

2014

Missouri

Life, Accident and Health Supplement Report

Statistics Section
April 2015



DIFP

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MISSOURI LIFE ACCIDENT & HEALTH SUPPLEMENT REPORT 2014

**Department of Insurance, Financial Institutions & Professional Registration
Statistics Section
April 2015**

PREFACE

The **Missouri Life, Accident & Health Supplement Report 2014** presents data collected by the Department of Insurance, Financial Institutions & Professional Registration from companies that file annual statement supplements for Missouri for 2014. This form is used to collect data in greater detail than reported in the 2014 Annual Statements. All life, health service corporations and fraternal companies are required to complete this form per 20 CSR 200-1.037, §374.040 RSMo., and §374.045 RSMo. Beginning in 1995, property and casualty companies were also required to complete the accident and health portion of the annual statement supplement for Missouri as an addendum to the supplement to page 19 of the annual statement.

The enclosed documentation, by company, provides information for each line of business specified in the annual statement supplement, with company profiles listed in alphabetical order. Charts have also been included in this publication, for each line of business, only if the line of business has five years of data to report. The first chart shows the total market share of the top 5 and top 10 companies, for the last five years. The second chart shows a total loss ratio, by line of business, for the last five years.

This publication also includes, Historical Trends, By Line of Business. This section provides historical data, by line of business, for the last ten years. Data collection for most of these lines of business started in 1993.

While every effort has been made to assure that all significant errors and omissions in the annual statement supplement data have been identified and resolved, the accuracy of the report depends on the accuracy of the information filed by each company.

The **Missouri Life, Accident & Health Supplement Report 2014** is published by the Statistics Section, Division of Market Regulation, Department of Insurance, Financial Institutions & Professional Registration. Additional copies can be received by sending a written request, along with payment of \$35.00 per copy, to the Department of Insurance, Financial Institutions & Professional Registration, P.O. Box 690, Jefferson City, MO 65102-0690. The Department of Insurance, Financial Institutions & Professional Registration also has a web site located at www.difp.mo.gov.

Other Publications

Available from the Missouri Department of Insurance, Financial Institutions & Professional Registration

The Department of Insurance, Financial Institutions & Professional Registration publishes the following reports. These reports are available by sending a written request along with \$35 to:

Department of Insurance, Financial Institutions & Professional Registration
P.O. Box 690
Jefferson City, MO 65102-0690

1. ***Missouri Complaint Index Report***
summary information: <http://insurance.mo.gov/consumers/complaints/compindx.php>
2. ***Missouri Department of Insurance Annual Report***
summary information: <http://difp.mo.gov/about.php>
3. ***Missouri Legal Malpractice (Closed Claim) Report***
summary information: <http://insurance.mo.gov/reports/legmal/>
4. ***Missouri Property & Casualty Supplement Data Report***
summary information: <http://insurance.mo.gov/reports/suppdata/>
5. ***Missouri Market Share Data***
summary information: <http://insurance.mo.gov/reports/mktshr/>
6. ***Missouri Medical Malpractice (Closed Claim) Report***
summary information: <http://insurance.mo.gov/reports/medmal/index.php>
7. ***Missouri Product Liability (Closed Claim) Report***
summary information: <http://insurance.mo.gov/reports/prodliab/>
8. ***Missouri Real Estate Malpractice (Closed Claim) Report***
summary information: <http://insurance.mo.gov/reports/remal/>
9. ***Mortgage Guaranty Report***
summary information: <http://insurance.mo.gov/reports/mortguar/>
10. ***Missouri Health Maintenance Organization Report***
summary information: <http://insurance.mo.gov/reports/hmo/>

Databases: For more information: <http://insurance.mo.gov/reports/index.php>

1. Medicare Supplement Experience Data
2. Commercial Liability Experience Data
3. Missouri **Zip Code Insurance Data** for:
 - Homeowners/Dwelling Fire,
 - Farmowners (dwelling only),
 - Mobile Home,
 - Earthquake, and
 - Private Passenger Automobile

Some data is available to the public for a fee by special request only. For additional information, contact the **Statistics Section at (573) 751-4126**.

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**SAMPLE COPY
OF
ANNUAL STATEMENT
SUPPLEMENT FOR MISSOURI
FOR YEAR ENDING
DECEMBER 31, 2014**



COMPANY NAME				NAIC GROUP NO.	NAIC COMPANY NO.
(1) LINE OF BUSINESS	(2) DIRECT PREMIUMS WRITTEN	(3) DIRECT PREMIUMS EARNED	(4) DIRECT DEFENSE & COST CONTAINMENT EXPENSE INCURRED	(5) DIRECT LOSSES PAID	(6) DIRECT LOSSES INCURRED
1. & 2. Fire & Allied Lines					
(a) Dwelling					
(b) Commercial					
(c) Farm					
3. Farmowners Multi-Peril					
4. (a) Home Owners Multi-Peril					
(b) Dwelling Owners Multi-Peril (ACV)					
5. Commercial Multi-Peril					
6. Mobile Homes					
7. Growing Crops & Private Crop					
8. Ocean Marine					
9. Inland Marine (Including Auto Cargo)					
10. Financial Guaranty					
11. Medical Malpractice Liability					
(a) Physicians and Surgeons					
(b) Dentists					
(c) Nurses					
(d) Hospitals					
(e) Managed Care Organization errors & omissions					
(f) Other					
12. Earthquake					
14. All Accident & Health (see reverse side)					
16. Direct Workers Compensation					
17. Other Liability					
(a) Bodily Injury & Property Damage					
(b) Warranty Programs/Service Contracts					
(c) Excess Workers Compensation					
18. Product Liability					
Bodily Injury & Property Damage					
19. (a) (1) Priv. Pass. Auto Lia. Bodily Injury					
(2) Priv. Pass. Auto Lia. Property Damage					
(3) Priv. Pass. Auto Medical Payments					
(4) Priv. Pass. Uninsured Motorist					
(5) Priv. Pass. Underinsured Motorist					
(6) Priv. Pass. Acc. Death & Disability/Dismemberment					
(b) (1) Comm. Auto Liability Bodily Injury					
(2) Comm. Auto Liability Property Damage					
(3) Comm. Auto Medical Payments					
(4) Comm. Auto Uninsured/Underinsured Motorist					
21. (a) (1) Priv. Pass. Auto Comprehensive					
(2) Priv. Pass. Auto Collision					
(b) (1) Comm. Auto Comprehensive					
(2) Comm. Auto Collision					
22. Aircraft					
23. Fidelity					
24. Surety					
25. Glass					
26. Burglary & Theft					
27. Boiler & Machinery					
28. (a) Credit Property (excluding V.S.I.)					
(b) Credit Casualty					
(c) Credit Unemployment					
(d) Vendor/Lenders Single Interest, Collateral Prot. etc.					
29. Mortgage Guaranty					
30. Title					
31. Professional Liability (excluding a & b)					
(a) Lawyers Malpractice					
(b) Real Estate Malpractice					
32. Umbrella					
33. Other Specific (specify)					
34. National Flood Insurance Program					
35. Federal Crop Insurance Corporation					
TOTALS ALL BUSINESS IN MISSOURI					
PLEASE PRINT - COMPANY REPRESENTATIVE				TELEPHONE NUMBER	

INSTRUCTIONS FOR ACCIDENT & HEALTH PORTION OF SUPPLEMENT TO PAGE 19 OF ANNUAL STATEMENT

- The break down for Accident & Health business has been expanded. All companies writing Accident & Health business will need to complete the additional information per the following outline.
- a) Number of Insureds as of December 31 of Report Year: For individual policies, the number of insureds must include dependents. For group policies, the number of insureds must equal the number of certificate holders, plus all dependents.
 - b) Comprehensive Medical Expense: This category includes major medical, comprehensive medical and other hospital-surgical-medical benefit plans designed to be the insured persons primary health benefit coverage. Do not include plans covering less than 50% of incurred expenses.
 - c) Limited Benefit: Includes vision, nursing care (other than long-term care), hospital indemnity and any other single service plan or program, not otherwise reported herein.
 - d) Small Employer (2-50 employees) (Line 5.1a): This term means major medical or comprehensive group medical expense insurance coverage that is subject to the group market provisions of the Federal Health Insurance Portability and Accountability Act (HIPAA).
 - e) Association (Line 5.1c): This term means major medical or comprehensive group medical expense insurance coverage sold to members of associations THAT IS NOT subject to the group market provisions of the Federal Health Insurance Portability and Accountability Act (HIPAA).
 - f) Small Employer (3-25 employees) (Line 7.1): This term means major medical or comprehensive group medical expense coverage that is subject to The Missouri Small Employer Health Insurance Availability Act.
 - g) Stop Loss: Include any premium for employer self-funded group health plan excess loss coverage, including any such coverage issued or provided through minimum premium plans or other self-funded health benefit plans.
 - h) Medicare Part D: Pursuant to the Medicare Modernization Act, companies writing prescription drug coverage, through Medicare Part D, must report their data on line numbers 4.13 and/or 5.13.
 - i) Medicare Advantage (Lines 4.14 and 5.14): A plan of coverage for health benefits under Medicare Part C as defined in Section 1859 found in Title IV, Subtitle A, Chapter 1 of P.L. 105-33.
 - j) Additional association information (lines 8.1 – 8.4): Report only business that offers coverage to associations that include **both** small (3-25 employees) and large employers. **Please refer to the instructions that were included in your packet for additional information.**

ACCIDENT & HEALTH INSURANCE INDIVIDUAL BUSINESS	NUMBER OF INSUREDS	DIRECT PREMIUMS WRITTEN	DIRECT PREMIUMS EARNED	DIVIDENDS PAID OR CREDITED ON DIRECT BUSINESS	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED
4.1) Comprehensive Medical Expense (see definition above)						
4.2) Medicare Supplement						
4.3) Long Term Care						
4.4) Specified Disease						
4.5) Accident Only						
4.6) Disability Income						
4.7) Dental						
4.8) Limited Benefit						
4.9) Short Term Credit Disability (less than 10 years)						
4.10) Long Term Credit Disability (Mortgage)						
4.11) Credit Unemployment						
4.12) Stop Loss						
4.13) Medicare Part D						
4.14 Medicare Advantage/Medicare PPO Product						
4.15) TOTAL INDIVIDUAL						
GROUP BUSINESS						
5.1) Comprehensive Medical Expense a) Small employer (2-50 employees)						
b) Large employer/union (over 50 employees)						
c) Association						
d) Discretionary						
e) Federal Employees (line 23.1)						
5.2) Medicare Supplement						
5.3) Long Term Care						
5.4) Specified Disease						
5.5) Accident Only						
5.6) Disability Income						
5.7) Dental						
5.8) Limited Benefit						
5.9) Short Term Credit Disability (less than 10 years)						
5.10) Long Term Credit Disability (Mortgage)						
5.11) Credit Unemployment						
5.12) Stop Loss						
5.13) Medicare Part D						
5.14 Medicare Advantage/Medicare PPO Product						
5.15) TOTAL GROUP						
6) ALL ACCIDENT & HEALTH						

ADDITIONAL SMALL EMPLOYER COMPREHENSIVE MEDICAL EXPENSE INFORMATION

	NUMBER OF INSUREDS	DIRECT PREMIUMS WRITTEN	DIRECT PREMIUMS EARNED	DIVIDENDS PAID OR CREDITED ON DIRECT BUSINESS	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED
7.1) Small employer (3-25 employees)						
7.2) Number of insured employers reported on Line 5.1a:						
7.3) Number of insured employers reported on Line 7.1:						

ADDITIONAL ASSOCIATION INFORMATION

	NUMBER OF INSUREDS	DIRECT PREMIUMS WRITTEN	DIRECT PREMIUMS EARNED	DIVIDENDS PAID OR CREDITED ON DIRECT BUSINESS	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED
8.1) Small employers (3-25 employees) in associations with rate differentials exceeding 20 percent.						
8.2) Small employers (3-25 employees) in associations with rate differentials NOT exceeding 20 percent.						
8.3) Large employers in association plans with rate differentials exceeding 20 percent						
8.4) Large employers in association plans with rate differentials NOT exceeding 20 percent)						
8.1a) Number of insured employers reported on Line 8.1:						
8.2a) Number of insured employers reported on Line 8.2:						
8.3a) Number of insured employers reported on Line 8.3:						
8.4a) Number of insured employers reported on Line 8.4:						

Explanation if premiums are reported, but no insureds:

DEFINITION OF TERMS

Life Insurance

Number Of Insureds: For individual policies, the number of insureds must include dependents. For group policies, the number of insureds must equal the number of certificate holders plus all dependents.

Market Share: The dollar amount of direct premium or annuity considerations by company divided by the total amount of direct premium and annuity considerations industry-wide for the particular line of business being analyzed, expressed as a percentage.

Rank by Market Share: The relative position a company attained in the data year compared to all companies reporting premiums (or annuity considerations) for each line of business. Rankings are based on a descending order of market share, i.e., the company with the largest market share is given the ranking of **1 (one)**.

Direct Premiums: The dollar amount charged when a policyholder contracts for life insurance coverage before reinsurance has been ceded and/or assumed. Rules of life insurance accounting require reporting premiums actually collected.

Annuity Considerations: Single payment or periodic payments that are made to purchase an annuity. "Consideration" is a term from contract law for payment given by one party to obligate the other to performance specified by contract.

Dividends Paid: The dollar amount paid to policyholders under participating agreements. These dividends are paid to policyholders after coverage has expired for which they have paid premium. Dividends paid to company stockholders are not included.

Direct Claims and Benefits Paid: The dollar amount paid in performance of obligations imposed by life or annuity contracts including death benefits, matured endowments, annuity benefits, surrender values and other claims. Includes amounts paid during the current year for obligations incurred in prior years but not obligations to be paid in future years. This is a cash flow item only and not a measure of the profitability or the cost of current coverages.

Life Insurance in Force: The value of life insurance in force at year end, which is equal to the amount of insurance in force the previous year plus new contracts issued less contracts ceased during the year.

Benefits Ratio: The dollar amount of direct claims and benefits paid plus the dollar amount of direct dividends paid divided by the dollar amount of direct premium and/or annuity considerations for the particular line of business being analyzed, expressed as a percentage. This is an accounting representation of the portion of each premium dollar which is needed to honor a company's promise to pay claims, benefits, and/or dividends.

Cash Flow Loss Ratio: The dollar amount of direct claims and benefits paid divided by the dollar amount of direct premium and/or annuity considerations written for a particular line of business being analyzed, expressed as a percentage.

Whole Life: A life insurance contract arrangement by which the insured person, upon payment of premium, is guaranteed that upon death, a named beneficiary will receive a stated amount. Though

legally whole life contracts are nondivisible entities, they continue to be explained as a combination of "term insurance protection" and "savings". A policyholder may borrow from the insurer an amount up to the cash value, at a contractual rate of interest, using the cash value as collateral. Premiums for a whole life policy may be paid over the life of the insured or for a limited period during which the higher premium charged pays up the policy.

Term Life: Life insurance which stays in effect for only a specified, limited period. If an insured dies within that period, the beneficiary receives the death payments. If the insured survives, the policy ends and the beneficiary receives nothing.

Universal Life: A life insurance policy under which (1) premiums are flexible, not fixed; (2) protection is adjustable, not fixed; and (3) insurance company expenses and other charges are specifically disclosed to a purchaser.

Graded Death Benefit: A death payment that increases with the age of an insured. Graded benefits may increase gradually and then level off, or may increase sharply before becoming level.

Credit Life: Insurance issued to a creditor to cover the life of a debtor for an outstanding loan. If the debtor dies prior to repayment of the debt, the policy will pay off the balance of the amount outstanding.

Variable Life: Any individual policy which provides for life insurance the amount or duration of which varies according to the investment experience of any separate account(s) established and maintained by the insurer as to the policy pursuant to section 376.309, RSMo of the insurance laws of the state of domicile of a foreign or alien insurer.

Annuities: Contract sold by insurance companies that pays a periodic income benefit for the life of the person (the annuitant) purchasing the contract, or for a specified length of time.

Ordinary: An agreement by an insurer guaranteeing that a specific sum of money will be paid in the future, usually as monthly income, to the annuitant.

Variable: An annuity in which premium payments are used to purchase accumulation units, their number depending on the value of each unit. The value of a unit is determined by the value of the portfolio of stocks in which the insurance company invests the premiums.

Modified Guaranteed: Deferred annuity contract, the underlying assets of which are held in a separate account and the values of which are guaranteed if held for specified periods. It contains nonforfeiture values that are based upon a market-value adjustment formula if held for shorter periods. This formula may or may not reflect the value of assets held in the separate account. The assets underlying the contract must be in a separate account during the period when the contract holder can surrender the contract.

Equity Indexed: Deferred annuity contract whose values are based in any way on the developing value of a financial index, such as the S&P 500, but which has minimum values determined by the nonforfeiture law for deferred annuities issued in this state.

Deposit-Type Funds: Premiums, annuity considerations, deposits, and other annuity income not reported on previous lines as direct premiums or annuity considerations, for which individual annuitants can be identified as Missouri residents. This applies to contracts issued on an individual or group basis.

Other Considerations: Unallocated annuity considerations and other unallocated deposits which incorporate mortality or morbidity risk.

DEFINITION OF TERMS

Accident & Health

Number Of Insureds: For individual policies, the number of insured must include dependents. For group policies, the number of insureds must equal the number of certificate holders plus all dependents.

Market Share: The dollar amount of direct premiums written by company divided by the total amount of direct premiums written industry-wide for the particular line of business being analyzed, expressed as a percentage.

Rank by Market Share: The relative position a company attained in the data year to all companies reporting premiums for each line of business. Rankings are based on a descending order of market share, i.e., the company with the largest market share is given the ranking of 1.

Direct Premiums Written: Amount charged when a policyholder contracts for insurance coverage before reinsurance has been ceded and/or assumed.

Direct Premiums Earned: The part of premium attributable to the coverage already provided in a given period before reinsurance has been ceded and/or assumed.

Dividends Paid: The dollar amount paid to policyholders under participating agreements. These dividends are paid to policyholders after coverage has expired for which they have paid premium. Dividends paid to company stockholders are not included.

Direct Losses Paid: The sum of all payments made during the year for the benefit of insurance claimants, before reinsurance has been ceded and/or assumed. These payments include amounts paid in the current year for claims arising from coverage in prior years and exclude amounts which will be paid in future years for claims arising from the current year. Hence, this item is not a measure of the actual cost of current coverages, but only of current cash flows.

Direct Losses Incurred: The sum of direct losses paid plus an estimate at the close of the year of the amounts to be paid in the future for all claims arising from the current and all prior years, minus the corresponding estimate made at the close of business for the preceding year. Incurred losses reported include estimated amounts unpaid for incurred-but-not-reported (IBNR) claims.

Loss Ratio: The dollar amount of direct losses incurred divided by the dollar amount of premiums earned for the particular line of business being analyzed, expressed as a percentage. This is an accounting representation of the portion of each premium dollar which is needed to honor a company's promise to pay claims.

Cash Flow Loss Ratio: The dollar amount of direct losses paid divided by the dollar amount of direct premiums written for a particular line of business being analyzed, expressed as a percentage.

Medical Expense: A form of health insurance that provides benefits for medical, surgical, and hospital expenses.

Small Employer (2 – 50 employees) or (3 – 25 employees): Major medical or comprehensive group medical expense insurance coverage that is subject to the group market provisions of the Federal Health Insurance Portability and Accountability Act (HIPAA).

Small Employer (3 – 25 employees): Major medical or comprehensive group medical expense coverage that is subject to The Missouri Small Employer Health Insurance Availability Act.

Medicare Supplement: A group or individual policy of accident and sickness insurance or a subscriber contract of hospital and medical service associations or health maintenance organizations, other than a policy issued pursuant to a contract under Section 1876 or Section 1833 of the federal Social Security Act, which is advertised, marketed or designed primarily as a supplement to reimbursements under Medicare for the hospital, medical or surgical expenses of persons eligible for Medicare.

Long Term Care: Any policy, contract, certificate, evidence of coverage or rider advertised, marketed, offered or designed to provide coverage for not less than 12 consecutive months for each covered person on an expense incurred, indemnity, prepaid or other basis; for one or more necessary or medically necessary diagnostic, preventive, therapeutic, rehabilitative, maintenance of personal care services, provided in a setting other than an acute care unit of a hospital. Such term includes group and individual annuities and life insurance policies or riders which provide directly or which supplement long-term care insurance. Such term also includes a policy or rider which provides for payment of benefits based upon cognitive impairment or the loss of functional capacity.

Specified Disease: A policy for certain specified diseases only, such as cancer, heart attacks, scarlet fever, smallpox, polio, tetanus, etc.

Accident Only: A form of health insurance against loss by bodily injury.

Disability Income: A form of health insurance that provides periodic payments to replace income, actually or presumptively lost, when the insured is unable to work as a result of sickness or injury.

Limited Benefit: Policies that are not otherwise described herein and which pay benefits only for specified perils, in contrast to those paying for all accident and sickness perils.

Short Term Credit Disability: Insurance on a debtor to provide indemnity payments becoming due on a specific loan or other credit transaction while the debtor is disabled for durations of less than 10 years.

Long Term Credit Disability (Mortgage): Insurance on a debtor to provide indemnity payments becoming due on a specific loan or other credit transaction while the debtor is disabled for durations of 10 years or more.

Credit Unemployment: Insurance on a debtor to provide indemnity payments becoming due on a specific loan or other transaction on credit when the debtor is involuntarily unemployed.

Stop Loss: A policy, certificate, contract endorsement, attachments, amendments or other modifications to that contract, which protects an employer, trustee, or association against an aggregate amount of claims over a period, by insuring against losses of an employer's self-funded health plan or losses in excess of a specified amount or percentage of the earned premium income.

Medicare Part D: Optional prescription drug benefits provided through Medicare.

Medicare Advantage/Medicare PPO Product: A plan of coverage for health benefits under Medicare Part C as defined in Section 1859 found in Title IV, Subtitle A, Chapter 1 of P.L. 105-33.

**HISTORICAL TRENDS
BY
LINE OF BUSINESS**

2005- 2014

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2005 - 2014

INDIVIDUAL WHOLE LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	\$701,647,462	\$1,237,629,495	\$308,194,063	176.39%	220.31%	-7.79%
2006	\$725,236,838	\$788,864,126	\$310,866,850	108.77%	151.64%	3.36%
2007	\$694,747,666	\$790,985,364	\$319,678,240	113.85%	159.87%	-4.20%
2008	\$748,437,727	\$736,438,264	\$338,046,133	98.40%	143.56%	7.73%
2009	\$799,312,076	\$774,801,316	\$307,533,931	96.93%	135.41%	6.80%
2010	\$758,779,078	\$816,381,087	\$303,342,750	107.59%	147.57%	-5.07%
2011	\$786,350,923	\$863,513,981	\$299,868,378	109.81%	147.95%	3.63%
2012	\$800,035,507	\$1,046,845,286	\$295,802,034	130.85%	167.82%	1.74%
2013	\$755,530,524	\$855,022,454	\$273,724,432	113.17%	149.40%	-5.56%
2014	\$729,182,063	\$818,993,472	\$281,953,922	112.32%	150.98%	-3.49%

INDIVIDUAL TERM LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	\$346,852,356	\$259,159,296	\$8,750,340	74.72%	77.24%	-0.15%
2006	\$324,914,256	\$205,976,421	\$9,376,107	63.39%	66.28%	-6.32%
2007	\$425,122,250	\$261,285,814	\$9,199,275	61.46%	63.63%	30.84%
2008	\$395,958,904	\$290,161,126	\$8,651,368	73.28%	75.47%	-6.86%
2009	\$423,071,586	\$304,322,036	\$8,376,438	71.93%	73.91%	6.85%
2010	\$439,557,425	\$297,048,781	\$9,068,723	67.58%	69.64%	3.90%
2011	\$457,331,590	\$360,743,348	\$9,032,450	78.88%	80.86%	4.04%
2012	\$459,199,454	\$284,546,888	\$9,327,670	61.97%	64.00%	0.41%
2013	\$486,256,025	\$284,136,851	\$9,019,426	58.43%	60.29%	5.89%
2014	\$484,969,737	\$303,835,016	\$8,678,012	62.65%	64.44%	-0.26%

INDIVIDUAL UNIVERSAL LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	\$504,117,494	\$348,497,145	\$5,165,009	69.13%	70.15%	-8.70%
2006	\$507,239,598	\$394,254,964	\$4,264,290	77.73%	78.57%	0.62%
2007	\$515,700,108	\$341,779,305	\$4,735,773	66.27%	67.19%	1.67%
2008	\$506,318,432	\$538,538,821	\$4,688,405	106.36%	107.29%	-1.82%
2009	\$536,202,703	\$501,958,628	\$4,796,339	93.61%	94.51%	5.90%
2010	\$565,873,745	\$539,744,964	\$4,768,418	95.38%	96.23%	5.53%
2011	\$568,381,773	\$446,012,031	\$3,756,845	78.47%	79.13%	0.44%
2012	\$584,005,588	\$578,379,507	\$4,448,899	99.04%	99.80%	2.75%
2013	\$677,869,479	\$711,940,887	\$10,770,507	105.03%	106.62%	16.07%
2014	\$657,667,003	\$852,420,020	\$10,606,141	129.61%	131.23%	-2.98%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2005 - 2014

INDIVIDUAL GRADED DEATH BENEFITS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	\$9,615,705	\$8,308,272	\$179,856	86.40%	88.27%	-5.94%
2006	\$8,937,343	\$8,483,380	\$162,029	94.92%	96.73%	-7.05%
2007	\$23,472,241	\$9,939,838	\$34,632	42.35%	42.49%	162.63%
2008	\$8,864,756	\$7,687,584	\$29,669	86.72%	87.06%	-62.23%
2009	\$8,757,712	\$6,806,522	\$43,061	77.72%	78.21%	-1.21%
2010	\$9,644,719	\$8,060,521	\$40,640	83.57%	84.00%	10.13%
2011	\$10,099,031	\$6,625,480	\$34,471	65.61%	65.95%	4.71%
2012	\$9,625,013	\$10,564,560	\$31,394	109.76%	110.09%	-4.69%
2013	\$10,092,708	\$7,830,401	\$27,778	77.58%	77.86%	4.86%
2014	\$10,423,282	\$7,318,417	\$22,086	70.21%	70.42%	3.28%

INDIVIDUAL CREDIT LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	\$4,054,966	\$2,669,454	\$0	65.83%	65.83%	22.97%
2006	\$4,866,381	\$1,681,669	\$0	34.56%	34.56%	20.01%
2007	\$1,789,474	\$1,088,251	\$0	60.81%	60.81%	-63.23%
2008	\$1,547,031	\$1,128,422	\$0	72.94%	72.94%	-13.55%
2009	\$1,261,983	\$924,148	\$0	73.23%	73.23%	-18.43%
2010	\$1,354,198	\$898,378	\$0	66.34%	66.34%	7.31%
2011	\$1,270,595	\$660,841	\$0	52.01%	52.01%	-6.17%
2012	\$1,235,586	\$527,394	\$0	42.68%	42.68%	-2.76%
2013	\$1,216,284	\$633,652	\$0	52.10%	52.10%	-1.56%
2014	\$1,150,748	\$587,641	\$0	51.07%	51.07%	-5.39%

INDIVIDUAL VARIABLE LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	\$264,276,576	\$353,997,068	\$3,668,394	133.95%	135.34%	-0.71%
2006	\$268,013,253	\$204,479,712	\$3,054,607	76.29%	77.43%	1.41%
2007	\$247,583,451	\$187,770,718	\$3,803,419	75.84%	77.38%	-7.62%
2008	\$277,320,633	\$206,589,636	\$6,038,403	74.49%	76.67%	12.01%
2009	\$240,292,022	\$179,561,163	\$6,092,383	74.73%	77.26%	-13.35%
2010	\$177,275,171	\$171,285,619	\$3,860,704	96.62%	98.80%	-26.23%
2011	\$166,464,971	\$207,194,066	\$3,502,166	124.47%	126.57%	-6.10%
2012	\$150,126,810	\$213,260,154	\$3,939,903	142.05%	144.68%	-9.81%
2013	\$154,021,510	\$193,664,071	\$4,227,032	125.74%	128.48%	2.59%
2014	\$190,430,914	\$253,784,069	\$4,512,315	133.27%	135.64%	23.64%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2005 - 2014

INDIVIDUAL ORDINARY ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	\$1,212,579,611	\$1,133,952,482	\$849,961	93.52%	93.59%	0.32%
2006	\$1,089,198,163	\$1,374,264,980	\$852,692	126.17%	126.25%	-10.18%
2007	\$1,079,427,402	\$1,560,890,843	\$53,486,559	144.60%	149.56%	-0.90%
2008	\$1,631,861,118	\$1,466,679,173	\$51,748,396	89.88%	93.05%	51.18%
2009	\$1,881,745,967	\$1,193,717,953	\$26,323,356	63.44%	64.84%	15.31%
2010	\$1,309,778,605	\$1,144,776,801	\$31,444,836	87.40%	89.80%	-30.40%
2011	\$1,192,968,099	\$1,258,219,180	\$34,403,385	105.47%	108.35%	-8.92%
2012	\$1,498,421,322	\$1,202,769,908	\$33,382,396	80.27%	82.50%	25.60%
2013	\$820,481,192	\$1,231,817,167	\$36,978,880	150.13%	154.64%	-45.24%
2014	\$760,725,605	\$1,314,658,911	\$39,970,327	172.82%	178.07%	-7.28%

INDIVIDUAL VARIABLE ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	\$1,048,332,179	\$827,719,273	\$47,621,403	78.96%	83.50%	-5.94%
2006	\$1,088,966,954	\$1,009,354,714	\$45,876,413	92.69%	96.90%	3.88%
2007	\$1,522,786,782	\$1,225,527,244	\$641,646	80.48%	80.52%	39.84%
2008	\$1,543,627,079	\$1,082,655,878	\$710,225	70.14%	70.18%	1.37%
2009	\$1,582,794,395	\$889,922,798	\$656,824	56.22%	56.27%	2.54%
2010	\$2,487,777,384	\$1,237,313,379	\$415,628	49.74%	49.75%	57.18%
2011	\$3,230,892,805	\$1,576,113,885	\$494,908	48.78%	48.80%	29.87%
2012	\$2,687,721,551	\$1,680,738,736	\$568,899	62.53%	62.56%	-16.81%
2013	\$3,471,380,983	\$2,117,973,913	\$544,165	61.01%	61.03%	29.16%
2014	\$3,640,759,573	\$2,683,168,752	\$576,892	73.70%	73.71%	4.88%

INDIVIDUAL MODIFIED GUARANTEED ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	\$19,308,562	\$18,457,937	\$0	95.59%	95.59%	-28.75%
2006	\$31,764,685	\$25,070,263	\$0	78.92%	78.92%	64.51%
2007	\$48,616,121	\$43,945,474	\$0	90.39%	90.39%	53.05%
2008	\$39,764,892	\$13,353,309	\$0	33.58%	33.58%	-18.21%
2009	\$40,813,426	\$26,731,280	\$0	65.50%	65.50%	2.64%
2010	\$12,197,132	\$15,685,937	\$0	128.60%	128.60%	-70.11%
2011	\$12,101,438	\$43,843,642	\$0	362.30%	362.30%	-0.78%
2012	\$9,937,661	\$41,620,510	\$0	418.82%	418.82%	-17.88%
2013	\$7,089,932	\$25,807,169	\$0	364.00%	364.00%	-28.66%
2014	\$6,632,131	\$29,208,591	\$0	440.41%	440.41%	-6.46%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2005 - 2014

INDIVIDUAL EQUITY INDEXED ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	\$321,080,132	\$69,014,616	\$0	21.49%	21.49%	20.16%
2006	\$446,186,722	\$134,225,653	\$0	30.08%	30.08%	38.96%
2007	\$428,750,802	\$154,362,112	\$0	36.00%	36.00%	-3.91%
2008	\$435,444,489	\$211,062,150	\$0	48.47%	48.47%	1.56%
2009	\$560,333,304	\$299,230,120	\$0	53.40%	53.40%	28.68%
2010	\$566,551,393	\$321,163,131	\$0	56.69%	56.69%	1.11%
2011	\$569,608,781	\$313,033,675	\$0	54.96%	54.96%	0.54%
2012	\$660,252,499	\$351,376,494	\$0	53.22%	53.22%	15.91%
2013	\$825,068,718	\$347,149,984	\$0	42.08%	42.08%	24.96%
2014	\$1,257,021,160	\$395,437,039	\$0	31.46%	31.46%	52.35%

INDIVIDUAL DEPOSIT-TYPE FUNDS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	\$100,971,117	\$66,680,404	\$101,959	66.04%	66.14%	4.22%
2006	\$91,593,260	\$71,457,947	\$42,509	78.02%	78.06%	-9.29%
2007	\$96,311,198	\$52,897,047	\$84,040	54.92%	55.01%	5.15%
2008	\$82,238,597	\$48,286,363	\$114,856	58.71%	58.85%	-14.61%
2009	\$91,432,950	\$34,187,288	\$97,555	37.39%	37.50%	11.18%
2010	\$102,674,813	\$36,662,224	\$74,101	35.71%	35.78%	12.30%
2011	\$147,958,412	\$46,172,956	\$51,646	31.21%	31.24%	44.10%
2012	\$113,713,896	\$41,737,183	\$15,307	36.70%	36.72%	-23.14%
2013	\$122,821,821	\$37,761,413	\$0	30.74%	30.74%	8.01%
2014	\$86,004,822	\$43,516,745	\$0	50.60%	50.60%	-29.98%

INDIVIDUAL OTHER CONSIDERATIONS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	\$448,897,065	\$529,386,474	\$177	117.93%	117.93%	-9.51%
2006	\$519,929,434	\$547,251,323	\$85	105.25%	105.25%	15.82%
2007	\$523,533,060	\$469,141,807	\$127	89.61%	89.61%	0.69%
2008	\$421,007,575	\$376,030,181	\$133	89.32%	89.32%	-19.58%
2009	\$172,110,079	\$283,964,187	\$139	164.99%	164.99%	-59.12%
2010	\$123,482,526	\$309,688,784	\$146	250.80%	250.80%	-28.25%
2011	\$146,503,239	\$337,569,411	\$152	230.42%	230.42%	18.64%
2012	\$116,025,769	\$341,407,909	\$158	294.25%	294.25%	-20.80%
2013	\$108,285,299	\$442,318,808	\$164	408.48%	408.48%	-6.67%
2014	\$94,471,695	\$397,965,125	\$0	421.25%	421.25%	-12.76%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2005 - 2014

GROUP WHOLE LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	\$48,687,415	\$79,016,263	\$75,575	162.29%	162.45%	1.93%
2006	\$33,344,915	\$195,331,633	\$64,850	585.79%	585.99%	-31.51%
2007	\$31,286,221	\$238,746,197	\$75,377	763.10%	763.34%	-6.17%
2008	\$34,361,533	\$143,596,796	\$269,837	417.90%	418.69%	9.83%
2009	\$33,265,813	\$256,477,980	\$20,515	771.00%	771.06%	-3.19%
2010	\$73,423,631	\$214,052,894	\$827,390	291.53%	292.66%	120.72%
2011	\$40,851,047	\$297,389,377	\$7,936	727.98%	728.00%	-44.36%
2012	\$43,223,282	\$133,327,424	\$18,881	308.46%	308.51%	5.81%
2013	\$44,471,778	\$67,139,980	\$38,790	150.97%	151.06%	2.89%
2014	\$47,375,128	\$85,366,637	\$72,007	180.19%	180.34%	6.53%

GROUP TERM LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	\$376,714,634	\$397,857,704	\$1,296,566	105.61%	105.96%	10.63%
2006	\$429,762,613	\$358,404,593	\$1,551,526	83.40%	83.76%	14.08%
2007	\$431,403,454	\$359,258,987	\$1,514,546	83.28%	83.63%	0.38%
2008	\$441,547,932	\$389,417,306	\$1,921,557	88.19%	88.63%	2.35%
2009	\$455,540,029	\$489,986,143	\$1,468,996	107.56%	107.88%	3.17%
2010	\$385,905,526	\$439,920,936	\$1,057,661	114.00%	114.27%	-15.29%
2011	\$447,738,187	\$523,710,194	\$1,506,242	116.97%	117.30%	16.02%
2012	\$449,567,475	\$372,423,531	\$1,582,466	82.84%	83.19%	0.41%
2013	\$461,332,940	\$410,753,431	\$959,139	89.04%	89.24%	2.62%
2014	\$473,735,764	\$378,880,189	\$1,702,453	79.98%	80.34%	2.69%

GROUP UNIVERSAL LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	\$31,283,999	\$30,446,603	\$25,564	97.32%	97.40%	-12.09%
2006	\$29,301,961	\$36,623,309	\$69,924	124.99%	125.22%	-6.34%
2007	\$29,674,076	\$29,573,775	\$54,621	99.66%	99.85%	1.27%
2008	\$27,685,127	\$43,898,383	\$59,145	158.56%	158.78%	-6.70%
2009	\$27,944,222	\$81,431,567	\$57,450	291.41%	291.61%	0.94%
2010	\$22,774,494	\$43,994,485	\$0	193.17%	193.17%	-18.50%
2011	\$31,832,669	\$51,013,309	\$56,713	160.25%	160.43%	39.77%
2012	\$48,872,170	\$241,864,937	\$19,473	494.89%	494.93%	53.53%
2013	\$77,757,547	\$265,174,721	\$32,009	341.03%	341.07%	59.10%
2014	\$67,546,946	\$258,151,447	\$60,805	382.18%	382.27%	-13.13%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2005 - 2014

GROUP GRADED DEATH BENEFITS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	\$5,742,761	\$5,271,944	\$0	91.80%	91.80%	-19.85%
2006	\$6,078,944	\$5,664,078	\$0	93.18%	93.18%	5.85%
2007	\$6,804,008	\$4,996,951	\$0	73.44%	73.44%	11.93%
2008	\$6,688,145	\$4,542,822	\$0	67.92%	67.92%	-1.70%
2009	\$6,536,371	\$5,226,765	\$0	79.96%	79.96%	-2.27%
2010	\$6,442,118	\$5,515,759	\$0	85.62%	85.62%	-1.44%
2011	\$6,579,972	\$5,041,623	\$0	76.62%	76.62%	2.14%
2012	\$6,778,410	\$29,722,021	\$0	438.48%	438.48%	3.02%
2013	\$9,521,830	\$20,030,580	\$0	210.36%	210.36%	40.47%
2014	\$8,869,181	\$19,448,194	\$0	219.28%	219.28%	-6.85%

GROUP CREDIT LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	\$34,553,971	\$15,962,140	\$43,284	46.19%	46.32%	1.87%
2006	\$31,965,380	\$16,229,948	\$28,318	50.77%	50.86%	-7.49%
2007	\$34,865,411	\$16,000,567	\$14,676	45.89%	45.93%	9.07%
2008	\$28,058,128	\$16,504,778	\$29,790	58.82%	58.93%	-19.52%
2009	\$20,030,083	\$13,839,317	\$0	69.09%	69.09%	-28.61%
2010	\$18,951,964	\$14,064,472	\$20,835	74.21%	74.32%	-5.38%
2011	\$18,693,496	\$12,039,223	\$0	64.40%	64.40%	-1.36%
2012	\$19,441,996	\$10,086,360	\$17,195	51.88%	51.97%	4.00%
2013	\$18,284,588	\$10,102,456	\$0	55.25%	55.25%	-5.95%
2014	\$19,008,688	\$9,917,443	\$0	52.17%	52.17%	3.96%

GROUP VARIABLE LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	\$20,486,416	\$20,592,546	\$3,748	100.52%	100.54%	-48.60%
2006	\$22,475,590	\$19,826,088	\$2,623	88.21%	88.22%	9.71%
2007	\$140,088,224	\$20,329,605	\$7,434	14.51%	14.52%	523.29%
2008	\$20,806,062	\$68,233,492	\$6,875	327.95%	327.98%	-85.15%
2009	\$18,108,043	\$60,643,235	\$11,903	334.90%	334.96%	-12.97%
2010	\$13,744,813	\$23,437,707	\$15,512	170.52%	170.63%	-24.10%
2011	\$16,235,622	\$23,322,145	\$16,109	143.65%	143.75%	18.12%
2012	\$10,023,961	\$25,609,049	\$4,605	255.48%	255.52%	-38.26%
2013	\$11,089,927	\$28,180,830	\$9,373	254.11%	254.20%	10.63%
2014	\$18,608,285	\$26,580,443	\$17,789	142.84%	142.94%	67.79%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2005 - 2014

GROUP ORDINARY ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	\$589,733,120	\$1,383,275,797	\$554,174	234.56%	234.65%	-26.27%
2006	\$497,524,140	\$765,071,081	\$469,820	153.78%	153.87%	-15.64%
2007	\$520,287,792	\$519,994,112	\$6,621,363	99.94%	101.22%	4.58%
2008	\$784,092,407	\$690,989,009	\$8,208,130	88.13%	89.17%	50.70%
2009	\$526,376,668	\$523,939,409	\$1,467,933	99.54%	99.82%	-32.87%
2010	\$377,742,889	\$354,147,826	\$3,527,400	93.75%	94.69%	-28.24%
2011	\$443,394,917	\$371,677,173	\$4,816,386	83.83%	84.91%	17.38%
2012	\$1,286,599,473	\$569,582,297	\$4,885,938	44.27%	44.65%	190.17%
2013	\$1,215,358,820	\$445,542,674	\$5,670,377	36.66%	37.13%	-5.54%
2014	\$1,250,302,248	\$518,116,456	\$7,108,176	41.44%	42.01%	2.88%

GROUP VARIABLE ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	\$551,621,191	\$489,854,581	\$4,359,578	88.80%	89.59%	1.20%
2006	\$767,946,981	\$563,959,933	\$4,995,914	73.44%	74.09%	39.22%
2007	\$882,713,398	\$718,594,840	\$37,202	81.41%	81.41%	14.94%
2008	\$897,918,963	\$747,341,043	\$0	83.23%	83.23%	1.72%
2009	\$547,337,447	\$511,661,999	\$1,946	93.48%	93.48%	-39.04%
2010	\$461,435,583	\$634,639,714	\$0	137.54%	137.54%	-15.69%
2011	\$469,744,128	\$695,938,740	\$0	148.15%	148.15%	1.80%
2012	\$611,769,937	\$674,865,198	\$0	110.31%	110.31%	30.23%
2013	\$775,270,229	\$725,001,321	\$2,172	93.52%	93.52%	26.73%
2014	\$834,068,124	\$820,780,376	\$2,897	98.41%	98.41%	7.58%

GROUP MODIFIED GUARANTEED ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	\$31,835,305	\$31,978,752	\$0	100.45%	100.45%	-55.55%
2006	\$35,880,969	\$40,451,597	\$0	112.74%	112.74%	12.71%
2007	\$145,866,166	\$139,370,859	\$0	95.55%	95.55%	306.53%
2008	\$236,852,631	\$6,487,727	\$0	2.74%	2.74%	62.38%
2009	\$76,788,865	\$28,793,626	\$0	37.50%	37.50%	-67.58%
2010	\$17,091,150	\$115,767,079	\$0	677.35%	677.35%	-77.74%
2011	\$10,975,950	\$26,981,758	\$0	245.83%	245.83%	-35.78%
2012	\$860,724	\$19,799,074	\$0	2300.28%	2300.28%	-92.16%
2013	\$5,860,842	\$14,890,899	\$0	254.07%	254.07%	580.92%
2014	\$3,103,215	\$22,285,399	\$0	718.14%	718.14%	-47.05%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2005 - 2014

GROUP EQUITY INDEXED ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	\$96,677,488	\$14,885,329	\$0	15.40%	15.40%	173.24%
2006	\$16,182,035	\$12,902,183	\$0	79.73%	79.73%	-83.26%
2007	\$18,796,075	\$21,419,128	\$0	113.96%	113.96%	16.15%
2008	\$14,724,952	\$41,748,247	\$0	283.52%	283.52%	-21.66%
2009	\$20,181,148	\$23,140,567	\$0	114.66%	114.66%	37.05%
2010	\$5,545,801	\$27,415,516	\$0	494.35%	494.35%	-72.52%
2011	\$7,655,126	\$30,004,800	\$0	391.96%	391.96%	38.03%
2012	\$3,875,811	\$32,528,069	\$0	839.26%	839.26%	-49.37%
2013	\$2,063,163	\$29,552,692	\$0	1432.40%	1432.40%	-46.77%
2014	\$10,878,121	\$24,703,135	\$0	227.09%	227.09%	427.25%

GROUP DEPOSIT-TYPE FUNDS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	\$758,951,112	\$215,137,062	\$0	28.35%	28.35%	-2.60%
2006	\$803,890,545	\$424,445,420	\$0	52.80%	52.80%	5.92%
2007	\$632,677,212	\$236,549,654	\$0	37.39%	37.39%	-21.30%
2008	\$638,626,738	\$176,877,540	\$0	27.70%	27.70%	0.94%
2009	\$438,035,129	\$223,147,429	\$0	50.94%	50.94%	-31.41%
2010	\$366,117,028	\$47,704,800	\$0	13.03%	13.03%	-16.42%
2011	\$440,123,270	\$62,217,325	\$0	14.14%	14.14%	20.21%
2012	\$628,330,497	\$66,943,569	\$0	10.65%	10.65%	42.76%
2013	\$771,451,359	\$74,484,253	\$0	9.66%	9.66%	22.78%
2014	\$906,292,397	\$90,102,664	\$0	9.94%	9.94%	17.48%

GROUP OTHER CONSIDERATIONS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	\$829,544,819	\$486,823,694	\$1,718	58.69%	58.69%	22.23%
2006	\$1,295,029,723	\$1,620,116,075	\$6,042	125.10%	125.10%	56.11%
2007	\$752,113,800	\$523,935,827	\$433,229	69.66%	69.72%	-41.92%
2008	\$704,136,082	\$547,999,977	\$361,938	77.83%	77.88%	-6.38%
2009	\$897,667,166	\$400,903,559	\$289,300	44.66%	44.69%	27.48%
2010	\$912,689,265	\$983,015,495	\$167,935	107.71%	107.72%	1.67%
2011	\$908,840,653	\$1,132,886,816	\$1,574	124.65%	124.65%	-0.42%
2012	\$906,653,658	\$1,363,028,699	\$2,430	150.34%	150.34%	-0.24%
2013	\$992,689,149	\$907,473,876	\$0	91.42%	91.42%	9.49%
2014	\$974,728,559	\$1,310,530,841	\$0	134.45%	134.45%	-1.81%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2005 - 2014

INDIVIDUAL COMPREHENSIVE MEDICAL EXPENSE

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	\$322,885,920	\$223,475,978	69.21%	\$319,913,653	\$215,428,857	67.34%	6.48%
2006	\$328,970,770	\$232,737,475	70.75%	\$336,358,147	\$232,951,409	69.26%	1.88%
2007	\$355,794,204	\$252,338,433	70.92%	\$347,742,236	\$255,724,919	73.54%	8.15%
2008	\$370,646,228	\$269,723,548	72.77%	\$370,337,030	\$264,857,277	71.52%	4.17%
2009	\$383,717,305	\$277,701,460	72.37%	\$379,320,792	\$268,794,687	70.86%	3.53%
2010	\$403,756,711	\$278,284,429	68.92%	\$404,165,742	\$276,889,791	68.51%	5.22%
2011	\$403,540,418	\$304,853,227	75.54%	\$393,273,014	\$305,857,550	77.77%	-0.05%
2012	\$414,007,266	\$324,023,037	78.27%	\$423,602,580	\$325,668,927	76.88%	2.59%
2013	\$438,556,358	\$349,105,794	79.60%	\$441,259,579	\$352,000,915	79.77%	5.93%
2014	\$917,829,288	\$836,198,409	91.11%	\$920,167,388	\$905,306,253	98.38%	109.28%

INDIVIDUAL MEDICARE SUPPLEMENT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	\$324,502,871	\$238,360,551	73.45%	\$326,964,026	\$240,450,847	73.54%	0.39%
2006	\$310,399,602	\$236,360,609	76.15%	\$315,122,856	\$238,049,670	75.54%	-4.35%
2007	\$324,879,304	\$243,883,414	75.07%	\$321,465,021	\$260,428,319	81.01%	4.66%
2008	\$332,402,036	\$251,031,533	75.52%	\$336,104,792	\$246,271,450	73.27%	2.32%
2009	\$344,897,933	\$264,372,317	76.65%	\$342,799,172	\$267,428,929	78.01%	3.76%
2010	\$355,636,160	\$262,414,053	73.79%	\$349,586,468	\$257,477,133	73.65%	3.11%
2011	\$391,032,013	\$294,933,638	75.42%	\$387,818,011	\$300,142,075	77.39%	9.95%
2012	\$432,218,959	\$313,127,641	72.45%	\$428,876,386	\$315,120,265	73.48%	10.53%
2013	\$455,009,751	\$329,452,671	72.41%	\$454,441,840	\$328,813,631	72.36%	5.27%
2014	\$482,144,186	\$347,057,903	71.98%	\$485,942,200	\$352,722,718	72.59%	5.96%

INDIVIDUAL LONG TERM CARE

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	\$174,773,182	\$76,403,147	43.72%	\$158,458,592	\$88,928,188	56.12%	5.62%
2006	\$185,431,140	\$86,279,415	46.53%	\$170,254,845	\$112,634,563	66.16%	6.10%
2007	\$193,810,804	\$92,957,108	47.96%	\$181,939,093	\$105,722,750	58.11%	4.52%
2008	\$201,668,862	\$99,526,786	49.35%	\$188,620,115	\$127,448,974	67.57%	4.05%
2009	\$206,264,542	\$107,862,055	52.29%	\$196,427,601	\$134,783,035	68.62%	2.28%
2010	\$204,002,042	\$118,750,667	58.21%	\$194,597,847	\$159,793,788	82.11%	-1.10%
2011	\$207,496,536	\$128,905,231	62.12%	\$193,756,171	\$163,123,353	84.19%	1.71%
2012	\$205,162,078	\$140,639,101	68.55%	\$198,031,471	\$183,676,020	92.75%	-1.13%
2013	\$207,446,905	\$149,032,662	71.84%	\$201,536,525	\$165,150,285	81.95%	1.11%
2014	\$216,403,254	\$156,012,079	72.09%	\$212,398,783	\$204,844,123	96.44%	4.32%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2005 - 2014

INDIVIDUAL SPECIFIED DISEASE

YEAR							% OF CHANGE IN DIRECT PREMIUM WRITTEN
	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	
2005	\$51,162,276	\$25,486,371	49.81%	\$52,122,674	\$27,790,296	53.32%	4.23%
2006	\$53,675,196	\$24,403,828	45.47%	\$53,568,411	\$25,131,162	46.91%	4.91%
2007	\$58,375,685	\$27,492,436	47.10%	\$58,639,713	\$31,366,646	53.49%	8.76%
2008	\$61,270,452	\$29,411,244	48.00%	\$61,653,241	\$31,827,291	51.62%	4.96%
2009	\$65,348,248	\$29,873,193	45.71%	\$65,173,053	\$32,790,176	50.31%	6.66%
2010	\$67,234,847	\$29,771,505	44.28%	\$67,528,994	\$33,107,946	49.03%	2.89%
2011	\$68,187,490	\$31,174,856	45.72%	\$68,789,302	\$32,705,387	47.54%	1.42%
2012	\$71,620,512	\$36,306,670	50.69%	\$71,053,985	\$38,124,188	53.66%	5.03%
2013	\$76,988,550	\$35,184,258	45.70%	\$76,905,133	\$38,065,418	49.50%	7.50%
2014	\$76,646,387	\$36,941,017	48.20%	\$76,699,658	\$38,240,202	49.86%	-0.44%

INDIVIDUAL ACCIDENT ONLY

YEAR							% OF CHANGE IN DIRECT PREMIUM WRITTEN
	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	
2005	\$43,749,097	\$18,631,600	42.59%	\$43,869,645	\$20,020,395	45.64%	7.02%
2006	\$47,939,093	\$20,627,176	43.03%	\$47,857,335	\$20,900,265	43.67%	9.58%
2007	\$52,708,199	\$23,629,140	44.83%	\$53,124,343	\$25,479,816	47.96%	9.95%
2008	\$55,364,139	\$25,146,994	45.42%	\$56,011,512	\$24,885,905	44.43%	5.04%
2009	\$56,765,950	\$25,067,281	44.16%	\$56,974,426	\$23,358,519	41.00%	2.53%
2010	\$57,040,268	\$25,743,539	45.13%	\$57,342,016	\$26,501,210	46.22%	0.48%
2011	\$58,883,142	\$27,889,908	47.36%	\$59,145,160	\$27,623,899	46.71%	3.23%
2012	\$59,535,290	\$27,176,435	45.65%	\$60,410,372	\$28,289,411	46.83%	1.11%
2013	\$56,610,700	\$23,953,435	42.31%	\$56,692,594	\$23,581,126	41.59%	-4.91%
2014	\$55,883,379	\$24,248,482	43.39%	\$55,794,668	\$25,209,434	45.18%	-1.28%

INDIVIDUAL DISABILITY INCOME

YEAR							% OF CHANGE IN DIRECT PREMIUM WRITTEN
	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	
2005	\$85,801,427	\$51,589,954	60.13%	\$87,912,057	\$61,528,374	69.99%	4.46%
2006	\$93,012,778	\$50,660,961	54.47%	\$95,149,424	\$56,931,860	59.83%	8.40%
2007	\$93,938,858	\$51,194,651	54.50%	\$94,168,754	\$67,333,637	71.50%	1.00%
2008	\$98,855,646	\$54,171,917	54.80%	\$99,404,881	\$62,204,792	62.58%	5.23%
2009	\$100,114,890	\$58,330,893	58.26%	\$100,166,356	\$68,256,699	68.14%	1.27%
2010	\$101,661,837	\$59,575,581	58.60%	\$101,823,091	\$67,168,757	65.97%	1.55%
2011	\$105,387,618	\$61,752,219	58.60%	\$103,445,226	\$57,928,897	56.00%	3.66%
2012	\$107,027,647	\$66,651,155	62.27%	\$107,539,883	\$86,051,840	80.02%	1.56%
2013	\$105,542,504	\$71,328,656	67.58%	\$105,371,718	\$74,759,002	70.95%	-1.39%
2014	\$108,716,840	\$75,711,689	69.64%	\$108,138,461	\$79,531,085	73.55%	3.01%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2005 - 2014

INDIVIDUAL DENTAL

YEAR							% OF CHANGE IN DIRECT PREMIUM WRITTEN
	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	
2005	\$9,514,876	\$4,879,366	51.28%	\$9,581,677	\$5,324,028	55.56%	19.41%
2006	\$11,369,837	\$6,092,444	53.58%	\$11,350,265	\$5,992,842	52.80%	19.50%
2007	\$13,166,610	\$6,814,223	51.75%	\$13,197,137	\$6,245,948	47.33%	15.80%
2008	\$14,700,416	\$7,394,294	50.30%	\$14,706,583	\$7,197,429	48.94%	11.65%
2009	\$15,932,970	\$9,245,567	58.03%	\$15,953,279	\$9,198,512	57.66%	8.38%
2010	\$16,385,716	\$10,212,618	62.33%	\$16,248,416	\$10,244,914	63.05%	2.84%
2011	\$18,735,830	\$11,449,933	61.11%	\$18,583,774	\$11,323,993	60.93%	14.34%
2012	\$20,585,953	\$12,405,523	60.26%	\$20,492,069	\$12,768,492	62.31%	9.87%
2013	\$26,365,639	\$14,775,980	56.04%	\$26,384,901	\$14,722,908	55.80%	28.08%
2014	\$31,122,641	\$16,265,975	52.26%	\$30,856,319	\$17,741,835	57.50%	18.04%

INDIVIDUAL LIMITED BENEFIT

YEAR							% OF CHANGE IN DIRECT PREMIUM WRITTEN
	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	
2005	\$30,162,088	\$14,329,780	47.51%	\$30,152,895	\$14,855,245	49.27%	7.06%
2006	\$32,183,626	\$15,128,450	47.01%	\$32,426,875	\$13,588,842	41.91%	6.70%
2007	\$36,585,400	\$19,096,230	52.20%	\$36,696,997	\$22,746,280	61.98%	13.68%
2008	\$35,223,506	\$17,334,385	49.21%	\$36,046,099	\$16,536,022	45.87%	-3.72%
2009	\$33,851,985	\$16,090,223	47.53%	\$33,990,072	\$15,289,477	44.98%	-3.89%
2010	\$32,607,359	\$14,486,339	44.43%	\$32,557,670	\$15,171,764	46.60%	-3.68%
2011	\$33,260,202	\$14,973,051	45.02%	\$33,292,598	\$15,018,085	45.11%	2.00%
2012	\$33,897,113	\$14,688,218	43.33%	\$33,974,020	\$14,849,565	43.71%	1.91%
2013	\$35,291,790	\$15,111,733	42.82%	\$35,364,908	\$16,011,121	45.27%	4.11%
2014	\$35,105,612	\$14,762,555	42.05%	\$35,269,342	\$15,150,216	42.96%	-0.53%

INDIVIDUAL SHORT TERM CREDIT DISABILITY

YEAR							% OF CHANGE IN DIRECT PREMIUM WRITTEN
	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	
2005	\$2,814,702	\$1,098,982	39.04%	\$2,649,362	\$818,046	30.88%	1.66%
2006	\$1,381,915	\$1,241,348	89.83%	\$2,070,383	\$1,388,078	67.04%	-50.90%
2007	\$1,917,224	\$915,888	47.77%	\$2,355,926	\$571,587	24.26%	38.74%
2008	\$1,064,566	\$630,085	59.19%	\$688,431	-\$162,685	-23.63%	-44.47%
2009	\$1,192,049	\$731,047	61.33%	\$1,857,447	\$656,310	35.33%	11.98%
2010	\$1,290,386	\$466,115	36.12%	\$1,193,036	\$462,122	38.73%	8.25%
2011	\$1,293,238	\$423,836	32.77%	\$978,358	\$298,376	30.50%	0.22%
2012	\$1,547,792	\$429,538	27.75%	\$1,316,928	\$520,160	39.50%	19.68%
2013	\$1,533,569	\$384,684	25.08%	\$1,380,011	\$484,249	35.09%	-0.92%
2014	\$1,624,273	\$374,148	23.03%	\$1,438,629	\$235,053	16.34%	5.91%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2005 - 2014

INDIVIDUAL LONG TERM CREDIT DISABILITY

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	\$71,925	\$0	0.00%	\$71,927	-\$227	-0.32%	864.66%
2006	\$15	\$0	0.00%	\$15	\$60	400.00%	-99.98%
2007	\$481	\$0	0.00%	\$477	-\$507	-106.29%	3106.67%
2008	\$3,525	\$0	0.00%	\$3,585	\$2,758	76.93%	632.85%
2009	\$2,969	\$100	3.37%	\$2,953	-\$1,634	-55.33%	-15.77%
2010	\$1,621	\$2,408	148.55%	\$13,052	\$132	1.01%	-45.40%
2011	-\$475	\$4,012	-844.63%	\$14,811	\$10,205	68.90%	-129.30%
2012	-\$12	\$4,144	-34533.33%	\$13,952	\$669	4.80%	-97.47%
2013	\$16,742	\$26,972	161.10%	\$36,016	\$44,998	124.94%	-139616.67%
2014	\$8,524	\$37,804	443.50%	\$35,295	-\$147	-0.42%	-49.09%

INDIVIDUAL CREDIT UNEMPLOYMENT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	\$0	\$0	\$0	\$0	\$0	N/A	N/A
2006	\$0	\$0	\$0	\$0	\$0	N/A	N/A
2007	\$0	\$0	\$0	\$0	\$0	N/A	N/A
2008	\$0	\$0	\$0	\$0	\$0	N/A	N/A
2009	\$0	\$0	\$0	\$0	\$0	N/A	N/A
2010	\$0	\$0	\$0	\$0	\$0	N/A	N/A
2011	\$0	\$0	\$0	\$0	\$0	N/A	N/A
2012	\$0	\$0	\$0	\$0	\$0	N/A	N/A
2013	\$0	\$0	\$0	\$0	\$0	N/A	N/A
2014	\$0	\$0	\$0	\$0	\$0	N/A	N/A

INDIVIDUAL STOP LOSS

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	\$0	\$0		\$0	\$0		N/A
2006	\$0	\$0		\$0	\$0		N/A
2007	\$0	\$0		\$0	\$0		N/A
2008	\$0	\$0		\$0	\$0		N/A
2009	\$0	\$0		\$0	\$0		N/A
2010	\$66,402	\$0	0.00%	\$66,402	\$29,936	45.08%	N/A
2011	\$548,182	\$1,615,795	294.76%	\$548,182	\$292,363	53.33%	725.55%
2012	\$1,172,640	\$249,013	21.24%	\$1,172,641	\$1,718,842	146.58%	113.91%
2013	\$1,493,540	\$347,719	23.28%	\$1,493,540	\$848,221	56.79%	27.37%
2014	\$7,400,524	\$2,908,810	39.31%	\$7,400,524	\$4,553,555	61.53%	395.50%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2005 - 2014

INDIVIDUAL MEDICARE PART D

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2006	\$326,720,230	\$233,559,225	71.49%	\$317,373,556	\$263,955,295	83.17%	N/A
2007	\$270,385,684	\$251,574,056	93.04%	\$284,114,632	\$248,105,730	87.33%	-17.24%
2008	\$302,911,489	\$286,325,553	94.52%	\$302,647,817	\$288,004,862	95.16%	12.03%
2009	\$382,523,063	\$309,741,115	80.97%	\$373,640,633	\$305,628,013	81.80%	26.28%
2010	\$381,465,425	\$271,361,702	71.14%	\$382,498,158	\$271,606,450	71.01%	-0.28%
2011	\$326,239,553	\$259,371,912	79.50%	\$322,422,184	\$259,632,480	80.53%	-14.48%
2012	\$369,238,655	\$305,661,699	82.78%	\$365,183,985	\$307,775,521	84.28%	13.18%
2013	\$307,815,776	\$220,070,813	71.49%	\$301,029,937	\$247,536,134	82.23%	-16.64%
2014	\$290,855,000	\$259,035,798	89.06%	\$297,869,741	\$249,412,469	83.73%	-5.51%

INDIVIDUAL MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2006	\$128,954,432	\$95,594,103	74.13%	\$126,659,916	\$109,997,112	86.84%	N/A
2007	\$285,599,274	\$216,845,340	75.93%	\$286,228,563	\$230,982,475	80.70%	121.47%
2008	\$517,594,148	\$426,220,010	82.35%	\$518,891,924	\$428,841,919	82.65%	81.23%
2009	\$651,009,521	\$546,396,572	83.93%	\$646,971,608	\$545,709,429	84.35%	25.78%
2010	\$687,726,290	\$584,882,519	85.05%	\$688,549,873	\$569,541,064	82.72%	5.64%
2011	\$633,001,121	\$510,785,888	80.69%	\$633,285,444	\$514,164,052	81.19%	-7.96%
2012	\$675,746,804	\$539,764,950	79.88%	\$677,581,956	\$540,333,719	79.74%	6.75%
2013	\$692,548,832	\$646,320,274	93.32%	\$696,517,314	\$646,329,897	92.79%	2.49%
2014	\$430,507,723	\$355,661,255	82.61%	\$430,474,834	\$357,703,596	83.10%	-37.84%

GROUP COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (2 - 50 EMPLOYEES)

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	\$883,819,871	\$694,601,339	78.59%	\$884,893,731	\$703,298,943	79.48%	9.86%
2006	\$886,637,972	\$700,662,436	79.02%	\$900,721,252	\$712,898,312	79.15%	0.32%
2007	\$967,933,529	\$734,944,627	75.93%	\$967,269,138	\$744,232,104	76.94%	9.17%
2008	\$1,062,144,740	\$795,089,132	74.86%	\$1,061,986,721	\$808,384,127	76.12%	9.73%
2009	\$1,041,682,994	\$812,992,214	78.05%	\$1,042,234,055	\$818,223,529	78.51%	-1.93%
2010	\$1,170,130,926	\$857,038,070	73.24%	\$1,170,358,339	\$863,867,476	73.81%	12.33%
2011	\$1,240,919,214	\$912,495,981	73.53%	\$1,219,533,648	\$905,726,448	74.27%	6.05%
2012	\$1,206,310,177	\$922,953,524	76.51%	\$1,220,304,803	\$929,551,460	76.17%	-2.79%
2013	\$1,239,216,740	\$923,592,671	74.53%	\$1,244,763,474	\$937,673,203	75.33%	2.73%
2014	\$1,142,248,689	\$831,655,694	72.81%	\$1,151,819,957	\$839,055,845	72.85%	-7.82%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2005 - 2014

GROUP COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (3 - 25 EMPLOYEES)

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	\$660,017,877	\$508,221,736	77.00%	\$660,737,396	\$513,746,992	77.75%	4.46%
2006	\$604,736,347	\$466,551,021	77.15%	\$612,872,819	\$497,896,848	81.24%	-8.38%
2007	\$617,700,807	\$451,517,775	73.10%	\$623,326,131	\$485,994,031	77.97%	2.14%
2008	\$504,871,060	\$354,742,562	70.26%	\$506,495,717	\$384,152,443	75.85%	-18.27%
2009	\$678,297,673	\$417,470,311	61.55%	\$679,111,300	\$514,290,874	75.73%	34.35%
2010	\$734,466,521	\$525,253,930	71.52%	\$735,546,237	\$512,454,791	69.67%	8.28%
2011	\$755,301,467	\$537,091,033	71.11%	\$743,950,525	\$528,506,564	71.04%	2.84%
2012	\$583,451,091	\$430,006,305	73.70%	\$590,585,297	\$432,863,944	73.29%	-22.75%
2013	\$722,614,630	\$512,196,185	70.88%	\$723,443,997	\$520,098,615	71.89%	23.85%
2014	\$527,499,741	\$389,866,086	73.91%	\$528,638,293	\$391,545,946	74.07%	-27.00%

GROUP COMPREHENSIVE MEDICAL EXPENSE - LARGE EMPLOYER

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	\$1,336,336,044	\$1,108,766,762	82.97%	\$1,340,023,596	\$1,140,808,007	85.13%	34.93%
2006	\$1,580,839,426	\$1,371,899,838	86.78%	\$1,606,315,955	\$1,296,313,480	80.70%	18.30%
2007	\$1,734,986,043	\$1,460,725,710	84.19%	\$1,732,987,386	\$1,475,263,750	85.13%	9.75%
2008	\$1,957,296,360	\$1,613,528,243	82.44%	\$1,969,128,831	\$1,603,626,587	81.44%	12.81%
2009	\$2,055,332,127	\$1,775,423,333	86.38%	\$2,050,451,124	\$1,775,691,917	86.60%	5.01%
2010	\$2,002,684,307	\$1,647,874,254	82.28%	\$2,001,689,869	\$1,634,484,226	81.66%	-2.56%
2011	\$2,043,759,231	\$1,646,720,986	80.57%	\$2,034,772,780	\$1,677,153,032	82.42%	2.05%
2012	\$2,114,877,846	\$1,755,535,780	83.01%	\$2,118,110,754	\$1,768,789,278	83.51%	3.48%
2013	\$2,050,460,682	\$1,728,158,433	84.28%	\$2,047,788,163	\$1,714,039,659	83.70%	-3.05%
2014	\$2,004,949,742	\$1,652,444,180	82.42%	\$1,993,919,906	\$1,623,044,418	81.40%	-2.22%

GROUP COMPREHENSIVE MEDICAL EXPENSE - ASSOCIATION

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	\$122,623,109	\$79,036,245	64.45%	\$120,656,816	\$78,461,180	65.03%	7.22%
2006	\$128,982,788	\$83,277,556	64.56%	\$129,705,060	\$83,056,149	64.03%	5.19%
2007	\$135,911,686	\$85,819,359	63.14%	\$138,782,958	\$84,663,539	61.00%	5.37%
2008	\$144,915,810	\$94,952,549	65.52%	\$144,550,844	\$93,731,192	64.84%	6.62%
2009	\$154,919,191	\$94,458,209	60.97%	\$156,553,148	\$94,571,806	60.41%	6.90%
2010	\$176,302,725	\$111,571,200	63.28%	\$175,576,748	\$113,379,188	64.58%	13.80%
2011	\$213,067,406	\$152,451,260	71.55%	\$208,603,416	\$153,251,127	73.47%	20.85%
2012	\$210,628,599	\$160,926,194	76.40%	\$212,603,261	\$161,360,391	75.90%	-1.14%
2013	\$207,186,021	\$151,685,312	73.21%	\$208,643,668	\$152,833,979	73.25%	-1.63%
2014	\$176,373,796	\$143,196,477	81.19%	\$179,721,808	\$139,197,534	77.45%	-14.87%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2005 - 2014

GROUP COMPREHENSIVE MEDICAL EXPENSE - DISCRETIONARY

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	\$7,269,130	\$3,953,654	54.39%	\$7,288,973	\$3,795,367	52.07%	-7.64%
2006	\$6,885,212	\$3,499,606	50.83%	\$6,967,687	\$3,090,662	44.36%	-5.28%
2007	\$32,203,112	\$23,679,525	73.53%	\$32,174,354	\$23,347,963	72.57%	367.71%
2008	\$36,690,261	\$26,512,256	72.26%	\$36,569,867	\$27,028,469	73.91%	13.93%
2009	\$36,154,162	\$26,048,412	72.05%	\$36,023,915	\$27,070,754	75.15%	-1.46%
2010	\$3,995,007	\$2,283,103	57.15%	\$4,041,322	\$2,060,647	50.99%	-88.95%
2011	\$3,723,383	\$2,811,957	75.52%	\$3,655,670	\$3,205,589	87.69%	-6.80%
2012	\$3,554,493	\$3,346,550	94.15%	\$3,527,162	\$3,204,727	90.86%	-4.54%
2013	\$3,368,578	\$3,470,974	103.04%	\$3,462,918	\$3,831,077	110.63%	-5.23%
2014	\$381,640	\$875,912	229.51%	\$433,615	\$175,459	40.46%	-88.67%

GROUP COMPREHENSIVE MEDICAL EXPENSE - FEDERAL EMPLOYEES

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	\$338,861,168	\$270,517,607	79.83%	\$338,572,239	\$274,072,826	80.95%	20.04%
2006	\$363,206,650	\$358,919,483	98.82%	\$364,709,162	\$356,212,467	97.67%	7.18%
2007	\$420,193,581	\$395,799,056	94.19%	\$417,299,279	\$396,430,854	95.00%	15.69%
2008	\$413,511,396	\$416,503,751	100.72%	\$412,717,467	\$428,679,354	103.87%	-1.59%
2009	\$455,718,504	\$418,791,009	91.90%	\$455,216,088	\$414,443,173	91.04%	10.21%
2010	\$487,828,913	\$458,395,289	93.97%	\$487,707,744	\$460,239,924	94.37%	7.05%
2011	\$471,890,761	\$424,701,223	90.00%	\$464,638,207	\$427,840,197	92.08%	-3.27%
2012	\$484,624,022	\$452,111,209	93.29%	\$490,105,025	\$458,223,275	93.49%	2.70%
2013	\$509,805,798	\$482,622,033	94.67%	\$512,579,016	\$484,276,163	94.48%	5.20%
2014	\$545,536,483	\$523,318,124	95.93%	\$561,678,984	\$524,328,434	93.35%	7.01%

GROUP MEDICARE SUPPLEMENT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	\$187,377,965	\$150,829,407	80.49%	\$187,114,339	\$152,474,384	81.49%	22.44%
2006	\$200,256,992	\$159,444,458	79.62%	\$198,891,302	\$201,655,337	101.39%	6.87%
2007	\$222,976,189	\$169,513,720	76.02%	\$221,626,847	\$172,179,604	77.69%	11.35%
2008	\$226,491,723	\$174,595,822	77.09%	\$225,782,304	\$175,866,146	77.89%	1.58%
2009	\$231,754,359	\$165,614,590	71.46%	\$230,416,669	\$165,066,720	71.64%	2.32%
2010	\$226,340,264	\$163,212,241	72.11%	\$225,282,067	\$162,819,461	72.27%	-2.34%
2011	\$217,061,714	\$168,815,502	77.77%	\$217,168,567	\$168,310,399	77.50%	-4.10%
2012	\$203,115,736	\$159,954,643	78.75%	\$205,429,468	\$159,682,393	77.73%	-6.42%
2013	\$196,644,545	\$151,548,529	77.07%	\$197,008,666	\$151,674,760	76.99%	-3.19%
2014	\$193,699,358	\$151,589,850	78.26%	\$192,082,500	\$150,841,159	78.53%	-1.50%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2005 - 2014

GROUP LONG TERM CARE

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	\$22,294,017	\$6,742,530	30.24%	\$29,871,692	\$8,050,871	26.95%	-7.45%
2006	\$19,624,171	\$7,667,690	39.07%	\$15,663,704	\$8,848,037	56.49%	-11.98%
2007	\$29,910,251	\$7,668,348	25.64%	\$21,765,974	\$12,803,049	58.82%	52.42%
2008	\$28,712,579	\$14,732,268	51.31%	\$27,633,698	\$12,960,978	46.90%	-4.00%
2009	\$30,511,696	\$11,247,802	36.86%	\$30,496,420	\$12,342,998	40.47%	6.27%
2010	\$32,298,781	\$11,895,294	36.83%	\$30,255,587	\$13,591,952	44.92%	5.86%
2011	\$34,257,863	\$13,674,442	39.92%	\$31,694,453	\$20,819,619	65.69%	6.07%
2012	\$34,789,865	\$14,435,933	41.49%	\$32,038,191	\$20,245,997	63.19%	1.55%
2013	\$33,452,120	\$17,677,533	52.84%	\$30,721,626	\$13,262,610	43.17%	-3.85%
2014	\$36,126,891	\$18,804,607	52.05%	\$33,069,393	\$19,901,016	60.18%	8.00%

GROUP SPECIFIED DISEASE

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	\$8,464,678	\$3,566,439	42.13%	\$8,420,389	\$5,007,284	59.47%	6.87%
2006	\$10,554,160	\$3,432,381	32.52%	\$10,421,575	\$4,060,827	38.97%	24.68%
2007	\$6,000,269	\$2,679,796	44.66%	\$6,046,886	\$2,528,155	41.81%	-43.15%
2008	\$9,211,447	\$4,482,990	48.67%	\$9,155,550	\$4,904,814	53.57%	53.52%
2009	\$17,354,144	\$14,916,077	85.95%	\$17,478,106	\$10,612,735	60.72%	88.40%
2010	\$21,585,485	\$8,919,286	41.32%	\$21,516,226	\$9,472,882	44.03%	24.38%
2011	\$15,946,311	\$6,409,783	40.20%	\$16,117,968	\$6,995,102	43.40%	-26.12%
2012	\$17,607,701	\$8,390,650	47.65%	\$17,682,609	\$8,009,832	45.30%	10.42%
2013	\$19,968,532	\$7,509,688	37.61%	\$20,217,703	\$7,535,509	37.27%	13.41%
2014	\$24,962,355	\$8,637,135	34.60%	\$25,119,000	\$9,396,049	37.41%	25.01%

GROUP ACCIDENT ONLY

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	\$101,315,087	\$51,619,501	50.95%	\$102,239,760	\$61,942,309	60.59%	5.19%
2006	\$105,142,951	\$47,992,224	45.64%	\$105,661,993	\$49,741,908	47.08%	3.78%
2007	\$95,433,474	\$45,701,126	47.89%	\$94,870,744	\$52,482,231	55.32%	-9.23%
2008	\$87,160,796	\$51,632,494	59.24%	\$87,586,505	\$56,380,230	64.37%	-8.67%
2009	\$85,322,660	\$45,564,463	53.40%	\$83,068,482	\$36,881,093	44.40%	-2.11%
2010	\$96,106,857	\$45,609,772	47.46%	\$90,078,603	\$44,700,512	49.62%	12.64%
2011	\$97,329,393	\$47,953,765	49.27%	\$100,542,729	\$47,896,762	47.64%	1.27%
2012	\$93,669,143	\$44,365,104	47.36%	\$94,083,836	\$45,430,057	48.29%	-3.76%
2013	\$99,026,369	\$47,957,270	48.43%	\$100,643,515	\$49,955,641	49.64%	5.72%
2014	\$109,907,195	\$45,080,334	41.02%	\$110,792,405	\$46,424,218	41.90%	10.99%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2005 - 2014

GROUP DISABILITY INCOME

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	\$228,531,900	\$151,603,491	66.34%	\$227,368,945	\$309,579,612	136.16%	5.61%
2006	\$243,294,314	\$161,498,969	66.38%	\$241,790,431	\$188,529,874	77.97%	6.46%
2007	\$258,280,702	\$182,501,605	70.66%	\$254,581,547	\$193,562,759	76.03%	6.16%
2008	\$255,564,883	\$184,783,260	72.30%	\$254,915,092	\$196,034,771	76.90%	-1.05%
2009	\$258,760,883	\$176,556,410	68.23%	\$256,420,533	\$189,010,903	73.71%	1.25%
2010	\$254,728,387	\$190,611,485	74.83%	\$256,219,166	\$208,123,252	81.23%	-1.56%
2011	\$252,694,869	\$197,779,613	78.27%	\$257,839,761	\$212,375,298	82.37%	-0.80%
2012	\$258,592,907	\$202,323,947	78.24%	\$262,161,281	\$214,633,320	81.87%	2.33%
2013	\$259,900,676	\$212,934,734	81.93%	\$260,513,436	\$228,524,884	87.72%	0.51%
2014	\$269,201,441	\$212,951,954	79.11%	\$268,290,961	\$217,048,128	80.90%	3.58%

GROUP DENTAL

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	\$155,697,937	\$107,243,260	68.88%	\$153,560,512	\$109,868,015	71.55%	10.12%
2006	\$170,101,342	\$118,680,807	69.77%	\$167,187,309	\$122,583,830	73.32%	9.25%
2007	\$179,952,585	\$125,274,508	69.62%	\$177,933,575	\$125,921,554	70.77%	5.79%
2008	\$191,105,734	\$134,629,290	70.45%	\$189,372,101	\$134,927,961	71.25%	6.20%
2009	\$192,108,990	\$135,631,538	70.60%	\$189,886,540	\$141,080,718	74.30%	0.52%
2010	\$199,565,441	\$145,810,996	73.06%	\$199,495,724	\$146,369,623	73.37%	3.88%
2011	\$203,840,252	\$147,687,410	72.45%	\$208,091,722	\$147,890,089	71.07%	2.14%
2012	\$218,668,481	\$161,839,723	74.01%	\$223,189,228	\$162,520,532	72.82%	7.27%
2013	\$220,118,548	\$165,816,300	75.33%	\$219,285,057	\$166,155,018	75.77%	0.66%
2014	\$232,335,863	\$172,716,488	74.34%	\$230,871,383	\$175,080,700	75.83%	5.55%

GROUP LIMITED BENEFIT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	\$150,748,936	\$62,675,376	41.58%	\$150,704,720	\$61,233,285	40.63%	-20.41%
2006	\$171,032,545	\$78,730,474	46.03%	\$170,947,087	\$83,312,347	48.74%	13.46%
2007	\$190,462,502	\$83,562,105	43.87%	\$190,165,792	\$88,246,389	46.40%	11.36%
2008	\$189,102,059	\$89,172,031	47.16%	\$189,147,382	\$87,528,860	46.28%	-0.71%
2009	\$155,451,272	\$95,511,750	61.44%	\$154,976,542	\$90,523,451	58.41%	-17.80%
2010	\$121,571,940	\$90,947,812	74.81%	\$121,543,614	\$85,136,915	70.05%	-21.79%
2011	\$136,070,457	\$93,916,134	69.02%	\$136,247,583	\$93,571,683	68.68%	11.93%
2012	\$149,044,553	\$98,519,019	66.10%	\$149,533,800	\$100,921,166	67.49%	9.53%
2013	\$151,711,089	\$105,597,381	69.60%	\$151,494,391	\$107,054,384	70.67%	1.79%
2014	\$146,851,719	\$111,278,930	75.78%	\$148,179,250	\$114,894,376	77.54%	-3.20%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2005 - 2014

GROUP SHORT TERM CREDIT DISABILITY

YEAR							% OF CHANGE IN DIRECT PREMIUM WRITTEN
	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	
2005	\$26,834,784	\$12,930,771	48.19%	\$29,838,665	\$11,626,995	38.97%	-9.21%
2006	\$27,568,788	\$11,379,212	41.28%	\$29,733,121	\$9,551,393	32.12%	2.74%
2007	\$26,096,861	\$9,907,171	37.96%	\$27,714,654	\$8,112,531	29.27%	-5.34%
2008	\$22,594,850	\$9,111,668	40.33%	\$25,065,395	\$7,503,831	29.94%	-13.42%
2009	\$15,692,268	\$8,600,798	54.81%	\$20,885,202	\$7,332,032	35.11%	-30.55%
2010	\$13,897,403	\$7,464,066	53.71%	\$17,198,226	\$5,725,319	33.29%	-11.44%
2011	\$13,404,416	\$6,243,141	46.58%	\$14,917,008	\$4,711,093	31.58%	-3.55%
2012	\$14,102,883	\$5,424,730	38.47%	\$13,222,269	\$4,618,540	34.93%	5.21%
2013	\$13,323,245	\$4,749,199	35.65%	\$13,282,084	\$3,675,444	27.67%	-5.53%
2014	\$13,672,599	\$4,131,411	30.22%	\$13,230,216	\$3,351,536	25.33%	2.62%

GROUP LONG TERM CREDIT DISABILITY

YEAR							% OF CHANGE IN DIRECT PREMIUM WRITTEN
	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	
2005	\$2,938,265	\$1,156,046	39.34%	\$2,731,977	\$1,414,443	51.77%	7.73%
2006	\$942,124	\$419,947	44.57%	\$942,478	\$364,028	38.62%	-67.94%
2007	\$1,252,527	\$554,680	44.28%	\$1,270,826	\$657,514	51.74%	32.95%
2008	\$1,181,121	\$618,971	52.41%	\$1,185,633	\$468,092	39.48%	-5.70%
2009	\$864,271	\$589,887	68.25%	\$831,283	\$699,139	84.10%	-26.83%
2010	\$811,029	\$550,504	67.88%	\$750,498	\$391,397	52.15%	-6.16%
2011	\$513,600	\$412,139	80.25%	\$494,369	\$234,644	47.46%	-36.67%
2012	\$502,052	\$544,867	108.53%	\$478,605	\$460,235	96.16%	-2.25%
2013	\$268,879	\$352,003	130.92%	\$319,070	\$322,439	101.06%	-46.44%
2014	\$252,217	\$318,389	126.24%	\$272,788	\$183,714	67.35%	-6.20%

GROUP CREDIT UNEMPLOYMENT

YEAR							% OF CHANGE IN DIRECT PREMIUM WRITTEN
	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	
2005	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2006	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2007	\$0	\$0	N/A	\$317	-\$77	-24.29%	N/A
2008	\$0	\$0	N/A	\$103	\$0	0.00%	N/A
2009	-\$518	\$513	-99.03%	\$17,795	-\$979	-5.50%	N/A
2010	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2011	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2012	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2013	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2014	\$0	\$0	N/A	\$0	\$0	N/A	N/A

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2005 - 2014

GROUP STOP LOSS

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	122,060,010	85,468,808	70.02%	121,995,529	89,851,650	73.65%	-47.48%
2006	117,584,904	90,581,960	77.04%	117,788,867	98,006,992	83.21%	-3.67%
2007	121,404,526	102,608,262	84.52%	123,205,114	107,131,127	86.95%	3.25%
2008	138,403,489	101,010,079	72.98%	138,339,711	105,913,017	76.56%	14.00%
2009	147,543,722	110,561,963	74.94%	146,705,478	115,245,737	78.56%	6.60%
2010	148,663,632	108,076,042	72.70%	147,405,469	117,972,833	80.03%	0.76%
2011	172,887,922	127,766,825	73.90%	172,900,544	131,863,432	76.27%	16.29%
2012	184,005,327	130,083,713	70.70%	182,778,042	119,374,475	65.31%	6.43%
2013	234,150,257	180,958,786	77.28%	235,327,544	177,937,489	75.61%	27.25%
2014	\$281,925,029	\$225,743,687	80.07%	\$281,526,112	\$235,172,185	83.53%	20.40%

GROUP MEDICARE PART D

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2006	\$91,730,819	\$70,114,475	76.44%	\$93,648,540	\$111,374,464	118.93%	N/A
2007	\$139,911,598	\$117,890,777	84.26%	\$140,300,448	\$117,219,561	83.55%	52.52%
2008	\$90,010,069	\$77,003,177	85.55%	\$89,370,677	\$77,264,926	86.45%	-35.67%
2009	\$106,989,293	\$80,532,247	75.27%	\$106,160,884	\$81,323,055	76.60%	18.86%
2010	\$136,607,610	\$101,688,678	74.44%	\$137,271,715	\$102,380,472	74.58%	27.68%
2011	\$141,692,372	\$126,114,515	89.01%	\$141,006,592	\$104,066,574	73.80%	3.72%
2012	\$155,458,744	\$120,339,089	77.41%	\$149,922,156	\$119,046,628	79.41%	9.72%
2013	\$146,684,866	\$118,106,875	80.52%	\$151,393,339	\$119,811,477	79.14%	-5.64%
2014	\$173,901,526	\$143,048,260	82.26%	\$175,848,220	\$144,695,139	82.28%	18.55%

GROUP MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2005	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2006	\$38,826,278	\$32,191,185	82.91%	\$38,625,605	\$38,230,142	98.98%	N/A
2007	\$71,591,896	\$51,002,021	71.24%	\$72,803,620	\$55,027,288	75.58%	84.39%
2008	\$76,214,475	\$57,629,971	75.62%	\$76,067,986	\$59,240,391	77.88%	6.46%
2009	\$135,213,007	\$100,572,989	74.38%	\$134,278,810	\$107,800,294	80.28%	77.41%
2010	\$184,278,471	\$151,514,936	82.22%	\$185,318,381	\$153,113,939	82.62%	36.29%
2011	\$227,741,217	\$187,262,101	82.23%	\$227,020,511	\$182,099,266	80.21%	23.59%
2012	\$233,541,335	\$179,670,168	76.93%	\$231,876,705	\$181,393,527	78.23%	2.55%
2013	\$341,763,425	\$294,759,592	86.25%	\$352,017,766	\$292,618,231	83.13%	46.34%
2014	\$560,146,920	\$488,893,136	87.28%	\$565,611,452	\$486,316,913	85.98%	63.90%

**TOTAL
LIFE INSURANCE
BY
LINE OF BUSINESS**

**MISSOURI DEPARTMENT OF INSURANCE
2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS**

LINE DESCRIPTION	TOTAL NUMBER OF INSURED	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIVIDENDS TO POLICYHOLDERS	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
<u>INDIVIDUAL</u>						
WHOLE LIFE	1,678,188	\$729,182,063	\$281,953,922	\$818,993,472	\$56,367,342	150.98%
TERM LIFE	762,031	\$484,969,737	\$8,678,012	\$303,835,016	\$186,292,782	64.44%
UNIVERSAL LIFE	423,683	\$657,667,003	\$10,606,141	\$852,420,020	\$63,658,623	131.23%
GRADED DEATH BENEFITS	63,303	\$10,423,282	\$22,086	\$7,318,417	\$374,648	70.42%
CREDIT LIFE	24,721	\$1,150,748	\$0	\$587,641	\$104,758	51.07%
VARIABLE LIFE	98,565	\$190,430,914	\$4,512,315	\$253,784,069	\$23,691,003	135.64%
ORDINARY ANNUITIES	243,314	\$760,725,605	\$39,970,327	\$1,314,658,911	\$0	178.07%
VARIABLE ANNUITIES	265,138	\$3,640,759,573	\$576,892	\$2,683,168,752	\$0	73.71%
MODIFIED GUARANTEED ANNUITIES	2,673	\$6,632,131	\$0	\$29,208,591	\$0	440.41%
EQUITY INDEXED ANNUITIES	62,686	\$1,257,021,160	\$0	\$395,437,039	\$0	31.46%
DEPOSIT-TYPE FUNDS	39,240	\$86,004,822	\$0	\$43,516,745	\$0	50.60%
OTHER CONSIDERATIONS	27,140	\$94,471,695	\$0	\$397,965,125	\$0	421.25%
TOTAL INDIVIDUAL	3,690,683	\$7,919,438,734	\$346,319,695	\$7,100,893,798	\$330,489,154	94.04%
<u>GROUP</u>						
WHOLE LIFE	121,275	\$47,375,128	\$72,007	\$85,366,637	\$1,484,209	180.34%
TERM LIFE	1,960,314	\$473,735,764	\$1,702,453	\$378,880,189	\$192,404,864	80.34%
UNIVERSAL LIFE	56,454	\$67,546,946	\$60,805	\$258,151,447	\$8,483,388	382.27%
GRADED DEATH BENEFITS	24,314	\$8,869,181	\$0	\$19,448,194	\$131,252	219.28%
CREDIT LIFE	211,328	\$19,008,688	\$0	\$9,917,443	\$1,341,513	52.17%
VARIABLE LIFE	26,435	\$18,608,285	\$17,789	\$26,580,443	\$13,591,038	142.94%
ORDINARY ANNUITIES	249,705	\$1,250,302,248	\$7,108,176	\$518,116,456	\$0	42.01%
VARIABLE ANNUITIES	116,494	\$834,068,124	\$2,897	\$820,780,376	\$0	98.41%
MODIFIED GUARANTEED ANNUITIES	1,998	\$3,103,215	\$0	\$22,285,399	\$0	718.14%
EQUITY INDEXED ANNUITIES	3,324	\$10,878,121	\$0	\$24,703,135	\$0	227.09%
DEPOSIT-TYPE FUNDS	117,215	\$906,292,397	\$0	\$90,102,664	\$0	9.94%
OTHER CONSIDERATIONS	165,726	\$974,728,559	\$0	\$1,310,530,841	\$0	134.45%
TOTAL GROUP	3,054,582	\$4,614,516,656	\$8,964,127	\$3,564,863,223	\$217,436,264	77.45%
<u>TOTAL INDIVIDUAL AND GROUP BUSINESS</u>						
TOTAL LIFE	6,745,265	\$12,533,955,390	\$355,283,822	\$10,665,757,021	\$547,925,416	87.93%

**INDIVIDUAL
LIFE INSURANCE
BY LINE OF BUSINESS
BY COMPANY**

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.13%	67	1,486	\$926,121	\$0	\$135,253	\$14,149	14.60%
2	AAA LIFE INSURANCE COMPANY	0.03%	132	469	\$235,127	\$0	\$29,313	\$11,019	12.47%
3	ABILITY INSURANCE COMPANY	0.00%	311	3	\$230	\$0	\$0	\$15	0.00%
4	AETNA LIFE INSURANCE COMPANY	0.06%	103	2,309	\$415,531	\$484,017	\$1,498,315	\$26,656	477.06%
5	ALFA LIFE INSURANCE CORPORATION	0.00%	322	1	\$0	\$0	\$0	\$10	N/A
6	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERI	0.09%	81	1,043	\$675,113	\$0	\$0	\$7,950	0.00%
7	ALLSTATE LIFE INSURANCE COMPANY	0.06%	98	1,770	\$453,797	\$0	\$532,186	\$29,458	117.27%
8	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	291	8	\$1,800	\$0	\$30	\$122	1.67%
9	AMALGAMATED LIFE INSURANCE COMPANY	0.00%	322	28	\$0	\$0	\$0	\$247	N/A
10	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF T	0.09%	83	1,142	\$644,946	\$399	\$273,482	\$11,134	42.47%
11	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	239	54	\$21,520	\$0	\$61,841	\$1,953	287.37%
12	AMERICAN CONTINENTAL INSURANCE COMPANY	0.12%	70	1,244	\$881,472	\$0	\$263,923	\$12,009	29.94%
13	AMERICAN EQUITY INVESTMENT LIFE INSURANCE COM	0.01%	190	148	\$69,599	\$0	\$0	\$2,273	0.00%
14	AMERICAN GENERAL LIFE ASSURANCE COMPANY OF COL	0.09%	82	2,557	\$662,186	\$0	\$108,593	\$63,560	16.40%
15	AMERICAN FAMILY LIFE INSURANCE COMPANY	2.70%	8	50,382	\$19,721,243	\$3,736,440	\$19,306,415	\$4,894,453	116.84%
16	AMERICAN FIDELITY ASSURANCE COMPANY	0.05%	120	2,307	\$332,723	\$2,385	\$80,037	\$28,205	24.77%
17	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.03%	143	1,388	\$190,413	\$983	\$122,807	\$14,848	65.01%
18	AMERICAN GENERAL LIFE INSURANCE CO	0.90%	24	48,613	\$6,565,643	\$655,393	\$12,098,740	\$496,914	194.26%
19	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.01%	209	2,217	\$41,872	(\$3,776)	\$362,828	\$4,533	857.50%
20	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.00%	241	8	\$20,900	\$0	\$33,541	\$83	160.48%
21	AMERICAN HOME LIFE INSURANCE COMPANY	0.16%	63	3,345	\$1,150,588	\$26,373	\$933,110	\$56,978	83.39%
22	AMERICAN INCOME LIFE INSURANCE CO	1.50%	18	31,262	\$10,944,103	\$10	\$3,658,948	\$562,306	33.43%
23	AMERICAN LIFE & SECURITY CORP	0.02%	147	672	\$180,119	\$104	\$187,078	\$3,759	103.92%
24	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.05%	116	2,710	\$343,915	\$12,454	\$748,668	\$13,677	221.31%
25	AMERICAN NATIONAL INSURANCE COMPANY	0.54%	37	36,589	\$3,946,045	\$50,234	\$3,872,684	\$257,242	99.41%
26	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF T	0.00%	275	26	\$4,239	\$0	\$9,781	\$60	230.74%
27	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.03%	137	438	\$216,265	\$0	\$207,048	\$4,231	95.74%
28	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURANC	0.00%	268	11	\$7,175	\$0	\$10,000	\$204	139.37%
29	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.00%	238	42	\$22,157	\$0	\$11,936	\$2,043	53.87%
30	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	223	1,381	\$31,167	\$41,820	\$103,717	\$8,423	466.96%
31	AMERICAN RETIREMENT LIFE INSURANCE COMPANY	0.00%	302	3	\$735	\$0	\$0	\$25	0.00%
32	AMERICAN UNDERWRITERS LIFE INSURANCE COMPANY	0.00%	290	4	\$2,108	\$0	\$50,000	\$252	2371.92%
33	AMERICAN UNITED LIFE INSURANCE COMPANY	0.77%	28	2,058	\$5,646,057	\$470,441	\$785,718	\$227,951	22.25%
34	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.08%	89	3,429	\$570,614	\$2,629	\$640,704	\$32,060	112.74%
35	AMERITAS LIFE INSURANCE CORP	0.05%	113	2,015	\$383,951	\$349,665	\$1,725,771	\$55,985	540.55%
36	AMICA LIFE INSURANCE COMPANY	0.00%	244	29	\$18,676	\$0	\$57,582	\$987	308.32%
37	ANTHEM LIFE INSURANCE COMPANY	0.00%	249	38	\$14,519	\$0	\$23,808	\$605	163.98%
38	ASSURED LIFE ASSOCIATION	0.00%	254	107	\$13,853	\$666	\$18,768	\$722	140.29%
39	ASSURITY LIFE INSURANCE COMPANY	0.22%	54	4,643	\$1,629,028	\$624,610	\$1,600,559	\$73,639	136.59%
40	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF N	0.03%	138	244	\$205,546	\$0	\$214,218	\$2,225	104.22%
41	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.05%	111	2,420	\$389,869	\$11,121	\$1,731,720	\$32,178	447.03%
42	ATHENE ANNUITY AND LIFE COMPANY	0.19%	58	3,305	\$1,382,022	\$1,079,967	\$2,423,241	\$113,569	253.48%
43	ATLANTA LIFE INSURANCE COMPANY	0.01%	211	4,690	\$40,834	\$0	\$99,979	\$6,579	244.84%
44	AURIGEN REINSURANCE COMPANY OF AMERICA	0.00%	322	5	\$0	\$0	\$0	\$330	N/A
45	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.03%	131	210	\$242,294	\$0	\$1,453,727	\$24,707	599.98%
46	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	274	23	\$4,443	\$0	\$14,128	\$356	317.98%
47	AUTO OWNERS LIFE INSURANCE COMPANY	0.04%	124	975	\$305,380	\$0	\$46,673	\$27,124	15.28%
48	AXA EQUITABLE LIFE INSURANCE COMPANY	0.39%	43	9,340	\$2,836,175	\$4,266,237	\$8,002,199	\$192,421	432.57%
49	BALTIMORE LIFE INSURANCE COMPANY THE	0.11%	74	628	\$835,933	\$11,029	\$138,906	\$8,329	17.94%
50	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.00%	235	174	\$22,295	\$0	\$190,695	\$934	855.33%
51	BANKERS LIFE AND CASUALTY COMPANY	0.96%	23	14,663	\$7,034,026	\$29,494	\$4,349,775	\$168,721	62.26%
52	BANNER LIFE INSURANCE COMPANY	0.01%	185	87	\$73,829	\$59,178	\$236,497	\$286,704	400.49%
53	BENEFICIAL LIFE INSURANCE COMPANY	0.00%	234	69	\$22,766	\$5,944	\$40,106	\$1,102	202.28%
54	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	252	43	\$14,075	\$0	\$12,744	\$401	90.54%
55	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.79%	26	28,216	\$5,796,259	\$2,705	\$2,562,335	\$477,996	44.25%
56	CANADA LIFE ASSURANCE COMPANY	0.11%	77	663	\$792,407	\$463,193	\$813,349	\$102,269	161.10%
57	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.03%	146	4,778	\$182,463	\$0	\$563,879	\$15,144	309.04%
58	CAPITOL LIFE INSURANCE COMPANY	0.02%	148	428	\$165,215	\$0	\$48,895	\$4,722	29.59%
59	CATHOLIC FINANCIAL LIFE	0.02%	156	1,205	\$133,450	\$19,372	\$515,899	\$11,388	401.10%
60	CATHOLIC HOLY FAMILY SOCIETY	0.39%	45	3,136	\$2,825,397	\$0	\$1,370,006	\$16,940	48.49%
61	CATHOLIC ORDER OF FORESTERS	0.01%	170	1,223	\$104,941	\$34,134	\$139,783	\$21,381	165.73%
62	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.01%	216	69	\$37,150	\$0	\$35,768	\$1,565	96.28%
63	CENTRAL SECURITY LIFE INSURANCE CO	0.02%	155	4,647	\$141,461	\$2,416	\$336,975	\$7,048	239.92%
64	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	222	172	\$31,227	\$7,997	\$58,610	\$1,313	213.30%
65	CENTRAL UNITED LIFE INSURANCE COMPANY	0.01%	213	219	\$39,778	\$1,207	\$70,834	\$4,236	181.11%
66	CENTURY LIFE ASSURANCE COMPANY	0.00%	322	1	\$0	\$0	\$0	\$4	N/A
67	CHARTER NATIONAL LIFE INSURANCE CO	0.00%	322	5	\$0	\$0	\$0	\$49	N/A
68	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.06%	106	942	\$402,360	\$65	\$286,021	\$6,874	71.10%
69	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.05%	108	648	\$399,343	\$0	\$268,664	\$6,496	67.28%
70	CHURCH LIFE INSURANCE CORPORATION	0.00%	296	16	\$1,147	\$0	\$387,631	\$74	33795.20%

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
71	CICA LIFE INSURANCE COMPANY OF AMERICA	0.06%	96	1,308	\$464,288	\$1,066	\$596,722	\$26,811	128.75%
72	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	306	3	\$609	\$0	\$0	\$12	0.00%
73	CINCINNATI LIFE INSURANCE COMPANY THE	0.10%	80	1,134	\$714,252	\$0	\$2,020,264	\$54,661	282.85%
74	CITIZENS SECURITY LIFE INS CO	0.02%	159	548	\$129,096	\$0	\$72,668	\$3,316	56.29%
75	CMFG LIFE INSURANCE COMPANY	0.35%	46	4,838	\$2,526,315	\$229,908	\$3,059,297	\$67,039	130.20%
76	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.05%	112	1,011	\$385,088	\$0	\$98,348	\$16,614	25.54%
77	COLONIAL PENN LIFE INSURANCE COMPANY	0.01%	166	245	\$108,162	\$0	\$79,454	\$2,100	73.46%
78	COLORADO BANKERS LIFE INS CO	0.08%	86	728	\$602,209	\$0	\$74,107	\$21,089	12.31%
79	COLUMBIAN LIFE INSURANCE COMPANY	0.46%	41	6,337	\$3,367,023	\$981	\$1,369,767	\$110,670	40.71%
80	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.03%	141	369	\$196,405	\$8,754	\$206,140	\$5,450	109.41%
81	COLUMBUS LIFE INSURANCE COMPANY	0.00%	220	148	\$32,401	\$43,105	\$68,181	\$2,982	343.46%
82	COMBINED INSURANCE CO OF AMERICA	0.18%	61	8,289	\$1,278,761	\$0	\$2,304,067	\$58,357	180.18%
83	COMPANION LIFE INSURANCE COMPANY	0.00%	293	8	\$1,445	\$0	\$0	\$130	0.00%
84	COMPBENEFITS INSURANCE COMPANY	0.00%	282	27	\$3,183	\$0	\$5,032	\$223	158.09%
85	CONNECTICUT GENERAL LIFE INS CO	0.21%	57	686	\$1,501,959	\$319,124	\$6,991,525	\$100,686	486.74%
86	CONSECO LIFE INSURANCE CO	0.03%	144	1,658	\$185,586	\$28,128	\$415,193	\$11,927	238.88%
87	CONSTITUTION LIFE INSURANCE COMPANY	0.08%	88	1,370	\$578,837	\$0	\$676,786	\$10,517	116.92%
88	CONTINENTAL GENERAL INSURANCE COMPANY	0.02%	157	805	\$131,147	\$197	\$165,935	\$11,825	126.68%
89	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.06%	105	1,167	\$404,892	\$0	\$296,628	\$10,687	73.26%
90	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.00%	218	3	\$36,303	\$0	\$0	\$30	0.00%
91	COUNTRY LIFE INSURANCE COMPANY	0.49%	39	9,578	\$3,594,397	\$1,012,199	\$2,247,492	\$431,656	90.69%
92	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	251	408	\$14,096	\$3,265	\$29,661	\$4,646	233.58%
93	CSA FRATERNAL LIFE	0.01%	207	513	\$42,612	\$0	\$89,904	\$2,762	210.98%
94	CSI LIFE INSURANCE COMPANY	0.00%	287	9	\$2,501	\$0	\$600	\$51	23.99%
95	DEARBORN NATIONAL LIFE INSURANCE COMPANY	0.01%	196	407	\$57,653	\$0	\$209,521	\$2,595	363.42%
96	DEGREE OF HONOR PROTECTIVE ASSOC	0.03%	130	820	\$249,321	\$0	\$72,733	\$4,827	29.17%
97	DELAWARE LIFE INSURANCE COMPANY	0.00%	322	62	\$0	\$0	\$1,138,160	\$10,497	N/A
98	ELCO MUTUAL LIFE AND ANNUITY	0.00%	288	88	\$2,444	\$270	\$12,257	\$257	512.56%
99	EMC NATIONAL LIFE COMPANY	0.05%	109	1,552	\$397,505	\$24,649	\$307,230	\$18,223	83.49%
100	EPIC LIFE INSURANCE COMPANY THE	0.00%	307	1	\$559	\$0	\$0	\$5	0.00%
101	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	0.13%	68	2,155	\$912,644	\$0	\$929,617	\$15,258	101.86%
102	EQUITRUST LIFE INSURANCE COMPANY	0.00%	320	4	\$36	\$0	\$0	\$78	0.00%
103	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.05%	115	1,982	\$354,925	\$40,090	\$489,883	\$30,425	149.32%
104	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AME	0.00%	224	92	\$30,622	\$0	\$300	\$3,760	0.98%
105	FAMILY LIFE INSURANCE COMPANY	0.08%	90	1,624	\$570,303	\$0	\$671,178	\$20,268	117.69%
106	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	321	263	\$13	\$0	\$134,828	\$1,383	1037138.46%
107	FARM BUREAU LIFE INSURANCE COMPANY OF MISSOURI	3.22%	6	43,468	\$23,510,098	\$2,984,394	\$16,891,385	\$1,686,002	84.54%
108	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.06%	102	7,956	\$428,181	\$4,263	\$2,595,389	\$141,777	607.14%
109	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.01%	199	156	\$49,167	\$4,159	\$29,261	\$2,732	67.97%
110	FEDERATED LIFE INSURANCE COMPANY	0.00%	257	120	\$11,568	\$0	\$25,762	\$984	222.70%
111	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.01%	200	286	\$49,047	\$3,966	\$94,438	\$2,652	200.63%
112	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.00%	217	253	\$36,312	\$15,309	\$86,428	\$1,690	280.17%
113	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.02%	154	2,073	\$142,106	\$0	\$839,727	\$20,241	590.92%
114	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMP	0.02%	149	580	\$164,168	\$251,910	\$273,242	\$10,838	319.89%
115	FIRST CATHOLIC SLOVAK LADIES ASSOCIATION OF T	0.01%	212	143	\$40,237	\$6,005	\$48,759	\$4,914	136.10%
116	FIRST CATHOLIC SLOVAK UNION OF THE UNITED STA	0.00%	319	9	\$74	\$74	\$4,862	\$16	6670.27%
117	FIRST GUARANTY INSURANCE COMPANY	0.01%	187	41	\$71,932	\$0	\$23,842	\$238	33.15%
118	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.00%	276	3,855	\$4,029	\$0	\$20,935	\$1,751	519.61%
119	FIRST INVESTORS LIFE INSURANCE COMPANY	0.01%	203	62	\$48,019	\$2,409	\$6,036	\$2,517	17.59%
120	FORETHOUGHT LIFE INSURANCE COMPANY	0.01%	175	474	\$89,476	\$0	\$540,789	\$3,154	604.40%
121	FUNERAL DIRECTORS LIFE INSURANCE CO	0.13%	65	1,614	\$965,788	\$777	\$352,634	\$9,057	36.59%
122	GARDEN STATE LIFE INSURANCE COMPANY	0.02%	158	147	\$129,984	\$0	\$69,532	\$3,826	53.49%
123	GBU FINANCIAL LIFE	0.00%	260	319	\$10,978	\$4,681	\$7,612	\$1,708	111.98%
124	GENERAL AMERICAN LIFE INSURANCE COMPANY	2.08%	14	13,676	\$15,140,244	\$16,217,908	\$18,288,955	\$1,215,751	227.91%
125	GENERATION LIFE INSURANCE COMPANY	0.01%	182	78	\$80,881	\$0	\$912	\$1,027	1.13%
126	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.01%	179	150	\$83,691	\$0	\$273,865	\$13,381	327.23%
127	GENWORTH LIFE INSURANCE COMPANY	0.00%	322	0	(\$17,840)	\$0	\$0	\$0	0.00%
128	GERBER LIFE INSURANCE COMPANY	0.85%	25	74,606	\$6,198,231	\$0	\$1,685,863	\$808,595	27.20%
129	GLENER LIFE INSURANCE SOCIETY	0.00%	253	71	\$13,891	\$746	\$25,616	\$1,705	189.78%
130	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.34%	47	46,517	\$2,510,078	\$234	\$971,790	\$455,191	38.72%
131	GOLDEN RULE INSURANCE COMPANY	0.01%	208	231	\$42,001	\$1,337	\$7,225	\$2,260	20.39%
132	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE C	0.01%	184	692	\$78,383	\$74,197	\$363,328	\$9,864	558.19%
133	GRANGE LIFE INSURANCE COMPANY	0.00%	242	23	\$20,537	\$0	\$0	\$877	0.00%
134	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	226	38	\$28,794	\$0	\$2,951	\$305	10.25%
135	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	255	164	\$13,726	\$35	\$20,194	\$1,032	147.38%
136	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	2.14%	13	2,755	\$15,628,550	\$251,023	\$1,491,584	\$435,723	11.15%
137	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.05%	114	4,335	\$377,585	\$0	\$283,416	\$28,753	75.06%
138	GUARANTY INCOME LIFE INSURANCE COMPANY	0.00%	227	80	\$28,787	\$0	\$228,150	\$1,597	792.55%
139	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	2.01%	15	4,424	\$14,621,430	\$4,181,991	\$5,863,366	\$958,941	68.70%

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OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
140	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.00%	316	3	\$108	\$0	\$0	\$63	0.00%
141	HARTFORD LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	246	29	\$17,061	\$0	\$3,559,955	\$3,095	20866.04%
142	HARTFORD LIFE AND ANNUITY INSURANCE COMPANY	0.00%	312	58	\$212	\$0	\$0	\$5,609	0.00%
143	HARTFORD LIFE INSURANCE COMPANY	0.03%	135	67	\$220,912	\$0	\$150,941	\$14,812	68.33%
144	HCC LIFE INSURANCE COMPANY	0.00%	264	8	\$9,605	\$0	\$0	\$385	0.00%
145	HERITAGE UNION LIFE INSURANCE COMPANY	0.01%	174	108	\$89,890	\$0	\$100,765	\$4,879	112.10%
146	HOMESTEADERS LIFE COMPANY	0.01%	215	2,473	\$37,500	\$0	\$182,209	\$3,174	485.89%
147	HORACE MANN LIFE INSURANCE COMPANY	0.06%	100	1,143	\$430,108	\$0	\$540,427	\$36,176	125.65%
148	HUMANADENTAL INSURANCE COMPANY	0.00%	262	86	\$10,203	\$795	\$16,535	\$566,915	169.85%
149	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	250	204	\$14,113	(\$1,196)	\$37,611	\$706	258.02%
150	IDEALIFE INSURANCE COMPANY	0.00%	229	227	\$26,452	\$0	\$167,297	\$2,379	632.46%
151	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.05%	118	792	\$341,447	\$41,506	\$412,397	\$15,681	132.94%
152	INDEPENDENT ORDER OF FORESTERS THE	0.43%	42	5,976	\$3,162,469	\$246,075	\$745,886	\$82,445	31.37%
153	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & AC	0.00%	299	49	\$933	\$0	\$87,835	\$91	9414.26%
154	INTRAMERICA LIFE INSURANCE COMPANY	0.00%	322	0	\$0	\$0	\$5,520	\$0	#DIV/0!
155	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.01%	210	200	\$41,106	\$2,637	\$10,466	\$830	31.88%
156	INVESTORS LIFE INSURANCE COMPANY OF NORTH AME	0.00%	231	288	\$24,433	\$396	\$62,719	\$2,893	258.32%
157	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.67%	31	20,212	\$4,882,450	\$649,443	\$14,118,421	\$565,611	302.47%
158	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.01%	167	420	\$108,103	\$42,152	\$2,057,568	\$2,898	1942.33%
159	KANAWHA INSURANCE COMPANY	0.04%	126	404	\$291,667	\$22	\$98,432	\$8,773	33.76%
160	KANSAS CITY LIFE INSURANCE COMPANY	0.07%	95	7,872	\$487,561	\$193,314	\$1,797,241	\$46,951	408.27%
161	KNIGHTS OF COLUMBUS	3.56%	5	55,192	\$25,993,445	\$9,087,129	\$13,026,774	\$1,701,603	85.07%
162	LAFAYETTE LIFE INSURANCE COMPANY THE	3.00%	7	2,448	\$21,857,235	\$2,048,895	\$3,502,512	\$516,821	25.40%
163	LANDMARK LIFE INSURANCE COMPANY	0.02%	153	314	\$144,402	\$0	\$28,726	\$2,054	19.89%
164	LEWER LIFE INSURANCE COMPANY	0.00%	318	1	\$85	\$0	\$0	\$5	0.00%
165	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.70%	30	2,356	\$5,071,052	\$94,592	\$601,704	\$72,184	13.73%
166	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.33%	48	3,921	\$2,437,797	\$30	\$1,415,646	\$204,788	58.07%
167	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	284	50	\$3,141	\$4	\$12,719	\$454	405.06%
168	LIFESecure INSURANCE COMPANY	0.00%	219	811	\$34,452	\$0	\$90,568	\$2,591	262.88%
169	LINCOLN BENEFIT LIFE COMPANY	0.01%	172	350	\$100,611	\$3,067	\$72,234	\$2,998	74.84%
170	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.55%	36	13,053	\$4,019,985	\$9,110	\$2,635,347	\$88,995	65.78%
171	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.39%	44	68	\$2,830,099	\$317,568	\$1,781,576	\$27,224	74.17%
172	LONGEVITY INSURANCE COMPANY	0.00%	277	43	\$3,989	\$0	\$0	\$598	0.00%
173	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.01%	191	767	\$66,535	\$1,680	\$562,448	\$8,421	847.87%
174	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	303	23	\$690	\$121	\$4,998	\$198	741.88%
175	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.03%	136	754	\$218,935	\$1,868	\$169,192	\$8,296	78.13%
176	MANHATTAN LIFE INSURANCE COMPANY	0.00%	271	258	\$5,742	\$4,997	\$102,559	\$2,043	1873.15%
177	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.00%	230	151	\$25,463	\$38	\$110,084	\$1,274	432.48%
178	MARQUETTE NATIONAL LIFE INSURANCE COMPANY	0.00%	232	32	\$24,382	\$0	\$16,590	\$308	68.04%
179	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	5.02%	3	19,152	\$36,576,099	\$22,476,170	\$17,413,044	\$2,453,055	109.06%
180	MEDICO INSURANCE COMPANY	0.01%	193	218	\$62,831	\$11,783	\$64,240	\$1,364	121.00%
181	MEMBERS LIFE INSURANCE COMPANY	0.00%	294	8	\$1,344	\$0	\$12,000	\$114	892.86%
182	MERIT LIFE INSURANCE CO	0.00%	256	83	\$11,831	\$0	\$19,844	\$711	167.73%
183	METLIFE INSURANCE COMPANY USA	0.01%	189	5,774	\$70,007	\$91,790	\$4,221,317	\$867,107	6160.97%
184	METROPOLITAN LIFE INSURANCE COMPANY	2.52%	9	158,373	\$18,349,537	\$15,925,567	\$53,357,775	\$1,840,472	377.58%
185	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.00%	297	2	\$1,127	\$0	\$0	\$100,000	0.00%
186	MIDLAND NATIONAL LIFE INSURANCE COMPANY	2.41%	10	8,472	\$17,608,829	\$16,265	\$5,626,563	\$1,510,640	32.05%
187	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF TE	0.02%	161	296	\$127,059	\$2,565	\$292,659	\$2,013	232.35%
188	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	263	93	\$9,929	\$3,520	\$0	\$738	35.45%
189	MINNESOTA LIFE INSURANCE COMPANY	0.12%	73	1,468	\$857,114	\$570,392	\$9,560,257	\$87,887	1181.95%
190	MODERN WOODMEN OF AMERICA	0.48%	40	11,386	\$3,490,902	\$541,204	\$2,969,333	\$213,228	100.56%
191	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	286	32	\$2,917	\$77	\$872	\$400	32.53%
192	MONY LIFE INSURANCE COMPANY	0.23%	53	4,471	\$1,654,154	\$1,257,454	\$4,078,631	\$148,130	322.59%
193	MTL INSURANCE COMPANY	0.26%	52	793	\$1,917,708	\$94,618	\$2,326,958	\$121,509	126.27%
194	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.00%	225	100	\$29,848	\$3,190	\$113,648	\$2,446	391.44%
195	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.06%	101	2,123	\$429,653	\$0	\$113,763	\$40,622	26.48%
196	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.01%	204	64	\$47,674	\$1,538	\$7,334	\$599	18.61%
197	NATIONAL FARMERS UNION LIFE INSURANCE COMPANY	0.00%	228	122	\$27,482	\$1,265	\$42,789	\$1,555	160.30%
198	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.04%	123	6,165	\$315,625	\$20,259	\$450,466	\$39,018	149.14%
199	NATIONAL LIFE INSURANCE COMPANY	0.60%	35	1,458	\$4,352,818	\$2,812,194	\$3,541,364	\$251,179	145.96%
200	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE C	0.00%	247	104	\$15,622	\$0	\$23,932	\$1,537	153.19%
201	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.02%	165	1,303	\$112,378	\$0	\$564,367	\$5,816	502.20%
202	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPANY	0.03%	142	489	\$196,104	\$1,543	\$65,094	\$10,858	33.98%
203	NATIONWIDE LIFE INSURANCE COMPANY	0.12%	71	1,568	\$875,695	\$337,070	\$1,958,255	\$30,499	262.11%
204	NEW ENGLAND LIFE INSURANCE COMPANY	0.04%	121	245	\$326,984	\$53,513	\$122,711	\$23,407	53.89%
205	NEW ERA LIFE INSURANCE COMPANY	0.00%	322	4	\$0	\$0	\$0	\$25	N/A
206	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWEST	0.00%	322	39	\$0	\$0	\$16,108	\$121	N/A
207	NEW YORK LIFE INSURANCE COMPANY	5.75%	2	47,576	\$41,954,152	\$18,542,054	\$46,769,118	\$2,930,814	155.67%
208	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH IN	0.06%	104	159	\$414,039	\$0	\$124,912	\$52,743	30.17%

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209	NORTH AMERICAN INSURANCE COMPANY	0.00%	322	1	\$0	\$0	\$0	\$5	N/A
210	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	22.36%	1	91,641	\$163,037,025	\$95,677,842	\$132,340,985	\$13,079,090	139.86%
211	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH CA	0.04%	129	510	\$257,894	\$2,987	\$116,674	\$5,087	46.40%
212	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.63%	33	2,562	\$4,627,751	\$997,184	\$1,179,182	\$189,304	47.03%
213	OHIO STATE LIFE INSURANCE COMPANY THE	0.00%	295	95	\$1,330	\$773	\$73,428	\$411	5579.02%
214	OLD AMERICAN INSURANCE COMPANY	0.72%	29	13,051	\$5,228,129	\$0	\$3,809,624	\$93,174	72.87%
215	OLD REPUBLIC LIFE INSURANCE COMPANY	0.04%	128	1,328	\$264,976	\$0	\$614,977	\$78,111	232.09%
216	OLD UNITED LIFE INSURANCE COMPANY	0.00%	289	21	\$2,417	\$0	\$0	\$210	0.00%
217	OXFORD LIFE INSURANCE COMPANY	0.18%	60	1,854	\$1,283,762	\$0	\$518,993	\$21,265	40.43%
218	OZARK NATIONAL LIFE INSURANCE COMPANY	2.32%	12	42,814	\$16,898,003	\$69,066	\$10,313,173	\$1,208,471	61.44%
219	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	281	7	\$3,289	\$176	\$0	\$0	5.35%
220	PACIFIC LIFE INSURANCE COMPANY	0.06%	99	188	\$433,050	\$30,128	\$823,568	\$6,548	197.14%
221	PAN AMERICAN ASSURANCE COMPANY	0.04%	127	424	\$266,621	\$0	\$362,687	\$37,421	136.03%
222	PAN-AMERICAN LIFE INSURANCE COMPANY	0.01%	202	291	\$48,067	\$14,343	\$66,246	\$11,000	167.66%
223	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	298	0	\$1,124	\$0	\$0	\$0	0.00%
224	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	240	311	\$20,952	\$0	\$76,053	\$1,617	362.99%
225	PAUL REVERE VARIABLE ANNUITY INSURANCE COMPAN	0.00%	248	44	\$15,176	\$0	\$6,162	\$1,525	40.60%
226	PEKIN LIFE INSURANCE COMPANY	0.01%	176	135	\$89,358	\$362	\$4,544	\$2,667	5.49%
227	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.09%	85	2,229	\$623,832	\$387,939	\$1,541,214	\$52,931	309.24%
228	PENNSYLVANIA LIFE INSURANCE COMPANY	0.06%	107	843	\$401,473	\$0	\$607,553	\$20,447	151.33%
229	PHARMACISTS LIFE INSURANCE COMPANY, THE	0.01%	177	105	\$87,749	\$50	\$57,690	\$7,645	65.80%
230	PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY	0.00%	267	64	\$7,284	\$0	\$11,783	\$1,565	161.77%
231	PHL VARIABLE INSURANCE COMPANY	0.00%	243	20	\$19,384	\$0	\$58,500	\$406	301.80%
232	PHOENIX LIFE INSURANCE COMPANY	1.15%	19	5,665	\$8,401,125	\$4,746,313	\$14,171,598	\$597,529	225.18%
233	PHYSICIANS LIFE INSURANCE COMPANY	0.05%	110	1,357	\$394,964	\$0	\$407,384	\$12,631	103.14%
234	PIONEER AMERICAN INSURANCE COMPANY	0.09%	84	1,384	\$638,011	\$0	\$115,152	\$8,763	18.05%
235	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.00%	304	37	\$636	\$2,045	\$16,823	\$132	2966.67%
236	PIONEER SECURITY LIFE INSURANCE COMPANY	0.01%	205	98	\$45,979	\$0	\$4,857	\$722	10.56%
237	POLISH NATNL ALLIANCE OF THE US OF N. A	0.01%	214	1,009	\$37,899	\$1,259	\$73,039	\$4,946	196.04%
238	POLISH ROMAN CATHOLIC UNION OF AMERICA	0.00%	292	545	\$1,592	\$276	\$14,280	\$1,689	914.32%
239	PRINCIPAL LIFE INSURANCE COMPANY	0.32%	49	4,838	\$2,352,144	\$2,331,090	\$5,823,784	\$265,538	346.70%
240	PROFESSIONAL INSURANCE COMPANY	0.00%	305	8	\$633	\$0	\$0	\$71	0.00%
241	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPANY	0.00%	269	177	\$6,606	\$1,543	\$83,938	\$687	1293.99%
242	PROTECTIVE LIFE INSURANCE COMPANY	0.79%	27	8,098	\$5,746,060	\$27,147	\$108,644,220	\$2,439,773	1891.23%
243	PROVIDENT AMERICAN LIFE AND HEALTH INSURANCE	0.00%	258	17	\$11,528	\$0	\$7,423	\$132	64.39%
244	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	1.04%	20	10,105	\$7,604,171	\$0	\$2,601,580	\$708,565	34.21%
245	PROVIDENT LIFE AND CASUALTY INSURANCE COMPANY	0.00%	315	1	\$156	\$0	\$0	\$20	0.00%
246	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	2.41%	11	122,574	\$17,538,511	\$36,385,763	\$73,579,483	\$1,565,216	626.99%
247	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	245	50	\$17,447	\$0	\$121	\$697	0.69%
248	PYRAMID LIFE INSURANCE COMPANY	0.04%	125	1,821	\$295,934	\$0	\$603,473	\$19,453	203.92%
249	RELIAANCE STANDARD LIFE INSURANCE COMPANY	0.00%	259	138	\$11,184	\$285	\$0	\$971	2.55%
250	RELIASTAR LIFE INSURANCE COMPANY	0.10%	78	2,013	\$762,618	\$218,823	\$685,922	\$63,113	118.64%
251	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	322	35	\$0	\$1,187	\$24,050	\$321	N/A
252	RENAISSANCE LIFE & HEALTH INSURANCE COMPANY O	0.00%	237	801	\$22,249	\$0	\$149,977	\$3,282	674.08%
253	RESERVE NATIONAL INSURANCE COMPANY	0.08%	91	916	\$561,424	\$0	\$112,002	\$7,689	19.95%
254	RGA REINSURANCE COMPANY	0.16%	62	201	\$1,151,705	\$676,447	\$498,466	\$77,852	102.02%
255	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	261	575	\$10,719	\$0	\$4,882	\$5,157	45.55%
256	ROYAL ARCANUM SUPREME COUNCIL OF	0.00%	300	141	\$877	\$1,488	\$20,153	\$639	2467.62%
257	ROYAL NEIGHBORS OF AMERICA	0.08%	87	5,021	\$591,030	\$63,774	\$596,183	\$25,800	111.66%
258	S USA LIFE INSURANCE COMPANY INC	0.00%	285	8	\$3,118	\$0	\$0	\$650	0.00%
259	SAGICOR LIFE INSURANCE COMPANY	0.18%	59	131	\$1,307,266	\$556	\$513,908	\$918	39.35%
260	SAVINGS BANK LIFE INSURANCE COMPANY OF MASSAC	0.00%	221	181	\$32,332	\$20,697	\$61,945	\$2,387	255.60%
261	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.07%	94	2,702	\$492,125	\$73,327	\$378,158	\$26,153	91.74%
262	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.01%	206	249	\$44,319	\$0	\$20,397	\$1,515	46.02%
263	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.03%	139	189	\$204,696	\$40,993	\$5,588,011	\$8,157	2749.93%
264	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NEW	0.11%	76	3,065	\$809,979	\$71,536	\$104,990	\$75,184	21.79%
265	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.05%	119	1,162	\$337,469	\$0	\$211,724	\$7,208	62.74%
266	SENIOR LIFE INSURANCE COMPANY	0.15%	64	2,263	\$1,062,508	\$0	\$313,212	\$20,890	29.48%
267	SENTINEL AMERICAN LIFE INSURANCE CO	0.00%	310	24	\$273	\$0	\$1,392	\$30	509.89%
268	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.02%	151	631	\$159,180	\$2,830	\$76,733	\$16,218	49.98%
269	SETTLERS LIFE INSURANCE COMPANY	0.02%	162	307	\$120,895	\$1,975	\$29,631	\$2,533	26.14%
270	SHELTER LIFE INSURANCE COMPANY	0.66%	32	13,573	\$4,807,353	\$1,385,055	\$4,267,570	\$294,188	117.58%
271	SHENANDOAH LIFE INSURANCE COMPANY	0.01%	201	713	\$48,825	\$431	\$505,371	\$9,576	1035.95%
272	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	280	307	\$3,516	\$960	\$6,844	\$1,054	221.96%
273	STANDARD INSURANCE COMPANY	0.01%	181	94	\$81,390	\$15,297	\$14,114	\$2,598	36.14%
274	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	0.04%	122	1,805	\$318,655	\$12,429	\$379,745	\$12,082	123.07%
275	STANDARD LIFE AND CASUALTY COMPANY	0.00%	313	8	\$182	\$68	\$0	\$35	37.36%
276	STATE FARM LIFE INSURANCE COMPANY	4.55%	4	104,485	\$33,184,958	\$15,728,688	\$30,419,906	\$2,499,850	139.06%
277	STATE LIFE INSURANCE COMPANY	1.00%	22	144	\$7,266,208	\$34,215	\$3,252,426	\$99,403	45.23%

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
278	STATE MUTUAL INSURANCE COMPANY	0.02%	150	396	\$162,179	\$24,241	\$361,247	\$4,477	237.69%
279	STERLING INVESTORS LIFE INSURANCE COMPANY	0.01%	195	115	\$59,455	\$0	\$7,640	\$1,224	12.85%
280	STERLING LIFE INSURANCE COMPANY	0.01%	171	224	\$102,637	\$0	\$0	\$0	0.00%
281	STONEBRIDGE LIFE INSURANCE COMPANY	0.10%	79	3,205	\$731,352	\$0	\$934,533	\$24,045	127.78%
282	SUN LIFE ASSURANCE COMPANY OF CANADA	0.22%	55	805	\$1,616,031	\$969,864	\$3,362,918	\$158,994	268.11%
283	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.00%	283	71	\$3,166	\$274	\$7,859	\$260	256.89%
284	SURETY LIFE INSURANCE COMPANY	0.00%	322	30	\$0	\$0	\$0	\$123	N/A
285	SYMETRA LIFE INSURANCE COMPANY	0.02%	163	932	\$119,770	\$159	\$390,990	\$7,392	326.58%
286	SYMETRA NATIONAL LIFE INSURANCE COMPANY	0.00%	279	52	\$3,663	\$0	\$2,095	\$532	57.19%
287	TEXAS LIFE INSURANCE COMPANY	0.26%	51	447	\$1,918,565	\$258,396	\$193,516	\$26,522	23.55%
288	THE RELIABLE LIFE INSURANCE COMPANY	1.01%	21	118,003	\$7,359,543	(\$177)	\$6,804,435	\$492,008	92.45%
289	THRIVENT FINANCIAL FOR LUTHERANS	1.52%	17	19,350	\$11,093,854	\$4,878,921	\$13,059,892	\$516,789	161.70%
290	TIME INSURANCE COMPANY	0.00%	308	2	\$417	\$0	\$0	\$10	0.00%
291	TRANS WORLD ASSURANCE COMPANY	0.01%	168	387	\$106,272	\$0	\$68,107	\$11,883	64.09%
292	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	0.00%	236	43	\$22,289	\$0	\$51,075	\$2,036	229.15%
293	TRANSAMERICA LIFE INSURANCE COMPANY	1.74%	16	8,748	\$12,678,613	\$136,813	\$6,530,946	\$68,960	52.59%
294	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.52%	38	27,266	\$3,785,459	\$10,857	\$4,217,832	\$311,983	111.71%
295	TRUSTMARK INSURANCE COMPANY	0.01%	169	614	\$105,760	\$29,218	\$193,561	\$7,874	210.65%
296	U S FINANCIAL LIFE INSURANCE COMPANY	0.00%	278	16	\$3,679	\$0	\$19,231	\$137	522.72%
297	ULLICO LIFE INSURANCE COMPANY	0.00%	301	2	\$829	\$0	\$0	\$15	0.00%
298	UNIFIED LIFE INSURANCE COMPANY	0.01%	173	1,151	\$97,086	\$4,673	\$215,066	\$12,663	226.33%
299	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	192	306	\$63,899	\$0	\$263,769	\$1,730	412.79%
300	UNION LABOR LIFE INSURANCE COMPANY	0.00%	270	27	\$6,152	\$1,318	\$15,164	\$165	267.91%
301	UNION SECURITY INSURANCE COMPANY	0.02%	160	4,186	\$127,505	\$2,353	\$1,012,399	\$13,830	795.85%
302	UNITED AMERICAN INSURANCE COMPANY	0.05%	117	1,754	\$343,152	\$0	\$484,886	\$14,189	141.30%
303	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.00%	233	94	\$23,795	\$0	\$38,285	\$744	160.90%
304	UNITED FIDELITY LIFE INSURANCE COMPANY	0.03%	133	3,385	\$229,091	\$25,637	\$722,235	\$15,462	326.45%
305	UNITED HERITAGE LIFE INSURANCE COMPANY	0.27%	50	4,201	\$1,977,555	\$18,216	\$1,244,415	\$31,767	63.85%
306	UNITED HOME LIFE INSURANCE COMPANY	0.11%	75	1,385	\$818,011	\$93	\$381,250	\$32,688	46.62%
307	UNITED INSURANCE COMPANY OF AMERICA	0.01%	180	5,779	\$82,053	\$0	\$150,997	\$10,419	184.02%
308	UNITED LIFE INSURANCE COMPANY	0.21%	56	647	\$1,562,255	\$0	\$219,095	\$18,820	14.02%
309	UNITED NATIONAL LIFE INSURANCE COMPANY OF AME	0.01%	186	260	\$73,514	\$0	\$103,827	\$1,648	141.23%
310	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.08%	92	17,259	\$552,236	\$314	\$873,172	\$215,332	158.17%
311	UNITED SECURITY ASSURANCE COMPANY OF PENNSYLV	0.00%	314	2	\$157	\$0	\$0	\$35	0.00%
312	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.01%	188	94	\$71,670	\$3,985	\$427,058	\$2,990	601.43%
313	UNITED TEACHER ASSOCIATES INSURANCE COMPANY	0.01%	197	107	\$56,809	\$0	\$81,800	\$872	143.99%
314	UNITED WORLD LIFE INSURANCE COMPANY	0.00%	309	1,108	\$312	\$0	\$0	\$3,020	0.00%
315	UNITY FINANCIAL LIFE INSURANCE COMPANY	0.12%	72	2,040	\$866,573	\$0	\$779,181	\$14,763	89.92%
316	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.03%	140	3,281	\$201,272	\$7,862	\$582,705	\$28,360	293.42%
317	UNIVERSAL UNDERWRITERS LIFE INSURANCE COMPAN	0.00%	265	46	\$8,322	\$0	\$12,500	\$1,484	150.20%
318	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.03%	145	185	\$185,532	\$198,575	\$1,799,503	\$4,261	1076.95%
319	USA LIFE ONE INSURANCE COMPANY OF INDIANA	0.00%	273	139	\$4,990	\$0	\$20,117	\$274	403.15%
320	USAA LIFE INSURANCE COMPANY	0.13%	66	1,514	\$949,688	\$433,765	\$673,603	\$80,192	116.60%
321	VANTIS LIFE INSURANCE COMPANY	0.01%	198	114	\$52,702	\$392	\$0	\$1,453	0.74%
322	VOYA INSURANCE AND ANNUITY COMPANY	0.02%	152	863	\$151,302	\$143,343	\$781,612	\$7,766	611.33%
323	VOYA RETIREMENT INSURANCE AND ANNUITY COMPAN	0.07%	93	569	\$533,853	\$0	\$682,339	\$19,338	127.81%
324	WASHINGTON NATIONAL INSURANCE COMPANY	0.03%	134	3,236	\$227,260	\$22,967	\$1,887,775	\$23,952	840.77%
325	WEST COAST LIFE INSURANCE COMPANY	0.02%	164	511	\$117,786	\$125,370	\$32,576	\$12,285	134.10%
326	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY	0.61%	34	34,559	\$4,413,401	\$1,673,511	\$5,534,389	\$251,304	163.32%
327	WESTERN CATHOLIC UNION	0.12%	69	5,571	\$903,972	\$69,340	\$1,637,576	\$64,980	188.82%
328	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.00%	266	42	\$7,960	\$0	\$43,000	\$185	540.20%
329	WILCAC LIFE INSURANCE COMPANY	0.01%	183	706	\$80,134	\$120,897	\$475,263	\$9	743.95%
330	WILLIAM PENN ASSOCIATION	0.01%	194	91	\$62,801	\$544	\$13,893	\$1,169	22.99%
331	WILTON REASSURANCE LIFE COMPANY OF NEW YORK	0.01%	178	184	\$86,394	\$0	\$12,860	\$18,159	14.89%
332	WOMAN'S LIFE INSURANCE SOCIETY	0.00%	272	442	\$5,055	\$2,810	\$17,576	\$872	403.28%
333	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.06%	97	1,226	\$455,896	\$87,710	\$238,783	\$15,311	71.62%
334	ZALE LIFE INSURANCE COMPANY	0.00%	317	2	\$95	\$0	\$0	\$7	0.00%
TOTAL		100.00%		1,678,188	\$729,182,063	\$281,953,922	\$818,993,472	\$56,367,342	150.98%

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.04%	142	311	\$110,648	\$0	\$0	\$26,074	0.00%
2	AAA LIFE INSURANCE COMPANY	0.32%	58	2,418	\$1,476,437	\$0	\$454,360	\$718,782	30.77%
3	AETNA LIFE INSURANCE COMPANY	0.02%	178	129	\$35,245	\$0	\$118,677	\$9,568	336.72%
4	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERI	0.02%	105	164	\$285,024	\$0	\$363,766	\$52,159	127.63%
5	ALLSTATE LIFE INSURANCE COMPANY	0.48%	64	3,693	\$1,130,451	\$0	\$1,411,807	\$412,020	124.89%
6	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	200	25	\$14,530	\$0	\$0	\$9,130	0.00%
7	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF T	0.16%	87	1,194	\$452,984	\$0	\$285,934	\$68,487	63.12%
8	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	245	6	\$2,282	\$0	\$6,557	\$207	287.34%
9	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF COL	1.51%	39	11,510	\$2,736,279	\$0	\$513,988	\$497,481	18.78%
10	AMERICAN FAMILY LIFE INSURANCE COMPANY	6.02%	6	45,870	\$20,208,654	\$17,469	\$8,725,923	\$4,456,039	43.27%
11	AMERICAN FIDELITY ASSURANCE COMPANY	0.74%	38	5,632	\$2,789,230	\$32,098	\$2,995,724	\$526,435	108.55%
12	AMERICAN FINANCIAL SECURITY LIFE INSURANCE CO	0.00%	209	4	\$9,568	\$0	\$0	\$105	0.00%
13	AMERICAN GENERAL LIFE INSURANCE CO	4.42%	7	33,688	\$19,305,026	\$53,981	\$17,294,035	\$10,029,491	89.86%
14	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.01%	249	89	\$1,672	\$0	\$14,490	\$181	866.63%
15	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.41%	78	3,094	\$628,532	\$0	\$205,460	\$107,943	32.69%
16	AMERICAN HOME LIFE INSURANCE COMPANY	0.12%	84	880	\$460,431	\$0	\$705,737	\$72,457	153.28%
17	AMERICAN INCOME LIFE INSURANCE CO	0.21%	76	1,614	\$671,346	\$0	\$105,822	\$203,170	15.76%
18	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.00%	244	26	\$2,378	\$0	\$7,653	\$219	321.83%
19	AMERICAN NATIONAL INSURANCE COMPANY	0.49%	48	3,745	\$2,058,501	\$0	\$639,332	\$725,593	31.06%
20	AMERICAN REPUBLIC INSURANCE COMPANY	0.12%	77	936	\$628,770	\$0	\$1,218,643	\$99,622	193.81%
21	AMERICAN UNDERWRITERS LIFE INSURANCE COMPANY	0.00%	268	1	\$0	\$0	\$0	\$21	N/A
22	AMERICAN UNITED LIFE INSURANCE COMPANY	0.14%	268	1,081	\$0	\$0	\$0	\$482,166	N/A
23	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.31%	36	2,339	\$2,919,224	\$0	\$621,897	\$226,856	21.30%
24	AMERITAS LIFE INSURANCE CORP	0.14%	54	1,074	\$1,620,084	\$0	\$126,729	\$470,677	7.82%
25	AMICA LIFE INSURANCE COMPANY	0.04%	119	294	\$197,575	\$0	\$0	\$108,128	0.00%
26	ANTHEM LIFE INSURANCE COMPANY	0.20%	103	1,537	\$296,260	\$0	\$90,000	\$52,615	30.38%
27	ASSURED LIFE ASSOCIATION	0.00%	260	8	\$353	\$0	\$0	\$36	0.00%
28	ASSURITY LIFE INSURANCE COMPANY	0.16%	66	1,189	\$1,039,775	\$0	\$1,111,494	\$176,336	106.90%
29	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF N	0.00%	268	2	\$0	\$0	\$0	\$200	N/A
30	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.20%	60	1,493	\$1,282,481	\$0	\$1,109,600	\$252,939	86.52%
31	ATHENE ANNUITY AND LIFE COMPANY	0.14%	69	1,055	\$901,005	\$4,251	\$458,011	\$342,155	51.31%
32	AUTO CLUB LIFE INSURANCE COMPANY	0.01%	248	82	\$1,912	\$0	\$0	\$5,270	0.00%
33	AUTO OWNERS LIFE INSURANCE COMPANY	0.45%	55	3,401	\$1,615,258	\$0	\$375,770	\$637,363	23.26%
34	AXA EQUITABLE LIFE AND ANNUITY COMPANY	0.02%	96	187	\$351,739	\$0	\$250,000	\$52,771	71.08%
35	AXA EQUITABLE LIFE INSURANCE COMPANY	0.47%	23	3,608	\$5,571,065	\$0	\$1,595,844	\$2,754,808	28.65%
36	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	195	34	\$18,416	\$0	\$0	\$3,289	0.00%
37	BANKERS LIFE AND CASUALTY COMPANY	0.11%	90	844	\$410,341	\$0	\$113,320	\$62,260	27.62%
38	BANNER LIFE INSURANCE COMPANY	2.44%	9	18,592	\$15,764,469	\$0	\$4,600,000	\$9,784,260	29.18%
39	BENEFICIAL LIFE INSURANCE COMPANY	0.00%	202	36	\$11,878	\$0	\$439	\$12,095	3.70%
40	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	265	1	\$226	\$0	\$0	\$10	0.00%
41	BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA	0.00%	183	25	\$28,010	\$0	\$0	\$30,021	0.00%
42	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.00%	203	14	\$11,303	\$0	\$0	\$555	0.00%
43	C M LIFE INSURANCE COMPANY	0.00%	175	34	\$37,622	\$0	\$0	\$7,990	0.00%
44	CANADA LIFE ASSURANCE COMPANY	0.01%	149	79	\$94,420	\$0	\$96,915	\$19,868	102.64%
45	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.06%	246	475	\$2,245	\$0	\$77,332	\$2,077	3444.63%
46	CATHOLIC FINANCIAL LIFE	0.04%	155	324	\$72,163	\$0	\$35,131	\$13,041	48.68%
47	CENTRAL SECURITY LIFE INSURANCE CO	0.07%	223	566	\$5,130	\$0	\$40,378	\$2,832	787.10%
48	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	192	27	\$20,464	\$0	\$25,000	\$1,470	122.17%
49	CENTRAL UNITED LIFE INSURANCE COMPANY	0.00%	206	32	\$10,437	\$316	\$18,556	\$1,112	180.82%
50	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.14%	85	1,066	\$458,671	\$0	\$125,001	\$108,892	27.25%
51	CHURCH LIFE INSURANCE CORPORATION	0.00%	254	5	\$822	\$0	\$0	\$5	0.00%
52	CICA LIFE INSURANCE COMPANY OF AMERICA	0.00%	224	2	\$4,982	\$0	\$0	\$1,945	0.00%
53	CINCINNATI LIFE INSURANCE COMPANY THE	0.97%	22	7,367	\$5,851,747	\$0	\$3,257,776	\$2,425,730	55.67%
54	CMFG LIFE INSURANCE COMPANY	0.16%	100	1,185	\$300,976	\$961	\$13,731	\$104,572	4.88%
55	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.49%	57	3,734	\$1,507,605	\$0	\$441,253	\$258,420	29.27%
56	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	217	20	\$6,649	\$0	\$10,000	\$275	150.40%
57	COLORADO BANKERS LIFE INS CO	0.16%	79	1,186	\$516,631	\$0	\$114,642	\$34,085	22.19%
58	COLUMBUS LIFE INSURANCE COMPANY	0.03%	126	210	\$175,446	\$0	\$0	\$85,699	0.00%
59	COMBINED INSURANCE CO OF AMERICA	0.10%	179	759	\$33,834	\$0	\$12,000	\$12,569	35.47%
60	COMMONWEALTH ANNUITY AND LIFE INSURANCE COMP	0.03%	143	251	\$107,670	\$0	\$317,502	\$5,852	294.88%
61	CONNECTICUT GENERAL LIFE INS CO	0.00%	215	3	\$7,062	\$0	\$32,759	\$3,133	463.88%
62	CONSECO LIFE INSURANCE CO	0.04%	141	280	\$111,906	\$0	\$52,065	\$19,227	46.53%
63	CONTINENTAL GENERAL INSURANCE COMPANY	0.03%	170	198	\$41,121	\$0	\$0	\$7,792	0.00%
64	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.00%	198	24	\$15,260	\$0	\$0	\$2,029	0.00%
65	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.00%	257	1	\$527	\$0	\$0	\$100	0.00%
66	COUNTRY LIFE INSURANCE COMPANY	0.57%	45	4,347	\$2,251,214	\$822	\$432,753	\$1,057,801	19.26%
67	CSA FRATERNAL LIFE	0.00%	232	20	\$3,717	\$0	\$16,690	\$241	449.02%
68	DEARBORN NATIONAL LIFE INSURANCE COMPANY	0.00%	226	15	\$4,378	\$0	\$503	\$309	11.49%
69	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	258	1	\$503	\$0	\$0	\$0	0.00%
70	DELAWARE LIFE INSURANCE COMPANY	0.00%	268	1	\$0	\$0	\$0	\$118	N/A

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
71	DIRECT GENERAL LIFE INSURANCE COMPANY	0.07%	139	524	\$117,840	\$0	\$35,678	\$7,440	30.28%
72	ELCO MUTUAL LIFE AND ANNUITY	0.00%	210	7	\$9,493	\$0	\$25,000	\$500	263.35%
73	EMC NATIONAL LIFE COMPANY	0.20%	71	1,518	\$794,041	\$1,221	\$384,241	\$196,246	48.54%
74	EQUITRUST LIFE INSURANCE COMPANY	0.00%	268	9	\$0	\$0	\$0	\$22	N/A
75	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.04%	115	336	\$217,114	\$0	\$66,600	\$26,540	30.68%
76	FAMILY LIFE INSURANCE COMPANY	0.00%	158	33	\$66,351	\$0	\$78,087	\$2,358	117.69%
77	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	268	8	\$0	\$0	\$2,522	\$26	#DIV/0!
78	FARM BUREAU LIFE INSURANCE COMPANY OF MISSOURI	3.37%	18	25,708	\$9,612,046	\$0	\$4,310,811	\$3,616,646	44.85%
79	FARMERS NEW WORLD LIFE INSURANCE COMPANY	2.82%	13	21,527	\$11,479,639	\$0	\$2,612,755	\$3,801,076	22.76%
80	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.01%	186	85	\$26,789	\$0	\$15,943	\$9,840	59.51%
81	FEDERATED LIFE INSURANCE COMPANY	0.16%	53	1,244	\$1,622,276	\$0	\$1,055,656	\$584,759	65.07%
82	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.54%	32	4,145	\$3,294,679	\$0	\$2,767,898	\$620,733	84.01%
83	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.02%	131	169	\$144,208	\$0	\$0	\$71,650	0.00%
84	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.27%	49	2,044	\$1,998,589	\$24,755	\$2,916,006	\$403,436	147.14%
85	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.00%	233	15	\$3,633	\$0	\$1,586	\$406	43.66%
86	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	268	0	\$0	\$0	\$5,001	\$0	N/A
87	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.00%	266	0	\$101	\$0	\$0	\$12	0.00%
88	FIRST INVESTORS LIFE INSURANCE COMPANY	0.01%	159	107	\$64,309	\$0	\$0	\$26,121	0.00%
89	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.58%	44	4,447	\$2,368,188	\$0	\$3,210,217	\$1,231,091	135.56%
90	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.05%	129	343	\$158,270	\$0	\$0	\$13,549	0.00%
91	GARDEN STATE LIFE INSURANCE COMPANY	0.06%	102	471	\$298,146	\$0	\$214,090	\$38,339	71.81%
92	GBU FINANCIAL LIFE	0.00%	240	27	\$2,802	\$0	\$25,074	\$1,245	894.86%
93	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.20%	152	1,511	\$81,836	\$0	\$689,614	\$570,811	842.68%
94	GENERATION LIFE INSURANCE COMPANY	0.02%	156	171	\$70,315	\$0	\$0	\$9,637	0.00%
95	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	3.27%	8	24,899	\$16,284,880	\$0	\$19,806,884	\$7,983,837	121.63%
96	GENWORTH LIFE INSURANCE COMPANY	0.52%	41	3,947	\$2,676,032	\$0	\$770,464	\$1,376,031	28.79%
97	GERBER LIFE INSURANCE COMPANY	0.19%	101	1,484	\$298,866	\$0	\$106,932	\$130,540	35.78%
98	GLEANER LIFE INSURANCE SOCIETY	0.02%	182	145	\$30,232	\$0	\$0	\$11,015	0.00%
99	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	3.51%	59	26,747	\$1,473,564	\$0	\$1,074,283	\$191,918	72.90%
100	GOLDEN RULE INSURANCE COMPANY	0.07%	97	547	\$329,069	\$0	\$1,960,595	\$111,240	595.80%
101	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE CO	0.00%	194	28	\$19,546	\$0	\$0	\$4,089	0.00%
102	GRANGE LIFE INSURANCE COMPANY	0.01%	169	70	\$42,463	\$0	\$0	\$23,097	0.00%
103	GREAT AMERICAN LIFE INSURANCE COMPANY	0.09%	82	713	\$488,611	\$0	\$251,552	\$157,504	51.48%
104	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.02%	128	135	\$162,245	\$0	\$650,055	\$15,803	400.66%
105	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	0.27%	12	2,079	\$11,789,959	\$0	\$1,125,230	\$328,704	9.54%
106	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.05%	111	409	\$229,956	\$0	\$35,858	\$13,496	15.59%
107	GUARANTY INCOME LIFE INSURANCE COMPANY	0.00%	222	15	\$5,802	\$0	\$45,983	\$726	792.54%
108	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.13%	62	996	\$1,221,721	\$0	\$0	\$690,432	0.00%
109	HARTFORD LIFE AND ACCIDENT INSURANCE COMPANY	0.01%	181	41	\$30,661	\$92	\$10,742	\$1,926	35.33%
110	HARTFORD LIFE AND ANNUITY INSURANCE COMPANY	0.50%	35	3,785	\$2,924,508	\$0	\$1,495,709	\$1,814,448	51.14%
111	HARTFORD LIFE INSURANCE COMPANY	0.04%	166	307	\$44,562	\$158	\$47,471	\$2,934	106.88%
112	HERITAGE LIFE INSURANCE COMPANY	0.00%	268	2	\$0	\$0	\$0	\$9	N/A
113	HORACE MANN LIFE INSURANCE COMPANY	0.09%	94	682	\$365,338	\$0	\$496,214	\$130,933	135.82%
114	HUMANA INSURANCE COMPANY	0.10%	140	727	\$116,033	\$0	\$625,023	\$14,506	538.66%
115	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	252	2	\$1,102	\$0	\$369	\$51	33.48%
116	IDEALIFE INSURANCE COMPANY	0.00%	228	37	\$4,213	\$0	\$0	\$484	0.00%
117	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.19%	74	1,428	\$709,904	\$0	\$50,000	\$177,631	7.04%
118	INDEPENDENT ORDER OF FORESTERS THE	0.27%	52	2,042	\$1,686,050	\$0	\$622,996	\$213,870	36.95%
119	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & AC	0.06%	116	420	\$215,489	\$0	\$217,502	\$37,184	100.93%
120	INDUSTRIAL ALLIANCE INSURANCE AND FINANCIAL S	0.00%	250	2	\$1,308	\$0	\$4,249	\$175	324.85%
121	INTEGRITY LIFE INSURANCE COMPANY	0.00%	268	13	\$0	\$0	\$11,408	\$110	N/A
122	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	268	6	\$0	\$0	\$0	\$35	N/A
123	INVESTORS LIFE INSURANCE COMPANY OF NORTH AME	0.02%	150	168	\$89,237	\$0	\$32,500	\$15,472	36.42%
124	JACKSON NATIONAL LIFE INSURANCE COMPANY	1.69%	16	12,916	\$10,832,635	\$64	\$10,199,226	\$3,529,579	94.15%
125	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.02%	193	117	\$20,248	\$11,742	\$573,180	\$12,501	2888.79%
126	KANAWHA INSURANCE COMPANY	0.17%	121	1,327	\$189,347	\$0	\$82,648	\$28,816	43.65%
127	KANSAS CITY LIFE INSURANCE COMPANY	0.45%	42	3,445	\$2,539,088	\$0	\$650,788	\$917,859	25.63%
128	KNIGHTS OF COLUMBUS	0.95%	31	7,251	\$3,672,477	\$537,946	\$621,252	\$1,893,023	31.56%
129	LAFAYETTE LIFE INSURANCE COMPANY THE	0.03%	120	206	\$195,920	\$1,364	\$350,252	\$251,554	179.47%
130	LEADERS LIFE INSURANCE COMPANY	0.09%	135	658	\$133,577	\$1,453	\$0	\$34	1.09%
131	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.23%	68	1,757	\$977,067	\$0	\$148,500	\$411,392	15.20%
132	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.27%	86	2,041	\$454,298	\$0	\$332,071	\$81,939	73.10%
133	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.04%	117	291	\$201,113	\$0	\$269,479	\$6,625	133.99%
134	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.04%	123	334	\$185,901	\$0	\$100,000	\$63,421	53.79%
135	LIFE OF THE SOUTH INSURANCE COMPANY	0.00%	239	17	\$2,808	\$0	\$0	\$182	0.00%
136	LIFESecure INSURANCE COMPANY	0.00%	238	30	\$2,842	\$0	\$0	\$774	0.00%
137	LIFESHIELD NATIONAL INSURANCE CO	0.00%	204	37	\$10,495	\$0	\$0	\$2,100	0.00%
138	LINCOLN BENEFIT LIFE COMPANY	0.75%	26	5,716	\$4,399,041	\$0	\$3,660,585	\$2,471,551	83.21%
139	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.01%	190	87	\$21,751	\$0	\$40,068	\$2,569	184.21%

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
140	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	205	14	\$10,443	\$2,222	\$161,280	\$3,492	1565.66%
141	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.28%	14	2,134	\$11,077,363	\$0	\$18,654,346	\$854,682	168.40%
142	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	234	4	\$3,347	\$0	\$10,000	\$1,750	298.78%
143	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	256	22	\$647	\$0	\$2,237	\$192	345.75%
144	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.01%	207	83	\$9,837	\$0	\$150,228	\$2,285	1527.17%
145	MANHATTAN LIFE INSURANCE COMPANY	0.01%	201	48	\$13,723	\$0	\$0	\$4,275	0.00%
146	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.07%	81	508	\$496,416	\$0	\$1,017,000	\$65,626	204.87%
147	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	0.58%	25	4,400	\$4,989,615	\$68,548	\$802,000	\$2,236,974	17.45%
148	MEMBERS LIFE INSURANCE COMPANY	0.00%	261	7	\$336	\$0	\$1,000	\$73	297.62%
149	MERIT LIFE INSURANCE CO	0.84%	61	6,384	\$1,268,461	\$0	\$280,540	\$52,189	22.12%
150	METLIFE INSURANCE COMPANY USA	1.02%	65	7,791	\$1,099,630	\$0	\$3,722,058	\$4,576,116	338.48%
151	METROPOLITAN LIFE INSURANCE COMPANY	1.09%	34	8,339	\$3,010,990	\$371,680	\$2,395,163	\$940,345	91.89%
152	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF TE	0.05%	134	355	\$134,042	\$0	\$10,000	\$23,759	7.46%
153	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	236	4	\$3,201	\$0	\$2,054	\$63	64.17%
154	MINNESOTA LIFE INSURANCE COMPANY	0.59%	30	4,508	\$3,807,011	\$840	\$4,181	\$3,094,574	0.13%
155	MODERN WOODMEN OF AMERICA	0.73%	56	5,558	\$1,559,170	\$1,739	\$1,240,611	\$472,208	79.68%
156	MONY LIFE INSURANCE COMPANY	0.03%	98	213	\$320,097	\$0	\$198,928	\$37,399	62.15%
157	MONY LIFE INSURANCE COMPANY OF AMERICA	0.06%	88	476	\$450,531	\$0	\$161,693	\$212,582	35.89%
158	MOUNTAIN LIFE INSURANCE COMPANY	0.02%	151	147	\$85,978	\$0	\$55,000	\$5,572	63.97%
159	MTL INSURANCE COMPANY	0.03%	145	209	\$102,010	\$0	\$0	\$83,201	0.00%
160	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.25%	148	1,924	\$96,416	\$0	\$40,000	\$57,296	41.49%
161	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.00%	251	8	\$1,239	\$0	\$0	\$241	0.00%
162	NATIONAL FARMERS UNION LIFE INSURANCE COMPANY	0.00%	211	26	\$8,298	\$0	\$0	\$824	0.00%
163	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	263	2	\$248	\$0	\$0	\$50	0.00%
164	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.01%	173	86	\$39,424	\$0	\$86,371	\$12,996	219.08%
165	NATIONAL LIFE INSURANCE COMPANY	0.03%	95	255	\$353,572	\$8,297	\$403,410	\$120,181	116.44%
166	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE C	0.14%	108	1,065	\$251,207	\$0	\$0	\$59,724	0.00%
167	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.02%	167	138	\$44,418	\$0	\$20,000	\$3,733	45.03%
168	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPANY	0.24%	63	1,809	\$1,183,705	\$0	\$754,913	\$923,096	63.78%
169	NATIONWIDE LIFE INSURANCE COMPANY	0.04%	122	342	\$188,588	\$0	\$128,142	\$56,119	67.95%
170	NEW ENGLAND LIFE INSURANCE COMPANY	0.05%	104	394	\$292,045	\$0	\$2,572,175	\$212,320	880.75%
171	NEW YORK LIFE INSURANCE AND ANNUITY CORPORATI	0.00%	268	0	\$0	\$0	\$0	\$61,048	N/A
172	NEW YORK LIFE INSURANCE COMPANY	1.59%	19	12,084	\$7,730,040	\$6,991	\$3,674,097	\$4,100,492	47.62%
173	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH IN	0.51%	17	3,878	\$10,098,390	\$0	\$3,046,606	\$1,286,392	30.17%
174	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	5.47%	3	41,710	\$30,390,191	\$2,182,677	\$13,878,121	\$19,190,789	52.85%
175	NYLIFE INSURANCE COMPANY OF ARIZONA	0.11%	67	859	\$985,183	\$0	\$2,541,797	\$311,958	258.00%
176	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH CA	0.02%	146	121	\$98,790	\$0	\$27,682	\$10,456	28.02%
177	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.41%	40	3,119	\$2,706,029	\$0	\$4,781,107	\$1,574,059	176.68%
178	OHIO STATE LIFE INSURANCE COMPANY THE	0.02%	157	124	\$69,973	\$0	\$0	\$34,724	0.00%
179	OLD AMERICAN INSURANCE COMPANY	0.08%	199	608	\$14,635	\$0	\$131,129	\$2,125	896.00%
180	OLD SURETY LIFE INSURANCE COMPANY	0.00%	242	11	\$2,715	\$0	\$0	\$65	0.00%
181	OZARK NATIONAL LIFE INSURANCE COMPANY	0.48%	50	3,632	\$1,994,419	\$0	\$1,158,851	\$336,463	58.10%
182	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	243	2	\$2,492	\$0	\$0	\$0	0.00%
183	PACIFIC LIFE INSURANCE COMPANY	0.04%	80	323	\$504,119	\$0	\$225,731	\$268,282	44.78%
184	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	267	0	\$28	\$0	\$0	\$0	0.00%
185	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.09%	83	651	\$460,805	\$0	\$407,427	\$106,213	88.42%
186	PEKIN LIFE INSURANCE COMPANY	0.05%	110	360	\$240,065	\$0	\$0	\$82,073	0.00%
187	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.03%	109	223	\$247,059	\$7,382	\$0	\$156,572	2.99%
188	PHARMACISTS LIFE INSURANCE COMPANY, THE	0.03%	136	195	\$129,855	\$0	\$100,000	\$50,447	77.01%
189	PHILADELPHIA FINANCIAL LIFE ASSURANCE COMPANY	0.00%	213	7	\$7,212	\$0	\$0	\$1,214	0.00%
190	PHL VARIABLE INSURANCE COMPANY	0.16%	33	1,227	\$3,196,608	\$0	\$0	\$1,109,943	0.00%
191	PHOENIX LIFE AND ANNUITY COMPANY	0.03%	107	238	\$257,034	\$0	\$1,250,000	\$184,445	486.32%
192	PHOENIX LIFE INSURANCE COMPANY	0.03%	124	193	\$177,710	\$146,793	\$749,438	\$20,957	504.32%
193	PHYSICIANS LIFE INSURANCE COMPANY	0.51%	133	3,882	\$138,769	\$0	\$302,696	\$52,577	218.13%
194	PIONEER AMERICAN INSURANCE COMPANY	0.01%	177	110	\$35,415	\$0	\$9,152	\$5,749	25.84%
195	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.00%	188	18	\$22,387	\$0	\$75	\$4,785	0.34%
196	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	230	28	\$3,916	\$0	\$1,388	\$830	35.44%
197	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	268	27	\$0	\$0	\$0	\$199	N/A
198	PRIMERICA LIFE INSURANCE COMPANY	4.41%	2	33,607	\$30,426,464	\$0	\$23,324,519	\$8,825,760	76.66%
199	PRINCIPAL LIFE INSURANCE COMPANY	0.10%	72	772	\$754,464	\$0	\$270,624	\$393,289	35.87%
200	PRINCIPAL NATIONAL LIFE INSURANCE COMPANY	0.21%	43	1,610	\$2,423,356	\$0	\$1,250,000	\$1,500,258	51.58%
201	PROFESSIONAL INSURANCE COMPANY	0.00%	212	20	\$8,286	\$0	\$0	\$1,011	0.00%
202	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPANY	0.00%	227	7	\$4,265	\$0	\$327,333	\$2,681	7674.87%
203	PROTECTIVE LIFE INSURANCE COMPANY	1.71%	15	13,040	\$10,992,471	\$0	\$9,204,195	\$3,317,382	83.73%
204	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	0.07%	138	513	\$127,596	\$0	\$1,182,978	\$22,025	927.13%
205	PRUCO LIFE INSURANCE COMPANY	1.89%	5	14,407	\$20,902,389	\$0	\$7,635,034	\$7,824,620	36.53%
206	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	1.68%	91	12,783	\$400,953	\$0	\$492,314	\$331,829	122.79%
207	RELIANCE STANDARD LIFE INSURANCE COMPANY	0.04%	189	272	\$22,043	\$0	\$570,421	\$869	2587.76%
208	RELIASTAR LIFE INSURANCE COMPANY	1.90%	11	14,505	\$11,889,189	\$0	\$10,888,357	\$7,239,259	91.58%

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209	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.02%	161	146	\$57,886	\$0	\$13,004	\$20,461	22.46%
210	RENAISSANCE LIFE & HEALTH INSURANCE COMPANY O	0.00%	235	38	\$3,247	\$0	\$21,887	\$479	674.07%
211	RESERVE NATIONAL INSURANCE COMPANY	0.01%	174	54	\$38,758	\$0	\$0	\$3,357	0.00%
212	RIVERSOURCE LIFE INSURANCE COMPANY	0.31%	51	2,370	\$1,847,905	\$0	\$841,603	\$889,070	45.54%
213	ROYAL NEIGHBORS OF AMERICA	0.12%	165	929	\$49,599	\$0	\$0	\$24,612	0.00%
214	SAGICOR LIFE INSURANCE COMPANY	0.01%	191	92	\$21,096	\$0	\$0	\$18,223	0.00%
215	SAVINGS BANK LIFE INSURANCE COMPANY OF MASSAC	0.41%	46	3,157	\$2,088,775	\$8,581	\$500,911	\$1,644,900	24.39%
216	SECURIAN LIFE INSURANCE COMPANY	0.01%	176	89	\$36,460	\$0	\$77,421	\$7,572	212.35%
217	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.00%	218	35	\$6,375	\$950	\$4,898	\$1,908	91.73%
218	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.01%	160	48	\$58,364	\$0	\$3,500	\$7,666	6.00%
219	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NEW	0.01%	171	55	\$40,573	\$0	\$0	\$13,503	0.00%
220	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	185	34	\$27,049	\$0	\$17,633	\$605	65.19%
221	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.09%	89	652	\$412,318	\$0	\$52,718	\$129,569	12.79%
222	SETTLERS LIFE INSURANCE COMPANY	0.00%	214	2	\$7,084	\$0	\$2,709	\$232	38.24%
223	SHELTER LIFE INSURANCE COMPANY	5.04%	10	38,434	\$13,153,317	\$0	\$5,881,047	\$5,103,794	44.71%
224	SHENANDOAH LIFE INSURANCE COMPANY	0.04%	180	277	\$33,493	\$0	\$72,516	\$30,769	216.51%
225	SOUTHERN PIONEER LIFE INSURANCE COMPANY	0.00%	268	2	\$0	\$0	\$0	\$142	N/A
226	STANDARD INSURANCE COMPANY	0.00%	225	5	\$4,390	\$3,257	\$2,905	\$553	140.36%
227	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	0.01%	164	69	\$49,606	\$0	\$5,000	\$11,878	10.08%
228	STANDARD SECURITY LIFE INSURANCE COMPANY OF N	0.00%	241	37	\$2,776	\$215	\$377	\$356	21.33%
229	STARMOUNT LIFE INSURANCE COMPANY	0.09%	92	715	\$385,253	\$0	\$167,441	\$17,577	43.46%
230	STATE FARM LIFE INSURANCE COMPANY	9.18%	1	69,969	\$39,249,605	\$2,206,836	\$13,949,564	\$14,255,592	41.16%
231	STATE LIFE INSURANCE COMPANY	0.01%	154	97	\$75,465	\$0	\$0	\$20,859	0.00%
232	STATE MUTUAL INSURANCE COMPANY	0.00%	216	33	\$6,947	\$0	\$0	\$1,051	0.00%
233	STONEBRIDGE LIFE INSURANCE COMPANY	0.05%	113	417	\$219,723	\$0	\$21,045	\$28,168	9.58%
234	SUN LIFE ASSURANCE COMPANY OF CANADA	0.02%	118	123	\$199,295	\$0	\$250,000	\$70,043	125.44%
235	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.00%	237	11	\$3,092	\$0	\$0	\$2,662	0.00%
236	SURETY LIFE INSURANCE COMPANY	0.00%	220	21	\$5,993	\$0	\$16,305	\$771	272.07%
237	SYMETRA LIFE INSURANCE COMPANY	0.49%	47	3,742	\$2,083,694	\$0	\$1,668,644	\$795,936	80.08%
238	SYMETRA NATIONAL LIFE INSURANCE COMPANY	0.00%	231	31	\$3,802	\$0	\$1,412	\$472	37.14%
239	TEACHERS INSURANCE AND ANNUITY ASSOCIATION OF	0.16%	27	1,249	\$4,222,005	\$2,757,471	\$855,920	\$248,653	85.58%
240	TEXAS LIFE INSURANCE COMPANY	0.01%	162	78	\$53,002	\$18,030	\$20,000	\$9,021	71.75%
241	THE RELIABLE LIFE INSURANCE COMPANY	0.38%	75	2,865	\$703,589	\$0	\$275,423	\$113,924	39.15%
242	THRIVENT FINANCIAL FOR LUTHERANS	1.06%	29	8,103	\$4,092,575	\$20,437	\$1,594,854	\$2,051,380	39.47%
243	TIAA-CREF LIFE INSURANCE COMPANY	0.13%	70	983	\$874,989	\$0	\$0	\$446,247	0.00%
244	TIME INSURANCE COMPANY	0.15%	93	1,179	\$373,078	\$0	\$290,292	\$22,336	77.81%
245	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	0.00%	259	3	\$430	\$0	\$0	\$63	0.00%
246	TRANSAMERICA LIFE INSURANCE COMPANY	2.16%	24	16,448	\$5,178,904	\$70,756	\$8,675,444	\$5,230,612	168.88%
247	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.55%	28	4,166	\$4,105,790	\$346	\$2,819,005	\$458,212	68.67%
248	TRUSTMARK INSURANCE COMPANY	0.01%	208	52	\$9,638	\$0	\$0	\$2,812	0.00%
249	U S FINANCIAL LIFE INSURANCE COMPANY	0.28%	37	2,154	\$2,868,804	\$0	\$2,877,085	\$713,129	100.29%
250	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	264	1	\$240	\$0	\$0	\$15	0.00%
251	UNIFIED LIFE INSURANCE COMPANY	0.08%	114	627	\$218,982	\$0	\$54,000	\$32,120	24.66%
252	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	255	52	\$748	\$0	\$0	\$589	0.00%
253	UNION LABOR LIFE INSURANCE COMPANY	0.00%	247	4	\$2,171	\$0	\$0	\$525	0.00%
254	UNION SECURITY INSURANCE COMPANY	0.03%	137	214	\$129,718	\$5,402	\$322,459	\$4,724	252.75%
255	UNITED AMERICAN INSURANCE COMPANY	0.10%	112	758	\$226,253	\$0	\$244,061	\$5,934	107.87%
256	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.00%	253	5	\$1,062	\$0	\$0	\$295	0.00%
257	UNITED FIDELITY LIFE INSURANCE COMPANY	0.02%	168	157	\$42,856	\$0	\$7,305	\$4,275	17.05%
258	UNITED HERITAGE LIFE INSURANCE COMPANY	0.01%	184	86	\$27,959	\$0	\$0	\$8,681	0.00%
259	UNITED HOME LIFE INSURANCE COMPANY	0.05%	125	348	\$177,373	\$0	\$0	\$17,123	0.00%
260	UNITED INSURANCE COMPANY OF AMERICA	0.00%	229	18	\$4,186	\$0	\$0	\$258	0.00%
261	UNITED LIFE INSURANCE COMPANY	0.07%	99	513	\$313,773	\$0	\$361,941	\$58,766	115.35%
262	UNITED NATIONAL LIFE INSURANCE COMPANY OF AME	0.00%	221	15	\$5,991	\$0	\$0	\$1,355	0.00%
263	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.64%	4	4,895	\$22,120,757	\$0	\$14,363,046	\$1,305,132	64.93%
264	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.01%	163	52	\$52,056	\$1,080	\$2,758	\$17,859	7.37%
265	UNITED WORLD LIFE INSURANCE COMPANY	0.06%	187	486	\$25,693	\$0	\$20,154	\$1,431	78.44%
266	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.05%	219	386	\$6,155	\$24	\$17,820	\$572	289.91%
267	UNIVERSAL UNDERWRITERS LIFE INSURANCE COMPANY	0.01%	132	102	\$142,901	\$0	\$9,973	\$44,698	6.98%
268	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.09%	268	668	\$0	\$0	\$0	\$5,075	N/A
269	USAA LIFE INSURANCE COMPANY	2.18%	21	16,579	\$7,167,854	\$61,955	\$2,150,000	\$3,628,837	30.86%
270	USABLE LIFE	0.01%	172	97	\$39,798	\$0	\$25,832	\$4,657	64.91%
271	VANTIS LIFE INSURANCE COMPANY	0.01%	197	67	\$15,682	\$0	\$0	\$6,220	0.00%
272	VOYA INSURANCE AND ANNUITY COMPANY	0.00%	196	34	\$16,289	\$0	\$66,342	\$2,713	407.28%
273	VOYA RETIREMENT INSURANCE AND ANNUITY COMPAN	0.01%	153	86	\$80,634	\$0	\$114,444	\$2,323	141.93%
274	WASHINGTON NATIONAL INSURANCE COMPANY	0.09%	147	706	\$96,633	\$9,766	\$802,698	\$10,184	840.77%
275	WEST COAST LIFE INSURANCE COMPANY	1.07%	20	8,157	\$7,391,326	\$0	\$7,504,170	\$3,768,758	101.53%
276	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY	0.75%	127	5,723	\$174,589	\$24,081	\$726,535	\$82,173	429.93%
277	WESTERN CATHOLIC UNION	0.11%	144	821	\$103,336	\$0	\$181,268	\$37,937	175.42%

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
278	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.17%	73	1,327	\$723,138	\$0	\$28,068	\$244,718	3.88%
279	WILCAC LIFE INSURANCE COMPANY	0.03%	106	221	\$278,147	\$0	\$18,675	\$24	6.71%
280	WINDSOR LIFE INSURANCE COMPANY	0.00%	262	1	\$278	\$0	\$0	\$34	0.00%
281	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.10%	130	750	\$157,904	\$2,963	\$656	\$68,051	2.29%
TOTAL		100.00%		762,031	\$484,969,737	\$8,678,012	\$303,835,016	\$186,292,782	64.44%

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL UNIVERSAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.00%	201	9	\$2,802	\$0	\$0	\$454	0.00%
2	AAA LIFE INSURANCE COMPANY	0.03%	102	254	\$224,518	\$0	\$2,081	\$21,355	0.93%
3	ACCORDIA LIFE AND ANNUITY COMPANY	0.00%	172	21	\$18,332	\$0	\$2,389	\$3,182	13.03%
4	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERI	1.54%	15	2,447	\$10,149,044	\$0	\$2,562,305	\$392,482	25.25%
5	ALLSTATE LIFE INSURANCE COMPANY	0.37%	51	4,329	\$2,455,210	\$0	\$5,587,512	\$383,422	227.58%
6	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	171	24	\$19,197	\$0	\$6,592	\$3,052	34.34%
7	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF T	0.03%	112	187	\$173,177	\$0	\$44,782	\$10,634	25.86%
8	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.01%	146	131	\$52,000	\$0	\$149,427	\$4,719	287.36%
9	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.70%	39	6,088	\$4,624,208	\$0	\$4,467,021	\$520,445	96.60%
10	AMERICAN FIDELITY ASSURANCE COMPANY	0.01%	153	95	\$38,730	\$0	\$7,293	\$5,664	18.83%
11	AMERICAN GENERAL LIFE INSURANCE CO	2.30%	13	14,454	\$15,107,223	\$0	\$15,834,770	\$1,550,411	104.82%
12	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.80%	32	16,262	\$5,286,520	\$0	\$2,213,033	\$474,618	41.86%
13	AMERICAN INCOME LIFE INSURANCE CO	0.00%	188	10	\$7,455	\$0	\$0	\$385	0.00%
14	AMERICAN NATIONAL INSURANCE COMPANY	0.42%	48	2,286	\$2,766,194	\$0	\$1,454,897	\$249,826	52.60%
15	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF T	0.02%	124	151	\$131,578	\$0	\$17,936	\$23,678	13.63%
16	AMERICAN REPUBLIC INSURANCE COMPANY	0.06%	87	854	\$391,571	\$0	\$507,422	\$35,163	129.59%
17	AMERICAN UNDERWRITERS LIFE INSURANCE COMPAN	0.01%	137	137	\$72,099	\$0	\$106,945	\$7,325	148.33%
18	AMERICAN UNITED LIFE INSURANCE COMPANY	0.02%	128	195	\$117,487	\$0	\$315,983	\$15,209	268.95%
19	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.05%	91	655	\$341,000	\$0	\$364,517	\$39,153	106.90%
20	AMERITAS LIFE INSURANCE CORP	0.55%	42	2,491	\$3,638,266	\$0	\$6,195,750	\$290,307	170.29%
21	AMICA LIFE INSURANCE COMPANY	0.00%	211	5	\$1,265	\$0	\$15,157	\$317	1198.18%
22	ASSURED LIFE ASSOCIATION	0.00%	200	6	\$2,820	\$0	\$0	\$320	0.00%
23	ASSURITY LIFE INSURANCE COMPANY	0.08%	83	258	\$496,230	\$0	\$106,813	\$49,257	21.52%
24	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF N	0.00%	224	23	\$0	\$0	\$0	\$2,376	N/A
25	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.18%	68	2,050	\$1,162,087	\$0	\$3,115,348	\$152,543	268.08%
26	ATHENE ANNUITY AND LIFE COMPANY	1.32%	17	4,374	\$8,693,620	\$65,465	\$17,821,976	\$935,056	205.75%
27	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	192	22	\$4,940	\$0	\$0	\$1,459	0.00%
28	AUTO OWNERS LIFE INSURANCE COMPANY	0.05%	97	918	\$311,533	\$0	\$147,007	\$56,041	47.19%
29	AXA EQUITABLE LIFE AND ANNUITY COMPANY	0.02%	117	47	\$143,296	\$0	\$51,875	\$21,498	36.20%
30	AXA EQUITABLE LIFE INSURANCE COMPANY	1.35%	16	2,917	\$8,873,035	\$0	\$35,096,783	\$768,403	395.54%
31	BALTIMORE LIFE INSURANCE COMPANY THE	0.01%	157	72	\$33,768	\$0	\$634,419	\$3,895	1878.76%
32	BANKERS LIFE AND CASUALTY COMPANY	0.49%	46	3,052	\$3,234,961	\$0	\$3,205,596	\$179,669	99.09%
33	BANNER LIFE INSURANCE COMPANY	0.23%	63	1,777	\$1,506,295	\$0	\$177,781	\$250,813	11.80%
34	BENEFICIAL LIFE INSURANCE COMPANY	0.01%	149	136	\$44,873	\$0	\$113,042	\$10,953	251.92%
35	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	216	2	\$710	\$0	\$0	\$72	0.00%
36	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.00%	224	0	\$0	\$0	\$144,772	\$0	N/A
37	C M LIFE INSURANCE COMPANY	0.37%	52	1,706	\$2,442,843	\$0	\$6,508,739	\$464,586	266.44%
38	CANADA LIFE ASSURANCE COMPANY	0.06%	90	308	\$368,117	\$0	\$377,846	\$44,879	102.64%
39	CATAMARAN INSURANCE OF OHIO INC	0.00%	205	3	\$1,750	\$0	\$2,205	\$225	126.00%
40	CATHOLIC FINANCIAL LIFE	0.00%	180	19	\$10,384	\$0	\$0	\$813	0.00%
41	CENTRAL SECURITY LIFE INSURANCE CO	0.03%	103	494	\$222,489	\$0	\$195,173	\$15,718	87.72%
42	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.01%	131	361	\$94,289	\$0	\$233,524	\$6,773	247.67%
43	CENTRAL UNITED LIFE INSURANCE COMPANY	0.01%	155	182	\$35,910	\$1,095	\$63,842	\$3,857	180.83%
44	CHARTER NATIONAL LIFE INSURANCE CO	0.00%	224	3	\$0	\$0	\$0	\$639	N/A
45	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.02%	115	304	\$158,889	\$0	\$166,976	\$17,952	105.09%
46	CINCINNATI LIFE INSURANCE COMPANY THE	0.18%	66	2,172	\$1,186,834	\$0	\$613,776	\$140,399	51.72%
47	CITIZENS SECURITY LIFE INS CO	0.00%	220	1	\$360	\$0	\$0	\$100	0.00%
48	CMFG LIFE INSURANCE COMPANY	0.02%	114	507	\$163,006	\$0	\$795,035	\$19,249	487.73%
49	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.14%	73	3,790	\$918,586	\$0	\$760,415	\$113,391	82.78%
50	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	224	2	\$0	\$0	\$0	\$415	N/A
51	COLUMBUS LIFE INSURANCE COMPANY	0.40%	49	418	\$2,630,015	\$0	\$3,001,956	\$78,965	114.14%
52	COMBINED INSURANCE CO OF AMERICA	0.01%	147	26	\$51,870	\$0	\$25,000	\$5,877	48.20%
53	COMMONWEALTH ANNUITY AND LIFE INSURANCE COM	0.03%	109	242	\$179,500	\$0	\$887,208	\$23,292	494.27%
54	CONNECTICUT GENERAL LIFE INS CO	0.08%	82	842	\$547,281	\$712,427	\$3,109,557	\$298,036	698.36%
55	CONSECO LIFE INSURANCE CO	0.24%	62	2,569	\$1,577,585	\$0	\$3,378,095	\$247,311	214.13%
56	CONTINENTAL GENERAL INSURANCE COMPANY	0.02%	116	257	\$153,315	\$0	\$195,763	\$26,042	127.69%
57	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.03%	105	380	\$186,596	\$0	\$122,232	\$42,226	65.51%
58	COUNTRY LIFE INSURANCE COMPANY	0.00%	194	15	\$4,387	\$0	\$25,000	\$678	569.87%
59	DEGREE OF HONOR PROTECTIVE ASSOC	0.00%	179	59	\$10,388	\$0	\$6,063	\$1,786	58.37%
60	DELAWARE LIFE INSURANCE COMPANY	0.00%	169	18	\$20,361	\$0	\$100,000	\$1,900	491.14%
61	ELCO MUTUAL LIFE AND ANNUITY	0.00%	224	3	\$0	\$0	\$0	\$142	N/A
62	EMC NATIONAL LIFE COMPANY	0.16%	71	2,089	\$1,023,002	\$0	\$999,185	\$115,405	97.67%
63	EQUITRUST LIFE INSURANCE COMPANY	0.70%	38	160	\$4,625,234	\$0	\$1,272	\$16,463	0.03%
64	FAMILY LIFE INSURANCE COMPANY	0.01%	144	74	\$55,284	\$0	\$65,063	\$1,965	117.69%
65	FARMERS NEW WORLD LIFE INSURANCE COMPANY	1.26%	19	17,998	\$8,315,718	\$0	\$8,080,947	\$1,522,387	97.18%
66	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.00%	165	71	\$22,377	\$0	\$13,318	\$5,085	59.52%
67	FEDERATED LIFE INSURANCE COMPANY	0.76%	34	1,607	\$5,005,499	\$0	\$2,927,451	\$446,005	58.48%
68	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.28%	59	1,485	\$1,818,887	\$0	\$1,307,388	\$179,383	71.88%
69	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.00%	224	6	\$0	\$0	\$0	\$1,305	N/A
70	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.00%	187	18	\$7,616	\$0	\$0	\$554	0.00%

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL UNIVERSAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
71	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	219	1	\$641	\$0	\$0	\$0	0.00%
72	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.00%	218	2	\$669	\$0	\$0	\$95	0.00%
73	FIRST INVESTORS LIFE INSURANCE COMPANY	0.00%	214	2	\$1,013	\$0	\$0	\$150	0.00%
74	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.04%	100	477	\$254,030	\$0	\$901,113	\$132,056	354.73%
75	GBU FINANCIAL LIFE	0.00%	221	9	\$278	\$0	\$5,194	\$272	1868.35%
76	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.39%	50	3,906	\$2,560,728	\$2,818,576	\$14,024,420	\$699,358	657.74%
77	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	1.77%	14	11,502	\$11,657,058	\$0	\$12,827,671	\$2,535,021	110.04%
78	GENWORTH LIFE INSURANCE COMPANY	1.14%	24	3,182	\$7,469,539	\$0	\$340,438	\$894,585	4.56%
79	GLENER LIFE INSURANCE SOCIETY	0.00%	170	48	\$19,752	\$0	\$23,731	\$3,341	120.14%
80	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.12%	74	9,804	\$780,417	\$0	\$941,392	\$70,451	120.63%
81	GOLDEN RULE INSURANCE COMPANY	0.18%	67	861	\$1,165,463	\$0	\$2,428,162	\$80,192	208.34%
82	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE	0.06%	88	98	\$382,547	\$0	\$184,646	\$15,842	48.27%
83	GRANGE LIFE INSURANCE COMPANY	0.01%	140	23	\$64,464	\$0	\$4,611	\$4,882	7.15%
84	GREAT AMERICAN LIFE INSURANCE COMPANY	0.01%	132	105	\$93,410	\$0	\$84,975	\$12,095	90.97%
85	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.09%	80	895	\$602,246	\$0	\$850,029	\$50,089	141.14%
86	GREAT WEST LIFE ASSURANCE COMPANY	0.05%	92	733	\$340,985	\$6,282	\$216,231	\$41,214	65.26%
87	GUARANTY INCOME LIFE INSURANCE COMPANY	0.00%	161	24	\$24,528	\$0	\$194,395	\$1,517	792.54%
88	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.00%	224	3	\$0	\$0	\$0	\$11,771	N/A
89	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	162	23	\$23,748	\$0	\$0	\$41,292	0.00%
90	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.00%	223	4	\$143	\$0	\$0	\$85	0.00%
91	HARTFORD LIFE AND ACCIDENT INSURANCE COMPANY	0.02%	119	126	\$136,132	\$0	\$169,277	\$18,471	124.35%
92	HARTFORD LIFE AND ANNUITY INSURANCE COMPANY	3.21%	9	3,827	\$21,143,671	\$0	\$8,390,290	\$1,284,898	39.68%
93	HARTFORD LIFE INSURANCE COMPANY	0.03%	111	196	\$175,817	\$42,519	\$579,263	\$52,389	353.65%
94	HCC LIFE INSURANCE COMPANY	0.00%	198	3	\$3,202	\$0	\$0	\$128	0.00%
95	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	182	48	\$9,814	\$61	\$87,276	\$457	889.92%
96	HUMANADENTAL INSURANCE COMPANY	0.00%	185	21	\$8,825	\$0	\$4,038	\$1,101,485	45.76%
97	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.06%	89	1,004	\$380,818	\$0	\$249,550	\$65,846	65.53%
98	INDEPENDENT ORDER OF FORESTERS THE	0.10%	78	1,039	\$678,810	\$0	\$934,989	\$66,406	137.74%
99	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & AC	0.00%	208	3	\$1,394	\$0	\$0	\$240	0.00%
100	INDUSTRIAL ALLIANCE INSURANCE AND FINANCIAL S	0.01%	156	55	\$35,009	\$0	\$116,860	\$3,609	333.80%
101	INTEGRITY LIFE INSURANCE COMPANY	0.00%	224	32	\$0	\$0	-\$125,032	\$7,258	N/A
102	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	217	2	\$689	\$0	\$11,522	\$31	1672.28%
103	INVESTORS LIFE INSURANCE COMPANY OF NORTH AM	0.05%	98	509	\$307,702	\$0	\$290,119	\$34,154	94.29%
104	JACKSON NATIONAL LIFE INSURANCE COMPANY	1.02%	27	10,063	\$6,685,190	\$0	\$12,903,145	\$845,346	193.01%
105	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.02%	127	231	\$118,384	\$0	\$1,131,662	\$12,002	955.92%
106	JOHN ALDEN LIFE INSURANCE COMPANY	0.02%	121	182	\$133,971	\$0	\$507,480	\$19,827	378.80%
107	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPANY	0.00%	164	61	\$22,865	\$0	\$0	\$12,753	0.00%
108	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	8.80%	1	29,038	\$57,878,607	\$6,604,055	\$133,328,876	\$6,978,034	241.77%
109	KANSAS CITY LIFE INSURANCE COMPANY	0.66%	40	6,014	\$4,359,427	\$0	\$8,921,780	\$519,890	204.65%
110	LAFAYETTE LIFE INSURANCE COMPANY THE	0.02%	122	191	\$133,581	\$0	\$467,558	\$13,443	350.02%
111	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.04%	99	640	\$262,168	\$0	\$257,521	\$60,035	98.23%
112	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.37%	53	1,647	\$2,415,942	\$0	\$4,614,392	\$191,848	191.00%
113	LIFESecure INSURANCE COMPANY	0.00%	174	39	\$15,724	\$0	\$10,000	\$2,462	63.60%
114	LINCOLN BENEFIT LIFE COMPANY	1.25%	20	4,504	\$8,210,625	\$0	\$5,144,283	\$994,399	62.65%
115	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	184	47	\$9,384	\$0	\$143,233	\$6,973	1526.35%
116	LINCOLN NATIONAL LIFE INSURANCE COMPANY	7.26%	2	10,316	\$47,724,525	\$0	\$87,368,924	\$4,130,575	183.07%
117	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.01%	150	63	\$44,297	\$0	\$29,437	\$1,237	66.45%
118	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	199	26	\$2,874	\$0	\$0	\$228	0.00%
119	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	163	302	\$23,397	\$0	\$111,238	\$9,127	475.44%
120	MANHATTAN LIFE INSURANCE COMPANY	0.01%	141	20	\$62,003	\$0	\$67,943	\$1,728	109.58%
121	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.03%	106	264	\$185,098	\$0	\$373,128	\$18,597	201.58%
122	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	0.89%	29	665	\$5,835,426	\$0	\$2,232,073	\$253,954	38.25%
123	MEMBERS LIFE INSURANCE COMPANY	0.00%	196	1	\$3,689	\$0	\$0	\$114	0.00%
124	METLIFE INSURANCE COMPANY USA	6.02%	3	3,957	\$39,613,297	\$0	\$3,318,111	\$1,595,535	8.38%
125	METROPOLITAN LIFE INSURANCE COMPANY	0.52%	45	1,660	\$3,437,617	\$0	\$2,465,228	\$150,985	71.71%
126	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.31%	56	4,014	\$2,021,298	\$0	\$5,088,035	\$171,740	251.72%
127	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF TE	0.01%	134	173	\$85,621	\$0	\$167,791	\$10,913	195.97%
128	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	166	38	\$21,565	\$0	\$54,573	\$3,228	253.06%
129	MINNESOTA LIFE INSURANCE COMPANY	1.20%	22	692	\$7,912,363	\$0	\$0	\$290,489	0.00%
130	MODERN WOODMEN OF AMERICA	0.29%	57	3,683	\$1,890,546	\$0	\$1,921,160	\$199,994	101.62%
131	MONY LIFE INSURANCE COMPANY	0.00%	210	3	\$1,292	\$0	\$0	\$200	0.00%
132	MONY LIFE INSURANCE COMPANY OF AMERICA	0.28%	58	289	\$1,873,736	\$0	\$336,880	\$86,064	17.98%
133	MTL INSURANCE COMPANY	0.03%	107	162	\$183,524	\$0	\$69,220	\$16,088	37.72%
134	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	212	1	\$1,205	\$0	\$0	\$90	0.00%
135	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.00%	190	15	\$6,216	\$0	\$17,601	\$790	283.16%
136	NATIONAL FARMERS UNION LIFE INSURANCE COMPAN	0.01%	139	174	\$67,870	\$0	\$193,186	\$7,492	284.64%
137	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.02%	125	297	\$123,536	\$0	\$466,453	\$17,453	377.58%
138	NATIONAL LIFE INSURANCE COMPANY	0.09%	81	415	\$582,067	\$0	\$372,937	\$79,835	64.07%
139	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.15%	72	722	\$969,700	\$4,489	\$415,240	\$43,265	43.28%

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL UNIVERSAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
140	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPAN'	1.18%	23	494	\$7,742,180	\$0	\$179,841	\$345,872	2.32%
141	NATIONWIDE LIFE INSURANCE COMPANY	0.01%	138	123	\$69,721	\$0	\$40,698	\$50,460	58.37%
142	NEW ENGLAND LIFE INSURANCE COMPANY	0.57%	41	6	\$3,751,611	\$0	\$10,766	\$1,134	0.29%
143	NEW YORK LIFE INSURANCE AND ANNUITY CORPORAT	4.19%	7	7,840	\$27,554,128	\$0	\$19,120,072	\$2,491,869	69.39%
144	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH IN	1.21%	21	3,062	\$7,973,510	\$0	\$2,405,547	\$599,745	30.17%
145	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	4.53%	6	634	\$29,811,027	\$0	\$2,641,471	\$592,391	8.86%
146	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH C.	0.01%	136	127	\$77,622	\$0	\$29,054	\$7,831	37.43%
147	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.77%	33	1,070	\$5,046,504	\$0	\$7,035,459	\$316,864	139.41%
148	OHIO STATE LIFE INSURANCE COMPANY THE	0.10%	77	1,272	\$686,003	\$0	\$1,504,716	\$70,904	219.35%
149	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	193	7	\$4,646	\$0	\$0	\$0	0.00%
150	PACIFIC LIFE & ANNUITY COMPANY	0.00%	202	0	\$2,638	\$0	\$0	\$0	0.00%
151	PACIFIC LIFE INSURANCE COMPANY	5.24%	5	3,298	\$34,432,527	\$75,605	\$7,063,787	\$4,095,881	20.73%
152	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	189	8	\$6,437	\$0	\$180,000	\$0	2796.33%
153	PAUL REVERE VARIABLE ANNUITY INSURANCE COMPA	0.01%	143	139	\$57,334	\$0	\$38,872	\$7,086	67.80%
154	PEKIN LIFE INSURANCE COMPANY	0.03%	113	249	\$165,430	\$0	\$66,095	\$21,264	39.95%
155	PENN INSURANCE AND ANNUITY COMPANY THE	0.36%	54	329	\$2,400,440	\$0	\$190,577	\$182,951	7.94%
156	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.76%	35	1,159	\$5,005,225	\$0	\$744,839	\$257,880	14.88%
157	PHILADELPHIA FINANCIAL LIFE ASSURANCE COMPANY	0.00%	213	1	\$1,200	\$0	\$0	\$50	0.00%
158	PHL VARIABLE INSURANCE COMPANY	0.54%	43	506	\$3,530,793	\$0	\$448,276	\$435,284	12.70%
159	PHOENIX LIFE AND ANNUITY COMPANY	0.01%	152	10	\$38,780	\$0	\$0	\$17,450	0.00%
160	PHOENIX LIFE INSURANCE COMPANY	0.02%	123	134	\$132,122	\$0	\$348,269	\$14,256	263.60%
161	PIONEER AMERICAN INSURANCE COMPANY	0.00%	191	10	\$5,617	\$0	\$832	\$637	14.81%
162	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.11%	76	455	\$732,377	\$0	\$359,470	\$50,773	49.08%
163	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	204	9	\$2,316	\$0	\$446	\$515	19.26%
164	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	206	76	\$1,721	\$0	\$8,517	\$1,721	494.89%
165	PRINCIPAL LIFE INSURANCE COMPANY	1.00%	28	2,112	\$6,548,714	\$0	\$2,162,737	\$805,748	33.03%
166	PRINCIPAL NATIONAL LIFE INSURANCE COMPANY	0.85%	30	728	\$5,575,227	\$0	\$10,048	\$380,316	0.18%
167	PROFESSIONAL INSURANCE COMPANY	0.00%	215	2	\$892	\$0	\$0	\$20	0.00%
168	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPAN'	0.00%	195	4	\$4,209	\$0	\$57,994	\$475	1377.86%
169	PROTECTIVE LIFE INSURANCE COMPANY	2.80%	10	11,240	\$18,399,860	\$0	\$159,888,655	\$3,325,070	868.97%
170	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPAN'	0.10%	79	8,629	\$637,370	\$0	\$1,503,257	\$187,898	235.85%
171	PROVIDENT LIFE AND CASUALTY INSURANCE COMPAN	0.00%	224	1	\$0	\$0	\$0	\$7	N/A
172	PRUCO LIFE INSURANCE COMPANY	2.32%	12	3,017	\$15,270,860	\$0	\$5,658,059	\$1,126,544	37.05%
173	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	0.03%	101	330	\$229,297	\$29,753	\$444,489	\$20,340	206.82%
174	RELIASTAR STANDARD LIFE INSURANCE COMPANY	0.00%	209	17	\$1,378	\$0	\$0	\$1,033	0.00%
175	RELIASTAR LIFE INSURANCE COMPANY	0.53%	44	2,539	\$3,479,825	\$0	\$23,631,744	\$360,265	679.11%
176	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.07%	84	2,085	\$468,988	\$0	\$792,923	\$56,582	169.07%
177	RIVERSOURCE LIFE INSURANCE COMPANY	0.70%	37	1,630	\$4,631,254	\$0	\$3,416,761	\$278,485	73.78%
178	ROYAL NEIGHBORS OF AMERICA	0.02%	118	381	\$136,836	\$0	\$26,323	\$15,122	19.24%
179	SAGICOR LIFE INSURANCE COMPANY	0.05%	96	111	\$318,041	\$0	\$0	\$6,695	0.00%
180	SECURIAN LIFE INSURANCE COMPANY	0.00%	178	1	\$11,082	\$0	\$0	\$1,000	0.00%
181	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.01%	135	451	\$82,142	\$0	\$63,120	\$30,784	76.84%
182	SECURITY LIFE OF DENVER INSURANCE COMPANY	1.31%	18	1,933	\$8,618,564	\$0	\$26,447,417	\$1,048,830	306.87%
183	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NEI	0.00%	168	16	\$21,281	\$0	\$0	\$1,778	0.00%
184	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.01%	133	34	\$86,608	\$0	\$81,674	\$2,800	94.30%
185	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.03%	104	296	\$215,050	\$0	\$189,201	\$22,771	87.98%
186	SETTLERS LIFE INSURANCE COMPANY	0.00%	177	6	\$12,327	\$0	\$3,682	\$315	29.87%
187	SHELTER LIFE INSURANCE COMPANY	1.11%	25	12,777	\$7,318,124	\$0	\$8,329,335	\$553	113.82%
188	SHENANDOAH LIFE INSURANCE COMPANY	0.07%	86	239	\$460,814	\$0	\$607,942	\$13,021	131.93%
189	STANDARD INSURANCE COMPANY	0.00%	160	44	\$27,537	\$19,639	\$17,515	\$3,336	134.92%
190	STANDARD LIFE AND ACCIDENT INSURANCE COMPAN'	0.00%	224	6	\$0	\$0	\$0	\$279	N/A
191	STATE FARM LIFE INSURANCE COMPANY	5.67%	4	48,560	\$37,302,347	\$0	\$26,456,195	\$4,513,451	70.92%
192	STATE LIFE INSURANCE COMPANY	0.03%	108	791	\$180,863	\$0	\$67,405	\$6,244	37.27%
193	STATE MUTUAL LIFE INSURANCE COMPANY	0.00%	207	5	\$1,562	\$0	\$0	\$148	0.00%
194	STONEBRIDGE LIFE INSURANCE COMPANY	0.00%	158	50	\$28,992	\$0	\$0	\$2,469	0.00%
195	SUN LIFE ASSURANCE COMPANY OF CANADA	0.81%	31	693	\$5,308,409	\$0	\$5,118,446	\$648,060	96.42%
196	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.01%	145	78	\$53,572	\$0	\$99,609	\$7,733	185.93%
197	SURETY LIFE INSURANCE COMPANY	0.05%	95	576	\$328,142	\$0	\$662,832	\$43,334	202.00%
198	SYMETRA LIFE INSURANCE COMPANY	0.72%	36	3,396	\$4,747,754	\$0	\$3,168,465	\$258,143	66.74%
199	SYMETRA NATIONAL LIFE INSURANCE COMPANY	0.00%	176	55	\$13,704	\$0	\$12,284	\$1,311	89.64%
200	TEXAS LIFE INSURANCE COMPANY	0.17%	70	9,692	\$1,092,086	\$0	\$1,107,184	\$317,475	101.38%
201	THRIVENT FINANCIAL FOR LUTHERANS	2.75%	11	33,445	\$18,083,157	\$0	\$25,183,851	\$2,418,517	139.27%
202	TIAA-CREF LIFE INSURANCE COMPANY	0.22%	64	86	\$1,449,262	\$0	\$19,357	\$104,091	1.34%
203	TIME INSURANCE COMPANY	0.05%	94	658	\$328,464	\$0	\$182,658	\$40,978	55.61%
204	TRANSAMERICA ADVISORS LIFE INSURANCE COMPAN'	0.00%	224	48	\$0	\$0	\$411,696	\$9,316	N/A
205	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPAN'	0.00%	173	9	\$17,658	\$0	\$0	\$3,353	0.00%
206	TRANSAMERICA LIFE INSURANCE COMPANY	3.57%	8	9,039	\$23,490,290	\$0	\$41,417,011	\$1,512,820	176.32%
207	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.27%	60	3,136	\$1,745,777	\$0	\$1,403,749	\$184,038	80.41%
208	TRUSTMARK INSURANCE COMPANY	0.01%	130	131	\$94,391	\$0	\$487,470	\$7,048	516.44%

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL UNIVERSAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
209	U S FINANCIAL LIFE INSURANCE COMPANY	0.12%	75	484	\$775,666	\$0	\$986,796	\$52,317	127.22%
210	ULLICO LIFE INSURANCE COMPANY	0.00%	159	38	\$27,570	\$0	\$20,569	\$2,227	74.61%
211	UNIFIED LIFE INSURANCE COMPANY	0.00%	181	15	\$10,249	\$0	\$0	\$836	0.00%
212	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	186	45	\$8,096	\$0	\$0	\$744	0.00%
213	UNION LABOR LIFE INSURANCE COMPANY	0.00%	197	2	\$3,300	\$0	\$0	\$52	0.00%
214	UNION SECURITY INSURANCE COMPANY	0.01%	148	96	\$50,270	\$0	\$12,715	\$3,196	25.29%
215	UNITED AMERICAN INSURANCE COMPANY	0.00%	222	4	\$204	\$0	\$45,855	\$58	22477.94%
216	UNITED FIDELITY LIFE INSURANCE COMPANY	0.01%	151	146	\$41,906	\$0	\$165,531	\$4,810	395.01%
217	UNITED HERITAGE LIFE INSURANCE COMPANY	0.02%	126	204	\$123,234	\$0	\$209,869	\$9,350	170.30%
218	UNITED HOME LIFE INSURANCE COMPANY	0.00%	183	33	\$9,418	\$0	\$0	\$429	0.00%
219	UNITED INSURANCE COMPANY OF AMERICA	0.01%	154	115	\$36,247	\$0	\$71,943	\$3,747	198.48%
220	UNITED LIFE INSURANCE COMPANY	0.07%	85	627	\$461,862	\$0	\$852,028	\$52,511	184.48%
221	UNITED OF OMAHA LIFE INSURANCE COMPANY	1.02%	26	4,565	\$6,723,400	\$0	\$3,801,164	\$614,103	56.54%
222	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.03%	110	91	\$177,448	\$0	\$166	\$21,117	0.09%
223	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.02%	129	822	\$100,328	\$0	\$290,462	\$15,038	289.51%
224	UNIVERSAL UNDERWRITERS LIFE INSURANCE COMPANY	0.01%	142	24	\$57,355	\$0	\$74,508	\$4,255	129.91%
225	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	175	28	\$14,747	\$0	\$600	\$4,032	4.07%
226	USAA LIFE INSURANCE COMPANY	0.26%	61	1,589	\$1,730,007	\$0	\$1,342,357	\$173,850	77.59%
227	VOYA INSURANCE AND ANNUITY COMPANY	0.02%	120	361	\$134,677	\$0	\$643,022	\$38,187	477.45%
228	VOYA RETIREMENT INSURANCE AND ANNUITY COMPANY	0.17%	69	1,248	\$1,138,750	\$0	\$1,492,680	\$202,380	131.08%
229	WASHINGTON NATIONAL INSURANCE COMPANY	0.05%	93	959	\$329,414	\$33,290	\$2,736,337	\$34,718	840.77%
230	WEST COAST LIFE INSURANCE COMPANY	0.32%	55	1,228	\$2,137,116	\$0	\$1,105,315	\$419,873	51.72%
231	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.45%	47	4,884	\$2,964,897	\$0	\$3,183,660	\$255,278	107.38%
232	WILCAC LIFE INSURANCE COMPANY	0.00%	203	5	\$2,415	\$0	\$0	\$0	0.00%
233	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.20%	65	1,702	\$1,325,899	\$192,885	\$2,317,490	\$78,044	189.33%
234	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.00%	167	169	\$21,301	\$0	\$849,760	\$51,685	3989.30%
TOTAL		100.00%		423,683	\$657,667,003	\$10,606,141	\$852,420,020	\$63,658,623	131.23%

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL GRADED DEATH BENEFITS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AAA LIFE INSURANCE COMPANY	12.27%	3	2,151	\$1,278,432	\$0	\$697,876	\$22,674	54.59%
2	ABILITY INSURANCE COMPANY	0.00%	48	1	\$0	\$0	\$0	\$4	N/A
3	AMERICAN CONTINENTAL INSURANCE COMPANY	0.41%	15	59	\$42,426	\$0	\$0	\$631	0.00%
4	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	48	1,272	\$0	\$0	\$0	\$2,476	N/A
5	AMERICAN INCOME LIFE INSURANCE CO	2.55%	6	588	\$265,846	\$0	\$27,861	\$1,921	10.48%
6	AMERICAN NATIONAL INSURANCE COMPANY	0.60%	14	462	\$62,109	\$0	\$230,078	\$617	370.44%
7	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.01%	41	4	\$528	\$0	\$0	\$44	0.00%
8	ASSURITY LIFE INSURANCE COMPANY	0.08%	22	12	\$8,708	\$0	\$0	\$942	0.00%
9	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	48	25	\$0	\$0	\$0	\$189	N/A
10	BANKERS LIFE INSURANCE COMPANY	0.00%	48	1	\$0	\$0	\$0	\$10	N/A
11	CATHOLIC FINANCIAL LIFE	0.00%	45	3	\$128	\$0	\$1,061	\$10	828.91%
12	CMFG LIFE INSURANCE COMPANY	0.05%	29	13	\$5,146	\$0	\$0	\$73	0.00%
13	COLONIAL PENN LIFE INSURANCE COMPANY	2.02%	9	1,122	\$210,939	\$0	\$338,294	\$2,579	160.38%
14	COMBINED INSURANCE CO OF AMERICA	0.00%	48	4	\$0	\$0	\$0	\$1	N/A
15	CONTINENTAL GENERAL INSURANCE COMPANY	0.09%	21	20	\$9,121	\$0	\$2,112	\$127	23.16%
16	CSA FRATERNAL LIFE	0.03%	35	4	\$2,733	\$0	\$10,943	\$177	400.40%
17	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	0.63%	13	321	\$65,173	\$0	\$124,033	\$2,275	190.31%
18	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.10%	19	44	\$10,562	\$0	\$0	\$243	0.00%
19	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	47	74	\$3	\$0	\$33,405	\$343	1113500.00%
20	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.09%	20	549	\$9,362	\$0	\$54,716	\$3,100	584.45%
21	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.08%	23	25	\$7,879	\$0	\$4,689	\$1,352	59.51%
22	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.00%	48	3	\$0	\$0	\$0	\$78	N/A
23	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	2.54%	7	211	\$264,690	\$0	\$5,356	\$4,706	2.02%
24	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.04%	32	64	\$3,738	\$0	\$32,346	\$102	865.33%
25	GLENER LIFE INSURANCE SOCIETY	0.15%	17	22	\$15,404	\$0	\$10,000	\$227	64.92%
26	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE C	0.00%	48	17	\$0	\$0	\$0	\$120	N/A
27	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	46	1	\$40	\$0	\$0	\$4	0.00%
28	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.26%	16	37	\$27,473	\$0	\$7,312	\$303	26.62%
29	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.06%	26	27	\$6,489	\$0	\$11,768	\$162	181.35%
30	INVESTORS LIFE INSURANCE COMPANY OF NORTH AME	0.01%	39	6	\$870	\$0	\$0	\$127	0.00%
31	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	48	2	\$0	\$0	\$0	\$25	N/A
32	LINCOLN HERITAGE LIFE INSURANCE COMPANY	11.08%	4	2,460	\$1,154,613	\$0	\$426,797	\$5,672	36.96%
33	MEDICO INSURANCE COMPANY	0.13%	18	9	\$13,401	\$0	\$3,309	\$45	24.69%
34	NATIONAL FARMERS UNION LIFE INSURANCE COMPANY	0.00%	43	1	\$270	\$0	\$0	\$23	0.00%
35	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.04%	30	34	\$4,059	\$0	\$1,778	\$268	43.80%
36	OHIO STATE LIFE INSURANCE COMPANY THE	0.00%	44	2	\$151	\$0	\$0	\$75	0.00%
37	PHYSICIANS LIFE INSURANCE COMPANY	33.08%	1	6,664	\$3,447,962	\$0	\$2,956,736	\$32,484	85.75%
38	RESERVE NATIONAL INSURANCE COMPANY	0.08%	24	25	\$7,859	\$0	\$7,776	\$62	98.94%
39	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	0.02%	36	27	\$2,474	\$0	\$13,038	\$70	527.00%
40	STONEBRIDGE LIFE INSURANCE COMPANY	1.67%	10	565	\$173,554	\$0	\$277,575	\$2,415	159.94%
41	THE RELIABLE LIFE INSURANCE COMPANY	22.65%	2	12,609	\$2,360,407	\$0	\$1,263,228	\$21,132	53.52%
42	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	0.01%	38	6	\$1,461	\$0	\$5,639	\$21	385.97%
43	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	1.25%	12	857	\$130,423	\$0	\$147,971	\$2,106	113.45%
44	TRUSTMARK INSURANCE COMPANY	0.06%	27	15	\$6,451	\$0	\$2,778	\$119	43.06%
45	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	40	34	\$865	\$0	\$0	\$72	0.00%
46	UNITED AMERICAN INSURANCE COMPANY	0.04%	31	5	\$3,967	\$0	\$0	\$52	0.00%
47	UNITED FIDELITY LIFE INSURANCE COMPANY	0.05%	28	122	\$5,629	\$0	\$0	\$549	0.00%
48	UNITED HERITAGE LIFE INSURANCE COMPANY	3.92%	5	757	\$408,431	\$0	\$370,010	\$3,894	90.59%
49	UNITED HOME LIFE INSURANCE COMPANY	1.27%	11	150	\$131,924	\$0	\$11,000	\$1,898	8.34%
50	UNITED INSURANCE COMPANY OF AMERICA	0.07%	25	19	\$7,555	\$0	\$8,004	\$54	105.94%
51	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.03%	34	31,202	\$2,940	\$0	\$0	\$254,560	0.00%
52	UNITED SECURITY ASSURANCE COMPANY OF PENNSYL	0.02%	37	3	\$2,310	\$0	\$0	\$14	0.00%
53	VANTIS LIFE INSURANCE COMPANY	0.00%	48	0	\$0	\$0	\$6,000	\$0	N/A
54	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	42	13	\$273	\$28	\$2,268	\$29	841.03%
55	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY	2.44%	8	559	\$254,777	\$22,058	\$210,576	\$3,228	91.31%
56	WESTERN CATHOLIC UNION	0.04%	33	21	\$3,727	\$0	\$12,084	\$164	324.23%
TOTAL		100.00%		63,303	\$10,423,282	\$22,086	\$7,318,417	\$374,648	70.42%

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL CREDIT LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AMERICAN FEDERATED LIFE INSURANCE COMPAN	47.88%	2	17,040	\$551,022	\$0	\$274,060	\$48,377	49.74%
2	AMERICAN HERITAGE LIFE INSURANCE COMPANY	-1.41%	5	660	-\$16,265	\$0	\$57,556	\$4,908	-353.86%
3	AMERICAN NATIONAL INSURANCE COMPANY	49.09%	1	6,061	\$564,895	\$0	\$153,984	\$43,302	27.26%
4	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	3.79%	3	1	\$43,589	\$0	\$31,219	\$0	71.62%
5	MIDWEST NATIONAL LIFE INSURANCE COMPANY C	0.00%	5	5	\$0	\$0	\$0	\$15	N/A
6	PROTECTIVE LIFE INSURANCE COMPANY	2.00%	4	473	\$23,027	\$0	\$28,813	\$5,467	125.13%
7	SECURIAN LIFE INSURANCE COMPANY	-1.18%	5	415	-\$13,535	\$0	\$13,257	\$2,305	-97.95%
8	SHELTER LIFE INSURANCE COMPANY	-0.17%	5	\$66	-\$1,985	\$0	\$28,752	\$384	-1448.46%
	TOTAL	100.00%		24,721	\$1,150,748	\$0	\$587,641	\$104,758	51.07%

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL VARIABLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.01%	57	19	\$21,927	\$0	\$16,591	\$3,759	75.66%
2	ALLSTATE LIFE INSURANCE COMPANY OF NEW YOR	0.00%	69	0	\$2,510	\$0	\$0	\$0	0.00%
3	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.90%	24	1,954	\$1,709,919	\$0	\$1,168,540	\$215,076	68.34%
4	AMERICAN GENERAL LIFE INSURANCE CO	1.40%	15	1,916	\$2,668,896	\$0	\$6,833,117	\$500,703	256.03%
5	AMERICAN NATIONAL INSURANCE COMPANY	0.14%	41	307	\$264,258	\$0	\$503,432	\$82,773	190.51%
6	AMERICAN UNITED LIFE INSURANCE COMPANY	0.14%	42	163	\$260,838	\$0	\$498,931	\$50,329	191.28%
7	AMERITAS LIFE INSURANCE CORP	0.00%	72	787	\$0	\$0	\$0	\$136,947	N/A
8	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	63	12	\$9,219	\$0	\$85,328	\$2,319	925.57%
9	AXA EQUITABLE LIFE INSURANCE COMPANY	6.94%	4	7,327	\$13,224,831	\$0	\$26,763,014	\$2,902,191	202.37%
10	BANNER LIFE INSURANCE COMPANY	0.00%	64	10	\$8,437	\$0	\$0	\$3,437	0.00%
11	C M LIFE INSURANCE COMPANY	0.27%	33	341	\$522,562	\$0	\$2,000,547	\$87,046	382.83%
12	CHARTER NATIONAL LIFE INSURANCE CO	0.00%	72	8	\$0	\$0	\$110,196	\$1,110	N/A
13	CMFG LIFE INSURANCE COMPANY	0.26%	35	546	\$488,695	\$84,137	\$803,199	\$62,295	181.57%
14	COLUMBUS LIFE INSURANCE COMPANY	0.01%	54	8	\$27,199	\$0	\$10,979	\$3,727	40.37%
15	COMMONWEALTH ANNUITY AND LIFE INSURANCE CO	0.23%	37	627	\$430,829	\$74,637	\$2,202,255	\$126,039	528.49%
16	CONNECTICUT GENERAL LIFE INS CO	0.01%	59	9	\$21,187	\$0	\$98,278	\$0	463.86%
17	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.01%	60	26	\$19,964	\$0	\$18,992	\$2,458	95.13%
18	DELAWARE LIFE INSURANCE COMPANY	0.28%	32	231	\$537,041	\$0	\$1,243,473	\$219,154	231.54%
19	EQUITRUST LIFE INSURANCE COMPANY	0.01%	56	27	\$24,118	\$0	\$35,157	\$3,852	145.77%
20	FARMERS NEW WORLD LIFE INSURANCE COMPANY	1.21%	19	2,666	\$2,313,539	\$0	\$304,392	\$350,091	13.16%
21	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.00%	72	1	\$0	\$0	\$0	\$56	N/A
22	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMI	0.00%	72	6	\$0	\$0	\$0	\$263	N/A
23	FIRST INVESTORS LIFE INSURANCE COMPANY	0.05%	47	270	\$102,295	\$0	\$199,612	\$18,392	195.13%
24	GENERAL AMERICAN LIFE INSURANCE COMPANY	2.18%	13	3,247	\$4,143,013	\$1,418,841	\$5,951,578	\$493,550	177.90%
25	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.12%	44	208	\$234,745	\$0	\$841,365	\$42,814	358.42%
26	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN	0.02%	52	8	\$33,852	\$0	\$14,542	\$2,530	42.96%
27	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.07%	46	128	\$142,466	\$0	\$0	\$23,823	0.00%
28	HARTFORD LIFE AND ANNUITY INSURANCE COMPAN	6.41%	5	3,607	\$12,211,143	\$0	\$11,006,205	\$1,262,414	90.13%
29	HARTFORD LIFE INSURANCE COMPANY	0.18%	39	11,632	\$342,974	\$0	\$4,060,935	\$1,141,964	1184.04%
30	INDEPENDENCE LIFE AND ANNUITY COMPANY	0.00%	72	5	\$0	\$0	\$63,405	\$428	N/A
31	INTEGRITY LIFE INSURANCE COMPANY	0.01%	61	17	\$11,500	\$0	\$147,189	\$1,992	1279.90%
32	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.12%	43	46	\$236,156	\$0	\$0	\$28,875	0.00%
33	KANSAS CITY LIFE INSURANCE COMPANY	0.25%	36	272	\$483,187	\$0	\$714,685	\$78,776	147.91%
34	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.00%	65	10	\$8,300	\$0	\$61,477	\$954	740.69%
35	LINCOLN BENEFIT LIFE COMPANY	0.55%	26	755	\$1,044,385	\$0	\$1,747,196	\$197,962	167.29%
36	LINCOLN NATIONAL LIFE INSURANCE COMPANY	17.47%	1	8,711	\$33,262,015	\$0	\$70,406,692	\$3,488,186	211.67%
37	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	0.36%	29	481	\$684,550	\$0	\$403,498	\$156,448	58.94%
38	METLIFE INSURANCE COMPANY USA	0.16%	40	1,020	\$311,170	\$0	\$3,165,387	\$302,895	1017.25%
39	METROPOLITAN LIFE INSURANCE COMPANY	2.38%	12	4,546	\$4,523,421	\$0	\$5,902,689	\$715,433	130.49%
40	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.11%	45	396	\$203,346	\$0	\$240,331	\$34,998	118.19%
41	MINNESOTA LIFE INSURANCE COMPANY	8.11%	3	2,827	\$15,440,863	\$0	\$0	\$1,359,834	0.00%
42	MML BAY STATE LIFE INSURANCE COMPANY	0.39%	28	681	\$752,073	\$0	\$2,045,379	\$105,030	271.97%
43	MONY LIFE INSURANCE COMPANY	0.00%	71	1	\$1,367	\$0	\$0	\$250	0.00%
44	MONY LIFE INSURANCE COMPANY OF AMERICA	0.92%	23	582	\$1,759,865	\$0	\$1,067,169	\$200,224	60.64%
45	NATIONAL LIFE INSURANCE COMPANY	0.02%	53	48	\$33,103	\$0	\$25,895	\$11,087	78.23%
46	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPA	2.66%	10	367	\$5,069,802	\$0	\$395,184	\$438,824	7.79%
47	NATIONWIDE LIFE INSURANCE COMPANY	2.65%	11	1,259	\$5,039,509	\$0	\$5,482,292	\$545,784	108.79%
48	NEW ENGLAND LIFE INSURANCE COMPANY	0.26%	34	1,624	\$504,577	\$0	\$5,719,080	\$448,759	1133.44%
49	NEW YORK LIFE INSURANCE AND ANNUITY CORPOR	0.01%	58	81	\$21,191	\$0	\$98,258	\$3,427	463.68%
50	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAN	4.92%	6	3,500	\$9,366,275	\$2,457,607	\$6,522,194	\$848,651	95.87%
51	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.55%	25	534	\$1,050,596	\$0	\$644,287	\$145,541	61.33%
52	PACIFIC LIFE & ANNUITY COMPANY	0.00%	67	0	\$4,000	\$0	\$0	\$0	0.00%
53	PACIFIC LIFE INSURANCE COMPANY	15.62%	2	1,371	\$29,740,607	\$0	\$6,961,861	\$1,271,884	23.41%
54	PHILADELPHIA FINANCIAL LIFE ASSURANCE COMPAN	0.00%	72	4	\$0	\$0	\$490,997	\$22,500	N/A
55	PHL VARIABLE INSURANCE COMPANY	0.33%	31	256	\$628,799	\$0	\$791,747	\$106,847	125.91%
56	PHOENIX LIFE AND ANNUITY COMPANY	0.00%	66	6	\$4,242	\$0	\$175,765	\$6,426	4143.45%
57	PHOENIX LIFE INSURANCE COMPANY	0.42%	27	1,098	\$794,034	\$0	\$7,916,046	\$427,836	996.94%
58	PROTECTIVE LIFE INSURANCE COMPANY	1.53%	14	1,099	\$2,907,355	\$0	\$11,483,047	\$261,981	394.97%
59	PRUCO LIFE INSURANCE COMPANY	4.24%	7	8,094	\$8,073,384	\$0	\$11,948,226	\$874,246	148.00%
60	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPOR	0.02%	51	28	\$41,441	\$0	\$276,047	\$6,387	666.12%
61	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	3.80%	8	11,456	\$7,240,754	\$477,093	\$13,014,307	\$918,842	186.33%
62	RELIASTAR LIFE INSURANCE COMPANY	1.24%	18	919	\$2,361,098	\$0	\$7,166,486	\$261,662	303.52%
63	RELIASTAR LIFE INSURANCE COMPANY OF NEW YOF	0.00%	70	12	\$2,125	\$0	\$0	\$255	0.00%
64	RIVERSOURCE LIFE INSURANCE COMPANY	3.49%	9	2,898	\$6,648,118	\$0	\$5,444,915	\$860,156	81.90%
65	SECURITY LIFE OF DENVER INSURANCE COMPANY	1.04%	21	353	\$1,975,043	\$0	\$892,210	\$422,371	45.17%
66	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	68	7	\$3,888	\$0	\$2,829	\$1,500	72.76%
67	STATE FARM LIFE INSURANCE COMPANY	0.95%	22	2,127	\$1,816,974	\$0	\$1,023,966	\$298,522	56.36%
68	SYMETRA LIFE INSURANCE COMPANY	0.04%	49	52	\$66,877	\$0	\$51,883	\$7,592	77.58%
69	THRIVENT FINANCIAL FOR LUTHERANS	1.19%	20	1,571	\$2,258,926	\$0	\$1,647,902	\$260,550	72.95%
70	THRIVENT LIFE INSURANCE COMPANY	0.05%	48	107	\$92,549	\$0	\$154,148	\$13,942	166.56%
71	TRANSAMERICA ADVISORS LIFE INSURANCE COMPA	0.01%	55	182	\$25,000	\$0	\$1,476,279	\$45,440	5905.12%

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL VARIABLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
72	TRANSAMERICA FINANCIAL LIFE INSURANCE COMP/	0.01%	62	7	\$10,748	\$0	\$28,044	\$1,809	260.92%
73	TRANSAMERICA LIFE INSURANCE COMPANY	0.18%	38	511	\$351,397	\$0	\$3,801,145	\$186,287	1081.72%
74	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	1.31%	17	1,714	\$2,492,786	\$0	\$7,031,524	\$425,975	282.07%
75	UNION SECURITY INSURANCE COMPANY	0.35%	30	731	\$659,875	\$0	\$957,416	\$108,770	145.09%
76	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.03%	50	60	\$57,541	\$0	\$1,119,601	\$17,619	1945.74%
77	ZURICH AMERICAN LIFE INSURANCE COMPANY	1.37%	16	48	\$2,599,645	\$0	\$304,733	\$28,134	11.72%
TOTAL		100.00%		98,565	\$190,430,914	\$4,512,315	\$253,784,069	\$23,691,003	135.64%

2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ORDINARY ANNUITIES (with life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AAA LIFE INSURANCE COMPANY	0.02%	105	48	\$164,800	\$0	\$291,312	\$0	176.77%
2	AETNA LIFE INSURANCE COMPANY	0.00%	213	0	\$0	\$0	\$164,564	\$0	N/A
3	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AM	0.04%	97	2,455	\$272,550	\$0	\$12,023,054	\$0	4411.32%
4	ALLSTATE LIFE INSURANCE COMPANY	0.04%	95	1,874	\$285,331	\$0	\$13,177,791	\$0	4618.42%
5	ALLSTATE LIFE INSURANCE COMPANY OF NEW YOI	0.00%	213	0	\$0	\$0	\$244,474	\$0	N/A
6	AMERICAN AMICABLE LIFE INSURANCE COMPANY (	0.00%	134	67	\$34,322	\$0	\$0	\$0	0.00%
7	AMERICAN BANKERS LIFE ASSURANCE OF FLORID	0.00%	190	12	\$1,168	\$0	\$0	\$0	0.00%
8	AMERICAN EQUITY INVESTMENT LIFE INSURANCE (	0.25%	57	950	\$1,919,313	\$0	\$4,167,335	\$0	217.13%
9	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.22%	60	1,585	\$1,682,525	\$0	\$2,425,188	\$0	144.14%
10	AMERICAN FIDELITY ASSURANCE COMPANY	0.16%	71	1,817	\$1,221,281	\$0	\$1,560,257	\$0	127.76%
11	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.03%	104	10	\$197,584	\$0	\$83,364	\$0	42.19%
12	AMERICAN GENERAL LIFE INSURANCE CO	1.80%	16	10,442	\$13,666,870	\$3,900	\$59,045,528	\$0	432.06%
13	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.00%	176	27	\$4,200	\$0	\$10,993	\$0	261.74%
14	AMERICAN HOME LIFE INSURANCE COMPANY	0.01%	130	83	\$48,324	\$0	\$23,852	\$0	49.36%
15	AMERICAN INCOME LIFE INSURANCE CO	0.00%	213	12	\$0	\$0	\$0	\$0	N/A
16	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.00%	150	338	\$17,522	\$0	\$136,470	\$0	778.85%
17	AMERICAN NATIONAL INSURANCE COMPANY	1.39%	20	2,837	\$10,591,476	\$0	\$23,774,772	\$0	224.47%
18	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.00%	188	9	\$1,200	\$0	\$61,006	\$0	5083.83%
19	AMERICAN RETIREMENT LIFE INSURANCE COMPAN	0.00%	213	0	\$0	\$0	\$120,760	\$0	N/A
20	AMERICAN UNDERWRITERS LIFE INSURANCE COMF	0.01%	123	16	\$57,600	\$0	\$60,152	\$0	104.43%
21	AMERICAN UNITED LIFE INSURANCE COMPANY	0.04%	94	377	\$292,316	\$95	\$2,150,972	\$0	735.87%
22	AMERICO FINANCIAL LIFE AND ANNUITY INSURANC	0.18%	69	132	\$1,336,574	\$0	\$1,139,124	\$0	85.23%
23	AMERITAS LIFE INSURANCE CORP	0.00%	141	680	\$28,665	\$87	\$1,484,157	\$0	5177.90%
24	AMICA LIFE INSURANCE COMPANY	0.00%	169	7	\$6,000	\$0	\$4,283	\$0	71.38%
25	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.03%	102	163	\$261,354	\$0	\$386,418	\$0	147.85%
26	ASSURED LIFE ASSOCIATION	0.00%	208	5	\$206	\$0	\$3,838	\$0	1863.11%
27	ASSURITY LIFE INSURANCE COMPANY	0.02%	106	187	\$163,652	\$0	\$439,620	\$0	268.63%
28	ATHENE ANNUITY & LIFE ASSURANCE COMPANY O	0.00%	213	195	\$0	\$0	\$1,856,806	\$0	N/A
29	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	1.27%	26	1,050	\$9,690,503	\$0	\$1,335,215	\$0	13.78%
30	ATHENE ANNUITY AND LIFE COMPANY	0.09%	78	10,909	\$664,127	\$0	\$14,039,167	\$0	2113.93%
31	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	213	48	\$0	\$0	\$68,646	\$0	N/A
32	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	138	17	\$30,000	\$0	\$0	\$0	0.00%
33	AUTO OWNERS LIFE INSURANCE COMPANY	0.19%	64	1,458	\$1,464,240	\$0	\$1,468,206	\$0	100.27%
34	AXA EQUITABLE LIFE INSURANCE COMPANY	0.02%	109	358	\$147,558	\$287	\$1,764,349	\$0	1195.89%
35	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	213	4	\$0	\$0	\$0	\$0	N/A
36	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.00%	171	0	\$5,280	\$0	\$0	\$0	0.00%
37	BANKERS LIFE AND CASUALTY COMPANY	0.33%	54	3,303	\$2,545,262	\$0	\$16,754,828	\$0	658.28%
38	BANKERS LIFE INSURANCE COMPANY	0.34%	53	240	\$2,571,590	\$0	\$20,305	\$0	0.79%
39	BANNER LIFE INSURANCE COMPANY	0.00%	213	1	\$0	\$0	\$754,979	\$0	N/A
40	BENEFICIAL LIFE INSURANCE COMPANY	0.00%	213	19	\$0	\$0	\$908,717	\$0	N/A
41	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	187	26	\$1,374	\$0	\$7,000	\$0	509.46%
42	BERKSHIRE HATHAWAY LIFE INSURANCE COMPAN	0.00%	213	0	\$0	\$0	\$171,815	\$0	N/A
43	C M LIFE INSURANCE COMPANY	1.08%	32	2,401	\$8,239,936	\$0	\$14,497,401	\$0	175.94%
44	CANADA LIFE ASSURANCE COMPANY	0.00%	213	87	\$0	\$0	\$658,410	\$0	N/A
45	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.00%	132	1,491	\$35,690	\$0	\$681,993	\$0	1910.88%
46	CAPITOL LIFE INSURANCE COMPANY	0.15%	73	68	\$1,131,230	\$0	\$79,915	\$0	7.06%
47	CATAMARAN INSURANCE OF OHIO INC	0.00%	172	0	\$5,134	\$0	\$0	\$0	0.00%
48	CATHOLIC FINANCIAL LIFE	0.04%	93	424	\$293,489	\$0	\$318,156	\$0	108.40%
49	CATHOLIC HOLY FAMILY SOCIETY	0.06%	83	368	\$435,708	\$0	\$157,021	\$0	36.04%
50	CATHOLIC ORDER OF FORESTERS	0.00%	136	63	\$30,650	\$0	\$63,929	\$0	208.58%
51	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	167	116	\$6,790	\$0	\$68,068	\$0	1002.47%
52	CENTRAL UNITED LIFE INSURANCE COMPANY	0.00%	204	1	\$302	\$0	\$422	\$0	139.74%
53	CENTURION LIFE INSURANCE COMPANY	0.00%	213	673	\$0	\$0	\$4,628,866	\$0	N/A
54	CHARTER NATIONAL LIFE INSURANCE CO	0.00%	213	9	\$0	\$0	\$27,867	\$0	N/A
55	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.00%	195	6	\$833	\$0	\$0	\$0	0.00%
56	CHURCH LIFE INSURANCE CORPORATION	0.00%	131	29	\$37,091	\$0	\$0	\$0	0.00%
57	CICA LIFE INSURANCE COMPANY OF AMERICA	0.07%	81	196	\$507,860	\$0	\$20,714	\$0	4.08%
58	CINCINNATI LIFE INSURANCE COMPANY THE	0.03%	101	305	\$263,296	\$0	\$965,840	\$0	366.83%
59	CMFG LIFE INSURANCE COMPANY	0.42%	48	316	\$3,173,165	\$0	\$1,896,163	\$0	59.76%
60	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.00%	213	1	\$0	\$0	\$0	\$0	N/A
61	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	213	4	\$0	\$0	\$129,105	\$0	N/A
62	COLORADO BANKERS LIFE INS CO	0.07%	80	885	\$535,258	\$0	\$364,971	\$0	68.19%
63	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.00%	185	1	\$1,550	\$0	\$14,075	\$0	908.06%
64	COLUMBUS LIFE INSURANCE COMPANY	3.79%	4	3,026	\$28,824,013	\$0	\$9,281,922	\$0	32.20%
65	COMBINED INSURANCE CO OF AMERICA	0.00%	213	3	\$0	\$0	\$0	\$0	N/A
66	COMMONWEALTH ANNUITY AND LIFE INSURANCE (	0.02%	110	112	\$140,938	\$0	\$55,828	\$0	39.61%
67	CONNECTICUT GENERAL LIFE INS CO	0.00%	147	155	\$19,869	\$0	\$1,036,865	\$0	5218.51%
68	CONSECO LIFE INSURANCE CO	0.00%	146	104	\$20,538	\$0	\$164,717	\$0	802.01%
69	CONSTITUTION LIFE INSURANCE COMPANY	0.00%	198	3	\$550	\$0	\$7,831	\$0	1423.82%
70	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	173	3	\$5,100	\$0	\$97,437	\$0	1910.53%

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ORDINARY ANNUITIES (with life contingencies)**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
71	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.14%	74	484	\$1,051,167	\$0	\$2,192,332	\$0	208.56%
72	COUNTRY LIFE INSURANCE COMPANY	0.00%	197	6	\$568	\$618	\$0	\$0	108.80%
73	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	153	27	\$15,500	\$0	\$172,562	\$0	1113.30%
74	CSA FRATERNAL LIFE	0.00%	144	4	\$20,960	\$0	\$0	\$0	0.00%
75	DEARBORN NATIONAL LIFE INSURANCE COMPANY	0.00%	213	69	\$0	\$0	\$1,461,055	\$0	N/A
76	DEGREE OF HONOR PROTECTIVE ASSOC	0.00%	175	42	\$4,725	\$0	\$44,992	\$0	952.21%
77	DELAWARE LIFE INSURANCE COMPANY	1.41%	19	497	\$10,692,644	\$0	\$4,610,055	\$0	43.11%
78	ELCO MUTUAL LIFE AND ANNUITY	1.01%	35	148	\$7,704,447	\$0	\$224,693	\$0	2.92%
79	EMC NATIONAL LIFE COMPANY	0.15%	72	396	\$1,142,309	\$0	\$42,773	\$0	3.74%
80	EQUITRUST LIFE INSURANCE COMPANY	0.00%	213	18	\$0	\$0	\$61,997	\$0	N/A
81	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.05%	85	2,242	\$414,306	\$0	\$2,264,581	\$0	546.60%
82	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	213	457	\$0	\$0	\$322,944	\$0	N/A
83	FARM BUREAU LIFE INSURANCE COMPANY OF MIS	1.17%	30	3,736	\$8,877,013	\$0	\$6,899,510	\$0	77.72%
84	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.18%	67	2,185	\$1,364,555	\$0	\$6,195,232	\$0	454.01%
85	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.00%	137	9	\$30,589	\$0	\$70,613	\$0	230.84%
86	FEDERATED LIFE INSURANCE COMPANY	0.35%	52	320	\$2,637,441	\$0	\$837,685	\$0	31.76%
87	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.00%	213	1,386	\$0	\$0	\$3,520,598	\$0	N/A
88	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.00%	213	1	\$0	\$0	\$3,000	\$0	N/A
89	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.74%	41	5,330	\$5,629,685	\$0	\$3,790,998	\$0	67.34%
90	FIRST CATHOLIC SLOVAK LADIES ASSOCIATION OF	0.01%	112	15	\$107,792	\$0	\$0	\$0	0.00%
91	FIRST CATHOLIC SLOVAK UNION OF THE UNITED S1	0.01%	114	0	\$100,000	\$0	\$13,131	\$0	13.13%
92	FIRST GUARANTY INSURANCE COMPANY	0.04%	92	105	\$334,794	\$0	\$23,477	\$0	7.01%
93	FIRST INVESTORS LIFE INSURANCE COMPANY	0.00%	158	16	\$13,000	\$0	\$30,362	\$0	233.55%
94	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.00%	213	113	\$0	\$0	\$256,770	\$0	N/A
95	FUNERAL DIRECTORS LIFE INSURANCE CO	0.19%	65	1,080	\$1,427,191	\$0	\$833,737	\$0	58.42%
96	GBU FINANCIAL LIFE	0.38%	50	159	\$2,873,773	\$0	\$1,276,862	\$0	44.43%
97	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.00%	178	476	\$3,577	\$0	\$500,844	\$0	14001.79%
98	GENWORTH LIFE AND ANNUITY INSURANCE COMP/	0.04%	99	632	\$268,837	\$0	\$11,722,078	\$0	4360.29%
99	GENWORTH LIFE INSURANCE COMPANY	2.22%	13	1,055	\$16,906,022	\$0	\$19,726,689	\$0	116.68%
100	GLENER LIFE INSURANCE SOCIETY	0.02%	108	293	\$151,463	\$0	\$1,654,476	\$0	1092.33%
101	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	213	0	\$0	\$0	\$524	\$0	N/A
102	GOLDEN RULE INSURANCE COMPANY	0.02%	111	588	\$121,306	\$0	\$909,727	\$0	749.94%
103	GOVERNMENT PERSONNEL MUTUAL LIFE INSURAN	0.00%	183	0	\$2,400	\$0	\$7,545	\$0	314.38%
104	GREAT AMERICAN LIFE INSURANCE COMPANY	0.39%	49	1,970	\$2,931,935	\$0	\$7,611,266	\$0	259.60%
105	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	159	35	\$12,576	\$0	\$117,237	\$0	932.23%
106	GREAT WESTERN INSURANCE COMPANY	0.00%	191	4	\$1,000	\$0	\$1,000	\$0	100.00%
107	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN	0.76%	40	120	\$5,818,802	\$0	\$0	\$0	0.00%
108	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	189	18	\$1,176	\$0	\$7,947	\$0	675.77%
109	GUARANTY INCOME LIFE INSURANCE COMPANY	0.05%	89	154	\$367,979	\$0	\$540,442	\$0	146.87%
110	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.57%	45	47	\$4,369,609	\$0	\$0	\$0	0.00%
111	GUGGENHEIM LIFE AND ANNUITY COMPANY	1.23%	29	385	\$9,339,433	\$0	\$1,973,678	\$0	21.13%
112	HARTFORD LIFE AND ANNUITY INSURANCE COMPA	1.63%	17	174	\$12,392,137	\$0	\$5,757,241	\$0	46.46%
113	HARTFORD LIFE INSURANCE COMPANY	0.69%	43	159	\$5,286,323	\$0	\$5,545,522	\$0	104.90%
114	HERITAGE UNION LIFE INSURANCE COMPANY	0.00%	202	1	\$325	\$0	\$0	\$0	0.00%
115	HOMESTEADERS LIFE COMPANY	0.01%	129	0	\$49,544	\$0	\$56,568	\$0	114.18%
116	HORACE MANN LIFE INSURANCE COMPANY	0.48%	47	2,007	\$3,647,617	\$0	\$2,430,247	\$0	66.63%
117	HUMANADENTAL INSURANCE COMPANY	0.00%	163	22	\$10,972	\$0	\$0	\$0	0.00%
118	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	213	7	\$0	\$0	\$0	\$0	N/A
119	IDEALIFE INSURANCE COMPANY	0.00%	200	11	\$434	\$0	\$0	\$0	0.00%
120	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.00%	135	245	\$30,750	\$0	\$272,813	\$0	887.20%
121	INDEPENDENT ORDER OF FORESTERS THE	0.00%	182	129	\$2,550	\$0	\$715,361	\$0	28053.37%
122	INDUSTRIAL ALLIANCE INSURANCE AND FINANCIAL	0.00%	213	22	\$0	\$0	\$0	\$0	N/A
123	INTEGRITY LIFE INSURANCE COMPANY	0.28%	56	423	\$2,124,494	\$0	\$4,254,043	\$0	200.24%
124	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	186	12	\$1,473	\$0	\$9,163	\$0	622.06%
125	INVESTORS LIFE INSURANCE COMPANY OF NORTH	0.00%	213	57	\$0	\$0	\$212,566	\$0	N/A
126	JACKSON NATIONAL LIFE INSURANCE COMPANY	1.07%	34	6,996	\$8,149,865	\$0	\$30,115,405	\$0	369.52%
127	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.49%	46	59	\$3,721,849	\$0	\$80,839	\$0	2.17%
128	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	213	25	-\$27	\$0	\$49,197	\$0	-182211.11%
129	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.00%	184	1,599	\$2,000	\$0	\$11,148,277	\$0	557413.85%
130	KANSAS CITY LIFE INSURANCE COMPANY	1.27%	27	3,047	\$9,675,452	\$2,009	\$14,781,356	\$0	152.79%
131	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	213	15	\$0	\$0	\$60,379	\$0	N/A
132	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	1.30%	25	614	\$9,853,863	\$0	\$3,725,562	\$0	37.81%
133	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.05%	91	160	\$355,839	\$0	\$357,387	\$0	100.44%
134	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	213	43	\$0	\$0	\$3,496,542	\$0	N/A
135	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	149	168	\$18,072	\$0	\$123,961	\$0	685.93%
136	LIFESECURE INSURANCE COMPANY	0.00%	194	51	\$900	\$0	\$56,207	\$0	6245.22%
137	LINCOLN BENEFIT LIFE COMPANY	0.08%	79	1,065	\$613,829	\$0	\$8,395,201	\$0	1367.68%
138	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.01%	124	329	\$52,133	\$0	\$117,834	\$0	226.03%
139	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	213	62	\$0	\$0	\$144,367	\$0	N/A

2014 LIFE INSURANCE
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140	LINCOLN NATIONAL LIFE INSURANCE COMPANY	1.15%	31	7,559	\$8,722,881	\$0	\$9,223,224	\$0	105.74%
141	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	203	39	\$311	\$0	\$215,437	\$0	69272.35%
142	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	152	13	\$16,200	\$0	\$112,024	\$0	691.51%
143	MADISON NATIONAL LIFE INSURANCE COMPANY IN	0.04%	96	797	\$284,779	\$0	\$240,543	\$0	84.47%
144	MANHATTAN LIFE INSURANCE COMPANY	0.12%	75	4	\$940,595	\$0	\$19,602	\$0	2.08%
145	MANHATTAN NATIONAL LIFE INSURANCE COMPAN	0.00%	162	49	\$10,984	\$0	\$112,455	\$0	1023.81%
146	MASSACHUSETTS MUTUAL LIFE INSURANCE COMP	3.71%	6	1,655	\$28,238,448	\$49,883	\$31,266,349	\$0	110.90%
147	MEDICO CORP LIFE INSURANCE COMPANY	0.00%	213	0	\$0	\$0	\$29,947	\$0	N/A
148	METLIFE INSURANCE COMPANY USA	2.09%	14	5,993	\$15,872,403	\$0	\$46,433,751	\$0	292.54%
149	METROPOLITAN LIFE INSURANCE COMPANY	0.01%	125	5,295	\$51,529	\$76	\$278,168	\$0	539.98%
150	METROPOLITAN TOWER LIFE INSURANCE COMPAN	0.00%	196	47	\$595	\$0	\$256,103	\$0	43042.52%
151	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.89%	37	991	\$6,742,272	\$58	\$4,958,641	\$0	73.55%
152	MIDWEST NATIONAL LIFE INSURANCE COMPANY OI	0.00%	166	78	\$7,101	\$0	\$0	\$0	0.00%
153	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	213	17	\$0	\$0	\$12,792	\$0	N/A
154	MINNESOTA LIFE INSURANCE COMPANY	0.01%	119	449	\$61,150	\$0	\$2,536,361	\$0	4147.77%
155	MODERN WOODMEN OF AMERICA	3.16%	7	7,521	\$24,012,897	\$13,112	\$21,387,127	\$0	89.12%
156	MONY LIFE INSURANCE COMPANY	0.00%	161	37	\$11,688	\$12,139	\$32,498	\$0	381.90%
157	MONY LIFE INSURANCE COMPANY OF AMERICA	0.01%	126	42	\$50,900	\$0	\$56,258	\$0	110.53%
158	MTL INSURANCE COMPANY	0.00%	160	81	\$12,016	\$0	\$1,029,421	\$0	8567.09%
159	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.00%	174	16	\$5,000	\$0	\$14,275	\$0	285.50%
160	NATIONAL FARMERS UNION LIFE INSURANCE COMF	0.00%	213	9	\$0	\$0	\$114	\$0	N/A
161	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.00%	143	119	\$23,990	\$0	\$189,427	\$0	789.61%
162	NATIONAL LIFE INSURANCE COMPANY	0.01%	118	103	\$66,500	\$11,216	\$411,557	\$0	635.75%
163	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.19%	66	283	\$1,411,805	\$0	\$1,325,499	\$0	93.89%
164	NATIONWIDE LIFE AND ANNUITY INSURANCE COMP	0.00%	155	8	\$14,583	\$0	\$28,503	\$0	195.45%
165	NATIONWIDE LIFE INSURANCE COMPANY	0.67%	44	222	\$5,064,460	\$10,128	\$1,991,018	\$0	39.51%
166	NEW ERA LIFE INSURANCE COMPANY	0.00%	213	0	\$0	\$0	\$19,049	\$0	N/A
167	NEW ERA LIFE INSURANCE COMPANY OF THE MIDW	0.00%	213	0	\$0	\$0	\$17,353	\$0	N/A
168	NEW YORK LIFE INSURANCE AND ANNUITY CORPOI	13.19%	1	9,243	\$100,312,801	\$0	\$123,099,112	\$0	122.72%
169	NEW YORK LIFE INSURANCE COMPANY	0.00%	211	550	\$50	\$299	\$2,739,800	\$0	5480198.00%
170	NORTH AMERICAN COMPANY FOR LIFE AND HEALT	0.29%	55	345	\$2,189,771	\$0	\$1,646,215	\$0	75.18%
171	NORTHWESTERN MUTUAL LIFE INSURANCE COMP/	1.30%	24	560	\$9,906,946	\$96,500	\$5,425,540	\$0	55.74%
172	OCCIDENTAL LIFE INSURANCE COMPANY OF NORT	0.01%	127	50	\$50,517	\$0	\$0	\$0	0.00%
173	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.00%	201	18	\$340	\$0	\$231,872	\$0	68197.65%
174	OHIO NATIONAL LIFE INSURANCE COMPANY THE	1.37%	21	2,807	\$10,433,530	\$39	\$18,569,161	\$0	177.98%
175	OHIO STATE LIFE INSURANCE COMPANY THE	0.00%	213	14	\$0	\$0	\$37,620	\$0	N/A
176	OLD UNITED LIFE INSURANCE COMPANY	0.00%	213	0	\$0	\$0	\$40,028	\$0	N/A
177	OXFORD LIFE INSURANCE COMPANY	0.18%	68	97	\$1,345,593	\$0	\$325,835	\$0	24.21%
178	OZARK NATIONAL LIFE INSURANCE COMPANY	0.00%	213	52	\$0	\$0	\$4,230	\$0	N/A
179	PACIFIC LIFE & ANNUITY COMPANY	0.00%	213	107	\$0	\$0	\$1,677,425	\$0	N/A
180	PACIFIC LIFE INSURANCE COMPANY	2.81%	9	1,679	\$21,376,160	\$0	\$28,522,248	\$0	133.43%
181	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	165	1	\$7,855	\$0	\$31,232	\$0	397.61%
182	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	213	1	\$0	\$0	\$0	\$0	N/A
183	PEKIN LIFE INSURANCE COMPANY	0.00%	213	48	\$0	\$0	\$59,437	\$0	N/A
184	PENN INSURANCE AND ANNUITY COMPANY THE	0.00%	213	22	\$0	\$0	\$79,920	\$0	N/A
185	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.05%	90	893	\$360,243	\$2,608	\$6,889,737	\$0	1913.25%
186	PENNSYLVANIA LIFE INSURANCE COMPANY	0.00%	177	76	\$3,750	\$0	\$36,773	\$0	980.61%
187	PHARMACISTS LIFE INSURANCE COMPANY, THE	0.01%	120	30	\$60,310	\$0	\$98,901	\$0	163.99%
188	PHL VARIABLE INSURANCE COMPANY	0.03%	103	16	\$259,878	\$0	\$182,426	\$0	70.20%
189	PHOENIX LIFE INSURANCE COMPANY	0.00%	213	20	\$0	\$102	\$96,783	\$0	N/A
190	PHYSICIANS LIFE INSURANCE COMPANY	0.01%	122	124	\$59,212	\$0	\$242,330	\$0	409.26%
191	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.00%	193	36	\$975	\$0	\$92,355	\$0	9472.31%
192	POLISH NATNL ALLIANCE OF THE US OF N. A	0.01%	121	28	\$59,689	\$0	\$62,296	\$0	104.37%
193	POLISH ROMAN CATHOLIC UNION OF AMERICA	0.00%	148	9	\$19,367	\$0	\$1,025,676	\$0	5296.00%
194	PRIMERICA LIFE INSURANCE COMPANY	0.00%	156	273	\$14,054	\$0	\$0	\$0	0.00%
195	PRINCIPAL LIFE INSURANCE COMPANY	3.05%	8	2,202	\$23,237,778	\$0	\$9,866,556	\$0	42.46%
196	PROTECTIVE LIFE AND ANNUITY INSURANCE COMP	0.00%	213	3	\$0	\$0	\$0	\$0	N/A
197	PROTECTIVE LIFE INSURANCE COMPANY	2.29%	12	1,209	\$17,448,200	\$0	\$1,829,388	\$0	10.48%
198	PROVIDENT LIFE AND ACCIDENT INSURANCE COMF	0.00%	213	2	\$0	\$0	\$1,051	\$0	N/A
199	PRUCO LIFE INSURANCE COMPANY	0.05%	86	50	\$396,587	\$0	\$652,879	\$0	164.62%
200	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPOF	0.01%	116	58	\$71,973	\$0	\$348,933	\$0	484.81%
201	PRUDENTIAL INSURANCE COMPANY OF AMERICA T	0.05%	88	1,181	\$376,695	\$2,068	\$10,292,365	\$0	2732.83%
202	RELIAANCE STANDARD LIFE INSURANCE COMPANY	1.46%	18	749	\$11,105,345	\$0	\$2,596,387	\$0	23.38%
203	RELIASTAR LIFE INSURANCE COMPANY	0.06%	82	1,335	\$483,236	\$0	\$4,010,341	\$0	829.89%
204	RELIASTAR LIFE INSURANCE COMPANY OF NEW YC	0.00%	213	6	\$0	\$0	\$345	\$0	N/A
205	RESERVE NATIONAL INSURANCE COMPANY	0.00%	210	1	\$88	\$0	\$0	\$0	0.00%
206	RIVERSOURCE LIFE INSURANCE COMPANY	0.78%	39	6,005	\$5,909,512	\$0	\$137,188,263	\$0	2321.48%
207	ROYAL NEIGHBORS OF AMERICA	0.16%	70	267	\$1,221,421	\$0	\$394,077	\$0	32.26%
208	SAGICOR LIFE INSURANCE COMPANY	2.04%	15	1,440	\$15,505,236	\$0	\$2,940,193	\$0	18.96%

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209	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.21%	61	766	\$1,627,728	\$0	\$8,489,763	\$0	521.57%
210	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.00%	181	4	\$2,734	\$0	\$52,678	\$0	1926.77%
211	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	212	1	\$2	\$0	\$370	\$0	18500.00%
212	SECURITY MUTUAL LIFE INSURANCE COMPANY OF	0.00%	213	6	\$0	\$0	\$4,738	\$0	N/A
213	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.01%	115	212	\$78,333	\$0	\$117,399	\$0	149.87%
214	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.01%	117	83	\$69,081	\$0	\$125,488	\$0	181.65%
215	SHELTER LIFE INSURANCE COMPANY	0.19%	63	1,702	\$1,468,657	\$0	\$3,865,661	\$0	263.21%
216	SHENANDOAH LIFE INSURANCE COMPANY	0.00%	191	28	\$1,000	\$0	\$103,334	\$0	10333.40%
217	SLOVENE NATIONAL BENEFIT SOCIETY	0.01%	128	30	\$50,000	\$0	\$80,101	\$0	160.20%
218	STANDARD INSURANCE COMPANY	0.74%	42	513	\$5,601,698	\$0	\$4,794,716	\$0	85.59%
219	STANDARD LIFE AND ACCIDENT INSURANCE COMP	0.00%	180	31	\$2,960	\$0	\$188,783	\$0	6377.80%
220	STATE FARM LIFE INSURANCE COMPANY	4.74%	3	7,021	\$36,042,413	\$33,195	\$19,344,659	\$0	53.76%
221	STATE LIFE INSURANCE COMPANY	1.33%	22	814	\$10,153,783	\$0	\$4,034,887	\$0	39.74%
222	STATE MUTUAL INSURANCE COMPANY	0.00%	207	7	\$208	\$0	\$6,619	\$0	3182.21%
223	SUN LIFE ASSURANCE COMPANY OF CANADA	0.00%	213	0	\$0	\$0	\$10,416	\$0	N/A
224	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.05%	87	1	\$383,702	\$0	\$2,087	\$0	0.54%
225	SURETY LIFE INSURANCE COMPANY	0.00%	213	2	\$0	\$0	\$12,349	\$0	N/A
226	SWISS RE LIFE & HEALTH AMERICA INC	0.00%	213	5	\$0	\$0	\$141,600	\$0	N/A
227	SYMETRA LIFE INSURANCE COMPANY	1.31%	23	2,358	\$9,934,196	\$0	\$18,599,046	\$0	187.22%
228	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	5.09%	2	26,788	\$38,718,335	\$39,644,248	\$124,034,565	\$0	422.74%
229	TEXAS LIFE INSURANCE COMPANY	0.00%	213	0	\$0	\$0	\$664	\$0	N/A
230	THE RELIABLE LIFE INSURANCE COMPANY	0.00%	213	3	\$0	\$0	\$0	\$0	N/A
231	THRIVENT FINANCIAL FOR LUTHERANS	2.42%	11	9,085	\$18,413,635	\$87,653	\$23,831,331	\$0	129.90%
232	TIAA-CREF LIFE INSURANCE COMPANY	0.11%	76	32	\$826,928	\$0	\$423,830	\$0	51.25%
233	TIME INSURANCE COMPANY	0.00%	213	5	-\$7,639	\$0	\$292,923	\$0	-3834.57%
234	TRANS WORLD ASSURANCE COMPANY	0.00%	145	8	\$20,923	\$0	\$0	\$0	0.00%
235	TRANSAMERICA ADVISORS LIFE INSURANCE COMP	0.00%	138	25	\$30,000	\$0	\$94,544	\$0	315.15%
236	TRANSAMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	169	131	\$6,000	\$0	\$5,054,514	\$0	84241.90%
237	TRANSAMERICA LIFE INSURANCE COMPANY	0.20%	62	6,775	\$1,494,338	\$0	\$116,257,605	\$0	7779.87%
238	TRANSAMERICA PREMIER LIFE INSURANCE COMP	2.71%	10	1,030	\$20,634,425	\$0	\$21,727,367	\$0	105.30%
239	TRUSTMARK INSURANCE COMPANY	0.00%	133	293	\$35,569	\$0	\$1,419,605	\$0	3991.13%
240	U S FINANCIAL LIFE INSURANCE COMPANY	0.00%	168	10	\$6,600	\$0	\$4,605	\$0	69.77%
241	UNIFIED LIFE INSURANCE COMPANY	0.00%	164	85	\$7,985	\$0	\$2,683	\$0	33.60%
242	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	213	3	\$0	\$0	\$101,667	\$0	N/A
243	UNION LABOR LIFE INSURANCE COMPANY	0.00%	213	4	\$0	\$0	\$2,500	\$0	N/A
244	UNION SECURITY INSURANCE COMPANY	0.01%	113	383	\$105,059	\$0	\$3,327,643	\$0	3167.40%
245	UNITED AMERICAN INSURANCE COMPANY	0.23%	59	989	\$1,767,813	\$0	\$3,894,473	\$0	220.30%
246	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	140	215	\$28,735	\$0	\$108,195	\$0	376.53%
247	UNITED HERITAGE LIFE INSURANCE COMPANY	0.24%	58	246	\$1,795,596	\$0	\$1,444,302	\$0	80.44%
248	UNITED LIFE INSURANCE COMPANY	1.08%	33	575	\$8,198,713	\$0	\$7,269,816	\$0	88.67%
249	UNITED NATIONAL LIFE INSURANCE COMPANY OF /	0.00%	205	26	\$300	\$0	\$10,350	\$0	3450.00%
250	UNITED OF OMAHA LIFE INSURANCE COMPANY	1.24%	28	3,137	\$9,408,534	\$0	\$11,583,671	\$0	123.12%
251	UNITED STATES LIFE INSURANCE COMPANY NEW Y	0.00%	179	29	\$3,000	\$7	\$425,050	\$0	14168.57%
252	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	157	40	\$13,777	\$0	\$0	\$0	0.00%
253	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	151	11	\$16,240	\$0	\$0	\$0	0.00%
254	USAA LIFE INSURANCE COMPANY	0.96%	36	2,268	\$7,292,176	\$0	\$8,879,469	\$0	121.77%
255	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.78%	38	2,220	\$5,928,559	\$0	\$8,822,769	\$0	148.82%
256	VOYA INSURANCE AND ANNUITY COMPANY	0.04%	100	1,580	\$267,945	\$0	\$14,479,048	\$0	5403.74%
257	VOYA RETIREMENT INSURANCE AND ANNUITY COM	0.09%	77	1,056	\$680,567	\$0	\$2,017,882	\$0	296.50%
258	WASHINGTON NATIONAL INSURANCE COMPANY	0.02%	107	1,233	\$154,161	\$0	\$1,835,441	\$0	1190.60%
259	WEST COAST LIFE INSURANCE COMPANY	0.00%	209	79	\$170	\$0	\$22,933	\$0	13490.00%
260	WESTERN AND SOUTHERN LIFE INSURANCE COMP.	0.00%	206	36	\$240	\$0	\$58,431	\$0	24346.25%
261	WESTERN CATHOLIC UNION	0.04%	98	1,987	\$270,745	\$0	\$4,931,249	\$0	1821.36%
262	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	3.73%	5	10,794	\$28,399,752	\$0	\$35,015,783	\$0	123.30%
263	WESTERN UNITED LIFE ASSURANCE COMPANY	0.00%	213	9	\$0	\$0	\$391,604	\$0	N/A
264	WILCAC LIFE INSURANCE COMPANY	0.00%	154	68	\$14,919	\$0	\$245,361	\$0	1644.62%
265	WILLIAM PENN ASSOCIATION	0.06%	84	60	\$421,346	\$0	\$15,512	\$0	3.68%
266	WOMAN'S LIFE INSURANCE SOCIETY	0.00%	199	4	\$500	\$0	\$36,000	\$0	7200.00%
267	WOODMEN OF THE WORLD LIFE INSURANCE SOCIE	0.35%	51	491	\$2,673,240	\$0	\$1,349,938	\$0	50.50%
268	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.00%	142	148	\$27,000	\$0	\$2,559,385	\$0	9479.20%
TOTAL		100.00%		243,314	\$760,725,605	\$39,970,327	\$1,314,658,911	\$0	178.07%

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL VARIABLE ANNUITIES**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLIANZ LIFE AND ANNUITY COMPANY	0.00%	73	0	\$0	\$0	\$2,553	\$0	N/A
2	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	73	7	\$0	\$0	\$55,039	\$0	N/A
3	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERI	0.95%	16	5,775	\$34,555,361	\$0	\$61,142,787	\$0	176.94%
4	ALLSTATE ASSURANCE COMPANY	0.00%	73	0	\$0	\$0	\$1,916	\$0	N/A
5	ALLSTATE LIFE INSURANCE COMPANY	0.00%	73	45	\$0	\$0	\$6,612,109	\$0	N/A
6	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	73	2	\$0	\$0	\$766,385	\$0	N/A
7	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.01%	47	597	\$323,733	\$0	\$1,441,223	\$0	445.19%
8	AMERICAN GENERAL LIFE INSURANCE CO	15.51%	2	9,386	\$564,706,300	\$0	\$196,261,607	\$0	34.75%
9	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	73	6	\$0	\$0	\$11,748	\$0	N/A
10	AMERICAN UNITED LIFE INSURANCE COMPANY	0.16%	26	593	\$5,723,046	\$0	\$7,687,901	\$0	134.33%
11	AMERITAS LIFE INSURANCE CORP	0.15%	28	748	\$5,319,555	\$0	\$4,721,831	\$0	88.76%
12	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.00%	59	135	\$59,645	\$0	\$470,284	\$0	788.47%
13	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	73	4	\$0	\$0	\$0	\$0	N/A
14	AXA EQUITABLE LIFE INSURANCE COMPANY	1.99%	10	9,488	\$72,323,811	\$0	\$24,689,679	\$0	34.14%
15	BANNER LIFE INSURANCE COMPANY	0.00%	73	1	\$0	\$0	\$0	\$0	N/A
16	C M LIFE INSURANCE COMPANY	0.02%	41	745	\$699,645	\$0	\$6,020,288	\$0	860.48%
17	CHARTER NATIONAL LIFE INSURANCE CO	0.00%	71	27	\$1,200	\$0	\$167,328	\$0	13944.00%
18	CMFG LIFE INSURANCE COMPANY	0.00%	53	392	\$165,753	\$0	\$5,120,040	\$0	3088.96%
19	COMMONWEALTH ANNUITY AND LIFE INSURANCE COMF	0.04%	36	1,282	\$1,613,242	\$0	\$11,114,384	\$0	688.95%
20	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.00%	66	30	\$4,430	\$0	\$56,927	\$0	1285.03%
21	DELAWARE LIFE INSURANCE COMPANY	0.00%	67	397	\$3,804	\$0	\$1,071,428	\$0	28165.83%
22	EQUITRUST LIFE INSURANCE COMPANY	0.00%	62	227	\$37,814	\$0	\$369,227	\$0	976.43%
23	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.00%	57	253	\$73,303	\$0	\$854,615	\$0	1165.87%
24	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.50%	22	2,005	\$18,336,963	\$0	\$20,349,858	\$0	110.98%
25	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.00%	60	244	\$59,120	\$0	\$143,847	\$0	243.31%
26	FIRST INVESTORS LIFE INSURANCE COMPANY	0.01%	49	80	\$234,132	\$0	\$130,456	\$0	55.72%
27	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.02%	44	1,284	\$568,420	\$0	\$3,860,366	\$0	679.14%
28	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.09%	31	1,888	\$3,458,707	\$0	\$66,956,067	\$0	1935.87%
29	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.14%	29	785	\$4,920,578	\$0	\$6,760,095	\$0	137.38%
30	INTEGRITY LIFE INSURANCE COMPANY	0.03%	39	249	\$1,032,772	\$0	\$3,293,823	\$0	318.93%
31	INVESTORS LIFE INSURANCE COMPANY OF NORTH AME	0.00%	73	12	\$0	\$0	\$210,635	\$0	N/A
32	JACKSON NATIONAL LIFE INSURANCE COMPANY	10.65%	3	18,679	\$387,775,507	\$0	\$183,332,715	\$0	47.28%
33	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.61%	20	350	\$22,078,768	\$0	\$479,551	\$0	2.17%
34	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.09%	33	6,973	\$3,111,603	\$0	\$226,973,609	\$0	7294.43%
35	LINCOLN BENEFIT LIFE COMPANY	0.01%	50	251	\$203,705	\$0	\$3,643,067	\$0	1788.40%
36	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	73	6	\$0	\$0	\$3,425	\$0	N/A
37	LINCOLN NATIONAL LIFE INSURANCE COMPANY	5.90%	4	20,576	\$214,676,657	\$0	\$117,629,834	\$0	54.79%
38	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	0.45%	24	3,029	\$16,411,781	\$0	\$15,436,849	\$0	94.06%
39	METLIFE INSURANCE COMPANY USA	1.42%	12	26,265	\$51,722,585	\$0	\$268,188,882	\$0	518.51%
40	METROPOLITAN LIFE INSURANCE COMPANY	0.46%	23	12,464	\$16,788,979	\$0	\$90,630,924	\$0	539.82%
41	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	52	25	\$170,088	\$0	\$125,092	\$0	73.55%
42	MINNESOTA LIFE INSURANCE COMPANY	1.00%	14	1,689	\$36,365,564	\$0	\$14,592,012	\$0	40.13%
43	MML BAY STATE LIFE INSURANCE COMPANY	0.00%	70	41	\$1,611	\$0	\$47,092	\$0	2923.15%
44	MODERN WOODMEN OF AMERICA	0.10%	30	185	\$3,720,395	\$0	\$683,053	\$0	18.36%
45	MONY LIFE INSURANCE COMPANY OF AMERICA	0.01%	51	170	\$182,275	\$0	\$683,594	\$0	375.03%
46	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.00%	55	935	\$92,184	\$0	\$4,465,998	\$0	4844.66%
47	NATIONAL LIFE INSURANCE COMPANY	0.00%	73	9	\$0	\$0	\$179,284	\$0	N/A
48	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	73	32	\$0	\$0	\$283,122	\$0	N/A
49	NEW ENGLAND LIFE INSURANCE COMPANY	0.00%	56	689	\$82,520	\$0	\$11,723,142	\$0	14206.43%
50	NEW YORK LIFE INSURANCE AND ANNUITY CORPORATI	3.18%	8	7,460	\$115,609,800	\$0	\$55,986,278	\$0	48.43%
51	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	1.41%	13	9,179	\$51,237,532	\$576,892	\$48,221,109	\$0	95.24%
52	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.99%	15	3,598	\$35,895,884	\$0	\$23,801,868	\$0	66.31%
53	PACIFIC LIFE & ANNUITY COMPANY	0.07%	34	366	\$2,648,689	\$0	\$2,290,581	\$0	86.48%
54	PACIFIC LIFE INSURANCE COMPANY	4.58%	7	8,264	\$166,815,169	\$0	\$245,241,521	\$0	147.01%
55	PHL VARIABLE INSURANCE COMPANY	0.00%	54	993	\$96,527	\$0	\$13,584,150	\$0	14072.90%
56	PHOENIX LIFE INSURANCE COMPANY	0.00%	61	470	\$42,106	\$0	\$1,491,470	\$0	3542.18%
57	PRINCIPAL LIFE INSURANCE COMPANY	0.88%	17	2,048	\$32,154,021	\$0	\$5,737,667	\$0	17.84%
58	PROTECTIVE LIFE INSURANCE COMPANY	5.43%	6	4,362	\$197,814,258	\$0	\$2,886,813	\$0	1.46%
59	PRUCO LIFE INSURANCE COMPANY	5.88%	5	15,706	\$214,000,086	\$0	\$214,048,587	\$0	100.02%
60	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPORATI	0.02%	42	225	\$680,970	\$0	\$166,539,705	\$0	24456.25%
61	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	0.01%	46	1,380	\$406,560	\$0	\$11,877,827	\$0	2921.54%
62	RELIASTAR LIFE INSURANCE COMPANY	0.01%	45	353	\$455,211	\$0	\$1,543,756	\$0	339.13%
63	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	69	20	\$1,800	\$0	\$311,626	\$0	17312.56%
64	RIVERSOURCE LIFE INSURANCE COMPANY	1.96%	11	17,861	\$71,390,364	\$0	\$216,622,242	\$0	303.43%
65	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.09%	32	1,477	\$3,138,581	\$0	\$16,369,948	\$0	521.57%
66	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	73	4	\$0	\$0	\$0	\$0	N/A
67	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	68	23	\$3,421	\$0	\$26,737	\$0	781.56%
68	STATE FARM LIFE INSURANCE COMPANY	0.02%	43	1,646	\$590,557	\$0	\$2,064,991	\$0	349.67%
69	SYMETRA LIFE INSURANCE COMPANY	0.00%	64	90	\$20,772	\$0	\$463,975	\$0	2233.66%
70	TEACHERS INSURANCE AND ANNUITY ASSOCIATION OF	0.43%	25	10,766	\$15,560,519	\$0	\$18,747,327	\$0	120.48%

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL VARIABLE ANNUITIES**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
71	THRIVENT FINANCIAL FOR LUTHERANS	2.48%	9	8,719	\$90,440,852	\$0	\$29,029,252	\$0	32.10%
72	THRIVENT LIFE INSURANCE COMPANY	0.05%	35	354	\$1,749,639	\$0	\$1,313,449	\$0	75.07%
73	TIAA-CREF LIFE INSURANCE COMPANY	0.15%	27	378	\$5,342,562	\$0	\$1,405,659	\$0	26.31%
74	TRANSAMERICA ADVISORS LIFE INSURANCE COMPANY	0.01%	48	464	\$289,921	\$0	\$8,837,968	\$0	3048.41%
75	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	0.69%	19	484	\$25,209,048	\$0	\$2,369,080	\$0	9.40%
76	TRANSAMERICA LIFE INSURANCE COMPANY	29.93%	1	24,808	\$1,089,841,258	\$0	\$143,182,640	\$0	13.14%
77	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.03%	38	2,640	\$1,036,745	\$0	\$10,579,076	\$0	1020.41%
78	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.55%	21	383	\$19,986,313	\$0	\$4,709,294	\$0	23.56%
79	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	72	3	\$864	\$0	\$0	\$0	0.00%
80	USAA LIFE INSURANCE COMPANY	0.00%	73	2	\$0	\$0	\$1,025	\$0	N/A
81	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.78%	18	10,147	\$28,468,989	\$0	\$42,367,013	\$0	148.82%
82	VOYA INSURANCE AND ANNUITY COMPANY	0.00%	63	145	\$30,845	\$0	\$8,553,631	\$0	27731.01%
83	VOYA RETIREMENT INSURANCE AND ANNUITY COMPAN	0.00%	58	337	\$69,720	\$0	\$8,094,312	\$0	11609.74%
84	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.00%	65	16	\$5,640	\$0	\$18,656	\$0	330.78%
85	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.02%	40	43	\$821,509	\$0	\$77,246	\$0	9.40%
86	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.04%	37	869	\$1,297,285	\$0	\$5,326,582	\$0	410.59%
TOTAL		100.00%		265,138	\$3,640,759,573	\$576,892	\$2,683,168,752	\$0	73.71%

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL MODIFIED GUARANTEED ANNUITIES**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY	0.00%	6	298	\$0	\$0	\$4,432,573	\$0	N/A
2	ALLSTATE LIFE INSURANCE COMPANY OF NE	0.00%	6	0	\$0	\$0	\$4,372,997	\$0	N/A
3	DEARBORN NATIONAL LIFE INSURANCE COM	0.00%	6	41	\$0	\$0	\$860,069	\$0	N/A
4	EQUITRUST LIFE INSURANCE COMPANY	46.10%	1	1,055	\$3,057,443	\$0	\$5,453,756	\$0	178.38%
5	GENWORTH LIFE AND ANNUITY INSURANCE C	7.28%	3	68	\$482,691	\$0	\$60,109	\$0	12.45%
6	INTEGRITY LIFE INSURANCE COMPANY	41.30%	2	424	\$2,739,337	\$0	\$4,435,710	\$0	161.93%
7	LINCOLN BENEFIT LIFE COMPANY	0.00%	6	0	\$0	\$0	\$232,163	\$0	N/A
8	MINNESOTA LIFE INSURANCE COMPANY	-2.66%	6	62	-\$176,151	\$0	\$5,393,325	\$0	-3061.76%
9	PHL VARIABLE INSURANCE COMPANY	0.00%	6	22	\$0	\$0	\$298,399	\$0	N/A
10	PROTECTIVE LIFE INSURANCE COMPANY	6.96%	4	32	\$461,822	\$0	\$48,421	\$0	10.48%
11	PRUCO LIFE INSURANCE COMPANY	0.00%	6	33	\$0	\$0	\$0	\$0	N/A
12	RELIASTAR LIFE INSURANCE COMPANY	0.00%	6	34	\$0	\$0	\$0	\$0	N/A
13	SECURITY LIFE OF DENVER INSURANCE COM	0.00%	6	285	\$0	\$0	\$0	\$0	N/A
14	VOYA INSURANCE AND ANNUITY COMPANY	1.01%	5	316	\$66,989	\$0	\$3,621,069	\$0	5405.47%
15	VOYA RETIREMENT INSURANCE AND ANNUIT	0.00%	6	3	\$0	\$0	\$0	\$0	N/A
TOTAL		100.00%		2,673	\$6,632,131	\$0	\$29,208,591	\$0	440.41%

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL EQUITY INDEXED ANNUITIES**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLIANZ LIFE INSURANCE COMPANY OF NEW YO	0.00%	45	1	\$0	\$0	\$0	\$0	N/A
2	ALLIANZ LIFE INSURANCE COMPANY OF NORTH A	15.83%	1	14,453	\$198,947,264	\$0	\$88,934,659	\$0	44.70%
3	ALLSTATE LIFE INSURANCE COMPANY	0.04%	35	90	\$485,800	\$0	\$804,923	\$0	165.69%
4	AMERICAN EQUITY INVESTMENT LIFE INSURANCE	7.32%	4	11,761	\$92,031,574	\$0	\$47,280,000	\$0	51.37%
5	AMERICAN GENERAL LIFE INSURANCE CO	5.36%	8	401	\$67,314,018	\$0	\$2,323,252	\$0	3.45%
6	AMERICAN NATIONAL INSURANCE COMPANY	0.25%	27	6	\$3,202,618	\$0	\$1,310,801	\$0	40.93%
7	AMERICAN UNITED LIFE INSURANCE COMPANY	0.14%	30	19	\$1,737,099	\$0	\$0	\$0	0.00%
8	AMERICO FINANCIAL LIFE AND ANNUITY INSURAN	0.79%	21	369	\$9,931,197	\$0	\$1,729,837	\$0	17.42%
9	AMERITAS LIFE INSURANCE CORP	0.28%	26	253	\$3,513,776	\$0	\$1,079,350	\$0	30.72%
10	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.02%	39	100	\$207,935	\$0	\$105,388	\$0	50.68%
11	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.30%	24	1,295	\$3,828,931	\$0	\$889,442	\$0	23.23%
12	ATHENE ANNUITY AND LIFE COMPANY	2.99%	11	1,947	\$37,630,621	\$0	\$55,166,451	\$0	146.60%
13	BANKERS LIFE AND CASUALTY COMPANY	0.87%	20	1,494	\$10,874,197	\$0	\$7,260,753	\$0	66.77%
14	BENEFICIAL LIFE INSURANCE COMPANY	0.00%	45	2	\$0	\$0	\$162,467	\$0	N/A
15	CMFG LIFE INSURANCE COMPANY	0.00%	45	119	\$0	\$0	\$2,031,302	\$0	N/A
16	COUNTRY INVESTORS LIFE ASSURANCE COMPAN	0.00%	45	4	\$0	\$0	\$0	\$0	N/A
17	DEARBORN NATIONAL LIFE INSURANCE COMPAN	0.00%	44	59	\$1,293	\$0	\$540,655	\$0	41814.00%
18	DELAWARE LIFE INSURANCE COMPANY	0.00%	45	89	\$0	\$0	\$2,648,830	\$0	N/A
19	EAGLE LIFE INSURANCE COMPANY	0.09%	31	17	\$1,144,121	\$0	\$10	\$0	0.00%
20	EQUITRUST LIFE INSURANCE COMPANY	4.03%	9	2,541	\$50,614,071	\$0	\$10,365,780	\$0	20.48%
21	FARMERS NEW WORLD LIFE INSURANCE COMPAN	0.00%	45	181	\$0	\$0	\$283,406	\$0	N/A
22	FIDELITY & GUARANTY LIFE INSURANCE COMPAN	7.16%	5	3,735	\$89,986,127	\$0	\$31,968,930	\$0	35.53%
23	FORETHOUGHT LIFE INSURANCE COMPANY	6.35%	6	962	\$79,839,473	\$0	\$5,369,274	\$0	6.73%
24	GENWORTH LIFE AND ANNUITY INSURANCE COM	0.93%	18	111	\$11,646,022	\$0	\$206,339	\$0	1.77%
25	GENWORTH LIFE INSURANCE COMPANY	0.00%	45	5	\$0	\$0	\$0	\$0	N/A
26	GREAT AMERICAN LIFE INSURANCE COMPANY	13.81%	2	4,103	\$173,628,898	\$0	\$16,075,325	\$0	9.26%
27	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.00%	42	47	\$45,000	\$0	\$71,512	\$0	158.92%
28	HORACE MANN LIFE INSURANCE COMPANY	0.04%	36	32	\$453,430	\$0	\$9,256	\$0	2.04%
29	INDUSTRIAL ALLIANCE INSURANCE AND FINANCI	0.00%	45	4	\$0	\$0	\$0	\$0	N/A
30	INTEGRITY LIFE INSURANCE COMPANY	0.02%	38	6	\$282,749	\$0	\$150	\$0	0.05%
31	JACKSON NATIONAL LIFE INSURANCE COMPANY	1.13%	15	1,836	\$14,153,573	\$0	\$16,722,302	\$0	118.15%
32	LAFAYETTE LIFE INSURANCE COMPANY THE	0.05%	34	309	\$615,675	\$0	\$1,325,852	\$0	215.35%
33	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.25%	28	1,110	\$3,126,544	\$0	\$1,151,054	\$0	36.82%
34	LINCOLN BENEFIT LIFE COMPANY	0.00%	43	508	\$11,492	\$0	\$6,841,008	\$0	59528.44%
35	LINCOLN NATIONAL LIFE INSURANCE COMPANY	1.00%	17	1,432	\$12,598,595	\$0	\$9,838,069	\$0	78.09%
36	MEMBERS LIFE INSURANCE COMPANY	0.40%	23	54	\$5,064,038	\$0	\$58,213	\$0	1.15%
37	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.90%	19	1,663	\$11,314,225	\$0	\$8,321,111	\$0	73.55%
38	MINNESOTA LIFE INSURANCE COMPANY	0.00%	45	5	\$0	\$0	\$0	\$0	N/A
39	NATIONAL WESTERN LIFE INSURANCE COMPANY	2.78%	12	1,841	\$34,932,626	\$0	\$10,280,519	\$0	29.43%
40	NATIONWIDE LIFE INSURANCE COMPANY	0.30%	25	171	\$3,727,720	\$0	\$0	\$0	0.00%
41	NORTH AMERICAN COMPANY FOR LIFE AND HEAL	2.01%	14	3,984	\$25,287,100	\$0	\$19,010,208	\$0	75.18%
42	PACIFIC LIFE INSURANCE COMPANY	3.52%	10	161	\$44,221,409	\$0	\$2,107,698	\$0	4.77%
43	PHL VARIABLE INSURANCE COMPANY	0.56%	22	292	\$7,045,834	\$0	\$2,480,649	\$0	35.21%
44	PHYSICIANS LIFE INSURANCE COMPANY	0.03%	37	136	\$399,380	\$0	\$168,515	\$0	42.19%
45	PRINCIPAL LIFE INSURANCE COMPANY	0.05%	33	122	\$682,461	\$0	\$67,189	\$0	9.85%
46	PROTECTIVE LIFE INSURANCE COMPANY	11.00%	3	263	\$138,247,681	\$0	\$79,390	\$0	0.06%
47	RELiance STANDARD LIFE INSURANCE COMPAN	0.17%	29	104	\$2,181,105	\$0	\$0	\$0	0.00%
48	RELIASTAR LIFE INSURANCE COMPANY	0.00%	45	2	\$0	\$0	\$0	0.00	N/A
49	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	45	6	\$0	\$0	\$4,740	\$0	N/A
50	SECURITY BENEFIT LIFE INSURANCE COMPANY	5.91%	7	1,542	\$74,337,156	\$0	\$6,089,602	0	8.19%
51	STANDARD INSURANCE COMPANY	0.07%	32	53	\$931,764	\$0	\$2,195,448	0	235.62%
52	STANDARD LIFE AND ACCIDENT INSURANCE CON	0.00%	45	9	\$0	\$0	\$11,926	\$0	N/A
53	SYMETRA LIFE INSURANCE COMPANY	1.09%	16	258	\$13,646,182	\$0	\$483,611	\$0	3.54%
54	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.01%	41	22	\$72,570	\$0	\$107,998	\$0	148.82%
55	VOYA INSURANCE AND ANNUITY COMPANY	2.15%	13	2,324	\$26,977,816	\$0	\$31,473,845	\$0	116.67%
56	VOYA RETIREMENT INSURANCE AND ANNUITY CC	0.01%	40	5	\$100,000	\$0	\$0	\$0	0.00%
57	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	45	268	\$0	\$0	\$0	\$0	N/A
TOTAL		100.00%		62,686	\$1,257,021,160	\$0	\$395,437,039	\$0	31.46%

2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DEPOSIT-TYPE FUNDS
(including variable contracts without life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERI	0.32%	38	2,791	\$276,658	\$0	\$0	\$0	0.00%
2	ALLSTATE LIFE INSURANCE COMPANY	0.00%	93	29	\$0	\$0	\$400,820	\$0	N/A
3	AMERICAN EQUITY INVESTMENT LIFE INSURANCE COM	0.36%	34	6	\$309,495	\$0	\$0	\$0	0.00%
4	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.00%	93	175	\$0	\$0	\$0	\$0	N/A
5	AMERICAN GENERAL LIFE INSURANCE CO	4.80%	5	332	\$4,129,342	\$0	\$0	\$0	0.00%
6	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.00%	73	79	\$2,888	\$0	\$0	\$0	0.00%
7	AMERICAN NATIONAL LIFE INSURANCE COMPANY	1.31%	15	67	\$1,130,068	\$0	\$0	\$0	0.00%
8	AMERICAN UNITED LIFE INSURANCE COMPANY	1.35%	14	42	\$1,160,864	\$0	\$442,958	\$0	38.16%
9	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.01%	72	314	\$4,478	\$0	\$0	\$0	0.00%
10	AMERITAS LIFE INSURANCE CORP	0.97%	22	30	\$838,398	\$0	\$0	\$0	0.00%
11	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.00%	93	8	\$0	\$0	\$34,689	\$0	N/A
12	ASSURED LIFE ASSOCIATION	0.00%	89	0	\$61	\$0	\$0	\$0	0.00%
13	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.06%	58	26	\$50,000	\$0	\$0	\$0	0.00%
14	ATHENE ANNUITY AND LIFE COMPANY	0.57%	28	411	\$486,322	\$0	\$0	\$0	0.00%
15	BALTIMORE LIFE INSURANCE COMPANY THE	0.03%	62	10	\$23,728	\$0	\$0	\$0	0.00%
16	BANKERS LIFE AND CASUALTY COMPANY	0.35%	35	36	\$304,812	\$0	\$0	\$0	0.00%
17	BANNER LIFE INSURANCE COMPANY	0.09%	54	3	\$74,082	\$0	\$37,659	\$0	50.83%
18	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	88	13	\$65	\$0	\$0	\$0	0.00%
19	CAPITOL LIFE INSURANCE COMPANY	0.12%	50	7	\$101,064	\$0	\$0	\$0	0.00%
20	CATHOLIC FINANCIAL LIFE	0.00%	93	45	\$0	\$0	\$0	\$0	N/A
21	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	81	0	\$628	\$0	\$0	\$0	0.00%
22	CHARTER NATIONAL LIFE INSURANCE CO	0.00%	93	5	\$0	\$0	\$17,837	\$0	N/A
23	CHURCH LIFE INSURANCE CORPORATION	0.12%	49	1	\$101,707	\$0	\$0	\$0	0.00%
24	CINCINNATI LIFE INSURANCE COMPANY THE	0.00%	93	16	\$0	\$0	\$0	\$0	N/A
25	CMFG LIFE INSURANCE COMPANY	0.01%	68	3	\$6,181	\$0	\$0	\$0	0.00%
26	COLORADO BANKERS LIFE INS CO	0.00%	79	0	\$1,295	\$0	\$0	\$0	0.00%
27	COLUMBUS LIFE INSURANCE COMPANY	0.08%	56	4	\$66,000	\$0	\$169,427	\$0	256.71%
28	COMMONWEALTH ANNUITY AND LIFE INSURANCE COMF	-0.07%	93	0	-\$62,910	\$0	\$0	\$0	0.00%
29	CONSECO LIFE INSURANCE CO	0.00%	93	27	\$0	\$0	\$0	\$0	N/A
30	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.00%	93	20	\$0	\$0	\$0	\$0	N/A
31	COUNTRY LIFE INSURANCE COMPANY	0.00%	93	36	\$0	\$0	\$0	\$0	N/A
32	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	90	11	\$54	\$0	\$0	\$0	0.00%
33	ELCO MUTUAL LIFE AND ANNUITY	17.27%	2	442	\$14,854,288	\$0	\$14,602,056	\$0	98.30%
34	EMC NATIONAL LIFE COMPANY	0.01%	66	5	\$6,717	\$0	\$2,118,213	\$0	31535.10%
35	EQUITRUST LIFE INSURANCE COMPANY	0.91%	23	79	\$778,676	\$0	\$524,077	\$0	67.30%
36	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.85%	25	14	\$732,879	\$0	\$12,382	\$0	1.69%
37	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.00%	76	11	\$1,796	\$0	\$0	\$0	0.00%
38	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.03%	61	257	\$27,719	\$0	\$0	\$0	0.00%
39	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.00%	93	77	\$0	\$0	\$0	\$0	N/A
40	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.10%	51	89	\$88,523	\$0	\$0	\$0	0.00%
41	FIRST CATHOLIC SLOVAK LADIES ASSOCIATION OF T	0.00%	91	1	\$13	\$0	\$0	\$0	0.00%
42	GBU FINANCIAL LIFE	0.00%	93	2	\$0	\$0	\$0	\$0	N/A
43	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.86%	24	102	\$740,000	\$0	\$0	\$0	0.00%
44	GENWORTH LIFE INSURANCE COMPANY	1.79%	11	234	\$1,536,136	\$0	\$46,653	\$0	3.04%
45	GLENER LIFE INSURANCE SOCIETY	0.00%	93	2	\$0	\$0	\$0	\$0	N/A
46	GREAT AMERICAN LIFE INSURANCE COMPANY	0.22%	43	110	\$185,538	\$0	\$1,354,553	\$0	730.07%
47	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	93	27	\$0	\$0	\$0	\$0	N/A
48	GUARANTY INCOME LIFE INSURANCE COMPANY	0.00%	93	17	\$0	\$0	\$63,776	\$0	N/A
49	GUGGENHEIM LIFE AND ANNUITY COMPANY	3.54%	7	69	\$3,046,050	\$0	\$593,995	\$0	19.50%
50	HARTFORD LIFE INSURANCE COMPANY	0.00%	93	161	\$0	\$0	\$956,041	\$0	N/A
51	HORACE MANN LIFE INSURANCE COMPANY	0.00%	93	19	\$0	\$0	\$0	\$0	N/A
52	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.00%	93	160	\$0	\$0	\$0	\$0	N/A
53	INTEGRITY LIFE INSURANCE COMPANY	0.85%	26	55	\$730,691	\$0	\$54,112	\$0	7.41%
54	INVESTORS LIFE INSURANCE COMPANY OF NORTH AME	0.00%	93	3	\$0	\$0	\$0	\$0	N/A
55	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.05%	60	183	\$40,547	\$0	\$0	\$0	0.00%
56	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.25%	42	4	\$215,055	\$0	\$0	\$0	0.00%
57	KANSAS CITY LIFE INSURANCE COMPANY	0.43%	31	168	\$366,338	\$0	\$181,961	\$0	49.67%
58	KNIGHTS OF COLUMBUS	19.21%	1	6,364	\$16,520,893	\$0	\$7,567,581	\$0	45.81%
59	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	93	9	\$0	\$0	\$21,919	\$0	N/A
60	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.00%	93	557	\$0	\$0	\$964,614	\$0	N/A
61	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	93	14	\$0	\$0	\$0	\$0	N/A
62	LIFESECURE INSURANCE COMPANY	0.00%	93	1	\$0	\$0	\$0	\$0	N/A
63	LINCOLN BENEFIT LIFE COMPANY	0.33%	36	84	\$285,906	\$0	\$54,313	\$0	19.00%
64	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	77	0	\$1,462	\$0	\$0	\$0	0.00%
65	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	0.00%	92	1,765	\$12	\$0	\$0	\$0	0.00%
66	METLIFE INSURANCE COMPANY USA	0.33%	37	59	\$282,833	\$0	\$0	\$0	0.00%
67	METROPOLITAN LIFE INSURANCE COMPANY	0.00%	93	8,208	\$0	\$0	\$0	\$0	N/A
68	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.00%	93	219	\$0	\$0	\$0	\$0	N/A
69	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	93	2	\$0	\$0	\$0	\$0	N/A
70	MINNESOTA LIFE INSURANCE COMPANY	1.13%	17	275	\$974,963	\$0	\$0	\$0	0.00%

2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DEPOSIT-TYPE FUNDS
(including variable contracts without life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
71	MODERN WOODMEN OF AMERICA	0.00%	74	34	\$2,101	\$0	\$0	\$0	0.00%
72	MONEY LIFE INSURANCE COMPANY	0.00%	93	48	\$0	\$0	\$0	\$0	N/A
73	MONEY LIFE INSURANCE COMPANY OF AMERICA	0.00%	93	5	\$0	\$0	\$0	\$0	N/A
74	MTL INSURANCE COMPANY	0.00%	93	71	\$0	\$0	\$0	\$0	N/A
75	NATIONAL FARMERS UNION LIFE INSURANCE COMPANY	0.00%	93	36	\$0	\$0	\$0	\$0	N/A
76	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.56%	29	51	\$484,709	\$0	\$0	\$0	0.00%
77	NEW ENGLAND LIFE INSURANCE COMPANY	0.00%	93	20	\$0	\$0	\$0	\$0	N/A
78	NEW YORK LIFE INSURANCE AND ANNUITY CORPORATI	4.31%	6	120	\$3,706,370	\$0	\$0	\$0	0.00%
79	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH IN	0.56%	30	45	\$483,040	\$0	\$0	\$0	0.00%
80	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	0.99%	20	44	\$848,215	\$0	\$0	\$0	0.00%
81	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.38%	33	71	\$325,827	\$0	\$457,684	\$0	140.47%
82	OHIO STATE LIFE INSURANCE COMPANY THE	0.00%	75	69	\$2,043	\$0	\$0	\$0	0.00%
83	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	84	1	\$300	\$0	\$0	\$0	0.00%
84	PACIFIC LIFE & ANNUITY COMPANY	0.00%	93	56	\$0	\$0	\$1,112,788	\$0	N/A
85	PACIFIC LIFE INSURANCE COMPANY	0.98%	21	227	\$845,526	\$0	\$3,020,633	\$0	357.25%
86	PAUL REVERE LIFE INSURANCE COMPANY	0.01%	69	221	\$6,000	\$0	\$0	\$0	0.00%
87	PAUL REVERE VARIABLE ANNUITY INSURANCE COMPAN	0.00%	93	68	\$0	\$0	\$0	\$0	N/A
88	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.00%	93	9	\$0	\$0	\$0	\$0	N/A
89	PHARMACISTS LIFE INSURANCE COMPANY, THE	0.00%	86	5	\$100	\$0	\$0	\$0	0.00%
90	PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY	0.01%	71	0	\$4,979	\$0	\$0	\$0	0.00%
91	PHL VARIABLE INSURANCE COMPANY	1.03%	19	91	\$886,398	\$0	\$1,155,609	\$0	130.37%
92	PHOENIX LIFE INSURANCE COMPANY	6.96%	4	3,081	\$5,987,130	\$0	\$0	\$0	0.00%
93	PHYSICIANS LIFE INSURANCE COMPANY	0.08%	55	1	\$67,124	\$0	\$0	\$0	0.00%
94	POLISH NATNL ALLIANCE OF THE US OF N. A	0.01%	65	30	\$10,492	\$0	\$0	\$0	0.00%
95	PRIMERICA LIFE INSURANCE COMPANY	0.07%	57	0	\$59,643	\$0	\$0	\$0	0.00%
96	PRINCIPAL LIFE INSURANCE COMPANY	2.04%	10	141	\$1,754,233	\$0	\$1,117,607	\$0	63.71%
97	PROTECTIVE LIFE INSURANCE COMPANY	2.92%	8	139	\$2,510,275	\$0	\$0	\$0	0.00%
98	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	93	32	\$0	\$0	\$0	\$0	N/A
99	PRUCO LIFE INSURANCE COMPANY	1.70%	12	41	\$1,463,064	\$0	\$965,905	\$0	66.02%
100	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPORATI	0.30%	40	25	\$258,264	\$0	\$576,985	\$0	223.41%
101	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	1.39%	13	254	\$1,198,061	\$0	\$814,257	\$0	67.96%
102	PRUDENTIAL RETIREMENT INSURANCE AND ANNUITY C	0.00%	93	0	\$0	\$0	\$13,242	\$0	N/A
103	RELIASTAR LIFE INSURANCE COMPANY	0.00%	93	288	\$0	\$0	\$0	\$0	N/A
104	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	93	23	\$0	\$0	\$0	\$0	N/A
105	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	93	11	\$0	\$0	\$2,568,051	\$0	N/A
106	SECURIAN LIFE INSURANCE COMPANY	0.00%	82	0	\$487	\$0	\$0	\$0	0.00%
107	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	93	12	\$0	\$0	\$0	\$0	N/A
108	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	80	21	\$1,264	\$0	\$267	\$0	21.12%
109	SHELTER LIFE INSURANCE COMPANY	1.05%	18	2,965	\$901,130	\$0	\$0	\$0	0.00%
110	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	83	2	\$435	\$0	\$0	\$0	0.00%
111	STANDARD INSURANCE COMPANY	1.15%	16	152	\$987,937	\$0	\$0	\$0	0.00%
112	STATE FARM LIFE INSURANCE COMPANY	0.68%	27	7	\$587,607	\$0	\$0	\$0	0.00%
113	STATE LIFE INSURANCE COMPANY	0.02%	63	17	\$15,455	\$0	\$5,095	\$0	32.97%
114	STONEBRIDGE LIFE INSURANCE COMPANY	0.02%	64	1	\$14,430	\$0	\$0	\$0	0.00%
115	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.00%	93	32	\$0	\$0	\$96,209	\$0	N/A
116	SYMETRA LIFE INSURANCE COMPANY	2.31%	9	67	\$1,983,111	\$0	\$0	\$0	0.00%
117	TEACHERS INSURANCE AND ANNUITY ASSOCIATION OF	9.76%	3	142	\$8,395,749	\$0	\$0	\$0	0.00%
118	THRIVENT FINANCIAL FOR LUTHERANS	0.20%	45	2,205	\$170,605	\$0	\$0	\$0	0.00%
119	TIAA-CREF LIFE INSURANCE COMPANY	0.41%	32	3	\$348,916	\$0	\$0	\$0	0.00%
120	TIME INSURANCE COMPANY	0.28%	41	86	\$237,684	\$0	\$0	\$0	0.00%
121	TRANSAMERICA LIFE INSURANCE COMPANY	0.30%	39	1	\$261,239	\$0	\$0	\$0	0.00%
122	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.01%	70	1	\$5,930	\$0	\$0	\$0	0.00%
123	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	78	2,020	\$1,411	\$0	\$0	\$0	0.00%
124	UNITED HERITAGE LIFE INSURANCE COMPANY	0.01%	67	3	\$6,415	\$0	\$0	\$0	0.00%
125	UNITED LIFE INSURANCE COMPANY	0.14%	48	63	\$123,889	\$0	\$179,966	\$0	145.26%
126	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.09%	53	197	\$74,413	\$0	\$0	\$0	0.00%
127	USAA LIFE INSURANCE COMPANY	0.15%	46	56	\$127,500	\$0	\$359,157	\$0	281.69%
128	VOYA INSURANCE AND ANNUITY COMPANY	0.00%	93	293	\$0	\$0	\$0	\$0	N/A
129	VOYA RETIREMENT INSURANCE AND ANNUITY COMPAN	0.21%	44	87	\$176,964	\$0	\$0	\$0	0.00%
130	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	93	450	\$0	\$0	\$0	\$0	N/A
131	WEST COAST LIFE INSURANCE COMPANY	0.00%	93	2	\$0	\$0	\$0	\$0	N/A
132	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY	0.00%	93	0	\$0	\$0	\$16,373	\$0	N/A
133	WESTERN CATHOLIC UNION	0.06%	58	0	\$50,000	\$0	\$227,250	\$0	454.50%
134	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.09%	52	7	\$80,464	\$0	\$610,031	\$0	758.14%
135	WILLIAM PENN ASSOCIATION	0.00%	85	0	\$257	\$0	\$0	\$0	0.00%
136	WOMAN'S LIFE INSURANCE SOCIETY	0.00%	87	7	\$95	\$0	\$0	\$0	0.00%
137	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.15%	47	588	\$125,226	\$0	\$0	\$0	0.00%
TOTAL		100.00%		39,240	\$86,004,822	\$0	\$43,516,745	\$0	50.60%

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL OTHER CONSIDERATIONS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.00%	9	0	\$0	\$0	\$8,994	\$0	N/A
2	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	9	0	\$0	\$0	\$100	\$0	N/A
3	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY	0.00%	9	0	\$0	\$0	\$12,407	\$0	N/A
4	CATHOLIC ORDER OF FORESTERS	0.00%	9	0	\$0	\$0	\$184	\$0	N/A
5	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.00%	9	43	\$0	\$0	\$140,422	\$0	N/A
6	COUNTRY LIFE INSURANCE COMPANY	0.00%	9	22	\$0	\$0	\$32,949	\$0	N/A
7	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.00%	9	246	\$0	\$0	\$0	\$0	N/A
8	GLENER LIFE INSURANCE SOCIETY	0.02%	7	2	\$21,280	\$0	\$0	\$0	0.00%
9	HARTFORD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	9	2	\$0	\$0	\$0	\$0	N/A
10	HARTFORD LIFE AND ANNUITY INSURANCE COMPAN	5.72%	3	13,051	\$5,405,442	\$0	\$232,960,199	\$0	4309.73%
11	HARTFORD LIFE INSURANCE COMPANY	0.77%	6	5,844	\$731,368	\$0	\$95,370,490	\$0	13040.01%
12	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	9	5	\$0	\$0	\$5,139	\$0	N/A
13	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	10.51%	2	252	\$9,924,417	\$0	\$0	\$0	0.00%
14	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPA	3.86%	5	843	\$3,645,667	\$0	\$4,549,061	\$0	124.78%
15	NATIONWIDE LIFE INSURANCE COMPANY	74.68%	1	6,790	\$70,554,687	\$0	\$64,381,400	\$0	91.25%
16	PENN INSURANCE AND ANNUITY COMPANY THE	0.00%	9	1	\$0	\$0	\$6,021	\$0	N/A
17	PENN MUTUAL LIFE INSURANCE COMPANY THE	4.42%	4	21	\$4,179,464	\$0	\$20,885	\$0	0.50%
18	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	9	-30	\$0	\$0	\$0	\$0	N/A
19	STANDARD INSURANCE COMPANY	0.00%	9	0	\$0	\$0	\$114,024	\$0	N/A
20	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.00%	9	1	\$0	\$0	\$102,636	\$0	N/A
21	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.01%	8	47	\$9,370	\$0	\$260,214	\$0	2777.10%
TOTAL		100.00%		27,140	\$94,471,695	\$0	\$397,965,125	\$0	421.25%

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.01%	174	1,806	\$1,039,571	\$0	\$135,253	\$40,677	13.01%
2	AAA LIFE INSURANCE COMPANY	0.04%	128	5,340	\$3,379,314	\$0	\$1,474,942	\$773,830	43.65%
3	ABILITY INSURANCE COMPANY	0.00%	381	4	\$230	\$0	\$0	\$19	0.00%
4	ACCORDIA LIFE AND ANNUITY COMPANY	0.00%	337	21	\$18,332	\$0	\$2,389	\$3,182	13.03%
5	AETNA LIFE INSURANCE COMPANY	0.01%	215	2,438	\$450,776	\$484,017	\$1,781,556	\$36,224	502.59%
6	ALFA LIFE INSURANCE CORPORATION	0.00%	387	1	\$0	\$0	\$0	\$10	N/A
7	ALLIANZ LIFE AND ANNUITY COMPANY	0.00%	387	0	\$0	\$0	\$2,553	\$0	N/A
8	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	387	8	\$0	\$0	\$55,039	\$0	N/A
9	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	3.10%	10	29,147	\$245,182,941	\$0	\$165,043,162	\$456,350	67.31%
10	ALLSTATE ASSURANCE COMPANY	0.00%	387	0	\$0	\$0	\$1,916	\$0	N/A
11	ALLSTATE LIFE INSURANCE COMPANY	0.06%	118	12,128	\$4,810,589	\$0	\$32,959,721	\$824,900	685.15%
12	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	314	59	\$38,037	\$0	\$5,390,478	\$12,304	14171.67%
13	AMALGAMATED LIFE INSURANCE COMPANY	0.00%	387	28	\$0	\$0	\$0	\$247	N/A
14	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF	0.02%	162	2,590	\$1,305,429	\$399	\$604,198	\$90,255	46.31%
15	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	294	203	\$76,970	\$0	\$217,825	\$6,879	283.00%
16	AMERICAN CONTINENTAL INSURANCE COMPANY	0.01%	182	1,303	\$923,898	\$0	\$263,923	\$12,640	28.57%
17	AMERICAN EQUITY INVESTMENT LIFE INSURANCE CO	1.19%	17	12,865	\$94,329,981	\$0	\$51,447,335	\$2,273	54.54%
18	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF CI	0.04%	127	14,067	\$3,398,465	\$0	\$622,581	\$561,041	18.32%
19	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.61%	32	106,651	\$48,270,282	\$3,753,909	\$37,534,310	\$10,086,013	85.54%
20	AMERICAN FEDERATED LIFE INSURANCE COMPANY	0.01%	198	17,040	\$551,022	\$0	\$274,060	\$48,377	49.74%
21	AMERICAN FIDELITY ASSURANCE COMPANY	0.06%	121	9,851	\$4,381,964	\$34,483	\$4,643,311	\$560,304	106.75%
22	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.00%	224	1,398	\$387,997	\$983	\$206,171	\$14,848	53.39%
23	AMERICAN FINANCIAL SECURITY LIFE INSURANCE CO	0.00%	351	4	\$9,568	\$0	\$0	\$105	0.00%
24	AMERICAN GENERAL LIFE INSURANCE CO	8.76%	2	120,504	\$693,463,318	\$713,274	\$309,691,049	\$12,579,995	44.76%
25	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.00%	310	2,385	\$46,432	-\$3,776	\$377,318	\$4,714	804.49%
26	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.07%	105	20,051	\$5,923,907	\$0	\$2,520,583	\$587,552	42.55%
27	AMERICAN HOME LIFE INSURANCE COMPANY	0.02%	155	4,308	\$1,659,343	\$26,373	\$1,662,699	\$129,435	101.79%
28	AMERICAN INCOME LIFE INSURANCE CO	0.15%	83	33,486	\$11,888,750	\$10	\$3,792,631	\$767,782	31.90%
29	AMERICAN LIFE & SECURITY CORP	0.00%	261	672	\$180,119	\$104	\$187,078	\$3,759	103.92%
30	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.00%	229	3,074	\$363,815	\$12,454	\$892,791	\$13,896	248.82%
31	AMERICAN NATIONAL INSURANCE COMPANY	0.31%	56	52,366	\$24,586,164	\$50,234	\$31,951,728	\$1,359,353	130.16%
32	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF	0.00%	271	177	\$135,817	\$0	\$27,717	\$23,738	20.41%
33	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.00%	253	447	\$217,465	\$0	\$268,054	\$4,231	123.26%
34	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURAN	0.00%	353	11	\$7,175	\$0	\$10,000	\$204	139.37%
35	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.00%	332	42	\$22,157	\$0	\$11,936	\$2,043	53.87%
36	AMERICAN REPUBLIC INSURANCE COMPANY	0.01%	173	3,171	\$1,051,508	\$41,820	\$1,829,782	\$143,208	177.99%
37	AMERICAN RETIREMENT LIFE INSURANCE COMPANY	0.00%	373	3	\$735	\$0	\$120,760	\$25	16429.93%
38	AMERICAN UNDERWRITERS LIFE INSURANCE COMPAN	0.00%	275	158	\$131,807	\$0	\$217,097	\$7,598	164.71%
39	AMERICAN UNITED LIFE INSURANCE COMPANY	0.19%	78	4,528	\$14,937,707	\$470,536	\$11,882,463	\$775,655	82.70%
40	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.19%	77	7,242	\$15,103,615	\$2,629	\$4,496,079	\$298,113	29.79%
41	AMERITAS LIFE INSURANCE CORP	0.19%	76	8,078	\$15,342,695	\$349,752	\$15,333,588	\$953,916	102.22%
42	AMICA LIFE INSURANCE COMPANY	0.00%	250	335	\$223,516	\$0	\$77,022	\$109,432	34.46%
43	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.01%	203	406	\$528,934	\$0	\$996,779	\$0	188.45%
44	ANTHEM LIFE INSURANCE COMPANY	0.00%	239	1,575	\$310,779	\$0	\$113,808	\$53,220	36.62%
45	ASSURED LIFE ASSOCIATION	0.00%	339	126	\$17,293	\$666	\$22,606	\$1,078	134.57%
46	ASSURITY LIFE INSURANCE COMPANY	0.04%	131	6,289	\$3,337,393	\$624,610	\$3,258,486	\$300,174	116.35%
47	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF I	0.00%	256	464	\$205,546	\$0	\$2,071,024	\$4,801	1007.57%
48	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.21%	71	8,350	\$16,413,090	\$11,121	\$8,266,653	\$439,979	50.43%
49	ATHENE ANNUITY AND LIFE COMPANY	0.63%	30	22,001	\$49,757,717	\$1,149,683	\$89,908,846	\$1,390,780	183.00%
50	ATLANTA LIFE INSURANCE COMPANY	0.00%	312	4,690	\$40,834	\$0	\$99,979	\$6,579	244.84%
51	AURIGEN REINSURANCE COMPANY OF AMERICA	0.00%	387	5	\$0	\$0	\$0	\$330	N/A
52	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	249	258	\$242,294	\$0	\$1,522,373	\$24,707	628.32%
53	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	311	169	\$41,295	\$0	\$14,128	\$7,274	34.21%
54	AUTO OWNERS LIFE INSURANCE COMPANY	0.05%	125	6,752	\$3,696,411	\$0	\$2,037,656	\$720,528	55.13%
55	AXA EQUITABLE LIFE AND ANNUITY COMPANY	0.01%	207	234	\$495,035	\$0	\$301,875	\$74,269	60.98%
56	AXA EQUITABLE LIFE INSURANCE COMPANY	1.30%	15	33,038	\$102,976,475	\$4,266,524	\$97,911,868	\$6,617,823	99.22%
57	BALTIMORE LIFE INSURANCE COMPANY THE	0.01%	183	748	\$911,845	\$11,029	\$773,325	\$15,513	86.02%
58	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.00%	326	174	\$27,575	\$0	\$199,689	\$934	724.17%
59	BANKERS LIFE AND CASUALTY COMPANY	0.31%	57	23,392	\$24,403,599	\$29,494	\$31,684,272	\$410,650	129.96%
60	BANKERS LIFE INSURANCE COMPANY	0.03%	141	241	\$2,571,590	\$0	\$20,305	\$10	0.79%
61	BANNER LIFE INSURANCE COMPANY	0.22%	68	20,471	\$17,427,112	\$59,178	\$5,806,916	\$10,325,214	33.66%
62	BENEFICIAL LIFE INSURANCE COMPANY	0.00%	293	262	\$79,517	\$5,944	\$1,224,771	\$24,150	1547.74%
63	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	340	85	\$16,450	\$0	\$19,844	\$483	120.63%
64	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY (	0.00%	387	0	\$0	\$0	\$184,222	\$0	N/A
65	BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA	0.00%	325	25	\$28,010	\$0	\$0	\$30,021	0.00%
66	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.07%	107	28,230	\$5,807,562	\$2,705	\$2,707,107	\$478,551	46.66%
67	C M LIFE INSURANCE COMPANY	0.15%	82	5,227	\$11,942,608	\$0	\$29,026,975	\$559,622	243.05%
68	CANADA LIFE ASSURANCE COMPANY	0.02%	165	1,137	\$1,254,944	\$463,193	\$1,946,520	\$167,016	192.02%
69	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.00%	251	6,744	\$220,398	\$0	\$1,323,204	\$17,221	600.37%
70	CAPITOL LIFE INSURANCE COMPANY	0.02%	159	503	\$1,397,509	\$0	\$128,810	\$4,722	9.22%

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
71	CATAMARAN INSURANCE OF OHIO INC	0.00%	354	3	\$6,884	\$0	\$2,205	\$225	32.03%
72	CATHOLIC FINANCIAL LIFE	0.01%	205	2,020	\$509,614	\$19,372	\$870,247	\$25,252	174.57%
73	CATHOLIC HOLY FAMILY SOCIETY	0.04%	132	3,504	\$3,261,105	\$0	\$1,527,027	\$16,940	46.83%
74	CATHOLIC ORDER OF FORESTERS	0.00%	272	1,286	\$135,591	\$34,134	\$203,896	\$21,381	175.55%
75	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.00%	315	69	\$37,150	\$0	\$35,768	\$1,565	96.28%
76	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	226	5,823	\$375,870	\$2,416	\$640,594	\$25,598	171.07%
77	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	259	561	\$190,197	\$7,997	\$348,353	\$9,556	187.36%
78	CENTRAL UNITED LIFE INSURANCE COMPANY	0.00%	289	434	\$86,427	\$2,618	\$153,654	\$9,205	180.81%
79	CENTURION LIFE INSURANCE COMPANY	0.00%	387	673	\$0	\$0	\$4,628,866	\$0	N/A
80	CENTURY LIFE ASSURANCE COMPANY	0.00%	387	1	\$0	\$0	\$0	\$4	N/A
81	CHARTER NATIONAL LIFE INSURANCE CO	0.00%	369	57	\$1,200	\$0	\$323,228	\$1,798	26935.67%
82	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.01%	176	2,318	\$1,020,753	\$65	\$577,998	\$133,717	56.63%
83	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.01%	223	648	\$399,343	\$0	\$268,664	\$6,496	67.28%
84	CHURCH LIFE INSURANCE CORPORATION	0.00%	268	51	\$140,767	\$0	\$387,631	\$79	275.37%
85	CICA LIFE INSURANCE COMPANY OF AMERICA	0.01%	180	1,506	\$977,130	\$1,066	\$617,436	\$28,756	63.30%
86	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	374	3	\$609	\$0	\$0	\$12	0.00%
87	CINCINNATI LIFE INSURANCE COMPANY THE	0.10%	96	10,994	\$8,016,129	\$0	\$6,857,656	\$2,620,790	85.55%
88	CITIZENS SECURITY LIFE INS CO	0.00%	277	549	\$129,456	\$0	\$72,668	\$3,416	56.13%
89	CMFG LIFE INSURANCE COMPANY	0.09%	101	7,919	\$6,829,237	\$315,006	\$13,718,767	\$253,228	205.50%
90	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.04%	136	8,536	\$2,811,279	\$0	\$1,300,016	\$388,425	46.24%
91	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	237	1,393	\$325,750	\$0	\$556,853	\$5,369	170.94%
92	COLORADO BANKERS LIFE INS CO	0.02%	157	2,799	\$1,655,393	\$0	\$553,720	\$55,174	33.45%
93	COLUMBIAN LIFE INSURANCE COMPANY	0.04%	129	6,337	\$3,367,023	\$981	\$1,369,767	\$110,670	40.71%
94	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.00%	258	370	\$197,955	\$8,754	\$220,215	\$5,450	115.67%
95	COLUMBUS LIFE INSURANCE COMPANY	0.40%	47	3,814	\$31,755,074	\$43,105	\$12,532,465	\$171,373	39.60%
96	COMBINED INSURANCE CO OF AMERICA	0.02%	160	9,081	\$1,364,465	\$0	\$2,341,067	\$76,804	171.57%
97	COMMONWEALTH ANNUITY AND LIFE INSURANCE CO	0.03%	142	2,514	\$2,409,269	\$74,637	\$14,577,177	\$155,183	608.14%
98	COMPANION LIFE INSURANCE COMPANY	0.00%	368	8	\$1,445	\$0	\$0	\$130	0.00%
99	COMPENEFITS INSURANCE COMPANY	0.00%	359	27	\$3,183	\$0	\$5,032	\$223	158.09%
100	CONNECTICUT GENERAL LIFE INS CO	0.03%	150	1,695	\$2,097,358	\$1,031,551	\$11,268,984	\$401,855	586.48%
101	CONSECO LIFE INSURANCE CO	0.02%	153	4,638	\$1,895,615	\$28,128	\$4,010,070	\$278,465	213.03%
102	CONSTITUTION LIFE INSURANCE COMPANY	0.01%	197	1,373	\$579,387	\$0	\$684,617	\$10,517	118.16%
103	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	234	1,283	\$339,804	\$197	\$461,247	\$45,786	135.80%
104	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.01%	220	1,191	\$420,152	\$0	\$296,628	\$12,716	70.60%
105	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.02%	163	991	\$1,298,987	\$0	\$2,530,905	\$44,814	194.84%
106	COUNTRY LIFE INSURANCE COMPANY	0.07%	106	14,004	\$5,850,566	\$1,013,639	\$2,738,194	\$1,490,135	64.13%
107	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	323	446	\$29,650	\$3,265	\$202,223	\$4,646	693.05%
108	CSA FRATERNAL LIFE	0.00%	298	541	\$70,022	\$0	\$117,537	\$3,180	167.86%
109	CSI LIFE INSURANCE COMPANY	0.00%	365	9	\$2,501	\$0	\$600	\$51	23.99%
110	DEARBORN NATIONAL LIFE INSURANCE COMPANY	0.00%	300	591	\$63,324	\$0	\$3,071,803	\$2,904	4850.93%
111	DEGREE OF HONOR PROTECTIVE ASSOC	0.00%	246	921	\$264,434	\$0	\$123,788	\$6,613	46.81%
112	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	376	1	\$503	\$0	\$0	\$0	0.00%
113	DELAWARE LIFE INSURANCE COMPANY	0.14%	84	1,295	\$11,253,850	\$0	\$10,811,946	\$231,669	96.07%
114	DIRECT GENERAL LIFE INSURANCE COMPANY	0.00%	280	524	\$117,840	\$0	\$35,678	\$7,440	30.28%
115	EAGLE LIFE INSURANCE COMPANY	0.01%	168	17	\$1,144,121	\$0	\$10	\$0	0.00%
116	ELCO MUTUAL LIFE AND ANNUITY	0.29%	59	688	\$22,570,672	\$270	\$14,864,006	\$898	65.86%
117	EMC NATIONAL LIFE COMPANY	0.04%	130	5,560	\$3,363,574	\$25,870	\$3,851,642	\$329,874	115.28%
118	EPIC LIFE INSURANCE COMPANY THE	0.00%	375	1	\$559	\$0	\$0	\$5	0.00%
119	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	0.01%	179	2,476	\$977,817	\$0	\$1,053,650	\$17,533	107.76%
120	EQUITRUST LIFE INSURANCE COMPANY	0.75%	27	4,120	\$59,137,392	\$0	\$16,811,266	\$20,415	28.43%
121	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.01%	177	4,604	\$996,907	\$40,090	\$2,821,064	\$57,208	287.00%
122	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AM	0.00%	321	92	\$30,622	\$0	\$300	\$3,760	0.98%
123	FAMILY LIFE INSURANCE COMPANY	0.01%	193	1,731	\$691,938	\$0	\$814,328	\$24,591	117.69%
124	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	386	802	\$16	\$0	\$493,699	\$1,752	3085618.75%
125	FARM BUREAU LIFE INSURANCE COMPANY OF MISSO	0.53%	37	72,912	\$41,999,157	\$2,984,394	\$28,101,706	\$5,302,648	74.02%
126	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.31%	55	53,329	\$24,717,176	\$4,263	\$20,993,834	\$5,818,431	84.95%
127	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.00%	270	357	\$138,597	\$4,159	\$133,824	\$19,009	99.56%
128	FEDERATED LIFE INSURANCE COMPANY	0.12%	92	3,291	\$9,276,784	\$0	\$4,846,554	\$1,031,748	52.24%
129	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	1.20%	16	11,297	\$95,176,459	\$3,966	\$39,659,252	\$802,846	41.67%
130	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.23%	64	2,258	\$18,481,171	\$0	\$20,349,858	\$73,011	110.11%
131	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.03%	146	2,509	\$2,299,591	\$40,064	\$3,010,790	\$409,832	132.67%
132	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.07%	104	8,079	\$5,934,421	\$0	\$4,808,504	\$21,303	81.03%
133	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	263	587	\$164,809	\$251,910	\$278,243	\$11,101	321.68%
134	FIRST CATHOLIC SLOVAK LADIES ASSOCIATION OF T	0.00%	266	159	\$148,042	\$6,005	\$48,759	\$4,914	36.99%
135	FIRST CATHOLIC SLOVAK UNION OF THE UNITED STA	0.00%	286	9	\$100,074	\$74	\$17,993	\$16	18.05%
136	FIRST GUARANTY INSURANCE COMPANY	0.01%	221	146	\$406,726	\$0	\$47,319	\$238	11.63%
137	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.00%	357	3,857	\$4,799	\$0	\$20,935	\$1,858	436.24%
138	FIRST INVESTORS LIFE INSURANCE COMPANY	0.01%	213	537	\$462,768	\$2,409	\$366,466	\$47,180	79.71%
139	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.03%	140	5,037	\$2,622,218	\$0	\$4,368,100	\$1,363,147	166.58%

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
140	FORETHOUGHT LIFE INSURANCE COMPANY	1.01%	21	1,436	\$79,928,949	\$0	\$5,910,063	\$3,154	7.39%
141	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.00%	264	343	\$158,270	\$0	\$0	\$13,549	0.00%
142	FUNERAL DIRECTORS LIFE INSURANCE CO	0.03%	144	2,694	\$2,392,979	\$777	\$1,186,371	\$9,057	49.61%
143	GARDEN STATE LIFE INSURANCE COMPANY	0.01%	217	618	\$428,130	\$0	\$283,622	\$42,165	66.25%
144	GBU FINANCIAL LIFE	0.04%	135	516	\$2,887,831	\$4,681	\$1,314,742	\$3,225	45.69%
145	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.28%	60	24,100	\$22,497,818	\$20,455,325	\$43,315,777	\$2,979,470	283.45%
146	GENERATION LIFE INSURANCE COMPANY	0.00%	265	249	\$151,196	\$0	\$912	\$10,664	0.60%
147	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.57%	36	39,560	\$44,856,631	\$0	\$112,694,378	\$10,575,053	251.23%
148	GENWORTH LIFE INSURANCE COMPANY	0.36%	49	8,423	\$28,569,889	\$0	\$20,884,244	\$2,270,616	73.10%
149	GERBER LIFE INSURANCE COMPANY	0.08%	103	76,090	\$6,497,097	\$0	\$1,792,795	\$939,135	27.59%
150	GLENER LIFE INSURANCE SOCIETY	0.00%	247	583	\$252,022	\$746	\$1,713,823	\$16,288	680.33%
151	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.06%	119	83,068	\$4,764,059	\$234	\$2,987,989	\$717,560	62.72%
152	GOLDEN RULE INSURANCE COMPANY	0.02%	156	2,227	\$1,657,839	\$1,337	\$5,305,709	\$193,692	320.12%
153	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE	0.01%	211	835	\$482,876	\$74,197	\$555,519	\$29,915	130.41%
154	GRANGE LIFE INSURANCE COMPANY	0.00%	278	116	\$127,464	\$0	\$4,611	\$28,856	3.62%
155	GREAT AMERICAN LIFE INSURANCE COMPANY	2.24%	11	7,039	\$177,357,186	\$0	\$25,380,622	\$169,903	14.31%
156	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.01%	188	1,257	\$790,833	\$35	\$1,637,515	\$66,928	207.07%
157	GREAT WEST LIFE ASSURANCE COMPANY	0.00%	233	733	\$340,985	\$6,282	\$216,231	\$41,214	65.26%
158	GREAT WESTERN INSURANCE COMPANY	0.00%	371	4	\$1,000	\$0	\$1,000	\$0	100.00%
159	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	0.42%	44	4,962	\$33,271,163	\$251,023	\$2,631,356	\$766,957	8.66%
160	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.01%	195	4,762	\$608,717	\$0	\$327,221	\$42,249	53.76%
161	GUARANTY INCOME LIFE INSURANCE COMPANY	0.01%	218	290	\$427,096	\$0	\$1,072,746	\$3,840	251.17%
162	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.12%	91	963	\$9,432,653	\$0	\$6,760,095	\$35,594	71.67%
163	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.20%	73	5,443	\$15,866,899	\$4,181,991	\$5,863,366	\$1,690,665	63.31%
164	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.16%	81	508	\$12,430,734	\$0	\$2,639,185	\$148	21.23%
165	HARTFORD LIFE AND ACCIDENT INSURANCE COMPAN	0.00%	260	198	\$183,854	\$92	\$3,739,974	\$23,492	2034.26%
166	HARTFORD LIFE AND ANNUITY INSURANCE COMPANY	0.68%	28	24,502	\$54,077,113	\$0	\$259,609,644	\$4,367,369	480.07%
167	HARTFORD LIFE INSURANCE COMPANY	0.09%	102	18,366	\$6,801,956	\$42,677	\$106,710,663	\$1,212,099	1569.45%
168	HCC LIFE INSURANCE COMPANY	0.00%	343	11	\$12,807	\$0	\$0	\$513	0.00%
169	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	349	48	\$9,814	\$61	\$87,276	\$457	889.92%
170	HERITAGE LIFE INSURANCE COMPANY	0.00%	387	2	\$0	\$0	\$0	\$9	N/A
171	HERITAGE UNION LIFE INSURANCE COMPANY	0.00%	287	109	\$90,215	\$0	\$100,765	\$4,879	111.69%
172	HOMESTEADERS LIFE COMPANY	0.00%	288	2,473	\$87,044	\$0	\$238,777	\$3,174	274.32%
173	HORACE MANN LIFE INSURANCE COMPANY	0.06%	116	3,883	\$4,896,493	\$0	\$3,476,144	\$167,109	70.99%
174	HUMANA INSURANCE COMPANY	0.00%	281	727	\$116,033	\$0	\$625,023	\$14,506	538.66%
175	HUMANADENTAL INSURANCE COMPANY	0.00%	322	129	\$30,000	\$795	\$20,573	\$1,668,400	71.23%
176	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	341	213	\$15,215	-\$1,196	\$37,980	\$757	241.76%
177	IDEALIFE INSURANCE COMPANY	0.00%	320	275	\$31,099	\$0	\$167,297	\$2,863	537.95%
178	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.02%	158	3,666	\$1,490,392	\$41,506	\$992,072	\$259,461	69.35%
179	INDEPENDENCE LIFE AND ANNUITY COMPANY	0.00%	387	5	\$0	\$0	\$63,405	\$428	N/A
180	INDEPENDENT ORDER OF FORESTERS THE	0.07%	110	9,186	\$5,529,879	\$246,075	\$3,019,232	\$362,721	59.05%
181	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & AI	0.00%	252	472	\$217,816	\$0	\$305,337	\$37,515	140.18%
182	INDUSTRIAL ALLIANCE INSURANCE AND FINANCIAL S	0.00%	316	83	\$36,317	\$0	\$121,109	\$3,784	333.48%
183	INTEGRITY LIFE INSURANCE COMPANY	0.09%	100	1,219	\$6,921,543	\$0	\$12,071,403	\$9,360	174.40%
184	INTRAMERICA LIFE INSURANCE COMPANY	0.00%	387	0	\$0	\$0	\$5,520	\$0	N/A
185	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	308	247	\$49,757	\$2,637	\$42,919	\$1,058	91.56%
186	INVESTORS LIFE INSURANCE COMPANY OF NORTH AI	0.01%	219	1,043	\$422,242	\$396	\$808,539	\$52,646	191.58%
187	JACKSON NATIONAL LIFE INSURANCE COMPANY	5.46%	3	70,931	\$432,755,923	\$649,507	\$267,391,214	\$4,969,411	61.94%
188	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.33%	53	1,181	\$26,262,407	\$53,894	\$4,322,800	\$27,401	16.67%
189	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	273	207	\$133,944	\$0	\$556,677	\$19,827	415.60%
190	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPAN	0.00%	331	61	\$22,865	\$0	\$12,753	\$12,753	0.00%
191	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.77%	26	37,610	\$60,992,210	\$6,604,055	\$371,450,762	\$6,978,034	619.84%
192	KANAWHA INSURANCE COMPANY	0.01%	212	1,731	\$481,014	\$22	\$181,080	\$37,589	37.65%
193	KANSAS CITY LIFE INSURANCE COMPANY	0.23%	65	20,818	\$17,911,053	\$195,323	\$27,047,811	\$1,563,476	152.10%
194	KNIGHTS OF COLUMBUS	0.58%	34	68,807	\$46,186,815	\$9,625,075	\$21,215,607	\$3,594,626	66.77%
195	LAFAYETTE LIFE INSURANCE COMPANY THE	0.29%	58	3,180	\$22,802,411	\$2,050,259	\$5,728,472	\$781,843	34.11%
196	LANDMARK LIFE INSURANCE COMPANY	0.00%	267	314	\$144,402	\$0	\$28,726	\$2,054	19.89%
197	LEADERS LIFE INSURANCE COMPANY	0.00%	274	658	\$133,577	\$1,453	\$0	\$34	1.09%
198	LEWER LIFE INSURANCE COMPANY	0.00%	385	1	\$85	\$0	\$0	\$5	0.00%
199	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.20%	72	5,934	\$16,172,450	\$94,592	\$5,759,378	\$544,565	36.20%
200	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.04%	133	6,122	\$3,247,934	\$30	\$2,105,104	\$286,727	64.81%
201	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	257	334	\$201,113	\$0	\$3,766,021	\$6,625	1872.59%
202	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.07%	108	3,323	\$5,749,600	\$4	\$6,002,126	\$255,723	104.39%
203	LIFE OF THE SOUTH INSURANCE COMPANY	0.00%	362	17	\$2,808	\$0	\$0	\$182	0.00%
204	LIFESecure INSURANCE COMPANY	0.00%	306	932	\$53,918	\$0	\$156,775	\$5,827	290.77%
205	LIFESHIELD NATIONAL INSURANCE CO	0.00%	348	37	\$10,495	\$0	\$0	\$2,100	0.00%
206	LINCOLN BENEFIT LIFE COMPANY	0.19%	79	13,233	\$14,869,594	\$3,067	\$29,790,050	\$3,666,910	200.36%
207	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.07%	112	15,929	\$5,248,482	\$9,110	\$3,220,046	\$97,236	61.53%
208	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	336	129	\$19,827	\$2,222	\$452,305	\$10,465	2292.46%

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
209	LINCOLN NATIONAL LIFE INSURANCE COMPANY	4.18%	5	50,796	\$330,892,135	\$317,568	\$314,902,665	\$8,500,667	95.26%
210	LONGEVITY INSURANCE COMPANY	0.00%	358	43	\$3,989	\$0	\$0	\$598	0.00%
211	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	282	873	\$115,952	\$1,680	\$817,322	\$11,408	706.33%
212	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	335	84	\$20,411	\$121	\$119,259	\$618	584.88%
213	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.01%	200	1,941	\$536,948	\$1,868	\$676,340	\$19,708	126.31%
214	MANHATTAN LIFE INSURANCE COMPANY	0.01%	175	330	\$1,022,063	\$4,997	\$190,104	\$8,046	19.09%
215	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.01%	192	972	\$717,961	\$38	\$1,612,667	\$85,497	224.62%
216	MARQUETTE NATIONAL LIFE INSURANCE COMPANY	0.00%	330	32	\$24,382	\$0	\$16,590	\$308	68.04%
217	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPAN	1.17%	18	31,147	\$92,735,931	\$22,594,601	\$67,553,813	\$5,100,431	97.21%
218	MEDICO CORP LIFE INSURANCE COMPANY	0.00%	387	0	\$0	\$0	\$29,947	\$0	N/A
219	MEDICO INSURANCE COMPANY	0.00%	295	227	\$76,232	\$11,783	\$67,549	\$1,409	104.07%
220	MEMBERS LIFE INSURANCE COMPANY	0.06%	114	70	\$5,069,407	\$0	\$71,213	\$301	1.40%
221	MERIT LIFE INSURANCE CO	0.02%	164	6,467	\$1,280,292	\$0	\$300,384	\$52,900	23.46%
222	METLIFE INSURANCE COMPANY USA	1.38%	14	50,859	\$108,971,925	\$91,790	\$329,049,506	\$7,341,653	302.04%
223	METROPOLITAN LIFE INSURANCE COMPANY	0.58%	35	198,885	\$46,162,073	\$16,297,323	\$155,029,947	\$3,647,235	371.14%
224	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.03%	147	4,678	\$2,226,366	\$0	\$5,584,469	\$306,738	250.83%
225	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.45%	40	11,151	\$35,835,414	\$16,323	\$19,031,407	\$1,510,640	53.15%
226	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF T	0.00%	230	907	\$353,823	\$2,565	\$470,450	\$36,700	133.69%
227	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	317	154	\$34,695	\$3,520	\$69,419	\$4,029	210.23%
228	MINNESOTA LIFE INSURANCE COMPANY	0.82%	25	11,975	\$65,242,877	\$571,232	\$32,086,136	\$4,832,784	50.06%
229	MML BAY STATE LIFE INSURANCE COMPANY	0.01%	191	722	\$753,684	\$0	\$2,092,471	\$105,030	277.63%
230	MODERN WOODMEN OF AMERICA	0.44%	41	28,367	\$34,676,011	\$556,055	\$28,201,284	\$885,430	82.93%
231	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	361	32	\$2,917	\$77	\$872	\$400	32.53%
232	MONY LIFE INSURANCE COMPANY	0.03%	152	4,773	\$1,988,598	\$1,269,593	\$4,310,057	\$185,979	280.58%
233	MONY LIFE INSURANCE COMPANY OF AMERICA	0.05%	123	1,564	\$4,317,307	\$0	\$2,305,594	\$498,870	53.40%
234	MOUNTAIN LIFE INSURANCE COMPANY	0.00%	291	147	\$85,978	\$0	\$55,000	\$5,572	63.97%
235	MTL INSURANCE COMPANY	0.03%	148	1,316	\$2,215,258	\$94,618	\$3,425,599	\$220,798	158.91%
236	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.13%	89	1,287	\$10,046,449	\$3,190	\$4,579,646	\$2,446	45.62%
237	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.01%	204	4,048	\$527,274	\$0	\$153,763	\$98,008	29.16%
238	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.00%	301	103	\$60,129	\$1,538	\$39,210	\$1,630	67.77%
239	NATIONAL FARMERS UNION LIFE INSURANCE COMPAI	0.00%	284	368	\$103,920	\$1,265	\$236,089	\$9,894	228.40%
240	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	379	2	\$248	\$0	\$0	\$50	0.00%
241	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.01%	206	6,701	\$506,634	\$20,259	\$1,194,495	\$69,735	239.77%
242	NATIONAL LIFE INSURANCE COMPANY	0.07%	111	2,288	\$5,388,060	\$2,831,707	\$4,934,447	\$462,282	144.14%
243	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE	0.00%	243	1,169	\$266,829	\$0	\$23,932	\$61,261	8.97%
244	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.48%	39	4,338	\$37,955,636	\$4,489	\$12,605,625	\$52,814	33.22%
245	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPAN	0.23%	66	4,010	\$17,852,041	\$1,543	\$5,972,596	\$1,718,650	33.46%
246	NATIONWIDE LIFE INSURANCE COMPANY	1.08%	20	10,507	\$85,520,380	\$347,198	\$74,264,927	\$682,862	87.24%
247	NEW ENGLAND LIFE INSURANCE COMPANY	0.06%	115	2,978	\$4,957,737	\$53,513	\$20,147,874	\$685,620	407.47%
248	NEW ERA LIFE INSURANCE COMPANY	0.00%	387	4	\$0	\$0	\$19,049	\$25	N/A
249	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWE	0.00%	387	39	\$0	\$0	\$33,461	\$121	N/A
250	NEW YORK LIFE INSURANCE AND ANNUITY CORPORA	3.12%	9	24,744	\$247,204,290	\$0	\$198,303,720	\$2,556,344	80.22%
251	NEW YORK LIFE INSURANCE COMPANY	0.63%	31	60,210	\$49,684,242	\$18,549,344	\$53,183,015	\$7,031,306	144.38%
252	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH I	0.59%	33	11,473	\$46,445,850	\$0	\$26,233,488	\$1,938,880	56.48%
253	NORTH AMERICAN INSURANCE COMPANY	0.00%	387	1	\$0	\$0	\$0	\$5	N/A
254	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAN	3.72%	7	147,268	\$294,597,210	\$100,991,518	\$209,029,420	\$33,710,921	105.24%
255	NYLIFE INSURANCE COMPANY OF ARIZONA	0.01%	178	859	\$985,183	\$0	\$2,541,797	\$311,958	258.00%
256	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH (	0.01%	209	808	\$484,823	\$2,987	\$173,410	\$23,374	36.38%
257	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.11%	94	4,741	\$8,803,469	\$0	\$12,692,725	\$2,036,464	144.18%
258	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.65%	29	9,038	\$51,282,992	\$997,223	\$44,007,895	\$189,304	87.76%
259	OHIO STATE LIFE INSURANCE COMPANY THE	0.01%	189	1,576	\$759,500	\$773	\$1,615,764	\$106,114	212.84%
260	OLD AMERICAN INSURANCE COMPANY	0.07%	113	13,659	\$5,242,764	\$0	\$3,940,753	\$95,299	75.17%
261	OLD REPUBLIC LIFE INSURANCE COMPANY	0.00%	245	1,328	\$264,976	\$0	\$614,977	\$78,111	232.09%
262	OLD SURETY LIFE INSURANCE COMPANY	0.00%	364	11	\$2,715	\$0	\$0	\$65	0.00%
263	OLD UNITED LIFE INSURANCE COMPANY	0.00%	367	21	\$2,417	\$0	\$40,028	\$210	1656.10%
264	OXFORD LIFE INSURANCE COMPANY	0.03%	139	1,951	\$2,629,355	\$0	\$844,828	\$21,265	32.13%
265	OZARK NATIONAL LIFE INSURANCE COMPANY	0.24%	63	46,498	\$18,892,422	\$69,066	\$11,476,254	\$1,544,935	61.11%
266	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	347	17	\$10,727	\$176	\$0	\$0	1.64%
267	PACIFIC LIFE & ANNUITY COMPANY	0.03%	138	529	\$2,655,327	\$0	\$5,080,794	\$0	191.34%
268	PACIFIC LIFE INSURANCE COMPANY	3.77%	6	15,511	\$298,368,567	\$105,733	\$293,967,047	\$5,642,595	98.56%
269	PAN AMERICAN ASSURANCE COMPANY	0.00%	244	424	\$266,621	\$0	\$362,687	\$37,421	136.03%
270	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	304	292	\$55,922	\$14,343	\$97,478	\$11,000	199.96%
271	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	370	0	\$1,124	\$0	\$0	\$0	0.00%
272	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	319	541	\$33,417	\$0	\$256,053	\$1,617	766.24%
273	PAUL REVERE VARIABLE ANNUITY INSURANCE COMP	0.00%	297	251	\$72,510	\$0	\$45,034	\$8,611	62.11%
274	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.01%	214	651	\$460,805	\$0	\$407,427	\$106,213	88.42%
275	PEKIN LIFE INSURANCE COMPANY	0.01%	208	792	\$494,853	\$362	\$130,076	\$106,004	26.36%
276	PENN INSURANCE AND ANNUITY COMPANY THE	0.03%	143	352	\$2,400,440	\$0	\$276,518	\$182,951	11.52%
277	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.13%	88	4,534	\$10,415,823	\$397,929	\$9,196,675	\$467,383	92.12%

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278	PENNSYLVANIA LIFE INSURANCE COMPANY	0.01%	222	919	\$405,223	\$0	\$644,326	\$20,447	159.01%
279	PHARMACISTS LIFE INSURANCE COMPANY, THE	0.00%	242	335	\$278,014	\$50	\$256,591	\$58,092	92.31%
280	PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY	0.00%	344	64	\$12,263	\$0	\$11,783	\$1,565	96.09%
281	PHILADELPHIA FINANCIAL LIFE ASSURANCE COMPANY	0.00%	352	12	\$8,412	\$0	\$490,997	\$23,764	5836.86%
282	PHL VARIABLE INSURANCE COMPANY	0.20%	74	3,423	\$15,664,221	\$0	\$18,999,756	\$1,652,480	121.29%
283	PHOENIX LIFE AND ANNUITY COMPANY	0.00%	240	254	\$300,056	\$0	\$1,425,765	\$208,321	475.17%
284	PHOENIX LIFE INSURANCE COMPANY	0.20%	75	10,661	\$15,534,227	\$4,893,208	\$24,773,604	\$1,060,578	190.98%
285	PHYSICIANS LIFE INSURANCE COMPANY	0.06%	120	12,164	\$4,507,411	\$0	\$4,077,661	\$97,692	90.47%
286	PIONEER AMERICAN INSURANCE COMPANY	0.01%	194	1,504	\$679,043	\$0	\$125,136	\$15,149	18.43%
287	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.01%	190	546	\$756,375	\$2,045	\$468,723	\$55,690	62.24%
288	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	307	135	\$52,211	\$0	\$6,691	\$2,067	12.82%
289	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	283	1,140	\$109,801	\$1,259	\$143,852	\$6,866	132.16%
290	POLISH ROMAN CATHOLIC UNION OF AMERICA	0.00%	334	554	\$20,959	\$276	\$1,039,956	\$1,689	4963.18%
291	PRIMERICA LIFE INSURANCE COMPANY	0.39%	48	33,880	\$30,500,161	\$0	\$23,324,519	\$8,825,760	76.47%
292	PRINCIPAL LIFE INSURANCE COMPANY	0.85%	23	12,235	\$67,483,815	\$2,331,090	\$25,046,164	\$1,464,575	40.57%
293	PRINCIPAL NATIONAL LIFE INSURANCE COMPANY	0.10%	97	2,338	\$7,998,583	\$0	\$1,260,048	\$1,880,574	15.75%
294	PROFESSIONAL INSURANCE COMPANY	0.00%	350	30	\$9,811	\$0	\$0	\$1,102	0.00%
295	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPANY	0.00%	342	191	\$15,080	\$1,543	\$469,265	\$3,843	3122.07%
296	PROTECTIVE LIFE INSURANCE COMPANY	4.98%	4	39,955	\$394,551,009	\$27,147	\$294,092,942	\$9,349,673	74.55%
297	PROVIDENT AMERICAN LIFE AND HEALTH INSURANCE	0.00%	346	17	\$11,528	\$0	\$7,423	\$132	64.39%
298	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	0.11%	95	19,281	\$8,369,137	\$0	\$5,288,866	\$918,488	63.19%
299	PROVIDENT LIFE AND CASUALTY INSURANCE COMPANY	0.00%	383	2	\$156	\$0	\$0	\$27	0.00%
300	PRUCO LIFE INSURANCE COMPANY	3.28%	8	41,348	\$260,106,370	\$0	\$240,908,690	\$9,825,410	92.62%
301	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPORATION	0.01%	172	336	\$1,052,648	\$0	\$167,741,670	\$6,387	15935.21%
302	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	0.35%	52	149,958	\$27,390,831	\$36,894,677	\$110,515,042	\$2,836,227	538.17%
303	PRUDENTIAL RETIREMENT INSURANCE AND ANNUITY	0.00%	387	0	\$0	\$0	\$13,242	\$0	N/A
304	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	338	50	\$17,447	\$0	\$121	\$697	0.69%
305	PYRAMID LIFE INSURANCE COMPANY	0.00%	241	1,821	\$295,934	\$0	\$603,473	\$19,453	203.92%
306	RELIAANCE STANDARD LIFE INSURANCE COMPANY	0.17%	80	1,280	\$13,321,055	\$285	\$3,166,808	\$2,873	23.78%
307	RELIASTAR LIFE INSURANCE COMPANY	0.25%	62	21,988	\$19,431,177	\$218,823	\$47,926,606	\$7,924,299	247.77%
308	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.01%	201	2,327	\$530,799	\$1,187	\$1,141,948	\$77,619	215.36%
309	RENAISSANCE LIFE & HEALTH INSURANCE COMPANY	0.00%	328	839	\$25,496	\$0	\$171,864	\$3,761	674.08%
310	RESERVE NATIONAL INSURANCE COMPANY	0.01%	196	996	\$608,129	\$0	\$119,778	\$11,108	19.70%
311	RGA REINSURANCE COMPANY	0.01%	167	201	\$1,151,705	\$676,447	\$498,466	\$77,852	102.02%
312	RIVERSOURCE LIFE INSURANCE COMPANY	1.14%	19	31,356	\$90,437,872	\$0	\$366,091,457	\$2,032,868	404.80%
313	ROYAL ARCANUM SUPREME COUNCIL OF	0.00%	372	141	\$877	\$1,488	\$20,153	\$639	2467.62%
314	ROYAL NEIGHBORS OF AMERICA	0.03%	151	6,598	\$1,998,886	\$63,774	\$1,016,583	\$65,534	54.05%
315	S USA LIFE INSURANCE COMPANY INC	0.00%	360	8	\$3,118	\$0	\$0	\$650	0.00%
316	SAGICOR LIFE INSURANCE COMPANY	0.22%	70	1,774	\$17,151,639	\$556	\$3,454,101	\$25,836	20.14%
317	SAVINGS BANK LIFE INSURANCE COMPANY OF MASS.	0.03%	149	3,338	\$2,121,107	\$29,278	\$562,856	\$1,647,287	27.92%
318	SECURIAN LIFE INSURANCE COMPANY	0.00%	318	505	\$34,494	\$0	\$90,678	\$10,877	262.88%
319	SECURITY BENEFIT LIFE INSURANCE COMPANY	1.01%	22	6,973	\$79,684,107	\$74,277	\$31,395,489	\$58,845	39.49%
320	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.00%	309	253	\$47,053	\$0	\$73,075	\$1,515	155.30%
321	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.14%	85	2,825	\$10,856,669	\$40,993	\$32,931,508	\$1,487,024	303.71%
322	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NEW YORK	0.01%	184	3,142	\$871,833	\$71,536	\$109,728	\$90,465	20.79%
323	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.01%	202	1,463	\$530,723	\$0	\$428,697	\$10,613	80.78%
324	SENIOR LIFE INSURANCE COMPANY	0.01%	171	2,263	\$1,062,508	\$0	\$313,212	\$20,890	29.48%
325	SENTINEL AMERICAN LIFE INSURANCE COMPANY	0.00%	378	24	\$273	\$0	\$1,392	\$30	509.89%
326	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.01%	186	1,692	\$862,938	\$2,830	\$473,706	\$170,058	55.22%
327	SETTLERS LIFE INSURANCE COMPANY	0.00%	269	315	\$140,306	\$1,975	\$36,022	\$3,080	27.08%
328	SHELTER LIFE INSURANCE COMPANY	0.35%	50	69,517	\$27,646,596	\$1,385,055	\$22,372,365	\$5,398,919	85.93%
329	SHENANDOAH LIFE INSURANCE COMPANY	0.01%	199	1,257	\$544,132	\$431	\$1,289,163	\$53,366	237.00%
330	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	305	339	\$53,951	\$960	\$86,945	\$1,054	162.93%
331	SOUTHERN PIONEER LIFE INSURANCE COMPANY	0.00%	387	2	\$0	\$0	\$0	\$142	N/A
332	STANDARD INSURANCE COMPANY	0.10%	98	861	\$7,634,716	\$38,193	\$7,138,722	\$6,487	94.00%
333	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	228	1,947	\$373,695	\$12,429	\$598,492	\$24,309	163.48%
334	STANDARD LIFE AND CASUALTY COMPANY	0.00%	382	8	\$182	\$68	\$0	\$35	37.36%
335	STANDARD SECURITY LIFE INSURANCE COMPANY OF	0.00%	363	37	\$2,776	\$215	\$377	\$356	21.33%
336	STARMOUNT LIFE INSURANCE COMPANY	0.00%	225	715	\$385,253	\$0	\$167,441	\$17,577	43.46%
337	STATE FARM LIFE INSURANCE COMPANY	1.88%	12	233,815	\$148,774,461	\$17,968,719	\$93,259,281	\$21,567,415	74.76%
338	STATE LIFE INSURANCE COMPANY	0.22%	67	1,863	\$17,691,774	\$34,215	\$7,359,813	\$126,506	41.79%
339	STATE MUTUAL INSURANCE COMPANY	0.00%	262	441	\$170,896	\$24,241	\$367,866	\$5,676	229.44%
340	STERLING INVESTORS LIFE INSURANCE COMPANY	0.00%	302	115	\$59,455	\$0	\$7,640	\$1,224	12.85%
341	STERLING LIFE INSURANCE COMPANY	0.00%	285	224	\$102,637	\$0	\$0	\$0	0.00%
342	STONEBRIDGE LIFE INSURANCE COMPANY	0.01%	166	4,238	\$1,168,051	\$0	\$1,233,153	\$57,097	105.57%
343	SUN LIFE ASSURANCE COMPANY OF CANADA	0.09%	99	1,621	\$7,123,735	\$969,864	\$8,741,780	\$877,097	136.33%
344	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.01%	216	193	\$443,532	\$274	\$205,764	\$10,655	46.45%
345	SURETY LIFE INSURANCE COMPANY	0.00%	236	629	\$334,135	\$0	\$691,486	\$44,228	206.95%
346	SWISS RE LIFE & HEALTH AMERICA INC	0.00%	387	5	\$0	\$0	\$141,600	\$0	N/A

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
347	SYMETRA LIFE INSURANCE COMPANY	0.41%	45	10,895	\$32,602,356	\$159	\$24,826,614	\$1,069,063	76.15%
348	SYMETRA NATIONAL LIFE INSURANCE COMPANY	0.00%	333	138	\$21,169	\$0	\$15,791	\$2,315	74.59%
349	TEACHERS INSURANCE AND ANNUITY ASSOCIATION (	0.84%	24	38,945	\$66,896,608	\$42,401,719	\$143,637,812	\$248,653	278.10%
350	TEXAS LIFE INSURANCE COMPANY	0.04%	134	10,217	\$3,063,653	\$276,426	\$1,321,364	\$353,018	52.15%
351	THE RELIABLE LIFE INSURANCE COMPANY	0.13%	87	133,480	\$10,423,539	-\$177	\$8,343,086	\$627,064	80.04%
352	THRIVENT FINANCIAL FOR LUTHERANS	1.83%	13	82,478	\$144,553,604	\$4,987,011	\$94,347,082	\$5,247,236	68.72%
353	THRIVENT LIFE INSURANCE COMPANY	0.02%	154	461	\$1,842,188	\$0	\$1,467,597	\$13,942	79.67%
354	TIAA-CREF LIFE INSURANCE COMPANY	0.11%	93	1,482	\$8,842,657	\$0	\$1,848,846	\$550,338	20.91%
355	TIME INSURANCE COMPANY	0.01%	181	1,930	\$932,004	\$0	\$765,873	\$63,324	82.17%
356	TRANS WORLD ASSURANCE COMPANY	0.00%	279	395	\$127,195	\$0	\$68,107	\$11,883	53.55%
357	TRANSAMERICA ADVISORS LIFE INSURANCE COMPAN	0.00%	232	719	\$344,921	\$0	\$10,820,487	\$54,756	3137.09%
358	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPAN	0.32%	54	683	\$25,267,636	\$0	\$7,508,352	\$7,282	29.72%
359	TRANSAMERICA LIFE INSURANCE COMPANY	14.31%	1	66,330	\$1,133,296,039	\$207,569	\$319,864,791	\$6,998,679	28.24%
360	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.43%	43	40,811	\$33,937,335	\$11,203	\$48,029,160	\$1,382,314	141.56%
361	TRUSTMARK INSURANCE COMPANY	0.00%	248	1,105	\$251,809	\$29,218	\$2,103,414	\$17,853	846.92%
362	U S FINANCIAL LIFE INSURANCE COMPANY	0.05%	126	2,664	\$3,654,749	\$0	\$3,887,717	\$765,583	106.37%
363	ULLICO LIFE INSURANCE COMPANY	0.00%	324	40	\$28,399	\$0	\$20,569	\$2,242	72.43%
364	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	380	1	\$240	\$0	\$0	\$15	0.00%
365	UNIFIED LIFE INSURANCE COMPANY	0.00%	235	1,878	\$334,302	\$4,673	\$271,749	\$45,619	82.69%
366	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	296	440	\$73,608	\$0	\$365,436	\$3,135	496.46%
367	UNION LABOR LIFE INSURANCE COMPANY	0.00%	345	37	\$11,623	\$1,318	\$17,664	\$742	163.31%
368	UNION SECURITY INSURANCE COMPANY	0.01%	170	5,610	\$1,072,427	\$7,755	\$5,632,632	\$130,520	525.95%
369	UNITED AMERICAN INSURANCE COMPANY	0.03%	145	3,510	\$2,341,389	\$0	\$4,669,275	\$20,233	199.42%
370	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.00%	329	99	\$24,857	\$0	\$38,285	\$1,039	154.02%
371	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	231	6,045	\$349,628	\$25,637	\$1,003,266	\$25,096	294.29%
372	UNITED HERITAGE LIFE INSURANCE COMPANY	0.05%	122	5,497	\$4,339,190	\$18,216	\$3,268,596	\$53,692	75.75%
373	UNITED HOME LIFE INSURANCE COMPANY	0.01%	169	1,916	\$1,136,726	\$93	\$392,250	\$52,138	34.52%
374	UNITED INSURANCE COMPANY OF AMERICA	0.00%	276	5,931	\$130,041	\$0	\$230,944	\$14,478	177.59%
375	UNITED LIFE INSURANCE COMPANY	0.13%	86	2,425	\$10,660,492	\$0	\$8,882,846	\$130,097	83.32%
376	UNITED NATIONAL LIFE INSURANCE COMPANY OF AM	0.00%	292	301	\$79,805	\$0	\$114,177	\$3,003	143.07%
377	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.49%	38	61,362	\$38,949,191	\$314	\$32,000,868	\$2,406,746	82.16%
378	UNITED SECURITY ASSURANCE COMPANY OF PENNS	0.00%	366	5	\$2,467	\$0	\$0	\$49	0.00%
379	UNITED STATES LIFE INSURANCE COMPANY NEW YO	0.26%	61	649	\$20,290,487	\$5,072	\$5,564,326	\$41,966	27.45%
380	UNITED TEACHER ASSOCIATES INSURANCE COMPAN	0.00%	303	107	\$56,809	\$0	\$81,800	\$872	143.99%
381	UNITED WORLD LIFE INSURANCE COMPANY	0.00%	327	1,594	\$26,005	\$0	\$20,154	\$4,451	77.50%
382	UNITY FINANCIAL LIFE INSURANCE COMPANY	0.01%	185	2,040	\$866,573	\$0	\$779,181	\$14,763	89.92%
383	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	238	4,532	\$322,396	\$7,886	\$890,987	\$43,970	278.81%
384	UNIVERSAL UNDERWRITERS LIFE INSURANCE COMP	0.00%	255	172	\$208,578	\$0	\$96,981	\$50,437	46.50%
385	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	254	892	\$216,519	\$198,575	\$1,800,103	\$13,368	923.10%
386	USA LIFE ONE INSURANCE COMPANY OF INDIANA	0.00%	356	140	\$4,990	\$0	\$20,117	\$274	403.15%
387	USAA LIFE INSURANCE COMPANY	0.22%	69	22,008	\$17,267,225	\$495,720	\$13,405,611	\$3,882,879	80.51%
388	USABLE LIFE	0.00%	313	97	\$39,798	\$0	\$25,832	\$4,657	64.91%
389	VANTIS LIFE INSURANCE COMPANY	0.00%	299	181	\$68,384	\$392	\$6,000	\$7,673	9.35%
390	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.44%	42	12,389	\$34,470,118	\$0	\$51,297,780	\$0	148.82%
391	VOYA INSURANCE AND ANNUITY COMPANY	0.35%	51	5,916	\$27,645,863	\$143,343	\$59,618,569	\$48,666	216.17%
392	VOYA RETIREMENT INSURANCE AND ANNUITY COMP	0.04%	137	3,391	\$2,780,488	\$0	\$12,401,657	\$224,041	446.02%
393	WASHINGTON NATIONAL INSURANCE COMPANY	0.01%	187	6,865	\$807,741	\$66,051	\$7,264,519	\$68,883	907.54%
394	WEST COAST LIFE INSURANCE COMPANY	0.12%	90	9,977	\$9,646,398	\$125,370	\$8,664,994	\$4,200,916	91.13%
395	WESTERN AND SOUTHERN LIFE INSURANCE COMPAN	0.06%	117	40,877	\$4,843,007	\$1,719,650	\$6,546,304	\$336,705	170.68%
396	WESTERN CATHOLIC UNION	0.02%	161	8,400	\$1,331,780	\$69,340	\$6,989,427	\$103,081	530.03%
397	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.41%	46	17,070	\$32,181,851	\$0	\$38,899,198	\$500,181	120.87%
398	WESTERN UNITED LIFE ASSURANCE COMPANY	0.00%	387	9	\$0	\$0	\$391,604	\$0	N/A
399	WILCAC LIFE INSURANCE COMPANY	0.00%	227	1,000	\$375,615	\$120,897	\$739,299	\$33	229.01%
400	WILLIAM PENN ASSOCIATION	0.01%	210	151	\$484,404	\$544	\$29,405	\$1,169	6.18%
401	WILTON REASSURANCE LIFE COMPANY OF NEW YOR	0.00%	290	184	\$86,394	\$0	\$12,860	\$18,159	14.89%
402	WINDSOR LIFE INSURANCE COMPANY	0.00%	377	1	\$278	\$0	\$0	\$34	0.00%
403	WOMAN'S LIFE INSURANCE SOCIETY	0.00%	355	453	\$5,650	\$2,810	\$53,576	\$872	997.98%
404	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.07%	109	4,800	\$5,559,674	\$283,558	\$3,984,113	\$161,406	76.76%
405	ZALE LIFE INSURANCE COMPANY	0.00%	384	2	\$95	\$0	\$0	\$7	0.00%
406	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.05%	124	1,234	\$3,945,231	\$0	\$9,040,460	\$79,819	229.15%
TOTAL		100.00%		3,690,683	\$7,919,438,734	\$346,319,695	\$7,100,893,798	\$330,489,154	94.04%

**GROUP
LIFE INSURANCE
BY LINE OF BUSINESS
BY COMPANY**

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.01%	36	9	\$6,089	\$0	\$10,000	\$145	164.23%
2	ALLSTATE LIFE INSURANCE COMPANY	0.00%	49	46	\$0	\$0	\$0	\$614	N/A
3	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.00%	49	0	\$0	\$0	\$0	\$25,434	N/A
4	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	42	2	\$2,300	\$0	\$32,650	\$277	1419.57%
5	AMERICAN MEMORIAL LIFE INSURANCE COMPAN'	12.49%	3	7,681	\$5,918,659	\$0	\$3,119,585	\$38,280	52.71%
6	AMERICAN NATIONAL INSURANCE COMPANY	0.10%	27	125	\$47,694	\$3,200	\$44,009	\$18,978	98.98%
7	AMERICO FINANCIAL LIFE AND ANNUITY INSURAN	0.00%	49	3	\$0	\$0	\$5,348	\$14	N/A
8	AURORA NATIONAL LIFE ASSURANCE COMPANY	-0.06%	49	3	-\$26,581	\$0	\$0	\$320	0.00%
9	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.00%	49	127	\$0	\$0	\$71,493	\$824	N/A
10	CHARTER NATIONAL LIFE INSURANCE CO	0.00%	49	38	\$0	\$0	\$0	\$1,531	N/A
11	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	49	3	\$0	\$0	\$892,800	\$0	N/A
12	CMFG LIFE INSURANCE COMPANY	1.63%	9	6,417	\$772,294	\$0	\$481,205	\$53,929	62.31%
13	COLONIAL PENN LIFE INSURANCE COMPANY	0.82%	11	912	\$389,110	\$0	\$110,642	\$9,079	28.43%
14	COLUMBIAN LIFE INSURANCE COMPANY	0.04%	31	1	\$17,481	\$0	\$14,500	\$325	82.95%
15	COMBINED INSURANCE CO OF AMERICA	0.12%	25	92	\$55,212	\$0	\$48,906	\$4,875	88.58%
16	COMPANION LIFE INSURANCE COMPANY	0.37%	19	58	\$176,054	\$0	\$112,000	\$65,243	63.62%
17	CONSECO LIFE INSURANCE CO	0.00%	49	16	\$0	\$0	\$0	\$153	N/A
18	CONSTITUTION LIFE INSURANCE COMPANY	0.00%	49	0	\$0	\$0	\$0	-\$32	N/A
19	CONTINENTAL AMERICAN INSURANCE COMPANY	0.22%	22	569	\$102,642	\$0	\$1,498	\$7,635	1.46%
20	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.02%	33	0	\$9,528	\$0	\$8,678	\$0	91.08%
21	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.45%	18	1,513	\$211,861	\$0	\$292,500	\$10,408	138.06%
22	FORETHOUGHT LIFE INSURANCE COMPANY	10.15%	5	15,683	\$4,807,016	\$0	\$5,655,768	\$75,809	117.66%
23	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.06%	30	59	\$26,824	\$0	\$49,414	\$146	184.22%
24	GENWORTH LIFE INSURANCE COMPANY	0.00%	49	36	\$0	\$0	\$0	\$4,661	N/A
25	GLOBE LIFE AND ACCIDENT INSURANCE COMPAN	6.15%	6	28,697	\$2,911,204	\$0	\$517,522	\$430,442	17.78%
26	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	49	51	\$0	\$0	\$39,155	\$240	N/A
27	GREAT WESTERN INSURANCE COMPANY	1.88%	7	1,863	\$892,475	\$0	\$661,473	\$8,572	74.12%
28	HOMESTEADERS LIFE COMPANY	10.29%	4	11,154	\$4,875,610	\$0	\$3,642,388	\$49,953	74.71%
29	HORACE MANN LIFE INSURANCE COMPANY	0.10%	26	267	\$49,482	\$0	\$0	\$15,625	0.00%
30	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	49	322	\$0	\$0	\$177,407	\$1,965	N/A
31	INTRAMERICA LIFE INSURANCE COMPANY	0.00%	48	1	\$149	\$0	\$0	\$3	0.00%
32	INVESTORS HERITAGE LIFE INSURANCE COMPAN	0.01%	40	22	\$2,745	\$0	\$0	\$91	0.00%
33	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	49	34	\$0	\$0	\$0	\$290	N/A
34	KANAWHA INSURANCE COMPANY	1.86%	8	5,547	\$881,444	\$0	\$209,958	\$293,396	23.82%
35	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	49	0	\$0	\$0	\$0	\$2,797	N/A
36	LEWER LIFE INSURANCE COMPANY	0.00%	46	4	\$260	\$0	\$0	\$90	0.00%
37	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	45	15	\$268	\$0	\$0	\$47	0.00%
38	LIFESECURE INSURANCE COMPANY	0.00%	49	1	\$0	\$0	\$0	\$10	N/A
39	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.73%	12	841	\$345,188	\$0	\$346,183	\$4,583	100.29%
40	MASSACHUSETTS MUTUAL LIFE INSURANCE COM	0.18%	23	22	\$83,988	\$0	\$3,393,356	\$5,258	4040.29%
41	METLIFE INSURANCE COMPANY USA	0.00%	49	322	\$0	\$0	\$0	\$325	N/A
42	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.02%	35	6	\$7,500	\$0	\$0	\$747	0.00%
43	MIDWEST NATIONAL LIFE INSURANCE COMPANY (	0.00%	49	1	\$0	\$0	\$0	\$1	N/A
44	MONY LIFE INSURANCE COMPANY	0.02%	34	5	\$8,457	\$0	\$44,000	\$1,018	520.28%
45	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.59%	15	505	\$280,357	\$0	\$0	\$35,078	0.00%
46	NATIONAL FARMERS UNION LIFE INSURANCE COM	0.01%	41	15	\$2,454	\$0	\$0	\$365	0.00%
47	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	21.15%	2	9,311	\$10,019,892	\$523	\$2,754,839	\$35,264	27.50%
48	NEW YORK LIFE INSURANCE COMPANY	26.20%	1	19,649	\$12,411,326	\$68,284	\$7,253,350	\$203,427	58.99%
49	NORTH AMERICAN COMPANY FOR LIFE AND HEAL	0.06%	29	36	\$28,043	\$0	\$0	\$4,518	0.00%
50	OXFORD LIFE INSURANCE COMPANY	0.00%	49	3	\$0	\$0	\$0	\$91	N/A
51	PEKIN LIFE INSURANCE COMPANY	0.37%	20	111	\$176,038	\$0	\$0	\$840	0.00%
52	PENNSYLVANIA LIFE INSURANCE COMPANY	0.00%	49	1	\$0	\$0	\$0	\$6	N/A
53	PHYSICIANS LIFE INSURANCE COMPANY	0.31%	21	126	\$146,427	\$0	\$0	\$403	0.00%
54	PRINCIPAL LIFE INSURANCE COMPANY	0.00%	49	1	\$0	\$0	\$0	\$65	N/A
55	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	44	22	\$1,929	\$0	\$52,859,740	\$168	2740266.46%
56	S USA LIFE INSURANCE COMPANY INC	0.01%	39	2	\$3,310	\$0	\$0	\$574	0.00%
57	SAGICOR LIFE INSURANCE COMPANY	0.00%	49	1	\$0	\$0	\$0	\$1	N/A
58	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.00%	49	18	\$0	\$0	\$0	\$685	N/A
59	SECURITY LIFE INSURANCE COMPANY OF AMERIC	0.01%	37	39	\$4,082	\$0	\$0	\$845	0.00%
60	SETTLERS LIFE INSURANCE COMPANY	0.01%	38	114	\$3,508	\$0	\$2,621	\$257	74.71%
61	STONEBRIDGE LIFE INSURANCE COMPANY	0.57%	16	1,148	\$268,342	\$0	\$471,792	\$5,763	175.82%
62	THE RELIABLE LIFE INSURANCE COMPANY	0.00%	49	12	\$0	\$0	\$0	\$72	N/A
63	TRANS WORLD ASSURANCE COMPANY	0.00%	49	0	\$0	\$0	\$0	\$24,729	N/A
64	TRANSAMERICA PREMIER LIFE INSURANCE COMF	0.50%	17	2,469	\$235,582	\$0	\$675,405	\$18,085	286.70%
65	TRUSTMARK INSURANCE COMPANY	0.00%	49	0	\$0	\$0	\$91	\$0	N/A
66	UNIFIED LIFE INSURANCE COMPANY	0.60%	13	1,450	\$286,014	\$0	\$168,296	\$3,649	58.84%
67	UNION FIDELITY LIFE INSURANCE COMPANY	0.60%	14	1,186	\$283,699	\$0	\$482,869	\$3,500	170.20%
68	UNION LABOR LIFE INSURANCE COMPANY	0.07%	28	110	\$31,176	\$0	\$30,669	\$692	98.37%
69	UNION SECURITY INSURANCE COMPANY	0.12%	24	869	\$57,185	\$0	\$255,073	\$4,987	446.05%
70	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	49	3	\$0	\$0	\$130	\$6	N/A

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
71	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.00%	49	433	\$0	\$0	\$25,279	\$445	N/A
72	UNITED TEACHER ASSOCIATES INSURANCE COMI	0.00%	49	0	\$0	\$0	\$64,748	\$0	N/A
73	UNITY FINANCIAL LIFE INSURANCE COMPANY	1.14%	10	998	\$541,625	\$0	\$230,621	\$2,450	42.58%
74	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	43	16	\$1,994	\$0	\$25,328	\$274	1270.21%
75	WEST COAST LIFE INSURANCE COMPANY	0.04%	32	3	\$17,025	\$0	\$0	\$2,869	0.00%
76	WESTERN AND SOUTHERN LIFE INSURANCE COM	0.00%	49	0	\$0	\$0	\$10,997	\$0	N/A
77	WILCAC LIFE INSURANCE COMPANY	0.00%	47	56	\$167	\$0	\$72,351	\$0	43323.95%
TOTAL		100.00%		121,275	\$47,375,128	\$72,007	\$85,366,637	\$1,484,209	180.34%

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.03%	64	994	\$159,894	\$0	\$20,000	\$18,329	12.51%
2	5 STAR LIFE INSURANCE COMPANY	0.28%	32	25,200	\$1,341,484	\$0	\$992,736	\$955,734	74.00%
3	AAA LIFE INSURANCE COMPANY	0.62%	24	5,539	\$2,936,759	\$0	\$1,712,906	\$641,644	58.33%
4	AETNA LIFE INSURANCE COMPANY	1.25%	19	21,909	\$5,942,619	\$0	\$6,136,645	\$1,950,224	103.26%
5	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	121	2	\$2,240	\$0	\$0	\$100	0.00%
6	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMER	0.01%	85	7	\$32,615	\$0	\$81,166	\$1,398	248.86%
7	ALLSTATE LIFE INSURANCE COMPANY	0.15%	43	1,743	\$688,054	\$0	\$687,607	\$39,011	99.94%
8	AMALGAMATED LIFE INSURANCE COMPANY	0.06%	54	8,471	\$297,127	\$0	\$317,628	\$449,499	106.90%
9	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF	0.01%	80	141	\$41,350	\$0	\$43,741	\$3,434	105.78%
10	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.01%	77	8	\$56,269	\$0	\$27,279	\$6,231	48.48%
11	AMERICAN EQUITY INVESTMENT LIFE INSURANCE COI	0.00%	88	320	\$20,069	\$0	\$25,000	\$4,246	124.57%
12	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF CC	0.00%	90	92	\$18,888	\$0	\$12,000	\$1,842	63.53%
13	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.12%	46	1,718	\$561,434	\$138,346	\$446,000	\$143,979	104.08%
14	AMERICAN FIDELITY ASSURANCE COMPANY	0.00%	100	68	\$10,553	\$0	\$0	\$1,227	0.00%
15	AMERICAN GENERAL LIFE INSURANCE CO	0.29%	31	72	\$1,393,805	\$0	\$1,149,867	\$465,468	82.50%
16	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.00%	115	7	\$3,949	\$0	\$0	\$202	0.00%
17	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.05%	57	1,814	\$235,114	\$0	\$35,000	\$43,544	14.89%
18	AMERICAN INCOME LIFE INSURANCE CO	0.00%	110	265	\$7,248	\$0	\$17,500	\$250	241.45%
19	AMERICAN NATIONAL INSURANCE COMPANY	0.06%	56	1,143	\$278,330	\$0	\$104,633	\$171,090	37.59%
20	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF	0.00%	139	2	\$362	\$0	\$0	\$36	0.00%
21	AMERICAN UNDERWRITERS LIFE INSURANCE COMPAN	0.58%	25	4,745	\$2,741,087	\$0	\$0	\$245,413	0.00%
22	AMERICAN UNITED LIFE INSURANCE COMPANY	0.29%	30	9,371	\$1,396,728	\$0	\$674,917	\$681,303	48.32%
23	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	95	23	\$16,777	\$0	\$0	\$3,444	0.00%
24	ANTHEM LIFE INSURANCE COMPANY	1.67%	15	68,622	\$7,902,875	\$0	\$4,843,417	\$2,761,569	61.29%
25	ASSURITY LIFE INSURANCE COMPANY	0.00%	103	13	\$9,972	\$0	\$0	\$188	0.00%
26	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.04%	60	566	\$205,858	\$0	\$188,561	\$23,584	91.60%
27	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	114	11	\$4,135	\$0	\$0	\$472	0.00%
28	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	143	201	\$0	\$0	\$0	\$7,269	N/A
29	AUTO OWNERS LIFE INSURANCE COMPANY	0.00%	97	60	\$13,361	\$0	\$0	\$0	0.00%
30	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	140	3	\$265	\$0	\$0	\$85	0.00%
31	BANKERS LIFE AND CASUALTY COMPANY	0.00%	143	0	\$0	\$0	\$2,000	\$0	N/A
32	BEST LIFE AND HEALTH INSURANCE COMPANY	0.00%	141	7	\$140	\$0	\$0	\$175	0.00%
33	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.01%	83	270	\$34,610	\$0	\$3,000	\$5,801	8.67%
34	CANADA LIFE ASSURANCE COMPANY	0.00%	118	1	\$2,974	\$0	\$10,325	\$30	347.18%
35	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	143	62	-\$5,657	\$0	\$0	\$1,012	0.00%
36	CHURCH LIFE INSURANCE CORPORATION	0.04%	63	398	\$175,742	\$0	\$258,000	\$18,245	146.81%
37	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	123	19	\$1,750	\$0	\$0	\$376	0.00%
38	CITIZENS SECURITY LIFE INS CO	0.00%	124	2	\$1,537	\$0	\$0	\$269	0.00%
39	CMFG LIFE INSURANCE COMPANY	0.23%	34	2,674	\$1,096,019	\$0	\$349,764	\$172,320	31.91%
40	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.04%	62	673	\$180,548	\$0	\$175,000	\$44,844	96.93%
41	COLONIAL PENN LIFE INSURANCE COMPANY	0.13%	44	1,481	\$595,399	\$0	\$508,629	\$23,214	85.43%
42	COMBINED INSURANCE CO OF AMERICA	0.02%	72	498	\$76,038	\$0	\$6,421	\$8,533	8.44%
43	CONNECTICUT GENERAL LIFE INS CO	0.05%	59	89	\$228,881	\$0	\$114,817	\$23,339	50.16%
44	CONTINENTAL AMERICAN INSURANCE COMPANY	0.02%	71	419	\$78,596	\$0	\$0	\$11,730	0.00%
45	COUNTRY LIFE INSURANCE COMPANY	0.03%	65	8	\$155,296	\$0	\$217,320	\$276	139.94%
46	DEARBORN NATIONAL LIFE INSURANCE COMPANY	0.95%	22	25,502	\$4,502,799	\$0	\$2,539,750	\$1,556,931	56.40%
47	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	143	1	\$0	\$0	\$0	\$0	N/A
48	EMC NATIONAL LIFE COMPANY	0.17%	41	6,733	\$803,675	\$0	\$686,001	\$607,289	85.36%
49	EPIC LIFE INSURANCE COMPANY THE	0.00%	89	111	\$19,040	\$0	\$0	\$3,414	0.00%
50	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.00%	113	5	\$4,240	\$0	\$0	\$353	0.00%
51	FARM BUREAU LIFE INSURANCE COMPANY OF MISSOI	0.09%	50	650	\$408,331	\$0	\$213,000	\$50,359	52.16%
52	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.00%	143	6	\$0	\$0	\$0	\$391,550	N/A
53	FEDERATED LIFE INSURANCE COMPANY	0.07%	53	2,462	\$353,513	\$0	\$42,500	\$50,420	12.02%
54	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.05%	58	365	\$233,299	\$0	\$50,000	\$16,177	21.43%
55	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.18%	40	8,197	\$860,953	\$0	\$687,710	\$658,783	79.88%
56	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.00%	120	4	\$2,282	\$0	\$1,100	\$170	48.20%
57	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.02%	68	1	\$95,061	\$0	\$148,408	\$1,087	156.12%
58	GENWORTH LIFE INSURANCE COMPANY	0.00%	130	0	\$1,126	\$0	\$549	\$0	48.76%
59	GERBER LIFE INSURANCE COMPANY	0.01%	79	254	\$43,560	\$0	\$19,630	\$555	45.06%
60	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	2.06%	14	58,965	\$9,758,849	\$0	\$7,019,389	\$643,019	71.93%
61	GOLDEN RULE INSURANCE COMPANY	0.04%	61	707	\$183,048	\$0	\$100,000	\$71,851	54.63%
62	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE	0.00%	143	0	-\$5,722	\$0	\$0	\$0	0.00%
63	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	129	1	\$1,183	\$0	\$942	\$300	79.63%
64	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	0.33%	28	1,223	\$1,571,598	\$0	\$10,554,319	\$827,637	671.57%
65	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	104	1	\$9,727	\$0	\$0	\$40	0.00%
66	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	3.40%	9	159,819	\$16,120,544	\$0	\$11,281,836	\$7,936,629	69.98%
67	HARTFORD LIFE AND ACCIDENT INSURANCE COMPAN	7.12%	3	148,835	\$33,738,579	\$0	\$27,398,752	\$17,152,329	81.21%
68	HARTFORD LIFE AND ANNUITY INSURANCE COMPANY	0.00%	142	1	\$115	\$0	\$0	\$0	0.00%
69	HARTFORD LIFE INSURANCE COMPANY	0.08%	51	1,441	\$396,669	\$0	\$227,274	\$92,033	57.30%
70	HUMANA INSURANCE COMPANY	0.28%	33	12,340	\$1,329,552	\$0	\$928,473	\$351,480	69.83%

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
71	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & AC	0.09%	48	105	\$432,451	\$0	\$138,350	\$89,278	31.99%
72	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	105	316	\$9,402	\$0	\$0	\$1,770	0.00%
73	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.02%	66	80	\$105,890	\$0	\$114,274	\$5,059	107.92%
74	JOHN ALDEN LIFE INSURANCE COMPANY	0.01%	82	44	\$39,935	\$0	\$10,000	\$7,573	25.04%
75	KANSAS CITY LIFE INSURANCE COMPANY	0.46%	27	306	\$2,200,191	\$0	\$1,088,197	\$734,918	49.46%
76	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	102	35	\$10,138	\$0	\$0	\$0	0.00%
77	LEADERS LIFE INSURANCE COMPANY	0.01%	76	299	\$61,427	\$0	\$0	\$17	0.00%
78	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	1.10%	20	21,024	\$5,211,480	\$0	\$6,296,730	\$2,977,653	120.82%
79	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.52%	26	8,961	\$2,472,256	\$0	\$102,500	\$172,153	4.15%
80	LIFE INSURANCE COMPANY OF NORTH AMERICA	5.14%	7	125	\$24,360,231	\$0	\$21,856,027	\$9,736,044	89.72%
81	LINCOLN BENEFIT LIFE COMPANY	0.00%	126	2	\$1,318	\$0	\$0	\$200	0.00%
82	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.00%	136	2	\$458	\$0	\$0	\$12	0.00%
83	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.02%	69	478	\$92,260	\$0	\$0	\$55,287	0.00%
84	LINCOLN NATIONAL LIFE INSURANCE COMPANY	2.91%	10	2,479	\$13,781,205	\$0	\$13,712,440	\$6,178,472	99.50%
85	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	127	1	\$1,251	\$0	\$0	\$75	0.00%
86	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.02%	73	873	\$71,195	\$0	\$0	\$55,940	0.00%
87	MANHATTAN LIFE INSURANCE COMPANY	0.00%	94	4	\$17,130	\$0	\$0	\$20	0.00%
88	MEMBERS LIFE INSURANCE COMPANY	0.00%	122	12	\$2,039	\$0	\$4,500	\$46	220.70%
89	MERIT LIFE INSURANCE CO	0.01%	75	0	\$66,273	\$0	\$74,217	\$0	111.99%
90	METROPOLITAN LIFE INSURANCE COMPANY	22.21%	1	35,594	\$105,222,972	\$0	\$0	\$45,555,290	0.00%
91	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF TI	0.00%	111	35	\$5,828	\$0	\$0	\$982	0.00%
92	MINNESOTA LIFE INSURANCE COMPANY	6.42%	5	103,687	\$30,400,067	\$0	\$28,068,062	\$12,455,661	92.33%
93	MISSOURI VALLEY LIFE AND HEALTH INSURANCE CON	0.23%	35	32,838	\$1,074,645	\$0	\$400,000	\$328,380	37.22%
94	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	109	6	\$7,490	\$0	\$10,000	\$1,209	133.51%
95	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	93	26	\$17,199	\$0	\$11,400	\$284	66.28%
96	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.00%	101	881	\$10,181	\$0	\$373,222	\$4,777	3665.87%
97	NATIONAL HEALTH INSURANCE COMPANY	0.00%	138	2	\$389	\$0	\$0	\$20	0.00%
98	NATIONWIDE LIFE INSURANCE COMPANY	0.01%	78	120	\$45,382	-\$7	\$85,193	\$2,824	187.71%
99	NEW YORK LIFE INSURANCE COMPANY	3.56%	8	29,777	\$16,870,896	\$970,303	\$12,051,737	\$1,869,384	77.19%
100	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	128	0	\$1,189	\$0	\$0	\$0	0.00%
101	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	116	1	\$3,369	\$0	\$0	\$221	0.00%
102	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	137	0	\$402	\$0	\$0	\$0	0.00%
103	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	143	2	-\$67	\$0	\$0	\$20	0.00%
104	PHOENIX LIFE INSURANCE COMPANY	0.00%	133	17	\$567	\$0	\$0	\$137	0.00%
105	PIONEER AMERICAN INSURANCE COMPANY	0.00%	119	7	\$2,685	\$0	\$0	\$318	0.00%
106	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	135	2	\$564	\$0	\$0	\$123	0.00%
107	PRINCIPAL LIFE INSURANCE COMPANY	2.35%	11	105,850	\$11,114,282	\$0	\$7,889,802	\$4,315,863	70.99%
108	PROTECTIVE LIFE INSURANCE COMPANY	0.06%	55	1,321	\$282,972	\$0	\$612,267	\$49,677	216.37%
109	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPAN	0.01%	86	272	\$26,712	\$0	\$318,896	\$4,790	1193.83%
110	PROVIDENT LIFE AND CASUALTY INSURANCE COMPAN	0.00%	134	2	\$566	\$0	\$0	\$247	0.00%
111	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	8.82%	2	214,288	\$41,803,537	\$572,481	\$114,658,041	\$21,804,033	275.65%
112	RELIASTAR STANDARD LIFE INSURANCE COMPANY	2.17%	12	54,923	\$10,280,729	\$0	\$7,792,774	\$5,653,988	75.80%
113	RELIASTAR LIFE INSURANCE COMPANY	1.33%	17	187,517	\$6,318,850	\$3,585	\$6,845,468	\$5,964,033	108.39%
114	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.01%	81	12	\$40,654	\$0	\$0	\$409	0.00%
115	SECURIAN LIFE INSURANCE COMPANY	0.08%	52	2,250	\$359,814	\$0	\$72,050	\$392,810	20.02%
116	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	143	0	\$0	\$0	\$0	\$27,539	N/A
117	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.01%	74	494	\$70,775	\$0	\$4,750	\$13,769	6.71%
118	SHELTER LIFE INSURANCE COMPANY	0.18%	39	2,689	\$867,900	\$0	\$0	\$206,589	0.00%
119	SHENANDOAH LIFE INSURANCE COMPANY	0.00%	112	0	\$4,442	\$0	\$5,032	\$0	113.28%
120	STANDARD INSURANCE COMPANY	6.84%	4	164,441	\$32,425,543	\$0	\$25,532,116	\$8,490,883	78.74%
121	STANDARD SECURITY LIFE INSURANCE COMPANY OF	0.00%	99	0	\$11,441	\$0	\$10,035	\$0	87.71%
122	STARMOUNT LIFE INSURANCE COMPANY	0.00%	117	8	\$3,042	\$0	\$0	\$99	0.00%
123	STATE FARM LIFE INSURANCE COMPANY	0.20%	38	4,549	\$935,875	\$0	\$1,773,000	\$323,704	189.45%
124	STONEBRIDGE LIFE INSURANCE COMPANY	0.30%	29	6,258	\$1,412,420	\$0	\$968,857	\$116,843	68.60%
125	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.10%	47	2,000	\$472,651	\$0	\$418,783	\$97,630	88.60%
126	SUN LIFE ASSURANCE COMPANY OF CANADA	1.05%	21	37,006	\$4,981,701	\$0	\$6,496,496	\$1,961,602	130.41%
127	SURENCY LIFE & HEALTH INSURANCE COMPANY	0.00%	107	98	\$8,103	\$0	\$0	\$6,730	0.00%
128	SYMETRA LIFE INSURANCE COMPANY	0.09%	49	2,241	\$428,656	\$0	\$608,715	\$152,088	142.01%
129	TIME INSURANCE COMPANY	0.02%	70	734	\$84,767	\$0	\$20,000	\$12,721	23.59%
130	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPAN	0.00%	91	13	\$18,232	\$0	\$0	\$465	0.00%
131	TRANSAMERICA LIFE INSURANCE COMPANY	0.15%	42	2,355	\$719,356	\$0	\$389,925	\$91,447	54.20%
132	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.12%	45	1,120	\$586,048	\$0	\$207,851	\$39,334	35.47%
133	TRUSTMARK INSURANCE COMPANY	0.00%	106	98	\$9,012	\$0	\$0	\$8,929	0.00%
134	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	92	81	\$17,585	\$0	\$7,090	\$690	40.32%
135	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	143	6	\$0	\$0	\$74,324	\$225	N/A
136	UNIMERICA INSURANCE COMPANY	0.01%	87	0	\$24,690	\$0	\$834,800	\$0	3381.13%
137	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	98	504	\$12,980	\$0	\$0	\$8,651	0.00%
138	UNION LABOR LIFE INSURANCE COMPANY	0.20%	37	24,494	\$951,989	\$17,745	\$776,605	\$142,013	83.44%
139	UNION SECURITY INSURANCE COMPANY	2.08%	13	93,044	\$9,844,913	\$0	\$7,039,274	\$4,281,133	71.50%
140	UNITED AMERICAN INSURANCE COMPANY	0.00%	131	1	\$854	\$0	\$0	\$34	0.00%

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
141	UNITED HEALTHCARE INSURANCE COMPANY	0.91%	23	1,295	\$4,312,669	\$0	\$1,864,829	\$1,224,054	43.24%
142	UNITED LIFE INSURANCE COMPANY	0.00%	96	37	\$13,586	\$0	\$0	\$3,441	0.00%
143	UNITED OF OMAHA LIFE INSURANCE COMPANY	1.29%	18	43,849	\$6,093,099	\$0	\$4,858,768	\$2,436,331	79.74%
144	UNITED STATES LIFE INSURANCE COMPANY NEW YOR	0.22%	36	51	\$1,048,341	\$0	-\$91,024	\$450,807	-8.68%
145	UNITEDHEALTHCARE LIFE INSURANCE COMPANY	0.01%	84	276	\$32,740	\$0	\$0	\$2,563	0.00%
146	UNUM LIFE INSURANCE COMPANY OF AMERICA	6.11%	6	178,668	\$28,966,308	\$0	\$19,121,079	\$11,941,877	66.01%
147	USABLE LIFE	1.49%	16	1,466	\$7,067,426	\$0	\$4,132,350	\$2,557,581	58.47%
148	VANTIS LIFE INSURANCE COMPANY	0.00%	124	3	\$1,537	\$0	\$0	\$225	0.00%
149	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	108	59	\$7,672	\$0	\$97,443	\$1,053	1270.11%
150	WESTERN UNITED LIFE ASSURANCE COMPANY	0.00%	132	5	\$739	\$0	\$0	\$7	0.00%
151	WILCAC LIFE INSURANCE COMPANY	0.00%	143	4	\$0	\$0	\$56,432	\$0	N/A
152	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.02%	67	436	\$97,153	\$0	\$25,000	\$40,425	25.73%
TOTAL		100.00%		1,960,314	\$473,735,764	\$1,702,453	\$378,880,189	\$192,404,864	80.34%

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP UNIVERSAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.07%	17	102	\$50,583	\$0	\$6,312	\$7,389	12.48%
2	AETNA LIFE INSURANCE COMPANY	0.00%	37	45	-\$243	\$0	\$0	\$0	0.00%
3	AMERICAN GENERAL LIFE INSURANCE CO	0.07%	18	16	\$45,593	\$0	\$43,127	\$7,329	94.59%
4	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.65%	12	1,364	\$438,767	\$0	\$73,766	\$55,332	16.81%
5	AMERICAN NATIONAL INSURANCE COMPANY	2.54%	8	2,784	\$1,713,578	\$0	\$487,732	\$283,495	28.46%
6	ATHENE ANNUITY AND LIFE COMPANY	0.01%	24	3	\$9,095	\$0	\$0	\$6,244	0.00%
7	CONNECTICUT GENERAL LIFE INS CO	3.42%	5	3,866	\$2,307,514	\$0	\$4,022,972	\$358,197	174.34%
8	CONTINENTAL AMERICAN INSURANCE COMPANY	0.01%	26	30	\$4,191	\$0	\$2,815	\$681	67.17%
9	GENWORTH LIFE INSURANCE COMPANY	0.47%	13	32	\$315,000	\$0	\$673,773	\$40,644	213.90%
10	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN	0.00%	37	27	\$0	\$0	\$0	\$9,650	N/A
11	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.03%	21	13	\$18,488	\$0	\$4,384,288	\$3,464	23714.24%
12	HARTFORD LIFE INSURANCE COMPANY	0.00%	32	44	\$2,396	\$0	\$177,012	\$3,963	7387.81%
13	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	31	5	\$3,000	\$0	\$0	\$508	0.00%
14	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.03%	19	37	\$20,646	\$0	\$12,857	\$1,565	62.27%
15	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.01%	29	33	\$3,483	\$1,570	\$4,090,050	\$964	117474.02%
16	LINCOLN BENEFIT LIFE COMPANY	0.03%	20	4	\$18,629	\$0	\$0	\$1,576	0.00%
17	MASSACHUSETTS MUTUAL LIFE INSURANCE COMP	41.19%	1	744	\$27,820,006	\$0	\$0	\$410,406	0.00%
18	METLIFE INSURANCE COMPANY USA	0.00%	37	14	\$0	\$0	\$54,762	\$2,189	N/A
19	METROPOLITAN LIFE INSURANCE COMPANY	28.40%	2	9,329	\$19,184,322	\$0	\$223,591,852	\$3,456,339	1165.49%
20	MINNESOTA LIFE INSURANCE COMPANY	5.37%	4	4,833	\$3,626,461	\$0	\$2,745,795	\$788,680	75.72%
21	MONY LIFE INSURANCE COMPANY OF AMERICA	0.11%	15	300	\$76,180	\$0	\$300,537	\$12,720	394.51%
22	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.02%	23	23	\$12,057	\$0	\$82,902	\$606	687.58%
23	NEW YORK LIFE INSURANCE AND ANNUITY CORPO	1.34%	10	5	\$902,744	\$0	\$849,415	\$6,766	94.09%
24	NEW YORK LIFE INSURANCE COMPANY	0.00%	30	2	\$3,285	\$51	\$13,657	\$308	417.29%
25	PENN INSURANCE AND ANNUITY COMPANY THE	0.00%	33	6	\$1,896	\$0	\$0	\$123	0.00%
26	PHOENIX LIFE INSURANCE COMPANY	0.00%	36	4	\$134	\$0	\$0	\$52	0.00%
27	PRINCIPAL LIFE INSURANCE COMPANY	1.20%	11	923	\$808,539	\$0	\$140,381	\$72,552	17.36%
28	PROVIDENT LIFE AND ACCIDENT INSURANCE COMF	0.00%	35	1	\$1,430	\$0	\$0	\$90	0.00%
29	PRUDENTIAL INSURANCE COMPANY OF AMERICA T	6.40%	3	22,153	\$4,321,686	\$59,184	\$11,853,448	\$2,254,120	275.65%
30	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	34	35	\$1,540	\$0	\$522,561	\$4,461	33932.53%
31	SECURIAN LIFE INSURANCE COMPANY	0.02%	22	16	\$14,822	\$0	\$0	\$2,172	0.00%
32	SETTLERS LIFE INSURANCE COMPANY	0.00%	37	4	\$0	\$0	\$679	\$67	N/A
33	TIAA-CREF LIFE INSURANCE COMPANY	3.36%	6	21	\$2,267,128	\$0	\$375,000	\$218,401	16.54%
34	TRANSAMERICA FINANCIAL LIFE INSURANCE COMP	0.01%	25	1	\$5,379	\$0	\$0	\$200	0.00%
35	TRANSAMERICA LIFE INSURANCE COMPANY	1.84%	9	2,306	\$1,245,581	\$0	\$1,265,871	\$173,015	101.63%
36	TRANSAMERICA PREMIER LIFE INSURANCE COMPA	0.01%	28	5	\$3,600	\$0	\$1,269,082	\$8,406	35252.28%
37	TRUSTMARK INSURANCE COMPANY	3.03%	7	6,816	\$2,044,924	\$0	\$962,099	\$262,427	47.05%
38	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.28%	14	206	\$186,513	\$0	\$83,017	\$18,945	44.51%
39	VOYA RETIREMENT INSURANCE AND ANNUITY COM	0.09%	16	251	\$64,115	\$0	\$10,396	\$8,806	16.21%
40	WASHINGTON NATIONAL INSURANCE COMPANY	0.01%	27	10	\$3,884	\$0	\$49,330	\$533	1270.08%
41	WILCAC LIFE INSURANCE COMPANY	0.00%	37	41	\$0	\$0	\$5,959	\$3	N/A
TOTAL		100.00%		56,454	\$67,546,946	\$60,805	\$258,151,447	\$8,483,388	382.27%

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP GRADED DEATH BENEFITS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	12	0	\$0	\$0	\$0	\$4,927	N/A
2	CMFG LIFE INSURANCE COMPANY	34.26%	1	2,465	\$3,038,385	\$0	\$1,278,629	\$19,281	42.08%
3	COLONIAL PENN LIFE INSURANCE COMPANY	29.11%	3	8,224	\$2,582,244	\$0	\$1,391,516	\$21,618	53.89%
4	FIDELITY LIFE ASSOCIATION A LEGAL RESERV	0.01%	10	1	\$834	\$0	\$0	\$2	0.00%
5	FIDELITY SECURITY LIFE INSURANCE COMPAN	0.04%	9	9	\$3,338	\$0	\$57,625	\$40	1726.33%
6	GLOBE LIFE AND ACCIDENT INSURANCE COMF	0.06%	8	68	\$5,579	\$0	\$0	\$152	0.00%
7	INVESTORS HERITAGE LIFE INSURANCE COMP	0.01%	11	1	\$824	\$0	\$0	\$12	0.00%
8	LINCOLN HERITAGE LIFE INSURANCE COMPAN	0.30%	6	43	\$27,035	\$0	\$0	\$226	0.00%
9	METROPOLITAN LIFE INSURANCE COMPANY	0.00%	12	0	\$0	\$0	\$13,619,093	\$0	N/A
10	PHYSICIANS LIFE INSURANCE COMPANY	0.31%	5	10	\$27,284	\$0	\$0	\$11	0.00%
11	STONEBRIDGE LIFE INSURANCE COMPANY	31.65%	2	11,927	\$2,806,924	\$0	\$2,571,642	\$60,738	91.62%
12	TRANSAMERICA PREMIER LIFE INSURANCE CC	4.11%	4	1,281	\$364,710	\$0	\$519,801	\$23,136	142.52%
13	UNION FIDELITY LIFE INSURANCE COMPANY	0.14%	7	285	\$12,024	\$0	\$9,888	\$1,109	82.24%
TOTAL		100.00%		24,314	\$8,869,181	\$0	\$19,448,194	\$131,252	219.28%

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP CREDIT LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	2.58%	10	17,776	\$489,648	\$0	\$391,762	\$36,833	80.01%
2	AMERICAN GENERAL LIFE INSURANCE CO	0.51%	16	1,780	\$96,435	\$0	\$107,177	\$10,592	111.14%
3	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	10.46%	5	8,800	\$1,987,504	\$0	\$1,717,575	\$95,488	86.42%
4	AMERICAN MODERN LIFE INSURANCE COMPANY	11.17%	2	17,158	\$2,123,662	\$0	\$844,113	\$143,980	39.75%
5	AMERICAN NATIONAL INSURANCE COMPANY	0.27%	18	548	\$51,075	\$0	\$13,922	\$3,915	27.26%
6	AMERICAN REPUBLIC INSURANCE COMPANY	-0.07%	26	26	-\$13,814	\$0	\$7,424	\$0	-53.74%
7	AMERICAN UNDERWRITERS LIFE INSURANCE COMP	0.03%	25	62	\$5,935	\$0	\$0	\$406	0.00%
8	AMERICAN UNITED LIFE INSURANCE COMPANY	-0.01%	26	45	-\$2,512	\$0	\$21,729	\$457	-865.01%
9	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	29.67%	1	43,953	\$5,639,130	\$0	\$1,147,777	\$386,905	20.35%
10	CENTURION LIFE INSURANCE COMPANY	0.09%	22	260	\$17,484	\$0	\$7,786	\$1,165	44.53%
11	CENTURY LIFE ASSURANCE COMPANY	0.00%	26	3	\$0	\$0	\$0	\$16	N/A
12	CMFG LIFE INSURANCE COMPANY	10.97%	3	30,762	\$2,084,650	\$0	\$1,333,600	\$191,790	63.97%
13	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.17%	19	1,674	\$32,354	\$0	\$1,325	\$2,284	4.10%
14	FINANCIAL AMERICAN LIFE INSURANCE COMPANY	-0.44%	26	2,410	-\$83,586	\$0	\$225,530	\$24,234	-269.82%
15	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.03%	24	2,622	\$6,423	\$0	\$303,664	\$22,491	4727.76%
16	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & /	4.73%	6	16,196	\$899,965	\$0	\$532,561	\$106,619	59.18%
17	LIFE OF THE SOUTH INSURANCE COMPANY	0.95%	13	4,731	\$180,885	\$0	\$27,452	\$13,947	15.18%
18	MERIT LIFE INSURANCE CO	10.55%	4	12,874	\$2,005,224	\$0	\$635,862	\$66,044	31.71%
19	MINNESOTA LIFE INSURANCE COMPANY	3.45%	9	27,088	\$656,576	\$0	\$295,018	\$56,074	44.93%
20	MOUNTAIN LIFE INSURANCE COMPANY	0.67%	15	2,321	\$127,270	\$0	\$28,180	\$12,347	22.14%
21	OLD UNITED LIFE INSURANCE COMPANY	0.31%	17	494	\$59,702	\$0	\$36,341	\$7,097	60.87%
22	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	4.25%	8	1,783	\$807,708	\$0	\$1,647,048	\$42,683	203.92%
23	PEKIN LIFE INSURANCE COMPANY	4.71%	7	4,148	\$895,903	\$0	\$154,314	\$54,917	17.22%
24	PLATEAU INSURANCE COMPANY	2.20%	11	1,379	\$418,943	\$0	\$93,061	\$18,077	22.21%
25	SHELTER LIFE INSURANCE COMPANY	0.04%	23	756	\$8,493	\$0	\$35,372	\$2,002	416.48%
26	SOUTHERN PIONEER LIFE INSURANCE COMPANY	-0.02%	26	18	-\$3,307	\$0	\$0	\$171	0.00%
27	STONEBRIDGE LIFE INSURANCE COMPANY	0.10%	21	2,394	\$19,921	\$0	\$6,395	\$2,010	32.10%
28	TRANSAMERICA LIFE INSURANCE COMPANY	1.74%	12	6,127	\$329,953	\$0	\$223,305	\$26,479	67.68%
29	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.75%	14	1,509	\$143,215	\$0	\$77,822	\$11,095	54.34%
30	ZALE LIFE INSURANCE COMPANY	0.13%	20	1,631	\$23,849	\$0	\$1,328	\$1,395	5.57%
TOTAL		100.00%		211,328	\$19,008,688	\$0	\$9,917,443	\$1,341,513	52.17%

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP VARIABLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLIANZ LIFE AND ANNUITY COMPANY	0.00%	8	1	\$0	\$0	\$3,405	\$0	N/A
2	ALLSTATE LIFE INSURANCE COMPANY	0.00%	8	17	\$0	\$0	\$303,540	\$1,436	N/A
3	AMERICAN NATIONAL INSURANCE COMPANY	0.93%	6	161	\$173,233	\$0	\$10,735	\$3,387	6.20%
4	DELAWARE LIFE INSURANCE COMPANY	-3.30%	8	0	-\$614,833	\$0	\$3,530,446	\$0	-574.21%
5	FIRST ALLMERICA FINANCIAL LIFE INSURANCE CC	0.00%	8	0	\$0	\$0	\$0	\$251	N/A
6	HARTFORD LIFE INSURANCE COMPANY	-0.15%	8	975	-\$28,525	\$0	\$2,249,991	\$696,938	-7887.79%
7	MASSACHUSETTS MUTUAL LIFE INSURANCE COM	4.62%	4	307	\$859,095	\$0	\$0	\$203,354	0.00%
8	METLIFE INSURANCE COMPANY USA	0.00%	8	86	\$0	\$0	\$0	\$7,487	N/A
9	METROPOLITAN LIFE INSURANCE COMPANY	0.00%	8	11,120	\$0	\$0	\$14,930,165	\$11,111,880	N/A
10	MINNESOTA LIFE INSURANCE COMPANY	3.93%	5	165	\$731,708	\$0	\$53,959	\$197,625	7.37%
11	NATIONWIDE LIFE INSURANCE COMPANY	54.66%	1	230	\$10,170,776	\$0	\$0	\$241,057	0.00%
12	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPC	0.00%	8	6,455	\$0	\$0	\$0	\$0	N/A
13	PRUDENTIAL INSURANCE COMPANY OF AMERICA	6.98%	3	6,659	\$1,299,007	\$17,789	\$3,562,895	\$677,541	275.65%
14	SECURIAN LIFE INSURANCE COMPANY	0.01%	7	2	\$2,766	\$0	\$0	\$2,070	0.00%
15	VOYA INSURANCE AND ANNUITY COMPANY	0.00%	8	8	\$0	\$0	\$218,307	\$1,454	N/A
16	ZURICH AMERICAN LIFE INSURANCE COMPANY	32.32%	2	249	\$6,015,058	\$0	\$1,717,000	\$446,558	28.55%
TOTAL		100.00%		26,435	\$18,608,285	\$17,789	\$26,580,443	\$13,591,038	142.94%

2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP ORDINARY ANNUITIES (with life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AETNA LIFE INSURANCE COMPANY	-0.01%	59	8	-\$73,266	\$0	\$7,073,920	\$0	-9655.12%
2	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.00%	59	7	\$0	\$0	\$9,661	\$0	N/A
3	ALLSTATE ASSURANCE COMPANY	0.00%	59	13	\$0	\$0	\$0	\$0	N/A
4	ALLSTATE LIFE INSURANCE COMPANY	0.01%	30	2,133	\$156,618	\$0	\$14,380,160	\$0	9181.68%
5	ALLSTATE LIFE INSURANCE COMPANY OF NEW YOR	0.00%	55	0	\$1,500	\$0	\$89,052	\$0	5936.80%
6	AMERICAN FIDELITY ASSURANCE COMPANY	0.00%	59	17	\$0	\$0	\$146,522	\$0	N/A
7	AMERICAN GENERAL LIFE INSURANCE CO	0.12%	17	4,478	\$1,512,283	\$0	\$9,336,660	\$0	617.39%
8	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	59	3	\$0	\$0	\$25,223	\$0	N/A
9	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.01%	29	27	\$164,011	\$0	\$199,805	\$0	121.82%
10	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	57	294	\$352	\$0	\$5,359,505	\$0	1522586.65%
11	AMERICAN UNDERWRITERS LIFE INSURANCE COMP	0.01%	28	193	\$170,998	\$0	\$318,622	\$0	186.33%
12	AMERICAN UNITED LIFE INSURANCE COMPANY	0.00%	47	406	\$17,377	\$0	\$1,138,861	\$0	6553.84%
13	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	52	120	\$4,919	\$0	\$232,499	\$0	4726.55%
14	AMERITAS LIFE INSURANCE CORP	3.15%	6	2,943	\$39,349,697	\$0	\$35,095,143	\$0	89.19%
15	ASSURITY LIFE INSURANCE COMPANY	0.00%	48	29	\$14,940	\$0	\$39,515	\$0	264.49%
16	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF	0.00%	59	0	\$0	\$0	\$38,503	\$0	N/A
17	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	59	137	\$0	\$0	\$1,359,823	\$0	N/A
18	ATHENE ANNUITY AND LIFE COMPANY	0.00%	44	1,134	\$20,100	\$0	\$846,132	\$0	4209.61%
19	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	59	652	\$0	\$0	\$701,553	\$0	N/A
20	AXA EQUITABLE LIFE INSURANCE COMPANY	0.05%	20	87	\$633,992	\$8,789	\$6,672,127	\$0	1053.79%
21	BANKERS LIFE AND CASUALTY COMPANY	0.00%	59	16	\$0	\$0	\$29,356	\$0	N/A
22	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY	61.05%	1	3,604	\$763,348,621	\$0	\$74,360,090	\$0	9.74%
23	CANADA LIFE ASSURANCE COMPANY	0.00%	59	256	\$0	\$0	\$1,055,176	\$0	N/A
24	CAPITOL LIFE INSURANCE COMPANY	0.00%	59	0	\$0	\$0	\$1,470	\$0	N/A
25	CHARTER NATIONAL LIFE INSURANCE CO	0.00%	59	0	\$0	\$0	\$16,865	\$0	N/A
26	CHURCH LIFE INSURANCE CORPORATION	0.01%	37	18	\$82,579	\$0	\$0	\$0	0.00%
27	CMFG LIFE INSURANCE COMPANY	0.74%	10	132	\$9,310,091	\$0	\$7,725,575	\$0	82.98%
28	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	59	5	\$0	\$0	\$3,966	\$0	N/A
29	CONNECTICUT GENERAL LIFE INS CO	0.00%	59	163	\$0	\$0	\$260,680	\$0	N/A
30	CONSECO LIFE INSURANCE CO	0.00%	59	15	\$0	\$0	\$13,342	\$0	N/A
31	COUNTRY LIFE INSURANCE COMPANY	0.00%	59	23	\$0	\$0	\$135,679	\$0	N/A
32	DELAWARE LIFE INSURANCE COMPANY	0.00%	41	292	\$24,932	\$0	\$630,535	\$0	2529.02%
33	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.00%	56	13	\$600	\$0	\$127,357	\$0	21226.17%
34	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.00%	59	37	\$0	\$0	\$0	\$0	N/A
35	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.14%	16	5,904	\$1,747,408	\$0	\$8,169,943	\$0	467.55%
36	FIRST BERKSHIRE HATHAWAY LIFE INSURANCE COM	3.71%	5	260	\$46,440,809	\$0	\$3,663,662	\$0	7.89%
37	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.01%	36	318	\$84,438	\$0	\$614,070	\$0	727.24%
38	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.00%	59	8	\$0	\$0	\$16,637	\$0	N/A
39	GENWORTH LIFE INSURANCE COMPANY	0.00%	43	199	\$20,578	\$0	\$1,573,967	\$0	7648.79%
40	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	46	155	\$18,374	\$0	\$170,670	\$0	928.87%
41	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	59	7	\$0	\$0	\$0	\$0	N/A
42	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN'	10.30%	2	59,086	\$128,719,219	\$0	\$182,852	\$0	0.14%
43	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.05%	21	0	\$609,711	\$0	\$0	\$0	0.00%
44	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	59	0	\$0	\$0	\$23,179	\$0	N/A
45	HARTFORD LIFE INSURANCE COMPANY	0.00%	39	740	\$41,392	\$0	\$4,567,952	\$0	11035.83%
46	HORACE MANN LIFE INSURANCE COMPANY	0.00%	53	6	\$4,101	\$0	\$32,600	\$0	794.93%
47	INVESTORS LIFE INSURANCE COMPANY OF NORTH A	0.00%	59	7	\$0	\$0	\$0	\$0	N/A
48	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.01%	32	504	\$136,734	\$0	\$1,379,710	\$0	1009.05%
49	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.06%	19	3,876	\$711,666	\$105,030	\$24,434,117	\$0	3448.13%
50	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	51	100	\$6,473	\$0	\$258,470	\$0	3993.05%
51	LINCOLN BENEFIT LIFE COMPANY	0.00%	59	28	\$0	\$0	\$185,623	\$0	N/A
52	LINCOLN NATIONAL LIFE INSURANCE COMPANY	1.04%	9	3,236	\$12,982,315	\$0	\$4,791,199	\$0	36.91%
53	MANHATTAN LIFE INSURANCE COMPANY	0.00%	59	5	\$0	\$0	\$1,739	\$0	N/A
54	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	0.26%	13	2,087	\$3,219,844	\$0	\$7,853,458	\$0	243.91%
55	METLIFE INSURANCE COMPANY USA	0.04%	22	902	\$495,579	\$0	\$13,884,873	\$0	2801.75%
56	METROPOLITAN LIFE INSURANCE COMPANY	6.75%	3	6,404	\$84,450,525	\$0	\$49,586,040	\$0	58.72%
57	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	50	180	\$10,311	\$0	\$959,362	\$0	9304.26%
58	MINNESOTA LIFE INSURANCE COMPANY	0.00%	59	972	\$0	\$0	\$209,957	\$0	N/A
59	MONY LIFE INSURANCE COMPANY	0.00%	59	39	\$0	\$0	\$40,320	\$0	N/A
60	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.02%	26	182	\$301,941	\$0	\$278,268	\$0	92.16%
61	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.01%	35	566	\$114,626	\$0	\$6,330,040	\$0	5522.34%
62	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	59	263	\$0	\$0	\$868,140	\$0	N/A
63	NEW YORK LIFE INSURANCE AND ANNUITY CORP	0.22%	14	303	\$2,812,862	\$0	\$1,873,784	\$0	66.61%
64	NEW YORK LIFE INSURANCE COMPANY	0.04%	23	7,441	\$493,133	\$0	\$12,803,127	\$0	2596.28%
65	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH	0.00%	59	13	\$0	\$0	\$165,569	\$0	N/A
66	PACIFIC LIFE INSURANCE COMPANY	0.09%	18	2,595	\$1,068,400	\$0	\$2,632,648	\$0	246.41%
67	PARKER CENTENNIAL ASSURANCE COMPANY	0.00%	59	0	\$0	\$0	\$38,346	\$0	N/A
68	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	59	22	\$0	\$0	\$12,652	\$0	N/A
69	PEKIN LIFE INSURANCE COMPANY	0.00%	49	111	\$14,346	\$0	\$0	\$0	0.00%
70	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.00%	59	46	\$0	\$0	\$595,540	\$0	N/A

2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP ORDINARY ANNUITIES (with life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
71	PHOENIX LIFE INSURANCE COMPANY	0.00%	54	5	\$2,400	\$0	\$964,080	\$0	40170.00%
72	PRINCIPAL LIFE INSURANCE COMPANY	0.20%	15	98,962	\$2,440,565	\$2,119	\$12,470,630	\$0	511.06%
73	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	59	1	\$0	\$0	\$0	\$0	N/A
74	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP/	0.00%	59	956	\$0	\$0	\$2,505,220	\$0	N/A
75	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPOR/	0.00%	59	2	\$0	\$0	\$0	\$0	N/A
76	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	2.71%	7	3,286	\$33,927,525	\$39,872	\$64,246,125	\$0	189.48%
77	PRUDENTIAL RETIREMENT INSURANCE AND ANNUIT	0.01%	34	0	\$123,241	\$0	\$1,792,437	\$0	1454.42%
78	RELIANCE STANDARD LIFE INSURANCE COMPANY	0.00%	59	0	\$0	\$0	\$81,736	\$0	N/A
79	RELIASTAR LIFE INSURANCE COMPANY	0.01%	33	626	\$135,538	\$0	\$1,130,508	\$0	834.09%
80	RIVERSOURCE LIFE INSURANCE COMPANY	0.03%	25	413	\$334,989	\$0	\$1,060,172	\$0	316.48%
81	SAGICOR LIFE INSURANCE COMPANY	0.00%	59	1	\$0	\$0	\$186,306	\$0	N/A
82	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	59	2	\$0	\$0	\$0	\$0	N/A
83	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.71%	11	1,590	\$8,915,414	\$0	\$10,327,716	\$0	115.84%
84	STANDARD INSURANCE COMPANY	0.00%	59	4	\$0	\$0	\$7,278	\$0	N/A
85	SUN LIFE ASSURANCE COMPANY OF CANADA	0.00%	59	0	\$0	\$0	\$103,515	\$0	N/A
86	SYMETRA LIFE INSURANCE COMPANY	0.00%	38	90	\$44,390	\$0	\$316,643	\$0	713.32%
87	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	6.04%	4	25,231	\$75,518,758	\$6,952,366	\$34,118,564	\$0	54.39%
88	TEXAS LIFE INSURANCE COMPANY	0.00%	59	0	\$0	\$0	\$4,845	\$0	N/A
89	THE RELIABLE LIFE INSURANCE COMPANY	0.00%	59	0	\$0	\$0	\$177,457	\$0	N/A
90	TRANSAMERICA FINANCIAL LIFE INSURANCE COMP/	0.00%	42	1	\$23,267	\$0	\$155,799	\$0	669.61%
91	TRANSAMERICA LIFE INSURANCE COMPANY	0.02%	27	601	\$248,247	\$0	\$11,738,095	\$0	4728.39%
92	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.01%	31	999	\$150,967	\$0	\$4,713,395	\$0	3122.14%
93	UNION SECURITY INSURANCE COMPANY	0.00%	45	6	\$20,000	\$0	\$0	\$0	0.00%
94	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	59	1	\$0	\$0	\$2,000	\$0	N/A
95	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.27%	12	901	\$3,370,453	\$0	\$2,853,865	\$0	84.67%
96	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.00%	59	501	\$0	\$0	\$1,602,692	\$0	N/A
97	UNITED TEACHER ASSOCIATES INSURANCE COMP/	0.00%	40	4	\$37,200	\$0	\$0	\$0	0.00%
98	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	59	33	\$0	\$0	\$169,921	\$0	N/A
99	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.04%	24	217	\$473,859	\$0	\$692,259	\$0	146.09%
100	VOYA RETIREMENT INSURANCE AND ANNUITY COMF	2.02%	8	1,207	\$25,290,166	\$0	\$49,798,311	\$0	196.91%
101	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	59	20	\$0	\$0	\$0	\$0	N/A
102	WESTERN AND SOUTHERN LIFE INSURANCE COMPA	0.00%	59	0	\$0	\$0	\$1,035,723	\$0	N/A
103	WILCAC LIFE INSURANCE COMPANY	0.00%	59	185	\$0	\$0	\$239,273	\$0	N/A
104	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.00%	58	40	\$140	\$0	\$0	\$0	0.00%
TOTAL		100.00%		249,705	\$1,250,302,248	\$7,108,176	\$518,116,456	\$0	42.01%

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP VARIABLE ANNUITIES**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLSTATE ASSURANCE COMPANY	0.00%	21	0	\$0	\$0	\$19,479	\$0	N/A
2	ALLSTATE LIFE INSURANCE COMPANY	0.01%	18	1,330	\$84,891	\$0	\$18,334,504	\$0	21597.70%
3	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	21	0	\$0	\$0	\$39,524	\$0	N/A
4	AMERICAN GENERAL LIFE INSURANCE CO	60.98%	1	720	\$508,639,423	\$0	\$140,622,901	\$0	27.65%
5	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	21	10	\$0	\$0	\$1,346	\$0	N/A
6	AMERICAN NATIONAL INSURANCE COMPANY	0.56%	10	54	\$4,675,565	\$0	\$3,871,978	\$0	82.81%
7	AMERICAN UNITED LIFE INSURANCE COMPANY	12.70%	2	22,420	\$105,963,734	\$0	\$138,432,449	\$0	130.64%
8	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.00%	21	68	\$0	\$0	\$133,879	\$0	N/A
9	AXA EQUITABLE LIFE INSURANCE COMPANY	2.30%	7	18,894	\$19,151,137	\$0	\$162,499,882	\$0	848.51%
10	DELAWARE LIFE INSURANCE COMPANY	0.47%	11	3,905	\$3,952,661	\$0	\$54,777,868	\$0	1385.85%
11	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMPANY	0.00%	21	2	\$0	\$0	\$401,484	\$0	N/A
12	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.19%	13	21	\$1,552,139	\$0	\$0	\$0	0.00%
13	INVESTORS LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	21	1	\$0	\$0	\$0	\$0	N/A
14	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.07%	15	46	\$593,689	\$0	\$2,645,704	\$0	445.64%
15	LINCOLN NATIONAL LIFE INSURANCE COMPANY	3.88%	4	57	\$32,393,685	\$0	\$25,305,571	\$0	78.12%
16	METROPOLITAN LIFE INSURANCE COMPANY	0.66%	9	5,005	\$5,466,832	\$0	\$3,209,910	\$0	58.72%
17	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	20	110	\$6,301	\$0	\$586,277	\$0	9304.51%
18	MINNESOTA LIFE INSURANCE COMPANY	0.00%	21	238	\$0	\$0	\$39,426,820	\$0	N/A
19	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.04%	17	913	\$311,916	\$0	\$2,476,572	\$0	793.99%
20	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	0.00%	21	0	\$0	\$2,897	\$0	\$0	N/A
21	PHILADELPHIA FINANCIAL LIFE ASSURANCE COMPANY	2.84%	5	2	\$23,700,000	\$0	\$0	\$0	0.00%
22	PRINCIPAL LIFE INSURANCE COMPANY	0.00%	21	36	\$0	\$0	\$131,109	\$0	N/A
23	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	21	11	\$0	\$0	\$21,909	\$0	N/A
24	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.18%	14	123	\$1,482,318	\$0	\$1,435,591	\$0	96.85%
25	SYMETRA LIFE INSURANCE COMPANY	0.04%	16	122	\$339,157	\$0	\$980,564	\$0	289.12%
26	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	2.14%	8	5,969	\$17,864,441	\$0	\$9,541,213	\$0	53.41%
27	TRANSAMERICA LIFE INSURANCE COMPANY	-0.02%	21	264	-\$130,200	\$0	\$2,940,964	\$0	-2258.80%
28	VARIABLE ANNUITY LIFE INSURANCE COMPANY	2.50%	6	9,535	\$20,866,021	\$0	\$30,483,117	\$0	146.09%
29	VOYA INSURANCE AND ANNUITY COMPANY	0.25%	12	6,030	\$2,122,695	\$0	\$95,187,011	\$0	4484.25%
30	VOYA RETIREMENT INSURANCE AND ANNUITY COMPANY	10.19%	3	40,042	\$85,013,099	\$0	\$85,153,670	\$0	100.17%
31	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.00%	19	566	\$18,620	\$0	\$2,119,080	\$0	11380.67%
TOTAL		100.00%		116,494	\$834,068,124	\$2,897	\$820,780,376	\$0	98.41%

2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MODIFIED GUARANTEED ANNUITIES

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY	0.00%	5	250	\$0	\$0	\$15,817,374	\$0	N/A
2	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	5	17	\$0	\$0	\$39,305	\$0	N/A
3	LINCOLN BENEFIT LIFE COMPANY	5.64%	2	436	\$174,892	\$0	\$6,233,828	\$0	3564.39%
4	PROTECTIVE LIFE AND ANNUITY INSURANCE COM	0.00%	5	0	\$0	\$0	\$63,715	\$0	N/A
5	PROTECTIVE LIFE INSURANCE COMPANY	88.31%	1	1,147	\$2,740,580	\$0	\$6,003	\$0	0.22%
6	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	5	10	\$0	\$0	\$124,094	\$0	N/A
7	TRANSAMERICA ADVISORS LIFE INSURANCE COM	0.00%	5	1	\$0	\$0	\$1,080	\$0	N/A
8	VOYA INSURANCE AND ANNUITY COMPANY	1.52%	4	134	\$47,172	\$0	\$0	\$0	0.00%
9	VOYA RETIREMENT INSURANCE AND ANNUITY CO	4.53%	3	3	\$140,571	\$0	\$0	\$0	0.00%
TOTAL		100.00%		1,998	\$3,103,215	\$0	\$22,285,399	\$0	718.14%

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP EQUITY INDEXED ANNUITIES**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY	0.00%	10	10	\$0	\$0	\$386,361	\$0	N/A
2	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	10	54	\$0	\$0	\$467,806	\$0	N/A
3	ATHENE ANNUITY AND LIFE COMPANY	81.12%	1	122	\$8,824,482	\$0	\$6,346,663	\$0	71.92%
4	EQUITRUST LIFE INSURANCE COMPANY	0.50%	7	0	\$54,564	\$0	\$234,587	\$0	429.93%
5	FIDELITY & GUARANTY LIFE INSURANCE COM	0.00%	10	0	\$0	\$0	\$21,960	\$0	N/A
6	FORETHOUGHT LIFE INSURANCE COMPANY	11.79%	2	1	\$1,283,000	\$0	\$52,412	\$0	4.09%
7	JACKSON NATIONAL LIFE INSURANCE COMPA	0.00%	10	53	\$0	\$0	\$494,097	\$0	N/A
8	LAFAYETTE LIFE INSURANCE COMPANY THE	0.13%	8	1	\$14,404	\$0	\$1,285	\$0	8.92%
9	LIFE INSURANCE COMPANY OF THE SOUTHW	0.58%	5	78	\$62,858	\$0	\$70,500	\$0	112.16%
10	LINCOLN BENEFIT LIFE COMPANY	0.00%	10	0	\$0	\$0	\$2,100	\$0	N/A
11	MIDLAND NATIONAL LIFE INSURANCE COMPA	1.32%	4	2,509	\$143,722	\$0	\$13,372,436	0	9304.38%
12	NATIONAL WESTERN LIFE INSURANCE COMPA	3.94%	3	272	\$429,000	\$0	\$1,183,167	0	275.80%
13	VOYA INSURANCE AND ANNUITY COMPANY	0.54%	6	168	\$59,141	\$0	\$1,977,056	\$0	3342.95%
14	WASHINGTON NATIONAL INSURANCE COMPAN	0.06%	9	56	\$6,950	\$0	\$92,705	\$0	1333.88%
TOTAL		100.00%		3,324	\$10,878,121	\$0	\$24,703,135	0	227.09%

2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP DEPOSIT-TYPE FUNDS
(including variable contracts without life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.00%	24	0	\$10,827	\$0	\$0	\$0	0.00%
2	AETNA LIFE INSURANCE COMPANY	0.72%	9	5	\$6,533,058	\$0	\$0	\$0	0.00%
3	ALLSTATE LIFE INSURANCE COMPANY	0.00%	30	66	\$0	\$0	-\$676,127	\$0	N/A
4	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	30	9	\$0	\$0	\$0	\$0	N/A
5	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	30	3	\$0	\$0	\$15,354	\$0	N/A
6	AMERICAN NATIONAL INSURANCE COMPANY	0.07%	16	105	\$636,389	\$0	\$1,243,177	\$0	195.35%
7	AMERICAN UNITED LIFE INSURANCE COMPANY	0.01%	20	59	\$47,978	\$0	\$200,383	\$0	417.66%
8	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	21	11	\$32,771	\$0	\$0	\$0	0.00%
9	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY	48.04%	1	4,682	\$435,364,566	\$0	\$20,019,625	\$0	4.60%
10	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	27	19	\$3,998	\$0	\$0	\$0	0.00%
11	CMFG LIFE INSURANCE COMPANY	0.00%	25	1	\$10,046	\$0	\$0	\$0	0.00%
12	CONNECTICUT GENERAL LIFE INS CO	0.00%	22	89	\$32,094	\$0	\$0	\$0	0.00%
13	COUNTRY LIFE INSURANCE COMPANY	0.00%	26	27	\$9,644	\$0	\$0	\$0	0.00%
14	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.05%	17	94	\$497,312	\$0	\$0	\$0	0.00%
15	FIRST BERKSHIRE HATHAWAY LIFE INSURANCE COM	4.66%	4	297	\$42,260,841	\$0	\$609,309	\$0	1.44%
16	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.11%	14	537	\$985,818	\$0	\$0	\$0	0.00%
17	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN'	0.30%	11	2	\$2,752,600	\$0	\$0	\$0	0.00%
18	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.00%	23	7	\$28,914	\$0	\$0	\$0	0.00%
19	HARTFORD LIFE INSURANCE COMPANY	4.26%	5	8,166	\$38,581,710	\$0	\$0	\$0	0.00%
20	INDEPENDENT ORDER OF FORESTERS THE	0.00%	28	2	\$624	\$0	\$0	\$0	0.00%
21	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	30	2	\$0	\$0	\$0	\$0	N/A
22	KANSAS CITY LIFE INSURANCE COMPANY	0.10%	15	5	\$902,060	\$0	\$955,708	\$0	105.95%
23	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	30	0	\$0	\$0	\$52,709	\$0	N/A
24	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.00%	30	274	\$0	\$0	\$211,873	\$0	N/A
25	LINCOLN BENEFIT LIFE COMPANY	0.00%	30	32	\$0	\$0	\$273,397	\$0	N/A
26	METLIFE INSURANCE COMPANY USA	0.23%	12	0	\$2,063,419	\$0	\$0	\$0	0.00%
27	METROPOLITAN LIFE INSURANCE COMPANY	0.04%	18	0	\$380,298	\$0	\$0	\$0	0.00%
28	NEW YORK LIFE INSURANCE COMPANY	1.43%	7	0	\$12,996,440	\$0	\$1,464,742	\$0	11.27%
29	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	29	7	\$348	\$0	\$0	\$0	0.00%
30	PAUL REVERE VARIABLE ANNUITY INSURANCE COM	0.00%	30	5	\$0	\$0	\$0	\$0	N/A
31	PHOENIX LIFE INSURANCE COMPANY	0.00%	30	3,495	\$0	\$0	\$0	\$0	N/A
32	PRINCIPAL LIFE INSURANCE COMPANY	27.94%	2	98,962	\$253,195,080	\$0	\$0	\$0	0.00%
33	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP/	0.00%	30	1	\$0	\$0	\$0	\$0	N/A
34	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.37%	10	0	\$3,311,700	\$0	\$4,339,550	\$0	131.04%
35	PRUDENTIAL RETIREMENT INSURANCE AND ANNUIT	8.38%	3	0	\$75,902,511	\$0	\$61,324,363	\$0	80.79%
36	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	30	0	\$0	\$0	\$68,601	\$0	N/A
37	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	30	1	\$0	\$0	\$0	\$0	N/A
38	SUN LIFE ASSURANCE COMPANY OF CANADA	0.12%	13	2	\$1,068,000	\$0	\$0	\$0	0.00%
39	SYMETRA LIFE INSURANCE COMPANY	0.00%	30	1	\$0	\$0	\$0	\$0	N/A
40	TRANSAMERICA LIFE INSURANCE COMPANY	0.93%	8	14	\$8,421,170	\$0	\$0	\$0	0.00%
41	UNITED OF OMAHA LIFE INSURANCE COMPANY	2.20%	6	75	\$19,894,480	\$0	\$0	\$0	0.00%
42	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	30	28	\$0	\$0	\$0	\$0	N/A
43	VOYA RETIREMENT INSURANCE AND ANNUITY COMF	0.04%	19	130	\$367,701	\$0	\$0	\$0	0.00%
TOTAL		100.00%		117,215	\$906,292,397	\$0	\$90,102,664	\$0	9.94%

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP OTHER CONSIDERATIONS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AXA EQUITABLE LIFE INSURANCE COMPANY	0.01%	21	1,188	\$137,825	\$0	\$10,404,755	\$0	7549.25%
2	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.03%	17	261	\$280,110	\$0	\$0	\$0	0.00%
3	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.02%	20	0	\$154,172	\$0	\$0	\$0	0.00%
4	HARTFORD LIFE INSURANCE COMPANY	1.72%	12	8,842	\$16,764,477	\$0	\$49,329,892	\$0	294.25%
5	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	23.72%	1	746	\$231,229,446	\$0	\$262,911,106	\$0	113.70%
6	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	10.67%	3	26,521	\$104,024,648	\$0	\$157,019,097	\$0	150.94%
7	METLIFE INSURANCE COMPANY USA	0.28%	14	0	\$2,720,794	\$0	\$0	\$0	0.00%
8	METROPOLITAN LIFE INSURANCE COMPANY	1.48%	13	0	\$14,423,500	\$0	\$417,244,769	\$0	2892.81%
9	MINNESOTA LIFE INSURANCE COMPANY	1.91%	11	2,379	\$18,649,608	\$0	\$0	\$0	0.00%
10	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	2.83%	9	248	\$27,621,291	\$0	\$34,649,562	\$0	125.45%
11	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPA	0.02%	19	97	\$159,619	\$0	\$1,484,069	\$0	929.76%
12	NATIONWIDE LIFE INSURANCE COMPANY	4.51%	7	19,393	\$44,003,538	\$0	\$56,866,466	\$0	129.23%
13	NEW YORK LIFE INSURANCE COMPANY	9.08%	5	0	\$88,499,959	\$0	\$11,623,770	\$0	13.13%
14	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAI	0.00%	23	2	\$20,613	\$0	\$10,036	\$0	48.69%
15	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.18%	15	889	\$1,750,755	\$0	\$3,901,970	\$0	222.87%
16	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.00%	24	5	\$0	\$0	\$0	\$0	N/A
17	PHYSICIANS LIFE INSURANCE COMPANY	0.00%	24	0	\$0	\$0	\$22,375	\$0	N/A
18	PRINCIPAL LIFE INSURANCE COMPANY	0.00%	22	98,962	\$31,214	\$0	\$0	\$0	0.00%
19	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	2.33%	10	946	\$22,675,269	\$0	\$22,675,269	\$0	100.00%
20	PRUDENTIAL RETIREMENT INSURANCE AND ANNUIT	0.02%	18	0	\$197,961	\$0	\$0	\$0	0.00%
21	STANDARD INSURANCE COMPANY	9.66%	4	5,031	\$94,157,814	\$0	\$62,522,958	\$0	66.40%
22	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPA	22.89%	2	68	\$223,070,521	\$0	\$125,645,865	\$0	56.33%
23	TRANSAMERICA LIFE INSURANCE COMPANY	5.17%	6	145	\$50,374,168	\$0	\$37,831,809	\$0	75.10%
24	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.14%	16	2	\$1,410,625	\$0	\$0	\$0	0.00%
25	VOYA RETIREMENT INSURANCE AND ANNUITY COMF	3.32%	8	1	\$32,370,632	\$0	\$56,387,073	\$0	174.19%
TOTAL		100.00%		165,726	\$974,728,559	\$0	\$1,310,530,841	\$0	134.45%

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.00%	119	994	\$170,721	\$0	\$20,000	\$18,329	11.72%
2	5 STAR LIFE INSURANCE COMPANY	0.03%	75	25,311	\$1,398,156	\$0	\$1,009,048	\$963,268	72.17%
3	AAA LIFE INSURANCE COMPANY	0.06%	61	5,539	\$2,936,759	\$0	\$1,712,906	\$641,644	58.33%
4	AETNA LIFE INSURANCE COMPANY	0.27%	34	21,967	\$12,402,168	\$0	\$13,210,565	\$1,950,224	106.52%
5	ALLIANZ LIFE AND ANNUITY COMPANY	0.00%	213	1	\$0	\$0	\$3,405	\$0	N/A
6	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	189	2	\$2,240	\$0	\$0	\$100	0.00%
7	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.00%	142	14	\$32,615	\$0	\$90,827	\$1,398	278.48%
8	ALLSTATE ASSURANCE COMPANY	0.00%	213	13	\$0	\$0	\$19,479	\$0	N/A
9	ALLSTATE LIFE INSURANCE COMPANY	0.02%	85	5,595	\$929,563	\$0	\$49,233,419	\$41,061	5296.40%
10	ALLSTATE LIFE INSURANCE COMPANY OF NEW YOR	0.00%	194	0	\$1,500	\$0	\$128,576	\$0	8571.73%
11	AMALGAMATED LIFE INSURANCE COMPANY	0.01%	107	8,471	\$297,127	\$0	\$317,628	\$449,499	106.90%
12	AMERICAN AMICABLE LIFE INSURANCE COMPANY O	0.00%	136	141	\$41,350	\$0	\$43,741	\$3,434	105.78%
13	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.01%	95	17,784	\$545,917	\$0	\$419,041	\$43,064	76.76%
14	AMERICAN EQUITY INVESTMENT LIFE INSURANCE C	0.00%	153	320	\$20,069	\$0	\$25,000	\$4,246	124.57%
15	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	0.00%	155	92	\$18,888	\$0	\$12,000	\$1,842	63.53%
16	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.01%	94	1,718	\$561,434	\$138,346	\$446,000	\$143,979	104.08%
17	AMERICAN FIDELITY ASSURANCE COMPANY	0.00%	168	85	\$10,553	\$0	\$146,522	\$1,227	1388.44%
18	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.00%	213	0	\$0	\$0	\$0	\$25,434	N/A
19	AMERICAN GENERAL LIFE INSURANCE CO	11.09%	2	7,077	\$511,689,839	\$0	\$151,292,382	\$488,593	29.57%
20	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.04%	72	8,807	\$1,991,453	\$0	\$1,717,575	\$95,690	86.25%
21	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.01%	93	3,178	\$673,881	\$0	\$108,766	\$98,876	16.14%
22	AMERICAN INCOME LIFE INSURANCE CO	0.00%	174	265	\$7,248	\$0	\$17,500	\$250	241.45%
23	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	213	33	\$0	\$0	\$81,228	\$0	N/A
24	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.13%	46	7,708	\$6,082,670	\$0	\$3,319,390	\$38,280	54.57%
25	AMERICAN MODERN LIFE INSURANCE COMPANY	0.05%	69	17,158	\$2,123,662	\$0	\$844,113	\$143,980	39.75%
26	AMERICAN NATIONAL INSURANCE COMPANY	0.16%	41	5,268	\$7,576,216	\$3,200	\$11,603,497	\$480,865	153.20%
27	AMERICAN NATIONAL LIFE INSURANCE COMPANY OI	0.00%	205	2	\$362	\$0	\$0	\$36	0.00%
28	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	213	26	-\$13,814	\$0	\$7,424	\$0	-53.74%
29	AMERICAN UNDERWRITERS LIFE INSURANCE COMP	0.06%	62	5,000	\$2,918,020	\$0	\$318,622	\$245,819	10.92%
30	AMERICAN UNITED LIFE INSURANCE COMPANY	2.33%	12	32,301	\$107,423,305	\$0	\$140,468,339	\$681,760	130.76%
31	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	149	146	\$21,696	\$0	\$237,847	\$3,458	1096.27%
32	AMERITAS LIFE INSURANCE CORP	0.85%	22	2,943	\$39,349,697	\$0	\$35,095,143	\$0	89.19%
33	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.00%	213	68	\$0	\$0	\$133,879	\$0	N/A
34	ANTHEM LIFE INSURANCE COMPANY	0.17%	40	68,622	\$7,902,875	\$0	\$4,843,417	\$2,761,569	61.29%
35	ASSURITY LIFE INSURANCE COMPANY	0.00%	145	42	\$24,912	\$0	\$39,515	\$188	158.62%
36	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF	0.00%	213	0	\$0	\$0	\$38,503	\$0	N/A
37	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	111	703	\$205,858	\$0	\$1,548,384	\$23,584	752.16%
38	ATHENE ANNUITY AND LIFE COMPANY	0.19%	39	1,259	\$8,853,677	\$0	\$7,192,795	\$6,244	81.24%
39	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	169	677	\$10,325	\$0	\$701,553	\$792	6794.70%
40	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	213	201	\$0	\$0	\$0	\$7,269	N/A
41	AUTO OWNERS LIFE INSURANCE COMPANY	0.00%	165	60	\$13,361	\$0	\$0	\$0	0.00%
42	AXA EQUITABLE LIFE INSURANCE COMPANY	0.43%	30	20,169	\$19,922,954	\$8,789	\$179,576,764	\$0	901.40%
43	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	207	3	\$265	\$0	\$0	\$85	0.00%
44	BANKERS LIFE AND CASUALTY COMPANY	0.00%	213	16	\$0	\$0	\$31,356	\$0	N/A
45	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY	25.98%	1	8,286	\$1,198,713,187	\$0	\$94,379,715	\$0	7.87%
46	BEST LIFE AND HEALTH INSURANCE COMPANY	0.00%	211	7	\$140	\$0	\$0	\$175	0.00%
47	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.00%	140	270	\$34,610	\$0	\$3,000	\$5,801	8.67%
48	CANADA LIFE ASSURANCE COMPANY	0.00%	185	257	\$2,974	\$0	\$1,065,501	\$30	35827.20%
49	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.00%	213	127	\$0	\$0	\$71,493	\$824	N/A
50	CAPITOL LIFE INSURANCE COMPANY	0.00%	213	0	\$0	\$0	\$1,470	\$0	N/A
51	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.12%	48	44,015	\$5,633,473	\$0	\$1,147,777	\$387,917	20.37%
52	CENTURION LIFE INSURANCE COMPANY	0.00%	158	260	\$17,484	\$0	\$7,786	\$1,165	44.53%
53	CENTURY LIFE ASSURANCE COMPANY	0.00%	213	3	\$0	\$0	\$0	\$16	N/A
54	CHARTER NATIONAL LIFE INSURANCE CO	0.00%	213	38	\$0	\$0	\$16,865	\$1,531	N/A
55	CHURCH LIFE INSURANCE CORPORATION	0.01%	109	416	\$258,321	\$0	\$258,000	\$18,245	99.88%
56	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	176	38	\$5,748	\$0	\$0	\$376	0.00%
57	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	213	3	\$0	\$0	\$892,800	\$0	N/A
58	CITIZENS SECURITY LIFE INS CO	0.00%	192	2	\$1,537	\$0	\$0	\$269	0.00%
59	CMFG LIFE INSURANCE COMPANY	0.35%	31	42,451	\$16,311,485	\$0	\$11,168,773	\$437,320	68.47%
60	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.00%	116	673	\$180,548	\$0	\$175,000	\$44,844	96.93%
61	COLONIAL PENN LIFE INSURANCE COMPANY	0.08%	57	10,622	\$3,566,753	\$0	\$2,014,753	\$53,911	56.49%
62	COLUMBIAN LIFE INSURANCE COMPANY	0.00%	159	1	\$17,481	\$0	\$14,500	\$325	82.95%
63	COMBINED INSURANCE CO OF AMERICA	0.00%	123	590	\$131,250	\$0	\$55,327	\$13,408	42.15%
64	COMPANION LIFE INSURANCE COMPANY	0.00%	117	58	\$176,054	\$0	\$112,000	\$65,243	63.62%
65	CONNECTICUT GENERAL LIFE INS CO	0.06%	64	4,207	\$2,568,489	\$0	\$4,398,469	\$381,536	171.25%
66	CONSECO LIFE INSURANCE CO	0.00%	213	31	\$0	\$0	\$13,342	\$153	N/A
67	CONSTITUTION LIFE INSURANCE COMPANY	0.00%	213	0	\$0	\$0	\$0	-\$32	N/A
68	CONTINENTAL AMERICAN INSURANCE COMPANY	0.00%	113	1,018	\$185,429	\$0	\$4,313	\$20,046	2.33%
69	COUNTRY LIFE INSURANCE COMPANY	0.00%	121	58	\$164,940	\$0	\$352,999	\$276	214.02%
70	DEARBORN NATIONAL LIFE INSURANCE COMPANY	0.10%	53	25,502	\$4,502,799	\$0	\$2,539,750	\$1,556,931	56.40%

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
71	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	213	1	\$0	\$0	\$0	\$0	N/A
72	DELAWARE LIFE INSURANCE COMPANY	0.07%	58	4,197	\$3,362,760	\$0	\$58,938,849	\$0	1752.69%
73	EMC NATIONAL LIFE COMPANY	0.02%	92	6,733	\$803,675	\$0	\$686,001	\$607,289	85.36%
74	EPIC LIFE INSURANCE COMPANY THE	0.00%	154	111	\$19,040	\$0	\$0	\$3,414	0.00%
75	EQUITRUST LIFE INSURANCE COMPANY	0.00%	133	0	\$54,564	\$0	\$234,587	\$0	429.93%
76	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.00%	178	5	\$4,240	\$0	\$0	\$353	0.00%
77	FARM BUREAU LIFE INSURANCE COMPANY OF MISSI	0.01%	100	650	\$408,331	\$0	\$213,000	\$50,359	52.16%
78	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.00%	213	6	\$0	\$0	\$0	\$391,550	N/A
79	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.00%	170	13	\$10,128	\$0	\$136,035	\$0	1343.16%
80	FEDERATED LIFE INSURANCE COMPANY	0.01%	103	2,462	\$353,513	\$0	\$42,500	\$50,420	12.02%
81	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.00%	213	37	\$0	\$0	\$21,960	\$0	N/A
82	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.01%	110	366	\$234,133	\$0	\$50,000	\$16,179	21.36%
83	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.08%	56	17,652	\$3,633,336	\$0	\$9,209,103	\$671,515	253.46%
84	FINANCIAL AMERICAN LIFE INSURANCE COMPANY	0.00%	213	2,410	\$83,586	\$0	\$225,530	\$24,234	-269.82%
85	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMI	0.00%	213	2	\$0	\$0	\$401,484	\$251	N/A
86	FIRST BERKSHIRE HATHAWAY LIFE INSURANCE COM	1.92%	15	557	\$88,701,650	\$0	\$4,272,970	\$0	4.82%
87	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.00%	188	4	\$2,282	\$0	\$1,100	\$170	48.20%
88	FORETHOUGHT LIFE INSURANCE COMPANY	0.13%	45	15,684	\$6,090,016	\$0	\$5,708,180	\$75,809	93.73%
89	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.02%	78	914	\$1,097,080	\$0	\$663,484	\$146	60.48%
90	GENWORTH LIFE AND ANNUITY INSURANCE COMPAI	0.00%	125	9	\$95,061	\$0	\$165,045	\$1,087	173.62%
91	GENWORTH LIFE INSURANCE COMPANY	0.01%	104	267	\$336,704	\$0	\$2,248,289	\$45,305	667.73%
92	GERBER LIFE INSURANCE COMPANY	0.00%	135	254	\$43,560	\$0	\$19,630	\$555	45.06%
93	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.27%	33	87,730	\$12,675,632	\$0	\$7,536,911	\$1,073,613	59.46%
94	GOLDEN RULE INSURANCE COMPANY	0.00%	114	707	\$183,048	\$0	\$100,000	\$71,851	54.63%
95	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANC	0.00%	213	0	\$5,722	\$0	\$0	\$0	0.00%
96	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	156	206	\$18,374	\$0	\$209,825	\$240	1141.97%
97	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	197	8	\$1,183	\$0	\$942	\$300	79.63%
98	GREAT WESTERN INSURANCE COMPANY	0.02%	86	1,863	\$892,475	\$0	\$661,473	\$8,572	74.12%
99	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN'	2.88%	9	60,338	\$133,043,417	\$0	\$10,737,171	\$837,287	8.07%
100	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	163	2,623	\$16,150	\$0	\$303,664	\$22,531	1880.27%
101	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.05%	66	41	\$2,363,424	\$0	\$4,384,288	\$3,464	185.51%
102	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.35%	32	159,819	\$16,120,544	\$0	\$11,305,015	\$7,936,629	70.13%
103	HARTFORD LIFE AND ACCIDENT INSURANCE COMPA	0.73%	23	148,835	\$33,738,579	\$0	\$27,398,752	\$17,152,329	81.21%
104	HARTFORD LIFE AND ANNUITY INSURANCE COMPAN	0.00%	212	1	\$115	\$0	\$0	\$0	0.00%
105	HARTFORD LIFE INSURANCE COMPANY	1.21%	19	20,208	\$55,758,119	\$0	\$56,552,121	\$792,934	101.42%
106	HOMESTEADERS LIFE COMPANY	0.11%	51	11,154	\$4,875,610	\$0	\$3,642,388	\$49,953	74.71%
107	HORACE MANN LIFE INSURANCE COMPANY	0.00%	134	273	\$53,583	\$0	\$32,600	\$15,625	60.84%
108	HUMANA INSURANCE COMPANY	0.03%	77	12,340	\$1,329,552	\$0	\$928,473	\$351,480	69.83%
109	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	213	322	\$0	\$0	\$177,407	\$1,965	N/A
110	INDEPENDENT ORDER OF FORESTERS THE	0.00%	200	2	\$624	\$0	\$0	\$0	0.00%
111	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & /	0.03%	76	16,301	\$1,332,416	\$0	\$670,911	\$195,897	50.35%
112	INTRAMERICA LIFE INSURANCE COMPANY	0.00%	210	1	\$149	\$0	\$0	\$3	0.00%
113	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	166	339	\$12,971	\$0	\$0	\$1,873	0.00%
114	INVESTORS LIFE INSURANCE COMPANY OF NORTH /	0.00%	213	8	\$0	\$0	\$0	\$0	N/A
115	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.02%	89	724	\$839,313	\$0	\$4,633,785	\$5,857	552.09%
116	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	150	37	\$20,646	\$0	\$12,857	\$1,565	62.27%
117	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	138	44	\$39,935	\$0	\$10,000	\$7,573	25.04%
118	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	5.03%	4	4,655	\$231,944,595	\$106,600	\$291,435,273	\$964	125.69%
119	KANAWHA INSURANCE COMPANY	0.02%	87	5,547	\$881,444	\$0	\$209,958	\$293,396	23.82%
120	KANSAS CITY LIFE INSURANCE COMPANY	0.07%	59	311	\$3,102,251	\$0	\$2,043,905	\$734,918	65.88%
121	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	147	36	\$24,542	\$0	\$53,994	\$2,797	220.01%
122	LEADERS LIFE INSURANCE COMPANY	0.00%	131	299	\$61,427	\$0	\$0	\$17	0.00%
123	LEWER LIFE INSURANCE COMPANY	0.00%	208	4	\$260	\$0	\$0	\$90	0.00%
124	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.11%	50	21,298	\$5,211,480	\$0	\$6,508,603	\$2,977,653	124.89%
125	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.05%	65	8,961	\$2,472,256	\$0	\$102,500	\$172,153	4.15%
126	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.53%	27	125	\$24,360,231	\$0	\$21,856,027	\$9,736,044	89.72%
127	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	130	193	\$69,599	\$0	\$328,970	\$47	472.66%
128	LIFE OF THE SOUTH INSURANCE COMPANY	0.00%	115	4,731	\$180,885	\$0	\$27,452	\$13,947	15.18%
129	LIFESECURE INSURANCE COMPANY	0.00%	213	1	\$0	\$0	\$0	\$10	N/A
130	LINCOLN BENEFIT LIFE COMPANY	0.00%	112	502	\$194,839	\$0	\$6,694,948	\$1,776	3436.14%
131	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.01%	102	886	\$372,681	\$0	\$346,183	\$4,821	92.89%
132	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	126	478	\$92,260	\$0	\$0	\$55,287	0.00%
133	LINCOLN NATIONAL LIFE INSURANCE COMPANY	1.28%	18	5,772	\$59,157,205	\$0	\$43,809,210	\$6,178,472	74.06%
134	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	195	1	\$1,251	\$0	\$0	\$75	0.00%
135	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	129	873	\$71,195	\$0	\$0	\$55,940	0.00%
136	MANHATTAN LIFE INSURANCE COMPANY	0.00%	161	9	\$17,130	\$0	\$1,739	\$20	10.15%
137	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	2.95%	8	29,681	\$136,007,581	\$0	\$168,265,911	\$619,018	123.72%
138	MEMBERS LIFE INSURANCE COMPANY	0.00%	190	12	\$2,039	\$0	\$4,500	\$46	220.70%
139	MERIT LIFE INSURANCE CO	0.04%	70	12,874	\$2,071,497	\$0	\$710,079	\$66,044	34.28%

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP LIFE**

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140	METLIFE INSURANCE COMPANY USA	0.11%	49	1,324	\$5,279,792	\$0	\$13,939,635	\$10,001	264.02%
141	METROPOLITAN LIFE INSURANCE COMPANY	4.97%	5	67,452	\$229,128,449	\$0	\$722,181,829	\$60,123,509	315.19%
142	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	120	2,805	\$167,834	\$0	\$14,918,075	\$747	8888.59%
143	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	175	36	\$5,828	\$0	\$0	\$983	0.00%
144	MINNESOTA LIFE INSURANCE COMPANY	1.17%	21	139,362	\$54,064,420	\$0	\$70,799,611	\$13,498,040	130.95%
145	MISSOURI VALLEY LIFE AND HEALTH INSURANCE CC	0.02%	80	32,838	\$1,074,645	\$0	\$400,000	\$328,380	37.22%
146	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	173	6	\$7,490	\$0	\$10,000	\$1,209	133.51%
147	MONY LIFE INSURANCE COMPANY	0.00%	171	44	\$8,457	\$0	\$84,320	\$1,018	997.04%
148	MONY LIFE INSURANCE COMPANY OF AMERICA	0.00%	128	300	\$76,180	\$0	\$300,537	\$12,720	394.51%
149	MOUNTAIN LIFE INSURANCE COMPANY	0.00%	124	2,321	\$127,270	\$0	\$28,180	\$12,347	22.14%
150	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.61%	26	1,666	\$28,213,564	\$0	\$37,126,134	\$35,078	131.59%
151	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	160	26	\$17,199	\$0	\$11,400	\$284	66.28%
152	NATIONAL FARMERS UNION LIFE INSURANCE COMP/	0.00%	187	15	\$2,454	\$0	\$0	\$365	0.00%
153	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.22%	35	10,397	\$10,344,071	\$523	\$3,489,231	\$40,647	33.74%
154	NATIONAL HEALTH INSURANCE COMPANY	0.00%	204	2	\$389	\$0	\$0	\$20	0.00%
155	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.01%	96	838	\$543,626	\$0	\$7,513,207	\$0	1382.05%
156	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPA	0.00%	122	97	\$159,619	\$0	\$1,484,069	\$0	929.76%
157	NATIONWIDE LIFE INSURANCE COMPANY	1.17%	20	20,006	\$54,219,696	-\$7	\$57,819,799	\$243,881	106.64%
158	NEW YORK LIFE INSURANCE AND ANNUITY CORPOR	0.08%	55	308	\$3,715,606	\$0	\$2,723,199	\$6,766	73.29%
159	NEW YORK LIFE INSURANCE COMPANY	2.84%	10	56,869	\$131,275,039	\$1,038,638	\$45,210,383	\$2,073,119	35.23%
160	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH	0.00%	144	49	\$28,043	\$0	\$165,569	\$4,518	590.41%
161	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAI	0.00%	151	2	\$20,613	\$2,897	\$10,036	\$0	62.74%
162	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.04%	73	889	\$1,750,755	\$0	\$3,901,970	\$0	222.87%
163	OLD UNITED LIFE INSURANCE COMPANY	0.00%	132	494	\$59,702	\$0	\$36,341	\$7,097	60.87%
164	OXFORD LIFE INSURANCE COMPANY	0.00%	213	3	\$0	\$0	\$0	\$91	N/A
165	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	196	0	\$1,189	\$0	\$0	\$0	0.00%
166	PACIFIC LIFE INSURANCE COMPANY	0.02%	81	2,595	\$1,068,400	\$0	\$2,632,648	\$0	246.41%
167	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	181	1	\$3,369	\$0	\$0	\$221	0.00%
168	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	203	0	\$402	\$0	\$0	\$0	0.00%
169	PARKER CENTENNIAL ASSURANCE COMPANY	0.00%	213	0	\$0	\$0	\$38,346	\$0	N/A
170	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	206	31	\$281	\$0	\$12,652	\$20	4502.49%
171	PAUL REVERE VARIABLE ANNUITY INSURANCE COM	0.00%	213	5	\$0	\$0	\$0	\$0	N/A
172	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.02%	91	1,783	\$807,708	\$0	\$1,647,048	\$42,683	203.92%
173	PEKIN LIFE INSURANCE COMPANY	0.02%	79	4,370	\$1,086,287	\$0	\$154,314	\$55,757	14.21%
174	PENN INSURANCE AND ANNUITY COMPANY THE	0.00%	191	6	\$1,896	\$0	\$0	\$123	0.00%
175	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.00%	213	51	\$0	\$0	\$595,540	\$0	N/A
176	PENNSYLVANIA LIFE INSURANCE COMPANY	0.00%	213	1	\$0	\$0	\$0	\$6	N/A
177	PHILADELPHIA FINANCIAL LIFE ASSURANCE COMPAI	0.51%	28	2	\$23,700,000	\$0	\$0	\$0	0.00%
178	PHOENIX LIFE INSURANCE COMPANY	0.00%	183	3,521	\$3,101	\$0	\$964,080	\$189	31089.33%
179	PHYSICIANS LIFE INSURANCE COMPANY	0.00%	118	136	\$173,711	\$0	\$22,375	\$414	12.88%
180	PIONEER AMERICAN INSURANCE COMPANY	0.00%	186	7	\$2,685	\$0	\$0	\$318	0.00%
181	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	202	2	\$564	\$0	\$0	\$123	0.00%
182	PLATEAU INSURANCE COMPANY	0.01%	99	1,379	\$418,943	\$0	\$93,061	\$18,077	22.21%
183	PRINCIPAL LIFE INSURANCE COMPANY	5.80%	3	403,696	\$267,589,680	\$2,119	\$20,631,922	\$4,388,480	7.71%
184	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPA	0.00%	213	0	\$0	\$0	\$63,715	\$0	N/A
185	PROTECTIVE LIFE INSURANCE COMPANY	0.07%	60	2,491	\$3,025,481	\$0	\$53,478,010	\$49,845	1767.59%
186	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPA	0.00%	143	1,230	\$28,142	\$0	\$2,824,116	\$4,880	10035.24%
187	PROVIDENT LIFE AND CASUALTY INSURANCE COMP.	0.00%	201	2	\$566	\$0	\$0	\$247	0.00%
188	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPOR/	0.00%	213	6,457	\$0	\$0	\$0	\$0	N/A
189	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	2.33%	13	247,332	\$107,338,724	\$689,326	\$221,335,328	\$24,735,694	206.84%
190	PRUDENTIAL RETIREMENT INSURANCE AND ANNUIT	1.65%	16	0	\$76,223,713	\$0	\$63,116,800	\$0	82.80%
191	RELIAANCE STANDARD LIFE INSURANCE COMPANY	0.22%	36	54,923	\$10,280,729	\$0	\$7,874,510	\$5,653,988	76.59%
192	RELIASTAR LIFE INSURANCE COMPANY	0.14%	43	188,143	\$6,454,388	\$3,585	\$7,975,976	\$5,964,033	123.63%
193	RELIASTAR LIFE INSURANCE COMPANY OF NEW YOF	0.00%	137	12	\$40,654	\$0	\$0	\$409	0.00%
194	RIVERSOURCE LIFE INSURANCE COMPANY	0.01%	105	469	\$336,529	\$0	\$1,797,337	\$4,461	534.08%
195	S USA LIFE INSURANCE COMPANY INC	0.00%	182	2	\$3,310	\$0	\$0	\$574	0.00%
196	SAGICOR LIFE INSURANCE COMPANY	0.00%	213	2	\$0	\$0	\$186,306	\$1	N/A
197	SECURIAN LIFE INSURANCE COMPANY	0.01%	101	2,268	\$377,402	\$0	\$72,050	\$397,052	19.09%
198	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.03%	74	141	\$1,482,318	\$0	\$1,435,591	\$685	96.85%
199	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.00%	179	39	\$4,082	\$0	\$0	\$845	0.00%
200	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	213	3	\$0	\$0	\$0	\$0	N/A
201	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	213	0	\$0	\$0	\$0	\$27,539	N/A
202	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.19%	38	2,084	\$8,986,189	\$0	\$10,332,466	\$13,769	114.98%
203	SETTLERS LIFE INSURANCE COMPANY	0.00%	180	118	\$3,508	\$0	\$3,300	\$324	94.07%
204	SHELTER LIFE INSURANCE COMPANY	0.02%	88	3,445	\$876,393	\$0	\$35,372	\$208,591	4.04%
205	SHENANDOAH LIFE INSURANCE COMPANY	0.00%	177	0	\$4,442	\$0	\$5,032	\$0	113.28%
206	SOUTHERN PIONEER LIFE INSURANCE COMPANY	0.00%	213	18	-\$3,307	\$0	\$0	\$171	0.00%
207	STANDARD INSURANCE COMPANY	2.74%	11	169,476	\$126,583,357	\$0	\$88,062,352	\$8,490,883	69.57%
208	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.00%	167	0	\$11,441	\$0	\$10,035	\$0	87.71%

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
209	STARMOUNT LIFE INSURANCE COMPANY	0.00%	184	8	\$3,042	\$0	\$0	\$99	0.00%
210	STATE FARM LIFE INSURANCE COMPANY	0.02%	84	4,549	\$935,875	\$0	\$1,773,000	\$323,704	189.45%
211	STONEBRIDGE LIFE INSURANCE COMPANY	0.10%	52	21,727	\$4,507,607	\$0	\$4,018,686	\$185,354	89.15%
212	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.01%	98	2,000	\$472,651	\$0	\$418,783	\$97,630	88.60%
213	SUN LIFE ASSURANCE COMPANY OF CANADA	0.13%	47	37,008	\$6,049,701	\$0	\$6,600,011	\$1,961,602	109.10%
214	SURENCY LIFE & HEALTH INSURANCE COMPANY	0.00%	172	98	\$8,103	\$0	\$0	\$6,730	0.00%
215	SYMETRA LIFE INSURANCE COMPANY	0.02%	90	2,454	\$812,203	\$0	\$1,905,922	\$152,088	234.66%
216	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	2.02%	14	31,200	\$93,383,199	\$6,952,366	\$43,659,777	\$0	54.20%
217	TEXAS LIFE INSURANCE COMPANY	0.00%	213	0	\$0	\$0	\$4,845	\$0	N/A
218	THE RELIABLE LIFE INSURANCE COMPANY	0.00%	213	12	\$0	\$0	\$177,457	\$72	N/A
219	TIAA-CREF LIFE INSURANCE COMPANY	0.05%	67	21	\$2,267,128	\$0	\$375,000	\$218,401	16.54%
220	TIME INSURANCE COMPANY	0.00%	127	734	\$84,767	\$0	\$20,000	\$12,721	23.59%
221	TRANS WORLD ASSURANCE COMPANY	0.00%	213	0	\$0	\$0	\$0	\$24,729	N/A
222	TRANSAMERICA ADVISORS LIFE INSURANCE COMPA	0.00%	213	1	\$0	\$0	\$1,080	\$0	N/A
223	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPA	4.84%	6	83	\$223,117,399	\$0	\$125,801,664	\$665	56.38%
224	TRANSAMERICA LIFE INSURANCE COMPANY	1.33%	17	11,812	\$61,208,275	\$0	\$54,389,969	\$290,941	88.86%
225	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.06%	63	7,385	\$2,894,747	\$0	\$7,463,356	\$100,056	257.82%
226	TRUSTMARK INSURANCE COMPANY	0.04%	71	6,914	\$2,053,936	\$0	\$962,190	\$271,356	46.85%
227	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	157	81	\$17,585	\$0	\$7,090	\$690	40.32%
228	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	213	6	\$0	\$0	\$74,324	\$225	N/A
229	UNIFIED LIFE INSURANCE COMPANY	0.01%	108	1,450	\$286,014	\$0	\$168,296	\$3,649	58.84%
230	UNIMERICA INSURANCE COMPANY	0.00%	146	0	\$24,690	\$0	\$834,800	\$0	3381.13%
231	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	106	1,975	\$308,703	\$0	\$492,757	\$13,260	159.62%
232	UNION LABOR LIFE INSURANCE COMPANY	0.02%	83	24,604	\$983,165	\$17,745	\$807,274	\$142,705	83.91%
233	UNION SECURITY INSURANCE COMPANY	0.22%	37	93,919	\$9,922,098	\$0	\$7,294,347	\$4,286,120	73.52%
234	UNITED AMERICAN INSURANCE COMPANY	0.00%	198	1	\$854	\$0	\$0	\$34	0.00%
235	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	213	3	\$0	\$0	\$130	\$6	N/A
236	UNITED HEALTHCARE INSURANCE COMPANY	0.09%	54	1,295	\$4,312,669	\$0	\$1,864,829	\$1,224,054	43.24%
237	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	213	1	\$0	\$0	\$2,000	\$0	N/A
238	UNITED LIFE INSURANCE COMPANY	0.00%	164	37	\$13,586	\$0	\$0	\$3,441	0.00%
239	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.64%	24	45,258	\$29,358,032	\$0	\$7,737,912	\$2,436,776	26.36%
240	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.02%	82	552	\$1,048,341	\$0	\$1,511,668	\$450,807	144.20%
241	UNITED TEACHER ASSOCIATES INSURANCE COMPAN	0.00%	139	4	\$37,200	\$0	\$64,748	\$0	174.05%
242	UNITEDHEALTHCARE LIFE INSURANCE COMPANY	0.00%	141	276	\$32,740	\$0	\$0	\$2,563	0.00%
243	UNITY FINANCIAL LIFE INSURANCE COMPANY	0.01%	97	998	\$541,625	\$0	\$230,621	\$2,450	42.58%
244	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.63%	25	178,935	\$29,152,821	\$0	\$19,374,017	\$11,960,822	66.46%
245	USABLE LIFE	0.15%	42	1,466	\$7,067,426	\$0	\$4,132,350	\$2,557,581	58.47%
246	VANTIS LIFE INSURANCE COMPANY	0.00%	192	3	\$1,537	\$0	\$0	\$225	0.00%
247	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.46%	29	9,752	\$21,339,880	\$0	\$31,175,376	\$0	146.09%
248	VOYA INSURANCE AND ANNUITY COMPANY	0.05%	68	6,340	\$2,229,008	\$0	\$97,382,374	\$1,454	4368.87%
249	VOYA RETIREMENT INSURANCE AND ANNUITY COMF	3.10%	7	41,634	\$143,246,284	\$0	\$191,349,450	\$8,806	133.58%
250	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	152	161	\$20,500	\$0	\$264,806	\$1,860	1291.74%
251	WEST COAST LIFE INSURANCE COMPANY	0.00%	162	3	\$17,025	\$0	\$0	\$2,869	0.00%
252	WESTERN AND SOUTHERN LIFE INSURANCE COMPAN	0.00%	213	0	\$0	\$0	\$1,046,720	\$0	N/A
253	WESTERN UNITED LIFE ASSURANCE COMPANY	0.00%	199	5	\$739	\$0	\$0	\$7	0.00%
254	WILCAC LIFE INSURANCE COMPANY	0.00%	209	286	\$167	\$0	\$374,015	\$3	223961.08%
255	ZALE LIFE INSURANCE COMPANY	0.00%	148	1,631	\$23,849	\$0	\$1,328	\$1,395	5.57%
256	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.13%	44	1,291	\$6,130,971	\$0	\$3,861,080	\$486,983	62.98%
TOTAL		100.00%		3,054,582	\$4,614,516,656	\$8,964,127	\$3,564,863,223	\$217,436,264	77.45%

**TOTAL
LIFE INSURANCE
BY
COMPANY**

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.00%	291	994	\$170,721	\$0	\$20,000	\$18,329	11.72%
2	5 STAR LIFE INSURANCE COMPANY	0.02%	166	27,117	\$2,437,727	\$0	\$1,144,301	\$1,003,945	46.94%
3	AAA LIFE INSURANCE COMPANY	0.05%	123	10,879	\$6,316,073	\$0	\$3,187,848	\$1,415,474	50.47%
4	ABILITY INSURANCE COMPANY	0.00%	403	4	\$230	\$0	\$0	\$19	0.00%
5	ACCORDIA LIFE AND ANNUITY COMPANY	0.00%	358	21	\$18,332	\$0	\$2,389	\$3,182	13.03%
6	AETNA LIFE INSURANCE COMPANY	0.10%	96	24,405	\$12,852,944	\$484,017	\$14,992,121	\$1,986,448	120.41%
7	ALFA LIFE INSURANCE CORPORATION	0.00%	408	1	\$0	\$0	\$0	\$10	N/A
8	ALLIANZ LIFE AND ANNUITY COMPANY	0.00%	408	1	\$0	\$0	\$5,958	\$0	N/A
9	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	389	10	\$2,240	\$0	\$55,039	\$100	2457.10%
10	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMER	1.96%	15	29,161	\$245,215,556	\$0	\$165,133,989	\$457,748	67.34%
11	ALLSTATE ASSURANCE COMPANY	0.00%	408	13	\$0	\$0	\$21,395	\$0	N/A
12	ALLSTATE LIFE INSURANCE COMPANY	0.05%	128	17,723	\$5,740,152	\$0	\$82,193,140	\$865,961	1431.90%
13	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	333	59	\$39,537	\$0	\$5,519,054	\$12,304	13959.21%
14	AMALGAMATED LIFE INSURANCE COMPANY	0.00%	268	8,499	\$297,127	\$0	\$317,628	\$449,746	106.90%
15	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF	0.01%	192	2,731	\$1,346,779	\$399	\$647,939	\$93,689	48.14%
16	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	225	17,987	\$622,887	\$0	\$636,866	\$49,943	102.24%
17	AMERICAN CONTINENTAL INSURANCE COMPANY	0.01%	212	1,303	\$923,898	\$0	\$263,923	\$12,640	28.57%
18	AMERICAN EQUITY INVESTMENT LIFE INSURANCE COM	0.75%	32	13,185	\$94,350,050	\$0	\$51,472,335	\$6,518	54.55%
19	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF CC	0.03%	152	14,159	\$3,417,353	\$0	\$634,581	\$562,883	18.57%
20	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.39%	46	108,369	\$48,831,716	\$3,892,255	\$37,980,310	\$10,229,992	85.75%
21	AMERICAN FEDERATED LIFE INSURANCE COMPANY	0.00%	231	17,040	\$551,022	\$0	\$274,060	\$48,377	49.74%
22	AMERICAN FIDELITY ASSURANCE COMPANY	0.04%	145	9,936	\$4,392,517	\$34,483	\$4,789,833	\$561,531	109.83%
23	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.00%	255	1,398	\$387,997	\$983	\$206,171	\$40,282	53.39%
24	AMERICAN FINANCIAL SECURITY LIFE INSURANCE CO	0.00%	375	4	\$9,568	\$0	\$0	\$105	0.00%
25	AMERICAN GENERAL LIFE INSURANCE CO	9.62%	1	127,581	\$1,205,153,157	\$713,274	\$460,983,431	\$13,068,588	38.31%
26	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.02%	176	11,192	\$2,037,885	-\$3,776	\$2,094,893	\$100,404	102.61%
27	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.05%	120	23,229	\$6,597,788	\$0	\$2,629,349	\$686,428	39.85%
28	AMERICAN HOME LIFE INSURANCE COMPANY	0.01%	182	4,308	\$1,659,343	\$26,373	\$1,662,699	\$129,435	101.79%
29	AMERICAN INCOME LIFE INSURANCE CO	0.09%	99	33,751	\$11,895,998	\$10	\$3,810,131	\$768,032	32.03%
30	AMERICAN LIFE & SECURITY CORP	0.00%	287	672	\$180,119	\$104	\$187,078	\$3,759	103.92%
31	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	408	33	\$0	\$0	\$81,228	\$0	N/A
32	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.05%	122	10,782	\$6,446,485	\$12,454	\$4,212,181	\$52,176	65.53%
33	AMERICAN MODERN LIFE INSURANCE COMPANY	0.02%	174	17,158	\$2,123,662	\$0	\$844,113	\$143,980	39.75%
34	AMERICAN NATIONAL INSURANCE COMPANY	0.26%	59	57,634	\$32,162,380	\$53,434	\$43,555,225	\$1,840,218	135.59%
35	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF	0.00%	299	179	\$136,179	\$0	\$27,717	\$23,774	20.35%
36	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.00%	279	447	\$217,465	\$0	\$268,054	\$4,231	123.26%
37	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURAN	0.00%	377	11	\$7,175	\$0	\$10,000	\$204	139.37%
38	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.00%	353	42	\$22,157	\$0	\$11,936	\$2,043	53.87%
39	AMERICAN REPUBLIC INSURANCE COMPANY	0.01%	204	3,197	\$1,037,694	\$41,820	\$1,837,206	\$143,208	181.08%
40	AMERICAN RETIREMENT LIFE INSURANCE COMPANY	0.00%	394	3	\$735	\$0	\$120,760	\$25	16429.93%
41	AMERICAN UNDERWRITERS LIFE INSURANCE COMPAN	0.02%	158	5,158	\$3,049,827	\$0	\$535,719	\$253,417	17.57%
42	AMERICAN UNITED LIFE INSURANCE COMPANY	0.98%	28	36,829	\$122,361,012	\$470,536	\$152,350,802	\$1,457,415	124.89%
43	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.12%	92	7,388	\$15,125,311	\$2,629	\$4,733,926	\$301,571	31.32%
44	AMERITAS LIFE INSURANCE CORP	0.44%	43	11,021	\$54,692,392	\$349,752	\$50,428,731	\$953,916	92.84%
45	AMICA LIFE INSURANCE COMPANY	0.00%	277	335	\$223,516	\$0	\$77,022	\$109,432	34.46%
46	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.00%	235	474	\$528,934	\$0	\$1,130,658	\$0	213.76%
47	ANTHEM LIFE INSURANCE COMPANY	0.07%	115	70,197	\$8,213,654	\$0	\$4,957,225	\$2,814,789	60.35%
48	ASSURED LIFE ASSOCIATION	0.00%	362	126	\$17,293	\$666	\$22,606	\$1,078	134.57%
49	ASSURITY LIFE INSURANCE COMPANY	0.03%	154	6,331	\$3,362,305	\$624,610	\$3,298,001	\$300,362	116.66%
50	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF N	0.00%	282	464	\$205,546	\$0	\$2,109,527	\$4,801	1026.30%
51	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.13%	89	9,053	\$16,618,948	\$11,121	\$9,815,037	\$463,563	59.13%
52	ATHENE ANNUITY AND LIFE COMPANY	0.47%	41	23,260	\$58,611,394	\$1,149,683	\$97,101,641	\$1,397,024	167.63%
53	ATLANTA LIFE INSURANCE COMPANY	0.00%	332	4,690	\$40,834	\$0	\$99,979	\$6,579	244.84%
54	AURIGEN REINSURANCE COMPANY OF AMERICA	0.00%	408	5	\$0	\$0	\$0	\$330	N/A
55	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	275	935	\$252,619	\$0	\$2,223,926	\$25,499	880.35%
56	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	331	370	\$41,295	\$0	\$14,128	\$14,543	34.21%
57	AUTO OWNERS LIFE INSURANCE COMPANY	0.03%	150	6,812	\$3,709,772	\$0	\$2,037,656	\$720,528	54.93%
58	AXA EQUITABLE LIFE AND ANNUITY COMPANY	0.00%	237	234	\$495,035	\$0	\$301,875	\$74,269	60.98%
59	AXA EQUITABLE LIFE INSURANCE COMPANY	0.98%	27	53,207	\$122,899,429	\$4,275,313	\$277,488,632	\$6,617,823	229.26%
60	BALTIMORE LIFE INSURANCE COMPANY THE	0.01%	213	751	\$912,110	\$11,029	\$773,325	\$15,598	85.99%
61	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.00%	345	174	\$27,575	\$0	\$199,689	\$934	724.17%
62	BANKERS LIFE AND CASUALTY COMPANY	0.19%	71	23,408	\$24,403,599	\$29,494	\$31,715,628	\$410,650	130.08%
63	BANKERS LIFE INSURANCE COMPANY	0.02%	164	241	\$2,571,590	\$0	\$20,305	\$10	0.79%
64	BANNER LIFE INSURANCE COMPANY	0.14%	86	20,471	\$17,427,112	\$59,178	\$5,806,916	\$10,325,214	33.66%
65	BENEFICIAL LIFE INSURANCE COMPANY	0.00%	317	262	\$79,517	\$5,944	\$1,224,771	\$24,150	1547.74%
66	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	363	85	\$16,450	\$0	\$19,844	\$483	120.63%
67	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY O	9.56%	2	8,286	\$1,198,713,187	\$0	\$94,563,937	\$0	7.89%
68	BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA	0.00%	344	25	\$28,010	\$0	\$0	\$30,021	0.00%
69	BEST LIFE AND HEALTH INSURANCE COMPANY	0.00%	406	7	\$140	\$0	\$0	\$175	0.00%
70	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.05%	125	28,500	\$5,842,172	\$2,705	\$2,710,107	\$484,352	46.43%

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
71	C M LIFE INSURANCE COMPANY	0.10%	98	5,227	\$11,942,608	\$0	\$29,026,975	\$559,622	243.05%
72	CANADA LIFE ASSURANCE COMPANY	0.01%	196	1,394	\$1,257,918	\$463,193	\$3,012,021	\$167,046	276.27%
73	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.00%	278	6,871	\$220,398	\$0	\$1,394,697	\$18,045	632.81%
74	CAPITOL LIFE INSURANCE COMPANY	0.01%	190	503	\$1,397,509	\$0	\$130,280	\$4,722	9.32%
75	CATAMARAN INSURANCE OF OHIO INC	0.00%	378	3	\$6,884	\$0	\$2,205	\$225	32.03%
76	CATHOLIC FINANCIAL LIFE	0.00%	236	2,020	\$509,614	\$19,372	\$870,247	\$25,252	174.57%
77	CATHOLIC HOLY FAMILY SOCIETY	0.03%	156	3,504	\$3,261,105	\$0	\$1,527,027	\$16,940	46.83%
78	CATHOLIC ORDER OF FORESTERS	0.00%	300	1,286	\$135,591	\$34,134	\$203,896	\$21,381	175.55%
79	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.00%	334	69	\$37,150	\$0	\$35,768	\$1,565	96.28%
80	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	257	5,823	\$375,870	\$2,416	\$640,594	\$25,598	171.07%
81	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.05%	126	44,576	\$5,823,670	\$7,997	\$1,496,130	\$397,473	25.83%
82	CENTRAL UNITED LIFE INSURANCE COMPANY	0.00%	314	434	\$86,427	\$2,618	\$153,654	\$9,205	180.81%
83	CENTURION LIFE INSURANCE COMPANY	0.00%	360	933	\$17,484	\$0	\$4,636,652	\$1,165	26519.40%
84	CENTURY LIFE ASSURANCE COMPANY	0.00%	408	4	\$0	\$0	\$0	\$20	N/A
85	CHARTER NATIONAL LIFE INSURANCE CO	0.00%	391	95	\$1,200	\$0	\$340,093	\$3,329	28341.08%
86	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.01%	205	2,318	\$1,020,753	\$65	\$577,998	\$133,717	56.63%
87	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.00%	252	648	\$399,343	\$0	\$268,664	\$6,496	67.28%
88	CHURCH LIFE INSURANCE CORPORATION	0.00%	253	467	\$399,088	\$0	\$645,631	\$18,323	161.78%
89	CICA LIFE INSURANCE COMPANY OF AMERICA	0.01%	211	1,506	\$977,130	\$1,066	\$617,436	\$28,756	63.30%
90	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	380	41	\$6,357	\$0	\$0	\$388	0.00%
91	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	408	3	\$0	\$0	\$892,800	\$0	N/A
92	CINCINNATI LIFE INSURANCE COMPANY THE	0.06%	116	10,994	\$8,016,129	\$0	\$6,857,656	\$2,620,790	85.55%
93	CITIZENS SECURITY LIFE INS CO	0.00%	301	551	\$130,993	\$0	\$72,668	\$3,685	55.47%
94	CMFG LIFE INSURANCE COMPANY	0.18%	75	50,370	\$23,140,722	\$315,006	\$24,887,540	\$690,548	108.91%
95	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.02%	159	9,209	\$2,991,827	\$0	\$1,475,016	\$433,269	49.30%
96	COLONIAL PENN LIFE INSURANCE COMPANY	0.03%	149	12,015	\$3,892,503	\$0	\$2,571,606	\$59,280	66.07%
97	COLORADO BANKERS LIFE INS CO	0.01%	183	2,799	\$1,655,393	\$0	\$553,720	\$55,174	33.45%
98	COLUMBIAN LIFE INSURANCE COMPANY	0.03%	153	6,338	\$3,384,504	\$981	\$1,384,267	\$110,995	40.93%
99	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.00%	283	370	\$197,955	\$8,754	\$220,215	\$5,450	115.67%
100	COLUMBUS LIFE INSURANCE COMPANY	0.25%	61	3,814	\$31,755,074	\$43,105	\$12,532,465	\$171,373	39.60%
101	COMBINED INSURANCE CO OF AMERICA	0.01%	186	9,671	\$1,495,715	\$0	\$2,396,394	\$90,212	160.22%
102	COMMONWEALTH ANNUITY AND LIFE INSURANCE COM	0.02%	167	2,514	\$2,409,269	\$74,637	\$14,577,177	\$155,183	608.14%
103	COMPANION LIFE INSURANCE COMPANY	0.00%	288	66	\$177,499	\$0	\$112,000	\$65,373	63.10%
104	COMPBENEFITS INSURANCE COMPANY	0.00%	385	27	\$3,183	\$0	\$5,032	\$223	158.09%
105	CONNECTICUT GENERAL LIFE INS CO	0.04%	142	5,902	\$4,665,847	\$1,031,551	\$15,667,453	\$783,391	357.90%
106	CONSECO LIFE INSURANCE CO	0.02%	179	4,669	\$1,895,615	\$28,128	\$4,023,412	\$278,618	213.73%
107	CONSTITUTION LIFE INSURANCE COMPANY	0.00%	229	1,373	\$579,387	\$0	\$684,617	\$10,485	118.16%
108	CONTINENTAL AMERICAN INSURANCE COMPANY	0.00%	285	1,018	\$185,429	\$0	\$4,313	\$20,046	2.33%
109	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	264	1,283	\$339,804	\$197	\$461,247	\$45,786	135.80%
110	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.00%	247	1,191	\$420,152	\$0	\$296,628	\$12,716	70.60%
111	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.01%	194	991	\$1,298,987	\$0	\$2,530,905	\$44,814	194.84%
112	COUNTRY LIFE INSURANCE COMPANY	0.05%	124	14,062	\$6,015,506	\$1,013,639	\$3,091,193	\$1,490,411	68.24%
113	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	342	446	\$29,650	\$3,265	\$202,223	\$4,646	693.05%
114	CSA FRATERNAL LIFE	0.00%	320	541	\$70,022	\$0	\$117,537	\$3,180	167.86%
115	CSI LIFE INSURANCE COMPANY	0.00%	387	9	\$2,501	\$0	\$600	\$51	23.99%
116	DEARBORN NATIONAL LIFE INSURANCE COMPANY	0.04%	143	26,093	\$4,566,123	\$0	\$5,611,553	\$1,559,835	122.90%
117	DEGREE OF HONOR PROTECTIVE ASSOC	0.00%	274	921	\$264,434	\$0	\$123,788	\$6,613	46.81%
118	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	396	2	\$503	\$0	\$0	\$0	0.00%
119	DELAWARE LIFE INSURANCE COMPANY	0.12%	94	5,492	\$14,616,610	\$0	\$69,750,795	\$231,669	477.20%
120	DIRECT GENERAL LIFE INSURANCE COMPANY	0.00%	305	524	\$117,840	\$0	\$35,678	\$7,440	30.28%
121	EAGLE LIFE INSURANCE COMPANY	0.01%	198	17	\$1,144,121	\$0	\$10	\$0	0.00%
122	ELCO MUTUAL LIFE AND ANNUITY	0.18%	77	688	\$22,570,672	\$270	\$14,864,006	\$898	65.86%
123	EMC NATIONAL LIFE COMPANY	0.03%	148	12,293	\$4,167,249	\$25,870	\$4,537,643	\$937,163	109.51%
124	EPIC LIFE INSURANCE COMPANY THE	0.00%	357	112	\$19,599	\$0	\$0	\$3,419	0.00%
125	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	0.01%	210	2,476	\$977,817	\$0	\$1,053,650	\$17,533	107.76%
126	EQUITRUST LIFE INSURANCE COMPANY	0.47%	40	4,120	\$59,191,956	\$0	\$17,045,853	\$20,415	28.80%
127	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.01%	207	4,609	\$1,001,147	\$40,090	\$2,821,064	\$57,561	285.79%
128	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AMI	0.00%	340	92	\$30,622	\$0	\$300	\$3,760	0.98%
129	FAMILY LIFE INSURANCE COMPANY	0.01%	222	1,731	\$691,938	\$0	\$814,328	\$24,591	117.69%
130	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	407	802	\$16	\$0	\$493,699	\$1,752	3085618.75%
131	FARM BUREAU LIFE INSURANCE COMPANY OF MISSOI	0.34%	50	73,562	\$42,407,488	\$2,984,394	\$28,314,706	\$5,353,007	73.81%
132	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.20%	69	53,335	\$24,717,176	\$4,263	\$20,993,834	\$6,209,981	84.95%
133	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.00%	295	370	\$148,725	\$4,159	\$269,859	\$19,009	184.24%
134	FEDERATED LIFE INSURANCE COMPANY	0.08%	111	5,753	\$9,630,297	\$0	\$4,889,054	\$1,082,168	50.77%
135	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.76%	31	11,334	\$95,176,459	\$3,966	\$39,681,212	\$802,846	41.70%
136	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.15%	82	2,258	\$18,481,171	\$0	\$20,349,858	\$73,011	110.11%
137	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.02%	165	2,875	\$2,533,724	\$40,064	\$3,060,790	\$426,011	122.38%
138	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.08%	112	25,731	\$9,567,757	\$0	\$14,017,607	\$692,818	146.51%
139	FINANCIAL AMERICAN LIFE INSURANCE COMPANY	0.00%	408	2,410	-\$83,586	\$0	\$225,530	\$24,234	-269.82%

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
140	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	292	589	\$164,809	\$251,910	\$679,727	\$11,352	565.28%
141	FIRST BERKSHIRE HATHAWAY LIFE INSURANCE COMP	0.71%	34	557	\$88,701,650	\$0	\$4,272,970	\$0	4.82%
142	FIRST CATHOLIC SLOVAK LADIES ASSOCIATION OF T	0.00%	296	159	\$148,042	\$6,005	\$48,759	\$4,914	36.99%
143	FIRST CATHOLIC SLOVAK UNION OF THE UNITED STA	0.00%	311	9	\$100,074	\$74	\$17,993	\$16	18.05%
144	FIRST GUARANTY INSURANCE COMPANY	0.00%	250	146	\$406,726	\$0	\$47,319	\$238	11.63%
145	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.00%	383	3,857	\$4,799	\$0	\$20,935	\$1,858	436.24%
146	FIRST INVESTORS LIFE INSURANCE COMPANY	0.00%	242	537	\$462,768	\$2,409	\$366,466	\$47,180	79.71%
147	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.02%	163	5,041	\$2,624,500	\$0	\$4,369,200	\$1,363,317	166.48%
148	FORETHOUGHT LIFE INSURANCE COMPANY	0.69%	35	17,120	\$86,018,965	\$0	\$11,618,243	\$78,963	13.51%
149	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.00%	293	343	\$158,270	\$0	\$0	\$13,549	0.00%
150	FUNERAL DIRECTORS LIFE INSURANCE CO	0.02%	169	2,694	\$2,392,979	\$777	\$1,186,371	\$9,057	49.61%
151	GARDEN STATE LIFE INSURANCE COMPANY	0.00%	244	618	\$428,130	\$0	\$283,622	\$42,165	66.25%
152	GBU FINANCIAL LIFE	0.02%	160	516	\$2,887,831	\$4,681	\$1,314,742	\$3,225	45.69%
153	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.19%	74	25,014	\$23,594,898	\$20,455,325	\$43,979,261	\$2,979,616	273.09%
154	GENERATION LIFE INSURANCE COMPANY	0.00%	294	249	\$151,196	\$0	\$912	\$10,664	0.60%
155	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.36%	49	39,569	\$44,951,692	\$0	\$112,859,423	\$10,576,140	251.07%
156	GENWORTH LIFE INSURANCE COMPANY	0.23%	65	8,690	\$28,906,593	\$0	\$23,132,533	\$2,315,921	80.03%
157	GERBER LIFE INSURANCE COMPANY	0.05%	121	76,344	\$6,540,657	\$0	\$1,812,425	\$939,690	27.71%
158	GLENER LIFE INSURANCE SOCIETY	0.00%	276	583	\$252,022	\$746	\$1,713,823	\$16,288	680.33%
159	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.14%	85	170,798	\$17,439,691	\$234	\$10,524,900	\$1,791,173	60.35%
160	GOLDEN RULE INSURANCE COMPANY	0.01%	181	2,934	\$1,840,887	\$1,337	\$5,405,709	\$265,543	293.72%
161	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE	0.00%	240	835	\$477,154	\$74,197	\$555,519	\$29,915	131.97%
162	GRANGE LIFE INSURANCE COMPANY	0.00%	303	116	\$127,464	\$0	\$4,611	\$28,856	3.62%
163	GREAT AMERICAN LIFE INSURANCE COMPANY	1.42%	18	7,245	\$177,375,560	\$0	\$25,590,447	\$170,143	14.43%
164	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.01%	217	1,265	\$792,016	\$35	\$1,638,457	\$67,228	206.88%
165	GREAT WEST LIFE ASSURANCE COMPANY	0.00%	263	733	\$340,985	\$6,282	\$216,231	\$41,214	65.26%
166	GREAT WESTERN INSURANCE COMPANY	0.01%	214	1,867	\$893,475	\$0	\$662,473	\$8,572	74.15%
167	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	1.33%	19	65,300	\$166,314,580	\$251,023	\$13,368,527	\$1,604,244	8.19%
168	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	224	7,385	\$624,867	\$0	\$630,885	\$64,780	100.96%
169	GUARANTY INCOME LIFE INSURANCE COMPANY	0.00%	245	290	\$427,096	\$0	\$1,072,746	\$3,840	251.17%
170	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.09%	100	1,004	\$11,796,077	\$0	\$11,144,383	\$39,058	94.48%
171	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.26%	60	165,262	\$31,987,443	\$4,181,991	\$17,168,381	\$9,627,294	66.75%
172	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.10%	97	508	\$12,430,734	\$0	\$2,639,185	\$148	21.23%
173	HARTFORD LIFE AND ACCIDENT INSURANCE COMPAN	0.27%	56	149,033	\$33,922,433	\$92	\$31,138,726	\$17,175,821	91.79%
174	HARTFORD LIFE AND ANNUITY INSURANCE COMPANY	0.43%	44	24,503	\$54,077,228	\$0	\$259,609,644	\$4,367,369	480.07%
175	HARTFORD LIFE INSURANCE COMPANY	0.50%	39	38,574	\$62,560,075	\$42,677	\$163,262,784	\$2,005,033	261.04%
176	HCC LIFE INSURANCE COMPANY	0.00%	367	11	\$12,807	\$0	\$0	\$513	0.00%
177	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	373	48	\$9,814	\$61	\$87,276	\$457	889.92%
178	HERITAGE LIFE INSURANCE COMPANY	0.00%	408	2	\$0	\$0	\$0	\$9	N/A
179	HERITAGE UNION LIFE INSURANCE COMPANY	0.00%	313	109	\$90,215	\$0	\$100,765	\$4,879	111.69%
180	HOMESTEADERS LIFE COMPANY	0.04%	137	13,627	\$4,962,654	\$0	\$3,881,165	\$53,127	78.21%
181	HORACE MANN LIFE INSURANCE COMPANY	0.04%	139	4,156	\$4,950,076	\$0	\$3,508,744	\$182,734	70.88%
182	HUMANA INSURANCE COMPANY	0.01%	188	13,067	\$1,445,585	\$0	\$1,553,496	\$365,986	107.46%
183	HUMANADENTAL INSURANCE COMPANY	0.00%	341	129	\$30,000	\$795	\$20,573	\$1,668,400	71.23%
184	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	364	535	\$15,215	-\$1,196	\$215,387	\$2,722	1407.76%
185	IDEALIFE INSURANCE COMPANY	0.00%	339	275	\$31,099	\$0	\$167,297	\$2,863	537.95%
186	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.01%	187	3,666	\$1,490,392	\$41,506	\$992,072	\$259,461	69.35%
187	INDEPENDENCE LIFE AND ANNUITY COMPANY	0.00%	408	5	\$0	\$0	\$63,405	\$428	N/A
188	INDEPENDENT ORDER OF FORESTERS THE	0.04%	133	9,188	\$5,530,503	\$246,075	\$3,019,232	\$362,721	59.04%
189	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & AC	0.01%	185	16,773	\$1,550,232	\$0	\$976,248	\$233,412	62.97%
190	INDUSTRIAL ALLIANCE INSURANCE AND FINANCIAL S	0.00%	335	83	\$36,317	\$0	\$121,109	\$3,784	333.48%
191	INTEGRITY LIFE INSURANCE COMPANY	0.06%	119	1,219	\$6,921,543	\$0	\$12,071,403	\$9,360	174.40%
192	INTRAMERICA LIFE INSURANCE COMPANY	0.00%	405	1	\$149	\$0	\$5,520	\$3	3704.70%
193	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	322	586	\$62,728	\$2,637	\$42,919	\$2,931	72.62%
194	INVESTORS LIFE INSURANCE COMPANY OF NORTH AM	0.00%	246	1,051	\$422,242	\$396	\$808,539	\$52,646	191.58%
195	JACKSON NATIONAL LIFE INSURANCE COMPANY	3.46%	4	71,655	\$433,595,236	\$649,507	\$272,024,999	\$4,975,268	62.89%
196	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.21%	67	1,218	\$26,283,053	\$53,894	\$4,335,657	\$28,966	16.70%
197	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	289	251	\$173,879	\$0	\$566,677	\$27,400	325.90%
198	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPAN	0.00%	352	61	\$22,865	\$0	\$0	\$12,753	0.00%
199	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	2.34%	10	42,265	\$292,936,805	\$6,710,655	\$662,886,035	\$6,978,998	228.58%
200	KANAWHA INSURANCE COMPANY	0.01%	191	7,278	\$1,362,458	\$22	\$391,038	\$330,985	28.70%
201	KANSAS CITY LIFE INSURANCE COMPANY	0.17%	80	21,129	\$21,013,304	\$195,323	\$29,091,716	\$2,298,394	139.37%
202	KNIGHTS OF COLUMBUS	0.37%	48	68,807	\$46,186,815	\$9,625,075	\$21,215,607	\$3,594,626	66.77%
203	LAFAYETTE LIFE INSURANCE COMPANY THE	0.18%	76	3,216	\$22,826,953	\$2,050,259	\$5,782,466	\$784,640	34.31%
204	LANDMARK LIFE INSURANCE COMPANY	0.00%	297	314	\$144,402	\$0	\$28,726	\$2,054	19.89%
205	LEADERS LIFE INSURANCE COMPANY	0.00%	284	957	\$195,004	\$1,453	\$0	\$51	0.75%
206	LEWER LIFE INSURANCE COMPANY	0.00%	398	5	\$345	\$0	\$0	\$95	0.00%
207	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.17%	78	27,232	\$21,383,930	\$94,592	\$12,267,981	\$3,522,218	57.81%
208	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.05%	129	15,083	\$5,720,190	\$30	\$2,207,604	\$458,880	38.59%

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
209	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.20%	70	459	\$24,561,344	\$0	\$25,622,048	\$9,742,669	104.32%
210	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.05%	127	3,516	\$5,819,199	\$4	\$6,331,096	\$255,770	108.80%
211	LIFE OF THE SOUTH INSURANCE COMPANY	0.00%	286	4,748	\$183,693	\$0	\$27,452	\$14,129	14.94%
212	LIFESecure INSURANCE COMPANY	0.00%	328	933	\$53,918	\$0	\$156,775	\$5,837	290.77%
213	LIFESHIELD NATIONAL INSURANCE CO	0.00%	371	37	\$10,495	\$0	\$0	\$2,100	0.00%
214	LINCOLN BENEFIT LIFE COMPANY	0.12%	93	13,735	\$15,064,433	\$3,067	\$36,484,998	\$3,668,686	242.21%
215	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.04%	131	16,815	\$5,621,163	\$9,110	\$3,566,229	\$102,057	63.60%
216	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	307	607	\$112,087	\$2,222	\$452,305	\$65,752	405.51%
217	LINCOLN NATIONAL LIFE INSURANCE COMPANY	3.11%	6	56,568	\$390,049,340	\$317,568	\$358,711,875	\$14,679,139	92.05%
218	LONGEVITY INSURANCE COMPANY	0.00%	384	43	\$3,989	\$0	\$0	\$598	0.00%
219	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	306	874	\$117,203	\$1,680	\$817,322	\$11,483	698.79%
220	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	356	84	\$20,411	\$121	\$119,259	\$618	584.88%
221	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	227	2,814	\$608,143	\$1,868	\$676,340	\$75,648	111.52%
222	MANHATTAN LIFE INSURANCE COMPANY	0.01%	203	339	\$1,039,193	\$4,997	\$191,843	\$8,066	18.94%
223	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.01%	221	972	\$717,961	\$38	\$1,612,667	\$85,497	224.62%
224	MARQUETTE NATIONAL LIFE INSURANCE COMPANY	0.00%	350	32	\$24,382	\$0	\$16,590	\$308	68.04%
225	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPAN	1.82%	16	60,828	\$228,743,512	\$22,594,601	\$235,819,724	\$5,719,449	112.97%
226	MEDICO CORP LIFE INSURANCE COMPANY	0.00%	408	0	\$0	\$0	\$29,947	\$0	N/A
227	MEDICO INSURANCE COMPANY	0.00%	318	227	\$76,232	\$11,783	\$67,549	\$1,409	104.07%
228	MEMBERS LIFE INSURANCE COMPANY	0.04%	136	82	\$5,071,446	\$0	\$75,713	\$347	1.49%
229	MERIT LIFE INSURANCE CO	0.03%	155	19,341	\$3,351,789	\$0	\$1,010,463	\$118,944	30.15%
230	METLIFE INSURANCE COMPANY USA	0.91%	30	52,183	\$114,251,717	\$91,790	\$342,989,141	\$7,351,654	300.29%
231	METROPOLITAN LIFE INSURANCE COMPANY	2.20%	11	266,337	\$275,290,522	\$16,297,323	\$877,211,776	\$63,770,744	324.57%
232	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.02%	172	4,678	\$2,226,366	\$0	\$5,584,469	\$306,738	250.83%
233	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.29%	54	13,956	\$36,003,248	\$16,323	\$33,949,482	\$1,511,387	94.34%
234	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF TI	0.00%	260	943	\$359,651	\$2,565	\$470,450	\$37,683	131.52%
235	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	336	154	\$34,695	\$3,520	\$69,419	\$4,029	210.23%
236	MINNESOTA LIFE INSURANCE COMPANY	0.95%	29	151,337	\$119,307,297	\$571,232	\$102,885,747	\$18,330,824	86.71%
237	MISSOURI VALLEY LIFE AND HEALTH INSURANCE COM	0.01%	200	32,838	\$1,074,645	\$0	\$400,000	\$328,380	37.22%
238	MML BAY STATE LIFE INSURANCE COMPANY	0.01%	220	722	\$753,684	\$0	\$2,092,471	\$105,030	277.63%
239	MODERN WOODMEN OF AMERICA	0.28%	55	28,367	\$34,676,011	\$556,055	\$28,201,284	\$885,430	82.93%
240	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	372	38	\$10,407	\$77	\$10,872	\$1,609	105.21%
241	MONY LIFE INSURANCE COMPANY	0.02%	178	4,817	\$1,997,055	\$1,269,593	\$4,394,377	\$186,997	283.62%
242	MONY LIFE INSURANCE COMPANY OF AMERICA	0.04%	144	1,864	\$4,393,487	\$0	\$2,606,131	\$511,590	59.32%
243	MOUNTAIN LIFE INSURANCE COMPANY	0.00%	280	2,468	\$213,248	\$0	\$83,180	\$17,919	39.01%
244	MTL INSURANCE COMPANY	0.02%	173	1,316	\$2,215,258	\$94,618	\$3,425,599	\$220,798	158.91%
245	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.31%	52	2,953	\$38,260,013	\$3,190	\$41,705,780	\$37,524	109.01%
246	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	233	4,074	\$544,473	\$0	\$165,163	\$98,292	30.33%
247	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.00%	324	103	\$60,129	\$1,538	\$39,210	\$1,630	67.77%
248	NATIONAL FARMERS UNION LIFE INSURANCE COMPAN	0.00%	309	383	\$106,374	\$1,265	\$236,089	\$10,259	223.13%
249	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	401	2	\$248	\$0	\$0	\$50	0.00%
250	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.09%	104	17,098	\$10,850,705	\$20,782	\$4,683,726	\$110,382	43.36%
251	NATIONAL HEALTH INSURANCE COMPANY	0.00%	397	2	\$389	\$0	\$0	\$20	0.00%
252	NATIONAL LIFE INSURANCE COMPANY	0.04%	134	2,288	\$5,388,060	\$2,831,707	\$4,934,447	\$462,282	144.14%
253	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE C	0.00%	271	1,169	\$266,829	\$0	\$23,932	\$61,261	8.97%
254	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.31%	51	5,176	\$38,499,262	\$4,489	\$20,118,832	\$52,814	52.27%
255	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPAN	0.14%	83	4,107	\$18,011,660	\$1,543	\$7,456,665	\$1,718,650	41.41%
256	NATIONWIDE LIFE INSURANCE COMPANY	1.11%	24	30,513	\$139,740,076	\$347,191	\$132,084,726	\$926,743	94.77%
257	NEW ENGLAND LIFE INSURANCE COMPANY	0.04%	138	2,978	\$4,957,737	\$53,513	\$20,147,874	\$685,620	407.47%
258	NEW ERA LIFE INSURANCE COMPANY	0.00%	408	4	\$0	\$0	\$19,049	\$25	N/A
259	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWES	0.00%	408	39	\$0	\$0	\$33,461	\$121	N/A
260	NEW YORK LIFE INSURANCE AND ANNUITY CORPORAT	2.00%	13	25,052	\$250,919,896	\$0	\$201,026,919	\$2,563,110	80.12%
261	NEW YORK LIFE INSURANCE COMPANY	1.44%	17	117,079	\$180,959,281	\$19,587,982	\$98,393,398	\$9,104,425	65.20%
262	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH II	0.37%	47	11,522	\$46,473,893	\$0	\$26,399,057	\$1,943,398	56.80%
263	NORTH AMERICAN INSURANCE COMPANY	0.00%	408	1	\$0	\$0	\$0	\$5	N/A
264	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	2.35%	9	147,270	\$294,617,823	\$100,994,415	\$209,039,456	\$33,710,921	105.23%
265	NYLIFE INSURANCE COMPANY OF ARIZONA	0.01%	209	859	\$985,183	\$0	\$2,541,797	\$311,958	258.00%
266	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH C	0.00%	238	808	\$484,823	\$2,987	\$173,410	\$23,374	36.38%
267	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.07%	113	4,741	\$8,803,469	\$0	\$12,692,725	\$2,036,464	144.18%
268	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.42%	45	9,927	\$53,033,747	\$997,223	\$47,909,865	\$189,304	92.22%
269	OHIO STATE LIFE INSURANCE COMPANY THE	0.01%	218	1,576	\$759,500	\$773	\$1,615,764	\$106,114	212.84%
270	OLD AMERICAN INSURANCE COMPANY	0.04%	135	13,659	\$5,242,764	\$0	\$3,940,753	\$95,299	75.17%
271	OLD REPUBLIC LIFE INSURANCE COMPANY	0.00%	273	1,328	\$264,976	\$0	\$614,977	\$78,111	232.09%
272	OLD SURETY LIFE INSURANCE COMPANY	0.00%	386	11	\$2,715	\$0	\$0	\$65	0.00%
273	OLD UNITED LIFE INSURANCE COMPANY	0.00%	323	515	\$62,119	\$0	\$76,369	\$7,307	122.94%
274	OXFORD LIFE INSURANCE COMPANY	0.02%	162	1,954	\$2,629,355	\$0	\$844,828	\$21,356	32.13%
275	OZARK NATIONAL LIFE INSURANCE COMPANY	0.15%	81	46,498	\$18,892,422	\$69,066	\$11,476,254	\$1,544,935	61.11%
276	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	369	17	\$11,916	\$176	\$0	\$0	1.48%
277	PACIFIC LIFE & ANNUITY COMPANY	0.02%	161	529	\$2,655,327	\$0	\$5,080,794	\$0	191.34%

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
278	PACIFIC LIFE INSURANCE COMPANY	2.39%	8	18,106	\$299,436,967	\$105,733	\$296,599,695	\$5,642,595	99.09%
279	PAN AMERICAN ASSURANCE COMPANY	0.00%	272	424	\$266,621	\$0	\$362,687	\$37,421	136.03%
280	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	326	293	\$59,291	\$14,343	\$97,478	\$11,221	188.60%
281	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	390	0	\$1,526	\$0	\$0	\$0	0.00%
282	PARKER CENTENNIAL ASSURANCE COMPANY	0.00%	408	0	\$0	\$0	\$38,346	\$0	N/A
283	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	337	572	\$33,698	\$0	\$268,705	\$1,637	797.39%
284	PAUL REVERE VARIABLE ANNUITY INSURANCE COMP	0.00%	319	256	\$72,510	\$0	\$45,034	\$8,611	62.11%
285	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.01%	195	2,434	\$1,268,513	\$0	\$2,054,475	\$148,896	161.96%
286	PEKIN LIFE INSURANCE COMPANY	0.01%	184	5,162	\$1,581,140	\$362	\$284,390	\$161,761	18.01%
287	PENN INSURANCE AND ANNUITY COMPANY THE	0.02%	168	358	\$2,402,336	\$0	\$276,518	\$183,074	11.51%
288	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.08%	107	4,585	\$10,415,823	\$397,929	\$9,792,215	\$467,383	97.83%
289	PENNSYLVANIA LIFE INSURANCE COMPANY	0.00%	251	920	\$405,223	\$0	\$644,326	\$20,453	159.01%
290	PHARMACISTS LIFE INSURANCE COMPANY, THE	0.00%	270	335	\$278,014	\$50	\$256,591	\$58,092	92.31%
291	PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY	0.00%	368	64	\$12,263	\$0	\$11,783	\$1,565	96.09%
292	PHILADELPHIA FINANCIAL LIFE ASSURANCE COMPAN	0.19%	72	14	\$23,708,412	\$0	\$490,997	\$23,764	2.07%
293	PHL VARIABLE INSURANCE COMPANY	0.12%	90	3,423	\$15,664,221	\$0	\$18,999,756	\$1,652,480	121.29%
294	PHOENIX LIFE AND ANNUITY COMPANY	0.00%	267	254	\$300,056	\$0	\$1,425,765	\$208,321	475.17%
295	PHOENIX LIFE INSURANCE COMPANY	0.12%	91	14,182	\$15,537,328	\$4,893,208	\$25,737,684	\$1,060,767	197.14%
296	PHYSICIANS LIFE INSURANCE COMPANY	0.04%	141	12,300	\$4,681,122	\$0	\$4,100,036	\$98,106	87.59%
297	PIONEER AMERICAN INSURANCE COMPANY	0.01%	223	1,511	\$681,728	\$0	\$125,136	\$15,467	18.36%
298	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.01%	219	546	\$756,375	\$2,045	\$468,723	\$55,690	62.24%
299	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	329	137	\$52,775	\$0	\$6,691	\$2,190	12.68%
300	PLATEAU INSURANCE COMPANY	0.00%	248	1,379	\$418,943	\$0	\$93,061	\$18,077	22.21%
301	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	308	1,140	\$109,801	\$1,259	\$143,852	\$6,866	132.16%
302	POLISH ROMAN CATHOLIC UNION OF AMERICA	0.00%	355	554	\$20,959	\$276	\$1,039,956	\$1,689	4963.18%
303	PRIMERICA LIFE INSURANCE COMPANY	0.24%	62	33,880	\$30,500,161	\$0	\$23,324,519	\$8,825,760	76.47%
304	PRINCIPAL LIFE INSURANCE COMPANY	2.67%	7	415,931	\$335,073,495	\$2,333,209	\$45,678,086	\$5,853,055	14.33%
305	PRINCIPAL NATIONAL LIFE INSURANCE COMPANY	0.06%	117	2,338	\$7,998,583	\$0	\$1,260,048	\$1,880,574	15.75%
306	PROFESSIONAL INSURANCE COMPANY	0.00%	374	30	\$9,811	\$0	\$0	\$1,102	0.00%
307	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPAN	0.00%	365	191	\$15,080	\$1,543	\$532,980	\$3,843	3544.58%
308	PROTECTIVE LIFE INSURANCE COMPANY	3.17%	5	42,446	\$397,576,490	\$27,147	\$347,570,952	\$9,399,518	87.43%
309	PROVIDENT AMERICAN LIFE AND HEALTH INSURANCE	0.00%	370	17	\$11,528	\$0	\$7,423	\$132	64.39%
310	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPAN	0.07%	114	20,511	\$8,397,279	\$0	\$8,112,982	\$923,368	96.61%
311	PROVIDENT LIFE AND CASUALTY INSURANCE COMPAN	0.00%	395	4	\$722	\$0	\$0	\$274	0.00%
312	PRUCO LIFE INSURANCE COMPANY	2.08%	12	41,348	\$260,106,370	\$0	\$240,908,690	\$9,825,410	92.62%
313	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPORAT	0.01%	202	6,793	\$1,052,648	\$0	\$167,741,670	\$6,387	15935.21%
314	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	1.07%	25	397,290	\$134,729,555	\$37,584,003	\$331,850,370	\$27,571,921	274.20%
315	PRUDENTIAL RETIREMENT INSURANCE AND ANNUITY	0.61%	37	0	\$76,223,713	\$0	\$63,130,042	\$0	82.82%
316	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	361	50	\$17,447	\$0	\$121	\$697	0.69%
317	PYRAMID LIFE INSURANCE COMPANY	0.00%	269	1,821	\$295,934	\$0	\$603,473	\$19,453	203.92%
318	RELIASTAR STANDARD LIFE INSURANCE COMPANY	0.19%	73	56,203	\$23,601,784	\$285	\$11,041,318	\$5,656,861	46.78%
319	RELIASTAR LIFE INSURANCE COMPANY	0.21%	68	210,131	\$25,885,565	\$222,408	\$55,902,582	\$13,888,332	216.82%
320	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	230	2,339	\$571,453	\$1,187	\$1,141,948	\$78,028	200.04%
321	RENAISSANCE LIFE & HEALTH INSURANCE COMPANY	0.00%	347	839	\$25,496	\$0	\$171,864	\$3,761	674.08%
322	RESERVE NATIONAL INSURANCE COMPANY	0.00%	228	996	\$608,129	\$0	\$119,778	\$11,108	19.70%
323	RG REINSURANCE COMPANY	0.01%	197	201	\$1,151,705	\$676,447	\$498,466	\$77,852	102.02%
324	RIVERSOURCE LIFE INSURANCE COMPANY	0.72%	33	31,825	\$90,774,401	\$0	\$367,888,794	\$2,037,329	405.28%
325	ROYAL ARCANUM SUPREME COUNCIL OF	0.00%	392	141	\$877	\$1,488	\$20,153	\$639	2467.62%
326	ROYAL NEIGHBORS OF AMERICA	0.02%	177	6,598	\$1,998,886	\$63,774	\$1,016,583	\$65,534	54.05%
327	S USA LIFE INSURANCE COMPANY INC	0.00%	379	10	\$6,428	\$0	\$0	\$1,224	0.00%
328	SAGICOR LIFE INSURANCE COMPANY	0.14%	88	1,776	\$17,151,639	\$556	\$3,640,407	\$25,837	21.23%
329	SAVINGS BANK LIFE INSURANCE COMPANY OF MASSA	0.02%	175	3,338	\$2,121,107	\$29,278	\$562,856	\$1,647,287	27.92%
330	SECURIAN LIFE INSURANCE COMPANY	0.00%	249	2,773	\$411,896	\$0	\$162,728	\$407,929	39.51%
331	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.65%	36	7,114	\$81,166,425	\$74,277	\$32,831,080	\$59,530	40.54%
332	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.00%	330	292	\$51,135	\$0	\$73,075	\$2,360	142.91%
333	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.09%	103	2,828	\$10,856,669	\$40,993	\$32,931,508	\$1,487,024	303.71%
334	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NE	0.01%	215	3,142	\$871,833	\$71,536	\$109,728	\$90,465	20.79%
335	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	234	1,463	\$530,723	\$0	\$428,697	\$38,152	80.78%
336	SENIOR LIFE INSURANCE COMPANY	0.01%	201	2,263	\$1,062,508	\$0	\$313,212	\$20,890	29.48%
337	SENTINEL AMERICAN LIFE INSURANCE CO	0.00%	400	24	\$273	\$0	\$1,392	\$30	509.89%
338	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.08%	109	3,776	\$9,849,127	\$2,830	\$10,806,172	\$183,827	109.75%
339	SETTLERS LIFE INSURANCE COMPANY	0.00%	298	433	\$143,814	\$1,975	\$39,322	\$3,404	28.72%
340	SHELTER LIFE INSURANCE COMPANY	0.23%	66	72,962	\$28,522,989	\$1,385,055	\$22,407,737	\$5,607,510	83.42%
341	SHENANDOAH LIFE INSURANCE COMPANY	0.00%	232	1,257	\$548,574	\$431	\$1,294,195	\$53,366	236.00%
342	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	327	339	\$53,951	\$960	\$86,945	\$1,054	162.93%
343	SOUTHERN PIONEER LIFE INSURANCE COMPANY	0.00%	408	20	\$3,307	\$0	\$0	\$313	0.00%
344	STANDARD INSURANCE COMPANY	1.07%	26	170,337	\$134,218,073	\$38,193	\$95,201,074	\$8,497,370	70.96%
345	STANDARD LIFE AND ACCIDENT INSURANCE COMPAN	0.00%	259	1,947	\$373,695	\$12,429	\$598,492	\$24,309	163.48%
346	STANDARD LIFE AND CASUALTY COMPANY	0.00%	404	8	\$182	\$68	\$0	\$35	37.36%

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347	STANDARD SECURITY LIFE INSURANCE COMPANY OF	0.00%	366	37	\$14,217	\$215	\$10,412	\$356	74.75%
348	STARMOUNT LIFE INSURANCE COMPANY	0.00%	254	723	\$388,295	\$0	\$167,441	\$17,676	43.12%
349	STATE FARM LIFE INSURANCE COMPANY	1.19%	21	238,364	\$149,710,336	\$17,968,719	\$95,032,281	\$21,891,119	75.48%
350	STATE LIFE INSURANCE COMPANY	0.14%	84	1,863	\$17,691,774	\$34,215	\$7,359,813	\$126,506	41.79%
351	STATE MUTUAL INSURANCE COMPANY	0.00%	290	441	\$170,896	\$24,241	\$367,866	\$5,676	229.44%
352	STERLING INVESTORS LIFE INSURANCE COMPANY	0.00%	325	115	\$59,455	\$0	\$7,640	\$1,224	12.85%
353	STERLING LIFE INSURANCE COMPANY	0.00%	310	224	\$102,637	\$0	\$0	\$0	0.00%
354	STONEBRIDGE LIFE INSURANCE COMPANY	0.05%	130	25,965	\$5,675,658	\$0	\$5,251,839	\$242,451	92.53%
355	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.00%	241	2,000	\$472,651	\$0	\$418,783	\$97,630	88.60%
356	SUN LIFE ASSURANCE COMPANY OF CANADA	0.11%	95	38,629	\$13,173,436	\$969,864	\$15,341,791	\$2,838,699	123.82%
357	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.00%	243	193	\$443,532	\$274	\$205,764	\$10,655	46.45%
358	SURENCY LIFE & HEALTH INSURANCE COMPANY	0.00%	376	98	\$8,103	\$0	\$0	\$6,730	0.00%
359	SURETY LIFE INSURANCE COMPANY	0.00%	265	629	\$334,135	\$0	\$691,486	\$44,228	206.95%
360	SWISS RE LIFE & HEALTH AMERICA INC	0.00%	408	5	\$0	\$0	\$141,600	\$0	N/A
361	SYMETRA LIFE INSURANCE COMPANY	0.27%	57	13,349	\$33,414,559	\$159	\$26,732,536	\$1,221,151	80.00%
362	SYMETRA NATIONAL LIFE INSURANCE COMPANY	0.00%	354	138	\$21,169	\$0	\$15,791	\$2,315	74.59%
363	TEACHERS INSURANCE AND ANNUITY ASSOCIATION O	1.28%	20	70,145	\$160,279,807	\$49,354,085	\$187,297,589	\$248,653	147.65%
364	TEXAS LIFE INSURANCE COMPANY	0.02%	157	10,217	\$3,063,653	\$276,426	\$1,326,209	\$353,018	52.31%
365	THE RELIABLE LIFE INSURANCE COMPANY	0.08%	106	133,492	\$10,423,539	-\$177	\$8,520,543	\$627,136	81.74%
366	THRIVENT FINANCIAL FOR LUTHERANS	1.15%	23	82,478	\$144,553,604	\$4,987,011	\$94,347,082	\$5,247,236	68.72%
367	THRIVENT LIFE INSURANCE COMPANY	0.01%	180	461	\$1,842,188	\$0	\$1,467,597	\$13,942	79.67%
368	TIAA-CREF LIFE INSURANCE COMPANY	0.09%	101	1,503	\$11,109,785	\$0	\$2,223,846	\$768,739	20.02%
369	TIME INSURANCE COMPANY	0.01%	206	2,664	\$1,016,771	\$0	\$785,873	\$76,045	77.29%
370	TRANS WORLD ASSURANCE COMPANY	0.00%	304	395	\$127,195	\$0	\$68,107	\$36,612	53.55%
371	TRANSAMERICA ADVISORS LIFE INSURANCE COMPAN	0.00%	262	720	\$344,921	\$0	\$10,821,567	\$54,756	3137.40%
372	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPAN	1.98%	14	766	\$248,385,035	\$0	\$133,310,016	\$7,947	53.67%
373	TRANSAMERICA LIFE INSURANCE COMPANY	9.53%	3	78,142	\$1,194,504,314	\$207,569	\$374,254,760	\$7,289,620	31.35%
374	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.29%	53	48,196	\$36,832,082	\$11,203	\$55,492,516	\$1,482,370	150.69%
375	TRUSTMARK INSURANCE COMPANY	0.02%	171	8,019	\$2,305,745	\$29,218	\$3,065,604	\$289,209	134.22%
376	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	359	81	\$17,585	\$0	\$7,090	\$690	40.32%
377	U S FINANCIAL LIFE INSURANCE COMPANY	0.03%	151	2,664	\$3,654,749	\$0	\$3,887,717	\$765,583	106.37%
378	ULLICO LIFE INSURANCE COMPANY	0.00%	343	40	\$28,399	\$0	\$20,569	\$2,242	72.43%
379	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	402	7	\$240	\$0	\$74,324	\$240	30968.33%
380	UNIFIED LIFE INSURANCE COMPANY	0.00%	226	3,328	\$620,316	\$4,673	\$440,045	\$49,268	71.69%
381	UNIMERICA INSURANCE COMPANY	0.00%	349	0	\$24,690	\$0	\$834,800	\$0	3381.13%
382	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	256	2,415	\$382,311	\$0	\$858,193	\$16,395	224.48%
383	UNION LABOR LIFE INSURANCE COMPANY	0.01%	208	24,641	\$994,788	\$19,063	\$824,938	\$143,447	84.84%
384	UNION SECURITY INSURANCE COMPANY	0.09%	102	99,529	\$10,994,525	\$7,755	\$12,926,979	\$4,416,640	117.65%
385	UNITED AMERICAN INSURANCE COMPANY	0.02%	170	3,511	\$2,342,243	\$0	\$4,669,275	\$20,267	199.35%
386	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.00%	348	99	\$24,857	\$0	\$38,285	\$1,039	154.02%
387	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	261	6,048	\$349,628	\$25,637	\$1,003,396	\$25,102	294.32%
388	UNITED HEALTHCARE INSURANCE COMPANY	0.03%	147	1,295	\$4,312,669	\$0	\$1,864,829	\$1,224,054	43.24%
389	UNITED HERITAGE LIFE INSURANCE COMPANY	0.03%	146	5,498	\$4,339,190	\$18,216	\$3,270,596	\$53,692	75.79%
390	UNITED HOME LIFE INSURANCE COMPANY	0.01%	199	1,916	\$1,136,726	\$93	\$392,250	\$52,138	34.52%
391	UNITED INSURANCE COMPANY OF AMERICA	0.00%	302	5,931	\$130,041	\$0	\$230,944	\$14,478	177.59%
392	UNITED LIFE INSURANCE COMPANY	0.09%	105	2,462	\$10,674,078	\$0	\$8,882,846	\$133,538	83.22%
393	UNITED NATIONAL LIFE INSURANCE COMPANY OF AME	0.00%	316	301	\$79,805	\$0	\$114,177	\$3,003	143.07%
394	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.54%	38	106,620	\$68,307,223	\$314	\$39,738,780	\$4,843,522	58.18%
395	UNITED SECURITY ASSURANCE COMPANY OF PENNSY	0.00%	388	5	\$2,467	\$0	\$0	\$49	0.00%
396	UNITED STATES LIFE INSURANCE COMPANY NEW YOR	0.17%	79	1,201	\$21,338,828	\$5,072	\$7,075,994	\$492,773	33.18%
397	UNITED TEACHER ASSOCIATES INSURANCE COMPANY	0.00%	312	111	\$94,009	\$0	\$146,548	\$872	155.89%
398	UNITED WORLD LIFE INSURANCE COMPANY	0.00%	346	1,594	\$26,005	\$0	\$20,154	\$4,451	77.50%
399	UNITEDHEALTHCARE LIFE INSURANCE COMPANY	0.00%	338	276	\$32,740	\$0	\$0	\$2,563	0.00%
400	UNITY FINANCIAL LIFE INSURANCE COMPANY	0.01%	189	3,038	\$1,408,198	\$0	\$1,009,802	\$17,213	71.71%
401	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	266	4,532	\$322,396	\$7,886	\$890,987	\$43,970	278.81%
402	UNIVERSAL UNDERWRITERS LIFE INSURANCE COMPA	0.00%	281	172	\$208,578	\$0	\$96,981	\$50,437	46.50%
403	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.23%	64	179,827	\$29,369,340	\$198,575	\$21,174,120	\$11,974,190	72.77%
404	USA LIFE ONE INSURANCE COMPANY OF INDIANA	0.00%	382	140	\$4,990	\$0	\$20,117	\$274	403.15%
405	USAA LIFE INSURANCE COMPANY	0.14%	87	22,008	\$17,267,225	\$495,720	\$13,405,611	\$3,882,879	80.51%
406	USABLE LIFE	0.06%	118	1,563	\$7,107,224	\$0	\$4,158,182	\$2,562,238	58.51%
407	VANTIS LIFE INSURANCE COMPANY	0.00%	321	184	\$69,921	\$392	\$6,000	\$7,898	9.14%
408	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.45%	42	22,141	\$55,809,998	\$0	\$82,473,156	\$0	147.77%
409	VOYA INSURANCE AND ANNUITY COMPANY	0.24%	63	12,256	\$29,874,871	\$143,343	\$157,000,943	\$50,120	526.01%
410	VOYA RETIREMENT INSURANCE AND ANNUITY COMPA	1.17%	22	45,025	\$146,026,772	\$0	\$203,751,107	\$232,847	139.53%
411	WASHINGTON NATIONAL INSURANCE COMPANY	0.01%	216	7,026	\$828,241	\$66,051	\$7,529,325	\$70,743	917.05%
412	WEST COAST LIFE INSURANCE COMPANY	0.08%	110	9,980	\$9,663,423	\$125,370	\$8,664,994	\$4,203,785	90.97%
413	WESTERN AND SOUTHERN LIFE INSURANCE COMPAN'	0.04%	140	40,877	\$4,843,007	\$1,719,650	\$7,593,024	\$336,705	192.29%
414	WESTERN CATHOLIC UNION	0.01%	193	8,400	\$1,331,780	\$69,340	\$6,989,427	\$103,081	530.03%
415	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.26%	58	17,070	\$32,181,851	\$0	\$38,899,198	\$500,181	120.87%

**2014 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
416	WESTERN UNITED LIFE ASSURANCE COMPANY	0.00%	393	14	\$739	\$0	\$391,604	\$7	52991.07%
417	WILCAC LIFE INSURANCE COMPANY	0.00%	258	1,286	\$375,782	\$120,897	\$1,113,314	\$36	328.44%
418	WILLIAM PENN ASSOCIATION	0.00%	239	151	\$484,404	\$544	\$29,405	\$1,169	6.18%
419	WILTON REASSURANCE LIFE COMPANY OF NEW YORK	0.00%	315	184	\$86,394	\$0	\$12,860	\$18,159	14.89%
420	WINDSOR LIFE INSURANCE COMPANY	0.00%	399	1	\$278	\$0	\$0	\$34	0.00%
421	WOMAN'S LIFE INSURANCE SOCIETY	0.00%	381	453	\$5,650	\$2,810	\$53,576	\$872	997.98%
422	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.04%	132	4,800	\$5,559,674	\$283,558	\$3,984,113	\$161,406	76.76%
423	ZALE LIFE INSURANCE COMPANY	0.00%	351	1,633	\$23,944	\$0	\$1,328	\$1,402	5.55%
424	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.08%	108	2,525	\$10,076,202	\$0	\$12,901,540	\$566,802	128.04%
TOTAL		100.00%		6,745,265	\$12,533,955,390	\$355,283,822	\$10,665,757,021	\$547,925,416	87.93%

**TOTAL
ACCIDENT & HEALTH
INSURANCE
BY LINE OF BUSINESS**

**MISSOURI DEPARTMENT OF INSURANCE
2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS**

LINE NUMBER OF BUSINESS	LINE DESCRIPTION	TOTAL NUMBER OF INSURED	TOTAL DIRECT PREMIUMS WRITTEN	TOTAL DIRECT PREMIUMS EARNED	TOTAL DIVIDENDS PAID	TOTAL DIRECT LOSSES PAID	TOTAL DIRECT LOSSES INCURRED	LOSS RATIO
INDIVIDUAL								
4.1	COMPREHENSIVE MEDICAL EXPENSE	295,396	\$917,829,288	\$920,167,388	\$2,799	\$836,198,409	\$905,306,253	98.38%
4.2	MEDICARE SUPPLEMENT	206,675	\$482,144,186	\$485,942,200	\$0	\$347,057,903	\$352,722,718	72.59%
4.3	LONG TERM CARE	131,008	\$216,403,254	\$212,398,783	\$36,779	\$156,012,079	\$204,844,123	96.44%
4.4	SPECIFIED DISEASE	264,759	\$76,646,387	\$76,699,658	\$2,986	\$36,941,017	\$38,240,202	49.86%
4.5	ACCIDENT ONLY	442,807	\$55,883,379	\$55,794,668	\$8	\$24,248,482	\$25,209,434	45.18%
4.6	DISABILITY INCOME	128,681	\$108,716,840	\$108,138,461	\$7,113,549	\$75,711,689	\$79,531,085	73.55%
4.7	DENTAL	92,263	\$31,122,641	\$30,856,319	\$0	\$16,265,975	\$17,741,835	57.50%
4.8	LIMITED BENEFIT	323,598	\$35,105,612	\$35,269,342	\$4,218	\$14,762,555	\$15,150,216	42.96%
4.9	SHORT TERM CREDIT DISABILITY	14,099	\$1,624,273	\$1,438,629	\$0	\$374,148	\$235,053	16.34%
4.10	LONG TERM CREDIT DISABILITY	174	\$8,524	\$35,295	\$0	\$37,804	-\$147	-0.42%
4.11	CREDIT UNEMPLOYMENT	0	\$0	\$0	\$0	\$0	\$0	N/A
4.12	STOP LOSS	3,464	\$7,400,524	\$7,400,524	\$0	\$2,908,810	\$4,553,555	61.53%
4.13	MEDICARE PART D	278,106	\$290,855,000	\$297,869,741	\$0	\$259,035,798	\$249,412,469	83.73%
4.14	MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT	52,641	\$430,507,723	\$430,474,834	\$0	\$355,661,255	\$357,703,596	83.10%
4.15	TOTAL INDIVIDUAL	2,233,671	\$2,654,247,631	\$2,662,485,844	\$7,160,339	\$2,125,215,924	\$2,250,650,395	84.53%
GROUP								
5.1A	COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER (2 - 50 EMPLOYEES)	269,933	\$1,142,248,689	\$1,151,819,957	\$0	\$831,655,694	\$839,055,845	72.85%
5.1B	COMPREHENSIVE MEDICAL EXPENSE - LARGE EMPLOYER	485,237	\$2,004,949,742	\$1,993,919,906	\$0	\$1,652,444,180	\$1,623,044,418	81.40%
5.1C	COMPREHENSIVE MEDICAL EXPENSE - ASSOCIATION	301,530	\$176,373,796	\$179,721,808	-\$649	\$143,196,477	\$139,197,534	77.45%
5.1D	COMPREHENSIVE MEDICAL EXPENSE - DISCRETIONARY	7	\$381,640	\$433,615	\$0	\$875,912	\$175,459	40.46%
5.1E	COMPREHENSIVE MEDICAL EXPENSE - FEDERAL EMPLOYEES	97,553	\$545,536,483	\$561,678,984	\$0	\$523,318,124	\$524,328,434	93.35%
5.2	MEDICARE SUPPLEMENT	94,587	\$193,699,358	\$192,082,500	\$0	\$151,589,850	\$150,841,159	78.53%
5.3	LONG TERM CARE	50,323	\$36,126,891	\$33,069,393	\$0	\$18,804,607	\$19,901,016	60.18%
5.4	SPECIFIED DISEASE	154,080	\$24,962,355	\$25,119,000	\$0	\$8,637,135	\$9,396,049	37.41%
5.5	ACCIDENT ONLY	4,764,204	\$109,907,195	\$110,792,405	\$10,104	\$45,080,334	\$46,424,218	41.90%
5.6	DISABILITY INCOME	1,242,706	\$269,201,441	\$268,290,961	\$442,749	\$212,951,954	\$217,048,128	80.90%
5.7	DENTAL	807,287	\$232,335,863	\$230,871,383	\$0	\$172,716,488	\$175,080,700	75.83%
5.8	LIMITED BENEFIT	2,523,566	\$146,851,719	\$148,179,250	\$20,292	\$111,278,930	\$114,894,376	77.54%
5.9	SHORT TERM CREDIT DISABILITY	93,006	\$13,672,599	\$13,230,216	\$0	\$4,131,411	\$3,351,536	25.33%
5.10	LONG TERM CREDIT DISABILITY	939	\$252,217	\$272,788	\$0	\$318,389	\$183,714	67.35%
5.11	CREDIT UNEMPLOYMENT	0	\$0	\$0	\$0	\$0	\$0	N/A
5.12	STOP LOSS	1,061,148	\$281,925,029	\$281,526,112	\$14,081	\$225,743,687	\$235,172,185	83.53%
5.13	MEDICARE PART D	159,380	\$173,901,526	\$175,848,220	\$0	\$143,048,260	\$144,695,139	82.28%
5.14	MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT	55,743	\$560,146,920	\$565,611,452	\$0	\$488,893,136	\$486,316,913	85.98%
5.15	TOTAL GROUP	12,161,229	\$5,912,473,463	\$5,932,467,950	\$486,577	\$4,734,684,566	\$4,729,106,823	79.72%
TOTAL INDIVIDUAL AND GROUP BUSINESS								
6	TOTAL ACCIDENT AND HEALTH	14,394,900	\$8,566,721,097	\$8,594,953,795	\$7,646,916	\$6,859,900,487	\$6,979,757,219	81.21%
7.1	COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (3 - 25 EMPLOYEES) (This data is a further break-out of line number 5.1a)	121,756	\$527,499,741	\$528,638,293	\$0	\$389,866,086	\$391,545,946	74.07%
8.1	COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (3-25 EMPLOYEES) in associations with rate differentials exceeding 20%	0	\$0	\$0	\$0	\$0	\$0	N/A
8.2	COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (3-25 EMPLOYEES) in associations with rate differentials NOT exceeding 20%	0	\$0	\$0	\$0	\$0	\$0	N/A
8.3	COMPREHENSIVE MEDICAL EXPENSE - LARGE EMPLOYER: in association plans with rate differentials exceeding 20%	0	\$0	\$0	\$0	\$0	\$0	N/A
8.4	COMPREHENSIVE MEDICAL EXPENSE - LARGE EMPLOYER:	522	\$18,387,661	\$18,387,661	\$0	\$14,138,790	\$13,844,426	75.29%

**INDIVIDUAL
ACCIDENT & HEALTH
INSURANCE
BY LINE OF BUSINESS
BY COMPANY**

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL COMPREHENSIVE MEDICAL EXPENSE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	0.56%	7	1,342	\$5,123,779	\$5,212,987	\$0	\$4,322,589	\$4,622,396	88.67%
2	ALL SAVERS INSURANCE COMPANY	0.09%	10	0	\$844,434	\$0	\$0	\$0	\$0	N/A
3	AMERICAN FAMILY MUTUAL INSURANCE COMPANY	-0.08%	48	6	-\$702,020	\$573,012	\$0	\$538,853	-\$41,823	-7.30%
4	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	41	8	\$710	\$738	\$0	\$1,299	\$1,211	164.09%
5	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	22	31	\$21,035	\$19,554	\$0	\$2,692	-\$4,458	-22.80%
6	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	26	9	\$17,390	\$20,479	\$0	\$1,058	\$3,982	19.44%
7	AMERICAN STATES INSURANCE COMPANY	0.00%	40	1	\$1,271	\$1,937	\$0	\$804	-\$1,184	-61.13%
8	ARGONAUT INSURANCE COMPANY	0.00%	48	9	\$0	\$0	\$0	\$0	\$0	N/A
9	AXA EQUITABLE LIFE INSURANCE COMPANY	0.00%	20	11	\$32,308	\$34,769	\$0	\$300,358	\$334,673	962.56%
10	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	18.43%	3	51,293	\$169,153,814	\$169,153,814	\$0	\$188,469,296	\$186,467,006	110.24%
11	CELTIC INSURANCE COMPANY	0.00%	24	11	\$18,948	\$20,116	\$0	\$1,159	\$32	0.16%
12	CENTRAL UNITED LIFE INSURANCE COMPANY	0.00%	31	3	\$9,024	\$9,062	\$0	\$0	\$0	0.00%
13	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.00%	38	1	\$2,324	\$2,322	\$0	\$2,500	\$2,657	114.43%
14	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.05%	12	0	\$429,025	-\$1,085	\$0	\$138,788	\$138,788	-12791.52%
15	CONNECTICUT GENERAL LIFE INS CO	0.00%	32	5	\$8,223	\$8,143	\$0	\$120,207	\$116,070	1425.40%
16	CONTINENTAL CASUALTY COMPANY	0.00%	44	6	\$586	\$586	\$0	\$0	-\$261	-44.54%
17	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	37.42%	2	123,547	\$343,481,424	\$343,481,424	\$0	\$321,017,445	\$371,195,909	108.07%
18	COX HEALTH SYSTEMS INSURANCE COMPANY	2.11%	4	8,413	\$19,336,149	\$19,336,149	\$0	\$16,818,977	\$17,380,573	89.89%
19	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	42	32	\$656	\$643	\$0	\$765	\$765	118.97%
20	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.00%	43	6	\$630	\$633	\$0	\$912	\$1,018	160.82%
21	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.00%	30	7	\$9,218	\$10,071	\$0	-\$468	-\$468	-4.65%
22	GOLDEN RULE INSURANCE COMPANY	0.01%	15	56	\$136,486	\$195,117	\$0	\$31,543	\$47,923	24.56%
23	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	27	11	\$15,644	\$15,050	\$0	\$6,163	-\$68,343	-454.11%
24	HCC LIFE INSURANCE COMPANY	0.17%	8	3,082	\$1,594,679	\$1,292,439	\$0	\$92,352	\$384,367	29.74%
25	HEALTH CARE SERVICE CORPORATION	0.04%	13	227	\$362,613	\$362,613	\$0	\$2,855,933	\$3,393,239	935.77%
26	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	38.11%	1	98,280	\$349,746,979	\$348,777,261	\$0	\$269,500,416	\$284,449,986	81.56%
27	HORACE MANN LIFE INSURANCE COMPANY	0.00%	48	0	\$0	\$0	\$0	\$0	-\$49	N/A
28	HUMANA INSURANCE COMPANY	0.95%	6	3,035	\$8,674,276	\$8,747,693	\$0	\$8,821,734	\$9,085,461	103.86%
29	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.00%	25	12	\$18,109	\$24,790	\$0	\$19,453	\$14,876	60.01%
30	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	45	8	\$556	\$605	\$0	\$0	\$0	0.00%
31	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	48	0	\$0	\$0	\$0	\$0	-\$236	N/A
32	KANAWHA INSURANCE COMPANY	0.00%	48	1	\$0	\$0	\$0	\$0	\$0	N/A
33	KANSAS CITY LIFE INSURANCE COMPANY	0.00%	46	0	\$334	\$488	\$0	\$0	-\$1,045	-214.14%
34	METLIFE INSURANCE COMPANY USA	0.00%	29	26	\$11,396	\$11,353	\$0	\$3,048	\$1,726	15.20%
35	METROPOLITAN LIFE INSURANCE COMPANY	0.01%	17	65	\$76,398	\$73,972	\$0	\$44,095	\$43,067	58.22%
36	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.01%	18	20	\$61,514	\$62,089	\$0	\$44,506	\$60,087	96.78%
37	MUTUAL OF OMAHA INSURANCE COMPANY	0.00%	21	59	\$28,821	\$29,719	\$0	\$66,358	\$30,954	104.16%
38	NATIONAL CASUALTY COMPANY	0.00%	47	1	\$100	\$134	\$0	\$0	\$0	0.00%
39	NEW ERA LIFE INSURANCE COMPANY	0.00%	48	0	\$0	\$243	\$0	\$0	-\$203	-83.54%
40	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWE	0.00%	28	2	\$14,058	\$13,117	\$0	\$0	-\$4,850	-36.97%
41	NEW YORK LIFE INSURANCE COMPANY	0.00%	23	65	\$19,392	\$19,750	\$2,799	\$11,267	\$10,330	52.30%
42	PHYSICIANS MUTUAL INSURANCE COMPANY	0.00%	48	5	\$0	\$2,620	\$0	\$95	-\$19,650	-750.00%
43	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.01%	16	262	\$134,249	\$132,048	\$0	\$215,564	\$165,070	125.01%
44	RESERVE NATIONAL INSURANCE COMPANY	0.13%	9	305	\$1,162,316	\$1,283,708	\$0	\$694,979	\$280,859	21.88%
45	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	35	58	\$2,992	\$3,234	\$0	\$335,203	\$324,767	10042.27%
46	STANDARD LIFE AND CASUALTY COMPANY	0.00%	33	2	\$4,551	\$4,404	\$0	\$206	\$317	7.20%
47	STATE FARM MUTUAL AUTOMOBILE INSURANCE COI	0.06%	11	109	\$554,795	\$656,273	\$0	\$625,434	\$482,995	73.60%
48	THRIVENT FINANCIAL FOR LUTHERANS	0.01%	19	4	\$52,693	\$52,663	\$0	\$193,680	\$165,521	314.30%
49	TIME INSURANCE COMPANY	1.87%	5	4,490	\$17,186,282	\$20,499,955	\$0	\$20,785,257	\$26,123,315	127.43%
50	TRANSAMERICA LIFE INSURANCE COMPANY	0.00%	37	9	\$2,561	\$2,554	\$0	\$2,891	\$2,828	110.73%
51	TRUSTMARK INSURANCE COMPANY	0.00%	36	3	\$2,782	\$2,787	\$0	\$300	\$243	8.72%
52	UNION LABOR LIFE INSURANCE COMPANY	0.00%	34	0	\$3,227	\$4,072	\$0	\$46,244	\$50,010	1228.14%
53	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.00%	39	0	\$2,308	\$2,785	\$0	\$10,518	\$10,518	377.67%
54	UNITEDHEALTHCARE LIFE INSURANCE COMPANY	0.02%	14	27	\$170,249	\$8,498	\$0	\$53,936	\$55,284	650.55%
55	WESTERN AND SOUTHERN LIFE INSURANCE COMPA	0.00%	48	429	\$0	\$0	\$0	\$0	\$0	N/A
56	WILCAC LIFE INSURANCE COMPANY	0.00%	48	2	\$0	\$0	\$0	\$0	\$0	N/A
TOTAL		100.00%		295,396	\$917,829,288	\$920,167,388	\$2,799	\$836,198,409	\$905,306,253	98.38%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL MEDICARE SUPPLEMENT**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ABILITY INSURANCE COMPANY	0.00%	100	1	\$3,475	\$6,610	\$0	\$4,758	\$4,167	63.04%
2	AETNA LIFE INSURANCE COMPANY	0.00%	108	25	\$0	-\$174	\$0	\$0	\$0	0.00%
3	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.00%	108	15	\$0	\$0	\$0	\$21,268	\$21,268	N/A
4	AMERICAN CONTINENTAL INSURANCE COMPANY	1.44%	12	2,482	\$6,956,753	\$6,931,777	\$0	\$4,697,297	\$4,738,695	68.36%
5	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	0.39%	32	564	\$1,859,212	\$1,873,310	\$0	\$1,671,096	\$1,747,652	93.29%
6	AMERICAN FAMILY MUTUAL INSURANCE COMPANY	1.52%	11	2,374	\$7,344,952	\$7,547,104	\$0	\$4,749,752	\$4,650,126	61.61%
7	AMERICAN GENERAL LIFE INSURANCE CO	0.02%	68	38	\$108,935	\$109,351	\$0	\$85,004	\$79,216	72.44%
8	AMERICAN INCOME LIFE INSURANCE CO	0.00%	101	1	\$2,464	\$2,429	\$0	\$11,159	\$12,461	513.01%
9	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	90	10	\$10,756	\$12,361	\$0	\$28,317	\$31,373	253.81%
10	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.18%	42	241	\$886,148	\$872,135	\$0	\$791,538	\$745,204	85.45%
11	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURA	0.00%	96	3	\$6,312	\$6,434	\$0	\$6,535	\$2,379	36.98%
12	AMERICAN REPUBLIC CORP INSURANCE COMPANY	1.39%	14	27	\$6,711,957	\$6,756,887	\$0	\$4,474,784	\$4,384,928	64.90%
13	AMERICAN REPUBLIC INSURANCE COMPANY	1.01%	19	1,835	\$4,889,731	\$4,992,978	\$0	\$3,851,299	\$3,970,535	79.52%
14	AMERICAN RETIREMENT LIFE INSURANCE COMPANY	0.15%	45	559	\$724,892	\$701,038	\$0	\$461,077	\$542,563	77.39%
15	ASSURED LIFE ASSOCIATION	0.01%	77	29	\$58,652	\$60,813	\$0	\$37,166	\$36,770	60.46%
16	AUTO OWNERS LIFE INSURANCE COMPANY	0.00%	92	6	\$8,834	\$9,894	\$0	\$31,333	\$34,432	348.01%
17	BANKERS FIDELITY LIFE INSURANCE COMPANY	1.19%	18	1,556	\$5,758,386	\$6,366,441	\$0	\$5,258,066	\$4,788,887	75.22%
18	BANKERS LIFE AND CASUALTY COMPANY	1.33%	15	2,161	\$6,428,188	\$6,641,644	\$0	\$3,999,486	\$3,839,273	75.81%
19	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	8.17%	3	14,777	\$39,378,954	\$39,378,954	\$0	\$28,400,104	\$29,019,911	73.69%
20	CELTIC INSURANCE COMPANY	0.02%	73	1	\$72,757	\$65,738	\$0	\$61,281	\$59,663	90.76%
21	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.02%	65	32	\$120,069	\$119,524	\$0	\$81,865	\$80,642	67.47%
22	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	104	3	\$1,804	\$1,672	\$0	\$229	-\$72	-4.31%
23	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.05%	59	89	\$259,525	\$265,439	\$0	\$189,970	\$177,132	66.73%
24	CENTRAL UNITED LIFE INSURANCE COMPANY	0.00%	105	2	\$1,022	\$1,027	\$0	\$2,449	\$2,168	211.10%
25	CHRISTIAN FIDELITY LIFE INSURANCE CO	1.86%	10	2,573	\$8,947,093	\$9,273,157	\$0	\$6,172,873	\$6,026,225	64.99%
26	COLONIAL PENN LIFE INSURANCE COMPANY	1.89%	9	5,031	\$9,119,146	\$9,049,496	\$0	\$6,099,306	\$6,110,668	67.52%
27	COMBINED INSURANCE CO OF AMERICA	0.61%	25	1,065	\$2,922,469	\$2,969,021	\$0	\$2,432,649	\$2,494,820	84.03%
28	CONNECTICUT GENERAL LIFE INS CO	0.00%	93	7	\$8,800	\$8,794	\$0	\$8,102	\$7,823	88.96%
29	CONSECO LIFE INSURANCE CO	0.01%	82	14	\$38,857	\$36,465	\$0	\$27,619	\$24,138	66.19%
30	CONSTITUTION LIFE INSURANCE COMPANY	0.13%	48	184	\$629,803	\$641,855	\$0	\$555,179	\$584,210	91.02%
31	CONTINENTAL GENERAL INSURANCE COMPANY	0.25%	39	441	\$1,222,846	\$1,241,302	\$0	\$970,336	\$956,787	77.08%
32	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	1.20%	17	1,730	\$5,800,938	\$5,713,656	\$0	\$3,784,377	\$1,878,977	32.89%
33	COUNTRY LIFE INSURANCE COMPANY	0.04%	60	89	\$213,852	\$214,848	\$0	\$180,968	\$182,328	84.86%
34	CSA FRATERNAL LIFE	0.00%	98	2	\$4,687	\$4,739	\$0	\$5,605	\$8,229	173.64%
35	EQUITABLE LIFE & CASUALTY INSURANCE COMPAN	1.40%	13	1,853	\$6,756,566	\$7,234,486	\$0	\$6,241,630	\$5,007,485	69.22%
36	FAMILY LIFE INSURANCE COMPANY	0.10%	51	128	\$459,639	\$459,639	\$0	\$403,600	\$403,600	87.81%
37	FORETHOUGHT LIFE INSURANCE COMPANY	0.03%	64	72	\$142,239	\$145,264	\$0	\$79,113	\$81,111	55.84%
38	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.19%	41	201	\$899,759	\$873,222	\$0	\$475,461	\$469,164	53.73%
39	GENWORTH LIFE INSURANCE COMPANY	0.01%	81	9	\$46,525	\$46,182	\$0	\$11,986	\$20,519	44.43%
40	GERBER LIFE INSURANCE COMPANY	0.29%	38	422	\$1,383,400	\$1,386,546	\$0	\$1,012,253	\$985,116	71.05%
41	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.24%	40	568	\$1,163,952	\$1,201,929	\$0	\$952,875	\$1,017,141	84.63%
42	GOLDEN RULE INSURANCE COMPANY	0.48%	30	914	\$2,335,071	\$2,354,731	\$0	\$1,898,853	\$1,738,156	73.82%
43	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANC	0.15%	46	308	\$715,061	\$746,141	\$0	\$585,646	\$579,993	77.73%
44	GREAT AMERICAN LIFE INSURANCE COMPANY	0.05%	58	79	\$260,657	\$259,584	\$0	\$208,201	\$199,833	76.98%
45	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.03%	63	39	\$150,046	\$167,118	\$0	\$60,833	\$43,556	26.06%
46	HEALTH CARE SERVICE CORPORATION	0.34%	37	599	\$1,638,568	\$1,638,568	\$0	\$1,564,583	\$1,609,445	98.22%
47	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	19.48%	2	36,863	\$93,924,047	\$93,923,955	\$0	\$66,682,734	\$65,737,116	69.99%
48	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.51%	29	607	\$2,457,674	\$2,604,187	\$0	\$1,941,537	\$1,675,420	64.34%
49	HUMANA INSURANCE COMPANY	2.13%	8	4,897	\$10,279,537	\$10,279,537	\$0	\$7,920,548	\$7,845,208	76.32%
50	IDEALIFE INSURANCE COMPANY	0.02%	71	19	\$77,857	\$77,497	\$0	\$37,258	\$32,690	42.18%
51	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.01%	79	48	\$54,768	\$53,711	\$0	\$153,942	\$150,349	279.92%
52	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.01%	80	19	\$48,525	\$51,773	\$0	\$85,861	\$83,633	161.54%
53	KANAWHA INSURANCE COMPANY	0.14%	47	198	\$659,190	\$659,190	\$0	\$297,378	\$560,976	85.10%
54	KANSAS CITY LIFE INSURANCE COMPANY	0.00%	99	3	\$3,879	\$3,879	\$0	\$298	-\$121	-3.12%
55	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.01%	85	24	\$32,343	\$32,343	\$0	\$19,527	\$13,148	40.65%
56	LIFESECURE INSURANCE COMPANY	0.00%	107	1	\$579	\$566	\$0	\$507	-\$608	-107.42%
57	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.01%	74	2	\$70,544	\$70,546	\$0	\$40,092	\$39,327	55.75%
58	LONGEVITY INSURANCE COMPANY	0.00%	95	8	\$6,787	\$6,787	\$0	\$90,409	\$103,086	1518.87%
59	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.41%	31	647	\$1,974,523	\$1,953,465	\$0	\$1,266,221	\$1,244,240	63.69%
60	MANHATTAN LIFE INSURANCE COMPANY	0.00%	87	38	\$17,350	\$17,872	\$0	\$7,167	\$10,082	56.41%
61	MARQUETTE NATIONAL LIFE INSURANCE COMPANY	0.37%	36	537	\$1,782,133	\$1,809,076	\$0	\$1,449,622	\$1,385,433	76.58%
62	MEDICO CORP LIFE INSURANCE COMPANY	0.01%	78	27	\$56,039	\$46,168	\$0	\$51,559	\$76,733	166.20%
63	MEDICO INSURANCE COMPANY	0.13%	49	177	\$604,811	\$628,734	\$0	\$404,265	\$364,930	58.04%
64	MOTORISTS COMMERCIAL MUTUAL INSURANCE COM	0.00%	108	0	\$0	\$0	\$0	\$0	-\$253	N/A
65	MUTUAL OF OMAHA INSURANCE COMPANY	23.15%	1	60,913	\$111,615,634	\$109,812,353	\$0	\$86,097,179	\$88,579,825	80.66%
66	NATIONAL HEALTH INSURANCE COMPANY	0.00%	106	2	\$968	\$792	\$0	\$5,118	\$5,306	669.95%
67	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	97	3	\$6,098	\$6,098	\$0	\$11,583	\$14,581	239.11%
68	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWE	0.01%	75	35	\$70,062	\$71,955	\$0	\$109,517	\$109,504	152.18%
69	NEW YORK LIFE INSURANCE COMPANY	0.04%	61	42	\$179,879	\$186,631	\$0	\$96,714	\$95,704	51.28%
70	NORTH AMERICAN INSURANCE COMPANY	0.82%	20	1,317	\$3,960,090	\$4,144,562	\$0	\$3,156,967	\$2,941,321	70.97%
71	OLD AMERICAN INSURANCE COMPANY	0.00%	102	4	\$2,286	\$2,402	\$0	-\$611	-\$1,766	-73.52%
72	OLD SURETY LIFE INSURANCE COMPANY	2.38%	6	5,967	\$11,492,355	\$11,449,467	\$0	\$6,516,956	\$6,571,782	57.40%
73	OMAHA INSURANCE COMPANY	0.01%	83	37	\$33,588	\$31,850	\$0	\$15,290	\$19,505	61.24%
74	OXFORD LIFE INSURANCE COMPANY	0.39%	33	901	\$1,859,148	\$1,809,887	\$0	\$1,429,889	\$1,524,228	84.22%
75	PACIFICARE LIFE AND HEALTH INSURANCE COMPAN	0.03%	62	0	\$150,307	\$150,307	\$0	\$144,148	\$149,221	99.28%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL MEDICARE SUPPLEMENT**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
76	PEKIN LIFE INSURANCE COMPANY	0.01%	84	14	\$33,280	\$33,135	\$0	\$14,032	\$16,104	48.60%
77	PENNSYLVANIA LIFE INSURANCE COMPANY	0.02%	67	26	\$114,493	\$114,696	\$0	\$61,592	\$61,135	53.30%
78	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.00%	103	2	\$1,943	\$1,943	\$0	\$3,357	\$3,282	168.91%
79	PHYSICIANS LIFE INSURANCE COMPANY	0.38%	35	680	\$1,831,536	\$1,852,466	\$0	\$1,423,712	\$1,392,176	75.15%
80	PHYSICIANS MUTUAL INSURANCE COMPANY	0.76%	21	1,542	\$3,688,393	\$3,739,842	\$0	\$2,233,543	\$2,197,985	58.77%
81	PROVIDENT AMERICAN LIFE AND HEALTH INSURANC	0.02%	72	24	\$77,699	\$75,693	\$0	\$54,259	\$54,914	72.55%
82	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.00%	108	0	-\$350	-\$364	\$0	\$8,342	\$12,384	-3402.20%
83	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.06%	54	58	\$307,748	\$315,309	\$0	\$205,658	\$209,212	66.35%
84	PYRAMID LIFE INSURANCE COMPANY	0.02%	66	43	\$117,453	\$119,383	\$0	\$107,503	\$120,092	100.59%
85	RESERVE NATIONAL INSURANCE COMPANY	0.58%	26	1,012	\$2,808,624	\$2,819,567	\$0	\$1,966,714	\$2,064,529	73.22%
86	ROYAL NEIGHBORS OF AMERICA	0.06%	56	47	\$290,524	\$302,067	\$0	\$157,682	\$148,833	49.27%
87	SHELTER LIFE INSURANCE COMPANY	0.06%	55	145	\$304,887	\$340,019	\$0	\$385,024	\$425,810	125.23%
88	SHENANDOAH LIFE INSURANCE COMPANY	0.02%	70	13	\$82,607	\$83,229	\$0	\$23,583	\$23,345	28.05%
89	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.38%	34	698	\$1,851,052	\$1,899,326	\$0	\$5,899	-\$14,660	-0.77%
90	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	2.20%	7	4,125	\$10,607,051	\$10,491,858	\$0	\$8,342,761	\$8,067,347	76.89%
91	STATE MUTUAL INSURANCE COMPANY	0.07%	53	91	\$331,982	\$331,916	\$0	\$202,050	\$201,561	60.73%
92	STERLING INVESTORS LIFE INSURANCE COMPANY	0.08%	52	81	\$394,113	\$390,271	\$0	\$205,840	\$197,042	50.49%
93	STERLING LIFE INSURANCE COMPANY	1.24%	16	2,320	\$5,974,929	\$6,026,310	\$0	\$4,472,177	\$4,354,543	72.26%
94	STONEBRIDGE LIFE INSURANCE COMPANY	5.98%	5	18,882	\$28,850,821	\$31,410,962	\$0	\$17,034,280	\$26,432,928	84.15%
95	THRIVENT FINANCIAL FOR LUTHERANS	0.62%	24	1,127	\$2,977,939	\$2,997,493	\$0	\$2,010,179	\$2,022,395	67.47%
96	TRANSAMERICA LIFE INSURANCE COMPANY	0.06%	57	57	\$268,928	\$268,204	\$0	\$153,824	\$150,452	56.10%
97	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.02%	69	43	\$107,285	\$107,879	\$0	\$86,365	\$87,035	80.68%
98	TRUSTMARK INSURANCE COMPANY	0.00%	86	7	\$18,309	\$18,343	\$0	\$17,102	\$13,853	75.52%
99	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	88	8	\$16,368	\$16,314	\$0	\$1,790	\$1,660	10.18%
100	UNIFIED LIFE INSURANCE COMPANY	0.01%	76	28	\$61,543	\$64,011	\$0	\$49,307	\$50,043	78.18%
101	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	94	4	\$7,833	\$8,187	\$0	\$8,395	\$7,939	96.97%
102	UNION LABOR LIFE INSURANCE COMPANY	0.00%	91	2	\$9,772	\$10,090	\$0	\$5,571	\$4,479	44.39%
103	UNITED AMERICAN INSURANCE COMPANY	0.75%	22	1,293	\$3,626,820	\$3,662,219	\$0	\$2,298,464	\$1,794,741	49.01%
104	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.18%	43	328	\$878,523	\$887,636	\$0	\$395,641	\$423,514	47.71%
105	UNITED NATIONAL LIFE INSURANCE COMPANY OF AI	0.11%	50	247	\$531,584	\$535,337	\$0	\$440,767	\$459,048	85.75%
106	UNITED OF OMAHA LIFE INSURANCE COMPANY	8.05%	4	13,914	\$38,802,782	\$39,325,155	\$0	\$27,893,148	\$26,979,899	68.61%
107	UNITED TEACHER ASSOCIATES INSURANCE COMPAN	0.17%	44	272	\$826,339	\$830,688	\$0	\$593,992	\$579,907	69.81%
108	UNITED WORLD LIFE INSURANCE COMPANY	0.66%	23	952	\$3,173,299	\$3,214,029	\$0	\$1,970,035	\$1,941,672	60.41%
109	USAA LIFE INSURANCE COMPANY	0.57%	27	1,338	\$2,764,379	\$2,762,134	\$0	\$1,852,210	\$1,846,332	66.84%
110	WASHINGTON NATIONAL INSURANCE COMPANY	0.52%	28	723	\$2,512,622	\$2,604,749	\$0	\$1,693,254	\$1,659,219	63.70%
111	WESTERN CATHOLIC UNION	0.00%	89	34	\$16,323	\$6,385	\$0	\$295	\$2,671	41.83%
TOTAL		100.00%		206,675	\$482,144,186	\$485,942,200	\$0	\$347,057,903	\$352,722,718	72.59%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LONG TERM CARE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ABILITY INSURANCE COMPANY	1.27%	18	1,454	\$2,748,593	\$2,732,078	\$0	\$4,127,426	\$3,948,569	144.53%
2	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	82	2	\$5,353	\$5,353	\$0	\$0	\$0	0.00%
3	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	2.38%	12	3,402	\$5,159,117	\$5,195,348	\$0	\$2,509,952	\$2,521,618	48.54%
4	ALLSTATE LIFE INSURANCE COMPANY	0.00%	87	0	\$1,026	\$1,026	\$0	\$0	\$0	0.00%
5	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	0.18%	50	469	\$378,995	\$405,764	\$0	\$613,503	\$635,736	156.68%
6	AMERICAN FAMILY MUTUAL INSURANCE COMPANY	0.34%	35	505	\$745,944	-\$280,479	\$0	\$468,774	\$732,854	-261.29%
7	AMERICAN FIDELITY ASSURANCE COMPANY	0.20%	46	310	\$435,466	\$449,952	\$0	\$297,378	\$107,625	23.92%
8	AMERICAN GENERAL LIFE INSURANCE CO	0.20%	47	163	\$424,032	\$432,202	\$0	\$743,884	\$593,350	137.29%
9	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.22%	42	242	\$475,050	\$479,780	\$0	\$1,218,798	\$1,235,078	257.43%
10	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.02%	70	24	\$51,133	\$50,324	\$0	\$177,823	\$167,414	332.67%
11	AMERICAN REPUBLIC INSURANCE COMPANY	0.25%	40	499	\$542,131	\$552,316	\$0	\$65,713	\$184,851	33.47%
12	ASSURITY LIFE INSURANCE COMPANY	0.03%	65	19	\$74,371	\$74,027	\$0	\$0	\$0	0.00%
13	AUTO OWNERS LIFE INSURANCE COMPANY	0.11%	52	141	\$241,675	\$219,584	\$0	\$104,507	\$428,844	195.30%
14	BANKERS LIFE AND CASUALTY COMPANY	8.73%	3	13,138	\$18,885,867	\$20,376,452	\$0	\$16,667,577	\$14,468,185	71.00%
15	BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA	0.48%	27	179	\$1,043,430	\$1,038,344	\$0	\$97,855	\$401,125	38.63%
16	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	0.30%	38	386	\$647,266	\$647,266	\$0	\$264,863	\$264,863	40.92%
17	CATHOLIC ORDER OF FORESTERS	0.01%	76	19	\$19,500	\$19,500	\$0	\$0	\$0	0.00%
18	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	79	9	\$8,969	\$8,991	\$0	\$4,560	-\$1,308	-14.55%
19	CENTRAL UNITED LIFE INSURANCE COMPANY	0.00%	85	1	\$4,444	\$4,462	\$0	\$0	\$0	0.00%
20	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.09%	54	128	\$188,676	\$254,148	\$0	\$740,200	\$548,474	215.81%
21	CINCINNATI LIFE INSURANCE COMPANY THE	0.01%	73	25	\$29,802	\$29,468	\$0	\$0	\$510	1.73%
22	CMFG LIFE INSURANCE COMPANY	0.43%	31	843	\$940,728	\$945,951	\$0	\$28,833	-\$80,467	-8.51%
23	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	89	0	\$0	\$612	\$0	\$18,120	\$925	151.14%
24	COMBINED INSURANCE CO OF AMERICA	0.01%	75	14	\$20,248	\$19,435	\$0	\$0	-\$98,257	-505.57%
25	CONSTITUTION LIFE INSURANCE COMPANY	0.03%	67	33	\$61,120	\$62,290	\$0	\$154,967	\$163,071	261.79%
26	CONTINENTAL CASUALTY COMPANY	2.46%	11	3,425	\$5,322,305	\$3,818,118	\$0	\$8,052,567	\$9,065,688	237.44%
27	CONTINENTAL GENERAL INSURANCE COMPANY	0.31%	37	346	\$664,703	\$781,865	\$0	\$1,240,533	\$1,500,835	191.96%
28	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.06%	59	92	\$123,636	\$125,409	\$0	\$279,090	\$456,449	363.97%
29	COUNTRY LIFE INSURANCE COMPANY	0.21%	44	307	\$460,289	\$448,506	\$0	\$245,990	\$338,466	75.47%
30	EQUITABLE LIFE & CASUALTY INSURANCE COMPAN	4.29%	6	3,801	\$9,287,641	\$9,334,863	\$0	\$8,832,295	\$8,497,392	91.03%
31	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.06%	60	188	\$122,868	\$123,861	\$0	\$100,876	\$100,825	81.40%
32	FORETHOUGHT LIFE INSURANCE COMPANY	0.04%	62	79	\$92,858	\$92,858	\$0	\$0	\$0	0.00%
33	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.07%	55	190	\$159,486	\$154,782	\$0	\$716,268	\$706,783	456.63%
34	GENWORTH LIFE INSURANCE COMPANY	22.08%	1	29,881	\$47,786,348	\$47,434,152	\$0	\$34,369,165	\$58,835,329	124.04%
35	GREAT AMERICAN LIFE INSURANCE COMPANY	0.04%	63	83	\$89,372	\$93,215	\$0	\$682	\$1,548	1.66%
36	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.48%	29	560	\$1,028,813	\$1,049,847	\$0	\$812,896	\$1,460,789	139.14%
37	GUARANTY INCOME LIFE INSURANCE COMPANY	0.02%	72	37	\$38,099	\$37,936	\$0	\$50,856	\$50,700	133.65%
38	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	0.03%	66	102	\$73,539	\$77,965	\$0	\$350,797	\$458,461	588.03%
39	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.22%	43	199	\$469,276	\$444,961	\$0	\$794,433	\$793,658	178.37%
40	JOHN ALDEN LIFE INSURANCE COMPANY	0.21%	45	344	\$459,553	\$467,429	\$0	\$960,598	\$1,224,047	261.87%
41	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPA	0.01%	74	12	\$23,618	\$24,480	\$0	\$20,492	\$61,413	250.87%
42	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	10.27%	2	12,390	\$22,230,772	\$22,332,249	\$0	\$10,846,595	\$11,315,488	50.67%
43	KANAWHA INSURANCE COMPANY	0.18%	49	1,374	\$391,020	\$391,020	\$0	\$48,349	\$91,206	23.33%
44	KNIGHTS OF COLUMBUS	1.35%	17	2,829	\$2,921,861	\$2,896,161	\$0	\$531,788	\$1,567,081	54.11%
45	LIFESECURE INSURANCE COMPANY	0.18%	48	341	\$391,994	\$369,866	\$0	\$0	\$15,245	4.12%
46	LINCOLN BENEFIT LIFE COMPANY	0.97%	21	1,353	\$2,106,313	\$2,190,911	\$0	\$1,051,339	\$1,636,878	74.71%
47	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.04%	64	70	\$77,472	\$89,197	\$0	\$21,706	\$15,268	17.12%
48	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	80	5	\$6,407	\$6,313	\$0	\$0	\$240	3.80%
49	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	1.27%	19	1,321	\$2,739,913	\$2,823,999	\$0	\$396,475	-\$616,421	-21.83%
50	MEDAMERICA INSURANCE COMPANY	0.45%	30	825	\$982,294	\$978,102	\$0	\$317,652	\$301,854	30.86%
51	MEDICO INSURANCE COMPANY	0.00%	81	2	\$6,045	\$6,286	\$0	\$0	-\$221	-3.52%
52	METLIFE INSURANCE COMPANY USA	0.68%	24	109	\$1,478,190	\$1,730,829	\$0	\$2,875,253	\$3,123,594	180.47%
53	METROPOLITAN LIFE INSURANCE COMPANY	4.81%	5	5,320	\$10,399,569	\$10,399,569	\$0	\$1,835,771	\$2,872,610	27.62%
54	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.02%	71	28	\$38,254	\$38,254	\$0	\$0	\$0	0.00%
55	MINNESOTA LIFE INSURANCE COMPANY	0.05%	61	54	\$108,509	\$113,041	\$0	\$0	\$0	0.00%
56	MUTUAL OF OMAHA INSURANCE COMPANY	3.44%	9	4,093	\$7,444,734	\$7,309,812	\$0	\$3,470,445	\$4,231,536	57.89%
57	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPA	0.00%	86	12	\$1,273	\$1,273	\$0	\$0	\$0	0.00%
58	NEW YORK LIFE INSURANCE COMPANY	2.17%	13	2,879	\$4,704,050	\$4,557,163	\$4	\$1,775,898	\$1,754,820	38.51%
59	NORTHWESTERN LONG TERM CARE INSURANCE COI	5.66%	4	5,654	\$12,249,152	\$12,127,011	\$36,775	\$495,967	\$504,575	4.16%
60	PENNSYLVANIA LIFE INSURANCE COMPANY	0.12%	51	249	\$263,217	\$262,251	\$0	\$549,790	\$551,172	210.17%
61	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.00%	88	0	\$157	\$172	\$0	\$20,050	\$19,854	11543.02%
62	PHYSICIANS MUTUAL INSURANCE COMPANY	0.42%	32	621	\$900,492	\$903,095	\$0	\$627,833	\$504,220	55.83%
63	PRIMERICA LIFE INSURANCE COMPANY	0.00%	89	0	-\$85	\$164	\$0	\$7,852	\$75.82	4787.80%
64	PRINCIPAL LIFE INSURANCE COMPANY	0.06%	58	143	\$128,063	\$95,520	\$0	\$26,717	\$50,614	52.99%
65	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPA	0.23%	41	285	\$494,268	\$507,717	\$0	\$80,742	\$154,339	30.40%
66	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	1.49%	16	1,566	\$3,229,555	\$3,189,647	\$0	\$1,135,362	\$1,710,303	53.62%
67	PYRAMID LIFE INSURANCE COMPANY	0.03%	69	25	\$54,815	\$55,576	\$0	\$80,689	\$90,138	162.19%
68	RIVERSOURCE LIFE INSURANCE COMPANY	1.71%	14	2,599	\$3,699,265	\$3,738,787	\$0	\$5,159,002	\$5,173,810	138.38%
69	SENIOR HEALTH INSURANCE COMPANY OF PENNSYLA	1.50%	15	1,979	\$3,253,166	\$4,020,958	\$0	\$7,132,683	\$8,141,137	202.47%
70	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.03%	68	45	\$56,348	\$59,793	\$0	\$0	\$0	0.00%
71	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	3.45%	8	4,636	\$7,469,805	\$2,890,656	\$0	\$2,929,555	\$3,788,819	131.07%
72	STATE LIFE INSURANCE COMPANY	0.32%	36	338	\$700,535	\$722,871	\$0	\$269,544	\$489,642	67.74%
73	STATE MUTUAL INSURANCE COMPANY	0.01%	77	16	\$13,996	\$13,996	\$0	\$96,610	\$102,650	733.42%
74	STONEBRIDGE LIFE INSURANCE COMPANY	0.58%	26	524	\$1,248,490	\$1,588,727	\$0	\$3,366,907	\$4,391,248	276.40%
75	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	0.10%	53	130	\$211,065	\$211,686	\$0	\$237,566	\$437,109	206.49%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LONG TERM CARE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
76	THRIVENT FINANCIAL FOR LUTHERANS	3.22%	10	5,012	\$6,969,296	\$6,993,045	\$0	\$8,602,992	\$16,267,403	232.62%
77	TIAA-CREF LIFE INSURANCE COMPANY	0.06%	57	61	\$128,350	\$128,775	\$0	\$39,569	-\$112,743	-87.55%
78	TIME INSURANCE COMPANY	0.48%	28	866	\$1,037,123	\$1,066,766	\$0	\$1,222,119	\$2,224,001	208.48%
79	TRANSAMERICA LIFE INSURANCE COMPANY	4.23%	7	5,454	\$9,153,904	\$9,121,598	\$0	\$8,890,620	\$11,796,264	129.32%
80	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.07%	56	105	\$147,164	\$147,649	\$0	\$90,326	\$141,345	95.73%
81	UNION LABOR LIFE INSURANCE COMPANY	0.00%	83	1	\$5,298	\$5,298	\$0	\$0	-\$7,445	-140.52%
82	UNION SECURITY INSURANCE COMPANY	0.77%	23	1,227	\$1,668,096	\$1,715,296	\$0	\$565,519	\$1,725,606	100.60%
83	UNITED AMERICAN INSURANCE COMPANY	0.25%	39	470	\$546,623	\$563,741	\$0	\$1,018,332	\$1,228,939	218.00%
84	UNITED NATIONAL LIFE INSURANCE COMPANY OF AI	0.00%	84	4	\$4,632	\$4,632	\$0	\$0	\$0	0.00%
85	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.87%	22	998	\$1,874,695	\$1,849,652	\$0	\$64,822	\$550,039	29.74%
86	UNITED SECURITY ASSURANCE COMPANY OF PENNS	0.61%	25	639	\$1,316,139	\$1,317,912	\$0	\$632,148	\$634,583	48.15%
87	UNITED TEACHER ASSOCIATES INSURANCE COMPAN	0.38%	33	710	\$822,451	\$847,379	\$0	\$280,226	\$406,484	47.97%
88	UNUM LIFE INSURANCE COMPANY OF AMERICA	1.19%	20	1,606	\$2,583,242	\$2,789,959	\$0	\$2,888,410	\$5,329,898	191.04%
89	WASHINGTON NATIONAL INSURANCE COMPANY	0.37%	34	380	\$796,458	\$976,418	\$0	\$1,196,585	\$2,457,646	251.70%
90	WOODMEN OF THE WORLD LIFE INSURANCE SOCIET	0.01%	78	9	\$13,469	\$13,550	\$0	\$0	\$0	0.00%
TOTAL		100.00%		131,008	\$216,403,254	\$212,398,783	\$36,779	\$156,012,079	\$204,844,123	96.44%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL SPECIFIED DISEASE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY OF NEW YOR	0.00%	104	1	\$0	\$0	\$0	\$0	\$0	N/A
2	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	36.47%	1	144,467	\$27,953,527	\$28,290,995	\$0	\$13,487,172	\$14,420,899	50.97%
3	AMERICAN FIDELITY ASSURANCE COMPANY	4.56%	6	12,219	\$3,492,389	\$3,516,716	\$0	\$1,043,160	\$1,510,388	42.95%
4	AMERICAN GENERAL LIFE INSURANCE CO	0.47%	18	1,574	\$362,621	\$364,225	\$0	\$189,480	\$172,242	47.29%
5	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.00%	87	10	\$475	\$475	\$0	\$100	\$15	3.16%
6	AMERICAN HERITAGE LIFE INSURANCE COMPANY	2.17%	8	8,680	\$1,663,219	\$1,662,968	\$0	\$1,280,981	\$1,245,662	74.91%
7	AMERICAN HOME LIFE INSURANCE COMPANY	0.00%	89	1	\$433	\$459	\$0	\$0	\$0	0.00%
8	AMERICAN INCOME LIFE INSURANCE CO	0.19%	30	1,899	\$147,465	\$147,665	\$0	\$33,328	\$49,012	33.19%
9	AMERICAN NATIONAL INSURANCE COMPANY	0.15%	35	399	\$116,430	\$117,601	\$0	\$23,669	-\$60,986	-51.86%
10	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.06%	50	44	\$43,555	\$43,245	\$0	\$9,869	\$7,299	16.88%
11	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	78	51	\$1,279	\$1,347	\$0	\$1,846	\$1,917	142.32%
12	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	74	17	\$1,784	\$1,784	\$0	\$0	\$0	0.00%
13	ASSURITY LIFE INSURANCE COMPANY	0.22%	27	245	\$165,398	\$166,020	\$0	\$137,030	\$134,402	80.96%
14	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	104	6	\$0	\$0	\$0	\$0	\$0	N/A
15	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.12%	41	277	\$92,576	\$102,351	\$0	\$106,813	\$98,961	96.69%
16	BANKERS LIFE AND CASUALTY COMPANY	0.46%	20	906	\$354,725	\$348,077	\$0	\$85,753	\$124,674	35.82%
17	CANADA LIFE ASSURANCE COMPANY	0.01%	67	6	\$5,569	\$6,105	\$0	\$21,858	\$21,858	358.03%
18	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	76	4	\$1,517	\$1,679	\$0	\$0	\$277	16.50%
19	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	95	3	\$191	\$183	\$0	\$50	\$50	27.32%
20	CENTRAL UNITED LIFE INSURANCE COMPANY	1.62%	10	3,284	\$1,241,827	\$1,247,094	\$0	\$501,644	\$444,069	35.61%
21	CHESAPEAKE LIFE INSURANCE COMPANY THE	1.39%	12	4,598	\$1,067,407	\$1,054,207	\$0	\$405,000	\$514,843	48.84%
22	CICA LIFE INSURANCE COMPANY OF AMERICA	0.00%	94	1	\$200	\$199	\$0	\$0	\$0	0.00%
23	CINCINNATI LIFE INSURANCE COMPANY THE	0.00%	97	6	\$171	\$235	\$0	\$0	\$31	13.19%
24	CITIZENS SECURITY LIFE INS CO	0.00%	99	1	\$133	\$139	\$0	\$0	\$0	0.00%
25	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	4.67%	5	8,999	\$3,577,907	\$3,583,772	\$0	\$2,540,973	\$2,590,526	72.28%
26	COMBINED INSURANCE CO OF AMERICA	2.88%	7	10,171	\$2,209,579	\$2,230,050	\$0	\$1,243,700	\$1,302,364	58.40%
27	CONSECO LIFE INSURANCE CO	0.28%	26	571	\$216,212	\$215,914	\$0	\$153,948	\$94,143	43.60%
28	CONSTITUTION LIFE INSURANCE COMPANY	0.21%	28	367	\$159,010	\$162,054	\$0	\$87,982	\$92,582	57.13%
29	CONTINENTAL CASUALTY COMPANY	0.00%	100	3	\$120	\$120	\$0	\$0	\$0	0.00%
30	CONTINENTAL GENERAL INSURANCE COMPANY	0.01%	62	71	\$11,015	\$11,061	\$0	\$791	\$733	6.63%
31	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.10%	43	275	\$78,853	\$77,666	\$0	\$19,932	\$9,897	12.74%
32	EMC NATIONAL LIFE COMPANY	0.47%	19	477	\$356,976	\$357,658	\$0	\$116,361	\$116,181	32.48%
33	EQUITABLE LIFE & CASUALTY INSURANCE COMPAN	0.14%	36	374	\$108,622	\$108,189	\$0	\$17,948	\$42,739	39.50%
34	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.00%	101	2	\$110	\$110	\$0	\$0	\$0	0.00%
35	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AI	5.66%	4	12,342	\$4,336,259	\$4,324,843	\$0	\$596,913	\$597,602	13.82%
36	FAMILY LIFE INSURANCE COMPANY	0.14%	38	27	\$105,368	\$106,186	\$0	\$22,101	\$18,193	17.13%
37	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.13%	39	216	\$102,855	\$103,084	\$0	\$100,382	\$112,067	108.71%
38	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.00%	73	13	\$2,120	\$2,057	\$0	\$0	\$0	0.00%
39	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.02%	59	352	\$15,045	\$16,318	\$0	\$500	\$2,153	13.19%
40	GOLDEN RULE INSURANCE COMPANY	0.10%	45	388	\$78,014	\$77,119	\$0	\$0	\$0	0.00%
41	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	79	13	\$1,215	\$1,170	\$0	\$20,000	\$20,000	1709.40%
42	GUARANTEE TRUST LIFE INSURANCE COMPANY	10.80%	3	6,552	\$8,275,934	\$8,239,561	\$0	\$2,096,554	\$2,157,446	26.18%
43	HARTFORD LIFE AND ANNUITY INSURANCE COMPAN	0.01%	63	83	\$8,160	-\$6,639	\$0	\$23,934	\$19,954	-300.56%
44	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.36%	23	726	\$273,422	\$276,311	\$0	\$43,546	\$11,819	4.28%
45	HORACE MANN LIFE INSURANCE COMPANY	0.00%	83	5	\$657	\$645	\$0	\$0	\$0	0.00%
46	HUMANA INSURANCE COMPANY	0.00%	72	36	\$2,742	\$2,742	\$0	\$580	\$580	21.15%
47	HUMANADENTAL INSURANCE COMPANY	0.00%	95	0	\$191	\$191	\$0	\$0	\$28	14.66%
48	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	93	3	\$201	\$203	\$0	\$0	\$0	0.00%
49	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.00%	75	1	\$1,692	\$1,692	\$0	\$0	\$1,197	70.74%
50	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.05%	52	264	\$37,738	\$38,045	\$0	\$7,634	\$7,430	19.53%
51	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	80	4	\$1,026	\$1,053	\$0	\$0	\$102	9.69%
52	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	77	2	\$1,450	\$1,450	\$0	\$10,796	\$10,898	751.59%
53	KANAWHA INSURANCE COMPANY	0.18%	31	332	\$137,589	\$137,589	\$0	\$17,090	\$32,239	23.43%
54	KANSAS CITY LIFE INSURANCE COMPANY	0.00%	103	2	\$64	\$64	\$0	\$0	-\$16	-25.00%
55	LIBERTY NATIONAL LIFE INSURANCE COMPANY	1.53%	11	4,116	\$1,171,615	\$1,171,107	\$0	\$262,969	\$246,621	21.06%
56	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	91	4	\$306	\$306	\$0	\$0	\$0	0.00%
57	LIFESECURE INSURANCE COMPANY	0.01%	65	41	\$6,300	\$6,159	\$0	\$2,100	-\$2,520	-40.92%
58	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.55%	17	1,737	\$421,931	\$417,804	\$0	\$160,633	\$79,684	19.07%
59	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	102	1	\$101	\$138	\$0	\$0	-\$16	-11.59%
60	MEDICO INSURANCE COMPANY	0.03%	57	94	\$20,409	\$20,608	\$0	\$3,177	\$2,483	12.05%
61	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.01%	61	63	\$11,120	\$10,958	\$0	\$25,842	\$9,113	83.16%
62	MUTUAL OF OMAHA INSURANCE COMPANY	0.29%	25	756	\$219,675	\$230,205	\$0	\$16,093	\$54,370	23.62%
63	NATIONAL CASUALTY COMPANY	0.00%	88	4	\$441	\$826	\$0	\$0	\$0	0.00%
64	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.03%	56	1	\$22,580	\$24,395	\$0	\$92	\$88	0.36%
65	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE	1.23%	13	3,549	\$943,184	\$919,117	\$0	\$355,483	\$383,776	41.75%
66	NATIONAL UNION FIRE INSURANCE COMPANY OF PI	0.01%	64	9	\$7,318	\$7,318	\$0	\$0	-\$215	-2.94%
67	OLD AMERICAN INSURANCE COMPANY	0.01%	70	102	\$4,093	\$4,372	\$0	\$0	-\$918	-21.00%
68	OZARK NATIONAL LIFE INSURANCE COMPANY	0.08%	46	1,121	\$62,755	\$63,884	\$0	\$77,509	\$77,509	121.33%
69	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	98	1	\$164	\$164	\$0	\$0	\$0	0.00%
70	PENNSYLVANIA LIFE INSURANCE COMPANY	0.10%	44	163	\$78,482	\$78,194	\$0	\$30,621	\$30,698	39.26%
71	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.31%	24	983	\$240,982	\$243,594	\$0	\$85,022	\$115,125	47.26%
72	PHYSICIANS MUTUAL INSURANCE COMPANY	0.13%	40	605	\$102,633	\$103,839	\$0	\$57,422	\$54,351	52.34%
73	PROFESSIONAL INSURANCE COMPANY	0.03%	55	103	\$22,702	\$22,496	\$0	\$0	\$0	0.00%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL SPECIFIED DISEASE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
74	PROTECTIVE LIFE INSURANCE COMPANY	0.16%	32	124	\$125,378	\$124,866	\$0	\$156,261	\$153,405	122.86%
75	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP	1.66%	9	4,937	\$1,270,645	\$1,220,566	\$0	\$297,771	\$289,601	23.73%
76	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	84	3	\$535	\$547	\$0	\$0	\$0	0.00%
77	PYRAMID LIFE INSURANCE COMPANY	0.05%	51	83	\$38,791	\$39,329	\$0	\$2,370	\$2,648	6.73%
78	RELIASTAR LIFE INSURANCE COMPANY OF NEW YOF	0.04%	53	31	\$33,219	\$33,668	\$0	\$129,712	\$139,922	415.59%
79	RESERVE NATIONAL INSURANCE COMPANY	0.64%	15	917	\$491,333	\$517,079	\$0	\$193,080	\$67,675	13.09%
80	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	86	2	\$476	\$482	\$0	\$0	\$0	0.00%
81	SETTLERS LIFE INSURANCE COMPANY	0.01%	68	2	\$5,172	\$5,164	\$0	\$0	\$0	0.00%
82	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.14%	37	334	\$106,001	\$106,470	\$0	\$102,359	\$156,598	147.08%
83	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.00%	71	5	\$2,883	\$2,538	\$0	\$0	\$0	0.00%
84	STERLING INVESTORS LIFE INSURANCE COMPANY	0.16%	33	186	\$124,660	\$123,445	\$0	\$27,773	\$26,586	21.54%
85	STERLING LIFE INSURANCE COMPANY	0.11%	42	169	\$84,774	\$84,578	\$0	\$21,658	\$27,037	31.97%
86	STONEBRIDGE LIFE INSURANCE COMPANY	0.00%	92	1	\$295	\$321	\$0	\$0	\$0	0.00%
87	THE RELIABLE LIFE INSURANCE COMPANY	0.16%	34	721	\$123,941	\$123,899	\$0	\$25,000	\$29,224	23.59%
88	TIME INSURANCE COMPANY	0.19%	29	110	\$148,130	\$145,892	\$0	\$0	\$25,355	17.38%
89	TRANSAMERICA LIFE INSURANCE COMPANY	0.45%	21	970	\$343,442	\$347,899	\$0	\$388,438	\$285,441	82.05%
90	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.02%	58	217	\$15,627	\$15,093	\$0	\$804	-\$26,557	-175.96%
91	TRUSTMARK INSURANCE COMPANY	0.06%	49	281	\$48,201	\$48,281	\$0	\$30,550	\$24,748	51.26%
92	UNIFIED LIFE INSURANCE COMPANY	0.07%	48	158	\$50,350	\$50,932	\$0	\$3,703	\$3,795	7.45%
93	UNION FIDELITY LIFE INSURANCE COMPANY	0.02%	60	142	\$13,008	\$13,184	\$0	\$2,186	\$2,161	16.39%
94	UNITED AMERICAN INSURANCE COMPANY	0.37%	22	1,724	\$284,083	\$282,774	\$0	\$213,070	\$191,247	67.63%
95	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	85	1	\$532	\$531	\$0	\$0	\$797	150.09%
96	UNITED HOME LIFE INSURANCE COMPANY	0.00%	82	2	\$806	\$794	\$0	\$0	\$0	0.00%
97	UNITED INSURANCE COMPANY OF AMERICA	0.00%	81	28	\$999	\$1,005	\$0	\$0	\$0	0.00%
98	UNITED NATIONAL LIFE INSURANCE COMPANY OF AI	0.07%	47	114	\$55,359	\$55,175	\$0	\$6,193	\$6,192	11.22%
99	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.00%	90	29	\$333	\$383	\$0	\$0	\$0	0.00%
100	UNITED SECURITY LIFE AND HEALTH INSURANCE CC	0.01%	66	16	\$5,981	\$6,005	\$0	\$0	\$0	0.00%
101	UNITED TEACHER ASSOCIATES INSURANCE COMPAI	0.62%	16	1,144	\$475,571	\$473,369	\$0	\$173,662	\$183,420	38.75%
102	VOYA INSURANCE AND ANNUITY COMPANY	0.01%	69	104	\$5,094	\$5,158	\$0	\$0	\$0	0.00%
103	WASHINGTON NATIONAL INSURANCE COMPANY	15.72%	2	16,373	\$12,052,525	\$11,812,363	\$0	\$9,231,601	\$9,259,220	78.39%
104	WEST COAST LIFE INSURANCE COMPANY	0.00%	104	0	\$0	\$0	\$0	\$0	-\$16,850	N/A
105	WESTERN AND SOUTHERN LIFE INSURANCE COMPA	0.73%	14	880	\$562,058	\$561,822	\$0	\$408,445	\$431,918	76.88%
106	WOODMEN OF THE WORLD LIFE INSURANCE SOCIET	0.03%	54	128	\$26,357	\$26,515	\$2,986	\$0	\$0	0.00%
TOTAL		100.00%		264,759	\$76,646,387	\$76,699,658	\$2,986	\$36,941,017	\$38,240,202	49.86%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ACCIDENT ONLY**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AAA LIFE INSURANCE COMPANY	0.69%	20	685	\$383,835	\$391,926	\$0	\$135,725	\$114,910	29.32%
2	ACE AMERICAN INSURANCE COMPANY	0.01%	59	84	\$6,389	\$6,389	\$0	\$0	-\$70	-1.10%
3	ALLSTATE LIFE INSURANCE COMPANY	0.01%	68	6	\$3,562	\$6,521	\$0	\$0	\$0	0.00%
4	ALLSTATE LIFE INSURANCE COMPANY OF NEW YOR	0.00%	104	3	\$234	\$235	\$0	\$0	\$0	0.00%
5	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	87	13,957	\$710	\$710	\$0	\$7,796	\$7,414	1044.23%
6	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	56.62%	1	180,134	\$31,640,875	\$31,891,374	\$0	\$15,388,490	\$15,879,814	49.79%
7	AMERICAN FAMILY MUTUAL INSURANCE COMPANY	0.00%	79	25	\$1,229	\$1,381	\$0	\$0	\$0	0.00%
8	AMERICAN FIDELITY ASSURANCE COMPANY	3.07%	6	6,066	\$1,717,383	\$1,745,025	\$0	\$652,276	\$712,238	40.82%
9	AMERICAN GENERAL LIFE INSURANCE CO	2.33%	7	8,272	\$1,300,100	\$1,301,809	\$0	\$446,829	\$425,257	32.67%
10	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.97%	15	1,834	\$541,433	\$537,275	\$0	\$126,820	\$101,623	18.91%
11	AMERICAN HOME ASSURANCE COMPANY	0.01%	57	16	\$7,175	\$9,530	\$0	\$0	-\$305	-3.20%
12	AMERICAN INCOME LIFE INSURANCE CO	1.62%	8	23,779	\$903,059	\$900,988	\$0	\$311,409	\$457,952	50.83%
13	AMERICAN NATIONAL INSURANCE COMPANY	0.06%	40	489	\$33,501	\$33,864	\$0	\$0	-\$116	-0.34%
14	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURA	0.00%	116	0	\$0	\$0	\$0	\$0	\$32	N/A
15	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.02%	52	45	\$9,098	\$9,033	\$0	\$250	\$185	2.05%
16	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	93	17	\$536	\$541	\$0	\$151	\$266	49.17%
17	ASSURANCEAMERICA INSURANCE COMPANY	0.11%	35	1,133	\$63,377	\$61,765	\$0	\$0	\$0	0.00%
18	ASSURITY LIFE INSURANCE COMPANY	0.28%	28	590	\$156,755	\$155,280	\$0	\$18,935	\$19,124	12.32%
19	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	75	19	\$1,462	\$1,393	\$0	\$850	\$847	60.80%
20	AUTO CLUB LIFE INSURANCE COMPANY	0.01%	58	123	\$6,610	\$6,891	\$0	\$15,690	\$15,575	226.02%
21	AXA EQUITABLE LIFE INSURANCE COMPANY	0.06%	42	261	\$32,447	\$32,459	\$0	\$0	\$0	0.00%
22	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	113	5	\$15	\$15	\$0	\$0	\$0	0.00%
23	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.00%	80	5	\$1,199	\$1,326	\$0	\$0	\$16	1.21%
24	BANKERS LIFE AND CASUALTY COMPANY	0.01%	56	118	\$7,193	\$7,554	\$0	\$13	\$703	9.31%
25	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.63%	22	1,148	\$352,904	\$357,112	\$0	\$69,137	\$65,362	18.30%
26	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.00%	112	6	\$16	\$17	\$0	\$0	\$0	0.00%
27	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.00%	103	3	\$269	\$543	\$0	\$0	\$0	0.00%
28	CENTRAL UNITED LIFE INSURANCE COMPANY	0.04%	45	95	\$21,092	\$21,181	\$0	\$2,602	\$2,303	10.87%
29	CHESAPEAKE LIFE INSURANCE COMPANY THE	1.20%	11	7,118	\$668,868	\$659,643	\$0	\$141,500	\$180,201	27.32%
30	CLARENDON NATIONAL INSURANCE COMPANY	0.00%	116	1	\$0	\$0	\$0	\$10,575	-\$3,441	N/A
31	CMFG LIFE INSURANCE COMPANY	0.00%	89	30	\$610	\$701	\$0	\$0	\$0	0.00%
32	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	6.67%	2	10,274	\$3,726,489	\$3,741,404	\$0	\$1,146,404	\$1,145,893	30.63%
33	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	97	5	\$425	\$425	\$0	\$0	-\$184	-43.29%
34	COLORADO BANKERS LIFE INS CO	0.00%	72	6	\$1,957	\$1,958	\$0	\$0	\$0	0.00%
35	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.00%	116	0	\$0	\$0	\$0	\$0	-\$10	N/A
36	COMBINED INSURANCE CO OF AMERICA	3.75%	4	18,554	\$2,093,163	\$1,825,343	\$0	\$1,036,662	\$1,087,364	59.57%
37	CONSECO LIFE INSURANCE CO	0.03%	49	76	\$15,513	\$15,722	\$0	\$11,700	\$16,759	106.60%
38	CONTINENTAL GENERAL INSURANCE COMPANY	0.02%	51	36	\$9,479	\$9,597	\$0	\$0	-\$144	-1.50%
39	EMC NATIONAL LIFE COMPANY	0.00%	82	2	\$1,015	\$997	\$0	\$1,192	\$874	87.66%
40	EQUITABLE LIFE & CASUALTY INSURANCE COMPAN'	0.00%	94	2	\$516	\$512	\$0	\$0	\$0	0.00%
41	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.00%	70	154	\$2,320	\$2,433	\$0	\$0	\$0	0.00%
42	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AI	1.38%	10	1,888	\$771,166	\$769,136	\$0	\$48,553	\$48,656	6.33%
43	FARMERS MUTUAL HAIL INSURANCE COMPANY OF I	0.00%	99	26	\$420	\$420	\$0	\$0	\$0	0.00%
44	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.44%	24	2,085	\$247,157	\$246,164	\$0	\$304,992	\$304,992	123.90%
45	FEDERAL INSURANCE COMPANY	0.14%	33	1,372	\$76,562	\$24,975	\$0	\$1,076	\$1,651	6.61%
46	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.00%	101	66	\$291	\$313	\$0	\$0	\$0	0.00%
47	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.00%	84	6	\$855	\$856	\$0	\$0	\$0	0.00%
48	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.00%	78	7	\$1,249	\$1,212	\$0	\$406	\$401	33.09%
49	GERBER LIFE INSURANCE COMPANY	0.38%	25	2,595	\$211,454	\$211,935	\$0	\$50,010	\$48,669	22.96%
50	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.94%	16	4,355	\$524,872	\$539,114	\$0	\$64,998	\$41,471	7.69%
51	GOLDEN RULE INSURANCE COMPANY	0.02%	53	689	\$9,062	\$9,070	\$0	\$0	\$0	0.00%
52	GOVERNMENT EMPLOYEES INSURANCE CO	0.00%	96	5	\$441	\$486	\$0	\$0	\$10	2.06%
53	GUARANTEE TRUST LIFE INSURANCE COMPANY	1.09%	12	3,164	\$610,646	\$627,184	\$0	\$437,988	\$431,133	68.74%
54	HARTFORD LIFE AND ANNUITY INSURANCE COMPAN	0.00%	74	42	\$1,528	-\$3,360	\$0	\$12,111	\$10,097	-300.51%
55	HORACE MANN LIFE INSURANCE COMPANY	0.00%	108	7	\$151	\$151	\$0	\$7,700	\$3	1.99%
56	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	114	1	\$14	\$15	\$0	\$0	\$0	0.00%
57	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.07%	38	222	\$39,915	\$39,289	\$0	\$7,908	\$7,908	20.13%
58	IMPERIUM INSURANCE COMPANY	0.00%	100	0	\$311	\$311	\$0	\$14,697	-\$13,347	-4291.64%
59	INDEPENDENT ORDER OF FORESTERS THE	0.10%	36	202	\$55,700	\$55,700	\$8	\$8,000	\$8,000	14.36%
60	INSUREMAX INSURANCE COMPANY	0.00%	92	0	\$554	\$1,614	\$0	\$0	\$0	0.00%
61	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	85	62	\$835	\$851	\$0	\$0	-\$5	-0.59%
62	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	107	1	\$155	\$155	\$0	\$0	-\$4	-2.58%
63	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	105	3	\$182	\$180	\$0	\$0	-\$13	-7.22%
64	KANAWHA INSURANCE COMPANY	0.26%	29	420	\$143,823	\$143,823	\$0	\$150,965	\$284,782	198.01%
65	LIBERTY NATIONAL LIFE INSURANCE COMPANY	1.07%	13	15,824	\$596,535	\$596,419	\$0	\$106,600	\$97,853	16.41%
66	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.08%	37	1,727	\$43,186	\$43,186	\$0	\$1,146	-\$2,816	-6.52%
67	LIFE OF THE SOUTH INSURANCE COMPANY	0.00%	88	5	\$709	\$522	\$0	\$0	\$39	7.47%
68	LIFESECURE INSURANCE COMPANY	0.00%	102	1	\$285	\$625	\$0	\$0	\$73	11.68%
69	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.01%	64	62	\$4,800	\$4,800	\$0	\$0	\$0	0.00%
70	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.12%	34	242	\$69,544	\$68,602	\$0	\$32,223	\$29,542	43.06%
71	MAPFRE LIFE INSURANCE COMPANY	0.00%	71	21	\$2,231	\$2,254	\$0	\$0	\$0	0.00%
72	MARKEL INSURANCE COMPANY	0.63%	21	95,410	\$353,789	\$350,287	\$0	\$58,849	\$51,024	14.57%
73	MEDICO INSURANCE COMPANY	0.00%	95	7	\$469	\$509	\$0	\$42	-\$34	-6.68%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ACCIDENT ONLY**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
74	MERIT LIFE INSURANCE CO	0.81%	17	1,561	\$451,593	\$451,593	\$0	\$24,353	\$36,428	8.07%
75	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	116	2	-\$1	-\$1	\$0	\$0	\$0	0.00%
76	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.06%	41	152	\$33,056	\$33,058	\$0	\$4,842	\$4,842	14.65%
77	MUTUAL OF OMAHA INSURANCE COMPANY	1.07%	14	5,471	\$596,407	\$610,509	\$0	\$112,400	\$249,093	40.80%
78	NATIONAL CASUALTY COMPANY	0.00%	86	24	\$828	\$1,150	\$0	\$0	\$0	0.00%
79	NATIONAL HEALTH INSURANCE COMPANY	0.00%	73	26	\$1,807	\$2,068	\$0	\$0	\$636	30.75%
80	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE	0.79%	19	2,492	\$440,986	\$429,735	\$0	\$109,397	\$118,105	27.48%
81	NATIONAL UNION FIRE INSURANCE COMPANY OF PIT	0.00%	106	2	\$164	\$164	\$0	-\$12,272	-\$12,275	-7484.76%
82	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH	0.00%	90	2	\$573	\$362	\$0	\$0	\$0	0.00%
83	OLD AMERICAN INSURANCE COMPANY	0.02%	55	280	\$8,435	\$9,261	\$0	\$0	-\$2,477	-26.75%
84	OLD REPUBLIC INSURANCE COMPANY	0.14%	32	649	\$77,704	\$90,182	\$0	\$37,495	\$37,032	41.06%
85	OLD REPUBLIC LIFE INSURANCE COMPANY	0.01%	61	273	\$5,953	\$5,953	\$0	\$802	\$802	13.47%
86	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	83	3	\$1,004	\$1,018	\$0	\$600	\$745	73.18%
87	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.00%	116	10	\$0	\$112	\$0	\$0	\$1	0.89%
88	PENNSYLVANIA LIFE INSURANCE COMPANY	0.81%	18	397	\$450,289	\$448,639	\$0	\$97,625	\$97,872	21.82%
89	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.07%	39	169	\$37,650	\$43,948	\$0	\$15,251	\$13,535	30.80%
90	PHYSICIANS MUTUAL INSURANCE COMPANY	0.05%	44	162	\$28,229	\$28,355	\$0	\$1,100	\$166	0.59%
91	PROFESSIONAL INSURANCE COMPANY	0.01%	65	22	\$4,551	\$4,509	\$0	\$0	\$0	0.00%
92	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP	3.21%	5	5,836	\$1,796,137	\$1,729,778	\$0	\$357,299	\$322,977	18.67%
93	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	109	2	\$108	\$19	\$0	\$0	\$0	0.00%
94	RELIANCE STANDARD LIFE INSURANCE COMPANY	0.01%	67	21	\$3,583	\$3,535	\$0	\$0	\$0	0.00%
95	RESERVE NATIONAL INSURANCE COMPANY	0.30%	27	931	\$166,306	\$166,518	\$0	\$87,865	\$91,386	54.88%
96	SAGICOR LIFE INSURANCE COMPANY	0.00%	76	2	\$1,451	\$1,552	\$0	\$0	\$0	0.00%
97	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.00%	116	3	\$0	\$0	\$0	\$0	\$0	N/A
98	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	91	45	\$562	\$578	\$0	\$0	\$0	0.00%
99	ST PAUL FIRE & MARINE INSURANCE COMPANY	0.00%	116	0	\$0	\$0	\$0	\$0	\$445	N/A
100	STANDARD LIFE AND ACCIDENT INSURANCE COMPAN	0.03%	47	966	\$18,432	\$19,082	\$0	\$300	-\$1,117	-5.85%
101	STARMOUNT LIFE INSURANCE COMPANY	0.01%	63	44	\$5,007	\$5,007	\$0	\$0	\$0	0.00%
102	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	0.00%	110	1	\$105	\$159	\$0	\$0	-\$15	-9.43%
103	STONEBRIDGE LIFE INSURANCE COMPANY	0.49%	23	3,440	\$271,313	\$295,388	\$0	\$226,516	\$351,497	119.00%
104	THE RELIABLE LIFE INSURANCE COMPANY	0.33%	26	2,859	\$186,096	\$186,397	\$0	\$76,430	\$61,022	32.74%
105	THE TRAVELERS PROTECTIVE ASSOCIATION OF AME	0.05%	43	1,681	\$29,996	\$29,996	\$0	\$9,408	\$9,200	30.67%
106	TIME INSURANCE COMPANY	1.55%	9	2,211	\$867,296	\$859,847	\$0	\$76,240	\$99,701	11.60%
107	TRANSAMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	98	8	\$421	\$420	\$0	\$0	\$0	0.00%
108	TRANSAMERICA LIFE INSURANCE COMPANY	0.17%	31	402	\$94,038	\$94,912	\$0	\$21,645	\$15,906	16.76%
109	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.02%	50	221	\$11,950	\$11,976	\$0	\$0	\$0	0.00%
110	TRAVELERS INDEMNITY COMPANY	0.00%	116	0	\$0	\$318	\$0	\$0	-\$173	-54.40%
111	TRUSTMARK INSURANCE COMPANY	0.04%	46	172	\$20,480	\$20,514	\$0	\$5,550	\$4,496	21.92%
112	UNIFIED LIFE INSURANCE COMPANY	0.01%	66	107	\$3,648	\$3,834	\$0	\$150	\$156	4.07%
113	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	62	83	\$5,113	\$5,182	\$0	\$270	\$267	5.15%
114	UNION LABOR LIFE INSURANCE COMPANY	0.00%	69	24	\$2,348	\$2,385	\$0	\$0	\$140	5.87%
115	UNION SECURITY INSURANCE COMPANY	0.00%	115	1	\$5	\$5	\$0	\$0	\$0	0.00%
116	UNITED AMERICAN INSURANCE COMPANY	0.03%	48	319	\$18,064	\$18,007	\$0	\$2,533	\$2,886	16.03%
117	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.00%	81	38	\$1,097	\$1,155	\$0	\$100	\$108	9.35%
118	UNITED INSURANCE COMPANY OF AMERICA	0.02%	54	111	\$8,788	\$8,811	\$0	\$500	\$500	5.67%
119	UNITED SECURITY LIFE AND HEALTH INSURANCE CC	0.00%	77	4	\$1,280	\$1,280	\$0	\$0	\$0	0.00%
120	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.00%	111	1	\$64	\$81	\$0	\$0	\$0	0.00%
121	UNITED TEACHER ASSOCIATES INSURANCE COMPAN	0.01%	60	22	\$5,962	\$6,036	\$0	\$0	-\$469	-7.77%
122	WASHINGTON NATIONAL INSURANCE COMPANY	4.71%	3	5,004	\$2,629,618	\$2,570,432	\$0	\$2,156,091	\$2,125,497	82.69%
123	WESTERN AND SOUTHERN LIFE INSURANCE COMPAN	0.20%	30	858	\$113,192	\$113,192	\$0	\$2,722	\$0	0.00%
124	WESTERN UNITED LIFE ASSURANCE COMPANY	0.00%	116	0	-\$13	-\$13	\$0	\$0	\$0	0.00%
125	ZURICH AMERICAN INSURANCE COMPANY	0.00%	116	0	\$0	\$0	\$0	\$0	-\$8	N/A
TOTAL		100.00%		442,807	\$55,883,379	\$55,794,668	\$8	\$24,248,482	\$25,209,434	45.18%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DISABILITY INCOME**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY OF NEW YOR	0.00%	120	0	\$622	\$622	\$0	\$100	\$100	16.08%
2	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	134	1	\$239	\$239	\$0	\$0	\$0	0.00%
3	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	16.55%	2	35,800	\$17,994,941	\$18,135,283	\$0	\$7,868,434	\$7,925,635	43.70%
4	AMERICAN FAMILY MUTUAL INSURANCE COMPANY	0.00%	101	13	\$3,423	\$5,822	\$0	\$0	\$0	0.00%
5	AMERICAN FIDELITY ASSURANCE COMPANY	0.00%	114	4	\$916	\$916	\$0	\$0	-\$8	-0.87%
6	AMERICAN GENERAL LIFE INSURANCE CO	0.25%	32	1,392	\$274,609	\$282,262	\$0	\$462,154	\$436,333	154.58%
7	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.59%	21	1,260	\$644,641	\$641,845	\$0	\$218,376	\$192,814	30.04%
8	AMERICAN INCOME LIFE INSURANCE CO	0.00%	132	2	\$264	\$263	\$0	\$214	\$168	63.88%
9	AMERICAN NATIONAL INSURANCE COMPANY	0.01%	88	14	\$5,947	\$6,319	\$0	\$0	-\$198	-3.13%
10	AMERICAN NATIONAL LIFE INSURANCE COMPANY OI	0.00%	144	0	\$0	\$0	\$0	\$0	-\$487	N/A
11	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.00%	117	1	\$713	\$701	\$0	\$14,713	\$13,852	1976.03%
12	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	135	1	\$230	\$248	\$0	\$0	\$0	0.00%
13	AMERICAN STATES INSURANCE COMPANY	0.02%	62	21	\$26,700	\$40,674	\$0	\$16,878	-\$24,874	-61.15%
14	AMERICAN UNDERWRITERS LIFE INSURANCE COMP	0.00%	144	1	\$0	\$432	\$0	\$0	\$0	0.00%
15	AMERICAN UNITED LIFE INSURANCE COMPANY	0.01%	74	11	\$13,731	\$14,756	\$0	\$13,673	\$5,101	34.57%
16	AMERITAS LIFE INSURANCE CORP	1.44%	14	1,155	\$1,567,866	\$2,255,909	\$0	\$524,428	\$70,074	3.11%
17	ASSURITY LIFE INSURANCE COMPANY	0.69%	19	988	\$748,047	\$744,624	\$0	\$343,238	\$260,915	35.04%
18	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.05%	55	114	\$55,828	\$55,675	\$0	\$42,786	\$43,751	78.58%
19	ATHENE ANNUITY AND LIFE COMPANY	0.02%	64	42	\$20,776	\$28,777	\$0	\$142,168	\$148,278	515.27%
20	AUTO OWNERS LIFE INSURANCE COMPANY	0.07%	48	96	\$77,773	\$83,309	\$0	\$51,321	\$22,895	27.48%
21	AXA EQUITABLE LIFE INSURANCE COMPANY	0.33%	28	277	\$361,044	\$377,676	\$0	\$1,496,786	\$1,489,684	394.43%
22	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.00%	96	5	\$3,867	\$4,275	\$0	\$0	-\$168	-3.93%
23	BANKERS LIFE AND CASUALTY COMPANY	0.08%	47	510	\$84,677	\$92,517	\$0	\$163,107	\$485,782	525.07%
24	BERKSHIRE LIFE INSURANCE COMPANY OF AMERIC	3.74%	6	2,293	\$4,068,015	\$3,999,461	\$0	\$465,875	\$1,485,546	37.14%
25	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.00%	102	486	\$2,574	\$2,575	\$0	\$0	\$0	0.00%
26	CANADA LIFE ASSURANCE COMPANY	0.06%	54	66	\$61,528	\$67,452	\$0	\$241,488	\$241,488	358.01%
27	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	144	0	\$0	\$0	\$0	\$533	\$533	N/A
28	CENTRAL STATES INDEMNITY COMPANY OF OMAHA	0.04%	58	319	\$48,123	\$48,581	\$0	\$16,346	-\$903	-1.86%
29	CENTRAL UNITED LIFE INSURANCE COMPANY	0.06%	52	151	\$70,223	\$70,521	\$0	\$46,772	\$41,404	58.71%
30	CENTRE LIFE INSURANCE COMPANY	0.13%	39	124	\$143,397	\$160,318	\$0	\$73,825	\$111,214	69.37%
31	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.05%	57	202	\$52,933	\$53,325	\$0	\$2,600	\$3,171	5.95%
32	CINCINNATI LIFE INSURANCE COMPANY THE	0.03%	60	32	\$35,902	\$36,340	\$0	\$2,500	\$12,095	33.28%
33	CMFG LIFE INSURANCE COMPANY	0.00%	110	8	\$1,204	\$1,130	\$0	\$9,987	\$13,861	1226.64%
34	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	2.88%	9	6,044	\$3,129,750	\$3,154,023	\$0	\$1,649,921	\$1,642,515	52.08%
35	COLUMBUS LIFE INSURANCE COMPANY	0.00%	139	0	\$128	\$184	\$0	\$56	\$56	30.43%
36	COMBINED INSURANCE CO OF AMERICA	0.55%	23	1,671	\$602,531	\$607,953	\$0	\$209,792	\$199,645	32.84%
37	COMMERCIAL TRAVELERS MUTUAL INSURANCE CO	0.00%	100	276	\$3,498	\$3,545	\$0	\$1,196	\$1,196	33.74%
38	COMMONWEALTH ANNUITY AND LIFE INSURANCE C	0.01%	82	9	\$8,491	\$8,666	\$0	\$132,980	\$129,458	1493.86%
39	CONNECTICUT GENERAL LIFE INS CO	0.12%	41	101	\$125,797	\$120,766	\$0	\$566,132	\$787,728	652.28%
40	CONSECO LIFE INSURANCE CO	0.01%	86	10	\$7,100	\$7,283	\$0	\$10,833	\$1,420	19.50%
41	CONSTITUTION LIFE INSURANCE COMPANY	0.00%	137	3	\$194	\$197	\$0	\$0	\$0	0.00%
42	CONTINENTAL GENERAL INSURANCE COMPANY	0.02%	65	43	\$20,680	\$20,990	\$0	\$0	-\$607	-2.89%
43	COUNTRY LIFE INSURANCE COMPANY	0.22%	34	290	\$240,285	\$241,004	\$0	\$135,966	\$177,341	73.58%
44	EMC NATIONAL LIFE COMPANY	0.01%	79	30	\$9,872	\$10,248	\$0	\$9,178	\$12,504	122.01%
45	FARM BUREAU LIFE INSURANCE COMPANY OF MISS	0.02%	69	45	\$18,418	\$18,318	\$0	\$9,599	-\$961	-5.25%
46	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.00%	128	4	\$334	\$334	\$0	\$0	\$0	0.00%
47	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.00%	108	4	\$1,300	\$1,008	\$0	\$0	\$0	0.00%
48	FEDERATED LIFE INSURANCE COMPANY	0.57%	22	642	\$616,573	\$624,368	\$0	\$231,357	\$497,120	79.62%
49	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.01%	85	87	\$7,484	\$7,506	\$0	\$0	\$0	0.00%
50	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.01%	70	7	\$16,211	\$15,163	\$0	\$185,838	\$214,904	1417.29%
51	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COM	0.00%	136	0	\$197	\$219	\$0	\$8,100	\$8,098	3697.72%
52	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.27%	31	268	\$289,739	\$312,375	\$0	\$1,241,914	\$686,723	219.84%
53	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.00%	109	1	\$1,263	\$1,226	\$0	\$0	\$0	0.00%
54	GOLDEN RULE INSURANCE COMPANY	0.01%	81	19	\$8,618	\$8,611	\$0	\$0	\$0	0.00%
55	GREAT WEST LIFE ASSURANCE COMPANY	0.03%	59	69	\$36,424	\$37,625	\$0	\$56,703	\$56,937	151.33%
56	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	125	1	\$438	\$438	\$0	\$0	\$0	0.00%
57	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	1.19%	17	779	\$1,294,069	\$1,309,362	\$16,763	\$1,714,447	\$2,587,262	197.60%
58	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.00%	144	0	\$0	\$0	\$0	\$1,555	\$1,555	N/A
59	HARTFORD LIFE AND ACCIDENT INSURANCE COMPAN	0.00%	91	5	\$5,111	\$5,178	\$0	\$119,040	\$0	0.00%
60	HARTFORD LIFE AND ANNUITY INSURANCE COMPAN	-0.02%	144	4	-\$19,878	-\$320	\$0	\$1,153	\$962	-300.63%
61	HARTFORD LIFE INSURANCE COMPANY	0.01%	83	3	\$7,782	\$7,990	\$0	\$0	\$0	0.00%
62	HCC LIFE INSURANCE COMPANY	2.51%	11	11	\$2,723,420	\$1,953,662	\$0	\$6,376,613	\$4,951,492	253.45%
63	HORACE MANN LIFE INSURANCE COMPANY	0.01%	80	17	\$8,861	\$8,861	\$0	\$0	-\$115	-1.30%
64	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	1.45%	13	4,095	\$1,573,407	\$1,611,463	\$0	\$980,259	\$1,096,356	68.03%
65	INDEPENDENT ORDER OF FORESTERS THE	0.00%	112	11	\$949	\$949	\$0	\$0	\$0	0.00%
66	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & /	0.00%	113	10	\$940	\$910	\$0	\$0	\$0	0.00%
67	INVESTORS LIFE INSURANCE COMPANY OF NORTH A	0.00%	133	2	\$248	\$248	\$0	\$0	\$0	0.00%
68	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.39%	26	451	\$422,130	\$437,499	\$0	\$713,989	\$713,989	163.20%
69	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	103	4	\$2,505	\$2,572	\$0	\$0	\$0	0.00%
70	JOHN ALDEN LIFE INSURANCE COMPANY	0.01%	77	12	\$10,876	\$10,854	\$0	\$7,813	\$7,013	64.61%
71	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.07%	49	76	\$77,335	\$77,966	\$61	\$48,156	\$48,156	61.77%
72	KANSAS CITY LIFE INSURANCE COMPANY	0.01%	75	27	\$13,434	\$13,891	\$0	\$33,197	-\$50,957	-366.83%
73	KNIGHTS OF COLUMBUS	0.02%	61	49	\$26,964	\$28,110	\$0	\$2,777	\$4,119	14.65%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DISABILITY INCOME**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
74	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	127	2	\$381	\$381	\$0	\$0	\$0	0.00%
75	LEADERS LIFE INSURANCE COMPANY	0.14%	37	287	\$155,619	\$155,619	\$0	\$56,822	\$56,822	36.51%
76	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.00%	130	2	\$313	\$311	\$0	\$0	\$0	0.00%
77	LIFESECURE INSURANCE COMPANY	0.00%	143	2	\$41	\$40	\$0	\$0	\$0	0.00%
78	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	119	1	\$639	\$718	\$0	\$0	\$0	0.00%
79	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.31%	30	236	\$334,915	\$385,594	\$0	\$323,723	\$227,709	59.05%
80	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.01%	90	19	\$5,591	\$5,589	\$0	\$4,124	\$4,810	86.06%
81	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	141	2	\$92	\$95	\$0	\$0	\$6	6.32%
82	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	6.85%	4	4,777	\$7,449,741	\$7,661,730	\$396,397	\$8,415,117	\$10,661,296	139.15%
83	MEDICO INSURANCE COMPANY	0.00%	99	6	\$3,501	\$3,538	\$0	\$812	-\$661	-18.68%
84	METLIFE INSURANCE COMPANY USA	0.11%	44	87	\$121,071	\$125,356	\$0	\$34,759	\$64,274	51.27%
85	METROPOLITAN LIFE INSURANCE COMPANY	3.57%	7	1,906	\$3,884,558	\$3,876,553	\$0	\$1,642,691	\$4,596,120	118.56%
86	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	122	2	\$506	\$535	\$0	\$0	\$0	0.00%
87	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.01%	76	79	\$11,224	\$11,224	\$0	\$340	\$340	3.03%
88	MINNESOTA LIFE INSURANCE COMPANY	0.60%	20	321	\$649,612	\$662,779	\$0	\$593,721	-\$758,314	-114.41%
89	MODERN WOODMEN OF AMERICA	0.00%	116	8	\$753	\$763	\$0	\$4,692	-\$3,963	-519.40%
90	MONY LIFE INSURANCE COMPANY	0.33%	29	219	\$358,095	\$370,298	\$123,639	\$194,171	\$240,888	65.05%
91	MTL INSURANCE COMPANY	0.00%	93	3	\$4,526	\$4,526	\$0	\$0	\$0	0.00%
92	MUTUAL OF OMAHA INSURANCE COMPANY	0.41%	25	717	\$443,078	\$463,900	\$0	\$356,313	\$209,725	45.21%
93	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.01%	87	24	\$6,762	\$6,651	\$0	\$16,620	\$16,620	249.89%
94	NATIONAL LIFE INSURANCE COMPANY	0.13%	40	139	\$140,014	\$168,488	\$0	\$179,735	\$173,209	102.80%
95	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE	0.42%	24	789	\$456,757	\$445,103	\$0	\$290,834	\$313,982	70.54%
96	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	121	2	\$592	\$592	\$0	\$7,636	\$4,638	783.45%
97	NEW ENGLAND LIFE INSURANCE COMPANY	0.11%	43	133	\$122,033	\$125,538	\$0	\$62,535	\$32,154	25.61%
98	NEW YORK LIFE INSURANCE COMPANY	0.36%	27	354	\$393,367	\$390,417	\$1,075	\$934,799	\$1,448,368	370.98%
99	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAI	21.50%	1	18,799	\$23,373,554	\$23,297,027	\$6,389,740	\$10,735,940	\$9,685,140	41.57%
100	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.21%	35	193	\$231,300	\$231,126	\$0	\$436,315	\$434,231	187.88%
101	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.14%	38	97	\$153,298	\$152,820	\$22,792	\$177,000	\$165,726	108.45%
102	OLD AMERICAN INSURANCE COMPANY	0.00%	126	4	\$425	\$426	\$0	\$0	-\$76	-17.84%
103	PAN-AMERICAN LIFE INSURANCE COMPANY	0.08%	46	69	\$88,745	\$91,378	\$0	\$229,648	\$192,884	211.08%
104	PAUL REVERE LIFE INSURANCE COMPANY	3.10%	8	2,179	\$3,366,672	\$3,595,946	\$0	\$5,531,475	\$5,325,206	148.09%
105	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.09%	45	66	\$100,067	\$100,358	\$0	\$145,477	\$165,587	165.00%
106	PENNSYLVANIA LIFE INSURANCE COMPANY	0.11%	42	1,282	\$123,664	\$123,210	\$0	\$198,138	\$198,636	161.22%
107	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.01%	78	22	\$10,033	\$10,043	\$0	\$4,566	\$3,459	34.44%
108	PHOENIX LIFE INSURANCE COMPANY	0.06%	53	93	\$64,483	\$61,651	\$0	\$116,567	\$105,688	171.43%
109	PHYSICIANS MUTUAL INSURANCE COMPANY	0.00%	111	4	\$1,000	\$1,011	\$0	\$8,400	\$6,456	638.58%
110	PRIMERICA LIFE INSURANCE COMPANY	0.00%	105	7	\$1,896	\$1,885	\$0	\$0	-\$147	-7.80%
111	PRINCIPAL LIFE INSURANCE COMPANY	6.18%	5	3,143	\$6,720,065	\$5,012,382	\$0	\$1,401,975	\$2,655,969	52.99%
112	PROFESSIONAL INSURANCE COMPANY	0.25%	33	319	\$271,242	\$268,787	\$0	\$140,237	\$134,107	49.89%
113	PROTECTIVE LIFE INSURANCE COMPANY	0.01%	84	13	\$7,617	\$7,584	\$0	\$5,003	\$1,281	16.89%
114	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP/	11.20%	3	18,524	\$12,172,958	\$12,437,077	\$0	\$9,748,929	\$9,438,020	75.89%
115	PROVIDENT LIFE AND CASUALTY INSURANCE COMP.	0.18%	36	98	\$200,321	\$206,014	\$0	\$151,560	\$210,445	102.15%
116	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.02%	68	55	\$18,609	\$20,048	\$0	\$10,985	\$13,441	67.04%
117	PYRAMID LIFE INSURANCE COMPANY	0.00%	115	2	\$863	\$874	\$0	\$0	\$0	0.00%
118	RELIASTAR LIFE INSURANCE COMPANY	0.00%	94	6	\$4,086	\$4,091	\$0	\$0	-\$2,837	-69.35%
119	RELIASTAR LIFE INSURANCE COMPANY OF NEW YOF	0.00%	138	1	\$157	\$170	\$0	\$0	\$0	0.00%
120	RESERVE NATIONAL INSURANCE COMPANY	0.00%	124	6	\$443	\$446	\$0	\$3,590	\$3,577	802.02%
121	RIVERSOURCE LIFE INSURANCE COMPANY	1.36%	15	1,502	\$1,477,781	\$1,478,208	\$0	\$368,657	\$369,715	25.01%
122	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.00%	107	3	\$1,454	\$1,451	\$0	\$0	\$0	0.00%
123	SECURITY MUTUAL LIFE INSURANCE COMPANY OF A	0.00%	123	2	\$491	\$490	\$0	\$0	\$0	0.00%
124	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	140	1	\$95	\$47	\$0	\$0	\$2,707	5759.57%
125	SETTLERS LIFE INSURANCE COMPANY	0.00%	128	1	\$334	\$333	\$0	\$0	\$0	0.00%
126	SHELTER LIFE INSURANCE COMPANY	0.07%	50	119	\$75,855	\$76,496	\$0	\$192,214	\$66,701	87.20%
127	STANDARD INSURANCE COMPANY	2.66%	10	1,618	\$2,895,309	\$2,984,253	\$0	\$546,713	\$976,586	32.72%
128	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	118	698	\$695	\$695	\$0	\$1,114,013	\$1,074,610	154620.14%
129	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	2.37%	12	5,502	\$2,575,883	\$2,536,790	\$0	\$1,083,955	\$834,076	32.88%
130	SYMETRA LIFE INSURANCE COMPANY	0.01%	71	25	\$15,031	\$15,506	\$0	\$5,980	\$9,145	58.98%
131	THRIVENT FINANCIAL FOR LUTHERANS	0.89%	18	1,500	\$963,002	\$973,990	\$163,082	\$526,960	\$969,715	99.56%
132	TIME INSURANCE COMPANY	0.00%	92	6	\$4,659	\$4,659	\$0	\$607	\$314	6.74%
133	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPA	0.00%	142	1	\$81	\$80	\$0	\$0	\$0	0.00%
134	TRANSAMERICA LIFE INSURANCE COMPANY	0.01%	73	55	\$14,422	\$14,384	\$0	\$12,118	\$11,877	82.57%
135	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.01%	89	63	\$5,910	\$5,979	\$0	\$1,283	\$1,817	30.39%
136	TRUSTMARK INSURANCE COMPANY	0.07%	51	218	\$73,357	\$73,501	\$0	\$59,857	\$48,489	65.97%
137	UNIFIED LIFE INSURANCE COMPANY	0.00%	106	13	\$1,850	\$1,856	\$0	\$6,000	\$2,740	147.63%
138	UNITED AMERICAN INSURANCE COMPANY	0.00%	131	2	\$290	\$290	\$0	\$0	\$0	0.00%
139	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.01%	72	294	\$15,030	\$15,840	\$0	\$9,612	\$10,376	65.51%
140	UNITED INSURANCE COMPANY OF AMERICA	0.02%	67	113	\$18,825	\$18,923	\$0	\$2,448	\$1,646	8.70%
141	UNITED LIFE INSURANCE COMPANY	0.02%	66	31	\$20,104	\$20,410	\$0	\$15,050	\$8,951	43.86%
142	UNITED SECURITY LIFE AND HEALTH INSURANCE CC	0.00%	104	3	\$2,195	\$2,195	\$0	\$0	\$0	0.00%
143	UNITED TEACHER ASSOCIATES INSURANCE COMPAI	0.00%	98	40	\$3,665	\$4,091	\$0	\$6,000	\$4,741	115.89%
144	UNUM LIFE INSURANCE COMPANY OF AMERICA	1.24%	16	1,051	\$1,347,549	\$1,445,611	\$0	\$2,833,260	\$2,289,687	158.39%
145	USAA LIFE INSURANCE COMPANY	0.05%	56	49	\$54,603	\$55,291	\$0	\$62,706	\$89,831	162.47%

**2014 ACCIDENT AND HEALTH INSURANCE
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OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
146	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	97	25	\$3,818	\$7,242	\$0	\$32,141	-\$16,103	-222.36%
147	WESTERN AND SOUTHERN LIFE INSURANCE COMPA	0.00%	144	59	\$0	\$0	\$0	\$0	\$0	N/A
148	WILCAC LIFE INSURANCE COMPANY	0.02%	63	17	\$21,003	\$21,003	\$0	\$0	-\$3,317	-15.79%
149	WOODMEN OF THE WORLD LIFE INSURANCE SOCIET	0.00%	95	2	\$4,039	\$4,063	\$0	\$0	\$0	0.00%
TOTAL		100.00%		128,681	\$108,716,840	\$108,138,461	\$7,113,549	\$75,711,689	\$79,531,085	73.55%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DENTAL**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	10.45%	4	10,953	\$3,252,076	\$3,271,250	\$0	\$1,068,476	\$1,061,544	32.45%
2	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.02%	31	26	\$7,701	\$7,580	\$0	\$6,550	\$6,166	81.35%
3	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.03%	29	12	\$8,330	\$8,365	\$0	\$16,382	\$17,228	205.95%
4	AMERICAN REPUBLIC INSURANCE COMPANY	0.45%	17	152	\$139,934	\$139,934	\$0	\$86,077	\$86,077	61.51%
5	AMERITAS LIFE INSURANCE CORP	0.45%	16	220	\$141,312	\$144,377	\$0	\$85,493	\$90,879	62.95%
6	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	12.17%	3	10,832	\$3,786,372	\$3,786,372	\$0	\$2,319,700	\$2,316,907	61.19%
7	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.00%	38	4	\$833	\$833	\$0	\$991	\$988	118.61%
8	CHESAPEAKE LIFE INSURANCE COMPANY THE	1.99%	11	2,730	\$618,067	\$600,085	\$0	\$190,223	\$190,223	31.70%
9	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.65%	15	871	\$201,842	\$103,441	\$0	\$106,437	\$1,609,099	1555.57%
10	CITIZENS SECURITY LIFE INS CO	1.32%	12	113	\$409,588	\$428,200	\$0	\$240,258	\$244,713	57.15%
11	CONSTITUTION LIFE INSURANCE COMPANY	0.24%	20	210	\$75,558	\$77,004	\$0	\$39,862	\$41,946	54.47%
12	CONTINENTAL GENERAL INSURANCE COMPANY	0.09%	24	73	\$26,950	\$27,803	\$0	\$25,492	\$25,027	90.02%
13	DENTEGRA INSURANCE COMPANY	13.37%	2	7,323	\$4,159,658	\$4,108,226	\$0	\$2,398,428	\$2,441,612	59.43%
14	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.00%	42	0	\$0	\$0	\$0	\$0	\$18,556	N/A
15	GOLDEN RULE INSURANCE COMPANY	8.70%	5	6,150	\$2,708,776	\$2,752,340	\$0	\$1,610,716	\$1,461,189	53.09%
16	HEALTH CARE SERVICE CORPORATION	0.01%	34	71	\$3,901	\$3,901	\$0	\$148,381	\$153,832	3943.40%
17	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	25.71%	1	29,043	\$8,000,864	\$7,877,973	\$0	\$4,079,828	\$4,034,318	51.21%
18	HUMANA INSURANCE COMPANY	3.70%	8	4,784	\$1,150,409	\$1,144,524	\$0	\$373,550	\$363,608	31.77%
19	HUMANADENTAL INSURANCE COMPANY	5.99%	6	6,624	\$1,863,689	\$1,878,904	\$0	\$1,068,495	\$1,087,476	57.88%
20	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	41	1	\$345	\$318	\$0	\$161	\$21	6.60%
21	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	40	3	\$502	\$613	\$0	\$1,098	\$1,042	169.98%
22	KANAWHA INSURANCE COMPANY	0.09%	22	44	\$29,386	\$29,386	\$0	\$14,155	\$26,702	90.87%
23	MEDICO INSURANCE COMPANY	3.61%	9	1,590	\$1,124,411	\$1,117,903	\$0	\$658,713	\$680,192	60.85%
24	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.05%	27	54	\$14,676	\$14,842	\$0	\$5,591	\$5,580	37.60%
25	MUTUAL OF OMAHA INSURANCE COMPANY	0.03%	28	46	\$9,806	\$10,201	\$0	\$7,490	\$8,503	83.35%
26	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.02%	33	218	\$4,894	\$4,798	\$0	\$250	\$250	5.21%
27	OLD SURETY LIFE INSURANCE COMPANY	0.08%	25	47	\$26,128	\$26,471	\$0	\$22,373	\$22,208	83.90%
28	PENNSYLVANIA LIFE INSURANCE COMPANY	0.09%	23	84	\$27,474	\$27,554	\$0	\$13,779	\$6,486	23.54%
29	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.03%	30	62	\$8,025	\$7,399	\$0	\$925	\$1,314	17.76%
30	PHYSICIANS MUTUAL INSURANCE COMPANY	0.02%	32	18	\$5,698	\$5,667	\$0	\$2,221	\$2,375	41.91%
31	PYRAMID LIFE INSURANCE COMPANY	0.00%	39	3	\$795	\$807	\$0	\$352	\$393	48.70%
32	RENAISSANCE LIFE & HEALTH INSURANCE COMPAN	2.98%	10	2,080	\$928,298	\$928,298	\$0	\$665,553	\$670,734	72.25%
33	RESERVE NATIONAL INSURANCE COMPANY	0.84%	14	518	\$260,410	\$239,050	\$0	\$149,652	\$156,073	65.29%
34	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.12%	21	157	\$37,223	\$38,654	\$0	\$28,451	\$47,396	122.62%
35	STARMOUNT LIFE INSURANCE COMPANY	0.32%	19	204	\$100,931	\$90,642	\$0	\$28,167	\$32,716	36.09%
36	STONEBRIDGE LIFE INSURANCE COMPANY	0.01%	36	7	\$3,086	\$3,360	\$0	\$0	\$0	0.00%
37	TIME INSURANCE COMPANY	4.64%	7	6,826	\$1,444,645	\$1,444,663	\$0	\$650,147	\$656,484	45.44%
38	TRANSAMERICA LIFE INSURANCE COMPANY	0.35%	18	1	\$110,206	\$111,636	\$0	\$0	\$0	0.00%
39	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	37	5	\$1,103	\$1,099	\$0	\$404	\$374	34.03%
40	UNITED CONCORDIA LIFE AND HEALTH INSURANCE I	0.06%	26	34	\$17,255	\$17,255	\$0	\$8,262	\$7,642	44.29%
41	UNITED SECURITY LIFE AND HEALTH INSURANCE CC	0.01%	35	5	\$3,568	\$3,593	\$0	\$3,368	\$3,368	93.74%
42	UNITEDHEALTHCARE LIFE INSURANCE COMPANY	1.31%	13	65	\$407,916	\$370,998	\$0	\$139,524	\$160,594	43.29%
TOTAL		100.00%		92,263	\$31,122,641	\$30,856,319	\$0	\$16,265,975	\$17,741,835	57.50%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LIMITED BENEFIT**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.00%	101	0	\$0	\$0	\$0	\$854	\$863	N/A
2	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	36.33%	1	55,123	\$12,753,102	\$12,888,512	\$0	\$5,650,986	\$5,864,056	45.50%
3	AMERICAN FAMILY MUTUAL INSURANCE COMPANY	0.00%	88	5	\$500	\$437	\$0	\$180	\$180	41.19%
4	AMERICAN FIDELITY ASSURANCE COMPANY	0.07%	40	67	\$26,284	\$26,395	\$0	\$13,387	\$12,293	46.57%
5	AMERICAN GENERAL LIFE INSURANCE CO	0.04%	45	2,018	\$13,347	\$15,199	\$0	\$4,390	\$4,091	26.92%
6	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.45%	27	470	\$156,484	\$156,417	\$0	\$32,484	\$34,470	22.04%
7	AMERICAN HOME LIFE INSURANCE COMPANY	0.00%	97	12	\$88	\$17	\$0	\$0	\$0	0.00%
8	AMERICAN INCOME LIFE INSURANCE CO	0.11%	37	234	\$37,760	\$40,083	\$0	\$87,898	\$133,357	332.70%
9	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.17%	34	55	\$58,900	\$60,075	\$0	\$37,226	\$27,534	45.83%
10	AMERICAN REPUBLIC INSURANCE COMPANY	0.54%	24	368	\$187,999	\$189,306	\$0	\$47,253	\$52,820	27.90%
11	AMERITAS LIFE INSURANCE CORP	0.00%	84	153	\$789	\$805	\$0	\$575	\$571	70.93%
12	ASSURITY LIFE INSURANCE COMPANY	1.06%	16	671	\$373,316	\$362,899	\$0	\$157,200	\$156,075	43.01%
13	ATLANTA LIFE INSURANCE COMPANY	0.00%	76	62	\$1,201	\$1,274	\$0	\$0	\$0	0.00%
14	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.22%	33	58	\$76,378	\$84,443	\$0	\$70,570	\$75,542	89.46%
15	BANKERS LIFE AND CASUALTY COMPANY	0.50%	25	719	\$174,206	\$174,690	\$561	\$48,022	\$42,215	24.17%
16	CATHOLIC FINANCIAL LIFE	0.00%	81	7	\$919	\$897	\$0	\$3,000	\$356	39.69%
17	CENTRAL UNITED LIFE INSURANCE COMPANY	0.40%	29	374	\$140,525	\$141,121	\$0	\$38,945	\$34,475	24.43%
18	CHESAPEAKE LIFE INSURANCE COMPANY THE	2.06%	12	7,985	\$723,087	\$708,588	\$0	\$181,894	\$178,769	25.23%
19	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	2.33%	9	2,424	\$818,681	\$818,827	\$0	\$395,073	\$394,483	48.18%
20	COMBINED INSURANCE CO OF AMERICA	6.57%	3	14,617	\$2,305,845	\$2,328,558	\$0	\$766,150	\$775,408	33.30%
21	COMMERCIAL TRAVELERS MUTUAL INSURANCE COI	0.01%	61	19	\$4,279	\$4,445	\$0	\$125	\$125	2.81%
22	COMPBENEFITS INSURANCE COMPANY	0.00%	77	6	\$1,082	\$1,082	\$0	\$148	\$147	13.59%
23	CONSECO LIFE INSURANCE CO	0.01%	67	8	\$3,057	\$3,011	\$0	\$4,060	\$4,332	143.87%
24	CONSTITUTION LIFE INSURANCE COMPANY	0.72%	22	418	\$253,015	\$257,856	\$0	\$73,839	\$77,700	30.13%
25	CONTINENTAL CASUALTY COMPANY	0.00%	83	6	\$870	\$870	\$0	\$0	\$0	0.00%
26	CONTINENTAL GENERAL INSURANCE COMPANY	0.02%	58	16	\$6,616	\$6,650	\$0	\$0	\$439	6.60%
27	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	4.74%	6	2,867	\$1,665,248	\$1,640,192	\$0	\$552,619	\$274,380	16.73%
28	EQUITABLE LIFE & CASUALTY INSURANCE COMPAN'	4.56%	7	2,007	\$1,600,047	\$1,607,491	\$0	\$760,000	\$800,777	49.82%
29	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMI	0.00%	92	1	\$223	\$223	\$0	\$0	\$0	0.00%
30	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.00%	71	5	\$1,733	\$1,737	\$0	\$957	\$1,068	61.49%
31	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.00%	82	8	\$881	\$679	\$0	\$0	\$0	0.00%
32	GERBER LIFE INSURANCE COMPANY	0.01%	62	34	\$4,268	\$4,278	\$0	\$0	\$0	0.00%
33	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.05%	42	81	\$19,074	\$21,440	\$0	\$51,740	\$47,482	221.46%
34	GOLDEN RULE INSURANCE COMPANY	0.44%	28	1,576	\$155,966	\$158,093	\$0	\$44,500	\$50,651	32.04%
35	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	99	1	\$41	\$41	\$0	\$0	\$567	1382.93%
36	GUARANTEE TRUST LIFE INSURANCE COMPANY	5.79%	4	4,320	\$2,030,863	\$2,026,137	\$0	\$645,325	\$707,903	34.94%
37	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	2.07%	11	24,201	\$728,056	\$727,784	\$0	\$116,171	\$119,195	16.38%
38	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.88%	20	499	\$308,781	\$312,077	\$0	\$129,975	\$102,409	32.82%
39	HORACE MANN LIFE INSURANCE COMPANY	0.00%	89	0	\$294	\$294	\$0	\$0	-\$6	-2.04%
40	HUMANA INSURANCE COMPANY	1.67%	14	3,509	\$585,261	\$584,792	\$0	\$218,143	\$230,078	39.34%
41	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.03%	51	53	\$10,394	\$10,472	\$0	\$8	-\$14	-0.13%
42	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	90	1	\$289	\$289	\$0	\$0	-\$8	-2.77%
43	KANSAS CITY LIFE INSURANCE COMPANY	0.00%	87	2	\$507	\$506	\$0	\$0	-\$29	-5.73%
44	KNIGHTS OF COLUMBUS	0.03%	52	19	\$9,107	\$8,134	\$0	\$2,130	\$1,574	19.35%
45	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.47%	26	919	\$166,743	\$166,673	\$0	\$37,426	\$35,099	21.06%
46	LIFE OF THE SOUTH INSURANCE COMPANY	0.04%	46	66	\$12,546	\$14,862	\$0	\$6,846	\$6,804	45.78%
47	LIFESECURE INSURANCE COMPANY	0.01%	70	3	\$1,982	\$1,954	\$0	\$0	-\$22	-1.13%
48	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.24%	32	232	\$84,448	\$84,334	\$0	\$26,870	\$23,038	27.32%
49	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.01%	68	4	\$2,768	\$2,832	\$0	\$0	\$73	2.58%
50	MARKEL INSURANCE COMPANY	0.01%	64	7,663	\$3,783	\$3,474	\$0	\$6,394	\$6,316	181.81%
51	MEDICO CORP LIFE INSURANCE COMPANY	0.00%	74	2	\$1,316	\$1,025	\$0	\$0	-\$42	-4.10%
52	MEDICO INSURANCE COMPANY	1.06%	17	485	\$371,439	\$361,845	\$0	\$26,402	\$28,923	7.99%
53	METROPOLITAN LIFE INSURANCE COMPANY	0.01%	63	426	\$3,906	\$4,009	\$0	\$2,574	\$2,255	56.25%
54	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.03%	48	371	\$12,048	\$12,497	\$0	\$6,420	\$6,720	53.77%
55	MONY LIFE INSURANCE COMPANY	0.00%	85	14	\$615	\$636	\$205	\$0	\$0	0.00%
56	MUTUAL OF OMAHA INSURANCE COMPANY	0.09%	39	244	\$32,768	\$34,985	\$0	\$12,976	\$12,926	36.95%
57	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	98	1	\$65	\$66	\$0	\$0	\$0	0.00%
58	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	1.34%	15	162,634	\$469,206	\$453,243	\$0	\$126,739	\$126,739	27.96%
59	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE	0.00%	101	1,389	\$0	\$0	\$0	\$0	\$0	N/A
60	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWI	0.01%	60	2	\$4,679	\$4,363	\$0	\$597	\$1,303	29.86%
61	NEW YORK LIFE INSURANCE COMPANY	0.02%	56	29	\$7,140	\$7,344	\$0	\$200	-\$2,770	-37.72%
62	OLD AMERICAN INSURANCE COMPANY	0.02%	55	105	\$8,258	\$8,553	\$0	\$63,381	\$64,772	757.30%
63	PAUL REVERE LIFE INSURANCE COMPANY	0.02%	54	80	\$8,390	\$8,868	\$0	\$1,694	-\$2,005	-22.61%
64	PENNSYLVANIA LIFE INSURANCE COMPANY	0.28%	31	358	\$97,348	\$96,991	\$0	\$3,235	\$3,243	3.34%
65	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.93%	19	314	\$325,207	\$328,704	\$0	\$215,898	\$197,460	60.07%
66	PHYSICIANS MUTUAL INSURANCE COMPANY	2.99%	8	3,117	\$1,048,069	\$1,069,695	\$0	\$600,439	\$587,666	54.94%
67	PRIMERICA LIFE INSURANCE COMPANY	0.00%	79	2	\$1,003	\$930	\$0	\$0	-\$268	-28.82%
68	PROFESSIONAL INSURANCE COMPANY	0.03%	49	39	\$11,005	\$10,905	\$0	\$9,003	\$8,609	78.95%
69	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	95	1	\$109	\$109	\$0	\$0	\$0	0.00%
70	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP/	0.05%	43	20	\$16,994	\$14,363	\$0	\$8,730	\$5,741	39.97%
71	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.00%	78	16	\$1,077	\$1,079	\$0	\$0	\$0	0.00%
72	PYRAMID LIFE INSURANCE COMPANY	0.00%	75	20	\$1,239	\$1,257	\$0	\$1,195	\$1,334	106.13%
73	RESERVE NATIONAL INSURANCE COMPANY	7.50%	2	3,880	\$2,631,333	\$2,615,420	\$0	\$1,081,366	\$1,553,442	59.40%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LIMITED BENEFIT**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
74	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.00%	72	34	\$1,683	\$1,748	\$0	\$1,286	\$2,143	122.60%
75	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	93	51	\$158	\$158	\$0	\$80	\$80	50.63%
76	SONS OF NORWAY	0.00%	100	0	\$37	\$37	\$0	\$0	\$0	0.00%
77	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	1.76%	13	3,521	\$616,365	\$613,969	\$0	\$156,733	\$175,912	28.65%
78	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	5.58%	5	8,634	\$1,959,104	\$1,992,773	\$508	\$1,200,745	\$1,174,168	58.92%
79	STERLING INVESTORS LIFE INSURANCE COMPANY	1.04%	18	389	\$365,515	\$361,951	\$0	\$161,354	\$154,457	42.67%
80	STONEBRIDGE LIFE INSURANCE COMPANY	0.11%	36	311	\$39,692	\$43,214	\$0	\$11,429	\$17,735	41.04%
81	THE RELIABLE LIFE INSURANCE COMPANY	0.04%	47	219	\$12,391	\$12,379	\$0	\$240	\$112	0.90%
82	THRIVENT FINANCIAL FOR LUTHERANS	0.03%	53	85	\$8,780	\$9,244	\$2,944	\$4,482	\$3,604	38.99%
83	TIME INSURANCE COMPANY	0.00%	86	17	\$514	\$514	\$0	\$175	\$174	33.85%
84	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPA	0.00%	91	2	\$260	\$259	\$0	-\$71	-\$105	-40.54%
85	TRANSAMERICA LIFE INSURANCE COMPANY	0.02%	57	88	\$6,791	\$6,855	\$0	\$2,580	\$1,896	27.66%
86	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.10%	38	351	\$34,022	\$34,272	\$0	\$23,485	\$23,325	68.06%
87	TRUSTMARK INSURANCE COMPANY	0.01%	66	3	\$3,648	\$3,655	\$0	\$0	\$0	0.00%
88	UNIFIED LIFE INSURANCE COMPANY	0.01%	65	13	\$3,703	\$3,775	\$0	\$0	\$0	0.00%
89	UNION FIDELITY LIFE INSURANCE COMPANY	0.02%	59	23	\$5,502	\$5,576	\$0	\$4,536	\$4,484	80.42%
90	UNITED AMERICAN INSURANCE COMPANY	2.12%	10	508	\$744,838	\$754,236	\$0	\$423,639	\$320,734	42.52%
91	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.56%	23	342	\$196,407	\$198,444	\$0	\$83,659	\$89,553	45.13%
92	UNITED INSURANCE COMPANY OF AMERICA	0.06%	41	142	\$21,272	\$21,378	\$0	\$8,016	\$8,103	37.90%
93	UNITED NATIONAL LIFE INSURANCE COMPANY OF AI	0.38%	30	166	\$133,077	\$130,362	\$0	\$28,633	\$30,964	23.75%
94	UNITED SECURITY ASSURANCE COMPANY OF PENN	0.03%	50	7	\$10,540	\$8,857	\$0	\$0	\$0	0.00%
95	UNITED TEACHER ASSOCIATES INSURANCE COMPAN	0.00%	80	24	\$985	\$1,113	\$0	\$0	-\$100	-8.98%
96	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	94	5	\$130	\$130	\$0	\$8,496	\$0	0.00%
97	USAA LIFE INSURANCE COMPANY	0.01%	69	7	\$2,620	\$2,629	\$0	\$1,950	-\$172	-6.54%
98	USABLE LIFE	0.87%	21	913	\$305,613	\$305,613	\$0	\$47,443	\$47,443	15.52%
99	WASHINGTON NATIONAL INSURANCE COMPANY	0.15%	35	183	\$51,132	\$51,996	\$0	\$210,923	\$211,932	407.59%
100	WESTERN AND SOUTHERN LIFE INSURANCE COMPA	0.00%	73	13	\$1,400	\$1,400	\$0	\$0	\$0	0.00%
101	WILCAC LIFE INSURANCE COMPANY	0.00%	96	1	\$92	\$92	\$0	\$0	-\$1	-1.09%
102	WOODMEN OF THE WORLD LIFE INSURANCE SOCIET	0.04%	44	31	\$14,494	\$14,581	\$0	\$8,530	\$10,091	69.21%
TOTAL		100.00%		323,598	\$35,105,612	\$35,269,342	\$4,218	\$14,762,555	\$15,150,216	42.96%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL SHORT TERM CREDIT DISABILITY**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN FEDERATED LIFE INSURANCE COMPANY	57.32%	1	9,885	\$931,012	\$808,465	\$0	\$157,679	\$151,748	18.77%
2	AMERICAN HERITAGE LIFE INSURANCE COMPANY	-1.28%	6	342	-\$20,787	-\$20,787	\$0	\$34,632	\$16,835	-80.99%
3	AMERICAN NATIONAL INSURANCE COMPANY	11.10%	3	1,577	\$180,245	\$191,523	\$0	\$85,132	\$40,589	21.19%
4	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.11%	5	0	\$1,742	\$1,843	\$0	\$0	-\$2,133	-115.74%
5	OLD UNITED LIFE INSURANCE COMPANY	2.04%	4	182	\$33,170	\$49,820	\$0	\$8,029	\$4,402	8.84%
6	SHELTER LIFE INSURANCE COMPANY	-0.03%	6	14	-\$419	\$2,904	\$0	\$0	\$0	0.00%
7	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	30.74%	2	2,099	\$499,310	\$404,861	\$0	\$88,676	\$23,612	5.83%
TOTAL		100.00%		14,099	\$1,624,273	\$1,438,629	\$0	\$374,148	\$235,053	16.34%

**2013 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LONG TERM CREDIT DISABILITY**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	PROTECTIVE LIFE INSURANCE COMPANY	133.74%	1	156	\$11,400	\$30,965	\$0	\$19,067	-\$16,842	-54.39%
2	SECURIAN LIFE INSURANCE COMPANY	-33.74%	2	18	-\$2,876	\$4,330	\$0	\$18,737	\$16,695	385.57%
TOTAL		100.00%		174	\$8,524	\$35,295	\$0	\$37,804	-\$147	-0.42%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL STOP LOSS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN ALTERNATIVE INSURANCE C	10.72%	3	1,005	\$793,044	\$793,044	\$0	\$716,694	\$992,990	125.21%
2	ANTHEM INSURANCE COMPANIES INC	35.72%	2	1,119	\$2,643,635	\$2,643,635	\$0	\$1,751,488	\$1,742,451	65.91%
3	HEALTH CARE SERVICE CORPORATION	0.00%	5	0	\$0	\$0	\$0	\$0	-\$547,172	N/A
4	HUMANA INSURANCE COMPANY	9.31%	4	1,340	\$689,009	\$689,009	\$0	\$373,580	\$380,242	55.19%
5	PARTNERRE AMERICA INSURANCE COM	44.25%	1	0	\$3,274,836	\$3,274,836	\$0	\$67,048	\$1,985,044	60.62%
TOTAL		100.00%		3,464	\$7,400,524	\$7,400,524	\$0	\$2,908,810	\$4,553,555	61.53%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL MEDICARE PART D**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ACCENDO INSURANCE COMPANY	0.00%	14	0	\$0	-\$1,940	\$0	-\$1,771	-\$5,926	305.46%
2	AETNA LIFE INSURANCE COMPANY	5.01%	6	13,706	\$14,570,586	\$15,319,475	\$0	\$13,917,122	\$14,532,070	94.86%
3	ANTHEM INSURANCE COMPANIES INC	12.44%	3	4,092	\$36,171,855	\$37,233,366	\$0	\$32,237,154	\$30,646,199	82.31%
4	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	1.41%	7	2,101	\$4,088,312	\$4,088,312	\$0	\$3,273,925	\$3,513,383	85.94%
5	ENVISION INSURANCE COMPANY	0.24%	11	423	\$686,412	\$686,412	\$0	\$706,737	\$741,243	107.99%
6	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	9.22%	4	24,476	\$26,806,144	\$27,126,585	\$0	\$24,162,588	\$24,632,885	90.81%
7	HEALTHSPRING LIFE & HEALTH INSURANCE COMPANY	0.74%	8	1,509	\$2,141,264	\$2,141,264	\$0	\$1,964,952	\$1,774,568	82.87%
8	HUMANA INSURANCE COMPANY	28.15%	2	107,043	\$81,861,342	\$81,800,833	\$0	\$69,754,895	\$67,080,084	82.00%
9	PENNSYLVANIA LIFE INSURANCE COMPANY	-0.24%	14	0	-\$698,822	-\$10,014	\$0	-\$180,757	-\$1,317,734	13158.92%
10	SILVERSCRIPT INSURANCE COMPANY	34.23%	1	91,663	\$99,572,728	\$103,397,541	\$0	\$86,124,847	\$83,558,327	80.81%
11	STERLING LIFE INSURANCE COMPANY	0.10%	12	375	\$293,331	\$293,331	\$0	\$155,570	\$270,426	92.19%
12	STONEBRIDGE LIFE INSURANCE COMPANY	0.07%	13	242	\$217,448	\$217,448	\$0	\$399,725	\$399,725	183.83%
13	SYMPHONIX HEALTH INSURANCE INC	0.29%	10	1,091	\$847,412	\$1,112,818	\$0	\$1,475,749	\$1,069,178	96.08%
14	UNITED AMERICAN INSURANCE COMPANY	0.62%	9	2,812	\$1,791,902	\$1,959,224	\$0	\$1,852,886	\$1,694,321	86.48%
15	WELLCARE PRESCRIPTION INSURANCE INC	7.74%	5	28,573	\$22,505,086	\$22,505,086	\$0	\$23,192,176	\$20,823,720	92.53%
TOTAL		100.00%		278,106	\$290,855,000	\$297,869,741	\$0	\$259,035,798	\$249,412,469	83.73%

2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	3.90%	3	1,405	\$16,806,203	\$16,835,228	\$0	\$13,854,156	\$14,273,402	84.78%
2	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURA	0.00%	6	1	\$30	\$61	\$0	\$3,057	\$30	49.18%
3	COVENTRY HEALTH AND LIFE INSURANCE COMPAN\	47.82%	2	31,274	\$205,872,687	\$205,872,687	\$0	\$175,021,854	\$181,008,719	87.92%
4	FIRST HEALTH LIFE & HEALTH INSURANCE COMPAN'	0.00%	5	0	\$66	\$77	\$0	-\$11,511	-\$9,547	-12398.70%
5	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	0.00%	7	0	-\$63	-\$63	\$0	-\$5,458	-\$5,458	8663.49%
6	HUMANA INSURANCE COMPANY	47.85%	1	19,780	\$205,988,580	\$205,988,580	\$0	\$165,380,578	\$160,917,701	78.12%
7	MARQUETTE NATIONAL LIFE INSURANCE COMPANY	0.00%	7	0	\$0	\$0	\$0	-\$1,685	-\$1,686	N/A
8	PYRAMID LIFE INSURANCE COMPANY	0.43%	4	181	\$1,840,220	\$1,778,264	\$0	\$1,420,264	\$1,520,435	85.50%
TOTAL		100.00%		52,641	\$430,507,723	\$430,474,834	\$0	\$355,661,255	\$357,703,596	83.10%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AAA LIFE INSURANCE COMPANY	0.01%	132	1,455	\$383,835	\$391,926	\$0	\$135,725	\$114,910	29.32%
2	ABILITY INSURANCE COMPANY	0.10%	69	0	\$2,752,068	\$2,738,688	\$0	\$4,132,184	\$3,952,736	144.33%
3	ACCENDO INSURANCE COMPANY	0.00%	301	84	\$0	-\$1,940	\$0	-\$1,771	-\$5,926	305.46%
4	ACE AMERICAN INSURANCE COMPANY	0.00%	235	16,478	\$6,389	\$6,389	\$0	\$0	-\$70	-1.10%
5	AETNA LIFE INSURANCE COMPANY	1.38%	11	0	\$36,500,568	\$37,367,516	\$0	\$32,093,867	\$33,427,868	89.46%
6	ALL SAVERS INSURANCE COMPANY	0.03%	110	2	\$844,434	\$0	\$0	\$0	\$0	N/A
7	ALLIANZ LIFE INSURANCE COMPANY OF NE	0.00%	239	3,417	\$5,353	\$5,353	\$0	\$0	\$0	0.00%
8	ALLIANZ LIFE INSURANCE COMPANY OF NO	0.19%	51	6	\$5,159,117	\$5,195,348	\$0	\$2,532,074	\$2,543,749	48.96%
9	ALLSTATE LIFE INSURANCE COMPANY	0.00%	243	4	\$4,588	\$7,547	\$0	\$0	\$0	0.00%
10	ALLSTATE LIFE INSURANCE COMPANY OF N	0.00%	270	1,005	\$856	\$857	\$0	\$100	\$100	11.67%
11	AMERICAN ALTERNATIVE INSURANCE CORP	0.03%	111	13,958	\$793,044	\$793,044	\$0	\$716,694	\$992,990	125.21%
12	AMERICAN BANKERS LIFE ASSURANCE OF I	0.00%	267	2,482	\$949	\$949	\$0	\$7,796	\$7,414	781.24%
13	AMERICAN CONTINENTAL INSURANCE COM	0.26%	39	427,510	\$6,956,753	\$6,931,777	\$0	\$4,697,297	\$4,738,695	68.36%
14	AMERICAN FAMILY LIFE ASSURANCE COMP	3.61%	7	2,928	\$95,832,728	\$96,756,488	\$0	\$45,748,157	\$47,535,336	49.13%
15	AMERICAN FAMILY MUTUAL INSURANCE CC	0.28%	37	9,885	\$7,394,028	\$7,847,277	\$0	\$5,757,559	\$5,341,337	68.07%
16	AMERICAN FEDERATED LIFE INSURANCE C	0.04%	105	18,666	\$931,012	\$808,465	\$0	\$157,679	\$151,748	18.77%
17	AMERICAN FIDELITY ASSURANCE COMPAN	0.21%	46	13,465	\$5,672,438	\$5,739,004	\$0	\$2,006,201	\$2,342,536	40.82%
18	AMERICAN GENERAL LIFE INSURANCE CO	0.09%	72	10	\$2,484,354	\$2,505,786	\$0	\$1,933,040	\$1,711,700	68.31%
19	AMERICAN HEALTH AND LIFE INSURANCE C	0.00%	282	12,828	\$475	\$475	\$0	\$100	\$15	3.16%
20	AMERICAN HERITAGE LIFE INSURANCE CO	0.13%	58	16	\$3,460,040	\$3,457,498	\$0	\$2,912,091	\$2,826,482	81.75%
21	AMERICAN HOME ASSURANCE COMPANY	0.00%	231	13	\$7,175	\$9,530	\$0	\$0	-\$305	-3.20%
22	AMERICAN HOME LIFE INSURANCE COMPAN	0.00%	279	25,915	\$521	\$476	\$0	\$0	\$0	0.00%
23	AMERICAN INCOME LIFE INSURANCE CO	0.04%	99	2,520	\$1,091,012	\$1,091,428	\$0	\$444,008	\$652,950	59.83%
24	AMERICAN NATIONAL INSURANCE COMPAN	0.01%	135	0	\$367,914	\$381,222	\$0	\$139,810	\$6,204	1.63%
25	AMERICAN NATIONAL LIFE INSURANCE CO	0.00%	301	292	\$0	\$0	\$0	\$0	-\$487	N/A
26	AMERICAN PIONEER LIFE INSURANCE COMI	0.04%	103	4	\$945,695	\$930,740	\$0	\$990,624	\$932,636	100.20%
27	AMERICAN PROGRESSIVE LIFE AND HEALTH	0.00%	236	156	\$6,342	\$6,495	\$0	\$9,592	\$2,441	37.58%
28	AMERICAN PUBLIC LIFE INSURANCE COMP	0.00%	169	27	\$119,883	\$120,718	\$0	\$63,727	\$52,246	43.28%
29	AMERICAN REPUBLIC CORP INSURANCE CC	0.25%	41	2,932	\$6,711,957	\$6,756,887	\$0	\$4,474,784	\$4,384,928	64.90%
30	AMERICAN REPUBLIC INSURANCE COMPAN	0.22%	44	559	\$5,779,230	\$5,897,149	\$0	\$4,053,397	\$4,300,448	72.92%
31	AMERICAN RETIREMENT LIFE INSURANCE C	0.03%	113	22	\$724,892	\$701,038	\$0	\$461,077	\$542,563	77.39%
32	AMERICAN STATES INSURANCE COMPANY	0.00%	205	1	\$27,971	\$42,611	\$0	\$17,682	-\$26,058	-61.15%
33	AMERICAN UNDERWRITERS LIFE INSURANC	0.00%	301	11	\$0	\$432	\$0	\$0	\$0	0.00%
34	AMERICAN UNITED LIFE INSURANCE COMP/	0.00%	222	17	\$13,731	\$14,756	\$0	\$13,673	\$5,101	34.57%
35	AMERICO FINANCIAL LIFE AND ANNUITY INS	0.00%	257	1,528	\$1,784	\$1,784	\$0	\$0	\$0	0.00%
36	AMERITAS LIFE INSURANCE CORP	0.06%	87	5,211	\$1,709,967	\$2,401,091	\$0	\$610,496	\$161,524	6.73%
37	ANTHEM INSURANCE COMPANIES INC	1.46%	10	9	\$38,815,490	\$39,877,001	\$0	\$33,988,642	\$32,388,650	81.22%
38	ARGONAUT INSURANCE COMPANY	0.00%	301	1,133	\$0	\$0	\$0	\$0	\$0	N/A
39	ASSURANCEAMERICA INSURANCE COMPAN	0.00%	185	29	\$63,377	\$61,765	\$0	\$0	\$0	0.00%
40	ASSURED LIFE ASSOCIATION	0.00%	187	2,513	\$58,652	\$60,813	\$0	\$37,166	\$36,770	60.46%
41	ASSURITY LIFE INSURANCE COMPANY	0.06%	92	139	\$1,517,887	\$1,502,850	\$0	\$656,403	\$570,516	37.96%
42	ATHENE ANNUITY & LIFE ASSURANCE COMI	0.00%	190	42	\$57,290	\$57,068	\$0	\$43,636	\$44,598	78.15%
43	ATHENE ANNUITY AND LIFE COMPANY	0.00%	210	62	\$20,776	\$28,777	\$0	\$142,168	\$148,278	515.27%
44	ATLANTA LIFE INSURANCE COMPANY	0.00%	264	123	\$1,201	\$1,274	\$0	\$0	\$0	0.00%
45	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	234	243	\$6,610	\$6,891	\$0	\$15,690	\$15,575	226.02%
46	AUTO OWNERS LIFE INSURANCE COMPANY	0.01%	142	549	\$328,282	\$312,787	\$0	\$187,161	\$486,171	155.43%
47	AXA EQUITABLE LIFE INSURANCE COMPAN'	0.02%	128	5	\$425,799	\$444,904	\$0	\$1,797,144	\$1,824,357	410.06%
48	BALTIMORE LIFE INSURANCE COMPANY TH	0.00%	300	1,901	\$15	\$15	\$0	\$0	\$0	0.00%
49	BANKERS FIDELITY LIFE INSURANCE COMP	0.22%	43	17,552	\$5,932,406	\$6,558,836	\$0	\$5,435,449	\$4,963,238	75.67%
50	BANKERS LIFE AND CASUALTY COMPANY	0.98%	14	2,472	\$25,934,856	\$27,640,934	\$561	\$20,963,958	\$18,960,832	68.60%
51	BERKSHIRE LIFE INSURANCE COMPANY OF	0.19%	52	77,288	\$5,111,445	\$5,037,805	\$0	\$563,730	\$1,886,671	37.45%
52	BLUE CROSS AND BLUE SHIELD OF KANSAS	8.02%	4	1,634	\$212,966,406	\$212,966,406	\$0	\$219,453,963	\$218,068,687	102.40%
53	BOSTON MUTUAL LIFE INSURANCE COMPAN	0.01%	139	72	\$355,478	\$359,687	\$0	\$69,137	\$65,362	18.17%
54	CANADA LIFE ASSURANCE COMPANY	0.00%	182	6	\$67,097	\$73,557	\$0	\$263,346	\$263,346	358.02%
55	CAPITAL RESERVE LIFE INSURANCE COMP/	0.00%	299	7	\$16	\$17	\$0	\$0	\$0	0.00%
56	CATHOLIC FINANCIAL LIFE	0.00%	269	19	\$919	\$897	\$0	\$3,000	\$356	39.69%
57	CATHOLIC ORDER OF FORESTERS	0.00%	213	12	\$19,500	\$19,500	\$0	\$0	\$0	0.00%
58	CELTIC INSURANCE COMPANY	0.00%	173	39	\$91,705	\$85,854	\$0	\$62,440	\$59,695	69.53%
59	CENTRAL RESERVE LIFE INSURANCE COMP	0.00%	167	7	\$121,171	\$120,900	\$0	\$82,856	\$81,630	67.52%
60	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	248	101	\$3,321	\$3,351	\$0	\$762	\$738	22.02%
61	CENTRAL STATES HEALTH & LIFE CO OF OH	0.01%	151	319	\$270,427	\$276,456	\$0	\$194,580	\$173,741	62.85%
62	CENTRAL STATES INDEMNITY COMPANY OF	0.00%	194	3,910	\$48,123	\$48,581	\$0	\$16,346	-\$903	-1.86%
63	CENTRAL UNITED LIFE INSURANCE COMPAN	0.06%	93	124	\$1,488,157	\$1,494,468	\$0	\$592,412	\$524,419	35.09%
64	CENTRE LIFE INSURANCE COMPANY	0.01%	162	22,634	\$143,397	\$160,318	\$0	\$73,825	\$111,214	69.37%
65	CHESAPEAKE LIFE INSURANCE COMPANY T	0.12%	64	2,701	\$3,132,686	\$3,078,170	\$0	\$923,717	\$1,069,864	34.76%
66	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.34%	33	1	\$9,135,769	\$9,527,305	\$0	\$6,913,073	\$6,574,699	69.01%
67	CICA LIFE INSURANCE COMPANY OF AMERI	0.00%	292	871	\$200	\$199	\$0	\$0	\$0	0.00%
68	CIGNA HEALTH AND LIFE INSURANCE COMF	0.02%	119	63	\$630,867	\$102,356	\$0	\$245,225	\$1,747,887	1707.65%
69	CINCINNATI LIFE INSURANCE COMPANY THI	0.00%	183	114	\$65,875	\$66,043	\$0	\$2,500	\$12,636	19.13%
70	CITIZENS SECURITY LIFE INS CO	0.02%	130	1	\$409,721	\$428,339	\$0	\$240,258	\$244,713	57.13%
71	CLARENDON NATIONAL INSURANCE COMPAN	0.00%	301	881	\$0	\$0	\$0	\$10,575	-\$3,441	N/A
72	CMFG LIFE INSURANCE COMPANY	0.04%	104	27,741	\$942,542	\$947,782	\$0	\$38,820	-\$66,606	-7.03%
73	COLONIAL LIFE & ACCIDENT INSURANCE CC	0.42%	28	5,036	\$11,252,827	\$11,298,026	\$0	\$5,732,371	\$5,773,417	51.10%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
74	COLONIAL PENN LIFE INSURANCE COMPAN	0.34%	34	6	\$9,119,571	\$9,050,533	\$0	\$6,117,426	\$6,111,409	67.53%
75	COLORADO BANKERS LIFE INS CO	0.00%	256	0	\$1,957	\$1,958	\$0	\$0	\$0	0.00%
76	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.00%	301	0	\$0	\$0	\$0	\$0	-\$10	N/A
77	COLUMBUS LIFE INSURANCE COMPANY	0.00%	295	46,092	\$128	\$184	\$0	\$56	\$56	30.43%
78	COMBINED INSURANCE CO OF AMERICA	0.38%	31	295	\$10,153,835	\$9,980,360	\$0	\$5,688,953	\$5,761,344	57.73%
79	COMMERCIAL TRAVELERS MUTUAL INSUR	0.00%	228	9	\$7,777	\$7,990	\$0	\$1,321	\$1,321	16.53%
80	COMMONWEALTH ANNUITY AND LIFE INSUF	0.00%	226	6	\$8,491	\$8,666	\$0	\$132,980	\$129,458	1493.86%
81	COMBENEFITS INSURANCE COMPANY	0.00%	265	113	\$1,082	\$1,082	\$0	\$148	\$147	13.59%
82	CONNECTICUT GENERAL LIFE INS CO	0.01%	163	679	\$142,820	\$137,703	\$0	\$694,441	\$911,621	662.02%
83	CONSECO LIFE INSURANCE CO	0.01%	150	1,215	\$280,739	\$278,395	\$0	\$208,160	\$140,792	50.57%
84	CONSTITUTION LIFE INSURANCE COMPANY	0.04%	97	3,440	\$1,178,700	\$1,201,256	\$0	\$911,829	\$959,509	79.88%
85	CONTINENTAL CASUALTY COMPANY	0.20%	48	1,026	\$5,323,881	\$3,819,694	\$0	\$8,052,567	\$9,065,427	237.33%
86	CONTINENTAL GENERAL INSURANCE COMF	0.07%	80	4,964	\$1,962,289	\$2,099,268	\$0	\$2,237,152	\$2,483,070	118.28%
87	CONTINENTAL LIFE INS CO OF BRENTWOOD	0.29%	35	686	\$7,668,675	\$7,556,923	\$0	\$4,636,018	\$2,619,703	34.67%
88	COUNTRY LIFE INSURANCE COMPANY	0.03%	107	156,922	\$914,426	\$904,358	\$0	\$562,924	\$698,135	77.20%
89	COVENTRY HEALTH AND LIFE INSURANCE C	20.85%	1	8,413	\$553,442,423	\$553,442,423	\$0	\$499,313,224	\$555,718,011	100.41%
90	COX HEALTH SYSTEMS INSURANCE COMPA	0.73%	20	32	\$19,336,149	\$19,336,149	\$0	\$16,818,977	\$17,380,573	89.89%
91	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	274	2	\$656	\$643	\$0	\$765	\$765	118.97%
92	CSA FRATERNAL LIFE	0.00%	242	7,323	\$4,687	\$4,739	\$0	\$5,605	\$8,229	173.64%
93	DENTEGRA INSURANCE COMPANY	0.16%	55	509	\$4,159,658	\$4,108,226	\$0	\$2,398,428	\$2,441,612	59.43%
94	EMC NATIONAL LIFE COMPANY	0.01%	136	423	\$367,863	\$368,903	\$0	\$126,731	\$129,559	35.12%
95	ENVISION INSURANCE COMPANY	0.03%	117	8,037	\$686,412	\$686,412	\$0	\$706,737	\$741,243	107.99%
96	EQUITABLE LIFE & CASUALTY INSURANCE C	0.67%	22	156	\$17,753,392	\$18,285,541	\$0	\$15,851,873	\$14,348,393	78.47%
97	FAMILY BENEFIT LIFE INSURANCE COMPAN	0.00%	253	14,230	\$2,430	\$2,543	\$0	\$0	\$0	0.00%
98	FAMILY HERITAGE LIFE INSURANCE COMPA	0.19%	53	155	\$5,107,425	\$5,093,979	\$0	\$645,466	\$646,258	12.69%
99	FAMILY LIFE INSURANCE COMPANY	0.02%	123	45	\$565,007	\$565,825	\$0	\$425,701	\$421,793	74.54%
100	FARM BUREAU LIFE INSURANCE COMPANY	0.00%	214	26	\$18,418	\$18,318	\$0	\$9,599	-\$961	-5.25%
101	FARMERS MUTUAL HAIL INSURANCE COMP.	0.00%	284	2,277	\$420	\$420	\$0	\$0	\$0	0.00%
102	FARMERS NEW WORLD LIFE INSURANCE CC	0.01%	134	1,372	\$370,359	\$370,359	\$0	\$405,868	\$405,817	109.57%
103	FEDERAL INSURANCE COMPANY	0.00%	180	70	\$76,562	\$24,975	\$0	\$1,076	\$1,651	6.61%
104	FEDERAL LIFE INSURANCE COMPANY (MUT	0.00%	259	642	\$1,591	\$1,321	\$0	\$0	\$0	0.00%
105	FEDERATED LIFE INSURANCE COMPANY	0.02%	121	87	\$616,573	\$624,368	\$0	\$231,357	\$497,120	79.62%
106	FIDELITY LIFE ASSOCIATION A LEGAL RESE	0.00%	229	7	\$7,484	\$7,506	\$0	\$0	\$0	0.00%
107	FIDELITY SECURITY LIFE INSURANCE COMP	0.00%	220	1	\$16,211	\$15,163	\$0	\$185,838	\$233,460	1539.67%
108	FIRST ALLMERICA FINANCIAL LIFE INSURAN	0.00%	284	24,476	\$420	\$442	\$0	\$8,100	\$8,098	1832.13%
109	FIRST HEALTH LIFE & HEALTH INSURANCE I	1.01%	13	151	\$26,806,210	\$27,126,662	\$0	\$24,151,077	\$24,623,338	90.77%
110	FORETHOUGHT LIFE INSURANCE COMPANY	0.01%	152	233	\$235,097	\$238,122	\$0	\$79,113	\$81,111	34.06%
111	FREEDOM LIFE INSURANCE COMPANY OF A	0.00%	170	283	\$106,073	\$106,310	\$0	\$102,251	\$114,153	107.38%
112	GENERAL AMERICAN LIFE INSURANCE COM	0.01%	148	412	\$299,838	\$323,125	\$0	\$1,241,446	\$686,255	212.38%
113	GENWORTH LIFE AND ANNUITY INSURANCE	0.04%	100	29,890	\$1,063,877	\$1,032,499	\$0	\$1,192,135	\$1,176,348	113.93%
114	GENWORTH LIFE INSURANCE COMPANY	1.80%	8	3,051	\$47,832,873	\$47,480,334	\$0	\$34,381,151	\$58,855,848	123.96%
115	GERBER LIFE INSURANCE COMPANY	0.06%	91	5,356	\$1,599,122	\$1,602,759	\$0	\$1,062,263	\$1,033,785	64.50%
116	GLOBE LIFE AND ACCIDENT INSURANCE CC	0.06%	86	9,792	\$1,722,943	\$1,778,801	\$0	\$1,070,113	\$1,108,247	62.30%
117	GOLDEN RULE INSURANCE COMPANY	0.20%	47	5	\$5,431,993	\$5,555,081	\$0	\$3,585,612	\$3,297,919	59.37%
118	GOVERNMENT EMPLOYEES INSURANCE CO	0.00%	283	308	\$441	\$486	\$0	\$0	\$10	2.06%
119	GOVERNMENT PERSONNEL MUTUAL LIFE IN	0.03%	115	163	\$715,061	\$746,141	\$0	\$585,646	\$579,993	77.73%
120	GREAT AMERICAN LIFE INSURANCE COMPA	0.01%	140	13	\$350,070	\$352,840	\$0	\$208,883	\$201,948	57.24%
121	GREAT SOUTHERN LIFE INSURANCE COMP/	0.00%	263	69	\$1,215	\$1,170	\$0	\$20,000	\$20,000	1709.40%
122	GREAT WEST LIFE ASSURANCE COMPANY	0.00%	198	14,636	\$36,424	\$37,625	\$0	\$56,703	\$56,937	151.33%
123	GUARANTEE TRUST LIFE INSURANCE COMF	0.46%	26	37	\$12,096,740	\$12,110,285	\$0	\$4,053,596	\$4,800,827	39.64%
124	GUARANTY INCOME LIFE INSURANCE COMF	0.00%	197	790	\$38,099	\$37,936	\$0	\$50,856	\$50,700	133.65%
125	GUARDIAN LIFE INSURANCE COMPANY OF I	0.05%	96	0	\$1,309,713	\$1,324,412	\$16,763	\$1,720,610	\$2,518,919	190.19%
126	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.00%	301	5	\$0	\$0	\$0	\$1,555	\$1,555	N/A
127	HARTFORD LIFE AND ACCIDENT INSURANCE	0.00%	240	129	\$5,111	\$5,178	\$0	\$119,040	\$0	0.00%
128	HARTFORD LIFE AND ANNUITY INSURANCE	0.00%	301	3	-\$10,190	-\$10,319	\$0	\$37,198	\$31,013	-300.54%
129	HARTFORD LIFE INSURANCE COMPANY	0.00%	227	3,093	\$7,782	\$7,990	\$0	\$0	\$0	0.00%
130	HCC LIFE INSURANCE COMPANY	0.16%	54	897	\$4,318,099	\$3,246,101	\$0	\$6,468,965	\$5,335,859	164.38%
131	HEALTH CARE SERVICE CORPORATION	0.08%	78	1,509	\$2,005,082	\$2,005,082	\$0	\$4,568,897	\$4,609,344	229.88%
132	HEALTHSPRING LIFE & HEALTH INSURANCE	0.08%	73	188,489	\$2,141,264	\$2,141,264	\$0	\$1,964,952	\$1,774,568	82.87%
133	HEALTHY ALLIANCE LIFE INSURANCE COMF	17.05%	2	1,832	\$452,473,422	\$451,384,875	\$0	\$340,724,488	\$354,793,618	78.60%
134	HEARTLAND NATIONAL LIFE INSURANCE CC	0.11%	65	29	\$3,039,877	\$3,192,575	\$0	\$2,115,058	\$1,789,648	56.06%
135	HORACE MANN LIFE INSURANCE COMPANY	0.00%	225	144,424	\$9,963	\$9,951	\$0	\$7,700	-\$167	-1.68%
136	HUMANA INSURANCE COMPANY	11.65%	3	6,624	\$309,231,156	\$309,237,710	\$0	\$252,843,608	\$245,902,962	79.52%
137	HUMANADENTAL INSURANCE COMPANY	0.07%	81	4	\$1,863,880	\$1,879,095	\$0	\$1,068,495	\$1,087,504	57.87%
138	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	291	19	\$215	\$218	\$0	\$0	\$0	0.00%
139	IDEALIFE INSURANCE COMPANY	0.00%	177	4,329	\$77,857	\$77,497	\$0	\$37,258	\$32,690	42.18%
140	ILLINOIS MUTUAL LIFE INSURANCE COMPAI	0.06%	89	0	\$1,631,431	\$1,675,542	\$0	\$1,007,620	\$1,119,140	66.79%
141	IMPERIUM INSURANCE COMPANY	0.00%	288	1	\$311	\$311	\$0	\$14,697	-\$13,347	-4291.64%
142	INDEPENDENCE AMERICAN INSURANCE CO	0.00%	258	213	\$1,692	\$1,692	\$0	\$0	\$1,197	70.74%
143	INDEPENDENT ORDER OF FORESTERS THE	0.00%	191	10	\$56,649	\$56,649	\$8	\$8,000	\$8,000	14.12%
144	INDIVIDUAL ASSURANCE COMPANY LIFE HE	0.00%	268	0	\$940	\$910	\$0	\$0	\$0	0.00%
145	INSUREMAX INSURANCE COMPANY	0.00%	277	2	\$554	\$1,614	\$0	\$0	\$0	0.00%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
146	INVESTORS LIFE INSURANCE COMPANY OF	0.00%	290	1,086	\$248	\$248	\$0	\$0	\$0	0.00%
147	JACKSON NATIONAL LIFE INSURANCE COMI	0.04%	101	29	\$996,042	\$986,462	\$0	\$1,670,167	\$1,665,428	168.83%
148	JEFFERSON NATIONAL LIFE INSURANCE CO	0.00%	192	364	\$52,500	\$55,842	\$0	\$85,861	\$83,723	149.93%
149	JOHN ALDEN LIFE INSURANCE COMPANY	0.02%	125	12	\$472,563	\$480,526	\$0	\$980,305	\$1,242,751	258.62%
150	JOHN HANCOCK LIFE & HEALTH INSURANCE	0.00%	206	12,466	\$23,618	\$24,480	\$0	\$20,492	\$61,413	250.87%
151	JOHN HANCOCK LIFE INSURANCE COMPAN	0.84%	18	2,369	\$22,308,107	\$22,410,215	\$61	\$10,894,751	\$11,363,644	50.71%
152	KANAWHA INSURANCE COMPANY	0.05%	94	34	\$1,361,008	\$1,361,008	\$0	\$527,937	\$995,905	73.17%
153	KANSAS CITY LIFE INSURANCE COMPANY	0.00%	215	2,897	\$18,218	\$18,828	\$0	\$33,495	-\$52,168	-277.08%
154	KNIGHTS OF COLUMBUS	0.11%	66	2	\$2,957,932	\$2,932,405	\$0	\$536,695	\$1,572,774	53.63%
155	LAFAYETTE LIFE INSURANCE COMPANY TH	0.00%	286	287	\$381	\$381	\$0	\$0	\$0	0.00%
156	LEADERS LIFE INSURANCE COMPANY	0.01%	158	2	\$155,619	\$155,619	\$0	\$56,822	\$56,822	36.51%
157	LIBERTY LIFE ASSURANCE COMPANY OF B	0.00%	287	20,883	\$313	\$311	\$0	\$0	\$0	0.00%
158	LIBERTY NATIONAL LIFE INSURANCE COMP	0.07%	79	1,727	\$1,967,236	\$1,966,542	\$0	\$426,522	\$392,721	19.97%
159	LIFE INSURANCE COMPANY OF NORTH AME	0.00%	195	4	\$43,186	\$43,186	\$0	\$1,146	-\$2,816	-6.52%
160	LIFE INSURANCE COMPANY OF THE SOUTH	0.00%	289	71	\$306	\$306	\$0	\$0	\$0	0.00%
161	LIFE OF THE SOUTH INSURANCE COMPANY	0.00%	223	389	\$13,255	\$15,384	\$0	\$6,846	\$6,843	44.48%
162	LIFESECURE INSURANCE COMPANY	0.02%	131	1,353	\$401,181	\$379,210	\$0	\$2,607	\$12,168	3.21%
163	LINCOLN BENEFIT LIFE COMPANY	0.08%	76	64	\$2,106,313	\$2,190,911	\$0	\$1,051,339	\$1,636,878	74.71%
164	LINCOLN HERITAGE LIFE INSURANCE COMP	0.00%	181	1	\$75,344	\$75,346	\$0	\$40,092	\$39,327	52.20%
165	LINCOLN LIFE & ANNUITY COMPANY OF NE	0.00%	275	306	\$639	\$718	\$0	\$0	\$0	0.00%
166	LINCOLN NATIONAL LIFE INSURANCE COMP	0.02%	129	8	\$412,387	\$474,791	\$0	\$345,429	\$242,977	51.18%
167	LONGEVITY INSURANCE COMPANY	0.00%	232	2,882	\$6,787	\$6,787	\$0	\$90,409	\$103,086	1518.87%
168	LOYAL AMERICAN LIFE INSURANCE COMPA	0.10%	71	7	\$2,562,444	\$2,536,107	\$0	\$1,490,071	\$1,381,554	54.48%
169	MADISON NATIONAL LIFE INSURANCE COMI	0.00%	249	38	\$2,961	\$3,065	\$0	\$0	\$63	2.06%
170	MANHATTAN LIFE INSURANCE COMPANY	0.00%	217	21	\$17,350	\$17,872	\$0	\$7,167	\$10,082	56.41%
171	MAPFRE LIFE INSURANCE COMPANY	0.00%	255	103,073	\$2,231	\$2,254	\$0	\$0	\$0	0.00%
172	MARKEL INSURANCE COMPANY	0.01%	138	537	\$357,572	\$353,761	\$0	\$65,243	\$57,340	16.21%
173	MARQUETTE NATIONAL LIFE INSURANCE C	0.07%	85	6,098	\$1,782,133	\$1,809,076	\$0	\$1,447,937	\$1,383,747	76.49%
174	MASSACHUSETTS MUTUAL LIFE INSURANCE	0.38%	30	825	\$10,189,654	\$10,485,729	\$396,397	\$8,811,592	\$10,044,875	95.80%
175	MEDAMERICA INSURANCE COMPANY	0.04%	102	29	\$982,294	\$978,102	\$0	\$317,652	\$301,854	30.86%
176	MEDICO CORP LIFE INSURANCE COMPANY	0.00%	189	2,361	\$57,355	\$47,193	\$0	\$51,559	\$76,691	162.51%
177	MEDICO INSURANCE COMPANY	0.08%	75	1,561	\$2,131,085	\$2,139,423	\$0	\$1,093,411	\$1,075,612	50.28%
178	MERIT LIFE INSURANCE CO	0.02%	127	222	\$451,593	\$451,593	\$0	\$24,353	\$36,428	8.07%
179	METLIFE INSURANCE COMPANY USA	0.06%	90	7,717	\$1,610,657	\$1,867,538	\$0	\$2,913,060	\$3,189,594	170.79%
180	METROPOLITAN LIFE INSURANCE COMPAN	0.54%	24	4	\$14,364,431	\$14,354,103	\$0	\$3,525,131	\$7,514,052	52.35%
181	MIDLAND NATIONAL LIFE INSURANCE COMF	0.00%	280	767	\$505	\$534	\$0	\$0	\$0	0.00%
182	MIDWEST NATIONAL LIFE INSURANCE COMI	0.01%	156	375	\$181,892	\$182,922	\$0	\$87,541	\$86,682	47.39%
183	MINNESOTA LIFE INSURANCE COMPANY	0.03%	112	8	\$758,121	\$775,820	\$0	\$593,721	-\$758,314	-97.74%
184	MODERN WOODMEN OF AMERICA	0.00%	273	233	\$753	\$763	\$0	\$4,692	-\$3,963	-519.40%
185	MONY LIFE INSURANCE COMPANY	0.01%	137	0	\$358,710	\$370,934	\$123,844	\$194,171	\$240,888	64.94%
186	MOTORISTS COMMERCIAL MUTUAL INSURA	0.00%	301	3	\$0	\$0	\$0	\$0	-\$253	N/A
187	MTL INSURANCE COMPANY	0.00%	245	72,299	\$4,526	\$4,526	\$0	\$0	\$0	0.00%
188	MUTUAL OF OMAHA INSURANCE COMPANY	4.54%	5	1	\$120,390,923	\$118,501,684	\$0	\$90,139,254	\$93,376,932	78.80%
189	NATIONAL BENEFIT LIFE INSURANCE COMP	0.00%	297	29	\$65	\$66	\$0	\$0	\$0	0.00%
190	NATIONAL CASUALTY COMPANY	0.00%	261	1	\$1,369	\$2,110	\$0	\$0	\$0	0.00%
191	NATIONAL FOUNDATION LIFE INSURANCE C	0.00%	208	162,876	\$22,580	\$24,395	\$0	\$92	\$88	0.36%
192	NATIONAL GUARDIAN LIFE INSURANCE COM	0.02%	124	28	\$480,862	\$464,692	\$0	\$143,609	\$143,609	30.90%
193	NATIONAL HEALTH INSURANCE COMPANY	0.00%	252	139	\$2,775	\$2,860	\$0	\$5,118	\$5,942	207.76%
194	NATIONAL LIFE INSURANCE COMPANY	0.01%	164	8,219	\$140,014	\$168,488	\$0	\$179,735	\$173,209	102.80%
195	NATIONAL TEACHERS ASSOCIATES LIFE IN	0.07%	83	11	\$1,840,927	\$1,793,955	\$0	\$755,714	\$815,863	45.48%
196	NATIONAL UNION FIRE INSURANCE COMPA	0.00%	230	12	\$7,482	\$7,482	\$0	-\$12,272	-\$12,487	-166.89%
197	NATIONWIDE LIFE AND ANNUITY INSURANC	0.00%	262	5	\$1,273	\$1,273	\$0	\$0	\$0	0.00%
198	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	233	133	\$6,690	\$6,690	\$0	\$19,219	\$19,219	287.28%
199	NEW ENGLAND LIFE INSURANCE COMPANY	0.00%	166	0	\$122,033	\$125,538	\$0	\$62,535	\$32,154	25.61%
200	NEW ERA LIFE INSURANCE COMPANY	0.00%	301	39	\$0	\$243	\$0	\$0	-\$203	-83.54%
201	NEW ERA LIFE INSURANCE COMPANY OF TH	0.00%	174	3,369	\$88,799	\$89,435	\$0	\$110,114	\$105,957	118.47%
202	NEW YORK LIFE INSURANCE COMPANY	0.20%	49	2	\$5,303,828	\$5,161,305	\$3,878	\$2,818,878	\$3,306,452	64.06%
203	NORTH AMERICAN COMPANY FOR LIFE AND	0.00%	276	1,317	\$573	\$362	\$0	\$0	\$0	0.00%
204	NORTH AMERICAN INSURANCE COMPANY	0.15%	56	5,654	\$3,960,090	\$4,144,562	\$0	\$3,156,967	\$2,941,321	70.97%
205	NORTHWESTERN LONG TERM CARE INSUR	0.46%	25	18,799	\$12,249,152	\$12,127,011	\$36,775	\$495,967	\$504,575	4.16%
206	NORTHWESTERN MUTUAL LIFE INSURANCE	0.88%	16	193	\$23,373,554	\$23,297,027	\$6,389,740	\$10,735,940	\$9,685,140	41.57%
207	OHIO NATIONAL LIFE ASSURANCE CORPOR	0.01%	153	97	\$231,300	\$231,126	\$0	\$436,315	\$434,231	187.88%
208	OHIO NATIONAL LIFE INSURANCE COMPAN	0.01%	159	495	\$153,298	\$152,820	\$22,792	\$177,000	\$165,726	108.45%
209	OLD AMERICAN INSURANCE COMPANY	0.00%	207	649	\$23,497	\$25,014	\$0	\$62,770	\$59,535	238.01%
210	OLD REPUBLIC INSURANCE COMPANY	0.00%	178	273	\$77,704	\$90,182	\$0	\$37,495	\$37,032	41.06%
211	OLD REPUBLIC LIFE INSURANCE COMPANY	0.00%	237	6,014	\$5,953	\$5,953	\$0	\$802	\$802	13.47%
212	OLD SURETY LIFE INSURANCE COMPANY	0.43%	27	182	\$11,518,483	\$11,475,938	\$0	\$6,539,329	\$6,593,990	57.46%
213	OLD UNITED LIFE INSURANCE COMPANY	0.00%	202	37	\$33,170	\$49,820	\$0	\$8,029	\$4,402	8.84%
214	OMAHA INSURANCE COMPANY	0.00%	199	901	\$33,588	\$31,850	\$0	\$15,290	\$19,505	61.24%
215	OXFORD LIFE INSURANCE COMPANY	0.07%	82	1,121	\$1,859,148	\$1,809,887	\$0	\$1,429,889	\$1,524,228	84.22%
216	OZARK NATIONAL LIFE INSURANCE COMPA	0.00%	186	0	\$62,755	\$63,884	\$0	\$77,509	\$77,509	121.33%
217	PACIFICARE LIFE AND HEALTH INSURANCE	0.01%	160	69	\$150,307	\$150,307	\$0	\$144,148	\$149,221	99.28%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
218	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	175	0	\$88,745	\$91,378	\$0	\$229,648	\$192,884	211.08%
219	PARTNERRE AMERICA INSURANCE COMPAN	0.12%	61	2,263	\$3,274,836	\$3,274,836	\$0	\$67,048	\$1,985,044	60.62%
220	PAUL REVERE LIFE INSURANCE COMPANY	0.13%	60	10	\$3,376,230	\$3,605,996	\$0	\$5,533,769	\$5,323,946	147.64%
221	PAVONIA LIFE INSURANCE COMPANY OF MI	0.00%	301	14	\$0	\$112	\$0	\$0	\$1	0.89%
222	PEKIN LIFE INSURANCE COMPANY	0.00%	201	66	\$33,280	\$33,135	\$0	\$14,032	\$16,104	48.60%
223	PENN MUTUAL LIFE INSURANCE COMPANY	0.00%	172	2,559	\$100,067	\$100,358	\$0	\$145,477	\$165,587	165.00%
224	PENNSYLVANIA LIFE INSURANCE COMPANY	0.02%	126	1,552	\$456,145	\$1,141,521	\$0	\$774,023	-\$368,492	-32.28%
225	PHILADELPHIA AMERICAN LIFE INSURANCE	0.02%	120	93	\$623,997	\$635,803	\$0	\$345,069	\$354,029	55.68%
226	PHOENIX LIFE INSURANCE COMPANY	0.00%	184	680	\$64,483	\$61,651	\$0	\$116,567	\$105,688	171.43%
227	PHYSICIANS LIFE INSURANCE COMPANY	0.07%	84	6,074	\$1,831,536	\$1,852,466	\$0	\$1,423,712	\$1,392,176	75.15%
228	PHYSICIANS MUTUAL INSURANCE COMPAN	0.22%	45	9	\$5,774,514	\$5,854,124	\$0	\$3,531,053	\$3,333,569	56.94%
229	PRIMERICA LIFE INSURANCE COMPANY	0.00%	251	3,286	\$2,814	\$2,979	\$0	\$7,852	\$7,437	249.65%
230	PRINCIPAL LIFE INSURANCE COMPANY	0.26%	40	483	\$6,848,128	\$5,107,902	\$0	\$1,428,692	\$2,706,583	52.99%
231	PROFESSIONAL INSURANCE COMPANY	0.01%	145	294	\$309,500	\$306,697	\$0	\$149,240	\$142,716	46.53%
232	PROTECTIVE LIFE INSURANCE COMPANY	0.01%	161	24	\$144,504	\$163,524	\$0	\$180,331	\$137,844	84.30%
233	PROVIDENT AMERICAN LIFE AND HEALTH IN	0.00%	179	29,602	\$77,699	\$75,693	\$0	\$54,259	\$54,914	72.55%
234	PROVIDENT LIFE AND ACCIDENT INSURANC	0.59%	23	98	\$15,751,002	\$15,909,501	\$0	\$10,493,471	\$10,210,678	64.18%
235	PROVIDENT LIFE AND CASUALTY INSURANC	0.01%	155	1,899	\$200,321	\$206,014	\$0	\$151,560	\$210,445	102.15%
236	PRUDENTIAL INSURANCE COMPANY OF AMI	0.13%	59	63	\$3,383,140	\$3,342,458	\$0	\$1,370,253	\$1,901,198	56.88%
237	PURITAN LIFE INSURANCE COMPANY OF AM	0.01%	146	357	\$308,391	\$315,875	\$0	\$205,658	\$209,212	66.23%
238	PYRAMID LIFE INSURANCE COMPANY	0.08%	77	21	\$2,054,176	\$1,995,490	\$0	\$1,612,373	\$1,735,040	86.95%
239	RELIAANCE STANDARD LIFE INSURANCE COI	0.00%	247	6	\$3,583	\$3,535	\$0	\$0	\$0	0.00%
240	RELIASTAR LIFE INSURANCE COMPANY	0.00%	246	32	\$4,086	\$4,091	\$0	\$0	-\$2,837	-69.35%
241	RELIASTAR LIFE INSURANCE COMPANY OF	0.00%	200	2,080	\$33,376	\$33,838	\$0	\$129,712	\$139,922	413.51%
242	RENAISSANCE LIFE & HEALTH INSURANCE I	0.03%	106	7,569	\$928,298	\$928,298	\$0	\$665,553	\$670,734	72.25%
243	RESERVE NATIONAL INSURANCE COMPANY	0.28%	36	4,101	\$7,520,765	\$7,641,788	\$0	\$4,177,246	\$4,217,541	55.19%
244	RIVERSOURCE LIFE INSURANCE COMPANY	0.20%	50	47	\$5,177,046	\$5,216,995	\$0	\$5,527,659	\$5,543,525	106.26%
245	ROYAL NEIGHBORS OF AMERICA	0.01%	149	2	\$290,524	\$302,067	\$0	\$157,682	\$148,833	49.27%
246	SAGICOR LIFE INSURANCE COMPANY	0.00%	260	18	\$1,451	\$1,552	\$0	\$0	\$0	0.00%
247	SECURIAN LIFE INSURANCE COMPANY	0.00%	301	197	-\$2,876	\$4,330	\$0	\$18,737	\$16,695	385.57%
248	SECURITY LIFE INSURANCE COMPANY OF A	0.00%	196	2	\$40,360	\$41,853	\$0	\$29,737	\$49,539	118.36%
249	SECURITY MUTUAL LIFE INSURANCE COMP.	0.00%	281	47	\$491	\$490	\$0	\$0	\$0	0.00%
250	SECURITY NATIONAL LIFE INSURANCE COM	0.00%	266	1,979	\$1,038	\$1,060	\$0	\$0	\$0	0.00%
251	SENIOR HEALTH INSURANCE COMPANY OF	0.12%	62	1	\$3,253,166	\$4,020,958	\$0	\$7,132,683	\$8,141,137	202.47%
252	SENTRY LIFE INSURANCE COMPANY (L&H A	0.00%	296	3	\$95	\$47	\$0	\$0	\$2,707	5759.57%
253	SETTLERS LIFE INSURANCE COMPANY	0.00%	238	278	\$5,506	\$5,497	\$0	\$0	\$0	0.00%
254	SHELTER LIFE INSURANCE COMPANY	0.01%	133	13	\$380,323	\$419,419	\$0	\$577,238	\$492,511	117.43%
255	SHENANDOAH LIFE INSURANCE COMPANY	0.00%	176	91,663	\$82,607	\$83,229	\$0	\$23,583	\$23,345	28.05%
256	SILVERSCRIPT INSURANCE COMPANY	3.75%	6	51	\$99,572,728	\$103,397,541	\$0	\$86,124,847	\$83,558,327	80.81%
257	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	293	0	\$158	\$158	\$0	\$80	\$80	50.63%
258	SONS OF NORWAY	0.00%	298	0	\$37	\$37	\$0	\$0	\$0	0.00%
259	ST PAUL FIRE & MARINE INSURANCE COMP.	0.00%	301	1,618	\$0	\$0	\$0	\$0	\$445	N/A
260	STANDARD INSURANCE COMPANY	0.11%	67	6,320	\$2,895,309	\$2,984,253	\$0	\$546,713	\$976,586	32.72%
261	STANDARD LIFE AND ACCIDENT INSURANCI	0.10%	70	2	\$2,651,885	\$2,702,569	\$0	\$1,714,507	\$1,716,110	63.50%
262	STANDARD LIFE AND CASUALTY COMPANY	0.00%	244	5	\$4,551	\$4,404	\$0	\$206	\$317	7.20%
263	STANDARD SECURITY LIFE INSURANCE COI	0.00%	250	248	\$2,883	\$2,538	\$0	\$0	\$0	0.00%
264	STARMOUNT LIFE INSURANCE COMPANY	0.00%	171	25,106	\$105,938	\$95,649	\$0	\$28,167	\$32,716	34.20%
265	STATE FARM MUTUAL AUTOMOBILE INSUR/	0.89%	15	338	\$23,666,053	\$18,973,370	\$508	\$14,271,126	\$14,371,002	75.74%
266	STATE LIFE INSURANCE COMPANY	0.03%	116	107	\$700,535	\$722,871	\$0	\$269,544	\$489,642	67.74%
267	STATE MUTUAL INSURANCE COMPANY	0.01%	141	656	\$345,978	\$345,912	\$0	\$298,660	\$304,211	87.94%
268	STERLING INVESTORS LIFE INSURANCE CO	0.03%	108	2,864	\$884,288	\$875,667	\$0	\$394,967	\$378,085	43.18%
269	STERLING LIFE INSURANCE COMPANY	0.24%	42	23,407	\$6,353,034	\$6,404,219	\$0	\$4,649,405	\$4,652,006	72.64%
270	STONEBRIDGE LIFE INSURANCE COMPANY	1.15%	12	25	\$30,631,145	\$33,559,420	\$0	\$21,038,857	\$31,593,133	94.14%
271	SYMETRA LIFE INSURANCE COMPANY	0.00%	221	1,091	\$15,031	\$15,506	\$0	\$5,980	\$9,145	58.98%
272	SYMPHONIX HEALTH INSURANCE INC	0.03%	109	130	\$847,412	\$1,112,818	\$0	\$1,475,749	\$1,069,178	96.08%
273	TEACHERS INSURANCE AND ANNUITY ASSC	0.01%	154	3,799	\$211,065	\$211,686	\$0	\$237,566	\$437,109	206.49%
274	THE RELIABLE LIFE INSURANCE COMPANY	0.01%	143	1,681	\$322,428	\$322,675	\$0	\$101,670	\$90,358	28.00%
275	THE TRAVELERS PROTECTIVE ASSOCIATIOI	0.00%	204	7,728	\$29,996	\$29,996	\$0	\$9,408	\$9,200	30.67%
276	THRIVENT FINANCIAL FOR LUTHERANS	0.41%	29	61	\$10,971,710	\$11,026,435	\$166,026	\$11,338,293	\$19,428,638	176.20%
277	TIAA-CREF LIFE INSURANCE COMPANY	0.00%	165	14,526	\$128,350	\$128,775	\$0	\$39,569	-\$112,743	-87.55%
278	TIME INSURANCE COMPANY	0.78%	19	11	\$20,688,649	\$24,022,296	\$0	\$22,734,545	\$29,129,344	121.26%
279	TRANSAMERICA FINANCIAL LIFE INSURANC	0.00%	272	7,036	\$762	\$759	\$0	-\$71	-\$105	-13.83%
280	TRANSAMERICA LIFE INSURANCE COMPAN'	0.38%	32	1,000	\$9,994,292	\$9,968,042	\$0	\$9,472,116	\$12,264,664	123.04%
281	TRANSAMERICA PREMIER LIFE INSURANCE	0.01%	144	0	\$321,958	\$322,848	\$0	\$202,263	\$226,965	70.30%
282	TRAVELERS INDEMNITY COMPANY	0.00%	301	684	\$0	\$318	\$0	\$0	-\$173	-54.40%
283	TRUSTMARK INSURANCE COMPANY	0.01%	157	13	\$166,777	\$167,081	\$0	\$113,359	\$91,829	54.96%
284	UNICARE LIFE & HEALTH INSURANCE COMP	0.00%	216	319	\$17,471	\$17,413	\$0	\$2,194	\$2,034	11.68%
285	UNIFIED LIFE INSURANCE COMPANY	0.00%	168	252	\$121,094	\$124,408	\$0	\$59,160	\$56,734	45.60%
286	UNION FIDELITY LIFE INSURANCE COMPAN)	0.00%	203	27	\$31,456	\$32,129	\$0	\$15,387	\$14,851	46.22%
287	UNION LABOR LIFE INSURANCE COMPANY	0.00%	211	1,228	\$20,645	\$21,845	\$0	\$51,815	\$47,184	215.99%
288	UNION SECURITY INSURANCE COMPANY	0.06%	88	7,128	\$1,668,101	\$1,715,301	\$0	\$565,519	\$1,725,606	100.60%
289	UNITED AMERICAN INSURANCE COMPANY	0.26%	38	1,002	\$7,012,620	\$7,240,491	\$0	\$5,808,924	\$5,232,868	72.27%
290	UNITED COMMERCIAL TRAVELERS OF AMEI	0.04%	98	34	\$1,091,057	\$1,103,075	\$0	\$489,012	\$523,551	47.46%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
291	UNITED CONCORDIA LIFE AND HEALTH INSURANCE COMPANY	0.00%	218	1	\$17,255	\$17,255	\$0	\$8,262	\$7,642	44.29%
292	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	278	2	\$532	\$531	\$0	\$0	\$797	150.09%
293	UNITED HOME LIFE INSURANCE COMPANY	0.00%	271	394	\$806	\$794	\$0	\$0	\$0	0.00%
294	UNITED INSURANCE COMPANY OF AMERICA	0.00%	193	31	\$49,884	\$50,117	\$0	\$10,964	\$10,249	20.45%
295	UNITED LIFE INSURANCE COMPANY	0.00%	212	531	\$20,104	\$20,410	\$0	\$15,050	\$8,951	43.86%
296	UNITED NATIONAL LIFE INSURANCE COMPANY	0.03%	114	14,941	\$724,652	\$725,506	\$0	\$475,593	\$496,204	68.39%
297	UNITED OF OMAHA LIFE INSURANCE COMPANY	1.53%	9	646	\$40,677,810	\$41,175,190	\$0	\$27,957,970	\$27,529,938	66.86%
298	UNITED SECURITY ASSURANCE COMPANY (CANTON)	0.05%	95	28	\$1,326,679	\$1,326,769	\$0	\$632,148	\$634,583	47.83%
299	UNITED SECURITY LIFE AND HEALTH INSURANCE COMPANY	0.00%	224	1	\$13,024	\$13,073	\$0	\$3,368	\$3,368	25.76%
300	UNITED STATES LIFE INSURANCE COMPANY	0.00%	254	2,212	\$2,372	\$2,866	\$0	\$10,518	\$10,518	366.99%
301	UNITED TEACHER ASSOCIATES INSURANCE COMPANY	0.08%	74	952	\$2,134,973	\$2,162,678	\$0	\$1,053,880	\$1,173,983	54.28%
302	UNITED WORLD LIFE INSURANCE COMPANY	0.12%	63	92	\$3,173,299	\$3,214,029	\$0	\$1,970,035	\$1,941,672	60.41%
303	UNITEDHEALTHCARE LIFE INSURANCE COMPANY	0.02%	122	5	\$578,165	\$379,496	\$0	\$193,460	\$215,878	56.89%
304	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	294	2,657	\$130	\$130	\$0	\$8,496	\$0	0.00%
305	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.15%	57	1,394	\$3,930,791	\$4,235,570	\$0	\$5,721,670	\$7,619,585	179.90%
306	USAA LIFE INSURANCE COMPANY	0.11%	68	913	\$2,821,602	\$2,820,054	\$0	\$1,916,866	\$1,935,991	68.65%
307	USABLE LIFE	0.01%	147	104	\$305,613	\$305,613	\$0	\$47,443	\$47,443	15.52%
308	VOYA INSURANCE AND ANNUITY COMPANY	0.00%	241	22,688	\$5,094	\$5,158	\$0	\$0	\$0	0.00%
309	WASHINGTON NATIONAL INSURANCE COMPANY	0.68%	21	28,573	\$18,046,173	\$18,023,200	\$0	\$14,520,595	\$15,697,411	87.10%
310	WELLCARE PRESCRIPTION INSURANCE INC	0.85%	17	0	\$22,505,086	\$22,505,086	\$0	\$23,192,176	\$20,823,720	92.53%
311	WEST COAST LIFE INSURANCE COMPANY	0.00%	301	2,239	\$0	\$0	\$0	\$0	-\$16,850	N/A
312	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY	0.03%	118	34	\$676,650	\$676,414	\$0	\$411,167	\$431,918	63.85%
313	WESTERN CATHOLIC UNION	0.00%	219	0	\$16,323	\$6,385	\$0	\$295	\$2,671	41.83%
314	WESTERN UNITED LIFE ASSURANCE COMPANY	0.00%	301	20	-\$13	-\$13	\$0	\$0	\$0	0.00%
315	WILCAC LIFE INSURANCE COMPANY	0.00%	209	170	\$21,095	\$21,095	\$0	\$0	-\$3,318	-15.73%
316	WOODMEN OF THE WORLD LIFE INSURANCE COMPANY	0.00%	188	0	\$58,359	\$58,709	\$2,986	\$8,530	\$10,091	17.19%
317	ZURICH AMERICAN INSURANCE COMPANY	0.00%	301	2,233,671	\$0	\$0	\$0	\$0	-\$8	N/A
TOTAL		100.00%		1,888,376	\$2,654,247,631	\$2,662,485,844	\$7,160,339	\$2,125,215,924	\$2,250,650,395	84.53%

**GROUP
ACCIDENT & HEALTH
INSURANCE
BY LINE OF BUSINESS
BY COMPANY**

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP COMPREHENSIVE MEDICAL EXPENSE
(SMALL EMPLOYER 2 - 50 EMPLOYEES)**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	1.21%	8	2,598	\$13,836,569	\$13,836,569	\$0	\$8,058,839	\$9,367,030	67.70%
2	AMERICAN ALTERNATIVE INSURANCE CORPORAT	0.11%	13	0	\$1,237,498	\$1,237,498	\$0	\$676,997	\$1,315,618	106.31%
3	BEST LIFE AND HEALTH INSURANCE COMPANY	0.00%	19	6	\$2,002	\$2,002	\$0	\$3,131	\$320	15.98%
4	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	15.25%	3	38,625	\$174,218,502	\$174,218,502	\$0	\$137,326,868	\$141,283,830	81.10%
5	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	17	5	\$33,658	\$31,276	\$0	\$594	\$615	1.97%
6	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.01%	15	2	\$163,241	\$163,241	\$0	\$1,409,701	\$885,301	542.33%
7	COVENTRY HEALTH AND LIFE INSURANCE COMPA	12.90%	4	34,867	\$147,368,746	\$147,368,746	\$0	\$118,225,872	\$118,252,812	80.24%
8	COX HEALTH SYSTEMS INSURANCE COMPANY	1.24%	7	3,290	\$14,117,248	\$14,117,248	\$0	\$11,048,432	\$10,716,204	75.91%
9	FEDERATED MUTUAL INSURANCE COMPANY	2.54%	6	8,714	\$29,031,759	\$29,031,759	\$0	\$23,792,388	\$23,923,637	82.41%
10	GREAT WEST LIFE ASSURANCE COMPANY	0.01%	16	8	\$86,926	\$86,926	\$0	\$0	\$0	0.00%
11	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	20	0	\$0	\$0	\$0	\$37	-\$3,978	N/A
12	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	39.27%	1	90,247	\$448,510,738	\$446,056,108	\$0	\$327,587,728	\$323,998,788	72.64%
13	HUMANA INSURANCE COMPANY	5.05%	5	15,914	\$57,721,952	\$58,570,776	\$0	\$44,836,458	\$45,666,079	77.97%
14	JOHN ALDEN LIFE INSURANCE COMPANY	0.26%	10	526	\$2,964,654	\$2,976,915	\$0	\$2,725,185	\$2,585,746	86.86%
15	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.00%	18	1	\$3,460	\$3,416	\$0	\$968	\$1,156	33.84%
16	MADISON NATIONAL LIFE INSURANCE COMPANY II	0.08%	14	0	\$962,158	\$891,238	\$0	\$1,104,010	\$922,127	103.47%
17	PRINCIPAL LIFE INSURANCE COMPANY	0.00%	20	0	\$0	\$0	\$0	-\$4,730	-\$4,793	N/A
18	STANDARD SECURITY LIFE INSURANCE COMPANY	0.13%	12	2	\$1,459,507	\$1,353,300	\$0	\$1,416,140	\$1,416,140	104.64%
19	TIME INSURANCE COMPANY	0.39%	9	1,257	\$4,433,095	\$4,445,869	\$0	\$3,123,660	\$2,939,698	66.12%
20	TRUSTMARK LIFE INSURANCE COMPANY	0.19%	11	0	\$2,218,651	\$2,266,453	\$0	\$2,171,776	\$2,038,556	89.94%
21	UNITED HEALTHCARE INSURANCE COMPANY	21.35%	2	73,871	\$243,878,325	\$255,162,115	\$0	\$148,151,640	\$153,750,959	60.26%
TOTAL		100.00%		269,933	\$1,142,248,689	\$1,151,819,957	\$0	\$831,655,694	\$839,055,845	72.85%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP COMPREHENSIVE MEDICAL EXPENSE
(SMALL EMPLOYER 3 - 25 EMPLOYEES)**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	1.38%	7	1,451	\$7,298,799	\$7,298,799	\$0	\$3,557,120	\$4,173,785	57.18%
2	AMERICAN ALTERNATIVE INSURANCE CORPORA	0.23%	13	0	\$1,237,498	\$1,237,498	\$0	\$676,997	\$1,315,618	106.31%
3	BEST LIFE AND HEALTH INSURANCE COMPANY	0.00%	16	6	\$2,002	\$2,002	\$0	\$3,131	\$320	15.98%
4	BLUE CROSS AND BLUE SHIELD OF KANSAS CIT	16.18%	3	20,581	\$85,351,233	\$85,351,233	\$0	\$66,295,432	\$67,919,670	79.58%
5	COVENTRY HEALTH AND LIFE INSURANCE COMF	17.93%	2	21,868	\$94,571,342	\$94,571,342	\$0	\$76,312,100	\$76,218,814	80.59%
6	COX HEALTH SYSTEMS INSURANCE COMPANY	1.27%	8	1,620	\$6,712,531	\$6,712,531	\$0	\$4,873,323	\$4,726,781	70.42%
7	FEDERATED MUTUAL INSURANCE COMPANY	3.98%	6	6,352	\$21,020,109	\$21,020,109	\$0	\$17,160,142	\$17,254,805	82.09%
8	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	17	0	\$0	\$0	\$0	\$37	-\$3,978	N/A
9	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	40.69%	1	39,101	\$214,640,700	\$213,466,004	\$0	\$156,771,406	\$155,053,872	72.64%
10	HUMANA INSURANCE COMPANY	6.34%	5	13,644	\$33,436,421	\$33,473,847	\$0	\$22,752,760	\$22,778,192	68.05%
11	JOHN ALDEN LIFE INSURANCE COMPANY	0.51%	10	493	\$2,666,612	\$2,672,239	\$0	\$2,555,221	\$2,453,297	91.81%
12	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.00%	15	1	\$3,460	\$3,416	\$0	\$968	\$1,156	33.84%
13	MADISON NATIONAL LIFE INSURANCE COMPANY	0.18%	14	0	\$962,158	\$891,238	\$0	\$1,104,010	\$922,127	103.47%
14	PRINCIPAL LIFE INSURANCE COMPANY	0.00%	17	0	\$0	\$0	\$0	-\$2,546	-\$2,580	N/A
15	STANDARD SECURITY LIFE INSURANCE COMPAN	0.28%	12	2	\$1,459,507	\$1,353,300	\$0	\$1,416,130	\$1,416,130	104.64%
16	TIME INSURANCE COMPANY	0.73%	9	774	\$3,852,831	\$3,835,881	\$0	\$2,606,821	\$2,453,297	63.96%
17	TRUSTMARK LIFE INSURANCE COMPANY	0.36%	11	0	\$1,914,300	\$1,955,544	\$0	\$1,969,068	\$1,848,281	94.51%
18	UNITED HEALTHCARE INSURANCE COMPANY	9.93%	4	15,863	\$52,370,238	\$54,793,310	\$0	\$31,813,966	\$33,016,359	60.26%
TOTAL		100.00%		121,756	\$527,499,741	\$528,638,293	\$0	\$389,866,086	\$391,545,946	74.07%

2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP COMPREHENSIVE MEDICAL EXPENSE
(LARGE EMPLOYERS) in association plans with rate differentials NOT exceeding 20 percent

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	COVENTRY HEALTH AND LIFE INSURANCE COMF	100.00%	1	522	\$18,387,661	\$18,387,661	\$0	\$14,138,790	\$13,844,426	75.29%
	TOTAL	100.00%		522	\$18,387,661	\$18,387,661	\$0	\$14,138,790	\$13,844,426	75.29%

2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MEDICAL EXPENSE - LARGE EMPLOYER /UNION

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.29%	11	1,038	\$5,827,242	\$6,559,714	\$0	\$2,301,285	\$5,244,011	79.94%
2	AETNA HEALTH INSURANCE COMPANY	0.02%	19	281	\$347,385	\$347,385	\$0	\$570,179	\$586,762	168.91%
3	AETNA LIFE INSURANCE COMPANY	4.43%	5	16,738	\$88,762,081	\$88,798,762	\$0	\$75,396,166	\$74,997,215	84.46%
4	AMERICAN FAMILY MUTUAL INSURANCE COMPANY	0.00%	29	0	-\$44,988	-\$44,988	\$0	\$127,771	-\$29,976	66.63%
5	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.02%	18	0	\$461,949	\$367,853	\$0	\$258,306	\$93,619	25.45%
6	AMERICAN NATIONAL INSURANCE COMPANY	0.12%	15	1,595	\$2,391,379	\$857,373	\$0	\$6,184,853	\$5,969,704	696.28%
7	AXA EQUITABLE LIFE INSURANCE COMPANY	0.00%	29	0	\$0	\$0	\$0	\$124	\$124	N/A
8	BCS INSURANCE COMPANY	0.03%	17	829	\$543,641	\$550,542	\$0	\$184,984	\$203,965	37.05%
9	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	13.55%	4	62,418	\$271,736,668	\$271,736,668	\$0	\$234,792,372	\$230,669,671	84.89%
10	CIGNA HEALTH AND LIFE INSURANCE COMPANY	1.70%	7	17,307	\$34,178,309	\$32,692,528	\$0	\$26,119,588	\$26,508,686	81.08%
11	COMPANION LIFE INSURANCE COMPANY	0.00%	25	0	\$41,863	\$41,899	\$0	\$44,179	\$46,877	111.88%
12	CONNECTICUT GENERAL LIFE INS CO	0.74%	9	4,068	\$14,917,071	\$15,186,695	\$0	\$13,371,074	\$4,688,618	30.87%
13	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	18.36%	3	86,442	\$368,068,022	\$368,068,022	\$0	\$290,295,088	\$291,638,628	79.23%
14	COX HEALTH SYSTEMS INSURANCE COMPANY	4.02%	6	19,196	\$80,589,490	\$80,589,490	\$0	\$69,986,394	\$67,802,313	84.13%
15	FEDERATED MUTUAL INSURANCE COMPANY	0.20%	12	734	\$4,063,171	\$4,063,171	\$0	\$3,172,895	\$3,190,398	78.52%
16	GREAT WEST LIFE ASSURANCE COMPANY	0.00%	24	11	\$69,745	\$69,745	\$0	\$0	\$0	0.00%
17	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	29	0	\$0	\$0	\$0	\$0	-\$16,572	N/A
18	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	28.00%	1	133,735	\$561,315,458	\$562,792,189	\$0	\$434,926,282	\$421,469,336	74.89%
19	HUMANA INSURANCE COMPANY	1.01%	8	6,033	\$20,216,239	\$20,216,239	\$0	\$17,607,944	\$17,349,279	85.82%
20	JOHN ALDEN LIFE INSURANCE COMPANY	0.01%	22	36	\$185,551	\$207,464	\$0	\$146,838	\$139,325	67.16%
21	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	28	19	\$7,337	\$7,337	\$0	\$35	\$35	0.48%
22	METROPOLITAN LIFE INSURANCE COMPANY	0.04%	16	5,977	\$830,039	\$640,888	\$0	\$154,086	\$205,469	32.06%
23	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	29	0	\$0	\$0	\$0	-\$963	-\$1,055	N/A
24	PRINCIPAL LIFE INSURANCE COMPANY	0.00%	26	1	\$19,731	\$26,024	\$0	\$67,163	\$68,060	261.53%
25	SHELTER LIFE INSURANCE COMPANY	0.13%	14	430	\$2,586,651	\$2,570,978	\$0	\$2,638,128	\$2,464,260	95.85%
26	SIERRA HEALTH AND LIFE INSURANCE COMPANY INC	0.00%	29	0	\$0	\$0	\$0	\$0	-\$485	N/A
27	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	27	3	\$15,305	\$15,622	\$0	\$2,205	-\$10,127	-64.83%
28	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.01%	20	106	\$288,652	\$356,150	\$0	\$139,268	\$139,268	39.10%
29	STATE FARM MUTUAL AUTOMOBILE INSURANCE COI	0.34%	10	1,192	\$6,777,978	\$6,777,978	\$0	\$6,642,163	\$6,331,335	93.41%
30	TIME INSURANCE COMPANY	0.01%	23	199	\$182,567	\$189,887	\$0	\$34,474	\$32,445	17.09%
31	TRUSTMARK LIFE INSURANCE COMPANY	0.15%	13	2,687	\$2,914,734	\$2,977,532	\$0	\$2,246,726	\$2,108,907	70.83%
32	UNITED HEALTHCARE INSURANCE COMPANY	26.80%	2	123,266	\$537,381,037	\$527,449,243	\$0	\$464,934,226	\$462,210,786	87.63%
33	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.01%	21	896	\$275,435	-\$192,484	\$0	\$100,347	-\$1,056,463	548.86%
TOTAL		100.00%		485,237	\$2,004,949,742	\$1,993,919,906	\$0	\$1,652,444,180	\$1,623,044,418	81.40%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MEDICAL EXPENSE - ASSOCIATION**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	6.75%	4	8,535	\$11,912,190	\$10,536,192	\$0	\$11,013,939	\$11,162,048	105.94%
2	AMERICAN ALTERNATIVE INSURANCE CORPORATIO	0.03%	15	89	\$59,711	\$59,711	\$0	\$28,630	\$60,707	101.67%
3	AMERICAN NATIONAL LIFE INSURANCE COMPANY OI	0.25%	11	101	\$439,833	\$889,776	\$0	-\$100,220	\$303,835	34.15%
4	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	25	0	\$0	\$0	\$0	\$24	-\$774	N/A
5	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.03%	16	22	\$57,471	\$57,860	\$0	\$24,313	\$22,079	38.16%
6	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.01%	22	4	\$19,913	\$5,409	\$0	\$6,909	\$7,148	132.15%
7	COMPANION LIFE INSURANCE COMPANY	0.02%	19	0	\$41,718	\$41,754	\$0	\$44,026	\$46,715	111.88%
8	COVENTRY HEALTH AND LIFE INSURANCE COMPAN)	10.43%	3	522	\$18,387,661	\$18,387,661	\$0	\$14,138,790	\$13,844,426	75.29%
9	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.13%	12	72	\$232,594	\$229,046	\$0	\$106,814	\$105,823	46.20%
10	GOLDEN RULE INSURANCE COMPANY	56.69%	1	41,635	\$99,994,732	\$100,749,257	\$0	\$81,840,862	\$79,274,620	78.69%
11	HCC LIFE INSURANCE COMPANY	0.00%	25	0	\$0	\$0	\$0	\$0	-\$1,211	N/A
12	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	1.05%	8	156	\$1,854,595	\$1,844,451	\$0	\$1,725,417	\$1,706,437	92.52%
13	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.00%	25	7	-\$865	-\$865	\$0	\$431	\$1,495	-172.83%
14	JOHN ALDEN LIFE INSURANCE COMPANY	1.25%	7	404	\$2,211,961	\$2,719,669	\$0	\$1,421,761	\$1,381,838	50.81%
15	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.02%	20	0	\$27,274	-\$4,240	\$0	\$116,948	-\$15,475	364.98%
16	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	1.31%	6	659	\$2,310,099	\$2,284,175	\$0	\$1,027,219	\$945,447	41.39%
17	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.01%	21	6	\$23,656	\$23,284	\$0	\$532	\$527	2.26%
18	NATIONWIDE LIFE INSURANCE COMPANY	0.03%	14	266	\$60,718	\$57,244	\$0	\$36,839	\$37,460	65.44%
19	NEW YORK LIFE INSURANCE COMPANY	0.03%	17	0	\$51,502	-\$39,335	-\$649	\$890,966	\$150,990	-383.86%
20	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.00%	24	2	\$7,326	\$7,323	\$0	\$75	\$681	9.30%
21	RESERVE NATIONAL INSURANCE COMPANY	0.03%	18	21	\$44,151	\$44,582	\$0	\$7,912	\$576	1.29%
22	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.27%	10	464	\$484,326	\$459,883	\$0	\$233,302	\$233,302	50.73%
23	STARR INDEMNITY & LIABILITY COMPANY	0.12%	13	5	\$203,673	\$205,143	\$0	\$408,385	-\$177,784	-86.66%
24	TIME INSURANCE COMPANY	15.76%	2	5,519	\$27,797,861	\$29,499,325	\$0	\$19,621,098	\$18,089,963	61.32%
25	TRUSTMARK INSURANCE COMPANY	0.01%	23	1	\$10,972	\$11,090	\$0	\$0	\$0	0.00%
26	UNITED STATES FIRE INSURANCE COMPANY	0.43%	9	241,480	\$767,180	\$767,180	\$0	\$732,160	\$395,493	51.55%
27	UNITEDHEALTHCARE LIFE INSURANCE COMPANY	5.31%	5	1,560	\$9,373,544	\$10,886,233	\$0	\$9,869,345	\$11,621,168	106.75%
TOTAL		100.00%		301,530	\$176,373,796	\$179,721,808	-\$649	\$143,196,477	\$139,197,534	77.45%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MEDICAL EXPENSE - DISCRETIONARY**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	CELTIC INSURANCE COMPANY	2.97%	4	5	\$11,316	\$38	\$0	\$0	\$0	0.00%
2	MUTUAL OF OMAHA INSURANCE COMPANY	0.05%	5	1	\$191	\$191	\$0	\$0	\$867	453.93%
3	NATIONAL UNION FIRE INSURANCE COMPANY OF PI	17.63%	2	0	\$67,294	\$57,294	\$0	\$32,533	\$32,533	56.78%
4	RESERVE NATIONAL INSURANCE COMPANY	0.00%	6	0	\$0	\$963	\$0	\$0	\$0	0.00%
5	TRUSTMARK INSURANCE COMPANY	3.91%	3	1	\$14,910	\$15,071	\$0	\$0	\$0	0.00%
6	UNION SECURITY INSURANCE COMPANY	-2.00%	6	0	(\$7,631)	(\$7,631)	\$0	(\$444)	(\$703)	9.21%
7	UNITED SECURITY LIFE AND HEALTH INSURANCE CC	77.44%	1	0	\$295,560	\$367,689	\$0	\$843,823	\$142,762	38.83%
TOTAL		100.00%		7	\$381,640	\$433,615	\$0	\$875,912	\$175,459	40.46%

2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MEDICAL EXPENSE - FEDERAL EMPLOYEES

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	1.79%	3	8,132	\$9,762,847	\$9,932,914	\$0	\$8,208,667	\$8,108,242	81.63%
2	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	35.16%	2	30,077	\$191,790,148	\$191,790,148	\$0	\$182,865,375	\$182,902,642	95.37%
3	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	63.05%	1	59,343	\$343,983,466	\$359,955,902	\$0	\$332,180,566	\$333,317,463	92.60%
4	NATIONAL CASUALTY COMPANY	0.00%	4	1	\$22	\$20	\$0	\$0	\$0	0.00%
5	UNIMERICA INSURANCE COMPANY	0.00%	5	0	\$0	\$0	\$0	\$63,516	\$87	N/A
TOTAL		100.00%		97,553	\$545,536,483	\$561,678,984	\$0	\$523,318,124	\$524,328,434	93.35%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP COMPREHENSIVE MEDICAL EXPENSE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN FAMILY MUTUAL INSURANCE COMPANY	0.00%	53	0	-\$44,988	-\$44,988	\$0	\$127,771	-\$29,976	66.63%
2	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	53	0	\$0	\$0	\$0	\$24	-\$774	N/A
3	AXA EQUITABLE LIFE INSURANCE COMPANY	0.00%	53	0	\$0	\$0	\$0	\$124	\$124	N/A
4	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	53	0	\$0	\$0	\$0	\$37	-\$3,978	N/A
5	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	53	0	\$0	\$0	\$0	\$0	-\$16,572	N/A
6	HCC LIFE INSURANCE COMPANY	0.00%	53	0	\$0	\$0	\$0	\$0	-\$1,211	N/A
7	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.00%	53	7	-\$865	-\$865	\$0	\$431	\$1,495	-172.83%
8	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	53	0	\$0	\$0	\$0	-\$963	-\$1,055	N/A
9	SIERRA HEALTH AND LIFE INSURANCE COMPANY INI	0.00%	53	0	\$0	\$0	\$0	\$0	-\$485	N/A
10	UNIMERICA INSURANCE COMPANY	0.00%	53	0	\$0	\$0	\$0	\$63,516	\$87	N/A
11	UNION SECURITY INSURANCE COMPANY	0.00%	53	0	-\$7,631	-\$7,631	\$0	-\$444	-\$703	9.21%
12	NATIONAL CASUALTY COMPANY	0.00%	52	1	\$22	\$20	\$0	\$0	\$0	0.00%
13	MUTUAL OF OMAHA INSURANCE COMPANY	0.00%	51	1	\$191	\$191	\$0	\$0	\$867	453.93%
14	BEST LIFE AND HEALTH INSURANCE COMPANY	0.00%	50	6	\$2,002	\$2,002	\$0	\$3,131	\$320	15.98%
15	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.00%	49	1	\$3,460	\$3,416	\$0	\$968	\$1,156	33.84%
16	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.00%	48	2	\$7,326	\$7,323	\$0	\$75	\$681	9.30%
17	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	47	19	\$7,337	\$7,337	\$0	\$35	\$35	0.48%
18	CELTIC INSURANCE COMPANY	0.00%	46	5	\$11,316	\$38	\$0	\$0	\$0	0.00%
19	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	45	3	\$15,305	\$15,622	\$0	\$2,205	-\$10,127	-64.83%
20	PRINCIPAL LIFE INSURANCE COMPANY	0.00%	44	1	\$19,731	\$26,024	\$0	\$62,433	\$63,267	243.11%
21	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	43	6	\$23,656	\$23,284	\$0	\$532	\$527	2.26%
22	TRUSTMARK INSURANCE COMPANY	0.00%	42	2	\$25,882	\$26,161	\$0	\$0	\$0	0.00%
23	RESERVE NATIONAL INSURANCE COMPANY	0.00%	41	21	\$44,151	\$45,545	\$0	\$7,912	\$576	1.26%
24	NEW YORK LIFE INSURANCE COMPANY	0.00%	40	0	\$51,502	-\$39,335	-\$649	\$890,966	\$150,990	-383.86%
25	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.00%	39	22	\$57,471	\$57,860	\$0	\$24,313	\$22,079	38.16%
26	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	38	266	\$60,718	\$57,244	\$0	\$36,839	\$37,460	65.44%
27	NATIONAL UNION FIRE INSURANCE COMPANY OF PIT	0.00%	37	0	\$67,294	\$57,294	\$0	\$32,533	\$32,533	56.78%
28	COMPANION LIFE INSURANCE COMPANY	0.00%	36	0	\$83,581	\$83,653	\$0	\$88,205	\$93,592	111.88%
29	GREAT WEST LIFE ASSURANCE COMPANY	0.00%	35	19	\$156,671	\$156,671	\$0	\$0	\$0	0.00%
30	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	34	2	\$163,241	\$163,241	\$0	\$1,409,701	\$885,301	542.33%
31	STARR INDEMNITY & LIABILITY COMPANY	0.01%	33	5	\$203,673	\$205,143	\$0	\$408,385	-\$177,784	-86.66%
32	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.01%	32	72	\$232,594	\$229,046	\$0	\$106,814	\$105,823	46.20%
33	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.01%	31	896	\$275,435	-\$192,484	\$0	\$100,347	-\$1,056,463	548.86%
34	UNITED SECURITY LIFE AND HEALTH INSURANCE CC	0.01%	30	0	\$295,560	\$367,689	\$0	\$843,823	\$142,762	38.83%
35	AETNA HEALTH INSURANCE COMPANY	0.01%	29	281	\$347,385	\$347,385	\$0	\$570,179	\$586,762	168.91%
36	AMERICAN NATIONAL LIFE INSURANCE COMPANY OI	0.01%	28	101	\$439,833	\$889,776	\$0	-\$100,220	\$303,835	34.15%
37	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.01%	27	0	\$461,949	\$367,853	\$0	\$258,306	\$93,619	25.45%
38	BCS INSURANCE COMPANY	0.01%	26	829	\$543,641	\$550,542	\$0	\$184,984	\$203,965	37.05%
39	UNITED STATES FIRE INSURANCE COMPANY	0.02%	25	241,480	\$767,180	\$767,180	\$0	\$732,160	\$395,493	51.55%
40	METROPOLITAN LIFE INSURANCE COMPANY	0.02%	24	5,977	\$830,039	\$640,888	\$0	\$154,086	\$205,469	32.06%
41	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.03%	23	0	\$989,432	\$886,998	\$0	\$1,220,958	\$906,652	102.22%
42	AMERICAN ALTERNATIVE INSURANCE CORPORATIOI	0.03%	22	89	\$1,297,209	\$1,297,209	\$0	\$705,627	\$1,376,325	106.10%
43	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.06%	21	572	\$2,232,485	\$2,169,333	\$0	\$1,788,710	\$1,788,710	82.45%
44	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.06%	20	659	\$2,310,099	\$2,284,175	\$0	\$1,027,219	\$945,447	41.39%
45	AMERICAN NATIONAL INSURANCE COMPANY	0.06%	19	1,595	\$2,391,379	\$857,373	\$0	\$6,184,853	\$5,969,704	696.28%
46	SHELTER LIFE INSURANCE COMPANY	0.07%	18	430	\$2,586,651	\$2,570,978	\$0	\$2,638,128	\$2,464,260	95.85%
47	TRUSTMARK LIFE INSURANCE COMPANY	0.13%	17	2,687	\$5,133,385	\$5,243,985	\$0	\$4,418,502	\$4,147,463	79.09%
48	JOHN ALDEN LIFE INSURANCE COMPANY	0.14%	16	966	\$5,362,166	\$5,904,048	\$0	\$4,293,784	\$4,106,909	69.56%
49	4 EVER LIFE INSURANCE COMPANY	0.15%	15	1,038	\$5,827,242	\$6,559,714	\$0	\$2,301,285	\$5,244,011	79.94%
50	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	0.18%	14	1,192	\$6,777,978	\$6,777,978	\$0	\$6,642,163	\$6,331,335	93.41%
51	UNITEDHEALTHCARE LIFE INSURANCE COMPANY	0.24%	13	1,560	\$9,373,544	\$10,886,233	\$0	\$9,869,345	\$11,621,168	106.75%
52	CONNECTICUT GENERAL LIFE INS CO	0.39%	12	4,068	\$14,917,071	\$15,186,695	\$0	\$13,371,074	\$4,688,618	30.87%
53	TIME INSURANCE COMPANY	0.84%	11	6,975	\$32,413,523	\$34,135,081	\$0	\$22,779,232	\$21,062,106	61.70%
54	FEDERATED MUTUAL INSURANCE COMPANY	0.86%	10	9,448	\$33,094,930	\$33,094,930	\$0	\$26,965,283	\$27,114,035	81.93%
55	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.88%	9	17,316	\$34,231,880	\$32,729,213	\$0	\$26,127,091	\$26,516,449	81.02%
56	HUMANA INSURANCE COMPANY	2.01%	8	21,947	\$77,938,191	\$78,787,015	\$0	\$62,444,402	\$63,015,358	79.98%
57	COX HEALTH SYSTEMS INSURANCE COMPANY	2.45%	7	22,486	\$94,706,738	\$94,706,738	\$0	\$81,034,826	\$78,518,517	82.91%
58	GOLDEN RULE INSURANCE COMPANY	2.58%	6	41,635	\$99,994,732	\$100,749,257	\$0	\$81,840,862	\$79,274,620	78.69%
59	AETNA LIFE INSURANCE COMPANY	3.21%	5	36,003	\$124,273,687	\$123,104,437	\$0	\$102,677,611	\$103,634,535	84.18%
60	COVENTRY HEALTH AND LIFE INSURANCE COMPAN)	13.80%	4	121,831	\$533,824,429	\$533,824,429	\$0	\$422,659,750	\$423,735,866	79.38%
61	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	16.48%	3	131,120	\$637,745,318	\$637,745,318	\$0	\$554,984,615	\$554,856,143	87.00%
62	UNITED HEALTHCARE INSURANCE COMPANY	20.19%	2	197,137	\$781,259,362	\$782,611,358	\$0	\$613,085,866	\$615,961,745	78.71%
63	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	35.03%	1	283,481	\$1,355,664,257	\$1,370,648,650	\$0	\$1,096,419,993	\$1,080,492,024	78.83%
TOTAL		100.00%		1,154,260	\$3,869,490,350	\$3,887,574,270	-\$649	\$3,151,490,387	\$3,125,801,690	80.40%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MEDICARE SUPPLEMENT**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMPANY	0.00%	23	4	\$7,173	\$7,435	\$0	\$5,581	\$4,242	57.05%
2	AMERICAN NATIONAL LIFE INSURANCE COMPANY	0.81%	9	481	\$1,571,764	\$1,148,896	\$0	\$1,589,541	\$1,050,783	91.46%
3	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.00%	24	2	\$6,624	\$6,607	\$0	\$0	\$0	0.00%
4	AMERICAN REPUBLIC INSURANCE COMPANY	4.48%	2	3,039	\$8,681,555	\$8,517,131	\$0	\$6,594,907	\$6,432,342	75.52%
5	BANKERS LIFE AND CASUALTY COMPANY	1.56%	7	1,413	\$3,020,597	\$3,125,031	\$0	\$2,791,102	\$2,772,057	88.70%
6	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.09%	13	73	\$170,618	\$171,311	\$0	\$138,486	\$136,281	79.55%
7	CENTRAL UNITED LIFE INSURANCE COMPANY	0.00%	26	2	\$1,603	\$1,515	\$0	\$2,188	\$2,338	154.32%
8	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.00%	25	1	\$5,603	\$5,927	\$0	\$3,315	\$3,053	51.51%
9	COMBINED INSURANCE CO OF AMERICA	0.01%	20	6	\$10,794	\$11,168	\$0	\$15,906	\$15,419	138.06%
10	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.51%	10	314	\$984,410	\$994,944	\$0	\$634,745	\$607,051	61.01%
11	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.02%	15	16	\$42,939	\$38,712	\$0	\$22,316	\$21,152	54.64%
12	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.01%	17	7	\$22,427	\$22,301	\$0	\$20,823	\$19,048	85.41%
13	HARTFORD LIFE AND ACCIDENT INSURANCE COMPANY	1.59%	6	12,131	\$3,086,485	\$3,088,797	\$0	\$2,271,750	\$1,721,924	55.75%
14	HARTFORD LIFE INSURANCE COMPANY	0.16%	11	737	\$308,952	\$317,740	\$0	\$205,775	\$186,806	58.79%
15	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.02%	16	34	\$32,555	\$12,560	\$0	\$384	\$1,171	9.32%
16	MEDICO INSURANCE COMPANY	1.77%	5	1,079	\$3,426,085	\$3,464,740	\$0	\$2,951,139	\$2,859,085	82.52%
17	METLIFE INSURANCE COMPANY USA	0.00%	22	17	\$7,843	\$7,935	\$0	\$40,191	\$17,017	214.45%
18	MUTUAL OF OMAHA INSURANCE COMPANY	4.20%	3	3,005	\$8,125,954	\$8,416,520	\$0	\$6,470,626	\$6,490,417	77.12%
19	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	29	1	\$646	\$646	\$0	\$0	\$0	0.00%
20	OXFORD LIFE INSURANCE COMPANY	0.07%	14	77	\$131,181	\$131,206	\$0	\$123,872	\$119,653	91.19%
21	PRINCIPAL LIFE INSURANCE COMPANY	0.98%	8	574	\$1,906,434	\$1,906,366	\$0	\$1,322,442	\$1,287,901	67.56%
22	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	0.00%	28	1	\$863	\$869	\$0	\$1,522	\$1,832	210.82%
23	TRANSAMERICA LIFE INSURANCE COMPANY	3.06%	4	2,548	\$5,920,672	\$5,933,651	\$0	\$4,595,763	\$4,582,463	77.23%
24	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.10%	12	86	\$189,260	\$197,162	\$0	\$142,301	\$152,890	77.55%
25	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	30	0	\$2	\$2	\$0	\$0	\$0	0.00%
26	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	18	8	\$20,944	\$21,768	\$0	\$19,902	\$18,670	85.77%
27	UNION LABOR LIFE INSURANCE COMPANY	0.01%	19	4	\$11,536	\$11,533	\$0	\$8,734	\$7,763	67.31%
28	UNITED HEALTHCARE INSURANCE COMPANY	80.53%	1	68,922	\$155,994,678	\$154,510,855	\$0	\$121,614,247	\$122,327,714	79.17%
29	UNITED TEACHER ASSOCIATES INSURANCE COMPANY	0.00%	21	2	\$8,161	\$8,172	\$0	\$1,704	\$1,545	18.91%
30	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	27	3	\$1,000	\$1,000	\$0	\$588	\$542	54.20%
TOTAL		100.00%		94,587	\$193,699,358	\$192,082,500	\$0	\$151,589,850	\$150,841,159	78.53%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP LONG TERM CARE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	0.71%	8	376	\$257,372	\$257,845	\$0	\$187,633	\$211,123	81.88%
2	ALLIANZ LIFE INSURANCE COMPANY OF NORTH /	0.00%	31	5	\$1,061	\$1,020	\$0	\$0	\$0	0.00%
3	ALLSTATE LIFE INSURANCE COMPANY	0.24%	12	72	\$88,392	\$88,515	\$0	\$268,154	\$89,915	101.58%
4	AMERICAN FIDELITY ASSURANCE COMPANY	0.11%	15	51	\$40,249	\$40,249	\$0	\$0	\$9,899	24.59%
5	AMERICAN REPUBLIC INSURANCE COMPANY	0.16%	14	60	\$56,873	\$59,322	\$0	\$171,996	-\$73,806	-124.42%
6	BCS INSURANCE COMPANY	0.00%	32	3	\$94	\$7	\$0	\$0	\$109	1557.14%
7	CONNECTICUT GENERAL LIFE INS CO	0.09%	19	55	\$31,039	\$31,039	\$0	\$100,011	\$98,800	318.31%
8	CONTINENTAL CASUALTY COMPANY	6.19%	7	3,382	\$2,237,240	-\$335,947	\$0	\$788,735	\$1,327,905	-395.27%
9	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE L	0.03%	26	500	\$9,611	\$9,808	\$0	\$0	\$100	1.02%
10	GENWORTH LIFE INSURANCE COMPANY	9.26%	4	3,042	\$3,345,690	\$3,313,346	\$0	\$964,628	\$1,530,773	46.20%
11	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	30	1	\$1,320	\$1,320	\$0	\$0	\$60	4.55%
12	HARTFORD LIFE INSURANCE COMPANY	0.01%	27	2	\$3,533	\$3,634	\$0	\$0	\$0	0.00%
13	JOHN HANCOCK LIFE & HEALTH INSURANCE COM	0.06%	21	17	\$22,549	\$22,549	\$0	\$0	\$0	0.00%
14	JOHN HANCOCK LIFE INSURANCE COMPANY (US.	20.68%	3	9,185	\$7,471,759	\$7,471,759	\$0	\$3,977,448	\$3,876,452	51.88%
15	MEDAMERICA INSURANCE COMPANY	0.08%	20	39	\$27,158	\$37,232	\$0	\$23,787	\$22,850	61.37%
16	METROPOLITAN LIFE INSURANCE COMPANY	23.85%	1	8,411	\$8,617,710	\$8,205,777	\$0	\$6,650,863	\$6,943,010	84.61%
17	MONY LIFE INSURANCE COMPANY	0.01%	28	5	\$2,596	\$2,596	\$0	\$0	\$0	0.00%
18	MUTUAL OF OMAHA INSURANCE COMPANY	0.47%	9	168	\$171,360	\$177,284	\$0	\$233,452	\$296,387	167.18%
19	NEW YORK LIFE INSURANCE COMPANY	0.19%	13	97	\$69,636	\$70,951	\$0	\$317,461	\$213,304	300.64%
20	PRINCIPAL LIFE INSURANCE COMPANY	0.05%	23	46	\$17,773	\$18,416	\$0	\$77,888	\$82,088	445.74%
21	PROVIDENT LIFE AND ACCIDENT INSURANCE COI	0.09%	18	38	\$33,511	\$33,511	\$0	\$56,238	\$87,796	261.99%
22	PRUDENTIAL INSURANCE COMPANY OF AMERICA	6.64%	6	2,347	\$2,398,029	\$2,206,005	\$0	\$400,052	\$717,851	32.54%
23	RELIASTAR LIFE INSURANCE COMPANY	0.00%	33	0	\$0	\$0	\$0	\$19,320	\$14,990	N/A
24	RIVERSOURCE LIFE INSURANCE COMPANY	0.05%	24	11	\$16,985	\$17,123	\$0	\$0	\$0	
25	SENIOR HEALTH INSURANCE COMPANY OF PENN	0.11%	16	60	\$38,622	\$51,834	\$0	\$216,632	\$208,750	402.73%
26	SENTRY INSURANCE A MUTUAL COMPANY	0.05%	22	22	\$19,184	\$2,233	\$0	\$44,516	\$57,535	2576.58%
27	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	33	0	\$0	\$0	\$0	\$0	-\$31,201	N/A
28	STONEBRIDGE LIFE INSURANCE COMPANY	0.43%	10	92	\$156,388	\$190,874	\$0	\$507,987	\$904,952	474.11%
29	TEACHERS INSURANCE AND ANNUITY ASSOCIAT	0.30%	11	89	\$108,931	\$109,093	\$0	\$1,203,884	\$259,006	237.42%
30	TRANSAMERICA LIFE INSURANCE COMPANY	7.24%	5	1,785	\$2,613,980	\$2,647,770	\$0	\$1,979,058	\$2,396,877	90.52%
31	TRANSAMERICA PREMIER LIFE INSURANCE COMI	0.00%	29	3	\$1,541	\$1,562	\$0	\$40,008	\$87,942	5630.09%
32	UNITED TEACHER ASSOCIATES INSURANCE COM	0.03%	25	14	\$12,277	\$14,450	\$0	\$40,934	\$48,791	337.65%
33	UNUM LIFE INSURANCE COMPANY OF AMERICA	22.75%	2	20,318	\$8,217,597	\$8,270,855	\$0	\$381,063	\$577,307	6.98%
34	WASHINGTON NATIONAL INSURANCE COMPANY	0.10%	17	27	\$36,831	\$47,361	\$0	\$152,859	-\$58,549	-123.62%
TOTAL		100.00%		50,323	\$36,126,891	\$33,069,393	\$0	\$18,804,607	\$19,901,016	60.18%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP SPECIFIED DISEASE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN FAMILY LIFE ASSURANCE COMPANY (	0.03%	32	4	\$8,723	\$8,871	\$0	\$250	\$175	1.97%
2	AMERICAN FIDELITY ASSURANCE COMPANY	0.00%	46	0	\$0	\$0	\$0	\$0	\$3,065	N/A
3	AMERICAN GENERAL LIFE INSURANCE CO	4.49%	6	3,345	\$1,121,751	\$1,119,028	\$0	\$53,038	\$177,748	15.88%
4	AMERICAN HERITAGE LIFE INSURANCE COMPAN'	33.30%	1	54,556	\$8,313,705	\$8,308,272	\$0	\$3,455,757	\$3,470,375	41.77%
5	ASSURITY LIFE INSURANCE COMPANY	0.03%	33	45	\$7,297	\$8,500	\$0	\$1,740	\$11,333	133.33%
6	AXIS INSURANCE COMPANY	0.00%	43	8	\$484	\$484	\$0	\$0	-\$50	-10.33%
7	BALTIMORE LIFE INSURANCE COMPANY THE	0.01%	38	8	\$2,305	\$2,305	\$0	\$20,000	\$20,000	867.68%
8	BOSTON MUTUAL LIFE INSURANCE COMPANY	1.61%	14	1,443	\$401,479	\$424,505	\$0	\$83,981	\$85,144	20.06%
9	CENTRAL UNITED LIFE INSURANCE COMPANY	0.00%	42	1	\$498	\$470	\$0	\$0	\$0	0.00%
10	COLONIAL LIFE & ACCIDENT INSURANCE COMPA	0.91%	18	822	\$225,931	\$236,842	\$0	\$65,720	\$118,873	50.19%
11	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	41	2	\$911	\$911	\$0	\$0	-\$119	-13.06%
12	COMBINED INSURANCE CO OF AMERICA	0.59%	21	966	\$148,108	\$151,726	\$0	\$219,015	\$172,423	113.64%
13	CONTINENTAL AMERICAN INSURANCE COMPANY	13.89%	2	14,197	\$3,468,294	\$3,503,347	\$0	\$1,223,432	\$1,191,830	34.02%
14	FAMILY HERITAGE LIFE INSURANCE COMPANY O	0.15%	27	107	\$36,449	\$36,068	\$0	\$1,005	\$1,063	2.95%
15	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.85%	19	2,048	\$211,664	\$214,150	\$0	\$97,049	\$89,541	41.81%
16	FREEDOM LIFE INSURANCE COMPANY OF AMERI	2.14%	9	527	\$535,341	\$527,176	\$0	\$198,317	\$196,478	37.27%
17	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.02%	34	18	\$5,345	\$5,366	\$0	\$200	\$736	13.72%
18	GUARDIAN LIFE INSURANCE COMPANY OF AMER	1.73%	13	3,108	\$431,326	\$439,569	\$0	\$43,117	\$243,189	55.32%
19	HM LIFE INSURANCE COMPANY	0.24%	24	172	\$58,779	\$41,074	\$0	\$300	\$301	0.73%
20	HUMANA INSURANCE COMPANY	0.17%	26	286	\$42,008	\$42,008	\$0	\$21,775	\$21,775	51.84%
21	KANAWHA INSURANCE COMPANY	1.39%	16	3,563	\$346,678	\$346,678	\$0	\$201,428	\$165,596	47.77%
22	LINCOLN NATIONAL LIFE INSURANCE COMPANY	2.00%	11	1,963	\$499,176	\$495,774	\$0	\$103,800	\$123,967	25.00%
23	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.40%	22	462	\$101,085	\$110,277	\$0	\$30,015	\$38,646	35.04%
24	MIDWEST NATIONAL LIFE INSURANCE COMPANY	0.19%	25	268	\$48,520	\$48,994	\$0	\$0	-\$1,051	-2.15%
25	MUTUAL OF OMAHA INSURANCE COMPANY	7.01%	4	18,303	\$1,750,402	\$1,793,099	\$0	\$645,566	\$668,912	37.30%
26	NATIONAL HEALTH INSURANCE COMPANY	0.02%	35	5	\$5,262	\$5,121	\$0	\$0	\$3,356	65.53%
27	NATIONAL UNION FIRE INSURANCE COMPANY OF	6.51%	5	17,865	\$1,624,305	\$1,623,251	\$0	\$524,330	\$802,723	49.45%
28	PHILADELPHIA AMERICAN LIFE INSURANCE COM	0.02%	37	16	\$3,967	\$3,968	\$0	\$0	\$0	0.00%
29	PHYSICIANS MUTUAL INSURANCE COMPANY	0.02%	36	3	\$4,337	\$8,543	\$0	\$0	\$1,925	22.53%
30	PRINCIPAL LIFE INSURANCE COMPANY	0.01%	38	23	\$2,305	\$2,305	\$0	\$0	\$0	0.00%
31	PROVIDENT LIFE AND ACCIDENT INSURANCE COI	0.00%	45	1	\$63	\$62	\$0	\$23,530	\$22,329	36014.52%
32	RELIASTAR LIFE INSURANCE COMPANY	0.70%	20	1,579	\$175,470	\$161,361	\$0	\$32,000	\$41,774	25.89%
33	STANDARD LIFE AND ACCIDENT INSURANCE COM	0.01%	40	11	\$2,236	\$2,243	\$0	\$0	\$0	0.00%
34	STANDARD SECURITY LIFE INSURANCE COMPAN	0.06%	29	0	\$14,201	\$18,961	\$0	\$39,480	\$39,480	208.22%
35	STONEBRIDGE LIFE INSURANCE COMPANY	0.12%	28	415	\$30,210	\$33,973	\$0	\$6,304	\$6,520	19.19%
36	SUN LIFE ASSURANCE COMPANY OF CANADA	0.04%	31	159	\$9,456	\$9,053	\$0	\$4,404	\$4,716	52.09%
37	SYMETRA LIFE INSURANCE COMPANY	2.07%	10	429	\$516,486	\$512,963	\$0	\$0	\$0	0.00%
38	TRANSAMERICA LIFE INSURANCE COMPANY	1.55%	15	1,267	\$387,872	\$388,604	\$0	\$143,252	\$146,935	37.81%
39	TRANSAMERICA PREMIER LIFE INSURANCE COMI	1.83%	12	3,346	\$457,773	\$476,886	\$0	\$164,729	\$176,987	37.11%
40	TRUSTMARK INSURANCE COMPANY	2.35%	8	3,594	\$585,549	\$584,071	\$0	\$88,658	\$80,124	13.72%
41	UNION FIDELITY LIFE INSURANCE COMPANY	1.08%	17	2,056	\$268,919	\$270,125	\$0	\$86,326	\$71,098	26.32%
42	UNION LABOR LIFE INSURANCE COMPANY	0.00%	44	4	\$184	\$184	\$0	\$0	-\$2	-1.09%
43	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.05%	30	406	\$12,761	\$12,761	\$0	\$0	\$3,505	27.47%
44	UNITED STATES FIRE INSURANCE COMPANY	0.34%	23	7,981	\$85,773	\$85,773	\$0	\$2,662	\$44,217	51.55%
45	UNUM LIFE INSURANCE COMPANY OF AMERICA	9.40%	3	6,686	\$2,346,214	\$2,405,311	\$0	\$620,450	\$679,471	28.25%
46	WASHINGTON NATIONAL INSURANCE COMPANY	2.66%	7	2,012	\$662,753	\$647,987	\$0	\$435,505	\$470,941	72.68%
TOTAL		100.00%		154,080	\$24,962,355	\$25,119,000	\$0	\$8,637,135	\$9,396,049	37.41%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP ACCIDENT ONLY**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMPANY	0.00%	103	5	\$125	\$149	\$0	\$0	\$23	15.44%
2	AAA LIFE INSURANCE COMPANY	0.93%	23	5,958	\$1,027,381	\$1,034,436	\$0	\$94,335	\$372,693	36.03%
3	ACE AMERICAN INSURANCE COMPANY	0.76%	30	28,516	\$835,199	\$865,800	\$0	\$20,665	\$15,571	1.80%
4	ACE PROPERTY AND CASUALTY INSURANCE CO	0.76%	31	0	\$832,870	\$1,112,923	\$0	\$1,294,658	\$835,805	75.10%
5	AETNA LIFE INSURANCE COMPANY	0.30%	46	15,788	\$333,951	\$314,246	\$0	\$229,240	\$224,942	71.58%
6	ALLSTATE LIFE INSURANCE COMPANY	0.40%	41	3,888	\$435,427	\$435,776	\$0	\$470,295	\$758,019	173.95%
7	AMERICAN FIDELITY ASSURANCE COMPANY	0.00%	91	13	\$1,710	\$1,686	\$0	\$0	\$32	1.90%
8	AMERICAN GENERAL LIFE INSURANCE CO	0.96%	22	10,790	\$1,060,480	\$1,034,271	\$0	\$9,856	\$31,323	3.03%
9	AMERICAN HEALTH AND LIFE INSURANCE COMP	0.01%	84	55	\$5,711	\$5,758	\$0	\$0	-\$25	-0.43%
10	AMERICAN HERITAGE LIFE INSURANCE COMPAN	5.32%	6	68,334	\$5,850,667	\$5,849,471	\$0	\$2,462,999	\$2,552,525	43.64%
11	AMERICAN INCOME LIFE INSURANCE CO	0.25%	48	174,877	\$269,824	\$268,838	\$0	\$227,115	\$210,990	78.48%
12	AMERICAN NATIONAL LIFE INSURANCE COMPAN	0.00%	93	1	\$1,426	\$0	\$0	\$0	-\$59	N/A
13	AMERICAN SENTINEL INSURANCE COMPANY	0.01%	77	906	\$13,032	\$12,905	\$0	\$0	-\$95,047	-736.51%
14	AMERICAN UNDERWRITERS LIFE INSURANCE CO	0.51%	36	98,525	\$561,258	\$561,258	\$0	\$165,000	\$134,508	23.97%
15	AMERICAN UNITED LIFE INSURANCE COMPANY	0.12%	62	7,896	\$133,592	\$133,124	\$0	\$10,000	\$11,111	8.35%
16	AMEX ASSURANCE COMPANY	0.42%	38	480,587	\$463,514	\$467,039	\$0	\$103,124	\$34,309	7.35%
17	ANTHEM LIFE INSURANCE COMPANY	0.69%	32	67,916	\$757,515	\$756,682	\$0	\$221,073	\$227,689	30.09%
18	ASSURITY LIFE INSURANCE COMPANY	0.06%	69	315	\$69,651	\$74,091	\$0	\$43,920	\$47,171	63.67%
19	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.37%	42	2,318	\$408,756	\$392,320	\$0	\$272,134	\$149,266	38.05%
20	ATLANTIC SPECIALTY INSURANCE COMPANY	0.88%	25	4,412	\$972,067	\$997,916	\$0	\$348,516	\$382,949	38.37%
21	AUTO CLUB LIFE INSURANCE COMPANY	0.04%	72	573	\$43,415	\$43,862	\$0	\$231,250	\$268,038	611.09%
22	AXIS INSURANCE COMPANY	0.42%	39	33,107	\$459,125	\$220,392	\$0	\$74,137	\$89,427	40.58%
23	BANKERS LIFE AND CASUALTY COMPANY	0.00%	102	1	\$150	\$150	\$0	\$0	\$14	9.33%
24	BCS INSURANCE COMPANY	0.07%	68	303	\$74,287	\$36,978	\$0	\$196,326	\$208,585	564.08%
25	BERKLEY LIFE AND HEALTH INSURANCE COMPA	0.10%	66	3,448	\$107,760	\$240,062	\$0	\$84,835	\$35,697	14.87%
26	CAPITOL INDEMNITY CORPORATION	0.00%	89	49	\$2,419	\$2,671	\$0	\$7,212	\$6,685	250.28%
27	CATLIN INSURANCE COMPANY INC	0.62%	33	1,717	\$679,705	\$679,915	\$0	\$281,163	\$336,759	49.53%
28	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	99	21	\$281	\$282	\$0	\$0	\$0	0.00%
29	CMFG LIFE INSURANCE COMPANY	1.15%	21	140,064	\$1,267,567	\$1,272,306	\$0	\$807,766	\$888,583	69.84%
30	COLONIAL LIFE & ACCIDENT INSURANCE COMPA	0.15%	58	764	\$160,057	\$174,018	\$0	\$46,455	\$68,413	39.31%
31	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	106	0	\$0	\$21	\$0	\$0	-\$20	-95.24%
32	COLUMBIAN LIFE INSURANCE COMPANY	0.00%	106	0	\$0	\$143,803	\$0	\$0	-\$8,212	-5.71%
33	COMBINED INSURANCE CO OF AMERICA	0.13%	60	1,509	\$144,479	\$144,504	\$0	\$58,018	\$8,668	6.00%
34	COMMERCIAL TRAVELERS MUTUAL INSURANCE	0.02%	75	6,282	\$25,015	\$25,045	\$0	\$0	\$0	0.00%
35	CONNECTICUT GENERAL LIFE INS CO	0.00%	90	65	\$2,187	\$1,893	\$0	\$601	\$212	11.20%
36	CONTINENTAL AMERICAN INSURANCE COMPANY	3.19%	12	22,520	\$3,508,250	\$3,543,704	\$0	\$1,697,910	\$1,654,041	46.68%
37	CONTINENTAL CASUALTY COMPANY	0.00%	96	2	\$732	\$13,583	\$0	\$3,700	\$14,241	104.84%
38	FAMILY HERITAGE LIFE INSURANCE COMPANY O	0.00%	86	13	\$4,838	\$4,787	\$0	\$0	\$0	0.00%
39	FARM BUREAU LIFE INSURANCE COMPANY OF M	0.18%	54	118,276	\$193,644	\$193,644	\$0	\$188,825	\$312,704	161.48%
40	FARMERS NEW WORLD LIFE INSURANCE COMPA	0.00%	106	4	\$0	\$0	\$0	\$0	\$0	N/A
41	FEDERAL INSURANCE COMPANY	3.75%	9	204,024	\$4,119,052	\$4,733,853	\$0	\$4,703,749	\$4,250,841	89.80%
42	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.37%	43	1,664	\$404,012	\$270,012	\$0	\$187,967	\$363,048	134.46%
43	FREEDOM LIFE INSURANCE COMPANY OF AMERI	0.15%	56	1,091	\$166,057	\$163,524	\$0	\$23,733	\$23,513	14.38%
44	GERBER LIFE INSURANCE COMPANY	0.52%	35	4,828	\$566,088	\$600,436	\$0	\$93,694	\$96,138	16.01%
45	GOLDEN RULE INSURANCE COMPANY	0.93%	24	4,194	\$1,025,756	\$1,032,186	\$0	\$549,601	\$538,357	52.16%
46	GOVERNMENT EMPLOYEES INSURANCE CO	0.00%	104	1	\$122	\$122	\$0	\$0	\$2	1.64%
47	GREAT AMERICAN INSURANCE COMPANY	8.44%	1	7,893	\$9,275,314	\$9,128,805	\$0	\$4,714,935	\$4,691,232	51.39%
48	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.17%	55	924	\$192,326	-\$41,083	\$0	\$27,113	\$21,289	-51.82%
49	GUARDIAN LIFE INSURANCE COMPANY OF AMER	1.54%	19	104,698	\$1,696,918	\$1,757,418	\$0	\$311,616	\$495,198	28.18%
50	HARTFORD LIFE AND ACCIDENT INSURANCE COM	3.88%	8	156,103	\$4,262,925	\$4,265,735	\$0	\$2,388,328	\$1,894,788	44.42%
51	HARTFORD LIFE INSURANCE COMPANY	0.88%	26	22,917	\$970,830	\$998,200	\$0	\$259,150	\$235,261	23.57%
52	HM LIFE INSURANCE COMPANY	0.03%	74	129	\$35,081	\$24,877	\$0	\$2,315	\$2,319	9.32%
53	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	106	12	\$0	\$0	\$0	\$0	\$0	N/A
54	INSURANCE COMPANY OF NORTH AMERICA	0.00%	106	0	\$0	\$0	\$0	\$33,784	\$27,805	N/A
55	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	101	1	\$152	\$152	\$0	\$0	\$0	0.00%
56	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	85	348	\$4,857	\$4,831	\$0	\$0	-\$24	-0.50%
57	KANAWHA INSURANCE COMPANY	0.23%	50	2,408	\$250,710	\$250,710	\$0	\$121,686	\$100,039	39.90%
58	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.00%	105	1	\$54	\$54	\$0	\$0	\$0	0.00%
59	LIFE INSURANCE COMPANY OF NORTH AMERICA	2.88%	14	127,725	\$3,166,060	\$3,166,060	\$0	\$1,249,189	\$1,744,368	55.10%
60	LINCOLN LIFE & ANNUITY COMPANY OF NEW YOF	0.01%	76	401	\$13,541	\$13,391	\$0	\$0	\$0	0.00%
61	LINCOLN NATIONAL LIFE INSURANCE COMPANY	1.76%	18	98,932	\$1,939,243	\$1,949,974	\$0	\$668,425	\$798,293	40.94%
62	MADISON NATIONAL LIFE INSURANCE COMPANY	0.00%	87	65	\$4,741	\$6,302	\$0	\$8,086	\$10,588	168.01%
63	MAPFRE LIFE INSURANCE COMPANY	0.00%	95	8	\$922	\$930	\$0	\$0	\$0	0.00%
64	METROPOLITAN LIFE INSURANCE COMPANY	5.64%	5	169,420	\$6,193,399	\$5,812,794	\$0	\$1,095,020	\$1,194,306	20.55%
65	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	94	2	\$1,246	\$1,244	\$0	\$4,114	\$2,297	184.65%
66	MIDWEST NATIONAL LIFE INSURANCE COMPANY	0.03%	73	235	\$38,218	\$38,950	\$0	\$0	-\$75	-0.19%
67	MINNESOTA LIFE INSURANCE COMPANY	6.91%	3	28,191	\$7,598,891	\$7,586,671	\$0	\$2,227,322	\$2,332,206	30.74%
68	MUTUAL OF OMAHA INSURANCE COMPANY	2.16%	17	274,523	\$2,372,336	\$2,410,314	\$0	\$771,471	\$1,754,232	72.78%
69	NATIONAL CASUALTY COMPANY	0.01%	78	7	\$12,446	\$25,812	\$0	\$2,704	\$3,249	12.59%
70	NATIONAL FOUNDATION LIFE INSURANCE COMP	0.15%	57	98	\$163,990	\$161,409	\$0	\$72,694	\$72,011	44.61%
71	NATIONAL UNION FIRE INSURANCE COMPANY OF	2.88%	13	931,173	\$3,166,212	\$3,063,036	\$0	\$501,494	\$401,515	13.11%
72	NATIONWIDE LIFE INSURANCE COMPANY	0.36%	44	199	\$397,332	\$408,021	\$0	\$154,548	\$164,048	40.21%
73	NATIONWIDE MUTUAL INSURANCE COMPANY	3.50%	11	4,478	\$3,844,415	\$3,844,415	\$0	\$30,446	\$30,446	0.79%
74	NEW YORK LIFE INSURANCE COMPANY	0.24%	49	11,339	\$261,814	\$275,113	\$10,100	\$62,864	\$91,054	33.10%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP ACCIDENT ONLY**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
75	OLD REPUBLIC LIFE INSURANCE COMPANY	0.40%	40	187	\$440,540	\$440,540	\$0	\$281,181	\$163,073	37.02%
76	ONEBEACON AMERICA INSURANCE COMPANY	0.00%	106	0	\$0	\$0	\$0	\$228,061	\$155,005	N/A
77	PAN-AMERICAN LIFE INSURANCE COMPANY	0.35%	45	142	\$382,692	\$380,685	\$0	\$66,028	\$72,377	19.01%
78	PHILADELPHIA AMERICAN LIFE INSURANCE COM	0.04%	71	26	\$46,060	\$44,705	\$0	\$16,715	\$15,847	35.45%
79	PRUDENTIAL INSURANCE COMPANY OF AMERICA	2.21%	16	212,100	\$2,424,038	\$2,164,651	\$4	\$2,203,930	\$2,112,049	97.57%
80	QBE INSURANCE CORPORATION	0.18%	52	9,179	\$200,735	\$305,056	\$0	\$194,649	\$147,434	48.33%
81	RELiance STANDARD LIFE INSURANCE COMPAN	1.39%	20	21,173	\$1,526,255	\$1,575,459	\$0	\$405,806	\$429,882	27.29%
82	RELIASTAR LIFE INSURANCE COMPANY	0.79%	29	7,743	\$870,736	\$893,157	\$0	\$93,395	\$131,534	14.73%
83	SECURIAN LIFE INSURANCE COMPANY	0.12%	63	2,936	\$129,319	\$128,052	\$0	\$58,164	\$60,580	47.31%
84	SECURITY LIFE INSURANCE COMPANY OF AMERI	0.01%	81	825	\$10,288	\$10,346	\$0	\$8,501	\$8,444	81.62%
85	SENTRY INSURANCE A MUTUAL COMPANY	0.01%	80	1,016	\$11,818	\$29,835	\$0	\$22,735	\$23,475	78.68%
86	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	92	18	\$1,538	\$3,336	\$0	\$325	\$328	9.83%
87	STANDARD INSURANCE COMPANY	0.87%	28	48,492	\$954,654	\$925,303	\$0	\$556,256	\$383,838	41.48%
88	STANDARD LIFE AND ACCIDENT INSURANCE COM	0.00%	100	2	\$204	\$295	\$0	\$0	-\$51	-17.29%
89	STARNET INSURANCE COMPANY	0.00%	106	1,428	\$0	\$1,135	\$0	\$0	-\$7,470	-658.15%
90	STARR INDEMNITY & LIABILITY COMPANY	0.11%	65	13,832	\$118,880	\$99,028	\$0	\$50,483	\$37,020	37.38%
91	STATE FARM MUTUAL AUTOMOBILE INSURANCE	0.07%	67	3,444	\$75,010	\$75,010	\$0	\$323,735	\$324,183	432.19%
92	STONEBRIDGE LIFE INSURANCE COMPANY	3.60%	10	67,813	\$3,951,251	\$4,443,307	\$0	\$1,633,431	\$1,689,357	38.02%
93	SUN LIFE ASSURANCE COMPANY OF CANADA	0.01%	79	126	\$12,226	\$11,705	\$0	\$4,190	\$4,487	38.33%
94	SYMETRA LIFE INSURANCE COMPANY	0.05%	70	7,946	\$53,795	\$53,428	\$0	\$0	\$0	0.00%
95	TIME INSURANCE COMPANY	0.01%	82	504	\$9,687	\$9,491	\$0	\$0	-\$2,677	-28.21%
96	TRANSAMERICA CASUALTY INSURANCE COMPAN	0.00%	98	1	\$286	\$286	\$0	\$0	\$0	0.00%
97	TRANSAMERICA FINANCIAL LIFE INSURANCE COI	0.12%	64	2,786	\$126,555	\$127,364	\$0	\$0	\$0	0.00%
98	TRANSAMERICA LIFE INSURANCE COMPANY	0.30%	47	1,875	\$333,239	\$333,882	\$0	\$119,184	\$122,251	36.62%
99	TRANSAMERICA PREMIER LIFE INSURANCE COMI	5.95%	4	84,994	\$6,539,044	\$6,812,064	\$0	\$1,382,270	\$1,485,125	21.80%
100	TRAVELERS INDEMNITY COMPANY OF CONNECTI	0.00%	106	0	\$0	\$0	\$0	\$0	-\$39,989	N/A
101	TRUSTMARK INSURANCE COMPANY	0.60%	34	8,537	\$663,642	\$661,966	\$0	\$139,675	\$126,231	19.07%
102	U S SPECIALTY INSURANCE COMPANY	-0.12%	106	0	-\$128,565	-\$10,733	\$0	\$39,663	-\$44,685	416.33%
103	UNION FIDELITY LIFE INSURANCE COMPANY	0.18%	53	4,767	\$200,404	\$201,303	\$0	\$94,164	\$77,553	38.53%
104	UNION LABOR LIFE INSURANCE COMPANY	0.13%	59	6,543	\$146,396	\$150,139	\$0	\$5,000	\$128,407	85.53%
105	UNION SECURITY INSURANCE COMPANY	0.88%	27	7,549	\$965,978	\$1,012,690	\$0	\$246,673	\$319,703	31.57%
106	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.49%	37	58,363	\$533,506	\$528,242	\$0	\$128,839	\$165,194	31.27%
107	UNITED STATES FIRE INSURANCE COMPANY	7.63%	2	501,175	\$8,381,535	\$8,381,535	\$0	\$1,650,891	\$4,320,808	51.55%
108	UNITED STATES LIFE INSURANCE COMPANY NEW	0.19%	51	3,732	\$211,973	\$445,333	\$0	\$263,059	\$17,248	3.87%
109	UNITEDHEALTHCARE LIFE INSURANCE COMPANY	0.00%	88	276	\$3,276	\$3,284	\$0	\$0	\$0	0.00%
110	UNUM LIFE INSURANCE COMPANY OF AMERICA	4.37%	7	133,059	\$4,800,124	\$4,960,088	\$0	\$1,793,630	\$2,067,270	41.68%
111	USAA LIFE INSURANCE COMPANY	0.01%	83	65	\$8,993	\$9,064	\$0	\$0	\$0	0.00%
112	WASHINGTON NATIONAL INSURANCE COMPANY	0.12%	61	3,103	\$136,530	\$141,629	\$0	\$44,591	\$44,948	31.74%
113	WILTON REASSURANCE LIFE COMPANY OF NEW	0.00%	97	3	\$355	\$355	\$0	\$0	\$0	0.00%
114	ZURICH AMERICAN INSURANCE COMPANY	2.65%	15	90,594	\$2,911,071	\$2,424,813	\$0	\$3,107,934	\$769,465	31.73%
TOTAL		100.00%		4,764,204	\$109,907,195	\$110,792,405	\$10,104	\$45,080,334	\$46,424,218	41.90%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP DISABILITY INCOME**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.02%	49	328	\$67,289	\$62,312	\$0	\$10,440	\$10,957	17.58%
2	ACE AMERICAN INSURANCE COMPANY	1.96%	14	13	\$5,284,523	\$5,061,277	\$0	\$0	\$0	0.00%
3	AETNA LIFE INSURANCE COMPANY	1.24%	17	5,819	\$3,335,998	\$3,252,802	\$0	\$7,225,821	\$8,378,944	257.59%
4	AMERICAN BANKERS LIFE ASSURANCE OF FLORID	0.02%	53	14	\$52,429	\$53,944	\$0	\$8,020	\$5,007	9.28%
5	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF	0.00%	75	5	\$5,185	\$4,837	\$0	\$817	\$738	15.26%
6	AMERICAN FIDELITY ASSURANCE COMPANY	1.79%	16	10,329	\$4,828,838	\$4,872,715	\$0	\$1,828,147	\$2,161,286	44.35%
7	AMERICAN GENERAL LIFE INSURANCE CO	0.20%	32	2,937	\$526,775	\$533,434	\$0	\$260,021	\$142,288	26.67%
8	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.19%	34	923	\$503,936	\$511,347	\$0	\$263,518	\$318,133	62.21%
9	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	72	711	\$6,440	\$6,440	\$0	\$14,150	\$14,150	219.72%
10	AMERICAN UNDERWRITERS LIFE INSURANCE COM	0.01%	59	302	\$34,403	\$34,403	\$0	\$25,978	\$16,167	46.99%
11	AMERICAN UNITED LIFE INSURANCE COMPANY	0.24%	28	2,059	\$644,978	\$646,703	\$0	\$916,480	\$1,018,322	157.46%
12	AMERITAS LIFE INSURANCE CORP	0.00%	92	0	\$0	\$0	\$0	\$0	\$1,564	N/A
13	ANTHEM LIFE INSURANCE COMPANY	0.35%	24	3,846	\$953,374	\$952,316	\$0	\$445,821	\$459,163	48.22%
14	ARCH INSURANCE COMPANY	0.08%	39	3,239	\$217,472	\$346,830	\$0	\$150,274	\$121,137	34.93%
15	ASSURITY LIFE INSURANCE COMPANY	0.01%	63	56	\$18,549	\$21,190	\$0	\$200	\$5,025	23.71%
16	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	69	51	\$10,964	\$10,544	\$0	\$0	\$0	0.00%
17	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.08%	38	1,113	\$221,407	\$234,106	\$0	\$100,175	\$101,560	43.38%
18	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	90	5	\$162	\$1,659	\$0	\$0	\$0	0.00%
19	CENTRAL STATES INDEMNITY COMPANY OF OMAH	0.00%	81	5	\$705	\$718	\$0	\$0	\$0	0.00%
20	CENTRAL UNITED LIFE INSURANCE COMPANY	0.01%	58	49	\$36,605	\$34,589	\$0	\$39,842	\$42,568	123.07%
21	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	92	0	\$0	\$0	\$0	\$12,147	\$12,147	N/A
22	CMFG LIFE INSURANCE COMPANY	0.03%	48	0	\$69,520	\$69,327	\$0	\$110,681	-\$13,848	-19.97%
23	COLONIAL LIFE & ACCIDENT INSURANCE COMPAN	0.04%	47	303	\$115,488	\$127,416	\$0	\$95,395	\$42,619	33.45%
24	COMBINED INSURANCE CO OF AMERICA	0.00%	92	2	\$0	\$0	\$0	\$8,481	\$5,148	N/A
25	COMMERCIAL TRAVELERS MUTUAL INSURANCE CI	0.02%	52	154	\$55,000	\$58,426	\$0	\$20,509	\$20,509	35.10%
26	COMPANION LIFE INSURANCE COMPANY	0.05%	45	2,391	\$144,625	\$144,749	\$0	\$151,759	\$161,026	111.24%
27	CONNECTICUT GENERAL LIFE INS CO	0.00%	77	0	\$1,305	\$1,353	\$0	\$1,166,476	\$1,092,051	80713.30%
28	CONTINENTAL AMERICAN INSURANCE COMPANY	0.23%	30	1,864	\$630,947	\$637,337	\$0	\$254,257	\$247,689	38.86%
29	CONTINENTAL CASUALTY COMPANY	0.00%	92	0	\$0	\$0	\$0	\$912,230	-\$398,786	N/A
30	COUNTRY LIFE INSURANCE COMPANY	0.01%	57	146	\$39,602	\$40,933	\$0	\$65,200	\$161,924	395.58%
31	DEARBORN NATIONAL LIFE INSURANCE COMPANY	0.44%	22	8,812	\$1,182,334	\$1,182,334	\$0	\$738,596	\$738,596	62.47%
32	EMPLOYERS INSURANCE COMPANY OF WAUSAU	0.00%	92	0	\$0	\$0	\$0	\$15,600	\$8,464	N/A
33	EPIC LIFE INSURANCE COMPANY THE	0.01%	62	42	\$20,086	\$20,086	\$0	\$25,499	\$23,954	119.26%
34	FARM BUREAU LIFE INSURANCE COMPANY OF MIS	0.02%	50	638	\$63,923	\$63,923	\$0	\$49,000	\$50,000	78.22%
35	FEDERATED MUTUAL INSURANCE COMPANY	0.02%	51	451	\$58,470	\$58,470	\$0	\$10,293	\$11,801	20.18%
36	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.04%	46	114	\$120,483	\$120,247	\$0	\$16,989	\$3,824	3.18%
37	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COI	0.00%	92	0	\$0	\$0	\$0	\$74,223	\$74,223	N/A
38	GENWORTH LIFE AND ANNUITY INSURANCE COMP.	0.00%	78	1	\$831	\$807	\$0	\$0	\$0	0.00%
39	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	70	12	\$10,321	\$10,289	\$0	\$0	\$0	0.00%
40	GREAT-WEST LIFE & ANNUITY INSURANCE COMPA	0.38%	23	580	\$1,014,537	\$798,511	\$0	\$768,026	\$781,076	97.82%
41	GUARDIAN LIFE INSURANCE COMPANY OF AMERIC	6.21%	7	83,642	\$16,720,217	\$16,755,047	\$0	\$8,890,090	\$10,810,866	64.52%
42	HARTFORD LIFE AND ACCIDENT INSURANCE COMF	12.99%	1	142,610	\$34,968,907	\$34,983,691	\$0	\$27,619,170	\$25,352,731	72.47%
43	HARTFORD LIFE INSURANCE COMPANY	0.11%	36	779	\$307,512	\$303,923	\$0	\$449,976	\$378,576	124.56%
44	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	0.00%	92	0	\$0	\$0	\$0	\$79,237	\$29,838	N/A
45	HORACE MANN LIFE INSURANCE COMPANY	0.01%	66	101	\$13,929	\$14,227	\$0	\$0	\$241	1.69%
46	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.02%	56	90	\$43,351	\$43,389	\$0	\$22,187	\$30,532	70.37%
47	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.01%	64	1	\$18,021	\$18,088	\$0	\$0	\$0	0.00%
48	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	92	0	\$0	\$0	\$0	\$1,795	\$1,795	N/A
49	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	92	0	\$0	\$0	\$0	\$0	-\$120	N/A
50	KANAWHA INSURANCE COMPANY	0.26%	27	3,969	\$703,355	\$703,355	\$0	\$352,568	\$289,850	41.21%
51	KANSAS CITY LIFE INSURANCE COMPANY	0.31%	25	3,652	\$844,079	\$847,118	\$0	\$637,494	\$670,347	79.13%
52	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	92	0	\$0	\$0	\$0	\$151,084	\$149,583	N/A
53	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	3.69%	10	59,764	\$9,929,047	\$9,965,036	\$0	\$5,326,104	\$6,860,579	68.85%
54	LIFE INSURANCE COMPANY OF NORTH AMERICA	10.62%	3	142,996	\$28,600,495	\$28,600,495	\$0	\$18,018,156	\$25,096,920	87.75%
55	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.05%	43	608	\$146,964	\$147,512	\$0	\$1,500	\$1,876	1.27%
56	LINCOLN NATIONAL LIFE INSURANCE COMPANY	6.49%	6	92,211	\$17,470,283	\$17,575,602	\$0	\$11,654,411	\$13,918,739	79.19%
57	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	80	3	\$772	\$772	\$0	\$87	\$87	11.27%
58	MADISON NATIONAL LIFE INSURANCE COMPANY IN	0.06%	41	2,867	\$157,175	\$159,831	\$0	\$27,697	\$93,028	58.20%
59	MANHATTAN LIFE INSURANCE COMPANY	0.00%	89	1	\$264	\$258	\$0	\$155	\$190	73.64%
60	METLIFE INSURANCE COMPANY USA	0.00%	92	0	\$0	\$0	\$0	\$14,319	\$12,439	N/A
61	METROPOLITAN LIFE INSURANCE COMPANY	8.81%	4	72,019	\$23,711,427	\$22,608,709	\$0	\$15,923,194	\$16,644,341	73.62%
62	MIDWEST NATIONAL LIFE INSURANCE COMPANY O	0.00%	68	60	\$11,521	\$11,678	\$0	\$0	\$0	0.00%
63	MINNESOTA LIFE INSURANCE COMPANY	0.05%	44	37	\$145,651	\$145,185	\$0	\$159,005	\$139,814	96.30%
64	MONY LIFE INSURANCE COMPANY	0.00%	86	1	\$451	\$451	\$0	\$47,640	\$58,456	12961.42%
65	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.02%	54	505	\$50,370	\$50,370	\$0	\$198,670	\$198,670	394.42%
66	MUTUAL OF OMAHA INSURANCE COMPANY	0.06%	42	677	\$149,725	\$157,307	\$0	\$321,087	\$133,818	85.07%
67	NATIONWIDE LIFE INSURANCE COMPANY	0.01%	61	212	\$28,389	\$28,643	\$0	\$18,117	\$18,117	63.25%
68	NEW YORK LIFE INSURANCE COMPANY	0.53%	20	1,315	\$1,420,666	\$1,418,276	\$370,142	\$863,509	\$1,254,686	88.47%
69	NORTHWESTERN MUTUAL LIFE INSURANCE COMP.	0.85%	19	2,809	\$2,279,638	\$2,282,813	\$0	\$1,174,878	\$2,144,859	93.96%
70	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	71	0	\$9,016	\$8,969	\$0	\$5,054	\$5,540	61.77%
71	PAUL REVERE LIFE INSURANCE COMPANY	0.08%	40	1,953	\$205,824	\$206,071	\$0	\$185,257	\$72,098	34.99%
72	PEKIN LIFE INSURANCE COMPANY	0.00%	79	3	\$819	\$790	\$0	\$760	\$902	114.18%
73	PHOENIX LIFE INSURANCE COMPANY	0.00%	92	0	\$0	\$0	\$0	\$143,143	\$46,083	N/A

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP DISABILITY INCOME**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
74	PRINCIPAL LIFE INSURANCE COMPANY	2.97%	12	36,481	\$7,986,229	\$7,913,871	\$0	\$5,329,514	\$5,400,545	68.24%
75	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	88	1	\$362	\$362	\$0	\$2,462	-\$2,373	-655.52%
76	PROVIDENT LIFE AND ACCIDENT INSURANCE COMI	0.01%	60	24	\$31,736	\$39,315	\$0	\$414,857	\$100,672	256.07%
77	PRUDENTIAL INSURANCE COMPANY OF AMERICA 1	3.98%	8	18,884	\$10,713,492	\$10,851,377	\$72,607	\$8,871,794	\$9,829,749	90.59%
78	RELIANCE STANDARD LIFE INSURANCE COMPANY	3.72%	9	38,854	\$10,009,197	\$10,109,417	\$0	\$8,308,683	\$8,801,623	87.06%
79	RELIASTAR LIFE INSURANCE COMPANY	0.19%	33	2,294	\$507,419	\$499,557	\$0	\$798,890	\$783,438	156.83%
80	RELIASTAR LIFE INSURANCE COMPANY OF NEW YI	0.00%	87	0	\$398	\$398	\$0	\$0	\$0	0.00%
81	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	73	1	\$5,987	\$4,546	\$0	\$0	\$0	0.00%
82	SECURITY LIFE INSURANCE COMPANY OF AMERIC.	0.00%	83	1	\$545	\$548	\$0	\$450	\$447	81.57%
83	SENTRY INSURANCE A MUTUAL COMPANY	0.00%	85	1	\$456	\$456	\$0	\$0	-\$419	-91.89%
84	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.02%	55	298	\$47,979	\$48,094	\$0	\$67,806	\$68,186	141.78%
85	STANDARD INSURANCE COMPANY	7.71%	5	82,136	\$20,763,751	\$21,302,678	\$0	\$22,428,236	\$17,520,452	82.25%
86	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.23%	31	2,667	\$625,325	\$658,010	\$0	\$400,774	\$466,750	70.93%
87	SUN LIFE ASSURANCE COMPANY OF CANADA	1.94%	15	21,416	\$5,228,766	\$5,005,939	\$0	\$4,371,372	\$4,681,229	93.51%
88	SYMETRA LIFE INSURANCE COMPANY	0.11%	37	1,455	\$306,360	\$304,270	\$0	\$116,046	\$116,543	38.30%
89	THE RELIABLE LIFE INSURANCE COMPANY	0.00%	92	2	\$0	\$0	\$0	\$1,805	-\$2,505	N/A
90	TIME INSURANCE COMPANY	0.00%	74	7	\$5,792	\$6,285	\$0	\$13,546	\$6,729	107.06%
91	TRANSAMERICA LIFE INSURANCE COMPANY	0.15%	35	851	\$400,820	\$401,577	\$0	\$90,103	\$92,421	23.01%
92	TRANSAMERICA PREMIER LIFE INSURANCE COMP	0.00%	67	70	\$12,678	\$13,207	\$0	\$4,827	\$5,186	39.27%
93	TRUSTMARK INSURANCE COMPANY	0.24%	29	1,833	\$644,366	\$667,887	\$0	\$296,023	\$267,529	40.06%
94	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	76	0	\$1,757	\$1,795	\$0	\$2,271	\$2,132	118.77%
95	UNIMERICA INSURANCE COMPANY	-0.19%	92	0	-\$511,520	-\$566,990	\$0	\$1,574,567	\$1,571,783	-277.22%
96	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	91	0	\$99	\$100	\$0	\$24,312	\$24,312	24312.00%
97	UNION LABOR LIFE INSURANCE COMPANY	0.00%	82	2	\$565	\$569	\$0	\$0	-\$2	-0.35%
98	UNION SECURITY INSURANCE COMPANY	3.60%	11	44,640	\$9,685,136	\$9,755,339	\$0	\$7,864,450	\$6,854,033	70.26%
99	UNITED HEALTHCARE INSURANCE COMPANY	0.45%	21	5,162	\$1,203,916	\$1,223,231	\$0	\$986,886	\$992,700	81.15%
100	UNITED OF OMAHA LIFE INSURANCE COMPANY	2.64%	13	32,365	\$7,108,013	\$6,664,994	\$0	\$4,405,028	\$4,904,403	73.58%
101	UNITED STATES LIFE INSURANCE COMPANY NEW Y	0.30%	26	1,604	\$797,195	\$773,256	\$0	\$1,510,577	-\$799,260	-103.36%
102	UNITED TEACHER ASSOCIATES INSURANCE COMP	0.00%	92	1	\$0	\$0	\$0	\$10,660	\$10,620	N/A
103	UNITED WISCONSIN INSURANCE COMPANY	0.00%	92	148	\$0	\$0	\$0	\$0	-\$68,016	N/A
104	UNITEDHEALTHCARE LIFE INSURANCE COMPANY	0.00%	84	1	\$487	\$487	\$0	\$0	\$48	9.86%
105	UNUM LIFE INSURANCE COMPANY OF AMERICA	12.27%	2	273,535	\$33,022,724	\$33,209,958	\$0	\$35,667,529	\$33,905,163	102.09%
106	USABLE LIFE	0.88%	18	17,751	\$2,370,669	\$2,370,220	\$0	\$1,244,808	\$1,244,808	52.52%
107	WASHINGTON NATIONAL INSURANCE COMPANY	0.01%	65	22	\$15,370	\$16,406	\$0	\$20,311	\$6,358	38.75%
108	WILCAC LIFE INSURANCE COMPANY	0.00%	92	0	\$0	\$0	\$0	\$17,941	\$8,557	N/A
109	ZURICH AMERICAN INSURANCE COMPANY	0.00%	92	0	\$0	-\$178	\$0	\$34,017	\$19,380	-10887.64%
TOTAL		100.00%		1,242,706	\$269,201,441	\$268,290,961	\$442,749	\$212,951,954	\$217,048,128	80.90%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP DENTAL**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	7.70%	3	66,705	\$17,881,325	\$18,263,360	\$0	\$13,573,138	\$13,725,110	75.15%
2	AMERICAN FIDELITY ASSURANCE COMPANY	0.00%	69	0	\$871	\$871	\$0	\$0	-\$47	-5.40%
3	AMERICAN GENERAL LIFE INSURANCE CO	0.11%	41	683	\$253,144	\$242,104	\$0	\$166,027	\$147,624	60.98%
4	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.05%	42	749	\$123,517	\$122,400	\$0	\$37,031	\$30,365	24.81%
5	AMERICAN NATIONAL LIFE INSURANCE COMPANY OI	0.00%	67	13	\$4,381	\$4,326	\$0	\$4,469	\$3,990	92.23%
6	AMERICAN UNDERWRITERS LIFE INSURANCE COMP	0.00%	62	12	\$8,626	\$8,626	\$0	\$99	-\$108	-1.25%
7	AMERITAS LIFE INSURANCE CORP	3.78%	11	16,099	\$8,793,132	\$8,521,997	\$0	\$5,448,106	\$5,413,802	63.53%
8	AXIS INSURANCE COMPANY	0.00%	72	7	-\$1,302	\$1,749	\$0	\$805	-\$70	-4.00%
9	BCS INSURANCE COMPANY	0.13%	37	1,208	\$301,207	\$301,977	\$0	\$41,853	\$34,222	11.33%
10	BEST LIFE AND HEALTH INSURANCE COMPANY	0.39%	23	2,176	\$912,756	\$898,529	\$0	\$542,762	\$596,737	66.41%
11	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	4.68%	9	38,434	\$10,868,745	\$10,868,745	\$0	\$8,120,316	\$8,148,599	74.97%
12	CENTRAL UNITED LIFE INSURANCE COMPANY	0.00%	71	11	\$218	\$206	\$0	\$0	\$0	0.00%
13	CIGNA HEALTH AND LIFE INSURANCE COMPANY	4.22%	10	35,321	\$9,794,171	\$10,074,040	\$0	\$7,564,833	\$7,826,353	77.69%
14	CITIZENS SECURITY LIFE INS CO	0.60%	19	3,689	\$1,401,582	\$1,409,328	\$0	\$446,005	\$447,692	31.77%
15	CMFG LIFE INSURANCE COMPANY	0.01%	60	37	\$14,241	\$14,236	\$0	\$9,239	\$9,223	64.79%
16	COMPANION LIFE INSURANCE COMPANY	0.29%	25	2,055	\$683,271	\$683,858	\$0	\$434,312	\$460,831	67.39%
17	COMPBENEFITS INSURANCE COMPANY	0.11%	39	733	\$262,326	\$262,326	\$0	\$253,693	\$247,587	94.38%
18	CONNECTICUT GENERAL LIFE INS CO	0.87%	16	5,917	\$2,020,638	\$1,948,412	\$0	\$1,614,717	\$568,847	29.20%
19	CONTINENTAL AMERICAN INSURANCE COMPANY	0.01%	55	66	\$19,878	\$20,074	\$0	\$960	\$940	4.68%
20	CONTINENTAL GENERAL INSURANCE COMPANY	0.01%	50	105	\$29,476	\$31,966	\$0	\$20,358	\$20,173	63.11%
21	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	0.23%	30	1,319	\$537,438	\$537,438	\$0	\$471,295	\$471,295	87.69%
22	DEARBORN NATIONAL LIFE INSURANCE COMPANY	0.25%	28	4,724	\$590,193	\$590,193	\$0	\$495,203	\$495,203	83.91%
23	EPIC LIFE INSURANCE COMPANY THE	0.05%	43	235	\$109,540	\$109,503	\$0	\$77,277	\$72,597	66.30%
24	FEDERATED MUTUAL INSURANCE COMPANY	0.20%	31	2,218	\$473,472	\$473,472	\$0	\$304,261	\$307,692	64.99%
25	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.02%	47	111	\$40,838	\$40,838	\$0	\$10,507	\$13,032	31.91%
26	FIRST CONTINENTAL LIFE & ACCIDENT INSURANCE C	0.45%	21	14,590	\$1,050,339	\$1,050,339	\$0	\$970,656	\$811,819	77.29%
27	FIRST HEALTH LIFE & HEALTH INSURANCE COMPAN	0.19%	32	855	\$451,545	\$451,414	\$0	\$268,962	\$268,411	59.46%
28	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.01%	61	43	\$14,216	\$13,999	\$0	\$3,773	\$3,739	26.71%
29	GERBER LIFE INSURANCE COMPANY	0.00%	66	7	\$5,222	\$5,539	\$0	\$3,507	\$3,598	64.96%
30	GOLDEN RULE INSURANCE COMPANY	0.12%	38	701	\$276,549	\$280,103	\$0	\$167,418	\$169,485	60.51%
31	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	18.33%	2	204,898	\$42,577,371	\$42,635,751	\$0	\$28,804,288	\$28,483,715	66.81%
32	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	6.35%	5	50,986	\$14,755,774	\$14,755,774	\$0	\$9,242,118	\$9,591,527	65.00%
33	HUMANA INSURANCE COMPANY	0.63%	18	6,967	\$1,453,887	\$1,453,887	\$0	\$570,522	\$719,201	49.47%
34	HUMANADENTAL INSURANCE COMPANY	5.44%	6	39,479	\$12,628,421	\$12,628,421	\$0	\$9,001,877	\$8,808,783	69.75%
35	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.00%	70	3	\$556	\$556	\$0	\$300	\$303	54.50%
36	JOHN ALDEN LIFE INSURANCE COMPANY	0.01%	49	142	\$31,600	\$31,662	\$0	\$19,511	\$18,414	58.16%
37	KANSAS CITY LIFE INSURANCE COMPANY	1.20%	13	8,838	\$2,798,588	\$2,808,667	\$0	\$1,908,641	\$2,007,001	71.46%
38	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	72	0	\$0	\$0	\$0	\$41,016	\$51,290	N/A
39	LINCOLN NATIONAL LIFE INSURANCE COMPANY	2.05%	12	8,595	\$4,770,050	\$4,742,574	\$0	\$3,521,251	\$4,205,392	88.67%
40	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.14%	36	609	\$316,032	\$319,924	\$0	\$164,164	\$169,475	52.97%
41	MEDICO INSURANCE COMPANY	0.14%	35	1,209	\$317,366	\$304,518	\$0	\$40,786	\$66,508	21.84%
42	METROPOLITAN LIFE INSURANCE COMPANY	18.46%	1	88,715	\$42,881,941	\$41,016,928	\$0	\$43,457,300	\$45,286,526	110.41%
43	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.01%	56	134	\$18,878	\$19,329	\$0	\$9,760	\$9,347	48.36%
44	MUTUAL OF OMAHA INSURANCE COMPANY	0.00%	72	4	\$0	\$0	\$0	\$0	\$0	N/A
45	NATIONAL CASUALTY COMPANY	0.01%	57	253	\$17,418	\$2,146	\$0	\$1,655	\$1,655	77.12%
46	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.04%	44	420	\$96,046	\$94,656	\$0	\$44,689	\$44,689	47.21%
47	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	68	29	\$3,586	\$3,951	\$0	\$5,821	\$5,821	147.33%
48	PAN-AMERICAN LIFE INSURANCE COMPANY	0.01%	59	0	\$14,501	\$14,425	\$0	\$5,006	\$5,487	38.04%
49	PHOENIX LIFE INSURANCE COMPANY	0.00%	72	0	\$0	\$0	\$0	\$2,180	\$196	N/A
50	PHYSICIANS MUTUAL INSURANCE COMPANY	0.46%	20	3,358	\$1,066,039	\$1,040,381	\$0	\$504,792	\$536,855	51.60%
51	PRINCIPAL LIFE INSURANCE COMPANY	4.86%	8	38,972	\$11,296,012	\$11,284,343	\$0	\$7,378,585	\$7,476,925	66.26%
52	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.03%	45	0	\$80,952	\$80,232	\$0	\$94,343	\$74,341	92.66%
53	RELIANCE STANDARD LIFE INSURANCE COMPANY	0.88%	15	4,420	\$2,054,284	\$2,052,324	\$0	\$1,466,329	\$1,553,324	75.69%
54	SECURIAN LIFE INSURANCE COMPANY	0.02%	48	95	\$35,073	\$34,724	\$0	\$23,017	\$23,217	66.86%
55	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.19%	33	1,085	\$439,524	\$441,983	\$0	\$363,182	\$360,764	81.62%
56	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.01%	53	47	\$24,798	\$24,798	\$0	\$16,530	\$17,635	71.11%
57	STANDARD INSURANCE COMPANY	0.86%	17	3,698	\$1,998,264	\$2,003,768	\$0	\$1,451,117	\$1,473,729	73.55%
58	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.01%	58	38	\$15,627	\$16,119	\$0	\$3,356	\$374	2.32%
59	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.01%	54	46	\$19,969	\$19,823	\$0	\$11,613	\$11,613	58.58%
60	STARMOUNT LIFE INSURANCE COMPANY	0.11%	40	357	\$254,506	\$261,486	\$0	\$11,675	\$12,083	4.62%
61	STONEBRIDGE LIFE INSURANCE COMPANY	0.34%	24	2,016	\$797,323	\$896,614	\$0	\$0	\$0	0.00%
62	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.00%	63	11	\$8,447	\$8,889	\$0	\$2,537	\$2,955	33.24%
63	SUN LIFE ASSURANCE COMPANY OF CANADA	0.24%	29	1,040	\$567,646	\$543,456	\$0	\$366,716	\$392,710	72.26%
64	SURENCY LIFE & HEALTH INSURANCE COMPANY	0.28%	26	3,248	\$659,432	\$659,432	\$0	\$552,271	\$564,389	85.59%
65	SYMETRA LIFE INSURANCE COMPANY	0.00%	64	2	\$7,471	\$7,420	\$0	\$3,292	\$3,306	44.56%
66	TIME INSURANCE COMPANY	0.03%	46	280	\$75,860	\$74,979	\$0	\$35,541	\$33,302	44.42%
67	TRANSAMERICA LIFE INSURANCE COMPANY	0.44%	22	3,875	\$1,031,183	\$1,033,130	\$0	\$613,600	\$629,386	60.92%
68	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	65	7	\$6,720	\$6,863	\$0	\$251,527	\$236,097	3440.14%
69	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.01%	51	72	\$28,299	\$29,721	\$0	\$19,056	\$18,921	63.66%
70	UNION SECURITY INSURANCE COMPANY	7.27%	4	83,977	\$16,895,373	\$17,018,994	\$0	\$10,217,875	\$10,218,362	60.04%
71	UNITED CONCORDIA LIFE AND HEALTH INSURANCE C	1.15%	14	6,474	\$2,663,381	\$2,663,381	\$0	\$2,038,691	\$1,933,711	72.60%
72	UNITED HEALTHCARE INSURANCE COMPANY	5.05%	7	38,704	\$11,737,967	\$11,623,703	\$0	\$8,757,631	\$9,129,084	78.54%
73	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.25%	27	1,383	\$591,535	\$595,623	\$0	\$390,047	\$373,542	62.71%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP DENTAL**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
74	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.15%	34	1,972	\$350,504	\$355,400	\$0	\$232,377	\$210,166	59.14%
75	UNITEDHEALTHCARE LIFE INSURANCE COMPANY	0.01%	52	2,006	\$26,104	\$28,660	\$0	\$18,321	\$19,838	69.22%
TOTAL		100.00%		807,287	\$232,335,863	\$230,871,383	\$0	\$172,716,488	\$175,080,700	75.83%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP LIMITED BENEFIT**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMPANY	0.00%	85	2	\$384	\$398	\$0	\$0	\$74	18.59%
2	ACE AMERICAN INSURANCE COMPANY	0.18%	40	2,312	\$267,953	\$281,964	\$0	\$25,510	\$19,135	6.79%
3	ADVANTICA INSURANCE COMPANY	0.80%	21	20,174	\$1,172,908	\$1,172,908	\$0	\$633,420	\$646,420	55.11%
4	AEGIS SECURITY INSURANCE COMPANY	0.04%	59	0	\$54,399	\$54,399	\$0	\$88,971	\$90,971	167.23%
5	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.00%	79	18	\$3,207	\$3,080	\$0	\$10,987	\$10,988	356.75%
6	ALLSTATE LIFE INSURANCE COMPANY	0.02%	65	134	\$30,265	\$30,272	\$0	\$15,675	\$15,675	51.78%
7	AMERICAN ALTERNATIVE INSURANCE CORPORATIOI	0.10%	51	56	\$144,734	\$144,734	\$0	\$105,111	\$171,690	118.62%
8	AMERICAN FIDELITY ASSURANCE COMPANY	0.33%	32	985	\$477,499	\$492,494	\$0	\$264,478	\$250,002	50.76%
9	AMERICAN FINANCIAL SECURITY LIFE INSURANCE C	0.14%	45	443	\$208,688	\$209,375	\$0	\$105,970	\$99,723	47.63%
10	AMERICAN GENERAL LIFE INSURANCE CO	0.05%	57	659	\$72,026	\$69,715	\$0	\$48,127	\$117,037	167.88%
11	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.39%	29	1,286	\$572,007	\$604,587	\$0	\$270,465	\$341,568	56.50%
12	AMERICAN HOME ASSURANCE COMPANY	0.00%	90	0	\$0	\$0	\$0	-\$120	-\$120	N/A
13	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.15%	44	60	\$214,067	\$213,696	\$0	\$70,966	\$76,781	35.93%
14	AMERICAN REPUBLIC INSURANCE COMPANY	0.03%	63	21	\$38,223	\$37,535	\$0	\$4,458	\$10,365	27.61%
15	AMERITAS LIFE INSURANCE CORP	0.74%	22	6,574	\$1,092,841	\$1,077,824	\$0	\$1,693,126	\$1,684,938	156.33%
16	AMEX ASSURANCE COMPANY	0.08%	53	1,083	\$113,953	\$115,657	\$0	\$4,200	\$7,481	6.47%
17	ASSURITY LIFE INSURANCE COMPANY	0.04%	58	250	\$56,434	\$58,831	\$0	\$6,220	\$9,158	15.57%
18	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	90	2	\$0	\$0	\$0	\$0	\$0	N/A
19	AXIS INSURANCE COMPANY	0.72%	23	950	\$1,064,454	\$1,092,751	\$0	\$628,300	\$750,799	68.71%
20	BCS INSURANCE COMPANY	1.15%	14	2,804	\$1,685,526	\$1,690,571	\$0	\$1,064,971	\$971,287	57.45%
21	BEST LIFE AND HEALTH INSURANCE COMPANY	0.00%	87	6	\$225	\$229	\$0	\$130	\$130	56.77%
22	CMFG LIFE INSURANCE COMPANY	0.03%	60	451	\$49,558	\$48,249	\$0	\$15,605	\$16,599	34.40%
23	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.32%	33	1,021	\$472,329	\$480,433	\$0	\$207,220	\$264,295	55.01%
24	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	80	6	\$2,095	\$2,114	\$0	\$0	-\$539	-25.50%
25	COMBINED INSURANCE CO OF AMERICA	6.41%	3	1,409,271	\$9,419,355	\$10,013,984	\$0	\$8,358,372	\$9,045,521	90.33%
26	COMPANION LIFE INSURANCE COMPANY	4.29%	5	4,871	\$6,301,894	\$6,307,306	\$0	\$9,886,911	\$10,490,608	166.32%
27	COMBENEFITS INSURANCE COMPANY	0.65%	26	13,937	\$947,234	\$947,234	\$0	\$525,648	\$513,979	54.26%
28	CONSECO LIFE INSURANCE CO	0.00%	90	0	\$0	\$0	\$0	\$0	-\$33	N/A
29	CONTINENTAL AMERICAN INSURANCE COMPANY	1.09%	15	5,676	\$1,601,587	\$1,617,770	\$0	\$693,329	\$675,414	41.75%
30	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	82	4	\$1,344	\$1,344	\$0	\$0	\$0	0.00%
31	FIDELITY SECURITY LIFE INSURANCE COMPANY	8.33%	2	145,529	\$12,234,590	\$12,556,851	\$0	\$8,541,767	\$8,446,363	67.26%
32	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.93%	17	2,350	\$1,364,522	\$1,343,712	\$0	\$848,310	\$840,444	62.55%
33	GOLDEN RULE INSURANCE COMPANY	0.15%	43	2,097	\$223,780	\$227,945	\$0	\$75,788	\$77,674	34.08%
34	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.13%	46	52	\$187,651	\$180,769	\$0	\$63,364	\$61,713	34.14%
35	HARTFORD LIFE AND ACCIDENT INSURANCE COMPA	0.10%	48	766	\$149,808	\$149,920	\$0	\$47,355	\$35,894	23.94%
36	HARTFORD LIFE INSURANCE COMPANY	0.01%	72	43	\$22,017	\$22,643	\$0	\$48,618	\$44,136	194.92%
37	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	2.84%	9	68,943	\$4,163,665	\$4,163,665	\$0	\$2,573,897	\$2,664,730	64.00%
38	HM LIFE INSURANCE COMPANY	0.67%	24	9,415	\$980,716	\$966,099	\$0	\$736,298	\$737,576	76.35%
39	HORACE MANN LIFE INSURANCE COMPANY	0.00%	88	0	\$98	\$98	\$0	\$0	-\$14	-14.29%
40	HUMANA INSURANCE COMPANY	0.07%	54	2,963	\$103,492	\$103,492	\$0	\$31,920	\$65,439	63.23%
41	HUMANADENTAL INSURANCE COMPANY	0.85%	18	18,557	\$1,250,987	\$1,250,987	\$0	\$711,566	\$718,779	57.46%
42	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.11%	47	1	\$157,188	\$157,189	\$0	\$26,094	\$52,189	33.20%
43	INSURANCE COMPANY OF THE STATE OF PENNSYLV	0.00%	90	0	\$0	\$0	\$0	\$76	-\$12,058	N/A
44	JEFFERSON INSURANCE COMPANY	0.48%	27	37,065	\$711,302	\$561,241	\$0	\$139,660	\$153,323	27.32%
45	JOHN ALDEN LIFE INSURANCE COMPANY	0.09%	52	23	\$136,127	\$139,565	\$0	\$6,903	\$24,778	17.75%
46	KANAWHA INSURANCE COMPANY	0.03%	61	210	\$49,019	\$49,019	\$0	\$50,043	\$41,141	83.93%
47	KANSAS CITY LIFE INSURANCE COMPANY	0.21%	38	2,710	\$308,699	\$309,811	\$0	\$832,793	\$875,710	282.66%
48	LINCOLN NATIONAL LIFE INSURANCE COMPANY	2.30%	10	540	\$3,382,698	\$3,316,748	\$0	\$2,951,123	\$3,524,495	106.26%
49	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.02%	69	123	\$26,356	\$26,326	\$0	\$7,052	\$6,413	24.36%
50	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.02%	66	71	\$29,739	\$29,127	\$0	\$10,647	\$11,446	39.30%
51	MAPFRE LIFE INSURANCE COMPANY	0.00%	83	9	\$1,259	\$1,271	\$0	\$0	\$0	0.00%
52	MARKEL INSURANCE COMPANY	0.02%	64	39	\$32,687	\$33,847	\$0	\$0	-\$49,442	-146.07%
53	METROPOLITAN LIFE INSURANCE COMPANY	0.38%	30	7,493	\$560,738	\$593,524	\$0	\$439,192	\$414,172	69.78%
54	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.02%	68	625	\$28,304	\$28,859	\$0	\$21,217	\$22,453	77.80%
55	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.01%	75	140	\$15,445	\$15,408	\$0	\$0	\$1,625	10.55%
56	MUTUAL OF OMAHA INSURANCE COMPANY	0.23%	37	1,322	\$344,153	\$348,580	\$0	\$116,509	\$113,486	32.56%
57	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.01%	73	27	\$22,000	\$21,686	\$0	\$698	\$694	3.20%
58	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	84	1	\$385	\$379	\$0	\$0	\$0	0.00%
59	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	4.04%	6	57,003	\$5,934,687	\$5,924,864	\$0	\$4,640,456	\$4,640,456	78.32%
60	NATIONAL UNION FIRE INSURANCE COMPANY OF PI	0.99%	16	139,756	\$1,449,089	\$1,504,540	\$0	\$1,376,630	\$428,446	28.48%
61	NATIONWIDE LIFE INSURANCE COMPANY	0.81%	19	598	\$1,185,487	\$953,545	\$0	\$642,077	\$623,577	65.40%
62	NEW YORK LIFE INSURANCE COMPANY	0.10%	49	350	\$148,231	\$146,275	\$20,292	\$79,860	\$58,334	39.88%
63	PAN-AMERICAN LIFE INSURANCE COMPANY	0.80%	20	34	\$1,174,558	\$1,168,399	\$0	\$741,557	\$812,864	69.57%
64	PAUL REVERE LIFE INSURANCE COMPANY	0.02%	67	42	\$29,025	\$29,305	\$0	\$5,450	\$11,191	38.19%
65	PHYSICIANS MUTUAL INSURANCE COMPANY	0.01%	77	49	\$8,023	\$8,416	\$0	\$3,102	\$3,491	41.48%
66	PRINCIPAL LIFE INSURANCE COMPANY	0.40%	28	8,224	\$581,950	\$584,161	\$0	\$239,823	\$243,019	41.60%
67	PROVIDENT LIFE AND CASUALTY INSURANCE COMP.	0.00%	89	2	\$39	\$39	\$0	\$0	\$0	0.00%
68	RELiance STANDARD LIFE INSURANCE COMPANY	1.55%	13	1,724	\$2,279,975	\$2,249,260	\$0	\$495,030	\$524,400	23.31%
69	RESERVE NATIONAL INSURANCE COMPANY	0.00%	90	81	\$0	\$0	\$0	\$0	\$3,547	N/A
70	SAFEHEALTH LIFE INSURANCE COMPANY	0.00%	86	6	\$339	\$339	\$0	\$0	\$0	0.00%
71	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.02%	70	430	\$25,667	\$25,811	\$0	\$21,209	\$21,068	81.62%
72	SENTRY INSURANCE A MUTUAL COMPANY	0.00%	90	0	\$0	\$0	\$0	\$0	-\$165	N/A
73	STANDARD INSURANCE COMPANY	0.33%	31	3,335	\$479,565	\$481,601	\$0	\$270,266	\$275,233	57.15%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP LIMITED BENEFIT**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
74	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.30%	34	985	\$446,517	\$472,216	\$0	\$198,218	\$154,114	32.64%
75	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.10%	50	295	\$145,503	\$138,603	\$0	\$95,168	\$100,382	72.42%
76	STONEBRIDGE LIFE INSURANCE COMPANY	0.18%	41	1,352	\$262,987	\$295,737	\$0	\$109,233	\$112,973	38.20%
77	SURENCY LIFE & HEALTH INSURANCE COMPANY	0.18%	42	4,098	\$259,234	\$259,234	\$0	\$198,487	\$208,820	80.55%
78	SYMETRA LIFE INSURANCE COMPANY	0.07%	55	818	\$96,640	\$95,982	\$0	\$476,944	\$478,987	499.04%
79	TIME INSURANCE COMPANY	0.67%	25	233	\$978,527	\$1,058,656	\$0	\$625,238	\$504,518	47.66%
80	TRANSAMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	78	59	\$6,948	\$6,992	\$0	\$14,507	\$17,465	249.79%
81	TRANSAMERICA LIFE INSURANCE COMPANY	3.78%	7	3,129	\$5,552,761	\$5,563,381	\$0	\$3,563,307	\$3,645,362	65.52%
82	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	2.11%	11	4,568	\$3,095,015	\$3,224,240	\$0	\$2,102,249	\$2,258,678	70.05%
83	UNIFIED LIFE INSURANCE COMPANY	0.28%	36	315	\$406,774	\$405,434	\$0	\$292,206	\$325,744	80.34%
84	UNIMERICA INSURANCE COMPANY	0.06%	56	632	\$93,193	\$89,415	\$0	\$57,162	\$54,708	61.18%
85	UNION FIDELITY LIFE INSURANCE COMPANY	0.02%	71	170	\$24,654	\$24,765	\$0	\$33,592	\$27,667	111.72%
86	UNION LABOR LIFE INSURANCE COMPANY	0.01%	74	65	\$18,670	\$19,304	\$0	\$4,258	\$4,028	20.87%
87	UNITED AMERICAN INSURANCE COMPANY	4.58%	4	3,220	\$6,721,197	\$6,669,831	\$0	\$5,089,651	\$5,295,006	79.39%
88	UNITED HEALTHCARE INSURANCE COMPANY	2.96%	8	71,224	\$4,344,041	\$4,338,078	\$0	\$2,455,597	\$2,424,272	55.88%
89	UNITED NATIONAL LIFE INSURANCE COMPANY OF AI	0.03%	62	55	\$40,698	\$39,900	\$0	\$5,121	\$5,341	13.39%
90	UNITED STATES FIRE INSURANCE COMPANY	0.28%	35	4,697	\$413,333	\$413,333	\$0	\$352,769	\$213,079	51.55%
91	UNITED STATES LIFE INSURANCE COMPANY NEW YC	-0.23%	90	419	-\$340,113	\$133,739	\$0	\$4,375	-\$6,747	-5.04%
92	UNITED TEACHER ASSOCIATES INSURANCE COMPAI	0.00%	81	1	\$1,526	\$1,653	\$0	\$3,812	\$3,831	231.76%
93	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.20%	39	6,213	\$289,540	\$338,762	\$0	\$52,100	\$66,077	19.51%
94	VISION BENEFITS OF AMERICA	1.70%	12	67,573	\$2,498,469	\$2,498,469	\$0	\$0	\$2,163,718	86.60%
95	VISION SERVICE PLAN INSURANCE COMPANY	37.89%	1	367,506	\$55,635,622	\$55,635,622	\$0	\$44,014,885	\$44,032,391	79.14%
96	WASHINGTON NATIONAL INSURANCE COMPANY	0.01%	76	135	\$10,734	\$11,134	\$0	\$5,651	\$5,396	48.46%
TOTAL		100.00%		2,523,566	\$146,851,719	\$148,179,250	\$20,292	\$111,278,930	\$114,894,376	77.54%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP SHORT TERM CREDIT DISABILITY**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN BANKERS INSURANCE COMPANY OF FLO	0.00%	27	1	\$104	\$104	\$0	\$0	-\$1	-0.96%
2	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	5.24%	6	12,559	\$715,859	\$905,893	\$0	\$262,892	\$208,599	23.03%
3	AMERICAN GENERAL LIFE INSURANCE CO	0.01%	26	45	\$2,025	\$5,493	\$0	\$28,588	\$3,966	72.20%
4	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	9.56%	5	4,913	\$1,306,880	\$1,520,340	\$0	\$449,525	\$263,079	17.30%
5	AMERICAN MODERN LIFE INSURANCE COMPANY	11.37%	4	3,614	\$1,554,804	\$1,172,102	\$0	\$325,892	\$335,599	28.63%
6	AMERICAN NATIONAL INSURANCE COMPANY	0.58%	15	698	\$79,779	\$84,770	\$0	\$37,681	\$17,965	21.19%
7	AMERICAN SECURITY INSURANCE COMPANY	0.16%	22	834	\$21,306	\$21,306	\$0	\$0	-\$124	-0.58%
8	AMERICAN UNDERWRITERS LIFE INSURANCE COMP	0.05%	25	34	\$6,857	\$5,505	\$0	\$4,122	\$1,825	33.15%
9	AMERICAN UNITED LIFE INSURANCE COMPANY	0.00%	29	2	-\$2	\$758	\$0	\$2,125	\$2,125	280.34%
10	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	20.32%	1	10,807	\$2,777,592	\$2,360,684	\$0	\$346,158	\$319,913	13.55%
11	CENTRAL STATES INDEMNITY COMPANY OF OMAHA	3.26%	10	10,748	\$446,276	\$446,276	\$0	\$41,965	\$14,747	3.30%
12	CENTURION LIFE INSURANCE COMPANY	0.23%	21	257	\$32,123	\$32,123	\$0	\$6,407	-\$18,430	-57.37%
13	CENTURY LIFE ASSURANCE COMPANY	0.00%	29	1	\$0	\$91	\$0	\$1,332	-\$2,970	-3263.74%
14	CMFG LIFE INSURANCE COMPANY	18.02%	2	18,564	\$2,464,172	\$2,671,730	\$0	\$1,179,690	\$904,280	33.85%
15	FINANCIAL AMERICAN LIFE INSURANCE COMPANY	-0.22%	29	708	-\$29,590	\$164,526	\$0	\$41,216	\$50,961	30.97%
16	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.24%	20	1,390	\$32,699	\$133,088	\$0	\$71,819	\$24,674	18.54%
17	HUMANA INSURANCE COMPANY	0.09%	24	11	\$11,967	\$11,967	\$0	\$13,496	\$14,461	120.84%
18	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & /	3.68%	8	4,737	\$503,060	\$701,648	\$0	\$243,521	\$210,105	29.94%
19	LIFE OF THE SOUTH INSURANCE COMPANY	1.59%	12	1,312	\$217,911	\$45,199	\$0	\$310	\$13,194	29.19%
20	MERIT LIFE INSURANCE CO	11.71%	3	6,248	\$1,601,372	\$1,054,933	\$0	\$357,243	\$451,387	42.79%
21	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	29	1	\$0	\$195	\$0	\$3,791	\$1,768	906.67%
22	MINNESOTA LIFE INSURANCE COMPANY	3.36%	9	5,022	\$459,894	\$458,953	\$0	\$115,574	\$60,669	13.22%
23	MOUNTAIN LIFE INSURANCE COMPANY	0.48%	16	280	\$66,289	\$47,872	\$0	\$12,061	\$11,582	24.19%
24	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.81%	14	417	\$110,162	\$110,682	\$0	\$88,532	\$128,070	115.71%
25	PEKIN LIFE INSURANCE COMPANY	2.73%	11	958	\$372,931	\$273,400	\$0	\$89,165	\$127,628	46.68%
26	PLATEAU INSURANCE COMPANY	1.44%	13	450	\$196,940	\$104,736	\$0	\$1,139	\$11,712	11.18%
27	RESOURCE LIFE INSURANCE COMPANY	0.00%	29	0	\$0	\$33	\$0	\$0	-\$4,353	-13190.91%
28	SECURIAN LIFE INSURANCE COMPANY	0.00%	29	0	\$0	\$0	\$0	\$0	-\$219	N/A
29	SOUTHERN PIONEER LIFE INSURANCE COMPANY	0.00%	29	8	-\$482	-\$282	\$0	\$0	-\$99	35.11%
30	STANDARD GUARANTY INSURANCE COMPANY	0.45%	17	2,429	\$62,082	\$62,082	\$0	\$291	-\$15,840	-25.51%
31	STONEBRIDGE LIFE INSURANCE COMPANY	0.00%	28	1	\$66	\$66	\$0	\$3,825	\$2,102	3184.85%
32	TRANSAMERICA CASUALTY INSURANCE COMPANY	0.27%	19	1,867	\$37,577	\$37,577	\$0	\$8,444	\$6,849	18.23%
33	TRANSAMERICA LIFE INSURANCE COMPANY	4.14%	7	3,163	\$565,443	\$737,055	\$0	\$365,210	\$201,763	27.37%
34	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.29%	18	184	\$40,019	\$42,827	\$0	\$21,437	-\$3,148	-7.35%
35	ZALE LIFE INSURANCE COMPANY	0.12%	23	743	\$16,484	\$16,484	\$0	\$7,960	\$7,697	46.69%
TOTAL		100.00%		93,006	\$13,672,599	\$13,230,216	\$0	\$4,131,411	\$3,351,536	25.33%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP LONG TERM CREDIT DISABILITY**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN BANKERS INSURANCE COMPANY OF FLO	2.36%	4	33	\$5,942	\$5,942	\$0	\$0	-\$436	-7.34%
2	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	22.22%	2	137	\$56,038	\$56,757	\$0	\$75,112	-\$12,691	-22.36%
3	AMERICAN REPUBLIC INSURANCE COMPANY	-0.93%	5	354	-\$2,344	\$17,508	\$0	\$26,787	\$10,928	62.42%
4	HUMANA INSURANCE COMPANY	9.39%	3	22	\$23,677	\$23,677	\$0	\$519	\$20	0.08%
5	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	66.97%	1	393	\$168,904	\$168,904	\$0	\$215,971	\$185,893	110.06%
TOTAL		100.00%		939	\$252,217	\$272,788	\$0	\$318,389	\$183,714	67.35%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP STOP LOSS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ACE AMERICAN INSURANCE COMPANY	1.19%	18	769	\$3,368,073	\$3,368,073	\$0	\$3,341,243	\$2,506,264	74.41%
2	AETNA LIFE INSURANCE COMPANY	1.83%	13	39,124	\$5,153,586	\$5,088,827	\$0	\$4,088,382	\$4,057,832	79.74%
3	ALL SAVERS INSURANCE COMPANY	0.13%	33	1,677	\$379,308	\$355,917	\$0	\$17,913	\$136,090	38.24%
4	AMALGAMATED LIFE INSURANCE COMPANY	0.07%	38	1	\$191,565	\$191,565	\$0	\$22,996	\$116,628	60.88%
5	AMERICAN FIDELITY ASSURANCE COMPANY	0.60%	25	2,062	\$1,701,582	\$1,670,569	\$0	\$1,724,073	\$2,562,361	153.38%
6	BCS INSURANCE COMPANY	0.08%	37	2,795	\$217,217	\$217,217	\$0	\$613,534	\$544,968	250.89%
7	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	3.03%	10	59,307	\$8,540,181	\$8,540,181	\$0	\$5,793,958	\$8,064,814	94.43%
8	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	14.83%	1	167,436	\$41,804,265	\$41,804,265	\$0	\$52,223,346	\$58,118,379	139.02%
9	CATERPILLAR INSURANCE COMPANY	0.00%	43	3,102	\$0	\$0	\$0	\$7,522,298	\$4,935,026	N/A
10	CIGNA HEALTH AND LIFE INSURANCE COMPANY	10.99%	3	115,142	\$30,994,454	\$31,101,002	\$0	\$18,300,699	\$18,933,357	60.88%
11	COMPANION LIFE INSURANCE COMPANY	5.43%	7	67,024	\$15,306,583	\$15,319,729	\$0	\$10,359,323	\$10,991,868	71.75%
12	CONNECTICUT GENERAL LIFE INS CO	0.19%	30	2,749	\$527,964	\$488,274	\$0	\$220,310	\$77,611	15.89%
13	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.65%	24	3,874	\$1,819,020	\$1,819,020	\$0	\$772,634	\$636,950	35.02%
14	GERBER LIFE INSURANCE COMPANY	3.09%	9	20,269	\$8,701,319	\$9,229,284	\$0	\$5,863,409	\$6,016,377	65.19%
15	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.02%	40	556	\$54,914	\$63,134	\$0	\$0	\$0	0.00%
16	HCC LIFE INSURANCE COMPANY	9.08%	4	100,854	\$25,595,311	\$25,595,311	\$0	\$18,460,379	\$21,843,775	85.34%
17	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	11.98%	2	116,520	\$33,771,510	\$33,771,510	\$0	\$21,311,554	\$21,497,853	63.66%
18	HM LIFE INSURANCE COMPANY	2.42%	12	19,239	\$6,814,483	\$6,844,669	\$0	\$5,680,075	\$5,689,936	83.13%
19	IMPERIUM INSURANCE COMPANY	0.00%	42	0	\$356	\$356	\$0	\$0	\$0	0.00%
20	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.00%	41	1	\$7,376	\$7,376	\$0	\$0	\$4,826	65.43%
21	INTEGON NATIONAL INSURANCE COMPANY	0.03%	39	42	\$88,306	\$88,306	\$0	\$106,450	\$137,696	155.93%
22	NATIONAL UNION FIRE INSURANCE COMPANY OF PIT	1.45%	15	11,709	\$4,089,814	\$4,089,814	\$0	\$2,693,648	\$2,184,274	53.41%
23	NATIONWIDE LIFE INSURANCE COMPANY	0.65%	23	1,641	\$1,841,606	\$1,841,606	\$0	\$721,608	\$640,309	34.77%
24	PAN-AMERICAN LIFE INSURANCE COMPANY	1.08%	20	2,365	\$3,039,636	\$3,023,697	\$0	\$2,025,715	\$2,220,503	73.44%
25	QBE INSURANCE CORPORATION	1.04%	21	0	\$2,941,716	\$2,941,716	\$0	\$4,695,234	\$3,554,081	120.82%
26	RELIANCE STANDARD LIFE INSURANCE COMPANY	0.37%	28	807	\$1,048,034	\$1,064,622	\$0	\$675,230	\$715,291	67.19%
27	RELIASTAR LIFE INSURANCE COMPANY	3.39%	8	45,702	\$9,544,506	\$9,727,205	\$0	\$7,028,531	\$7,626,695	78.41%
28	RELIASTAR LIFE INSURANCE COMPANY OF NEW YOF	0.12%	34	3,500	\$340,853	\$344,627	\$0	\$0	\$0	0.00%
29	SIRIUS AMERICA INSURANCE COMPANY	0.91%	22	5,595	\$2,555,617	\$2,555,617	\$0	\$1,607,091	\$1,607,091	62.88%
30	STANDARD SECURITY LIFE INSURANCE COMPANY O	1.45%	16	5,613	\$4,082,314	\$4,340,835	\$0	\$2,469,947	\$2,469,947	56.90%
31	SUN LIFE ASSURANCE COMPANY OF CANADA	9.08%	5	134,764	\$25,591,123	\$24,500,546	\$0	\$14,608,115	\$15,643,586	63.85%
32	SYMETRA LIFE INSURANCE COMPANY	1.62%	14	11,703	\$4,553,340	\$4,522,279	\$0	\$3,851,339	\$3,867,829	85.53%
33	TIME INSURANCE COMPANY	0.17%	31	1,423	\$491,287	\$554,327	\$0	\$36,827	\$394,491	71.17%
34	TRANSAMERICA LIFE INSURANCE COMPANY	0.10%	35	1	\$269,028	\$269,028	\$0	\$0	\$0	0.00%
35	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.08%	36	817	\$222,791	\$222,791	\$0	-\$21,555	-\$24,388	-10.95%
36	TRUSTMARK LIFE INSURANCE COMPANY	0.23%	29	375	\$644,076	\$657,953	\$0	\$267,564	\$251,151	38.17%
37	UNIMERICA INSURANCE COMPANY	2.86%	11	21,430	\$8,066,227	\$7,724,003	\$0	\$8,062,252	\$8,062,252	104.38%
38	UNION LABOR LIFE INSURANCE COMPANY	0.49%	27	2,259	\$1,377,364	\$1,393,383	\$14,081	\$5,345	\$8,519	0.61%
39	UNITED HEALTHCARE INSURANCE COMPANY	6.21%	6	62,432	\$17,500,368	\$17,500,368	\$0	\$13,922,957	\$13,922,957	79.56%
40	UNITED STATES FIRE INSURANCE COMPANY	0.51%	26	14,801	\$1,449,192	\$1,449,192	\$0	\$894,196	\$747,081	51.55%
41	WESCO INSURANCE COMPANY	0.16%	32	1,591	\$439,951	\$439,951	\$0	\$145,962	\$113,165	25.72%
42	WESTPORT INSURANCE CORPORATION	1.28%	17	5,773	\$3,595,408	\$3,595,408	\$0	\$4,104,178	\$2,783,869	77.43%
43	ZURICH AMERICAN INSURANCE COMPANY	1.14%	19	4,304	\$3,203,405	\$3,202,559	\$0	\$1,526,927	\$1,510,871	47.18%
TOTAL		100.00%		1,061,148	\$281,925,029	\$281,526,112	\$14,081	\$225,743,687	\$235,172,185	83.53%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP MEDICARE PART D**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ANTHEM INSURANCE COMPANIES INC	13.88%	2	20,994	\$24,131,345	\$24,384,717	\$0	\$19,969,044	\$19,957,259	81.84%
2	CIGNA HEALTH AND LIFE INSURANCE COMPANY	12.35%	3	17,504	\$21,479,386	\$21,966,900	\$0	\$19,731,254	\$20,501,930	93.33%
3	EXPRESS SCRIPTS INSURANCE COMPANY	1.69%	4	6,405	\$2,945,379	\$2,945,379	\$0	\$2,376,193	\$2,384,449	80.96%
4	HEALTHMARKETS INSURANCE COMPANY	1.09%	5	86	\$1,889,409	\$1,832,176	\$0	\$1,280,722	\$1,388,227	75.77%
5	HUMANA INSURANCE COMPANY	0.14%	10	128	\$238,995	\$238,995	\$0	\$231,494	\$238,360	99.73%
6	SILVERSCRIPT INSURANCE COMPANY	0.39%	6	467	\$677,658	\$677,658	\$0	\$518,430	\$502,981	74.22%
7	STERLING LIFE INSURANCE COMPANY	0.08%	11	432	\$143,991	\$143,991	\$0	\$139,502	\$111,082	77.15%
8	STONEBRIDGE LIFE INSURANCE COMPANY	0.14%	9	279	\$239,519	\$239,519	\$0	\$197,301	\$197,301	82.37%
9	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.23%	7	318	\$406,405	\$425,909	\$0	\$368,858	\$366,255	85.99%
10	UNITED AMERICAN INSURANCE COMPANY	0.18%	8	528	\$311,940	\$341,068	\$0	\$84,506	\$77,275	22.66%
11	UNITED HEALTHCARE INSURANCE COMPANY	69.83%	1	112,239	\$121,437,499	\$122,651,908	\$0	\$98,150,956	\$98,970,020	80.69%
TOTAL		100.00%		159,380	\$173,901,526	\$175,848,220	\$0	\$143,048,260	\$144,695,139	82.28%

2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ANTHEM INSURANCE COMPANIES INC	0.74%	6	161	\$1,475,846	\$1,479,703	\$0	\$1,276,796	\$1,324,720	89.53%
2	CARE IMPROVEMENT PLUS SOUTH CENTRAL INSUR/	166.95%	1	28,116	\$334,538,481	\$335,647,329	\$0	\$293,534,546	\$293,042,918	87.31%
3	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	2.99%	5	689	\$5,999,611	\$5,999,611	\$0	\$5,198,610	\$5,354,689	89.25%
4	HUMANA INSURANCE COMPANY	5.34%	3	896	\$10,697,736	\$10,697,736	\$0	\$8,614,518	\$8,413,688	78.65%
5	MEDCO CONTAINMENT LIFE INSURANCE COMPANY	3.53%	4	5,911	\$7,066,881	\$7,066,881	\$0	\$4,110,591	\$4,046,765	57.26%
6	SIERRA HEALTH AND LIFE INSURANCE COMPANY INC	-0.01%	7	0	-\$11,665	\$0	\$0	\$0	\$0	N/A
7	UNITED HEALTHCARE INSURANCE COMPANY	100.00%	2	19,970	\$200,380,030	\$204,720,192	\$0	\$176,158,075	\$174,134,133	85.06%
TOTAL		279.54%		55,743	\$560,146,920	\$565,611,452	\$0	\$488,893,136	\$486,316,913	85.98%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMPANY	0.00%	216	11	\$7,682	\$7,982	\$0	\$5,581	\$4,339	54.36%
2	4 EVER LIFE INSURANCE COMPANY	0.10%	61	1,366	\$5,894,531	\$6,622,026	\$0	\$2,311,725	\$5,254,968	79.36%
3	AAA LIFE INSURANCE COMPANY	0.02%	112	5,958	\$1,027,381	\$1,034,436	\$0	\$94,335	\$372,693	36.03%
4	ACE AMERICAN INSURANCE COMPANY	0.17%	41	31,610	\$9,755,748	\$9,577,114	\$0	\$3,387,418	\$2,540,970	26.53%
5	ACE PROPERTY AND CASUALTY INSURANCE COMPA	0.01%	120	0	\$832,870	\$1,112,923	\$0	\$1,294,658	\$835,805	75.10%
6	ADVANTICA INSURANCE COMPANY	0.02%	109	20,174	\$1,172,908	\$1,172,908	\$0	\$633,420	\$646,420	55.11%
7	AEGIS SECURITY INSURANCE COMPANY	0.00%	181	0	\$54,399	\$54,399	\$0	\$88,971	\$90,971	167.23%
8	AETNA HEALTH INSURANCE COMPANY	0.01%	145	281	\$347,385	\$347,385	\$0	\$570,179	\$586,762	168.91%
9	AETNA LIFE INSURANCE COMPANY	2.56%	6	163,815	\$151,235,919	\$150,281,517	\$0	\$127,981,825	\$130,232,486	86.66%
10	ALL SAVERS INSURANCE COMPANY	0.01%	143	1,677	\$379,308	\$355,917	\$0	\$17,913	\$136,090	38.24%
11	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.00%	221	23	\$4,268	\$4,100	\$0	\$10,987	\$10,988	268.00%
12	ALLSTATE LIFE INSURANCE COMPANY	0.01%	130	4,094	\$554,084	\$554,563	\$0	\$754,124	\$863,609	155.73%
13	AMALGAMATED LIFE INSURANCE COMPANY	0.00%	159	1	\$191,565	\$191,565	\$0	\$22,996	\$116,628	60.88%
14	AMERICAN ALTERNATIVE INSURANCE CORPORATIO	0.02%	103	145	\$1,441,943	\$1,441,943	\$0	\$810,738	\$1,548,015	107.36%
15	AMERICAN BANKERS INSURANCE COMPANY OF FLO	0.00%	218	34	\$6,046	\$6,046	\$0	\$0	-\$437	-7.23%
16	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.01%	122	12,573	\$768,288	\$959,837	\$0	\$270,912	\$213,606	22.25%
17	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	0.00%	209	9	\$13,908	\$13,708	\$0	\$1,067	\$913	6.66%
18	AMERICAN FAMILY MUTUAL INSURANCE COMPANY	0.00%	238	0	-\$44,988	-\$44,988	\$0	\$127,771	-\$29,976	66.63%
19	AMERICAN FIDELITY ASSURANCE COMPANY	0.12%	55	13,440	\$7,050,749	\$7,078,584	\$0	\$3,816,698	\$4,986,598	70.45%
20	AMERICAN FINANCIAL SECURITY LIFE INSURANCE C	0.00%	157	443	\$208,688	\$209,375	\$0	\$105,970	\$99,723	47.63%
21	AMERICAN GENERAL LIFE INSURANCE CO	0.05%	76	18,459	\$3,036,201	\$3,004,045	\$0	\$565,657	\$619,986	20.64%
22	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.02%	105	5,105	\$1,368,629	\$1,582,855	\$0	\$524,637	\$250,363	15.82%
23	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.27%	30	125,848	\$15,825,781	\$15,763,930	\$0	\$6,748,076	\$6,806,585	43.18%
24	AMERICAN HOME ASSURANCE COMPANY	0.00%	238	0	\$0	\$0	\$0	-\$120	N/A	N/A
25	AMERICAN INCOME LIFE INSURANCE CO	0.00%	150	174,877	\$269,824	\$268,838	\$0	\$227,115	\$210,990	78.48%
26	AMERICAN MODERN LIFE INSURANCE COMPANY	0.03%	99	3,614	\$1,554,804	\$1,172,102	\$0	\$325,892	\$335,599	28.63%
27	AMERICAN NATIONAL INSURANCE COMPANY	0.04%	85	3,004	\$2,477,598	\$948,583	\$0	\$6,236,684	\$6,001,819	632.71%
28	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF	0.03%	91	596	\$2,017,404	\$2,042,998	\$0	\$1,493,790	\$1,358,549	66.50%
29	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.00%	217	2	\$6,624	\$6,607	\$0	\$0	\$0	0.00%
30	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.00%	156	60	\$214,067	\$213,696	\$0	\$70,966	\$76,781	35.93%
31	AMERICAN REPUBLIC INSURANCE COMPANY	0.15%	47	3,474	\$8,774,307	\$8,631,496	\$0	\$6,798,172	\$6,379,055	73.90%
32	AMERICAN SECURITY INSURANCE COMPANY	0.00%	204	834	\$21,306	\$21,306	\$0	\$0	-\$124	-0.58%
33	AMERICAN SENTINEL INSURANCE COMPANY	0.00%	210	906	\$13,032	\$12,905	\$0	\$0	-\$95,047	-736.51%
34	AMERICAN UNDERWRITERS LIFE INSURANCE COMPA	0.01%	128	98,873	\$611,144	\$609,792	\$0	\$195,199	\$152,392	24.99%
35	AMERICAN UNITED LIFE INSURANCE COMPANY	0.01%	121	9,957	\$778,568	\$780,585	\$0	\$928,605	\$1,031,558	132.15%
36	AMERITAS LIFE INSURANCE CORP	0.17%	40	22,673	\$9,885,973	\$9,599,821	\$0	\$7,141,232	\$7,100,304	73.96%
37	AMEX ASSURANCE COMPANY	0.01%	129	481,670	\$577,467	\$582,696	\$0	\$107,324	\$41,790	7.17%
38	ANTHEM INSURANCE COMPANIES INC	0.43%	22	21,155	\$25,607,191	\$25,864,420	\$0	\$21,245,840	\$21,281,979	82.28%
39	ANTHEM LIFE INSURANCE COMPANY	0.03%	96	71,762	\$1,710,889	\$1,708,998	\$0	\$666,894	\$686,852	40.19%
40	ARCH INSURANCE COMPANY	0.00%	155	3,239	\$217,472	\$346,830	\$0	\$150,274	\$121,137	34.93%
41	ASSURITY LIFE INSURANCE COMPANY	0.00%	166	666	\$151,931	\$162,612	\$0	\$52,080	\$72,687	44.70%
42	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.01%	141	2,371	\$419,720	\$402,864	\$0	\$272,134	\$149,266	37.05%
43	ATLANTIC SPECIALTY INSURANCE COMPANY	0.02%	116	4,412	\$972,067	\$997,916	\$0	\$348,516	\$382,949	38.37%
44	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	184	573	\$43,415	\$43,862	\$0	\$231,250	\$268,038	611.09%
45	AXA EQUITABLE LIFE INSURANCE COMPANY	0.00%	238	0	\$0	\$0	\$0	\$124	\$124	N/A
46	AXIS INSURANCE COMPANY	0.03%	101	34,072	\$1,522,761	\$1,315,376	\$0	\$703,242	\$840,106	63.87%
47	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	225	8	\$2,305	\$2,305	\$0	\$20,000	\$20,000	867.68%
48	BANKERS LIFE AND CASUALTY COMPANY	0.05%	77	1,414	\$3,020,747	\$3,125,181	\$0	\$2,791,102	\$2,772,071	88.70%
49	BGS INSURANCE COMPANY	0.05%	80	7,942	\$2,821,972	\$2,797,292	\$0	\$2,101,668	\$1,963,136	70.18%
50	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.15%	48	62,755	\$8,647,941	\$8,780,233	\$0	\$5,878,793	\$8,100,511	92.26%
51	BEST LIFE AND HEALTH INSURANCE COMPANY	0.02%	118	2,188	\$914,983	\$900,760	\$0	\$546,023	\$597,187	66.30%
52	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	11.68%	3	336,990	\$690,418,328	\$690,418,328	\$0	\$615,328,277	\$621,123,121	89.96%
53	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.01%	127	2,556	\$622,886	\$658,611	\$0	\$184,156	\$186,704	28.35%
54	CAPITOL INDEMNITY CORPORATION	0.00%	224	49	\$2,419	\$2,671	\$0	\$7,212	\$6,685	250.28%
55	CARE IMPROVEMENT PLUS SOUTH CENTRAL INSUR/	5.66%	5	28,116	\$334,538,481	\$335,647,329	\$0	\$293,534,546	\$293,042,918	87.31%
56	CATERPILLAR INSURANCE COMPANY	0.00%	238	3,102	\$0	\$0	\$0	\$7,522,298	\$4,935,026	N/A
57	CATLIN INSURANCE COMPANY INC	0.01%	124	1,717	\$679,705	\$679,915	\$0	\$281,163	\$336,759	49.53%
58	CELTIC INSURANCE COMPANY	0.00%	211	5	\$11,316	\$38	\$0	\$0	\$0	0.00%
59	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.05%	78	10,885	\$2,948,372	\$2,533,654	\$0	\$484,644	\$456,194	18.01%
60	CENTRAL STATES INDEMNITY COMPANY OF OMAHA	0.01%	136	10,753	\$446,981	\$446,994	\$0	\$41,965	\$14,747	3.30%
61	CENTRAL UNITED LIFE INSURANCE COMPANY	0.00%	190	63	\$38,924	\$36,780	\$0	\$42,030	\$44,906	122.09%
62	CENTURION LIFE INSURANCE COMPANY	0.00%	195	257	\$32,123	\$32,123	\$0	\$6,407	-\$18,430	-57.37%
63	CENTURY LIFE ASSURANCE COMPANY	0.00%	238	1	\$0	\$91	\$0	\$1,332	-\$2,970	-3263.74%
64	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.00%	179	22	\$57,471	\$57,860	\$0	\$24,313	\$22,079	38.16%
65	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.00%	219	1	\$5,603	\$5,927	\$0	\$3,315	\$3,053	51.51%
66	CIGNA HEALTH AND LIFE INSURANCE COMPANY	1.63%	8	185,304	\$96,500,172	\$95,871,437	\$0	\$71,736,024	\$73,790,236	76.97%
67	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	163	2	\$163,241	\$163,241	\$0	\$1,409,701	\$885,301	542.33%
68	CITIZENS SECURITY LIFE INS CO	0.02%	104	3,689	\$1,401,582	\$1,409,328	\$0	\$446,005	\$447,692	31.77%
69	CMFG LIFE INSURANCE COMPANY	0.07%	69	159,116	\$3,865,058	\$4,075,848	\$0	\$2,122,981	\$1,804,837	44.28%
70	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.02%	115	2,910	\$973,805	\$1,018,709	\$0	\$414,790	\$494,200	48.51%
71	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	223	8	\$3,006	\$3,046	\$0	\$0	-\$678	-22.26%
72	COLUMBIAN LIFE INSURANCE COMPANY	0.00%	238	0	\$0	\$143,803	\$0	\$0	-\$8,212	-5.71%
73	COMBINED INSURANCE CO OF AMERICA	0.16%	42	1,411,754	\$9,722,736	\$10,321,382	\$0	\$8,659,792	\$9,247,179	89.59%
74	COMMERCIAL TRAVELERS MUTUAL INSURANCE COM	0.00%	174	6,436	\$80,015	\$83,471	\$0	\$20,509	\$20,509	24.57%
75	COMPANION LIFE INSURANCE COMPANY	0.38%	25	76,341	\$22,519,954	\$22,539,295	\$0	\$20,920,510	\$22,197,925	98.49%
76	COMPBENEFITS INSURANCE COMPANY	0.02%	108	14,670	\$1,209,560	\$1,209,560	\$0	\$779,341	\$761,566	62.96%
77	CONNECTICUT GENERAL LIFE INS CO	0.30%	27	12,854	\$17,500,204	\$17,657,666	\$0	\$16,473,189	\$6,526,139	36.96%
78	CONSECO LIFE INSURANCE CO	0.00%	238	0	\$0	\$0	\$0	\$0	-\$33	N/A

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
79	CONTINENTAL AMERICAN INSURANCE COMPANY	0.16%	46	44,323	\$9,228,956	\$9,322,232	\$0	\$3,869,888	\$3,769,914	40.44%
80	CONTINENTAL CASUALTY COMPANY	0.04%	90	3,384	\$2,237,972	\$322,364	\$0	\$1,704,665	\$943,360	-292.64%
81	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	197	109	\$30,820	\$33,310	\$0	\$20,358	\$20,173	60.56%
82	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.02%	114	314	\$984,410	\$994,944	\$0	\$634,745	\$607,051	61.01%
83	COUNTRY LIFE INSURANCE COMPANY	0.00%	189	146	\$39,602	\$40,933	\$0	\$65,200	\$161,924	395.58%
84	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	9.14%	4	123,839	\$540,361,478	\$540,361,478	\$0	\$428,329,655	\$429,561,850	79.50%
85	COX HEALTH SYSTEMS INSURANCE COMPANY	1.60%	9	22,486	\$94,706,738	\$94,706,738	\$0	\$81,034,826	\$78,518,517	82.91%
86	DEARBORN NATIONAL LIFE INSURANCE COMPANY	0.03%	95	13,536	\$1,772,527	\$1,772,527	\$0	\$1,233,799	\$1,233,799	69.61%
87	EMPLOYERS INSURANCE COMPANY OF WAUSAU	0.00%	238	0	\$0	\$0	\$0	\$15,600	\$8,464	N/A
88	EPIC LIFE INSURANCE COMPANY THE	0.00%	170	277	\$129,626	\$129,589	\$0	\$102,776	\$96,551	74.51%
89	EXPRESS SCRIPTS INSURANCE COMPANY	0.05%	79	6,405	\$2,945,379	\$2,945,379	\$0	\$2,376,193	\$2,384,449	80.96%
90	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AI	0.00%	187	120	\$41,287	\$40,855	\$0	\$1,005	\$1,063	2.60%
91	FARM BUREAU LIFE INSURANCE COMPANY OF MISSO	0.00%	151	118,914	\$257,567	\$257,567	\$0	\$237,825	\$362,704	140.82%
92	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.00%	238	4	\$0	\$0	\$0	\$0	\$0	N/A
93	FEDERAL INSURANCE COMPANY	0.07%	67	204,024	\$4,119,052	\$4,733,853	\$0	\$4,703,749	\$4,250,841	89.80%
94	FEDERATED MUTUAL INSURANCE COMPANY	0.57%	17	12,117	\$33,626,872	\$33,626,872	\$0	\$27,279,837	\$27,433,528	81.58%
95	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.00%	213	500	\$9,611	\$9,808	\$0	\$0	\$100	1.02%
96	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.25%	32	153,340	\$14,830,607	\$15,021,118	\$0	\$9,626,913	\$9,552,758	63.60%
97	FINANCIAL AMERICAN LIFE INSURANCE COMPANY	0.00%	238	708	\$29,590	\$164,526	\$0	\$41,216	\$50,961	30.97%
98	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COME	0.00%	238	0	\$0	\$0	\$0	\$74,223	\$74,223	N/A
99	FIRST CONTINENTAL LIFE & ACCIDENT INSURANCE C	0.02%	111	14,590	\$1,050,339	\$1,050,339	\$0	\$970,656	\$811,819	77.29%
100	FIRST HEALTH LIFE & HEALTH INSURANCE COMPAN	0.01%	135	855	\$451,545	\$451,414	\$0	\$268,962	\$268,411	59.46%
101	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.04%	88	4,083	\$2,312,730	\$2,277,457	\$0	\$1,180,947	\$1,169,997	51.37%
102	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.00%	229	1	\$831	\$807	\$0	\$0	\$0	0.00%
103	GENWORTH LIFE INSURANCE COMPANY	0.06%	74	3,042	\$3,345,690	\$3,313,346	\$0	\$964,628	\$1,530,773	46.20%
104	GERBER LIFE INSURANCE COMPANY	0.16%	45	25,104	\$9,272,629	\$9,835,259	\$0	\$5,960,610	\$6,116,113	62.19%
105	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	186	16	\$42,939	\$38,712	\$0	\$22,316	\$21,152	54.64%
106	GOLDEN RULE INSURANCE COMPANY	1.72%	7	48,627	\$101,520,817	\$102,289,491	\$0	\$82,633,669	\$80,060,136	78.27%
107	GOVERNMENT EMPLOYEES INSURANCE CO	0.00%	235	1	\$122	\$122	\$0	\$0	\$2	1.64%
108	GREAT AMERICAN INSURANCE COMPANY	0.16%	44	7,893	\$9,275,314	\$9,128,805	\$0	\$4,714,935	\$4,691,232	51.39%
109	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	227	1	\$1,320	\$1,320	\$0	\$0	\$60	4.55%
110	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	212	12	\$10,321	\$10,289	\$0	\$0	\$0	0.00%
111	GREAT WEST LIFE ASSURANCE COMPANY	0.00%	165	19	\$156,671	\$156,671	\$0	\$0	\$0	0.00%
112	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN	0.02%	113	580	\$1,014,537	\$798,511	\$0	\$768,026	\$781,076	97.82%
113	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.01%	138	2,391	\$440,448	\$300,441	\$0	\$183,356	\$123,482	41.10%
114	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	1.04%	12	396,902	\$61,480,746	\$61,650,919	\$0	\$38,049,111	\$40,016,396	64.91%
115	HARTFORD LIFE AND ACCIDENT INSURANCE COMPA	0.72%	15	311,610	\$42,468,125	\$42,488,143	\$0	\$32,326,603	\$29,005,337	68.27%
116	HARTFORD LIFE INSURANCE COMPANY	0.03%	97	24,478	\$1,612,844	\$1,646,140	\$0	\$963,519	\$844,779	51.32%
117	HCC LIFE INSURANCE COMPANY	0.43%	23	100,854	\$25,595,311	\$25,595,311	\$0	\$18,460,379	\$21,842,564	85.34%
118	HEALTHMARKETS INSURANCE COMPANY	0.03%	94	86	\$1,889,409	\$1,832,176	\$0	\$1,280,722	\$1,388,227	75.77%
119	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	23.82%	1	519,930	\$1,408,355,206	\$1,423,339,599	\$0	\$1,129,626,799	\$1,114,275,972	78.29%
120	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	194	34	\$32,555	\$12,560	\$0	\$384	\$1,171	9.32%
121	HM LIFE INSURANCE COMPANY	0.13%	51	28,955	\$7,889,059	\$7,876,719	\$0	\$6,418,988	\$6,430,132	81.63%
122	HORACE MANN LIFE INSURANCE COMPANY	0.00%	208	101	\$14,027	\$14,325	\$0	\$0	\$227	1.58%
123	HUMANA INSURANCE COMPANY	1.53%	10	33,220	\$90,509,953	\$91,358,777	\$0	\$71,928,644	\$72,488,302	79.34%
124	HUMANADENTAL INSURANCE COMPANY	0.23%	33	58,036	\$13,879,408	\$13,879,408	\$0	\$9,713,443	\$9,527,562	68.65%
125	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	238	12	\$0	\$0	\$0	\$0	\$0	N/A
126	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.00%	185	90	\$43,351	\$43,389	\$0	\$22,187	\$30,532	70.37%
127	IMPERIUM INSURANCE COMPANY	0.00%	231	0	\$356	\$356	\$0	\$0	\$0	0.00%
128	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.00%	162	12	\$164,255	\$164,256	\$0	\$26,825	\$58,813	35.81%
129	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & A	0.01%	132	4,737	\$503,060	\$701,648	\$0	\$243,521	\$210,105	29.94%
130	INSURANCE COMPANY OF NORTH AMERICA	0.00%	238	0	\$0	\$0	\$0	\$33,784	\$27,805	N/A
131	INSURANCE COMPANY OF THE STATE OF PENNSYLV	0.00%	238	0	\$0	\$0	\$0	\$76	-\$12,058	N/A
132	INTEGON NATIONAL INSURANCE COMPANY	0.00%	173	42	\$88,306	\$88,306	\$0	\$106,450	\$137,696	155.93%
133	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	205	2	\$18,173	\$18,240	\$0	\$0	\$0	0.00%
134	JEFFERSON INSURANCE COMPANY	0.01%	123	37,065	\$711,302	\$561,241	\$0	\$139,660	\$153,323	27.32%
135	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	238	0	\$0	\$0	\$0	\$1,795	\$1,795	N/A
136	JOHN ALDEN LIFE INSURANCE COMPANY	0.09%	63	1,479	\$5,534,750	\$6,080,106	\$0	\$4,320,198	\$4,149,957	68.25%
137	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPA	0.00%	202	17	\$22,549	\$22,549	\$0	\$0	\$0	0.00%
138	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.13%	53	9,185	\$7,471,759	\$7,471,759	\$0	\$3,977,448	\$3,876,452	51.88%
139	KANAWHA INSURANCE COMPANY	0.02%	106	10,150	\$1,349,762	\$1,349,762	\$0	\$725,725	\$596,626	44.20%
140	KANSAS CITY LIFE INSURANCE COMPANY	0.07%	68	15,200	\$3,951,366	\$3,965,596	\$0	\$3,378,928	\$3,553,058	89.60%
141	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	238	0	\$0	\$0	\$0	\$151,084	\$149,583	N/A
142	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.17%	39	59,764	\$9,929,047	\$9,965,036	\$0	\$5,326,104	\$6,860,579	68.85%
143	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.00%	236	1	\$54	\$54	\$0	\$0	\$0	0.00%
144	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.54%	18	270,740	\$31,773,892	\$31,773,892	\$0	\$19,267,380	\$26,841,323	84.48%
145	LIFE OF THE SOUTH INSURANCE COMPANY	0.00%	154	1,312	\$217,911	\$45,199	\$0	\$310	\$13,194	29.19%
146	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	164	1,009	\$160,505	\$160,903	\$0	\$42,516	\$53,166	33.04%
147	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.47%	20	202,242	\$28,064,910	\$28,084,088	\$0	\$18,899,978	\$22,572,042	80.37%
148	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	171	588	\$128,213	\$137,375	\$0	\$37,154	\$45,146	32.86%
149	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.03%	102	3,612	\$1,497,119	\$1,402,182	\$0	\$1,431,552	\$1,191,189	84.85%
150	MANHATTAN LIFE INSURANCE COMPANY	0.00%	234	1	\$264	\$258	\$0	\$155	\$190	73.64%
151	MAPFRE LIFE INSURANCE COMPANY	0.00%	226	17	\$2,181	\$2,201	\$0	\$0	\$0	0.00%
152	MARKEL INSURANCE COMPANY	0.00%	193	39	\$32,687	\$33,847	\$0	\$0	-\$49,442	-146.07%
153	MEDAMERICA INSURANCE COMPANY	0.00%	199	39	\$27,158	\$37,232	\$0	\$23,787	\$22,850	61.37%
154	MEDCO CONTAINMENT LIFE INSURANCE COMPANY	0.12%	54	5,911	\$7,066,881	\$7,066,881	\$0	\$4,110,591	\$4,046,765	57.26%
155	MEDICO INSURANCE COMPANY	0.06%	71	2,288	\$3,743,451	\$3,769,258	\$0	\$2,991,925	\$2,925,593	77.62%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
156	MERIT LIFE INSURANCE CO	0.03%	98	6,248	\$1,601,372	\$1,054,933	\$0	\$357,243	\$451,387	42.79%
157	METLIFE INSURANCE COMPANY USA	0.00%	215	17	\$7,843	\$7,935	\$0	\$54,510	\$29,456	371.22%
158	METROPOLITAN LIFE INSURANCE COMPANY	1.40%	11	352,035	\$82,795,254	\$78,878,620	\$0	\$67,719,655	\$70,687,824	89.62%
159	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	228	2	\$1,246	\$1,244	\$0	\$4,114	\$2,297	184.65%
160	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.04%	86	1,982	\$2,455,540	\$2,432,180	\$0	\$1,061,987	\$977,889	40.21%
161	MINNESOTA LIFE INSURANCE COMPANY	0.14%	50	33,250	\$8,204,436	\$8,190,809	\$0	\$2,501,901	\$2,532,689	30.92%
162	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	207	140	\$15,445	\$15,408	\$0	\$0	\$1,625	10.55%
163	MONY LIFE INSURANCE COMPANY	0.00%	222	6	\$3,047	\$3,047	\$0	\$47,640	\$58,456	1918.48%
164	MOUNTAIN LIFE INSURANCE COMPANY	0.00%	176	280	\$66,289	\$47,872	\$0	\$12,061	\$11,582	24.19%
165	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.00%	182	505	\$50,370	\$50,370	\$0	\$198,670	\$198,670	394.42%
166	MUTUAL OF OMAHA INSURANCE COMPANY	0.22%	34	298,003	\$12,914,121	\$13,303,295	\$0	\$8,558,711	\$9,458,119	71.10%
167	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	201	28	\$22,646	\$22,332	\$0	\$698	\$694	3.11%
168	NATIONAL CASUALTY COMPANY	0.00%	198	261	\$29,886	\$27,978	\$0	\$4,359	\$4,904	17.53%
169	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	160	105	\$188,031	\$185,072	\$0	\$73,226	\$72,538	39.19%
170	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.10%	60	57,423	\$6,030,733	\$6,019,520	\$0	\$4,685,145	\$4,685,145	77.83%
171	NATIONAL HEALTH INSURANCE COMPANY	0.00%	220	5	\$5,262	\$5,121	\$0	\$0	\$3,356	65.53%
172	NATIONAL UNION FIRE INSURANCE COMPANY OF PIT	0.18%	38	1,100,503	\$10,396,714	\$10,337,935	\$0	\$5,128,635	\$3,849,491	37.24%
173	NATIONWIDE LIFE INSURANCE COMPANY	0.06%	73	2,945	\$3,517,118	\$3,293,010	\$0	\$1,579,010	\$1,489,332	45.23%
174	NATIONWIDE MUTUAL INSURANCE COMPANY	0.07%	70	4,478	\$3,844,415	\$3,844,415	\$0	\$30,446	\$30,446	0.79%
175	NEW YORK LIFE INSURANCE COMPANY	0.03%	92	13,101	\$1,951,849	\$1,871,280	\$399,885	\$2,214,660	\$1,768,368	94.50%
176	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAN	0.04%	89	2,809	\$2,279,638	\$2,282,813	\$0	\$1,174,878	\$2,144,859	93.96%
177	OLD REPUBLIC LIFE INSURANCE COMPANY	0.01%	137	187	\$440,540	\$440,540	\$0	\$281,181	\$163,073	37.02%
178	ONEBEACON AMERICA INSURANCE COMPANY	0.00%	238	0	\$0	\$0	\$0	\$228,061	\$155,005	N/A
179	OXFORD LIFE INSURANCE COMPANY	0.00%	169	77	\$131,181	\$131,206	\$0	\$123,872	\$119,653	91.19%
180	PAN-AMERICAN LIFE INSURANCE COMPANY	0.08%	66	2,541	\$4,620,403	\$4,596,175	\$0	\$2,842,397	\$3,115,716	67.79%
181	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	153	1,995	\$234,849	\$235,376	\$0	\$190,707	\$83,289	35.39%
182	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.00%	149	810	\$279,066	\$279,586	\$0	\$304,503	\$313,963	112.30%
183	PEKIN LIFE INSURANCE COMPANY	0.01%	144	961	\$373,750	\$274,190	\$0	\$89,925	\$128,530	46.88%
184	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.00%	180	44	\$57,353	\$55,996	\$0	\$16,790	\$16,528	29.52%
185	PHOENIX LIFE INSURANCE COMPANY	0.00%	238	0	\$0	\$0	\$0	\$145,323	\$46,279	N/A
186	PHYSICIANS MUTUAL INSURANCE COMPANY	0.02%	110	3,410	\$1,078,399	\$1,057,340	\$0	\$507,894	\$542,271	51.29%
187	PLATEAU INSURANCE COMPANY	0.00%	158	450	\$196,940	\$104,736	\$0	\$1,139	\$11,712	11.18%
188	PRINCIPAL LIFE INSURANCE COMPANY	0.37%	26	84,321	\$21,810,434	\$21,735,486	\$0	\$14,410,685	\$14,553,745	66.96%
189	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	230	1	\$362	\$362	\$0	\$2,462	-\$2,373	-655.52%
190	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP	0.00%	177	63	\$65,310	\$72,888	\$0	\$494,625	\$210,797	289.21%
191	PROVIDENT LIFE AND CASUALTY INSURANCE COMP	0.00%	237	2	\$39	\$39	\$0	\$0	\$0	0.00%
192	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.26%	31	233,331	\$15,616,511	\$15,302,265	\$72,611	\$11,570,119	\$12,733,990	83.22%
193	QBE INSURANCE CORPORATION	0.05%	75	9,179	\$3,142,451	\$3,246,772	\$0	\$4,889,883	\$3,701,515	114.01%
194	RELiance STANDARD LIFE INSURANCE COMPANY	0.29%	29	66,978	\$16,917,745	\$17,051,082	\$0	\$11,351,078	\$12,024,520	70.52%
195	RELIASTAR LIFE INSURANCE COMPANY	0.19%	35	57,318	\$11,098,131	\$11,281,280	\$0	\$7,972,136	\$8,598,431	76.22%
196	RELIASTAR LIFE INSURANCE COMPANY OF NEW YOF	0.01%	146	3,500	\$341,251	\$345,025	\$0	\$0	\$0	0.00%
197	RESERVE NATIONAL INSURANCE COMPANY	0.00%	183	102	\$44,151	\$45,545	\$0	\$7,912	\$4,123	9.05%
198	RESOURCE LIFE INSURANCE COMPANY	0.00%	238	0	\$0	\$33	\$0	\$0	-\$4,353	-13190.91%
199	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	200	12	\$22,972	\$21,669	\$0	\$0	\$0	0.00%
200	SAFEHEALTH LIFE INSURANCE COMPANY	0.00%	233	6	\$339	\$339	\$0	\$0	\$0	0.00%
201	SECURIAN LIFE INSURANCE COMPANY	0.00%	161	3,031	\$164,392	\$162,776	\$0	\$81,181	\$83,578	51.35%
202	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.01%	134	2,341	\$476,024	\$478,688	\$0	\$393,342	\$390,723	81.62%
203	SENIOR HEALTH INSURANCE COMPANY OF PENNSY	0.00%	191	60	\$38,622	\$51,834	\$0	\$216,632	\$208,750	402.73%
204	SENTRY INSURANCE A MUTUAL COMPANY	0.00%	196	1,039	\$31,458	\$32,524	\$0	\$67,251	\$80,426	247.28%
205	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	175	363	\$74,315	\$76,228	\$0	\$84,661	\$54,948	72.08%
206	SHELTER LIFE INSURANCE COMPANY	0.04%	82	430	\$2,586,651	\$2,570,978	\$0	\$2,638,128	\$2,464,260	95.85%
207	SIERRA HEALTH AND LIFE INSURANCE COMPANY INC	0.00%	238	0	-\$11,665	\$0	\$0	\$0	-\$485	N/A
208	SILVERSCRIPT INSURANCE COMPANY	0.01%	125	467	\$677,658	\$677,658	\$0	\$518,430	\$502,981	74.22%
209	SIRIUS AMERICA INSURANCE COMPANY	0.04%	83	5,595	\$2,555,617	\$2,555,617	\$0	\$1,607,091	\$1,607,091	62.88%
210	SOUTHERN PIONEER LIFE INSURANCE COMPANY	0.00%	238	8	-\$482	-\$282	\$0	\$0	-\$99	35.11%
211	STANDARD GUARANTY INSURANCE COMPANY	0.00%	178	2,429	\$62,082	\$62,082	\$0	\$291	-\$15,840	-25.51%
212	STANDARD INSURANCE COMPANY	0.41%	24	137,661	\$24,196,234	\$24,713,350	\$0	\$24,705,875	\$19,653,252	79.52%
213	STANDARD LIFE AND ACCIDENT INSURANCE COMP	0.01%	133	1,039	\$479,889	\$506,495	\$0	\$203,779	\$144,310	28.49%
214	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.11%	58	6,526	\$6,494,472	\$6,687,555	\$0	\$4,404,918	\$4,410,132	65.95%
215	STARMOUNT LIFE INSURANCE COMPANY	0.00%	152	357	\$254,506	\$261,486	\$0	\$11,675	\$12,083	4.62%
216	STARNET INSURANCE COMPANY	0.00%	238	1,428	\$0	\$1,135	\$0	\$0	-\$7,470	-658.15%
217	STARR INDEMNITY & LIABILITY COMPANY	0.01%	147	13,837	\$322,553	\$304,171	\$0	\$458,868	-\$140,764	-46.28%
218	STATE FARM MUTUAL AUTOMOBILE INSURANCE COI	0.12%	57	4,636	\$6,852,988	\$6,852,988	\$0	\$6,965,898	\$6,655,518	97.12%
219	STERLING LIFE INSURANCE COMPANY	0.00%	167	432	\$143,991	\$143,991	\$0	\$139,502	\$111,082	77.15%
220	STONEBRIDGE LIFE INSURANCE COMPANY	0.09%	65	71,968	\$5,437,744	\$6,100,090	\$0	\$2,458,081	\$2,913,205	47.16%
221	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.01%	126	2,678	\$633,772	\$666,899	\$0	\$403,311	\$469,705	70.43%
222	SUN LIFE ASSURANCE COMPANY OF CANADA	0.53%	19	157,505	\$31,409,217	\$30,070,699	\$0	\$19,354,797	\$20,726,728	68.93%
223	SURENCY LIFE & HEALTH INSURANCE COMPANY	0.02%	117	7,346	\$918,666	\$918,666	\$0	\$750,758	\$773,209	84.17%
224	SYMETRA LIFE INSURANCE COMPANY	0.09%	64	22,353	\$5,534,092	\$5,496,342	\$0	\$4,447,621	\$4,466,665	81.27%
225	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	0.00%	172	89	\$108,931	\$109,093	\$0	\$1,203,884	\$259,006	237.42%
226	THE RELIABLE LIFE INSURANCE COMPANY	0.00%	238	2	\$0	\$0	\$0	\$1,805	-\$2,505	N/A
227	TIME INSURANCE COMPANY	0.57%	16	9,422	\$33,974,676	\$35,838,819	\$0	\$23,490,384	\$21,998,469	61.38%
228	TRANSAMERICA CASUALTY INSURANCE COMPANY	0.00%	192	1,868	\$37,863	\$37,863	\$0	\$8,444	\$6,849	18.09%
229	TRANSAMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	168	2,846	\$134,366	\$135,225	\$0	\$16,029	\$19,297	14.27%
230	TRANSAMERICA LIFE INSURANCE COMPANY	0.29%	28	18,494	\$17,074,998	\$17,308,078	\$0	\$11,469,477	\$11,817,458	68.28%
231	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.18%	37	94,068	\$10,558,121	\$10,990,739	\$0	\$3,836,266	\$4,139,272	37.66%
232	TRAVELERS INDEMNITY COMPANY OF CONNECTICU	0.00%	238	0	\$0	\$0	\$0	\$0	-\$39,989	N/A

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
233	TRUSTMARK INSURANCE COMPANY	0.03%	93	13,966	\$1,919,439	\$1,940,085	\$0	\$524,356	\$473,884	24.43%
234	TRUSTMARK LIFE INSURANCE COMPANY	0.10%	62	3,069	\$5,785,940	\$5,910,598	\$0	\$4,939,864	\$4,636,843	78.45%
235	U S SPECIALTY INSURANCE COMPANY	0.00%	238	0	-\$128,565	-\$10,733	\$0	\$39,663	-\$44,685	416.33%
236	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.01%	140	390	\$434,704	\$455,630	\$0	\$387,914	\$385,176	84.54%
237	UNIFIED LIFE INSURANCE COMPANY	0.01%	142	315	\$406,774	\$405,434	\$0	\$292,206	\$325,744	80.34%
238	UNIMERICA INSURANCE COMPANY	0.13%	52	22,062	\$7,647,900	\$7,246,428	\$0	\$9,757,497	\$9,688,830	133.70%
239	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	131	7,001	\$515,020	\$518,061	\$0	\$258,296	\$219,300	42.33%
240	UNION LABOR LIFE INSURANCE COMPANY	0.03%	100	8,877	\$1,554,715	\$1,575,112	\$14,081	\$23,337	\$148,713	9.44%
241	UNION SECURITY INSURANCE COMPANY	0.47%	21	136,166	\$27,538,856	\$27,779,392	\$0	\$18,328,554	\$17,391,395	62.61%
242	UNITED AMERICAN INSURANCE COMPANY	0.12%	56	3,748	\$7,033,137	\$7,010,899	\$0	\$5,174,157	\$5,372,281	76.63%
243	UNITED CONCORDIA LIFE AND HEALTH INSURANCE (	0.05%	81	6,474	\$2,663,381	\$2,663,381	\$0	\$2,038,691	\$1,933,711	72.60%
244	UNITED HEALTHCARE INSURANCE COMPANY	21.88%	2	575,790	\$1,293,857,861	\$1,299,179,693	\$0	\$1,035,132,215	\$1,037,862,625	79.89%
245	UNITED NATIONAL LIFE INSURANCE COMPANY OF AI	0.00%	188	55	\$40,698	\$39,900	\$0	\$5,121	\$5,341	13.39%
246	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.14%	49	92,517	\$8,245,815	\$7,801,620	\$0	\$4,923,914	\$5,446,644	69.81%
247	UNITED SECURITY LIFE AND HEALTH INSURANCE CC	0.00%	148	0	\$295,560	\$367,689	\$0	\$843,823	\$142,762	38.83%
248	UNITED STATES FIRE INSURANCE COMPANY	0.19%	36	770,134	\$11,097,013	\$11,097,013	\$0	\$3,632,678	\$5,720,678	51.55%
249	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.02%	107	8,623	\$1,294,994	\$1,515,244	\$0	\$2,110,735	-\$1,635,056	-107.91%
250	UNITED TEACHER ASSOCIATES INSURANCE COMPAI	0.00%	203	18	\$21,964	\$24,275	\$0	\$57,110	\$64,787	266.89%
251	UNITED WISCONSIN INSURANCE COMPANY	0.00%	238	148	\$0	\$0	\$0	\$0	-\$68,016	N/A
252	UNITEDHEALTHCARE LIFE INSURANCE COMPANY	0.16%	43	3,843	\$9,403,411	\$10,918,664	\$0	\$9,887,666	\$11,641,054	106.62%
253	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.82%	14	439,811	\$48,676,199	\$49,184,974	\$0	\$38,514,772	\$37,295,288	75.83%
254	USAA LIFE INSURANCE COMPANY	0.00%	214	65	\$8,993	\$9,064	\$0	\$0	\$0	0.00%
255	USABLE LIFE	0.04%	87	17,751	\$2,370,669	\$2,370,220	\$0	\$1,244,808	\$1,244,808	52.52%
256	VISION BENEFITS OF AMERICA	0.04%	84	67,573	\$2,498,469	\$2,498,469	\$0	\$0	\$2,163,718	86.60%
257	VISION SERVICE PLAN INSURANCE COMPANY	0.94%	13	367,506	\$55,635,622	\$55,635,622	\$0	\$44,014,885	\$44,032,391	79.14%
258	WASHINGTON NATIONAL INSURANCE COMPANY	0.01%	119	5,302	\$863,218	\$865,517	\$0	\$659,505	\$469,636	54.26%
259	WESCO INSURANCE COMPANY	0.01%	139	1,591	\$439,951	\$439,951	\$0	\$145,962	\$113,165	25.72%
260	WESTPORT INSURANCE CORPORATION	0.06%	72	5,773	\$3,595,408	\$3,595,408	\$0	\$4,104,178	\$2,783,869	77.43%
261	WILCAC LIFE INSURANCE COMPANY	0.00%	238	0	\$0	\$0	\$0	\$17,941	\$8,557	N/A
262	WILTON REASSURANCE LIFE COMPANY OF NEW YO	0.00%	232	3	\$355	\$355	\$0	\$0	\$0	0.00%
263	ZALE LIFE INSURANCE COMPANY	0.00%	206	743	\$16,484	\$16,484	\$0	\$7,960	\$7,697	46.69%
264	ZURICH AMERICAN INSURANCE COMPANY	0.10%	59	94,898	\$6,114,476	\$5,627,194	\$0	\$4,668,878	\$2,299,716	40.87%
TOTAL		100.00%		12,161,229	\$5,912,473,463	\$5,932,467,950	\$486,577	\$4,734,684,566	\$4,729,106,823	79.72%

**TOTAL
ACCIDENT & HEALTH
INSURANCE
BY COMPANY**

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMPANY	0.00%	319	11	\$7,682	\$7,982	\$0	\$5,581	\$4,339	54.36%
2	4 EVER LIFE INSURANCE COMPANY	0.07%	91	1,366	\$5,894,531	\$6,622,026	\$0	\$2,311,725	\$5,254,968	79.36%
3	AAA LIFE INSURANCE COMPANY	0.02%	162	6,643	\$1,411,216	\$1,426,362	\$0	\$230,060	\$487,603	34.19%
4	ABILITY INSURANCE COMPANY	0.03%	124	1,455	\$2,752,068	\$2,738,688	\$0	\$4,132,184	\$3,952,736	144.33%
5	ACCENDO INSURANCE COMPANY	0.00%	370	0	\$0	-\$1,940	\$0	-\$1,771	-\$5,926	305.46%
6	ACE AMERICAN INSURANCE COMPANY	0.11%	67	31,694	\$9,762,137	\$9,583,503	\$0	\$3,387,418	\$2,540,900	26.51%
7	ACE PROPERTY AND CASUALTY INSURANCE COMPA	0.01%	187	0	\$832,870	\$1,112,923	\$0	\$1,294,658	\$835,805	75.10%
8	ADVANTICA INSURANCE COMPANY	0.01%	170	20,174	\$1,172,908	\$1,172,908	\$0	\$633,420	\$646,420	55.11%
9	AEGIS SECURITY INSURANCE COMPANY	0.00%	287	0	\$54,399	\$54,399	\$0	\$88,971	\$90,971	167.23%
10	AETNA HEALTH INSURANCE COMPANY	0.00%	225	281	\$347,385	\$347,385	\$0	\$570,179	\$586,762	168.91%
11	AETNA LIFE INSURANCE COMPANY	2.19%	7	180,293	\$187,736,487	\$187,649,033	\$0	\$160,075,692	\$163,660,354	87.22%
12	ALL SAVERS INSURANCE COMPANY	0.01%	167	1,677	\$1,223,742	\$355,917	\$0	\$17,913	\$136,090	38.24%
13	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	325	2	\$5,353	\$5,353	\$0	\$0	\$0	0.00%
14	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.06%	97	3,440	\$5,163,385	\$5,199,448	\$0	\$2,543,060	\$2,554,737	49.13%
15	ALLSTATE LIFE INSURANCE COMPANY	0.01%	204	4,100	\$558,672	\$562,110	\$0	\$754,124	\$863,609	153.64%
16	ALLSTATE LIFE INSURANCE COMPANY OF NEW YOR	0.00%	345	4	\$856	\$857	\$0	\$100	\$100	11.67%
17	AMALGAMATED LIFE INSURANCE COMPANY	0.00%	249	1	\$191,565	\$191,565	\$0	\$22,996	\$116,628	60.88%
18	AMERICAN ALTERNATIVE INSURANCE CORPORATIOI	0.03%	133	1,150	\$2,234,987	\$2,234,987	\$0	\$1,527,432	\$2,541,005	113.69%
19	AMERICAN BANKERS INSURANCE COMPANY OF FLO	0.00%	323	34	\$6,046	\$6,046	\$0	\$0	-\$437	-7.23%
20	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.01%	189	26,531	\$769,237	\$960,786	\$0	\$278,708	\$221,020	23.00%
21	AMERICAN CONTINENTAL INSURANCE COMPANY	0.08%	82	2,482	\$6,956,753	\$6,931,777	\$0	\$4,697,297	\$4,738,695	68.36%
22	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	1.12%	14	427,519	\$95,846,636	\$96,770,196	\$0	\$45,749,224	\$47,536,249	49.12%
23	AMERICAN FAMILY MUTUAL INSURANCE COMPANY	0.09%	79	2,928	\$7,349,040	\$7,802,289	\$0	\$5,885,330	\$5,311,361	68.07%
24	AMERICAN FEDERATED LIFE INSURANCE COMPANY	0.01%	181	9,885	\$931,012	\$808,465	\$0	\$157,679	\$151,748	18.77%
25	AMERICAN FIDELITY ASSURANCE COMPANY	0.15%	52	32,106	\$12,723,187	\$12,817,588	\$0	\$5,822,899	\$7,329,134	57.18%
26	AMERICAN FINANCIAL SECURITY LIFE INSURANCE CI	0.00%	245	443	\$208,688	\$209,375	\$0	\$105,970	\$99,723	47.63%
27	AMERICAN GENERAL LIFE INSURANCE CO	0.06%	95	31,924	\$5,520,555	\$5,509,831	\$0	\$2,498,697	\$2,331,686	42.32%
28	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.02%	163	5,115	\$1,369,104	\$1,583,330	\$0	\$524,737	\$250,378	15.81%
29	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.23%	41	138,676	\$19,285,821	\$19,221,428	\$0	\$9,660,167	\$9,633,067	50.12%
30	AMERICAN HOME ASSURANCE COMPANY	0.00%	320	16	\$7,175	\$9,530	\$0	-\$120	-\$425	-4.46%
31	AMERICAN HOME LIFE INSURANCE COMPANY	0.00%	354	13	\$521	\$476	\$0	\$0	\$0	0.00%
32	AMERICAN INCOME LIFE INSURANCE CO	0.02%	164	200,792	\$1,360,836	\$1,360,266	\$0	\$671,123	\$863,940	63.51%
33	AMERICAN MODERN LIFE INSURANCE COMPANY	0.02%	158	3,614	\$1,554,804	\$1,172,102	\$0	\$325,892	\$335,599	28.63%
34	AMERICAN NATIONAL INSURANCE COMPANY	0.03%	121	5,524	\$2,845,512	\$1,329,805	\$0	\$6,376,494	\$6,008,023	451.80%
35	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF	0.02%	140	596	\$2,017,404	\$2,042,998	\$0	\$1,493,790	\$1,358,062	66.47%
36	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.01%	180	294	\$952,319	\$937,347	\$0	\$990,624	\$932,636	99.50%
37	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURA	0.00%	322	4	\$6,342	\$6,495	\$0	\$9,592	\$2,441	37.58%
38	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.00%	227	216	\$333,950	\$334,414	\$0	\$134,693	\$129,027	38.58%
39	AMERICAN REPUBLIC CORP INSURANCE COMPANY	0.08%	84	27	\$6,711,957	\$6,756,887	\$0	\$4,474,784	\$4,384,928	64.90%
40	AMERICAN REPUBLIC INSURANCE COMPANY	0.17%	50	6,406	\$14,553,537	\$14,528,645	\$0	\$10,851,569	\$10,679,503	73.51%
41	AMERICAN RETIREMENT LIFE INSURANCE COMPANY	0.01%	191	559	\$724,892	\$701,038	\$0	\$461,077	\$542,563	77.39%
42	AMERICAN SECURITY INSURANCE COMPANY	0.00%	305	834	\$21,306	\$21,306	\$0	\$0	-\$124	-0.58%
43	AMERICAN SENTINEL INSURANCE COMPANY	0.00%	315	906	\$13,032	\$12,905	\$0	\$0	-\$95,047	-736.51%
44	AMERICAN STATES INSURANCE COMPANY	0.00%	301	22	\$27,971	\$42,611	\$0	\$17,682	-\$26,058	-61.15%
45	AMERICAN UNDERWRITERS LIFE INSURANCE COMPA	0.01%	201	98,874	\$611,144	\$610,224	\$0	\$195,199	\$152,392	24.97%
46	AMERICAN UNITED LIFE INSURANCE COMPANY	0.01%	188	9,968	\$792,299	\$795,341	\$0	\$942,278	\$1,036,659	130.34%
47	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	337	17	\$1,784	\$1,784	\$0	\$0	\$0	0.00%
48	AMERITAS LIFE INSURANCE CORP	0.14%	56	24,201	\$11,595,940	\$12,000,912	\$0	\$7,751,728	\$7,261,828	60.51%
49	AMEX ASSURANCE COMPANY	0.01%	202	481,670	\$577,467	\$582,696	\$0	\$107,324	\$41,790	7.17%
50	ANTHEM INSURANCE COMPANIES INC	0.75%	15	26,366	\$64,422,681	\$65,741,421	\$0	\$55,234,482	\$53,670,629	81.64%
51	ANTHEM LIFE INSURANCE COMPANY	0.02%	152	71,762	\$1,710,889	\$1,708,998	\$0	\$666,894	\$686,852	40.19%
52	ARCH INSURANCE COMPANY	0.00%	243	3,239	\$217,472	\$346,830	\$0	\$150,274	\$121,137	34.93%
53	ARGONAUT INSURANCE COMPANY	0.00%	370	9	\$0	\$0	\$0	\$0	\$0	N/A
54	ASSURANCEAMERICA INSURANCE COMPANY	0.00%	280	1,133	\$63,377	\$61,765	\$0	\$0	\$0	0.00%
55	ASSURED LIFE ASSOCIATION	0.00%	283	29	\$58,652	\$60,813	\$0	\$37,166	\$36,770	60.46%
56	ASSURITY LIFE INSURANCE COMPANY	0.02%	154	3,179	\$1,669,818	\$1,665,462	\$0	\$708,483	\$643,203	38.62%
57	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.01%	210	2,510	\$477,010	\$459,932	\$0	\$315,770	\$193,864	42.15%
58	ATHENE ANNUITY AND LIFE COMPANY	0.00%	307	42	\$20,776	\$28,777	\$0	\$142,168	\$148,278	515.27%
59	ATLANTA LIFE INSURANCE COMPANY	0.00%	342	62	\$1,201	\$1,274	\$0	\$0	\$0	0.00%
60	ATLANTIC SPECIALTY INSURANCE COMPANY	0.01%	178	4,412	\$972,067	\$997,916	\$0	\$348,516	\$382,949	38.37%
61	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	290	696	\$50,025	\$50,753	\$0	\$246,940	\$283,613	558.81%
62	AUTO OWNERS LIFE INSURANCE COMPANY	0.00%	228	243	\$328,282	\$312,787	\$0	\$187,161	\$486,171	155.43%
63	AXA EQUITABLE LIFE INSURANCE COMPANY	0.00%	215	549	\$425,799	\$444,904	\$0	\$1,797,268	\$1,824,481	410.08%
64	AXIS INSURANCE COMPANY	0.02%	160	34,072	\$1,522,761	\$1,315,376	\$0	\$703,242	\$840,106	63.87%
65	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	335	13	\$2,321	\$2,321	\$0	\$20,000	\$20,000	861.70%
66	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.07%	90	1,901	\$5,932,406	\$6,558,836	\$0	\$5,435,449	\$4,963,238	75.67%
67	BANKERS LIFE AND CASUALTY COMPANY	0.34%	31	18,966	\$28,955,603	\$30,766,115	\$561	\$23,755,060	\$21,732,903	70.64%
68	BCS INSURANCE COMPANY	0.03%	123	7,942	\$2,821,972	\$2,797,292	\$0	\$2,101,668	\$1,963,136	70.18%
69	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.10%	74	62,755	\$8,647,941	\$8,780,243	\$0	\$5,878,793	\$8,100,511	92.26%
70	BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA	0.06%	99	2,472	\$5,111,445	\$5,037,805	\$0	\$563,730	\$1,886,671	37.45%
71	BEST LIFE AND HEALTH INSURANCE COMPANY	0.01%	184	2,188	\$914,983	\$900,760	\$0	\$546,023	\$597,187	66.30%
72	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	10.55%	4	414,278	\$903,384,734	\$903,384,734	\$0	\$834,782,240	\$839,191,808	92.89%
73	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.01%	177	4,190	\$978,364	\$1,018,298	\$0	\$253,293	\$252,066	24.75%
74	CANADA LIFE ASSURANCE COMPANY	0.00%	276	72	\$67,097	\$73,557	\$0	\$263,346	\$263,346	358.02%
75	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.00%	369	6	\$16	\$17	\$0	\$0	\$0	0.00%
76	CAPITOL INDEMNITY CORPORATION	0.00%	334	49	\$2,419	\$2,671	\$0	\$7,212	\$6,685	250.28%
77	CARE IMPROVEMENT PLUS SOUTH CENTRAL INSUR/	3.91%	6	28,116	\$334,538,481	\$335,647,329	\$0	\$293,534,546	\$293,042,918	87.31%
78	CATERPILLAR INSURANCE COMPANY	0.00%	370	3,102	\$0	\$0	\$0	\$7,522,298	\$4,935,026	N/A
79	CATHOLIC FINANCIAL LIFE	0.00%	344	7	\$919	\$897	\$0	\$3,000	\$356	39.69%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
80	CATHOLIC ORDER OF FORESTERS	0.00%	309	19	\$19,500	\$19,500	\$0	\$0	\$0	0.00%
81	CATLIN INSURANCE COMPANY INC	0.01%	197	1,717	\$679,705	\$679,915	\$0	\$281,163	\$336,759	49.53%
82	CELTIC INSURANCE COMPANY	0.00%	265	17	\$103,021	\$85,892	\$0	\$62,440	\$59,695	69.50%
83	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.00%	264	39	\$121,171	\$120,900	\$0	\$82,856	\$81,630	67.52%
84	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	331	7	\$3,321	\$3,351	\$0	\$762	\$738	22.02%
85	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.04%	112	10,986	\$3,218,799	\$2,810,110	\$0	\$679,224	\$629,935	22.42%
86	CENTRAL STATES INDEMNITY COMPANY OF OMAHA	0.01%	209	11,072	\$495,104	\$495,575	\$0	\$58,311	\$13,844	2.79%
87	CENTRAL UNITED LIFE INSURANCE COMPANY	0.02%	159	3,973	\$1,527,081	\$1,531,248	\$0	\$634,442	\$569,325	37.18%
88	CENTRE LIFE INSURANCE COMPANY	0.00%	258	124	\$143,397	\$160,318	\$0	\$73,825	\$111,214	69.37%
89	CENTURION LIFE INSURANCE COMPANY	0.00%	297	257	\$32,123	\$32,123	\$0	\$6,407	-\$18,430	-57.37%
90	CENTURY LIFE ASSURANCE COMPANY	0.00%	370	1	\$0	\$91	\$0	\$1,332	-\$2,970	-3263.74%
91	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.04%	113	22,656	\$3,190,157	\$3,136,030	\$0	\$948,030	\$1,091,943	34.82%
92	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.11%	70	2,702	\$9,141,372	\$9,533,232	\$0	\$6,916,388	\$6,577,752	69.00%
93	CICA LIFE INSURANCE COMPANY OF AMERICA	0.00%	364	1	\$200	\$199	\$0	\$0	\$0	0.00%
94	CIGNA HEALTH AND LIFE INSURANCE COMPANY	1.13%	13	186,175	\$97,131,039	\$95,973,793	\$0	\$71,981,249	\$75,538,123	78.71%
95	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	251	2	\$163,241	\$163,241	\$0	\$1,409,701	\$885,301	542.33%
96	CINCINNATI LIFE INSURANCE COMPANY THE	0.00%	278	63	\$65,875	\$66,043	\$0	\$2,500	\$12,636	19.13%
97	CITIZENS SECURITY LIFE INS CO	0.02%	148	3,803	\$1,811,303	\$1,837,667	\$0	\$686,263	\$692,405	37.68%
98	CLARENDON NATIONAL INSURANCE COMPANY	0.00%	370	1	\$0	\$0	\$0	\$10,575	-\$3,441	N/A
99	CMFG LIFE INSURANCE COMPANY	0.06%	100	159,997	\$4,807,600	\$5,023,630	\$0	\$2,161,801	\$1,738,231	34.60%
100	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.14%	55	30,651	\$12,226,632	\$12,316,735	\$0	\$6,147,161	\$6,267,617	50.89%
101	COLONIAL PENN LIFE INSURANCE COMPANY	0.11%	71	5,044	\$9,122,577	\$9,053,579	\$0	\$6,117,426	\$6,110,731	67.50%
102	COLORADO BANKERS LIFE INS CO	0.00%	336	6	\$1,957	\$1,958	\$0	\$0	\$0	0.00%
103	COLUMBIAN LIFE INSURANCE COMPANY	0.00%	370	0	\$0	\$143,803	\$0	\$0	-\$8,212	-5.71%
104	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.00%	370	0	\$0	\$0	\$0	\$0	-\$10	N/A
105	COLUMBUS LIFE INSURANCE COMPANY	0.00%	367	0	\$128	\$184	\$0	\$56	\$56	30.43%
106	COMBINED INSURANCE CO OF AMERICA	0.23%	40	1,457,846	\$19,876,571	\$20,301,742	\$0	\$14,348,745	\$15,008,523	73.93%
107	COMMERCIAL TRAVELERS MUTUAL INSURANCE CO	0.00%	269	6,731	\$87,792	\$91,461	\$0	\$21,830	\$21,830	23.87%
108	COMMONWEALTH ANNUITY AND LIFE INSURANCE CO	0.00%	317	9	\$8,491	\$8,666	\$0	\$132,980	\$129,458	1493.86%
109	COMPANION LIFE INSURANCE COMPANY	0.26%	38	76,341	\$22,519,954	\$22,539,295	\$0	\$20,920,510	\$22,197,925	98.49%
110	COMPENEFITS INSURANCE COMPANY	0.01%	168	14,676	\$1,210,642	\$1,210,642	\$0	\$779,489	\$761,713	62.92%
111	CONNECTICUT GENERAL LIFE INS CO	0.21%	45	12,967	\$17,643,024	\$17,795,369	\$0	\$17,167,630	\$7,437,760	41.80%
112	CONSECO LIFE INSURANCE CO	0.00%	237	679	\$280,739	\$278,395	\$0	\$208,160	\$140,759	50.56%
113	CONSTITUTION LIFE INSURANCE COMPANY	0.01%	169	1,215	\$1,178,700	\$1,201,256	\$0	\$911,829	\$959,509	79.88%
114	CONTINENTAL AMERICAN INSURANCE COMPANY	0.11%	69	44,323	\$9,228,956	\$9,322,232	\$0	\$3,869,888	\$3,769,914	40.44%
115	CONTINENTAL CASUALTY COMPANY	0.09%	78	6,824	\$7,561,853	\$3,497,330	\$0	\$9,757,232	\$10,008,787	286.18%
116	CONTINENTAL GENERAL INSURANCE COMPANY	0.02%	142	1,135	\$1,993,109	\$2,132,578	\$0	\$2,257,510	\$2,503,243	117.38%
117	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.10%	73	5,278	\$8,653,085	\$8,551,867	\$0	\$5,270,763	\$3,226,754	37.73%
118	COUNTRY LIFE INSURANCE COMPANY	0.01%	179	832	\$954,028	\$945,291	\$0	\$628,124	\$860,059	90.98%
119	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	12.77%	3	280,761	\$1,093,803,901	\$1,093,803,901	\$0	\$927,642,879	\$985,279,861	90.08%
120	COX HEALTH SYSTEMS INSURANCE COMPANY	1.33%	9	30,899	\$114,042,887	\$114,042,887	\$0	\$97,853,803	\$95,899,090	84.09%
121	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	349	32	\$656	\$643	\$0	\$765	\$765	118.97%
122	CSA FRATERNAL LIFE	0.00%	327	2	\$4,687	\$4,739	\$0	\$5,605	\$8,229	173.64%
123	DEARBORN NATIONAL LIFE INSURANCE COMPANY	0.02%	150	13,536	\$1,772,527	\$1,772,527	\$0	\$1,233,799	\$1,233,799	69.61%
124	DENTEGRA INSURANCE COMPANY	0.05%	103	7,323	\$4,159,658	\$4,108,226	\$0	\$2,398,428	\$2,441,612	59.43%
125	EMC NATIONAL LIFE COMPANY	0.00%	221	509	\$367,863	\$368,903	\$0	\$126,731	\$129,559	35.12%
126	EMPLOYERS INSURANCE COMPANY OF WAUSAU	0.00%	370	0	\$0	\$0	\$0	\$15,600	\$8,464	N/A
127	ENVISSION INSURANCE COMPANY	0.01%	195	423	\$686,412	\$686,412	\$0	\$706,737	\$741,243	107.99%
128	EPIC LIFE INSURANCE COMPANY THE	0.00%	261	277	\$129,626	\$129,589	\$0	\$102,776	\$96,551	74.51%
129	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	0.21%	44	8,037	\$17,753,392	\$18,285,541	\$0	\$15,851,873	\$14,348,393	78.47%
130	EXPRESS SCRIPTS INSURANCE COMPANY	0.03%	120	6,405	\$2,945,379	\$2,945,379	\$0	\$2,376,193	\$2,384,449	80.96%
131	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.00%	333	156	\$2,430	\$2,543	\$0	\$0	\$0	0.00%
132	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AMERICA	0.06%	98	14,350	\$5,148,712	\$5,134,834	\$0	\$646,471	\$647,321	12.61%
133	FAMILY LIFE INSURANCE COMPANY	0.01%	203	155	\$565,007	\$565,825	\$0	\$421,791	\$421,791	74.54%
134	FARM BUREAU LIFE INSURANCE COMPANY OF MISSOURI	0.00%	239	118,959	\$275,985	\$275,885	\$0	\$247,424	\$361,743	131.12%
135	FARMERS MUTUAL HAIL INSURANCE COMPANY OF ILLINOIS	0.00%	356	26	\$420	\$420	\$0	\$0	\$0	0.00%
136	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.00%	220	2,281	\$370,359	\$370,359	\$0	\$405,868	\$405,817	109.57%
137	FEDERAL INSURANCE COMPANY	0.05%	102	205,396	\$4,195,614	\$4,758,828	\$0	\$4,704,825	\$4,252,492	89.36%
138	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.00%	339	70	\$1,591	\$1,321	\$0	\$0	\$0	0.00%
139	FEDERATED LIFE INSURANCE COMPANY	0.01%	200	642	\$616,573	\$624,368	\$0	\$231,357	\$497,120	79.62%
140	FEDERATED MUTUAL INSURANCE COMPANY	0.39%	24	12,117	\$33,626,872	\$33,626,872	\$0	\$27,279,837	\$27,433,528	81.58%
141	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIFE INSURANCE COMPANY	0.00%	311	587	\$17,095	\$17,314	\$0	\$0	\$100	0.58%
142	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.17%	49	153,347	\$14,846,818	\$15,036,281	\$0	\$9,812,751	\$9,786,218	65.08%
143	FINANCIAL AMERICAN LIFE INSURANCE COMPANY	0.00%	370	708	\$29,590	\$164,526	\$0	\$41,216	\$50,961	30.97%
144	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMPANY	0.00%	356	1	\$420	\$442	\$0	\$82,323	\$82,321	18624.66%
145	FIRST CONTINENTAL LIFE & ACCIDENT INSURANCE COMPANY	0.01%	173	14,590	\$1,050,339	\$1,050,339	\$0	\$970,656	\$811,819	77.29%
146	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.32%	34	25,331	\$27,257,755	\$27,578,076	\$0	\$24,420,039	\$24,891,749	90.26%
147	FORETHOUGHT LIFE INSURANCE COMPANY	0.00%	240	151	\$235,097	\$238,122	\$0	\$79,113	\$81,111	34.06%
148	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.03%	132	4,316	\$2,418,803	\$2,383,767	\$0	\$1,283,198	\$1,284,150	53.87%
149	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.00%	235	283	\$299,838	\$323,125	\$0	\$1,241,446	\$686,255	212.38%
150	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.01%	172	413	\$1,064,708	\$1,033,306	\$0	\$1,192,135	\$1,176,348	113.84%
151	GENWORTH LIFE INSURANCE COMPANY	0.60%	20	32,932	\$51,178,563	\$50,793,680	\$0	\$35,345,779	\$60,386,621	118.89%
152	GERBER LIFE INSURANCE COMPANY	0.13%	62	28,155	\$10,871,751	\$11,438,018	\$0	\$7,022,873	\$7,149,898	62.51%
153	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.02%	151	5,372	\$1,765,882	\$1,817,513	\$0	\$1,092,429	\$1,129,399	62.14%
154	GOLDEN RULE INSURANCE COMPANY	1.25%	10	58,419	\$106,952,810	\$107,844,572	\$0	\$86,219,281	\$83,358,055	77.29%
155	GOVERNMENT EMPLOYEES INSURANCE CO	0.00%	351	6	\$563	\$608	\$0	\$0	\$12	1.97%
156	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE COMPANY	0.01%	192	308	\$715,061	\$746,141	\$0	\$585,646	\$579,993	77.73%
157	GREAT AMERICAN INSURANCE COMPANY	0.11%	68	7,893	\$9,275,314	\$9,128,805	\$0	\$4,714,935	\$4,691,232	51.39%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
158	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	224	164	\$351,390	\$354,160	\$0	\$208,883	\$202,008	57.04%
159	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	316	25	\$11,536	\$11,459	\$0	\$20,000	\$20,000	174.54%
160	GREAT WEST LIFE ASSURANCE COMPANY	0.00%	248	88	\$193,095	\$194,296	\$0	\$56,703	\$56,937	29.30%
161	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN	0.01%	174	580	\$1,014,537	\$798,511	\$0	\$768,026	\$781,076	97.82%
162	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.15%	53	17,027	\$12,537,188	\$12,410,726	\$0	\$4,236,952	\$4,924,309	39.68%
163	GUARANTY INCOME LIFE INSURANCE COMPANY	0.00%	293	37	\$38,099	\$37,936	\$0	\$50,856	\$50,700	133.65%
164	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.73%	16	397,692	\$62,790,459	\$62,975,331	\$16,763	\$39,769,721	\$42,535,315	67.54%
165	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.00%	370	0	\$0	\$0	\$0	\$1,555	\$1,555	N/A
166	HARTFORD LIFE AND ACCIDENT INSURANCE COMPA	0.50%	22	311,615	\$42,473,236	\$42,493,321	\$0	\$32,445,643	\$29,005,337	68.26%
167	HARTFORD LIFE AND ANNUITY INSURANCE COMPAN	0.00%	370	129	-\$10,190	-\$10,319	\$0	\$37,198	\$31,013	-300.54%
168	HARTFORD LIFE INSURANCE COMPANY	0.02%	155	24,481	\$1,620,626	\$1,654,130	\$0	\$963,519	\$844,779	51.07%
169	HCC LIFE INSURANCE COMPANY	0.35%	28	103,947	\$29,913,410	\$28,841,412	\$0	\$24,929,344	\$27,178,423	94.23%
170	HEALTH CARE SERVICE CORPORATION	0.02%	141	897	\$2,005,082	\$2,005,082	\$0	\$4,568,897	\$4,609,344	229.88%
171	HEALTHMARKETS INSURANCE COMPANY	0.02%	145	86	\$1,889,409	\$1,832,176	\$0	\$1,280,722	\$1,388,227	75.77%
172	HEALTHSPRING LIFE & HEALTH INSURANCE COMPA	0.02%	135	1,509	\$2,141,264	\$2,141,264	\$0	\$1,964,952	\$1,774,568	82.87%
173	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	21.72%	1	708,419	\$1,860,828,628	\$1,874,724,474	\$0	\$1,470,351,287	\$1,469,069,590	78.36%
174	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.04%	117	1,866	\$3,072,432	\$3,205,136	\$0	\$2,115,442	\$1,790,819	55.87%
175	HM LIFE INSURANCE COMPANY	0.09%	75	28,955	\$7,889,059	\$7,876,719	\$0	\$6,418,988	\$6,430,132	81.63%
176	HORACE MANN LIFE INSURANCE COMPANY	0.00%	302	130	\$23,990	\$24,276	\$0	\$7,700	\$60	0.25%
177	HUMANA INSURANCE COMPANY	4.67%	5	177,644	\$399,741,109	\$400,596,487	\$0	\$324,772,252	\$318,391,264	79.48%
178	HUMANADENTAL INSURANCE COMPANY	0.18%	48	64,660	\$15,743,288	\$15,758,503	\$0	\$10,781,938	\$10,615,066	67.36%
179	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	363	16	\$215	\$218	\$0	\$0	\$0	0.00%
180	IDEALIFE INSURANCE COMPANY	0.00%	271	19	\$77,857	\$77,497	\$0	\$37,258	\$32,690	42.18%
181	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.02%	153	4,419	\$1,674,782	\$1,718,931	\$0	\$1,029,807	\$1,149,672	66.88%
182	IMPERIUM INSURANCE COMPANY	0.00%	348	0	\$667	\$667	\$0	\$14,697	-\$13,347	-2001.05%
183	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.00%	250	13	\$165,947	\$165,948	\$0	\$26,825	\$60,010	36.16%
184	INDEPENDENT ORDER OF FORESTERS THE	0.00%	286	213	\$56,649	\$56,649	\$8	\$8,000	\$8,000	14.12%
185	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & A	0.01%	208	4,747	\$504,000	\$702,558	\$0	\$243,521	\$210,105	29.91%
186	INSURANCE COMPANY OF NORTH AMERICA	0.00%	370	0	\$0	\$0	\$0	\$33,784	\$27,805	N/A
187	INSURANCE COMPANY OF THE STATE OF PENNSYLV	0.00%	370	0	\$0	\$0	\$0	\$76	-\$12,058	N/A
188	INSUREMAX INSURANCE COMPANY	0.00%	352	0	\$554	\$1,614	\$0	\$0	\$0	0.00%
189	INTEGON NATIONAL INSURANCE COMPANY	0.00%	268	42	\$88,306	\$88,306	\$0	\$106,450	\$137,696	155.93%
190	INVESTORS LIFE INSURANCE COMPANY OF NORTH A	0.00%	362	2	\$248	\$248	\$0	\$0	\$0	0.00%
191	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.01%	175	1,088	\$1,014,215	\$1,004,702	\$0	\$1,670,167	\$1,665,428	165.76%
192	JEFFERSON INSURANCE COMPANY	0.01%	193	37,065	\$711,302	\$561,241	\$0	\$139,660	\$153,323	27.32%
193	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	288	29	\$52,500	\$55,842	\$0	\$87,656	\$85,518	153.14%
194	JOHN ALDEN LIFE INSURANCE COMPANY	0.07%	89	1,843	\$6,007,313	\$6,560,632	\$0	\$5,300,503	\$5,392,708	82.20%
195	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPA	0.00%	292	29	\$46,167	\$47,029	\$0	\$20,492	\$61,413	130.59%
196	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.35%	29	21,651	\$29,779,866	\$29,881,974	\$61	\$14,872,199	\$15,240,096	51.00%
197	KANAWHA INSURANCE COMPANY	0.03%	125	12,519	\$2,710,770	\$2,710,770	\$0	\$1,253,662	\$1,592,531	58.75%
198	KANSAS CITY LIFE INSURANCE COMPANY	0.05%	104	15,234	\$3,969,584	\$3,984,424	\$0	\$3,412,423	\$3,500,890	87.86%
199	KNIGHTS OF COLUMBUS	0.03%	119	2,897	\$2,957,932	\$2,932,405	\$0	\$536,695	\$1,572,774	53.63%
200	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	358	2	\$381	\$381	\$0	\$151,084	\$149,583	39260.63%
201	LEADERS LIFE INSURANCE COMPANY	0.00%	254	287	\$155,619	\$155,619	\$0	\$56,822	\$56,822	36.51%
202	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.12%	66	59,766	\$9,929,360	\$9,965,347	\$0	\$5,326,104	\$6,860,579	68.84%
203	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.02%	144	20,884	\$1,967,290	\$1,966,596	\$0	\$426,522	\$392,721	19.97%
204	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.37%	25	272,467	\$31,817,078	\$31,817,078	\$0	\$19,268,526	\$26,838,507	84.35%
205	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	361	4	\$306	\$306	\$0	\$0	\$0	0.00%
206	LIFE OF THE SOUTH INSURANCE COMPANY	0.00%	242	1,383	\$231,166	\$60,583	\$0	\$7,156	\$20,037	33.07%
207	LIFESECURE INSURANCE COMPANY	0.00%	217	389	\$401,181	\$379,210	\$0	\$2,607	\$12,168	3.21%
208	LINCOLN BENEFIT LIFE COMPANY	0.02%	136	1,353	\$2,106,313	\$2,190,911	\$0	\$1,051,339	\$1,636,878	74.71%
209	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.00%	274	64	\$75,344	\$75,346	\$0	\$40,092	\$39,327	52.20%
210	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	253	1,010	\$161,144	\$161,621	\$0	\$42,516	\$53,166	32.90%
211	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.33%	33	202,548	\$28,477,297	\$28,558,879	\$0	\$19,245,407	\$22,815,019	79.89%
212	LONGEVITY INSURANCE COMPANY	0.00%	321	8	\$6,787	\$6,787	\$0	\$90,409	\$103,086	1518.87%
213	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.03%	126	3,470	\$2,690,657	\$2,673,482	\$0	\$1,527,225	\$1,426,700	53.36%
214	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.02%	161	3,619	\$1,500,080	\$1,405,247	\$0	\$1,431,552	\$1,191,252	84.77%
215	MANHATTAN LIFE INSURANCE COMPANY	0.00%	310	39	\$17,614	\$18,130	\$0	\$7,322	\$10,272	56.66%
216	MAPFRE LIFE INSURANCE COMPANY	0.00%	330	38	\$4,412	\$4,455	\$0	\$0	\$0	0.00%
217	MARKEL INSURANCE COMPANY	0.00%	218	103,112	\$390,259	\$387,608	\$0	\$65,243	\$7,898	2.04%
218	MARQUETTE NATIONAL LIFE INSURANCE COMPANY	0.02%	149	537	\$1,782,133	\$1,809,076	\$0	\$1,447,937	\$1,383,747	76.49%
219	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	0.12%	64	6,098	\$10,189,654	\$10,485,729	\$396,397	\$8,811,592	\$10,044,875	95.80%
220	MEDAMERICA INSURANCE COMPANY	0.01%	176	864	\$1,009,452	\$1,015,334	\$0	\$341,439	\$324,704	31.98%
221	MEDCO CONTAINMENT LIFE INSURANCE COMPANY	0.08%	81	5,911	\$7,066,881	\$7,066,881	\$0	\$4,110,591	\$4,046,765	57.26%
222	MEDICO CORP LIFE INSURANCE COMPANY	0.00%	285	29	\$57,355	\$47,193	\$0	\$51,559	\$76,691	162.51%
223	MEDICO INSURANCE COMPANY	0.07%	92	4,649	\$5,874,536	\$5,908,681	\$0	\$4,085,336	\$4,001,205	67.72%
224	MERIT LIFE INSURANCE CO	0.02%	139	7,809	\$2,052,965	\$1,506,526	\$0	\$381,596	\$487,815	32.38%
225	METLIFE INSURANCE COMPANY USA	0.02%	156	239	\$1,618,500	\$1,875,473	\$0	\$2,967,570	\$3,219,050	171.64%
226	METROPOLITAN LIFE INSURANCE COMPANY	1.13%	12	359,752	\$97,159,685	\$93,232,723	\$0	\$71,244,786	\$78,201,876	83.88%
227	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	338	6	\$1,751	\$1,778	\$0	\$4,114	\$2,297	129.19%
228	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.03%	129	2,749	\$2,637,432	\$2,615,102	\$0	\$1,149,528	\$1,064,571	40.71%
229	MINNESOTA LIFE INSURANCE COMPANY	0.10%	72	33,625	\$8,962,557	\$8,966,629	\$0	\$3,095,622	\$1,774,375	19.79%
230	MODERN WOODMEN OF AMERICA	0.00%	347	8	\$753	\$763	\$0	\$4,692	-\$3,963	-519.40%
231	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	314	140	\$15,445	\$15,408	\$0	\$0	\$1,625	10.55%
232	MONY LIFE INSURANCE COMPANY	0.00%	222	239	\$361,757	\$373,981	\$123,844	\$241,811	\$299,344	80.04%
233	MOTORISTS COMMERCIAL MUTUAL INSURANCE CON	0.00%	370	0	\$0	\$0	\$0	\$0	-\$253	N/A
234	MOUNTAIN LIFE INSURANCE COMPANY	0.00%	277	280	\$66,289	\$47,872	\$0	\$12,061	\$11,582	24.19%
235	MTL INSURANCE COMPANY	0.00%	329	3	\$4,526	\$4,526	\$0	\$0	\$0	0.00%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
236	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.00%	289	505	\$50,370	\$50,370	\$0	\$198,670	\$198,670	394.42%
237	MUTUAL OF OMAHA INSURANCE COMPANY	1.56%	8	370,302	\$133,305,044	\$131,804,979	\$0	\$98,697,965	\$102,835,051	78.02%
238	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	304	29	\$22,711	\$22,398	\$0	\$698	\$694	3.10%
239	NATIONAL CASUALTY COMPANY	0.00%	299	290	\$31,255	\$30,088	\$0	\$4,359	\$4,904	16.30%
240	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	244	106	\$210,611	\$209,467	\$0	\$73,318	\$72,626	34.67%
241	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.08%	85	220,299	\$6,511,595	\$6,484,212	\$0	\$4,828,754	\$4,828,754	74.47%
242	NATIONAL HEALTH INSURANCE COMPANY	0.00%	318	33	\$8,037	\$7,981	\$0	\$5,118	\$9,298	116.50%
243	NATIONAL LIFE INSURANCE COMPANY	0.00%	259	139	\$140,014	\$168,488	\$0	\$179,735	\$173,209	102.80%
244	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE	0.02%	146	8,219	\$1,840,927	\$1,793,955	\$0	\$755,714	\$815,863	45.48%
245	NATIONAL UNION FIRE INSURANCE COMPANY OF PIT	0.12%	63	1,100,514	\$10,404,196	\$10,345,417	\$0	\$5,116,363	\$3,837,004	37.09%
246	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPA	0.00%	341	12	\$1,273	\$1,273	\$0	\$0	\$0	0.00%
247	NATIONWIDE LIFE INSURANCE COMPANY	0.04%	109	2,950	\$3,523,808	\$3,299,700	\$0	\$1,598,229	\$1,508,551	45.72%
248	NATIONWIDE MUTUAL INSURANCE COMPANY	0.04%	106	4,478	\$3,844,415	\$3,844,415	\$0	\$30,446	\$30,446	0.79%
249	NEW ENGLAND LIFE INSURANCE COMPANY	0.00%	263	133	\$122,033	\$125,538	\$0	\$62,535	\$32,154	25.61%
250	NEW ERA LIFE INSURANCE COMPANY	0.00%	370	0	\$0	\$243	\$0	\$0	-\$203	-83.54%
251	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWE	0.00%	267	39	\$88,799	\$89,435	\$0	\$110,114	\$105,957	118.47%
252	NEW YORK LIFE INSURANCE COMPANY	0.08%	80	16,470	\$7,255,677	\$7,032,585	\$403,763	\$5,033,538	\$5,074,820	72.16%
253	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH	0.00%	350	2	\$573	\$362	\$0	\$0	\$0	0.00%
254	NORTH AMERICAN INSURANCE COMPANY	0.05%	105	1,317	\$3,960,090	\$4,144,562	\$0	\$3,156,967	\$2,941,321	70.97%
255	NORTHWESTERN LONG TERM CARE INSURANCE CO	0.14%	54	5,654	\$12,249,152	\$12,127,011	\$36,775	\$495,967	\$504,575	4.16%
256	NORTHWESTERN MUTUAL LIFE INSURANCE COMPA	0.30%	37	21,608	\$25,653,192	\$25,579,840	\$6,389,740	\$11,910,818	\$11,829,999	46.25%
257	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.00%	241	193	\$231,300	\$231,126	\$0	\$436,315	\$434,231	187.88%
258	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.00%	255	97	\$153,298	\$152,820	\$22,792	\$177,000	\$165,726	108.45%
259	OLD AMERICAN INSURANCE COMPANY	0.00%	303	495	\$23,497	\$25,014	\$0	\$62,770	\$59,535	238.01%
260	OLD REPUBLIC INSURANCE COMPANY	0.00%	272	649	\$77,704	\$90,182	\$0	\$37,495	\$37,032	41.06%
261	OLD REPUBLIC LIFE INSURANCE COMPANY	0.01%	213	460	\$446,493	\$446,493	\$0	\$281,983	\$163,875	36.70%
262	OLD SURETY LIFE INSURANCE COMPANY	0.13%	57	6,014	\$11,518,483	\$11,475,938	\$0	\$6,539,329	\$6,593,990	57.46%
263	OLD UNITED LIFE INSURANCE COMPANY	0.00%	296	182	\$33,170	\$49,820	\$0	\$8,029	\$4,402	8.84%
264	OMAHA INSURANCE COMPANY	0.00%	295	37	\$33,588	\$31,850	\$0	\$15,290	\$19,505	61.24%
265	ONEBEACON AMERICA INSURANCE COMPANY	0.00%	370	0	\$0	\$0	\$0	\$228,061	\$155,005	N/A
266	OXFORD LIFE INSURANCE COMPANY	0.02%	143	978	\$1,990,329	\$1,941,093	\$0	\$1,553,761	\$1,643,881	84.69%
267	OZARK NATIONAL LIFE INSURANCE COMPANY	0.00%	281	1,121	\$62,755	\$63,884	\$0	\$77,509	\$77,509	121.33%
268	PACIFICARE LIFE AND HEALTH INSURANCE COMPAN	0.00%	256	0	\$150,307	\$150,307	\$0	\$144,148	\$149,221	99.28%
269	PAN-AMERICAN LIFE INSURANCE COMPANY	0.05%	101	2,610	\$4,709,148	\$4,687,553	\$0	\$3,072,045	\$3,308,600	70.58%
270	PARTNERRE AMERICA INSURANCE COMPANY	0.04%	111	0	\$3,274,836	\$3,274,836	\$0	\$67,048	\$1,985,044	60.62%
271	PAUL REVERE LIFE INSURANCE COMPANY	0.04%	107	4,258	\$3,611,079	\$3,841,372	\$0	\$5,724,476	\$5,407,235	140.76%
272	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.00%	238	820	\$279,066	\$279,698	\$0	\$304,503	\$313,964	112.25%
273	PEKIN LIFE INSURANCE COMPANY	0.00%	216	975	\$407,030	\$307,325	\$0	\$103,957	\$144,634	47.06%
274	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.00%	266	66	\$100,067	\$100,358	\$0	\$145,477	\$165,587	165.00%
275	PENNSYLVANIA LIFE INSURANCE COMPANY	0.01%	211	2,559	\$456,145	\$1,141,521	\$0	\$774,023	-\$368,492	-32.28%
276	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.01%	196	1,596	\$681,350	\$691,799	\$0	\$361,859	\$370,557	53.56%
277	PHOENIX LIFE INSURANCE COMPANY	0.00%	279	93	\$64,483	\$61,651	\$0	\$261,890	\$151,967	246.50%
278	PHYSICIANS LIFE INSURANCE COMPANY	0.02%	147	680	\$1,831,536	\$1,852,466	\$0	\$1,423,712	\$1,392,176	75.15%
279	PHYSICIANS MUTUAL INSURANCE COMPANY	0.08%	83	9,484	\$6,852,915	\$6,911,465	\$0	\$4,038,946	\$3,875,841	56.08%
280	PLATEAU INSURANCE COMPANY	0.00%	247	450	\$196,940	\$104,736	\$0	\$1,139	\$11,712	11.18%
281	PRIMERICA LIFE INSURANCE COMPANY	0.00%	332	9	\$2,814	\$2,979	\$0	\$7,852	\$7,437	249.65%
282	PRINCIPAL LIFE INSURANCE COMPANY	0.33%	32	87,607	\$28,658,562	\$26,843,388	\$0	\$15,839,377	\$17,260,328	64.30%
283	PROFESSIONAL INSURANCE COMPANY	0.00%	232	483	\$309,500	\$306,697	\$0	\$149,240	\$142,716	46.53%
284	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	257	295	\$144,866	\$163,886	\$0	\$182,793	\$135,471	82.66%
285	PROVIDENT AMERICAN LIFE AND HEALTH INSURANC	0.00%	273	24	\$77,699	\$75,693	\$0	\$54,259	\$54,914	72.55%
286	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPA	0.18%	47	29,665	\$15,816,312	\$15,982,389	\$0	\$10,988,096	\$10,421,475	65.21%
287	PROVIDENT LIFE AND CASUALTY INSURANCE COMP/	0.00%	246	100	\$200,360	\$206,053	\$0	\$151,560	\$210,445	102.13%
288	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.22%	42	235,230	\$18,999,651	\$18,644,723	\$72,611	\$12,940,372	\$14,635,188	78.50%
289	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	234	63	\$308,391	\$315,875	\$0	\$205,658	\$209,212	66.23%
290	PYRAMID LIFE INSURANCE COMPANY	0.02%	138	357	\$2,054,176	\$1,995,490	\$0	\$1,612,373	\$1,735,040	86.95%
291	QBE INSURANCE CORPORATION	0.04%	115	9,179	\$3,142,451	\$3,246,772	\$0	\$4,889,883	\$3,701,515	114.01%
292	RELIAANCE STANDARD LIFE INSURANCE COMPANY	0.20%	46	66,999	\$16,921,328	\$17,054,617	\$0	\$11,351,078	\$12,024,520	70.51%
293	RELIASTAR LIFE INSURANCE COMPANY	0.13%	58	57,324	\$11,102,217	\$11,285,371	\$0	\$7,972,136	\$8,595,594	76.17%
294	RELIASTAR LIFE INSURANCE COMPANY OF NEW YOF	0.00%	219	3,532	\$374,627	\$378,863	\$0	\$129,712	\$139,922	36.93%
295	RENAISSANCE LIFE & HEALTH INSURANCE COMPAN	0.01%	182	2,080	\$928,298	\$928,298	\$0	\$665,553	\$670,734	72.25%
296	RESERVE NATIONAL INSURANCE COMPANY	0.09%	77	7,671	\$7,564,916	\$7,687,333	\$0	\$4,185,158	\$4,221,664	54.92%
297	RESOURCE LIFE INSURANCE COMPANY	0.00%	370	0	\$0	\$33	\$0	\$0	-\$4,353	-13190.91%
298	RIVERSOURCE LIFE INSURANCE COMPANY	0.06%	96	4,113	\$5,200,018	\$5,238,664	\$0	\$5,527,659	\$5,543,525	105.82%
299	ROYAL NEIGHBORS OF AMERICA	0.00%	236	47	\$290,524	\$302,067	\$0	\$157,682	\$148,833	49.27%
300	SAFEHEALTH LIFE INSURANCE COMPANY	0.00%	360	6	\$339	\$339	\$0	\$0	\$0	0.00%
301	SAGICOR LIFE INSURANCE COMPANY	0.00%	340	2	\$1,451	\$1,552	\$0	\$0	\$0	0.00%
302	SECURIAN LIFE INSURANCE COMPANY	0.00%	252	3,049	\$161,516	\$167,106	\$0	\$99,918	\$100,273	60.01%
303	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.01%	207	2,538	\$516,384	\$520,541	\$0	\$423,079	\$440,262	84.58%
304	SECURITY MUTUAL LIFE INSURANCE COMPANY OF N	0.00%	355	2	\$491	\$490	\$0	\$0	\$0	0.00%
305	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	343	47	\$1,038	\$1,060	\$0	\$0	\$0	0.00%
306	SENIOR HEALTH INSURANCE COMPANY OF PENNSYI	0.04%	110	2,039	\$3,291,788	\$4,072,792	\$0	\$7,349,315	\$8,349,887	205.02%
307	SENTRY INSURANCE A MUTUAL COMPANY	0.00%	298	1,039	\$31,458	\$32,524	\$0	\$67,251	\$80,426	247.28%
308	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	275	364	\$74,410	\$76,275	\$0	\$84,661	\$57,655	75.59%
309	SETTLERS LIFE INSURANCE COMPANY	0.00%	324	3	\$5,506	\$5,497	\$0	\$0	\$0	0.00%
310	SHELTER LIFE INSURANCE COMPANY	0.03%	118	708	\$2,966,974	\$2,990,397	\$0	\$3,215,365	\$2,956,771	98.88%
311	SHENANDOAH LIFE INSURANCE COMPANY	0.00%	270	13	\$82,607	\$83,229	\$0	\$23,583	\$23,345	28.05%
312	SIERRA HEALTH AND LIFE INSURANCE COMPANY INC	0.00%	370	0	-\$11,665	\$0	\$0	\$0	-\$485	N/A
313	SILVERSCRIPT INSURANCE COMPANY	1.17%	11	92,130	\$100,250,386	\$104,075,199	\$0	\$86,643,277	\$84,061,308	80.77%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
314	SIRIUS AMERICA INSURANCE COMPANY	0.03%	130	5,595	\$2,555,617	\$2,555,617	\$0	\$1,607,091	\$1,607,091	62.88%
315	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	365	51	\$158	\$158	\$0	\$80	\$80	50.63%
316	SONS OF NORWAY	0.00%	368	0	\$37	\$37	\$0	\$0	\$0	0.00%
317	SOUTHERN PIONEER LIFE INSURANCE COMPANY	0.00%	370	8	-\$482	-\$282	\$0	\$0	-\$99	35.11%
318	ST PAUL FIRE & MARINE INSURANCE COMPANY	0.00%	370	0	\$0	\$0	\$0	\$0	\$445	N/A
319	STANDARD GUARANTY INSURANCE COMPANY	0.00%	282	2,429	\$62,082	\$62,082	\$0	\$291	-\$15,840	-25.51%
320	STANDARD INSURANCE COMPANY	0.32%	35	139,279	\$27,091,543	\$27,697,603	\$0	\$25,252,588	\$20,629,838	74.48%
321	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.04%	116	7,359	\$3,131,774	\$3,209,064	\$0	\$1,918,286	\$1,860,420	57.97%
322	STANDARD LIFE AND CASUALTY COMPANY	0.00%	328	2	\$4,551	\$4,404	\$0	\$206	\$317	7.20%
323	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.08%	86	6,531	\$6,497,355	\$6,690,093	\$0	\$4,404,918	\$4,410,132	65.92%
324	STARMOUNT LIFE INSURANCE COMPANY	0.00%	223	605	\$360,444	\$357,135	\$0	\$39,842	\$44,799	12.54%
325	STARNET INSURANCE COMPANY	0.00%	370	1,428	\$0	\$1,135	\$0	\$0	-\$7,470	-658.15%
326	STARR INDEMNITY & LIABILITY COMPANY	0.00%	229	13,837	\$322,553	\$304,171	\$0	\$458,868	-\$140,764	-46.28%
327	STATE FARM MUTUAL AUTOMOBILE INSURANCE COI	0.36%	27	29,742	\$30,519,041	\$25,826,358	\$508	\$21,237,024	\$21,026,520	81.41%
328	STATE LIFE INSURANCE COMPANY	0.01%	194	338	\$700,535	\$722,871	\$0	\$269,544	\$489,642	67.74%
329	STATE MUTUAL INSURANCE COMPANY	0.00%	226	107	\$345,978	\$345,912	\$0	\$298,660	\$304,211	87.94%
330	STERLING INVESTORS LIFE INSURANCE COMPANY	0.01%	185	656	\$884,288	\$875,667	\$0	\$394,967	\$378,085	43.18%
331	STERLING LIFE INSURANCE COMPANY	0.08%	87	3,296	\$6,497,025	\$6,548,210	\$0	\$4,788,907	\$4,763,088	72.74%
332	STONEBRIDGE LIFE INSURANCE COMPANY	0.42%	23	95,375	\$36,068,889	\$39,659,510	\$0	\$23,496,938	\$34,506,338	87.01%
333	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.01%	199	2,678	\$633,772	\$666,899	\$0	\$403,311	\$469,705	70.43%
334	SUN LIFE ASSURANCE COMPANY OF CANADA	0.37%	26	157,505	\$31,409,217	\$30,070,699	\$0	\$19,354,797	\$20,726,728	68.93%
335	SURENCY LIFE & HEALTH INSURANCE COMPANY	0.01%	183	7,346	\$918,666	\$918,666	\$0	\$750,758	\$773,209	84.17%
336	SYMETRA LIFE INSURANCE COMPANY	0.06%	94	22,378	\$5,549,123	\$5,511,848	\$0	\$4,453,601	\$4,475,810	81.20%
337	SYMPHONIX HEALTH INSURANCE INC	0.01%	186	1,091	\$847,412	\$1,112,818	\$0	\$1,475,749	\$1,069,178	96.08%
338	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	0.00%	231	219	\$319,996	\$320,779	\$0	\$1,441,450	\$696,115	217.01%
339	THE RELIABLE LIFE INSURANCE COMPANY	0.00%	230	3,801	\$322,428	\$322,675	\$0	\$103,475	\$87,853	27.23%
340	THE TRAVELERS PROTECTIVE ASSOCIATION OF AMI	0.00%	300	1,681	\$29,996	\$29,996	\$0	\$9,408	\$9,200	30.67%
341	THRIVENT FINANCIAL FOR LUTHERANS	0.13%	60	7,728	\$10,971,710	\$11,026,435	\$166,026	\$11,338,293	\$19,428,638	176.20%
342	TIAA-CREF LIFE INSURANCE COMPANY	0.00%	262	61	\$128,350	\$128,775	\$0	\$39,569	-\$112,743	-87.55%
343	TIME INSURANCE COMPANY	0.64%	18	23,948	\$54,663,325	\$59,861,115	\$0	\$46,224,929	\$51,127,813	85.41%
344	TRANSAMERICA CASUALTY INSURANCE COMPANY	0.00%	294	1,868	\$37,863	\$37,863	\$0	\$8,444	\$6,849	18.09%
345	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPA	0.00%	260	2,857	\$135,128	\$135,984	\$0	\$15,958	\$19,192	14.11%
346	TRANSAMERICA LIFE INSURANCE COMPANY	0.32%	36	25,530	\$27,069,290	\$27,276,120	\$0	\$20,941,593	\$24,082,122	88.29%
347	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.13%	61	95,068	\$10,880,079	\$11,313,587	\$0	\$4,038,529	\$4,366,237	38.59%
348	TRAVELERS INDEMNITY COMPANY	0.00%	370	0	\$0	\$318	\$0	\$0	-\$173	-54.40%
349	TRAVELERS INDEMNITY COMPANY OF CONNECTICUT	0.00%	370	0	\$0	\$0	\$0	\$0	-\$39,989	N/A
350	TRUSTMARK INSURANCE COMPANY	0.02%	137	14,650	\$2,086,216	\$2,107,166	\$0	\$637,715	\$565,713	26.85%
351	TRUSTMARK LIFE INSURANCE COMPANY	0.07%	93	3,069	\$5,785,940	\$5,910,598	\$0	\$4,939,864	\$4,636,843	78.45%
352	U S SPECIALTY INSURANCE COMPANY	0.00%	370	0	-\$128,565	-\$10,733	\$0	\$39,663	-\$44,685	416.33%
353	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.01%	212	403	\$452,175	\$473,043	\$0	\$390,108	\$387,210	81.86%
354	UNITED LIFE INSURANCE COMPANY	0.01%	206	634	\$527,868	\$529,842	\$0	\$351,366	\$382,478	72.19%
355	UNIMERICA INSURANCE COMPANY	0.09%	76	22,062	\$7,647,900	\$7,246,428	\$0	\$9,757,497	\$9,688,830	133.70%
356	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	205	7,253	\$546,476	\$550,190	\$0	\$273,683	\$234,151	42.56%
357	UNION LABOR LIFE INSURANCE COMPANY	0.02%	157	8,904	\$1,575,360	\$1,596,957	\$14,081	\$75,152	\$195,897	12.27%
358	UNION SECURITY INSURANCE COMPANY	0.34%	30	137,394	\$29,206,957	\$29,494,693	\$0	\$18,894,073	\$19,117,001	64.82%
359	UNITED AMERICAN INSURANCE COMPANY	0.16%	51	10,876	\$14,045,757	\$14,251,390	\$0	\$10,983,081	\$10,605,149	74.41%
360	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.01%	171	1,002	\$1,091,057	\$1,103,075	\$0	\$489,012	\$523,551	47.46%
361	UNITED CONCORDIA LIFE AND HEALTH INSURANCE C	0.03%	127	6,508	\$2,680,636	\$2,680,636	\$0	\$2,046,953	\$1,941,353	72.42%
362	UNITED HEALTHCARE INSURANCE COMPANY	15.10%	2	575,790	\$1,293,857,861	\$1,299,179,693	\$0	\$1,035,132,215	\$1,037,862,625	79.89%
363	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	353	1	\$532	\$531	\$0	\$0	\$797	150.09%
364	UNITED HOME LIFE INSURANCE COMPANY	0.00%	346	2	\$806	\$794	\$0	\$0	\$0	0.00%
365	UNITED INSURANCE COMPANY OF AMERICA	0.00%	291	394	\$49,884	\$50,117	\$0	\$10,964	\$10,249	20.45%
366	UNITED LIFE INSURANCE COMPANY	0.00%	308	31	\$20,104	\$20,410	\$0	\$15,050	\$8,951	43.86%
367	UNITED NATIONAL LIFE INSURANCE COMPANY OF AI	0.01%	190	586	\$765,350	\$765,406	\$0	\$480,714	\$501,545	65.53%
368	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.57%	21	107,458	\$48,923,625	\$48,976,810	\$0	\$32,881,884	\$32,976,582	67.33%
369	UNITED SECURITY ASSURANCE COMPANY OF PENNS	0.02%	165	646	\$1,326,679	\$1,326,769	\$0	\$632,148	\$634,583	47.83%
370	UNITED SECURITY LIFE AND HEALTH INSURANCE CO	0.00%	233	28	\$308,584	\$380,762	\$0	\$847,191	\$146,130	38.38%
371	UNITED STATES FIRE INSURANCE COMPANY	0.13%	59	770,134	\$11,097,013	\$11,097,013	\$0	\$3,632,678	\$5,720,678	51.55%
372	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.02%	166	8,624	\$1,297,366	\$1,518,110	\$0	\$2,121,253	-\$1,624,538	-107.01%
373	UNITED TEACHER ASSOCIATES INSURANCE COMPAI	0.03%	134	2,230	\$2,156,937	\$2,186,951	\$0	\$1,110,990	\$1,238,770	56.64%
374	UNITED WISCONSIN INSURANCE COMPANY	0.00%	370	148	\$0	\$0	\$0	\$0	-\$68,016	N/A
375	UNITED WORLD LIFE INSURANCE COMPANY	0.04%	114	952	\$3,173,299	\$3,214,029	\$0	\$1,970,035	\$1,941,672	60.41%
376	UNITEDHEALTHCARE LIFE INSURANCE COMPANY	0.12%	65	3,935	\$9,981,576	\$11,298,160	\$0	\$10,081,126	\$11,856,932	104.95%
377	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	366	5	\$130	\$130	\$0	\$8,496	\$0	0.00%
378	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.61%	19	442,468	\$52,606,990	\$53,420,544	\$0	\$44,236,442	\$44,914,873	84.08%
379	USAA LIFE INSURANCE COMPANY	0.03%	122	1,459	\$2,830,595	\$2,829,118	\$0	\$1,916,866	\$1,935,991	68.43%
380	USABLE LIFE	0.03%	128	18,664	\$2,676,282	\$2,675,833	\$0	\$1,292,251	\$1,292,251	48.29%
381	VISION BENEFITS OF AMERICA	0.03%	131	67,573	\$2,498,469	\$2,498,469	\$0	\$0	\$2,163,718	86.60%
382	VISION SERVICE PLAN INSURANCE COMPANY	0.65%	17	367,506	\$55,635,622	\$55,635,622	\$0	\$44,014,885	\$44,032,391	79.14%
383	VOYA INSURANCE AND ANNUITY COMPANY	0.00%	326	104	\$5,094	\$5,158	\$0	\$0	\$0	0.00%
384	WASHINGTON NATIONAL INSURANCE COMPANY	0.22%	43	27,990	\$18,909,391	\$18,888,717	\$0	\$15,180,100	\$16,167,047	85.59%
385	WELLCARE PRESCRIPTION INSURANCE INC	0.26%	39	28,573	\$22,505,086	\$22,505,086	\$0	\$23,192,176	\$20,823,720	92.53%
386	WESCO INSURANCE COMPANY	0.01%	214	1,591	\$439,951	\$439,951	\$0	\$145,962	\$113,165	25.72%
387	WEST COAST LIFE INSURANCE COMPANY	0.00%	370	0	\$0	\$0	\$0	\$0	-\$16,850	N/A
388	WESTERN AND SOUTHERN LIFE INSURANCE COMPA	0.01%	198	2,239	\$676,650	\$676,414	\$0	\$411,167	\$431,918	63.85%
389	WESTERN CATHOLIC UNION	0.00%	313	34	\$16,323	\$6,385	\$0	\$295	\$2,671	41.83%
390	WESTERN UNITED LIFE ASSURANCE COMPANY	0.00%	370	0	-\$13	-\$13	\$0	\$0	\$0	0.00%
391	WESTPORT INSURANCE CORPORATION	0.04%	108	5,773	\$3,595,408	\$3,595,408	\$0	\$4,104,178	\$2,783,869	77.43%

**2014 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
392	WILCAC LIFE INSURANCE COMPANY	0.00%	306	20	\$21,095	\$21,095	\$0	\$17,941	\$5,239	24.84%
393	WILTON REASSURANCE LIFE COMPANY OF NEW YOF	0.00%	359	3	\$355	\$355	\$0	\$0	\$0	0.00%
394	WOODMEN OF THE WORLD LIFE INSURANCE SOCIET	0.00%	284	170	\$58,359	\$58,709	\$2,986	\$8,530	\$10,091	17.19%
395	ZALE LIFE INSURANCE COMPANY	0.00%	312	743	\$16,484	\$16,484	\$0	\$7,960	\$7,697	46.69%
396	ZURICH AMERICAN INSURANCE COMPANY	0.07%	88	94,898	\$6,114,476	\$5,627,194	\$0	\$4,668,878	\$2,299,708	40.87%
TOTAL		100.00%		14,394,900	\$8,566,721,097	\$8,594,953,795	\$7,646,916	\$6,859,900,487	\$6,979,757,219	81.21%

**LIFE, ACCIDENT & HEALTH
COMPANIES
MAIL ADDRESSES AND
TELEPHONE NUMBERS**

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
20796	21st Century Premier Insurance Company	21st Century Plaza	Wilmington	Delaware	19803	302-252-2000
80985	4 Ever Life Insurance Company	2 Mid America Plaza Suite 200	Oakbrook Terrace	Illinois	60181-4712	630-472-7700
77879	5 Star Life Insurance Company	909 N Washington St	Alexandria	Virginia	22314	800-776-2322
71854	Aaa Life Insurance Company	17900 N Laurel Park Drive	Livonia	Michigan	48152-3985	734-779-2600
71471	Ability Insurance Company	One City Center 4th Fl	Portland	Maine	04101	978-261-3074
63444	Accendo Insurance Company	221 N Charles Lindbergh Dr	Salt Lake City	Utah	84116	801-961-6000
62200	Accordia Life And Annuity Company	215 10th Street Suite 1100	Des Moines	Iowa	50309	515-393-3725
22667	Ace American Insurance Company	Po Box 1000	Philadelphia	Pennsylvania	19106	215-640-1000
60348	Ace Life Insurance Company	2 Stamford Pl 281 Terser Bl	Stamford	Connecticut	06901-3264	212-642-7861
20699	Ace Property And Casualty Insurance Company	Po Box 1000	Philadelphia	Pennsylvania	19106	215-640-5259
12278	Advantica Insurance Company	12399 Gravois Rd	St Louis	Missouri	63127-1702	314-656-3000
33898	Aegis Security Insurance Company	Po Box 3153	Harrisburg	Pennsylvania	17105	717-657-9671
78700	Aetna Health And Life Insurance Company	151 Farmington Avenue	Hartford	Connecticut	06156	860-273-7199
72052	Aetna Health Insurance Company	980 Jolly Road U11s	Blue Bell	Pennsylvania	19422	800-872-3862
60054	Aetna Life Insurance Company	151 Farmington Ave (Rw61 Halloran)	Hartford	Connecticut	06156-9154	860-273-7199
97780	Agc Life Insurance Company	Po Box1591	Houston	Texas	77251	713-522-1111
79049	Alfa Life Insurance Corporation	Po Box 11000	Montgomery	Alabama	36191-0001	334-613-4486
82406	All Savers Insurance Company	7440 Woodland Drive	Indianapolis	Indiana	46278	317-290-8100
69604	Allianz Life And Annuity Company	5701 Golden Hills Drive	Minneapolis	Minnesota	55416-1297	763-765-6500
64190	Allianz Life Insurance Company Of New York	5701 Golden Hills Dr	Minneapolis	Minnesota	55416-1297	212-586-7733
90611	Allianz Life Insurance Company Of North America	5701 Golden Hills Drive	Minneapolis	Minnesota	55440-1344	763-765-6500
70866	Allstate Assurance Company	3075 Sanders Rd #h1a	Northbrook	Illinois	60062	847-402-5000
60186	Allstate Life Insurance Company	3075 Sanders Road Suite H1a	Northbrook	Illinois	60062-7172	847-402-5000
70874	Allstate Life Insurance Company Of New York	878 Veterans Memorial Highway 4th Floor	Hauppauge	New York	11788	631-357-8920
60208	Amalgamated Life & Health Ins Co	333 S Ashland Blvd	Chicago	Illinois	60607-2703	914-367-5000
60216	Amalgamated Life Insurance Company	333 Westchester Ave North Building	White Plains	New York	10604	914-367-5939
19720	American Alternative Insurance Corporation	555 College Rd East Plz 2	Princeton	New Jersey	08543-5241	609-243-4200
68594	American Amicable Life Insurance Company Of Texas	Po Box 2549	Waco	Texas	76702-2549	254-297-2777
10111	American Bankers Life Insurance Company Of Florida	11222 Quail Roost Drive	Miami	Florida	33157-6596	305-253-2244
60275	American Bankers Life Assurance Of Florida	11222 Quail Roost Drive	Miami	Florida	33157-6596	305-253-2244
66001	American Benefit Life Insurance Company	1605 Lbj Freeway Suite 710	Dallas	Texas	75234	469-522-4400
12321	American Continental Insurance Company	800 Crescent Centre Dr Suite 200	Franklin	Tennessee	37067	800-264-4000
94439	American Creditors Life Ins Co	Po Box 17748	Irvine	California	92623-7748	714-404-1640
92738	American Equity Investment Life Insurance Company	Po Box 71216	Des Moines	Iowa	50325	515-221-0002
60380	American Family Life Assurance Company Of Columbus	1932 Wynnnton Road	Columbus	Georgia	31999-9035	706-323-3431
60399	American Family Life Insurance Company	6000 American Parkway	Madison	Wisconsin	53783	608-249-2111
19275	American Family Mutual Insurance Company	6000 American Parkway	Madison	Wisconsin	53783	608-249-2111
98736	American Federated Life Insurance Company	Po Box 321422	Flowood	Mississippi	39232	601-992-6886
60410	American Fidelity Assurance Company	2000 N Classen Blvd	Oklahoma City	Oklahoma	73106-6092	405-523-2000
60429	American Fidelity Life Insurance Company	500 South Palafox Street Suite 200	Pensacola	Florida	32502	850-456-7401
69337	American Financial Security Life Insurance Company	55 Ne 5th Ave Suite 502	Boca Raton	Florida	33432	561-756-8130
60488	American General Life Insurance Co	Po Box 1591	Houston	Texas	77251-1591	713-522-1111
60518	American Health And Life Insurance Company	3001 Meacham Blvd Ste 100	Fort Worth	Texas	76137	800-316-5607
60534	American Heritage Life Insurance Company	1776 Amer Heritage Life	Jacksonville	Florida	32224	904-992-1776
19380	American Home Assurance Company	175 Water St 18th Fl	New York	New York	10038	212-770-7000
60542	American Home Life Insurance Company	Po Box 1497	Topeka	Kansas	66602	785-235-6276
60577	American Income Life Insurance Co	P O Box 2608	Waco	Texas	76797	254-761-6400
67253	American Life & Security Corp	2900 South 70th Street Suite 400	Lincoln	Nebraska	68506	402-489-8266
81213	American Maturity Life Insurance Co	200 Hopmeadow St	Simsbury	Connecticut	06089	860-547-5000
67989	American Memorial Life Insurance Company	Po Box 2730	Rapid City	South Dakota	57709	605-719-0051
65811	American Modern Life Insurance Company	400 Robert Street North	St Paul	Minnesota	55101-2098	651-665-4284
60739	American National Insurance Company	One Moody Plaza	Galveston	Texas	77550-7999	409-766-6027
71773	American National Life Insurance Company Of Texas	One Moody Plaza	Galveston	Texas	77550	409-766-6027
60763	American Pioneer Life Insurance Company	1001 Heathrow Park Lane Ste 5001	Lake Mary	Florida	32746	407-444-4214
80624	American Progressive Life And Health Insurance Com	44 South Broadway Suite 1200	White Plains	New York	10601	407-444-4214
60801	American Public Life Insurance Company	Po Box 925	Jackson	Mississippi	39205-0925	601-936-6600
67679	American Republic Corp Insurance Company	Po Box 14510	Des Moines	Iowa	50306-9510	515-245-2393
60836	American Republic Insurance Company	Po Box 1	Des Moines	Iowa	50334-0001	515-245-2393
88366	American Retirement Life Insurance Company	Po Box 26580	Austin	Texas	78755	512-451-2224
42978	American Security Insurance Company	260 Interstate N Circle Se	Atlanta	Georgia	30339-2210	770-763-1000
17965	American Sentinel Insurance Company	Po Box 3153	Harrisburg	Pennsylvania	17105	717-657-9671
84697	American Specialty Health Insurance Company	10221 Wateridge Circle	San Diego	California	92121	858-754-2000
19704	American States Insurance Company	175 Berkeley Street	Boston	Massachusetts	02116	617-357-9500
92649	American Underwriters Life Insurance Company	1035 S 183rd St W	Goddard	Kansas	67052	316-794-2200
60895	American United Life Insurance Company	Po Box 368	Indianapolis	Indiana	46206-0368	317-285-1877
61999	Americo Financial Life And Annuity Insurance Compa	300 W 11th Street	Kansas City	Missouri	64105	816-391-2000
61301	Ameritas Life Insurance Corp	P O Box 81889	Lincoln	Nebraska	68501-9981	402-467-1122
27928	Amex Assurance Company	20022 N 31st Ave Mc08-01-20	Phoenix	Arizona	85027	623-492-3038
72222	Amica Life Insurance Company	Po Box 6008	Providence	Rhode Island	02940-9975	800-652-6422
93661	Annuity Investors Life Insurance Company	Po Box 5423	Cincinnati	Ohio	45201-5423	513-357-3300
28207	Anthem Insurance Companies Inc	120 Monument Circle	Indianapolis	Indiana	46204-4902	317-488-6000
61069	Anthem Life Insurance Company	3350 Peachtree Rd Ne 7th Floor	Atlanta	Georgia	30326	262-523-2439
11150	Arch Insurance Company	300 Plaza Three 3rd Floor	Jersey City	New Jersey	07311	201-743-4000
11558	Assuranceamerica Insurance Company	5500 Interstae N Parkway Suite 600	Atlanta	Georgia	30328	770-952-0200
56499	Assured Life Association	6030 Greenwood Plaza Blvd Suite 100	Greenwood Village	Colorado	80111	303-792-9777
71439	Assurity Life Insurance Company	Po Box 82533	Lincoln	Nebraska	68501-2533	402-476-6500
68039	Athene Annuity & Life Assurance Company Of New Yo	69 Lydecker Street	Nyack	New York	10960-2199	800-926-7599
61492	Athene Annuity & Life Assurance Company	400 Brookfield Parkway	Greenville	South Caroli	29615	864-609-1000
61689	Athene Annuity And Life Company	7700 Mills Civic Parkway	West Des Moines	Iowa	50266-3862	800-800-9882
61093	Atlanta Life Insurance Company	100 Auburn Avenue Ne	Atlanta	Georgia	30303	404-654-8822
27154	Atlantic Specialty Insurance Company	150 Royall Street	Canton	Massachusetts	02021	781-332-7000
74900	Aurigen Reinsurance Company Of America	Two Bridge Ave Suite 111	Redbank	New Jersey	07701	732-212-6860
61182	Aurora National Life Assurance Company	16600 Swingley Ridge Road	Chesterfield	Missouri	63017-1706	800-265-2652

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
84522	Auto Club Life Insurance Company	17900 N Laurel Park Dr	Livonia	Michigan	48152	734-779-2600
61190	Auto Owners Life Insurance Company	Po Box 30660	Lansing	Michigan	48909-8160	517-323-1200
68365	Axa Corporate Solutions Life Reinsurance Company	525 Washington Boulevard 32nd Floor	Jersey City	New Jersey	07310-1606	201-743-7217
62880	Axa Equitable Life And Annuity Company	1290 Ave Of Americas 11th Fl	New York	New York	10104	201-743-5159
62944	Axa Equitable Life Insurance Company	1290 Ave Of Americas	Ny	New York	10104	212-554-1234
37273	Axis Insurance Company	11680 Great Oaks Way St 500	Alpharetta	Georgia	30022	678-746-9400
61212	Baltimore Life Insurance Company The	Po Box 1050	Owings Mills	Maryland	21117-6050	410-581-6600
71919	Bankers Fidelity Assurance Company	Po Box105185	Atlanta	Georgia	30348	404-266-5580
61239	Bankers Fidelity Life Insurance Company	Po Box 105185	Atlanta	Georgia	30348-5185	404-266-5600
61263	Bankers Life And Casualty Company	111 East Wacker Drive Suite 2100	Chicago	Illinois	60601	312-396-6000
81043	Bankers Life Insurance Company	Po Box 15707	St Petersburg	Florida	33733-5707	727-823-4000
71013	Bankers Reserve Life Insurance Company Of Wisconsin	7700 Forsyth Blvd	St Louis	Missouri	63105	314-505-6143
94250	Banner Life Insurance Company	3275 Bennett Creek Ave	Frederick	Maryland	21704	301-279-4800
38245	Bcs Insurance Company	2 Mid Ameri Ca Plaza Suite 200	Oakbrook Terrace	Illinois	60181-4712	630-472-7700
61395	Beneficial Life Insurance Company	Po Box 45654	Salt Lake City	Utah	84145-0654	801-933-1231
64890	Berkley Life And Health Insurance Company	2445 Kuser Road Suite 201	Hamilton Square	New Jersey	08690	203-542-3800
62345	Berkshire Hathaway Life Insurance Company Of Nebraska	3024 Harney Street	Omaha	Nebraska	68131	402-916-3000
71714	Berkshire Life Insurance Company Of America	700 South St	Pittsfield	Massachusetts	02101	413-499-4321
90638	Best Life And Health Insurance Company	Po Box 19721	Irvine	California	92713-9721	949-253-4080
47171	Blue Cross And Blue Shield Of Kansas City	P O Box 419169	Kansas City	Missouri	64141-6169	816-395-2768
61476	Boston Mutual Life Insurance Company	120 Royall St	Canton	Massachusetts	02021-1028	781-770-0303
93432	C M Life Insurance Company	1295 State St	Springfield	Massachusetts	01111-0001	413-788-8411
81000	Cambridge Life Insurance Company	3200 Highland Ave 3rd Fl	Downers Grove	Illinois	60515	630-737-7900
80659	Canada Life Assurance Company	8525 E Orchard Road 712	Greenwood Village	Colorado	80111	303-737-3000
61573	Capital Reserve Life Insurance Company	2900 S 70th St Ste 400	Lincoln	Nebraska	68506-3746	402-489-8266
10472	Capitol Indemnity Corporation	Po Box 5900	Madison	Wisconsin	53705-0900	608-829-4200
61581	Capitol Life Insurance Company	1605 Lbj Freeway, Ste 710	Dallas	Texas	75234	469-522-4400
12567	Care Improvement Plus South Central Insurance Company	351 West Camden Street, Suite 100	Baltimore	Maryland	21201	410-625-2200
69647	Catamaran Insurance Of Ohio Inc	Legal Department	Schaumburg	Illinois	60173	800-282-3232
11255	Caterpillar Insurance Company	Po Box 340001	Nashville	Tennessee	37203-0001	615-341-8147
11997	Caterpillar Life Insurance Company	2120 West End Ave	Nashville	Tennessee	37203	615-341-8147
56030	Catholic Financial Life	1100 West Wells St	Milwaukee	Wisconsin	53233-2316	414-273-6266
57770	Catholic Holy Family Society	Po Box 2909	Joliet	Illinois	60434	815-725-5880
57487	Catholic Order Of Foresters	Po Box 3012	Naperville	Illinois	60566-7012	630-983-4900
19518	Catlin Insurance Company Inc	3340 Peachtree Rd Ne Ste 2950	Atlanta	Georgia	30326	404-443-4910
80799	Celtic Insurance Company	Administration Office	Chicago	Illinois	60606	800-714-4658
61727	Central Reserve Life Insurance Company	11200 Lakeline Blvd Ste 100	Austin	Texas	78717	512-451-2224
61735	Central Security Life Insurance Co	Po Box 833879	Richardson	Texas	75081	972-699-2770
61751	Central States Health & Life Co Of Omaha	Po Box 34350	Omaha	Nebraska	68134-0350	402-397-1111
34274	Central States Indemnity Company Of Omaha	Po Box 34888	Omaha	Nebraska	68134-0888	402-997-8000
61883	Central United Life Insurance Company	10700 Northwest Freeway, 3rd Fl	Houston	Texas	77092	713-529-0045
80896	Centre Life Insurance Company	165 Broadway 33rd Fl	New York	New York	10006-1404	212-859-2640
62383	Centurion Life Insurance Company	800 Walnut St	Des Moines	Iowa	50309-3636	515-557-7020
94447	Century Life Assurance Company	Po Box 9510	Wichita	Kansas	67277-0510	316-794-2200
61808	Charter National Life Insurance Co	3075 Sanders Rd #h1a	Northbrook	Illinois	60062	847-402-5000
61832	Chesapeake Life Insurance Company The	9151 Boulevard 26	North Richland Hills	Texas	76180	817-255-3100
15604	Chesterfield Reinsurance Company	16600 Swingley Ridge Road	Chesterfield	Missouri	63017-1706	636-736-7368
61859	Christian Fidelity Life Insurance Co	2721 North Central Ave	Phoenix	Arizona	85004	602-263-6666
61875	Church Life Insurance Corporation	19 East 34th Street	New York	New York	10016	212-592-1800
71463	Cica Life Insurance Company Of America	Po Box 149151	Austin	Texas	78752	512-837-7100
67369	Cigna Health And Life Insurance Company	900 Cottage Grove Rd Routing B61pa	Hartford	Connecticut	06152	860-226-6000
64548	Cigna Life Insurance Company Of New York	Two Liberty Pl, T118a	Philadelphia	Pennsylvania	19192	215-761-1000
76236	Cincinnati Life Insurance Company The	Po Box 145496	Cincinnati	Ohio	45250-5496	513-870-2000
61921	Citizens Security Life Ins Co	Po Box 436149	Louisville	Kentucky	40253-6149	502-244-2420
20532	Clarendon National Insurance Company	411 5th Avenue Floor 5	New York	New York	10016	212-790-9715
62626	Cmfg Life Insurance Company	P O Box 391	Madison	Wisconsin	53701-0391	608-238-5851
62049	Colonial Life & Accident Insurance Company	Po Box 1365	Columbia	South Carolina	29202	803-798-7000
62065	Colonial Penn Life Insurance Company	399 Market Street	Philadelphia	Pennsylvania	19106	215-928-8000
84786	Colorado Bankers Life Ins Co	5990 Greenwood Plaza Blvd	Greenwood Village	Colorado	80111	303-220-8500
76023	Columbian Life Insurance Company	Vestal Pkwy E Po Box 1381	Binghamton	New York	13902	607-724-2472
62103	Columbian Mutual Life Insurance Co	Vestal Pkwy E Po Box 1381	Binghamton	New York	13902	607-724-2472
99937	Columbus Life Insurance Company	400 E 4th St	Cincinnati	Ohio	45202-3302	513-361-6700
62146	Combined Insurance Co Of America	1000 N Milwaukee Ave 6th Floor	Glenview	Illinois	60025	866-445-8872
81426	Commercial Travelers Mutual Insurance Company	70 Genesee St	Utica	New York	13502-3502	608-443-5148
84824	Commonwealth Annuity And Life Insurance Company	132 Turnpike Road Ste 210	Southborough	Massachusetts	01772	508-460-2400
92681	Community Health Plan Insurance Company	137 N Belt Highway	St Joseph	Missouri	64506	816-271-7925
77828	Companion Life Insurance Company	Po Box 100102	Columbia	South Carolina	29202	803-735-1251
60984	Compbenefits Insurance Company	Po Box 740036	Louisville	Kentucky	40201-7436	502-580-1000
62308	Connecticut General Life Ins Co	Two Liberty Pl, T118a	Philadelphia	Pennsylvania	19192	215-761-1000
65900	Conseco Life Insurance Co	11815 N Pennsylvania Street	Carmel	Indiana	46032	317-817-6400
62359	Constitution Life Insurance Company	Po Box 958465	Lake Mary	Florida	32795-8465	407-444-4214
62375	Consumers Life Insurance Company	2060 East 9th Street M7:01-7b-5370	Cleveland	Ohio	44115	216-687-7000
71730	Continental American Insurance Company	P O Box 427	Columbia	South Carolina	29202	803-256-6265
20443	Continental Casualty Company	333 S Wabash 28fl	Chicago	Illinois	60604	312-822-5000
71404	Continental General Insurance Company	11200 Lakeline Blvd Ste 100	Austin	Texas	78755-0580	513-357-3300
68500	Continental Life Ins Co Of Brentwood Tennessee	800 Crescent Centre Dr Suite 200	Franklin	Tennessee	37067	800-264-4000
78301	Corvesta Life Insurance Company	4818 Starkely Rd	Roanoke	Virginia	24018	800-842-0875
94218	Country Investors Life Assurance Company	Po Box 2100	Bloomington	Illinois	61701-2100	309-821-3000
62553	Country Life Insurance Company	Po Box 2100	Bloomington	Illinois	61701-2100	309-821-3000
81973	Coventry Health And Life Insurance Company	6705 Rockledge Dr Ste 900	Bethesda	Maryland	20817-1814	717-671-2474
60040	Cox Health Systems Insurance Company	Po Box 5750	Springfield	Missouri	65801-5750	417-269-6762
56634	Croatian Fraternal Union Of America	100 Delaney Dr	Pittsburgh	Pennsylvania	15235-5416	412-843-0380
56138	Csa Fraternal Life	Po Box 249	Lombard	Illinois	60148	630-472-0500

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
82880	Csi Life Insurance Company	Po Box 34888	Omaha	Nebraska	68134-0888	402-997-8000
71129	Dearborn National Life Insurance Company	701 E 22nd Street Attn Michael Hartman	Lombard	Illinois	60148	800-348-4512
57088	Degree Of Honor Protective Assoc	287 W Lafayette Frontage Rd Suite 200	St Paul	Minnesota	55107-3464	651-228-7600
62634	Delaware American Life Insurance Company	600 King St	Wilmington	Delaware	19889	813-983-4100
79065	Delaware Life Insurance Company	One Sun Life Exec Park Sc 2335	Wellesley Hills	Massachuset	02181-5699	781-446-1523
81396	Delta Dental Insurance Company	One Deltal Drive	Mechanicsburg	Pennsylvania	17055	717-766-8500
73474	Dentegra Insurance Company	One Delta Drive	Mechanicsburg	Pennsylvania	17055	717-766-8500
97705	Direct General Life Insurance Company	1281 Murfreesboro Rd	Nashville	Tennessee	37217	615-399-4700
67636	Dsm Usa Insurance Company Inc	465 Medford St	Boston	Massachuset	02129	617-886-1000
13183	Eagle Life Insurance Company	6000 Westown Parkway	West Des Moines	Iowa	50266	515-221-0002
84174	Elco Mutual Life And Annuity	916 Sherwood Drive	Lake Bluff	Illinois	60044-2285	847-295-6000
62928	Emc National Life Company	Po Box 9202	Des Moines	Iowa	50306-9202	515-237-2000
88595	Empheys Insurance Company	Po Box 740036	Louisville	Kentucky	40201-7436	502-580-1000
21458	Employers Insurance Company Of Wausau	175 Berkeley St Mail	Boston	Massachuset	02117	617-357-9500
68276	Employers Reassurance Corporation	7101 College Blvd Suite 1400	Overland Park	Kansas	66210	913-982-3700
12747	Envision Insurance Company	2181 E Aurora Rd	Twinsburg	Ohio	44087	330-405-8089
64149	Epic Life Insurance Company The	Po Box 14196	Madison	Wisconsin	53714	608-221-6882
62952	Equitable Life & Casualty Insurance Company	Po Box 2460	Salt Lake City	Utah	84110-2460	801-579-3488
62510	Equitrust Life Insurance Company	7100 Westown Parkway Suite 200	West Des Moines	Iowa	50266	877-249-3694
60025	Express Scripts Insurance Company	One Express Way Mailstop Hq3w03	St Louis	Missouri	63121	800-332-5455
70742	Family Benefit Life Insurance Company	7633 E 63rd Place Suite 230	Tulsa	Oklahoma	74133	918-249-2438
77968	Family Heritage Life Insurance Company Of America	Po Box 470608	Cleveland	Ohio	44147-9998	440-922-5200
63053	Family Life Insurance Company	2727 Allen Pkwy Ste 500	Houston	Texas	77019-2115	713-529-0045
74004	Family Service Life Insurance Company	7 Hanover Sq Mail St H17j	New York	New York	10004	212-598-8829
63118	Farm Bureau Life Insurance Company Of Missouri	Po Box 658	Jefferson City	Missouri	65102-0658	573-893-1400
13897	Farmers Mutual Hail Insurance Company Of Iowa	6785 Westown Pkwy	West Des Moines	Iowa	50266-7732	515-724-5007
63177	Farmers New World Life Insurance Company	3003 77th Ave Se	Mercer Island	Washington	98040	206-232-8400
20281	Federal Insurance Company	15 Mountain View Rd	Warren	New Jersey	07059	317-321-6000
63223	Federal Life Insurance Company (Mutual)	3750 West Deerfield Rd	Riverwoods	Illinois	60015-3598	847-520-1900
63258	Federated Life Insurance Company	121 E Park Square	Owatonna	Minnesota	55060	507-455-5200
13935	Federated Mutual Insurance Company	121 E Park Square	Owatonna	Minnesota	55060-3046	507-455-5200
63274	Fidelity & Guaranty Life Insurance Company	1001 Fleet St	Baltimore	Maryland	21202	410-895-0100
93696	Fidelity Investments Life Insurance Company	100 Salem Street Mail Zone 02n	Smithfield	Rhode Island	02917	801-537-2070
63290	Fidelity Life Association A Legal Reserve Life Ins	8700 W Bryn Mawr Avenue Suite 900s	Chicago	Illinois	60631	312-379-2397
71870	Fidelity Security Life Insurance Company	Po Box 418131	Kansas City	Missouri	64141-9131	816-756-1060
71455	Financial American Life Insurance Company	Po Box 77-0250	Miami	Florida	33177-0250	305-234-1771
69140	First Allmerica Financial Life Insurance Company	132 Trunpike Road Suite 210	Southborough	Massachuset	01772	508-460-2400
11591	First Berkshire Hathaway Life Insurance Company	3024 Harney St	Omaha	Nebraska	68131-3580	718-803-7878
56332	First Catholic Slovak Ladies Association Of The Un	24950 Chagrin Blvd	Beachwood	Ohio	44122-5634	800-464-4642
56340	First Catholic Slovak Union Of The United States O	6611 Rockside Rd	Independence	Ohio	44131-2398	216-642-9406
64696	First Continental Life & Accident Insurance Compan	101 Parklane Blvd Suite 301	Sugarland	Texas	77478	281-313-7150
84034	First Guaranty Insurance Company	Po Box 848	Ashdown	Arkansas	71822-0848	870-898-5191
90328	First Health Life & Health Insurance Company	3200 Highland Ave	Downers Grove	Illinois	60515	630-737-7900
63495	First Investors Life Insurance Company	110 Wall Street	New York	New York	10005	732-510-4230
67652	First Penn-Pacific Life Insurance Company	1300 South Clinton Street	Fort Wayne	Indiana	46802	800-323-1746
91642	Forethought Life Insurance Company	One Forethought Center	Batesville	Indiana	47006	317-223-2700
62324	Freedom Life Insurance Company Of America	3100 Burnett Plz	Fort Worth	Texas	76102	817-878-3300
99775	Funeral Directors Life Insurance Co	6550 Directors Pkwy	Abilene	Texas	79606	325-695-3412
63657	Garden State Life Insurance Company	2450 S Shore Blvd	League City	Texas	77573-2997	409-766-6027
56685	Gbu Financial Life	4254 Clairton Blvd	Pittsburgh	Pennsylvania	15227-2612	800-765-4428
63665	General American Life Insurance Company	18210 Crane Nest Dr 3rd Fl	Tampa	Florida	33647	314-843-8700
93521	General Fidelity Life Insurance Co	150 N College Street Nc1-028-20-01	Charlotte	North Carolir	28255	980-386-3640
73504	Generation Life Insurance Company	Po Box 459	Columbia	Tennessee	38401-2266	931-388-7872
65536	Genworth Life And Annuity Insurance Company	6604 W. Broad St	Richmond	Virginia	23230	804-662-2400
70025	Genworth Life Insurance Company	6604 W Broad St	Richmond	Virginia	23230	804-662-2400
70939	Gerber Life Insurance Company	1311 Mamaroneck Avenue	White Plains	New York	10605	914-272-4056
56154	Gleaner Life Insurance Society	Po Box 1894	Adrian	Michigan	56154	517-263-2244
91472	Globe Life And Accident Insurance Company	204 N Robinson	Oklahoma City	Oklahoma	73102	972-569-3744
62286	Golden Rule Insurance Company	7440 Woodland Drive	Indianapolis	Indiana	46278-1719	317-290-8100
22063	Government Employees Insurance Co	One Geico Plaza	Washington	District Of Cc	20076-0001	301-986-2669
63967	Government Personnel Mutual Life Insurance Company	Po Box 659567	San Antonio	Texas	78265-9567	210-357-2222
71218	Grange Life Insurance Company	Po Box 1218	Columbus	Ohio	43216-1218	614-445-2900
16691	Great American Insurance Company	301 E Fourth St	Cincinnati	Ohio	45202-4201	513-369-5000
63312	Great American Life Insurance Company	Po Box 5420	Cincinnati	Ohio	45201-5420	513-357-3300
90212	Great Southern Life Insurance Company	Po Box 410288	Kansas City	Missouri	64141-0288	816-391-2000
80705	Great West Life Assurance Company	8515 Orchard Road 7t2	Greenwood Village	Colorado	80111	303-737-3000
71480	Great Western Insurance Company	Po Box 3428	Ogden	Utah	84409-1428	801-689-1415
68322	Great-West Life & Annuity Insurance Company	8515 East Orchard Road 7t2	Greenwood Village	Colorado	80111	303-737-3000
64211	Guarantee Trust Life Insurance Company	1275 Milwaukee Ave	Glenview	Illinois	60025-2489	847-699-0600
64238	Guaranty Income Life Insurance Company	Po Box 2231	Baton Rouge	Louisiana	70821	225-383-0355
78778	Guardian Insurance & Annuity Company Inc	7 Hanover Square, Mail Station H23c	New York	New York	10004	212-598-8829
64246	Guardian Life Insurance Company Of America	7 Hanover Sq Mail St H17j	New York	New York	10004	212-598-8829
83607	Guggenheim Life And Annuity Company	401 Pennsylvania Parkway Suite 300	Indianapolis	Indiana	46280	317-396-9950
70815	Hartford Life And Accident Insurance Company	200 Hopmeadow St	Simsbury	Connecticut	06089	860-547-5000
71153	Hartford Life And Annuity Insurance Company	200 Hopmeadow St	Simsbury	Connecticut	06089	860-547-5000
88072	Hartford Life Insurance Company	200 Hopmeadow Street	Simsburg	Connecticut	06089	860-547-5000
92711	Hcc Life Insurance Company	225 Townpark Drive Ste 350	Kennesaw	Georgia	30144-5885	770-973-9851
78611	Hcsc Insurance Services Company	300 East Randolph Street	Chicago	Illinois	60601	312-653-6000
77950	Health Alliance Medical Plans Inc	301 S Vine St	Urbana	Illinois	61801	800-851-3379
70670	Health Care Service Corporation	300 E Randolph	Chicago	Illinois	60601-5099	312-653-6000
66141	Health Net Life Insurance Company	21281 Burbank Blvd B3	Woodland Hills	California	91367-0000	818-676-8256
92908	Healthmarkets Insurance Company	9151 Blvd 26	North Richland Hills	Texas	76180	817-255-3100
12902	Healthspring Life & Health Insurance Company Inc	2900 N Loop W Ste 1300	Houston	Texas	77092	615-291-7000

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
78972	Healthy Alliance Life Insurance Company	1831 Chestnut	St Louis	Missouri	63103	262-523-2439
66214	Heartland National Life Insurance Company	Po Box 2878	Salt Lake City	Utah	84110-2878	816-478-0120
64394	Heritage Life Insurance Company	7111 Valley Green Road	Fort Washington	Pennsylvania	19034	317-574-4102
62421	Heritage Union Life Insurance Company	187 Danbury Road Riverview Bldg 3rd Fl	Wilton	Connecticut	06897-4122	203-762-4400
71768	Hm Health Insurance Company	120 Fifth Ave Suite 954	Pittsburgh	Pennsylvania	15222	412-544-4238
93440	Hm Life Insurance Company	Po Box 535061	Pittsburgh	Pennsylvania	15253-5061	800-328-5433
64505	Homesteaders Life Company	Po Box 1756	Des Moines	Iowa	50306-1756	515-440-7777
64513	Horace Mann Life Insurance Company	1 Horace Mann Plaza	Springfield	Illinois	62715-0001	217-789-2500
60052	Humana Benefit Plan Of Illinois Inc	Po Box 740036	Louisville	Kentucky	40201-7436	502-580-1000
73288	Humana Insurance Company	Po Box 740036	Louisville	Kentucky	40201-7436	502-580-1000
70580	Humanadental Insurance Company	Po Box 740036	Louisville	Kentucky	40201-7436	502-580-1000
91693	Ia American Life Insurance Company	425 Austin Avenue	Waco	Texas	76701-2147	254-297-2777
97764	Idealife Insurance Company	120 Long Ridge Road	Stamford	Connecticut	06902	203-352-3000
64580	Illinois Mutual Life Insurance Company	300 S W Adams St	Peoria	Illinois	61634-0001	309-674-8255
35408	Imperium Insurance Company	800 Gessner Suite 600	Houston	Texas	77024	713-935-4830
26581	Independence American Insurance Company	485 Madison Ave 14 Fl	New York	New York	10022	212-355-4141
64602	Independence Life And Annuity Company	One Sun Life Executive Park Sc3318	Wellesley Hills	Massachusetts	02481	781-416-3184
58068	Independent Order Of Foresters The	789 Don Mills Rd	Don Mills Ont Canada	Canada	M3C 1T9	416-429-3000
81779	Individual Assurance Company Life Health & Acciden	Po Box 30685	Edmond	Oklahoma	73003	405-285-0838
14406	Industrial Alliance Insurance And Financial Servic	17550 N Perimeter Dr Suite 210	Scottsdale	Arizona	85255	254-297-2777
22713	Insurance Company Of North America	Po Box 1000	Philadelphia	Pennsylvania	19106	215-640-5259
19429	Insurance Company Of The State Of Pennsylvania	175 Water St 18th Fl	New York	New York	10038	212-770-7000
10922	Insuremax Insurance Company	Po Box 607	Newburgh	Indiana	47629-0607	812-858-4100
29742	Integon National Insurance Company	Po Box 3199	Winston-Salem	North Carolir	27102-3199	336-435-2000
74780	Integrity Life Insurance Company	400 Broadway	Cincinnati	Ohio	45202-3341	513-629-1800
64831	Intramerica Life Insurance Company	878 Veterans Memorial Highway 4th Floor	Hauppauge	New York	11788	631-357-8923
64904	Investors Heritage Life Insurance Company	Po Box 717	Frankfort	Kentucky	40602-0717	502-223-2361
63487	Investors Life Insurance Company Of North America	Po Box 410288	Kansas City	Missouri	64141-0288	816-391-2000
65056	Jackson National Life Insurance Company	1 Corporate Way	Lansing	Michigan	48951	517-381-5500
11630	Jefferson Insurance Company	2950 Mayland Drive	Richmond	Virginia	23233	800-497-4602
64017	Jefferson National Life Insurance Company	10350 Ormsby Park Place	Louisville	Kentucky	40223	502-587-7626
65080	John Alden Life Insurance Company	Po Box 3050	Milwaukee	Wisconsin	53203	414-299-6780
93610	John Hancock Life & Health Insurance Company	Po Box 717	Boston	Massachusetts	02117-0717	617-663-3000
65838	John Hancock Life Insurance Company (Usa)	Po Box 111, B-5-4	Boston	Massachusetts	02117	617-663-3000
60053	Kaiser Permanente Insurance Company	300 Lakeside Dr 26th Floor	Oakland	California	94612	877-847-7572
65110	Kanawha Insurance Company	Po Box 740036	Louisville	Kentucky	40201-7436	803-283-5300
65129	Kansas City Life Insurance Company	Po Box 219139	Kansas City	Missouri	64121-9139	816-753-7000
58033	Knights Of Columbus	One Columbus Plaza	New Haven	Connecticut	06510-3326	203-752-4000
65242	Lafayette Life Insurance Company The	400 Broadway M532	Cincinnati	Ohio	45202-3341	513-362-4900
82252	Landmark Life Insurance Company	5750 Cr 225	Brownwood	Texas	76801	325-646-6579
74799	Leaders Life Insurance Company	Po Box 35768	Tulsa	Oklahoma	74153	918-254-0200
71595	Lewer Life Insurance Company	Po Box 32395	Kansas City	Missouri	64171-5395	816-753-4390
65315	Liberty Life Assurance Company Of Boston	175 Berkeley Street	Boston	Massachusetts	02117	603-749-2600
65331	Liberty National Life Insurance Company	Attn Finanical Reporting	Mckinney	Texas	75070	972-569-3744
65498	Life Insurance Company Of North America	Two Liberty Pl, T118a	Philadelphia	Pennsylvania	19192	215-761-1000
65528	Life Insurance Company Of The Southwest	1 National Life Dr	Montpelier	Vermont	05604	802-229-3333
97691	Life Of The South Insurance Company	Po Box 44130	Jacksonville	Florida	32202	904-407-1097
91898	Lifecare Assurance Company	Po Box 4243	Woodland Hills	California	91365-4243	818-887-4436
77720	Lifesecond Insurance Company	10559 Citation Dr Ste 300	Brighton	Michigan	48116	810-220-7700
99724	Lifeshield National Insurance Co	Po Box 18223	Oklahoma City	Oklahoma	73154-0223	405-236-2640
65595	Lincoln Benefit Life Company	5600 N River Drive Suite 300	Rosemont	Illinois	60018	888-674-3667
65927	Lincoln Heritage Life Insurance Company	4343 East Camelback Road Ste 400	Phoenix	Arizona	85018-2758	602-957-1650
62057	Lincoln Life & Annuity Company Of New York	100 Madison St Suite 1860	Syracuse	New Jersey	13202-2802	315-428-8400
65676	Lincoln National Life Insurance Company	1300 South Clinton Street	Fort Wayne	Indiana	46802	260-455-2000
76694	London Life Reinsurance Company	Po Box 1120	Blue Bell	Pennsylvania	19422-0778	215-542-7200
68446	Longevity Insurance Company	5801 Sw 6th Avenue	Topeka	Kansas	66636-0001	800-223-2440
65722	Loyal American Life Insurance Company	Po Box 559004	Austin	Texas	78755-9004	512-451-2224
56758	Loyal Christian Benefit Association	Po Box 13005	Erie	Pennsylvania	16514-1305	814-453-4331
65781	Madison National Life Insurance Company Inc	1241 John Q Hammonds Dr	Madison	Wisconsin	53717	800-356-9601
61018	Magna Insurance Company	711 East Imperial Hwy Suite 100	Brea	California	70087-0690	714-671-3951
60321	Mamsi Life And Health Insurance Company	800 King Farm Blvd Suite 600	Rockville	Maryland	20850	952-979-6178
65870	Manhattan Life Insurance Company	2727 Allen Prkwy	Houston	Texas	77019-2115	516-466-5287
67083	Manhattan National Life Insurance Company	Po 5420	Cincinnati	Ohio	45201-5420	513-357-3300
85561	Mapfre Life Insurance Company	225 Townpark Suite 350	Kennesaw	Georgia	30144-5885	508-943-9000
38970	Markel Insurance Company	4600 Cox Rd	Glen Allen	Virginia	23060	847-572-6000
87394	Marquette Indemnity & Life Insurance Company	13421 Manchester Road Suite 204	St Louis	Missouri	63131	314-909-9100
71072	Marquette National Life Insurance Company	1001 Heathrow Park Lane Ste 5001	Lake Mary	Florida	32746	407-444-4214
65935	Massachusetts Mutual Life Insurance Company	1295 State St	Springfield	Massachusetts	01111-0001	413-788-8411
69515	Medamerica Insurance Company	Po Box 41930	Rochester	New York	14604-0620	585-238-4659
63762	Medco Containment Life Insurance Company	100 Parsons Pond Dr Bldg F3	Franklin Lakes	New Jersey	07417-2603	717-691-4156
74322	Medical Benefits Mutual Life Ins Co	Po Box 1009	Newark	Ohio	43055	740-522-8425
79987	Medico Corp Life Insurance Company	Po Box 10482	Des Moines	Iowa	50306	515-245-2393
31119	Medico Insurance Company	Po Box 10386	Des Moines	Iowa	50306-0386	515-245-2393
94587	Members Health Insurance Company	Po Box 1801	Columbia	Tennessee	38402-1801	931-388-7872
86126	Members Life Insurance Company	Po Box 391	Madison	Wisconsin	53705	608-238-5851
65951	Merit Life Insurance Co	Po Box 39	Evansville	Indiana	47701-0039	800-325-2147
87726	Metlife Insurance Company Usa	18210 Crane Nest Drive	Tampa	Florida	33647	813-983-4100
65978	Metropolitan Life Insurance Company	18210 Crane Nest Dr 3rd Fl	Tampa	Florida	33647	212-578-2211
97136	Metropolitan Tower Life Insurance Company	18210 Crane Nest Dr 3rd Fl	Tampa	Florida	33647	813-983-4100
66044	Midland National Life Insurance Company	One Sammons Plaza	Sioux Falls	South Dakota	57193	605-373-2496
66087	Midwest National Life Insurance Company Of Tennessee	9151 Boulevard 4	North Richland Hills	Texas	76180	817-255-3100
66109	Midwestern United Life Insurance Company	5780 Powers Ferry Rd Nw	Atlanta	Georgia	30327-4390	770-980-5100
66168	Minnesota Life Insurance Company	400 North Robert St	St Paul	Minnesota	55101-2098	651-665-4284

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
76040	Missouri Valley Life And Health Insurance Company	2301 Main	Kansas City	Missouri	64108-2428	816-395-2768
70416	Mml Bay State Life Insurance Company	1295 State St	Springfield	Massachuset	01111	413-788-8411
57541	Modern Woodmen Of America	1701 1st Ave	Rock Island	Illinois	61201-8724	309-786-6481
81442	Monitor Life Insurance Company Of New York	Commerical Travelers Bldg	Utica	New York	13502-3587	601-956-2028
66370	Mony Life Insurance Company	5788 Widewaters Parkway 2nd Floor	Syracuse	New York	13214	800-487-6669
78077	Mony Life Insurance Company Of America	1290 Avenue Of The Americas	New York	New York	10104	201-743-5132
13331	Motorists Commercial Mutual Insurance Company	471 E Broad St	Columbus	Ohio	43215	614-225-8211
80020	Mountain Life Insurance Company	Po Box 240	Alcoa	Tennessee	37701-0240	865-970-2800
66427	Mtl Insurance Company	1200 Jorie Blvd	Oak Brook	Illinois	60521-2239	630-684-5515
88668	Mutual Of America Life Insurance Company	320 Park Ave 8th Fl	New York	New York	10022	212-224-1879
71412	Mutual Of Omaha Insurance Company	Mutual Of Omaha Plaza	Omaha	Nebraska	68175	402-342-7600
61409	National Benefit Life Insurance Company	One Court Square 44th Floor	Long Island City	New York	11120-0001	718-248-8000
11991	National Casualty Company	One W Nationwide Blvd Dspf-76	Columbus	Ohio	43215-2220	614-249-1545
57568	National Catholic Society Of Foresters	320 South School St	Mt Prospect	Illinois	60056	847-342-4500
66540	National Farmers Union Life Insurance Company	Po Box 410288	Kansas City	Missouri	64141-0288	816-391-2000
98205	National Foundation Life Insurance Company	3100 Burnett Plaza	Fort Worth	Texas	76102	817-878-3300
66583	National Guardian Life Insurance Company	Po Box 1191	Madison	Wisconsin	53701-1191	608-443-5148
82538	National Health Insurance Company	Po Box 619999	Dallas	Texas	75261	336-435-2000
66680	National Life Insurance Company	1 National Life Dr	Montpelier	Vermont	05604	802-229-3333
87963	National Teachers Associates Life Insurance Compan	P O Box 802207	Dallas	Texas	75380	972-532-2100
19445	National Union Fire Insurance Company Of Pittsburg	175 Water St 18th Fl	New York	New York	10038	212-770-7000
66850	National Western Life Insurance Company	850 East Anderson Lane	Austin	Texas	78752	512-836-1010
92657	Nationwide Life And Annuity Insurance Company	One West Nationwide Plaza	Columbus	Ohio	43215	800-882-2822
66869	Nationwide Life Insurance Company	One West Nationwide Blvd	Columbus	Ohio	43215	800-882-2822
23787	Nationwide Mutual Insurance Company	One W Nationwide Blvd	Columbus	Ohio	43215-2220	614-249-1545
91626	New England Life Insurance Company	18210 Crane Nest Dr 3rd Fl	Tampa	Florida	33647	813-983-4100
78743	New Era Life Insurance Company	Po Box 4884	Houston	Texas	77210-4884	281-368-7200
69698	New Era Life Insurance Company Of The Midwest	11720 Katy Freeway Suite 1700	Houston	Texas	77079	281-368-7200
91596	New York Life Insurance And Annuity Corporation	51 Madison Ave	New York	New York	10010	212-576-7210
66915	New York Life Insurance Company	51 Madison Avenue, Room 252	New York	New York	10010-1655	212-576-7000
81264	Nippon Life Insurance Company Of America	655 3rd Avenue 16th Floor	New York	New York	10017	212-909-0745
66974	North American Company For Life And Health Insuran	4350 Westown Parkway	West Des Moines	Iowa	50266	605-373-2496
68349	North American Insurance Company	2721 North Central Avenue	Phoenix	Arizona	85004-1172	602-263-6666
69000	Northwestern Long Term Care Insurance Company	720 E Wisconsin Ave	Milwaukee	Wisconsin	53202	414-661-2510
67091	Northwestern Mutual Life Insurance Company	720 E Wisconsin Ave	Milwaukee	Wisconsin	53202-4703	414-271-1444
81353	Nylife Insurance Company Of Arizona	Attn: Gregory Graham	New York	New York	10010	212-576-7000
67148	Occidental Life Insurance Company Of North Carolin	425 Austin Avenue	Waco	Texas	76701-2147	254-297-2777
89206	Ohio National Life Assurance Corporation	Po Box 237	Cincinnati	Ohio	45201-0237	513-794-6100
67172	Ohio National Life Insurance Company The	Po Box 237	Cincinnati	Ohio	45201-0237	513-794-6100
67180	Ohio State Life Insurance Company The	Po Box 410288	Kansas City	Missouri	64141-0288	816-391-2000
67199	Old American Insurance Company	3520 Broadway	Kansas City	Missouri	64111	816-753-7000
24147	Old Republic Insurance Company	Po Box 789	Greensburg	Pennsylvania	15601-0789	724-834-5000
67261	Old Republic Life Insurance Company	307 N Michigan Ave	Chicago	Illinois	60601-5382	312-346-8100
67326	Old Surety Life Insurance Company	Po Box 54407	Oklahoma	Oklahoma	73154	405-523-2112
76007	Old United Life Insurance Company	Po Box 795	Shawnee Mission	Kansas	66201	913-895-0200
13100	Omaha Insurance Company	Mutual Of Omaha Plaza	Omaha	Nebraska	68175	402-342-7600
20621	Onebeacon America Insurance Company	150 Royall Street	Canton	Massachuset	02021	215-665-5000
85286	Onation Insurance Company	120 Monument Circle M2sg	Indianapolis	Indiana	46204	317-488-6000
76112	Oxford Life Insurance Company	2721 N Central Avenue	Phoenix	Arizona	85004-1120	602-263-6666
67393	Ozark National Life Insurance Company	Po Box 219541	Kansas City	Missouri	64121-9541	816-842-6300
64343	Pacific Guardian Life Insurance Company Ltd	1440 Kapiolani Blvd Ste 1700	Honolulu	Hawaii	96814	808-955-2236
97268	Pacific Life & Annuity Company	700 Newport Center Drive	Newport Beach	California	92660	949-219-3011
67466	Pacific Life Insurance Company	700 Newport Center Dr	Newport Beach	California	92660	949-219-3011
70785	Pacificare Life And Health Insurance Company	5995 Plaza Drive	Cypress	California	90630	714-226-3501
93459	Pan American Assurance Company	601 Poydras St 12th Fl	New Orleans	Louisiana	70130-6060	504-566-3118
67539	Pan-American Life Insurance Company	601 Poydras St 12th Fl	New Orleans	Louisiana	70130	504-566-3118
60003	Park Avenue Life Insurance Company	7 Hannover Square H17j	New York	New York	10004	212-598-8829
71099	Parker Centennial Assurance Company	1800 N Point Drive	Stevens Point	Wisconsin	54481	715-346-6000
11835	Partnerre America Insurance Company	One Greenwich Plaza	Greenwich	Connecticut	06830	203-485-4287
67598	Paul Revere Life Insurance Company	1 Fountain Sq	Chattanooga	Tennessee	37402	508-799-4441
67601	Paul Revere Variable Annuity Insurance Company The	1 Fountain Sq	Chattanooga	Tennessee	37402-1330	508-799-4441
93777	Pavonia Life Insurance Company Of Michigan	180 Mount Airy Road Suite 101	Basking Ridge	New Jersey	07920	201-651-5161
67628	Pekin Life Insurance Company	2505 Court St	Pekin	Illinois	61558	309-346-1161
93262	Penn Insurance And Annuity Company The	600 Dresher Road	Horsham	Pennsylvania	19044	215-956-8000
67644	Penn Mutual Life Insurance Company The	Independence Square C2f	Philadelphia	Pennsylvania	19172	215-956-8000
67660	Pennsylvania Life Insurance Company	1001 Heathrow Park Lane Ste 5001	Lake Mary	Florida	32746	401-770-7702
90247	Pharmacists Life Insurance Company, The	Po Box 370	Algona	Iowa	50511	515-295-2461
67784	Philadelphia American Life Insurance Company	11720 Katy Freeway Ste 1700	Houston	Texas	77079	281-368-7200
60232	Philadelphia Financial Life Assurance Company	One Liberty Place 1650 Market St 54th Fl	Philadelhia	Pennsylvania	19103	484-530-4800
93548	Phi Variable Insurance Company	One American Row	Hartford	Connecticut	06102-5056	860-403-5210
93734	Phoenix Life And Annuity Company	One American Row	Hartford	Connecticut	06102	860-403-5210
67814	Phoenix Life Insurance Company	31 Tech Valley Drive	East Greenbush	New York	12061	860-403-5210
72125	Physicians Life Insurance Company	2600 Dodge	Omaha	Nebraska	68131	402-633-1000
80578	Physicians Mutual Insurance Company	2600 Dodge	Omaha	Nebraska	68131	402-633-1000
67873	Pioneer American Insurance Company	425 Austin Avenue	Waco	Texas	76701-2147	254-297-2777
67911	Pioneer Mutual Life Insurance Company	One American Sq	Indianapolis	Indiana	46206	317-285-1877
67946	Pioneer Security Life Insurance Company	424 Austin Avenue	Waco	Texas	76701-2147	254-297-2777
97152	Plateau Insurance Company	Po Box 7001	Crossville	Tennessee	38557-7001	931-484-8411
57622	Polish Natnl Alliance Of The Us Of N. A	6100 N Cicero Ave	Chicago	Illinois	60646-4385	773-286-0500
57630	Polish Roman Catholic Union Of America	984 Milwaukee Ave	Chicago	Illinois	60622-4199	773-782-2600
60048	Preservation Life Insurance Company	1648 E Elm Street	Jefferson City	Missouri	65101	636-583-8054
65919	Primerica Life Insurance Company	1 Primerica Parkway	Deluth	Georgia	30099-0001	770-381-1000
61271	Principal Life Insurance Company	711 High Street	Des Moines	Iowa	50392	515-247-5111

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
71161	Principal National Life Insurance Company	711 High Street	Des Moines	Iowa	50392-2300	515-247-5111
68047	Professional Insurance Company	One Sune Life Executive Park Sc2335	Wellesley Hills	Massachuset	02481	781-416-3184
88536	Protective Life And Annuity Insurance Company	Po Box 2723	Birmingham	Alabama	35202-2723	205-268-1000
68136	Protective Life Insurance Company	2801 Highway 280 South	Birmingham	Alabama	35223	205-268-1000
67903	Provident American Life And Health Insurance Compa	11200 Lakeline Blvd	Austin	Texas	78717	512-451-2224
68195	Provident Life And Accident Insurance Company	Fountain Square	Chattanooga	Tennessee	37402-1389	423-294-1882
68209	Provident Life And Casualty Insurance Company	Fountain Square	Chattanooga	Tennessee	37402	423-294-1882
79227	Pruco Life Insurance Company	100 Mulberry Street	Newark	New Jersey	07102	877-301-1212
86630	Prudential Annuities Life Assurance Corporation	One Corporate Dr	Shelton	Connecticut	06484	800-628-6039
68241	Prudential Insurance Company Of America The	100 Mulberry Street	Newark	New Jersey	07102	877-301-1212
93629	Prudential Retirement Insurance And Annuity Compan	100 Mulberry Street	Newark	New Jersey	07102	860-534-2000
71390	Puritan Life Insurance Company Of America	16801 Addison Road	Addison	Texas	75001	602-385-3629
68284	Pyramid Life Insurance Company	Po Box 958465	Lake Mary	Florida	32795-8465	407-444-4214
39217	Qbe Insurance Corporation	88 Pine St Fl 16	New York	New York	10005-1801	608-825-5160
89004	Reinsurance Company Of Missouri Incorporated	16600 Swingley Ridge Road	Chesterfield	Missouri	63017-1706	636-736-7368
68381	Reliance Standard Life Insurance Company	Two Commerce Sq	Philadelphia	Pennsylvania	19103	267-256-3500
67105	Reliastar Life Insurance Company	Box 5050	Minot	North Dakota	58702	612-372-5432
61360	Reliastar Life Insurance Company Of New York	5780 Powers Ferry Rd Nw	Atlanta	Georgia	30327	770-980-5100
61700	Renaissance Life & Health Insurance Company Of Ame	Po Box 30381	Lansing	Michigan	48909	800-745-7509
68462	Reserve National Insurance Company	601 E Britton Road	Oklahoma City	Oklahoma	73114	405-848-7931
61506	Resource Life Insurance Company	175 West Jackson	Chicago	Illinois	60604	312-356-2563
93572	Rga Reinsurance Company	16600 Swingley Ridge Rd	Chesterfield	Missouri	63017-1706	636-736-7368
65005	Riversource Life Insurance Company	227 Financial Ctr	Minneapolis	Minnesota	55474	612-671-3969
58181	Royal Arcanum Supreme Council Of	61 Battery March St	Boston	Massachuset	02110-3206	617-426-4135
57657	Royal Neighbors Of America	230 16th St	Rock Island	Illinois	61201-8608	309-788-4561
60183	S Usa Life Insurance Company Inc	Po Box 1050	Newark	New Jersey	07170	212-356-0300
79014	Safehealth Life Insurance Company	5 Park Plaza Suite 1850	Irvine	California	92614	813-983-4100
60445	Sagico Life Insurance Company	Jim Golembiewski	Scottsdale	Arizona	85251	480-425-5100
70435	Savings Bank Life Insurance Company Of Massachuset	1 Linscott Rd	Woburn	Massachuset	01801	781-938-3500
64688	Scor Global Life Americas Reinsurance Company	101 South Tryon Street Suite 3200	Charlotte	North Carolir	28202	704-344-2700
87017	Scor Global Life Reinsurance Company Of Delaware	101 South Tryon St Suite 3200	Charlotte	North Carolir	28202	704-344-2700
97071	Scor Global Life Usa Reinsurance Company	11625 Rosewood Street	Leawood	Kansas	66211	913-901-4650
93742	Securian Life Insurance Company	400 N Robert St N Ms A6-4284	St Paul	Minnesota	55101-2015	651-665-5678
94072	Securitas Financial Life Insurance Company	P O Box 5000	Syracuse	New York	13204	607-724-2472
68675	Security Benefit Life Insurance Company	One Security Benefit Plc	Topeka	Kansas	66636-0001	785-438-3128
68721	Security Life Insurance Company Of America	10901 Red Circle Dr	Minnetonka	Minnesota	55343-9137	952-945-3552
68713	Security Life Of Denver Insurance Company	8055 E East Tufts Ave Suite 650	Denver	Colorado	80237	770-980-5100
68772	Security Mutual Life Insurance Company Of New York	Po Box 1625	Binghamton	New York	13902-1625	607-723-3551
69485	Security National Life Insurance Company	Po Box 57220	Salt Lake City	Utah	84157	801-264-1060
76325	Senior Health Insurance Company Of Pennsylvania	550 Congressional Blvd Suite 200	Carmel	Indiana	46032	317-566-7563
78662	Senior Life Insurance Company	Po Box 2447	Thomasville	Georgia	31799-2447	229-228-6936
77119	Sentinel American Life Insurance Co	7 Hannover Sq 17m	New York	New York	10004-2616	212-598-8829
24988	Sentry Insurance A Mutual Company	1800 N Point Drive	Stevens Point	Wisconsin	54481-1283	715-346-6000
68810	Sentry Life Insurance Company (L&h Acct)	1800 N Point Drive	Stevens Point	Wisconsin	54481	715-346-6000
97241	Settlers Life Insurance Company	Po Box 1191	Madison	Wisconsin	53701-1191	608-443-5148
65757	Shelter Life Insurance Company	1817 W Broadway	Columbia	Missouri	65218-0001	573-445-8441
89958	Shelterpoint Insurance Company	600 Northern Blvd Suite 310	Great Neck	New York	11021	800-356-4999
68845	Shenandoah Life Insurance Company	Po Box 12847	Roanoke	Virginia	24029-2847	540-985-4400
71420	Sierra Health And Life Insurance Company Inc	Po Box 36451	Las Vegas	Nevada	89133	702-242-7732
12575	Silverscript Insurance Company	2211 Sanders Road Nbt 10	Northbrook	Illinois	60062	615-473-6600
38776	Sirius America Insurance Company	140 Broadway 32nd Floor	New York	New York	10005	212-312-2500
57673	Slovene National Benefit Society	247 West Allegheny Road	Imperial	Pennsylvania	15126	724-695-1100
57142	Sons Of Norway	1455 W Lake St	Minneapolis	Minnesota	55408	612-827-3611
74365	Southern Pioneer Life Insurance Company	400 Robert Street North	St Paul	Minnesota	55101	651-665-4284
24767	St Paul Fire & Marine Insurance Company	One Tower Square	Hartford	Connecticut	06183	651-310-7911
42986	Standard Guaranty Insurance Company	260 Interst N Circle Se	Atlanta	Georgia	30339-2111	770-763-1000
69019	Standard Insurance Company	Po Box 711	Portland	Oregon	97207-0711	971-321-7564
86355	Standard Life And Accident Insurance Company	One Moody Plz	Galveston	Texas	77550	409-766-6027
71706	Standard Life And Casualty Company	Po Box 510690	Salt Lake City	Utah	84151-0690	801-538-0376
69078	Standard Security Life Insurance Company Of New Yo	485 Madison Avenue	New York	New York	10022	212-355-4141
68985	Starmount Life Insurance Company	Po Box 98100	Baton Rouge	Louisiana	70898-9100	225-926-2888
40045	Starnet Insurance Company	475 Steamboat Rd	Greenwich	Connecticut	06830	203-629-3000
38318	Starr Indemnity & Liability Company	399 Park Ave 8th Fl	New York	New York	10022	646-227-6400
94498	State Farm Health Insurance Company	One State Farm Plaza	Bloomington	Illinois	61701	309-766-2311
69108	State Farm Life Insurance Company	One State Farm Plaza	Bloomington	Illinois	61710	309-766-2311
25178	State Farm Mutual Automobile Insurance Company	One State Farm Plaza	Bloomington	Illinois	61710	309-766-2311
69116	State Life Insurance Company	Po Box 406	Indianapolis	Indiana	46206	317-285-1877
69132	State Mutual Insurance Company	Po Box 153	Rome	Georgia	30162-0153	706-291-1054
89184	Sterling Investors Life Insurance Company	210 E Second Ave Ste 105	Rome	Georgia	30161	727-584-0007
77399	Sterling Life Insurance Company	8735 Henderson Road	Tampa	Florida	33634	813-206-6200
65021	Stonebridge Life Insurance Company	187 West Street	Rutland	Vermont	05701	319-355-8511
80926	Sun Life And Health Insurance Company (Us)	One Sun Life Executive Park Sc 2335	Wellesley Hills	Massachuset	02481	781-416-3184
80802	Sun Life Assurance Company Of Canada	One Sun Life Executive Park DI 1165	Wellesley Hills	Massachuset	02481	781-416-3184
69272	Sunset Life Insurance Company Of America	Po Box 219532	Kansas City	Missouri	64121-9532	816-753-7000
13175	Surency Life & Health Insurance Company	Po Box 789773	Wichita	Kansas	67278-5986	316-462-3324
69310	Surety Life Insurance Company	201 Ne Mulberry	Lees Summit	Missouri	64086	816-257-5500
82627	Swiss Re Life & Health America Inc	175 King Street	Armonk	New York	10504	877-794-7773
68608	Symetra Life Insurance Company	Po Box 34690	Seattle	Washington	98124-1690	425-256-8000
90581	Symetra National Life Insurance Company	Po Box 34690	Seattle	Washington	98124-1690	425-256-8000
84549	Symphonix Health Insurance Inc	2111 Chestnut Suite 270	Glenview	Illinois	60025	847-834-0142
69345	Teachers Insurance And Annuity Association Of Amer	730 Third Ave	New York	New York	10017	212-490-9000
69396	Texas Life Insurance Company	Po Box 830	Waco	Texas	76703-0830	254-752-6521
68357	The Reliable Life Insurance Company	12115 Lackland Rd	St Louis	Missouri	63146	314-819-4300

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
56006	The Travelers Protective Association Of America	2041 Exchange Drive	Saint Charles	Missouri	63303	636-724-2227
56014	Thrivent Financial For Lutherans	4321 N Ballard Rd	Appleton	Wisconsin	54919-0001	800-847-4836
97721	Thrivent Life Insurance Company	4321 N Ballard Rd	Appleton	Wisconsin	54919-0001	800-847-4836
60142	Tiaa-Cref Life Insurance Company	730 Third Ave Mail Stop Ssc E1/N2	New York	New York	10017	212-490-9000
69477	Time Insurance Company	501 W Michigan Street	Milwaukee	Wisconsin	53203	414-299-6780
69566	Trans World Assurance Company	885 S El Camino Real	San Mateo	California	94402-2392	650-348-2300
79022	Transamerica Advisors Life Insurance Company	4333 Edgewood Rd Ne Ms 4440	Cedar Rapids	Iowa	52499	319-355-8511
10952	Transamerica Casualty Insurance Company	2700 W Plano Parkway	Plano	Texas	75075	319-355-8511
70688	Transamerica Financial Life Insurance Company	4333 Edgewood Road Ne	Cedar Rapids	Iowa	52499	914-697-8000
86231	Transamerica Life Insurance Company	4333 Edgewood Rd, Ne	Cedar Rapids	Iowa	52499	319-355-8511
66281	Transamerica Premier Life Insurance Company	4333 Edgewood Rd Ne	Cedar Rapids	Iowa	52499-3210	319-355-8511
25658	Travelers Indemnity Company	One Tower Square	Hartford	Connecticut	06183	860-277-0111
25682	Travelers Indemnity Company Of Connecticut	One Tower Square	Hartford	Connecticut	06183-1051	860-277-0111
92525	Truassure Insurance Company	111 Shuman Blvd	Naperville	Illinois	60563	630-718-4890
61425	Trustmark Insurance Company	400 Field Drive	Lake Forest	Illinois	60045	847-283-4190
62863	Trustmark Life Insurance Company	400 Field Drive	Lake Forest	Illinois	60045	847-283-4190
84530	U S Financial Life Insurance Company	1290 Avenue Of The Americas	New York	New York	10104	201-743-5132
29599	U S Specialty Insurance Company	13403 Nw Fwy	Houston	Texas	77040-6009	713-462-1000
67423	Ubs Life Insurance Company Usa	Po Box 1795	Erie	Pennsylvania	16507-0795	201-352-2385
86371	Ullico Life Insurance Company	1625 Eye St Nw	Washington	District Of Co	20001	202-682-4693
80314	Unicare Life & Health Insurance Company	233 South Wacker St, Ste 3900	Chicago	Illinois	60606	877-864-2273
11121	Unified Life Insurance Company	Po Box 25326	Overland Park	Kansas	66225-5326	913-871-7284
91529	Unimerica Insurance Company	Doug Mcgrath	Eden Prairie	Minnesota	55344	952-205-0486
62596	Union Fidelity Life Insurance Company	7101 College Blvd Suite 1400	Overland Park	Kansas	66210	913-982-3700
69744	Union Labor Life Insurance Company	8403 Colesville Road	Silver Springs	Maryland	20910	202-682-4693
70408	Union Security Insurance Company	Po Box 419052	Kansas City	Missouri	64141-6052	651-361-4587
92916	United American Insurance Company	Po Box 8080	Mckinney	Texas	75070-0810	972-529-5085
56383	United Commercial Travelers Of America	Po Box 159019	Columbus	Ohio	43215	800-848-0123
62294	United Concordia Life And Health Insurance Company	4401 Deer Path Rd	Harrisburg	Pennsylvania	17110	717-260-7081
87645	United Fidelity Life Insurance Company	Po Box 410288	Kansas City	Missouri	64141-0288	816-391-2000
79413	United Healthcare Insurance Company	185 Asylum Street	Hartford	Connecticut	06103	877-832-7734
63983	United Heritage Life Insurance Company	Po Box 7777	Meridian	Idaho	83680-7777	208-493-6100
69922	United Home Life Insurance Company	Po Box 7192	Indianapolis	Indiana	46207-7192	317-692-7979
69930	United Insurance Company Of America	One E Wacker Drive	Chicago	Illinois	60601-1883	314-819-4300
69973	United Life Insurance Company	Po Box 73909	Cedar Rapids	Iowa	52407-3909	319-399-5700
92703	United National Life Insurance Company Of America	Po Box 1154	Glenview	Illinois	60025-1154	847-803-5252
69868	United Of Omaha Life Insurance Company	Mutual Of Omaha Plaza	Omaha	Nebraska	68175-0001	402-342-7600
42129	United Security Assurance Company Of Pennsylvania	Po Box 64477	Souderton	Pennsylvania	18964-9985	215-723-3044
81108	United Security Life And Health Insurance Company	6640 S Cicero Ave	Bedford Park	Illinois	60638	708-475-6056
21113	United States Fire Insurance Company	305 Madison Ave	Morristown	New Jersey	07962	973-490-6027
70106	United States Life Insurance Company New York	Po Box 1591 Ms 4-B2	Houston	Texas	77019	713-522-1111
63479	United Teacher Associates Insurance Company	Po Box 26580	Austin	Texas	78755-0580	866-830-0607
29157	United Wisconsin Insurance Company	P.O. Box 3026	Milwaukee	Wisconsin	53201-3026	517-342-4200
72850	United World Life Insurance Company	Mutual Of Omaha Plaza	Omaha	Nebraska	68175	402-342-7600
97179	Unitedhealthcare Life Insurance Company	Po Box 19032	Green Bay	Wisconsin	54307-9032	800-232-5432
63819	Unity Financial Life Insurance Company	4675 Cornell Road Ste 160	Cincinnati	Ohio	45241	513-247-0711
70130	Universal Guaranty Life Insurance Company	Po Box 5147	Springfield	Illinois	62705	877-881-1777
70173	Universal Underwriters Life Insurance Company	3003 77th Ave Se	Mercer Island	Washington	98040	913-339-1000
62235	Unum Life Insurance Company Of America	2211 Congress St	Portland	Maine	04122	207-575-2211
70955	Usa Life One Insurance Company Of Indiana	7735 Loma Court	Fishers	Indiana	46038	317-585-0400
69663	Usaa Life Insurance Company	Po Box 690286	San Antonio	Texas	78269-0286	210-498-8000
94358	Usable Life	Po Box 1650	Little Rock	Arkansas	72203-1650	501-375-7200
68632	Vantis Life Insurance Company	200 Day Hill Rd	Windsor	Connecticut	06095	860-298-5400
70238	Variable Annuity Life Insurance Company	Po Box 1591	Houston	Texas	77019	888-889-0910
53953	Vision Benefits Of America	300 Weyman Plz	Pittsburgh	Pennsylvania	15236	412-881-4900
32395	Vision Service Plan Insurance Company	3333 Quality Drive	Rancho Cordova	California	95670-7985	916-851-5000
80942	Voya Insurance And Annuity Company	5780 Powers Ferry Raod Nw	Atlanta	Georgia	30327-4390	515-698-7000
86509	Voya Retirement Insurance And Annuity Company	5780 Powers Ferry Road Nw	Atlanta	Georgia	30327-4390	860-580-4646
70319	Washington National Insurance Company	11825 N Pennsylvania St	Carmel	Indiana	46032	317-817-6100
83445	Wellcare Health Insurance Of Arizona Inc	8735 Henderson Rd Ren 2	Tampa	Florida	33634	813-290-6200
64467	Wellcare Health Insurance Of Illinois	Po Box 31391	Tampa	Florida	33631-3391	813-290-6200
10155	Wellcare Prescription Insurance Inc	8735 Henderson Ren 2	Tampa	Florida	33634	813-290-6200
25011	Wesco Insurance Company	59 Maiden Lane 6th Floor	New York	New York	10038	212-220-7120
70335	West Coast Life Insurance Company	Po Box 2723	Birmingham	Alabama	35202-2723	205-268-1000
70483	Western And Southern Life Insurance Company	400 Broadway	Cincinnati	Ohio	45202-3312	513-629-1800
57711	Western Catholic Union	510 Main Street	Quincy	Illinois	62301-3941	217-223-9721
92622	Western Southern Life Assurance Company	400 Broadway	Cincinnati	Ohio	45202-3312	513-629-1800
85189	Western United Life Assurance Company	2727 Allen Prkwy Worthan Twr Ste 500	Houston	Texas	77019	800-247-2045
39845	Westport Insurance Corporation	Po Box 2991	Overland Park	Kansas	66201-1391	913-676-5710
62413	Whicac Life Insurance Company	333 S Wabash 28th Fl	Chicago	Illinois	60604	312-822-5000
57010	William Penn Association	709 Brighton Road	Pittsburgh	Pennsylvania	15233-1805	412-231-2979
66133	Wilton Reassurance Company	187 Danbury Rd River Bldg 3fl	Wilton	Connecticut	06897-4079	203-762-4400
60704	Wilton Reassurance Life Company Of New York	187 Danbury Rd Riverview Bldg 3rd Fl	Wilton	Connecticut	06897	203-762-4486
65960	Windsor Life Insurance Company	1345 River Bend Dr Suite 100	Dallas	Texas	75247	214-559-0850
56170	Woman's Life Insurance Society	1338 Military St	Port Huron	Michigan	48060-5020	810-985-5191
57320	Woodmen Of The World Life Insurance Society	1700 Farnam St	Omaha	Nebraska	68102-2002	402-342-1890
88080	XI Life Insurance And Annuity Company	Seaview House 70 Seaview Ave	Stamford	Connecticut	06902	203-964-5200
71323	Zale Life Insurance Company	Po Box 152762 Sta 5b-9	Irving	Texas	75015	972-580-4499
16535	Zurich American Insurance Company	1400 American Ln Twr 1 19th Fl	Schaumburg	Illinois	60196-1056	847-413-5048
90557	Zurich American Life Insurance Company	Attn Tax Dept	Mercer Island	Washington	98040	877-301-5376

Insurance Consumer Hotline

Contact DIFP's Insurance Consumer Hotline
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or to file a complaint against an
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800-726-7390



DIFP

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APRIL 2015