

**2010**

**Missouri**

# **Health Maintenance Organization Report**

**Statistics Section  
February 2012**



**DIFP**

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**2010**  
**Missouri**  
**Health Maintenance Report**

**Statistics Section**

**January, 2012**



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## **Introduction**

This report provides the public with financial and operational data on health maintenance organizations (HMOs) operating in Missouri. The information is intended for general comparisons and evaluations. The information is not, in any form, an endorsement or an objection by the Missouri Department of Insurance, Financial Institutions and Professional Registration (DIFP) about the operations of any HMO.

All data in the report was obtained from the HMO annual financial statements and supplemental data filed with the DIFP by each Missouri-licensed HMO operational at year-end.

The accuracy of the report is limited by the quality of data provided to DIFP by the HMOs. Future printings of the report may update any erroneous data brought to the attention of DIFP.

Questions, corrections and comments regarding this report should be directed to the Missouri Department of Insurance, Financial Institutions and Professional Registration, Statistics Section, P.O. Box 690, Jefferson City, Missouri 65102-0690.



## Missouri HMO Enrollment

This section presents enrollment data for Missouri-licensed HMOs. Data were obtained from the 2010 HMO Annual Supplement Report. An enrollee is defined as a member or eligible dependent of a member for whom the HMO has accepted financial responsibility for provisions of contracted health services.

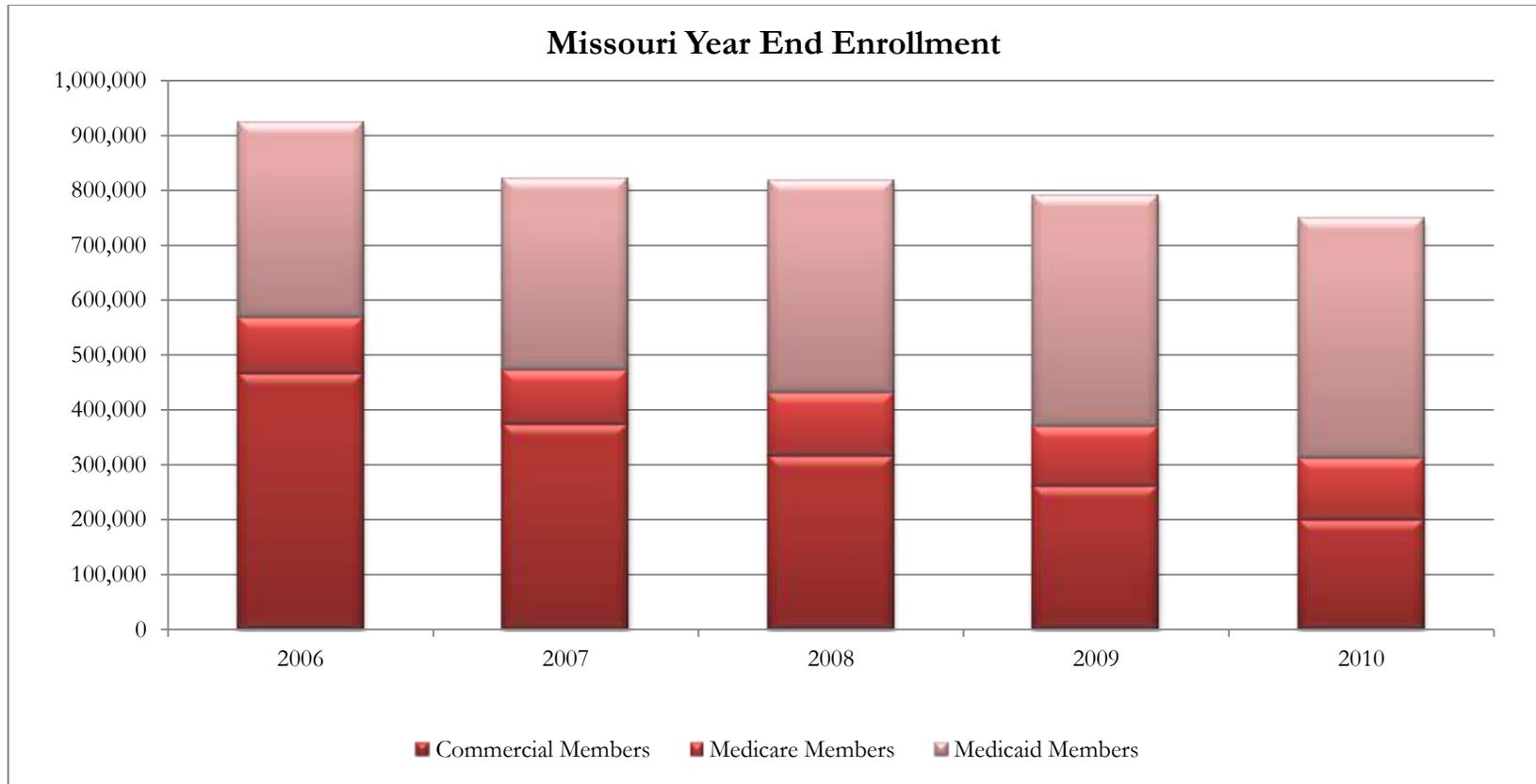
### **Excluded are:**

- 1. persons in preferred provider organizations (PPOs) and**
- 2. persons in self-funded employer plans for which HMOs provide administrative services.**

Accurate risk and health services management requires analysis of membership experience for which the HMO has assumed financial liability. Therefore, statutory filings used as data sources for this report exclude administrative service-only (ASO) members. Administrative arrangements allow an HMO to earn fees from network rental, utilization review, claims processing and other administrative services. Administrative fees are not considered premium revenue.

This section reports commercial, Medicare and Medicaid enrollment. Commercial enrollees purchase managed care coverage either directly or more commonly through their employers. Medicare and Medicaid enrollees are Medicare and Medicaid beneficiaries who enroll in HMOs that have arranged for the provision of health care services under agreements with the Centers for Medicare and Medicaid (CMS) and/or the MO HealthNet Division.

The “HMO Profiles” section and the “Enrollment by Regions and Metropolitan Statistical Areas” section of this report differ somewhat in the method by which they count enrollees. Data presented in this section is year-end enrollment. The “HMO Profiles” section reports average enrollment over the course of the year by age and gender. The “Enrollment by Regions” section uses total year-end enrollment by residential zip code. Enrollment totals will vary between these sections due to differing reporting methods.

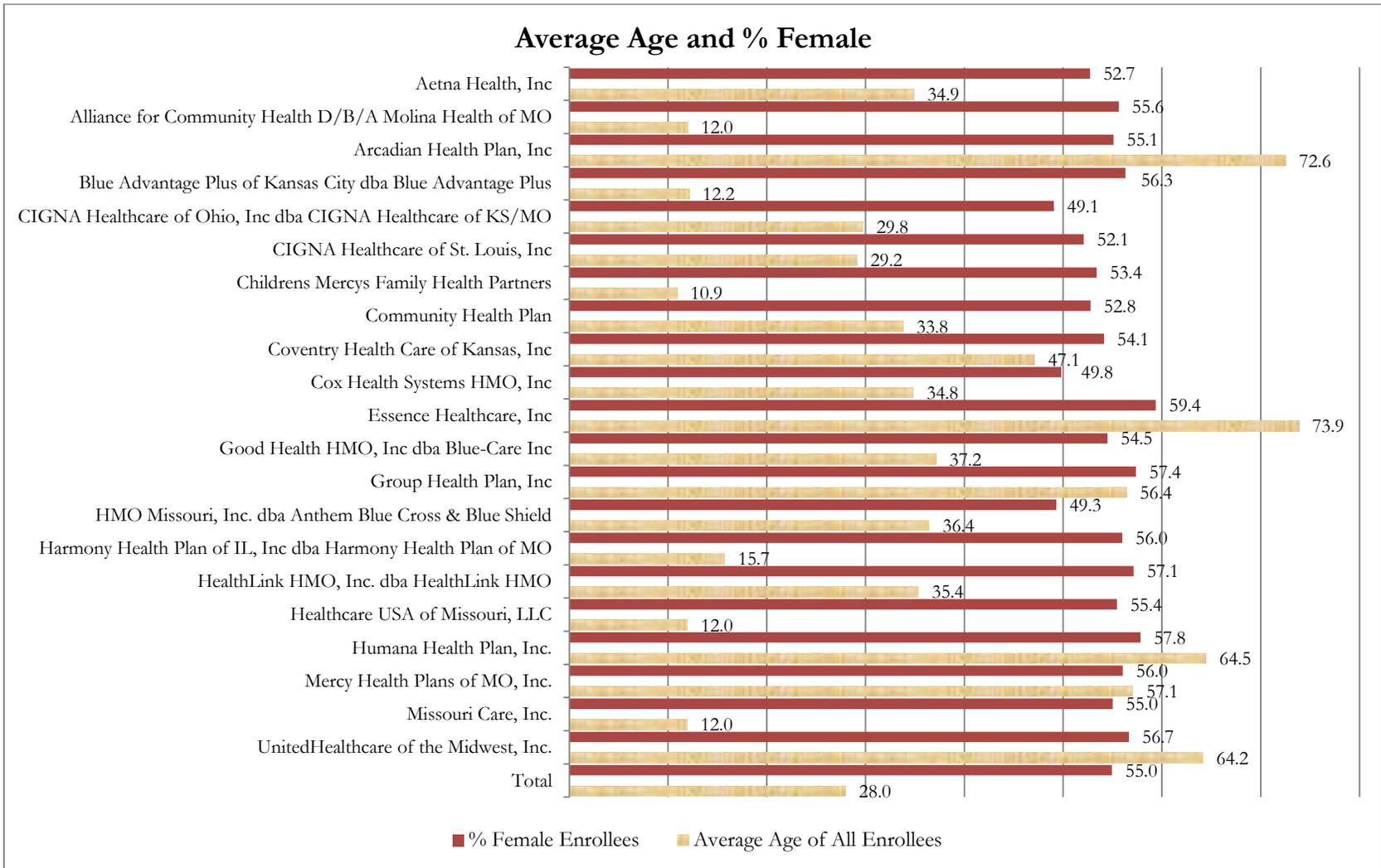


<b>Missouri Year End Member Totals</b>									
<b>2006-2010</b>									
<b>Market Segment</b>	<b>2006</b>	<b>2007</b>	<b>% Change</b>	<b>2008</b>	<b>% Change</b>	<b>2009</b>	<b>% Change</b>	<b>2010</b>	<b>% Change</b>
Commercial Members	465,113	372,053	-20.0%	316,186	-15.0%	261,302	-17.4%	199,794	-23.5%
Medicare Members	102,653	99,536	- 3.0%	113,363	13.9%	107,831	- 4.9%	113,119	4.9%
Medicaid Members	354,726	348,021	- 1.9%	388,136	11.5%	422,139	8.8%	434,404	2.9%
<b>Total Members</b>	<b>922,492</b>	<b>819,610</b>	<b>-11.2%</b>	<b>817,685</b>	<b>- 0.2%</b>	<b>791,272</b>	<b>- 3.2%</b>	<b>747,317</b>	<b>- 5.6%</b>

**Missouri Year End Enrollment**  
**(Including Commercial, Medicare, and Medicaid Enrollment)**

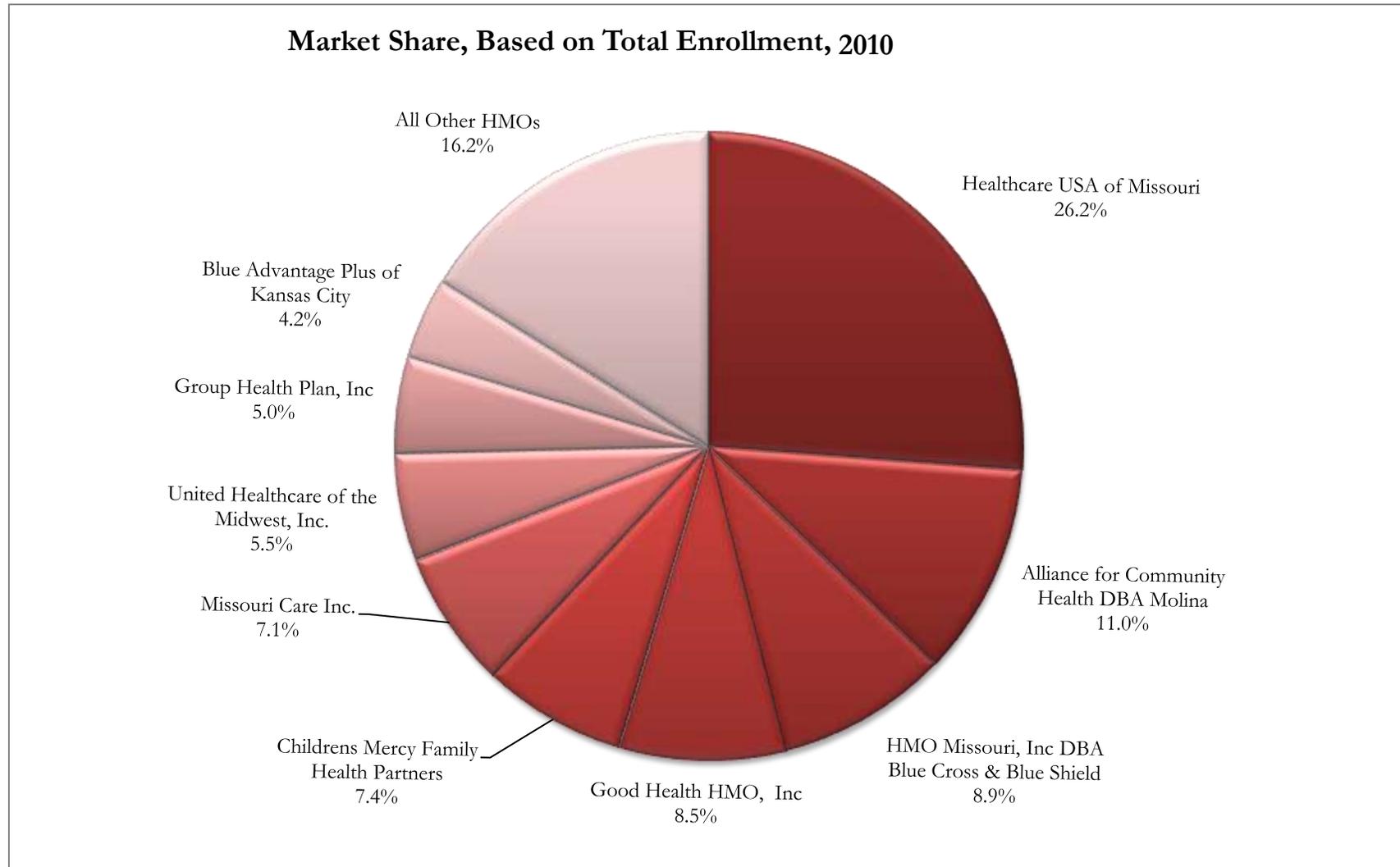
<b>Health Maintenance Organization</b>	<b>2009</b>	<b>2010</b>	<b>% Change in Enrollment</b>	<b>Market Share, 2009</b>	<b>Market Share, 2010</b>
Aetna Health Inc.	5,438	2,867	-47.3%	0.7%	0.4%
Alliance for Community Health dba Molina Healthcare of MO	78,639	81,866	4.1%	9.9%	11.0%
Arcadian Health Plan, Inc.	.	3,222	.	.	0.4%
Blue-Advantage Plus of Kansas City dba Blue-Advantage Plus	31,055	31,101	0.1%	3.9%	4.2%
Children's Mercy's Family Health Partners	54,786	55,654	1.6%	6.9%	7.4%
CIGNA Healthcare of Ohio dba CIGNA Healthcare of KS/MO	746	428	-42.6%	0.1%	0.1%
CIGNA Healthcare of St. Louis, Inc.	198	149	-24.7%	0.0%	0.0%
Community Health Plan	4,496	0	-100.0%	0.6%	0.0%
Coventry Health Care of Kansas	27,231	19,777	-27.4%	3.4%	2.6%
Cox Health Systems HMO, Inc	5,533	4,044	-26.9%	0.7%	0.5%
Essence Healthcare, Inc	17,400	22,405	28.8%	2.2%	3.0%
Good Health HMO, Inc dba Blue-Care Inc.	77,513	63,789	-17.7%	9.8%	8.5%
Group Health Plan, Inc	44,866	37,401	-16.6%	5.7%	5.0%
Harmony Health Plan of IL dba Harmony Health Plan of MO	17,791	18,385	3.3%	2.2%	2.5%
Healthcare USA of Missouri	193,718	195,798	1.1%	24.5%	26.2%
Healthlink HMO, Inc	21	21	0.0%	0.0%	0.0%
HMO Missouri, Inc DBA Anthem Blue Cross & Blue Shield	85,639	66,546	-22.3%	10.8%	8.9%
Humana Health Plan, Inc.	19,369	20,987	8.4%	2.4%	2.8%
Mercy Health Plans of Missouri, Inc	35,386	28,842	-18.5%	4.5%	3.9%
Missouri Care Inc.	47,318	52,772	11.5%	6.0%	7.1%
UnitedHealthcare of the Midwest, Inc.	44,129	41,263	- 6.5%	5.6%	5.5%
<b>Totals</b>	<b>791,272</b>	<b>747,317</b>	<b>- 5.6%</b>	<b>100.0%</b>	<b>100.0%</b>

**Missouri Enrollment Demographics – All Missouri Enrollees**  
 includes Commercial, Medicare and Medicaid enrollment



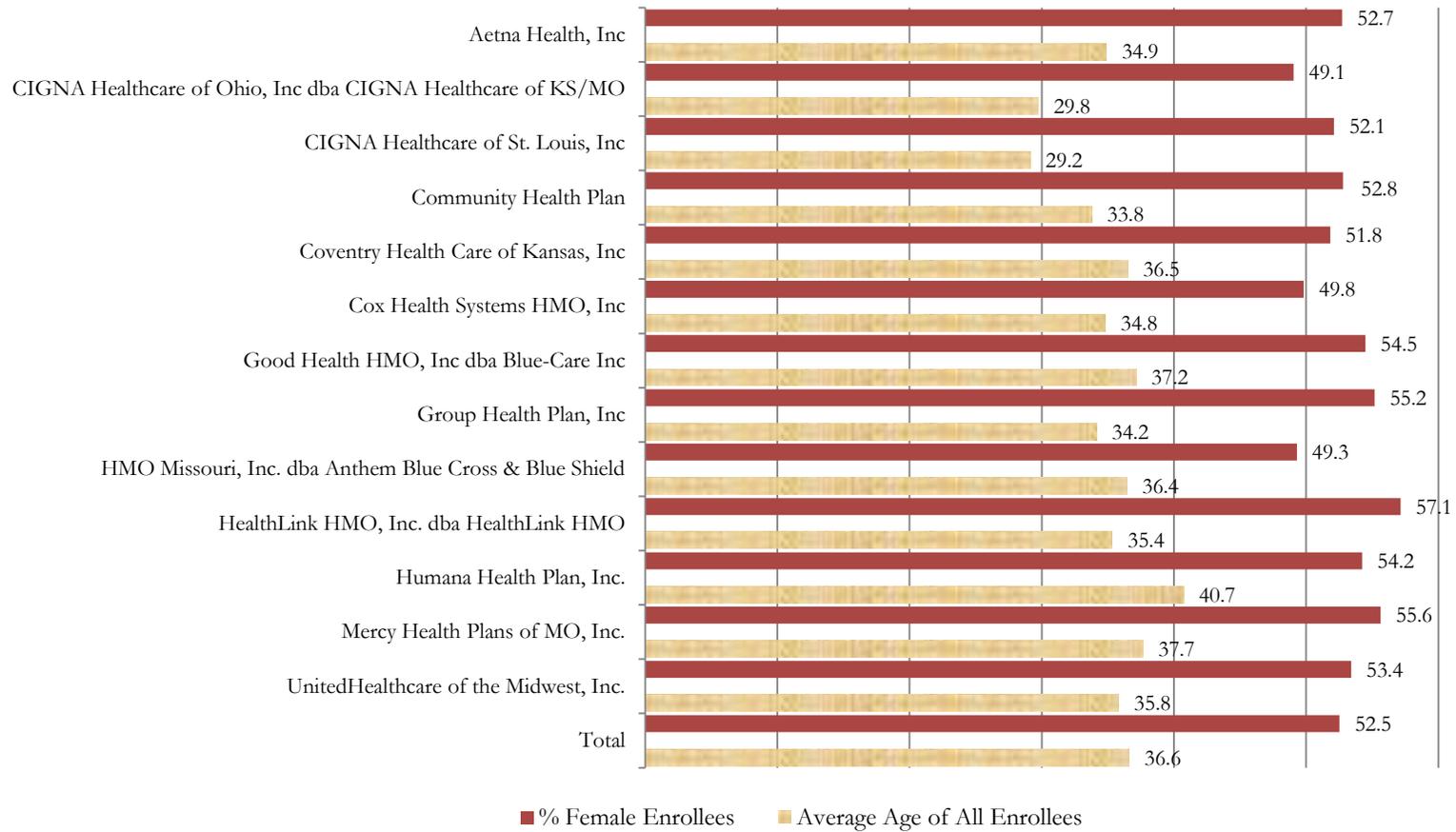
## Missouri Market Share, by Enrollment

Includes Commercial, Medicare and Medicaid enrollment



<b>Missouri Year End Commercial Enrollment</b>					
<b>Health Maintenance Organization</b>	<b>2009</b>	<b>2010</b>	<b>% Change in Enrollment</b>	<b>Market Share, 2009</b>	<b>Market Share, 2010</b>
Aetna Health Inc.	5,438	2,867	-47.3%	2.1%	1.4%
CIGNA Healthcare of St. Louis	198	149	-24.7%	0.1%	0.1%
CIGNA Healthcare of Ohio dba CIGNA Healthcare of KS/MO	746	428	-42.6%	0.3%	0.2%
Community Health Plan	4,496	0	-100.0%	1.7%	0.0%
Coventry Health Care of Kansas	21,409	14,304	-33.2%	8.2%	7.2%
Cox Health Systems HMO, Inc	5,533	4,044	-26.9%	2.1%	2.0%
Good Health HMO, Inc dba Blue-Care, Inc.	77,513	63,789	-17.7%	29.7%	31.9%
Group Health Plan, Inc	22,610	18,599	-17.7%	8.7%	9.3%
Healthlink HMO, Inc	21	21	0.0%	0.0%	0.0%
HMO Missouri, Inc DBA Anthem Blue Cross & Blue Shield	85,601	66,546	-22.3%	32.8%	33.3%
Humana Health Plan, Inc.	6,170	5,496	-10.9%	2.4%	2.8%
Mercy Health Plans of Missouri, Inc	20,044	12,831	-36.0%	7.7%	6.4%
United Healthcare of the Midwest, Inc.	11,523	10,720	- 7.0%	4.4%	5.4%
<b>Totals</b>	<b>261,302</b>	<b>199,794</b>	<b>-23.5%</b>	<b>100.0%</b>	<b>100.0%</b>

### Commercial Enrollees: Average Age and % Female



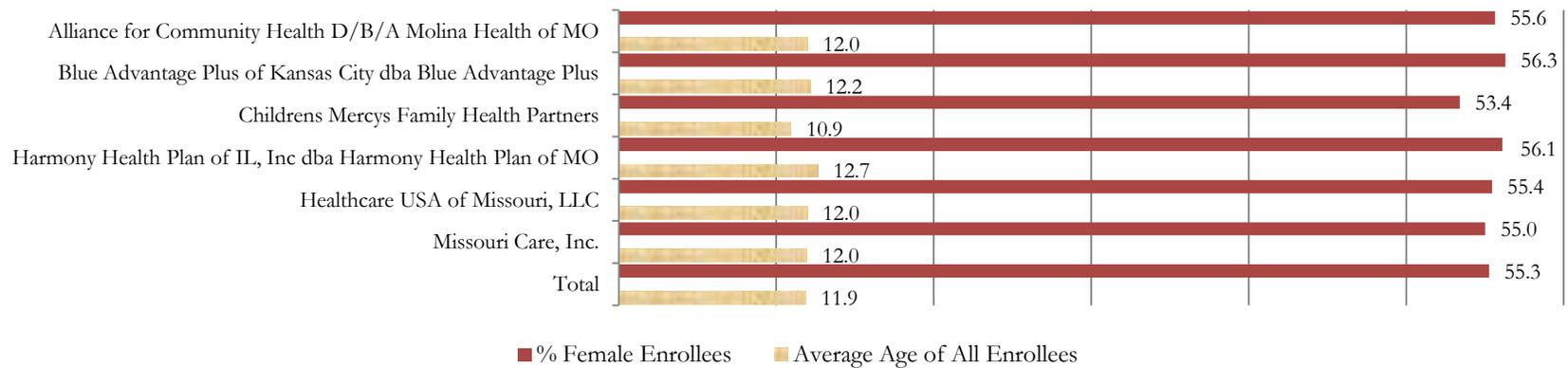
<b>Missouri Year End Medicare Enrollment</b>					
<b>Health Maintenance Organization</b>	<b>2009</b>	<b>2010</b>	<b>% Change in Enrollment</b>	<b>Market Share, 2009</b>	<b>Market Share, 2010</b>
Arcadian Health Plan, Inc.	.	3,222	.	.	2.8%
Coventry Health Care of Kansas	5,822	5,473	- 6.0%	5.4%	4.8%
Essence Healthcare, Inc	17,400	22,405	28.8%	16.1%	19.8%
Group Health Plan, Inc	22,256	18,802	-15.5%	20.6%	16.6%
Harmony Health Plan of IL dba Harmony Health Plan of MO	1,168	1,172	0.3%	1.1%	1.0%
HMO Missouri, Inc dba Anthem Blue Cross & Blue Shield	38	0	.	0.0%	.
Humana Health Plan, Inc.	13,199	15,491	17.4%	12.2%	13.7%
Mercy Health Plans of Missouri, Inc	15,342	16,011	4.4%	14.2%	14.2%
United Healthcare of the Midwest, Inc.	32,606	30,543	- 6.3%	30.2%	27.0%
<b>Totals</b>	<b>107,831</b>	<b>113,119</b>	<b>4.9%</b>	<b>100.0%</b>	<b>100.0%</b>

<b>Missouri Year End Medicaid Enrollment</b>					
<b>Health Maintenance Organization</b>	<b>2009</b>	<b>2010</b>	<b>% Change in Enrollment</b>	<b>Market Share, 2009</b>	<b>Market Share, 2010</b>
Alliance for Community Health DBA Molina Healthcare of MO	78,639	81,866	4.1%	18.6%	18.8%
Blue-Advantage Plus of Kansas City dba Blue-Advantage Plus	31,055	31,101	0.1%	7.4%	7.2%
Children's Mercy's Family Health Partners	54,786	55,654	1.6%	13.0%	12.8%
Harmony Health Plan of IL dba Harmony Health Plan of MO	16,623	17,213	3.5%	3.9%	4.0%
Healthcare USA of Missouri	193,718	195,798	1.1%	45.9%	45.1%
Missouri Care Inc.	47,318	52,772	11.5%	11.2%	12.1%
<b>Totals</b>	<b>422,139</b>	<b>434,404</b>	<b>2.9%</b>	<b>100.0%</b>	<b>100.0%</b>

### Medicare Enrollees: Average Age and % Female



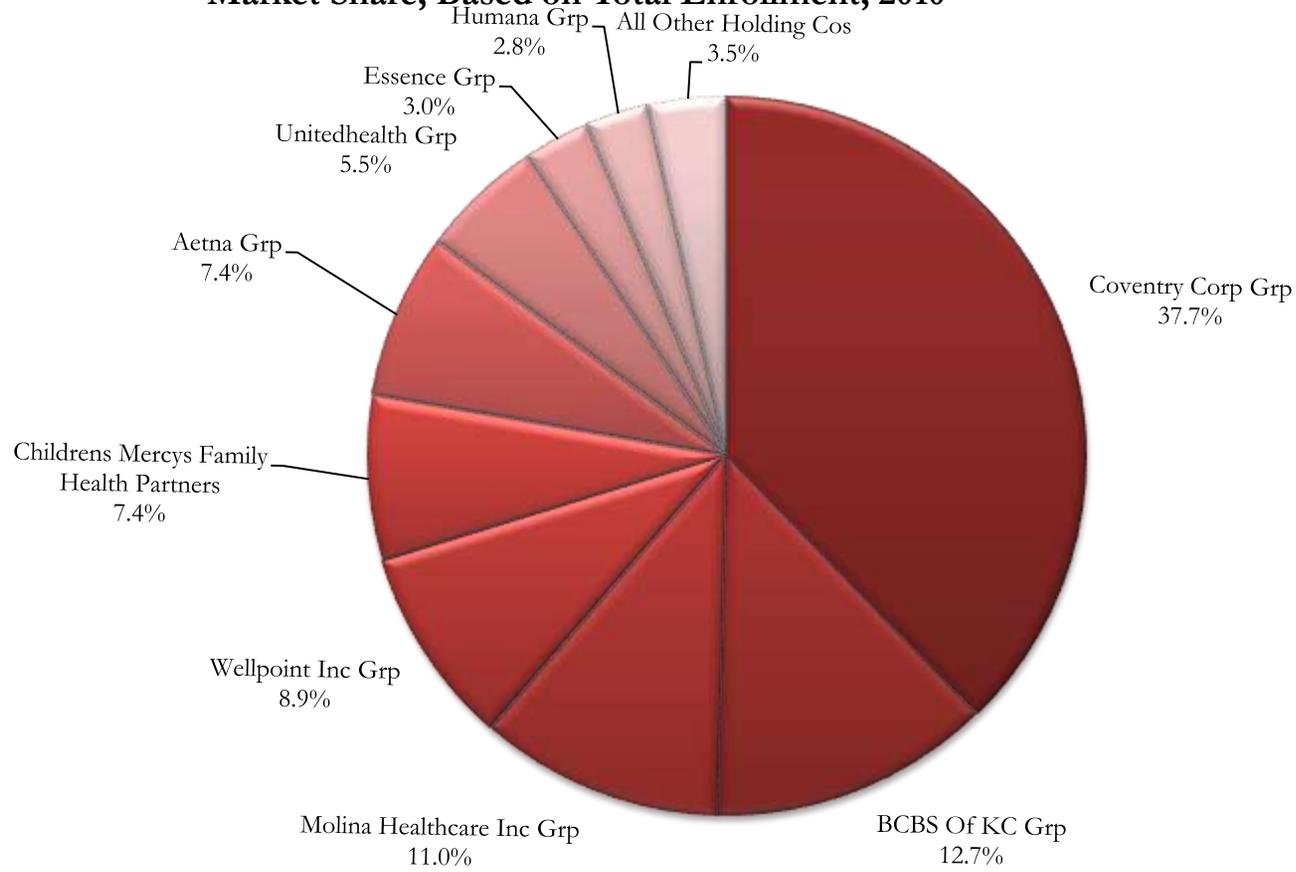
### Medicaid Enrollees: Average Age and % Female



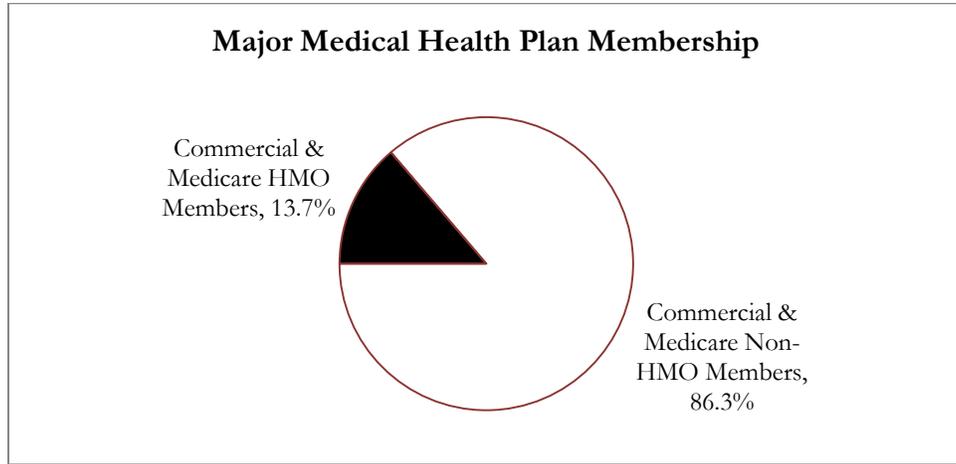
**Missouri Year-End Enrollment by Holding Company**  
**Includes Commercial, Medicare & Medicaid Enrollment**

Health Maintenance Organization	2009	2010	% Change in Enrollment	Market Share, 2009	Market Share, 2010
Coventry Corp Group	265,815	281,818	6.0%	33.6%	37.7%
Blue Cross & Blue Shield Of KC Group	108,568	94,890	-12.6%	13.7%	12.7%
Molina Healthcare Inc Group	78,639	81,866	4.1%	9.9%	11.0%
Wellpoint Inc Group	85,660	66,567	-22.3%	10.8%	8.9%
Children's Mercy's Family Health Partners	54,786	55,654	1.6%	6.9%	7.4%
Aetna Group	52,759	55,639	5.5%	6.7%	7.4%
UnitedHealth Group	44,129	41,263	- 6.5%	5.6%	5.5%
Essence Group	17,400	22,405	28.8%	2.2%	3.0%
Humana Group	19,369	20,987	8.4%	2.4%	2.8%
Wellcare Group	17,791	18,385	3.3%	2.2%	2.5%
Cox Ins Group	5,533	4,044	-26.9%	0.7%	0.5%
Arcadian Group	0	3,222	.	.	0.4%
CIGNA Health Group	944	577	-38.9%	0.1%	0.1%
Heartland Health Group	4,496	0	-100%	0.6%	0
Mercy Health Plans Group	35,386	0	-100%	4.5%	0
<b>Totals</b>	<b>791,272</b>	<b>747,317</b>	<b>-5.6%</b>	<b>100.0%</b>	<b>100.0%</b>

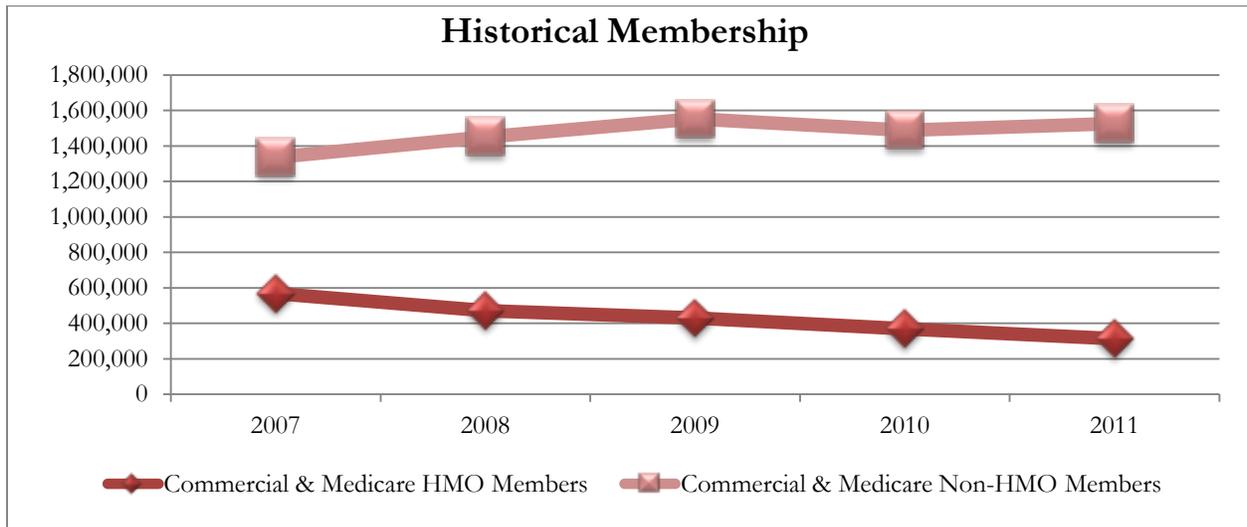
### Market Share, Based on Total Enrollment, 2010



Major Medical Health Plan Type	Membership	Market Share
Commercial & Medicare HMO Members	312,913	17.0%
Commercial & Medicare Non-HMO Members	1,525,515	83.0%
<b>Total</b>	<b>1,838,428</b>	<b>100%</b>



Major Medical Health Plan type	2006	2007	2008	2009	2010
Commercial & Medicare HMO Members	567,766	471,589	429,549	369,133	312,913
Commercial & Medicare Non-HMO Members	1,336,348	1,451,311	1,552,258	1,488,215	1,525,515
<b>Total</b>	<b>1,904,114</b>	<b>1,922,900</b>	<b>1,981,807</b>	<b>1,857,348</b>	<b>1,838,428</b>



## ***Individual and Employer Group Comprehensive Medical Expense Information*** **Missouri Licensed HMOs**

This information is broken down into four Enrollment Categories:

**Individual** – Coverage sold directly to individuals and their families

**Small Employer (2 - 50 Employees)** – As defined by the Health Insurance Portability and Accountability Act (HIPAA).

**Large Employer/Union (over 50 Employees)** – As defined by the Health Insurance Portability and Accountability Act (HIPAA).

**Number of Employers** – Not applicable for individual coverage.

**Number of Enrollees** – Equals the number of subscribers plus all dependents.

**Direct Premium Written** – The amount charged when a subscriber contracts for insurance coverage before reinsurance has been ceded and/or assumed.

**Direct Premium Earned** – The amount of premium attributable to the coverage already provided in a given period before reinsurance has been ceded and/or assumed.

**Direct Losses Paid** – Total payments made during the year for the benefit of insurance claimants, before reinsurance has been ceded and/or assumed. These payments include amounts paid in the current year for claims arising from coverage in prior years and exclude amounts which will be paid in future years for claims arising from the current year. Hence, this item is not a measure of actual cost of current coverages, but only of current cash flows.

**Direct Losses Incurred** – The sum of direct losses paid plus an estimate at the close of the year of the amounts to be paid in the future for all claims arising from the current and all prior years, minus the corresponding estimate made at the close of business for the preceding year. This includes estimated amounts for incurred-but-not-reported (IBNR) claims.

**Loss Ratio** – Direct Losses Incurred divided by Direct Premiums Earned. In some cases, losses are allocated by the company across all markets, resulting in a consistent Medical Loss Ratio in all markets where the company has business. *Please note that the Loss Ratio is not the same as the Medical Loss Ratio as defined in the ACA.*

**Premium PMPM & Average PMPM** – For the individual market, average premium per member, per month, is calculated by dividing total reported premium by total reported cumulative member months. For the group markets, average premium per member, per month, is calculated by assuming that every member reported at the end of the year was there for all 12 months of the year. Total premium is divided by the product of total membership times 12.

**NOTE:** The number of enrollees and employers is being reported as of December 31, while premium and loss information is being cumulatively reported for the entire calendar. As a result, any company that did not have active enrollment at the end of the year may still have premium and loss information.

**Individual Comprehensive Medical Expense Premium & Enrollment, 2010**

<b>Health Maintenance Organization</b>	<b>Number of Enrollees at Year End</b>	<b>Cumulative Member Months</b>	<b>Direct Premiums Written</b>	<b>Direct Premiums Earned</b>	<b>Direct Losses Paid</b>	<b>Direct Losses Incurred</b>	<b>Medical Loss Ratio</b>	<b>Premium PMPM</b>
Aetna Health Inc	12	127	\$62,247	\$62,247	\$55,931	\$55,607	89.3%	\$490
Good Health HMO Inc dba Blue-Care Inc	59	815	\$356,755	\$356,755	\$638,217	\$509,495	142.8%	\$438
Group Health Plan Inc	1	24	\$67,134	\$67,134	\$17,277	\$15,845	23.6%	\$2,797
Healthlink HMO Inc dba Healthlink HMO	21	252	\$59,916	\$59,916	\$269,927	\$281,768	470.3%	\$238
HMO Missouri dba Anthem Blue Cross & Blue Shield	388	5,580	\$3,142,359	\$3,143,090	\$2,858,286	\$2,738,297	87.1%	\$563
Humana Health Plan Inc	0	10	\$0	\$0	\$0	\$0	.	\$0
UnitedHealthcare Of The Midwest Inc	2	48	\$55,725	\$55,725	\$505	\$228	0.4%	\$1,161
<b>All HMOs</b>	<b>483</b>	<b>6,856</b>	<b>\$3,744,136</b>	<b>\$3,744,867</b>	<b>\$3,840,143</b>	<b>\$3,601,240</b>	<b>96.2%</b>	<b>\$546</b>

**Large Employer Comprehensive Medical Expense Premium & Enrollment, 2010**

<b>Health Maintenance Organization</b>	<b>Number of Employers at Year End</b>	<b>Number of Enrollees at Year End</b>	<b>Direct Premiums Written</b>	<b>Direct Premiums Earned</b>	<b>Direct Losses Paid</b>	<b>Direct Losses Incurred</b>	<b>Medical Loss Ratio</b>	<b>Premium PMPM</b>
Aetna Health, Inc	198	2,733	\$12,921,572	\$12,921,572	\$12,673,798	\$12,680,508	98.1%	\$379.08
CIGNA Health of Ohio dba CIGNA Healthcare of KS/MO	13	430	\$2,145,247	\$2,145,247	\$1,729,244	\$1,619,244	75.5%	375.62
CIGNA Healthcare of St. Louis, Inc	7	153	\$612,044	\$612,044	\$462,560	\$397,310	64.9%	\$300.67
Community Health Plan	0	0	\$728,080	\$728,080	\$2,031,400	\$591,201	81.2%	*
Coventry Health Care of Kansas, Inc	16	9,946	\$41,367,061	\$41,367,061	\$37,387,768	\$36,999,981	89.4%	\$366.19
Cox Health Systems HMO, Inc	12	2,274	\$8,110,633	\$8,110,633	\$6,515,529	\$5,925,083	73.1%	\$285.13
Good Health HMO dba Blue Care	108	46,836	\$221,465,000	\$221,465,000	\$195,557,000	\$197,689,000	89.3%	\$383.90
Group Health Plan, Inc	66	16,798	\$64,809,006	\$64,809,006	\$49,882,476	\$49,231,971	76.0%	\$349.54
HMO Missouri DBA Anthem Blue Cross & Blue Shield	165	34,253	\$153,186,944	\$152,630,241	\$142,751,564	\$136,865,567	89.7%	\$354.40
Humana Health Plan, Inc	35	18,568	\$179,331,215	\$179,331,215	\$109,025,367	\$111,689,414	62.3%	\$426.63
Mercy Health Plans Of Missouri	26	13,446	\$66,255,698	\$66,255,698	\$64,052,825	\$60,766,034	91.7%	\$360.36
UnitedHealthcare of the Midwest	3	10,749	\$42,313,792	\$42,313,792	\$36,792,534	\$36,383,597	86.0%	\$354.74
<b>All HMOs</b>	<b>642</b>	<b>156,033</b>	<b>\$792,634,248</b>	<b>\$792,077,545</b>	<b>\$658,399,506</b>	<b>\$650,441,601</b>	<b>82.1%</b>	<b>\$366.62</b>

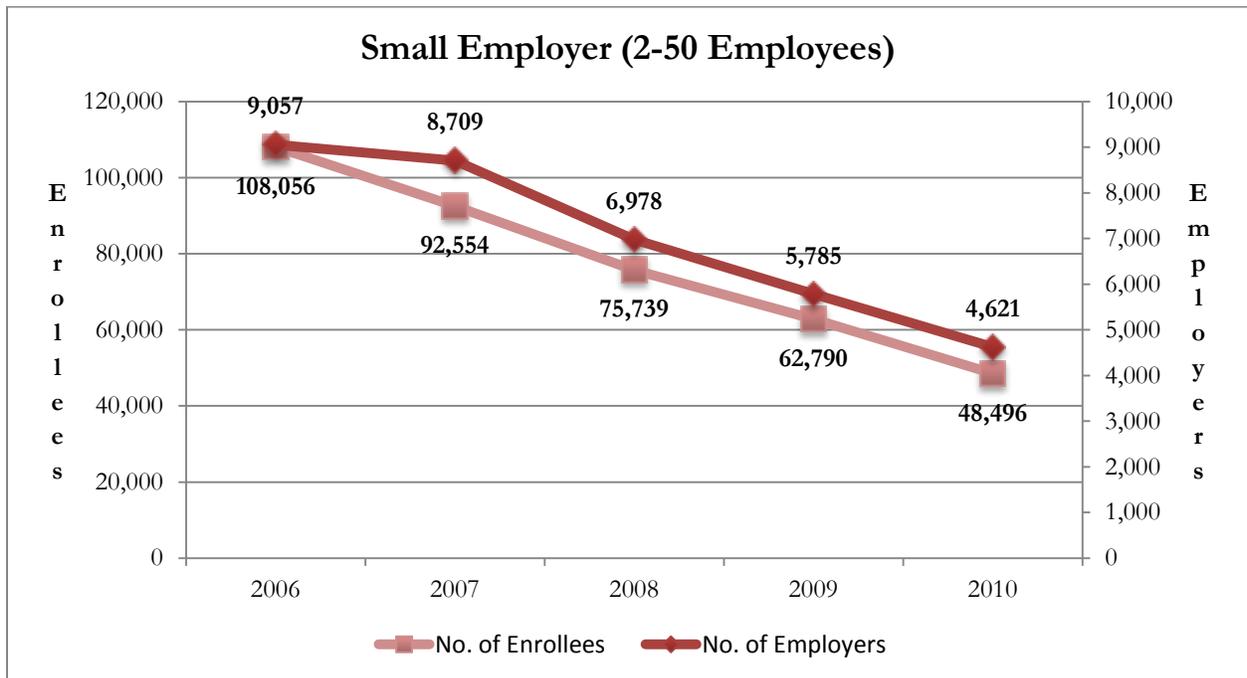
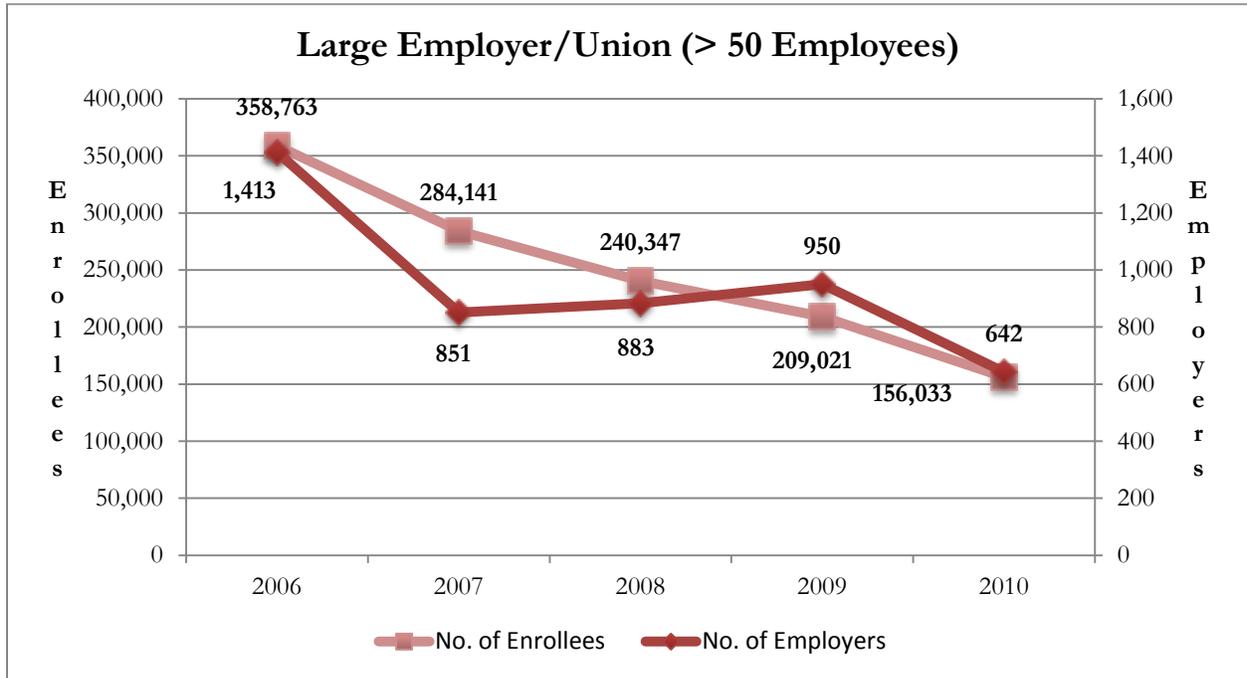
\*Not available due to zero enrollees at end of year.

**Small Employer Comprehensive Medical Expense Premium & Enrollment, 2010**

<b>Health Maintenance Organization</b>	<b>Number of Employers at Year End</b>	<b>Number of Enrollees at Year End</b>	<b>Direct Premiums Written</b>	<b>Direct Premiums Earned</b>	<b>Direct Losses Paid</b>	<b>Direct Losses Incurred</b>	<b>Medical Loss Ratio</b>	<b>Premium PMPM</b>
Aetna Health, Inc	59	385	\$2,213,619	\$2,213,619	\$2,132,633	\$2,144,061	96.9%	\$795.79
Community Health Plan	0	0	\$2,145,412	\$2,145,412	\$2,312,061	\$846,224	39.4%	*
Coventry Health Care of Kansas, Inc	544	4,358	\$19,627,678	\$19,627,678	\$15,650,835	\$14,386,175	73.3%	\$292.97
Cox Health Systems HMO, Inc	39	962	\$3,464,556	\$3,464,556	\$2,796,555	\$2,533,607	73.1%	\$345.27
Good Health HMO dba Blue-Care	1,075	8,075	\$35,261,000	\$35,261,000	\$28,960,000	\$29,531,000	83.7%	\$353.65
Group Health Plan, Inc	153	1,800	\$10,786,673	\$10,786,673	\$6,791,014	\$6,702,454	62.1%	\$355.13
HMO Missouri DBA Anthem Bl. Cr. &Bl. Shld	2,711	31,905	\$117,492,049	\$117,596,069	\$84,147,249	\$81,505,326	69.3%	\$281.85
Humana Health Plan, Inc	24	883	\$1,858,783	\$1,858,783	\$4,425,193	\$4,480,608	241.1%	\$376.42
Mercy Health Plans Of Missouri	10	38	\$338,061	\$338,061	\$326,771	\$309,532	91.6%	\$303.19
UnitedHealthcare of the Midwest	6	90	\$1,019,331	\$1,019,331	\$466,134	\$460,953	45.2%	\$692.83
<b>All HMOs</b>	<b>4,621</b>	<b>48,496</b>	<b>\$194,207,163</b>	<b>\$194,311,183</b>	<b>\$148,008,445</b>	<b>\$142,899,939</b>	<b>73.5%</b>	<b>\$302.56</b>

\*Not available due to zero enrollees at end of year.

## 5 Year Large and Small Employer Coverage Trends





### *HMO Financial Information*

The tables and charts in this section describe the financial operations of health maintenance organizations licensed and active in Missouri in 2010.

The first portion of the section pertains to the HMOs' Missouri market activities including:

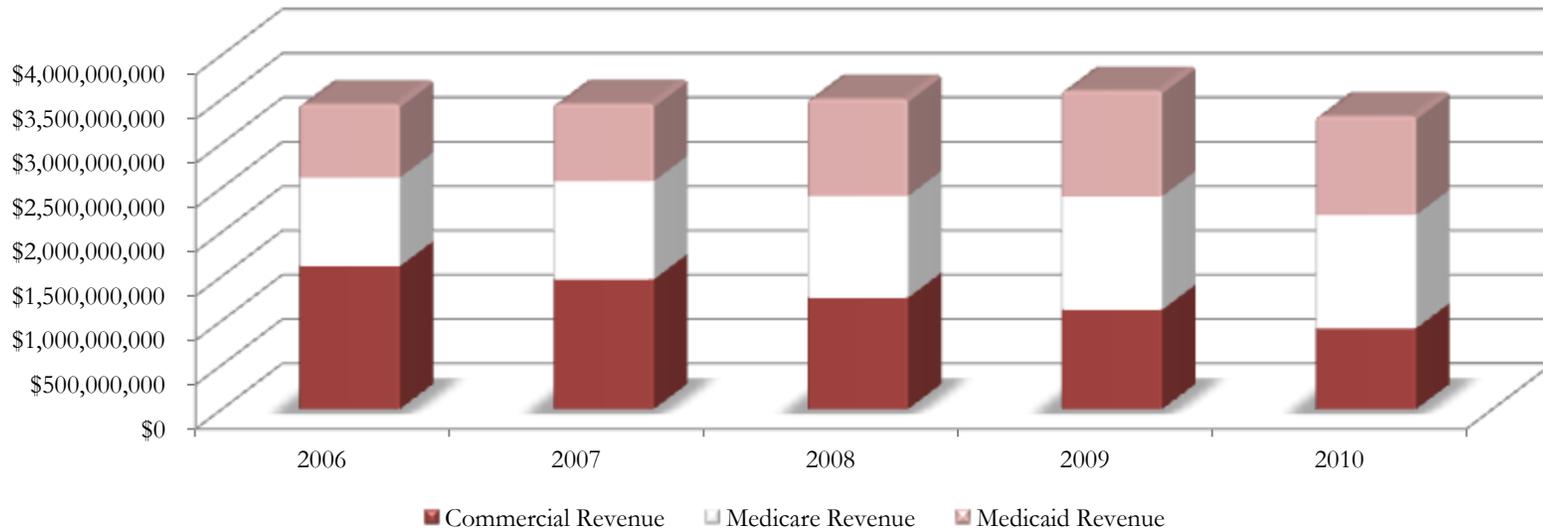
- Total Missouri premium by payment category (Commercial, Medicare, and Medicaid revenues) from 2006 to 2010;
- Missouri market shares by HMO and by holding company; and
- Commercial premiums per member per month (PMPM).

The second half of this section focuses on the HMOs' nationwide business experience. Core items are presented from each HMO's financial statement.

In addition, three tables depicting the business experience of the HMOs indicate the relative liquidity, efficiency and performance of each HMO. Included in these indicators are medical loss and administrative expense ratios, which are commonly tracked as measures of an HMO's cost-management effectiveness. Note that these ratios and indicators are dependent upon the model type, length of time in operations and accounting practices. If necessary, adjustments have been made (and noted) to maintain data comparability.

Though these ratios and indicators have been commonly accepted and often referred to in industry analyses, no benchmarks or target values have been established. The values shown for any one HMO relative to another are not meant to be interpreted as an endorsement or rating by DIFP. The information is intended to serve only as a basis for comparison, using commonly accepted industry measures.

### Missouri Year End Premium Related Revenue



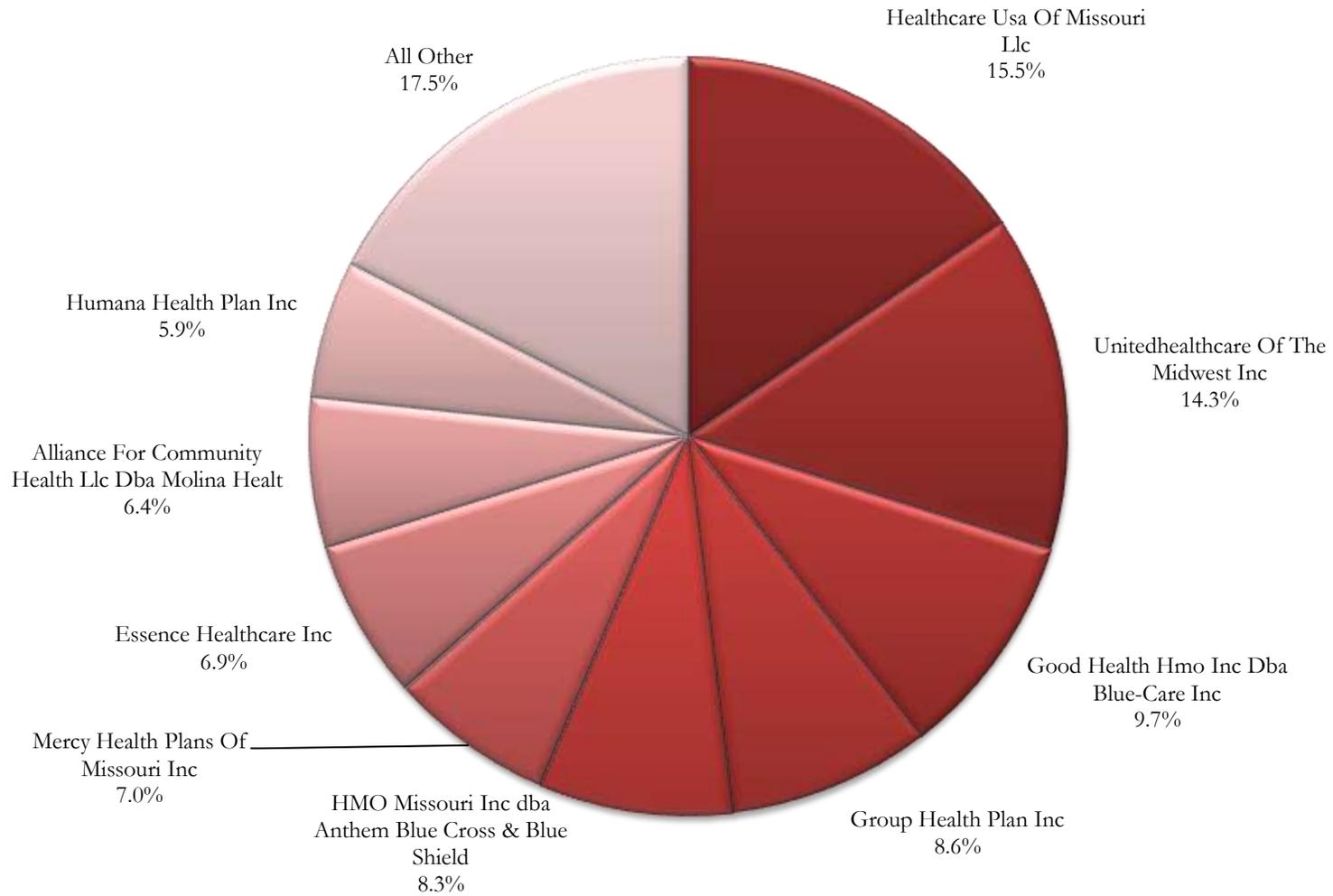
### Missouri Premium Related Revenue Totals

Market	2006	2007	% Change (2006- 2007)	2008	% Change (2007- 2008)	2009	% Change (2008- 2009)	2010	% Change (2009- 2010)
Commercial	\$1,611,377,350	\$1,464,559,800	- 9.1%	\$1,255,826,263	-14.3%	\$1,120,279,649	-10.8%	\$912,216,274	-18.6%
Medicare	\$999,928,985	\$1,107,832,044	10.8%	\$1,147,597,650	3.6%	\$1,280,184,862	11.6%	\$1,278,816,297	- 0.1%
Medicaid	\$830,626,305	\$872,929,908	5.1%	\$1,097,928,028	25.8%	\$1,195,057,068	8.8%	\$1,114,549,892	- 6.7%
<b>Total</b>	<b>\$3,441,932,640</b>	<b>\$3,445,321,752</b>	<b>0.1%</b>	<b>\$3,501,351,941</b>	<b>1.6%</b>	<b>\$3,595,521,579</b>	<b>2.7%</b>	<b>\$3,305,582,463</b>	<b>- 8.1%</b>

**Missouri Premium, 2010**  
**In Order of Descending Market Share**

Health Maintenance Organization	Market Share	Commercial Premiums	Medicare Premiums	Medicaid Premiums	Total Premiums	% Change Total Premium
Healthcare USA Of Missouri LLC	15.5%	\$0	\$0	\$512,030,812	\$512,030,812	-10.0%
UnitedHealthcare Of The Midwest Inc	14.3%	\$43,333,123	\$430,627,192	\$0	\$473,960,315	- 1.4%
Good Health HMO Inc dba Blue-Care Inc	9.7%	\$319,921,820	\$0	\$0	\$319,921,820	- 4.6%
Group Health Plan Inc	8.6%	\$75,575,147	\$209,006,553	\$0	\$284,581,700	-24.0%
HMO Missouri Inc dba Anthem Blue Cross And Blue Shield	8.3%	\$273,369,400	\$-2,190	\$0	\$273,367,210	-17.0%
Mercy Health Plans Of Missouri Inc	7.0%	\$66,662,810	\$165,153,853	\$0	\$231,816,663	-14.2%
Essence Healthcare Inc	6.9%	\$0	\$227,155,800	\$0	\$227,155,800	13.8%
Alliance For Community Health LLC dba Molina Healthcare of MO	6.4%	\$0	\$0	\$210,851,855	\$210,851,855	- 8.4%
Humana Health Plan Inc	5.9%	\$39,277,438	\$154,975,134	\$0	\$194,252,572	12.1%
Children's Mercy's Family Health Partners Inc	4.2%	\$0	\$0	\$138,876,583	\$138,876,583	1.0%
Missouri Care Incorporated	3.8%	\$0	\$0	\$124,244,528	\$124,244,528	0.2%
Coventry Health Care Of Kansas Inc	3.7%	\$61,663,906	\$59,371,710	\$0	\$121,035,616	-19.7%
Blue-Advantage Plus Of KC Inc DBA Blue-Advantage Plus	2.7%	\$0	\$0	\$87,736,873	\$87,736,873	0.7%
Harmony Health Plan Of IL Inc DBA Harmony Health Plan of MO	1.6%	\$0	\$11,338,059	\$40,809,241	\$52,147,300	-14.2%
Arcadian Health Plan Inc	0.6%	\$0	\$21,190,186	\$0	\$21,190,186	.
Aetna Health Inc	0.5%	\$15,106,742	\$0	\$0	\$15,106,742	-46.8%
Cox Health Systems HMO Inc	0.4%	\$11,615,189	\$0	\$0	\$11,615,189	-27.1%
Community Health Plan	0.1%	\$2,873,492	\$0	\$0	\$2,873,492	-88.0%
CIGNA Healthcare Of Ohio Inc DBA CIGNA Healthcare of KS/MO	0.1%	\$2,145,247	\$0	\$0	\$2,145,247	-27.7%
CIGNA Healthcare Of St Louis Inc	0.0%	\$612,044	\$0	\$0	\$612,044	-61.9%
Healthlink HMO Inc dba Healthlink HMO	0.0%	\$59,916	\$0	\$0	\$59,916	-58.8%
<b>All HMOs with Missouri Premium in 2010</b>	<b>100.0%</b>	<b>\$912,216,274</b>	<b>\$1,278,816,297</b>	<b>\$1,114,549,892</b>	<b>\$3,305,582,463</b>	<b>- 8.1%</b>

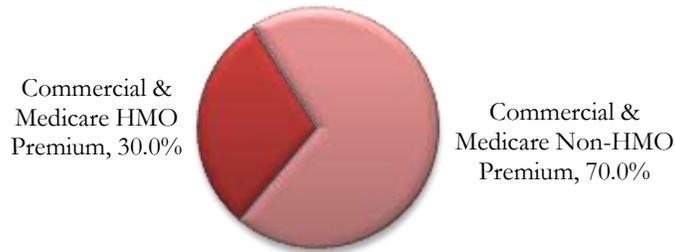
**Market Share, 2010**  
**Includes Commercial, Medicare and Medicaid Business**



**Missouri Premium by Market Segment**

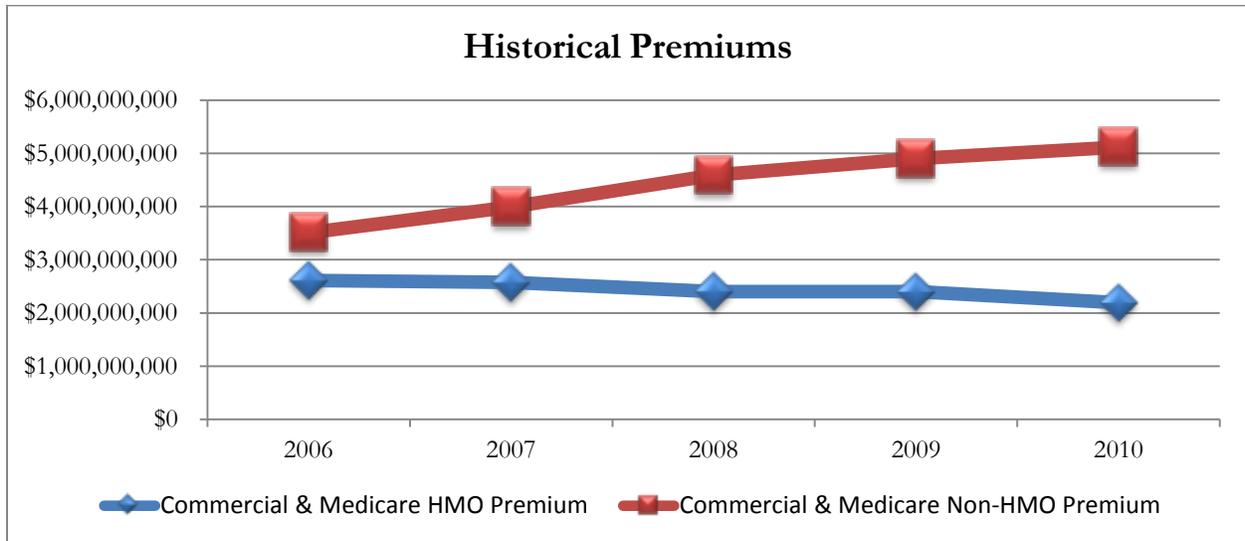
Market Segment	Premiums, 2010	Market Share
Commercial & Medicare HMO Premium	\$2,191,032,571	30.0%
Commercial & Medicare Non-HMO Premium	\$5,117,408,018	70.0%
<b>TOTALS</b>	<b>\$7,308,440,589</b>	<b>100.0%</b>

**Major Medical Health Plan Premium - Market Share**



Market Segment	2006	2007	2008	2009	2010
Commercial & Medicare HMO	\$2,611,306,335	\$2,572,389,479	\$2,403,423,913	\$2,400,464,511	\$2,191,032,571
Commercial & Medicare Non-HMO	\$3,510,062,784	\$3,995,287,534	\$4,590,250,670	\$4,901,049,540	\$5,117,408,018
<b>TOTALS</b>	<b>\$6,121,369,119</b>	<b>\$6,567,677,013</b>	<b>\$6,993,674,583</b>	<b>\$7,301,514,051</b>	<b>\$7,308,440,589</b>

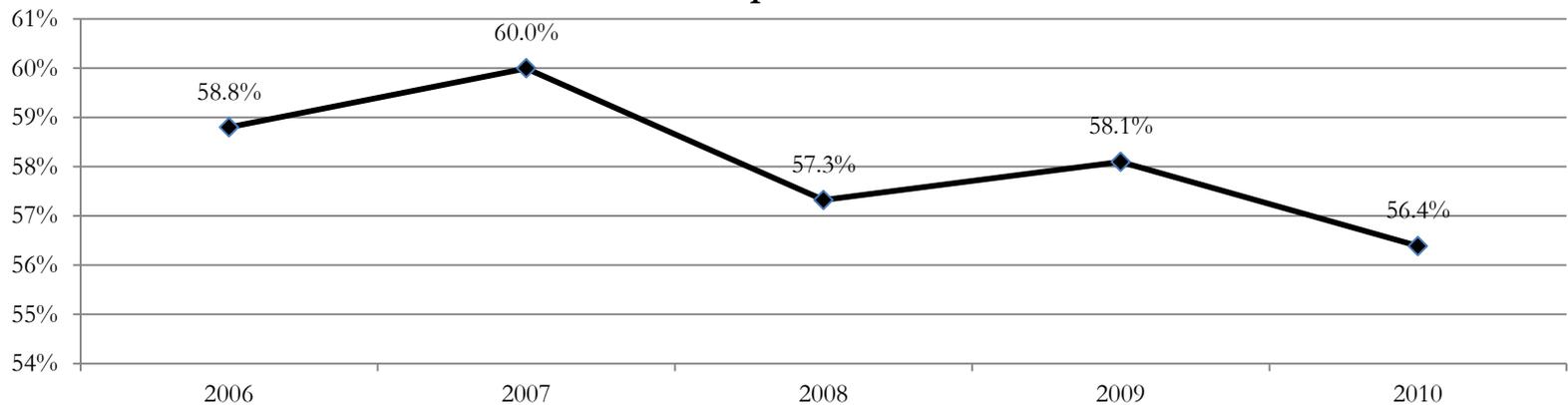
**Historical Premiums**



### Top 5 HMOs by Market Share by Year

<b>2006</b>	16.1%	UnitedHealthcare Of The Midwest Inc	<b>2009</b>	15.8%	Healthcare USA Of Missouri LLC
	12.3%	Group Health Plan Inc		13.4%	UnitedHealthcare Of The Midwest Inc
	11.6%	HMO Missouri Inc dba Anthem Blue Cross & Blue Shield		10.4%	Group Health Plan Inc
	9.4%	Healthcare USA Of Missouri LLC		9.3%	Good Health HMO Inc dba Blue-Care Inc
	9.4%	Mercy Health Plans Of Missouri Inc		9.2%	HMO Missouri Inc dba Anthem Blue Cross & Blue Shield
<b>2007</b>	15.9%	UnitedHealthcare Of The Midwest Inc	<b>2010</b>	15.5%	Healthcare USA Of Missouri LLC
	12.7%	Healthcare USA Of Missouri LLC		14.3%	UnitedHealthcare Of The Midwest Inc
	11.7%	Group Health Plan Inc		9.7%	Good Health HMO Inc dba Blue-Care Inc
	11.0%	HMO Missouri Inc dba Anthem Blue Cross & Blue Shield		8.6%	Group Health Plan Inc
	8.8%	Mercy Health Plans Of Missouri Inc		8.3%	HMO Missouri Inc dba Anthem Blue Cross & Blue Shield
<b>2008</b>	14.7%	Healthcare USA Of Missouri LLC			
	13.0%	UnitedHealthcare Of The Midwest Inc			
	11.2%	Group Health Plan Inc			
	9.8%	HMO Missouri Inc dba Anthem Blue Cross & Blue Shield			
	8.6%	Good Health HMO Inc dba Blue-Care Inc			

**Missouri Market Share for Top 5 HMOs Based on Premium**



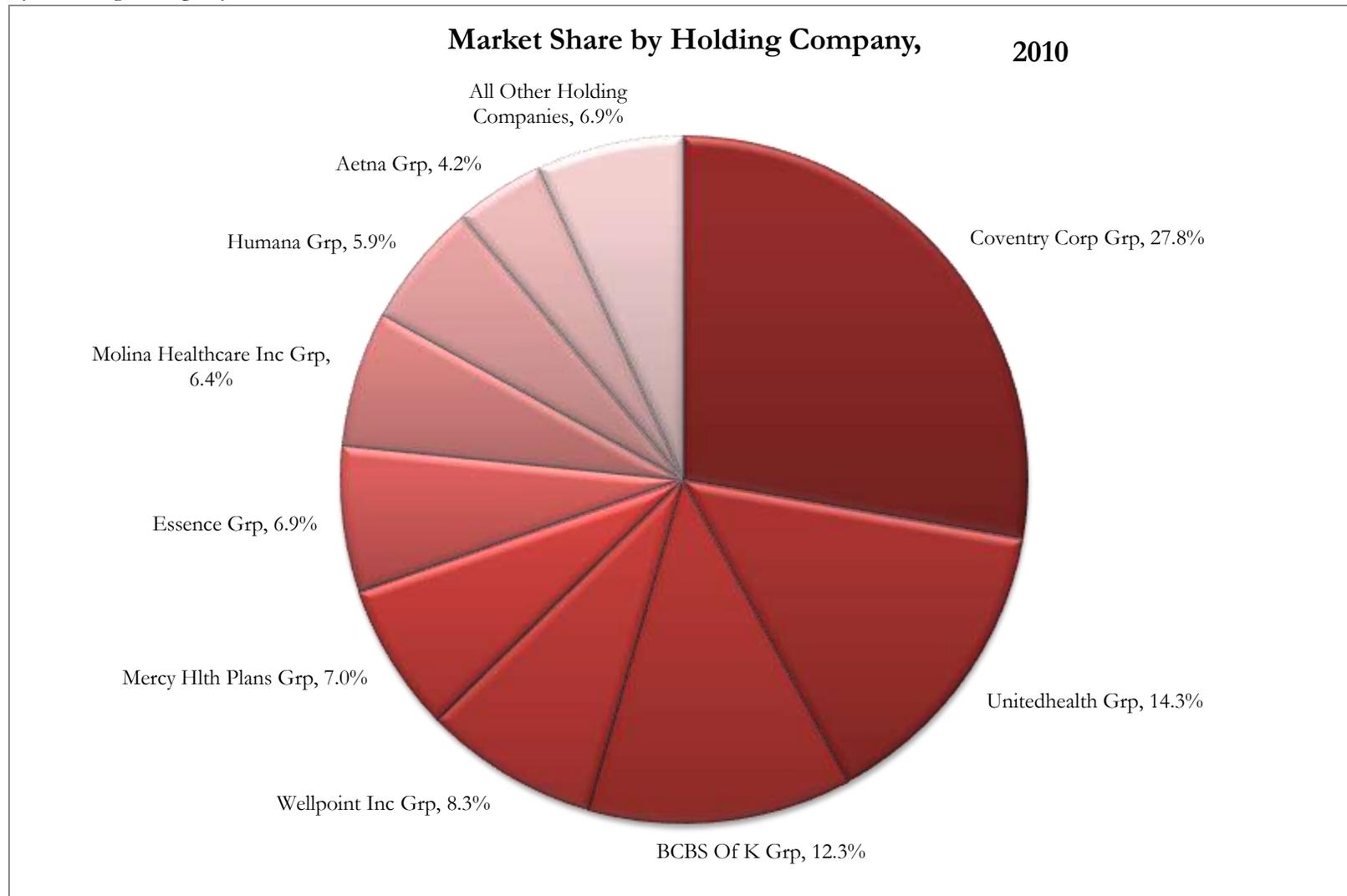
## Missouri HMO Premium Related Data by Holding Company

In descending order of 2010 Missouri Market Share

Missouri HMO Premium by Holding Company						
Holding Company	Market Share	Commercial Premium	Medicare Revenue	Medicaid Revenue	Total Premium Related Revenues	% Change in Premium Related Revenues, (2009-2010)
Coventry Corp Group	27.8%	\$137,239,053	\$268,378,263	\$512,030,812	\$917,648,128	-74.5%
UnitedHealth Group	14.3%	\$43,333,123	\$430,627,192	\$0	\$473,960,315	- 1.4%
Blue Cross & Blue Shield Of KC Group	12.3%	\$319,921,820	\$0	\$87,736,873	\$407,658,693	- 3.5%
Wellpoint Inc Group	8.3%	\$273,429,316	\$-2,190	\$0	\$273,427,126	-17.1%
Mercy Health Plans Group	7.0%	\$66,662,810	\$165,153,853	\$0	\$231,816,663	-14.2%
Essence Group	6.9%	\$0	\$227,155,800	\$0	\$227,155,800	13.8%
Molina Healthcare Inc Group	6.4%	\$0	\$0	\$210,851,855	\$210,851,855	- 8.4%
Humana Group	5.9%	\$39,277,438	\$154,975,134	\$0	\$194,252,572	12.1%
Aetna Group	4.2%	\$15,106,742	\$0	\$124,244,528	\$139,351,270	12.3%
Children's Mercy's Family Health Partners	4.2%	\$0	\$0	\$138,876,583	\$138,876,583	1.0%
Wellcare Group	1.6%	\$0	\$11,338,059	\$40,809,241	\$52,147,300	-14.2%
Arcadian Group	0.6%	\$0	\$21,190,186	\$0	\$21,190,186	.
Cox Ins Group	0.4%	\$11,615,189	\$0	\$0	\$11,615,189	-27.1%
Heartland Health Group	0.1%	\$2,873,492	\$0	\$0	\$2,873,492	-88.0%
CIGNA Health Group	0.1%	\$2,757,291	\$0	\$0	\$2,757,291	-39.7%
<b>Total</b>	<b>100.0%</b>	<b>\$912,216,274</b>	<b>\$1,278,816,297</b>	<b>\$1,114,549,892</b>	<b>\$3,305,582,463</b>	<b>- 8.1%</b>

# Missouri HMO Premium Based Market Shares

By Holding Company

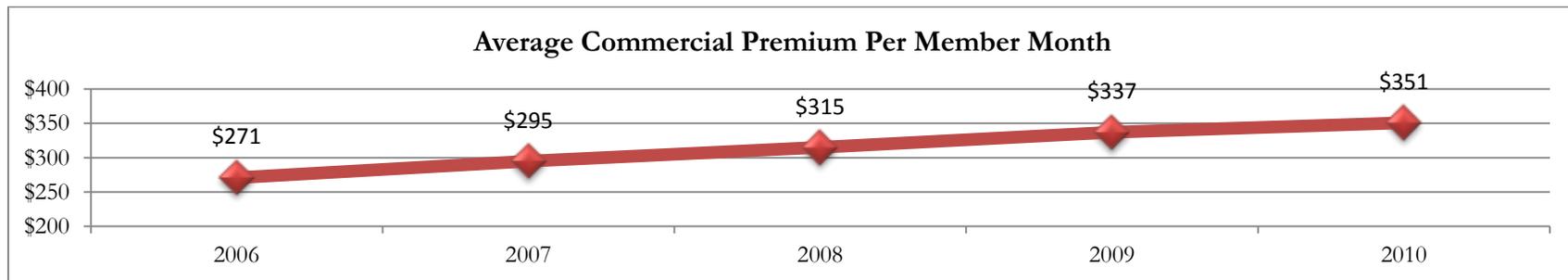


## Missouri Commercial Premium Per Member Per Month

Missouri Commercial Premiums Per Member Per Month							
Health Maintenance Organization	Commercial Premiums Per Member Per Month (PMPM)			Commercial Premiums Earned		Commercial Cumulative Member Months	
	2009	2010	% Change	2009	2010	2009	2010
Good Health HMO Inc dba Blue-Care Inc	\$362	\$380	5.0%	\$335,450,958	\$319,921,820	927,346	841,964
HMO Missouri Inc dba Anthem Blue Cross & Blue Shield	\$305	\$320	4.8%	\$329,268,324	\$273,369,400	1,079,168	855,045
Group Health Plan Inc	\$364	\$351	- 3.6%	\$118,877,642	\$75,575,147	326,878	215,559
Mercy Health Plans Of Missouri Inc	\$362	\$360	- 0.6%	\$96,288,080	\$66,662,810	265,732	185,000
Coventry Health Care Of Kansas Inc	\$315	\$329	4.5%	\$86,578,568	\$61,663,906	275,142	187,592
UnitedHealthcare Of The Midwest Inc	\$324	\$355	9.3%	\$42,821,281	\$43,333,123	131,982	122,229
Humana Health Plan Inc	\$382	\$408	6.9%	\$37,954,956	\$39,277,438	99,480	96,269
Aetna Health Inc	\$334	\$381	14.1%	\$28,407,716	\$15,106,742	85,173	39,694
Cox Health Systems HMO Inc	\$312	\$310	- 0.5%	\$15,936,968	\$11,615,189	51,100	37,422
Community Health Plan	\$375	\$353	- 6.0%	\$23,944,222	\$2,873,492	63,864	8,151
CIGNA Healthcare Of Ohio Inc dba CIGNA Healthcare of KS/MO	\$336	\$376	11.7%	\$2,968,491	\$2,145,247	8,825	5,711
CIGNA Healthcare Of St Louis Inc	\$323	\$308	- 4.5%	\$1,605,924	\$612,044	4,978	1,986
Healthlink HMO Inc dba Healthlink HMO	\$557	\$238	-57.3%	\$145,294	\$59,916	261	252
Blue Cross & Blue Shield of Kansas City	.	.	.	\$31,225	.	0	.
<b>Total</b>	<b>\$337</b>	<b>\$351</b>	<b>4.1%</b>	<b>\$1,120,279,649</b>	<b>\$912,216,274</b>	<b>3,319,929</b>	<b>2,596,874</b>

## Missouri Historical Commercial Premium Per Member Per Month

Missouri Commercial Premiums Per Member Per Month, 2006-2010						
Health Maintenance Organization	2006	2007	2008	2009	2010	% Change, 2006-2010
Aetna Health Inc	\$263	\$277	\$317	\$334	\$381	44.9%
Community Health Plan	\$324	\$330	\$350	\$375	\$353	8.8%
CIGNA Healthcare Of Ohio Inc dba CIGNA Healthcare of KS/MO	\$907	\$277	\$307	\$336	\$376	-58.6%
Mercy Health Plans Of Missouri Inc	\$280	\$334	\$337	\$362	\$360	28.5%
Good Health HMO Inc dba Blue-Care Inc	\$301	\$336	\$357	\$362	\$380	26.1%
HMO Missouri Inc dba Anthem Blue Cross & Blue Shield	\$252	\$264	\$278	\$305	\$320	26.9%
Coventry Health Care Of Kansas Inc	\$252	\$263	\$290	\$315	\$329	30.3%
Cox Health Systems HMO Inc	\$235	\$258	\$287	\$312	\$310	32.2%
CIGNA Healthcare Of St Louis Inc	\$310	\$340	\$285	\$323	\$308	- 0.7%
Humana Health Plan Inc	\$303	\$326	\$359	\$382	\$408	34.8%
Group Health Plan Inc	\$261	\$301	\$325	\$364	\$351	34.2%
UnitedHealthcare Of The Midwest Inc	\$342	\$337	\$336	\$324	\$355	3.7%
Healthlink HMO Inc dba Healthlink HMO	\$22	\$16	\$703	\$557	\$238	1005%
<b>Total</b>	<b>\$271</b>	<b>\$295</b>	<b>\$315</b>	<b>\$337</b>	<b>\$351</b>	<b>29.4%</b>



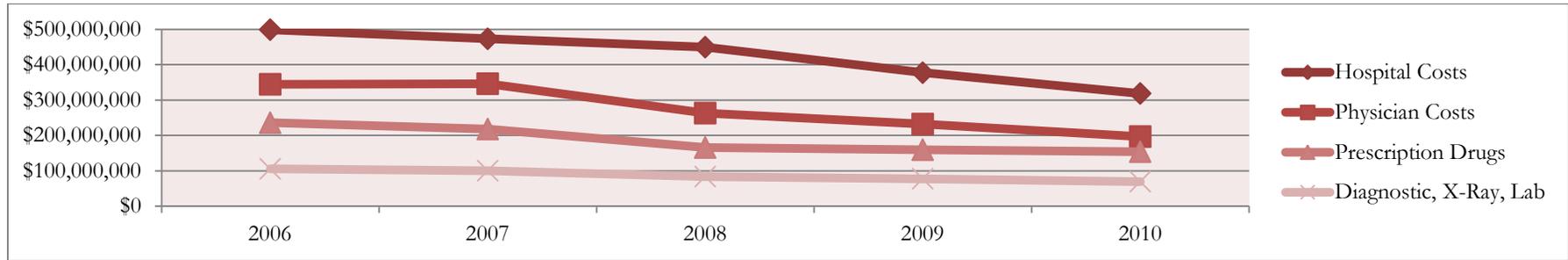
### *Missouri HMO Cost Comparisons*

The information in this section shows how dollars are spent on different categories of health care. Historically, hospital costs represent the largest percentage of all medical costs. Partly because of its incentives to get preventive care before hospitalization is necessary, managed care was promoted as the most effective solution for addressing rapidly rising medical costs found during the 1970s to the early 1990s. As the data on these pages show, Missouri's commercial HMOs spend proportionally more on pharmacy and outpatient physician care, and proportionally less on inpatient hospital care compared to Medicare and Medicaid HMOs.

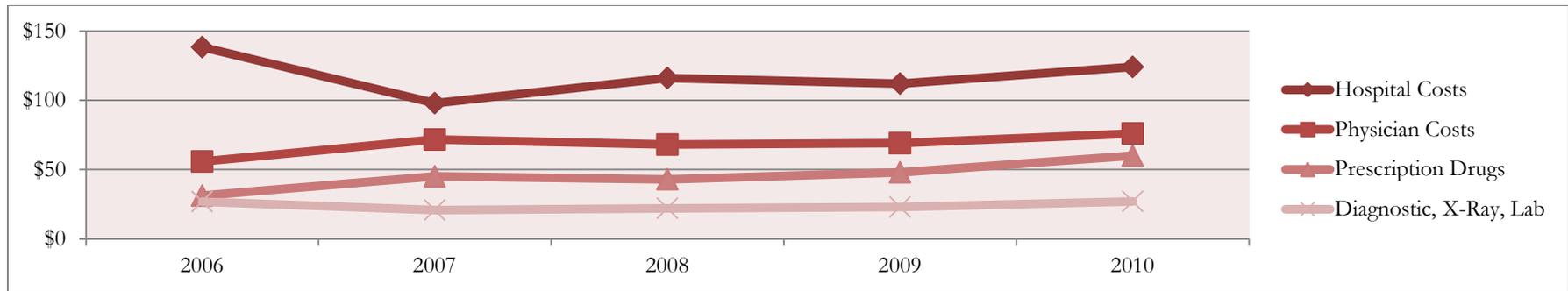
In the late 1990's and the early part of the current decade, rising pharmaceutical costs received considerable attention. While dramatic increases have occurred in drug-related spending, health policy analysts tend to see pharmaceutical spending as an important 'release valve' slowing the rising cost of hospital care. (See "Outpatient Prescription Drug Expenses in the U.S. Community Population, 2003, MEPS Chartbook No. 16 Medical Expenditure Panel Survey" published by the U.S. Department of Health and Human Services, Agency for Healthcare Research and Quality. [http://www.meps.ahrq.gov/mepsweb/data\\_files/publications/cb16/cb16.pdf](http://www.meps.ahrq.gov/mepsweb/data_files/publications/cb16/cb16.pdf))

In more recent years, the rising costs of diagnostic imaging have become a target for scrutiny in managed care plans. Plans have begun imposing strict prior-authorization requirements for imaging services. There has also been an increase in the use of imaging vendors, to limit the network of imaging providers. But, as with pharmaceutical expenses, the data on diagnostic imaging indicates that diagnostic imaging costs the HMOs a fraction of what they pay for hospital and physician care. Attempting to control the cost of imaging services will do little to reduce the total cost of healthcare, but will add significantly to the HMO's administrative costs. In addition, a large and growing body of peer-reviewed medical literature points to the clinical and economic advantages of diagnostic imaging technology, particularly in areas where older diagnostic techniques are known to have reliability problems.

## Missouri Commercial Costs

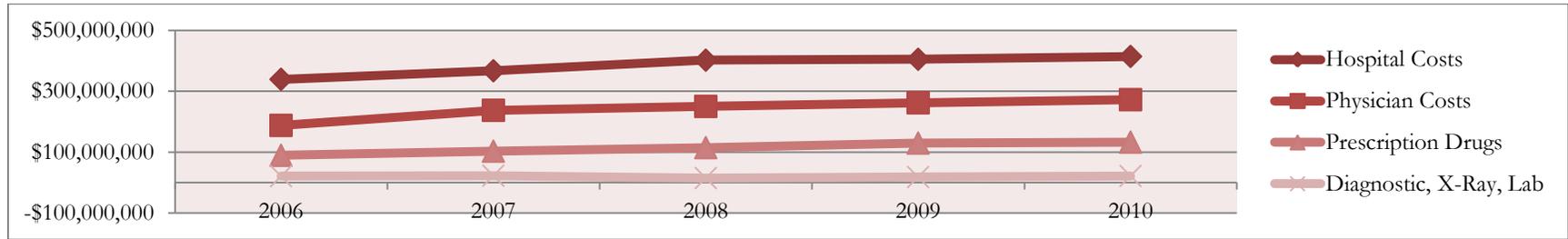


Services	2006	2007	% Change, 2006-2007	2008	% Change, 2007-2008	2009	% Change, 2008-2009	2010	% Change, 2009-2010
Hospital Costs	\$498,911,048	\$473,021,159	- 5.2%	\$449,523,670	- 5.0%	\$377,220,940	-16.1%	\$318,612,286	-15.5%
Physician Costs	\$344,502,568	\$346,224,775	0.5%	\$263,035,096	-24.0%	\$231,935,425	-11.8%	\$196,662,770	-15.2%
Prescription Drugs	\$235,866,379	\$218,098,312	- 7.5%	\$165,905,343	-23.9%	\$159,701,839	- 3.7%	\$154,113,993	- 3.5%
Diagnostic, X-Ray, Lab	\$105,574,857	\$100,296,383	- 5.0%	\$83,754,466	-16.5%	\$77,544,842	- 7.4%	\$69,425,805	-10.5%

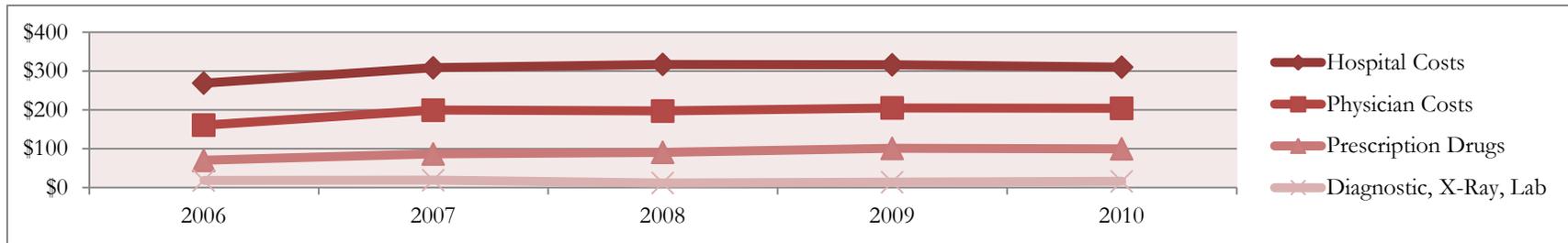


Per Member Per Month	2006	2007	% Change, 2006-2007	2008	% Change, 2007-2008	2009	% Change, 2008-2009	2010	% Change, 2009-2010
Hospital Costs	\$138	\$98	-29.3%	\$116	18.8%	\$112	- 3.5%	\$124	10.3%
Physician Costs	\$56	\$72	28.4%	\$68	- 5.0%	\$69	1.5%	\$76	10.8%
Prescription Drugs	\$31	\$45	44.7%	\$43	- 4.9%	\$48	10.8%	\$60	26.1%
Diagnostic, X-Ray, Lab	\$27	\$21	-22.8%	\$22	4.4%	\$23	6.5%	\$27	17.0%

## Missouri Medicare Costs

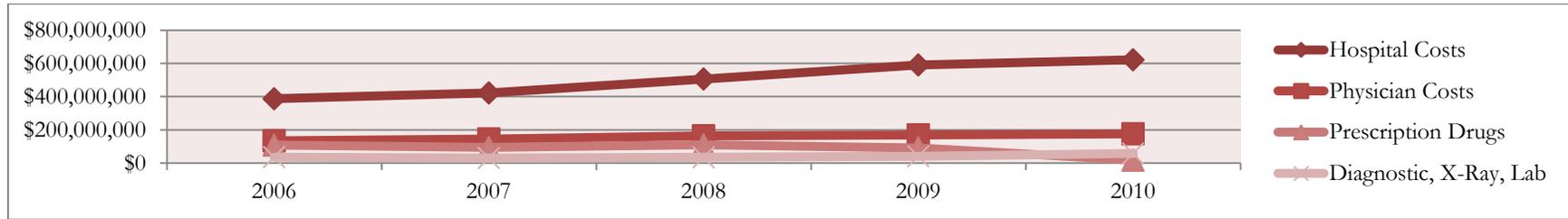


Services	2006	2007	% Change, 2006-2007	2008	% Change, 2007-2008	2009	% Change, 2008-2009	2010	% Change, 2009-2010
Hospital Costs	\$339,120,315	\$367,105,593	8.3%	\$401,858,040	9.5%	\$404,756,544	0.7%	\$414,123,875	2.3%
Physician Costs	\$187,862,338	\$237,307,549	26.3%	\$250,103,009	5.4%	\$261,894,162	4.7%	\$272,223,166	3.9%
Prescription Drugs	\$89,650,669	\$103,308,369	15.2%	\$114,921,188	11.2%	\$129,744,058	12.9%	\$132,864,824	2.4%
Diagnostic, X-Ray, Lab	\$21,133,155	\$22,828,936	8.0%	\$15,048,110	-34.1%	\$18,169,543	20.7%	\$21,832,288	20.2%

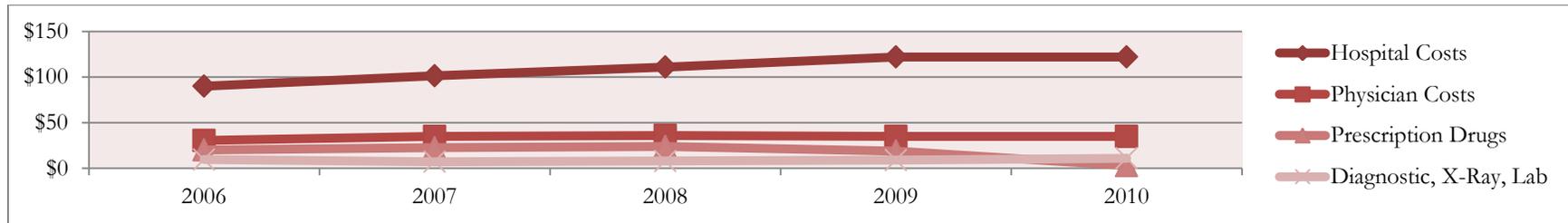


Per Member Per Month Cost of Services	2006	2007	% Change, 2006-2007	2008	% Change, 2007-2008	2009	% Change, 2008-2009	2010	% Change, 2009-2010
Hospital Costs	\$269	\$308	14.6%	\$317	2.9%	\$316	- 0.3%	\$310	- 1.8%
Physician Costs	\$161	\$199	23.9%	\$197	- 0.9%	\$205	3.6%	\$204	- 0.2%
Prescription Drugs	\$70	\$87	23.7%	\$91	4.6%	\$101	11.7%	\$100	- 1.7%
Diagnostic, X-Ray, Lab	\$18	\$19	3.9%	\$12	-38.0%	\$14	19.5%	\$16	15.4%

## Missouri Medicaid Costs



Services	2006	2007	% Change, 2006-2007	2008	% Change, 2007-2008	2009	% Change, 2008-2009	2010	% Change, 2009-2010
Hospital Costs	\$386,939,973	\$422,028,055	9.1%	\$505,998,699	19.9%	\$590,557,247	16.7%	\$621,680,189	5.3%
Physician Costs	\$134,175,815	\$145,364,434	8.3%	\$164,402,692	13.1%	\$169,805,879	3.3%	\$176,552,100	4.0%
Prescription Drugs	\$108,477,526	\$93,938,386	-13.4%	\$110,856,402	18.0%	\$90,959,550	-17.9%	\$17,844,955	-80.4%
Diagnostic, X-Ray, Lab	\$36,244,590	\$30,512,597	-15.8%	\$34,621,650	13.5%	\$41,179,597	18.9%	\$57,386,253	39.4%



### . Per Member Per Month Cost of Services - Medicaid

Per Member Per Month Cost of Service	2006	2007	% Change, 2006-2007	2008	% Change, 2007-2008	2009	% Change, 2008-2009	2010	% Change, 2009-2010
Hospital Costs	\$90	\$101	12.6%	\$111	9.4%	\$122	10.3%	\$122	- 0.4%
Physician Costs	\$31	\$35	14.4%	\$36	3.2%	\$35	- 2.3%	\$35	- 1.7%
Prescription Drugs	\$20	\$23	11.6%	\$24	7.7%	\$19	-22.4%	\$3	-81.4%
Diagnostic, X-Ray, Lab	\$10	\$7	-23.6%	\$8	3.5%	\$9	12.5%	\$11	31.8%

## *Missouri Costs of Services*

The following pages represent the Total Paid by Missouri HMOs for medical services in specified categories. The Total Paid amount as reported to DIFP is the Total Medical Cost billed by participating providers, after cost-sharing, coordination of benefits and any other cost-offsets have been accounted for. Cost data presented here does not reflect any re-insurance recoveries.

### **Definitions of Cost Categories:**

- A. Inpatient Hospital:** Costs incurred due to inpatient hospital utilization, excluding mental health costs.
- B. Outpatient Hospital:** Costs incurred due to utilization of In/Out Surgery, Hospital/Ambulatory-Same Day Surgery, excluding Non-Hospital services.
- C. Prescription Drugs:** All covered outpatient prescription costs.
- D. Inpatient Physician:** Physician costs incurred as a result of inpatient hospital utilization, as well as hospitalist costs, if any. Includes surgeons, anesthesia, etc.
- E. Outpatient Physician:** Physician costs incurred as a result of non-hospital utilization, excluding Mental Health/Psychiatry/Chemical Dependency and Chiropractic. Includes surgeons, anesthesia, etc.
- F. Emergency Room:** Costs incurred due to in-network and out-of-network emergency room utilization.
- G. Chiropractic:** Costs incurred due to utilization of Chiropractic services.
- H. Inpatient Mental Health:** Costs incurred due to inpatient Mental Health utilization, including care for any condition listed in the most recent edition of the Diagnostic and Statistical Manual of Mental Disorders.
- I. Outpatient Mental Health:** Costs incurred due to outpatient Mental Health utilization, including care for any condition listed in the most recent edition of the Diagnostic and Statistical Manual of Mental Disorders.
- J. Diagnostics:** Imaging, pathology, X-ray and lab charges due to inpatient and ambulatory utilization.
- K. Other:** Any other medical costs incurred. Excludes administrative costs.
- L. Total Medical Costs:** The sum of all amounts reported paid for medical services.
- M. Total Capitation Costs:** Costs for which payment is made on a capitated basis.
- N. Total Medical Costs Less Capitation Costs:** Reflects non-capitated costs in comparison to capitated costs.

## Missouri Cost of Services for Commercial Business

	A Inpatient Hospital	B Outpatient Hospital	C Prescription Drugs	D Inpatient Physician	E Outpatient Physician	F Emergency Room	G Chiro- practic	H Inpatient Mental Health	I Outpatient Mental Health	J Diagnostics	K Other	L Total Medical Costs	M Total Capitation Costs	N Net Medical Costs
Aetna Health Inc	\$2,282,904	\$1,427,777	\$2,355,001	\$194,986	\$1,065,434	\$484,778	\$29,144	\$77,421	\$31,925	\$2,219,704	\$2,897,546	\$13,066,792	\$38,538	\$13,028,254
CIGNA Healthcare of Ohio dba CIGNA Healthcare of Kansas/Missouri	\$300,415	\$231,872	\$368,514	\$58,184	\$216,599	\$131,293	\$2,168	\$24,101	\$47,155	\$165,683	\$53,370	\$1,599,354	\$81,651	\$1,517,703
CIGNA Healthcare Of St Louis Inc	\$63,917	\$62,109	\$137,853	\$13,408	\$83,217	\$16,380	\$588	\$10,258	\$7,069	\$47,032	\$11,680	\$453,511	\$23,542	\$429,969
Community Health Plan	\$787,747	\$443,437	\$412,719	\$92,057	\$458,438	\$156,675	\$17,034	\$24,319	\$10,298	\$474,408	\$113,837	\$2,990,969	\$17,950	\$2,973,019
Coventry Health Care Of Kansas Inc	\$13,095,822	\$9,881,990	\$9,101,609	\$2,383,889	\$11,535,387	\$3,099,217	\$60,996	\$718,679	\$266,485	\$358,601	\$744,598	\$51,247,272	\$1,568,060	\$49,679,212
Cox Health Systems HMO Inc	\$1,898,758	\$1,765,314	\$1,570,594	\$639,631	\$1,886,107	\$411,948	\$138,926	\$8,715	\$33,420	\$377,660	\$342,721	\$9,073,793	\$6,849	\$9,066,944
Good Health HMO Inc dba Blue-Care	\$61,029,164	\$42,514,130	\$55,406,876	\$11,636,795	\$47,512,228	\$12,177,583	\$6,600,975	\$895,517	\$1,153,393	\$34,928,478	\$16,240,980	\$290,096,119	\$5,439,182	\$284,656,
Group Health Plan Inc	\$13,488,866	\$15,085,050	\$10,844,571	\$2,642,305	\$13,419,358	\$2,882,211	\$222,688	\$200,658	\$426,398	\$874,438	\$1,326,057	\$61,412,602	\$1,016,372	\$60,396,230
Healthlink HMO Inc dba Healthlink HMO	\$27,330	\$15,667	\$15,013	\$21,228	\$20,727	\$15,754	\$0	\$82,727	\$0	\$46,905	\$23,496	\$268,847	\$96	\$268,751
HMO Missouri Inc dba Anthem Blue Cross & Blue Shield	\$53,943,195	\$28,938,065	\$52,159,234	\$11,544,232	\$62,304,540	\$9,641,509	\$1,501,901	\$1,239,319	\$1,491,802	\$26,717,405	\$1,355,576	\$250,836,778	\$0	\$250,836
Humana Health Plan Inc	\$4,366,325	\$2,751,412	\$4,749,394	\$901,034	\$5,143,702	\$841,000	\$44,908	\$197,512	\$265,298	\$77,661	\$2,330,649	\$21,668,894	\$579,511	\$21,089,383
Mercy Health Plans Of Missouri Inc	\$14,203,780	\$2,467,784	\$5,954,746	\$2,398,583	\$10,923,759	\$1,108,176	\$190,785	\$281,239	\$104,650	\$2,817,484	\$19,944,774	\$60,395,762	\$0	\$60,395,762
UnitedHealthcare Of The Midwest Inc	\$6,017,902	\$8,967,628	\$11,051,925	\$1,327,463	\$8,264,950	\$1,546,918	\$57,141	\$776,633	\$1,295,325	\$320,345	\$185,202	\$39,811,431	\$1,367,885	\$38,443,545
<b>Total</b>	\$171,506,124	\$114,552,233	\$154,128,050	\$33,853,795	\$162,834,447	\$32,513,442	\$8,867,254	\$4,537,096	\$5,133,218	\$69,425,805	\$45,570,487	\$802,922,123	\$10,139,635	\$792,782,489

## Missouri Per Member Per Month Costs for Commercial Business

	A Inpatient Hospital	B Outpatient Hospital	C Prescription Drugs	D Inpatient Physician	E Outpatient Physician	F Emergency Room	G Chiro- practic	H Inpatient Mental Health	I Outpatient Mental Health	J Diagnostics	K Other	L Total Medical Costs	M Total Capitation Costs	N Net Medical Costs
Aetna Health Inc	\$63.15	\$39.50	\$65.15	\$5.39	\$29.47	\$13.41	\$0.81	\$2.14	\$0.88	\$61.40	\$80.15	\$361.46	\$1.07	\$360.39
CIGNA Healthcare Of Ohio Inc DBA CIGNA Healthcare of KS/MO	\$47.24	\$36.46	\$57.95	\$9.15	\$34.06	\$20.65	\$0.34	\$3.79	\$7.42	\$26.05	\$8.39	\$251.51	\$12.84	\$238.67
CIGNA Healthcare Of St Louis Inc	\$32.40	\$31.48	\$69.87	\$6.80	\$42.18	\$8.30	\$0.30	\$5.20	\$3.58	\$23.84	\$5.92	\$229.86	\$11.93	\$217.93
Community Health Plan	\$95.55	\$53.79	\$50.06	\$11.17	\$55.61	\$19.00	\$2.07	\$2.95	\$1.25	\$57.55	\$13.81	\$362.81	\$2.18	\$360.63
Coventry Health Care Of Kansas Inc	\$70.27	\$53.03	\$48.84	\$12.79	\$61.90	\$16.63	\$0.33	\$3.86	\$1.43	\$1.92	\$4.00	\$274.99	\$8.41	\$266.58
Cox Health Systems HMO Inc	\$44.36	\$41.24	\$36.69	\$14.94	\$44.06	\$9.62	\$3.25	\$0.20	\$0.78	\$8.82	\$8.01	\$211.97	\$0.16	\$211.81
Good Health HMO Inc dba Blue-Care	\$66.81	\$46.54	\$60.66	\$12.74	\$52.02	\$13.33	\$7.23	\$0.98	\$1.26	\$38.24	\$17.78	\$317.59	\$5.95	\$311.64
Group Health Plan Inc	\$62.68	\$70.10	\$50.39	\$12.28	\$62.36	\$13.39	\$1.03	\$0.93	\$1.98	\$4.06	\$6.16	\$285.36	\$4.72	\$280.64
Healthlink HMO Inc dba Healthlink HMO	\$108.45	\$62.17	\$59.58	\$84.24	\$82.25	\$62.51	\$0.00	\$328.28	\$0.00	\$186.13	\$93.24	\$1,066.85	\$0.38	\$1,066.47
HMO Missouri Inc dba Anthem Blue Cross & Blue Shield	\$63.09	\$33.84	\$61.00	\$13.50	\$72.87	\$11.28	\$1.76	\$1.45	\$1.74	\$31.25	\$1.59	\$293.36	\$0.00	\$293.36
Humana Health Plan Inc	\$64.73	\$40.79	\$70.41	\$13.36	\$76.26	\$12.47	\$0.67	\$2.93	\$3.93	\$1.15	\$34.55	\$321.25	\$8.59	\$312.66
Mercy Health Plans Of Missouri Inc	\$80.62	\$14.01	\$33.80	\$13.61	\$62.01	\$6.29	\$1.08	\$1.60	\$0.59	\$15.99	\$113.21	\$342.82	\$0.00	\$342.82
UnitedHealthcare Of The Midwest Inc	\$46.61	\$69.45	\$85.59	\$10.28	\$64.01	\$11.98	\$0.44	\$6.01	\$10.03	\$2.48	\$1.43	\$308.33	\$10.59	\$297.73
<b>Total</b>	\$65.00	\$43.41	\$58.41	\$12.83	\$61.71	\$12.32	\$3.36	\$1.72	\$1.95	\$26.31	\$17.27	\$304.30	\$3.84	\$300.46

## Missouri Cost of Services for Medicare and Medicaid

<b>Medicare</b>	<b>A Inpatient Hospital</b>	<b>B Outpatient Hospital</b>	<b>C Prescription Drugs</b>	<b>D Inpatient Physician</b>	<b>E Outpatient Physician</b>	<b>F Emergency Room</b>	<b>G Chiro- practic</b>	<b>H Inpatient Mental Health</b>	<b>I Outpatient Mental Health</b>	<b>J Diagnostics</b>	<b>K Other</b>	<b>L Total Medical Costs</b>	<b>M Total Capitation Costs</b>	<b>N Net Medical Costs</b>
Arcadian Health Plan Inc	\$2,882,461	\$821,024	\$4,419,529	\$3,703,485	\$0	\$2,128,802	\$154	\$114,672	\$2,726	\$1,230,887	\$379,450	\$15,683,191	\$248,210	\$15,434,981
Coventry Health Care Of Kansas Inc	\$19,821,293	\$5,898,394	\$7,657,573	\$2,822,608	\$9,453,371	\$1,786,607	\$1,136	\$423,047	\$31,434	\$273,428	\$1,161,067	\$49,329,960	\$339,244	\$48,990,716
Essence Healthcare Inc	\$41,323,107	\$6,070,781	\$20,289,695	\$8,343,013	\$45,711,717	\$3,847,071	\$18,825	\$407,381	\$407,381	\$10,388,707	\$20,644,130	\$157,451,807	\$22,016,494	\$135,435,314
Group Health Plan Inc	\$59,653,661	\$29,356,336	\$27,318,750	\$7,529,974	\$34,703,840	\$3,465,642	\$61,054	\$245,408	\$521,493	\$1,901,813	\$4,666,298	\$169,424,269	\$6,265,926	\$163,158,343
Harmony Health Plan Of Illinois Inc DBA Harmony Health Plan of Missouri	\$3,400,311	\$141,382	\$1,480,702	\$540,210	\$889,574	\$403,691	\$0	\$311,216	\$28,947	\$468,926	\$1,232,106	\$8,897,064	\$398,015	\$8,499,049
Humana Health Plan Inc	\$37,264,357	\$10,108,801	\$21,202,801	\$7,377,210	\$21,297,796	\$2,621,336	\$14,677	\$558,539	\$1,220,463	\$324,069	\$38,204,528	\$140,194,577		\$140,194,577
Mercy Health Plans Of Missouri Inc	\$41,705,668	\$3,566,959	\$28,266,814	\$6,594,929	\$25,267,608	\$1,148,131	\$36,536	\$417,699	\$69,858	\$5,128,812	\$34,149,708	\$146,352,721	\$0	\$146,352,721
UnitedHealthcare Of The Midwest Inc	\$90,727,242	\$43,510,235	\$22,228,960	\$32,700,757	\$65,287,075	\$2,470,582	\$22,592	\$1,698,416	\$1,081,940	\$2,115,646	\$5,831,964	\$267,675,408	\$6,113,088	\$261,562,320
<b>Total</b>	<b>\$296,778,100</b>	<b>\$99,473,912</b>	<b>\$132,864,824</b>	<b>\$69,612,185</b>	<b>\$202,610,981</b>	<b>\$17,871,863</b>	<b>\$154,976</b>	<b>\$4,176,377</b>	<b>\$3,364,241</b>	<b>\$21,832,288</b>	<b>\$106,269,252</b>	<b>\$955,008,998</b>	<b>\$35,380,978</b>	<b>\$919,628,020</b>

<b>Medicaid</b>	<b>A Inpatient Hospital</b>	<b>B Outpatient Hospital</b>	<b>C Prescription Drugs</b>	<b>D Inpatient Physician</b>	<b>E Outpatient Physician</b>	<b>F Emergency Room</b>	<b>G Chiro- practic</b>	<b>H Inpatient Mental Health</b>	<b>I Outpatient Mental Health</b>	<b>J Diagnostics</b>	<b>K Other</b>	<b>L Total Medical Costs</b>	<b>M Total Capitation Costs</b>	<b>N Net Medical Costs</b>
Alliance For Community Health LLC dba Molina Healthcare of MO	\$61,071,416	\$11,439,478	\$0	\$13,050,154	\$25,350,222	\$25,933,914	\$261	\$1,276,192	\$1,786,668	\$2,919,714	\$28,681,809	\$171,509,829	\$13,163,807	\$158,346,022
Blue-Advantage Plus Of Kansas City Inc DBA Blue-Advantage Plus	\$20,942,918	\$13,255,477	\$17,844,955	\$4,999,538	\$8,796,015	\$11,170,762		\$776,869	\$1,270,045	\$5,720,562	\$3,882,969	\$88,776,320	\$6,202,609	\$82,573,7
Children's Mercy's Family Health Partners Inc	\$30,046,826	\$44,049,745	\$0	\$4,872,677	\$1,648,908	\$19,075,672	\$0	\$3,432,089	\$3,297,498	\$16,881,418	\$10,755,643	\$134,060,476	\$14,514,324	\$119,546,152
Harmony Health Plan Of IL Inc DBA Harmony Health Plan of MO	\$11,537,865	\$1,169,733	\$0	\$1,617,708	\$4,401,484	\$5,581,448	\$0	\$693,586	\$352,061	\$1,816,518	\$3,340,110	\$30,510,512	\$4,116,188	\$26,394,324
Healthcare USA Of Missouri LLC	\$159,112,053	\$76,621,710	\$0	\$31,297,120	\$60,792,057	\$76,359,258	\$0	\$9,321,785	\$4,386,722	\$11,961,399	\$16,335,805	\$446,187,909	\$39,475,542	\$406,712,367
Missouri Care Incorporated	\$27,532,874	\$16,150,273	\$0	\$6,010,248	\$13,715,968	\$10,628,765	\$0	\$2,776,177	\$1,862,285	\$18,086,642	\$6,389,267	\$103,152,501	\$2,045,265	\$101,107,235
<b>Total</b>	<b>\$310,243,952</b>	<b>\$162,686,416</b>	<b>\$17,844,955</b>	<b>\$61,847,446</b>	<b>\$114,704,654</b>	<b>\$148,749,820</b>	<b>\$261</b>	<b>\$18,276,698</b>	<b>\$12,955,279</b>	<b>\$57,386,253</b>	<b>\$69,385,603</b>	<b>\$974,197,546</b>	<b>\$79,517,735</b>	<b>\$894,679,811</b>

## Missouri Per Member Per Month Costs for Medicare and Medicaid.

<b>Medicare</b>	<b>A</b> Inpatient Hospital	<b>B</b> Outpatient Hospital	<b>C</b> Prescription Drugs	<b>D</b> Inpatient Physician	<b>E</b> Outpatient Physician	<b>F</b> Emergency Room	<b>G</b> Chiro- practic	<b>H</b> Inpatient Mental Health	<b>I</b> Outpatient Mental Health	<b>J</b> Diagnostics	<b>K</b> Other	<b>L</b> Total Medical Costs	<b>M</b> Total Capitation Costs	<b>N</b> Net Medical Costs
Arcadian Health Plan Inc	\$92.16	\$26.25	\$141.30	\$118.41	\$0.00	\$68.06	\$0.00	\$0.00	\$3.67	\$0.09	\$39.35	\$12.13	\$501.43	\$7.94
Coventry Health Care Of Kansas Inc	\$294.28	\$87.57	\$113.69	\$41.91	\$140.35	\$26.52	\$0.02	\$0.00	\$6.28	\$0.47	\$4.06	\$17.24	\$732.38	\$5.04
Essence Healthcare Inc	\$167.40	\$24.59	\$82.19	\$33.80	\$185.18	\$15.58	\$0.08	\$0.00	\$1.65	\$1.65	\$42.08	\$83.63	\$637.84	\$89.19
Group Health Plan Inc	\$261.31	\$128.59	\$119.67	\$32.98	\$152.02	\$15.18	\$0.27	\$0.00	\$1.07	\$2.28	\$8.33	\$20.44	\$742.15	\$27.45
Harmony Health Plan Of IL Inc DBA Harmony Health Plan of MO	\$240.88	\$10.02	\$104.90	\$38.27	\$63.02	\$28.60	\$0.00	\$0.00	\$22.05	\$2.05	\$33.22	\$87.28	\$630.28	\$28.20
Humana Health Plan Inc	\$201.24	\$54.59	\$114.50	\$39.84	\$115.02	\$14.16	\$0.08	\$0.00	\$3.02	\$6.59	\$1.75	\$206.32	\$757.10	.
Mercy Health Plans Of Missouri Inc	\$216.31	\$18.50	\$146.61	\$34.20	\$131.05	\$5.95	\$0.19	\$0.00	\$2.17	\$0.36	\$26.60	\$177.12	\$759.06	\$0.00
UnitedHealthcare Of The Midwest Inc	\$246.60	\$118.26	\$60.42	\$88.88	\$177.45	\$6.71	\$0.06	\$0.00	\$4.62	\$2.94	\$5.75	\$15.85	\$727.54	\$16.62
<b>Total</b>	<b>\$222.51</b>	<b>\$74.58</b>	<b>\$99.61</b>	<b>\$52.19</b>	<b>\$151.91</b>	<b>\$13.40</b>	<b>\$0.12</b>	<b>\$0.00</b>	<b>\$3.13</b>	<b>\$2.52</b>	<b>\$16.37</b>	<b>\$79.67</b>	<b>\$716.01</b>	<b>\$26.53</b>

<b>Medicaid</b>	<b>A</b> Inpatient Hospital	<b>B</b> Outpatient Hospital	<b>C</b> Prescription Drugs	<b>D</b> Inpatient Physician	<b>E</b> Outpatient Physician	<b>F</b> Emergency Room	<b>G</b> Chiro- practic	<b>H</b> Inpatient Mental Health	<b>I</b> Outpatient Mental Health	<b>J</b> Diagnostics	<b>K</b> Other	<b>L</b> Total Medical Costs	<b>M</b> Total Capitation Costs	<b>N</b> Net Medical Costs
Alliance For Community Health LLC dba Molina Healthcare of MO	\$64.17	\$12.02	\$0.00	\$13.71	\$26.64	\$27.25	\$0.00	\$0.00	\$1.34	\$1.88	\$3.07	\$30.14	\$180.21	\$13.83
Blue-Advantage Plus Of Kansas City Inc DBA Blue-Advantage Plus	\$56.47	\$35.74	\$48.12	\$13.48	\$23.72	\$30.12	.	\$0.31	\$2.09	\$3.42	\$15.43	\$10.47	\$239.38	\$16.73
Children's Mercy's Family Health Partners Inc	\$44.94	\$65.88	\$0.00	\$7.29	\$2.47	\$28.53	\$0.00	\$0.00	\$5.13	\$4.93	\$25.25	\$16.09	\$200.49	\$21.71
Harmony Health Plan Of IL Inc DBA Harmony Health Plan of MO	\$56.05	\$5.68	\$0.00	\$7.86	\$21.38	\$27.11	\$0.00	\$0.00	\$3.37	\$1.71	\$8.82	\$16.23	\$148.22	\$20.00
Healthcare USA Of Missouri LLC	\$68.03	\$32.76	\$0.00	\$13.38	\$25.99	\$32.65	\$0.00	\$0.00	\$3.99	\$1.88	\$5.11	\$6.98	\$190.76	\$16.88
Missouri Care Incorporated	\$48.64	\$28.53	\$0.00	\$10.62	\$24.23	\$18.78	\$0.00	\$0.00	\$4.90	\$3.29	\$31.95	\$11.29	\$182.23	\$3.61
<b>Total</b>	<b>\$60.81</b>	<b>\$31.89</b>	<b>\$3.50</b>	<b>\$12.12</b>	<b>\$22.48</b>	<b>\$29.15</b>	<b>\$0.00</b>	<b>\$0.02</b>	<b>\$3.58</b>	<b>\$2.54</b>	<b>\$11.25</b>	<b>\$13.60</b>	<b>\$190.94</b>	<b>\$15.59</b>



***Results for Nationwide Operations***  
***Missouri Licensed HMOs***

This section presents data on national operations for each HMO licensed in Missouri, including an indication of the amount of national operations attributable to Missouri business. Data on basic accounting items is presented. In addition, data on important indicators unique to the insurance industry is also presented.

This section concludes with five-year trend data on numerous indicators. Financial statements may be amended up to 5 years after they are originally filed. Data from prior years presented here may be different from prior HMO Annual Reports.

***Balance Sheet Items***

- A. % Missouri Business** - Reported Missouri premium-related revenues relative to reported total nationwide premium related revenues (before premiums ceded for reinsurance). Premium-related revenue includes commercial premiums and Medicare and Medicaid revenues recorded on a prepaid basis for the provision of contracted health services.
- B. Total Cash and Short Term Investments** - Cash on hand and investments maturing in one year or less, excluding cash restricted for statutory insolvency reserve requirements or held for contract reserves (e.g., Medicaid grants).
- C. Premium & Health Care Receivables** - Uncollected premiums, deferred premiums, accrued retrospective premiums, healthcare receivables and other amounts receivable.
- D. Total Assets** - Permitted assets determined in accordance with statutory requirements. Includes: cash, premiums receivable, investment income receivable, health care receivables, short-term and long-term investments, amounts due from affiliates, property and equipment, and aggregate write-ins for other assets.
- E. Total Liabilities** - All obligations, determined in accordance with state statutes, for which an HMO is financially responsible. Includes: Claims unpaid, unpaid claims adjustment expenses, claim reserves, premiums received in advance, general expenses due or accrued, federal and foreign income taxes payable, amounts due to parent, subsidiaries & affiliates, and borrowed money.
- F. Total Capital & Surplus** - Includes: Common capital stock, preferred capital stock, gross paid in and contributed surplus, surplus notes, unassigned funds less treasury stock at cost.
- G. Total Liabilities, Capital & Surplus** - Includes: Total Liabilities plus Total Capital and Surplus.

## Nationwide Operations - Balance Sheet Items

Health Maintenance Organization	A MO %	B Total Cash & Short Term Investments	C Premium & Health Care Receivables	D Total Assets	E Total Liabilities	F Total Capital & Surplus	G Total Liability, Capital & Surplus
Aetna Health Inc	0.40%	\$31,459,507	\$113,658,397	\$806,839,937	\$406,291,181	\$400,548,756	\$806,839,937
Alliance For Community Health LLC dba Molina Healthcare of Missouri	100.0%	\$20,495,752	\$22,816,220	\$45,418,451	\$19,191,497	\$26,226,954	\$45,418,451
Arcadian Health Plan Inc	5.5%	\$11,358,146	\$15,614,117	\$92,372,811	\$47,639,941	\$44,732,871	\$92,372,812
Blue-Advantage Plus Of Kansas City Inc dba Blue-Advantage Plus	100.0%	\$3,345,466	\$7,063,108	\$32,089,137	\$20,451,572	\$11,637,565	\$32,089,137
Children's Mercy's Family Health Partners Inc	32.7%	\$19,739,970	\$25,757,583	\$123,710,897	\$57,278,489	\$66,432,408	\$123,710,897
CIGNA Healthcare Of Ohio Inc DBA CIGNA Healthcare of KS/MO	40.0%	\$2,146,969	\$17,843	\$6,242,700	\$1,564,870	\$4,677,830	\$6,242,700
CIGNA Healthcare Of St Louis Inc	75.0%	\$863,497	\$4,396	\$1,742,546	\$45,517	\$1,697,029	\$1,742,546
Community Health Plan	95.3%	\$1,340,751	\$854	\$3,516,394	\$451,123	\$3,065,271	\$3,516,394
Coventry Health Care Of Kansas Inc	22.5%	\$45,840,166	\$7,463,468	\$168,741,414	\$83,676,663	\$85,064,751	\$168,741,414
Cox Health Systems HMO Inc	100.0%	\$2,604,774	\$78,121	\$24,247,329	\$3,622,824	\$20,624,505	\$24,247,329
Essence Healthcare Inc	48.7%	\$94,168,295	\$6,652,990	\$113,084,481	\$75,035,446	\$38,049,035	\$113,084,481
Good Health HMO Inc dba Blue-Care Inc	75.6%	\$4,997,843	\$7,862,581	\$113,821,909	\$42,960,207	\$70,861,702	\$113,821,909
Group Health Plan Inc	75.1%	\$33,438,480	\$1,126,437	\$167,322,541	\$86,916,572	\$80,405,969	\$167,322,541
Harmony Health Plan Of IL Inc DBA Harmony Health Plan of MO	14.7%	\$80,094,045	\$12,132,144	\$109,941,875	\$68,833,688	\$41,108,187	\$109,941,875
Healthcare USA Of Missouri LLC	100.0%	\$10,058,737	\$49,272,065	\$126,166,388	\$49,665,124	\$76,501,264	\$126,166,388
Healthlink HMO Inc dba Healthlink HMO	100.0%	-\$3,687,573	\$0	\$21,920,768	\$1,129,577	\$20,791,191	\$21,920,768
HMO Missouri Inc dba Anthem Blue Cross & Blue Shield	100.0%	\$24,926,018	\$13,808,129	\$126,700,109	\$48,033,716	\$78,666,394	\$126,700,110
Humana Health Plan Inc	9.4%	\$8,764,371	\$66,616,584	\$509,907,987	\$229,026,143	\$280,881,844	\$509,907,987
Mercy Health Plans Of Missouri Inc	100.0%	\$44,393,230	\$8,212,850	\$62,220,803	\$32,434,486	\$29,786,317	\$62,220,803
Missouri Care Incorporated	100.0%	\$5,018,191	\$15,675,709	\$32,536,214	\$16,761,014	\$15,775,200	\$32,536,214
UnitedHealthcare Of The Midwest Inc	85.4%	\$37,825,791	\$16,749,637	\$173,675,264	\$93,382,671	\$80,292,593	\$173,675,264
<b>All HMOs</b>	<b>30.2%</b>	<b>\$479,192,426</b>	<b>\$390,583,233</b>	<b>\$2,862,219,955</b>	<b>\$1,384,392,321</b>	<b>\$1,477,827,636</b>	<b>\$2,862,219,957</b>
<b>HMOs with MO% of Business &gt;60%</b>	<b>90.1%</b>	<b>\$185,620,957</b>	<b>\$142,670,107</b>	<b>\$931,377,853</b>	<b>\$415,045,900</b>	<b>\$516,331,954</b>	<b>\$931,377,854</b>

### *Income Statement Items*

- A. Missouri % of Business** – Reported Missouri premium-related revenues relative to reported total nationwide premium-related revenues (before premiums ceded for reinsurance). Premium-related revenue includes commercial premiums and Medicare and Medicaid revenues recorded on a prepaid basis for the provision of contracted health services.
- B. Net Premium Income** - Total commercial premiums and Medicare and Medicaid revenues recorded by nationwide business operations on a prepaid basis for the provision of contracted health services, net of premiums ceded for reinsurance. Premium revenues do not include fee-for-service revenues.
- C. Total Revenues** - Includes: Net premium income, fee-for-service revenue, risk revenue, changes in unearned premium reserves, and total aggregate revenue write-ins.
- D. Total Medical & Hospital Expense** - Includes: hospital/medical benefits, other professional services, outside referrals, emergency room and out-of-network, incentive pool and withhold adjustments, aggregate write-ins, **LESS** net reinsurance claims incurred, co-payments, coordination of benefits, and subrogation.
- E. Net Underwriting Gains (Losses)** - Includes: Total revenues **LESS** total underwriting deductions.
- F. Net Investment Gains (Losses)** - Includes: Net investment income earned plus net realized capital gains (or losses).
- G. Federal & Foreign Income Taxes** - Federal and foreign income taxes paid for the year.
- H. Net Income (Loss)** - Income adjusted for federal and foreign income taxes paid.

### Nationwide Operations - Income Statement Items

Health Maintenance Organization	A MO %	B Net Premium Income	C Total Revenues	C Total Medical & Hospital Expenses	D Net Underwriting Gains (Losses)	E Net Investment Gains (Losses)	F Federal & Foreign Income Taxes	G Net Income (Loss)
Aetna Health Inc	0.4%	\$3,897,909,347	\$3,897,679,445	\$3,234,297,902	\$154,787,632	\$39,855,910	\$32,952,408	\$161,653,734
Alliance For Community Health LLC dba Molina Healthcare of Missouri	100.0%	\$210,615,195	\$210,615,195	\$176,354,045	\$10,264,236	\$41,076	\$3,232,917	\$7,072,395
Arcadian Health Plan Inc	5.5%	\$379,650,685	\$379,650,685	\$312,322,367	\$1,776,002	\$2,311,061	\$461,009	\$3,626,054
Blue-Advantage Plus Of Kansas City Inc DBA Blue-Advantage Plus	100.0%	\$87,414,930	\$87,414,930	\$82,425,063	\$-9,289,461	\$654,731	\$-2,835,392	\$-5,803,935
Children' Mercy's Family Health Partners Inc	32.7%	\$423,576,735	\$423,573,551	\$373,721,206	\$11,238,602	\$1,993,386	\$0	\$13,231,988
CIGNA Healthcare Of Ohio Inc DBA CIGNA Healthcare of KS/MO	40.0%	\$5,250,036	\$5,250,036	\$4,048,109	\$394,828	\$332,580	\$-347,968	\$1,075,376
CIGNA Healthcare Of St Louis Inc	75.0%	\$795,086	\$795,086	\$529,748	\$87,919	\$9,889	\$-107,233	\$205,041
Community Health Plan	95.3%	\$2,936,246	\$2,941,668	\$1,479,873	\$-401,989	\$211,755	\$0	\$-190,234
Coventry Health Care Of Kansas Inc	22.5%	\$532,060,461	\$532,179,093	\$452,397,157	\$27,370,819	\$4,111,623	\$11,756,485	\$19,690,255
Cox Health Systems HMO Inc	100.0%	\$11,315,751	\$11,620,033	\$8,478,690	\$1,860,616	\$73,760	\$364,178	\$1,570,197
Essence Healthcare Inc	48.7%	\$461,462,311	\$461,462,311	\$419,112,263	\$-12,341,427	\$-803,257	\$-433,000	\$-12,711,684
Good Health HMO Inc dba Blue-Care Inc	75.6%	\$422,422,608	\$422,329,035	\$372,909,227	\$5,818,433	\$4,818,465	\$3,039,724	\$7,495,622
Group Health Plan Inc	75.1%	\$375,630,653	\$375,631,328	\$304,886,425	\$33,624,454	\$6,213,576	\$12,755,657	\$26,926,034
Harmony Health Plan Of Illinois Inc DBA Harmony Health Plan Of Missouri	14.7%	\$338,030,213	\$338,257,662	\$285,722,018	\$16,972,067	\$352,080	\$5,628,000	\$11,696,147
Healthcare USA Of Missouri LLC	100.0%	\$499,885,085	\$499,885,085	\$429,310,543	\$19,710,158	\$2,342,159	\$6,959,271	\$15,104,227
Healthlink HMO Inc dba Healthlink HMO	100.0%	\$0	\$36,602	\$281,768	\$15,625,558	\$761,851	\$5,737,752	\$10,689,657
HMO Missouri Inc dba Anthem Blue Cross & Blue Shield	100.0%	\$273,814,408	\$273,367,210	\$221,103,565	\$26,404,202	\$1,695,273	\$9,820,254	\$18,319,624
Humana Health Plan Inc	9.4%	\$1,966,534,552	\$1,966,525,462	\$1,707,066,328	\$44,517,865	\$10,298,805	\$24,407,585	\$30,421,797
Mercy Health Plans Of Missouri Inc	100.0%	\$231,630,322	\$231,629,843	\$205,850,140	\$6,848,658	\$130,552	\$2,464,944	\$4,514,266
Missouri Care Incorporated	100.0%	\$124,069,033	\$125,197,467	\$108,752,825	\$517,492	\$-382,231	\$-114,833	\$-2,934,889
UnitedHealthcare Of The Midwest Inc	85.4%	\$515,837,574	\$516,220,467	\$432,478,618	\$42,016,008	\$4,406,010	\$20,220,163	\$41,912,731
<b>All HMOs</b>	<b>30.2%</b>	<b>\$10,760,841,231</b>	<b>\$10,762,262,194</b>	<b>\$9,133,527,880</b>	<b>\$397,802,672</b>	<b>\$79,429,054</b>	<b>\$135,961,921</b>	<b>\$353,564,403</b>
<b>HMOs with MO% of Business &gt; 60%</b>	<b>90.1%</b>	<b>\$2,756,366,891</b>	<b>\$2,757,683,949</b>	<b>\$2,344,840,530</b>	<b>\$153,086,284</b>	<b>\$20,976,866</b>	<b>\$61,537,402</b>	<b>\$124,880,736</b>

### *Revenues by Category*

- A. Total Commercial Premiums** - Revenue recognized on a prepaid basis from individuals and groups for provision of a specified range of health services over a defined period of time, excluding unearned premiums, which are payments booked in advance of the period to which they apply.
- B. Total Medicare Premiums** - Revenue for services provided to Medicare beneficiaries per arrangement with the Centers for Medicare and Medicaid Services (CMS).
- C. Total Medicaid Premiums** - Revenue for services provided to Medicaid beneficiaries per arrangements with state agencies administering medical assistance under Title XIX of the Social Security Act.
- D. Total Premium-Related Revenue (A+B+C)** - Total commercial premiums, Medicare and Medicaid revenues recorded by nationwide business operations on a prepaid basis for the provision of contracted health services.
- E. Missouri % of “D”** - Reported Missouri premium-related revenues relative to reported total nationwide premium-related revenues (before premiums ceded for reinsurance). Premium-related revenue includes commercial premiums and Medicare and Medicaid revenues recorded on a prepaid basis for the provision of contracted health services.
- F. Change in Unearned Premium Reserves** - Change in unearned premium reserves and reserve for rate credits.
- G. Total Fee-For-Service & Risk Revenue** - Fee-For-Service Revenue is revenue from the provision of health services to non-HMO members and to members for health services not covered by their benefit plan. Risk Revenue is revenue from investment, deposit, and reserve accounts.
- H. Total Aggregate Write-ins for Other Revenues** - Miscellaneous revenues not allocated to any other area of the Statement of Revenues, Expenses and Net Worth.
- I. Total Revenues** - Net Premium Income + Change in Premium Reserves + Fee-for-Services and Risk Revenues + Aggregate Write-ins for Other Revenues.

## Nationwide Operations - Revenues by Category

Health Maintenance Organization	A	B	C	D	E	F	G	H	I
	Total Commercial Premiums	Total Medicare Premiums	Total Medicaid Premiums	Total Premium-Related Revenue (A+B+C)	MO %	Change in Unearned Premium Reserves	Total FFS & Risk Rev.	Other Rev.	Total Revenues
Aetna Health Inc	\$3,094,015,679	\$803,893,668	\$0	\$3,897,909,347	0.4%	\$-229,902	\$0	\$0	\$3,897,679,445
Alliance For Community Health LLC dba Molina Healthcare of MO	\$0	\$0	\$210,615,195	\$210,615,195	100.0%	\$0	\$0	\$0	\$210,615,195
Arcadian Health Plan Inc	\$0	\$379,650,685	\$0	\$379,650,685	5.5%	\$0	\$0	\$0	\$379,650,685
Blue-Advantage Plus Of Kansas City Inc DBA Blue-Advantage Plus	\$0	\$0	\$87,414,930	\$87,414,930	100.0%	\$0	\$0	\$0	\$87,414,930
Children's Mercy's Family Health Partners Inc	\$0	\$0	\$423,576,735	\$423,576,735	32.7%	\$0	\$0	\$0	\$423,573,551
CIGNA Healthcare Of Ohio Inc DBA CIGNA Healthcare of KS/MO	\$5,250,036	\$0	\$0	\$5,250,036	40.0%	\$0	\$0	\$0	\$5,250,036
CIGNA Healthcare Of St Louis Inc	\$795,086	\$0	\$0	\$795,086	75.0%	\$0	\$0	\$0	\$795,086
Community Health Plan	\$2,936,246	\$0	\$0	\$2,936,246	95.3%	\$0	\$0	\$0	\$2,941,668
Coventry Health Care Of Kansas Inc	\$450,191,726	\$81,868,735	\$0	\$532,060,461	22.5%	\$0	\$0	\$0	\$532,179,093
Cox Health Systems HMO Inc	\$11,315,751	\$0	\$0	\$11,315,751	100.0%	\$0	\$0	\$0	\$11,620,033
Essence Healthcare Inc	\$0	\$461,462,311	\$0	\$461,462,311	48.7%	\$0	\$0	\$0	\$461,462,311
Good Health HMO Inc dba Blue-Care Inc	\$422,422,608	\$0	\$0	\$422,422,608	75.6%	\$-93,573	\$0	\$0	\$422,329,035
Group Health Plan Inc	\$108,656,397	\$266,974,256	\$0	\$375,630,653	75.1%	\$0	\$0	\$0	\$375,631,328
Harmony Health Plan Of IL Inc DBA Harmony Health Plan of MO	\$0	\$123,642,024	\$214,388,189	\$338,030,213	14.7%	\$0	\$0	\$0	\$338,257,662
Healthcare USA Of Missouri LLC	\$0	\$0	\$499,885,085	\$499,885,085	100.0%	\$0	\$0	\$0	\$499,885,085
Healthlink HMO Inc dba Healthlink HMO	\$0	\$0	\$0	\$0	100.0%	\$0	\$0	\$0	\$36,602
HMO Missouri Inc dba Anthem Blue Cross & Blue Shield	\$273,821,352	\$-6,944	\$0	\$273,814,408	100.0%	\$-447,198	\$0	\$0	\$273,367,210
Humana Health Plan Inc	\$855,514,548	\$1,111,020,004	\$0	\$1,966,534,552	9.4%	\$-9,090	\$0	\$0	\$1,966,525,462
Mercy Health Plans Of Missouri Inc	\$66,530,991	\$165,099,331	\$0	\$231,630,322	100.0%	\$0	\$2,912	\$2,912	\$231,629,843
Missouri Care Incorporated	\$0	\$0	\$124,069,033	\$124,069,033	100.0%	\$0	\$0	\$0	\$125,197,467
UnitedHealthcare Of The Midwest Inc	\$25,077,006	\$490,760,568	\$0	\$515,837,574	85.4%	\$382,893	\$0	\$0	\$516,220,467
<b>All HMOs</b>	<b>\$5,316,527,426</b>	<b>\$3,884,364,638</b>	<b>\$1,559,949,167</b>	<b>\$10,760,841,231</b>	<b>30.2%</b>	<b>\$-396,870</b>	<b>\$2,912</b>	<b>\$2,912</b>	<b>\$10,762,262,194</b>
<b>HMOs with MO% of Business &gt; 60%</b>	<b>\$911,555,437</b>	<b>\$922,827,211</b>	<b>\$921,984,243</b>	<b>\$2,756,366,891</b>	<b>90.1%</b>	<b>\$-157,878</b>	<b>\$2,912</b>	<b>\$2,912</b>	<b>\$2,757,683,949</b>

### *Liquidity Indicators*

Liquidity indicators are used to measure the HMO's ability to maintain adequate cash balances to meet short-term obligations.

- A. Months in Operation (in Missouri)** - This reflects the months in operation since the issuance of the Certificate of Authority to do business in the State of Missouri.
- B. Current Ratio** - This reflects the plan's ability to meet short-term obligations with short-term assets. If current assets aren't high enough, an organization is forced to use long-term assets, such as investments, to meet short-term debt, such as claims payable. The standard business ratio of current assets/current liabilities cannot be directly determined under the statutory accounting rules used for regulation of HMOs. For the exact formula used, contact the department's Life & Healthcare Section or the National Association of Insurance Commissioners (NAIC).
- C. Prior Year Current Ratio** - same as current ratio but prior year
- D. Days Cash on Hand** - The number of days the HMO could cover operating expenses with the current amount of available cash.

$$\frac{\text{Total Cash + Short Term Investments}}{\text{Total Medical \& Hospital Expenses per day*}}$$

*\*Total Medical & Hospital Expenses per day - Expenses divided by the number of days in operation during the year.*

- E. Total Unpaid Claims / Total Revenues** - Total unpaid claims as a percentage of total revenue offers an early signal of potential claim management problems in an HMO.

## Nationwide Operations - Liquidity Indicators

	A	B	C	D	E
Health Maintenance Organization	Months in Operation in MO	Current Ratio	Prior Year Current Ratio	Days Cash on Hand	Total Unpaid Claims / Total Revenues
Aetna Health Inc	14	36.9%	34.8%	3.6	8.1%
Alliance For Community Health LLC dba Molina Healthcare of MO	172	225.7%	220.6%	42.4	7.8%
Arcadian Health Plan Inc	20	78.4%	67.2%	13.3	9.8%
Blue-Advantage Plus Of Kansas City Inc DBA Blue-Advantage Plus	66	51.3%	65.4%	14.8	10.5%
Children's Mercy's Family Health Partners Inc	176	80.5%	176.1%	19.3	9.5%
CIGNA Healthcare Of Ohio Inc DBA CIGNA Healthcare of KS/MO	180	80.1%	24.7%	193.6	5.8%
CIGNA Healthcare Of St Louis Inc	208	1606%	218.3%	595.0	3.3%
Community Health Plan	192	294.8%	67.8%	330.7	4.8%
Coventry Health Care Of Kansas Inc	177	57.8%	68.9%	37.0	8.9%
Cox Health Systems HMO Inc	170	74.1%	134.8%	112.1	19.9%
Essence Healthcare Inc	91	134.2%	111.0%	82.0	9.8%
Good Health HMO Inc dba Blue-Care Inc	234	55.1%	49.2%	4.9	7.5%
Group Health Plan Inc	234	50.3%	47.7%	40.0	8.6%
Harmony Health Plan Of IL Inc DBA Harmony Health Plan of MO	57	136.4%	124.6%	102.3	18.4%
Healthcare USA Of Missouri LLC	187	121.2%	110.1%	8.6	9.0%
Healthlink HMO Inc dba Healthlink HMO	216	-317.8%	-144.4%	-4,777.9	0.0%
HMO Missouri Inc dba Anthem Blue Cross & Blue Shield	234	79.5%	96.5%	41.1	6.2%
Humana Health Plan Inc	234	41.1%	73.7%	1.9	8.1%
Mercy Health Plans Of Missouri Inc	178	163.6%	142.7%	78.7	5.1%
Missouri Care Incorporated	46	124.1%	127.4%	16.8	11.1%
UnitedHealthcare Of The Midwest Inc	171	63.4%	57.5%	31.9	10.0%
<b>All HMOs</b>	<b>3,257</b>	<b>66.6%</b>	<b>70.4%</b>	<b>19.1</b>	<b>8.7%</b>
<b>HMOs with MO% of Business &gt; 60%</b>	<b>2,688</b>	<b>85.1%</b>	<b>83.6%</b>	<b>28.9</b>	<b>8.4%</b>

## ***Efficiency Indicators***

Efficiency is the ability of an organization to act or produce effectively with a minimum of waste, expense or unnecessary effort. Efficiency indicators show the effectiveness of premium collection, claim payment processes and the organization's ability to generate equity on the balance sheet or surplus on the income statement.

**A. Net Income (Loss)** - Total Revenue (before premiums ceded for reinsurance) less Total Expenses adjusted for Federal income taxes and extraordinary items.

- a. Total Revenue is expressed before reinsurance premiums ceded for purposes of comparability with 2008.
- b. Extraordinary Items - Nonrecurring gains or losses that are unrelated to or only incidentally related to the ordinary activities of the entity.

**B. % Change in Net Income (Loss) (Prior Year to Current Year) -**

$$\frac{(\text{current year's Net Income (Loss)} - \text{previous year's Net Income (Loss)})}{|\text{previous year's Net Income (Loss)}|}$$

**C. Administration Expenses** - Includes, but is not limited to rent, salaries, commissions, legal fees, certifications, traveling, marketing, postage, office supplies, occupancy, equipment, insurance, and taxes.

**D. % Change in Administration Expenses (Prior Year to Current Year) -**

$$\frac{(\text{current year's Administration Expenses} - \text{previous year's Administration Expenses})}{\text{previous year's Administration Expenses}}$$

**E. Total Liabilities, Capital and Surplus** - Includes Total Liabilities plus Total Capital & Surplus.

**F. % Change in Total Liabilities, Capital and Surplus (Prior Year to Current Year) -**

$$\frac{(\text{current year's Total Liabilities, Capital \& Surplus} - \text{previous year's Total Liabilities, Capital \& Surplus})}{\text{previous year's Total Liabilities, Capital \& Surplus}}$$

**G. Days in Receivables** - Total Premiums Receivable / Total Premium Related Revenue per day\*. Indicates the number of days of premium revenue that a health plan has due from its members. This ratio tracks how quickly premiums are collected.

**H. Days in Unpaid Claims** - Claims Payable / Total Medical & Hospital Expenses per day\*. The amount of time (in days) it would take a company to pay off outstanding dollar amounts, measured in reference to the average dollar amount per day the company has paid out historically over the last year. A value that appears exceptionally high indicates outstanding costs in excess of average historic costs. It does not indicate outstanding costs of any particular age. This item is in no way intended, and should not be interpreted as, a means to monitor compliance with Missouri law requiring payment of each claim within a specified time frame.

### Nationwide Operations - Efficiency Indicators

Health Maintenance Organization	Net Income	% Change in Net Income 2009-2010	Admin. Expenses	% Change in Admin. Expense 2009-2010	Total Liabilities, Capital & Surplus	% Change in Total Liabilities, Capital & Surplus 2009- 2010	Days in Receivables	Days in Unpaid Claims
Aetna Health Inc	\$161,653,734	0.6%	\$430,062,829	4.8%	\$806,839,937	-10.5%	10.6	35.7
Alliance For Community Health LLC dba Molina Healthcare of MO	\$7,072,395	-32.8%	\$18,330,528	3.9%	\$45,418,451	-11.4%	39.5	34.0
Arcadian Health Plan Inc	\$3,626,054	-74.6%	\$52,450,845	50.1%	\$92,372,812	14.1%	15.0	43.5
Blue-Advantage Plus Of Kansas City Inc DBA Blue-Advantage Plus	\$-5,803,935	(805.4%)	\$4,729,223	-47.9%	\$32,089,137	32.6%	29.5	40.8
Children's Mercy's Family Health Partners Inc	\$13,231,988	-44.6%	\$11,407,006	-39.0%	\$123,710,897	8.5%	22.2	39.4
CIGNA Healthcare Of Ohio Inc DBA CIGNA Healthcare of KS/MO	\$1,075,376	366.9%	\$812,954	-17.0%	\$6,242,700	-11.1%	1.2	27.4
CIGNA Healthcare Of St Louis Inc	\$205,041	123.2%	\$154,464	-49.7%	\$1,742,546	-16.4%	2.0	17.9
Community Health Plan	\$-190,234	-48.7%	\$1,906,819	- 6.4%	\$3,516,394	-53.9%	0.1	35.1
Coventry Health Care Of Kansas Inc	\$19,690,255	13.6%	\$37,191,876	62.6%	\$168,741,414	65.4%	5.1	38.2
Cox Health Systems HMO Inc	\$1,570,197	-15.5%	\$1,088,915	-31.2%	\$24,247,329	4.2%	2.5	99.3
Essence Healthcare Inc	\$-12,711,684	-1221%	\$45,559,735	22.5%	\$113,084,481	7.7%	5.3	39.4
Good Health HMO Inc dba Blue-Care Inc	\$7,495,622	-51.8%	\$34,250,886	- 5.0%	\$113,821,909	0.0%	6.8	31.2
Group Health Plan Inc	\$26,926,034	12.5%	\$20,251,537	27.7%	\$167,322,541	-19.9%	1.1	38.5
Harmony Health Plan Of Illinois Inc DBA Harmony Health Plan of MO	\$11,696,147	415.1%	\$43,370,161	-15.9%	\$109,941,875	- 5.3%	13.1	79.7
Healthcare USA Of Missouri LLC	\$15,104,227	48.5%	\$41,515,627	-28.3%	\$126,166,388	- 1.7%	36.0	38.3
Healthlink HMO Inc dba Healthlink HMO	\$10,689,657	- 6.6%	\$-16,283,675	- 4.2%	\$21,920,768	- 7.2%	.	0.0
HMO Missouri Inc dba Anthem Blue Cross And Blue Shield	\$18,319,624	- 8.5%	\$18,543,663	-17.9%	\$126,700,110	- 6.3%	18.4	27.8
Humana Health Plan Inc	\$30,421,797	(441.7%)	\$251,823,102	14.9%	\$509,907,987	25.8%	12.4	33.9
Mercy Health Plans Of Missouri Inc	\$4,514,266	-49.2%	\$10,182,122	-40.0%	\$62,220,803	- 2.6%	12.9	20.8
Missouri Care Incorporated	\$-2,934,889	-29.3%	\$6,214,071	-25.7%	\$32,536,214	20.7%	46.1	46.5
UnitedHealthcare Of The Midwest Inc	\$41,912,731	13.4%	\$59,621,992	- 2.8%	\$173,675,264	6.4%	11.9	43.5
<b>All HMOs</b>	<b>\$353,564,403</b>	<b>2.0%</b>	<b>\$1,073,184,680</b>	<b>4.3%</b>	<b>\$2,862,219,957</b>	<b>2.1%</b>	<b>13.2</b>	<b>37.5</b>
<b>HMOs with MO% of Business &gt; 60%</b>	<b>\$124,880,736</b>	<b>- 8.0%</b>	<b>\$200,506,172</b>	<b>-13.8%</b>	<b>\$931,377,854</b>	<b>- 4.2%</b>	<b>18.9</b>	<b>36.0</b>

## ***Performance Indicators***

Performance is the ability of an organization to assume responsibilities and meet obligations through operations. Performance indicators note the experience of an HMO in attaining commonly accepted standards of operation in regards to finances, enrollment and utilization. The most often cited indicator of an HMO's performance is the percentage of total premiums and related revenues that cover total medical and hospital expenses. This percentage is called the medical loss ratio (MLR). As presented below, the plan-wide MLR is defined as total medical and hospital expenses divided by total earned premium-related revenues (including Medicare and Medicaid revenue) plus fee-for-service (FFS) revenue. Therefore, the plan-wide MLR includes an HMO's experience in all states in which the HMO was active during 2010.

### **A. 2010 Missouri Medical Loss Ratio (MoLR) -**

$$\frac{\text{Amount Incurred for Provision of Missouri Health Care Services}}{\text{Total Missouri Premiums Earned*}}$$

\*Data on premiums ceded for reinsurance is not available at the state level, for all companies. Where available, it is included.

### **B. 2010 Plan Wide Medical Loss Ratio (MLR) -**

$$\frac{\text{Total Medical \& Hospital Expenses + Increase in Reserves for Accident \& Health Contracts}}{\text{Total Revenues*}}$$

\*net of premiums ceded for reinsurance

NOTE: Companies with 100% of their business in Missouri will show a difference between the Missouri Loss Ratio and the Plan Wide MLR. Plan Wide MLR is a standard ratio established by the NAIC for comparing companies operating anywhere in the United States and Territories. Several revenue and expense related items used to calculate the Plan Wide MLR are not reported at a state level, and are absent from the Missouri MLR. Therefore, companies that do business nowhere outside Missouri will have one loss ratio when evaluated at the state level and another when evaluated using the NAIC standard ratio. However, since experience in one state can vary widely from national experience, presenting a state MLR is an important indicator.

**C. Total Plan Wide Member Months** - A member month is equivalent to one member from whom the HMO has recognized prepaid premium revenue for one month.

### **D. Premium Related + FFS Revenues PMPM -**

$$\frac{\text{Net Premium Income* + Total FFS \& Risk Revenue}}{\text{Plan Wide Cumulative Member Months}}$$

\*net of reinsurance premiums ceded

### **E. Medical \& Hospital Expense PMPM -**

$$\frac{\text{Total Medical \& Hospital Expenses}}{\text{Plan wide Cumulative Member Months}}$$

NOTE: Neither the Missouri MLR nor the Plan Wide MLR as presented in this publication are suitable for evaluating compliance with the Federal Affordable Care Act of 2010 (ACA). The ACA calls for health plans to achieve certain minimum medical loss ratios, or pay refunds to plan members. As of the date of this publication, the formulas to be used to determine compliance with the ACA have not yet been determined. However, ACA requires inclusion of certain types of non-standard expenses that are not included in either ratio presented in this publication.

## Nationwide Operations - Performance Indicators

Health Maintenance Organization	A Missouri Loss Ratio 2010	B Plan Wide Loss Ratio 2010	C Total Plan Wide Member Months	D Premium Related + FFS Revenues, PMPM	E Medical & Hospital Expense, PMPM
Aetna Health Inc	83.6%	83.0%	10,270,076	\$380	\$315
Alliance For Community Health LLC dba Molina Healthcare of MO	83.6%	83.6%	945,614	\$223	\$186
Arcadian Health Plan Inc	84.4%	81.8%	480,377	\$790	\$650
Blue-Advantage Plus Of Kansas City Inc DBA Blue-Advantage Plus	93.9%	93.9%	370,049	\$236	\$223
Children's Mercy's Family Health Partners Inc	95.5%	88.0%	2,139,619	\$198	\$175
CIGNA Healthcare Of Ohio Inc DBA CIGNA Healthcare of KS/MO	75.5%	75.5%	14,278	\$368	\$284
CIGNA Healthcare Of St Louis Inc	64.9%	64.9%	2,648	\$300	\$200
Community Health Plan	50.0%	49.1%	8,547	\$344	\$173
Coventry Health Care Of Kansas Inc	85.5%	84.1%	1,542,137	\$345	\$293
Cox Health Systems HMO Inc	73.0%	73.0%	37,422	\$302	\$227
Essence Healthcare Inc	80.8%	89.9%	588,260	\$784	\$712
Good Health HMO Inc dba Blue-Care Inc	89.5%	88.1%	1,111,102	\$380	\$336
Group Health Plan Inc	80.2%	80.4%	616,866	\$609	\$494
Harmony Health Plan Of Illinois Inc DBA Harmony Health Plan of MO	83.7%	80.8%	2,084,155	\$162	\$137
Healthcare USA Of Missouri LLC	83.8%	83.8%	2,341,684	\$213	\$183
Healthlink HMO Inc dba Healthlink HMO	470.3%	470.3%	252	\$0	\$1,118
HMO Missouri Inc dba Anthem Blue Cross And Blue Shield	80.9%	80.9%	855,045	\$320	\$259
Humana Health Plan Inc	81.6%	82.2%	4,661,923	\$422	\$366
Mercy Health Plans Of Missouri Inc	88.8%	88.8%	379,267	\$611	\$543
Missouri Care Incorporated	87.5%	87.5%	586,982	\$211	\$185
UnitedHealthcare Of The Midwest Inc	78.1%	78.0%	697,191	\$740	\$620
<b>All HMOs</b>	<b>83.9%</b>	<b>83.4%</b>	<b>29,733,494</b>	<b>\$362</b>	<b>\$307</b>
<b>HMOs with MO% of Business &gt; 60%</b>	<b>83.6%</b>	<b>83.4%</b>	<b>7,952,669</b>	<b>\$347</b>	<b>\$295</b>

## ***5 Year Financial History***

Many items in the financial statements are more meaningful to analyze as trends over time than as points in time. Data represent plan-wide activity and are not specific to the state of Missouri. Please note that some historical information has been updated because of revisions received after publication of last year's report.

**Net Income (Loss)** – (Income Statement item) – Income adjusted for federal and foreign income taxes paid.

**Total Assets** – (Balance Sheet item) – All obligations, determined in accordance with state statutes, for which an HMO is financial responsible.

**Total Liabilities, Capital and Surplus** – (Balance Sheet item) – Includes common capital stock, preferred capital stock, gross paid in and contributed surplus, surplus notes, unassigned funds less treasury stock at cost.

**Net Premium Income** – (Income Statement item) – Total commercial premiums and Medicare and Medicaid revenues recorded by nationwide business operations on a prepaid basis for the provision of contracted health services, net of premiums ceded for reinsurance. Premium revenues do not include fee-for-service revenues.

**Total Revenue** – (Income Statement item) – Premium and other revenue streams

**Medical & Hospital Expenses** – (Income Statement item) – Expenses net of reinsurance, co-payment, coordination of benefits and subrogation.

**Administration Expenses** – Includes, but is not limited to, rent, salaries, commissions, legal fees, certifications, traveling, marketing, postage, office supplies, occupancy, equipment, insurance and taxes.

**Current Ratio** – (Liquidity Indicator) – Reflects the plan's ability to meet short-term obligations with short-term assets.

**Loss ratio** – (Performance Indicator) – Costs incurred during the year for medical services as a percent of premiums. **Note that the loss ratio reported herein does not equal the *medical loss ratio* as defined in the federal Affordable Care Act (ACA). The ACA permits various adjustments to the loss ratio based on taxes, some additional expenses, and credibility factors based on the size of the plan and deductible amounts.**

**Administrative Expenses to Total Revenue** – (Efficiency Indicator) – Indicates the portion of all revenues that are required to support core operations.

**Estimated Liability for Unpaid Claims** – (At the beginning of each year, an HMO will have claims that were incurred in prior years, but which still have not been paid. The HMO attempts to estimate the amount of such claims, and incorporates this estimate into reserves set aside to pay claims.

**Total Claims Incurred for Prior Years** – The amount the HMO paid this year for claims leftover from previous years.

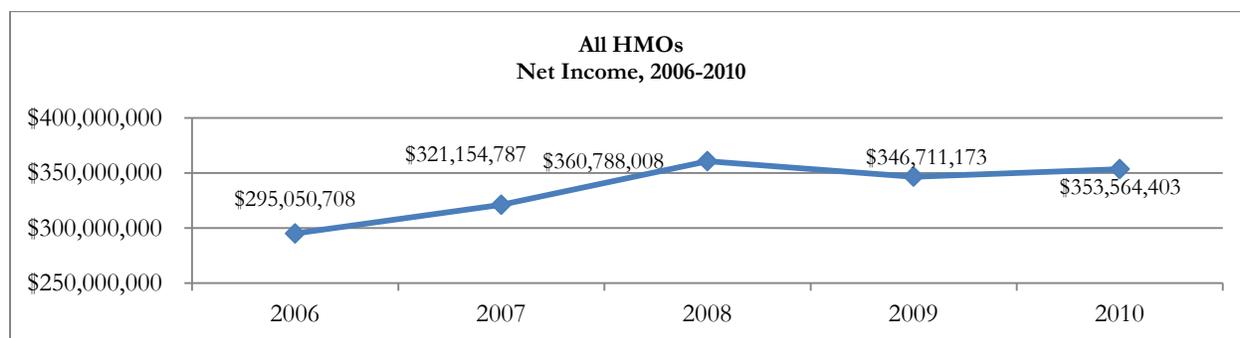
**Analysis of Liability Reserves =**

$$\frac{\text{Estimated Liability for Unpaid Claims} - \text{Total Claims Incurred for Prior Years}}{\text{Total Claims Incurred in Prior Years}}$$

Ideally, the amount stated for "Estimated Liability for Unpaid Claims" should be within 5-10 percent of the amount stated for "Total Claims Incurred for Prior Years." A negative number indicates that "Total Claims Incurred for Prior Years" Exceeded the amount set aside to pay such claims, as stated in "Estimated Liability for Unpaid Claims."

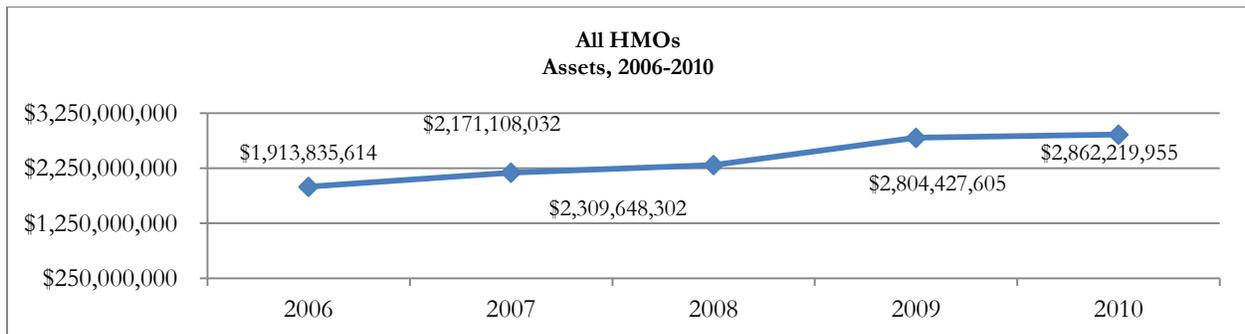
## Financial History - Plan Wide Net Income

Health Maintenance Organization	2006	2007	2008	2009	2010	Percent Change, 2006-2010
Aetna Health Inc	\$70,005,941	\$104,210,035	\$130,538,436	\$160,707,488	\$161,653,734	130.9%
Alliance For Community Health LLC dba Molina Healthcare of MO	\$9,400,623	\$7,982,608	\$11,733,806	\$10,523,430	\$7,072,395	-24.8%
Arcadian Health Plan Inc	\$-5,083,285	\$4,598,287	\$3,975,978	\$14,291,249	\$3,626,054	-171.3%
Blue-Advantage Plus Of Kansas City Inc DBA Blue-Advantage Plus	\$-3,131,147	\$-4,650,289	\$2,842,822	\$822,820	\$-5,803,935	85.4%
Children's Mercy's Family Health Partners Inc	\$1,135,977	\$27,037,682	\$50,264,079	\$23,893,430	\$13,231,988	1065%
CIGNA Healthcare Of Ohio Inc DBA CIGNA Healthcare of KS/MO	\$86,242	\$596,261	\$450,217	\$230,345	\$1,075,376	1147%
CIGNA Healthcare Of St Louis Inc	\$993,042	\$421,071	\$286,955	\$91,881	\$205,041	-79.4%
Community Health Plan	\$-2,745,576	\$-748,144	\$-1,855,297	\$-370,775	\$-190,234	-93.1%
Coventry Health Care Of Kansas Inc	\$43,079,757	\$36,193,764	\$19,515,099	\$17,327,771	\$19,690,255	-54.3%
Cox Health Systems HMO Inc	\$-2,453,632	\$-558,802	\$944,566	\$1,857,324	\$1,570,197	-164.0%
Essence Healthcare Inc	\$824,493	\$2,912,165	\$8,394,030	\$1,133,735	\$-12,711,684	-1642%
Good Health HMO Inc dba Blue-Care Inc	\$341,211	\$6,470,570	\$8,347,464	\$15,556,502	\$7,495,622	2097%
Group Health Plan Inc	\$38,497,372	\$55,597,955	\$44,258,040	\$23,925,764	\$26,926,034	-30.1%
Harmony Health Plan Of Illinois Inc DBA Harmony Health Plan of MO	\$8,824,190	\$-588,033	\$1,127,428	\$2,270,707	\$11,696,147	32.5%
Healthcare USA Of Missouri LLC	\$12,328,754	\$15,498,423	\$23,854,278	\$10,172,156	\$15,104,227	22.5%
Healthlink HMO Inc dba Healthlink HMO	\$10,004,042	\$11,929,371	\$11,981,844	\$11,451,080	\$10,689,657	6.9%
HMO Missouri Inc dba Anthem Blue Cross And Blue Shield	\$18,887,849	\$15,951,400	\$15,593,859	\$20,029,607	\$18,319,624	- 3.0%
Humana Health Plan Inc	\$62,356,698	\$-16,118,226	\$-14,076,328	\$-8,901,986	\$30,421,797	-51.2%
Mercy Health Plans Of Missouri Inc	\$563,710	\$2,118,406	\$7,162,131	\$8,887,321	\$4,514,266	700.8%
Missouri Care Incorporated	.	\$1,281,556	\$-79,869	\$-4,149,984	\$-2,934,889	*
UnitedHealthcare Of The Midwest Inc	\$31,134,447	\$51,018,727	\$35,528,470	\$36,961,308	\$41,912,731	34.6%
<b>All HMOs</b>	<b>\$295,050,708</b>	<b>\$321,154,787</b>	<b>\$360,788,008</b>	<b>\$346,711,173</b>	<b>\$353,564,403</b>	<b>19.8%</b>



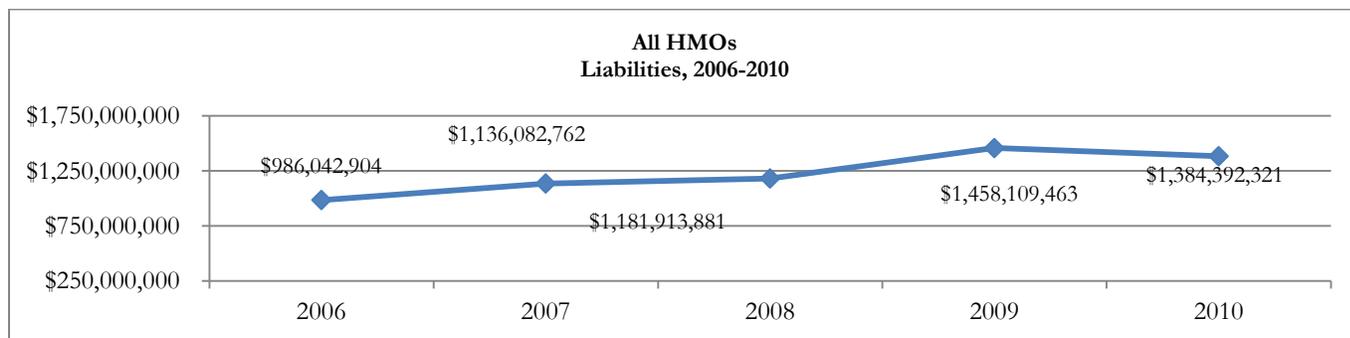
### Financial History - Plan Wide Total Assets

Health Maintenance Organization	2006	2007	2008	2009	2010	Percent Change, 2006-2010
Aetna Health Inc	\$305,399,114	\$485,145,402	\$462,430,586	\$901,507,816	\$806,839,937	164.2%
Alliance For Community Health LLC dba Molina Healthcare of MO	\$41,600,353	\$39,246,175	\$56,183,944	\$51,279,406	\$45,418,451	9.2%
Arcadian Health Plan Inc	\$36,310,369	\$73,366,762	\$75,489,397	\$80,958,941	\$92,372,811	154.4%
Blue-Advantage Plus Of Kansas City Inc DBA Blue-Advantage Plus	\$23,313,483	\$22,796,242	\$24,877,362	\$24,195,738	\$32,089,137	37.6%
Children's Mercy's Family Health Partners Inc	\$18,107,885	\$91,014,317	\$109,416,305	\$114,019,736	\$123,710,897	583.2%
CIGNA Healthcare Of Ohio Inc DBA CIGNA Healthcare of KS/MO	\$8,543,561	\$6,600,084	\$6,987,762	\$7,023,094	\$6,242,700	-26.9%
CIGNA Healthcare Of St Louis Inc	\$5,078,348	\$5,422,575	\$4,522,844	\$2,084,073	\$1,742,546	-65.7%
Community Health Plan	\$9,594,643	\$8,280,391	\$8,026,231	\$7,624,979	\$3,516,394	-63.4%
Coventry Health Care Of Kansas Inc	\$160,200,413	\$121,694,238	\$98,318,732	\$102,024,727	\$168,741,414	5.3%
Cox Health Systems HMO Inc	\$14,955,870	\$19,147,949	\$20,970,138	\$23,264,946	\$24,247,329	62.1%
Essence Healthcare Inc	\$10,611,767	\$40,849,613	\$89,811,367	\$105,046,923	\$113,084,481	965.7%
Good Health HMO Inc dba Blue-Care Inc	\$74,251,170	\$88,599,870	\$101,245,818	\$113,767,081	\$113,821,909	53.3%
Group Health Plan Inc	\$173,209,657	\$181,179,218	\$211,578,996	\$208,840,806	\$167,322,541	- 3.4%
Harmony Health Plan Of Illinois Inc DBA Harmony Health Plan of Missouri	\$77,516,944	\$90,456,120	\$105,314,216	\$116,102,468	\$109,941,875	41.8%
Healthcare USA Of Missouri LLC	\$91,652,582	\$111,612,417	\$128,526,244	\$128,357,985	\$126,166,388	37.7%
Healthlink HMO Inc dba Healthlink HMO	\$27,963,991	\$25,662,691	\$26,700,640	\$23,620,992	\$21,920,768	-21.6%
HMO Missouri Inc dba Anthem Blue Cross & Blue Shd	\$123,396,772	\$115,552,809	\$131,929,709	\$135,236,131	\$126,700,109	2.7%
Humana Health Plan Inc	\$410,078,474	\$336,191,587	\$382,870,007	\$405,427,583	\$509,907,987	24.3%
Mercy Health Plans Of Missouri Inc	\$84,540,054	\$68,065,866	\$59,400,715	\$63,897,647	\$62,220,803	-26.4%
Missouri Care Incorporated	.	\$16,052,586	\$27,538,307	\$26,965,931	\$32,536,214	.
UnitedHealthcare Of The Midwest Inc	\$217,510,164	\$224,171,120	\$177,508,982	\$163,180,602	\$173,675,264	-20.2%
<b>All HMOs</b>	<b>\$1,913,835,614</b>	<b>\$2,171,108,032</b>	<b>\$2,309,648,302</b>	<b>\$2,804,427,605</b>	<b>\$2,862,219,955</b>	<b>49.6%</b>



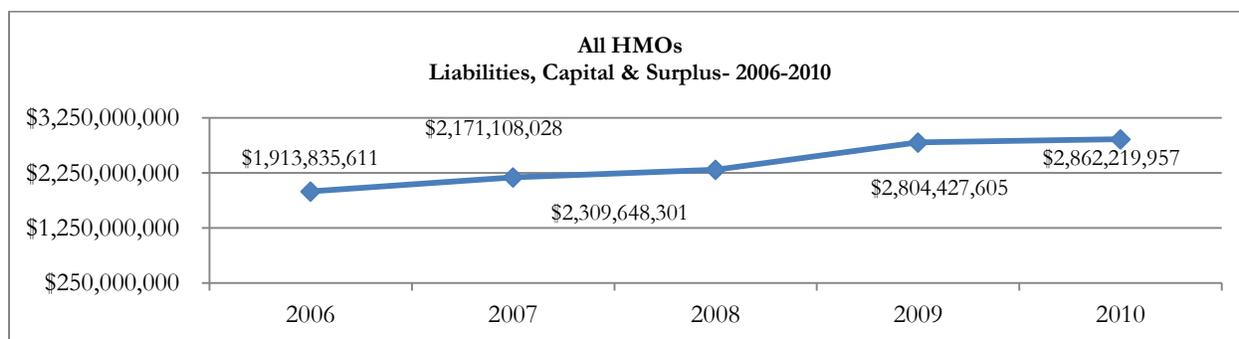
### Financial History - Plan Wide Total Liabilities

Health Maintenance Organization	2006	2007	2008	2009	2010	Percent Change 2006-2010
Aetna Health Inc	\$144,261,201	\$222,239,879	\$219,491,869	\$475,590,142	\$406,291,181	181.6%
Alliance For Community Health LLC dba Molina Healthcare of MO	\$15,986,737	\$16,760,222	\$26,112,388	\$21,319,181	\$19,191,497	20.0%
Arcadian Health Plan Inc	\$28,928,081	\$52,047,967	\$44,822,260	\$35,775,864	\$47,639,941	64.7%
Blue-Advantage Plus Of Kansas City Inc DBA Blue-Advantage Plus	\$15,206,015	\$14,633,641	\$13,838,799	\$12,397,206	\$20,451,572	34.5%
Children's Mercy's Family Health Partners Inc	\$9,643,637	\$55,700,399	\$48,465,192	\$51,452,233	\$57,278,489	494.0%
CIGNA Healthcare Of Ohio Inc DBA CIGNA Healthcare of KS/MO	\$4,857,239	\$3,599,125	\$3,560,363	\$3,388,612	\$1,564,870	-67.8%
CIGNA Healthcare Of St Louis Inc	\$2,026,659	\$1,781,533	\$639,856	\$582,030	\$45,517	-97.8%
Community Health Plan	\$6,719,549	\$4,687,233	\$4,727,566	\$4,360,887	\$451,123	-93.3%
Coventry Health Care Of Kansas Inc	\$80,424,731	\$52,057,971	\$42,570,569	\$39,553,784	\$83,676,663	4.0%
Cox Health Systems HMO Inc	\$3,523,252	\$4,684,320	\$4,754,895	\$4,328,812	\$3,622,824	2.8%
Essence Healthcare Inc	\$6,319,292	\$30,011,935	\$70,055,610	\$80,509,272	\$75,035,446	1087%
Good Health HMO Inc dba Blue-Care Inc	\$33,415,820	\$41,323,014	\$45,300,158	\$42,766,892	\$42,960,207	28.6%
Group Health Plan Inc	\$85,184,299	\$72,873,369	\$99,309,388	\$107,040,400	\$86,916,572	2.0%
Harmony Health Plan Of IL Inc DBA Harmony Health Plan of MO	\$49,433,201	\$60,440,729	\$78,689,993	\$86,541,488	\$68,833,688	39.2%
Healthcare USA Of Missouri LLC	\$39,390,429	\$56,762,050	\$59,955,252	\$58,186,661	\$49,665,124	26.1%
Healthlink HMO Inc dba Healthlink HMO	\$3,377,434	\$699,107	\$2,340,837	\$653,462	\$1,129,577	-66.6%
HMO Missouri Inc dba Anthem Blue Cross And Blue Shield	\$70,331,353	\$83,267,464	\$72,218,481	\$59,491,088	\$48,033,716	-31.7%
Humana Health Plan Inc	\$202,409,785	\$189,906,025	\$205,601,476	\$229,812,569	\$229,026,143	13.1%
Mercy Health Plans Of Missouri Inc	\$38,416,619	\$37,768,396	\$29,274,830	\$34,096,461	\$32,434,486	-15.6%
Missouri Care Incorporated	.	\$7,247,767	\$17,457,347	\$15,878,099	\$16,761,014	.
UnitedHealthcare Of The Midwest Inc	\$146,187,571	\$127,590,616	\$92,726,752	\$94,384,320	\$93,382,671	-36.1%
<b>All HMOs</b>	<b>\$986,042,904</b>	<b>\$1,136,082,762</b>	<b>\$1,181,913,881</b>	<b>\$1,458,109,463</b>	<b>\$1,384,392,321</b>	<b>40.4%</b>



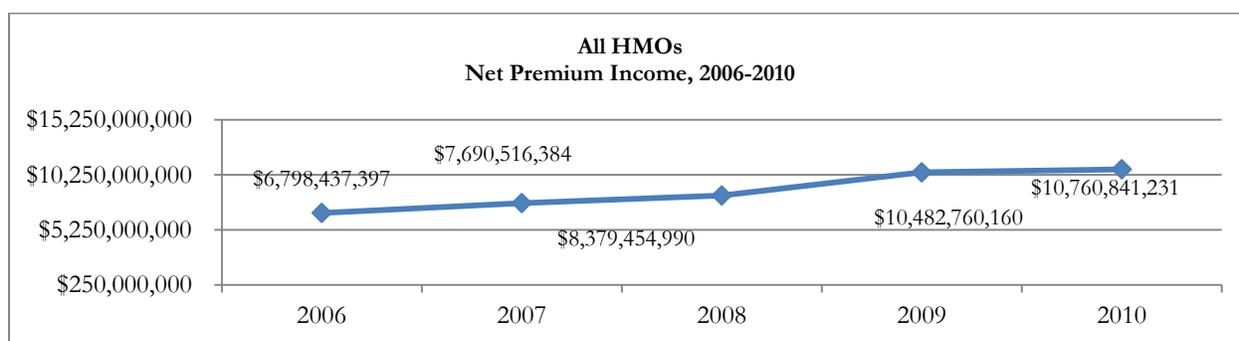
## Financial History - Plan Wide Total Liabilities, Capital & Surplus

Health Maintenance Organization	2006	2007	2008	2009	2010	Percent Change, 2006-2010
Aetna Health Inc	\$305,399,114	\$485,145,402	\$462,430,586	\$901,507,816	\$806,839,937	164.2%
Alliance For Community Health LLC dba Molina Health Plan of MO	\$41,600,353	\$39,246,175	\$56,183,944	\$51,279,405	\$45,418,451	9.2%
Arcadian Health Plan Inc	\$36,310,369	\$73,366,762	\$75,489,397	\$80,958,942	\$92,372,812	154.4%
Blue-Advantage Plus Of Kansas City Inc DBA Blue-Advantage Plus	\$23,313,483	\$22,796,241	\$24,877,363	\$24,195,738	\$32,089,137	37.6%
Children's Mercy's Family Health Partners Inc	\$18,107,885	\$91,014,317	\$109,416,305	\$114,019,735	\$123,710,897	583.2%
CIGNA Healthcare Of Ohio Inc DBA CIGNA Healthcare of KS/MO	\$8,543,561	\$6,600,084	\$6,987,762	\$7,023,094	\$6,242,700	-26.9%
CIGNA Healthcare Of St Louis Inc	\$5,078,348	\$5,422,575	\$4,522,842	\$2,084,073	\$1,742,546	-65.7%
Community Health Plan	\$9,594,643	\$8,280,391	\$8,026,231	\$7,624,979	\$3,516,394	-63.4%
Coventry Health Care Of Kansas Inc	\$160,200,413	\$121,694,238	\$98,318,732	\$102,024,727	\$168,741,414	5.3%
Cox Health Systems HMO Inc	\$14,955,869	\$19,147,948	\$20,970,137	\$23,264,946	\$24,247,329	62.1%
Essence Healthcare Inc	\$10,611,767	\$40,849,613	\$89,811,367	\$105,046,923	\$113,084,481	965.7%
Good Health HMO Inc dba Blue-Care Inc	\$74,251,170	\$88,599,870	\$101,245,818	\$113,767,081	\$113,821,909	53.3%
Group Health Plan Inc	\$173,209,657	\$181,179,218	\$211,578,996	\$208,840,806	\$167,322,541	- 3.4%
Harmony Health Plan Of IL Inc DBA Harmony Health Plan of MO	\$77,516,944	\$90,456,120	\$105,314,216	\$116,102,468	\$109,941,875	41.8%
Healthcare USA Of Missouri LLC	\$91,652,581	\$111,612,415	\$128,526,245	\$128,357,986	\$126,166,388	37.7%
Healthlink HMO Inc dba Healthlink HMO	\$27,963,991	\$25,662,691	\$26,700,640	\$23,620,992	\$21,920,768	-21.6%
HMO Missouri Inc dba Anthem Blue Cross And Blue Sh	\$123,396,772	\$115,552,809	\$131,929,709	\$135,236,131	\$126,700,110	2.7%
Humana Health Plan Inc	\$410,078,474	\$336,191,587	\$382,870,007	\$405,427,583	\$509,907,987	24.3%
Mercy Health Plans Of Missouri Inc	\$84,540,053	\$68,065,866	\$59,400,715	\$63,897,647	\$62,220,803	-26.4%
Missouri Care Incorporated	.	\$16,052,586	\$27,538,307	\$26,965,931	\$32,536,214	.
UnitedHealthcare Of The Midwest Inc	\$217,510,164	\$224,171,120	\$177,508,982	\$163,180,602	\$173,675,264	-20.2%
<b>All HMOs</b>	<b>\$1,913,835,611</b>	<b>\$2,171,108,028</b>	<b>\$2,309,648,301</b>	<b>\$2,804,427,605</b>	<b>\$2,862,219,957</b>	<b>49.6%</b>



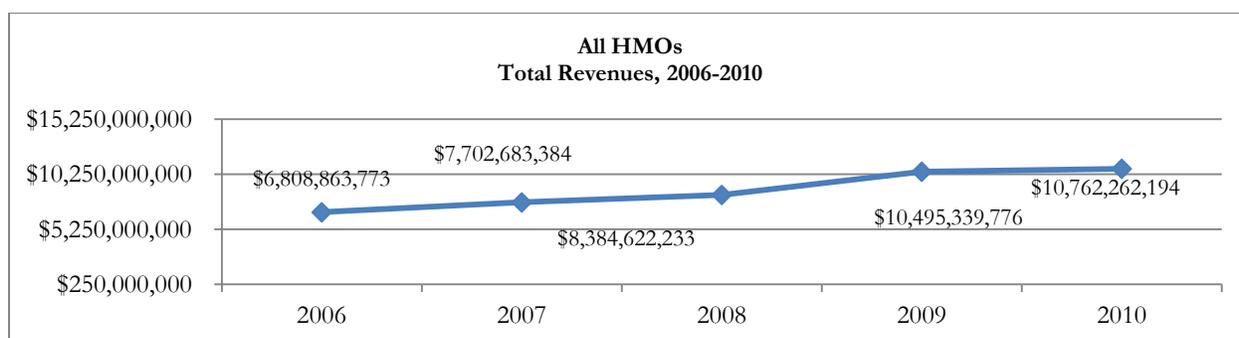
### Financial History - Plan Wide Net Premium Income

Health Maintenance Organization	2006	2007	2008	2009	2010	Percent Change, 2006-2010
Aetna Health Inc	\$1,587,009,349	\$2,034,295,228	\$2,203,469,266	\$3,957,047,196	\$3,897,909,347	145.6%
Alliance For Community Health LLC dba Molina Health Plan of MO	\$124,237,316	\$173,084,644	\$225,091,120	\$229,990,767	\$210,615,195	69.5%
Arcadian Health Plan Inc	\$80,025,887	\$158,278,879	\$230,337,506	\$272,763,336	\$379,650,685	374.4%
Blue-Advantage Plus Of Kansas City Inc DBA Blue-Advantage Plus	\$72,813,319	\$76,781,280	\$84,659,063	\$86,754,126	\$87,414,930	20.1%
Children's Mercy's Family Health Partners Inc	\$96,763,149	\$348,558,733	\$389,179,736	\$401,540,950	\$423,576,735	337.7%
CIGNA Healthcare Of Ohio Inc DBA CIGNA Healthcare of KS/MO	\$16,071,036	\$11,408,591	\$7,575,178	\$5,953,500	\$5,250,036	-67.3%
CIGNA Healthcare Of St Louis Inc	\$16,077,079	\$14,638,618	\$1,783,034	\$1,973,223	\$795,086	-95.1%
Community Health Plan	\$45,514,511	\$32,002,119	\$28,674,312	\$25,332,537	\$2,936,246	-93.5%
Coventry Health Care Of Kansas Inc	\$480,019,717	\$392,797,394	\$315,571,000	\$275,311,243	\$532,060,461	10.8%
Cox Health Systems HMO Inc	\$20,108,737	\$19,949,258	\$18,057,387	\$15,609,389	\$11,315,751	-43.7%
Essence Healthcare Inc	\$31,997,110	\$120,904,182	\$196,245,935	\$317,538,079	\$461,462,311	1342%
Good Health HMO Inc dba Blue-Care Inc	\$269,995,833	\$369,503,109	\$396,908,036	\$432,825,749	\$422,422,608	56.5%
Group Health Plan Inc	\$517,275,130	\$526,070,013	\$516,442,805	\$484,589,294	\$375,630,653	-27.4%
Harmony Health Plan Of IL Inc DBA Harmony Health Plan of MO	\$263,999,393	\$223,393,657	\$327,922,717	\$386,613,602	\$338,030,213	28.0%
Healthcare USA Of Missouri LLC	\$324,586,616	\$437,691,676	\$504,201,761	\$557,385,630	\$499,885,085	54.0%
Healthlink HMO Inc dba Healthlink HMO	\$1,684,020	\$345,619	\$106,017	\$75,070	\$0	-100.0%
HMO Missouri Inc dba Anthem Blue Cross And Blue Shield	\$387,951,380	\$365,089,306	\$334,885,035	\$321,792,576	\$273,814,408	-29.4%
Humana Health Plan Inc	\$1,490,673,591	\$1,413,167,003	\$1,663,593,692	\$1,767,233,548	\$1,966,534,552	31.9%
Mercy Health Plans Of Missouri Inc	\$417,117,847	\$340,210,026	\$322,294,379	\$294,149,759	\$231,630,322	-44.5%
Missouri Care Incorporated	.	\$68,236,830	\$112,165,482	\$123,876,752	\$124,069,033	.
UnitedHealthcare Of The Midwest Inc	\$554,516,377	\$564,110,219	\$500,291,529	\$524,403,834	\$515,837,574	- 7.0%
<b>All HMOs</b>	<b>\$6,798,437,397</b>	<b>\$7,690,516,384</b>	<b>\$8,379,454,990</b>	<b>\$10,482,760,160</b>	<b>\$10,760,841,231</b>	<b>58.3%</b>



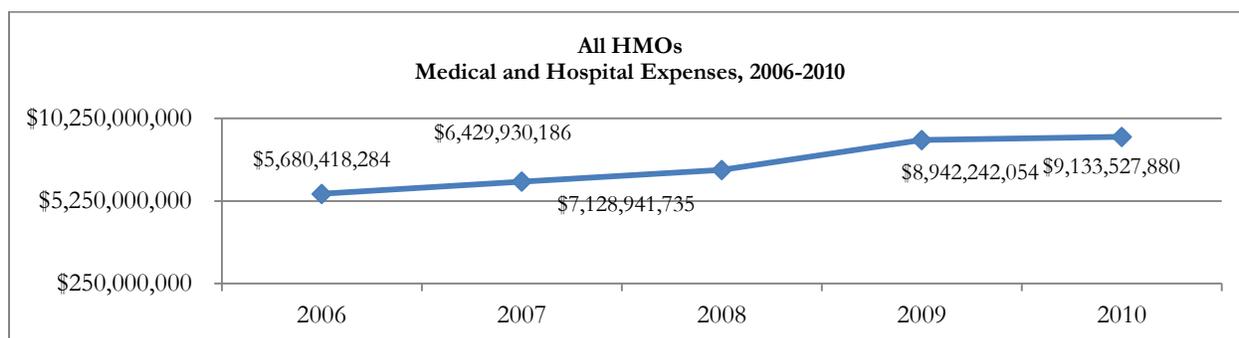
### Financial History - Plan Wide Total Revenues

Health Maintenance Organization	2006	2007	2008	2009	2010	Percent Change, 2006-2010
Aetna Health Inc	\$1,586,974,718	\$2,034,235,728	\$2,203,465,292	\$3,956,932,717	\$3,897,679,445	145.6%
Alliance For Community Health LLC dba Molina Healthcare of MO	\$124,237,316	\$173,084,644	\$225,091,120	\$229,990,767	\$210,615,195	69.5%
Arcadian Health Plan Inc	\$80,025,887	\$158,278,879	\$230,337,506	\$272,763,336	\$379,650,685	374.4%
Blue-Advantage Plus Of Kansas City Inc D/B/A Blue-Advantage Plus	\$72,813,319	\$76,781,280	\$84,659,063	\$86,754,126	\$87,414,930	20.1%
Children's Mercy's Family Health Partners Inc	\$96,763,173	\$348,558,872	\$389,180,304	\$401,516,254	\$423,573,551	337.7%
CIGNA Healthcare Of Ohio Inc D/B/A CIGNA Healthcare of KS/MO	\$16,071,036	\$11,408,591	\$7,575,178	\$5,953,500	\$5,250,036	( 67.3%)
CIGNA Healthcare Of St Louis Inc	\$16,077,079	\$14,638,618	\$1,783,034	\$1,973,223	\$795,086	( 95.1%)
Community Health Plan	\$45,527,917	\$32,019,772	\$29,115,438	\$26,809,466	\$2,941,668	( 93.5%)
Coventry Health Care Of Kansas Inc	\$480,019,717	\$392,797,394	\$315,571,000	\$275,311,493	\$532,179,093	10.9%
Cox Health Systems HMO Inc	\$21,003,766	\$20,516,315	\$18,571,549	\$16,097,845	\$11,620,033	( 44.7%)
Essence Healthcare Inc	\$31,997,110	\$120,904,182	\$196,245,935	\$317,538,079	\$461,462,311	1342%
Good Health HMO Inc dba Blue-Care Inc	\$269,995,833	\$369,503,109	\$394,058,925	\$434,106,799	\$422,329,035	56.4%
Group Health Plan Inc	\$517,275,130	\$526,070,013	\$516,442,805	\$484,589,294	\$375,631,328	( 27.4%)
Harmony Health Plan Of Illinois Inc dba Harmony Health Plan of MO	\$263,999,393	\$223,393,657	\$327,922,717	\$386,613,602	\$338,257,662	28.1%
Healthcare USA Of Missouri LLC	\$324,586,616	\$437,691,676	\$504,201,761	\$557,385,630	\$499,885,085	54.0%
Healthlink HMO Inc dba Healthlink HMO	\$19,297,995	\$18,807,293	\$143,914	\$100,341	\$36,602	( 99.8%)
HMO Missouri Inc dba Anthem Blue Cross And Blue Shield	\$388,008,409	\$365,082,873	\$344,322,860	\$329,534,050	\$273,367,210	( 29.5%)
Humana Health Plan Inc	\$1,490,668,998	\$1,413,109,913	\$1,663,551,577	\$1,767,214,459	\$1,966,525,462	31.9%
Mercy Health Plans Of Missouri Inc	\$418,111,021	\$340,215,043	\$322,298,558	\$297,160,896	\$231,629,843	( 44.6%)
Missouri Care Incorporated	.	\$68,236,830	\$112,165,482	\$123,876,752	\$125,197,467	.
UnitedHealthcare Of The Midwest Inc	\$545,409,340	\$557,348,702	\$497,918,215	\$523,117,147	\$516,220,467	( 5.4%)
<b>All HMOs</b>	<b>\$6,808,863,773</b>	<b>\$7,702,683,384</b>	<b>\$8,384,622,233</b>	<b>\$10,495,339,776</b>	<b>\$10,762,262,194</b>	<b>58.1%</b>



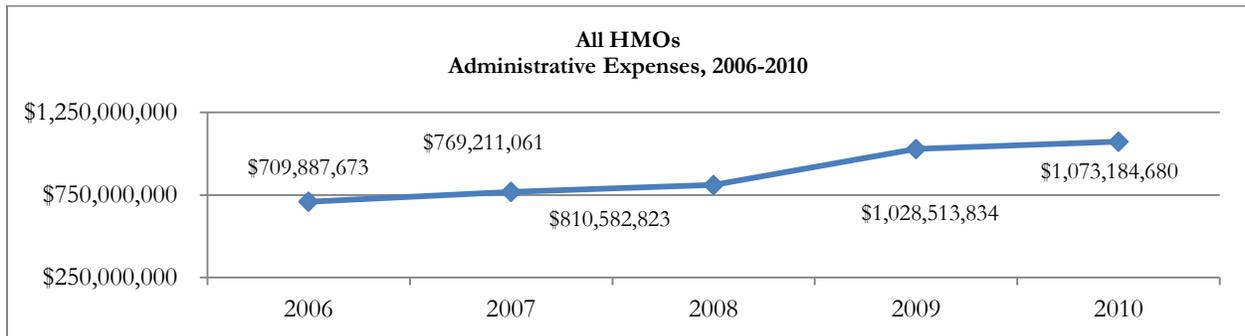
## Financial History - Plan Wide Medical & Hospital Expenses (Direct)

Health Maintenance Organization	2006	2007	2008	2009	2010	Percent Change, 2006-2010
Aetna Health Inc	\$1,278,397,690	\$1,662,174,194	\$1,812,504,040	\$3,318,233,784	\$3,234,297,902	153.0%
Alliance For Community Health LLC dba Molina Healthcare of MO	\$100,621,873	\$146,952,151	\$181,784,967	\$188,191,798	\$176,354,045	75.3%
Arcadian Health Plan Inc	\$59,509,382	\$122,587,706	\$188,944,059	\$214,103,242	\$312,322,367	424.8%
Blue-Advantage Plus Of Kansas City Inc dba Blue-Advantage Plus	\$66,263,515	\$73,277,700	\$70,693,384	\$70,108,692	\$82,425,063	24.4%
Children's Mercy's Family Health Partners Inc	\$82,197,028	\$301,960,594	\$317,338,901	\$345,179,386	\$373,721,206	354.7%
CIGNA Healthcare Of Ohio Inc DBA CIGNA Healthcare of KS/MO	\$14,142,554	\$9,388,181	\$6,227,869	\$5,031,185	\$4,048,109	-71.4%
CIGNA Healthcare Of St Louis Inc	\$13,154,388	\$12,854,200	\$1,274,987	\$1,537,280	\$529,748	-96.0%
Community Health Plan	\$42,639,176	\$29,396,440	\$27,494,764	\$24,611,714	\$1,479,873	-96.5%
Coventry Health Care Of Kansas Inc	\$366,822,409	\$291,850,229	\$250,356,052	\$218,918,001	\$452,397,157	23.3%
Cox Health Systems HMO Inc	\$20,957,867	\$18,838,167	\$15,310,052	\$12,858,031	\$8,478,690	-59.5%
Essence Healthcare Inc	\$24,829,557	\$97,215,804	\$156,951,198	\$273,831,339	\$419,112,263	1588%
Good Health HMO Inc dba Blue-Care Inc	\$242,341,928	\$323,743,171	\$343,256,197	\$370,586,592	\$372,909,227	53.9%
Group Health Plan Inc	\$439,113,920	\$411,826,566	\$423,256,642	\$418,859,025	\$304,886,425	-30.6%
Harmony Health Plan Of Illinois Inc DBA Harmony Health Plan of MO	\$220,623,442	\$187,400,160	\$275,980,258	\$331,102,406	\$285,722,018	29.5%
Healthcare USA Of Missouri LLC	\$295,416,624	\$394,210,993	\$440,941,550	\$479,867,691	\$429,310,543	45.3%
Healthlink HMO Inc dba Healthlink HMO	\$2,762,641	\$1,166,438	\$112,736	\$61,891	\$281,768	-89.8%
HMO Missouri Inc dba Anthem Blue Cross And Blue Shield	\$334,402,719	\$322,964,998	\$290,483,751	\$270,660,132	\$221,103,565	-33.9%
Humana Health Plan Inc	\$1,233,381,987	\$1,172,448,854	\$1,537,816,645	\$1,595,735,980	\$1,707,066,328	38.4%
Mercy Health Plans Of Missouri Inc	\$325,344,711	\$306,549,951	\$276,567,768	\$255,427,385	\$205,850,140	-36.7%
Missouri Care Incorporated	.	\$58,549,066	\$95,666,499	\$106,523,974	\$108,752,825	.
UnitedHealthcare Of The Midwest Inc	\$517,494,873	\$484,574,623	\$415,979,416	\$440,812,526	\$432,478,618	-16.4%
<b>All HMOs</b>	<b>\$5,680,418,284</b>	<b>\$6,429,930,186</b>	<b>\$7,128,941,735</b>	<b>\$8,942,242,054</b>	<b>\$9,133,527,880</b>	<b>60.8%</b>



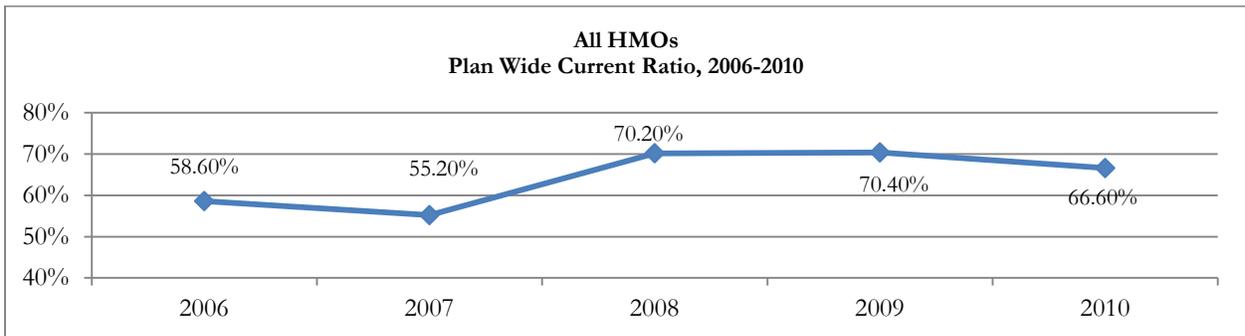
**Financial History - Plan Wide Administrative Expenses**

<b>Health Maintenance Organization</b>	<b>2006</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>Percent Change, 2006-2010</b>
Aetna Health Inc	\$199,808,897	\$194,769,126	\$226,343,224	\$410,342,659	\$430,062,829	115.2%
Alliance For Community Health LLC dba Molina Healthcare of MO	\$6,340,191	\$11,635,723	\$17,782,956	\$17,649,454	\$18,330,528	189.1%
Arcadian Health Plan Inc	\$20,290,073	\$23,560,783	\$33,053,771	\$34,945,986	\$52,450,845	158.5%
Blue-Advantage Plus Of Kansas City Inc DBA Blue-Advantage Plus	\$7,584,506	\$8,356,933	\$9,631,277	\$9,075,388	\$4,729,223	-37.6%
Children's Mercy's Family Health Partners Inc	\$11,098,408	\$13,378,845	\$15,634,883	\$18,692,094	\$11,407,006	2.8%
CIGNA Healthcare Of Ohio Inc DBA CIGNA Healthcare of KS/MO	\$2,076,126	\$1,294,707	\$1,011,048	\$979,979	\$812,954	-60.8%
CIGNA Healthcare Of St Louis Inc	\$1,355,303	\$1,042,312	\$269,980	\$306,894	\$154,464	-88.6%
Community Health Plan	\$4,993,206	\$3,444,177	\$3,061,440	\$2,038,286	\$1,906,819	-61.8%
Coventry Health Care Of Kansas Inc	\$47,961,435	\$42,918,420	\$26,777,714	\$22,874,366	\$37,191,876	-22.5%
Cox Health Systems HMO Inc	\$2,291,303	\$2,093,882	\$2,009,897	\$1,583,688	\$1,088,915	-52.5%
Essence Healthcare Inc	\$5,093,521	\$17,002,327	\$24,001,203	\$37,180,828	\$45,559,735	794.5%
Good Health HMO Inc dba Blue-Care Inc	\$22,256,646	\$30,256,720	\$34,092,135	\$36,062,071	\$34,250,886	53.9%
Group Health Plan Inc	\$27,044,547	\$32,138,754	\$21,507,023	\$15,856,828	\$20,251,537	-25.1%
Harmony Health Plan Of Illinois Inc DBA Harmony Health Plan of MO	\$30,644,380	\$35,874,510	\$52,178,576	\$51,560,866	\$43,370,161	41.5%
Healthcare USA Of Missouri LLC	\$22,066,697	\$28,355,918	\$31,870,742	\$57,876,002	\$41,515,627	88.1%
Healthlink HMO Inc dba Healthlink HMO	\$1,522,828	\$1,074,332	\$-17,363,183	\$-16,998,629	\$-16,283,675	-1169%
HMO Missouri Inc dba Anthem Blue Cross And Blue Shield	\$35,818,232	\$24,517,057	\$22,494,723	\$22,583,237	\$18,543,663	-48.2%
Humana Health Plan Inc	\$173,131,198	\$203,451,127	\$219,548,685	\$219,225,645	\$251,823,102	45.5%
Mercy Health Plans Of Missouri Inc	\$25,693,376	\$19,519,769	\$18,870,341	\$16,958,259	\$10,182,122	-60.4%
Missouri Care Incorporated	.	\$6,729,566	\$4,688,199	\$8,368,680	\$6,214,071	.
UnitedHealthcare Of The Midwest Inc	\$62,816,800	\$67,796,073	\$63,118,189	\$61,351,253	\$59,621,992	- 5.1%
<b>All HMOs</b>	<b>\$709,887,673</b>	<b>\$769,211,061</b>	<b>\$810,582,823</b>	<b>\$1,028,513,834</b>	<b>\$1,073,184,680</b>	<b>51.2%</b>



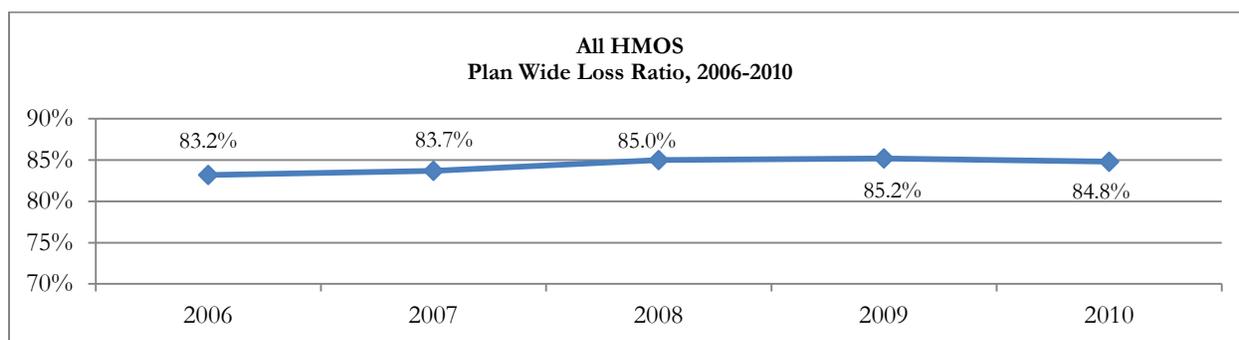
**Financial History - Plan Wide Current Ratio**

<b>Health Maintenance Organization</b>	<b>2006</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>
Aetna Health Inc	51.4%	57.2%	41.7%	34.8%	36.9%
Alliance For Community Health LLC dba Molina Healthcare of MO	237.4%	201.5%	204.5%	220.6%	225.7%
Arcadian Health Plan Inc	79.0%	50.0%	36.6%	67.2%	78.4%
Blue-Advantage Plus Of Kansas City Inc DBA Blue-Advantage Plus	80.6%	71.2%	100.5%	65.4%	51.3%
Children's Mercy's Family Health Partners Inc	125.6%	55.1%	142.4%	176.1%	80.5%
CIGNA Healthcare Of Ohio Inc DBA CIGNA Healthcare of KS/MO	23.0%	10.2%	22.6%	24.7%	80.1%
CIGNA Healthcare Of St Louis Inc	49.4%	191.9%	432.3%	218.3%	1606%
Community Health Plan	26.8%	35.4%	41.0%	67.8%	294.8%
Coventry Health Care Of Kansas Inc	53.3%	20.2%	62.5%	68.9%	57.8%
Cox Health Systems HMO Inc	132.3%	135.2%	133.1%	134.8%	74.1%
Essence Healthcare Inc	160.4%	115.9%	89.1%	111.0%	134.2%
Good Health HMO Inc dba Blue-Care Inc	37.3%	48.6%	55.6%	49.2%	55.1%
Group Health Plan Inc	44.2%	27.9%	73.3%	47.7%	50.3%
Harmony Health Plan Of Illinois Inc DBA Harmony Health Plan of MO	135.1%	124.7%	122.9%	124.6%	136.4%
Healthcare USA Of Missouri LLC	154.9%	97.3%	116.0%	110.1%	121.2%
Healthlink HMO Inc dba Healthlink HMO	619.4%	652.6%	151.8%	-144.4%	-317.8%
HMO Missouri Inc dba Anthem Blue Cross And Blue Shield	50.3%	31.9%	79.9%	96.5%	79.5%
Humana Health Plan Inc	12.4%	18.3%	28.2%	73.7%	41.1%
Mercy Health Plans Of Missouri Inc	39.0%	64.7%	154.5%	142.7%	163.6%
Missouri Care Incorporated	.	206.5%	115.5%	127.4%	124.1%
UnitedHealthcare Of The Midwest Inc	69.0%	50.8%	36.6%	57.5%	63.4%
<b>All HMOs</b>	<b>58.6%</b>	<b>55.2%</b>	<b>70.2%</b>	<b>70.4%</b>	<b>66.6%</b>



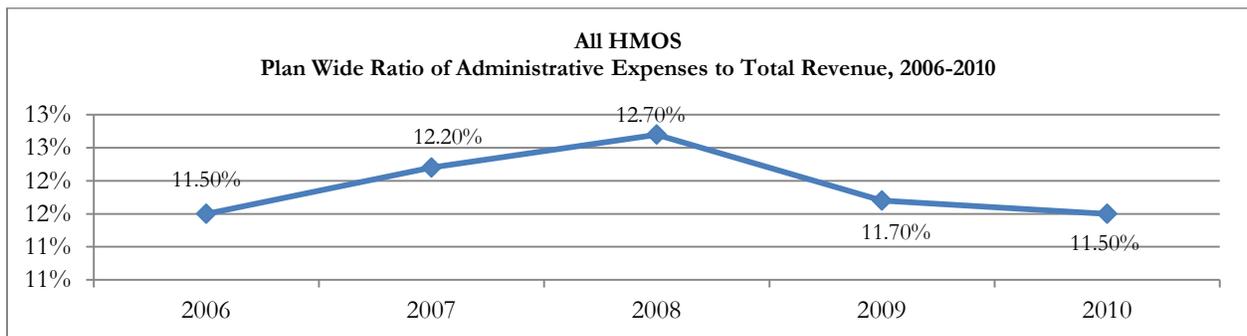
### Financial History - Plan Wide Loss Ratio

Health Maintenance Organization	2006	2007	2008	2009	2010
Aetna Health Inc	80.5%	81.6%	83.8%	83.8%	82.9%
Alliance For Community Health LLC dba Molina Healthcare of MO	81.0%	84.9%	80.8%	81.8%	83.7%
Arcadian Health Plan Inc	74.4%	77.5%	82.0%	78.5%	82.3%
Blue-Advantage Plus Of Kansas City Inc DBA Blue-Advantage Plus	93.1%	95.4%	81.7%	85.8%	100.8%
Children's Mercy's Family Health Partners Inc	84.9%	86.6%	81.5%	86.0%	90.5%
CIGNA Healthcare Of Ohio Inc DBA CIGNA Healthcare of KS/MO	88.0%	82.3%	82.6%	84.1%	77.1%
CIGNA Healthcare Of St Louis Inc	81.8%	87.8%	71.5%	78.0%	66.5%
Community Health Plan	93.7%	91.8%	94.4%	91.8%	50.3%
Coventry Health Care Of Kansas Inc	76.4%	74.3%	79.3%	79.5%	85.0%
Cox Health Systems HMO Inc	99.8%	92.3%	83.2%	79.9%	73.0%
Essence Healthcare Inc	77.6%	80.4%	80.0%	86.2%	90.8%
Good Health HMO Inc dba Blue-Care Inc	89.8%	87.6%	87.1%	85.4%	88.3%
Group Health Plan Inc	84.9%	78.3%	82.0%	86.4%	81.2%
Harmony Health Plan Of Illinois Inc DBA Harmony Health Plan of MO	83.6%	83.9%	84.2%	85.6%	84.5%
Healthcare USA Of Missouri LLC	90.1%	90.1%	87.5%	86.1%	85.9%
Healthlink HMO Inc dba Healthlink HMO	14.3%	6.2%	78.3%	61.7%	769.8%
HMO Missouri Inc dba Anthem Blue Cross And Blue Shield	86.2%	88.5%	84.4%	82.1%	80.9%
Humana Health Plan Inc	82.0%	84.5%	92.1%	90.1%	86.1%
Mercy Health Plans Of Missouri Inc	77.5%	90.1%	85.8%	86.0%	88.9%
Missouri Care Incorporated	.	85.8%	85.3%	86.0%	86.9%
UnitedHealthcare Of The Midwest Inc	94.9%	87.0%	84.4%	83.8%	83.3%
<b>All HMOs</b>	<b>83.2%</b>	<b>83.7%</b>	<b>85.0%</b>	<b>85.2%</b>	<b>84.8%</b>



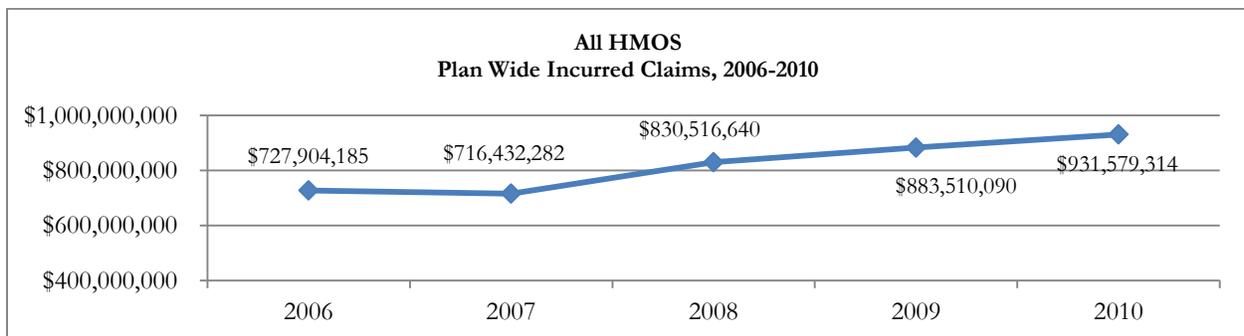
### Financial History - Plan Wide Administrative Expenses to Total Revenue

Health Maintenance Organization	2006	2007	2008	2009	2010
Aetna Health Inc	12.6%	9.6%	10.3%	10.4%	11.0%
Alliance For Community Health LLC dba Molina Healthcare of MO	5.1%	6.7%	7.9%	7.7%	8.7%
Arcadian Health Plan Inc	25.4%	14.9%	14.4%	12.8%	13.8%
Blue-Advantage Plus Of Kansas City Inc DBA Blue-	10.4%	10.9%	11.4%	10.5%	5.4%
Children's Mercy's Family Health Partners Inc	11.5%	3.8%	4.0%	4.7%	2.7%
CIGNA Healthcare Of Ohio Inc DBA CIGNA Healthcare of KS/MO	12.9%	11.3%	13.3%	16.5%	15.5%
CIGNA Healthcare Of St Louis Inc	8.4%	7.1%	15.1%	15.6%	19.4%
Community Health Plan	11.0%	10.8%	10.5%	7.6%	64.8%
Coventry Health Care Of Kansas Inc	10.0%	10.9%	8.5%	8.3%	7.0%
Cox Health Systems HMO Inc	10.9%	10.2%	10.8%	9.8%	9.4%
Essence Healthcare Inc	15.9%	14.1%	12.2%	11.7%	9.9%
Good Health HMO Inc dba Blue-Care Inc	8.2%	8.2%	8.7%	8.3%	8.1%
Group Health Plan Inc	5.2%	6.1%	4.2%	3.3%	5.4%
Harmony Health Plan Of IL Inc DBA Harmony Health Plan of MO	11.6%	16.1%	15.9%	13.3%	12.8%
Healthcare USA Of Missouri LLC	6.8%	6.5%	6.3%	10.4%	8.3%
Healthlink HMO Inc dba Healthlink HMO	7.9%	5.7%	-12,065%	-16,941%	-44,488%
HMO Missouri Inc dba Anthem Blue Cross And Blue Shield	9.2%	6.7%	6.5%	6.9%	6.8%
Humana Health Plan Inc	11.6%	14.4%	13.2%	12.4%	12.8%
Mercy Health Plans Of Missouri Inc	6.1%	5.7%	5.9%	5.7%	4.4%
Missouri Care Incorporated	.	9.9%	4.2%	6.8%	5.0%
<b>UnitedHealthcare Of The Midwest Inc</b>	<b>11.5%</b>	<b>12.2%</b>	<b>12.7%</b>	<b>11.7%</b>	<b>11.5%</b>



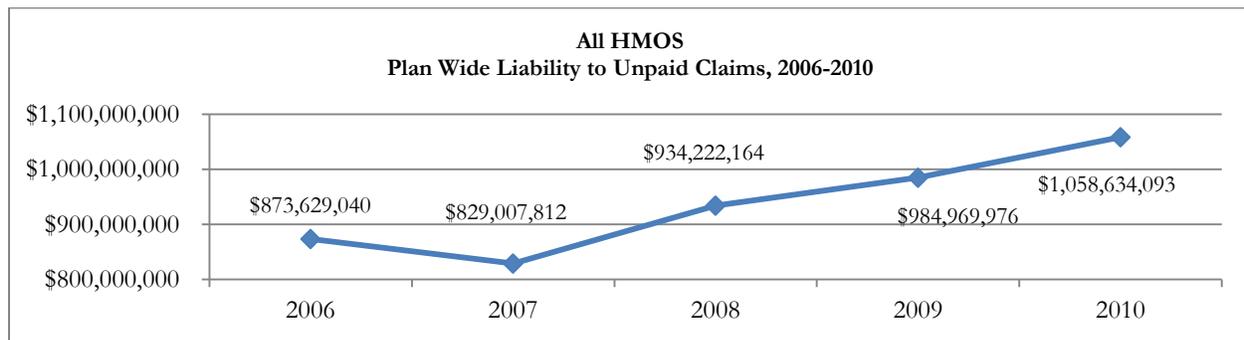
### Financial History - Plan Wide Incurred Claims for Prior Year

Health Maintenance Organization	2006	2007	2008	2009	2010	Percent Change 2006-2010
Aetna Health Inc	\$6,832,887	\$5,902,473	\$5,132,369	\$305,880,003	\$316,998,345	4539.3%
Alliance For Community Health LLC dba Molina Healthcare of MO	\$6,401,633	\$13,057,996	\$14,160,549	\$15,658,606	\$12,296,774	92.1%
Arcadian Health Plan Inc	\$2,355,152	\$12,485,261	\$24,781,908	\$25,814,711	\$28,650,469	1117%
Blue-Advantage Plus Of Kansas City Inc DBA Blue-Advantage Plus	\$3,067,658	\$3,202,462	\$6,109,207	\$4,668,919	\$8,704,368	183.7%
Children's Mercy's Family Health Partners Inc	\$6,856,834	\$6,761,590	\$39,389,013	\$36,063,174	\$39,795,832	480.4%
CIGNA Healthcare Of Ohio Inc DBA CIGNA Healthcare of KS/MO	\$608,000	\$1,123,010	\$336,995	\$489,000	\$396,910	-34.7%
CIGNA Healthcare Of St Louis Inc	\$606,999	\$1,074,751	\$853,000	\$104,000	\$43,000	-92.9%
Community Health Plan	\$5,835,619	\$4,727,051	\$2,342,448	\$1,950,787	\$2,395,202	-59.0%
Coventry Health Care Of Kansas Inc	\$71,493,957	\$59,630,827	\$55,477,701	\$53,963,135	\$45,423,428	-36.5%
Cox Health Systems HMO Inc	\$1,591,061	\$1,992,391	\$2,605,306	\$1,828,837	\$1,276,859	-19.7%
Essence Healthcare Inc	\$966,957	\$1,808,779	\$19,994,195	\$38,527,309	\$71,559,275	7300%
Good Health HMO Inc dba Blue-Care Inc	\$15,385,141	\$21,114,222	\$22,771,199	\$24,899,332	\$25,416,496	65.2%
Group Health Plan Inc	\$33,646,263	\$29,319,691	\$33,153,485	\$43,434,486	\$37,834,563	12.4%
Harmony Health Plan Of Illinois Inc DBA Harmony Health Plan of MO	\$29,121,571	\$31,858,579	\$39,372,833	\$47,668,188	\$53,448,385	83.5%
Healthcare USA Of Missouri LLC	\$20,753,528	\$27,607,866	\$35,410,335	\$33,118,347	\$35,995,505	73.4%
Healthlink HMO Inc dba Healthlink HMO	\$132,893	\$-16,961	\$5,181	\$0	\$0	-100.0%
HMO Missouri Inc dba Anthem Blue Cross And Blue Shield	\$24,682,050	\$26,023,005	\$35,943,422	\$28,364,896	\$21,037,427	-14.8%
Humana Health Plan Inc	\$122,142,740	\$109,931,400	\$103,182,830	\$140,538,331	\$139,650,778	14.3%
Mercy Health Plans Of Missouri Inc	\$27,046,375	\$20,505,208	\$24,861,255	\$11,875,756	\$12,000,117	-55.6%
Missouri Care Incorporated	\$0	\$324,613	\$7,380,156	\$7,515,934	\$10,250,960	.
UnitedHealthcare Of The Midwest Inc	\$78,382,763	\$70,453,754	\$63,270,701	\$61,146,339	\$68,404,621	-12.7%
<b>All HMOs</b>	<b>\$727,904,185</b>	<b>\$716,432,282</b>	<b>\$830,516,640</b>	<b>\$883,510,090</b>	<b>\$931,579,314</b>	<b>28.0%</b>



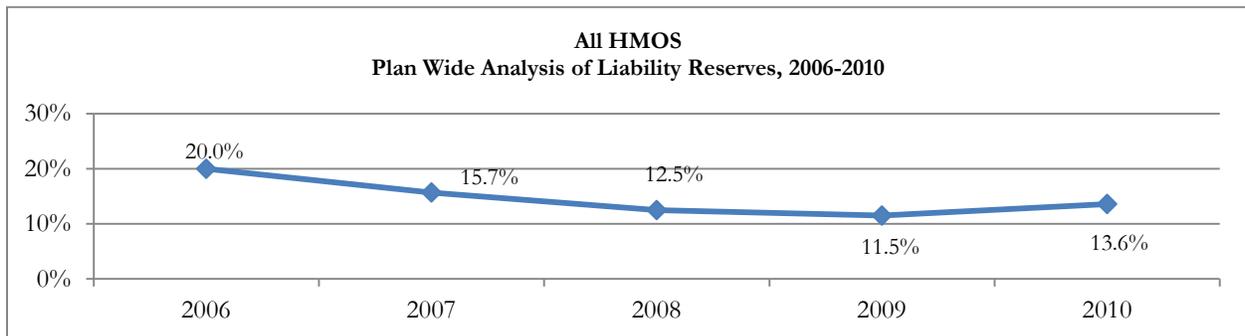
## Financial History - Plan Wide Estimated Liability of Unpaid Claims Prior Year

Health Maintenance Organization	2006	2007	2008	2009	2010	Percent Change 2006-2010
Aetna Health Inc	\$323,235,138	\$297,552,208	\$308,567,362	\$313,104,896	\$344,378,872	6.5%
Alliance For Community Health LLC dba Molina Healthcare of MO	\$7,284,578	\$12,742,654	\$15,953,216	\$22,510,185	\$18,124,254	148.8%
Arcadian Health Plan Inc	\$4,155,060	\$17,356,807	\$24,438,427	\$31,436,340	\$28,494,589	585.8%
Blue-Advantage Plus Of Kansas City Inc dba Blue-Advantage Plus	\$2,835,207	\$3,297,969	\$6,911,845	\$6,474,538	\$6,590,813	132.5%
Children's Mercy's Family Health Partners Inc	\$8,789,206	\$7,251,392	\$51,181,599	\$42,925,793	\$43,469,515	394.6%
CIGNA Healthcare Of Ohio Inc D/B/A CIGNA Healthcare of KS/MO	\$1,010,000	\$1,760,000	\$762,000	\$568,900	\$579,000	- 42.7%
CIGNA Healthcare Of St Louis Inc	\$1,376,000	\$1,259,000	\$1,076,000	\$171,204	\$113,000	- 91.8%
Community Health Plan	\$6,723,364	\$4,759,586	\$2,598,967	\$2,901,582	\$3,129,738	- 53.4%
Coventry Health Care Of Kansas Inc	\$80,850,641	\$73,206,503	\$62,484,211	\$54,710,037	\$47,807,784	- 40.9%
Cox Health Systems HMO Inc	\$1,766,426	\$2,387,672	\$3,475,262	\$3,445,634	\$3,150,164	78.3%
Essence Healthcare Inc	\$915,000	\$2,464,127	\$17,215,502	\$38,034,971	\$71,885,487	7756%
Good Health HMO Inc dba Blue-Care Inc	\$18,274,918	\$23,949,507	\$27,538,688	\$31,003,256	\$28,490,127	55.9%
Group Health Plan Inc	\$43,909,786	\$39,521,710	\$39,973,016	\$45,872,570	\$50,945,268	16.0%
Harmony Health Plan Of Illinois Inc dba Harmony Health Plan of MO	\$42,959,207	\$41,608,421	\$47,641,243	\$58,699,902	\$72,742,110	69.3%
Healthcare USA Of Missouri LLC	\$32,765,624	\$35,722,495	\$49,623,321	\$53,639,939	\$52,855,767	61.3%
Healthlink HMO Inc dba Healthlink HMO	\$132,893	\$572,225	\$0	\$0	\$0	-100.0%
HMO Missouri Inc dba Anthem Blue Cross And Blue Shield	\$30,427,359	\$28,783,970	\$39,517,651	\$32,114,639	\$25,596,320	15.9%
Humana Health Plan Inc	\$145,182,010	\$135,821,290	\$122,012,480	\$149,374,018	\$155,464,640	7.1%
Mercy Health Plans Of Missouri Inc	\$33,199,039	\$19,150,585	\$24,122,195	\$14,249,761	\$12,986,398	- 60.9%
Missouri Care Incorporated	\$0	\$0	\$6,147,913	\$9,346,673	\$12,641,882	*
UnitedHealthcare Of The Midwest Inc	\$87,837,584	\$79,839,691	\$82,981,266	\$74,385,138	\$79,188,365	- 9.8%
<b>All HMOs</b>	<b>\$873,629,040</b>	<b>\$829,007,812</b>	<b>\$934,222,164</b>	<b>\$984,969,976</b>	<b>\$1,058,634,093</b>	<b>21.2%</b>



### Financial History - Plan Wide Analysis of Liability Reserves

Health Maintenance Organization	2006	2007	2008	2009	2010
Aetna Health Inc	16.8%	8.8%	3.2%	2.4%	8.6%
Alliance For Community Health LLC dba Molina Healthcare of MO	13.8%	- 2.4%	12.7%	43.8%	47.4%
Arcadian Health Plan Inc	76.4%	39.0%	- 1.4%	21.8%	- 0.5%
Blue-Advantage Plus Of Kansas City Inc DBA Blue-Advantage Plus	- 7.6%	3.0%	13.1%	38.7%	-24.3%
Children's Mercy's Family Health Partners Inc	28.2%	7.2%	29.9%	19.0%	9.2%
CIGNA Healthcare Of Ohio Inc DBA CIGNA Healthcare of KS/MO	66.1%	56.7%	126.1%	16.3%	45.9%
CIGNA Healthcare Of St Louis Inc	126.7%	17.1%	26.1%	64.6%	162.8%
Community Health Plan	15.2%	0.7%	11.0%	48.7%	30.7%
Coventry Health Care Of Kansas Inc	13.1%	22.8%	12.6%	1.4%	5.2%
Cox Health Systems HMO Inc	11.0%	19.8%	33.4%	88.4%	146.7%
Essence Healthcare Inc	- 5.4%	36.2%	-13.9%	- 1.3%	0.5%
Good Health HMO Inc dba Blue-Care Inc	18.8%	13.4%	20.9%	24.5%	12.1%
Group Health Plan Inc	30.5%	34.8%	20.6%	5.6%	34.7%
Harmony Health Plan Of Illinois Inc dba Harmony Health Plan of MO	47.5%	30.6%	21.0%	23.1%	36.1%
Healthcare USA Of Missouri LLC	57.9%	29.4%	40.1%	62.0%	46.8%
Healthlink HMO Inc dba Healthlink HMO	0.0%	-3474%	-100.0%	.	.
HMO Missouri Inc dba Anthem Blue Cross And Blue Shield	23.3%	10.6%	9.9%	13.2%	21.7%
Humana Health Plan Inc	18.9%	23.6%	18.2%	6.3%	11.3%
Mercy Health Plans Of Missouri Inc	22.7%	- 6.6%	- 3.0%	20.0%	8.2%
Missouri Care Incorporated	.	-100.0%	-16.7%	24.4%	23.3%
UnitedHealthcare Of The Midwest Inc	12.1%	13.3%	31.2%	21.7%	15.8%
<b>All HMOs</b>	<b>20.0%</b>	<b>15.7%</b>	<b>12.5%</b>	<b>11.5%</b>	<b>13.6%</b>





## Access to Medical Providers

Missouri HMOs are reviewed annually for compliance with state laws related to access to medical providers. See Missouri statute §354.603 RSMo, and Missouri regulation 20 CSR 400-7.095. The information presented here provides a summary of the results of the annual review of HMO access plans conducted in 2010.

Missouri law requires HMOs to maintain adequate networks to assure that members can get needed care without unreasonable delay. For a core set of the most frequently utilized provider types, the regulation establishes specific standards for the distance each enrollee has to travel, and for the length of time it takes to get an appointment. For any of provider not specified in the regulation, the law generally requires “reasonable” access, which may be subject to case-by-case determination.

HMOs are required to submit data that DIFP can analyze and determine a compliance score. The minimum required score is 90 percent. For all services, any score that falls below 90 percent means the HMO must permit members to go to non-participating providers at no greater cost to the members. The HMO may not deny coverage, or reduce the amount of coverage, or reduce the amount of coverage. The HMO may require prior authorization in order to manage the additional costs associated with utilizing non-participating providers.

Alternatively, Missouri law allows HMOs to furnish proof of accreditation through a nationally recognized managed care accrediting body to meet access requirements. An accredited HMO is deemed to have an adequate network and is not required to provide data for analysis. Accredited HMOs are deemed to be 100 percent in compliance with minimum travel standards for access to providers. Accreditation does not eliminate the requirement to maintain an adequate network.

Most HMOs selling individual or employer-sponsored coverage are accredited. Accreditation addresses far more than adequate access to participating providers and is a costly process. Because the cost of becoming accredited is high, some HMOs have chosen not to pursue accreditation.

### **For commercial and Medicaid HMO networks:**

**A. Access Plan Status** – Access plans are approved when the access score across the entire network is at least 90 percent, and the average access score in each county in an HMO’s approved service area is 90 percent or better. Access plans are conditionally approved when the access score across the entire network is 90 percent or better, but the average access score in any county is less than 90 percent. Scores indicate the percentage of enrollees for whom the HMO has met the access standards.

**B. Overall Access Score** – the average access score across the entire network, for all counties and provider type.

**C. PCP Access Score** – The average access score across the entire network for access to primary care providers.

**D. Specialist Access Score** - the average access score across the entire network for access to all specialists listed in the law.

**E. Facility Access Score** – The average access score across the entire network for access to all medical facilities listed in the law, including hospitals.

**F. Ancillary Providers Access Score** - The average access score across the entire network for access to all ancillary medical providers listed in the law.

**G. Mental Health Facilities Access Score** – The average score for access to inpatient mental health facilities, residential mental health facilities and outpatient mental health facilities. Coverage for these services is mandated under Missouri law and is covered by all HMOs. However, in some case, HMOs struggle to establish an adequate network of these facilities. Particularly in the commercial population, the need for such services may be too low to justify the time and expense to negotiate and contract with providers. It may be more cost-effective to pay for out-of-network access to non-participating providers.

**H. Chiropractic Providers Access Score** - The average score for access to chiropractic providers. Coverage for chiropractic services is mandated by Missouri law.

#### **Commercial HMO Networks Approved Based on Accreditation**

**A. Access Plan Status** – Accredited HMOs are assumed to meet the access standards stated in the law.

**B. Accredited By** – Under Missouri law, an HMO may provide proof of the following types of accreditation in lieu of submitting enrollee and provider data for analysis by DIFP. Some HMOs are accredited by more than one organization.

1. **NCQA** – National Committee for Quality Assurance

2. **URAC** – American Accreditation HealthCare Commission, Inc., formerly Utilization Review Accreditation Commission.

**C. Accreditation Type/Level** – The type and level of accreditation awarded by each accrediting organization.

1. **NCQA** – type must be Managed Care Organization (MCO), level must be “accredited” or higher.

2. **URAC** – type must be “Health Plan,” level must be “full accreditation.”

**D. Date Accreditation Granted** – Date the accrediting organization specifies in the accrediting decision.

**E. Date Accreditation Expires** – Date the accrediting organization specifies in the accrediting decision.

## Access to Medical Providers

	A	B	C	D	E	F	G	H
Commercial HMO Networks	Access Plan Status	Overall Access Score	PCP Access Score	Specialist Access Score	Facility Access Score	Ancillary Providers Access Score	Mental Health Facilities Access Score	Chiro. Providers Access Score
Community Health Plan	Withdrawn from the health plan market place as of December 31, 2009. Waiver for 2010 network access submission.							
Coventry Health Care of Kansas, Inc.	approved	98%	100%	100%	92%	100%	68%	100%
Cox Health Systems HMO, Inc.	conditionally approved	97%	100%	99%	97%	91%	90%	100%
HealthLink HMO, Inc. dba HealthLink HMO	approved	98%	100%	100%	92%	100%	66%	100%
Mercy Health Plans of Missouri, Inc.	conditionally approved	99%	100%	100%	98%	99%	96%	100%

## Medicaid MC+ HMO Networks

Alliance For Community Health, LLC dba Molina Healthcare of Missouri - Central Region	approved	99%	100%	99%	97%	98%	97%
Alliance For Community Health, LLC dba Molina Healthcare of Missouri - Eastern Region	approved	99%	100%	98%	100%	100%	100%
Alliance For Community Health, LLC dba Molina Healthcare of Missouri - Western Region	approved	97%	99%	99%	96%	95%	78%
Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus	approved	99%	100%	100%	100%	98%	99%
Children's Mercy's Family Health Partners, Inc.	approved	99%	100%	99%	100%	97%	100%
Harmony Health Plan of Illinois, Inc. dba Harmony Health Plan of Missouri	approved	99%	100%	97%	100%	100%	98%
Healthcare USA of Missouri, LLC - Central Region	approved	100%	100%	100%	100%	100%	99%
Healthcare USA of Missouri, LLC - Eastern Region	approved	100%	100%	100%	100%	100%	100%
Healthcare USA of Missouri, LLC -Western Region	approved	100%	100%	100%	99%	100%	96%
Missouri Care, Inc.-Central Region	approved	100%	100%	100%	100%	100%	100%
Missouri Care, Inc.-Eastern Region	conditionally approved	99%	100%	98%	99%	97%	99%
Missouri Care, Inc.-Western Region	approved	100%	99%	99%	100%	100%	100%

Commercial HMO Networks Approved Based on Accreditation	A Access Plan Status	B Accredited by	C Accreditation Type/Level	D Date Accreditation Granted	E Date Expires
Aetna Health, Inc.	approved	NCQA	MCO/Excellent	4/5/2008	4/5/2011
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	approved	NCQA	MCO/Commendable	3/1/2010	3/1/2013
CIGNA Healthcare of St. Louis, Inc.	approved	NCQA	MCO/Excellent	3/1/2010	3/1/2013
Essence, LLP	approved	Medicare Advantage	Contracted through CMS	N/A	N/A
Good Health HMO, Inc. dba Blue-Care, Inc.	approved	NCQA	MCO/Excellent	9/26/2008	9/26/2011
Group Health Plan, Inc.	approved	URAC	Health Plan/Full Accreditation	7/1/2010	7/1/2013
HMO Missouri, Inc. dba Anthem Blue Cross & Blue Shield	approved	NCQA	MCO/Excellent	12/24/2007	12/24/2010
Humana Health Plan, Inc.	approved	NCQA	MCO/Excellent	12/14/2009	12/14/2012
United Healthcare of the Midwest, Inc.	approved	NCQA	MCO/Excellent	12/4/2008	12/4/2011



### *Health Maintenance Organization Profiles*

For all companies, the following items were submitted to DIFP as part of the 2010 annual financial statement (unless otherwise noted):

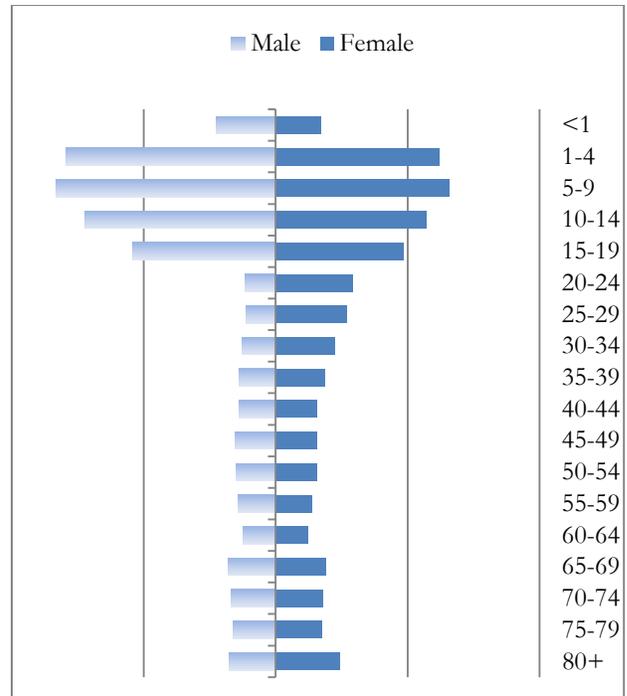
- contact information
- holding company
- domicile
- names of officers and directors
- plan-wide enrollment
- % of Missouri business
- incorporated and admitted to Missouri

Missouri enrollment data for all companies were submitted to DIFP as part of the annual managed care supplemental report except plan-wide enrollment. Plan-wide enrollment is taken from the HMOs' annual financial statement. The annual financial statements are prepared using incurred but not reported (IBNR) projections, while the managed care supplemental filing is prepared using actual claims-based data. Therefore, some variances may occur.

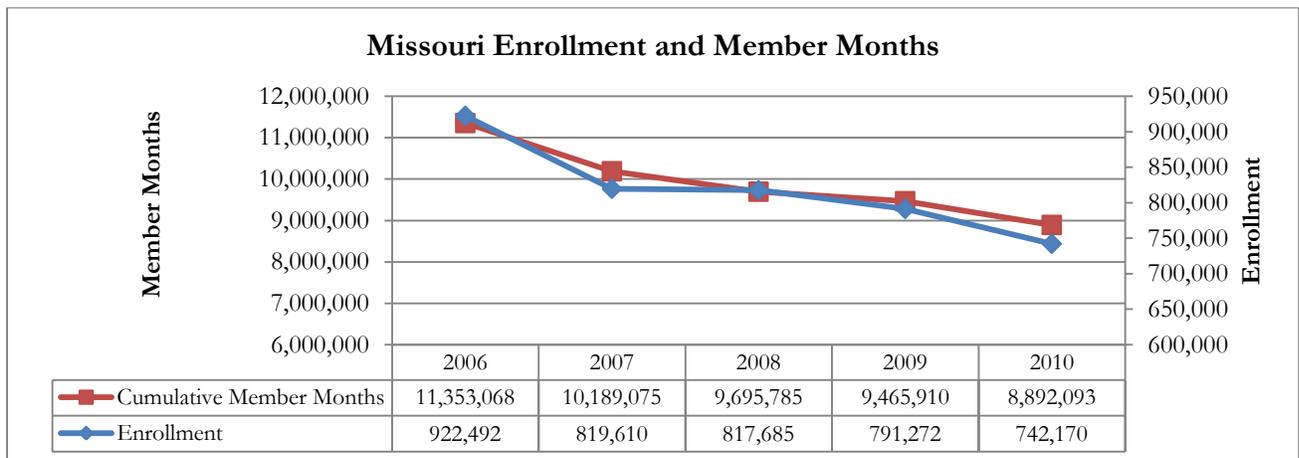
Cost and utilization data are depicted, in the form of bar charts to protect proprietary information. These charts reflect the company's average utilization and costs in comparison to state-wide product averages. The y-axis of every bar chart is fixed in a manner that indicates the approximate value of the highest HMO reported expenses. Data for total costs, drug costs, mental health costs and emergency room costs are depicted. Trend data for these services, as well as additional service categories, correlates to pages 33 through 41 of this report.

In addition to raw enrollment and cost data, demographic data on enrollment and costs is also provided. While variations exist from plan to plan, the data indicate that infant boys, and women of child-bearing age, use health care services to a greater degree than other demographic categories. In addition, enrollees in Medicare Advantage Plans exhibit the highest rate of service utilization.

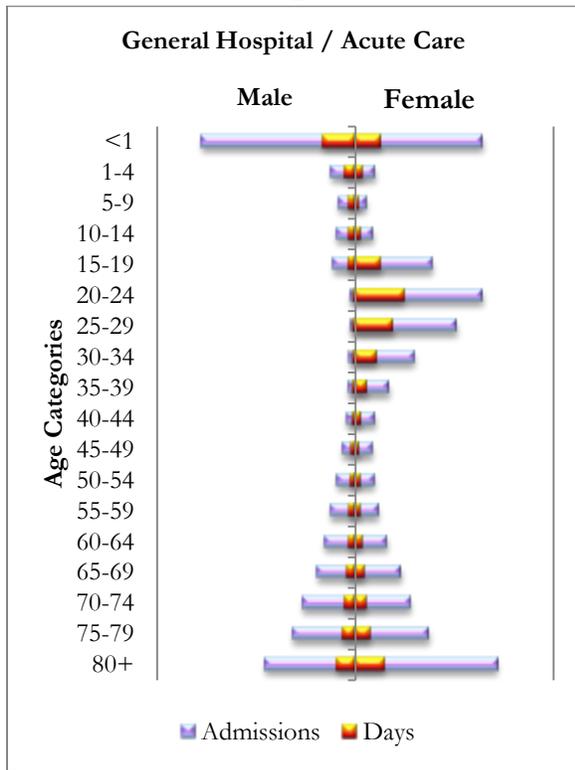
Age	No. of Males	Pct. Of	
		Male Total	No. of Females
<1	14,975	4.5%	14,080
1-4	53,109	15.9%	50,597
5-9	55,683	16.7%	53,823
10-14	48,352	14.5%	46,491
15-19	36,228	10.8%	39,648
20-24	7,692	2.3%	23,763
25-29	7,397	2.2%	22,022
30-34	8,540	2.6%	18,301
35-39	9,119	2.7%	15,258
40-44	9,269	2.8%	12,789
45-49	10,241	3.1%	12,834
50-54	10,105	3.0%	12,644
55-59	9,407	2.8%	11,314
60-64	8,225	2.5%	10,113
65-69	12,125	3.6%	15,465
70-74	11,259	3.4%	14,623
75-79	10,848	3.2%	14,293
80+	11,747	3.5%	19,792
<b>Total</b>	<b>334,319</b>	<b>100.0%</b>	<b>407,851</b>



Coverage	Average Age of Enrollees	Percentage Enrollees Who Are Female
Missouri Commercial Plans	36.6	52.5%
Missouri Medicare	73.9	58.3%
Missouri Medicaid	11.9	55.3%
<b>Missouri Total</b>	<b>28.0</b>	<b>55.0%</b>



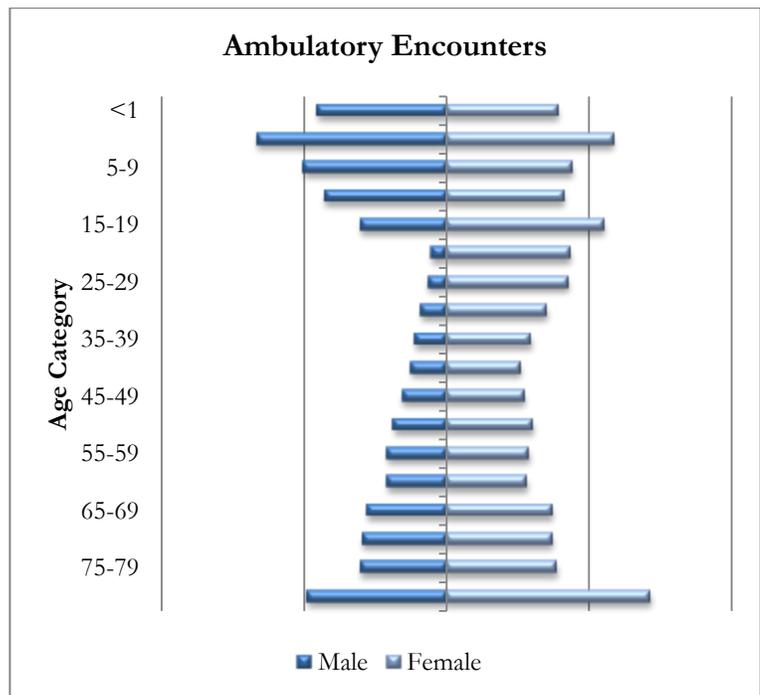
## 2010 Missouri Hospital & Ambulatory Utilization Totals



Age	Male		Female	
	Days	Admits	Age	Admits
<1	38,175	8,141	32,155	6,741
1-4	5,830	2,595	5,157	2,069
5-9	4,093	1,547	2,888	1,175
10-14	4,452	1,490	4,647	1,472
15-19	5,441	1,661	19,263	6,684
20-24	1,193	277	32,235	12,289
25-29	1,003	337	25,662	9,674
30-34	1,259	426	14,768	5,379
35-39	1,526	525	8,516	2,994
40-44	1,869	607	4,892	1,593
45-49	2,780	781	3,930	1,125
50-54	3,739	966	4,124	1,153
55-59	5,278	1,177	5,012	1,208
60-64	6,160	1,277	6,463	1,409
65-69	8,326	1,716	9,782	2,110
70-74	10,959	2,128	11,151	2,362
75-79	13,065	2,541	14,698	2,999
80+	18,169	3,753	27,886	5,850
<b>Subtotal</b>	<b>133,317</b>	<b>31,945</b>	<b>233,229</b>	<b>68,286</b>
<b>Total</b>	<b>366,546</b>	<b>100,231</b>	.	.

## Ambulatory Utilization by Age & Gender

Age	Encounters	
	Male	Female
<1	179,639	156,918
1-4	264,317	234,633
5-9	199,431	177,177
10-14	170,518	165,072
15-19	118,917	221,939
20-24	19,796	174,031
25-29	25,014	171,082
30-34	35,061	141,764
35-39	42,847	119,712
40-44	48,897	103,430
45-49	60,768	109,502
50-54	72,824	121,667
55-59	82,089	116,984
60-64	82,199	113,375
65-69	110,253	148,613
70-74	116,273	149,124
75-79	119,399	155,388
80+	193,890	287,315
<b>Subtotal</b>	<b>1,942,132</b>	<b>2,867,726</b>
<b>Total</b>	<b>4,809,858</b>	



# Aetna Health, Inc

**Holding Company:**

Aetna, Inc

**Main Administrative Office Mailing Address:**

980 Jolly Road  
Blue Bell, PA 19422-1904  
800-872-3862

**Incorporated:**

May 7, 1981

**Admitted to Missouri:**

October 14, 2009

**Accreditation:**

NCQA

**State of Domicile:**

Pennsylvania

**% Missouri Business:**

0.4%

**Tax Status:**

For Profit

**2010 Missouri Enrollment:**

Total Missouri member months for the year:  
36,150

Missouri members at the end of the year:  
2,867

**2010 Plan Wide Enrollment**

Total plan wide member months for the year:  
10,270,076

Plan wide members at the end of the year:  
844,453

**2010 Year-End Officers**

President: Patrick Rodney Young  
Secretary: Edward Chung-I Lee  
Chief Financial Officer: Jennifer Anne Palma  
Chief Medical Officer: Burton Fred Vanderlaan, M.D.

**Other Officers:**

Gregory Stephen Martino  
Elaine Rose Cofrancesco  
Dawn Marie Schoen

**2010 Year-End Directors**

Gerard Vincent Carey  
John Patrick Elliott

**Missouri counties in Service Area:**

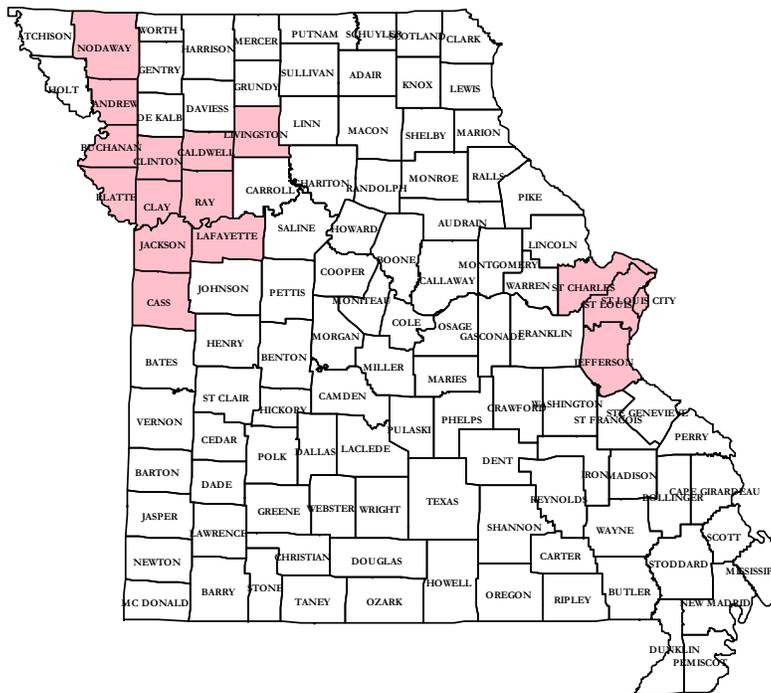
Andrew, Buchanan, Caldwell, Cass, Clay, Clinton, Jackson, Jefferson, LaFayette, Livingston, Nodaway, Platte, Ray, St. Charles, St. Louis, St. Louis City

**Kansas Counties in Service Area:**

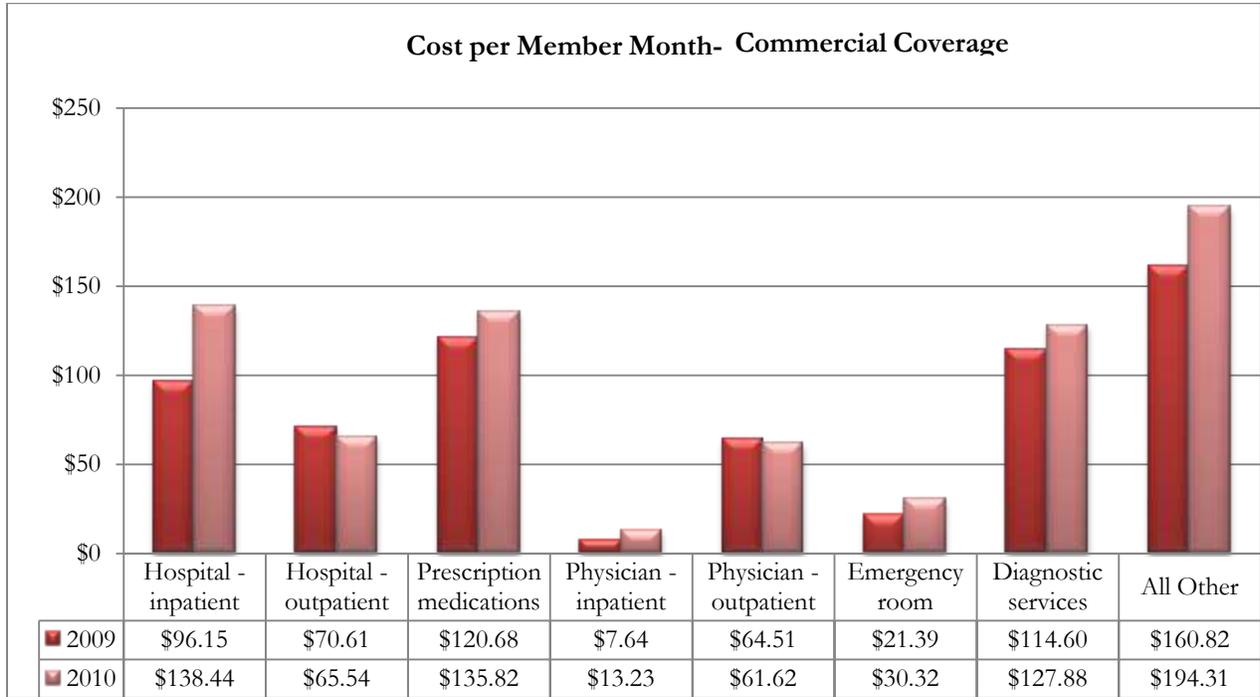
Atchison, Douglas, Franklin, Johnson, Leavenworth, Miami, Shawnee, Wyandotte

**Illinois Service Area:**

None

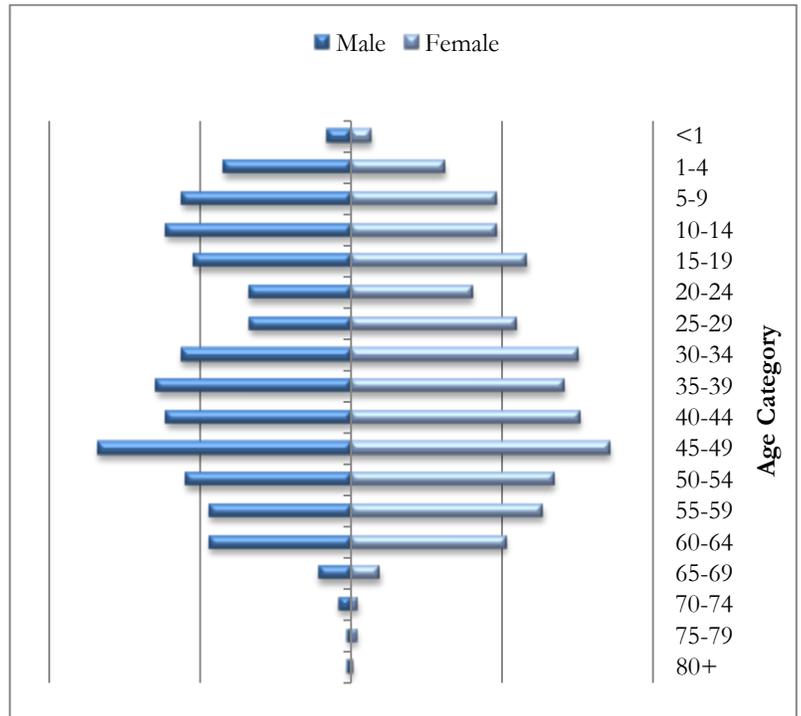


*Missouri Cost Comparison*

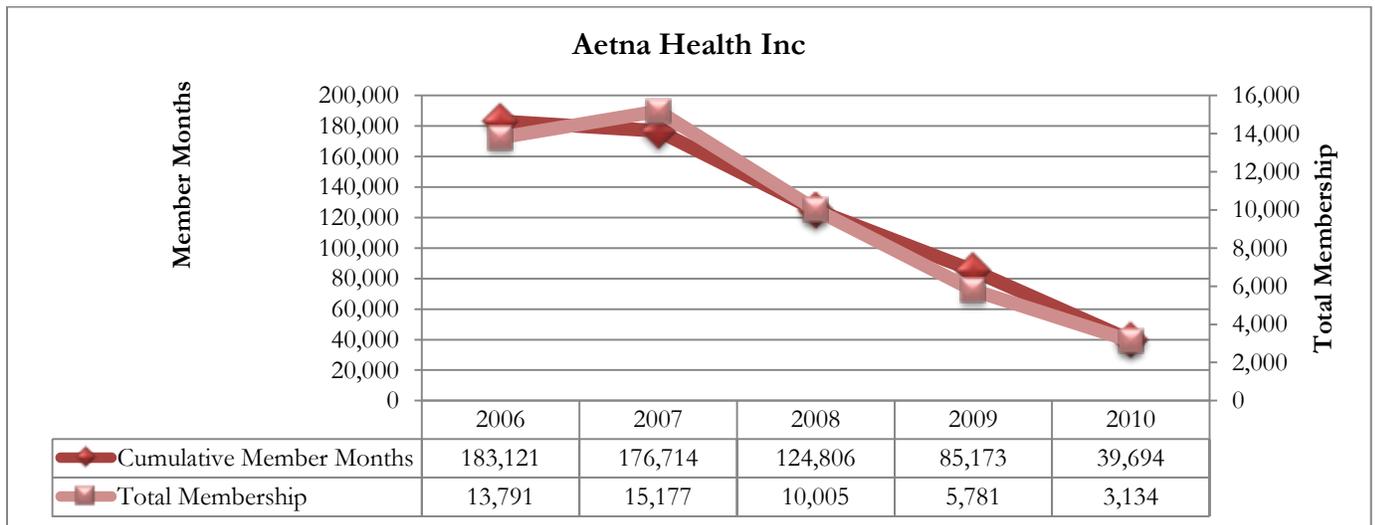


**Aetna Health, Inc**  
**Average Membership**

Age	Male		Female	
<1	15	1.1%	14	0.9%
1-4	83	5.9%	63	3.9%
5-9	112	7.8%	97	6.1%
10-14	122	8.5%	97	6.1%
15-19	103	7.2%	117	7.4%
20-24	67	4.7%	81	5.1%
25-29	66	4.6%	110	6.9%
30-34	112	7.9%	151	9.5%
35-39	128	9.0%	141	8.9%
40-44	122	8.5%	152	9.6%
45-49	167	11.7%	172	10.8%
50-54	109	7.6%	135	8.5%
55-59	93	6.6%	128	8.0%
60-64	93	6.5%	103	6.5%
65-69	21	1.5%	19	1.2%
70-74	8	0.5%	5	0.3%
75-79	2	0.1%	4	0.3%
80+	2	0.1%	2	0.1%
<b>Total</b>	<b>1,425</b>	<b>100.0%</b>	<b>1,588</b>	<b>100.0%</b>

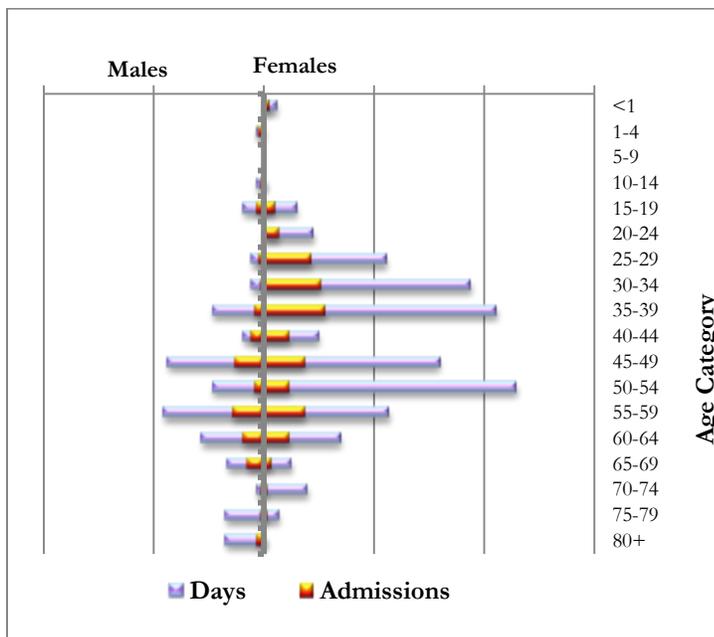


Coverage	Avg. Age	Coverage	Pct. Female
Missouri Commercial Plans	34.9	Missouri Commercial Plans	52.7%
Total	34.9	Total	52.7%



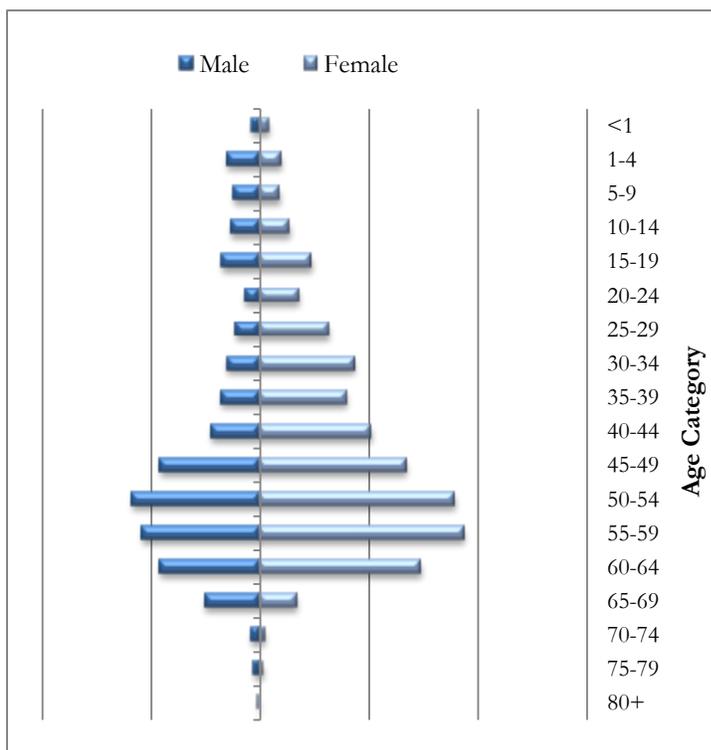
# Aetna Health, Inc

## General Hospital/Acute Care Utilization by Age and Gender



Age	Male		Female	
	Days	Admits	Age	Admits
<1	0	0	6	3
1-4	3	2	0	0
5-9	0	0	0	0
10-14	3	1	1	1
15-19	9	3	15	5
20-24	0	0	23	7
25-29	5	2	56	22
30-34	5	1	94	26
35-39	23	4	106	28
40-44	9	5	25	12
45-49	43	13	80	19
50-54	23	4	115	12
55-59	45	14	57	19
60-64	28	9	35	12
65-69	16	7	13	4
70-74	3	1	20	2
75-79	17	1	7	2
80+	17	3	1	1
<b>Subtotal</b>	<b>249</b>	<b>70</b>	<b>654</b>	<b>175</b>
<b>Total</b>	<b>903</b>	<b>245</b>	.	.

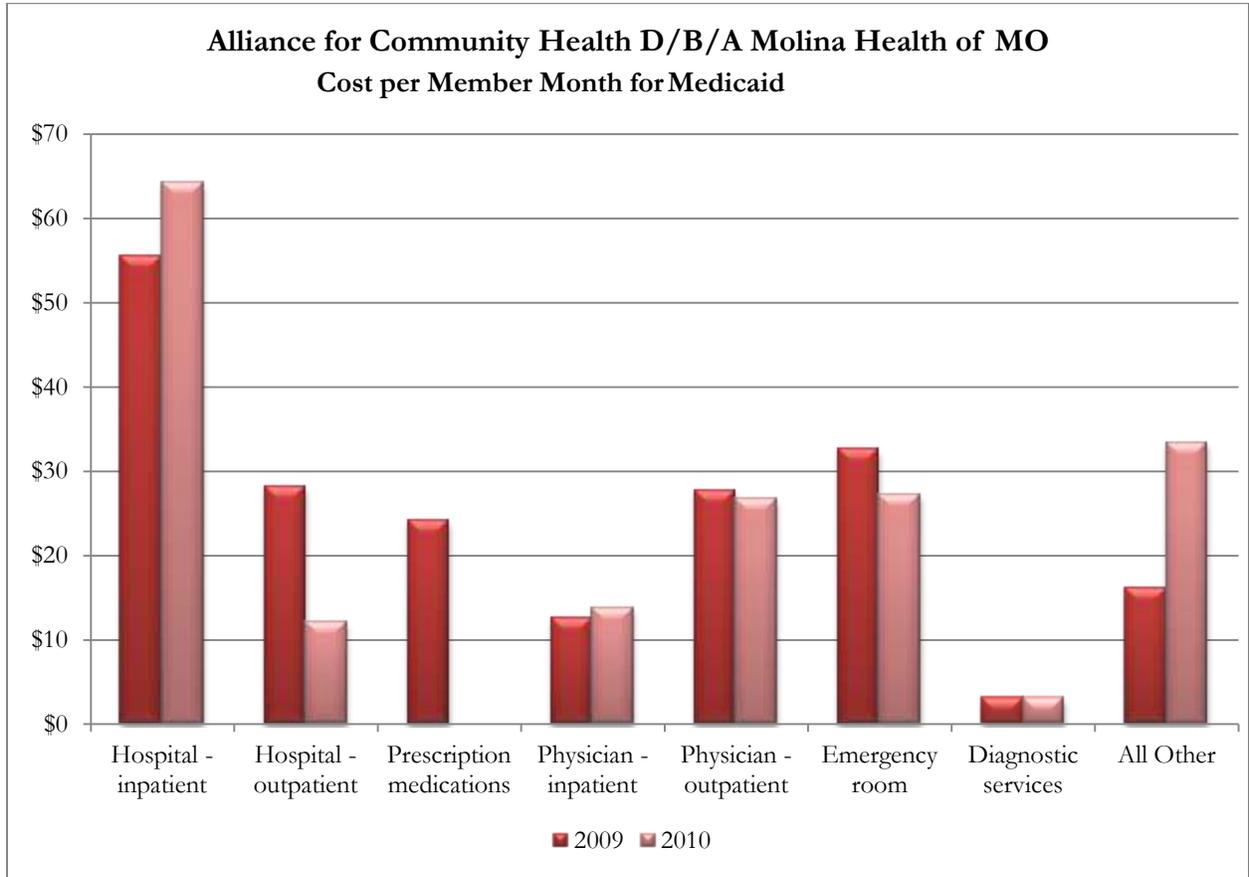
## Ambulatory Utilization by Age and Gender



Age	Encounters	
	Males	Females
<1	136	167
1-4	600	393
5-9	472	373
10-14	528	549
15-19	692	957
20-24	278	726
25-29	430	1,264
30-34	592	1,733
35-39	706	1,588
40-44	883	2,052
45-49	1,825	2,687
50-54	2,341	3,594
55-59	2,155	3,757
60-64	1,822	2,956
65-69	998	676
70-74	170	95
75-79	112	63
80+	31	29
<b>Subtotal</b>	<b>14,771</b>	<b>23,659</b>
<b>Total</b>	<b>38,430</b>	

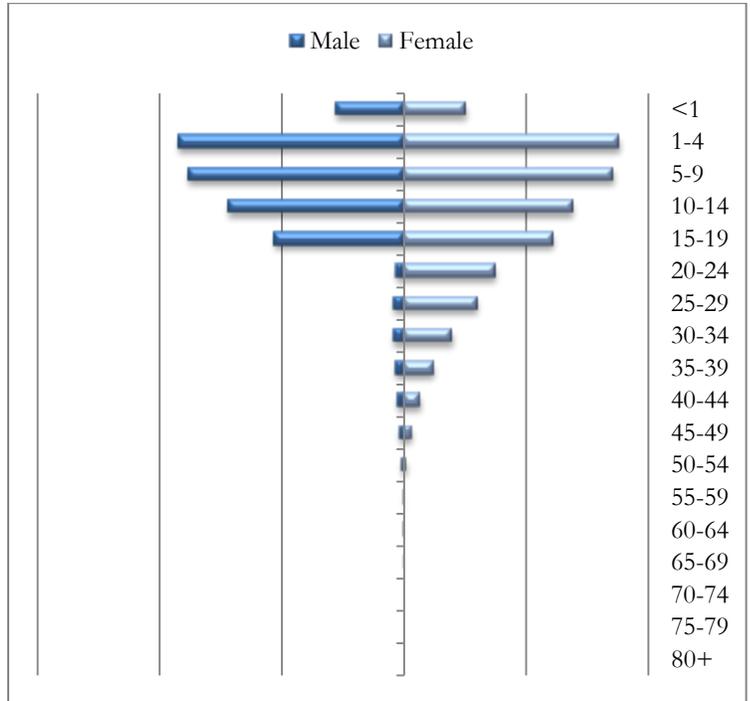


# Alliance for Community Health DBA Molina Health of MO

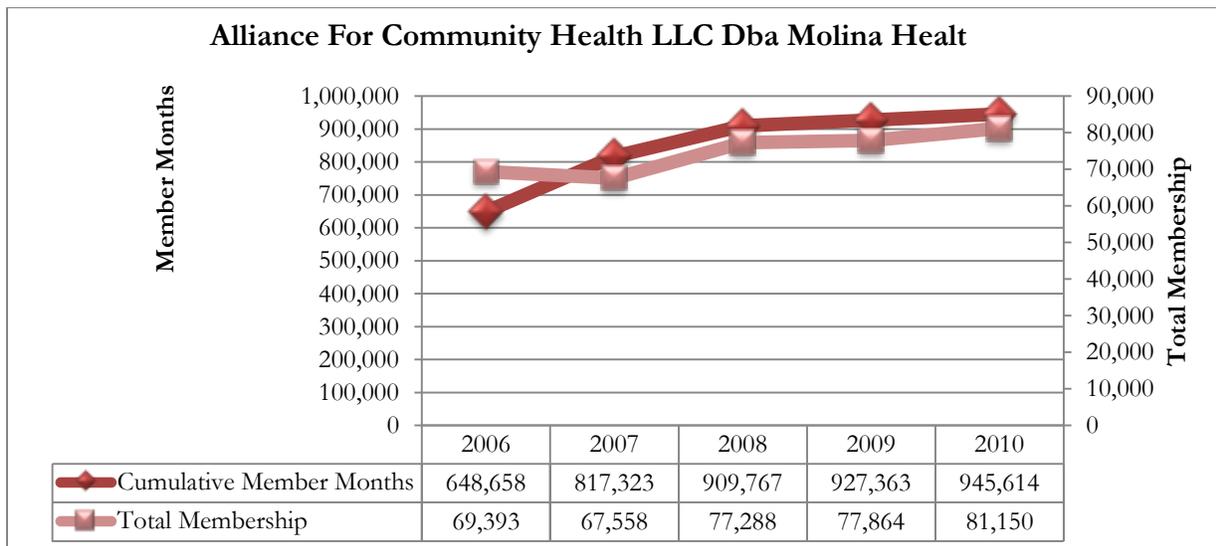


## Alliance for Community Health DBA Molina Health of MO

Age	Male		Female	
	Count	Pct.	Count	Pct.
<1	2,742	7.8%	2,545	5.8%
1-4	9,213	26.2%	8,838	20.0%
5-9	8,816	25.1%	8,577	19.4%
10-14	7,168	20.4%	6,914	15.7%
15-19	5,281	15.0%	6,097	13.8%
20-24	307	0.9%	3,726	8.4%
25-29	407	1.2%	3,014	6.8%
30-34	411	1.2%	1,997	4.5%
35-39	317	0.9%	1,241	2.8%
40-44	253	0.7%	680	1.5%
45-49	164	0.5%	337	0.8%
50-54	77	0.2%	133	0.3%
55-59	23	0.1%	25	0.1%
60-64	5	0.0%	1	0.0%
65-69	0	0.0%	1	0.0%
70-74	0	0.0%	0	0.0%
75-79	0	0.0%	0	0.0%
80+	0	0.0%	0	0.0%
<b>Total</b>	<b>35,184</b>	<b>100.0%</b>	<b>44,126</b>	<b>100.0%</b>

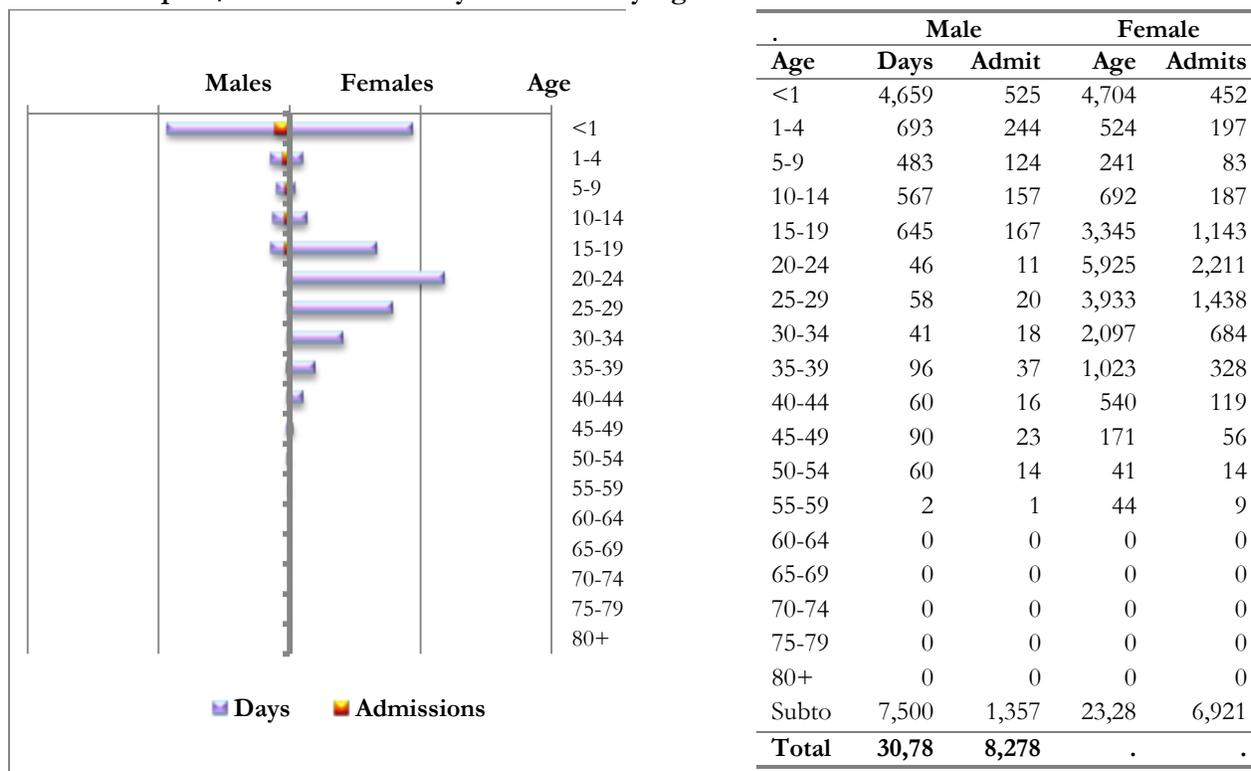


Coverage	Avg. Age	Coverage	Pct. Female
Missouri Medicaid	12.0	Missouri Medicaid	55.6%
<b>Total</b>	<b>12.0</b>	<b>Total</b>	<b>55.6%</b>

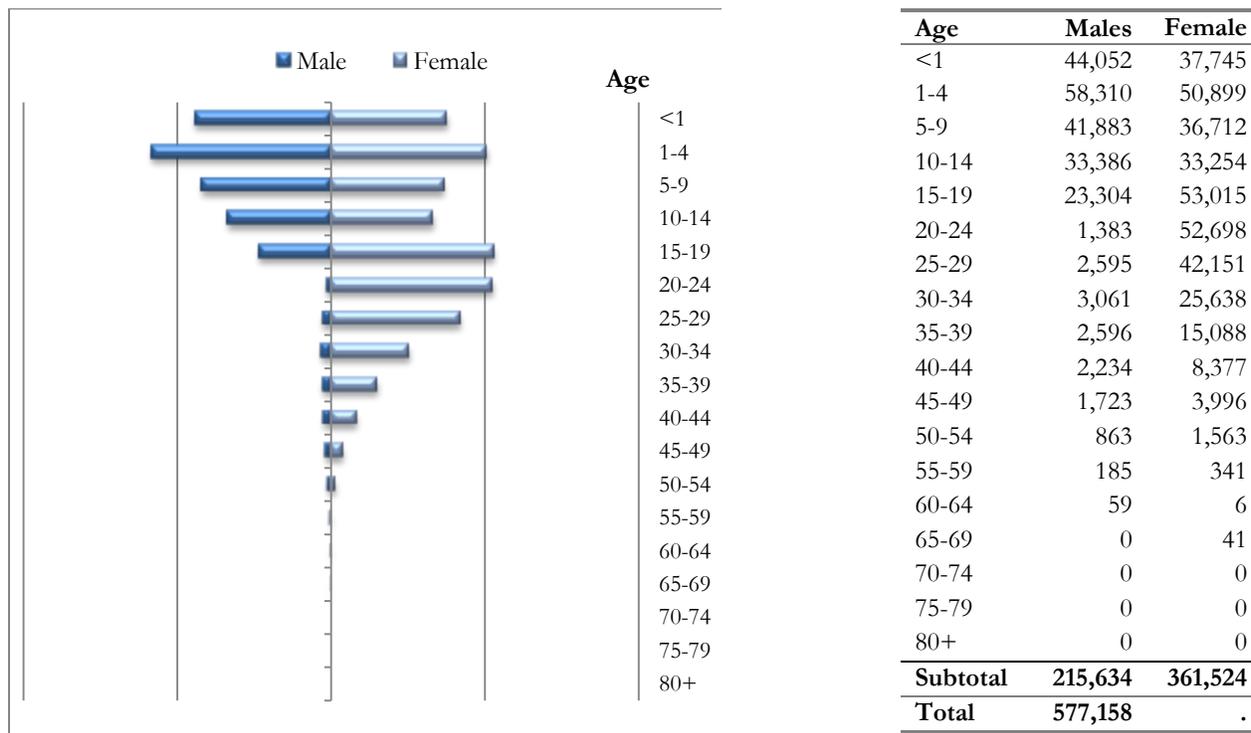


# Alliance for Community Health DBA Molina Health of MO

## General Hospital/Acute Care Facility Utilization by Age and Gender



## Ambulatory Utilization by Age and Gender – Number of Encounters



# Arcadian Health Plan, Inc

**Holding Company:**

Arcadian

**Main Administrative Office Mailing Address:**

1330 N Washington St., Suite 3500  
 Spokane, WA 92201  
 510-817-1815

**2010 Missouri Enrollment:**

Total Missouri member months for the year:  
 31,277

Missouri members at the end of the year:  
 2,672

**2010 Plan Wide Enrollment**

Total plan wide member months for the year:  
 480,377

**Incorporated:** July 21, 2004

Plan wide members at the end of the year:  
 41,844

**Admitted to Missouri:** April 23, 2009

**2010 Year-End Officers**

President: Robert Lawrence Fahlman  
 Secretary: James Francis Novello  
 Chief Financial Officer: David Carl Buhler  
 Chief Medical Officer: Dr. Jeffrey McManus

**Accreditation:** N/A

**State of Domicile:** Washington

**% Missouri Business:** 5.5%

**2010 Year-End Directors or Trustees**

Chase Spencer Milbrandt

**Tax Status:** For Profit

**Missouri counties in Service Area:**

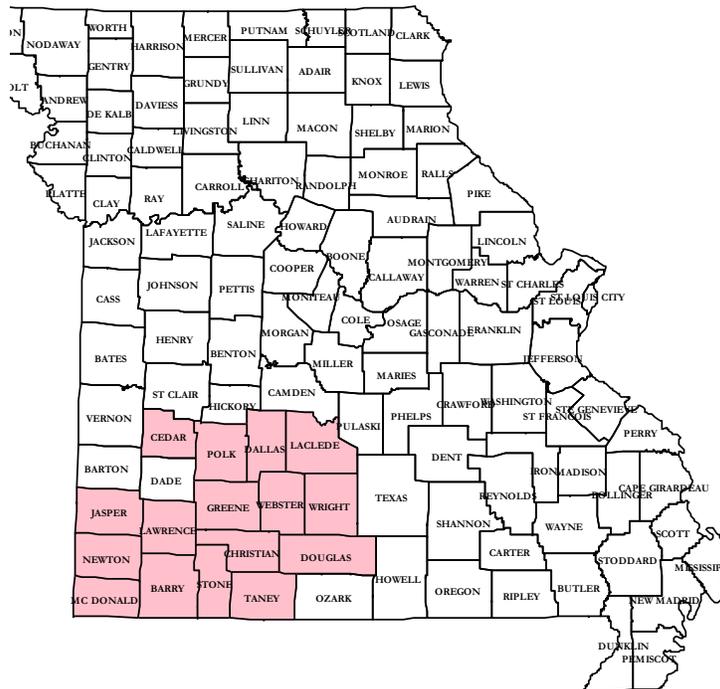
Barry, Cedar, Christian, Dallas, Douglas, Greene, Jasper, Laclede, Lawrence, McDonald, Newton, Polk, Stone, Taney, Webster, Wright

**Kansas Counties in Service Area:**

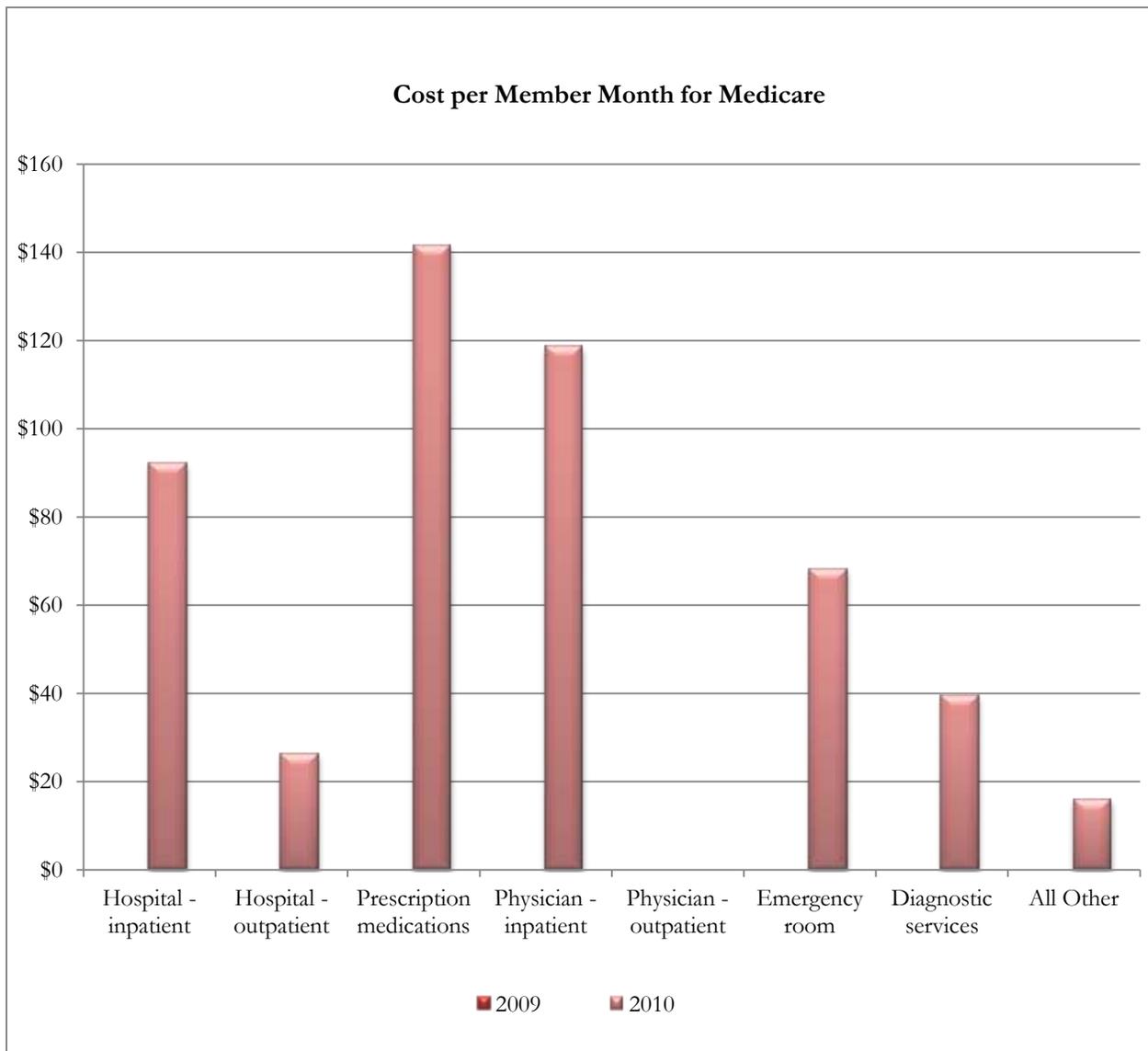
None

**Illinois Service Area:**

None



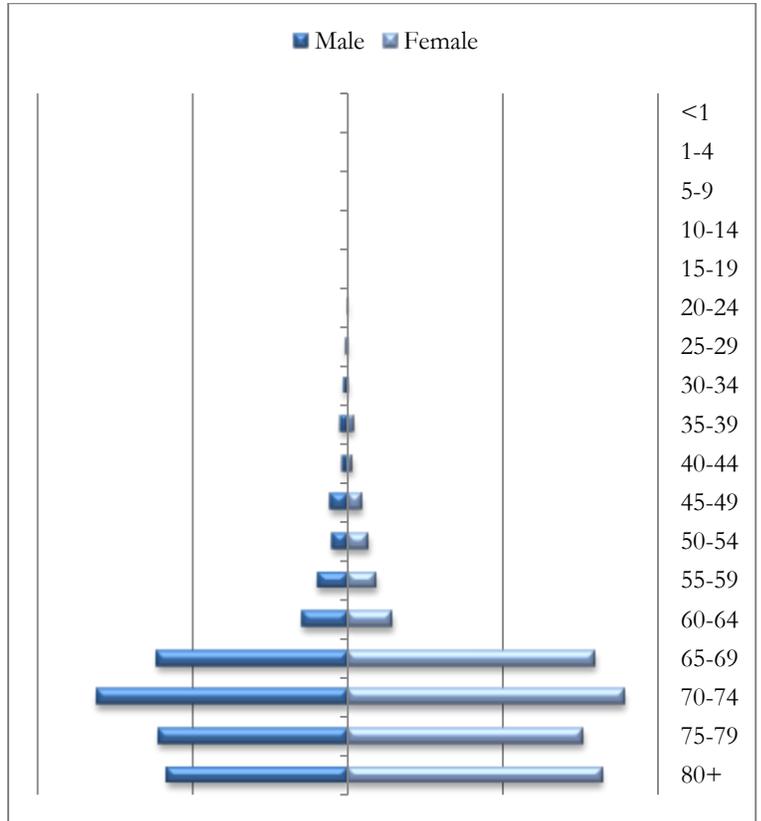
## Arcadian Health Plan, Inc



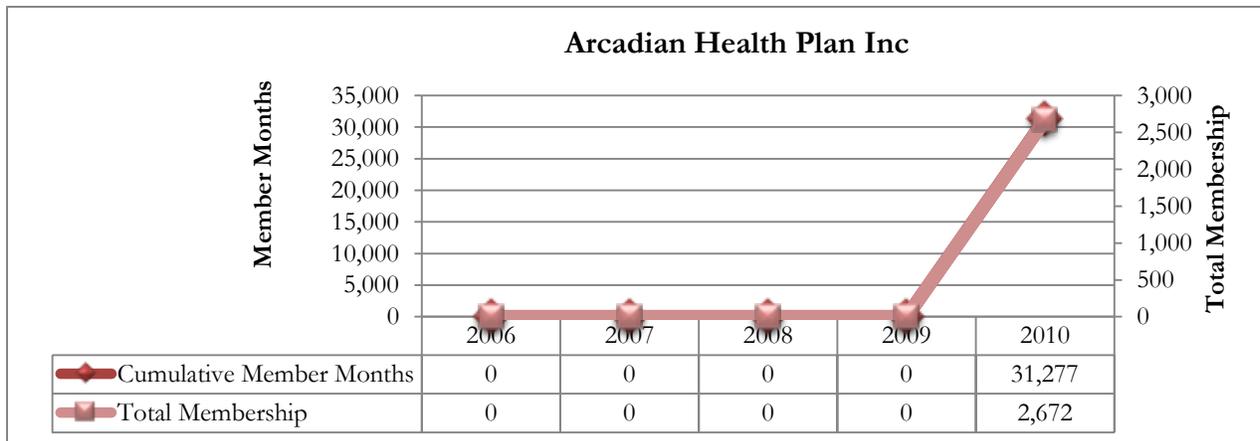
# Arcadian Health Plan, Inc

## Average Membership

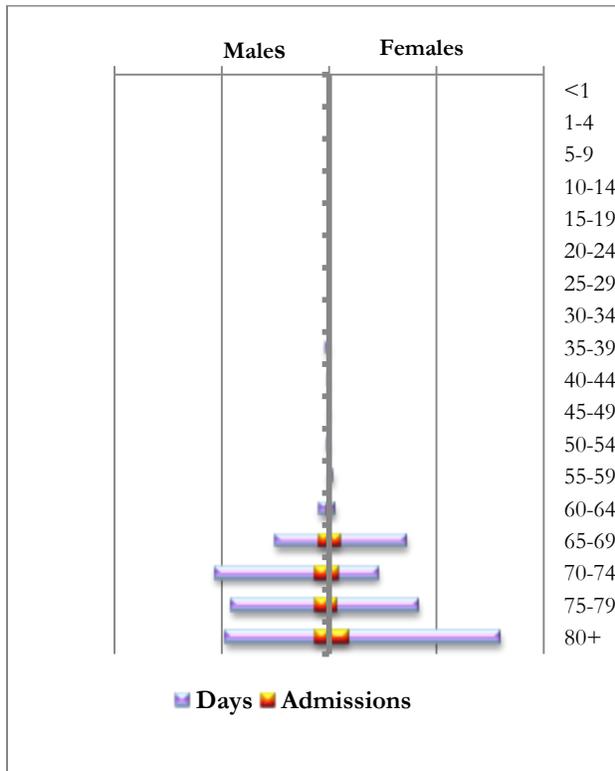
Age	Male		Female	
<1	0	0.0%	0	0.0%
1-4	0	0.0%	0	0.0%
5-9	0	0.0%	0	0.0%
10-14	0	0.0%	0	0.0%
15-19	0	0.0%	0	0.0%
20-24	0	0.0%	2	0.1%
25-29	3	0.2%	1	0.0%
30-34	5	0.4%	1	0.1%
35-39	9	0.7%	8	0.5%
40-44	6	0.5%	7	0.5%
45-49	21	1.8%	18	1.2%
50-54	19	1.6%	28	1.9%
55-59	38	3.2%	38	2.6%
60-64	57	4.8%	59	4.0%
65-69	244	20.3%	320	21.8%
70-74	323	26.9%	358	24.3%
75-79	244	20.3%	304	20.7%
80+	232	19.3%	328	22.3%
<b>Total</b>	<b>1,200</b>	<b>100.0%</b>	<b>1,472</b>	<b>100.0%</b>



Coverage	Avg. Age	Coverage	Pct. Female
Missouri Medicare	72.6	Missouri Medicare	55.1%
Total	72.6	Total	55.1%

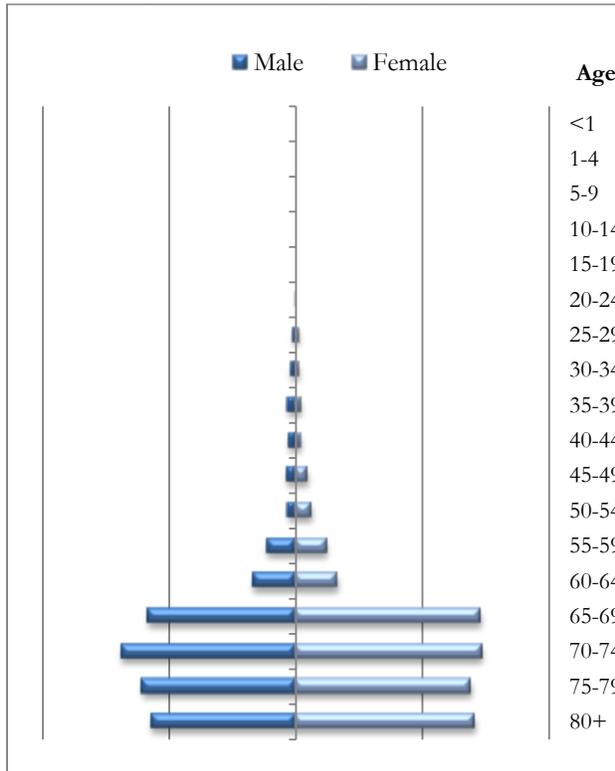


**Arcadian Health Plan, Inc**  
**General Hospital / Acute Care Facility By Age and Gender**



Age	Male		Female	
	Days	Admits	Age	Admits
<1	0	0	0	0
1-4	0	0	0	0
5-9	0	0	0	0
10-14	0	0	0	0
15-19	0	0	0	0
20-24	0	0	0	0
25-29	0	0	0	0
30-34	0	0	0	0
35-39	0	0	0	0
40-44	13	1	0	0
45-49	3	1	0	0
50-54	0	0	7	2
55-59	9	2	2	1
60-64	0	0	21	6
65-69	44	7	31	9
70-74	244	48	366	54
75-79	528	65	231	46
80+	451	62	420	43
<b>Subtotal</b>	<b>1,769</b>	<b>249</b>	<b>1,879</b>	<b>252</b>
<b>Total</b>	<b>3,648</b>	<b>501</b>	<b>.</b>	<b>.</b>

**Ambulatory Utilization by Age and Gender**



Age	Encounters	
	Males	Female
<1	0	0
1-4	0	0
5-9	0	0
10-14	0	0
15-19	0	0
20-24	0	9
25-29	113	122
30-34	175	119
35-39	289	207
40-44	278	193
45-49	347	488
50-54	285	630
55-59	1,113	1,225
60-64	1,674	1,661
65-69	5,792	7,315
70-74	6,862	7,379
75-79	6,040	6,935
80+	5,687	7,096
<b>Subtotal</b>	<b>28,655</b>	<b>33,379</b>
<b>Total</b>	<b>62,034</b>	<b>.</b>

# Blue-Advantage Plus of Kansas City dba Blue-Advantage Plus

**Holding Company:**

Blue Cross and Blue Shield of Kansas City

**Main Administrative Office Mailing Address:**

2301 Main Street  
 Kansas City, MO 64108-2428  
 816-395-2222

**2010 Missouri Enrollment:**

Total Missouri member months for the year:

370,047

Missouri members at the end of the year:

31,101

**2010 Plan Wide Enrollment**

Total plan wide member months for the year:

370,049

**Incorporated:**

June 17, 2005

Plan wide members at the end of the year:

30,926

**Admitted to Missouri:**

June 17, 2005

**2010 Year-End Officers**

President: David Gentile  
 Secretary: Rick Kastner  
 Chief Financial Officer: Marilyn Tromans  
 Chief Medical Officer: Dr. Tricia Nguyen

**Accreditation:**

N/A

**State of Domicile:**

Missouri

**% Missouri Business:**

100%

**2010 Year-End Directors or Trustees**

Bryan Robert Camerlinck  
 Kevin Patrick Sparks  
 Salvatore S. Nigro

**Tax Status:**

For Profit

**Missouri counties in Service Area:**

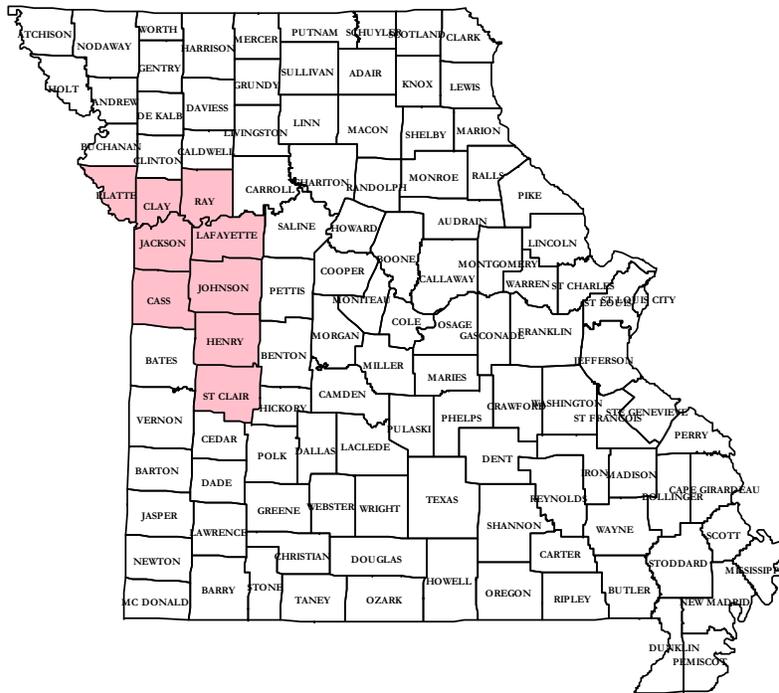
Cass, Clay, Henry, Jackson, Johnson LaFayette, Platte, Ray, St. Clair

**Kansas Service Area:**

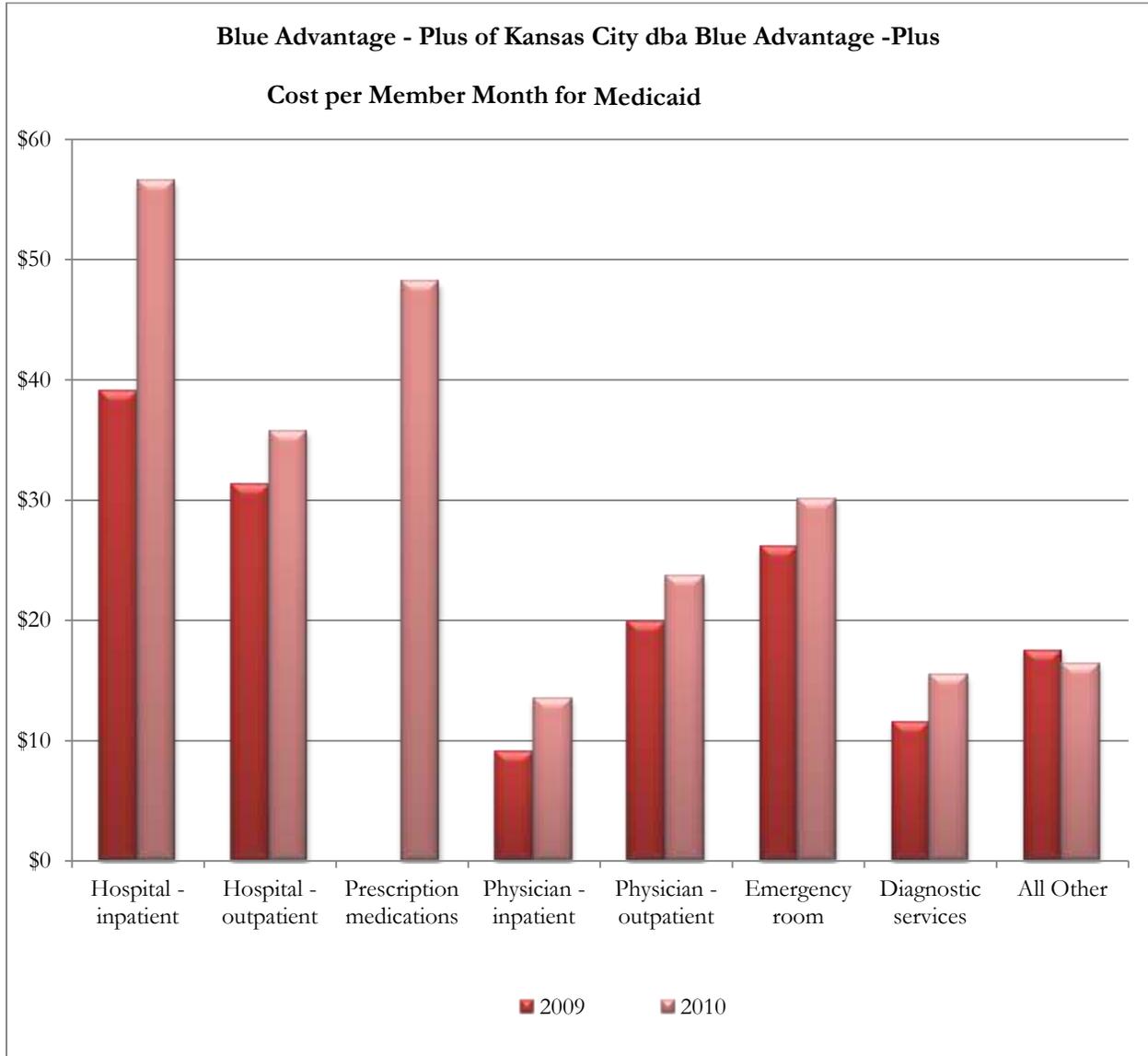
None

**Illinois Service Area:**

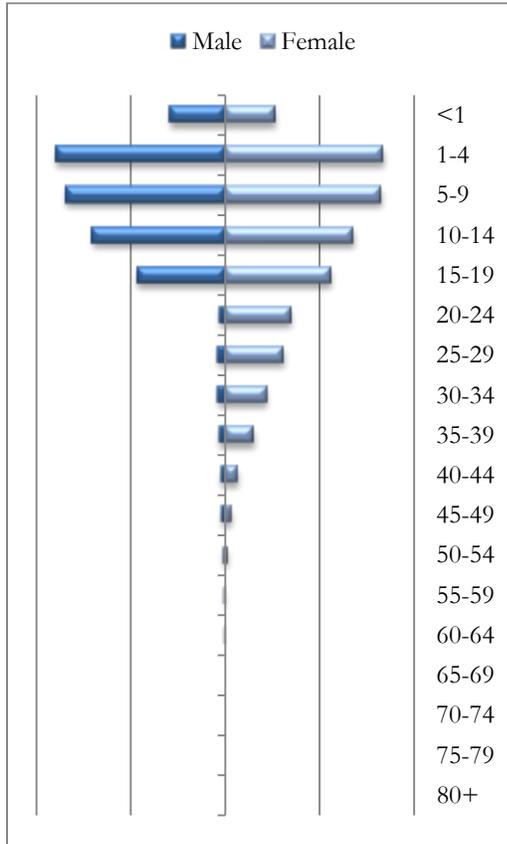
None



## Blue-Advantage Plus of Kansas City dba Blue-Advantage Plus

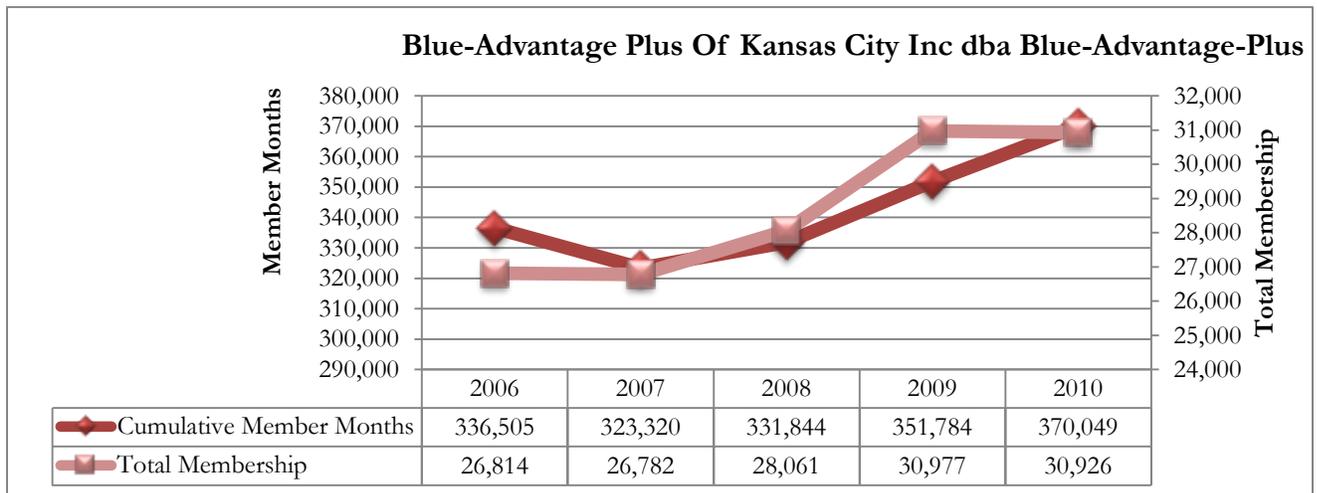


## Blue-Advantage-Plus of Kansas City dba Blue-Advantage-Plus Average Membership Trends

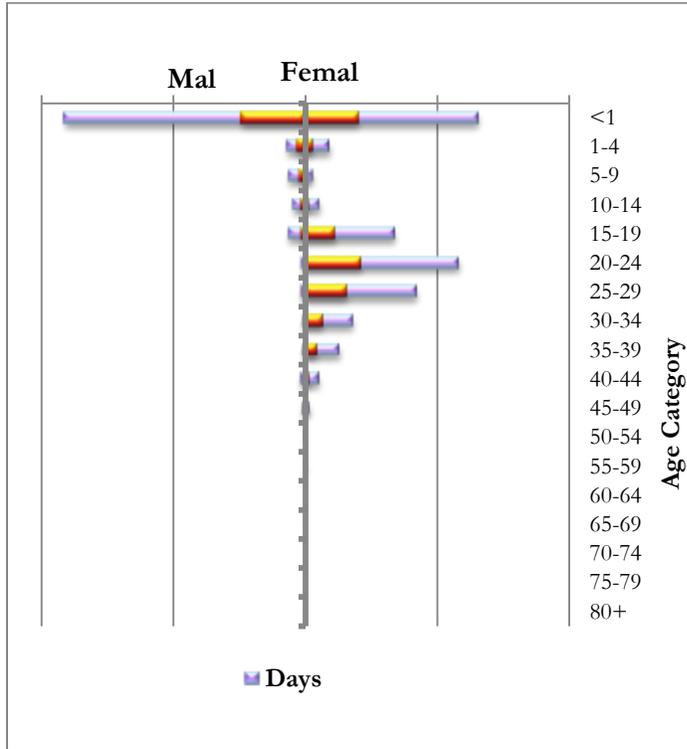


Age	Male		Female	
<1	1,151	8.5%	1,061	6.1%
1-4	3,569	26.5%	3,361	19.4%
5-9	3,366	25.0%	3,324	19.1%
10-14	2,798	20.8%	2,731	15.7%
15-19	1,850	13.7%	2,240	12.9%
20-24	114	0.8%	1,399	8.1%
25-29	151	1.1%	1,258	7.2%
30-34	151	1.1%	886	5.1%
35-39	122	0.9%	619	3.6%
40-44	85	0.6%	279	1.6%
45-49	66	0.5%	127	0.7%
50-54	35	0.3%	63	0.4%
55-59	14	0.1%	12	0.1%
60-64	3	0.0%	3	0.0%
65-69	0	0.0%	0	0.0%
70-74	0	0.0%	0	0.0%
75-79	0	0.0%	0	0.0%
80+	0	0.0%	0	0.0%
<b>Total</b>	<b>13,475</b>	<b>100.0%</b>	<b>17,363</b>	<b>100.0%</b>

Coverage	Avg. Age	Coverage	Pct. Female
Missouri Medicaid	12.2	Missouri Medicaid	56.3%
Total	12.2	Total	56.3%

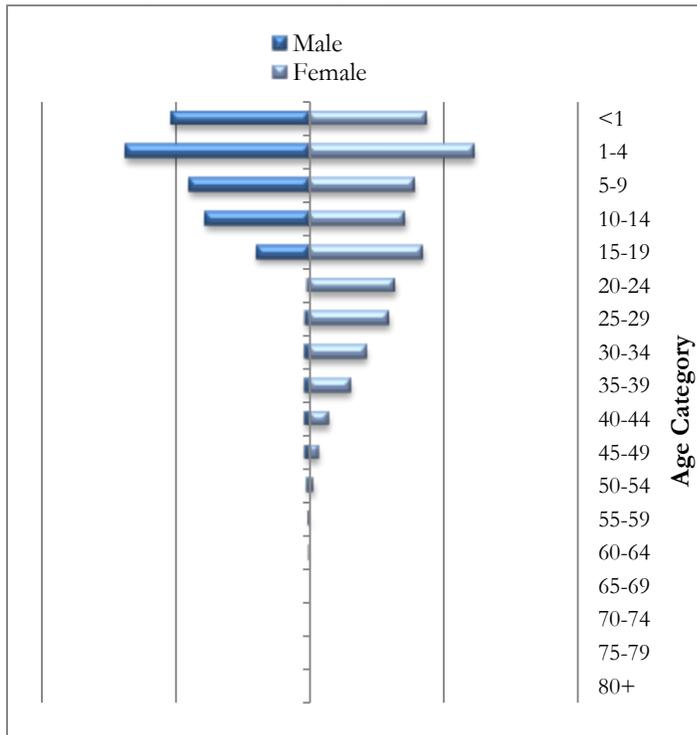


## Blue-Advantage-Plus of Kansas City dba Blue-Advantage-Plus General Hospital / Acute Care Facility Utilization by Age and Gender



Age	Male		Female	
	Day	Admit	Age	Admit
<1	0	0	0	0
1-4	0	0	0	0
5-9	0	0	0	0
10-14	0	0	0	0
15-19	0	0	0	0
20-24	0	0	0	0
25-29	0	0	0	0
30-34	0	0	0	0
35-39	13	1	0	0
40-44	3	1	0	0
45-49	0	0	7	2
50-54	9	2	2	1
55-59	0	0	21	6
60-64	44	7	31	9
65-69	244	48	366	54
70-74	528	65	231	46
75-79	451	62	420	43
80+	477	63	801	91
<b>Subtota</b>	<b>1,76</b>	<b>249</b>	<b>1,87</b>	<b>252</b>
<b>Total</b>	<b>3,64</b>	<b>501</b>	<b>.</b>	<b>.</b>

## Ambulatory Utilization by Age and Gender



Age	. Encounters	
	Males	Female
<1	10,196	8,759
1-4	13,622	12,309
5-9	8,924	7,851
10-14	7,735	7,189
15-19	3,910	8,489
20-24	98	6,400
25-29	252	5,989
30-34	320	4,274
35-39	351	3,087
40-44	321	1,408
45-49	275	681
50-54	138	322
55-59	52	52
60-64	17	10
65-69	0	0
70-74	0	0
75-79	0	0
80+	0	0
<b>Subtota</b>	<b>46,211</b>	<b>66,820</b>
<b>Total</b>	<b>113,031</b>	<b>.</b>

# Children's Mercy's Family Health Partners

**Holding Company:**

The Children's Mercy Hospital

**Main Administrative Office Mailing Address:**

**Incorporated:**

March 26, 1996

**Admitted to Missouri:**

May 6, 1996

**Accreditation:**

N/A

**State of Domicile:**

Missouri

**% Missouri Business:**

32.7%

**Tax Status:**

Not For Profit

**2010 Missouri Enrollment:**

Total Missouri member months for the year:

668,671

Missouri members at the end of the year:

56,257

**2010 Plan Wide Enrollment**

Total plan wide member months for the year:

2,139,619

Plan wide members at the end of the year:

176,633

**2010 Year-End Officers**

President: Bob Finuf

Secretary: N/A

Chief Financial Officer: Suzie Dunaway

Chief Medical Officer: Ma'ata Touslee

**2010 Year-End Directors or Trustees**

Bob Clark

Mark Van Blaricum

**Missouri counties in Service Area:**

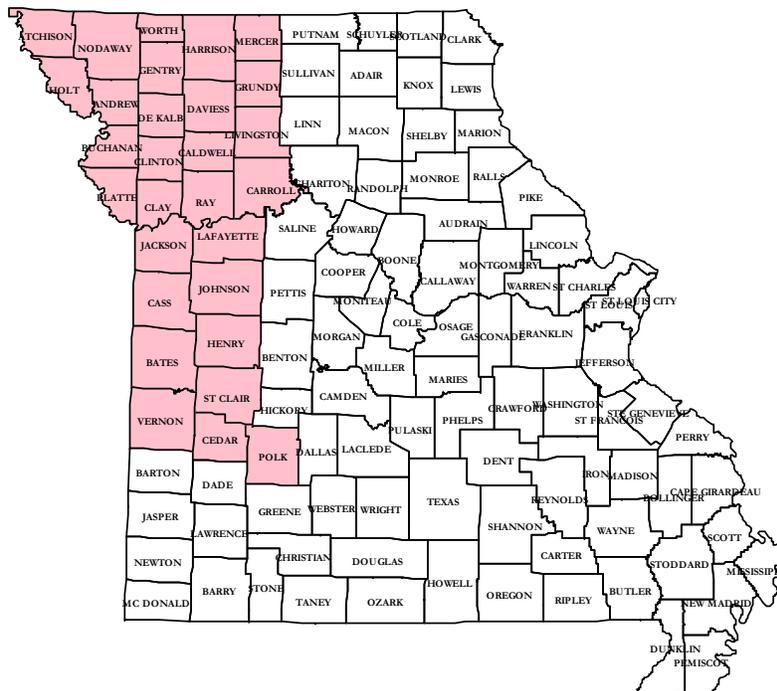
Andrew, Atchison, Bates, Buchanan, Caldwell, Carroll, Cass, Ceder, Clay, Clinton, Daviess, De Kalb, Gentry, Grundy, Harrison, Henry, Holt, Jackson, LaFayette, Livingston, Mercer, Nodaway, Platte, Polk, Ray, St. Clair, Vernon, Worth

**Kansas Counties in Service Area:**

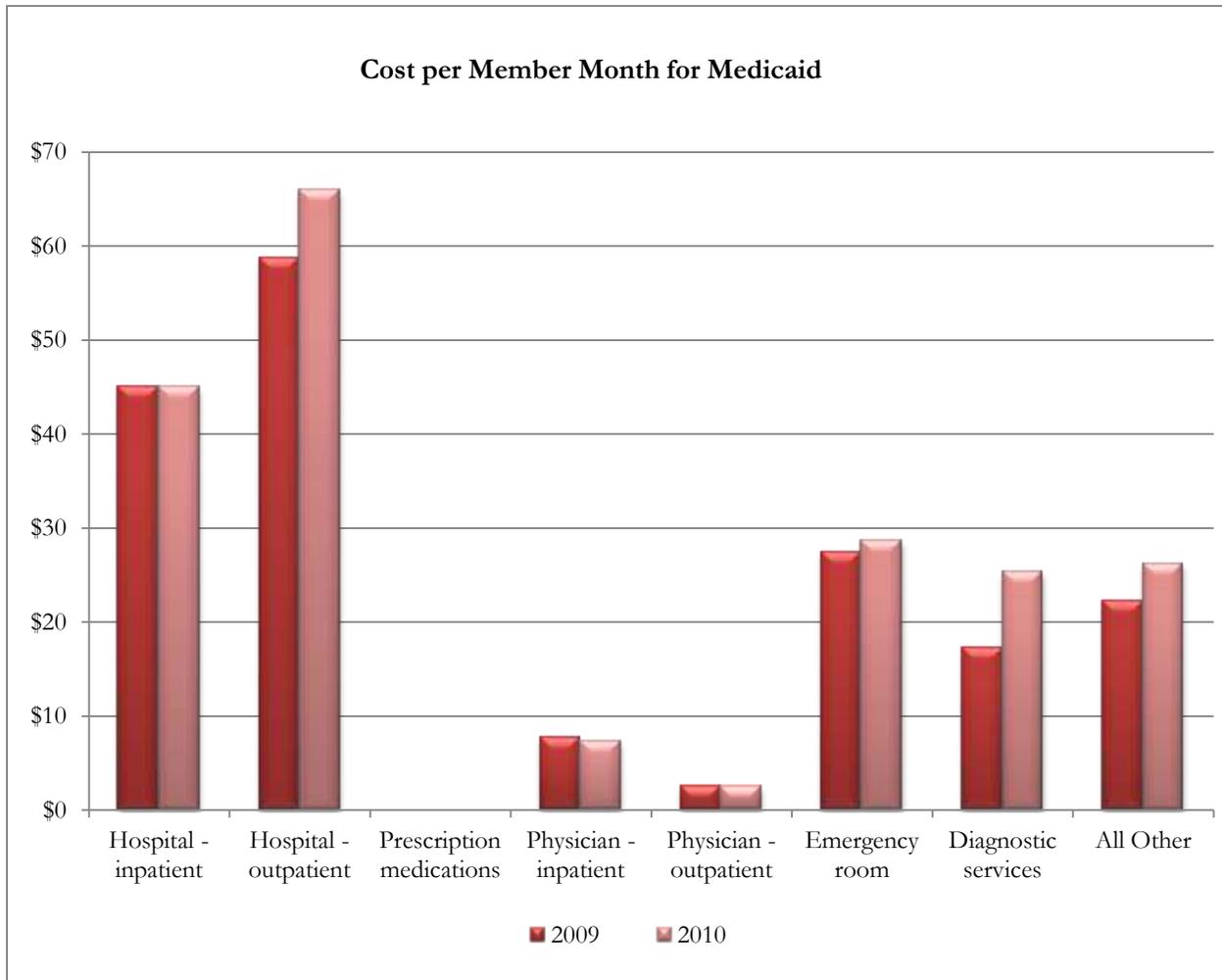
Allen, Anderson, Atchison, Barber, Barton, Bourbon, Brown, Butler, Chase, Chatauqua, Cherokee, Clay, Cloud, Coffey, Comanche, Cowley, Crawford, Dickinson, Doniphan, Douglas, Edwards, Elk, Ellis, Ellsworth, Franklin, Geary, Greenwood, Harper, Harvey, Jackson, Jefferson, Jewell, Johnson, Kingman, Kiowa, Labette, Leavenworth, Lincoln, Linn, Lyon, Marion, Marshall, McPherson, Miami, Mitchell, Montgomery, Morris, Nemaha, Neosho, Osage, Osborne, Ottawa, Pawnee, Phillips, Pottawatomie, Pratt, Reno, Republic, Rice, Riley, Rooks, Rush, Russell, Saline, Sedgwick, Shawnee, Smith, Stafford, Sumner, Wabaunsee, Washington, Wilson, Woodson, Wyandotte

**Illinois Service Area:**

None

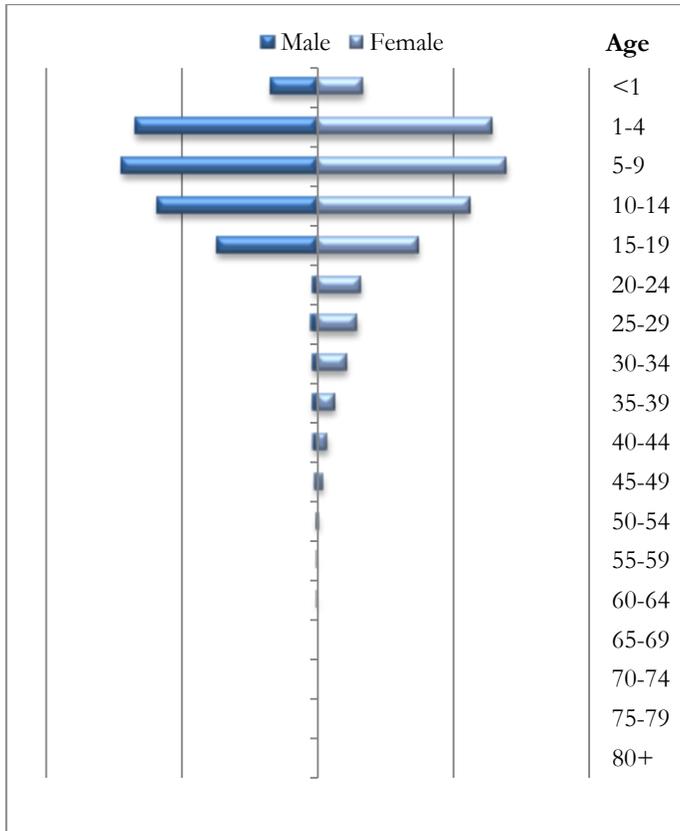


## Children's Mercy's Family Health Partners



# Children's Mercy's Family Health Partners

## Average Membership

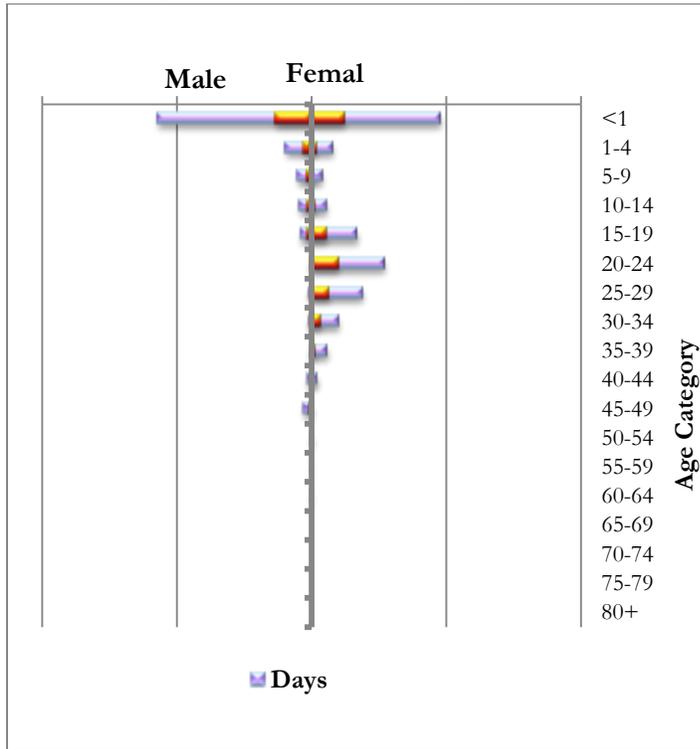


Age	Male		Female	
<1	1,707	6.5%	1,679	5.6%
1-4	6,692	25.7%	6,431	21.5%
5-9	7,180	27.5%	6,970	23.3%
10-14	5,880	22.5%	5,602	18.7%
15-19	3,677	14.1%	3,729	12.5%
20-24	153	0.6%	1,607	5.4%
25-29	198	0.8%	1,474	4.9%
30-34	170	0.7%	1,086	3.6%
35-39	164	0.6%	651	2.2%
40-44	125	0.5%	371	1.2%
45-49	83	0.3%	199	0.7%
50-54	36	0.1%	67	0.2%
55-59	11	0.0%	14	0.0%
60-64	2	0.0%	4	0.0%
65-69	0	0.0%	0	0.0%
70-74	0	0.0%	0	0.0%
75-79	0	0.0%	0	0.0%
80+	0	0.0%	0	0.0%
<b>Total</b>	<b>26,079</b>	<b>100.0%</b>	<b>29,885</b>	<b>100.0%</b>

Coverage	Avg. Age	Coverage	Pct. Female
Missouri Medicaid	10.9	Missouri Medicaid	53.4%
Total	10.9	Total	53.4%

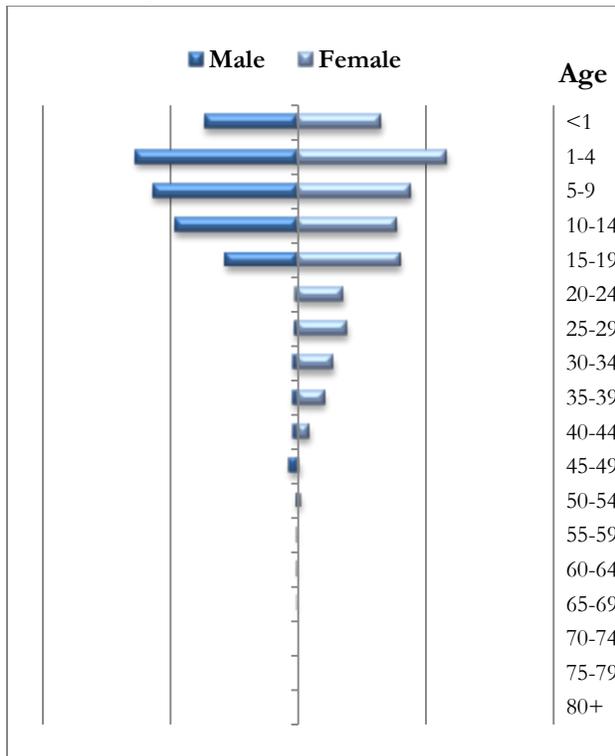


## Children's Mercy's Family Health Partners General Hospital / Acute Care Facility Utilization



Age	Male		Female	
	Days	Admit	Age	Admit
<1	5,682	1,300	4,785	1,233
1-4	921	266	804	203
5-9	486	178	412	109
10-14	408	146	561	155
15-19	386	130	1,734	574
20-24	26	9	2,719	1,025
25-29	90	12	1,906	698
30-34	99	28	1,028	364
35-39	34	18	597	184
40-44	117	27	235	88
45-49	276	54	24	4
50-54	19	6	55	22
55-59	19	1	0	0
60-64	12	3	7	4
65-69	0	0	0	0
70-74	0	0	0	0
75-79	0	0	0	0
80+	0	0	0	0
<b>Subtot</b>	<b>8,575</b>	<b>2,178</b>	<b>14,86</b>	<b>4,663</b>
<b>Total</b>	<b>23,44</b>	<b>6,841</b>	.	.

## Ambulatory Utilization



Age	Encounters	
	Males	Female
<1	14,456	13,147
1-4	25,309	23,436
5-9	22,620	17,777
10-14	19,160	15,650
15-19	11,167	16,141
20-24	257	7,130
25-29	509	7,749
30-34	607	5,629
35-39	722	4,187
40-44	591	1,898
45-49	1,284	332
50-54	211	462
55-59	45	67
60-64	24	33
65-69	1	0
70-74	0	0
75-79	0	0
80+	0	0
<b>Subtota</b>	<b>96,963</b>	<b>113,638</b>
<b>Total</b>	<b>210,601</b>	.

# CIGNA Healthcare of Ohio, Inc dba CIGNA Healthcare of KS/MO

**Holding Company:**  
CIGNA Corporation

**Main Administrative Office Mailing Address:**  
440 Polaris Parkway, #300  
Columbus, OH 43082  
(614) 889-7370

**Incorporated:** August 16, 1985

**Admitted to Missouri:** January 9, 1996

**Accreditation:** NCQA

**State of Domicile:** Ohio

**% Missouri Business:** 40.0%

**Tax Status:** For Profit

**2010 Missouri Enrollment:**

Total Missouri member months for the year:  
6,359

Missouri members at the end of the year:  
421

**2010 Plan Wide Enrollment**

Total plan wide member months for the year:  
14,278

Plan wide members at the end of the year:  
1,074

**2010 Year-End Officers**

President: Vincent John Sobocinski, Jr.  
Secretary: Shermona SueAnn Mapp  
Chief Financial Officer: Stephan Michael Petrov  
Chief Medical Officer: Jordan H. Ginsburg, M.D.

**2010 Year-End Directors or Trustees**

Aslam Mohammad Khan, M.Dm  
David Goldberg  
David Mathew Porcello

**Missouri counties in Service Area:**

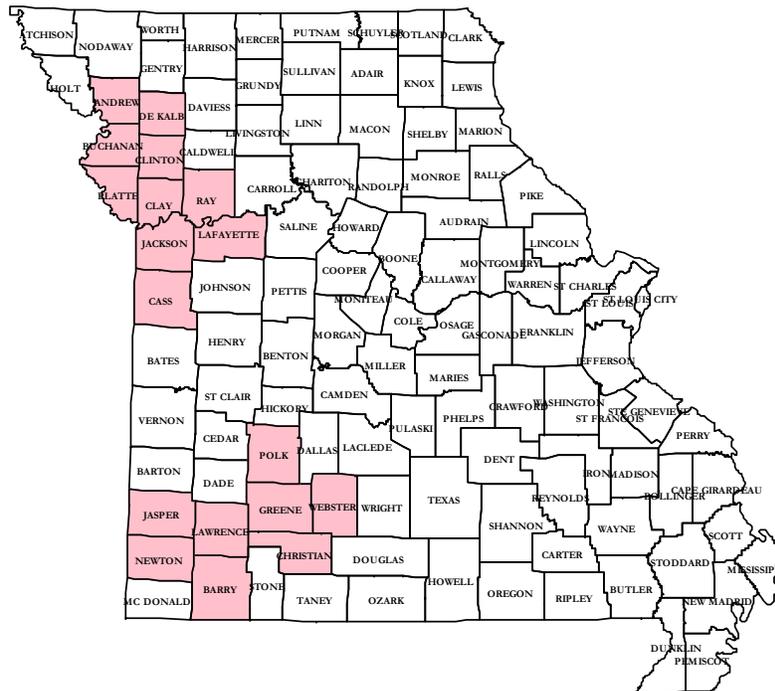
Andrew, Barry, Buchanan, Cass, Christian, Clay, DeKalb, Greene, Jackson, Jasper, LaFayette, Lawrence, Newton, Platte, Polk, Ray, Webster, Stone, Taney

**Kansas Counties in Service Area:**

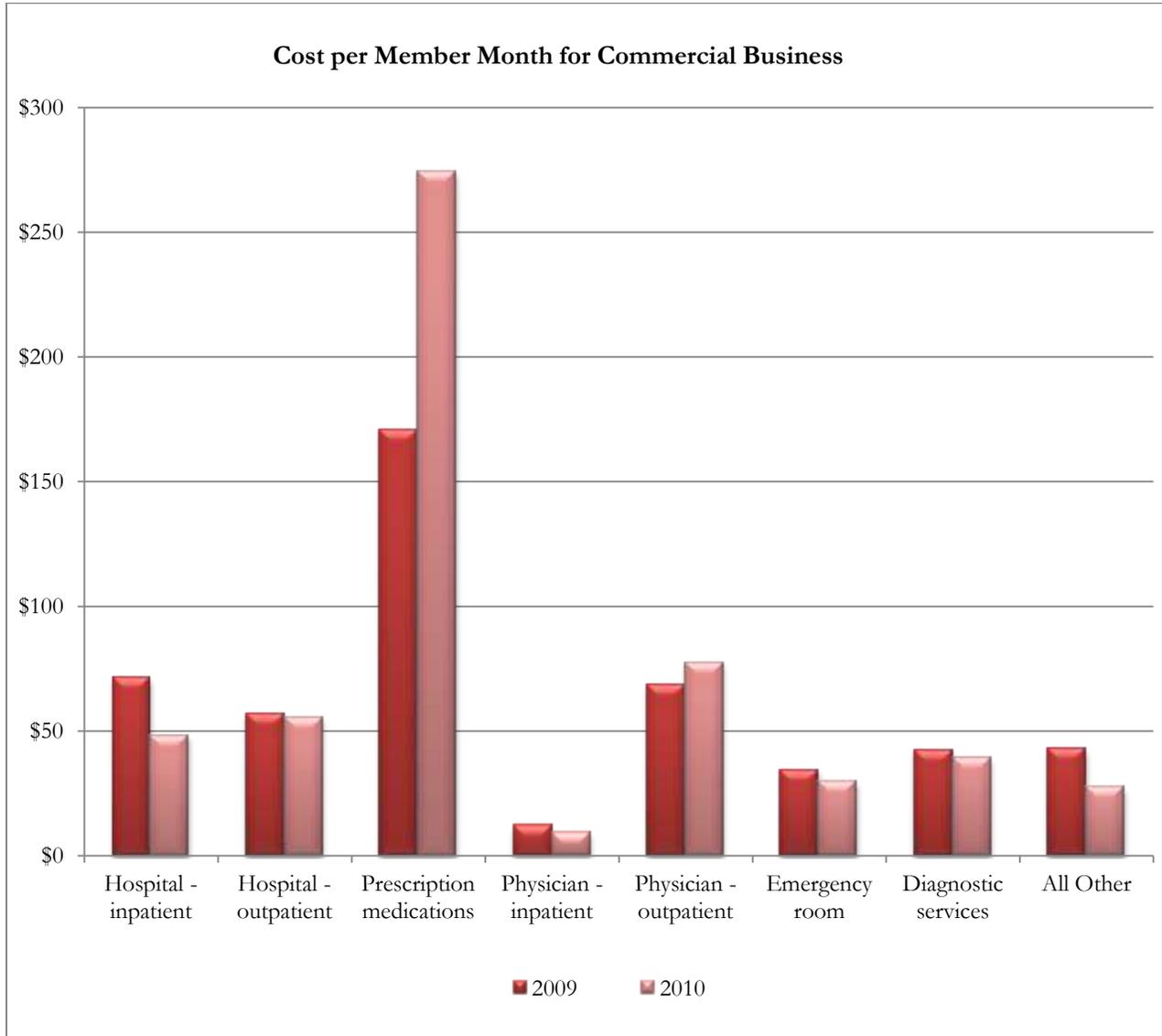
Douglas, Franklin, Jackson, Jefferson, Johnson, Leavenworth, Miami, Osage, Shawnee

**Illinois Service Area:**

None



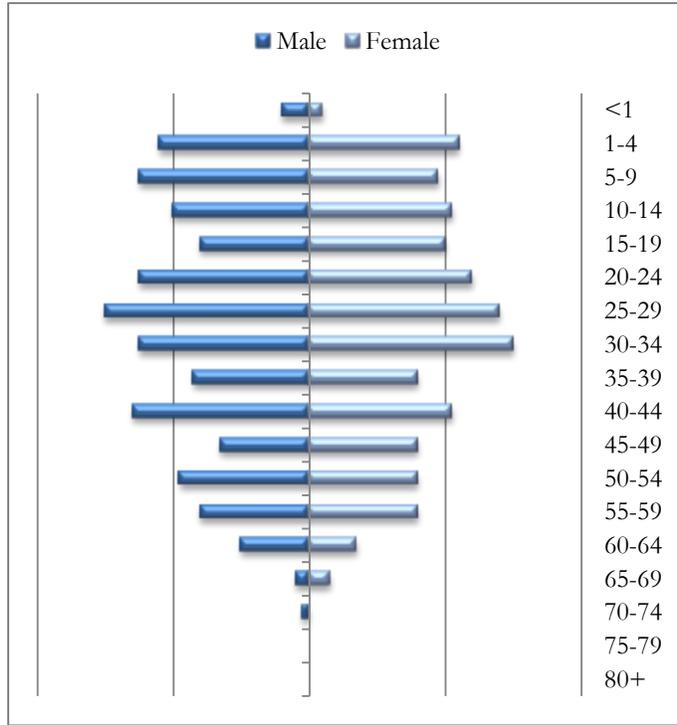
# CIGNA Healthcare of Ohio, Inc dba CIGNA Healthcare of KS/MO



## CIGNA Healthcare of Ohio, Inc dba CIGNA Healthcare of KS/MO

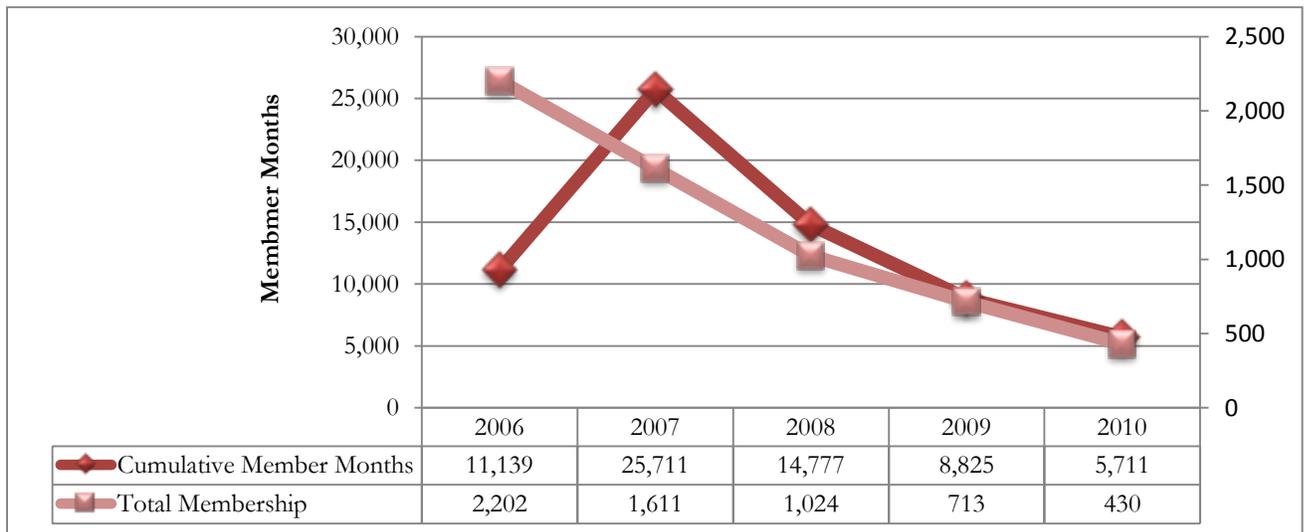
### Average Membership

Age	Male		Female	
<1	4	1.5%	2	0.8%
1-4	22	8.1%	22	8.4%
5-9	25	9.2%	19	7.3%
10-14	20	7.4%	21	8.0%
15-19	16	5.9%	20	7.7%
20-24	25	9.2%	24	9.2%
25-29	30	11.1%	28	10.7%
30-34	25	9.2%	30	11.5%
35-39	17	6.3%	16	6.1%
40-44	26	9.6%	21	8.0%
45-49	13	4.8%	16	6.1%
50-54	19	7.0%	16	6.1%
55-59	16	5.9%	16	6.1%
60-64	10	3.7%	7	2.7%
65-69	2	0.7%	3	1.1%
70-74	1	0.4%	0	0.0%
75-79	0	0.0%	0	0.0%
80+	0	0.0%	0	0.0%
<b>Total</b>	<b>271</b>	<b>100.0%</b>	<b>261</b>	<b>100.0%</b>

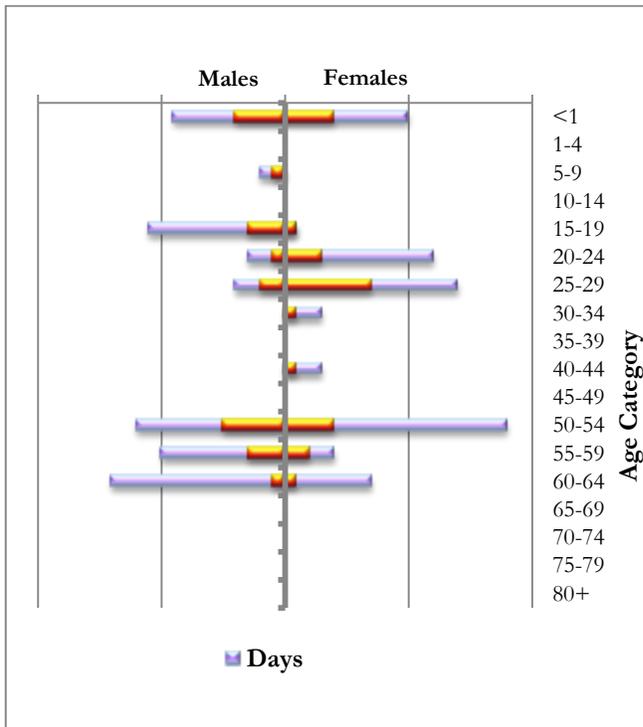


Coverage	Avg. Age	Coverage	Pct. Female
Missouri Commercial Plans	29.8	Missouri Commercial Plans	49.1%
Total	29.8	Total	49.1%

### Membership Trends

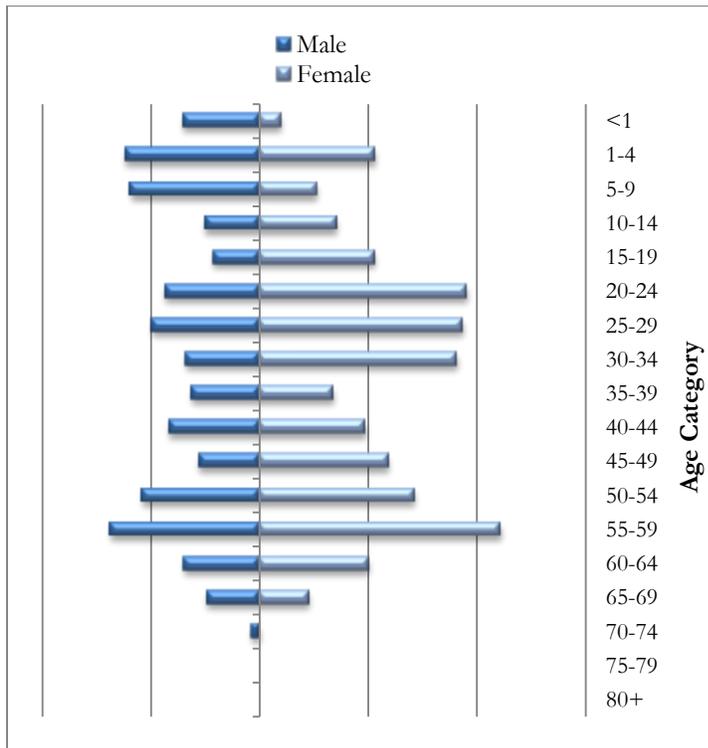


**CIGNA Healthcare of Ohio, Inc dba CIGNA Healthcare of KS/MO**  
**General Hospital / Acute Care Facility Utilization**



Age	Male		Female	
	Days	Admits	Age	Admits
<1	9	4	10	4
1-4	0	0	0	0
5-9	2	1	0	0
10-14	0	0	0	0
15-19	11	3	1	1
20-24	3	1	12	3
25-29	4	2	14	7
30-34	0	0	3	1
35-39	0	0	0	0
40-44	0	0	3	1
45-49	0	0	0	0
50-54	12	5	18	4
55-59	10	3	4	2
60-64	14	1	7	1
65-69	0	0	0	0
70-74	0	0	0	0
75-79	0	0	0	0
80+	0	0	0	0
<b>Subtotal</b>	<b>65</b>	<b>20</b>	<b>72</b>	<b>24</b>
<b>Total</b>	<b>137</b>	<b>44</b>	<b>.</b>	<b>.</b>

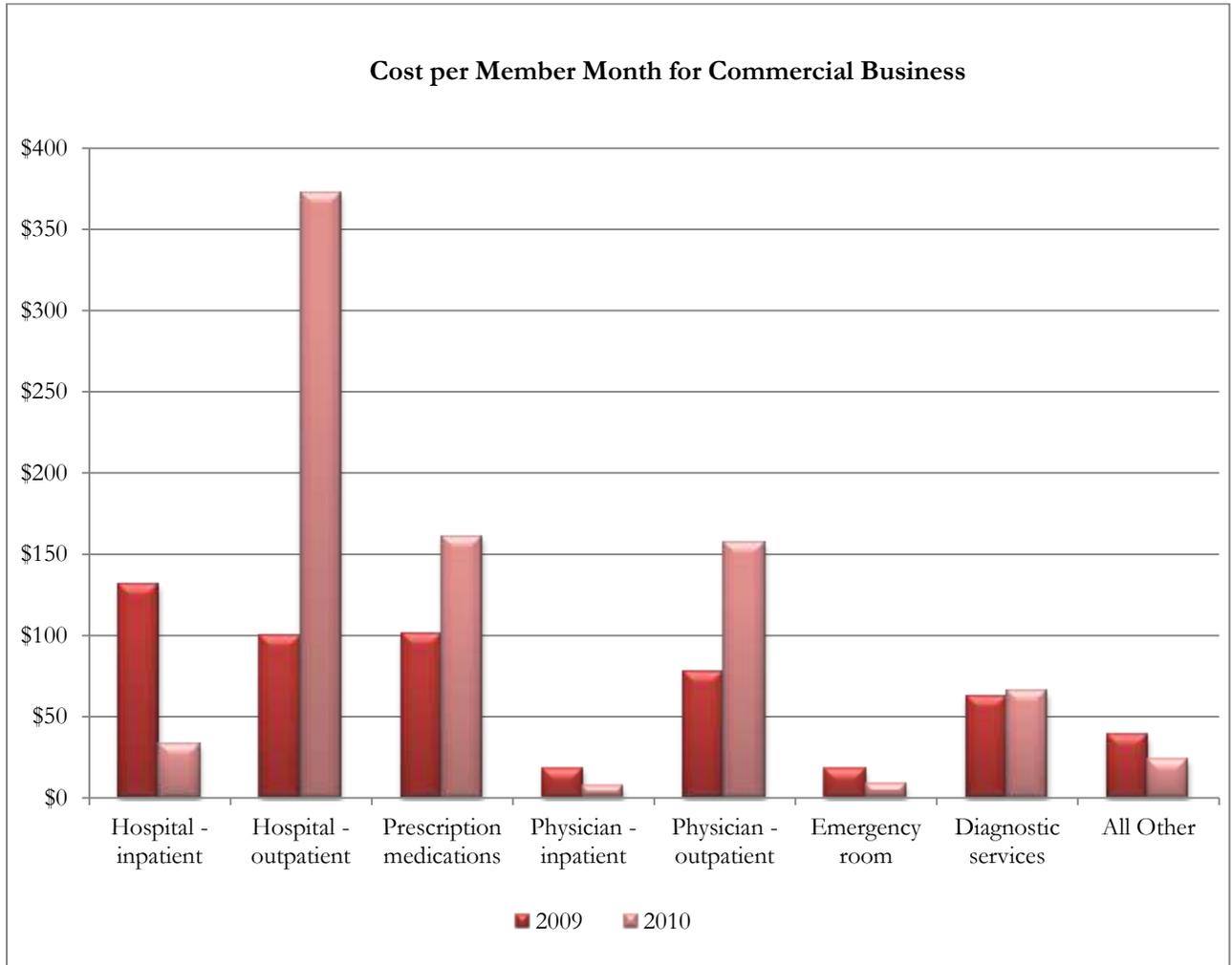
**Ambulatory Utilization**



Age	Encounters	
	Males	Female
<1	70	20
1-4	123	107
5-9	118	53
10-14	50	71
15-19	42	106
20-24	86	191
25-29	98	187
30-34	67	182
35-39	62	68
40-44	83	98
45-49	55	119
50-54	107	143
55-59	137	222
60-64	69	101
65-69	48	46
70-74	7	1
75-79	0	0
80+	0	0
<b>Subtotal</b>	<b>1,222</b>	<b>1,715</b>
<b>Total</b>	<b>2,937</b>	<b>.</b>



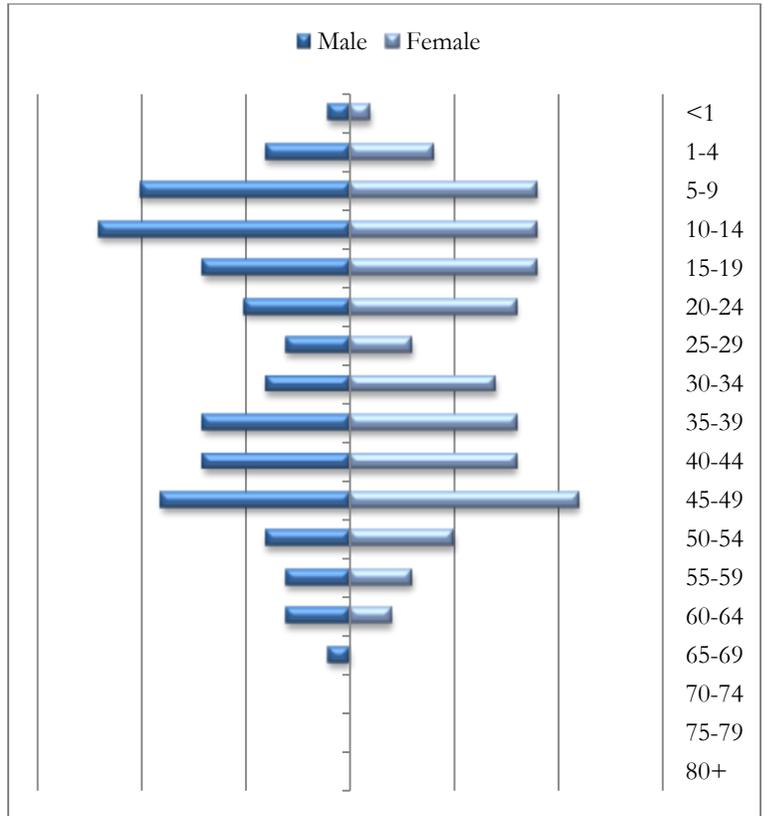
# CIGNA Healthcare of St. Louis, Inc



# CIGNA Healthcare of St. Louis, Inc

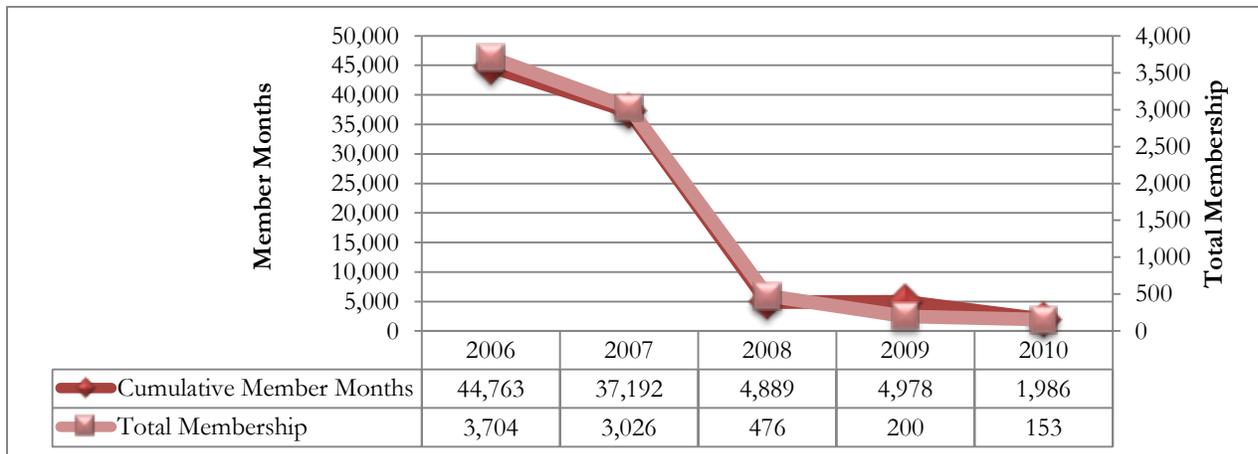
## Average Membership

Age	Male		Female	
<1	1	1.3%	1	1.1%
1-4	4	5.0%	4	4.6%
5-9	10	12.5%	9	10.3%
10-14	12	15.0%	9	10.3%
15-19	7	8.8%	9	10.3%
20-24	5	6.3%	8	9.2%
25-29	3	3.8%	3	3.4%
30-34	4	5.0%	7	8.0%
35-39	7	8.8%	8	9.2%
40-44	7	8.8%	8	9.2%
45-49	9	11.3%	11	12.6%
50-54	4	5.0%	5	5.7%
55-59	3	3.8%	3	3.4%
60-64	3	3.8%	2	2.3%
65-69	1	1.3%	0	0.0%
70-74	0	0.0%	0	0.0%
75-79	0	0.0%	0	0.0%
80+	0	0.0%	0	0.0%
<b>Total</b>	<b>80</b>	<b>100.0%</b>	<b>87</b>	<b>100.0%</b>

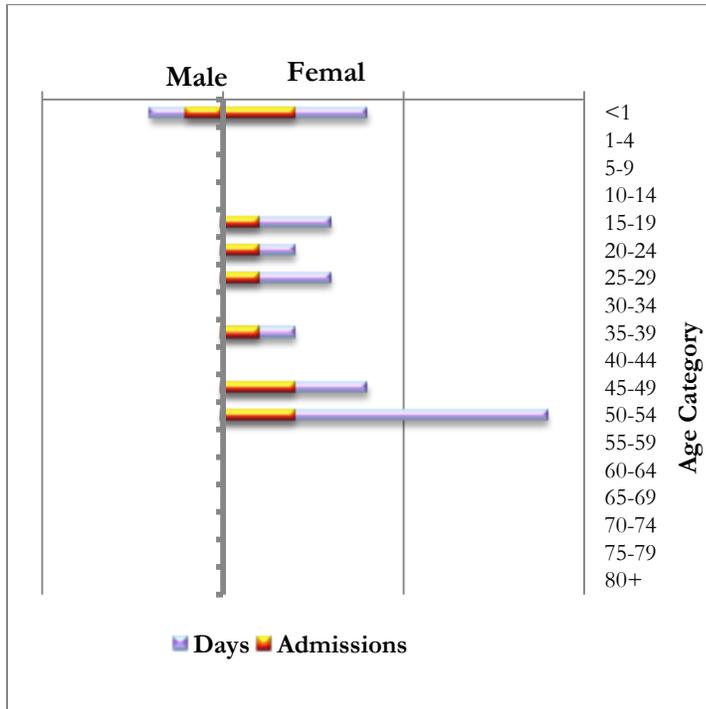


Coverage	Avg. Age	Coverage	Pct. Female
Missouri Commercial Plans	29.2	Missouri Commercial Plans	52.1%
Total	29.2	Total	52.1%

## Missouri Membership Trends

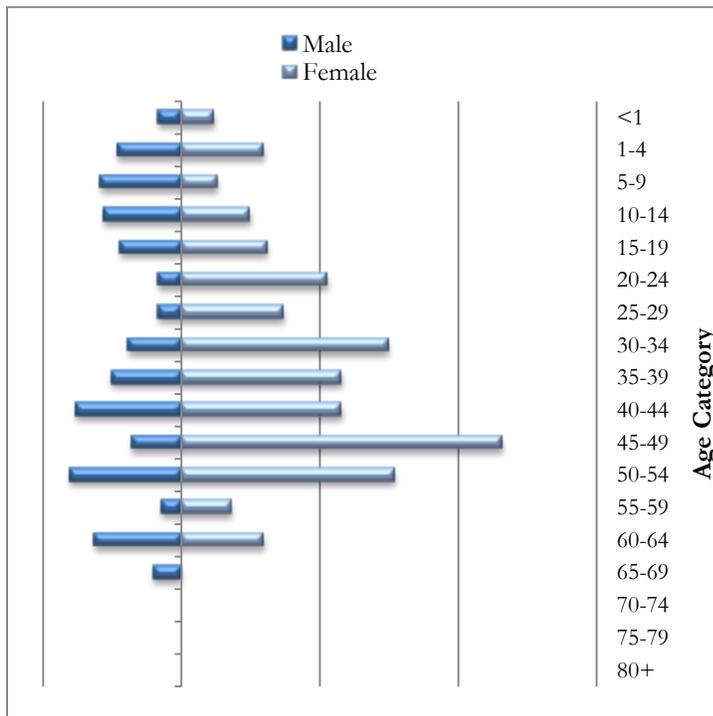


**CIGNA Healthcare of St. Louis, Inc**  
**General Hospital / Acute Care Utilization**



Age	Male		Female	
	Days	Admits	Age	Admits
<1	2	1	4	2
1-4	0	0	0	0
5-9	0	0	0	0
10-14	0	0	0	0
15-19	0	0	3	1
20-24	0	0	2	1
25-29	0	0	3	1
30-34	0	0	0	0
35-39	0	0	2	1
40-44	0	0	0	0
45-49	0	0	4	2
50-54	0	0	9	2
55-59	0	0	0	0
60-64	0	0	0	0
65-69	0	0	0	0
70-74	0	0	0	0
75-79	0	0	0	0
80+	0	0	0	0
<b>Subtotal</b>	<b>2</b>	<b>1</b>	<b>27</b>	<b>10</b>
<b>Total</b>	<b>29</b>	<b>11</b>	<b>.</b>	<b>.</b>

**Ambulatory Utilization**



Age	Encounters	
	Males	Females
<1	8	12
1-4	23	30
5-9	29	13
10-14	28	25
15-19	22	31
20-24	8	53
25-29	8	37
30-34	19	75
35-39	25	58
40-44	38	58
45-49	18	116
50-54	40	77
55-59	7	18
60-64	31	30
65-69	10	0
70-74	0	0
75-79	0	0
80+	0	0
<b>Subtotal</b>	<b>314</b>	<b>633</b>
<b>Total</b>	<b>947</b>	<b>.</b>

# Community Health Plan

**Holding Company:**  
Heartland Health

**Main Administrative Office Mailing Address:**  
137 North Belt  
St. Joseph, MO 64506  
(816) 271-1247

**Incorporated:** September 8, 1994

**Admitted to Missouri:** December 29, 1994

**Accreditation:** N/A

**State of Domicile:** Missouri

**% Missouri Business:** 95.3%

**Tax Status:** For Profit

**2010 Missouri Enrollment:**

Total Missouri member months for the year:  
7,752

Missouri members at the end of the year:  
646

**2010 Plan Wide Enrollment**

Total plan wide member months for the year:  
8,547

Plan wide members at the end of the year:  
0

**2010 Year-End Officers**

President: Samuel Mark Laney, M.D.  
Secretary: John Paul Wilson  
Chief Financial Officer: John Paul Wilson  
Chief Medical Officer: James J. McMillen, M.D

**2010 Year-End Directors or Trustees**

Douglas Martin Brandt  
Karen Eugenia Dittimore  
Curtis Andrew Kretzinger

**Missouri counties in Service Area:**

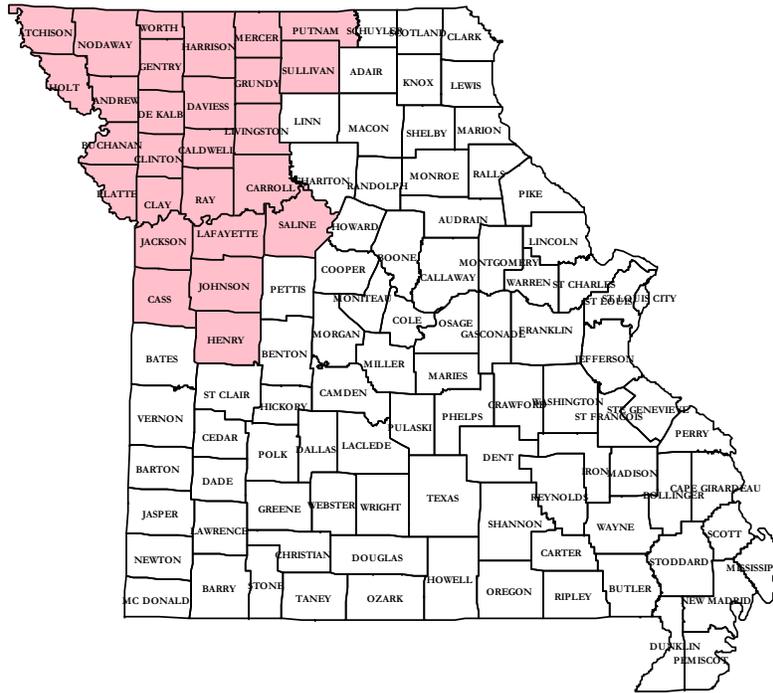
Andrew, Atchison, Buchanan, Caldwell, Carroll, Cass, Clay, Clinton, Daviess, DeKalb, Gentry, Grundy, Harrison, Henry, Holt, Jackson, Johnson, LaFayette, Livingston, Mercer, Nodaway, Platte, Putnam, Ray, Saline, Sullivan, Worth

**Kansas Counties in Service Area:**

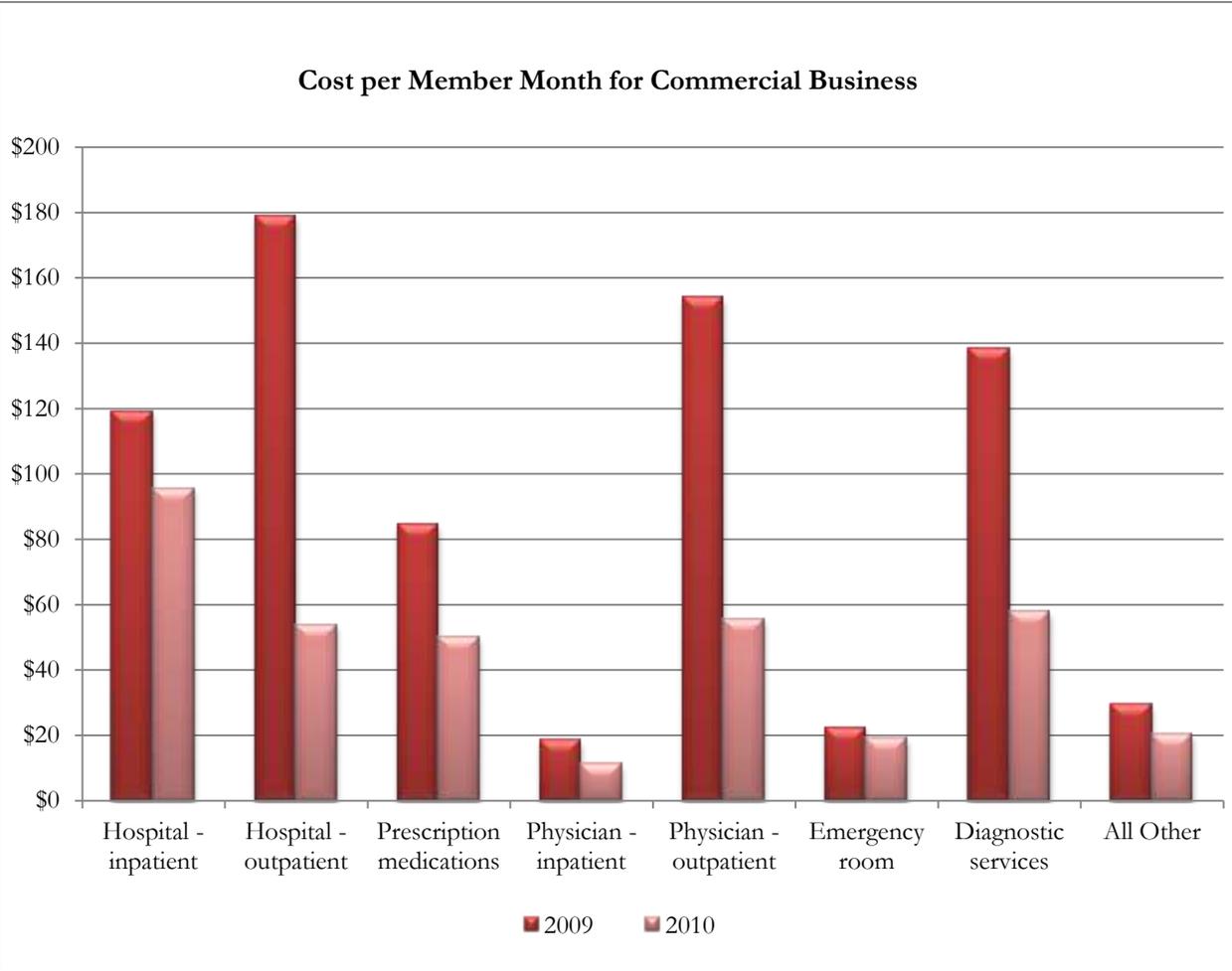
Atchison, Brown, Doniphan, Leavenworth, Johnson, Wyandotte

**Illinois Service Area:**

None.

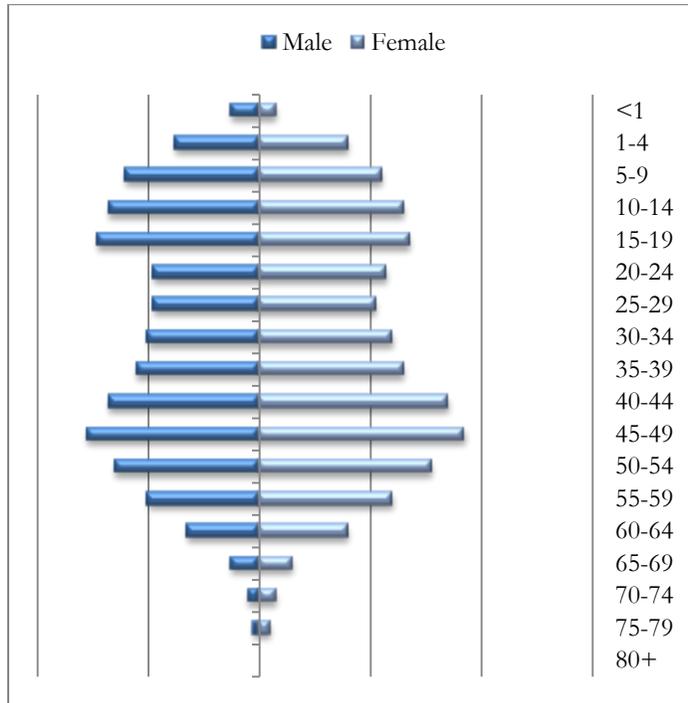


# Community Health Plan



## Community Health Plan Average Membership

Age	Male		Female	
<1	5	1.6%	3	0.9%
1-4	15	4.9%	16	4.7%
5-9	24	7.9%	22	6.5%
10-14	27	8.9%	26	7.6%
15-19	29	9.5%	27	7.9%
20-24	19	6.2%	23	6.7%
25-29	19	6.2%	21	6.2%
30-34	20	6.6%	24	7.0%
35-39	22	7.2%	26	7.6%
40-44	27	8.9%	34	10.0%
45-49	31	10.2%	37	10.9%
50-54	26	8.5%	31	9.1%
55-59	20	6.6%	24	7.0%
60-64	13	4.3%	16	4.7%
65-69	5	1.6%	6	1.8%
70-74	2	0.7%	3	0.9%
75-79	1	0.3%	2	0.6%
80+	0	0.0%	0	0.0%
<b>Total</b>	<b>305</b>	<b>100.0%</b>	<b>341</b>	<b>100.0%</b>

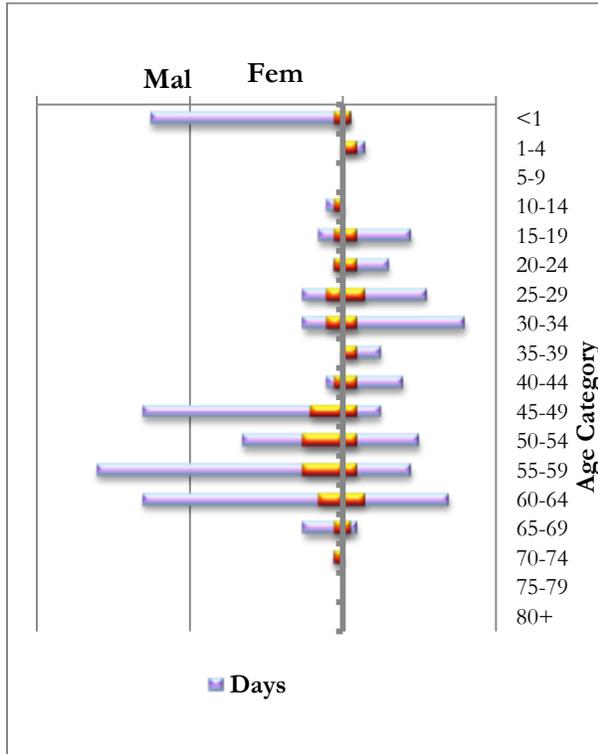


Coverage	Avg. Age	Coverage	Pct. Female
Missouri Commercial Plans	33.8	Missouri Commercial Plans	52.8%
Total	33.8	Total	52.8%



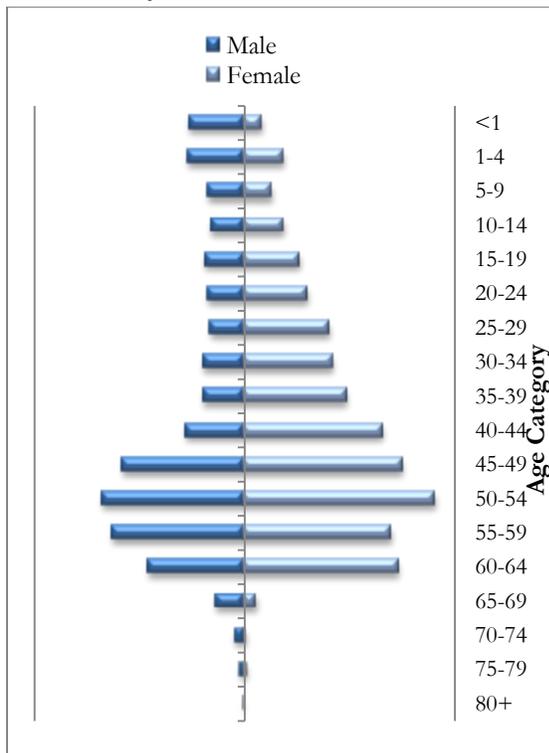
# Community Health Plan

## General Hospital / Acute Care Facility Utilization.



Age	Male		Female	
	Days	Admits	Age	Admits
<1	25	1	1	1
1-4	0	0	3	2
5-9	0	0	0	0
10-14	2	1	0	0
15-19	3	1	9	2
20-24	1	1	6	2
25-29	5	2	11	3
30-34	5	2	16	2
35-39	0	0	5	2
40-44	2	1	8	2
45-49	26	4	5	2
50-54	13	5	10	2
55-59	32	5	9	2
60-64	26	3	14	3
65-69	5	1	2	1
70-74	1	1	0	0
75-79	0	0	0	0
80+	0	0	0	0
Subtotal	146	28	99	26
<b>Total</b>	<b>245</b>	<b>54</b>	.	.

## Ambulatory Utilization



Age	Encounters	
	Males	Female
<1	130	43
1-4	132	95
5-9	85	66
10-14	79	94
15-19	92	133
20-24	86	151
25-29	80	204
30-34	96	210
35-39	96	244
40-44	138	328
45-49	290	377
50-54	336	455
55-59	314	350
60-64	228	366
65-69	67	29
70-74	21	5
75-79	9	6
80+	2	1
Subtotal	2,281	3,157
<b>Total</b>	<b>5,438</b>	.

# Coventry Health Care of Kansas, Inc

**Holding Company:**  
Coventry Health Care, Inc

**Main Administrative Office Mailing Address:**  
137 North Belt  
St. Joseph, MO 64506  
(816) 941-8516

**Incorporated:** January 2, 1976

**Admitted to Missouri:** March 29, 1996

**Accreditation:** URAC

**State of Domicile:** Kansas

**% Missouri Business:** 22.5%

**Tax Status:** For Profit

**2010 Missouri Enrollment:**

Total Missouri member months for the year:  
19,777

Missouri members at the end of the year:  
7,752

**2010 Plan Wide Enrollment**

Total plan wide member months for the year:  
1,542,137

Plan wide members at the end of the year:  
127,861

**2010 Year-End Officers**

President: Michael G. Murphy

Secretary: Shirley Ann Roquemore Smith

Chief Financial Officer: Richard G. Kleiner

Chief Medical Officer: Frank J. DiTirro, M.D.

**2010 Year-End Directors or Trustees**

**Missouri counties in Service Area:**

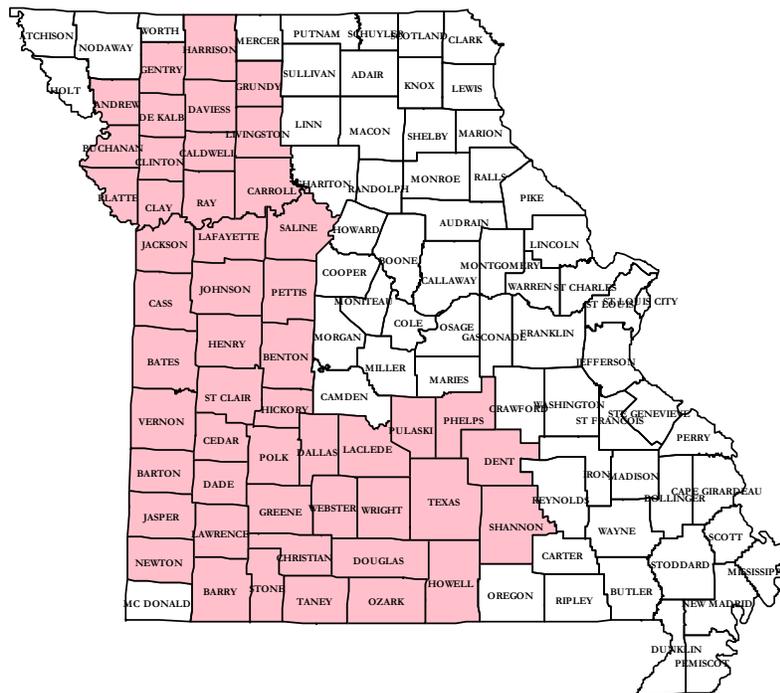
Andrew, Barry, Barton, Bates, Benton, Buchanan, Caldwell, Carroll, Cass, Cedar, Christian, Clay, Clinton, Dade, Dallas, Daviess, De Kalb, Dent, Douglas, Gentry, Greene, Grundy, Harrison, Henry, Hickory, Howell, Jackson, Jasper, Johnson, Laclede, Lafayette, Lawrence, Livingston, Newton, Ozark, Pettis, Phelps, Platte, Polk, Pulaski, Ray, Saline, Shannon, St. Clair, Stone, Taney, Texas, Vernon, Webster, Wright

**Kansas Counties in Service Area:**

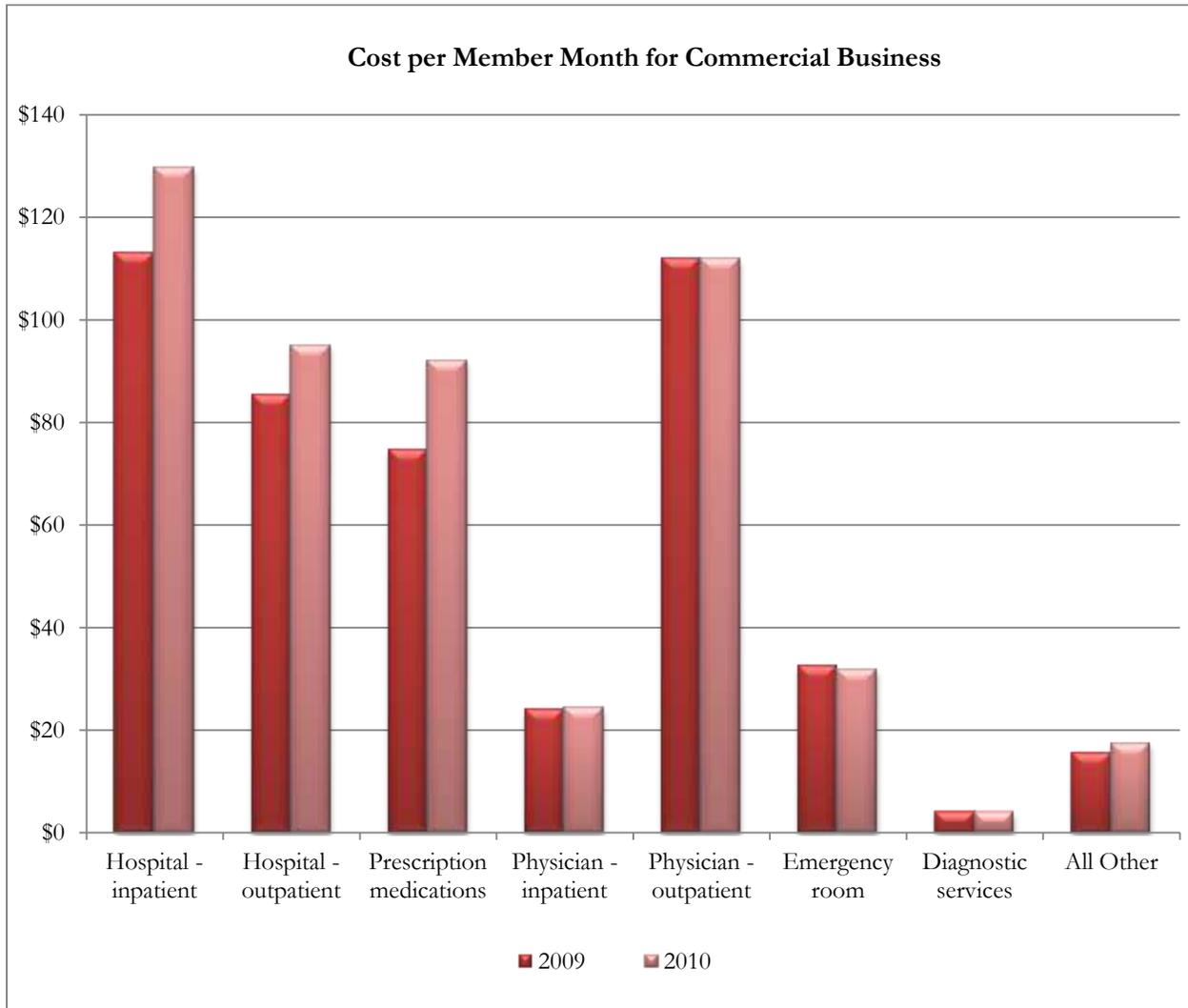
Allen, Anderson, Atchison, Bourbon, Brown, Butler, Chase, Chautauqua, Coffey, Cowley, Crawford, Dickinson, Doniphan, Douglas, Elk, Ellis, Ellsworth, Franklin, Geary, Greenwood, Harper, Harvey, Jackson, Johnson, Kingman, Labette, Leavenworth, Lincoln, Sedgwick, Shawnee, Sumner, Wabaunsee, Wilson, Woodson, Wyandotte

**Illinois Service Area:**

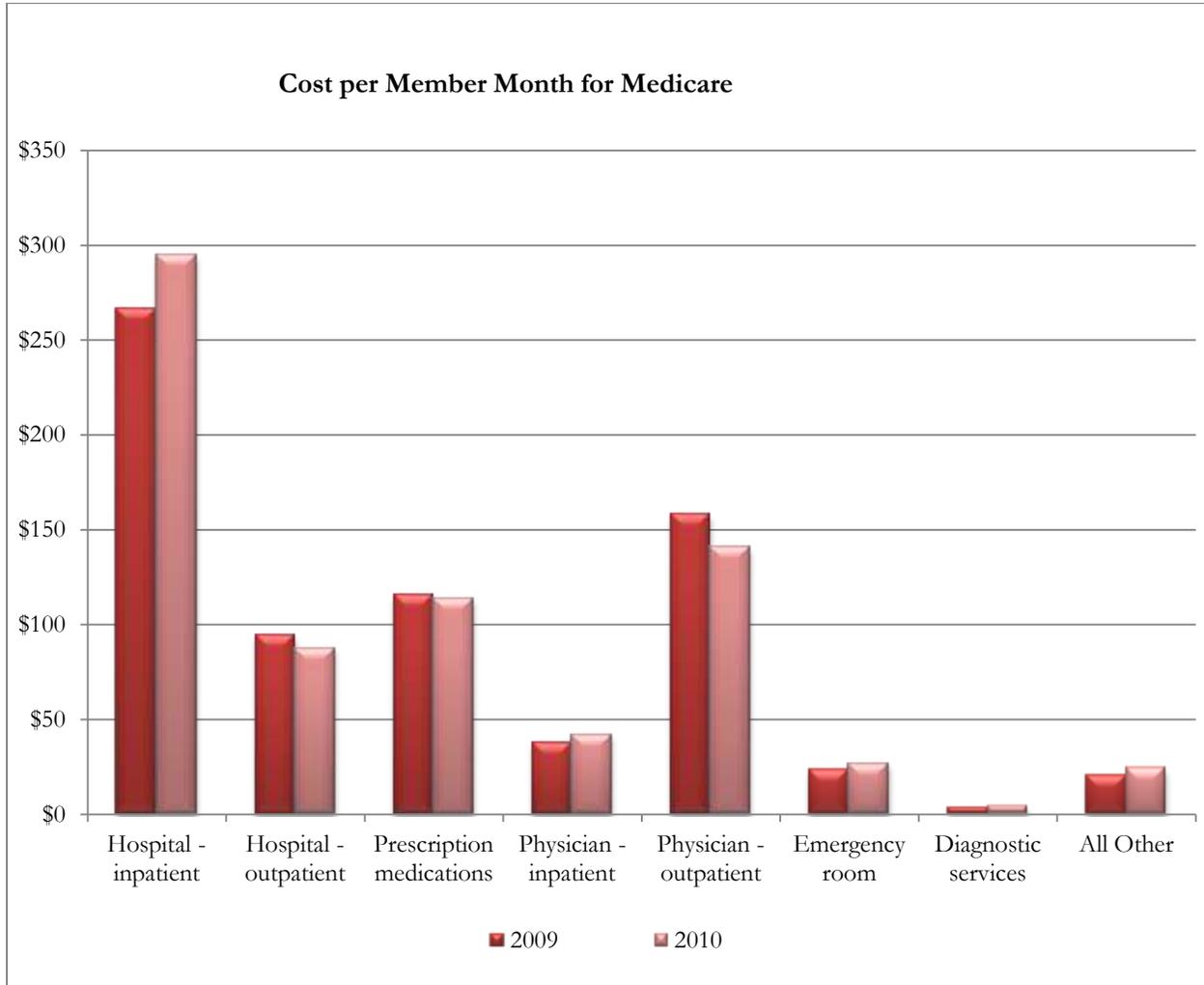
None.



# Coventry Health Care of Kansas, Inc

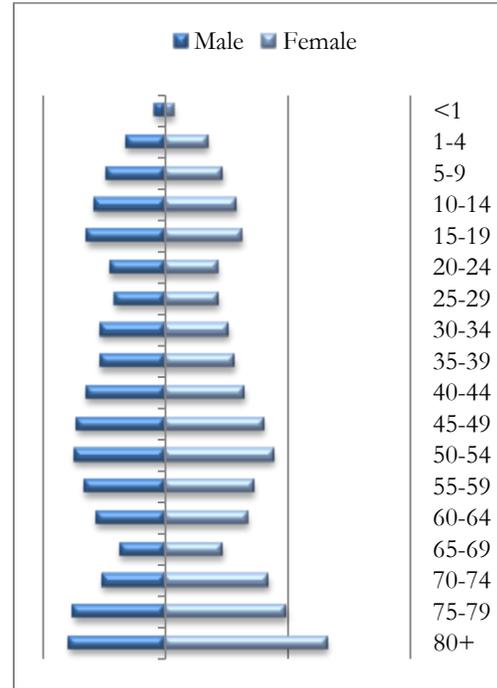


# Coventry Health Care of Kansas, Inc

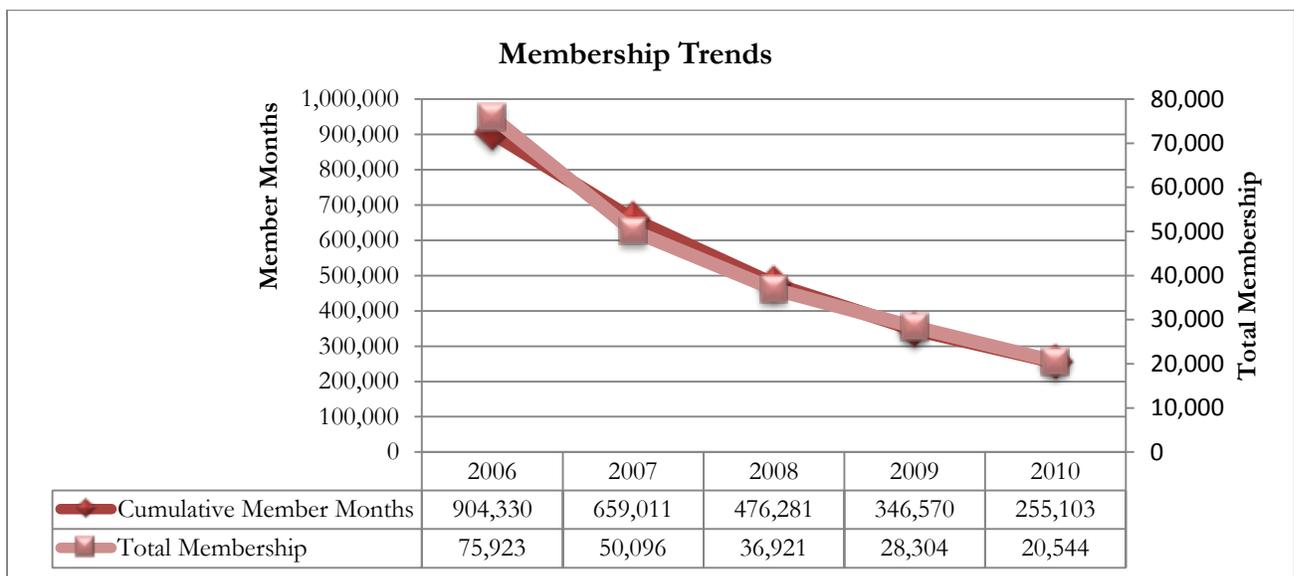


## Coventry Health Care of Kansas, Inc Average Membership

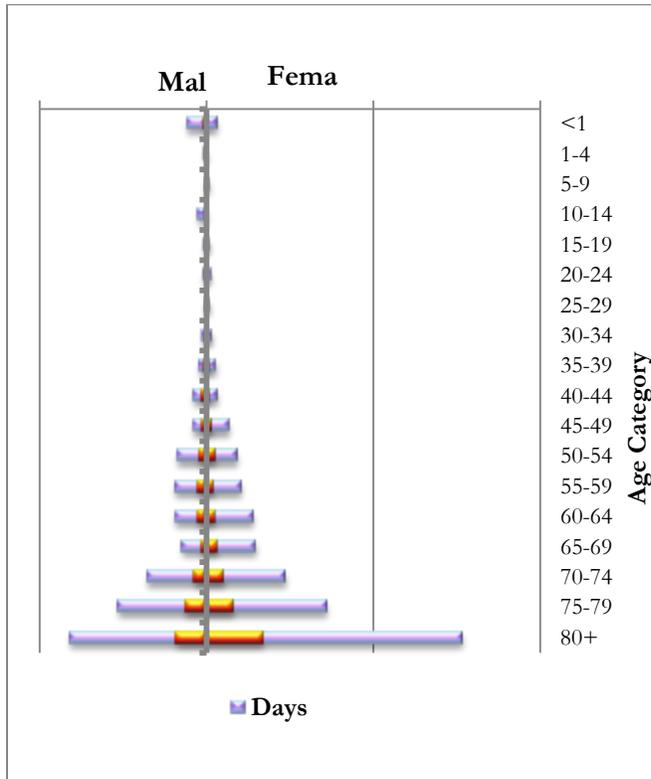
Age	Male		Female	
<1	79	0.8%	71	0.6%
1-4	319	3.3%	347	3.0%
5-9	475	4.9%	475	4.2%
10-14	579	6.0%	588	5.1%
15-19	633	6.5%	625	5.5%
20-24	445	4.6%	435	3.8%
25-29	406	4.2%	440	3.8%
30-34	524	5.4%	520	4.5%
35-39	527	5.4%	567	5.0%
40-44	644	6.6%	650	5.7%
45-49	714	7.4%	802	7.0%
50-54	736	7.6%	884	7.7%
55-59	654	6.7%	727	6.4%
60-64	558	5.8%	675	5.9%
65-69	367	3.8%	474	4.1%
70-74	513	5.3%	846	7.4%
75-79	743	7.7%	995	8.7%
80+	782	8.1%	1,324	11.6%
<b>Total</b>	<b>9,698</b>	<b>100.0%</b>	<b>11,445</b>	<b>100.0%</b>



Coverage	Avg. Age	Coverage	Pct. Female
Missouri Commercial Plans	36.5	Missouri Commercial Plans	51.8%
Missouri Medicare	76.6	Missouri Medicare	60.5%
<b>Total</b>	<b>47.1</b>	<b>Total</b>	<b>54.1%</b>

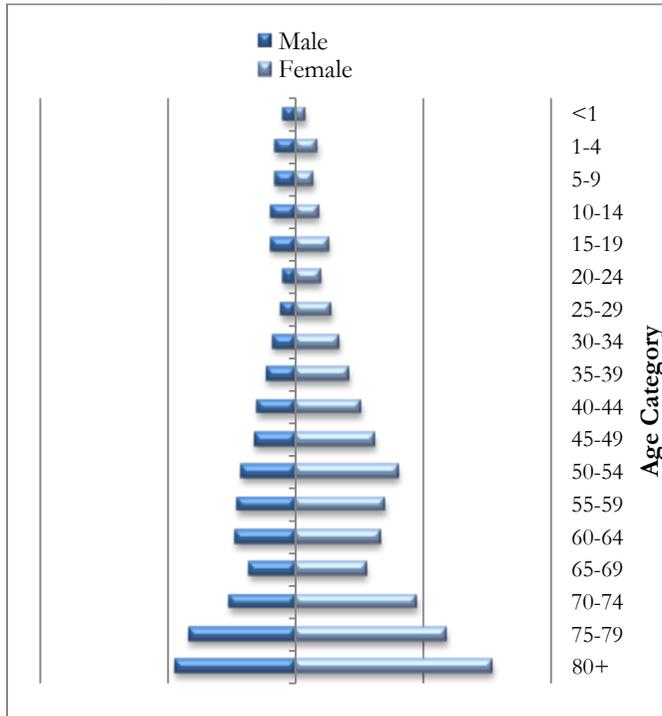


**Coventry Health Care of Kansas, Inc**  
**General Hospital / Acute Care Facility Utilization**



Age	Male		Female	
	Days	Admit	Age	Admit
<1	228	28	132	15
1-4	17	10	12	10
5-9	13	6	36	11
10-14	92	6	9	6
15-19	21	13	39	20
20-24	30	7	57	17
25-29	13	7	46	16
30-34	40	13	75	25
35-39	83	21	122	35
40-44	149	50	133	45
45-49	157	43	272	80
50-54	340	84	369	111
55-59	369	92	423	93
60-64	367	97	561	108
65-69	282	57	594	141
70-74	701	138	952	218
75-79	1,045	245	1,44	329
80+	1,626	361	3,06	677
Subtotal	5,573	1,278	8,34	1,957
<b>Total</b>	<b>13,92</b>	<b>3,235</b>	.	.

**Ambulatory Utilization**



Age	Encounters	
	Males	Females
<1	908	823
1-4	1,510	1,731
5-9	1,512	1,463
10-14	1,860	1,850
15-19	1,878	2,657
20-24	862	2,000
25-29	1,098	2,863
30-34	1,764	3,504
35-39	2,254	4,262
40-44	2,945	5,208
45-49	3,181	6,284
50-54	4,178	8,072
55-59	4,487	7,085
60-64	4,634	6,638
65-69	3,593	5,606
70-74	5,118	9,544
75-79	8,322	11,869
80+	9,389	15,432
<b>Subtotal</b>	<b>59,493</b>	<b>96,891</b>
<b>Total</b>	<b>156,384</b>	.

# Cox Health Systems HMO, Inc

**Holding Company:**

Cox Health

**Main Administrative Office Mailing Address:**

1443 N Robberson, Suite 700  
Springfield, MO 65802  
(417) 269-2900

**Incorporated:**

April 2, 1996

**Admitted to Missouri:**

October 24, 1996

**Accreditation:**

N/A

**State of Domicile:**

Missouri

**% Missouri Business:**

100%

**Tax Status:**

For Profit

**2010 Missouri Enrollment:**

Total Missouri member months for the year:  
42,686

Missouri members at the end of the year:  
4,044

**2010 Plan Wide Enrollment**

Total plan wide member months for the year:  
37,422

Plan wide members at the end of the year:  
2,718

**2010 Year-End Officers**

President: Jeffrey C. Bond  
Secretary: Dona Elkins  
Chief Financial Officer: Matthew Aug  
Chief Medical Officer: Dr. Kerry Randolph

**2010 Year-End Directors or Trustees**

Loree Lines  
Ethan Sheffield

**Missouri counties in Service Area:**

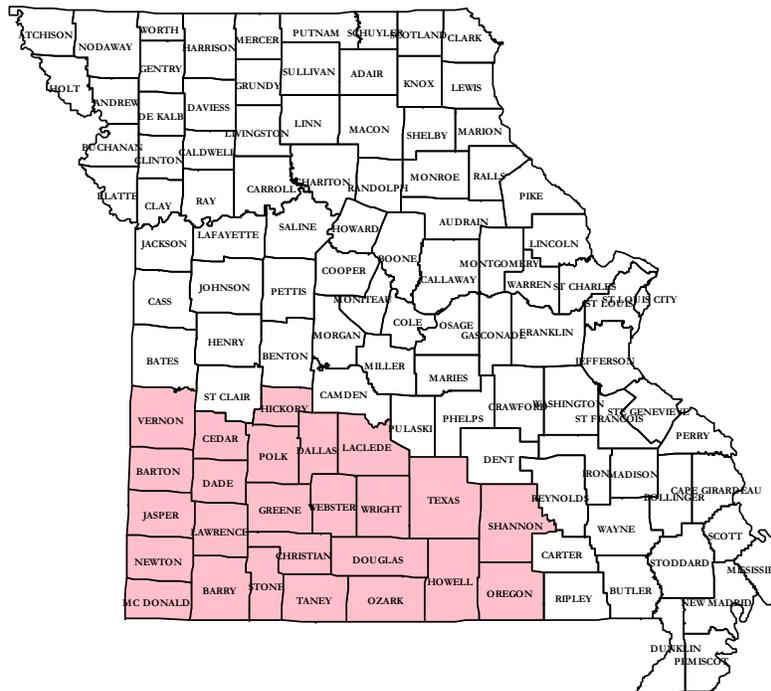
Barry, Barton, Cedar, Christian, Dade, Dallas, Douglas, Greene, Hickory, Howell, Jasper, LaClede, Lawrence, McDonald, Newton, Oregon, Ozark, Polk, Shannon, Stone, Taney, Texas, Vernon, Webster, Wright

**Kansas Counties in Service Area:**

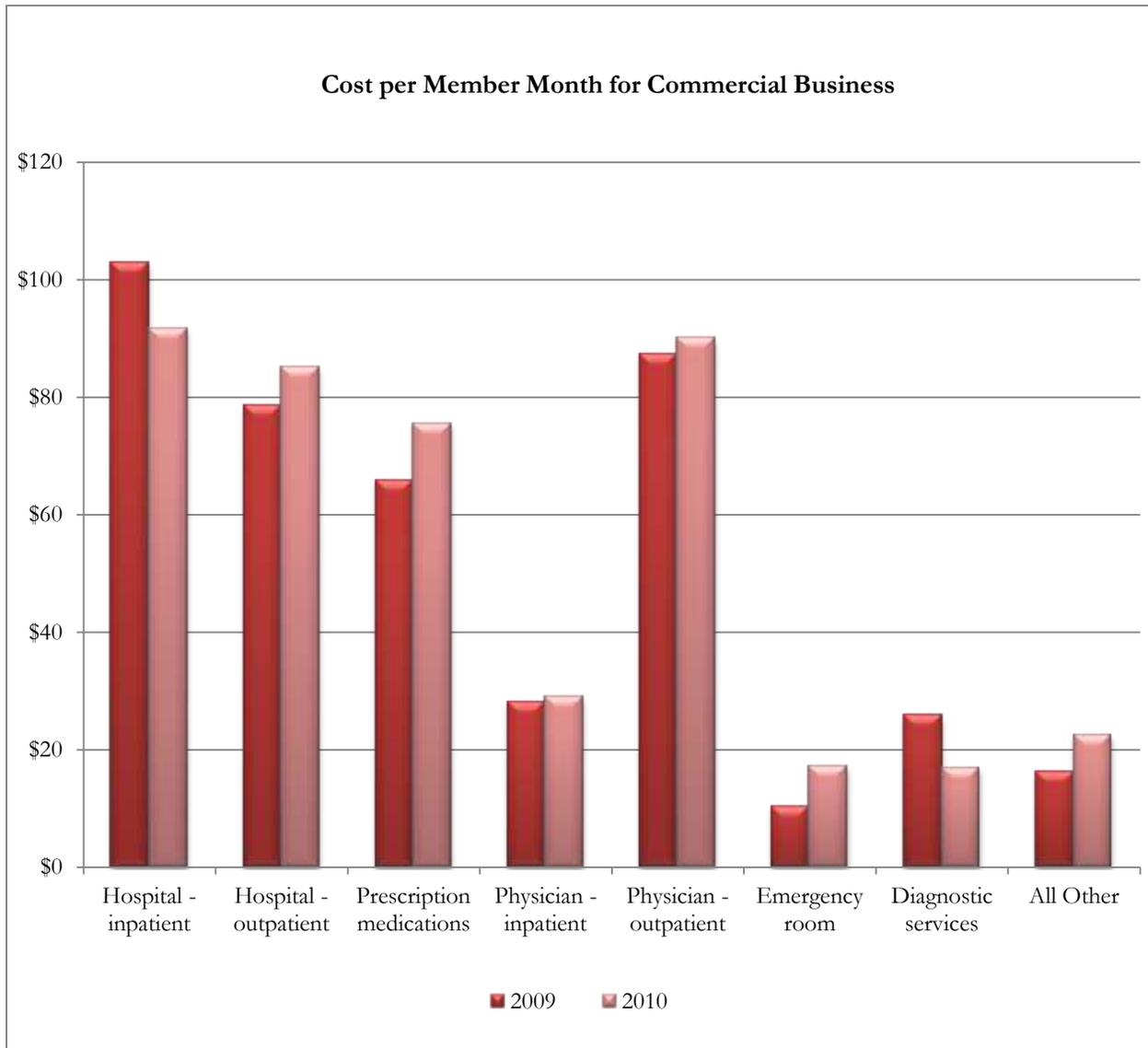
None

**Illinois Service Area:**

None.

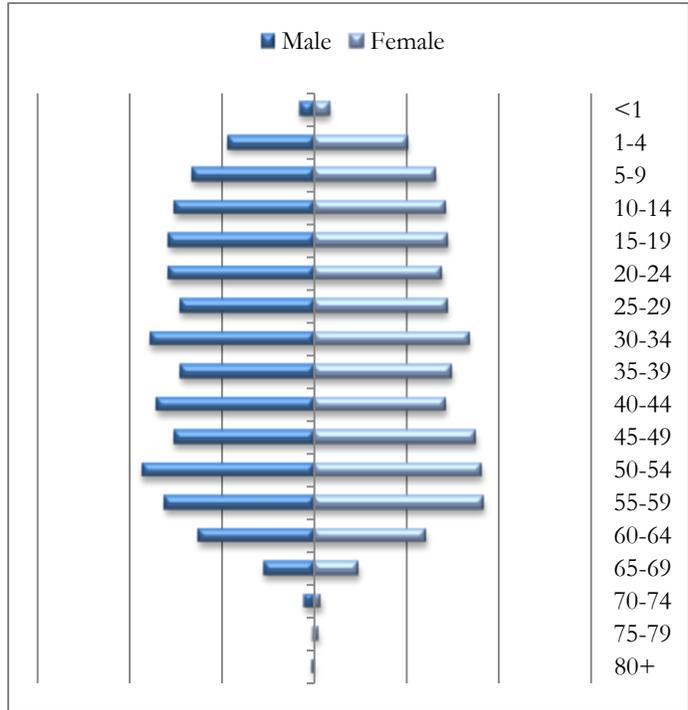


# Cox Health Systems HMO, Inc

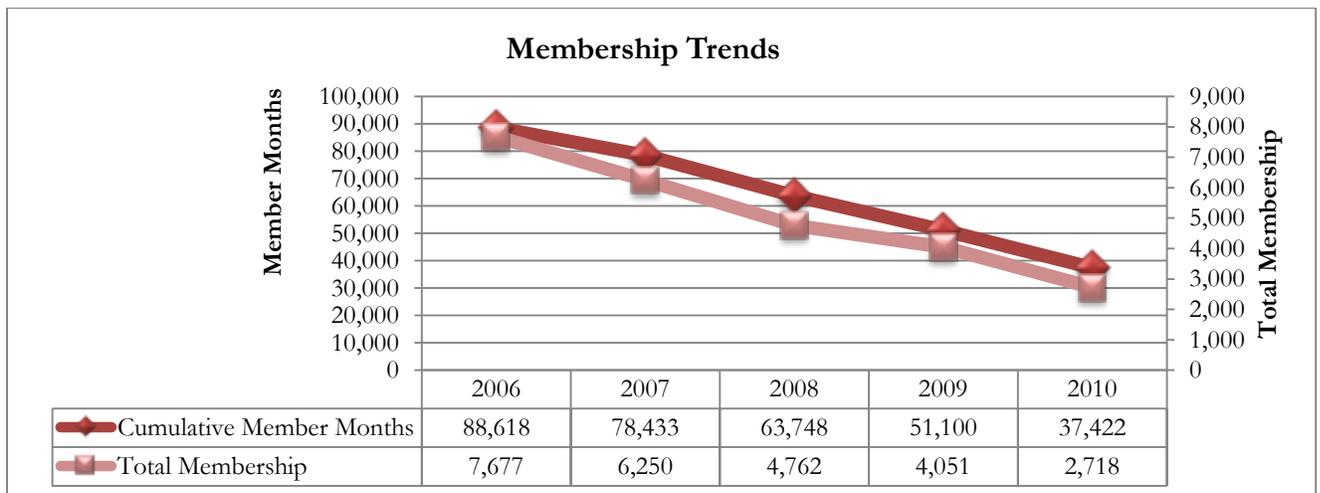


## Cox Health Systems HMO, Inc Average Membership

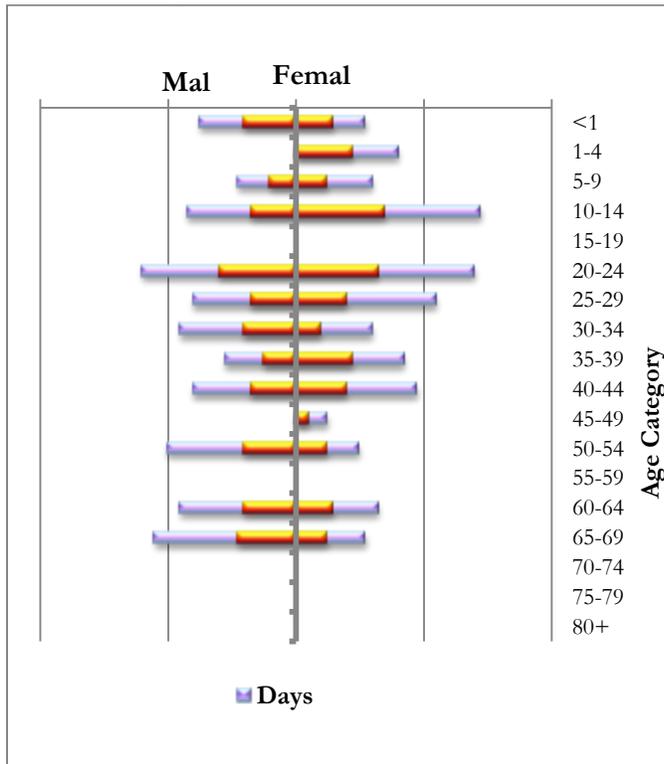
Age	Male		Female	
<1	15	0.7%	17	0.8%
1-4	93	4.6%	101	5.0%
5-9	131	6.5%	132	6.6%
10-14	150	7.4%	142	7.1%
15-19	156	7.7%	146	7.3%
20-24	156	7.7%	139	6.9%
25-29	145	7.2%	144	7.2%
30-34	177	8.7%	168	8.4%
35-39	143	7.1%	150	7.5%
40-44	169	8.3%	143	7.1%
45-49	151	7.5%	176	8.8%
50-54	186	9.2%	182	9.1%
55-59	161	8.0%	184	9.2%
60-64	124	6.1%	122	6.1%
65-69	54	2.7%	49	2.4%
70-74	10	0.5%	8	0.4%
75-79	1	0.0%	5	0.2%
80+	2	0.1%	1	0.0%
<b>Total</b>	<b>2,024</b>	<b>100.0%</b>	<b>2,009</b>	<b>100.0%</b>



Coverage	Avg. Age	Coverage	Pct. Female
Missouri Commercial Plans	34.8	Missouri Commercial Plans	49.8%
Total	34.8	Total	49.8%

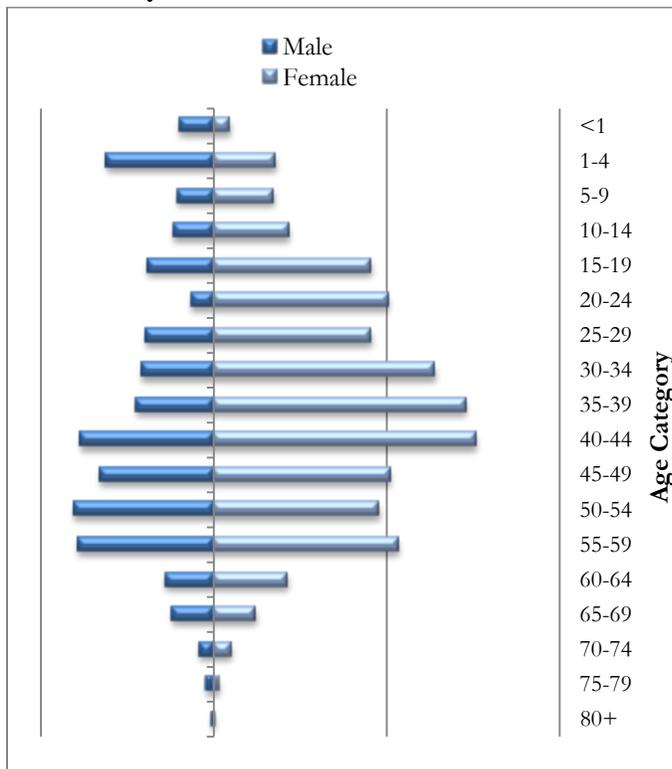


Cox Health Systems HMO, Inc  
General Hospital / Acute Care Utilization



Age	Male		Female	
	Days	Admits	Age	Admits
<1	15	8	11	6
1-4	0	0	16	9
5-9	9	4	12	5
10-14	17	7	29	14
15-19	0	0	0	0
20-24	24	12	28	13
25-29	16	7	22	8
30-34	18	8	12	4
35-39	11	5	17	9
40-44	16	7	19	8
45-49	0	0	5	2
50-54	20	8	10	5
55-59	0	0	0	0
60-64	18	8	13	6
65-69	22	9	11	5
70-74	0	0	0	0
75-79	0	0	0	0
80+	0	0	0	0
<b>Subtotal</b>	<b>186</b>	<b>83</b>	<b>205</b>	<b>94</b>
<b>Total</b>	<b>391</b>	<b>177</b>	<b>.</b>	<b>.</b>

Ambulatory Utilization



Age	Encounters	
	Males	Female
<1	198	96
1-4	617	360
5-9	210	352
10-14	232	440
15-19	382	916
20-24	130	1,010
25-29	390	916
30-34	415	1,282
35-39	444	1,461
40-44	766	1,519
45-49	659	1,021
50-54	809	961
55-59	782	1,068
60-64	277	432
65-69	234	248
70-74	81	105
75-79	41	32
80+	14	10
<b>Subtotal</b>	<b>6,681</b>	<b>12,229</b>
<b>Total</b>	<b>18,910</b>	<b>.</b>

# Essence Healthcare, Inc

**Holding Company:**

Essence Group Holdings Corporation

**Main Administrative Office Mailing Address:**

13900 Riverport Drive  
 Maryland Heights, MO 63043  
 (314) 209-2780

**Incorporated:** January 30, 2003

**Admitted to Missouri:** May 30, 2003

**Accreditation:** N/A

**State of Domicile:** Missouri

**% Missouri Business:** 48.7%

**Tax Status:** For Profit

**Missouri counties in Service Area:**

Boone, Jefferson, St. Charles, St. Louis, St. Louis City

**Kansas Counties in Service Area:**

None

**Illinois Service Area:**

Madison, Monroe, St. Clair

**2010 Missouri Enrollment:**

Total Missouri member months for the year:  
 246,852

Missouri members at the end of the year:  
 22,405

**2010 Plan Wide Enrollment**

Total plan wide member months for the year:  
 588,260

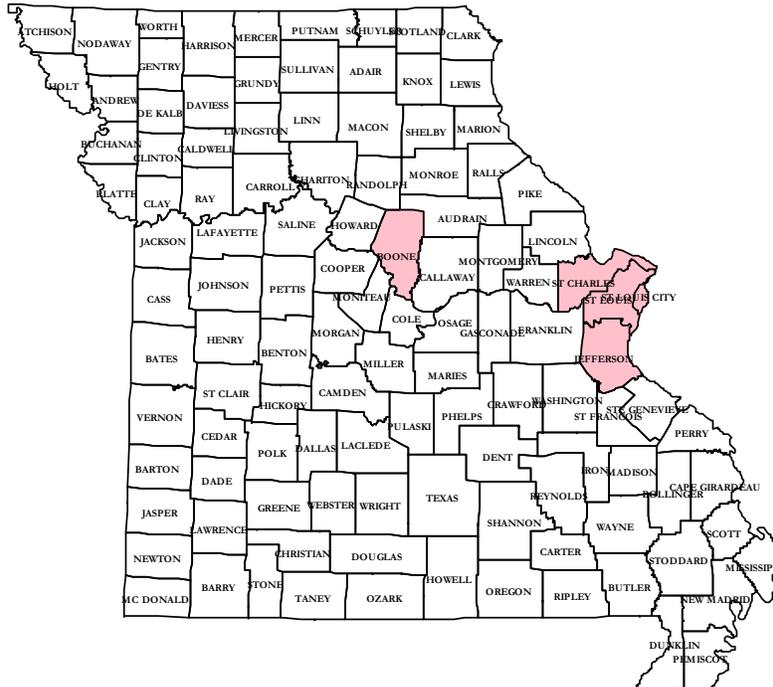
Plan wide members at the end of the year:  
 50,230

**2010 Year-End Officers**

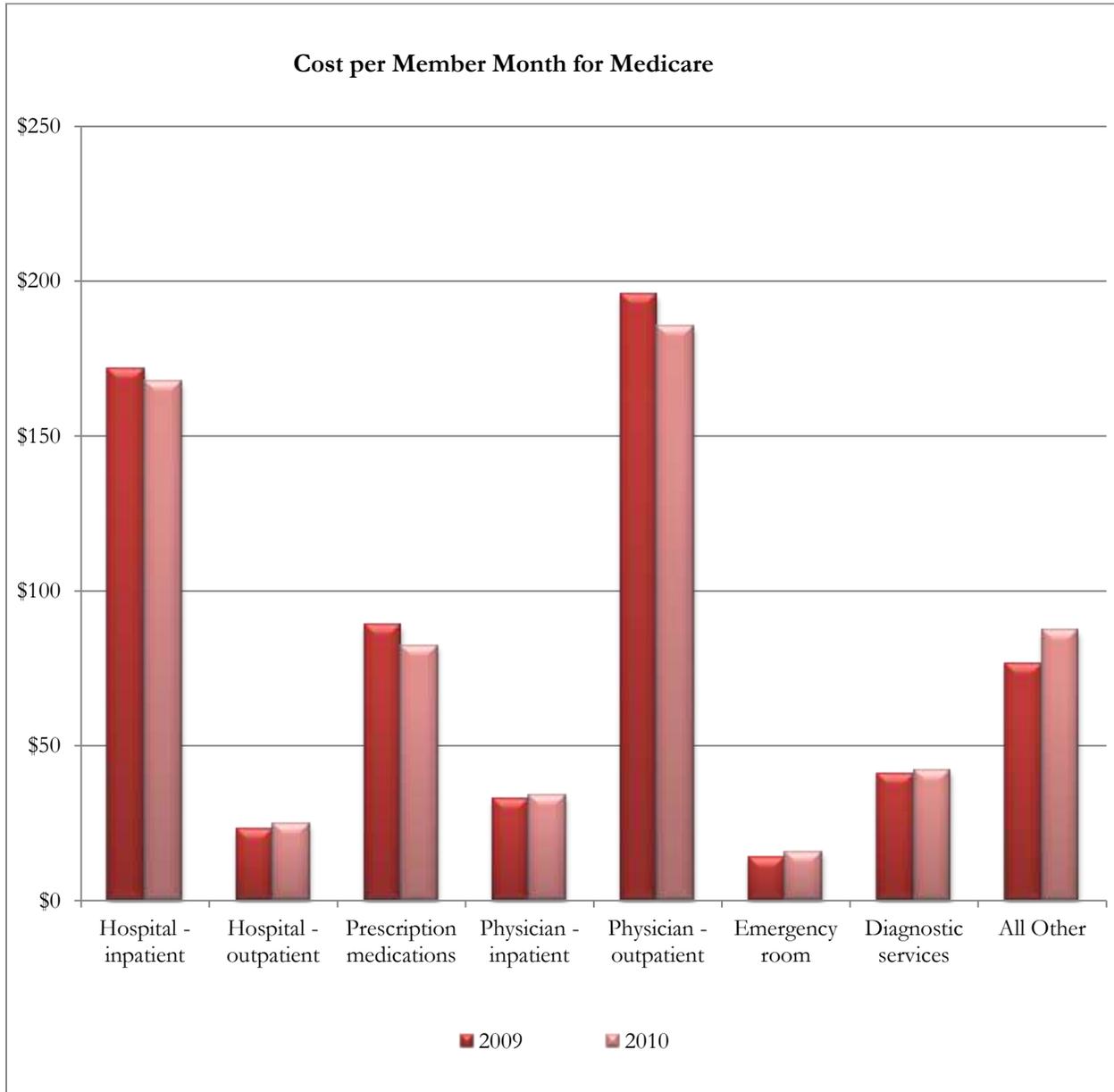
President: Frank Anthony Ingari  
 Secretary: Richard Hardy Jones  
 Chief Financial Officer: Richard Hardy Jones  
 Chief Medical Officer: Deborah Zimmermann, M.D.

**2010 Other Officers, Directors or Trustees**

Martha Gartland Butler  
 Debra Gribble

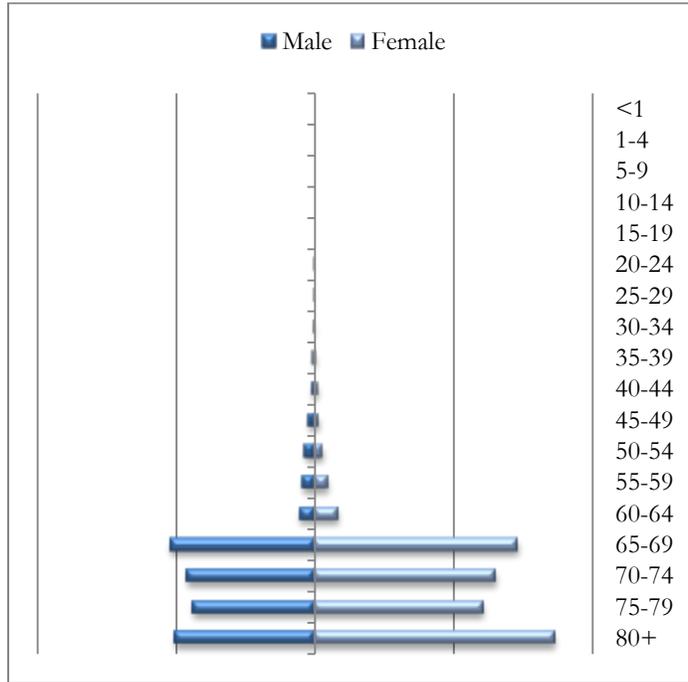


# Essence Healthcare, Inc



## Essence Healthcare, Inc Average Membership

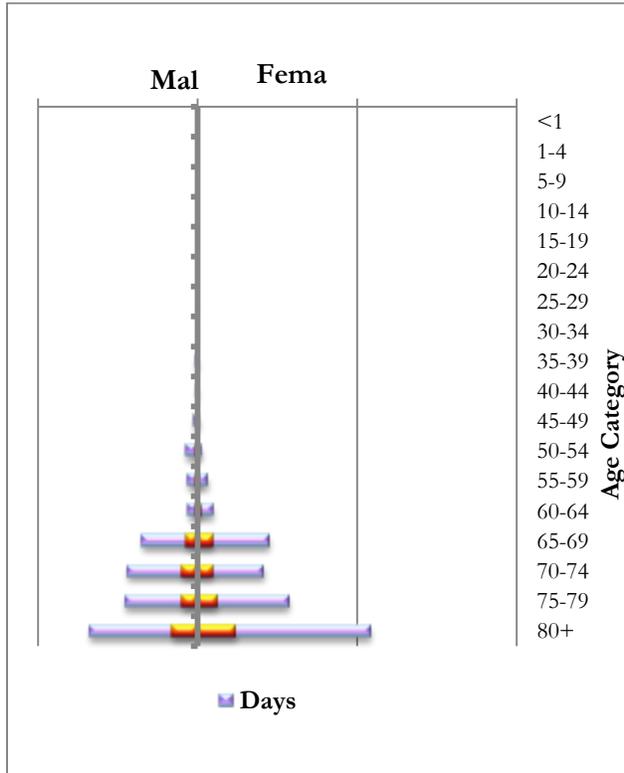
Age	Male		Female	
<1	0	0.0%	0	0.0%
1-4	0	0.0%	0	0.0%
5-9	0	0.0%	0	0.0%
10-14	0	0.0%	0	0.0%
15-19	0	0.0%	0	0.0%
20-24	2	0.0%	1	0.0%
25-29	5	0.1%	5	0.0%
30-34	8	0.1%	10	0.1%
35-39	20	0.2%	17	0.1%
40-44	40	0.5%	46	0.4%
45-49	87	1.0%	62	0.5%
50-54	134	1.6%	119	1.0%
55-59	173	2.1%	189	1.5%
60-64	219	2.6%	341	2.8%
65-69	2,075	24.8%	2,930	24.0%
70-74	1,840	22.0%	2,605	21.3%
75-79	1,748	20.9%	2,432	19.9%
80+	2,005	24.0%	3,459	28.3%
<b>Total</b>	<b>8,356</b>	<b>100.0%</b>	<b>12,216</b>	<b>100.0%</b>



Coverage	Avg. Age	Coverage	Pct. Female
Missouri Medicare	73.9	Missouri Medicare	59.4%
Total	73.9	Total	59.4%

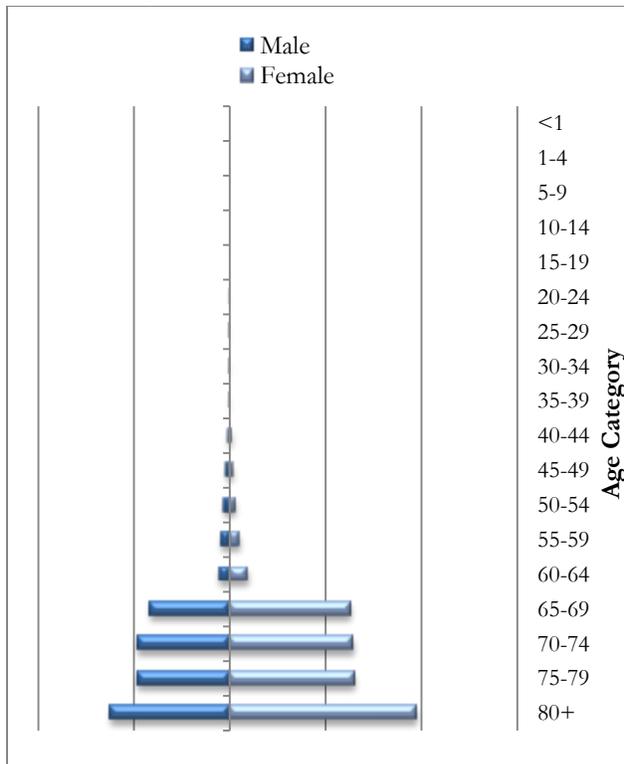


**Essence Healthcare, Inc**  
**General Hospital / Acute Care Facility Utilization**



Age	Male		Female	
	Days	Admits	Age	Admits
<1	0	0	0	0
1-4	0	0	0	0
5-9	0	0	0	0
10-14	0	0	0	0
15-19	0	0	0	0
20-24	0	0	0	0
25-29	7	1	0	0
30-34	0	0	14	4
35-39	70	11	3	1
40-44	30	4	33	7
45-49	111	24	49	16
50-54	339	63	145	36
55-59	291	64	338	71
60-64	264	59	492	117
65-69	1,706	342	2,260	489
70-74	2,190	467	2,094	487
75-79	2,248	457	2,873	627
80+	3,370	772	5,429	1,233
<b>Subtotal</b>	<b>10,626</b>	<b>2,264</b>	<b>13,730</b>	<b>3,088</b>
<b>Total</b>	<b>24,356</b>	<b>5,352</b>	.	.

**Ambulatory Utilization**



Age	Encounters	
	Males	Females
<1	0	0
1-4	0	0
5-9	0	0
10-14	0	0
15-19	0	0
20-24	3	0
25-29	11	29
30-34	32	100
35-39	111	96
40-44	266	509
45-49	697	667
50-54	1,163	1,276
55-59	1,770	2,106
60-64	2,080	3,940
65-69	16,561	25,263
70-74	19,253	25,882
75-79	19,248	26,195
80+	24,851	39,105
<b>Subtotal</b>	<b>86,046</b>	<b>125,168</b>
<b>Total</b>	<b>211,214</b>	.

# Good Health HMO, Inc dba Blue-Care Inc

**Holding Company:**

Blue Cross and Blue Shield of Kansas City

**Main Administrative Office Mailing Address:**

2301 Main Street  
 Kansas City, MO 64108-2428  
 (816) 395-2222

**Incorporated:**

October 21, 1988

**Admitted to Missouri:**

July 1, 1991

**Accreditation:**

NCQA

**State of Domicile:**

Missouri

**% Missouri Business:**

75.6%

**Tax Status:**

For Profit

**2010 Missouri Enrollment:**

Total Missouri member months for the year:  
 841,229

Missouri members at the end of the year:  
 63,789

**2010 Plan Wide Enrollment**

Total plan wide member months for the year:  
 1,111,102

Plan wide members at the end of the year:  
 87,459

**2010 Year-End Officers**

President: David Gentile  
 Secretary: Rick Kastner  
 Chief Financial Officer: Marilyn Tromans  
 Chief Medical Officer: Dr. Tricia Nguyen

**2010 Other Officers, Directors or Trustees**

Kevin Sparks  
 Bryan Camerlink  
 Brian Burns

**Missouri counties in Service Area:**

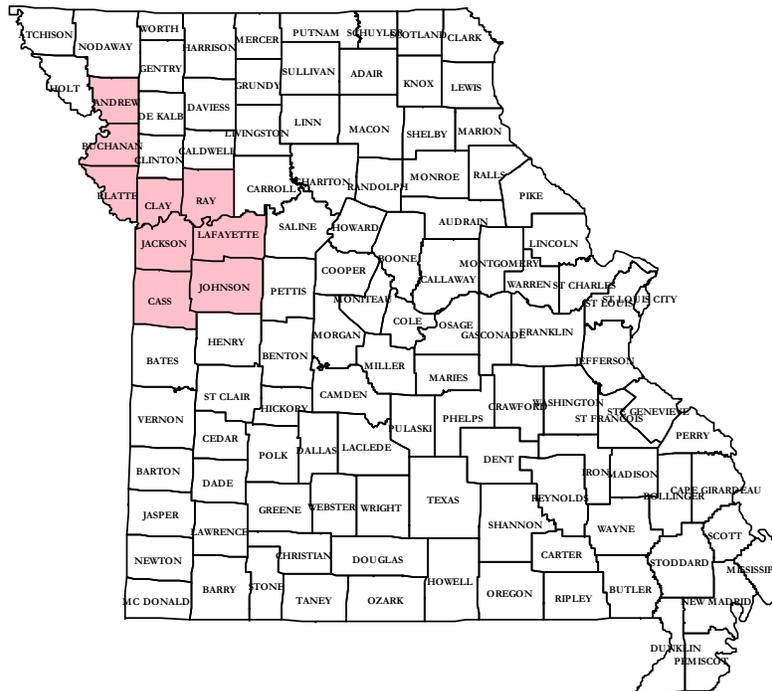
Andrew, Buchanan, Cass, Clay, Jackson, Johnson, LaFayette, Platte, Ray

**Kansas Counties in Service Area:**

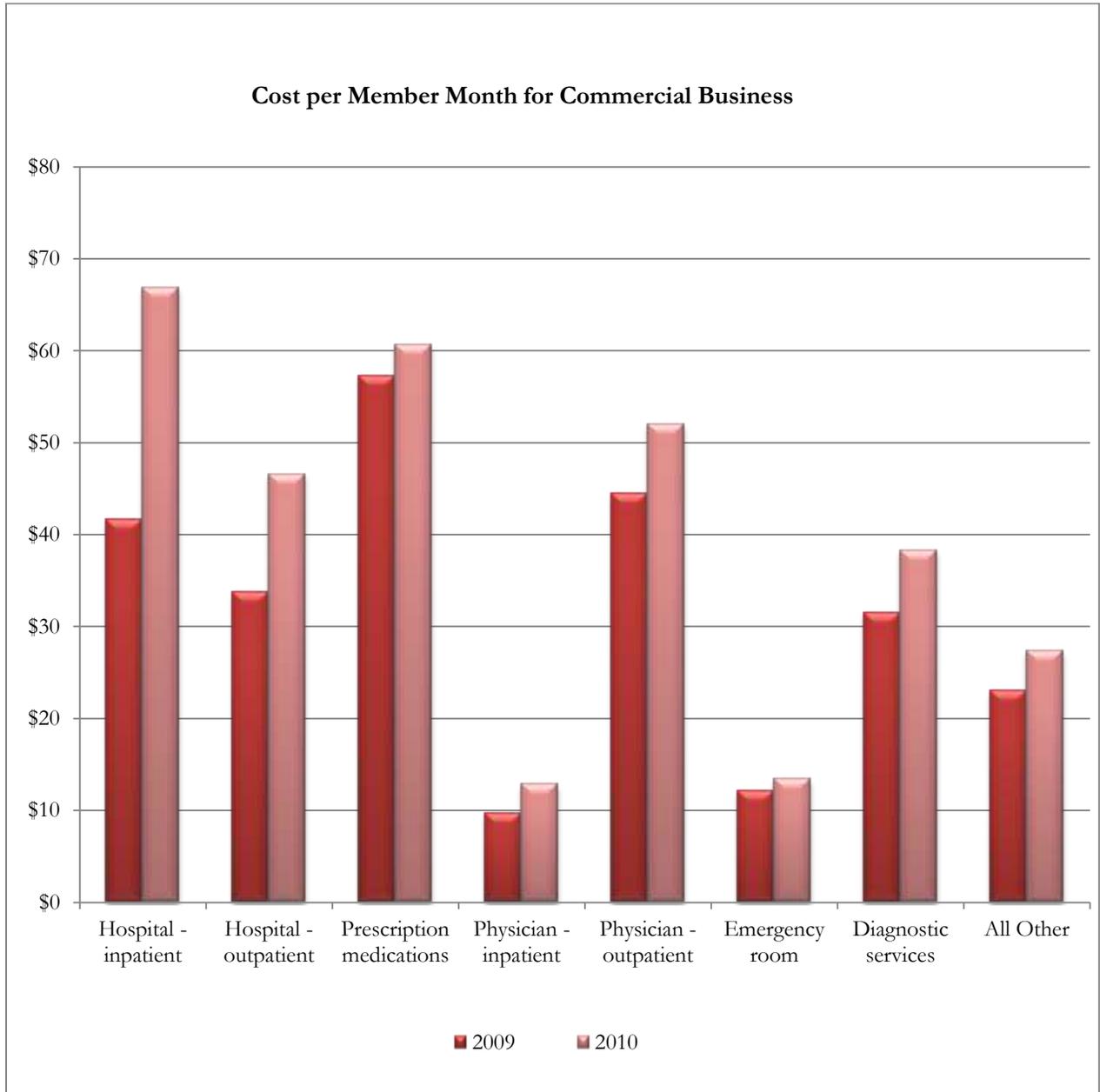
Johnson, Wyandotte

**Illinois Service Area:**

None

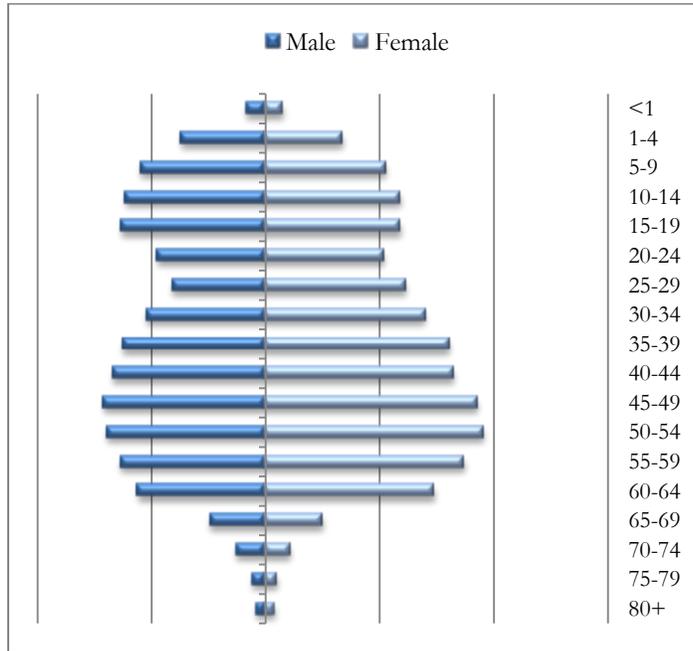


# Good Health HMO, Inc dba Blue-Care Inc

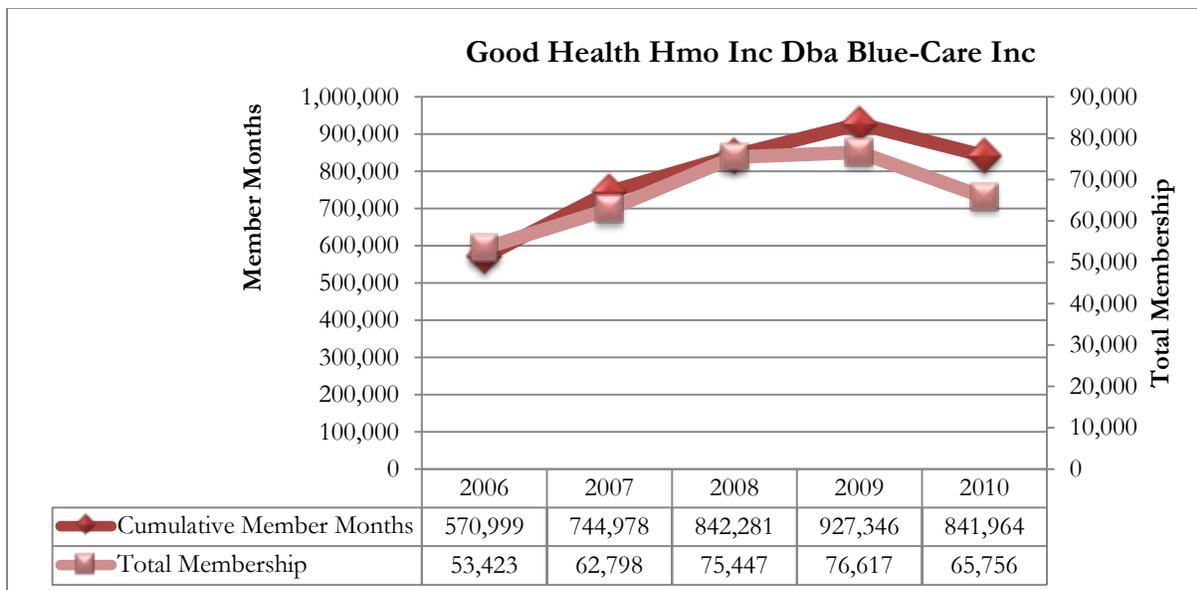


## Good Health HMO, Inc dba Blue-Care Inc Average Membership

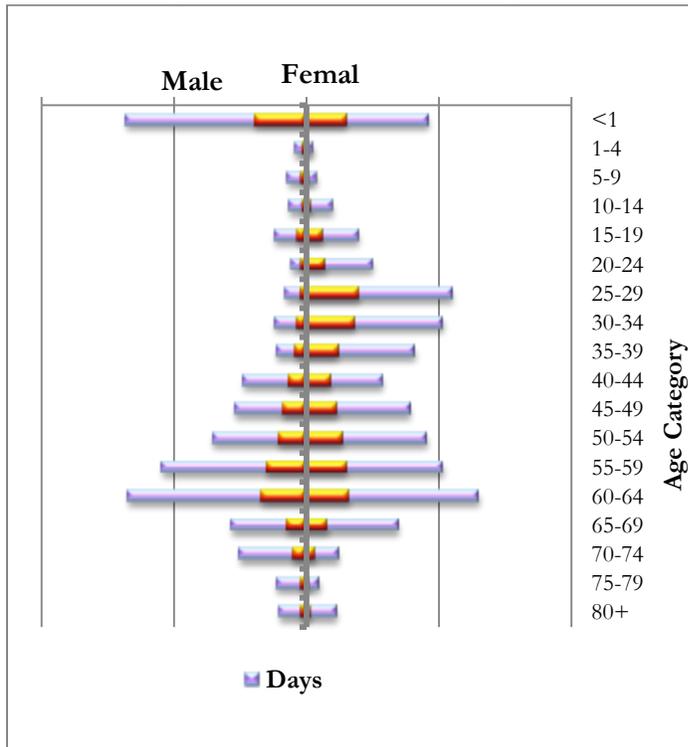
Age	Male		Female	
<1	327	1.0%	309	0.8%
1-4	1,468	4.6%	1,356	3.6%
5-9	2,174	6.8%	2,102	5.5%
10-14	2,442	7.7%	2,376	6.2%
15-19	2,513	7.9%	2,377	6.2%
20-24	1,887	5.9%	2,075	5.4%
25-29	1,631	5.1%	2,461	6.4%
30-34	2,080	6.5%	2,799	7.3%
35-39	2,494	7.8%	3,226	8.4%
40-44	2,671	8.4%	3,289	8.6%
45-49	2,833	8.9%	3,716	9.7%
50-54	2,782	8.7%	3,817	10.0%
55-59	2,535	7.9%	3,482	9.1%
60-64	2,228	7.0%	2,971	7.8%
65-69	965	3.0%	1,011	2.6%
70-74	501	1.6%	440	1.2%
75-79	221	0.7%	213	0.6%
80+	159	0.5%	171	0.4%
<b>Total</b>	<b>31,911</b>	<b>100.0%</b>	<b>38,191</b>	<b>100.0%</b>



Coverage	Avg. Age	Coverage	Pct. Female
Missouri Commercial Plans	37.2	Missouri Commercial Plans	54.5%
Total	37.2	Total	54.5%

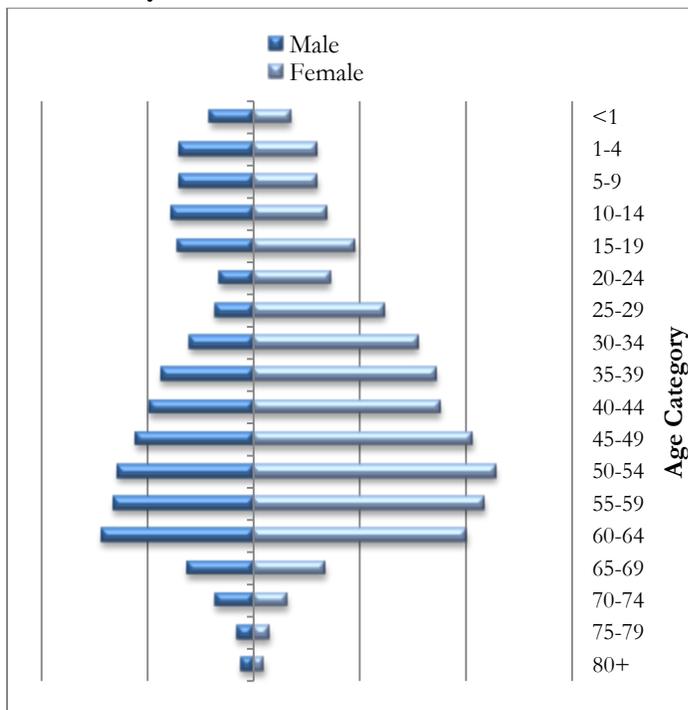


**Good Health HMO, Inc dba Blue-Care Inc  
General Hospital / Acute Care Facility Utilization**



Age	Male		Female	
	Days	Admit	Age	Admit
<1	1,357	387	926	306
1-4	83	27	61	25
5-9	134	33	82	27
10-14	122	26	198	41
15-19	232	63	394	125
20-24	104	34	500	149
25-29	149	43	1,105	406
30-34	232	67	1,034	370
35-39	221	79	823	243
40-44	468	130	577	190
45-49	531	171	787	237
50-54	701	208	915	273
55-59	1,082	295	1,036	309
60-64	1,341	333	1,305	331
65-69	561	145	699	167
70-74	497	96	245	76
75-79	218	41	106	32
80+	200	40	234	37
<b>Subtotal</b>	<b>8,233</b>	<b>2,218</b>	<b>11,02</b>	<b>3,344</b>
<b>Total</b>	<b>19,26</b>	<b>5,562</b>	.	.

**Ambulatory Utilization**



Age	Encounters	
	Males	Females
<1	4,029	3,543
1-4	6,958	5,993
5-9	6,926	6,099
10-14	7,641	6,921
15-19	7,020	9,629
20-24	3,112	7,248
25-29	3,563	12,346
30-34	5,935	15,504
35-39	8,677	17,236
40-44	9,770	17,669
45-49	10,989	20,699
50-54	12,737	22,920
55-59	13,167	21,849
60-64	14,289	20,116
65-69	6,203	6,804
70-74	3,583	3,206
75-79	1,565	1,570
80+	1,156	1,052
<b>Subtotal</b>	<b>127,320</b>	<b>200,404</b>
<b>Total</b>	<b>327,724</b>	.

# Group Health Plan, Inc

**Holding Company:**  
Coventry Health Care, Inc

**Main Administrative Office Mailing Address:**  
550 Maryville Centre Drive, Suite 300  
St. Louis, MO 63141-5818  
(314) 506-1700

**Incorporated:** May 22, 1985

**Admitted to Missouri:** July 1, 1991

**Accreditation:** URAC

**State of Domicile:** Missouri

**% Missouri Business:** 75.1%

**Tax Status:** For Profit

**2010 Missouri Enrollment:**  
Total Missouri member months for the year:  
443,496

Missouri members at the end of the year:  
37,401

**2010 Plan Wide Enrollment**  
Total plan wide member months for the year:  
616,866  
Plan wide members at the end of the year:  
50,292

**2010 Year-End Officers**  
President: Roman T. Kulich  
Secretary: Shirley Ann Roquemore Smith  
Chief Financial Officer: David Dickson  
Chief Medical Officer: Scott Spradlin, M.D.

**2010 Other Officers, Directors or Trustees**  
Charles R. Stark  
John Joseph Ruhlmann  
Jonathan David Weinberg

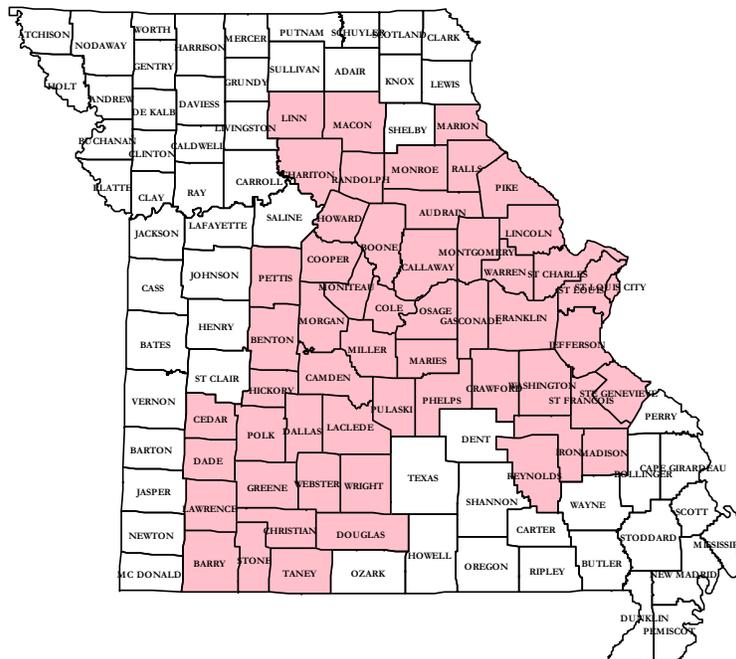
**Missouri counties in Service Area:**

Audrain, Barry, Benton, Boone, Callaway, Camden, Cedar, Chariton, Christian, Cole, Cooper, Crawford, Dade, Dallas, Douglas, Franklin, Gasconade, Greene, Hickory, Howard, Iron, Jefferson, Laclede, Lawrence, Lincoln, Linn, Macon, Madison, Maries, Marion, Miller, Moniteau, Monroe, Montgomery, Morgan, Osage, Pettis, Phelps, Pike, Polk, Pulaski, Ralls, Randolph, Reynolds, Saline, St. Charles, St. Francois, St. Louis, St. Louis City, Ste. Genevieve, Stone, Taney, Warren, Washington, Webster, Wright,

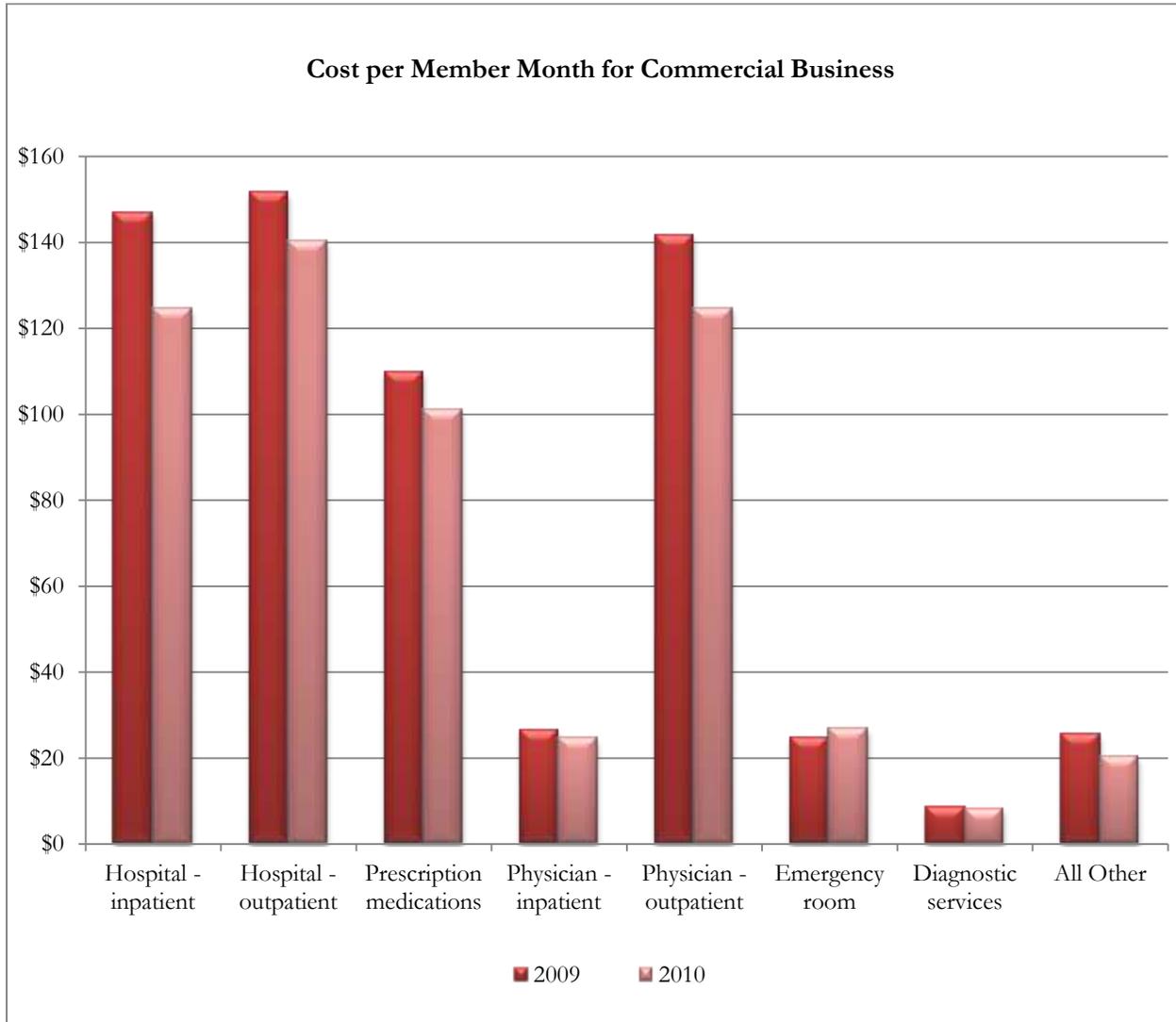
**Kansas Counties in Service Area:** None

**Illinois Service Area:**

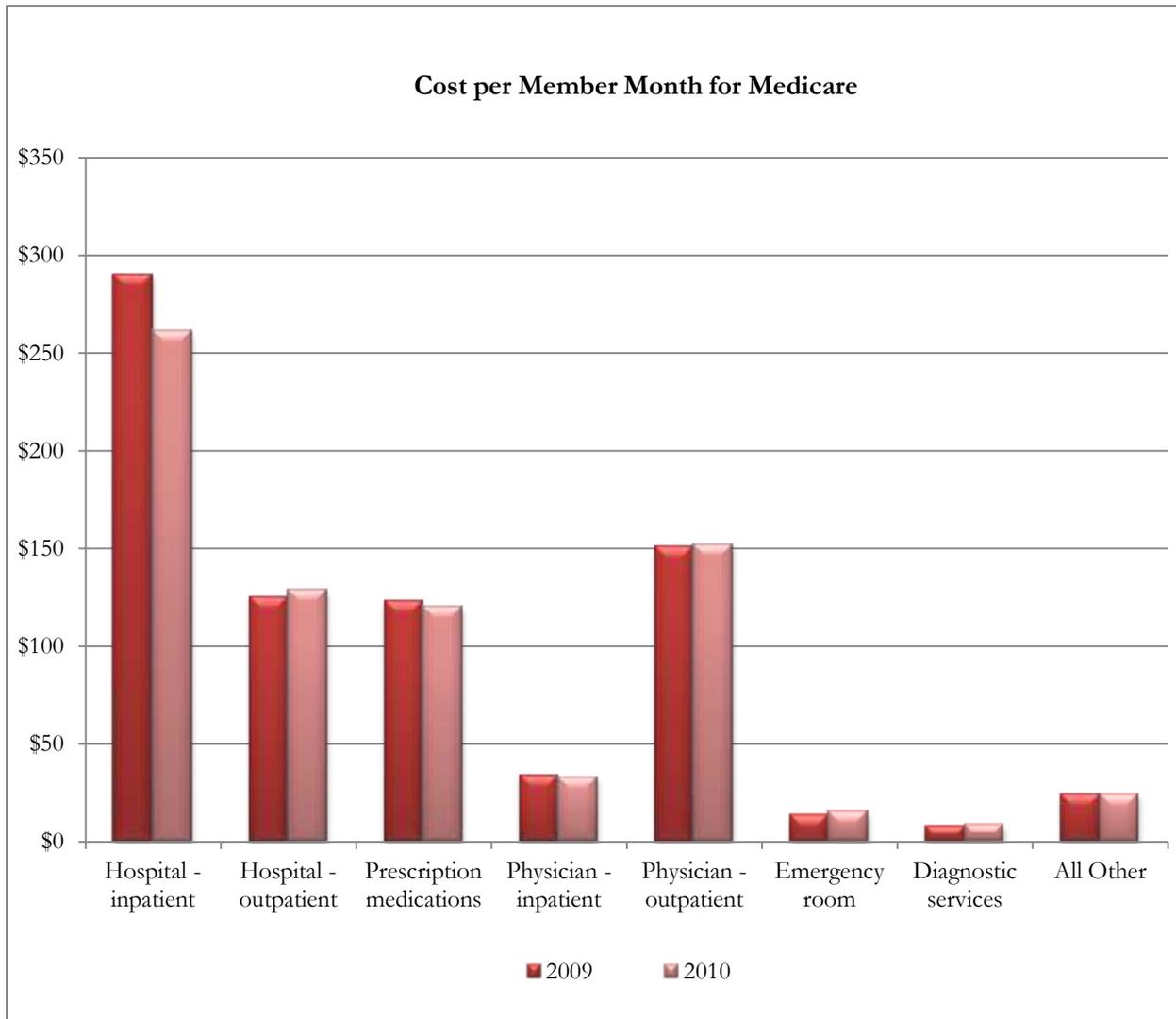
Bond, Calhoun, Cass, Christian, Clinton, Close, Franklin, Greene, Jackson, Jefferson, Jersey, Johnson, Macon, Macoupin, Madison, Marion, Menard, Monroe, Montgomery, Morgan, Moultrie, Perry, Pike, Randolph, Saline, Sangamon, Schuyler, Scott, Shelby, St. Clair, Union, Washing, Williamson



# Group Health Plan, Inc

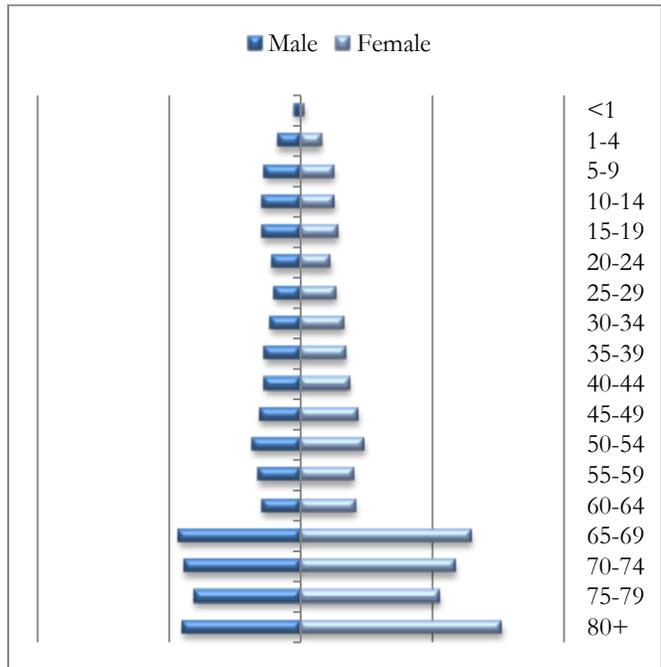


# Group Health Plan, Inc

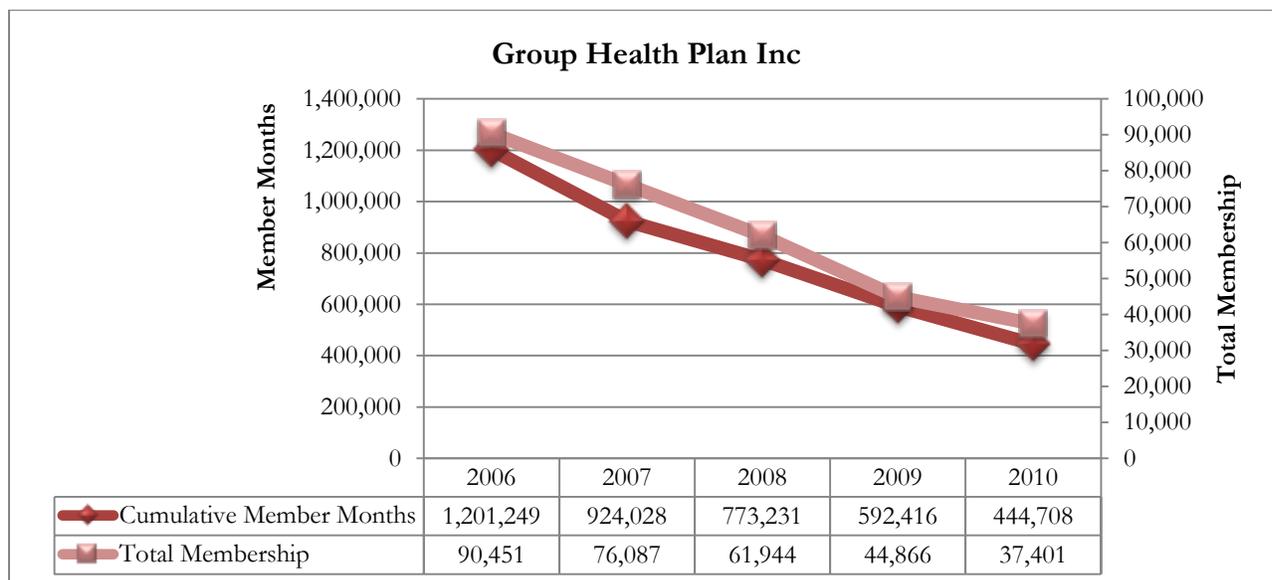


## Group Health Plan, Inc Average Membership

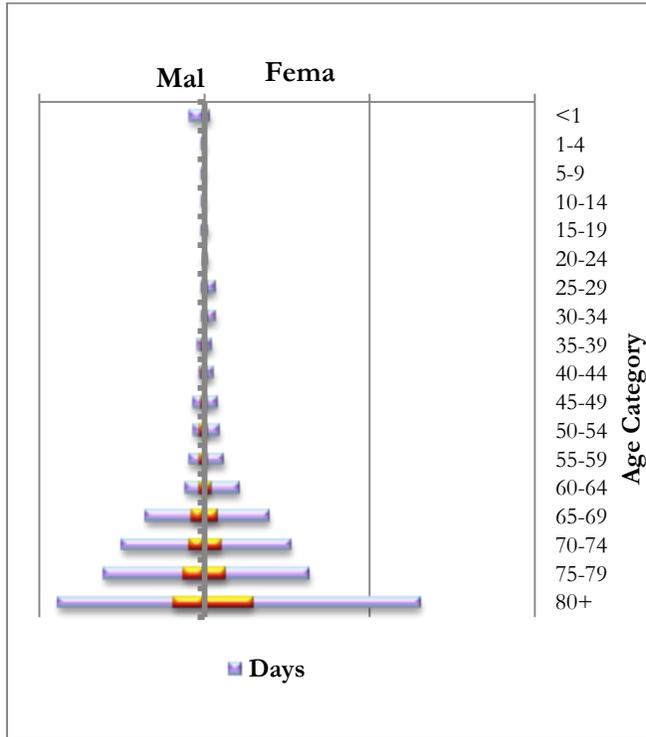
Age	Male		Female	
<1	81	0.6%	67	0.4%
1-4	342	2.5%	321	1.7%
5-9	529	3.8%	514	2.7%
10-14	576	4.1%	526	2.8%
15-19	572	4.1%	566	3.0%
20-24	431	3.1%	461	2.5%
25-29	378	2.7%	544	2.9%
30-34	444	3.2%	662	3.5%
35-39	529	3.8%	692	3.7%
40-44	529	3.8%	744	4.0%
45-49	613	4.4%	892	4.8%
50-54	714	5.1%	984	5.2%
55-59	626	4.5%	811	4.3%
60-64	567	4.1%	842	4.5%
65-69	1,844	13.2%	2,594	13.8%
70-74	1,767	12.7%	2,352	12.5%
75-79	1,610	11.6%	2,110	11.3%
80+	1,777	12.8%	3,070	16.4%
<b>Total</b>	<b>13,929</b>	<b>100.0%</b>	<b>18,752</b>	<b>100.0%</b>



Coverage	Avg. Age	Coverage	Pct. Female
Missouri Commercial Plans	34.2	Missouri Commercial Plans	55.2%
Missouri Medicare	73.5	Missouri Medicare	59.1%
<b>Total</b>	<b>56.4</b>	<b>Total</b>	<b>57.4%</b>

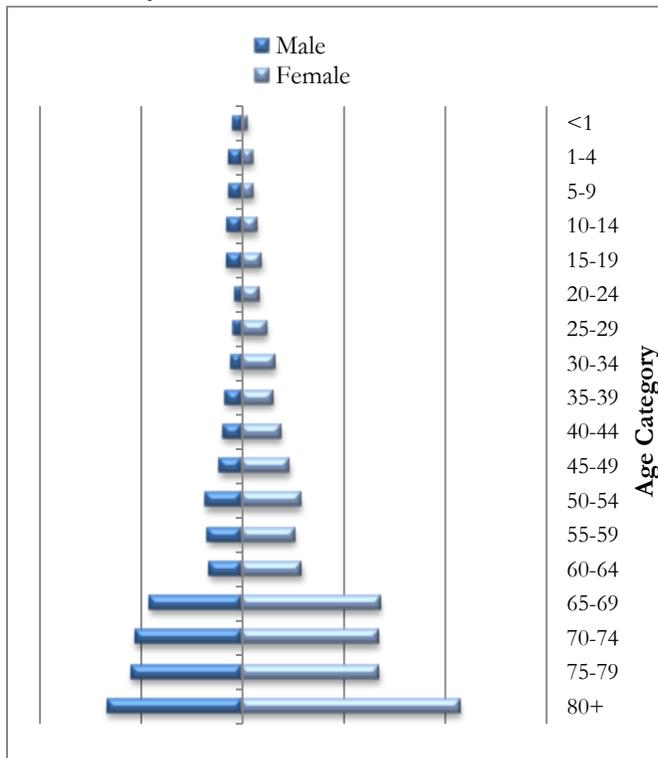


**Group Health Plan, Inc**  
**General Hospital / Acute Care Facility Utilization**



Age	Male		Female	
	Days	Admit	Age	Admit
<1	409	36	182	18
1-4	61	18	31	11
5-9	66	14	23	12
10-14	50	11	37	11
15-19	72	17	125	27
20-24	23	10	131	57
25-29	57	13	337	115
30-34	54	20	354	119
35-39	175	42	247	87
40-44	133	50	269	83
45-49	322	83	400	84
50-54	298	106	463	116
55-59	453	118	618	123
60-64	533	134	1,052	208
65-69	1,756	344	1,975	426
70-74	2,456	427	2,620	526
75-79	3,009	602	3,187	681
80+	4,399	913	6,533	1,483
<b>Subtota</b>	<b>14,32</b>	<b>2,958</b>	<b>18,58</b>	<b>4,187</b>
<b>Total</b>	<b>32,91</b>	<b>7,145</b>	.	.

**Ambulatory Utilization**



Age	Encounters	
	Males	Female
<1	1,775	1,212
1-4	2,630	2,083
5-9	2,529	2,338
10-14	2,852	2,865
15-19	3,015	3,960
20-24	1,422	3,510
25-29	1,506	4,844
30-34	2,238	6,514
35-39	3,132	6,161
40-44	3,681	7,631
45-49	4,323	9,388
50-54	7,056	11,565
55-59	6,625	10,421
60-64	6,438	11,851
65-69	18,122	27,322
70-74	21,093	26,880
75-79	21,747	27,149
80+	26,545	42,930
<b>Subtota</b>	<b>136,729</b>	<b>208,624</b>
<b>Total</b>	<b>345,353</b>	.

# Harmony Health Plan of IL, Inc dba Harmony Health Plan of MO

**Holding Company:**  
WellCare Health Plans, Inc

**Main Administrative Office Mailing Address:**  
8735 Henderson Road  
Tampa, FL 33634  
(813) 290-6200

**Incorporated:** August 18, 1995

**Admitted to Missouri:** March 22, 2006

**Accreditation:** N/A

**State of Domicile:** Illinois

**% Missouri Business:** 14.7%

**Tax Status:** For Profit

**2010 Missouri Enrollment:**  
Total Missouri member months for the year:  
219,964

Missouri members at the end of the year:  
18,385

**2010 Plan Wide Enrollment**  
Total plan wide member months for the year:  
3,084,155

Plan wide members at the end of the year:  
169,801

**2010 Year-End Officers**  
President: Alexander Cunningham  
Secretary: Lisa Iglesias  
Chief Financial Officer: Thomas Tran  
Chief Medical Officer: Olusegun Ishmael, M.D.

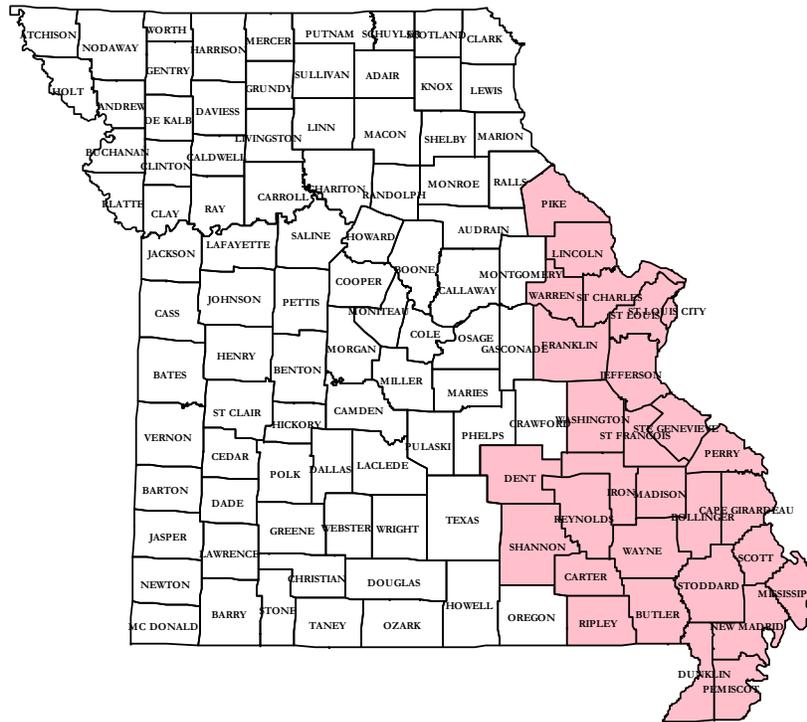
**2010 Other Officers, Directors or Trustees**  
Maurice S. Herbert  
Edwin E. Brooks  
Marc Russo

**Missouri counties in Service Area:**

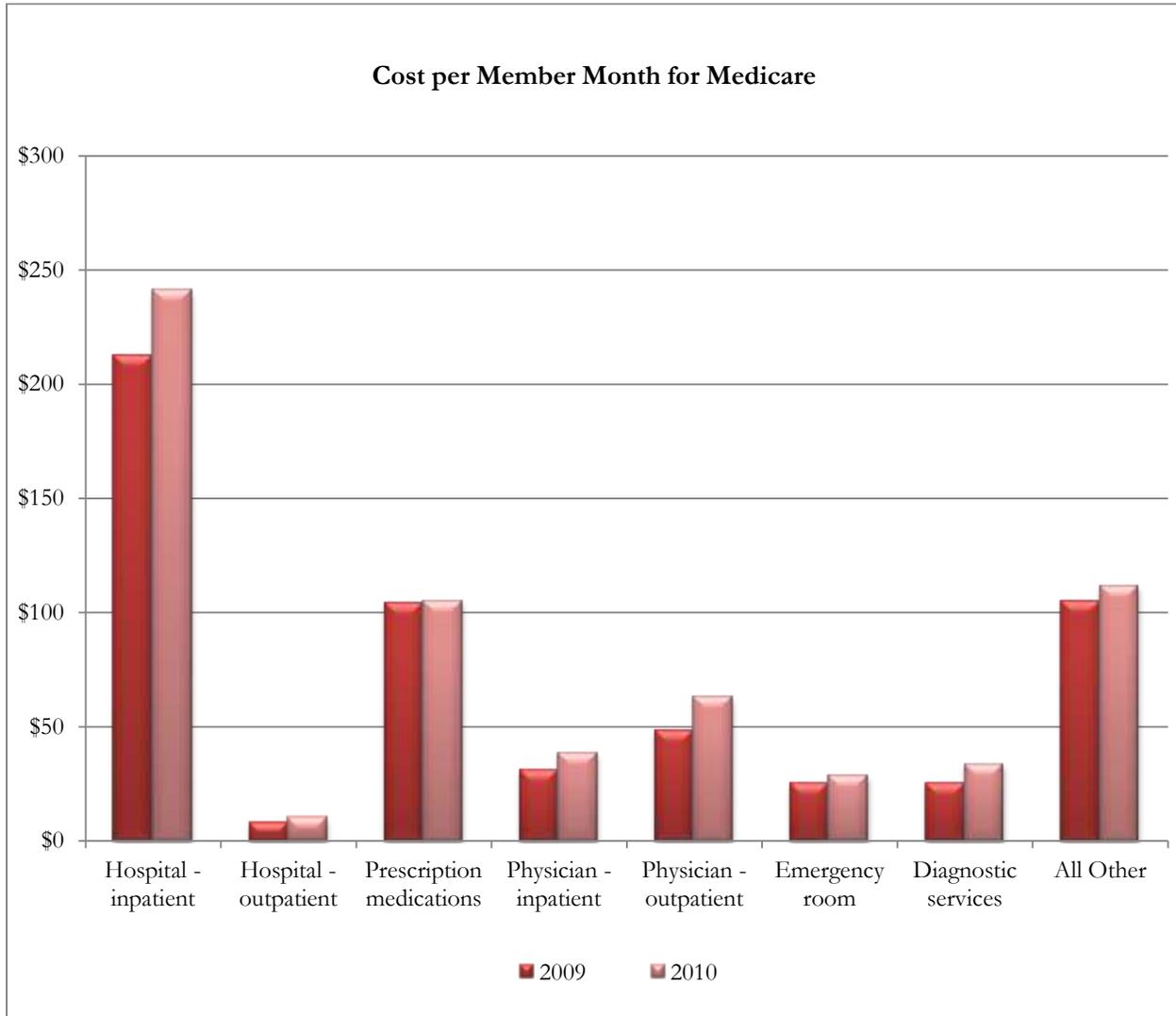
Bollinger, Butler, Cape Girardeau, Carter, Dent, Dunklin, Franklin, Iron, Jefferson, Lincoln, Madison, Mississippi, New Madrid, Pemiscot, Perry, Pike, Reynolds, Ripley, Scott, Shannon, St. Charles, St. Francois, St. Louis, St. Louis City, Ste. Genevieve, Stoddard, Warren, Washington, Wayne

**Kansas Counties in Service Area:** None

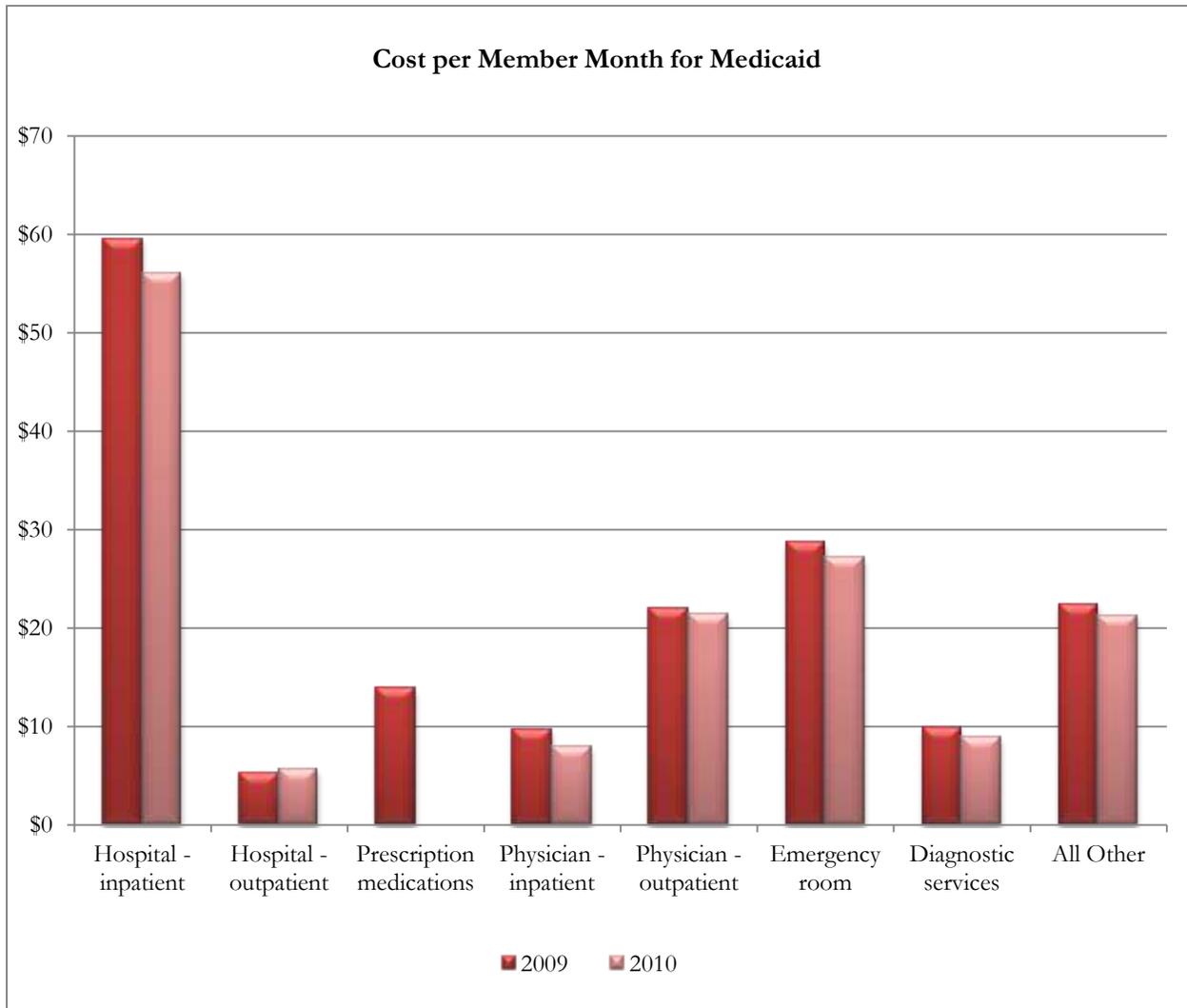
**Illinois Service Area:** Cook, Lake, St. Clair, Madison, Randolph, Perry, Washington, Jackson, Williamson



# Harmony Health Plan of IL, Inc dba Harmony Health Plan of MO

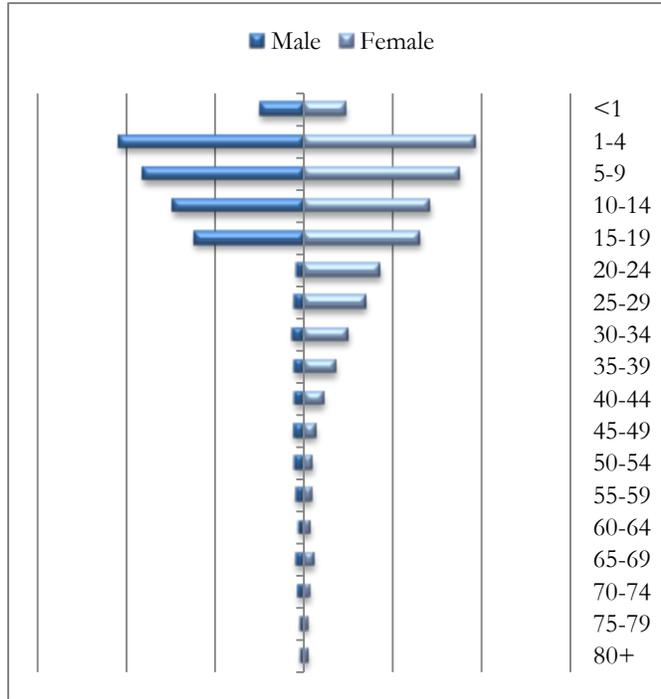


# Harmony Health Plan of IL, Inc dba Harmony Health Plan of MO

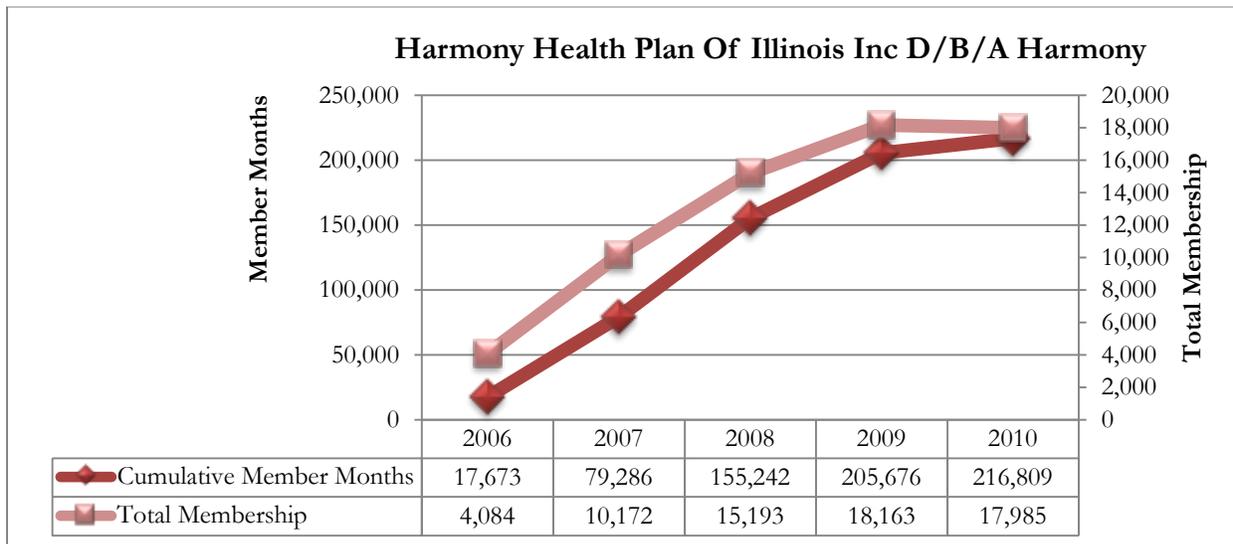


## Harmony Health Plan of IL, Inc dba Harmony Health Plan of MO Average Membership

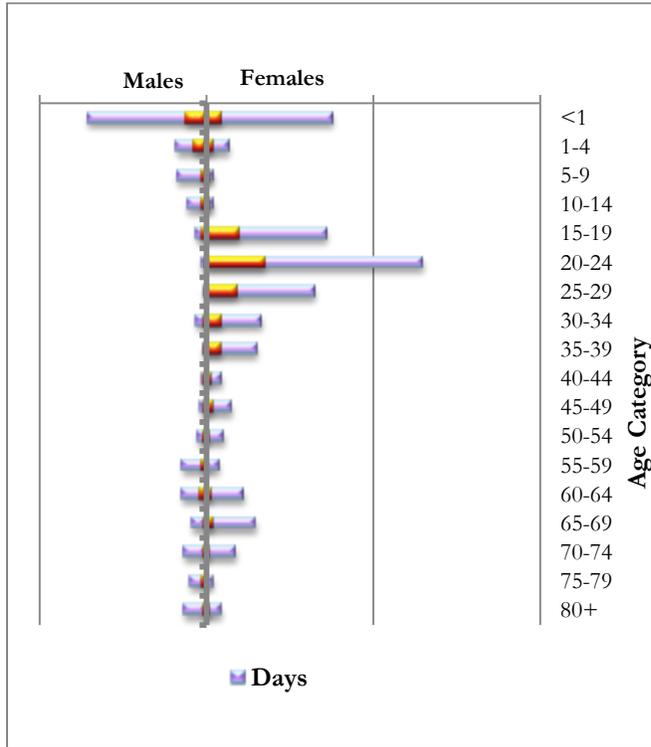
Age	Male		Female	
<1	490	6.1%	471	4.6%
1-4	2,072	25.7%	1,932	18.8%
5-9	1,796	22.3%	1,760	17.1%
10-14	1,459	18.1%	1,432	13.9%
15-19	1,227	15.2%	1,314	12.8%
20-24	75	0.9%	867	8.4%
25-29	96	1.2%	697	6.8%
30-34	114	1.4%	505	4.9%
35-39	101	1.3%	360	3.5%
40-44	93	1.2%	228	2.2%
45-49	112	1.4%	137	1.3%
50-54	91	1.1%	102	1.0%
55-59	81	1.0%	89	0.9%
60-64	47	0.6%	76	0.7%
65-69	85	1.0%	119	1.2%
70-74	67	0.8%	72	0.7%
75-79	33	0.4%	50	0.5%
80+	31	0.4%	55	0.5%
<b>Total</b>	<b>8,068</b>	<b>100.0%</b>	<b>10,265</b>	<b>100.0%</b>



Coverage	Avg. Age	Coverage	Pct. Female
Missouri Medicare	60.6	Missouri Medicare	54.4%
Missouri Medicaid	12.7	Missouri Medicaid	56.1%
Total	15.7	Total	56.0%

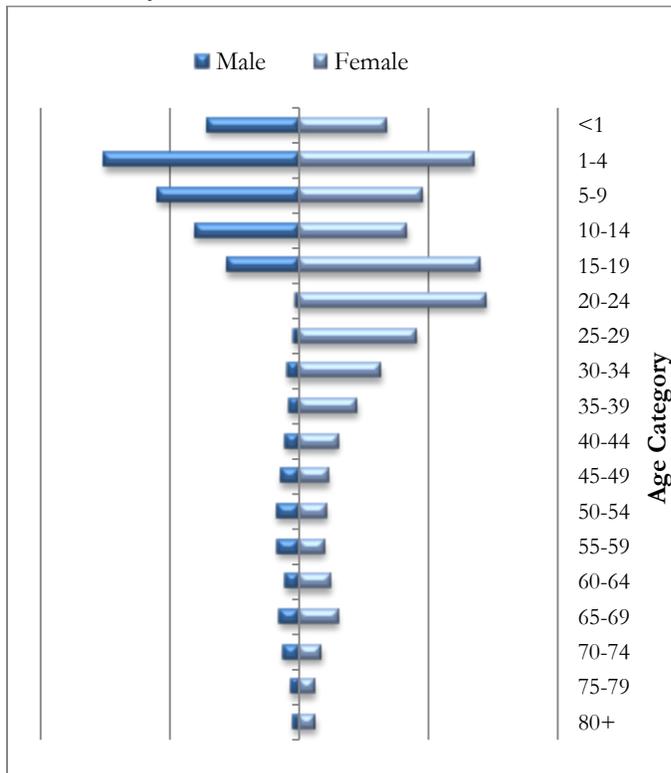


## Harmony Health Plan of IL, Inc dba Harmony Health Plan of MO General Hospital / Acute Care Facility Utilization



Age	Male		Female	
	Days	Admits	Age	Admits
<1	710	121	758	96
1-4	175	74	138	46
5-9	174	26	46	28
10-14	109	27	46	22
15-19	58	27	725	200
20-24	28	5	1,299	357
25-29	13	4	653	186
30-34	58	12	335	98
35-39	18	8	308	89
40-44	21	13	96	31
45-49	32	11	157	43
50-54	52	18	111	27
55-59	139	26	77	16
60-64	141	35	231	38
65-69	83	11	299	42
70-74	130	17	179	28
75-79	93	21	43	9
80+	132	19	91	26
Subtotal	2,166	475	5,592	1,382
<b>Total</b>	<b>7,758</b>	<b>1,857</b>	.	.

## Ambulatory Utilization



Age	Encounters	
	Males	Females
<1	3,551	3,409
1-4	7,516	6,775
5-9	5,418	4,786
10-14	3,989	4,213
15-19	2,782	6,995
20-24	125	7,240
25-29	182	4,597
30-34	413	3,195
35-39	379	2,270
40-44	502	1,524
45-49	687	1,174
50-54	838	1,068
55-59	806	992
60-64	503	1,237
65-69	720	1,526
70-74	599	898
75-79	297	625
80+	238	675
Subtotal	29,545	53,199
<b>Total</b>	<b>82,744</b>	.

# Healthcare USA of Missouri, LLC

**Holding Company:**  
Coventry Health Care, Inc

**Main Administrative Office Mailing Address:**  
10 S. Broadway, Suite 1200  
St. Louis, MO 63102-1713  
(314) 241-5300

**Incorporated:** January 31, 1995

**Admitted to Missouri:** June 13, 1995

**Accreditation:** N/A

**State of Domicile:** Missouri

**% Missouri Business:** 100%

**Tax Status:** For Profit

**2010 Missouri Enrollment:**  
Total Missouri member months for the year:  
2,338,973

Missouri members at the end of the year:  
195,798

**2010 Plan Wide Enrollment**  
Total plan wide member months for the year:  
2,341,684

Plan wide members at the end of the year:  
195,798

**2010 Year-End Officers**

President: Daniel R. Paquin  
Secretary: Shirley Ann Roquemore Smith  
Chief Financial Officer: Anita Mullins Schwing  
Chief Medical Officer: Dr. Daniel Murphy

**2010 Other Officers, Directors or Trustees**

John J. Ruhlman  
Jonathan D. Weinberg  
Melinda L. Tuozzo

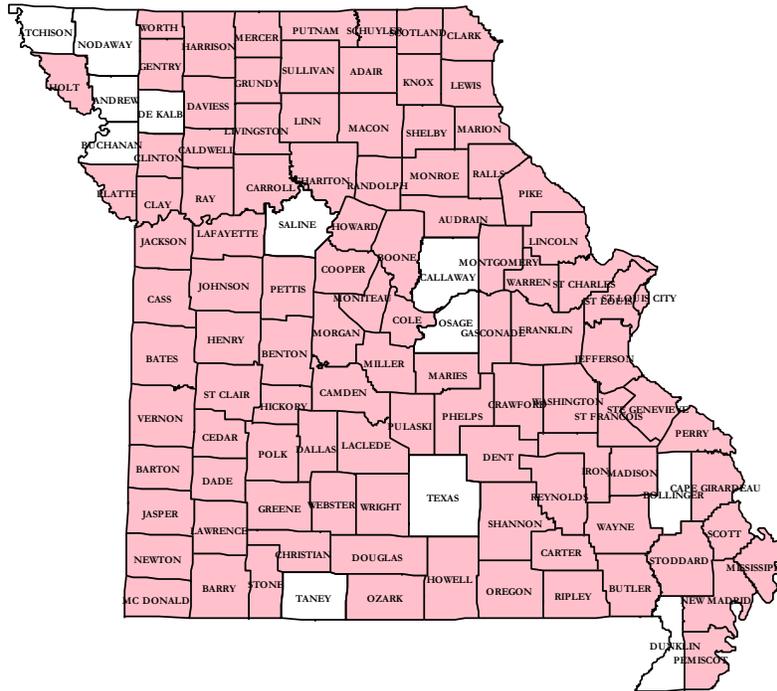
**Missouri counties in Service Area:**

Adair, Audrain, Barry, Barton, Bates, Benton, Boone, Butler, Callaway, Camden, Cape Girardeau, Carroll, Carter, Cass, Cedar, Chariton, Christian, Clark, Clay, Clinton, Cole, Cooper, Crawford, Dade, Dallas, Daviess, Dent, Douglas, Franklin, Gasconade, Gentry, Greene, Grundy, Harrison, Henry, Hickory, Holt, Howard, Howell, Iron, Jackson, Jasper, Jefferson, Johnson, Knox, Laclede, Lafayette, Lawrence, Lewis, Lincoln, Linn, Livingston, Macon, Madison, Maries, Marion, McDonald, Mercer, Miller, Mississippi, Moniteau, Monroe, Montgomery, Morgan, New Madrid, Newton, Oregon, Osage, Ozark, Pemiscot, Perry, Pettis, Phelps, Pike, Platte, Polk, Pulaski, Putnam, Ralls, Randolph, Ray, Reynolds, Ripley, Saline, Schuyler, Scotland, Scott, Shannon, Shelby, St. Charles, St. Clair, St. Francois, St. Louis, St. Louis City, Ste. Genevieve, Stoddard, Stone, Sullivan, Vernon, Warren, Washington, Wayne, Webster, Worth, Wright

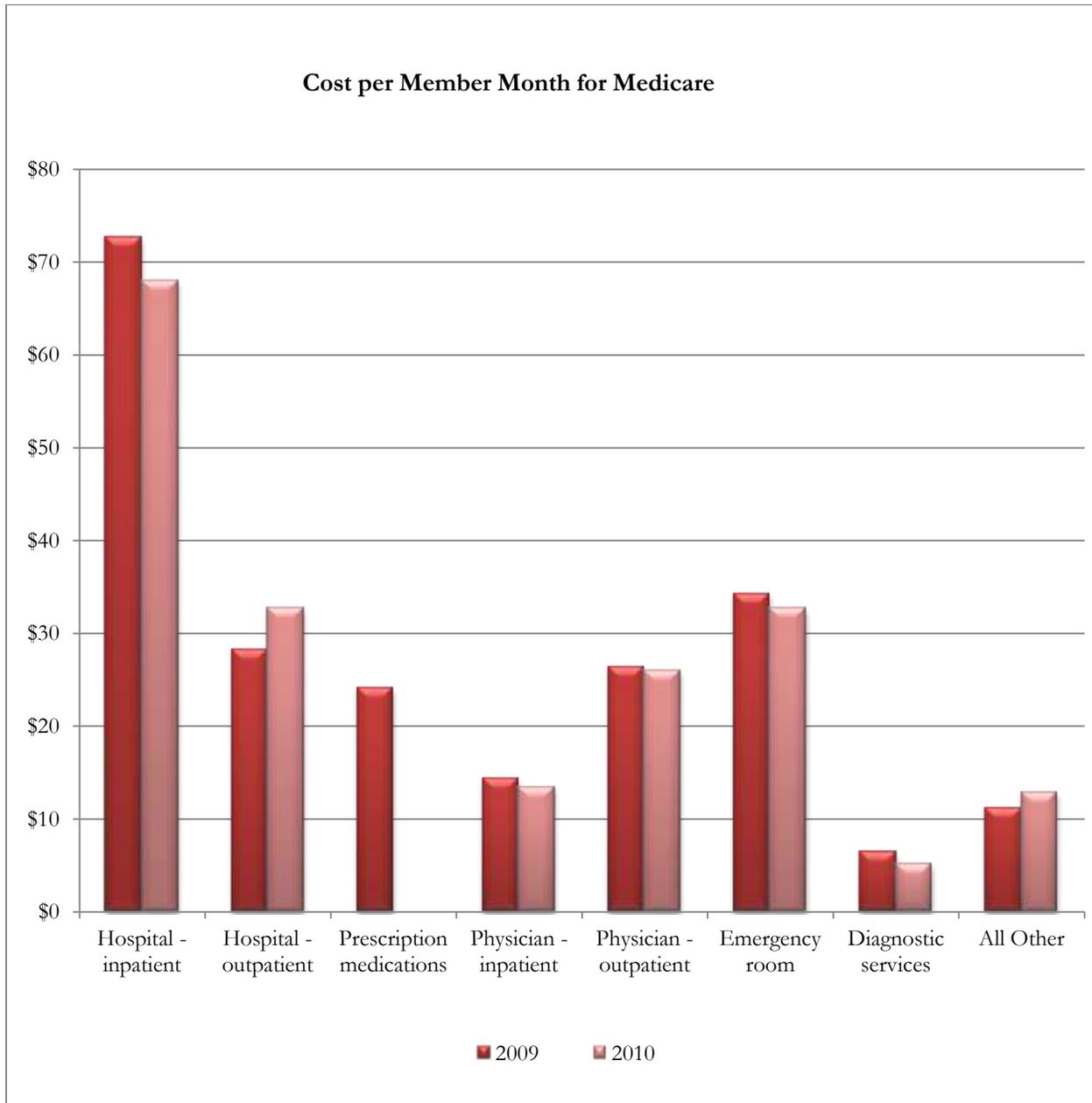
**Kansas Counties in Service**

**Area:**  
None

**Illinois Service Area:**  
None



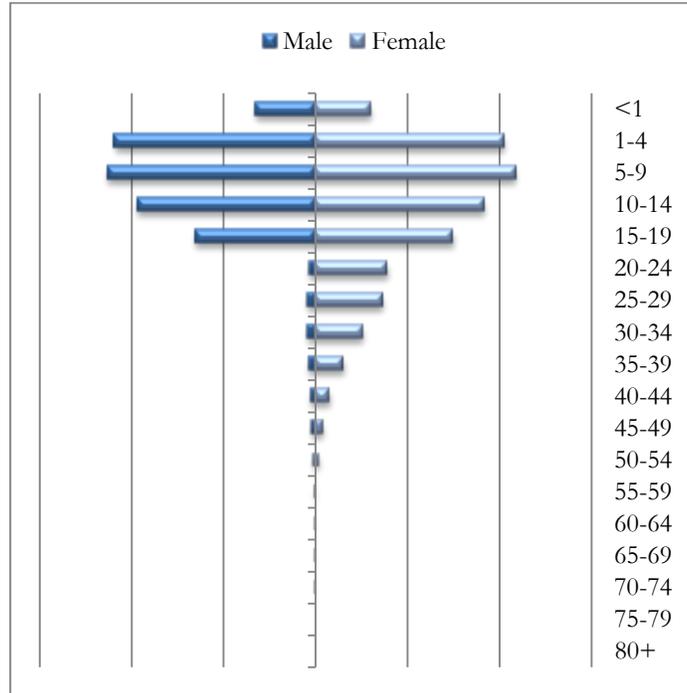
# Healthcare USA of Missouri, LLC



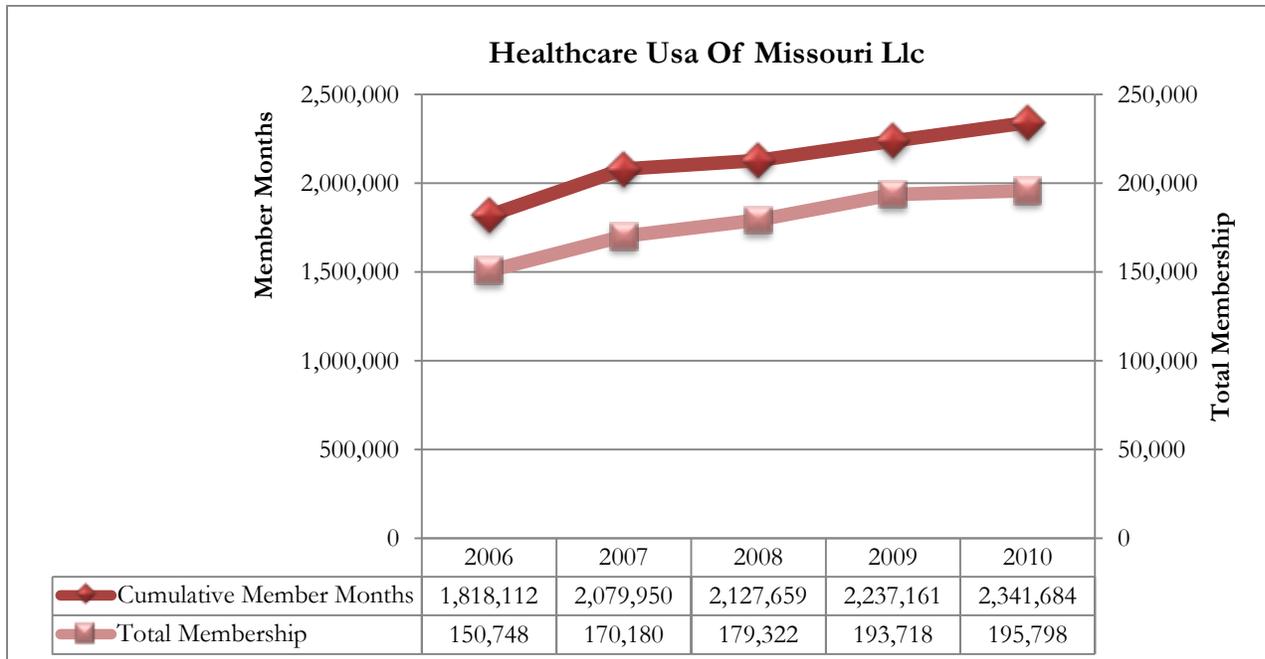
# Healthcare USA of Missouri, LLC

## Average Membership

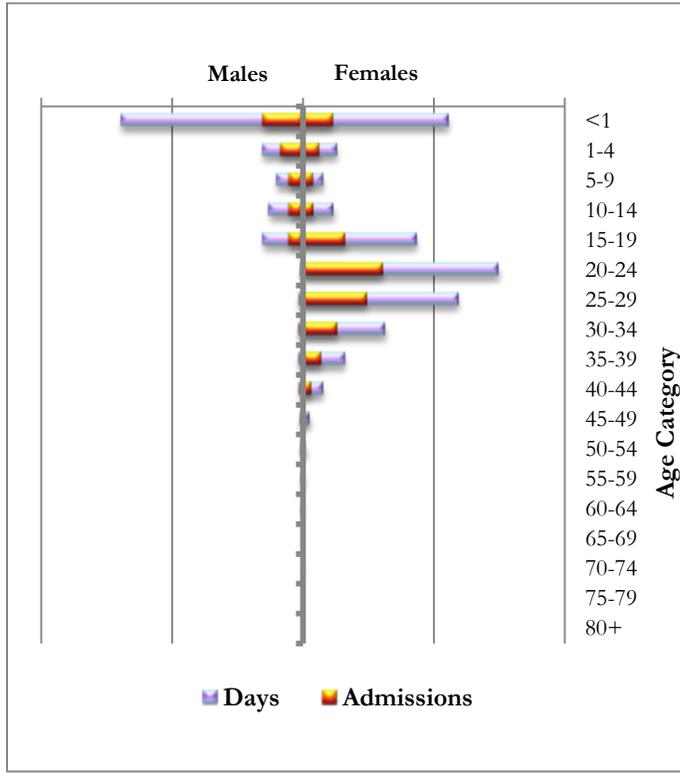
Age	Male		Female	
<1	6,392	7.4%	5,981	5.5%
1-4	21,747	25.0%	20,554	19.0%
5-9	22,535	25.9%	21,754	20.1%
10-14	19,271	22.2%	18,367	17.0%
15-19	13,065	15.0%	14,966	13.8%
20-24	586	0.7%	7,872	7.3%
25-29	779	0.9%	7,333	6.8%
30-34	765	0.9%	5,154	4.8%
35-39	665	0.8%	3,145	2.9%
40-44	454	0.5%	1,608	1.5%
45-49	323	0.4%	866	0.8%
50-54	170	0.2%	364	0.3%
55-59	60	0.1%	92	0.1%
60-64	26	0.0%	16	0.0%
65-69	3	0.0%	1	0.0%
70-74	1	0.0%	1	0.0%
75-79	0	0.0%	0	0.0%
80+	0	0.0%	0	0.0%
<b>Total</b>	<b>86,842</b>	<b>100.0%</b>	<b>108,074</b>	<b>100.0%</b>



Coverage	Avg. Age	Coverage	Pct. Female
Missouri Medicaid	12.0	Missouri Medicaid	55.4%
Total	12.0	Total	55.4%

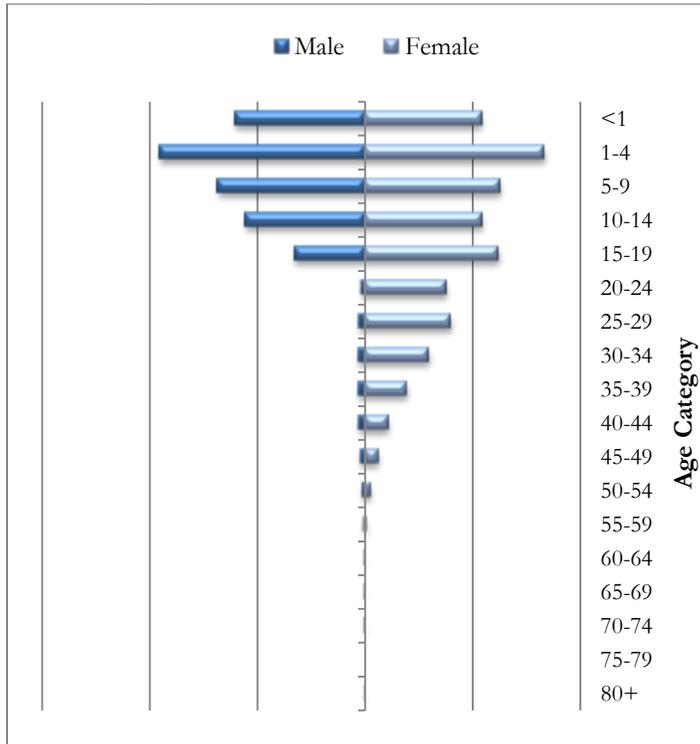


**Healthcare USA of Missouri, LLC**  
**General Hospital / Acute Care Facility Utilization**



Age	Male		Female	
	Days	Admit	Age	Admit
<1	13,83	2,989	11,12	2,283
1-4	3,042	1,642	2,598	1,267
5-9	1,944	949	1,557	744
10-14	2,508	933	2,381	874
15-19	2,981	1,013	8,719	3,286
20-24	133	61	15,01	6,093
25-29	262	130	11,89	4,872
30-34	322	148	6,354	2,650
35-39	286	140	3,204	1,353
40-44	227	124	1,532	659
45-49	160	76	580	264
50-54	95	51	226	106
55-59	41	18	128	52
60-64	20	8	15	6
65-69	0	0	0	0
70-74	0	0	1	1
75-79	0	0	0	0
80+	0	0	0	0
<b>Subtot</b>	<b>25,85</b>	<b>8,282</b>	<b>65,32</b>	<b>24,510</b>
<b>Total</b>	<b>91,18</b>	<b>32,792</b>	.	.

**Ambulatory Utilization**



Age	Encounters	
	Males	Females
<1	60,352	54,269
1-4	94,800	83,720
5-9	67,818	62,907
10-14	55,110	54,461
15-19	32,624	62,194
20-24	1,279	37,812
25-29	2,386	40,283
30-34	3,033	29,966
35-39	3,009	19,527
40-44	2,596	10,947
45-49	1,820	6,240
50-54	1,173	2,788
55-59	371	762
60-64	174	134
65-69	31	4
70-74	5	3
75-79	0	0
80+	1	0
<b>Subtotal</b>	<b>326,582</b>	<b>466,017</b>
<b>Total</b>	<b>792,599</b>	.

# HealthLink HMO, Inc. dba HealthLink HMO

**Holding Company:**  
Wellpoint, Inc

**Main Administrative Office Mailing Address:**  
1831 Chestnut Street  
St. Louis, MO 63103-2275  
(314) 989-6028

**Incorporated:** July 29, 1992

**Admitted to Missouri:** January 14, 1993

**Accreditation:** URAC

**State of Domicile:** Missouri

**% Missouri Business:** 100%

**Tax Status:** For Profit

**2010 Missouri Enrollment:**

Total Missouri member months for the year:  
252

Missouri members at the end of the year:  
21

**2010 Plan Wide Enrollment**

Total plan wide member months for the year:  
252

Plan wide members at the end of the year:  
21

**2010 Year-End Officers**

President: Dennis W. Casey  
Secretary: Kathleen S. Kiefer  
Chief Financial Officer: R. David Kretschmer  
Chief Medical Officer: Bob Sorrenti, M.D.

**2010 Other Officers, Directors or Trustees**

Catherine I. Kelaghan  
Wayne S. DeVeydt  
Karen Geiger

**Missouri counties in Service Area:**

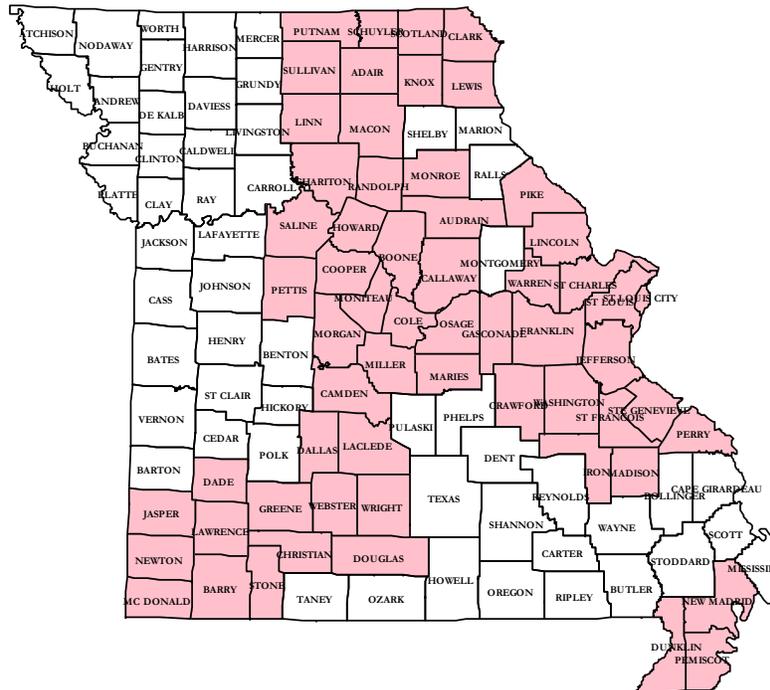
Adair, Audrain, Barry, Boone, Callaway, Camden, Chariton, Christian, Clark, Cole, Cooper, Crawford, Dade, Dallas, Douglas, Dunklin, Franklin, Gasconade, Greene, Howard, Iron, Jasper, Jefferson, Knox, Laclede, Lawrence, Lewis, Lincoln, Linn, Macon, Madison, Maries, McDonald, Miller, Moniteau, Monroe, Montgomery, Morgan, New Madrid, Newton, Osage, Pemiscot, Perry, Pettis, Pike, Putnam, Randolph, Saline, Schuyler, Scotland, St. Charles, St. Francois, St. Louis, St. Louis City, Ste. Genevieve, Stone, Sullivan, Warren, Washington, Webster, Wright

**Kansas Counties in Service Area:**

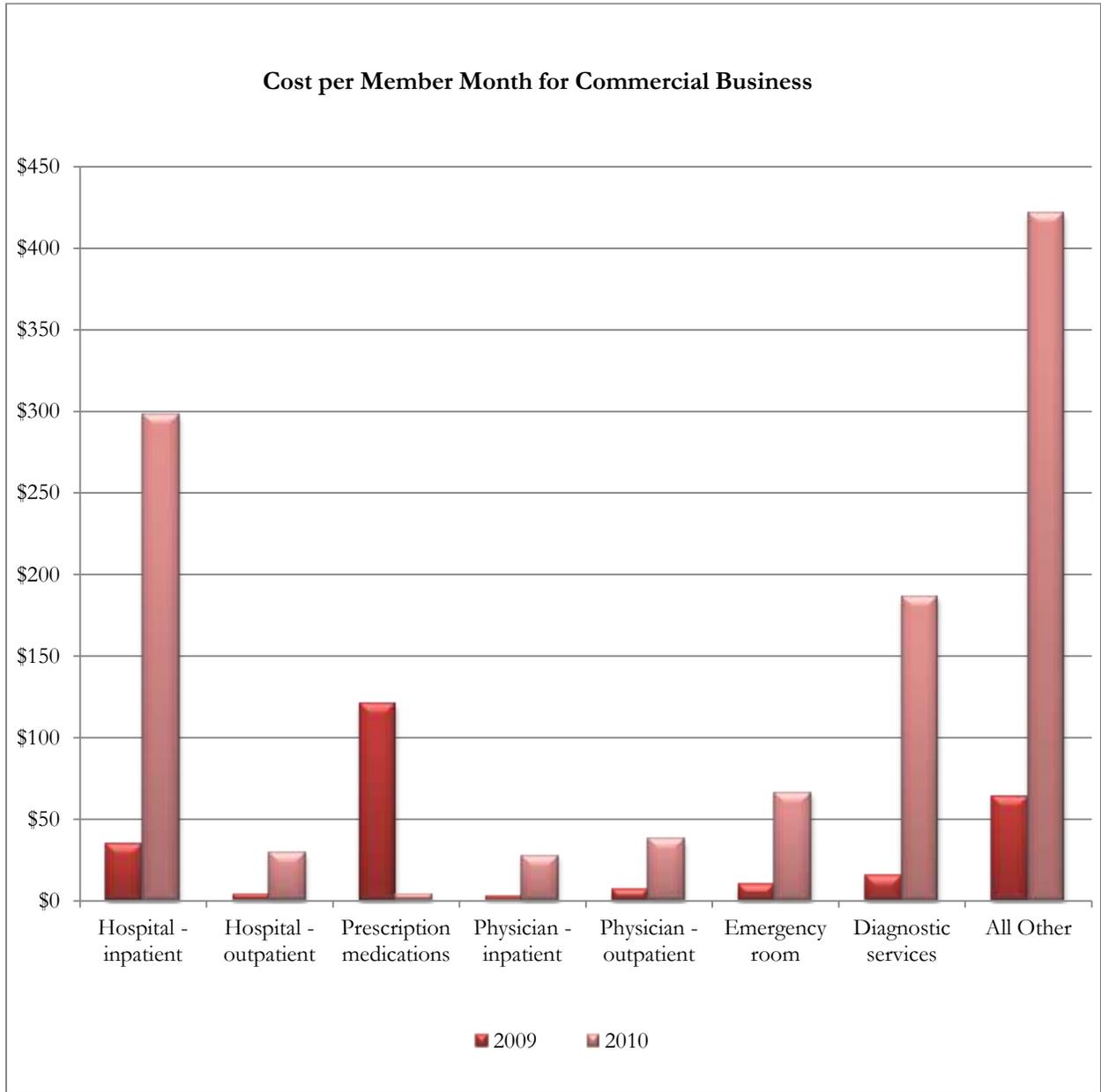
None

**Illinois Service Area:**

None



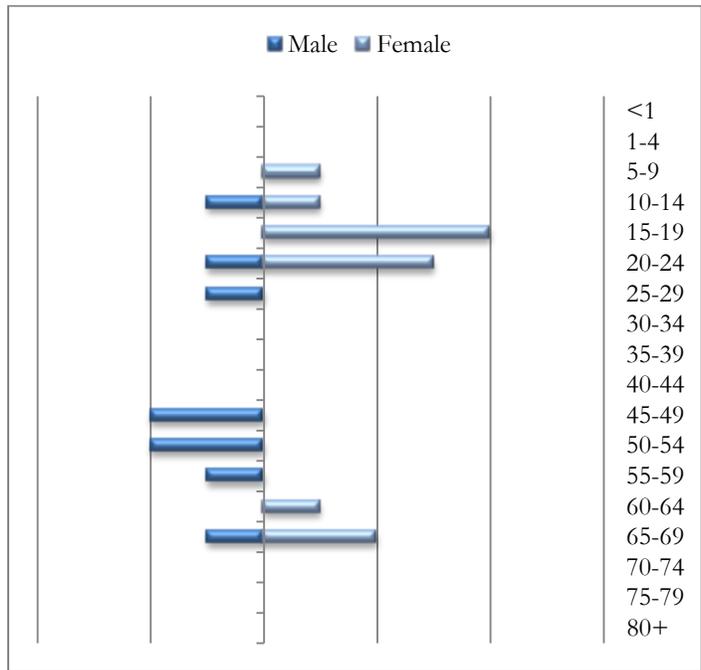
# HealthLink HMO, Inc. dba HealthLink HMO



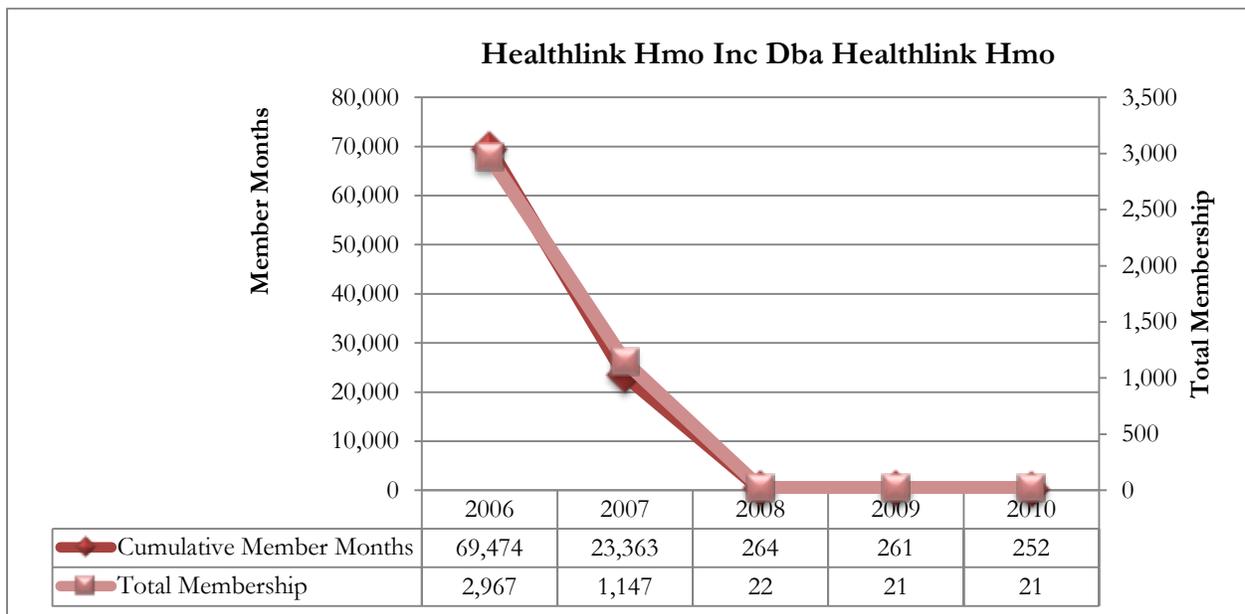
# HealthLink HMO, Inc. dba HealthLink HMO

## Average Membership

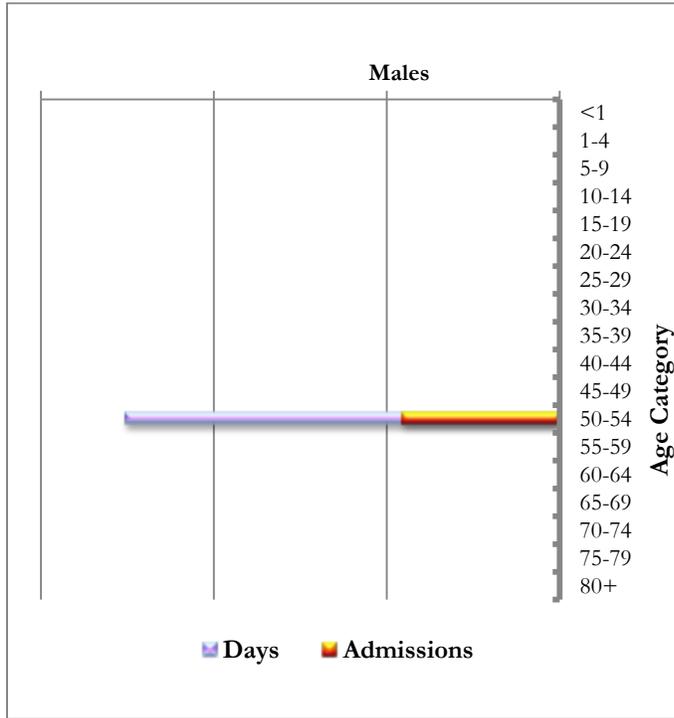
Age	Male	Female
<1	0 0.0%	0 0.0%
1-4	0 0.0%	0 0.0%
5-9	0 0.0%	1 8.3%
10-14	1 11.1%	1 8.3%
15-19	0 0.0%	4 33.3%
20-24	1 11.1%	3 25.0%
25-29	1 11.1%	0 0.0%
30-34	0 0.0%	0 0.0%
35-39	0 0.0%	0 0.0%
40-44	0 0.0%	0 0.0%
45-49	2 22.2%	0 0.0%
50-54	2 22.2%	0 0.0%
55-59	1 11.1%	0 0.0%
60-64	0 0.0%	1 8.3%
65-69	1 11.1%	2 16.7%
70-74	0 0.0%	0 0.0%
75-79	0 0.0%	0 0.0%
80+	0 0.0%	0 0.0%
<b>Total</b>	<b>9 100.0%</b>	<b>12 100.0%</b>



Coverage	Avg. Age	Coverage	Pct. Female
Missouri Commercial Plans	35.4	Missouri Commercial Plans	57.1%
Total	35.4	Total	57.1%

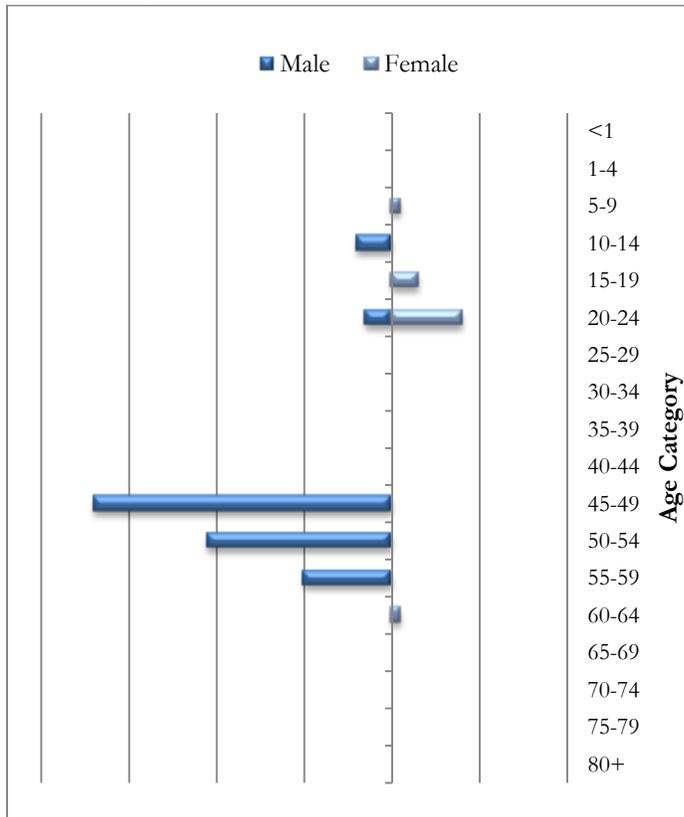


**HealthLink HMO, Inc. dba HealthLink HMO**  
**General Hospital / Acute Care Facility Utilization**



Age	Male		Female	
	Days	Admits	Age	Admits
<1	0	0	0	0
1-4	0	0	0	0
5-9	0	0	0	0
10-14	0	0	0	0
15-19	0	0	0	0
20-24	0	0	0	0
25-29	0	0	0	0
30-34	0	0	0	0
35-39	0	0	0	0
40-44	0	0	0	0
45-49	0	0	0	0
50-54	25	9	0	0
55-59	0	0	0	0
60-64	0	0	0	0
65-69	0	0	0	0
70-74	0	0	0	0
75-79	0	0	0	0
80+	0	0	0	0
Subtotal	25	9	0	0
<b>Total</b>	<b>25</b>	<b>9</b>	<b>.</b>	<b>.</b>

**Ambulatory Utilization**



Age	Encounters	
	Males	Females
<1	0	0
1-4	0	0
5-9	0	1
10-14	4	0
15-19	0	3
20-24	3	8
25-29	0	0
30-34	0	0
35-39	0	0
40-44	0	0
45-49	34	0
50-54	21	0
55-59	10	0
60-64	0	1
65-69	0	0
70-74	0	0
75-79	0	0
80+	0	0
<b>Subtotal</b>	<b>72</b>	<b>13</b>
<b>Total</b>	<b>85</b>	<b>.</b>

# HMO Missouri, Inc. dba Anthem Blue Cross & Blue Shield

**Holding Company:**

Wellpoint, Inc

**Main Administrative Office Mailing Address:**

1831 Chestnut Street  
 St. Louis, MO 63103-2275  
 (314) 923-4444

**Incorporated:**

May 28, 1987

**Admitted to Missouri:**

July 1, 1991

**Accreditation:**

NCQA / URAC

**State of Domicile:**

Missouri

**% Missouri Business:**

100%

**Tax Status:**

For Profit

**2010 Missouri Enrollment:**

Total Missouri member months for the year:

855,035

Missouri members at the end of the year:

66,546

**2010 Plan Wide Enrollment**

Total plan wide member months for the year:

855,045

Plan wide members at the end of the year:

66,546

**2010 Year-End Officers**

President: Dennis Albert Matheis

Secretary: Kathleen Susan Kiefer

Chief Financial Officer: Wayne Scott DeVeydt

Chief Medical Officer: Sam Nussbaum

**2010 Other Officers, Directors or Trustees**

Robert David Kretschmer

Joseph Patrick Murray

**Missouri counties in Service Area:**

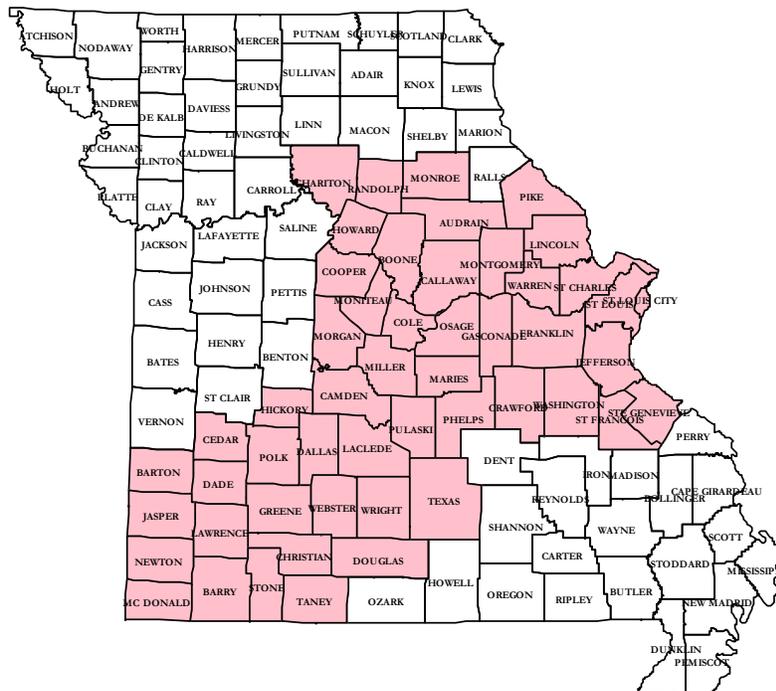
Audrain, Barry, Barton, Boone, Callaway, Camden, Cedar, Chariton, Christian, Cole, Cooper, Crawford, Dade, Dallas, Douglas, Franklin, Gasconade, Greene, Hickory, Howard, Jasper, Jefferson, Laclede, Lawrence, Lincoln, Macon, Maries, McDonald, Miller, Moniteau, Monroe, Montgomery, Morgan, Newton, Osage, Ozark, Phelps, Pike, Polk, Pulaski, Randolph, St. Charles, St. Francois, St. Louis, St. Louis City, Ste. Genevieve, Stone, Taney, Texas, Warren, Washington, Webster, Wright

**Kansas Counties in Service Area:**

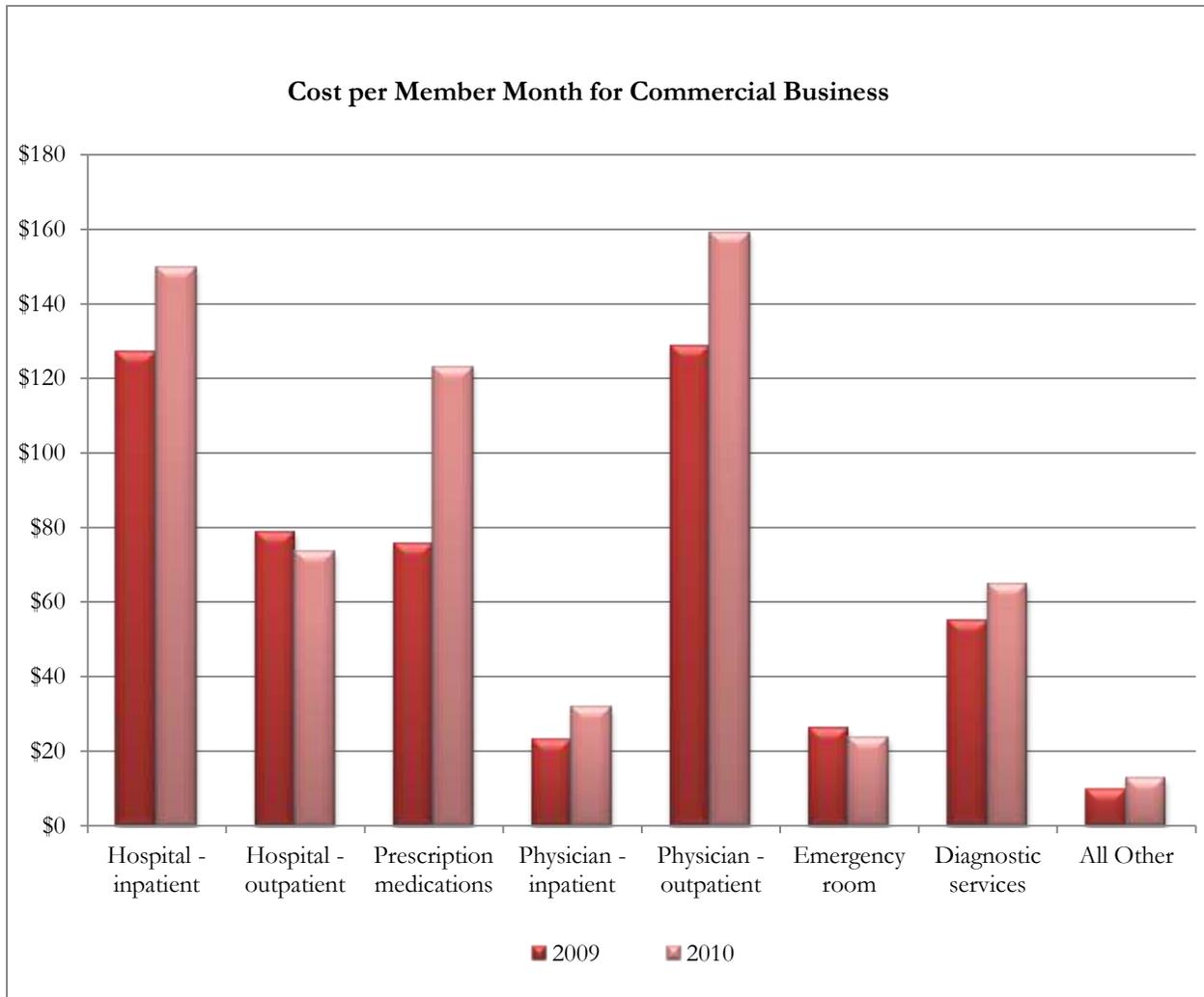
None

**Illinois Service Area:**

Madison, Monroe, St. Clair

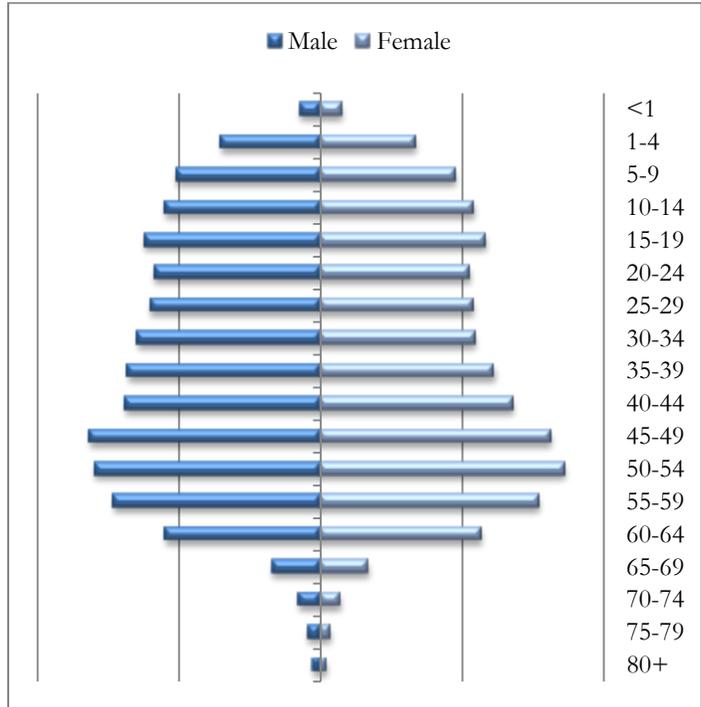


# HMO Missouri, Inc. dba Anthem Blue Cross & Blue Shield

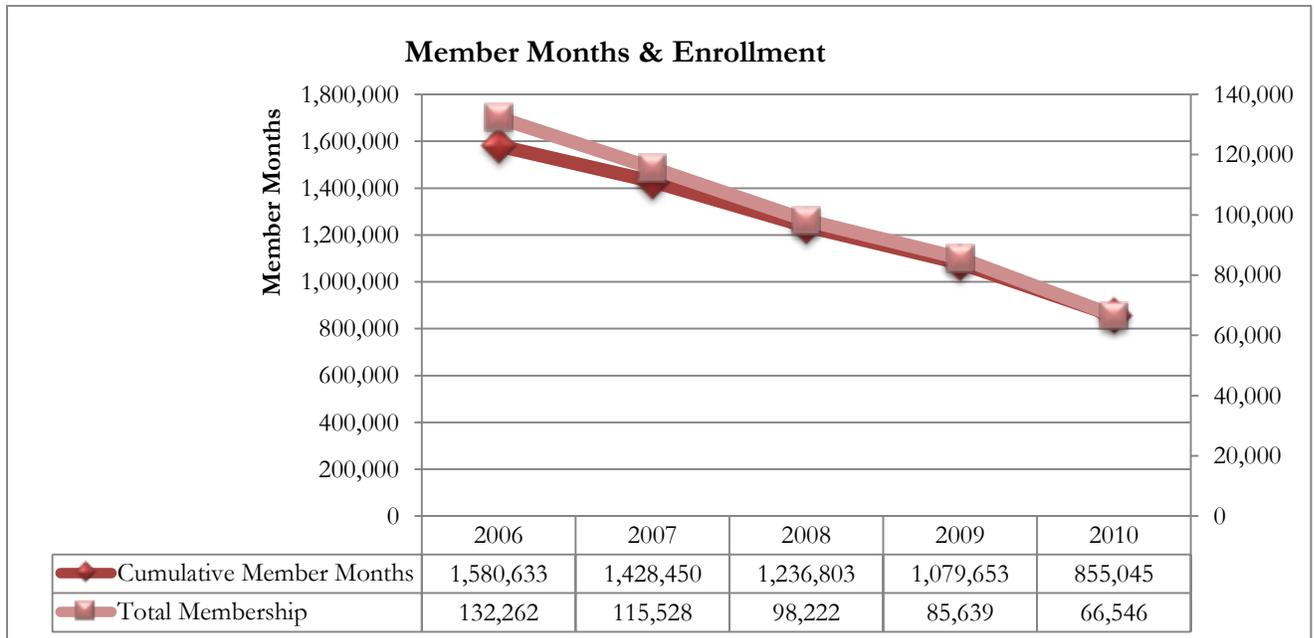


## HMO Missouri, Inc. dba Anthem Blue Cross & Blue Shield Average Membership

Age	Male		Female	
<1	288	0.8%	309	0.9%
1-4	1,399	4.1%	1,340	4.1%
5-9	2,031	6.0%	1,907	5.8%
10-14	2,185	6.4%	2,176	6.6%
15-19	2,481	7.3%	2,341	7.1%
20-24	2,336	6.9%	2,111	6.4%
25-29	2,400	7.1%	2,156	6.5%
30-34	2,573	7.6%	2,192	6.6%
35-39	2,712	8.0%	2,461	7.5%
40-44	2,748	8.1%	2,723	8.3%
45-49	3,257	9.6%	3,259	9.9%
50-54	3,179	9.4%	3,451	10.5%
55-59	2,915	8.6%	3,093	9.4%
60-64	2,188	6.4%	2,276	6.9%
65-69	676	2.0%	677	2.1%
70-74	303	0.9%	291	0.9%
75-79	174	0.5%	147	0.4%
80+	102	0.3%	97	0.3%
<b>Total</b>	<b>33,945</b>	<b>100.0%</b>	<b>33,006</b>	<b>100.0%</b>

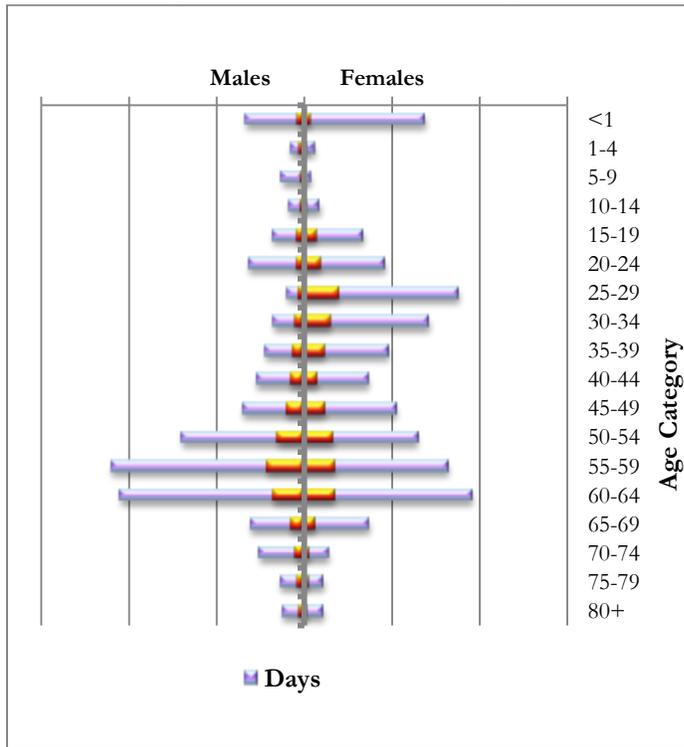


Coverage	Avg. Age	Coverage	Pct. Female
Missouri Commercial Plans	36.4	Missouri Commercial Plans	49.3%
Total	36.4	Total	49.3%



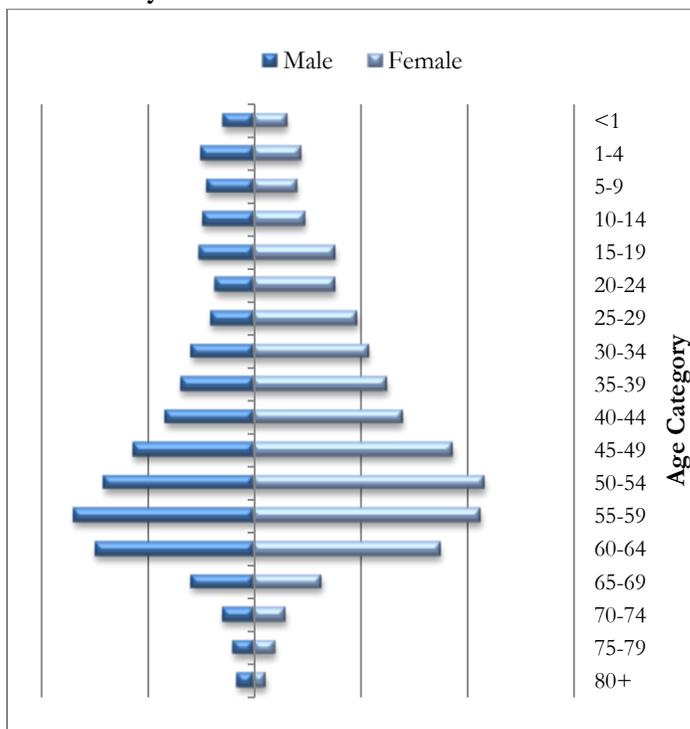
# HMO Missouri, Inc. dba Anthem Blue Cross & Blue Shield

## General Hospital / Acute Care Facility Utilization



Age	Male		Female	
	Days	Admit	Age	Admit
<1	656	65	1,386	76
1-4	148	44	119	28
5-9	246	31	80	24
10-14	172	35	185	29
15-19	350	82	684	141
20-24	624	85	930	195
25-29	186	64	1,768	396
30-34	343	91	1,425	301
35-39	435	122	966	234
40-44	534	146	737	162
45-49	696	197	1,058	244
50-54	1,391	297	1,298	337
55-59	2,189	426	1,640	357
60-64	2,086	344	1,916	346
65-69	600	145	745	138
70-74	504	91	278	68
75-79	266	66	224	52
80+	243	49	225	48
Subtotal	11,66	2,380	15,66	3,176
<b>Total</b>	<b>27,33</b>	<b>5,556</b>	.	.

### Ambulatory Utilization.



Age	Encounters	
	Males	Females
<1	5,696	6,143
1-4	9,813	8,686
5-9	8,889	8,061
10-14	9,481	9,427
15-19	10,065	15,230
20-24	7,153	15,191
25-29	8,101	19,466
30-34	11,565	21,505
35-39	13,594	24,991
40-44	16,396	27,861
45-49	22,695	37,319
50-54	28,002	43,339
55-59	33,658	42,610
60-64	29,706	35,056
65-69	11,717	12,680
70-74	5,847	5,909
75-79	3,819	3,951
80+	3,064	2,281
<b>Subtotal</b>	<b>239,261</b>	<b>339,706</b>
<b>Total</b>	<b>578,967</b>	.

# Humana Health Plan, Inc.

**Holding Company:**

Humana, Inc

**Main Administrative Office Mailing Address:**

321 West Main Street, 125h Floor  
 Louisville, KY 40202  
 (502) 580-1000

**Incorporated:**

August 23, 1982

**Admitted to Missouri:**

July 1, 1991

**Accreditation:**

NCQA

**State of Domicile:**

Kentucky

**% Missouri Business:**

9.4%

**Tax Status:**

For Profit

**2010 Missouri Enrollment:**

Total Missouri member months for the year:  
 252,625

Missouri members at the end of the year:  
 20,987

**2010 Plan Wide Enrollment**

Total plan wide member months for the year:  
 4,661,923

Plan wide members at the end of the year:  
 392,801

**2010 Year-End Officers**

President: Michael B. McCallister  
 Secretary: Joan O. Lenahan  
 Chief Financial Officer: James H. Bloem  
 Chief Medical Officer: Melissa L. Weaver, M.D.

**2010 Other Officers, Directors or Trustees**

Larry D. Savage  
 Gregory Catron  
 Randa L. Anderson-Stice

**Missouri counties in Service Area:**

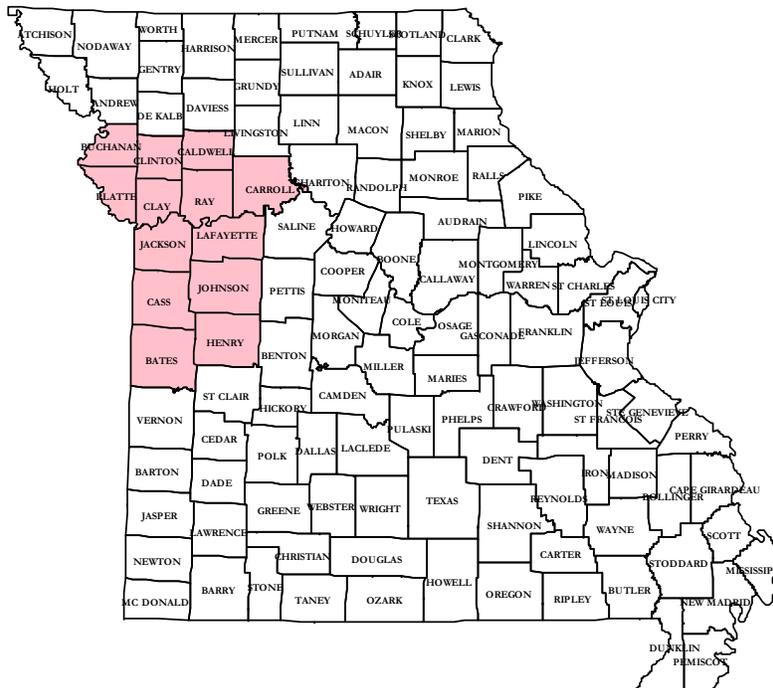
Audrain, Barry, Barton, Boone, Callaway, Camden, Cedar, Chariton, Christian, Cole, Cooper, Crawford, Dade, Dallas, Douglas, Franklin, Gasconade, Greene, Hickory, Howard, Jasper, Jefferson, LaCleve, Lawrence, Lincoln, Macon, Maries, McDonald, Miller, Moniteau, Monroe, Montgomery, Morgan, Newton, Osage, Ozark, Phelps, Pike, Polk, Pulaski, Randolph, St. Charles, St. Francois, St. Louis, St. Louis City, Ste. Genevieve, Stone, Taney, Texas, Warren, Washington, Webster, Wright

**Kansas Counties in Service Area:**

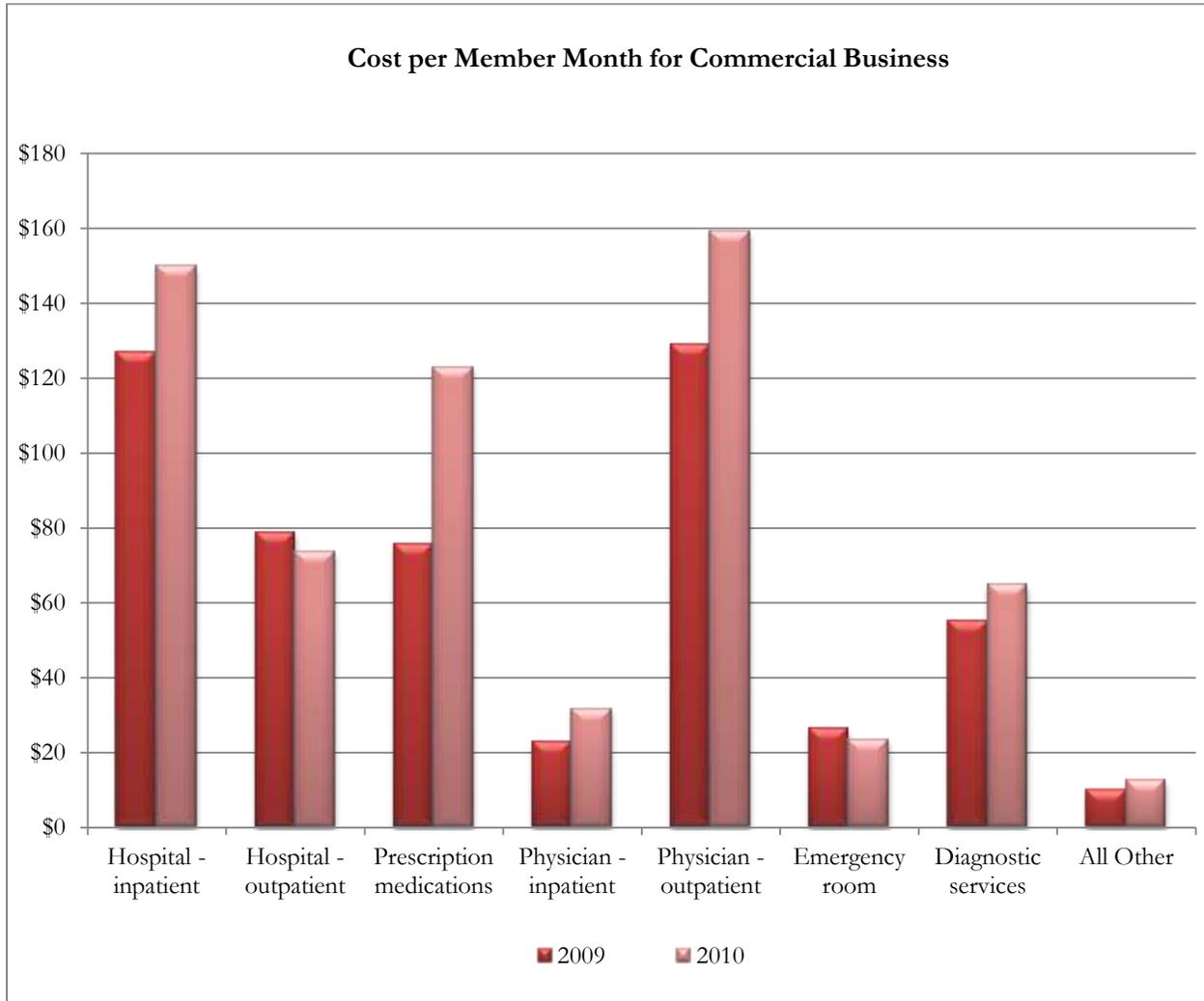
Atchison, Jefferson, Johnson, Linn, Leavenworth, Miami, Wyandotte

**Illinois Service Area:**

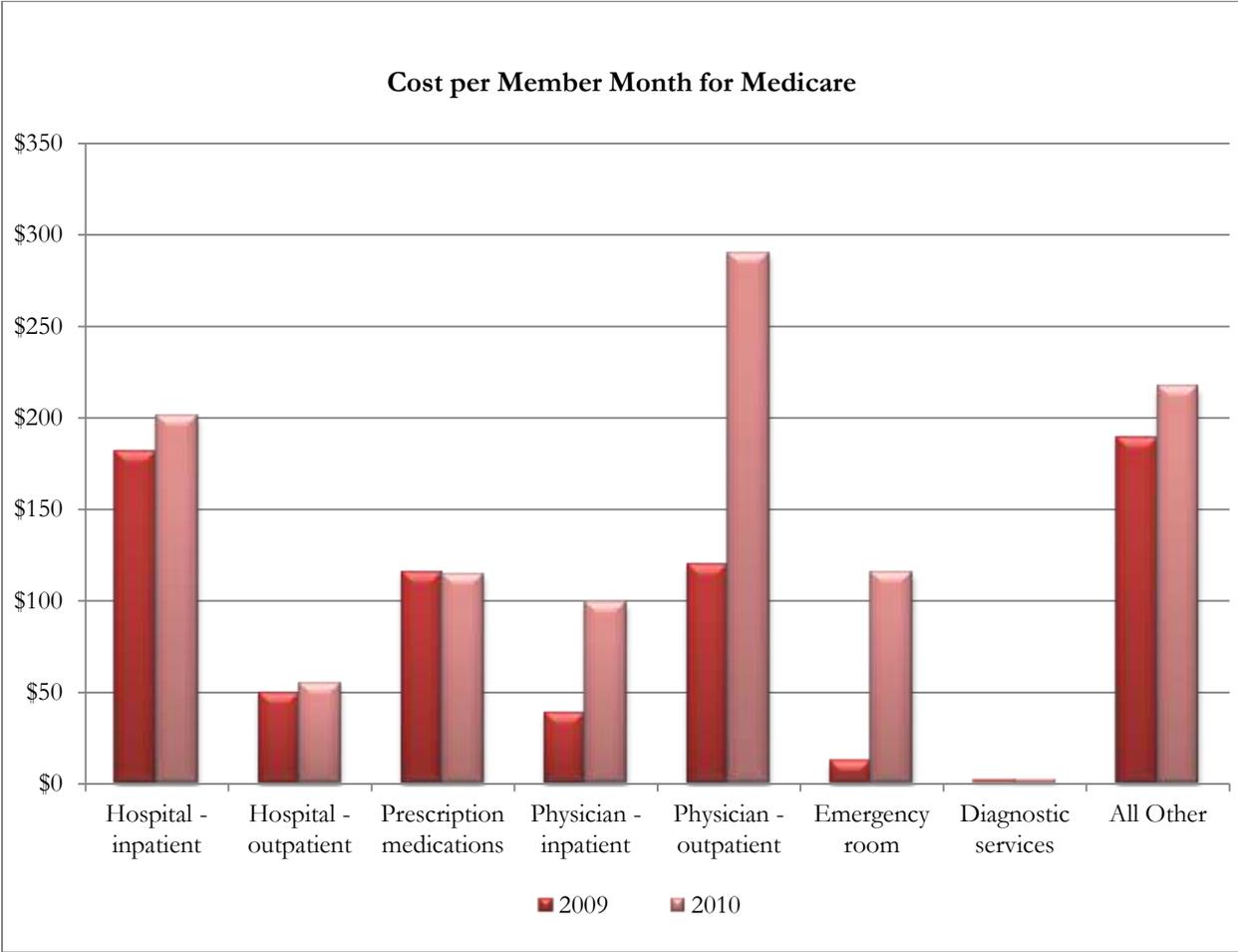
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# Humana Health Plan, Inc.

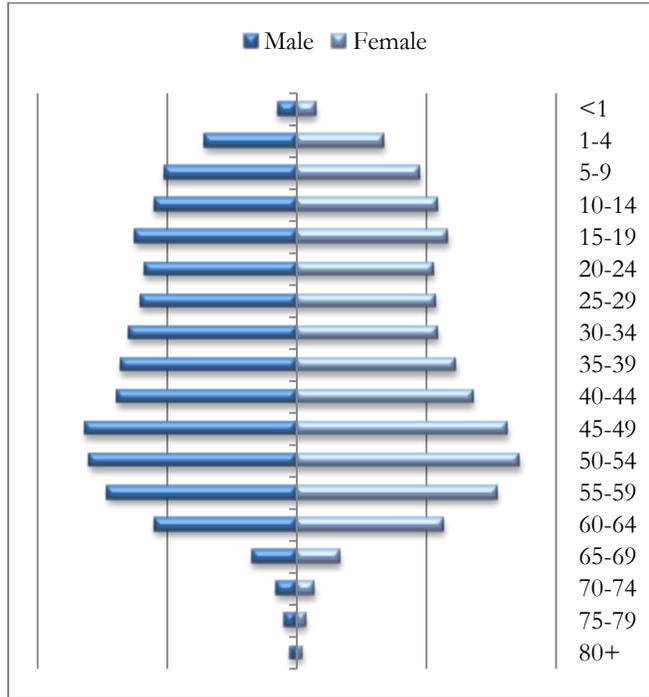


Humana Health Plan, Inc.

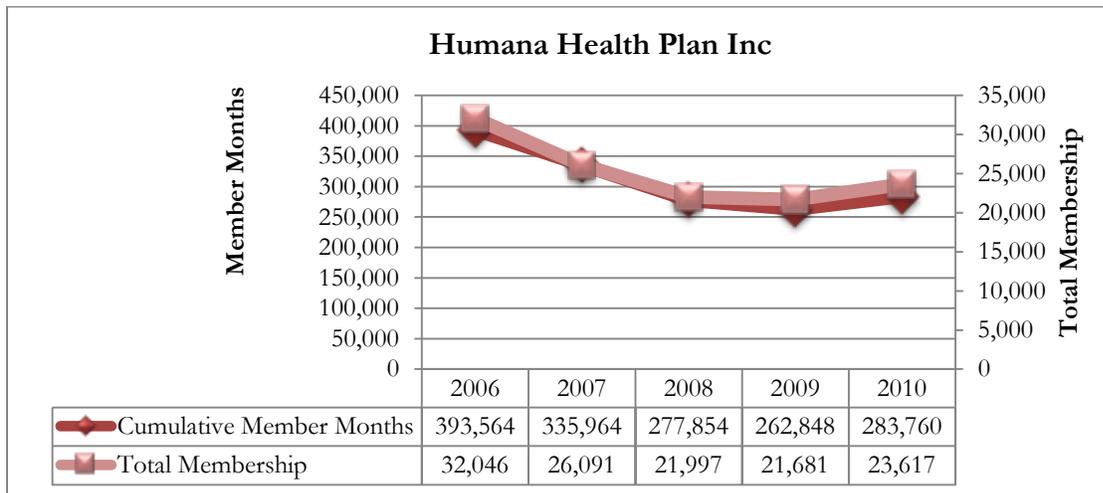


## Humana Health Plan, Inc. Average Membership

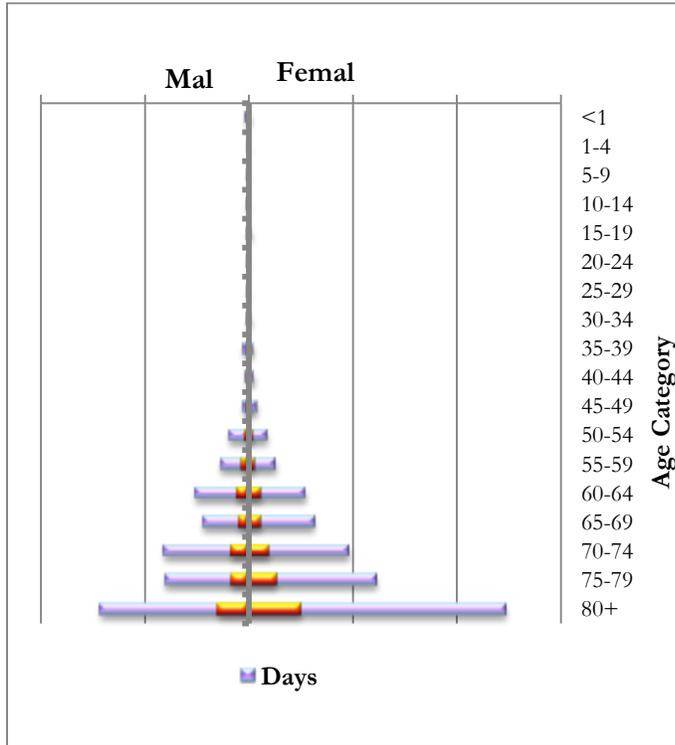
Age	Male		Female	
<1	20	0.2%	11	0.1%
1-4	81	0.9%	77	0.6%
5-9	126	1.4%	143	1.2%
10-14	261	2.9%	202	1.7%
15-19	273	3.1%	273	2.2%
20-24	123	1.4%	122	1.0%
25-29	70	0.8%	83	0.7%
30-34	111	1.3%	130	1.1%
35-39	157	1.8%	214	1.8%
40-44	216	2.4%	278	2.3%
45-49	339	3.8%	429	3.5%
50-54	405	4.6%	517	4.2%
55-59	482	5.4%	554	4.5%
60-64	443	5.0%	592	4.9%
65-69	1,618	18.2%	2,176	17.9%
70-74	1,396	15.7%	1,896	15.6%
75-79	1,255	14.1%	1,901	15.6%
80+	1,501	16.9%	2,581	21.2%
<b>Total</b>	<b>8,877</b>	<b>100.0%</b>	<b>12,179</b>	<b>100.0%</b>



Coverage	Avg. Age	Coverage	Pct. Female
Missouri Commercial Plans	40.7	Missouri Commercial Plans	54.2%
Missouri Medicare	73.1	Missouri Medicare	59.2%
<b>Total</b>	<b>64.5</b>	<b>Total</b>	<b>57.8%</b>

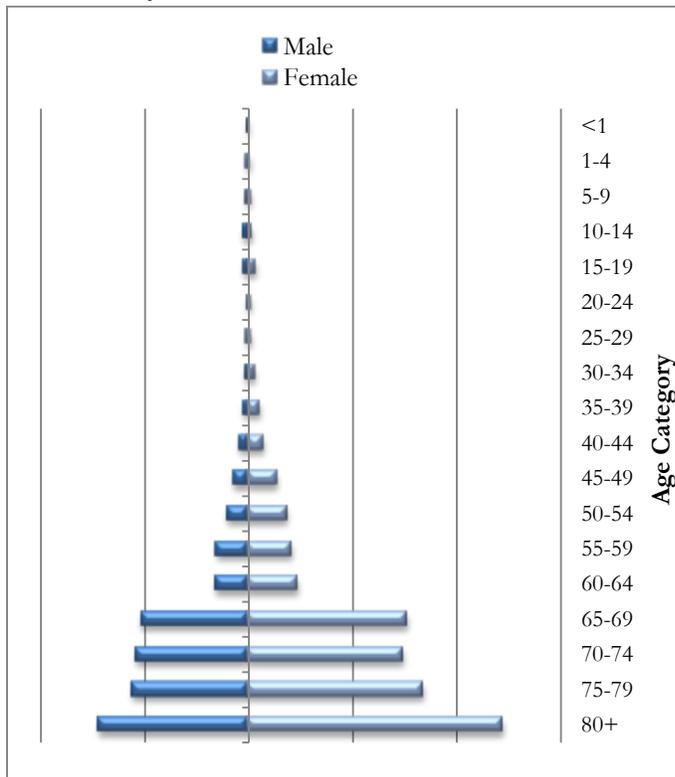


**Humana Health Plan, Inc.**  
**General Hospital / Acute Care Facility Utilization**



Age	Male		Female	
	Days	Admit	Age	Admit
<1	52	17	25	9
1-4	0	0	17	2
5-9	9	2	1	1
10-14	30	6	5	1
15-19	9	3	57	14
20-24	5	2	17	7
25-29	10	4	16	8
30-34	13	4	50	13
35-39	96	11	81	25
40-44	38	12	109	28
45-49	95	28	158	49
50-54	364	66	352	95
55-59	534	115	523	117
60-64	1,024	227	1,102	242
65-69	875	188	1,265	241
70-74	1,611	333	1,930	401
75-79	1,598	329	2,454	538
80+	2,834	576	4,949	1,013
<b>Subtotal</b>	<b>9,197</b>	<b>1,923</b>	<b>13,11</b>	<b>2,804</b>
<b>Total</b>	<b>22,30</b>	<b>4,727</b>	.	.

**Ambulatory Utilization**



Age	Encounters	
	Males	Females
<1	343	171
1-4	439	385
5-9	493	474
10-14	1,087	675
15-19	954	1,356
20-24	305	540
25-29	378	558
30-34	616	1,181
35-39	976	2,312
40-44	1,737	2,938
45-49	2,821	5,453
50-54	4,070	7,318
55-59	6,128	8,296
60-64	6,304	9,467
65-69	20,559	30,595
70-74	21,526	29,712
75-79	22,317	33,585
80+	28,794	48,911
<b>Subtotal</b>	<b>119,847</b>	<b>183,927</b>
<b>Total</b>	<b>303,774</b>	.

## Mercy Health Plans of MO, Inc.

***Holding Company:***

Coventry Corp

***Main Administrative Office Mailing Address:***

***Incorporated:***

October 17, 1994

***Admitted to Missouri:***

March 14, 1996

***Accreditation:***

N/A

***State of Domicile:***

Missouri

***% Missouri Business:***

100%

***Tax Status:***

For Profit

***Missouri counties in Service Area:***

**Kansas Counties in Service Area:**

None

**Illinois Service Area:**

None

***2010 Missouri Enrollment:***

Total Missouri member months for the year:  
368,982

Missouri members at the end of the year:

***2010 Plan Wide Enrollment***

Total plan wide member months for the year:  
379,267

Plan wide members at the end of the year:  
29,517

***2010 Year-End Officers***

President: Michael G. Murphy

Secretary: Shirley R. Smith

Chief Financial Officer: John J. Ruhlmann

Chief Medical Officer: N/A

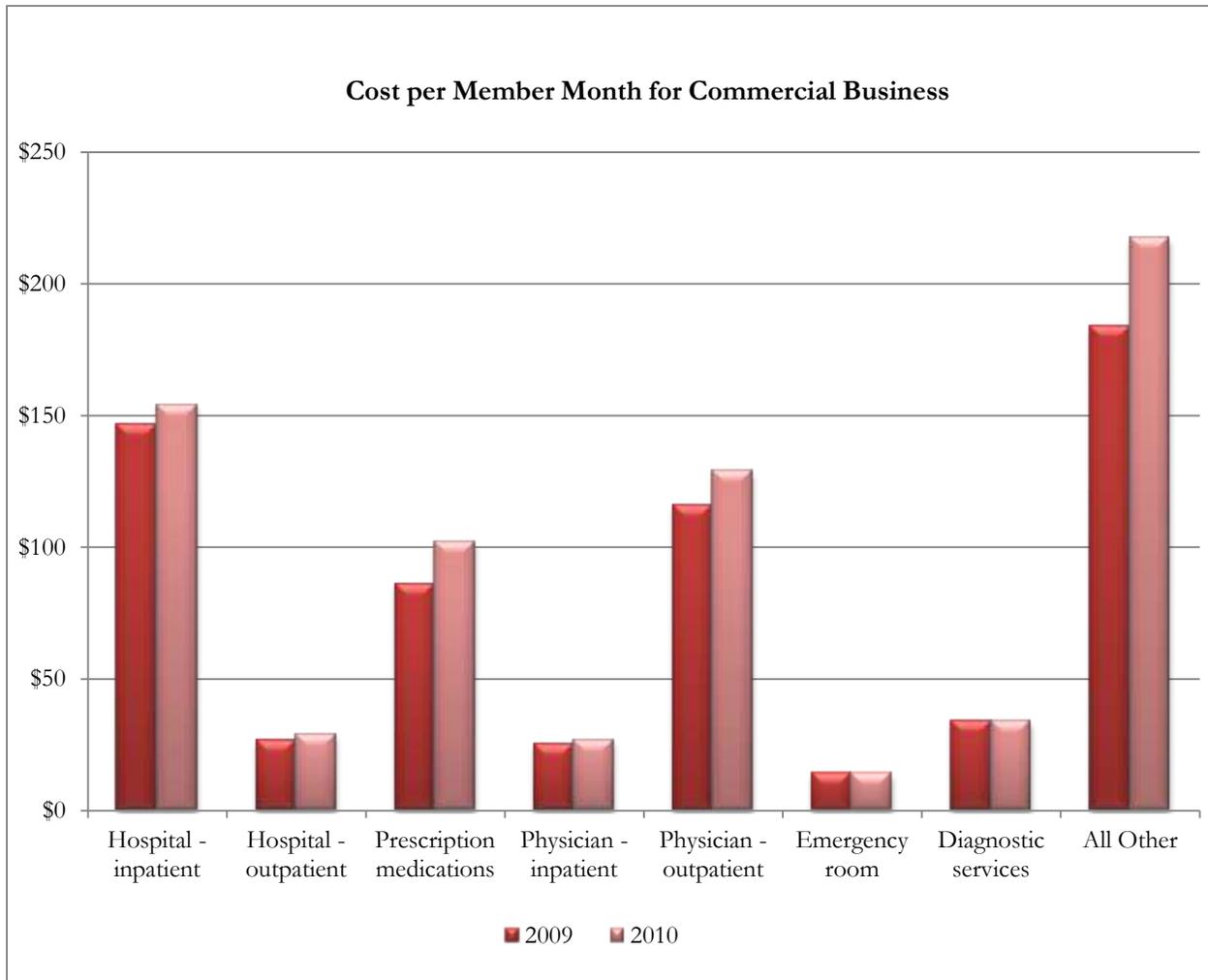
***2010 Other Officers, Directors or Trustees***

Jonathan Weinberg

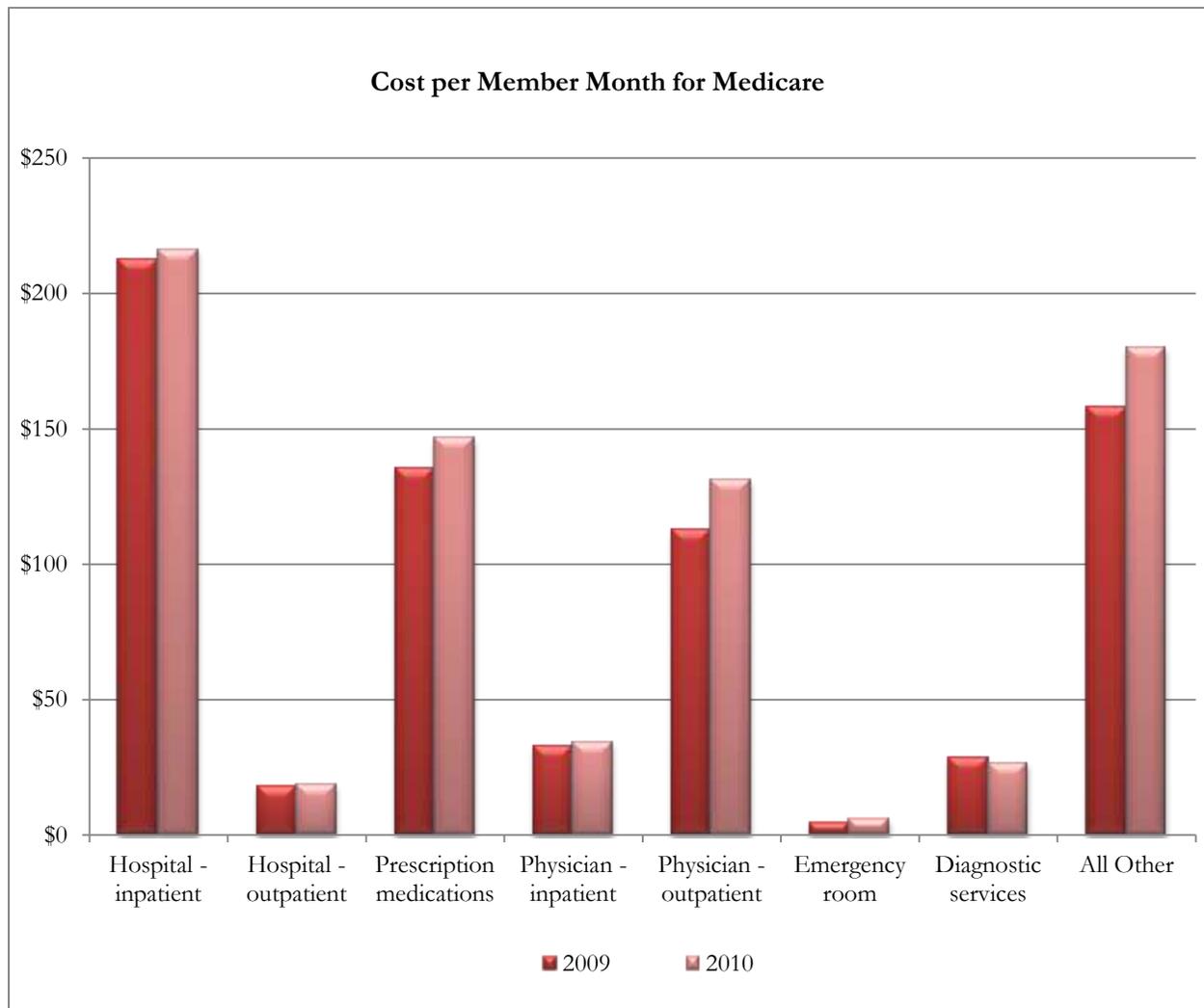
Alan Gard

**\*\*No longer active. Data are included here for historical reason.**

## Mercy Health Plans of MO, Inc.

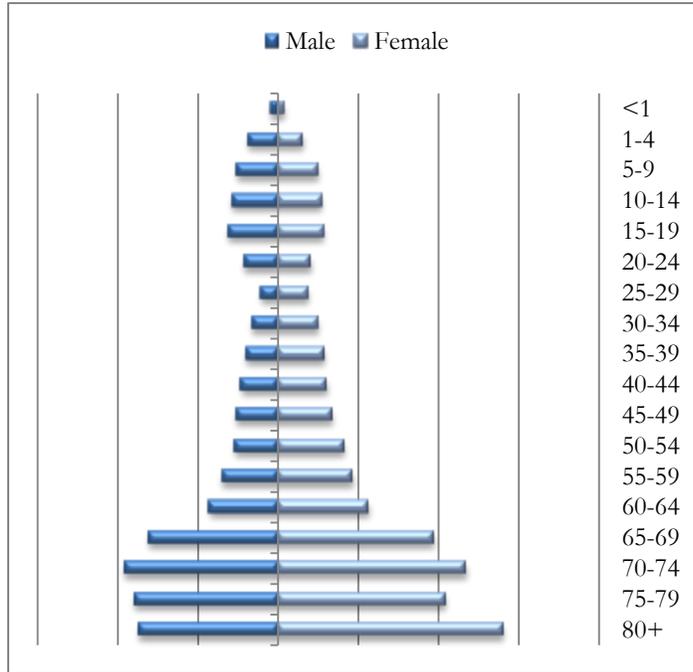


## Mercy Health Plans of MO, Inc.

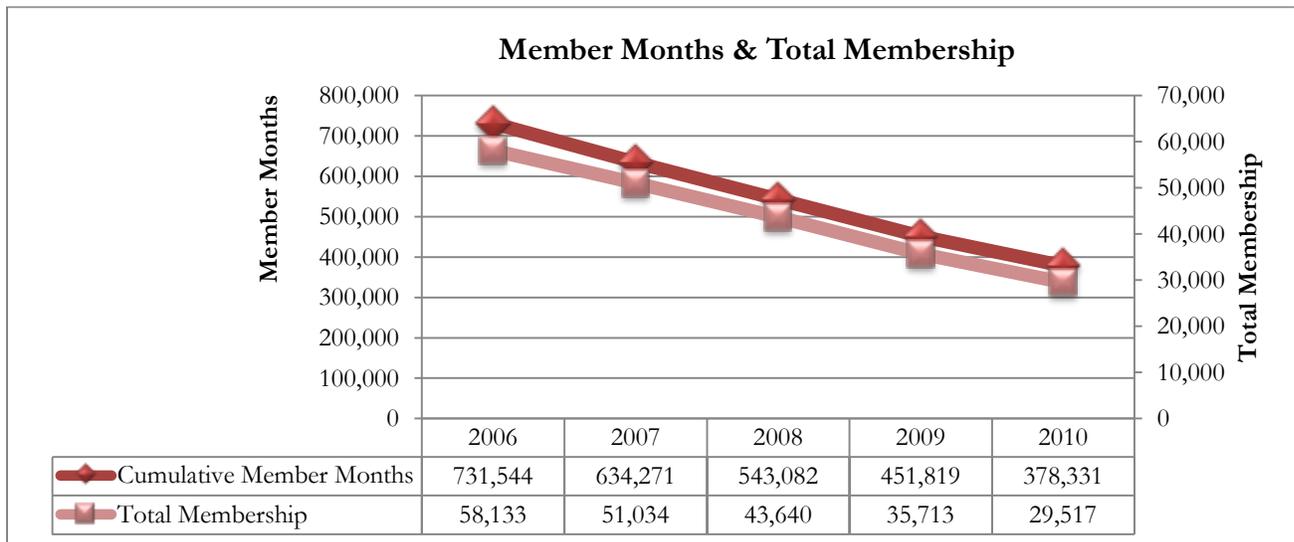


## Mercy Health Plans of MO, Inc. Average Membership

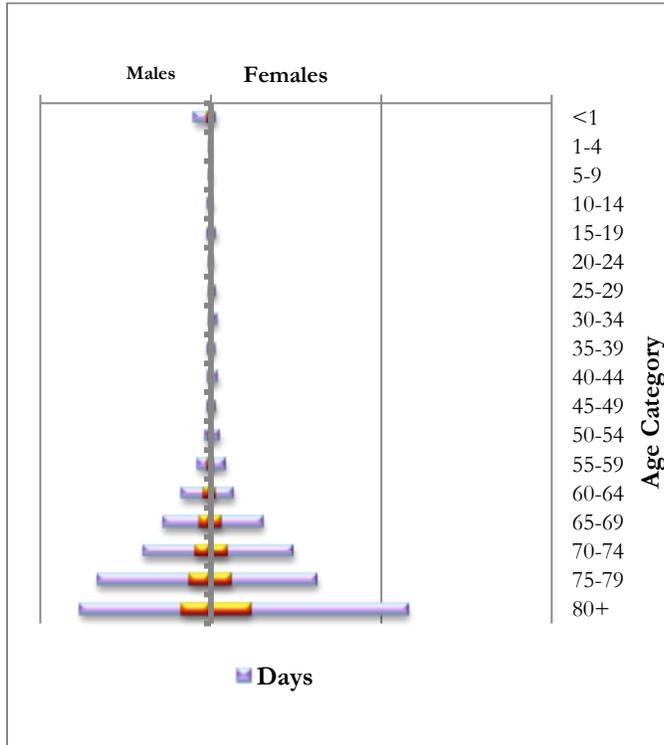
Age	Male		Female	
<1	89	0.7%	77	0.4%
1-4	369	2.7%	317	1.8%
5-9	500	3.7%	500	2.9%
10-14	569	4.2%	546	3.2%
15-19	610	4.5%	569	3.3%
20-24	417	3.1%	409	2.4%
25-29	206	1.5%	378	2.2%
30-34	319	2.4%	500	2.9%
35-39	391	2.9%	579	3.4%
40-44	449	3.3%	616	3.6%
45-49	514	3.8%	675	3.9%
50-54	527	3.9%	818	4.7%
55-59	691	5.1%	936	5.4%
60-64	846	6.3%	1,133	6.6%
65-69	1,607	11.9%	1,938	11.2%
70-74	1,906	14.1%	2,346	13.6%
75-79	1,779	13.2%	2,087	12.1%
80+	1,730	12.8%	2,809	16.3%
<b>Total</b>	<b>13,519</b>	<b>100.0%</b>	<b>17,233</b>	<b>100.0%</b>



Coverage	Avg. Age	Coverage	Pct. Female
Missouri Commercial Plans	37.7	Missouri Commercial Plans	55.6%
Missouri Medicare	74.8	Missouri Medicare	56.4%
<b>Total</b>	<b>57.1</b>	<b>Total</b>	<b>56.0%</b>

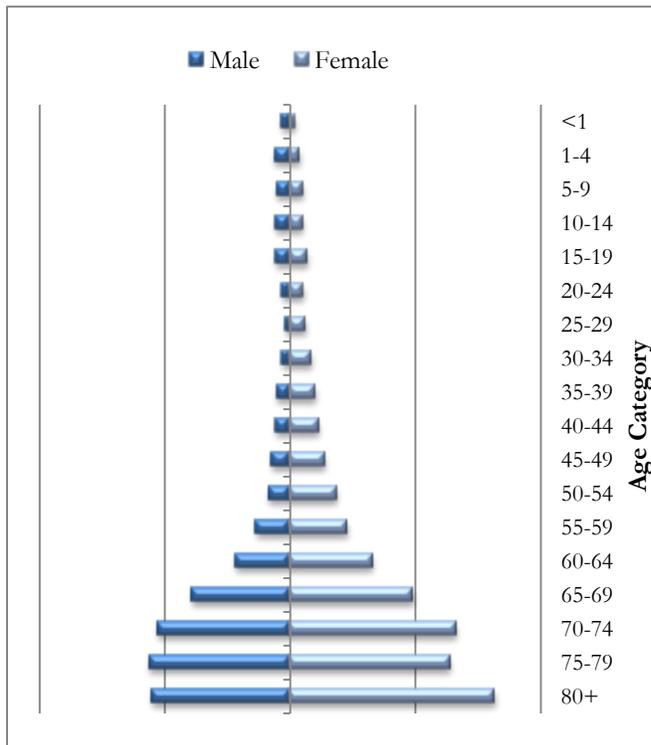


**Mercy Health Plans of MO, Inc.**  
**General Hospital / Acute Care Facility Utilization**



Age	Male		Female	
	Days	Admit	Age	Admit
<1	459	90	181	73
1-4	13	9	19	6
5-9	19	8	62	7
10-14	79	18	74	13
15-19	95	18	183	28
20-24	33	13	110	41
25-29	47	6	181	70
30-34	13	6	197	72
35-39	61	22	138	43
40-44	49	16	243	50
45-49	76	19	177	58
50-54	143	38	281	79
55-59	343	80	472	126
60-64	810	179	701	180
65-69	1,366	293	1,553	334
70-74	1,962	420	2,457	535
75-79	3,303	576	3,138	630
80+	3,788	812	5,807	1,185
<b>Subtot</b>	<b>12,65</b>	<b>2,623</b>	<b>15,97</b>	<b>3,530</b>
<b>Total</b>	<b>28,63</b>	<b>6,153</b>	.	.

**Ambulatory Utilization**



Age	Encounters	
	Males	Females
<1	1,230	865
1-4	2,374	1,661
5-9	2,111	2,081
10-14	2,158	2,056
15-19	2,182	2,827
20-24	1,181	2,210
25-29	702	2,619
30-34	1,192	3,469
35-39	1,998	4,093
40-44	2,137	4,551
45-49	2,811	5,562
50-54	3,390	7,437
55-59	5,314	9,266
60-64	8,572	13,233
65-69	15,563	19,733
70-74	20,922	26,552
75-79	22,405	25,537
80+	21,945	32,778
<b>Subtotal</b>	<b>118,187</b>	<b>166,530</b>
<b>Total</b>	<b>284,717</b>	.

# Missouri Care, Inc.

**Holding Company:**

Aetna, Inc

**Main Administrative Office Mailing Address:**

2404 Forum Blvd.  
Columbia, MO 65203  
(573) 441-2100

**Incorporated:**

July 27, 2006

**Admitted to Missouri:**

March 8, 2007

**Accreditation:**

N/A

**State of Domicile:**

Missouri

**% Missouri Business:**

100%

**Tax Status:**

For Profit

**2010 Missouri Enrollment:**

Total Missouri member months for the year:

566,063

Missouri members at the end of the year:

52,772

**2010 Plan Wide Enrollment**

Total plan wide member months for the year:

586,982

Plan wide members at the end of the year:

51,222

**2010 Year-End Officers**

President: Thomas Kelly

Secretary: Robert Mark Kessler

Chief Financial Officer: Brian Fischer

Chief Medical Officer: Dr. John Esslinger

**2010 Other Officers, Directors or Trustees**

Pamela Johnson

Anthony Gutierrez

**Missouri counties in Service Area:**

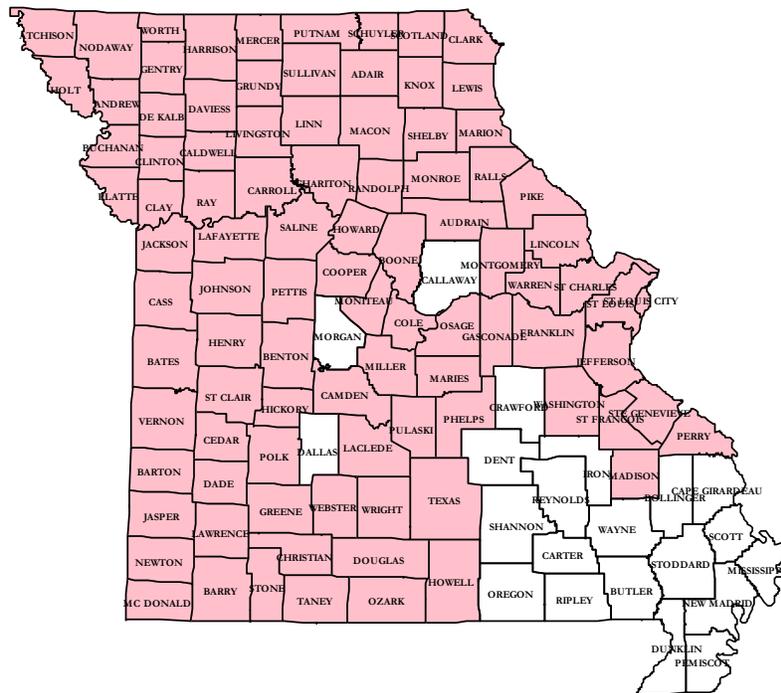
Adair, Andrew, Atchison, Audrain, Barry, Barton, Bates, Benton, Boone, Buchanan, Caldwell, Callaway, Camden, Carroll, Cass, Cedar, Chariton, Christian, Clark, Clay, Clinton, Cole, Cooper, Dade, Dallas, Daviess, De Kalb, Douglas, Franklin, Gasconade, Gentry, Greene, Grundy, Harrison, Henry, Hickory, Holt, Howard, Howell, Jackson, Jasper, Jefferson, Johnson, Knox, Laclede, Lafayette, Lawrence, Lewis, Lincoln, Linn, Livingston, Macon, Madison, Maries, Marion, McDonald, Mercer, Miller, Moniteau, Monroe, Montgomery, Morgan, Newton, Nodaway, Osage, Ozark, Perry, Pettis, Phelps, Pike, Platte, Polk, Pulaski, Putnam, Ralls, Randolph, Ray, Saline, Schuyler, Scotland, Shelby, St. Charles, St. Clair, St. Francois, St. Louis, St. Louis City, Ste. Genevieve, Stone, Sullivan, Taney, Texas, Vernon, Warren, Washington, Webster, Worth, Wright

**Kansas Counties in Service Area:**

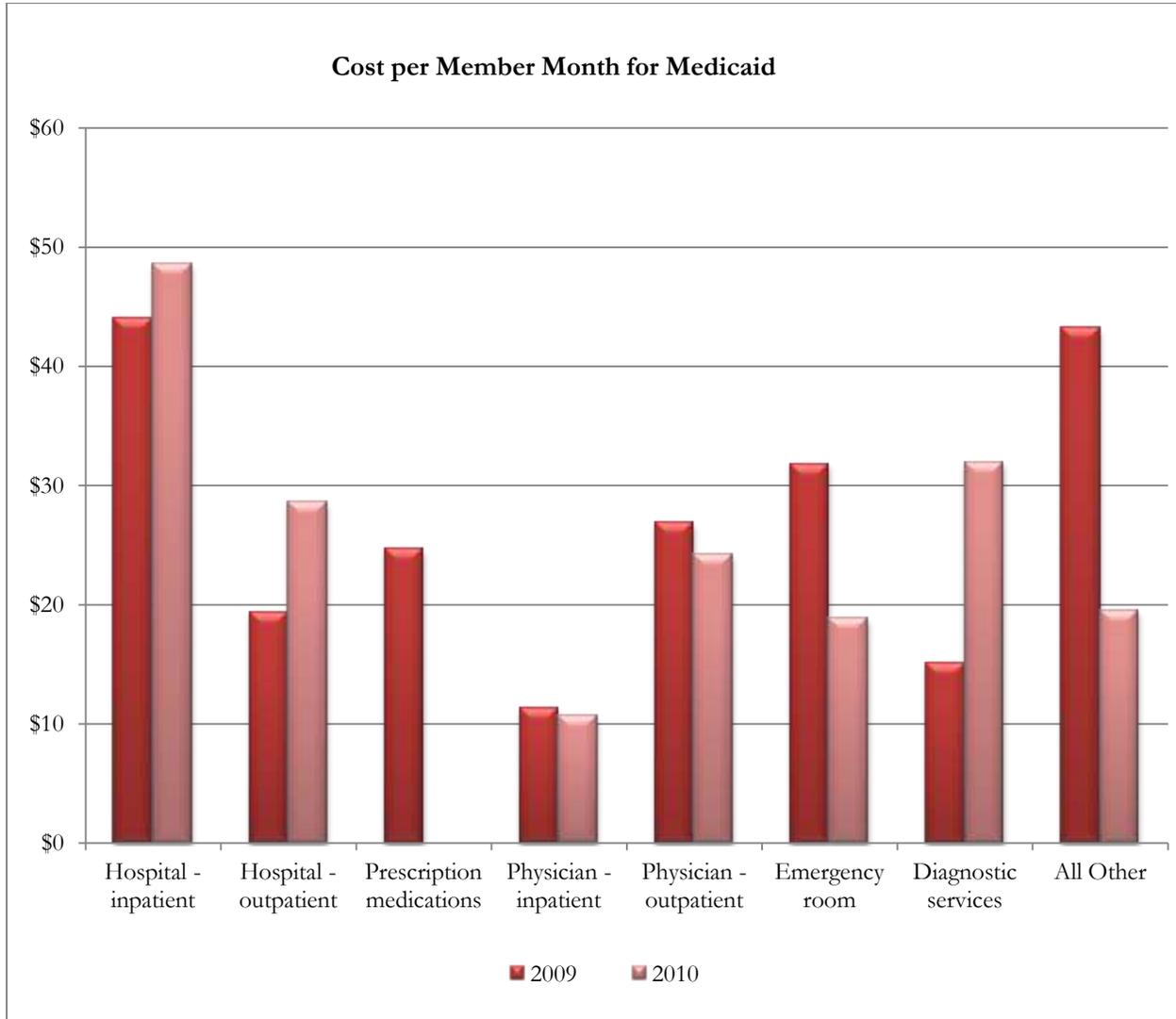
None

**Illinois Service Area:**

None



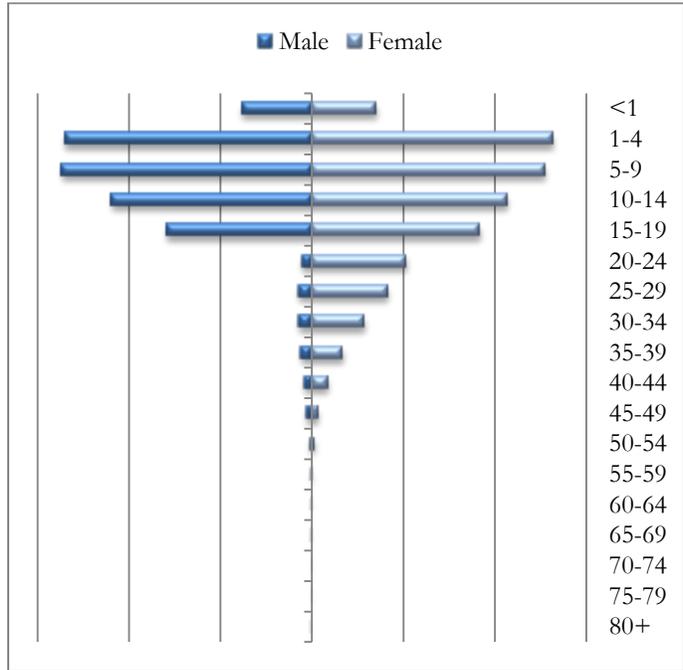
## Missouri Care, Inc.



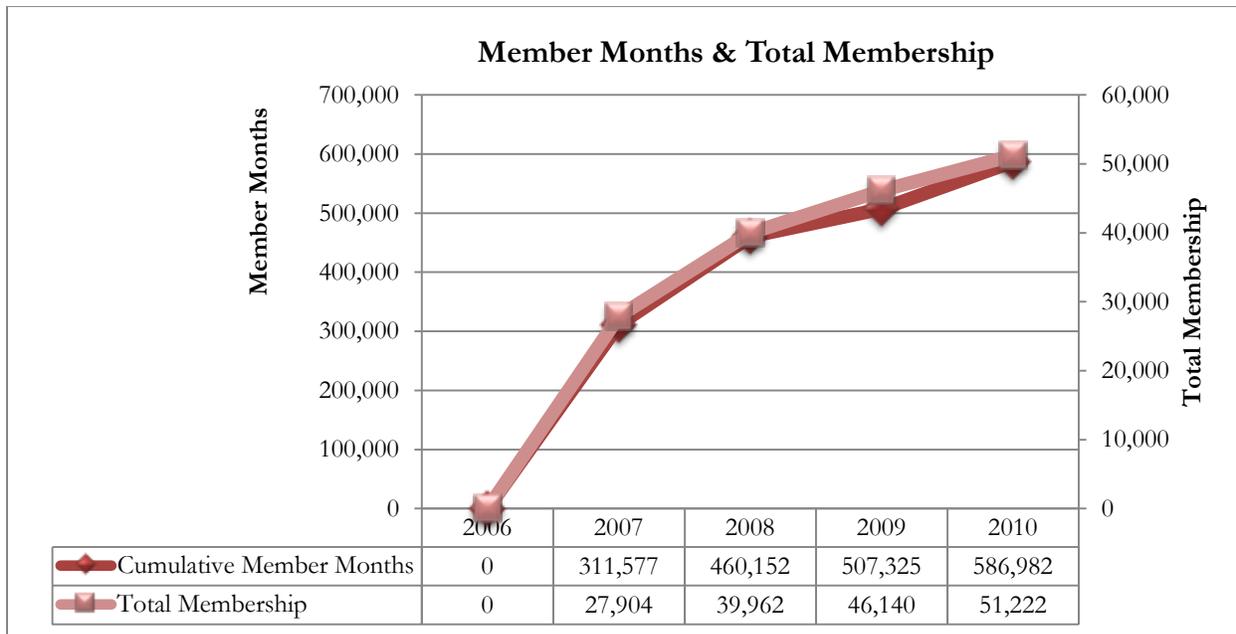
# Missouri Care, Inc.

## Average Membership

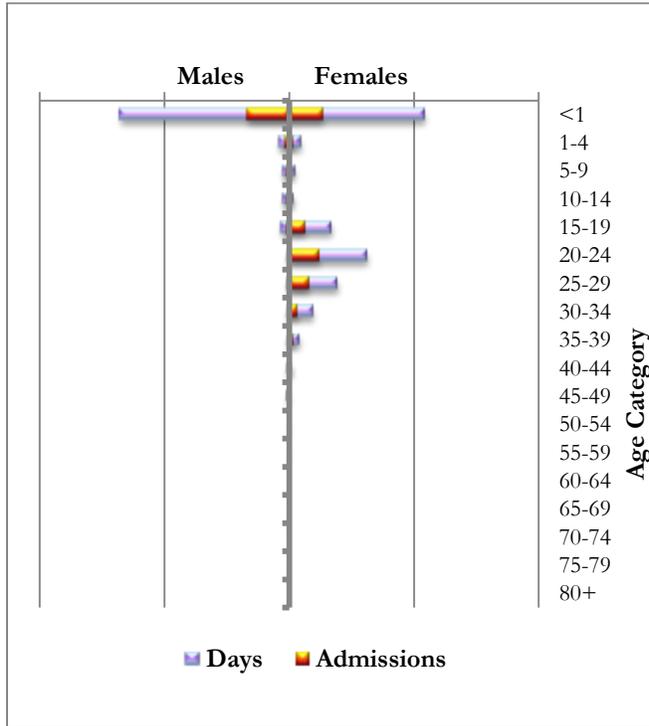
Age	Male		Female	
<1	1,518	7.2%	1,416	5.5%
1-4	5,397	25.4%	5,266	20.3%
5-9	5,443	25.6%	5,110	19.7%
10-14	4,355	20.5%	4,277	16.5%
15-19	3,172	14.9%	3,690	14.2%
20-24	216	1.0%	2,076	8.0%
25-29	274	1.3%	1,666	6.4%
30-34	271	1.3%	1,162	4.5%
35-39	233	1.1%	693	2.7%
40-44	157	0.7%	350	1.3%
45-49	116	0.5%	150	0.6%
50-54	44	0.2%	70	0.3%
55-59	20	0.1%	19	0.1%
60-64	5	0.0%	3	0.0%
65-69	0	0.0%	0	0.0%
70-74	0	0.0%	0	0.0%
75-79	0	0.0%	0	0.0%
80+	0	0.0%	0	0.0%
<b>Total</b>	<b>21,221</b>	<b>100.0%</b>	<b>25,950</b>	<b>100.0%</b>



Coverage	Avg. Age	Coverage	Pct. Female
Missouri Medicaid	12.0	Missouri Medicaid	55.0%
Total	12.0	Total	55.0%

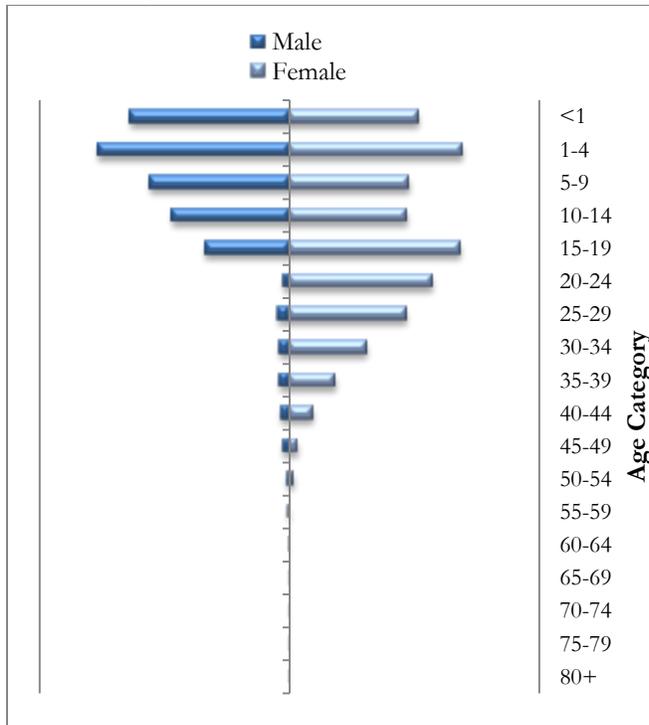


**Missouri Care, Inc.**  
**General Hospital / Acute Care Facility Utilization**



Age	Male		Female	
	Days	Admit	Age	Admit
<1	6,719	1,630	5,436	1,355
1-4	405	144	470	160
5-9	254	94	238	82
10-14	237	72	202	67
15-19	316	74	1,710	650
20-24	30	13	3,161	1,257
25-29	39	16	1,970	785
30-34	30	12	979	370
35-39	33	14	431	167
40-44	50	21	140	53
45-49	76	22	39	14
50-54	14	5	30	13
55-59	10	4	8	2
60-64	5	3	0	0
65-69	0	0	0	0
70-74	0	0	0	0
75-79	0	0	0	0
80+	0	0	0	0
<b>Subtotal</b>	<b>8,218</b>	<b>2,124</b>	<b>14,81</b>	<b>4,975</b>
<b>Total</b>	<b>23,03</b>	<b>7,099</b>	.	.

**Ambulatory Utilization**



Age	Encounters	
	Males	Females
<1	31,672	25,798
1-4	38,206	34,669
5-9	27,816	24,131
10-14	23,344	23,548
15-19	16,776	34,211
20-24	1,195	28,524
25-29	2,157	23,366
30-34	1,949	15,560
35-39	1,863	9,356
40-44	1,616	4,725
45-49	1,311	1,821
50-54	416	963
55-59	270	208
60-64	75	45
65-69	0	4
70-74	0	3
75-79	0	17
80+	7	0
<b>Subtotal</b>	<b>148,673</b>	<b>226,949</b>
<b>Total</b>	<b>375,622</b>	.

# UnitedHealthcare of the Midwest, Inc.

**Holding Company:**  
UnitedHealth Group, Inc

**Main Administrative Office Mailing Address:**  
13655 Riverport Drive, PO Box 2560  
Maryland Heights, MO 63043-8560  
(314) 592-7000

**Incorporated:** February 26, 1985

**Admitted to Missouri:** October 1, 1996

**Accreditation:** NCQA / URAC

**State of Domicile:** Missouri

**% Missouri Business:** 85.4%

**Tax Status:** For Profit

**2010 Missouri Enrollment:**

Total Missouri member months for the year:  
566,063

Missouri members at the end of the year:  
52,772

**2010 Plan Wide Enrollment**

Total plan wide member months for the year:  
586,982

Plan wide members at the end of the year:  
51,222

**2010 Year-End Officers**

President: Eric William Vanderhoef

Secretary: Michelle Marie Huntley Dill

Chief Financial Officer: William Joseph Hnath

Chief Medical Officer: Dr. Robert W. Smith

**2010 Other Officers, Directors or Trustees**

Nyle Brent Cottingham

Thomas Shaun McGlinch

Juanita Valarae Bolland Luis

**Missouri counties in Service Area:**

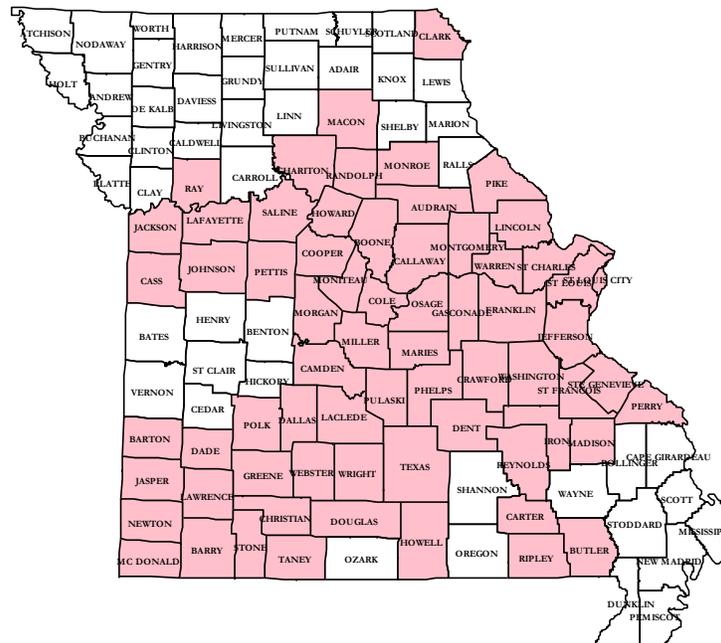
Audrain, Barry, Barton, Boone, Butler, Callaway, Camden, Carter, Cass, Chariton, Christian, Clay, Cole, Cooper, Crawford, Dade, Dallas, Dent, Douglas, Franklin, Gasconade, Greene, Howard, Howell, Iron, Jackson, Jasper, Jefferson, Johnson, Laclede, Lafayette, Lawrence, Lincoln, Macon, Madison, maries, McDonald, Miller, Moniteau, Monroe, Montgomery, Morgan, Newton, Osage, Ozark, Perry, Pettis, Phelps, Pike, Platte, Polk, Pulaski, Randolph, Ray, Reynolds, Ripley, Saline, St. Charles, St. Francois, St. Louis, St. Louis City, Ste. Genevieve, Stone, Taney, Texas, Warren, Washington, Wayne, Webster, Wright,

**Kansas Counties in Service Area:**

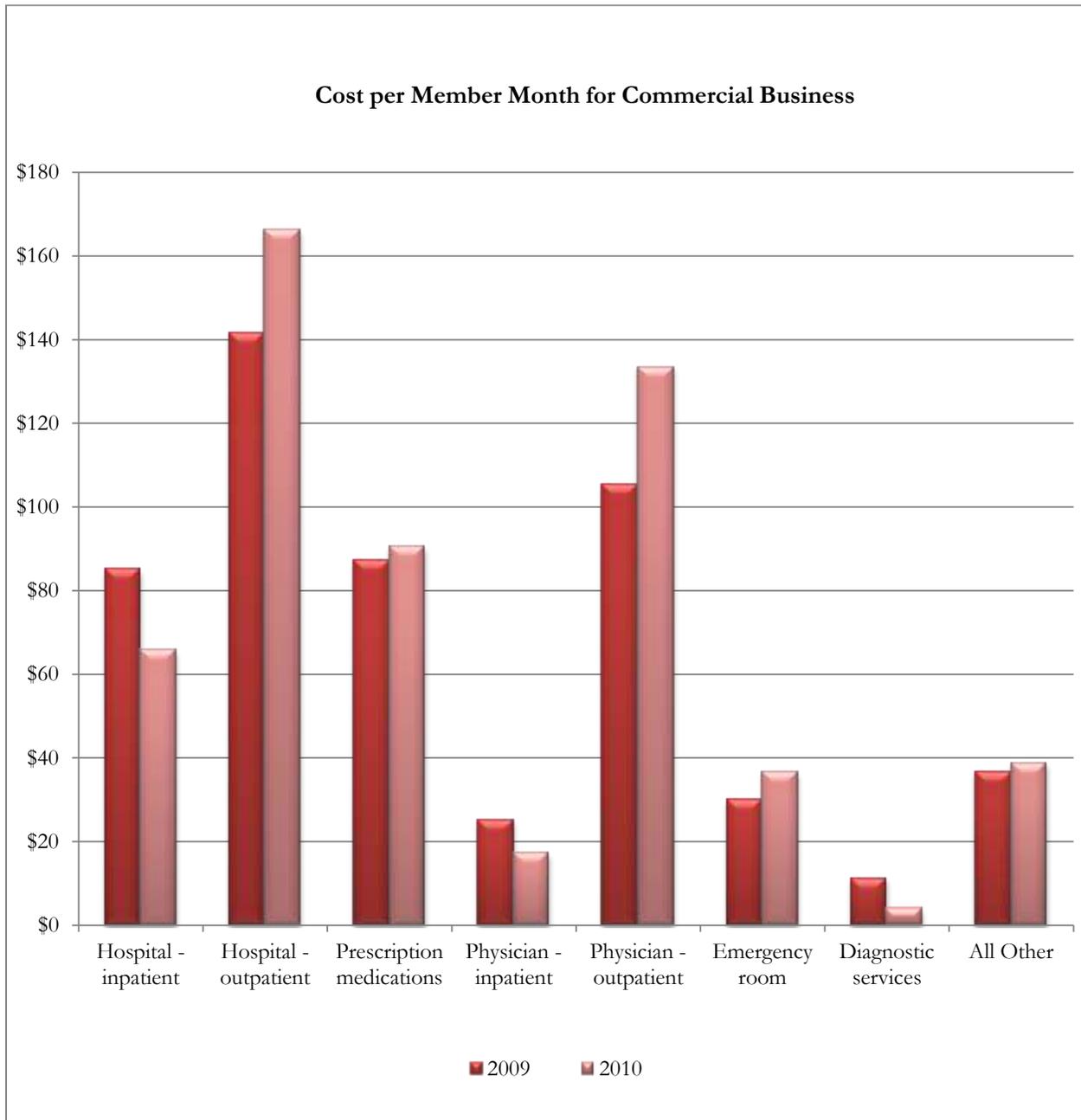
Anderson, Atchison, Douglas, Franklin, Jackson, Jefferson, Johnson, Leavenworth, Linn, Miami, Osage, Sedgewick, Shawnee, Wyandotte

**Illinois Service Area:**

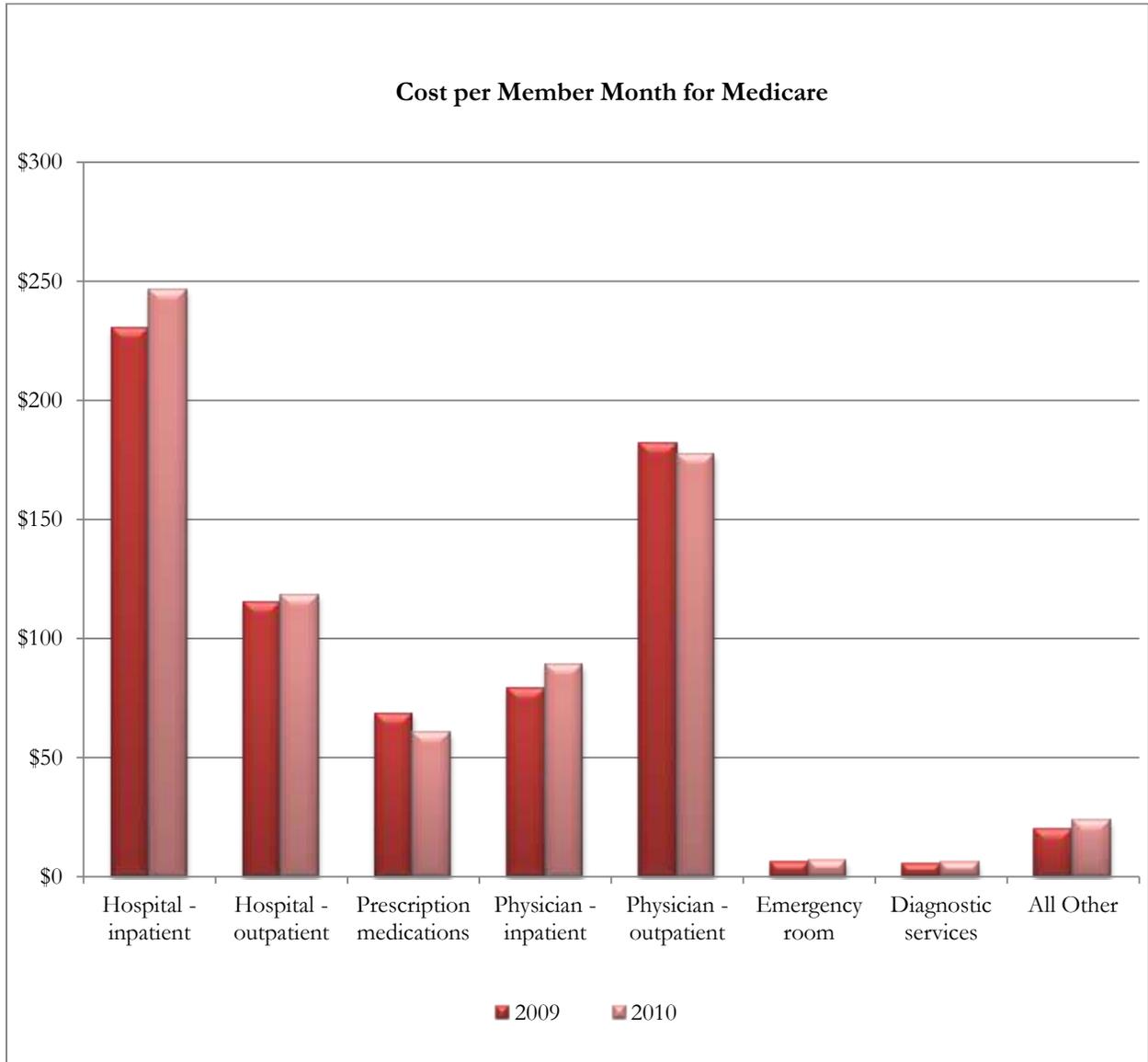
Bond, Calhoun, Clinton, Greene, Jersey, Macoupin, Madison, Monroe, Montgomery, Randolph, St. Clair, Williamson



# UnitedHealthcare of the Midwest, Inc.

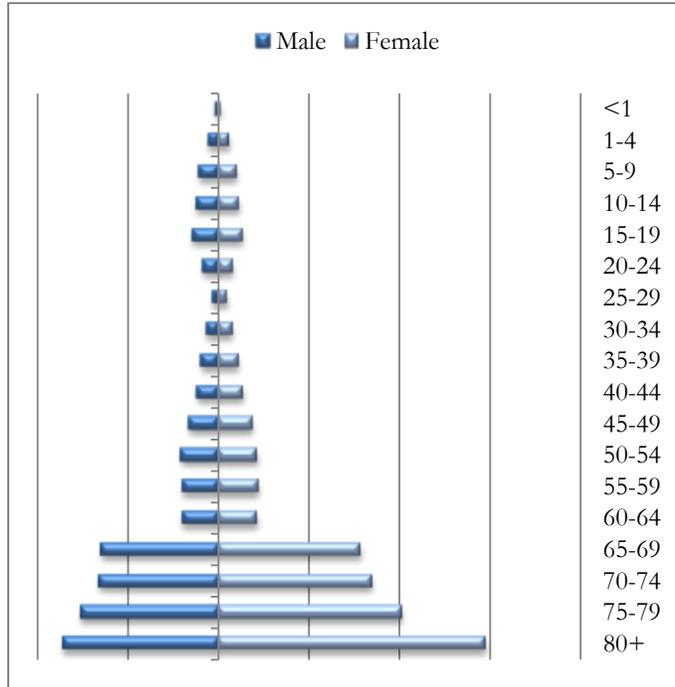


# UnitedHealthcare of the Midwest, Inc.

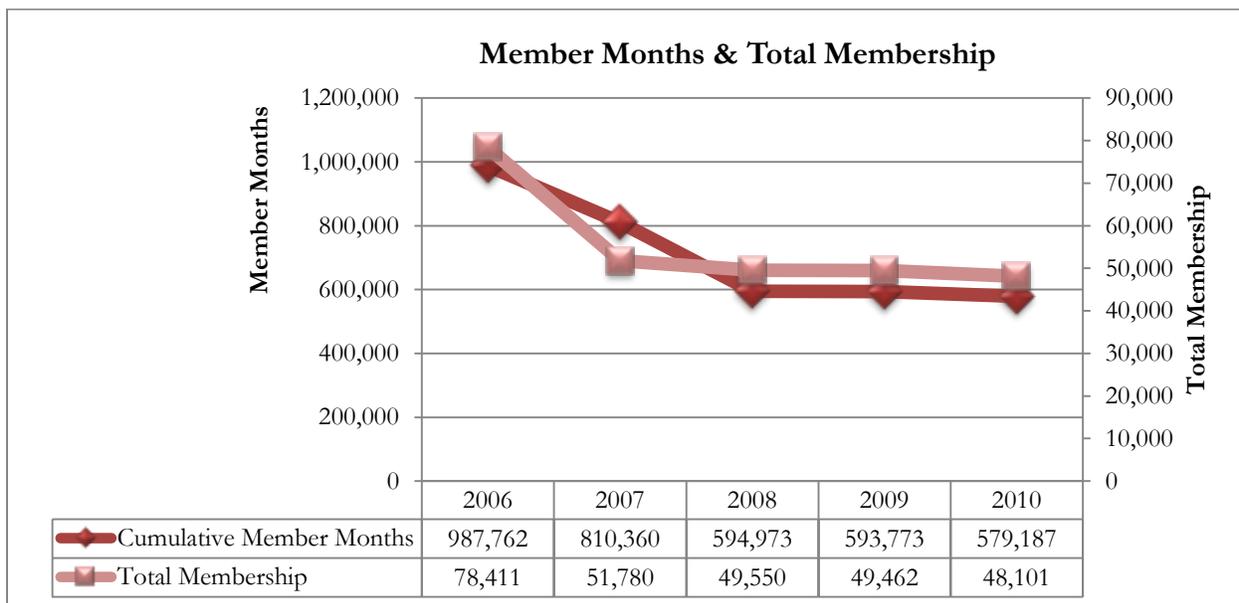


## UnitedHealthcare of the Midwest, Inc. Average Membership

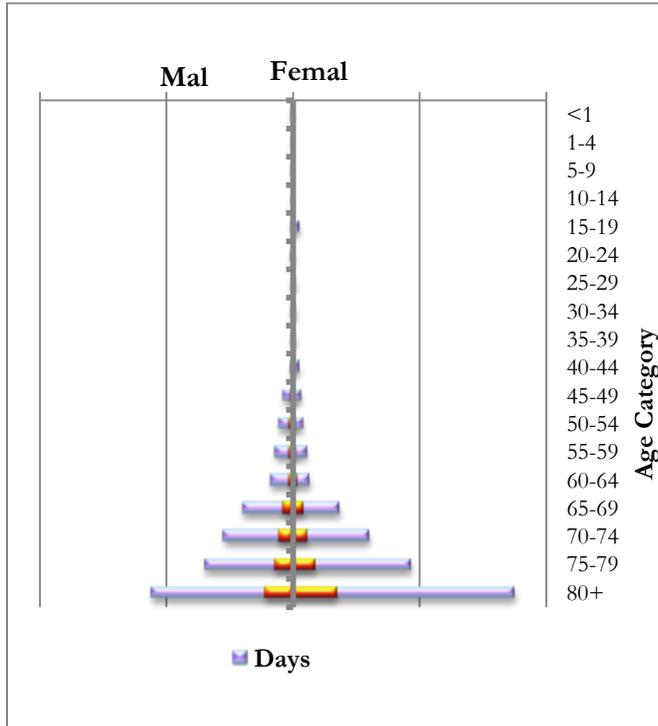
Age	Male		Female	
<1	51	0.3%	48	0.2%
1-4	224	1.3%	251	1.1%
5-9	411	2.3%	407	1.7%
10-14	477	2.7%	458	2.0%
15-19	563	3.1%	539	2.3%
20-24	328	1.8%	323	1.4%
25-29	129	0.7%	206	0.9%
30-34	256	1.4%	317	1.4%
35-39	361	2.0%	444	1.9%
40-44	448	2.5%	563	2.4%
45-49	625	3.5%	753	3.2%
50-54	810	4.5%	858	3.7%
55-59	790	4.4%	877	3.7%
60-64	788	4.4%	870	3.7%
65-69	2,558	14.3%	3,144	13.4%
70-74	2,622	14.6%	3,400	14.5%
75-79	3,037	17.0%	4,043	17.3%
80+	3,425	19.1%	5,895	25.2%
<b>Total</b>	<b>17,903</b>	<b>100.0%</b>	<b>23,396</b>	<b>100.0%</b>



Coverage	Avg. Age	Coverage	Pct. Female
Missouri Commercial Plans	35.8	Missouri Commercial Plans	53.4%
Missouri Medicare	74.1	Missouri Medicare	57.8%
<b>Total</b>	<b>64.2</b>	<b>Total</b>	<b>56.7%</b>

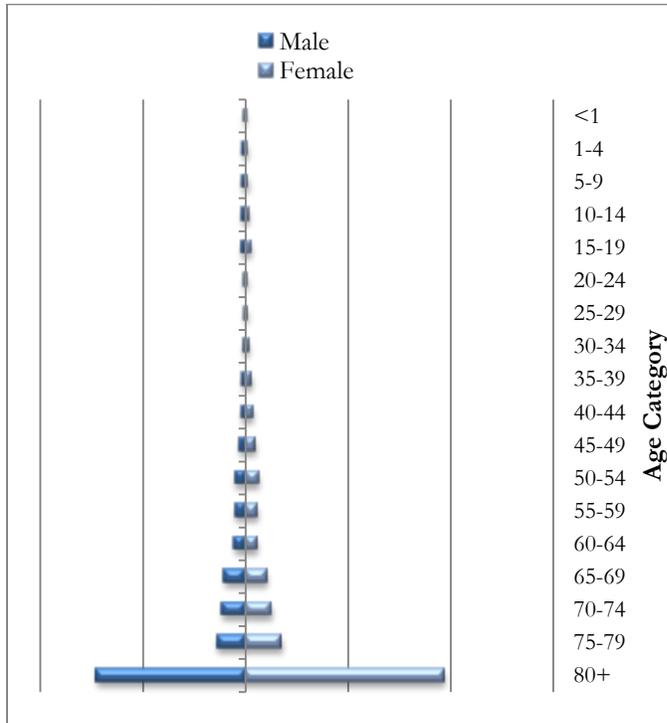


**UnitedHealthcare of the Midwest, Inc.**  
**General Hospital / Acute Care Facility Utilization**



Age	Male		Female	
	Days	Admit	Age	Admit
<1	29	23	14	19
1-4	19	9	0	0
5-9	25	10	21	7
10-14	4	3	15	7
15-19	41	12	265	47
20-24	78	15	50	22
25-29	20	3	124	38
30-34	21	6	128	47
35-39	32	9	122	42
40-44	86	33	231	65
45-49	335	77	319	61
50-54	528	128	392	101
55-59	650	126	541	113
60-64	844	154	658	151
65-69	1,972	372	1,861	451
70-74	2,689	544	3,026	593
75-79	3,460	715	4,700	923
80+	5,543	1,082	8,765	1,746
<b>Subtot</b>	<b>16,37</b>	<b>3,321</b>	<b>21,23</b>	<b>4,433</b>
<b>Total</b>	<b>37,60</b>	<b>7,754</b>	.	.

**Ambulatory Utilization**



Age	Encounters	
	Males	Females
<1	837	696
1-4	1,335	1,301
5-9	1,578	1,639
10-14	1,794	1,784
15-19	2,010	3,089
20-24	830	1,380
25-29	455	1,492
30-34	972	2,124
35-39	1,563	3,420
40-44	1,919	3,936
45-49	2,923	5,078
50-54	4,650	6,714
55-59	4,693	6,289
60-64	5,223	6,062
65-69	10,034	10,721
70-74	11,186	12,950
75-79	13,477	17,854
80+	72,166	97,015
<b>Subtotal</b>	<b>137,645</b>	<b>183,544</b>
<b>Total</b>	<b>321,189</b>	.



## ***Enrollment by Regions & Metropolitan Statistical Areas (MSAs)***

All regional enrollment data comes from the 2010 Annual Managed Care Supplemental filing unless otherwise noted.

This section presents enrollment in commercial HMO plans, commercial point-of-service (POS) plans, Medicare plans and Medicaid plans.

**This information EXCLUDES:**

- 1. enrollment of persons in preferred provider organizations (PPOs) and**
- 2. enrollment of persons in self-funded employer plans for which HMOs or their affiliates provide administrative services.**

POS plans differ from standard HMO service plans by providing members the option to receive services from providers that are outside the HMO's designated provider network. In the 1990s, POS plans were generally more expensive because of the perception that access to non-participating providers was a luxury and an optional benefit. Over time, however, POS plans became a market necessity for HMOs to continue to be able to sell a product that appeals to consumers. In addition, POS plans came down in price because of the ability to impose higher co-payments, co-insurance requirements and/or limit covered benefits. In more recent years, enrollment in POS plans has typically been as great as or greater than enrollment in traditional HMO plans.

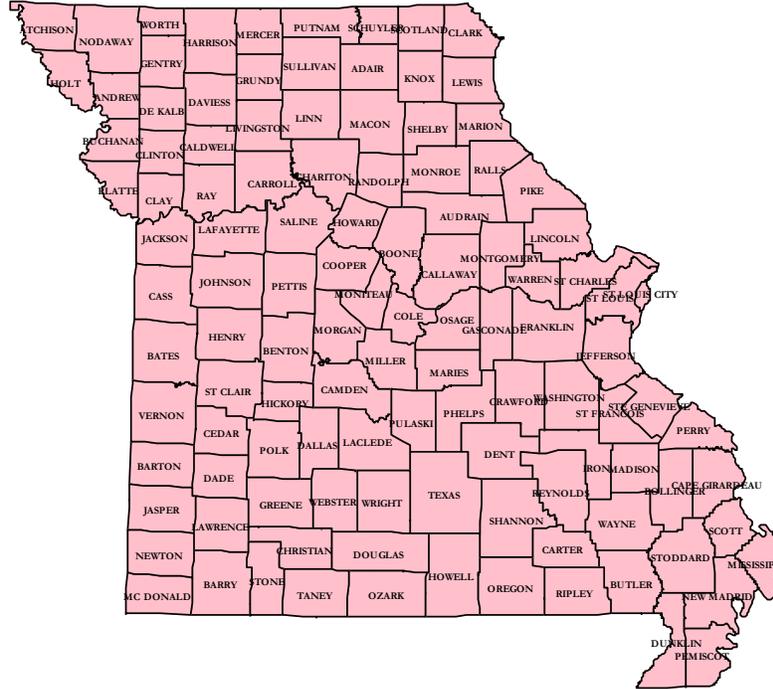
Medicare and Medicaid enrollees are Medicare and Medicaid beneficiaries who enroll in HMOs that have arranged for the provision of health care services under agreements with the Centers for Medicare & Medicaid Services (CMS) and/or the MO HealthNet Division.

Companies are allowed to report enrollment based either on enrollees' residence or on enrollees' place of employment (in the case of enrollment under an employer group contract), which is commonly referred to as the "Live or Work Rule". Companies are required to report enrollment for the Managed Care Supplement in the same manner they reported enrollment for the annual financial statement.

However, total enrollment reported in the Managed Care Supplement filing will vary from total enrollment reported in the financial statement. The Managed Care Supplement is submitted to DIFP at a later date than the financial statement. Additional time between filings allows the companies to present the most updated enrollment numbers, accounting for additional information regarding new enrollees and dis-enrollments. DIFP requires an explanation of any variation between the financial statement and the Managed Care Supplement that exceeds 5 percent.

Metropolitan Statistical Areas are defined by the U.S. Office of Management and Budget. An MSA is: 1) a county or group of contiguous counties that contains at least one city of 50,000 inhabitants or more, or 2) an urbanized area of at least 50,000 inhabitants and a total MSA population of at least 100,000 inhabitants. The contiguous counties are included in an MSA if, according to certain criteria, they are essentially metropolitan in character and are socially and economically integrated with the central city or cities.

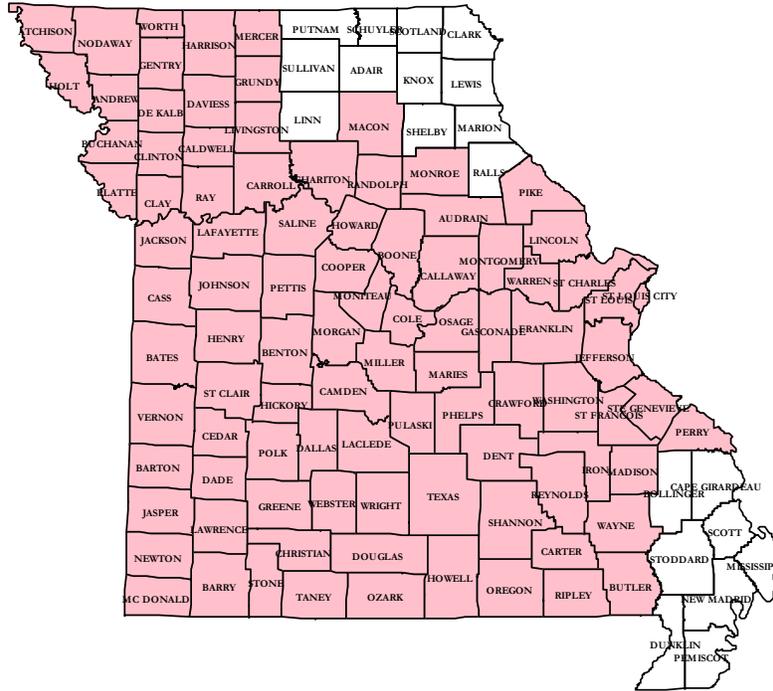
## Missouri Counties with HMOs



*This map shows the Missouri Counties in which at least one HMO has approval to sell coverage. However, approval to sell coverage does not mean any HMO actually sells coverage.*

County	# of HMOs	County	# of HMOs	County	# of HMOs	County	# of HMOs	County	# of HMOs
Adair	4	Clay	12	Iron	6	Montgomery	6	Schuyler	4
Andrew	8	Clinton	10	Jackson	13	Morgan	6	Scotland	3
Atchison	3	Cole	7	Jasper	10	New Madrid	3	Scott	2
Audrain	7	Cooper	7	Jefferson	11	Newton	11	Shannon	5
Barry	12	Crawford	6	Johnson	10	Nodaway	4	Shelby	3
Barton	6	Dade	9	Knox	4	Oregon	2	St. Charles	11
Bates	6	Dallas	9	Laclede	10	Osage	6	St. Clair	6
Benton	5	Daviess	6	Lafayette	13	Ozark	4	St. Francois	8
Bollinger	1	De Kalb	7	Lawrence	12	Pemiscot	3	St. Louis	11
Boone	8	Dent	5	Lewis	3	Perry	6	St. Louis City	11
Buchanan	9	Douglas	10	Lincoln	8	Pettis	7	Ste. Genevieve	8
Butler	4	Dunklin	2	Linn	5	Phelps	7	Stoddard	2
Caldwell	8	Franklin	9	Livingston	7	Pike	8	Stone	10
Callaway	5	Gasconade	7	Macon	6	Platte	12	Sullivan	5
Camden	7	Gentry	6	Madison	7	Polk	12	Taney	7
Cape Girardeau	2	Greene	12	Maries	7	Pulaski	7	Texas	5
Carroll	7	Grundy	6	Marion	4	Putnam	5	Vernon	6
Carter	4	Harrison	6	McDonald	8	Ralls	4	Warren	8
Cass	13	Henry	8	Mercer	5	Randolph	7	Washington	8
Cedar	9	Hickory	7	Miller	7	Ray	13	Wayne	3
Chariton	7	Holt	4	Mississippi	2	Reynolds	5	Webster	12
Christian	12	Howard	7	Moniteau	7	Ripley	3	Worth	4
Clark	4	Howell	5	Monroe	7	Saline	6	Wright	10

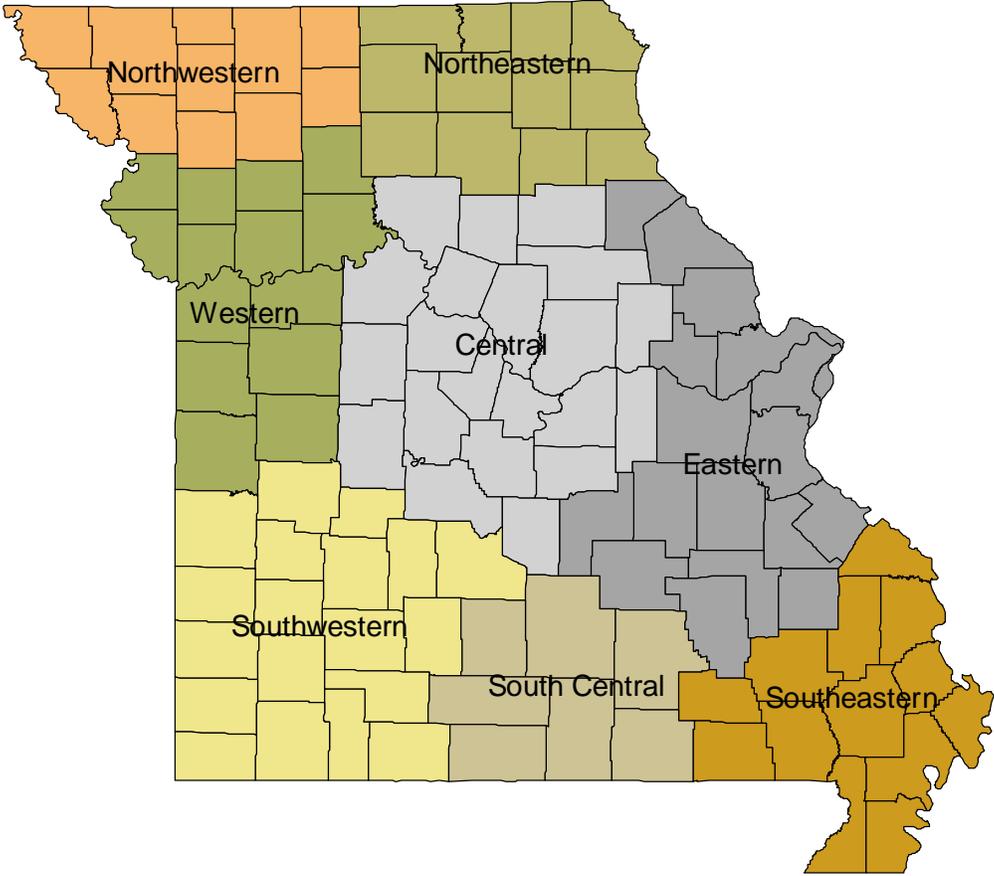
## Missouri Counties with Active Commercial Marketing (Excluding Medicaid Companies)



*This map shows the Missouri Counties in which at least one HMO is actually selling coverage.*

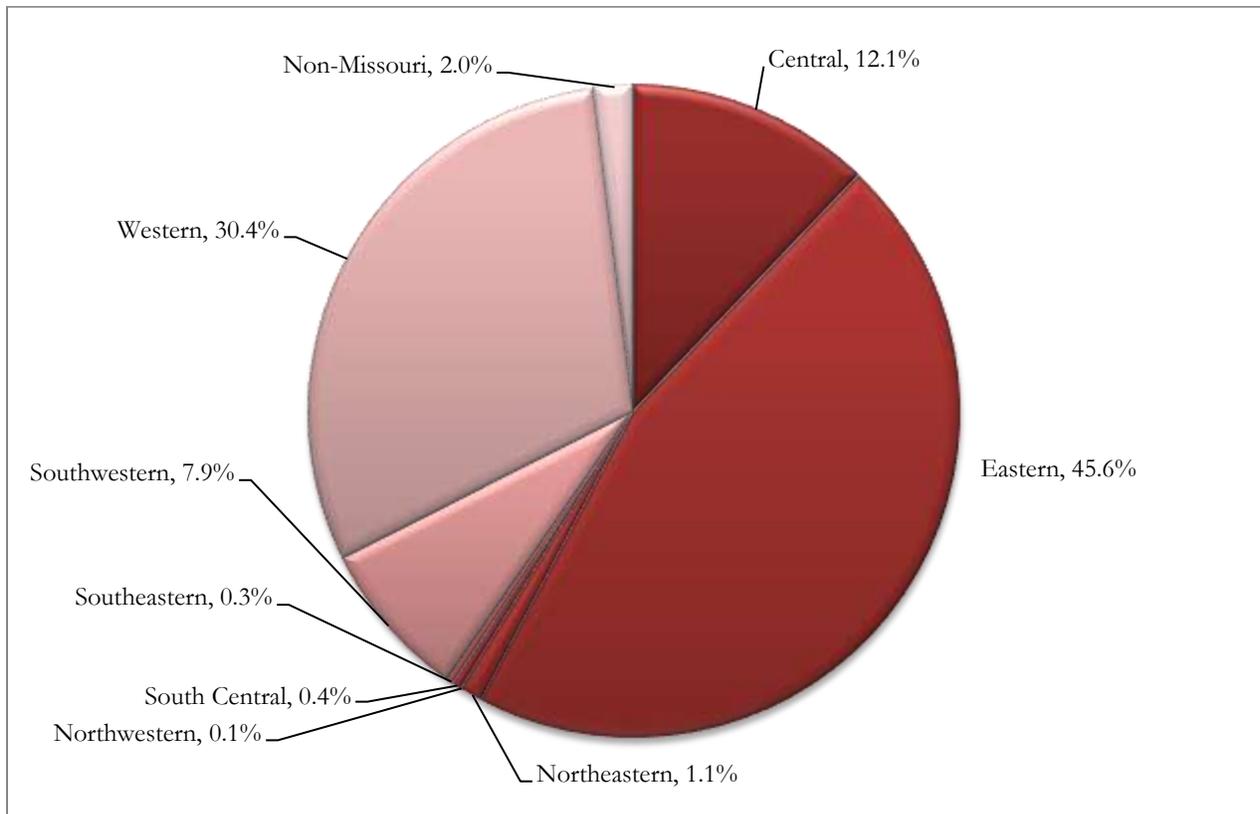
County	# of HMOs	County	# of HMOs	County	# of HMOs	County	# of HMOs	County	# of HMOs
Adair	0	Clay	5	Iron	1	Montgomery	3	Schuyler	0
Andrew	2	Clinton	2	Jackson	5	Morgan	2	Scotland	0
Atchison	1	Cole	3	Jasper	4	New Madrid	0	Scott	0
Audrain	2	Cooper	2	Jefferson	4	Newton	4	Shannon	1
Barry	3	Crawford	3	Johnson	3	Nodaway	1	Shelby	0
Barton	4	Dade	3	Knox	0	Oregon	1	St. Charles	4
Bates	1	Dallas	4	Laclede	2	Osage	3	St. Clair	2
Benton	1	Daviess	2	Lafayette	4	Ozark	2	St. Francois	2
Bollinger	0	De Kalb	2	Lawrence	4	Pemiscot	0	St. Louis	4
Boone	3	Dent	1	Lewis	0	Perry	1	St. Louis City	4
Buchanan	3	Douglas	3	Lincoln	3	Pettis	2	Ste. Genevieve	2
Butler	1	Dunklin	0	Linn	0	Phelps	2	Stoddard	0
Caldwell	2	Franklin	3	Livingston	2	Pike	1	Stone	3
Callaway	3	Gasconade	3	Macon	2	Platte	5	Sullivan	0
Camden	3	Gentry	2	Madison	1	Polk	4	Taney	3
Cape Girardeau	0	Greene	4	Maries	2	Pulaski	2	Texas	2
Carroll	2	Grundy	2	Marion	0	Putnam	0	Vernon	2
Carter	1	Harrison	2	McDonald	3	Ralls	0	Warren	2
Cass	4	Henry	2	Mercer	1	Randolph	2	Washington	2
Cedar	3	Hickory	3	Miller	3	Ray	5	Wayne	1
Chariton	1	Holt	1	Mississippi	0	Reynolds	1	Webster	4
Christian	4	Howard	2	Moniteau	3	Ripley	1	Worth	1
Clark	0	Howell	2	Monroe	2	Saline	2	Wright	3

Missouri Regions



## Missouri Enrollment by Region

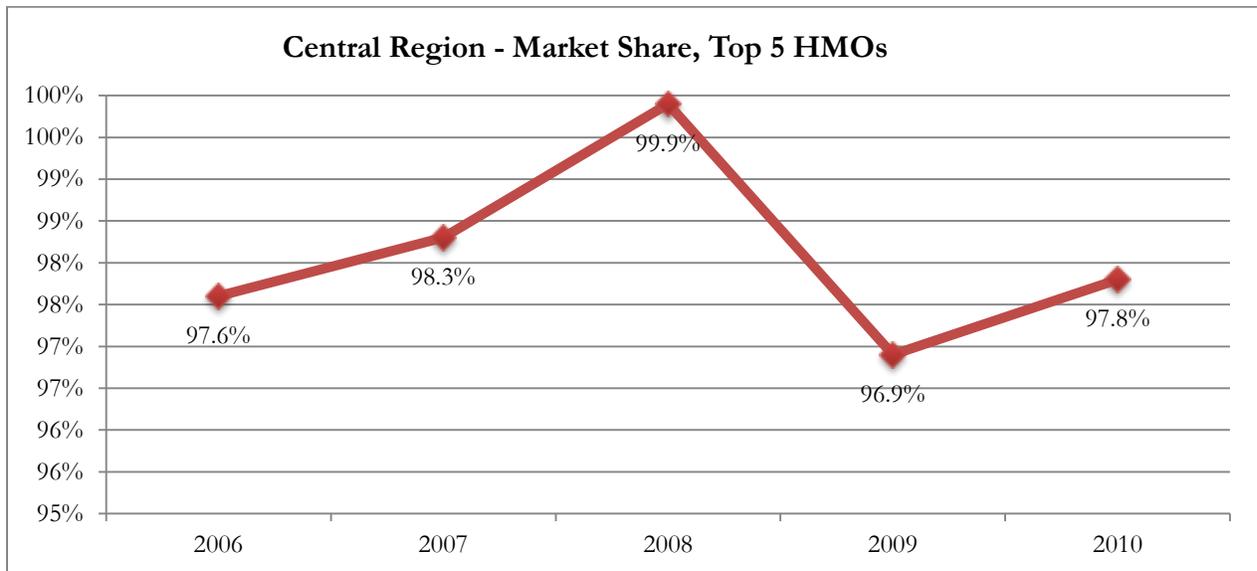
Region	HMO	POS	Medicare	Medicaid	Total	% Missouri Market
Central	3,243	19,023	1,354	66,915	90,535	12.1%
Eastern	22,154	27,128	77,080	214,559	340,921	45.6%
Northeastern	44	525	2	7,832	8,403	1.1%
Northwestern	759	26	5	19	809	0.1%
South Central	1,514	841	446	130	2,931	0.4%
Southeastern	246	43	40	1,973	2,302	0.3%
Southwestern	10,160	21,346	12,653	15,075	59,234	7.9%
Western	74,265	4,525	20,939	127,679	227,408	30.4%
Non-Missouri	9,324	4,628	600	222	14,774	2.0%
<b>Total</b>	<b>121,709</b>	<b>78,085</b>	<b>113,119</b>	<b>434,404</b>	<b>747,317</b>	<b>100.0%</b>
<b>% MO Market</b>	<b>16.3%</b>	<b>10.4%</b>	<b>15.1%</b>	<b>58.1%</b>	<b>100.0%</b>	



## Central Region Enrollment

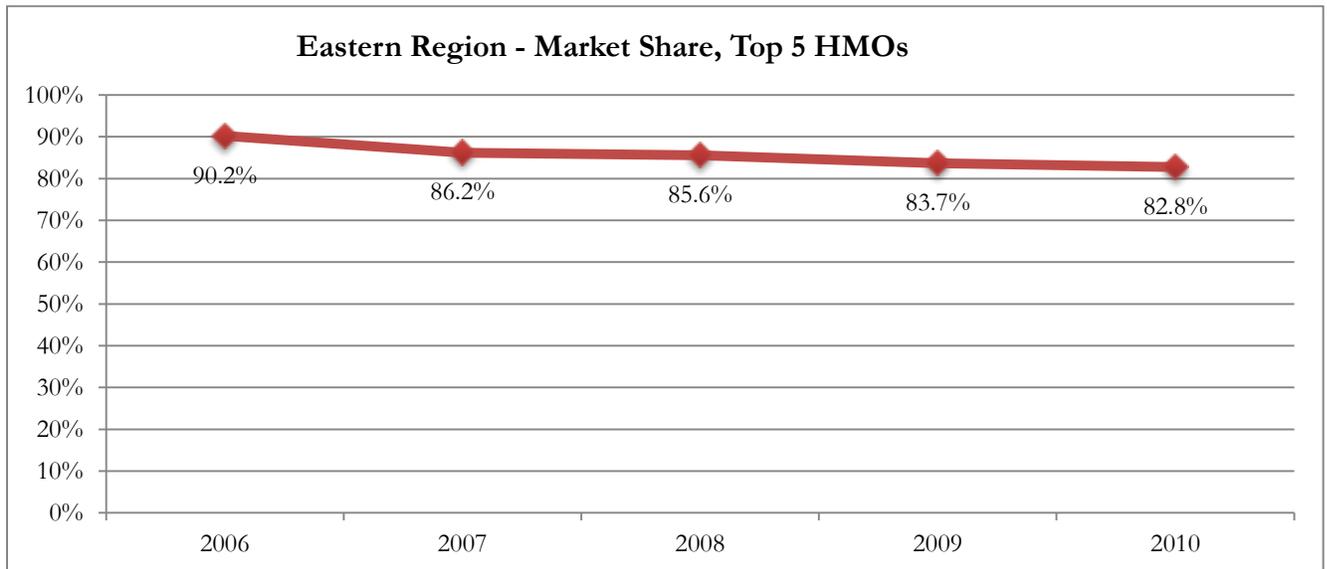
### By Company and Enrollment Classification

Name	HMO	POS	Medicare	Medicaid	Total	Market Share
Aetna Health, Inc.	1	2	0	0	3	0.0%
Alliance for Community Health DBA Molina Healthcare of MO	0	0	0	6,699	6,699	7.4%
Arcadian Health Plan, Inc.	0	0	24	0	24	0.0%
Blue-Advantage Plus of Kansas City, dba Blue-Advantage Plus	0	0	0	63	63	0.1%
Children's Mercy's Family Health Partners	0	0	0	44	44	0.0%
CIGNA Healthcare of Ohio, dba CIGNA Healthcare of KS/MO	4	0	0	0	4	0.0%
Coventry Health Care of Kansas, Inc	48	21	12	0	81	0.1%
Cox Health Systems HMO, Inc	0	8	0	0	8	0.0%
Essence Healthcare, Inc	0	0	505	0	505	0.6%
Good Health HMO, Inc. dba Blue-Care, Inc.	153	0	0	0	153	0.2%
Group Health Plan, Inc	124	148	328	0	600	0.7%
Harmony Health Plan of IL dba Harmony Health Plan of MO	0	0	3	278	281	0.3%
Healthcare USA of Missouri, LLC	0	0	0	27,295	27,295	30.1%
HMO Missouri, Inc Db a Anthem Blue Cross & Blue Shield	2,107	18,829	0	0	20,936	23.1%
Humana Health Plan, Inc.	14	15	7	0	36	0.0%
Mercy Health Plans of Missouri, Inc	113	0	93	0	206	0.2%
Missouri Care Inc.	0	0	0	32,536	32,536	35.9%
United Healthcare of the Midwest, Inc.	679	0	382	0	1,061	1.2%
<b>Total</b>	<b>3,243</b>	<b>19,023</b>	<b>1,354</b>	<b>66,915</b>	<b>90,535</b>	<b>100.0%</b>



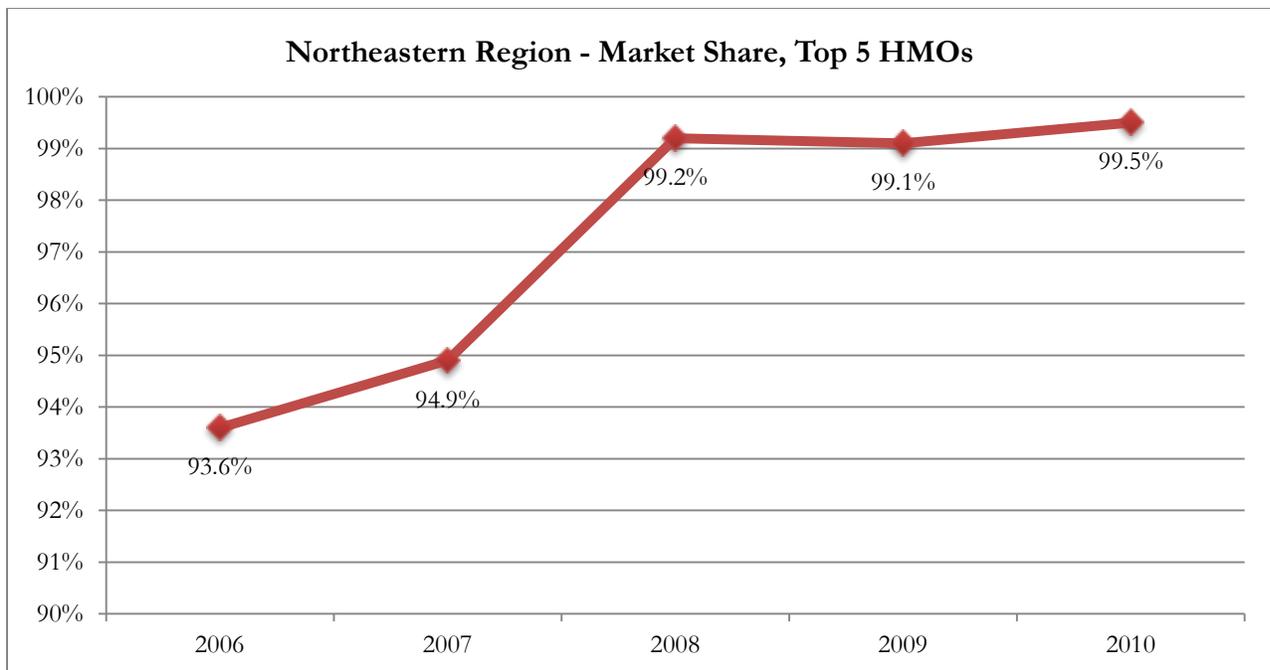
## Eastern Region Enrollment By Company and Enrollment Classification

Name	HMO	POS	Medicare	Medicaid	Total	Market
Aetna Health Inc.	874	106	0	0	980	0.3%
Alliance for Community Health dba Molina Healthcare of MO	0	0	0	60,253	60,253	17.7%
Blue-Advantage Plus of Kansas City dba Blue-Advantage Plus	0	0	0	2	2	0.0%
CIGNA Healthcare of St. Louis	146	3	0	0	149	0.0%
Children's Mercy's Family Health Partners	0	0	0	8	8	0.0%
Coventry Health Care of Kansas	12	12	1	0	25	0.0%
Cox Health Systems HMO, Inc	1	0	0	0	1	0.0%
Essence Healthcare, Inc	0	0	21,893	0	21,893	6.4%
Good Health HMO, Inc dba Blue-Care Inc.	15	0	0	0	15	0.0%
Group Health Plan, Inc	6,876	7,512	17,968	0	32,356	9.5%
Harmony Health Plan of IL dba Harmony Health Plan of MO	0	0	1,138	16,562	17,700	5.2%
Healthcare USA of Missouri	0	0	0	129,024	129,024	37.8%
Healthlink HMO, Inc	20	0	0	0	20	0.0%
HMO Missouri, Inc Db a Anthem Blue Cross & Blue Shield	1,505	18,959	0	0	20,464	6.0%
Humana Health Plan, Inc.	1	0	5	0	6	0.0%
Mercy Health Plans of Missouri, Inc	3,841	500	6,270	0	10,611	3.1%
Missouri Care Inc.	0	0	0	8,710	8,710	2.6%
United Healthcare of the Midwest, Inc.	8,863	36	29,805	0	38,704	11.4%
<b>Total</b>	<b>22,154</b>	<b>27,128</b>	<b>77,080</b>	<b>214,559</b>	<b>340,921</b>	<b>100.0%</b>



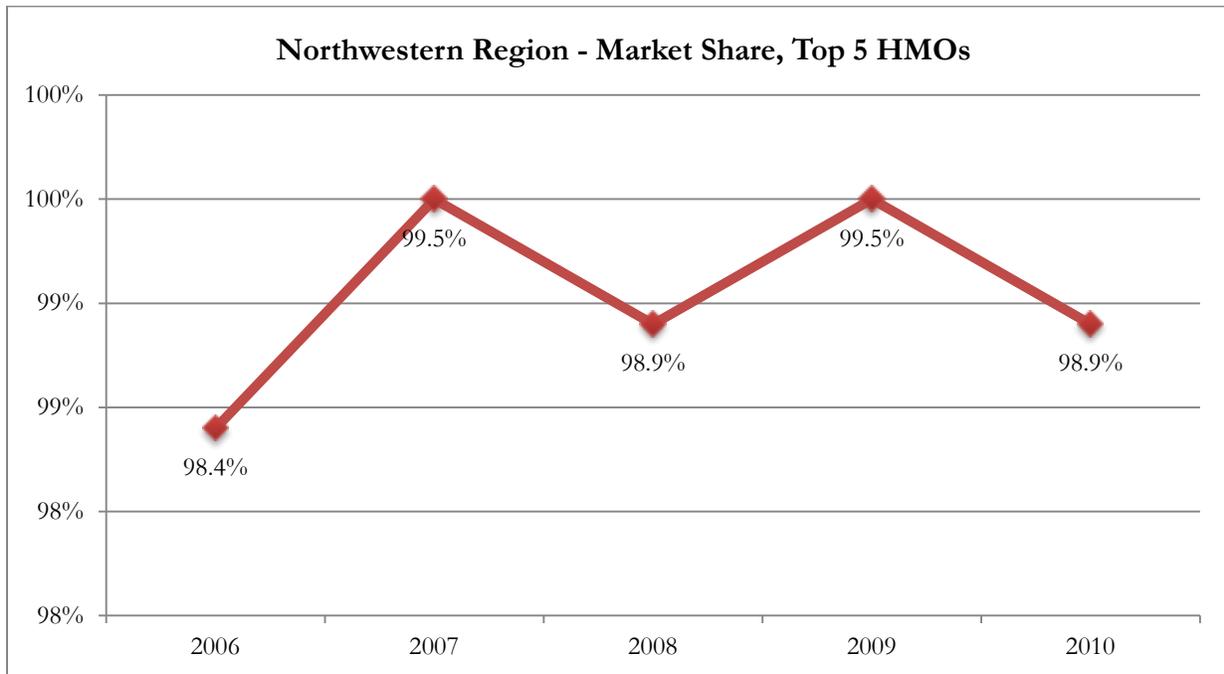
## Northeastern Region Enrollment By Company and Enrollment Classification

Name	HMO	POS	Medicare	Medicaid	Total	Market
Alliance for Community Health DBA Molina Healthcare of MO	0	0	0	1,043	1,043	12.4%
Children's Mercy's Family Health Partners	0	0	0	11	11	0.1%
Coventry Health Care of Kansas	18	0	0	0	18	0.2%
Good Health HMO, Inc dba Blue-Care Inc.	6	0	0	0	6	0.1%
Group Health Plan, Inc	8	0	2	0	10	0.1%
Harmony Health Plan of IL dba Harmony Health Plan of MO	0	0	0	5	5	0.1%
Healthcare USA of Missouri	0	0	0	3,387	3,387	40.3%
HMO Missouri, Inc Dba Anthem Blue Cross & Blue Shield	2	525	0	0	527	6.3%
Mercy Health Plans of Missouri, Inc	2	0	0	0	2	0.0%
Missouri Care Inc.	0	0	0	3,386	3,386	40.3%
United Healthcare of the Midwest, Inc.	8	0	0	0	8	0.1%
<b>Total</b>	<b>44</b>	<b>525</b>	<b>2</b>	<b>7,832</b>	<b>8,403</b>	<b>100.0%</b>



## Northwestern Region Enrollment By Company and Enrollment Classification

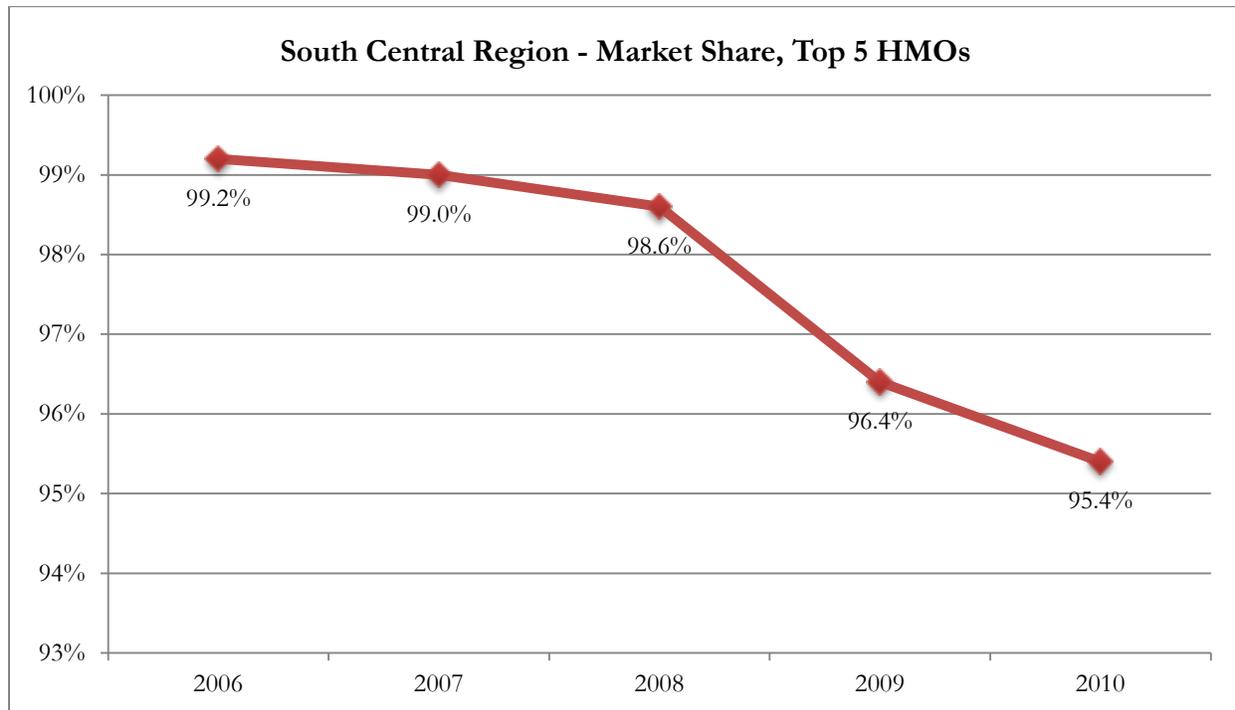
Name	HMO	POS	Medicare	Medicaid	Total	Market
Aetna Health Inc.	36	0	0	0	36	4.4%
Children's Mercy's Family Health Partners	0	0	0	6	6	0.7%
Coventry Health Care of Kansas	69	24	5	0	98	12.1%
Good Health HMO, Inc dba Blue-Care Inc.	633	0	0	0	633	78.2%
HMO Missouri, Inc Dba Anthem Blue Cross & Blue Shield	1	2	0	0	3	0.4%
Humana Health Plan, Inc.	20	0	0	0	20	2.5%
Missouri Care Inc.	0	0	0	13	13	1.6%
<b>Total</b>	<b>759</b>	<b>26</b>	<b>5</b>	<b>19</b>	<b>809</b>	<b>100.0%</b>



## South Central Region Enrollment

### By Company and Enrollment Classification

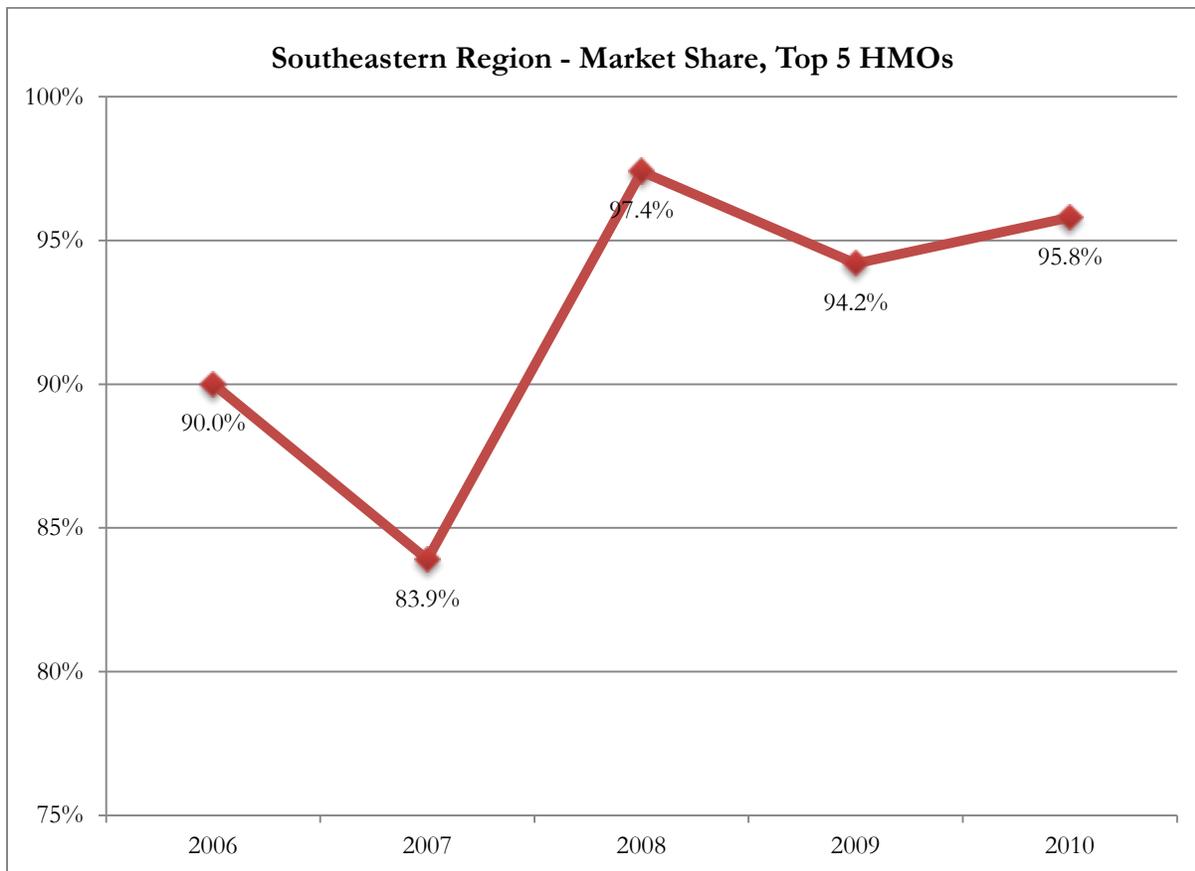
Name	HMO	POS	Medicare	Medicaid	Total	Market
Alliance for Community Health dba Molina Healthcare of MO	0	0	0	23	23	0.8%
Arcadian Health Plan, Inc.	0	0	274	0	274	9.3%
Blue-Advantage Plus of Kansas City dba Blue-Advantage Plus	0	0	0	1	1	0.0%
Coventry Health Care of Kansas	0	1	0	0	1	0.0%
Cox Health Systems HMO, Inc	97	104	0	0	201	6.9%
Good Health HMO, Inc dba Blue-Care Inc.	4	0	0	0	4	0.1%
Group Health Plan, Inc	0	6	1	0	7	0.2%
Harmony Health Plan of IL dba Harmony Health Plan of MO	0	0	2	4	6	0.2%
Healthcare USA of Missouri	0	0	0	40	40	1.4%
HMO Missouri, Inc Dba Anthem Blue Cross & Blue Shield	11	730	0	0	741	25.3%
Mercy Health Plans of Missouri, Inc	1,363	0	156	0	1,519	51.8%
Missouri Care Inc.	0	0	0	62	62	2.1%
United Healthcare of the Midwest, Inc.	39	0	13	0	52	1.8%
<b>Total</b>	<b>1,514</b>	<b>841</b>	<b>446</b>	<b>130</b>	<b>2,931</b>	<b>100.0%</b>



## Southeastern Region Enrollment

### By Company and Enrollment Classification

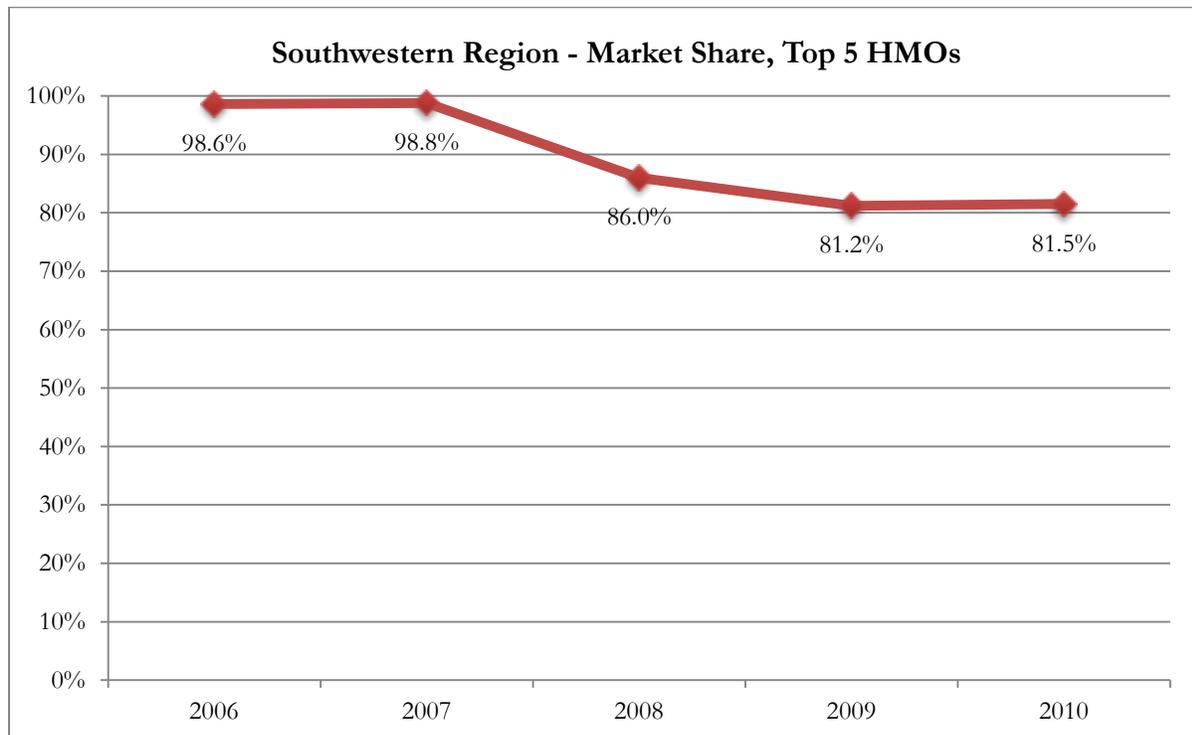
Name	HMO	POS	Medicare	Medicaid	Total	Market
Alliance for Community Health dba Molina Healthcare of MO	0	0	0	1,356	1,356	58.9%
Cox Health Systems HMO, Inc	0	1	0	0	1	0.0%
Good Health HMO, Inc dba Blue-Care Inc.	2	0	0	0	2	0.1%
Group Health Plan, Inc	191	13	5	0	209	9.1%
Harmony Health Plan of IL dba Harmony Health Plan of MO	0	0	24	323	347	15.1%
Healthcare USA of Missouri	0	0	0	176	176	7.6%
HMO Missouri, Inc Dba Anthem Blue Cross & Blue Shield	2	28	0	0	30	1.3%
Mercy Health Plans of Missouri, Inc	2	1	2	0	5	0.2%
Missouri Care Inc.	0	0	0	118	118	5.1%
United Healthcare of the Midwest, Inc.	49	0	9	0	58	2.5%
<b>Total</b>	<b>246</b>	<b>43</b>	<b>40</b>	<b>1,973</b>	<b>2,302</b>	<b>100.0%</b>



## Southwestern Region Enrollment

### By Company and Enrollment Classification

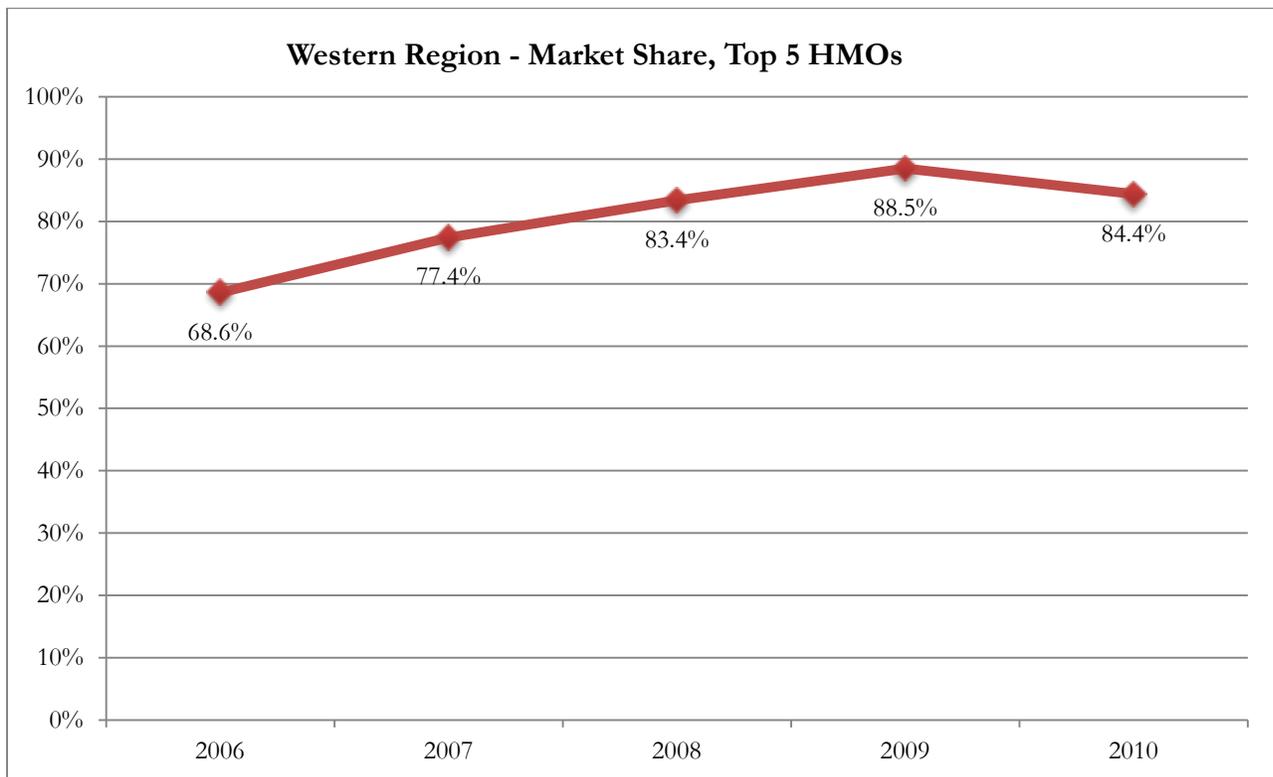
Name	HMO	POS	Medicare	Medicaid	Total	Market
Alliance for Community Health DBA Molina Healthcare of MO	0	0	0	3,959	3,959	6.7%
Arcadian Health Plan, Inc.	0	0	2,921	0	2,921	4.9%
Blue-Advantage Plus of Kansas City dba Blue-Advantage Plus	0	0	0	163	163	0.3%
Children's Mercy's Family Health Partners	0	0	0	3,776	3,776	6.4%
CIGNA Healthcare of Ohio dba CIGNA Healthcare of KS/MO	2	0	0	0	2	0.0%
Coventry Health Care of Kansas	242	263	6	0	511	0.9%
Cox Health Systems HMO, Inc	1,482	2,277	0	0	3,759	6.3%
Essence Healthcare, Inc	0	0	1	0	1	0.0%
Good Health HMO, Inc dba Blue-Care Inc.	62	0	0	0	62	0.1%
Group Health Plan, Inc	2	2	1	0	5	0.0%
Harmony Health Plan of IL dba Harmony Health Plan of MO	0	0	0	11	11	0.0%
Healthcare USA of Missouri	0	0	0	4,480	4,480	7.6%
Humana Health Plan, Inc.	7	14	10	0	31	0.1%
HMO Missouri, Inc Dba Anthem Blue Cross & Blue Shield	797	18,787	0	0	19,584	33.1%
Mercy Health Plans of Missouri, Inc	7,003	3	9,490	0	16,496	27.8%
Missouri Care Inc.	0	0	0	2,686	2,686	4.5%
United Healthcare of the Midwest, Inc.	563	0	224	0	787	1.3%
<b>Total</b>	<b>10,160</b>	<b>21,346</b>	<b>12,653</b>	<b>15,075</b>	<b>59,234</b>	<b>100.0%</b>



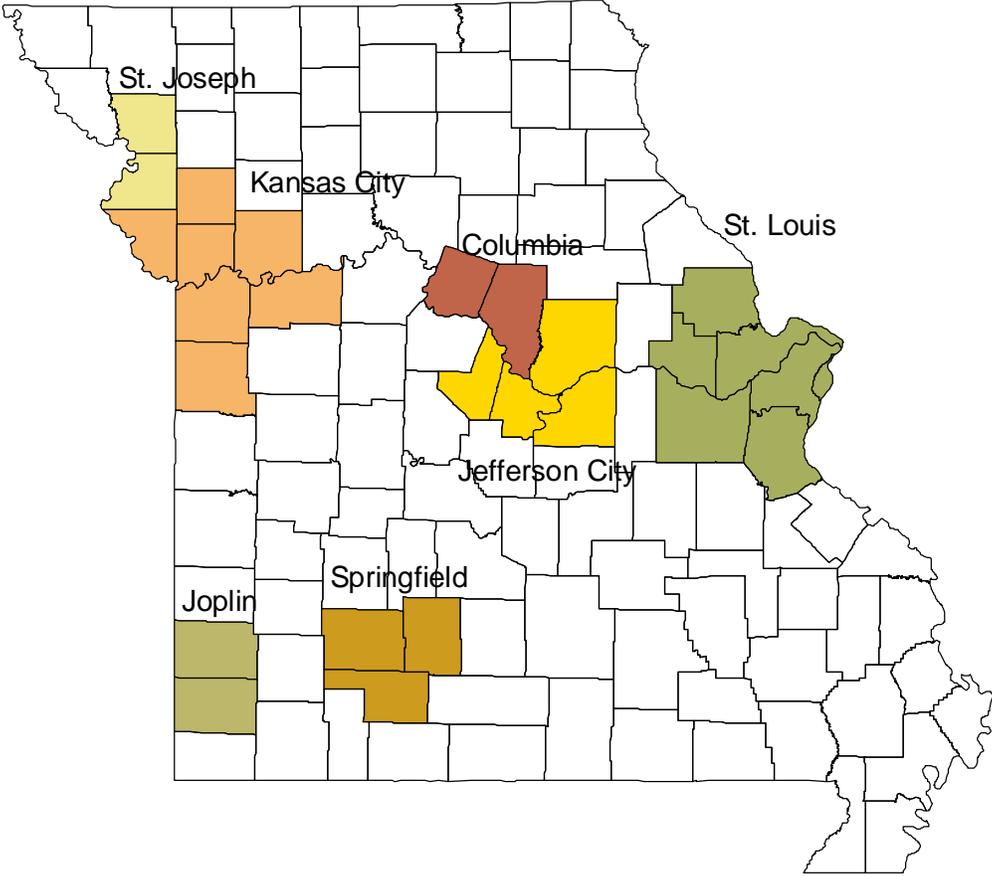
## Western Region Enrollment

### By Company and Enrollment Classification

Name	HMO	POS	Medicare	Medicaid	Total	Market
Aetna Health Inc.	1,427	421	0	0	1,848	0.8%
Alliance for Community Health DBA Molina Healthcare of MO	0	0	0	8,430	8,430	3.7%
Arcadian Health Plan, Inc.	0	0	3	0	3	0.0%
Blue-Advantage Plus of Kansas City dba Blue-Advantage Plus	0	0	0	30,805	30,805	13.5%
Children's Mercy's Family Health Partners	0	0	0	51,807	51,807	22.8%
CIGNA Healthcare of Ohio dba CIGNA Healthcare of KS/MO	415	7	0	0	422	0.2%
Coventry Health Care of Kansas	9,646	3,942	5,449	0	19,037	8.4%
Essence Healthcare, Inc	0	0	6	0	6	0.0%
Good Health HMO, Inc dba Blue-Care Inc.	56,956	0	0	0	56,956	25.0%
Group Health Plan, Inc	2	0	1	0	3	0.0%
Harmony Health Plan of IL dba Harmony Health Plan of MO	0	0	5	15	20	0.0%
Healthcare USA of Missouri	0	0	0	31,363	31,363	13.8%
HMO Missouri, Inc DbA Anthem Blue Cross & Blue Shield	59	54	0	0	113	0.0%
Humana Health Plan, Inc.	5,366	59	15,469	0	20,894	9.2%
Missouri Care Inc.	0	0	0	5,259	5,259	2.3%
United Healthcare of the Midwest, Inc.	394	42	6	0	442	0.2%
<b>Total</b>	<b>74,265</b>	<b>4,525</b>	<b>20,939</b>	<b>127,679</b>	<b>227,408</b>	<b>100.0%</b>

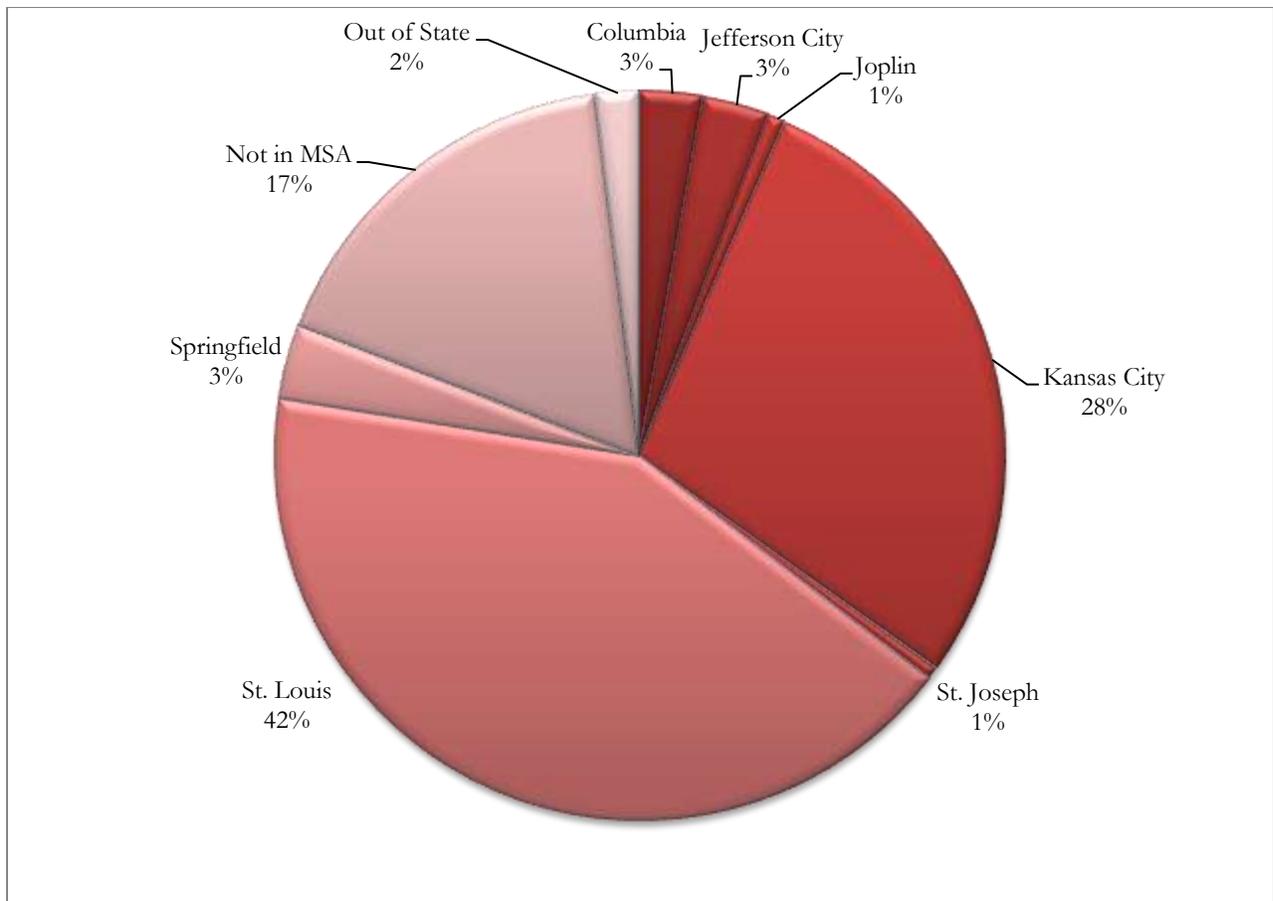


**Missouri Metropolitan Statistical Areas  
(Missouri Portions Only)**



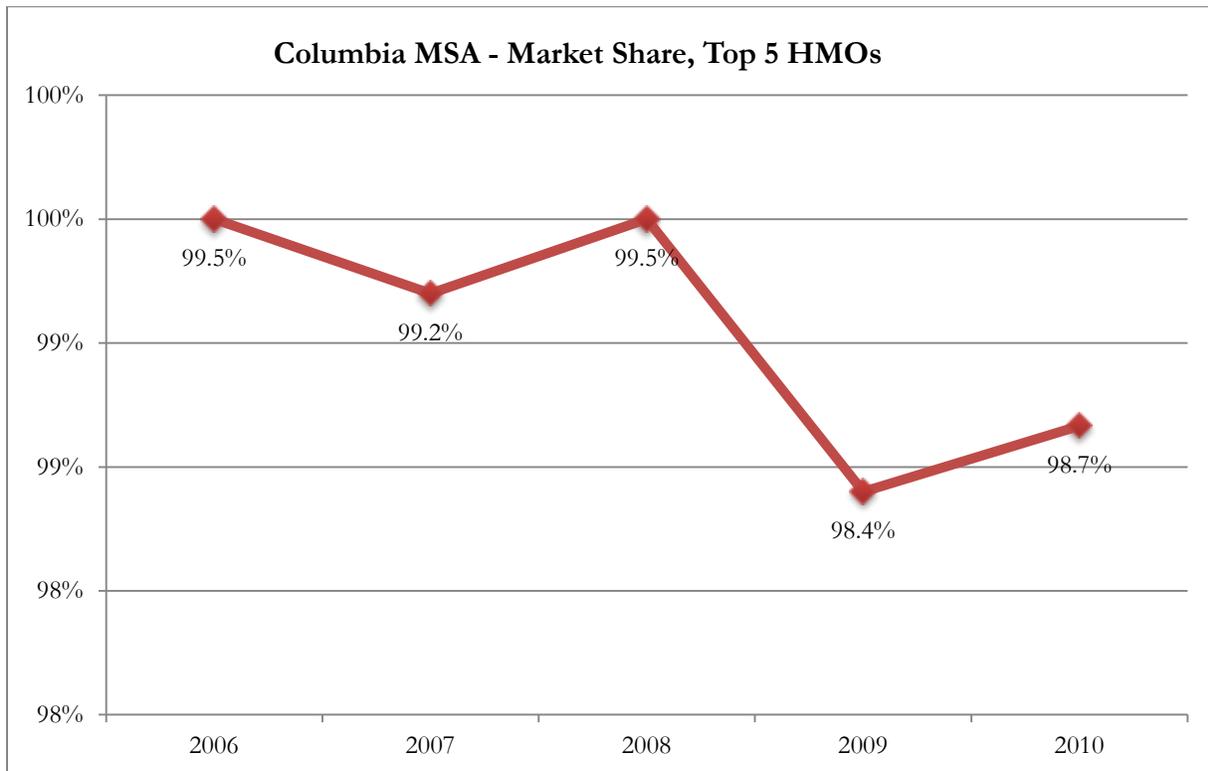
## Missouri Enrollment by MSA

MSA Name	HMO	POS	Medicare	Medicaid	Total	% of Market
Columbia	443	6,186	609	13,531	20,769	2.8%
Jefferson City	1,325	6,092	177	14,382	21,976	2.9%
Joplin	313	4,764	908	41	6,026	0.8%
Kansas City	68,437	4,314	20,488	118,736	211,975	28.4%
St. Joseph	3,821	59	8	63	3,951	0.5%
St. Louis	21,575	25,533	76,247	191,258	314,613	42.1%
Springfield	7,091	9,901	7,423	373	24,788	3.3%
Not in MSA	9,380	16,608	6,659	95,798	128,445	17.2%
Out of State	9,324	4,628	600	222	14,774	2.0%
<b>Total</b>	<b>121,709</b>	<b>78,085</b>	<b>113,119</b>	<b>434,404</b>	<b>747,317</b>	<b>100.0%</b>
<b>% of Market</b>	<b>16.3%</b>	<b>10.4%</b>	<b>15.1%</b>	<b>58.1%</b>	<b>100.0%</b>	



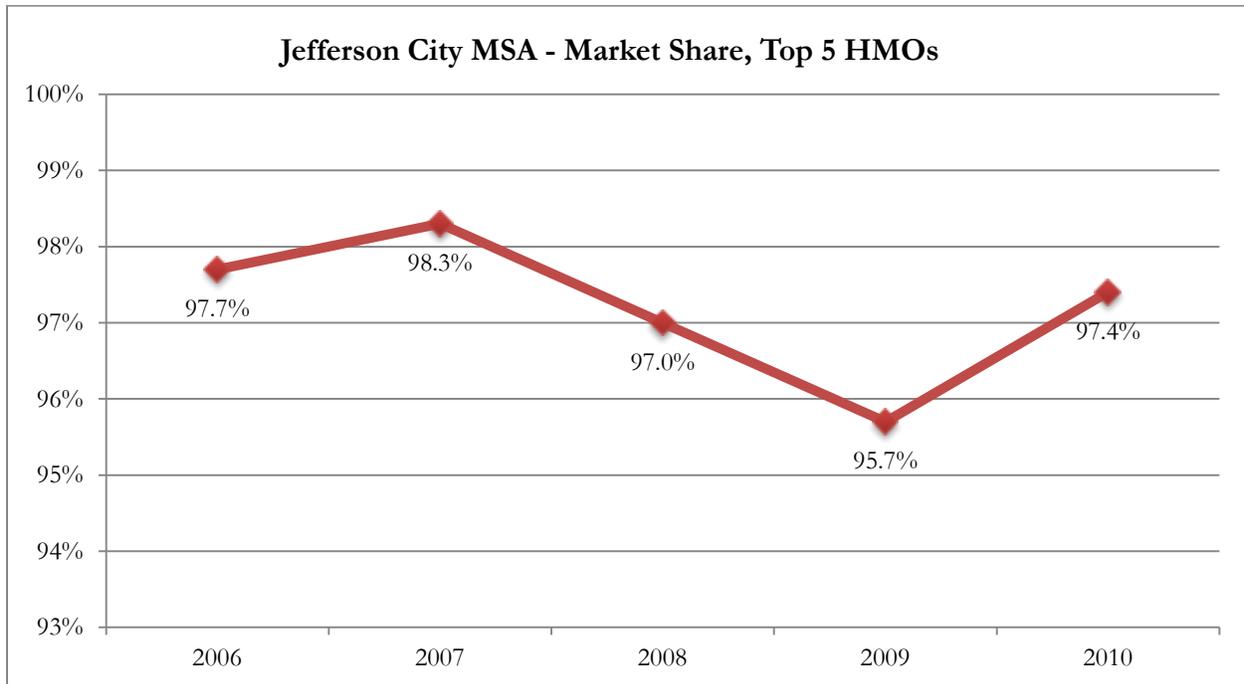
## Columbia MSA Enrollment by Company

Name	HMO	POS	Medicare	Medicaid	Total	Market Share
Alliance for Community Health dba Molina Healthcare of MO	0	0	0	611	611	2.9%
Children's Mercy's Family Health Partners	0	0	0	1	1	0.0%
Coventry Health Care of Kansas	0	3	0	0	3	0.0%
Essence Healthcare, Inc	0	0	500	0	500	2.4%
Good Health HMO, Inc dba Blue-Care Inc.	6	0	0	0	6	0.0%
Group Health Plan, Inc	11	19	107	0	137	0.7%
Harmony Health Plan of IL dba Harmony Health Plan of MO	0	0	0	11	11	0.1%
Healthcare USA of Missouri	0	0	0	4,940	4,940	23.8%
Humana Health Plan, Inc.	0	8	0	0	8	0.0%
HMO Missouri, Inc Dba Anthem Blue Cross & Blue Shield	317	6,156	0	0	6,473	31.2%
Mercy Health Plans of Missouri, Inc	5	0	0	0	5	0.0%
Missouri Care Inc.	0	0	0	7,968	7,968	38.4%
United Healthcare of the Midwest, Inc.	104	0	2	0	106	0.5%
<b>Total</b>	<b>443</b>	<b>6,186</b>	<b>609</b>	<b>13,531</b>	<b>20,769</b>	<b>100.0%</b>



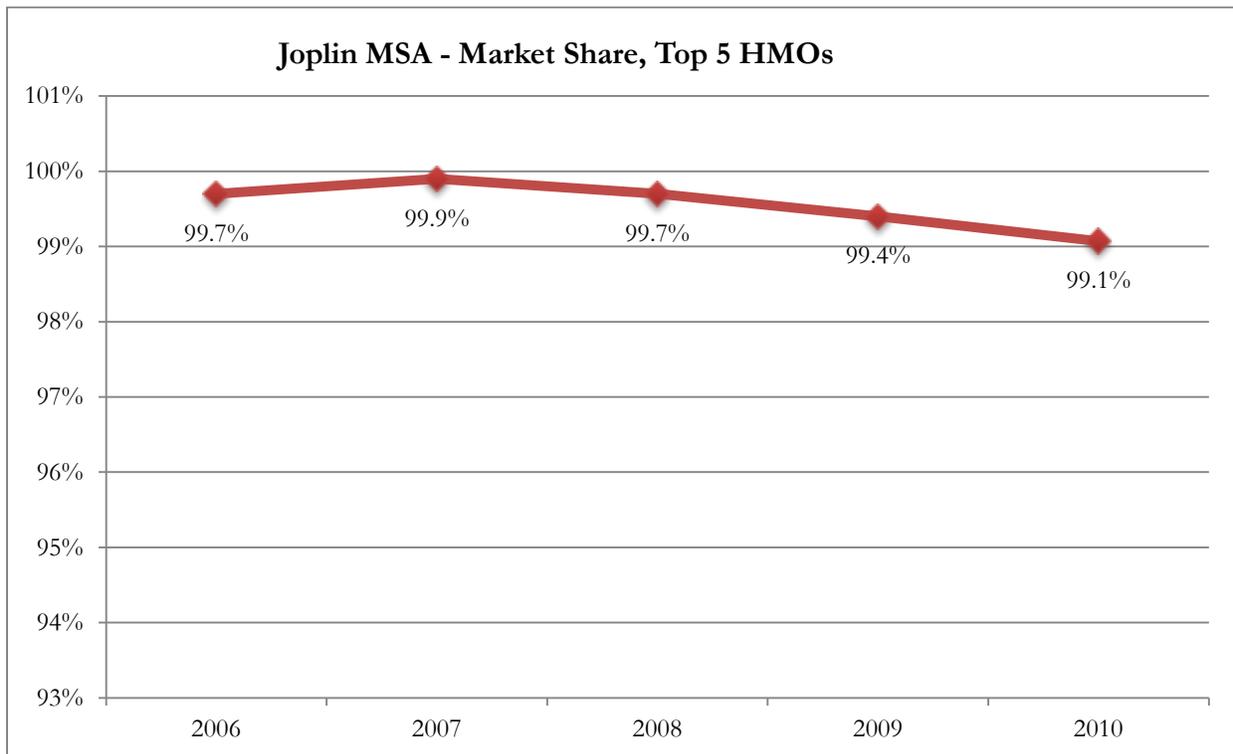
## Jefferson City MSA Enrollment by Company

Name	HMO	POS	Medicare	Medicaid	Total	Market Share
Alliance for Community Health dba Molina Healthcare of MO	0	0	0	2,075	2,075	9.4%
Blue-Advantage Plus of Kansas City dba Blue-Advantage Plus	0	0	0	60	60	0.3%
Children's Mercy's Family Health Partners	0	0	0	21	21	0.1%
Coventry Health Care of Kansas	0	1	2	0	3	0.0%
Essence Healthcare, Inc	0	0	1	0	1	0.0%
Good Health HMO, Inc dba Blue-Care Inc.	2	0	0	0	2	0.0%
Group Health Plan, Inc	24	53	141	0	218	1.0%
Harmony Health Plan of IL dba Harmony Health Plan of MO	0	0	3	251	254	1.2%
Healthcare USA of Missouri	0	0	0	6,425	6,425	29.2%
Humana Health Plan, Inc.	0	7	0	0	7	0.0%
HMO Missouri, Inc Db a Anthem Blue Cross & Blue Shield	1,042	6,031	0	0	7,073	32.2%
Mercy Health Plans of Missouri, Inc	4	0	1	0	5	0.0%
Missouri Care Inc.	0	0	0	5,550	5,550	25.3%
United Healthcare of the Midwest, Inc.	253	0	29	0	282	1.3%
<b>Total</b>	<b>1,325</b>	<b>6,092</b>	<b>177</b>	<b>14,382</b>	<b>21,976</b>	<b>100.0%</b>



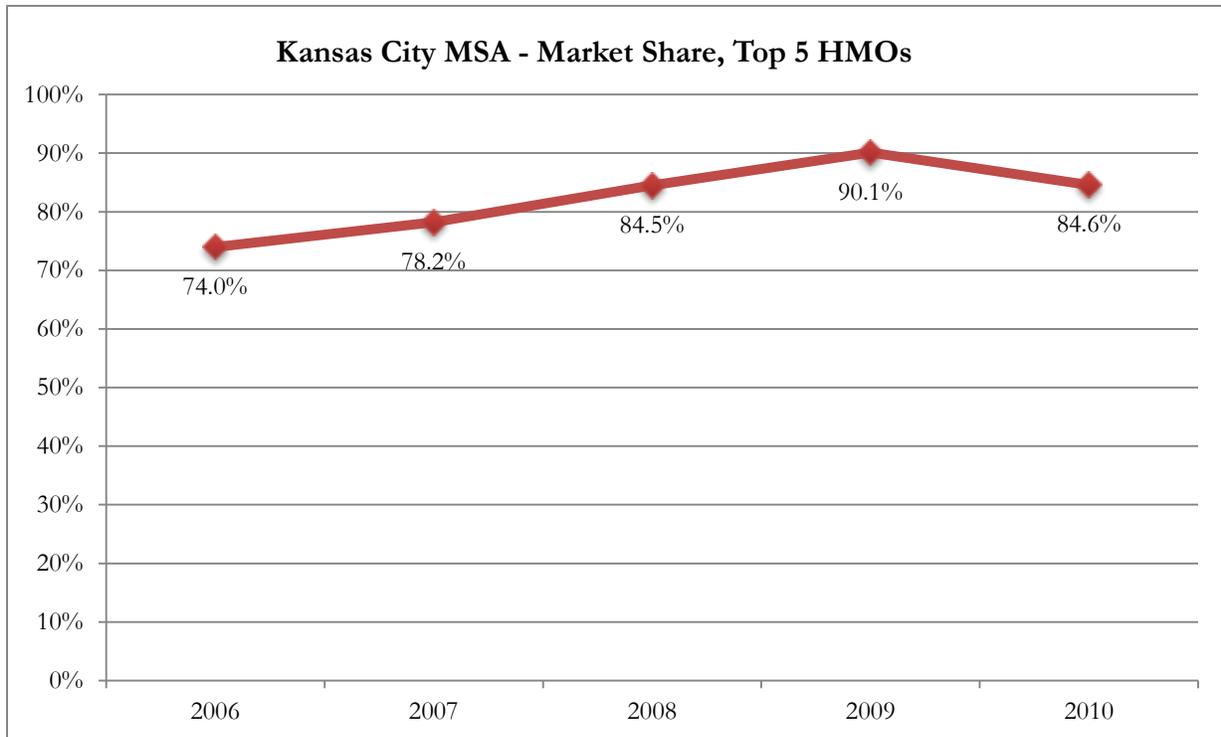
## Joplin MSA Enrollment by Company

Name	HMO	POS	Medicare	Medicaid	Total	Market Share
Alliance for Community Health DBA Molina Healthcare of MO	0	0	0	11	11	0.2%
Arcadian Health Plan, Inc.	0	0	906	0	906	15.0%
Children's Mercy's Family Health Partners	0	0	0	6	6	0.1%
CIGNA Healthcare of Ohio dba CIGNA Healthcare of KS/MO	1	0	0	0	1	0.0%
Coventry Health Care of Kansas	36	147	1	0	184	3.1%
Cox Health Systems HMO, Inc	61	49	0	0	110	1.8%
Good Health HMO, Inc dba Blue-Care Inc.	5	0	0	0	5	0.1%
Healthcare USA of Missouri	0	0	0	5	5	0.1%
HMO Missouri, Inc Db a Anthem Blue Cross & Blue Shield	179	4,566	0	0	4,745	78.7%
Humana Health Plan, Inc.	6	2	1	0	9	0.1%
Missouri Care Inc.	0	0	0	19	19	0.3%
United Healthcare of the Midwest, Inc.	25	0	0	0	25	0.4%
<b>Total</b>	<b>313</b>	<b>4,764</b>	<b>908</b>	<b>41</b>	<b>6,026</b>	<b>100.0%</b>



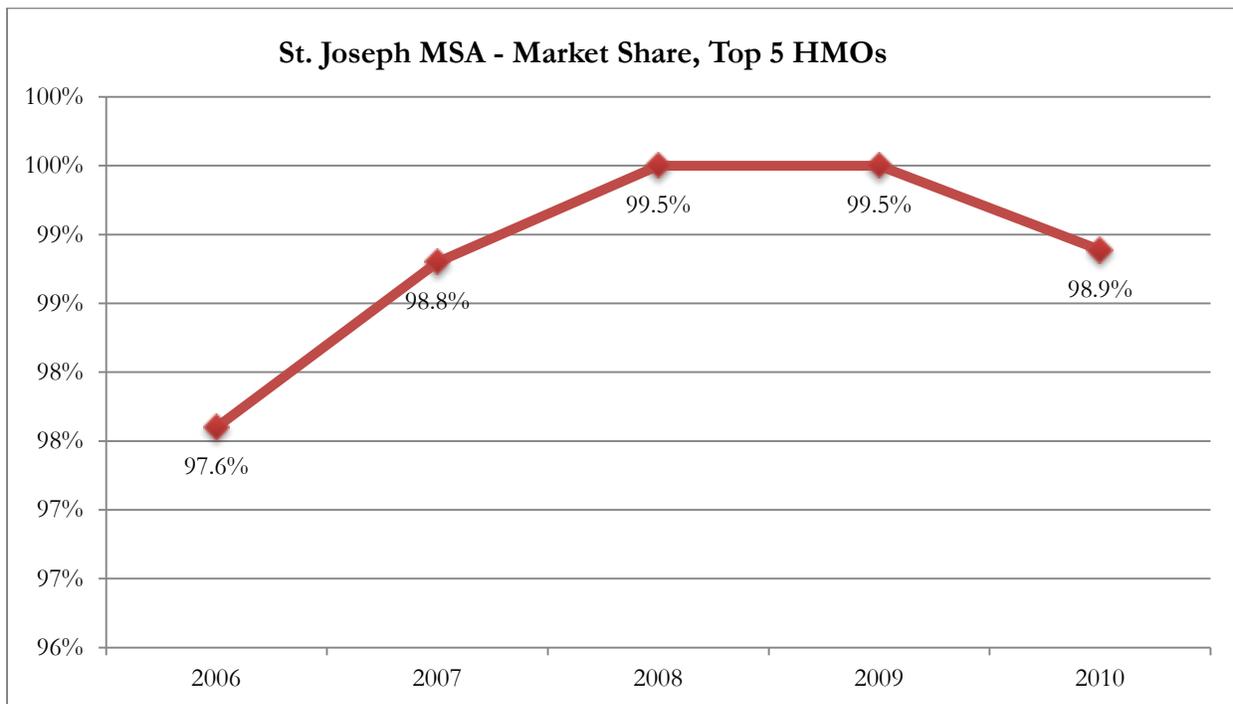
## Kansas City MSA Enrollment by Company

Name	HMO	POS	Medicare	Medicaid	Total	Market Share
Aetna Health Inc.	1,220	403	0	0	1,623	0.8%
Alliance for Community Health DBA Molina Healthcare of MO	0	0	0	7,297	7,297	3.4%
Blue-Advantage Plus of Kansas City dba Blue-Advantage Plus	0	0	0	29,135	29,135	13.7%
Children's Mercy's Family Health Partners	0	0	0	48,591	48,591	22.9%
CIGNA Healthcare of Ohio dba CIGNA Healthcare of KS/MO	409	7	0	0	416	0.2%
Coventry Health Care of Kansas	9,052	3,768	5,395	0	18,215	8.6%
Essence Healthcare, Inc	0	0	4	0	4	0.0%
Good Health HMO, Inc dba Blue-Care Inc.	52,173	0	0	0	52,173	24.6%
Group Health Plan, Inc	1	0	1	0	2	0.0%
Harmony Health Plan of IL dba Harmony Health Plan of MO	0	0	5	12	17	0.0%
Healthcare USA of Missouri	0	0	0	29,086	29,086	13.7%
HMO Missouri, Inc DbA Anthem Blue Cross & Blue Shield	56	37	0	0	93	0.0%
Humana Health Plan, Inc.	5,148	57	15,077	0	20,282	9.6%
Missouri Care Inc.	0	0	0	4,615	4,615	2.2%
United Healthcare of the Midwest, Inc.	378	42	6	0	426	0.2%
<b>Total</b>	<b>68,437</b>	<b>4,314</b>	<b>20,488</b>	<b>118,736</b>	<b>211,975</b>	<b>100.0%</b>



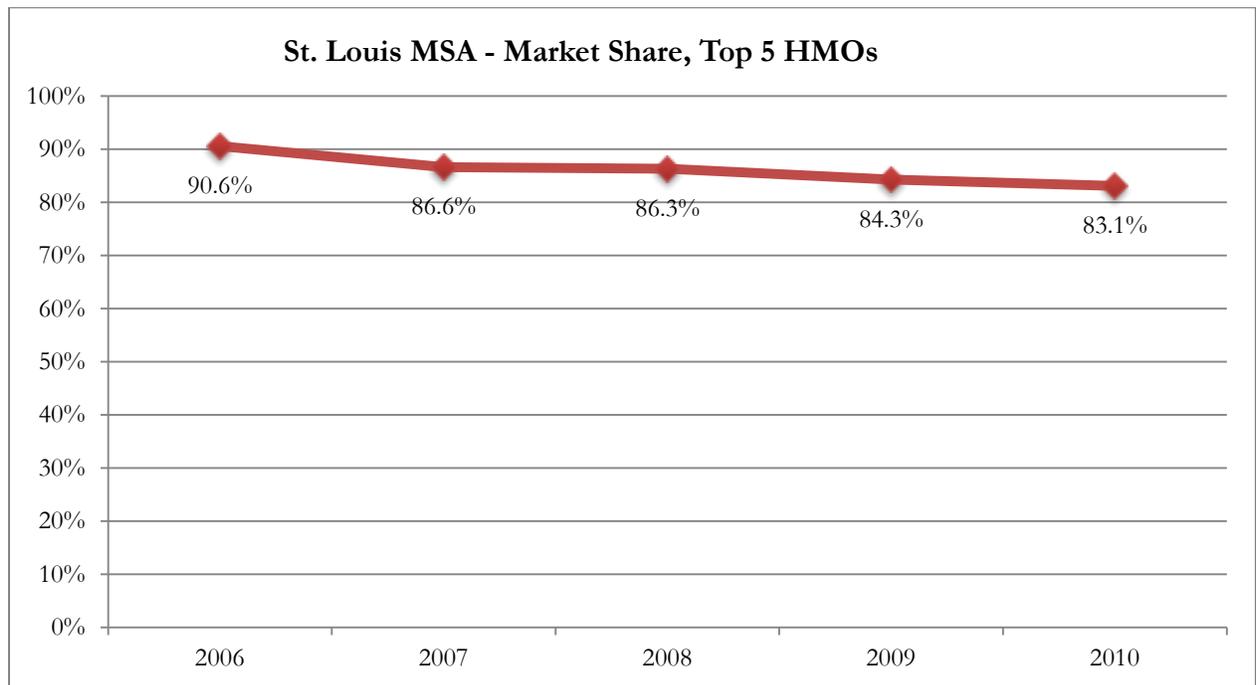
## St. Joseph MSA Enrollment by Company

Name	HMO	POS	Medicare	Medicaid	Total	Market Share
Aetna Health Inc.	229	2	0	0	231	5.8%
Alliance for Community Health DBA Molina Healthcare of MO	0	0	0	5	5	0.1%
Arcadian Health Plan, Inc.	0	0	2	0	2	0.1%
Blue-Advantage Plus of Kansas City dba Blue-Advantage Plus	0	0	0	9	9	0.2%
Children's Mercy's Family Health Partners	0	0	0	8	8	0.2%
CIGNA Healthcare of Ohio dba CIGNA Healthcare of KS/MO	3	0	0	0	3	0.1%
Coventry Health Care of Kansas	201	56	2	0	259	6.6%
Essence Healthcare, Inc	0	0	2	0	2	0.1%
Good Health HMO, Inc dba Blue-Care Inc.	3,366	0	0	0	3,366	85.2%
Group Health Plan, Inc	1	0	0	0	1	0.0%
Harmony Health Plan of IL dba Harmony Health Plan of MO	0	0	0	1	1	0.0%
Healthcare USA of Missouri	0	0	0	28	28	0.7%
HMO Missouri, Inc Dba Anthem Blue Cross & Blue Shield	0	1	0	0	1	0.0%
Humana Health Plan, Inc.	21	0	2	0	23	0.6%
Missouri Care Inc.	0	0	0	12	12	0.3%
<b>Total</b>	<b>3,821</b>	<b>59</b>	<b>8</b>	<b>63</b>	<b>3,951</b>	<b>100.0%</b>



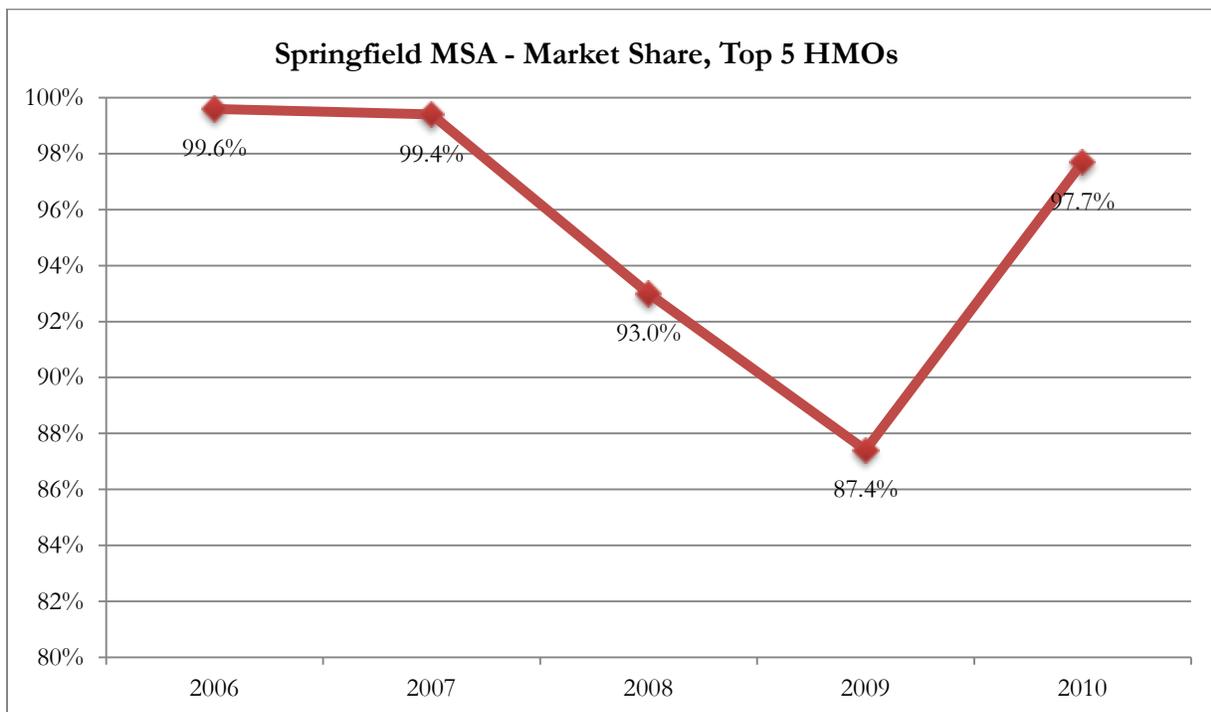
## St. Louis MSA Enrollment by Company

Name	HMO	POS	Medicare	Medicaid	Total	Market Share
Aetna Health Inc.	874	106	0	0	980	0.3%
Alliance for Community Health DBA Molina Healthcare of MO	0	0	0	50,086	50,086	15.9%
Blue-Advantage Plus of Kansas City dba Blue-Advantage Plus	0	0	0	2	2	0.0%
CIGNA Healthcare of St. Louis	146	3	0	0	149	0.0%
Children's Mercy's Family Health Partners	0	0	0	5	5	0.0%
Coventry Health Care of Kansas	7	12	1	0	20	0.0%
Cox Health Systems HMO, Inc	1	0	0	0	1	0.0%
Essence Healthcare, Inc	0	0	21,890	0	21,890	7.0%
Good Health HMO, Inc dba Blue-Care Inc.	12	0	0	0	12	0.0%
Group Health Plan, Inc	6,782	7,309	17,898	0	31,989	10.2%
Harmony Health Plan of IL dba Harmony Health Plan of MO	0	0	1,106	15,240	16,346	5.2%
Healthcare USA of Missouri	0	0	0	119,659	119,659	38.0%
Healthlink HMO, Inc	20	0	0	0	20	0.0%
HMO Missouri, Inc Db a Anthem Blue Cross & Blue Shield	1,431	17,568	0	0	18,999	6.0%
Humana Health Plan, Inc.	1	0	5	0	6	0.0%
Mercy Health Plans of Missouri, Inc	3,752	499	6,220	0	10,471	3.3%
Missouri Care Inc.	0	0	0	6,266	6,266	2.0%
United Healthcare of the Midwest, Inc.	8,549	36	29,127	0	37,712	12.0%
<b>Total</b>	<b>21,575</b>	<b>25,533</b>	<b>76,247</b>	<b>191,258</b>	<b>314,613</b>	<b>100.0%</b>



## Springfield MSA Enrollment by Company

Name	HMO	POS	Medicare	Medicaid	Total	Market Share
Alliance for Community Health DBA Molina Healthcare of MO	0	0	0	69	69	0.3%
Arcadian Health Plan, Inc.	0	0	936	0	936	3.8%
Blue-Advantage Plus of Kansas City dba Blue-Advantage Plus	0	0	0	3	3	0.0%
Children's Mercy's Family Health Partners	0	0	0	30	30	0.1%
CIGNA Healthcare of Ohio dba CIGNA Healthcare of KS/MO	1	0	0	0	1	0.0%
Coventry Health Care of Kansas	128	43	1	0	172	0.7%
Cox Health Systems HMO, Inc	1,308	1,207	0	0	2,515	10.1%
Good Health HMO, Inc dba Blue-Care Inc.	3	0	0	0	3	0.0%
Group Health Plan, Inc	0	2	1	0	3	0.0%
Harmony Health Plan of IL dba Harmony Health Plan of MO	0	0	0	10	10	0.0%
Healthcare USA of Missouri	0	0	0	159	159	0.6%
HMO Missouri, Inc Dba Anthem Blue Cross & Blue Shield	225	8,634	0	0	8,859	35.7%
Humana Health Plan, Inc.	1	12	5	0	18	0.1%
Mercy Health Plans of Missouri, Inc	4,990	3	6,325	0	11,318	45.7%
Missouri Care Inc.	0	0	0	102	102	0.4%
United Healthcare of the Midwest, Inc.	435	0	155	0	590	2.4%
<b>Total</b>	<b>7,091</b>	<b>9,901</b>	<b>7,423</b>	<b>373</b>	<b>24,788</b>	<b>100.0%</b>



## **Insurance Consumer Hotline**

Contact DIFP's Insurance Consumer Hotline  
if you have questions about your insurance policy  
or to file a complaint against an  
insurance company or agent:

**[difp.mo.gov](http://difp.mo.gov)**

**800-726-7390**



# **DIFP**

Department of Insurance,  
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**FEBRUARY 2012**