	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	209	1	\$0	\$0	\$0	\$185	N/A
221	UNIFIED LIFE INSURANCE COMPANY	0.01%	107	1,478	\$314,602	\$0	\$150,613	\$3,797	47.87%
222	UNIMERICA INSURANCE COMPANY	0.00%	144	0	\$25,772		\$722,000	\$0	2801.49%
223	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	112	1,734	\$280,006	\$0	\$471,860	\$11,707	168.52%
224	UNION LABOR LIFE INSURANCE COMPANY	0.02%	78	27,040	\$1,028,973	\$317	\$1,187,002	\$168,400	115.39%
225	UNION SECURITY INSURANCE COMPANY	0.25%	36	97,856	\$10,906,513	\$0	\$7,191,929	\$4,541,146	65.94%
226	UNITED AMERICAN INSURANCE COMPANY	0.00%	189	2	\$1,027	\$0	\$0	\$44	0.00%
227	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	209	3	\$0	\$0	\$0	\$6	N/A
228	UNITED HEALTHCARE INSURANCE COMPANY	0.10%	52	1,399	\$4,163,460	\$0	\$2,918,505	\$1,232,419	70.10%
229	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	209	1	\$0	\$0	\$2,000	\$0	N/A
230	UNITED LIFE INSURANCE COMPANY	0.00%	157	51	\$16,904	\$0	\$0	\$4,547	0.00%
231	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.50%	28	50,469	\$21,485,390	\$0	\$10,074,147	\$2,811,368	46.89%
232	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.02%	77	513	\$1,050,461	\$0	\$4,472,382	\$294,686	425.75%
233	UNITED TEACHER ASSOCIATES INSURANCE COMPAN	0.00%	138	49	\$33,875	\$0	\$56,511	\$0	166.82%
234	UNITEDHEALTHCARE LIFE INSURANCE COMPANY	0.00%	146	194	\$22,620	\$0	\$20,000	\$1,808	88.42%
235	UNITY FINANCIAL LIFE INSURANCE COMPANY	0.02%	91	1,227	\$652,553	\$0	\$182,741	\$2,948	28.00%
236	UNUM INSURANCE COMPANY	0.00%	209	5	\$0	\$0	\$0	\$0	N/A
237	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.68%	22	188,157	\$29,230,111	\$0	\$21,897,423	\$13,048,172	74.91%
238	USABLE LIFE	0.12%	50	1,402	\$5,085,069	\$0	\$1,774,744	\$1,528,443	34.90%
239	VANTIS LIFE INSURANCE COMPANY	0.00%	188	3	\$1,310	\$0	\$0	\$225	0.00%
240	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.50%	27	9,002	\$21,495,881	\$0	\$40,062,592	\$0	186.37%
241	VOYA INSURANCE AND ANNUITY COMPANY	0.03%	75	5,612	\$1,202,880	\$0	\$72,824,540	\$1,451	6054.18%
242	VOYA RETIREMENT INSURANCE AND ANNUITY COMF	4.36%	8	41,937	\$188,623,552	\$0	\$176,084,388	\$8,131	93.35%
243	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	156	149	\$17,080	\$0	\$441,534	\$1,610	2585.09%
244	WEST COAST LIFE INSURANCE COMPANY	0.00%	141	3	\$27,667	\$0	\$0	\$2,869	0.00%
245	WESTERN AND SOUTHERN LIFE INSURANCE COMPA	0.00%	209	0	\$0	\$0	\$1,385,376	\$0	N/A
246	WESTERN UNITED LIFE ASSURANCE COMPANY	0.00%	194	5	\$708	\$0	\$0	\$7	0.00%
247	WILCAC LIFE INSURANCE COMPANY	0.00%	140	307	\$27,845	\$0	\$265,696	\$2	954.20%
248	WILCO LIFE INSURANCE COMPANY	0.00%	209	27	\$0	\$0	\$6,671	\$163	N/A
249	ZALE LIFE INSURANCE COMPANY	0.00%	147	1,407	\$21,584	\$0	\$0	\$1,212	0.00%
250	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.04%	73	1,185	\$1,550,526	\$0	\$8,027,701	\$487,468	517.74%
TOTAL		100.00%		3,105,041	\$4,329,100,005	\$8,046,707	\$3,461,892,842	\$222,960,300	80.15%

**TOTAL
LIFE INSURANCE
BY
COMPANY**

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.00%	295	1,032	\$154,141	\$0	\$30,000	\$18,227	19.46%
2	5 STAR LIFE INSURANCE COMPANY	0.03%	160	27,015	\$3,226,211	\$0	\$2,317,265	\$973,771	71.83%
3	AAA LIFE INSURANCE COMPANY	0.07%	117	12,029	\$7,925,889	\$0	\$2,561,804	\$1,577,993	32.32%
4	ABILITY INSURANCE COMPANY	0.00%	403	4	\$192	\$0	\$0	\$19	0.00%
5	ACCORDIA LIFE AND ANNUITY COMPANY	0.00%	241	329	\$487,339	\$0	\$160,692	\$86,633	32.97%
6	AETNA LIFE INSURANCE COMPANY	0.12%	93	27,782	\$13,932,735	\$494,807	\$160,372,605	\$3,825,536	1154.60%
7	ALFA LIFE INSURANCE CORPORATION	0.00%	408	1	\$0	\$0	\$0	\$10	N/A
8	ALLIANZ LIFE AND ANNUITY COMPANY	0.00%	408	1	\$0	\$0	\$2,333	\$0	N/A
9	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	386	10	\$2,265	\$0	\$14,156	\$100	624.99%
10	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMER	1.57%	18	29,020	\$181,917,616	\$0	\$157,728,559	\$484,781	86.70%
11	ALLSTATE ASSURANCE COMPANY	0.00%	307	389	\$98,877	\$0	\$6,752	\$98,885	6.83%
12	ALLSTATE LIFE INSURANCE COMPANY	0.05%	132	16,650	\$5,374,806	\$0	\$56,864,913	\$821,673	1057.99%
13	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	335	60	\$38,811	\$0	\$858,926	\$13,669	2213.10%
14	AMALGAMATED LIFE INSURANCE COMPANY	0.00%	264	8,753	\$297,114	\$0	\$478,944	\$461,408	161.20%
15	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF	0.01%	187	2,835	\$1,540,205	\$484	\$1,105,656	\$101,454	71.82%
16	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	248	11,452	\$405,622	\$0	\$449,569	\$33,776	110.83%
17	AMERICAN BENEFIT LIFE INSURANCE COMPANY	0.00%	369	263	\$8,630	\$9	\$0	\$1,248	0.10%
18	AMERICAN CONTINENTAL INSURANCE COMPANY	0.01%	199	1,523	\$1,170,629	\$0	\$282,192	\$14,800	24.11%
19	AMERICAN EQUITY INVESTMENT LIFE INSURANCE CO	1.45%	19	14,376	\$167,627,287	\$0	\$51,985,786	\$6,538	31.01%
20	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF CC	0.03%	152	13,978	\$3,544,627	\$0	\$1,025,198	\$564,512	28.92%
21	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.43%	40	110,293	\$50,166,605	\$2,940,403	\$36,898,551	\$10,533,280	79.41%
22	AMERICAN FEDERATED LIFE INSURANCE COMPANY	0.00%	235	16,925	\$539,089	\$0	\$404,199	\$50,845	74.98%
23	AMERICAN FIDELITY ASSURANCE COMPANY	0.05%	130	10,179	\$5,565,087	\$43,605	\$6,266,484	\$578,524	113.39%
24	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.00%	285	1,319	\$179,447	\$983	\$184,275	\$38,298	103.24%
25	AMERICAN FINANCIAL SECURITY LIFE INSURANCE CO	0.00%	372	2	\$7,068	\$0	\$75,000	\$20	1061.12%
26	AMERICAN GENERAL LIFE INSURANCE CO	10.23%	1	129,523	\$1,186,595,597	\$633,816	\$434,946,119	\$13,397,824	36.71%
27	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.02%	171	10,764	\$2,317,066	\$1,505	\$1,886,090	\$106,435	81.46%
28	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.06%	120	24,021	\$6,915,905	\$0	\$2,474,385	\$712,544	35.78%
29	AMERICAN HOME LIFE INSURANCE COMPANY	0.01%	184	4,199	\$1,602,449	\$27,591	\$1,681,735	\$122,621	106.67%
30	AMERICAN INCOME LIFE INSURANCE CO	0.11%	100	36,098	\$12,481,575	\$359	\$4,032,467	\$824,044	32.31%
31	AMERICAN LIFE & SECURITY CORP	0.00%	297	632	\$148,875	\$83	\$143,798	\$4,417	96.65%
32	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	408	33	\$0	\$0	\$71,422	\$0	N/A
33	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.07%	116	11,515	\$7,965,837	\$12,099	\$4,285,349	\$57,137	53.95%
34	AMERICAN MODERN LIFE INSURANCE COMPANY	0.02%	170	18,749	\$2,324,463	\$0	\$1,155,927	\$155,975	49.73%
35	AMERICAN NATIONAL INSURANCE COMPANY	0.30%	55	56,532	\$34,415,563	\$45,084	\$39,140,204	\$1,934,065	113.86%
36	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF 1	0.00%	298	170	\$135,152	\$0	\$273,975	\$23,358	202.72%
37	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURAN	0.00%	370	12	\$8,382	\$0	\$0	\$224	0.00%
38	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.00%	359	27	\$12,726	\$0	\$0	\$418	0.00%
39	AMERICAN REPUBLIC CORP INSURANCE COMPANY	0.00%	403	0	\$192	\$0	\$0	\$0	0.00%
40	AMERICAN REPUBLIC INSURANCE COMPANY	0.01%	209	3,008	\$1,038,166	\$44,676	\$1,133,764	\$135,532	113.51%
41	AMERICAN RETIREMENT LIFE INSURANCE COMPANY	0.00%	393	4	\$831	\$0	\$84,105	\$25	10120.94%
42	AMERICAN UNDERWRITERS LIFE INSURANCE COMPAN	0.03%	163	5,034	\$3,048,612	\$0	\$1,833,146	\$249,870	60.13%
43	AMERICAN UNITED LIFE INSURANCE COMPANY	1.00%	30	32,448	\$115,871,288	\$518,632	\$128,626,290	\$967,671	111.46%
44	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.11%	98	7,140	\$12,968,271	\$2,025	\$4,435,003	\$282,439	34.21%
45	AMERITAS LIFE INSURANCE CORP	0.32%	53	10,646	\$37,014,068	\$339,385	\$45,408,744	\$989,911	123.60%
46	AMICA LIFE INSURANCE COMPANY	0.00%	275	374	\$244,381	\$0	\$3,385	\$123,910	1.39%
47	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.00%	243	462	\$479,978	\$0	\$968,519	\$0	201.78%
48	ANTHEM LIFE INSURANCE COMPANY	0.07%	114	68,597	\$8,113,503	\$0	\$3,779,837	\$2,859,505	46.59%
49	ASSURED LIFE ASSOCIATION	0.00%	355	115	\$14,477	\$646	\$86,110	\$912	599.27%
50	ASSURITY LIFE INSURANCE COMPANY	0.03%	153	6,182	\$3,535,938	\$617,731	\$4,709,290	\$316,103	150.65%
51	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF N	0.00%	287	375	\$177,027	\$0	\$2,097,684	\$4,415	1184.95%
52	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.07%	115	8,326	\$8,088,120	\$7,774	\$17,122,651	\$421,034	211.80%
53	ATHENE ANNUITY AND LIFE COMPANY	0.64%	35	22,791	\$73,893,668	\$1,097,287	\$95,085,177	\$1,249,687	130.16%
54	ATLANTA LIFE INSURANCE COMPANY	0.00%	338	4,478	\$36,901	\$0	\$99,582	\$6,222	269.86%
55	AURIGEN REINSURANCE COMPANY OF AMERICA	0.00%	397	4	\$438	\$0	\$0	\$295	0.00%
56	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	273	880	\$256,278	\$0	\$3,174,494	\$22,739	1238.69%
57	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	334	370	\$41,392	\$0	\$14,040	\$17,884	33.92%
58	AUTO OWNERS LIFE INSURANCE COMPANY	0.04%	146	6,844	\$4,478,435	\$0	\$2,776,394	\$729,577	61.99%
59	AXA EQUITABLE LIFE AND ANNUITY COMPANY	0.00%	256	215	\$362,600	\$0	\$465,229	\$68,583	128.30%
60	AXA EQUITABLE LIFE INSURANCE COMPANY	1.17%	27	51,226	\$136,035,267	\$4,174,877	\$243,107,267	\$6,431,103	181.78%
61	BALTIMORE LIFE INSURANCE COMPANY THE	0.01%	221	739	\$702,375	\$7,221	\$418,274	\$14,586	60.58%
62	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.00%	331	166	\$45,060	\$0	\$42,703	\$959	94.77%
63	BANKERS LIFE AND CASUALTY COMPANY	0.19%	74	23,661	\$22,208,893	\$24,655	\$26,378,627	\$435,352	118.89%
64	BANKERS LIFE INSURANCE COMPANY	0.04%	135	275	\$5,130,316	\$0	\$20,412	\$10	0.40%
65	BANNER LIFE INSURANCE COMPANY	0.18%	76	21,804	\$20,562,864	\$55,967	\$10,086,442	\$10,898,154	49.32%
66	BENEFICIAL LIFE INSURANCE COMPANY	0.00%	318	248	\$76,940	\$6,972	\$232,107	\$23,057	310.73%
67	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	357	76	\$14,034	\$0	\$25,534	\$437	181.94%
68	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY O	9.80%	2	10,478	\$1,136,881,326	\$0	\$130,103,036	\$0	11.44%
69	BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA	0.00%	319	26	\$64,684	\$0	\$0	\$29,021	0.00%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
70	BEST LIFE AND HEALTH INSURANCE COMPANY	0.00%	398	10	\$371	\$0	\$0	\$250	0.00%
71	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.05%	128	28,592	\$5,865,365	\$4,222	\$2,854,440	\$484,219	48.74%
72	C M LIFE INSURANCE COMPANY	0.10%	106	5,135	\$11,698,248	\$0	\$25,398,749	\$527,404	217.12%
73	CANADA LIFE ASSURANCE COMPANY	0.01%	194	1,367	\$1,410,029	\$504,161	\$4,670,647	\$166,327	367.00%
74	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.00%	293	6,427	\$158,604	\$0	\$1,455,065	\$17,050	917.42%
75	CAPITOL LIFE INSURANCE COMPANY	0.03%	161	679	\$3,207,093	\$0	\$156,041	\$7,564	4.87%
76	CATAMARAN INSURANCE OF OHIO INC	0.00%	368	14	\$8,750	\$0	\$2,205	\$225	25.20%
77	CATHOLIC FINANCIAL LIFE	0.00%	239	1,936	\$495,561	\$18,492	\$447,272	\$25,403	93.99%
78	CATHOLIC HOLY FAMILY SOCIETY	0.03%	150	3,954	\$3,811,384	\$0	\$1,808,429	\$18,370	47.45%
79	CATHOLIC ORDER OF FORESTERS	0.00%	306	1,240	\$100,383	\$32,639	\$97,064	\$20,817	129.21%
80	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.00%	339	73	\$33,795	\$0	\$16,677	\$1,549	49.35%
81	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	258	5,368	\$336,155	\$2,353	\$853,673	\$23,398	254.65%
82	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.05%	133	44,989	\$5,301,796	\$7,641	\$1,812,395	\$408,555	34.33%
83	CENTRAL UNITED LIFE INSURANCE COMPANY	0.00%	317	411	\$77,182	\$1,998	\$132,012	\$8,515	173.63%
84	CENTURION LIFE INSURANCE COMPANY	0.00%	362	827	\$11,687	\$0	\$3,035,266	\$822	25971.30%
85	CENTURY LIFE ASSURANCE COMPANY	0.00%	408	3	\$0	\$0	\$0	\$12	N/A
86	CHARTER NATIONAL LIFE INSURANCE COMPANY	0.00%	391	91	\$1,221	\$0	\$95,565	\$3,231	7826.78%
87	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.01%	204	2,368	\$1,069,782	\$65	\$312,616	\$142,031	29.23%
88	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.00%	254	619	\$376,872	\$0	\$304,629	\$6,314	80.83%
89	CHURCH LIFE INSURANCE CORPORATION	0.02%	182	367	\$1,761,127	\$0	\$1,865,143	\$17,138	105.91%
90	CICA LIFE INSURANCE COMPANY OF AMERICA	0.01%	216	1,475	\$854,110	\$1,107	\$655,565	\$28,452	76.88%
91	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	367	45	\$8,921	\$0	\$4,400	\$417	49.32%
92	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	408	4	\$0	\$0	\$395,600	\$0	N/A
93	CINCINNATI LIFE INSURANCE COMPANY THE	0.07%	112	11,013	\$8,386,700	\$0	\$4,225,075	\$2,707,178	50.38%
94	CITIZENS SECURITY LIFE INS CO	0.00%	299	505	\$119,660	\$0	\$131,060	\$3,240	109.53%
95	CMFG LIFE INSURANCE COMPANY	0.32%	52	51,302	\$37,250,214	\$320,400	\$34,821,559	\$679,914	94.34%
96	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.03%	162	9,498	\$3,076,572	\$0	\$1,799,858	\$457,267	58.50%
97	COLONIAL PENN LIFE INSURANCE COMPANY	0.04%	147	12,525	\$4,258,619	\$0	\$2,845,666	\$63,282	66.82%
98	COLORADO BANKERS LIFE INS CO	0.01%	183	2,965	\$1,687,600	\$0	\$626,580	\$58,355	37.13%
99	COLUMBIAN LIFE INSURANCE COMPANY	0.03%	151	6,783	\$3,656,225	\$487	\$1,594,035	\$132,957	43.61%
100	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.00%	294	324	\$155,103	\$8,170	\$272,854	\$4,759	181.19%
101	COLUMBUS LIFE INSURANCE COMPANY	0.20%	72	4,086	\$23,267,063	\$42,787	\$13,140,805	\$186,318	56.66%
102	COMBINED INSURANCE CO OF AMERICA	0.01%	191	8,710	\$1,500,637	\$0	\$2,222,911	\$100,401	148.13%
103	COMMONWEALTH ANNUITY AND LIFE INSURANCE COM	0.02%	177	2,343	\$1,988,061	\$67,024	\$15,218,858	\$151,579	768.88%
104	COMPANION LIFE INSURANCE COMPANY	0.00%	272	62	\$258,629	\$0	\$135,000	\$63,298	52.20%
105	COMPBENEFITS INSURANCE COMPANY	0.00%	383	27	\$3,075	\$0	\$0	\$222,500	0.00%
106	CONNECTICUT GENERAL LIFE INS CO	0.04%	145	4,496	\$4,524,585	\$540,267	\$30,254,455	\$755,298	680.61%
107	CONSTITUTION LIFE INSURANCE COMPANY	0.01%	222	1,666	\$699,723	\$0	\$760,702	\$13,368	108.71%
108	CONTINENTAL AMERICAN INSURANCE COMPANY	0.00%	279	1,104	\$217,652	\$0	\$28,403	\$22,843	13.05%
109	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	260	1,284	\$322,640	\$204	\$298,501	\$44,489	92.58%
110	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.00%	251	1,099	\$380,458	\$0	\$429,650	\$12,004	112.93%
111	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.01%	207	1,011	\$1,050,311	\$0	\$1,876,650	\$45,410	178.68%
112	COUNTRY LIFE INSURANCE COMPANY	0.06%	121	14,363	\$6,835,230	\$1,062,287	\$4,081,459	\$1,563,956	75.25%
113	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	333	437	\$43,714	\$3,448	\$49,080	\$4,442	120.16%
114	CSA FRATERNAL LIFE	0.00%	309	560	\$90,872	\$0	\$203,700	\$3,259	224.16%
115	CSI LIFE INSURANCE COMPANY	0.00%	384	9	\$2,838	\$0	\$0	\$51	0.00%
116	DEARBORN NATIONAL LIFE INSURANCE COMPANY	0.04%	141	26,801	\$4,707,362	\$0	\$6,346,676	\$1,680,349	134.82%
117	DEGREE OF HONOR PROTECTIVE ASSOC	0.00%	276	876	\$234,868	\$0	\$108,136	\$6,347	46.04%
118	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	388	3	\$2,105	\$0	\$0	\$0	0.00%
119	DELAWARE LIFE INSURANCE COMPANY	0.21%	69	10,074	\$24,781,464	\$0	\$71,249,478	\$122,514	287.51%
120	DIRECT GENERAL LIFE INSURANCE COMPANY	0.00%	332	214	\$44,279	\$0	\$43	\$3,085	0.10%
121	EAGLE LIFE INSURANCE COMPANY	0.02%	181	29	\$1,789,115	\$0	\$0	\$0	0.00%
122	ELCO MUTUAL LIFE AND ANNUITY	0.17%	77	746	\$19,901,861	\$269	\$18,319,829	\$810	92.05%
123	EMC NATIONAL LIFE COMPANY	0.04%	149	12,787	\$4,141,302	\$24,676	\$6,299,736	\$991,995	152.72%
124	EPIC LIFE INSURANCE COMPANY THE	0.00%	353	107	\$18,417	\$0	\$0	\$3,207	0.00%
125	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	0.01%	213	2,345	\$952,556	\$0	\$899,031	\$17,241	94.38%
126	EQUITRUST LIFE INSURANCE COMPANY	0.39%	46	4,392	\$44,728,044	\$0	\$19,195,254	\$30,447	42.92%
127	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.01%	189	4,581	\$1,517,186	\$38,743	\$1,663,285	\$55,673	112.18%
128	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AME	0.00%	328	148	\$49,251	\$0	\$37	\$5,090	0.08%
129	FAMILY LIFE INSURANCE COMPANY	0.01%	228	1,629	\$633,231	\$0	\$862,061	\$24,315	136.14%
130	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	407	735	\$16	\$0	\$455,624	\$1,641	2847650.00%
131	FARM BUREAU LIFE INSURANCE COMPANY OF MISSOI	0.37%	50	74,649	\$43,211,216	\$3,057,746	\$27,040,656	\$5,558,297	69.65%
132	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.23%	65	52,424	\$26,243,048	\$5,672	\$21,896,396	\$6,279,456	83.46%
133	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.00%	304	334	\$105,235	\$4,105	\$204,676	\$17,868	198.40%
134	FEDERATED LIFE INSURANCE COMPANY	0.08%	109	6,106	\$9,620,654	\$0	\$7,353,392	\$1,140,574	76.43%
135	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.67%	34	11,417	\$78,036,713	\$3,872	\$39,660,090	\$790,243	50.83%
136	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.22%	68	2,287	\$25,333,210	\$0	\$21,776,932	\$69,400	85.96%
137	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.02%	168	2,911	\$2,413,008	\$39,990	\$1,885,465	\$434,901	79.79%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
138	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.08%	110	24,412	\$9,405,642	\$0	\$12,755,974	\$634,554	135.62%
139	FINANCIAL AMERICAN LIFE INSURANCE COMPANY	0.00%	408	1,539	-\$34,449	\$0	\$71,825	\$12,617	-208.50%
140	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	290	510	\$160,889	\$251,132	\$1,286,708	\$10,726	955.84%
141	FIRST BERKSHIRE HATHAWAY LIFE INSURANCE COMP	0.11%	102	578	\$12,205,361	\$0	\$6,483,211	\$0	53.12%
142	FIRST CATHOLIC SLOVAK LADIES ASSOCIATION OF T	0.00%	291	165	\$160,713	\$12,248	\$106,357	\$4,948	73.80%
143	FIRST CATHOLIC SLOVAK UNION OF THE UNITED STA	0.00%	321	9	\$62,148	\$60	\$46,031	\$60	74.16%
144	FIRST GUARANTY INSURANCE COMPANY	0.00%	261	158	\$315,517	\$0	\$108,485	\$348	34.38%
145	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.00%	374	3,722	\$5,818	\$0	\$41,716	\$1,794	717.02%
146	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.02%	172	4,779	\$2,296,262	\$0	\$8,313,161	\$1,289,576	362.03%
147	FORESTERS LIFE INSURANCE AND ANNUITY COMPAN	0.00%	242	533	\$482,027	\$1,690	\$400,082	\$48,259	83.35%
148	FORETHOUGHT LIFE INSURANCE COMPANY	0.92%	31	19,196	\$106,693,616	\$0	\$13,761,919	\$76,389	12.90%
149	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.00%	280	471	\$215,852	\$0	\$0	\$19,963	0.00%
150	FUNERAL DIRECTORS LIFE INSURANCE CO	0.02%	169	2,916	\$2,375,538	\$818	\$1,399,679	\$9,839	58.95%
151	GARDEN STATE LIFE INSURANCE COMPANY	0.00%	249	556	\$398,655	\$0	\$404,567	\$37,429	101.48%
152	GBU FINANCIAL LIFE	0.03%	154	560	\$3,469,986	\$6,168	\$642,999	\$3,621	18.71%
153	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.20%	71	23,841	\$23,371,064	\$18,581,423	\$40,883,940	\$2,895,881	254.44%
154	GENERATION LIFE INSURANCE COMPANY	0.00%	282	240	\$205,248	\$0	\$12,951	\$10,818	6.31%
155	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.38%	48	38,167	\$43,852,696	\$0	\$93,772,849	\$10,268,210	213.84%
156	GENWORTH LIFE INSURANCE COMPANY	0.10%	107	8,515	\$11,213,171	\$0	\$35,235,051	\$2,280,911	314.23%
157	GERBER LIFE INSURANCE COMPANY	0.06%	119	77,686	\$7,198,777	\$0	\$1,940,557	\$978,930	26.96%
158	GLENER LIFE INSURANCE SOCIETY	0.00%	278	559	\$218,577	\$3,120	\$1,342,849	\$14,880	615.79%
159	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.16%	85	174,740	\$18,169,639	\$4,608	\$11,822,856	\$1,859,518	65.09%
160	GOLDEN RULE INSURANCE COMPANY	0.01%	185	2,597	\$1,594,116	\$1,383	\$6,422,515	\$234,165	402.98%
161	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE	0.00%	232	827	\$570,263	\$62,937	\$444,436	\$31,507	88.97%
162	GRANGE LIFE INSURANCE COMPANY	0.00%	286	115	\$179,261	\$0	\$48,443	\$33,875	27.02%
163	GREAT AMERICAN LIFE INSURANCE COMPANY	2.19%	13	9,496	\$254,169,678	\$0	\$35,624,042	\$158,618	14.02%
164	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.01%	200	1,231	\$1,150,474	\$41	\$1,050,351	\$64,431	91.30%
165	GREAT WEST LIFE ASSURANCE COMPANY	0.00%	265	665	\$296,580	\$5,931	\$1,119,824	\$36,862	379.58%
166	GREAT WESTERN INSURANCE COMPANY	0.01%	210	1,981	\$993,756	\$0	\$754,893	\$9,726	75.96%
167	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	1.16%	28	68,744	\$134,471,974	\$311,518	\$22,439,146	\$1,619,780	16.92%
168	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	236	6,418	\$523,346	\$0	\$625,462	\$53,812	119.51%
169	GUARANTY INCOME LIFE INSURANCE COMPANY	0.01%	206	250	\$1,051,626	\$0	\$1,281,314	\$2,806	121.84%
170	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.12%	96	1,005	\$13,462,869	\$0	\$12,139,338	\$37,360	90.17%
171	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.27%	58	169,264	\$31,753,915	\$4,181,463	\$18,599,433	\$9,912,228	71.74%
172	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.15%	87	931	\$16,825,609	\$0	\$2,405,012	\$2,618	14.29%
173	HARTFORD LIFE AND ACCIDENT INSURANCE COMPAN	0.30%	54	162,526	\$34,658,647	\$93	\$25,419,415	\$19,234,240	73.34%
174	HARTFORD LIFE AND ANNUITY INSURANCE COMPANY	0.35%	51	22,597	\$40,178,490	\$77	\$177,982,034	\$4,189,766	442.98%
175	HARTFORD LIFE INSURANCE COMPANY	0.48%	38	36,677	\$55,605,734	\$3,993	\$113,266,141	\$1,976,480	203.70%
176	HCC LIFE INSURANCE COMPANY	0.00%	377	10	\$4,284	\$0	\$10,054	\$503	234.69%
177	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	366	42	\$9,005	\$0	\$33,363	\$678	370.49%
178	HERITAGE LIFE INSURANCE COMPANY	0.00%	408	0	\$0	\$0	\$0	\$2	N/A
179	HOMESTEADERS LIFE COMPANY	0.05%	134	13,749	\$5,236,405	\$0	\$3,735,297	\$55,192	71.33%
180	HORACE MANN LIFE INSURANCE COMPANY	0.04%	143	4,158	\$4,645,801	\$0	\$3,578,002	\$191,659	77.02%
181	HUMANA INSURANCE COMPANY	0.01%	195	11,254	\$1,395,141	\$0	\$60,991	\$327,501	4.37%
182	HUMANADENTAL INSURANCE COMPANY	0.00%	341	123	\$29,985	\$830	\$73,681	\$1,605,281	248.49%
183	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	350	508	\$19,588	\$524	\$190,708	\$2,710	976.27%
184	IDEALIFE INSURANCE COMPANY	0.00%	340	270	\$30,500	\$0	\$32,031	\$2,690	105.02%
185	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.01%	188	3,555	\$1,520,038	\$39,753	\$1,850,547	\$255,153	124.36%
186	INDEPENDENCE LIFE AND ANNUITY COMPANY	0.00%	408	5	\$0	\$0	\$0	\$437	N/A
187	INDEPENDENT ORDER OF FORESTERS THE	0.05%	122	9,805	\$6,355,020	\$264,178	\$3,048,959	\$383,716	52.13%
188	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & AC	0.01%	205	11,571	\$1,056,273	\$0	\$712,986	\$192,266	67.50%
189	INDUSTRIAL ALLIANCE INSURANCE AND FINANCIAL S	0.00%	337	72	\$36,961	\$0	\$251,886	\$3,587	681.49%
190	INTEGRITY LIFE INSURANCE COMPANY	0.10%	105	1,176	\$11,758,875	\$0	\$11,216,657	\$8,080	95.39%
191	INTRAMERICA LIFE INSURANCE COMPANY	0.00%	406	1	\$75	\$0	\$0	\$3	0.00%
192	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	329	586	\$48,144	\$2,816	\$50,666	\$3,167	111.09%
193	INVESTORS LIFE INSURANCE COMPANY OF NORTH AM	0.00%	250	958	\$388,595	\$402	\$2,001,584	\$46,908	515.19%
194	JACKSON NATIONAL LIFE INSURANCE COMPANY	3.83%	3	69,432	\$444,170,598	\$704,921	\$278,782,769	\$4,655,511	62.92%
195	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.14%	89	1,175	\$16,680,933	\$55,163	\$6,332,169	\$24,965	38.29%
196	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	296	324	\$153,110	\$0	\$856,516	\$23,467	559.41%
197	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPAN	0.00%	351	57	\$19,072	\$0	\$86,627	\$10,298	454.21%
198	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	2.48%	10	39,125	\$287,978,408	\$6,500,180	\$567,921,871	\$7,109,333	199.47%
199	KANAWHA INSURANCE COMPANY	0.01%	225	2,163	\$667,410	\$0	\$113,355	\$68,108	16.98%
200	KANSAS CITY LIFE INSURANCE COMPANY	0.19%	75	20,138	\$21,856,683	\$192,202	\$30,987,019	\$2,414,583	142.65%
201	KNIGHTS OF COLUMBUS	0.41%	44	69,300	\$47,514,865	\$9,185,733	\$29,113,951	\$3,730,324	80.61%
202	LAFAYETTE LIFE INSURANCE COMPANY THE	0.23%	64	3,357	\$26,727,867	\$2,475,083	\$9,155,956	\$892,629	43.52%
203	LANDMARK LIFE INSURANCE COMPANY	0.00%	288	346	\$166,883	\$0	\$18,602	\$2,353	11.15%
204	LEADERS LIFE INSURANCE COMPANY	0.00%	311	150	\$89,750	\$0	\$3,333	\$8	3.71%
205	LEWER LIFE INSURANCE COMPANY	0.00%	399	4	\$345	\$0	\$0	\$76	0.00%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
206	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.15%	88	32,951	\$16,818,971	\$96,781	\$12,151,717	\$3,953,047	72.83%
207	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.05%	129	15,427	\$5,725,088	\$28	\$2,006,024	\$461,410	35.04%
208	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.22%	67	121,419	\$25,725,604	\$0	\$23,373,122	\$12,174,561	90.86%
209	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.05%	126	3,913	\$6,100,020	\$4	\$5,953,850	\$325,146	97.60%
210	LIFE OF THE SOUTH INSURANCE COMPANY	0.00%	252	7,922	\$377,952	\$0	\$208,487	\$23,443	55.16%
211	LIFESecure INSURANCE COMPANY	0.00%	327	898	\$50,263	\$0	\$129,589	\$5,251	257.82%
212	LIFESHIELD NATIONAL INSURANCE CO	0.00%	354	49	\$17,609	\$0	\$0	\$2,268	0.00%
213	LINCOLN BENEFIT LIFE COMPANY	0.13%	92	13,391	\$15,377,031	\$3,552	\$19,446,757	\$3,593,925	126.49%
214	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.05%	124	17,652	\$6,123,949	\$6,647	\$3,867,103	\$107,130	63.26%
215	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	238	610	\$514,965	\$2,337	\$718,505	\$73,149	139.98%
216	LINCOLN NATIONAL LIFE INSURANCE COMPANY	3.09%	7	56,027	\$358,730,679	\$367,963	\$370,541,676	\$14,478,948	103.40%
217	LOMBARD INTERNATIONAL LIFE ASSURANCE COMPAN	0.00%	233	12	\$557,811	\$0	\$491,315	\$23,714	88.08%
218	LONGEVITY INSURANCE COMPANY	0.00%	381	40	\$3,407	\$0	\$0	\$529	0.00%
219	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	277	841	\$229,673	\$1,717	\$726,240	\$11,518	316.95%
220	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	375	76	\$5,100	\$83	\$34,014	\$576	668.57%
221	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.01%	196	2,533	\$1,387,797	\$884	\$659,607	\$19,000	47.59%
222	MANHATTAN LIFE INSURANCE COMPANY	0.03%	158	291	\$3,244,982	\$4,675	\$430,774	\$7,635	13.42%
223	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.01%	229	903	\$631,548	\$38	\$829,786	\$79,537	131.40%
224	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPAN	3.32%	4	61,524	\$384,989,957	\$23,786,442	\$181,811,001	\$6,264,448	53.40%
225	MEDICO CORP LIFE INSURANCE COMPANY	0.00%	408	0	\$0	\$0	\$60,255	\$0	N/A
226	MEDICO INSURANCE COMPANY	0.00%	316	204	\$79,672	\$12,549	\$86,722	\$1,233	124.60%
227	MEMBERS LIFE INSURANCE COMPANY	0.11%	99	221	\$12,943,600	\$0	\$228,572	\$338	1.77%
228	MERIT LIFE INSURANCE CO	0.03%	155	19,449	\$3,326,426	\$0	\$1,227,830	\$134,698	36.91%
229	METLIFE INSURANCE COMPANY USA	1.20%	24	52,480	\$138,756,477	\$154,047	\$329,208,239	\$7,831,804	237.37%
230	METROPOLITAN LIFE INSURANCE COMPANY	2.16%	14	191,661	\$250,493,941	\$16,507,356	\$671,914,249	\$64,186,705	274.83%
231	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.02%	175	4,449	\$2,191,644	\$0	\$7,556,968	\$283,501	344.81%
232	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.37%	49	13,954	\$43,285,983	\$16,505	\$36,455,606	\$1,550,759	84.26%
233	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF TI	0.00%	259	854	\$330,656	\$2,597	\$661,591	\$33,727	200.87%
234	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	336	152	\$38,433	\$3,295	\$29,766	\$3,975	86.02%
235	MINNESOTA LIFE INSURANCE COMPANY	1.14%	29	150,227	\$132,196,457	\$505,239	\$77,327,197	\$18,034,186	58.88%
236	MISSOURI VALLEY LIFE AND HEALTH INSURANCE COM	0.01%	220	22,443	\$739,083	\$0	\$250,000	\$224,430	33.83%
237	MML BAY STATE LIFE INSURANCE COMPANY	0.01%	224	684	\$668,725	\$0	\$3,030,693	\$97,515	453.20%
238	MODERN WOODMEN OF AMERICA	0.28%	57	28,575	\$32,623,223	\$570,836	\$22,733,847	\$914,838	71.44%
239	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	379	31	\$3,956	\$58	\$0	\$394	1.47%
240	MONY LIFE INSURANCE COMPANY	0.02%	180	4,583	\$1,877,477	\$999,274	\$4,616,163	\$181,477	299.09%
241	MONY LIFE INSURANCE COMPANY OF AMERICA	0.04%	139	1,903	\$4,905,399	\$0	\$5,905,487	\$498,663	120.39%
242	MOUNTAIN LIFE INSURANCE COMPANY	0.00%	270	2,209	\$275,802	\$0	\$74,926	\$18,788	27.17%
243	MTL INSURANCE COMPANY	0.02%	174	1,256	\$2,278,350	\$93,831	\$1,955,242	\$209,777	89.94%
244	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.26%	60	2,871	\$30,605,035	\$4,148	\$53,197,484	\$40,127	173.83%
245	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	237	3,571	\$522,533	\$0	\$186,394	\$82,051	35.67%
246	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.00%	302	87	\$109,648	\$1,605	\$26,803	\$2,206	25.91%
247	NATIONAL FARMERS UNION LIFE INSURANCE COMPAN	0.00%	303	359	\$106,611	\$1,284	\$330,257	\$9,731	310.98%
248	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	402	2	\$248	\$0	\$0	\$50	0.00%
249	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.11%	97	20,779	\$13,250,030	\$20,648	\$5,500,442	\$124,327	41.67%
250	NATIONAL HEALTH INSURANCE COMPANY	0.00%	395	2	\$654	\$0	\$0	\$20	0.00%
251	NATIONAL LIFE INSURANCE COMPANY	0.04%	138	2,156	\$4,935,431	\$2,844,972	\$5,796,732	\$450,422	175.10%
252	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE C	0.00%	268	1,213	\$291,849	\$0	\$2	\$82,404	0.00%
253	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.21%	70	5,097	\$24,149,236	\$4,451	\$21,897,018	\$48,699	90.69%
254	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPAN	0.42%	41	4,850	\$48,299,161	\$1,605	\$6,765,774	\$2,043,654	14.01%
255	NATIONWIDE LIFE INSURANCE COMPANY	1.19%	26	22,519	\$137,604,558	\$341,333	\$125,348,878	\$1,000,486	91.34%
256	NEW ENGLAND LIFE INSURANCE COMPANY	0.04%	142	2,737	\$4,688,606	\$46,964	\$14,318,834	\$606,044	306.40%
257	NEW ERA LIFE INSURANCE COMPANY	0.00%	408	0	\$0	\$0	\$17,257	\$0	N/A
258	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWES	0.00%	408	32	\$0	\$0	\$36,397	\$95	N/A
259	NEW YORK LIFE INSURANCE AND ANNUITY CORPORAT	2.90%	8	21,933	\$336,083,714	\$0	\$215,989,532	\$2,705,894	64.27%
260	NEW YORK LIFE INSURANCE COMPANY	1.39%	20	117,876	\$161,643,658	\$21,544,090	\$153,372,832	\$9,358,865	108.21%
261	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH II	0.45%	39	11,955	\$51,721,492	\$0	\$31,512,153	\$2,055,306	60.93%
262	NORTH AMERICAN INSURANCE COMPANY	0.00%	408	1	\$0	\$0	\$0	\$5	N/A
263	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	2.75%	9	148,922	\$319,358,786	\$106,067,172	\$224,509,371	\$34,752,048	103.51%
264	NYLIFE INSURANCE COMPANY OF ARIZONA	0.01%	214	752	\$907,055	\$0	\$1,328,735	\$272,123	146.49%
265	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH C	0.00%	246	773	\$457,053	\$2,681	\$307,041	\$22,536	67.77%
266	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.14%	90	4,775	\$16,498,371	\$0	\$11,274,521	\$2,154,626	68.34%
267	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.42%	42	9,211	\$48,264,005	\$1,082,054	\$46,477,977	\$233,311	98.54%
268	OHIO STATE LIFE INSURANCE COMPANY THE	0.01%	219	1,488	\$769,872	\$719	\$1,337,801	\$100,248	173.86%
269	OLD AMERICAN INSURANCE COMPANY	0.05%	131	13,337	\$5,426,998	\$0	\$4,076,651	\$98,696	75.12%
270	OLD REPUBLIC LIFE INSURANCE COMPANY	0.00%	274	1,299	\$252,705	\$0	\$2,512	\$73,557	0.99%
271	OLD SURETY LIFE INSURANCE COMPANY	0.00%	382	11	\$3,330	\$0	\$0	\$65	0.00%
272	OLD UNITED LIFE INSURANCE COMPANY	0.00%	323	442	\$58,632	\$0	\$48,858	\$6,272	83.33%
273	OXFORD LIFE INSURANCE COMPANY	0.05%	127	2,049	\$6,006,369	\$0	\$758,397	\$22,548	12.63%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
274	OZARK NATIONAL LIFE INSURANCE COMPANY	0.16%	81	45,935	\$18,941,489	\$69,453	\$11,880,402	\$1,519,150	63.09%
275	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	363	14	\$11,189	\$0	-\$1,454	\$0	-12.99%
276	PACIFIC LIFE & ANNUITY COMPANY	0.02%	164	520	\$2,833,810	\$0	\$5,858,671	\$0	206.74%
277	PACIFIC LIFE INSURANCE COMPANY	2.34%	11	19,015	\$271,588,441	\$82,074	\$288,124,502	\$5,846,272	106.12%
278	PAN AMERICAN ASSURANCE COMPANY	0.00%	271	392	\$265,119	\$0	\$600,793	\$32,109	226.61%
279	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	325	259	\$55,977	\$10,758	\$161,160	\$9,414	307.12%
280	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	390	1	\$1,434	\$0	\$0	\$0	0.00%
281	PARKER CENTENNIAL ASSURANCE COMPANY	0.00%	408	0	\$0	\$0	\$34,616	\$0	N/A
282	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	342	333	\$26,981	\$0	\$152,092	\$681	563.70%
283	PAYONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.01%	215	1,289	\$870,948	\$0	\$1,189,807	\$100,702	136.61%
284	PEKIN LIFE INSURANCE COMPANY	0.02%	179	5,613	\$1,960,973	\$372	\$550,003	\$184,399	28.07%
285	PENN INSURANCE AND ANNUITY COMPANY THE	0.02%	166	607	\$2,595,770	\$0	\$956,212	\$156,130	36.84%
286	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.11%	101	4,205	\$12,395,589	\$437,402	\$19,328,366	\$298,106	159.46%
287	PENNSYLVANIA LIFE INSURANCE COMPANY	0.00%	253	853	\$376,875	\$0	\$439,920	\$19,329	116.73%
288	PHARMACISTS LIFE INSURANCE COMPANY, THE	0.00%	281	298	\$205,955	\$52	\$110,661	\$52,963	53.76%
289	PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY	0.00%	326	767	\$52,690	\$0	\$9,978	\$50,829	18.94%
290	PHL VARIABLE INSURANCE COMPANY	0.16%	82	3,393	\$18,756,746	\$0	\$15,918,801	\$1,568,636	84.87%
291	PHOENIX LIFE AND ANNUITY COMPANY	0.00%	262	247	\$314,539	\$0	\$255,955	\$203,861	81.37%
292	PHOENIX LIFE INSURANCE COMPANY	0.14%	91	15,130	\$15,933,988	\$4,693,281	\$27,131,653	\$988,370	199.73%
293	PHYSICIANS LIFE INSURANCE COMPANY	0.04%	140	12,108	\$4,726,099	\$0	\$4,863,251	\$91,751	102.90%
294	PIONEER AMERICAN INSURANCE COMPANY	0.01%	218	1,584	\$782,054	\$0	\$213,292	\$14,803	27.27%
295	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.01%	231	515	\$591,277	\$1,826	\$412,887	\$51,726	70.14%
296	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	322	156	\$60,364	\$0	\$21,069	\$2,359	34.90%
297	PLATEAU INSURANCE COMPANY	0.01%	217	4,002	\$838,317	\$0	\$104,561	\$39,984	12.47%
298	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	312	1,109	\$83,500	\$1,262	\$134,337	\$7,031	162.39%
299	POLISH ROMAN CATHOLIC UNION OF AMERICA	0.00%	360	5,220	\$12,652	\$351	\$41,852	\$1,636	333.57%
300	PRIMERICA LIFE INSURANCE COMPANY	0.27%	59	34,490	\$30,763,701	\$0	\$19,190,099	\$8,888,044	62.38%
301	PRINCIPAL LIFE INSURANCE COMPANY	3.17%	6	415,190	\$367,433,753	\$2,218,215	\$48,183,375	\$5,333,061	13.72%
302	PRINCIPAL NATIONAL LIFE INSURANCE COMPANY	0.06%	118	2,930	\$7,511,523	\$0	\$250,000	\$2,378,833	3.33%
303	PROFESSIONAL INSURANCE COMPANY	0.00%	365	30	\$9,788	\$0	\$0	\$1,097	0.00%
304	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPAN	0.00%	356	177	\$14,132	\$1,405	\$377,946	\$3,797	2684.34%
305	PROTECTIVE LIFE INSURANCE COMPANY	3.29%	5	42,222	\$381,510,381	\$31,530	\$352,815,838	\$9,919,718	92.49%
306	PROVIDENT AMERICAN LIFE AND HEALTH INSURANCE	0.00%	364	15	\$9,963	\$0	\$15,000	\$117	150.56%
307	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPAN	0.07%	113	20,555	\$8,195,119	\$0	\$5,073,026	\$923,426	61.90%
308	PROVIDENT LIFE AND CASUALTY INSURANCE COMPAN	0.00%	405	2	\$144	\$0	\$0	\$7	0.00%
309	PRUCO LIFE INSURANCE COMPANY	2.24%	12	43,335	\$259,564,848	\$0	\$292,290,460	\$10,722,050	112.61%
310	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPORAT	0.02%	178	6,294	\$1,975,448	\$0	\$134,917,896	\$5,543	6829.74%
311	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	1.20%	25	368,095	\$138,667,448	\$37,676,229	\$302,837,335	\$26,295,439	245.56%
312	PRUDENTIAL RETIREMENT INSURANCE AND ANNUITY	0.41%	45	4	\$47,412,422	\$0	\$91,280,512	\$0	192.52%
313	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	357	36	\$14,034	\$0	\$10,632	\$546	75.76%
314	PYRAMID LIFE INSURANCE COMPANY	0.00%	269	1,687	\$285,021	\$0	\$564,164	\$18,490	197.94%
315	RELiance STANDARD LIFE INSURANCE COMPANY	0.17%	78	1,821	\$19,884,161	\$292	\$12,488,174	\$4,045,068	62.81%
316	RELIASTAR LIFE INSURANCE COMPANY	0.23%	66	192,282	\$26,159,088	\$221,613	\$39,358,260	\$13,703,624	151.30%
317	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	234	2,182	\$539,417	\$1,481	\$899,863	\$69,010	167.10%
318	RENAISSANCE LIFE & HEALTH INSURANCE COMPANY	0.00%	349	801	\$20,002	\$0	\$58,669	\$3,761	293.32%
319	RESERVE NATIONAL INSURANCE COMPANY	0.01%	230	996	\$628,214	\$0	\$216,379	\$10,570	34.44%
320	RGa REINSURANCE COMPANY	0.01%	201	201	\$1,146,905	\$678,148	\$487,266	\$78,917	101.61%
321	RIVERSOURCE LIFE INSURANCE COMPANY	0.73%	33	29,697	\$84,481,345	\$0	\$281,123,811	\$2,012,076	332.76%
322	ROYAL ARCANUM SUPREME COUNCIL OF	0.00%	392	136	\$876	\$1,509	\$8,992	\$621	1198.74%
323	ROYAL NEIGHBORS OF AMERICA	0.01%	186	6,413	\$1,577,369	\$63,741	\$1,209,678	\$64,535	80.73%
324	S USA LIFE INSURANCE COMPANY INC	0.00%	373	12	\$6,693	\$0	\$0	\$1,129	0.00%
325	SAGICOR LIFE INSURANCE COMPANY	0.20%	73	2,162	\$22,619,754	\$1,529	\$4,789,756	\$42,431	21.18%
326	SAVINGS BANK LIFE INSURANCE COMPANY OF MASSA	0.02%	173	3,472	\$2,282,078	\$33,816	\$670,184	\$1,749,711	30.85%
327	SECURIAN LIFE INSURANCE COMPANY	0.02%	165	12,359	\$2,640,971	\$0	\$2,190,208	\$2,017,067	82.93%
328	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.38%	47	6,895	\$44,331,018	\$116,293	\$34,494,701	\$55,713	78.07%
329	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.00%	330	325	\$47,728	\$0	\$60,036	\$2,648	125.79%
330	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.12%	95	2,525	\$13,701,597	\$41,768	\$29,228,287	\$1,426,531	213.63%
331	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NE	0.01%	203	2,810	\$1,074,238	\$76,064	\$472,953	\$88,083	51.11%
332	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.01%	226	1,676	\$666,497	\$0	\$445,947	\$39,342	66.91%
333	SENIOR LIFE INSURANCE COMPANY	0.01%	192	2,838	\$1,470,552	\$0	\$417,058	\$30,984	28.36%
334	SENTINEL AMERICAN LIFE INSURANCE CO	0.00%	400	23	\$311	\$0	\$183	\$29	58.84%
335	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.10%	104	3,604	\$12,099,420	\$2,477	\$12,678,377	\$173,340	104.81%
336	SETTLERS LIFE INSURANCE COMPANY	0.00%	284	624	\$181,046	\$1,782	\$25,919	\$5,027	15.30%
337	SHELTER LIFE INSURANCE COMPANY	0.26%	61	75,460	\$30,509,531	\$1,347,929	\$23,855,253	\$5,831,854	82.61%
338	SHENANDOAH LIFE INSURANCE COMPANY	0.00%	240	1,145	\$493,112	\$974	\$1,357,020	\$49,277	275.39%
339	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	378	330	\$4,105	\$887	\$28,278	\$1,045	710.48%
340	SOUTHERN PIONEER LIFE INSURANCE COMPANY	0.00%	408	11	-\$280	\$0	\$196	\$106	-70.00%
341	STANDARD INSURANCE COMPANY	0.86%	32	182,742	\$99,926,553	\$39,401	\$152,415,145	\$9,903,342	152.57%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
342	STANDARD LIFE AND ACCIDENT INSURANCE COMPAN'	0.00%	247	1,858	\$415,816	\$11,258	\$886,986	\$25,357	216.02%
343	STANDARD LIFE AND CASUALTY COMPANY	0.00%	389	10	\$1,801	\$69	\$0	\$60	3.83%
344	STANDARD SECURITY LIFE INSURANCE COMPANY OF	0.00%	385	37	\$2,662	\$102	\$20	\$356	4.58%
345	STARMOUNT LIFE INSURANCE COMPANY	0.00%	255	666	\$372,264	\$0	\$199,890	\$15,499	53.70%
346	STATE FARM LIFE INSURANCE COMPANY	1.34%	22	239,770	\$155,334,925	\$18,113,049	\$106,682,020	\$22,564,247	80.34%
347	STATE LIFE INSURANCE COMPANY	0.17%	80	1,968	\$19,389,062	\$30,221	\$6,359,749	\$140,120	32.96%
348	STATE MUTUAL INSURANCE COMPANY	0.00%	292	401	\$159,472	\$21,920	\$412,352	\$5,415	272.32%
349	STERLING INVESTORS LIFE INSURANCE COMPANY	0.00%	324	139	\$58,123	\$0	\$28,341	\$539	48.76%
350	STERLING LIFE INSURANCE COMPANY	0.00%	308	3,548	\$98,419	\$0	\$57,488	\$2,579	58.41%
351	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.00%	245	1,277	\$461,942	\$0	\$109,197	\$83,662	23.64%
352	SUN LIFE ASSURANCE COMPANY OF CANADA	0.12%	94	36,475	\$13,882,191	\$1,023,145	\$23,036,520	\$2,345,446	173.31%
353	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.00%	289	173	\$161,819	\$188	\$578,683	\$8,466	357.73%
354	SURENCY LIFE & HEALTH INSURANCE COMPANY	0.00%	361	127	\$12,172	\$0	\$0	\$10,599	0.00%
355	SURETY LIFE INSURANCE COMPANY	0.00%	263	598	\$312,320	\$0	\$639,866	\$41,272	204.88%
356	SWISS RE LIFE & HEALTH AMERICA INC	0.00%	408	0	\$0	\$0	\$138,000	\$0	N/A
357	SYMETRA LIFE INSURANCE COMPANY	0.41%	43	14,094	\$47,541,094	\$136	\$33,527,428	\$1,277,165	70.52%
358	SYMETRA NATIONAL LIFE INSURANCE COMPANY	0.00%	352	132	\$18,900	\$0	\$85,324	\$2,202	451.45%
359	TEACHERS INSURANCE AND ANNUITY ASSOCIATION O	1.38%	21	69,340	\$159,763,372	\$46,617,204	\$195,516,204	\$224,427	151.56%
360	TEXAS LIFE INSURANCE COMPANY	0.03%	157	11,517	\$3,264,359	\$305,524	\$1,519,233	\$389,238	55.90%
361	THE RELIABLE LIFE INSURANCE COMPANY	0.09%	108	129,273	\$10,148,809	\$26	\$9,356,466	\$609,020	92.19%
362	THRIVENT FINANCIAL FOR LUTHERANS	1.25%	23	82,428	\$144,434,032	\$5,101,876	\$98,417,068	\$5,405,700	71.67%
363	THRIVENT LIFE INSURANCE COMPANY	0.01%	212	440	\$952,656	\$0	\$1,451,232	\$13,098	152.34%
364	TIAA-CREF LIFE INSURANCE COMPANY	0.16%	84	1,570	\$18,474,807	\$0	\$4,068,432	\$845,220	22.02%
365	TIME INSURANCE COMPANY	0.01%	202	1,937	\$1,142,772	\$0	\$848,361	\$72,864	74.24%
366	TRANS WORLD ASSURANCE COMPANY	0.00%	305	371	\$100,451	\$0	\$83,842	\$36,473	83.47%
367	TRANSAMERICA ADVISORS LIFE INSURANCE COMPAN	0.00%	301	665	\$109,703	\$0	\$8,524,050	\$51,549	7770.12%
368	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPAN	1.85%	16	959	\$214,924,087	\$0	\$23,699,909	\$6,511	11.03%
369	TRANSAMERICA LIFE INSURANCE COMPANY	1.87%	15	106,617	\$216,429,198	\$174,901	\$432,720,940	\$7,559,787	200.02%
370	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.29%	56	43,328	\$33,822,515	\$10,153	\$47,243,497	\$1,524,514	139.71%
371	TRUSTMARK INSURANCE COMPANY	0.03%	159	8,667	\$3,240,928	\$26,572	\$1,930,646	\$320,511	60.39%
372	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	371	64	\$7,350	\$0	\$6,000	\$1,097	81.63%
373	U S FINANCIAL LIFE INSURANCE COMPANY	0.03%	156	2,382	\$3,301,788	\$0	\$7,358,591	\$690,812	222.87%
374	ULLICO LIFE INSURANCE COMPANY	0.00%	345	39	\$25,486	\$0	\$0	\$2,202	0.00%
375	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	396	2	\$444	\$0	\$0	\$200	0.00%
376	UNIFIED LIFE INSURANCE COMPANY	0.01%	227	3,262	\$634,871	\$5,439	\$559,508	\$46,795	88.99%
377	UNIMERICA INSURANCE COMPANY	0.00%	344	0	\$25,772	\$0	\$722,000	\$0	2801.49%
378	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	257	2,117	\$350,110	\$0	\$684,126	\$14,507	195.40%
379	UNION LABOR LIFE INSURANCE COMPANY	0.01%	208	27,067	\$1,039,585	\$4,545	\$1,207,210	\$169,105	116.56%
380	UNION SECURITY INSURANCE COMPANY	0.10%	103	103,103	\$12,112,042	\$5,979	\$10,805,104	\$4,662,418	89.26%
381	UNITED AMERICAN INSURANCE COMPANY	0.02%	176	3,278	\$2,058,323	\$0	\$4,591,980	\$19,173	223.09%
382	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.00%	348	87	\$21,010	\$0	\$84,386	\$812	401.65%
383	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	267	5,717	\$292,373	\$24,523	\$2,154,756	\$22,060	745.38%
384	UNITED HEALTHCARE INSURANCE COMPANY	0.04%	148	1,399	\$4,163,460	\$0	\$2,918,505	\$1,232,419	70.10%
385	UNITED HERITAGE LIFE INSURANCE COMPANY	0.04%	136	5,283	\$5,129,198	\$16,732	\$3,371,883	\$50,175	66.07%
386	UNITED HOME LIFE INSURANCE COMPANY	0.01%	198	2,008	\$1,254,792	\$98	\$412,308	\$54,160	32.87%
387	UNITED INSURANCE COMPANY OF AMERICA	0.00%	300	5,676	\$118,503	\$0	\$216,680	\$14,057	182.85%
388	UNITED LIFE INSURANCE COMPANY	0.05%	125	2,525	\$6,114,346	\$0	\$4,880,991	\$140,465	79.83%
389	UNITED NATIONAL LIFE INSURANCE COMPANY OF AME	0.00%	313	295	\$82,632	\$0	\$30,590	\$2,981	37.02%
390	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.49%	37	115,063	\$56,977,914	\$315	\$46,542,004	\$5,628,990	81.68%
391	UNITED SECURITY ASSURANCE COMPANY OF PENNSY	0.00%	387	5	\$2,152	\$0	\$0	\$49	0.00%
392	UNITED STATES LIFE INSURANCE COMPANY NEW YOR	0.17%	79	1,209	\$19,677,049	\$5,228	\$10,846,548	\$320,330	55.15%
393	UNITED TEACHER ASSOCIATES INSURANCE COMPANY	0.00%	314	189	\$82,492	\$0	\$117,725	\$754	142.71%
394	UNITED WORLD LIFE INSURANCE COMPANY	0.00%	346	1,563	\$24,875	\$0	\$48,016	\$4,284	193.03%
395	UNITEDHEALTHCARE LIFE INSURANCE COMPANY	0.00%	343	231	\$26,305	\$0	\$20,000	\$3,883	76.03%
396	UNITY FINANCIAL LIFE INSURANCE COMPANY	0.01%	193	3,154	\$1,437,144	\$0	\$894,493	\$16,847	62.24%
397	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	266	4,303	\$294,316	\$10,975	\$884,011	\$41,911	304.09%
398	UNIVERSAL UNDERWRITERS LIFE INSURANCE COMPA	0.00%	283	164	\$200,498	\$0	\$125,576	\$47,250	62.63%
399	UNUM INSURANCE COMPANY	0.00%	320	243	\$64,095	\$0	\$312,247	\$8,058	487.16%
400	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.25%	62	188,988	\$29,432,356	\$198,541	\$22,574,183	\$13,060,494	77.37%
401	USA LIFE ONE INSURANCE COMPANY OF INDIANA	0.00%	376	137	\$4,302	\$0	\$4,568	\$270	106.18%
402	USAA LIFE INSURANCE COMPANY	0.15%	86	22,467	\$17,441,133	\$518,403	\$16,344,825	\$3,983,253	96.69%
403	USABLE LIFE	0.04%	137	1,490	\$5,121,973	\$0	\$1,928,838	\$1,532,377	37.66%
404	VANTIS LIFE INSURANCE COMPANY	0.00%	310	198	\$89,818	\$320	\$12,313	\$8,568	14.07%
405	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.58%	36	20,881	\$67,278,787	\$0	\$88,670,415	\$0	131.80%
406	VOYA INSURANCE AND ANNUITY COMPANY	0.24%	63	11,489	\$28,375,077	\$141,040	\$122,393,704	\$45,153	431.84%
407	VOYA RETIREMENT INSURANCE AND ANNUITY COMPA	1.65%	17	45,219	\$191,363,155	\$0	\$188,492,412	\$227,064	98.50%
408	WASHINGTON NATIONAL INSURANCE COMPANY	0.01%	211	6,601	\$956,477	\$50,508	\$8,993,055	\$66,670	945.51%
409	WEST COAST LIFE INSURANCE COMPANY	0.08%	111	9,507	\$9,013,246	\$128,667	\$9,075,515	\$4,018,605	102.12%
410	WESTERN AND SOUTHERN LIFE INSURANCE COMPAN'	0.04%	144	37,484	\$4,606,924	\$1,671,127	\$8,971,034	\$321,642	231.00%

**2015 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
411	WESTERN CATHOLIC UNION	0.01%	197	8,148	\$1,287,633	\$73,504	\$6,561,576	\$101,059	515.29%
412	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.16%	83	16,414	\$18,552,333	\$0	\$43,432,553	\$488,537	234.11%
413	WESTERN UNITED LIFE ASSURANCE COMPANY	0.00%	394	5	\$708	\$0	\$7,834	\$7	1106.50%
414	WILCAC LIFE INSURANCE COMPANY	0.00%	244	1,267	\$478,930	\$116,330	\$1,976,265	\$33	436.93%
415	WILCO LIFE INSURANCE COMPANY	0.01%	190	4,165	\$1,512,693	\$20,970	\$5,085,072	\$228,941	337.55%
416	WILLIAM PENN ASSOCIATION	0.01%	223	164	\$685,356	\$914	\$134,601	\$1,400	19.77%
417	WILTON REASSURANCE LIFE COMPANY OF NEW YORK	0.00%	315	184	\$82,105	\$0	\$129,826	\$15,149	158.12%
418	WINDSOR LIFE INSURANCE COMPANY	0.00%	401	1	\$278	\$0	\$0	\$34	0.00%
419	WOMAN'S LIFE INSURANCE SOCIETY	0.00%	380	438	\$3,556	\$2,117	\$43,305	\$838	1277.33%
420	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.02%	167	11,049	\$2,588,124	\$240,792	\$3,795,733	\$155,291	155.96%
421	ZALE LIFE INSURANCE COMPANY	0.00%	347	1,408	\$21,655	\$0	\$1,654	\$1,217	7.64%
422	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.05%	123	2,296	\$6,191,684	\$0	\$27,706,382	\$568,662	447.48%
TOTAL		100.00%		6,739,733	\$11,599,262,713	\$357,369,778	\$10,290,419,914	\$561,308,135	91.80%

**TOTAL
ACCIDENT & HEALTH
INSURANCE
BY LINE OF BUSINESS**

**MISSOURI DEPARTMENT OF INSURANCE
2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS**

LINE NUMBER OF BUSINESS	LINE DESCRIPTION	TOTAL NUMBER OF INSURED	TOTAL DIRECT PREMIUMS WRITTEN	TOTAL DIRECT PREMIUMS EARNED	TOTAL DIVIDENDS PAID	TOTAL DIRECT LOSSES PAID	TOTAL DIRECT LOSSES INCURRED	LOSS RATIO
<u>INDIVIDUAL</u>								
4.1	COMPREHENSIVE MEDICAL EXPENSE	306,979	\$1,302,586,263	\$1,305,373,802	\$2,578	\$1,140,538,225	\$1,226,933,447	93.99%
4.2	MEDICARE SUPPLEMENT	434,608	\$490,239,680	\$483,785,674	\$0	\$360,881,200	\$347,175,917	71.76%
4.3	LONG TERM CARE	154,272	\$226,180,312	\$219,939,917	-\$871	\$174,251,668	\$218,484,815	99.34%
4.4	SPECIFIED DISEASE	280,185	\$79,941,706	\$79,734,988	\$2,813	\$38,936,168	\$41,851,725	52.49%
4.5	ACCIDENT ONLY	405,271	\$58,683,332	\$59,637,947	\$0	\$27,509,679	\$36,494,147	61.19%
4.6	DISABILITY INCOME	126,487	\$106,818,978	\$106,351,018	\$7,336,331	\$67,848,508	\$50,847,245	47.81%
4.7	DENTAL	95,275	\$29,700,365	\$28,823,472	\$0	\$16,157,355	\$17,988,347	62.41%
4.8	LIMITED BENEFIT	138,823	\$36,727,590	\$36,735,278	\$4,219	\$16,052,832	\$17,324,879	47.16%
4.9	SHORT TERM CREDIT DISABILITY	12,831	\$1,030,479	\$1,623,018	\$0	\$453,061	\$453,835	27.96%
4.10	LONG TERM CREDIT DISABILITY	90	-\$2,012	\$18,164	\$0	\$16,465	\$2,640	14.53%
4.11	CREDIT UNEMPLOYMENT	0	\$0	\$0	\$0	\$0	\$0	N/A
4.12	STOP LOSS	39,408	\$6,812,139	\$6,791,220	\$0	\$4,024,159	\$4,807,619	70.79%
4.13	MEDICARE PART D	328,534	\$278,574,895	\$274,787,020	\$0	\$221,293,739	\$213,307,148	77.63%
4.14	MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT	52,243	\$399,999,652	\$399,680,863	\$0	\$331,455,998	\$326,264,355	81.63%
4.15	TOTAL INDIVIDUAL	2,375,006	\$3,017,293,379	\$3,003,282,381	\$7,345,070	\$2,399,419,057	\$2,501,936,119	83.31%
<u>GROUP</u>								
5.1A	COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER (2 - 50 EMPLOYEES)	265,597	\$1,141,910,983	\$1,142,851,740	\$0	\$869,814,187	\$873,452,937	76.43%
5.1B	COMPREHENSIVE MEDICAL EXPENSE - LARGE EMPLOYER	505,510	\$2,007,103,666	\$2,003,173,649	\$0	\$1,684,312,933	\$1,646,221,270	82.18%
5.1C	COMPREHENSIVE MEDICAL EXPENSE - ASSOCIATION	47,420	\$126,541,131	\$131,346,793	\$0	\$96,812,461	\$94,855,503	72.22%
5.1D	COMPREHENSIVE MEDICAL EXPENSE - DISCRETIONARY	2	\$1,117	\$1,117	\$0	\$5,836	\$6,167	552.10%
5.1E	COMPREHENSIVE MEDICAL EXPENSE - FEDERAL EMPLOYEES	106,066	\$624,895,948	\$626,630,255	\$0	\$556,624,216	\$562,523,568	89.77%
5.2	MEDICARE SUPPLEMENT	88,825	\$204,900,217	\$202,239,298	\$0	\$162,151,342	\$160,963,322	79.59%
5.3	LONG TERM CARE	48,132	\$36,275,466	\$32,199,954	\$0	\$21,314,430	\$24,045,363	74.68%
5.4	SPECIFIED DISEASE	158,240	\$27,245,712	\$27,300,439	\$0	\$9,509,880	\$9,934,267	36.39%
5.5	ACCIDENT ONLY	5,585,434	\$109,615,562	\$110,621,146	\$11,973	\$43,523,286	\$42,190,276	38.14%
5.6	DISABILITY INCOME	1,328,376	\$303,329,965	\$302,330,839	\$380,940	\$229,521,732	\$238,471,048	78.88%
5.7	DENTAL	959,920	\$245,898,323	\$245,215,424	\$0	\$176,723,210	\$179,056,110	73.02%
5.8	LIMITED BENEFIT	2,589,371	\$162,635,242	\$161,918,619	\$11,069	\$112,628,183	\$115,831,671	71.54%
5.9	SHORT TERM CREDIT DISABILITY	85,734	\$13,207,014	\$13,215,189	\$0	\$3,732,757	\$3,721,543	28.16%
5.10	LONG TERM CREDIT DISABILITY	382	\$101,868	\$116,620	\$0	\$215,563	\$93,997	80.60%
5.11	CREDIT UNEMPLOYMENT	0	\$0	\$0	\$0	\$0	\$0	N/A
5.12	STOP LOSS	1,243,398	\$331,623,405	\$331,119,779	\$13,616	\$254,223,258	\$258,786,878	78.16%
5.13	MEDICARE PART D	148,369	\$149,963,050	\$135,627,899	\$0	\$111,815,472	\$109,296,951	80.59%
5.14	MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT	57,344	\$691,127,193	\$680,220,832	\$0	\$578,694,688	\$576,935,427	84.82%
5.15	TOTAL GROUP	13,218,120	\$6,176,375,862	\$6,146,129,592	\$417,598	\$4,911,623,433	\$4,896,386,297	79.67%
<u>TOTAL INDIVIDUAL AND GROUP BUSINESS</u>								
6	TOTAL ACCIDENT AND HEALTH	15,593,126	\$9,193,669,241	\$9,149,411,973	\$7,762,668	\$7,311,042,490	\$7,398,322,416	80.86%
7.1	COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (3 - 25 EMPLOYEES) (This data is a further break-out of line number 5.1a)	153,227	\$668,203,305	\$667,995,177	\$0	\$482,937,558	\$485,118,181	72.62%
8.1	COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (3-25 EMPLOYEES) in associations with rate differentials exceeding 20%	0	\$0	\$0	\$0	\$0	\$0	N/A
8.2	COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (3-25 EMPLOYEES) in associations with rate differentials NOT exceeding 20%	0	\$0	\$0	\$0	\$0	\$0	N/A
8.3	COMPREHENSIVE MEDICAL EXPENSE - LARGE EMPLOYER: in association plans with rate differentials exceeding 20%	0	\$0	\$0	\$0	\$0	\$0	N/A
8.4	COMPREHENSIVE MEDICAL EXPENSE - LARGE EMPLOYER: in association plans with rate differentials NOT exceeding 20%	497	\$1,739,932	\$1,739,932	\$0	\$1,175,400	\$1,110,933	63.85%

**INDIVIDUAL
ACCIDENT & HEALTH
INSURANCE
BY LINE OF BUSINESS
BY COMPANY**

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL COMPREHENSIVE MEDICAL EXPENSE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	0.14%	11	589	\$1,759,339	\$1,808,748	\$0	\$2,105,203	\$2,064,546	114.14%
2	ALL SAVERS INSURANCE COMPANY	8.68%	4	4,841	\$113,016,297	\$102,195,081	\$0	\$79,077,417	\$93,703,366	91.69%
3	AMERICAN FAMILY MUTUAL INSURANCE COMPANY	0.00%	19	5	\$53,790	\$58,074	\$0	\$53,215	\$63,916	110.06%
4	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	47	8	\$0	\$0	\$0	\$0	\$0	N/A
5	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	26	22	\$11,664	\$10,552	\$0	\$32,626	\$41,287	391.27%
6	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF	0.00%	47	0	\$0	\$0	\$0	\$69	\$69	N/A
7	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	28	1	\$9,771	\$12,633	\$0	\$2,038	-\$1,656	-13.11%
8	AMERICAN STATES INSURANCE COMPANY	0.00%	40	1	\$1,278	\$1,807	\$0	\$471	\$974	53.90%
9	AXA EQUITABLE LIFE INSURANCE COMPANY	0.00%	22	9	\$21,393	\$21,937	\$0	\$255,659	\$311,867	1421.65%
10	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	16.58%	3	51,542	\$215,986,358	\$215,986,358	\$0	\$227,817,593	\$227,249,109	105.21%
11	CELTIC INSURANCE COMPANY	0.00%	30	2	\$7,499	\$7,499	\$0	\$3,416	\$695	9.27%
12	CENTRAL UNITED LIFE INSURANCE COMPANY	0.00%	29	4	\$8,928	\$8,976	\$0	\$30	\$26	0.29%
13	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.00%	44	0	\$295	\$394	\$0	\$0	\$0	0.00%
14	CIGNA HEALTH AND LIFE INSURANCE COMPANY	1.74%	8	5,360	\$22,634,326	\$32,076,605	\$0	\$18,321,532	\$18,323,774	57.13%
15	COMPANION LIFE INSURANCE COMPANY	0.00%	47	0	-\$746	-\$749	\$0	\$0	\$0	0.00%
16	CONNECTICUT GENERAL LIFE INS CO	0.00%	46	4	\$39	\$43	\$0	\$0	\$0	0.00%
17	CONTINENTAL CASUALTY COMPANY	0.00%	39	6	\$1,421	\$1,421	\$0	\$253	\$314	22.10%
18	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	39.53%	1	132,678	\$514,951,655	\$514,951,655	\$0	\$425,615,654	\$493,528,969	95.84%
19	COX HEALTH SYSTEMS INSURANCE COMPANY	2.05%	7	9,781	\$26,708,066	\$26,708,066	\$0	\$23,527,780	\$24,448,272	91.54%
20	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	43	30	\$492	\$584	\$0	\$395	\$395	67.64%
21	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.00%	41	0	\$958	\$919	\$0	\$3,849	\$3,944	429.16%
22	GOLDEN RULE INSURANCE COMPANY	0.01%	17	44	\$97,477	\$121,317	\$0	\$35,027	\$38,595	31.81%
23	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	25	10	\$14,575	\$14,289	\$0	\$13,206	-\$25,564	-178.91%
24	HCC LIFE INSURANCE COMPANY	0.14%	10	3,466	\$1,831,208	\$1,746,686	\$0	\$498,907	\$771,510	44.17%
25	HEALTH CARE SERVICE CORPORATION	0.02%	15	126	\$253,727	\$253,727	\$0	\$343,606	-\$290,436	-114.47%
26	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	24.80%	2	79,137	\$322,982,611	\$324,291,926	\$0	\$272,927,688	\$267,121,917	82.37%
27	HUMANA INSURANCE COMPANY	2.08%	6	6,751	\$27,068,323	\$29,749,637	\$0	\$30,409,501	\$34,137,845	114.75%
28	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.00%	24	12	\$18,024	\$18,024	\$0	\$24,053	\$25,646	142.29%
29	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	42	7	\$574	\$574	\$0	\$0	\$0	0.00%
30	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	47	0	\$0	\$0	\$0	\$0	-\$47	N/A
31	METLIFE INSURANCE COMPANY USA	0.00%	27	22	\$9,858	\$9,095	\$0	\$907	\$584	6.42%
32	METROPOLITAN LIFE INSURANCE COMPANY	0.01%	18	51	\$82,419	\$51,741	\$0	\$16,874	\$15,587	30.13%
33	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	37	0	\$1,901	\$4,309	\$0	\$12,691	\$3,214	74.59%
34	MUTUAL OF OMAHA INSURANCE COMPANY	0.00%	21	55	\$28,268	\$28,399	\$0	\$77,044	\$81,693	287.66%
35	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	45	0	\$256	\$247	\$0	\$0	\$0	0.00%
36	NATIONAL HEALTH INSURANCE COMPANY	0.03%	13	3,787	\$426,684	\$426,684	\$0	\$18,637	\$183,086	42.91%
37	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWE	0.00%	31	1	\$5,671	\$5,810	\$0	\$616	\$2,636	45.37%
38	NEW YORK LIFE INSURANCE COMPANY	0.00%	23	64	\$19,632	\$19,655	\$2,578	\$350	-\$11,408	-58.04%
39	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.00%	32	10	\$3,145	\$2,782	\$0	\$657	\$683	24.55%
40	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.01%	16	230	\$180,699	\$182,693	\$0	\$207,161	\$208,083	113.90%
41	RESERVE NATIONAL INSURANCE COMPANY	0.06%	12	239	\$812,953	\$642,699	\$0	\$649,938	\$569,656	88.63%
42	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	35	48	\$2,542	\$2,603	\$0	\$1,200	-\$6,192	-237.88%
43	STANDARD LIFE AND CASUALTY COMPANY	0.00%	34	1	\$2,615	\$2,641	\$0	\$111	\$111	4.20%
44	STATE FARM MUTUAL AUTOMOBILE INSURANCE COI	0.03%	14	86	\$416,407	\$461,884	\$0	\$243,727	\$146,364	31.69%
45	THRIVENT FINANCIAL FOR LUTHERANS	0.00%	20	4	\$48,337	\$53,025	\$0	\$106,361	-\$85,716	-161.65%
46	TIME INSURANCE COMPANY	1.42%	9	1,774	\$18,456,584	\$18,990,492	\$0	\$27,698,991	\$25,646,494	135.05%
47	TRANSAMERICA LIFE INSURANCE COMPANY	0.00%	33	13	\$2,759	\$2,213	\$0	\$0	\$0	0.00%
48	TRUSTMARK INSURANCE COMPANY	0.00%	36	3	\$2,211	\$2,241	\$0	\$5,000	\$3,912	174.56%
49	UNION LABOR LIFE INSURANCE COMPANY	0.00%	47	0	\$0	\$0	\$0	\$635	\$379	N/A
50	UNITED SECURITY HEALTH AND CASUALTY INSURAN	0.00%	38	0	\$1,697	\$1,697	\$0	\$0	\$0	0.00%
51	UNITEDHEALTHCARE LIFE INSURANCE COMPANY	2.66%	5	5,768	\$34,642,283	\$34,436,109	\$0	\$30,428,137	\$38,654,948	112.25%
52	WESTERN AND SOUTHERN LIFE INSURANCE COMPA	0.00%	47	387	\$0	\$0	\$0	\$0	\$0	N/A
TOTAL		100.00%		306,979	\$1,302,586,263	\$1,305,373,802	\$2,578	\$1,140,538,225	\$1,226,933,447	93.99%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL MEDICARE SUPPLEMENT**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ABILITY INSURANCE COMPANY	0.00%	93	1	\$4,561	\$4,473	\$0	\$5,059	\$5,531	123.65%
2	AETNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	97	10	\$2,522	\$2,368	\$0	\$1,845	\$2,242	94.68%
3	AETNA LIFE INSURANCE COMPANY	0.00%	103	39	\$169	\$343	\$0	\$0	\$0	0.00%
4	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.00%	104	14	\$0	\$0	\$0	\$0	\$0	N/A
5	AMERICAN CONTINENTAL INSURANCE COMPANY	1.38%	11	2,638	\$6,750,061	\$6,739,276	\$0	\$4,398,653	\$4,522,959	67.11%
6	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	0.24%	39	384	\$1,200,509	\$1,209,626	\$0	\$1,037,080	\$1,120,699	92.65%
7	AMERICAN FAMILY MUTUAL INSURANCE COMPANY	1.35%	12	2,114	\$6,615,288	\$6,794,333	\$0	\$4,688,385	\$4,718,328	69.45%
8	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	104	28	\$0	\$0	\$0	\$0	\$0	N/A
9	AMERICAN INCOME LIFE INSURANCE CO	0.00%	96	1	\$2,577	\$2,577	\$0	\$8,832	\$8,538	331.32%
10	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	89	5	\$5,894	\$6,579	\$0	\$27,842	\$29,483	448.14%
11	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURA	0.00%	84	3	\$8,967	\$8,919	\$0	\$7,862	\$6,824	76.51%
12	AMERICAN REPUBLIC CORP INSURANCE COMPANY	1.20%	13	25	\$5,903,622	\$5,932,023	\$0	\$4,185,549	\$4,189,413	70.62%
13	AMERICAN REPUBLIC INSURANCE COMPANY	1.10%	15	2,156	\$5,393,393	\$5,501,207	\$0	\$4,100,449	\$4,423,400	80.41%
14	AMERICAN RETIREMENT LIFE INSURANCE COMPANY	0.29%	37	783	\$1,415,669	\$1,409,594	\$0	\$1,060,570	\$1,095,784	77.74%
15	ASSURED LIFE ASSOCIATION	0.01%	75	27	\$48,944	\$49,331	\$0	\$61,653	\$61,381	124.43%
16	AUTO OWNERS LIFE INSURANCE COMPANY	0.00%	85	4	\$7,683	\$7,783	\$0	\$7,866	\$3,913	50.28%
17	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.49%	29	789	\$2,426,008	\$2,575,422	\$0	\$2,052,492	\$1,629,952	63.29%
18	BANKERS LIFE AND CASUALTY COMPANY	1.11%	14	1,864	\$5,448,024	\$5,657,854	\$0	\$3,649,634	\$3,642,568	64.38%
19	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	8.25%	3	14,806	\$40,466,010	\$40,466,010	\$0	\$29,821,469	\$30,281,140	74.83%
20	CELTIC INSURANCE COMPANY	0.01%	72	20	\$61,983	\$62,929	\$0	\$57,980	\$58,957	93.69%
21	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.02%	63	31	\$115,118	\$116,451	\$0	\$73,303	\$71,968	61.80%
22	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	98	3	\$1,823	\$1,685	\$0	\$4,940	\$6,033	358.04%
23	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.05%	55	67	\$231,708	\$232,866	\$0	\$160,317	\$151,475	65.05%
24	CENTRAL UNITED LIFE INSURANCE COMPANY	0.00%	104	0	\$0	\$0	\$0	\$114	\$102	N/A
25	CHRISTIAN FIDELITY LIFE INSURANCE CO	1.47%	10	2,043	\$7,210,344	\$7,518,373	\$0	\$5,111,402	\$4,944,612	65.77%
26	COLONIAL PENN LIFE INSURANCE COMPANY	2.01%	9	5,493	\$9,853,647	\$9,792,480	\$0	\$6,186,517	\$6,220,895	63.53%
27	COMBINED INSURANCE CO OF AMERICA	0.57%	24	943	\$2,805,537	\$2,810,086	\$0	\$2,483,980	\$2,301,488	81.90%
28	CONNECTICUT GENERAL LIFE INS CO	0.00%	88	5	\$5,945	\$5,933	\$0	\$6,611	\$5,898	99.41%
29	CONSTITUTION LIFE INSURANCE COMPANY	0.50%	28	686	\$2,470,831	\$2,505,678	\$0	\$2,075,767	\$1,802,792	71.95%
30	CONTINENTAL GENERAL INSURANCE COMPANY	0.22%	41	379	\$1,070,048	\$1,099,764	\$0	\$850,054	\$829,382	75.41%
31	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	1.01%	16	1,480	\$4,928,078	\$4,928,418	\$0	\$3,585,490	\$3,650,816	74.08%
32	COUNTRY LIFE INSURANCE COMPANY	0.05%	54	86	\$232,067	\$232,921	\$0	\$147,512	\$145,509	62.47%
33	CSA FRATERNAL LIFE	0.00%	91	2	\$5,197	\$5,116	\$0	\$3,785	\$3,265	63.82%
34	EQUITABLE LIFE & CASUALTY INSURANCE COMPAN'	0.89%	18	1,279	\$4,382,273	\$4,495,692	\$0	\$3,146,270	\$2,324,678	51.71%
35	FAMILY LIFE INSURANCE COMPANY	0.07%	51	92	\$344,508	\$342,889	\$0	\$299,821	\$299,496	87.34%
36	FIRST HEALTH LIFE & HEALTH INSURANCE COMPAN'	0.20%	43	396	\$985,947	\$981,204	\$0	\$583,084	\$700,045	71.35%
37	FORETHOUGHT LIFE INSURANCE COMPANY	0.03%	61	62	\$144,947	\$141,611	\$0	\$94,119	\$92,784	65.52%
38	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.15%	45	162	\$721,519	\$735,779	\$0	\$454,156	\$455,577	61.92%
39	GENWORTH LIFE INSURANCE COMPANY	0.01%	79	7	\$34,304	\$35,340	\$0	\$10,909	\$10,711	30.31%
40	GERBER LIFE INSURANCE COMPANY	0.21%	42	301	\$1,044,753	\$1,050,131	\$0	\$836,097	\$853,759	81.30%
41	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.24%	40	538	\$1,175,412	\$1,184,469	\$0	\$1,005,328	\$945,618	79.83%
42	GOLDEN RULE INSURANCE COMPANY	0.43%	31	800	\$2,098,928	\$2,120,549	\$0	\$1,551,701	\$2,462,693	116.13%
43	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANC	0.13%	47	264	\$648,290	\$652,950	\$0	\$520,242	\$530,605	81.26%
44	GREAT AMERICAN LIFE INSURANCE COMPANY	0.04%	58	62	\$203,484	\$207,622	\$0	\$156,343	\$154,440	74.39%
45	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.02%	64	31	\$111,959	\$119,116	\$0	\$57,827	\$58,867	49.42%
46	HEALTH CARE SERVICE CORPORATION	0.34%	35	656	\$1,653,226	\$1,653,226	\$0	\$1,819,988	\$1,828,025	110.57%
47	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	18.34%	2	35,399	\$89,896,311	\$89,900,296	\$0	\$60,974,941	\$65,041,557	72.35%
48	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.28%	38	395	\$1,370,648	\$1,402,584	\$0	\$1,250,178	\$1,203,277	85.79%
49	HUMANA INSURANCE COMPANY	2.42%	7	5,502	\$11,858,633	\$11,858,633	\$0	\$9,059,838	\$9,103,380	76.77%
50	IDEALIFE INSURANCE COMPANY	0.01%	73	11	\$56,084	\$55,644	\$0	\$63,251	\$61,186	109.96%
51	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & I	0.39%	33	2,271	\$1,903,971	\$1,431,619	\$0	\$561,922	\$878,387	61.36%
52	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.01%	78	37	\$40,764	\$41,896	\$0	\$65,071	\$71,075	169.65%
53	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.01%	77	17	\$46,052	\$43,866	\$0	\$104,881	\$104,492	238.21%
54	KANSAS CITY LIFE INSURANCE COMPANY	0.00%	94	3	\$3,879	\$3,876	\$0	\$5,752	\$5,856	151.08%
55	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.01%	80	24	\$32,955	\$32,955	\$0	\$22,566	\$19,986	60.65%
56	LIFESECURE INSURANCE COMPANY	0.00%	102	1	\$579	\$598	\$0	\$6,034	\$6,171	1031.94%
57	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.00%	87	2	\$7,375	\$7,375	\$0	\$7,403	\$5,980	81.08%
58	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.55%	26	943	\$2,718,829	\$2,727,964	\$0	\$1,865,235	\$1,924,581	70.55%
59	MANHATTAN LIFE INSURANCE COMPANY	0.10%	50	328	\$495,458	\$494,867	\$0	\$332,140	\$373,406	75.46%
60	MEDICO CORP LIFE INSURANCE COMPANY	0.01%	74	25	\$53,254	\$49,627	\$0	\$36,815	\$45,145	90.97%
61	MEDICO INSURANCE COMPANY	0.11%	48	165	\$539,970	\$545,687	\$0	\$408,468	\$399,149	73.15%
62	MUTUAL OF OMAHA INSURANCE COMPANY	26.94%	1	68,963	\$132,065,998	\$131,289,557	\$0	\$103,503,553	\$105,647,483	80.47%
63	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	95	1	\$3,206	\$3,084	\$0	\$449	\$446	14.46%
64	NATIONAL HEALTH INSURANCE COMPANY	0.00%	101	2	\$1,089	\$1,085	\$0	\$2,322	\$2,296	211.61%
65	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	90	4	\$5,768	\$5,768	\$0	\$6,065	\$9,219	159.83%
66	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWE	0.01%	69	33	\$67,646	\$67,436	\$0	\$96,019	\$96,028	142.40%
67	NEW YORK LIFE INSURANCE COMPANY	0.03%	62	33	\$126,147	\$136,079	\$0	\$64,485	\$60,648	44.57%
68	NORTH AMERICAN INSURANCE COMPANY	0.56%	25	910	\$2,750,966	\$2,988,738	\$0	\$2,364,357	\$2,286,303	76.50%
69	OLD AMERICAN INSURANCE COMPANY	0.00%	100	3	\$1,175	\$1,193	\$0	\$53	\$651	54.57%
70	OLD SURETY LIFE INSURANCE COMPANY	2.50%	6	6,269	\$12,255,380	\$12,242,810	\$0	\$7,742,818	\$7,821,167	63.88%
71	OMAHA INSURANCE COMPANY	0.02%	68	80	\$77,102	\$76,429	\$0	\$35,278	\$38,359	50.19%
72	OXFORD LIFE INSURANCE COMPANY	0.48%	30	979	\$2,344,486	\$2,339,824	\$0	\$2,010,304	\$2,046,137	87.45%
73	PACIFICARE LIFE AND HEALTH INSURANCE COMPAN	0.00%	104	0	\$0	\$0	\$0	\$467	-\$3,921	N/A
74	PEKIN LIFE INSURANCE COMPANY	0.02%	67	90	\$80,927	\$62,013	\$0	\$6,019	\$4,898	7.90%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL MEDICARE SUPPLEMENT**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
75	PENNSYLVANIA LIFE INSURANCE COMPANY	0.02%	66	21	\$97,170	\$97,259	\$0	\$41,903	\$40,622	41.77%
76	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.00%	99	1	\$1,684	\$1,687	\$0	\$2,733	\$2,648	156.97%
77	PHYSICIANS LIFE INSURANCE COMPANY	0.34%	34	621	\$1,676,230	\$1,678,842	\$0	\$1,229,276	\$1,192,352	71.02%
78	PHYSICIANS MUTUAL INSURANCE COMPANY	0.66%	20	1,571	\$3,244,543	\$3,265,748	\$0	\$2,217,628	\$2,140,380	65.54%
79	PROVIDENT AMERICAN LIFE AND HEALTH INSURANC	0.01%	70	22	\$64,773	\$70,005	\$0	\$34,453	\$32,963	47.09%
80	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.04%	57	37	\$210,852	\$241,953	\$0	\$85,501	\$125,267	51.77%
81	PYRAMID LIFE INSURANCE COMPANY	0.02%	65	39	\$105,324	\$134,145	\$0	\$56,619	\$56,770	42.32%
82	RESERVE NATIONAL INSURANCE COMPANY	0.54%	27	986	\$2,662,962	\$2,759,510	\$0	\$1,889,532	\$1,948,492	70.61%
83	ROYAL NEIGHBORS OF AMERICA	0.04%	56	33	\$215,400	\$224,767	\$0	\$89,829	\$83,127	36.98%
84	SHELTER LIFE INSURANCE COMPANY	0.05%	53	118	\$251,320	\$273,880	\$0	\$291,469	\$246,956	90.17%
85	SHENANDOAH LIFE INSURANCE COMPANY	0.01%	71	10	\$64,768	\$64,147	\$0	\$35,501	\$35,447	55.26%
86	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.30%	36	681	\$1,457,214	\$1,552,219	\$0	\$1,045,342	\$1,022,688	65.89%
87	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	2.14%	8	4,005	\$10,490,128	\$10,481,369	\$0	\$8,184,106	\$8,112,864	77.40%
88	STATE MUTUAL INSURANCE COMPANY	0.06%	52	79	\$299,383	\$302,830	\$0	\$185,214	\$190,849	63.02%
89	STERLING INVESTORS LIFE INSURANCE COMPANY	0.03%	59	37	\$164,310	\$165,398	\$0	\$119,127	\$112,215	67.85%
90	STERLING LIFE INSURANCE COMPANY	0.98%	17	241,970	\$4,798,992	\$4,874,084	\$0	\$3,769,657	\$3,519,657	72.21%
91	THRIVENT FINANCIAL FOR LUTHERANS	0.59%	22	1,121	\$2,913,246	\$2,928,767	\$0	\$1,850,045	\$1,828,640	62.44%
92	TRANSAMERICA LIFE INSURANCE COMPANY	7.65%	4	2,693	\$37,505,460	\$30,077,036	\$0	\$30,336,950	\$10,853,765	36.09%
93	TRUSTMARK INSURANCE COMPANY	0.00%	82	6	\$15,270	\$15,472	\$0	\$10,679	\$8,355	54.00%
94	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	83	1	\$10,707	\$9,025	\$0	\$37,357	\$34,622	383.62%
95	UNIFIED LIFE INSURANCE COMPANY	0.01%	76	21	\$46,745	\$47,684	\$0	\$91,332	\$125,014	262.17%
96	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	86	3	\$7,508	\$8,909	\$0	\$3,413	\$2,887	32.41%
97	UNION LABOR LIFE INSURANCE COMPANY	0.00%	92	1	\$5,181	\$5,229	\$0	\$1,548	\$879	16.81%
98	UNITED AMERICAN INSURANCE COMPANY	0.66%	21	1,235	\$3,217,760	\$3,284,914	\$0	\$2,052,275	\$1,990,182	60.59%
99	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.17%	44	298	\$828,846	\$836,134	\$0	\$774,136	\$685,126	81.94%
100	UNITED NATIONAL LIFE INSURANCE COMPANY OF AI	0.11%	49	217	\$533,808	\$521,364	\$0	\$460,837	\$369,771	70.92%
101	UNITED OF OMAHA LIFE INSURANCE COMPANY	6.74%	5	11,203	\$33,037,631	\$33,340,201	\$0	\$22,738,263	\$22,282,055	66.83%
102	UNITED TEACHER ASSOCIATES INSURANCE COMPAN	0.14%	46	234	\$690,953	\$710,864	\$0	\$527,427	\$518,657	72.96%
103	UNITED WORLD LIFE INSURANCE COMPANY	0.59%	23	879	\$2,877,941	\$2,907,440	\$0	\$2,011,414	\$2,015,244	69.31%
104	USAA LIFE INSURANCE COMPANY	0.70%	19	1,670	\$3,425,643	\$3,419,699	\$0	\$2,248,001	\$2,287,512	66.89%
105	WASHINGTON NATIONAL INSURANCE COMPANY	0.43%	32	608	\$2,085,163	\$2,131,082	\$0	\$1,370,764	\$1,295,695	60.80%
106	WESTERN CATHOLIC UNION	0.03%	60	107	\$159,203	\$112,514	\$0	\$74,882	\$90,451	80.39%
107	WILCO LIFE INSURANCE COMPANY	0.01%	81	11	\$27,133	\$28,998	\$0	\$18,406	\$17,778	61.31%
TOTAL		100.00%		434,608	\$490,239,680	\$483,785,674	\$0	\$360,881,200	\$347,175,917	71.76%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LONG TERM CARE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ABILITY INSURANCE COMPANY	1.28%	18	1,353	\$2,890,361	\$2,880,875	\$0	\$4,216,380	\$4,102,514	142.41%
2	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	82	2	\$5,353	\$5,353	\$0	\$0	\$0	0.00%
3	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	2.22%	13	3,342	\$5,011,372	\$5,131,015	\$0	\$2,673,050	\$2,680,716	52.25%
4	ALLSTATE LIFE INSURANCE COMPANY	0.00%	84	0	\$1,026	\$1,026	\$0	\$0	\$0	0.00%
5	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	0.16%	49	441	\$359,971	\$442,095	\$0	\$698,698	\$743,071	168.08%
6	AMERICAN FAMILY MUTUAL INSURANCE COMPANY	0.32%	35	494	\$722,005	-\$244,568	\$0	\$521,842	\$815,055	-333.26%
7	AMERICAN FIDELITY ASSURANCE COMPANY	0.18%	47	299	\$411,594	\$414,035	\$0	\$334,083	\$444,498	107.36%
8	AMERICAN GENERAL LIFE INSURANCE CO	0.21%	43	151	\$473,324	\$477,340	\$0	\$791,907	\$1,270,951	266.26%
9	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.18%	48	217	\$400,777	\$404,396	\$0	\$935,750	\$472,286	116.79%
10	AMERICAN REPUBLIC INSURANCE COMPANY	0.21%	44	499	\$470,538	\$483,978	\$0	\$287,167	\$141,597	29.26%
11	ASSURITY LIFE INSURANCE COMPANY	0.03%	66	18	\$64,587	\$75,455	\$0	\$0	\$0	0.00%
12	AUTO OWNERS LIFE INSURANCE COMPANY	0.13%	50	157	\$285,346	\$282,571	\$0	\$115,911	\$147,347	52.15%
13	BANKERS LIFE AND CASUALTY COMPANY	8.01%	3	12,503	\$18,115,613	\$19,522,547	\$0	\$17,489,623	\$21,524,347	110.25%
14	BERKSHIRE LIFE INSURANCE COMPANY OF AMERIC/	0.52%	26	176	\$1,171,975	\$1,191,158	\$0	\$125,725	\$233,645	19.61%
15	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	0.27%	38	370	\$612,862	\$612,862	\$0	\$363,844	\$363,844	59.37%
16	CATHOLIC ORDER OF FORESTERS	0.01%	74	20	\$20,005	\$20,005	\$0	\$10,324	\$11,284	56.41%
17	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	79	9	\$8,530	\$8,583	\$0	\$12,000	\$32,678	380.73%
18	CENTRAL UNITED LIFE INSURANCE COMPANY	0.00%	85	1	\$560	\$563	\$0	\$13,142	\$11,694	2077.09%
19	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.08%	54	112	\$171,880	\$246,266	\$0	\$548,966	\$605,436	245.85%
20	CINCINNATI LIFE INSURANCE COMPANY THE	0.01%	72	24	\$28,741	\$29,019	\$0	\$0	\$2,073	7.14%
21	CMFG LIFE INSURANCE COMPANY	0.41%	30	827	\$929,816	\$946,219	\$0	\$60,823	-\$746	-0.08%
22	COMBINED INSURANCE CO OF AMERICA	0.01%	73	14	\$24,165	\$23,096	\$0	\$0	\$999	4.33%
23	CONSTITUTION LIFE INSURANCE COMPANY	0.05%	62	50	\$104,085	\$105,553	\$0	\$412,997	\$358,686	339.82%
24	CONTINENTAL CASUALTY COMPANY	2.38%	12	3,193	\$5,383,294	\$3,343,284	\$0	\$8,547,031	\$13,603,103	406.88%
25	CONTINENTAL GENERAL INSURANCE COMPANY	0.30%	36	330	\$673,252	\$750,174	\$0	\$1,334,045	\$2,545,212	339.28%
26	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.05%	59	86	\$114,026	\$114,034	\$0	\$281,319	\$286,445	251.19%
27	COUNTRY LIFE INSURANCE COMPANY	0.22%	42	346	\$503,062	\$484,955	\$0	\$162,031	\$355,126	73.23%
28	EQUITABLE LIFE & CASUALTY INSURANCE COMPAN	4.01%	8	3,494	\$9,072,535	\$9,133,027	\$0	\$8,973,228	\$4,665,094	51.08%
29	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.10%	51	185	\$230,251	\$231,667	\$0	\$227,026	\$226,895	97.94%
30	FORETHOUGHT LIFE INSURANCE COMPANY	0.08%	53	79	\$172,447	\$172,447	\$0	\$0	\$0	0.00%
31	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.06%	56	171	\$128,960	\$133,508	\$0	\$702,756	\$693,879	519.73%
32	GENWORTH LIFE INSURANCE COMPANY	20.94%	1	33,597	\$47,358,342	\$48,115,421	\$0	\$35,771,324	\$42,500,447	88.33%
33	GREAT AMERICAN LIFE INSURANCE COMPANY	0.05%	60	91	\$109,263	\$105,825	\$0	\$0	\$664	0.63%
34	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.46%	28	555	\$1,047,042	\$1,056,675	\$0	\$647,922	-\$368,374	-34.86%
35	GUARANTY INCOME LIFE INSURANCE COMPANY	0.02%	70	42	\$42,330	\$42,139	\$0	\$40,574	\$40,930	97.13%
36	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	0.03%	67	93	\$60,286	\$63,309	\$0	\$481,463	\$567,916	897.05%
37	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.19%	46	189	\$431,539	\$426,842	\$0	\$914,591	\$922,575	216.14%
38	JOHN ALDEN LIFE INSURANCE COMPANY	0.19%	45	507	\$440,017	\$435,642	\$0	\$1,234,787	\$2,014,199	462.35%
39	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPA	0.01%	75	13	\$17,447	\$17,696	\$0	\$0	-\$160,631	-907.72%
40	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	9.94%	2	12,207	\$22,471,786	\$22,925,556	\$0	\$12,206,667	\$21,983,100	95.89%
41	KANAWHA INSURANCE COMPANY	0.35%	33	189	\$799,105	\$799,105	\$0	\$1,232,508	\$1,550,679	194.05%
42	KNIGHTS OF COLUMBUS	1.39%	17	2,890	\$3,142,093	\$3,175,340	\$0	\$695,856	\$946,780	29.82%
43	LIFESECURE INSURANCE COMPANY	0.23%	41	419	\$513,710	\$517,504	\$0	\$0	\$9,047	1.75%
44	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.03%	65	65	\$69,400	\$77,267	\$0	\$40,302	\$37,929	49.09%
45	LONGEVITY INSURANCE COMPANY	0.00%	80	4	\$6,787	\$6,783	\$0	\$104,093	\$12,793	188.60%
46	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.01%	78	14	\$13,677	\$11,155	\$0	\$0	\$11,151	99.96%
47	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	1.16%	20	1,305	\$2,627,656	\$2,740,891	\$0	\$336,974	\$469,764	17.14%
48	MEDAMERICA INSURANCE COMPANY	0.48%	27	834	\$1,093,931	\$1,069,832	\$0	\$418,212	\$427,728	39.98%
49	MEDICO INSURANCE COMPANY	0.00%	81	2	\$5,879	\$5,695	\$0	\$0	\$262	4.60%
50	METLIFE INSURANCE COMPANY USA	0.64%	24	732	\$1,440,625	\$1,736,521	\$0	\$2,971,702	\$4,605,309	265.20%
51	METROPOLITAN LIFE INSURANCE COMPANY	4.30%	7	5,236	\$9,730,921	\$9,730,921	\$0	\$2,547,491	\$4,257,163	43.75%
52	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.02%	71	26	\$37,135	\$37,263	\$0	\$2,600	\$2,600	6.98%
53	MINNESOTA LIFE INSURANCE COMPANY	0.05%	61	54	\$104,144	\$107,284	\$0	\$0	\$0	0.00%
54	MUTUAL OF OMAHA INSURANCE COMPANY	3.70%	9	4,352	\$8,372,253	\$7,996,532	\$0	\$4,160,474	\$5,222,169	65.31%
55	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPA	0.01%	76	24	\$17,426	\$17,426	\$0	\$0	\$0	0.00%
56	NEW YORK LIFE INSURANCE COMPANY	2.17%	14	2,856	\$4,897,996	\$4,791,098	\$71	\$1,740,705	\$1,532,243	31.98%
57	NORTHWESTERN LONG TERM CARE INSURANCE CO/	5.75%	4	5,947	\$13,013,119	\$12,815,073	-\$942	\$832,326	\$2,131,781	16.63%
58	PENNSYLVANIA LIFE INSURANCE COMPANY	0.07%	55	115	\$158,161	\$161,498	\$0	\$100,864	\$55,939	34.64%
59	PHYSICIANS MUTUAL INSURANCE COMPANY	0.41%	31	604	\$926,831	\$931,980	\$0	\$640,050	\$983,727	105.55%
60	PRINCIPAL LIFE INSURANCE COMPANY	0.06%	57	139	\$126,142	\$97,487	\$0	\$29,981	\$29,129	29.88%
61	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP/	0.25%	39	276	\$570,329	\$587,573	\$0	\$134,317	\$308,999	52.59%
62	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	1.48%	16	1,470	\$3,338,874	\$3,355,358	\$0	\$1,483,610	\$1,987,331	59.23%
63	PYRAMID LIFE INSURANCE COMPANY	0.03%	64	26	\$73,298	\$93,354	\$0	\$117,225	\$117,540	125.91%
64	RIVERSOURCE LIFE INSURANCE COMPANY	1.62%	15	2,476	\$3,658,145	\$3,699,289	\$0	\$5,134,058	\$5,155,575	139.37%
65	SENIOR HEALTH INSURANCE COMPANY OF PENNSYL	1.26%	19	1,726	\$2,855,202	\$3,579,876	\$0	\$7,947,267	\$8,003,821	223.58%
66	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.02%	69	56	\$45,175	\$49,484	\$0	\$380,624	\$589,945	1192.19%
67	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	3.47%	10	4,517	\$7,837,876	\$2,980,520	\$0	\$3,206,503	\$4,346,586	145.83%
68	STATE LIFE INSURANCE COMPANY	0.28%	37	327	\$625,620	\$635,767	\$0	\$355,053	\$480,864	75.64%
69	STATE MUTUAL INSURANCE COMPANY	0.04%	63	234	\$81,668	\$81,668	\$0	\$128,478	\$123,113	150.75%
70	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	0.09%	52	128	\$211,433	\$212,615	\$0	\$281,478	\$399,875	188.07%
71	THRIVENT FINANCIAL FOR LUTHERANS	3.09%	11	4,930	\$6,997,118	\$6,993,571	\$0	\$10,215,741	\$12,684,313	181.37%
72	TIAA-CREF LIFE INSURANCE COMPANY	0.05%	58	59	\$120,831	\$120,410	\$0	\$18,597	\$20,323	16.88%
73	TIME INSURANCE COMPANY	0.41%	29	817	\$935,777	\$963,725	\$0	\$2,452,440	\$4,478,901	464.75%
74	TRANSAMERICA LIFE INSURANCE COMPANY	4.35%	6	5,696	\$9,827,613	\$10,216,299	\$0	\$12,810,991	\$16,718,407	163.64%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LONG TERM CARE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
75	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	5.19%	5	23,528	\$11,744,562	\$8,898,722	\$0	\$4,673,889	\$8,508,992	95.62%
76	UNION LABOR LIFE INSURANCE COMPANY	0.00%	83	1	\$5,298	\$5,298	\$0	\$0	\$9,996	188.67%
77	UNION SECURITY INSURANCE COMPANY	0.76%	23	1,176	\$1,721,310	\$1,736,601	\$0	\$1,532,750	\$1,653,987	95.24%
78	UNITED AMERICAN INSURANCE COMPANY	0.24%	40	420	\$543,603	\$533,944	\$0	\$969,008	\$718,760	134.61%
79	UNITED NATIONAL LIFE INSURANCE COMPANY OF AI	0.03%	68	84	\$60,267	\$52,907	\$0	\$75	\$75	0.14%
80	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.82%	22	988	\$1,854,238	\$1,837,634	\$0	\$128,219	\$60,820	3.31%
81	UNITED SECURITY ASSURANCE COMPANY OF PENN	0.57%	25	619	\$1,299,148	\$1,318,251	\$0	\$554,676	\$266,754	20.24%
82	UNITED TEACHER ASSOCIATES INSURANCE COMPAN	0.37%	32	679	\$830,767	\$852,090	\$0	\$327,183	\$361,705	42.45%
83	UNUM LIFE INSURANCE COMPANY OF AMERICA	1.12%	21	1,630	\$2,526,248	\$2,742,209	\$0	\$3,326,193	\$4,637,065	169.10%
84	WASHINGTON NATIONAL INSURANCE COMPANY	0.34%	34	335	\$763,783	\$939,593	\$0	\$1,082,159	\$726,320	77.30%
85	WOODMEN OF THE WORLD LIFE INSURANCE SOCIET	0.01%	77	10	\$14,773	\$14,861	\$0	\$0	\$0	0.00%
TOTAL		100.00%		154,272	\$226,180,312	\$219,939,917	-\$871	\$174,251,668	\$218,484,815	99.34%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL SPECIFIED DISEASE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY OF NEW YOR	0.00%	105	1	\$0	\$0	\$0	\$0	\$0	N/A
2	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	35.37%	1	143,651	\$28,274,089	\$28,124,690	\$0	\$13,534,044	\$14,330,114	50.95%
3	AMERICAN FIDELITY ASSURANCE COMPANY	5.30%	5	14,264	\$4,235,235	\$4,296,246	\$0	\$1,509,243	\$2,060,537	47.96%
4	AMERICAN GENERAL LIFE INSURANCE CO	0.39%	20	1,462	\$308,386	\$303,702	\$0	\$124,058	\$9,467	3.12%
5	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.00%	89	8	\$311	\$311	\$0	\$420	\$85	27.33%
6	AMERICAN HERITAGE LIFE INSURANCE COMPANY	1.88%	8	7,844	\$1,502,830	\$1,499,107	\$0	\$1,066,516	\$1,080,076	72.05%
7	AMERICAN HOME LIFE INSURANCE COMPANY	0.00%	88	11	\$405	\$430	\$0	\$0	\$0	0.00%
8	AMERICAN INCOME LIFE INSURANCE CO	0.19%	31	1,900	\$151,039	\$151,214	\$0	\$27,201	\$28,128	18.60%
9	AMERICAN NATIONAL INSURANCE COMPANY	0.14%	34	385	\$115,237	\$115,836	\$0	\$54,974	\$61,904	53.44%
10	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.06%	49	46	\$44,969	\$45,239	\$0	\$17,958	\$18,676	41.28%
11	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	73	46	\$2,225	\$2,285	\$0	\$0	-\$842	-36.85%
12	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	74	17	\$1,784	\$1,784	\$0	\$0	\$0	0.00%
13	ASSURITY LIFE INSURANCE COMPANY	0.20%	30	233	\$158,610	\$158,386	\$0	\$81,026	\$85,070	53.71%
14	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	105	20	\$0	\$0	\$0	\$0	\$0	N/A
15	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.11%	43	253	\$86,725	\$92,066	\$0	\$63,223	\$60,717	65.95%
16	BANKERS LIFE AND CASUALTY COMPANY	0.59%	16	1,203	\$470,950	\$464,293	\$0	\$80,592	\$103,601	22.31%
17	CANADA LIFE ASSURANCE COMPANY	0.01%	66	6	\$5,799	\$6,380	\$0	\$28,249	\$28,249	442.77%
18	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	78	3	\$1,086	\$1,201	\$0	\$0	-\$3,383	-281.68%
19	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	95	2	\$239	\$234	\$0	\$50	\$50	21.37%
20	CENTRAL UNITED LIFE INSURANCE COMPANY	1.70%	10	3,481	\$1,356,595	\$1,363,945	\$0	\$462,164	\$411,235	30.15%
21	CHESAPEAKE LIFE INSURANCE COMPANY THE	1.54%	11	4,797	\$1,227,232	\$1,217,710	\$0	\$422,500	\$547,382	44.95%
22	CICA LIFE INSURANCE COMPANY OF AMERICA	0.00%	97	1	\$200	\$199	\$0	\$0	\$0	0.00%
23	CINCINNATI LIFE INSURANCE COMPANY THE	0.00%	100	6	\$171	\$235	\$0	\$0	\$35	14.89%
24	CITIZENS SECURITY LIFE INS CO	0.00%	101	1	\$135	\$147	\$0	\$0	\$0	0.00%
25	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	4.30%	6	8,706	\$3,441,136	\$3,448,986	\$0	\$2,680,509	\$2,770,787	80.34%
26	COMBINED INSURANCE CO OF AMERICA	2.54%	7	10,054	\$2,031,078	\$2,039,787	\$0	\$1,261,177	\$1,144,793	56.12%
27	CONSTITUTION LIFE INSURANCE COMPANY	0.13%	39	307	\$101,710	\$103,144	\$0	\$77,024	\$66,895	64.86%
28	CONTINENTAL CASUALTY COMPANY	0.00%	83	2	\$564	\$564	\$0	\$0	\$0	0.00%
29	CONTINENTAL GENERAL INSURANCE COMPANY	0.01%	61	66	\$10,203	\$10,240	\$0	\$18,298	\$18,955	185.11%
30	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.21%	29	517	\$170,553	\$170,565	\$0	\$20,994	\$21,376	12.53%
31	EMC NATIONAL LIFE COMPANY	0.09%	44	91	\$70,447	\$70,313	\$0	\$1,180	\$422	0.60%
32	EQUITABLE LIFE & CASUALTY INSURANCE COMPAN'	0.12%	40	347	\$98,966	\$99,039	\$0	\$15,888	\$21,166	21.37%
33	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.00%	102	2	\$80	\$80	\$0	\$0	\$0	0.00%
34	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AI	6.30%	4	13,926	\$5,037,232	\$5,033,074	\$0	\$718,922	\$758,463	15.07%
35	FAMILY LIFE INSURANCE COMPANY	0.00%	71	12	\$2,761	\$2,759	\$0	\$450	\$432	15.66%
36	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.36%	22	540	\$285,071	\$273,437	\$0	\$53,279	\$54,582	19.96%
37	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.00%	87	2	\$430	\$440	\$0	\$0	\$0	0.00%
38	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.02%	58	308	\$14,680	\$14,837	\$0	\$945	-\$1,235	-8.32%
39	GOLDEN RULE INSURANCE COMPANY	0.14%	36	569	\$107,985	\$106,808	\$0	\$0	\$0	0.00%
40	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	77	13	\$1,097	\$1,139	\$0	\$0	\$0	0.00%
41	GUARANTEE TRUST LIFE INSURANCE COMPANY	10.84%	3	6,321	\$8,667,503	\$8,710,161	\$0	\$2,944,861	\$3,123,378	35.86%
42	HARTFORD LIFE AND ANNUITY INSURANCE COMPAN	0.01%	64	81	\$8,054	\$7,854	\$0	\$4,506	\$4,415	56.21%
43	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.29%	24	544	\$231,396	\$236,787	\$0	\$49,408	\$28,978	12.24%
44	HORACE MANN LIFE INSURANCE COMPANY	0.00%	82	5	\$633	\$645	\$0	\$0	\$0	0.00%
45	HUMANA INSURANCE COMPANY	0.04%	50	221	\$35,673	\$35,673	\$0	\$25,842	\$25,842	72.44%
46	HUMANADENTAL INSURANCE COMPANY	0.00%	98	1	\$186	\$186	\$0	\$0	\$0	0.00%
47	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	96	3	\$226	\$234	\$0	\$0	\$0	0.00%
48	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.00%	79	3	\$1,078	\$1,078	\$0	\$0	-\$482	-44.71%
49	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.04%	51	242	\$34,879	\$35,020	\$0	\$10,372	\$10,561	30.16%
50	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	76	4	\$1,164	\$1,074	\$0	\$0	\$139	12.94%
51	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	75	4	\$1,451	\$1,455	\$0	\$0	\$106	7.29%
52	KANAWHA INSURANCE COMPANY	0.26%	27	1,222	\$208,365	\$208,365	\$0	\$321,374	\$404,336	194.05%
53	KANSAS CITY LIFE INSURANCE COMPANY	0.00%	103	2	\$64	\$64	\$0	\$0	\$0	0.00%
54	LIBERTY NATIONAL LIFE INSURANCE COMPANY	1.70%	9	4,569	\$1,357,427	\$1,357,190	\$0	\$506,368	\$486,906	35.88%
55	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	104	1	\$9	\$9	\$0	\$0	\$0	0.00%
56	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	90	4	\$306	\$306	\$0	\$0	\$0	0.00%
57	LIFESECURE INSURANCE COMPANY	0.01%	67	39	\$5,714	\$5,899	\$0	\$51,000	\$52,160	884.22%
58	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.81%	14	2,641	\$648,216	\$660,902	\$0	\$260,308	\$314,770	47.63%
59	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	92	1	\$288	\$321	\$0	\$0	-\$13	-4.05%
60	MEDICO CORP LIFE INSURANCE COMPANY	0.00%	93	10	\$270	\$257	\$0	\$0	\$73	28.40%
61	MEDICO INSURANCE COMPANY	0.03%	53	106	\$27,116	\$26,170	\$0	\$2,674	\$3,888	14.86%
62	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.01%	63	6	\$8,341	\$8,538	\$0	\$0	\$1,788	20.94%
63	MUTUAL OF OMAHA INSURANCE COMPANY	0.37%	21	6,709	\$292,676	\$265,658	\$0	\$93,217	\$111,695	42.04%
64	NATIONAL CASUALTY COMPANY	0.00%	86	4	\$441	\$441	\$0	\$0	\$0	0.00%
65	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.02%	57	89	\$16,887	\$16,244	\$0	\$12,060	\$11,986	73.79%
66	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.00%	105	4	\$0	\$0	\$0	\$0	\$0	N/A
67	NATIONAL HEALTH INSURANCE COMPANY	0.00%	99	25	\$177	\$177	\$0	\$0	\$9	5.08%
68	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE	1.31%	13	5,384	\$1,047,007	\$1,071,518	\$0	\$331,507	\$377,338	35.22%
69	NATIONAL UNION FIRE INSURANCE COMPANY OF PI	0.01%	65	9	\$7,019	\$7,019	\$0	\$740	\$684	9.74%
70	OLD AMERICAN INSURANCE COMPANY	0.01%	70	95	\$4,004	\$4,106	\$0	\$0	\$122	2.97%
71	OZARK NATIONAL LIFE INSURANCE COMPANY	0.07%	46	1,059	\$59,163	\$60,534	\$0	\$62,993	\$63,043	104.14%
72	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	94	0	\$245	\$247	\$0	\$75	\$133	53.85%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL SPECIFIED DISEASE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
73	PENNSYLVANIA LIFE INSURANCE COMPANY	0.13%	38	173	\$102,956	\$105,128	\$0	\$72,987	\$40,478	38.50%
74	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.28%	25	877	\$224,693	\$220,440	\$0	\$105,857	\$93,170	42.27%
75	PHYSICIANS MUTUAL INSURANCE COMPANY	0.13%	37	573	\$104,900	\$103,261	\$0	\$41,052	\$41,150	39.85%
76	PROFESSIONAL INSURANCE COMPANY	0.03%	56	101	\$21,051	\$21,013	\$0	\$4,712	\$4,712	22.42%
77	PROTECTIVE LIFE INSURANCE COMPANY	0.17%	33	108	\$133,077	\$129,315	\$0	\$225,935	\$215,447	166.61%
78	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP	1.44%	12	5,288	\$1,152,652	\$1,145,725	\$0	\$352,400	\$334,310	29.18%
79	PYRAMID LIFE INSURANCE COMPANY	0.04%	52	78	\$33,355	\$42,482	\$0	\$46,866	\$46,991	110.61%
80	RELIASTAR LIFE INSURANCE COMPANY OF NEW YO	0.03%	54	30	\$26,403	\$26,903	\$0	\$65,148	\$49,096	182.49%
81	RESERVE NATIONAL INSURANCE COMPANY	0.58%	17	797	\$462,302	\$464,031	\$0	\$266,486	\$316,816	68.27%
82	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	85	2	\$488	\$510	\$0	\$0	\$0	0.00%
83	SETTLERS LIFE INSURANCE COMPANY	0.01%	69	2	\$5,503	\$5,499	\$0	\$0	\$0	0.00%
84	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.14%	35	326	\$110,091	\$111,252	\$0	\$44,223	-\$53,818	-48.37%
85	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.00%	72	4	\$2,382	\$2,409	\$0	\$0	\$0	0.00%
86	STERLING INVESTORS LIFE INSURANCE COMPANY	0.12%	41	156	\$92,797	\$93,411	\$0	\$8,777	\$8,268	8.85%
87	STERLING LIFE INSURANCE COMPANY	0.11%	42	2,364	\$90,947	\$85,880	\$0	\$0	-\$1,815	-2.11%
88	THE RELIABLE LIFE INSURANCE COMPANY	0.17%	32	785	\$133,135	\$133,401	\$0	\$40,000	\$42,712	32.02%
89	TIME INSURANCE COMPANY	0.26%	26	281	\$210,937	\$213,063	\$0	\$6,124	\$29,335	13.77%
90	TRANSAMERICA LIFE INSURANCE COMPANY	0.52%	19	878	\$418,412	\$421,590	\$0	\$415,163	\$434,357	103.03%
91	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.01%	60	197	\$11,152	\$11,760	\$0	\$3,782	\$20,034	170.36%
92	TRUSTMARK INSURANCE COMPANY	0.07%	47	265	\$53,495	\$54,205	\$0	\$100	\$78	0.14%
93	UNIFIED LIFE INSURANCE COMPANY	0.06%	48	163	\$46,545	\$47,393	\$0	\$25,584	\$31,582	66.64%
94	UNION FIDELITY LIFE INSURANCE COMPANY	0.02%	59	126	\$12,516	\$12,563	\$0	\$5,569	\$4,751	37.82%
95	UNITED AMERICAN INSURANCE COMPANY	0.33%	23	1,630	\$263,604	\$263,735	\$0	\$165,379	\$151,163	57.32%
96	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	84	1	\$548	\$547	\$0	\$0	\$419	76.60%
97	UNITED HOME LIFE INSURANCE COMPANY	0.00%	81	2	\$806	\$844	\$0	\$0	\$0	0.00%
98	UNITED INSURANCE COMPANY OF AMERICA	0.00%	80	26	\$928	\$932	\$0	\$0	\$0	0.00%
99	UNITED NATIONAL LIFE INSURANCE COMPANY OF AI	0.08%	45	119	\$61,359	\$62,464	\$0	\$23,555	\$21,997	35.22%
100	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.00%	91	27	\$297	\$313	\$0	\$1,000	\$1,000	319.49%
101	UNITED SECURITY HEALTH AND CASUALTY INSURAN	0.01%	68	0	\$5,648	\$5,648	\$0	\$0	\$0	0.00%
102	UNITED TEACHER ASSOCIATES INSURANCE COMPAN	0.52%	18	1,514	\$418,518	\$419,997	\$0	\$255,679	\$233,875	55.68%
103	VOYA INSURANCE AND ANNUITY COMPANY	0.01%	62	98	\$9,216	\$9,208	\$0	\$2,280	\$2,308	25.07%
104	WASHINGTON NATIONAL INSURANCE COMPANY	16.26%	2	17,230	\$12,999,062	\$12,827,160	\$0	\$8,977,550	\$10,315,077	80.42%
105	WESTERN AND SOUTHERN LIFE INSURANCE COMPA	0.65%	15	801	\$517,838	\$516,548	\$0	\$551,330	\$562,496	108.90%
106	WILCO LIFE INSURANCE COMPANY	0.26%	28	535	\$206,277	\$207,640	\$0	\$230,441	\$206,144	99.28%
107	WOODMEN OF THE WORLD LIFE INSURANCE SOCIET	0.03%	55	117	\$23,593	\$23,734	\$2,813	\$0	\$0	0.00%
TOTAL		100.00%		280,185	\$79,941,706	\$79,734,988	\$2,813	\$38,936,168	\$41,851,725	52.49%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ACCIDENT ONLY**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AAA LIFE INSURANCE COMPANY	0.57%	20	582	\$335,113	\$333,304	\$0	\$97,871	\$88,766	26.63%
2	ACE AMERICAN INSURANCE COMPANY	0.01%	68	52	\$3,972	\$3,972	\$0	\$0	-\$349	-8.79%
3	ALLSTATE LIFE INSURANCE COMPANY	0.01%	71	4	\$3,096	\$3,370	\$0	\$0	\$0	0.00%
4	ALLSTATE LIFE INSURANCE COMPANY OF NEW YOR	0.00%	101	3	\$222	\$217	\$0	\$0	\$0	0.00%
5	AMERICAN AUTOMOBILE INSURANCE COMPANY	0.00%	117	0	\$0	\$0	\$0	\$0	\$336	N/A
6	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	89	13,127	\$612	\$653	\$0	\$0	-\$331	-50.69%
7	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF (	55.29%	1	172,589	\$32,443,733	\$32,300,584	\$0	\$15,467,445	\$15,870,996	49.14%
8	AMERICAN FAMILY MUTUAL INSURANCE COMPANY	0.00%	77	35	\$1,516	\$1,576	\$0	\$0	\$0	0.00%
9	AMERICAN FIDELITY ASSURANCE COMPANY	3.64%	4	6,805	\$2,135,026	\$2,162,641	\$0	\$791,405	\$849,623	39.29%
10	AMERICAN GENERAL LIFE INSURANCE CO	2.72%	6	8,755	\$1,597,424	\$1,595,744	\$0	\$632,095	\$950,772	59.58%
11	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.00%	80	1	\$1,274	\$1,259	\$0	\$0	\$0	0.00%
12	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.76%	18	1,528	\$447,400	\$448,910	\$0	\$173,389	\$83,612	18.63%
13	AMERICAN HOME ASSURANCE COMPANY	0.01%	57	11	\$6,322	\$6,643	\$0	\$0	-\$520	-7.83%
14	AMERICAN INCOME LIFE INSURANCE CO	1.63%	11	26,856	\$955,697	\$956,487	\$0	\$327,776	\$288,392	30.15%
15	AMERICAN NATIONAL INSURANCE COMPANY	0.05%	40	449	\$30,649	\$30,904	\$0	\$0	-\$72	-0.23%
16	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURA	0.00%	111	1	\$30	\$32	\$0	\$0	\$0	0.00%
17	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.01%	55	33	\$6,905	\$6,946	\$0	\$1,000	\$1,040	14.97%
18	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	92	13	\$508	\$521	\$0	\$49	-\$210	-40.31%
19	ASSURANCEAMERICA INSURANCE COMPANY	0.12%	35	1,468	\$71,736	\$67,157	\$0	\$0	\$0	0.00%
20	ASSURITY LIFE INSURANCE COMPANY	0.31%	29	623	\$180,480	\$184,119	\$0	\$23,350	\$24,481	13.30%
21	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	79	19	\$1,286	\$1,280	\$0	\$100	\$83	6.48%
22	ATLANTA LIFE INSURANCE COMPANY	0.00%	109	24	\$145	\$142	\$0	\$0	\$0	0.00%
23	AUTO CLUB LIFE INSURANCE COMPANY	0.01%	58	111	\$6,160	\$6,417	\$0	\$880	\$788	12.28%
24	AXA EQUITABLE LIFE INSURANCE COMPANY	0.06%	38	310	\$36,153	\$37,996	\$0	\$0	\$0	0.00%
25	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	114	4	\$11	\$11	\$0	\$0	\$0	0.00%
26	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.00%	81	5	\$1,125	\$1,194	\$0	\$0	\$6	0.50%
27	BANKERS LIFE AND CASUALTY COMPANY	0.01%	56	96	\$6,539	\$6,545	\$0	\$0	\$467	7.14%
28	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.51%	23	1,018	\$297,349	\$299,108	\$0	\$50,847	\$49,442	16.53%
29	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.00%	114	4	\$11	\$15	\$0	\$0	\$0	0.00%
30	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.00%	117	0	\$0	\$25	\$0	\$0	\$0	0.00%
31	CENTRAL UNITED LIFE INSURANCE COMPANY	0.04%	46	94	\$22,480	\$22,601	\$0	\$5,236	\$4,659	20.61%
32	CHESAPEAKE LIFE INSURANCE COMPANY THE	1.44%	12	7,686	\$842,838	\$835,588	\$0	\$191,200	\$186,443	22.31%
33	CMFG LIFE INSURANCE COMPANY	0.00%	84	24	\$1,021	\$1,017	\$0	\$0	\$0	0.00%
34	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	6.19%	2	10,080	\$3,633,778	\$3,749,136	\$0	\$998,968	\$984,526	26.26%
35	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	100	4	\$239	\$372	\$0	\$0	\$140	37.63%
36	COLORADO BANKERS LIFE INS CO	0.00%	78	4	\$1,384	\$1,384	\$0	\$0	\$0	0.00%
37	COMBINED INSURANCE CO OF AMERICA	3.06%	5	16,799	\$1,796,173	\$1,845,937	\$0	\$972,905	\$1,787,563	96.84%
38	CONTINENTAL CASUALTY COMPANY	0.00%	117	0	\$0	\$0	\$0	\$0	-\$5,738	N/A
39	CONTINENTAL GENERAL INSURANCE COMPANY	0.01%	53	32	\$8,333	\$8,695	\$0	\$900	\$655	7.53%
40	EQUITABLE LIFE & CASUALTY INSURANCE COMPAN'	0.00%	91	2	\$520	\$520	\$0	\$0	\$0	0.00%
41	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.00%	72	146	\$2,195	\$2,265	\$0	\$0	\$0	0.00%
42	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AI	1.71%	9	2,299	\$1,002,284	\$1,001,457	\$0	\$52,656	\$54,885	5.48%
43	FAMILY LIFE INSURANCE COMPANY	0.00%	86	11	\$888	\$887	\$0	\$0	\$0	0.00%
44	FARMERS MUTUAL HAIL INSURANCE COMPANY OF II	0.00%	96	25	\$375	\$387	\$0	\$0	\$0	0.00%
45	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.50%	24	2,506	\$290,828	\$289,412	\$0	\$150,000	\$150,000	51.83%
46	FEDERAL INSURANCE COMPANY	0.43%	26	3,383	\$253,932	\$303,526	\$0	\$0	\$42,637	14.05%
47	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.00%	99	58	\$245	\$280	\$0	\$0	\$0	0.00%
48	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.07%	37	506	\$41,037	\$39,362	\$0	\$2,136	\$2,188	5.56%
49	GENWORTH LIFE AND ANNUITY INSURANCE COMPAI	0.00%	104	1	\$173	\$177	\$0	\$640	\$636	359.32%
50	GERBER LIFE INSURANCE COMPANY	0.36%	27	2,603	\$208,386	\$209,458	\$0	\$19,798	\$20,216	9.65%
51	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.93%	16	4,432	\$548,118	\$550,538	\$0	\$423,850	\$402,357	73.08%
52	GOLDEN RULE INSURANCE COMPANY	0.01%	59	36	\$5,342	\$5,246	\$0	\$249	\$246	4.69%
53	GOVERNMENT EMPLOYEES INSURANCE CO	0.00%	94	4	\$441	\$441	\$0	\$0	-\$22	-4.99%
54	GUARANTEE TRUST LIFE INSURANCE COMPANY	1.35%	14	2,897	\$791,570	\$761,661	\$0	\$224,108	\$311,858	40.94%
55	HARTFORD LIFE AND ANNUITY INSURANCE COMPAN	0.00%	75	50	\$1,980	\$3,975	\$0	\$2,280	\$2,234	56.20%
56	HCC LIFE INSURANCE COMPANY	1.69%	10	17	\$993,810	\$1,883,577	\$0	\$2,845,276	\$10,273,993	545.45%
57	HORACE MANN LIFE INSURANCE COMPANY	0.00%	108	7	\$147	\$147	\$0	\$0	-\$1	-0.68%
58	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	113	1	\$14	\$15	\$0	\$0	\$0	0.00%
59	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.07%	36	261	\$42,310	\$42,809	\$0	\$11,985	\$14,833	34.65%
60	INDEPENDENT ORDER OF FORESTERS THE	0.12%	34	239	\$72,474	\$72,474	\$0	\$0	\$0	0.00%
61	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	89	47	\$612	\$660	\$0	\$0	\$0	0.00%
62	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	106	1	\$155	\$155	\$0	\$0	\$75	48.39%
63	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	103	3	\$182	\$230	\$0	\$0	\$1	0.43%
64	KANAWHA INSURANCE COMPANY	0.05%	42	322	\$28,247	\$28,247	\$0	\$43,567	\$54,814	194.05%
65	LIBERTY NATIONAL LIFE INSURANCE COMPANY	1.38%	13	16,508	\$808,700	\$809,427	\$0	\$273,784	\$267,776	33.08%
66	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.04%	45	5	\$23,577	\$23,587	\$0	\$0	\$0	0.00%
67	LIFE OF THE SOUTH INSURANCE COMPANY	0.00%	87	3	\$709	\$800	\$0	\$0	-\$48	-6.00%
68	LIFESecure INSURANCE COMPANY	0.00%	112	1	\$23	\$23	\$0	\$0	\$0	0.00%
69	LIFESHIELD NATIONAL INSURANCE CO	0.00%	102	2	\$209	\$233	\$0	\$0	\$0	0.00%
70	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.01%	63	80	\$4,633	\$4,633	\$0	\$6	\$0	0.00%
71	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.52%	22	212	\$304,531	\$339,055	\$0	\$389,519	\$366,579	108.12%
72	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.13%	33	448	\$75,759	\$74,370	\$0	\$19,193	\$17,580	23.64%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ACCIDENT ONLY**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
73	MAPFRE LIFE INSURANCE COMPANY	0.00%	74	26	\$2,047	\$2,038	\$0	\$0	\$0	0.00%
74	MARKEL INSURANCE COMPANY	0.49%	25	61,421	\$287,562	\$334,784	\$0	\$34,673	\$51,821	15.48%
75	MEDICO INSURANCE COMPANY	0.00%	98	5	\$289	\$331	\$0	\$0	-\$81	-24.47%
76	MERIT LIFE INSURANCE CO	0.55%	21	1,515	\$324,844	\$324,844	\$0	\$53,744	\$76,017	23.40%
77	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	117	2	-\$1	-\$1	\$0	\$0	\$0	0.00%
78	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.05%	43	2	\$27,488	\$27,487	\$0	\$4,150	\$2,279	8.29%
79	MUTUAL OF OMAHA INSURANCE COMPANY	1.14%	15	5,819	\$667,872	\$667,699	\$0	\$385,549	\$364,256	54.55%
80	NATIONAL CASUALTY COMPANY	0.00%	88	23	\$682	\$810	\$0	\$0	\$0	0.00%
81	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	105	1	\$168	\$168	\$0	\$0	\$0	0.00%
82	NATIONAL HEALTH INSURANCE COMPANY	0.01%	62	421	\$4,809	\$4,756	\$0	\$0	-\$417	-8.77%
83	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE	0.92%	17	2,816	\$540,536	\$553,191	\$0	\$220,488	\$250,971	45.37%
84	NATIONAL UNION FIRE INSURANCE COMPANY OF PI	0.00%	107	2	\$151	\$151	\$0	\$0	\$0	0.00%
85	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH	0.00%	97	2	\$291	\$328	\$0	\$0	\$0	0.00%
86	OLD AMERICAN INSURANCE COMPANY	0.01%	54	237	\$8,213	\$8,544	\$0	\$8,017	\$8,260	96.68%
87	OLD REPUBLIC INSURANCE COMPANY	0.01%	66	68	\$4,278	\$13,321	\$0	\$5,812	\$2,288	17.18%
88	OLD REPUBLIC LIFE INSURANCE COMPANY	0.01%	60	248	\$5,333	\$5,333	\$0	\$4,027	\$4,027	75.51%
89	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	85	2	\$948	\$961	\$0	\$50	\$79	8.22%
90	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.00%	117	0	\$0	\$125	\$0	\$0	\$0	0.00%
91	PENNSYLVANIA LIFE INSURANCE COMPANY	0.20%	31	380	\$116,896	\$119,362	\$0	\$75,695	\$41,980	35.17%
92	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.05%	39	152	\$31,967	\$32,339	\$0	\$19,058	\$18,887	58.40%
93	PHYSICIANS MUTUAL INSURANCE COMPANY	0.05%	41	184	\$29,022	\$28,935	\$0	\$1,200	\$2,402	8.30%
94	PROFESSIONAL INSURANCE COMPANY	0.01%	67	18	\$4,158	\$4,150	\$0	\$0	\$166	4.00%
95	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP	2.49%	7	5,494	\$1,458,892	\$1,423,539	\$0	\$196,269	\$176,104	12.37%
96	RELIANCE STANDARD LIFE INSURANCE COMPANY	0.01%	69	21	\$3,821	\$3,821	\$0	\$0	\$0	0.00%
97	RESERVE NATIONAL INSURANCE COMPANY	0.25%	30	867	\$149,579	\$157,792	\$0	\$51,965	\$44,898	28.45%
98	SAGICOR LIFE INSURANCE COMPANY	0.00%	76	2	\$1,829	\$954	\$0	\$0	\$0	0.00%
99	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	93	34	\$442	\$461	\$0	\$0	\$0	0.00%
100	STANDARD LIFE AND ACCIDENT INSURANCE COMPAN	0.03%	48	872	\$17,090	\$17,958	\$0	\$0	-\$211	-1.17%
101	STARMOUNT LIFE INSURANCE COMPANY	0.01%	61	44	\$4,953	\$4,923	\$0	\$0	\$0	0.00%
102	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	0.00%	117	0	-\$7	\$8	\$0	\$0	-\$47	-587.50%
103	THE RELIABLE LIFE INSURANCE COMPANY	0.31%	28	2,669	\$183,906	\$184,251	\$0	\$66,860	\$61,269	33.25%
104	THE TRAVELERS PROTECTIVE ASSOCIATION OF AME	0.04%	47	1,568	\$22,176	\$22,176	\$0	\$14,298	\$14,080	63.49%
105	TIME INSURANCE COMPANY	1.77%	8	3,745	\$1,037,655	\$1,043,745	\$0	\$70,436	\$67,909	6.51%
106	TRANSAMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	95	7	\$428	\$287	\$0	\$0	\$0	0.00%
107	TRANSAMERICA LIFE INSURANCE COMPANY	0.60%	19	3,498	\$354,689	\$301,396	\$0	\$153,543	\$75,376	25.01%
108	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.02%	51	182	\$9,358	\$7,225	\$0	\$0	\$0	0.00%
109	TRAVELERS INDEMNITY COMPANY	0.00%	117	0	\$0	\$281	\$0	\$0	\$0	0.00%
110	TRUSTMARK INSURANCE COMPANY	0.04%	44	156	\$24,514	\$24,839	\$0	\$8,275	\$6,474	26.06%
111	UNIFIED LIFE INSURANCE COMPANY	0.01%	70	94	\$3,532	\$3,644	\$0	\$0	\$0	0.00%
112	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	65	74	\$4,287	\$4,303	\$0	\$0	\$0	0.00%
113	UNION LABOR LIFE INSURANCE COMPANY	0.00%	73	22	\$2,099	\$2,125	\$0	\$0	\$673	31.67%
114	UNION SECURITY INSURANCE COMPANY	0.00%	116	1	\$5	\$5	\$0	\$0	\$0	0.00%
115	UNITED AMERICAN INSURANCE COMPANY	0.03%	50	301	\$15,848	\$15,574	\$0	\$2,244	\$978	6.28%
116	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.00%	83	37	\$1,024	\$1,075	\$0	\$50	\$9	0.84%
117	UNITED INSURANCE COMPANY OF AMERICA	0.01%	52	108	\$8,546	\$8,594	\$0	\$150	\$150	1.75%
118	UNITED NATIONAL LIFE INSURANCE COMPANY OF AI	0.00%	82	3	\$1,080	\$1,086	\$0	\$0	\$0	0.00%
119	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.00%	110	1	\$52	\$57	\$0	\$80	\$0	0.00%
120	UNITED TEACHER ASSOCIATES INSURANCE COMPAN	0.01%	64	32	\$4,475	\$4,498	\$0	-\$154	\$157	3.49%
121	WASHINGTON NATIONAL INSURANCE COMPANY	4.79%	3	4,863	\$2,812,779	\$2,779,455	\$0	\$1,911,929	\$2,078,790	74.79%
122	WESTERN AND SOUTHERN LIFE INSURANCE COMPAN	0.18%	32	795	\$105,276	\$105,276	\$0	\$24,845	\$0	0.00%
123	WILCO LIFE INSURANCE COMPANY	0.03%	49	72	\$16,305	\$16,407	\$0	\$1,300	-\$4,462	-27.20%
124	WILTON REASSURANCE LIFE COMPANY OF NEW YO	0.00%	117	0	\$0	\$0	\$0	\$663	\$663	N/A
125	ZURICH AMERICAN INSURANCE COMPANY	0.00%	117	0	\$0	\$0	\$0	\$0	-\$5	N/A
TOTAL		100.00%		405,271	\$58,683,332	\$59,637,947	\$0	\$27,509,679	\$36,494,147	61.19%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DISABILITY INCOME**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY OF NEW YOR	0.00%	120	0	\$622	\$613	\$0	\$100	\$100	16.31%
2	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	136	1	\$239	\$239	\$0	\$0	\$0	0.00%
3	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	17.25%	2	35,553	\$18,431,598	\$18,318,533	\$0	\$7,964,017	\$8,095,030	44.19%
4	AMERICAN FAMILY MUTUAL INSURANCE COMPANY	0.00%	100	11	\$2,764	\$4,144	\$0	\$1,000	\$1,000	24.13%
5	AMERICAN FIDELITY ASSURANCE COMPANY	0.00%	111	4	\$916	\$916	\$0	\$1,033	\$1,330	145.20%
6	AMERICAN GENERAL LIFE INSURANCE CO	0.23%	33	1,218	\$246,186	\$215,030	\$0	\$447,696	\$532,265	247.53%
7	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.51%	22	879	\$539,728	\$538,065	\$0	\$202,154	\$60,748	11.29%
8	AMERICAN INCOME LIFE INSURANCE CO	0.00%	122	2	\$503	\$505	\$0	\$0	\$0	0.00%
9	AMERICAN NATIONAL INSURANCE COMPANY	0.01%	88	11	\$5,977	\$5,629	\$0	\$0	-\$461	-8.19%
10	AMERICAN STATES INSURANCE COMPANY	0.02%	63	17	\$21,718	\$30,711	\$0	\$8,012	\$16,565	53.94%
11	AMERICAN UNDERWRITERS LIFE INSURANCE COMP	0.00%	143	1	\$0	\$328	\$0	\$0	\$0	0.00%
12	AMERICAN UNITED LIFE INSURANCE COMPANY	0.01%	74	11	\$14,280	\$15,281	\$0	\$8,878	\$5,211	34.10%
13	AMERITAS LIFE INSURANCE CORP	1.46%	12	1,118	\$1,563,823	\$1,579,740	\$0	\$479,077	\$764,199	48.37%
14	ASSURITY LIFE INSURANCE COMPANY	0.73%	18	975	\$775,431	\$767,335	\$0	\$309,864	\$78,394	10.22%
15	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.05%	55	99	\$50,050	\$49,819	\$0	\$40,873	\$33,766	67.78%
16	ATHENE ANNUITY AND LIFE COMPANY	0.02%	64	39	\$20,194	\$29,032	\$0	\$133,705	\$86,608	298.32%
17	ATLANTA LIFE INSURANCE COMPANY	0.00%	141	1	\$34	\$34	\$0	\$0	\$0	0.00%
18	AURIGEN REINSURANCE COMPANY OF AMERICA	0.00%	123	4	\$492	\$0	\$0	\$0	\$0	N/A
19	AUTO OWNERS LIFE INSURANCE COMPANY	0.07%	46	86	\$73,954	\$79,134	\$0	\$11,450	-\$17,589	-22.23%
20	AXA EQUITABLE LIFE INSURANCE COMPANY	0.30%	29	233	\$325,313	\$329,748	\$0	\$1,705,370	\$1,696,472	514.48%
21	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.00%	93	5	\$3,707	\$3,936	\$0	\$0	\$408	10.37%
22	BANKERS LIFE AND CASUALTY COMPANY	0.07%	44	124	\$78,944	\$87,271	\$0	\$184,024	\$33,460	38.34%
23	BERKSHIRE LIFE INSURANCE COMPANY OF AMERIC	4.18%	6	2,437	\$4,467,630	\$4,590,182	\$0	\$601,691	\$2,512,233	54.73%
24	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.00%	101	340	\$2,544	\$2,539	\$0	\$0	\$0	0.00%
25	CANADA LIFE ASSURANCE COMPANY	0.05%	50	59	\$58,632	\$64,508	\$0	\$285,629	\$285,629	442.78%
26	CENTRAL STATES INDEMNITY COMPANY OF OMAHA	0.03%	58	292	\$37,385	\$37,613	\$0	\$9,085	\$8,072	21.46%
27	CENTRAL UNITED LIFE INSURANCE COMPANY	0.09%	42	175	\$97,718	\$98,247	\$0	\$38,757	\$34,486	35.10%
28	CENTRE LIFE INSURANCE COMPANY	0.13%	38	116	\$136,723	\$137,108	\$0	\$47,323	\$23,562	17.18%
29	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.05%	53	196	\$51,045	\$51,392	\$0	\$1,099	\$1,904	3.70%
30	CINCINNATI LIFE INSURANCE COMPANY THE	0.04%	56	33	\$47,229	\$49,361	\$0	\$0	\$53	0.11%
31	CMFG LIFE INSURANCE COMPANY	0.00%	115	6	\$736	\$673	\$0	\$3,500	\$1,753	260.48%
32	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	2.83%	8	5,940	\$3,022,455	\$3,060,161	\$0	\$1,571,472	\$1,550,508	50.67%
33	COLUMBUS LIFE INSURANCE COMPANY	0.00%	139	0	\$128	\$128	\$0	\$0	\$0	0.00%
34	COMBINED INSURANCE CO OF AMERICA	0.56%	21	1,651	\$594,110	\$591,468	\$0	\$207,962	\$218,279	36.90%
35	COMMERCIAL TRAVELERS MUTUAL INSURANCE COI	0.00%	98	256	\$2,939	\$3,009	\$0	\$1,364	\$1,364	45.33%
36	COMMONWEALTH ANNUITY AND LIFE INSURANCE C	0.01%	82	9	\$8,092	\$8,211	\$0	\$111,823	\$111,991	1363.91%
37	CONNECTICUT GENERAL LIFE INS CO	0.10%	39	104	\$111,555	\$118,311	\$0	\$606,039	\$1,584,262	1339.07%
38	CONSTITUTION LIFE INSURANCE COMPANY	0.00%	129	2	\$357	\$362	\$0	\$16,505	\$14,335	3959.94%
39	CONTINENTAL GENERAL INSURANCE COMPANY	0.02%	66	41	\$17,986	\$18,356	\$0	\$7,297	\$14,859	80.95%
40	COUNTRY LIFE INSURANCE COMPANY	0.23%	34	300	\$240,554	\$240,101	\$0	\$74,893	\$79,511	33.12%
41	EMC NATIONAL LIFE COMPANY	0.00%	89	5	\$5,149	\$5,699	\$0	\$0	\$289	5.07%
42	FARM BUREAU LIFE INSURANCE COMPANY OF MISS	0.02%	67	43	\$17,559	\$17,650	\$0	\$7,504	\$7,504	42.52%
43	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.00%	130	4	\$346	\$346	\$0	\$0	\$0	0.00%
44	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.00%	107	4	\$1,300	\$1,015	\$0	\$0	\$0	0.00%
45	FEDERATED LIFE INSURANCE COMPANY	0.63%	19	693	\$678,118	\$690,171	\$0	\$253,211	\$444,686	64.43%
46	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.01%	85	81	\$7,014	\$7,020	\$0	\$0	\$0	0.00%
47	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.02%	69	8	\$16,434	\$13,791	\$0	\$0	-\$26,176	-189.80%
48	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COM	0.00%	143	0	\$0	\$0	\$0	\$1,853	\$1,853	N/A
49	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.24%	32	231	\$253,012	\$261,057	\$0	\$94,922	\$61,357	23.50%
50	GOLDEN RULE INSURANCE COMPANY	0.01%	79	19	\$10,223	\$10,183	\$0	\$0	\$0	0.00%
51	GREAT WEST LIFE ASSURANCE COMPANY	0.03%	60	62	\$35,683	\$36,092	\$0	\$78,621	\$77,156	213.78%
52	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	125	1	\$437	\$437	\$0	\$100	\$100	22.88%
53	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	1.21%	15	773	\$1,294,754	\$1,288,503	\$18,114	\$1,714,445	\$1,877,011	145.67%
54	HARTFORD LIFE AND ACCIDENT INSURANCE COMPA	0.02%	71	5	\$16,046	\$16,156	\$0	\$115,017	\$114,481	708.60%
55	HARTFORD LIFE AND ANNUITY INSURANCE COMPAN	-0.01%	143	10	-\$5,408	\$378	\$0	\$217	\$213	56.35%
56	HARTFORD LIFE INSURANCE COMPANY	0.01%	87	3	\$6,096	\$7,531	\$0	\$0	\$0	0.00%
57	HORACE MANN LIFE INSURANCE COMPANY	0.01%	84	15	\$7,379	\$7,489	\$0	\$0	-\$627	-8.37%
58	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	1.45%	13	4,170	\$1,546,984	\$1,588,757	\$0	\$889,550	\$523,925	32.98%
59	INDEPENDENT ORDER OF FORESTERS THE	0.00%	110	9	\$924	\$924	\$0	\$0	\$0	0.00%
60	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & /	0.00%	113	9	\$831	\$863	\$0	\$0	\$0	0.00%
61	INVESTORS LIFE INSURANCE COMPANY OF NORTH /	0.00%	137	1	\$201	\$201	\$0	\$0	\$0	0.00%
62	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.36%	25	398	\$382,053	\$389,334	\$0	\$706,223	\$706,223	181.39%
63	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	102	4	\$2,542	\$2,334	\$0	\$0	\$0	0.00%
64	JOHN ALDEN LIFE INSURANCE COMPANY	0.01%	80	10	\$9,791	\$9,736	\$0	\$0	-\$136	-1.40%
65	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.06%	48	66	\$64,957	\$68,556	\$41	\$24,459	\$24,459	35.68%
66	KANAWHA INSURANCE COMPANY	0.26%	30	447	\$281,143	\$281,143	\$0	\$433,624	\$545,564	194.05%
67	KANSAS CITY LIFE INSURANCE COMPANY	0.01%	76	21	\$11,748	\$11,941	\$0	\$14,187	-\$2,268	-18.99%
68	KNIGHTS OF COLUMBUS	0.03%	61	61	\$34,270	\$35,185	\$0	\$7,176	\$32,737	93.04%
69	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	128	2	\$381	\$381	\$0	\$0	\$0	0.00%
70	LEADERS LIFE INSURANCE COMPANY	0.05%	51	9	\$55,525	\$55,525	\$0	\$48,746	\$48,746	87.79%
71	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.00%	132	2	\$313	\$304	\$0	\$0	\$0	0.00%
72	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.02%	62	2	\$23,101	\$23,101	\$0	\$0	\$0	0.00%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DISABILITY INCOME**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
73	LIFESecure INSURANCE COMPANY	0.00%	140	2	\$41	\$42	\$0	\$0	\$0	0.00%
74	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	118	1	\$639	\$672	\$0	\$0	\$0	0.00%
75	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	103	0	\$2,310	\$2,148	\$0	\$164	\$0	0.00%
76	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	108	2	\$1,109	\$495	\$0	\$0	\$293	59.19%
77	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	7.25%	4	4,167	\$7,740,474	\$7,913,155	\$391,516	\$8,907,235	\$7,444,101	94.07%
78	MEDICO INSURANCE COMPANY	0.00%	95	6	\$3,543	\$3,350	\$0	\$469	\$3,015	90.00%
79	METLIFE INSURANCE COMPANY USA	0.09%	43	70	\$96,482	\$105,842	\$0	\$25,379	-\$3,012,836	-2846.54%
80	METROPOLITAN LIFE INSURANCE COMPANY	3.72%	7	1,896	\$3,974,356	\$3,997,443	\$0	\$1,578,820	\$2,429,866	60.79%
81	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	138	2	\$182	\$187	\$0	\$0	\$0	0.00%
82	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.01%	77	1	\$10,320	\$10,320	\$0	\$0	-\$35	-0.34%
83	MINNESOTA LIFE INSURANCE COMPANY	0.58%	20	299	\$615,606	\$620,938	\$0	\$552,703	-\$48,394	-7.79%
84	MODERN WOODMEN OF AMERICA	0.00%	116	8	\$708	\$754	\$0	\$7,628	-\$6,233	-826.66%
85	MONY LIFE INSURANCE COMPANY	0.32%	28	196	\$337,836	\$339,329	\$98,004	\$179,990	\$111,743	32.93%
86	MTL INSURANCE COMPANY	0.00%	96	2	\$3,340	\$3,106	\$0	\$0	\$0	0.00%
87	MUTUAL OF OMAHA INSURANCE COMPANY	0.39%	24	622	\$418,586	\$429,948	\$0	\$442,589	\$220,553	51.30%
88	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.00%	91	18	\$4,600	\$4,753	\$0	\$19,930	\$19,930	419.31%
89	NATIONAL LIFE INSURANCE COMPANY	0.10%	40	124	\$102,648	\$126,991	\$0	\$445,368	\$440,846	347.15%
90	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE	0.48%	23	867	\$516,230	\$528,314	\$0	\$182,178	\$207,366	39.25%
91	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	121	2	\$592	\$592	\$0	\$7,636	\$4,482	757.09%
92	NEW ENGLAND LIFE INSURANCE COMPANY	0.10%	41	119	\$102,040	\$105,647	\$0	\$89,503	\$23,261	22.02%
93	NEW YORK LIFE INSURANCE COMPANY	0.35%	27	331	\$370,395	\$370,485	\$949	\$1,086,047	\$1,722,740	465.00%
94	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAI	22.34%	1	19,093	\$23,866,976	\$23,802,573	\$6,654,164	\$10,501,932	-\$3,676,151	-15.44%
95	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.24%	31	190	\$259,237	\$259,804	\$0	\$426,572	\$432,327	166.41%
96	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.15%	37	97	\$155,517	\$154,843	\$23,586	\$184,642	\$186,166	120.23%
97	OLD AMERICAN INSURANCE COMPANY	0.00%	126	4	\$426	\$426	\$0	\$0	\$15	3.52%
98	PAN-AMERICAN LIFE INSURANCE COMPANY	0.07%	45	64	\$78,936	\$81,808	\$0	\$171,489	\$191,896	234.57%
99	PAUL REVERE LIFE INSURANCE COMPANY	2.82%	9	2,028	\$3,016,396	\$3,282,110	\$0	\$5,246,294	\$4,417,661	134.60%
100	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.05%	54	66	\$50,175	\$101,464	\$0	\$124,920	\$508,858	501.52%
101	PENNSYLVANIA LIFE INSURANCE COMPANY	0.36%	26	1,194	\$381,779	\$389,834	\$0	\$87,592	\$48,579	12.46%
102	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.01%	83	18	\$7,926	\$8,553	\$0	\$5,174	\$4,331	50.64%
103	PHOENIX LIFE INSURANCE COMPANY	0.04%	57	76	\$43,857	\$43,857	\$0	\$106,362	\$98,255	224.03%
104	PHYSICIANS MUTUAL INSURANCE COMPANY	0.00%	119	4	\$625	\$758	\$0	\$7,480	-\$7,027	-927.04%
105	PRIMERICA LIFE INSURANCE COMPANY	0.00%	106	5	\$1,637	\$1,644	\$0	\$0	-\$183	-11.13%
106	PRINCIPAL LIFE INSURANCE COMPANY	6.91%	5	3,363	\$7,378,878	\$5,702,686	\$0	\$1,753,812	\$1,703,919	29.88%
107	PROFESSIONAL INSURANCE COMPANY	0.22%	35	275	\$238,987	\$238,554	\$0	\$103,762	\$103,596	43.43%
108	PROTECTIVE LIFE INSURANCE COMPANY	0.01%	72	13	\$14,909	\$14,909	\$0	\$12,248	\$7,998	53.65%
109	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP	10.91%	3	19,592	\$11,655,075	\$12,127,140	\$0	\$9,509,412	\$9,108,593	75.11%
110	PROVIDENT LIFE AND CASUALTY INSURANCE COMP	0.20%	36	111	\$214,626	\$216,833	\$0	\$198,192	\$191,483	88.31%
111	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.02%	70	42	\$16,099	\$15,390	\$0	\$2,040	-\$418	-2.72%
112	PYRAMID LIFE INSURANCE COMPANY	0.00%	112	2	\$838	\$1,068	\$0	\$417	\$418	39.14%
113	RELIASTAR LIFE INSURANCE COMPANY	0.00%	97	5	\$3,113	\$3,139	\$0	\$0	-\$3,763	-119.88%
114	RELIASTAR LIFE INSURANCE COMPANY OF NEW YOI	0.00%	135	1	\$278	\$300	\$0	\$0	\$0	0.00%
115	RESERVE NATIONAL INSURANCE COMPANY	0.00%	133	4	\$307	\$433	\$0	\$2,761	\$2,891	667.67%
116	RIVERSOURCE LIFE INSURANCE COMPANY	1.32%	14	1,415	\$1,414,344	\$1,416,642	\$0	\$397,132	\$398,796	28.15%
117	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.00%	109	2	\$1,055	\$1,052	\$0	\$0	\$0	0.00%
118	SECURITY MUTUAL LIFE INSURANCE COMPANY OF N	0.00%	124	2	\$491	\$518	\$0	\$0	\$0	0.00%
119	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	127	1	\$393	\$394	\$0	\$0	\$735	186.55%
120	SETTLERS LIFE INSURANCE COMPANY	0.00%	131	1	\$334	\$334	\$0	\$0	\$0	0.00%
121	SHELTER LIFE INSURANCE COMPANY	0.06%	47	103	\$67,568	\$68,819	\$0	\$235,616	\$543,076	789.14%
122	STANDARD INSURANCE COMPANY	2.76%	10	1,679	\$2,949,149	\$2,932,278	\$0	\$573,171	\$1,207,442	41.18%
123	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	117	7	\$695	\$710	\$0	\$3,871	\$9,053	1275.07%
124	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	2.38%	11	5,349	\$2,537,702	\$2,508,573	\$0	\$1,056,861	\$843,408	33.62%
125	SYMETRA LIFE INSURANCE COMPANY	0.01%	73	25	\$14,614	\$15,694	\$0	\$15,480	\$11,785	75.09%
126	THRIVENT FINANCIAL FOR LUTHERANS	0.78%	17	1,440	\$833,439	\$849,509	\$149,957	\$560,197	\$46,103	5.43%
127	TIME INSURANCE COMPANY	0.00%	90	10	\$4,646	\$4,657	\$0	\$0	\$7	0.15%
128	TRANSAMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	142	1	\$19	\$19	\$0	\$0	\$0	0.00%
129	TRANSAMERICA LIFE INSURANCE COMPANY	0.01%	78	42	\$10,246	\$8,245	\$0	\$20,540	\$7,349	89.13%
130	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.00%	92	54	\$4,090	\$4,243	\$0	\$0	-\$545	-12.84%
131	TRUSTMARK INSURANCE COMPANY	0.06%	49	174	\$62,602	\$63,433	\$0	\$67,569	\$52,864	83.34%
132	UNIFIED LIFE INSURANCE COMPANY	0.00%	105	13	\$1,689	\$1,749	\$0	\$6,000	\$4,618	264.04%
133	UNITED AMERICAN INSURANCE COMPANY	0.00%	134	2	\$289	\$287	\$0	\$0	\$0	0.00%
134	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.01%	75	242	\$12,903	\$13,559	\$0	\$3,614	\$672	4.96%
135	UNITED INSURANCE COMPANY OF AMERICA	0.02%	65	108	\$18,418	\$18,474	\$0	\$2,947	\$3,027	16.39%
136	UNITED LIFE INSURANCE COMPANY	0.02%	68	31	\$16,520	\$16,754	\$0	\$14,350	\$7,210	43.03%
137	UNITED SECURITY HEALTH AND CASUALTY INSURAN	0.00%	104	0	\$2,195	\$2,195	\$0	\$0	\$0	0.00%
138	UNITED TEACHER ASSOCIATES INSURANCE COMPAN	0.00%	99	22	\$2,868	\$3,051	\$0	\$19,310	\$25,556	837.63%
139	UNITEDHEALTHCARE LIFE INSURANCE COMPANY	0.01%	81	80	\$8,874	\$7,824	\$0	\$0	\$0	0.00%
140	UNUM LIFE INSURANCE COMPANY OF AMERICA	1.17%	16	1,017	\$1,252,240	\$1,337,363	\$0	\$3,233,099	\$2,440,113	182.46%
141	USAA LIFE INSURANCE COMPANY	0.05%	52	46	\$52,155	\$53,005	\$0	\$59,042	\$47,682	89.96%
142	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	94	21	\$3,551	\$5,367	\$0	\$18,152	\$21,858	407.27%
143	WESTERN AND SOUTHERN LIFE INSURANCE COMPAN	0.00%	143	62	\$0	\$0	\$0	\$0	\$0	N/A
144	WILCAC LIFE INSURANCE COMPANY	0.03%	59	15	\$37,067	\$37,067	\$0	\$117,500	\$27,500	74.19%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DISABILITY INCOME**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
145	WILCO LIFE INSURANCE COMPANY	0.01%	86	8	\$6,217	\$6,211	\$0	\$1,770	\$1,390	22.38%
146	WOODMEN OF THE WORLD LIFE INSURANCE SOCIET	0.00%	114	16	\$774	\$779	\$0	\$0	\$0	0.00%
TOTAL		100.00%		126,487	\$106,818,978	\$106,351,018	\$7,336,331	\$67,848,508	\$50,847,245	47.81%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DENTAL**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	11.01%	3	10,658	\$3,268,791	\$3,221,168	\$0	\$1,066,102	\$1,046,987	32.50%
2	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.02%	30	10	\$6,114	\$6,135	\$0	\$2,780	\$2,604	42.44%
3	AMERICAN REPUBLIC INSURANCE COMPANY	0.43%	19	152	\$127,267	\$127,267	\$0	\$97,338	\$97,338	76.48%
4	AMERITAS LIFE INSURANCE CORP	0.50%	18	207	\$149,321	\$148,294	\$0	\$73,968	\$71,501	48.22%
5	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	13.45%	2	19,051	\$3,995,279	\$3,995,279	\$0	\$2,580,824	\$2,620,319	65.59%
6	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.00%	37	4	\$833	\$833	\$0	\$564	\$560	67.23%
7	CHESAPEAKE LIFE INSURANCE COMPANY THE	3.40%	11	3,558	\$1,010,006	\$1,000,875	\$0	\$300,768	\$280,951	28.07%
8	CIGNA HEALTH AND LIFE INSURANCE COMPANY	8.12%	4	8,970	\$2,411,956	\$2,064,778	\$0	\$1,897,967	\$2,951,225	142.93%
9	CITIZENS SECURITY LIFE INS CO	2.57%	13	210	\$762,649	\$827,774	\$0	\$426,754	\$431,556	52.13%
10	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.02%	29	54	\$6,360	\$8,728	\$0	\$590	\$6,616	75.80%
11	CONSTITUTION LIFE INSURANCE COMPANY	0.25%	20	189	\$75,455	\$76,519	\$0	\$32,891	\$28,566	37.33%
12	CONTINENTAL GENERAL INSURANCE COMPANY	0.08%	22	70	\$24,526	\$24,407	\$0	\$17,273	\$16,947	69.43%
13	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.00%	41	0	\$0	\$0	\$0	\$0	\$-18,901	N/A
14	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.02%	28	55	\$7,121	\$6,830	\$0	\$1,715	\$1,757	25.72%
15	GOLDEN RULE INSURANCE COMPANY	7.58%	5	4,926	\$2,249,831	\$2,274,661	\$0	\$1,327,936	\$2,041,520	89.75%
16	HEALTH CARE SERVICE CORPORATION	0.01%	34	31	\$2,644	\$2,644	\$0	\$47,622	\$39,911	1509.49%
17	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	23.14%	1	22,521	\$6,871,376	\$6,867,269	\$0	\$3,829,368	\$3,814,978	55.55%
18	HUMANA INSURANCE COMPANY	4.61%	6	5,590	\$1,369,868	\$1,350,073	\$0	\$511,192	\$536,852	39.76%
19	HUMANADENTAL INSURANCE COMPANY	4.30%	9	3,185	\$1,278,478	\$1,296,007	\$0	\$762,790	\$743,327	57.36%
20	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	39	1	\$345	\$423	\$0	\$134	\$235	55.56%
21	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	40	1	\$198	\$206	\$0	\$25	\$14	6.80%
22	MEDICO INSURANCE COMPANY	3.42%	10	1,155	\$1,017,221	\$973,510	\$0	\$528,825	\$521,480	53.57%
23	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.04%	25	36	\$10,982	\$11,276	\$0	\$4,905	\$395	3.50%
24	MUTUAL OF OMAHA INSURANCE COMPANY	0.03%	27	42	\$8,602	\$8,615	\$0	\$3,057	\$4,033	46.81%
25	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.01%	33	11	\$3,404	\$3,351	\$0	\$1,245	\$1,245	37.15%
26	OLD SURETY LIFE INSURANCE COMPANY	0.08%	23	45	\$24,305	\$25,182	\$0	\$22,436	\$22,469	89.23%
27	PENNSYLVANIA LIFE INSURANCE COMPANY	0.08%	21	69	\$24,643	\$24,652	\$0	\$9,788	\$9,325	37.83%
28	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.04%	24	71	\$11,678	\$11,546	\$0	\$1,800	\$2,002	17.34%
29	PHYSICIANS MUTUAL INSURANCE COMPANY	0.03%	26	29	\$9,187	\$9,005	\$0	\$6,013	\$6,103	67.77%
30	PYRAMID LIFE INSURANCE COMPANY	0.00%	38	3	\$681	\$867	\$0	\$163	\$164	18.92%
31	RENAISSANCE LIFE & HEALTH INSURANCE COMPAN	2.98%	12	2,022	\$885,475	\$885,475	\$0	\$672,075	\$677,571	76.52%
32	RESERVE NATIONAL INSURANCE COMPANY	1.12%	16	60	\$332,842	\$331,987	\$0	\$123,624	\$128,461	38.69%
33	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.54%	17	511	\$159,886	\$160,121	\$0	\$144,354	\$162,864	101.71%
34	STARMOUNT LIFE INSURANCE COMPANY	1.12%	15	1,477	\$333,478	\$359,552	\$0	\$172,956	\$183,655	51.08%
35	TIME INSURANCE COMPANY	4.58%	8	4,664	\$1,360,136	\$1,377,457	\$0	\$675,048	\$678,181	49.23%
36	TRANSAMERICA LIFE INSURANCE COMPANY	0.01%	32	8	\$3,457	\$2,772	\$0	\$0	\$0	0.00%
37	TRUASSURE INSURANCE COMPANY	1.75%	14	1,537	\$519,710	\$0	\$0	\$302,698	\$354,818	N/A
38	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.01%	35	4	\$2,547	\$2,147	\$0	\$1,293	\$1,198	55.80%
39	UNITED CONCORDIA LIFE AND HEALTH INSURANCE I	0.01%	31	8	\$4,117	\$4,117	\$0	\$1,764	\$1,451	35.24%
40	UNITED SECURITY HEALTH AND CASUALTY INSURAN	0.01%	36	0	\$2,286	\$2,286	\$0	\$557	\$1,512	66.14%
41	UNITEDHEALTHCARE LIFE INSURANCE COMPANY	4.60%	7	4,080	\$1,367,310	\$1,329,384	\$0	\$506,153	\$516,557	38.86%
TOTAL		100.00%		95,275	\$29,700,365	\$28,823,472	\$0	\$16,157,355	\$17,988,347	62.41%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LIMITED BENEFIT**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	36.02%	1	51,731	\$13,230,577	\$13,149,472	\$0	\$5,691,208	\$6,133,542	46.64%
2	AMERICAN FAMILY MUTUAL INSURANCE COMPANY	0.00%	89	5	\$500	\$443	\$0	\$120	\$120	27.09%
3	AMERICAN FIDELITY ASSURANCE COMPANY	0.06%	43	53	\$20,573	\$20,699	\$0	\$3,140	\$667	3.22%
4	AMERICAN GENERAL LIFE INSURANCE CO	0.27%	34	1,878	\$99,001	\$96,834	\$0	\$91,705	\$95,550	98.67%
5	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.39%	29	462	\$141,985	\$141,821	\$0	\$57,139	\$56,246	39.66%
6	AMERICAN HOME LIFE INSURANCE COMPANY	0.00%	98	1	\$57	\$11	\$0	\$0	\$0	0.00%
7	AMERICAN INCOME LIFE INSURANCE CO	0.11%	40	256	\$39,922	\$36,113	\$0	\$3,996	-\$1,447	-4.01%
8	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.11%	39	47	\$41,199	\$41,489	\$0	\$1,103	\$1,325	3.19%
9	AMERICAN REPUBLIC INSURANCE COMPANY	0.60%	24	375	\$219,729	\$222,204	\$0	\$100,119	\$111,040	49.97%
10	AMERITAS LIFE INSURANCE CORP	0.00%	77	119	\$1,061	\$1,027	\$0	\$735	\$698	67.96%
11	ASSURITY LIFE INSURANCE COMPANY	1.16%	15	688	\$427,422	\$423,322	\$0	\$109,624	\$136,379	32.22%
12	ATLANTA LIFE INSURANCE COMPANY	0.00%	78	17	\$987	\$968	\$0	\$0	\$0	0.00%
13	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.16%	36	49	\$59,336	\$62,990	\$0	\$45,355	\$48,154	76.45%
14	BANKERS LIFE AND CASUALTY COMPANY	0.40%	28	253	\$147,704	\$153,271	\$561	\$74,369	\$180,095	117.50%
15	CATHOLIC FINANCIAL LIFE	0.00%	80	7	\$904	\$974	\$0	\$0	\$0	0.00%
16	CENTRAL UNITED LIFE INSURANCE COMPANY	0.44%	27	355	\$161,149	\$162,023	\$0	\$15,518	\$13,807	8.52%
17	CHESAPEAKE LIFE INSURANCE COMPANY THE	2.48%	10	8,408	\$911,264	\$909,004	\$0	\$190,510	\$204,521	22.50%
18	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	2.07%	11	2,198	\$759,639	\$756,327	\$0	\$426,227	\$394,345	52.14%
19	COMBINED INSURANCE CO OF AMERICA	5.83%	4	13,842	\$2,139,987	\$2,161,088	\$0	\$607,772	\$544,466	25.19%
20	COMMERCIAL TRAVELERS MUTUAL INSURANCE COI	0.01%	63	17	\$3,771	\$3,880	\$0	\$0	\$0	0.00%
21	COMBENEFITS INSURANCE COMPANY	0.00%	86	3	\$606	\$606	\$0	\$32	\$32	5.28%
22	CONSTITUTION LIFE INSURANCE COMPANY	0.58%	25	341	\$212,435	\$215,432	\$0	\$53,148	\$46,157	21.43%
23	CONTINENTAL CASUALTY COMPANY	0.00%	87	5	\$574	\$574	\$0	\$0	\$0	0.00%
24	CONTINENTAL GENERAL INSURANCE COMPANY	0.02%	60	19	\$6,160	\$6,214	\$0	\$4,974	\$4,956	79.76%
25	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	5.17%	6	3,284	\$1,898,212	\$1,898,343	\$0	\$654,313	\$666,235	35.10%
26	EQUITABLE LIFE & CASUALTY INSURANCE COMPAN	3.95%	8	1,797	\$1,451,416	\$1,451,829	\$0	\$802,402	\$805,881	55.51%
27	FAMILY LIFE INSURANCE COMPANY	0.21%	35	196	\$76,865	\$78,141	\$0	\$20,373	\$7,356	9.41%
28	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.01%	72	9	\$1,937	\$1,859	\$0	\$986	\$1,009	54.28%
29	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.00%	93	33	\$178	\$178	\$0	\$0	\$0	0.00%
30	GERBER LIFE INSURANCE COMPANY	0.01%	66	30	\$3,465	\$3,483	\$0	\$0	\$0	0.00%
31	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.04%	45	77	\$16,263	\$16,400	\$0	\$24,286	\$24,731	150.80%
32	GOLDEN RULE INSURANCE COMPANY	0.34%	32	1,306	\$124,149	\$125,970	\$0	\$30,988	\$31,750	25.20%
33	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	99	1	\$41	\$44	\$0	\$0	-\$363	-825.00%
34	GUARANTEE TRUST LIFE INSURANCE COMPANY	6.54%	3	4,887	\$2,400,870	\$2,393,280	\$0	\$709,729	\$789,999	33.01%
35	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	0.93%	18	14,936	\$342,828	\$336,435	\$0	\$163,963	\$158,454	47.10%
36	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.95%	17	594	\$347,853	\$355,958	\$0	\$161,768	\$164,639	46.25%
37	HORACE MANN LIFE INSURANCE COMPANY	0.00%	92	0	\$195	\$195	\$0	\$0	-\$1	-0.51%
38	HUMANA INSURANCE COMPANY	1.42%	13	3,061	\$522,346	\$518,179	\$0	\$152,941	\$142,584	27.52%
39	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.02%	55	47	\$8,330	\$8,997	\$0	\$8,097	\$8,787	97.67%
40	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	90	1	\$289	\$289	\$0	\$0	\$136	47.06%
41	KANAWHA INSURANCE COMPANY	0.04%	46	32	\$14,965	\$14,965	\$0	\$23,081	\$29,039	194.05%
42	KANSAS CITY LIFE INSURANCE COMPANY	0.00%	88	2	\$507	\$506	\$0	\$0	\$1	0.20%
43	KNIGHTS OF COLUMBUS	0.01%	62	18	\$4,859	\$4,908	\$0	\$3,984	\$3,069	62.53%
44	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.35%	31	1,179	\$127,039	\$127,017	\$0	\$47,390	\$45,569	35.88%
45	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.01%	70	3	\$2,205	\$2,205	\$0	\$100	\$3,679	166.85%
46	LIFE OF THE SOUTH INSURANCE COMPANY	0.04%	47	16	\$14,277	\$14,498	\$0	\$896	\$685	4.72%
47	LIFESECURE INSURANCE COMPANY	0.00%	76	1	\$1,213	\$1,275	\$0	\$0	\$0	0.00%
48	LINCOLN BENEFIT LIFE COMPANY	4.34%	7	2,128	\$1,594,814	\$1,609,096	\$0	\$1,456,565	\$2,144,941	133.30%
49	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.38%	30	17	\$137,791	\$145,494	\$0	\$75,757	\$99,492	68.38%
50	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	73	4	\$1,773	\$2,079	\$0	\$0	-\$194	-9.33%
51	MARKEL INSURANCE COMPANY	0.01%	64	40	\$3,736	\$3,743	\$0	\$29,975	\$30,167	805.96%
52	MEDICO CORP LIFE INSURANCE COMPANY	0.00%	75	2	\$1,255	\$1,194	\$0	\$0	\$0	0.00%
53	MEDICO INSURANCE COMPANY	1.63%	12	880	\$598,280	\$575,143	\$0	\$77,472	\$131,918	22.94%
54	METROPOLITAN LIFE INSURANCE COMPANY	0.01%	67	417	\$3,220	\$3,166	\$0	\$733	-\$30	-0.95%
55	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.03%	53	287	\$9,431	\$9,485	\$0	\$5,095	\$417	4.40%
56	MONY LIFE INSURANCE COMPANY	0.00%	91	10	\$238	\$238	\$432	\$0	\$0	0.00%
57	MUTUAL OF OMAHA INSURANCE COMPANY	0.08%	41	1,334	\$29,544	\$30,174	\$0	\$7,787	\$13,731	45.51%
58	NATIONAL CASUALTY COMPANY	0.00%	97	2	\$100	\$100	\$0	\$0	\$0	0.00%
59	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.61%	23	2	\$222,649	\$242,348	\$0	\$190,236	\$190,236	78.50%
60	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWI	0.00%	74	1	\$1,331	\$1,511	\$0	\$1,142	\$383	25.35%
61	NEW YORK LIFE INSURANCE COMPANY	0.02%	59	26	\$6,497	\$6,239	\$0	\$500	\$503	8.06%
62	OLD AMERICAN INSURANCE COMPANY	0.02%	56	93	\$7,999	\$8,161	\$0	\$43,705	\$35,781	438.44%
63	PAUL REVERE LIFE INSURANCE COMPANY	0.03%	51	73	\$10,892	\$10,883	\$0	\$1,073	\$1,070	9.83%
64	PENNSYLVANIA LIFE INSURANCE COMPANY	0.49%	26	321	\$178,191	\$181,951	\$0	\$177,328	\$98,347	54.05%
65	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.88%	20	357	\$322,311	\$318,608	\$0	\$235,265	\$269,455	84.57%
66	PHYSICIANS MUTUAL INSURANCE COMPANY	2.52%	9	3,465	\$924,420	\$937,779	\$0	\$434,165	\$392,493	41.85%
67	PRIMERICA LIFE INSURANCE COMPANY	0.00%	83	2	\$799	\$790	\$0	\$0	-\$36	-4.56%
68	PROFESSIONAL INSURANCE COMPANY	0.03%	52	36	\$9,731	\$9,713	\$0	\$10,940	\$10,940	112.63%
69	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP/	0.02%	57	17	\$7,406	\$7,167	\$0	\$4,005	\$2,992	41.75%
70	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.00%	82	13	\$841	\$870	\$0	\$0	\$0	0.00%
71	PYRAMID LIFE INSURANCE COMPANY	0.00%	81	18	\$899	\$1,145	\$0	\$0	\$0	0.00%
72	RESERVE NATIONAL INSURANCE COMPANY	7.48%	2	4,367	\$2,747,779	\$2,763,777	\$0	\$1,074,782	\$1,241,157	44.91%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LIMITED BENEFIT**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
73	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.03%	49	192	\$12,440	\$12,458	\$0	\$2,862	\$3,229	25.92%
74	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	94	43	\$177	\$177	\$0	\$0	\$0	0.00%
75	SONS OF NORWAY	0.00%	100	0	\$37	\$37	\$0	\$0	\$0	0.00%
76	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	1.18%	14	363	\$432,542	\$442,757	\$0	\$97,622	\$62,040	14.01%
77	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	5.30%	5	8,309	\$1,945,178	\$1,956,418	\$454	\$1,062,747	\$1,071,933	54.79%
78	STERLING INVESTORS LIFE INSURANCE COMPANY	0.92%	19	363	\$336,169	\$338,394	\$0	\$98,740	\$93,010	27.49%
79	THE RELIABLE LIFE INSURANCE COMPANY	0.03%	50	200	\$11,078	\$11,200	\$0	\$58	\$146	1.30%
80	THRIVENT FINANCIAL FOR LUTHERANS	0.03%	54	90	\$9,187	\$8,961	\$2,772	\$875	\$859	9.59%
81	TIME INSURANCE COMPANY	0.00%	84	5	\$654	\$672	\$0	-\$438	-\$422	-62.80%
82	TRANSAMERICA FINANCIAL LIFE INSURANCE COMP/	0.00%	96	1	\$127	\$85	\$0	\$0	\$1,005	1182.35%
83	TRANSAMERICA LIFE INSURANCE COMPANY	0.12%	38	366	\$43,695	\$36,197	\$0	\$12,933	\$5,315	14.68%
84	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.08%	42	318	\$27,977	\$22,006	\$0	\$1,629	\$2,895	13.16%
85	TRUSTMARK INSURANCE COMPANY	0.01%	65	3	\$3,648	\$3,697	\$0	\$0	\$0	0.00%
86	UNIFIED LIFE INSURANCE COMPANY	0.01%	71	12	\$2,155	\$2,191	\$0	\$94	\$131	5.98%
87	UNION FIDELITY LIFE INSURANCE COMPANY	0.02%	61	22	\$5,664	\$5,685	\$0	\$0	\$0	0.00%
88	UNITED AMERICAN INSURANCE COMPANY	1.03%	16	378	\$378,394	\$385,795	\$0	\$394,739	\$391,490	101.48%
89	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.68%	21	350	\$248,889	\$251,078	\$0	\$95,812	\$84,796	33.77%
90	UNITED INSURANCE COMPANY OF AMERICA	0.05%	44	133	\$19,353	\$19,393	\$0	\$7,707	\$6,775	34.94%
91	UNITED NATIONAL LIFE INSURANCE COMPANY OF AI	0.33%	33	131	\$120,052	\$122,514	\$0	\$37,291	\$32,554	26.57%
92	UNITED SECURITY ASSURANCE COMPANY OF PENN:	0.02%	58	4	\$6,806	\$5,971	\$0	\$390	\$390	6.53%
93	UNITED TEACHER ASSOCIATES INSURANCE COMPAI	0.00%	85	19	\$617	\$639	\$0	\$0	-\$169	-26.45%
94	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	95	5	\$130	\$130	\$0	\$8,496	\$0	0.00%
95	USAA LIFE INSURANCE COMPANY	0.01%	68	6	\$2,486	\$2,507	\$0	\$150	\$149	5.94%
96	USABLE LIFE	0.65%	22	732	\$237,894	\$237,894	\$0	\$86,333	\$86,333	36.29%
97	WASHINGTON NATIONAL INSURANCE COMPANY	0.15%	37	187	\$56,640	\$58,893	\$0	\$29,131	-\$43,060	-73.12%
98	WESTERN AND SOUTHERN LIFE INSURANCE COMPA	0.00%	79	8	\$922	\$922	\$0	\$0	\$0	0.00%
99	WILCO LIFE INSURANCE COMPANY	0.01%	69	4	\$2,255	\$2,278	\$0	\$0	-\$671	-29.46%
100	WOODMEN OF THE WORLD LIFE INSURANCE SOCIET	0.04%	48	28	\$13,653	\$13,735	\$0	\$7,045	\$8,496	61.86%
TOTAL		100.00%		138,823	\$36,727,590	\$36,735,278	\$4,219	\$16,052,832	\$17,324,879	47.16%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL SHORT TERM CREDIT DISABILITY**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN FEDERATED LIFE INSURANCE COMPANY	76.78%	1	9,105	\$791,250	\$828,046	\$0	\$162,330	\$194,674	23.51%
2	AMERICAN HERITAGE LIFE INSURANCE COMPANY	-0.53%	6	214	-\$5,467	-\$5,467	\$0	\$20,721	-\$6,930	126.76%
3	AMERICAN NATIONAL INSURANCE COMPANY	16.23%	2	1,219	\$167,273	\$230,064	\$0	\$92,568	\$106,286	46.20%
4	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	-0.28%	6	0	-\$2,933	-\$2,933	\$0	\$0	\$0	0.00%
5	FINANCIAL AMERICAN LIFE INSURANCE COMPANY	-1.34%	6	465	-\$13,784	\$93,760	\$0	\$65,622	\$52,608	56.11%
6	HUMANA INSURANCE COMPANY	3.40%	3	36	\$35,082	\$35,082	\$0	\$10,936	\$13,734	39.15%
7	OLD UNITED LIFE INSURANCE COMPANY	2.66%	5	162	\$27,446	\$45,849	\$0	\$1,305	-\$15,483	-33.77%
8	SHELTER LIFE INSURANCE COMPANY	-0.01%	6	8	-\$77	\$1,498	\$0	\$0	\$0	0.00%
9	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	3.08%	4	1,622	\$31,689	\$397,119	\$0	\$99,579	\$108,946	27.43%
TOTAL		100.00%		12,831	\$1,030,479	\$1,623,018	\$0	\$453,061	\$453,835	27.96%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LONG TERM CREDIT DISABILITY**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN BANKERS INSURANCE COMPANY OF FLO	0.00%	1	0	\$0	\$0	\$0	\$0	-\$132	N/A
2	PROTECTIVE LIFE INSURANCE COMPANY	100.00%	1	90	-\$2,012	\$18,164	\$0	\$16,465	\$2,772	15.26%
TOTAL		100.00%		90	-\$2,012	\$18,164	\$0	\$16,465	\$2,640	14.53%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL STOP LOSS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN ALTERNATIVE INSURANCE C	12.47%	3	16,303	\$849,516	\$849,516	\$0	\$1,175,115	\$1,476,347	173.79%
2	HUMANA INSURANCE COMPANY	23.33%	2	3,446	\$1,589,601	\$1,589,601	\$0	\$856,668	\$984,898	61.96%
3	IRONSHORE INDEMNITY INC	1.24%	4	19,659	\$84,134	\$63,215	\$0	\$0	\$113,757	179.95%
4	PARTNERRE AMERICA INSURANCE COM	62.96%	1	0	\$4,288,888	\$4,288,888	\$0	\$1,992,376	\$2,232,617	52.06%
5										
	TOTAL	100.00%		39,408	\$6,812,139	\$6,791,220	\$0	\$4,024,159	\$4,807,619	70.79%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL MEDICARE PART D**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ACCENDO INSURANCE COMPANY	0.00%	15	0	\$0	\$694	\$0	-\$547	-\$962	-138.62%
2	AETNA LIFE INSURANCE COMPANY	8.52%	3	25,882	\$23,736,015	\$21,606,457	\$0	\$19,210,350	\$21,256,946	98.38%
3	ANTHEM INSURANCE COMPANIES INC	7.64%	4	16,961	\$21,283,301	\$19,899,266	\$0	\$16,727,359	\$16,138,749	81.10%
4	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	0.00%	14	0	\$3,891	\$3,891	\$0	\$196,542	-\$158,908	-4083.99%
5	ENVISION INSURANCE COMPANY	0.19%	9	357	\$520,236	\$520,236	\$0	\$546,906	\$525,784	101.07%
6	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	7.23%	5	20,436	\$20,147,400	\$20,100,340	\$0	\$13,978,930	\$14,400,271	71.64%
7	HEALTHSPRING LIFE & HEALTH INSURANCE COMPANY	0.00%	13	0	\$9,345	-\$46,371	\$0	-\$322,160	-\$49,000	105.67%
8	HUMANA INSURANCE COMPANY	32.71%	2	120,492	\$91,125,918	\$91,125,918	\$0	\$69,689,566	\$68,077,040	74.71%
9	SILVERSCRIPT INSURANCE COMPANY	37.05%	1	117,401	\$103,218,527	\$103,763,334	\$0	\$80,700,889	\$77,944,642	75.12%
10	STERLING LIFE INSURANCE COMPANY	0.03%	12	919	\$85,880	\$86,244	\$0	\$414,999	\$61,533	71.35%
11	SYMPHONIX HEALTH INSURANCE INC	0.77%	8	2,058	\$2,141,170	\$2,141,170	\$0	\$5,744,750	\$2,121,900	99.10%
12	TRANSAMERICA LIFE INSURANCE COMPANY	0.18%	10	5,802	\$504,433	\$504,433	\$0	\$699,103	\$699,103	138.59%
13	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.04%	11	1	\$113,540	-\$7,684	\$0	\$0	\$0	0.00%
14	UNITED AMERICAN INSURANCE COMPANY	1.08%	7	2,752	\$3,010,912	\$2,414,765	\$0	\$2,561,758	\$2,060,697	85.34%
15	WELLCARE PRESCRIPTION INSURANCE INC	4.55%	6	15,473	\$12,674,327	\$12,674,327	\$0	\$11,145,294	\$10,229,353	80.71%
TOTAL		100.00%		328,534	\$278,574,895	\$274,787,020	\$0	\$221,293,739	\$213,307,148	77.63%

2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	4.28%	4	1,350	\$17,101,564	\$17,099,040	\$0	\$14,602,302	\$14,538,224	85.02%
2	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURANCE COMPANY	0.00%	6	0	\$0	\$0	\$0	\$14	\$14	N/A
3	ANTHEM INSURANCE COMPANIES INC	7.50%	3	3,153	\$30,008,763	\$29,692,498	\$0	\$23,018,829	\$22,246,739	74.92%
4	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	39.57%	2	26,846	\$158,276,383	\$158,276,383	\$0	\$135,783,475	\$134,796,554	85.17%
5	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.00%	5	0	\$18	\$18	\$0	-\$7,054	-\$9,018	-50100.00%
6	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	-0.02%	6	0	-\$62,421	-\$62,421	\$0	\$1,341	\$1,090	-1.75%
7	HUMANA INSURANCE COMPANY	48.67%	1	20,894	\$194,675,345	\$194,675,345	\$0	\$157,824,519	\$154,565,711	79.40%
8	PYRAMID LIFE INSURANCE COMPANY	0.00%	6	0	\$0	\$0	\$0	\$232,572	\$125,041	N/A
TOTAL		100.00%		52,243	\$399,999,652	\$399,680,863	\$0	\$331,455,998	\$326,264,355	81.63%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AAA LIFE INSURANCE COMPANY	0.01%	136	582	\$335,113	\$333,304	\$0	\$97,871	\$88,766	26.63%
2	ABILITY INSURANCE COMPANY	0.10%	67	1,354	\$2,894,922	\$2,885,348	\$0	\$4,221,439	\$4,108,045	142.38%
3	ACCENDO INSURANCE COMPANY	0.00%	298	0	\$0	\$694	\$0	-\$547	-\$962	-138.62%
4	ACE AMERICAN INSURANCE COMPANY	0.00%	244	52	\$3,972	\$3,972	\$0	\$0	-\$349	-8.79%
5	AETNA HEALTH AND LIFE INSURANCE COMI	0.00%	251	10	\$2,522	\$2,368	\$0	\$1,845	\$2,242	94.68%
6	AETNA LIFE INSURANCE COMPANY	1.41%	12	27,860	\$42,597,087	\$40,514,588	\$0	\$35,917,855	\$37,859,716	93.45%
7	ALL SAVERS INSURANCE COMPANY	3.75%	6	4,841	\$113,016,297	\$102,195,081	\$0	\$79,077,417	\$93,703,366	91.69%
8	ALLIANZ LIFE INSURANCE COMPANY OF NE	0.00%	237	2	\$5,353	\$5,353	\$0	\$0	\$0	0.00%
9	ALLIANZ LIFE INSURANCE COMPANY OF NO	0.17%	53	3,356	\$5,011,372	\$5,131,015	\$0	\$2,673,050	\$2,680,716	52.25%
10	ALLSTATE LIFE INSURANCE COMPANY	0.00%	242	4	\$4,122	\$4,396	\$0	\$0	\$0	0.00%
11	ALLSTATE LIFE INSURANCE COMPANY OF A	0.00%	268	4	\$844	\$830	\$0	\$100	\$100	12.05%
12	AMERICAN ALTERNATIVE INSURANCE CORP	0.03%	109	16,303	\$849,516	\$849,516	\$0	\$1,175,115	\$1,476,347	173.79%
13	AMERICAN AUTOMOBILE INSURANCE COMF	0.00%	298	0	\$0	\$0	\$0	\$0	\$336	N/A
14	AMERICAN BANKERS INSURANCE COMPAN	0.00%	298	0	\$0	\$0	\$0	\$0	-\$132	N/A
15	AMERICAN BANKERS LIFE ASSURANCE OF I	0.00%	267	13,128	\$851	\$892	\$0	\$0	-\$331	-37.11%
16	AMERICAN CONTINENTAL INSURANCE COM	0.22%	44	2,638	\$6,750,061	\$6,739,276	\$0	\$4,398,653	\$4,522,959	67.11%
17	AMERICAN FAMILY LIFE ASSURANCE COMP	3.22%	8	415,007	\$97,209,268	\$96,766,168	\$0	\$45,458,594	\$47,340,439	48.92%
18	AMERICAN FAMILY MUTUAL INSURANCE CC	0.25%	39	2,664	\$7,395,863	\$6,614,002	\$0	\$5,264,562	\$5,598,419	84.64%
19	AMERICAN FEDERATED LIFE INSURANCE CO	0.03%	110	9,105	\$791,250	\$828,046	\$0	\$162,330	\$194,674	23.51%
20	AMERICAN FIDELITY ASSURANCE COMPAN	0.23%	43	21,425	\$6,803,344	\$6,894,537	\$0	\$2,638,904	\$3,356,655	48.69%
21	AMERICAN GENERAL LIFE INSURANCE CO	0.09%	72	13,500	\$2,724,321	\$2,688,650	\$0	\$2,087,461	\$2,859,005	106.34%
22	AMERICAN HEALTH AND LIFE INSURANCE C	0.00%	258	9	\$1,585	\$1,570	\$0	\$420	\$85	5.41%
23	AMERICAN HERITAGE LIFE INSURANCE CO	0.10%	64	11,144	\$3,027,253	\$3,026,832	\$0	\$2,455,669	\$1,746,038	57.69%
24	AMERICAN HOME ASSURANCE COMPANY	0.00%	233	11	\$6,322	\$6,643	\$0	\$0	-\$520	-7.83%
25	AMERICAN HOME LIFE INSURANCE COMPAN	0.00%	278	12	\$462	\$441	\$0	\$0	\$0	0.00%
26	AMERICAN INCOME LIFE INSURANCE CO	0.04%	100	29,015	\$1,149,738	\$1,146,896	\$0	\$367,805	\$323,611	28.22%
27	AMERICAN NATIONAL INSURANCE COMPAN	0.01%	134	2,091	\$336,694	\$399,564	\$0	\$208,010	\$238,427	59.67%
28	AMERICAN NATIONAL LIFE INSURANCE CO	0.00%	298	0	\$0	\$0	\$0	\$69	\$69	N/A
29	AMERICAN PROGRESSIVE LIFE AND HEALTH	0.00%	225	4	\$8,997	\$8,951	\$0	\$7,876	\$6,838	76.39%
30	AMERICAN PUBLIC LIFE INSURANCE COMP	0.00%	171	136	\$99,187	\$99,809	\$0	\$22,841	\$23,645	23.69%
31	AMERICAN REPUBLIC CORP INSURANCE CC	0.20%	47	25	\$5,903,622	\$5,932,023	\$0	\$4,185,549	\$4,189,413	70.62%
32	AMERICAN REPUBLIC INSURANCE COMPAN	0.21%	45	3,242	\$6,223,431	\$6,350,095	\$0	\$4,587,160	\$4,770,667	75.13%
33	AMERICAN RETIREMENT LIFE INSURANCE C	0.05%	94	783	\$1,415,669	\$1,409,594	\$0	\$1,060,570	\$1,095,784	77.74%
34	AMERICAN STATES INSURANCE COMPANY	0.00%	204	18	\$22,996	\$32,518	\$0	\$8,483	\$17,539	53.94%
35	AMERICAN UNDERWRITERS LIFE INSURANC	0.00%	298	1	\$0	\$328	\$0	\$0	\$0	0.00%
36	AMERICAN UNITED LIFE INSURANCE COMP	0.00%	219	11	\$14,280	\$15,281	\$0	\$8,878	\$5,211	34.10%
37	AMERICO FINANCIAL LIFE AND ANNUITY INS	0.00%	257	17	\$1,784	\$1,784	\$0	\$0	\$0	0.00%
38	AMERITAS LIFE INSURANCE CORP	0.06%	87	1,444	\$1,714,205	\$1,729,061	\$0	\$553,780	\$836,398	48.37%
39	ANTHEM INSURANCE COMPANIES INC	1.70%	9	20,114	\$51,292,064	\$49,591,764	\$0	\$39,746,188	\$38,385,488	77.40%
40	ASSURANCEAMERICA INSURANCE COMPAN	0.00%	180	1,468	\$71,736	\$67,157	\$0	\$0	\$0	0.00%
41	ASSURED LIFE ASSOCIATION	0.00%	193	27	\$48,944	\$49,331	\$0	\$61,653	\$61,381	124.43%
42	ASSURITY LIFE INSURANCE COMPANY	0.05%	91	2,537	\$1,606,530	\$1,608,617	\$0	\$523,864	\$324,324	20.16%
43	ATHENE ANNUITY & LIFE ASSURANCE COMI	0.00%	190	138	\$51,336	\$51,099	\$0	\$40,973	\$33,849	66.24%
44	ATHENE ANNUITY AND LIFE COMPANY	0.00%	208	39	\$20,194	\$29,032	\$0	\$133,705	\$86,608	298.32%
45	ATLANTA LIFE INSURANCE COMPANY	0.00%	262	42	\$1,166	\$1,144	\$0	\$0	\$0	0.00%
46	AURIGEN REINSURANCE COMPANY OF AME	0.00%	275	4	\$492	\$0	\$0	\$0	\$0	N/A
47	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	234	111	\$6,160	\$6,417	\$0	\$880	\$788	12.28%
48	AUTO OWNERS LIFE INSURANCE COMPANY	0.01%	131	247	\$366,983	\$369,488	\$0	\$135,227	\$133,671	36.18%
49	AXA EQUITABLE LIFE INSURANCE COMPAN	0.01%	128	552	\$382,859	\$389,681	\$0	\$1,961,029	\$2,008,339	515.38%
50	BALTIMORE LIFE INSURANCE COMPANY TH	0.00%	296	4	\$11	\$11	\$0	\$0	\$0	0.00%
51	BANKERS FIDELITY LIFE INSURANCE COMP	0.09%	73	1,101	\$2,576,901	\$2,735,608	\$0	\$2,161,070	\$1,739,237	63.58%
52	BANKERS LIFE AND CASUALTY COMPANY	0.80%	17	16,043	\$24,267,774	\$25,891,781	\$561	\$21,478,242	\$25,484,538	98.43%
53	BERKSHIRE LIFE INSURANCE COMPANY OF	0.19%	48	2,613	\$5,639,605	\$5,781,340	\$0	\$727,416	\$2,745,878	47.50%
54	BLUE CROSS AND BLUE SHIELD OF KANSAS	8.65%	4	85,769	\$261,060,509	\$261,060,509	\$0	\$260,583,730	\$260,514,412	99.79%
55	BOSTON MUTUAL LIFE INSURANCE COMPAN	0.01%	142	1,358	\$299,893	\$301,647	\$0	\$50,847	\$49,442	16.39%
56	CANADA LIFE ASSURANCE COMPANY	0.00%	184	65	\$64,431	\$70,888	\$0	\$313,878	\$313,878	442.78%
57	CAPITAL RESERVE LIFE INSURANCE COMP	0.00%	296	4	\$11	\$15	\$0	\$0	\$0	0.00%
58	CATHOLIC FINANCIAL LIFE	0.00%	266	7	\$904	\$974	\$0	\$0	\$0	0.00%
59	CATHOLIC ORDER OF FORESTERS	0.00%	209	20	\$20,005	\$20,005	\$0	\$10,324	\$11,284	56.41%
60	CELTIC INSURANCE COMPANY	0.00%	181	22	\$69,482	\$70,428	\$0	\$61,396	\$59,652	84.70%
61	CENTRAL RESERVE LIFE INSURANCE COMP	0.00%	166	35	\$115,951	\$117,309	\$0	\$73,867	\$72,528	61.83%
62	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	249	6	\$2,909	\$2,886	\$0	\$4,940	\$2,650	91.82%
63	CENTRAL STATES HEALTH & LIFE CO OF OH	0.01%	150	78	\$237,544	\$238,750	\$0	\$172,367	\$184,203	77.15%
64	CENTRAL STATES INDEMNITY COMPANY OF	0.00%	198	292	\$37,385	\$37,613	\$0	\$9,085	\$8,072	21.46%
65	CENTRAL UNITED LIFE INSURANCE COMPAN	0.05%	89	4,110	\$1,647,430	\$1,656,355	\$0	\$534,961	\$476,009	28.74%
66	CENTRE LIFE INSURANCE COMPANY	0.00%	162	116	\$136,723	\$137,108	\$0	\$47,323	\$23,562	17.18%
67	CHESAPEAKE LIFE INSURANCE COMPANY T	0.13%	57	24,645	\$4,042,680	\$4,014,963	\$0	\$1,106,077	\$1,221,201	30.42%
68	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.24%	40	2,155	\$7,382,224	\$7,764,639	\$0	\$5,660,368	\$5,550,048	71.48%
69	CICA LIFE INSURANCE COMPANY OF AMERI	0.00%	289	1	\$200	\$199	\$0	\$0	\$0	0.00%
70	CIGNA HEALTH AND LIFE INSURANCE COMF	0.83%	16	14,330	\$25,046,282	\$34,141,383	\$0	\$20,219,499	\$21,274,999	62.31%
71	CINCINNATI LIFE INSURANCE COMPANY THI	0.00%	176	63	\$76,141	\$78,615	\$0	\$0	\$2,161	2.75%
72	CITIZENS SECURITY LIFE INS CO	0.03%	112	211	\$762,784	\$827,921	\$0	\$426,754	\$431,556	52.13%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
73	CMFG LIFE INSURANCE COMPANY	0.03%	105	857	\$931,573	\$947,909	\$0	\$64,323	\$1,007	0.11%
74	COLONIAL LIFE & ACCIDENT INSURANCE CO	0.36%	32	26,978	\$10,863,368	\$11,023,338	\$0	\$5,677,766	\$5,706,782	51.77%
75	COLONIAL PENN LIFE INSURANCE COMPAN	0.33%	35	5,497	\$9,853,886	\$9,792,852	\$0	\$6,186,517	\$6,221,035	63.53%
76	COLORADO BANKERS LIFE INS CO	0.00%	260	4	\$1,384	\$1,384	\$0	\$0	\$0	0.00%
77	COLUMBUS LIFE INSURANCE COMPANY	0.00%	293	0	\$128	\$128	\$0	\$0	\$0	0.00%
78	COMBINED INSURANCE CO OF AMERICA	0.31%	36	43,303	\$9,391,050	\$9,471,462	\$0	\$5,533,796	\$5,997,588	63.32%
79	COMMERCIAL TRAVELERS MUTUAL INSURANCE	0.00%	231	273	\$6,710	\$6,889	\$0	\$1,364	\$1,364	19.80%
80	COMMONWEALTH ANNUITY AND LIFE INSURANCE	0.00%	227	9	\$8,092	\$8,211	\$0	\$111,823	\$111,991	1363.91%
81	COMPANION LIFE INSURANCE COMPANY	0.00%	298	0	-\$746	-\$749	\$0	\$0	\$0	0.00%
82	COMPENEFITS INSURANCE COMPANY	0.00%	272	3	\$606	\$606	\$0	\$32	\$32	5.28%
83	CONNECTICUT GENERAL LIFE INS CO	0.00%	165	113	\$117,539	\$124,287	\$0	\$612,650	\$1,590,160	1279.43%
84	CONSTITUTION LIFE INSURANCE COMPANY	0.10%	65	1,575	\$2,964,873	\$3,006,688	\$0	\$2,668,332	\$2,317,431	77.08%
85	CONTINENTAL CASUALTY COMPANY	0.18%	50	3,206	\$5,385,853	\$3,345,843	\$0	\$8,547,284	\$13,597,679	406.41%
86	CONTINENTAL GENERAL INSURANCE COMPANY	0.06%	84	937	\$1,810,508	\$1,917,850	\$0	\$2,232,841	\$3,430,966	178.90%
87	CONTINENTAL LIFE INS CO OF BRENTWOOD	0.24%	42	5,367	\$7,110,869	\$7,111,360	\$0	\$4,542,116	\$4,624,872	65.03%
88	COUNTRY LIFE INSURANCE COMPANY	0.03%	104	732	\$975,683	\$957,977	\$0	\$384,436	\$580,146	60.56%
89	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	22.31%	1	159,524	\$673,231,929	\$673,231,929	\$0	\$561,595,671	\$628,166,615	93.31%
90	COX HEALTH SYSTEMS INSURANCE COMPANY	0.89%	15	9,781	\$26,708,066	\$26,708,066	\$0	\$23,527,780	\$24,448,272	91.54%
91	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	275	30	\$492	\$584	\$0	\$395	\$395	67.64%
92	CSA FRATERNAL LIFE	0.00%	239	2	\$5,197	\$5,116	\$0	\$3,785	\$3,265	63.82%
93	EMC NATIONAL LIFE COMPANY	0.00%	177	96	\$75,596	\$76,012	\$0	\$1,180	\$711	0.94%
94	ENVISION INSURANCE COMPANY	0.02%	122	357	\$520,236	\$520,236	\$0	\$546,906	\$525,784	101.07%
95	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	0.50%	24	6,919	\$15,005,710	\$15,180,107	\$0	\$12,937,788	\$7,816,819	51.49%
96	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.00%	254	148	\$2,275	\$2,345	\$0	\$0	\$0	0.00%
97	FAMILY HERITAGE LIFE INSURANCE COMPANY	0.20%	46	16,225	\$6,039,516	\$6,034,531	\$0	\$771,578	\$813,348	13.48%
98	FAMILY LIFE INSURANCE COMPANY	0.01%	127	311	\$425,022	\$424,676	\$0	\$320,644	\$307,284	72.36%
99	FARM BUREAU LIFE INSURANCE COMPANY	0.00%	210	43	\$17,559	\$17,650	\$0	\$7,504	\$7,504	42.52%
100	FARMERS MUTUAL HAIL INSURANCE COMPANY	0.00%	282	25	\$375	\$387	\$0	\$0	\$0	0.00%
101	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.02%	120	2,695	\$521,425	\$521,425	\$0	\$377,026	\$376,895	72.28%
102	FEDERAL INSURANCE COMPANY	0.01%	147	3,383	\$253,932	\$303,526	\$0	\$0	\$42,637	14.05%
103	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.00%	259	62	\$1,545	\$1,295	\$0	\$0	\$0	0.00%
104	FEDERATED LIFE INSURANCE COMPANY	0.02%	114	693	\$678,118	\$690,171	\$0	\$253,211	\$444,686	64.43%
105	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE	0.00%	229	81	\$7,014	\$7,020	\$0	\$0	\$0	0.00%
106	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.00%	214	8	\$16,434	\$13,791	\$0	\$0	-\$45,077	-326.86%
107	FINANCIAL AMERICAN LIFE INSURANCE COMPANY	0.00%	298	465	-\$13,784	\$93,760	\$0	\$65,622	\$52,608	56.11%
108	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMPANY	0.00%	298	0	\$0	\$0	\$0	\$1,853	\$1,853	N/A
109	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.70%	22	20,832	\$21,133,365	\$21,081,562	\$0	\$14,554,960	\$15,091,298	71.59%
110	FORETHOUGHT LIFE INSURANCE COMPANY	0.01%	140	141	\$317,394	\$314,058	\$0	\$94,119	\$92,784	29.54%
111	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.01%	135	1,110	\$336,124	\$322,407	\$0	\$61,965	\$63,480	19.69%
112	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.01%	148	264	\$253,190	\$261,235	\$0	\$94,922	\$61,357	23.49%
113	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.03%	108	336	\$851,082	\$869,904	\$0	\$1,157,552	\$1,150,092	132.21%
114	GENWORTH LIFE INSURANCE COMPANY	1.57%	11	33,604	\$47,392,646	\$48,150,761	\$0	\$35,782,233	\$42,511,158	88.29%
115	GERBER LIFE INSURANCE COMPANY	0.04%	99	2,934	\$1,256,604	\$1,263,072	\$0	\$855,895	\$873,975	69.19%
116	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.06%	85	5,355	\$1,754,473	\$1,766,244	\$0	\$1,454,409	\$1,371,471	77.65%
117	GOLDEN RULE INSURANCE COMPANY	0.16%	55	7,700	\$4,693,935	\$4,764,734	\$0	\$2,945,901	\$4,574,804	96.01%
118	GOVERNMENT EMPLOYEES INSURANCE COMPANY	0.00%	279	4	\$441	\$441	\$0	\$0	-\$22	-4.99%
119	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE COMPANY	0.02%	115	264	\$648,290	\$652,950	\$0	\$520,242	\$530,605	81.26%
120	GREAT AMERICAN LIFE INSURANCE COMPANY	0.01%	141	154	\$312,788	\$313,491	\$0	\$156,343	\$154,741	49.36%
121	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	263	13	\$1,097	\$1,139	\$0	\$0	\$0	0.00%
122	GREAT WEST LIFE ASSURANCE COMPANY	0.00%	200	62	\$35,683	\$36,092	\$0	\$78,621	\$77,156	213.78%
123	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.43%	27	14,692	\$13,019,381	\$13,041,330	\$0	\$4,584,547	\$3,915,828	30.03%
124	GUARANTY INCOME LIFE INSURANCE COMPANY	0.00%	197	42	\$42,330	\$42,139	\$0	\$40,574	\$40,930	97.13%
125	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.04%	96	783	\$1,309,329	\$1,302,792	\$18,114	\$1,727,651	\$1,851,447	142.11%
126	HARTFORD LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	216	5	\$16,046	\$16,156	\$0	\$115,017	\$114,481	708.60%
127	HARTFORD LIFE AND ANNUITY INSURANCE COMPANY	0.00%	240	141	\$4,626	\$12,207	\$0	\$7,003	\$6,862	56.21%
128	HARTFORD LIFE INSURANCE COMPANY	0.00%	235	3	\$6,096	\$7,531	\$0	\$0	\$0	0.00%
129	HCC LIFE INSURANCE COMPANY	0.09%	70	3,483	\$2,825,018	\$3,630,263	\$0	\$3,344,183	\$11,045,503	304.26%
130	HEALTH CARE SERVICE CORPORATION	0.06%	82	813	\$1,909,597	\$1,909,597	\$0	\$2,211,216	\$1,577,500	82.61%
131	HEALTHSPRING LIFE & HEALTH INSURANCE COMPANY	0.00%	223	0	\$9,345	-\$46,371	\$0	-\$322,160	-\$49,000	105.67%
132	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	13.92%	2	152,086	\$420,090,991	\$421,396,814	\$0	\$338,378,764	\$336,705,912	79.90%
133	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.06%	80	1,533	\$1,949,897	\$1,995,329	\$0	\$1,461,354	\$1,396,894	70.01%
134	HORACE MANN LIFE INSURANCE COMPANY	0.00%	226	27	\$8,354	\$8,476	\$0	\$0	-\$629	-7.42%
135	HUMANA INSURANCE COMPANY	10.88%	3	165,993	\$328,280,789	\$330,938,141	\$0	\$268,541,003	\$267,587,886	80.86%
136	HUMANADENTAL INSURANCE COMPANY	0.04%	98	3,186	\$1,278,664	\$1,296,193	\$0	\$762,790	\$743,327	57.35%
137	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	286	4	\$240	\$249	\$0	\$0	\$0	0.00%
138	IDEALIFE INSURANCE COMPANY	0.00%	186	11	\$56,084	\$55,644	\$0	\$63,251	\$61,186	109.96%
139	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.05%	90	4,443	\$1,607,318	\$1,649,590	\$0	\$925,588	\$564,404	34.21%
140	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.00%	264	3	\$1,078	\$1,078	\$0	\$0	-\$482	-44.71%
141	INDEPENDENT ORDER OF FORESTERS THE	0.00%	179	248	\$73,398	\$73,398	\$0	\$0	\$0	0.00%
142	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH	0.06%	83	2,280	\$1,904,802	\$1,432,482	\$0	\$561,922	\$878,387	61.32%
143	INVESTORS LIFE INSURANCE COMPANY OF AMERICA	0.00%	288	1	\$201	\$201	\$0	\$0	\$0	0.00%
144	IRONSHORE INDEMNITY INC	0.00%	172	19,659	\$84,134	\$63,215	\$0	\$0	\$113,757	179.95%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
145	JACKSON NATIONAL LIFE INSURANCE COMI	0.03%	106	968	\$899,096	\$903,746	\$0	\$1,704,488	\$1,719,456	190.26%
146	JEFFERSON NATIONAL LIFE INSURANCE CO	0.00%	191	27	\$50,202	\$47,718	\$0	\$104,881	\$104,842	219.71%
147	JOHN ALDEN LIFE INSURANCE COMPANY	0.01%	125	525	\$451,639	\$447,269	\$0	\$1,234,812	\$2,014,137	450.32%
148	JOHN HANCOCK LIFE & HEALTH INSURANCE	0.00%	211	13	\$17,447	\$17,696	\$0	\$0	-\$160,631	-907.72%
149	JOHN HANCOCK LIFE INSURANCE COMPANY	0.75%	20	12,273	\$22,536,743	\$22,994,112	\$41	\$12,231,126	\$22,007,559	95.71%
150	KANAWHA INSURANCE COMPANY	0.04%	95	2,212	\$1,331,825	\$1,331,825	\$0	\$2,054,154	\$2,584,432	194.05%
151	KANSAS CITY LIFE INSURANCE COMPANY	0.00%	215	28	\$16,198	\$16,387	\$0	\$19,939	\$3,589	21.90%
152	KNIGHTS OF COLUMBUS	0.11%	62	2,969	\$3,181,222	\$3,215,433	\$0	\$707,016	\$982,586	30.56%
153	LAFAYETTE LIFE INSURANCE COMPANY TH	0.00%	281	2	\$381	\$381	\$0	\$0	\$0	0.00%
154	LEADERS LIFE INSURANCE COMPANY	0.00%	187	9	\$55,525	\$55,525	\$0	\$48,746	\$48,746	87.79%
155	LIBERTY LIFE ASSURANCE COMPANY OF B	0.00%	283	2	\$313	\$304	\$0	\$0	\$0	0.00%
156	LIBERTY NATIONAL LIFE INSURANCE COMP	0.08%	75	22,280	\$2,326,121	\$2,326,589	\$0	\$850,108	\$820,237	35.25%
157	LIFE INSURANCE COMPANY OF NORTH AME	0.00%	194	11	\$48,892	\$48,902	\$0	\$100	\$3,679	7.52%
158	LIFE INSURANCE COMPANY OF THE SOUTH	0.00%	284	4	\$306	\$306	\$0	\$0	\$0	0.00%
159	LIFE OF THE SOUTH INSURANCE COMPANY	0.00%	217	19	\$14,986	\$15,298	\$0	\$896	\$637	4.16%
160	LIFESECURE INSURANCE COMPANY	0.02%	121	463	\$521,280	\$525,341	\$0	\$57,034	\$67,378	12.83%
161	LIFESHIELD NATIONAL INSURANCE CO	0.00%	287	2	\$209	\$233	\$0	\$0	\$0	0.00%
162	LINCOLN BENEFIT LIFE COMPANY	0.05%	92	2,128	\$1,594,814	\$1,609,096	\$0	\$1,456,565	\$2,144,941	133.30%
163	LINCOLN HERITAGE LIFE INSURANCE COMP	0.00%	221	82	\$12,008	\$12,008	\$0	\$7,409	\$5,980	49.80%
164	LINCOLN LIFE & ANNUITY COMPANY OF NE	0.00%	271	1	\$639	\$672	\$0	\$0	\$0	0.00%
165	LINCOLN NATIONAL LIFE INSURANCE COMP	0.01%	130	277	\$373,931	\$416,322	\$0	\$429,821	\$404,508	97.16%
166	LONGEVITY INSURANCE COMPANY	0.00%	230	4	\$6,787	\$6,783	\$0	\$104,093	\$12,793	188.60%
167	LOYAL AMERICAN LIFE INSURANCE COMPA	0.12%	59	4,063	\$3,596,582	\$3,622,033	\$0	\$2,220,657	\$2,367,574	65.37%
168	MADISON NATIONAL LIFE INSURANCE COMI	0.00%	247	7	\$3,170	\$2,895	\$0	\$0	\$86	2.97%
169	MANHATTAN LIFE INSURANCE COMPANY	0.02%	124	328	\$495,458	\$494,867	\$0	\$332,140	\$373,406	75.46%
170	MAPFRE LIFE INSURANCE COMPANY	0.00%	255	26	\$2,047	\$2,038	\$0	\$0	\$0	0.00%
171	MARKEL INSURANCE COMPANY	0.01%	143	61,461	\$291,298	\$338,527	\$0	\$64,648	\$81,988	24.22%
172	MASSACHUSETTS MUTUAL LIFE INSURANCE	0.34%	34	5,472	\$10,368,130	\$10,654,046	\$391,516	\$9,244,209	\$7,913,865	74.28%
173	MEDAMERICA INSURANCE COMPANY	0.04%	101	834	\$1,093,931	\$1,069,832	\$0	\$418,212	\$427,728	39.98%
174	MEDICO CORP LIFE INSURANCE COMPANY	0.00%	188	37	\$54,779	\$51,078	\$0	\$36,815	\$45,218	88.53%
175	MEDICO INSURANCE COMPANY	0.07%	76	2,319	\$2,192,298	\$2,129,886	\$0	\$1,017,908	\$1,059,631	49.75%
176	MERIT LIFE INSURANCE CO	0.01%	138	1,515	\$324,844	\$324,844	\$0	\$53,744	\$76,017	23.40%
177	METLIFE INSURANCE COMPANY USA	0.05%	93	824	\$1,546,965	\$1,851,458	\$0	\$2,997,988	\$1,593,057	86.04%
178	METROPOLITAN LIFE INSURANCE COMPANY	0.46%	26	7,600	\$13,790,916	\$13,783,271	\$0	\$4,143,918	\$6,702,586	48.63%
179	MIDLAND NATIONAL LIFE INSURANCE COM	0.00%	290	4	\$181	\$186	\$0	\$0	\$0	0.00%
180	MIDWEST NATIONAL LIFE INSURANCE COMI	0.00%	167	358	\$105,598	\$108,678	\$0	\$29,441	\$10,658	9.81%
181	MINNESOTA LIFE INSURANCE COMPANY	0.02%	113	353	\$719,750	\$728,222	\$0	\$552,703	-\$48,394	-6.65%
182	MODERN WOODMEN OF AMERICA	0.00%	270	8	\$708	\$754	\$0	\$7,628	-\$6,233	-826.66%
183	MONY LIFE INSURANCE COMPANY	0.01%	133	206	\$338,074	\$339,567	\$98,436	\$179,990	\$111,743	32.91%
184	MTL INSURANCE COMPANY	0.00%	246	2	\$3,340	\$3,106	\$0	\$0	\$0	0.00%
185	MUTUAL OF OMAHA INSURANCE COMPANY	4.70%	5	87,896	\$141,883,799	\$140,716,582	\$0	\$108,673,270	\$111,665,613	79.35%
186	NATIONAL CASUALTY COMPANY	0.00%	261	29	\$1,223	\$1,351	\$0	\$0	\$0	0.00%
187	NATIONAL FOUNDATION LIFE INSURANCE C	0.00%	207	91	\$20,517	\$19,743	\$0	\$12,509	\$12,432	62.97%
188	NATIONAL GUARDIAN LIFE INSURANCE COM	0.01%	151	35	\$230,653	\$250,452	\$0	\$211,411	\$211,411	84.41%
189	NATIONAL HEALTH INSURANCE COMPANY	0.01%	126	4,235	\$432,759	\$432,702	\$0	\$20,959	\$184,974	42.75%
190	NATIONAL LIFE INSURANCE COMPANY	0.00%	168	124	\$102,648	\$126,991	\$0	\$445,368	\$440,846	347.15%
191	NATIONAL TEACHERS ASSOCIATES LIFE INS	0.07%	78	9,067	\$2,103,773	\$2,153,023	\$0	\$734,173	\$835,675	38.81%
192	NATIONAL UNION FIRE INSURANCE COMPA	0.00%	228	11	\$7,170	\$7,170	\$0	\$740	\$684	9.54%
193	NATIONWIDE LIFE AND ANNUITY INSURANC	0.00%	212	24	\$17,426	\$17,426	\$0	\$0	\$0	0.00%
194	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	232	6	\$6,360	\$6,360	\$0	\$13,701	\$13,701	215.42%
195	NEW ENGLAND LIFE INSURANCE COMPANY	0.00%	169	119	\$102,040	\$105,647	\$0	\$89,503	\$23,261	22.02%
196	NEW ERA LIFE INSURANCE COMPANY OF TH	0.00%	178	35	\$74,648	\$74,757	\$0	\$97,777	\$99,047	132.49%
197	NEW YORK LIFE INSURANCE COMPANY	0.18%	49	3,310	\$5,420,667	\$5,323,556	\$3,598	\$2,892,087	\$3,304,726	62.08%
198	NORTH AMERICAN COMPANY FOR LIFE AND	0.00%	285	2	\$291	\$328	\$0	\$0	\$0	0.00%
199	NORTH AMERICAN INSURANCE COMPANY	0.09%	71	910	\$2,750,966	\$2,988,738	\$0	\$2,364,357	\$2,286,303	76.50%
200	NORTHWESTERN LONG TERM CARE INSUR	0.43%	28	5,947	\$13,013,119	\$12,815,073	-\$942	\$832,326	\$2,131,781	16.63%
201	NORTHWESTERN MUTUAL LIFE INSURANCE	0.79%	18	19,093	\$23,866,976	\$23,802,573	\$6,654,164	\$10,501,932	-\$3,676,151	-15.44%
202	OHIO NATIONAL LIFE ASSURANCE CORPOR	0.01%	145	190	\$259,237	\$259,804	\$0	\$426,572	\$432,327	166.41%
203	OHIO NATIONAL LIFE INSURANCE COMPANY	0.01%	160	97	\$155,517	\$154,843	\$23,586	\$184,642	\$186,166	120.23%
204	OLD AMERICAN INSURANCE COMPANY	0.00%	206	432	\$21,817	\$22,430	\$0	\$51,775	\$44,829	199.86%
205	OLD REPUBLIC INSURANCE COMPANY	0.00%	241	68	\$4,278	\$13,321	\$0	\$5,812	\$2,288	17.18%
206	OLD REPUBLIC LIFE INSURANCE COMPANY	0.00%	238	248	\$5,333	\$5,333	\$0	\$4,027	\$4,027	75.51%
207	OLD SURETY LIFE INSURANCE COMPANY	0.41%	30	6,314	\$12,279,685	\$12,267,992	\$0	\$7,765,254	\$7,843,636	63.94%
208	OLD UNITED LIFE INSURANCE COMPANY	0.00%	202	162	\$27,446	\$45,849	\$0	\$1,305	-\$15,483	-33.77%
209	OMAHA INSURANCE COMPANY	0.00%	175	80	\$77,102	\$76,429	\$0	\$35,278	\$38,359	50.19%
210	OXFORD LIFE INSURANCE COMPANY	0.08%	74	979	\$2,344,486	\$2,339,824	\$0	\$2,010,304	\$2,046,137	87.45%
211	OZARK NATIONAL LIFE INSURANCE COMPA	0.00%	185	1,059	\$59,163	\$60,534	\$0	\$62,993	\$63,043	104.14%
212	PACIFICARE LIFE AND HEALTH INSURANCE	0.00%	298	0	\$0	\$0	\$0	\$467	-\$3,921	N/A
213	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	174	64	\$78,936	\$81,808	\$0	\$171,489	\$191,896	234.57%
214	PARTNERRE AMERICA INSURANCE COMPA	0.14%	56	0	\$4,288,888	\$4,288,888	\$0	\$1,992,376	\$2,232,617	52.06%
215	PAUL REVERE LIFE INSURANCE COMPANY	0.10%	63	2,103	\$3,028,481	\$3,294,201	\$0	\$5,247,492	\$4,418,943	134.14%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
216	PAVONIA LIFE INSURANCE COMPANY OF MI	0.00%	298	0	\$0	\$125	\$0	\$0	\$0	0.00%
217	PEKIN LIFE INSURANCE COMPANY	0.00%	173	90	\$80,927	\$62,013	\$0	\$6,019	\$4,898	7.90%
218	PENN MUTUAL LIFE INSURANCE COMPANY	0.00%	192	66	\$50,175	\$101,464	\$0	\$124,920	\$508,858	501.52%
219	PENNSYLVANIA LIFE INSURANCE COMPANY	0.04%	103	2,273	\$1,059,796	\$1,079,684	\$0	\$566,157	\$335,270	31.05%
220	PHILADELPHIA AMERICAN LIFE INSURANCE	0.02%	118	1,486	\$603,404	\$595,955	\$0	\$370,544	\$391,176	65.64%
221	PHOENIX LIFE INSURANCE COMPANY	0.00%	196	76	\$43,857	\$43,857	\$0	\$106,362	\$98,255	224.03%
222	PHYSICIANS LIFE INSURANCE COMPANY	0.06%	88	621	\$1,676,230	\$1,678,842	\$0	\$1,229,276	\$1,192,352	71.02%
223	PHYSICIANS MUTUAL INSURANCE COMPAN	0.17%	51	6,430	\$5,239,528	\$5,277,466	\$0	\$3,347,588	\$3,559,228	67.44%
224	PRIMERICA LIFE INSURANCE COMPANY	0.00%	252	7	\$2,436	\$2,434	\$0	\$0	-\$219	-9.00%
225	PRINCIPAL LIFE INSURANCE COMPANY	0.25%	37	3,502	\$7,505,020	\$5,800,173	\$0	\$1,783,793	\$1,733,048	29.88%
226	PROFESSIONAL INSURANCE COMPANY	0.01%	144	430	\$273,927	\$273,430	\$0	\$119,414	\$119,414	43.67%
227	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	161	211	\$145,974	\$162,388	\$0	\$254,648	\$226,217	139.31%
228	PROVIDENT AMERICAN LIFE AND HEALTH IN	0.00%	182	22	\$64,773	\$70,005	\$0	\$34,453	\$32,963	47.09%
229	PROVIDENT LIFE AND ACCIDENT INSURANC	0.49%	25	30,667	\$14,844,354	\$15,291,144	\$0	\$10,196,403	\$9,930,998	64.95%
230	PROVIDENT LIFE AND CASUALTY INSURANC	0.01%	153	111	\$214,626	\$216,833	\$0	\$198,192	\$191,483	88.31%
231	PRUDENTIAL INSURANCE COMPANY OF AM	0.12%	60	1,755	\$3,536,513	\$3,554,311	\$0	\$1,692,811	\$2,194,996	61.76%
232	PURITAN LIFE INSURANCE COMPANY OF AN	0.01%	156	37	\$210,852	\$241,953	\$0	\$85,501	\$125,267	51.77%
233	PYRAMID LIFE INSURANCE COMPANY	0.01%	154	166	\$214,395	\$273,061	\$0	\$453,862	\$346,924	127.05%
234	RELiance STANDARD LIFE INSURANCE COI	0.00%	245	21	\$3,821	\$3,821	\$0	\$0	\$0	0.00%
235	RELIASTAR LIFE INSURANCE COMPANY	0.00%	248	5	\$3,113	\$3,139	\$0	\$0	-\$3,763	-119.88%
236	RELIASTAR LIFE INSURANCE COMPANY OF	0.00%	203	31	\$26,681	\$27,203	\$0	\$65,148	\$49,096	180.48%
237	RENAISSANCE LIFE & HEALTH INSURANCE I	0.03%	107	2,022	\$885,475	\$885,475	\$0	\$672,075	\$677,571	76.52%
238	RESERVE NATIONAL INSURANCE COMPANY	0.24%	41	7,320	\$7,168,724	\$7,120,229	\$0	\$4,059,088	\$4,252,371	59.72%
239	RIVERSOURCE LIFE INSURANCE COMPANY	0.17%	52	3,891	\$5,072,489	\$5,115,931	\$0	\$5,531,190	\$5,554,371	108.57%
240	ROYAL NEIGHBORS OF AMERICA	0.01%	152	33	\$215,400	\$224,767	\$0	\$89,829	\$83,127	36.98%
241	SAGICOR LIFE INSURANCE COMPANY	0.00%	256	2	\$1,829	\$954	\$0	\$0	\$0	0.00%
242	SECURITY LIFE INSURANCE COMPANY OF A	0.01%	157	705	\$173,381	\$173,631	\$0	\$147,216	\$166,093	95.66%
243	SECURITY MUTUAL LIFE INSURANCE COMP.	0.00%	277	2	\$491	\$518	\$0	\$0	\$0	0.00%
244	SECURITY NATIONAL LIFE INSURANCE COM	0.00%	265	36	\$930	\$971	\$0	\$0	\$0	0.00%
245	SENIOR HEALTH INSURANCE COMPANY OF	0.09%	69	1,726	\$2,855,202	\$3,579,876	\$0	\$7,947,267	\$8,003,821	223.58%
246	SENTRY LIFE INSURANCE COMPANY (L&H A	0.00%	280	1	\$393	\$394	\$0	\$0	\$735	186.55%
247	SETTLERS LIFE INSURANCE COMPANY	0.00%	236	3	\$5,837	\$5,833	\$0	\$0	\$0	0.00%
248	SHELTER LIFE INSURANCE COMPANY	0.01%	139	229	\$318,811	\$344,197	\$0	\$527,085	\$790,032	229.53%
249	SHENANDOAH LIFE INSURANCE COMPANY	0.00%	183	10	\$64,768	\$64,147	\$0	\$35,501	\$35,447	55.26%
250	SILVERSCRIPT INSURANCE COMPANY	3.42%	7	117,401	\$103,218,527	\$103,763,334	\$0	\$80,700,889	\$77,944,642	75.12%
251	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	291	43	\$177	\$177	\$0	\$0	\$0	0.00%
252	SONS OF NORWAY	0.00%	295	0	\$37	\$37	\$0	\$0	\$0	0.00%
253	STANDARD INSURANCE COMPANY	0.10%	66	1,679	\$2,949,149	\$2,932,278	\$0	\$573,171	\$1,207,442	41.18%
254	STANDARD LIFE AND ACCIDENT INSURANCE	0.07%	79	2,353	\$2,065,349	\$2,176,983	\$0	\$1,572,882	\$1,623,505	74.58%
255	STANDARD LIFE AND CASUALTY COMPANY	0.00%	250	1	\$2,615	\$2,641	\$0	\$111	\$111	4.20%
256	STANDARD SECURITY LIFE INSURANCE COI	0.00%	253	4	\$2,382	\$2,409	\$0	\$0	\$0	0.00%
257	STARMOUNT LIFE INSURANCE COMPANY	0.01%	132	1,521	\$338,431	\$364,475	\$0	\$172,956	\$183,655	50.39%
258	STATE FARM MUTUAL AUTOMOBILE INSUR/	0.77%	19	23,888	\$23,258,973	\$18,785,891	\$454	\$13,853,523	\$14,630,054	77.88%
259	STATE LIFE INSURANCE COMPANY	0.02%	116	327	\$625,620	\$635,767	\$0	\$355,053	\$480,864	75.64%
260	STATE MUTUAL INSURANCE COMPANY	0.01%	129	313	\$381,051	\$384,498	\$0	\$313,692	\$313,962	81.66%
261	STERLING INVESTORS LIFE INSURANCE CO	0.02%	119	556	\$593,276	\$597,203	\$0	\$226,644	\$213,493	35.75%
262	STERLING LIFE INSURANCE COMPANY	0.16%	54	245,253	\$4,975,819	\$5,046,208	\$0	\$4,184,656	\$3,579,375	70.93%
263	SYMETRA LIFE INSURANCE COMPANY	0.00%	218	25	\$14,614	\$15,694	\$0	\$15,480	\$11,785	75.09%
264	SYMPHONIX HEALTH INSURANCE INC	0.07%	77	2,058	\$2,141,170	\$2,141,170	\$0	\$5,744,750	\$2,121,900	99.10%
265	TEACHERS INSURANCE AND ANNUITY ASSC	0.01%	155	128	\$211,433	\$212,615	\$0	\$281,478	\$399,875	188.07%
266	THE RELIABLE LIFE INSURANCE COMPANY	0.01%	137	3,654	\$328,119	\$328,852	\$0	\$106,918	\$104,127	31.66%
267	THE TRAVELERS PROTECTIVE ASSOCIATIOI	0.00%	205	1,568	\$22,176	\$22,176	\$0	\$14,298	\$14,080	63.49%
268	THRIVENT FINANCIAL FOR LUTHERANS	0.36%	33	7,585	\$10,801,327	\$10,833,833	\$152,729	\$12,733,219	\$14,474,199	133.60%
269	TIAA-CREF LIFE INSURANCE COMPANY	0.00%	164	59	\$120,831	\$120,410	\$0	\$18,597	\$20,323	16.88%
270	TIME INSURANCE COMPANY	0.73%	21	11,296	\$22,006,389	\$22,593,811	\$0	\$30,902,601	\$30,900,405	136.76%
271	TRANSAMERICA FINANCIAL LIFE INSURANC	0.00%	273	9	\$574	\$391	\$0	\$0	\$1,005	257.03%
272	TRANSAMERICA LIFE INSURANCE COMPAN'	1.61%	10	18,996	\$48,670,764	\$41,570,181	\$0	\$44,449,223	\$28,793,672	69.27%
273	TRANSAMERICA PREMIER LIFE INSURANCE	0.39%	31	24,279	\$11,797,139	\$8,943,956	\$0	\$4,679,300	\$8,531,376	95.39%
274	TRAVELERS INDEMNITY COMPANY	0.00%	298	0	\$0	\$281	\$0	\$0	\$0	0.00%
275	TRUASSURE INSURANCE COMPANY	0.02%	123	1,537	\$519,710	\$0	\$0	\$302,698	\$354,818	N/A
276	TRUSTMARK INSURANCE COMPANY	0.01%	158	607	\$161,740	\$163,887	\$0	\$91,623	\$71,683	43.74%
277	UNICARE LIFE & HEALTH INSURANCE COMF	0.00%	163	6	\$126,794	\$3,488	\$0	\$38,650	\$35,820	1026.95%
278	UNIFIED LIFE INSURANCE COMPANY	0.00%	170	303	\$100,666	\$102,661	\$0	\$123,010	\$161,345	157.16%
279	UNION FIDELITY LIFE INSURANCE COMPAN)	0.00%	201	225	\$29,975	\$31,460	\$0	\$8,982	\$7,638	24.28%
280	UNION LABOR LIFE INSURANCE COMPANY	0.00%	220	24	\$12,578	\$12,652	\$0	\$2,183	\$11,927	94.27%
281	UNION SECURITY INSURANCE COMPANY	0.06%	86	1,177	\$1,721,315	\$1,736,606	\$0	\$1,532,750	\$1,653,987	95.24%
282	UNITED AMERICAN INSURANCE COMPANY	0.25%	38	6,718	\$7,430,410	\$6,899,014	\$0	\$6,145,403	\$5,313,270	77.01%
283	UNITED COMMERCIAL TRAVELERS OF AMEI	0.04%	102	927	\$1,091,662	\$1,101,846	\$0	\$873,612	\$770,603	69.94%
284	UNITED CONCORDIA LIFE AND HEALTH INSL	0.00%	243	8	\$4,117	\$4,117	\$0	\$1,764	\$1,451	35.24%
285	UNITED HERITAGE LIFE INSURANCE COMPA	0.00%	274	1	\$548	\$547	\$0	\$0	\$419	76.60%
286	UNITED HOME LIFE INSURANCE COMPANY	0.00%	269	2	\$806	\$844	\$0	\$0	\$0	0.00%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
287	UNITED INSURANCE COMPANY OF AMERICA	0.00%	195	375	\$47,245	\$47,393	\$0	\$10,804	\$9,952	21.00%
288	UNITED LIFE INSURANCE COMPANY	0.00%	213	31	\$16,520	\$16,754	\$0	\$14,350	\$7,210	43.03%
289	UNITED NATIONAL LIFE INSURANCE COMP	0.03%	111	554	\$776,566	\$760,335	\$0	\$521,758	\$424,397	55.82%
290	UNITED OF OMAHA LIFE INSURANCE COMP	1.16%	14	12,218	\$34,892,166	\$35,178,148	\$0	\$22,867,482	\$22,343,875	63.52%
291	UNITED SECURITY ASSURANCE COMPANY (	0.04%	97	623	\$1,305,954	\$1,324,222	\$0	\$555,066	\$267,144	20.17%
292	UNITED SECURITY HEALTH AND CASUALTY	0.00%	222	0	\$11,826	\$11,826	\$0	\$557	\$1,512	12.79%
293	UNITED STATES LIFE INSURANCE COMPAN	0.00%	294	1	\$52	\$57	\$0	\$80	\$0	0.00%
294	UNITED TEACHER ASSOCIATES INSURANCE	0.06%	81	2,500	\$1,948,198	\$1,991,139	\$0	\$1,129,445	\$1,139,781	57.24%
295	UNITED WORLD LIFE INSURANCE COMPANY	0.10%	68	879	\$2,877,941	\$2,907,440	\$0	\$2,011,414	\$2,015,244	69.31%
296	UNITEDHEALTHCARE LIFE INSURANCE COM	1.19%	13	9,928	\$36,018,467	\$35,773,317	\$0	\$30,934,290	\$39,171,505	109.50%
297	UNIVERSAL GUARANTY LIFE INSURANCE CO	0.00%	292	5	\$130	\$130	\$0	\$8,496	\$0	0.00%
298	UNUM LIFE INSURANCE COMPANY OF AMER	0.13%	58	2,647	\$3,778,488	\$4,079,572	\$0	\$6,559,292	\$7,077,178	173.48%
299	USAA LIFE INSURANCE COMPANY	0.12%	61	1,722	\$3,480,284	\$3,475,211	\$0	\$2,307,193	\$2,335,343	67.20%
300	USABLE LIFE	0.01%	149	732	\$237,894	\$237,894	\$0	\$86,333	\$86,333	36.29%
301	VOYA INSURANCE AND ANNUITY COMPANY	0.00%	224	98	\$9,216	\$9,208	\$0	\$2,280	\$2,308	25.07%
302	WASHINGTON NATIONAL INSURANCE COMF	0.62%	23	23,244	\$18,720,978	\$18,741,550	\$0	\$13,389,685	\$14,394,680	76.81%
303	WELLCARE PRESCRIPTION INSURANCE INC	0.42%	29	15,473	\$12,674,327	\$12,674,327	\$0	\$11,145,294	\$10,229,353	80.71%
304	WESTERN AND SOUTHERN LIFE INSURANCE	0.02%	117	2,053	\$624,036	\$622,746	\$0	\$576,175	\$562,496	90.33%
305	WESTERN CATHOLIC UNION	0.01%	159	107	\$159,203	\$112,514	\$0	\$74,882	\$90,451	80.39%
306	WILCAC LIFE INSURANCE COMPANY	0.00%	199	15	\$37,067	\$37,067	\$0	\$117,500	\$27,500	74.19%
307	WILCO LIFE INSURANCE COMPANY	0.01%	146	630	\$258,187	\$261,534	\$0	\$251,917	\$220,179	84.19%
308	WILTON REASSURANCE LIFE COMPANY OF	0.00%	298	0	\$0	\$0	\$0	\$663	\$663	N/A
309	WOODMEN OF THE WORLD LIFE INSURANCE	0.00%	189	171	\$52,793	\$53,109	\$2,813	\$7,045	\$8,496	16.00%
310	ZURICH AMERICAN INSURANCE COMPANY	0.00%	298	0	\$0	\$0	\$0	\$0	-\$5	N/A
TOTAL		100.00%		2,375,006	\$3,017,293,379	\$3,003,282,381	\$7,345,070	\$2,399,419,057	\$2,501,936,119	83.31%

**GROUP
ACCIDENT & HEALTH
INSURANCE
BY LINE OF BUSINESS
BY COMPANY**

2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP COMPREHENSIVE MEDICAL EXPENSE
(SMALL EMPLOYER 2 - 50 EMPLOYEES)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	0.88%	8	2,412	\$10,083,270	\$10,083,270	\$0	\$5,020,151	\$5,773,954	57.26%
2	AMERICAN ALTERNATIVE INSURANCE CORPORAT	0.00%	14	0	\$5,155	\$5,155	\$0	\$65,572	-\$300,146	-5822.42%
3	BEST LIFE AND HEALTH INSURANCE COMPANY	0.00%	16	0	\$0	\$0	\$0	\$0	-\$588	N/A
4	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	14.19%	4	33,679	\$162,008,501	\$162,008,501	\$0	\$119,230,042	\$122,041,039	75.33%
5	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.01%	11	2	\$152,024	\$152,024	\$0	\$571,408	\$1,156,320	760.62%
6	COVENTRY HEALTH AND LIFE INSURANCE COMPA	15.64%	3	38,637	\$178,575,591	\$178,575,591	\$0	\$168,919,190	\$169,589,159	94.97%
7	COX HEALTH SYSTEMS INSURANCE COMPANY	0.95%	7	2,681	\$10,896,783	\$10,896,783	\$0	\$10,108,789	\$9,974,796	91.54%
8	FEDERATED MUTUAL INSURANCE COMPANY	3.36%	6	9,557	\$38,359,491	\$38,359,491	\$0	\$31,943,005	\$32,410,801	84.49%
9	GREAT WEST LIFE ASSURANCE COMPANY	0.00%	12	5	\$13,204	\$13,204	\$0	\$0	\$0	0.00%
10	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	34.90%	1	88,545	\$398,582,234	\$400,299,216	\$0	\$294,514,403	\$290,281,670	72.52%
11	HUMANA INSURANCE COMPANY	5.97%	5	15,246	\$68,224,842	\$68,251,389	\$0	\$53,497,301	\$53,535,300	78.44%
12	JOHN ALDEN LIFE INSURANCE COMPANY	0.16%	10	287	\$1,776,611	\$1,785,117	\$0	\$836,102	\$565,042	31.65%
13	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.00%	15	1	\$3,433	\$3,468	\$0	\$0	\$0	0.00%
14	MADISON NATIONAL LIFE INSURANCE COMPANY II	0.00%	16	0	\$0	\$0	\$0	\$278,378	\$78,635	N/A
15	PRINCIPAL LIFE INSURANCE COMPANY	0.00%	16	0	\$0	\$0	\$0	-\$33,404	-\$33,994	N/A
16	STANDARD SECURITY LIFE INSURANCE COMPANY	0.00%	13	0	\$9,121	\$12,627	\$0	\$138,913	\$138,913	1100.13%
17	TIME INSURANCE COMPANY	0.27%	9	567	\$3,091,279	\$3,100,834	\$0	\$2,130,075	\$2,152,987	69.43%
18	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	16	0	\$0	\$0	\$0	-\$38,193	-\$33,821	N/A
19	UNITED HEALTHCARE INSURANCE COMPANY	23.66%	2	73,978	\$270,129,444	\$269,305,070	\$0	\$182,614,863	\$186,105,278	69.11%
20	UNITED SECURITY HEALTH AND CASUALTY INSUR	0.00%	16	0	\$0	\$0	\$0	\$17,592	\$17,592	N/A
TOTAL		100.00%		265,597	\$1,141,910,983	\$1,142,851,740	\$0	\$869,814,187	\$873,452,937	76.43%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP COMPREHENSIVE MEDICAL EXPENSE
(SMALL EMPLOYER 3 - 25 EMPLOYEES)**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	0.89%	8	1,496	\$5,944,158	\$5,944,158	\$0	\$2,755,388	\$3,123,945	52.55%
2	AMERICAN ALTERNATIVE INSURANCE CORPORA	0.00%	13	0	\$5,155	\$5,155	\$0	\$65,572	-\$300,146	-5822.42%
3	BEST LIFE AND HEALTH INSURANCE COMPANY	0.00%	15	0	\$0	\$0	\$0	\$0	-\$588	N/A
4	BLUE CROSS AND BLUE SHIELD OF KANSAS CIT	13.03%	4	19,304	\$87,044,465	\$87,044,465	\$0	\$64,139,684	\$65,323,292	75.05%
5	CIGNA LIFE INSURANCE COMPANY OF NEW YORI	0.02%	11	2	\$152,024	\$152,024	\$0	\$571,408	\$1,156,320	760.62%
6	COVENTRY HEALTH AND LIFE INSURANCE COMF	17.30%	3	24,730	\$115,617,037	\$115,617,037	\$0	\$90,295,964	\$90,993,838	78.70%
7	COX HEALTH SYSTEMS INSURANCE COMPANY	1.11%	7	1,809	\$7,449,543	\$7,449,543	\$0	\$6,495,733	\$6,409,631	86.04%
8	FEDERATED MUTUAL INSURANCE COMPANY	4.02%	6	6,646	\$26,850,767	\$26,850,767	\$0	\$22,631,725	\$22,963,160	85.52%
9	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	28.55%	2	33,743	\$190,746,759	\$191,568,443	\$0	\$140,943,733	\$138,918,103	72.52%
10	HUMANA INSURANCE COMPANY	5.91%	5	13,071	\$39,520,398	\$39,006,424	\$0	\$27,145,177	\$26,703,351	68.46%
11	JOHN ALDEN LIFE INSURANCE COMPANY	0.24%	10	283	\$1,619,950	\$1,633,915	\$0	\$841,403	\$568,625	34.80%
12	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.00%	14	1	\$3,433	\$3,468	\$0	\$0	\$0	0.00%
13	MADISON NATIONAL LIFE INSURANCE COMPANY	0.00%	15	0	\$0	\$0	\$0	\$278,378	\$78,635	N/A
14	PRINCIPAL LIFE INSURANCE COMPANY	0.00%	15	0	\$0	\$0	\$0	-\$33,391	-\$33,391	N/A
15	STANDARD SECURITY LIFE INSURANCE COMPAN	0.00%	12	0	\$9,121	\$12,627	\$0	\$138,913	\$138,913	1100.13%
16	TIME INSURANCE COMPANY	0.35%	9	359	\$2,340,722	\$2,389,961	\$0	\$1,728,843	\$1,747,439	73.12%
17	UNITED HEALTHCARE INSURANCE COMPANY	28.57%	1	51,783	\$190,899,773	\$190,317,190	\$0	\$124,939,028	\$127,327,054	66.90%
TOTAL		100.00%		153,227	\$668,203,305	\$667,995,177	\$0	\$482,937,558	\$485,118,181	72.62%

2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP COMPREHENSIVE MEDICAL EXPENSE
(LARGE EMPLOYERS) in association plans with rate differentials NOT exceeding 20 percent

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	COVENTRY HEALTH AND LIFE INSURANCE COMF	100.00%	1	497	\$1,739,932	\$1,739,932	\$0	\$1,175,400	\$1,110,933	63.85%
	TOTAL	100.00%		497	\$1,739,932	\$1,739,932	\$0	\$1,175,400	\$1,110,933	63.85%

2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MEDICAL EXPENSE - LARGE EMPLOYER /UNION

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.20%	10	1,304	\$3,956,189	\$2,731,567	\$0	\$3,279,810	\$1,052,497	38.53%
2	AETNA HEALTH INSURANCE COMPANY	0.00%	25	163	\$17,815	\$17,815	\$0	\$114,310	\$68,933	386.94%
3	AETNA LIFE INSURANCE COMPANY	4.79%	5	22,232	\$96,083,928	\$96,682,077	\$0	\$40,873,604	\$40,618,714	42.01%
4	AMERICAN FAMILY MUTUAL INSURANCE COMPANY	0.00%	29	0	-\$2,942	-\$2,942	\$0	\$4,563	\$4,563	-155.10%
5	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.00%	24	0	\$18,407	\$30,758	\$0	\$13,960	-\$11,175	-36.33%
6	AMERICAN NATIONAL INSURANCE COMPANY	0.14%	12	1,688	\$2,868,422	\$1,650,674	\$0	\$6,777,045	\$6,675,439	404.41%
7	AXA EQUITABLE LIFE INSURANCE COMPANY	0.00%	29	0	\$0	\$0	\$0	\$31,479	\$31,479	N/A
8	BCS INSURANCE COMPANY	0.03%	19	1,043	\$587,070	\$582,510	\$0	\$176,056	\$190,205	32.65%
9	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	14.93%	3	70,967	\$299,710,273	\$299,710,273	\$0	\$248,528,445	\$250,852,302	83.70%
10	CIGNA HEALTH AND LIFE INSURANCE COMPANY	2.47%	7	23,748	\$49,516,581	\$49,453,784	\$0	\$41,879,966	\$42,265,233	85.46%
11	CONNECTICUT GENERAL LIFE INS CO	0.05%	16	266	\$949,673	\$971,616	\$0	\$843,526	\$519,992	53.52%
12	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	12.69%	4	52,624	\$254,683,018	\$254,683,018	\$0	\$277,543,085	\$225,199,331	88.42%
13	COX HEALTH SYSTEMS INSURANCE COMPANY	4.23%	6	20,710	\$84,905,609	\$84,905,609	\$0	\$78,765,716	\$77,721,669	91.54%
14	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	27	2	\$7,338	\$7,217	\$0	\$5,067	\$5,467	75.75%
15	FEDERATED MUTUAL INSURANCE COMPANY	0.19%	11	894	\$3,864,184	\$3,864,184	\$0	\$3,646,096	\$3,699,492	95.74%
16	GREAT WEST LIFE ASSURANCE COMPANY	0.00%	22	17	\$47,877	\$47,877	\$0	\$0	\$0	0.00%
17	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	26.96%	2	128,199	\$541,195,030	\$541,212,010	\$0	\$419,209,393	\$424,158,147	78.37%
18	HUMANA INSURANCE COMPANY	1.15%	8	5,469	\$23,110,677	\$23,110,525	\$0	\$20,064,527	\$21,422,878	92.70%
19	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	23	0	\$41,659	\$24,329	\$0	\$1,423	\$962	3.95%
20	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	26	17	\$8,015	\$8,015	\$0	\$0	\$0	0.00%
21	METROPOLITAN LIFE INSURANCE COMPANY	0.07%	15	30,415	\$1,435,612	\$1,022,815	\$0	\$307,453	\$381,742	37.32%
22	NATIONWIDE LIFE INSURANCE COMPANY	0.04%	17	509	\$836,619	\$987,879	\$0	\$767,687	\$767,687	77.71%
23	PRINCIPAL LIFE INSURANCE COMPANY	0.00%	29	0	\$0	\$0	\$0	-\$85	-\$87	N/A
24	SHELTER LIFE INSURANCE COMPANY	0.13%	14	428	\$2,618,618	\$2,616,567	\$0	\$5,044,385	\$4,094,067	156.47%
25	SIERRA HEALTH AND LIFE INSURANCE COMPANY INC	0.00%	29	0	\$0	\$0	\$0	\$0	-\$20	N/A
26	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	28	3	\$4,720	\$4,711	\$0	\$0	-\$157	-3.33%
27	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.03%	18	113	\$650,623	\$673,673	\$0	\$505,613	\$505,613	75.05%
28	STATE FARM MUTUAL AUTOMOBILE INSURANCE COI	0.36%	9	1,238	\$7,296,063	\$7,296,063	\$0	\$5,957,155	\$6,230,948	85.40%
29	TIME INSURANCE COMPANY	0.01%	21	144	\$149,398	\$148,670	\$0	\$130,177	\$131,578	88.50%
30	TRUSTMARK LIFE INSURANCE COMPANY	0.14%	13	2,850	\$2,849,646	\$2,914,572	\$0	\$2,068,047	\$1,831,332	62.83%
31	UNITED HEALTHCARE INSURANCE COMPANY	31.36%	1	139,890	\$629,464,229	\$627,543,246	\$0	\$527,700,949	\$537,787,177	85.70%
32	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.01%	20	577	\$229,315	\$274,537	\$0	\$73,481	\$15,262	5.56%
TOTAL		100.00%		505,510	\$2,007,103,666	\$2,003,173,649	\$0	\$1,684,312,933	\$1,646,221,270	82.18%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MEDICAL EXPENSE - ASSOCIATION**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	11.22%	3	7,137	\$14,193,760	\$14,487,100	\$0	\$11,567,735	\$11,567,735	79.85%
2	AMERICAN ALTERNATIVE INSURANCE CORPORATION	0.08%	12	92	\$101,704	\$101,704	\$0	\$85,318	\$138,617	136.29%
3	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF	0.27%	9	79	\$342,514	\$345,566	\$0	\$318,091	\$317,584	91.90%
4	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	20	0	\$0	\$0	\$0	-\$747	-\$863	N/A
5	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.01%	18	0	\$6,418	\$8,185	\$0	\$1,738	\$532	6.50%
6	COMPANION LIFE INSURANCE COMPANY	0.00%	20	0	\$0	\$0	\$0	-\$1,803	-\$1,791	N/A
7	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	1.37%	4	498	\$1,739,932	\$1,739,932	\$0	\$1,175,400	\$1,110,933	63.85%
8	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.13%	11	41	\$160,064	\$159,228	\$0	\$34,802	\$37,310	23.43%
9	GOLDEN RULE INSURANCE COMPANY	67.58%	1	33,805	\$85,515,155	\$85,938,349	\$0	\$59,521,835	\$61,209,414	71.22%
10	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	0.66%	7	112	\$832,985	\$836,573	\$0	\$487,398	\$480,393	57.42%
11	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.00%	20	0	\$0	\$0	\$0	\$0	-\$11,140	N/A
12	JOHN ALDEN LIFE INSURANCE COMPANY	1.15%	5	286	\$1,451,212	\$1,681,730	\$0	\$1,467,951	\$1,284,118	76.36%
13	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.01%	16	0	\$11,342	-\$8,091	\$0	\$0	\$829	-10.25%
14	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.08%	13	0	\$97,914	\$301,382	\$0	\$909,476	\$763,010	253.17%
15	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.01%	15	15	\$11,779	\$11,898	\$0	\$895	\$899	7.56%
16	NEW YORK LIFE INSURANCE COMPANY	0.00%	20	0	\$0	\$0	\$0	\$25,594	-\$1,071	N/A
17	PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY	0.01%	17	2	\$7,855	\$7,840	\$0	\$5,606	\$4,276	54.54%
18	RESERVE NATIONAL INSURANCE COMPANY	0.03%	14	21	\$37,355	\$37,138	\$0	\$9,194	\$9,166	24.68%
19	STANDARD SECURITY LIFE INSURANCE COMPANY OF	0.46%	8	934	\$577,125	\$583,897	\$0	\$341,358	\$341,358	58.46%
20	STARR INDEMNITY & LIABILITY COMPANY	0.00%	19	0	\$2,380	\$3,537	\$0	\$64,484	-\$123,479	-3491.07%
21	TIME INSURANCE COMPANY	15.94%	2	3,801	\$20,175,063	\$22,747,078	\$0	\$17,923,101	\$16,910,474	74.34%
22	TRUSTMARK INSURANCE COMPANY	0.00%	20	1	-\$1,689	-\$1,706	\$0	\$0	\$0	0.00%
23	UNITED STATES FIRE INSURANCE COMPANY	0.20%	10	386	\$252,296	\$252,296	\$0	\$388,047	\$229,754	91.07%
24	UNITEDHEALTHCARE LIFE INSURANCE COMPANY	0.81%	6	210	\$1,025,967	\$2,113,157	\$0	\$2,486,988	\$587,445	27.80%
TOTAL		100.00%		47,420	\$126,541,131	\$131,346,793	\$0	\$96,812,461	\$94,855,503	72.22%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MEDICAL EXPENSE - DISCRETIONARY**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	MUTUAL OF OMAHA INSURANCE COMPANY	13.16%	2	1	\$147	\$147	\$0	\$0	\$0	0.00%
2	NATIONAL UNION FIRE INSURANCE COMPANY OF PI	0.00%	3	0	\$0	\$0	\$0	(\$850)	(\$850)	N/A
3	UNION SECURITY INSURANCE COMPANY	86.84%	1	1	\$970	\$970	\$0	\$6,686	\$7,017	723.40%
TOTAL		100.00%		2	\$1,117	\$1,117	\$0	\$5,836	\$6,167	552.10%

2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MEDICAL EXPENSE - FEDERAL EMPLOYEES

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	1.97%	3	7,867	\$12,284,600	\$12,284,058	\$0	\$4,939,343	\$4,997,005	40.68%
2	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	35.51%	2	30,892	\$221,900,009	\$221,900,009	\$0	\$195,383,329	\$198,559,317	89.48%
3	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	62.30%	1	61,397	\$389,340,986	\$391,075,835	\$0	\$355,852,834	\$358,413,254	91.65%
4	HUMANA INSURANCE COMPANY	0.22%	4	5,910	\$1,370,331	\$1,370,331	\$0	\$445,544	\$552,169	40.29%
5	NATIONAL CASUALTY COMPANY	0.00%	5	0	\$22	\$22	\$0	\$0	\$0	0.00%
6	UNIMERICA INSURANCE COMPANY	0.00%	6	0	\$0	\$0	\$0	\$3,166	\$1,823	N/A
TOTAL		100.00%		106,066	\$624,895,948	\$626,630,255	\$0	\$556,624,216	\$562,523,568	89.77%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP COMPREHENSIVE MEDICAL EXPENSE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	34.10%	1	278,253	\$1,329,951,235	\$1,333,423,634	\$0	\$1,070,064,028	\$1,073,333,464	80.49%
2	UNITED HEALTHCARE INSURANCE COMPANY	23.06%	2	213,868	\$899,593,673	\$896,848,316	\$0	\$710,315,812	\$723,892,455	80.72%
3	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	17.53%	3	135,538	\$683,618,783	\$683,618,783	\$0	\$563,141,816	\$571,452,658	83.59%
4	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	11.15%	4	91,759	\$434,998,541	\$434,998,541	\$0	\$447,637,675	\$395,899,423	91.01%
5	AETNA LIFE INSURANCE COMPANY	3.40%	5	39,648	\$132,645,558	\$133,536,505	\$0	\$62,400,833	\$62,957,408	47.15%
6	COX HEALTH SYSTEMS INSURANCE COMPANY	2.46%	6	23,391	\$95,802,392	\$95,802,392	\$0	\$88,874,505	\$87,696,465	91.54%
7	HUMANA INSURANCE COMPANY	2.38%	7	26,625	\$92,705,850	\$92,732,245	\$0	\$74,007,372	\$75,510,347	81.43%
8	GOLDEN RULE INSURANCE COMPANY	2.19%	8	33,805	\$85,515,155	\$85,938,349	\$0	\$59,521,835	\$61,209,414	71.22%
9	CIGNA HEALTH AND LIFE INSURANCE COMPANY	1.27%	9	23,748	\$49,516,581	\$49,453,784	\$0	\$41,879,966	\$42,265,233	85.46%
10	FEDERATED MUTUAL INSURANCE COMPANY	1.08%	10	10,451	\$42,223,675	\$42,223,675	\$0	\$35,589,101	\$36,110,293	85.52%
11	TIME INSURANCE COMPANY	0.60%	11	4,512	\$23,415,740	\$25,996,582	\$0	\$20,183,353	\$19,195,039	73.84%
12	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	0.19%	12	1,238	\$7,296,063	\$7,296,063	\$0	\$5,957,155	\$6,230,948	85.40%
13	4 EVER LIFE INSURANCE COMPANY	0.10%	13	1,304	\$3,956,189	\$2,731,567	\$0	\$3,279,810	\$1,052,497	38.53%
14	JOHN ALDEN LIFE INSURANCE COMPANY	0.08%	14	573	\$3,269,482	\$3,491,176	\$0	\$2,305,476	\$1,850,122	52.99%
15	AMERICAN NATIONAL INSURANCE COMPANY	0.07%	15	1,688	\$2,868,422	\$1,650,674	\$0	\$6,777,045	\$6,675,439	404.41%
16	TRUSTMARK LIFE INSURANCE COMPANY	0.07%	16	2,850	\$2,849,646	\$2,914,572	\$0	\$2,029,854	\$1,797,511	61.67%
17	SHELTER LIFE INSURANCE COMPANY	0.07%	17	428	\$2,618,618	\$2,616,567	\$0	\$5,044,385	\$4,094,067	156.47%
18	METROPOLITAN LIFE INSURANCE COMPANY	0.04%	18	30,415	\$1,435,612	\$1,022,815	\$0	\$307,453	\$381,742	37.32%
19	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.03%	19	1,047	\$1,236,869	\$1,270,197	\$0	\$985,884	\$985,884	77.62%
20	UNITEDHEALTHCARE LIFE INSURANCE COMPANY	0.03%	20	210	\$1,025,967	\$2,113,157	\$0	\$2,486,988	\$587,445	27.80%
21	CONNECTICUT GENERAL LIFE INS CO	0.02%	21	266	\$949,673	\$971,616	\$0	\$843,526	\$519,992	53.52%
22	NATIONWIDE LIFE INSURANCE COMPANY	0.02%	22	509	\$836,619	\$987,879	\$0	\$767,687	\$767,687	77.71%
23	BCS INSURANCE COMPANY	0.02%	23	1,043	\$587,070	\$582,510	\$0	\$176,056	\$190,205	32.65%
24	AMERICAN NATIONAL LIFE INSURANCE COMPANY OI	0.01%	24	79	\$342,514	\$345,566	\$0	\$318,091	\$317,584	91.90%
25	UNITED STATES FIRE INSURANCE COMPANY	0.01%	25	386	\$252,296	\$252,296	\$0	\$388,047	\$229,754	91.07%
26	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.01%	26	577	\$229,315	\$274,537	\$0	\$73,481	\$15,262	5.56%
27	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.00%	27	41	\$160,064	\$159,228	\$0	\$34,802	\$37,310	23.43%
28	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	28	2	\$152,024	\$152,024	\$0	\$571,408	\$1,156,320	760.62%
29	AMERICAN ALTERNATIVE INSURANCE CORPORATIONI	0.00%	29	92	\$106,859	\$106,859	\$0	\$150,890	-\$161,529	-151.16%
30	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	30	0	\$97,914	\$301,382	\$0	\$909,476	\$763,010	253.17%
31	GREAT WEST LIFE ASSURANCE COMPANY	0.00%	31	22	\$61,081	\$61,081	\$0	\$0	\$0	0.00%
32	RESERVE NATIONAL INSURANCE COMPANY	0.00%	32	21	\$37,355	\$37,138	\$0	\$9,194	\$9,166	24.68%
33	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.00%	33	0	\$18,407	\$30,758	\$0	\$13,960	-\$11,175	-36.33%
34	AETNA HEALTH INSURANCE COMPANY	0.00%	34	163	\$17,815	\$17,815	\$0	\$114,310	\$68,933	386.94%
35	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	35	15	\$11,779	\$11,898	\$0	\$895	\$899	7.56%
36	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	36	0	\$11,342	-\$8,091	\$0	\$278,378	\$79,464	-982.13%
37	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	37	17	\$8,015	\$8,015	\$0	\$0	\$0	0.00%
38	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.00%	38	2	\$7,855	\$7,840	\$0	\$5,606	\$4,276	54.54%
39	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	39	2	\$7,338	\$7,217	\$0	\$5,067	\$5,467	75.75%
40	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.00%	40	0	\$6,418	\$8,185	\$0	\$1,738	\$532	6.50%
41	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	41	3	\$4,720	\$4,711	\$0	\$0	-\$157	-3.33%
42	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.00%	42	1	\$3,433	\$3,468	\$0	\$0	\$0	0.00%
43	STARR INDEMNITY & LIABILITY COMPANY	0.00%	43	0	\$2,380	\$3,537	\$0	\$64,484	-\$123,479	-3491.07%
44	UNION SECURITY INSURANCE COMPANY	0.00%	44	1	\$970	\$970	\$0	\$6,686	\$7,017	723.40%
45	MUTUAL OF OMAHA INSURANCE COMPANY	0.00%	45	1	\$147	\$147	\$0	\$0	\$0	0.00%
46	NATIONAL CASUALTY COMPANY	0.00%	46	0	\$22	\$22	\$0	\$0	\$0	0.00%
47	AMERICAN FAMILY MUTUAL INSURANCE COMPANY	0.00%	47	0	-\$2,942	-\$2,942	\$0	\$4,563	\$4,563	-155.10%
48	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	47	0	\$0	\$0	\$0	-\$747	-\$863	N/A
49	AXA EQUITABLE LIFE INSURANCE COMPANY	0.00%	47	0	\$0	\$0	\$0	\$31,479	\$31,479	N/A
50	BEST LIFE AND HEALTH INSURANCE COMPANY	0.00%	47	0	\$0	\$0	\$0	\$0	-\$588	N/A
51	COMPANION LIFE INSURANCE COMPANY	0.00%	47	0	\$0	\$0	\$0	-\$1,803	-\$1,791	N/A
52	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.00%	47	0	\$0	\$0	\$0	\$0	-\$11,140	N/A
53	NATIONAL UNION FIRE INSURANCE COMPANY OF PIT	0.00%	47	0	\$0	\$0	\$0	-\$850	-\$850	N/A
54	NEW YORK LIFE INSURANCE COMPANY	0.00%	47	0	\$0	\$0	\$0	\$25,594	-\$1,071	N/A
55	PRINCIPAL LIFE INSURANCE COMPANY	0.00%	47	0	\$0	\$0	\$0	-\$33,489	-\$34,081	N/A
56	SIERRA HEALTH AND LIFE INSURANCE COMPANY INI	0.00%	47	0	\$0	\$0	\$0	\$0	-\$20	N/A
57	TRUSTMARK INSURANCE COMPANY	0.00%	47	1	-\$1,689	-\$1,706	\$0	\$0	\$0	0.00%
58	UNIMERICA INSURANCE COMPANY	0.00%	47	0	\$0	\$0	\$0	\$3,166	\$1,823	N/A
59	UNITED SECURITY HEALTH AND CASUALTY INSURAI	0.00%	47	0	\$0	\$0	\$0	\$17,592	\$17,592	N/A
TOTAL		100.00%		924,595	\$3,900,452,845	\$3,904,003,554	\$0	\$3,207,569,633	\$3,177,059,445	81.38%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MEDICARE SUPPLEMENT**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMPANY	0.00%	21	3	\$6,700	\$7,075	\$0	\$4,551	\$3,777	53.39%
2	AMERICAN NATIONAL LIFE INSURANCE COMPAN'	0.58%	9	481	\$1,193,690	\$1,244,914	\$0	\$829,806	\$780,238	62.67%
3	AMERICAN REPUBLIC INSURANCE COMPANY	3.77%	2	2,716	\$7,728,323	\$7,912,474	\$0	\$6,099,526	\$6,303,465	79.66%
4	BANKERS LIFE AND CASUALTY COMPANY	1.35%	5	1,260	\$2,766,152	\$2,844,811	\$0	\$2,585,343	\$2,547,412	89.55%
5	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.08%	13	67	\$155,566	\$155,160	\$0	\$145,443	\$149,253	96.19%
6	CENTRAL UNITED LIFE INSURANCE COMPANY	0.00%	26	2	\$1,030	\$1,032	\$0	\$2,524	\$2,202	213.37%
7	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.00%	24	0	\$3,613	\$3,851	\$0	\$968	\$650	16.88%
8	COMBINED INSURANCE CO OF AMERICA	0.00%	19	3	\$7,502	\$7,853	\$0	\$16,166	\$16,374	208.51%
9	CONSTITUTION LIFE INSURANCE COMPANY	0.00%	22	2	\$6,624	\$6,652	\$0	\$9,544	\$9,370	140.86%
10	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.41%	10	257	\$842,107	\$847,082	\$0	\$495,524	\$495,524	58.50%
11	GLOBE LIFE AND ACCIDENT INSURANCE COMPAI	0.02%	16	16	\$34,406	\$36,903	\$0	\$30,763	\$32,282	87.48%
12	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.01%	17	5	\$15,267	\$13,973	\$0	\$11,627	\$8,805	63.01%
13	HARTFORD LIFE AND ACCIDENT INSURANCE COM	0.80%	7	1,472	\$1,631,931	\$1,669,804	\$0	\$1,065,357	\$983,780	58.92%
14	HARTFORD LIFE INSURANCE COMPANY	0.11%	12	737	\$232,736	\$233,417	\$0	\$102,114	\$98,208	42.07%
15	HEARTLAND NATIONAL LIFE INSURANCE COMPA	0.14%	11	164	\$287,133	\$258,623	\$0	\$206,735	\$246,155	95.18%
16	MEDICO INSURANCE COMPANY	1.34%	6	791	\$2,740,407	\$2,599,746	\$0	\$2,036,738	\$2,020,906	77.73%
17	MUTUAL OF OMAHA INSURANCE COMPANY	3.70%	3	2,726	\$7,578,316	\$7,664,344	\$0	\$5,874,991	\$5,830,731	76.08%
18	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	28	1	\$646	\$646	\$0	\$0	\$0	0.00%
19	OXFORD LIFE INSURANCE COMPANY	0.06%	15	74	\$127,138	\$127,112	\$0	\$100,312	\$88,847	69.90%
20	PRINCIPAL LIFE INSURANCE COMPANY	0.79%	8	532	\$1,618,943	\$1,619,011	\$0	\$1,244,968	\$1,241,565	76.69%
21	TRANSAMERICA FINANCIAL LIFE INSURANCE COI	0.00%	25	1	\$1,872	\$1,945	\$0	\$575	\$1,239	63.70%
22	TRANSAMERICA LIFE INSURANCE COMPANY	2.85%	4	2,333	\$5,831,907	\$5,853,431	\$0	\$5,115,973	\$5,003,430	85.48%
23	TRANSAMERICA PREMIER LIFE INSURANCE COM	0.07%	14	60	\$147,970	\$131,772	\$0	\$223,031	\$212,451	161.23%
24	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	18	4	\$10,430	\$12,354	\$0	\$8,725	\$6,888	55.76%
25	UNION LABOR LIFE INSURANCE COMPANY	0.00%	20	2	\$7,232	\$7,130	\$0	\$2,809	\$2,131	29.89%
26	UNITED HEALTHCARE INSURANCE COMPANY	83.90%	1	75,111	\$171,916,175	\$168,971,783	\$0	\$135,929,279	\$134,869,638	79.82%
27	UNITED TEACHER ASSOCIATES INSURANCE COM	0.00%	23	2	\$5,401	\$5,400	\$0	\$4,367	\$4,340	80.37%
28	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	27	3	\$1,000	\$1,000	\$0	\$3,583	\$3,661	366.10%
TOTAL		100.00%		88,825	\$204,900,217	\$202,239,298	\$0	\$162,151,342	\$160,963,322	79.59%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP LONG TERM CARE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	0.71%	8	356	\$258,915	\$258,092	\$0	\$342,270	\$437,264	169.42%
2	ALLIANZ LIFE INSURANCE COMPANY OF NORTH /	0.00%	31	5	\$928	\$924	\$0	\$0	\$0	0.00%
3	ALLSTATE LIFE INSURANCE COMPANY	0.22%	11	67	\$79,902	\$77,855	\$0	\$195,984	-\$34,366	-44.14%
4	AMERICAN FIDELITY ASSURANCE COMPANY	0.10%	14	51	\$37,632	\$37,632	\$0	\$0	\$2,625	6.98%
5	AMERICAN REPUBLIC INSURANCE COMPANY	0.13%	13	51	\$46,137	\$49,146	\$0	\$106,293	\$270,186	549.76%
6	BCS INSURANCE COMPANY	0.00%	33	1	\$101	-\$134	\$0	\$0	\$33	-24.63%
7	CONNECTICUT GENERAL LIFE INS CO	0.06%	19	52	\$22,464	\$22,464	\$0	\$107,799	-\$23,723	-105.60%
8	CONTINENTAL CASUALTY COMPANY	6.23%	6	3,362	\$2,258,264	-\$445,378	\$0	\$976,481	\$1,129,010	-253.49%
9	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE I	0.03%	25	475	\$10,166	\$10,985	\$0	\$0	-\$12	-0.11%
10	GENWORTH LIFE INSURANCE COMPANY	9.20%	4	3,298	\$3,335,882	\$2,462,070	\$0	\$935,456	\$913,931	37.12%
11	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	29	1	\$1,320	\$1,320	\$0	\$0	-\$41	-3.11%
12	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	32	2	\$390	\$559	\$0	\$0	\$0	0.00%
13	HARTFORD LIFE INSURANCE COMPANY	0.01%	27	2	\$5,170	\$5,185	\$0	\$0	\$0	0.00%
14	JOHN HANCOCK LIFE & HEALTH INSURANCE COM	0.07%	17	18	\$25,043	\$25,043	\$0	\$0	\$0	0.00%
15	JOHN HANCOCK LIFE INSURANCE COMPANY (US	20.58%	3	8,954	\$7,465,770	\$7,465,770	\$0	\$3,704,149	\$4,788,069	64.13%
16	MEDAMERICA INSURANCE COMPANY	0.03%	24	39	\$10,842	\$13,466	\$0	\$25,989	\$25,646	190.45%
17	METLIFE INSURANCE COMPANY USA	0.01%	26	17	\$5,304	\$5,930	\$0	\$53,757	\$22,015	371.25%
18	METROPOLITAN LIFE INSURANCE COMPANY	23.21%	2	8,184	\$8,420,100	\$8,012,599	\$0	\$7,484,969	\$7,719,381	96.34%
19	MONY LIFE INSURANCE COMPANY	0.01%	28	5	\$2,423	\$2,460	\$0	\$0	\$0	0.00%
20	MUTUAL OF OMAHA INSURANCE COMPANY	0.52%	9	166	\$189,541	\$178,445	\$0	\$244,432	\$248,913	139.49%
21	NEW YORK LIFE INSURANCE COMPANY	0.17%	12	88	\$61,662	\$65,561	\$0	\$198,787	\$327,303	499.23%
22	PRINCIPAL LIFE INSURANCE COMPANY	0.05%	21	46	\$17,812	\$19,019	\$0	\$73,604	\$73,604	387.00%
23	PROVIDENT LIFE AND ACCIDENT INSURANCE COI	0.07%	16	37	\$27,054	\$27,054	\$0	\$74,616	\$104,577	386.55%
24	PRUDENTIAL INSURANCE COMPANY OF AMERICA/	6.10%	7	2,275	\$2,213,334	\$2,155,930	\$0	\$585,184	\$1,267,853	58.81%
25	RIVERSOURCE LIFE INSURANCE COMPANY	0.05%	22	9	\$16,324	\$16,427	\$0	\$0	\$0	0.00%
26	SENIOR HEALTH INSURANCE COMPANY OF PENN	0.08%	15	48	\$27,923	\$43,813	\$0	\$201,835	\$39,267	89.62%
27	SENTRY INSURANCE A MUTUAL COMPANY	0.05%	20	22	\$18,993	-\$144,159	\$0	\$0	\$69,854	-48.46%
28	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	34	0	\$0	\$0	\$0	\$0	-\$4,854	N/A
29	TEACHERS INSURANCE AND ANNUITY ASSOCIAT	0.28%	10	85	\$102,114	\$103,817	\$0	\$1,076,423	\$458,562	441.70%
30	TRANSAMERICA LIFE INSURANCE COMPANY	7.22%	5	1,784	\$2,617,457	\$2,687,629	\$0	\$2,882,924	\$3,549,757	132.08%
31	TRANSAMERICA PREMIER LIFE INSURANCE COM	0.00%	30	2	\$1,316	\$1,333	\$0	\$22,434	\$47,237	3543.66%
32	UNITED TEACHER ASSOCIATES INSURANCE COM	0.03%	23	14	\$12,418	\$14,628	\$0	\$3,714	\$3,038	20.77%
33	UNUM LIFE INSURANCE COMPANY OF AMERICA	24.70%	1	18,595	\$8,958,753	\$8,980,277	\$0	\$1,869,984	\$2,511,410	27.97%
34	WASHINGTON NATIONAL INSURANCE COMPANY	0.07%	18	21	\$24,012	\$44,192	\$0	\$147,346	\$98,824	223.62%
TOTAL		100.00%		48,132	\$36,275,466	\$32,199,954	\$0	\$21,314,430	\$24,045,363	74.68%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP SPECIFIED DISEASE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN FAMILY LIFE ASSURANCE COMPANY (	0.03%	35	4	\$7,917	\$7,880	\$0	\$4,605	\$3,968	50.36%
2	AMERICAN FIDELITY ASSURANCE COMPANY	0.06%	31	34	\$17,541	\$19,018	\$0	\$0	\$4,755	25.00%
3	AMERICAN GENERAL LIFE INSURANCE CO	4.04%	6	195	\$1,101,485	\$1,136,147	\$0	\$129,702	\$241,720	21.28%
4	AMERICAN HERITAGE LIFE INSURANCE COMPAN'	30.49%	1	58,926	\$8,306,199	\$8,369,572	\$0	\$3,867,536	\$4,104,300	49.04%
5	ASSURITY LIFE INSURANCE COMPANY	0.06%	32	25	\$17,245	\$16,591	\$0	\$8,917	\$5,463	32.93%
6	AXIS INSURANCE COMPANY	0.19%	26	726	\$50,696	\$49,659	\$0	\$16,704	\$30,474	61.37%
7	BALTIMORE LIFE INSURANCE COMPANY THE	0.01%	41	8	\$2,357	\$2,357	\$0	\$0	\$0	0.00%
8	BOSTON MUTUAL LIFE INSURANCE COMPANY	1.33%	16	1,282	\$361,032	\$361,174	\$0	\$105,031	\$109,338	30.27%
9	COLONIAL LIFE & ACCIDENT INSURANCE COMPA	0.95%	17	745	\$258,053	\$269,329	\$0	\$83,808	\$160,911	59.75%
10	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	43	2	\$911	\$911	\$0	\$0	\$11	1.21%
11	COMBINED INSURANCE CO OF AMERICA	0.55%	22	923	\$149,485	\$148,442	\$0	\$166,629	\$100,499	67.70%
12	CONTINENTAL AMERICAN INSURANCE COMPANY	11.84%	2	15,810	\$3,225,165	\$3,158,369	\$0	\$1,088,140	\$1,131,125	35.81%
13	FAMILY HERITAGE LIFE INSURANCE COMPANY O	0.12%	29	102	\$33,505	\$33,309	\$0	\$30	\$41	0.12%
14	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.73%	19	1,884	\$200,234	\$202,534	\$0	\$48,034	\$52,764	26.05%
15	FREEDOM LIFE INSURANCE COMPANY OF AMERI	2.65%	10	447	\$722,931	\$719,155	\$0	\$84,358	\$90,437	12.58%
16	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.03%	36	15	\$7,030	\$7,099	\$0	\$0	\$493	6.94%
17	GUARDIAN LIFE INSURANCE COMPANY OF AMER	2.59%	12	4,704	\$706,402	\$725,866	\$0	\$56,841	-\$23,732	-3.27%
18	HARTFORD LIFE AND ACCIDENT INSURANCE COM	0.71%	20	1,556	\$194,554	\$199,069	\$0	\$0	\$0	0.00%
19	HM LIFE INSURANCE COMPANY	0.05%	34	13	\$12,469	\$11,580	\$0	\$100	\$96	0.83%
20	HUMANA INSURANCE COMPANY	0.38%	23	553	\$102,634	\$102,634	\$0	\$60,302	\$60,402	58.85%
21	KANAWHA INSURANCE COMPANY	1.44%	15	3,434	\$392,840	\$392,840	\$0	\$115,513	\$115,512	29.40%
22	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	46	0	\$0	\$0	\$0	\$13,398	\$14,631	N/A
23	LINCOLN NATIONAL LIFE INSURANCE COMPANY	3.15%	9	979	\$856,926	\$867,754	\$0	\$143,100	\$155,658	17.94%
24	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.15%	27	202	\$40,075	\$33,884	\$0	\$1,932	-\$2,581	-7.62%
25	MIDWEST NATIONAL LIFE INSURANCE COMPANY	0.13%	28	166	\$35,588	\$36,705	\$0	\$40,000	\$42,237	115.07%
26	MUTUAL OF OMAHA INSURANCE COMPANY	6.71%	4	12,584	\$1,829,051	\$1,833,936	\$0	\$767,358	\$1,133,429	61.80%
27	NATIONAL FOUNDATION LIFE INSURANCE COMP/	0.02%	37	23	\$5,613	\$5,670	\$0	\$0	\$0	0.00%
28	NATIONAL HEALTH INSURANCE COMPANY	0.05%	33	1,228	\$13,612	\$13,475	\$0	\$5,000	-\$35,687	-264.84%
29	NATIONAL UNION FIRE INSURANCE COMPANY OF	4.32%	5	11,204	\$1,177,194	\$1,177,194	\$0	\$745,496	\$416,411	35.37%
30	PHILADELPHIA AMERICAN LIFE INSURANCE COM	0.01%	39	12	\$3,301	\$3,150	\$0	\$20,000	\$20,000	634.92%
31	PHYSICIANS MUTUAL INSURANCE COMPANY	0.01%	42	1	\$1,485	\$1,625	\$0	\$0	\$2,379	146.40%
32	PRINCIPAL LIFE INSURANCE COMPANY	0.02%	38	23	\$4,511	\$4,511	\$0	\$0	\$0	0.00%
33	PROVIDENT LIFE AND ACCIDENT INSURANCE COI	0.00%	45	1	\$63	\$63	\$0	\$27,741	\$27,580	43777.78%
34	RELIASTAR LIFE INSURANCE COMPANY	0.64%	21	1,579	\$175,470	\$161,361	\$0	\$32,000	\$41,774	25.89%
35	RESERVE NATIONAL INSURANCE COMPANY	0.00%	46	0	\$0	\$0	\$0	\$1,877	\$2,731	N/A
36	STANDARD LIFE AND ACCIDENT INSURANCE COM	0.01%	40	10	\$2,552	\$2,580	\$0	\$0	\$32	1.24%
37	STANDARD SECURITY LIFE INSURANCE COMPAN	0.00%	46	0	\$0	\$0	\$0	\$28,703	\$28,703	N/A
38	SUN LIFE ASSURANCE COMPANY OF CANADA	0.09%	30	770	\$25,861	\$25,923	\$0	\$4,365	\$4,365	16.84%
39	SYMETRA LIFE INSURANCE COMPANY	2.46%	13	427	\$669,850	\$675,407	\$0	\$5,000	\$5,382	0.80%
40	TRANSAMERICA LIFE INSURANCE COMPANY	1.99%	14	2,341	\$541,896	\$549,283	\$0	\$144,859	\$149,467	27.21%
41	TRANSAMERICA PREMIER LIFE INSURANCE COM	3.43%	8	9,077	\$933,173	\$831,022	\$0	\$264,934	\$252,366	30.37%
42	TRUSTMARK INSURANCE COMPANY	3.86%	7	4,625	\$1,052,802	\$1,063,253	\$0	\$221,907	\$197,329	18.56%
43	UNION FIDELITY LIFE INSURANCE COMPANY	0.92%	18	1,918	\$251,512	\$248,690	\$0	\$111,457	\$116,575	46.88%
44	UNION LABOR LIFE INSURANCE COMPANY	0.00%	44	4	\$184	\$184	\$0	\$0	-\$7	-3.80%
45	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.23%	25	1,529	\$62,065	\$66,905	\$0	\$300	\$36,845	55.07%
46	UNITED STATES FIRE INSURANCE COMPANY	0.33%	24	7,748	\$89,891	\$89,891	\$0	\$9,619	\$5,695	6.34%
47	UNUM LIFE INSURANCE COMPANY OF AMERICA	10.60%	3	8,367	\$2,887,402	\$2,954,800	\$0	\$579,350	\$646,285	21.87%
48	WASHINGTON NATIONAL INSURANCE COMPANY	2.62%	11	2,034	\$714,950	\$719,638	\$0	\$505,234	\$484,091	67.27%
TOTAL		100.00%		158,240	\$27,245,712	\$27,300,439	\$0	\$9,509,880	\$9,934,267	36.39%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP ACCIDENT ONLY**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMPANY	0.00%	106	5	\$125	\$124	\$0	\$0	\$15	12.10%
2	AAA LIFE INSURANCE COMPANY	1.00%	24	5,867	\$1,090,675	\$1,095,462	\$0	\$349,429	\$437,984	39.98%
3	ACE AMERICAN INSURANCE COMPANY	0.62%	30	35,448	\$679,665	\$712,201	\$0	\$211,297	\$215,115	30.20%
4	ACE PROPERTY AND CASUALTY INSURANCE CO	0.00%	109	0	\$0	\$0	\$0	\$33,023	-\$98,633	N/A
5	AEGIS SECURITY INSURANCE COMPANY	0.00%	98	62	\$475	\$282	\$0	-\$919	-\$2,919	-1035.11%
6	AETNA LIFE INSURANCE COMPANY	0.44%	39	23,094	\$487,105	\$442,174	\$0	\$203,020	\$209,564	47.39%
7	ALLSTATE LIFE INSURANCE COMPANY	0.34%	42	3,562	\$376,669	\$351,253	\$0	\$235,062	-\$103,135	-29.36%
8	AMERICAN FIDELITY ASSURANCE COMPANY	0.00%	89	793	\$2,641	\$2,693	\$0	\$0	-\$44	-1.63%
9	AMERICAN GENERAL LIFE INSURANCE CO	0.93%	26	5,773	\$1,014,573	\$1,205,764	\$0	-\$14,879	-\$16,148	-1.34%
10	AMERICAN HEALTH AND LIFE INSURANCE COMP	0.28%	44	2,355	\$309,568	\$305,963	\$0	\$210,610	\$208,545	68.16%
11	AMERICAN HERITAGE LIFE INSURANCE COMPAN	5.37%	5	73,723	\$5,883,476	\$5,912,181	\$0	\$3,002,016	\$3,099,486	52.43%
12	AMERICAN INCOME LIFE INSURANCE CO	0.27%	46	177,513	\$292,648	\$299,700	\$0	\$238,217	\$248,917	83.06%
13	AMERICAN NATIONAL LIFE INSURANCE COMPAN	0.00%	95	1	\$621	\$621	\$0	\$0	\$0	0.00%
14	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.01%	76	42	\$16,134	\$16,263	\$0	\$800	\$1,147	7.05%
15	AMERICAN SENTINEL INSURANCE COMPANY	0.01%	79	1,352	\$12,515	\$12,454	\$0	\$25,000	\$28,403	228.06%
16	AMERICAN UNDERWRITERS LIFE INSURANCE CO	0.54%	34	101,355	\$596,303	\$596,303	\$0	\$93,000	\$98,445	16.51%
17	AMERICAN UNITED LIFE INSURANCE COMPANY	0.13%	58	3,677	\$141,639	\$144,150	\$0	\$5,000	\$5,150	3.57%
18	AMEX ASSURANCE COMPANY	0.48%	37	505,366	\$521,075	\$522,586	\$0	\$2,158	\$18,391	3.52%
19	ANTHEM LIFE INSURANCE COMPANY	0.67%	29	65,897	\$739,210	\$738,708	\$0	\$424,200	\$428,781	58.04%
20	ASSURITY LIFE INSURANCE COMPANY	0.14%	56	593	\$151,712	\$150,561	\$0	\$43,182	\$47,669	31.66%
21	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.32%	43	3,144	\$348,497	\$337,683	\$0	\$152,011	\$142,312	42.14%
22	ATLANTIC SPECIALTY INSURANCE COMPANY	0.40%	40	1,559	\$440,038	\$818,219	\$0	\$155,406	\$134,634	16.45%
23	AUTO CLUB LIFE INSURANCE COMPANY	0.04%	68	528	\$39,479	\$39,620	\$0	\$50,000	\$24,408	61.61%
24	AXIS INSURANCE COMPANY	0.37%	41	34,999	\$401,400	\$400,954	\$0	\$35,319	\$109,359	27.27%
25	BANKERS LIFE AND CASUALTY COMPANY	0.00%	105	2	\$150	\$150	\$0	\$0	\$13	8.67%
26	BCS INSURANCE COMPANY	0.04%	66	3,285	\$48,436	\$48,700	\$0	\$50,616	\$52,671	108.15%
27	BERKLEY LIFE AND HEALTH INSURANCE COMPA	0.13%	60	18,678	\$139,092	\$37,838	\$0	\$53,437	\$182,197	481.52%
28	CAPITOL INDEMNITY CORPORATION	0.00%	91	35	\$1,761	\$2,123	\$0	\$0	-\$715	-33.68%
29	CATLIN INSURANCE COMPANY INC	0.51%	35	2,766	\$556,263	\$535,569	\$0	\$360,130	\$234,712	43.82%
30	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.00%	103	3	\$211	\$186	\$0	\$0	\$0	0.00%
31	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	101	21	\$288	\$290	\$0	\$0	\$0	0.00%
32	CMFG LIFE INSURANCE COMPANY	1.32%	20	154,887	\$1,441,718	\$1,440,899	\$0	\$190,238	\$289,767	20.11%
33	COLONIAL LIFE & ACCIDENT INSURANCE COMPA	0.26%	48	1,197	\$282,352	\$300,370	\$0	\$50,035	\$60,661	20.20%
34	COMBINED INSURANCE CO OF AMERICA	0.13%	61	1,434	\$138,720	\$137,538	\$0	\$14,158	\$26,025	18.92%
35	COMMERCIAL TRAVELERS MUTUAL INSURANCE	0.02%	73	1,261	\$23,554	\$22,534	\$0	\$843	\$843	3.74%
36	CONNECTICUT GENERAL LIFE INS CO	0.00%	90	114	\$2,038	\$1,865	\$0	\$3,592	\$2,778	148.95%
37	CONTINENTAL AMERICAN INSURANCE COMPANY	3.14%	12	28,940	\$3,442,584	\$3,371,303	\$0	\$1,617,056	\$1,680,937	49.86%
38	CONTINENTAL CASUALTY COMPANY	0.00%	108	1	\$19	-\$236	\$0	\$22,421	-\$683,454	289599.15%
39	FAMILY HERITAGE LIFE INSURANCE COMPANY O	0.00%	87	13	\$4,752	\$4,724	\$0	\$0	\$0	0.00%
40	FARM BUREAU LIFE INSURANCE COMPANY OF M	0.17%	51	120,459	\$191,560	\$191,560	\$0	\$188,417	\$97,079	50.68%
41	FARMERS NEW WORLD LIFE INSURANCE COMPA	0.00%	109	4	\$0	\$0	\$0	\$0	\$0	N/A
42	FEDERAL INSURANCE COMPANY	3.69%	10	232,460	\$4,043,180	\$4,047,427	\$0	\$3,435,233	\$3,192,267	78.87%
43	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.00%	92	43	\$1,498	\$233,873	\$0	\$332,807	\$172,494	73.76%
44	FREEDOM LIFE INSURANCE COMPANY OF AMERI	0.19%	49	758	\$207,472	\$206,388	\$0	\$108,610	\$116,437	56.42%
45	GERBER LIFE INSURANCE COMPANY	0.50%	36	63,393	\$551,964	\$544,941	\$0	\$1,204,256	\$1,393,704	255.75%
46	GOLDEN RULE INSURANCE COMPANY	0.71%	28	3,090	\$779,126	\$786,178	\$0	\$449,246	\$469,316	59.70%
47	GOVERNMENT EMPLOYEES INSURANCE CO	0.00%	107	1	\$122	\$124	\$0	\$0	-\$3	-2.42%
48	GREAT AMERICAN INSURANCE COMPANY	6.83%	4	7,896	\$7,484,544	\$9,287,841	\$0	\$2,872,218	\$3,879,674	41.77%
49	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.13%	57	671	\$147,592	\$154,971	\$0	\$23,088	\$28,211	18.20%
50	GUARDIAN LIFE INSURANCE COMPANY OF AMER	1.93%	18	111,604	\$2,116,663	\$2,190,769	\$0	\$343,199	\$815,592	37.23%
51	HARTFORD LIFE AND ACCIDENT INSURANCE COM	4.09%	8	159,264	\$4,477,832	\$4,558,973	\$0	\$2,098,530	\$1,926,648	42.26%
52	HARTFORD LIFE INSURANCE COMPANY	0.61%	31	22,917	\$666,023	\$667,889	\$0	\$202,272	\$194,535	29.13%
53	HM LIFE INSURANCE COMPANY	0.01%	86	11	\$6,396	\$5,419	\$0	\$21,720	\$20,785	383.56%
54	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	109	11	\$0	\$0	\$0	\$0	\$0	N/A
55	INSURANCE COMPANY OF NORTH AMERICA	0.00%	109	0	\$0	\$0	\$0	\$12,272	\$12,649	N/A
56	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	104	1	\$152	\$152	\$0	\$0	\$0	0.00%
57	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	88	221	\$2,985	\$3,165	\$0	\$0	-\$29	-0.92%
58	KANAWHA INSURANCE COMPANY	0.47%	38	3,087	\$516,671	\$516,671	\$0	\$151,925	\$151,923	29.40%
59	LAMORAK INSURANCE COMPANY	0.00%	109	0	\$0	\$0	\$0	\$1,920	\$4,162	N/A
60	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.01%	80	1	\$12,455	\$12,455	\$0	\$5,899	\$5,899	47.36%
61	LIFE INSURANCE COMPANY OF NORTH AMERICA	2.77%	14	113,188	\$3,034,063	\$3,061,417	\$0	\$2,274,851	\$3,092,294	101.01%
62	LINCOLN LIFE & ANNUITY COMPANY OF NEW YOF	0.01%	82	403	\$10,037	\$9,987	\$0	\$0	\$0	0.00%
63	LINCOLN NATIONAL LIFE INSURANCE COMPANY	1.87%	19	81,730	\$2,048,109	\$2,088,631	\$0	\$702,710	\$764,377	36.60%
64	MADISON NATIONAL LIFE INSURANCE COMPANY	0.01%	78	166	\$15,110	\$15,069	\$0	\$1,702	\$209	1.39%
65	MAPFRE LIFE INSURANCE COMPANY	0.00%	94	9	\$809	\$796	\$0	\$0	\$0	0.00%
66	METROPOLITAN LIFE INSURANCE COMPANY	4.99%	7	750,763	\$5,470,109	\$5,171,844	\$0	\$4,493,608	\$4,438,943	85.83%
67	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	93	2	\$890	\$1,784	\$0	\$1,775	\$1,784	200.45%
68	MIDWEST NATIONAL LIFE INSURANCE COMPANY	0.02%	74	158	\$22,030	\$23,175	\$0	\$0	-\$535	-2.31%
69	MINNESOTA LIFE INSURANCE COMPANY	7.37%	2	29,000	\$8,076,374	\$7,438,886	\$0	\$2,947,163	\$2,866,096	38.53%
70	MUTUAL OF OMAHA INSURANCE COMPANY	2.28%	16	267,773	\$2,497,000	\$2,048,567	\$0	\$713,772	-\$213,364	-10.42%
71	NATIONAL CASUALTY COMPANY	0.01%	81	6	\$11,575	\$12,954	\$0	\$0	-\$650	-5.02%
72	NATIONAL FOUNDATION LIFE INSURANCE COMP	0.06%	65	283	\$67,923	\$68,611	\$0	\$63,577	\$63,872	93.09%
73	NATIONAL HEALTH INSURANCE COMPANY	0.01%	77	1,334	\$15,693	\$15,469	\$0	\$2,000	\$3,460	22.37%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP ACCIDENT ONLY**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
74	NATIONAL UNION FIRE INSURANCE COMPANY OF	2.98%	13	939,936	\$3,272,019	\$3,298,237	\$0	\$1,203,553	\$1,178,136	35.72%
75	NATIONWIDE LIFE INSURANCE COMPANY	0.59%	32	473	\$645,964	\$576,746	\$0	\$170,707	\$177,007	30.69%
76	NATIONWIDE MUTUAL INSURANCE COMPANY	6.87%	3	5,679	\$7,535,703	\$7,535,703	\$0	\$112,538	\$112,538	1.49%
77	NEW YORK LIFE INSURANCE COMPANY	0.27%	45	12,617	\$296,903	\$306,008	\$11,973	\$124,581	\$159,924	52.26%
78	NORTH RIVER INSURANCE COMPANY THE	0.04%	67	325	\$48,345	\$48,345	\$0	\$0	\$28,200	58.33%
79	OLD REPUBLIC LIFE INSURANCE COMPANY	0.14%	55	46	\$158,607	\$158,607	\$0	\$211,960	\$174,338	109.92%
80	PAN-AMERICAN LIFE INSURANCE COMPANY	0.19%	50	1	\$204,565	\$204,391	\$0	\$0	\$0	0.00%
81	PHILADELPHIA AMERICAN LIFE INSURANCE COM	0.03%	70	0	\$35,688	\$36,138	\$0	\$17,035	\$20,466	56.63%
82	PRUDENTIAL INSURANCE COMPANY OF AMERIC/	2.14%	17	243,954	\$2,344,158	\$2,340,237	\$0	\$703,466	\$742,296	31.72%
83	QBE INSURANCE CORPORATION	0.01%	84	12,524	\$8,837	\$8,837	\$0	\$3,799	\$4,967	56.21%
84	RELiance STANDARD LIFE INSURANCE COMPAN	1.20%	22	19,731	\$1,313,127	\$1,298,274	\$0	\$339,148	\$391,484	30.15%
85	RELIASTAR LIFE INSURANCE COMPANY	0.79%	27	7,743	\$870,736	\$893,157	\$0	\$93,395	\$131,534	14.73%
86	RESERVE NATIONAL INSURANCE COMPANY	0.00%	109	0	\$0	\$0	\$0	\$894	\$1,280	N/A
87	SECURIAN LIFE INSURANCE COMPANY	0.26%	47	5,677	\$285,187	\$303,474	\$0	\$205,037	\$56,664	18.67%
88	SECURITY LIFE INSURANCE COMPANY OF AMERI	0.02%	75	540	\$20,501	\$20,423	\$0	\$116,270	\$115,710	566.57%
89	SENTRY INSURANCE A MUTUAL COMPANY	0.02%	72	818	\$25,639	\$25,639	\$0	\$19,173	\$13,586	52.99%
90	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	96	26	\$567	\$567	\$0	\$3,267	\$3,238	571.08%
91	STANDARD INSURANCE COMPANY	0.95%	25	60,086	\$1,045,306	\$1,065,476	\$0	\$346,429	\$246,319	23.12%
92	STANDARD LIFE AND ACCIDENT INSURANCE COM	0.00%	99	2	\$325	\$325	\$0	\$0	-\$166	-51.08%
93	STARNET INSURANCE COMPANY	0.00%	109	0	\$0	\$0	\$0	\$31	-\$428	N/A
94	STARR INDEMNITY & LIABILITY COMPANY	0.17%	52	11,416	\$188,964	\$173,938	\$0	\$1,162,999	\$1,130,945	650.20%
95	STATE FARM MUTUAL AUTOMOBILE INSURANCE	0.07%	64	3,331	\$72,723	\$72,723	\$0	\$0	-\$167	-0.23%
96	SUN LIFE ASSURANCE COMPANY OF CANADA	0.03%	69	809	\$36,661	\$36,749	\$0	\$4,018	\$4,018	10.93%
97	SYMETRA LIFE INSURANCE COMPANY	0.07%	63	11,064	\$76,947	\$77,585	\$0	\$10,000	\$10,763	13.87%
98	TIME INSURANCE COMPANY	0.01%	85	298	\$6,582	\$7,047	\$0	\$0	\$974	13.82%
99	TRANSAMERICA CASUALTY INSURANCE COMPAN	0.00%	102	1	\$264	\$264	\$0	\$0	\$0	0.00%
100	TRANSAMERICA FINANCIAL LIFE INSURANCE COI	0.02%	71	1,664	\$27,033	\$28,092	\$0	\$0	\$0	0.00%
101	TRANSAMERICA LIFE INSURANCE COMPANY	3.53%	11	63,068	\$3,868,379	\$3,886,687	\$0	\$753,319	\$742,049	19.09%
102	TRANSAMERICA PREMIER LIFE INSURANCE COM	3.91%	9	235,433	\$4,287,448	\$3,818,118	\$0	\$1,560,404	\$1,486,383	38.93%
103	TRAVELERS INDEMNITY COMPANY OF CONNECT	0.00%	109	0	\$0	\$0	\$0	\$0	-\$33,841	N/A
104	TRUSTMARK INSURANCE COMPANY	1.09%	23	11,159	\$1,197,287	\$1,209,173	\$0	\$285,313	\$253,712	20.98%
105	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	97	64	\$510	\$522	\$0	\$2,271	\$2,011	385.25%
106	U S SPECIALTY INSURANCE COMPANY	0.00%	109	0	\$0	\$0	\$0	\$880	\$880	N/A
107	UNION FIDELITY LIFE INSURANCE COMPANY	0.17%	53	4,303	\$182,073	\$180,030	\$0	\$112,068	\$117,213	65.11%
108	UNION LABOR LIFE INSURANCE COMPANY	0.13%	59	6,370	\$139,641	\$136,294	\$0	\$297,500	\$268,275	196.84%
109	UNION SECURITY INSURANCE COMPANY	1.28%	21	9,951	\$1,398,159	\$1,435,367	\$0	\$342,565	\$461,486	32.15%
110	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.57%	33	67,702	\$624,258	\$633,237	\$0	\$163,362	\$196,686	31.06%
111	UNITED STATES FIRE INSURANCE COMPANY	7.61%	1	269,467	\$8,340,163	\$8,340,163	\$0	\$1,504,298	\$890,659	10.68%
112	UNITED STATES LIFE INSURANCE COMPANY NEW	0.16%	54	4,825	\$176,945	\$128,932	\$0	\$30,768	\$24,232	18.79%
113	UNUM LIFE INSURANCE COMPANY OF AMERICA	5.25%	6	150,255	\$5,757,910	\$5,883,903	\$0	\$1,627,938	\$1,575,878	26.78%
114	USAA LIFE INSURANCE COMPANY	0.01%	83	64	\$8,854	\$8,851	\$0	\$0	\$0	0.00%
115	WASHINGTON NATIONAL INSURANCE COMPANY	0.12%	62	2,774	\$126,860	\$131,513	\$0	\$10,727	\$10,492	7.98%
116	WILTON REASSURANCE LIFE COMPANY OF NEW	0.00%	100	3	\$310	\$310	\$0	\$0	\$0	0.00%
117	ZURICH AMERICAN INSURANCE COMPANY	2.63%	15	191,183	\$2,881,276	\$2,936,200	\$0	\$1,515,325	\$908,825	30.95%
TOTAL		100.00%		5,585,434	\$109,615,562	\$110,621,146	\$11,973	\$43,523,286	\$42,190,276	38.14%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP DISABILITY INCOME**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.02%	52	379	\$49,905	\$50,205	\$0	\$5,614	\$4,329	8.62%
2	ACE AMERICAN INSURANCE COMPANY	1.47%	15	13	\$4,456,077	\$4,902,305	\$0	\$6,148,747	\$6,348,315	129.50%
3	AETNA LIFE INSURANCE COMPANY	1.33%	17	8,819	\$4,020,891	\$3,780,000	\$0	\$7,692,416	\$8,348,366	220.86%
4	AMERICAN BANKERS LIFE ASSURANCE OF FLORID	0.01%	55	10	\$43,844	\$46,028	\$0	\$0	-\$1,490	-3.24%
5	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF	0.00%	73	2	\$2,252	\$2,173	\$0	\$0	\$0	0.00%
6	AMERICAN FIDELITY ASSURANCE COMPANY	1.88%	14	13,695	\$5,705,237	\$5,714,591	\$0	\$1,779,365	\$2,709,802	47.42%
7	AMERICAN GENERAL LIFE INSURANCE CO	0.25%	28	3,966	\$754,174	\$688,313	\$0	\$396,850	\$448,070	65.10%
8	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.17%	33	1,535	\$523,850	\$523,616	\$0	\$157,278	\$169,042	32.28%
9	AMERICAN NATIONAL INSURANCE COMPANY	0.01%	60	721	\$16,380	\$16,380	\$0	\$85,496	\$85,496	521.95%
10	AMERICAN UNDERWRITERS LIFE INSURANCE COM	0.01%	57	318	\$35,873	\$35,872	\$0	\$51,678	\$52,166	145.42%
11	AMERICAN UNITED LIFE INSURANCE COMPANY	0.24%	30	2,166	\$732,548	\$736,748	\$0	\$942,018	\$970,210	131.69%
12	ANTHEM LIFE INSURANCE COMPANY	0.48%	22	5,523	\$1,461,192	\$1,460,206	\$0	\$617,581	\$624,250	42.75%
13	ARCH INSURANCE COMPANY	0.08%	39	888	\$239,907	\$221,971	\$0	\$59,832	\$54,360	24.49%
14	ASSURTY LIFE INSURANCE COMPANY	0.02%	53	127	\$49,348	\$49,572	\$0	\$14,913	\$25,710	51.86%
15	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	66	44	\$9,854	\$9,548	\$0	\$0	\$0	0.00%
16	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	86	0	\$0	\$0	\$0	\$14,800	\$14,800	N/A
17	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.05%	43	962	\$156,926	\$156,987	\$0	\$124,135	\$129,225	82.32%
18	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	86	3	-\$969	\$1,105	\$0	\$0	\$0	0.00%
19	CENTRAL STATES INDEMNITY COMPANY OF OMAH	0.00%	81	3	\$320	\$321	\$0	\$0	\$0	0.00%
20	CENTRAL UNITED LIFE INSURANCE COMPANY	0.01%	58	43	\$22,172	\$22,210	\$0	\$20,537	\$17,916	80.67%
21	CMFG LIFE INSURANCE COMPANY	0.00%	86	0	\$0	\$0	\$0	\$76,782	-\$19,851	N/A
22	COLONIAL LIFE & ACCIDENT INSURANCE COMPAN	0.06%	42	391	\$168,454	\$178,164	\$0	\$100,158	\$59,276	33.27%
23	COMBINED INSURANCE CO OF AMERICA	0.00%	86	2	\$0	\$0	\$0	\$9,395	\$7,593	N/A
24	COMMERCIAL TRAVELERS MUTUAL INSURANCE CI	0.00%	67	0	\$9,016	\$9,010	\$0	\$2,423	\$2,423	26.89%
25	COMPANION LIFE INSURANCE COMPANY	0.10%	38	1,023	\$302,761	\$302,950	\$0	\$236,170	\$234,606	77.44%
26	CONNECTICUT GENERAL LIFE INS CO	0.00%	75	0	\$1,405	\$1,207	\$0	\$1,132,613	\$1,132,498	93827.51%
27	CONTINENTAL AMERICAN INSURANCE COMPANY	0.25%	29	3,676	\$748,020	\$732,518	\$0	\$356,563	\$370,655	50.60%
28	CONTINENTAL CASUALTY COMPANY	0.00%	86	0	\$0	\$0	\$0	\$763,224	\$104,918	N/A
29	COUNTRY LIFE INSURANCE COMPANY	0.01%	56	137	\$37,631	\$37,631	\$0	\$76,458	\$177,677	472.16%
30	DEARBORN NATIONAL LIFE INSURANCE COMPANY	0.44%	24	9,932	\$1,322,480	\$1,322,480	\$0	\$721,391	\$721,391	54.55%
31	EMPLOYERS INSURANCE COMPANY OF WAUSAU	0.00%	86	0	\$0	\$0	\$0	\$15,600	\$7,936	N/A
32	EPIC LIFE INSURANCE COMPANY THE	0.00%	64	45	\$10,887	\$10,887	\$0	\$5,990	\$5,990	55.02%
33	FARM BUREAU LIFE INSURANCE COMPANY OF MIS	0.02%	47	613	\$65,247	\$65,247	\$0	\$39,000	\$39,000	59.77%
34	FEDERATED MUTUAL INSURANCE COMPANY	0.02%	48	434	\$59,427	\$59,427	\$0	\$9,086	\$7,756	13.05%
35	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.04%	44	77	\$110,803	\$109,153	\$0	\$29,683	\$15,963	14.62%
36	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COI	0.00%	86	0	\$0	\$0	\$0	\$32,642	\$35,449	N/A
37	GENWORTH LIFE AND ANNUITY INSURANCE COMP.	0.00%	86	1	-\$46	-\$47	\$0	\$0	\$0	0.00%
38	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	69	9	\$8,169	\$8,223	\$0	\$0	\$0	0.00%
39	GREAT-WEST LIFE & ANNUITY INSURANCE COMPA	0.26%	27	560	\$778,154	\$757,571	\$0	\$753,559	\$760,537	100.39%
40	GUARDIAN LIFE INSURANCE COMPANY OF AMERIC	6.79%	6	87,986	\$20,610,905	\$20,708,480	\$0	\$11,182,466	\$20,653,900	99.74%
41	HARTFORD LIFE AND ACCIDENT INSURANCE COMF	12.67%	2	156,802	\$38,418,574	\$38,626,293	\$0	\$28,416,991	\$25,984,775	67.27%
42	HARTFORD LIFE INSURANCE COMPANY	0.06%	41	779	\$191,729	\$188,364	\$0	\$483,147	\$360,801	191.54%
43	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	0.00%	86	0	\$0	\$0	\$0	\$72,623	\$24,221	N/A
44	HORACE MANN LIFE INSURANCE COMPANY	0.00%	61	105	\$13,691	\$13,378	\$0	\$6,836	\$6,640	49.63%
45	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.02%	54	82	\$45,852	\$45,494	\$0	\$39,666	\$32,752	71.99%
46	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	65	1	\$10,164	\$9,936	\$0	\$0	\$0	0.00%
47	JEFFERSON NATIONAL LIFE INSURANCE COMPAN	0.00%	86	0	\$0	\$0	\$0	\$5,384	\$5,384	N/A
48	KANAWHA INSURANCE COMPANY	0.19%	32	2,711	\$566,562	\$566,562	\$0	\$166,596	\$166,593	29.40%
49	KANSAS CITY LIFE INSURANCE COMPANY	0.28%	25	4,467	\$855,501	\$857,749	\$0	\$745,985	\$760,544	88.67%
50	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	86	0	\$0	\$0	\$0	\$159,401	\$160,511	N/A
51	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	3.72%	8	66,503	\$11,290,331	\$11,095,925	\$0	\$6,956,125	\$9,018,559	81.28%
52	LIFE INSURANCE COMPANY OF NORTH AMERICA	10.45%	4	140,419	\$31,710,365	\$31,996,371	\$0	\$20,779,020	\$23,210,015	72.54%
53	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.02%	46	405	\$67,640	\$65,941	\$0	\$0	\$0	0.00%
54	LINCOLN NATIONAL LIFE INSURANCE COMPANY	5.43%	7	78,160	\$16,472,111	\$16,511,863	\$0	\$11,836,174	\$12,874,866	77.97%
55	MADISON NATIONAL LIFE INSURANCE COMPANY IN	0.80%	18	2,251	\$2,422,509	\$2,457,910	\$0	\$689,581	\$3,043,816	123.84%
56	MANHATTAN LIFE INSURANCE COMPANY	0.00%	78	1	\$606	\$607	\$0	\$222	\$219	36.08%
57	METROPOLITAN LIFE INSURANCE COMPANY	12.86%	1	262,573	\$39,002,229	\$36,906,770	\$0	\$21,888,154	\$22,592,300	61.21%
58	MIDWEST NATIONAL LIFE INSURANCE COMPANY O	0.00%	68	41	\$8,642	\$9,015	\$0	\$0	-\$822	-9.12%
59	MINNESOTA LIFE INSURANCE COMPANY	0.01%	59	37	\$16,815	\$17,525	\$0	\$76,289	\$80,066	456.87%
60	MONY LIFE INSURANCE COMPANY	0.00%	86	1	\$0	\$0	\$0	\$35,040	\$23,930	N/A
61	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.02%	51	533	\$55,052	\$55,052	\$0	\$138,293	\$138,293	251.20%
62	MUTUAL OF OMAHA INSURANCE COMPANY	0.04%	45	133	\$108,761	\$103,226	\$0	\$153,943	\$115,150	111.55%
63	NATIONWIDE LIFE INSURANCE COMPANY	0.02%	50	363	\$57,301	\$57,264	\$0	\$29,962	\$29,962	52.32%
64	NEW YORK LIFE INSURANCE COMPANY	0.46%	23	1,303	\$1,402,704	\$1,443,331	\$366,529	\$899,860	\$938,922	65.05%
65	NORTHWESTERN MUTUAL LIFE INSURANCE COMP.	0.75%	19	2,382	\$2,267,504	\$2,345,767	\$0	\$1,178,252	-\$628,443	-26.79%
66	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	70	0	\$5,891	\$5,886	\$0	\$54,783	\$52,261	887.89%
67	PAUL REVERE LIFE INSURANCE COMPANY	0.07%	40	1,963	\$203,392	\$204,334	\$0	\$170,043	\$57,775	28.27%
68	PEKIN LIFE INSURANCE COMPANY	0.00%	77	3	\$790	\$790	\$0	\$0	-\$142	-17.97%
69	PHOENIX LIFE INSURANCE COMPANY	0.00%	86	0	\$0	\$0	\$0	\$146,162	\$39,504	N/A
70	PRINCIPAL LIFE INSURANCE COMPANY	2.63%	12	36,113	\$7,983,362	\$8,119,898	\$0	\$4,874,455	\$4,960,647	61.09%
71	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	82	1	\$249	\$249	\$0	\$0	\$0	0.00%
72	PROVIDENT LIFE AND ACCIDENT INSURANCE COMI	0.00%	76	17	\$1,101	\$1,009	\$0	\$491,088	\$121,199	12011.79%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP DISABILITY INCOME**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
73	PRUDENTIAL INSURANCE COMPANY OF AMERICA	3.55%	9	22,510	\$10,777,961	\$10,489,200	\$14,411	\$7,748,738	\$6,475,478	61.73%
74	RELIANCE STANDARD LIFE INSURANCE COMPANY	2.82%	11	38,015	\$8,562,057	\$8,453,269	\$0	\$8,397,220	\$8,287,078	98.03%
75	RELIANT STAR LIFE INSURANCE COMPANY	0.17%	34	2,294	\$507,419	\$499,557	\$0	\$798,890	\$783,438	156.83%
76	RESERVE NATIONAL INSURANCE COMPANY	0.00%	86	0	\$0	\$0	\$0	\$40	\$53	N/A
77	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	72	1	\$4,022	\$3,945	\$0	\$0	\$0	0.00%
78	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.00%	83	1	\$196	\$197	\$0	\$0	\$0	0.00%
79	SENTRY INSURANCE A MUTUAL COMPANY	0.00%	80	1	\$456	\$456	\$0	\$15,494	\$30,872	6770.18%
80	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.02%	49	363	\$57,945	\$59,949	\$0	\$62,985	\$90,610	151.15%
81	STANDARD INSURANCE COMPANY	7.30%	5	93,573	\$22,156,928	\$22,535,779	\$0	\$21,049,840	\$18,398,929	81.64%
82	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.17%	35	2,326	\$506,352	\$506,375	\$0	\$541,747	\$541,747	106.99%
83	SUN LIFE ASSURANCE COMPANY OF CANADA	1.46%	16	21,225	\$4,441,087	\$4,451,816	\$0	\$4,896,775	\$4,896,775	109.99%
84	SYMETRA LIFE INSURANCE COMPANY	0.16%	36	3,832	\$499,934	\$504,081	\$0	\$177,082	\$190,595	37.81%
85	THE RELIABLE LIFE INSURANCE COMPANY	0.00%	86	2	\$0	\$0	\$0	\$2,839	\$1,314	N/A
86	TIME INSURANCE COMPANY	0.00%	74	7	\$1,809	\$1,988	\$0	\$2,439	\$2,433	122.38%
87	TRANSAMERICA LIFE INSURANCE COMPANY	0.11%	37	545	\$333,255	\$337,961	\$0	\$89,518	\$92,370	27.33%
88	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.00%	62	78	\$11,948	\$10,640	\$0	\$4,168	\$3,971	37.32%
89	TRUSTMARK INSURANCE COMPANY	0.23%	31	1,875	\$709,234	\$716,275	\$0	\$422,503	\$375,708	52.45%
90	UNIMERICA INSURANCE COMPANY	0.00%	86	0	\$0	\$0	\$0	\$1,101,965	\$1,117,257	N/A
91	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	84	0	\$99	\$98	\$0	\$11,740	\$11,740	11979.59%
92	UNION LABOR LIFE INSURANCE COMPANY	0.00%	79	2	\$512	\$514	\$0	\$0	-\$5	-0.97%
93	UNION SECURITY INSURANCE COMPANY	3.11%	10	44,690	\$9,435,120	\$9,368,139	\$0	\$7,363,064	\$6,309,308	67.35%
94	UNITED HEALTHCARE INSURANCE COMPANY	0.50%	21	4,978	\$1,509,169	\$1,593,621	\$0	\$800,868	\$829,501	52.05%
95	UNITED OF OMAHA LIFE INSURANCE COMPANY	2.51%	13	39,476	\$7,617,446	\$7,711,431	\$0	\$5,038,922	\$7,294,249	94.59%
96	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.28%	26	1,602	\$846,517	\$783,142	\$0	\$1,398,182	\$847,615	108.23%
97	UNITED TEACHER ASSOCIATES INSURANCE COMPANY	0.00%	86	0	\$0	\$0	\$0	\$5,567	-\$12,919	N/A
98	UNITED WISCONSIN INSURANCE COMPANY	0.00%	86	134	\$0	\$0	\$0	\$0	-\$11,404	N/A
99	UNITEDHEALTHCARE LIFE INSURANCE COMPANY	0.00%	85	1	\$47	\$47	\$0	\$0	-\$198	-421.28%
100	UNUM LIFE INSURANCE COMPANY OF AMERICA	12.43%	3	137,246	\$37,698,355	\$38,069,665	\$0	\$34,185,879	\$32,258,981	84.74%
101	USABLE LIFE	0.64%	20	11,288	\$1,943,791	\$1,788,393	\$0	\$1,181,891	\$1,181,891	66.09%
102	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	63	13	\$11,127	\$11,894	\$0	\$22,880	-\$38,291	-321.94%
103	WILCAC LIFE INSURANCE COMPANY	0.00%	86	0	\$0	\$0	\$0	\$17,941	\$7,941	N/A
104	ZURICH AMERICAN INSURANCE COMPANY	0.00%	86	0	\$0	\$0	\$0	\$34,017	\$15,429	N/A
105	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.00%	71	46	\$4,657	\$4,846	\$0	\$0	\$0	0.00%
TOTAL		100.00%		1,328,376	\$303,329,965	\$302,330,839	\$380,940	\$229,521,732	\$238,471,048	78.88%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP DENTAL**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	8.27%	3	69,708	\$20,345,048	\$20,733,476	\$0	\$15,068,215	\$15,043,072	72.55%
2	AMERICAN FIDELITY ASSURANCE COMPANY	0.00%	71	0	\$59	\$59	\$0	\$0	-\$20	-33.90%
3	AMERICAN GENERAL LIFE INSURANCE CO	0.06%	40	485	\$141,045	\$150,635	\$0	\$120,238	\$111,701	74.15%
4	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.01%	47	1,647	\$35,065	\$28,988	\$0	\$12,121	\$8,544	29.47%
5	AMERICAN NATIONAL LIFE INSURANCE COMPANY OI	0.00%	67	13	\$2,549	\$2,419	\$0	\$148	-\$437	-18.07%
6	AMERICAN UNDERWRITERS LIFE INSURANCE COMP	0.00%	63	12	\$8,495	\$8,495	\$0	\$200	\$457	5.38%
7	AMERITAS LIFE INSURANCE CORP	3.18%	11	15,142	\$7,816,290	\$7,850,557	\$0	\$5,027,114	\$5,064,208	64.51%
8	AXIS INSURANCE COMPANY	0.00%	72	0	\$0	\$0	\$0	\$0	-\$300	N/A
9	BCS INSURANCE COMPANY	0.10%	36	1,269	\$236,133	\$237,471	\$0	\$25,237	\$25,040	10.54%
10	BEST LIFE AND HEALTH INSURANCE COMPANY	0.40%	24	2,269	\$989,174	\$974,352	\$0	\$551,777	\$528,980	54.29%
11	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	4.65%	8	29,389	\$11,432,596	\$11,432,596	\$0	\$8,726,425	\$8,832,665	77.26%
12	CENTRAL UNITED LIFE INSURANCE COMPANY	0.01%	54	175	\$16,618	\$16,646	\$0	\$1,748	\$1,525	9.16%
13	CIGNA HEALTH AND LIFE INSURANCE COMPANY	5.73%	6	49,157	\$14,090,263	\$14,170,840	\$0	\$11,151,032	\$11,314,321	79.84%
14	CITIZENS SECURITY LIFE INS CO	0.75%	17	4,689	\$1,851,633	\$1,867,790	\$0	\$568,521	\$595,112	31.86%
15	CMFG LIFE INSURANCE COMPANY	0.00%	61	0	\$9,727	\$9,721	\$0	\$5,143	\$4,617	47.50%
16	COMPANION LIFE INSURANCE COMPANY	0.24%	27	1,715	\$599,108	\$599,482	\$0	\$341,205	\$338,944	56.54%
17	COMPBENEFITS INSURANCE COMPANY	0.09%	38	604	\$210,831	\$210,831	\$0	\$135,152	\$132,110	62.66%
18	CONNECTICUT GENERAL LIFE INS CO	0.07%	39	199	\$174,395	\$161,898	\$0	\$137,893	\$106,638	65.87%
19	CONTINENTAL AMERICAN INSURANCE COMPANY	0.00%	60	46	\$11,880	\$11,636	\$0	\$1,725	\$1,786	15.35%
20	CONTINENTAL GENERAL INSURANCE COMPANY	0.01%	48	105	\$34,610	\$34,537	\$0	\$17,942	\$17,530	50.76%
21	COVENTRY HEALTH AND LIFE INSURANCE COMPAN	0.24%	28	0	\$581,672	\$581,672	\$0	\$51,957	\$546,952	94.03%
22	DEARBORN NATIONAL LIFE INSURANCE COMPANY	0.21%	30	4,542	\$505,546	\$505,546	\$0	\$318,485	\$318,485	63.00%
23	DENTEGRA INSURANCE COMPANY	1.54%	13	5,874	\$3,794,849	\$3,788,975	\$0	\$2,038,884	\$2,044,975	53.97%
24	EPIC LIFE INSURANCE COMPANY THE	0.03%	44	238	\$75,916	\$75,916	\$0	\$45,974	\$30,714	40.46%
25	FEDERATED MUTUAL INSURANCE COMPANY	0.28%	26	2,703	\$685,486	\$685,486	\$0	\$482,867	\$478,645	69.83%
26	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.01%	55	23	\$16,468	\$16,468	\$0	\$3,187	-\$2,223	-13.50%
27	FIRST CONTINENTAL LIFE & ACCIDENT INSURANCE (	1.44%	15	9,438	\$3,543,380	\$3,543,380	\$0	\$3,068,724	\$3,011,877	85.00%
28	FIRST HEALTH LIFE & HEALTH INSURANCE COMPAN	0.17%	32	804	\$426,482	\$434,028	\$0	\$253,906	\$251,163	57.87%
29	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.01%	56	42	\$16,463	\$16,378	\$0	\$7,165	\$7,680	46.89%
30	GERBER LIFE INSURANCE COMPANY	0.00%	65	9	\$4,405	\$4,349	\$0	\$4,840	\$5,601	128.79%
31	GOLDEN RULE INSURANCE COMPANY	0.09%	37	546	\$213,449	\$214,424	\$0	\$121,561	\$127,424	59.43%
32	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	17.27%	2	169,319	\$42,477,601	\$42,554,244	\$0	\$28,461,890	\$28,459,670	66.88%
33	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	6.15%	5	47,163	\$15,115,715	\$15,019,381	\$0	\$9,630,132	\$9,448,442	62.91%
34	HUMANA INSURANCE COMPANY	0.51%	22	5,639	\$1,243,816	\$1,243,816	\$0	\$1,056,256	\$999,812	80.38%
35	HUMANADENTAL INSURANCE COMPANY	4.29%	10	28,367	\$10,547,625	\$10,547,625	\$0	\$7,173,540	\$6,978,936	66.17%
36	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.00%	70	1	\$78	\$78	\$0	\$0	-\$58	-74.36%
37	JOHN ALDEN LIFE INSURANCE COMPANY	0.01%	52	77	\$17,421	\$18,287	\$0	\$9,878	\$9,414	51.48%
38	KANSAS CITY LIFE INSURANCE COMPANY	1.16%	16	5,256	\$2,843,261	\$2,850,733	\$0	\$1,924,268	\$1,961,824	68.82%
39	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	72	0	\$0	\$0	\$0	\$35,864	\$38,692	N/A
40	LINCOLN NATIONAL LIFE INSURANCE COMPANY	1.91%	12	8,520	\$4,692,000	\$4,709,645	\$0	\$3,651,157	\$3,971,567	84.33%
41	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.13%	34	662	\$323,426	\$330,785	\$0	\$162,420	\$160,790	48.61%
42	MEDICO INSURANCE COMPANY	0.29%	25	2,020	\$717,677	\$651,218	\$0	\$225,418	\$237,064	36.40%
43	METROPOLITAN LIFE INSURANCE COMPANY	18.58%	1	280,998	\$45,679,066	\$43,737,241	\$0	\$41,039,886	\$42,301,339	96.72%
44	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	59	80	\$12,200	\$12,250	\$0	\$6,736	\$9,345	76.29%
45	NATIONAL CASUALTY COMPANY	0.01%	49	153	\$27,523	\$28,123	\$0	\$6,903	\$6,908	24.56%
46	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.03%	42	104	\$86,040	\$86,925	\$0	\$54,383	\$54,383	62.56%
47	NATIONWIDE LIFE INSURANCE COMPANY	0.03%	43	232	\$77,353	\$77,285	\$0	\$64,862	\$64,862	83.93%
48	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	68	0	\$1,494	\$1,493	\$0	\$1,354	\$1,292	86.54%
49	PHOENIX LIFE INSURANCE COMPANY	0.00%	72	0	\$0	\$0	\$0	\$2,226	\$200	N/A
50	PHYSICIANS MUTUAL INSURANCE COMPANY	0.63%	20	4,354	\$1,543,137	\$1,526,831	\$0	\$745,383	\$755,994	49.51%
51	PRINCIPAL LIFE INSURANCE COMPANY	4.93%	7	40,674	\$12,133,134	\$12,113,431	\$0	\$7,969,290	\$8,110,207	66.95%
52	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.00%	69	0	\$110	\$5,622	\$0	\$12,833	\$31,199	554.94%
53	RELIANCE STANDARD LIFE INSURANCE COMPANY	0.69%	18	4,514	\$1,693,946	\$1,704,603	\$0	\$1,051,632	\$1,059,102	62.13%
54	RESERVE NATIONAL INSURANCE COMPANY	0.01%	51	113	\$23,070	\$23,070	\$0	\$1,228	\$1,816	7.87%
55	SECURIAN LIFE INSURANCE COMPANY	0.02%	46	123	\$39,145	\$41,786	\$0	\$26,407	\$28,007	67.02%
56	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.19%	31	1,119	\$469,882	\$468,100	\$0	\$301,852	\$300,401	64.17%
57	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.01%	53	33	\$17,202	\$17,202	\$0	\$9,059	\$8,195	47.64%
58	STANDARD INSURANCE COMPANY	1.49%	14	8,418	\$3,662,038	\$3,666,341	\$0	\$2,601,796	\$2,726,211	74.36%
59	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.01%	58	38	\$13,903	\$12,773	\$0	\$2,060	-\$308	-2.41%
60	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.01%	57	38	\$16,027	\$16,021	\$0	\$8,181	\$8,181	51.06%
61	STARMOUNT LIFE INSURANCE COMPANY	0.04%	41	264	\$86,135	\$84,032	\$0	\$13,950	\$14,127	16.81%
62	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.00%	66	16	\$3,148	\$3,148	\$0	\$2,813	\$2,813	89.36%
63	SUN LIFE ASSURANCE COMPANY OF CANADA	0.14%	33	889	\$334,630	\$335,438	\$0	\$233,648	\$233,648	69.65%
64	SURENCY LIFE & HEALTH INSURANCE COMPANY	0.43%	23	5,146	\$1,063,153	\$1,063,153	\$0	\$909,925	\$940,068	88.42%
65	SYMETRA LIFE INSURANCE COMPANY	0.00%	72	0	-\$333	-\$336	\$0	\$0	\$0	0.00%
66	TIME INSURANCE COMPANY	0.02%	45	179	\$54,707	\$55,401	\$0	\$23,451	\$23,042	41.59%
67	TRANSAMERICA LIFE INSURANCE COMPANY	0.56%	21	2,734	\$1,384,686	\$1,396,321	\$0	\$559,591	\$577,420	41.35%
68	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	62	16	\$9,124	\$9,332	\$0	\$13,726	\$12,155	130.25%
69	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.01%	50	74	\$26,796	\$26,622	\$0	\$21,299	\$21,149	79.44%
70	UNION SECURITY INSURANCE COMPANY	7.35%	4	92,712	\$18,074,110	\$17,911,650	\$0	\$10,619,493	\$10,628,115	59.34%
71	UNITED CONCORDIA LIFE AND HEALTH INSURANCE I	0.65%	19	7,059	\$1,591,797	\$1,591,797	\$0	\$1,238,603	\$1,286,256	80.81%
72	UNITED HEALTHCARE INSURANCE COMPANY	4.51%	9	37,852	\$11,090,991	\$12,069,071	\$0	\$7,874,335	\$7,926,988	65.68%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP DENTAL**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
73	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.21%	29	2,383	\$520,724	\$520,253	\$0	\$407,695	\$436,545	83.91%
74	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.13%	35	1,730	\$310,189	\$310,687	\$0	\$220,649	\$219,375	70.61%
75	UNITEDHEALTHCARE LIFE INSURANCE COMPANY	0.00%	64	8	\$4,941	\$4,895	\$0	\$57,752	\$53,136	1085.52%
TOTAL		100.00%		959,920	\$245,898,323	\$245,215,424	\$0	\$176,723,210	\$179,056,110	73.02%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP LIMITED BENEFIT**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMPANY	0.00%	88	2	\$363	\$363	\$0	\$0	\$50	13.77%
2	ACE AMERICAN INSURANCE COMPANY	0.26%	37	2,030	\$427,950	\$399,828	\$0	\$10,964	\$11,145	2.79%
3	ADVANTICA INSURANCE COMPANY	0.96%	16	25,647	\$1,557,600	\$1,557,600	\$0	\$901,621	\$898,621	57.69%
4	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.00%	80	17	\$2,684	\$2,674	\$0	\$11,391	\$11,391	425.99%
5	ALLSTATE LIFE INSURANCE COMPANY	0.01%	68	117	\$23,433	\$23,474	\$0	\$10,308	\$10,308	43.91%
6	AMERICAN ALTERNATIVE INSURANCE CORPORATIO	0.06%	56	47	\$95,314	\$95,314	\$0	\$21,027	\$44,483	46.67%
7	AMERICAN FIDELITY ASSURANCE COMPANY	0.17%	42	957	\$270,002	\$272,897	\$0	\$128,538	\$105,271	38.58%
8	AMERICAN FINANCIAL SECURITY LIFE INSURANCE C	0.08%	50	250	\$129,779	\$128,462	\$0	\$51,113	\$58,018	45.16%
9	AMERICAN GENERAL LIFE INSURANCE CO	0.02%	64	329	\$33,272	\$33,896	\$0	\$42,311	\$43,678	128.86%
10	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.00%	75	28	\$7,515	\$7,426	\$0	\$0	\$14	0.19%
11	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.32%	32	2,081	\$523,272	\$583,671	\$0	\$329,224	\$369,520	63.31%
12	AMERICAN HOME ASSURANCE COMPANY	0.00%	90	0	\$0	\$0	\$0	-\$826	-\$826	N/A
13	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.18%	41	122	\$294,630	\$291,928	\$0	\$74,279	\$80,964	27.73%
14	AMERICAN REPUBLIC INSURANCE COMPANY	0.02%	63	21	\$36,333	\$36,943	\$0	\$15,546	\$11,838	32.04%
15	AMERITAS LIFE INSURANCE CORP	1.29%	12	8,870	\$2,089,990	\$2,084,110	\$0	\$2,080,358	\$2,056,127	98.66%
16	AMEX ASSURANCE COMPANY	0.07%	53	878	\$114,590	\$111,276	\$0	\$17,677	\$22,386	20.12%
17	ANTHEM INSURANCE COMPANIES INC	0.37%	30	0	\$605,587	\$605,587	\$0	\$689,008	\$722,461	119.30%
18	ASSURITY LIFE INSURANCE COMPANY	0.07%	52	457	\$114,665	\$116,782	\$0	\$13,905	\$14,606	12.51%
19	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	90	2	\$0	\$0	\$0	\$0	\$0	N/A
20	AXIS INSURANCE COMPANY	0.69%	21	818	\$1,127,974	\$1,104,912	\$0	\$514,124	\$634,870	57.46%
21	BCS INSURANCE COMPANY	0.79%	19	2,398	\$1,287,700	\$1,296,582	\$0	\$635,945	\$578,616	44.63%
22	BEST LIFE AND HEALTH INSURANCE COMPANY	0.00%	85	1	\$620	\$632	\$0	\$376	\$376	59.49%
23	CMFG LIFE INSURANCE COMPANY	0.03%	61	415	\$46,544	\$48,947	\$0	\$4,020	-\$355	-0.73%
24	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.45%	28	1,232	\$725,584	\$732,394	\$0	\$360,491	\$425,753	58.13%
25	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	81	5	\$1,900	\$1,914	\$0	\$0	\$2,113	110.40%
26	COMBINED INSURANCE CO OF AMERICA	6.04%	3	1,453,064	\$9,816,807	\$9,804,956	\$0	\$9,032,740	\$8,759,609	89.34%
27	COMPANION LIFE INSURANCE COMPANY	1.85%	9	4,086	\$3,009,943	\$3,011,823	\$0	\$2,976,185	\$2,956,464	98.16%
28	COMBENEFITS INSURANCE COMPANY	0.51%	25	13,107	\$827,625	\$827,625	\$0	\$493,377	\$496,557	60.00%
29	CONTINENTAL AMERICAN INSURANCE COMPANY	1.01%	15	6,890	\$1,635,315	\$1,601,457	\$0	\$763,907	\$794,086	49.59%
30	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	86	4	\$581	\$581	\$0	\$7,704	\$8,568	1474.70%
31	FIDELITY SECURITY LIFE INSURANCE COMPANY	7.92%	2	128,582	\$12,882,797	\$12,890,577	\$0	\$8,794,725	\$8,856,080	68.70%
32	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.58%	23	1,049	\$945,225	\$940,287	\$0	\$443,879	\$475,865	50.61%
33	GOLDEN RULE INSURANCE COMPANY	0.09%	48	1,418	\$143,518	\$146,057	\$0	\$40,952	\$43,324	29.66%
34	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.10%	45	53	\$166,277	\$162,943	\$0	\$71,187	\$66,215	40.64%
35	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	84	33	\$825	\$1,546	\$0	\$0	\$908	58.73%
36	HARTFORD LIFE AND ACCIDENT INSURANCE COMPA	0.09%	47	461	\$152,665	\$156,208	\$0	\$91,318	\$84,325	53.98%
37	HARTFORD LIFE INSURANCE COMPANY	0.00%	76	43	\$6,681	\$6,701	\$0	\$36,817	\$35,409	528.41%
38	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	2.93%	6	73,374	\$4,760,365	\$4,741,023	\$0	\$3,245,505	\$3,276,017	69.10%
39	HM LIFE INSURANCE COMPANY	0.43%	29	11,209	\$693,827	\$694,667	\$0	\$530,928	\$508,081	73.14%
40	HUMANA INSURANCE COMPANY	0.10%	46	2,802	\$159,676	\$159,676	\$0	\$130,493	\$102,791	64.37%
41	HUMANADENTAL INSURANCE COMPANY	0.73%	20	15,532	\$1,188,396	\$1,188,396	\$0	\$661,998	\$657,439	55.32%
42	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.08%	51	80	\$124,190	\$124,190	\$0	\$71,032	\$75,119	60.49%
43	JEFFERSON INSURANCE COMPANY	0.00%	79	128	\$5,549	\$258,737	\$0	\$83,580	\$60,100	23.23%
44	JOHN ALDEN LIFE INSURANCE COMPANY	0.06%	54	19	\$102,258	\$115,309	\$0	\$98,304	\$96,982	84.11%
45	KANAWHA INSURANCE COMPANY	0.04%	59	530	\$71,991	\$71,991	\$0	\$21,169	\$21,168	29.40%
46	KANSAS CITY LIFE INSURANCE COMPANY	0.16%	43	1,835	\$261,830	\$262,518	\$0	\$804,828	\$820,536	312.56%
47	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	90	4	\$0	\$0	\$0	\$80,738	\$88,174	N/A
48	LINCOLN NATIONAL LIFE INSURANCE COMPANY	1.17%	13	0	\$1,902,619	\$1,690,810	\$0	\$1,772,483	\$1,928,029	114.03%
49	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	78	8	\$5,567	\$6,156	\$0	\$926	\$1,834	29.79%
50	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.02%	62	32	\$36,601	\$37,082	\$0	\$4,791	\$4,027	10.86%
51	MAGNA INSURANCE COMPANY	0.32%	33	3,977	\$518,660	\$518,660	\$0	\$243,261	\$243,261	46.90%
52	MAPFRE LIFE INSURANCE COMPANY	0.00%	82	9	\$1,251	\$1,248	\$0	\$0	\$0	0.00%
53	MARKEL INSURANCE COMPANY	0.01%	70	0	\$20,766	\$21,012	\$0	\$0	-\$20,245	-96.35%
54	METROPOLITAN LIFE INSURANCE COMPANY	0.90%	17	20,739	\$1,466,096	\$1,389,607	\$0	\$967,929	\$1,011,991	72.83%
55	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.01%	71	396	\$16,587	\$17,850	\$0	\$9,818	\$9,853	55.20%
56	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.11%	44	651	\$182,229	\$182,939	\$0	\$42,404	\$72,583	39.68%
57	MUTUAL OF OMAHA INSURANCE COMPANY	0.23%	38	264	\$381,575	\$379,496	\$0	\$137,895	\$196,567	51.80%
58	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.01%	67	23	\$23,454	\$23,639	\$0	\$637	\$980	4.15%
59	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	83	1	\$1,167	\$1,179	\$0	\$64	\$65	5.51%
60	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	4.15%	5	61,233	\$6,753,706	\$6,681,426	\$0	\$4,786,728	\$4,786,728	71.64%
61	NATIONAL UNION FIRE INSURANCE COMPANY OF PI	0.87%	18	146,597	\$1,416,023	\$1,419,318	\$0	\$765,463	\$902,284	63.57%
62	NATIONWIDE LIFE INSURANCE COMPANY	0.67%	22	957	\$1,086,572	\$704,521	\$0	\$231,357	\$239,708	34.02%
63	NEW YORK LIFE INSURANCE COMPANY	0.09%	49	334	\$141,357	\$143,594	\$11,069	\$71,836	\$73,716	51.34%
64	PAN-AMERICAN LIFE INSURANCE COMPANY	0.28%	36	24	\$456,465	\$456,077	\$0	\$362,767	\$346,066	75.88%
65	PAUL REVERE LIFE INSURANCE COMPANY	0.02%	65	46	\$32,754	\$33,127	\$0	\$13,400	\$28,623	86.40%
66	PHYSICIANS MUTUAL INSURANCE COMPANY	0.00%	77	43	\$6,253	\$6,303	\$0	\$3,225	-\$326	-5.17%
67	PRINCIPAL LIFE INSURANCE COMPANY	0.54%	24	10,742	\$870,823	\$862,989	\$0	\$357,455	\$363,775	42.15%
68	RELiance STANDARD LIFE INSURANCE COMPANY	1.12%	14	1,879	\$1,816,681	\$1,816,741	\$0	\$708,340	\$750,631	41.32%
69	RESERVE NATIONAL INSURANCE COMPANY	0.00%	90	0	\$0	\$0	\$0	-\$1,178	\$4,745	N/A
70	SAFEHEALTH LIFE INSURANCE COMPANY	0.00%	89	10	\$41	\$41	\$0	\$0	\$49	119.51%
71	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.02%	66	471	\$29,221	\$29,110	\$0	\$31,295	\$31,145	106.99%
72	STANDARD INSURANCE COMPANY	0.46%	27	6,187	\$749,325	\$756,236	\$0	\$452,716	\$487,019	64.40%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP LIMITED BENEFIT**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
73	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.32%	31	953	\$528,504	\$540,797	\$0	\$216,203	\$233,356	43.15%
74	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.19%	40	634	\$302,519	\$316,400	\$0	\$95,969	\$93,259	29.48%
75	SURENCY LIFE & HEALTH INSURANCE COMPANY	0.22%	39	4,941	\$359,890	\$359,890	\$0	\$248,047	\$248,224	68.97%
76	SYMETRA LIFE INSURANCE COMPANY	0.06%	57	701	\$89,461	\$90,203	\$0	\$574,314	\$618,140	685.28%
77	TIME INSURANCE COMPANY	0.31%	34	153	\$512,284	\$544,980	\$0	\$275,382	\$224,962	41.28%
78	TRANSAMERICA FINANCIAL LIFE INSURANCE COMP/	0.00%	74	52	\$7,871	\$8,179	\$0	\$3,320	\$7,149	87.41%
79	TRANSAMERICA LIFE INSURANCE COMPANY	1.74%	11	4,391	\$2,824,601	\$2,857,930	\$0	\$1,838,044	\$1,883,307	65.90%
80	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	2.61%	8	5,884	\$4,252,705	\$3,787,176	\$0	\$2,764,988	\$2,633,826	69.55%
81	UNIFIED LIFE INSURANCE COMPANY	0.50%	26	357	\$818,706	\$818,987	\$0	\$705,628	\$717,745	87.64%
82	UNIMERICA INSURANCE COMPANY	0.06%	55	648	\$96,762	\$91,230	\$0	\$80,653	\$79,828	87.50%
83	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	69	148	\$21,559	\$21,317	\$0	\$20,897	\$21,856	102.53%
84	UNION LABOR LIFE INSURANCE COMPANY	0.01%	72	57	\$15,085	\$14,868	\$0	\$4,269	\$3,728	25.07%
85	UNITED AMERICAN INSURANCE COMPANY	4.91%	4	3,754	\$7,986,047	\$8,162,254	\$0	\$5,695,989	\$5,904,768	72.34%
86	UNITED CONCORDIA LIFE AND HEALTH INSURANCE I	0.00%	87	0	\$574	\$574	\$0	\$180	\$180	31.36%
87	UNITED HEALTHCARE INSURANCE COMPANY	2.82%	7	61,898	\$4,592,233	\$4,437,856	\$0	\$2,349,647	\$2,326,301	52.42%
88	UNITED NATIONAL LIFE INSURANCE COMPANY OF AI	0.03%	60	68	\$54,455	\$53,926	\$0	\$25,736	\$23,582	43.73%
89	UNITED STATES FIRE INSURANCE COMPANY	0.05%	58	1,074	\$76,709	\$76,709	\$0	\$56,157	\$33,249	43.34%
90	UNITED STATES LIFE INSURANCE COMPANY NEW YC	-0.04%	90	77	-\$64,124	\$49,895	\$0	\$290	\$265	0.53%
91	UNITED TEACHER ASSOCIATES INSURANCE COMPAI	0.00%	90	0	\$0	-\$181	\$0	\$0	-\$1,214	670.72%
92	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.31%	35	1,276	\$496,745	\$528,284	\$0	\$244,700	\$273,415	51.76%
93	VISION BENEFITS OF AMERICA	1.75%	10	70,632	\$2,841,390	\$2,841,390	\$0	\$0	\$2,277,155	80.14%
94	VISION SERVICE PLAN INSURANCE COMPANY	44.53%	1	415,902	\$72,421,085	\$72,421,085	\$0	\$52,071,080	\$52,376,182	72.32%
95	WASHINGTON NATIONAL INSURANCE COMPANY	0.01%	73	121	\$10,746	\$10,829	\$0	\$312	\$4,088	37.75%
96	WILCO LIFE INSURANCE COMPANY	0.00%	90	0	\$0	\$0	\$0	\$0	-\$33	N/A
TOTAL		100.00%		2,589,371	\$162,635,242	\$161,918,619	\$11,069	\$112,628,183	\$115,831,671	71.54%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP SHORT TERM CREDIT DISABILITY**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY	0.00%	26	0	\$0	\$0	\$0	\$0	-\$24,204	N/A
2	AMERICAN BANKERS INSURANCE COMPANY OF FLO	0.00%	25	1	\$62	\$62	\$0	\$0	-\$7	-11.29%
3	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	3.34%	9	8,908	\$441,301	\$613,847	\$0	\$148,187	\$56,139	9.15%
4	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	24	8	\$421	\$2,658	\$0	\$8,338	\$1,751	65.88%
5	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	9.69%	5	4,341	\$1,279,787	\$1,455,182	\$0	\$451,857	\$375,509	25.80%
6	AMERICAN MODERN LIFE INSURANCE COMPANY	13.30%	3	3,662	\$1,756,119	\$1,400,426	\$0	\$313,321	\$346,883	24.77%
7	AMERICAN NATIONAL INSURANCE COMPANY	0.08%	22	79	\$10,873	\$14,954	\$0	\$6,017	\$6,909	46.20%
8	AMERICAN SECURITY INSURANCE COMPANY	0.14%	20	701	\$17,924	\$17,924	\$0	\$0	-\$11	-0.06%
9	AMERICAN UNDERWRITERS LIFE INSURANCE COMP	0.02%	23	26	\$2,491	\$4,240	\$0	\$3,750	\$2,712	63.96%
10	AMERICAN UNITED LIFE INSURANCE COMPANY	0.00%	26	1	\$0	\$517	\$0	\$0	\$0	0.00%
11	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	18.84%	2	11,014	\$2,488,846	\$2,502,916	\$0	\$354,945	\$407,404	16.28%
12	CENTRAL STATES INDEMNITY COMPANY OF OMAHA	3.20%	10	10,219	\$421,989	\$421,989	\$0	\$33,506	\$20,716	4.91%
13	CENTURION LIFE INSURANCE COMPANY	0.19%	18	206	\$24,819	\$24,819	\$0	\$1,424	-\$2,681	-10.80%
14	CENTURY LIFE ASSURANCE COMPANY	0.00%	26	1	\$0	\$30	\$0	\$0	-\$833	-2776.67%
15	CMFG LIFE INSURANCE COMPANY	21.07%	1	19,153	\$2,782,769	\$3,011,906	\$0	\$1,158,096	\$1,295,896	43.03%
16	GUARANTEE TRUST LIFE INSURANCE COMPANY	-0.11%	26	1,024	-\$14,372	\$87,282	\$0	\$31,892	\$3,636	4.17%
17	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & /	1.58%	13	3,153	\$208,743	\$507,765	\$0	\$178,870	\$126,926	25.00%
18	LIFE OF THE SOUTH INSURANCE COMPANY	3.91%	6	3,128	\$516,785	\$321,489	\$0	\$49,635	\$120,523	37.49%
19	MERIT LIFE INSURANCE CO	10.44%	4	6,010	\$1,378,913	\$1,173,675	\$0	\$421,315	\$486,657	41.46%
20	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	26	0	\$0	\$0	\$0	-\$1,048	-\$1,618	N/A
21	MINNESOTA LIFE INSURANCE COMPANY	3.39%	8	4,890	\$447,121	\$430,694	\$0	\$95,277	\$114,174	26.51%
22	MOUNTAIN LIFE INSURANCE COMPANY	0.54%	15	273	\$71,963	\$54,799	\$0	\$8,941	\$6,942	12.67%
23	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.57%	14	269	\$75,131	\$75,131	\$0	\$43,998	-\$46,956	-62.50%
24	PEKIN LIFE INSURANCE COMPANY	2.31%	12	1,048	\$304,760	\$285,947	\$0	\$107,023	\$101,065	35.34%
25	PLATEAU INSURANCE COMPANY	3.71%	7	1,309	\$489,993	\$266,543	\$0	\$23,152	\$82,353	30.90%
26	SECURIAN LIFE INSURANCE COMPANY	0.00%	26	30	-\$567	\$1,719	\$0	\$12,217	\$12,880	749.27%
27	SOUTHERN PIONEER LIFE INSURANCE COMPANY	0.00%	26	4	-\$254	\$973	\$0	\$685	\$604	62.08%
28	STANDARD GUARANTY INSURANCE COMPANY	0.42%	16	2,166	\$55,370	\$55,370	\$0	\$0	-\$2,324	-4.20%
29	TRANSAMERICA CASUALTY INSURANCE COMPANY	0.28%	17	1,630	\$36,725	\$36,725	\$0	\$3,718	\$1,894	5.16%
30	TRANSAMERICA LIFE INSURANCE COMPANY	2.85%	11	1,707	\$376,608	\$397,707	\$0	\$258,534	\$231,892	58.31%
31	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.14%	19	143	\$18,058	\$33,264	\$0	\$18,282	-\$3,148	-9.46%
32	ZALE LIFE INSURANCE COMPANY	0.11%	21	630	\$14,636	\$14,636	\$0	\$825	-\$140	-0.96%
TOTAL		100.00%		85,734	\$13,207,014	\$13,215,189	\$0	\$3,732,757	\$3,721,543	28.16%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP LONG TERM CREDIT DISABILITY**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN BANKERS INSURANCE COMPANY OF FLO	4.64%	3	26	\$4,727	\$4,727	\$0	\$0	-\$264	-5.58%
2	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	19.26%	2	0	\$19,619	\$21,579	\$0	\$55,745	-\$25,670	-118.96%
3	AMERICAN REPUBLIC INSURANCE COMPANY	-1.08%	4	354	-\$1,105	\$11,687	\$0	\$22,615	\$3,482	29.79%
4	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	77.19%	1	2	\$78,627	\$78,627	\$0	\$137,203	\$116,449	148.10%
TOTAL		100.00%		382	\$101,868	\$116,620	\$0	\$215,563	\$93,997	80.60%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP STOP LOSS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ACE AMERICAN INSURANCE COMPANY	0.43%	29	1,040	\$1,425,523	\$1,425,523	\$0	\$1,708,243	\$1,736,285	121.80%
2	AETNA LIFE INSURANCE COMPANY	2.73%	12	133,158	\$9,046,887	\$8,994,194	\$0	\$6,230,657	\$6,464,334	71.87%
3	ALL SAVERS INSURANCE COMPANY	1.82%	15	27,150	\$6,036,963	\$5,901,488	\$0	\$3,683,226	\$5,022,973	85.11%
4	AMALGAMATED LIFE INSURANCE COMPANY	0.06%	39	1,480	\$205,838	\$205,838	\$0	\$149,093	\$250,437	121.67%
5	AMERICAN FIDELITY ASSURANCE COMPANY	0.25%	31	326	\$827,418	\$572,469	\$0	\$1,635,906	\$690,847	120.68%
6	BCS INSURANCE COMPANY	0.13%	36	3,003	\$426,020	\$426,020	\$0	\$80,265	\$193,634	45.45%
7	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	3.58%	9	20,415	\$11,878,714	\$11,878,714	\$0	\$10,533,962	\$10,472,790	88.16%
8	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	14.54%	1	171,370	\$48,223,648	\$48,223,648	\$0	\$51,841,842	\$52,175,592	108.20%
9	CATERPILLAR INSURANCE COMPANY	0.00%	44	3,042	\$0	\$0	\$0	\$7,437,764	\$5,273,288	N/A
10	CIGNA HEALTH AND LIFE INSURANCE COMPANY	11.11%	3	109,251	\$36,850,868	\$37,036,538	\$0	\$24,096,741	\$24,449,595	66.01%
11	COMPANION LIFE INSURANCE COMPANY	4.59%	7	62,503	\$15,234,461	\$15,243,981	\$0	\$11,708,719	\$11,631,137	76.30%
12	CONNECTICUT GENERAL LIFE INS CO	0.03%	41	179	\$100,981	\$69,453	\$0	-\$5,295	-\$4,095	-5.90%
13	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.29%	30	2,886	\$976,943	\$976,943	\$0	\$318,861	\$117,779	12.06%
14	GERBER LIFE INSURANCE COMPANY	3.25%	10	16,555	\$10,766,741	\$10,629,753	\$0	\$4,067,494	\$3,013,373	44.28%
15	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.14%	35	493	\$458,158	\$478,642	\$0	\$803,271	\$1,345,231	281.05%
16	HCC LIFE INSURANCE COMPANY	8.31%	4	91,092	\$27,547,336	\$27,547,336	\$0	\$24,990,293	\$25,244,105	91.64%
17	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	11.53%	2	130,000	\$38,229,331	\$38,229,331	\$0	\$25,470,032	\$26,988,195	70.60%
18	HM LIFE INSURANCE COMPANY	1.94%	14	23,994	\$6,432,557	\$6,429,741	\$0	\$3,149,010	\$3,013,505	46.87%
19	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.01%	43	0	\$33,678	\$33,678	\$0	\$0	-\$2,575	-7.65%
20	INTEGON NATIONAL INSURANCE COMPANY	0.22%	32	454	\$718,912	\$718,912	\$0	\$130,317	\$487,046	67.75%
21	KAISER PERMANENTE INSURANCE COMPANY	0.08%	38	90,625	\$278,277	\$278,277	\$0	\$0	\$0	0.00%
22	MISSOURI VALLEY LIFE AND HEALTH INSURANCE CO	0.03%	40	326	\$112,781	\$72,212	\$0	\$0	\$26,938	37.30%
23	NATIONAL HEALTH INSURANCE COMPANY	0.15%	34	143	\$484,345	\$484,345	\$0	\$125,037	\$134,897	27.85%
24	NATIONAL UNION FIRE INSURANCE COMPANY OF PI	0.84%	23	11,151	\$2,779,393	\$2,770,671	\$0	\$3,358,652	\$3,526,654	127.29%
25	NATIONWIDE LIFE INSURANCE COMPANY	0.46%	28	320	\$1,527,044	\$1,231,786	\$0	\$472,883	\$1,156,553	93.89%
26	PAN-AMERICAN LIFE INSURANCE COMPANY	0.82%	24	1,795	\$2,726,854	\$2,724,532	\$0	\$1,884,254	\$1,797,508	65.97%
27	QBE INSURANCE CORPORATION	1.27%	17	5,409	\$4,206,221	\$4,198,624	\$0	\$2,131,500	\$2,740,282	65.27%
28	RELIANCE STANDARD LIFE INSURANCE COMPANY	0.46%	27	3,572	\$1,532,618	\$1,546,787	\$0	\$1,302,001	\$1,342,609	86.80%
29	RELIASTAR LIFE INSURANCE COMPANY	4.22%	8	45,702	\$13,996,404	\$14,014,450	\$0	\$7,037,808	\$7,072,267	50.46%
30	RELIASTAR LIFE INSURANCE COMPANY OF NEW YO	0.12%	37	3,359	\$392,662	\$400,276	\$0	\$0	\$0	0.00%
31	SIRIUS AMERICA INSURANCE COMPANY	1.16%	18	15,842	\$3,842,126	\$3,842,126	\$0	\$576,509	\$576,509	15.00%
32	STANDARD SECURITY LIFE INSURANCE COMPANY O	1.78%	16	8,760	\$5,891,678	\$6,126,536	\$0	\$3,413,621	\$3,413,621	55.72%
33	SUN LIFE ASSURANCE COMPANY OF CANADA	7.91%	5	119,554	\$26,219,099	\$26,282,437	\$0	\$21,865,051	\$21,865,051	83.19%
34	SYMETRA LIFE INSURANCE COMPANY	2.05%	13	13,443	\$6,809,592	\$6,866,089	\$0	\$1,799,231	\$1,936,529	28.20%
35	TIME INSURANCE COMPANY	1.01%	20	2,228	\$3,360,594	\$3,316,080	\$0	\$1,644,058	\$2,365,361	71.33%
36	TRANSAMERICA LIFE INSURANCE COMPANY	0.65%	25	1	\$2,171,995	\$2,171,995	\$0	\$1,026,135	\$1,058,828	48.75%
37	TRUSTMARK LIFE INSURANCE COMPANY	0.21%	33	431	\$703,111	\$719,116	\$0	\$281,708	\$249,470	34.69%
38	UNIMERICA INSURANCE COMPANY	2.94%	11	22,763	\$9,744,795	\$9,674,325	\$0	\$5,776,681	\$5,776,681	59.71%
39	UNION LABOR LIFE INSURANCE COMPANY	0.52%	26	2,593	\$1,725,673	\$1,733,789	\$13,616	\$1,184,313	\$1,683,709	97.11%
40	UNITED HEALTHCARE INSURANCE COMPANY	5.42%	6	70,152	\$17,985,721	\$17,930,833	\$0	\$14,201,458	\$14,472,898	80.72%
41	UNITED STATES FIRE INSURANCE COMPANY	0.88%	22	21,411	\$2,922,591	\$2,922,591	\$0	\$1,443,589	\$854,714	29.25%
42	WESCO INSURANCE COMPANY	0.02%	42	0	\$49,948	\$49,948	\$0	\$37,834	-\$8,734	-17.49%
43	WESTPORT INSURANCE CORPORATION	0.95%	21	0	\$3,137,542	\$3,137,542	\$0	\$4,903,701	\$4,488,601	143.06%
44	ZURICH AMERICAN INSURANCE COMPANY	1.09%	19	5,427	\$3,601,364	\$3,602,210	\$0	\$1,726,833	\$1,998,456	55.48%
TOTAL		100.00%		1,243,398	\$331,623,405	\$331,119,779	\$13,616	\$254,223,258	\$258,786,878	78.16%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP MEDICARE PART D**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ANTHEM INSURANCE COMPANIES INC	1.54%	4	1,167	\$2,315,719	\$2,268,400	\$0	\$992,353	\$931,459	41.06%
2	CIGNA HEALTH AND LIFE INSURANCE COMPANY	11.61%	2	30,774	\$17,408,331	\$18,564,210	\$0	\$14,823,298	\$14,778,880	79.61%
3	EXPRESS SCRIPTS INSURANCE COMPANY	0.55%	5	572	\$819,888	\$819,888	\$0	\$488,299	\$515,765	62.91%
4	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.03%	12	141	\$41,956	\$41,956	\$0	\$59,810	\$61,748	147.17%
5	HEALTHMARKETS INSURANCE COMPANY	0.00%	13	0	\$79	\$1,327	\$0	-\$21,740	\$1,731	130.44%
6	HUMANA INSURANCE COMPANY	0.21%	8	147	\$314,909	\$314,909	\$0	\$340,203	\$312,749	99.31%
7	MEDCO CONTAINMENT LIFE INSURANCE COMPANY	4.71%	3	6,612	\$7,068,020	\$7,068,020	\$0	\$9,895,524	\$6,992,881	98.94%
8	SILVERSCRIPT INSURANCE COMPANY	0.35%	7	379	\$530,689	\$530,689	\$0	\$371,943	\$359,240	67.69%
9	TRANSAMERICA LIFE INSURANCE COMPANY	0.10%	11	813	\$147,717	\$147,717	\$0	\$110,663	\$110,663	74.92%
10	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.20%	9	247	\$303,610	\$301,650	\$0	\$481,750	\$478,350	158.58%
11	UNITED AMERICAN INSURANCE COMPANY	0.52%	6	546	\$777,422	\$623,495	\$0	\$954,281	\$767,631	123.12%
12	UNITED HEALTHCARE INSURANCE COMPANY	80.01%	1	106,810	\$119,982,554	\$104,693,482	\$0	\$83,162,558	\$83,874,609	80.11%
13	WELLCARE PRESCRIPTION INSURANCE INC	0.17%	10	161	\$252,156	\$252,156	\$0	\$156,530	\$111,245	44.12%
TOTAL		100.00%		148,369	\$149,963,050	\$135,627,899	\$0	\$111,815,472	\$109,296,951	80.59%

2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ANTHEM INSURANCE COMPANIES INC	0.24%	6	149	\$1,647,215	\$1,645,890	\$0	\$1,273,818	\$1,281,938	77.89%
2	CARE IMPROVEMENT PLUS SOUTH CENTRAL INSUR/	56.50%	1	31,934	\$390,517,293	\$388,637,968	\$0	\$320,213,068	\$331,765,545	85.37%
3	COVENTRY HEALTH AND LIFE INSURANCE COMPAN	8.47%	4	4,163	\$58,560,133	\$58,560,133	\$0	\$38,738,866	\$33,940,560	57.96%
4	HUMANA INSURANCE COMPANY	1.53%	5	894	\$10,554,874	\$10,554,874	\$0	\$8,876,848	\$8,803,410	83.41%
5	SIERRA HEALTH AND LIFE INSURANCE COMPANY INC	11.88%	3	7,451	\$82,106,161	\$82,106,161	\$0	\$70,017,224	\$76,829,152	93.57%
6	UNITED HEALTHCARE INSURANCE COMPANY	21.38%	2	12,753	\$147,741,517	\$138,715,806	\$0	\$139,574,864	\$124,314,822	89.62%
TOTAL		100.00%		57,344	\$691,127,193	\$680,220,832	\$0	\$578,694,688	\$576,935,427	84.82%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMPANY	0.00%	216	10	\$7,188	\$7,562	\$0	\$4,551	\$3,842	50.81%
2	4 EVER LIFE INSURANCE COMPANY	0.06%	67	1,683	\$4,006,094	\$2,781,772	\$0	\$3,285,424	\$1,056,826	37.99%
3	AAA LIFE INSURANCE COMPANY	0.02%	110	5,867	\$1,090,675	\$1,095,462	\$0	\$349,429	\$437,984	39.98%
4	ACE AMERICAN INSURANCE COMPANY	0.11%	57	38,531	\$6,989,215	\$7,439,857	\$0	\$8,079,251	\$8,310,860	111.71%
5	ACE PROPERTY AND CASUALTY INSURANCE COMPA	0.00%	240	0	\$0	\$0	\$0	\$33,023	-\$98,633	N/A
6	ADVANTICA INSURANCE COMPANY	0.03%	100	25,647	\$1,557,600	\$1,557,600	\$0	\$901,621	\$898,621	57.69%
7	AEGIS SECURITY INSURANCE COMPANY	0.00%	233	62	\$475	\$282	\$0	-\$919	-\$2,919	-1035.11%
8	AETNA HEALTH INSURANCE COMPANY	0.00%	204	163	\$17,815	\$17,815	\$0	\$114,310	\$68,933	386.94%
9	AETNA LIFE INSURANCE COMPANY	2.70%	6	274,783	\$166,804,404	\$167,744,441	\$0	\$91,937,411	\$93,460,008	55.72%
10	ALL SAVERS INSURANCE COMPANY	0.10%	61	27,150	\$6,036,963	\$5,901,488	\$0	\$3,683,226	\$5,022,973	85.11%
11	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.00%	224	22	\$3,612	\$3,598	\$0	\$11,391	\$11,391	316.59%
12	ALLSTATE LIFE INSURANCE COMPANY	0.01%	134	3,746	\$480,004	\$452,582	\$0	\$441,354	-\$151,397	-33.45%
13	AMALGAMATED LIFE INSURANCE COMPANY	0.00%	155	1,480	\$205,838	\$205,838	\$0	\$149,093	\$250,437	121.67%
14	AMERICAN ALTERNATIVE INSURANCE CORPORATIO	0.00%	156	139	\$202,173	\$202,173	\$0	\$171,917	-\$117,046	-57.89%
15	AMERICAN BANKERS INSURANCE COMPANY OF FLO	0.00%	221	27	\$4,789	\$4,789	\$0	\$0	-\$271	-5.66%
16	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.01%	133	8,918	\$485,145	\$659,875	\$0	\$148,187	\$54,649	8.28%
17	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	0.00%	211	6	\$10,169	\$10,053	\$0	\$4,605	\$3,968	39.47%
18	AMERICAN FAMILY MUTUAL INSURANCE COMPANY	0.00%	240	0	-\$2,942	-\$2,942	\$0	\$4,563	\$4,563	-155.10%
19	AMERICAN FIDELITY ASSURANCE COMPANY	0.11%	58	15,856	\$6,860,530	\$6,619,359	\$0	\$3,543,809	\$3,513,236	53.08%
20	AMERICAN FINANCIAL SECURITY LIFE INSURANCE CI	0.00%	164	250	\$129,779	\$128,462	\$0	\$51,113	\$58,018	45.16%
21	AMERICAN GENERAL LIFE INSURANCE CO	0.05%	78	10,756	\$3,044,970	\$3,217,413	\$0	\$682,560	\$830,772	25.82%
22	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.03%	97	6,724	\$1,616,489	\$1,790,150	\$0	\$718,212	\$558,398	31.19%
23	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.25%	30	137,912	\$15,290,269	\$15,448,786	\$0	\$7,382,135	\$7,739,717	50.10%
24	AMERICAN HOME ASSURANCE COMPANY	0.00%	240	0	\$0	\$0	\$0	-\$826	-\$826	N/A
25	AMERICAN INCOME LIFE INSURANCE CO	0.00%	147	177,513	\$292,648	\$299,700	\$0	\$238,217	\$248,917	83.06%
26	AMERICAN MODERN LIFE INSURANCE COMPANY	0.03%	96	3,662	\$1,756,119	\$1,400,426	\$0	\$313,321	\$346,883	24.77%
27	AMERICAN NATIONAL INSURANCE COMPANY	0.05%	80	2,488	\$2,895,675	\$1,682,008	\$0	\$6,868,558	\$6,767,844	402.37%
28	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF	0.02%	103	574	\$1,539,374	\$1,593,520	\$0	\$1,148,045	\$1,097,385	68.87%
29	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.01%	145	164	\$310,764	\$308,191	\$0	\$75,079	\$82,111	26.64%
30	AMERICAN REPUBLIC INSURANCE COMPANY	0.13%	49	3,142	\$7,809,688	\$8,010,250	\$0	\$6,243,233	\$6,588,108	82.25%
31	AMERICAN SECURITY INSURANCE COMPANY	0.00%	202	701	\$17,924	\$17,924	\$0	\$0	-\$11	-0.06%
32	AMERICAN SENTINEL INSURANCE COMPANY	0.00%	207	1,352	\$12,515	\$12,454	\$0	\$25,000	\$28,403	228.06%
33	AMERICAN UNDERWRITERS LIFE INSURANCE COMP	0.01%	121	101,711	\$643,162	\$644,910	\$0	\$148,628	\$153,780	23.85%
34	AMERICAN UNITED LIFE INSURANCE COMPANY	0.01%	115	5,844	\$874,187	\$881,415	\$0	\$947,018	\$975,360	110.66%
35	AMERITAS LIFE INSURANCE CORP	0.16%	40	24,012	\$9,906,280	\$9,934,667	\$0	\$7,107,472	\$7,120,335	71.67%
36	AMEX ASSURANCE COMPANY	0.01%	122	506,244	\$635,665	\$633,862	\$0	\$19,835	\$40,777	6.43%
37	ANTHEM INSURANCE COMPANIES INC	0.07%	62	1,316	\$4,568,521	\$4,519,877	\$0	\$2,955,179	\$2,935,858	64.95%
38	ANTHEM LIFE INSURANCE COMPANY	0.04%	89	71,420	\$2,200,402	\$2,198,914	\$0	\$1,041,781	\$1,053,031	47.89%
39	ARCH INSURANCE COMPANY	0.00%	152	888	\$239,907	\$221,971	\$0	\$59,832	\$54,360	24.49%
40	ASSURITY LIFE INSURANCE COMPANY	0.01%	141	1,202	\$332,970	\$333,506	\$0	\$80,917	\$93,448	28.02%
41	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.01%	140	3,190	\$358,351	\$347,231	\$0	\$152,011	\$142,312	40.98%
42	ATLANTIC SPECIALTY INSURANCE COMPANY	0.01%	136	1,559	\$440,038	\$818,219	\$0	\$155,406	\$134,634	16.45%
43	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	186	528	\$39,479	\$39,620	\$0	\$50,000	\$24,408	61.61%
44	AXA EQUITABLE LIFE INSURANCE COMPANY	0.00%	240	0	\$0	\$0	\$0	\$31,479	\$31,479	N/A
45	AXIS INSURANCE COMPANY	0.03%	99	36,543	\$1,580,070	\$1,555,525	\$0	\$566,147	\$774,403	49.78%
46	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	227	8	\$2,357	\$2,357	\$0	\$14,800	\$14,800	627.92%
47	BANKERS LIFE AND CASUALTY COMPANY	0.04%	83	1,262	\$2,766,302	\$2,844,961	\$0	\$2,585,343	\$2,547,425	89.54%
48	BCS INSURANCE COMPANY	0.04%	86	10,999	\$2,585,460	\$2,591,149	\$0	\$968,119	\$1,040,199	40.14%
49	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.19%	34	39,093	\$12,017,806	\$11,916,552	\$0	\$10,587,399	\$10,654,987	89.41%
50	BEST LIFE AND HEALTH INSURANCE COMPANY	0.02%	113	2,270	\$989,794	\$974,984	\$0	\$552,153	\$528,768	54.23%
51	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	12.03%	3	336,297	\$743,275,027	\$743,275,027	\$0	\$623,710,083	\$632,460,915	85.09%
52	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.01%	128	2,244	\$517,958	\$518,161	\$0	\$229,166	\$238,563	46.04%
53	CAPITOL INDEMNITY CORPORATION	0.00%	229	35	\$1,761	\$2,123	\$0	\$0	-\$715	-33.68%
54	CARE IMPROVEMENT PLUS SOUTH CENTRAL INSUR	6.32%	5	31,934	\$390,517,293	\$388,637,968	\$0	\$320,213,068	\$331,765,545	85.37%
55	CATERPILLAR INSURANCE COMPANY	0.00%	240	3,042	\$0	\$0	\$0	\$7,437,764	\$5,273,288	N/A
56	CATLIN INSURANCE COMPANY INC	0.01%	123	2,766	\$556,263	\$535,569	\$0	\$360,130	\$234,712	43.82%
57	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.00%	236	3	\$211	\$186	\$0	\$0	\$0	0.00%
58	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.04%	84	11,084	\$2,643,443	\$2,659,181	\$0	\$500,388	\$556,657	20.93%
59	CENTRAL STATES INDEMNITY COMPANY OF OMAHA	0.01%	138	10,222	\$422,309	\$422,310	\$0	\$33,506	\$20,716	4.91%
60	CENTRAL UNITED LIFE INSURANCE COMPANY	0.00%	185	220	\$39,820	\$39,888	\$0	\$24,809	\$21,643	54.26%
61	CENTURION LIFE INSURANCE COMPANY	0.00%	198	206	\$24,819	\$24,819	\$0	\$1,424	-\$2,681	-10.80%
62	CENTURY LIFE ASSURANCE COMPANY	0.00%	240	1	\$0	\$30	\$0	\$0	-\$833	-2776.67%
63	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.00%	218	0	\$6,418	\$8,185	\$0	\$1,738	\$532	6.50%
64	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.00%	223	0	\$3,613	\$3,851	\$0	\$968	\$650	16.88%
65	CIGNA HEALTH AND LIFE INSURANCE COMPANY	1.91%	7	212,951	\$117,866,331	\$119,225,662	\$0	\$91,951,037	\$92,808,029	77.84%
66	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	163	2	\$152,024	\$152,024	\$0	\$571,408	\$1,156,320	760.62%
67	CITIZENS SECURITY LIFE INS CO	0.03%	94	4,689	\$1,851,633	\$1,867,790	\$0	\$568,521	\$595,112	31.86%
68	CMFG LIFE INSURANCE COMPANY	0.07%	63	174,455	\$4,280,758	\$4,511,473	\$0	\$1,434,279	\$1,570,074	34.80%
69	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.02%	105	3,565	\$1,434,443	\$1,480,257	\$0	\$594,492	\$706,601	47.74%
70	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	225	7	\$2,811	\$2,825	\$0	\$0	\$2,124	75.19%
71	COMBINED INSURANCE CO OF AMERICA	0.16%	39	1,455,426	\$10,112,514	\$10,098,789	\$0	\$9,239,088	\$8,910,100	88.23%
72	COMMERCIAL TRAVELERS MUTUAL INSURANCE COM	0.00%	194	1,261	\$32,570	\$31,544	\$0	\$3,266	\$3,266	10.35%
73	COMPANION LIFE INSURANCE COMPANY	0.31%	27	69,327	\$19,146,273	\$19,158,236	\$0	\$15,260,476	\$15,159,360	79.13%
74	COMPBENEFITS INSURANCE COMPANY	0.02%	111	13,711	\$1,038,456	\$1,038,456	\$0	\$628,529	\$628,667	60.54%
75	CONNECTICUT GENERAL LIFE INS CO	0.02%	108	810	\$1,250,956	\$1,228,503	\$0	\$2,220,128	\$1,734,088	141.15%
76	CONSTITUTION LIFE INSURANCE COMPANY	0.00%	217	2	\$6,624	\$6,652	\$0	\$9,544	\$9,370	44.86%
77	CONTINENTAL AMERICAN INSURANCE COMPANY	0.15%	43	55,362	\$9,062,964	\$8,875,283	\$0	\$3,827,391	\$3,978,589	140.83%
78	CONTINENTAL CASUALTY COMPANY	0.04%	88	3,363	\$2,258,283	-\$445,614	\$0	\$1,762,126	\$550,474	-123.53%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
79	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	192	109	\$35,191	\$35,118	\$0	\$25,646	\$26,098	74.32%
80	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.01%	116	257	\$842,107	\$847,082	\$0	\$495,524	\$495,524	58.50%
81	COUNTRY LIFE INSURANCE COMPANY	0.00%	189	137	\$37,631	\$37,631	\$0	\$76,458	\$177,677	472.16%
82	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	8.00%	4	95,922	\$494,140,346	\$494,140,346	\$0	\$486,428,498	\$430,386,935	87.10%
83	COX HEALTH SYSTEMS INSURANCE COMPANY	1.55%	10	23,391	\$95,802,392	\$95,802,392	\$0	\$88,874,505	\$87,696,465	91.54%
84	DEARBORN NATIONAL LIFE INSURANCE COMPANY	0.03%	95	14,474	\$1,828,026	\$1,828,026	\$0	\$1,039,876	\$1,039,876	56.89%
85	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	215	2	\$7,338	\$7,217	\$0	\$5,067	\$5,467	75.75%
86	DENTEGRA INSURANCE COMPANY	0.06%	70	5,874	\$3,794,849	\$3,788,975	\$0	\$2,038,884	\$2,044,975	53.97%
87	EMPLOYERS INSURANCE COMPANY OF WAUSAU	0.00%	240	0	\$0	\$0	\$0	\$15,600	\$7,936	N/A
88	EPIC LIFE INSURANCE COMPANY THE	0.00%	168	283	\$86,803	\$86,803	\$0	\$51,964	\$36,704	42.28%
89	EXPRESS SCRIPTS INSURANCE COMPANY	0.01%	117	572	\$819,888	\$819,888	\$0	\$488,299	\$515,765	62.91%
90	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AL	0.00%	188	115	\$38,257	\$38,033	\$0	\$30	\$41	0.11%
91	FARM BUREAU LIFE INSURANCE COMPANY OF MISSO	0.00%	150	121,072	\$256,807	\$256,807	\$0	\$227,417	\$136,079	52.99%
92	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.00%	240	4	\$0	\$0	\$0	\$0	\$0	N/A
93	FEDERAL INSURANCE COMPANY	0.07%	66	232,460	\$4,043,180	\$4,047,427	\$0	\$3,435,233	\$3,192,267	78.87%
94	FEDERATED MUTUAL INSURANCE COMPANY	0.70%	17	13,588	\$42,968,588	\$42,968,588	\$0	\$36,081,054	\$36,596,694	85.17%
95	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.00%	212	475	\$10,166	\$10,985	\$0	\$0	-\$12	-0.11%
96	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.23%	32	133,636	\$14,230,699	\$14,471,504	\$0	\$9,587,107	\$9,274,605	64.09%
97	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMI	0.00%	240	0	\$0	\$0	\$0	\$32,642	\$35,449	N/A
98	FIRST CONTINENTAL LIFE & ACCIDENT INSURANCE C	0.06%	72	9,438	\$3,543,380	\$3,543,380	\$0	\$3,068,724	\$3,011,877	85.00%
99	FIRST HEALTH LIFE & HEALTH INSURANCE COMPAN	0.01%	137	804	\$426,482	\$434,028	\$0	\$253,906	\$251,163	57.87%
100	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.03%	90	2,337	\$2,052,155	\$2,041,436	\$0	\$678,814	\$727,729	35.65%
101	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.00%	240	1	-\$46	-\$47	\$0	\$0	\$0	0.00%
102	GENWORTH LIFE INSURANCE COMPANY	0.05%	76	3,298	\$3,335,882	\$2,462,070	\$0	\$935,456	\$913,931	37.12%
103	GERBER LIFE INSURANCE COMPANY	0.18%	37	79,957	\$11,323,110	\$11,179,043	\$0	\$5,276,590	\$6,106,678	54.63%
104	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	193	16	\$34,406	\$36,903	\$0	\$30,763	\$32,282	87.48%
105	GOLDEN RULE INSURANCE COMPANY	1.40%	11	38,859	\$86,651,248	\$87,085,008	\$0	\$60,133,594	\$61,849,478	71.02%
106	GOVERNMENT EMPLOYEES INSURANCE CO	0.00%	237	1	\$122	\$124	\$0	\$0	-\$3	-2.42%
107	GREAT AMERICAN INSURANCE COMPANY	0.12%	51	7,896	\$7,484,544	\$9,287,841	\$0	\$2,872,218	\$3,879,674	41.77%
108	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	230	1	\$1,320	\$1,320	\$0	\$0	-\$41	-3.11%
109	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	214	9	\$8,169	\$8,223	\$0	\$0	\$0	0.00%
110	GREAT WEST LIFE ASSURANCE COMPANY	0.00%	174	22	\$61,081	\$61,081	\$0	\$0	\$0	0.00%
111	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN	0.01%	119	560	\$778,154	\$757,571	\$0	\$753,559	\$760,537	100.39%
112	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.01%	144	1,770	\$322,184	\$426,827	\$0	\$137,794	\$107,360	25.15%
113	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	1.07%	14	374,139	\$66,370,554	\$66,659,547	\$0	\$40,847,667	\$51,251,569	76.89%
114	HARTFORD LIFE AND ACCIDENT INSURANCE COMPA	0.73%	16	319,555	\$44,875,556	\$45,210,347	\$0	\$31,672,196	\$28,979,528	64.10%
115	HARTFORD LIFE INSURANCE COMPANY	0.02%	109	24,478	\$1,102,339	\$1,101,556	\$0	\$824,350	\$688,953	62.54%
116	HCC LIFE INSURANCE COMPANY	0.45%	22	91,092	\$27,547,336	\$27,547,336	\$0	\$24,990,293	\$25,244,105	91.64%
117	HEALTHMARKETS INSURANCE COMPANY	0.00%	238	0	\$79	\$1,327	\$0	-\$21,740	\$1,731	130.44%
118	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	22.47%	1	528,790	\$1,388,056,646	\$1,391,413,369	\$0	\$1,108,482,320	\$1,113,070,339	80.00%
119	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	148	164	\$287,133	\$258,623	\$0	\$206,735	\$246,155	95.18%
120	HM LIFE INSURANCE COMPANY	0.12%	55	35,227	\$7,145,249	\$7,141,407	\$0	\$3,701,758	\$3,542,467	49.60%
121	HORACE MANN LIFE INSURANCE COMPANY	0.00%	206	105	\$13,691	\$13,378	\$0	\$6,836	\$6,640	49.63%
122	HUMANA INSURANCE COMPANY	1.70%	8	36,660	\$105,081,759	\$105,108,154	\$0	\$84,471,474	\$85,789,511	81.62%
123	HUMANADENTAL INSURANCE COMPANY	0.19%	35	43,899	\$11,736,021	\$11,736,021	\$0	\$7,835,538	\$7,636,375	65.07%
124	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	240	11	\$0	\$0	\$0	\$0	\$0	N/A
125	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.00%	182	82	\$45,852	\$45,494	\$0	\$39,666	\$32,752	71.99%
126	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.00%	161	81	\$157,946	\$157,946	\$0	\$71,032	\$61,346	38.84%
127	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & A	0.00%	154	3,153	\$208,743	\$507,765	\$0	\$178,870	\$126,926	25.00%
128	INSURANCE COMPANY OF NORTH AMERICA	0.00%	240	0	\$0	\$0	\$0	\$12,272	\$12,649	N/A
129	INTEGON NATIONAL INSURANCE COMPANY	0.01%	120	454	\$718,912	\$718,912	\$0	\$130,317	\$487,046	67.75%
130	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	210	2	\$10,316	\$10,088	\$0	\$0	\$0	0.00%
131	JEFFERSON INSURANCE COMPANY	0.00%	219	128	\$5,549	\$258,737	\$0	\$83,580	\$60,100	23.23%
132	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	240	0	\$0	\$0	\$0	\$5,384	\$5,384	N/A
133	JOHN ALDEN LIFE INSURANCE COMPANY	0.05%	75	890	\$3,392,146	\$3,627,937	\$0	\$2,413,658	\$1,956,489	53.93%
134	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPA	0.00%	197	18	\$25,043	\$25,043	\$0	\$0	\$0	0.00%
135	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.12%	52	8,954	\$7,465,770	\$7,465,770	\$0	\$3,704,149	\$4,788,069	64.13%
136	KAISER PERMANENTE INSURANCE COMPANY	0.00%	149	90,625	\$278,277	\$278,277	\$0	\$0	\$0	0.00%
137	KANAWHA INSURANCE COMPANY	0.03%	102	9,762	\$1,548,064	\$1,548,064	\$0	\$455,203	\$455,196	29.40%
138	KANSAS CITY LIFE INSURANCE COMPANY	0.06%	68	11,558	\$3,960,592	\$3,971,000	\$0	\$3,475,081	\$3,542,904	89.22%
139	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	240	0	\$0	\$0	\$0	\$159,401	\$160,511	N/A
140	LAMORAK INSURANCE COMPANY	0.00%	240	0	\$0	\$0	\$0	\$1,920	\$4,162	N/A
141	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.18%	38	66,503	\$11,290,331	\$11,095,925	\$0	\$6,956,125	\$9,018,559	81.28%
142	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.00%	208	1	\$12,455	\$12,455	\$0	\$5,899	\$5,899	47.36%
143	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.56%	18	253,628	\$34,752,443	\$35,065,803	\$0	\$23,148,007	\$26,405,114	75.30%
144	LIFE OF THE SOUTH INSURANCE COMPANY	0.01%	129	3,128	\$516,785	\$321,489	\$0	\$49,635	\$120,523	37.49%
145	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	171	808	\$77,677	\$75,928	\$0	\$35,864	\$38,692	50.96%
146	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.42%	24	169,390	\$25,975,198	\$25,872,171	\$0	\$18,105,624	\$19,694,497	76.12%
147	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	183	210	\$45,642	\$40,040	\$0	\$2,858	-\$747	-1.87%
148	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.05%	82	3,111	\$2,808,988	\$2,832,755	\$0	\$1,136,872	\$3,288,306	116.08%
149	MAGNA INSURANCE COMPANY	0.01%	127	3,977	\$518,660	\$518,660	\$0	\$243,261	\$243,261	46.90%
150	MANHATTAN LIFE INSURANCE COMPANY	0.00%	232	1	\$606	\$607	\$0	\$222	\$219	36.08%
151	MAPFRE LIFE INSURANCE COMPANY	0.00%	228	18	\$2,060	\$2,044	\$0	\$0	\$0	0.00%
152	MARKEL INSURANCE COMPANY	0.00%	200	0	\$20,766	\$21,012	\$0	\$0	-\$20,245	-96.35%
153	MEDAMERICA INSURANCE COMPANY	0.00%	209	39	\$10,842	\$13,466	\$0	\$25,989	\$25,646	190.45%
154	MEDCO CONTAINMENT LIFE INSURANCE COMPANY	0.11%	56	6,612	\$7,068,020	\$7,068,020	\$0	\$9,895,524	\$6,992,881	98.94%
155	MEDICO INSURANCE COMPANY	0.06%	73	2,811	\$3,458,084	\$3,250,964	\$0	\$2,262,156	\$2,257,970	69.46%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
156	MERIT LIFE INSURANCE CO	0.02%	107	6,010	\$1,378,913	\$1,173,675	\$0	\$421,315	\$486,657	41.46%
157	METLIFE INSURANCE COMPANY USA	0.00%	220	17	\$5,304	\$5,930	\$0	\$53,757	\$22,015	371.25%
158	METROPOLITAN LIFE INSURANCE COMPANY	1.64%	9	1,353,672	\$101,473,212	\$96,240,876	\$0	\$76,181,999	\$78,445,696	81.51%
159	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	231	2	\$890	\$890	\$0	\$1,775	\$1,784	200.45%
160	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	157	841	\$192,961	\$400,377	\$0	\$964,982	\$821,470	205.17%
161	MINNESOTA LIFE INSURANCE COMPANY	0.14%	47	33,927	\$8,540,310	\$7,887,105	\$0	\$3,118,729	\$3,060,336	38.80%
162	MISSOURI VALLEY LIFE AND HEALTH INSURANCE CC	0.00%	166	326	\$112,781	\$72,212	\$0	\$0	\$26,938	37.30%
163	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	159	651	\$182,229	\$182,939	\$0	\$42,404	\$72,583	39.68%
164	MONY LIFE INSURANCE COMPANY	0.00%	226	6	\$2,423	\$2,460	\$0	\$35,040	\$23,930	972.76%
165	MOUNTAIN LIFE INSURANCE COMPANY	0.00%	173	273	\$71,963	\$54,799	\$0	\$8,941	\$6,942	12.67%
166	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.00%	177	533	\$55,052	\$55,052	\$0	\$138,293	\$138,293	251.20%
167	MUTUAL OF OMAHA INSURANCE COMPANY	0.20%	33	283,647	\$12,584,391	\$12,208,161	\$0	\$7,892,391	\$7,311,426	59.89%
168	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	199	24	\$24,100	\$24,285	\$0	\$637	\$980	4.04%
169	NATIONAL CASUALTY COMPANY	0.00%	187	159	\$39,120	\$41,099	\$0	\$6,903	\$6,258	15.23%
170	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	169	322	\$86,482	\$87,358	\$0	\$64,536	\$64,836	74.22%
171	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.11%	59	61,337	\$6,839,746	\$6,768,351	\$0	\$4,841,111	\$4,841,111	71.53%
172	NATIONAL HEALTH INSURANCE COMPANY	0.01%	130	2,705	\$513,650	\$513,289	\$0	\$132,037	\$102,670	20.00%
173	NATIONAL UNION FIRE INSURANCE COMPANY OF PIT	0.14%	46	1,108,888	\$8,644,629	\$8,665,420	\$0	\$6,072,314	\$6,022,635	69.50%
174	NATIONWIDE LIFE INSURANCE COMPANY	0.07%	64	2,854	\$4,230,853	\$3,635,481	\$0	\$1,737,458	\$2,435,779	67.00%
175	NATIONWIDE MUTUAL INSURANCE COMPANY	0.12%	50	5,679	\$7,535,703	\$7,535,703	\$0	\$112,538	\$112,538	1.49%
176	NEW YORK LIFE INSURANCE COMPANY	0.03%	92	14,342	\$1,902,626	\$1,958,494	\$389,571	\$1,320,658	\$1,498,794	76.53%
177	NORTH RIVER INSURANCE COMPANY THE	0.00%	180	325	\$48,345	\$48,345	\$0	\$0	\$28,200	58.33%
178	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAN	0.04%	87	2,382	\$2,267,504	\$2,345,767	\$0	\$1,178,252	-\$628,443	-26.79%
179	OLD REPUBLIC LIFE INSURANCE COMPANY	0.00%	160	46	\$158,607	\$158,607	\$0	\$211,960	\$174,338	109.92%
180	OXFORD LIFE INSURANCE COMPANY	0.00%	165	74	\$127,138	\$127,112	\$0	\$100,312	\$88,847	69.90%
181	PAN-AMERICAN LIFE INSURANCE COMPANY	0.05%	74	1,820	\$3,395,269	\$3,392,379	\$0	\$2,303,158	\$2,197,127	64.77%
182	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	153	2,009	\$236,146	\$237,461	\$0	\$183,443	\$86,398	36.38%
183	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.00%	162	271	\$153,758	\$153,758	\$0	\$181,201	\$69,493	45.20%
184	PEKIN LIFE INSURANCE COMPANY	0.00%	146	1,051	\$305,550	\$286,737	\$0	\$107,023	\$100,923	35.20%
185	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.00%	181	14	\$46,844	\$47,128	\$0	\$42,641	\$44,742	94.94%
186	PHOENIX LIFE INSURANCE COMPANY	0.00%	240	0	\$0	\$0	\$0	\$148,388	\$39,704	N/A
187	PHYSICIANS MUTUAL INSURANCE COMPANY	0.03%	101	4,398	\$1,550,875	\$1,534,759	\$0	\$748,608	\$758,047	49.39%
188	PLATEAU INSURANCE COMPANY	0.01%	132	1,309	\$489,993	\$266,543	\$0	\$23,152	\$82,353	30.90%
189	PRINCIPAL LIFE INSURANCE COMPANY	0.37%	25	88,130	\$22,628,585	\$22,738,859	\$0	\$14,486,283	\$14,715,717	64.72%
190	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	235	1	\$249	\$249	\$0	\$0	\$0	0.00%
191	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP	0.00%	195	55	\$28,218	\$28,126	\$0	\$593,445	\$253,356	900.79%
192	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.25%	29	268,739	\$15,335,563	\$14,990,989	\$14,411	\$9,050,221	\$8,516,826	56.81%
193	QBE INSURANCE CORPORATION	0.07%	65	17,933	\$4,215,058	\$4,207,461	\$0	\$2,135,299	\$2,745,249	65.25%
194	RELiance STANDARD LIFE INSURANCE COMPANY	0.24%	31	67,711	\$14,918,429	\$14,819,674	\$0	\$11,798,341	\$11,830,904	79.83%
195	RELIASTAR LIFE INSURANCE COMPANY	0.25%	28	57,318	\$15,550,029	\$15,568,525	\$0	\$7,962,093	\$8,029,013	51.57%
196	RELIASTAR LIFE INSURANCE COMPANY OF NEW YOF	0.01%	139	3,359	\$392,662	\$400,276	\$0	\$0	\$0	0.00%
197	RESERVE NATIONAL INSURANCE COMPANY	0.00%	175	134	\$60,425	\$60,208	\$0	\$12,055	\$19,791	32.87%
198	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	201	10	\$20,346	\$20,372	\$0	\$0	\$0	0.00%
199	SAFEHEALTH LIFE INSURANCE COMPANY	0.00%	239	10	\$41	\$41	\$0	\$0	\$49	119.51%
200	SECURIAN LIFE INSURANCE COMPANY	0.01%	143	5,830	\$323,765	\$346,979	\$0	\$243,661	\$97,551	28.11%
201	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.01%	126	2,131	\$519,800	\$517,830	\$0	\$449,417	\$447,256	86.37%
202	SENIOR HEALTH INSURANCE COMPANY OF PENNSYI	0.00%	196	48	\$27,923	\$43,813	\$0	\$201,835	\$39,267	89.62%
203	SENTRY INSURANCE A MUTUAL COMPANY	0.00%	184	841	\$45,088	-\$118,064	\$0	\$34,667	\$114,312	-96.82%
204	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	172	422	\$75,714	\$77,718	\$0	\$75,311	\$97,189	125.05%
205	SHELTER LIFE INSURANCE COMPANY	0.04%	85	428	\$2,618,618	\$2,616,567	\$0	\$5,044,385	\$4,094,067	156.47%
206	SIERRA HEALTH AND LIFE INSURANCE COMPANY IN	1.33%	12	7,451	\$82,106,161	\$82,106,161	\$0	\$70,017,224	\$76,829,132	93.57%
207	SILVERSCRIPT INSURANCE COMPANY	0.01%	125	379	\$530,689	\$530,689	\$0	\$371,943	\$359,240	67.69%
208	SIRIUS AMERICA INSURANCE COMPANY	0.06%	69	15,842	\$3,842,126	\$3,842,126	\$0	\$576,509	\$576,509	15.00%
209	SOUTHERN PIONEER LIFE INSURANCE COMPANY	0.00%	240	4	-\$254	\$973	\$0	\$685	\$604	62.08%
210	STANDARD GUARANTY INSURANCE COMPANY	0.00%	176	2,166	\$55,370	\$55,370	\$0	\$0	-\$2,324	-4.20%
211	STANDARD INSURANCE COMPANY	0.45%	21	168,264	\$27,613,597	\$28,023,832	\$0	\$24,450,781	\$21,858,478	78.00%
212	STANDARD LIFE AND ACCIDENT INSURANCE COMP	0.01%	124	1,006	\$550,004	\$561,186	\$0	\$218,263	\$232,757	41.48%
213	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.12%	53	10,479	\$7,447,093	\$7,729,154	\$0	\$4,532,358	\$4,529,648	58.60%
214	STARMOUNT LIFE INSURANCE COMPANY	0.00%	170	264	\$86,135	\$84,032	\$0	\$13,950	\$14,127	16.81%
215	STARNET INSURANCE COMPANY	0.00%	240	0	\$0	\$0	\$0	\$31	-\$428	N/A
216	STARR INDEMNITY & LIABILITY COMPANY	0.00%	158	11,416	\$191,344	\$177,475	\$0	\$1,227,483	\$1,007,466	567.67%
217	STATE FARM MUTUAL AUTOMOBILE INSURANCE COI	0.12%	54	4,569	\$7,368,786	\$7,368,786	\$0	\$5,957,155	\$6,230,781	84.56%
218	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.01%	131	2,342	\$509,500	\$509,523	\$0	\$544,560	\$544,560	106.88%
219	SUN LIFE ASSURANCE COMPANY OF CANADA	0.50%	19	143,247	\$31,057,338	\$31,132,363	\$0	\$27,003,857	\$27,003,857	86.74%
220	SURENCY LIFE & HEALTH INSURANCE COMPANY	0.02%	106	10,087	\$1,423,043	\$1,423,043	\$0	\$1,157,972	\$1,188,292	83.50%
221	SYMETRA LIFE INSURANCE COMPANY	0.13%	48	29,467	\$8,145,451	\$8,213,029	\$0	\$2,565,627	\$2,761,409	33.62%
222	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	0.00%	167	85	\$102,114	\$103,817	\$0	\$1,076,423	\$458,562	441.70%
223	THE RELIABLE LIFE INSURANCE COMPANY	0.00%	240	2	\$0	\$0	\$0	\$2,839	\$1,314	N/A
224	TIME INSURANCE COMPANY	0.44%	23	7,377	\$27,351,716	\$29,922,078	\$0	\$22,128,683	\$21,811,811	72.90%
225	TRANSAMERICA CASUALTY INSURANCE COMPANY	0.00%	190	1,631	\$36,989	\$36,989	\$0	\$3,718	\$1,894	5.12%
226	TRANSAMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	191	1,717	\$36,776	\$38,216	\$0	\$3,895	\$8,388	21.95%
227	TRANSAMERICA LIFE INSURANCE COMPANY	0.33%	26	79,717	\$20,098,501	\$20,286,661	\$0	\$12,779,560	\$13,399,183	66.05%
228	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.16%	42	250,677	\$9,652,618	\$8,613,325	\$0	\$4,858,241	\$4,633,086	53.79%
229	TRAVELERS INDEMNITY COMPANY OF CONNECTICU'	0.00%	240	0	\$0	\$0	\$0	\$0	-\$33,841	N/A
230	TRUSTMARK INSURANCE COMPANY	0.05%	79	17,660	\$2,957,634	\$2,986,995	\$0	\$929,723	\$826,749	27.68%
231	TRUSTMARK LIFE INSURANCE COMPANY	0.06%	71	3,361	\$3,562,391	\$3,643,542	\$0	\$2,327,558	\$2,061,146	56.57%
232	U S SPECIALTY INSURANCE COMPANY	0.00%	240	0	\$0	\$0	\$0	\$880	\$880	N/A

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
233	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.01%	142	321	\$330,406	\$328,272	\$0	\$503,049	\$499,499	152.16%
234	UNIFIED LIFE INSURANCE COMPANY	0.01%	118	357	\$818,706	\$818,987	\$0	\$705,628	\$717,745	87.64%
235	UNIMERICA INSURANCE COMPANY	0.16%	41	23,411	\$9,841,557	\$9,765,555	\$0	\$6,962,465	\$6,975,589	71.43%
236	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	135	6,373	\$465,673	\$462,489	\$0	\$264,887	\$274,272	59.30%
237	UNION LABOR LIFE INSURANCE COMPANY	0.03%	93	9,028	\$1,888,327	\$1,892,779	\$13,616	\$1,488,891	\$1,957,831	103.44%
238	UNION SECURITY INSURANCE COMPANY	0.47%	20	147,354	\$28,908,359	\$28,716,126	\$0	\$18,331,808	\$17,405,926	60.61%
239	UNITED AMERICAN INSURANCE COMPANY	0.14%	45	4,300	\$8,763,469	\$8,785,749	\$0	\$6,650,270	\$6,672,399	75.95%
240	UNITED CONCORDIA LIFE AND HEALTH INSURANCE (	0.03%	98	7,059	\$1,592,371	\$1,592,371	\$0	\$1,238,783	\$1,286,436	80.79%
241	UNITED HEALTHCARE INSURANCE COMPANY	22.25%	2	583,422	\$1,374,412,033	\$1,345,260,768	\$0	\$1,094,208,821	\$1,092,507,212	81.21%
242	UNITED NATIONAL LIFE INSURANCE COMPANY OF AI	0.00%	178	68	\$54,455	\$53,926	\$0	\$25,736	\$23,582	43.73%
243	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.14%	44	111,090	\$8,824,493	\$8,931,826	\$0	\$5,610,279	\$7,964,325	89.17%
244	UNITED SECURITY HEALTH AND CASUALTY INSURAN	0.00%	240	0	\$0	\$0	\$0	\$17,592	\$17,592	N/A
245	UNITED STATES FIRE INSURANCE COMPANY	0.19%	36	300,086	\$11,681,650	\$11,681,650	\$0	\$3,401,710	\$2,014,071	17.24%
246	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.02%	104	8,811	\$1,498,842	\$1,547,193	\$0	\$1,723,370	\$1,106,749	71.53%
247	UNITED TEACHER ASSOCIATES INSURANCE COMPAI	0.00%	203	16	\$17,819	\$19,847	\$0	\$13,648	-\$6,755	-34.04%
248	UNITED WISCONSIN INSURANCE COMPANY	0.00%	240	134	\$0	\$0	\$0	\$0	-\$11,404	N/A
249	UNITEDHEALTHCARE LIFE INSURANCE COMPANY	0.02%	112	219	\$1,030,955	\$2,118,099	\$0	\$2,544,740	\$640,383	30.23%
250	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.90%	15	315,739	\$55,799,165	\$56,416,929	\$0	\$38,507,851	\$37,265,969	66.05%
251	USAA LIFE INSURANCE COMPANY	0.00%	213	64	\$8,854	\$8,851	\$0	\$0	\$0	0.00%
252	USABLE LIFE	0.03%	91	11,288	\$1,943,791	\$1,788,393	\$0	\$1,181,891	\$1,181,891	66.09%
253	VISION BENEFITS OF AMERICA	0.05%	81	70,632	\$2,841,390	\$2,841,390	\$0	\$0	\$2,277,155	80.14%
254	VISION SERVICE PLAN INSURANCE COMPANY	1.17%	13	415,902	\$72,421,085	\$72,421,085	\$0	\$52,071,080	\$52,376,182	72.32%
255	WASHINGTON NATIONAL INSURANCE COMPANY	0.01%	114	4,966	\$888,695	\$919,066	\$0	\$690,082	\$562,865	61.24%
256	WELLCARE PRESCRIPTION INSURANCE INC	0.00%	151	161	\$252,156	\$252,156	\$0	\$156,530	\$111,245	44.12%
257	WESCO INSURANCE COMPANY	0.00%	179	0	\$49,948	\$49,948	\$0	\$37,834	-\$8,734	-17.49%
258	WESTPORT INSURANCE CORPORATION	0.05%	77	0	\$3,137,542	\$3,137,542	\$0	\$4,903,701	\$4,488,601	143.06%
259	WILCAC LIFE INSURANCE COMPANY	0.00%	240	0	\$0	\$0	\$0	\$17,941	\$7,941	N/A
260	WILCO LIFE INSURANCE COMPANY	0.00%	240	0	\$0	\$0	\$0	\$0	-\$33	N/A
261	WILTON REASSURANCE LIFE COMPANY OF NEW YOI	0.00%	234	3	\$310	\$310	\$0	\$0	\$0	0.00%
262	ZALE LIFE INSURANCE COMPANY	0.00%	205	630	\$14,636	\$14,636	\$0	\$825	-\$140	-0.96%
263	ZURICH AMERICAN INSURANCE COMPANY	0.10%	60	196,610	\$6,482,640	\$6,538,410	\$0	\$3,276,175	\$2,922,710	44.70%
264	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.00%	222	46	\$4,657	\$4,846	\$0	\$0	\$0	0.00%
TOTAL		100.00%		13,218,120	\$6,176,375,862	\$6,146,129,592	\$417,598	\$4,911,623,433	\$4,896,386,297	79.67%

**TOTAL
ACCIDENT & HEALTH
INSURANCE
BY COMPANY**

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMPANY	0.00%	321	10	\$7,188	\$7,562	\$0	\$4,551	\$3,842	50.81%
2	4 EVER LIFE INSURANCE COMPANY	0.04%	103	1,683	\$4,006,094	\$2,781,772	\$0	\$3,285,424	\$1,056,826	37.99%
3	AAA LIFE INSURANCE COMPANY	0.02%	162	6,449	\$1,425,788	\$1,428,766	\$0	\$447,300	\$526,750	36.87%
4	ABILITY INSURANCE COMPANY	0.03%	120	1,354	\$2,894,922	\$2,885,348	\$0	\$4,221,439	\$4,108,045	142.38%
5	ACCENDO INSURANCE COMPANY	0.00%	375	0	\$0	\$694	\$0	-\$547	-\$962	-138.62%
6	ACE AMERICAN INSURANCE COMPANY	0.08%	85	38,583	\$6,993,187	\$7,443,829	\$0	\$8,079,251	\$8,310,511	111.64%
7	ACE PROPERTY AND CASUALTY INSURANCE COMPA	0.00%	375	0	\$0	\$0	\$0	\$33,023	-\$98,633	N/A
8	ADVANTICA INSURANCE COMPANY	0.02%	157	25,647	\$1,557,600	\$1,557,600	\$0	\$901,621	\$898,621	57.69%
9	AEGIS SECURITY INSURANCE COMPANY	0.00%	357	62	\$475	\$282	\$0	-\$919	-\$2,919	-1035.11%
10	AETNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	336	10	\$2,522	\$2,368	\$0	\$1,845	\$2,242	94.68%
11	AETNA HEALTH INSURANCE COMPANY	0.00%	307	163	\$17,815	\$17,815	\$0	\$114,310	\$68,933	386.94%
12	AETNA LIFE INSURANCE COMPANY	2.28%	7	302,643	\$209,401,491	\$208,259,029	\$0	\$127,855,266	\$131,319,724	63.06%
13	ALL SAVERS INSURANCE COMPANY	1.29%	11	31,991	\$119,053,260	\$108,096,569	\$0	\$82,760,643	\$98,726,339	91.33%
14	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	326	2	\$5,353	\$5,353	\$0	\$0	\$0	0.00%
15	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.05%	96	3,378	\$5,014,984	\$5,134,613	\$0	\$2,684,441	\$2,692,107	52.43%
16	ALLSTATE LIFE INSURANCE COMPANY	0.01%	208	3,750	\$484,126	\$456,978	\$0	\$441,354	-\$151,397	-33.13%
17	ALLSTATE LIFE INSURANCE COMPANY OF NEW YOR	0.00%	349	4	\$844	\$830	\$0	\$100	\$100	12.05%
18	AMALGAMATED LIFE INSURANCE COMPANY	0.00%	240	1,480	\$205,838	\$205,838	\$0	\$149,093	\$250,437	121.67%
19	AMERICAN ALTERNATIVE INSURANCE CORPORATIOI	0.01%	171	16,442	\$1,051,689	\$1,051,689	\$0	\$1,347,032	\$1,359,301	129.25%
20	AMERICAN AUTOMOBILE INSURANCE COMPANY	0.00%	375	0	\$0	\$0	\$0	\$0	\$336	N/A
21	AMERICAN BANKERS INSURANCE COMPANY OF FLO	0.00%	328	27	\$4,789	\$4,789	\$0	\$0	-\$403	-8.42%
22	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.01%	207	22,046	\$485,996	\$660,767	\$0	\$148,187	\$54,318	8.22%
23	AMERICAN CONTINENTAL INSURANCE COMPANY	0.07%	87	2,638	\$6,750,061	\$6,739,276	\$0	\$4,398,653	\$4,522,959	67.11%
24	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	1.06%	14	415,013	\$97,219,437	\$96,776,221	\$0	\$45,463,199	\$47,344,407	48.92%
25	AMERICAN FAMILY MUTUAL INSURANCE COMPANY	0.08%	78	2,664	\$7,392,921	\$6,611,060	\$0	\$5,269,125	\$5,602,982	84.75%
26	AMERICAN FEDERATED LIFE INSURANCE COMPANY	0.01%	184	9,105	\$791,250	\$828,046	\$0	\$162,330	\$194,674	23.51%
27	AMERICAN FIDELITY ASSURANCE COMPANY	0.15%	53	37,281	\$13,663,874	\$13,513,896	\$0	\$6,182,713	\$6,869,891	50.84%
28	AMERICAN FINANCIAL SECURITY LIFE INSURANCE C	0.00%	251	250	\$129,779	\$128,462	\$0	\$51,113	\$58,018	45.16%
29	AMERICAN GENERAL LIFE INSURANCE CO	0.06%	91	24,256	\$5,769,291	\$5,906,063	\$0	\$2,770,021	\$3,689,777	62.47%
30	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.02%	153	6,733	\$1,618,074	\$1,791,720	\$0	\$718,632	\$558,483	31.17%
31	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.20%	45	149,056	\$18,317,522	\$18,475,618	\$0	\$9,837,804	\$9,485,755	51.34%
32	AMERICAN HOME ASSURANCE COMPANY	0.00%	323	11	\$6,322	\$6,643	\$0	-\$826	-\$1,346	-20.26%
33	AMERICAN HOME LIFE INSURANCE COMPANY	0.00%	358	12	\$462	\$441	\$0	\$0	\$0	0.00%
34	AMERICAN INCOME LIFE INSURANCE CO	0.02%	161	206,528	\$1,442,386	\$1,446,596	\$0	\$606,022	\$572,528	39.58%
35	AMERICAN MODERN LIFE INSURANCE COMPANY	0.02%	148	3,662	\$1,756,119	\$1,400,426	\$0	\$313,321	\$346,883	24.77%
36	AMERICAN NATIONAL INSURANCE COMPANY	0.04%	114	4,579	\$3,232,369	\$2,081,572	\$0	\$7,076,568	\$7,006,271	336.59%
37	AMERICAN NATIONAL LIFE INSURANCE COMPANY O	0.02%	159	574	\$1,539,374	\$1,593,520	\$0	\$1,148,114	\$1,097,454	68.87%
38	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURA	0.00%	318	4	\$8,997	\$8,951	\$0	\$7,876	\$6,838	76.39%
39	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.00%	215	300	\$409,951	\$408,000	\$0	\$97,920	\$105,756	25.92%
40	AMERICAN REPUBLIC CORP INSURANCE COMPANY	0.06%	90	25	\$5,903,622	\$5,932,023	\$0	\$4,185,549	\$4,189,413	70.62%
41	AMERICAN REPUBLIC INSURANCE COMPANY	0.15%	52	6,384	\$14,033,119	\$14,360,345	\$0	\$10,830,393	\$11,358,775	79.10%
42	AMERICAN RETIREMENT LIFE INSURANCE COMPANY	0.02%	164	783	\$1,415,669	\$1,409,594	\$0	\$1,060,570	\$1,095,784	77.74%
43	AMERICAN SECURITY INSURANCE COMPANY	0.00%	306	701	\$17,924	\$17,924	\$0	\$0	-\$11	-0.06%
44	AMERICAN SENTINEL INSURANCE COMPANY	0.00%	312	1,352	\$12,515	\$12,454	\$0	\$25,000	\$28,403	228.06%
45	AMERICAN STATES INSURANCE COMPANY	0.00%	300	18	\$22,996	\$32,518	\$0	\$8,483	\$17,539	53.94%
46	AMERICAN UNDERWRITERS LIFE INSURANCE COMPA	0.01%	191	101,712	\$643,162	\$645,238	\$0	\$148,628	\$153,780	23.83%
47	AMERICAN UNITED LIFE INSURANCE COMPANY	0.01%	178	5,855	\$888,467	\$896,696	\$0	\$955,896	\$980,571	109.35%
48	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	341	17	\$1,784	\$1,784	\$0	\$0	\$0	0.00%
49	AMERITAS LIFE INSURANCE CORP	0.13%	63	25,456	\$11,620,485	\$11,663,728	\$0	\$7,661,252	\$7,956,733	68.22%
50	AMEX ASSURANCE COMPANY	0.01%	192	506,244	\$635,665	\$633,862	\$0	\$19,835	\$40,777	6.43%
51	ANTHEM INSURANCE COMPANIES INC	0.61%	21	21,430	\$55,860,585	\$54,111,641	\$0	\$42,701,367	\$41,321,346	76.36%
52	ANTHEM LIFE INSURANCE COMPANY	0.02%	136	71,420	\$2,200,402	\$2,198,914	\$0	\$1,041,781	\$1,053,031	47.89%
53	ARCH INSURANCE COMPANY	0.00%	235	888	\$239,907	\$221,971	\$0	\$59,832	\$54,360	24.49%
54	ASSURANCEAMERICA INSURANCE COMPANY	0.00%	269	1,468	\$71,736	\$67,157	\$0	\$0	\$0	0.00%
55	ASSURED LIFE ASSOCIATION	0.00%	284	27	\$48,944	\$49,331	\$0	\$61,653	\$61,381	124.43%
56	ASSURITY LIFE INSURANCE COMPANY	0.02%	142	3,739	\$1,939,500	\$1,942,123	\$0	\$604,781	\$417,772	21.51%
57	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	216	3,328	\$409,687	\$398,330	\$0	\$192,984	\$176,161	44.22%
58	ATHENE ANNUITY AND LIFE COMPANY	0.00%	304	39	\$20,194	\$29,032	\$0	\$133,705	\$86,608	298.32%
59	ATLANTA LIFE INSURANCE COMPANY	0.00%	345	42	\$1,166	\$1,144	\$0	\$0	\$0	0.00%
60	ATLANTIC SPECIALTY INSURANCE COMPANY	0.00%	211	1,559	\$440,038	\$818,219	\$0	\$155,406	\$134,634	16.45%
61	AURIGEN REINSURANCE COMPANY OF AMERICA	0.00%	354	4	\$492	\$0	\$0	\$0	\$0	N/A
62	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	287	639	\$45,639	\$46,037	\$0	\$50,880	\$25,196	54.73%
63	AUTO OWNERS LIFE INSURANCE COMPANY	0.00%	220	247	\$366,983	\$369,488	\$0	\$135,227	\$133,671	36.18%
64	AXA EQUITABLE LIFE INSURANCE COMPANY	0.00%	218	552	\$382,859	\$389,681	\$0	\$1,992,508	\$2,039,818	523.46%
65	AXIS INSURANCE COMPANY	0.02%	156	36,543	\$1,580,070	\$1,555,525	\$0	\$566,147	\$774,403	49.78%
66	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	338	12	\$2,368	\$2,368	\$0	\$14,800	\$14,800	625.00%
67	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.03%	131	1,101	\$2,576,901	\$2,735,608	\$0	\$2,161,070	\$1,739,237	63.58%
68	BANKERS LIFE AND CASUALTY COMPANY	0.29%	36	17,305	\$27,034,076	\$28,736,742	\$561	\$24,063,585	\$28,031,963	97.55%
69	BCS INSURANCE COMPANY	0.03%	130	10,999	\$2,585,460	\$2,591,149	\$0	\$968,119	\$1,040,199	40.14%
70	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.13%	61	39,093	\$12,017,806	\$11,916,552	\$0	\$10,587,399	\$10,654,987	89.41%
71	BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA	0.06%	93	2,613	\$5,639,605	\$5,781,340	\$0	\$727,416	\$2,745,878	47.50%
72	BEST LIFE AND HEALTH INSURANCE COMPANY	0.01%	174	2,270	\$989,794	\$974,984	\$0	\$552,153	\$528,768	54.23%
73	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	10.92%	4	422,066	\$1,004,335,536	\$1,004,335,536	\$0	\$884,293,813	\$892,975,327	88.91%
74	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.01%	183	3,602	\$817,851	\$819,808	\$0	\$280,013	\$288,005	35.13%
75	CANADA LIFE ASSURANCE COMPANY	0.00%	273	65	\$64,431	\$70,888	\$0	\$313,878	\$313,878	442.78%
76	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.00%	374	4	\$11	\$15	\$0	\$0	\$0	0.00%
77	CAPITOL INDEMNITY CORPORATION	0.00%	342	35	\$1,761	\$2,123	\$0	\$0	-\$715	-33.68%
78	CARE IMPROVEMENT PLUS SOUTH CENTRAL INSUR	4.25%	6	31,934	\$390,517,293	\$388,637,968	\$0	\$320,213,068	\$331,765,545	85.37%
79	CATERPILLAR INSURANCE COMPANY	0.00%	375	3,042	\$0	\$0	\$0	\$7,437,764	\$5,273,288	N/A

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
80	CATHOLIC FINANCIAL LIFE	0.00%	348	7	\$904	\$974	\$0	\$0	\$0	0.00%
81	CATHOLIC ORDER OF FORESTERS	0.00%	305	20	\$20,005	\$20,005	\$0	\$10,324	\$11,284	56.41%
82	CATLIN INSURANCE COMPANY INC	0.01%	196	2,766	\$556,263	\$535,569	\$0	\$360,130	\$234,712	43.82%
83	CELTIC INSURANCE COMPANY	0.00%	270	22	\$69,482	\$70,428	\$0	\$61,396	\$59,652	84.70%
84	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.00%	253	38	\$116,162	\$117,495	\$0	\$73,867	\$72,528	61.73%
85	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	334	6	\$2,909	\$2,886	\$0	\$4,940	\$2,650	91.82%
86	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.03%	122	11,162	\$2,880,987	\$2,897,931	\$0	\$672,755	\$740,860	25.57%
87	CENTRAL STATES INDEMNITY COMPANY OF OMAHA	0.01%	209	10,514	\$459,694	\$459,923	\$0	\$42,591	\$28,788	6.26%
88	CENTRAL UNITED LIFE INSURANCE COMPANY	0.02%	150	4,330	\$1,687,250	\$1,696,243	\$0	\$559,770	\$497,652	29.34%
89	CENTRE LIFE INSURANCE COMPANY	0.00%	250	116	\$136,723	\$137,108	\$0	\$47,323	\$23,562	17.18%
90	CENTURION LIFE INSURANCE COMPANY	0.00%	298	206	\$24,819	\$24,819	\$0	\$1,424	-\$2,681	-10.80%
91	CENTURY LIFE ASSURANCE COMPANY	0.00%	375	1	\$0	\$30	\$0	\$0	-\$833	-2776.67%
92	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.04%	102	24,645	\$4,049,098	\$4,023,148	\$0	\$1,107,815	\$1,221,733	30.37%
93	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.08%	79	2,155	\$7,385,837	\$7,768,490	\$0	\$5,661,336	\$5,550,698	71.45%
94	CICA LIFE INSURANCE COMPANY OF AMERICA	0.00%	367	1	\$200	\$199	\$0	\$0	\$0	0.00%
95	CIGNA HEALTH AND LIFE INSURANCE COMPANY	1.55%	9	227,281	\$142,912,613	\$153,367,045	\$0	\$112,170,536	\$114,083,028	74.39%
96	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	248	2	\$152,024	\$152,024	\$0	\$571,408	\$1,156,320	760.62%
97	CINCINNATI LIFE INSURANCE COMPANY THE	0.00%	263	63	\$76,141	\$78,615	\$0	\$0	\$2,161	2.75%
98	CITIZENS SECURITY LIFE INS CO	0.03%	129	4,900	\$2,614,417	\$2,695,711	\$0	\$995,275	\$1,026,668	38.09%
99	CMFG LIFE INSURANCE COMPANY	0.06%	94	175,312	\$5,212,331	\$5,459,382	\$0	\$1,498,602	\$1,571,081	28.78%
100	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.13%	59	30,543	\$12,297,811	\$12,503,595	\$0	\$6,272,258	\$6,413,383	51.29%
101	COLONIAL PENN LIFE INSURANCE COMPANY	0.11%	67	5,504	\$9,856,697	\$9,795,677	\$0	\$6,186,517	\$6,223,159	63.53%
102	COLORADO BANKERS LIFE INS CO	0.00%	344	4	\$1,384	\$1,384	\$0	\$0	\$0	0.00%
103	COLUMBUS LIFE INSURANCE COMPANY	0.00%	370	0	\$128	\$128	\$0	\$0	\$0	0.00%
104	COMBINED INSURANCE CO OF AMERICA	0.21%	42	1,498,729	\$19,503,564	\$19,570,251	\$0	\$14,772,884	\$14,907,688	76.18%
105	COMMERCIAL TRAVELERS MUTUAL INSURANCE CO	0.00%	293	1,534	\$39,280	\$38,433	\$0	\$4,630	\$4,630	12.05%
106	COMMONWEALTH ANNUITY AND LIFE INSURANCE CO	0.00%	319	9	\$8,092	\$8,211	\$0	\$111,823	\$111,991	1363.91%
107	COMPANION LIFE INSURANCE COMPANY	0.21%	43	69,327	\$19,145,527	\$19,157,487	\$0	\$15,260,476	\$15,159,360	79.13%
108	COMPENEFITS INSURANCE COMPANY	0.01%	172	13,714	\$1,039,062	\$1,039,062	\$0	\$628,561	\$628,699	60.51%
109	CONNECTICUT GENERAL LIFE INS CO	0.01%	165	923	\$1,368,495	\$1,352,790	\$0	\$2,832,778	\$3,324,248	245.73%
110	CONSTITUTION LIFE INSURANCE COMPANY	0.03%	118	1,577	\$2,971,497	\$3,013,340	\$0	\$2,677,876	\$2,326,801	77.22%
111	CONTINENTAL AMERICAN INSURANCE COMPANY	0.10%	70	55,362	\$9,062,964	\$8,875,283	\$0	\$3,827,391	\$3,978,589	44.83%
112	CONTINENTAL CASUALTY COMPANY	0.08%	74	6,569	\$7,644,136	\$2,900,229	\$0	\$10,309,410	\$14,148,153	487.83%
113	CONTINENTAL GENERAL INSURANCE COMPANY	0.02%	145	1,046	\$1,845,699	\$1,952,968	\$0	\$2,558,487	\$3,457,064	177.02%
114	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.09%	73	5,624	\$7,952,976	\$7,958,442	\$0	\$5,123,640	\$5,120,396	64.34%
115	COUNTRY LIFE INSURANCE COMPANY	0.01%	173	869	\$1,013,314	\$995,608	\$0	\$460,894	\$757,823	76.12%
116	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	12.70%	3	255,446	\$1,167,372,275	\$1,167,372,275	\$0	\$1,048,024,169	\$1,058,553,550	90.68%
117	COX HEALTH SYSTEMS INSURANCE COMPANY	1.33%	10	33,172	\$122,510,458	\$122,510,458	\$0	\$112,402,285	\$112,144,737	91.54%
118	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	354	30	\$492	\$584	\$0	\$395	\$395	67.64%
119	CSA FRATERNAL LIFE	0.00%	327	2	\$5,197	\$5,116	\$0	\$3,785	\$3,265	63.82%
120	DEARBORN NATIONAL LIFE INSURANCE COMPANY	0.02%	146	14,474	\$1,828,026	\$1,828,026	\$0	\$1,039,876	\$1,039,876	56.89%
121	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	320	2	\$7,338	\$7,217	\$0	\$5,067	\$5,467	75.75%
122	DENTEGRA INSURANCE COMPANY	0.04%	107	5,874	\$3,794,849	\$3,788,975	\$0	\$2,038,884	\$2,044,975	53.97%
123	EMC NATIONAL LIFE COMPANY	0.00%	265	96	\$75,596	\$76,012	\$0	\$1,180	\$711	0.94%
124	EMPLOYERS INSURANCE COMPANY OF WAUSAU	0.00%	375	0	\$0	\$0	\$0	\$15,600	\$7,936	N/A
125	ENVISION INSURANCE COMPANY	0.01%	200	357	\$520,236	\$520,236	\$0	\$546,906	\$525,784	101.07%
126	EPIC LIFE INSURANCE COMPANY THE	0.00%	259	283	\$86,803	\$86,803	\$0	\$51,964	\$36,704	42.28%
127	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	0.16%	48	6,919	\$15,005,710	\$15,180,107	\$0	\$12,937,788	\$7,816,819	51.49%
128	EXPRESS SCRIPTS INSURANCE COMPANY	0.01%	182	572	\$819,888	\$819,888	\$0	\$488,299	\$515,765	62.91%
129	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.00%	339	148	\$2,275	\$2,345	\$0	\$0	\$0	0.00%
130	FAMILY HERITAGE LIFE INSURANCE COMPANY OF ALA	0.07%	89	16,340	\$6,077,773	\$6,072,564	\$0	\$771,608	\$813,389	13.39%
131	FAMILY LIFE INSURANCE COMPANY	0.00%	212	311	\$425,022	\$424,676	\$0	\$320,644	\$307,284	72.36%
132	FARM BUREAU LIFE INSURANCE COMPANY OF MISSISSIPPI	0.00%	230	121,115	\$274,366	\$274,457	\$0	\$234,921	\$143,583	52.32%
133	FARMERS MUTUAL HAIL INSURANCE COMPANY OF ILLINOIS	0.00%	360	25	\$375	\$387	\$0	\$0	\$0	0.00%
134	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.01%	198	2,699	\$521,425	\$521,425	\$0	\$377,026	\$376,895	72.28%
135	FEDERAL INSURANCE COMPANY	0.05%	98	235,843	\$4,297,112	\$4,350,953	\$0	\$3,435,233	\$3,234,904	74.35%
136	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.00%	343	62	\$1,545	\$1,295	\$0	\$0	\$0	0.00%
137	FEDERATED LIFE INSURANCE COMPANY	0.01%	188	693	\$678,118	\$690,171	\$0	\$253,211	\$444,686	64.43%
138	FEDERATED MUTUAL INSURANCE COMPANY	0.47%	26	13,588	\$42,968,588	\$42,968,588	\$0	\$36,081,054	\$36,596,694	85.17%
139	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIFE COMPANY	0.00%	309	556	\$17,180	\$18,005	\$0	\$0	-\$12	-0.07%
140	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.15%	51	133,644	\$14,247,133	\$14,485,295	\$0	\$9,587,107	\$9,229,528	63.72%
141	FINANCIAL AMERICAN LIFE INSURANCE COMPANY	0.00%	375	465	-\$13,784	\$93,760	\$0	\$65,622	\$52,608	56.11%
142	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMPANY	0.00%	375	0	\$0	\$0	\$0	\$34,495	\$37,302	N/A
143	FIRST CONTINENTAL LIFE & ACCIDENT INSURANCE COMPANY	0.04%	110	9,438	\$3,543,380	\$3,543,380	\$0	\$3,068,724	\$3,011,877	85.00%
144	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.23%	39	21,636	\$21,559,847	\$21,515,590	\$0	\$14,808,866	\$15,342,461	71.31%
145	FORETHOUGHT LIFE INSURANCE COMPANY	0.00%	224	141	\$317,394	\$314,058	\$0	\$94,119	\$92,784	29.54%
146	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.03%	133	3,447	\$2,388,279	\$2,363,843	\$0	\$740,779	\$791,209	33.47%
147	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.00%	234	264	\$253,190	\$261,235	\$0	\$94,922	\$61,357	23.49%
148	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.01%	180	337	\$851,036	\$869,857	\$0	\$1,157,552	\$1,150,092	132.22%
149	GENWORTH LIFE INSURANCE COMPANY	0.55%	22	36,902	\$50,728,528	\$50,612,831	\$0	\$36,717,689	\$43,425,089	85.80%
150	GERBER LIFE INSURANCE COMPANY	0.14%	58	82,891	\$12,579,714	\$12,442,115	\$0	\$6,132,485	\$6,980,653	56.11%
151	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.02%	147	5,371	\$1,788,879	\$1,803,147	\$0	\$1,485,172	\$1,403,753	77.85%
152	GOLDEN RULE INSURANCE COMPANY	0.99%	15	46,559	\$91,345,183	\$91,849,742	\$0	\$63,079,495	\$66,424,282	72.32%
153	GOVERNMENT EMPLOYEES INSURANCE CO	0.00%	352	5	\$563	\$565	\$0	\$0	-\$25	-4.42%
154	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE COMPANY	0.01%	190	264	\$648,290	\$652,950	\$0	\$520,242	\$530,605	81.26%
155	GREAT AMERICAN INSURANCE COMPANY	0.08%	76	7,896	\$7,484,544	\$9,287,841	\$0	\$2,872,218	\$3,879,674	41.77%
156	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	225	155	\$314,108	\$314,811	\$0	\$156,343	\$154,700	49.14%
157	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	316	22	\$9,266	\$9,362	\$0	\$0	\$0	0.00%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
158	GREAT WEST LIFE ASSURANCE COMPANY	0.00%	258	84	\$96,764	\$97,173	\$0	\$78,621	\$77,156	79.40%
159	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN	0.01%	185	560	\$778,154	\$757,571	\$0	\$753,559	\$760,537	100.39%
160	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.15%	54	16,462	\$13,341,565	\$13,468,157	\$0	\$4,722,341	\$4,023,188	29.87%
161	GUARANTY INCOME LIFE INSURANCE COMPANY	0.00%	291	42	\$42,330	\$42,139	\$0	\$40,574	\$40,930	97.13%
162	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.74%	19	374,922	\$67,679,883	\$67,962,339	\$18,114	\$42,575,318	\$53,103,016	78.14%
163	HARTFORD LIFE AND ACCIDENT INSURANCE COMPA	0.49%	24	319,560	\$44,891,602	\$45,226,503	\$0	\$31,787,213	\$29,094,009	64.33%
164	HARTFORD LIFE AND ANNUITY INSURANCE COMPAN	0.00%	330	141	\$4,626	\$12,207	\$0	\$7,003	\$6,862	56.21%
165	HARTFORD LIFE INSURANCE COMPANY	0.01%	167	24,481	\$1,108,435	\$1,109,087	\$0	\$824,350	\$688,953	62.12%
166	HCC LIFE INSURANCE COMPANY	0.33%	33	94,575	\$30,372,354	\$31,177,599	\$0	\$28,334,476	\$36,289,608	116.40%
167	HEALTH CARE SERVICE CORPORATION	0.02%	143	813	\$1,909,597	\$1,909,597	\$0	\$2,211,216	\$1,577,500	82.61%
168	HEALTHMARKETS INSURANCE COMPANY	0.00%	371	0	\$79	\$1,327	\$0	-\$21,740	\$1,731	130.44%
169	HEALTHSPRING LIFE & HEALTH INSURANCE COMPAI	0.00%	315	0	\$9,345	-\$46,371	\$0	-\$322,160	-\$49,000	105.67%
170	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	19.67%	1	680,876	\$1,808,147,637	\$1,812,810,183	\$0	\$1,446,861,084	\$1,449,776,251	79.97%
171	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.02%	135	1,697	\$2,237,030	\$2,253,952	\$0	\$1,668,089	\$1,643,049	72.90%
172	HM LIFE INSURANCE COMPANY	0.08%	82	35,227	\$7,145,249	\$7,141,407	\$0	\$3,701,758	\$3,542,467	49.60%
173	HORACE MANN LIFE INSURANCE COMPANY	0.00%	302	132	\$22,045	\$21,854	\$0	\$6,836	\$6,011	27.51%
174	HUMANA INSURANCE COMPANY	4.71%	5	202,653	\$433,362,548	\$436,046,295	\$0	\$353,012,477	\$353,377,397	81.04%
175	HUMANADENTAL INSURANCE COMPANY	0.14%	55	47,085	\$13,014,685	\$13,032,214	\$0	\$8,598,328	\$8,379,702	64.30%
176	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	364	15	\$240	\$249	\$0	\$0	\$0	0.00%
177	IDEALIFE INSURANCE COMPANY	0.00%	275	11	\$56,084	\$55,644	\$0	\$63,251	\$61,186	109.96%
178	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.02%	152	4,525	\$1,653,170	\$1,695,084	\$0	\$965,254	\$597,156	35.23%
179	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.00%	245	84	\$159,024	\$159,024	\$0	\$71,032	\$60,864	38.27%
180	INDEPENDENT ORDER OF FORESTERS THE	0.00%	267	248	\$73,398	\$73,398	\$0	\$0	\$0	0.00%
181	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & A	0.02%	139	5,433	\$2,113,545	\$1,940,247	\$0	\$740,792	\$1,005,313	51.81%
182	INSURANCE COMPANY OF NORTH AMERICA	0.00%	375	0	\$0	\$0	\$0	\$12,272	\$12,649	N/A
183	INTEGON NATIONAL INSURANCE COMPANY	0.01%	186	454	\$718,912	\$718,912	\$0	\$130,317	\$487,046	67.75%
184	INVESTORS LIFE INSURANCE COMPANY OF NORTH A	0.00%	366	1	\$201	\$201	\$0	\$0	\$0	0.00%
185	IRONSHORE INDEMNITY INC	0.00%	260	19,659	\$84,134	\$63,215	\$0	\$0	\$113,757	179.95%
186	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.01%	177	970	\$909,412	\$913,834	\$0	\$1,704,488	\$1,719,456	188.16%
187	JEFFERSON INSURANCE COMPANY	0.00%	325	128	\$5,549	\$258,737	\$0	\$83,580	\$60,100	23.23%
188	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	281	27	\$50,202	\$47,718	\$0	\$110,265	\$110,226	230.99%
189	JOHN ALDEN LIFE INSURANCE COMPANY	0.04%	105	1,415	\$3,843,785	\$4,075,206	\$0	\$3,648,470	\$3,970,626	97.43%
190	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPA	0.00%	290	31	\$42,490	\$42,739	\$0	\$0	-\$160,631	-375.84%
191	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.33%	35	21,227	\$30,002,513	\$30,459,882	\$41	\$15,935,275	\$26,795,628	87.97%
192	KAISER PERMANENTE INSURANCE COMPANY	0.00%	229	90,625	\$278,277	\$278,277	\$0	\$0	\$0	0.00%
193	KANAWHA INSURANCE COMPANY	0.03%	123	11,974	\$2,879,889	\$2,879,889	\$0	\$2,509,357	\$3,039,628	105.55%
194	KANSAS CITY LIFE INSURANCE COMPANY	0.04%	104	11,586	\$3,976,790	\$3,987,387	\$0	\$3,495,020	\$3,546,493	88.94%
195	KNIGHTS OF COLUMBUS	0.03%	115	2,969	\$3,181,222	\$3,215,433	\$0	\$707,016	\$982,586	30.56%
196	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	359	2	\$381	\$381	\$0	\$159,401	\$160,511	42128.87%
197	LAMORAK INSURANCE COMPANY	0.00%	375	0	\$0	\$0	\$0	\$1,920	\$4,162	N/A
198	LEADERS LIFE INSURANCE COMPANY	0.00%	276	9	\$55,525	\$55,525	\$0	\$48,746	\$48,746	87.79%
199	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.12%	64	66,505	\$11,290,644	\$11,096,229	\$0	\$6,956,125	\$9,018,559	81.28%
200	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.03%	134	22,281	\$2,338,576	\$2,339,044	\$0	\$856,007	\$826,136	35.32%
201	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.38%	28	253,639	\$34,801,335	\$35,114,705	\$0	\$23,148,107	\$26,408,793	75.21%
202	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	362	4	\$306	\$306	\$0	\$0	\$0	0.00%
203	LIFE OF THE SOUTH INSURANCE COMPANY	0.01%	197	3,147	\$531,771	\$336,787	\$0	\$50,531	\$121,160	35.98%
204	LIFESecure INSURANCE COMPANY	0.01%	199	463	\$521,280	\$525,341	\$0	\$57,034	\$67,378	12.83%
205	LIFESHIELD NATIONAL INSURANCE CO	0.00%	365	2	\$209	\$233	\$0	\$0	\$0	0.00%
206	LINCOLN BENEFIT LIFE COMPANY	0.02%	155	2,128	\$1,594,814	\$1,609,096	\$0	\$1,456,565	\$2,144,941	133.30%
207	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.00%	313	82	\$12,008	\$12,008	\$0	\$7,409	\$5,980	49.80%
208	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	261	809	\$78,316	\$76,600	\$0	\$35,864	\$38,692	50.51%
209	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.29%	37	169,667	\$26,349,129	\$26,288,493	\$0	\$18,535,445	\$20,099,005	76.46%
210	LONGEVITY INSURANCE COMPANY	0.00%	322	4	\$6,787	\$6,783	\$0	\$104,093	\$12,793	188.60%
211	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.04%	108	4,273	\$3,642,224	\$3,662,073	\$0	\$2,223,515	\$2,366,827	64.63%
212	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.03%	126	3,118	\$2,812,158	\$2,835,650	\$0	\$1,136,872	\$3,288,392	115.97%
213	MAGNA INSURANCE COMPANY	0.01%	202	3,977	\$518,660	\$518,660	\$0	\$243,261	\$243,261	46.90%
214	MANHATTAN LIFE INSURANCE COMPANY	0.01%	204	329	\$496,064	\$495,474	\$0	\$332,362	\$373,625	75.41%
215	MAPFRE LIFE INSURANCE COMPANY	0.00%	332	44	\$4,107	\$4,082	\$0	\$0	\$0	0.00%
216	MARKEL INSURANCE COMPANY	0.00%	227	61,461	\$312,064	\$359,539	\$0	\$64,648	\$61,743	17.17%
217	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	0.11%	66	5,472	\$10,368,130	\$10,654,046	\$391,516	\$9,244,209	\$7,913,865	74.28%
218	MEDAMERICA INSURANCE COMPANY	0.01%	168	873	\$1,104,773	\$1,083,298	\$0	\$444,201	\$453,374	41.85%
219	MEDCO CONTAINMENT LIFE INSURANCE COMPANY	0.08%	84	6,612	\$7,068,020	\$7,068,020	\$0	\$9,895,524	\$6,992,881	98.94%
220	MEDICO CORP LIFE INSURANCE COMPANY	0.00%	279	37	\$54,779	\$51,078	\$0	\$36,815	\$45,218	88.53%
221	MEDICO INSURANCE COMPANY	0.06%	92	5,130	\$5,650,382	\$5,380,850	\$0	\$3,280,064	\$3,317,601	61.66%
222	MERIT LIFE INSURANCE CO	0.02%	149	7,525	\$1,703,757	\$1,498,519	\$0	\$475,059	\$562,674	37.55%
223	METLIFE INSURANCE COMPANY USA	0.02%	158	841	\$1,552,269	\$1,857,388	\$0	\$3,051,745	\$1,615,072	86.95%
224	METROPOLITAN LIFE INSURANCE COMPANY	1.25%	12	1,361,272	\$115,264,128	\$110,024,147	\$0	\$80,325,917	\$85,148,282	77.39%
225	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	346	6	\$1,071	\$1,076	\$0	\$1,775	\$1,784	165.80%
226	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	228	1,199	\$298,559	\$509,055	\$0	\$994,423	\$832,128	163.47%
227	MINNESOTA LIFE INSURANCE COMPANY	0.10%	69	34,280	\$9,260,060	\$8,615,327	\$0	\$3,671,432	\$3,011,942	34.96%
228	MISSOURI VALLEY LIFE AND HEALTH INSURANCE CC	0.00%	254	326	\$112,781	\$72,212	\$0	\$0	\$26,938	37.30%
229	MODERN WOODMEN OF AMERICA	0.00%	351	8	\$708	\$754	\$0	\$7,628	-\$6,233	-826.66%
230	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	242	651	\$182,229	\$182,939	\$0	\$42,404	\$72,583	39.68%
231	MONY LIFE INSURANCE COMPANY	0.00%	221	212	\$340,497	\$342,027	\$98,436	\$215,030	\$135,673	39.67%
232	MOUNTAIN LIFE INSURANCE COMPANY	0.00%	268	273	\$71,963	\$54,799	\$0	\$8,941	\$6,942	12.67%
233	MTL INSURANCE COMPANY	0.00%	333	2	\$3,340	\$3,106	\$0	\$0	\$0	0.00%
234	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.00%	278	533	\$55,052	\$55,052	\$0	\$138,293	\$138,293	251.20%
235	MUTUAL OF OMAHA INSURANCE COMPANY	1.68%	8	371,543	\$154,468,190	\$152,924,743	\$0	\$116,565,661	\$118,977,039	77.80%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
236	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	299	24	\$24,100	\$24,285	\$0	\$637	\$980	4.04%
237	NATIONAL CASUALTY COMPANY	0.00%	292	188	\$40,343	\$42,450	\$0	\$6,903	\$6,258	14.74%
238	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	255	413	\$106,999	\$107,101	\$0	\$77,045	\$77,268	72.14%
239	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.08%	83	61,372	\$7,070,399	\$7,018,803	\$0	\$5,052,522	\$5,052,522	71.99%
240	NATIONAL HEALTH INSURANCE COMPANY	0.01%	175	6,940	\$946,409	\$945,991	\$0	\$152,996	\$287,644	30.41%
241	NATIONAL LIFE INSURANCE COMPANY	0.00%	256	124	\$102,648	\$126,991	\$0	\$445,368	\$440,846	347.15%
242	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE	0.02%	140	9,067	\$2,103,773	\$2,153,023	\$0	\$734,173	\$835,675	38.81%
243	NATIONAL UNION FIRE INSURANCE COMPANY OF PIT	0.09%	71	1,108,899	\$8,651,799	\$8,672,590	\$0	\$6,073,054	\$6,023,319	69.45%
244	NATIONWIDE LIFE AND ANNUITY INSURANCE COMP	0.00%	308	24	\$17,426	\$17,426	\$0	\$0	\$0	0.00%
245	NATIONWIDE LIFE INSURANCE COMPANY	0.05%	100	2,860	\$4,237,213	\$3,641,841	\$0	\$1,751,159	\$2,449,480	67.26%
246	NATIONWIDE MUTUAL INSURANCE COMPANY	0.08%	75	5,679	\$7,535,703	\$7,535,703	\$0	\$112,538	\$112,538	1.49%
247	NEW ENGLAND LIFE INSURANCE COMPANY	0.00%	257	119	\$102,040	\$105,647	\$0	\$89,503	\$23,261	22.02%
248	NEW ERA LIFE INSURANCE COMPANY OF THE MIDW	0.00%	266	35	\$74,648	\$74,757	\$0	\$97,777	\$99,047	132.49%
249	NEW YORK LIFE INSURANCE COMPANY	0.08%	80	17,652	\$7,323,293	\$7,282,050	\$393,169	\$4,212,745	\$4,803,520	65.96%
250	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH	0.00%	363	2	\$291	\$328	\$0	\$0	\$0	0.00%
251	NORTH AMERICAN INSURANCE COMPANY	0.03%	127	910	\$2,750,966	\$2,988,738	\$0	\$2,364,357	\$2,286,303	76.50%
252	NORTH RIVER INSURANCE COMPANY THE	0.00%	285	325	\$48,345	\$48,345	\$0	\$0	\$28,200	58.33%
253	NORTHWESTERN LONG TERM CARE INSURANCE CO	0.14%	56	5,947	\$13,013,119	\$12,815,073	-\$942	\$832,326	\$2,131,781	16.63%
254	NORTHWESTERN MUTUAL LIFE INSURANCE COMP	0.28%	38	21,475	\$26,134,480	\$26,148,340	\$6,654,164	\$11,680,184	-\$4,304,594	-16.46%
255	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.00%	232	190	\$259,237	\$259,804	\$0	\$426,572	\$432,327	166.41%
256	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.00%	246	97	\$155,517	\$154,843	\$23,586	\$184,642	\$186,166	120.23%
257	OLD AMERICAN INSURANCE COMPANY	0.00%	303	432	\$21,817	\$22,430	\$0	\$51,775	\$44,829	199.86%
258	OLD REPUBLIC INSURANCE COMPANY	0.00%	331	68	\$4,278	\$13,321	\$0	\$5,812	\$2,288	17.18%
259	OLD REPUBLIC LIFE INSURANCE COMPANY	0.00%	243	294	\$163,940	\$163,940	\$0	\$215,987	\$178,365	108.80%
260	OLD SURETY LIFE INSURANCE COMPANY	0.13%	60	6,314	\$12,279,685	\$12,267,992	\$0	\$7,765,254	\$7,843,636	63.94%
261	OLD UNITED LIFE INSURANCE COMPANY	0.00%	297	162	\$27,446	\$45,849	\$0	\$1,305	-\$15,483	-33.77%
262	OMAHA INSURANCE COMPANY	0.00%	262	80	\$77,102	\$76,429	\$0	\$35,278	\$38,359	50.19%
263	OXFORD LIFE INSURANCE COMPANY	0.03%	132	1,053	\$2,471,624	\$2,466,936	\$0	\$2,110,616	\$2,134,984	86.54%
264	OZARK NATIONAL LIFE INSURANCE COMPANY	0.00%	274	1,059	\$59,163	\$60,534	\$0	\$62,993	\$63,043	104.14%
265	PACIFICARE LIFE AND HEALTH INSURANCE COMPAN	0.00%	375	0	\$0	\$0	\$0	\$467	-\$3,921	N/A
266	PAN-AMERICAN LIFE INSURANCE COMPANY	0.04%	112	1,884	\$3,474,205	\$3,474,187	\$0	\$2,474,647	\$2,389,023	68.76%
267	PARTNERRE AMERICA INSURANCE COMPANY	0.05%	99	0	\$4,288,888	\$4,288,888	\$0	\$1,992,376	\$2,232,617	52.06%
268	PAUL REVERE LIFE INSURANCE COMPANY	0.04%	113	4,112	\$3,264,627	\$3,531,662	\$0	\$5,430,935	\$4,505,341	127.57%
269	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.00%	247	271	\$153,758	\$153,883	\$0	\$181,201	\$69,493	45.16%
270	PEKIN LIFE INSURANCE COMPANY	0.00%	217	1,141	\$386,477	\$348,750	\$0	\$113,042	\$105,821	30.34%
271	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.00%	282	66	\$50,175	\$101,464	\$0	\$124,920	\$508,858	501.52%
272	PENNSYLVANIA LIFE INSURANCE COMPANY	0.01%	170	2,273	\$1,059,796	\$1,079,684	\$0	\$566,157	\$335,270	31.05%
273	PHILADELPHIA AMERICAN LIFE INSURANCE COMP	0.01%	189	1,500	\$650,248	\$643,083	\$0	\$413,185	\$435,918	67.79%
274	PHOENIX LIFE INSURANCE COMPANY	0.00%	289	76	\$43,857	\$43,857	\$0	\$254,750	\$137,959	314.57%
275	PHYSICIANS LIFE INSURANCE COMPANY	0.02%	151	621	\$1,676,230	\$1,678,842	\$0	\$1,229,276	\$1,192,352	71.02%
276	PHYSICIANS MUTUAL INSURANCE COMPANY	0.07%	86	10,828	\$6,790,403	\$6,812,225	\$0	\$4,096,196	\$4,317,275	63.38%
277	PLATEAU INSURANCE COMPANY	0.01%	206	1,309	\$489,993	\$266,543	\$0	\$23,152	\$82,353	30.90%
278	PRIMERICA LIFE INSURANCE COMPANY	0.00%	337	7	\$2,436	\$2,434	\$0	\$0	-\$219	-9.00%
279	PRINCIPAL LIFE INSURANCE COMPANY	0.33%	34	91,632	\$30,133,605	\$28,539,032	\$0	\$16,270,076	\$16,448,765	57.64%
280	PROFESSIONAL INSURANCE COMPANY	0.00%	231	430	\$273,927	\$273,430	\$0	\$119,414	\$119,414	43.67%
281	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	249	212	\$146,223	\$162,637	\$0	\$254,648	\$226,217	139.09%
282	PROVIDENT AMERICAN LIFE AND HEALTH INSURAN	0.00%	271	22	\$64,773	\$70,005	\$0	\$34,453	\$32,963	47.09%
283	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP	0.16%	50	30,722	\$14,872,572	\$15,319,270	\$0	\$10,789,848	\$10,184,354	66.48%
284	PROVIDENT LIFE AND CASUALTY INSURANCE COMP	0.00%	237	111	\$214,626	\$216,833	\$0	\$198,192	\$191,483	88.31%
285	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.21%	44	270,494	\$18,872,076	\$18,545,300	\$14,411	\$10,743,032	\$10,711,822	57.76%
286	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	239	37	\$210,852	\$241,953	\$0	\$85,501	\$125,267	51.77%
287	PYRAMID LIFE INSURANCE COMPANY	0.00%	238	166	\$214,395	\$273,061	\$0	\$453,862	\$346,924	127.05%
288	QBE INSURANCE CORPORATION	0.05%	101	17,933	\$4,215,058	\$4,207,461	\$0	\$2,135,299	\$2,745,249	65.25%
289	RELiance STANDARD LIFE INSURANCE COMPANY	0.16%	49	67,732	\$14,922,250	\$14,823,495	\$0	\$11,798,341	\$11,830,904	79.81%
290	RELIASTAR LIFE INSURANCE COMPANY	0.17%	47	57,323	\$15,553,142	\$15,571,664	\$0	\$7,962,093	\$8,025,250	51.54%
291	RELIASTAR LIFE INSURANCE COMPANY OF NEW YOF	0.00%	214	3,390	\$419,343	\$427,479	\$0	\$65,148	\$49,096	11.49%
292	RENAISSANCE LIFE & HEALTH INSURANCE COMPAN	0.01%	179	2,022	\$885,475	\$885,475	\$0	\$672,075	\$677,571	76.52%
293	RESERVE NATIONAL INSURANCE COMPANY	0.08%	81	7,454	\$7,229,149	\$7,180,437	\$0	\$4,071,143	\$4,272,162	59.50%
294	RIVERSOURCE LIFE INSURANCE COMPANY	0.06%	95	3,901	\$5,092,835	\$5,136,303	\$0	\$5,531,190	\$5,554,371	108.14%
295	ROYAL NEIGHBORS OF AMERICA	0.00%	236	33	\$215,400	\$224,767	\$0	\$89,829	\$83,127	36.98%
296	SAFEHEALTH LIFE INSURANCE COMPANY	0.00%	372	10	\$41	\$41	\$0	\$0	\$49	119.51%
297	SAGICOR LIFE INSURANCE COMPANY	0.00%	340	2	\$1,829	\$954	\$0	\$0	\$0	0.00%
298	SECURIAN LIFE INSURANCE COMPANY	0.00%	223	5,830	\$323,765	\$346,979	\$0	\$243,661	\$97,551	28.11%
299	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.01%	187	2,836	\$693,181	\$691,461	\$0	\$596,633	\$613,349	88.70%
300	SECURITY MUTUAL LIFE INSURANCE COMPANY OF N	0.00%	356	2	\$491	\$518	\$0	\$0	\$0	0.00%
301	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	347	36	\$930	\$971	\$0	\$0	\$0	0.00%
302	SENIOR HEALTH INSURANCE COMPANY OF PENNSYI	0.03%	121	1,774	\$2,883,125	\$3,623,689	\$0	\$8,149,102	\$8,043,088	221.96%
303	SENTRY INSURANCE A MUTUAL COMPANY	0.00%	288	841	\$45,088	-\$118,064	\$0	\$34,667	\$114,312	-96.82%
304	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	264	423	\$76,107	\$78,112	\$0	\$75,311	\$97,924	125.36%
305	SETTLERS LIFE INSURANCE COMPANY	0.00%	324	3	\$5,837	\$5,833	\$0	\$0	\$0	0.00%
306	SHELTER LIFE INSURANCE COMPANY	0.03%	119	657	\$2,937,429	\$2,960,764	\$0	\$5,571,470	\$4,884,099	164.96%
307	SHENANDOAH LIFE INSURANCE COMPANY	0.00%	272	10	\$64,768	\$64,147	\$0	\$35,501	\$35,447	55.26%
308	SIERRA HEALTH AND LIFE INSURANCE COMPANY INC	0.89%	16	7,451	\$82,106,161	\$82,106,161	\$0	\$70,017,224	\$76,829,132	93.57%
309	SILVERSCRIPT INSURANCE COMPANY	1.13%	13	117,780	\$103,749,216	\$104,294,023	\$0	\$81,072,832	\$78,303,882	75.08%
310	SIRIUS AMERICA INSURANCE COMPANY	0.04%	106	15,842	\$3,842,126	\$3,842,126	\$0	\$576,509	\$576,509	15.00%
311	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	368	43	\$177	\$177	\$0	\$0	\$0	0.00%
312	SONS OF NORWAY	0.00%	373	0	\$37	\$37	\$0	\$0	\$0	0.00%
313	SOUTHERN PIONEER LIFE INSURANCE COMPANY	0.00%	375	4	-\$254	\$973	\$0	\$685	\$604	62.08%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
314	STANDARD GUARANTY INSURANCE COMPANY	0.00%	277	2,166	\$55,370	\$55,370	\$0	\$0	-\$2,324	-4.20%
315	STANDARD INSURANCE COMPANY	0.33%	32	169,943	\$30,562,746	\$30,562,746	\$0	\$25,023,952	\$23,065,920	74.51%
316	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.03%	128	3,359	\$2,615,353	\$2,738,169	\$0	\$1,791,145	\$1,856,262	67.79%
317	STANDARD LIFE AND CASUALTY COMPANY	0.00%	335	1	\$2,615	\$2,641	\$0	\$111	\$111	4.20%
318	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.08%	77	10,483	\$7,449,475	\$7,731,563	\$0	\$4,532,358	\$4,529,648	58.59%
319	STARMOUNT LIFE INSURANCE COMPANY	0.00%	213	1,785	\$424,566	\$448,507	\$0	\$186,906	\$197,782	44.10%
320	STARNET INSURANCE COMPANY	0.00%	375	0	\$0	\$0	\$0	\$31	-\$428	N/A
321	STARR INDEMNITY & LIABILITY COMPANY	0.00%	241	11,416	\$191,344	\$177,475	\$0	\$1,227,483	\$1,007,466	567.67%
322	STATE FARM MUTUAL AUTOMOBILE INSURANCE COI	0.33%	31	28,457	\$30,627,759	\$26,154,677	\$454	\$19,810,678	\$20,860,835	79.76%
323	STATE LIFE INSURANCE COMPANY	0.01%	193	327	\$625,620	\$635,767	\$0	\$355,053	\$480,864	75.64%
324	STATE MUTUAL INSURANCE COMPANY	0.00%	219	313	\$381,051	\$384,498	\$0	\$313,692	\$313,962	81.66%
325	STERLING INVESTORS LIFE INSURANCE COMPANY	0.01%	195	556	\$593,276	\$597,203	\$0	\$226,644	\$213,493	35.75%
326	STERLING LIFE INSURANCE COMPANY	0.05%	97	245,253	\$4,975,819	\$5,046,208	\$0	\$4,184,656	\$3,579,375	70.93%
327	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.01%	203	2,342	\$509,500	\$509,523	\$0	\$544,560	\$544,560	106.88%
328	SUN LIFE ASSURANCE COMPANY OF CANADA	0.34%	29	143,247	\$31,057,338	\$31,132,363	\$0	\$27,003,857	\$27,003,857	86.74%
329	SURENCY LIFE & HEALTH INSURANCE COMPANY	0.02%	163	10,087	\$1,423,043	\$1,423,043	\$0	\$1,157,972	\$1,188,292	83.50%
330	SYMETRA LIFE INSURANCE COMPANY	0.09%	72	29,492	\$8,160,065	\$8,228,723	\$0	\$2,581,107	\$2,773,194	33.70%
331	SYMPHONIX HEALTH INSURANCE INC	0.02%	138	2,058	\$2,141,170	\$2,141,170	\$0	\$5,744,750	\$2,121,900	99.10%
332	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	0.00%	226	213	\$313,547	\$316,432	\$0	\$1,357,901	\$858,437	271.29%
333	THE RELIABLE LIFE INSURANCE COMPANY	0.00%	222	3,656	\$328,119	\$328,852	\$0	\$109,757	\$105,441	32.06%
334	THE TRAVELERS PROTECTIVE ASSOCIATION OF AMI	0.00%	301	1,568	\$22,176	\$22,176	\$0	\$14,298	\$14,080	63.49%
335	THRIVENT FINANCIAL FOR LUTHERANS	0.12%	65	7,585	\$10,801,327	\$10,833,833	\$152,729	\$12,733,219	\$14,474,199	133.60%
336	TIAA-CREF LIFE INSURANCE COMPANY	0.00%	252	59	\$120,831	\$120,410	\$0	\$18,597	\$20,323	16.88%
337	TIME INSURANCE COMPANY	0.54%	23	18,673	\$49,358,105	\$52,515,889	\$0	\$53,031,284	\$52,712,216	100.37%
338	TRANSAMERICA CASUALTY INSURANCE COMPANY	0.00%	296	1,631	\$36,989	\$36,989	\$0	\$3,718	\$1,894	5.12%
339	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPA	0.00%	294	1,726	\$37,350	\$38,607	\$0	\$3,895	\$9,393	24.33%
340	TRANSAMERICA LIFE INSURANCE COMPANY	0.75%	18	98,713	\$68,769,265	\$61,856,842	\$0	\$57,228,783	\$42,192,855	68.21%
341	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.23%	40	274,956	\$21,449,757	\$17,557,281	\$0	\$9,537,541	\$13,164,462	74.98%
342	TRAVELERS INDEMNITY COMPANY	0.00%	375	0	\$0	\$281	\$0	\$0	\$0	0.00%
343	TRAVELERS INDEMNITY COMPANY OF CONNECTICU	0.00%	375	0	\$0	\$0	\$0	\$0	-\$33,841	N/A
344	TRUASSURE INSURANCE COMPANY	0.01%	201	1,537	\$519,710	\$0	\$0	\$302,698	\$354,818	N/A
345	TRUSTMARK INSURANCE COMPANY	0.03%	117	18,267	\$3,119,374	\$3,150,882	\$0	\$1,021,346	\$898,432	28.51%
346	TRUSTMARK LIFE INSURANCE COMPANY	0.04%	109	3,361	\$3,562,391	\$3,643,542	\$0	\$2,327,558	\$2,061,146	56.57%
347	U S SPECIALTY INSURANCE COMPANY	0.00%	375	0	\$0	\$0	\$0	\$880	\$880	N/A
348	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	210	327	\$457,200	\$331,760	\$0	\$541,699	\$535,319	161.36%
349	UNIFIED LIFE INSURANCE COMPANY	0.01%	176	660	\$919,372	\$921,648	\$0	\$828,638	\$879,090	95.38%
350	UNIMERICA INSURANCE COMPANY	0.11%	68	23,411	\$9,841,557	\$9,765,555	\$0	\$6,962,465	\$6,975,589	71.43%
351	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	205	6,598	\$495,648	\$493,949	\$0	\$273,869	\$281,910	57.07%
352	UNION LABOR LIFE INSURANCE COMPANY	0.02%	144	9,052	\$1,900,905	\$1,905,431	\$13,616	\$1,491,074	\$1,969,758	103.38%
353	UNION SECURITY INSURANCE COMPANY	0.33%	30	148,531	\$30,629,674	\$30,452,732	\$0	\$19,864,558	\$19,059,913	62.59%
354	UNITED AMERICAN INSURANCE COMPANY	0.18%	46	11,018	\$16,193,879	\$15,684,763	\$0	\$12,795,673	\$11,985,669	76.42%
355	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.01%	169	927	\$1,091,662	\$1,101,846	\$0	\$873,612	\$770,603	69.94%
356	UNITED CONCORDIA LIFE AND HEALTH INSURANCE I	0.02%	154	7,067	\$1,596,488	\$1,596,488	\$0	\$1,240,547	\$1,287,887	80.67%
357	UNITED HEALTHCARE INSURANCE COMPANY	14.95%	2	583,422	\$1,374,412,033	\$1,345,260,768	\$0	\$1,094,208,821	\$1,092,507,212	81.21%
358	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	353	1	\$548	\$547	\$0	\$0	\$419	76.60%
359	UNITED HOME LIFE INSURANCE COMPANY	0.00%	350	2	\$806	\$844	\$0	\$0	\$0	0.00%
360	UNITED INSURANCE COMPANY OF AMERICA	0.00%	286	375	\$47,245	\$47,393	\$0	\$10,804	\$9,952	21.00%
361	UNITED LIFE INSURANCE COMPANY	0.00%	310	31	\$16,520	\$16,754	\$0	\$14,350	\$7,210	43.03%
362	UNITED NATIONAL LIFE INSURANCE COMPANY OF AI	0.01%	181	622	\$831,021	\$814,261	\$0	\$547,494	\$447,979	55.02%
363	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.48%	25	123,308	\$43,716,659	\$44,109,974	\$0	\$28,477,761	\$30,308,200	68.71%
364	UNITED SECURITY ASSURANCE COMPANY OF PENN	0.01%	166	623	\$1,305,954	\$1,324,222	\$0	\$555,066	\$267,144	20.17%
365	UNITED SECURITY HEALTH AND CASUALTY INSURAN	0.00%	314	0	\$11,826	\$11,826	\$0	\$18,149	\$19,104	161.54%
366	UNITED STATES FIRE INSURANCE COMPANY	0.13%	62	300,086	\$11,681,650	\$11,681,650	\$0	\$3,401,710	\$2,014,071	17.24%
367	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.02%	160	8,812	\$1,498,894	\$1,547,250	\$0	\$1,723,450	\$1,106,749	71.53%
368	UNITED TEACHER ASSOCIATES INSURANCE COMPAI	0.02%	141	2,516	\$1,966,017	\$2,010,986	\$0	\$1,143,093	\$1,133,026	56.34%
369	UNITED WISCONSIN INSURANCE COMPANY	0.00%	375	134	\$0	\$0	\$0	\$0	-\$11,404	N/A
370	UNITED WORLD LIFE INSURANCE COMPANY	0.03%	124	879	\$2,877,941	\$2,907,440	\$0	\$2,011,414	\$2,015,244	69.31%
371	UNITEDHEALTHCARE LIFE INSURANCE COMPANY	0.40%	27	10,147	\$37,049,422	\$37,891,416	\$0	\$33,479,030	\$39,811,888	105.07%
372	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	369	5	\$130	\$130	\$0	\$8,496	\$0	0.00%
373	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.65%	20	318,386	\$59,577,653	\$60,496,501	\$0	\$45,067,143	\$44,343,147	73.30%
374	USAA LIFE INSURANCE COMPANY	0.04%	111	1,786	\$3,489,138	\$3,484,062	\$0	\$2,307,193	\$2,335,343	67.03%
375	USABLE LIFE	0.02%	137	12,020	\$2,181,685	\$2,026,287	\$0	\$1,268,224	\$1,268,224	62.59%
376	VISION BENEFITS OF AMERICA	0.03%	125	70,632	\$2,841,390	\$2,841,390	\$0	\$0	\$2,277,155	80.14%
377	VISION SERVICE PLAN INSURANCE COMPANY	0.79%	17	415,902	\$72,421,085	\$72,421,085	\$0	\$52,071,080	\$52,376,182	72.32%
378	VOYA INSURANCE AND ANNUITY COMPANY	0.00%	317	98	\$9,216	\$9,208	\$0	\$2,280	\$2,308	25.07%
379	WASHINGTON NATIONAL INSURANCE COMPANY	0.21%	41	28,210	\$19,609,673	\$19,660,616	\$0	\$14,079,767	\$14,957,545	76.08%
380	WELLCARE PRESCRIPTION INSURANCE INC	0.14%	57	15,634	\$12,926,483	\$12,926,483	\$0	\$11,301,824	\$10,340,598	80.00%
381	WESCO INSURANCE COMPANY	0.00%	283	0	\$49,948	\$49,948	\$0	\$37,834	-\$8,734	-17.49%
382	WESTERN AND SOUTHERN LIFE INSURANCE COMPA	0.01%	194	2,053	\$624,036	\$622,746	\$0	\$576,175	\$562,496	90.33%
383	WESTERN CATHOLIC UNION	0.00%	244	107	\$159,203	\$112,514	\$0	\$74,882	\$90,451	80.39%
384	WESTPORT INSURANCE CORPORATION	0.03%	116	0	\$3,137,542	\$3,137,542	\$0	\$4,903,701	\$4,488,601	143.06%
385	WILCAC LIFE INSURANCE COMPANY	0.00%	295	15	\$37,067	\$37,067	\$0	\$135,441	\$35,441	95.61%
386	WILCO LIFE INSURANCE COMPANY	0.00%	233	630	\$258,187	\$261,534	\$0	\$251,917	\$220,146	84.17%
387	WILTON REASSURANCE LIFE COMPANY OF NEW YOI	0.00%	361	3	\$310	\$310	\$0	\$663	\$663	213.87%
388	WOODMEN OF THE WORLD LIFE INSURANCE SOCIET	0.00%	280	171	\$52,793	\$53,109	\$2,813	\$7,045	\$8,496	16.00%
389	ZALE LIFE INSURANCE COMPANY	0.00%	311	630	\$14,636	\$14,636	\$0	\$825	-\$140	-0.96%
390	ZURICH AMERICAN INSURANCE COMPANY	0.07%	88	196,610	\$6,482,640	\$6,538,410	\$0	\$3,276,175	\$2,922,705	44.70%
391	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.00%	329	46	\$4,657	\$4,846	\$0	\$0	\$0	0.00%

**2015 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
	TOTAL	100.00%		15,593,126	\$9,193,669,241	\$9,149,411,973	\$7,762,668	\$7,311,042,490	\$7,398,322,416	80.86%

**LIFE, ACCIDENT & HEALTH
COMPANIES
MAIL ADDRESSES AND
TELEPHONE NUMBERS**

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
20796	21st Century Premier Insurance Company	21st Century Plaza	Wilmington	DE	19803	302-252-2000
80985	4 Ever Life Insurance Company	2 Mid America Plaza Suite 200	Oakbrook Terrace	IL	60181-4712	630-472-7700
77879	5 Star Life Insurance Company	909 N Washington St	Alexandria	VA	22314	913-393-2522
71854	Aaa Life Insurance Company	17900 N Laurel Park Drive	Livonia	MI	48152-3985	734-779-2606
71471	Ability Insurance Company	One City Center 4th Fl	Portland	ME	04101	402-391-6900
63444	Accendo Insurance Company	2211 Sanders Road	Northbrook	IL	60062	801-350-6505
62200	Accordia Life And Annuity Company	215 10th Street Suite 1100	Des Moines	IA	50309	800-926-7599
22667	Ace American Insurance Company	Po Box 1000	Philadelphia	PA	19106	215-640-1000
60348	Ace Life Insurance Company	2 Stamford Pl 281 Terser Bl	Stamford	CT	06901-3264	203-352-6602
20699	Ace Property And Casualty Insurance Company	Po Box 1000	Philadelphia	PA	19106	215-640-1000
12278	Advantica Insurance Company	12399 Gravois Rd	St Louis	MO	63127-1702	314-656-3000
33898	Aegis Security Insurance Company	Po Box 3153	Harrisburg	PA	17105	717-657-9671
78700	Aetna Health And Life Insurance Company	151 Farmington Avenue	Hartford	CT	06156	860-272-0123
72052	Aetna Health Insurance Company	980 Jolly Road U11s	Blue Bell	PA	19422	216-520-2800
60054	Aetna Life Insurance Company	151 Farmington Ave (Rw61 Carrasco-Vergar	Hartford	CT	06156-9154	860-273-4912
97780	Agc Life Insurance Company	Po Box1591	Houston	TX	77251	615-749-1000
79049	Alfa Life Insurance Corporation	Po Box 11000	Montgomery	AL	36191-0001	334-288-3900
82406	All Savers Insurance Company	7440 Woodland Drive	Indianapolis	IN	46278	317-290-8100
69604	Allianz Life And Annuity Company	5701 Golden Hills Drive	Minneapolis	MN	55416-1297	763-765-6500
64190	Allianz Life Insurance Company Of New York	5701 Golden Hills Dr	Minneapolis	MN	55416-1297	212-586-7733
90611	Allianz Life Insurance Company Of North America	5701 Golden Hills Drive	Minneapolis	MN	55440-1344	763-765-6500
70866	Allstate Assurance Company	3075 Sanders Rd #h1a	Northbrook	IL	60062	847-402-5000
60186	Allstate Life Insurance Company	3075 Sanders Road Suite H1a	Northbrook	IL	60062-7172	847-402-5000
70874	Allstate Life Insurance Company Of New York	878 Veterans Memorial Highway 4th Floor	Hauppauge	NY	11788	516-451-5300
60208	Amalgamated Life & Health Ins Co	333 S Ashland Blvd	Chicago	IL	60607-2703	212-539-5000
60216	Amalgamated Life Insurance Company	333 Westchester Ave North Building	White Plains	NY	10604	212-539-5000
19720	American Alternative Insurance Corporation	555 College Rd East Plz 2	Princeton	NJ	08543-5241	609-243-4200
68594	American Amicable Life Insurance Company Of Texas	Po Box 2549	Waco	TX	76702-2549	254-297-2777
21849	American Automobile Insurance Company	225 E Washington St Ste 1800	Chicago	IL	60606	415-899-2000
10111	American Bankers Insurance Company Of Florida	11222 Quail Roost Drive	Miami	FL	33157-6596	305-253-2244
60275	American Bankers Life Assurance Of Florida	11222 Quail Roost Drive	Miami	FL	33157-6596	305-253-2244
66001	American Benefit Life Insurance Company	1605 Lbj Freeway Suite 710	Dallas	TX	75234	469-522-4400
12321	American Continental Insurance Company	800 Crescent Centre Dr Suite 200	Franklin	TN	37067	615-377-1300
94439	American Creditors Life Ins Co	Po Box 17748	Irvine	CA	92623-7748	949-474-7600
92738	American Equity Investment Life Insurance Company	Po Box 71216	Des Moines	IA	50325	515-221-0002
60380	American Family Life Assurance Company Of Columbus	1932 Wynnton Road	Columbus	GA	31999-9035	706-323-3431
60399	American Family Life Insurance Company	6000 American Parkway	Madison	WI	53783	608-249-2111
19275	American Family Mutual Insurance Company	6000 American Parkway	Madison	WI	53783	608-249-2111
98736	American Federated Life Insurance Company	Po Box 321422	Flowood	MS	39232	601-992-6886
60410	American Fidelity Assurance Company	2000 N Classen Blvd	Oklahoma City	OK	73106-6092	405-523-2000
60429	American Fidelity Life Insurance Company	500 South Palafox Street Suite 200	Pensacola	FL	32502	850-456-7401
69337	American Financial Security Life Insurance Company	55 Ne 5th Ave Suite 502	Boca Raton	FL	33432	561-756-8130
60488	American General Life Insurance Co	Po Box 1591	Houston	TX	77251-1591	713-522-1111
60518	American Health And Life Insurance Company	3001 Meacham Blvd Ste 100	Fort Worth	TX	76137	904-992-1776
60534	American Heritage Life Insurance Company	1776 Amer Heritage Life	Jacksonville	FL	32224	904-992-1776
19380	American Home Assurance Company	175 Water St 18th Fl	New York	NY	10038	212-770-7000
60542	American Home Life Insurance Company	Po Box 1497	Topeka	KS	66602	785-235-6276
60577	American Income Life Insurance Co	P O Box 2608	Waco	TX	76797	254-761-6400
67253	American Life & Security Corp	2900 South 70th Street Suite 400	Lincoln	NE	68506	719-457-7562
81213	American Maturity Life Insurance Co	200 Hopmeadow St	Simsbury	CT	06089	860-547-5000
67989	American Memorial Life Insurance Company	Po Box 2730	Rapid City	SD	57709	605-719-0999
65811	American Modern Life Insurance Company	400 Robert Street North	St Paul	MN	55101-2098	317-573-4884
60739	American National Insurance Company	One Moody Plaza	Galveston	TX	77550-7999	409-763-4661
71773	American National Life Insurance Company Of Texas	One Moody Plaza	Galveston	TX	77550	409-763-4661
80624	American Progressive Life And Health Insurance Com	44 South Broadway Suite 1200	White Plains	NY	10601	407-995-8000
60801	American Public Life Insurance Company	Po Box 925	Jackson	MS	39205-0925	601-936-6600
67679	American Republic Corp Insurance Company	Po Box 14510	Des Moines	IA	50306-9510	800-705-9100
60836	American Republic Insurance Company	Po Box 1	Des Moines	IA	50334-0001	515-245-2000
88366	American Retirement Life Insurance Company	Po Box 26580	Austin	TX	78755	605-719-0999
42978	American Security Insurance Company	260 Interstate N Circle Se	Atlanta	GA	30339-2210	770-763-1000
17965	American Sentinel Insurance Company	Po Box 3153	Harrisburg	PA	17105	717-540-0600
84697	American Specialty Health Insurance Company	10221 Wateridge Circle	San Diego	CA	92121	619-578-2000
19704	American States Insurance Company	175 Berkeley Street	Boston	MA	02116	206-545-5000
92649	American Underwriters Life Insurance Company	1035 S 183rd St W	Goddard	KS	67052	316-794-2200
60895	American United Life Insurance Company	Po Box 368	Indianapolis	IN	46206-0368	317-285-1877
61999	Americo Financial Life And Annuity Insurance Compa	300 W 11th Street	Kansas City	MO	64105	816-391-2000
61301	Ameritas Life Insurance Corp	P O Box 81889	Lincoln	NE	68501-9981	402-467-1122
27928	Amex Assurance Company	20022 N 31st Ave Mc08-01-20	Phoenix	AZ	85027	920-431-4051
72222	Amica Life Insurance Company	Po Box 6008	Providence	RI	02940-9975	401-334-6000
93661	Annuity Investors Life Insurance Company	Po Box 5423	Cincinnati	OH	45201-5423	513-357-3300
28207	Anthem Insurance Companies Inc	120 Monument Circle	Indianapolis	IN	46204-4902	317-488-6000
61069	Anthem Life Insurance Company	3350 Peachtree Rd Ne 7th Floor	Atlanta	GA	30326	614-436-0688
11150	Arch Insurance Company	300 Plaza Three 3rd Floor	Jersey City	NJ	07311	816-531-7668
11558	Assuranceamerica Insurance Company	5500 Interstae N Parkway Suite 600	Atlanta	GA	30328	770-952-0200
56499	Assured Life Association	Po Box 3169	Englewood	CO	80155-3169	303-792-9777
71439	Assurity Life Insurance Company	Po Box 82533	Lincoln	NE	68501-2533	402-437-3434
68039	Athene Annuity & Life Assurance Company Of New Yo	69 Lydecker Street	Nyack	NY	10960-2199	845-358-2300
61492	Athene Annuity & Life Assurance Company	7700 Mills Civic Parkway	West Des Moines	IA	50266	864-609-1000
61689	Athene Annuity And Life Company	7700 Mills Civic Parkway	West Des Moines	IA	50266-3862	515-342-3935
61093	Atlanta Life Insurance Company	100 Auburn Avenue Ne	Atlanta	GA	30303	404-659-2100
27154	Atlantic Specialty Insurance Company	605 Us Highway 169suite 800	Plymouth	MN	55441	617-725-6000
74900	Aurigen Reinsurance Company Of America	Two Bridge Ave Suite 111	Redbank	NJ	07701	512-383-0220

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
61182	Aurora National Life Assurance Company	16600 Swingley Ridge Road	Chesterfield	MO	63017-1706	860-513-6090
84522	Auto Club Life Insurance Company	17900 N Laurel Park Dr	Livonia	MI	48152	313-336-1234
61190	Auto Owners Life Insurance Company	Po Box 30660	Lansing	MI	48909-8160	517-323-1200
68365	Axa Corporate Solutions Life Reinsurance Company	525 Washington Boulevard 32nd Floor	Jersey City	NJ	07310-1606	212-314-4167
62880	Axa Equitable Life And Annuity Company	1290 Ave Of Americas 11th Fl	New York	NY	10104	704-341-7000
62944	Axa Equitable Life Insurance Company	1290 Ave Of Americas	Ny	NY	10104	212-554-1234
37273	Axis Insurance Company	11680 Great Oaks Way St 500	Alpharetta	GA	30022	678-746-9400
61212	Baltimore Life Insurance Company The	Po Box 1050	Owings Mills	MD	21117-6050	410-581-6600
71919	Bankers Fidelity Assurance Company	Po Box105185	Atlanta	GA	30348	615-366-3736
61239	Bankers Fidelity Life Insurance Company	Po Box 105185	Atlanta	GA	30348-5185	404-266-5580
61263	Bankers Life And Casualty Company	111 East Wacker Drive Suite 2100	Chicago	IL	60601	312-396-6000
81043	Bankers Life Insurance Company	Po Box 15707	St Petersburg	FL	33733-5707	727-823-4000
94250	Banner Life Insurance Company	3275 Bennett Creek Ave	Frederick	MD	21704	301-279-4800
38245	Bcs Insurance Company	2 Mid Ameri Ca Plaza Suite 200	Oakbrook Terrace	IL	60181-4712	312-951-7700
61395	Beneficial Life Insurance Company	Po Box 45654	Salt Lake City	UT	84145-0654	801-933-1100
64890	Berkley Life And Health Insurance Company	2445 Kuser Road Suite 201	Hamilton Square	NJ	08690	203-459-6000
62345	Berkshire Hathaway Life Insurance Company Of Nebraska	1314 Douglas Street Suite 1400	Omaha	NE	68102	402-916-3611
71714	Berkshire Life Insurance Company Of America	700 South St	Pittsfield	MA	02101	413-395-4224
90638	Best Life And Health Insurance Company	Po Box 19721	Irvine	CA	92713-9721	949-253-4080
47171	Blue Cross And Blue Shield Of Kansas City	P O Box 419169	Kansas City	MO	64141-6169	816-395-2222
61476	Boston Mutual Life Insurance Company	120 Royall St	Canton	MA	02021-1028	781-828-7000
93432	C M Life Insurance Company	1295 State St	Springfield	MA	01111-0001	860-987-6500
80659	Canada Life Assurance Company	8525 E Orchard Road 712	Greenwood Village	CO	80111	303-737-3000
61573	Capital Reserve Life Insurance Company	2900 S 70th St Ste 400	Lincoln	NE	68506-3746	801-264-1060
10472	Capitol Indemnity Corporation	Po Box 5900	Madison	WI	53705-0900	608-829-4200
61581	Capitol Life Insurance Company	1605 Lbj Freeway, Ste 710	Dallas	TX	75234	469-522-4400
12567	Care Improvement Plus South Central Insurance Comp	351 West Camden Street, Suite 100	Baltimore	MD	21201	410-625-2200
69647	Catamaran Insurance Of Ohio Inc	1600 Mcconnor Parkway 11th Floor	Schaumburg	IL	60173	916-646-9193
11255	Caterpillar Insurance Company	Po Box 340001	Nashville	TN	37203-0001	615-341-8144
11997	Caterpillar Life Insurance Company	2120 West End Ave	Nashville	TN	37203	615-341-8147
56030	Catholic Financial Life	1100 West Wells St	Milwaukee	WI	53233-2316	414-273-6266
57770	Catholic Holy Family Society	Po Box 2909	Joliet	IL	60434	815-725-5880
57487	Catholic Order Of Foresters	Po Box 3012	Naperville	IL	60566-7012	630-983-4900
19518	Catlin Insurance Company Inc	3340 Peachtree Rd Ne Ste 2950	Atlanta	GA	30326	404-846-9690
80799	Celtic Insurance Company	77 West Wacker Dr Ste 1200	Chicago	IL	60606	312-332-5401
61727	Central Reserve Life Insurance Company	11200 Lakeline Blvd Ste 100	Austin	TX	78717	440-572-2400
61735	Central Security Life Insurance Co	Po Box 833879	Richardson	TX	75081	972-699-2770
61751	Central States Health & Life Co Of Omaha	Po Box 34350	Omaha	NE	68134-0350	402-397-1111
34274	Central States Indemnity Company Of Omaha	Po Box 34888	Omaha	NE	68134-0888	402-397-1111
61883	Central United Life Insurance Company	10777 Northwest Freeway	Houston	TX	77092	713-529-0045
80896	Centre Life Insurance Company	165 Broadway 33rd Fl	New York	NY	10006-1404	212-859-2600
62383	Centurion Life Insurance Company	800 Walnut St	Des Moines	IA	50309-3636	515-557-2131
94447	Century Life Assurance Company	Po Box 9510	Wichita	KS	67277-0510	405-218-4612
61808	Charter National Life Insurance Co	3075 Sanders Rd #h1a	Northbrook	IL	60062	847-402-5000
61832	Chesapeake Life Insurance Company The	9151 Boulevard 26	North Richland Hills	TX	76180	817-255-5236
15604	Chesterfield Reinsurance Company	16600 Swingley Ridge Road	Chesterfield	MO	63017-1706	636-736-7000
61859	Christian Fidelity Life Insurance Co	2721 North Central Ave	Phoenix	AZ	85004	602-263-6666
61875	Church Life Insurance Corporation	19 East 34th Street	New York	NY	10016	212-592-1800
71463	Cica Life Insurance Company Of America	Po Box 149151	Austin	TX	78752	512-837-7100
67369	Cigna Health And Life Insurance Company	900 Cottage Grove Rd Routing B6lpa	Hartford	CT	06152	303-737-3000
64548	Cigna Life Insurance Company Of New York	1601 Chestnut St	Philadelphia	PA	19192	215-761-1000
76236	Cincinnati Life Insurance Company The	Po Box 145496	Cincinnati	OH	45250-5496	513-870-2000
61921	Citizens Security Life Ins Co	Po Box 436149	Louisville	KY	40253-6149	502-244-2420
62626	Cmfg Life Insurance Company	P O Box 391	Madison	WI	53701-0391	608-238-5851
62049	Colonial Life & Accident Insurance Company	Po Box 1365 Attn Mary Follin	Columbia	SC	29202	803-798-7000
62065	Colonial Penn Life Insurance Company	399 Market Street	Philadelphia	PA	19106	215-928-8000
84786	Colorado Bankers Life Ins Co	5990 Greenwood Plaza Blvd Suite 325	Greenwood Village	CO	80111	303-220-8500
76023	Columbian Life Insurance Company	Vestal Pkwy E Po Box 1381	Binghamton	NY	13902	607-724-2472
62103	Columbian Mutual Life Insurance Co	Vestal Pkwy E Po Box 1381	Binghamton	NY	13902	607-724-2472
99937	Columbus Life Insurance Company	400 E 4th St	Cincinnati	OH	45202-3302	513-361-6700
62146	Combined Insurance Co Of America	1000 N Milwaukee Ave 6th Floor	Glenview	IL	60025	312-351-8000
81426	Commercial Travelers Mutual Insurance Company	70 Genesee St	Utica	NY	13502-3502	800-422-6200
84824	Commonwealth Annuity And Life Insurance Company	132 Turnpike Road Ste 210	Southborough	MA	01772	508-460-2400
92681	Community Health Plan Insurance Company	137 N Belt Highway	St Joseph	MO	64506	816-271-1247
77828	Companion Life Insurance Company	Po Box 100102	Columbia	SC	29202	803-735-1251
60984	Compbenefits Insurance Company	Po Box 740036	Louisville	KY	40201-7436	770-998-8936
62308	Connecticut General Life Ins Co	1601 Chestnut St	Philadelphia	PA	19192	860-226-6000
62359	Constitution Life Insurance Company	Po Box 958465	Lake Mary	FL	32795-8465	407-628-1776
62375	Consumers Life Insurance Company	2060 East 9th Street M7:01-7b-5370	Cleveland	OH	44115	717-730-6306
71730	Continental American Insurance Company	P O Box 427	Columbia	SC	29202	803-256-6265
20443	Continental Casualty Company	333 S Wabash 28fl	Chicago	IL	60604	312-822-5000
71404	Continental General Insurance Company	11200 Lakeline Blvd Ste 100	Austin	TX	78755-0580	402-397-3200
68500	Continental Life Ins Co Of Brentwood Tn	800 Crescent Centre Dr Suite 200	Franklin	TN	37067	615-377-1300
78301	Corvesta Life Insurance Company	4818 Starkely Rd	Roanoke	VA	24018	949-720-1568
94218	Country Investors Life Assurance Company	Po Box 2100	Bloomington	IL	61701-2100	309-821-3000
62553	Country Life Insurance Company	Po Box 2100	Bloomington	IL	61701-2100	309-821-3000
81973	Coventry Health And Life Insurance Company	6705 Rockledge Dr Ste 900	Bethesda	MD	20817-1814	212-598-8000
60040	Cox Health Systems Insurance Company	Po Box 5750	Springfield	MO	65801-5750	417-269-3108
56634	Croatian Fraternal Union Of America	100 Delaney Dr	Pittsburgh	PA	15235-5416	412-351-3909
56138	Csa Fraternal Life	Po Box 249	Lombard	IL	60148	630-472-1100
82880	Csl Life Insurance Company	Po Box 34888	Omaha	NE	68134-0888	402-997-8000
71129	Dearborn National Life Insurance Company	701 E 22nd Street	Lombard	IL	60148	630-824-6021

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
57088	Degree Of Honor Protective Assoc	287 W Lafayette Frontage Rd Suite 200	St Paul	MN	55107-3464	800-947-5812
62634	Delaware American Life Insurance Company	600 King St	Wilmington	DE	19889	813-983-4100
79065	Delaware Life Insurance Company	1601 Trapelo Road Suite 30	Waltham	MA	02451	781-790-8689
81396	Delta Dental Insurance Company	One Deltal Drive	Mechanicsburg	PA	17055	415-972-8353
73474	Dentegra Insurance Company	One Delta Drive	Mechanicsburg	PA	17055	717-766-8500
97705	Direct General Life Insurance Company	1281 Murfreesboro Rd	Nashville	TN	37217	615-366-3736
67636	Dsm Usa Insurance Company Inc	465 Medford St	Boston	MA	02129	570-200-4440
13183	Eagle Life Insurance Company	6000 Westown Parkway	West Des Moines	IA	50266	515-221-0002
84174	Elco Mutual Life And Annuity	916 Sherwood Drive	Lake Bluff	IL	60044-2285	847-295-6000
62928	Emc National Life Company	Po Box 9202	Des Moines	IA	50306-9202	515-345-4000
88595	Emphesys Insurance Company	Po Box 740036	Louisville	KY	40201-7436	502-580-1000
21458	Employers Insurance Company Of Wausau	175 Berkley St Mail	Boston	MA	02117	617-357-9500
68276	Employers Reassurance Corporation	7101 College Blvd Suite 1400	Overland Park	KS	66210	913-982-3700
12747	Envision Insurance Company	2181 E Aurora Rd	Twinsburg	OH	44087	330-405-8089
64149	Epic Life Insurance Company The	Po Box 14196	Madison	WI	53714	608-221-6882
62952	Equitable Life & Casualty Insurance Company	Po Box 2460	Salt Lake City	UT	84110-2460	801-579-3400
62510	Equitrust Life Insurance Company	7100 Westown Parkway Suite 200	West Des Moines	IA	50266	515-225-5400
60025	Express Scripts Insurance Company	One Express Way Mailstop Hq3w03	St Louis	MO	63121	800-332-5455
70742	Family Benefit Life Insurance Company	7633 E 63rd Place Suite 230	Tulsa	OK	74133	918-249-2438
77968	Family Heritage Life Insurance Company Of America	Po Box 470608	Cleveland	OH	44147-9998	440-922-5200
63053	Family Life Insurance Company	10777 Northwest Freeway	Houston	TX	77092	713-529-0045
74004	Family Service Life Insurance Company	7 Hanover Sq Mail St H17j	New York	NY	10004	212-919-3741
63118	Farm Bureau Life Insurance Company Of Missouri	Po Box 658	Jefferson City	MO	65102-0658	573-893-1400
13897	Farmers Mutual Hail Insurance Company Of Iowa	6785 Westown Pkwy	West Des Moines	IA	50266-7732	515-282-9104
63177	Farmers New World Life Insurance Company	3003 77th Ave Se	Merger Island	WA	98040	206-232-8400
20281	Federal Insurance Company	15 Mountain View Rd	Warren	NJ	07059	908-903-2000
63223	Federal Life Insurance Company (Mutual)	3750 West Deerfield Rd	Riverwoods	IL	60015-3598	847-520-1900
63258	Federated Life Insurance Company	121 E Park Square	Owatonna	MN	55060	507-455-5200
13935	Federated Mutual Insurance Company	121 E Park Square	Owatonna	MN	55060-3046	507-455-5200
63274	Fidelity & Guaranty Life Insurance Company	1001 Fleet St	Baltimore	MD	21202	410-895-0100
93696	Fidelity Investments Life Insurance Company	100 Salem Street Mail Zone 02n	Smithfield	RI	02917	617-392-2708
63290	Fidelity Life Association A Legal Reserve Life Ins	8700 W Bryn Mawr Avenue Suite 900s	Chicago	IL	60631	630-522-0392
71870	Fidelity Security Life Insurance Company	Po Box 418131	Kansas City	MO	64141-9131	816-756-1060
71455	Financial American Life Insurance Company	Po Box 77-0250	Miami	FL	33177-0250	847-768-2994
69140	First Allmerica Financial Life Insurance Company	132 Trunpike Road Suite 210	Southborough	MA	01772	508-855-1000
11591	First Berkshire Hathaway Life Insurance Company	1314 Douglas Street Suite 1400	Omaha	NE	68102-1944	402-536-3000
56332	First Catholic Slovak Ladies Association Of The Un	24950 Chagrin Blvd	Beachwood	OH	44122-5634	800-464-4642
56340	First Catholic Slovak Union Of The United States O	6611 Rockside Rd	Independence	OH	44131-2398	216-642-9406
64696	First Continental Life & Accident Insurance Compan	101 Parklane Blvd Suite 301	Sugarland	TX	77478	281-313-7150
84034	First Guaranty Insurance Company	Po Box 848	Ashdown	AR	71822-0848	870-898-5191
90328	First Health Life & Health Insurance Company	3200 Highland Ave	Downers Grove	IL	60515	630-737-7025
67652	First Penn-Pacific Life Insurance Company	1300 South Clinton Street	Fort Wayne	IN	46802	847-466-8000
63495	Foresters Life Insurance And Annuity Company	40 Wall Street	New York	NY	10005	212-858-8200
91642	Forethought Life Insurance Company	One Forethought Center	Batesville	IN	47006	812-933-6600
62324	Freedom Life Insurance Company Of America	3100 Burnett Plz	Fort Worth	TX	76102	817-878-3300
85286	Fresenius Health Plans Insurance Company	120 Monument Circle M2sg	Indianapolis	IN	46204	732-980-4000
99775	Funeral Directors Life Insurance Co	6550 Directors Prkwy	Abilene	TX	79606	915-695-3412
63657	Garden State Life Insurance Company	One Moody Plaza	Galveston	TX	77550	409-766-6480
56685	Gbu Financial Life	4254 Clairton Blvd	Pittsburgh	PA	15227-2612	504-456-0101
63665	General American Life Insurance Company	18210 Crane Nest Dr 3rd Fl	Tampa	FL	33647	314-843-8700
93521	General Fidelity Life Insurance Co	150 N College Street Nc1-028-20-01	Charlotte	NC	28255	704-386-4450
73504	Generation Life Insurance Company	Po Box 459	Columbia	TN	38401-2266	414-765-3235
65536	Genworth Life And Annuity Insurance Company	6604 W. Broad St	Richmond	VA	23230	804-662-2400
70025	Genworth Life Insurance Company	6604 W Broad St	Richmond	VA	23230	804-662-2400
70939	Gerber Life Insurance Company	1311 Mamaroneck Avenue	White Plains	NY	10605	914-272-4000
56154	Gleaner Life Insurance Society	Po Box 1894	Adrian	MI	56154	800-992-1894
91472	Globe Life And Accident Insurance Company	204 N Robinson	Oklahoma City	OK	73102	405-270-1400
62286	Golden Rule Insurance Company	7440 Woodland Drive	Indianapolis	IN	46278-1719	317-290-8100
22063	Government Employees Insurance Co	One Geico Plaza	Washington	DC	20076-0001	301-986-2669
63967	Government Personnel Mutual Life Insurance Company	Po Box 659567	San Antonio	TX	78265-9567	210-357-2222
71218	Grange Life Insurance Company	Po Box 1218	Columbus	OH	43216-1218	614-445-2900
16691	Great American Insurance Company	301 E Fourth St	Cincinnati	OH	45202-4201	513-369-5000
63312	Great American Life Insurance Company	Po Box 5420	Cincinnati	OH	45201-5420	513-357-3300
90212	Great Southern Life Insurance Company	Po Box 410288	Kansas City	MO	64141-0288	816-391-2000
80705	Great West Life Assurance Company	8515 Orchard Road 7t2	Greenwood Village	CO	80111	303-737-3000
71480	Great Western Insurance Company	Po Box 3428	Ogden	UT	84409-1428	801-689-1482
68322	Great-West Life & Annuity Insurance Company	8515 East Orchard Road 7t2	Greenwood Village	CO	80111	303-737-3000
64211	Guarantee Trust Life Insurance Company	1275 Milwaukee Ave	Glenview	IL	60025-2489	847-699-0600
64238	Guaranty Income Life Insurance Company	Po Box 2231	Baton Rouge	LA	70821	225-383-0355
78778	Guardian Insurance & Annuity Company Inc	7 Hanover Square, Mail Station H23c	New York	NY	10004	212-598-8000
64246	Guardian Life Insurance Company Of America	7 Hanover Sq Mail St H17j	New York	NY	10004	212-598-8000
83607	Guggenheim Life And Annuity Company	401 Pennsylvania Parkway Suite 300	Indianapolis	IN	46280	515-245-4500
70815	Hartford Life And Accident Insurance Company	200 Hopmeadow St	Simsbury	CT	06089	860-547-5000
71153	Hartford Life And Annuity Insurance Company	200 Hopmeadow St	Simsbury	CT	06089	860-547-5000
88072	Hartford Life Insurance Company	200 Hopmeadow Street	Simsburg	CT	06089	860-547-5000
92711	Hcc Life Insurance Company	225 Townpark Drive Ste 350	Kennesaw	GA	30144-5885	770-973-9851
78611	Hcsc Insurance Services Company	300 East Randolph Street	Chicago	IL	60601	312-653-6000
77950	Health Alliance Medical Plans Inc	301 S Vine St	Urbana	IL	61801	800-851-3379
70670	Health Care Service Corporation	300 E Randolph	Chicago	IL	60601-5099	312-653-6000
66141	Health Net Life Insurance Company	21281 Burbank Blvd B3	Woodland Hills	CA	91367-0000	818-676-8256
92908	Healthmarkets Insurance Company	9151 Blvd 26	North Richland Hills	TX	76180	817-255-3100
12902	Healthspring Life & Health Insurance Company Inc	530 Great Circle Road	Nashville	TN	37228	832-553-3300

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
78972	Healthy Alliance Life Insurance Company	1831 Chestnut	St Louis	MO	63103	314-923-4444
66214	Heartland National Life Insurance Company	Po Box 2878	Salt Lake City	UT	84110-2878	816-478-0120
64394	Heritage Life Insurance Company	227 West Monroe St Suite 3775	Chicago	IL	60606	215-542-4590
71768	Hm Health Insurance Company	120 Fifth Ave Suite 954	Pittsburgh	PA	15222	412-544-7000
93440	Hm Life Insurance Company	Po Box 535061	Pittsburgh	PA	15253-5061	412-544-0139
64505	Homesteaders Life Company	Po Box 1756	Des Moines	IA	50306-1756	515-440-7777
64513	Horace Mann Life Insurance Company	1 Horace Mann Plaza	Springfield	IL	62715-0001	217-789-2500
60052	Humana Benefit Plan Of Illinois Inc	Po Box 740036	Louisville	KY	40201-7436	502-580-1000
73288	Humana Insurance Company	Po Box 740036	Louisville	KY	40201-7436	920-336-1100
70580	Humanadental Insurance Company	Po Box 740036	Louisville	KY	40201-7436	920-336-1100
91693	Ia American Life Insurance Company	425 Austin Avenue	Waco	TX	76701-2147	205-970-7000
97764	Idealife Insurance Company	120 Long Ridge Road	Stamford	CT	06902	203-352-3045
64580	Illinois Mutual Life Insurance Company	300 S W Adams St	Peoria	IL	61634-0001	309-674-8255
26581	Independence American Insurance Company	485 Madison Ave 14 Fl	New York	NY	10022	212-355-4141
64602	Independence Life And Annuity Company	One Sun Life Executive Park Sc3318	Wellesley Hills	MA	02481	781-237-6030
58068	Independent Order Of Foresters The	789 Don Mills Rd	Don Mills Ont Canada	CN	M3C 1T9	416-429-3000
81779	Individual Assurance Company Life Health & Acciden	Po Box 30685	Edmond	OK	73003	405-285-0838
14406	Industrial Alliance Insurance And Financial Servic	17550 N Perimeter Dr Suite 210	Scottsdale	AZ	85255	888-473-5540
22713	Insurance Company Of North America	Po Box 1000	Philadelphia	PA	19106	215-640-1000
29742	Integon National Insurance Company	Po Box 3199	Winston-Salem	NC	27102-3199	336-770-2000
74780	Integrity Life Insurance Company	400 Broadway	Cincinnati	OH	45202-3341	513-629-1800
64831	Intramercia Life Insurance Company	878 Veterans Memorial Highway 4th Floor	Hanaupeage	NY	11788	631-357-8920
64904	Investors Heritage Life Insurance Company	Po Box 717	Frankfort	KY	40602-0717	502-223-2361
63487	Investors Life Insurance Company Of North America	Po Box 410288	Kansas City	MO	64141-0288	512-404-5000
23647	Ironshore Indemnity Inc	One State Street Plaza 7th Floor	New York	NY	10004	646-826-6616
65056	Jackson National Life Insurance Company	1 Corporate Way	Lansing	MI	48951	517-381-5500
11630	Jefferson Insurance Company	9950 Mayland Drive	Richmond	VA	23233	804-673-1472
64017	Jefferson National Life Insurance Company	10350 Ormsby Park Place	Louisville	KY	40223	866-667-0561
65080	John Alden Life Insurance Company	Po Box 3050	Milwaukee	WI	53203	414-271-3011
93610	John Hancock Life & Health Insurance Company	Po Box 717	Boston	MA	02117-0717	617-663-3163
65838	John Hancock Life Insurance Company (Usa)	Po Box 111, B-5-4	Boston	MA	02117	416-926-0100
60053	Kaiser Permanente Insurance Company	300 Lakeside Dr 26th Floor	Oakland	CA	94612	510-271-6941
65110	Kanawha Insurance Company	Po Box 740036	Louisville	KY	40201-7436	803-283-5300
65129	Kansas City Life Insurance Company	Po Box 219139	Kansas City	MO	64121-9139	816-753-7000
58033	Knights Of Columbus	One Columbus Plaza	New Haven	CT	06510-3326	203-752-4000
65242	Lafayette Life Insurance Company The	400 Broadway M532	Cincinnati	OH	45202-3341	765-477-7411
20621	Lamorak Insurance Company	1880 Jfk Blvd Suite 801	Philadelphia	PA	19103	215-665-5000
82252	Landmark Life Insurance Company	5750 Cr 225	Brownwood	TX	76801	325-646-6579
74799	Leaders Life Insurance Company	Po Box 35768	Tulsa	OK	74153	918-254-0200
71595	Lewer Life Insurance Company	Po Box 32395	Kansas City	MO	64171-5395	816-753-4390
65315	Liberty Life Assurance Company Of Boston	175 Berkeley Street	Boston	MA	02117	617-357-9500
65331	Liberty National Life Insurance Company	3700 S Stonebridge Dr	Mckinney	TX	75070	205-325-2722
65498	Life Insurance Company Of North America	1601 Chestnut St	Philadelphia	PA	19192	215-761-1000
65528	Life Insurance Company Of The Southwest	1 National Life Dr	Montpelier	VT	05604	214-638-7100
97691	Life Of The South Insurance Company	Po Box 44130	Jacksonville	FL	32202	904-350-9660
91898	Lifecare Assurance Company	Po Box 4243	Woodland Hills	CA	91365-4243	800-366-5463
77720	Lifeseure Insurance Company	10559 Citation Dr Ste 300	Brighton	MI	48116	810-220-7700
99724	Lifeshield National Insurance Co	Po Box 18223	Oklahoma City	OK	73118	405-236-2640
65595	Lincoln Benefit Life Company	5600 N River Drive Suite 300	Rosemont	IL	60018	847-402-3029
65927	Lincoln Heritage Life Insurance Company	4343 East Camelback Road Ste 400	Phoenix	AZ	85018-2758	602-957-1650
62057	Lincoln Life & Annuity Company Of New York	100 Madison St Suite 1860	Syracuse	NJ	13202-2802	260-455-5229
65676	Lincoln National Life Insurance Company	1300 South Clinton Street	Fort Wayne	IN	46802	260-455-2000
60232	Lombard International Life Assurance Company	One Liberty Place 1650 Market St 54th Fl	Philadelphia	PA	19103	484-530-4800
76694	London Life Reinsurance Company	Po Box 1120	Blue Bell	PA	19422-0778	215-542-7200
68446	Longevity Insurance Company	5801 Sw 6th Avenue	Topeka	KS	66636-0001	469-246-9500
65722	Loyal American Life Insurance Company	Po Box 559004	Austin	TX	78755-9004	512-451-2224
56758	Loyal Christian Benefit Association	Po Box 13005	Erie	PA	16514-1305	814-453-4331
65781	Madison National Life Insurance Company Inc	1241 John Q Hammonds Dr	Madison	WI	53717	608-238-2691
61018	Magna Insurance Company	711 East Imperial Hwy Suite 100	Brea	CA	70087-0690	602-200-6900
60321	Mamsi Life And Health Insurance Company	800 King Farm Blvd Suite 600	Rockville	MD	20850	301-762-8208
65870	Manhattan Life Insurance Company	10777 Northwest Freeway	Houston	TX	77092	713-529-0045
67083	Manhattan National Life Insurance Company	Po 5420	Cincinnati	OH	45201-5420	513-357-3300
85561	Mapfre Life Insurance Company	225 Townpark Suite 350	Kennesaw	GA	30144-5885	877-969-5675
38970	Markel Insurance Company	4600 Cox Rd	Glen Allen	VA	23060	573-445-8441
87394	Marquette Indemnity & Life Insurance Company	13421 Manchester Road Suite 204	St Louis	MO	63131	314-909-9100
65935	Massachusetts Mutual Life Insurance Company	1295 State St	Springfield	MA	01111-0001	413-788-8411
14063	Mena Insurance Company	200 West Cypress Creek Road Suite 500	Fort Lauderdale	FL	33309	800-494-6262
69515	Medamerica Insurance Company	Po Box 41930	Rochester	NY	14604-0620	585-238-4659
63762	Medco Containment Life Insurance Company	100 Parsons Pond Dr Bldg F3	Franklin Lakes	NJ	07417-2603	717-691-4156
74322	Medical Benefits Mutual Life Ins Co	Po Box 1009	Newark	OH	43055	740-522-7324
79987	Medico Corp Life Insurance Company	Po Box 10482	Des Moines	IA	50306	402-496-8000
31119	Medico Insurance Company	Po Box 10386	Des Moines	IA	50306-0386	402-391-6900
94587	Members Health Insurance Company	Po Box 1801	Columbia	TN	38402-1801	517-349-6000
86126	Members Life Insurance Company	Po Box 391	Madison	WI	53705	608-238-5851
18750	Merit Health Insurance Company	5215 Old Orchard Road Site 600	Skokie	IL	60077	224-935-9809
65951	Merit Life Insurance Co	Po Box 39	Evansville	IN	47701-0039	812-424-8031
87726	Metlife Insurance Company Usa	18210 Crane Nest Drive	Tampa	FL	33647	813-983-4404
65978	Metropolitan Life Insurance Company	18210 Crane Nest Dr 3rd Fl	Tampa	FL	33647	212-578-2211
97136	Metropolitan Tower Life Insurance Company	18210 Crane Nest Dr 3rd Fl	Tampa	FL	33647	212-578-2211
66044	Midland National Life Insurance Company	One Sammons Plaza	Sioux Falls	SD	57193	605-335-5700
66087	Midwest National Life Insurance Company Of Tennessee	9151 Boulevard 26	North Richland Hills	TX	76180	817-255-5236
66109	Midwestern United Life Insurance Company	5780 Powers Ferry Rd Nw	Atlanta	GA	30327-4390	770-980-5800

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
66168	Minnesota Life Insurance Company	400 North Robert St	St Paul	MN	55101-2098	651-665-3500
76040	Missouri Valley Life And Health Insurance Company	2301 Main	Kansas City	MO	64108-2428	816-395-3355
70416	Mml Bay State Life Insurance Company	1295 State St	Springfield	MA	01111	413-788-8411
57541	Modern Woodmen Of America	1701 1st Ave	Rock Island	IL	61201-8724	309-786-6481
81442	Monitor Life Insurance Company Of New York	Po Box 16708	Jackson	MS	39236	212-612-4000
66370	Mony Life Insurance Company	5788 Widewaters Parkway 2nd Floor	Syracuse	NY	13214	800-659-1058
78077	Mony Life Insurance Company Of America	1290 Avenue Of The Americas	New York	NY	10104	212-554-1234
80020	Mountain Life Insurance Company	Po Box 240	Alcoa	TN	37701-0240	865-970-2800
66427	Mtl Insurance Company	1200 Jorie Blvd	Oak Brook	IL	60521-2239	630-990-1000
88668	Mutual Of America Life Insurance Company	320 Park Ave 8th Fl	New York	NY	10022	212-224-1600
71412	Mutual Of Omaha Life Insurance Company	Mutual Of Omaha Plaza	Omaha	NE	68175	402-342-7600
61409	National Benefit Life Insurance Company	One Court Square 44th Floor	Long Island City	NY	11120-0001	800-222-2062
11991	National Casualty Company	One W Nationwide Blvd Dspf-76	Columbus	OH	43215-2220	480-365-4000
57568	National Catholic Society Of Foresters	320 South School St	Mt Prospect	IL	60056	847-342-4500
66540	National Farmers Union Life Insurance Company	Po Box 410288	Kansas City	MO	64141-0288	816-391-2000
98205	National Foundation Life Insurance Company	3100 Burnett Plaza	Fort Worth	TX	76102	817-878-3300
66583	National Guardian Life Insurance Company	Po Box 1191	Madison	WI	53701-1191	608-257-5611
82538	National Health Insurance Company	Po Box 619999	Dallas	TX	75261	336-435-2000
66680	National Life Insurance Company	1 National Life Dr	Montpelier	VT	05604	802-229-3333
87963	National Teachers Associates Life Insurance Compan	P O Box 802207	Dallas	TX	75380	972-532-2100
19445	National Union Fire Insurance Company Of Pittsburg	175 Water St 18th Fl	New York	NY	10038	212-770-7000
66850	National Western Life Insurance Company	850 East Anderson Lane	Austin	TX	78752	512-836-1010
92657	Nationwide Life And Annuity Insurance Company	One West Nationwide Plaza	Columbus	OH	43215	205-879-9230
66869	Nationwide Life Insurance Company	One West Nationwide Blvd	Columbus	OH	43215	877-245-0761
23787	Nationwide Mutual Insurance Company	One W Nationwide Blvd	Columbus	OH	43215-2220	614-249-7111
91626	New England Life Insurance Company	18210 Crane Nest Dr 3rd Fl	Tampa	FL	33647	617-578-2000
78743	New Era Life Insurance Company	Po Box 4884	Houston	TX	77210-4884	281-368-7200
69698	New Era Life Insurance Company Of The Midwest	11720 Katy Freeway Suite 1700	Houston	TX	77079	281-368-7200
91596	New York Life Insurance And Annuity Corporation	51 Madison Ave	New York	NY	10010	212-576-7000
66915	New York Life Insurance Company	51 Madison Avenue, Room 252	New York	NY	10010-1655	212-576-7000
81264	Nippon Life Insurance Company Of America	655 3rd Avenue 16th Floor	New York	NY	10017	212-682-3000
66974	North American Company For Life And Health Insuran	4350 Westown Parkway	West Des Moines	IA	50266	312-648-7600
68349	North American Insurance Company	2721 North Central Avenue	Phoenix	AZ	85004-1172	877-667-9368
21105	North River Insurance Company The	305 Madison Ave Pob 1973	Morristown	NJ	07962-1973	973-490-6600
69000	Northwestern Long Term Care Insurance Company	720 E Wisconsin Ave	Milwaukee	WI	53202	414-665-2510
67091	Northwestern Mutual Life Insurance Company	720 E Wisconsin Ave	Milwaukee	WI	53202-4703	414-271-1444
81353	Nylife Insurance Company Of Arizona	51 Madison Ave	New York	NY	10010	212-576-7000
67148	Occidental Life Insurance Company Of North Carolin	425 Austin Avenue	Waco	TX	76701-2147	254-297-2775
89206	Ohio National Life Assurance Corporation	Po Box 237	Cincinnati	OH	45201-0237	513-794-6100
67172	Ohio National Life Insurance Company The	Po Box 237	Cincinnati	OH	45201-0237	513-794-6100
67180	Ohio State Life Insurance Company The	Po Box 410288	Kansas City	MO	64141-0288	816-391-2000
67199	Old American Insurance Company	3520 Broadway	Kansas City	MO	64111	816-753-7000
24147	Old Republic Insurance Company	Po Box 789	Greensburg	PA	15601-0789	724-834-5000
67261	Old Republic Life Insurance Company	307 N Michigan Ave	Chicago	IL	60601-5382	312-346-8100
67326	Old Surety Life Insurance Company	Po Box 54407	Oklahoma	OK	73154	405-523-2112
76007	Old United Life Insurance Company	Po Box 795	Shawnee Mission	KS	66201	913-895-0200
13100	Omaha Insurance Company	Mutual Of Omaha Plaza	Omaha	NE	68175	402-351-3831
76112	Oxford Life Insurance Company	2721 N Central Avenue	Phoenix	AZ	85004-1120	602-263-6666
67393	Ozark National Life Insurance Company	Po Box 219541	Kansas City	MO	64121-9541	816-842-6300
64343	Pacific Guardian Life Insurance Company Ltd	1440 Kapiolani Blvd Ste 1700	Honolulu	HI	96814	808-955-2236
97268	Pacific Life & Annuity Company	700 Newport Center Drive	Newport Beach	CA	92660	949-219-3011
67466	Pacific Life Insurance Company	700 Newport Center Dr	Newport Beach	CA	92660	949-219-3011
70785	Pacificare Life And Health Insurance Company	5995 Plaza Drive	Cypress	CA	90630	714-226-3361
93459	Pan American Assurance Company	601 Poydras St 12th Fl	New Orleans	LA	70130-6060	504-566-1300
67539	Pan-American Life Insurance Company	601 Poydras St 12th Fl	New Orleans	LA	70130	504-566-1300
60003	Park Avenue Life Insurance Company	7 Hannover Square H17j	New York	NY	10004	212-919-2702
71099	Parker Centennial Assurance Company	1800 N Point Drive	Stevens Point	WI	54481	715-346-6000
11835	Partnerre America Insurance Company	One Greenwich Plaza	Greenwich	CT	06830	203-485-4200
67598	Paul Revere Life Insurance Company	1 Fountain Sq	Chattanooga	TN	37402	423-755-1011
93777	Pavonia Life Insurance Company Of Michigan	180 Mount Airy Road Suite 101	Basking Ridge	NJ	07920	908-203-2620
67628	Pekin Life Insurance Company	2505 Court St	Pekin	IL	61558	309-346-1161
93262	Penn Insurance And Annuity Company The	600 Dresher Road	Horsham	PA	19044	215-956-8000
67644	Penn Mutual Life Insurance Company The	Independence Square C2f	Philadelphia	PA	19172	215-956-8000
67660	Pennsylvania Life Insurance Company	1001 Heathrow Park Lane Ste 5001	Lake Mary	FL	32746	407-995-8000
90247	Pharmacists Life Insurance Company, The	Po Box 370	Algona	IA	50511	515-295-2461
67784	Philadelphia American Life Insurance Company	11720 Katy Freeway Ste 1700	Houston	TX	77079	281-368-7200
93548	Phl Variable Insurance Company	One American Row	Hartford	CT	06102-5056	860-403-5000
93734	Phoenix Life And Annuity Company	One American Row	Hartford	CT	06102	860-403-5000
67814	Phoenix Life Insurance Company	31 Tech Valley Drive	East Greenbush	NY	12061	860-403-5000
72125	Physicians Life Insurance Company	2600 Dodge	Omaha	NE	68131	402-633-1000
80578	Physicians Mutual Insurance Company	2600 Dodge	Omaha	NE	68131	402-633-1000
67873	Pioneer American Insurance Company	425 Austin Avenue	Waco	TX	76701-2147	254-297-2776
67911	Pioneer Mutual Life Insurance Company	One American Sq	Indianapolis	IN	46206	701-297-5700
67946	Pioneer Security Life Insurance Company	424 Austin Avenue	Waco	TX	76701-2147	254-297-2778
97152	Plateau Insurance Company	Po Box 7001	Crossville	TN	38557-7001	931-484-8411
76622	Polish Natnl Alliance Of The Us Of N. A	6100 N Cicero Ave	Chicago	IL	60646-4385	773-286-0500
57630	Polish Roman Catholic Union Of America	984 Milwaukee Ave	Chicago	IL	60622-4199	773-782-2600
65919	Primerica Life Insurance Company	1 Primerica Parkway	Deluth	GA	30099-0001	866-230-6617
61271	Principal Life Insurance Company	711 High Street	Des Moines	IA	50392	515-247-5111
71161	Principal National Life Insurance Company	711 High Street	Des Moines	IA	50392-2300	515-247-5111
68047	Professional Insurance Company	One Sune Life Executive Park Sc2335	Wellesley Hills	MA	02481	806-372-6785
88536	Protective Life And Annuity Insurance Company	Po Box 2723	Birmingham	AL	35202-2723	205-268-1000

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
68136	Protective Life Insurance Company	2801 Highway 280 South	Birmingham	AL	35223	205-268-1000
67903	Provident American Life And Health Insurance Compa	11200 Lakeline Blvd	Austin	TX	78717	512-451-2224
68195	Provident Life And Accident Insurance Company	Fountain Square	Chattanooga	TN	37402-1389	423-294-1011
68209	Provident Life And Casualty Insurance Company	Fountain Square	Chattanooga	TN	37402	423-294-1011
79227	Pruco Life Insurance Company	100 Mulberry Street	Newark	NJ	07102	877-301-1212
86630	Prudential Annuities Life Assurance Corporation	One Corporate Dr	Shelton	CT	06484	212-390-5200
68241	Prudential Insurance Company Of America The	100 Mulberry Street	Newark	NJ	07102	800-778-2255
93629	Prudential Retirement Insurance And Annuity Compan	100 Mulberry Street	Newark	NJ	07102	860-534-2000
71390	Puritan Life Insurance Company Of America	1720 W Rio Salado Parkway Suite 1	Tempe	AZ	85281	800-987-1593
68284	Pyramid Life Insurance Company	Po Box 958465	Lake Mary	FL	32795-8465	407-995-8000
39217	Qbe Insurance Corporation	88 Pine St Fl 16	New York	NY	10005-1801	212-422-1212
89004	Reinsurance Company Of Missouri Incorporated	16600 Swingley Ridge Road	Chesterfield	MO	63017-1706	636-736-7000
68381	Reliance Standard Life Insurance Company	2001 Market St Ste 1500	Philadelphia	PA	19103	267-256-3500
67105	Reliastar Life Insurance Company	Box 5050	Minot	ND	58702	612-372-5432
61360	Reliastar Life Insurance Company Of New York	5780 Powers Ferry Rd Nw	Atlanta	GA	30327	516-682-8700
61700	Renaissance Life & Health Insurance Company Of Ame	Po Box 30381	Lansing	MI	48909	800-745-7509
68462	Reserve National Insurance Company	601 E Britton Road	Oklahoma City	OK	73114	405-848-7931
61506	Resource Life Insurance Company	175 West Jackson	Chicago	IL	60604	312-356-2587
93572	Rga Reinsurance Company	16600 Swingley Ridge Rd	Chesterfield	MO	63017-1706	636-736-7000
65005	Riversource Life Insurance Company	227 Financial Ctr	Minneapolis	MN	55474	612-671-3131
58181	Royal Arcanum Supreme Council Of	61 Batterymarch St	Boston	MA	02110-3206	617-426-4135
57657	Royal Neighbors Of America	230 16th St	Rock Island	IL	61201-8608	309-788-4561
60183	S Usa Life Insurance Company Inc	Po Box 1050	Newark	NJ	07170	877-725-4375
79014	Safehealth Life Insurance Company	5 Park Plaza Suite 1850	Irvine	CA	92614	949-425-4300
60445	Sagico Life Insurance Company	4343 N Scottsdale Rd #300	Scottsdale	AZ	85251	480-425-5100
70435	Savings Bank Life Insurance Company Of Massachuset	1 Linscott Rd	Woburn	MA	01801	781-938-3500
64688	Scor Global Life Americas Reinsurance Company	101 South Tryon Street Suite 3200	Charlotte	NC	28202	704-344-2700
87017	Scor Global Life Reinsurance Company Of Delaware	101 South Tryon St Suite 3200	Charlotte	NC	28202	469-246-9500
97071	Scor Global Life Usa Reinsurance Company	11625 Rosewood Street	Leawood	KS	66211	416-947-3800
93742	Securian Life Insurance Company	400 N Robert St N Ms A6-4284	St Paul	MN	55101-2015	651-665-3500
94072	Securitas Financial Life Insurance Company	P O Box 5000	Syracuse	NY	13204	336-691-3000
68675	Security Benefit Life Insurance Company	One Security Benefit Plc	Topeka	KS	66636-0001	785-438-3000
68721	Security Life Insurance Company Of America	10901 Red Circle Dr	Minnetonka	MN	55343-9137	952-544-2121
68713	Security Life Of Denver Insurance Company	5780 Powers Ferry Road Nw	Atlanta	GA	30327	303-860-1290
68772	Security Mutual Life Insurance Company Of New York	Po Box 1625	Binghamton	NY	13902-1625	607-723-3551
69485	Security National Life Insurance Company	Po Box 57220	Salt Lake City	UT	84157	801-264-1060
76325	Senior Health Insurance Company Of Pennsylvania	550 Congressional Blvd Suite 200	Carmel	IN	46032	317-566-7544
78662	Senior Life Insurance Company	Po Box 2447	Thomasville	GA	31799-2447	229-228-6936
77119	Sentinel American Life Insurance Co	7 Hannover Sq 17m	New York	NY	10004-2616	215-567-7011
24988	Sentry Insurance A Mutual Company	1800 N Point Drive	Stevens Point	WI	54481-1283	715-346-6000
68810	Sentry Life Insurance Company (L&h Acct)	1800 N Point Drive	Stevens Point	WI	54481	715-346-6000
97241	Settlers Life Insurance Company	Po Box 1191	Madison	WI	53701-1191	608-257-5611
65757	Shelter Life Insurance Company	1817 W Broadway	Columbia	MO	65218-0001	573-445-8441
89958	Shelterpoint Insurance Company	600 Northern Blvd Suite 310	Great Neck	NY	11021	954-429-2333
68845	Shenandoah Life Insurance Company	Po Box 12847	Roanoke	VA	24029-2847	540-985-4400
71420	Sierra Health And Life Insurance Company Inc	Po Box 36451	Las Vegas	NV	89133	702-242-7571
12575	Silverscript Insurance Company	2211 Sanders Road Nbt 10	Northbrook	IL	60062	615-743-6600
38776	Sirius America Insurance Company	140 Broadway 32nd Floor	New York	NY	10005	212-312-2500
57673	Slovene National Benefit Society	247 West Allegheny Road	Imperial	PA	15126	724-695-1100
57142	Sons Of Norway	1455 W Lake St	Minneapolis	MN	55408	612-827-3611
74365	Southern Pioneer Life Insurance Company	400 Robert Street North	St Paul	MN	55101	651-665-3500
42986	Standard Guaranty Insurance Company	260 Interst N Circle Se	Atlanta	GA	30339-2111	770-763-1000
69019	Standard Insurance Company	Po Box 711	Portland	OR	97207-0711	503-321-7000
86355	Standard Life And Accident Insurance Company	One Moody Plz	Galveston	TX	77550	409-763-4661
71706	Standard Life And Casualty Company	Po Box 510690	Salt Lake City	UT	84151-0690	801-538-0376
69078	Standard Security Life Insurance Company Of New Yo	485 Madison Avenue	New York	NY	10022	212-355-4141
68985	Starmount Life Insurance Company	Po Box 98100	Baton Rouge	LA	70898-9100	225-926-2888
40045	Starnet Insurance Company	475 Steamboat Rd	Greenwich	CT	06830	203-542-3800
38318	Starr Indemnity & Liability Company	399 Park Ave 8th Fl	New York	NY	10022	214-559-1222
94498	State Farm Health Insurance Company	One State Farm Plaza	Bloomington	IL	61701	309-766-2311
69108	State Farm Life Insurance Company	One State Farm Plaza	Bloomington	IL	61710	309-766-2311
25178	State Farm Mutual Automobile Insurance Company	One State Farm Plaza	Bloomington	IL	61710	309-766-2311
69116	State Life Insurance Company	Po Box 406	Indianapolis	IN	46206	317-285-1877
69132	State Mutual Insurance Company	Po Box 153	Rome	GA	30162-0153	706-291-1054
89184	Sterling Investors Life Insurance Company	201 W 103rd Street Site 280	Indianapolis	IN	42690	317-581-0278
77399	Sterling Life Insurance Company	8735 Henderson Road	Tampa	FL	33634	360-647-9080
80926	Sun Life And Health Insurance Company (Us)	One Sun Life Executive Park Sc 2335	Wellesley Hills	MA	02481	781-446-1523
80802	Sun Life Assurance Company Of Canada	One Sun Life Executive Park DI 1165	Wellesley Hills	MA	02481	781-237-6030
92722	Sunset Life Insurance Company Of America	Po Box 219532	Kansas City	MO	64121-9532	816-753-7000
13175	Surency Life & Health Insurance Company	Po Box 789773	Wichita	KS	67278-5986	316-219-5749
69310	Surety Life Insurance Company	201 Ne Mulberry	Lees Summit	MO	64086	847-402-3029
82627	Swiss Re Life & Health America Inc	175 King Street	Armonk	NY	10504	877-794-7773
68608	Symetra Life Insurance Company	Po Box 34690	Seattle	WA	98124-1690	425-256-8000
90581	Symetra National Life Insurance Company	Po Box 34690	Seattle	WA	98124-1690	425-376-8000
84549	Symphonix Health Insurance Inc	2111 Chestnut Suite 270	Glenview	IL	60025	313-337-1102
69345	Teachers Insurance And Annuity Association Of Amer	730 Third Ave	New York	NY	10017	212-490-9000
69396	Texas Life Insurance Company	Po Box 830	Waco	TX	76703-0830	254-752-6521
68357	The Reliable Life Insurance Company	12115 Lackland Rd	St Louis	MO	63146	314-230-0134
56006	The Travelers Protective Association Of America	2041 Exchange Drive	Saint Charles	MO	63303	636-724-2227
56014	Thrivent Financial For Lutherans	4321 N Ballard Rd	Appleton	WI	54919-0001	612-844-7000
97721	Thrivent Life Insurance Company	4321 N Ballard Rd	Appleton	WI	54919-0001	612-844-7000
60142	Tiaa-Cref Life Insurance Company	730 Third Ave Mail Stop Ssc E1/N2	New York	NY	10017	212-490-9000

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
69477	Time Insurance Company	501 W Michigan Street	Milwaukee	WI	53203	414-271-3011
69566	Trans World Assurance Company	885 S El Camino Real	San Mateo	CA	94402-2392	650-348-2300
79022	Transamerica Advisors Life Insurance Company	4333 Edgewood Rd Ne Ms 4440	Cedar Rapids	IA	52499	609-274-6900
10952	Transamerica Casualty Insurance Company	2700 W Plano Parkway	Plano	TX	75075	410-685-5500
70688	Transamerica Financial Life Insurance Company	4333 Edgewood Road Ne	Cedar Rapids	IA	52499	914-697-8000
86231	Transamerica Life Insurance Company	4333 Edgewood Rd, Ne	Cedar Rapids	IA	52499	319-355-8511
66281	Transamerica Premier Life Insurance Company	4333 Edgewood Rd Ne	Cedar Rapids	IA	52499-3210	319-355-8549
25658	Travelers Indemnity Company	One Tower Square	Hartford	CT	06183	860-277-0111
25682	Travelers Indemnity Company Of Connecticut	One Tower Square	Hartford	CT	06183-1051	860-277-0111
92525	Truassure Insurance Company	111 Shuman Blvd	Naperville	IL	60563	800-414-4988
61425	Trustmark Insurance Company	400 Field Drive	Lake Forest	IL	60045	847-615-1500
62863	Trustmark Life Insurance Company	400 Field Drive	Lake Forest	IL	60045	847-615-1500
84530	U S Financial Life Insurance Company	1290 Avenue Of The Americas	New York	NY	10104	513-686-2000
29599	U S Specialty Insurance Company	13403 Nw Fwy	Houston	TX	77040-6009	713-744-3700
67423	Ubs Life Insurance Company Usa	Po Box 1795	Erie	PA	16507-0795	781-753-6737
86371	Ullico Life Insurance Company	1625 Eye St Nw	Washington	DC	20001	202-682-0900
80314	Unicare Life & Health Insurance Company	233 South Wacker St, Ste 3900	Chicago	IL	60606	877-864-2273
11121	Unified Life Insurance Company	Po Box 25326	Overland Park	KS	66225-5326	913-871-7284
91529	Unimerica Insurance Company	11000 Optum Circle Mn 101-Eo13	Eden Prairie	MN	55344	952-992-5124
62596	Union Fidelity Life Insurance Company	7101 College Blvd Suite 1400	Overland Park	KS	66210	800-621-0393
69744	Union Labor Life Insurance Company	8403 Colesville Road	Silver Springs	MD	20910	202-682-0900
70408	Union Security Insurance Company	Po Box 419052	Kansas City	MO	64141-6052	816-474-2345
92916	United American Insurance Company	Po Box 8080	Mckinney	TX	75070-0810	972-529-5085
56383	United Commercial Travelers Of America	Po Box 159019	Columbus	OH	43215	614-487-9680
62294	United Concordia Life And Health Insurance Company	4401 Deer Path Rd	Harrisburg	PA	17110	717-260-7081
87645	United Fidelity Life Insurance Company	Po Box 410288	Kansas City	MO	64141-0288	816-391-2000
79413	United Healthcare Insurance Company	185 Asylum Street	Hartford	CT	06103	877-832-7734
63983	United Heritage Life Insurance Company	Po Box 7777	Meridian	ID	83680-7777	208-493-6100
69922	United Home Life Insurance Company	Po Box 7192	Indianapolis	IN	46207-7192	317-692-7979
69930	United Insurance Company Of America	12115 Lackland Road	St Louis	MO	63146-4003	314-819-4300
69973	United Life Insurance Company	Po Box 73909	Cedar Rapids	IA	52407-3909	319-399-5700
92703	United National Life Insurance Company Of America	Po Box 1154	Glenview	IL	60025-1154	847-803-5252
69868	United Of Omaha Life Insurance Company	Mutual Of Omaha Plaza	Omaha	NE	68175-0001	402-342-7600
42129	United Security Assurance Company Of Pennsylvania	Po Box 64477	Souderton	PA	18964-9985	215-723-3044
81108	United Security Health And Casualty Insurance Comp	6640 S Cicero Ave	Bedford Park	IL	60638	800-875-4422
21113	United States Fire Insurance Company	305 Madison Ave	Morristown	NJ	07962	973-490-6600
70106	United States Life Insurance Company New York	Po Box 1591 Ms 4-B2	Houston	TX	77019	212-709-6000
63479	United Teacher Associates Insurance Company	Po Box 26580	Austin	TX	78755-0580	512-451-2224
29157	United Wisconsin Insurance Company	P.O. Box 3026	Milwaukee	WI	53201-3026	262-787-7700
72850	United World Life Insurance Company	Mutual Of Omaha Plaza	Omaha	NE	68175	402-342-7600
97179	Unitedhealthcare Life Insurance Company	Po Box 19032	Green Bay	WI	54307	920-232-5432
63819	Unity Financial Life Insurance Company	4675 Cornell Road Ste 160	Cincinnati	OH	45241	513-247-0711
70130	Universal Guaranty Life Insurance Company	Po Box 5147	Springfield	IL	62705	217-241-6300
70173	Universal Underwriters Life Insurance Company	3003 77th Ave Se	Merger Island	WA	98040	913-339-1000
67601	Unum Insurance Company	1 Fountain Sq	Chattanooga	TN	37402-1330	423-294-1011
62235	Unum Life Insurance Company Of America	2211 Congress St	Portland	ME	04122	207-575-2211
70955	Usa Life One Insurance Company Of Indiana	7735 Loma Court	Fishers	IN	46038	317-585-0541
69663	Usaa Life Insurance Company	Po Box 690286	San Antonio	TX	78269-0286	210-498-8000
94358	Usable Life	Po Box 1650	Little Rock	AR	72203-1650	501-375-7200
68632	Vantis Life Insurance Company	200 Day Hill Rd	Windsor	CT	06095	860-298-5400
70238	Variable Annuity Life Insurance Company	Po Box 1591	Houston	TX	77019	713-522-1111
53953	Vision Benefits Of America	300 Weyman Plz	Pittsburgh	PA	15236	412-881-4900
32395	Vision Service Plan Insurance Company	3333 Quality Drive	Rancho Cordova	CA	95670-7985	916-851-5000
80942	Voya Insurance And Annuity Company	5780 Powers Ferry Raod Nw	Atlanta	GA	30327-4390	770-980-5100
86509	Voya Retirement Insurance And Annuity Company	5780 Powers Ferry Road Nw	Atlanta	GA	30327-4390	770-980-5100
70319	Washington National Insurance Company	11825 N Pennsylvania St	Carmel	IN	46032	800-888-4918
64467	Wellcare Health Insurance Company Of Kentucky Inc	Po Box 31391	Tampa	FL	33631-3391	813-243-2974
83445	Wellcare Health Insurance Of Arizona Inc	8735 Henderson Rd Ren 2	Tampa	FL	33634	813-243-2974
10155	Wellcare Prescription Insurance Inc	8735 Henderson Ren 2	Tampa	FL	33634	813-243-2974
25011	Wesco Insurance Company	59 Maiden Lane 6th Floor	New York	NY	10038	212-220-7120
70335	West Coast Life Insurance Company	Po Box 2723	Birmingham	AL	35202-2723	205-268-1000
70483	Western And Southern Life Insurance Company	400 Broadway	Cincinnati	OH	45202-3312	513-629-1800
57711	Western Catholic Union	510 Main Street	Quincy	IL	62301-3941	217-223-9721
92622	Western Southern Life Assurance Company	400 Broadway	Cincinnati	OH	45202-3312	513-629-1800
85189	Western United Life Assurance Company	929 W Sprague	Spokane	WA	99210	603-224-2373
39845	Westport Insurance Corporation	Po Box 2991	Overland Park	KS	66201-1391	913-676-5200
62413	Wilcac Life Insurance Company	187 Danbury Road Riverview Bldg 3rd Fl	Wilton	CT	06897-4122	312-822-5000
65900	Wilco Life Insurance Company	11815 N Pennsylvania Street	Carmel	IN	46032	317-817-6400
57010	William Penn Association	709 Brighton Road	Pittsburgh	PA	15233-1805	412-231-2979
66133	Wilton Reassurance Company	187 Danbury Rd River Bldg 3fl	Wilton	CT	06897-4079	203-762-4400
60704	Wilton Reassurance Life Company Of New York	187 Danbury Rd Riverview Bldg 3rd Fl	Wilton	CT	06897	203-762-4400
65960	Windsor Life Insurance Company	1345 River Bend Dr Suite 100	Dallas	TX	75247	214-559-0850
56170	Woman's Life Insurance Society	1338 Military St	Port Huron	MI	48060-5020	810-985-5191
57320	Woodmen Of The World Life Insurance Society	1700 Farnam St	Omaha	NE	68102-2002	402-342-1890
88080	XI Life Insurance And Annuity Company	Seaview House 70 Seaview Ave	Stamford	CT	06902	314-275-5200
71323	Zale Life Insurance Company	Po Box 152762 Sta 5b-9	Irving	TX	75015	972-580-4499
16535	Zurich American Insurance Company	1400 American Ln Twr 1 19th Fl	Schaumburg	IL	60196-1056	847-605-6000
90557	Zurich American Life Insurance Company	3003 77th Ave SE	Merger Island	WA	98040	425-577-5118

Insurance Consumer Hotline

Contact DIFP's Insurance Consumer Hotline
if you have questions about your insurance policy
or to file a complaint against an
insurance company or agent:

difp.mo.gov

800-726-7390



DIFP

Department of Insurance,
Financial Institutions &
Professional Registration

Harry S Truman Building, Room 530
301 W. High St.
PO Box 690
Jefferson City, MO 65102

May 2016