

2021

MISSOURI LIFE ACCIDENT & HEALTH SUPPLEMENT REPORT

DEPARTMENT OF COMMERCE AND INSURANCE
STATISTICS SECTION
OCTOBER 2021



DCI

Missouri Department of Commerce & Insurance

PREFACE

The **Missouri Life, Accident & Health Supplement Report 2021** presents data collected by the Department of Commerce and Insurance from companies that file annual statement supplements for Missouri for 2021. This form is used to collect data in greater detail than reported in the 2021 Annual Statements. All life, health service corporations and fraternal companies are required to complete this form per 20 CSR 200-1.037, §374.040 RSMo., and §374.045 RSMo. Beginning in 1995, property and casualty companies were also required to complete the accident and health portion of the annual statement supplement for Missouri as an addendum to the supplement to page 19 of the annual statement.

The enclosed documentation, by company, provides information for each line of business specified in the annual statement supplement, with company profiles listed in alphabetical order. This publication also includes, Historical Trends, By Line of Business. This section provides historical data, by line of business, for the last ten years. Data collection for most of these lines of business started in 1993.

While every effort has been made to assure that all significant errors and omissions in the annual statement supplement data have been identified and resolved, the accuracy of the report depends on the accuracy of the information filed by each company.

The **Missouri Life, Accident & Health Supplement Report 2021** is published by the Statistics Section, Division of Market Regulation, Department of Commerce and Insurance. Additional copies can be received by sending a written request, along with payment of \$35.00 per copy, to the Department of Commerce and Insurance, P.O. Box 690, Jefferson City, MO 65102-0690. The Department of Commerce and Insurance also has a web site located at www.dci.mo.gov.

Also Available from DCI

Reports: The following reports are also available:

- *Missouri Market Share Report*
- *Missouri Real Estate Malpractice (Closed Claim Report)*
- *Missouri Legal Malpractice (Closed Claim Report)*
- *Missouri Products Liability (Closed Claim Report)*
- *Missouri Medical Malpractice Insurance Report*
- *Missouri Life, Accident & Health Supplement Report*
- *Missouri Property and Casualty Supplement Report*
- *Missouri Commercial Liability Report*
- *Missouri Mortgage Guaranty Report*
- *Missouri Uninsured Automobile Report*
- *Medicare Supplement Experience Data*
- *Property and Casualty Supplement Data*
- *Missouri Zip Code data for homeowners/ dwelling fire, farmowners (dwelling only, mobile home, earthquake, and private passenger automobile insurance.*

Databases: *for data requests, contact the Statistics Section at 573-751-3163. Some data are available for a fee.*

Many reports, including this complaint report, are available at no cost on the DCI website, at <http://insurance.mo.gov/reports/>. For paper copies, inquire with the Statistics Section at the above number.

The Department of Commerce and Insurance is an Equal Opportunity Employer.

DEFINITION OF TERMS

Life Insurance

Number Of Insureds: For individual policies, the number of insureds must include dependents. For group policies, the number of insureds must equal the number of certificate holders plus all dependents.

Market Share: The dollar amount of direct premium or annuity considerations by company divided by the total amount of direct premium and annuity considerations industry-wide for the particular line of business being analyzed, expressed as a percentage.

Rank by Market Share: The relative position a company attained in the data year compared to all companies reporting premiums (or annuity considerations) for each line of business. Rankings are based on a descending order of market share, i.e., the company with the largest market share is given the ranking of **1 (one)**.

Direct Premiums: The dollar amount charged when a policyholder contracts for life insurance coverage before reinsurance has been ceded and/or assumed. Rules of life insurance accounting require reporting premiums actually collected.

Annuity Considerations: Single payment or periodic payments that are made to purchase an annuity. "Consideration" is a term from contract law for payment given by one party to obligate the other to performance specified by contract.

Dividends Paid: The dollar amount paid to policyholders under participating agreements. These dividends are paid to policyholders after coverage has expired for which they have paid premium. Dividends paid to company stockholders are not included.

Direct Claims and Benefits Paid: The dollar amount paid in performance of obligations imposed by life or annuity contracts including death benefits, matured endowments, annuity benefits, surrender values and other claims. Includes amounts paid during the current year for obligations incurred in prior years but not obligations to be paid in future years. This is a cash flow item only and not a measure of the profitability or the cost of current coverages.

Life Insurance in Force: The value of life insurance in force at year end, which is equal to the amount of insurance in force the previous year plus new contracts issued less contracts ceased during the year.

Benefits Ratio: The dollar amount of direct claims and benefits paid plus the dollar amount of direct dividends paid divided by the dollar amount of direct premium and/or annuity considerations for the particular line of business being analyzed, expressed as a percentage. This is an accounting representation of the portion of each premium dollar which is needed to honor a company's promise to pay claims, benefits, and/or dividends.

Cash Flow Loss Ratio: The dollar amount of direct claims and benefits paid divided by the dollar amount of direct premium and/or annuity considerations written for a particular line of business being analyzed, expressed as a percentage.

Whole Life: A life insurance contract arrangement by which the insured person, upon payment of premium, is guaranteed that upon death, a named beneficiary will receive a stated amount. Though

legally whole life contracts are nondivisible entities, they continue to be explained as a combination of "term insurance protection" and "savings". A policyholder may borrow from the insurer an amount up to the cash value, at a contractual rate of interest, using the cash value as collateral. Premiums for a whole life policy may be paid over the life of the insured or for a limited period during which the higher premium charged pays up the policy.

Term Life: Life insurance which stays in effect for only a specified, limited period. If an insured dies within that period, the beneficiary receives the death payments. If the insured survives, the policy ends and the beneficiary receives nothing.

Universal Life: A life insurance policy under which (1) premiums are flexible, not fixed; (2) protection is adjustable, not fixed; and (3) insurance company expenses and other charges are specifically disclosed to a purchaser.

Graded Death Benefit: A death payment that increases with the age of an insured. Graded benefits may increase gradually and then level off, or may increase sharply before becoming level.

Credit Life: Insurance issued to a creditor to cover the life of a debtor for an outstanding loan. If the debtor dies prior to repayment of the debt, the policy will pay off the balance of the amount outstanding.

Variable Life: Any individual policy which provides for life insurance the amount or duration of which varies according to the investment experience of any separate account(s) established and maintained by the insurer as to the policy pursuant to section 376.309, RSMo of the insurance laws of the state of domicile of a foreign or alien insurer.

Annuities: Contract sold by insurance companies that pays a periodic income benefit for the life of the person (the annuitant) purchasing the contract, or for a specified length of time.

Ordinary: An agreement by an insurer guaranteeing that a specific sum of money will be paid in the future, usually as monthly income, to the annuitant.

Variable: An annuity in which premium payments are used to purchase accumulation units, their number depending on the value of each unit. The value of a unit is determined by the value of the portfolio of stocks in which the insurance company invests the premiums.

Modified Guaranteed: Deferred annuity contract, the underlying assets of which are held in a separate account and the values of which are guaranteed if held for specified periods. It contains nonforfeiture values that are based upon a market-value adjustment formula if held for shorter periods. This formula may or may not reflect the value of assets held in the separate account. The assets underlying the contract must be in a separate account during the period when the contract holder can surrender the contract.

Equity Indexed: Deferred annuity contract whose values are based in any way on the developing value of a financial index, such as the S&P 500, but which has minimum values determined by the nonforfeiture law for deferred annuities issued in this state.

Deposit-Type Funds: Premiums, annuity considerations, deposits, and other annuity income not reported on previous lines as direct premiums or annuity considerations, for which individual annuitants can be identified as Missouri residents. This applies to contracts issued on an individual or group basis.

Other Considerations: Unallocated annuity considerations and other unallocated deposits which incorporate mortality or morbidity risk.

DEFINITION OF TERMS

Accident & Health

Number Of Insureds: For individual policies, the number of insured must include dependents. For group policies, the number of insureds must equal the number of certificate holders plus all dependents.

Market Share: The dollar amount of direct premiums written by company divided by the total amount of direct premiums written industry-wide for the particular line of business being analyzed, expressed as a percentage.

Rank by Market Share: The relative position a company attained in the data year to all companies reporting premiums for each line of business. Rankings are based on a descending order of market share, i.e., the company with the largest market share is given the ranking of 1.

Direct Premiums Written: Amount charged when a policyholder contracts for insurance coverage before reinsurance has been ceded and/or assumed.

Direct Premiums Earned: The part of premium attributable to the coverage already provided in a given period before reinsurance has been ceded and/or assumed.

Dividends Paid: The dollar amount paid to policyholders under participating agreements. These dividends are paid to policyholders after coverage has expired for which they have paid premium. Dividends paid to company stockholders are not included.

Direct Losses Paid: The sum of all payments made during the year for the benefit of insurance claimants, before reinsurance has been ceded and/or assumed. These payments include amounts paid in the current year for claims arising from coverage in prior years and exclude amounts which will be paid in future years for claims arising from the current year. Hence, this item is not a measure of the actual cost of current coverages, but only of current cash flows.

Direct Losses Incurred: The sum of direct losses paid plus an estimate at the close of the year of the amounts to be paid in the future for all claims arising from the current and all prior years, minus the corresponding estimate made at the close of business for the preceding year. Incurred losses reported include estimated amounts unpaid for incurred-but-not-reported (IBNR) claims.

Loss Ratio: The dollar amount of direct losses incurred divided by the dollar amount of premiums earned for the particular line of business being analyzed, expressed as a percentage. This is an accounting representation of the portion of each premium dollar which is needed to honor a company's promise to pay claims.

Cash Flow Loss Ratio: The dollar amount of direct losses paid divided by the dollar amount of direct premiums written for a particular line of business being analyzed, expressed as a percentage.

Medical Expense: A form of health insurance that provides benefits for medical, surgical, and hospital expenses.

Small Employer (2 – 50 employees) or (3 – 25 employees): Major medical or comprehensive group medical expense insurance coverage that is subject to the group market provisions of the Federal Health Insurance Portability and Accountability Act (HIPAA).

Small Employer (3 – 25 employees): Major medical or comprehensive group medical expense coverage that is subject to The Missouri Small Employer Health Insurance Availability Act.

Medicare Supplement: A group or individual policy of accident and sickness insurance or a subscriber contract of hospital and medical service associations or health maintenance organizations, other than a policy issued pursuant to a contract under Section 1876 or Section 1833 of the federal Social Security Act, which is advertised, marketed or designed primarily as a supplement to reimbursements under Medicare for the hospital, medical or surgical expenses of persons eligible for Medicare.

Long Term Care: Any policy, contract, certificate, evidence of coverage or rider advertised, marketed, offered or designed to provide coverage for not less than 12 consecutive months for each covered person on an expense incurred, indemnity, prepaid or other basis; for one or more necessary or medically necessary diagnostic, preventive, therapeutic, rehabilitative, maintenance of personal care services, provided in a setting other than an acute care unit of a hospital. Such term includes group and individual annuities and life insurance policies or riders which provide directly or which supplement long-term care insurance. Such term also includes a policy or rider which provides for payment of benefits based upon cognitive impairment or the loss of functional capacity.

Specified Disease: A policy for certain specified diseases only, such as cancer, heart attacks, scarlet fever, smallpox, polio, tetanus, etc.

Accident Only: A form of health insurance against loss by bodily injury.

Disability Income: A form of health insurance that provides periodic payments to replace income, actually or presumptively lost, when the insured is unable to work as a result of sickness or injury.

Limited Benefit: Policies that are not otherwise described herein and which pay benefits only for specified perils, in contrast to those paying for all accident and sickness perils.

Short Term Credit Disability: Insurance on a debtor to provide indemnity payments becoming due on a specific loan or other credit transaction while the debtor is disabled for durations of less than 10 years.

Long Term Credit Disability (Mortgage): Insurance on a debtor to provide indemnity payments becoming due on a specific loan or other credit transaction while the debtor is disabled for durations of 10 years or more.

Credit Unemployment: Insurance on a debtor to provide indemnity payments becoming due on a specific loan or other transaction on credit when the debtor is involuntarily unemployed.

Stop Loss: A policy, certificate, contract endorsement, attachments, amendments or other modifications to that contract, which protects an employer, trustee, or association against an aggregate amount of claims over a period, by insuring against losses of an employer's self-funded health plan or losses in excess of a specified amount or percentage of the earned premium income.

Medicare Part D: Optional prescription drug benefits provided through Medicare.

Medicare Advantage/Medicare PPO Product: A plan of coverage for health benefits under Medicare Part C as defined in Section 1859 found in Title IV, Subtitle A, Chapter 1 of P.L. 105- 33.

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**HISTORICAL TRENDS
BY
LINE OF BUSINESS**

2011- 2020

INDIVIDUAL - WHOLE

Year	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN PREMIUM
2012	\$800,035,507	\$1,046,845,286	\$295,802,034	130.8%	167.8%	1.7%
2013	\$755,530,524	\$855,022,454	\$273,724,432	113.2%	149.4%	-5.6%
2014	\$729,180,975	\$818,993,472	\$281,953,922	112.3%	151.0%	-3.5%
2015	\$728,998,826	\$792,816,948	\$288,003,675	108.8%	148.3%	-0.0%
2016	\$764,184,981	\$790,506,056	\$289,185,492	103.4%	141.3%	4.8%
2017	\$775,630,125	\$771,374,555	\$276,746,998	99.5%	135.1%	1.5%
2018	\$790,335,343	\$883,419,376	\$271,555,935	111.8%	146.1%	1.9%
2019	\$803,680,907	\$969,884,037	\$273,080,455	120.7%	154.7%	1.7%
2020	\$809,875,039	\$924,943,383	\$283,399,593	114.2%	149.2%	0.8%
2021	\$879,876,012	\$956,198,611	\$276,707,732	108.7%	140.1%	8.6%

INDIVIDUAL - TERM

Year	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN PREMIUM
2012	\$459,199,454	\$284,546,888	\$9,327,670	62.0%	64.0%	0.4%
2013	\$486,256,025	\$284,136,851	\$9,019,426	58.4%	60.3%	5.9%
2014	\$484,969,357	\$303,835,016	\$8,678,012	62.7%	64.4%	-0.3%
2015	\$511,193,270	\$339,538,182	\$8,441,483	66.4%	68.1%	5.4%
2016	\$515,043,648	\$287,841,564	\$8,464,889	55.9%	57.5%	0.8%
2017	\$525,385,950	\$339,675,856	\$8,845,988	64.7%	66.3%	2.0%
2018	\$545,233,882	\$312,433,553	\$8,854,933	57.3%	58.9%	3.8%
2019	\$558,083,312	\$348,190,973	\$8,822,543	62.4%	64.0%	2.4%
2020	\$583,114,130	\$380,741,956	\$8,601,831	65.3%	66.8%	4.5%
2021	\$608,898,381	\$448,760,979	\$8,532,070	73.7%	75.1%	4.4%

INDIVIDUAL - UNIVERSAL

Year	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN PREMIUM
2012	\$584,005,588	\$578,379,507	\$4,448,899	99.0%	99.8%	2.7%
2013	\$677,869,479	\$711,940,887	\$10,770,507	105.0%	106.6%	16.1%
2014	\$657,668,471	\$852,420,020	\$10,606,141	129.6%	131.2%	-3.0%
2015	\$705,749,417	\$839,767,533	\$9,782,936	119.0%	120.4%	7.3%
2016	\$676,787,654	\$819,081,062	\$8,804,115	121.0%	122.3%	-4.1%
2017	\$660,286,496	\$943,715,575	\$8,499,156	142.9%	144.2%	-2.4%
2018	\$688,580,364	\$992,234,625	\$7,899,033	144.1%	145.2%	4.3%
2019	\$678,294,694	\$760,857,300	\$7,369,700	112.2%	113.3%	-1.5%
2020	\$717,052,897	\$647,129,980	\$6,257,842	90.2%	91.1%	5.7%
2021	\$796,038,412	\$705,700,881	\$5,570,618	88.7%	89.4%	11.0%

INDIVIDUAL - GRADED DEATH BENEFITS

Year	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN PREMIUM
2012	\$9,625,013	\$10,564,560	\$31,394	109.8%	110.1%	-4.7%
2013	\$10,092,708	\$7,830,401	\$27,778	77.6%	77.9%	4.9%
2014	\$10,423,282	\$7,318,417	\$22,086	70.2%	70.4%	3.3%
2015	\$11,447,960	\$8,800,530	\$16,088	76.9%	77.0%	9.8%
2016	\$12,682,716	\$8,345,230	\$13,428	65.8%	65.9%	10.8%
2017	\$14,364,003	\$8,971,298	\$10,150	62.5%	62.5%	13.3%
2018	\$16,557,038	\$9,388,018	\$13,128	56.7%	56.8%	15.3%
2019	\$16,915,097	\$9,434,450	\$7,905	55.8%	55.8%	2.2%
2020	\$19,887,291	\$11,572,346	\$62,164	58.2%	58.5%	17.6%
2021	\$21,690,818	\$13,020,188	\$65,686	60.0%	60.3%	9.1%

INDIVIDUAL - CREDIT

Year	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN PREMIUM
2012	\$1,235,586	\$527,394	\$0	42.7%	42.7%	-2.8%
2013	\$1,216,284	\$633,652	\$0	52.1%	52.1%	-1.6%
2014	\$1,150,748	\$587,641	\$0	51.1%	51.1%	-5.4%
2015	\$832,714	\$639,152	\$0	76.8%	76.8%	-27.6%
2016	\$1,343,514	\$974,962	\$0	72.6%	72.6%	61.3%
2017	\$1,297,192	\$770,059	\$92,355	59.4%	66.5%	-3.4%
2018	\$1,185,477	\$799,330	\$0	67.4%	67.4%	-8.6%
2019	\$1,190,570	\$733,486	\$0	61.6%	61.6%	0.4%
2020	\$1,217,811	\$850,632	\$0	69.8%	69.8%	2.3%
2021	\$1,220,988	\$1,191,952	\$0	97.6%	97.6%	0.3%

INDIVIDUAL - VARIABLE LIFE

Year	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN PREMIUM
2012	\$150,126,810	\$213,260,154	\$3,939,903	142.1%	144.7%	-9.8%
2013	\$154,021,510	\$193,664,071	\$4,227,032	125.7%	128.5%	2.6%
2014	\$190,430,914	\$253,784,069	\$4,512,315	133.3%	135.6%	23.6%
2015	\$169,617,933	\$257,993,770	\$4,607,563	152.1%	154.8%	-10.9%
2016	\$162,552,940	\$261,222,359	\$4,317,521	160.7%	163.4%	-4.2%
2017	\$172,532,787	\$206,031,306	\$4,864,911	119.4%	122.2%	6.1%
2018	\$184,764,931	\$224,094,911	\$5,303,033	121.3%	124.2%	7.1%
2019	\$243,335,956	\$244,113,524	\$4,015,116	100.3%	102.0%	31.7%
2020	\$214,318,001	\$246,324,573	\$3,773,572	114.9%	116.7%	-11.9%
2021	\$236,256,648	\$257,484,207	\$3,823,558	109.0%	110.6%	10.2%

INDIVIDUAL - ANNUITIES ORDINARY

Year	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN PREMIUM
2012	\$1,498,421,322	\$1,202,769,908	\$33,382,396	80.3%	82.5%	25.6%
2013	\$820,481,192	\$1,231,817,167	\$36,978,880	150.1%	154.6%	-45.2%
2014	\$760,899,614	\$1,314,658,911	\$39,970,327	172.8%	178.0%	-7.3%
2015	\$1,010,352,796	\$1,417,074,100	\$37,848,313	140.3%	144.0%	32.8%
2016	\$789,558,816	\$1,088,175,289	\$42,145,400	137.8%	143.2%	-21.9%
2017	\$808,264,043	\$1,135,245,412	\$35,759,816	140.5%	144.9%	2.4%
2018	\$966,691,378	\$1,367,863,486	\$38,073,879	141.5%	145.4%	19.6%
2019	\$1,130,108,831	\$1,325,260,748	\$34,631,430	117.3%	120.3%	16.9%
2020	\$1,196,697,406	\$1,128,293,483	\$35,086,784	94.3%	97.2%	5.9%
2021	\$1,556,881,060	\$1,263,912,510	\$28,950,012	81.2%	83.0%	30.1%

INDIVIDUAL - ANNUITIES VARIABLE

Year	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN PREMIUM
2012	\$2,687,721,551	\$1,680,738,736	\$568,899	62.5%	62.6%	-16.8%
2013	\$3,471,380,983	\$2,117,973,913	\$544,165	61.0%	61.0%	29.2%
2014	\$3,640,759,573	\$2,683,168,752	\$576,892	73.7%	73.7%	4.9%
2015	\$2,880,957,952	\$2,641,997,771	\$623,014	91.7%	91.7%	-20.9%
2016	\$2,025,792,307	\$2,571,025,163	\$591,721	126.9%	126.9%	-29.7%
2017	\$1,523,345,155	\$3,156,736,691	\$596,897	207.2%	207.3%	-24.8%
2018	\$1,579,684,923	\$3,680,614,002	\$638,554	233.0%	233.0%	3.7%
2019	\$1,969,980,345	\$4,358,601,976	\$572,284	221.3%	221.3%	24.7%
2020	\$2,070,662,761	\$3,824,607,952	\$580,055	184.7%	184.7%	5.1%
2021	\$2,260,901,165	\$4,707,625,569	\$549,788	208.2%	208.2%	9.2%

INDIVIDUAL - ANNUITIES MODIFIED GUARANTEED

Year	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN PREMIUM
2012	\$9,937,661	\$41,620,510	\$0	418.8%	418.8%	-17.9%
2013	\$7,089,932	\$25,807,169	\$0	364.0%	364.0%	-28.7%
2014	\$6,632,131	\$29,208,591	\$0	440.4%	440.4%	-6.5%
2015	\$8,061,782	\$19,973,129	\$0	247.8%	247.8%	21.6%
2016	\$14,436,721	\$20,077,016	\$0	139.1%	139.1%	79.1%
2017	\$11,346,544	\$304,948,988	\$0	2687.6%	2687.6%	-21.4%
2018	\$19,972,720	\$35,622,744	\$0	178.4%	178.4%	76.0%
2019	\$16,804,675	\$41,101,824	\$0	244.6%	244.6%	-15.9%
2020	\$34,612,526	\$45,086,468	\$0	130.3%	130.3%	106.0%
2021	\$39,753,283	\$31,363,459	\$0	78.9%	78.9%	14.9%

INDIVIDUAL - ANNUITIES EQUITY INDEXED

Year	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN PREMIUM
2012	\$660,252,499	\$351,376,494	\$0	53.2%	53.2%	15.9%
2013	\$825,068,718	\$347,149,984	\$0	42.1%	42.1%	25.0%
2014	\$1,257,275,749	\$395,437,039	\$0	31.5%	31.5%	52.4%
2015	\$1,052,902,085	\$205,920,922	\$0	19.6%	19.6%	-16.3%
2016	\$1,418,178,246	\$441,305,718	\$0	31.1%	31.1%	34.7%
2017	\$1,243,055,788	\$508,866,309	\$0	40.9%	40.9%	-12.3%
2018	\$1,528,721,431	\$635,138,379	\$0	41.5%	41.5%	23.0%
2019	\$1,488,263,255	\$677,443,796	\$0	45.5%	45.5%	-2.6%
2020	\$1,154,178,097	\$769,747,137	\$0	66.7%	66.7%	-22.4%
2021	\$1,363,335,298	\$950,195,010	\$0	69.7%	69.7%	18.1%

INDIVIDUAL - DEPOSIT-TYPE CONTRACT FUNDS

Year	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN PREMIUM
2012	\$113,713,896	\$41,737,183	\$15,307	36.7%	36.7%	-23.1%
2013	\$122,821,821	\$37,761,413	\$0	30.7%	30.7%	8.0%
2014	\$86,004,822	\$43,516,745	\$0	50.6%	50.6%	-30.0%
2015	\$86,489,700	\$48,147,581	\$-1	55.7%	55.7%	0.6%
2016	\$93,163,703	\$62,905,018	\$0	67.5%	67.5%	7.7%
2017	\$88,322,375	\$67,670,481	\$0	76.6%	76.6%	-5.2%
2018	\$94,538,449	\$73,761,539	\$0	78.0%	78.0%	7.0%
2019	\$99,623,113	\$99,999,733	\$0	100.4%	100.4%	5.4%
2020	\$89,099,206	\$71,401,733	\$0	80.1%	80.1%	-10.6%
2021	\$91,645,557	\$57,203,456	\$0	62.4%	62.4%	2.9%

INDIVIDUAL - OTHER CONSIDERATIONS

Year	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN PREMIUM
2012	\$116,025,769	\$341,407,909	\$158	294.3%	294.3%	-20.8%
2013	\$108,285,299	\$442,318,808	\$164	408.5%	408.5%	-6.7%
2014	\$94,471,695	\$397,965,125	\$0	421.3%	421.3%	-12.8%
2015	\$103,558,273	\$255,857,454	\$0	247.1%	247.1%	9.6%
2016	\$85,428,719	\$210,492,899	\$0	246.4%	246.4%	-17.5%
2017	\$120,119,307	\$219,885,403	\$0	183.1%	183.1%	40.6%
2018	\$115,923,691	\$226,435,378	\$0	195.3%	195.3%	-3.5%
2019	\$6,465,644	\$221,869,504	\$0	3431.5%	3431.5%	-94.4%
2020	\$3,371,346	\$179,129,522	\$0	5313.3%	5313.3%	-47.9%
2021	\$5,117,333	\$218,285,568	\$0	4265.6%	4265.6%	51.8%

TOTAL INDIVIDUAL

Year	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN PREMIUM
2012	\$7,090,300,656	\$5,793,774,528	\$347,516,660	81.7%	86.6%	-2.7%
2013	\$7,440,114,473	\$6,256,056,769	\$335,292,384	84.1%	88.6%	4.9%
2014	\$7,919,867,332	\$7,100,893,798	\$346,319,695	89.7%	94.0%	6.4%
2015	\$7,270,162,708	\$6,828,527,072	\$349,323,071	93.9%	98.7%	-8.2%
2016	\$6,559,153,968	\$6,561,952,337	\$353,522,566	100.0%	105.4%	-9.8%
2017	\$5,943,949,765	\$7,663,891,932	\$335,416,272	128.9%	134.6%	-9.4%
2018	\$6,532,189,631	\$8,441,805,340	\$332,338,495	129.2%	134.3%	9.9%
2019	\$7,012,746,399	\$9,057,491,351	\$328,499,433	129.2%	133.8%	7.4%
2020	\$6,894,086,511	\$8,229,829,165	\$337,761,841	119.4%	124.3%	-1.7%
2021	\$7,861,614,955	\$9,610,942,390	\$324,199,464	122.3%	126.4%	14.0%

GROUP - WHOLE

Year	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN PREMIUM
2012	\$43,223,282	\$133,327,424	\$18,881	308.5%	308.5%	5.8%
2013	\$44,471,778	\$67,139,980	\$38,790	151.0%	151.1%	2.9%
2014	\$47,375,128	\$85,366,637	\$72,007	180.2%	180.3%	6.5%
2015	\$53,726,734	\$105,148,186	\$40,128	195.7%	195.8%	13.4%
2016	\$95,534,219	\$154,543,685	\$516,819	161.8%	162.3%	77.8%
2017	\$60,526,927	\$92,790,390	\$330,312	153.3%	153.9%	-36.6%
2018	\$43,498,371	\$93,739,508	\$48,424	215.5%	215.6%	-28.1%
2019	\$38,609,147	\$31,605,609	\$14,845	81.9%	81.9%	-11.2%
2020	\$56,588,825	\$60,916,808	\$15,797	107.6%	107.7%	46.6%
2021	\$45,865,677	\$46,952,109	\$15,853	102.4%	102.4%	-18.9%

GROUP - TERM

Year	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN PREMIUM
2012	\$449,567,475	\$372,423,531	\$1,582,466	82.8%	83.2%	0.4%
2013	\$461,332,940	\$410,753,431	\$959,139	89.0%	89.2%	2.6%
2014	\$473,735,764	\$378,880,189	\$1,702,453	80.0%	80.3%	2.7%
2015	\$484,429,841	\$376,373,301	\$1,322,907	77.7%	78.0%	2.3%
2016	\$475,230,911	\$297,520,323	\$1,169,131	62.6%	62.9%	-1.9%
2017	\$507,813,492	\$385,781,284	\$1,660,330	76.0%	76.3%	6.9%
2018	\$531,820,140	\$400,585,106	\$1,417,243	75.3%	75.6%	4.7%
2019	\$528,415,026	\$422,121,559	\$1,396,600	79.9%	80.1%	-0.6%
2020	\$539,326,139	\$434,868,809	\$1,177,480	80.6%	80.9%	2.1%
2021	\$605,945,752	\$550,629,913	\$1,096,314	90.9%	91.1%	12.4%

GROUP - UNIVERSAL

Year	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN PREMIUM
2012	\$48,872,170	\$241,864,937	\$19,473	494.9%	494.9%	53.5%
2013	\$77,757,547	\$265,174,721	\$32,009	341.0%	341.1%	59.1%
2014	\$67,546,946	\$258,151,447	\$60,805	382.2%	382.3%	-13.1%
2015	\$114,894,398	\$203,011,137	\$31,604	176.7%	176.7%	70.1%
2016	\$67,893,912	\$196,644,718	\$1,472	289.6%	289.6%	-40.9%
2017	\$106,639,066	\$201,692,601	\$37	189.1%	189.1%	57.1%
2018	\$38,377,947	\$214,229,102	\$38	558.2%	558.2%	-64.0%
2019	\$61,941,498	\$45,254,327	\$39	73.1%	73.1%	61.4%
2020	\$27,173,457	\$143,201,748	\$35	527.0%	527.0%	-56.1%
2021	\$36,609,553	\$-644,224,352	\$0	-1759.7%	-1759.7%	34.7%

GROUP - GRADED DEATH BENEFITS

Year	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN PREMIUM
2012	\$6,778,410	\$29,722,021	\$0	438.5%	438.5%	3.0%
2013	\$9,521,830	\$20,030,580	\$0	210.4%	210.4%	40.5%
2014	\$8,869,181	\$19,448,194	\$0	219.3%	219.3%	-6.9%
2015	\$8,338,956	\$64,330,512	\$0	771.4%	771.4%	-6.0%
2016	\$8,630,997	\$68,685,851	\$0	795.8%	795.8%	3.5%
2017	\$5,646,219	\$12,458,030	\$1,449	220.6%	220.7%	-34.6%
2018	\$5,083,883	\$7,691,394	\$1,330	151.3%	151.3%	-10.0%
2019	\$4,773,219	\$172,517,078	\$752	3614.3%	3614.3%	-6.1%
2020	\$4,521,387	\$98,648,943	\$482	2181.8%	2181.8%	-5.3%
2021	\$4,433,309	\$918,427,157	\$268	20716.5%	20716.5%	-1.9%

GROUP - CREDIT

Year	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN PREMIUM
2012	\$19,441,996	\$10,086,360	\$17,195	51.9%	52.0%	4.0%
2013	\$18,284,588	\$10,102,456	\$0	55.3%	55.3%	-6.0%
2014	\$19,008,688	\$9,917,443	\$0	52.2%	52.2%	4.0%
2015	\$18,627,969	\$8,761,786	\$0	47.0%	47.0%	-2.0%
2016	\$13,912,434	\$7,687,726	\$0	55.3%	55.3%	-25.3%
2017	\$12,454,766	\$7,732,228	\$0	62.1%	62.1%	-10.5%
2018	\$12,409,238	\$7,268,590	\$0	58.6%	58.6%	-0.4%
2019	\$12,501,881	\$6,197,118	\$0	49.6%	49.6%	0.7%
2020	\$10,086,031	\$5,852,085	\$0	58.0%	58.0%	-19.3%
2021	\$11,277,759	\$5,666,023	\$0	50.2%	50.2%	11.8%

GROUP - VARIABLE LIFE

Year	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN PREMIUM
2012	\$10,023,961	\$25,609,049	\$4,605	255.5%	255.5%	-38.3%
2013	\$11,089,927	\$28,180,830	\$9,373	254.1%	254.2%	10.6%
2014	\$18,608,285	\$26,580,443	\$17,789	142.8%	142.9%	67.8%
2015	\$30,024,097	\$42,388,462	\$9,994	141.2%	141.2%	61.3%
2016	\$18,528,536	\$38,102,975	\$17,537	205.6%	205.7%	-38.3%
2017	\$23,010,877	\$66,547,518	\$0	289.2%	289.2%	24.2%
2018	\$21,338,429	\$58,095,261	\$0	272.3%	272.3%	-7.3%
2019	\$31,751,093	\$66,288,466	\$0	208.8%	208.8%	48.8%
2020	\$17,702,409	\$45,348,539	\$0	256.2%	256.2%	-44.2%
2021	\$14,748,984	\$42,116,331	\$0	285.6%	285.6%	-16.7%

GROUP - ANNUITIES ORDINARY

Year	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN PREMIUM
2012	\$1,286,599,473	\$569,582,297	\$4,885,938	44.3%	44.7%	190.2%
2013	\$1,215,358,820	\$445,542,674	\$5,670,377	36.7%	37.1%	-5.5%
2014	\$1,250,302,650	\$518,116,456	\$7,108,176	41.4%	42.0%	2.9%
2015	\$1,195,012,181	\$632,679,012	\$6,638,324	52.9%	53.5%	-4.4%
2016	\$1,703,283,340	\$556,963,478	\$9,279,531	32.7%	33.2%	42.5%
2017	\$1,633,022,630	\$626,651,426	\$7,993,216	38.4%	38.9%	-4.1%
2018	\$1,502,027,628	\$755,224,260	\$9,721,497	50.3%	50.9%	-8.0%
2019	\$1,481,250,264	\$763,375,602	\$9,237,832	51.5%	52.2%	-1.4%
2020	\$1,192,820,226	\$1,085,261,009	\$10,125,528	91.0%	91.8%	-19.5%
2021	\$1,342,427,179	\$798,290,193	\$6,783,407	59.5%	60.0%	12.5%

GROUP - ANNUITIES VARIABLE

Year	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN PREMIUM
2012	\$611,769,937	\$674,865,198	\$0	110.3%	110.3%	30.2%
2013	\$775,270,229	\$725,001,321	\$2,172	93.5%	93.5%	26.7%
2014	\$834,068,124	\$820,780,376	\$2,897	98.4%	98.4%	7.6%
2015	\$633,963,080	\$821,918,720	\$3,750	129.6%	129.6%	-24.0%
2016	\$331,512,675	\$768,255,823	\$3,934	231.7%	231.7%	-47.7%
2017	\$613,366,779	\$899,299,058	\$3,223	146.6%	146.6%	85.0%
2018	\$586,227,659	\$997,152,346	\$3,676	170.1%	170.1%	-4.4%
2019	\$530,408,432	\$962,761,975	\$5,077	181.5%	181.5%	-9.5%
2020	\$495,318,046	\$898,998,612	\$4,605	181.5%	181.5%	-6.6%
2021	\$601,462,099	\$1,207,887,377	\$6,064	200.8%	200.8%	21.4%

GROUP - ANNUITIES MODIFIED GUARANTEED

Year	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN PREMIUM
2012	\$860,724	\$19,799,074	\$0	2300.3%	2300.3%	-92.2%
2013	\$5,860,842	\$14,890,899	\$0	254.1%	254.1%	580.9%
2014	\$3,103,215	\$22,285,399	\$0	718.1%	718.1%	-47.1%
2015	\$194,358	\$8,532,691	\$0	4390.2%	4390.2%	-93.7%
2016	\$94,060	\$6,677,282	\$0	7099.0%	7099.0%	-51.6%
2017	\$241,308	\$3,683,129	\$0	1526.3%	1526.3%	156.5%
2018	\$379	\$10,830,886	\$0	2857754%	2857754%	-99.8%
2019	\$122	\$31,687,876	\$0	NA	NA	-67.8%
2020	\$132	\$20,346,670	\$0	NA	NA	8.2%
2021	\$11,094	\$19,108,897	\$0	172245%	172245%	8304.5%

GROUP - ANNUITIES EQUITY INDEXED

Year	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN PREMIUM
2012	\$3,875,811	\$32,528,069	\$0	839.3%	839.3%	-49.4%
2013	\$2,063,163	\$29,552,692	\$0	1432.4%	1432.4%	-46.8%
2014	\$10,449,121	\$24,703,135	\$0	236.4%	236.4%	406.5%
2015	\$8,352,794	\$26,979,194	\$0	323.0%	323.0%	-20.1%
2016	\$542,624	\$29,594,519	\$0	5454.0%	5454.0%	-93.5%
2017	\$388,600	\$32,859,251	\$0	8455.8%	8455.8%	-28.4%
2018	\$581,100	\$27,584,471	\$0	4746.9%	4746.9%	49.5%
2019	\$549,778	\$30,716,644	\$0	5587.1%	5587.1%	-5.4%
2020	\$957,440	\$17,368,327	\$0	1814.0%	1814.0%	74.2%
2021	\$4,433,107	\$38,070,222	\$0	858.8%	858.8%	363.0%

GROUP - DEPOSIT-TYPE CONTRACT FUNDS

Year	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN PREMIUM
2012	\$628,330,497	\$66,943,569	\$0	10.7%	10.7%	42.8%
2013	\$771,451,359	\$74,484,253	\$0	9.7%	9.7%	22.8%
2014	\$906,292,397	\$90,102,664	\$0	9.9%	9.9%	17.5%
2015	\$857,318,280	\$121,690,165	\$0	14.2%	14.2%	-5.4%
2016	\$803,805,299	\$104,796,055	\$0	13.0%	13.0%	-6.2%
2017	\$614,834,795	\$116,169,594	\$0	18.9%	18.9%	-23.5%
2018	\$657,514,465	\$147,598,997	\$0	22.4%	22.4%	6.9%
2019	\$547,925,021	\$156,509,887	\$0	28.6%	28.6%	-16.7%
2020	\$530,078,127	\$192,200,982	\$0	36.3%	36.3%	-3.3%
2021	\$586,885,644	\$172,738,118	\$0	29.4%	29.4%	10.7%

GROUP - OTHER CONSIDERATIONS

Year	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN PREMIUM
2012	\$906,653,658	\$1,363,028,699	\$2,430	150.3%	150.3%	-0.2%
2013	\$992,689,149	\$907,473,876	\$0	91.4%	91.4%	9.5%
2014	\$974,728,559	\$1,310,530,841	\$0	134.5%	134.5%	-1.8%
2015	\$924,217,317	\$1,050,079,676	\$0	113.6%	113.6%	-5.2%
2016	\$1,046,601,997	\$933,538,010	\$0	89.2%	89.2%	13.2%
2017	\$950,371,357	\$1,172,252,977	\$0	123.3%	123.3%	-9.2%
2018	\$1,963,522,896	\$1,078,692,720	\$0	54.9%	54.9%	106.6%
2019	\$1,033,448,489	\$1,312,784,723	\$0	127.0%	127.0%	-47.4%
2020	\$1,882,944,644	\$1,540,131,082	\$0	81.8%	81.8%	82.2%
2021	\$1,147,445,457	\$1,534,936,045	\$0	133.8%	133.8%	-39.1%

TOTAL GROUP

Year	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN PREMIUM
2012	\$4,015,997,394	\$3,539,780,228	\$6,530,988	88.1%	88.3%	41.3%
2013	\$4,385,152,174	\$2,998,327,713	\$6,711,860	68.4%	68.5%	9.2%
2014	\$4,614,088,058	\$3,564,863,223	\$8,964,127	77.3%	77.5%	5.2%
2015	\$4,329,100,005	\$3,461,892,842	\$8,046,707	80.0%	80.2%	-6.2%
2016	\$4,565,571,004	\$3,163,010,445	\$10,988,424	69.3%	69.5%	5.5%
2017	\$4,528,316,816	\$3,617,917,491	\$9,988,567	79.9%	80.1%	-0.8%
2018	\$5,362,402,135	\$3,798,692,641	\$11,192,208	70.8%	71.0%	18.4%
2019	\$4,271,573,971	\$4,001,820,864	\$10,655,145	93.7%	93.9%	-20.3%
2020	\$4,757,516,863	\$4,543,143,614	\$11,323,927	95.5%	95.7%	11.4%
2021	\$4,401,545,614	\$4,690,598,033	\$7,901,906	106.6%	106.7%	-7.5%

TOTAL LIFE

Year	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN PREMIUM
2012	\$11,106,298,049	\$9,333,554,756	\$354,047,648	84.0%	87.2%	9.6%
2013	\$11,825,266,646	\$9,254,384,482	\$342,004,244	78.3%	81.2%	6.5%
2014	\$12,533,955,390	\$10,665,757,021	\$355,283,822	85.1%	87.9%	6.0%
2015	\$11,599,262,713	\$10,290,419,914	\$357,369,778	88.7%	91.8%	-7.5%
2016	\$11,124,724,973	\$9,724,962,782	\$364,510,990	87.4%	90.7%	-4.1%
2017	\$10,472,266,581	\$11,281,809,419	\$345,404,839	107.7%	111.0%	-5.9%
2018	\$11,894,591,757	\$12,240,497,981	\$343,530,703	102.9%	105.8%	13.6%
2019	\$11,284,320,370	\$13,059,312,215	\$339,154,578	115.7%	118.7%	-5.1%
2020	\$11,651,603,374	\$12,772,972,779	\$349,085,768	109.6%	112.6%	3.3%
2021	\$12,263,160,569	\$14,301,540,423	\$332,101,370	116.6%	119.3%	5.2%

INDIVIDUAL - COMPREHENSIVE MEDICAL EXPENSE

<i>Year</i>	<i>DIRECT PREMIUMS WRITTEN</i>	<i>DIRECT LOSSES PAID</i>	<i>CASH FLOW LOSS RATIO</i>	<i>DIRECT PREMIUMS EARNED</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>	<i>% OF CHANGE IN PREMIUM</i>
2012	\$414,007,266	\$324,023,037	78.3%	\$423,602,580	\$325,668,927	76.9%	2.6%
2013	\$438,556,358	\$349,105,794	79.6%	\$441,259,579	\$352,000,915	79.8%	5.9%
2014	\$917,829,288	\$836,198,409	91.1%	\$920,167,388	\$905,306,253	98.4%	109.3%
2015	\$1,302,586,263	\$1,140,538,225	87.6%	\$1,305,373,802	\$1,226,933,447	94.0%	41.9%
2016	\$1,566,263,404	\$1,338,566,398	85.5%	\$1,579,256,632	\$1,353,851,215	85.7%	20.2%
2017	\$1,590,335,037	\$1,139,799,127	71.7%	\$1,573,627,885	\$1,079,482,093	68.6%	1.5%
2018	\$1,403,226,520	\$975,900,877	69.5%	\$1,403,823,495	\$949,657,243	67.6%	-11.8%
2019	\$1,177,153,142	\$949,133,123	80.6%	\$1,159,654,809	\$927,011,780	79.9%	-16.1%
2020	\$1,266,595,288	\$944,522,356	74.6%	\$1,278,276,609	\$954,521,239	74.7%	7.6%
2021	\$1,777,283,216	\$1,459,265,662	82.1%	\$1,786,458,818	\$1,502,845,840	84.1%	40.3%

INDIVIDUAL - MEDICARE SUPPLEMENT

<i>Year</i>	<i>DIRECT PREMIUMS WRITTEN</i>	<i>DIRECT LOSSES PAID</i>	<i>CASH FLOW LOSS RATIO</i>	<i>DIRECT PREMIUMS EARNED</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>	<i>% OF CHANGE IN PREMIUM</i>
2012	\$432,218,959	\$313,127,641	72.4%	\$428,876,386	\$315,120,265	73.5%	10.5%
2013	\$455,009,751	\$329,452,671	72.4%	\$454,441,840	\$328,813,631	72.4%	5.3%
2014	\$482,152,981	\$347,057,903	72.0%	\$485,951,130	\$352,722,718	72.6%	6.0%
2015	\$490,239,680	\$360,881,200	73.6%	\$483,785,674	\$347,175,917	71.8%	1.7%
2016	\$524,098,129	\$387,411,855	73.9%	\$525,564,633	\$385,440,998	73.3%	6.9%
2017	\$545,008,656	\$411,859,542	75.6%	\$545,241,327	\$410,582,735	75.3%	4.0%
2018	\$564,149,552	\$438,656,592	77.8%	\$566,714,825	\$442,214,536	78.0%	3.5%
2019	\$579,615,001	\$462,572,992	79.8%	\$578,102,282	\$459,078,739	79.4%	2.7%
2020	\$576,421,509	\$420,630,247	73.0%	\$579,130,437	\$419,589,932	72.5%	-0.6%
2021	\$581,543,241	\$437,225,084	75.2%	\$584,863,816	\$438,610,987	75.0%	0.9%

INDIVIDUAL - LONG TERM CARE

<i>Year</i>	<i>DIRECT PREMIUMS WRITTEN</i>	<i>DIRECT LOSSES PAID</i>	<i>CASH FLOW LOSS RATIO</i>	<i>DIRECT PREMIUMS EARNED</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>	<i>% OF CHANGE IN PREMIUM</i>
2012	\$205,162,078	\$140,639,101	68.6%	\$198,031,471	\$183,676,020	92.8%	-1.1%
2013	\$207,446,905	\$149,032,662	71.8%	\$201,536,525	\$165,150,285	81.9%	1.1%
2014	\$216,523,099	\$156,112,233	72.1%	\$212,518,477	\$204,944,227	96.4%	4.4%
2015	\$226,180,312	\$174,251,668	77.0%	\$219,939,917	\$218,484,815	99.3%	4.5%
2016	\$216,940,674	\$183,558,794	84.6%	\$214,069,833	\$201,804,311	94.3%	-4.1%
2017	\$213,304,206	\$189,030,224	88.6%	\$211,846,907	\$241,318,507	113.9%	-1.7%
2018	\$211,978,898	\$197,145,393	93.0%	\$217,655,297	\$230,953,198	106.1%	-0.6%
2019	\$210,293,108	\$214,673,832	102.1%	\$206,489,953	\$251,441,454	121.8%	-0.8%
2020	\$207,337,677	\$209,925,380	101.2%	\$212,352,222	\$185,685,429	87.4%	-1.4%
2021	\$207,548,649	\$190,154,744	91.6%	\$211,856,320	\$194,051,268	91.6%	0.1%

INDIVIDUAL - SPECIFIED DISEASE

<i>Year</i>	<i>DIRECT PREMIUMS WRITTEN</i>	<i>DIRECT LOSSES PAID</i>	<i>CASH FLOW LOSS RATIO</i>	<i>DIRECT PREMIUMS EARNED</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>	<i>% OF CHANGE IN PREMIUM</i>
2012	\$71,620,512	\$36,306,670	50.7%	\$71,053,985	\$38,124,188	53.7%	5.0%
2013	\$76,988,550	\$35,184,258	45.7%	\$76,905,133	\$38,065,418	49.5%	7.5%
2014	\$76,499,285	\$36,941,017	48.3%	\$76,551,105	\$38,240,202	50.0%	-0.6%
2015	\$79,941,706	\$38,936,168	48.7%	\$79,734,988	\$41,851,725	52.5%	4.5%
2016	\$83,865,775	\$38,676,703	46.1%	\$84,153,719	\$40,913,514	48.6%	4.9%
2017	\$89,910,995	\$47,598,763	52.9%	\$90,168,382	\$50,559,722	56.1%	7.2%
2018	\$96,005,643	\$44,157,520	46.0%	\$95,749,270	\$46,223,446	48.3%	6.8%
2019	\$98,796,882	\$46,285,551	46.8%	\$99,308,058	\$46,678,537	47.0%	2.9%
2020	\$102,840,947	\$46,290,068	45.0%	\$102,665,207	\$49,280,488	48.0%	4.1%
2021	\$103,159,184	\$45,952,310	44.5%	\$102,922,829	\$45,728,893	44.4%	0.3%

INDIVIDUAL - ACCIDENT ONLY

<i>Year</i>	<i>DIRECT PREMIUMS WRITTEN</i>	<i>DIRECT LOSSES PAID</i>	<i>CASH FLOW LOSS RATIO</i>	<i>DIRECT PREMIUMS EARNED</i>	<i>DIREC LOSSES INCURRED</i>	<i>LOSS RATIO</i>	<i>% OF CHANGE IN PREMIUM</i>
2012	\$59,535,290	\$27,176,435	45.6%	\$60,410,372	\$28,289,411	46.8%	1.1%
2013	\$56,610,700	\$23,953,435	42.3%	\$56,692,594	\$23,581,126	41.6%	-4.9%
2014	\$55,711,052	\$24,198,483	43.4%	\$55,621,306	\$25,209,434	45.3%	-1.6%
2015	\$58,683,332	\$27,509,679	46.9%	\$59,637,947	\$36,494,147	61.2%	5.3%
2016	\$67,266,401	\$31,770,058	47.2%	\$65,069,690	\$29,555,834	45.4%	14.6%
2017	\$60,851,889	\$25,153,595	41.3%	\$60,538,383	\$26,631,367	44.0%	-9.5%
2018	\$63,522,542	\$24,679,353	38.9%	\$63,347,315	\$24,958,520	39.4%	4.4%
2019	\$63,521,313	\$24,289,448	38.2%	\$63,852,854	\$24,453,365	38.3%	-0.0%
2020	\$61,570,318	\$22,033,119	35.8%	\$61,286,431	\$22,657,998	37.0%	-3.1%
2021	\$62,526,346	\$19,314,887	30.9%	\$62,376,544	\$19,737,230	31.6%	1.6%

INDIVIDUAL - DISABILITY INCOME

<i>Year</i>	<i>DIRECT PREMIUMS WRITTEN</i>	<i>DIRECT LOSSES PAID</i>	<i>CASH FLOW LOSS RATIO</i>	<i>DIRECT PREMIUMS EARNED</i>	<i>DIREC LOSSES INCURRED</i>	<i>LOSS RATIO</i>	<i>% OF CHANGE IN PREMIUM</i>
2012	\$107,027,647	\$66,651,155	62.3%	\$107,539,883	\$86,051,840	80.0%	1.6%
2013	\$105,542,504	\$71,328,656	67.6%	\$105,371,718	\$74,759,002	70.9%	-1.4%
2014	\$108,615,001	\$75,711,689	69.7%	\$108,036,016	\$79,531,085	73.6%	2.9%
2015	\$106,818,978	\$67,848,508	63.5%	\$106,351,018	\$50,847,245	47.8%	-1.7%
2016	\$109,033,931	\$64,970,401	59.6%	\$108,891,589	\$67,798,163	62.3%	2.1%
2017	\$110,062,683	\$68,673,653	62.4%	\$108,945,005	\$85,142,628	78.2%	0.9%
2018	\$111,847,829	\$67,487,406	60.3%	\$113,009,194	\$55,431,444	49.1%	1.6%
2019	\$118,032,800	\$69,334,277	58.7%	\$114,204,809	\$78,931,767	69.1%	5.5%
2020	\$110,840,095	\$65,294,980	58.9%	\$113,170,115	\$58,742,791	51.9%	-6.1%
2021	\$112,662,320	\$66,347,028	58.9%	\$110,611,772	\$55,056,329	49.8%	1.6%

INDIVIDUAL - DENTAL

<i>Year</i>	<i>DIRECT PREMIUMS WRITTEN</i>	<i>DIRECT LOSSES PAID</i>	<i>CASH FLOW LOSS RATIO</i>	<i>DIRECT PREMIUMS EARNED</i>	<i>DIREC LOSSES INCURRED</i>	<i>LOSS RATIO</i>	<i>% OF CHANGE IN PREMIUM</i>
2012	\$20,585,953	\$12,405,523	60.3%	\$20,492,069	\$12,768,492	62.3%	9.9%
2013	\$26,365,639	\$14,775,980	56.0%	\$26,384,901	\$14,722,908	55.8%	28.1%
2014	\$31,114,304	\$16,265,975	52.3%	\$30,847,967	\$17,741,835	57.5%	18.0%
2015	\$29,700,365	\$16,157,355	54.4%	\$28,823,472	\$17,988,347	62.4%	-4.5%
2016	\$34,348,959	\$19,272,543	56.1%	\$33,888,563	\$19,798,837	58.4%	15.7%
2017	\$35,222,379	\$20,310,084	57.7%	\$34,784,887	\$20,275,754	58.3%	2.5%
2018	\$36,160,572	\$19,269,793	53.3%	\$35,681,578	\$19,396,289	54.4%	2.7%
2019	\$39,352,114	\$20,633,276	52.4%	\$44,726,654	\$20,692,102	46.3%	8.8%
2020	\$41,571,559	\$19,743,003	47.5%	\$40,956,327	\$20,129,211	49.1%	5.6%
2021	\$46,618,575	\$24,736,767	53.1%	\$46,606,613	\$22,677,286	48.7%	12.1%

INDIVIDUAL - LIMITED BENEFIT

<i>Year</i>	<i>DIRECT PREMIUMS WRITTEN</i>	<i>DIRECT LOSSES PAID</i>	<i>CASH FLOW LOSS RATIO</i>	<i>DIRECT PREMIUMS EARNED</i>	<i>DIREC LOSSES INCURRED</i>	<i>LOSS RATIO</i>	<i>% OF CHANGE IN PREMIUM</i>
2012	\$33,897,113	\$14,688,218	43.3%	\$33,974,020	\$14,849,565	43.7%	1.9%
2013	\$35,291,790	\$15,111,733	42.8%	\$35,364,908	\$16,011,121	45.3%	4.1%
2014	\$35,038,403	\$14,762,555	42.1%	\$35,201,561	\$15,150,216	43.0%	-0.7%
2015	\$36,727,590	\$16,052,832	43.7%	\$36,735,278	\$17,324,879	47.2%	4.8%
2016	\$35,588,944	\$14,356,005	40.3%	\$35,722,622	\$14,053,329	39.3%	-3.1%
2017	\$39,645,578	\$15,485,140	39.1%	\$39,900,226	\$15,608,594	39.1%	11.4%
2018	\$48,008,240	\$17,684,818	36.8%	\$47,982,108	\$19,177,573	40.0%	21.1%
2019	\$62,119,485	\$25,627,755	41.3%	\$61,463,348	\$28,759,928	46.8%	29.4%
2020	\$62,712,790	\$24,412,061	38.9%	\$62,561,307	\$25,278,119	40.4%	1.0%
2021	\$67,960,776	\$28,694,707	42.2%	\$67,925,836	\$29,240,804	43.0%	8.4%

INDIVIDUAL - SHORT TERM CREDIT DISABILITY

<i>Year</i>	<i>DIRECT PREMIUMS WRITTEN</i>	<i>DIRECT LOSSES PAID</i>	<i>CASH FLOW LOSS RATIO</i>	<i>DIRECT PREMIUMS EARNED</i>	<i>DIREC LOSSES INCURRED</i>	<i>LOSS RATIO</i>	<i>% OF CHANGE IN PREMIUM</i>
2012	\$1,547,792	\$429,538	27.8%	\$1,316,928	\$520,160	39.5%	19.7%
2013	\$1,533,569	\$384,684	25.1%	\$1,380,011	\$484,249	35.1%	-0.9%
2014	\$1,624,273	\$374,148	23.0%	\$1,438,629	\$235,053	16.3%	5.9%
2015	\$1,030,479	\$453,061	44.0%	\$1,623,018	\$453,835	28.0%	-36.6%
2016	\$1,064,818	\$601,286	56.5%	\$1,707,260	\$480,787	28.2%	3.3%
2017	\$1,266,523	\$354,680	28.0%	\$1,521,653	\$274,662	18.1%	18.9%
2018	\$1,112,405	\$320,900	28.8%	\$1,393,661	\$382,229	27.4%	-12.2%
2019	\$1,519,549	\$290,736	19.1%	\$1,322,107	\$215,334	16.3%	36.6%
2020	\$1,353,266	\$265,870	19.6%	\$1,362,082	\$293,082	21.5%	-10.9%
2021	\$1,407,413	\$294,103	20.9%	\$1,371,955	\$197,584	14.4%	4.0%

INDIVIDUAL - LONG TERM CREDIT DISABILITY

<i>Year</i>	<i>DIRECT PREMIUMS WRITTEN</i>	<i>DIRECT LOSSES PAID</i>	<i>CASH FLOW LOSS RATIO</i>	<i>DIRECT PREMIUMS EARNED</i>	<i>DIREC LOSSES INCURRED</i>	<i>LOSS RATIO</i>	<i>% OF CHANGE IN PREMIUM</i>
2012	\$-12	\$4,144	-34533.3%	\$13,952	\$669	4.8%	-97.5%
2013	\$16,742	\$26,972	161.1%	\$36,016	\$44,998	124.9%	-139617%
2014	\$8,524	\$37,804	443.5%	\$35,295	\$-147	-0.4%	-49.1%
2015	\$-2,012	\$16,465	-818.3%	\$18,164	\$2,640	14.5%	-123.6%
2016	\$6,056	\$7,249	119.7%	\$10,187	\$-8,149	-80.0%	-401.0%
2017	\$-397	\$2,209	-556.4%	\$6,972	\$-118	-1.7%	-106.6%
2018	\$155,391	\$71,928	46.3%	\$264,424	\$87,382	33.0%	-39241.3%
2019	\$0	\$0	.	\$1,833	\$17	0.9%	-100.0%
2020	\$-295	\$0	0.0%	\$655	\$-44	-6.7%	.
2021	\$0	\$0	.	\$264	\$-10	-3.8%	-100.0%

INDIVIDUAL - CREDIT UMEMPLOYMENT

<i>Year</i>	<i>DIRECT PREMIUMS WRITTEN</i>	<i>DIRECT LOSSES PAID</i>	<i>CASH FLOW LOSS RATIO</i>	<i>DIRECT PREMIUMS EARNED</i>	<i>DIREC LOSSES INCURRED</i>	<i>LOSS RATIO</i>	<i>% OF CHANGE IN PREMIUM</i>
2012	\$0	\$0	.	\$0	\$0	.	.
2013	\$0	\$0	.	\$0	\$0	.	.
2014	\$0	\$0	.	\$0	\$0	.	.
2015	\$0	\$0	.	\$0	\$0	.	.
2016	\$0	\$0	.	\$0	\$0	.	.
2017	\$0	\$0	.	\$0	\$0	.	.
2018	\$0	\$0	.	\$0	\$0	.	.
2019	\$0	\$0	.	\$0	\$0	.	.
2020	\$0	\$0	.	\$0	\$0	.	.
2021	\$0	\$0	.	\$0	\$0	.	.

INDIVIDUAL - STOP LOSS

<i>Year</i>	<i>DIRECT PREMIUMS WRITTEN</i>	<i>DIRECT LOSSES PAID</i>	<i>CASH FLOW LOSS RATIO</i>	<i>DIRECT PREMIUMS EARNED</i>	<i>DIREC LOSSES INCURRED</i>	<i>LOSS RATIO</i>	<i>% OF CHANGE IN PREMIUM</i>
2012	\$1,172,640	\$249,013	21.2%	\$1,172,641	\$1,718,842	146.6%	113.9%
2013	\$1,493,540	\$347,719	23.3%	\$1,493,540	\$848,221	56.8%	27.4%
2014	\$7,400,524	\$2,908,810	39.3%	\$7,400,524	\$4,553,555	61.5%	395.5%
2015	\$6,812,139	\$4,024,159	59.1%	\$6,791,220	\$4,807,619	70.8%	-8.0%
2016	\$5,129,465	\$10,320,358	201.2%	\$5,065,251	\$11,535,863	227.7%	-24.7%
2017	\$4,526,904	\$1,651,010	36.5%	\$4,524,823	\$2,512,529	55.5%	-11.7%
2018	\$6,276,011	\$3,789,107	60.4%	\$6,276,011	\$4,645,116	74.0%	38.6%
2019	\$2,928,191	\$2,532,127	86.5%	\$2,927,446	\$570,394	19.5%	-53.3%
2020	\$1,195,285	\$466,978	39.1%	\$1,195,987	\$91,424	7.6%	-59.2%
2021	\$2,674,533	\$988,229	36.9%	\$2,674,576	\$701,901	26.2%	123.8%

INDIVIDUAL - MEDICARE PART D

<i>Year</i>	<i>DIRECT PREMIUMS WRITTEN</i>	<i>DIRECT LOSSES PAID</i>	<i>CASH FLOW LOSS RATIO</i>	<i>DIRECT PREMIUMS EARNED</i>	<i>DIREC LOSSES INCURRED</i>	<i>LOSS RATIO</i>	<i>% OF CHANGE IN PREMIUM</i>
2012	\$369,238,655	\$305,661,699	82.8%	\$365,183,985	\$307,775,521	84.3%	13.2%
2013	\$307,815,776	\$220,070,813	71.5%	\$301,029,937	\$247,536,134	82.2%	-16.6%
2014	\$290,855,000	\$259,035,798	89.1%	\$297,869,741	\$249,412,469	83.7%	-5.5%
2015	\$278,574,895	\$221,293,739	79.4%	\$274,787,020	\$213,307,148	77.6%	-4.2%
2016	\$286,020,800	\$246,839,637	86.3%	\$290,238,250	\$230,773,846	79.5%	2.7%
2017	\$297,626,890	\$256,345,699	86.1%	\$299,677,173	\$253,726,888	84.7%	4.1%
2018	\$258,302,202	\$205,403,749	79.5%	\$261,663,204	\$207,039,770	79.1%	-13.2%
2019	\$247,460,216	\$185,219,401	74.8%	\$248,582,469	\$196,039,140	78.9%	-4.2%
2020	\$231,444,821	\$216,276,675	93.4%	\$239,006,152	\$192,318,959	80.5%	-6.5%
2021	\$140,156,325	\$108,036,716	77.1%	\$144,434,518	\$120,188,807	83.2%	-39.4%

INDIVIDUAL-MEDICARE ADVANTAGE/MEDICATE PPO PR

<i>Year</i>	<i>DIRECT PREMIUMS WRITTEN</i>	<i>DIRECT LOSSES PAID</i>	<i>CASH FLOW LOSS RATIO</i>	<i>DIRECT PREMIUMS EARNED</i>	<i>DIREC LOSSES INCURRED</i>	<i>LOSS RATIO</i>	<i>% OF CHANGE IN PREMIUM</i>
2012	\$675,746,804	\$539,764,950	79.9%	\$677,581,956	\$540,333,719	79.7%	6.8%
2013	\$692,548,832	\$646,320,274	93.3%	\$696,517,314	\$646,329,897	92.8%	2.5%
2014	\$430,507,723	\$355,661,255	82.6%	\$430,474,834	\$357,703,596	83.1%	-37.8%
2015	\$399,999,652	\$331,455,998	82.9%	\$399,680,863	\$326,264,355	81.6%	-7.1%
2016	\$530,769,338	\$410,981,886	77.4%	\$531,124,265	\$421,690,266	79.4%	32.7%
2017	\$568,811,801	\$443,325,755	77.9%	\$568,913,745	\$440,903,381	77.5%	7.2%
2018	\$672,979,469	\$555,727,153	82.6%	\$673,070,004	\$560,365,763	83.3%	18.3%
2019	\$848,949,101	\$668,277,144	78.7%	\$848,334,582	\$682,651,000	80.5%	26.1%
2020	\$1,011,550,932	\$824,969,664	81.6%	\$1,007,368,374	\$837,399,837	83.1%	19.2%
2021	\$1,418,657,172	\$1,209,365,843	85.2%	\$1,422,645,076	\$1,233,867,940	86.7%	40.2%

INDIVIDUAL - TOTAL INDIVIDUAL

<i>Year</i>	<i>DIRECT PREMIUMS WRITTEN</i>	<i>DIRECT LOSSES PAID</i>	<i>CASH FLOW LOSS RATIO</i>	<i>DIRECT PREMIUMS EARNED</i>	<i>DIREC LOSSES INCURRED</i>	<i>LOSS RATIO</i>	<i>% OF CHANGE IN PREMIUM</i>
2012	\$2,391,760,696	\$1,781,127,122	74.5%	\$2,389,250,227	\$1,854,897,618	77.6%	6.4%
2013	\$2,405,220,656	\$1,855,095,651	77.1%	\$2,398,414,016	\$1,908,347,904	79.6%	0.6%
2014	\$2,653,879,457	\$2,125,316,079	80.1%	\$2,662,113,976	\$2,250,750,499	84.5%	10.3%
2015	\$3,017,293,379	\$2,399,419,057	79.5%	\$3,003,282,381	\$2,501,936,119	83.3%	13.7%
2016	\$3,460,396,694	\$2,747,333,175	79.4%	\$3,474,762,493	\$2,777,688,813	79.9%	14.7%
2017	\$3,556,573,146	\$2,619,589,480	73.7%	\$3,539,697,369	\$2,627,018,741	74.2%	2.8%
2018	\$3,473,725,275	\$2,550,294,586	73.4%	\$3,486,630,385	\$2,560,532,510	73.4%	-2.3%
2019	\$3,449,740,902	\$2,668,869,662	77.4%	\$3,428,971,204	\$2,716,523,557	79.2%	-0.7%
2020	\$3,675,434,192	\$2,794,830,401	76.0%	\$3,699,331,905	\$2,765,988,465	74.8%	6.5%
2021	\$4,522,197,750	\$3,590,376,080	79.4%	\$4,544,748,937	\$3,662,904,859	80.6%	23.0%

SMALL EMPLOYER

<i>Year</i>	<i>DIRECT PREMIUMS WRITTEN</i>	<i>DIRECT LOSSES PAID</i>	<i>CASH FLOW LOSS RATIO</i>	<i>DIRECT PREMIUMS EARNED</i>	<i>DIREC LOSSES INCURRED</i>	<i>LOSS RATIO</i>	<i>% OF CHANGE IN PREMIUM</i>
2012	\$1,206,310,177	\$922,953,524	76.5%	\$1,220,304,803	\$929,551,460	76.2%	-2.8%
2013	\$1,239,216,740	\$923,592,671	74.5%	\$1,244,763,474	\$937,673,203	75.3%	2.7%
2014	\$1,142,248,689	\$831,655,694	72.8%	\$1,151,819,957	\$839,055,845	72.8%	-7.8%
2015	\$1,141,910,983	\$869,814,187	76.2%	\$1,142,851,740	\$873,452,937	76.4%	-0.0%
2016	\$1,155,849,485	\$862,070,854	74.6%	\$1,157,345,761	\$871,260,520	75.3%	1.2%
2017	\$1,184,636,228	\$903,069,529	76.2%	\$1,179,978,027	\$911,559,550	77.3%	2.5%
2018	\$1,158,477,348	\$912,305,051	78.8%	\$1,157,467,876	\$919,636,337	79.5%	-2.2%
2019	\$999,161,114	\$788,796,862	78.9%	\$1,003,255,718	\$792,897,084	79.0%	-13.8%
2020	\$902,100,729	\$703,716,601	78.0%	\$902,828,516	\$706,370,836	78.2%	-9.7%
2021	\$884,159,452	\$667,388,025	75.5%	\$879,299,127	\$669,856,392	76.2%	-2.0%

LARGE EMPLOYER/UNION

<i>Year</i>	<i>DIRECT PREMIUMS WRITTEN</i>	<i>DIRECT LOSSES PAID</i>	<i>CASH FLOW LOSS RATIO</i>	<i>DIRECT PREMIUMS EARNED</i>	<i>DIREC LOSSES INCURRED</i>	<i>LOSS RATIO</i>	<i>% OF CHANGE IN PREMIUM</i>
2012	\$2,114,877,846	\$1,755,535,780	83.0%	\$2,118,110,754	\$1,768,789,278	83.5%	3.5%
2013	\$2,050,460,682	\$1,728,158,433	84.3%	\$2,047,788,163	\$1,714,039,659	83.7%	-3.0%
2014	\$2,004,949,742	\$1,652,444,180	82.4%	\$1,993,919,906	\$1,623,044,418	81.4%	-2.2%
2015	\$2,007,103,666	\$1,684,312,933	83.9%	\$2,003,173,649	\$1,646,221,270	82.2%	0.1%
2016	\$2,092,055,998	\$1,784,799,000	85.3%	\$2,093,048,178	\$1,763,747,231	84.3%	4.2%
2017	\$2,422,230,132	\$1,987,978,299	82.1%	\$2,386,155,237	\$1,987,566,427	83.3%	15.8%
2018	\$2,576,062,761	\$2,283,759,066	88.7%	\$2,588,216,058	\$2,280,536,126	88.1%	6.4%
2019	\$2,802,941,279	\$2,427,601,371	86.6%	\$2,843,353,090	\$2,423,510,593	85.2%	8.8%
2020	\$2,386,247,635	\$2,004,574,387	84.0%	\$2,382,497,448	\$1,982,254,630	83.2%	-14.9%
2021	\$2,275,244,451	\$1,939,841,747	85.3%	\$2,274,620,063	\$1,952,518,479	85.8%	-4.7%

ASSOCIATION

<i>Year</i>	<i>DIRECT PREMIUMS WRITTEN</i>	<i>DIRECT LOSSES PAID</i>	<i>CASH FLOW LOSS RATIO</i>	<i>DIRECT PREMIUMS EARNED</i>	<i>DIREC LOSSES INCURRED</i>	<i>LOSS RATIO</i>	<i>% OF CHANGE IN PREMIUM</i>
2012	\$210,628,599	\$160,926,194	76.4%	\$212,603,261	\$161,360,391	75.9%	-1.1%
2013	\$207,186,021	\$151,685,312	73.2%	\$208,643,668	\$152,833,979	73.3%	-1.6%
2014	\$176,373,796	\$143,196,477	81.2%	\$179,721,808	\$139,197,534	77.5%	-14.9%
2015	\$126,541,131	\$96,812,461	76.5%	\$131,346,793	\$94,855,503	72.2%	-28.3%
2016	\$99,276,507	\$67,789,007	68.3%	\$94,674,641	\$61,572,177	65.0%	-21.5%
2017	\$79,695,463	\$67,896,627	85.2%	\$83,228,161	\$66,781,656	80.2%	-19.7%
2018	\$75,028,575	\$61,272,752	81.7%	\$74,641,495	\$60,648,941	81.3%	-5.9%
2019	\$50,579,436	\$37,065,683	73.3%	\$50,512,204	\$35,840,151	71.0%	-32.6%
2020	\$45,112,948	\$31,243,503	69.3%	\$45,717,680	\$32,275,835	70.6%	-10.8%
2021	\$41,461,786	\$34,776,236	83.9%	\$41,604,711	\$32,119,131	77.2%	-8.1%

DISCRETIONARY

<i>Year</i>	<i>DIRECT PREMIUMS WRITTEN</i>	<i>DIRECT LOSSES PAID</i>	<i>CASH FLOW LOSS RATIO</i>	<i>DIRECT PREMIUMS EARNED</i>	<i>DIREC LOSSES INCURRED</i>	<i>LOSS RATIO</i>	<i>% OF CHANGE IN PREMIUM</i>
2012	\$3,554,493	\$3,346,550	94.1%	\$3,527,162	\$3,204,727	90.9%	-4.5%
2013	\$3,368,578	\$3,470,974	103.0%	\$3,462,918	\$3,831,077	110.6%	-5.2%
2014	\$381,640	\$875,912	229.5%	\$433,615	\$175,459	40.5%	-88.7%
2015	\$1,117	\$5,836	522.5%	\$1,117	\$6,167	552.1%	-99.7%
2016	\$1,256	\$5	0.4%	\$1,275	\$-120	-9.4%	12.4%
2017	\$320,848	\$105,917	33.0%	\$263,555	\$0	0.0%	25445.2%
2018	\$227	\$2,650	1167.4%	\$227	\$0	0.0%	-99.9%
2019	\$237	\$11,517	4859.5%	\$237	\$3,034	1280.2%	4.4%
2020	\$24,812	\$3,922	15.8%	\$24,813	\$-529	-2.1%	10369.2%
2021	\$254	\$0	0.0%	\$254	\$0	0.0%	-99.0%

FEDERAL EMPLOYEES

<i>Year</i>	<i>DIRECT PREMIUMS WRITTEN</i>	<i>DIRECT LOSSES PAID</i>	<i>CASH FLOW LOSS RATIO</i>	<i>DIRECT PREMIUMS EARNED</i>	<i>DIREC LOSSES INCURRED</i>	<i>LOSS RATIO</i>	<i>% OF CHANGE IN PREMIUM</i>
2012	\$484,624,022	\$452,111,209	93.3%	\$490,105,025	\$458,223,275	93.5%	2.7%
2013	\$509,805,798	\$482,622,033	94.7%	\$512,579,016	\$484,276,163	94.5%	5.2%
2014	\$545,536,483	\$523,318,124	95.9%	\$561,678,984	\$524,328,434	93.4%	7.0%
2015	\$624,895,948	\$556,624,216	89.1%	\$626,630,255	\$562,523,568	89.8%	14.5%
2016	\$663,531,642	\$578,693,046	87.2%	\$656,121,991	\$587,019,959	89.5%	6.2%
2017	\$693,418,246	\$614,125,231	88.6%	\$669,431,594	\$613,662,043	91.7%	4.5%
2018	\$680,909,063	\$644,977,371	94.7%	\$680,440,855	\$641,294,777	94.2%	-1.8%
2019	\$723,145,275	\$680,117,788	94.0%	\$713,524,692	\$681,435,278	95.5%	6.2%
2020	\$769,369,034	\$686,461,116	89.2%	\$772,474,860	\$699,280,663	90.5%	6.4%
2021	\$778,865,939	\$730,381,081	93.8%	\$792,449,496	\$744,524,250	94.0%	1.2%

GROUP - MEDICARE SUPPLEMENT

<i>Year</i>	<i>DIRECT PREMIUMS WRITTEN</i>	<i>DIRECT LOSSES PAID</i>	<i>CASH FLOW LOSS RATIO</i>	<i>DIRECT PREMIUMS EARNED</i>	<i>DIREC LOSSES INCURRED</i>	<i>LOSS RATIO</i>	<i>% OF CHANGE IN PREMIUM</i>
2012	\$203,115,736	\$159,954,643	78.8%	\$205,429,468	\$159,682,393	77.7%	-6.4%
2013	\$196,644,545	\$151,548,529	77.1%	\$197,008,666	\$151,674,760	77.0%	-3.2%
2014	\$193,699,358	\$151,589,850	78.3%	\$192,082,500	\$150,841,159	78.5%	-1.5%
2015	\$204,900,217	\$162,151,342	79.1%	\$202,239,298	\$160,963,322	79.6%	5.8%
2016	\$211,238,135	\$168,473,712	79.8%	\$210,714,050	\$168,726,289	80.1%	3.1%
2017	\$216,649,704	\$172,324,426	79.5%	\$217,788,770	\$173,693,968	79.8%	2.6%
2018	\$223,765,220	\$172,329,372	77.0%	\$225,116,183	\$172,316,155	76.5%	3.3%
2019	\$211,002,839	\$175,220,253	83.0%	\$213,317,566	\$175,926,090	82.5%	-5.7%
2020	\$215,226,033	\$161,653,115	75.1%	\$197,415,468	\$157,816,630	79.9%	2.0%
2021	\$231,243,121	\$182,759,305	79.0%	\$226,547,910	\$186,085,105	82.1%	7.4%

GROUP - LONG TERM CARE

<i>Year</i>	<i>DIRECT PREMIUMS WRITTEN</i>	<i>DIRECT LOSSES PAID</i>	<i>CASH FLOW LOSS RATIO</i>	<i>DIRECT PREMIUMS EARNED</i>	<i>DIREC LOSSES INCURRED</i>	<i>LOSS RATIO</i>	<i>% OF CHANGE IN PREMIUM</i>
2012	\$34,789,865	\$14,435,933	41.5%	\$32,038,191	\$20,245,997	63.2%	1.6%
2013	\$33,452,120	\$17,677,533	52.8%	\$30,721,626	\$13,262,610	43.2%	-3.8%
2014	\$36,126,891	\$18,804,607	52.1%	\$33,069,393	\$19,901,016	60.2%	8.0%
2015	\$36,275,466	\$21,314,430	58.8%	\$32,199,954	\$24,045,363	74.7%	0.4%
2016	\$36,389,880	\$21,933,116	60.3%	\$33,444,625	\$27,745,231	83.0%	0.3%
2017	\$38,287,342	\$21,695,111	56.7%	\$35,539,742	\$22,783,063	64.1%	5.2%
2018	\$38,659,448	\$24,820,971	64.2%	\$37,225,358	\$27,280,726	73.3%	1.0%
2019	\$37,143,761	\$28,974,512	78.0%	\$34,484,674	\$34,636,900	100.4%	-3.9%
2020	\$38,171,857	\$29,930,847	78.4%	\$35,189,763	\$31,304,332	89.0%	2.8%
2021	\$38,914,899	\$27,489,592	70.6%	\$36,166,316	\$22,894,600	63.3%	1.9%

GROUP - SPECIFIED DISEASE

<i>Year</i>	<i>DIRECT PREMIUMS WRITTEN</i>	<i>DIRECT LOSSES PAID</i>	<i>CASH FLOW LOSS RATIO</i>	<i>DIRECT PREMIUMS EARNED</i>	<i>DIREC LOSSES INCURRED</i>	<i>LOSS RATIO</i>	<i>% OF CHANGE IN PREMIUM</i>
2012	\$17,607,701	\$8,390,650	47.7%	\$17,682,609	\$8,009,832	45.3%	10.4%
2013	\$19,968,532	\$7,509,688	37.6%	\$20,217,703	\$7,535,509	37.3%	13.4%
2014	\$24,961,891	\$8,637,135	34.6%	\$25,118,528	\$9,396,049	37.4%	25.0%
2015	\$27,245,712	\$9,509,880	34.9%	\$27,300,439	\$9,934,267	36.4%	9.1%
2016	\$29,828,883	\$10,221,604	34.3%	\$29,889,532	\$11,676,526	39.1%	9.5%
2017	\$31,175,502	\$11,331,417	36.3%	\$31,822,360	\$9,873,753	31.0%	4.5%
2018	\$34,833,470	\$12,014,822	34.5%	\$35,029,265	\$10,693,038	30.5%	11.7%
2019	\$42,211,775	\$16,360,538	38.8%	\$42,810,667	\$16,390,458	38.3%	21.2%
2020	\$40,915,010	\$14,851,592	36.3%	\$40,583,921	\$14,229,625	35.1%	-3.1%
2021	\$44,426,994	\$15,379,136	34.6%	\$44,857,845	\$15,622,709	34.8%	8.6%

GROUP - ACCIDENT ONLY

<i>Year</i>	<i>DIRECT PREMIUMS WRITTEN</i>	<i>DIRECT LOSSES PAID</i>	<i>CASH FLOW LOSS RATIO</i>	<i>DIRECT PREMIUMS EARNED</i>	<i>DIREC LOSSES INCURRED</i>	<i>LOSS RATIO</i>	<i>% OF CHANGE IN PREMIUM</i>
2012	\$93,669,143	\$44,365,104	47.4%	\$94,083,836	\$45,430,057	48.3%	-3.8%
2013	\$99,026,369	\$47,957,270	48.4%	\$100,643,515	\$49,955,641	49.6%	5.7%
2014	\$109,907,195	\$45,080,334	41.0%	\$110,792,405	\$46,424,218	41.9%	11.0%
2015	\$109,615,562	\$43,523,286	39.7%	\$110,621,146	\$42,190,276	38.1%	-0.3%
2016	\$99,625,472	\$38,745,037	38.9%	\$99,977,796	\$42,554,006	42.6%	-9.1%
2017	\$106,534,521	\$47,178,677	44.3%	\$105,209,625	\$50,921,510	48.4%	6.9%
2018	\$110,230,122	\$48,534,065	44.0%	\$108,042,632	\$50,936,723	47.1%	3.5%
2019	\$116,616,092	\$43,850,060	37.6%	\$116,256,068	\$37,998,288	32.7%	5.8%
2020	\$111,786,395	\$41,272,752	36.9%	\$111,483,321	\$43,821,626	39.3%	-4.1%
2021	\$120,538,824	\$48,512,024	40.2%	\$119,507,029	\$55,647,682	46.6%	7.8%

GROUP - DISABILITY INCOME

<i>Year</i>	<i>DIRECT PREMIUMS WRITTEN</i>	<i>DIRECT LOSSES PAID</i>	<i>CASH FLOW LOSS RATIO</i>	<i>DIRECT PREMIUMS EARNED</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>	<i>% OF CHANGE IN PREMIUM</i>
2012	\$258,592,907	\$202,323,947	78.2%	\$262,161,281	\$214,633,320	81.9%	2.3%
2013	\$259,900,676	\$212,934,734	81.9%	\$260,513,436	\$228,524,884	87.7%	0.5%
2014	\$269,201,441	\$212,951,954	79.1%	\$268,290,961	\$217,048,128	80.9%	3.6%
2015	\$303,329,965	\$229,521,732	75.7%	\$302,330,839	\$238,471,048	78.9%	12.7%
2016	\$295,990,569	\$230,257,414	77.8%	\$296,296,097	\$237,201,404	80.1%	-2.4%
2017	\$310,429,682	\$227,859,519	73.4%	\$313,941,460	\$224,332,084	71.5%	4.9%
2018	\$315,434,996	\$232,348,022	73.7%	\$333,810,137	\$221,502,939	66.4%	1.6%
2019	\$324,646,590	\$212,439,422	65.4%	\$344,472,566	\$212,761,970	61.8%	2.9%
2020	\$351,563,862	\$237,891,721	67.7%	\$373,290,521	\$253,750,939	68.0%	8.3%
2021	\$355,664,414	\$263,047,903	74.0%	\$355,935,208	\$287,828,265	80.9%	1.2%

GROUP - DENTAL

<i>Year</i>	<i>DIRECT PREMIUMS WRITTEN</i>	<i>DIRECT LOSSES PAID</i>	<i>CASH FLOW LOSS RATIO</i>	<i>DIRECT PREMIUMS EARNED</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>	<i>% OF CHANGE IN PREMIUM</i>
2012	\$218,668,481	\$161,839,723	74.0%	\$223,189,228	\$162,520,532	72.8%	7.3%
2013	\$220,118,548	\$165,816,300	75.3%	\$219,285,057	\$166,155,018	75.8%	0.7%
2014	\$232,335,863	\$172,716,488	74.3%	\$230,871,383	\$175,080,700	75.8%	5.6%
2015	\$245,898,323	\$176,723,210	71.9%	\$245,215,424	\$179,056,110	73.0%	5.8%
2016	\$254,889,911	\$181,631,947	71.3%	\$254,186,933	\$185,786,163	73.1%	3.7%
2017	\$245,599,771	\$161,017,689	65.6%	\$244,314,159	\$162,927,287	66.7%	-3.6%
2018	\$275,533,543	\$199,655,851	72.5%	\$273,366,731	\$202,635,088	74.1%	12.2%
2019	\$326,344,875	\$216,439,301	66.3%	\$323,340,355	\$218,654,835	67.6%	18.4%
2020	\$300,645,160	\$185,976,810	61.9%	\$295,344,288	\$185,006,303	62.6%	-7.9%
2021	\$311,684,509	\$226,691,046	72.7%	\$306,696,014	\$233,434,832	76.1%	3.7%

GROUP - LIMITED BENEFIT

<i>Year</i>	<i>DIRECT PREMIUMS WRITTEN</i>	<i>DIRECT LOSSES PAID</i>	<i>CASH FLOW LOSS RATIO</i>	<i>DIRECT PREMIUMS EARNED</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>	<i>% OF CHANGE IN PREMIUM</i>
2012	\$149,044,553	\$98,519,019	66.1%	\$149,533,800	\$100,921,166	67.5%	9.5%
2013	\$151,711,089	\$105,597,381	69.6%	\$151,494,391	\$107,054,384	70.7%	1.8%
2014	\$146,851,719	\$111,278,930	75.8%	\$148,179,250	\$114,894,376	77.5%	-3.2%
2015	\$162,635,242	\$112,628,183	69.3%	\$161,918,619	\$115,831,671	71.5%	10.7%
2016	\$178,579,137	\$123,573,149	69.2%	\$178,814,462	\$122,784,216	68.7%	9.8%
2017	\$212,700,682	\$139,844,105	65.7%	\$212,419,098	\$141,432,022	66.6%	19.1%
2018	\$225,795,125	\$138,306,273	61.3%	\$225,657,489	\$139,770,213	61.9%	6.2%
2019	\$239,839,244	\$153,746,932	64.1%	\$239,162,225	\$154,114,622	64.4%	6.2%
2020	\$249,117,836	\$143,346,900	57.5%	\$248,967,220	\$143,332,711	57.6%	3.9%
2021	\$281,923,352	\$850,205,509	301.6%	\$281,069,003	\$170,068,312	60.5%	13.2%

GROUP - SHORT TERM CREDIT DISABILITY

<i>Year</i>	<i>DIRECT PREMIUMS WRITTEN</i>	<i>DIRECT LOSSES PAID</i>	<i>CASH FLOW LOSS RATIO</i>	<i>DIRECT PREMIUMS EARNED</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>	<i>% OF CHANGE IN PREMIUM</i>
2012	\$14,102,883	\$5,424,730	38.5%	\$13,222,269	\$4,618,540	34.9%	5.2%
2013	\$13,323,245	\$4,749,199	35.6%	\$13,282,084	\$3,675,444	27.7%	-5.5%
2014	\$13,672,599	\$4,131,411	30.2%	\$13,230,216	\$3,351,536	25.3%	2.6%
2015	\$13,207,014	\$3,732,757	28.3%	\$13,215,189	\$3,721,543	28.2%	-3.4%
2016	\$9,768,406	\$3,678,436	37.7%	\$11,530,020	\$3,477,512	30.2%	-26.0%
2017	\$8,807,010	\$3,398,223	38.6%	\$11,027,152	\$2,763,855	25.1%	-9.8%
2018	\$8,967,299	\$3,037,302	33.9%	\$9,623,753	\$2,589,725	26.9%	1.8%
2019	\$9,423,074	\$2,722,938	28.9%	\$8,618,461	\$2,587,673	30.0%	5.1%
2020	\$7,491,675	\$2,342,665	31.3%	\$8,632,696	\$2,035,294	23.6%	-20.5%
2021	\$8,388,231	\$1,945,640	23.2%	\$7,985,778	\$1,644,520	20.6%	12.0%

GROUP - LONG TERM CREDIT DISABILITY

<i>Year</i>	<i>DIRECT PREMIUMS WRITTEN</i>	<i>DIRECT LOSSES PAID</i>	<i>CASH FLOW LOSS RATIO</i>	<i>DIRECT PREMIUMS EARNED</i>	<i>DIREC LOSSES INCURRED</i>	<i>LOSS RATIO</i>	<i>% OF CHANGE IN PREMIUM</i>
2012	\$502,052	\$544,867	108.5%	\$478,605	\$460,235	96.2%	-2.2%
2013	\$268,879	\$352,003	130.9%	\$319,070	\$322,439	101.1%	-46.4%
2014	\$252,217	\$318,389	126.2%	\$272,788	\$183,714	67.3%	-6.2%
2015	\$101,868	\$215,563	211.6%	\$116,620	\$93,997	80.6%	-59.6%
2016	\$418,477	\$74,975	17.9%	\$350,092	\$96,135	27.5%	310.8%
2017	\$291,430	\$59,790	20.5%	\$328,912	\$12,805	3.9%	-30.4%
2018	\$2,439	\$2,318	95.0%	\$2,439	\$2,925	119.9%	-99.2%
2019	\$129,405	\$82,548	63.8%	\$216,336	\$72,453	33.5%	5205.7%
2020	\$76,957	\$65,552	85.2%	\$161,625	\$32,855	20.3%	-40.5%
2021	\$115,865	\$49,033	42.3%	\$129,001	\$34,969	27.1%	50.6%

GROUP - CREDIT UNEMPLOYMENT

<i>Year</i>	<i>DIRECT PREMIUMS WRITTEN</i>	<i>DIRECT LOSSES PAID</i>	<i>CASH FLOW LOSS RATIO</i>	<i>DIRECT PREMIUMS EARNED</i>	<i>DIREC LOSSES INCURRED</i>	<i>LOSS RATIO</i>	<i>% OF CHANGE IN PREMIUM</i>
2012	\$0	\$0	.	\$0	\$0	.	.
2013	\$0	\$0	.	\$0	\$0	.	.
2014	\$0	\$0	.	\$0	\$0	.	.
2015	\$0	\$0	.	\$0	\$0	.	.
2016	\$0	\$0	.	\$0	\$0	.	.
2017	\$1,195	\$525	43.9%	\$2,395	\$548	22.9%	.
2018	\$0	\$0	.	\$0	\$0	.	-100.0%
2019	\$0	\$0	.	\$0	\$0	.	.
2020	\$386,948	\$97,076	25.1%	\$386,948	\$97,076	25.1%	.
2021	\$0	\$0	.	\$133	\$0	0.0%	-100.0%

GROUP - STOP LOSS

<i>Year</i>	<i>DIRECT PREMIUMS WRITTEN</i>	<i>DIRECT LOSSES PAID</i>	<i>CASH FLOW LOSS RATIO</i>	<i>DIRECT PREMIUMS EARNED</i>	<i>DIREC LOSSES INCURRED</i>	<i>LOSS RATIO</i>	<i>% OF CHANGE IN PREMIUM</i>
2012	\$184,005,327	\$130,083,713	70.7%	\$182,778,042	\$119,374,475	65.3%	6.4%
2013	\$234,150,257	\$180,958,786	77.3%	\$235,327,544	\$177,937,489	75.6%	27.3%
2014	\$281,925,029	\$225,743,687	80.1%	\$281,526,112	\$235,172,185	83.5%	20.4%
2015	\$331,623,405	\$254,223,258	76.7%	\$331,119,779	\$258,786,878	78.2%	17.6%
2016	\$357,408,725	\$272,922,956	76.4%	\$355,763,844	\$260,208,900	73.1%	7.8%
2017	\$413,530,734	\$309,336,865	74.8%	\$410,209,875	\$298,010,995	72.6%	15.7%
2018	\$501,974,633	\$370,977,977	73.9%	\$500,352,453	\$377,433,112	75.4%	21.4%
2019	\$582,650,990	\$462,876,963	79.4%	\$588,284,906	\$491,934,035	83.6%	16.1%
2020	\$692,147,357	\$589,644,380	85.2%	\$691,646,389	\$610,684,101	88.3%	18.8%
2021	\$792,923,853	\$719,999,107	90.8%	\$792,940,528	\$752,764,219	94.9%	14.6%

GROUP - MEDICARE PART D

<i>Year</i>	<i>DIRECT PREMIUMS WRITTEN</i>	<i>DIRECT LOSSES PAID</i>	<i>CASH FLOW LOSS RATIO</i>	<i>DIRECT PREMIUMS EARNED</i>	<i>DIREC LOSSES INCURRED</i>	<i>LOSS RATIO</i>	<i>% OF CHANGE IN PREMIUM</i>
2012	\$155,458,744	\$120,339,089	77.4%	\$149,922,156	\$119,046,628	79.4%	9.7%
2013	\$146,684,866	\$118,106,875	80.5%	\$151,393,339	\$119,811,477	79.1%	-5.6%
2014	\$173,901,526	\$143,048,260	82.3%	\$175,848,220	\$144,695,139	82.3%	18.6%
2015	\$149,963,050	\$111,815,472	74.6%	\$135,627,899	\$109,296,951	80.6%	-13.8%
2016	\$121,988,172	\$86,496,359	70.9%	\$117,219,615	\$85,976,383	73.3%	-18.7%
2017	\$109,301,654	\$82,751,801	75.7%	\$110,850,856	\$84,726,320	76.4%	-10.4%
2018	\$128,171,066	\$84,064,878	65.6%	\$131,092,523	\$83,105,909	63.4%	17.3%
2019	\$103,669,639	\$81,905,072	79.0%	\$106,276,237	\$79,528,596	74.8%	-19.1%
2020	\$73,356,512	\$59,753,809	81.5%	\$75,131,924	\$59,124,506	78.7%	-29.2%
2021	\$120,051,883	\$103,742,144	86.4%	\$122,706,028	\$105,049,771	85.6%	63.7%

GROUP-MEDICARE ADVANTAGE/MEDICATE PPO PRODUCT

<i>Year</i>	<i>DIRECT PREMIUMS WRITTEN</i>	<i>DIRECT LOSSES PAID</i>	<i>CASH FLOW LOSS RATIO</i>	<i>DIRECT PREMIUMS EARNED</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>	<i>% OF CHANGE IN PREMIUM</i>
2012	\$233,541,335	\$179,670,168	76.9%	\$231,876,705	\$181,393,527	78.2%	2.5%
2013	\$341,763,425	\$294,759,592	86.2%	\$352,017,766	\$292,618,231	83.1%	46.3%
2014	\$560,146,920	\$488,893,136	87.3%	\$565,611,452	\$486,316,913	86.0%	63.9%
2015	\$691,127,193	\$578,694,688	83.7%	\$680,220,832	\$576,935,427	84.8%	23.4%
2016	\$726,048,216	\$470,959,721	64.9%	\$727,949,453	\$495,151,121	68.0%	5.1%
2017	\$874,443,318	\$646,213,649	73.9%	\$874,471,556	\$652,640,715	74.6%	20.4%
2018	\$1,023,239,242	\$798,570,383	78.0%	\$1,027,972,778	\$790,872,720	76.9%	17.0%
2019	\$1,237,347,873	\$1,006,704,871	81.4%	\$1,214,378,857	\$1,039,887,722	85.6%	20.9%
2020	\$1,305,253,217	\$988,573,298	75.7%	\$1,301,591,643	\$991,510,757	76.2%	5.5%
2021	\$1,309,303,512	\$1,139,631,211	87.0%	\$1,335,571,289	\$1,111,581,957	83.2%	0.3%

GROUP - TOTAL GROUP

<i>Year</i>	<i>DIRECT PREMIUMS WRITTEN</i>	<i>DIRECT LOSSES PAID</i>	<i>CASH FLOW LOSS RATIO</i>	<i>DIRECT PREMIUMS EARNED</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>	<i>% OF CHANGE IN PREMIUM</i>
2012	\$5,583,093,865	\$4,420,764,842	79.2%	\$5,607,047,194	\$4,457,465,832	79.5%	1.8%
2013	\$5,727,050,370	\$4,597,497,312	80.3%	\$5,749,461,436	\$4,611,181,967	80.2%	2.6%
2014	\$5,912,472,999	\$4,734,684,566	80.1%	\$5,932,467,478	\$4,729,106,823	79.7%	3.2%
2015	\$6,176,375,862	\$4,911,623,433	79.5%	\$6,146,129,592	\$4,896,386,297	79.7%	4.5%
2016	\$6,332,888,871	\$4,902,320,349	77.4%	\$6,317,328,365	\$4,924,983,663	78.0%	2.5%
2017	\$6,948,053,461	\$5,396,187,401	77.7%	\$6,886,982,535	\$5,403,688,602	78.5%	9.7%
2018	\$7,377,084,578	\$5,986,979,125	81.2%	\$7,408,058,253	\$5,981,255,455	80.7%	6.2%
2019	\$7,806,853,498	\$6,334,916,631	81.1%	\$7,842,264,859	\$6,398,179,782	81.6%	5.8%
2020	\$7,488,993,977	\$5,881,400,046	78.5%	\$7,483,369,044	\$5,912,928,190	79.0%	-4.1%
2021	\$7,594,911,339	\$6,951,838,739	91.5%	\$7,618,085,733	\$6,341,675,193	83.2%	1.4%

TOTAL ACCIDENT AND HEALTH

<i>Year</i>	<i>DIRECT PREMIUMS WRITTEN</i>	<i>DIRECT LOSSES PAID</i>	<i>CASH FLOW LOSS RATIO</i>	<i>DIRECT PREMIUMS EARNED</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>	<i>% OF CHANGE IN PREMIUM</i>
2012	\$7,974,854,562	\$6,201,891,963	77.8%	\$7,996,297,420	\$6,312,363,449	78.9%	3.1%
2013	\$8,132,271,026	\$6,452,592,963	79.3%	\$8,147,875,452	\$6,519,529,871	80.0%	2.0%
2014	\$8,566,352,459	\$6,860,000,641	80.1%	\$8,594,581,454	\$6,979,857,323	81.2%	5.3%
2015	\$9,193,669,241	\$7,311,042,490	79.5%	\$9,149,411,973	\$7,398,322,416	80.9%	7.3%
2016	\$9,793,285,565	\$7,649,653,524	78.1%	\$9,792,090,858	\$7,702,672,476	78.7%	6.5%
2017	\$10,504,626,607	\$8,015,776,881	76.3%	\$10,426,679,903	\$8,030,707,342	77.0%	7.3%
2018	\$10,850,809,852	\$8,537,273,710	78.7%	\$10,894,688,638	\$8,541,787,963	78.4%	3.3%
2019	\$11,256,594,400	\$9,003,786,293	80.0%	\$11,271,236,063	\$9,114,703,339	80.9%	3.7%
2020	\$11,164,428,169	\$8,676,230,447	77.7%	\$11,182,700,949	\$8,678,916,655	77.6%	-0.8%
2021	\$12,117,109,089	\$10,542,214,819	87.0%	\$12,162,834,670	\$10,004,580,052	82.3%	8.5%

**INDIVIDUAL
LIFE INSURANCE
BY LINE OF BUSINESS
BY COMPANY**

Data By Line by Company
INDIVIDUAL- WHOLE

COMPANY NAME	MARKET SHARE	RANK	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	BENEFITS RATIO
		BY MARKET SHARE				
1891 Financial Life	0.0%	197	\$51,901	\$13	\$68,283	131.6%
5 Star Life Insurance Company	0.1%	101	\$518,977	\$0	\$617,813	119.0%
AAA Life Insurance Company	0.1%	76	\$1,128,204	\$0	\$171,755	15.2%
AMICA Life Insurance Company	0.0%	201	\$50,952	\$0	\$0	0.0%
Ability Insurance Company	0.0%	315	\$162	\$0	\$2,141	1321.6%
Accendo Insurance Company	0.1%	79	\$1,037,910	\$0	\$0	0.0%
Accordia Life & Annuity Company	0.0%	171	\$97,171	\$66,383	\$192,804	266.7%
Aetna Life Insurance Company	0.0%	104	\$400,274	\$493,910	\$748,040	310.3%
Allianz Life Insurance Co Of North America	0.1%	91	\$583,649	\$0	\$1,173,483	201.1%
American Amicable Life Insurance Co of TX	0.2%	57	\$1,687,634	\$1,527	\$479,499	28.5%
American Bankers Life Assurance Of Florida	0.0%	237	\$17,771	\$0	\$22,622	127.3%
American Benefit Life Insurance Company	0.0%	236	\$17,822	\$0	\$13,850	77.7%
American Continental Insurance Company	0.1%	81	\$993,215	\$0	\$952,673	95.9%
American Equity Investment Life Ins Co	0.0%	208	\$40,876	\$0	\$0	0.0%
American Family Life Assurance Co of Col.	0.1%	68	\$1,216,303	\$0	\$1,431,856	117.7%
American Family Life Insurance Company	2.6%	9	\$22,805,795	\$1,721,113	\$18,878,909	90.3%
American Fidelity Assurance Company	0.1%	72	\$1,164,787	\$1,441	\$1,259,070	108.2%
American Fidelity Life Insurance Company	0.0%	159	\$127,542	\$402	\$223,456	175.5%
American Financial Security Life Insurance Co	0.0%	311	\$226	\$0	\$0	0.0%
American General Life Insurance Co	1.1%	23	\$9,480,801	\$197,174	\$8,626,984	93.1%
American Health & Life Insurance Company	0.0%	226	\$23,053	\$2,156	\$241,789	1058.2%
American Heritage Life Insurance Company	0.0%	302	\$981	\$0	\$0	0.0%
American Home Life Insurance Company	0.1%	70	\$1,187,203	\$15,602	\$1,331,359	113.5%
American Income Life Insurance Co	2.1%	11	\$18,078,875	\$386	\$6,532,234	36.1%
American Life & Security Corp	0.0%	205	\$47,972	\$114	\$1,401,475	2921.7%
American Memorial Life Insurance Company	0.1%	78	\$1,047,511	\$7,656	\$772,170	74.4%
American National Insurance Company	0.4%	43	\$3,199,209	\$31,198	\$17,548,546	549.5%
American National Life Ins Co Of TX	0.0%	274	\$5,593	\$0	\$2,000	35.8%
American Progressive Life & Health Ins Co of NY	0.0%	263	\$7,254	\$0	\$0	0.0%
American Public Life Insurance Company	0.0%	280	\$3,153	\$0	\$0	0.0%
American Republic Corp Insurance Company	0.0%	304	\$577	\$0	\$0	0.0%
American Republic Insurance Company	0.0%	140	\$210,359	\$36,574	\$324,688	171.7%
American Retirement Life Insurance Company	0.0%	299	\$1,083	\$0	\$0	0.0%
American United Life Insurance Company	0.6%	33	\$5,502,235	\$554,010	\$5,228,026	105.1%
Americo Financial Life & Annuity Ins Co	0.4%	40	\$3,776,242	\$4,169	\$1,640,177	43.5%
Ameritas Life Insurance Corp	0.2%	61	\$1,475,778	\$181,455	\$2,125,540	156.3%
Amfirst Insurance Company	0.0%	320	\$15	\$0	\$0	0.0%
Anthem Life Insurance Company	0.0%	239	\$17,077	\$0	\$3,338	19.5%
Assured Life Association	0.0%	269	\$6,361	\$739	\$19,666	320.8%
Assurity Life Insurance Company	0.1%	63	\$1,308,363	\$382,624	\$2,896,132	250.6%
Athene Annuity & Life Assurance Company	0.0%	136	\$219,597	\$16,312	\$1,076,126	497.5%
Athene Annuity & Life Assurance Co of NY	0.0%	182	\$74,794	\$0	\$61,439	82.1%

Data By Line by Company
INDIVIDUAL- WHOLE

COMPANY NAME	RANK BY		DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	BENEFITS RATIO
	MARKET SHARE	MARKET SHARE				
Athene Annuity & Life Company	0.1%	88	\$637,394	\$694,050	\$2,375,314	481.5%
Atlanta Life Insurance Company	0.0%	243	\$15,414	\$0	\$0	0.0%
Aurora National Life Assurance Company	0.0%	158	\$127,661	\$0	\$576,246	451.4%
Auto Club Life Insurance Company	0.0%	294	\$1,638	\$0	\$3,865	236.0%
Auto Owners Life Insurance Company	0.1%	89	\$633,270	\$0	\$189,700	30.0%
Baltimore Life Insurance Company The	0.1%	93	\$570,197	\$4,338	\$592,565	104.7%
Bankers Fidelity Life Insurance Company	0.0%	218	\$29,112	\$0	\$13,396	46.0%
Bankers Life & Casualty Company	1.0%	24	\$9,036,051	\$17,310	\$5,885,338	65.3%
Banner Life Insurance Company	0.0%	192	\$60,506	\$0	\$166,930	275.9%
Beneficial Life Insurance Company	0.0%	125	\$280,008	\$3,787	\$7,713	4.1%
Berkley Life & Health Insurance Company	0.0%	267	\$6,637	\$0	\$10,000	150.7%
Boston Mutual Life Insurance Company	0.6%	29	\$5,695,153	\$6,286	\$3,108,521	54.7%
Briarhouse Life Insurance Company	0.4%	39	\$3,931,595	\$589,869	\$3,902,418	114.3%
C M Life Insurance Company	0.0%	124	\$287,171	\$0	\$253,560	88.3%
CICA Life Insurance Company Of America	0.0%	131	\$260,500	\$532	\$210,185	80.9%
CIGNA Health & Life Insurance Company	0.0%	317	\$113	\$0	\$0	0.0%
CIGNA National Health Insurance Company	0.0%	251	\$11,100	\$0	\$37,721	339.8%
CMFG Life Insurance Company	0.7%	28	\$6,541,625	\$416,455	\$2,714,270	47.9%
CSA Fraternal Life	0.0%	220	\$27,716	\$0	\$114,428	412.9%
Canada Life Assurance Company	0.0%	155	\$141,906	\$229,274	\$253,504	340.2%
Capitol Life Insurance Company	0.1%	102	\$445,726	\$0	\$5,743,943	1288.7%
Catholic Financial Life	0.0%	129	\$266,311	\$17,846	\$985,130	376.6%
Catholic Holy Family Society	0.5%	36	\$4,350,129	\$0	\$2,602,142	59.8%
Catholic Order Of Foresters	0.0%	206	\$47,636	\$19,104	\$83,799	216.0%
Central Security Life Insurance Co	0.0%	185	\$68,775	\$1,347	\$308,711	450.8%
Central States Health & Life Co Of Omaha	0.0%	258	\$9,098	\$4,720	\$48,801	588.3%
Chesapeake Life Insurance Company The	0.0%	117	\$317,174	\$65	\$453,554	143.0%
Christian Fidelity Life Insurance Co	0.0%	130	\$264,642	\$0	\$254,798	96.3%
Church Life Insurance Corporation	0.0%	309	\$313	\$0	\$200,088	63925.9%
Cincinnati Life Insurance Company The	0.1%	74	\$1,148,707	\$0	\$522,654	45.5%
Citizens Security Life Ins Co	0.0%	186	\$67,210	\$0	\$64,968	96.7%
Clear Spring Life & Annuity Company	0.0%	262	\$8,299	\$0	\$17,367	209.3%
Clover Insurance Company	0.0%	230	\$21,649	\$0	\$53,918	249.1%
Colonial Life & Accident Insurance Company	0.1%	69	\$1,213,542	\$0	\$271,396	22.4%
Colonial Penn Life Insurance Company	0.0%	146	\$181,290	\$0	\$190,817	105.3%
Columbian Life Insurance Company	0.4%	42	\$3,397,162	\$0	\$2,546,025	74.9%
Columbian Mutual Life Insurance Co	0.0%	179	\$80,140	\$11	\$90,398	112.8%
Columbus Life Insurance Company	0.0%	225	\$24,545	\$39,979	\$21,094	248.8%
Combined Insurance Co Of America	0.1%	83	\$939,084	\$0	\$1,344,529	143.2%
Commonwealth Annuity & Life Insurance Co	0.0%	228	\$22,456	\$47,511	\$1,002,681	4676.7%
Compbenefits Insurance Company	0.0%	289	\$2,183	\$0	\$0	0.0%
Connecticut General Life Ins Co	0.1%	84	\$925,080	\$112,899	\$6,904,307	758.6%

Data By Line by Company
INDIVIDUAL- WHOLE

COMPANY NAME	RANK BY		DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	BENEFITS RATIO
	MARKET SHARE	MARKET SHARE				
Continental General Insurance Company	0.0%	137	\$216,117	\$252	\$251,600	116.5%
Continental Life Ins Co Of Brentwood TN	0.0%	127	\$266,586	\$0	\$295,991	111.0%
Country Investors Life Assurance Company	0.0%	308	\$355	\$0	\$0	0.0%
Country Life Insurance Company	0.6%	34	\$4,848,380	\$931,306	\$3,233,005	85.9%
Croatian Fraternal Union Of America	0.0%	241	\$15,727	\$1,750	\$0	11.1%
Csi Life Insurance Company	0.0%	290	\$2,057	\$0	\$1,321	64.2%
Dearborn Life Insurance Company	0.0%	187	\$67,143	\$0	\$63,778	95.0%
Delaware Life Insurance Company	0.0%	326	\$0	\$0	\$1,012,775	.
ELCO Mutual Life & Annuity	0.0%	151	\$172,000	\$531	\$106,186	62.0%
EMC National Life Company	0.2%	58	\$1,686,863	\$9,527	\$1,063,017	63.6%
Encova Life Insurance Company	0.0%	235	\$20,523	\$499	\$29,000	143.7%
Equitable Financial Life & Annuity Company	0.0%	157	\$131,281	\$0	\$7,551	5.8%
Equitable Financial Life Insurance Company	0.2%	55	\$1,837,913	\$2,316,304	\$8,164,803	570.3%
Equitrust Life Insurance Company	0.0%	310	\$270	\$0	\$0	0.0%
Everlake Assurance Company	0.0%	139	\$214,674	\$0	\$1,836	0.9%
Everlake Life Insurance Company	0.0%	112	\$347,928	\$0	\$445,958	128.2%
Family Benefit Life Insurance Company	0.1%	67	\$1,216,770	\$29,449	\$649,589	55.8%
Family Heritage Life Insurance Co Of America	0.0%	160	\$126,021	\$0	\$36	0.0%
Family Life Insurance Company	0.0%	134	\$234,110	\$0	\$526,654	225.0%
Family Service Life Insurance Company	0.0%	321	\$13	\$0	\$154,986	1192200%
Farm Bureau Life Ins Co of MO	3.1%	8	\$27,033,136	\$2,728,289	\$19,172,965	81.0%
Farmers New World Life Insurance Company	0.0%	103	\$437,487	\$1,155	\$2,292,710	524.3%
Federal Life Insurance Company	0.0%	203	\$48,623	\$1,028	\$18,416	40.0%
Federated Life Insurance Company	0.0%	265	\$6,973	\$0	\$44,293	635.2%
Fidelity & Guaranty Life Insurance Company	0.0%	227	\$22,669	\$3,731	\$25,811	130.3%
Fidelity Life Assn A Legal Reserve Life Ins Co	0.0%	214	\$34,191	\$0	\$0	0.0%
Fidelity Security Life Insurance Company	0.0%	184	\$73,957	\$0	\$421,650	570.1%
First Allmerica Financial Life Insurance Co	0.0%	199	\$51,263	\$94,536	\$249,364	670.9%
First Catholic Slovak Ladies Assn of the US of A	0.0%	279	\$3,248	\$6,396	\$32,724	1204.4%
First Catholic Slovak Union of the US & Canada	0.0%	306	\$484	\$54	\$0	11.2%
First Guaranty Insurance Company	0.0%	257	\$9,219	\$0	\$0	0.0%
First Health Life & Health Insurance Company	0.0%	277	\$4,894	\$0	\$23,084	471.7%
Forethought Life Insurance Company	0.1%	65	\$1,240,701	\$0	\$102,791,646	8285.0%
Fortitude US Reinsurance Company	0.0%	152	\$159,534	\$0	\$0	0.0%
Freedom Life Insurance Company Of America	0.3%	49	\$2,388,047	\$0	\$67,345	2.8%
Funeral Directors Life Insurance Co	0.2%	51	\$2,084,308	\$364	\$597,901	28.7%
GBU Financial Life	0.0%	221	\$27,030	\$9,633	\$202,824	786.0%
Garden State Life Insurance Company	0.0%	189	\$64,806	\$0	\$25,000	38.6%
Genworth Life & Annuity Insurance Company	0.0%	204	\$48,321	\$0	\$125,645	260.0%
Genworth Life Insurance Company	0.0%	307	\$375	\$0	\$0	0.0%
Gerber Life Insurance Company	1.1%	20	\$10,054,835	\$0	\$4,375,271	43.5%
Gleaner Life Insurance Society	0.0%	234	\$20,796	\$1,267	\$50,594	249.4%

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COMPANY NAME	MARKET SHARE	RANK	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	BENEFITS RATIO
		BY MARKET SHARE				
Globe Life & Accident Insurance Company	0.6%	31	\$5,605,102	\$120	\$2,488,384	44.4%
Golden Rule Insurance Company	0.0%	323	\$0	\$1,404	\$3,888	.
Government Personnel Mutual Life Insurance Co	0.0%	202	\$49,304	\$27,409	\$127,651	314.5%
Gpm Health & Life Insurance Company	0.0%	286	\$2,682	\$0	\$0	0.0%
Grange Life Insurance Company	0.0%	222	\$26,532	\$0	\$50,046	188.6%
Great Southern Life Insurance Company	0.0%	249	\$12,806	\$52	\$34,189	267.4%
Great Western Insurance Company	0.1%	85	\$852,562	\$0	\$485,443	56.9%
Great-West Life & Annuity Insurance Company	1.3%	17	\$11,830,385	\$28,120	\$7,415,438	62.9%
Guarantee Trust Life Insurance Company	0.1%	95	\$537,325	\$0	\$238,797	44.4%
Guaranty Income Life Insurance Company	0.0%	233	\$20,933	\$0	\$30,000	143.3%
Guardian Life Insurance Company Of America	1.9%	12	\$16,568,520	\$4,604,456	\$13,616,311	110.0%
HCC Life Insurance Company	0.0%	292	\$1,834	\$0	\$126	6.9%
Heartland National Life Insurance Company	0.0%	282	\$3,109	\$0	\$21,127	679.5%
Homesteaders Life Company	0.0%	229	\$22,166	\$0	\$150,642	679.6%
Horace Mann Life Insurance Company	0.1%	82	\$960,433	\$0	\$477,969	49.8%
Humana Insurance Company	0.0%	272	\$5,754	\$0	\$0	0.0%
HumanaDental Insurance Company	0.0%	245	\$15,306	\$0	\$26,171	171.0%
IA American Life Insurance Company	0.0%	169	\$109,228	\$560	\$74,600	68.8%
Ibexis Life & Annuity Insurance Company	0.0%	295	\$1,582	\$170	\$699	54.9%
IdeaLife Insurance Company	0.0%	240	\$16,087	\$0	\$28,025	174.2%
Illinois Mutual Life Insurance Company	0.0%	108	\$382,469	\$47,230	\$557,081	158.0%
Independent Order Of Foresters US Branch The	0.5%	35	\$4,460,069	\$263,074	\$3,769,188	90.4%
Integrity Life Insurance Company	0.0%	296	\$1,496	\$0	\$0	0.0%
Investors Heritage Life Insurance Company	0.0%	210	\$39,335	\$23,740	\$22,663	118.0%
Investors Life Insurance Co Of North America	0.0%	223	\$26,156	\$528	\$125,933	483.5%
Jackson National Life Insurance Company	0.3%	44	\$3,014,586	\$268,241	\$15,670,370	528.7%
Jefferson National Life Insurance Company	0.0%	212	\$36,965	\$51,009	\$67,032	319.3%
Kansas City Life Insurance Company	0.1%	98	\$529,071	\$140,798	\$1,405,693	292.3%
Knights Of Columbus	3.9%	6	\$34,012,079	\$7,589,057	\$25,163,530	96.3%
Lafayette Life Insurance Company The	3.1%	7	\$27,472,487	\$7,758,077	\$15,929,925	86.2%
Landmark Life Insurance Company	0.0%	190	\$64,329	\$0	\$108,358	168.4%
Legacy Life Insurance Company Of Missouri	0.0%	180	\$80,002	\$0	\$524	0.7%
Lewer Life Insurance Company	0.0%	319	\$85	\$0	\$0	0.0%
Liberty Bankers Life Insurance Company	0.0%	118	\$310,431	\$0	\$80,383	25.9%
Liberty National Life Insurance Company	0.6%	32	\$5,545,752	\$25	\$1,271,060	22.9%
Life Insurance Company Of The Southwest	0.0%	198	\$51,640	\$313	\$0	0.6%
LifeSecure Insurance Company	0.0%	246	\$15,175	\$0	\$65,680	432.8%
Lifeshield National Insurance Co	0.0%	123	\$287,962	\$0	\$118,744	41.2%
Lincoln Benefit Life Company	0.0%	162	\$124,835	\$2,116	\$0	1.7%
Lincoln Heritage Life Insurance Company	0.6%	30	\$5,688,667	\$1,915	\$4,132,039	72.7%
Lincoln Life & Annuity Company Of New York	0.0%	301	\$983	\$3,320	\$523	390.9%
Lincoln National Life Insurance Company, The	0.0%	122	\$292,072	\$216,602	\$2,374,112	887.0%

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COMPANY NAME	MARKET SHARE	RANK	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	BENEFITS RATIO
		BY MARKET SHARE				
Loyal American Life Insurance Company	0.0%	147	\$176,352	\$2,168	\$634,280	360.9%
Loyal Christian Benefit Association	0.0%	312	\$219	\$0	\$29,456	13450.2%
Lumico Life Insurance Company	0.2%	56	\$1,778,017	\$0	\$445,684	25.1%
MONY Life Insurance Company	0.1%	80	\$1,029,465	\$852,671	\$4,401,984	510.4%
Madison National Life Insurance Company Inc	0.0%	175	\$84,247	\$375	\$98,231	117.0%
Manhattan Life Insurance Company	0.0%	291	\$1,950	\$3,244	\$147,603	7735.7%
Manhattan National Life Insurance Company	0.0%	247	\$14,178	\$41	\$7,161	50.8%
Manhattanlife Insurance & Annuity Company	0.0%	215	\$32,736	\$1,044	\$164,250	504.9%
Massachusetts Mutual Life Insurance Company	6.8%	2	\$59,883,014	\$22,309,319	\$41,798,636	107.1%
Massmutual Ascend Life Insurance Company	0.0%	207	\$42,319	\$0	\$36,119	85.3%
Medico Insurance Company	0.0%	219	\$28,219	\$1,889	\$81,381	295.1%
Members Life Insurance Company	0.0%	133	\$242,872	\$0	\$5,241	2.2%
Metropolitan Life Insurance Company	1.1%	21	\$9,655,905	\$12,113,073	\$50,241,512	645.8%
Metropolitan Tower Life Insurance Company	1.1%	22	\$9,643,171	\$18,512,581	\$12,369,041	320.2%
Midland National Life Insurance Company	4.8%	5	\$42,620,428	\$13,451	\$17,697,200	41.6%
Midwest National Life Ins Co of TN	0.0%	168	\$112,740	\$1,538	\$47,961	43.9%
Midwestern United Life Insurance Company	0.0%	255	\$10,045	\$2,939	\$3,379	62.9%
Minnesota Life Insurance Company	0.1%	86	\$733,747	\$328,622	\$1,076,535	191.5%
Modern Woodmen Of America	0.3%	46	\$2,825,910	\$324,333	\$2,386,738	95.9%
Monitor Life Insurance Company Of New York	0.0%	297	\$1,476	\$0	\$161,266	10925.9%
Mountain Life Insurance Company	0.0%	256	\$9,274	\$0	\$0	0.0%
Mutual Of America Life Insurance Company	0.0%	260	\$9,002	\$0	\$143,801	1597.4%
Mutual Trust Life Insurance Company	0.3%	48	\$2,639,580	\$127,792	\$3,490,126	137.1%
Nassau Life & Annuity Company	0.1%	94	\$548,922	\$0	\$813,134	148.1%
Nassau Life Insurance Company	0.5%	37	\$4,249,769	\$3,092,653	\$14,071,910	403.9%
Nassau Life Insurance Company Of Kansas	0.0%	142	\$199,535	\$0	\$774,190	388.0%
National Benefit Life Insurance Company	0.0%	111	\$349,365	\$0	\$206,737	59.2%
National Farmers Unions Life Insurance Co	0.0%	242	\$15,502	\$604	\$35,000	229.7%
National Guardian Life Insurance Company	0.0%	161	\$125,792	\$5,801	\$157,354	129.7%
National Life Insurance Company	0.3%	45	\$2,848,507	\$1,800,075	\$2,421,310	148.2%
National Teachers Associates Life Insurance Co	0.0%	217	\$31,259	\$0	\$0	0.0%
National Western Life Insurance Company	0.0%	193	\$58,805	\$0	\$214,383	364.6%
Nationwide Life & Annuity Insurance Company	0.0%	126	\$269,127	\$476	\$100,905	37.7%
Nationwide Life Insurance Company	0.0%	128	\$266,495	\$252,265	\$908,267	435.5%
New England Life Insurance Company	0.0%	156	\$140,479	\$30,154	\$564,766	423.5%
New Era Life Ins Co of the Midwest	0.0%	324	\$0	\$0	\$24,044	.
New Era Life Insurance Company	0.0%	325	\$0	\$0	\$9,566	.
New York Life Insurance Company	5.9%	3	\$52,006,798	\$21,767,614	\$56,715,440	150.9%
North American Co For Life & Health Insurance	0.0%	115	\$327,713	\$0	\$161,108	49.2%
Northwestern Mutual Life Insurance Company	21.1%	1	\$185,752,349	\$107,548,201	\$132,220,278	129.1%
Occidental Life Insurance Company Of NC	0.1%	96	\$531,977	\$1,223	\$101,230	19.3%
Ohio National Life Insurance Company The	1.3%	18	\$11,656,119	\$1,609,447	\$2,433,551	34.7%

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COMPANY NAME	MARKET SHARE	RANK	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	BENEFITS RATIO
		BY MARKET SHARE				
Ohio State Life Insurance Company The	0.0%	287	\$2,662	\$698	\$6,500	270.4%
Old American Insurance Company	0.8%	27	\$6,735,569	\$0	\$4,739,104	70.4%
Old United Life Insurance Company	0.0%	298	\$1,181	\$0	\$0	0.0%
Oxford Life Insurance Company	0.2%	60	\$1,538,759	\$0	\$5,417,245	352.1%
Ozark National Life Insurance Company	1.8%	13	\$16,228,260	\$45,640	\$12,224,069	75.6%
PHL Variable Insurance Company	0.0%	200	\$51,245	\$0	\$19,416	37.9%
Pacific Guardian Life Insurance Company Ltd	0.0%	278	\$4,552	\$0	\$0	0.0%
Pacific Life Insurance Company	0.4%	41	\$3,466,599	\$15,692	\$52,258	2.0%
Pan American Assurance Company	0.0%	143	\$192,748	\$0	\$488,692	253.5%
Pan-American Life Insurance Company	0.0%	224	\$25,892	\$1,197	\$48,223	190.9%
Park Avenue Life Insurance Company	0.0%	318	\$107	\$0	\$0	0.0%
Paul Revere Life Insurance Company	0.0%	266	\$6,685	\$0	\$59,591	891.4%
Pekin Life Insurance Company	0.1%	97	\$531,048	\$259	\$147,577	27.8%
Penn Mutual Life Insurance Company The	1.4%	16	\$12,080,356	\$891,950	\$4,310,297	43.1%
Philadelphia American Life Insurance Company	0.0%	114	\$341,499	\$0	\$100,833	29.5%
Physicians Life Insurance Company	0.0%	110	\$358,461	\$0	\$388,509	108.4%
Pioneer American Insurance Company	0.2%	53	\$2,025,582	\$0	\$595,255	29.4%
Pioneer Mutual Life Insurance Company	0.0%	173	\$87,339	\$1,172	\$7,198	9.6%
Pioneer Security Life Insurance Company	0.0%	141	\$205,473	\$201	\$69,578	34.0%
Polish Natnl Alliance Of The US Of N. A	0.0%	232	\$20,983	\$2,441	\$77,744	382.1%
Polish Roman Catholic Union Of America	0.0%	264	\$7,063	\$459	\$285,463	4048.2%
Principal Life Insurance Company	0.1%	73	\$1,164,459	\$1,292,061	\$6,009,244	627.0%
Protective Life & Annuity Insurance Company	0.0%	284	\$2,938	\$1,269	\$27,375	974.9%
Protective Life Insurance Company	0.3%	50	\$2,329,475	\$35,036	\$749,378	33.7%
Provident American Life & Health Insurance Co	0.0%	273	\$5,658	\$0	\$12,428	219.7%
Provident Life & Accident Insurance Company	0.5%	38	\$4,054,742	\$0	\$1,570,387	38.7%
Prudential Insurance Company Of America The	1.2%	19	\$10,371,564	\$23,842,064	\$69,478,200	899.8%
Puritan Life Insurance Company Of America	0.0%	188	\$66,460	\$0	\$84,131	126.6%
RGA Reinsurance Company	0.0%	106	\$386,112	\$291,430	\$1,577,304	484.0%
Reliance Standard Life Insurance Company	0.0%	253	\$10,684	\$212	\$0	2.0%
Reliastar Life Ins Co of NY	0.0%	322	\$0	\$1,846	\$17,854	.
Reliastar Life Insurance Company	0.1%	100	\$522,725	\$166,503	\$1,604,766	338.9%
Reserve National Insurance Company	0.0%	119	\$306,389	\$0	\$295,186	96.3%
Riversource Life Insurance Company	0.0%	268	\$6,546	\$0	\$5,164	78.9%
Royal Neighbors Of America	0.2%	52	\$2,065,131	\$32,946	\$1,641,410	81.1%
Royalty Capital Life Insurance Company	0.0%	174	\$84,389	\$0	\$657,197	778.8%
S USA Life Insurance Company Inc	0.1%	87	\$710,498	\$0	\$113,709	16.0%
Sagicor Life Insurance Company	0.0%	109	\$380,481	\$728	\$877,740	230.9%
Sbli USA Life Insurance Company Inc	0.0%	244	\$15,320	\$6,311	\$137,222	936.9%
Securian Life Insurance Company	0.0%	177	\$81,175	\$0	\$162,998	200.8%
Security Benefit Life Insurance Company	0.0%	116	\$322,586	\$90,547	\$770,780	267.0%
Security Life Of Denver Insurance Company	0.0%	150	\$173,123	\$43,722	\$14,327	33.5%

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COMPANY NAME	RANK BY		DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	BENEFITS RATIO
	MARKET SHARE	MARKET SHARE				
Security Mutual Life Insurance Company Of NY	0.2%	59	\$1,641,303	\$111,566	\$541,492	39.8%
Security National Life Insurance Company	0.1%	77	\$1,118,283	\$51	\$473,163	42.3%
Senior Life Insurance Company	0.2%	54	\$1,903,481	\$0	\$1,140,765	59.9%
Sentinel American Life Insurance Co	0.0%	314	\$192	\$0	\$0	0.0%
Sentry Life Insurance Company (I&h Acct)	0.0%	148	\$176,264	\$2,844	\$115,694	67.3%
Settlers Life Insurance Company	0.0%	144	\$192,236	\$876	\$95,977	50.4%
Shelter Life Insurance Company	1.0%	25	\$8,650,992	\$772,300	\$5,432,637	71.7%
Shenandoah Life Insurance Company	0.0%	166	\$113,947	\$1,304	\$479,434	421.9%
Silac Insurance Company	0.1%	99	\$527,239	\$0	\$1,599,816	303.4%
Slovene National Benefit Society	0.0%	270	\$6,122	\$420	\$115,699	1896.7%
Sons Of Norway	0.0%	135	\$220,172	\$65	\$6,341	2.9%
Standard Insurance Company	0.0%	195	\$57,130	\$43,461	\$109,141	267.1%
Standard Life & Accident Insurance Company	0.0%	138	\$214,919	\$3,847	\$301,836	142.2%
Standard Life & Casualty Company	0.0%	271	\$5,953	\$0	\$2,828	47.5%
Standard Security Life Insurance Co Of NY	0.0%	293	\$1,747	\$27	\$5,002	287.9%
Starmount Life Insurance Company	0.0%	163	\$123,398	\$0	\$70,733	57.3%
State Farm Life Insurance Company	5.0%	4	\$44,011,581	\$15,763,152	\$39,668,431	125.9%
State Life Insurance Company	1.5%	15	\$13,294,855	\$12,691	\$5,731,502	43.2%
State Mutual Insurance Company	0.0%	183	\$74,064	\$3,872	\$184,154	253.9%
Sterling Investors Life Insurance Company	0.0%	213	\$35,235	\$0	\$11,704	33.2%
Sterling Life Insurance Company	0.0%	181	\$77,868	\$0	\$60,098	77.2%
Sun Life Assurance Company Of Canada	0.1%	75	\$1,136,478	\$1,208,042	\$7,984,357	808.8%
Supreme Council of the Royal Arcanum	0.0%	211	\$37,456	\$884	\$11,208	32.3%
Surety Life Insurance Company	0.0%	303	\$707	\$0	\$541	76.5%
Symetra Life Insurance Company	0.0%	196	\$56,764	\$90	\$321,392	566.3%
Symetra National Life Insurance Company	0.0%	285	\$2,731	\$0	\$0	0.0%
Texas Life Insurance Company	0.0%	105	\$396,873	\$406,017	\$410,265	205.7%
The Reliable Life Insurance Company	0.8%	26	\$6,962,610	\$0	\$8,993,409	129.2%
The Savings Bank Mutual Life Ins Co of MA	0.1%	92	\$582,252	\$14,646	\$111,358	21.6%
Thrivent Financial For Lutherans	1.8%	14	\$15,864,052	\$5,408,426	\$17,701,376	145.7%
Trans World Assurance Company	0.0%	164	\$120,369	\$0	\$42,190	35.1%
Transamerica Financial Life Ins Co	0.0%	231	\$21,201	\$0	\$150,000	707.5%
Transamerica Life Insurance Company	2.1%	10	\$18,912,799	\$102,881	\$17,177,547	91.4%
Trustmark Insurance Company	0.0%	194	\$57,855	\$7,202	\$137,151	249.5%
U S Financial Life Insurance Company	0.0%	288	\$2,513	\$0	\$0	0.0%
US Alliance Life & Security Company	0.0%	248	\$13,588	\$0	\$0	0.0%
USA Life One Insurance Company Of Indiana	0.0%	300	\$1,048	\$0	\$11,327	1080.8%
USAA Life Insurance Company	0.2%	62	\$1,330,174	\$429,525	\$794,711	92.0%
Unified Life Insurance Company	0.0%	172	\$93,314	\$1,624	\$349,755	376.6%
Union Fidelity Life Insurance Company	0.0%	216	\$32,346	\$0	\$36,021	111.4%
Union Labor Life Insurance Company	0.0%	283	\$3,100	\$583	\$0	18.8%
Union Security Insurance Company	0.0%	165	\$118,918	\$1,686	\$821,916	692.6%

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COMPANY NAME	MARKET SHARE	RANK	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	BENEFITS RATIO
		BY MARKET SHARE				
United American Insurance Company	0.0%	145	\$182,976	\$0	\$270,934	148.1%
United Commercial Travelers Of America	0.0%	252	\$11,021	\$0	\$22,123	200.7%
United Fidelity Life Insurance Company	0.0%	176	\$82,964	\$17,234	\$438,201	549.0%
United Healthcare Life Insurance Company	0.0%	275	\$5,103	\$0	\$0	0.0%
United Heritage Life Insurance Company	0.1%	66	\$1,229,186	\$2,027	\$1,419,720	115.7%
United Home Life Insurance Company	0.1%	64	\$1,250,158	\$0	\$835,526	66.8%
United Insurance Company Of America	0.0%	254	\$10,064	\$0	\$81,873	813.5%
United Life Insurance Company	0.1%	71	\$1,176,656	\$0	\$962,524	81.8%
United National Life Ins Co of America	0.0%	209	\$39,433	\$0	\$31,184	79.1%
United Of Omaha Life Insurance Company	0.0%	120	\$301,723	\$0	\$644,583	213.6%
United Security Assurance Company Of PA	0.0%	316	\$157	\$0	\$0	0.0%
United States Life Insurance Co New York	0.0%	250	\$12,215	\$1,393	\$120,333	996.5%
United World Life Insurance Company	0.0%	313	\$219	\$0	\$0	0.0%
Unity Financial Life Insurance Company	0.0%	107	\$382,872	\$0	\$618,004	161.4%
Universal Guaranty Life Insurance Company	0.0%	154	\$146,303	\$7,940	\$391,773	273.2%
Unum Insurance Company	0.0%	276	\$5,012	\$0	\$11,678	233.0%
Unum Life Insurance Company Of America	0.0%	149	\$175,326	\$139,430	\$160,073	170.8%
Usable Life	0.0%	238	\$17,276	\$0	\$30,000	173.7%
Vantis Life Insurance Company	0.0%	178	\$80,578	\$380	\$33,308	41.8%
Venerable Insurance & Annuity Company	0.0%	170	\$102,795	\$119,134	\$543,961	645.1%
Voya Retirement Insurance & Annuity Company	0.0%	132	\$259,606	\$0	\$2,249,135	866.4%
Washington National Insurance Company	0.0%	153	\$148,441	\$10,676	\$1,068,601	727.1%
West Coast Life Insurance Company	0.0%	191	\$63,183	\$138,308	\$54,341	304.9%
Western & Southern Life Insurance Company	0.3%	47	\$2,666,388	\$1,238,368	\$4,878,894	229.4%
Western Catholic Union	0.1%	90	\$614,816	\$31,001	\$1,064,696	178.2%
Western Southern Life Assurance Company	0.0%	281	\$3,146	\$0	\$17,259	548.6%
Wilcac Life Insurance Company	0.0%	113	\$347,927	\$99,933	\$2,795,967	832.3%
William Penn Association	0.0%	259	\$9,083	\$3,510	\$17,174	227.7%
Wilton Reassurance Life Company Of New York	0.0%	167	\$113,780	\$0	\$652,660	573.6%
Woman's Life Insurance Society	0.0%	261	\$8,386	\$1,842	\$44,660	554.5%
Woodmen Of The World Life Insurance Society	0.0%	121	\$299,528	\$45,749	\$440,935	162.5%
Zurich American Life Insurance Company	0.0%	305	\$566	\$0	\$0	0.0%
Total	100.0%	.	\$879,876,012	\$276,707,732	\$956,198,611	140.1%

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COMPANY NAME	MARKET SHARE	RANK BY	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	BENEFITS RATIO
		MARKET SHARE				
1891 Financial Life	0.0%	215	\$5,572	\$0	\$0	0.0%
5 Star Life Insurance Company	0.0%	110	\$243,610	\$0	\$240,000	98.5%
AAA Life Insurance Company	0.5%	36	\$3,041,835	\$0	\$1,773,438	58.3%
AMICA Life Insurance Company	0.1%	99	\$325,040	\$0	\$-159	-0.0%
Accordia Life & Annuity Company	0.1%	93	\$367,104	\$0	\$60,049	16.4%
Allianz Life Insurance Co Of North America	0.0%	117	\$178,981	\$0	\$402,724	225.0%
American Amicable Life Insurance Co of TX	0.2%	62	\$1,317,038	\$0	\$617,676	46.9%
American Bankers Life Assurance Of Florida	0.0%	237	\$1,884	\$0	\$2,398	127.3%
American Family Life Assurance Co of Col.	0.5%	39	\$2,777,162	\$0	\$308,427	11.1%
American Family Life Insurance Company	4.0%	8	\$24,633,398	\$8,262	\$15,352,790	62.4%
American Fidelity Assurance Company	0.5%	35	\$3,107,201	\$99,819	\$7,277,698	237.4%
American General Life Insurance Co	5.5%	5	\$33,606,070	\$31,044	\$9,633,810	28.8%
American Health & Life Insurance Company	0.1%	101	\$306,755	\$0	\$89,723	29.2%
American Heritage Life Insurance Company	0.1%	91	\$378,114	\$0	\$147,282	39.0%
American Home Life Insurance Company	0.1%	100	\$321,042	\$0	\$284,688	88.7%
American Income Life Insurance Co	0.1%	79	\$715,813	\$0	\$230,719	32.2%
American Memorial Life Insurance Company	0.0%	233	\$2,524	\$0	\$0	0.0%
American National Insurance Company	0.6%	34	\$3,482,475	\$0	\$2,095,127	60.2%
American Public Life Insurance Company	0.0%	205	\$8,472	\$0	\$0	0.0%
American Republic Insurance Company	0.0%	115	\$183,497	\$0	\$707,188	385.4%
American United Life Insurance Company	0.1%	81	\$679,027	\$0	\$216,000	31.8%
Americo Financial Life & Annuity Ins Co	0.3%	58	\$1,754,942	\$0	\$2,032,823	115.8%
Ameritas Life Insurance Corp	0.2%	63	\$1,310,100	\$0	\$605,437	46.2%
Anthem Life Insurance Company	0.0%	112	\$206,716	\$0	\$40,404	19.5%
Assured Life Association	0.0%	257	\$441	\$0	\$0	0.0%
Assurity Life Insurance Company	0.2%	69	\$1,046,343	\$0	\$240,000	22.9%
Athene Annuity & Life Assurance Company	0.1%	82	\$646,577	\$0	\$1,734,211	268.2%
Athene Annuity & Life Company	0.0%	136	\$99,630	\$1,486	\$0	1.5%
Auto Owners Life Insurance Company	0.4%	46	\$2,213,639	\$0	\$2,404,876	108.6%
Baltimore Life Insurance Company The	0.0%	187	\$19,544	\$0	\$0	0.0%
Bankers Life & Casualty Company	0.1%	89	\$415,706	\$0	\$244,353	58.8%
Banner Life Insurance Company	4.1%	7	\$24,726,911	\$0	\$23,827,583	96.4%
Beneficial Life Insurance Company	0.0%	122	\$157,505	\$0	\$1,617	1.0%
Berkshire Life Insurance Company Of America	0.0%	197	\$11,772	\$0	\$0	0.0%
Boston Mutual Life Insurance Company	0.0%	243	\$1,585	\$0	\$141,317	8915.9%
Brighthouse Life Insurance Company	1.4%	23	\$8,386,456	\$0	\$3,566,311	42.5%
C M Life Insurance Company	0.0%	156	\$63,545	\$0	\$0	0.0%
CICA Life Insurance Company Of America	0.0%	226	\$3,555	\$0	\$0	0.0%
CIGNA National Health Insurance Company	0.0%	211	\$6,770	\$0	\$0	0.0%
CMFG Life Insurance Company	0.3%	52	\$2,018,770	\$177	\$1,231,176	61.0%
CSA Fraternal Life	0.0%	234	\$2,429	\$0	\$0	0.0%
Canada Life Assurance Company	0.0%	168	\$40,342	\$0	\$72,068	178.6%

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<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUMS & ANNUITIES</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT CLAIMS AND BENEFITS PAID</i>	<i>BENEFITS RATIO</i>
Catholic Financial Life	0.0%	146	\$79,829	\$0	\$552,328	691.9%
Catholic Order Of Foresters	0.0%	190	\$14,796	\$0	\$82	0.6%
Central Security Life Insurance Co	0.0%	228	\$3,360	\$0	\$46,125	1372.8%
Central States Health & Life Co Of Omaha	0.0%	193	\$13,756	\$0	\$1,203	8.7%
Chesapeake Life Insurance Company The	0.1%	88	\$423,217	\$0	\$424,787	100.4%
Church Life Insurance Corporation	0.0%	246	\$1,000	\$0	\$-17	-1.7%
Cincinnati Life Insurance Company The	1.5%	18	\$8,978,451	\$0	\$6,142,187	68.4%
Colonial Life & Accident Insurance Company	0.3%	55	\$1,926,021	\$0	\$1,064,241	55.3%
Colonial Penn Life Insurance Company	0.0%	184	\$21,737	\$0	\$40,000	184.0%
Columbus Life Insurance Company	0.1%	95	\$363,638	\$0	\$254,540	70.0%
Combined Insurance Co Of America	0.0%	183	\$22,283	\$0	\$0	0.0%
Commonwealth Annuity & Life Insurance Co	0.0%	182	\$23,019	\$0	\$0	0.0%
Continental General Insurance Company	0.0%	148	\$78,561	\$0	\$25,000	31.8%
Continental Life Ins Co Of Brentwood TN	0.0%	212	\$6,419	\$0	\$0	0.0%
Country Life Insurance Company	0.6%	33	\$3,829,865	\$1,564	\$2,092,917	54.7%
Dearborn Life Insurance Company	0.0%	219	\$4,647	\$0	\$250	5.4%
Delaware American Life Insurance Company	0.0%	251	\$653	\$0	\$0	0.0%
Direct General Life Insurance Company	-0.0%	266	\$-213	\$0	\$0	0.0%
ELCO Mutual Life & Annuity	0.0%	204	\$8,995	\$143	\$0	1.6%
EMC National Life Company	0.2%	67	\$1,163,933	\$332	\$991,820	85.2%
Encova Life Insurance Company	0.0%	200	\$10,493	\$0	\$0	0.0%
Equitable Financial Life & Annuity Company	0.0%	147	\$79,795	\$0	\$300,000	376.0%
Equitable Financial Life Ins Co of Am.	0.0%	111	\$234,908	\$0	\$0	0.0%
Equitable Financial Life Insurance Company	0.8%	30	\$5,161,214	\$0	\$1,928,456	37.4%
Everlake Assurance Company	0.3%	57	\$1,771,468	\$0	\$410,000	23.1%
Everlake Life Insurance Company	0.2%	71	\$975,875	\$0	\$1,137,457	116.6%
Family Benefit Life Insurance Company	0.0%	140	\$92,883	\$0	\$25,000	26.9%
Family Life Insurance Company	0.0%	157	\$62,429	\$0	\$130,172	208.5%
Family Service Life Insurance Company	0.0%	265	\$0	\$0	\$2,899	.
Farm Bureau Life Ins Co of MO	2.3%	12	\$13,808,586	\$0	\$4,767,483	34.5%
Farmers New World Life Insurance Company	2.3%	11	\$14,101,081	\$0	\$10,271,571	72.8%
Federal Life Insurance Company	0.0%	180	\$25,880	\$0	\$9,802	37.9%
Federated Life Insurance Company	0.4%	44	\$2,346,200	\$0	\$2,825,000	120.4%
Fidelity & Guaranty Life Insurance Company	0.3%	54	\$1,971,554	\$0	\$4,294,840	217.8%
Fidelity Investments Life Insurance Company	0.0%	133	\$109,724	\$0	\$0	0.0%
Fidelity Life Assn A Legal Reserve Life Ins Co	0.3%	49	\$2,102,546	\$48,692	\$1,531,552	75.2%
Fidelity Security Life Insurance Company	0.0%	103	\$278,815	\$0	\$650	0.2%
First Allmerica Financial Life Insurance Co	0.0%	242	\$1,602	\$0	\$7,476	466.7%
First Penn-pacific Life Insurance Company	0.3%	59	\$1,688,450	\$0	\$3,837,380	227.3%
GBU Financial Life	0.0%	230	\$3,174	\$0	\$250	7.9%
Garden State Life Insurance Company	0.0%	109	\$244,085	\$0	\$189,522	77.6%
Genworth Life & Annuity Insurance Company	2.0%	14	\$12,413,248	\$0	\$20,416,521	164.5%

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COMPANY NAME	RANK BY		DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	BENEFITS RATIO
	MARKET SHARE	MARKET SHARE				
Genworth Life Insurance Company	0.4%	47	\$2,133,494	\$0	\$4,610,598	216.1%
Gerber Life Insurance Company	0.1%	97	\$356,958	\$0	\$185,738	52.0%
Gleaner Life Insurance Society	0.0%	181	\$23,761	\$0	\$0	0.0%
Globe Life & Accident Insurance Company	1.0%	26	\$6,275,622	\$0	\$4,605,116	73.4%
Golden Rule Insurance Company	0.1%	80	\$696,534	\$0	\$95,282	13.7%
Government Personnel Mutual Life Insurance Co	0.1%	78	\$733,654	\$0	\$340,000	46.3%
Gpm Health & Life Insurance Company	0.0%	238	\$1,852	\$0	\$0	0.0%
Grange Life Insurance Company	0.0%	171	\$35,498	\$0	\$100,149	282.1%
Great Southern Life Insurance Company	0.0%	121	\$158,836	\$0	\$50,000	31.5%
Great-West Life & Annuity Insurance Company	1.5%	19	\$8,924,676	\$0	\$5,594,102	62.7%
Guarantee Trust Life Insurance Company	0.0%	125	\$146,296	\$0	\$115,499	78.9%
Guaranty Income Life Insurance Company	0.0%	210	\$6,900	\$0	\$10,215	148.0%
Guardian Life Insurance Company Of America	0.2%	73	\$940,559	\$695	\$138,265	14.8%
Hartford Life & Accident Insurance Company	0.0%	162	\$48,757	\$0	\$258,970	531.1%
Horace Mann Life Insurance Company	0.0%	150	\$74,159	\$0	\$28,207	38.0%
IA American Life Insurance Company	0.0%	214	\$5,863	\$0	\$0	0.0%
Ibexis Life & Annuity Insurance Company	0.0%	248	\$964	\$0	\$0	0.0%
IdeaLife Insurance Company	0.0%	196	\$13,107	\$0	\$0	0.0%
Illinois Mutual Life Insurance Company	0.1%	84	\$577,802	\$0	\$800,000	138.5%
Independent Order Of Foresters US Branch The	0.4%	45	\$2,315,231	\$0	\$690,952	29.8%
Individual Assurance Co Life Health & Accident	0.0%	128	\$131,940	\$0	\$52,234	39.6%
Industrial Alliance Insurance & Financial Services Inc	0.0%	258	\$407	\$0	\$10,273	2524.1%
Investors Life Insurance Co Of North America	0.0%	172	\$35,344	\$0	\$175,000	495.1%
Jackson National Life Insurance Company	0.9%	29	\$5,196,239	\$111	\$8,246,839	158.7%
Jefferson National Life Insurance Company	0.0%	152	\$72,467	\$0	\$131,410	181.3%
John Alden Life Insurance Company	0.0%	259	\$309	\$0	\$1,975	639.2%
Kansas City Life Insurance Company	0.4%	42	\$2,410,703	\$0	\$1,844,740	76.5%
Knights Of Columbus	0.4%	43	\$2,380,751	\$431,184	\$1,776,250	92.7%
Lafayette Life Insurance Company The	0.0%	107	\$248,377	\$515	\$53	0.2%
Leaders Life Insurance Company	0.0%	169	\$38,849	\$209	\$0	0.5%
Legacy Life Insurance Company Of Missouri	0.0%	161	\$52,667	\$0	\$0	0.0%
Liberty National Life Insurance Company	0.1%	74	\$833,473	\$0	\$377,722	45.3%
Life Insurance Company Of North America	0.0%	114	\$194,177	\$0	\$362,289	186.6%
Life Insurance Company Of The Southwest	0.2%	66	\$1,200,401	\$0	\$1,508,221	125.6%
Life Of The South Insurance Company	0.0%	236	\$1,924	\$0	\$0	0.0%
LifeSecure Insurance Company	0.0%	239	\$1,794	\$0	\$0	0.0%
Lincoln Benefit Life Company	0.4%	41	\$2,576,274	\$0	\$0	0.0%
Lincoln Heritage Life Insurance Company	0.0%	192	\$14,196	\$0	\$0	0.0%
Lincoln Life & Annuity Company Of New York	0.0%	194	\$13,752	\$0	\$5,000	36.4%
Lincoln National Life Insurance Company, The	2.8%	9	\$17,092,525	\$1,100	\$3,815,297	22.3%
Lombard International Life Assurance Company	0.0%	231	\$2,652	\$0	\$0	0.0%
Loyal American Life Insurance Company	0.0%	252	\$583	\$0	\$2,500	428.8%

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<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUMS & ANNUITIES</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT CLAIMS AND BENEFITS PAID</i>	<i>BENEFITS RATIO</i>
Lumico Life Insurance Company	0.2%	70	\$1,027,984	\$0	\$275,000	26.8%
MONY Life Insurance Company	0.0%	108	\$247,723	\$0	\$250,000	100.9%
Manhattan Life Insurance Company	0.0%	218	\$4,660	\$0	\$0	0.0%
Manhattan National Life Insurance Company	0.0%	106	\$248,495	\$0	\$610,000	245.5%
Manhattanlife Insurance & Annuity Company	0.0%	223	\$3,705	\$118	\$18,589	504.9%
Massachusetts Mutual Life Insurance Company	1.5%	20	\$8,904,364	\$81,872	\$727,514	9.1%
Massmutual Ascend Life Insurance Company	0.0%	104	\$263,924	\$0	\$1,618,860	613.4%
Members Life Insurance Company	0.0%	256	\$481	\$0	\$0	0.0%
Merit Life Insurance Co	0.0%	208	\$7,490	\$0	\$28,172	376.1%
Metropolitan Life Insurance Company	1.3%	24	\$7,849,057	\$286,730	\$2,337,203	33.4%
Metropolitan Tower Life Insurance Company	0.1%	87	\$444,276	\$0	\$0	0.0%
Midwest National Life Ins Co of TN	0.0%	139	\$92,985	\$0	\$109,027	117.3%
Midwestern United Life Insurance Company	0.0%	245	\$1,439	\$0	\$0	0.0%
Minnesota Life Insurance Company	0.9%	27	\$5,679,148	\$0	\$4,636,239	81.6%
Missouri Valley Life & Health Insurance Co	0.0%	102	\$294,498	\$0	\$0	0.0%
Modern Woodmen Of America	0.3%	53	\$1,997,222	\$757	\$770,000	38.6%
Mountain Life Insurance Company	0.0%	149	\$74,564	\$0	\$265,680	356.3%
Mutual Trust Life Insurance Company	0.0%	142	\$90,409	\$0	\$0	0.0%
NYLife Insurance Company Of Arizona	0.1%	96	\$362,422	\$0	\$384,460	106.1%
Nassau Life & Annuity Company	0.0%	118	\$175,594	\$0	\$0	0.0%
Nassau Life Insurance Company	0.0%	158	\$61,017	\$95,649	\$0	156.8%
National Benefit Life Insurance Company	0.0%	167	\$41,325	\$0	\$0	0.0%
National Farmers Unions Life Insurance Co	0.0%	209	\$7,136	\$0	\$0	0.0%
National Foundation Life Insurance Company	0.0%	249	\$922	\$0	\$0	0.0%
National Guardian Life Insurance Company	0.0%	130	\$121,189	\$0	\$281,298	232.1%
National Health Insurance Company	0.1%	77	\$736,600	\$0	\$90,453	12.3%
National Life Insurance Company	0.0%	123	\$155,174	\$5,099	\$25,568	19.8%
National Teachers Associates Life Insurance Co	0.0%	124	\$148,360	\$0	\$100,000	67.4%
National Western Life Insurance Company	0.0%	177	\$29,864	\$0	\$14,594	48.9%
Nationwide Life & Annuity Insurance Company	0.3%	51	\$2,037,066	\$0	\$675,000	33.1%
Nationwide Life Insurance Company	0.0%	144	\$87,023	\$372	\$252,841	291.0%
New England Life Insurance Company	0.0%	129	\$129,419	\$0	\$0	0.0%
New York Life Insurance Company	1.7%	15	\$10,500,105	\$1,099	\$5,676,902	54.1%
North American Co For Life & Health Insurance	1.5%	16	\$9,193,682	\$0	\$4,519,722	49.2%
Northwestern Mutual Life Insurance Company	6.8%	2	\$41,174,562	\$3,496,483	\$25,224,688	69.8%
Occidental Life Insurance Company Of NC	0.1%	90	\$398,567	\$0	\$150,014	37.6%
Ohio National Life Assurance Corporation	0.5%	38	\$2,892,937	\$0	\$5,425,000	187.5%
Ohio State Life Insurance Company The	0.0%	174	\$30,823	\$0	\$0	0.0%
Old American Insurance Company	0.0%	191	\$14,390	\$0	\$116,900	812.4%
Old Republic Life Insurance Company	0.0%	145	\$84,078	\$0	\$276,011	328.3%
Old Surety Life Insurance Company	0.0%	235	\$2,310	\$0	\$0	0.0%
Ozark National Life Insurance Company	0.2%	61	\$1,516,313	\$0	\$1,208,974	79.7%

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		MARKET SHARE				
PHL Variable Insurance Company	0.2%	64	\$1,284,292	\$0	\$8,027	0.6%
PRUCO Life Insurance Company	5.0%	6	\$30,643,267	\$0	\$20,866,675	68.1%
Pacific Guardian Life Insurance Company Ltd	0.0%	261	\$67	\$0	\$0	0.0%
Pacific Life & Annuity Company	0.0%	260	\$185	\$0	\$0	0.0%
Pacific Life Insurance Company	0.7%	32	\$4,235,691	\$0	\$3,700,000	87.4%
Park Avenue Life Insurance Company	0.0%	263	\$34	\$0	\$0	0.0%
Paul Revere Life Insurance Company	0.0%	247	\$969	\$0	\$0	0.0%
Pavonia Life Insurance Company Of MI	0.0%	113	\$201,734	\$0	\$204,396	101.3%
Pekin Life Insurance Company	0.1%	85	\$536,115	\$0	\$0	0.0%
Penn Mutual Life Insurance Company The	0.2%	68	\$1,062,934	\$16,972	\$0	1.6%
Philadelphia American Life Insurance Company	0.0%	154	\$69,202	\$0	\$109,239	157.9%
Physicians Life Insurance Company	0.1%	75	\$816,535	\$0	\$945,701	115.8%
Pioneer American Insurance Company	0.0%	175	\$30,684	\$0	\$681	2.2%
Pioneer Mutual Life Insurance Company	0.0%	216	\$5,437	\$0	\$900	16.6%
Pioneer Security Life Insurance Company	0.0%	202	\$10,045	\$0	\$0	0.0%
Polish Natnl Alliance Of The US Of N. A	0.0%	264	\$11	\$0	\$0	0.0%
Primerica Life Insurance Company	6.3%	4	\$38,259,088	\$0	\$34,196,153	89.4%
Principal Life Insurance Company	0.1%	86	\$506,604	\$0	\$1,440,452	284.3%
Principal National Life Insurance Company	1.5%	17	\$9,144,197	\$0	\$4,525,000	49.5%
Professional Insurance Company	0.0%	213	\$5,864	\$0	\$0	0.0%
Protective Life & Annuity Insurance Company	0.0%	186	\$20,114	\$0	\$0	0.0%
Protective Life Insurance Company	2.2%	13	\$13,433,478	\$0	\$17,512,432	130.4%
Provident Life & Accident Insurance Company	0.0%	178	\$28,220	\$0	\$0	0.0%
Prudential Insurance Company Of America The	0.0%	143	\$88,523	\$0	\$119,447	134.9%
Reliance Standard Life Insurance Company	0.0%	199	\$10,956	\$0	\$17,950	163.8%
Reliastar Life Ins Co of NY	0.0%	165	\$43,969	\$0	\$18,334	41.7%
Reliastar Life Insurance Company	1.4%	21	\$8,643,620	\$0	\$21,790,213	252.1%
Renaissance Life & Health Insurance Co	0.0%	206	\$7,700	\$0	\$134,027	1740.6%
Reserve National Insurance Company	0.0%	159	\$53,411	\$0	\$8,251	15.4%
Riversource Life Insurance Company	0.3%	60	\$1,634,669	\$0	\$1,289,535	78.9%
Royal Neighbors Of America	0.0%	135	\$100,880	\$0	\$0	0.0%
Royalty Capital Life Insurance Company	0.0%	254	\$565	\$0	\$0	0.0%
S USA Life Insurance Company Inc	0.0%	153	\$70,923	\$0	\$400	0.6%
Sagicor Life Insurance Company	0.0%	198	\$11,728	\$0	\$0	0.0%
Sbli USA Life Insurance Company Inc	0.0%	241	\$1,703	\$0	\$2,812	165.1%
Securian Life Insurance Company	0.0%	232	\$2,633	\$0	\$0	0.0%
Security Benefit Life Insurance Company	0.0%	220	\$4,556	\$1,279	\$10,886	267.0%
Security Life Of Denver Insurance Company	0.0%	163	\$47,299	\$0	\$0	0.0%
Security Mutual Life Insurance Company Of NY	0.0%	176	\$30,655	\$0	\$0	0.0%
Security National Life Insurance Company	0.0%	240	\$1,755	\$0	\$10,000	569.8%
Sentry Life Insurance Company (I&h Acct)	0.1%	94	\$367,037	\$0	\$754,991	205.7%
Settlers Life Insurance Company	0.0%	166	\$42,748	\$0	\$31,016	72.6%

Data By Line by Company
INDIVIDUAL - TERM

COMPANY NAME	RANK BY		DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	BENEFITS RATIO
	MARKET SHARE	MARKET SHARE				
Shelter Life Insurance Company	2.6%	10	\$16,066,128	\$0	\$12,786,777	79.6%
Shenandoah Life Insurance Company	0.0%	141	\$92,419	\$0	\$160,516	173.7%
Standard Insurance Company	0.0%	203	\$9,238	\$2,062	\$0	22.3%
Standard Life & Accident Insurance Company	0.0%	126	\$141,884	\$0	\$124,886	88.0%
Starmount Life Insurance Company	0.0%	137	\$97,991	\$0	\$51,500	52.6%
State Farm Life Insurance Company	8.6%	1	\$52,194,671	\$2,102,605	\$29,127,756	59.8%
State Life Insurance Company	0.0%	179	\$26,261	\$0	\$0	0.0%
State Mutual Insurance Company	0.0%	217	\$5,015	\$0	\$0	0.0%
Sun Life Assurance Company Of Canada	0.0%	134	\$107,241	\$0	\$0	0.0%
Surety Life Insurance Company	0.0%	229	\$3,333	\$0	\$54,905	1647.3%
Symetra Life Insurance Company	0.3%	50	\$2,100,884	\$0	\$767,000	36.5%
Symetra National Life Insurance Company	0.0%	255	\$534	\$0	\$0	0.0%
TIAA-CREF Life Insurance Company	0.2%	72	\$957,732	\$0	\$0	0.0%
Talcott Resolution Life & Annuity Ins Co	0.3%	48	\$2,120,124	\$0	\$541,405	25.5%
Talcott Resolution Life Insurance Company	0.0%	188	\$19,421	\$468	\$580,246	2990.1%
Teachers Ins & Annuity Assn of America	0.4%	40	\$2,591,728	\$1,649,051	\$268,600	74.0%
Texas Life Insurance Company	0.0%	155	\$64,677	\$22,216	\$8,870	48.1%
The Reliable Life Insurance Company	0.1%	76	\$797,566	\$0	\$388,549	48.7%
The Savings Bank Mutual Life Ins Co of MA	0.5%	37	\$2,924,826	\$6,785	\$2,361,373	81.0%
Thrivent Financial For Lutherans	0.9%	28	\$5,574,220	\$41,533	\$4,211,227	76.3%
Transamerica Financial Life Ins Co	0.0%	207	\$7,628	\$0	\$0	0.0%
Transamerica Life Insurance Company	1.1%	25	\$6,613,387	\$47,946	\$7,839,812	119.3%
Trustmark Insurance Company	0.0%	227	\$3,444	\$0	\$10,062	292.2%
U S Financial Life Insurance Company	0.3%	56	\$1,781,247	\$0	\$3,415,045	191.7%
US Alliance Life & Security Company	0.0%	201	\$10,414	\$0	\$0	0.0%
USAA Life Insurance Company	1.4%	22	\$8,540,899	\$46,096	\$6,804,806	80.2%
Unicare Life & Health Insurance Company	0.0%	250	\$689	\$0	\$0	0.0%
Unified Life Insurance Company	0.0%	119	\$169,464	\$0	\$129,701	76.5%
Union Fidelity Life Insurance Company	0.0%	224	\$3,702	\$0	\$0	0.0%
Union Labor Life Insurance Company	0.0%	225	\$3,573	\$0	\$0	0.0%
Union Security Insurance Company	0.0%	138	\$96,157	\$-9,260	\$79,171	72.7%
United American Insurance Company	0.0%	131	\$115,920	\$0	\$370,814	319.9%
United Commercial Travelers Of America	0.0%	262	\$50	\$0	\$0	0.0%
United Fidelity Life Insurance Company	0.0%	173	\$32,122	\$0	\$2,117	6.6%
United Heritage Life Insurance Company	0.0%	195	\$13,465	\$0	\$14,476	107.5%
United Home Life Insurance Company	0.1%	98	\$325,080	\$0	\$0	0.0%
United Insurance Company Of America	0.0%	244	\$1,559	\$0	\$0	0.0%
United Life Insurance Company	0.1%	92	\$373,596	\$0	\$279,344	74.8%
United National Life Ins Co of America	0.0%	222	\$4,334	\$0	\$0	0.0%
United Of Omaha Life Insurance Company	6.5%	3	\$39,374,219	\$0	\$24,146,181	61.3%
United States Life Insurance Co New York	0.0%	120	\$162,897	\$0	\$512,563	314.7%
United World Life Insurance Company	0.0%	189	\$16,340	\$0	\$54,818	335.5%

Data By Line by Company
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<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY</i>		<i>DIRECT PREMIUMS & ANNUITIES</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT CLAIMS AND BENEFITS PAID</i>	<i>BENEFITS RATIO</i>
		<i>MARKET SHARE</i>	<i>MARKET SHARE</i>				
Universal Guaranty Life Insurance Company	0.0%	221		\$4,474	\$24	\$11,981	268.3%
Vantis Life Insurance Company	0.0%	170		\$37,901	\$0	\$0	0.0%
Venerable Insurance & Annuity Company	0.0%	185		\$20,395	\$0	\$-25,653	-125.8%
Voya Retirement Insurance & Annuity Company	0.0%	164		\$46,820	\$0	\$405,630	866.4%
Washington National Insurance Company	0.0%	127		\$141,024	\$10,142	\$32,340	30.1%
West Coast Life Insurance Company	0.8%	31		\$4,771,518	\$0	\$13,099,274	274.5%
Western & Southern Life Insurance Company	0.0%	151		\$73,876	\$542	\$158,910	215.8%
Western Catholic Union	0.0%	132		\$110,312	\$0	\$206,658	187.3%
Western Southern Life Assurance Company	0.1%	83		\$615,330	\$0	\$550,668	89.5%
Wilcac Life Insurance Company	0.2%	65		\$1,207,663	\$0	\$190,865	15.8%
William Penn Life Insurance Company Of New York	0.0%	160		\$53,227	\$0	\$0	0.0%
Windsor Life Insurance Company	0.0%	253		\$578	\$0	\$0	0.0%
Woodmen Of The World Life Insurance Society	0.0%	116		\$182,798	\$97	\$0	0.1%
Zurich American Life Insurance Company	0.0%	105		\$258,791	\$0	\$35,415	13.7%
Total	100.0%	.		\$608,898,381	\$8,532,070	\$448,760,979	75.1%

Data By Line by Company
INDIVIDUAL - UNIVERSAL

COMPANY NAME	RANK BY		DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	BENEFITS RATIO
	MARKET SHARE	MARKET SHARE				
1891 Financial Life	0.0%	182	\$2,779	\$0	\$6,155	221.5%
5 Star Life Insurance Company	0.0%	193	\$1,038	\$0	\$0	0.0%
AAA Life Insurance Company	0.1%	73	\$654,226	\$0	\$309,838	47.4%
AMICA Life Insurance Company	0.0%	187	\$1,642	\$0	\$0	0.0%
Accordia Life & Annuity Company	0.7%	31	\$5,777,984	\$0	\$10,390,956	179.8%
Allianz Life Insurance Co Of North America	2.7%	10	\$21,123,486	\$0	\$3,176,940	15.0%
American Amicable Life Insurance Co of TX	0.0%	99	\$236,775	\$0	\$66,369	28.0%
American Bankers Life Assurance Of Florida	0.0%	140	\$42,942	\$0	\$54,663	127.3%
American Family Life Insurance Company	0.8%	28	\$6,283,921	\$0	\$7,587,585	120.7%
American Fidelity Assurance Company	0.0%	148	\$32,132	\$0	\$0	0.0%
American General Life Insurance Co	0.2%	68	\$1,196,182	\$0	\$13,723,067	1147.2%
American Heritage Life Insurance Company	0.6%	36	\$5,042,939	\$0	\$3,032,635	60.1%
American Income Life Insurance Co	0.0%	178	\$4,778	\$0	\$0	0.0%
American National Insurance Company	0.7%	34	\$5,184,066	\$0	\$5,030,353	97.0%
American National Life Ins Co Of TX	0.0%	116	\$102,253	\$0	\$355,020	347.2%
American Republic Insurance Company	0.0%	91	\$303,931	\$0	\$592,094	194.8%
American United Life Insurance Company	0.0%	128	\$68,115	\$0	\$551,452	809.6%
Americo Financial Life & Annuity Ins Co	0.2%	61	\$1,330,146	\$0	\$312,415	23.5%
Ameritas Life Insurance Corp	0.7%	33	\$5,447,103	\$0	\$3,906,551	71.7%
Assured Life Association	0.0%	185	\$1,752	\$0	\$0	0.0%
Assurity Life Insurance Company	0.0%	107	\$164,653	\$0	\$6,593	4.0%
Athene Annuity & Life Assurance Company	0.1%	75	\$612,709	\$0	\$1,724,834	281.5%
Athene Annuity & Life Company	0.1%	77	\$600,472	\$0	\$3,257,586	542.5%
Auto Club Life Insurance Company	0.0%	200	\$456	\$0	\$0	0.0%
Auto Owners Life Insurance Company	0.0%	92	\$296,497	\$0	\$262,514	88.5%
Baltimore Life Insurance Company The	0.0%	159	\$14,833	\$0	\$0	0.0%
Bankers Life & Casualty Company	0.6%	38	\$4,592,804	\$0	\$3,175,649	69.1%
Banner Life Insurance Company	0.2%	65	\$1,268,181	\$0	\$2,152,756	169.8%
Beneficial Life Insurance Company	0.1%	79	\$548,349	\$0	\$108,366	19.8%
Berkley Life & Health Insurance Company	0.0%	204	\$59	\$0	\$13,796	23383.1%
BrightHouse Life Insurance Company	1.9%	15	\$15,370,005	\$0	\$2,021,559	13.2%
C M Life Insurance Company	0.2%	66	\$1,250,995	\$0	\$3,141,405	251.1%
CIGNA National Health Insurance Company	0.0%	198	\$546	\$0	\$2,405	440.5%
CMFG Life Insurance Company	0.0%	110	\$119,129	\$0	\$578,665	485.7%
Canada Life Assurance Company	0.0%	94	\$281,047	\$0	\$502,070	178.6%
Catholic Financial Life	0.0%	146	\$34,945	\$0	\$0	0.0%
Catholic Order Of Foresters	0.0%	170	\$6,155	\$0	\$0	0.0%
Central Security Life Insurance Co	0.0%	117	\$100,587	\$0	\$120,345	119.6%
Central States Health & Life Co Of Omaha	0.0%	136	\$55,962	\$0	\$234,702	419.4%
Chesapeake Life Insurance Company The	0.0%	113	\$111,358	\$0	\$94,000	84.4%
Cincinnati Life Insurance Company The	0.2%	64	\$1,268,517	\$0	\$1,298,511	102.4%
Clear Spring Life & Annuity Company	0.0%	153	\$26,617	\$0	\$65,709	246.9%

**Data By Line by Company
INDIVIDUAL - UNIVERSAL**

COMPANY NAME	RANK BY		DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	BENEFITS RATIO
	MARKET SHARE	MARKET SHARE				
Colonial Life & Accident Insurance Company	0.1%	78	\$563,985	\$0	\$725,281	128.6%
Columbus Life Insurance Company	0.4%	49	\$2,823,978	\$0	\$1,758,775	62.3%
Combined Insurance Co Of America	0.0%	167	\$8,694	\$0	\$0	0.0%
Commonwealth Annuity & Life Insurance Co	0.0%	112	\$117,222	\$0	\$494,648	422.0%
Connecticut General Life Ins Co	0.0%	87	\$356,853	\$62,419	\$2,529,511	726.3%
Continental General Insurance Company	0.0%	114	\$107,197	\$0	\$458,360	427.6%
Country Investors Life Assurance Company	0.0%	88	\$336,001	\$0	\$624,122	185.8%
Country Life Insurance Company	0.0%	179	\$4,628	\$0	\$3,599	77.8%
Delaware Life Insurance Company	0.0%	143	\$37,695	\$0	\$388,225	1029.9%
EMC National Life Company	0.1%	76	\$606,260	\$0	\$1,601,418	264.1%
Elips Life Insurance Company	0.0%	201	\$398	\$0	\$85	21.4%
Encova Life Insurance Company	0.0%	168	\$8,626	\$0	\$0	0.0%
Equitable Financial Life Ins Co of Am.	0.3%	52	\$2,520,985	\$0	\$1,958,512	77.7%
Equitable Financial Life Insurance Company	0.6%	39	\$4,533,958	\$0	\$9,675,713	213.4%
Equitrust Life Insurance Company	0.0%	111	\$118,494	\$0	-\$643,028	-542.7%
Everlake Assurance Company	0.1%	71	\$692,004	\$0	\$201,346	29.1%
Everlake Life Insurance Company	0.3%	55	\$2,193,498	\$0	\$4,794,986	218.6%
Family Life Insurance Company	0.0%	147	\$34,196	\$0	\$81,091	237.1%
Farmers New World Life Insurance Company	1.2%	21	\$9,678,382	\$0	\$10,028,476	103.6%
Federal Life Insurance Company	0.0%	158	\$16,470	\$0	\$6,237	37.9%
Federated Life Insurance Company	0.8%	27	\$6,507,324	\$0	\$5,294,778	81.4%
Fidelity & Guaranty Life Insurance Company	0.3%	53	\$2,324,426	\$0	\$1,999,236	86.0%
Fidelity Security Life Insurance Company	0.0%	181	\$3,989	\$0	\$9,187	230.3%
First Allmerica Financial Life Insurance Co	0.0%	186	\$1,716	\$0	\$9,213	536.9%
First Health Life & Health Insurance Company	0.0%	196	\$669	\$0	\$0	0.0%
First Penn-pacific Life Insurance Company	0.0%	96	\$256,370	\$0	\$1,768,281	689.7%
GBU Financial Life	0.0%	203	\$168	\$0	\$16,124	9597.6%
Genworth Life & Annuity Insurance Company	1.0%	25	\$8,258,398	\$0	\$23,052,261	279.1%
Genworth Life Insurance Company	0.3%	57	\$2,140,917	\$0	\$3,121,336	145.8%
Gleaner Life Insurance Society	0.0%	150	\$29,623	\$0	\$46,462	156.8%
Golden Rule Insurance Company	0.0%	109	\$130,595	\$0	\$1,873,908	1434.9%
Government Personnel Mutual Life Insurance Co	0.1%	80	\$522,951	\$0	\$358,141	68.5%
Grange Life Insurance Company	0.0%	120	\$94,778	\$0	\$0	0.0%
Great Southern Life Insurance Company	0.0%	90	\$317,376	\$0	\$286,853	90.4%
Guaranty Income Life Insurance Company	0.0%	163	\$11,761	\$0	\$0	0.0%
Guardian Life Insurance Company Of America	0.0%	93	\$288,910	\$0	\$0	0.0%
HCC Life Insurance Company	0.0%	197	\$611	\$0	\$42	6.9%
Hartford Life & Accident Insurance Company	0.0%	102	\$197,352	\$0	\$262,105	132.8%
Ibexis Life & Annuity Insurance Company	0.0%	144	\$35,268	\$0	\$2,807	8.0%
Illinois Mutual Life Insurance Company	0.0%	89	\$335,088	\$0	\$861,871	257.2%
Independent Order Of Foresters US Branch The	0.3%	56	\$2,161,649	\$0	\$1,649,927	76.3%
Industrial Alliance Insurance & Financial Services Inc	0.0%	154	\$22,694	\$0	\$11,836	52.2%

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INDIVIDUAL - UNIVERSAL**

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	MARKET SHARE	MARKET SHARE				
Integrity Life Insurance Company	0.0%	205	\$0	\$0	\$47,481	.
Investors Life Insurance Co Of North America	0.0%	101	\$208,901	\$0	\$363,007	173.8%
Jackson National Life Insurance Company	0.6%	37	\$4,659,473	\$0	\$15,660,248	336.1%
Jefferson National Life Insurance Company	0.0%	125	\$77,912	\$0	\$120,460	154.6%
John Alden Life Insurance Company	0.0%	124	\$85,250	\$0	\$185,230	217.3%
John Hancock Life & Health Insurance Company	0.0%	206	\$0	\$0	\$176,862	.
John Hancock Life Insurance Company (usa)	7.6%	3	\$60,520,511	\$3,068,540	\$69,128,881	119.3%
Kansas City Life Insurance Company	0.6%	35	\$5,124,572	\$0	\$5,620,983	109.7%
Knights Of Columbus	0.2%	60	\$1,516,531	\$0	\$0	0.0%
Lafayette Life Insurance Company The	0.0%	118	\$100,528	\$0	\$281,158	279.7%
Life Insurance Company Of The Southwest	1.6%	19	\$12,773,793	\$0	\$2,023,861	15.8%
LifeSecure Insurance Company	0.0%	183	\$2,678	\$0	\$0	0.0%
Lincoln Benefit Life Company	0.8%	29	\$6,178,447	\$0	\$0	0.0%
Lincoln Life & Annuity Company Of New York	0.0%	83	\$395,693	\$0	\$52,912	13.4%
Lincoln National Life Insurance Company, The	5.3%	5	\$42,468,129	\$119,481	\$35,288,844	83.4%
Loyal American Life Insurance Company	0.0%	152	\$27,236	\$0	\$165,654	608.2%
Loyal Christian Benefit Association	0.0%	202	\$347	\$0	\$0	0.0%
MONY Life Insurance Company	0.0%	195	\$673	\$0	\$0	0.0%
Madison National Life Insurance Company Inc	0.0%	175	\$5,346	\$0	\$8,577	160.4%
Manhattan Life Insurance Company	0.0%	156	\$21,056	\$0	\$106,279	504.7%
Manhattan National Life Insurance Company	0.0%	119	\$98,765	\$0	\$236,872	239.8%
Manhattanlife Insurance & Annuity Company	0.0%	145	\$35,139	\$1,120	\$176,306	504.9%
Massachusetts Mutual Life Insurance Company	1.7%	16	\$13,537,838	\$0	\$7,037,728	52.0%
Massmutual Ascend Life Insurance Company	0.0%	133	\$60,036	\$0	\$189,487	315.6%
Metropolitan Life Insurance Company	0.0%	85	\$370,439	\$0	\$2,934,469	792.2%
Metropolitan Tower Life Insurance Company	0.4%	44	\$3,156,814	\$2,195,731	\$13,606,298	500.6%
Midwest National Life Ins Co of TN	0.0%	138	\$52,992	\$0	\$50,000	94.4%
Midwestern United Life Insurance Company	0.0%	165	\$11,060	\$0	\$0	0.0%
Minnesota Life Insurance Company	2.4%	13	\$18,756,579	\$0	\$2,746,334	14.6%
Modern Woodmen Of America	0.2%	58	\$1,847,519	\$0	\$2,599,042	140.7%
Mutual Trust Life Insurance Company	0.0%	115	\$104,088	\$0	\$102,957	98.9%
Nassau Life & Annuity Company	0.0%	121	\$93,407	\$0	\$597,414	639.6%
Nassau Life Insurance Company	0.0%	84	\$381,286	\$0	\$2,017,174	529.0%
National Farmers Unions Life Insurance Co	0.0%	139	\$44,158	\$0	\$24,300	55.0%
National Guardian Life Insurance Company	0.0%	108	\$158,778	\$0	\$245,693	154.7%
National Life Insurance Company	0.1%	69	\$1,020,836	\$0	\$1,771,272	173.5%
National Western Life Insurance Company	0.3%	50	\$2,685,247	\$2,632	\$1,871,233	69.8%
Nationwide Life & Annuity Insurance Company	2.1%	14	\$16,354,059	\$0	\$2,305,985	14.1%
Nationwide Life Insurance Company	0.2%	62	\$1,323,494	\$0	\$57,950	4.4%
New England Life Insurance Company	0.2%	63	\$1,297,086	\$0	\$4,380,048	337.7%
New York Life Insurance & Annuity Corporation	9.5%	1	\$75,839,087	\$0	\$19,227,369	25.4%
North American Co For Life & Health Insurance	1.1%	23	\$8,606,898	\$0	\$4,231,252	49.2%

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	MARKET SHARE	MARKET SHARE				
Northwestern Mutual Life Insurance Company	7.7%	2	\$61,071,118	\$0	\$26,631,153	43.6%
Occidental Life Insurance Company Of NC	0.0%	129	\$66,373	\$0	\$99,483	149.9%
Ohio National Life Assurance Corporation	0.4%	47	\$2,862,570	\$0	\$13,330,016	465.7%
Ohio State Life Insurance Company The	0.1%	74	\$625,011	\$0	\$1,453,108	232.5%
Optum Insurance Of Ohio Inc	0.0%	190	\$1,202	\$0	\$2,205	183.4%
PHL Variable Insurance Company	0.4%	46	\$2,956,921	\$0	\$4,495,628	152.0%
PRUCO Life Insurance Company	2.8%	9	\$22,180,063	\$0	\$14,434,719	65.1%
Pacific Guardian Life Insurance Company Ltd	0.0%	188	\$1,584	\$0	\$0	0.0%
Pacific Life Insurance Company	7.4%	4	\$59,119,257	\$5,826	\$27,832,275	47.1%
Park Avenue Life Insurance Company	0.0%	194	\$823	\$0	\$0	0.0%
Paul Revere Life Insurance Company	0.0%	162	\$12,156	\$0	\$25,000	205.7%
Pekin Life Insurance Company	0.0%	106	\$168,721	\$0	\$127,843	75.8%
Penn Insurance & Annuity Company The	0.7%	30	\$5,956,877	\$0	\$1,452,664	24.4%
Penn Mutual Life Insurance Company The	0.4%	43	\$3,251,283	\$0	\$0	0.0%
Pioneer American Insurance Company	0.0%	180	\$4,222	\$0	\$0	0.0%
Pioneer Mutual Life Insurance Company	0.0%	98	\$246,543	\$0	\$1,095,024	444.2%
Pioneer Security Life Insurance Company	0.0%	176	\$5,013	\$0	\$0	0.0%
Polish Natnl Alliance Of The US Of N. A	0.0%	174	\$5,590	\$0	\$0	0.0%
Principal Life Insurance Company	2.4%	12	\$19,058,529	\$0	\$10,579,059	55.5%
Principal National Life Insurance Company	1.7%	17	\$13,173,464	\$0	\$3,465,225	26.3%
Protective Life & Annuity Insurance Company	0.0%	199	\$500	\$0	\$0	0.0%
Protective Life Insurance Company	3.9%	7	\$31,385,900	\$0	\$17,742,622	56.5%
Provident Life & Accident Insurance Company	0.3%	54	\$2,288,786	\$0	\$1,036,058	45.3%
Prudential Insurance Company Of America The	0.0%	105	\$174,247	\$20,000	\$518,058	308.8%
Reliance Standard Life Insurance Company	0.0%	192	\$1,091	\$0	\$0	0.0%
Reliastar Life Ins Co of NY	0.0%	86	\$365,218	\$0	\$549,978	150.6%
Reliastar Life Insurance Company	0.4%	48	\$2,838,593	\$0	\$236,192	8.3%
Riversource Life Insurance Company	0.5%	41	\$4,098,441	\$0	\$4,393,661	107.2%
Royal Neighbors Of America	0.0%	123	\$89,673	\$0	\$51,878	57.9%
Sagicor Life Insurance Company	0.0%	137	\$54,430	\$0	\$0	0.0%
Securian Life Insurance Company	0.0%	161	\$14,223	\$0	\$0	0.0%
Security Benefit Life Insurance Company	0.0%	132	\$60,685	\$0	\$144,999	238.9%
Security Life Of Denver Insurance Company	1.3%	20	\$10,209,748	\$0	\$16,955,842	166.1%
Security Mutual Life Insurance Company Of NY	0.0%	151	\$28,925	\$0	\$0	0.0%
Security National Life Insurance Company	0.0%	164	\$11,625	\$0	\$13,128	112.9%
Sentry Life Insurance Company (I&h Acct)	0.0%	103	\$188,438	\$0	\$315,809	167.6%
Settlers Life Insurance Company	0.0%	169	\$7,932	\$0	\$4,496	56.7%
Shelter Life Insurance Company	0.9%	26	\$7,051,377	\$0	\$8,255,013	117.1%
Shenandoah Life Insurance Company	0.0%	130	\$66,161	\$0	\$113,501	171.6%
Standard Insurance Company	0.0%	157	\$18,754	\$0	\$58,198	310.3%
State Farm Life Insurance Company	4.7%	6	\$37,247,129	\$0	\$40,316,809	108.2%
State Life Insurance Company	0.0%	142	\$40,175	\$0	\$37,561	93.5%

**Data By Line by Company
INDIVIDUAL - UNIVERSAL**

COMPANY NAME	RANK BY		DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	BENEFITS RATIO
	MARKET SHARE	MARKET SHARE				
State Mutual Insurance Company	0.0%	189	\$1,543	\$0	\$0	0.0%
Sun Life Assurance Company Of Canada	0.5%	42	\$3,914,417	\$0	\$5,029,166	128.5%
Surety Life Insurance Company	0.0%	95	\$269,241	\$0	\$544,853	202.4%
Symetra Life Insurance Company	1.6%	18	\$12,854,463	\$0	\$1,112,770	8.7%
Symetra National Life Insurance Company	0.0%	166	\$9,412	\$0	\$35,500	377.2%
TIAA-CREF Life Insurance Company	0.1%	70	\$820,590	\$0	\$1,042,729	127.1%
Talcott Resolution Life & Annuity Ins Co	1.2%	22	\$9,546,424	\$0	\$25,842,123	270.7%
Talcott Resolution Life Insurance Company	0.0%	104	\$183,996	\$0	\$1,052,321	571.9%
Texas Life Insurance Company	0.5%	40	\$4,202,760	\$0	\$2,142,597	51.0%
The Reliable Life Insurance Company	0.0%	100	\$223,426	\$0	\$236,067	105.7%
The Savings Bank Mutual Life Ins Co of MA	0.0%	184	\$2,274	\$0	\$0	0.0%
Thrivent Financial For Lutherans	3.1%	8	\$24,791,016	\$0	\$34,773,606	140.3%
Transamerica Financial Life Ins Co	0.0%	131	\$63,411	\$0	\$0	0.0%
Transamerica Life Insurance Company	2.4%	11	\$19,304,773	\$0	\$64,030,365	331.7%
Trustmark Insurance Company	0.0%	134	\$59,902	\$0	\$144,296	240.9%
U S Financial Life Insurance Company	0.1%	81	\$453,738	\$0	\$3,277,346	722.3%
USAA Life Insurance Company	0.2%	59	\$1,584,194	\$0	\$2,464,745	155.6%
Unified Life Insurance Company	0.0%	173	\$5,621	\$0	\$42,975	764.5%
Union Fidelity Life Insurance Company	0.0%	172	\$5,720	\$0	\$0	0.0%
Union Labor Life Insurance Company	0.0%	191	\$1,200	\$0	\$0	0.0%
Union Security Insurance Company	0.0%	160	\$14,742	\$0	\$203,392	1379.7%
United Fidelity Life Insurance Company	0.0%	149	\$30,517	\$0	\$56,534	185.3%
United Heritage Life Insurance Company	0.0%	127	\$72,622	\$0	\$133,617	184.0%
United Insurance Company Of America	0.0%	135	\$56,768	\$0	\$124,132	218.7%
United Life Insurance Company	0.4%	45	\$3,126,348	\$0	\$575,589	18.4%
United Of Omaha Life Insurance Company	1.1%	24	\$8,413,323	\$0	\$13,894,891	165.2%
United States Life Insurance Co New York	0.0%	171	\$5,946	\$0	\$19,481	327.6%
Universal Guaranty Life Insurance Company	0.0%	126	\$72,928	\$0	\$195,288	267.8%
Unum Insurance Company	0.0%	141	\$40,834	\$0	\$224,155	548.9%
Unum Life Insurance Company Of America	0.0%	177	\$4,781	\$0	\$22,985	480.8%
Venerable Insurance & Annuity Company	0.0%	122	\$91,984	\$0	\$207,750	225.9%
Voya Retirement Insurance & Annuity Company	0.0%	82	\$396,967	\$0	\$3,934,608	991.2%
Washington National Insurance Company	0.0%	97	\$252,186	\$18,137	\$1,309,671	526.5%
West Coast Life Insurance Company	0.2%	67	\$1,234,877	\$0	\$1,675,886	135.7%
Western Southern Life Assurance Company	0.3%	51	\$2,647,456	\$0	\$3,382,785	127.8%
William Penn Life Insurance Company Of New York	0.0%	155	\$21,767	\$0	\$120,000	551.3%
Woodmen Of The World Life Insurance Society	0.1%	72	\$678,131	\$76,732	\$2,724,047	413.0%
Zurich American Life Insurance Company	0.7%	32	\$5,600,839	\$0	\$548,503	9.8%
Total	100.0%	.	\$796,038,412	\$5,570,618	\$705,700,881	89.4%

Data By Line by Company
INDIVIDUAL - GRADED DEATH BENEFITS

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUMS & ANNUITIES</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT CLAIMS AND BENEFITS PAID</i>	<i>BENEFITS RATIO</i>
AAA Life Insurance Company	25.7%	1	\$5,564,703	\$0	\$2,258,669	40.6%
American Continental Insurance Company	0.2%	17	\$49,792	\$0	\$0	0.0%
American Income Life Insurance Co	14.1%	3	\$3,058,437	\$0	\$579,295	18.9%
American National Insurance Company	2.7%	9	\$592,164	\$0	\$298,425	50.4%
Americo Financial Life & Annuity Ins Co	0.0%	38	\$300	\$0	\$0	0.0%
Assurity Life Insurance Company	0.3%	15	\$71,102	\$0	\$162,868	229.1%
CMFG Life Insurance Company	2.2%	10	\$481,358	\$0	\$241,830	50.2%
CSA Fraternal Life	0.0%	37	\$502	\$0	\$0	0.0%
Colonial Life & Accident Insurance Company	0.0%	42	\$0	\$0	\$36,615	.
Colonial Penn Life Insurance Company	9.3%	4	\$2,023,118	\$0	\$711,399	35.2%
Connecticut General Life Ins Co	0.0%	24	\$10,306	\$0	\$74,712	724.9%
Family Benefit Life Insurance Company	0.1%	19	\$29,662	\$0	\$30,114	101.5%
Family Service Life Insurance Company	0.0%	41	\$3	\$0	\$38,400	1280000%
Farmers New World Life Insurance Company	0.0%	26	\$7,303	\$0	\$582,291	7973.3%
Federal Life Insurance Company	0.0%	29	\$4,705	\$0	\$1,782	37.9%
Fidelity Life Assn A Legal Reserve Life Ins Co	3.6%	8	\$784,805	\$0	\$311,598	39.7%
Fidelity Security Life Insurance Company	-0.5%	44	\$-102,694	\$0	\$33,224	-32.4%
Gleaner Life Insurance Society	0.0%	23	\$10,460	\$0	\$15,000	143.4%
Globe Life & Accident Insurance Company	0.0%	25	\$9,077	\$0	\$0	0.0%
Illinois Mutual Life Insurance Company	0.1%	22	\$11,848	\$0	\$16,000	135.0%
Investors Heritage Life Insurance Company	0.0%	28	\$4,829	\$0	\$338	7.0%
Lafayette Life Insurance Company The	2.1%	11	\$465,916	\$0	\$181,037	38.9%
Lincoln Heritage Life Insurance Company	8.8%	5	\$1,906,810	\$0	\$1,116,064	58.5%
Medico Insurance Company	0.0%	35	\$606	\$0	\$6,000	990.1%
National Guardian Life Insurance Company	0.0%	27	\$6,088	\$0	\$2,826	46.4%
Ohio State Life Insurance Company The	0.0%	36	\$564	\$0	\$0	0.0%
Physicians Life Insurance Company	16.6%	2	\$3,602,177	\$0	\$3,499,671	97.2%
Reserve National Insurance Company	0.2%	18	\$38,259	\$0	\$43,909	114.8%
Standard Life & Accident Insurance Company	0.1%	20	\$25,937	\$0	\$8,467	32.6%
The Reliable Life Insurance Company	7.3%	6	\$1,577,876	\$0	\$732,047	46.4%
Transamerica Financial Life Ins Co	0.0%	34	\$813	\$0	\$2,900	356.7%
Transamerica Life Insurance Company	0.7%	13	\$156,294	\$0	\$159,451	102.0%
Trustmark Insurance Company	0.0%	31	\$2,747	\$0	\$540	19.7%
Union Fidelity Life Insurance Company	0.0%	39	\$214	\$0	\$43	20.1%
United American Insurance Company	0.0%	30	\$3,918	\$0	\$0	0.0%
United Fidelity Life Insurance Company	0.1%	21	\$15,250	\$0	\$0	0.0%
United Heritage Life Insurance Company	1.3%	12	\$281,724	\$0	\$248,592	88.2%
United Home Life Insurance Company	0.3%	16	\$55,266	\$0	\$0	0.0%
United Life Insurance Company	0.5%	14	\$98,286	\$0	\$119,186	121.3%
United Of Omaha Life Insurance Company	0.0%	32	\$1,624	\$0	\$3,700	227.8%
Vantis Life Insurance Company	0.0%	43	\$0	\$0	\$80,000	.
Washington National Insurance Company	0.0%	40	\$169	\$12	\$4,069	2414.8%

Data By Line by Company
INDIVIDUAL - GRADED DEATH BENEFITS

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUMS & ANNUITIES</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT CLAIMS AND BENEFITS PAID</i>	<i>BENEFITS RATIO</i>
Western & Southern Life Insurance Company	3.9%	7	\$837,390	\$65,674	\$1,417,208	177.1%
Western Catholic Union	0.0%	33	\$1,110	\$0	\$1,918	172.8%
Total	100.0%	.	\$21,690,818	\$65,686	\$13,020,188	60.3%

Data By Line by Company
INDIVIDUAL - CREDIT

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUMS & ANNUITIES</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT CLAIMS AND BENEFITS PAID</i>	<i>BENEFITS RATIO</i>
American Federated Life Insurance Company	54.8%	1	\$668,570	\$0	\$1,007,343	150.7%
American National Insurance Company	18.2%	3	\$222,567	\$0	\$105,483	47.4%
Central States Health & Life Co Of Omaha	0.6%	5	\$6,974	\$0	\$0	0.0%
Mountain Life Insurance Company	23.7%	2	\$288,816	\$0	\$13,160	4.6%
Old United Life Insurance Company	2.5%	4	\$30,563	\$0	\$9,472	31.0%
Protective Life Insurance Company	0.3%	6	\$3,498	\$0	\$56,494	1615.0%
Total	100.0%	.	\$1,220,988	\$0	\$1,191,952	97.6%

Data By Line by Company
INDIVIDUAL - VARIABLE LIFE

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUMS & ANNUITIES</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT CLAIMS AND BENEFITS PAID</i>	<i>BENEFITS RATIO</i>
Allianz Life Insurance Co Of North America	0.0%	48	\$15,117	\$0	\$0	0.0%
American Family Life Insurance Company	0.5%	22	\$1,086,724	\$0	\$1,296,109	119.3%
American General Life Insurance Co	1.4%	14	\$3,313,084	\$0	\$3,026,249	91.3%
American National Insurance Company	0.1%	39	\$171,906	\$0	\$496,939	289.1%
American United Life Insurance Company	0.0%	41	\$90,450	\$0	\$146,077	161.5%
Athene Annuity & Life Assurance Company	0.0%	55	\$7,994	\$0	\$28,091	351.4%
Banner Life Insurance Company	0.0%	58	\$5,214	\$0	\$817,816	15685.0%
Brighthouse Life Insurance Company	0.6%	21	\$1,429,285	\$0	\$18,127,040	1268.3%
C M Life Insurance Company	0.2%	33	\$369,280	\$0	\$811,012	219.6%
CMFG Life Insurance Company	0.2%	31	\$391,150	\$92,213	\$1,116,579	309.0%
Columbus Life Insurance Company	0.0%	50	\$12,808	\$0	\$7,325	57.2%
Commonwealth Annuity & Life Insurance Co	0.1%	35	\$296,835	\$0	\$997,254	336.0%
Delaware Life Insurance Company	0.0%	46	\$59,140	\$0	\$160,132	270.8%
Equitable Financial Life Ins Co of Am.	1.5%	13	\$3,573,182	\$0	\$179,183	5.0%
Equitable Financial Life Insurance Company	4.2%	5	\$9,889,439	\$0	\$35,317,326	357.1%
Equitrust Life Insurance Company	0.0%	49	\$14,612	\$0	\$0	0.0%
Everlake Assurance Company	0.2%	32	\$373,272	\$0	\$103,588	27.8%
Farmers New World Life Insurance Company	1.3%	15	\$3,017,931	\$0	\$1,685,831	55.9%
First Allmerica Financial Life Insurance Co	0.0%	63	\$645	\$0	\$0	0.0%
Fortitude Life Insurance & Annuity Company	0.0%	42	\$90,336	\$0	\$120,607	133.5%
Genworth Life & Annuity Insurance Company	0.1%	40	\$148,970	\$0	\$551,263	370.0%
Great-West Life & Annuity Insurance Company	0.0%	51	\$12,093	\$0	\$0	0.0%
Guardian Insurance & Annuity Company Inc	0.1%	34	\$309,863	\$0	\$0	0.0%
Integrity Life Insurance Company	0.0%	56	\$6,680	\$0	\$0	0.0%
Jackson National Life Insurance Company	0.0%	44	\$61,457	\$0	\$129,479	210.7%
Kansas City Life Insurance Company	0.1%	37	\$239,651	\$0	\$499,751	208.5%
Lincoln Benefit Life Company	0.3%	26	\$763,111	\$0	\$0	0.0%
Lincoln Life & Annuity Company Of New York	0.0%	57	\$5,832	\$0	\$0	0.0%
Lincoln National Life Insurance Company, The	25.8%	1	\$60,996,780	\$0	\$25,484,686	41.8%
MML Bay State Life Insurance Company	0.2%	30	\$425,208	\$0	\$1,958,962	460.7%
MONY Life Insurance Company	0.0%	62	\$1,820	\$0	\$1,065	58.5%
Massachusetts Mutual Life Insurance Company	0.4%	25	\$847,485	\$0	\$0	0.0%
Metropolitan Life Insurance Company	0.2%	28	\$573,941	\$0	\$8,654,542	1507.9%
Metropolitan Tower Life Insurance Company	0.9%	16	\$2,159,346	\$128,353	\$4,494,004	214.1%
Minnesota Life Insurance Company	13.0%	3	\$30,712,569	\$0	\$4,962,536	16.2%
Nassau Life & Annuity Company	0.0%	53	\$12,000	\$0	\$343	2.9%
Nassau Life Insurance Company	0.6%	18	\$1,502,603	\$0	\$4,412,468	293.7%
National Life Insurance Company	0.0%	47	\$25,293	\$0	\$341,762	1351.2%
Nationwide Life & Annuity Insurance Company	2.8%	9	\$6,672,816	\$0	\$1,081,449	16.2%
Nationwide Life Insurance Company	0.4%	23	\$988,906	\$0	\$2,813,092	284.5%
New England Life Insurance Company	0.1%	36	\$250,637	\$0	\$551,078	219.9%
New York Life Insurance & Annuity Corporation	0.0%	52	\$12,045	\$0	\$3,173,344	26345.7%

Data By Line by Company
INDIVIDUAL - VARIABLE LIFE

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUMS & ANNUITIES</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT CLAIMS AND BENEFITS PAID</i>	<i>BENEFITS RATIO</i>
Northwestern Mutual Life Insurance Company	3.8%	6	\$9,033,033	\$2,973,730	\$5,115,040	89.5%
Ohio National Life Assurance Corporation	0.3%	27	\$656,039	\$0	\$964,147	147.0%
PHL Variable Insurance Company	0.2%	29	\$469,762	\$0	\$913,542	194.5%
PRUCO Life Insurance Company	18.7%	2	\$44,297,408	\$0	\$19,226,886	43.4%
Pacific Life & Annuity Company	0.0%	59	\$4,500	\$0	\$0	0.0%
Pacific Life Insurance Company	5.8%	4	\$13,680,985	\$0	\$9,832,352	71.9%
Protective Life Insurance Company	3.4%	7	\$8,130,945	\$0	\$4,123,667	50.7%
Prudential Insurance Company Of America The	2.1%	12	\$4,931,666	\$629,262	\$24,413,269	507.8%
Reliastar Life Ins Co of NY	0.0%	64	\$156	\$0	\$0	0.0%
Reliastar Life Insurance Company	0.4%	24	\$924,050	\$0	\$17,047,673	1844.9%
Riversource Life Insurance Company	2.8%	8	\$6,732,132	\$0	\$6,126,321	91.0%
Security Life Of Denver Insurance Company	0.6%	20	\$1,465,273	\$0	\$0	0.0%
Sentry Life Insurance Company (I&h Acct)	0.0%	61	\$4,241	\$0	\$0	0.0%
State Farm Life Insurance Company	0.6%	19	\$1,492,820	\$0	\$3,015,265	202.0%
Symetra Life Insurance Company	0.0%	66	\$0	\$0	\$2,789,548	.
Talcott Resolution Life & Annuity Ins Co	2.1%	11	\$5,054,203	\$0	\$30,689,808	607.2%
Talcott Resolution Life Insurance Company	0.0%	45	\$61,152	\$0	\$214,935	351.5%
Thrivent Financial For Lutherans	2.7%	10	\$6,366,439	\$0	\$1,806,143	28.4%
Transamerica Financial Life Ins Co	0.0%	54	\$9,778	\$0	\$0	0.0%
Transamerica Life Insurance Company	0.7%	17	\$1,698,002	\$0	\$6,797,116	400.3%
Union Security Insurance Company	0.1%	38	\$212,155	\$0	\$1,142,864	538.7%
United Of Omaha Life Insurance Company	0.0%	60	\$4,279	\$0	\$-293,498	-6859.0%
William Penn Life Insurance Company Of New York	0.0%	65	\$0	\$0	\$12,144	.
Zurich American Life Insurance Company	0.0%	43	\$90,120	\$0	\$3	0.0%
Total	100.0%	.	\$236,256,648	\$3,823,558	\$257,484,207	110.6%

Data By Line by Company
INDIVIDUAL - ANNUITIES ORDINARY

COMPANY NAME	MARKET SHARE	RANK	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	BENEFITS RATIO
		BY MARKET SHARE				
1891 Financial Life	0.0%	111	\$110,000	\$0	\$162,890	148.1%
AAA Life Insurance Company	0.0%	141	\$30,700	\$0	\$426,028	1387.7%
AMICA Life Insurance Company	0.0%	183	\$800	\$0	\$15,876	1984.5%
Allianz Life Insurance Co Of North America	0.0%	99	\$260,053	\$0	\$4,860,710	1869.1%
American Amicable Life Insurance Co of TX	0.0%	116	\$96,227	\$0	\$32,065	33.3%
American Bankers Life Assurance Of Florida	0.0%	200	\$32	\$0	\$0	0.0%
American Benefit Life Insurance Company	0.0%	168	\$4,090	\$0	\$16,577	405.3%
American Equity Investment Life Ins Co	1.7%	15	\$25,710,754	\$0	\$9,261,007	36.0%
American Family Life Insurance Company	0.2%	58	\$2,541,305	\$0	\$2,186,532	86.0%
American Fidelity Assurance Company	0.0%	88	\$576,346	\$0	\$2,665,456	462.5%
American Fidelity Life Insurance Company	0.0%	107	\$181,836	\$0	\$0	0.0%
American General Life Insurance Co	1.2%	21	\$19,095,397	\$177	\$51,663,204	270.6%
American Heritage Life Insurance Company	0.0%	188	\$550	\$0	\$5,962	1084.0%
American Home Life Insurance Company	0.0%	104	\$208,318	\$0	\$88,190	42.3%
American Life & Security Corp	1.9%	13	\$29,232,346	\$0	\$0	0.0%
American Memorial Life Insurance Company	0.0%	163	\$6,714	\$0	\$75,848	1129.7%
American National Insurance Company	0.7%	26	\$10,628,692	\$0	\$3,879,764	36.5%
American Retirement Life Insurance Company	0.0%	243	\$0	\$0	\$68,418	.
American United Life Insurance Company	0.1%	62	\$2,147,018	\$0	\$651,490	30.3%
Americo Financial Life & Annuity Ins Co	0.4%	37	\$5,692,331	\$0	\$260,538	4.6%
Ameritas Life Insurance Corp	0.0%	162	\$6,802	\$0	\$1,882,492	27675.6%
Annuity Investors Life Insurance Company	0.0%	143	\$29,203	\$0	\$122,485	419.4%
Assured Life Association	0.0%	191	\$427	\$0	\$24,586	5757.8%
Assurity Life Insurance Company	0.0%	172	\$3,000	\$0	\$356,910	11897.0%
Athene Annuity & Life Assurance Company	0.0%	126	\$53,346	\$0	\$2,551,290	4782.5%
Athene Annuity & Life Assurance Co of NY	0.0%	224	\$0	\$0	\$1,007,519	.
Athene Annuity & Life Company	0.4%	38	\$5,606,054	\$0	\$10,565,314	188.5%
Atlantic Coast Life Insurance Company	1.3%	20	\$19,714,818	\$0	\$887,627	4.5%
Aurora National Life Assurance Company	0.0%	202	\$0	\$0	\$315,174	.
Auto Club Life Insurance Company	0.0%	242	\$0	\$0	\$6,820	.
Auto Owners Life Insurance Company	0.1%	74	\$1,145,370	\$0	\$2,340,161	204.3%
Baltimore Life Insurance Company The	0.0%	203	\$0	\$0	\$32,918	.
Bankers Fidelity Life Insurance Company	0.0%	173	\$2,880	\$0	\$14,921	518.1%
Bankers Life & Casualty Company	0.0%	85	\$648,250	\$0	\$8,374,845	1291.9%
Beneficial Life Insurance Company	0.0%	205	\$0	\$0	\$7,651	.
Berkley Life & Health Insurance Company	0.0%	197	\$216	\$0	\$7,982	3695.4%
Berkshire Hathaway Life Insurance Co of NE	0.1%	79	\$900,000	\$0	\$293,428	32.6%
Brighthouse Life Insurance Company	0.1%	78	\$939,137	\$0	\$38,036,882	4050.2%
C M Life Insurance Company	0.4%	35	\$6,004,039	\$0	\$17,173,957	286.0%
CICA Life Insurance Company Of America	0.0%	93	\$331,199	\$0	\$69,377	20.9%
CMFG Life Insurance Company	0.0%	91	\$448,505	\$0	\$1,818,295	405.4%
Canada Life Assurance Company	0.0%	239	\$0	\$0	\$848,612	.

Data By Line by Company
INDIVIDUAL - ANNUITIES ORDINARY

COMPANY NAME	RANK BY		DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	BENEFITS RATIO
	MARKET SHARE	MARKET SHARE				
Capitol Life Insurance Company	0.1%	68	\$1,748,876	\$0	\$2,067,706	118.2%
Catholic Financial Life	0.0%	95	\$307,844	\$0	\$497,756	161.7%
Catholic Holy Family Society	0.1%	60	\$2,256,436	\$0	\$957,570	42.4%
Catholic Order Of Foresters	0.0%	131	\$42,443	\$0	\$62,224	146.6%
Central Security Life Insurance Co	0.0%	167	\$4,254	\$0	\$74,761	1757.4%
Chesapeake Life Insurance Company The	0.0%	192	\$366	\$0	\$0	0.0%
Church Life Insurance Corporation	0.0%	166	\$4,380	\$0	\$42,902	979.5%
Cincinnati Life Insurance Company The	0.1%	80	\$840,715	\$0	\$752,093	89.5%
Clear Spring Life & Annuity Company	0.5%	29	\$7,991,926	\$0	\$7,553,360	94.5%
Colonial Penn Life Insurance Company	0.0%	207	\$0	\$0	\$36,000	.
Columbian Life Insurance Company	0.0%	154	\$9,660	\$0	\$0	0.0%
Columbian Mutual Life Insurance Co	0.0%	156	\$8,750	\$0	\$0	0.0%
Columbus Life Insurance Company	0.0%	114	\$100,000	\$0	\$20,315,517	20315.5%
Connecticut General Life Ins Co	0.0%	120	\$75,965	\$0	\$1,564,732	2059.8%
Continental General Insurance Company	0.0%	178	\$1,350	\$0	\$123,915	9178.9%
Country Investors Life Assurance Company	0.0%	101	\$248,153	\$0	\$872,417	351.6%
Country Life Insurance Company	0.0%	209	\$0	\$13	\$34,403	.
Croatian Fraternal Union Of America	0.0%	171	\$3,000	\$0	\$0	0.0%
Dearborn Life Insurance Company	0.0%	234	\$0	\$0	\$127,796	.
Delaware Life Insurance Company	0.9%	24	\$13,912,634	\$0	\$32,706,307	235.1%
ELCO Mutual Life & Annuity	0.3%	41	\$5,414,653	\$0	\$7,175,691	132.5%
EMC National Life Company	0.0%	90	\$450,059	\$0	\$1,315,012	292.2%
Eagle Life Insurance Company	0.9%	25	\$13,855,472	\$0	\$474,583	3.4%
Equitable Financial Life Ins Co of Am.	0.0%	128	\$50,000	\$0	\$36,825	73.7%
Equitable Financial Life Insurance Company	0.0%	106	\$191,014	\$0	\$396,488	207.6%
Equitrust Life Insurance Company	0.0%	94	\$314,750	\$0	\$347,677	110.5%
Everlake Assurance Company	0.0%	232	\$0	\$0	\$1,574	.
Everlake Life Insurance Company	0.0%	112	\$105,359	\$0	\$6,700,053	6359.3%
Family Benefit Life Insurance Company	0.0%	121	\$69,438	\$0	\$1,853,107	2668.7%
Family Service Life Insurance Company	0.0%	236	\$0	\$0	\$242,954	.
Farm Bureau Life Ins Co of MO	0.4%	32	\$6,558,361	\$0	\$5,210,086	79.4%
Farmers New World Life Insurance Company	0.0%	87	\$593,324	\$0	\$3,553,379	598.9%
Federal Life Insurance Company	0.0%	211	\$0	\$0	\$246,459	.
Federated Life Insurance Company	0.1%	70	\$1,417,481	\$0	\$871,517	61.5%
Fidelity & Guaranty Life Insurance Company	0.0%	212	\$0	\$0	\$1,004,053	.
Fidelity Security Life Insurance Company	0.2%	49	\$3,743,257	\$0	\$3,947,352	105.5%
First Catholic Slovak Ladies Assn of the US of A	0.0%	125	\$60,338	\$0	\$0	0.0%
First Catholic Slovak Union of the US & Canada	0.1%	81	\$813,182	\$0	\$127,012	15.6%
First Guaranty Insurance Company	0.0%	148	\$15,629	\$0	\$79,528	508.8%
First Penn-pacific Life Insurance Company	0.0%	223	\$0	\$0	\$2,758	.
Forethought Life Insurance Company	10.5%	2	\$162,802,171	\$0	\$9,325,521	5.7%
Fortitude Life Insurance & Annuity Company	0.2%	50	\$3,379,630	\$0	\$1,846,045	54.6%

Data By Line by Company
INDIVIDUAL - ANNUITIES ORDINARY

COMPANY NAME	MARKET SHARE	RANK BY		DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	BENEFITS RATIO
		MARKET SHARE					
Fortitude US Reinsurance Company	0.0%		247	\$0	\$0	\$106,120	.
Funeral Directors Life Insurance Co	0.2%		51	\$3,321,073	\$0	\$1,467,055	44.2%
GBU Financial Life	0.0%		82	\$755,292	\$0	\$5,168	0.7%
Genworth Life & Annuity Insurance Company	0.0%		199	\$125	\$0	\$10,381,466	8305173%
Genworth Life Insurance Company	0.0%		230	\$0	\$0	\$20,232,990	.
Gleaner Life Insurance Society	0.0%		129	\$46,761	\$0	\$631,127	1349.7%
Golden Rule Insurance Company	0.0%		136	\$39,378	\$0	\$3,544,082	9000.2%
Government Personnel Mutual Life Insurance Co	0.0%		179	\$1,200	\$0	\$2,602	216.8%
Gpm Health & Life Insurance Company	0.0%		222	\$0	\$0	\$17,527	.
Great Southern Life Insurance Company	0.0%		174	\$2,360	\$0	\$29,886	1266.4%
Great Western Insurance Company	0.0%		149	\$12,659	\$0	\$5,254	41.5%
Great-West Life & Annuity Insurance Company	0.0%		226	\$0	\$0	\$691,628	.
Guarantee Trust Life Insurance Company	0.0%		184	\$774	\$0	\$13,081	1690.1%
Guaranty Income Life Insurance Company	0.2%		55	\$2,962,792	\$0	\$1,564,745	52.8%
Guardian Insurance & Annuity Company Inc	0.2%		57	\$2,582,332	\$0	\$2,775,362	107.5%
Homesteaders Life Company	0.0%		132	\$40,953	\$0	\$79,670	194.5%
Horace Mann Life Insurance Company	0.1%		59	\$2,279,732	\$0	\$5,056,952	221.8%
HumanaDental Insurance Company	0.0%		153	\$9,831	\$2	\$0	0.0%
IA American Life Insurance Company	0.0%		130	\$44,636	\$0	\$0	0.0%
Ibexis Life & Annuity Insurance Company	0.0%		115	\$97,782	\$0	\$177,717	181.7%
IdeaLife Insurance Company	0.0%		193	\$360	\$0	\$61	16.9%
Illinois Mutual Life Insurance Company	0.0%		150	\$11,000	\$0	\$319,469	2904.3%
Independent Order Of Foresters US Branch The	0.0%		190	\$450	\$0	\$160,182	35596.0%
Integrity Life Insurance Company	0.2%		47	\$3,882,728	\$0	\$3,681,690	94.8%
Investors Heritage Life Insurance Company	0.4%		31	\$6,716,559	\$0	\$305,823	4.6%
Investors Life Insurance Co Of North America	0.0%		213	\$0	\$0	\$10,185	.
Jackson National Life Insurance Company	0.1%		61	\$2,216,434	\$0	\$21,556,959	972.6%
Jefferson National Life Insurance Company	1.4%		17	\$22,121,074	\$0	\$2,467,315	11.2%
John Alden Life Insurance Company	0.0%		215	\$0	\$0	\$241,557	.
John Hancock Life Insurance Company (usa)	0.0%		217	\$0	\$0	\$21,652,881	.
Kansas City Life Insurance Company	0.4%		36	\$5,712,591	\$977	\$8,295,155	145.2%
Knights Of Columbus	0.0%		113	\$102,903	\$0	\$0	0.0%
Lafayette Life Insurance Company The	0.0%		161	\$7,000	\$0	\$0	0.0%
Liberty Bankers Life Insurance Company	0.1%		72	\$1,223,045	\$0	\$182,077	14.9%
Liberty National Life Insurance Company	0.0%		138	\$33,800	\$0	\$900,630	2664.6%
Life Insurance Company Of North America	0.0%		216	\$0	\$0	\$901,084	.
Life Insurance Company Of The Southwest	0.0%		147	\$19,311	\$0	\$842,393	4362.2%
LifeSecure Insurance Company	0.0%		155	\$9,097	\$0	\$9,252	101.7%
Lincoln Benefit Life Company	0.1%		67	\$1,753,331	\$0	\$15,808,650	901.6%
Lincoln Heritage Life Insurance Company	0.0%		137	\$37,008	\$0	\$77,901	210.5%
Lincoln Life & Annuity Company Of New York	0.0%		206	\$0	\$0	\$275,351	.
Lincoln National Life Insurance Company, The	1.0%		23	\$15,840,102	\$0	\$22,379,525	141.3%

Data By Line by Company
INDIVIDUAL - ANNUITIES ORDINARY

COMPANY NAME	RANK BY		DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	BENEFITS RATIO
	MARKET SHARE	MARKET SHARE				
Loyal American Life Insurance Company	0.0%	119	\$76,042	\$0	\$132,315	174.0%
Loyal Christian Benefit Association	0.0%	189	\$540	\$0	\$5,863	1085.7%
Madison National Life Insurance Company Inc	0.0%	117	\$92,960	\$0	\$119,564	128.6%
Manhattan Life Insurance Company	0.0%	218	\$0	\$0	\$18,048	.
Manhattan National Life Insurance Company	0.0%	160	\$7,328	\$0	\$5,530	75.5%
Manhattanlife Insurance & Annuity Company	0.0%	194	\$302	\$10	\$1,515	505.0%
Massachusetts Mutual Life Insurance Company	4.4%	5	\$68,140,331	\$15,351	\$16,872,154	24.8%
Massmutual Ascend Life Insurance Company	7.9%	3	\$122,794,516	\$0	\$12,877,187	10.5%
Medico Corp Life Insurance Company	0.0%	238	\$0	\$0	\$12,558	.
Metropolitan Life Insurance Company	0.0%	140	\$31,255	\$9	\$4,297,453	13749.7%
Metropolitan Tower Life Insurance Company	0.0%	182	\$860	\$0	\$1,847,098	214779%
Midland National Life Insurance Company	1.0%	22	\$16,192,250	\$58	\$13,861,694	85.6%
Midwest National Life Ins Co of TN	0.0%	169	\$3,416	\$0	\$10,069	294.8%
Midwestern United Life Insurance Company	0.0%	219	\$0	\$0	\$311,551	.
Minnesota Life Insurance Company	0.1%	66	\$1,879,059	\$0	\$3,507,314	186.7%
Modern Woodmen Of America	1.4%	18	\$21,394,917	\$786	\$27,451,602	128.3%
Mutual Of America Life Insurance Company	0.0%	245	\$0	\$0	\$167,737	.
Mutual Trust Life Insurance Company	0.0%	220	\$0	\$0	\$399,766	.
Nassau Life & Annuity Company	0.0%	177	\$1,720	\$0	\$1,551	90.2%
Nassau Life Insurance Company	0.0%	165	\$6,000	\$0	\$325,678	5428.0%
National Farmers Unions Life Insurance Co	0.0%	221	\$0	\$0	\$2,114	.
National Guardian Life Insurance Company	0.0%	146	\$21,460	\$0	\$128,336	598.0%
National Life Insurance Company	0.0%	157	\$8,000	\$349	\$148,655	1862.6%
National Western Life Insurance Company	0.0%	187	\$630	\$0	\$1,558,729	247417%
Nationwide Life & Annuity Insurance Company	2.4%	12	\$36,712,407	\$0	\$2,288,499	6.2%
Nationwide Life Insurance Company	4.1%	6	\$64,166,681	\$0	\$3,169,652	4.9%
New York Life Group Insurance Company Of NY	0.0%	214	\$0	\$0	\$9,600	.
New York Life Insurance & Annuity Corporation	18.6%	1	\$289,861,981	\$0	\$214,793,811	74.1%
New York Life Insurance Company	0.3%	45	\$5,145,116	\$276,221	\$1,544,998	35.4%
North American Co For Life & Health Insurance	0.2%	54	\$3,103,566	\$0	\$3,279,716	105.7%
Northwestern Mutual Life Insurance Company	1.3%	19	\$20,988,183	\$1,787,857	\$6,990,856	41.8%
Occidental Life Insurance Company Of NC	0.0%	100	\$253,960	\$0	\$70,113	27.6%
Oceanview Life & Annuity	3.5%	8	\$55,173,665	\$0	\$0	0.0%
Ohio National Life Assurance Corporation	0.0%	246	\$0	\$0	\$169,485	.
Ohio National Life Insurance Company The	0.0%	103	\$223,741	\$0	\$21,149,309	9452.6%
Ohio State Life Insurance Company The	0.1%	65	\$1,905,105	\$0	\$127,725	6.7%
Old United Life Insurance Company	0.0%	237	\$0	\$0	\$4,133	.
Oxford Life Insurance Company	0.1%	64	\$2,019,329	\$0	\$0	0.0%
PRUCO Life Insurance Company	0.0%	110	\$133,564	\$0	\$668,492	500.5%
Pacific Guardian Life Insurance Company Ltd	0.0%	142	\$30,000	\$0	\$0	0.0%
Pacific Life & Annuity Company	0.0%	98	\$278,000	\$0	\$2,116,334	761.3%
Pacific Life Insurance Company	3.8%	7	\$59,005,100	\$0	\$44,338,175	75.1%

Data By Line by Company
INDIVIDUAL - ANNUITIES ORDINARY

COMPANY NAME	RANK BY		DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	BENEFITS RATIO
	MARKET SHARE	MARKET SHARE				
Pan-American Life Insurance Company	0.0%	170	\$3,219	\$0	\$1,713	53.2%
Pekin Life Insurance Company	0.0%	134	\$40,717	\$0	\$116,775	286.8%
Penn Insurance & Annuity Company The	0.0%	123	\$62,664	\$0	\$124,662	198.9%
Penn Mutual Life Insurance Company The	0.3%	42	\$5,358,462	\$2,231	\$8,025,534	149.8%
Physicians Life Insurance Company	0.0%	235	\$0	\$0	\$1,641,473	.
Pioneer American Insurance Company	0.0%	164	\$6,655	\$0	\$0	0.0%
Pioneer Mutual Life Insurance Company	0.0%	176	\$1,875	\$0	\$167,615	8939.5%
Polish Natnl Alliance Of The US Of N. A	0.0%	124	\$61,813	\$0	\$37,105	60.0%
Polish Roman Catholic Union Of America	0.1%	77	\$962,989	\$0	\$4,613	0.5%
Primerica Life Insurance Company	0.0%	159	\$7,850	\$0	\$90,782	1156.5%
Principal Life Insurance Company	0.1%	63	\$2,046,527	\$0	\$11,506,039	562.2%
Protective Life & Annuity Insurance Company	0.0%	244	\$0	\$0	\$105,376	.
Protective Life Insurance Company	0.7%	27	\$10,351,466	\$0	\$6,422,424	62.0%
Provident Life & Accident Insurance Company	0.0%	225	\$0	\$0	\$53	.
Prudential Insurance Company Of America The	0.1%	73	\$1,183,195	\$2,006	\$10,241,821	865.8%
Prudential Retirement Insurance & Annuity Co	0.0%	249	\$0	\$0	\$3,632	.
Puritan Life Insurance Company Of America	0.0%	84	\$695,600	\$0	\$0	0.0%
Reliance Standard Life Insurance Company	0.4%	33	\$6,424,305	\$0	\$9,646,959	150.2%
Reliastar Life Ins Co of NY	0.0%	204	\$0	\$0	\$158	.
Reliastar Life Insurance Company	0.0%	105	\$205,349	\$0	\$2,713,170	1321.2%
Riversource Life Insurance Company	0.0%	96	\$305,302	\$0	\$23,030,113	7543.4%
Royal Neighbors Of America	0.0%	89	\$561,677	\$0	\$872,321	155.3%
Royalty Capital Life Insurance Company	0.0%	139	\$33,675	\$0	\$459,693	1365.1%
S USA Life Insurance Company Inc	0.4%	34	\$6,273,187	\$0	\$28,238	0.5%
Sagicor Life Insurance Company	1.7%	14	\$25,776,197	\$0	\$9,655,062	37.5%
Security Benefit Life Insurance Company	0.2%	53	\$3,223,264	\$0	\$7,750,021	240.4%
Security Mutual Life Insurance Company Of NY	0.0%	228	\$0	\$0	\$2,241	.
Security National Life Insurance Company	0.0%	122	\$63,967	\$0	\$68,120	106.5%
Sentry Life Insurance Company (I&h Acct)	0.0%	135	\$39,382	\$0	\$78,356	199.0%
Shelter Life Insurance Company	0.1%	71	\$1,335,554	\$0	\$3,923,356	293.8%
Shenandoah Life Insurance Company	0.0%	181	\$1,000	\$0	\$85,184	8518.4%
Silac Insurance Company	3.2%	9	\$49,930,446	\$0	\$2,998,962	6.0%
Slovene National Benefit Society	0.0%	201	\$0	\$0	\$3,153	.
Standard Insurance Company	0.3%	44	\$5,149,132	\$0	\$6,627,364	128.7%
Standard Life & Accident Insurance Company	0.0%	180	\$1,100	\$0	\$13,236	1203.3%
State Farm Life Insurance Company	0.2%	48	\$3,810,968	\$0	\$28,232,638	740.8%
State Life Insurance Company	0.6%	28	\$9,234,253	\$0	\$3,111,513	33.7%
State Mutual Insurance Company	0.0%	127	\$50,208	\$0	\$0	0.0%
Sun Life Assurance Company Of Canada	0.0%	240	\$0	\$0	\$1,672	.
Swiss Re Life & Health America Inc	0.0%	241	\$0	\$0	\$24,000	.
Symetra Life Insurance Company	5.0%	4	\$77,157,867	\$0	\$10,717,208	13.9%
TIAA-CREF Life Insurance Company	0.0%	145	\$23,020	\$0	\$361,529	1570.5%

Data By Line by Company
INDIVIDUAL - ANNUITIES ORDINARY

COMPANY NAME	RANK BY		DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	BENEFITS RATIO
	MARKET SHARE	MARKET SHARE				
Talcott Resolution Life & Annuity Ins Co	0.3%	43	\$5,334,026	\$0	\$7,305,782	137.0%
Talcott Resolution Life Insurance Company	0.2%	56	\$2,592,524	\$0	\$5,838,726	225.2%
Teachers Ins & Annuity Assn of America	1.5%	16	\$23,985,433	\$25,692,144	\$139,362,792	688.1%
The Savings Bank Mutual Life Ins Co of MA	0.0%	109	\$135,000	\$0	\$1,051	0.8%
Thrivent Financial For Lutherans	0.3%	40	\$5,417,296	\$24,828	\$28,471,353	526.0%
Trans World Assurance Company	0.0%	175	\$1,890	\$0	\$0	0.0%
Transamerica Financial Life Ins Co	0.0%	231	\$0	\$0	\$275,859	.
Transamerica Life Insurance Company	0.3%	46	\$4,498,128	\$0	\$27,315,271	607.3%
Trustmark Insurance Company	0.0%	144	\$24,390	\$0	\$681,580	2794.5%
U S Financial Life Insurance Company	0.0%	158	\$7,852	\$0	\$3,542	45.1%
USA Life One Insurance Company Of Indiana	0.0%	233	\$0	\$0	\$606	.
USAA Life Insurance Company	2.4%	11	\$36,726,840	\$0	\$15,249,526	41.5%
Unified Life Insurance Company	0.0%	185	\$715	\$0	\$4,141	579.2%
Union Fidelity Life Insurance Company	0.0%	210	\$0	\$0	\$143,682	.
Union Labor Life Insurance Company	0.0%	229	\$0	\$0	\$3,003	.
Union Security Insurance Company	0.0%	133	\$40,920	\$0	\$2,404,570	5876.3%
United American Insurance Company	0.0%	86	\$621,873	\$0	\$3,304,976	531.5%
United Fidelity Life Insurance Company	0.0%	151	\$10,496	\$0	\$44,914	427.9%
United Heritage Life Insurance Company	0.1%	75	\$1,066,258	\$0	\$2,965,790	278.1%
United Life Insurance Company	2.8%	10	\$43,732,713	\$0	\$5,992,462	13.7%
United National Life Ins Co of America	0.0%	195	\$300	\$0	\$0	0.0%
United Of Omaha Life Insurance Company	0.2%	52	\$3,227,162	\$0	\$10,364,810	321.2%
United States Life Insurance Co New York	0.5%	30	\$7,833,148	\$1	\$3,720,714	47.5%
Universal Guaranty Life Insurance Company	0.0%	152	\$9,877	\$0	\$0	0.0%
Unum Life Insurance Company Of America	0.0%	208	\$0	\$0	\$211	.
Vantis Life Insurance Company	0.0%	227	\$0	\$0	\$122,954	.
Variable Annuity Life Insurance Company	0.1%	69	\$1,424,769	\$0	\$5,798,600	407.0%
Venerable Insurance & Annuity Company	0.0%	118	\$76,531	\$0	\$4,538,056	5929.7%
Voya Retirement Insurance & Annuity Company	0.0%	92	\$419,984	\$0	\$1,401,380	333.7%
Washington National Insurance Company	0.0%	108	\$147,539	\$0	\$1,270,235	860.9%
West Coast Life Insurance Company	0.0%	198	\$170	\$0	\$4,919	2893.5%
Western & Southern Life Insurance Company	0.0%	196	\$240	\$0	\$16,905	7043.8%
Western Catholic Union	0.0%	97	\$295,009	\$0	\$3,041,093	1030.8%
Western Southern Life Assurance Company	0.4%	39	\$5,595,011	\$0	\$35,368,323	632.1%
Western United Life Assurance Company	0.0%	83	\$703,190	\$0	\$93,252	13.3%
William Penn Association	0.1%	76	\$1,056,496	\$0	\$1,073,820	101.6%
Woman's Life Insurance Society	0.0%	186	\$675	\$0	\$0	0.0%
Woodmen Of The World Life Insurance Society	0.0%	102	\$227,638	\$0	\$1,035,293	454.8%
Zurich American Life Insurance Company	0.0%	248	\$0	\$0	\$555,950	.
Total	100.0%	.	\$1,556,881,060	\$27,803,020	\$1,263,912,510	83.0%

Data By Line by Company
INDIVIDUAL - ANNUITIES VARIABLE

COMPANY NAME	RANK BY		DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	BENEFITS RATIO
	MARKET SHARE	MARKET SHARE				
Allianz Life Insurance Co Of North America	4.7%	8	\$106,797,959	\$0	\$54,327,362	50.9%
Allianz Life Insurance Company Of New York	0.0%	68	\$0	\$0	\$38,228	.
American Family Life Insurance Company	0.0%	44	\$302,707	\$0	\$1,254,707	414.5%
American General Life Insurance Co	16.5%	1	\$373,843,842	\$0	\$337,655,658	90.3%
American National Insurance Company	0.0%	66	\$0	\$0	\$10,018	.
American United Life Insurance Company	0.0%	57	\$27,681	\$0	\$2,905,094	10494.9%
Ameritas Life Insurance Corp	0.2%	23	\$4,151,057	\$0	\$4,770,607	114.9%
Annuity Investors Life Insurance Company	0.0%	48	\$108,802	\$0	\$462,768	425.3%
Brighthouse Life Insurance Company	4.1%	9	\$92,064,951	\$0	\$171,624,743	186.4%
C M Life Insurance Company	0.0%	46	\$230,888	\$0	\$3,818,175	1653.7%
CMFG Life Insurance Company	0.0%	39	\$366,620	\$0	\$2,161,336	589.5%
Commonwealth Annuity & Life Insurance Co	0.0%	36	\$556,565	\$0	\$10,069,432	1809.2%
Country Investors Life Assurance Company	0.0%	59	\$17,146	\$0	\$162,937	950.3%
Delaware Life Insurance Company	0.1%	31	\$1,751,856	\$0	\$1,930,093	110.2%
Equitable Financial Life Ins Co of Am.	0.2%	27	\$3,725,683	\$0	\$421,961	11.3%
Equitable Financial Life Insurance Company	3.9%	10	\$87,849,658	\$0	\$93,513,994	106.4%
Equitrust Life Insurance Company	0.0%	54	\$31,812	\$0	\$904,199	2842.3%
Everlake Life Insurance Company	0.0%	65	\$0	\$0	\$6,649,037	.
Farmers New World Life Insurance Company	0.0%	53	\$33,090	\$0	\$832,663	2516.4%
Fidelity Investments Life Insurance Company	1.4%	15	\$31,681,263	\$0	\$17,348,773	54.8%
Fidelity Security Life Insurance Company	0.0%	60	\$15,110	\$0	\$239,206	1583.1%
Forethought Life Insurance Company	8.8%	4	\$199,239,332	\$0	\$9,453,982	4.7%
Fortitude Life Insurance & Annuity Company	4.9%	7	\$111,830,460	\$0	\$163,986,046	146.6%
Genworth Life & Annuity Insurance Company	0.1%	33	\$1,232,922	\$0	\$43,415,703	3521.4%
Great-West Life & Annuity Insurance Company	0.2%	25	\$4,015,768	\$0	\$0	0.0%
Guardian Insurance & Annuity Company Inc	0.0%	62	\$3,992	\$0	\$20,698,169	518491%
Integrity Life Insurance Company	0.0%	49	\$78,996	\$0	\$1,665,623	2108.5%
Investors Life Insurance Co Of North America	0.0%	67	\$0	\$0	\$20,804	.
Jackson National Life Insurance Company	11.6%	3	\$262,619,027	\$0	\$372,914,254	142.0%
John Hancock Life Insurance Company (usa)	0.0%	43	\$312,138	\$0	\$225,070,955	72106.2%
Kansas City Life Insurance Company	0.1%	32	\$1,650,474	\$0	\$2,165,478	131.2%
Lincoln Benefit Life Company	0.0%	50	\$67,561	\$0	\$2,748,234	4067.8%
Lincoln Life & Annuity Company Of New York	0.0%	45	\$253,309	\$0	\$110,020	43.4%
Lincoln National Life Insurance Company, The	8.1%	5	\$182,327,876	\$0	\$285,971,299	156.8%
MML Bay State Life Insurance Company	0.0%	75	\$0	\$0	\$83,946	.
MONY Life Insurance Company	0.0%	69	\$0	\$0	\$20,825	.
Massachusetts Mutual Life Insurance Company	0.2%	22	\$4,377,919	\$0	\$51,047,956	1166.0%
Members Life Insurance Company	0.1%	30	\$2,147,735	\$0	\$1,026,586	47.8%
Metropolitan Life Insurance Company	0.0%	35	\$926,870	\$0	\$127,012,216	13703.3%
Metropolitan Tower Life Insurance Company	0.0%	37	\$471,007	\$0	\$4,262,554	905.0%
Midland National Life Insurance Company	0.2%	24	\$4,038,757	\$0	\$3,457,457	85.6%
Minnesota Life Insurance Company	0.2%	21	\$5,584,488	\$0	\$27,665,187	495.4%

Data By Line by Company
INDIVIDUAL - ANNUITIES VARIABLE

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUMS & ANNUITIES</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT CLAIMS AND BENEFITS PAID</i>	<i>BENEFITS RATIO</i>
Modern Woodmen Of America	0.1%	28	\$3,203,104	\$0	\$3,386,476	105.7%
Nassau Life Insurance Company	0.0%	56	\$28,330	\$0	\$6,789,665	23966.3%
National Life Insurance Company	0.0%	70	\$0	\$0	\$2,459	.
Nationwide Life Insurance Company	0.0%	71	\$0	\$0	\$17,394,211	.
New England Life Insurance Company	0.0%	55	\$29,032	\$0	\$6,655,776	22925.7%
New York Life Insurance & Annuity Corporation	3.2%	12	\$73,264,036	\$0	\$67,526,268	92.2%
Northwestern Mutual Life Insurance Company	1.3%	16	\$29,271,828	\$546,998	\$60,607,257	208.9%
Ohio National Life Insurance Company The	0.0%	38	\$407,963	\$0	\$37,912,202	9293.0%
PHL Variable Insurance Company	0.0%	77	\$0	\$0	\$15,861	.
PRUCO Life Insurance Company	1.2%	17	\$27,532,444	\$0	\$834,206,593	3029.9%
Pacific Life & Annuity Company	0.0%	52	\$41,181	\$0	\$4,243,529	10304.6%
Pacific Life Insurance Company	5.4%	6	\$123,209,743	\$0	\$220,582,313	179.0%
Principal Life Insurance Company	0.8%	19	\$18,310,150	\$0	\$10,798,027	59.0%
Protective Life Insurance Company	12.5%	2	\$282,396,964	\$0	\$420,887,626	149.0%
Prudential Insurance Company Of America The	0.0%	47	\$167,395	\$2,790	\$11,400,923	6812.5%
Reliastar Life Ins Co of NY	0.0%	64	\$1,200	\$0	\$8,061	671.8%
Reliastar Life Insurance Company	0.0%	51	\$54,588	\$0	\$913,578	1673.6%
Riversource Life Insurance Company	2.2%	13	\$49,160,714	\$0	\$158,402,726	322.2%
Security Benefit Life Insurance Company	0.2%	26	\$3,911,016	\$0	\$9,403,653	240.4%
Sentry Life Insurance Company (I&h Acct)	0.0%	61	\$6,000	\$0	\$136,457	2274.3%
State Farm Life Insurance Company	0.0%	42	\$351,265	\$0	\$1,587,387	451.9%
Symetra Life Insurance Company	0.0%	72	\$0	\$0	\$798,649	.
TIAA-CREF Life Insurance Company	0.1%	29	\$2,692,872	\$0	\$2,117,930	78.6%
Teachers Ins & Annuity Assn of America	0.7%	20	\$16,333,022	\$0	\$21,815,265	133.6%
Thrivent Financial For Lutherans	3.7%	11	\$83,106,925	\$0	\$95,998,391	115.5%
Transamerica Financial Life Ins Co	0.0%	34	\$943,259	\$0	\$10,656,899	1129.8%
Transamerica Life Insurance Company	1.9%	14	\$42,216,992	\$0	\$565,813,052	1340.2%
USAA Life Insurance Company	0.0%	73	\$0	\$0	\$528	.
United States Life Insurance Co New York	0.0%	74	\$0	\$0	\$6,598,134	.
Variable Annuity Life Insurance Company	0.8%	18	\$18,776,697	\$0	\$59,160,435	315.1%
Venerable Insurance & Annuity Company	0.0%	58	\$18,490	\$0	\$9,405,476	50867.9%
Voya Retirement Insurance & Annuity Company	0.0%	76	\$0	\$0	\$3,347,868	.
Western Southern Life Assurance Company	0.0%	41	\$362,236	\$0	\$204,961	56.6%
Woodmen Of The World Life Insurance Society	0.0%	63	\$2,000	\$0	\$116,110	5805.5%
Zurich American Life Insurance Company	0.0%	40	\$366,398	\$0	\$4,832,538	1318.9%
Total	100.0%	.	\$2,260,901,165	\$549,788	\$4,707,625,569	208.2%

Data By Line by Company
INDIVIDUAL - ANNUITIES MODIFIED GUARANTEED

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUMS & ANNUITIES</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT CLAIMS AND BENEFITS PAID</i>	<i>BENEFITS RATIO</i>
CMFG Life Insurance Company	1.4%	4	\$550,000	\$0	\$0	0.0%
Dearborn Life Insurance Company	0.0%	14	\$0	\$0	\$229,974	.
Equitrust Life Insurance Company	1.3%	5	\$529,406	\$0	\$11,740,745	2217.7%
Everlake Life Insurance Company	0.0%	9	\$0	\$0	\$52,206	.
Genworth Life & Annuity Insurance Company	0.0%	10	\$0	\$0	\$453,121	.
Integrity Life Insurance Company	0.9%	6	\$348,193	\$0	\$2,067,678	593.8%
Members Life Insurance Company	21.6%	2	\$8,604,717	\$0	\$17,513	0.2%
Minnesota Life Insurance Company	0.0%	11	\$0	\$0	\$218,718	.
Nassau Life & Annuity Company	5.6%	3	\$2,226,230	\$0	\$5,417	0.2%
Nassau Life Insurance Company	0.0%	12	\$0	\$0	\$78,489	.
PHL Variable Insurance Company	0.1%	7	\$23,452	\$0	\$5,152,744	21971.4%
Protective Life Insurance Company	0.0%	13	\$0	\$0	\$8,032,615	.
Venerable Insurance & Annuity Company	0.0%	8	\$17,397	\$0	\$1,031,631	5929.9%
Voya Retirement Insurance & Annuity Company	-0.2%	15	\$-70,679	\$0	\$0	0.0%
Western Southern Life Assurance Company	69.2%	1	\$27,524,567	\$0	\$2,282,608	8.3%
Total	100.0%	.	\$39,753,283	\$0	\$31,363,459	78.9%

Data By Line by Company
INDIVIDUAL - ANNUITIES EQUITY INDEXED

COMPANY NAME	RANK BY		DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	BENEFITS RATIO
	MARKET SHARE	MARKET SHARE				
Allianz Life Insurance Co Of North America	11.0%	2	\$149,544,223	\$0	\$123,251,561	82.4%
American Equity Investment Life Ins Co	6.3%	6	\$85,852,664	\$0	\$115,968,886	135.1%
American General Life Insurance Co	22.2%	1	\$302,668,965	\$0	\$12,331,700	4.1%
American National Insurance Company	0.8%	20	\$10,252,844	\$0	\$4,571,308	44.6%
American United Life Insurance Company	0.1%	36	\$890,844	\$0	\$212,357	23.8%
Americo Financial Life & Annuity Ins Co	0.2%	29	\$2,723,559	\$0	\$4,424,777	162.5%
Ameritas Life Insurance Corp	0.6%	22	\$7,777,577	\$0	\$4,149,538	53.4%
Annuity Investors Life Insurance Company	0.0%	39	\$281,993	\$0	\$183,010	64.9%
Athene Annuity & Life Assurance Company	0.0%	44	\$3,000	\$0	\$8,195,208	273174%
Athene Annuity & Life Company	10.5%	4	\$143,231,439	\$0	\$116,947,531	81.6%
Bankers Life & Casualty Company	2.5%	11	\$33,508,509	\$0	\$12,982,867	38.7%
Beneficial Life Insurance Company	0.0%	47	\$0	\$0	\$883	.
C M Life Insurance Company	0.4%	26	\$5,055,602	\$0	\$0	0.0%
CMFG Life Insurance Company	0.0%	48	\$0	\$0	\$845,598	.
Clear Spring Life & Annuity Company	0.9%	17	\$11,644,006	\$0	\$4,879,033	41.9%
Columbus Life Insurance Company	0.0%	38	\$445,278	\$0	\$30,984	7.0%
Dearborn Life Insurance Company	0.0%	54	\$0	\$0	\$245,710	.
Delaware Life Insurance Company	2.4%	12	\$32,559,837	\$0	\$6,961,079	21.4%
Eagle Life Insurance Company	0.5%	23	\$7,482,618	\$0	\$2,606,891	34.8%
Equitrust Life Insurance Company	2.2%	14	\$30,356,528	\$0	\$23,803,725	78.4%
Everlake Life Insurance Company	0.0%	46	\$0	\$0	\$1,360,834	.
Farmers New World Life Insurance Company	0.0%	49	\$0	\$0	\$75,091	.
Fidelity & Guaranty Life Insurance Company	7.4%	5	\$101,143,133	\$0	\$53,866,016	53.3%
Genworth Life & Annuity Insurance Company	0.0%	50	\$0	\$0	\$7,679,814	.
Genworth Life Insurance Company	0.0%	53	\$0	\$0	\$18,000	.
Gleaner Life Insurance Society	0.0%	41	\$150,000	\$0	\$0	0.0%
Guaranty Income Life Insurance Company	2.7%	9	\$36,563,900	\$0	\$2,112,675	5.8%
Horace Mann Life Insurance Company	0.0%	40	\$267,591	\$0	\$413,164	154.4%
Integrity Life Insurance Company	0.1%	33	\$1,199,256	\$0	\$1,621,176	135.2%
Jackson National Life Insurance Company	0.5%	24	\$6,412,212	\$0	\$16,428,782	256.2%
Lafayette Life Insurance Company The	0.1%	34	\$1,051,303	\$0	\$0	0.0%
Life Insurance Company Of The Southwest	0.3%	28	\$4,045,812	\$0	\$6,948,236	171.7%
Lincoln Benefit Life Company	0.0%	45	\$1,035	\$0	\$4,740,074	457978%
Lincoln National Life Insurance Company, The	2.7%	8	\$37,035,437	\$0	\$33,815,600	91.3%
Massmutual Ascend Life Insurance Company	10.9%	3	\$147,947,948	\$0	\$160,354,587	108.4%
Members Life Insurance Company	0.4%	25	\$6,109,938	\$0	\$5,638,794	92.3%
Midland National Life Insurance Company	2.2%	13	\$30,448,875	\$0	\$26,066,358	85.6%
Minnesota Life Insurance Company	0.2%	30	\$2,405,682	\$0	\$301,597	12.5%
Nassau Life & Annuity Company	0.8%	18	\$11,028,987	\$0	\$306,973	2.8%
National Western Life Insurance Company	1.1%	16	\$14,850,130	\$0	\$18,491,213	124.5%
Nationwide Life Insurance Company	0.0%	51	\$0	\$0	\$63,961	.
North American Co For Life & Health Insurance	2.5%	10	\$33,833,116	\$0	\$35,753,395	105.7%

Data By Line by Company
INDIVIDUAL - ANNUITIES EQUITY INDEXED

COMPANY NAME	RANK BY		DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	BENEFITS RATIO
	MARKET SHARE	MARKET SHARE				
Ohio National Life Insurance Company The	0.2%	31	\$2,126,616	\$0	\$3,987,649	187.5%
PHL Variable Insurance Company	0.0%	56	\$0	\$0	\$1,251,294	.
Pacific Life Insurance Company	0.8%	19	\$10,905,260	\$0	\$30,935,633	283.7%
Physicians Life Insurance Company	0.0%	43	\$4,120	\$0	\$1,072,170	26023.5%
Principal Life Insurance Company	0.1%	35	\$971,341	\$0	\$127,267	13.1%
Protective Life Insurance Company	0.6%	21	\$8,460,655	\$0	\$7,538,518	89.1%
Reliance Standard Life Insurance Company	0.1%	37	\$698,530	\$0	\$747,484	107.0%
Riversource Life Insurance Company	2.2%	15	\$29,386,465	\$0	\$504,550	1.7%
Security Benefit Life Insurance Company	3.4%	7	\$45,870,616	\$0	\$25,795,914	56.2%
Standard Insurance Company	0.1%	32	\$1,218,138	\$0	\$1,281,898	105.2%
Standard Life & Accident Insurance Company	0.0%	55	\$0	\$0	\$12,026	.
Symetra Life Insurance Company	0.0%	52	\$0	\$0	\$17,937,698	.
Variable Annuity Life Insurance Company	0.4%	27	\$4,860,595	\$0	\$10,180,737	209.5%
Venerable Insurance & Annuity Company	0.0%	42	\$59,121	\$0	\$30,173,186	51036.3%
Total	100.0%	.	\$1,363,335,298	\$0	\$950,195,010	69.7%

Data By Line by Company
INDIVIDUAL - DEPOSIT-TYPE CONTRACT FUNDS

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUMS & ANNUITIES</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT CLAIMS AND BENEFITS PAID</i>	<i>BENEFITS RATIO</i>
American Equity Investment Life Ins Co	0.0%	81	\$0	\$0	\$1,174,415	.
American General Life Insurance Co	0.2%	38	\$151,321	\$0	\$0	0.0%
American Health & Life Insurance Company	0.0%	59	\$5,639	\$0	\$0	0.0%
American National Insurance Company	0.2%	35	\$192,141	\$0	\$0	0.0%
American Republic Insurance Company	0.0%	74	\$0	\$0	\$5,389	.
Americo Financial Life & Annuity Ins Co	0.0%	67	\$91	\$0	\$0	0.0%
Ameritas Life Insurance Corp	0.2%	39	\$145,166	\$0	\$0	0.0%
Annuity Investors Life Insurance Company	0.0%	83	\$0	\$0	\$12,728	.
Athene Annuity & Life Company	0.1%	41	\$126,948	\$0	\$0	0.0%
Atlantic Coast Life Insurance Company	4.2%	8	\$3,815,585	\$0	\$15,000	0.4%
Bankers Life & Casualty Company	0.0%	55	\$32,000	\$0	\$0	0.0%
Berkley Life & Health Insurance Company	0.0%	68	\$65	\$0	\$0	0.0%
CMFG Life Insurance Company	0.2%	33	\$226,016	\$0	\$0	0.0%
Central States Health & Life Co Of Omaha	0.0%	71	\$29	\$0	\$0	0.0%
Clear Spring Life & Annuity Company	0.0%	54	\$33,071	\$0	\$630,826	1907.5%
Columbus Life Insurance Company	0.0%	85	\$0	\$0	\$216,604	.
Croatian Fraternal Union Of America	0.0%	70	\$30	\$0	\$0	0.0%
ELCO Mutual Life & Annuity	10.4%	2	\$9,513,381	\$0	\$11,002,936	115.7%
EMC National Life Company	0.0%	62	\$2,720	\$0	\$0	0.0%
Equitrust Life Insurance Company	0.8%	23	\$767,944	\$0	\$1,064,101	138.6%
Everlake Life Insurance Company	0.0%	72	\$0	\$0	\$47,510	.
Farmers New World Life Insurance Company	1.4%	18	\$1,280,939	\$0	\$3,701	0.3%
Fidelity Security Life Insurance Company	0.1%	49	\$66,453	\$0	\$0	0.0%
Forethought Life Insurance Company	2.7%	12	\$2,432,808	\$0	\$0	0.0%
Fortitude Life Insurance & Annuity Company	2.1%	13	\$1,896,751	\$0	\$258,567	13.6%
Genworth Life & Annuity Insurance Company	0.0%	76	\$0	\$0	\$203,882	.
Genworth Life Insurance Company	0.0%	78	\$0	\$0	\$2,182,391	.
Gleaner Life Insurance Society	0.1%	51	\$56,055	\$0	\$0	0.0%
Guarantee Trust Life Insurance Company	0.0%	60	\$5,347	\$0	\$0	0.0%
Independent Order Of Foresters US Branch The	0.0%	63	\$768	\$0	\$0	0.0%
Integrity Life Insurance Company	0.2%	34	\$200,000	\$0	\$158,811	79.4%
Jefferson National Life Insurance Company	0.2%	37	\$169,481	\$0	\$0	0.0%
Kansas City Life Insurance Company	0.9%	22	\$855,891	\$0	\$0	0.0%
Knights Of Columbus	20.5%	1	\$18,761,565	\$0	\$17,277,066	92.1%
Lafayette Life Insurance Company The	0.0%	75	\$0	\$0	\$158,940	.
Lincoln Benefit Life Company	0.5%	25	\$441,924	\$0	\$0	0.0%
Lombard International Life Assurance Company	0.0%	73	\$0	\$0	\$564,040	.
Massachusetts Mutual Life Insurance Company	2.7%	11	\$2,444,605	\$0	\$0	0.0%
Massmutual Ascend Life Insurance Company	0.1%	48	\$69,383	\$0	\$1,538,924	2218.0%
Metropolitan Tower Life Insurance Company	0.3%	31	\$295,493	\$0	\$0	0.0%
Midland National Life Insurance Company	0.1%	43	\$102,345	\$0	\$0	0.0%
Minnesota Life Insurance Company	3.8%	9	\$3,486,277	\$0	\$0	0.0%

Data By Line by Company
INDIVIDUAL - DEPOSIT-TYPE CONTRACT FUNDS

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUMS & ANNUITIES</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT CLAIMS AND BENEFITS PAID</i>	<i>BENEFITS RATIO</i>
Modern Woodmen Of America	0.0%	57	\$27,711	\$0	\$0	0.0%
National Guardian Life Insurance Company	0.3%	32	\$281,973	\$0	\$0	0.0%
New York Life Insurance & Annuity Corporation	5.3%	6	\$4,813,397	\$0	\$0	0.0%
Northwestern Mutual Life Insurance Company	4.9%	7	\$4,458,324	\$0	\$0	0.0%
Ohio National Life Assurance Corporation	0.0%	80	\$0	\$0	\$2,745	.
Ohio National Life Insurance Company The	0.2%	36	\$174,986	\$0	\$468,912	268.0%
Ohio State Life Insurance Company The	0.0%	66	\$114	\$0	\$0	0.0%
PHL Variable Insurance Company	0.0%	82	\$0	\$0	\$4,483,693	.
PRUCO Life Insurance Company	1.1%	21	\$985,281	\$0	\$683,514	69.4%
Pacific Life & Annuity Company	0.0%	84	\$0	\$0	\$490,692	.
Pacific Life Insurance Company	0.1%	44	\$102,199	\$0	\$8,943,777	8751.3%
Paul Revere Life Insurance Company	0.0%	61	\$3,250	\$0	\$0	0.0%
Penn Mutual Life Insurance Company The	0.4%	29	\$331,560	\$0	\$0	0.0%
Physicians Life Insurance Company	0.1%	45	\$101,232	\$0	\$0	0.0%
Polish Natnl Alliance Of The US Of N. A	0.0%	58	\$7,669	\$0	\$0	0.0%
Primerica Life Insurance Company	0.3%	30	\$313,419	\$0	\$0	0.0%
Principal Life Insurance Company	1.5%	14	\$1,360,943	\$0	\$2,869,966	210.9%
Protective Life Insurance Company	2.8%	10	\$2,541,925	\$0	\$0	0.0%
Prudential Insurance Company Of America The	1.1%	20	\$1,004,884	\$0	\$1,778,803	177.0%
Riversource Life Insurance Company	0.1%	46	\$83,772	\$0	\$0	0.0%
Royalty Capital Life Insurance Company	0.1%	52	\$47,301	\$0	\$0	0.0%
Sagicor Life Insurance Company	1.5%	15	\$1,349,884	\$0	\$0	0.0%
Securian Life Insurance Company	0.5%	24	\$478,286	\$0	\$0	0.0%
Security Life Of Denver Insurance Company	0.0%	77	\$0	\$0	\$3,932	.
Security National Life Insurance Company	0.0%	65	\$155	\$0	\$0	0.0%
Shelter Life Insurance Company	1.4%	17	\$1,295,708	\$0	\$0	0.0%
Silac Insurance Company	6.7%	4	\$6,108,219	\$0	\$0	0.0%
Slovene National Benefit Society	0.0%	69	\$31	\$0	\$0	0.0%
Standard Insurance Company	5.5%	5	\$5,073,802	\$0	\$80,907	1.6%
State Farm Life Insurance Company	0.0%	56	\$29,538	\$0	\$0	0.0%
State Life Insurance Company	0.1%	40	\$134,692	\$0	\$0	0.0%
Teachers Ins & Annuity Assn of America	9.8%	3	\$8,966,686	\$0	\$0	0.0%
Thrivent Financial For Lutherans	0.1%	50	\$59,000	\$0	\$0	0.0%
Transamerica Life Insurance Company	0.1%	42	\$106,844	\$0	\$0	0.0%
USAA Life Insurance Company	0.5%	26	\$412,940	\$0	\$372,916	90.3%
United Fidelity Life Insurance Company	0.0%	64	\$466	\$0	\$0	0.0%
United Life Insurance Company	1.4%	16	\$1,323,252	\$0	\$167,801	12.7%
United Of Omaha Life Insurance Company	0.4%	27	\$412,220	\$0	\$0	0.0%
Voya Retirement Insurance & Annuity Company	0.1%	47	\$70,679	\$0	\$0	0.0%
Western & Southern Life Insurance Company	0.0%	79	\$0	\$0	\$8,387	.
Western Southern Life Assurance Company	1.3%	19	\$1,152,020	\$0	\$331,580	28.8%
William Penn Association	0.4%	28	\$410,091	\$0	\$0	0.0%

Data By Line by Company
INDIVIDUAL - DEPOSIT-TYPE CONTRACT FUNDS

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUMS & ANNUITIES</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT CLAIMS AND BENEFITS PAID</i>	<i>BENEFITS RATIO</i>
Woodmen Of The World Life Insurance Society	0.0%	53	\$42,872	\$0	\$0	0.0%
Total	100.0%	.	\$91,645,557	\$0	\$57,203,456	62.4%

Data By Line by Company
INDIVIDUAL - OTHER CONSIDERATIONS

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUMS & ANNUITIES</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT CLAIMS AND BENEFITS PAID</i>	<i>BENEFITS RATIO</i>
American Equity Investment Life Ins Co	6.5%	4	\$330,500	\$0	\$0	0.0%
Country Investors Life Assurance Company	0.0%	17	\$0	\$0	\$414,204	.
Fidelity Life Assn A Legal Reserve Life Ins Co	0.0%	6	\$0	\$0	\$88	.
Jefferson National Life Insurance Company	0.0%	7	\$0	\$0	\$4,836,621	.
MML Bay State Life Insurance Company	0.0%	13	\$0	\$0	\$3,707	.
Madison National Life Insurance Company Inc	0.0%	8	\$0	\$0	\$1,103	.
Massachusetts Mutual Life Insurance Company	0.0%	9	\$0	\$0	\$519,577	.
Mutual Of America Life Insurance Company	63.4%	1	\$3,245,548	\$0	\$931,663	28.7%
Mutual Trust Life Insurance Company	0.0%	10	\$0	\$0	\$2,691	.
National Teachers Associates Life Insurance Co	0.0%	14	\$0	\$0	\$255	.
Nationwide Life & Annuity Insurance Company	0.0%	15	\$0	\$0	\$24,686,595	.
Nationwide Life Insurance Company	0.0%	11	\$0	\$0	\$77,968,299	.
Penn Insurance & Annuity Company The	0.0%	16	\$0	\$0	\$7,108	.
Penn Mutual Life Insurance Company The	0.0%	12	\$0	\$0	\$20,314	.
Talcott Resolution Life & Annuity Ins Co	8.5%	3	\$436,213	\$0	\$77,906,003	17859.6%
Talcott Resolution Life Insurance Company	21.5%	2	\$1,101,857	\$0	\$30,641,305	2780.9%
United Of Omaha Life Insurance Company	0.1%	5	\$3,215	\$0	\$346,035	10763.1%
Total	100.0%	.	\$5,117,333	\$0	\$218,285,568	4265.6%

Data By Line by Company
TOTAL INDIVIDUAL

COMPANY NAME	MARKET SHARE	RANK BY	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	BENEFITS RATIO
		MARKET SHARE				
1891 Financial Life	0.0%	260	\$170,252	\$13	\$237,328	139.4%
5 Star Life Insurance Company	0.0%	192	\$763,625	\$0	\$857,813	112.3%
AAA Life Insurance Company	0.1%	91	\$10,419,668	\$0	\$4,939,728	47.4%
AMICA Life Insurance Company	0.0%	222	\$378,434	\$0	\$15,717	4.2%
Ability Insurance Company	0.0%	370	\$162	\$0	\$2,141	1321.6%
Accendo Insurance Company	0.0%	178	\$1,037,910	\$0	\$0	0.0%
Accordia Life & Annuity Company	0.1%	110	\$6,242,259	\$66,383	\$10,643,809	171.6%
Aetna Life Insurance Company	0.0%	215	\$400,274	\$493,910	\$748,040	310.3%
Allianz Life Insurance Co Of North America	3.5%	8	\$278,503,468	\$0	\$187,192,780	67.2%
Allianz Life Insurance Company Of New York	0.0%	376	\$0	\$0	\$38,228	.
American Amicable Life Insurance Co of TX	0.0%	139	\$3,337,674	\$1,527	\$1,195,609	35.9%
American Bankers Life Assurance Of Florida	0.0%	294	\$62,629	\$0	\$79,683	127.2%
American Benefit Life Insurance Company	0.0%	319	\$21,912	\$0	\$30,427	138.9%
American Continental Insurance Company	0.0%	177	\$1,043,007	\$0	\$952,673	91.3%
American Equity Investment Life Ins Co	1.4%	18	\$111,934,794	\$0	\$126,404,308	112.9%
American Family Life Assurance Co of Col.	0.1%	128	\$3,993,465	\$0	\$1,740,283	43.6%
American Family Life Insurance Company	0.7%	30	\$57,653,850	\$1,729,375	\$46,556,632	83.8%
American Federated Life Insurance Company	0.0%	202	\$668,570	\$0	\$1,007,343	150.7%
American Fidelity Assurance Company	0.1%	120	\$4,880,466	\$101,260	\$11,202,224	231.6%
American Fidelity Life Insurance Company	0.0%	231	\$309,378	\$402	\$223,456	72.4%
American Financial Security Life Insurance Co	0.0%	368	\$226	\$0	\$0	0.0%
American General Life Insurance Co	9.5%	1	\$743,355,662	\$228,395	\$436,660,672	58.8%
American Health & Life Insurance Company	0.0%	228	\$335,447	\$2,156	\$331,512	99.5%
American Heritage Life Insurance Company	0.1%	116	\$5,422,584	\$0	\$3,185,879	58.8%
American Home Life Insurance Company	0.0%	158	\$1,716,563	\$15,602	\$1,704,237	100.2%
American Income Life Insurance Co	0.3%	66	\$21,857,903	\$386	\$7,342,248	33.6%
American Life & Security Corp	0.4%	53	\$29,280,318	\$114	\$1,401,475	4.8%
American Memorial Life Insurance Company	0.0%	175	\$1,056,749	\$7,656	\$848,018	81.0%
American National Insurance Company	0.4%	48	\$33,926,064	\$31,198	\$34,035,963	100.4%
American National Life Ins Co Of TX	0.0%	276	\$107,846	\$0	\$357,020	331.0%
American Progressive Life & Health Ins Co of NY	0.0%	336	\$7,254	\$0	\$0	0.0%
American Public Life Insurance Company	0.0%	329	\$11,625	\$0	\$0	0.0%
American Republic Corp Insurance Company	0.0%	366	\$577	\$0	\$0	0.0%
American Republic Insurance Company	0.0%	197	\$697,787	\$36,574	\$1,629,359	238.7%
American Retirement Life Insurance Company	0.0%	359	\$1,083	\$0	\$68,418	6317.5%
American United Life Insurance Company	0.1%	96	\$9,405,370	\$554,010	\$9,910,496	111.3%
Americo Financial Life & Annuity Ins Co	0.2%	79	\$15,277,611	\$4,169	\$8,670,730	56.8%
Ameritas Life Insurance Corp	0.3%	68	\$20,313,583	\$181,455	\$17,440,165	86.7%
Amfirst Insurance Company	0.0%	375	\$15	\$0	\$0	0.0%
Annuity Investors Life Insurance Company	0.0%	211	\$419,998	\$0	\$780,991	186.0%
Anthem Life Insurance Company	0.0%	246	\$223,793	\$0	\$43,742	19.5%
Assured Life Association	0.0%	332	\$8,981	\$739	\$44,252	501.0%

Data By Line by Company
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COMPANY NAME	MARKET SHARE	RANK BY	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	BENEFITS RATIO
		MARKET SHARE				
Assurity Life Insurance Company	0.0%	148	\$2,593,461	\$382,624	\$3,662,503	156.0%
Athene Annuity & Life Assurance Company	0.0%	162	\$1,543,223	\$16,312	\$15,309,760	993.1%
Athene Annuity & Life Assurance Co of NY	0.0%	285	\$74,794	\$0	\$1,068,958	1429.2%
Athene Annuity & Life Company	1.9%	12	\$150,301,937	\$695,536	\$133,145,745	89.0%
Atlanta Life Insurance Company	0.0%	326	\$15,414	\$0	\$0	0.0%
Atlantic Coast Life Insurance Company	0.3%	59	\$23,530,403	\$0	\$902,627	3.8%
Aurora National Life Assurance Company	0.0%	270	\$127,661	\$0	\$891,420	698.3%
Auto Club Life Insurance Company	0.0%	352	\$2,094	\$0	\$10,685	510.3%
Auto Owners Life Insurance Company	0.1%	124	\$4,288,776	\$0	\$5,197,251	121.2%
Baltimore Life Insurance Company The	0.0%	203	\$604,574	\$4,338	\$625,483	104.2%
Bankers Fidelity Life Insurance Company	0.0%	304	\$31,992	\$0	\$28,317	88.5%
Bankers Life & Casualty Company	0.6%	41	\$48,233,320	\$17,310	\$30,663,052	63.6%
Banner Life Insurance Company	0.3%	56	\$26,060,812	\$0	\$26,965,085	103.5%
Beneficial Life Insurance Company	0.0%	181	\$985,862	\$3,787	\$126,230	13.2%
Berkley Life & Health Insurance Company	0.0%	337	\$6,977	\$0	\$31,778	455.5%
Berkshire Hathaway Life Insurance Co of NE	0.0%	185	\$900,000	\$0	\$293,428	32.6%
Berkshire Life Insurance Company Of America	0.0%	328	\$11,772	\$0	\$0	0.0%
Boston Mutual Life Insurance Company	0.1%	115	\$5,696,738	\$6,286	\$3,249,838	57.2%
BrightHouse Life Insurance Company	1.6%	16	\$122,121,429	\$589,869	\$237,278,953	194.8%
C M Life Insurance Company	0.2%	83	\$13,261,520	\$0	\$25,198,109	190.0%
CICA Life Insurance Company Of America	0.0%	205	\$595,254	\$532	\$279,562	47.1%
CIGNA Health & Life Insurance Company	0.0%	372	\$113	\$0	\$0	0.0%
CIGNA National Health Insurance Company	0.0%	322	\$18,416	\$0	\$40,126	217.9%
CMFG Life Insurance Company	0.1%	90	\$11,143,173	\$508,845	\$10,707,749	100.7%
CSA Fraternal Life	0.0%	306	\$30,647	\$0	\$114,428	373.4%
Canada Life Assurance Company	0.0%	209	\$463,295	\$229,274	\$1,676,254	411.3%
Capitol Life Insurance Company	0.0%	153	\$2,194,602	\$0	\$7,811,649	355.9%
Catholic Financial Life	0.0%	200	\$688,929	\$17,846	\$2,035,214	298.0%
Catholic Holy Family Society	0.1%	105	\$6,606,565	\$0	\$3,559,712	53.9%
Catholic Order Of Foresters	0.0%	275	\$111,030	\$19,104	\$146,105	148.8%
Central Security Life Insurance Co	0.0%	258	\$176,976	\$1,347	\$549,942	311.5%
Central States Health & Life Co Of Omaha	0.0%	280	\$85,819	\$4,720	\$284,706	337.3%
Chesapeake Life Insurance Company The	0.0%	188	\$852,115	\$65	\$972,341	114.1%
Christian Fidelity Life Insurance Co	0.0%	241	\$264,642	\$0	\$254,798	96.3%
Church Life Insurance Corporation	0.0%	342	\$5,693	\$0	\$242,973	4267.9%
Cincinnati Life Insurance Company The	0.2%	85	\$12,236,390	\$0	\$8,715,445	71.2%
Citizens Security Life Ins Co	0.0%	289	\$67,210	\$0	\$64,968	96.7%
Clear Spring Life & Annuity Company	0.3%	69	\$19,703,919	\$0	\$13,146,295	66.7%
Clover Insurance Company	0.0%	320	\$21,649	\$0	\$53,918	249.1%
Colonial Life & Accident Insurance Company	0.0%	132	\$3,703,548	\$0	\$2,097,533	56.6%
Colonial Penn Life Insurance Company	0.0%	152	\$2,226,145	\$0	\$978,216	43.9%
Columbian Life Insurance Company	0.0%	138	\$3,406,822	\$0	\$2,546,025	74.7%

Data By Line by Company
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COMPANY NAME	RANK BY		DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	BENEFITS RATIO
	MARKET SHARE	MARKET SHARE				
Columbian Mutual Life Insurance Co	0.0%	279	\$88,890	\$11	\$90,398	101.7%
Columbus Life Insurance Company	0.0%	131	\$3,770,247	\$39,979	\$22,604,839	600.6%
Combined Insurance Co Of America	0.0%	182	\$970,061	\$0	\$1,344,529	138.6%
Commonwealth Annuity & Life Insurance Co	0.0%	180	\$1,016,097	\$47,511	\$12,564,015	1241.2%
Compbenefits Insurance Company	0.0%	351	\$2,183	\$0	\$0	0.0%
Connecticut General Life Ins Co	0.0%	167	\$1,368,204	\$175,318	\$11,073,262	822.1%
Continental General Insurance Company	0.0%	214	\$403,225	\$252	\$858,875	213.1%
Continental Life Ins Co Of Brentwood TN	0.0%	238	\$273,005	\$0	\$295,991	108.4%
Country Investors Life Assurance Company	0.0%	204	\$601,655	\$0	\$2,073,680	344.7%
Country Life Insurance Company	0.1%	98	\$8,682,873	\$932,883	\$5,363,924	72.5%
Croatian Fraternal Union Of America	0.0%	321	\$18,757	\$1,750	\$0	9.3%
Csi Life Insurance Company	0.0%	353	\$2,057	\$0	\$1,321	64.2%
Dearborn Life Insurance Company	0.0%	287	\$71,790	\$0	\$667,508	929.8%
Delaware American Life Insurance Company	0.0%	364	\$653	\$0	\$0	0.0%
Delaware Life Insurance Company	0.6%	40	\$48,321,162	\$0	\$43,158,611	89.3%
Direct General Life Insurance Company	-0.0%	384	\$-213	\$0	\$0	0.0%
ELCO Mutual Life & Annuity	0.2%	80	\$15,109,029	\$674	\$18,284,813	121.0%
EMC National Life Company	0.0%	130	\$3,909,835	\$9,859	\$4,971,267	127.4%
Eagle Life Insurance Company	0.3%	67	\$21,338,090	\$0	\$3,081,474	14.4%
Elips Life Insurance Company	0.0%	367	\$398	\$0	\$85	21.4%
Encova Life Insurance Company	0.0%	299	\$39,642	\$499	\$29,000	74.4%
Equitable Financial Life & Annuity Company	0.0%	250	\$211,076	\$0	\$307,551	145.7%
Equitable Financial Life Ins Co of Am.	0.1%	94	\$10,104,758	\$0	\$2,596,481	25.7%
Equitable Financial Life Insurance Company	1.4%	19	\$109,463,196	\$2,316,304	\$148,996,780	138.2%
Equitrust Life Insurance Company	0.4%	49	\$32,133,816	\$0	\$37,217,419	115.8%
Everlake Assurance Company	0.0%	141	\$3,051,418	\$0	\$718,344	23.5%
Everlake Life Insurance Company	0.0%	134	\$3,622,660	\$0	\$21,188,041	584.9%
Family Benefit Life Insurance Company	0.0%	166	\$1,408,753	\$29,449	\$2,557,810	183.7%
Family Heritage Life Insurance Co Of America	0.0%	271	\$126,021	\$0	\$36	0.0%
Family Life Insurance Company	0.0%	229	\$330,735	\$0	\$737,917	223.1%
Family Service Life Insurance Company	0.0%	374	\$16	\$0	\$439,239	2745244%
Farm Bureau Life Ins Co of MO	0.6%	42	\$47,400,083	\$2,728,289	\$29,150,534	67.3%
Farmers New World Life Insurance Company	0.4%	54	\$29,149,537	\$1,155	\$29,325,713	100.6%
Federal Life Insurance Company	0.0%	278	\$95,678	\$1,028	\$282,696	296.5%
Federated Life Insurance Company	0.1%	93	\$10,277,978	\$0	\$9,035,588	87.9%
Fidelity & Guaranty Life Insurance Company	1.3%	20	\$105,461,782	\$3,731	\$61,189,956	58.0%
Fidelity Investments Life Insurance Company	0.4%	50	\$31,790,987	\$0	\$17,348,773	54.6%
Fidelity Life Assn A Legal Reserve Life Ins Co	0.0%	142	\$2,921,542	\$48,692	\$1,843,238	64.8%
Fidelity Security Life Insurance Company	0.1%	126	\$4,078,887	\$0	\$4,651,269	114.0%
First Allmerica Financial Life Insurance Co	0.0%	295	\$55,226	\$94,536	\$266,053	652.9%
First Catholic Slovak Ladies Assn of the US of A	0.0%	292	\$63,586	\$6,396	\$32,724	61.5%
First Catholic Slovak Union of the US & Canada	0.0%	189	\$813,666	\$54	\$127,012	15.6%

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<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUMS & ANNUITIES</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT CLAIMS AND BENEFITS PAID</i>	<i>BENEFITS RATIO</i>
First Guaranty Insurance Company	0.0%	313	\$24,848	\$0	\$79,528	320.1%
First Health Life & Health Insurance Company	0.0%	344	\$5,563	\$0	\$23,084	415.0%
First Penn-pacific Life Insurance Company	0.0%	155	\$1,944,820	\$0	\$5,608,419	288.4%
Forethought Life Insurance Company	4.7%	3	\$365,715,012	\$0	\$121,571,149	33.2%
Fortitude Life Insurance & Annuity Company	1.5%	17	\$117,197,177	\$0	\$166,211,265	141.8%
Fortitude US Reinsurance Company	0.0%	263	\$159,534	\$0	\$106,120	66.5%
Freedom Life Insurance Company Of America	0.0%	150	\$2,388,047	\$0	\$67,345	2.8%
Funeral Directors Life Insurance Co	0.1%	117	\$5,405,381	\$364	\$2,064,956	38.2%
GBU Financial Life	0.0%	190	\$785,664	\$9,633	\$224,366	29.8%
Garden State Life Insurance Company	0.0%	232	\$308,891	\$0	\$214,522	69.4%
Genworth Life & Annuity Insurance Company	0.3%	64	\$22,101,984	\$0	\$106,279,676	480.9%
Genworth Life Insurance Company	0.1%	125	\$4,274,786	\$0	\$30,165,315	705.7%
Gerber Life Insurance Company	0.1%	92	\$10,411,793	\$0	\$4,561,009	43.8%
Gleaner Life Insurance Society	0.0%	227	\$337,456	\$1,267	\$743,183	220.6%
Globe Life & Accident Insurance Company	0.2%	88	\$11,889,801	\$120	\$7,093,500	59.7%
Golden Rule Insurance Company	0.0%	186	\$866,507	\$1,404	\$5,517,160	636.9%
Government Personnel Mutual Life Insurance Co	0.0%	169	\$1,307,109	\$27,409	\$828,394	65.5%
Gpm Health & Life Insurance Company	0.0%	346	\$4,534	\$0	\$17,527	386.6%
Grange Life Insurance Company	0.0%	264	\$156,808	\$0	\$150,195	95.8%
Great Southern Life Insurance Company	0.0%	207	\$491,378	\$52	\$400,928	81.6%
Great Western Insurance Company	0.0%	187	\$865,221	\$0	\$490,697	56.7%
Great-West Life & Annuity Insurance Company	0.3%	58	\$24,782,922	\$28,120	\$13,701,168	55.4%
Guarantee Trust Life Insurance Company	0.0%	198	\$689,742	\$0	\$367,377	53.3%
Guaranty Income Life Insurance Company	0.5%	44	\$39,566,286	\$0	\$3,717,635	9.4%
Guardian Insurance & Annuity Company Inc	0.0%	143	\$2,896,187	\$0	\$23,473,531	810.5%
Guardian Life Insurance Company Of America	0.2%	73	\$17,797,989	\$4,605,151	\$13,754,576	103.2%
HCC Life Insurance Company	0.0%	349	\$2,445	\$0	\$168	6.9%
Hartford Life & Accident Insurance Company	0.0%	243	\$246,109	\$0	\$521,075	211.7%
Heartland National Life Insurance Company	0.0%	347	\$3,109	\$0	\$21,127	679.5%
Homesteaders Life Company	0.0%	293	\$63,119	\$0	\$230,312	364.9%
Horace Mann Life Insurance Company	0.0%	135	\$3,581,915	\$0	\$5,976,292	166.8%
Humana Insurance Company	0.0%	341	\$5,754	\$0	\$0	0.0%
HumanaDental Insurance Company	0.0%	312	\$25,137	\$2	\$26,171	104.1%
IA American Life Insurance Company	0.0%	262	\$159,727	\$560	\$74,600	47.1%
Ibexis Life & Annuity Insurance Company	0.0%	266	\$135,596	\$170	\$181,223	133.8%
IdeaLife Insurance Company	0.0%	307	\$29,554	\$0	\$28,086	95.0%
Illinois Mutual Life Insurance Company	0.0%	168	\$1,318,207	\$47,230	\$2,554,421	197.4%
Independent Order Of Foresters US Branch The	0.1%	97	\$8,938,167	\$263,074	\$6,270,249	73.1%
Individual Assurance Co Life Health & Accident	0.0%	268	\$131,940	\$0	\$52,234	39.6%
Industrial Alliance Insurance & Financial Services Inc	0.0%	316	\$23,101	\$0	\$22,109	95.7%
Integrity Life Insurance Company	0.1%	114	\$5,717,349	\$0	\$9,242,459	161.7%
Investors Heritage Life Insurance Company	0.1%	103	\$6,760,723	\$23,740	\$328,824	5.2%

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TOTAL INDIVIDUAL

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUMS & ANNUITIES</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT CLAIMS AND BENEFITS PAID</i>	<i>BENEFITS RATIO</i>
Investors Life Insurance Co Of North America	0.0%	239	\$270,401	\$528	\$694,929	257.2%
Jackson National Life Insurance Company	3.6%	7	\$284,179,428	\$268,352	\$450,606,931	158.7%
Jefferson National Life Insurance Company	0.3%	62	\$22,477,899	\$51,009	\$7,622,838	34.1%
John Alden Life Insurance Company	0.0%	281	\$85,559	\$0	\$428,762	501.1%
John Hancock Life & Health Insurance Company	0.0%	382	\$0	\$0	\$176,862	.
John Hancock Life Insurance Company (usa)	0.8%	29	\$60,832,649	\$3,068,540	\$315,852,717	524.3%
Kansas City Life Insurance Company	0.2%	77	\$16,522,953	\$141,775	\$19,831,800	120.9%
Knights Of Columbus	0.7%	31	\$56,773,829	\$8,020,241	\$44,216,846	92.0%
Lafayette Life Insurance Company The	0.4%	52	\$29,345,611	\$7,758,592	\$16,551,113	82.8%
Landmark Life Insurance Company	0.0%	291	\$64,329	\$0	\$108,358	168.4%
Leaders Life Insurance Company	0.0%	300	\$38,849	\$209	\$0	0.5%
Legacy Life Insurance Company Of Missouri	0.0%	267	\$132,669	\$0	\$524	0.4%
Lewer Life Insurance Company	0.0%	373	\$85	\$0	\$0	0.0%
Liberty Bankers Life Insurance Company	0.0%	163	\$1,533,476	\$0	\$262,460	17.1%
Liberty National Life Insurance Company	0.1%	106	\$6,413,025	\$25	\$2,549,412	39.8%
Life Insurance Company Of North America	0.0%	253	\$194,177	\$0	\$1,263,373	650.6%
Life Insurance Company Of The Southwest	0.2%	71	\$18,090,957	\$313	\$11,322,711	62.6%
Life Of The South Insurance Company	0.0%	354	\$1,924	\$0	\$0	0.0%
LifeSecure Insurance Company	0.0%	310	\$28,744	\$0	\$74,932	260.7%
Lifeshield National Insurance Co	0.0%	234	\$287,962	\$0	\$118,744	41.2%
Lincoln Benefit Life Company	0.2%	86	\$11,906,518	\$2,116	\$23,296,958	195.7%
Lincoln Heritage Life Insurance Company	0.1%	100	\$7,646,681	\$1,915	\$5,326,004	69.7%
Lincoln Life & Annuity Company Of New York	0.0%	201	\$669,569	\$3,320	\$443,806	66.8%
Lincoln National Life Insurance Company, The	4.5%	5	\$356,052,921	\$337,183	\$409,129,363	115.0%
Lombard International Life Assurance Company	0.0%	348	\$2,652	\$0	\$564,040	21268.5%
Loyal American Life Insurance Company	0.0%	235	\$280,213	\$2,168	\$934,749	334.4%
Loyal Christian Benefit Association	0.0%	358	\$1,106	\$0	\$35,319	3193.4%
Lumico Life Insurance Company	0.0%	146	\$2,806,001	\$0	\$720,684	25.7%
MML Bay State Life Insurance Company	0.0%	210	\$425,208	\$0	\$2,046,615	481.3%
MONY Life Insurance Company	0.0%	170	\$1,279,681	\$852,671	\$4,673,874	431.9%
Madison National Life Insurance Company Inc	0.0%	255	\$182,553	\$375	\$227,475	124.8%
Manhattan Life Insurance Company	0.0%	311	\$27,666	\$3,244	\$271,930	994.6%
Manhattan National Life Insurance Company	0.0%	224	\$368,766	\$41	\$859,563	233.1%
Manhattanlife Insurance & Annuity Company	0.0%	286	\$71,882	\$2,292	\$360,660	504.9%
Massachusetts Mutual Life Insurance Company	2.0%	11	\$158,135,556	\$22,406,542	\$118,003,565	88.8%
Massmutual Ascend Life Insurance Company	3.4%	10	\$271,178,126	\$0	\$176,615,164	65.1%
Medico Corp Life Insurance Company	0.0%	380	\$0	\$0	\$12,558	.
Medico Insurance Company	0.0%	309	\$28,825	\$1,889	\$87,381	309.7%
Members Life Insurance Company	0.2%	76	\$17,105,743	\$0	\$6,688,134	39.1%
Merit Life Insurance Co	0.0%	335	\$7,490	\$0	\$28,172	376.1%
Metropolitan Life Insurance Company	0.2%	70	\$19,407,467	\$12,399,812	\$195,477,395	1071.1%
Metropolitan Tower Life Insurance Company	0.2%	78	\$16,170,967	\$20,836,665	\$36,578,995	355.1%

Data By Line by Company
TOTAL INDIVIDUAL

COMPANY NAME	MARKET SHARE	RANK BY	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	BENEFITS RATIO
		MARKET SHARE				
Midland National Life Insurance Company	1.2%	22	\$93,402,655	\$13,509	\$61,082,709	65.4%
Midwest National Life Ins Co of TN	0.0%	242	\$262,133	\$1,538	\$217,057	83.4%
Midwestern United Life Insurance Company	0.0%	318	\$22,544	\$2,939	\$314,930	1410.0%
Minnesota Life Insurance Company	0.9%	25	\$69,237,549	\$328,622	\$45,114,460	65.6%
Missouri Valley Life & Health Insurance Co	0.0%	233	\$294,498	\$0	\$0	0.0%
Modern Woodmen Of America	0.4%	51	\$31,296,383	\$325,876	\$36,593,858	118.0%
Monitor Life Insurance Company Of New York	0.0%	356	\$1,476	\$0	\$161,266	10925.9%
Mountain Life Insurance Company	0.0%	223	\$372,654	\$0	\$278,840	74.8%
Mutual Of America Life Insurance Company	0.0%	140	\$3,254,550	\$0	\$1,243,201	38.2%
Mutual Trust Life Insurance Company	0.0%	144	\$2,834,077	\$127,792	\$3,995,540	145.5%
NYLife Insurance Company Of Arizona	0.0%	225	\$362,422	\$0	\$384,460	106.1%
Nassau Life & Annuity Company	0.2%	82	\$14,086,860	\$0	\$1,724,832	12.2%
Nassau Life Insurance Company	0.1%	111	\$6,229,005	\$3,188,302	\$27,695,384	495.8%
Nassau Life Insurance Company Of Kansas	0.0%	252	\$199,535	\$0	\$774,190	388.0%
National Benefit Life Insurance Company	0.0%	217	\$390,690	\$0	\$206,737	52.9%
National Farmers Unions Life Insurance Co	0.0%	290	\$66,796	\$604	\$61,414	92.8%
National Foundation Life Insurance Company	0.0%	362	\$922	\$0	\$0	0.0%
National Guardian Life Insurance Company	0.0%	195	\$715,280	\$5,801	\$815,507	114.8%
National Health Insurance Company	0.0%	194	\$736,600	\$0	\$90,453	12.3%
National Life Insurance Company	0.1%	127	\$4,057,810	\$1,805,523	\$4,711,026	160.6%
National Teachers Associates Life Insurance Co	0.0%	257	\$179,619	\$0	\$100,255	55.8%
National Western Life Insurance Company	0.2%	75	\$17,624,676	\$2,632	\$22,150,152	125.7%
Nationwide Life & Annuity Insurance Company	0.8%	28	\$62,045,475	\$476	\$31,138,433	50.2%
Nationwide Life Insurance Company	0.9%	27	\$66,832,599	\$252,637	\$102,628,273	153.9%
New England Life Insurance Company	0.0%	157	\$1,846,653	\$30,154	\$12,151,668	659.7%
New Era Life Ins Co of the Midwest	0.0%	378	\$0	\$0	\$24,044	.
New Era Life Insurance Company	0.0%	379	\$0	\$0	\$9,566	.
New York Life Group Insurance Company Of NY	0.0%	377	\$0	\$0	\$9,600	.
New York Life Insurance & Annuity Corporation	5.6%	2	\$443,790,546	\$0	\$304,720,792	68.7%
New York Life Insurance Company	0.9%	26	\$67,652,019	\$22,044,934	\$63,937,340	127.1%
North American Co For Life & Health Insurance	0.7%	34	\$55,064,975	\$0	\$47,945,193	87.1%
Northwestern Mutual Life Insurance Company	4.5%	6	\$351,749,397	\$116,353,269	\$256,789,272	106.1%
Occidental Life Insurance Company Of NC	0.0%	172	\$1,250,877	\$1,223	\$420,840	33.7%
Oceanview Life & Annuity	0.7%	33	\$55,173,665	\$0	\$0	0.0%
Ohio National Life Assurance Corporation	0.1%	107	\$6,411,546	\$0	\$19,891,393	310.2%
Ohio National Life Insurance Company The	0.2%	81	\$14,589,425	\$1,609,447	\$65,951,623	463.1%
Ohio State Life Insurance Company The	0.0%	149	\$2,564,279	\$698	\$1,587,333	61.9%
Old American Insurance Company	0.1%	104	\$6,749,959	\$0	\$4,856,004	71.9%
Old Republic Life Insurance Company	0.0%	282	\$84,078	\$0	\$276,011	328.3%
Old Surety Life Insurance Company	0.0%	350	\$2,310	\$0	\$0	0.0%
Old United Life Insurance Company	0.0%	305	\$31,744	\$0	\$13,605	42.9%
Optum Insurance Of Ohio Inc	0.0%	357	\$1,202	\$0	\$2,205	183.4%

Data By Line by Company
TOTAL INDIVIDUAL

COMPANY NAME	RANK BY		DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	BENEFITS RATIO
	MARKET SHARE	MARKET SHARE				
Oxford Life Insurance Company	0.0%	137	\$3,558,088	\$0	\$5,417,245	152.3%
Ozark National Life Insurance Company	0.2%	74	\$17,744,573	\$45,640	\$13,433,043	76.0%
PHL Variable Insurance Company	0.1%	121	\$4,785,672	\$0	\$16,340,205	341.4%
PRUCO Life Insurance Company	1.6%	15	\$125,772,027	\$0	\$890,086,879	707.7%
Pacific Guardian Life Insurance Company Ltd	0.0%	302	\$36,203	\$0	\$0	0.0%
Pacific Life & Annuity Company	0.0%	230	\$323,866	\$0	\$6,850,555	2115.2%
Pacific Life Insurance Company	3.5%	9	\$273,724,834	\$21,518	\$346,216,783	126.5%
Pan American Assurance Company	0.0%	254	\$192,748	\$0	\$488,692	253.5%
Pan-American Life Insurance Company	0.0%	308	\$29,111	\$1,197	\$49,936	175.6%
Park Avenue Life Insurance Company	0.0%	361	\$964	\$0	\$0	0.0%
Paul Revere Life Insurance Company	0.0%	317	\$23,060	\$0	\$84,591	366.8%
Pavonia Life Insurance Company Of MI	0.0%	251	\$201,734	\$0	\$204,396	101.3%
Pekin Life Insurance Company	0.0%	171	\$1,276,601	\$259	\$392,195	30.7%
Penn Insurance & Annuity Company The	0.1%	113	\$6,019,541	\$0	\$1,584,434	26.3%
Penn Mutual Life Insurance Company The	0.3%	65	\$22,084,595	\$911,153	\$12,356,145	60.1%
Philadelphia American Life Insurance Company	0.0%	212	\$410,701	\$0	\$210,072	51.1%
Physicians Life Insurance Company	0.1%	119	\$4,882,525	\$0	\$7,547,524	154.6%
Pioneer American Insurance Company	0.0%	154	\$2,067,143	\$0	\$595,936	28.8%
Pioneer Mutual Life Insurance Company	0.0%	226	\$341,194	\$1,172	\$1,270,737	372.8%
Pioneer Security Life Insurance Company	0.0%	248	\$220,531	\$201	\$69,578	31.6%
Polish Natnl Alliance Of The US Of N. A	0.0%	277	\$96,066	\$2,441	\$114,849	122.1%
Polish Roman Catholic Union Of America	0.0%	183	\$970,052	\$459	\$290,076	30.0%
Primerica Life Insurance Company	0.5%	45	\$38,580,357	\$0	\$34,286,935	88.9%
Principal Life Insurance Company	0.6%	43	\$43,418,553	\$1,292,061	\$43,330,054	102.8%
Principal National Life Insurance Company	0.3%	63	\$22,317,661	\$0	\$7,990,225	35.8%
Professional Insurance Company	0.0%	340	\$5,864	\$0	\$0	0.0%
Protective Life & Annuity Insurance Company	0.0%	315	\$23,552	\$1,269	\$132,751	569.0%
Protective Life Insurance Company	4.6%	4	\$359,034,306	\$35,036	\$483,065,776	134.6%
Provident American Life & Health Insurance Co	0.0%	343	\$5,658	\$0	\$12,428	219.7%
Provident Life & Accident Insurance Company	0.1%	108	\$6,371,748	\$0	\$2,606,498	40.9%
Prudential Insurance Company Of America The	0.2%	72	\$17,921,474	\$24,496,122	\$117,950,521	794.8%
Prudential Retirement Insurance & Annuity Co	0.0%	383	\$0	\$0	\$3,632	.
Puritan Life Insurance Company Of America	0.0%	193	\$762,060	\$0	\$84,131	11.0%
RGA Reinsurance Company	0.0%	219	\$386,112	\$291,430	\$1,577,304	484.0%
Reliance Standard Life Insurance Company	0.1%	101	\$7,145,566	\$212	\$10,412,393	145.7%
Reliastar Life Ins Co of NY	0.0%	213	\$410,543	\$1,846	\$594,385	145.2%
Reliastar Life Insurance Company	0.2%	84	\$13,188,925	\$166,503	\$44,305,592	337.2%
Renaissance Life & Health Insurance Co	0.0%	334	\$7,700	\$0	\$134,027	1740.6%
Reserve National Insurance Company	0.0%	216	\$398,059	\$0	\$347,346	87.3%
Riversource Life Insurance Company	1.2%	24	\$91,408,041	\$0	\$193,752,070	212.0%
Royal Neighbors Of America	0.0%	145	\$2,817,361	\$32,946	\$2,565,609	92.2%
Royalty Capital Life Insurance Company	0.0%	261	\$165,930	\$0	\$1,116,890	673.1%

Data By Line by Company
TOTAL INDIVIDUAL

COMPANY NAME	MARKET SHARE	RANK	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	BENEFITS RATIO
		BY MARKET SHARE				
S USA Life Insurance Company Inc	0.1%	102	\$7,054,608	\$0	\$142,347	2.0%
Sagicor Life Insurance Company	0.4%	55	\$27,572,720	\$728	\$10,532,802	38.2%
Sbli USA Life Insurance Company Inc	0.0%	324	\$17,023	\$6,311	\$140,034	859.7%
Securian Life Insurance Company	0.0%	206	\$576,317	\$0	\$162,998	28.3%
Security Benefit Life Insurance Company	0.7%	35	\$53,392,723	\$91,826	\$43,876,253	82.3%
Security Life Of Denver Insurance Company	0.2%	87	\$11,895,443	\$43,722	\$16,974,101	143.1%
Security Mutual Life Insurance Company Of NY	0.0%	159	\$1,700,883	\$111,566	\$543,733	38.5%
Security National Life Insurance Company	0.0%	173	\$1,195,785	\$51	\$564,411	47.2%
Senior Life Insurance Company	0.0%	156	\$1,903,481	\$0	\$1,140,765	59.9%
Sentinel American Life Insurance Co	0.0%	369	\$192	\$0	\$0	0.0%
Sentry Life Insurance Company (I&h Acct)	0.0%	191	\$781,362	\$2,844	\$1,401,307	179.7%
Settlers Life Insurance Company	0.0%	244	\$242,916	\$876	\$131,489	54.5%
Shelter Life Insurance Company	0.4%	47	\$34,399,759	\$772,300	\$30,397,783	90.6%
Shenandoah Life Insurance Company	0.0%	236	\$273,527	\$1,304	\$838,635	307.1%
Silac Insurance Company	0.7%	32	\$56,565,904	\$0	\$4,598,778	8.1%
Slovene National Benefit Society	0.0%	338	\$6,153	\$420	\$118,852	1938.4%
Sons Of Norway	0.0%	249	\$220,172	\$65	\$6,341	2.9%
Standard Insurance Company	0.1%	89	\$11,526,194	\$45,523	\$8,157,508	71.2%
Standard Life & Accident Insurance Company	0.0%	220	\$383,840	\$3,847	\$460,451	121.0%
Standard Life & Casualty Company	0.0%	339	\$5,953	\$0	\$2,828	47.5%
Standard Security Life Insurance Co Of NY	0.0%	355	\$1,747	\$27	\$5,002	287.9%
Starmount Life Insurance Company	0.0%	247	\$221,389	\$0	\$122,233	55.2%
State Farm Life Insurance Company	1.8%	14	\$139,137,972	\$17,865,757	\$141,948,286	114.9%
State Life Insurance Company	0.3%	60	\$22,730,236	\$12,691	\$8,880,576	39.1%
State Mutual Insurance Company	0.0%	269	\$130,830	\$3,872	\$184,154	143.7%
Sterling Investors Life Insurance Company	0.0%	303	\$35,235	\$0	\$11,704	33.2%
Sterling Life Insurance Company	0.0%	283	\$77,868	\$0	\$60,098	77.2%
Sun Life Assurance Company Of Canada	0.1%	118	\$5,158,136	\$1,208,042	\$13,015,195	275.7%
Supreme Council of the Royal Arcanum	0.0%	301	\$37,456	\$884	\$11,208	32.3%
Surety Life Insurance Company	0.0%	237	\$273,281	\$0	\$600,299	219.7%
Swiss Re Life & Health America Inc	0.0%	381	\$0	\$0	\$24,000	.
Symetra Life Insurance Company	1.2%	23	\$92,169,978	\$90	\$34,444,265	37.4%
Symetra National Life Insurance Company	0.0%	327	\$12,677	\$0	\$35,500	280.0%
TIAA-CREF Life Insurance Company	0.1%	123	\$4,494,214	\$0	\$3,522,188	78.4%
Talcott Resolution Life & Annuity Ins Co	0.3%	61	\$22,490,990	\$0	\$142,285,121	632.6%
Talcott Resolution Life Insurance Company	0.1%	129	\$3,958,950	\$468	\$38,327,533	968.1%
Teachers Ins & Annuity Assn of America	0.7%	36	\$51,876,869	\$27,341,195	\$161,446,657	363.9%
Texas Life Insurance Company	0.1%	122	\$4,664,310	\$428,233	\$2,561,732	64.1%
The Reliable Life Insurance Company	0.1%	95	\$9,561,478	\$0	\$10,350,072	108.2%
The Savings Bank Mutual Life Ins Co of MA	0.0%	133	\$3,644,352	\$21,431	\$2,473,782	68.5%
Thrivent Financial For Lutherans	1.8%	13	\$141,178,948	\$5,474,787	\$182,962,096	133.5%
Trans World Assurance Company	0.0%	272	\$122,259	\$0	\$42,190	34.5%

Data By Line by Company
TOTAL INDIVIDUAL

COMPANY NAME	RANK BY		DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	BENEFITS RATIO
	MARKET SHARE	MARKET SHARE				
Transamerica Financial Life Ins Co	0.0%	176	\$1,046,090	\$0	\$11,085,658	1059.7%
Transamerica Life Insurance Company	1.2%	21	\$93,507,219	\$150,827	\$689,132,614	737.1%
Trustmark Insurance Company	0.0%	265	\$148,338	\$7,202	\$973,629	661.2%
U S Financial Life Insurance Company	0.0%	151	\$2,245,350	\$0	\$6,695,933	298.2%
US Alliance Life & Security Company	0.0%	314	\$24,002	\$0	\$0	0.0%
USA Life One Insurance Company Of Indiana	0.0%	360	\$1,048	\$0	\$11,933	1138.6%
USAA Life Insurance Company	0.6%	39	\$48,595,047	\$475,621	\$25,687,232	53.8%
Unicare Life & Health Insurance Company	0.0%	363	\$689	\$0	\$0	0.0%
Unified Life Insurance Company	0.0%	240	\$269,114	\$1,624	\$526,572	196.3%
Union Fidelity Life Insurance Company	0.0%	298	\$41,982	\$0	\$179,746	428.2%
Union Labor Life Insurance Company	0.0%	333	\$7,873	\$583	\$3,003	45.5%
Union Security Insurance Company	0.0%	208	\$482,892	\$-7,574	\$4,651,913	961.8%
United American Insurance Company	0.0%	184	\$924,687	\$0	\$3,946,724	426.8%
United Commercial Travelers Of America	0.0%	330	\$11,071	\$0	\$22,123	199.8%
United Fidelity Life Insurance Company	0.0%	259	\$171,815	\$17,234	\$541,766	325.3%
United Healthcare Life Insurance Company	0.0%	345	\$5,103	\$0	\$0	0.0%
United Heritage Life Insurance Company	0.0%	147	\$2,663,255	\$2,027	\$4,782,195	179.6%
United Home Life Insurance Company	0.0%	160	\$1,630,504	\$0	\$835,526	51.2%
United Insurance Company Of America	0.0%	288	\$68,391	\$0	\$206,005	301.2%
United Life Insurance Company	0.6%	38	\$49,830,851	\$0	\$8,096,906	16.2%
United National Life Ins Co of America	0.0%	297	\$44,067	\$0	\$31,184	70.8%
United Of Omaha Life Insurance Company	0.7%	37	\$51,737,765	\$0	\$49,106,702	94.9%
United Security Assurance Company Of PA	0.0%	371	\$157	\$0	\$0	0.0%
United States Life Insurance Co New York	0.1%	99	\$8,014,206	\$1,394	\$10,971,225	136.9%
United World Life Insurance Company	0.0%	325	\$16,559	\$0	\$54,818	331.0%
Unity Financial Life Insurance Company	0.0%	221	\$382,872	\$0	\$618,004	161.4%
Universal Guaranty Life Insurance Company	0.0%	245	\$233,582	\$7,964	\$599,042	259.9%
Unum Insurance Company	0.0%	296	\$45,846	\$0	\$235,833	514.4%
Unum Life Insurance Company Of America	0.0%	256	\$180,107	\$139,430	\$183,269	179.2%
Usable Life	0.0%	323	\$17,276	\$0	\$30,000	173.7%
Vantis Life Insurance Company	0.0%	273	\$118,479	\$380	\$236,262	199.7%
Variable Annuity Life Insurance Company	0.3%	57	\$25,062,061	\$0	\$75,139,772	299.8%
Venerable Insurance & Annuity Company	0.0%	218	\$386,713	\$119,134	\$45,874,407	11893.5%
Voya Retirement Insurance & Annuity Company	0.0%	174	\$1,123,377	\$0	\$11,338,621	1009.3%
Washington National Insurance Company	0.0%	199	\$689,359	\$38,967	\$3,684,916	540.2%
West Coast Life Insurance Company	0.1%	112	\$6,069,748	\$138,308	\$14,834,420	246.7%
Western & Southern Life Insurance Company	0.0%	136	\$3,577,894	\$1,304,584	\$6,480,304	217.6%
Western Catholic Union	0.0%	179	\$1,021,247	\$31,001	\$4,314,365	425.5%
Western Southern Life Assurance Company	0.5%	46	\$37,899,766	\$0	\$42,138,184	111.2%
Western United Life Assurance Company	0.0%	196	\$703,190	\$0	\$93,252	13.3%
Wilcac Life Insurance Company	0.0%	161	\$1,555,590	\$1,246,925	\$2,986,832	272.2%
William Penn Association	0.0%	164	\$1,475,670	\$3,510	\$1,090,994	74.2%

Data By Line by Company
TOTAL INDIVIDUAL

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUMS & ANNUITIES</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT CLAIMS AND BENEFITS PAID</i>	<i>BENEFITS RATIO</i>
William Penn Life Insurance Company Of New York	0.0%	284	\$74,994	\$0	\$132,144	176.2%
Wilton Reassurance Life Company Of New York	0.0%	274	\$113,780	\$0	\$652,660	573.6%
Windsor Life Insurance Company	0.0%	365	\$578	\$0	\$0	0.0%
Woman's Life Insurance Society	0.0%	331	\$9,061	\$1,842	\$44,660	513.2%
Woodmen Of The World Life Insurance Society	0.0%	165	\$1,432,967	\$122,578	\$4,316,385	309.8%
Zurich American Life Insurance Company	0.1%	109	\$6,316,714	\$0	\$5,972,409	94.5%
Total	100.0%	.	\$7,861,614,955	\$324,199,464	\$9,610,942,390	126.4%

**GROUP
LIFE INSURANCE
BY LINE OF BUSINESS
BY COMPANY**

Data By Line by Company
GROUP - WHOLE

COMPANY NAME	RANK BY		DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	BENEFITS RATIO
	MARKET SHARE	MARKET SHARE				
5 Star Life Insurance Company	0.0%	46	\$2,256	\$0	\$0	0.0%
American Bankers Life Assurance Of Florida	0.0%	38	\$11,576	\$0	\$0	0.0%
American Family Life Assurance Co of Col.	0.2%	27	\$107,164	\$0	\$26,343	24.6%
American General Life Insurance Co	0.0%	34	\$16,497	\$0	\$2,586,933	15681.2%
American Memorial Life Insurance Company	18.0%	3	\$8,240,472	\$0	\$4,454,365	54.1%
American National Insurance Company	1.8%	11	\$824,227	\$1,948	\$2,194,164	266.4%
Assurity Life Insurance Company	0.0%	40	\$5,314	\$0	\$0	0.0%
Auto Owners Life Insurance Company	0.1%	30	\$34,403	\$0	\$0	0.0%
Bankers Fidelity Life Insurance Company	0.4%	19	\$205,629	\$0	\$80,000	38.9%
Best Life & Health Insurance Company	0.0%	44	\$2,505	\$0	\$0	0.0%
CMFG Life Insurance Company	4.1%	8	\$1,893,143	\$0	\$1,382,040	73.0%
Colonial Penn Life Insurance Company	1.1%	13	\$494,454	\$0	\$244,203	49.4%
Columbian Life Insurance Company	0.3%	23	\$140,376	\$0	\$53,270	37.9%
Combined Insurance Co Of America	3.2%	9	\$1,447,857	\$0	\$212,228	14.7%
Continental American Insurance Company	1.1%	12	\$499,225	\$0	\$65,594	13.1%
Everlake Life Insurance Company	0.3%	22	\$158,687	\$0	\$1,600	1.0%
Federal Life Insurance Company	0.0%	42	\$3,615	\$0	\$13,279	367.3%
Fidelity Security Life Insurance Company	0.3%	25	\$124,659	\$0	\$280,354	224.9%
Forethought Life Insurance Company	6.8%	4	\$3,140,802	\$0	\$5,215,047	166.0%
Globe Life & Accident Insurance Company	4.4%	7	\$2,037,281	\$0	\$607,905	29.8%
Great Western Insurance Company	5.8%	6	\$2,666,737	\$0	\$1,402,744	52.6%
Homesteaders Life Company	18.6%	1	\$8,522,494	\$0	\$5,723,747	67.2%
Humana Insurance Company	2.7%	10	\$1,260,814	\$0	\$907,628	72.0%
Investors Heritage Life Insurance Company	0.0%	37	\$12,890	\$0	\$35,572	276.0%
Investors Life Insurance Co Of North America	0.0%	53	\$229	\$0	\$0	0.0%
Lewer Life Insurance Company	0.0%	52	\$260	\$0	\$0	0.0%
Lincoln Heritage Life Insurance Company	0.2%	28	\$72,022	\$0	\$135,188	187.7%
MONY Life Insurance Company	0.0%	51	\$330	\$0	\$0	0.0%
Manhattanlife Insurance & Annuity Company	0.0%	47	\$2,147	\$0	\$0	0.0%
Massachusetts Mutual Life Insurance Company	0.8%	15	\$357,626	\$0	\$0	0.0%
Massmutual Ascend Life Insurance Company	0.0%	55	\$0	\$0	\$14,863	.
Members Life Insurance Company	0.0%	50	\$377	\$0	\$1,500	397.9%
Metropolitan Tower Life Insurance Company	0.1%	31	\$30,910	\$0	\$0	0.0%
Midland National Life Insurance Company	0.0%	43	\$3,500	\$0	\$0	0.0%
Mutual Of America Life Insurance Company	0.1%	29	\$55,187	\$0	\$0	0.0%
National Guardian Life Insurance Company	18.3%	2	\$8,381,638	\$89	\$4,720,319	56.3%
New York Life Insurance Company	1.0%	14	\$449,767	\$2,540	\$12,067,334	2683.6%
North American Co For Life & Health Insurance	0.0%	36	\$15,227	\$0	\$10,557	69.3%
Pan-American Life Insurance Company	0.0%	41	\$4,013	\$0	\$20,000	498.4%
Pekin Life Insurance Company	0.4%	21	\$163,932	\$0	\$0	0.0%
Physicians Life Insurance Company	6.8%	5	\$3,116,442	\$0	\$319,637	10.3%
Protective Life Insurance Company	0.0%	48	\$1,956	\$0	\$10,000	511.2%

Data By Line by Company
GROUP - WHOLE

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUMS & ANNUITIES</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT CLAIMS AND BENEFITS PAID</i>	<i>BENEFITS RATIO</i>
Puritan Life Insurance Company Of America	0.5%	18	\$223,067	\$0	\$2,052,286	920.0%
Reserve National Insurance Company	0.3%	26	\$118,493	\$0	\$0	0.0%
Royalty Capital Life Insurance Company	0.0%	39	\$11,276	\$11,276	\$34,092	402.3%
Settlers Life Insurance Company	0.0%	45	\$2,345	\$0	\$3,864	164.8%
Transamerica Life Insurance Company	0.4%	20	\$197,842	\$0	\$708,960	358.3%
Unified Life Insurance Company	0.6%	17	\$260,489	\$0	\$251,157	96.4%
Union Fidelity Life Insurance Company	0.3%	24	\$126,029	\$0	\$195,501	155.1%
Union Labor Life Insurance Company	0.0%	33	\$18,215	\$0	\$16,874	92.6%
Union Security Insurance Company	0.0%	57	\$0	\$0	\$295,229	.
United Of Omaha Life Insurance Company	0.0%	56	\$0	\$0	\$1,400	.
Unity Financial Life Insurance Company	0.8%	16	\$355,303	\$0	\$280,877	79.1%
Washington National Insurance Company	0.0%	49	\$695	\$0	\$11,875	1708.6%
West Coast Life Insurance Company	0.1%	32	\$26,831	\$0	\$0	0.0%
Western & Southern Life Insurance Company	0.0%	58	\$0	\$0	\$24,371	.
Western United Life Assurance Company	0.0%	54	\$146	\$0	\$0	0.0%
Wilcac Life Insurance Company	0.0%	35	\$16,306	\$0	\$289,209	1773.6%
Total	100.0%	.	\$45,865,677	\$15,853	\$46,952,109	102.4%

Data By Line by Company
GROUP - TERM

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUMS & ANNUITIES</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT CLAIMS AND BENEFITS PAID</i>	<i>BENEFITS RATIO</i>
4 Ever Life Insurance Company	0.0%	52	\$129,990	\$0	\$196,357	151.1%
5 Star Life Insurance Company	0.4%	23	\$2,626,971	\$0	\$2,399,683	91.3%
AAA Life Insurance Company	1.0%	20	\$6,315,528	\$0	\$4,469,425	70.8%
Aetna Life Insurance Company	0.0%	59	\$71,490	\$0	\$425,008	594.5%
Allianz Life Insurance Co Of North America	0.0%	81	\$15,610	\$0	\$25,050	160.5%
Amalgamated Life Insurance Company	0.6%	22	\$3,862,964	\$0	\$1,511,490	39.1%
American Amicable Life Insurance Co of TX	0.0%	70	\$40,807	\$0	\$13,968	34.2%
American Family Life Assurance Co of Col.	0.0%	49	\$163,154	\$0	\$231,000	141.6%
American Family Life Insurance Company	0.1%	36	\$690,456	\$168,992	\$468,000	92.3%
American General Life Insurance Co	0.0%	62	\$58,466	\$0	\$4,663,083	7975.7%
American Health & Life Insurance Company	0.0%	48	\$173,067	\$0	\$327,835	189.4%
American Heritage Life Insurance Company	0.0%	58	\$81,269	\$0	\$130,000	160.0%
American Income Life Insurance Co	0.0%	84	\$12,284	\$0	\$500	4.1%
American National Insurance Company	0.0%	65	\$49,030	\$0	\$262,508	535.4%
American National Life Ins Co Of TX	0.0%	116	\$312	\$0	\$0	0.0%
American Public Life Insurance Company	0.0%	67	\$47,241	\$0	\$0	0.0%
American United Life Insurance Company	0.3%	26	\$1,590,102	\$0	\$1,704,778	107.2%
Americo Financial Life & Annuity Ins Co	0.0%	83	\$13,322	\$0	\$200,000	1501.3%
Anthem Life Insurance Company	1.5%	16	\$9,328,033	\$0	\$9,189,317	98.5%
Assurity Life Insurance Company	0.0%	72	\$38,074	\$0	\$22,542	59.2%
Athene Annuity & Life Assurance Company	0.0%	60	\$60,954	\$0	\$77,672	127.4%
Aurora National Life Assurance Company	0.0%	100	\$3,060	\$0	\$0	0.0%
Baltimore Life Insurance Company The	0.0%	110	\$952	\$0	\$0	0.0%
Boston Mutual Life Insurance Company	0.0%	56	\$99,418	\$0	\$35,000	35.2%
CMFG Life Insurance Company	0.2%	33	\$920,759	\$0	\$693,592	75.3%
Canada Life Assurance Company	0.0%	96	\$3,788	\$0	\$0	0.0%
Central States Health & Life Co Of Omaha	-0.0%	128	\$-13	\$0	\$0	0.0%
Church Life Insurance Corporation	0.0%	45	\$249,713	\$0	\$400,000	160.2%
Colonial Life & Accident Insurance Company	0.1%	38	\$630,520	\$0	\$183,500	29.1%
Colonial Penn Life Insurance Company	0.1%	39	\$518,079	\$0	\$520,280	100.4%
Combined Insurance Co Of America	0.0%	66	\$47,886	\$0	\$13,953	29.1%
Companion Life Insurance Company	0.0%	57	\$89,931	\$0	\$30,006	33.4%
Connecticut General Life Ins Co	0.0%	44	\$256,390	\$0	\$305,251	119.1%
Continental American Insurance Company	0.0%	73	\$38,053	\$0	\$0	0.0%
Continental General Insurance Company	0.0%	76	\$29,586	\$0	\$0	0.0%
Country Life Insurance Company	0.0%	50	\$160,262	\$0	\$211,700	132.1%
Dearborn Life Insurance Company	0.1%	34	\$832,115	\$0	\$598,100	71.9%
Delaware American Life Insurance Company	0.0%	118	\$177	\$0	\$0	0.0%
EMC National Life Company	0.1%	40	\$496,858	\$0	\$510,800	102.8%
Epic Life Insurance Company The	0.0%	78	\$18,232	\$0	\$0	0.0%
Equitable Financial Life Ins Co of Am.	0.1%	35	\$777,594	\$0	\$925,113	119.0%
Everlake Life Insurance Company	0.0%	47	\$224,827	\$0	\$467,033	207.7%

Data By Line by Company
GROUP - TERM

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUMS & ANNUITIES</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT CLAIMS AND BENEFITS PAID</i>	<i>BENEFITS RATIO</i>
Family Benefit Life Insurance Company	0.0%	95	\$3,991	\$0	\$198	5.0%
Farm Bureau Life Ins Co of MO	0.1%	41	\$436,222	\$0	\$219,000	50.2%
Farmers New World Life Insurance Company	0.0%	109	\$1,253	\$0	\$0	0.0%
Federated Life Insurance Company	0.0%	123	\$0	\$0	\$35,000	.
Fidelity Life Assn A Legal Reserve Life Ins Co	0.0%	53	\$110,694	\$0	\$0	0.0%
Fidelity Security Life Insurance Company	0.0%	43	\$274,020	\$0	\$99,087	36.2%
Genworth Life & Annuity Insurance Company	0.0%	101	\$2,555	\$0	\$102,555	4013.9%
Genworth Life Insurance Company	0.0%	102	\$2,188	\$0	\$22,116	1010.8%
Gerber Life Insurance Company	0.0%	89	\$7,478	\$0	\$6,342	84.8%
Globe Life & Accident Insurance Company	1.2%	19	\$7,247,196	\$0	\$8,481,229	117.0%
Golden Rule Insurance Company	0.0%	63	\$56,556	\$0	\$0	0.0%
Great Southern Life Insurance Company	0.0%	106	\$1,518	\$0	\$0	0.0%
Great-West Life & Annuity Insurance Company	0.2%	29	\$1,434,637	\$0	\$98,334,341	6854.3%
Guarantee Trust Life Insurance Company	0.0%	119	\$157	\$0	\$0	0.0%
Guardian Life Insurance Company Of America	2.9%	12	\$17,314,566	\$0	\$14,207,075	82.1%
Hartford Life & Accident Insurance Company	11.4%	2	\$69,342,438	\$0	\$38,447,717	55.4%
Horace Mann Life Insurance Company	0.0%	75	\$34,740	\$0	\$10,000	28.8%
IA American Life Insurance Company	0.0%	127	\$0	\$0	\$68,257	.
Individual Assurance Co Life Health & Accident	0.0%	51	\$140,039	\$0	\$165,892	118.5%
Investors Heritage Life Insurance Company	0.0%	79	\$16,974	\$0	\$0	0.0%
Jackson National Life Insurance Company	0.0%	64	\$53,069	\$0	\$0	0.0%
Jefferson National Life Insurance Company	0.0%	121	\$5	\$0	\$0	0.0%
Kansas City Life Insurance Company	0.4%	24	\$2,530,640	\$0	\$3,018,258	119.3%
Lafayette Life Insurance Company The	0.0%	98	\$3,443	\$0	\$0	0.0%
Liberty National Life Insurance Company	0.6%	21	\$3,932,664	\$0	\$737,129	18.7%
Life Insurance Company Of North America	4.9%	7	\$29,742,986	\$0	\$29,047,658	97.7%
Lifeshield National Insurance Co	0.0%	82	\$14,357	\$0	\$100,200	697.9%
Lincoln Life & Annuity Company Of New York	0.0%	97	\$3,519	\$0	\$0	0.0%
Lincoln National Life Insurance Company, The	3.5%	9	\$21,270,826	\$0	\$21,640,647	101.7%
Loyal American Life Insurance Company	0.0%	117	\$284	\$0	\$0	0.0%
Madison National Life Insurance Company Inc	0.0%	88	\$7,803	\$0	\$25,000	320.4%
Manhattan Life Insurance Company	0.0%	85	\$11,916	\$0	\$0	0.0%
Metropolitan Life Insurance Company	21.1%	1	\$127,826,200	\$0	\$0	0.0%
Midwest National Life Ins Co of TN	0.0%	94	\$4,026	\$0	\$0	0.0%
Minnesota Life Insurance Company	3.0%	10	\$18,308,756	\$0	\$18,273,838	99.8%
Nassau Life Insurance Company	-0.0%	130	\$-1,646	\$0	\$0	0.0%
National Benefit Life Insurance Company	0.0%	122	\$0	\$0	\$600	.
National Health Insurance Company	0.0%	115	\$439	\$0	\$0	0.0%
New York Life Group Insurance Company Of NY	0.0%	124	\$0	\$0	\$350,000	.
New York Life Insurance Company	5.6%	5	\$33,878,752	\$883,996	\$14,746,074	46.1%
Nippon Life Insurance Company Of America	0.0%	69	\$41,282	\$0	\$0	0.0%
Northwestern Mutual Life Insurance Company	0.0%	61	\$60,180	\$0	\$0	0.0%

Data By Line by Company
GROUP - TERM

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUMS & ANNUITIES</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT CLAIMS AND BENEFITS PAID</i>	<i>BENEFITS RATIO</i>
Occidental Life Insurance Company Of NC	0.0%	99	\$3,234	\$0	\$0	0.0%
Oceanview Life & Annuity	0.0%	107	\$1,517	\$1,517	\$10,000	759.2%
Pekin Life Insurance Company	0.0%	87	\$7,942	\$0	\$0	0.0%
Pioneer American Insurance Company	0.0%	114	\$647	\$0	\$0	0.0%
Pioneer Security Life Insurance Company	0.0%	120	\$135	\$0	\$0	0.0%
Plateau Insurance Company	0.0%	55	\$101,111	\$0	\$0	0.0%
Principal Life Insurance Company	2.1%	15	\$12,609,671	\$0	\$12,525,724	99.3%
Protective Life Insurance Company	0.0%	46	\$226,136	\$0	\$565,767	250.2%
Provident Life & Accident Insurance Company	0.0%	77	\$18,758	\$0	\$130,849	697.6%
Prudential Insurance Company Of America The	7.5%	4	\$45,178,829	\$0	\$85,794,178	189.9%
Reliance Standard Life Insurance Company	1.3%	18	\$7,772,118	\$0	\$7,047,357	90.7%
Reliastar Life Ins Co of NY	0.0%	80	\$16,267	\$16,847	\$0	103.6%
Reliastar Life Insurance Company	2.7%	13	\$16,502,846	\$0	\$13,675,660	82.9%
Renaissance Life & Health Insurance Co	0.0%	68	\$42,157	\$0	\$0	0.0%
S USA Life Insurance Company Inc	0.0%	113	\$649	\$0	\$0	0.0%
Sbli USA Life Insurance Company Inc	0.0%	108	\$1,428	\$0	\$0	0.0%
Securian Life Insurance Company	5.4%	6	\$32,776,066	\$0	\$32,718,902	99.8%
Sentry Life Insurance Company (I&h Acct)	0.0%	125	\$0	\$0	\$13,600	.
Shelter Life Insurance Company	0.2%	30	\$1,427,278	\$0	\$1,216,000	85.2%
Shenandoah Life Insurance Company	0.0%	112	\$668	\$0	\$0	0.0%
Standard Insurance Company	7.7%	3	\$46,410,816	\$0	\$47,186,846	101.7%
Starmount Life Insurance Company	0.0%	104	\$1,877	\$0	\$0	0.0%
State Farm Life Insurance Company	0.2%	32	\$1,039,046	\$0	\$1,981,500	190.7%
Sun Life & Health Insurance Company (US)	0.1%	42	\$329,724	\$0	\$65,143	19.8%
Sun Life Assurance Company Of Canada	3.0%	11	\$18,017,065	\$0	\$14,186,505	78.7%
Symetra Life Insurance Company	0.3%	25	\$1,992,204	\$0	\$2,047,713	102.8%
Talcott Resolution Life Insurance Company	0.0%	54	\$101,307	\$0	\$0	0.0%
Transamerica Financial Life Ins Co	0.0%	91	\$5,280	\$0	\$0	0.0%
Transamerica Life Insurance Company	0.3%	27	\$1,554,919	\$0	\$2,183,079	140.4%
Trustmark Insurance Company	0.0%	90	\$6,060	\$0	\$4,780	78.9%
Trustmark Life Insurance Company	0.0%	92	\$4,770	\$0	\$4,250	89.1%
Unicare Life & Health Insurance Company	0.0%	126	\$0	\$0	\$9,679	.
Unimerica Insurance Company	0.0%	71	\$38,888	\$0	\$130,800	336.4%
Union Fidelity Life Insurance Company	0.0%	86	\$9,444	\$0	\$0	0.0%
Union Labor Life Insurance Company	0.2%	31	\$1,054,401	\$24,962	\$1,124,160	109.0%
Union Security Insurance Company	0.0%	74	\$35,017	\$0	\$1,562,658	4462.6%
United Healthcare Life Insurance Company	-0.0%	129	\$-13	\$0	\$0	0.0%
United Heritage Life Insurance Company	0.0%	93	\$4,175	\$0	\$0	0.0%
United Of Omaha Life Insurance Company	2.3%	14	\$13,811,907	\$0	\$11,689,371	84.6%
United States Life Insurance Co New York	0.0%	105	\$1,667	\$0	\$177,044	10620.5%
UnitedHealthcare Insurance Company	1.4%	17	\$8,251,424	\$0	\$7,856,932	95.2%
Unum Life Insurance Company Of America	4.9%	8	\$29,560,070	\$0	\$24,469,431	82.8%

Data By Line by Company
GROUP - TERM

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUMS & ANNUITIES</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT CLAIMS AND BENEFITS PAID</i>	<i>BENEFITS RATIO</i>
Usable Life	0.2%	28	\$1,466,705	\$0	\$980,396	66.8%
Vantis Life Insurance Company	0.0%	103	\$2,031	\$0	\$0	0.0%
Washington National Insurance Company	0.0%	111	\$868	\$0	\$14,841	1709.8%
Zurich American Life Insurance Company	0.1%	37	\$674,609	\$0	\$1,905,991	282.5%
Total	100.0%	.	\$605,945,752	\$1,096,314	\$550,629,913	91.1%

Data By Line by Company
GROUP - UNIVERSAL

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUMS & ANNUITIES</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT CLAIMS AND BENEFITS PAID</i>	<i>BENEFITS RATIO</i>
5 Star Life Insurance Company	0.1%	20	\$43,690	\$0	\$130,729	299.2%
American General Life Insurance Co	0.0%	29	\$2,081	\$0	\$4,115,071	197745%
American Heritage Life Insurance Company	5.3%	7	\$1,944,213	\$0	\$470,104	24.2%
American National Insurance Company	2.8%	10	\$1,008,758	\$0	\$1,197,440	118.7%
Ameritas Life Insurance Corp	0.0%	36	\$486	\$0	\$0	0.0%
Athene Annuity & Life Company	0.0%	25	\$4,978	\$0	\$0	0.0%
Brighthouse Life Insurance Company	0.0%	38	\$0	\$0	\$219,570	.
Connecticut General Life Ins Co	5.2%	8	\$1,917,309	\$0	\$1,688,472	88.1%
Continental American Insurance Company	0.0%	28	\$2,092	\$0	\$219	10.5%
Elips Life Insurance Company	0.1%	19	\$43,990	\$0	\$50,000	113.7%
Equitable Financial Life Ins Co of Am.	0.2%	17	\$60,598	\$0	\$108,797	179.5%
First Penn-pacific Life Insurance Company	0.0%	27	\$2,126	\$0	\$0	0.0%
Genworth Life Insurance Company	0.6%	12	\$232,498	\$0	\$1,841,425	792.0%
Guardian Insurance & Annuity Company Inc	0.0%	22	\$10,059	\$0	\$30,969	307.9%
Guardian Life Insurance Company Of America	0.2%	16	\$68,856	\$0	\$30,000	43.6%
Jackson National Life Insurance Company	0.0%	31	\$1,584	\$0	\$0	0.0%
Jefferson National Life Insurance Company	0.0%	21	\$15,395	\$0	\$0	0.0%
Lincoln Benefit Life Company	0.0%	33	\$1,200	\$0	\$0	0.0%
Massachusetts Mutual Life Insurance Company	0.3%	14	\$107,541	\$0	\$728,152	677.1%
Metropolitan Life Insurance Company	41.5%	1	\$15,181,334	\$0	\$-669,051,150	-4407.1%
Minnesota Life Insurance Company	3.0%	9	\$1,102,069	\$0	\$1,562,429	141.8%
Nassau Life Insurance Company	-0.0%	40	\$-1,646	\$0	\$0	0.0%
National Guardian Life Insurance Company	0.0%	24	\$5,514	\$0	\$78,146	1417.2%
New York Life Insurance & Annuity Corporation	0.3%	15	\$98,052	\$0	\$227,023	231.5%
New York Life Insurance Company	0.0%	30	\$1,591	\$0	\$14,198	892.4%
Penn Insurance & Annuity Company The	0.0%	32	\$1,514	\$0	\$0	0.0%
Principal Life Insurance Company	1.6%	11	\$596,047	\$0	\$51,066	8.6%
Protective Life Insurance Company	0.0%	23	\$6,695	\$0	\$0	0.0%
Provident Life & Accident Insurance Company	0.0%	26	\$3,278	\$0	\$0	0.0%
Prudential Insurance Company Of America The	8.3%	3	\$3,030,496	\$0	\$5,754,885	189.9%
Securian Life Insurance Company	8.7%	2	\$3,169,036	\$0	\$2,993,204	94.5%
Settlers Life Insurance Company	0.0%	39	\$0	\$0	\$1,636	.
TIAA-CREF Life Insurance Company	7.9%	4	\$2,880,073	\$0	\$0	0.0%
Transamerica Financial Life Ins Co	0.0%	35	\$636	\$0	\$0	0.0%
Transamerica Life Insurance Company	6.1%	6	\$2,230,696	\$0	\$1,366,360	61.3%
Trustmark Insurance Company	7.2%	5	\$2,619,503	\$0	\$1,366,519	52.2%
United States Life Insurance Co New York	0.0%	37	\$57	\$0	\$5,450	9561.4%
Unum Life Insurance Company Of America	0.4%	13	\$163,830	\$0	\$724,597	442.3%
Voya Retirement Insurance & Annuity Company	0.1%	18	\$52,673	\$0	\$59,217	112.4%
Washington National Insurance Company	0.0%	34	\$651	\$0	\$11,120	1708.1%
Total	100.0%	.	\$36,609,553	\$0	\$-644,224,352	-1759.7%

Data By Line by Company
GROUP - GRADED DEATH BENEFITS

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUMS & ANNUITIES</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT CLAIMS AND BENEFITS PAID</i>	<i>BENEFITS RATIO</i>
Colonial Penn Life Insurance Company	58.9%	1	\$2,611,684	\$0	\$2,021,655	77.4%
Fidelity Life Assn A Legal Reserve Life Ins Co	0.0%	9	\$1,134	\$0	\$0	0.0%
Fidelity Security Life Insurance Company	0.0%	7	\$1,707	\$0	\$0	0.0%
Globe Life & Accident Insurance Company	0.2%	4	\$8,555	\$0	\$0	0.0%
John Hancock Life Insurance Company (usa)	0.1%	5	\$5,317	\$268	\$-1,029,638	-19360.0%
Lincoln Heritage Life Insurance Company	0.0%	8	\$1,606	\$0	\$55,010	3425.3%
Metropolitan Life Insurance Company	0.0%	10	\$0	\$0	\$914,912,189	.
Physicians Life Insurance Company	4.3%	3	\$189,387	\$0	\$81,488	43.0%
Protective Life & Annuity Insurance Company	0.0%	11	\$0	\$0	\$-2,734	.
Transamerica Life Insurance Company	36.3%	2	\$1,609,879	\$0	\$2,375,799	147.6%
Union Fidelity Life Insurance Company	0.1%	6	\$4,040	\$0	\$13,388	331.4%
Total	100.0%	.	\$4,433,309	\$268	\$918,427,157	20716.5%

Data By Line by Company
GROUP - CREDIT

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY</i>		<i>DIRECT PREMIUMS & ANNUITIES</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT CLAIMS AND BENEFITS PAID</i>	<i>BENEFITS RATIO</i>
		<i>MARKET SHARE</i>	<i>MARKET SHARE</i>				
American Health & Life Insurance Company	20.0%		2	\$2,256,399	\$0	\$1,937,173	85.9%
American National Insurance Company	0.8%		8	\$88,799	\$0	\$42,085	47.4%
CMFG Life Insurance Company	14.3%		4	\$1,609,308	\$0	\$808,987	50.3%
Central States Health & Life Co Of Omaha	8.6%		5	\$973,681	\$0	\$327,458	33.6%
Guarantee Trust Life Insurance Company	-0.1%		14	\$-11,603	\$0	\$0	0.0%
Individual Assurance Co Life Health & Accident	-0.1%		13	\$-6,328	\$0	\$0	0.0%
Life Of The South Insurance Company	18.9%		3	\$2,135,155	\$0	\$979,514	45.9%
Merit Life Insurance Co	-0.1%		15	\$-12,140	\$0	\$27,401	-225.7%
Minnesota Life Insurance Company	30.2%		1	\$3,410,963	\$0	\$1,051,615	30.8%
Pavonia Life Insurance Company Of MI	0.3%		10	\$32,552	\$0	\$26,732	82.1%
Pekin Life Insurance Company	3.9%		6	\$441,854	\$0	\$161,170	36.5%
Plateau Insurance Company	2.4%		7	\$274,300	\$0	\$166,713	60.8%
Securian Life Insurance Company	0.6%		9	\$67,202	\$0	\$119,428	177.7%
Shelter Life Insurance Company	0.1%		12	\$8,445	\$0	\$0	0.0%
Transamerica Life Insurance Company	0.1%		11	\$9,172	\$0	\$17,747	193.5%
Total	100.0%		.	\$11,277,759	\$0	\$5,666,023	50.2%

Data By Line by Company
GROUP - VARIABLE LIFE

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUMS & ANNUITIES</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT CLAIMS AND BENEFITS PAID</i>	<i>BENEFITS RATIO</i>
American General Life Insurance Co	0.0%	8	\$5,765	\$0	\$0	0.0%
Everlake Life Insurance Company	0.0%	10	\$0	\$0	\$36,800	.
Forethought Life Insurance Company	0.0%	13	\$0	\$0	\$175,573	.
Lincoln Benefit Life Company	0.0%	9	\$838	\$0	\$0	0.0%
Massachusetts Mutual Life Insurance Company	4.9%	4	\$724,478	\$0	\$0	0.0%
Metropolitan Life Insurance Company	63.7%	1	\$9,389,800	\$0	\$34,328,418	365.6%
Minnesota Life Insurance Company	0.9%	6	\$135,226	\$0	\$57,539	42.6%
Nationwide Life Insurance Company	20.9%	2	\$3,083,591	\$0	\$1,926,824	62.5%
Prudential Insurance Company Of America The	7.8%	3	\$1,150,721	\$0	\$2,185,208	189.9%
Securian Life Insurance Company	0.1%	7	\$12,328	\$0	\$46	0.4%
Talcott Resolution Life Insurance Company	0.0%	12	\$0	\$0	\$2,809,260	.
Venerable Insurance & Annuity Company	0.0%	11	\$0	\$0	\$3,663	.
Zurich American Life Insurance Company	1.7%	5	\$246,237	\$0	\$593,000	240.8%
Total	100.0%	.	\$14,748,984	\$0	\$42,116,331	285.6%

Data By Line by Company
GROUP - ANNUITIES ORDINARY

COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	BENEFITS RATIO
Aetna Life Insurance Company	-0.0%	89	\$-111,243	\$0	\$5,236,314	-4707.1%
American Fidelity Assurance Company	0.0%	44	\$19,350	\$0	\$254,485	1315.2%
American General Life Insurance Co	0.5%	20	\$6,611,565	\$0	\$15,492,002	234.3%
American Maturity Life Insurance Co	0.0%	85	\$0	\$0	\$11,872	.
American Memorial Life Insurance Company	0.0%	72	\$0	\$0	\$14,180	.
American National Insurance Company	0.0%	56	\$0	\$0	\$18,310	.
American United Life Insurance Company	3.5%	9	\$47,018,250	\$0	\$4,899,368	10.4%
Americo Financial Life & Annuity Ins Co	0.0%	53	\$360	\$0	\$106,115	29476.4%
Ameritas Life Insurance Corp	1.5%	13	\$19,872,621	\$0	\$77,395,291	389.5%
Assurity Life Insurance Company	0.0%	54	\$260	\$0	\$406	156.2%
Athene Annuity & Life Assurance Co of NY	0.0%	73	\$0	\$0	\$5,134	.
Athene Annuity & Life Company	9.8%	2	\$131,735,875	\$0	\$20,389,166	15.5%
Aurora National Life Assurance Company	0.0%	57	\$0	\$0	\$514,536	.
Bankers Life & Casualty Company	0.0%	58	\$0	\$0	\$21,603	.
Banner Life Insurance Company	1.9%	12	\$25,816,596	\$0	\$7,582,071	29.4%
Berkshire Hathaway Life Insurance Co of NE	39.6%	1	\$531,041,697	\$0	\$252,790,282	47.6%
Brighthouse Life Insurance Company	0.0%	48	\$2,616	\$0	\$4,664,949	178324%
Canada Life Assurance Company	0.0%	83	\$0	\$0	\$302,612	.
Capitol Life Insurance Company	0.0%	59	\$0	\$0	\$1,686	.
Church Life Insurance Corporation	0.0%	38	\$113,249	\$0	\$0	0.0%
Colonial Penn Life Insurance Company	0.0%	60	\$0	\$0	\$1,356	.
Columbus Life Insurance Company	0.0%	88	\$0	\$0	\$12,008	.
Continental General Insurance Company	0.0%	49	\$2,400	\$0	\$8,831	368.0%
Country Life Insurance Company	0.0%	62	\$0	\$0	\$110,526	.
Delaware Life Insurance Company	0.0%	82	\$0	\$0	\$296,691	.
Equitable Financial Life Insurance Company	0.1%	27	\$1,025,155	\$9,224	\$8,096,217	790.7%
Everlake Life Insurance Company	0.0%	43	\$19,600	\$0	\$3,262,538	16645.6%
Federal Life Insurance Company	0.0%	52	\$450	\$0	\$0	0.0%
Fidelity & Guaranty Life Insurance Company	2.1%	11	\$28,754,294	\$0	\$54,853	0.2%
Fidelity Security Life Insurance Company	0.1%	28	\$910,272	\$0	\$7,117,420	781.9%
First Berkshire Hathaway Life Insurance Co	0.7%	17	\$9,463,702	\$0	\$7,586,124	80.2%
Genworth Life & Annuity Insurance Company	0.0%	65	\$0	\$0	\$3,315	.
Genworth Life Insurance Company	0.0%	50	\$2,100	\$0	\$1,207,724	57510.7%
Great Southern Life Insurance Company	0.0%	86	\$0	\$0	\$1,137	.
Great-West Life & Annuity Insurance Company	0.3%	21	\$4,629,171	\$0	\$5,380,282	116.2%
Guardian Life Insurance Company Of America	0.0%	63	\$0	\$0	\$7,284	.
Horace Mann Life Insurance Company	0.0%	37	\$113,440	\$0	\$64,454	56.8%
Jackson National Life Insurance Company	0.0%	40	\$53,304	\$0	\$1,422,337	2668.3%
John Hancock Life Insurance Company (usa)	0.0%	67	\$0	\$17,205	\$16,941,684	.
Life Insurance Company Of The Southwest	0.0%	64	\$0	\$0	\$124,688	.
Lincoln Benefit Life Company	0.0%	66	\$0	\$0	\$626,630	.
Lincoln National Life Insurance Company, The	0.8%	16	\$10,964,686	\$0	\$22,969,151	209.5%

Data By Line by Company
GROUP - ANNUITIES ORDINARY

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUMS & ANNUITIES</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT CLAIMS AND BENEFITS PAID</i>	<i>BENEFITS RATIO</i>
MONY Life Insurance Company	0.0%	68	\$0	\$0	\$237,203	.
Massachusetts Mutual Life Insurance Company	5.2%	5	\$69,181,068	\$0	\$190,862,678	275.9%
Massmutual Ascend Life Insurance Company	0.1%	25	\$1,402,708	\$0	\$1,117,366	79.7%
Metropolitan Life Insurance Company	-0.1%	90	\$-1,654,865	\$0	\$-256,791,440	15517.4%
Metropolitan Tower Life Insurance Company	6.4%	3	\$85,870,295	\$0	\$3,342,944	3.9%
Midland National Life Insurance Company	0.0%	29	\$665,441	\$0	\$1,054,249	158.4%
Minnesota Life Insurance Company	0.1%	26	\$1,174,846	\$0	\$8,150,249	693.7%
Mutual Of America Life Insurance Company	0.0%	35	\$152,080	\$0	\$2,920,931	1920.7%
Nassau Life Insurance Company	0.0%	71	\$0	\$0	\$650,293	.
National Guardian Life Insurance Company	0.0%	30	\$551,599	\$0	\$296,756	53.8%
National Western Life Insurance Company	0.0%	47	\$8,103	\$0	\$2,072,803	25580.7%
Nationwide Life & Annuity Insurance Company	3.4%	10	\$45,208,055	\$0	\$158,681	0.4%
New York Life Insurance & Annuity Corporation	0.0%	41	\$40,200	\$0	\$1,512,589	3762.7%
New York Life Insurance Company	0.6%	19	\$7,635,153	\$0	\$9,337,961	122.3%
North American Co For Life & Health Insurance	0.0%	51	\$500	\$0	\$1,073,670	214734%
Pacific Life & Annuity Company	0.6%	18	\$8,309,650	\$0	\$0	0.0%
Pacific Life Insurance Company	5.1%	6	\$68,502,594	\$0	\$17,202,330	25.1%
Parker Centennial Assurance Company	0.0%	81	\$0	\$0	\$33,898	.
Paul Revere Life Insurance Company	0.0%	69	\$0	\$0	\$26,331	.
Pekin Life Insurance Company	0.0%	42	\$35,142	\$0	\$10,370	29.5%
Penn Mutual Life Insurance Company The	0.0%	70	\$0	\$0	\$396,913	.
Physicians Life Insurance Company	0.0%	34	\$225,107	\$0	\$145,741	64.7%
Principal Life Insurance Company	4.1%	8	\$54,858,479	\$0	\$29,846,710	54.4%
Provident Life & Accident Insurance Company	0.0%	74	\$0	\$0	\$2,216,334	.
Prudential Insurance Company Of America The	4.5%	7	\$60,029,695	\$1,584	\$34,781,113	57.9%
Prudential Retirement Insurance & Annuity Co	0.0%	87	\$0	\$0	\$181,541	.
Reliance Standard Life Insurance Company	0.0%	75	\$0	\$0	\$17,254	.
Reliastar Life Insurance Company	0.0%	46	\$11,826	\$0	\$1,689,986	14290.4%
Riversource Life Insurance Company	0.0%	31	\$317,045	\$0	\$1,104,975	348.5%
Sagicor Life Insurance Company	0.0%	55	\$0	\$0	\$3,468	.
Securian Life Insurance Company	0.2%	24	\$2,787,525	\$0	\$100,670	3.6%
Sentry Life Insurance Company (I&h Acct)	1.5%	14	\$19,479,118	\$0	\$27,831,187	142.9%
Standard Insurance Company	0.0%	76	\$0	\$0	\$5,971	.
Sun Life Assurance Company Of Canada	0.0%	84	\$0	\$0	\$16,555	.
Symetra Life Insurance Company	0.0%	39	\$103,105	\$0	\$592,542	574.7%
Talcott Resolution Life Insurance Company	0.0%	32	\$279,583	\$0	\$4,681,758	1674.6%
Teachers Ins & Annuity Assn of America	5.9%	4	\$79,421,969	\$6,572,067	\$56,406,561	79.3%
Texas Life Insurance Company	0.0%	77	\$0	\$0	\$1,629	.
Transamerica Financial Life Ins Co	0.0%	80	\$0	\$0	\$195,359	.
Transamerica Life Insurance Company	0.0%	36	\$134,655	\$0	\$12,040,930	8942.1%
Union Security Insurance Company	0.0%	33	\$230,350	\$0	\$22,820	9.9%
United Of Omaha Life Insurance Company	0.3%	23	\$3,716,882	\$0	\$4,182,811	112.5%

Data By Line by Company
GROUP - ANNUITIES ORDINARY

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUMS & ANNUITIES</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT CLAIMS AND BENEFITS PAID</i>	<i>BENEFITS RATIO</i>
United States Life Insurance Co New York	0.0%	78	\$0	\$0	\$2,886,552	.
Unum Life Insurance Company Of America	0.0%	61	\$0	\$0	\$90,048	.
Variable Annuity Life Insurance Company	0.3%	22	\$4,065,794	\$0	\$6,537,278	160.8%
Voya Retirement Insurance & Annuity Company	0.0%	45	\$13,896	\$0	\$162,688,239	1170756%
Western & Southern Life Insurance Company	0.0%	79	\$0	\$0	\$789,012	.
Western Southern Life Assurance Company	0.9%	15	\$11,609,811	\$0	\$570,742	4.9%
Total	100.0%	.	\$1,342,427,179	\$6,600,080	\$798,290,193	60.0%

Data By Line by Company
GROUP - ANNUITIES VARIABLE

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUMS & ANNUITIES</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT CLAIMS AND BENEFITS PAID</i>	<i>BENEFITS RATIO</i>
American General Life Insurance Co	1.3%	8	\$7,681,686	\$0	\$104,949,063	1366.2%
American National Insurance Company	0.1%	12	\$642,364	\$0	\$4,159,483	647.5%
American United Life Insurance Company	40.2%	1	\$241,569,814	\$0	\$208,803,973	86.4%
Annuity Investors Life Insurance Company	0.0%	26	\$0	\$0	\$15,914	.
Brighthouse Life Insurance Company	0.0%	24	\$0	\$0	\$3,495,142	.
Delaware Life Insurance Company	1.5%	7	\$8,908,963	\$0	\$78,435,465	880.4%
Equitable Financial Life Insurance Company	5.1%	6	\$30,608,593	\$0	\$149,216,740	487.5%
Everlake Life Insurance Company	0.0%	16	\$108,945	\$0	\$7,232,488	6638.7%
First Allmerica Financial Life Insurance Co	0.0%	22	\$0	\$0	\$230,332	.
Jackson National Life Insurance Company	0.0%	17	\$21,000	\$0	\$1,500,710	7146.2%
Lincoln Life & Annuity Company Of New York	0.1%	11	\$886,927	\$0	\$30,616	3.5%
Lincoln National Life Insurance Company, The	9.1%	3	\$54,612,348	\$0	\$48,906,725	89.6%
Metropolitan Life Insurance Company	0.4%	10	\$2,230,095	\$0	\$346,051,801	15517.4%
Midland National Life Insurance Company	0.0%	15	\$177,727	\$0	\$281,569	158.4%
Minnesota Life Insurance Company	0.0%	20	\$0	\$0	\$50,694,269	.
Nationwide Life Insurance Company	8.4%	4	\$50,242,791	\$0	\$6,414,010	12.8%
Principal Life Insurance Company	0.0%	18	\$0	\$0	\$208,412	.
Riversource Life Insurance Company	0.0%	19	\$0	\$0	\$90,348	.
Security Benefit Life Insurance Company	0.1%	13	\$454,374	\$0	\$1,358,941	299.1%
Symetra Life Insurance Company	0.0%	21	\$0	\$0	\$3,045,903	.
Teachers Ins & Annuity Assn of America	6.9%	5	\$41,661,324	\$0	\$30,086,580	72.2%
Transamerica Life Insurance Company	0.0%	23	\$0	\$0	\$4,927,215	.
Variable Annuity Life Insurance Company	1.2%	9	\$7,398,998	\$0	\$13,014,799	175.9%
Venerable Insurance & Annuity Company	0.0%	14	\$218,314	\$0	\$24,860,187	11387.4%
Voya Retirement Insurance & Annuity Company	25.6%	2	\$154,037,836	\$0	\$118,984,786	77.2%
Zurich American Life Insurance Company	0.0%	25	\$0	\$0	\$891,906	.
Total	100.0%	.	\$601,462,099	\$0	\$1,207,887,377	200.8%

Data By Line by Company
GROUP - ANNUITIES MODIFIED GUARANTEED

<i>COMPANY NAME</i>	<i>RANK BY</i>		<i>DIRECT PREMIUMS & ANNUITIES</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT CLAIMS AND BENEFITS PAID</i>	<i>BENEFITS RATIO</i>
	<i>MARKET SHARE</i>	<i>MARKET SHARE</i>				
American Maturity Life Insurance Co	0.0%	4	\$0	\$0	\$123,599	.
Everlake Life Insurance Company	0.0%	3	\$0	\$0	\$1,683,170	.
Protective Life Insurance Company	99.3%	1	\$11,015	\$0	\$17,302,128	157078%
Venerable Insurance & Annuity Company	0.7%	2	\$79	\$0	\$0	0.0%
Total	100.0%	.	\$11,094	\$0	\$19,108,897	172245%

Data By Line by Company
GROUP - ANNUITIES EQUITY INDEXED

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUMS & ANNUITIES</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT CLAIMS AND BENEFITS PAID</i>	<i>BENEFITS RATIO</i>
American National Insurance Company	0.0%	7	\$0	\$0	\$541,168	.
American United Life Insurance Company	0.0%	8	\$0	\$0	\$79,300	.
Athene Annuity & Life Company	0.0%	9	\$0	\$0	\$3,965,432	.
Equitrust Life Insurance Company	0.3%	3	\$13,100	\$0	\$328,400	2506.9%
Everlake Life Insurance Company	0.0%	6	\$0	\$0	\$26,853	.
Fidelity & Guaranty Life Insurance Company	0.0%	10	\$0	\$0	\$20,374	.
Jackson National Life Insurance Company	0.0%	11	\$0	\$0	\$4,549	.
Lafayette Life Insurance Company The	3.6%	2	\$159,711	\$0	\$124,066	77.7%
Life Insurance Company Of The Southwest	0.2%	4	\$7,999	\$0	\$152,159	1902.2%
Lincoln National Life Insurance Company, The	0.0%	12	\$0	\$0	\$329,528	.
Midland National Life Insurance Company	95.8%	1	\$4,248,907	\$0	\$6,731,475	158.4%
National Western Life Insurance Company	0.0%	13	\$0	\$0	\$543,396	.
Venerable Insurance & Annuity Company	0.1%	5	\$3,390	\$0	\$25,210,266	743666%
Washington National Insurance Company	0.0%	14	\$0	\$0	\$13,256	.
Total	100.0%	.	\$4,433,107	\$0	\$38,070,222	858.8%

Data By Line by Company
GROUP - DEPOSIT-TYPE CONTRACT FUNDS

COMPANY NAME	MARKET SHARE	RANK BY	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	BENEFITS RATIO
		MARKET SHARE				
4 Ever Life Insurance Company	0.0%	20	\$50,438	\$0	\$0	0.0%
Aetna Life Insurance Company	1.6%	7	\$9,351,895	\$0	\$0	0.0%
American Maturity Life Insurance Co	0.0%	28	\$0	\$0	\$8,838	.
American National Insurance Company	0.0%	19	\$59,747	\$0	\$0	0.0%
Ameritas Life Insurance Corp	0.0%	18	\$227,961	\$0	\$0	0.0%
Aurora National Life Assurance Company	-0.0%	29	\$-5,121	\$0	\$0	0.0%
Berkshire Hathaway Life Insurance Co of NE	36.8%	1	\$216,199,690	\$0	\$75,369,326	34.9%
CIGNA Health & Life Insurance Company	0.0%	25	\$58	\$0	\$57,500	99137.9%
Companion Life Insurance Company	0.5%	11	\$3,169,375	\$0	\$3,169,375	100.0%
Connecticut General Life Ins Co	0.0%	21	\$22,338	\$0	\$149,799	670.6%
Country Life Insurance Company	0.0%	22	\$16,853	\$0	\$0	0.0%
Fidelity & Guaranty Life Insurance Company	0.0%	23	\$7,341	\$0	\$0	0.0%
First Berkshire Hathaway Life Insurance Co	1.2%	8	\$6,935,996	\$0	\$4,183,970	60.3%
Great-West Life & Annuity Insurance Company	0.1%	17	\$309,288	\$0	\$0	0.0%
Kansas City Life Insurance Company	0.2%	12	\$1,131,000	\$0	\$1,126,704	99.6%
Massachusetts Mutual Life Insurance Company	8.0%	4	\$47,090,018	\$0	\$0	0.0%
Metropolitan Tower Life Insurance Company	0.1%	13	\$734,101	\$0	\$0	0.0%
Minnesota Life Insurance Company	0.1%	16	\$344,015	\$0	\$0	0.0%
New York Life Insurance Company	0.0%	26	\$0	\$0	\$7,745,373	.
Pacific Life Insurance Company	0.0%	27	\$0	\$0	\$21,684	.
Paul Revere Life Insurance Company	0.0%	24	\$4,331	\$0	\$0	0.0%
Principal Life Insurance Company	29.5%	2	\$172,913,360	\$0	\$0	0.0%
Prudential Insurance Company Of America The	0.8%	9	\$4,876,200	\$0	\$0	0.0%
Prudential Retirement Insurance & Annuity Co	14.9%	3	\$87,302,865	\$0	\$76,565,165	87.7%
Securian Life Insurance Company	0.1%	14	\$659,821	\$0	\$0	0.0%
Talcott Resolution Life Insurance Company	2.9%	5	\$17,155,159	\$0	\$0	0.0%
United Of Omaha Life Insurance Company	2.2%	6	\$13,167,530	\$0	\$0	0.0%
Unity Financial Life Insurance Company	0.1%	15	\$479,600	\$0	\$0	0.0%
Variable Annuity Life Insurance Company	0.8%	10	\$4,681,785	\$0	\$4,340,384	92.7%
Total	100.0%	.	\$586,885,644	\$0	\$172,738,118	29.4%

Data By Line by Company
GROUP - OTHER CONSIDERATIONS

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUMS & ANNUITIES</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT CLAIMS AND BENEFITS PAID</i>	<i>BENEFITS RATIO</i>
American Maturity Life Insurance Co	0.0%	21	\$2,325	\$0	\$23,496	1010.6%
Brighthouse Life Insurance Company	0.2%	16	\$2,173,714	\$0	\$0	0.0%
CMFG Life Insurance Company	1.0%	13	\$11,228,165	\$0	\$11,637,041	103.6%
Equitable Financial Life Insurance Company	0.1%	17	\$1,572,755	\$0	\$9,411,621	598.4%
Great-West Life & Annuity Insurance Company	4.7%	9	\$54,257,101	\$0	\$0	0.0%
John Hancock Life Insurance Company (usa)	20.9%	2	\$239,357,471	\$0	\$471,793,420	197.1%
Massachusetts Mutual Life Insurance Company	7.2%	3	\$83,014,192	\$0	\$3,177	0.0%
Metropolitan Life Insurance Company	1.5%	12	\$17,673,015	\$0	\$157,177,769	889.4%
Minnesota Life Insurance Company	6.1%	6	\$69,437,050	\$0	\$0	0.0%
Mutual Of America Life Insurance Company	1.9%	11	\$21,412,324	\$0	\$39,760,037	185.7%
Nationwide Life & Annuity Insurance Company	0.0%	23	\$0	\$0	\$89,706	.
Nationwide Life Insurance Company	0.0%	22	\$0	\$0	\$84,521,844	.
New York Life Insurance Company	5.3%	7	\$60,686,674	\$0	\$17,374,133	28.6%
Northwestern Mutual Life Insurance Company	0.0%	19	\$50,000	\$0	\$13,539	27.1%
Ohio National Life Insurance Company The	0.5%	15	\$5,283,586	\$0	\$1,784,688	33.8%
Pacific Life & Annuity Company	0.0%	24	\$0	\$0	\$1,000	.
Principal Life Insurance Company	0.0%	20	\$25,250	\$0	\$0	0.0%
Prudential Insurance Company Of America The	6.6%	5	\$75,549,449	\$0	\$144,884,005	191.8%
Prudential Retirement Insurance & Annuity Co	0.0%	18	\$122,215	\$0	\$0	0.0%
Standard Insurance Company	4.8%	8	\$55,231,405	\$0	\$29,954,416	54.2%
Talcott Resolution Life Insurance Company	0.9%	14	\$10,465,542	\$0	\$23,083,823	220.6%
Transamerica Financial Life Ins Co	6.8%	4	\$77,941,055	\$0	\$63,241,211	81.1%
Transamerica Life Insurance Company	27.0%	1	\$309,489,156	\$0	\$404,875,972	130.8%
Voya Retirement Insurance & Annuity Company	4.6%	10	\$52,473,013	\$0	\$75,305,147	143.5%
Total	100.0%	.	\$1,147,445,457	\$0	\$1,534,936,045	133.8%

Data By Line by Company
TOTAL GROUP

COMPANY NAME	RANK BY		DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	BENEFITS RATIO
	MARKET SHARE	MARKET SHARE				
4 Ever Life Insurance Company	0.0%	108	\$180,428	\$0	\$196,357	108.8%
5 Star Life Insurance Company	0.1%	65	\$2,672,917	\$0	\$2,530,412	94.7%
AAA Life Insurance Company	0.1%	53	\$6,315,528	\$0	\$4,469,425	70.8%
Aetna Life Insurance Company	0.2%	44	\$9,312,142	\$0	\$5,661,322	60.8%
Allianz Life Insurance Co Of North America	0.0%	142	\$15,610	\$0	\$25,050	160.5%
Amalgamated Life Insurance Company	0.1%	57	\$3,862,964	\$0	\$1,511,490	39.1%
American Amicable Life Insurance Co of TX	0.0%	129	\$40,807	\$0	\$13,968	34.2%
American Bankers Life Assurance Of Florida	0.0%	149	\$11,576	\$0	\$0	0.0%
American Family Life Assurance Co of Col.	0.0%	100	\$270,318	\$0	\$257,343	95.2%
American Family Life Insurance Company	0.0%	88	\$690,456	\$168,992	\$468,000	92.3%
American Fidelity Assurance Company	0.0%	137	\$19,350	\$0	\$254,485	1315.2%
American General Life Insurance Co	0.3%	41	\$14,376,060	\$0	\$131,806,152	916.8%
American Health & Life Insurance Company	0.1%	68	\$2,429,466	\$0	\$2,265,008	93.2%
American Heritage Life Insurance Company	0.0%	73	\$2,025,482	\$0	\$600,104	29.6%
American Income Life Insurance Co	0.0%	147	\$12,284	\$0	\$500	4.1%
American Maturity Life Insurance Co	0.0%	168	\$2,325	\$0	\$167,805	7217.4%
American Memorial Life Insurance Company	0.2%	51	\$8,240,472	\$0	\$4,468,545	54.2%
American National Insurance Company	0.1%	64	\$2,672,925	\$1,948	\$8,415,158	314.9%
American National Life Ins Co Of TX	0.0%	188	\$312	\$0	\$0	0.0%
American Public Life Insurance Company	0.0%	124	\$47,241	\$0	\$0	0.0%
American United Life Insurance Company	6.6%	3	\$290,178,166	\$0	\$215,487,419	74.3%
Americo Financial Life & Annuity Ins Co	0.0%	145	\$13,682	\$0	\$306,115	2237.4%
Ameritas Life Insurance Corp	0.5%	33	\$20,101,068	\$0	\$77,395,291	385.0%
Annuity Investors Life Insurance Company	0.0%	211	\$0	\$0	\$15,914	.
Anthem Life Insurance Company	0.2%	43	\$9,328,033	\$0	\$9,189,317	98.5%
Assurity Life Insurance Company	0.0%	126	\$43,648	\$0	\$22,948	52.6%
Athene Annuity & Life Assurance Company	0.0%	122	\$60,954	\$0	\$77,672	127.4%
Athene Annuity & Life Assurance Co of NY	0.0%	203	\$0	\$0	\$5,134	.
Athene Annuity & Life Company	3.0%	10	\$131,740,853	\$0	\$24,354,598	18.5%
Aurora National Life Assurance Company	-0.0%	214	\$-2,061	\$0	\$514,536	-24965.4%
Auto Owners Life Insurance Company	0.0%	131	\$34,403	\$0	\$0	0.0%
Baltimore Life Insurance Company The	0.0%	181	\$952	\$0	\$0	0.0%
Bankers Fidelity Life Insurance Company	0.0%	107	\$205,629	\$0	\$80,000	38.9%
Bankers Life & Casualty Company	0.0%	197	\$0	\$0	\$21,603	.
Banner Life Insurance Company	0.6%	31	\$25,816,596	\$0	\$7,582,071	29.4%
Berkshire Hathaway Life Insurance Co of NE	17.0%	1	\$747,241,387	\$0	\$328,159,608	43.9%
Best Life & Health Insurance Company	0.0%	166	\$2,505	\$0	\$0	0.0%
Boston Mutual Life Insurance Company	0.0%	120	\$99,418	\$0	\$35,000	35.2%
Brighthouse Life Insurance Company	0.0%	70	\$2,176,330	\$0	\$8,379,661	385.0%
CIGNA Health & Life Insurance Company	0.0%	195	\$58	\$0	\$57,500	99137.9%
CMFG Life Insurance Company	0.4%	40	\$15,651,375	\$0	\$14,521,660	92.8%
Canada Life Assurance Company	0.0%	163	\$3,788	\$0	\$302,612	7988.7%

Data By Line by Company
TOTAL GROUP

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUMS & ANNUITIES</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT CLAIMS AND BENEFITS PAID</i>	<i>BENEFITS RATIO</i>
Capitol Life Insurance Company	0.0%	199	\$0	\$0	\$1,686	.
Central States Health & Life Co Of Omaha	0.0%	82	\$973,668	\$0	\$327,458	33.6%
Church Life Insurance Corporation	0.0%	97	\$362,962	\$0	\$400,000	110.2%
Colonial Life & Accident Insurance Company	0.0%	90	\$630,520	\$0	\$183,500	29.1%
Colonial Penn Life Insurance Company	0.1%	59	\$3,624,217	\$0	\$2,787,494	76.9%
Columbian Life Insurance Company	0.0%	112	\$140,376	\$0	\$53,270	37.9%
Columbus Life Insurance Company	0.0%	212	\$0	\$0	\$12,008	.
Combined Insurance Co Of America	0.0%	74	\$1,495,743	\$0	\$226,181	15.1%
Companion Life Insurance Company	0.1%	61	\$3,259,306	\$0	\$3,199,381	98.2%
Connecticut General Life Ins Co	0.0%	69	\$2,196,037	\$0	\$2,143,522	97.6%
Continental American Insurance Company	0.0%	91	\$539,370	\$0	\$65,813	12.2%
Continental General Insurance Company	0.0%	133	\$31,986	\$0	\$8,831	27.6%
Country Life Insurance Company	0.0%	109	\$177,115	\$0	\$322,226	181.9%
Dearborn Life Insurance Company	0.0%	87	\$832,115	\$0	\$598,100	71.9%
Delaware American Life Insurance Company	0.0%	192	\$177	\$0	\$0	0.0%
Delaware Life Insurance Company	0.2%	47	\$8,908,963	\$0	\$78,732,156	883.7%
EMC National Life Company	0.0%	93	\$496,858	\$0	\$510,800	102.8%
Elips Life Insurance Company	0.0%	125	\$43,990	\$0	\$50,000	113.7%
Epic Life Insurance Company The	0.0%	138	\$18,232	\$0	\$0	0.0%
Equitable Financial Life Ins Co of Am.	0.0%	85	\$838,192	\$0	\$1,033,910	123.4%
Equitable Financial Life Insurance Company	0.8%	25	\$33,206,503	\$9,224	\$166,724,578	502.1%
Equitrust Life Insurance Company	0.0%	146	\$13,100	\$0	\$328,400	2506.9%
Everlake Life Insurance Company	0.0%	92	\$512,059	\$0	\$12,710,482	2482.2%
Family Benefit Life Insurance Company	0.0%	162	\$3,991	\$0	\$198	5.0%
Farm Bureau Life Ins Co of MO	0.0%	95	\$436,222	\$0	\$219,000	50.2%
Farmers New World Life Insurance Company	0.0%	180	\$1,253	\$0	\$0	0.0%
Federal Life Insurance Company	0.0%	159	\$4,065	\$0	\$13,279	326.7%
Federated Life Insurance Company	0.0%	200	\$0	\$0	\$35,000	.
Fidelity & Guaranty Life Insurance Company	0.7%	29	\$28,761,635	\$0	\$75,227	0.3%
Fidelity Life Assn A Legal Reserve Life Ins Co	0.0%	118	\$111,828	\$0	\$0	0.0%
Fidelity Security Life Insurance Company	0.0%	78	\$1,310,658	\$0	\$7,496,861	572.0%
First Allmerica Financial Life Insurance Co	0.0%	204	\$0	\$0	\$230,332	.
First Berkshire Hathaway Life Insurance Co	0.4%	38	\$16,399,698	\$0	\$11,770,094	71.8%
First Penn-pacific Life Insurance Company	0.0%	171	\$2,126	\$0	\$0	0.0%
Forethought Life Insurance Company	0.1%	62	\$3,140,802	\$0	\$5,390,620	171.6%
Genworth Life & Annuity Insurance Company	0.0%	165	\$2,555	\$0	\$105,870	4143.6%
Genworth Life Insurance Company	0.0%	104	\$236,786	\$0	\$3,071,265	1297.1%
Gerber Life Insurance Company	0.0%	155	\$7,478	\$0	\$6,342	84.8%
Globe Life & Accident Insurance Company	0.2%	45	\$9,293,032	\$0	\$9,089,134	97.8%
Golden Rule Insurance Company	0.0%	123	\$56,556	\$0	\$0	0.0%
Great Southern Life Insurance Company	0.0%	176	\$1,518	\$0	\$1,137	74.9%
Great Western Insurance Company	0.1%	66	\$2,666,737	\$0	\$1,402,744	52.6%

Data By Line by Company
TOTAL GROUP

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Great-West Life & Annuity Insurance Company	1.4%	21	\$60,630,197	\$0	\$103,714,623	171.1%
Guarantee Trust Life Insurance Company	-0.0%	216	\$-11,446	\$0	\$0	0.0%
Guardian Insurance & Annuity Company Inc	0.0%	151	\$10,059	\$0	\$30,969	307.9%
Guardian Life Insurance Company Of America	0.4%	36	\$17,383,422	\$0	\$14,244,359	81.9%
Hartford Life & Accident Insurance Company	1.6%	19	\$69,342,438	\$0	\$38,447,717	55.4%
Homesteaders Life Company	0.2%	48	\$8,522,494	\$0	\$5,723,747	67.2%
Horace Mann Life Insurance Company	0.0%	111	\$148,180	\$0	\$74,454	50.2%
Humana Insurance Company	0.0%	79	\$1,260,814	\$0	\$907,628	72.0%
IA American Life Insurance Company	0.0%	210	\$0	\$0	\$68,257	.
Individual Assurance Co Life Health & Accident	0.0%	115	\$133,711	\$0	\$165,892	124.1%
Investors Heritage Life Insurance Company	0.0%	134	\$29,864	\$0	\$35,572	119.1%
Investors Life Insurance Co Of North America	0.0%	191	\$229	\$0	\$0	0.0%
Jackson National Life Insurance Company	0.0%	116	\$128,957	\$0	\$2,927,596	2270.2%
Jefferson National Life Insurance Company	0.0%	143	\$15,400	\$0	\$0	0.0%
John Hancock Life Insurance Company (usa)	5.4%	5	\$239,362,788	\$17,473	\$487,705,466	203.8%
Kansas City Life Insurance Company	0.1%	58	\$3,661,640	\$0	\$4,144,962	113.2%
Lafayette Life Insurance Company The	0.0%	110	\$163,154	\$0	\$124,066	76.0%
Lewer Life Insurance Company	0.0%	190	\$260	\$0	\$0	0.0%
Liberty National Life Insurance Company	0.1%	56	\$3,932,664	\$0	\$737,129	18.7%
Life Insurance Company Of North America	0.7%	27	\$29,742,986	\$0	\$29,047,658	97.7%
Life Insurance Company Of The Southwest	0.0%	153	\$7,999	\$0	\$276,847	3461.0%
Life Of The South Insurance Company	0.0%	71	\$2,135,155	\$0	\$979,514	45.9%
Lifeshield National Insurance Co	0.0%	144	\$14,357	\$0	\$100,200	697.9%
Lincoln Benefit Life Company	0.0%	172	\$2,038	\$0	\$626,630	30747.3%
Lincoln Heritage Life Insurance Company	0.0%	121	\$73,628	\$0	\$190,198	258.3%
Lincoln Life & Annuity Company Of New York	0.0%	84	\$890,446	\$0	\$30,616	3.4%
Lincoln National Life Insurance Company, The	2.0%	16	\$86,847,860	\$0	\$93,846,051	108.1%
Loyal American Life Insurance Company	0.0%	189	\$284	\$0	\$0	0.0%
MONY Life Insurance Company	0.0%	187	\$330	\$0	\$237,203	71879.7%
Madison National Life Insurance Company Inc	0.0%	154	\$7,803	\$0	\$25,000	320.4%
Manhattan Life Insurance Company	0.0%	148	\$11,916	\$0	\$0	0.0%
Manhattanlife Insurance & Annuity Company	0.0%	170	\$2,147	\$0	\$0	0.0%
Massachusetts Mutual Life Insurance Company	4.6%	7	\$200,474,923	\$0	\$191,594,007	95.6%
Massmutual Ascend Life Insurance Company	0.0%	77	\$1,402,708	\$0	\$1,132,229	80.7%
Members Life Insurance Company	0.0%	186	\$377	\$0	\$1,500	397.9%
Merit Life Insurance Co	-0.0%	217	\$-12,140	\$0	\$27,401	-225.7%
Metropolitan Life Insurance Company	3.9%	9	\$170,645,579	\$0	\$526,627,587	308.6%
Metropolitan Tower Life Insurance Company	2.0%	17	\$86,635,306	\$0	\$3,342,944	3.9%
Midland National Life Insurance Company	0.1%	55	\$5,095,575	\$0	\$8,067,293	158.3%
Midwest National Life Ins Co of TN	0.0%	160	\$4,026	\$0	\$0	0.0%
Minnesota Life Insurance Company	2.1%	14	\$93,912,925	\$0	\$79,789,939	85.0%
Mutual Of America Life Insurance Company	0.5%	32	\$21,619,591	\$0	\$42,680,968	197.4%

Data By Line by Company
TOTAL GROUP

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Nassau Life Insurance Company	-0.0%	215	\$-3,292	\$0	\$650,293	-19753.7%
National Benefit Life Insurance Company	0.0%	198	\$0	\$0	\$600	.
National Guardian Life Insurance Company	0.2%	46	\$8,938,751	\$89	\$5,095,221	57.0%
National Health Insurance Company	0.0%	185	\$439	\$0	\$0	0.0%
National Western Life Insurance Company	0.0%	152	\$8,103	\$0	\$2,616,199	32286.8%
Nationwide Life & Annuity Insurance Company	1.0%	23	\$45,208,055	\$0	\$248,387	0.5%
Nationwide Life Insurance Company	1.2%	22	\$53,326,382	\$0	\$92,862,678	174.1%
New York Life Group Insurance Company Of NY	0.0%	201	\$0	\$0	\$350,000	.
New York Life Insurance & Annuity Corporation	0.0%	114	\$138,252	\$0	\$1,739,612	1258.3%
New York Life Insurance Company	2.3%	12	\$102,651,937	\$886,536	\$61,285,073	60.6%
Nippon Life Insurance Company Of America	0.0%	128	\$41,282	\$0	\$0	0.0%
North American Co For Life & Health Insurance	0.0%	141	\$15,727	\$0	\$1,084,227	6894.0%
Northwestern Mutual Life Insurance Company	0.0%	119	\$110,180	\$6,064	\$13,539	17.8%
Occidental Life Insurance Company Of NC	0.0%	164	\$3,234	\$0	\$0	0.0%
Oceanview Life & Annuity	0.0%	177	\$1,517	\$1,517	\$10,000	759.2%
Ohio National Life Insurance Company The	0.1%	54	\$5,283,586	\$0	\$1,784,688	33.8%
Pacific Life & Annuity Company	0.2%	49	\$8,309,650	\$0	\$1,000	0.0%
Pacific Life Insurance Company	1.6%	20	\$68,502,594	\$0	\$17,224,014	25.1%
Pan-American Life Insurance Company	0.0%	161	\$4,013	\$0	\$20,000	498.4%
Parker Centennial Assurance Company	0.0%	207	\$0	\$0	\$33,898	.
Paul Revere Life Insurance Company	0.0%	157	\$4,331	\$0	\$26,331	608.0%
Pavonia Life Insurance Company Of MI	0.0%	132	\$32,552	\$0	\$26,732	82.1%
Pekin Life Insurance Company	0.0%	89	\$648,870	\$0	\$171,540	26.4%
Penn Insurance & Annuity Company The	0.0%	178	\$1,514	\$0	\$0	0.0%
Penn Mutual Life Insurance Company The	0.0%	202	\$0	\$0	\$396,913	.
Physicians Life Insurance Company	0.1%	60	\$3,530,936	\$0	\$546,866	15.5%
Pioneer American Insurance Company	0.0%	184	\$647	\$0	\$0	0.0%
Pioneer Security Life Insurance Company	0.0%	194	\$135	\$0	\$0	0.0%
Plateau Insurance Company	0.0%	96	\$375,411	\$0	\$166,713	44.4%
Principal Life Insurance Company	5.5%	4	\$241,002,807	\$0	\$42,631,912	17.7%
Protective Life & Annuity Insurance Company	0.0%	209	\$0	\$0	\$-2,734	.
Protective Life Insurance Company	0.0%	103	\$245,802	\$0	\$17,877,895	7273.3%
Provident Life & Accident Insurance Company	0.0%	136	\$22,036	\$0	\$2,347,183	10651.6%
Prudential Insurance Company Of America The	4.3%	8	\$189,815,390	\$1,584	\$273,399,389	144.0%
Prudential Retirement Insurance & Annuity Co	2.0%	15	\$87,425,080	\$0	\$76,746,706	87.8%
Puritan Life Insurance Company Of America	0.0%	105	\$223,067	\$0	\$2,052,286	920.0%
Reliance Standard Life Insurance Company	0.2%	52	\$7,772,118	\$0	\$7,064,611	90.9%
Reliastar Life Ins Co of NY	0.0%	140	\$16,267	\$16,847	\$0	103.6%
Reliastar Life Insurance Company	0.4%	37	\$16,514,672	\$0	\$15,365,646	93.0%
Renaissance Life & Health Insurance Co	0.0%	127	\$42,157	\$0	\$0	0.0%
Reserve National Insurance Company	0.0%	117	\$118,493	\$0	\$0	0.0%
Riversource Life Insurance Company	0.0%	99	\$317,045	\$0	\$1,195,323	377.0%

Data By Line by Company
TOTAL GROUP

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Royalty Capital Life Insurance Company	0.0%	150	\$11,276	\$11,276	\$34,092	402.3%
S USA Life Insurance Company Inc	0.0%	183	\$649	\$0	\$0	0.0%
Sagicor Life Insurance Company	0.0%	196	\$0	\$0	\$3,468	.
Sbli USA Life Insurance Company Inc	0.0%	179	\$1,428	\$0	\$0	0.0%
Securian Life Insurance Company	0.9%	24	\$39,471,978	\$0	\$35,932,250	91.0%
Security Benefit Life Insurance Company	0.0%	94	\$454,374	\$0	\$1,358,941	299.1%
Sentry Life Insurance Company (I&h Acct)	0.4%	34	\$19,479,118	\$0	\$27,844,787	142.9%
Settlers Life Insurance Company	0.0%	167	\$2,345	\$0	\$5,500	234.5%
Shelter Life Insurance Company	0.0%	76	\$1,435,723	\$0	\$1,216,000	84.7%
Shenandoah Life Insurance Company	0.0%	182	\$668	\$0	\$0	0.0%
Standard Insurance Company	2.3%	13	\$101,642,221	\$0	\$77,147,233	75.9%
Starmount Life Insurance Company	0.0%	174	\$1,877	\$0	\$0	0.0%
State Farm Life Insurance Company	0.0%	81	\$1,039,046	\$0	\$1,981,500	190.7%
Sun Life & Health Insurance Company (US)	0.0%	98	\$329,724	\$0	\$65,143	19.8%
Sun Life Assurance Company Of Canada	0.4%	35	\$18,017,065	\$0	\$14,203,060	78.8%
Symetra Life Insurance Company	0.0%	72	\$2,095,309	\$0	\$5,686,158	271.4%
TIAA-CREF Life Insurance Company	0.1%	63	\$2,880,073	\$0	\$0	0.0%
Talcott Resolution Life Insurance Company	0.6%	30	\$28,001,591	\$0	\$30,574,841	109.2%
Teachers Ins & Annuity Assn of America	2.8%	11	\$121,083,293	\$6,572,067	\$86,493,141	76.9%
Texas Life Insurance Company	0.0%	205	\$0	\$0	\$1,629	.
Transamerica Financial Life Ins Co	1.8%	18	\$77,946,971	\$0	\$63,436,570	81.4%
Transamerica Life Insurance Company	7.2%	2	\$315,226,319	\$0	\$428,496,062	135.9%
Trustmark Insurance Company	0.1%	67	\$2,625,563	\$0	\$1,371,299	52.2%
Trustmark Life Insurance Company	0.0%	156	\$4,770	\$0	\$4,250	89.1%
Unicare Life & Health Insurance Company	0.0%	208	\$0	\$0	\$9,679	.
Unified Life Insurance Company	0.0%	102	\$260,489	\$0	\$251,157	96.4%
Unimerica Insurance Company	0.0%	130	\$38,888	\$0	\$130,800	336.4%
Union Fidelity Life Insurance Company	0.0%	113	\$139,513	\$0	\$208,889	149.7%
Union Labor Life Insurance Company	0.0%	80	\$1,072,616	\$24,962	\$1,141,034	108.7%
Union Security Insurance Company	0.0%	101	\$265,367	\$0	\$1,880,707	708.7%
United Healthcare Life Insurance Company	-0.0%	213	\$-13	\$0	\$0	0.0%
United Heritage Life Insurance Company	0.0%	158	\$4,175	\$0	\$0	0.0%
United Of Omaha Life Insurance Company	0.7%	26	\$30,696,319	\$0	\$15,873,582	51.7%
United States Life Insurance Co New York	0.0%	175	\$1,724	\$0	\$3,069,046	178019%
United Healthcare Insurance Company	0.2%	50	\$8,251,424	\$0	\$7,856,932	95.2%
Unity Financial Life Insurance Company	0.0%	86	\$834,903	\$0	\$280,877	33.6%
Unum Life Insurance Company Of America	0.7%	28	\$29,723,900	\$0	\$25,284,076	85.1%
Usable Life	0.0%	75	\$1,466,705	\$0	\$980,396	66.8%
Vantis Life Insurance Company	0.0%	173	\$2,031	\$0	\$0	0.0%
Variable Annuity Life Insurance Company	0.4%	39	\$16,146,577	\$0	\$23,892,461	148.0%
Venerable Insurance & Annuity Company	0.0%	106	\$221,783	\$0	\$50,074,116	22578.0%
Voya Retirement Insurance & Annuity Company	4.7%	6	\$206,577,418	\$0	\$357,037,389	172.8%

**Data By Line by Company
TOTAL GROUP**

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUMS & ANNUITIES</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT CLAIMS AND BENEFITS PAID</i>	<i>BENEFITS RATIO</i>
Washington National Insurance Company	0.0%	169	\$2,214	\$0	\$51,092	2307.7%
West Coast Life Insurance Company	0.0%	135	\$26,831	\$0	\$0	0.0%
Western & Southern Life Insurance Company	0.0%	206	\$0	\$0	\$813,383	.
Western Southern Life Assurance Company	0.3%	42	\$11,609,811	\$0	\$570,742	4.9%
Western United Life Assurance Company	0.0%	193	\$146	\$0	\$0	0.0%
Wilcac Life Insurance Company	0.0%	139	\$16,306	\$183,327	\$289,209	2897.9%
Zurich American Life Insurance Company	0.0%	83	\$920,846	\$0	\$3,390,897	368.2%
Total	100.0%	.	\$4,401,545,614	\$7,901,906	\$4,690,598,033	106.7%

Data By Line by Company
TOTAL LIFE

**TOTAL
LIFE INSURANCE
BY
COMPANY**

Data By Line by Company
TOTAL LIFE

	MARKET SHARE	RANK BY MARKET SHARE	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	BENEFITS RATIO
1891 Financial Life	0.0%	282	\$170,252	\$13	\$237,328	139.4%
4 Ever Life Insurance Company	0.0%	277	\$180,428	\$0	\$196,357	108.8%
5 Star Life Insurance Company	0.0%	161	\$3,436,542	\$0	\$3,388,225	98.6%
AAA Life Insurance Company	0.1%	97	\$16,735,196	\$0	\$9,409,153	56.2%
AMICA Life Insurance Company	0.0%	243	\$378,434	\$0	\$15,717	4.2%
Ability Insurance Company	0.0%	386	\$162	\$0	\$2,141	1321.6%
Accendo Insurance Company	0.0%	206	\$1,037,910	\$0	\$0	0.0%
Accordia Life & Annuity Company	0.1%	133	\$6,242,259	\$66,383	\$10,643,809	171.6%
Aetna Life Insurance Company	0.1%	111	\$9,712,416	\$493,910	\$6,409,362	71.1%
Allianz Life Insurance Co Of North America	2.3%	16	\$278,519,078	\$0	\$187,217,830	67.2%
Allianz Life Insurance Company Of New York	0.0%	390	\$0	\$0	\$38,228	.
Amalgamated Life Insurance Company	0.0%	152	\$3,862,964	\$0	\$1,511,490	39.1%
American Amicable Life Insurance Co of TX	0.0%	162	\$3,378,481	\$1,527	\$1,209,577	35.8%
American Bankers Life Assurance Of Florida	0.0%	304	\$74,205	\$0	\$79,683	107.4%
American Benefit Life Insurance Company	0.0%	338	\$21,912	\$0	\$30,427	138.9%
American Continental Insurance Company	0.0%	205	\$1,043,007	\$0	\$952,673	91.3%
American Equity Investment Life Ins Co	0.9%	33	\$111,934,794	\$0	\$126,404,308	112.9%
American Family Life Assurance Co of Col.	0.0%	149	\$4,263,783	\$0	\$1,997,626	46.9%
American Family Life Insurance Company	0.5%	44	\$58,344,306	\$1,898,367	\$47,024,632	83.9%
American Federated Life Insurance Company	0.0%	225	\$668,570	\$0	\$1,007,343	150.7%
American Fidelity Assurance Company	0.0%	142	\$4,899,816	\$101,260	\$11,456,709	235.9%
American Fidelity Life Insurance Company	0.0%	253	\$309,378	\$402	\$223,456	72.4%
American Financial Security Life Insurance Co	0.0%	383	\$226	\$0	\$0	0.0%
American General Life Insurance Co	6.2%	1	\$757,731,722	\$228,395	\$568,466,824	75.1%
American Health & Life Insurance Company	0.0%	171	\$2,764,913	\$2,156	\$2,596,520	94.0%
American Heritage Life Insurance Company	0.1%	124	\$7,448,066	\$0	\$3,785,983	50.8%
American Home Life Insurance Company	0.0%	185	\$1,716,563	\$15,602	\$1,704,237	100.2%
American Income Life Insurance Co	0.2%	86	\$21,870,187	\$386	\$7,342,748	33.6%
American Life & Security Corp	0.2%	73	\$29,280,318	\$114	\$1,401,475	4.8%
American Maturity Life Insurance Co	0.0%	365	\$2,325	\$0	\$167,805	7217.4%
American Memorial Life Insurance Company	0.1%	115	\$9,297,221	\$7,656	\$5,316,563	57.3%
American National Insurance Company	0.3%	62	\$36,598,989	\$33,146	\$42,451,121	116.1%
American National Life Ins Co Of TX	0.0%	295	\$108,158	\$0	\$357,020	330.1%
American Progressive Life & Health Ins Co of NY	0.0%	351	\$7,254	\$0	\$0	0.0%
American Public Life Insurance Company	0.0%	311	\$58,866	\$0	\$0	0.0%
American Republic Corp Insurance Company	0.0%	381	\$577	\$0	\$0	0.0%
American Republic Insurance Company	0.0%	221	\$697,787	\$36,574	\$1,629,359	238.7%
American Retirement Life Insurance Company	0.0%	374	\$1,083	\$0	\$68,418	6317.5%
American United Life Insurance Company	2.4%	12	\$299,583,536	\$554,010	\$225,397,915	75.4%
Americo Financial Life & Annuity Ins Co	0.1%	99	\$15,291,293	\$4,169	\$8,976,845	58.7%
Ameritas Life Insurance Corp	0.3%	58	\$40,414,651	\$181,455	\$94,835,456	235.1%
Amfirst Insurance Company	0.0%	389	\$15	\$0	\$0	0.0%

Data By Line by Company
TOTAL LIFE

COMPANY NAME	MARKET SHARE	RANK BY	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	BENEFITS RATIO
		MARKET SHARE				
Annuity Investors Life Insurance Company	0.0%	238	\$419,998	\$0	\$796,905	189.7%
Anthem Life Insurance Company	0.1%	114	\$9,551,826	\$0	\$9,233,059	96.7%
Assured Life Association	0.0%	350	\$8,981	\$739	\$44,252	501.0%
Assurity Life Insurance Company	0.0%	173	\$2,637,109	\$382,624	\$3,685,451	154.3%
Athene Annuity & Life Assurance Company	0.0%	188	\$1,604,177	\$16,312	\$15,387,432	960.2%
Athene Annuity & Life Assurance Co of NY	0.0%	303	\$74,794	\$0	\$1,074,092	1436.1%
Athene Annuity & Life Company	2.3%	15	\$282,042,790	\$695,536	\$157,500,343	56.1%
Atlanta Life Insurance Company	0.0%	345	\$15,414	\$0	\$0	0.0%
Atlantic Coast Life Insurance Company	0.2%	78	\$23,530,403	\$0	\$902,627	3.8%
Aurora National Life Assurance Company	0.0%	290	\$125,600	\$0	\$1,405,956	1119.4%
Auto Club Life Insurance Company	0.0%	368	\$2,094	\$0	\$10,685	510.3%
Auto Owners Life Insurance Company	0.0%	148	\$4,323,179	\$0	\$5,197,251	120.2%
Baltimore Life Insurance Company The	0.0%	227	\$605,526	\$4,338	\$625,483	104.0%
Bankers Fidelity Life Insurance Company	0.0%	266	\$237,621	\$0	\$108,317	45.6%
Bankers Life & Casualty Company	0.4%	55	\$48,233,320	\$17,310	\$30,684,655	63.7%
Banner Life Insurance Company	0.4%	51	\$51,877,408	\$0	\$34,547,156	66.6%
Beneficial Life Insurance Company	0.0%	209	\$985,862	\$3,787	\$126,230	13.2%
Berkley Life & Health Insurance Company	0.0%	352	\$6,977	\$0	\$31,778	455.5%
Berkshire Hathaway Life Insurance Co of NE	6.1%	2	\$748,141,387	\$0	\$328,453,036	43.9%
Berkshire Life Insurance Company Of America	0.0%	347	\$11,772	\$0	\$0	0.0%
Best Life & Health Insurance Company	0.0%	363	\$2,505	\$0	\$0	0.0%
Boston Mutual Life Insurance Company	0.0%	138	\$5,796,156	\$6,286	\$3,284,838	56.8%
Brighthouse Life Insurance Company	1.0%	29	\$124,297,759	\$589,869	\$245,658,614	198.1%
C M Life Insurance Company	0.1%	103	\$13,261,520	\$0	\$25,198,109	190.0%
CICA Life Insurance Company Of America	0.0%	229	\$595,254	\$532	\$279,562	47.1%
CIGNA Health & Life Insurance Company	0.0%	385	\$171	\$0	\$57,500	33625.7%
CIGNA National Health Insurance Company	0.0%	342	\$18,416	\$0	\$40,126	217.9%
CMFG Life Insurance Company	0.2%	76	\$26,794,548	\$508,845	\$25,229,409	96.1%
CSA Fraternal Life	0.0%	327	\$30,647	\$0	\$114,428	373.4%
Canada Life Assurance Company	0.0%	234	\$467,083	\$229,274	\$1,978,866	472.8%
Capitol Life Insurance Company	0.0%	178	\$2,194,602	\$0	\$7,813,335	356.0%
Catholic Financial Life	0.0%	223	\$688,929	\$17,846	\$2,035,214	298.0%
Catholic Holy Family Society	0.1%	130	\$6,606,565	\$0	\$3,559,712	53.9%
Catholic Order Of Foresters	0.0%	294	\$111,030	\$19,104	\$146,105	148.8%
Central Security Life Insurance Co	0.0%	280	\$176,976	\$1,347	\$549,942	311.5%
Central States Health & Life Co Of Omaha	0.0%	204	\$1,059,487	\$4,720	\$612,164	58.2%
Chesapeake Life Insurance Company The	0.0%	215	\$852,115	\$65	\$972,341	114.1%
Christian Fidelity Life Insurance Co	0.0%	264	\$264,642	\$0	\$254,798	96.3%
Church Life Insurance Corporation	0.0%	247	\$368,655	\$0	\$642,973	174.4%
Cincinnati Life Insurance Company The	0.1%	104	\$12,236,390	\$0	\$8,715,445	71.2%
Citizens Security Life Ins Co	0.0%	307	\$67,210	\$0	\$64,968	96.7%
Clear Spring Life & Annuity Company	0.2%	92	\$19,703,919	\$0	\$13,146,295	66.7%

Data By Line by Company
TOTAL LIFE

COMPANY NAME	MARKET SHARE	RANK	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	BENEFITS RATIO
		BY MARKET SHARE				
Clover Insurance Company	0.0%	339	\$21,649	\$0	\$53,918	249.1%
Colonial Life & Accident Insurance Company	0.0%	147	\$4,334,068	\$0	\$2,281,033	52.6%
Colonial Penn Life Insurance Company	0.0%	137	\$5,850,362	\$0	\$3,765,710	64.4%
Columbian Life Insurance Company	0.0%	159	\$3,547,198	\$0	\$2,599,295	73.3%
Columbian Mutual Life Insurance Co	0.0%	298	\$88,890	\$11	\$90,398	101.7%
Columbus Life Insurance Company	0.0%	153	\$3,770,247	\$39,979	\$22,616,847	600.9%
Combined Insurance Co Of America	0.0%	175	\$2,465,804	\$0	\$1,570,710	63.7%
Commonwealth Annuity & Life Insurance Co	0.0%	208	\$1,016,097	\$47,511	\$12,564,015	1241.2%
Companion Life Insurance Company	0.0%	163	\$3,259,306	\$0	\$3,199,381	98.2%
Compbenefits Insurance Company	0.0%	367	\$2,183	\$0	\$0	0.0%
Connecticut General Life Ins Co	0.0%	157	\$3,564,241	\$175,318	\$13,216,784	375.7%
Continental American Insurance Company	0.0%	230	\$539,370	\$0	\$65,813	12.2%
Continental General Insurance Company	0.0%	235	\$435,211	\$252	\$867,706	199.4%
Continental Life Ins Co Of Brentwood TN	0.0%	260	\$273,005	\$0	\$295,991	108.4%
Country Investors Life Assurance Company	0.0%	228	\$601,655	\$0	\$2,073,680	344.7%
Country Life Insurance Company	0.1%	117	\$8,859,988	\$932,883	\$5,686,150	74.7%
Croatian Fraternal Union Of America	0.0%	340	\$18,757	\$1,750	\$0	9.3%
Csi Life Insurance Company	0.0%	369	\$2,057	\$0	\$1,321	64.2%
Dearborn Life Insurance Company	0.0%	214	\$903,905	\$0	\$1,265,608	140.0%
Delaware American Life Insurance Company	0.0%	378	\$830	\$0	\$0	0.0%
Delaware Life Insurance Company	0.5%	45	\$57,230,125	\$0	\$121,890,767	213.0%
Direct General Life Insurance Company	-0.0%	398	\$-213	\$0	\$0	0.0%
ELCO Mutual Life & Annuity	0.1%	100	\$15,109,029	\$674	\$18,284,813	121.0%
EMC National Life Company	0.0%	146	\$4,406,693	\$9,859	\$5,482,067	124.6%
Eagle Life Insurance Company	0.2%	87	\$21,338,090	\$0	\$3,081,474	14.4%
Elips Life Insurance Company	0.0%	315	\$44,388	\$0	\$50,085	112.8%
Encova Life Insurance Company	0.0%	318	\$39,642	\$499	\$29,000	74.4%
Epic Life Insurance Company The	0.0%	343	\$18,232	\$0	\$0	0.0%
Equitable Financial Life & Annuity Company	0.0%	272	\$211,076	\$0	\$307,551	145.7%
Equitable Financial Life Ins Co of Am.	0.1%	107	\$10,942,950	\$0	\$3,630,391	33.2%
Equitable Financial Life Insurance Company	1.2%	24	\$142,669,699	\$2,325,528	\$315,721,358	222.9%
Equitrust Life Insurance Company	0.3%	65	\$32,146,916	\$0	\$37,545,819	116.8%
Everlake Assurance Company	0.0%	164	\$3,051,418	\$0	\$718,344	23.5%
Everlake Life Insurance Company	0.0%	150	\$4,134,719	\$0	\$33,898,523	819.9%
Family Benefit Life Insurance Company	0.0%	195	\$1,412,744	\$29,449	\$2,558,008	183.2%
Family Heritage Life Insurance Co Of America	0.0%	289	\$126,021	\$0	\$36	0.0%
Family Life Insurance Company	0.0%	251	\$330,735	\$0	\$737,917	223.1%
Family Service Life Insurance Company	0.0%	388	\$16	\$0	\$439,239	2745244%
Farm Bureau Life Ins Co of MO	0.4%	56	\$47,836,305	\$2,728,289	\$29,369,534	67.1%
Farmers New World Life Insurance Company	0.2%	74	\$29,150,790	\$1,155	\$29,325,713	100.6%
Federal Life Insurance Company	0.0%	296	\$99,743	\$1,028	\$295,975	297.8%
Federated Life Insurance Company	0.1%	110	\$10,277,978	\$0	\$9,070,588	88.3%

Data By Line by Company
TOTAL LIFE

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUMS & ANNUITIES</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT CLAIMS AND BENEFITS PAID</i>	<i>BENEFITS RATIO</i>
Fidelity & Guaranty Life Insurance Company	1.1%	27	\$134,223,417	\$3,731	\$61,265,183	45.6%
Fidelity Investments Life Insurance Company	0.3%	67	\$31,790,987	\$0	\$17,348,773	54.6%
Fidelity Life Assn A Legal Reserve Life Ins Co	0.0%	165	\$3,033,370	\$48,692	\$1,843,238	62.4%
Fidelity Security Life Insurance Company	0.0%	141	\$5,389,545	\$0	\$12,148,130	225.4%
First Allmerica Financial Life Insurance Co	0.0%	312	\$55,226	\$94,536	\$496,385	1070.0%
First Berkshire Hathaway Life Insurance Co	0.1%	98	\$16,399,698	\$0	\$11,770,094	71.8%
First Catholic Slovak Ladies Assn of the US of A	0.0%	310	\$63,586	\$6,396	\$32,724	61.5%
First Catholic Slovak Union of the US & Canada	0.0%	216	\$813,666	\$54	\$127,012	15.6%
First Guaranty Insurance Company	0.0%	333	\$24,848	\$0	\$79,528	320.1%
First Health Life & Health Insurance Company	0.0%	357	\$5,563	\$0	\$23,084	415.0%
First Penn-pacific Life Insurance Company	0.0%	181	\$1,946,946	\$0	\$5,608,419	288.1%
Forethought Life Insurance Company	3.0%	6	\$368,855,814	\$0	\$126,961,769	34.4%
Fortitude Life Insurance & Annuity Company	1.0%	31	\$117,197,177	\$0	\$166,211,265	141.8%
Fortitude US Reinsurance Company	0.0%	284	\$159,534	\$0	\$106,120	66.5%
Freedom Life Insurance Company Of America	0.0%	176	\$2,388,047	\$0	\$67,345	2.8%
Funeral Directors Life Insurance Co	0.0%	140	\$5,405,381	\$364	\$2,064,956	38.2%
GBU Financial Life	0.0%	217	\$785,664	\$9,633	\$224,366	29.8%
Garden State Life Insurance Company	0.0%	254	\$308,891	\$0	\$214,522	69.4%
Genworth Life & Annuity Insurance Company	0.2%	84	\$22,104,539	\$0	\$106,385,546	481.3%
Genworth Life Insurance Company	0.0%	145	\$4,511,572	\$0	\$33,236,580	736.7%
Gerber Life Insurance Company	0.1%	108	\$10,419,271	\$0	\$4,567,351	43.8%
Gleaner Life Insurance Society	0.0%	250	\$337,456	\$1,267	\$743,183	220.6%
Globe Life & Accident Insurance Company	0.2%	88	\$21,182,833	\$120	\$16,182,634	76.4%
Golden Rule Insurance Company	0.0%	213	\$923,063	\$1,404	\$5,517,160	597.9%
Government Personnel Mutual Life Insurance Co	0.0%	197	\$1,307,109	\$27,409	\$828,394	65.5%
Gpm Health & Life Insurance Company	0.0%	360	\$4,534	\$0	\$17,527	386.6%
Grange Life Insurance Company	0.0%	285	\$156,808	\$0	\$150,195	95.8%
Great Southern Life Insurance Company	0.0%	233	\$492,896	\$52	\$402,065	81.6%
Great Western Insurance Company	0.0%	160	\$3,531,958	\$0	\$1,893,441	53.6%
Great-West Life & Annuity Insurance Company	0.7%	40	\$85,413,119	\$28,120	\$117,415,791	137.5%
Guarantee Trust Life Insurance Company	0.0%	224	\$678,296	\$0	\$367,377	54.2%
Guaranty Income Life Insurance Company	0.3%	60	\$39,566,286	\$0	\$3,717,635	9.4%
Guardian Insurance & Annuity Company Inc	0.0%	166	\$2,906,246	\$0	\$23,504,500	808.8%
Guardian Life Insurance Company Of America	0.3%	64	\$35,181,411	\$4,605,151	\$27,998,935	92.7%
HCC Life Insurance Company	0.0%	364	\$2,445	\$0	\$168	6.9%
Hartford Life & Accident Insurance Company	0.6%	43	\$69,588,547	\$0	\$38,968,792	56.0%
Heartland National Life Insurance Company	0.0%	361	\$3,109	\$0	\$21,127	679.5%
Homesteaders Life Company	0.1%	119	\$8,585,613	\$0	\$5,954,059	69.3%
Horace Mann Life Insurance Company	0.0%	154	\$3,730,095	\$0	\$6,050,746	162.2%
Humana Insurance Company	0.0%	199	\$1,266,568	\$0	\$907,628	71.7%
HumanaDental Insurance Company	0.0%	332	\$25,137	\$2	\$26,171	104.1%
IA American Life Insurance Company	0.0%	283	\$159,727	\$560	\$142,857	89.8%

Data By Line by Company
TOTAL LIFE

COMPANY NAME	RANK BY		DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	BENEFITS RATIO
	MARKET SHARE	MARKET SHARE				
Ibexis Life & Annuity Insurance Company	0.0%	286	\$135,596	\$170	\$181,223	133.8%
IdeaLife Insurance Company	0.0%	328	\$29,554	\$0	\$28,086	95.0%
Illinois Mutual Life Insurance Company	0.0%	196	\$1,318,207	\$47,230	\$2,554,421	197.4%
Independent Order Of Foresters US Branch The	0.1%	116	\$8,938,167	\$263,074	\$6,270,249	73.1%
Individual Assurance Co Life Health & Accident	0.0%	263	\$265,651	\$0	\$218,126	82.1%
Industrial Alliance Insurance & Financial Services Inc	0.0%	336	\$23,101	\$0	\$22,109	95.7%
Integrity Life Insurance Company	0.0%	139	\$5,717,349	\$0	\$9,242,459	161.7%
Investors Heritage Life Insurance Company	0.1%	128	\$6,790,587	\$23,740	\$364,396	5.7%
Investors Life Insurance Co Of North America	0.0%	261	\$270,630	\$528	\$694,929	257.0%
Jackson National Life Insurance Company	2.3%	14	\$284,308,385	\$268,352	\$453,534,527	159.6%
Jefferson National Life Insurance Company	0.2%	81	\$22,493,299	\$51,009	\$7,622,838	34.1%
John Alden Life Insurance Company	0.0%	299	\$85,559	\$0	\$428,762	501.1%
John Hancock Life & Health Insurance Company	0.0%	397	\$0	\$0	\$176,862	.
John Hancock Life Insurance Company (usa)	2.4%	11	\$300,195,437	\$3,086,013	\$803,558,183	268.7%
Kansas City Life Insurance Company	0.2%	90	\$20,184,593	\$141,775	\$23,976,762	119.5%
Knights Of Columbus	0.5%	46	\$56,773,829	\$8,020,241	\$44,216,846	92.0%
Lafayette Life Insurance Company The	0.2%	72	\$29,508,765	\$7,758,592	\$16,675,179	82.8%
Landmark Life Insurance Company	0.0%	309	\$64,329	\$0	\$108,358	168.4%
Leaders Life Insurance Company	0.0%	321	\$38,849	\$209	\$0	0.5%
Legacy Life Insurance Company Of Missouri	0.0%	287	\$132,669	\$0	\$524	0.4%
Lewer Life Insurance Company	0.0%	382	\$345	\$0	\$0	0.0%
Liberty Bankers Life Insurance Company	0.0%	191	\$1,533,476	\$0	\$262,460	17.1%
Liberty National Life Insurance Company	0.1%	109	\$10,345,689	\$25	\$3,286,541	31.8%
Life Insurance Company Of North America	0.2%	69	\$29,937,163	\$0	\$30,311,031	101.2%
Life Insurance Company Of The Southwest	0.1%	93	\$18,098,956	\$313	\$11,599,558	64.1%
Life Of The South Insurance Company	0.0%	179	\$2,137,079	\$0	\$979,514	45.8%
LifeSecure Insurance Company	0.0%	330	\$28,744	\$0	\$74,932	260.7%
Lifeshield National Insurance Co	0.0%	255	\$302,319	\$0	\$218,944	72.4%
Lincoln Benefit Life Company	0.1%	105	\$11,908,556	\$2,116	\$23,923,588	200.9%
Lincoln Heritage Life Insurance Company	0.1%	123	\$7,720,309	\$1,915	\$5,516,202	71.5%
Lincoln Life & Annuity Company Of New York	0.0%	190	\$1,560,015	\$3,320	\$474,422	30.6%
Lincoln National Life Insurance Company, The	3.6%	4	\$442,900,781	\$337,183	\$502,975,414	113.6%
Lombard International Life Assurance Company	0.0%	362	\$2,652	\$0	\$564,040	21268.5%
Loyal American Life Insurance Company	0.0%	257	\$280,497	\$2,168	\$934,749	334.0%
Loyal Christian Benefit Association	0.0%	373	\$1,106	\$0	\$35,319	3193.4%
Lumico Life Insurance Company	0.0%	169	\$2,806,001	\$0	\$720,684	25.7%
MML Bay State Life Insurance Company	0.0%	237	\$425,208	\$0	\$2,046,615	481.3%
MONY Life Insurance Company	0.0%	198	\$1,280,011	\$852,671	\$4,911,077	450.3%
Madison National Life Insurance Company Inc	0.0%	275	\$190,356	\$375	\$252,475	132.8%
Manhattan Life Insurance Company	0.0%	319	\$39,582	\$3,244	\$271,930	695.2%
Manhattan National Life Insurance Company	0.0%	246	\$368,766	\$41	\$859,563	233.1%
Manhattanlife Insurance & Annuity Company	0.0%	305	\$74,029	\$2,292	\$360,660	490.3%

Data By Line by Company
TOTAL LIFE

COMPANY NAME	MARKET SHARE	RANK BY	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	BENEFITS RATIO
		MARKET SHARE				
Massachusetts Mutual Life Insurance Company	2.9%	8	\$358,610,479	\$22,406,542	\$309,597,572	92.6%
Massmutual Ascend Life Insurance Company	2.2%	17	\$272,580,834	\$0	\$177,747,393	65.2%
Medico Corp Life Insurance Company	0.0%	395	\$0	\$0	\$12,558	.
Medico Insurance Company	0.0%	329	\$28,825	\$1,889	\$87,381	309.7%
Members Life Insurance Company	0.1%	96	\$17,106,120	\$0	\$6,689,634	39.1%
Merit Life Insurance Co	-0.0%	399	-\$4,650	\$0	\$55,573	-1195.1%
Metropolitan Life Insurance Company	1.5%	20	\$190,053,046	\$12,399,812	\$722,104,982	386.5%
Metropolitan Tower Life Insurance Company	0.8%	35	\$102,806,273	\$20,836,665	\$39,921,939	59.1%
Midland National Life Insurance Company	0.8%	36	\$98,498,230	\$13,509	\$69,150,002	70.2%
Midwest National Life Ins Co of TN	0.0%	262	\$266,159	\$1,538	\$217,057	82.1%
Midwestern United Life Insurance Company	0.0%	337	\$22,544	\$2,939	\$314,930	1410.0%
Minnesota Life Insurance Company	1.3%	23	\$163,150,474	\$328,622	\$124,904,399	76.8%
Missouri Valley Life & Health Insurance Co	0.0%	256	\$294,498	\$0	\$0	0.0%
Modern Woodmen Of America	0.3%	68	\$31,296,383	\$325,876	\$36,593,858	118.0%
Monitor Life Insurance Company Of New York	0.0%	371	\$1,476	\$0	\$161,266	10925.9%
Mountain Life Insurance Company	0.0%	245	\$372,654	\$0	\$278,840	74.8%
Mutual Of America Life Insurance Company	0.2%	77	\$24,874,141	\$0	\$43,924,169	176.6%
Mutual Trust Life Insurance Company	0.0%	167	\$2,834,077	\$127,792	\$3,995,540	145.5%
NYLife Insurance Company Of Arizona	0.0%	248	\$362,422	\$0	\$384,460	106.1%
Nassau Life & Annuity Company	0.1%	102	\$14,086,860	\$0	\$1,724,832	12.2%
Nassau Life Insurance Company	0.1%	134	\$6,225,713	\$3,188,302	\$28,345,677	506.5%
Nassau Life Insurance Company Of Kansas	0.0%	273	\$199,535	\$0	\$774,190	388.0%
National Benefit Life Insurance Company	0.0%	240	\$390,690	\$0	\$207,337	53.1%
National Farmers Unions Life Insurance Co	0.0%	308	\$66,796	\$604	\$61,414	92.8%
National Foundation Life Insurance Company	0.0%	377	\$922	\$0	\$0	0.0%
National Guardian Life Insurance Company	0.1%	112	\$9,654,031	\$5,890	\$5,910,728	61.3%
National Health Insurance Company	0.0%	219	\$737,039	\$0	\$90,453	12.3%
National Life Insurance Company	0.0%	151	\$4,057,810	\$1,805,523	\$4,711,026	160.6%
National Teachers Associates Life Insurance Co	0.0%	278	\$179,619	\$0	\$100,255	55.8%
National Western Life Insurance Company	0.1%	95	\$17,632,779	\$2,632	\$24,766,351	140.5%
Nationwide Life & Annuity Insurance Company	0.9%	34	\$107,253,530	\$476	\$31,386,820	29.3%
Nationwide Life Insurance Company	1.0%	30	\$120,158,981	\$252,637	\$195,490,951	162.9%
New England Life Insurance Company	0.0%	184	\$1,846,653	\$30,154	\$12,151,668	659.7%
New Era Life Ins Co of the Midwest	0.0%	392	\$0	\$0	\$24,044	.
New Era Life Insurance Company	0.0%	394	\$0	\$0	\$9,566	.
New York Life Group Insurance Company Of NY	0.0%	391	\$0	\$0	\$359,600	.
New York Life Insurance & Annuity Corporation	3.6%	3	\$443,928,798	\$0	\$306,460,404	69.0%
New York Life Insurance Company	1.4%	22	\$170,303,956	\$22,931,470	\$125,222,413	87.0%
Nippon Life Insurance Company Of America	0.0%	317	\$41,282	\$0	\$0	0.0%
North American Co For Life & Health Insurance	0.4%	49	\$55,080,702	\$0	\$49,029,420	89.0%
Northwestern Mutual Life Insurance Company	2.9%	9	\$351,859,577	\$116,359,333	\$256,802,811	106.1%
Occidental Life Insurance Company Of NC	0.0%	200	\$1,254,111	\$1,223	\$420,840	33.7%

Data By Line by Company
TOTAL LIFE

COMPANY NAME	RANK BY		DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	BENEFITS RATIO
	MARKET SHARE	MARKET SHARE				
Oceanview Life & Annuity	0.4%	48	\$55,175,182	\$1,517	\$10,000	0.0%
Ohio National Life Assurance Corporation	0.1%	131	\$6,411,546	\$0	\$19,891,393	310.2%
Ohio National Life Insurance Company The	0.2%	91	\$19,873,011	\$1,609,447	\$67,736,311	348.9%
Ohio State Life Insurance Company The	0.0%	174	\$2,564,279	\$698	\$1,587,333	61.9%
Old American Insurance Company	0.1%	129	\$6,749,959	\$0	\$4,856,004	71.9%
Old Republic Life Insurance Company	0.0%	300	\$84,078	\$0	\$276,011	328.3%
Old Surety Life Insurance Company	0.0%	366	\$2,310	\$0	\$0	0.0%
Old United Life Insurance Company	0.0%	326	\$31,744	\$0	\$13,605	42.9%
Optum Insurance Of Ohio Inc	0.0%	372	\$1,202	\$0	\$2,205	183.4%
Oxford Life Insurance Company	0.0%	158	\$3,558,088	\$0	\$5,417,245	152.3%
Ozark National Life Insurance Company	0.1%	94	\$17,744,573	\$45,640	\$13,433,043	76.0%
PHL Variable Insurance Company	0.0%	143	\$4,785,672	\$0	\$16,340,205	341.4%
PRUCO Life Insurance Company	1.0%	28	\$125,772,027	\$0	\$890,086,879	707.7%
Pacific Guardian Life Insurance Company Ltd	0.0%	323	\$36,203	\$0	\$0	0.0%
Pacific Life & Annuity Company	0.1%	118	\$8,633,516	\$0	\$6,851,555	79.4%
Pacific Life Insurance Company	2.8%	10	\$342,227,428	\$21,518	\$363,440,797	106.2%
Pan American Assurance Company	0.0%	274	\$192,748	\$0	\$488,692	253.5%
Pan-American Life Insurance Company	0.0%	325	\$33,124	\$1,197	\$69,936	214.7%
Park Avenue Life Insurance Company	0.0%	376	\$964	\$0	\$0	0.0%
Parker Centennial Assurance Company	0.0%	393	\$0	\$0	\$33,898	.
Paul Revere Life Insurance Company	0.0%	331	\$27,391	\$0	\$110,922	405.0%
Pavonia Life Insurance Company Of MI	0.0%	267	\$234,286	\$0	\$231,128	98.7%
Pekin Life Insurance Company	0.0%	182	\$1,925,471	\$259	\$563,735	29.3%
Penn Insurance & Annuity Company The	0.0%	136	\$6,021,055	\$0	\$1,584,434	26.3%
Penn Mutual Life Insurance Company The	0.2%	85	\$22,084,595	\$911,153	\$12,753,058	61.9%
Philadelphia American Life Insurance Company	0.0%	239	\$410,701	\$0	\$210,072	51.1%
Physicians Life Insurance Company	0.1%	120	\$8,413,461	\$0	\$8,094,390	96.2%
Pioneer American Insurance Company	0.0%	180	\$2,067,790	\$0	\$595,936	28.8%
Pioneer Mutual Life Insurance Company	0.0%	249	\$341,194	\$1,172	\$1,270,737	372.8%
Pioneer Security Life Insurance Company	0.0%	270	\$220,666	\$201	\$69,578	31.6%
Plateau Insurance Company	0.0%	244	\$375,411	\$0	\$166,713	44.4%
Polish Natnl Alliance Of The US Of N. A	0.0%	297	\$96,066	\$2,441	\$114,849	122.1%
Polish Roman Catholic Union Of America	0.0%	211	\$970,052	\$459	\$290,076	30.0%
Primerica Life Insurance Company	0.3%	61	\$38,580,357	\$0	\$34,286,935	88.9%
Principal Life Insurance Company	2.3%	13	\$284,421,360	\$1,292,061	\$85,961,966	30.7%
Principal National Life Insurance Company	0.2%	83	\$22,317,661	\$0	\$7,990,225	35.8%
Professional Insurance Company	0.0%	355	\$5,864	\$0	\$0	0.0%
Protective Life & Annuity Insurance Company	0.0%	335	\$23,552	\$1,269	\$130,017	557.4%
Protective Life Insurance Company	2.9%	7	\$359,280,108	\$35,036	\$500,943,671	139.4%
Provident American Life & Health Insurance Co	0.0%	356	\$5,658	\$0	\$12,428	219.7%
Provident Life & Accident Insurance Company	0.1%	132	\$6,393,784	\$0	\$4,953,681	77.5%
Prudential Insurance Company Of America The	1.7%	18	\$207,736,864	\$24,497,706	\$391,349,910	200.2%

Data By Line by Company
TOTAL LIFE

COMPANY NAME	MARKET SHARE	RANK	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	BENEFITS RATIO
		BY MARKET SHARE				
Prudential Retirement Insurance & Annuity Co	0.7%	39	\$87,425,080	\$0	\$76,750,338	87.8%
Puritan Life Insurance Company Of America	0.0%	210	\$985,127	\$0	\$2,136,417	216.9%
RGA Reinsurance Company	0.0%	241	\$386,112	\$291,430	\$1,577,304	484.0%
Reliance Standard Life Insurance Company	0.1%	101	\$14,917,684	\$212	\$17,477,004	117.2%
Reliastar Life Ins Co of NY	0.0%	236	\$426,810	\$18,693	\$594,385	143.6%
Reliastar Life Insurance Company	0.2%	71	\$29,703,597	\$166,503	\$59,671,238	201.4%
Renaissance Life & Health Insurance Co	0.0%	313	\$49,857	\$0	\$134,027	268.8%
Reserve National Insurance Company	0.0%	232	\$516,552	\$0	\$347,346	67.2%
Riversource Life Insurance Company	0.7%	38	\$91,725,086	\$0	\$194,947,393	212.5%
Royal Neighbors Of America	0.0%	168	\$2,817,361	\$32,946	\$2,565,609	92.2%
Royalty Capital Life Insurance Company	0.0%	279	\$177,206	\$11,276	\$1,150,982	655.9%
S USA Life Insurance Company Inc	0.1%	127	\$7,055,257	\$0	\$142,347	2.0%
Sagicor Life Insurance Company	0.2%	75	\$27,572,720	\$728	\$10,536,270	38.2%
Sbli USA Life Insurance Company Inc	0.0%	341	\$18,451	\$6,311	\$140,034	793.2%
Securian Life Insurance Company	0.3%	59	\$40,048,295	\$0	\$36,095,248	90.1%
Security Benefit Life Insurance Company	0.4%	50	\$53,847,097	\$91,826	\$45,235,194	84.2%
Security Life Of Denver Insurance Company	0.1%	106	\$11,895,443	\$43,722	\$16,974,101	143.1%
Security Mutual Life Insurance Company Of NY	0.0%	186	\$1,700,883	\$111,566	\$543,733	38.5%
Security National Life Insurance Company	0.0%	202	\$1,195,785	\$51	\$564,411	47.2%
Senior Life Insurance Company	0.0%	183	\$1,903,481	\$0	\$1,140,765	59.9%
Sentinel American Life Insurance Co	0.0%	384	\$192	\$0	\$0	0.0%
Sentry Life Insurance Company (I&h Acct)	0.2%	89	\$20,260,480	\$2,844	\$29,246,094	144.4%
Settlers Life Insurance Company	0.0%	265	\$245,261	\$876	\$136,989	56.2%
Shelter Life Insurance Company	0.3%	63	\$35,835,482	\$772,300	\$31,613,783	90.4%
Shenandoah Life Insurance Company	0.0%	258	\$274,195	\$1,304	\$838,635	306.3%
Silac Insurance Company	0.5%	47	\$56,565,904	\$0	\$4,598,778	8.1%
Slovene National Benefit Society	0.0%	353	\$6,153	\$420	\$118,852	1938.4%
Sons Of Norway	0.0%	271	\$220,172	\$65	\$6,341	2.9%
Standard Insurance Company	0.9%	32	\$113,168,415	\$45,523	\$85,304,741	75.4%
Standard Life & Accident Insurance Company	0.0%	242	\$383,840	\$3,847	\$460,451	121.0%
Standard Life & Casualty Company	0.0%	354	\$5,953	\$0	\$2,828	47.5%
Standard Security Life Insurance Co Of NY	0.0%	370	\$1,747	\$27	\$5,002	287.9%
Starmount Life Insurance Company	0.0%	269	\$223,266	\$0	\$122,233	54.7%
State Farm Life Insurance Company	1.1%	26	\$140,177,018	\$17,865,757	\$143,929,786	115.4%
State Life Insurance Company	0.2%	80	\$22,730,236	\$12,691	\$8,880,576	39.1%
State Mutual Insurance Company	0.0%	288	\$130,830	\$3,872	\$184,154	143.7%
Sterling Investors Life Insurance Company	0.0%	324	\$35,235	\$0	\$11,704	33.2%
Sterling Life Insurance Company	0.0%	301	\$77,868	\$0	\$60,098	77.2%
Sun Life & Health Insurance Company (US)	0.0%	252	\$329,724	\$0	\$65,143	19.8%
Sun Life Assurance Company Of Canada	0.2%	79	\$23,175,201	\$1,208,042	\$27,218,255	122.7%
Supreme Council of the Royal Arcanum	0.0%	322	\$37,456	\$884	\$11,208	32.3%
Surety Life Insurance Company	0.0%	259	\$273,281	\$0	\$600,299	219.7%

Data By Line by Company
TOTAL LIFE

COMPANY NAME	MARKET SHARE	RANK BY	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	BENEFITS RATIO
		MARKET SHARE				
Swiss Re Life & Health America Inc	0.0%	396	\$0	\$0	\$24,000	.
Symetra Life Insurance Company	0.8%	37	\$94,265,287	\$90	\$40,130,423	42.6%
Symetra National Life Insurance Company	0.0%	346	\$12,677	\$0	\$35,500	280.0%
TIAA-CREF Life Insurance Company	0.1%	125	\$7,374,287	\$0	\$3,522,188	47.8%
Talcott Resolution Life & Annuity Ins Co	0.2%	82	\$22,490,990	\$0	\$142,285,121	632.6%
Talcott Resolution Life Insurance Company	0.3%	66	\$31,960,541	\$468	\$68,902,374	215.6%
Teachers Ins & Annuity Assn of America	1.4%	21	\$172,960,162	\$33,913,262	\$247,939,798	163.0%
Texas Life Insurance Company	0.0%	144	\$4,664,310	\$428,233	\$2,563,361	64.1%
The Reliable Life Insurance Company	0.1%	113	\$9,561,478	\$0	\$10,350,072	108.2%
The Savings Bank Mutual Life Ins Co of MA	0.0%	155	\$3,644,352	\$21,431	\$2,473,782	68.5%
Thrivent Financial For Lutherans	1.2%	25	\$141,178,948	\$5,474,787	\$182,962,096	133.5%
Trans World Assurance Company	0.0%	291	\$122,259	\$0	\$42,190	34.5%
Transamerica Financial Life Ins Co	0.6%	42	\$78,993,061	\$0	\$74,522,228	94.3%
Transamerica Life Insurance Company	3.3%	5	\$408,733,538	\$150,827	\$1,117,628,676	273.5%
Trustmark Insurance Company	0.0%	170	\$2,773,901	\$7,202	\$2,344,928	84.8%
Trustmark Life Insurance Company	0.0%	359	\$4,770	\$0	\$4,250	89.1%
U S Financial Life Insurance Company	0.0%	177	\$2,245,350	\$0	\$6,695,933	298.2%
US Alliance Life & Security Company	0.0%	334	\$24,002	\$0	\$0	0.0%
USA Life One Insurance Company Of Indiana	0.0%	375	\$1,048	\$0	\$11,933	1138.6%
USAA Life Insurance Company	0.4%	54	\$48,595,047	\$475,621	\$25,687,232	53.8%
Unicare Life & Health Insurance Company	0.0%	379	\$689	\$0	\$9,679	1404.8%
Unified Life Insurance Company	0.0%	231	\$529,603	\$1,624	\$777,729	147.2%
Unimerica Insurance Company	0.0%	320	\$38,888	\$0	\$130,800	336.4%
Union Fidelity Life Insurance Company	0.0%	276	\$181,495	\$0	\$388,635	214.1%
Union Labor Life Insurance Company	0.0%	203	\$1,080,489	\$25,545	\$1,144,037	108.2%
Union Security Insurance Company	0.0%	218	\$748,259	\$-7,574	\$6,532,620	872.0%
United American Insurance Company	0.0%	212	\$924,687	\$0	\$3,946,724	426.8%
United Commercial Travelers Of America	0.0%	348	\$11,071	\$0	\$22,123	199.8%
United Fidelity Life Insurance Company	0.0%	281	\$171,815	\$17,234	\$541,766	325.3%
United Healthcare Life Insurance Company	0.0%	358	\$5,090	\$0	\$0	0.0%
United Heritage Life Insurance Company	0.0%	172	\$2,667,430	\$2,027	\$4,782,195	179.4%
United Home Life Insurance Company	0.0%	187	\$1,630,504	\$0	\$835,526	51.2%
United Insurance Company Of America	0.0%	306	\$68,391	\$0	\$206,005	301.2%
United Life Insurance Company	0.4%	52	\$49,830,851	\$0	\$8,096,906	16.2%
United National Life Ins Co of America	0.0%	316	\$44,067	\$0	\$31,184	70.8%
United Of Omaha Life Insurance Company	0.7%	41	\$82,434,084	\$0	\$64,980,284	78.8%
United Security Assurance Company Of PA	0.0%	387	\$157	\$0	\$0	0.0%
United States Life Insurance Co New York	0.1%	122	\$8,015,930	\$1,394	\$14,040,271	175.2%
United World Life Insurance Company	0.0%	344	\$16,559	\$0	\$54,818	331.0%
UnitedHealthcare Insurance Company	0.1%	121	\$8,251,424	\$0	\$7,856,932	95.2%
Unity Financial Life Insurance Company	0.0%	201	\$1,217,775	\$0	\$898,881	73.8%
Universal Guaranty Life Insurance Company	0.0%	268	\$233,582	\$7,964	\$599,042	259.9%

Data By Line by Company
TOTAL LIFE

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUMS & ANNUITIES</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT CLAIMS AND BENEFITS PAID</i>	<i>BENEFITS RATIO</i>
Unum Insurance Company	0.0%	314	\$45,846	\$0	\$235,833	514.4%
Unum Life Insurance Company Of America	0.2%	70	\$29,904,007	\$139,430	\$25,467,345	85.6%
Usable Life	0.0%	192	\$1,483,981	\$0	\$1,010,396	68.1%
Vantis Life Insurance Company	0.0%	292	\$120,510	\$380	\$236,262	196.4%
Variable Annuity Life Insurance Company	0.3%	57	\$41,208,638	\$0	\$99,032,233	240.3%
Venerable Insurance & Annuity Company	0.0%	226	\$608,496	\$119,134	\$95,948,523	15787.7%
Voya Retirement Insurance & Annuity Company	1.7%	19	\$207,700,795	\$0	\$368,376,010	177.4%
Washington National Insurance Company	0.0%	222	\$691,573	\$38,967	\$3,736,008	545.9%
West Coast Life Insurance Company	0.0%	135	\$6,096,579	\$138,308	\$14,834,420	245.6%
Western & Southern Life Insurance Company	0.0%	156	\$3,577,894	\$1,304,584	\$7,293,687	240.3%
Western Catholic Union	0.0%	207	\$1,021,247	\$31,001	\$4,314,365	425.5%
Western Southern Life Assurance Company	0.4%	53	\$49,509,577	\$0	\$42,708,926	86.3%
Western United Life Assurance Company	0.0%	220	\$703,336	\$0	\$93,252	13.3%
Wilcac Life Insurance Company	0.0%	189	\$1,571,896	\$1,430,252	\$3,276,041	299.4%
William Penn Association	0.0%	193	\$1,475,670	\$3,510	\$1,090,994	74.2%
William Penn Life Insurance Company Of New York	0.0%	302	\$74,994	\$0	\$132,144	176.2%
Wilton Reassurance Life Company Of New York	0.0%	293	\$113,780	\$0	\$652,660	573.6%
Windsor Life Insurance Company	0.0%	380	\$578	\$0	\$0	0.0%
Woman's Life Insurance Society	0.0%	349	\$9,061	\$1,842	\$44,660	513.2%
Woodmen Of The World Life Insurance Society	0.0%	194	\$1,432,967	\$122,578	\$4,316,385	309.8%
Zurich American Life Insurance Company	0.1%	126	\$7,237,560	\$0	\$9,363,306	129.4%
Total	100.0%		\$12,263,160,569	\$332,101,370	\$14,301,540,423	119.3%

**INDIVIDUAL
ACCIDENT & HEALTH
INSURANCE
BY LINE OF BUSINESS
BY COMPANY**

Individual Comprehensive Medical Expense

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
Aetna Life Insurance Company	0.0%	13	\$0	\$0	\$0	\$48,351	\$48,672	.
All Savers Insurance Company	0.0%	36	\$0	\$0	\$0	\$-7,471	\$-7,471	.
American General Life Insurance Co	0.0%	14	\$632	\$639	\$0	\$0	\$0	0.0%
American National Insurance Company	0.0%	15	\$1,592	\$1,681	\$0	\$70	\$6	0.4%
American National Life Ins Co Of TX	0.0%	30	\$0	\$0	\$0	\$8	\$6	.
Aspen American Insurance Company	0.1%	7	\$1,096,713	\$1,096,713	\$0	\$923,306	\$-288,243	-26.3%
Blue Cross & Blue Shield Of Kansas City	4.7%	8	\$84,146,779	\$84,146,779	\$0	\$78,032,308	\$85,235,032	101.3%
Brighthouse Life Insurance Company	0.0%	40	\$3,739	\$3,753	\$0	\$586	\$407	10.8%
CIGNA Health & Life Insurance Company	20.3%	25	\$360,348,644	\$354,241,501	\$0	\$355,918,572	\$369,505,646	104.3%
Celtic Insurance Company	45.7%	33	\$811,573,870	\$810,339,829	\$0	\$615,444,396	\$623,178,251	76.9%
Connecticut General Life Ins Co	0.0%	18	\$0	\$-749	\$0	\$-549	\$-321	42.9%
Continental Casualty Company	0.0%	4	\$595	\$595	\$0	\$0	\$-14	-2.4%
Coventry Health & Life Insurance Company	0.0%	35	\$10,430	\$10,430	\$0	\$809	\$1,761	16.9%
Cox Health Systems Insurance Company	0.8%	12	\$13,807,291	\$13,807,291	\$0	\$11,807,396	\$11,763,112	85.2%
Croatian Fraternal Union Of America	0.0%	10	\$385	\$374	\$0	\$0	\$0	0.0%
Equitable Financial Life Insurance Company	0.0%	20	\$252	\$230	\$0	\$20,822	\$22,636	9841.7%
Everest Reinsurance Company	0.0%	6	\$271,928	\$271,928	\$0	\$198,953	\$123,718	45.5%
Freedom Life Insurance Company Of America	0.0%	19	\$212,361	\$212,361	\$0	\$3,024,648	\$3,462,617	1630.5%
Golden Rule Insurance Company	1.3%	17	\$22,954,512	\$23,067,489	\$0	\$11,805,977	\$13,067,779	56.7%
Guardian Life Insurance Company Of America	0.0%	21	\$2,534	\$2,309	\$0	\$13,724	\$4,425	191.6%
HCC Life Insurance Company	0.0%	41	\$0	\$0	\$0	\$0	\$-366	.
Health Care Service Corporation	0.0%	28	\$150,518	\$150,518	\$0	\$169,133	\$160,839	106.9%
Healthy Alliance Life Insurance Company	17.8%	32	\$315,816,351	\$332,418,496	\$0	\$251,816,732	\$252,806,265	76.1%
Humana Insurance Company	0.0%	31	\$0	\$0	\$0	\$39,198	\$40,774	.
Illinois Mutual Life Insurance Company	0.0%	22	\$14,968	\$16,866	\$0	\$49,274	\$125,655	745.0%
Knights Of Columbus	0.2%	11	\$4,048,171	\$4,122,054	\$0	\$1,460,186	\$1,694,871	41.1%
Lifeshield National Insurance Co	0.1%	43	\$1,866,006	\$1,898,523	\$0	\$619,110	\$615,736	32.4%
Medica Insurance Company	5.7%	1	\$102,119,615	\$101,921,686	\$0	\$85,468,782	\$98,921,045	97.1%
Metropolitan Life Insurance Company	0.0%	23	\$88,315	\$30,213	\$0	\$2,365	\$2,446	8.1%
Mutual Of Omaha Insurance Company	0.0%	29	\$11,586	\$11,891	\$0	\$388	\$-247	-2.1%
National Health Insurance Company	0.7%	37	\$12,480,462	\$12,421,408	\$0	\$6,091,174	\$7,306,871	58.8%
New York Life Insurance Company	0.0%	24	\$13,605	\$13,431	\$0	\$2,565	\$2,859	21.3%
Oscar Insurance Company	0.6%	2	\$11,340,981	\$11,340,981	\$0	\$9,299,419	\$8,401,122	74.1%
Reserve National Insurance Company	0.0%	26	\$330,344	\$330,087	\$0	\$158,248	\$152,757	46.3%
Ssm Health Insurance Company	1.9%	3	\$34,369,394	\$34,369,394	\$0	\$26,703,762	\$26,598,409	77.4%
Standard Life & Accident Insurance Company	0.0%	39	\$333	\$367	\$0	\$8,600	\$8,600	2343.3%
State Farm Mutual Automobile Insurance Co	0.0%	5	\$0	\$0	\$0	\$0	\$-1,884	.
State Mutual Insurance Company	0.0%	27	\$115,801	\$116,675	\$0	\$94,703	\$91,043	78.0%
Thrivent Financial For Lutherans	0.0%	9	\$11,972	\$11,952	\$0	\$14,593	\$-223,944	-1873.7%
Transamerica Life Insurance Company	0.0%	38	\$1,656	\$1,669	\$0	\$16,246	\$16,040	961.1%
Trustmark Insurance Company	0.0%	16	\$1,496	\$1,515	\$0	\$0	\$0	0.0%
United Security Health & Casualty Ins Co	0.0%	34	\$61,338	\$69,895	\$0	\$19,278	\$8,821	12.6%

Individual Comprehensive Medical Expense

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
United Healthcare Life Insurance Company	0.0%	42	\$8,047	\$8,044	\$0	\$0	\$109	1.4%
Total	100.0%	.	\$1,777,283,216	\$1,786,458,818	\$0	\$1,459,265,662	\$1,502,845,840	84.1%

Data By Line by Company
INDIVIDUAL - MEDICARE SUPPLEMENT

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
Accendo Insurance Company	0.1%	47	\$509,111	\$504,146	\$0	\$257,995	\$283,158	56.2%
Aetna Health & Life Insurance Company	1.9%	100	\$11,252,708	\$11,229,624	\$0	\$8,430,630	\$8,310,316	74.0%
Aetna Health Insurance Company	0.0%	91	\$118,332	\$117,737	\$0	\$175,884	\$183,984	156.3%
Aetna Life Insurance Company	0.0%	16	\$58,285	\$58,306	\$0	\$49,877	\$45,552	78.1%
Allianz Life Insurance Co Of North America	0.0%	114	\$6,535	\$6,535	\$0	\$29,904	\$29,904	457.6%
American Continental Insurance Company	1.2%	2	\$6,774,063	\$6,781,592	\$0	\$5,516,554	\$5,358,498	79.0%
American Family Life Assurance Co of Col.	0.0%	19	\$239,473	\$240,046	\$0	\$149,240	\$160,656	66.9%
American Family Mutual Insurance Company	0.7%	4	\$3,910,399	\$4,272,729	\$0	\$2,586,757	\$2,530,526	59.2%
American General Life Insurance Co	0.0%	20	\$17,611	\$16,463	\$0	\$4,649	\$4,646	28.2%
American National Insurance Company	0.0%	21	\$881	\$880	\$0	\$403	\$374	42.5%
American National Life Ins Co Of TX	0.0%	89	\$190,766	\$190,743	\$0	\$131,071	\$128,829	67.5%
American Progressive Life & Health Ins Co of NY	0.0%	104	\$4,833	\$4,833	\$0	\$87	\$105	2.2%
American Republic Corp Insurance Company	0.6%	68	\$3,699,736	\$3,700,834	\$0	\$2,523,229	\$2,496,112	67.4%
American Republic Insurance Company	0.5%	22	\$3,148,103	\$3,139,409	\$0	\$2,463,702	\$3,241,791	103.3%
American Retirement Life Insurance Company	0.3%	110	\$1,839,256	\$1,840,531	\$0	\$1,436,806	\$1,435,307	78.0%
Americo Financial Life & Annuity Ins Co	0.8%	34	\$4,484,548	\$4,541,509	\$0	\$4,036,728	\$3,984,387	87.7%
Anthem Insurance Companies Inc	1.2%	7	\$7,254,186	\$7,333,720	\$0	\$5,634,823	\$5,563,690	75.9%
Assured Life Association	0.3%	12	\$1,460,346	\$1,467,315	\$0	\$1,343,867	\$1,346,368	91.8%
Auto Owners Life Insurance Company	0.0%	23	\$1,910	\$1,910	\$0	\$250	\$611	32.0%
Bankers Fidelity Assurance Company	0.0%	90	\$50,409	\$0	\$0	\$0	\$0	.
Bankers Fidelity Life Insurance Company	0.1%	24	\$745,716	\$644,199	\$0	\$400,981	\$408,273	63.4%
Bankers Life & Casualty Company	0.4%	25	\$2,169,824	\$2,209,553	\$0	\$1,936,445	\$1,904,977	86.2%
Blue Cross & Blue Shield Of Kansas City	6.0%	9	\$34,988,276	\$34,988,276	\$0	\$26,592,917	\$27,623,285	79.0%
CIGNA Health & Life Insurance Company	5.2%	65	\$30,051,940	\$30,394,812	\$0	\$26,229,731	\$26,105,926	85.9%
CIGNA National Health Insurance Company	0.0%	29	\$36,001	\$36,130	\$0	\$21,533	\$21,702	60.1%
Capitol Life Insurance Company	0.0%	27	\$3,502	\$4,865	\$0	\$2,721	\$3,189	65.5%
Celtic Insurance Company	0.0%	105	\$46,476	\$46,218	\$0	\$32,963	\$37,537	81.2%
Central Security Life Insurance Co	0.0%	30	\$115	\$115	\$0	\$0	\$0	0.0%
Central States Health & Life Co Of Omaha	0.0%	31	\$82,239	\$78,134	\$0	\$48,205	\$54,538	69.8%
Christian Fidelity Life Insurance Co	0.4%	32	\$2,534,635	\$2,619,622	\$0	\$1,736,263	\$1,699,944	64.9%
Colonial Penn Life Insurance Company	2.0%	35	\$11,892,107	\$11,998,200	\$0	\$7,893,267	\$7,912,848	66.0%
Columbian Mutual Life Insurance Co	0.0%	36	\$3,555	\$3,566	\$0	\$965	\$1,034	29.0%
Combined Insurance Co Of America	0.4%	37	\$2,289,400	\$2,345,808	\$0	\$2,052,215	\$1,464,180	62.4%
Companion Life Insurance Company	1.1%	99	\$6,159,238	\$6,246,100	\$0	\$5,119,851	\$4,939,036	79.1%
Connecticut General Life Ins Co	0.0%	39	\$1,846	\$1,846	\$0	\$2,232	\$2,232	120.9%
Continental General Insurance Company	0.1%	87	\$774,276	\$796,457	\$0	\$655,671	\$661,566	83.1%
Continental Life Ins Co Of Brentwood TN	0.3%	73	\$1,948,259	\$1,938,747	\$0	\$2,862,442	\$2,808,653	144.9%
Country Life Insurance Company	0.0%	41	\$260,121	\$258,439	\$0	\$154,091	\$151,847	58.8%
Everest Reinsurance Company	0.8%	6	\$4,458,868	\$4,726,168	\$0	\$4,369,710	\$3,349,878	70.9%
Family Life Insurance Company	0.0%	44	\$75,780	\$75,780	\$0	\$36,530	\$36,530	48.2%
Federal Life Insurance Company	0.0%	45	\$205	\$205	\$0	\$1,713	\$2,028	989.3%
First Health Life & Health Insurance Company	0.2%	113	\$1,057,029	\$1,054,040	\$0	\$713,189	\$671,653	63.7%

Data By Line by Company
INDIVIDUAL - MEDICARE SUPPLEMENT

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
Forethought Life Insurance Company	0.0%	116	\$66,849	\$66,551	\$0	\$22,611	\$21,662	32.5%
Garden State Life Insurance Company	0.0%	48	\$78,945	\$72,947	\$0	\$52,237	\$62,726	86.0%
Genworth Life & Annuity Insurance Company	0.0%	54	\$193,454	\$193,962	\$0	\$85,983	\$83,324	43.0%
Genworth Life Insurance Company	0.0%	81	\$1,554	\$1,568	\$0	\$15	\$15	1.0%
Gerber Life Insurance Company	0.1%	85	\$428,842	\$430,603	\$0	\$229,130	\$210,688	48.9%
Globe Life & Accident Insurance Company	0.2%	115	\$958,754	\$981,550	\$0	\$732,564	\$720,280	73.4%
Golden Rule Insurance Company	0.2%	38	\$1,049,459	\$1,058,533	\$0	\$857,013	\$927,022	87.6%
Government Personnel Mutual Life Insurance Co	0.1%	49	\$350,973	\$353,506	\$0	\$271,864	\$274,874	77.8%
Gpm Health & Life Insurance Company	0.2%	62	\$974,651	\$986,954	\$0	\$880,474	\$854,278	86.6%
Great Southern Life Insurance Company	0.0%	112	\$27,444	\$26,697	\$0	\$33,436	\$35,176	131.8%
Guarantee Trust Life Insurance Company	0.0%	51	\$64,704	\$65,412	\$0	\$49,339	\$49,593	75.8%
Health Care Service Corporation	0.3%	84	\$1,668,208	\$1,668,208	\$0	\$2,043,422	\$2,050,069	122.9%
Healthy Alliance Life Insurance Company	17.6%	101	\$102,337,864	\$102,339,890	\$0	\$70,385,370	\$69,823,576	68.2%
Heartland National Life Insurance Company	0.1%	58	\$402,485	\$422,411	\$0	\$331,040	\$357,052	84.5%
Humana Insurance Company	2.0%	94	\$11,453,861	\$11,453,860	\$0	\$8,852,430	\$8,761,185	76.5%
HumanaDental Insurance Company	0.9%	83	\$5,516,720	\$5,516,720	\$0	\$5,360,916	\$5,394,710	97.8%
IdeaLife Insurance Company	0.0%	120	\$4,574	\$4,507	\$0	\$910	\$780	17.3%
Individual Assurance Co Life Health & Accident	1.4%	106	\$7,983,809	\$8,092,951	\$0	\$6,442,762	\$7,948,316	98.2%
Jackson National Life Insurance Company	0.0%	52	\$16,097	\$16,607	\$0	\$47,327	\$47,327	285.0%
Jefferson National Life Insurance Company	0.0%	50	\$16,901	\$17,044	\$0	\$10,920	\$5,021	29.5%
Liberty Bankers Life Insurance Company	0.0%	74	\$18,283	\$18,186	\$0	\$2,829	\$2,966	16.3%
Liberty National Life Insurance Company	0.0%	53	\$18,957	\$19,128	\$0	\$44,890	\$45,848	239.7%
LifeSecure Insurance Company	0.0%	98	\$1,159	\$1,152	\$0	\$537	\$527	45.7%
Loyal American Life Insurance Company	0.3%	55	\$1,979,458	\$1,980,662	\$0	\$1,373,081	\$1,387,968	70.1%
Lumico Life Insurance Company	1.1%	95	\$6,456,150	\$6,582,806	\$0	\$5,265,794	\$5,401,207	82.1%
Manhattan Life Insurance Company	3.2%	57	\$18,845,077	\$18,828,813	\$0	\$14,910,369	\$15,135,712	80.4%
Manhattanlife Insurance & Annuity Company	0.0%	33	\$24,121	\$24,044	\$0	\$3,395	\$3,503	14.6%
Massmutual Ascend Life Insurance Company	0.0%	46	\$76,644	\$77,302	\$0	\$50,608	\$49,685	64.3%
Medico Corp Life Insurance Company	0.1%	102	\$752,336	\$756,509	\$0	\$411,473	\$413,439	54.7%
Medico Insurance Company	0.0%	8	\$238,462	\$245,106	\$0	\$192,784	\$193,913	79.1%
Mutual Of Omaha Insurance Company	11.9%	88	\$69,205,342	\$69,873,402	\$0	\$52,297,871	\$51,875,872	74.2%
Nassau Life & Annuity Company	0.1%	119	\$573,028	\$573,028	\$0	\$443,971	\$248,156	43.3%
Nassau Life Insurance Company Of Kansas	0.0%	70	\$32,940	\$32,940	\$0	\$32,237	\$36,748	111.6%
National Guardian Life Insurance Company	0.0%	59	\$992	\$992	\$0	\$0	\$0	0.0%
National Health Insurance Company	2.9%	107	\$17,048,267	\$17,045,111	\$0	\$15,071,456	\$16,271,072	95.5%
Nationwide Life Insurance Company	0.0%	60	\$1,964	\$1,978	\$0	\$696	\$696	35.2%
New Era Life Ins Co of the Midwest	0.0%	78	\$17,875	\$20,442	\$0	\$7,615	\$6,865	33.6%
New York Life Insurance Company	0.0%	61	\$29,117	\$29,117	\$0	\$20,094	\$18,872	64.8%
North American Insurance Company	0.2%	71	\$950,336	\$962,155	\$0	\$682,391	\$665,065	69.1%
Old American Insurance Company	0.0%	63	\$660	\$660	\$0	\$130	\$791	119.8%
Old Surety Life Insurance Company	2.8%	64	\$16,005,671	\$16,010,089	\$0	\$10,668,804	\$10,856,780	67.8%
Omaha Insurance Company	10.7%	3	\$62,424,001	\$62,824,092	\$0	\$50,957,315	\$51,204,640	81.5%

Data By Line by Company
INDIVIDUAL - MEDICARE SUPPLEMENT

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
Oxford Life Insurance Company	0.1%	96	\$572,901	\$584,868	\$0	\$372,333	\$353,499	60.4%
Pan-American Life Insurance Company	0.2%	66	\$1,031,051	\$1,031,566	\$0	\$704,668	\$755,852	73.3%
Pekin Life Insurance Company	0.3%	67	\$1,551,570	\$1,564,146	\$0	\$1,132,448	\$1,092,060	69.8%
Physicians Life Insurance Company	0.2%	92	\$926,029	\$933,923	\$0	\$710,562	\$691,256	74.0%
Physicians Mutual Insurance Company	0.4%	103	\$2,382,411	\$2,393,102	\$0	\$1,935,818	\$1,894,356	79.2%
Provident American Life & Health Insurance Co	0.0%	69	\$30,043	\$30,386	\$0	\$37,007	\$35,899	118.1%
Puritan Life Insurance Company Of America	0.0%	86	\$207,020	\$196,739	\$0	\$116,321	\$137,375	69.8%
Renaissance Life & Health Insurance Co	0.0%	28	\$218,456	\$218,456	\$0	\$193,391	\$187,728	85.9%
Reserve National Insurance Company	0.2%	72	\$1,142,033	\$1,141,139	\$0	\$1,287,265	\$1,263,975	110.8%
Royal Neighbors Of America	0.0%	13	\$54,895	\$51,260	\$0	\$37,702	\$36,886	72.0%
S USA Life Insurance Company Inc	0.0%	18	\$264,746	\$264,230	\$0	\$245,338	\$245,993	93.1%
Sbli USA Life Insurance Company Inc	0.0%	17	\$1,840	\$1,812	\$0	\$561	\$567	31.3%
Shelter Life Insurance Company	0.0%	56	\$70,138	\$80,146	\$0	\$60,609	\$48,411	60.4%
Shenandoah Life Insurance Company	0.0%	75	\$18,665	\$18,631	\$0	\$11,876	\$11,620	62.4%
Silac Insurance Company	0.2%	43	\$1,370,769	\$1,396,519	\$0	\$860,452	\$814,107	58.3%
Standard Life & Accident Insurance Company	0.1%	109	\$651,468	\$685,242	\$0	\$580,165	\$567,307	82.8%
State Farm Mutual Automobile Insurance Co	1.5%	5	\$8,812,868	\$8,906,157	\$0	\$6,958,792	\$7,115,125	79.9%
State Mutual Insurance Company	0.0%	76	\$7,576	\$7,374	\$0	\$23,580	\$26,899	364.8%
Sterling Investors Life Insurance Company	0.0%	111	\$59,331	\$58,715	\$0	\$29,151	\$28,452	48.5%
Sterling Life Insurance Company	0.3%	97	\$1,990,656	\$2,007,819	\$0	\$1,463,988	\$1,470,879	73.3%
Supreme Council of the Royal Arcanum	0.0%	15	\$123	\$123	\$0	\$0	\$76	61.8%
Thrivent Financial For Lutherans	0.5%	10	\$2,793,385	\$2,795,869	\$0	\$2,055,537	\$2,065,671	73.9%
Transamerica Life Insurance Company	9.3%	108	\$54,042,014	\$54,441,664	\$0	\$31,697,266	\$31,296,454	57.5%
Trustmark Insurance Company	0.0%	26	\$1,981	\$2,006	\$0	\$17	\$14	0.7%
USAA Life Insurance Company	1.0%	77	\$6,034,669	\$6,031,546	\$0	\$4,396,323	\$4,432,613	73.5%
Unified Life Insurance Company	0.2%	1	\$1,202,905	\$1,209,838	\$0	\$1,135,762	\$1,092,973	90.3%
Union Fidelity Life Insurance Company	0.0%	42	\$3,571	\$3,533	\$0	\$1,933	\$1,751	49.6%
United American Insurance Company	0.3%	118	\$1,813,216	\$1,808,729	\$0	\$1,282,509	\$1,453,597	80.4%
United Commercial Travelers Of America	0.0%	11	\$238,887	\$240,183	\$0	\$195,936	\$193,500	80.6%
United Insurance Company Of America	0.2%	80	\$873,034	\$779,373	\$0	\$533,743	\$537,705	69.0%
United National Life Ins Co of America	0.0%	117	\$168,469	\$168,909	\$0	\$124,372	\$119,059	70.5%
United Of Omaha Life Insurance Company	2.9%	79	\$17,053,732	\$17,108,063	\$0	\$11,735,551	\$11,740,946	68.6%
United World Life Insurance Company	0.3%	93	\$1,998,809	\$2,018,635	\$0	\$1,572,789	\$1,609,003	79.7%
Washington National Insurance Company	0.1%	82	\$748,930	\$781,390	\$0	\$575,083	\$504,562	64.6%
Western Catholic Union	0.1%	14	\$292,221	\$292,385	\$0	\$375,051	\$358,113	122.5%
Wilcac Life Insurance Company	0.0%	40	\$14,942	\$15,003	\$0	\$16,991	\$13,035	86.9%
Total	100.0%	.	\$581,543,241	\$584,863,816	\$0	\$437,225,084	\$438,610,987	75.0%

Data By Line by Company
INDIVIDUAL - LONG TERM CARE

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
Ability Insurance Company	0.8%	61	\$1,750,023	\$1,833,383	\$0	\$3,178,394	\$1,874,825	102.3%
Allianz Life Insurance Co Of North America	2.1%	70	\$4,388,043	\$4,504,868	\$0	\$5,739,146	\$5,745,191	127.5%
Allianz Life Insurance Company Of New York	0.0%	28	\$5,888	\$5,888	\$0	\$0	\$0	0.0%
American Family Life Assurance Co of Col.	0.1%	10	\$266,327	\$278,563	\$0	\$370,949	\$411,999	147.9%
American Family Mutual Insurance Company	0.4%	1	\$927,637	\$625,864	\$0	\$604,510	\$547,719	87.5%
American Fidelity Assurance Company	0.2%	11	\$314,930	\$307,763	\$0	\$277,805	\$387,528	125.9%
American General Life Insurance Co	0.1%	12	\$294,603	\$304,861	\$0	\$220,968	\$149,024	48.9%
American Heritage Life Insurance Company	0.1%	13	\$164,497	\$167,081	\$0	\$390,694	\$359,652	215.3%
American Republic Insurance Company	0.1%	14	\$230,828	\$232,908	\$0	\$1,050,580	\$-297,914	-127.9%
Assurity Life Insurance Company	0.0%	60	\$42,868	\$42,779	\$0	\$0	\$0	0.0%
Auto Owners Life Insurance Company	0.2%	15	\$491,629	\$493,837	\$0	\$11,680	\$64,074	13.0%
Bankers Life & Casualty Company	7.9%	16	\$16,362,699	\$17,665,723	\$0	\$16,949,196	\$15,838,985	89.7%
Berkshire Life Insurance Company Of America	0.1%	62	\$266,933	\$296,392	\$0	\$15,389	\$8,839	3.0%
Blue Cross & Blue Shield Of Kansas City	0.2%	5	\$479,080	\$479,080	\$0	\$513,802	\$513,802	107.2%
Brighthouse Life Insurance Company	0.6%	69	\$1,344,275	\$1,769,413	\$0	\$2,842,025	\$1,265,563	71.5%
CMFG Life Insurance Company	0.6%	24	\$1,254,861	\$1,255,728	\$0	\$426,330	\$527,683	42.0%
Catholic Order Of Foresters	0.0%	7	\$35,237	\$35,237	\$0	\$43,364	\$43,364	123.1%
Central States Health & Life Co Of Omaha	0.0%	18	\$1,843	\$1,585	\$0	\$36,219	\$40,431	2550.9%
Christian Fidelity Life Insurance Co	0.0%	19	\$94,422	\$128,846	\$0	\$241,526	\$124,371	96.5%
Cincinnati Life Insurance Company The	0.0%	63	\$18,138	\$18,470	\$0	\$36,500	\$25,283	136.9%
Combined Insurance Co Of America	0.0%	21	\$18,624	\$19,077	\$0	\$93	\$463	2.4%
Continental Casualty Company	1.9%	2	\$3,971,940	\$5,573,385	\$0	\$10,363,017	\$8,264,594	148.3%
Continental General Insurance Company	0.8%	58	\$1,627,865	\$1,694,755	\$0	\$1,896,873	\$1,635,577	96.5%
Continental Life Ins Co Of Brentwood TN	0.0%	48	\$48,532	\$48,295	\$0	\$0	\$0	0.0%
Country Life Insurance Company	0.3%	23	\$717,656	\$723,552	\$0	\$472,307	\$628,293	86.8%
Everlake Life Insurance Company	0.0%	9	\$1,950	\$1,950	\$0	\$0	\$0	0.0%
Farmers New World Life Insurance Company	0.1%	26	\$176,208	\$176,229	\$0	\$354,496	\$354,496	201.2%
Forethought Life Insurance Company	0.4%	71	\$842,189	\$842,189	\$0	\$0	\$0	0.0%
Genworth Life & Annuity Insurance Company	0.0%	33	\$51,838	\$94,288	\$0	\$341,090	\$-111,370	-118.1%
Genworth Life Insurance Company	21.5%	55	\$44,526,204	\$45,478,411	\$0	\$41,096,913	\$45,136,277	99.2%
Guarantee Trust Life Insurance Company	0.3%	29	\$690,777	\$702,210	\$0	\$1,106,014	\$2,354,688	335.3%
Healthy Alliance Life Insurance Company	0.0%	65	\$25,701	\$27,824	\$0	\$182,925	\$552,018	1984.0%
Jackson National Life Insurance Company	0.1%	31	\$250,159	\$236,314	\$0	\$1,137,984	\$1,155,767	489.1%
John Alden Life Insurance Company	0.1%	32	\$297,657	\$302,417	\$0	\$1,298,689	\$1,604,557	530.6%
John Hancock Life & Health Insurance Company	0.0%	74	\$33,684	\$34,368	\$0	\$77,688	\$522,751	1521.0%
John Hancock Life Insurance Company (usa)	11.1%	37	\$23,099,708	\$22,721,067	\$0	\$17,697,357	\$19,873,260	87.5%
LifeSecure Insurance Company	0.4%	64	\$787,298	\$789,065	\$0	\$72,126	\$179,724	22.8%
Lincoln Benefit Life Company	0.7%	34	\$1,362,127	\$1,367,795	\$0	\$3,871,796	\$5,432,580	397.2%
Lincoln National Life Insurance Company, The	0.1%	35	\$116,123	\$125,741	\$0	\$106,286	\$111,409	88.6%
Loyal American Life Insurance Company	0.0%	36	\$11,532	\$11,319	\$0	\$0	\$40	0.4%
Manhattanlife Insurance & Annuity Company	0.0%	20	\$4,986	\$4,969	\$0	\$577	\$595	12.0%
Massachusetts Mutual Life Insurance Company	1.2%	38	\$2,487,171	\$2,506,071	\$0	\$815,252	\$1,350,696	53.9%

Data By Line by Company
INDIVIDUAL - LONG TERM CARE

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
Massmutual Ascend Life Insurance Company	0.0%	27	\$92,777	\$90,323	\$0	\$81,690	\$26,001	28.8%
MedAmerica Insurance Company	0.5%	53	\$963,982	\$1,008,304	\$0	\$600,649	\$566,468	56.2%
Metropolitan Life Insurance Company	4.6%	39	\$9,499,097	\$9,494,429	\$0	\$5,824,365	\$5,521,406	58.2%
Midwest National Life Ins Co of TN	0.0%	40	\$25,586	\$25,602	\$0	\$38,131	\$-21,246	-83.0%
Minnesota Life Insurance Company	0.0%	41	\$75,593	\$75,926	\$0	\$0	\$0	0.0%
Mutual Of Omaha Insurance Company	5.5%	59	\$11,462,547	\$11,431,042	\$0	\$5,699,356	\$8,034,551	70.3%
Nassau Life & Annuity Company	0.1%	75	\$248,328	\$248,328	\$0	\$891,287	\$498,182	200.6%
Nassau Life Insurance Company Of Kansas	0.0%	46	\$37,000	\$37,000	\$0	\$75,624	\$86,207	233.0%
National Guardian Life Insurance Company	0.3%	42	\$589,942	\$550,087	\$0	\$0	\$0	0.0%
New York Life Insurance Company	2.7%	43	\$5,609,542	\$5,349,930	\$37	\$1,947,091	\$1,620,499	30.3%
Northwestern Long Term Care Insurance Co	8.9%	49	\$18,399,589	\$18,410,537	\$0	\$2,796,940	\$5,146,593	28.0%
Oceanview Life & Annuity	0.0%	47	\$1,683	\$1,683	\$0	\$56,057	\$48,768	2897.7%
Physicians Mutual Insurance Company	0.4%	66	\$855,140	\$870,727	\$0	\$834,758	\$950,417	109.2%
Principal Life Insurance Company	0.1%	17	\$152,458	\$120,344	\$0	\$39,598	\$42,723	35.5%
Provident Life & Accident Insurance Company	0.2%	44	\$442,782	\$455,928	\$0	\$142,808	\$179,454	39.4%
Prudential Insurance Company Of America The	1.6%	45	\$3,294,325	\$3,295,960	\$0	\$2,335,375	\$2,823,672	85.7%
Riversource Life Insurance Company	1.8%	30	\$3,643,012	\$3,687,841	\$0	\$6,342,269	\$6,400,545	173.6%
Silac Insurance Company	2.3%	25	\$4,871,946	\$5,057,019	\$0	\$7,148,706	\$7,067,937	139.8%
Standard Life & Accident Insurance Company	0.0%	68	\$18,429	\$20,117	\$0	\$103,373	\$65,268	324.4%
State Farm Mutual Automobile Insurance Co	4.2%	3	\$8,790,592	\$8,891,343	\$0	\$5,375,020	\$7,471,452	84.0%
State Life Insurance Company	0.3%	50	\$579,858	\$580,903	\$0	\$853,549	\$1,331,852	229.3%
State Mutual Insurance Company	2.4%	51	\$4,967,391	\$4,968,664	\$0	\$1,067,156	\$1,167,209	23.5%
TIAA-CREF Life Insurance Company	0.0%	8	\$101,580	\$101,064	\$0	\$202,509	\$267,427	264.6%
Teachers Ins & Annuity Assn of America	0.1%	52	\$160,788	\$162,185	\$0	\$414,254	\$1,321,934	815.1%
Thrivent Financial For Lutherans	3.4%	6	\$7,100,001	\$7,097,643	\$0	\$9,874,432	\$4,487,945	63.2%
Transamerica Life Insurance Company	4.2%	67	\$8,697,720	\$8,359,604	\$0	\$11,812,211	\$7,846,921	93.9%
Union Security Insurance Company	0.7%	57	\$1,498,296	\$1,599,995	\$0	\$3,112,150	\$4,570,729	285.7%
United American Insurance Company	0.1%	73	\$303,454	\$308,231	\$0	\$559,308	\$371,400	120.5%
United National Life Ins Co of America	0.1%	72	\$116,788	\$117,174	\$0	\$0	\$-14,790	-12.6%
United Of Omaha Life Insurance Company	0.8%	54	\$1,673,719	\$1,715,199	\$0	\$268,442	\$477,041	27.8%
United Security Assurance Company Of PA	0.4%	4	\$911,386	\$915,765	\$0	\$557,767	\$734,433	80.2%
Unum Life Insurance Company Of America	1.0%	22	\$2,143,549	\$2,434,614	\$0	\$6,669,861	\$8,337,118	342.4%
Washington National Insurance Company	0.2%	56	\$335,079	\$443,249	\$0	\$589,448	\$-53,682	-12.1%
Total	100.0%	.	\$207,548,649	\$211,856,320	\$37	\$190,154,744	\$194,051,268	91.6%

Data By Line by Company
INDIVIDUAL - SPECIFIED DISEASE

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
American Family Life Assurance Co of Col.	26.7%	7	\$27,520,443	\$27,474,307	\$0	\$12,341,207	\$11,485,853	41.8%
American Fidelity Assurance Company	5.3%	8	\$5,510,231	\$5,477,039	\$0	\$2,163,424	\$2,045,391	37.3%
American General Life Insurance Co	0.2%	9	\$195,867	\$196,909	\$0	\$162,104	\$167,058	84.8%
American Health & Life Insurance Company	0.0%	10	\$192	\$258	\$0	\$2,370	\$-245	-95.0%
American Heritage Life Insurance Company	1.0%	11	\$1,050,106	\$1,046,681	\$0	\$930,938	\$927,082	88.6%
American Home Life Insurance Company	0.0%	12	\$203	\$215	\$0	\$0	\$0	0.0%
American Income Life Insurance Co	0.5%	13	\$508,168	\$507,288	\$0	\$78,872	\$191,461	37.7%
American National Insurance Company	0.1%	15	\$98,686	\$98,082	\$0	\$74,751	\$84,479	86.1%
American Public Life Insurance Company	0.0%	16	\$28,223	\$28,504	\$0	\$22,266	\$19,956	70.0%
American Republic Insurance Company	0.0%	17	\$1,238	\$1,220	\$0	\$0	\$56	4.6%
Americo Financial Life & Annuity Ins Co	0.0%	26	\$1,784	\$1,784	\$0	\$0	\$0	0.0%
Assurity Life Insurance Company	0.1%	72	\$145,017	\$145,094	\$0	\$206,822	\$202,130	139.3%
Athene Annuity & Life Assurance Company	0.0%	22	\$485	\$490	\$0	\$0	\$4,504	919.2%
Bankers Fidelity Life Insurance Company	0.1%	18	\$57,127	\$57,124	\$0	\$24,148	\$26,131	45.7%
Bankers Life & Casualty Company	0.9%	19	\$948,658	\$937,744	\$0	\$270,000	\$315,086	33.6%
CICA Life Insurance Company Of America	-0.0%	73	\$-83	\$-83	\$0	\$0	\$0	0.0%
Canada Life Assurance Company	0.0%	82	\$8,069	\$8,419	\$0	\$62,840	\$31,952	379.5%
Central Security Life Insurance Co	0.0%	23	\$741	\$742	\$0	\$0	\$0	0.0%
Chesapeake Life Insurance Company The	2.3%	24	\$2,387,947	\$2,387,352	\$0	\$844,000	\$1,237,494	51.8%
Cincinnati Life Insurance Company The	0.0%	76	\$61	\$71	\$0	\$0	\$25	35.2%
Colonial Life & Accident Insurance Company	3.5%	27	\$3,643,824	\$3,661,375	\$0	\$2,288,919	\$2,295,027	62.7%
Combined Insurance Co Of America	1.4%	28	\$1,454,694	\$1,464,664	\$0	\$2,479,295	\$3,032,101	207.0%
Continental General Insurance Company	0.3%	70	\$338,775	\$340,085	\$0	\$319,305	\$209,726	61.7%
Continental Life Ins Co Of Brentwood TN	1.3%	59	\$1,295,679	\$1,289,353	\$0	\$235,823	\$231,391	17.9%
EMC National Life Company	0.0%	33	\$5,765	\$5,750	\$0	\$0	\$0	0.0%
Family Benefit Life Insurance Company	0.0%	68	\$0	\$28	\$0	\$0	\$0	0.0%
Family Heritage Life Insurance Co Of America	7.3%	79	\$7,515,053	\$7,498,591	\$0	\$2,365,302	\$2,351,814	31.4%
Family Life Insurance Company	0.0%	35	\$1,556	\$1,532	\$0	\$0	\$0	0.0%
Freedom Life Insurance Company Of America	16.9%	30	\$17,470,411	\$17,406,677	\$0	\$3,788,316	\$4,336,864	24.9%
Globe Life & Accident Insurance Company	0.0%	91	\$8,304	\$8,814	\$0	\$2,750	\$4,498	51.0%
Golden Rule Insurance Company	0.5%	29	\$548,798	\$550,261	\$0	\$0	\$49,097	8.9%
Great Southern Life Insurance Company	0.0%	90	\$911	\$911	\$0	\$0	\$0	0.0%
Guarantee Trust Life Insurance Company	3.5%	37	\$3,575,026	\$3,612,262	\$0	\$2,807,073	\$2,830,788	78.4%
Guardian Life Insurance Company Of America	0.0%	38	\$231	\$114	\$0	\$0	\$-375	-328.9%
Heartland National Life Insurance Company	0.1%	48	\$110,790	\$112,449	\$0	\$50,948	\$54,952	48.9%
Horace Mann Life Insurance Company	0.0%	39	\$548	\$546	\$0	\$100	\$95	17.4%
Humana Insurance Company	0.0%	75	\$4,769	\$4,769	\$0	\$11,081	\$14,752	309.3%
HumanaDental Insurance Company	0.0%	67	\$741	\$735	\$0	\$0	\$23	3.1%
IA American Life Insurance Company	0.0%	92	\$177	\$0	\$0	\$0	\$0	.
Illinois Mutual Life Insurance Company	0.0%	40	\$7,084	\$3,605	\$0	\$10,000	\$10,000	277.4%
Independence American Insurance Company	0.0%	4	\$12,193	\$11,477	\$0	\$0	\$1,805	15.7%
Jackson National Life Insurance Company	0.0%	41	\$21,869	\$22,332	\$0	\$1,983	\$1,983	8.9%

Data By Line by Company
INDIVIDUAL - SPECIFIED DISEASE

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
Jefferson National Life Insurance Company	0.0%	36	\$1,850	\$1,848	\$0	\$0	\$-768	-41.6%
John Alden Life Insurance Company	0.0%	42	\$343	\$343	\$0	\$0	\$0	0.0%
Kansas City Life Insurance Company	0.0%	43	\$28	\$28	\$0	\$0	\$0	0.0%
Liberty National Life Insurance Company	2.7%	44	\$2,760,494	\$2,761,981	\$0	\$1,179,871	\$1,018,118	36.9%
Life Insurance Company Of The Southwest	0.0%	45	\$40	\$0	\$0	\$0	\$0	.
LifeSecure Insurance Company	0.0%	78	\$9,225	\$9,032	\$0	\$0	\$-245	-2.7%
Loyal American Life Insurance Company	1.4%	46	\$1,492,323	\$1,476,662	\$0	\$598,381	\$676,557	45.8%
Manhattanlife Insurance & Annuity Company	1.1%	25	\$1,110,996	\$1,107,441	\$0	\$594,733	\$613,599	55.4%
Medico Corp Life Insurance Company	-0.0%	80	\$-12,815	\$-15,462	\$0	\$700	\$542	-3.5%
Medico Insurance Company	0.1%	5	\$104,574	\$103,890	\$0	\$42,500	\$45,226	43.5%
Midwest National Life Ins Co of TN	0.0%	47	\$775	\$775	\$0	\$0	\$-19	-2.5%
Mutual Of Omaha Insurance Company	2.1%	71	\$2,124,379	\$2,122,553	\$0	\$1,092,975	\$1,028,043	48.4%
Nassau Life & Annuity Company	0.1%	96	\$80,865	\$80,865	\$0	\$70,508	\$39,410	48.7%
Nassau Life Insurance Company Of Kansas	0.0%	56	\$15,671	\$15,671	\$0	\$8,000	\$9,119	58.2%
National Casualty Company	0.0%	2	\$0	\$94	\$0	\$0	\$0	0.0%
National Foundation Life Insurance Company	0.0%	98	\$10,363	\$10,325	\$0	\$652	\$870	8.4%
National Health Insurance Company	0.8%	85	\$863,795	\$863,635	\$0	\$202,219	\$215,006	24.9%
National Teachers Associates Life Insurance Co	0.9%	88	\$972,127	\$941,250	\$0	\$303,194	\$293,366	31.2%
National Union Fire Ins Co of Pittsburgh	0.0%	3	\$5,787	\$5,787	\$0	\$100	\$-29	-0.5%
Old American Insurance Company	0.0%	49	\$1,488	\$1,470	\$0	\$0	\$29	2.0%
Ozark National Life Insurance Company	0.0%	50	\$40,346	\$41,241	\$0	\$11,218	\$12,203	29.6%
Paul Revere Life Insurance Company	0.0%	51	\$48	\$47	\$0	\$0	\$0	0.0%
Philadelphia American Life Insurance Company	0.5%	52	\$523,617	\$533,266	\$0	\$115,902	\$47,292	8.9%
Physicians Mutual Insurance Company	0.1%	81	\$71,408	\$71,824	\$0	\$64,232	\$64,397	89.7%
Professional Insurance Company	0.0%	53	\$11,095	\$11,101	\$0	\$0	\$0	0.0%
Protective Life Insurance Company	0.2%	54	\$221,040	\$216,495	\$0	\$208,345	\$223,107	103.1%
Provident Life & Accident Insurance Company	0.2%	55	\$209,532	\$207,319	\$0	\$48,552	\$53,700	25.9%
Reliastar Life Ins Co of NY	0.0%	20	\$16,267	\$16,218	\$0	\$145,643	\$-145,069	-894.5%
Reserve National Insurance Company	0.7%	58	\$713,975	\$713,417	\$0	\$293,113	\$346,880	48.6%
Security National Life Insurance Company	0.0%	61	\$507	\$515	\$0	\$0	\$0	0.0%
Silac Insurance Company	0.1%	34	\$55,609	\$56,116	\$0	\$6,335	\$3,893	6.9%
Standard Life & Accident Insurance Company	0.1%	87	\$96,140	\$92,836	\$0	\$28,049	\$33,869	36.5%
Standard Life & Casualty Company	0.1%	74	\$83,614	\$83,614	\$0	\$22,816	\$24,851	29.7%
Standard Security Life Insurance Co Of NY	0.0%	60	\$1,222	\$1,037	\$0	\$0	\$0	0.0%
Sterling Investors Life Insurance Company	0.0%	89	\$36,336	\$36,346	\$0	\$3,168	\$3,168	8.7%
Sterling Life Insurance Company	0.0%	77	\$41,467	\$41,592	\$0	\$6,220	\$5,925	14.2%
Talcott Resolution Life & Annuity Ins Co	0.0%	69	\$3,751	\$3,282	\$0	\$474	\$415	12.6%
The Reliable Life Insurance Company	0.1%	57	\$142,812	\$143,310	\$0	\$44,842	\$-8,202	-5.7%
Tier One Insurance Company	0.0%	94	\$27,831	\$28,995	\$0	\$6,075	\$18,124	62.5%
Transamerica Life Insurance Company	0.3%	86	\$273,875	\$274,627	\$0	\$642,786	\$641,280	233.5%
Trustmark Insurance Company	0.0%	21	\$20,728	\$20,988	\$0	\$150	\$122	0.6%
Unified Life Insurance Company	0.0%	1	\$27,697	\$27,808	\$0	\$25,005	\$26,578	95.6%

Data By Line by Company
INDIVIDUAL - SPECIFIED DISEASE

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
Union Fidelity Life Insurance Company	0.0%	32	\$6,054	\$6,136	\$0	\$332	\$-40	-0.7%
Unitd Security Health & Casualty Ins Co	0.0%	84	\$7,468	\$7,404	\$0	\$5,022	\$2,298	31.0%
United American Insurance Company	0.2%	95	\$192,691	\$194,647	\$0	\$262,905	\$357,527	183.7%
United Home Life Insurance Company	0.0%	63	\$806	\$814	\$0	\$0	\$0	0.0%
United Insurance Company Of America	0.0%	64	\$29	\$26	\$0	\$0	\$0	0.0%
United National Life Ins Co of America	0.1%	93	\$81,885	\$81,179	\$0	\$11,559	\$12,016	14.8%
United Of Omaha Life Insurance Company	0.0%	62	\$132	\$148	\$0	\$0	\$0	0.0%
Usable Life	0.0%	97	\$50,365	\$50,365	\$0	\$53,828	\$53,828	106.9%
Venerable Insurance & Annuity Company	0.0%	83	\$3,229	\$3,751	\$0	\$0	\$0	0.0%
Washington National Insurance Company	15.1%	65	\$15,615,457	\$15,542,348	\$0	\$7,773,982	\$7,380,485	47.5%
Western & Southern Life Insurance Company	0.4%	66	\$405,811	\$405,556	\$0	\$212,664	\$220,115	54.3%
Wilcac Life Insurance Company	0.1%	31	\$137,475	\$139,207	\$0	\$320,623	\$248,353	178.4%
Wilton Reassurance Life Company Of New York	0.0%	14	\$287	\$287	\$0	\$0	\$0	0.0%
Woodmen Of The World Life Insurance Society	0.0%	6	\$15,909	\$15,209	\$2,927	\$0	\$0	0.0%
Total	100.0%	.	\$103,159,184	\$102,922,829	\$2,927	\$45,952,310	\$45,728,893	44.4%

Data By Line by Company
INDIVIDUAL - ACCIDENT ONLY

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
AAA Life Insurance Company	0.2%	95	\$139,697	\$141,380	\$0	\$36,000	\$36,170	25.6%
Amalgamated Life Insurance Company	0.0%	21	\$2,108	\$2,108	\$0	\$0	\$0	0.0%
American Bankers Life Assurance Of Florida	0.0%	22	\$72	\$72	\$0	\$0	\$-83	-115.3%
American Family Life Assurance Co of Col.	47.1%	23	\$29,465,449	\$29,253,396	\$0	\$11,477,187	\$11,346,580	38.8%
American Family Mutual Insurance Company	0.0%	5	\$749	\$902	\$0	\$0	\$0	0.0%
American Fidelity Assurance Company	4.4%	24	\$2,748,285	\$2,724,860	\$0	\$870,485	\$810,998	29.8%
American General Life Insurance Co	1.4%	25	\$864,047	\$869,792	\$0	\$58,206	\$85,765	9.9%
American Health & Life Insurance Company	0.0%	26	\$1,051	\$1,397	\$0	\$0	\$0	0.0%
American Heritage Life Insurance Company	0.4%	27	\$260,086	\$259,596	\$0	\$41,592	\$98,800	38.1%
American Home Assurance Company	0.0%	6	\$1,392	\$1,606	\$0	\$0	\$-54	-3.4%
American Income Life Insurance Co	2.1%	28	\$1,314,151	\$1,313,469	\$0	\$393,153	\$476,139	36.3%
American National Insurance Company	0.0%	30	\$20,017	\$20,064	\$0	\$0	\$-84	-0.4%
American Public Life Insurance Company	0.0%	31	\$8,478	\$8,447	\$0	\$150	\$134	1.6%
American Republic Insurance Company	0.0%	32	\$82	\$80	\$0	\$0	\$4	5.0%
American United Life Insurance Company	0.0%	33	\$5,426	\$6,014	\$0	\$0	\$0	0.0%
AssuranceAmerica Insurance Company	0.1%	2	\$37,594	\$49,073	\$0	\$0	\$0	0.0%
Assurity Life Insurance Company	0.1%	93	\$59,107	\$59,316	\$0	\$0	\$-661	-1.1%
Athene Annuity & Life Assurance Company	0.0%	40	\$336	\$338	\$0	\$0	\$0	0.0%
Atlanta Life Insurance Company	0.0%	34	\$614	\$0	\$0	\$0	\$0	.
Auto Club Life Insurance Company	0.0%	101	\$3,225	\$3,411	\$0	\$0	\$-28	-0.8%
Baltimore Life Insurance Company The	0.0%	35	\$11	\$11	\$0	\$0	\$0	0.0%
Bankers Fidelity Life Insurance Company	0.0%	36	\$945	\$946	\$0	\$225	\$225	23.8%
Bankers Life & Casualty Company	0.0%	37	\$3,187	\$3,549	\$0	\$10,300	\$10,174	286.7%
Banner Life Insurance Company	0.3%	111	\$176,855	\$176,855	\$0	\$0	\$0	0.0%
Boston Mutual Life Insurance Company	0.2%	39	\$99,638	\$28,281	\$0	\$15,867	\$16,092	56.9%
CIGNA National Health Insurance Company	0.0%	42	\$293	\$293	\$0	\$0	\$0	0.0%
CMFG Life Insurance Company	0.0%	51	\$2,312	\$2,330	\$0	\$0	\$54	2.3%
Catholic Order Of Foresters	0.0%	18	\$815	\$815	\$0	\$0	\$0	0.0%
Chesapeake Life Insurance Company The	2.3%	43	\$1,412,126	\$1,404,169	\$0	\$172,415	\$151,699	10.8%
Colonial Life & Accident Insurance Company	6.3%	45	\$3,928,719	\$3,942,432	\$0	\$1,285,606	\$1,255,724	31.9%
Combined Insurance Co Of America	1.9%	46	\$1,176,744	\$1,182,005	\$0	\$183,763	\$144,460	12.2%
Continental General Insurance Company	0.0%	91	\$28,180	\$28,180	\$0	\$3,927	\$-134	-0.5%
Equitable Financial Life Insurance Company	0.1%	52	\$35,851	\$32,441	\$0	\$0	\$0	0.0%
Everlake Life Insurance Company	0.0%	20	\$3,129	\$3,176	\$0	\$0	\$0	0.0%
Family Benefit Life Insurance Company	0.0%	87	\$1,270	\$1,270	\$0	\$0	\$0	0.0%
Family Heritage Life Insurance Co Of America	4.3%	98	\$2,696,623	\$2,690,716	\$0	\$414,365	\$393,255	14.6%
Family Life Insurance Company	0.0%	53	\$853	\$840	\$0	\$0	\$0	0.0%
Farmers Mutual Hail Insurance Company Of IA	0.0%	4	\$185	\$203	\$0	\$0	\$0	0.0%
Farmers New World Life Insurance Company	0.7%	54	\$436,992	\$436,978	\$0	\$253,238	\$253,238	58.0%
Federal Insurance Company	3.1%	8	\$1,954,590	\$1,956,530	\$0	\$154,664	\$518,247	26.5%
Federal Life Insurance Company	0.0%	55	\$158	\$170	\$0	\$0	\$0	0.0%
Freedom Life Insurance Company Of America	4.0%	48	\$2,530,001	\$2,516,227	\$0	\$373,947	\$428,094	17.0%

Data By Line by Company
INDIVIDUAL - ACCIDENT ONLY

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Gerber Life Insurance Company	0.5%	88	\$312,813	\$314,097	\$0	\$100,000	\$91,952	29.3%
Globe Life & Accident Insurance Company	1.1%	105	\$676,978	\$693,987	\$0	\$127,200	\$95,751	13.8%
Golden Rule Insurance Company	1.6%	47	\$1,028,893	\$1,033,437	\$0	\$171,433	\$195,252	18.9%
Government Employees Insurance Co	0.0%	9	\$71	\$85	\$0	\$0	\$-36	-42.4%
Guarantee Trust Life Insurance Company	0.9%	56	\$554,303	\$716,804	\$0	\$231,459	\$285,906	39.9%
Guardian Life Insurance Company Of America	0.0%	57	\$4,585	\$4,528	\$0	\$0	\$-142	-3.1%
Horace Mann Life Insurance Company	0.0%	58	\$143	\$143	\$0	\$0	\$1	0.7%
IA American Life Insurance Company	0.0%	106	\$15	\$0	\$0	\$0	\$0	.
Illinois Mutual Life Insurance Company	0.1%	59	\$43,355	\$42,604	\$0	\$17,035	\$4,578	10.7%
Independence American Insurance Company	0.0%	13	\$20,435	\$20,435	\$0	\$2,613	\$4,646	22.7%
Independent Order Of Foresters US Branch The	0.2%	19	\$130,078	\$130,078	\$0	\$496	\$0	0.0%
Jackson National Life Insurance Company	0.0%	60	\$315	\$334	\$0	\$0	\$0	0.0%
John Alden Life Insurance Company	0.0%	61	\$5,457	\$5,457	\$0	\$0	\$0	0.0%
Liberty National Life Insurance Company	1.7%	62	\$1,091,740	\$1,093,268	\$0	\$297,669	\$489,887	44.8%
Life Insurance Company Of North America	0.0%	63	\$11,567	\$11,245	\$0	\$44,416	\$0	0.0%
Life Of The South Insurance Company	0.0%	114	\$0	\$0	\$0	\$0	\$2	.
LifeSecure Insurance Company	0.1%	97	\$64,492	\$63,664	\$0	\$33,318	\$35,430	55.7%
Lifeshield National Insurance Co	0.0%	116	\$1,548	\$1,553	\$0	\$0	\$0	0.0%
Lincoln Heritage Life Insurance Company	0.1%	65	\$33,814	\$33,827	\$0	\$0	\$0	0.0%
Loyal American Life Insurance Company	0.8%	64	\$472,585	\$472,229	\$0	\$41,163	\$45,491	9.6%
Lumico Life Insurance Company	0.0%	96	\$12,416	\$13,205	\$0	\$0	\$11,077	83.9%
Manhattanlife Insurance & Annuity Company	0.1%	44	\$65,612	\$65,402	\$0	\$687	\$709	1.1%
Medico Insurance Company	0.0%	15	\$9,018	\$9,109	\$0	\$516	\$-20	-0.2%
Merit Life Insurance Co	-0.0%	66	\$-135	\$-135	\$0	\$0	\$0	0.0%
Midwest National Life Ins Co of TN	0.0%	67	\$14,340	\$14,340	\$0	\$0	\$-3	-0.0%
Minnesota Life Insurance Company	0.0%	68	\$5,019	\$5,019	\$0	\$25,000	\$24,994	498.0%
Mutual Of Omaha Insurance Company	2.5%	92	\$1,589,418	\$1,584,243	\$0	\$488,566	\$545,280	34.4%
Nassau Life & Annuity Company	0.0%	110	\$0	\$0	\$0	\$19,981	\$11,168	.
National Casualty Company	0.0%	3	\$216	\$248	\$0	\$0	\$0	0.0%
National Foundation Life Insurance Company	0.0%	115	\$1,131	\$1,220	\$0	\$0	\$0	0.0%
National Health Insurance Company	3.0%	100	\$1,855,283	\$1,854,939	\$0	\$247,052	\$265,848	14.3%
National Teachers Associates Life Insurance Co	0.4%	104	\$268,804	\$280,793	\$0	\$71,994	\$69,660	24.8%
National Union Fire Ins Co of Pittsburgh	0.0%	7	\$1,700	\$2,171	\$0	\$0	\$1,726	79.5%
Old American Insurance Company	0.0%	69	\$3,348	\$3,615	\$0	\$0	\$-90	-2.5%
Old Republic Life Insurance Company	0.0%	70	\$2,105	\$2,105	\$0	\$305	\$305	14.5%
Pan-American Life Insurance Company	0.0%	71	\$10,040	\$10,045	\$0	\$6,862	\$7,360	73.3%
Paul Revere Life Insurance Company	0.0%	72	\$1,539	\$1,525	\$0	\$0	\$0	0.0%
Philadelphia American Life Insurance Company	0.5%	73	\$340,788	\$348,278	\$0	\$81,446	\$91,169	26.2%
Physicians Mutual Insurance Company	0.0%	99	\$16,226	\$16,230	\$0	\$500	\$139	0.9%
Professional Insurance Company	0.0%	74	\$2,523	\$2,525	\$0	\$0	\$95	3.8%
Provident Life & Accident Insurance Company	0.4%	75	\$234,551	\$228,071	\$0	\$17,115	\$15,746	6.9%
Puritan Life Insurance Company Of America	0.0%	90	\$508	\$508	\$0	\$0	\$0	0.0%

Data By Line by Company
INDIVIDUAL - ACCIDENT ONLY

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Reliance Standard Life Insurance Company	0.0%	77	\$3,014	\$3,014	\$0	\$0	\$0	0.0%
Reserve National Insurance Company	0.6%	78	\$393,325	\$397,999	\$0	\$44,557	\$47,423	11.9%
Royalty Capital Life Insurance Company	0.0%	41	\$8	\$12	\$0	\$0	\$0	0.0%
Security National Life Insurance Company	0.0%	80	\$297	\$307	\$0	\$0	\$0	0.0%
Standard Life & Accident Insurance Company	0.0%	103	\$8,006	\$8,399	\$0	\$1,053	\$810	9.6%
Standard Life & Casualty Company	0.0%	94	\$252	\$252	\$0	\$0	\$0	0.0%
Starmount Life Insurance Company	-0.0%	79	\$-59	\$-58	\$0	\$0	\$0	0.0%
Talcott Resolution Life & Annuity Ins Co	0.0%	89	\$141	\$281	\$0	\$18	\$36	12.8%
The Reliable Life Insurance Company	0.2%	76	\$115,996	\$116,399	\$0	\$19,560	\$-4,097	-3.5%
The Travelers Protective Association Of America	0.0%	16	\$12,185	\$12,185	\$0	\$9,709	\$8,534	70.0%
Tier One Insurance Company	0.1%	108	\$51,366	\$53,514	\$0	\$5,520	\$16,469	30.8%
Transamerica Financial Life Ins Co	0.0%	86	\$291	\$292	\$0	\$0	\$0	0.0%
Transamerica Life Insurance Company	0.3%	102	\$212,932	\$214,320	\$0	\$85,953	\$84,961	39.6%
Travelers Indemnity Company	0.0%	11	\$0	\$163	\$0	\$0	\$0	0.0%
Travelers Indemnity Company Of Connecticut	0.0%	12	\$0	\$0	\$0	\$0	\$-9,711	.
Trustmark Insurance Company	0.0%	38	\$7,751	\$7,849	\$0	\$500	\$408	5.2%
U S Specialty Insurance Company	0.0%	14	\$7,280	\$7,293	\$0	\$0	\$75,242	1031.7%
Unified Life Insurance Company	0.0%	1	\$2,113	\$2,191	\$0	\$0	\$0	0.0%
Union Fidelity Life Insurance Company	0.0%	50	\$2,777	\$2,814	\$0	\$2,100	\$-250	-8.9%
Union Labor Life Insurance Company	0.0%	81	\$882	\$879	\$0	\$0	\$321	36.5%
United American Insurance Company	0.0%	109	\$10,381	\$10,235	\$0	\$0	\$51	0.5%
United Commercial Travelers Of America	0.0%	17	\$466	\$471	\$0	\$150	\$150	31.8%
United Healthcare Life Insurance Company	0.0%	113	\$17,883	\$18,126	\$0	\$0	\$-1,110	-6.1%
United Insurance Company Of America	0.0%	82	\$964	\$860	\$0	\$0	\$0	0.0%
United National Life Ins Co of America	0.0%	107	\$330	\$329	\$0	\$0	\$0	0.0%
United States Life Insurance Co New York	0.0%	83	\$231	\$233	\$0	\$0	\$0	0.0%
Usable Life	0.0%	112	\$10,814	\$10,814	\$0	\$1,080	\$1,080	10.0%
Washington National Insurance Company	5.1%	84	\$3,171,751	\$3,153,359	\$0	\$1,346,054	\$1,127,159	35.7%
Wesco Insurance Company	0.2%	10	\$107,117	\$70,284	\$7,617	\$11,400	\$56,035	79.7%
Western & Southern Life Insurance Company	0.1%	85	\$65,987	\$65,946	\$0	\$15,317	\$15,854	24.0%
Wilcac Life Insurance Company	0.0%	49	\$11,494	\$11,522	\$0	\$0	\$-824	-7.2%
Wilton Reassurance Life Company Of New York	0.0%	29	\$1,291	\$1,291	\$0	\$0	\$0	0.0%
Total	100.0%	.	\$62,526,346	\$62,376,544	\$7,617	\$19,314,887	\$19,737,230	31.6%

Data By Line by Company
INDIVIDUAL - DISABILITY INCOME

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
Amalgamated Life Insurance Company	0.1%	11	\$150,083	\$150,083	\$0	\$133,840	\$133,840	89.2%
American Bankers Life Assurance Of Florida	0.0%	12	\$239	\$239	\$0	\$0	\$0	0.0%
American Family Life Assurance Co of Col.	18.1%	13	\$20,352,534	\$20,239,738	\$0	\$7,821,796	\$6,841,042	33.8%
American Family Mutual Insurance Company	0.0%	2	\$356	\$2,999	\$0	\$0	\$0	0.0%
American Fidelity Assurance Company	0.0%	14	\$693	\$693	\$0	\$0	\$16	2.3%
American General Life Insurance Co	0.1%	15	\$151,564	\$158,469	\$0	\$540,139	\$555,749	350.7%
American Heritage Life Insurance Company	0.3%	16	\$348,762	\$347,026	\$0	\$150,879	\$127,177	36.6%
American National Insurance Company	0.0%	18	\$3,359	\$3,003	\$0	\$12,165	-\$1,933	-64.4%
American States Insurance Company	0.0%	3	\$0	\$17	\$0	-\$1,200	-\$1,200	-7058.8%
Americo Financial Life & Annuity Ins Co	0.0%	31	\$12,178	\$12,056	\$0	\$0	\$0	0.0%
Ameritas Life Insurance Corp	1.9%	23	\$2,108,042	\$2,103,596	\$0	\$683,622	\$1,127,599	53.6%
Assurity Life Insurance Company	0.7%	99	\$749,908	\$744,917	\$0	\$364,221	-\$229,107	-30.8%
Athene Annuity & Life Assurance Company	0.0%	26	\$19,585	\$19,736	\$0	\$28,239	\$20,797	105.4%
Athene Annuity & Life Company	0.0%	27	\$1,355	\$1,255	\$0	\$0	\$0	0.0%
Auto Owners Life Insurance Company	0.0%	19	\$53,882	\$58,410	\$0	\$49,059	\$19,855	34.0%
Bankers Fidelity Life Insurance Company	0.0%	20	\$9,621	\$9,574	\$0	\$2,978	\$2,978	31.1%
Bankers Life & Casualty Company	0.0%	21	\$42,081	\$45,690	\$0	\$96,996	-\$33,714	-73.8%
Berkshire Life Insurance Company Of America	6.1%	100	\$6,892,718	\$7,011,010	\$0	\$1,867,910	\$1,924,711	27.5%
Boston Mutual Life Insurance Company	0.0%	25	\$4,306	\$4,344	\$0	\$3,367	\$3,414	78.6%
Bighthouse Life Insurance Company	0.0%	115	\$21,569	\$21,521	\$0	\$58,283	-\$1,366	-6.3%
Canada Life Assurance Company	0.0%	106	\$32,277	\$33,676	\$0	\$251,362	\$127,907	379.8%
Central Security Life Insurance Co	0.0%	28	\$0	\$0	\$0	\$533	-\$1,156	.
Central States Indemnity Company Of Omaha	0.0%	6	\$14,437	\$14,493	\$0	\$3,475	\$3,475	24.0%
Centre Life Insurance Company	0.1%	107	\$82,142	\$85,155	\$0	\$16,709	\$6,113	7.2%
Chesapeake Life Insurance Company The	0.1%	29	\$61,598	\$61,599	\$0	\$23,146	\$23,493	38.1%
Cincinnati Life Insurance Company The	0.0%	104	\$16,550	\$16,774	\$0	\$160	\$132	0.8%
Colonial Life & Accident Insurance Company	3.0%	32	\$3,434,032	\$3,459,129	\$0	\$1,380,305	\$1,389,575	40.2%
Combined Insurance Co Of America	0.4%	34	\$493,364	\$496,561	\$0	\$188,033	\$217,071	43.7%
Commercial Travelers Life Insurance Company	0.0%	109	\$2,776	\$2,817	\$0	\$100	\$100	3.5%
Commonwealth Annuity & Life Insurance Co	0.0%	112	\$1,280	\$1,280	\$0	\$26,736	\$26,736	2088.8%
Connecticut General Life Ins Co	0.0%	37	\$46,584	\$54,143	\$0	\$464,601	\$309,539	571.7%
Continental General Insurance Company	0.1%	97	\$109,127	\$106,855	\$0	\$119,328	-\$16,446	-15.4%
Country Life Insurance Company	0.2%	39	\$189,927	\$199,683	\$0	\$128,625	\$143,088	71.7%
Equitable Financial Life Insurance Company	0.1%	40	\$158,507	\$148,406	\$0	\$1,299,765	\$1,288,164	868.0%
Farm Bureau Life Ins Co of MO	0.0%	41	\$9,189	\$10,968	\$0	\$7,200	\$7,200	65.6%
Federal Life Insurance Company	0.0%	42	\$391	\$286	\$0	\$0	\$0	0.0%
Federated Life Insurance Company	1.1%	43	\$1,281,168	\$1,281,107	\$0	\$298,558	\$277,660	21.7%
Fidelity Life Assn A Legal Reserve Life Ins Co	0.0%	44	\$4,385	\$4,385	\$0	\$0	\$0	0.0%
Fidelity Security Life Insurance Company	0.1%	101	\$80,821	\$79,371	\$0	\$30,475	\$7,099	8.9%
First Allmerica Financial Life Insurance Co	0.0%	89	\$111	\$0	\$0	\$0	\$0	.
Golden Rule Insurance Company	0.0%	36	\$4,266	\$5,411	\$0	\$0	\$0	0.0%
Guarantee Trust Life Insurance Company	0.0%	46	\$311	\$321	\$0	\$0	\$0	0.0%

Data By Line by Company
INDIVIDUAL - DISABILITY INCOME

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Guardian Life Insurance Company Of America	0.7%	47	\$801,927	\$789,273	\$9,144	\$1,587,324	\$531,269	67.3%
HCC Life Insurance Company	0.1%	119	\$103,600	\$20,937	\$0	\$2,467,728	\$2,296,772	10969.9%
Hartford Life & Accident Insurance Company	0.0%	95	\$4,216	\$4,216	\$0	\$142,080	\$142,080	3370.0%
Horace Mann Life Insurance Company	0.0%	48	\$3,920	\$3,920	\$0	\$0	\$-64	-1.6%
Humana Insurance Company	0.0%	102	\$24,160	\$24,160	\$0	\$418	\$-43	-0.2%
Illinois Mutual Life Insurance Company	1.0%	49	\$1,128,112	\$1,109,325	\$0	\$964,962	\$1,120,695	101.0%
Independent Order Of Foresters US Branch The	0.0%	10	\$337	\$337	\$0	\$0	\$0	0.0%
Individual Assurance Co Life Health & Accident	0.0%	110	\$622	\$608	\$0	\$0	\$0	0.0%
Jackson National Life Insurance Company	0.1%	51	\$107,448	\$117,153	\$0	\$581,665	\$581,665	496.5%
Jefferson National Life Insurance Company	0.0%	45	\$453	\$500	\$0	\$0	\$0	0.0%
John Hancock Life Insurance Company (usa)	0.0%	58	\$30,147	\$29,455	\$0	\$0	\$17,697	60.1%
Kansas City Life Insurance Company	0.0%	52	\$5,636	\$5,748	\$0	\$17,275	\$88,952	1547.5%
Knights Of Columbus	0.1%	9	\$95,478	\$93,674	\$0	\$0	\$-13,450	-14.4%
Leaders Life Insurance Company	0.0%	103	\$4,313	\$4,523	\$0	\$4,787	\$6,708	148.3%
Life Insurance Company Of North America	0.0%	53	\$17,620	\$17,128	\$0	\$0	\$0	0.0%
Lincoln Life & Annuity Company Of New York	0.0%	33	\$639	\$762	\$0	\$0	\$0	0.0%
Lincoln National Life Insurance Company, The	0.1%	54	\$97,247	\$111,092	\$0	\$342,564	\$369,215	332.4%
Loyal American Life Insurance Company	0.0%	55	\$1,119	\$1,130	\$0	\$138	\$97	8.6%
MONY Life Insurance Company	0.1%	64	\$94,032	\$98,194	\$48,628	\$225,210	\$-811,221	-826.1%
Madison National Life Insurance Company Inc	0.0%	57	\$1,024	\$1,035	\$0	\$0	\$-54	-5.2%
Manhattan National Life Insurance Company	0.0%	70	\$605	\$631	\$0	\$0	\$0	0.0%
Manhattanlife Insurance & Annuity Company	0.3%	30	\$302,200	\$301,233	\$0	\$142,544	\$147,065	48.8%
Massachusetts Mutual Life Insurance Company	7.4%	60	\$8,346,263	\$8,568,126	\$455,861	\$8,870,538	\$7,270,042	84.8%
Medico Insurance Company	0.0%	5	\$761	\$760	\$0	\$2,850	\$8,720	1147.4%
Metropolitan Life Insurance Company	3.0%	61	\$3,394,969	\$3,426,219	\$0	\$2,095,476	\$783,184	22.9%
Metropolitan Tower Life Insurance Company	0.1%	122	\$68,949	\$72,640	\$0	\$899,116	\$546,499	752.3%
Midwest National Life Ins Co of TN	0.0%	62	\$5,697	\$5,697	\$0	\$0	\$-2	-0.0%
Minnesota Life Insurance Company	0.3%	63	\$384,531	\$399,970	\$0	\$395,919	\$791,006	197.8%
Mutual Of Omaha Insurance Company	0.4%	98	\$406,369	\$407,083	\$0	\$170,918	\$128,376	31.5%
Mutual Trust Life Insurance Company	0.0%	65	\$0	\$278	\$0	\$0	\$0	0.0%
Nassau Life & Annuity Company	-0.6%	121	\$-671,216	\$-671,216	\$0	\$182,723	\$102,133	-15.2%
Nassau Life Insurance Company	0.0%	79	\$6,571	\$6,571	\$0	\$0	\$0	0.0%
Nassau Life Insurance Company Of Kansas	0.0%	85	\$787	\$787	\$0	\$204	\$233	29.6%
National Guardian Life Insurance Company	0.0%	66	\$2,762	\$2,737	\$0	\$9,360	\$9,360	342.0%
National Health Insurance Company	0.0%	111	\$3,612	\$3,612	\$0	\$0	\$0	0.0%
National Life Insurance Company	0.0%	67	\$43,073	\$66,951	\$0	\$316,443	\$229,404	342.6%
National Teachers Associates Life Insurance Co	0.3%	116	\$308,325	\$326,175	\$0	\$112,658	\$109,006	33.4%
New England Life Insurance Company	0.0%	118	\$50,049	\$50,505	\$0	\$14,062	\$9,149	18.1%
New York Life Insurance Company	0.2%	68	\$200,248	\$201,469	\$0	\$633,437	\$398,670	197.9%
North American Co For Life & Health Insurance	0.0%	69	\$7	\$7	\$0	\$0	\$0	0.0%
Northwestern Mutual Life Insurance Company	25.3%	71	\$28,554,205	\$28,193,992	\$10,666,020	\$10,760,436	\$4,783,927	17.0%
Ohio National Life Assurance Corporation	0.7%	117	\$751,575	\$751,549	\$0	\$429,543	\$427,799	56.9%

Data By Line by Company
INDIVIDUAL - DISABILITY INCOME

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
Ohio National Life Insurance Company The	0.1%	73	\$96,039	\$95,827	\$18,192	\$198,243	\$200,954	209.7%
Old American Insurance Company	0.0%	74	\$112	\$150	\$0	\$0	\$-61	-40.7%
Pan-American Life Insurance Company	0.0%	75	\$54,273	\$54,649	\$0	\$68,862	\$50,794	92.9%
Paul Revere Life Insurance Company	1.3%	76	\$1,470,111	\$1,654,853	\$0	\$3,272,266	\$2,088,106	126.2%
Penn Mutual Life Insurance Company The	0.0%	77	\$43,771	\$2,992	\$0	\$136,781	\$262,316	8767.2%
Philadelphia American Life Insurance Company	0.0%	78	\$2,947	\$3,108	\$0	\$41,777	\$39,914	1284.2%
Physicians Mutual Insurance Company	0.0%	105	\$436	\$436	\$0	\$4,800	\$3,859	885.1%
Primerica Life Insurance Company	0.0%	59	\$787	\$840	\$0	\$0	\$-91	-10.8%
Principal Life Insurance Company	9.7%	22	\$10,895,841	\$8,600,704	\$0	\$2,829,994	\$8,126,050	94.5%
Professional Insurance Company	0.1%	80	\$109,113	\$109,176	\$0	\$76,472	\$76,377	70.0%
Protective Life Insurance Company	0.0%	81	\$752	\$752	\$0	\$0	\$-479	-63.7%
Provident Life & Accident Insurance Company	8.3%	82	\$9,365,429	\$9,524,382	\$0	\$6,465,167	\$5,386,977	56.6%
Provident Life & Casualty Insurance Company	0.3%	83	\$292,556	\$295,598	\$0	\$144,930	\$124,283	42.0%
Prudential Insurance Company Of America The	0.0%	84	\$4,978	\$5,075	\$0	\$12,863	\$-3,642	-71.8%
Reliastar Life Insurance Company	0.0%	72	\$3,051	\$3,051	\$0	\$0	\$0	0.0%
Riversource Life Insurance Company	0.9%	50	\$1,026,753	\$1,024,892	\$0	\$217,456	\$219,454	21.4%
Sentry Life Insurance Company (I&h Acct)	0.0%	87	\$124	\$137	\$0	\$0	\$-18	-13.1%
Shelter Life Insurance Company	0.0%	56	\$33,200	\$34,251	\$0	\$148,614	\$307,104	896.6%
Standard Insurance Company	3.3%	88	\$3,730,788	\$3,700,052	\$0	\$1,390,724	\$1,409,452	38.1%
Standard Life & Accident Insurance Company	0.0%	114	\$156	\$156	\$0	\$3,300	\$2,563	1642.9%
State Farm Mutual Automobile Insurance Co	2.2%	4	\$2,470,185	\$2,481,941	\$0	\$1,020,044	\$646,336	26.0%
Symetra Life Insurance Company	0.0%	86	\$6,151	\$7,583	\$0	\$18,405	\$8,755	115.5%
Talcott Resolution Life & Annuity Ins Co	0.0%	96	\$797	\$1,126	\$0	\$101	\$142	12.6%
Thrivent Financial For Lutherans	0.6%	7	\$716,053	\$716,537	\$121,987	\$493,553	\$472,830	66.0%
Transamerica Life Insurance Company	0.0%	113	\$5,777	\$5,802	\$0	\$891	\$880	15.2%
Trustmark Insurance Company	0.0%	24	\$56,239	\$56,945	\$0	\$12,599	\$10,287	18.1%
USAA Life Insurance Company	0.0%	90	\$28,974	\$29,918	\$0	\$41,738	\$32,688	109.3%
Unified Life Insurance Company	0.0%	1	\$664	\$670	\$0	\$6,500	\$-7,677	-1145.8%
Unitd Security Health & Casualty Ins Co	0.0%	108	\$272	\$423	\$0	\$0	\$0	0.0%
United American Insurance Company	0.0%	120	\$305	\$303	\$0	\$0	\$0	0.0%
United Commercial Travelers Of America	0.0%	8	\$6,073	\$6,152	\$0	\$0	\$0	0.0%
United Insurance Company Of America	0.0%	91	\$137	\$122	\$0	\$0	\$0	0.0%
United Life Insurance Company	0.0%	92	\$11,135	\$11,332	\$0	\$0	\$-409	-3.6%
Universal Guaranty Life Insurance Company	0.0%	93	\$481	\$481	\$0	\$8,496	\$7,117	1479.6%
Unum Life Insurance Company Of America	0.5%	35	\$576,171	\$617,594	\$0	\$2,307,279	\$1,214,597	196.7%
Washington National Insurance Company	0.0%	94	\$1,271	\$1,530	\$0	\$2,640	\$2,607	170.4%
Wilcac Life Insurance Company	0.0%	38	\$21,734	\$16,276	\$0	\$750	\$-233	-1.4%
Wilton Reassurance Life Company Of New York	0.0%	17	\$214	\$214	\$0	\$0	\$0	0.0%
Total	100.0%	.	\$112,662,320	\$110,611,772	\$11,319,832	\$66,347,028	\$55,056,329	49.8%

Data By Line by Company
INDIVIDUAL - DENTAL

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
American Family Life Assurance Co of Col.	5.6%	4	\$2,596,555	\$2,576,311	\$0	\$758,658	\$713,288	27.7%
American Public Life Insurance Company	0.0%	5	\$2,890	\$2,903	\$0	\$980	\$797	27.5%
American Republic Insurance Company	0.3%	6	\$126,396	\$126,396	\$0	\$-25,326	\$-25,326	-20.0%
Ameritas Life Insurance Corp	11.2%	7	\$5,237,904	\$5,261,699	\$0	\$2,965,270	\$2,991,367	56.9%
Best Life & Health Insurance Company	2.3%	39	\$1,052,044	\$1,031,238	\$0	\$610,131	\$605,537	58.7%
Blue Cross & Blue Shield Of Kansas City	7.8%	3	\$3,652,597	\$3,652,597	\$0	\$2,591,000	\$2,650,754	72.6%
CIGNA Health & Life Insurance Company	14.9%	20	\$6,950,516	\$6,940,504	\$0	\$3,479,324	\$3,538,178	51.0%
Chesapeake Life Insurance Company The	2.0%	9	\$939,172	\$941,643	\$0	\$442,966	\$406,659	43.2%
Citizens Security Life Ins Co	3.9%	11	\$1,800,220	\$1,813,855	\$0	\$1,066,801	\$1,067,447	58.8%
Colonial Life & Accident Insurance Company	2.2%	12	\$1,019,639	\$1,044,186	\$0	\$436,911	\$445,469	42.7%
Continental General Insurance Company	0.0%	28	\$8,489	\$8,304	\$0	\$9,178	\$9,101	109.6%
Dentegra Insurance Company	0.0%	31	\$3,403	\$3,403	\$0	\$4,141	\$3,731	109.6%
Dsm USA Insurance Company Inc	0.7%	21	\$310,840	\$310,840	\$0	\$143,271	\$147,144	47.3%
Family Life Insurance Company	0.0%	15	\$2,551	\$2,511	\$0	\$1,395	\$1,417	56.4%
Freedom Life Insurance Company Of America	3.2%	14	\$1,475,314	\$1,463,995	\$0	\$547,179	\$626,410	42.8%
Golden Rule Insurance Company	9.6%	13	\$4,468,988	\$4,467,801	\$0	\$2,242,526	\$113	0.0%
Guarantee Trust Life Insurance Company	0.0%	16	\$23,028	\$21,669	\$0	\$2,770	\$4,317	19.9%
Guardian Life Insurance Company Of America	1.2%	17	\$547,244	\$539,678	\$0	\$280,985	\$293,982	54.5%
Health Care Service Corporation	0.0%	27	\$0	\$0	\$0	\$25,121	\$25,730	.
Healthy Alliance Life Insurance Company	10.4%	32	\$4,857,500	\$4,857,500	\$0	\$2,707,238	\$2,703,233	55.7%
Humana Insurance Company	6.0%	30	\$2,819,443	\$2,821,286	\$0	\$1,565,343	\$1,565,492	55.5%
HumanaDental Insurance Company	0.7%	26	\$344,123	\$347,565	\$0	\$240,075	\$235,126	67.6%
Independence American Insurance Company	0.1%	1	\$68,857	\$68,857	\$0	\$22,219	\$25,512	37.1%
Manhattanlife Insurance & Annuity Company	4.3%	10	\$1,989,044	\$1,982,679	\$0	\$1,131,675	\$1,167,575	58.9%
Medico Insurance Company	0.9%	2	\$423,773	\$422,177	\$0	\$146,458	\$141,798	33.6%
Midwest National Life Ins Co of TN	0.0%	18	\$4,405	\$4,386	\$0	\$65	\$-273	-6.2%
Mutual Of Omaha Insurance Company	2.1%	29	\$993,684	\$992,212	\$0	\$575,784	\$585,057	59.0%
Nassau Life & Annuity Company	0.1%	42	\$27,797	\$27,797	\$0	\$8,969	\$5,013	18.0%
Nassau Life Insurance Company Of Kansas	0.0%	23	\$208	\$208	\$0	\$75	\$86	41.3%
National Foundation Life Insurance Company	0.0%	44	\$607	\$665	\$0	\$0	\$0	0.0%
National Health Insurance Company	2.0%	37	\$927,892	\$927,720	\$0	\$339,889	\$347,568	37.5%
Old Surety Life Insurance Company	0.0%	19	\$20,441	\$20,441	\$0	\$14,735	\$14,654	71.7%
Philadelphia American Life Insurance Company	0.1%	22	\$61,810	\$63,148	\$0	\$20,185	\$20,963	33.2%
Physicians Mutual Insurance Company	0.1%	34	\$47,068	\$47,180	\$0	\$45,420	\$45,378	96.2%
Renaissance Life & Health Insurance Co	3.0%	8	\$1,380,963	\$1,380,963	\$0	\$930,556	\$932,356	67.5%
Reserve National Insurance Company	1.1%	24	\$504,290	\$503,895	\$0	\$228,140	\$225,404	44.7%
Starmount Life Insurance Company	1.2%	25	\$571,719	\$571,719	\$0	\$365,785	\$361,650	63.3%
Sun Life Assurance Company Of Canada	0.0%	35	\$0	\$0	\$0	\$251	\$251	.
Transamerica Life Insurance Company	0.0%	38	\$6,695	\$6,744	\$0	\$0	\$0	0.0%
Truassure Insurance Company	1.3%	40	\$592,676	\$592,676	\$0	\$444,614	\$445,087	75.1%
Unicare Life & Health Insurance Company	0.0%	33	\$765	\$716	\$0	\$229	\$228	31.8%
Unitd Security Health & Casualty Ins Co	0.0%	36	\$1,880	\$1,990	\$0	\$175	\$80	4.0%

**Data By Line by Company
INDIVIDUAL - DENTAL**

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
United Healthcare Life Insurance Company	1.5%	43	\$714,067	\$714,166	\$0	\$342,352	\$325,230	45.5%
United National Life Ins Co of America	0.1%	41	\$41,078	\$40,390	\$0	\$23,254	\$23,703	58.7%
Total	100.0%	.	\$46,618,575	\$46,606,613	\$0	\$24,736,767	\$22,677,286	48.7%

Data By Line by Company
INDIVIDUAL - LIMITED BENEFIT

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
American Family Life Assurance Co of Col.	19.1%	17	\$12,959,647	\$12,871,649	\$0	\$4,914,969	\$4,807,736	37.4%
American Family Mutual Insurance Company	0.0%	3	\$277	\$2,276	\$0	\$0	\$0	0.0%
American Fidelity Assurance Company	0.0%	18	\$7,601	\$7,574	\$0	\$1,926	\$1,219	16.1%
American General Life Insurance Co	0.0%	19	\$3,590	\$3,609	\$0	\$0	\$0	0.0%
American Heritage Life Insurance Company	0.1%	20	\$81,746	\$81,802	\$0	\$11,329	\$8,143	10.0%
American Income Life Insurance Co	0.0%	21	\$25,681	\$25,774	\$0	\$6,242	\$11,897	46.2%
American Public Life Insurance Company	0.0%	22	\$15,469	\$15,412	\$0	\$1,551	\$1,390	9.0%
American Republic Insurance Company	0.6%	23	\$388,192	\$386,060	\$0	\$110,675	\$145,933	37.8%
Ameritas Life Insurance Corp	1.2%	27	\$809,500	\$813,177	\$0	\$593,579	\$598,803	73.6%
Assurity Life Insurance Company	0.4%	78	\$284,402	\$280,786	\$0	\$39,393	\$42,429	15.1%
Athene Annuity & Life Assurance Company	0.0%	29	\$46	\$46	\$0	\$0	\$0	0.0%
Bankers Fidelity Life Insurance Company	0.1%	25	\$39,952	\$39,989	\$0	\$1,339	\$1,339	3.3%
Bankers Life & Casualty Company	0.2%	26	\$156,817	\$155,393	\$301	\$14,664	\$43,350	27.9%
CMFG Life Insurance Company	0.0%	39	\$83	\$83	\$0	\$0	\$0	0.0%
Catholic Financial Life	0.0%	11	\$402	\$373	\$0	\$0	\$0	0.0%
Chesapeake Life Insurance Company The	3.8%	30	\$2,613,657	\$2,620,885	\$0	\$834,083	\$997,536	38.1%
Citizens Security Life Ins Co	2.9%	32	\$1,989,279	\$2,004,346	\$0	\$1,084,640	\$1,085,298	54.1%
Colonial Life & Accident Insurance Company	1.1%	33	\$753,930	\$759,823	\$0	\$328,988	\$321,844	42.4%
Combined Insurance Co Of America	2.4%	34	\$1,640,625	\$1,654,653	\$0	\$521,116	\$635,535	38.4%
Commercial Travelers Life Insurance Company	0.0%	87	\$499	\$528	\$0	\$0	\$0	0.0%
Companion Life Insurance Company	1.0%	82	\$664,246	\$664,246	\$0	\$303,794	\$313,716	47.2%
Compbenefits Insurance Company	0.0%	24	\$120	\$120	\$0	\$0	\$0	0.0%
Continental Casualty Company	0.0%	4	\$308	\$308	\$0	\$0	\$3	1.0%
Continental General Insurance Company	0.0%	76	\$11,075	\$11,262	\$0	\$0	\$286	2.5%
Continental Life Ins Co Of Brentwood TN	6.2%	69	\$4,191,925	\$4,171,460	\$0	\$517,604	\$507,877	12.2%
Cox Health Systems Insurance Company	9.6%	16	\$6,501,342	\$6,501,342	\$0	\$4,954,804	\$4,993,109	76.8%
Family Heritage Life Insurance Co Of America	0.0%	83	\$17,271	\$17,233	\$0	\$1,200	\$1,166	6.8%
Family Life Insurance Company	0.1%	41	\$37,160	\$36,574	\$0	\$227,782	\$231,403	632.7%
Federal Life Insurance Company	0.0%	42	\$718	\$591	\$0	\$0	\$150	25.4%
Fidelity Security Life Insurance Company	0.5%	79	\$349,323	\$349,323	\$0	\$136,676	\$136,775	39.2%
Freedom Life Insurance Company Of America	4.5%	36	\$3,065,120	\$3,011,700	\$0	\$1,464,724	\$1,676,818	55.7%
Gerber Life Insurance Company	0.0%	75	\$1,421	\$1,427	\$0	\$0	\$0	0.0%
Globe Life & Accident Insurance Company	0.0%	94	\$5,029	\$4,728	\$0	\$53,104	\$56,716	1199.6%
Golden Rule Insurance Company	7.8%	35	\$5,270,221	\$5,277,809	\$0	\$2,613,935	\$2,863,387	54.3%
Guarantee Trust Life Insurance Company	9.7%	45	\$6,587,898	\$6,579,224	\$0	\$1,645,490	\$1,728,986	26.3%
Healthy Alliance Life Insurance Company	0.7%	84	\$464,616	\$464,616	\$0	\$181,495	\$184,120	39.6%
Heartland National Life Insurance Company	2.0%	55	\$1,364,458	\$1,346,906	\$0	\$299,950	\$323,518	24.0%
Horace Mann Life Insurance Company	0.0%	46	\$102	\$102	\$0	\$0	\$1	1.0%
Humana Insurance Company	0.9%	80	\$596,360	\$596,190	\$0	\$150,024	\$151,896	25.5%
Independence American Insurance Company	0.8%	6	\$539,989	\$543,539	\$0	\$156,722	\$37,225	6.8%
Jackson National Life Insurance Company	0.0%	47	\$5,448	\$5,438	\$0	\$525	\$525	9.7%
Jefferson National Life Insurance Company	0.0%	44	\$185	\$185	\$0	\$0	\$11	5.9%

Data By Line by Company
INDIVIDUAL - LIMITED BENEFIT

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
Kansas City Life Insurance Company	0.0%	48	\$194	\$194	\$0	\$0	\$4	2.1%
Knights Of Columbus	0.0%	15	\$4,190	\$4,138	\$0	\$3,379	\$3,398	82.1%
Liberty National Life Insurance Company	0.2%	49	\$103,099	\$103,664	\$0	\$27,186	\$34,669	33.4%
Life Insurance Company Of North America	0.0%	50	\$0	\$0	\$0	\$0	\$43,591	.
Life Of The South Insurance Company	-0.0%	99	\$-1,305	\$624	\$0	\$0	\$-443	-71.0%
LifeSecure Insurance Company	0.0%	81	\$7,612	\$7,242	\$0	\$0	\$293	4.0%
Loyal American Life Insurance Company	0.1%	51	\$58,271	\$57,156	\$0	\$41,713	\$48,248	84.4%
MONY Life Insurance Company	0.0%	56	\$282	\$280	\$273	\$0	\$0	0.0%
Manhattanlife Insurance & Annuity Company	3.2%	31	\$2,196,204	\$2,189,177	\$0	\$721,678	\$744,572	34.0%
Markel Insurance Company	0.0%	8	\$0	\$0	\$0	\$0	\$-171	.
Massmutual Ascend Life Insurance Company	0.0%	43	\$41	\$41	\$0	\$0	\$1	2.4%
Medico Corp Life Insurance Company	0.0%	85	\$1,304	\$1,552	\$0	\$0	\$0	0.0%
Medico Insurance Company	1.8%	7	\$1,227,111	\$1,224,495	\$0	\$292,224	\$330,592	27.0%
Metropolitan Life Insurance Company	0.0%	53	\$977	\$1,004	\$0	\$24	\$23	2.3%
Midwest National Life Ins Co of TN	0.0%	54	\$4,999	\$4,992	\$0	\$2,684	\$2,574	51.6%
Mutual Of Omaha Insurance Company	0.9%	77	\$584,755	\$583,286	\$0	\$203,650	\$204,864	35.1%
Nassau Life & Annuity Company	0.2%	97	\$149,335	\$149,335	\$0	\$42,728	\$23,882	16.0%
Nassau Life Insurance Company Of Kansas	0.0%	66	\$3,110	\$3,110	\$0	\$0	\$0	0.0%
National Foundation Life Insurance Company	0.0%	100	\$632	\$640	\$0	\$230	\$306	47.8%
National Health Insurance Company	0.1%	88	\$47,471	\$47,463	\$0	\$6,049	\$16,509	34.8%
National Teachers Associates Life Insurance Co	0.0%	92	\$4,013	\$5,193	\$0	\$0	\$0	0.0%
Nationwide Life Insurance Company	0.0%	57	\$149	\$135	\$0	\$0	\$0	0.0%
New York Life Insurance Company	0.0%	58	\$4,540	\$4,522	\$0	\$0	\$263	5.8%
Old American Insurance Company	0.0%	59	\$2,984	\$3,156	\$0	\$25,100	\$32,838	1040.5%
Opticare Of Utah Inc	0.0%	2	\$27,853	\$27,853	\$0	\$14,386	\$14,386	51.6%
Pan-American Life Insurance Company	0.2%	60	\$138,136	\$138,136	\$0	\$14,383	\$14,383	10.4%
Paul Revere Life Insurance Company	0.0%	61	\$9,842	\$10,882	\$0	\$1,440	\$-7,631	-70.1%
Philadelphia American Life Insurance Company	4.5%	62	\$3,037,572	\$3,123,860	\$0	\$1,733,483	\$1,689,146	54.1%
Physicians Mutual Insurance Company	0.6%	86	\$431,093	\$437,734	\$0	\$207,554	\$202,764	46.3%
Primerica Life Insurance Company	0.0%	52	\$1,211	\$1,208	\$0	\$2,850	\$2,784	230.5%
Professional Insurance Company	0.0%	63	\$5,846	\$5,849	\$0	\$4,438	\$4,438	75.9%
Provident Life & Accident Insurance Company	0.0%	64	\$1,427	\$1,445	\$0	\$0	\$0	0.0%
Prudential Insurance Company Of America The	0.0%	65	\$11,161	\$12,055	\$0	\$7,606	\$5,443	45.2%
Reserve National Insurance Company	6.9%	68	\$4,710,538	\$4,707,968	\$0	\$2,308,701	\$2,149,576	45.7%
Silac Insurance Company	0.9%	40	\$596,897	\$609,801	\$0	\$199,730	\$199,140	32.7%
Slovene National Benefit Society	0.0%	14	\$92	\$92	\$0	\$0	\$0	0.0%
Standard Life & Accident Insurance Company	0.3%	91	\$225,268	\$222,608	\$0	\$61,668	\$55,065	24.7%
State Farm Mutual Automobile Insurance Co	2.2%	5	\$1,526,836	\$1,532,698	\$268	\$666,433	\$594,283	38.8%
Sterling Investors Life Insurance Company	0.4%	93	\$240,692	\$244,759	\$0	\$101,360	\$101,560	41.5%
The Reliable Life Insurance Company	0.0%	67	\$24,767	\$24,853	\$0	\$10,000	\$-2,094	-8.4%
Thrivent Financial For Lutherans	0.0%	10	\$6,597	\$6,665	\$2,242	\$3,457	\$3,457	51.9%
Transamerica Financial Life Ins Co	0.0%	74	\$175	\$174	\$0	\$0	\$0	0.0%

Data By Line by Company
INDIVIDUAL - LIMITED BENEFIT

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
Transamerica Life Insurance Company	0.0%	90	\$30,170	\$30,391	\$0	\$19,178	\$19,047	62.7%
Trustmark Insurance Company	0.0%	28	\$838	\$848	\$0	\$0	\$0	0.0%
USAA Life Insurance Company	0.0%	70	\$1,450	\$1,459	\$0	\$0	\$0	0.0%
Unified Life Insurance Company	0.0%	1	\$1,423	\$1,433	\$0	\$0	\$0	0.0%
Union Fidelity Life Insurance Company	0.0%	38	\$2,089	\$2,117	\$0	\$0	\$0	0.0%
United American Insurance Company	0.3%	96	\$230,303	\$229,857	\$0	\$107,543	\$74,551	32.4%
United Commercial Travelers Of America	0.4%	12	\$258,999	\$260,404	\$0	\$91,631	\$90,492	34.8%
United Healthcare Life Insurance Company	0.0%	98	\$384	\$384	\$0	\$0	\$0	0.0%
United Insurance Company Of America	0.0%	71	\$1,796	\$1,603	\$0	\$5,096	\$5,134	320.3%
United National Life Ins Co of America	0.5%	95	\$334,392	\$333,637	\$0	\$106,579	\$112,926	33.8%
United Security Assurance Company Of PA	0.0%	9	\$23,766	\$23,860	\$0	\$0	\$774	3.2%
Washington National Insurance Company	0.2%	72	\$167,532	\$166,770	\$0	\$19,917	\$51,123	30.7%
Western & Southern Life Insurance Company	0.0%	73	\$102	\$102	\$0	\$0	\$0	0.0%
Western United Life Assurance Company	0.0%	89	\$32,864	\$32,825	\$0	\$468,306	\$464,439	1414.9%
Wilcac Life Insurance Company	0.0%	37	\$224	\$244	\$0	\$0	\$-535	-219.3%
Woodmen Of The World Life Insurance Society	0.0%	13	\$32,743	\$31,302	\$0	\$0	\$0	0.0%
Total	100.0%	.	\$67,960,776	\$67,925,836	\$3,084	\$28,694,707	\$29,240,804	43.0%

Data By Line by Company
INDIVIDUAL - SHORT TERM CREDIT DISABILITY

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
American Federated Life Insurance Company	83.6%	7	\$1,176,581	\$1,184,614	\$0	\$216,185	\$258,215	21.8%
American National Insurance Company	10.5%	3	\$148,253	\$165,724	\$0	\$66,122	\$-42,465	-25.6%
Central States Health & Life Co Of Omaha	0.0%	4	\$15	\$15	\$0	\$0	\$0	0.0%
Medico Insurance Company	0.0%	2	\$655	\$648	\$0	\$0	\$23	3.5%
Mountain Life Insurance Company	4.7%	6	\$65,707	\$0	\$0	\$5,041	\$0	.
Old United Life Insurance Company	1.3%	5	\$17,882	\$12,177	\$0	\$0	\$0	0.0%
State Farm Mutual Automobile Insurance Co	-0.1%	1	\$-1,680	\$8,777	\$0	\$6,755	\$-18,189	-207.2%
Total	100.0%	.	\$1,407,413	\$1,371,955	\$0	\$294,103	\$197,584	14.4%

Data By Line by Company
INDIVIDUAL - LONG TERM CREDIT DISABILITY

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
		<i>BY MARKET SHARE</i>						
Protective Life Insurance Company	.	1	\$0	\$264	\$0	\$0	\$-10	-3.8%
Total	.	.	\$0	\$264	\$0	\$0	\$-10	-3.8%

Data By Line by Company
INDIVIDUAL - STOP LOSS

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
American Alternative Insurance Corporation	0.0%	1	\$0	\$0	\$0	\$0	\$-586,989	.
Berkshire Hathaway Specialty Ins Co	44.4%	2	\$1,186,690	\$1,186,733	\$7,869	\$596,068	\$837,958	70.6%
Fair American Ins & Resinsurance Co	39.0%	3	\$1,044,346	\$1,044,346	\$0	\$392,161	\$390,932	37.4%
Surety Life Insurance Company	16.6%	4	\$443,497	\$443,497	\$0	\$0	\$60,000	13.5%
Total	100.0%	.	\$2,674,533	\$2,674,576	\$7,869	\$988,229	\$701,901	26.2%

Data By Line by Company
INDIVIDUAL - MEDICARE PART D

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
Anthem Insurance Companies Inc	9.1%	3	\$12,742,569	\$15,760,155	\$0	\$14,734,274	\$14,730,904	93.5%
Coventry Health & Life Insurance Company	0.0%	6	\$0	\$0	\$0	\$-5,171	\$-5,171	.
Elixir Insurance Company	0.3%	2	\$378,605	\$378,605	\$0	\$255,368	\$384,800	101.6%
First Health Life & Health Insurance Company	0.0%	9	\$116	\$1,483	\$0	\$10,491	\$16,149	1088.9%
Humana Insurance Company	34.3%	5	\$48,079,865	\$48,079,865	\$0	\$43,234,416	\$40,440,561	84.1%
Medco Containment Life Insurance Company	16.6%	4	\$23,259,984	\$23,259,984	\$0	\$14,203,916	\$16,568,377	71.2%
Omaha Health Insurance Company	4.3%	8	\$6,032,820	\$6,032,820	\$0	\$4,596,309	\$5,512,917	91.4%
Silverscript Insurance Company	35.4%	1	\$49,662,366	\$50,944,829	\$0	\$30,886,999	\$42,421,086	83.3%
UnitedHealthcare Insurance Company Of America	0.0%	7	\$0	\$-23,223	\$0	\$120,114	\$119,184	-513.2%
Total	100.0%	.	\$140,156,325	\$144,434,518	\$0	\$108,036,716	\$120,188,807	83.2%

Data By Line by Company
INDIVIDUAL-MEDICARE ADVANTAGE/MEDICATE PPO PR

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
Aetna Life Insurance Company	8.5%	3	\$119,959,867	\$121,482,028	\$0	\$98,531,418	\$98,530,339	81.1%
Anthem Insurance Companies Inc	2.8%	2	\$39,728,248	\$39,543,599	\$0	\$33,572,684	\$32,974,905	83.4%
Compbenefits Insurance Company	2.4%	4	\$34,550,198	\$34,550,198	\$0	\$31,796,875	\$33,658,529	97.4%
Coventry Health & Life Insurance Company	30.1%	8	\$426,983,278	\$426,983,278	\$0	\$380,896,287	\$366,447,522	85.8%
Humana Insurance Company	17.0%	5	\$241,416,583	\$244,790,467	\$0	\$201,798,588	\$198,565,006	81.1%
Lasso Healthcare Insurance Company	0.0%	7	\$340,009	\$340,009	\$0	\$5,512	\$6,542	1.9%
Missouri Valley Life & Health Insurance Co	4.6%	6	\$65,745,302	\$65,745,302	\$0	\$65,405,132	\$70,950,107	107.9%
UnitedHealthcare Insurance Company Of The River Valley	34.5%	1	\$489,933,687	\$489,210,195	\$0	\$397,359,347	\$432,734,990	88.5%
Total	100.0%	.	\$1,418,657,172	\$1,422,645,076	\$0	\$1,209,365,843	\$1,233,867,940	86.7%

Data By Line by Company
INDIVIDUAL - TOTAL INDIVIDUAL

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
AAA Life Insurance Company	0.0%	234	\$139,697	\$141,380	\$0	\$36,000	\$36,170	25.6%
Ability Insurance Company	0.0%	230	\$1,750,023	\$1,833,383	\$0	\$3,178,394	\$1,874,825	102.3%
Accendo Insurance Company	0.0%	119	\$509,111	\$504,146	\$0	\$257,995	\$283,158	56.2%
Aetna Health & Life Insurance Company	0.2%	253	\$11,252,708	\$11,229,624	\$0	\$8,430,630	\$8,310,316	74.0%
Aetna Health Insurance Company	0.0%	237	\$118,332	\$117,737	\$0	\$175,884	\$183,984	156.3%
Aetna Life Insurance Company	2.7%	53	\$120,018,152	\$121,540,334	\$0	\$98,629,646	\$98,624,563	81.1%
All Savers Insurance Company	0.0%	269	\$0	\$0	\$0	\$-7,471	\$-7,471	.
Allianz Life Insurance Co Of North America	0.1%	285	\$4,394,578	\$4,511,403	\$0	\$5,769,050	\$5,775,095	128.0%
Allianz Life Insurance Company Of New York	0.0%	124	\$5,888	\$5,888	\$0	\$0	\$0	0.0%
Amalgamated Life Insurance Company	0.0%	58	\$152,191	\$152,191	\$0	\$133,840	\$133,840	87.9%
American Alternative Insurance Corporation	0.0%	18	\$0	\$0	\$0	\$0	\$-586,989	.
American Bankers Life Assurance Of Florida	0.0%	59	\$311	\$311	\$0	\$0	\$-83	-26.7%
American Continental Insurance Company	0.1%	5	\$6,774,063	\$6,781,592	\$0	\$5,516,554	\$5,358,498	79.0%
American Family Life Assurance Co of Col.	2.1%	60	\$93,400,428	\$92,934,010	\$0	\$37,834,006	\$35,767,154	38.5%
American Family Mutual Insurance Company	0.1%	14	\$4,839,418	\$4,904,770	\$0	\$3,191,267	\$3,078,245	62.8%
American Federated Life Insurance Company	0.0%	305	\$1,176,581	\$1,184,614	\$0	\$216,185	\$258,215	21.8%
American Fidelity Assurance Company	0.2%	61	\$8,581,740	\$8,517,929	\$0	\$3,313,640	\$3,245,152	38.1%
American General Life Insurance Co	0.0%	62	\$1,527,914	\$1,550,742	\$0	\$986,066	\$962,242	62.1%
American Health & Life Insurance Company	0.0%	63	\$1,243	\$1,655	\$0	\$2,370	\$-245	-14.8%
American Heritage Life Insurance Company	0.0%	64	\$1,905,197	\$1,902,186	\$0	\$1,525,432	\$1,520,854	80.0%
American Home Assurance Company	0.0%	15	\$1,392	\$1,606	\$0	\$0	\$-54	-3.4%
American Home Life Insurance Company	0.0%	65	\$203	\$215	\$0	\$0	\$0	0.0%
American Income Life Insurance Co	0.0%	66	\$1,848,000	\$1,846,531	\$0	\$478,267	\$679,497	36.8%
American National Insurance Company	0.0%	68	\$272,788	\$289,434	\$0	\$153,511	\$40,377	14.0%
American National Life Ins Co Of TX	0.0%	233	\$190,766	\$190,743	\$0	\$131,079	\$128,835	67.5%
American Progressive Life & Health Ins Co of NY	0.0%	259	\$4,833	\$4,833	\$0	\$87	\$105	2.2%
American Public Life Insurance Company	0.0%	69	\$55,060	\$55,266	\$0	\$24,947	\$22,277	40.3%
American Republic Corp Insurance Company	0.1%	174	\$3,699,736	\$3,700,834	\$0	\$2,523,229	\$2,496,112	67.4%
American Republic Insurance Company	0.1%	70	\$3,894,839	\$3,886,073	\$0	\$3,599,631	\$3,064,544	78.9%
American Retirement Life Insurance Company	0.0%	280	\$1,839,256	\$1,840,531	\$0	\$1,436,806	\$1,435,307	78.0%
American States Insurance Company	0.0%	17	\$0	\$17	\$0	\$-1,200	\$-1,200	-7058.8%
American United Life Insurance Company	0.0%	71	\$5,426	\$6,014	\$0	\$0	\$0	0.0%
Americo Financial Life & Annuity Ins Co	0.1%	95	\$4,498,510	\$4,555,349	\$0	\$4,036,728	\$3,984,387	87.5%
Ameritas Life Insurance Corp	0.2%	79	\$8,155,446	\$8,178,472	\$0	\$4,242,471	\$4,717,769	57.7%
Anthem Insurance Companies Inc	1.3%	29	\$59,725,003	\$62,637,474	\$0	\$53,941,781	\$53,269,499	85.0%
Aspen American Insurance Company	0.0%	36	\$1,096,713	\$1,096,713	\$0	\$923,306	\$-288,243	-26.3%
AssuranceAmerica Insurance Company	0.0%	2	\$37,594	\$49,073	\$0	\$0	\$0	0.0%
Assured Life Association	0.0%	42	\$1,460,346	\$1,467,315	\$0	\$1,343,867	\$1,346,368	91.8%
Assurity Life Insurance Company	0.0%	228	\$1,281,302	\$1,272,892	\$0	\$610,436	\$14,791	1.2%
Athene Annuity & Life Assurance Company	0.0%	83	\$20,452	\$20,610	\$0	\$28,239	\$25,301	122.8%
Athene Annuity & Life Company	0.0%	86	\$1,355	\$1,255	\$0	\$0	\$0	0.0%
Atlanta Life Insurance Company	0.0%	73	\$614	\$0	\$0	\$0	\$0	.

Data By Line by Company
INDIVIDUAL - TOTAL INDIVIDUAL

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
Auto Club Life Insurance Company	0.0%	271	\$3,225	\$3,411	\$0	\$0	\$-28	-0.8%
Auto Owners Life Insurance Company	0.0%	74	\$547,421	\$554,157	\$0	\$60,989	\$84,540	15.3%
Baltimore Life Insurance Company The	0.0%	75	\$11	\$11	\$0	\$0	\$0	0.0%
Bankers Fidelity Assurance Company	0.0%	236	\$50,409	\$0	\$0	\$0	\$0	.
Bankers Fidelity Life Insurance Company	0.0%	76	\$853,361	\$751,832	\$0	\$429,671	\$438,946	58.4%
Bankers Life & Casualty Company	0.4%	77	\$19,683,266	\$21,017,652	\$301	\$19,277,601	\$18,078,858	86.0%
Banner Life Insurance Company	0.0%	298	\$176,855	\$176,855	\$0	\$0	\$0	0.0%
Berkshire Hathaway Specialty Ins Co	0.0%	22	\$1,186,690	\$1,186,733	\$7,869	\$596,068	\$837,958	70.6%
Berkshire Life Insurance Company Of America	0.2%	232	\$7,159,651	\$7,307,402	\$0	\$1,883,299	\$1,933,550	26.5%
Best Life & Health Insurance Company	0.0%	286	\$1,052,044	\$1,031,238	\$0	\$610,131	\$605,537	58.7%
Blue Cross & Blue Shield Of Kansas City	2.7%	37	\$123,266,732	\$123,266,732	\$0	\$107,730,027	\$116,022,873	94.1%
Boston Mutual Life Insurance Company	0.0%	82	\$103,944	\$32,625	\$0	\$19,234	\$19,506	59.8%
Brighthouse Life Insurance Company	0.0%	277	\$1,369,583	\$1,794,687	\$0	\$2,900,894	\$1,264,604	70.5%
CICA Life Insurance Company Of America	-0.0%	229	\$-83	\$-83	\$0	\$0	\$0	0.0%
CIGNA Health & Life Insurance Company	8.8%	167	\$397,351,100	\$391,576,817	\$0	\$385,627,627	\$399,149,750	101.9%
CIGNA National Health Insurance Company	0.0%	88	\$36,294	\$36,423	\$0	\$21,533	\$21,702	59.6%
CMFG Life Insurance Company	0.0%	108	\$1,257,256	\$1,258,141	\$0	\$426,330	\$527,737	41.9%
Canada Life Assurance Company	0.0%	260	\$40,346	\$42,095	\$0	\$314,202	\$159,859	379.8%
Capitol Life Insurance Company	0.0%	85	\$3,502	\$4,865	\$0	\$2,721	\$3,189	65.5%
Catholic Financial Life	0.0%	40	\$402	\$373	\$0	\$0	\$0	0.0%
Catholic Order Of Foresters	0.0%	45	\$36,052	\$36,052	\$0	\$43,364	\$43,364	120.3%
Celtic Insurance Company	17.9%	261	\$811,620,346	\$810,386,047	\$0	\$615,477,359	\$623,215,788	76.9%
Central Security Life Insurance Co	0.0%	89	\$856	\$857	\$0	\$533	\$-1,156	-134.9%
Central States Health & Life Co Of Omaha	0.0%	90	\$84,097	\$79,734	\$0	\$84,424	\$94,969	119.1%
Central States Indemnity Company Of Omaha	0.0%	32	\$14,437	\$14,493	\$0	\$3,475	\$3,475	24.0%
Centre Life Insurance Company	0.0%	263	\$82,142	\$85,155	\$0	\$16,709	\$6,113	7.2%
Chesapeake Life Insurance Company The	0.2%	91	\$7,414,500	\$7,415,648	\$0	\$2,316,610	\$2,816,881	38.0%
Christian Fidelity Life Insurance Co	0.1%	92	\$2,629,057	\$2,748,468	\$0	\$1,977,789	\$1,824,315	66.4%
Cincinnati Life Insurance Company The	0.0%	247	\$34,749	\$35,315	\$0	\$36,660	\$25,440	72.0%
Citizens Security Life Ins Co	0.1%	94	\$3,789,499	\$3,818,201	\$0	\$2,151,441	\$2,152,745	56.4%
Colonial Life & Accident Insurance Company	0.3%	96	\$12,780,144	\$12,866,945	\$0	\$5,720,729	\$5,707,639	44.4%
Colonial Penn Life Insurance Company	0.3%	98	\$11,892,107	\$11,998,200	\$0	\$7,893,267	\$7,912,848	66.0%
Columbian Mutual Life Insurance Co	0.0%	99	\$3,555	\$3,566	\$0	\$965	\$1,034	29.0%
Combined Insurance Co Of America	0.2%	100	\$7,073,451	\$7,162,768	\$0	\$5,424,515	\$5,493,810	76.7%
Commercial Travelers Life Insurance Company	0.0%	266	\$3,275	\$3,345	\$0	\$100	\$100	3.0%
Commonwealth Annuity & Life Insurance Co	0.0%	273	\$1,280	\$1,280	\$0	\$26,736	\$26,736	2088.8%
Companion Life Insurance Company	0.2%	251	\$6,823,484	\$6,910,346	\$0	\$5,423,645	\$5,252,752	76.0%
Compbenefits Insurance Company	0.8%	72	\$34,550,318	\$34,550,318	\$0	\$31,796,875	\$33,658,529	97.4%
Connecticut General Life Ins Co	0.0%	103	\$48,430	\$55,240	\$0	\$466,284	\$311,450	563.8%
Continental Casualty Company	0.1%	20	\$3,972,843	\$5,574,288	\$0	\$10,363,017	\$8,264,583	148.3%
Continental General Insurance Company	0.1%	226	\$2,897,787	\$2,985,898	\$0	\$3,004,282	\$2,499,676	83.7%
Continental Life Ins Co Of Brentwood TN	0.2%	189	\$7,484,395	\$7,447,855	\$0	\$3,615,869	\$3,547,921	47.6%

Data By Line by Company
INDIVIDUAL - TOTAL INDIVIDUAL

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
Country Life Insurance Company	0.0%	106	\$1,167,704	\$1,181,674	\$0	\$755,023	\$923,228	78.1%
Coventry Health & Life Insurance Company	9.4%	268	\$426,993,708	\$426,993,708	\$0	\$380,891,925	\$366,444,112	85.8%
Cox Health Systems Insurance Company	0.4%	52	\$20,308,633	\$20,308,633	\$0	\$16,762,200	\$16,756,221	82.5%
Croatian Fraternal Union Of America	0.0%	43	\$385	\$374	\$0	\$0	\$0	0.0%
Dentegra Insurance Company	0.0%	241	\$3,403	\$3,403	\$0	\$4,141	\$3,731	109.6%
Dsm USA Insurance Company Inc	0.0%	172	\$310,840	\$310,840	\$0	\$143,271	\$147,144	47.3%
EMC National Life Company	0.0%	109	\$5,765	\$5,750	\$0	\$0	\$0	0.0%
Elixir Insurance Company	0.0%	9	\$378,605	\$378,605	\$0	\$255,368	\$384,800	101.6%
Equitable Financial Life Insurance Company	0.0%	110	\$194,610	\$181,077	\$0	\$1,320,587	\$1,310,800	723.9%
Everest Reinsurance Company	0.1%	28	\$4,730,796	\$4,998,096	\$0	\$4,568,663	\$3,473,596	69.5%
Everlake Life Insurance Company	0.0%	57	\$5,079	\$5,126	\$0	\$0	\$0	0.0%
Fair American Ins & Resinsurance Co	0.0%	33	\$1,044,346	\$1,044,346	\$0	\$392,161	\$390,932	37.4%
Family Benefit Life Insurance Company	0.0%	221	\$1,270	\$1,298	\$0	\$0	\$0	0.0%
Family Heritage Life Insurance Co Of America	0.2%	252	\$10,228,947	\$10,206,540	\$0	\$2,780,867	\$2,746,235	26.9%
Family Life Insurance Company	0.0%	112	\$117,900	\$117,237	\$0	\$265,707	\$269,350	229.7%
Farm Bureau Life Ins Co of MO	0.0%	113	\$9,189	\$10,968	\$0	\$7,200	\$7,200	65.6%
Farmers Mutual Hail Insurance Company Of IA	0.0%	11	\$185	\$203	\$0	\$0	\$0	0.0%
Farmers New World Life Insurance Company	0.0%	114	\$613,200	\$613,207	\$0	\$607,734	\$607,734	99.1%
Federal Insurance Company	0.0%	19	\$1,954,590	\$1,956,530	\$0	\$154,664	\$518,247	26.5%
Federal Life Insurance Company	0.0%	115	\$1,472	\$1,252	\$0	\$1,713	\$2,178	174.0%
Federated Life Insurance Company	0.0%	116	\$1,281,168	\$1,281,107	\$0	\$298,558	\$277,660	21.7%
Fidelity Life Assn A Legal Reserve Life Ins Co	0.0%	117	\$4,385	\$4,385	\$0	\$0	\$0	0.0%
Fidelity Security Life Insurance Company	0.0%	235	\$430,144	\$428,694	\$0	\$167,151	\$143,874	33.6%
First Allmerica Financial Life Insurance Co	0.0%	200	\$111	\$0	\$0	\$0	\$0	.
First Health Life & Health Insurance Company	0.0%	284	\$1,057,145	\$1,055,523	\$0	\$723,680	\$687,802	65.2%
Forethought Life Insurance Company	0.0%	289	\$909,038	\$908,740	\$0	\$22,611	\$21,662	2.4%
Freedom Life Insurance Company Of America	0.5%	104	\$24,753,207	\$24,610,960	\$0	\$9,198,814	\$10,530,803	42.8%
Garden State Life Insurance Company	0.0%	120	\$78,945	\$72,947	\$0	\$52,237	\$62,726	86.0%
Genworth Life & Annuity Insurance Company	0.0%	136	\$245,292	\$288,250	\$0	\$427,073	\$-28,046	-9.7%
Genworth Life Insurance Company	1.0%	212	\$44,527,758	\$45,479,979	\$0	\$41,096,928	\$45,136,292	99.2%
Gerber Life Insurance Company	0.0%	223	\$743,076	\$746,127	\$0	\$329,130	\$302,640	40.6%
Globe Life & Accident Insurance Company	0.0%	287	\$1,649,065	\$1,689,079	\$0	\$915,618	\$877,245	51.9%
Golden Rule Insurance Company	0.8%	102	\$35,325,137	\$35,460,741	\$0	\$17,690,884	\$17,102,650	48.2%
Government Employees Insurance Co	0.0%	21	\$71	\$85	\$0	\$0	\$-36	-42.4%
Government Personnel Mutual Life Insurance Co	0.0%	122	\$350,973	\$353,506	\$0	\$271,864	\$274,874	77.8%
Gpm Health & Life Insurance Company	0.0%	159	\$974,651	\$986,954	\$0	\$880,474	\$854,278	86.6%
Great Southern Life Insurance Company	0.0%	283	\$28,355	\$27,608	\$0	\$33,436	\$35,176	127.4%
Guarantee Trust Life Insurance Company	0.3%	125	\$11,496,047	\$11,697,902	\$0	\$5,842,145	\$7,254,278	62.0%
Guardian Life Insurance Company Of America	0.0%	126	\$1,356,521	\$1,335,902	\$9,144	\$1,882,033	\$829,159	62.1%
HCC Life Insurance Company	0.0%	293	\$103,600	\$20,937	\$0	\$2,467,728	\$2,296,406	10968.2%
Hartford Life & Accident Insurance Company	0.0%	222	\$4,216	\$4,216	\$0	\$142,080	\$142,080	3370.0%
Health Care Service Corporation	0.0%	219	\$1,818,726	\$1,818,726	\$0	\$2,237,676	\$2,236,638	123.0%

Data By Line by Company
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Healthy Alliance Life Insurance Company	9.4%	254	\$423,502,032	\$440,108,326	\$0	\$325,273,760	\$326,069,212	74.1%
Heartland National Life Insurance Company	0.0%	151	\$1,877,733	\$1,881,766	\$0	\$681,938	\$735,522	39.1%
Horace Mann Life Insurance Company	0.0%	127	\$4,713	\$4,711	\$0	\$100	\$33	0.7%
Humana Insurance Company	6.7%	240	\$304,395,041	\$307,770,597	\$0	\$255,651,498	\$249,539,623	81.1%
HumanaDental Insurance Company	0.1%	218	\$5,861,584	\$5,865,020	\$0	\$5,600,991	\$5,629,859	96.0%
IA American Life Insurance Company	0.0%	290	\$192	\$0	\$0	\$0	\$0	.
IdeaLife Insurance Company	0.0%	303	\$4,574	\$4,507	\$0	\$910	\$780	17.3%
Illinois Mutual Life Insurance Company	0.0%	128	\$1,193,519	\$1,172,400	\$0	\$1,041,271	\$1,260,928	107.6%
Independence American Insurance Company	0.0%	27	\$641,474	\$644,308	\$0	\$181,554	\$69,188	10.7%
Independent Order Of Foresters US Branch The	0.0%	50	\$130,415	\$130,415	\$0	\$496	\$0	0.0%
Individual Assurance Co Life Health & Accident	0.2%	267	\$7,984,431	\$8,093,559	\$0	\$6,442,762	\$7,948,316	98.2%
Jackson National Life Insurance Company	0.0%	130	\$401,336	\$398,178	\$0	\$1,769,484	\$1,787,267	448.9%
Jefferson National Life Insurance Company	0.0%	123	\$19,389	\$19,577	\$0	\$10,920	\$4,264	21.8%
John Alden Life Insurance Company	0.0%	131	\$303,457	\$308,217	\$0	\$1,298,689	\$1,604,557	520.6%
John Hancock Life & Health Insurance Company	0.0%	296	\$33,684	\$34,368	\$0	\$77,688	\$522,751	1521.0%
John Hancock Life Insurance Company (usa)	0.5%	142	\$23,129,855	\$22,750,522	\$0	\$17,697,357	\$19,890,957	87.4%
Kansas City Life Insurance Company	0.0%	132	\$5,858	\$5,970	\$0	\$17,275	\$88,956	1490.1%
Knights Of Columbus	0.1%	49	\$4,147,839	\$4,219,866	\$0	\$1,463,565	\$1,684,819	39.9%
Lasso Healthcare Insurance Company	0.0%	248	\$340,009	\$340,009	\$0	\$5,512	\$6,542	1.9%
Leaders Life Insurance Company	0.0%	243	\$4,313	\$4,523	\$0	\$4,787	\$6,708	148.3%
Liberty Bankers Life Insurance Company	0.0%	190	\$18,283	\$18,186	\$0	\$2,829	\$2,966	16.3%
Liberty National Life Insurance Company	0.1%	133	\$3,974,290	\$3,978,041	\$0	\$1,549,616	\$1,588,522	39.9%
Life Insurance Company Of North America	0.0%	134	\$29,187	\$28,373	\$0	\$44,416	\$43,591	153.6%
Life Insurance Company Of The Southwest	0.0%	135	\$40	\$0	\$0	\$0	\$0	.
Life Of The South Insurance Company	-0.0%	302	\$-1,305	\$624	\$0	\$0	\$-441	-70.7%
LifeSecure Insurance Company	0.0%	250	\$869,786	\$870,155	\$0	\$105,981	\$215,729	24.8%
Lifeshield National Insurance Co	0.0%	306	\$1,867,554	\$1,900,076	\$0	\$619,110	\$615,736	32.4%
Lincoln Benefit Life Company	0.0%	137	\$1,362,127	\$1,367,795	\$0	\$3,871,796	\$5,432,580	397.2%
Lincoln Heritage Life Insurance Company	0.0%	145	\$33,814	\$33,827	\$0	\$0	\$0	0.0%
Lincoln Life & Annuity Company Of New York	0.0%	97	\$639	\$762	\$0	\$0	\$0	0.0%
Lincoln National Life Insurance Company, The	0.0%	138	\$213,370	\$236,833	\$0	\$448,850	\$480,624	202.9%
Loyal American Life Insurance Company	0.1%	139	\$4,015,288	\$3,999,158	\$0	\$2,054,476	\$2,158,401	54.0%
Lumico Life Insurance Company	0.1%	242	\$6,468,566	\$6,596,011	\$0	\$5,265,794	\$5,412,284	82.1%
MONY Life Insurance Company	0.0%	152	\$94,314	\$98,474	\$48,901	\$225,210	\$-811,221	-823.8%
Madison National Life Insurance Company Inc	0.0%	141	\$1,024	\$1,035	\$0	\$0	\$-54	-5.2%
Manhattan Life Insurance Company	0.4%	143	\$18,845,077	\$18,828,813	\$0	\$14,910,369	\$15,135,712	80.4%
Manhattan National Life Insurance Company	0.0%	160	\$605	\$631	\$0	\$0	\$0	0.0%
Manhattanlife Insurance & Annuity Company	0.1%	93	\$5,693,163	\$5,674,945	\$0	\$2,595,289	\$2,677,618	47.2%
Markel Insurance Company	0.0%	34	\$0	\$0	\$0	\$0	\$-171	.
Massachusetts Mutual Life Insurance Company	0.2%	146	\$10,833,434	\$11,074,197	\$455,861	\$9,685,790	\$8,620,738	77.8%
Massmutual Ascend Life Insurance Company	0.0%	118	\$169,462	\$167,666	\$0	\$132,298	\$75,687	45.1%
MedAmerica Insurance Company	0.0%	204	\$963,982	\$1,008,304	\$0	\$600,649	\$566,468	56.2%

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Medco Containment Life Insurance Company	0.5%	121	\$23,259,984	\$23,259,984	\$0	\$14,203,916	\$16,568,377	71.2%
Medica Insurance Company	2.3%	6	\$102,119,615	\$101,921,686	\$0	\$85,468,782	\$98,921,045	97.1%
Medico Corp Life Insurance Company	0.0%	255	\$740,825	\$742,599	\$0	\$412,173	\$413,981	55.7%
Medico Insurance Company	0.0%	31	\$2,004,354	\$2,006,185	\$0	\$677,332	\$720,252	35.9%
Merit Life Insurance Co	-0.0%	147	\$-135	\$-135	\$0	\$0	\$0	0.0%
Metropolitan Life Insurance Company	0.3%	148	\$12,983,358	\$12,951,865	\$0	\$7,922,230	\$6,307,059	48.7%
Metropolitan Tower Life Insurance Company	0.0%	300	\$68,949	\$72,640	\$0	\$899,116	\$546,499	752.3%
Midwest National Life Ins Co of TN	0.0%	149	\$55,802	\$55,792	\$0	\$40,880	\$-18,969	-34.0%
Minnesota Life Insurance Company	0.0%	150	\$465,143	\$480,915	\$0	\$420,919	\$816,000	169.7%
Missouri Valley Life & Health Insurance Co	1.5%	245	\$65,745,302	\$65,745,302	\$0	\$65,405,132	\$70,950,107	107.9%
Mountain Life Insurance Company	0.0%	256	\$65,707	\$0	\$0	\$5,041	\$0	.
Mutual Of Omaha Insurance Company	1.9%	227	\$86,378,080	\$87,005,712	\$0	\$60,529,508	\$62,401,796	71.7%
Mutual Trust Life Insurance Company	0.0%	153	\$0	\$278	\$0	\$0	\$0	0.0%
Nassau Life & Annuity Company	0.0%	297	\$408,137	\$408,137	\$0	\$1,660,167	\$927,944	227.4%
Nassau Life Insurance Company	0.0%	176	\$6,571	\$6,571	\$0	\$0	\$0	0.0%
Nassau Life Insurance Company Of Kansas	0.0%	183	\$89,716	\$89,716	\$0	\$116,140	\$132,393	147.6%
National Casualty Company	0.0%	3	\$216	\$342	\$0	\$0	\$0	0.0%
National Foundation Life Insurance Company	0.0%	304	\$12,733	\$12,850	\$0	\$882	\$1,176	9.2%
National Guardian Life Insurance Company	0.0%	154	\$593,696	\$553,816	\$0	\$9,360	\$9,360	1.7%
National Health Insurance Company	0.7%	270	\$33,226,782	\$33,163,888	\$0	\$21,957,839	\$24,422,874	73.6%
National Life Insurance Company	0.0%	155	\$43,073	\$66,951	\$0	\$316,443	\$229,404	342.6%
National Teachers Associates Life Insurance Co	0.0%	278	\$1,553,269	\$1,553,411	\$0	\$487,846	\$472,032	30.4%
National Union Fire Ins Co of Pittsburgh	0.0%	16	\$7,487	\$7,958	\$0	\$100	\$1,697	21.3%
Nationwide Life Insurance Company	0.0%	156	\$2,113	\$2,113	\$0	\$696	\$696	32.9%
New England Life Insurance Company	0.0%	288	\$50,049	\$50,505	\$0	\$14,062	\$9,149	18.1%
New Era Life Ins Co of the Midwest	0.0%	206	\$17,875	\$20,442	\$0	\$7,615	\$6,865	33.6%
New York Life Insurance Company	0.1%	157	\$5,857,052	\$5,598,469	\$37	\$2,603,187	\$2,041,163	36.5%
North American Co For Life & Health Insurance	0.0%	158	\$7	\$7	\$0	\$0	\$0	0.0%
North American Insurance Company	0.0%	184	\$950,336	\$962,155	\$0	\$682,391	\$665,065	69.1%
Northwestern Long Term Care Insurance Co	0.4%	195	\$18,399,589	\$18,410,537	\$0	\$2,796,940	\$5,146,593	28.0%
Northwestern Mutual Life Insurance Company	0.6%	161	\$28,554,205	\$28,193,992	\$10,666,020	\$10,760,436	\$4,783,927	17.0%
Oceanview Life & Annuity	0.0%	187	\$1,683	\$1,683	\$0	\$56,057	\$48,768	2897.7%
Ohio National Life Assurance Corporation	0.0%	282	\$751,575	\$751,549	\$0	\$429,543	\$427,799	56.9%
Ohio National Life Insurance Company The	0.0%	163	\$96,039	\$95,827	\$18,192	\$198,243	\$200,954	209.7%
Old American Insurance Company	0.0%	164	\$8,592	\$9,051	\$0	\$25,230	\$33,507	370.2%
Old Republic Life Insurance Company	0.0%	165	\$2,105	\$2,105	\$0	\$305	\$305	14.5%
Old Surety Life Insurance Company	0.4%	166	\$16,026,112	\$16,030,530	\$0	\$10,683,539	\$10,871,434	67.8%
Old United Life Insurance Company	0.0%	244	\$17,882	\$12,177	\$0	\$0	\$0	0.0%
Omaha Health Insurance Company	0.1%	279	\$6,032,820	\$6,032,820	\$0	\$4,596,309	\$5,512,917	91.4%
Omaha Insurance Company	1.4%	10	\$62,424,001	\$62,824,092	\$0	\$50,957,315	\$51,204,640	81.5%
Opticare Of Utah Inc	0.0%	7	\$27,853	\$27,853	\$0	\$14,386	\$14,386	51.6%
Oscar Insurance Company	0.3%	12	\$11,340,981	\$11,340,981	\$0	\$9,299,419	\$8,401,122	74.1%

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Oxford Life Insurance Company	0.0%	246	\$572,901	\$584,868	\$0	\$372,333	\$353,499	60.4%
Ozark National Life Insurance Company	0.0%	168	\$40,346	\$41,241	\$0	\$11,218	\$12,203	29.6%
Pan-American Life Insurance Company	0.0%	169	\$1,233,500	\$1,234,396	\$0	\$794,775	\$828,389	67.1%
Paul Revere Life Insurance Company	0.0%	170	\$1,481,540	\$1,667,307	\$0	\$3,273,706	\$2,080,475	124.8%
Pekin Life Insurance Company	0.0%	171	\$1,551,570	\$1,564,146	\$0	\$1,132,448	\$1,092,060	69.8%
Penn Mutual Life Insurance Company The	0.0%	173	\$43,771	\$2,992	\$0	\$136,781	\$262,316	8767.2%
Philadelphia American Life Insurance Company	0.1%	175	\$3,966,734	\$4,071,660	\$0	\$1,992,793	\$1,888,484	46.4%
Physicians Life Insurance Company	0.0%	238	\$926,029	\$933,923	\$0	\$710,562	\$691,256	74.0%
Physicians Mutual Insurance Company	0.1%	258	\$3,803,782	\$3,837,233	\$0	\$3,093,082	\$3,161,310	82.4%
Primerica Life Insurance Company	0.0%	144	\$1,998	\$2,048	\$0	\$2,850	\$2,693	131.5%
Principal Life Insurance Company	0.2%	78	\$11,048,299	\$8,721,048	\$0	\$2,869,592	\$8,168,773	93.7%
Professional Insurance Company	0.0%	178	\$128,577	\$128,651	\$0	\$80,910	\$80,910	62.9%
Protective Life Insurance Company	0.0%	179	\$221,792	\$217,511	\$0	\$208,345	\$222,618	102.3%
Provident American Life & Health Insurance Co	0.0%	177	\$30,043	\$30,386	\$0	\$37,007	\$35,899	118.1%
Provident Life & Accident Insurance Company	0.2%	180	\$10,253,721	\$10,417,145	\$0	\$6,673,642	\$5,635,877	54.1%
Provident Life & Casualty Insurance Company	0.0%	181	\$292,556	\$295,598	\$0	\$144,930	\$124,283	42.0%
Prudential Insurance Company Of America The	0.1%	182	\$3,310,464	\$3,313,090	\$0	\$2,355,844	\$2,825,473	85.3%
Puritan Life Insurance Company Of America	0.0%	225	\$207,528	\$197,247	\$0	\$116,321	\$137,375	69.6%
Reliance Standard Life Insurance Company	0.0%	186	\$3,014	\$3,014	\$0	\$0	\$0	0.0%
Reliastar Life Ins Co of NY	0.0%	80	\$16,267	\$16,218	\$0	\$145,643	\$-145,069	-894.5%
Reliastar Life Insurance Company	0.0%	162	\$3,051	\$3,051	\$0	\$0	\$0	0.0%
Renaissance Life & Health Insurance Co	0.0%	87	\$1,599,419	\$1,599,419	\$0	\$1,123,947	\$1,120,084	70.0%
Reserve National Insurance Company	0.2%	188	\$7,794,505	\$7,794,505	\$0	\$4,320,024	\$4,186,015	53.7%
Riversource Life Insurance Company	0.1%	129	\$4,669,765	\$4,712,733	\$0	\$6,559,725	\$6,619,999	140.5%
Royal Neighbors Of America	0.0%	46	\$54,895	\$51,260	\$0	\$37,702	\$36,886	72.0%
Royalty Capital Life Insurance Company	0.0%	84	\$8	\$12	\$0	\$0	\$0	0.0%
S USA Life Insurance Company Inc	0.0%	56	\$264,746	\$264,230	\$0	\$245,338	\$245,993	93.1%
Sbli USA Life Insurance Company Inc	0.0%	55	\$1,840	\$1,812	\$0	\$561	\$567	31.3%
Security National Life Insurance Company	0.0%	203	\$804	\$822	\$0	\$0	\$0	0.0%
Sentry Life Insurance Company (I&h Acct)	0.0%	192	\$124	\$137	\$0	\$0	\$-18	-13.1%
Shelter Life Insurance Company	0.0%	140	\$103,338	\$114,397	\$0	\$209,223	\$355,515	310.8%
Shenandoah Life Insurance Company	0.0%	193	\$18,665	\$18,631	\$0	\$11,876	\$11,620	62.4%
Silac Insurance Company	0.2%	111	\$6,895,221	\$7,119,455	\$0	\$8,215,223	\$8,085,077	113.6%
Silverscript Insurance Company	1.1%	8	\$49,662,366	\$50,944,829	\$0	\$30,886,999	\$42,421,086	83.3%
Slovene National Benefit Society	0.0%	47	\$92	\$92	\$0	\$0	\$0	0.0%
Ssm Health Insurance Company	0.8%	13	\$34,369,394	\$34,369,394	\$0	\$26,703,762	\$26,598,409	77.4%
Standard Insurance Company	0.1%	196	\$3,730,788	\$3,700,052	\$0	\$1,390,724	\$1,409,452	38.1%
Standard Life & Accident Insurance Company	0.0%	276	\$999,800	\$1,029,725	\$0	\$786,208	\$733,482	71.2%
Standard Life & Casualty Company	0.0%	231	\$83,866	\$83,866	\$0	\$22,816	\$24,851	29.6%
Standard Security Life Insurance Co Of NY	0.0%	197	\$1,222	\$1,037	\$0	\$0	\$0	0.0%
Starmount Life Insurance Company	0.0%	194	\$571,660	\$571,661	\$0	\$365,785	\$361,650	63.3%
State Farm Mutual Automobile Insurance Co	0.5%	24	\$21,598,801	\$21,820,916	\$268	\$14,027,044	\$15,807,123	72.4%

Data By Line by Company
INDIVIDUAL - TOTAL INDIVIDUAL

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
State Life Insurance Company	0.0%	198	\$579,858	\$580,903	\$0	\$853,549	\$1,331,852	229.3%
State Mutual Insurance Company	0.1%	199	\$5,090,768	\$5,092,713	\$0	\$1,185,439	\$1,285,151	25.2%
Sterling Investors Life Insurance Company	0.0%	281	\$336,359	\$339,820	\$0	\$133,679	\$133,180	39.2%
Sterling Life Insurance Company	0.0%	249	\$2,032,123	\$2,049,411	\$0	\$1,470,208	\$1,476,804	72.1%
Sun Life Assurance Company Of Canada	0.0%	262	\$0	\$0	\$0	\$251	\$251	.
Supreme Council of the Royal Arcanum	0.0%	51	\$123	\$123	\$0	\$0	\$76	61.8%
Surety Life Insurance Company	0.0%	201	\$443,497	\$443,497	\$0	\$0	\$60,000	13.5%
Symetra Life Insurance Company	0.0%	191	\$6,151	\$7,583	\$0	\$18,405	\$8,755	115.5%
TIAA-CREF Life Insurance Company	0.0%	54	\$101,580	\$101,064	\$0	\$202,509	\$267,427	264.6%
Talcott Resolution Life & Annuity Ins Co	0.0%	224	\$4,689	\$4,689	\$0	\$593	\$593	12.6%
Teachers Ins & Annuity Assn of America	0.0%	202	\$160,788	\$162,185	\$0	\$414,254	\$1,321,934	815.1%
The Reliable Life Insurance Company	0.0%	185	\$283,575	\$284,562	\$0	\$74,402	\$-14,393	-5.1%
The Travelers Protective Association Of America	0.0%	38	\$12,185	\$12,185	\$0	\$9,709	\$8,534	70.0%
Thrivent Financial For Lutherans	0.2%	39	\$10,628,008	\$10,628,666	\$124,229	\$12,441,572	\$6,805,959	64.0%
Tier One Insurance Company	0.0%	294	\$79,197	\$82,509	\$0	\$11,595	\$34,593	41.9%
Transamerica Financial Life Ins Co	0.0%	220	\$466	\$466	\$0	\$0	\$0	0.0%
Transamerica Life Insurance Company	1.4%	275	\$63,270,839	\$63,334,821	\$0	\$44,274,531	\$39,905,583	63.0%
Travelers Indemnity Company	0.0%	25	\$0	\$163	\$0	\$0	\$0	0.0%
Travelers Indemnity Company Of Connecticut	0.0%	26	\$0	\$0	\$0	\$0	\$-9,711	.
Truassure Insurance Company	0.0%	291	\$592,676	\$592,676	\$0	\$444,614	\$445,087	75.1%
Trustmark Insurance Company	0.0%	81	\$89,033	\$90,151	\$0	\$13,266	\$10,831	12.0%
U S Specialty Insurance Company	0.0%	30	\$7,280	\$7,293	\$0	\$0	\$75,242	1031.7%
USAA Life Insurance Company	0.1%	205	\$6,065,093	\$6,062,923	\$0	\$4,438,061	\$4,465,301	73.6%
Unicare Life & Health Insurance Company	0.0%	257	\$765	\$716	\$0	\$229	\$228	31.8%
Unified Life Insurance Company	0.0%	1	\$1,234,802	\$1,241,940	\$0	\$1,167,267	\$1,111,874	89.5%
Union Fidelity Life Insurance Company	0.0%	107	\$14,491	\$14,600	\$0	\$4,365	\$1,461	10.0%
Union Labor Life Insurance Company	0.0%	207	\$882	\$879	\$0	\$0	\$321	36.5%
Union Security Insurance Company	0.0%	216	\$1,498,296	\$1,599,995	\$0	\$3,112,150	\$4,570,729	285.7%
Unitd Security Health & Casualty Ins Co	0.0%	265	\$70,958	\$79,712	\$0	\$24,475	\$11,199	14.0%
United American Insurance Company	0.1%	295	\$2,550,350	\$2,552,002	\$0	\$2,212,265	\$2,257,126	88.4%
United Commercial Travelers Of America	0.0%	41	\$504,425	\$507,210	\$0	\$287,717	\$284,142	56.0%
United Healthcare Life Insurance Company	0.0%	301	\$740,381	\$740,720	\$0	\$342,352	\$324,229	43.8%
United Home Life Insurance Company	0.0%	209	\$806	\$814	\$0	\$0	\$0	0.0%
United Insurance Company Of America	0.0%	210	\$875,960	\$781,984	\$0	\$538,839	\$542,839	69.4%
United Life Insurance Company	0.0%	211	\$11,135	\$11,332	\$0	\$0	\$-409	-3.6%
United National Life Ins Co of America	0.0%	292	\$742,942	\$741,618	\$0	\$265,764	\$252,914	34.1%
United Of Omaha Life Insurance Company	0.4%	208	\$18,727,583	\$18,823,410	\$0	\$12,003,993	\$12,217,987	64.9%
United Security Assurance Company Of PA	0.0%	35	\$935,152	\$939,625	\$0	\$557,767	\$735,207	78.2%
United States Life Insurance Co New York	0.0%	213	\$231	\$233	\$0	\$0	\$0	0.0%
United World Life Insurance Company	0.0%	239	\$1,998,809	\$2,018,635	\$0	\$1,572,789	\$1,609,003	79.7%
UnitedHealthcare Insurance Company Of America	0.0%	272	\$0	\$-23,223	\$0	\$120,114	\$119,184	-513.2%

Data By Line by Company
INDIVIDUAL - TOTAL INDIVIDUAL

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
UnitedHealthcare Insurance Company Of The River Valley	10.8%	4	\$489,933,687	\$489,210,195	\$0	\$397,359,347	\$432,734,990	88.5%
Universal Guaranty Life Insurance Company	0.0%	214	\$481	\$481	\$0	\$8,496	\$7,117	1479.6%
Unum Life Insurance Company Of America	0.1%	101	\$2,719,720	\$3,052,208	\$0	\$8,977,140	\$9,551,715	312.9%
Usable Life	0.0%	299	\$61,179	\$61,179	\$0	\$54,908	\$54,908	89.7%
Venerable Insurance & Annuity Company	0.0%	264	\$3,229	\$3,751	\$0	\$0	\$0	0.0%
Washington National Insurance Company	0.4%	215	\$20,040,020	\$20,088,646	\$0	\$10,307,124	\$9,012,254	44.9%
Wesco Insurance Company	0.0%	23	\$107,117	\$70,284	\$7,617	\$11,400	\$56,035	79.7%
Western & Southern Life Insurance Company	0.0%	217	\$471,900	\$471,604	\$0	\$227,981	\$235,969	50.0%
Western Catholic Union	0.0%	48	\$292,221	\$292,385	\$0	\$375,051	\$358,113	122.5%
Western United Life Assurance Company	0.0%	274	\$32,864	\$32,825	\$0	\$468,306	\$464,439	1414.9%
Wilcac Life Insurance Company	0.0%	105	\$185,869	\$182,252	\$0	\$338,364	\$259,796	142.5%
Wilton Reassurance Life Company Of New York	0.0%	67	\$1,792	\$1,792	\$0	\$0	\$0	0.0%
Woodmen Of The World Life Insurance Society	0.0%	44	\$48,652	\$46,511	\$2,927	\$0	\$0	0.0%
Total	100.0%	.	\$4,522,197,750	\$4,544,748,937	\$11,341,366	\$3,590,376,080	\$3,662,904,859	80.6%

**GROUP
ACCIDENT & HEALTH
INSURANCE
BY LINE OF BUSINESS
BY COMPANY**

Data By Line by Company
SMALL EMPLOYER

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
Aetna Life Insurance Company	0.2%	5	\$1,675,422	\$1,675,422	\$0	\$665,725	\$1,013,112	60.5%
Aspen American Insurance Company	0.0%	2	\$761	\$950	\$0	\$4,818	\$4,982	524.4%
Berkley Life & Health Insurance Company	1.6%	6	\$14,210,272	\$13,731,125	\$0	\$8,863,231	\$10,113,465	73.7%
Blue Cross & Blue Shield Of Kansas City	19.0%	3	\$167,705,675	\$167,705,675	\$0	\$141,201,918	\$146,900,074	87.6%
Coventry Health & Life Insurance Company	0.0%	11	\$0	\$0	\$0	\$8,112	\$-23,982	.
Cox Health Systems Insurance Company	0.8%	4	\$7,176,631	\$7,176,631	\$0	\$5,538,380	\$5,580,564	77.8%
Gulf Guaranty Life Insurance Company	0.0%	8	\$1,109	\$1,109	\$0	\$0	\$0	0.0%
Healthy Alliance Life Insurance Company	26.0%	9	\$229,547,725	\$225,876,433	\$0	\$166,203,327	\$159,793,636	70.7%
Humana Insurance Company	3.2%	7	\$28,364,481	\$28,364,481	\$0	\$19,227,750	\$18,566,998	65.5%
Transamerica Life Insurance Company	0.0%	12	\$2,125	\$2,266	\$0	\$0	\$0	0.0%
UnitedHealthcare Insurance Company	49.2%	10	\$434,898,041	\$434,746,691	\$0	\$325,300,258	\$327,907,543	75.4%
Wellfleet Insurance Company	0.1%	1	\$577,210	\$18,344	\$386,054	\$374,506	\$0	0.0%
Total	100.0%	.	\$884,159,452	\$879,299,127	\$386,054	\$667,388,025	\$669,856,392	76.2%

Data By Line by Company
LARGE EMPLOYER/UNION

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
4 Ever Life Insurance Company	0.1%	15	\$2,842,448	\$2,850,517	\$0	\$2,062,352	\$1,923,678	67.5%
Aetna Life Insurance Company	8.2%	5	\$187,383,046	\$187,345,639	\$0	\$196,738,639	\$199,563,163	106.5%
American National Insurance Company	0.0%	6	\$8,906	\$8,906	\$0	\$399,989	\$399,990	4491.2%
Beazley Insurance Company Inc	0.9%	2	\$21,569,440	\$21,569,440	\$0	\$8,267,939	\$6,396,087	29.7%
Blue Cross & Blue Shield Of Kansas City	19.7%	3	\$447,620,510	\$447,620,510	\$0	\$359,004,974	\$355,464,808	79.4%
CIGNA Health & Life Insurance Company	7.9%	11	\$179,046,614	\$180,710,837	\$0	\$170,725,005	\$173,483,317	96.0%
Connecticut General Life Ins Co	0.0%	7	\$122	\$72	\$0	\$9,246	\$9,236	12827.8%
Cox Health Systems Insurance Company	4.9%	4	\$111,467,042	\$111,467,042	\$0	\$102,362,639	\$103,142,297	92.5%
Healthy Alliance Life Insurance Company	26.3%	13	\$597,253,338	\$595,881,930	\$0	\$484,453,830	\$479,854,733	80.5%
Humana Insurance Company	2.0%	12	\$45,493,570	\$45,493,570	\$0	\$38,305,863	\$36,635,806	80.5%
Metropolitan Life Insurance Company	0.3%	9	\$7,641,456	\$6,958,058	\$0	\$2,290,401	\$4,127,653	59.3%
Nationwide Life Insurance Company	0.0%	10	\$709,608	\$709,628	\$0	\$431,521	\$425,273	59.9%
Shelter Life Insurance Company	0.2%	8	\$4,084,876	\$4,069,022	\$0	\$3,768,303	\$3,820,181	93.9%
Standard Life & Accident Insurance Company	0.0%	16	\$5,918	\$5,895	\$0	\$0	\$336	5.7%
State Farm Mutual Automobile Insurance Co	0.4%	1	\$8,425,556	\$8,425,556	\$0	\$7,688,123	\$7,979,642	94.7%
UnitedHealthcare Insurance Company	29.1%	14	\$661,692,001	\$661,503,441	\$0	\$563,332,923	\$579,292,279	87.6%
Total	100.0%	.	\$2,275,244,451	\$2,274,620,063	\$0	\$1,939,841,747	\$1,952,518,479	85.8%

**Data By Line by Company
ASSOCIATION**

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
American Alternative Insurance Corporation	0.0%	1	\$0	\$0	\$0	\$0	\$-7,967	.
American General Life Insurance Co	0.0%	2	\$529	\$527	\$0	\$0	\$0	0.0%
American National Life Ins Co Of TX	0.3%	7	\$115,132	\$114,263	\$0	\$210,639	\$208,131	182.2%
Freedom Life Insurance Company Of America	0.1%	4	\$61,725	\$61,678	\$0	\$36,157	\$41,254	66.9%
Golden Rule Insurance Company	98.3%	3	\$40,763,975	\$40,927,475	\$0	\$34,097,499	\$31,473,297	76.9%
Healthy Alliance Life Insurance Company	1.0%	8	\$395,684	\$389,356	\$0	\$286,494	\$275,445	70.7%
Reserve National Insurance Company	0.0%	5	\$20,190	\$20,190	\$0	\$1,241	\$1,372	6.8%
Standard Life & Accident Insurance Company	0.0%	9	\$2,386	\$2,386	\$0	\$0	\$0	0.0%
United Healthcare Life Insurance Company	-0.0%	10	\$-719	\$-719	\$0	\$-22	\$-22	3.1%
United States Life Insurance Co New York	0.2%	6	\$102,884	\$89,555	\$0	\$144,228	\$127,621	142.5%
Total	100.0%	.	\$41,461,786	\$41,604,711	\$0	\$34,776,236	\$32,119,131	77.2%

Data By Line by Company
DISCRETIONARY

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
Mutual Of Omaha Insurance Company	100.0%	1	\$254	\$254	\$0	\$0	\$0	0.0%
Total	100.0%	.	\$254	\$254	\$0	\$0	\$0	0.0%

Data By Line by Company
FEDERAL EMPLOYEES

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
Aetna Life Insurance Company	3.8%	3	\$29,797,822	\$29,617,974	\$0	\$18,546,380	\$18,663,475	63.0%
Blue Cross & Blue Shield Of Kansas City	37.6%	2	\$293,077,307	\$293,077,307	\$0	\$278,438,224	\$283,468,155	96.7%
Healthy Alliance Life Insurance Company	57.9%	5	\$451,090,142	\$464,852,670	\$0	\$429,933,964	\$438,918,029	94.4%
Humana Insurance Company	0.2%	4	\$1,924,390	\$1,924,390	\$0	\$1,048,839	\$1,012,183	52.6%
National Casualty Company	0.0%	1	\$22	\$44	\$0	\$0	\$0	0.0%
UnitedHealthcare Insurance Company	0.4%	6	\$2,976,256	\$2,977,111	\$0	\$2,413,674	\$2,462,408	82.7%
Total	100.0%	.	\$778,865,939	\$792,449,496	\$0	\$730,381,081	\$744,524,250	94.0%

Data By Line by Company
GROUP - MEDICARE SUPPLEMENT

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
21st Century Premier Insurance Company	0.0%	1	\$1,262	\$1,410	\$0	\$480	\$-214	-15.2%
Aetna Health & Life Insurance Company	0.0%	17	\$5,610	\$5,612	\$0	\$1,307	\$1,263	22.5%
American National Life Ins Co Of TX	0.2%	15	\$472,380	\$476,804	\$0	\$343,398	\$336,461	70.6%
American Republic Insurance Company	1.9%	3	\$4,503,429	\$4,848,083	\$0	\$3,439,689	\$3,246,919	67.0%
Bankers Life & Casualty Company	0.7%	4	\$1,519,421	\$1,563,484	\$0	\$1,475,862	\$1,482,432	94.8%
CIGNA Health & Life Insurance Company	0.0%	10	\$37,507	\$37,507	\$0	\$0	\$0	0.0%
Central States Health & Life Co Of Omaha	0.0%	6	\$108,785	\$108,326	\$0	\$93,281	\$86,322	79.7%
Combined Insurance Co Of America	0.0%	7	\$1,424	\$1,411	\$0	\$89	\$83	5.9%
Continental Life Ins Co Of Brentwood TN	0.1%	11	\$203,227	\$203,344	\$0	\$0	\$0	0.0%
Globe Life & Accident Insurance Company	0.0%	22	\$13,549	\$15,932	\$0	\$10,151	\$10,822	67.9%
Guarantee Trust Life Insurance Company	0.0%	8	\$4,956	\$5,327	\$0	\$2,066	\$2,158	40.5%
Hartford Life & Accident Insurance Company	2.3%	13	\$5,227,300	\$5,381,989	\$0	\$4,136,572	\$4,201,129	78.1%
Heartland National Life Insurance Company	0.1%	9	\$179,731	\$176,536	\$0	\$146,990	\$132,731	75.2%
Medico Insurance Company	0.3%	2	\$747,322	\$756,839	\$0	\$446,741	\$435,001	57.5%
Mutual Of Omaha Insurance Company	1.8%	14	\$4,104,584	\$4,154,029	\$0	\$3,789,060	\$3,720,565	89.6%
Nassau Life & Annuity Company	0.0%	23	\$3,811	\$3,811	\$0	\$1,714	\$12,781	335.4%
Oxford Life Insurance Company	0.0%	16	\$84,246	\$84,103	\$0	\$66,618	\$63,514	75.5%
Physicians Mutual Insurance Company	0.0%	19	\$3,038	\$3,038	\$0	\$1,236	\$1,224	40.3%
Principal Life Insurance Company	0.4%	5	\$905,382	\$905,246	\$0	\$659,792	\$655,533	72.4%
Talcott Resolution Life Insurance Company	0.0%	21	\$5,093	\$5,122	\$0	\$12,704	\$11,359	221.8%
Transamerica Life Insurance Company	1.9%	20	\$4,375,962	\$4,667,356	\$0	\$3,588,539	\$3,554,856	76.2%
Union Labor Life Insurance Company	0.0%	12	\$0	\$0	\$0	\$18	\$19	.
UnitedHealthcare Insurance Company	90.3%	18	\$208,735,102	\$203,142,601	\$0	\$164,542,998	\$168,130,147	82.8%
Total	100.0%	.	\$231,243,121	\$226,547,910	\$0	\$182,759,305	\$186,085,105	82.1%

Data By Line by Company
GROUP - LONG TERM CARE

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
Aetna Life Insurance Company	0.7%	3	\$259,270	\$252,022	\$0	\$373,554	\$505,683	200.7%
Allianz Life Insurance Co Of North America	0.0%	30	\$1,187	\$1,181	\$0	\$0	\$0	0.0%
American Fidelity Assurance Company	0.2%	5	\$59,890	\$60,010	\$0	\$13,261	\$67,823	113.0%
American Republic Insurance Company	0.1%	6	\$23,466	\$26,113	\$0	\$71,224	\$234,701	898.8%
BrightHouse Life Insurance Company	0.0%	28	\$3,805	\$3,720	\$0	\$87,162	\$337,571	9074.5%
Connecticut General Life Ins Co	0.1%	9	\$23,750	\$23,750	\$0	\$0	\$-112,922	-475.5%
Continental Casualty Company	6.9%	1	\$2,693,074	\$359,329	\$0	\$1,274,579	\$3,222,504	896.8%
Continental General Insurance Company	0.0%	24	\$14,670	\$15,148	\$0	\$0	\$290	1.9%
Everlake Life Insurance Company	0.1%	4	\$51,417	\$50,650	\$0	\$142,195	\$-362,833	-716.4%
Fidelity Life Assn A Legal Reserve Life Ins Co	0.0%	11	\$9,322	\$9,202	\$0	\$0	\$-369	-4.0%
Genworth Life Insurance Company	8.2%	22	\$3,175,415	\$3,175,037	\$0	\$1,212,203	\$821,593	25.9%
John Hancock Life & Health Insurance Company	0.1%	31	\$25,867	\$25,867	\$0	\$0	\$625	2.4%
John Hancock Life Insurance Company (usa)	21.5%	14	\$8,376,159	\$8,376,159	\$0	\$5,895,671	\$6,628,675	79.1%
LifeSecure Insurance Company	0.0%	26	\$1,607	\$1,608	\$0	\$0	\$0	0.0%
MONY Life Insurance Company	0.0%	16	\$1,436	\$1,474	\$0	\$10,380	\$10,380	704.2%
Massmutual Ascend Life Insurance Company	0.0%	12	\$1,320	\$1,320	\$0	\$0	\$-80	-6.1%
MedAmerica Insurance Company	0.0%	21	\$11,422	\$14,983	\$0	\$134,305	\$135,734	905.9%
Metropolitan Life Insurance Company	20.8%	15	\$8,111,025	\$7,548,340	\$0	\$8,909,126	\$931,326	12.3%
Mutual Of Omaha Insurance Company	0.4%	25	\$157,521	\$156,956	\$0	\$216,680	\$468,576	298.5%
New York Life Insurance Company	0.0%	17	\$16,971	\$19,873	\$0	\$330,478	\$310,968	1564.8%
Principal Life Insurance Company	0.1%	7	\$21,944	\$42,709	\$0	\$27,318	\$29,798	69.8%
Provident Life & Accident Insurance Company	0.0%	18	\$12,906	\$12,906	\$0	\$13,424	\$17,110	132.6%
Prudential Insurance Company Of America The	7.7%	19	\$2,979,747	\$2,919,461	\$0	\$1,813,363	\$2,153,861	73.8%
Riversource Life Insurance Company	0.1%	13	\$40,970	\$41,498	\$0	\$0	\$0	0.0%
Sentry Insurance Company	0.1%	2	\$23,605	\$-90,198	\$0	\$106,693	\$158,798	-176.1%
Talcott Resolution Life Insurance Company	0.0%	29	\$3,372	\$3,391	\$0	\$0	\$0	0.0%
Teachers Ins & Annuity Assn of America	0.2%	20	\$91,589	\$89,333	\$0	\$685,265	\$21,478	24.0%
Transamerica Life Insurance Company	6.9%	27	\$2,671,936	\$2,813,748	\$0	\$2,346,837	\$1,909,888	67.9%
Union Fidelity Life Insurance Company	-0.0%	10	\$-352	\$-350	\$0	\$0	\$0	0.0%
Unum Life Insurance Company Of America	25.8%	8	\$10,046,027	\$10,186,559	\$0	\$3,695,633	\$5,207,170	51.1%
Washington National Insurance Company	0.0%	23	\$4,561	\$24,517	\$0	\$130,241	\$196,252	800.5%
Total	100.0%	.	\$38,914,899	\$36,166,316	\$0	\$27,489,592	\$22,894,600	63.3%

Data By Line by Company
GROUP - SPECIFIED DISEASE

COMPANY NAME	MARKET SHARE	RANK	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIRECT DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
		BY MARKET SHARE						
5 Star Life Insurance Company	0.0%	47	\$3,847	\$4,529	\$0	\$0	\$0	0.0%
American Family Life Assurance Co of Col.	0.0%	4	\$5,756	\$5,741	\$0	\$2,025	\$1,907	33.2%
American Fidelity Assurance Company	0.7%	5	\$303,531	\$300,954	\$0	\$83,550	\$91,961	30.6%
American General Life Insurance Co	0.0%	6	\$1,627	\$1,636	\$0	\$500	\$581	35.5%
American Heritage Life Insurance Company	15.8%	7	\$7,028,230	\$7,018,591	\$0	\$3,596,614	\$3,641,971	51.9%
American Public Life Insurance Company	0.0%	8	\$10,052	\$10,048	\$0	\$0	\$0	0.0%
Assurity Life Insurance Company	0.0%	44	\$4,697	\$4,668	\$0	\$400	\$-290	-6.2%
Axis Insurance Company	0.0%	1	\$6,601	\$13,896	\$0	\$56,912	\$48,657	350.2%
Baltimore Life Insurance Company The	0.0%	9	\$2,175	\$2,175	\$0	\$0	\$0	0.0%
Boston Mutual Life Insurance Company	0.3%	12	\$146,873	\$191,980	\$0	\$21,150	\$20,639	10.8%
Colonial Life & Accident Insurance Company	0.9%	14	\$419,818	\$423,398	\$0	\$105,061	\$113,560	26.8%
Colonial Penn Life Insurance Company	0.0%	15	\$911	\$908	\$0	\$0	\$-222	-24.4%
Combined Insurance Co Of America	0.8%	16	\$351,584	\$354,497	\$0	\$141,279	\$108,874	30.7%
Continental American Insurance Company	11.0%	45	\$4,869,413	\$4,977,729	\$0	\$2,059	\$1,860	0.0%
Continental General Insurance Company	0.1%	42	\$29,870	\$29,870	\$0	\$18,700	\$-84,730	-283.7%
Equitable Financial Life Ins Co of Am.	0.0%	49	\$5,678	\$5,715	\$0	\$0	\$0	0.0%
Everlake Life Insurance Company	0.0%	3	\$0	\$1	\$0	\$0	\$0	0.0%
Family Heritage Life Insurance Co Of America	0.1%	48	\$50,950	\$50,522	\$0	\$1,055	\$873	1.7%
Fidelity Security Life Insurance Company	0.3%	46	\$113,292	\$113,258	\$0	\$36,439	\$40,422	35.7%
Freedom Life Insurance Company Of America	1.0%	18	\$449,966	\$450,665	\$0	\$283,565	\$323,541	71.8%
Guarantee Trust Life Insurance Company	0.1%	20	\$22,317	\$22,220	\$0	\$0	\$439	2.0%
Guardian Life Insurance Company Of America	7.5%	21	\$3,330,830	\$3,356,681	\$0	\$956,216	\$931,266	27.7%
HCC Life Insurance Company	1.8%	55	\$798,031	\$798,031	\$0	\$393,695	\$1,637,766	205.2%
Hartford Life & Accident Insurance Company	8.3%	41	\$3,676,712	\$3,785,515	\$0	\$675,525	\$686,068	18.1%
Kansas City Life Insurance Company	0.0%	22	\$4,500	\$4,534	\$0	\$0	\$0	0.0%
Life Insurance Company Of North America	12.5%	23	\$5,570,473	\$5,573,581	\$0	\$2,581,670	\$2,605,175	46.7%
Lincoln National Life Insurance Company, The	0.7%	24	\$318,684	\$306,685	\$0	\$53,300	\$54,587	17.8%
Loyal American Life Insurance Company	0.0%	25	\$8,223	\$8,041	\$0	\$1,865	\$5,096	63.4%
Manhattanlife Insurance & Annuity Company	0.4%	13	\$155,673	\$177,390	\$0	\$12,276	\$12,278	6.9%
Midwest National Life Ins Co of TN	0.0%	26	\$20,697	\$20,978	\$0	\$20,000	\$20,068	95.7%
Mutual Of Omaha Insurance Company	1.4%	43	\$611,054	\$627,193	\$0	\$256,260	\$236,312	37.7%
National Foundation Life Insurance Company	0.6%	57	\$246,893	\$246,500	\$0	\$0	\$0	0.0%
Paul Revere Life Insurance Company	0.0%	28	\$415	\$412	\$0	\$0	\$0	0.0%
Philadelphia American Life Insurance Company	0.0%	30	\$2,329	\$2,267	\$0	\$0	\$0	0.0%
Physicians Mutual Insurance Company	0.0%	50	\$4,440	\$4,660	\$0	\$2,228	\$2,381	51.1%
Principal Life Insurance Company	0.9%	10	\$382,494	\$386,269	\$0	\$38,250	\$38,763	10.0%
Provident Life & Accident Insurance Company	0.0%	31	\$63	\$63	\$0	\$2,668	\$2,609	4141.3%
Prudential Insurance Company Of America The	0.4%	32	\$196,579	\$202,642	\$0	\$207,052	\$206,314	101.8%
QBE Insurance Corporation	1.2%	2	\$533,834	\$436,731	\$0	\$7,050	\$7,050	1.6%
Reliance Standard Life Insurance Company	1.4%	33	\$636,249	\$651,000	\$0	\$109,825	\$114,421	17.6%
Reliastar Life Insurance Company	12.0%	27	\$5,336,281	\$5,412,574	\$0	\$2,431,288	\$1,544,485	28.5%
Reserve National Insurance Company	0.4%	34	\$161,175	\$163,655	\$0	\$183,802	\$194,580	118.9%

Data By Line by Company
GROUP - SPECIFIED DISEASE

COMPANY NAME	MARKET SHARE	RANK	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIRECT DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
		BY MARKET SHARE						
Securian Life Insurance Company	2.3%	56	\$1,036,136	\$1,078,697	\$0	\$250,359	\$374,969	34.8%
Standard Insurance Company	0.5%	36	\$217,203	\$273,904	\$0	\$134,801	\$150,458	54.9%
Standard Life & Accident Insurance Company	0.0%	53	\$2,055	\$2,125	\$0	\$1,600	\$386	18.2%
Sun Life Assurance Company Of Canada	2.9%	51	\$1,295,161	\$1,299,480	\$0	\$395,326	\$395,326	30.4%
Symetra Life Insurance Company	0.1%	35	\$22,758	\$22,841	\$0	\$5,000	\$5,380	23.6%
Transamerica Life Insurance Company	1.8%	52	\$782,332	\$788,922	\$0	\$261,860	\$271,553	34.4%
Trustmark Insurance Company	0.8%	11	\$333,434	\$335,979	\$0	\$61,899	\$53,453	15.9%
Unimerica Insurance Company	0.0%	54	\$1,225	\$1,229	\$0	\$1,082	\$951	77.4%
Union Fidelity Life Insurance Company	0.4%	19	\$178,155	\$179,150	\$0	\$106,085	\$16,335	9.1%
Union Labor Life Insurance Company	-0.0%	37	\$-2	\$-1	\$0	\$0	\$0	0.0%
United Of Omaha Life Insurance Company	1.3%	38	\$585,259	\$587,013	\$0	\$79,650	\$80,951	13.8%
United States Life Insurance Co New York	0.0%	39	\$0	\$0	\$0	\$0	\$-108	.
Unum Insurance Company	2.6%	29	\$1,170,854	\$1,211,896	\$0	\$185,000	\$190,103	15.7%
Unum Life Insurance Company Of America	4.5%	17	\$2,016,764	\$1,966,965	\$0	\$692,590	\$641,712	32.6%
Washington National Insurance Company	2.2%	40	\$962,843	\$961,242	\$0	\$921,605	\$831,978	86.6%
Total	100.0%	.	\$44,426,994	\$44,857,845	\$0	\$15,379,136	\$15,622,709	34.8%

Data By Line by Company
GROUP - ACCIDENT ONLY

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
21st Century Premier Insurance Company	0.0%	13	\$99	\$99	\$0	\$0	\$-23	-23.2%
5 Star Life Insurance Company	0.0%	107	\$17,510	\$20,536	\$0	\$1,150	\$1,150	5.6%
AAA Life Insurance Company	1.3%	102	\$1,585,487	\$1,597,527	\$0	\$582,802	\$802,526	50.2%
Ace American Insurance Company	0.8%	17	\$920,600	\$793,485	\$0	\$208,080	\$29,136	3.7%
Aegis Security Insurance Company	0.0%	24	\$49,197	\$48,156	\$0	\$35	\$-23,465	-48.7%
Aetna Life Insurance Company	0.0%	31	\$0	\$0	\$0	\$531	\$-6,272	.
American General Life Insurance Co	0.0%	35	\$266	\$268	\$0	\$0	\$-4	-1.5%
American Health & Life Insurance Company	0.1%	36	\$170,150	\$210,736	\$0	\$33,691	\$32,507	15.4%
American Heritage Life Insurance Company	3.4%	37	\$4,143,840	\$4,131,273	\$0	\$1,953,663	\$1,944,934	47.1%
American Income Life Insurance Co	0.3%	38	\$355,385	\$356,157	\$0	\$254,711	\$289,244	81.2%
American National Life Ins Co Of TX	0.0%	101	\$573	\$517	\$0	\$0	\$37	7.2%
American Public Life Insurance Company	0.1%	40	\$96,505	\$96,466	\$0	\$9,150	\$8,749	9.1%
American United Life Insurance Company	0.1%	41	\$127,519	\$126,340	\$0	\$0	\$0	0.0%
Amex Assurance Company	0.2%	22	\$181,563	\$182,076	\$13,580	\$0	\$-15,908	-8.7%
Anthem Life Insurance Company	0.5%	42	\$609,573	\$609,247	\$0	\$576,861	\$590,300	96.9%
Arch Insurance Company	0.1%	1	\$107,598	\$107,019	\$0	\$47,394	\$76,772	71.7%
Athene Annuity & Life Assurance Company	0.1%	47	\$90,954	\$86,293	\$0	\$0	\$0	0.0%
Atlantic Specialty Insurance Company	0.4%	21	\$490,384	\$485,096	\$0	\$55,186	\$34,970	7.2%
Auto Club Life Insurance Company	0.0%	113	\$22,694	\$23,006	\$0	\$50,000	\$59,781	259.8%
Axis Insurance Company	0.7%	25	\$879,380	\$778,798	\$0	\$21,410	\$8,129	1.0%
BCS Insurance Company	0.0%	26	\$6,966	\$6,938	\$0	\$0	\$-239,035	-3445.3%
Bankers Life & Casualty Company	0.0%	43	\$62	\$85	\$0	\$0	\$-1	-1.2%
Boston Mutual Life Insurance Company	0.1%	46	\$60,729	\$79,381	\$0	\$14,850	\$14,492	18.3%
CIGNA National Health Insurance Company	0.0%	48	\$0	\$66	\$0	\$0	\$0	0.0%
CMFG Life Insurance Company	2.2%	57	\$2,690,925	\$2,690,590	\$0	\$451,750	\$515,147	19.1%
Catlin Insurance Company Inc	0.0%	7	\$852	\$14,630	\$0	\$93,996	\$46,299	316.5%
Colonial Life & Accident Insurance Company	0.4%	49	\$538,348	\$544,691	\$0	\$156,047	\$149,626	27.5%
Combined Insurance Co Of America	0.3%	51	\$309,397	\$311,307	\$0	\$43,457	\$78,358	25.2%
Commercial Travelers Life Insurance Company	0.0%	112	\$207	\$515	\$0	\$0	\$0	0.0%
Connecticut General Life Ins Co	0.0%	54	\$3,027	\$1,372	\$0	\$3,115	\$1,575	114.8%
Continental American Insurance Company	4.5%	100	\$5,472,456	\$5,583,017	\$0	\$1,311,298	\$1,365,558	24.5%
Continental Casualty Company	0.0%	12	\$0	\$0	\$0	\$0	\$250	.
Continental General Insurance Company	0.0%	98	\$32,062	\$32,062	\$0	\$2,900	\$-13,140	-41.0%
Equitable Financial Life Ins Co of Am.	0.0%	109	\$1,854	\$1,866	\$0	\$0	\$0	0.0%
Everlake Life Insurance Company	0.2%	34	\$234,771	\$236,849	\$0	\$177,203	\$222,867	94.1%
Family Heritage Life Insurance Co Of America	0.0%	108	\$13,690	\$13,575	\$0	\$200	\$166	1.2%
Farm Bureau Life Ins Co of MO	0.1%	59	\$67,947	\$67,947	\$0	\$37,000	\$36,000	53.0%
Farmers New World Life Insurance Company	0.0%	60	\$29	\$29	\$0	\$0	\$0	0.0%
Federal Insurance Company	0.9%	9	\$1,128,149	\$1,129,839	\$0	\$1,144	\$-110,370	-9.8%
Fidelity Security Life Insurance Company	-0.0%	103	\$-1,539	\$-1,043	\$0	\$704,804	\$669,810	-64219.6%
Freedom Life Insurance Company Of America	0.1%	55	\$87,324	\$87,569	\$0	\$18,672	\$21,304	24.3%
Gerber Life Insurance Company	0.1%	97	\$146,358	\$141,282	\$0	\$40,361	\$39,224	27.8%

**Data By Line by Company
GROUP - ACCIDENT ONLY**

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
Golden Rule Insurance Company	0.1%	53	\$158,934	\$159,483	\$0	\$50,114	\$49,594	31.1%
Government Employees Insurance Co	0.0%	16	\$133	\$123	\$0	\$0	\$-15	-12.2%
Great American Insurance Company	2.1%	4	\$2,573,415	\$3,496,102	\$0	\$1,268,590	\$1,496,857	42.8%
Great American Spirit Insurance Company	0.3%	23	\$368,565	\$287,401	\$0	\$73,614	\$325,457	113.2%
Great Northern Insurance Company	0.0%	10	\$15,053	\$5,317	\$0	\$0	\$1,248	23.5%
Guarantee Trust Life Insurance Company	0.1%	61	\$108,250	\$94,561	\$0	\$9,939	\$6,249	6.6%
Guardian Life Insurance Company Of America	4.3%	62	\$5,181,475	\$5,257,759	\$0	\$975,669	\$349,646	6.7%
Hartford Fire Insurance Company	0.1%	8	\$143,056	\$0	\$0	\$0	\$-22,580	.
Hartford Life & Accident Insurance Company	8.2%	96	\$9,848,007	\$10,102,686	\$0	\$1,081,935	\$1,135,144	11.2%
Healthy Alliance Life Insurance Company	0.3%	110	\$384,288	\$384,288	\$0	\$35,320	\$87,491	22.8%
Humana Insurance Company	0.0%	104	\$388	\$388	\$0	\$0	\$3,191	822.4%
Insurance Company Of North America	0.0%	18	\$0	\$0	\$0	\$7,450	\$7,450	.
Jackson National Life Insurance Company	0.0%	64	\$596	\$593	\$0	\$0	\$0	0.0%
Kansas City Life Insurance Company	0.0%	65	\$38,229	\$38,518	\$0	\$12,205	\$12,118	31.5%
Leaders Life Insurance Company	0.0%	105	\$760	\$760	\$0	\$0	\$0	0.0%
Liberty National Life Insurance Company	0.0%	66	\$6,815	\$6,815	\$0	\$2,682	\$2,682	39.4%
Life Insurance Company Of North America	6.8%	67	\$8,178,046	\$8,182,608	\$0	\$3,497,424	\$4,027,245	49.2%
LifeSecure Insurance Company	0.0%	106	\$799	\$876	\$0	\$0	\$-4	-0.5%
Lincoln Life & Annuity Company Of New York	0.0%	50	\$379	\$379	\$0	\$0	\$0	0.0%
Lincoln National Life Insurance Company, The	2.1%	68	\$2,588,318	\$2,572,961	\$0	\$1,074,993	\$1,587,530	61.7%
Markel Insurance Company	0.1%	29	\$122,434	\$125,901	\$0	\$23,909	\$20,501	16.3%
Metropolitan Life Insurance Company	11.2%	69	\$13,447,547	\$11,901,517	\$0	\$7,706,438	\$9,487,741	79.7%
Midwest National Life Ins Co of TN	0.0%	70	\$4,236	\$4,235	\$0	\$0	\$-309	-7.3%
Minnesota Life Insurance Company	6.9%	71	\$8,346,343	\$8,451,381	\$0	\$2,416,518	\$3,018,048	35.7%
Mutual Of Omaha Insurance Company	2.0%	99	\$2,407,863	\$2,296,480	\$0	\$588,878	\$261,870	11.4%
National Casualty Company	0.0%	2	\$211	\$210	\$-15	\$0	\$-268	-127.6%
National Foundation Life Insurance Company	0.7%	118	\$886,554	\$881,380	\$0	\$193,382	\$280,656	31.8%
National Guardian Life Insurance Company	0.0%	72	\$4,890	\$3,107	\$0	\$1,050	\$1,050	33.8%
National Union Fire Ins Co of Pittsburgh	1.2%	6	\$1,405,296	\$1,505,147	\$0	\$292,727	\$296,100	19.7%
Nationwide Life Insurance Company	0.0%	73	\$8,298	\$8,665	\$0	\$0	\$6,501	75.0%
Nationwide Mutual Insurance Company	0.7%	19	\$823,671	\$727,718	\$0	\$4,070,203	\$4,310,173	592.3%
New York Life Group Insurance Company Of NY	0.0%	63	\$57,532	\$57,532	\$0	\$0	\$0	0.0%
New York Life Insurance Company	0.2%	74	\$218,892	\$219,585	\$15,571	\$80,826	\$39,429	18.0%
North River Insurance Company The	-0.0%	14	\$-17,770	\$-17,770	\$0	\$-72,316	\$-39,098	220.0%
Old Republic Life Insurance Company	0.0%	76	\$0	\$0	\$0	\$1,655	\$1,655	.
Pan-American Life Insurance Company	0.4%	77	\$423,262	\$426,322	\$0	\$67,928	\$73,126	17.2%
Philadelphia American Life Insurance Company	0.0%	79	\$33,245	\$33,234	\$0	\$34,176	\$46,053	138.6%
Philadelphia Indemnity Insurance Company	0.3%	5	\$378,964	\$0	\$27,168	\$69,343	\$795,908	.
Principal Life Insurance Company	0.5%	44	\$545,736	\$547,759	\$0	\$50,700	\$51,380	9.4%
Provident Life & Casualty Insurance Company	0.0%	80	\$425	\$440	\$0	\$0	\$0	0.0%
Prudential Insurance Company Of America The	1.9%	81	\$2,295,414	\$2,302,105	\$0	\$1,401,452	\$1,387,045	60.3%
QBE Insurance Corporation	0.6%	30	\$665,740	\$520,284	\$0	\$127,636	\$440,755	84.7%

Data By Line by Company
GROUP - ACCIDENT ONLY

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
Reliance Standard Life Insurance Company	1.7%	82	\$1,993,208	\$2,021,312	\$0	\$330,030	\$357,611	17.7%
Reliastar Life Insurance Company	2.8%	75	\$3,373,611	\$3,386,916	\$0	\$1,682,352	\$1,774,089	52.4%
Reserve National Insurance Company	0.1%	83	\$112,865	\$116,039	\$0	\$61,132	\$63,560	54.8%
S USA Life Insurance Company Inc	0.1%	33	\$65,117	\$79,346	\$0	\$9,800	\$18,825	23.7%
Sbli USA Life Insurance Company Inc	0.0%	32	\$69	\$60	\$0	\$0	\$0	0.0%
Securian Life Insurance Company	2.7%	117	\$3,210,643	\$3,231,391	\$0	\$2,104,346	\$3,001,030	92.9%
Shenandoah Life Insurance Company	0.5%	85	\$561,583	\$480,535	\$0	\$192,901	\$206,762	43.0%
Siriuspoint America Insurance Company	0.4%	28	\$449,329	\$258,168	\$0	\$71,738	\$99,200	38.4%
Standard Insurance Company	1.7%	86	\$2,069,782	\$2,162,555	\$0	\$613,049	\$684,060	31.6%
Standard Life & Accident Insurance Company	0.0%	115	\$298	\$411	\$0	\$0	\$366	89.1%
Standard Security Life Insurance Co Of NY	0.0%	87	\$0	\$0	\$0	\$27,912	\$27,912	.
Starr Indemnity & Liability Company	0.2%	27	\$213,354	\$156,309	\$0	\$18,611	\$18,934	12.1%
State Farm Mutual Automobile Insurance Co	0.0%	20	\$36,715	\$36,715	\$0	\$528,000	\$539,374	1469.1%
Sun Life Assurance Company Of Canada	1.1%	111	\$1,267,457	\$1,271,684	\$0	\$172,504	\$172,504	13.6%
Symetra Life Insurance Company	0.2%	84	\$210,865	\$211,630	\$0	\$198,385	\$213,457	100.9%
Talcott Resolution Life Insurance Company	0.1%	116	\$165,572	\$166,536	\$0	\$105,870	\$94,664	56.8%
The Savings Bank Mutual Life Ins Co of MA	0.0%	94	\$15	\$59	\$0	\$0	\$0	0.0%
Transamerica Financial Life Ins Co	0.0%	95	\$6,818	\$6,492	\$0	\$0	\$0	0.0%
Transamerica Life Insurance Company	2.7%	114	\$3,265,674	\$3,456,855	\$0	\$1,381,773	\$1,373,565	39.7%
Trustmark Insurance Company	0.3%	45	\$392,214	\$395,208	\$0	\$76,250	\$65,846	16.7%
Trustmark Life Insurance Company	0.0%	58	\$403	\$404	\$0	\$0	\$0	0.0%
USAA Life Insurance Company	0.0%	88	\$6,847	\$6,894	\$0	\$0	\$0	0.0%
Union Fidelity Life Insurance Company	0.1%	56	\$109,400	\$110,012	\$0	\$28,195	\$4,341	3.9%
Union Labor Life Insurance Company	0.1%	89	\$102,016	\$103,358	\$0	\$125,000	\$110,779	107.2%
Union Security Insurance Company	0.0%	93	\$55,242	\$54,392	\$0	\$2,185	\$10,508	19.3%
United Of Omaha Life Insurance Company	1.6%	90	\$1,930,052	\$1,937,589	\$0	\$622,040	\$653,595	33.7%
United States Fire Insurance Company	7.5%	15	\$9,059,947	\$9,059,947	\$0	\$3,378,565	\$5,329,080	58.8%
United States Life Insurance Co New York	0.0%	91	\$0	\$0	\$0	\$18,528	\$-39,403	.
Unum Insurance Company	0.6%	78	\$751,763	\$821,890	\$0	\$52,860	\$68,531	8.3%
Unum Life Insurance Company Of America	4.3%	52	\$5,240,317	\$5,187,854	\$0	\$2,399,269	\$2,301,969	44.4%
Vigilant Insurance Company	0.0%	11	\$400	\$64	\$0	\$0	\$21	32.8%
Washington National Insurance Company	0.1%	92	\$82,387	\$85,615	\$0	\$27,313	\$27,273	31.9%
Wilton Reassurance Life Company Of New York	0.0%	39	\$68	\$68	\$0	\$0	\$0	0.0%
Zurich American Insurance Company	2.9%	3	\$3,507,613	\$3,518,209	\$0	\$2,287,515	\$2,290,917	65.1%
Total	100.0%	.	\$120,538,824	\$119,507,029	\$56,304	\$48,512,024	\$55,647,682	46.6%

Data By Line by Company
GROUP - DISABILITY INCOME

COMPANY NAME	MARKET SHARE	RANK	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIRECT DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
		BY MARKET SHARE						
4 Ever Life Insurance Company	0.0%	86	\$82,809	\$82,951	\$0	\$11,314	\$10,438	12.6%
Aetna Life Insurance Company	0.0%	6	\$0	\$0	\$0	\$3,963,199	\$2,376,562	.
American Bankers Life Assurance Of Florida	0.0%	8	\$5,623	\$7,582	\$0	\$0	\$-521	-6.9%
American Family Life Assurance Co of Col.	0.0%	9	\$1,656	\$1,632	\$0	\$0	\$0	0.0%
American Fidelity Assurance Company	2.1%	10	\$7,385,470	\$7,485,106	\$0	\$2,533,963	\$3,829,188	51.2%
American General Life Insurance Co	0.0%	11	\$19,376	\$17,472	\$0	\$166,328	\$59,298	339.4%
American Heritage Life Insurance Company	0.2%	12	\$661,500	\$667,111	\$0	\$218,463	\$189,564	28.4%
American Public Life Insurance Company	0.0%	13	\$26,051	\$26,041	\$0	\$11,051	\$10,567	40.6%
American United Life Insurance Company	0.6%	14	\$2,012,394	\$1,993,802	\$0	\$1,490,444	\$1,463,485	73.4%
Anthem Life Insurance Company	1.5%	15	\$5,194,444	\$5,191,667	\$0	\$1,401,103	\$1,433,744	27.6%
Assurity Life Insurance Company	0.2%	76	\$550,383	\$578,215	\$0	\$247,073	\$258,129	44.6%
Athene Annuity & Life Assurance Company	0.0%	19	\$3,695	\$3,472	\$0	\$0	\$0	0.0%
Axis Insurance Company	0.0%	5	\$0	\$278	\$0	\$0	\$-91	-32.7%
Boston Mutual Life Insurance Company	0.0%	18	\$123,064	\$160,858	\$0	\$133,016	\$129,806	80.7%
CIGNA Health & Life Insurance Company	0.0%	52	\$0	\$0	\$0	\$7,289	\$7,289	.
CMFG Life Insurance Company	0.0%	30	\$0	\$0	\$0	\$17,794	\$17,618	.
Canada Life Assurance Company	0.0%	83	\$158	\$158	\$0	\$0	\$0	0.0%
Central States Health & Life Co Of Omaha	0.0%	21	\$0	\$171	\$0	\$0	\$0	0.0%
Colonial Life & Accident Insurance Company	0.1%	23	\$414,861	\$419,736	\$0	\$286,071	\$254,848	60.7%
Combined Insurance Co Of America	0.0%	25	\$89,338	\$85,886	\$0	\$35,223	\$35,223	41.0%
Commercial Travelers Life Insurance Company	0.0%	88	\$0	\$0	\$0	\$9,108	\$9,108	.
Companion Life Insurance Company	0.0%	79	\$171,959	\$129,577	\$0	\$192,919	\$167,209	129.0%
Connecticut General Life Ins Co	0.0%	27	\$0	\$-13,415	\$0	\$488,856	\$488,856	-3644.1%
Continental American Insurance Company	0.3%	77	\$1,165,342	\$1,186,887	\$0	\$2,453,353	\$2,468,289	208.0%
Continental Casualty Company	0.0%	3	\$0	\$0	\$0	\$302,918	\$-86,068	.
Continental General Insurance Company	0.0%	74	\$104,343	\$96,316	\$0	\$22,526	\$-120,256	-124.9%
Country Life Insurance Company	0.0%	29	\$44,527	\$42,528	\$0	\$32,776	\$37,190	87.4%
Dearborn Life Insurance Company	0.2%	72	\$595,942	\$595,942	\$0	\$601,902	\$601,902	101.0%
Elips Life Insurance Company	0.0%	89	\$171,351	\$101,483	\$0	\$439,244	\$288,287	284.1%
Employers Insurance Company Of Wausau	0.0%	4	\$0	\$0	\$0	\$15,600	\$-18,486	.
Epic Life Insurance Company The	0.0%	33	\$5,175	\$5,281	\$0	\$0	\$0	0.0%
Equitable Financial Life Ins Co of Am.	0.2%	80	\$737,569	\$742,407	\$0	\$432,414	\$445,426	60.0%
Everlake Life Insurance Company	0.0%	7	\$215	\$217	\$0	\$0	\$0	0.0%
Fidelity Security Life Insurance Company	0.0%	78	\$17,442	\$18,170	\$0	\$1,221	\$5,174	28.5%
First Allmerica Financial Life Insurance Co	0.0%	65	\$0	\$0	\$0	\$6,844	\$6,844	.
Great Southern Life Insurance Company	0.0%	94	\$4,941	\$5,017	\$0	\$0	\$0	0.0%
Great-West Life & Annuity Insurance Company	0.4%	58	\$1,317,075	\$1,324,526	\$0	\$891,336	\$367,401	27.7%
Guardian Life Insurance Company Of America	5.2%	34	\$18,583,416	\$18,704,894	\$0	\$12,269,502	\$12,172,178	65.1%
HCC Life Insurance Company	0.0%	97	\$9,061	\$9,061	\$0	\$0	\$0	0.0%
Hartford Life & Accident Insurance Company	14.9%	71	\$53,049,831	\$53,521,572	\$0	\$28,239,103	\$35,969,637	67.2%
Healthy Alliance Life Insurance Company	0.0%	81	\$0	\$0	\$0	\$58,199	\$14,412	.
Horace Mann Life Insurance Company	0.0%	35	\$9,513	\$9,567	\$0	\$9,242	\$21,593	225.7%

Data By Line by Company
GROUP - DISABILITY INCOME

COMPANY NAME	MARKET SHARE	RANK	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIRECT DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
		BY MARKET SHARE						
Illinois Mutual Life Insurance Company	0.0%	37	\$2,365	\$2,358	\$0	\$10,714	\$18,725	794.1%
Kansas City Life Insurance Company	0.7%	38	\$2,542,053	\$2,561,219	\$0	\$1,366,058	\$1,356,364	53.0%
Lafayette Life Insurance Company The	0.0%	39	\$0	\$0	\$0	\$87,370	\$87,539	.
Life Insurance Company Of North America	13.1%	40	\$46,498,903	\$46,524,842	\$0	\$30,343,302	\$33,392,085	71.8%
Lincoln Life & Annuity Company Of New York	0.0%	24	\$57,446	\$66,684	\$0	\$-24,545	\$2,898	4.3%
Lincoln National Life Insurance Company, The	10.2%	41	\$36,396,447	\$36,709,419	\$0	\$25,097,922	\$30,620,553	83.4%
MONY Life Insurance Company	0.0%	47	\$0	\$0	\$0	\$35,750	\$27,609	.
Madison National Life Insurance Company Inc	0.0%	42	\$27,572	\$27,689	\$0	\$10,881	\$5,097	18.4%
Manhattan Life Insurance Company	0.0%	43	\$3,640	\$3,643	\$0	\$1,301	\$1,357	37.2%
Manhattanlife Insurance & Annuity Company	0.1%	22	\$238,572	\$271,852	\$0	\$43,015	\$43,021	15.8%
Metropolitan Life Insurance Company	6.8%	44	\$24,259,932	\$21,119,772	\$0	\$22,130,828	\$23,710,207	112.3%
Midwest National Life Ins Co of TN	0.0%	45	\$3,475	\$3,449	\$0	\$0	\$-69	-2.0%
Minnesota Life Insurance Company	0.0%	46	\$339	\$334	\$0	\$52,610	\$95,056	28459.9%
Mutual Of America Life Insurance Company	0.0%	93	\$51,487	\$51,487	\$0	\$73,722	\$73,722	143.2%
Mutual Of Omaha Insurance Company	0.0%	75	\$73,464	\$73,505	\$0	\$38,503	\$9,089	12.4%
Nationwide Life Insurance Company	0.0%	48	\$81,398	\$84,012	\$0	\$203,295	\$-3,758	-4.5%
New York Life Group Insurance Company Of NY	0.6%	36	\$1,987,192	\$1,987,192	\$0	\$1,243,486	\$1,542,137	77.6%
New York Life Insurance Company	0.7%	49	\$2,474,699	\$2,510,959	\$344,752	\$1,299,569	\$1,690,132	67.3%
Nippon Life Insurance Company Of America	0.0%	87	\$11,533	\$11,533	\$0	\$4,278	\$45,450	394.1%
Northwestern Mutual Life Insurance Company	0.5%	50	\$1,652,365	\$1,632,347	\$0	\$1,262,210	\$622,069	38.1%
Pan-American Life Insurance Company	0.0%	53	\$33	\$33	\$0	\$0	\$0	0.0%
Paul Revere Life Insurance Company	0.1%	54	\$202,979	\$200,732	\$0	\$200,096	\$33,143	16.5%
Pekin Life Insurance Company	0.0%	55	\$629	\$629	\$0	\$0	\$0	0.0%
Principal Life Insurance Company	3.2%	16	\$11,261,947	\$11,242,117	\$0	\$9,326,797	\$9,451,907	84.1%
Provident Life & Accident Insurance Company	0.0%	56	\$227	\$167	\$0	\$118,734	\$21,389	12807.8%
Prudential Insurance Company Of America The	4.9%	57	\$17,534,496	\$17,915,360	\$0	\$13,444,994	\$17,728,183	99.0%
Puritan Life Insurance Company Of America	0.1%	73	\$508,379	\$511,440	\$0	\$480,143	\$414,554	81.1%
Reliance Standard Life Insurance Company	2.8%	60	\$9,868,790	\$9,923,601	\$0	\$8,584,708	\$8,403,806	84.7%
Reliastar Life Insurance Company	0.7%	51	\$2,489,533	\$2,594,353	\$0	\$1,647,683	\$1,677,412	64.7%
Renaissance Life & Health Insurance Co	0.0%	20	\$32,005	\$32,005	\$0	\$11,180	\$11,157	34.9%
Reserve National Insurance Company	0.0%	61	\$3,220	\$2,630	\$0	\$0	\$0	0.0%
Sentry Life Insurance Company (I&h Acct)	0.0%	63	\$0	\$0	\$0	\$21,606	\$15,959	.
Standard Insurance Company	6.5%	64	\$23,174,305	\$24,791,208	\$0	\$19,658,323	\$22,214,259	89.6%
Standard Life & Accident Insurance Company	0.0%	91	\$0	\$-47	\$0	\$2,041	\$2,708	-5761.7%
Sun Life & Health Insurance Company (US)	0.1%	85	\$255,599	\$260,396	\$0	\$275,583	\$275,583	105.8%
Sun Life Assurance Company Of Canada	4.8%	84	\$17,107,831	\$17,164,880	\$0	\$10,058,697	\$10,058,697	58.6%
Symetra Life Insurance Company	0.5%	62	\$1,852,037	\$1,858,761	\$0	\$1,633,906	\$1,758,043	94.6%
Talcott Resolution Life Insurance Company	0.0%	92	\$26,227	\$26,380	\$0	\$348,019	\$117,626	445.9%
The Reliable Life Insurance Company	0.0%	59	\$0	\$0	\$0	\$0	\$-1,188	.
Transamerica Life Insurance Company	0.1%	90	\$426,619	\$429,089	\$0	\$153,778	\$160,043	37.3%
Trustmark Insurance Company	0.0%	17	\$71,334	\$71,879	\$0	\$101,837	\$87,941	122.3%
Trustmark Life Insurance Company	0.0%	31	\$3,443	\$3,458	\$0	\$0	\$0	0.0%

Data By Line by Company
GROUP - DISABILITY INCOME

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
US Alliance Life & Security Company	0.0%	1	\$5,241	\$0	\$0	\$0	\$0	.
Unimerica Insurance Company	-0.0%	96	\$-244	\$-231	\$0	\$395,743	\$389,886	-168782%
Union Labor Life Insurance Company	0.0%	66	\$2,689	\$2,696	\$0	\$732	\$786	29.2%
Union Security Insurance Company	0.0%	70	\$24,061	\$26,223	\$0	\$2,632,464	\$3,274,912	12488.7%
United Heritage Life Insurance Company	0.0%	32	\$3,139	\$3,133	\$0	\$0	\$4	0.1%
United Of Omaha Life Insurance Company	4.5%	67	\$15,992,100	\$16,023,693	\$0	\$10,434,580	\$12,100,422	75.5%
United States Life Insurance Co New York	0.0%	68	\$0	\$0	\$0	\$674,951	\$131,288	.
UnitedHealthcare Insurance Company	1.1%	82	\$3,889,262	\$3,889,141	\$0	\$1,660,541	\$1,827,815	47.0%
Unum Life Insurance Company Of America	11.5%	26	\$40,782,690	\$40,528,490	\$0	\$39,813,189	\$40,506,546	99.9%
Usable Life	0.2%	98	\$632,361	\$635,784	\$0	\$611,926	\$-65,369	-10.3%
Washington National Insurance Company	0.0%	69	\$13,499	\$12,822	\$0	\$9,783	\$11,801	92.0%
Wilcac Life Insurance Company	0.0%	28	\$0	\$0	\$0	\$61,151	\$61,151	.
Zurich American Insurance Company	0.0%	2	\$0	\$0	\$0	\$24,401	\$0	.
Zurich American Life Insurance Company	0.2%	95	\$578,577	\$939,922	\$0	\$390,654	\$904,675	96.3%
Total	100.0%	.	\$355,664,414	\$355,935,208	\$344,752	\$263,047,903	\$287,828,265	80.9%

Data By Line by Company
GROUP - DENTAL

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
Aetna Life Insurance Company	4.4%	5	\$13,747,307	\$13,773,685	\$0	\$11,745,322	\$11,748,231	85.3%
American Family Life Assurance Co of Col.	0.0%	6	\$80,337	\$120,250	\$0	\$0	\$0	0.0%
American Heritage Life Insurance Company	-0.0%	7	\$-5,086	\$-5,079	\$0	\$0	\$-192	3.8%
American National Life Ins Co Of TX	0.0%	45	\$0	\$-43	\$0	\$0	\$-27	62.8%
American Public Life Insurance Company	0.0%	8	\$98,706	\$98,666	\$0	\$33,077	\$31,629	32.1%
Ameritas Life Insurance Corp	2.3%	11	\$7,215,885	\$7,269,448	\$0	\$4,320,339	\$4,324,001	59.5%
Axis Insurance Company	0.0%	2	\$58	\$3,952	\$0	\$3,289	\$2,043	51.7%
BCS Insurance Company	0.1%	3	\$362,500	\$362,528	\$0	\$28,586	\$26,676	7.4%
Blue Cross & Blue Shield Of Kansas City	3.8%	4	\$11,831,900	\$11,831,900	\$0	\$9,738,597	\$9,255,892	78.2%
CIGNA Health & Life Insurance Company	11.4%	31	\$35,467,028	\$35,757,523	\$0	\$28,823,932	\$29,011,654	81.1%
CIGNA National Health Insurance Company	0.0%	13	\$405	\$408	\$0	\$114	\$64	15.7%
Citizens Security Life Ins Co	0.7%	15	\$2,108,209	\$2,106,884	\$0	\$858,228	\$892,155	42.3%
Companion Life Insurance Company	0.2%	49	\$512,133	\$506,166	\$0	\$262,590	\$266,161	52.6%
Compbenefits Insurance Company	0.0%	9	\$1,372	\$1,372	\$0	\$1,163	\$1,157	84.3%
Connecticut General Life Ins Co	-0.0%	18	\$-103	\$-3,641	\$0	\$0	\$0	0.0%
Continental American Insurance Company	0.0%	44	\$8,433	\$8,656	\$0	\$2,133,809	\$2,155,337	24899.9%
Continental General Insurance Company	0.0%	43	\$34,948	\$38,114	\$0	\$20,236	\$20,283	53.2%
Coventry Health & Life Insurance Company	0.0%	58	\$2,319	\$2,319	\$0	\$0	\$-3	-0.1%
Dearborn Life Insurance Company	0.0%	42	\$92,383	\$92,383	\$0	\$46,119	\$46,119	49.9%
Dental Care Plus Inc	0.3%	63	\$841,132	\$841,921	\$0	\$353,433	\$356,033	42.3%
Dentegra Insurance Company	1.4%	48	\$4,355,882	\$4,296,988	\$0	\$2,162,218	\$2,160,148	50.3%
Epic Life Insurance Company The	0.0%	21	\$0	\$0	\$0	\$567	\$-41,219	.
Equitable Financial Life Ins Co of Am.	0.4%	50	\$1,336,822	\$1,345,591	\$0	\$1,234,410	\$1,271,555	94.5%
Fidelity Security Life Insurance Company	0.0%	46	\$27,137	\$27,137	\$0	\$15,817	\$14,372	53.0%
First Continental Life & Accident Insurance Company	0.6%	23	\$1,947,560	\$0	\$0	\$0	\$0	.
First Health Life & Health Insurance Company	0.1%	62	\$354,414	\$353,314	\$0	\$211,231	\$214,289	60.7%
Freedom Life Insurance Company Of America	0.0%	19	\$25,860	\$25,821	\$0	\$9,076	\$10,356	40.1%
Gerber Life Insurance Company	0.0%	41	\$2,189	\$2,113	\$0	\$678	\$659	31.2%
Golden Rule Insurance Company	0.0%	17	\$84,447	\$84,354	\$0	\$45,022	\$1,984,686	2352.8%
Guardian Life Insurance Company Of America	10.6%	22	\$33,087,391	\$33,252,044	\$0	\$23,888,252	\$24,049,259	72.3%
Healthy Alliance Life Insurance Company	7.6%	51	\$23,706,839	\$23,706,839	\$0	\$17,917,053	\$17,998,256	75.9%
Humana Insurance Company	3.0%	47	\$9,257,956	\$9,257,956	\$0	\$6,622,654	\$6,589,635	71.2%
HumanaDental Insurance Company	0.9%	40	\$2,927,189	\$2,927,189	\$0	\$1,927,861	\$1,893,621	64.7%
Kansas City Life Insurance Company	1.0%	24	\$3,229,870	\$3,254,222	\$0	\$1,989,257	\$1,975,140	60.7%
Lincoln Life & Annuity Company Of New York	0.0%	16	\$2	\$2	\$0	\$68,441	\$69,141	3457050%
Lincoln National Life Insurance Company, The	1.4%	25	\$4,375,674	\$4,393,001	\$0	\$3,971,759	\$4,000,264	91.1%
Madison National Life Insurance Company Inc	0.0%	26	\$108,282	\$106,817	\$0	\$210,463	\$20,801	19.5%
Manhattanlife Insurance & Annuity Company	0.0%	14	\$803	\$915	\$0	\$41	\$41	4.5%
Medico Insurance Company	0.2%	1	\$717,375	\$715,095	\$0	\$362,327	\$348,880	48.8%
Metropolitan Life Insurance Company	23.2%	27	\$72,253,610	\$68,544,172	\$0	\$66,325,228	\$71,118,787	103.8%
Midwest National Life Ins Co of TN	0.0%	28	\$4,425	\$4,425	\$0	\$1,341	\$1,235	27.9%
National Guardian Life Insurance Company	0.3%	29	\$969,828	\$1,003,325	\$0	\$607,209	\$607,209	60.5%

Data By Line by Company
GROUP - DENTAL

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
Nationwide Life Insurance Company	0.1%	30	\$443,536	\$443,561	\$0	\$353,523	\$422,736	95.3%
Nippon Life Insurance Company Of America	0.1%	57	\$155,863	\$155,974	\$0	\$105,411	\$105,323	67.5%
Pan-American Life Insurance Company	0.0%	32	\$1,490	\$1,501	\$0	\$1,501	\$1,616	107.7%
Physicians Mutual Insurance Company	1.0%	54	\$3,033,545	\$3,029,407	\$0	\$1,797,825	\$1,775,351	58.6%
Principal Life Insurance Company	6.7%	10	\$20,744,260	\$20,747,538	\$0	\$13,264,769	\$13,442,702	64.8%
Reliance Standard Life Insurance Company	0.5%	33	\$1,597,038	\$1,571,441	\$0	\$1,038,404	\$1,038,404	66.1%
Renaissance Life & Health Insurance Co	0.1%	12	\$194,797	\$194,797	\$0	\$111,374	\$122,435	62.9%
Reserve National Insurance Company	0.0%	34	\$2,367	\$2,367	\$0	\$311	\$305	12.9%
Standard Insurance Company	2.2%	36	\$6,854,691	\$6,783,608	\$0	\$5,004,367	\$5,045,744	74.4%
Standard Life & Accident Insurance Company	0.0%	61	\$5,918	\$5,835	\$0	\$991	\$-8,794	-150.7%
Standard Security Life Insurance Co Of NY	0.0%	37	\$4,779	\$4,778	\$0	\$682	\$682	14.3%
Starmount Life Insurance Company	1.0%	35	\$3,235,685	\$3,261,100	\$0	\$1,871,635	\$1,879,844	57.6%
Sun Life & Health Insurance Company (US)	0.0%	56	\$4,470	\$4,554	\$0	\$61,517	\$61,517	1350.8%
Sun Life Assurance Company Of Canada	3.8%	55	\$11,998,261	\$12,038,272	\$0	\$8,112,509	\$8,112,509	67.4%
Transamerica Life Insurance Company	0.1%	60	\$331,406	\$353,260	\$0	\$674	\$702	0.2%
Trustmark Life Insurance Company	0.0%	20	\$2,071	\$2,080	\$0	\$11,190	\$11,026	530.1%
Unicare Life & Health Insurance Company	0.0%	53	\$3,066	\$2,602	\$0	\$2,214	\$2,240	86.1%
Union Security Insurance Company	-0.0%	39	\$-9,760	\$-14,502	\$0	\$-25,369	\$-20,623	142.2%
United Concordia Insurance Company	0.8%	59	\$2,342,734	\$2,342,734	\$0	\$1,736,697	\$1,724,097	73.6%
United Of Omaha Life Insurance Company	1.2%	38	\$3,658,241	\$3,633,035	\$0	\$2,764,101	\$2,818,094	77.6%
UnitedHealthcare Insurance Company	8.3%	52	\$25,906,630	\$26,023,340	\$0	\$4,536,981	\$4,474,594	17.2%
Total	100.0%	.	\$311,684,509	\$306,696,014	\$0	\$226,691,046	\$233,434,832	76.1%

Data By Line by Company
GROUP - LIMITED BENEFIT

COMPANY NAME	MARKET SHARE	RANK	DIRECT	DIRECT	DIRECT	DIRECT	DIRECT	LOSS
		BY MARKET SHARE	PREMIUM WRITTEN	PREMIUM EARNED	DIVIDENDS PAID	LOSSES PAID	LOSSES INCURRED	RATIO
5 Star Life Insurance Company	0.0%	78	\$101,539	\$114,260	\$0	\$55,787	\$55,787	48.8%
Ace American Insurance Company	0.1%	9	\$155,966	\$161,580	\$0	\$27,600	\$995	0.6%
Advantica Insurance Company	1.3%	2	\$3,746,371	\$3,746,371	\$0	\$1,945,130	\$1,968,130	52.5%
Allianz Life Insurance Co Of North America	0.0%	89	\$1,830	\$1,799	\$0	\$9,019	\$9,019	501.3%
American Alternative Insurance Corporation	0.0%	6	\$0	\$0	\$0	\$0	\$-22,676	.
American Family Life Assurance Co of Col.	0.0%	20	\$5,955	\$9,271	\$0	\$0	\$0	0.0%
American Fidelity Assurance Company	0.1%	21	\$305,157	\$311,933	\$0	\$66,053	\$80,872	25.9%
American Financial Security Life Insurance Co	0.0%	63	\$98,550	\$99,612	\$0	\$9,032	\$12,058	12.1%
American Health & Life Insurance Company	0.0%	22	\$3,216	\$3,714	\$0	\$1,050	\$722	19.4%
American Heritage Life Insurance Company	0.5%	23	\$1,448,832	\$1,419,743	\$0	\$484,867	\$471,430	33.2%
American Public Life Insurance Company	0.8%	24	\$2,311,864	\$2,312,981	\$0	\$1,108,683	\$1,164,207	50.3%
American Republic Insurance Company	0.0%	25	\$20,620	\$22,368	\$0	\$10,315	\$9,791	43.8%
Ameritas Life Insurance Corp	0.4%	28	\$1,139,891	\$1,148,352	\$0	\$2,800,494	\$2,802,867	244.1%
Amex Assurance Company	0.0%	11	\$69,554	\$67,018	\$6,773	\$2,568	\$-7,155	-10.7%
Amfirst Insurance Company	0.8%	19	\$2,300,844	\$2,300,844	\$0	\$775,763	\$797,248	34.7%
Assurity Life Insurance Company	0.2%	72	\$555,541	\$562,230	\$0	\$146,256	\$149,523	26.6%
Axis Insurance Company	0.1%	13	\$151,816	\$334,042	\$0	\$302,549	\$69,157	20.7%
BCS Insurance Company	0.5%	14	\$1,488,103	\$1,488,409	\$0	\$584,295	\$570,494	38.3%
Blue Cross & Blue Shield Of Kansas City	0.4%	17	\$1,009,729	\$1,009,729	\$0	\$891,120	\$891,120	88.3%
CMFG Life Insurance Company	0.0%	40	\$25,583	\$25,682	\$0	\$1,340	\$1,340	5.2%
Citizens Security Life Ins Co	0.2%	31	\$548,887	\$548,542	\$0	\$237,271	\$246,651	45.0%
Colonial Life & Accident Insurance Company	0.2%	32	\$487,578	\$491,494	\$0	\$209,100	\$220,390	44.8%
Colonial Penn Life Insurance Company	0.0%	33	\$524	\$530	\$0	\$0	\$-334	-63.0%
Combined Insurance Co Of America	5.0%	34	\$14,012,727	\$13,039,300	\$0	\$12,553,896	\$12,418,063	95.2%
Companion Life Insurance Company	3.8%	77	\$10,682,794	\$10,634,410	\$0	\$11,023,494	\$11,173,418	105.1%
Continental American Insurance Company	1.1%	73	\$3,064,111	\$3,176,696	\$0	\$838,791	\$764,679	24.1%
Continental General Insurance Company	0.0%	70	\$817	\$817	\$0	\$0	\$6	0.7%
Dearborn Life Insurance Company	0.0%	69	\$3,453	\$3,453	\$0	\$147,077	\$147,077	4259.4%
Delaware American Life Insurance Company	0.0%	41	\$0	\$0	\$0	\$230	\$291	.
Equitable Financial Life Ins Co of Am.	0.1%	79	\$266,747	\$268,497	\$0	\$200,862	\$206,906	77.1%
Everlake Life Insurance Company	0.0%	18	\$13,725	\$13,680	\$0	\$5,563	\$17,615	128.8%
Fidelity Security Life Insurance Company	6.2%	74	\$17,545,567	\$17,545,567	\$0	\$13,314,188	\$13,330,999	76.0%
First Continental Life & Accident Insurance Company	0.0%	45	\$819	\$0	\$0	\$0	\$0	.
Freedom Life Insurance Company Of America	0.0%	37	\$105,103	\$103,324	\$0	\$30,218	\$34,479	33.4%
Golden Rule Insurance Company	0.0%	36	\$32,335	\$32,441	\$0	\$9,664	\$10,137	31.2%
Guarantee Trust Life Insurance Company	0.0%	42	\$107,175	\$104,722	\$0	\$26,039	\$26,589	25.4%
Guardian Life Insurance Company Of America	2.7%	43	\$7,594,610	\$7,639,745	\$0	\$3,470,275	\$3,541,618	46.4%
HM Life Insurance Company	0.1%	92	\$247,940	\$259,616	\$0	\$261,904	\$322,098	124.1%
Hartford Life & Accident Insurance Company	0.9%	68	\$2,453,705	\$2,526,316	\$0	\$1,095,931	\$1,113,035	44.1%
Healthy Alliance Life Insurance Company	2.8%	80	\$7,930,128	\$7,930,128	\$0	\$5,218,710	\$5,465,267	68.9%
Humana Insurance Company	0.7%	75	\$2,047,904	\$2,047,905	\$0	\$1,104,995	\$1,112,938	54.3%
Independence American Insurance Company	0.3%	10	\$837,536	\$837,816	\$0	\$232,539	\$191,075	22.8%

Data By Line by Company
GROUP - LIMITED BENEFIT

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
Kansas City Life Insurance Company	0.2%	46	\$481,091	\$484,718	\$0	\$833,229	\$827,316	170.7%
Life Insurance Company Of North America	1.1%	47	\$3,124,933	\$3,126,676	\$0	\$1,541,621	\$1,555,657	49.8%
LifeSecure Insurance Company	0.0%	76	\$628	\$695	\$0	\$0	\$34	4.9%
Loyal American Life Insurance Company	0.0%	48	\$1,101	\$1,101	\$0	\$261	\$464	42.1%
Madison National Life Insurance Company Inc	0.0%	49	\$92,074	\$90,862	\$0	\$39,019	\$37,895	41.7%
Magna Insurance Company	0.1%	26	\$141,108	\$141,108	\$0	\$78,575	\$85,149	60.3%
Markel Insurance Company	0.0%	16	\$0	\$173	\$0	\$0	\$0	0.0%
Metropolitan Life Insurance Company	2.3%	50	\$6,599,575	\$6,131,979	\$0	\$4,353,345	\$4,722,714	77.0%
Midwest National Life Ins Co of TN	0.0%	51	\$8,413	\$8,458	\$0	\$3,903	\$3,833	45.3%
Mutual Of Omaha Insurance Company	0.0%	71	\$42,670	\$43,138	\$0	\$11,790	\$10,222	23.7%
National Benefit Life Insurance Company	0.0%	29	\$19,074	\$19,048	\$0	\$0	\$0	0.0%
National Guardian Life Insurance Company	2.3%	52	\$6,557,802	\$6,520,290	\$0	\$4,438,447	\$4,438,447	68.1%
National Health Insurance Company	0.2%	84	\$609,287	\$612,755	\$0	\$132,332	\$145,224	23.7%
National Union Fire Ins Co of Pittsburgh	0.5%	5	\$1,389,377	\$1,400,088	\$0	\$521,804	\$253,509	18.1%
Nationwide Life Insurance Company	0.1%	53	\$317,303	\$305,909	\$0	\$186,755	\$214,052	70.0%
New York Life Group Insurance Company Of NY	0.0%	44	\$32	\$32	\$0	\$0	\$0	0.0%
New York Life Insurance Company	0.0%	54	\$123,178	\$122,488	\$7,960	\$52,585	\$49,769	40.6%
Nippon Life Insurance Company Of America	0.0%	83	\$37,104	\$37,104	\$0	\$16,537	\$14,610	39.4%
North River Insurance Company The	0.0%	7	\$32,341	\$32,341	\$0	\$0	\$0	0.0%
Pan-American Life Insurance Company	0.1%	55	\$344,568	\$347,060	\$0	\$344,616	\$370,988	106.9%
Paul Revere Life Insurance Company	0.0%	56	\$34,017	\$33,379	\$0	\$10,370	\$10,848	32.5%
Principal Life Insurance Company	1.3%	27	\$3,543,128	\$3,543,122	\$0	\$2,019,975	\$2,047,071	57.8%
Prudential Insurance Company Of America The	0.0%	58	\$31,927	\$31,927	\$0	\$7,350	\$7,350	23.0%
Reliance Standard Life Insurance Company	1.0%	59	\$2,730,859	\$2,701,276	\$0	\$1,043,952	\$1,061,068	39.3%
Securian Life Insurance Company	0.1%	93	\$243,797	\$240,373	\$0	\$84,073	\$77,418	32.2%
Shelterpoint Insurance Company	0.0%	88	\$89,525	\$89,525	\$0	\$26,468	\$31,034	34.7%
Siriuspoint America Insurance Company	0.2%	15	\$451,783	\$375,617	\$0	\$219,599	\$216,476	57.6%
Standard Insurance Company	0.4%	61	\$1,092,600	\$1,141,611	\$0	\$688,722	\$717,927	62.9%
Standard Life & Accident Insurance Company	0.0%	86	\$91,772	\$83,532	\$0	\$77,886	\$35,506	42.5%
Standard Security Life Insurance Co Of NY	0.0%	62	\$6,877	\$7,010	\$0	\$0	\$0	0.0%
Sun Life Assurance Company Of Canada	1.1%	82	\$3,042,179	\$3,052,323	\$0	\$1,790,616	\$1,790,616	58.7%
Surency Life & Health Insurance Company	0.5%	3	\$1,440,756	\$1,440,756	\$0	\$1,079,702	\$1,091,988	75.8%
Symetra Life Insurance Company	0.2%	60	\$658,572	\$660,963	\$0	\$403,179	\$433,811	65.6%
Talcott Resolution Life Insurance Company	0.0%	87	\$102,983	\$103,583	\$0	\$113,933	\$101,873	98.3%
Transamerica Financial Life Ins Co	0.0%	67	\$5,701	\$5,365	\$0	\$468	\$403	7.5%
Transamerica Life Insurance Company	1.6%	85	\$4,499,493	\$4,769,088	\$0	\$2,700,867	\$2,688,243	56.4%
Trustmark Insurance Company	0.0%	30	\$101,736	\$102,513	\$0	\$24,650	\$21,287	20.8%
Unified Life Insurance Company	0.3%	1	\$879,163	\$879,110	\$0	\$751,592	\$751,726	85.5%
Union Fidelity Life Insurance Company	0.0%	39	\$9,015	\$9,065	\$0	\$22,980	\$3,539	39.0%
Union Labor Life Insurance Company	0.0%	64	\$8,395	\$8,116	\$0	\$1,300	\$-301	-3.7%
United American Insurance Company	1.8%	91	\$5,004,157	\$4,953,466	\$0	\$3,825,793	\$3,821,488	77.1%
United National Life Ins Co of America	0.0%	90	\$30,588	\$31,352	\$0	\$6,350	\$4,065	13.0%

Data By Line by Company
GROUP - LIMITED BENEFIT

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
United Of Omaha Life Insurance Company	0.2%	65	\$526,501	\$526,740	\$0	\$297,734	\$304,401	57.8%
United States Fire Insurance Company	1.8%	8	\$5,020,364	\$5,020,364	\$0	\$1,831,303	\$2,952,988	58.8%
UnitedHealthcare Insurance Company	2.4%	81	\$6,639,154	\$6,647,511	\$0	\$1,026,149	\$1,021,632	15.4%
Unum Insurance Company	0.1%	57	\$320,306	\$373,532	\$0	\$7,100	\$8,209	2.2%
Unum Life Insurance Company Of America	0.3%	35	\$984,413	\$979,916	\$0	\$395,509	\$380,372	38.8%
Vision Benefits Of America li Inc	0.8%	4	\$2,180,895	\$2,180,895	\$0	\$1,768,572	\$1,768,572	81.1%
Vision Service Plan Insurance Company	49.4%	12	\$139,300,004	\$139,300,004	\$0	\$758,221,170	\$76,416,794	54.9%
Washington National Insurance Company	0.0%	66	\$5,887	\$6,009	\$0	\$660	\$204,085	3396.3%
Wilcac Life Insurance Company	0.0%	38	\$0	\$0	\$0	\$0	\$14	.
Total	100.0%	.	\$281,923,352	\$281,069,003	\$14,733	\$850,205,509	\$170,068,312	60.5%

Data By Line by Company
GROUP - SHORT TERM CREDIT DISABILITY

COMPANY NAME	MARKET SHARE	RANK	DIRECT	DIRECT	DIRECT	DIRECT	DIRECT	LOSS RATIO
		BY MARKET SHARE	PREMIUM WRITTEN	PREMIUM EARNED	DIVIDENDS PAID	LOSSES PAID	LOSSES INCURRED	
American General Life Insurance Co	0.0%	3	\$0	\$0	\$0	\$0	\$-202	.
American Health & Life Insurance Company	17.2%	4	\$1,439,917	\$1,782,051	\$0	\$491,018	\$360,605	20.2%
American National Insurance Company	0.1%	5	\$7,803	\$8,722	\$0	\$3,480	\$-2,235	-25.6%
CMFG Life Insurance Company	22.9%	7	\$1,919,300	\$1,885,491	\$0	\$785,444	\$785,469	41.7%
Central States Health & Life Co Of Omaha	4.9%	6	\$411,456	\$544,672	\$0	\$99,940	\$-20,352	-3.7%
Central States Indemnity Company Of Omaha	4.4%	2	\$365,524	\$365,524	\$0	\$7,198	\$2,996	0.8%
Guarantee Trust Life Insurance Company	-0.1%	8	\$-12,019	\$-12,017	\$0	\$0	\$-1	0.0%
Individual Assurance Co Life Health & Accident	-0.0%	13	\$-300	\$822	\$0	\$0	\$-24	-2.9%
Life Of The South Insurance Company	24.4%	17	\$2,046,064	\$1,138,857	\$0	\$199,993	\$233,510	20.5%
Madison National Life Insurance Company Inc	0.7%	9	\$57,897	\$56,982	\$0	\$46,199	\$43,054	75.6%
Merit Life Insurance Co	-0.0%	10	\$-173	\$2,976	\$0	\$13,443	\$-3,914	-131.5%
Minnesota Life Insurance Company	23.0%	11	\$1,926,727	\$1,916,969	\$0	\$193,185	\$221,374	11.5%
Pavonia Life Insurance Company Of MI	0.1%	16	\$10,749	\$10,749	\$0	\$3,056	\$7,075	65.8%
Pekin Life Insurance Company	1.9%	12	\$161,914	\$197,092	\$0	\$71,065	\$-12,019	-6.1%
Securian Life Insurance Company	0.4%	15	\$37,487	\$70,002	\$0	\$30,868	\$28,718	41.0%
Transamerica Casualty Insurance Company	0.2%	1	\$15,885	\$15,885	\$0	\$751	\$672	4.2%
Transamerica Life Insurance Company	0.0%	14	\$0	\$1,001	\$0	\$0	\$-206	-20.6%
Total	100.0%	.	\$8,388,231	\$7,985,778	\$0	\$1,945,640	\$1,644,520	20.6%

Data By Line by Company
GROUP - LONG TERM CREDIT DISABILITY

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
		<i>BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	
American Bankers Insurance Company Of FL	0.8%	1	\$978	\$978	\$0	\$0	\$0	0.0%
Plateau Insurance Company	99.2%	2	\$114,887	\$128,023	\$0	\$49,033	\$34,969	27.3%
Total	100.0%	.	\$115,865	\$129,001	\$0	\$49,033	\$34,969	27.1%

Data By Line by Company
GROUP - CREDIT UNEMPLOYMENT

COMPANY NAME	RANK		DIRECT	DIRECT	DIRECT	DIRECT	DIRECT	LOSS RATIO
	MARKET SHARE	BY MARKET SHARE	PREMIUM WRITTEN	PREMIUM EARNED	DIVIDENDS PAID	LOSSES PAID	LOSSES INCURRED	
Puritan Life Insurance Company Of America	.	1	\$0	\$133	\$0	\$0	\$0	0.0%
Total	.	.	\$0	\$133	\$0	\$0	\$0	0.0%

Data By Line by Company
GROUP - STOP LOSS

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
Ace American Insurance Company	0.0%	9	\$0	\$0	\$0	\$-447	\$0	.
Aetna Life Insurance Company	6.1%	18	\$48,052,220	\$48,047,921	\$0	\$40,035,186	\$40,761,751	84.8%
All Savers Insurance Company	18.3%	44	\$144,943,236	\$144,943,236	\$0	\$148,290,692	\$168,664,383	116.4%
Amalgamated Life Insurance Company	0.0%	19	\$177,858	\$195,982	\$0	\$88,740	\$25,384	13.0%
American Fidelity Assurance Company	0.7%	20	\$5,509,412	\$6,342,734	\$0	\$1,727,714	\$3,952,071	62.3%
American National Insurance Company	0.2%	21	\$1,877,808	\$2,099,216	\$0	\$1,335,938	\$3,439,143	163.8%
American National Life Ins Co Of TX	0.5%	36	\$3,695,929	\$4,530,996	\$0	\$4,032,493	\$6,418,281	141.7%
BCS Insurance Company	0.2%	12	\$1,255,960	\$1,255,960	\$0	\$152,319	\$283,450	22.6%
Benchmark Insurance Company	0.0%	16	\$364,650	\$364,650	\$0	\$0	\$255,255	70.0%
CIGNA Health & Life Insurance Company	10.9%	30	\$86,160,487	\$85,460,152	\$0	\$70,511,507	\$71,513,229	83.7%
Caterpillar Insurance Company	0.0%	1	\$0	\$0	\$0	\$4,104,805	\$-3,296,559	.
Companion Life Insurance Company	1.5%	40	\$11,658,954	\$11,538,652	\$0	\$7,536,541	\$7,639,040	66.2%
Connecticut General Life Ins Co	-0.0%	24	\$-287	\$-306	\$0	\$-2,815	\$-2,815	919.9%
Everest Reinsurance Company	0.8%	11	\$6,578,152	\$6,578,152	\$0	\$3,788,999	\$3,856,291	58.6%
Fidelity Security Life Insurance Company	0.6%	37	\$5,098,365	\$5,098,365	\$0	\$1,977,313	\$2,176,398	42.7%
Garden State Life Insurance Company	0.1%	26	\$565,266	\$667,877	\$0	\$205,154	\$355,563	53.2%
Gerber Life Insurance Company	1.8%	35	\$14,022,014	\$13,535,653	\$0	\$9,210,856	\$8,951,357	66.1%
Granular Insurance Company	0.0%	49	\$313,332	\$313,332	\$0	\$0	\$135,525	43.3%
Great Midwest Insurance Company	0.4%	4	\$3,104,008	\$3,104,008	\$0	\$3,841,658	\$2,258,979	72.8%
Greenwich Insurance Company	0.2%	8	\$1,550,847	\$1,841,569	\$0	\$1,061,213	\$1,421,297	77.2%
Guarantee Trust Life Insurance Company	0.0%	27	\$72,820	\$72,820	\$0	\$107,354	\$98,911	135.8%
HCC Life Insurance Company	9.3%	47	\$74,136,116	\$74,136,116	\$0	\$51,150,663	\$59,925,331	80.8%
HM Life Insurance Company	1.0%	48	\$7,963,445	\$7,860,652	\$0	\$9,878,316	\$10,177,661	129.5%
Healthy Alliance Life Insurance Company	8.0%	41	\$63,209,568	\$63,209,568	\$0	\$134,217,868	\$138,125,726	218.5%
Humana Insurance Company	3.5%	38	\$28,086,136	\$28,086,136	\$0	\$26,796,603	\$26,460,159	94.2%
Ironshore Indemnity Inc	0.2%	10	\$1,242,157	\$1,503,367	\$0	\$5,255,881	\$1,139,850	75.8%
Kaiser Permanente Insurance Company	0.1%	17	\$415,472	\$415,472	\$0	\$0	\$0	0.0%
Liberty Insurance Underwriters Inc	0.0%	5	\$12,287	\$12,287	\$0	\$269,245	\$645,692	5255.1%
Missouri Valley Life & Health Insurance Co	8.2%	39	\$65,093,747	\$65,093,747	\$0	\$59,760,685	\$59,615,900	91.6%
National Health Insurance Company	1.4%	45	\$11,352,315	\$11,416,924	\$0	\$5,933,271	\$7,692,103	67.4%
Nationwide Life Insurance Company	0.5%	28	\$4,090,359	\$4,149,889	\$0	\$4,383,722	\$3,702,823	89.2%
North River Insurance Company The	-0.0%	6	\$-48	\$-48	\$0	\$0	\$0	0.0%
Pan-American Life Insurance Company	0.6%	31	\$5,138,085	\$5,175,240	\$0	\$3,638,184	\$3,916,594	75.7%
Partnerre America Insurance Company	0.2%	2	\$1,728,849	\$1,728,849	\$0	\$137,046	\$174,277	10.1%
QBE Insurance Corporation	1.6%	14	\$12,853,439	\$12,793,832	\$0	\$6,487,784	\$9,321,352	72.9%
Reliance Standard Life Insurance Company	0.1%	32	\$701,729	\$690,985	\$0	\$181,568	\$177,772	25.7%
Reliastar Life Ins Co of NY	0.1%	22	\$897,811	\$884,832	\$0	\$0	\$0	0.0%
Reliastar Life Insurance Company	2.2%	29	\$17,494,116	\$17,527,216	\$0	\$12,127,272	\$13,693,123	78.1%
Siriuspoint America Insurance Company	1.4%	13	\$11,076,172	\$9,327,768	\$0	\$2,528,555	\$3,217,848	34.5%
Sun Life Assurance Company Of Canada	10.8%	43	\$86,025,297	\$86,312,167	\$0	\$56,234,472	\$56,234,472	65.2%
Symetra Life Insurance Company	1.6%	33	\$12,949,069	\$12,996,081	\$0	\$6,867,984	\$7,389,784	56.9%
Trustmark Life Insurance Company	0.4%	25	\$3,220,511	\$3,233,873	\$0	\$1,773,629	\$1,747,766	54.0%

Data By Line by Company
GROUP - STOP LOSS

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
Unimerica Insurance Company	0.8%	46	\$6,433,310	\$6,416,815	\$0	\$2,434,770	\$2,432,685	37.9%
Union Labor Life Insurance Company	0.4%	34	\$3,395,980	\$3,404,037	\$301,695	\$1,504,370	\$1,615,459	47.5%
United States Fire Insurance Company	1.1%	7	\$8,857,485	\$8,857,485	\$0	\$8,654,246	\$5,209,991	58.8%
UnitedHealthcare Insurance Company	2.8%	42	\$22,176,259	\$22,183,667	\$0	\$15,722,976	\$15,987,386	72.1%
Unum Life Insurance Company Of America	0.1%	23	\$727,862	\$744,407	\$0	\$958,440	\$1,112,389	149.4%
Westport Insurance Corporation	1.0%	15	\$8,135,443	\$8,265,803	\$0	\$5,066,157	\$4,070,352	49.2%
Zurich American Insurance Company	0.1%	3	\$509,851	\$522,392	\$0	\$30,180	\$70,790	13.6%
Total	100.0%	.	\$792,923,853	\$792,940,528	\$301,695	\$719,999,107	\$752,764,219	94.9%

Data By Line by Company
GROUP - MEDICARE PART D

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
Anthem Insurance Companies Inc	1.8%	3	\$2,157,632	\$2,157,632	\$0	\$1,589,345	\$1,613,083	74.8%
CIGNA Health & Life Insurance Company	6.8%	4	\$8,168,812	\$10,276,616	\$0	\$7,901,352	\$7,869,266	76.6%
Clear Spring Health Insurance Company	5.0%	6	\$6,049,217	\$6,049,217	\$0	\$7,171,986	\$6,946,096	114.8%
Humana Insurance Company	0.4%	5	\$498,428	\$498,428	\$0	\$210,902	\$193,420	38.8%
Silverscript Insurance Company	0.3%	2	\$325,113	\$325,113	\$0	\$163,315	\$224,302	69.0%
Transamerica Life Insurance Company	0.0%	8	\$0	\$0	\$0	\$400	\$400	.
UnitedHealthcare Insurance Company	44.2%	7	\$53,084,262	\$53,935,622	\$0	\$47,318,195	\$47,123,792	87.4%
Wellcare Prescription Insurance Inc	41.5%	1	\$49,768,419	\$49,463,400	\$0	\$39,386,649	\$41,079,412	83.1%
Total	100.0%	.	\$120,051,883	\$122,706,028	\$0	\$103,742,144	\$105,049,771	85.6%

Data By Line by Company
GROUP-MEDICARE ADVANTAGE/MEDICATE PPO PRODUCT

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
Anthem Insurance Companies Inc	1.8%	3	\$23,809,161	\$23,809,161	\$0	\$20,625,472	\$20,723,488	87.0%
CIGNA Health & Life Insurance Company	0.3%	4	\$4,069,765	\$4,154,684	\$0	\$3,241,891	\$3,704,878	89.2%
Care Improvement Plus South Central Insurance Company	36.9%	1	\$482,689,963	\$505,720,958	\$0	\$418,493,562	\$402,956,402	79.7%
Humana Insurance Company	3.2%	6	\$41,747,366	\$41,757,877	\$0	\$37,097,490	\$37,851,299	90.6%
Missouri Valley Life & Health Insurance Co	0.6%	7	\$8,102,032	\$8,102,032	\$0	\$7,414,744	\$8,043,358	99.3%
Sierra Health & Life Insurance Company Inc	39.9%	5	\$521,969,910	\$522,020,688	\$0	\$420,565,227	\$413,961,582	79.3%
UnitedHealthcare Insurance Company	16.5%	8	\$216,261,609	\$219,876,780	\$0	\$226,167,886	\$217,393,723	98.9%
Wellcare Of Missouri Health Insurance Company Inc	0.8%	2	\$10,653,706	\$10,129,109	\$0	\$6,024,939	\$6,947,227	68.6%
Total	100.0%	.	\$1,309,303,512	\$1,335,571,289	\$0	\$1,139,631,211	\$1,111,581,957	83.2%

Data By Line by Company
GROUP - TOTAL GROUP

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
21st Century Premier Insurance Company	0.0%	29	\$1,361	\$1,509	\$0	\$480	\$-237	-15.7%
4 Ever Life Insurance Company	0.0%	218	\$2,925,257	\$2,933,468	\$0	\$2,073,666	\$1,934,116	65.9%
5 Star Life Insurance Company	0.0%	205	\$122,896	\$139,325	\$0	\$56,937	\$56,937	40.9%
AAA Life Insurance Company	0.0%	196	\$1,585,487	\$1,597,527	\$0	\$582,802	\$802,526	50.2%
Ace American Insurance Company	0.0%	35	\$1,076,566	\$955,065	\$0	\$235,233	\$30,131	3.2%
Advantica Insurance Company	0.0%	9	\$3,746,371	\$3,746,371	\$0	\$1,945,130	\$1,968,130	52.5%
Aegis Security Insurance Company	0.0%	50	\$49,197	\$48,156	\$0	\$35	\$-23,465	-48.7%
Aetna Health & Life Insurance Company	0.0%	210	\$5,610	\$5,612	\$0	\$1,307	\$1,263	22.5%
Aetna Life Insurance Company	3.7%	65	\$280,915,087	\$280,712,663	\$0	\$272,068,536	\$274,625,705	97.8%
All Savers Insurance Company	1.9%	223	\$144,943,236	\$144,943,236	\$0	\$148,290,692	\$168,664,383	116.4%
Allianz Life Insurance Co Of North America	0.0%	237	\$3,017	\$2,980	\$0	\$9,019	\$9,019	302.7%
Amalgamated Life Insurance Company	0.0%	69	\$177,858	\$195,982	\$0	\$88,740	\$25,384	13.0%
American Alternative Insurance Corporation	0.0%	23	\$0	\$0	\$0	\$0	\$-30,643	.
American Bankers Insurance Company Of FL	0.0%	1	\$978	\$978	\$0	\$0	\$0	0.0%
American Bankers Life Assurance Of Florida	0.0%	71	\$5,623	\$7,582	\$0	\$0	\$-521	-6.9%
American Family Life Assurance Co of Col.	0.0%	72	\$93,704	\$136,894	\$0	\$2,025	\$1,907	1.4%
American Fidelity Assurance Company	0.2%	73	\$13,563,460	\$14,500,737	\$0	\$4,424,541	\$8,021,915	55.3%
American Financial Security Life Insurance Co	0.0%	173	\$98,550	\$99,612	\$0	\$9,032	\$12,058	12.1%
American General Life Insurance Co	0.0%	74	\$21,798	\$19,903	\$0	\$166,828	\$59,673	299.8%
American Health & Life Insurance Company	0.0%	75	\$1,613,283	\$1,996,501	\$0	\$525,759	\$393,834	19.7%
American Heritage Life Insurance Company	0.2%	76	\$13,277,316	\$13,231,639	\$0	\$6,253,607	\$6,247,707	47.2%
American Income Life Insurance Co	0.0%	77	\$355,385	\$356,157	\$0	\$254,711	\$289,244	81.2%
American National Insurance Company	0.0%	79	\$1,894,517	\$2,116,844	\$0	\$1,739,407	\$3,836,898	181.3%
American National Life Ins Co Of TX	0.1%	195	\$4,284,014	\$5,122,537	\$0	\$4,586,530	\$6,962,883	135.9%
American Public Life Insurance Company	0.0%	80	\$2,543,178	\$2,544,202	\$0	\$1,161,961	\$1,215,152	47.8%
American Republic Insurance Company	0.1%	81	\$4,547,515	\$4,896,564	\$0	\$3,521,228	\$3,491,411	71.3%
American United Life Insurance Company	0.0%	82	\$2,139,913	\$2,120,142	\$0	\$1,490,444	\$1,463,485	69.0%
Ameritas Life Insurance Corp	0.1%	89	\$8,355,776	\$8,417,800	\$0	\$7,120,833	\$7,126,868	84.7%
Amex Assurance Company	0.0%	44	\$251,117	\$249,094	\$20,353	\$2,568	\$-23,063	-9.3%
Amfirst Insurance Company	0.0%	70	\$2,300,844	\$2,300,844	\$0	\$775,763	\$797,248	34.7%
Anthem Insurance Companies Inc	0.3%	45	\$25,966,793	\$25,966,793	\$0	\$22,214,817	\$22,336,571	86.0%
Anthem Life Insurance Company	0.1%	85	\$5,804,017	\$5,800,914	\$0	\$1,977,964	\$2,024,044	34.9%
Arch Insurance Company	0.0%	5	\$107,598	\$107,019	\$0	\$47,394	\$76,772	71.7%
Aspen American Insurance Company	0.0%	61	\$761	\$950	\$0	\$4,818	\$4,982	524.4%
Assurity Life Insurance Company	0.0%	193	\$1,110,621	\$1,145,113	\$0	\$393,729	\$407,362	35.6%
Athene Annuity & Life Assurance Company	0.0%	94	\$94,649	\$89,765	\$0	\$0	\$0	0.0%
Atlantic Specialty Insurance Company	0.0%	43	\$490,384	\$485,096	\$0	\$55,186	\$34,970	7.2%
Auto Club Life Insurance Company	0.0%	225	\$22,694	\$23,006	\$0	\$50,000	\$59,781	259.8%
Axis Insurance Company	0.0%	52	\$1,037,855	\$1,130,966	\$0	\$384,160	\$127,895	11.3%
BCS Insurance Company	0.0%	54	\$3,113,529	\$3,113,835	\$0	\$765,200	\$641,585	20.6%
Baltimore Life Insurance Company The	0.0%	86	\$2,175	\$2,175	\$0	\$0	\$0	0.0%
Bankers Life & Casualty Company	0.0%	87	\$1,519,483	\$1,563,569	\$0	\$1,475,862	\$1,482,431	94.8%

Data By Line by Company
GROUP - TOTAL GROUP

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
Beazley Insurance Company Inc	0.3%	53	\$21,569,440	\$21,569,440	\$0	\$8,267,939	\$6,396,087	29.7%
Benchmark Insurance Company	0.0%	60	\$364,650	\$364,650	\$0	\$0	\$255,255	70.0%
Berkley Life & Health Insurance Company	0.2%	127	\$14,210,272	\$13,731,125	\$0	\$8,863,231	\$10,113,465	73.7%
Blue Cross & Blue Shield Of Kansas City	12.1%	62	\$921,245,121	\$921,245,121	\$0	\$789,274,833	\$795,980,049	86.4%
Boston Mutual Life Insurance Company	0.0%	93	\$330,666	\$432,219	\$0	\$169,016	\$164,937	38.2%
Brighthouse Life Insurance Company	0.0%	230	\$3,805	\$3,720	\$0	\$87,162	\$337,571	9074.5%
CIGNA Health & Life Insurance Company	4.1%	152	\$312,950,213	\$316,397,319	\$0	\$281,210,976	\$285,589,633	90.3%
CIGNA National Health Insurance Company	0.0%	96	\$405	\$474	\$0	\$114	\$64	13.5%
CMFG Life Insurance Company	0.1%	111	\$4,635,808	\$4,601,763	\$0	\$1,256,328	\$1,319,574	28.7%
Canada Life Assurance Company	0.0%	215	\$158	\$158	\$0	\$0	\$0	0.0%
Care Improvement Plus South Central Insurance Company	6.4%	10	\$482,689,963	\$505,720,958	\$0	\$418,493,562	\$402,956,402	79.7%
Caterpillar Insurance Company	0.0%	6	\$0	\$0	\$0	\$4,104,805	\$-3,296,559	.
Catlin Insurance Company Inc	0.0%	21	\$852	\$14,630	\$0	\$93,996	\$46,299	316.5%
Central States Health & Life Co Of Omaha	0.0%	97	\$520,241	\$653,169	\$0	\$193,221	\$65,970	10.1%
Central States Indemnity Company Of Omaha	0.0%	51	\$365,524	\$365,524	\$0	\$7,198	\$2,996	0.8%
Citizens Security Life Ins Co	0.0%	99	\$2,657,096	\$2,655,426	\$0	\$1,095,499	\$1,138,806	42.9%
Clear Spring Health Insurance Company	0.1%	209	\$6,049,217	\$6,049,217	\$0	\$7,171,986	\$6,946,096	114.8%
Colonial Life & Accident Insurance Company	0.0%	100	\$1,860,605	\$1,879,319	\$0	\$756,279	\$738,424	39.3%
Colonial Penn Life Insurance Company	0.0%	102	\$1,435	\$1,438	\$0	\$0	\$-556	-38.7%
Combined Insurance Co Of America	0.2%	103	\$14,764,470	\$13,792,401	\$0	\$12,773,944	\$12,640,601	91.6%
Commercial Travelers Life Insurance Company	0.0%	220	\$207	\$515	\$0	\$9,108	\$9,108	1768.5%
Companion Life Insurance Company	0.3%	204	\$23,025,840	\$22,808,805	\$0	\$19,015,544	\$19,245,828	84.4%
Compbenefits Insurance Company	0.0%	83	\$1,372	\$1,372	\$0	\$1,163	\$1,157	84.3%
Connecticut General Life Ins Co	0.0%	106	\$26,509	\$7,832	\$0	\$498,402	\$383,930	4902.1%
Continental American Insurance Company	0.2%	194	\$14,579,755	\$14,932,985	\$0	\$6,739,310	\$6,755,723	45.2%
Continental Casualty Company	0.0%	28	\$2,693,074	\$359,329	\$0	\$1,577,497	\$3,136,686	872.9%
Continental General Insurance Company	0.0%	190	\$216,710	\$212,327	\$0	\$64,362	\$-197,547	-93.0%
Continental Life Ins Co Of Brentwood TN	0.0%	165	\$203,227	\$203,344	\$0	\$0	\$0	0.0%
Country Life Insurance Company	0.0%	109	\$44,527	\$42,528	\$0	\$32,776	\$37,190	87.4%
Coventry Health & Life Insurance Company	0.0%	222	\$2,319	\$2,319	\$0	\$8,112	\$-23,985	-1034.3%
Cox Health Systems Insurance Company	1.6%	63	\$118,643,673	\$118,643,673	\$0	\$107,901,019	\$108,722,861	91.6%
Dearborn Life Insurance Company	0.0%	188	\$691,778	\$691,778	\$0	\$795,098	\$795,098	114.9%
Delaware American Life Insurance Company	0.0%	112	\$0	\$0	\$0	\$230	\$291	.
Dental Care Plus Inc	0.0%	250	\$841,132	\$841,921	\$0	\$353,433	\$356,033	42.3%
Dentegra Insurance Company	0.1%	199	\$4,355,882	\$4,296,988	\$0	\$2,162,218	\$2,160,148	50.3%
Elips Life Insurance Company	0.0%	226	\$171,351	\$101,483	\$0	\$439,244	\$288,287	284.1%
Employers Insurance Company Of Wausau	0.0%	32	\$0	\$0	\$0	\$15,600	\$-18,486	.
Epic Life Insurance Company The	0.0%	120	\$5,175	\$5,281	\$0	\$567	\$-41,219	-780.5%
Equitable Financial Life Ins Co of Am.	0.0%	208	\$2,348,670	\$2,364,076	\$0	\$1,867,686	\$1,923,887	81.4%
Everest Reinsurance Company	0.1%	42	\$6,578,152	\$6,578,152	\$0	\$3,788,999	\$3,856,291	58.6%
Everlake Life Insurance Company	0.0%	68	\$300,128	\$301,397	\$0	\$324,961	\$-122,351	-40.6%

**Data By Line by Company
GROUP - TOTAL GROUP**

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
Family Heritage Life Insurance Co Of America	0.0%	206	\$64,640	\$64,097	\$0	\$1,255	\$1,039	1.6%
Farm Bureau Life Ins Co of MO	0.0%	114	\$67,947	\$67,947	\$0	\$37,000	\$36,000	53.0%
Farmers New World Life Insurance Company	0.0%	115	\$29	\$29	\$0	\$0	\$0	0.0%
Federal Insurance Company	0.0%	25	\$1,128,149	\$1,129,839	\$0	\$1,144	\$-110,370	-9.8%
Fidelity Life Assn A Legal Reserve Life Ins Co	0.0%	116	\$9,322	\$9,202	\$0	\$0	\$-369	-4.0%
Fidelity Security Life Insurance Company	0.3%	197	\$22,800,264	\$22,801,454	\$0	\$16,049,782	\$16,237,175	71.2%
First Allmerica Financial Life Insurance Co	0.0%	172	\$0	\$0	\$0	\$6,844	\$6,844	.
First Continental Life & Accident Insurance Company	0.0%	126	\$1,948,379	\$0	\$0	\$0	\$0	.
First Health Life & Health Insurance Company	0.0%	235	\$354,414	\$353,314	\$0	\$211,231	\$214,289	60.7%
Freedom Life Insurance Company Of America	0.0%	107	\$729,978	\$729,057	\$0	\$377,688	\$430,934	59.1%
Garden State Life Insurance Company	0.0%	118	\$565,266	\$667,877	\$0	\$205,154	\$355,563	53.2%
Genworth Life Insurance Company	0.0%	179	\$3,175,415	\$3,175,037	\$0	\$1,212,203	\$821,593	25.9%
Gerber Life Insurance Company	0.2%	187	\$14,170,561	\$13,679,048	\$0	\$9,251,895	\$8,991,240	65.7%
Globe Life & Accident Insurance Company	0.0%	238	\$13,549	\$15,932	\$0	\$10,151	\$10,822	67.9%
Golden Rule Insurance Company	0.5%	105	\$41,039,691	\$41,203,753	\$0	\$34,202,299	\$33,517,714	81.3%
Government Employees Insurance Co	0.0%	33	\$133	\$123	\$0	\$0	\$-15	-12.2%
Granular Insurance Company	0.0%	244	\$313,332	\$313,332	\$0	\$0	\$135,525	43.3%
Great American Insurance Company	0.0%	17	\$2,573,415	\$3,496,102	\$0	\$1,268,590	\$1,496,857	42.8%
Great American Spirit Insurance Company	0.0%	49	\$368,565	\$287,401	\$0	\$73,614	\$325,457	113.2%
Great Midwest Insurance Company	0.0%	19	\$3,104,008	\$3,104,008	\$0	\$3,841,658	\$2,258,979	72.8%
Great Northern Insurance Company	0.0%	26	\$15,053	\$5,317	\$0	\$0	\$1,248	23.5%
Great Southern Life Insurance Company	0.0%	234	\$4,941	\$5,017	\$0	\$0	\$0	0.0%
Great-West Life & Annuity Insurance Company	0.0%	161	\$1,317,075	\$1,324,526	\$0	\$891,336	\$367,401	27.7%
Greenwich Insurance Company	0.0%	34	\$1,550,847	\$1,841,569	\$0	\$1,061,213	\$1,421,297	77.2%
Guarantee Trust Life Insurance Company	0.0%	121	\$303,499	\$287,633	\$0	\$145,398	\$134,345	46.7%
Guardian Life Insurance Company Of America	0.9%	122	\$67,777,722	\$68,211,123	\$0	\$41,559,914	\$41,043,967	60.2%
Gulf Guaranty Life Insurance Company	0.0%	207	\$1,109	\$1,109	\$0	\$0	\$0	0.0%
HCC Life Insurance Company	1.0%	241	\$74,943,208	\$74,943,208	\$0	\$51,544,358	\$61,563,097	82.1%
HM Life Insurance Company	0.1%	243	\$8,211,385	\$8,120,268	\$0	\$10,140,220	\$10,499,759	129.3%
Hartford Fire Insurance Company	0.0%	22	\$143,056	\$0	\$0	\$0	\$-22,580	.
Hartford Life & Accident Insurance Company	1.0%	186	\$74,255,555	\$75,318,078	\$0	\$35,229,066	\$43,105,013	57.2%
Healthy Alliance Life Insurance Company	18.1%	211	\$1,373,517,712	\$1,382,231,212	\$0	\$1,238,324,765	\$1,240,532,995	89.7%
Heartland National Life Insurance Company	0.0%	144	\$179,731	\$176,536	\$0	\$146,990	\$132,731	75.2%
Horace Mann Life Insurance Company	0.0%	123	\$9,513	\$9,567	\$0	\$9,242	\$21,593	225.7%
Humana Insurance Company	2.1%	198	\$157,420,619	\$157,431,131	\$0	\$130,415,096	\$128,425,629	81.6%
HumanaDental Insurance Company	0.0%	184	\$2,927,189	\$2,927,189	\$0	\$1,927,861	\$1,893,621	64.7%
Illinois Mutual Life Insurance Company	0.0%	125	\$2,365	\$2,358	\$0	\$10,714	\$18,725	794.1%
Independence American Insurance Company	0.0%	41	\$837,536	\$837,816	\$0	\$232,539	\$191,075	22.8%
Individual Assurance Co Life Health & Accident Insurance Company Of North America	-0.0%	221	\$-300	\$822	\$0	\$0	\$-24	-2.9%
Ironshore Indemnity Inc	0.0%	37	\$1,242,157	\$1,503,367	\$0	\$5,255,881	\$1,139,850	75.8%
Jackson National Life Insurance Company	0.0%	129	\$596	\$593	\$0	\$0	\$0	0.0%

Data By Line by Company
GROUP - TOTAL GROUP

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
John Hancock Life & Health Insurance Company	0.0%	245	\$25,867	\$25,867	\$0	\$0	\$625	2.4%
John Hancock Life Insurance Company (usa)	0.1%	138	\$8,376,159	\$8,376,159	\$0	\$5,895,671	\$6,628,675	79.1%
Kaiser Permanente Insurance Company	0.0%	64	\$415,472	\$415,472	\$0	\$0	\$0	0.0%
Kansas City Life Insurance Company	0.1%	130	\$6,295,743	\$6,343,211	\$0	\$4,200,749	\$4,170,938	65.8%
Lafayette Life Insurance Company The	0.0%	131	\$0	\$0	\$0	\$87,370	\$87,539	.
Leaders Life Insurance Company	0.0%	200	\$760	\$760	\$0	\$0	\$0	0.0%
Liberty Insurance Underwriters Inc	0.0%	24	\$12,287	\$12,287	\$0	\$269,245	\$645,692	5255.1%
Liberty National Life Insurance Company	0.0%	132	\$6,815	\$6,815	\$0	\$2,682	\$2,682	39.4%
Life Insurance Company Of North America	0.8%	133	\$63,372,355	\$63,407,707	\$0	\$37,964,017	\$41,580,162	65.6%
Life Of The South Insurance Company	0.0%	253	\$2,046,064	\$1,138,857	\$0	\$199,993	\$233,510	20.5%
LifeSecure Insurance Company	0.0%	203	\$3,034	\$3,179	\$0	\$0	\$30	0.9%
Lincoln Life & Annuity Company Of New York	0.0%	101	\$57,827	\$67,065	\$0	\$43,896	\$72,039	107.4%
Lincoln National Life Insurance Company, The	0.6%	134	\$43,679,123	\$43,982,066	\$0	\$30,197,974	\$36,262,934	82.4%
Loyal American Life Insurance Company	0.0%	135	\$9,324	\$9,142	\$0	\$2,126	\$5,560	60.8%
MONY Life Insurance Company	0.0%	145	\$1,436	\$1,474	\$0	\$46,130	\$37,989	2577.3%
Madison National Life Insurance Company Inc	0.0%	137	\$285,825	\$282,350	\$0	\$306,562	\$106,847	37.8%
Magna Insurance Company	0.0%	84	\$141,108	\$141,108	\$0	\$78,575	\$85,149	60.3%
Manhattan Life Insurance Company	0.0%	139	\$3,640	\$3,643	\$0	\$1,301	\$1,357	37.2%
Manhattanlife Insurance & Annuity Company	0.0%	98	\$395,048	\$450,157	\$0	\$55,332	\$55,340	12.3%
Markel Insurance Company	0.0%	57	\$122,434	\$126,074	\$0	\$23,909	\$20,501	16.3%
Massmutual Ascend Life Insurance Company	0.0%	117	\$1,320	\$1,320	\$0	\$0	\$-80	-6.1%
MedAmerica Insurance Company	0.0%	175	\$11,422	\$14,983	\$0	\$134,305	\$135,734	905.9%
Medico Insurance Company	0.0%	46	\$1,464,697	\$1,471,934	\$0	\$809,068	\$783,881	53.3%
Merit Life Insurance Co	-0.0%	140	\$-173	\$2,976	\$0	\$13,443	\$-3,914	-131.5%
Metropolitan Life Insurance Company	1.7%	141	\$132,313,145	\$122,203,838	\$0	\$111,715,366	\$114,098,428	93.4%
Midwest National Life Ins Co of TN	0.0%	142	\$41,246	\$41,545	\$0	\$25,244	\$24,758	59.6%
Minnesota Life Insurance Company	0.1%	143	\$10,273,409	\$10,368,684	\$0	\$2,662,313	\$3,334,478	32.2%
Missouri Valley Life & Health Insurance Co	1.0%	201	\$73,195,779	\$73,195,779	\$0	\$67,175,429	\$67,659,258	92.4%
Mutual Of America Life Insurance Company	0.0%	232	\$51,487	\$51,487	\$0	\$73,722	\$73,722	143.2%
Mutual Of Omaha Insurance Company	0.1%	191	\$7,397,410	\$7,351,555	\$0	\$4,901,171	\$4,706,634	64.0%
Nassau Life & Annuity Company	0.0%	246	\$3,811	\$3,811	\$0	\$1,714	\$12,781	335.4%
National Benefit Life Insurance Company	0.0%	91	\$19,074	\$19,048	\$0	\$0	\$0	0.0%
National Casualty Company	0.0%	8	\$233	\$254	\$-15	\$0	\$-268	-105.5%
National Foundation Life Insurance Company	0.0%	254	\$1,133,447	\$1,127,880	\$0	\$193,382	\$280,656	24.9%
National Guardian Life Insurance Company	0.1%	146	\$7,532,520	\$7,526,722	\$0	\$5,046,706	\$5,046,706	67.1%
National Health Insurance Company	0.2%	224	\$11,961,602	\$12,029,679	\$0	\$6,065,603	\$7,837,327	65.1%
National Union Fire Ins Co of Pittsburgh	0.0%	20	\$2,794,673	\$2,905,235	\$0	\$814,531	\$549,609	18.9%
Nationwide Life Insurance Company	0.1%	147	\$5,650,502	\$5,701,664	\$0	\$5,558,816	\$4,767,627	83.6%
Nationwide Mutual Insurance Company	0.0%	38	\$823,671	\$727,718	\$0	\$4,070,203	\$4,310,173	592.3%
New York Life Group Insurance Company Of NY	0.0%	124	\$2,044,756	\$2,044,756	\$0	\$1,243,486	\$1,542,137	75.4%
New York Life Insurance Company	0.0%	148	\$2,833,740	\$2,872,905	\$368,283	\$1,763,458	\$2,090,298	72.8%
Nippon Life Insurance Company Of America	0.0%	219	\$204,500	\$204,611	\$0	\$126,226	\$165,383	80.8%

Data By Line by Company
GROUP - TOTAL GROUP

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
North River Insurance Company The	0.0%	30	\$14,523	\$14,523	\$0	\$-72,316	\$-39,098	-269.2%
Northwestern Mutual Life Insurance Company	0.0%	149	\$1,652,365	\$1,632,347	\$0	\$1,262,210	\$622,069	38.1%
Old Republic Life Insurance Company	0.0%	151	\$0	\$0	\$0	\$1,655	\$1,655	.
Oxford Life Insurance Company	0.0%	202	\$84,246	\$84,103	\$0	\$66,618	\$63,514	75.5%
Pan-American Life Insurance Company	0.1%	153	\$5,907,438	\$5,950,156	\$0	\$4,052,229	\$4,362,324	73.3%
Partnerre America Insurance Company	0.0%	7	\$1,728,849	\$1,728,849	\$0	\$137,046	\$174,277	10.1%
Paul Revere Life Insurance Company	0.0%	154	\$237,411	\$234,523	\$0	\$210,466	\$43,991	18.8%
Pavonia Life Insurance Company Of Ml	0.0%	248	\$10,749	\$10,749	\$0	\$3,056	\$7,075	65.8%
Pekin Life Insurance Company	0.0%	156	\$162,543	\$197,721	\$0	\$71,065	\$-12,019	-6.1%
Philadelphia American Life Insurance Company	0.0%	157	\$35,574	\$35,501	\$0	\$34,176	\$46,053	129.7%
Philadelphia Indemnity Insurance Company	0.0%	18	\$378,964	\$0	\$27,168	\$69,343	\$795,908	.
Physicians Mutual Insurance Company	0.0%	214	\$3,041,023	\$3,037,105	\$0	\$1,801,289	\$1,778,956	58.6%
Plateau Insurance Company	0.0%	251	\$114,887	\$128,023	\$0	\$49,033	\$34,969	27.3%
Principal Life Insurance Company	0.5%	88	\$37,404,891	\$37,414,760	\$0	\$25,387,601	\$25,717,154	68.7%
Provident Life & Accident Insurance Company	0.0%	158	\$13,196	\$13,136	\$0	\$134,826	\$41,108	312.9%
Provident Life & Casualty Insurance Company	0.0%	159	\$425	\$440	\$0	\$0	\$0	0.0%
Prudential Insurance Company Of America The	0.3%	160	\$23,038,163	\$23,371,495	\$0	\$16,874,211	\$21,482,753	91.9%
Puritan Life Insurance Company Of America	0.0%	189	\$508,379	\$511,573	\$0	\$480,143	\$414,554	81.0%
QBE Insurance Corporation	0.2%	58	\$14,053,013	\$13,750,847	\$0	\$6,622,470	\$9,769,157	71.0%
Reliance Standard Life Insurance Company	0.2%	163	\$17,527,873	\$17,559,615	\$0	\$11,288,487	\$11,153,082	63.5%
Reliastar Life Ins Co of NY	0.0%	90	\$897,811	\$884,832	\$0	\$0	\$0	0.0%
Reliastar Life Insurance Company	0.4%	150	\$28,693,541	\$28,921,059	\$0	\$17,888,595	\$18,689,109	64.6%
Renaissance Life & Health Insurance Co	0.0%	95	\$226,802	\$226,802	\$0	\$122,554	\$133,592	58.9%
Reserve National Insurance Company	0.0%	164	\$299,817	\$304,881	\$0	\$246,486	\$259,817	85.2%
Riversource Life Insurance Company	0.0%	128	\$40,970	\$41,498	\$0	\$0	\$0	0.0%
S USA Life Insurance Company Inc	0.0%	67	\$65,117	\$79,346	\$0	\$9,800	\$18,825	23.7%
Sbli USA Life Insurance Company Inc	0.0%	66	\$69	\$60	\$0	\$0	\$0	0.0%
Securian Life Insurance Company	0.1%	247	\$4,528,063	\$4,620,463	\$0	\$2,469,646	\$3,482,135	75.4%
Sentry Insurance Company	0.0%	39	\$23,605	\$-90,198	\$0	\$106,693	\$158,798	-176.1%
Sentry Life Insurance Company (l&h Acct)	0.0%	167	\$0	\$0	\$0	\$21,606	\$15,959	.
Shelter Life Insurance Company	0.1%	136	\$4,084,876	\$4,069,022	\$0	\$3,768,303	\$3,820,181	93.9%
Shelterpoint Insurance Company	0.0%	233	\$89,525	\$89,525	\$0	\$26,468	\$31,034	34.7%
Shenandoah Life Insurance Company	0.0%	168	\$561,583	\$480,535	\$0	\$192,901	\$206,762	43.0%
Sierra Health & Life Insurance Company Inc	6.9%	192	\$521,969,910	\$522,020,688	\$0	\$420,565,227	\$413,961,582	79.3%
Silverscript Insurance Company	0.0%	11	\$325,113	\$325,113	\$0	\$163,315	\$224,302	69.0%
Siriuspoint America Insurance Company	0.2%	56	\$11,977,284	\$9,961,553	\$0	\$2,819,892	\$3,533,524	35.5%
Standard Insurance Company	0.4%	170	\$33,408,581	\$35,152,886	\$0	\$26,099,262	\$28,812,448	82.0%
Standard Life & Accident Insurance Company	0.0%	229	\$108,347	\$100,137	\$0	\$82,518	\$30,508	30.5%
Standard Security Life Insurance Co Of NY	0.0%	171	\$11,656	\$11,788	\$0	\$28,594	\$28,594	242.6%
Starmount Life Insurance Company	0.0%	169	\$3,235,685	\$3,261,100	\$0	\$1,871,635	\$1,879,844	57.6%
Starr Indemnity & Liability Company	0.0%	55	\$213,354	\$156,309	\$0	\$18,611	\$18,934	12.1%
State Farm Mutual Automobile Insurance Co	0.1%	40	\$8,462,271	\$8,462,271	\$0	\$8,216,123	\$8,519,016	100.7%

**Data By Line by Company
GROUP - TOTAL GROUP**

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
Sun Life & Health Insurance Company (US)	0.0%	217	\$260,069	\$264,950	\$0	\$337,100	\$337,100	127.2%
Sun Life Assurance Company Of Canada	1.6%	216	\$120,736,186	\$121,138,806	\$0	\$76,764,124	\$76,764,124	63.4%
Surency Life & Health Insurance Company	0.0%	12	\$1,440,756	\$1,440,756	\$0	\$1,079,702	\$1,091,988	75.8%
Symetra Life Insurance Company	0.2%	166	\$15,693,301	\$15,750,276	\$0	\$9,108,454	\$9,800,475	62.2%
Talcott Resolution Life Insurance Company	0.0%	231	\$303,247	\$305,012	\$0	\$580,526	\$325,522	106.7%
Teachers Ins & Annuity Assn of America	0.0%	174	\$91,589	\$89,333	\$0	\$685,265	\$21,478	24.0%
The Reliable Life Insurance Company	0.0%	162	\$0	\$0	\$0	\$0	\$-1,188	.
The Savings Bank Mutual Life Ins Co of MA	0.0%	183	\$15	\$59	\$0	\$0	\$0	0.0%
Transamerica Casualty Insurance Company	0.0%	3	\$15,885	\$15,885	\$0	\$751	\$672	4.2%
Transamerica Financial Life Ins Co	0.0%	185	\$12,519	\$11,857	\$0	\$468	\$403	3.4%
Transamerica Life Insurance Company	0.2%	228	\$16,355,547	\$17,281,585	\$0	\$10,434,728	\$9,959,044	57.6%
Trustmark Insurance Company	0.0%	92	\$898,718	\$905,579	\$0	\$264,636	\$228,527	25.2%
Trustmark Life Insurance Company	0.0%	113	\$3,226,428	\$3,239,815	\$0	\$1,784,819	\$1,758,792	54.3%
US Alliance Life & Security Company	0.0%	14	\$5,241	\$0	\$0	\$0	\$0	.
USAA Life Insurance Company	0.0%	176	\$6,847	\$6,894	\$0	\$0	\$0	0.0%
Unicare Life & Health Insurance Company	0.0%	213	\$3,066	\$2,602	\$0	\$2,214	\$2,240	86.1%
Unified Life Insurance Company	0.0%	4	\$879,163	\$879,110	\$0	\$751,592	\$751,726	85.5%
Unimerica Insurance Company	0.1%	239	\$6,434,291	\$6,417,813	\$0	\$2,831,595	\$2,823,522	44.0%
Union Fidelity Life Insurance Company	0.0%	110	\$296,218	\$297,877	\$0	\$157,260	\$24,215	8.1%
Union Labor Life Insurance Company	0.0%	177	\$3,509,078	\$3,518,206	\$301,695	\$1,631,420	\$1,726,742	49.1%
Union Security Insurance Company	0.0%	182	\$69,543	\$66,113	\$0	\$2,609,280	\$3,264,797	4938.2%
United American Insurance Company	0.1%	242	\$5,004,157	\$4,953,466	\$0	\$3,825,793	\$3,821,488	77.1%
United Concordia Insurance Company	0.0%	227	\$2,342,734	\$2,342,734	\$0	\$1,736,697	\$1,724,097	73.6%
United Healthcare Life Insurance Company	-0.0%	252	\$-719	\$-719	\$0	\$-22	\$-22	3.1%
United Heritage Life Insurance Company	0.0%	119	\$3,139	\$3,133	\$0	\$0	\$4	0.1%
United National Life Ins Co of America	0.0%	240	\$30,588	\$31,352	\$0	\$6,350	\$4,065	13.0%
United Of Omaha Life Insurance Company	0.3%	178	\$22,692,153	\$22,708,070	\$0	\$14,198,105	\$15,957,463	70.3%
United States Fire Insurance Company	0.3%	31	\$22,937,796	\$22,937,796	\$0	\$13,864,114	\$13,492,059	58.8%
United States Life Insurance Co New York	0.0%	180	\$102,884	\$89,555	\$0	\$837,707	\$219,398	245.0%
UnitedHealthcare Insurance Company	21.5%	212	\$1,636,258,576	\$1,634,925,905	\$0	\$1,352,022,581	\$1,365,621,319	83.5%
Unum Insurance Company	0.0%	155	\$2,242,923	\$2,407,318	\$0	\$244,960	\$266,843	11.1%
Unum Life Insurance Company Of America	0.8%	104	\$59,798,073	\$59,594,191	\$0	\$47,954,630	\$50,150,158	84.2%
Usable Life	0.0%	249	\$632,361	\$635,784	\$0	\$611,926	\$-65,369	-10.3%
Vigilant Insurance Company	0.0%	27	\$400	\$64	\$0	\$0	\$21	32.8%
Vision Benefits Of America li Inc	0.0%	13	\$2,180,895	\$2,180,895	\$0	\$1,768,572	\$1,768,572	81.1%
Vision Service Plan Insurance Company	1.8%	48	\$139,300,004	\$139,300,004	\$0	\$758,221,170	\$76,416,794	54.9%
Washington National Insurance Company	0.0%	181	\$1,069,177	\$1,090,205	\$0	\$1,089,602	\$1,271,389	116.6%
Wellcare Of Missouri Health Insurance Company Inc	0.1%	15	\$10,653,706	\$10,129,109	\$0	\$6,024,939	\$6,947,227	68.6%
Wellcare Prescription Insurance Inc	0.7%	2	\$49,768,419	\$49,463,400	\$0	\$39,386,649	\$41,079,412	83.1%
Wellfleet Insurance Company	0.0%	47	\$577,210	\$18,344	\$386,054	\$374,506	\$0	0.0%
Westport Insurance Corporation	0.1%	59	\$8,135,443	\$8,265,803	\$0	\$5,066,157	\$4,070,352	49.2%
Wilcac Life Insurance Company	0.0%	108	\$0	\$0	\$0	\$61,151	\$61,165	.

**Data By Line by Company
GROUP - TOTAL GROUP**

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
Wilton Reassurance Life Company Of New York	0.0%	78	\$68	\$68	\$0	\$0	\$0	0.0%
Zurich American Insurance Company	0.1%	16	\$4,017,464	\$4,040,601	\$0	\$2,342,096	\$2,361,707	58.4%
Zurich American Life Insurance Company	0.0%	236	\$578,577	\$939,922	\$0	\$390,654	\$904,675	96.3%
Total	100.0%	.	\$7,594,911,339	\$7,618,085,733	\$1,103,538	\$6,951,838,739	\$6,341,675,193	83.2%

**TOTAL
ACCIDENT & HEALTH
INSURANCE
BY COMPANY**

Data By Line by Company
TOTAL ACCIDENT AND HEALTH

COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIRECT DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
21st Century Premier Insurance Company	0.0%	42	\$1,361	\$1,509	\$0	\$480	\$-237	-15.7%
4 Ever Life Insurance Company	0.0%	336	\$2,925,257	\$2,933,468	\$0	\$2,073,666	\$1,934,116	65.9%
5 Star Life Insurance Company	0.0%	317	\$122,896	\$139,325	\$0	\$56,937	\$56,937	40.9%
AAA Life Insurance Company	0.0%	299	\$1,725,184	\$1,738,907	\$0	\$618,802	\$838,696	48.2%
Ability Insurance Company	0.0%	294	\$1,750,023	\$1,833,383	\$0	\$3,178,394	\$1,874,825	102.3%
Accendo Insurance Company	0.0%	171	\$509,111	\$504,146	\$0	\$257,995	\$283,158	56.2%
Ace American Insurance Company	0.0%	49	\$1,076,566	\$955,065	\$0	\$235,233	\$30,131	3.2%
Advantica Insurance Company	0.0%	11	\$3,746,371	\$3,746,371	\$0	\$1,945,130	\$1,968,130	52.5%
Aegis Security Insurance Company	0.0%	68	\$49,197	\$48,156	\$0	\$35	\$-23,465	-48.7%
Aetna Health & Life Insurance Company	0.1%	322	\$11,258,318	\$11,235,236	\$0	\$8,431,937	\$8,311,579	74.0%
Aetna Health Insurance Company	0.0%	302	\$118,332	\$117,737	\$0	\$175,884	\$183,984	156.3%
Aetna Life Insurance Company	3.3%	99	\$400,933,239	\$402,252,997	\$0	\$370,698,182	\$373,250,268	92.8%
All Savers Insurance Company	1.2%	342	\$144,943,236	\$144,943,236	\$0	\$148,283,221	\$168,656,912	116.4%
Allianz Life Insurance Co Of North America	0.0%	364	\$4,397,595	\$4,514,383	\$0	\$5,778,069	\$5,784,114	128.1%
Allianz Life Insurance Company Of New York	0.0%	178	\$5,888	\$5,888	\$0	\$0	\$0	0.0%
Amalgamated Life Insurance Company	0.0%	104	\$330,049	\$348,173	\$0	\$222,580	\$159,224	45.7%
American Alternative Insurance Corporation	0.0%	36	\$0	\$0	\$0	\$0	\$-617,632	.
American Bankers Insurance Company Of FL	0.0%	1	\$978	\$978	\$0	\$0	\$0	0.0%
American Bankers Life Assurance Of Florida	0.0%	106	\$5,934	\$7,893	\$0	\$0	\$-604	-7.7%
American Continental Insurance Company	0.1%	12	\$6,774,063	\$6,781,592	\$0	\$5,516,554	\$5,358,498	79.0%
American Family Life Assurance Co of Col.	0.8%	107	\$93,494,132	\$93,070,904	\$0	\$37,836,031	\$35,769,061	38.4%
American Family Mutual Insurance Company	0.0%	30	\$4,839,418	\$4,904,770	\$0	\$3,191,267	\$3,078,245	62.8%
American Federated Life Insurance Company	0.0%	391	\$1,176,581	\$1,184,614	\$0	\$216,185	\$258,215	21.8%
American Fidelity Assurance Company	0.2%	108	\$22,145,200	\$23,018,666	\$0	\$7,738,181	\$11,267,067	48.9%
American Financial Security Life Insurance Co	0.0%	262	\$98,550	\$99,612	\$0	\$9,032	\$12,058	12.1%
American General Life Insurance Co	0.0%	109	\$1,549,712	\$1,570,645	\$0	\$1,152,894	\$1,021,915	65.1%
American Health & Life Insurance Company	0.0%	110	\$1,614,526	\$1,998,156	\$0	\$528,129	\$393,589	19.7%
American Heritage Life Insurance Company	0.1%	111	\$15,182,513	\$15,133,825	\$0	\$7,779,039	\$7,768,561	51.3%
American Home Assurance Company	0.0%	31	\$1,392	\$1,606	\$0	\$0	\$-54	-3.4%
American Home Life Insurance Company	0.0%	112	\$203	\$215	\$0	\$0	\$0	0.0%
American Income Life Insurance Co	0.0%	113	\$2,203,385	\$2,202,688	\$0	\$732,978	\$968,741	44.0%
American National Insurance Company	0.0%	115	\$2,167,305	\$2,406,278	\$0	\$1,892,918	\$3,877,275	161.1%
American National Life Ins Co Of TX	0.0%	298	\$4,474,780	\$5,313,280	\$0	\$4,717,609	\$7,091,718	133.5%
American Progressive Life & Health Ins Co of NY	0.0%	329	\$4,833	\$4,833	\$0	\$87	\$105	2.2%
American Public Life Insurance Company	0.0%	116	\$2,598,238	\$2,599,468	\$0	\$1,186,908	\$1,237,429	47.6%
American Republic Corp Insurance Company	0.0%	233	\$3,699,736	\$3,700,834	\$0	\$2,523,229	\$2,496,112	67.4%
American Republic Insurance Company	0.1%	117	\$8,442,354	\$8,782,637	\$0	\$7,120,859	\$6,555,955	74.6%
American Retirement Life Insurance Company	0.0%	356	\$1,839,256	\$1,840,531	\$0	\$1,436,806	\$1,435,307	78.0%
American States Insurance Company	0.0%	35	\$0	\$17	\$0	\$-1,200	\$-1,200	-7058.8%
American United Life Insurance Company	0.0%	118	\$2,145,339	\$2,126,156	\$0	\$1,490,444	\$1,463,485	68.8%
Americo Financial Life & Annuity Ins Co	0.0%	145	\$4,498,510	\$4,555,349	\$0	\$4,036,728	\$3,984,387	87.5%

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<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
Ameritas Life Insurance Corp	0.1%	128	\$16,511,222	\$16,596,272	\$0	\$11,363,304	\$11,844,637	71.4%
Amex Assurance Company	0.0%	61	\$251,117	\$249,094	\$20,353	\$2,568	\$-23,063	-9.3%
Amfirst Insurance Company	0.0%	105	\$2,300,844	\$2,300,844	\$0	\$775,763	\$797,248	34.7%
Anthem Insurance Companies Inc	0.7%	62	\$85,691,796	\$88,604,267	\$0	\$76,156,598	\$75,606,070	85.3%
Anthem Life Insurance Company	0.0%	121	\$5,804,017	\$5,800,914	\$0	\$1,977,964	\$2,024,044	34.9%
Arch Insurance Company	0.0%	5	\$107,598	\$107,019	\$0	\$47,394	\$76,772	71.7%
Aspen American Insurance Company	0.0%	81	\$1,097,474	\$1,097,663	\$0	\$928,124	\$-283,261	-25.8%
AssuranceAmerica Insurance Company	0.0%	7	\$37,594	\$49,073	\$0	\$0	\$0	0.0%
Assured Life Association	0.0%	87	\$1,460,346	\$1,467,315	\$0	\$1,343,867	\$1,346,368	91.8%
Assurity Life Insurance Company	0.0%	292	\$2,391,923	\$2,418,005	\$0	\$1,004,165	\$422,153	17.5%
Athene Annuity & Life Assurance Company	0.0%	133	\$115,101	\$110,375	\$0	\$28,239	\$25,301	22.9%
Athene Annuity & Life Company	0.0%	136	\$1,355	\$1,255	\$0	\$0	\$0	0.0%
Atlanta Life Insurance Company	0.0%	122	\$614	\$0	\$0	\$0	\$0	.
Atlantic Specialty Insurance Company	0.0%	60	\$490,384	\$485,096	\$0	\$55,186	\$34,970	7.2%
Auto Club Life Insurance Company	0.0%	344	\$25,919	\$26,417	\$0	\$50,000	\$59,753	226.2%
Auto Owners Life Insurance Company	0.0%	123	\$547,421	\$554,157	\$0	\$60,989	\$84,540	15.3%
Axis Insurance Company	0.0%	71	\$1,037,855	\$1,130,966	\$0	\$384,160	\$127,895	11.3%
BCS Insurance Company	0.0%	73	\$3,113,529	\$3,113,835	\$0	\$765,200	\$641,585	20.6%
Baltimore Life Insurance Company The	0.0%	124	\$2,186	\$2,186	\$0	\$0	\$0	0.0%
Bankers Fidelity Assurance Company	0.0%	301	\$50,409	\$0	\$0	\$0	\$0	.
Bankers Fidelity Life Insurance Company	0.0%	125	\$853,361	\$751,832	\$0	\$429,671	\$438,946	58.4%
Bankers Life & Casualty Company	0.2%	126	\$21,202,749	\$22,581,221	\$301	\$20,753,463	\$19,561,289	86.6%
Banner Life Insurance Company	0.0%	382	\$176,855	\$176,855	\$0	\$0	\$0	0.0%
Beazley Insurance Company Inc	0.2%	72	\$21,569,440	\$21,569,440	\$0	\$8,267,939	\$6,396,087	29.7%
Benchmark Insurance Company	0.0%	79	\$364,650	\$364,650	\$0	\$0	\$255,255	70.0%
Berkley Life & Health Insurance Company	0.1%	185	\$14,210,272	\$13,731,125	\$0	\$8,863,231	\$10,113,465	73.7%
Berkshire Hathaway Specialty Ins Co	0.0%	47	\$1,186,690	\$1,186,733	\$7,869	\$596,068	\$837,958	70.6%
Berkshire Life Insurance Company Of America	0.1%	296	\$7,159,651	\$7,307,402	\$0	\$1,883,299	\$1,933,550	26.5%
Best Life & Health Insurance Company	0.0%	365	\$1,052,044	\$1,031,238	\$0	\$610,131	\$605,537	58.7%
Blue Cross & Blue Shield Of Kansas City	8.6%	82	\$1,044,511,853	\$1,044,511,853	\$0	\$897,004,860	\$912,002,922	87.3%
Boston Mutual Life Insurance Company	0.0%	132	\$434,610	\$464,844	\$0	\$188,250	\$184,443	39.7%
Brighthouse Life Insurance Company	0.0%	352	\$1,373,388	\$1,798,407	\$0	\$2,988,056	\$1,602,175	89.1%
CICA Life Insurance Company Of America	-0.0%	293	\$-83	\$-83	\$0	\$0	\$0	0.0%
CIGNA Health & Life Insurance Company	5.9%	225	\$710,301,313	\$707,974,136	\$0	\$666,838,603	\$684,739,383	96.7%
CIGNA National Health Insurance Company	0.0%	138	\$36,699	\$36,897	\$0	\$21,647	\$21,766	59.0%
CMFG Life Insurance Company	0.0%	158	\$5,893,064	\$5,859,904	\$0	\$1,682,658	\$1,847,311	31.5%
Canada Life Assurance Company	0.0%	330	\$40,504	\$42,253	\$0	\$314,202	\$159,859	378.3%
Capitol Life Insurance Company	0.0%	135	\$3,502	\$4,865	\$0	\$2,721	\$3,189	65.5%
Care Improvement Plus South Central Insurance Company	4.0%	15	\$482,689,963	\$505,720,958	\$0	\$418,493,562	\$402,956,402	79.7%
Caterpillar Insurance Company	0.0%	6	\$0	\$0	\$0	\$4,104,805	\$-3,296,559	.
Catholic Financial Life	0.0%	85	\$402	\$373	\$0	\$0	\$0	0.0%

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Catholic Order Of Foresters	0.0%	90	\$36,052	\$36,052	\$0	\$43,364	\$43,364	120.3%
Catlin Insurance Company Inc	0.0%	33	\$852	\$14,630	\$0	\$93,996	\$46,299	316.5%
Celtic Insurance Company	6.7%	331	\$811,620,346	\$810,386,047	\$0	\$615,477,359	\$623,215,788	76.9%
Central Security Life Insurance Co	0.0%	139	\$856	\$857	\$0	\$533	\$-1,156	-134.9%
Central States Health & Life Co Of Omaha	0.0%	140	\$604,338	\$732,903	\$0	\$277,645	\$160,939	22.0%
Central States Indemnity Company Of Omaha	0.0%	69	\$379,961	\$380,017	\$0	\$10,673	\$6,471	1.7%
Centre Life Insurance Company	0.0%	333	\$82,142	\$85,155	\$0	\$16,709	\$6,113	7.2%
Chesapeake Life Insurance Company The	0.1%	141	\$7,414,500	\$7,415,648	\$0	\$2,316,610	\$2,816,881	38.0%
Christian Fidelity Life Insurance Co	0.0%	142	\$2,629,057	\$2,748,468	\$0	\$1,977,789	\$1,824,315	66.4%
Cincinnati Life Insurance Company The	0.0%	312	\$34,749	\$35,315	\$0	\$36,660	\$25,440	72.0%
Citizens Security Life Ins Co	0.1%	144	\$6,446,595	\$6,473,627	\$0	\$3,246,940	\$3,291,551	50.8%
Clear Spring Health Insurance Company	0.0%	321	\$6,049,217	\$6,049,217	\$0	\$7,171,986	\$6,946,096	114.8%
Colonial Life & Accident Insurance Company	0.1%	146	\$14,640,749	\$14,746,264	\$0	\$6,477,008	\$6,446,063	43.7%
Colonial Penn Life Insurance Company	0.1%	148	\$11,893,542	\$11,999,638	\$0	\$7,893,267	\$7,912,292	65.9%
Columbian Mutual Life Insurance Co	0.0%	149	\$3,555	\$3,566	\$0	\$965	\$1,034	29.0%
Combined Insurance Co Of America	0.2%	150	\$21,837,921	\$20,955,169	\$0	\$18,198,459	\$18,134,411	86.5%
Commercial Travelers Life Insurance Company	0.0%	339	\$3,482	\$3,860	\$0	\$9,208	\$9,208	238.5%
Commonwealth Annuity & Life Insurance Co	0.0%	346	\$1,280	\$1,280	\$0	\$26,736	\$26,736	2088.8%
Companion Life Insurance Company	0.2%	316	\$29,849,324	\$29,719,151	\$0	\$24,439,189	\$24,498,580	82.4%
Compbenefits Insurance Company	0.3%	119	\$34,551,690	\$34,551,690	\$0	\$31,798,038	\$33,659,686	97.4%
Connecticut General Life Ins Co	0.0%	153	\$74,939	\$63,072	\$0	\$964,686	\$695,380	1102.5%
Continental American Insurance Company	0.1%	297	\$14,579,755	\$14,932,985	\$0	\$6,739,310	\$6,755,723	45.2%
Continental Casualty Company	0.1%	41	\$6,665,917	\$5,933,617	\$0	\$11,940,514	\$11,401,269	192.1%
Continental General Insurance Company	0.0%	289	\$3,114,497	\$3,198,225	\$0	\$3,068,644	\$2,302,129	72.0%
Continental Life Ins Co Of Brentwood TN	0.1%	249	\$7,687,622	\$7,651,199	\$0	\$3,615,869	\$3,547,921	46.4%
Country Life Insurance Company	0.0%	156	\$1,212,231	\$1,224,202	\$0	\$787,799	\$960,418	78.5%
Coventry Health & Life Insurance Company	3.5%	341	\$426,996,027	\$426,996,027	\$0	\$380,900,037	\$366,420,127	85.8%
Cox Health Systems Insurance Company	1.1%	97	\$138,952,306	\$138,952,306	\$0	\$124,663,219	\$125,479,082	90.3%
Croatian Fraternal Union Of America	0.0%	88	\$385	\$374	\$0	\$0	\$0	0.0%
Dearborn Life Insurance Company	0.0%	286	\$691,778	\$691,778	\$0	\$795,098	\$795,098	114.9%
Delaware American Life Insurance Company	0.0%	159	\$0	\$0	\$0	\$230	\$291	.
Dental Care Plus Inc	0.0%	384	\$841,132	\$841,921	\$0	\$353,433	\$356,033	42.3%
Dentegra Insurance Company	0.0%	306	\$4,359,285	\$4,300,391	\$0	\$2,166,359	\$2,163,879	50.3%
Dsm USA Insurance Company Inc	0.0%	231	\$310,840	\$310,840	\$0	\$143,271	\$147,144	47.3%
EMC National Life Company	0.0%	161	\$5,765	\$5,750	\$0	\$0	\$0	0.0%
Elips Life Insurance Company	0.0%	348	\$171,351	\$101,483	\$0	\$439,244	\$288,287	284.1%
Elixir Insurance Company	0.0%	17	\$378,605	\$378,605	\$0	\$255,368	\$384,800	101.6%
Employers Insurance Company Of Wausau	0.0%	45	\$0	\$0	\$0	\$15,600	\$-18,486	.
Epic Life Insurance Company The	0.0%	177	\$5,175	\$5,281	\$0	\$567	\$-41,219	-780.5%
Equitable Financial Life Ins Co of Am.	0.0%	320	\$2,348,670	\$2,364,076	\$0	\$1,867,686	\$1,923,887	81.4%
Equitable Financial Life Insurance Company	0.0%	162	\$194,610	\$181,077	\$0	\$1,320,587	\$1,310,800	723.9%

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Everest Reinsurance Company	0.1%	59	\$11,308,948	\$11,576,248	\$0	\$8,357,662	\$7,329,887	63.3%
Everlake Life Insurance Company	0.0%	103	\$305,207	\$306,523	\$0	\$324,961	\$-122,351	-39.9%
Fair American Ins & Resinsurance Co	0.0%	70	\$1,044,346	\$1,044,346	\$0	\$392,161	\$390,932	37.4%
Family Benefit Life Insurance Company	0.0%	283	\$1,270	\$1,298	\$0	\$0	\$0	0.0%
Family Heritage Life Insurance Co Of America	0.1%	318	\$10,293,587	\$10,270,637	\$0	\$2,782,122	\$2,747,274	26.7%
Family Life Insurance Company	0.0%	164	\$117,900	\$117,237	\$0	\$265,707	\$269,350	229.7%
Farm Bureau Life Ins Co of MO	0.0%	165	\$77,136	\$78,915	\$0	\$44,200	\$43,200	54.7%
Farmers Mutual Hail Insurance Company Of IA	0.0%	21	\$185	\$203	\$0	\$0	\$0	0.0%
Farmers New World Life Insurance Company	0.0%	166	\$613,229	\$613,236	\$0	\$607,734	\$607,734	99.1%
Federal Insurance Company	0.0%	38	\$3,082,739	\$3,086,369	\$0	\$155,808	\$407,877	13.2%
Federal Life Insurance Company	0.0%	167	\$1,472	\$1,252	\$0	\$1,713	\$2,178	174.0%
Federated Life Insurance Company	0.0%	168	\$1,281,168	\$1,281,107	\$0	\$298,558	\$277,660	21.7%
Fidelity Life Assn A Legal Reserve Life Ins Co	0.0%	169	\$13,707	\$13,587	\$0	\$0	\$-369	-2.7%
Fidelity Security Life Insurance Company	0.2%	300	\$23,230,408	\$23,230,148	\$0	\$16,216,933	\$16,381,049	70.5%
First Allmerica Financial Life Insurance Co	0.0%	260	\$111	\$0	\$0	\$6,844	\$6,844	.
First Continental Life & Accident Insurance Company	0.0%	184	\$1,948,379	\$0	\$0	\$0	\$0	.
First Health Life & Health Insurance Company	0.0%	362	\$1,411,559	\$1,408,837	\$0	\$934,911	\$902,091	64.0%
Forethought Life Insurance Company	0.0%	369	\$909,038	\$908,740	\$0	\$22,611	\$21,662	2.4%
Freedom Life Insurance Company Of America	0.2%	154	\$25,483,185	\$25,340,017	\$0	\$9,576,502	\$10,961,737	43.3%
Garden State Life Insurance Company	0.0%	172	\$644,211	\$740,824	\$0	\$257,391	\$418,289	56.5%
Genworth Life & Annuity Insurance Company	0.0%	194	\$245,292	\$288,250	\$0	\$427,073	\$-28,046	-9.7%
Genworth Life Insurance Company	0.4%	273	\$47,703,173	\$48,655,016	\$0	\$42,309,131	\$45,957,885	94.5%
Gerber Life Insurance Company	0.1%	285	\$14,913,637	\$14,425,175	\$0	\$9,581,025	\$9,293,880	64.4%
Globe Life & Accident Insurance Company	0.0%	366	\$1,662,614	\$1,705,011	\$0	\$925,769	\$888,067	52.1%
Golden Rule Insurance Company	0.6%	152	\$76,364,828	\$76,664,494	\$0	\$51,893,183	\$50,620,364	66.0%
Government Employees Insurance Co	0.0%	46	\$204	\$208	\$0	\$0	\$-51	-24.5%
Government Personnel Mutual Life Insurance Co	0.0%	174	\$350,973	\$353,506	\$0	\$271,864	\$274,874	77.8%
Gpm Health & Life Insurance Company	0.0%	217	\$974,651	\$986,954	\$0	\$880,474	\$854,278	86.6%
Granular Insurance Company	0.0%	377	\$313,332	\$313,332	\$0	\$0	\$135,525	43.3%
Great American Insurance Company	0.0%	27	\$2,573,415	\$3,496,102	\$0	\$1,268,590	\$1,496,857	42.8%
Great American Spirit Insurance Company	0.0%	67	\$368,565	\$287,401	\$0	\$73,614	\$325,457	113.2%
Great Midwest Insurance Company	0.0%	29	\$3,104,008	\$3,104,008	\$0	\$3,841,658	\$2,258,979	72.8%
Great Northern Insurance Company	0.0%	39	\$15,053	\$5,317	\$0	\$0	\$1,248	23.5%
Great Southern Life Insurance Company	0.0%	361	\$33,296	\$32,625	\$0	\$33,436	\$35,176	107.8%
Great-West Life & Annuity Insurance Company	0.0%	243	\$1,317,075	\$1,324,526	\$0	\$891,336	\$367,401	27.7%
Greenwich Insurance Company	0.0%	48	\$1,550,847	\$1,841,569	\$0	\$1,061,213	\$1,421,297	77.2%
Guarantee Trust Life Insurance Company	0.1%	179	\$11,799,546	\$11,985,535	\$0	\$5,987,543	\$7,388,623	61.6%
Guardian Life Insurance Company Of America	0.6%	180	\$69,134,243	\$69,547,025	\$9,144	\$43,441,947	\$41,873,126	60.2%
Gulf Guaranty Life Insurance Company	0.0%	319	\$1,109	\$1,109	\$0	\$0	\$0	0.0%
HCC Life Insurance Company	0.6%	373	\$75,046,808	\$74,964,145	\$0	\$54,012,086	\$63,859,503	85.2%

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HM Life Insurance Company	0.1%	376	\$8,211,385	\$8,120,268	\$0	\$10,140,220	\$10,499,759	129.3%
Hartford Fire Insurance Company	0.0%	34	\$143,056	\$0	\$0	\$0	\$-22,580	.
Hartford Life & Accident Insurance Company	0.6%	284	\$74,259,771	\$75,322,294	\$0	\$35,371,146	\$43,247,093	57.4%
Health Care Service Corporation	0.0%	281	\$1,818,726	\$1,818,726	\$0	\$2,237,676	\$2,236,638	123.0%
Healthy Alliance Life Insurance Company	14.8%	323	\$1,797,019,744	\$1,822,339,538	\$0	\$1,563,598,525	\$1,566,602,207	86.0%
Heartland National Life Insurance Company	0.0%	209	\$2,057,464	\$2,058,302	\$0	\$828,928	\$868,253	42.2%
Horace Mann Life Insurance Company	0.0%	181	\$14,226	\$14,278	\$0	\$9,342	\$21,626	151.5%
Humana Insurance Company	3.8%	305	\$461,815,660	\$465,201,728	\$0	\$386,066,594	\$377,965,252	81.2%
HumanaDental Insurance Company	0.1%	280	\$8,788,773	\$8,792,209	\$0	\$7,528,852	\$7,523,480	85.6%
IA American Life Insurance Company	0.0%	370	\$192	\$0	\$0	\$0	\$0	.
IdeaLife Insurance Company	0.0%	389	\$4,574	\$4,507	\$0	\$910	\$780	17.3%
Illinois Mutual Life Insurance Company	0.0%	183	\$1,195,884	\$1,174,758	\$0	\$1,051,985	\$1,279,653	108.9%
Independence American Insurance Company	0.0%	58	\$1,479,010	\$1,482,124	\$0	\$414,093	\$260,263	17.6%
Independent Order Of Foresters US Branch The	0.0%	95	\$130,415	\$130,415	\$0	\$496	\$0	0.0%
Individual Assurance Co Life Health & Accident	0.1%	340	\$7,984,131	\$8,094,381	\$0	\$6,442,762	\$7,948,292	98.2%
Insurance Company Of North America	0.0%	50	\$0	\$0	\$0	\$7,450	\$7,450	.
Ironshore Indemnity Inc	0.0%	51	\$1,242,157	\$1,503,367	\$0	\$5,255,881	\$1,139,850	75.8%
Jackson National Life Insurance Company	0.0%	187	\$401,932	\$398,771	\$0	\$1,769,484	\$1,787,267	448.2%
Jefferson National Life Insurance Company	0.0%	176	\$19,389	\$19,577	\$0	\$10,920	\$4,264	21.8%
John Alden Life Insurance Company	0.0%	188	\$303,457	\$308,217	\$0	\$1,298,689	\$1,604,557	520.6%
John Hancock Life & Health Insurance Company	0.0%	378	\$59,551	\$60,235	\$0	\$77,688	\$523,376	868.9%
John Hancock Life Insurance Company (usa)	0.3%	200	\$31,506,014	\$31,126,681	\$0	\$23,593,028	\$26,519,632	85.2%
Kaiser Permanente Insurance Company	0.0%	98	\$415,472	\$415,472	\$0	\$0	\$0	0.0%
Kansas City Life Insurance Company	0.1%	189	\$6,301,601	\$6,349,181	\$0	\$4,218,024	\$4,259,894	67.1%
Knights Of Columbus	0.0%	94	\$4,147,839	\$4,219,866	\$0	\$1,463,565	\$1,684,819	39.9%
Lafayette Life Insurance Company The	0.0%	190	\$0	\$0	\$0	\$87,370	\$87,539	.
Lasso Healthcare Insurance Company	0.0%	313	\$340,009	\$340,009	\$0	\$5,512	\$6,542	1.9%
Leaders Life Insurance Company	0.0%	308	\$5,073	\$5,283	\$0	\$4,787	\$6,708	127.0%
Liberty Bankers Life Insurance Company	0.0%	250	\$18,283	\$18,186	\$0	\$2,829	\$2,966	16.3%
Liberty Insurance Underwriters Inc	0.0%	37	\$12,287	\$12,287	\$0	\$269,245	\$645,692	5255.1%
Liberty National Life Insurance Company	0.0%	191	\$3,981,105	\$3,984,856	\$0	\$1,552,298	\$1,591,204	39.9%
Life Insurance Company Of North America	0.5%	192	\$63,401,542	\$63,436,080	\$0	\$38,008,433	\$41,623,753	65.6%
Life Insurance Company Of The Southwest	0.0%	193	\$40	\$0	\$0	\$0	\$0	.
Life Of The South Insurance Company	0.0%	388	\$2,044,759	\$1,139,481	\$0	\$199,993	\$233,069	20.5%
LifeSecure Insurance Company	0.0%	315	\$872,820	\$873,334	\$0	\$105,981	\$215,759	24.7%
Lifeshield National Insurance Co	0.0%	392	\$1,867,554	\$1,900,076	\$0	\$619,110	\$615,736	32.4%
Lincoln Benefit Life Company	0.0%	195	\$1,362,127	\$1,367,795	\$0	\$3,871,796	\$5,432,580	397.2%
Lincoln Heritage Life Insurance Company	0.0%	203	\$33,814	\$33,827	\$0	\$0	\$0	0.0%
Lincoln Life & Annuity Company Of New York	0.0%	147	\$58,466	\$67,827	\$0	\$43,896	\$72,039	106.2%

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Lincoln National Life Insurance Company, The	0.4%	196	\$43,892,493	\$44,218,899	\$0	\$30,646,824	\$36,743,558	83.1%
Loyal American Life Insurance Company	0.0%	197	\$4,024,612	\$4,008,300	\$0	\$2,056,602	\$2,163,961	54.0%
Lumico Life Insurance Company	0.1%	307	\$6,468,566	\$6,596,011	\$0	\$5,265,794	\$5,412,284	82.1%
MONY Life Insurance Company	0.0%	210	\$95,750	\$99,948	\$48,901	\$271,340	\$-773,232	-773.6%
Madison National Life Insurance Company Inc	0.0%	199	\$286,849	\$283,385	\$0	\$306,562	\$106,793	37.7%
Magna Insurance Company	0.0%	120	\$141,108	\$141,108	\$0	\$78,575	\$85,149	60.3%
Manhattan Life Insurance Company	0.2%	201	\$18,848,717	\$18,832,456	\$0	\$14,911,670	\$15,137,069	80.4%
Manhattan National Life Insurance Company	0.0%	218	\$605	\$631	\$0	\$0	\$0	0.0%
Manhattanlife Insurance & Annuity Company	0.1%	143	\$6,088,211	\$6,125,102	\$0	\$2,650,621	\$2,732,958	44.6%
Markel Insurance Company	0.0%	76	\$122,434	\$126,074	\$0	\$23,909	\$20,330	16.1%
Massachusetts Mutual Life Insurance Company	0.1%	204	\$10,833,434	\$11,074,197	\$455,861	\$9,685,790	\$8,620,738	77.8%
Massmutual Ascend Life Insurance Company	0.0%	170	\$170,782	\$168,986	\$0	\$132,298	\$75,607	44.7%
MedAmerica Insurance Company	0.0%	265	\$975,404	\$1,023,287	\$0	\$734,954	\$702,202	68.6%
Medco Containment Life Insurance Company	0.2%	173	\$23,259,984	\$23,259,984	\$0	\$14,203,916	\$16,568,377	71.2%
Medica Insurance Company	0.8%	13	\$102,119,615	\$101,921,686	\$0	\$85,468,782	\$98,921,045	97.1%
Medico Corp Life Insurance Company	0.0%	325	\$740,825	\$742,599	\$0	\$412,173	\$413,981	55.7%
Medico Insurance Company	0.0%	64	\$3,469,051	\$3,478,119	\$0	\$1,486,400	\$1,504,133	43.2%
Merit Life Insurance Co	-0.0%	205	\$-308	\$2,841	\$0	\$13,443	\$-3,914	-137.8%
Metropolitan Life Insurance Company	1.2%	206	\$145,296,503	\$135,155,703	\$0	\$119,637,596	\$120,405,487	89.1%
Metropolitan Tower Life Insurance Company	0.0%	385	\$68,949	\$72,640	\$0	\$899,116	\$546,499	752.3%
Midwest National Life Ins Co of TN	0.0%	207	\$97,048	\$97,337	\$0	\$66,124	\$5,789	5.9%
Minnesota Life Insurance Company	0.1%	208	\$10,738,552	\$10,849,599	\$0	\$3,083,232	\$4,150,478	38.3%
Missouri Valley Life & Health Insurance Co	1.1%	310	\$138,941,081	\$138,941,081	\$0	\$132,580,561	\$138,609,365	99.8%
Mountain Life Insurance Company	0.0%	326	\$65,707	\$0	\$0	\$5,041	\$0	.
Mutual Of America Life Insurance Company	0.0%	357	\$51,487	\$51,487	\$0	\$73,722	\$73,722	143.2%
Mutual Of Omaha Insurance Company	0.8%	290	\$93,775,490	\$94,357,267	\$0	\$65,430,679	\$67,108,430	71.1%
Mutual Trust Life Insurance Company	0.0%	211	\$0	\$278	\$0	\$0	\$0	0.0%
Nassau Life & Annuity Company	0.0%	379	\$411,948	\$411,948	\$0	\$1,661,881	\$940,725	228.4%
Nassau Life Insurance Company	0.0%	235	\$6,571	\$6,571	\$0	\$0	\$0	0.0%
Nassau Life Insurance Company Of Kansas	0.0%	242	\$89,716	\$89,716	\$0	\$116,140	\$132,393	147.6%
National Benefit Life Insurance Company	0.0%	130	\$19,074	\$19,048	\$0	\$0	\$0	0.0%
National Casualty Company	0.0%	9	\$449	\$596	\$-15	\$0	\$-268	-45.0%
National Foundation Life Insurance Company	0.0%	390	\$1,146,180	\$1,140,730	\$0	\$194,264	\$281,832	24.7%
National Guardian Life Insurance Company	0.1%	212	\$8,126,216	\$8,080,538	\$0	\$5,056,066	\$5,056,066	62.6%
National Health Insurance Company	0.4%	343	\$45,188,384	\$45,193,567	\$0	\$28,023,442	\$32,260,201	71.4%
National Life Insurance Company	0.0%	213	\$43,073	\$66,951	\$0	\$316,443	\$229,404	342.6%
National Teachers Associates Life Insurance Co	0.0%	353	\$1,553,269	\$1,553,411	\$0	\$487,846	\$472,032	30.4%
National Union Fire Ins Co of Pittsburgh	0.0%	32	\$2,802,160	\$2,913,193	\$0	\$814,631	\$551,306	18.9%
Nationwide Life Insurance Company	0.0%	214	\$5,652,615	\$5,703,777	\$0	\$5,559,512	\$4,768,323	83.6%
Nationwide Mutual Insurance Company	0.0%	52	\$823,671	\$727,718	\$0	\$4,070,203	\$4,310,173	592.3%

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New England Life Insurance Company	0.0%	368	\$50,049	\$50,505	\$0	\$14,062	\$9,149	18.1%
New Era Life Ins Co of the Midwest	0.0%	267	\$17,875	\$20,442	\$0	\$7,615	\$6,865	33.6%
New York Life Group Insurance Company Of NY	0.0%	182	\$2,044,756	\$2,044,756	\$0	\$1,243,486	\$1,542,137	75.4%
New York Life Insurance Company	0.1%	215	\$8,690,792	\$8,471,374	\$368,320	\$4,366,645	\$4,131,461	48.8%
Nippon Life Insurance Company Of America	0.0%	338	\$204,500	\$204,611	\$0	\$126,226	\$165,383	80.8%
North American Co For Life & Health Insurance	0.0%	216	\$7	\$7	\$0	\$0	\$0	0.0%
North American Insurance Company	0.0%	244	\$950,336	\$962,155	\$0	\$682,391	\$665,065	69.1%
North River Insurance Company The	0.0%	43	\$14,523	\$14,523	\$0	\$-72,316	\$-39,098	-269.2%
Northwestern Long Term Care Insurance Co	0.2%	255	\$18,399,589	\$18,410,537	\$0	\$2,796,940	\$5,146,593	28.0%
Northwestern Mutual Life Insurance Company	0.2%	219	\$30,206,570	\$29,826,339	\$10,666,020	\$12,022,646	\$5,405,996	18.1%
Oceanview Life & Annuity	0.0%	247	\$1,683	\$1,683	\$0	\$56,057	\$48,768	2897.7%
Ohio National Life Assurance Corporation	0.0%	359	\$751,575	\$751,549	\$0	\$429,543	\$427,799	56.9%
Ohio National Life Insurance Company The	0.0%	221	\$96,039	\$95,827	\$18,192	\$198,243	\$200,954	209.7%
Old American Insurance Company	0.0%	222	\$8,592	\$9,051	\$0	\$25,230	\$33,507	370.2%
Old Republic Life Insurance Company	0.0%	223	\$2,105	\$2,105	\$0	\$1,960	\$1,960	93.1%
Old Surety Life Insurance Company	0.1%	224	\$16,026,112	\$16,030,530	\$0	\$10,683,539	\$10,871,434	67.8%
Old United Life Insurance Company	0.0%	309	\$17,882	\$12,177	\$0	\$0	\$0	0.0%
Omaha Health Insurance Company	0.0%	355	\$6,032,820	\$6,032,820	\$0	\$4,596,309	\$5,512,917	91.4%
Omaha Insurance Company	0.5%	18	\$62,424,001	\$62,824,092	\$0	\$50,957,315	\$51,204,640	81.5%
Opticare Of Utah Inc	0.0%	14	\$27,853	\$27,853	\$0	\$14,386	\$14,386	51.6%
Oscar Insurance Company	0.1%	23	\$11,340,981	\$11,340,981	\$0	\$9,299,419	\$8,401,122	74.1%
Oxford Life Insurance Company	0.0%	311	\$657,147	\$668,971	\$0	\$438,951	\$417,013	62.3%
Ozark National Life Insurance Company	0.0%	226	\$40,346	\$41,241	\$0	\$11,218	\$12,203	29.6%
Pan-American Life Insurance Company	0.1%	227	\$7,140,938	\$7,184,552	\$0	\$4,847,004	\$5,190,713	72.2%
Partnerre America Insurance Company	0.0%	8	\$1,728,849	\$1,728,849	\$0	\$137,046	\$174,277	10.1%
Paul Revere Life Insurance Company	0.0%	228	\$1,718,951	\$1,901,830	\$0	\$3,484,172	\$2,124,466	111.7%
Pavonia Life Insurance Company Of MI	0.0%	381	\$10,749	\$10,749	\$0	\$3,056	\$7,075	65.8%
Pekin Life Insurance Company	0.0%	230	\$1,714,113	\$1,761,867	\$0	\$1,203,513	\$1,080,041	61.3%
Penn Mutual Life Insurance Company The	0.0%	232	\$43,771	\$2,992	\$0	\$136,781	\$262,316	8767.2%
Philadelphia American Life Insurance Company	0.0%	234	\$4,002,308	\$4,107,161	\$0	\$2,026,969	\$1,934,537	47.1%
Philadelphia Indemnity Insurance Company	0.0%	28	\$378,964	\$0	\$27,168	\$69,343	\$795,908	.
Physicians Life Insurance Company	0.0%	303	\$926,029	\$933,923	\$0	\$710,562	\$691,256	74.0%
Physicians Mutual Insurance Company	0.1%	328	\$6,844,805	\$6,874,338	\$0	\$4,894,371	\$4,940,266	71.9%
Plateau Insurance Company	0.0%	386	\$114,887	\$128,023	\$0	\$49,033	\$34,969	27.3%
Primerica Life Insurance Company	0.0%	202	\$1,998	\$2,048	\$0	\$2,850	\$2,693	131.5%
Principal Life Insurance Company	0.4%	127	\$48,453,190	\$46,135,808	\$0	\$28,257,193	\$33,885,927	73.4%
Professional Insurance Company	0.0%	237	\$128,577	\$128,651	\$0	\$80,910	\$80,910	62.9%
Protective Life Insurance Company	0.0%	238	\$221,792	\$217,511	\$0	\$208,345	\$222,618	102.3%

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Provident American Life & Health Insurance Co	0.0%	236	\$30,043	\$30,386	\$0	\$37,007	\$35,899	118.1%
Provident Life & Accident Insurance Company	0.1%	239	\$10,266,917	\$10,430,281	\$0	\$6,808,468	\$5,676,985	54.4%
Provident Life & Casualty Insurance Company	0.0%	240	\$292,981	\$296,038	\$0	\$144,930	\$124,283	42.0%
Prudential Insurance Company Of America	0.2%	241	\$26,348,627	\$26,684,585	\$0	\$19,230,055	\$24,308,226	91.1%
The Puritan Life Insurance Company Of America	0.0%	288	\$715,907	\$708,820	\$0	\$596,464	\$551,929	77.9%
QBE Insurance Corporation	0.1%	77	\$14,053,013	\$13,750,847	\$0	\$6,622,470	\$9,769,157	71.0%
Reliance Standard Life Insurance Company	0.1%	246	\$17,530,887	\$17,562,629	\$0	\$11,288,487	\$11,153,082	63.5%
Reliastar Life Ins Co of NY	0.0%	129	\$914,078	\$901,050	\$0	\$145,643	\$-145,069	-16.1%
Reliastar Life Insurance Company	0.2%	220	\$28,696,592	\$28,924,110	\$0	\$17,888,595	\$18,689,109	64.6%
Renaissance Life & Health Insurance Co	0.0%	137	\$1,826,221	\$1,826,221	\$0	\$1,246,501	\$1,253,676	68.6%
Reserve National Insurance Company	0.1%	248	\$8,094,322	\$8,099,386	\$0	\$4,566,510	\$4,445,832	54.9%
Riversource Life Insurance Company	0.0%	186	\$4,710,735	\$4,754,231	\$0	\$6,559,725	\$6,619,999	139.2%
Royal Neighbors Of America	0.0%	91	\$54,895	\$51,260	\$0	\$37,702	\$36,886	72.0%
Royalty Capital Life Insurance Company	0.0%	134	\$8	\$12	\$0	\$0	\$0	0.0%
S USA Life Insurance Company Inc	0.0%	102	\$329,863	\$343,576	\$0	\$255,138	\$264,818	77.1%
Sbli USA Life Insurance Company Inc	0.0%	101	\$1,909	\$1,872	\$0	\$561	\$567	30.3%
Securian Life Insurance Company	0.0%	380	\$4,528,063	\$4,620,463	\$0	\$2,469,646	\$3,482,135	75.4%
Security National Life Insurance Company	0.0%	264	\$804	\$822	\$0	\$0	\$0	0.0%
Sentry Insurance Company	0.0%	53	\$23,605	\$-90,198	\$0	\$106,693	\$158,798	-176.1%
Sentry Life Insurance Company (I&h Acct)	0.0%	252	\$124	\$137	\$0	\$21,606	\$15,941	11635.8%
Shelter Life Insurance Company	0.0%	198	\$4,188,214	\$4,183,419	\$0	\$3,977,526	\$4,175,696	99.8%
Shelterpoint Insurance Company	0.0%	360	\$89,525	\$89,525	\$0	\$26,468	\$31,034	34.7%
Shenandoah Life Insurance Company	0.0%	253	\$580,248	\$499,166	\$0	\$204,777	\$218,382	43.7%
Sierra Health & Life Insurance Company Inc	4.3%	291	\$521,969,910	\$522,020,688	\$0	\$420,565,227	\$413,961,582	79.3%
Silac Insurance Company	0.1%	163	\$6,895,221	\$7,119,455	\$0	\$8,215,223	\$8,085,077	113.6%
Silverscript Insurance Company	0.4%	16	\$49,987,479	\$51,269,942	\$0	\$31,050,314	\$42,645,388	83.2%
Siriuspoint America Insurance Company	0.1%	75	\$11,977,284	\$9,961,553	\$0	\$2,819,892	\$3,533,524	35.5%
Slovene National Benefit Society	0.0%	92	\$92	\$92	\$0	\$0	\$0	0.0%
Ssm Health Insurance Company	0.3%	26	\$34,369,394	\$34,369,394	\$0	\$26,703,762	\$26,598,409	77.4%
Standard Insurance Company	0.3%	256	\$37,139,369	\$38,852,938	\$0	\$27,489,986	\$30,221,900	77.8%
Standard Life & Accident Insurance Company	0.0%	351	\$1,108,147	\$1,129,862	\$0	\$868,726	\$763,990	67.6%
Standard Life & Casualty Company	0.0%	295	\$83,866	\$83,866	\$0	\$22,816	\$24,851	29.6%
Standard Security Life Insurance Co Of NY	0.0%	257	\$12,878	\$12,825	\$0	\$28,594	\$28,594	223.0%
Starmount Life Insurance Company	0.0%	254	\$3,807,345	\$3,832,761	\$0	\$2,237,420	\$2,241,494	58.5%
Starr Indemnity & Liability Company	0.0%	74	\$213,354	\$156,309	\$0	\$18,611	\$18,934	12.1%
State Farm Mutual Automobile Insurance Co	0.2%	55	\$30,061,072	\$30,283,187	\$268	\$22,243,167	\$24,326,139	80.3%
State Life Insurance Company	0.0%	258	\$579,858	\$580,903	\$0	\$853,549	\$1,331,852	229.3%
State Mutual Insurance Company	0.0%	259	\$5,090,768	\$5,092,713	\$0	\$1,185,439	\$1,285,151	25.2%
Sterling Investors Life Insurance Company	0.0%	358	\$336,359	\$339,820	\$0	\$133,679	\$133,180	39.2%
Sterling Life Insurance Company	0.0%	314	\$2,032,123	\$2,049,411	\$0	\$1,470,208	\$1,476,804	72.1%

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Sun Life & Health Insurance Company (US)	0.0%	334	\$260,069	\$264,950	\$0	\$337,100	\$337,100	127.2%
Sun Life Assurance Company Of Canada	1.0%	332	\$120,736,186	\$121,138,806	\$0	\$76,764,375	\$76,764,375	63.4%
Supreme Council of the Royal Arcanum	0.0%	96	\$123	\$123	\$0	\$0	\$76	61.8%
Surency Life & Health Insurance Company	0.0%	19	\$1,440,756	\$1,440,756	\$0	\$1,079,702	\$1,091,988	75.8%
Surety Life Insurance Company	0.0%	261	\$443,497	\$443,497	\$0	\$0	\$60,000	13.5%
Symetra Life Insurance Company	0.1%	251	\$15,699,452	\$15,757,859	\$0	\$9,126,859	\$9,809,230	62.2%
TIAA-CREF Life Insurance Company	0.0%	100	\$101,580	\$101,064	\$0	\$202,509	\$267,427	264.6%
Talcott Resolution Life & Annuity Ins Co	0.0%	287	\$4,689	\$4,689	\$0	\$593	\$593	12.6%
Talcott Resolution Life Insurance Company	0.0%	354	\$303,247	\$305,012	\$0	\$580,526	\$325,522	106.7%
Teachers Ins & Annuity Assn of America	0.0%	263	\$252,377	\$251,518	\$0	\$1,099,519	\$1,343,412	534.1%
The Reliable Life Insurance Company	0.0%	245	\$283,575	\$284,562	\$0	\$74,402	\$-15,581	-5.5%
The Savings Bank Mutual Life Ins Co of MA	0.0%	278	\$15	\$59	\$0	\$0	\$0	0.0%
The Travelers Protective Association Of America	0.0%	83	\$12,185	\$12,185	\$0	\$9,709	\$8,534	70.0%
Thrivent Financial For Lutherans	0.1%	84	\$10,628,008	\$10,628,666	\$124,229	\$12,441,572	\$6,805,959	64.0%
Tier One Insurance Company	0.0%	374	\$79,197	\$82,509	\$0	\$11,595	\$34,593	41.9%
Transamerica Casualty Insurance Company	0.0%	3	\$15,885	\$15,885	\$0	\$751	\$672	4.2%
Transamerica Financial Life Ins Co	0.0%	282	\$12,985	\$12,323	\$0	\$468	\$403	3.3%
Transamerica Life Insurance Company	0.7%	350	\$79,626,386	\$80,616,406	\$0	\$54,709,259	\$49,864,627	61.9%
Travelers Indemnity Company	0.0%	56	\$0	\$163	\$0	\$0	\$0	0.0%
Travelers Indemnity Company Of Connecticut	0.0%	57	\$0	\$0	\$0	\$0	\$-9,711	.
Truassure Insurance Company	0.0%	371	\$592,676	\$592,676	\$0	\$444,614	\$445,087	75.1%
Trustmark Insurance Company	0.0%	131	\$987,751	\$995,730	\$0	\$277,902	\$239,358	24.0%
Trustmark Life Insurance Company	0.0%	160	\$3,226,428	\$3,239,815	\$0	\$1,784,819	\$1,758,792	54.3%
U S Specialty Insurance Company	0.0%	63	\$7,280	\$7,293	\$0	\$0	\$75,242	1031.7%
US Alliance Life & Security Company	0.0%	22	\$5,241	\$0	\$0	\$0	\$0	.
USAA Life Insurance Company	0.1%	266	\$6,071,940	\$6,069,817	\$0	\$4,438,061	\$4,465,301	73.6%
Unicare Life & Health Insurance Company	0.0%	327	\$3,831	\$3,318	\$0	\$2,443	\$2,468	74.4%
Unified Life Insurance Company	0.0%	4	\$2,113,965	\$2,121,050	\$0	\$1,918,859	\$1,863,600	87.9%
Unimerica Insurance Company	0.1%	367	\$6,434,291	\$6,417,813	\$0	\$2,831,595	\$2,823,522	44.0%
Union Fidelity Life Insurance Company	0.0%	157	\$310,709	\$312,477	\$0	\$161,625	\$25,676	8.2%
Union Labor Life Insurance Company	0.0%	268	\$3,509,960	\$3,519,085	\$301,695	\$1,631,420	\$1,727,063	49.1%
Union Security Insurance Company	0.0%	277	\$1,567,839	\$1,666,108	\$0	\$5,721,430	\$7,835,526	470.3%
Unitd Security Health & Casualty Ins Co	0.0%	337	\$70,958	\$79,712	\$0	\$24,475	\$11,199	14.0%
United American Insurance Company	0.1%	375	\$7,554,507	\$7,505,468	\$0	\$6,038,058	\$6,078,614	81.0%
United Commercial Travelers Of America	0.0%	86	\$504,425	\$507,210	\$0	\$287,717	\$284,142	56.0%
United Concordia Insurance Company	0.0%	349	\$2,342,734	\$2,342,734	\$0	\$1,736,697	\$1,724,097	73.6%
United Healthcare Life Insurance Company	0.0%	387	\$739,662	\$740,001	\$0	\$342,330	\$324,207	43.8%
United Heritage Life Insurance Company	0.0%	175	\$3,139	\$3,133	\$0	\$0	\$4	0.1%
United Home Life Insurance Company	0.0%	270	\$806	\$814	\$0	\$0	\$0	0.0%
United Insurance Company Of America	0.0%	271	\$875,960	\$781,984	\$0	\$538,839	\$542,839	69.4%
United Life Insurance Company	0.0%	272	\$11,135	\$11,332	\$0	\$0	\$-409	-3.6%

Data By Line by Company
TOTAL ACCIDENT AND HEALTH

<i>COMPANY NAME</i>	<i>MARKET SHARE</i>	<i>RANK BY MARKET SHARE</i>	<i>DIRECT PREMIUM WRITTEN</i>	<i>DIRECT PREMIUM EARNED</i>	<i>DIRECT DIVIDENDS PAID</i>	<i>DIRECT LOSSES PAID</i>	<i>DIRECT LOSSES INCURRED</i>	<i>LOSS RATIO</i>
United National Life Ins Co of America	0.0%	372	\$773,530	\$772,970	\$0	\$272,114	\$256,979	33.2%
United Of Omaha Life Insurance Company	0.3%	269	\$41,419,736	\$41,531,480	\$0	\$26,202,098	\$28,175,450	67.8%
United Security Assurance Company Of PA	0.0%	80	\$935,152	\$939,625	\$0	\$557,767	\$735,207	78.2%
United States Fire Insurance Company	0.2%	44	\$22,937,796	\$22,937,796	\$0	\$13,864,114	\$13,492,059	58.8%
United States Life Insurance Co New York	0.0%	274	\$103,115	\$89,788	\$0	\$837,707	\$219,398	244.4%
United World Life Insurance Company	0.0%	304	\$1,998,809	\$2,018,635	\$0	\$1,572,789	\$1,609,003	79.7%
UnitedHealthcare Insurance Company	13.5%	324	\$1,636,258,576	\$1,634,925,905	\$0	\$1,352,022,581	\$1,365,621,319	83.5%
UnitedHealthcare Insurance C Of america	0.0%	345	\$0	\$-23,223	\$0	\$120,114	\$119,184	-513.2%
UnitedHealthcare Insurance Company Of The River Valley	4.0%	10	\$489,933,687	\$489,210,195	\$0	\$397,359,347	\$432,734,990	88.5%
Universal Guaranty Life Insurance Company	0.0%	275	\$481	\$481	\$0	\$8,496	\$7,117	1479.6%
Unum Insurance Company	0.0%	229	\$2,242,923	\$2,407,318	\$0	\$244,960	\$266,843	11.1%
Unum Life Insurance Company Of America	0.5%	151	\$62,517,793	\$62,646,399	\$0	\$56,931,770	\$59,701,873	95.3%
Usable Life	0.0%	383	\$693,540	\$696,963	\$0	\$666,834	\$-10,461	-1.5%
Venerable Insurance & Annuity Company	0.0%	335	\$3,229	\$3,751	\$0	\$0	\$0	0.0%
Vigilant Insurance Company	0.0%	40	\$400	\$64	\$0	\$0	\$21	32.8%
Vision Benefits Of America Ii Inc	0.0%	20	\$2,180,895	\$2,180,895	\$0	\$1,768,572	\$1,768,572	81.1%
Vision Service Plan Insurance Company	1.1%	66	\$139,300,004	\$139,300,004	\$0	\$758,221,170	\$76,416,794	54.9%
Washington National Insurance Company	0.2%	276	\$21,109,197	\$21,178,851	\$0	\$11,396,726	\$10,283,643	48.6%
Wellcare Of Missouri Health Insurance Company Inc	0.1%	24	\$10,653,706	\$10,129,109	\$0	\$6,024,939	\$6,947,227	68.6%
Wellcare Prescription Insurance Inc	0.4%	2	\$49,768,419	\$49,463,400	\$0	\$39,386,649	\$41,079,412	83.1%
Wellfleet Insurance Company	0.0%	65	\$577,210	\$18,344	\$386,054	\$374,506	\$0	0.0%
Wesco Insurance Company	0.0%	54	\$107,117	\$70,284	\$7,617	\$11,400	\$56,035	79.7%
Western & Southern Life Insurance Company	0.0%	279	\$471,900	\$471,604	\$0	\$227,981	\$235,969	50.0%
Western Catholic Union	0.0%	93	\$292,221	\$292,385	\$0	\$375,051	\$358,113	122.5%
Western United Life Assurance Company	0.0%	347	\$32,864	\$32,825	\$0	\$468,306	\$464,439	1414.9%
Westport Insurance Corporation	0.1%	78	\$8,135,443	\$8,265,803	\$0	\$5,066,157	\$4,070,352	49.2%
Wilcac Life Insurance Company	0.0%	155	\$185,869	\$182,252	\$0	\$399,515	\$320,961	176.1%
Wilton Reassurance Life Company Of New York	0.0%	114	\$1,860	\$1,860	\$0	\$0	\$0	0.0%
Woodmen Of The World Life Insurance Society	0.0%	89	\$48,652	\$46,511	\$2,927	\$0	\$0	0.0%
Zurich American Insurance Company	0.0%	25	\$4,017,464	\$4,040,601	\$0	\$2,342,096	\$2,361,707	58.4%
Zurich American Life Insurance Company	0.0%	363	\$578,577	\$939,922	\$0	\$390,654	\$904,675	96.3%
Total	100.0%	.	\$12,117,109,089	\$12,162,834,670	\$12,444,904	\$10,542,214,819	\$10,004,580,052	82.3%

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