

Managed Care Section August 2006



## 2005 Missouri Health Maintenance Organization Report

## Table of Contents

Introduction	1
Missouri Licensed Health Maintenance Organizations	2-3
Missouri HMO Enrollment Information	5
Year End Missouri Member Totals (2001 - 2005)	6
2005 Missouri Year End Enrollment	7
2005 Missouri Enrollment Demographics - All Missouri Enrollees	8
2005 Missouri Enrollment Market Share	9
2005 Missouri Year End Commercial Enrollment	10
2005 Missouri Commercial Enrollment Demographics	11
2005 Missouri Year End Medicare & Medicaid Enrollment	12
2005 Missouri Medicare & Medicaid Enrollment Demographics	13
2005 Year End Missouri Enrollment by Holding Company	14
2005 Missouri Enrollment Market Share by Holding Company	15
2005 HMO & Non-HMO Major Medical Health Plan Membership	16
Individual and Employer Group Comprehensive Medical Expense Information	17-20
HMO Financial Information.	21
Year End Missouri Premium Related Revenue Totals (2001 - 2005)	23
2005 Missouri HMO Premium Related Data	24
2005 Missouri HMO Premium Related Market Shares	25
2005 HMO & Non-HMO Major Medical Health Plan Premium	26
Historical Missouri Market Concentration for the Top 5 HMOs Based on Premuim	27
2005 Missouri HMO Premium Related Data by Holding Company	28
2005 Missouri HMO Premium Based Market Shares by Holding Company	29
Missouri Commercial Premuims Per Member Per Month	30
Missouri Commercial Premuims Per Member Per Month (2001-2005)	31
Missouri HMO Cost Comparisons	33
Cost of Services by Product Type	34
Per Member Per Month by Product	35
2005 Missouri Costs of Services for Commercial Business	36
2005 Missouri Per Member Per Month Costs for Commercial Business	37
2005 Missouri Costs of Services for Medicare & Medicaid Business	38
2005 Missouri Per Member Per Month Costs for Medicare & Medicaid Business	39
Results of Nationwide Operations	41
Balance Sheet Items.	42-43
Income Statement Items	44-45
Revenues by Category	46-47
Liquidity Indicators	48-49
Efficiency Indicators	50-51
Performance Indicators	52-53
5 Year Financial History	55
Plan Wide Net Income (Loss) (2001-2005)	56
Plan Wide Total Assets (2001-2005)	57
Plan Wide Total Liabilities (2001-2005)	58
Plan Wide Total Liabilities, Capital and Surplus (2001-2005)	59
Plan Wide Net Premium Income (2001-2005)	60
Plan Wide Total Revenue (2001-2005)	61
Plan Wide Medical and Hospital Expenses (2001-2005)	62
Plan Wide Administration Expenses (2001-2005)	63
Plan Wide Current Ratio (2001-2005)	64
Plan Wide Medical Loss Ratio (2001-2005)	65

Plan Wide Administration Expenses to Total Revenue (2001-2005)	66
Plan Wide Total Claims Incurred for Prior Year (2001-2005)	67
Plan Wide Estimated Liability of Unpaid Claims Prior Year (2001-2005)	68
Plan Wide Analysis of Liability Reserves (2001-2005)	69
Utilization Review and Grievance Activities for Missouri HMOs	70-71
Access to Medical Providers	72-73
Health Maintenance Organization Profiles	74-75
Aetna Health, Inc	76-78
Alliance For Community Health, LLC dba Community Care Plus	79-81
Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus	82-84
Blue Cross & Blue Shield of Kansas City	85-88
Children's Mercy's Family Health Partners, Inc	89-91
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	92-94
CIGNA Healthcare of St. Louis, Inc	95-97
Community Health Plan	98-100
Coventry Health Care of Kansas, Inc	101-104
Cox Health Systems HMO, Inc	105-107
Essence, Inc	108-110
FirstGuard Health Plan, Inc	
Good Health HMO, Inc dba Blue-Care, Inc	
Great-West Healthcare of Kansas/Missouri, Inc	
Group Health Plan, Inc	
Healthcare USA of Missouri, LLC	
HealthLink HMO, Inc. dba HealthLink HMO	
HMO Missouri, Inc. dba Blue Choice	
Humana Health Plan, Inc	
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	
Mercy MC+ Inc	
Missouri Care, LC	
United Healthcare of the Midwest, Inc	
Enrollment by Regions and Metropolitan Statistical Areas (MSAs)	
2005 Missouri Counties with HMOs	
2005 Missouri Counties with Active Commercial Marketing excluding Medicaid	
Missouri Geographic Regions	
2005 Total Missouri Enrollment in Each Region	
Central Region Counties and Enrollment.	
Eastern Region Counties and Enrollment	
Northeastern Region Counties and Enrollment	
Northwestern Region Counties and Enrollment	
South Central Region Counties and Enrollment	
Southeastern Region Counties and Enrollment	
Southwestern Region Counties and Enrollment	
Western Region Counties and Enrollment	
Missouri Metropolitan Statistical Areas	
Columbia MSA Counties and Enrollment	
Jefferson City MSA Counties and Enrollment	
Joplin MSA Counties and Enrollment	
Kansas City MSA Counties and Enrollment	
Springfield MSA Counties and Enrollment	
St. Joseph MSA Counties and Enrollment	
St. Louis MSA Counties and Enrollment	
Available from the Missouri Dept. of Insurance and Dept. of Health & Senior Services	

## Introduction Missouri HMO Report 2005

This report provides the public with financial and operational data on **health maintenance organizations** (**HMOs**) operating in Missouri. Data used to prepare this report are filed with the Missouri Department of Insurance (MDI). All data in the report, based on the 2005 calendar year, come from HMO annual financial statements and supplemental data filed with MDI by each Missouri-licensed HMO operational at year-end 2005 (unless otherwise noted). In general, market share and market change numbers are rounded to the nearest one tenth of one percent. In some cases, the sum may not add to 100%. In some cases, activity amounted to less than one-tenth of one percent, and appears as 0.0%.

The report's accuracy is limited by the quality of data provided to MDI by the HMOs. Future printings of the report may update any erroneous data brought to the attention of MDI. The information is intended for general comparisons and evaluations. The information is not, in any form, an endorsement or an objection by MDI about the operations of any HMO. Questions, corrections and comments regarding this report should be directed to the Missouri Department of Insurance, Managed Care Section, P.O. Box 690, Jefferson City, Missouri 65102-0690 or by email at: <mdihmo@insurance.mo.gov>.

## New Item

Information comparing the size of the HMO market to the market for non-HMO comprehensive medical benefit plans is included for the first time this year. Five years of historical data are shown. Non-HMO comprehensive medical benefit plans include PPOs and high-deductible plans. The data excludes Medicare supplement, long-term care, specified disease, accident-only, dental, limited benefit and all disability related policies.

## Medicare

Medicare activity in this publication reflects Medicare Advantage products sold by HMOs in Missouri. Under the federal rules for the Medicare Advantage program, both HMOs and insurance companies may offer Medicare Advantage. This publication reflects Medicare Advantage activity for HMOs only. Items such as market share and average market costs or premiums do not include any activity reflecting Medicare Advantage products sold by insurance companies. For information about both HMOs and insurance companies offering Medicare Advantage in Missouri, refer to the Web site for the federal Centers for Medicare and Medicaid Services (CMS) :http://www.cms.hhs.gov/healthplansgeninfo/01 overview.asp

## HealthLink HMO, Inc. dba HealthLink HMO

Prior year data and trend data for HealthLink HMO, Inc. may exhibit changes between 2002 and 2004. These changes are the result of MDI's clarification that only fully insured HMO business is reported in the MDI HMO Fully insured Addendum. It is not due to a change in the company's operations or business. Fully insured business is a small portion of HealthLink HMO, Inc.'s activity. However, the company's annual financial statements include activity related to business which is not fully insured, per specific statutory accounting principals. This activity is not consistent with the information in the HMO Annual Reports. Therefore, beginning in 2004, MDI asked HealthLink HMO, Inc. to provide financial data for the HMO Annual Report that includes only the fully insured business. The company has not been required to revise financial statements, or to restate data from previous years. Items such as average per member per month premiums and financial ratios for HealthLink HMO, Inc. are often significantly different from other HMOs due to HealthLink's small volume of fully insured activity. MDI reviewed the impact of HealthLink's activity on market trends and averages. Any significant impact is noted.

## Great-West Healthcare of Kansas/Missouri, Inc.

Financial indicators, ratios and membership data for Great-West Healthcare of KS/MO, Inc. are frequently zero or will exhibit outlier values. This company had zero membership as of 12/31/05, and has announced its intention to surrender its certificate of authority. However, until the certificate is surrendered, the company remains an actively licensed HMO. Therefore, the company continues to be represented in this publication. The Missouri Department of Insurance determined the company's activity creates no misleading or inappropriate results when calculating the market trends and averages included in this publication.

## Missouri Licensed Health Maintenance Organizations

## Aetna Health, Inc.

(636) 534-2100 1350 Elbridge Payne Road, Suite 201 Chesterfield, MO 63017

→ Web site: <a href="http://www.aetna.com/">http://www.aetna.com/</a>

## Alliance for Community Health, LLC dba Community Care Plus

(314) 432-9300 10123 Corporate Square Drive St. Louis, MO 63132

→ Web site:

http://www.communitycareplus.com/

## Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus

(816) 395-2222 2301 Main Street Kansas City, MO 64108-2428

→ Web site: http://www.bcbskc.com/

## Blue Cross & Blue Shield of Kansas City

(816) 395-2222 2301 Main Street Kansas City, MO 64108-2428

→ Web site: http://www.bcbskc.com/

## Children's Mercy's Family Health Partners, Inc.

(816) 855-1870 215 W. Pershing Road, Suite 600 Kansas City, MO 64108

→ Web site: http://www.fhp.org/

## CIGNA Health Care of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri

(216) 6428969 1000 Polaris Parkway Columbus, OH 43240

→ Web site: http://www.cigna.com/

## CIGNA Healthcare of St. Louis, Inc.

(314) 726-5625

One North Brentwood Boulevard St. Louis, MO 63105

→ Web site: http://www.cigna.com/

## **Community Health Plan**

(816) 271-1247 137 N. Belt St. Joseph, MO 64506

→ Web site: <a href="http://www.heartland-">http://www.heartland-</a>

health.com/

## Coventry Health Care of Kansas, Inc.

(816) 941-3030 8320 Ward Parkway Kansas City, MO 64114

→ Web site: http://www.chckansas.com/

## Cox Health Systems HMO, Inc.

(417) 269-2990 3200 South National, Building B Springfield, MO 65801-5750

→ Web site:

http://www.coxhealthplans.com/

## Essence, Inc.

(314) 851-3680 12655 Olive Blvd, 4<sup>th</sup> Floor St. Louis, MO 63141

→ Web site:

http://www.essencehealthcare.com/

## FirstGuard Health Plan, Inc.

(314) 725-4477 7711 Carondelet Ave St. Louis, MO 63105

→ Web site: http://www.firstguard.com/

## Missouri Licensed Health Maintenance Organizations, cont.

## Good Health HMO, Inc. dba Blue-Care, Inc.

(816) 395-2222 2301 Main Street

Kansas City, MO 64108-2428

→ Web site: http://www.bcbskc.com/

## Great-West Health Plan of Kansas/Missouri, Inc.

(913) 451-9436 10851 Mastin Blvd. Ste. 200, Corp. Woods Bldg. 82 Overland Park, KS 66210

→ Web site: http://www.mygreatwest.com/

## **Group Health Plan, Inc.**

(314) 506-1700 111 Corporate Office Drive, Suite 400 Earth City, MO 63045

→ Web site: <a href="http://www.ghp.com/">http://www.ghp.com/</a>

## Healthcare USA of Missouri, LLC

(314) 241-5300 10 S. Broadway, Suite 1200 St. Louis, MO 63102

→ Web site: http://www.chchcusa.com/

## HealthLink HMO, Inc. dba HealthLink HMO

(314) 923-4444 1831 Chestnut Street St. Louis, MO 63103-2275

→ Web site: http://www.healthlink.com/

## HMO Missouri, Inc. dba Blue Choice

(314) 923-4444 1831 Chestnut

St. Louis, MO 63103-2275

→ Web site: <a href="http://www.bcbsmo.com/">http://www.bcbsmo.com/</a>

## Humana Health Plan, Inc.

(502) 580-2052 201 W. Main Street Louisville, KY 40202

→ Web site: http://www.humana.com/

## Mercy Health Plan of Missouri, Inc. dba Premier Health Plans

(314) 214-8100 14528 S. Outer 40, Suite 300 Chesterfield, MO 63017-5705

→ Web site:

http://www.mercyhealthplans.com/

## Mercy MC + Inc.

(314) 214-8100 14528 S. Outer 40, Suite 300 Chesterfield, MO 63017-5705

→ Web site:

http://www.mercyhealthplans.com/

## Missouri Care, LC

(573) 441-2100 2404 Forum Boulevard Columbia, MO 65203

→ Web site: http://www.missouricare.com/

## United Healthcare of the Midwest, Inc.

(314) 592-7000

13655 Riverport Drive, PO Box 2560 Maryland Heights, MO 63043-8560

→ Web site: <a href="http://www.uhc.com/">http://www.uhc.com/</a>

## Missouri HMO Enrollment Information

This section presents enrollment data for Missouri-licensed HMOs as of 12/31/05, reported in the 2005 HMO Annual Supplement Report. An HMO enrollee is defined as a member or eligible dependent of a member for whom the HMO has accepted financial responsibility for provision of contracted health services.

## This information EXCLUDES:

- 1. enrollment of persons in preferred provider organizations (PPOs) and
- 2. enrollment of persons in self-funded employer plans for which HMOs or their affiliates provide administrative services only.

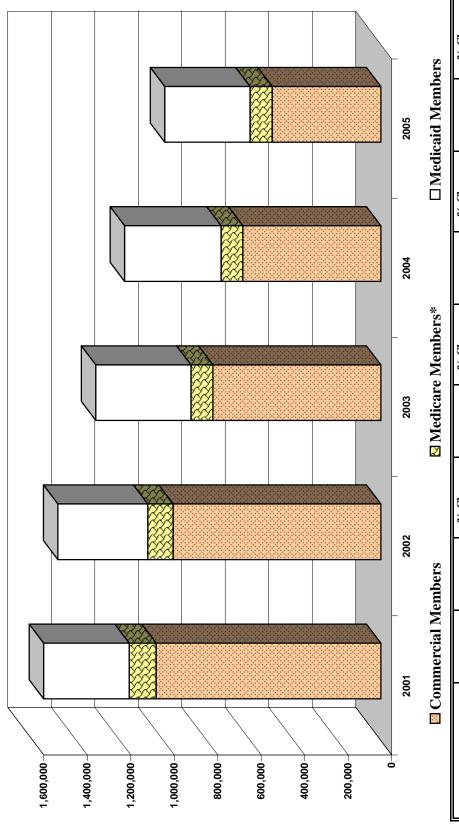
Accurate risk and health services management assessment requires analysis of membership experience for which the HMO has assumed financial liability. Therefore, statutory filings used as data sources for this report exclude administrative service-only (ASO) members. (Footnotes to tables indicate which submitted data has been adjusted to exclude ASO members and maintain comparability of enrollment data.) Administrative arrangements allow an HMO to earn fees from network rental, utilization review, claims processing and/or other administrative services. Administrative fees are not considered premium revenue.

This section reports commercial, Medicare and Medicaid enrollment. Commercial enrollees purchase managed care coverage either directly or more commonly through their employers. Medicare and Medicaid enrollees are Medicare and Medicaid beneficiaries who enroll in HMOs that have arranged for the provision of health care services under agreements with the Centers for Medicare & Medicaid Services (CMS) and/or the Missouri Division of Medical Services.

The "HMO Profiles" section and the "Enrollment by Regions and Metropolitan Statistical Areas" section of this report each present 2005 HMO enrollment under slightly different conditions from each other and from this section. This section uses **total year-end enrollment**. The "HMO Profiles" section reports **average enrollment over the course of the year** with age and gender components. The "Enrollment by Regions" section uses total year-end enrollment by **residential zip code**. **Total enrollment numbers will vary between these sections** due to different reporting conditions.

## Year End Missouri Member Totals (2001 - 2005)

includes Commercial, Medicare and Medicaid enrollment



	2001	2002	% Change (2001-2002)*	2003	% Change (2002-2003)*	2004	% Change (2003-2004)*	2005	% Change (2004-2005)*
Commercial Members	1,033,720	956,039	-7.5%	773,088	-19.1%	635,249	-17.8%	500,501	-21.2%
Medicare Members*	123,775	116,204	-6.1%	100,632	-13.4%	100,235	-0.4%	101,667	1.4%
Medicaid Members	393,895	413,194	4.9%	437,694	%6.5	443,136	1.2%	391,749	-11.6%
Total Members	1,551,390	1,485,437	-4.3%	1,311,414	-11.7%	1,178,620	-10.1%	993,917	-15.7%

Formula for calculating % changes = (Current Year Total - Previous Year Total) / Previous Year Total Source: HMO Annual Supplement Report for Each Year

<sup>\*</sup> See HealthLink HMO, Inc. dba HealthLink HMO Note and Medicare Note on Page 1

2005 Missouri Year End Enrollment

includes Commercial, Medicare and Medicaid enrollment

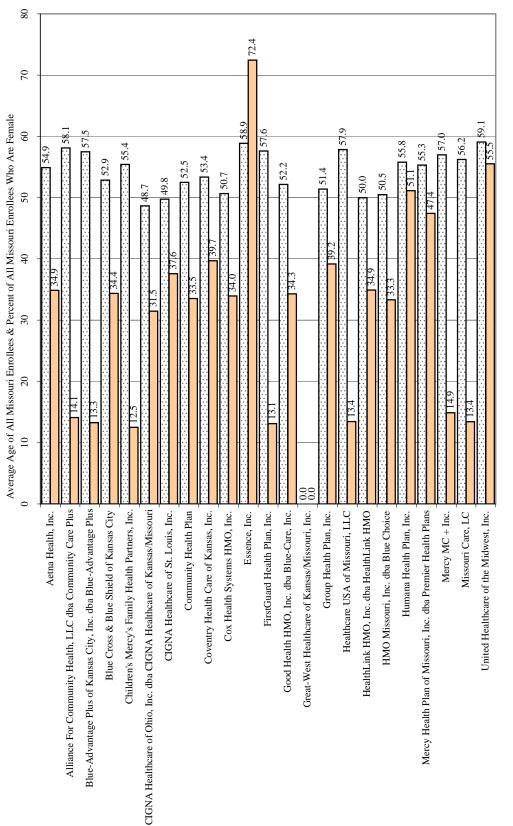
Health Maintenance Oroanization	Total Er 12/31/05	Total Enrollment 11/05 12/31/04	% Change in Enrollment	Market 12/31/05	Market Share 12/31/04
Aetna Health, Inc.	18,346	20,504	-10.5%	1.8%	1.7%
Alliance For Community Health, LLC dba Community Care Plus	40,705	47,298	-13.9%	4.1%	4.0%
Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus	31,343	0	N/A	3.2%	%0.0
Blue Cross & Blue Shield of Kansas City	30,781	67,614	-54.5%	3.1%	5.7%
Children's Mercy's Family Health Partners, Inc.	44,151	50,509	-12.6%	4.4%	4.3%
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	2,463	3,288	-25.1%	0.2%	0.3%
CIGNA Healthcare of St. Louis, Inc.	3,742	4,106	-8.9%	0.4%	0.3%
Community Health Plan	16,910	18,578	%0.6-	1.7%	1.6%
Coventry Health Care of Kansas, Inc.	73,191	79,871	-8.4%	7.4%	%8.9
Cox Health Systems HMO, Inc.	5,498	3,349	64.2%	%9.0	0.3%
Essence, Inc.	2,884	256	1026.6%	0.3%	%0:0
FirstGuard Health Plan, Inc.	35,925	41,569	-13.6%	3.6%	3.5%
Good Health HMO, Inc. dba Blue-Care, Inc.	45,990	41,742	10.2%	4.6%	3.5%
Great-West Healthcare of Kansas/Missouri, Inc.	0	1,107	N/A	0.0%	0.1%
Group Health Plan, Inc.	110,797	175,949	-37.0%	11.1%	14.9%
Healthcare USA of Missouri, LLC	162,470	185,375	-12.4%	16.3%	15.7%
HealthLink HMO, Inc. dba HealthLink HMO*	95	94	1.1%	0.0%	%0.0
HMO Missouri, Inc. dba Blue Choice	116,030	118,132	-1.8%	11.7%	10.0%
Humana Health Plan, Inc.	31,812	32,334	-1.6%	3.2%	2.7%
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	67,728	149,736	-54.8%	6.8%	12.7%
Mercy MC + Inc.	44,663	0	N/A	4.5%	%0.0
Missouri Care, LC	32,492	35,607	-8.7%	3.3%	3.0%
United Healthcare of the Midwest, Inc.	75,901	101,602	-25.3%	7.6%	8.6%
TOTALS	993,917	1,178,620	-15.7%	100 0%	100 0%

 $<sup>\</sup>ast$  See Health Link HMO, Inc. dba Health Link HMO Note on Page 1 Source: 2005 HMO Annual Supplement Report

7

## 2005 Missouri Enrollment Demographics - All Missouri Enrollees

includes Commercial, Medicare and Medicaid enrollment



■ % Female Enrollees

☐ Average Age of All Enrollees

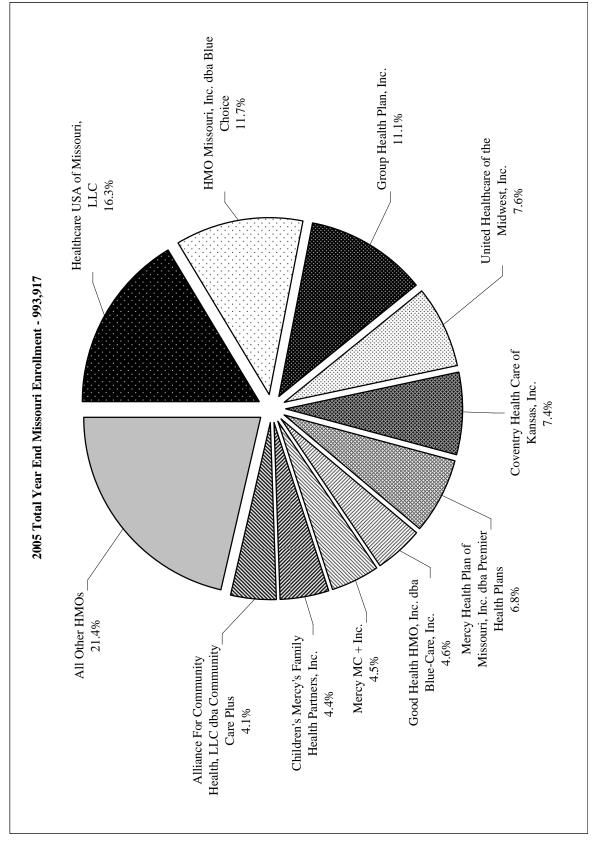
average age of all enrollees (Commercial, Medicare & Medicaid) average percentage of all enrollees who are female

30.8

Source: 2005 HMO Annual Supplement Report

## 2005 Missouri Enrollment Market Share

includes Commercial, Medicare and Medicaid enrollment



Source: 2005 HMO Annual Supplement Report

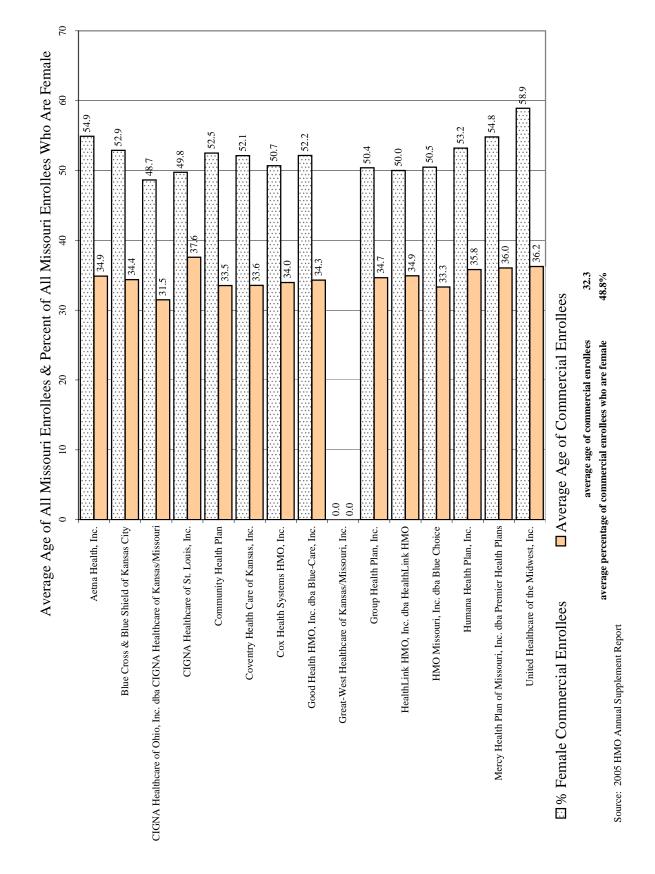
2005 Missouri Year End Commercial Enrollment

	Commercial	Commercial Enrollment	% Change in	Com	Commercial Market Share
Health Maintenance Organization	12/31/05	12/31/04	Enrollment	12/31/05	12/31/04
Aetna Health, Inc.	18,346	20,504	-10.5%	3.7%	3.2%
Blue Cross & Blue Shield of Kansas City	30,781	31,913	-3.5%	6.2%	5.0%
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	2,463	3,288	-25.1%	0.5%	0.5%
CIGNA Healthcare of St. Louis, Inc.	3,742	4,106	%6.8-	0.7%	%9.0
Community Health Plan	16,910	18,578	%0.6-	3.4%	2.9%
Coventry Health Care of Kansas, Inc.	62,855	68,211	%6.7-	12.6%	10.7%
Cox Health Systems HMO, Inc.	5,498	3,349	64.2%	1.1%	0.5%
Good Health HMO, Inc. dba Blue-Care, Inc.	45,990	41,742	10.2%	9.2%	%9'9
Great-West Healthcare of Kansas/Missouri, Inc.	0	1,107	N/A	%0.0	0.2%
Group Health Plan, Inc.	96,362	162,751	-40.8%	19.3%	25.6%
HealthLink HMO, Inc. dba HealthLink HMO*	95	94	1.1%	0.0%	0.0%
HMO Missouri, Inc. dba Blue Choice	116,030	118,132	-1.8%	23.2%	18.6%
Humana Health Plan, Inc.	18,751	20,584	%6.8-	3.7%	3.2%
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	47,654	81,981	-41.9%	%5.6	12.9%
United Healthcare of the Midwest, Inc.	35,024	58,909	-40.5%	7.0%	9.3%
Withdrawn HMOs and/or Product Lines	0	0	%0.0	%0.0	0.0%
TOTALS	500,501	635,249	-21.2%	100.0%	100.0%

\* See HealthLink HMO, Inc. dba HealthLink HMO Note on Page 1

Source: 2005 HMO Annual Supplement Report

## 2005 Missouri Commercial Enrollment Demographics



## 2005 Missouri Year End Medicare Enrollment

Health Maintenance Organization12/31/05Coventry Health Care of Kansas, Inc.10,336Essence, Inc.2,884Group Health Plan, Inc.14,435	12		ATTENTAL	Mai Met Dilai e
	11,660		12/31/05	12/31/04
	1	-11.4%	10.2%	11.6%
	256	1026.6%	2.8%	0.3%
	13,198	9.4%	14.2%	13.2%
Humana Health Plan, Inc.	11,750	11.2%	12.8%	11.7%
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans 20,074	20,678	-2.9%	19.7%	20.6%
United Healthcare of the Midwest, Inc. 40,877	42,693	-4.3%	40.2%	42.6%
Withdrawn HMOs and/or Product Lines 0	0	0.0%	%0.0	%0:0
TOTALS* 101,667	100,235	1.4%	100.0%	100.0%

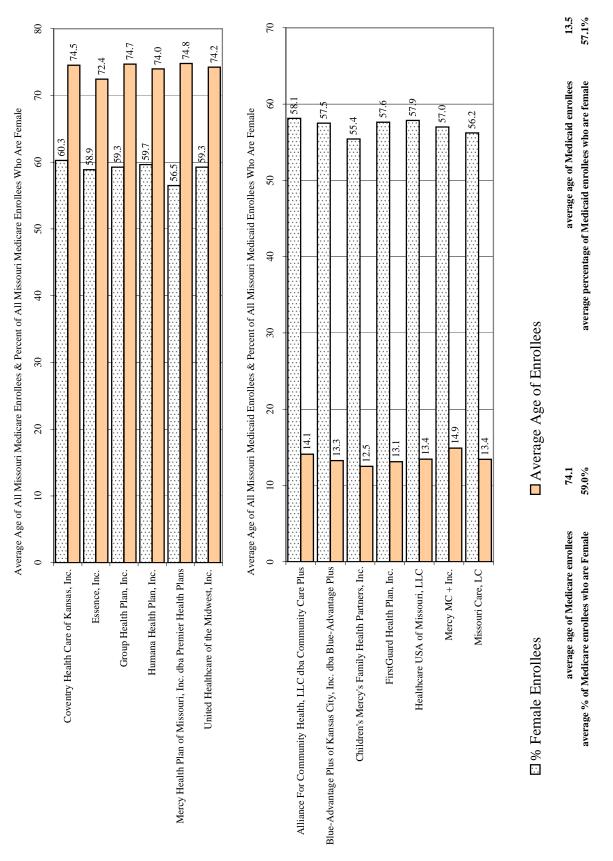
## 2005 Missouri Year End Medicaid Enrollment

			/o Change III	MICH	Medicald
	Medicaid Enrollment	nrollment	Enrollment	Marke	Market Share
Health Maintenance Organization	12/31/05	12/31/04		12/31/05	12/31/04
Alliance For Community Health, LLC dba Community Care Plus	40,705	47,298	-13.9%	10.4%	10.7%
Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus*	31,343	35,701	-12.2%	8.0%	8.1%
Children's Mercy's Family Health Partners, Inc.	44,151	50,509	-12.6%	11.3%	11.4%
FirstGuard Health Plan, Inc.	35,925	41,569	-13.6%	9.2%	9.4%
Healthcare USA of Missouri, LLC	162,470	185,375	-12.4%	41.5%	41.8%
Mercy MC + Inc.*	44,663	47,077	-5.1%	11.4%	10.6%
Missouri Care, LC	32,492	35,607	-8.7%	8.3%	8.0%
Withdrawn HMOs and/or Product Lines	0	0	0.0%	0.0%	0.0%
TOTALS	391,749	443,136	-11.6%	100.0%	100.0%

<sup>\*2004</sup> Enrollment was with the affiliated companies, Blue Cross & Blue Shield of Kansas City and Mercy Health Plan of Missouri, Inc. dba Premier Health Plans. 2005 Enrollment is now with the exclusive

Source: 2005 HMO Annual Supplement Report

# 2005 Missouri Medicare & Medicaid Enrollment Demographics



Source: 2005 HMO Annual Supplement Report

2005 Year End Missouri Enrollment by Holding Company

includes Commercial, Medicare and Medicaid enrollment

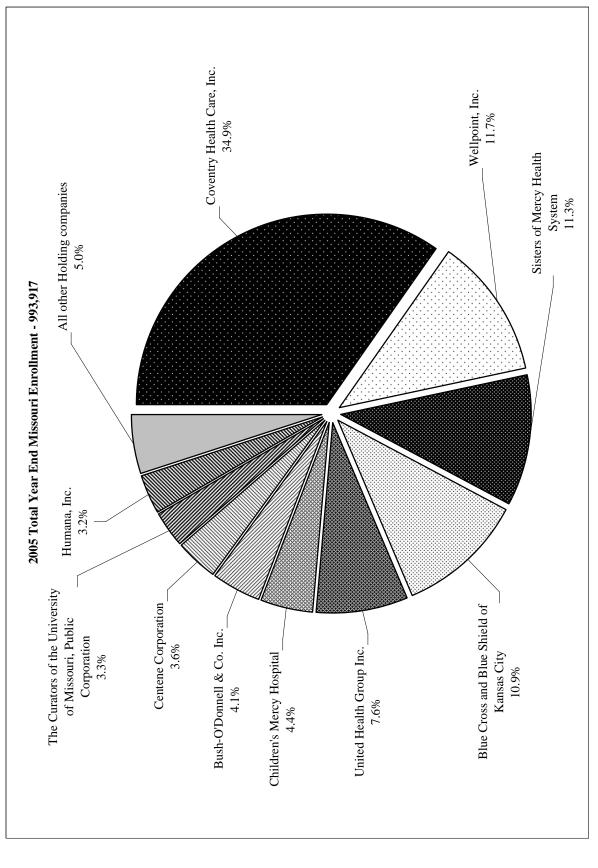
		Total En	Total Enrollment	Marke	<b>Market Share</b>
Holding Company	Affiliated HMO(s)	12/31/05	12/31/04	12/31/05	12/31/04
Aetna, Inc.	Aetna Health, Inc.	18,346	20,504	1.8%	1.7%
American Multispecialy Group, Inc.	Essence, Inc.	2,884	256	0.3%	0.0%
Blue Cross and Blue Shield of Kansas City	Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus	108.114	109.356	10.9%	63%
	Good Health HMO, Inc. dba Blue-Care, Inc.				2
Bush-O'Donnell & Co. Inc.	Alliance For Community Health, LLC dba Community Care Plus	40,705	47,298	4.1%	4.0%
Centene Corporation	FirstGuard Health Plan, Inc.	35,925	41,569	3.6%	3.5%
Children's Mercy Hospital	Children's Mercy's Family Health Partners, Inc.	44,151	50,509	4.4%	4.3%
CIGNA Corporation	CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri CIGNA Healthcare of St. Louis, Inc.	6,205	7,394	0.6%	0.6%
	Coventry Health Care of Kansas, Inc.				
Coventry Health Care, Inc.	Group Health Plan, Inc.	346,458	441,195	34.9%	37.4%
	Healthcare USA of Missouri, LLC				
Cox Health	Cox Health Systems HMO, Inc.	5,498	3,349	%9.0	0.3%
Great-West Life & Annuity Insurance Company Group of Companies	Great-West Healthcare of Kansas/Missouri, Inc.	0	1,107	%0.0	0.1%
Heartland Health	Community Health Plan	16,910	18,578	1.7%	1.6%
Humana, Inc.	Humana Health Plan, Inc.	31,812	32,334	3.2%	2.7%
Sisters of Mercy Health System	Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	112,391	149,736	11.3%	12.7%
The Curators of the University of Missouri, Public Corporation		32,492	35,607	3.3%	3.0%
United Health Group Inc.	United Healthcare of the Midwest, Inc.	75,901	101,602	7.6%	8.6%
Wellpoint, Inc.*	HealthLink HMO, Inc. dba HealthLink HMO HMO Missouri Inc. dba Blua Choice	116,125	118,226	11.7%	10.0%
Withdrawn HMOs and/or Product Lines		0	0	0.0%	%0.0
Totals		993,917	1,178,620	100.0%	100.0%

Source: 2005 HMO Annual Supplement Report and 2005 Annual Financial Statement

<sup>\*</sup> See HealthLink HMO, Inc. dba HealthLink HMO Note on Page 1

## 2005 Missouri Enrollment Market Share by Holding Company

includes Commercial, Medicare and Medicaid enrollment

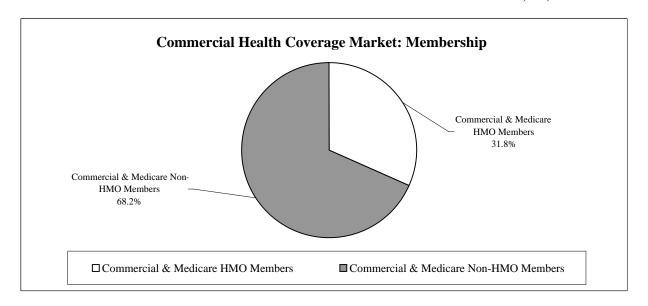


Source: 2005 HMO Annual Supplement Report and 2005 Annual Financial Statement

## 2005 HMO & Non-HMO Major Medical Health Plan Membership

includes Commercial and Medicare membership

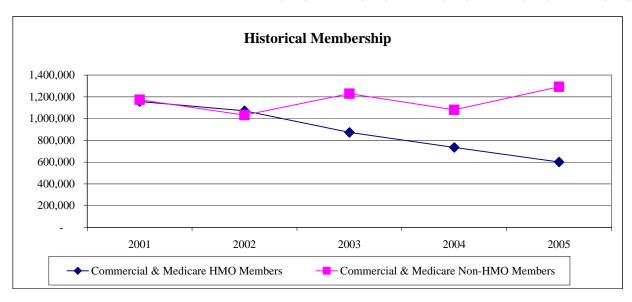
HMO & Non-HMO Major Medical Health PlanMembership in 2005	Membership N	Market Share
Commercial & Medicare HMO Members	602,168	31.8%
Commercial & Medicare Non-HMO Members	1,292,426	68.2%
TOTALS	1,894,594	



## HMO & Non-HMO Historical Membership (2001 - 2005)

includes Commercial and Medicare membership

HMO & Non-HMO Historical Membership	2001	2002	2003	2004	2005
Commercial & Medicare HMO Members	1,157,495	1,072,243	873,720	735,484	602,168
Commercial & Medicare Non-HMO Members	1,174,213	1,032,325	1,228,977	1,080,520	1,292,426
TOTALS	2,331,708	2,104,568	2,102,697	1,816,004	1,894,594



## Individual and Employer Group Comprehensive Medical Expense Information

## Missouri Licensed HMOs

This information is broken down into four Enrollment Categories:

- Individual coverage sold directly to individuals and their families
- Small Employer (2 50 Employees) as defined by the federal Health Insurance Portability and Accountability Act (HIPAA).
- Small Employer (3 25 Employees) as defined by Missouri Law at section 379.930.2(28), RSMo.
- Large Employer/Union (over 50 Employees) as defined by the federal Health Insurance Portability and Accountability Act (HIPAA).

**Number of Employers** – Not applicable on page 18, for individual coverage.

Number of Enrollees - Equals the number of subscribers plus all dependents.

**Direct Premium Written** – The amount charged when a subscriber contracts for insurance coverage before reinsurance has been ceded and/or assumed.

**Direct Premium Earned** - The amount of premium attributable to the coverage already provided in a given period before reinsurance has been ceded and/or assumed.

**Direct Losses Paid** - The sum of all payments made during the year for the benefit of insurance claimants, before reinsurance has been ceded and/or assumed. These payments include amounts paid in the current year for claims arising from coverage in prior years and exclude amounts which will be paid in future years for claims arising from the current year. Hence, this item is not a measure of actual cost of current coverages, but only of current cash flows.

**Direct Losses Incurred** - The sum of direct losses paid plus an estimate at the close of the year of the amounts to be paid in the future for all claims arising from the current and all prior years, minus the corresponding estimate made at the close of business for the preceding year. This includes estimated amounts for incurred-but-not-reported (IBNR) claims.

**Medical Loss Ratio** – Direct Losses Incurred divided by Direct Premiums Earned. In some cases, losses are allocated by the company across all markets, resulting in a consistent Medical Loss Ratio in all markets where the company has business.

**NOTE:** The number of enrollees and employers is being reported as of December 31, 2005, while premium and loss information is being cumulatively reported for the entire calendar year of 2005. As a result, any company that did not have active enrollment at the end of the year may still have premium and loss information.

## Individual Comprehensive Medical Expense Information

		Cumulative	Direct	Direct	Direct	Direct	Medical
	Number of						,
Health Maintenance Organizations Licensed & Active in Missouri in 2005	Enrolless	Member	Premiums	Premiums	Losses	Posses	Foss
	EIIIOIICES	Months	Written	Earned	Paid	Incurred	Ratio
Blue Cross & Blue Shield of Kansas City	447	5,621	\$1,343,746	\$1,343,746	\$1,259,655	\$1,292,355	96.2%
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	3	34	\$8,082	\$8,082	\$6,492	\$5,563	%8.89
CIGNA Healthcare of St. Louis, Inc.	4	63	\$20,364	\$20,364	\$18,503	\$17,184	84.4%
Good Health HMO, Inc. dba Blue-Care, Inc.	11	143	\$47,956	\$47,956	\$60,701	\$62,149	129.6%
Group Health Plan, Inc.	39	545	\$282,761	\$282,761	\$320,522	\$319,170	112.9%
HealthLink HMO, Inc. dba HealthLink HMO	52	692	\$44,702	\$44,702	\$35,713	\$39,024	87.3%
HMO Missouri, Inc. dba BlueChoice	3,861	50,505	\$14,515,298	\$14,515,298	\$10,532,275	\$10,491,154	72.3%
Humana Health Plan, Inc.	7	86	\$51,905	\$51,905	\$38,013	\$41,313	%9.62
All HMOs	4,424	57,701	\$16,314,814	\$16,314,814	\$12,271,874	\$12,267,912	75.2%

## Large Employer Comprehensive Medical Expense Information

HIPAA Large Employer/Union Definition (over 50 employees)

	as of 12/31/05	//31/05	Direct	Direct	Direct	Direct	Medical
Health Maintenance Organizations Licensed & Active in Missouri in 2005	Number of	Number of	Premiums	Premiums	Proses	Losses	Loss
	Employers	Enrollees	Written	Earned	Paid	Incurred	Ratio
Aetna Health, Inc.	269	15,778	\$48,194,858	\$48,194,858	\$44,651,806	\$45,227,881	93.8%
Blue Cross & Blue Shield of Kansas City	92	25,204	\$82,130,000	\$81,894,000	\$74,341,000	\$74,280,000	%2.06
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	47	2,460	\$7,379,124	\$7,379,124	\$5,926,772	\$5,078,751	%8.89
CIGNA Healthcare of St. Louis, Inc.	45	3,741	\$13,731,990	\$13,731,990	\$12,477,421	\$11,587,978	84.4%
Community Health Plan	19	13,099	\$50,326,891	\$50,326,891	\$45,866,670	\$45,757,759	%6:06
Coventry Health Care of Kansas, Inc.	86	41,877	\$121,109,431	\$121,109,431	\$94,710,227	\$93,590,311	77.3%
Cox Health Systems HMO, Inc.	25	2,105	\$6,420,328	\$6,420,328	\$6,551,603	\$6,793,378	105.8%
Good Health HMO, Inc. dba Blue-Care, Inc.	86	38,138	\$132,200,000	\$131,888,000	\$108,420,000	\$107,678,000	81.6%
Great-West Healthcare of Kansas/Missouri, Inc.	0	0	0\$	0\$	0\$	0\$	0.0%
Group Health Plan, Inc.	487	83,199	\$262,320,496	\$262,320,496	\$231,561,214	\$217,776,700	83.0%
HealthLink HMO, Inc. dba HealthLink HMO	0	0	\$0	0\$	80	80	0.0%
HMO Missouri, Inc. dba Blue Choice	173	76,999	\$240,814,055	\$240,764,197	\$207,202,353	\$208,829,149	86.7%
Humana Health Plan, Inc.	381	19,060	\$81,059,873	\$81,059,873	\$67,631,052	\$70,426,439	%6.98
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	96	45,090	\$142,266,367	\$141,249,298	\$137,570,632	\$118,804,650	84.1%
United Healthcare of the Midwest, Inc.	106	43,978	\$171,981,923	\$171,981,118	\$148,029,143	\$138,541,696	%9.08
All HMOs	1,920	410,728	\$1,359,935,336	\$1,358,319,604	\$1,184,939,893	\$1,144,372,692	84.2%
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## Small Employer Comprehensive Medical Expense Information HIPAA Small Employer Definition (2-50 Employees)

	as of 12/31/05	2/31/05	Direct	Direct	Direct	Direct	Medical
Health Maintenance Organizations Licensed & Active in Missouri in 2005	Number of	Number of	Premiums	Premiums	Losses	Losses	Loss
	Employers	Enrollees	Written	Earned	Paid	Incurred	Ratio
Aetna Health, Inc.	210	1,950	\$8,023,493	\$8,023,493	\$8,190,722	\$8,269,559	103.1%
Blue Cross & Blue Shield of Kansas City	813	5,059	\$15,138,000	\$15,125,000	\$12,133,000	\$12,869,000	85.1%
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	0	0	80	0\$	0\$	0\$	0.0%
CIGNA Healthcare of St. Louis, Inc.	0	0	80	0\$	0\$	0\$	0.0%
Community Health Plan	145	3,050	\$9,171,984	\$9,171,984	\$7,446,682	\$7,429,000	81.0%
Coventry Health Care of Kansas, Inc.	1,562	20,978	\$48,299,956	\$48,299,956	\$33,427,334	\$35,720,217	74.0%
Cox Health Systems HMO, Inc.	132	1,771	\$5,469,167	\$5,469,167	\$5,580,994	\$5,786,951	105.8%
Good Health HMO, Inc. dba Blue-Care, Inc.	1,117	7,753	\$19,741,000	\$19,723,000	\$15,939,000	\$16,920,000	82.8%
Great-West Healthcare of Kansas/Missouri, Inc.	0	0	80	0\$	0\$	0\$	0.0%
Group Health Plan, Inc.	1,121	14,685	\$51,334,271	\$51,334,271	\$40,119,408	\$37,731,156	73.5%
HealthLink HMO, Inc. dba HealthLink HMO	2	29	\$19,158	\$19,158	\$15,305	\$16,725	87.3%
HMO Missouri, Inc. dba Blue Choice	3,173	45,408	\$87,435,959	\$87,435,959	\$63,838,107	\$67,027,063	76.7%
Humana Health Plan, Inc.	111	699	\$2,231,106	\$2,231,105	\$1,939,932	\$2,028,610	%6'06
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	281	2,804	\$11,834,984	\$12,852,053	\$14,760,928	\$15,863,962	123.4%
United Healthcare of the Midwest, Inc.	594	7,963	\$38,068,403	\$38,068,225	\$28,089,260	\$26,288,970	69.1%
All HMOs	9,261	112,119	\$296,767,480	\$297,753,371	\$231,480,672	\$235,951,213	79.2%

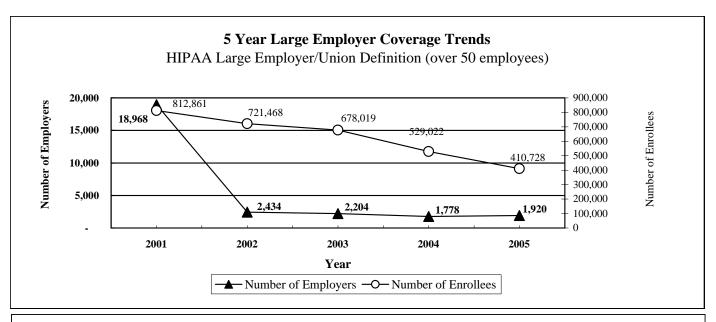
Source: 2005 HMO Annual Supplement Report

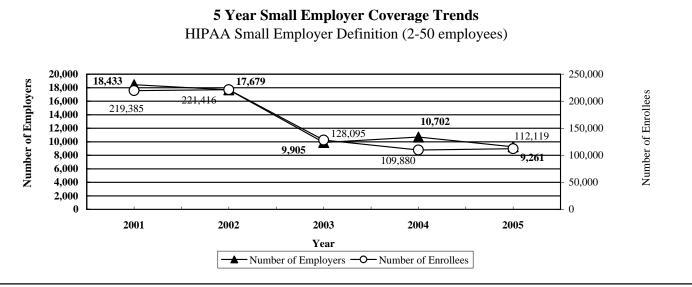
## Small Employer Comprehensive Medical Expense Information

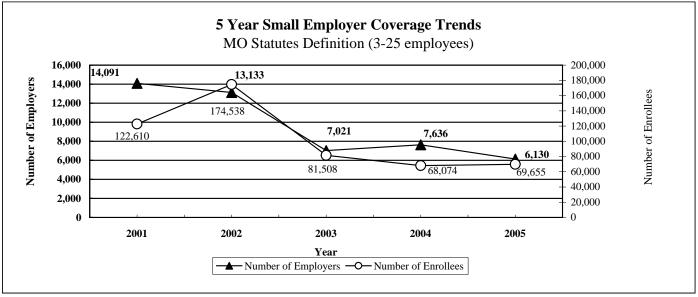
MO Statutes Small Employer Definition (3-25 Employees)

	as of 12/31/05	//31/05	Direct	Direct	Direct	Direct	Medical
Health Maintenance Organizations Licensed & Active in Missouri in 2005	Number of	Number of	Premiums	Premiums	Losses	Losses	Loss
	Employers	Enrollees	Written	Earned	Paid	Incurred	Ratio
Aetna Health, Inc.	144	066	\$4,473,643	\$4,473,643	\$4,046,004	\$4,102,234	91.7%
Blue Cross & Blue Shield of Kansas City	495	3,065	\$9,212,000	\$9,200,000	\$7,545,000	\$8,015,000	87.1%
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	0	0	\$0	80	\$0	80	0.0%
CIGNA Healthcare of St. Louis, Inc.	0	0	80	0\$	\$0	80	0.0%
Community Health Plan	125	1,644	\$5,126,557	\$5,216,557	\$4,213,000	\$4,203,000	%9.08
Coventry Health Care of Kansas, Inc.	892	13,314	\$29,259,960	\$29,259,960	\$19,292,294	\$20,814,058	71.1%
Cox Health Systems HMO, Inc.	92	815	\$2,496,793	\$2,496,793	\$2,547,845	\$2,641,869	105.8%
Good Health HMO, Inc. dba Blue-Care, Inc.	859	4,453	\$11,079,000	\$11,067,000	\$8,399,000	\$8,910,000	80.5%
Great-West Healthcare of Kansas/Missouri, Inc.	0	0	0\$	0\$	0\$	0\$	0.0%
Group Health Plan, Inc.	848	9,765	\$34,373,127	\$34,373,127	\$26,028,996	\$24,479,526	71.2%
HealthLink HMO, Inc. dba HealthLink HMO	0	0	80	80	80	80	%0.0
HMO Missouri, Inc. dba Blue Choice	2,138	29,323	\$56,463,280	\$56,463,280	\$41,224,560	\$43,283,883	76.7%
Humana Health Plan, Inc.	85	496	\$1,497,691	\$1,497,691	\$1,349,390	\$1,413,785	94.4%
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	236	1,915	\$530,186	\$5,686,340	\$7,509,946	\$7,649,177	134.5%
United Healthcare of the Midwest, Inc.	417	3,875	\$18,525,061	\$18,524,975	\$13,668,954	\$12,792,887	69.1%
All HMOs	6,130	69,655	\$173,037,298	\$178,259,366	\$135,824,989	\$138,305,419	77.6%
							Ī

Source: 2005 HMO Annual Supplement Report







## HMO Financial Information

The tables and charts in this section describe the financial operations of health maintenance organizations licensed and active in Missouri in 2005. The data is specific to the State of Missouri.

The first portion of the section pertains to the HMOs' Missouri market activities including:

- Total Missouri premium by payment category (Commercial, Medicare, and Medicaid revenues) from 2001 to 2005;
- Missouri market shares by HMO and by holding company; and
- Commercial premiums per member per month (PMPM).

The second half of this section focuses on the HMOs' nationwide business experience. Core items are presented from each HMO's financial statements.

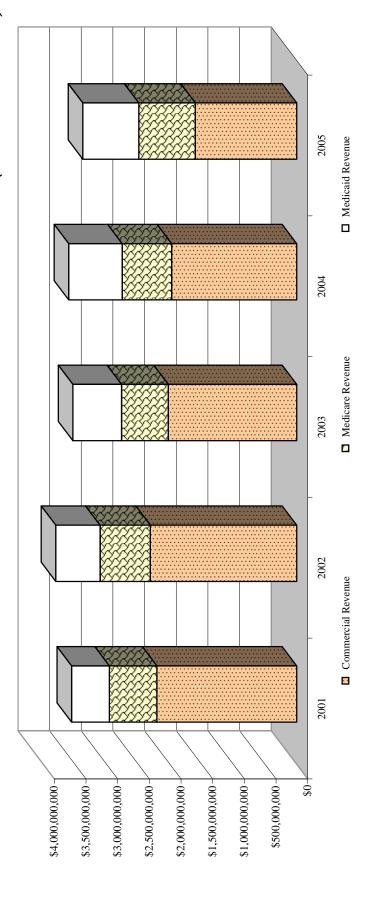
In addition, three tables depicting the business experience of the HMOs indicate the relative liquidity, efficiency and performance of each HMO. Included in these indicators are medical loss and administrative expense ratios, which are commonly tracked as measures of an HMO's cost-management effectiveness. Note that these ratios and indicators are dependent upon the model type, length of time in operations and accounting practices. Where necessary, adjustments have been made (and noted) to maintain data comparability.

Though these ratios and indicators have been commonly accepted and often referred to in industry analyses, no benchmarks or target values have been established. The values shown for any one HMO relative to another are not meant to be interpreted as an endorsement or rating by the Missouri Department of Insurance. The information is intended to serve only as a basis for comparison, using commonly accepted industry measures.

## Mercy MC+ Inc.

Revenue and expenses for Mercy MC+ Inc. are derived from the terms of a unique reinsurance arrangement with affiliated company Mercy Health Plan of Missouri Inc. Under this arrangement, 100% of premium and expense activity is ceded by Mercy MC+ to Mercy Health Plan. These items are not actually reported on Mercy MC+'s financial statements, but were made available for purposes of plan comparability for the publication.

# Year End Missouri Premium Related Revenue Totals (2001 - 2005)



## Missouri Premium Related Revenue Totals and % Change

	2001	2002	% Change (2001-2002)*	2003	% Change (2002-2003)*	2004	% Change (2003-2004)*	2005	% Change (2004-2005)*
Commercial Revenue	\$2,208,065,015	\$2,311,942,386	4.7%	\$2,029,833,615	-12.2%	\$1,975,374,683	-2.7%	\$1,603,071,204	-18.8%
Medicare Revenue*	\$750,373,207	\$794,680,084	5.9%	\$736,302,901	-7.3%	\$780,728,897	6.0%	\$890,486,448	14.1%
Medicaid Revenue	\$596,910,003	\$699,509,322	17.2%	\$769,072,011	9.6%	\$844,582,928	9.8%	\$885,092,454	4.8%
Total Premium Revenue	\$3,555,348,225	\$3,806,131,792	7.1%	\$3,535,208,527	-7.1%	\$3,600,686,508	1.9%	\$3,378,650,106	-6.2%

Formula for calculating % change = (Current Year - Previous Year) / Previous Year

NOTE: The change in Missouri premium-related revenue totals may be significantly different than the change in Missouri year-end member totals shown on pages 6, 7, 10, 12 and 14 of this report. Year-end Missouri premium-related revenue totals are amounts accumulated throughout the entire year, whereas Missouri member year-end totals represent a number as of December 31 of that year.

Source: Annual Financial Statement for Each Year

<sup>\*</sup> See HealthLink HMO, Inc. dba HealthLink HMO Note and Medicare Note on Page 1

## 2005 Missouri HMO Premium Related Data

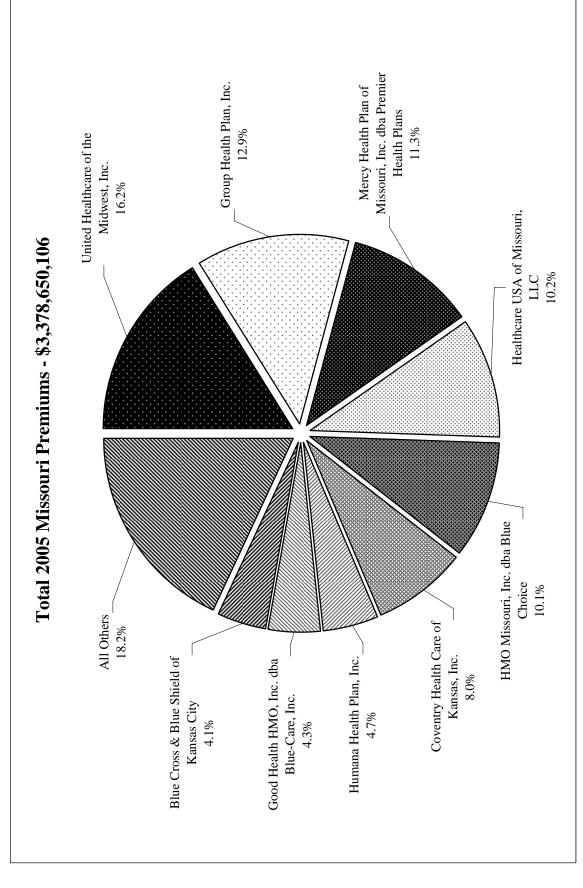
in descending order of 2005 Missouri Market Share

Health Maintenance Organizations Licensed & Active in Missouri in 2005	Missouri Market Share	Missouri Commercial Premiums	Missouri Medicare Premiums*	Missouri Medicaid Premiums	Total Missouri Premiums	% Change in Premium Related Revenues (2004-2005)	
United Healthcare of the Midwest, Inc.	16.2%	\$172,729,643	\$374,548,464	0\$	\$547,278,107	-17.4%	
Group Health Plan, Inc.	12.9%	\$313,937,528	\$121,259,557	0\$	\$435,197,085	-21.6%	
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	11.3%	\$154,101,357	\$175,868,181	\$50,921,554	\$380,891,092	-27.2%	
Healthcare USA of Missouri, LLC	10.2%	80	80	\$344,285,244	\$344,285,244	0.1%	
HMO Missouri, Inc. dba Blue Choice	10.1%	\$342,715,454	0\$	80	\$342,715,454	22.5%	
Coventry Health Care of Kansas, Inc.	8.0%	\$176,873,214	\$93,841,485	80	\$270,714,699	-3.1%	
Humana Health Plan, Inc.	4.7%	\$47,832,921	\$112,264,815	80	\$160,097,736	-6.1%	
Good Health HMO, Inc. dba Blue-Care, Inc.	4.3%	\$146,720,815	80	0\$	\$146,720,815	15.5%	
Blue Cross & Blue Shield of Kansas City	4.1%	\$98,363,115	0\$	\$38,551,948	\$136,915,063	-16.9%	
Children's Mercy's Family Health Partners, Inc.	3.3%	0\$	0\$	\$109,816,762	\$109,816,762	10.2%	
FirstGuard Health Plan, Inc.	2.6%	0\$	0\$	\$88,687,283	\$88,687,283	2.1%	
Alliance for Community Health, LLC dba Community Care Plus	2.5%	0\$	0\$	\$86,120,817	\$86,120,817	3.2%	
Missouri Care, LC	2.3%	0\$	0\$	\$77,670,107	\$77,670,107	%9.6	
Community Health Plan	1.8%	\$59,614,217	0\$	80	\$59,614,217	-2.8%	
Aema Health, Inc.	1.7%	\$57,088,353	80	0\$	\$57,088,353	14.6%	
Mercy MC + Inc.**	1.5%	0\$	0\$	\$52,240,542	\$52,240,542	0.0%	
Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus	1.1%	0\$	0\$	\$36,798,197	\$36,798,197	0.0%	
CIGNA Healthcare of St. Louis, Inc.	0.4%	\$13,752,354	0\$	0\$	\$13,752,354	-21.4%	
Essence, Inc.	0.4%	0\$	\$12,703,946	80	\$12,703,946	2731.4%	
Cox Health Systems HMO, Inc.	0.4%	\$11,889,495	0\$	0\$	\$11,889,495	2.2%	
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	0.2%	\$7,387,206	0\$	0\$	\$7,387,206	-19.5%	
HealthLink HMO, Inc. dba HealthLink HMO*	0.0%	\$63,860	0\$	0\$	\$63,860	-20.3%	
Great-West Healthcare of Kansas/Missouri, Inc.	0.0%	\$1,672	0\$	0\$	\$1,672	-100.0%	
All HMOs with Missouri Premiums in 2005	100.0%	\$1,603,071,204	\$890,486,448	\$885,092,454	\$3,378,650,106	-6.2%	

<sup>\*</sup> See HealthLink HMO, Inc. dba HealthLink HMO Note and Medicare Note on Page 1 \*\* See Mercy MC+ Inc. Note on Page 21

Source: 2005 Annual Financial Statement

## 2005 Missouri HMO Premium Related Market Shares

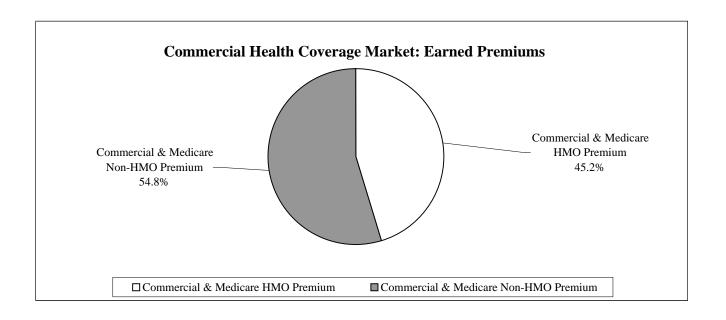


Source: 2005 Annual Financial Statement

## 2005 HMO & Non-HMO Major Medical Health Plan Premium

includes Commercial and Medicare premium

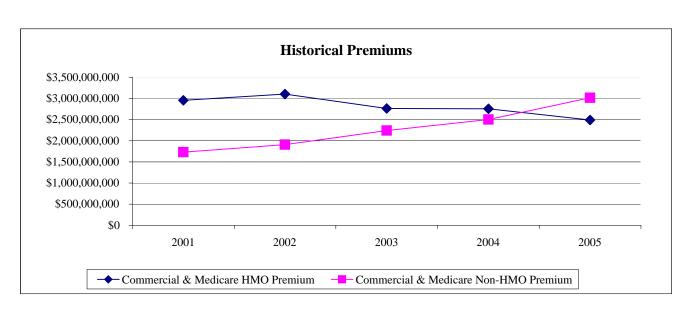
HMO & Non-HMO Major Medical Health Plans Premiums in 2005	Premiums	Market Share
Commercial & Medicare HMO Premium	\$2,493,557,652	45.2%
Commercial & Medicare Non-HMO Premium	\$3,018,019,815	54.8%
TOTALS	\$5,511,577,467	



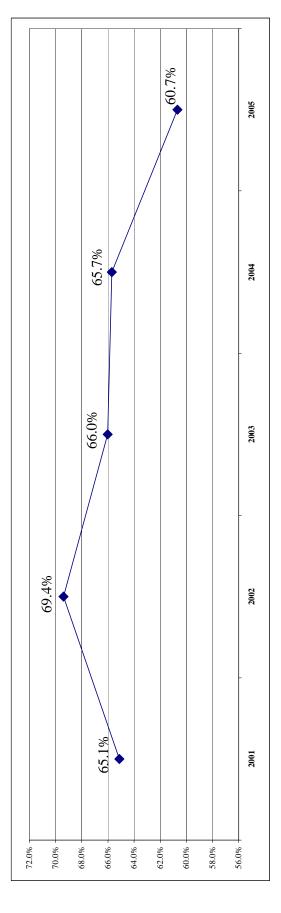
## HMO & Non-HMO Historical Premium (2001 - 2005)

includes Commercial and Medicare premium

HMO & Non-HMO Premium Membership	2001	2002	2003	2004	2005
Commercial & Medicare HMO Premium	\$2,958,438,222	\$3,106,622,470	\$2,766,136,516	\$2,756,103,580	\$2,493,557,652
Commercial & Medicare Non-HMO Premium	\$1,731,284,134	\$1,907,912,086	\$2,243,368,901	\$2,503,901,397	\$3,018,019,815
TOTALS	\$4,689,722,356	\$5,014,534,556	\$5,009,505,417	\$5,260,004,977	\$5.511.577.467



## Historical Missouri Market Concentration for the Top 5 HMOs Based on Premium



## Top 5 Market Share HMOs by year

2001 United Healthcare of the Midwest, Inc.

Mercy Health Plan of Missouri, Inc. dba Premier Health Plans

Healthcare USA of Missouri, LLC Group Health Plan, Inc.

HealthNet, Inc.

2003 United Healthcare of the Midwest, Inc.

Mercy Health Plan of Missouri, Inc. dba Premier Health Plans

Group Health Plan, Inc.

Healthcare USA of Missouri, LLC

Coventry Health Care of Kansas, Inc.

2005 United Healthcare of the Midwest, Inc.

Group Health Plan, Inc.

Mercy Health Plan of Missouri, Inc. dba Premier Health Plans

Healthcare USA of Missouri, LLC

HMO Missouri, Inc. dba Blue Choice

2002 United Healthcare of the Midwest, Inc.

Mercy Health Plan of Missouri, Inc. dba Premier Health Plans Group Health Plan, Inc.

Coventry Health Care of Kansas, Inc.

Healthcare USA of Missouri, LLC

United Healthcare of the Midwest, Inc. 2004

Group Health Plan, Inc.

Mercy Health Plan of Missouri, Inc. dba Premier Health Plans Healthcare USA of Missouri, LLC

HMO Missouri, Inc. dba Blue Choice

2005 Missouri HMO Premium Related Data by Holding Company^

in descending order of 2005 Missouri Market Share

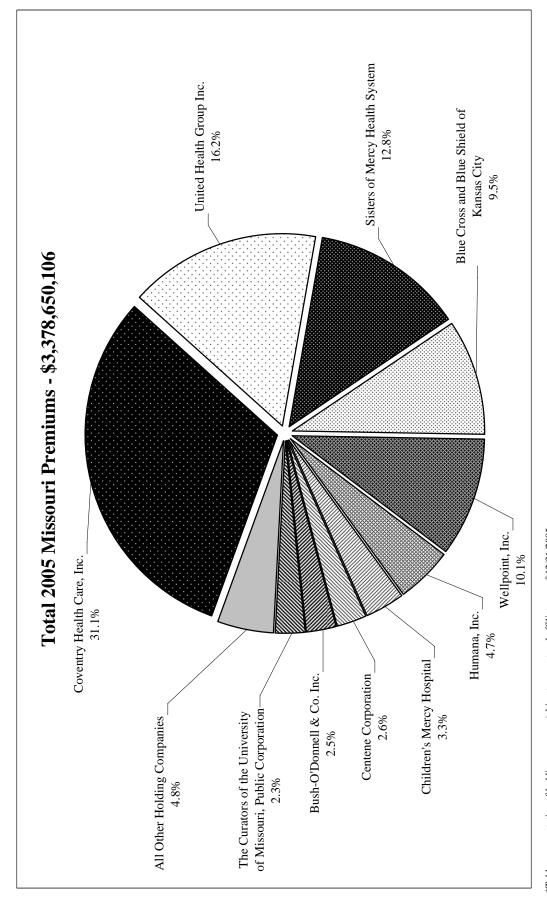
Holding Companies	Missouri Market Share	Missouri Commercial Premiums	Missouri Medicare Revenue*	Missouri Medicaid Revenue	Total MO Premium Related Revenues	% Change in Premium Related Revenues (2004-2005)
Coventry Health Care, Inc.	31.1%	\$490,810,742	\$215,101,042	\$344,285,244	\$1,050,197,028	-10.9%
United Health Group Inc.	16.2%	\$172,729,643	\$374,548,464	0\$	\$547,278,107	-17.4%
Sisters of Mercy Health System	12.8%	\$154,101,357	\$175,868,181	\$103,162,096	\$433,131,634	-17.2%
Blue Cross and Blue Shield of Kansas City	9.5%	\$245,083,930	0\$	\$75,350,145	\$320,434,075	9.8%
Wellpoint, Inc. *	10.1%	\$342,779,314	0\$	0\$	\$342,779,314	22.4%
Humana, Inc.	4.7%	\$47,832,921	\$112,264,815	0\$	\$160,097,736	-6.1%
Children's Mercy Hospital	3.3%	0\$	0\$	\$109,816,762	\$109,816,762	10.2%
Centene Corporation	2.6%	0\$	0\$	\$88,687,283	\$88,687,283	2.1%
Bush-O'Donnell & Co. Inc.	2.5%	0\$	0\$	\$86,120,817	\$86,120,817	3.2%
The Curators of the University of Missouri, Public Corporation	2.3%	80	0\$	\$77,670,107	\$77,670,107	9.6%
Heartland Health	1.8%	\$59,614,217	0\$	0\$	\$59,614,217	-2.8%
Aetna, Inc.	1.7%	\$57,088,353	0\$	0\$	\$57,088,353	14.6%
CIGNA Corporation	%9.0	\$21,139,560	0\$	0\$	\$21,139,560	-20.8%
Cox Health	0.4%	\$11,889,495	0\$	0\$	\$11,889,495	2.2%
Great-West Life & Annuity Insurance Company Group of Companies	0.0%	\$1,672	80	80	\$1,672	-100.0%
American Multispecialty Group, Inc.	0.4%	80	\$12,703,946	80	\$12,703,946	2731.4%
All HMO Subsidiaries with MO Premiums in 2004 100.0%	100.0%	\$1,603,071,204	\$890,486,448	\$885,092,454	\$3,378,650,106	-6.2%

 $<sup>^{\</sup>prime\prime} Table$  representative of holding company/ultimate parent and affiliates as of 12/31/2005

<sup>\*</sup> See HealthLink HMO, Inc. dba HealthLink HMO Note and Medicare Note on Page 1

Source: 2005 Annual Financial Statement

# 2005 Missouri HMO Premium Based Market Shares by Holding Company\*

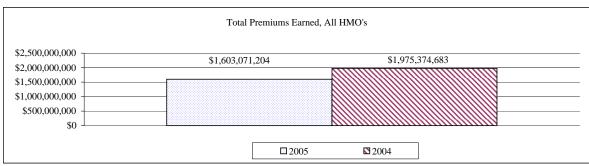


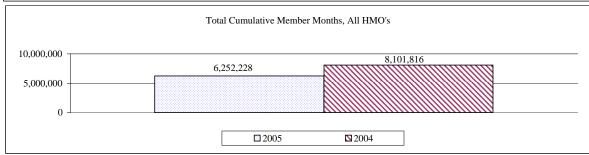
\*Table representative of holding company/ultimate parent and affiliates as of 12/31/2005

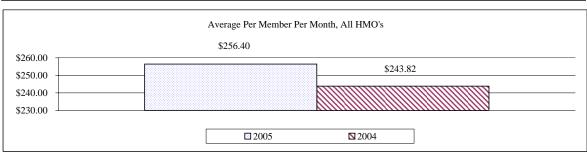
Source: 2005 Annual Financial Statement

## Missouri Commercial Premiums Per Member Per Month

		ımercial Prei ber Per Mon			nercial ns Earned		nercial ember Months
Health Maintenance Organization	2005	2004	% Change	2005	2004	2005	2004
Aetna Health, Inc.	\$252.26	\$231.59	8.9%	\$57,088,353	\$49,833,791	226,309	215,185
Blue Cross & Blue Shield of Kansas City	\$261.92	\$236.91	10.6%	\$98,363,115	\$92,531,988	375,540	390,574
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	\$236.70	\$237.97	-0.5%	\$7,387,206	\$9,171,017	31,209	38,539
CIGNA Healthcare of St. Louis, Inc.	\$294.48	\$332.68	-11.5%	\$13,752,354	\$17,506,046	46,700	52,622
Community Health Plan	\$295.29	\$271.94	8.6%	\$59,614,217	\$61,340,564	201,883	225,567
Coventry Health Care of Kansas, Inc.	\$242.27	\$230.57	5.1%	\$176,873,214	\$190,456,773	730,068	826,012
Cox Health Systems HMO, Inc.	\$236.23	\$241.32	-2.1%	\$11,889,495	\$11,635,701	50,331	48,217
Good Health HMO, Inc. dba Blue-Care, Inc.	\$278.90	\$260.52	7.1%	\$146,720,815	\$127,070,347	526,067	487,753
Great-West Healthcare of Kansas/Missouri, Inc.	\$0.00	\$258.02	0.0%	\$1,672	\$3,636,588	0	14,094
Group Health Plan, Inc.	\$244.80	\$221.97	10.3%	\$313,937,528	\$455,403,988	1,282,436	2,051,621
HealthLink HMO, Inc. dba HealthLink HMO*	\$61.34	\$63.81	-3.9%	\$63,860	\$80,087	1,041	1,255
HMO Missouri, Inc. dba Blue Choice	\$235.95	\$226.64	4.1%	\$342,715,454	\$279,877,510	1,452,464	1,234,920
Humana Health Plan, Inc.	\$256.52	\$325.90	-21.3%	\$47,832,921	\$82,199,118	186,467	252,222
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	\$259.56	\$243.12	6.8%	\$154,101,357	\$272,464,852	593,700	1,120,685
United Healthcare of the Midwest, Inc.	\$315.19	\$281.97	11.8%	\$172,729,643	\$322,166,313	548,013	1,142,550
All HMOs with Missouri Premiums in Each Year	\$256.40	\$243.82	5.2%	\$1,603,071,204	\$1,975,374,683	6,252,228	8,101,816



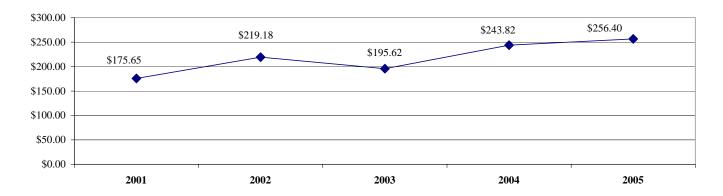




Source: 2005 Annual Financial Statement

## Missouri Commercial Premiums Per Member Per Month (2001 - 2005)

Health Maintenance Organization	2001	2002	2003	2004	2005	% Change (2001 - 2005)
Aetna Health, Inc.	\$144.07	\$173.03	\$215.91	\$231.59	\$252.26	75.1%
Blue Cross & Blue Shield of Kansas City	\$221.48	\$192.71	\$219.33	\$236.91	\$261.92	18.3%
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	\$144.80	\$192.43	\$238.83	\$237.97	\$236.70	63.5%
CIGNA Healthcare of St. Louis, Inc.	\$207.49	\$254.45	\$333.87	\$332.68	\$294.48	41.9%
Community Health Plan	\$182.29	\$216.27	\$243.31	\$271.94	\$295.29	62.0%
Coventry Health Care of Kansas, Inc.	\$150.75	\$175.44	\$209.38	\$230.57	\$242.27	60.7%
Cox Health Systems HMO, Inc.	\$179.83	\$201.47	\$243.41	\$241.32	\$236.23	31.4%
Good Health HMO, Inc. dba Blue-Care, Inc.	\$196.68	\$222.87	\$235.66	\$260.52	\$278.90	41.8%
Great-West Healthcare of Kansas/Missouri, Inc.	\$165.25	\$232.67	\$219.32	\$258.02	\$0.00	-100.0%
Group Health Plan, Inc.	\$162.79	\$356.32	\$205.68	\$221.97	\$244.80	50.4%
HealthLink HMO, Inc. dba HealthLink HMO*	\$153.49	\$175.69	\$91.25	\$63.81	\$61.34	-60.0%
HMO Missouri, Inc. dba Blue Choice	\$153.09	\$178.02	\$210.14	\$226.64	\$235.95	54.1%
Humana Health Plan, Inc.	\$164.59	\$192.25	\$224.44	\$325.90	\$256.52	55.9%
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	\$172.70	\$192.54	\$215.89	\$243.12	\$259.56	50.3%
United Healthcare of the Midwest, Inc.	\$182.61	\$211.62	\$146.30	\$281.97	\$315.19	72.6%
Withdrawn HMOs	\$157.32	\$191.50	\$223.04	\$0.00	\$0.00	-100.0%
All HMOs with Missouri Premiums in Each Year	\$175.65	\$219.18	\$195.62	\$243.82	\$256.40	46.0%



Source: Annual Financial Statement for Each Year

<sup>\*</sup> See HealthLink HMO, Inc. dba HealthLink HMO Note on Page 1

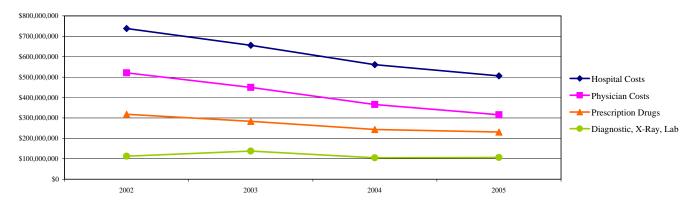
## Missouri HMO Cost Comparisons

Cost data is collected quarterly for all HMOs. All cost data is from the Annual Managed Care Supplemental Data Filing, Cost of Services Table for 2005.

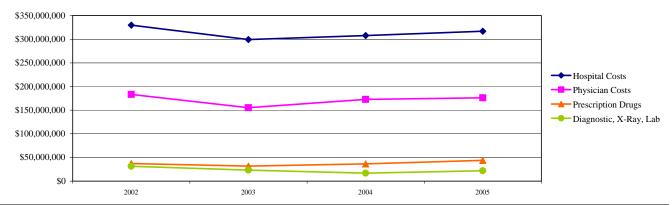
This information shows how dollars are spent on different categories of health care. Historically, hospital costs represent the largest percentage of all medical costs. Partly because of its incentives to get preventive care before hospitalization is necessary, managed care was promoted as the most effective solution for addressing rapidly rising medical costs found during the 1970s to the early 1990s. As the data on these pages show, Missouri's commercial HMOs spend proportionally more on pharmacy and outpatient physician care and proportionally less on inpatient hospital care compared to Medicare and Medicaid HMOs.

In recent years, rising pharmaceutical costs have received considerable attention. While dramatic increases have occurred in drug-related spending, health policy analysts tend to see pharmaceutical spending as an important 'release valve' slowing the rising cost of hospital care. (See "Outpatient Prescription Drug Expenses in the U.S. Community Population, 2003, Medical Expenditure Panel Survey Chartbook No. 16" published by the U.S. Department of Health and Human Services, Agency for Healthcare Research and Quality.) In fact, some HMOs actually spend more on prescription drugs than on inpatient hospital costs.

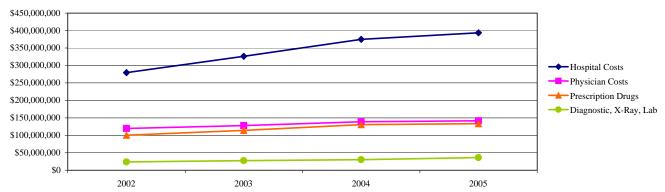
# Costs of Services by Product Type



Commercial	2002	2003	% Change (2002-2003)	2004	% Change (2003-2004)	2005	% Change (2004-2005)
^Hospital Costs	\$738,369,469	\$655,587,650	-11.2%	\$560,960,191	-14.4%	\$506,378,563	-9.7%
Physician Costs	\$521,146,632	\$449,623,017	-13.7%	\$365,703,511	-18.7%	\$315,438,850	-13.7%
Prescription Drugs	\$317,743,007	\$283,277,423	-10.8%	\$243,529,434	-14.0%	\$230,908,467	-5.2%
Diagnostic, X-Ray, Lab	\$112,687,420	\$137,525,076	22.0%	\$105,132,004	-23.6%	\$106,450,564	1.3%



Medicare*	2002	2003	% Change (2002-2003)	2004	% Change (2003-2004)	2005	% Change (2004-2005)
^Hospital Costs	\$329,878,110	\$299,195,973	-9.3%	\$307,842,386	2.9%	\$316,903,319	2.9%
Physician Costs	\$183,181,283	\$155,059,713	-15.4%	\$172,803,381	11.4%	\$176,066,876	1.9%
Prescription Drugs	\$37,155,093	\$31,887,499	-14.2%	\$36,479,475	14.4%	\$43,917,932	20.4%
Diagnostic, X-Ray, Lab	\$31,593,281	\$23,286,057	-26.3%	\$16,957,007	-27.2%	\$21,835,715	28.8%

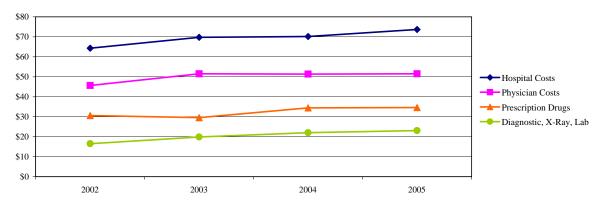


Medicaid	2002	2003	% Change (2002-2003)	2004	% Change (2003-2004)	2005	% Change (2004-2005)
^Hospital Costs	\$279,686,508	\$326,096,288	16.6%	\$374,828,300	14.9%	\$393,643,399	5.0%
Physician Costs	\$119,422,078	\$127,805,126	7.0%	\$138,838,492	8.6%	\$141,593,784	2.0%
Prescription Drugs	\$100,538,749	\$114,097,405	13.5%	\$130,652,467	14.5%	\$133,413,695	2.1%
Diagnostic, X-Ray, Lab	\$23,936,622	\$27,524,011	15.0%	\$30,047,959	9.2%	\$36,071,974	20.0%

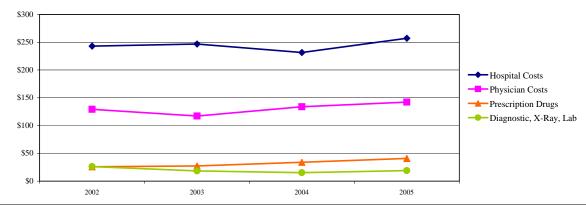
 $<sup>^{\</sup>wedge}$  Hospital Costs include Inpatient Hospital, Outpatient Hospital and Emergency Room

<sup>\*</sup> See Medicare Note on Page 1

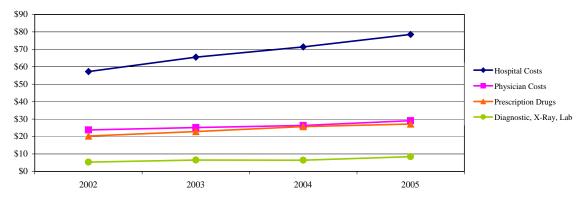
# Per Member Per Month by Product Type



Commercial	2002	2003	% Change (2002-2003)	2004	% Change (2003-2004)	2005	% Change (2004-2005)
^Hospital Costs	\$64.28	\$69.75	8.5%	\$70.19	0.6%	\$73.64	4.9%
Physician Costs	\$45.63	\$51.48	12.8%	\$51.37	-0.2%	\$51.50	0.2%
Prescription Drugs	\$30.62	\$29.56	-3.5%	\$34.44	16.5%	\$34.57	0.4%
Diagnostic, X-Ray, Lab	\$16.52	\$19.84	20.1%	\$22.02	11.0%	\$23.06	4.7%



Medicare*	2002	2003	% Change (2002-2003)	2004	% Change (2003-2004)	2005	% Change (2004-2005)
^Hospital Costs	\$242.98	\$246.67	1.5%	\$231.55	-6.1%	\$257.02	11.0%
Physician Costs	\$129.16	\$117.22	-9.2%	\$133.99	14.3%	\$142.24	6.2%
Prescription Drugs	\$25.82	\$27.22	5.4%	\$34.09	25.2%	\$40.94	20.1%
Diagnostic, X-Ray, Lab	\$26.15	\$18.50	-29.3%	\$15.23	-17.7%	\$19.00	24.8%



Medicaid	2002	2003	% Change (2002-2003)	2004	% Change (2003-2004)	2005	% Change (2004-2005)
^Hospital Costs	\$57.24	\$65.47	14.4%	\$71.40	9.1%	\$78.52	10.0%
Physician Costs	\$23.76	\$25.12	5.7%	\$26.34	4.9%	\$29.10	10.5%
Prescription Drugs	\$20.30	\$22.85	12.6%	\$25.69	12.4%	\$27.11	5.5%
Diagnostic, X-Ray, Lab	\$5.34	\$6.48	21.3%	\$6.44	-0.6%	\$8.40	30.4%

<sup>^</sup> Hospital Costs include Inpatient Hospital, Outpatient Hospital and Emergency Room

<sup>\*</sup> See Medicare Note on Page 1

2005 Missouri Costs of Services for Commercial Business

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Aetna Health, Inc.	\$8,315,571	\$4,338,869	\$9,207,529	\$1,121,655	\$5,731,160	\$1,216,826	\$201,826	0\$	\$19,006	\$717,053	\$8,156,083	\$11,121,730	\$50,147,308	\$1,348,920	\$48,798,388
Blue Cross & Blue Shield of Kansas City	\$15,158,505	\$11,235,248	\$14,204,613	\$3,881,644	\$20,612,178	\$5,127,618	\$150,735	\$89,199	\$36,173	\$1,580,905	\$10,448,681	80	\$82,525,499	\$6,329,577	\$76,195,922
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	\$1,606,852	\$667,020	\$521,762	\$1,032,272	\$1,262,178	\$439,138	\$375	\$0	\$105,814	\$158,721	\$831,917	\$958,686	\$7,584,733	\$358,860	\$7,225,874
CIGNA Healthcare of St. Louis, Inc.	\$2,472,106	\$824,384	\$2,760,967	\$1,149,318	\$1,145,536	\$437,505	\$1,185	80	\$117,452	\$176,178	\$1,511,833	\$741,225	\$11,337,686	\$409,285	\$10,928,402
Community Health Plan	\$12,634,826	\$7,983,606	\$4,514,546	\$2,176,125	\$7,784,579	\$2,818,755	\$363,709	\$0	\$432,223	\$230,666	\$10,760,703	\$2,649,192	\$52,348,930	\$711,375	\$51,637,555
Coventry Health Care of Kansas, Inc.	\$35,126,696	\$22,040,431	\$22,063,939	\$7,963,409	\$34,469,574	\$6,818,176	\$456,572	\$24,586	\$1,267,322	\$1,646,950	\$1,206,150	\$946,206	\$134,030,011	\$3,910,029	\$130,119,982
Cox Health Systems HMO, Inc.	\$2,787,325	\$1,618,119	\$1,501,822	\$764,122	\$2,518,374	\$543,708	\$44,595	80	\$6,615	\$50,093	\$856,731	\$340,439	\$11,031,943	\$8,059	\$11,023,884
Good Health HMO, Inc. dba Blue-Care, Inc.	\$19,813,233	\$15,791,818	\$30,071,807	\$5,290,927	\$29,255,266	\$7,767,812	\$442,508	\$130,617	\$151,979	\$2,225,453	\$13,153,737	\$0	\$124,095,157	\$7,626,659	\$116,468,498
Great-West Healthcare of Kansas/Missouri, Inc.	80	80	80	80	80	80	80	80	80	80	80	\$0	80	80	80
Group Health Plan, Inc.	\$57,644,974	\$58,676,473	\$48,505,063	\$11,248,948	\$62,099,705	\$9,033,172	\$204,153	\$2,479	\$1,129,756	\$2,400,731	\$3,873,220	\$4,426,332	\$259,245,006	\$6,886,887	\$252,358,119
HealthLink HMO, Inc. dba HealthLink HMO	\$2,412	\$5,007	\$33,795	\$510	\$35,006	\$6,467	\$1,175	\$0	80	\$3,924	\$36,990	\$7,836	\$133,121	\$17,222	\$115,899
HMO Missouri, Inc. dba Blue Choice	\$51,180,388	\$46,024,133	\$55,365,675	\$15,602,716	\$25,299,392	\$9,854,754	\$998,197	0\$	\$2,295,797	\$2,598,381	\$31,338,515	\$25,697,448	\$266,255,396	\$15,946,647	\$250,308,749
Humana Health Plan, Inc.	\$7,344,454	\$6,769,649	\$9,874,267	\$3,601,346	\$13,415,783	\$1,620,345	\$87,216	0\$	\$1,299,136	\$1,094,439	\$5,865,022	\$3,744,848	\$54,716,506	\$2,602,661	\$52,113,845
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	\$29,237,060	\$22,359,996	\$21,958,379	\$7,581,063	\$34,917,685	\$3,081,614	\$859,365	\$72	\$673,643	\$328,138	\$12,163,382	\$2,069,846	\$135,230,242	\$830,351	\$134,399,891
United Healthcare of the Midwest, Inc.	\$10,245,855	\$4,426,486	\$10,324,304	\$2,884,438	\$12,593,943	\$1,281,178	\$512,372	80	\$664,735	\$664,735	\$6,247,600	\$2,026,856	\$51,872,503	\$1,638,402	\$50,234,101
Totals	\$253,570,257	\$202,761,238	\$230,908,467	\$64,298,492	\$251,140,358	\$50,047,068	\$4,323,983	\$246,953	\$8,199,650	\$13,876,367	\$106,450,564	\$54,730,645	\$1,240,554,042	\$48,624,934	\$1,191,929,107

2005 Missouri Per Member Per Month Costs for Commercial Business

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Aema Health, Inc.	\$39.03	\$20.37	\$43.22	\$5.26	\$26.90	\$5.71	\$0.95	80.00	80.09	\$3.37	\$38.28	\$52.20	\$235.38	\$6.33	\$229.05
Blue Cross & Blue Shield of Kansas City	\$44.17	\$32.74	\$41.39	\$11.31	\$60.06	\$14.94	\$0.44	\$0.26	\$0.11	\$4.61	\$30.44	\$0.00	\$240.45	\$18.44	\$222.00
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	\$51.96	\$21.57	\$16.87	\$33.38	\$40.81	\$14.20	\$0.01	\$0.00	\$3.42	\$5.13	\$26.90	\$31.00	\$245.25	\$11.60	\$233.64
CIGNA Healthcare of St. Louis, Inc.	\$53.85	\$17.96	\$60.14	\$25.03	\$24.95	\$9.53	\$0.03	\$0.00	\$2.56	\$3.84	\$32.93	\$16.15	\$246.96	\$8.92	\$238.04
Community Health Plan	\$62.56	\$39.53	\$22.35	\$10.77	\$38.54	\$13.96	\$1.80	\$0.00	\$2.14	\$1.14	\$53.28	\$13.12	\$259.19	\$3.52	\$255.67
Coventry Health Care of Kansas, Inc.	\$48.12	\$30.20	\$30.23	\$10.91	\$47.22	\$9.34	\$0.63	\$0.03	\$1.74	\$2.26	\$1.65	\$1.30	\$183.62	\$5.36	\$178.27
Cox Health Systems HMO, Inc.	\$55.34	\$32.13	\$29.82	\$15.17	\$50.00	\$10.79	\$0.89	\$0.00	\$0.13	\$0.99	\$17.01	\$6.76	\$219.02	\$0.16	\$218.86
Good Health HMO, Inc. dba Blue-Care, Inc.	\$43.15	\$34.39	\$65.49	\$11.52	\$63.72	\$16.92	\$0.96	\$0.28	\$0.33	\$4.85	\$28.65	\$0.00	\$270.27	\$16.61	\$253.66
Great-West Healthcare of Kansas/Missouri, Inc.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Group Health Plan, Inc.	\$45.42	\$46.23	\$38.22	\$8.86	\$48.93	\$7.12	\$0.16	\$0.00	\$0.89	\$1.89	\$3.05	\$3.49	\$204.26	\$5.43	\$198.84
HealthLink HMO, Inc. dba HealthLink HMO	\$2.07	\$4.30	\$29.03	\$0.44	\$30.07	\$5.56	\$1.01	\$0.00	\$0.00	\$3.37	\$31.78	\$6.73	\$114.37	\$14.80	\$99.57
HMO Missouri, Inc. dba Blue Choice	\$36.47	\$32.80	\$39.46	\$11.12	\$18.03	\$7.02	\$0.71	\$0.00	\$1.64	\$1.85	\$22.33	\$18.31	\$189.75	\$11.36	\$178.38
Humana Health Plan, Inc.	\$32.70	\$30.14	\$43.96	\$16.03	\$59.73	\$7.21	\$0.39	\$0.00	\$0.00	\$4.87	\$26.11	\$16.67	\$243.62	\$11.59	\$232.03
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	\$49.06	\$37.52	\$36.85	\$12.72	\$58.59	\$5.17	\$1.44	\$0.00	\$1.13	\$0.55	\$20.41	\$3.47	\$226.91	\$1.39	\$225.52
United Healthcare of the Midwest, Inc.	\$21.42	\$9.25	\$21.59	\$6.03	\$26.33	\$2.68	\$1.07	\$0.00	\$1.39	\$1.39	\$13.06	\$4.24	\$108.45	\$3.43	\$105.03
Averages	\$39.02	\$25.94	\$34.57	\$11.90	\$39.59	\$8.68	\$0.70	\$0.04	\$1.04	\$2.67	\$23.06	\$11.56	\$199.17	\$7.93	\$191.24

2005 Missouri Costs of Services for Medicare Business

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HMO Name Coventry Health Care of Kansas, Inc.	\$24,553,406	\$9,217,131	\$5,656,280	\$3,904,807	\$16,540,820	\$1,434,185	\$4,249	\$39,423	\$397,426	\$104,785	\$335,920	\$1,144,548	\$63,332,980	\$393,959	\$62,939,021
Essence, Inc.	\$3,349,446	\$906,234	\$1,134,116	\$530,133	\$1,871,941	\$169,520	\$198	\$8,103	\$28,996	\$28,996	\$110,801	\$734,784	\$8,873,267	\$1,223,061	\$7,650,206
Group Health Plan, Inc.	\$38,804,717	\$18,661,188	\$5,345,274	\$4,610,257	\$22,660,304	\$1,121,090	\$10,765	80	\$132,299	\$281,136	\$1,015,311	\$2,118,078	\$94,760,419	\$4,301,322	\$90,459,097
Humana Health Plan, Inc.	\$20,577,789	\$4,865,403	\$5,539,268	\$5,677,106	\$13,013,086	\$597,308	\$14,489	80	\$1,042,306	\$354,982	\$8,212,712	\$8,816,072	\$68,710,521	\$5,543,058	\$63,167,463
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	\$49,268,294	\$22,434,982	\$13,163,512	\$8,782,268	\$29,568,108	\$1,264,610	\$150,303	\$0	\$439,019	\$194,662	\$10,445,784	\$6,030,068	\$141,741,609	\$223,609	\$141,518,001
United Healthcare of the Midwest, Inc.	\$80,897,257	\$36,580,296	\$13,079,483	\$18,810,394	\$50,097,652	\$2,200,463	\$14,849	80	\$1,534,352	\$1,534,352	\$1,715,187	\$5,515,719	\$211,980,003	\$33,073,834	\$178,906,170
Totak*	\$217,450,909	\$92,665,235	\$43,917,932	\$42,314,965	\$133,751,911	\$6,787,176	\$194,853	\$47,525	\$3,574,397	\$2,498,913	\$21,835,715	\$24,359,269	664'866'685\$	\$44,758,843	\$544,639,957

# 2005 Missouri Costs of Services for Medicaid Business

HMO Name	Outputtent	stim Drug dan	any sixtu de	athydian at	* Room	Chiroproductivistic	argatteses & farfice	street Meeting I	igent Medic	Tring and Tring	Other	Todalkated Code	. stal Copylighted Costs	Trans Market Carlos	3,000
Alliance For Community Health, LLC dba Community Care Plus	\$21,945,226	\$8,306,564	\$11,186,620	\$4,454,992	\$9,959,479	\$9,024,141	0\$	80	\$468,806	\$656,328	\$1,295,531	\$4,621,894	\$71,919,580	\$8,586,317	\$63,333,263
Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus	\$13,286,015	\$8,646,043	\$10,129,255	\$3,456,635	\$12,337,125	\$8,042,489	0\$	\$92,148	\$38,697	\$2,282,055	\$4,305,222	80	\$62,615,684	\$6,362,534	\$56,253,150
Children's Mercy's Family Health Partners, Inc.	\$24,341,409	\$14,102,080	\$17,811,728	\$3,840,969	\$8,933,750	\$8,682,950	0\$	0\$	\$2,064,008	\$1,983,067	\$6,625,844	\$5,867,208	\$94,253,013	\$7,782,135	\$86,470,878
FirstGuard Health Plan, Inc.	\$25,121,279	\$7,749,062	\$11,865,985	\$3,271,413	\$5,772,252	\$8,588,047	0\$	0\$	\$1,588,371	\$1,941,342	\$6,013,732	\$8,689,174	\$80,600,656	\$5,207,345	\$75,393,311
Healthcare USA of Missouri, LLC	\$84,845,693	\$37,397,442	\$51,648,729	\$18,664,092	\$37,586,413	\$31,311,180	0\$	\$380,247	\$5,067,292	\$2,384,608	\$9,297,664	\$16,622,586	\$295,205,946	\$19,939,145	\$275,266,801
Mercy MC + Inc.	\$28,406,813	\$8,650,232	\$19,784,751	\$7,697,821	\$12,679,612	\$8,103,659	\$194	2177	\$1,063,101	\$495,637	\$6,424,924	\$4,190,594	\$97,498,115	\$2,280,768	\$95,217,347
Missouri Care, LC	\$14,058,234	\$18,881,210	\$10,986,626	\$3,851,121	\$9,088,111	\$4,153,633	0\$	0\$	\$656,918	\$717,881	\$2,109,058	\$4,221,032	\$68,723,823	\$2,336,640	\$66,387,183
Totals	\$212,004,668	\$103,732,632	\$133,413,695	\$45,237,043	\$96,356,741	841,906,098	\$194	\$473,172	\$10,947,194	\$10,460,918	\$36,071,974	\$44,212,488	\$770,816,818	\$52,494,885	\$718,321,933

\* See Medicare Note on Page 1 Source: 2005 HMO Annual Supplement Report

2005 Missouri Per Member Per Month Costs for Medicare Business

	The state of the s
\$111.97 \$32.07 \$27.66	
\$32.32 \$36.80 \$37.72	
\$90.33 \$53.00 \$35.36	
\$74.07 \$26.48 \$38.09	
\$70.48 \$40.94 \$32.35	

# 2005 Missouri Per Member Per Month Costs for Medicaid Business

Tributing Tributing	Christian	stem Drug don't		Output the desire the state of	Routh	Chropporte Visit	nghteses & Fage	Rept Mental I	igent Meets	Triple and Triple Tripl	Other	Toda Hudden Code	is Copyrighted Copy	They they they to the state of	Sp <sup>th</sup>
Alliance For Community Health, LLC dba Community Care Plus	\$41.15	\$15.57	\$20.97	\$8.35	\$18.67	\$16.92	\$0.00	\$0.00	\$0.88	\$1.23	\$2.43	\$8.67	\$134.85	\$16.10	\$118.75
Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus	\$34.23	\$22.28	\$26.10	\$8.91	\$31.79	\$20.72	\$0.00	\$0.24	\$0.10	\$5.88	\$11.09	\$0.00	\$161.32	\$16.39	\$144.93
Children's Mercy's Family Health Partners, Inc.	\$42.00	\$24.33	\$30.73	\$6.63	\$15.41	\$14.98	\$0.00	\$0.00	\$3.56	\$3.42	\$11.43	\$10.12	\$162.62	\$13.43	\$149.19
FirstGuard Health Plan, Inc.	\$53.74	\$16.58	\$25.39	\$7.00	\$12.35	\$18.37	\$0.00	80.00	\$3.40	\$4.15	\$12.87	\$18.59	\$172.43	\$11.14	\$161.29
Healthcare USA of Missouri, LLC	\$40.50	\$17.85	\$24.66	\$8.91	\$17.94	\$14.95	\$0.00	\$0.18	\$2.42	\$1.14	\$4.44	\$7.94	\$140.92	\$9.52	\$131.40
Mercy MC + Inc.	\$50.32	\$0.00	\$35.04	\$13.63	\$22.46	\$14.35	80.00	\$0.00	\$1.88	\$0.88	\$11.38	\$7.42	\$172.70	\$4.04	\$168.66
Missouri Care, LC	\$34.42	\$46.23	\$26.90	\$9.43	\$22.25	\$10.17	80.00	\$0.00	19'1\$	\$1.76	\$5.16	\$10.34	\$168.27	\$5.72	\$162.55
Averages	\$42.34	\$20.41	\$27.11	\$8.98	\$20.13	\$15.78	\$0.00	\$0.06	86'1'\$	\$2.64	\$8.40	10.68	\$159.02	\$10.91	\$148.11
0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0															

<sup>\*</sup> See Medicare Note on Page 1 Source: 2005 HMO Annual Supplement Report

# Results of Nationwide Operations

# Missouri Licensed HMOs

Source: 2005 HMO Annual Financial Statements submitted to the Missouri Department of Insurance unless otherwise noted.

Please note: This section contains the plan-wide operations data for Blue Cross & Blue Shield of Kansas City, not just the HMO business. This company is operated under a dual Health Services Corporation and Health Maintenance Organization license, per §354.475 RSMo. MDI determined in 1999 that this company shall comply with laws governing HMOs in Missouri, including laws requiring HMOs to file data with MDI.

Financial statements may be amended up to 5 years after they are originally filed. Data from prior years presented here may be different from prior HMO Annual Reports.

# **Balance Sheet Items**

- **A.** % **Missouri Business** Reported Missouri premium-related revenues relative to reported total nationwide premium related revenues (before premiums ceded for reinsurance). Premium-related revenue includes commercial premiums and Medicare and Medicaid revenues recorded on a prepaid basis for the provision of contracted health services.
- **B.** Total Cash and Short Term Investments Cash on hand and investments maturing in one year or less, excluding cash restricted for statutory insolvency reserve requirements or held for contract reserves (e.g., Medicaid grants).
- **C. Premium & Health Care Receivables** Uncollected premiums, deferred premiums, accrued retrospective premiums, healthcare receivables and other amounts receivable.
- **D. Total Assets** Permitted assets determined in accordance with statutory requirements. Includes: cash, premiums receivable, investment income receivable, health care receivables, short-term and long-term investments, amounts due from affiliates, property and equipment, and aggregate write-ins for other assets.
- **E. Total Liabilities** All obligations, determined in accordance with state statutes, for which an HMO is financially responsible. Includes: Claims unpaid, unpaid claims adjustment expenses, claim reserves, premiums received in advance, general expenses due or accrued, federal and foreign income taxes payable, amounts due to parent, subsidiaries and affiliates & borrowed money.
- **F. Total Capital & Surplus** Includes: Common capital stock, preferred capital stock, gross paid in and contributed surplus, surplus notes, unassigned funds & less treasury stock at cost.
- **G. Total Liabilities, Capital & Surplus** Includes: Total Liabilities plus Total Capital and Surplus.

2005 Nationwide Operations

Balance Sheet Items

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Health Maintenance Organizations Licensed & Active in Missouri in 2005	A MO %	B Total Cash & Short Term Investments	C Premium & Health Care Receivables	D Total Assets	E Total Liabilities	F Total Capital & Surplus	G Total Liabilities, Capital and Surplus
Aetna Health, Inc.	66.2%	\$8,518,028	\$1,083,063	\$20,901,276	\$9,594,459	\$11,306,817	\$20,901,276
Alliance For Community Health, LLC dba Community Care Plus	100.0%	\$8,553,068	\$7,777,521	\$20,168,206	\$9,168,199	\$11,000,007	\$20,168,206
Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus	100.0%	\$462,255	\$12,125,875	\$20,994,776	\$14,247,886	\$6,746,890	\$20,994,776
Blue Cross & Blue Shield of Kansas City	80.1%	\$19,268,414	\$53,823,576	\$589,885,093	\$261,779,328	\$328,105,765	\$589,885,093
Children's Mercy's Family Health Partners, Inc.	100.0%	\$2,633,617	\$12,877,621	\$20,900,307	\$12,798,216	\$8,102,091	\$20,900,307
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	58.0%	\$2,405,714	\$543,579	\$14,629,916	\$6,988,988	\$7,640,928	\$14,629,916
CIGNA Healthcare of St. Louis, Inc.	84.9%	\$770,253	\$1,218,115	\$7,048,224	\$2,065,881	\$4,982,343	\$7,048,224
Community Health Plan	95.7%	\$2,537,869	\$2,113,424	\$14,882,579	\$8,827,197	\$6,055,382	\$14,882,579
Coventry Health Care of Kansas, Inc.	59.1%	\$31,134,775	\$7,842,081	\$153,954,819	\$68,342,089	\$85,612,730	\$153,954,819
Cox Health Systems HMO, Inc.	100.0%	\$3,489,362	\$60,675	\$13,172,974	\$2,457,551	\$10,715,423	\$13,172,974
Essence, Inc.	95.7%	\$3,761,392	\$356,574	\$4,557,849	\$1,426,004	\$3,131,845	\$4,557,849
FirstGuard Health Plan, Inc.	100.0%	\$3,399,676	\$7,860,883	\$21,998,000	\$11,486,787	\$10,511,213	\$21,998,000
Good Health HMO, Inc. dba Blue-Care, Inc.	65.3%	\$2,361,481	\$6,611,505	\$64,183,041	\$26,802,029	\$37,381,012	\$64,183,041
Great-West Healthcare of Kansas/Missouri, Inc.	100.0%	\$1,079,101	80	\$4,164,403	\$24,691	\$4,139,712	\$4,164,403
Group Health Plan, Inc.	81.7%	\$28,280,824	\$7,940,804	\$160,650,620	\$71,952,590	\$88,698,030	\$160,650,620
Healthcare USA of Missouri, LLC	100.0%	\$16,446,185	\$40,663,720	\$89,628,069	\$49,923,262	\$39,704,807	\$89,628,069
HealthLink HMO, Inc. dba HealthLink HMO*	100.0%	\$10,899,592	\$245,299	\$15,395,259	\$644,122	\$14,751,137	\$15,395,259
HMO Missouri, Inc. dba Blue Choice	100.0%	\$13,735,945	\$17,262,405	\$94,844,750	\$60,696,186	\$34,148,564	\$94,844,750
Humana Health Plan, Inc.	%9.6	(\$5,322,169)	\$23,540,880	\$393,710,930	\$218,828,383	\$174,882,547	\$393,710,930
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	%9.68	\$5,545,803	\$9,979,272	\$101,825,170	\$54,973,027	\$46,852,143	\$101,825,170
Mercy MC + Inc.	100.0%	\$640,193	\$12,226,660	\$13,175,902	\$12,541,379	\$634,523	\$13,175,902
Missouri Care, LC	100.0%	\$8,019,581	\$7,421,124	\$15,553,445	\$7,679,252	\$7,874,193	\$15,553,445
United Healthcare of the Midwest, Inc.	84.4%	\$54,265,149	\$9,160,414	\$203,929,705	\$107,844,268	\$96,085,437	\$203,929,705
All HMOs	61.7%	\$222,886,108	\$242,735,070	\$2,060,155,313	\$1,021,091,774	\$1,039,063,539	\$2,060,155,313
•HMOs with MO% of Business > 60% (20 HMOs)	88.3%	\$194,667,788	\$210,808,530	\$1,497,859,648	\$726,932,314	\$770,927,334	\$1,497,859,648

Percent Missouri Business is based on premium earned information from the 2005 Annual Statement Premiums, Enrollment and Utilization Table for Missouri (see page 30.MO)

• Excludes CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri, Coventry Health Care of Kansas, Inc. and Humana Health Plan, Inc.

\* See HealthLink HMO, Inc. dba HealthLink HMO Note on Page 1

# Income Statement Items

- **A. Missouri % of Business** Reported Missouri premium-related revenues relative to reported total nationwide premium related revenues (before premiums ceded for reinsurance). Premium-related revenue includes commercial premiums and Medicare and Medicaid revenues recorded on a prepaid basis for the provision of contracted health services.
- **B. Net Premium Income** Total commercial premiums and Medicare and Medicaid revenues recorded by nationwide business operations on a prepaid basis for the provision of contracted health services, net of premiums ceded for reinsurance. Premium revenues do not include fee-for-service revenues.
- **C. Total Revenue -** Includes: Net premium income, fee-for-service revenue, risk revenue, changes in unearned premium reserves, and total aggregate revenue writeins.
- **D. Total Medical & Hospital Expense** Includes: Hospital/medical benefits, other professional services, outside referrals, emergency room and out-of-network, incentive pool and withhold adjustments, and aggregate write-ins, **LESS** net reinsurance claims incurred, co-payments, coordination of benefits, and subrogation.
- **E. Net Underwriting Gains (Losses)** Includes: Total revenues **LESS** Total underwriting deductions.
- **F. Net Investment Gains (Losses)** Includes: Net investment income earned plus Net realized capital gains (or losses).
- **G.** Federal & Foreign Income Taxes Federal and foreign income taxes paid for the year.
- **H.** Net Income (Loss) Income adjusted for federal and foreign income taxes paid.

2005 Nationwide Operations

Income Statement Items

HICOHIC Statement Rems	,	f	Ç	ŝ	ı	F	Ç	:
Health Maintenance Organizations Licensed & Active in Missouri in 2005	мо ж	Net Premium Income	Total Revenues	Total Medical & Hospital Expense	Net Underwriting Gains (Losses)	Net Investment Gains (Losses)	Federal & Foreign Income Taxes	n Net Income (Loss)
Aema Health, Inc.	66.2%	\$86,216,908	\$86,220,764	\$76,323,616	(\$2,320,912)	\$623,296	(\$756,756)	(\$940,860)
Alliance For Community Health, LLC dba Community Care Plus	100.0%	\$85,487,331	\$85,487,331	\$77,437,642	\$32,183	\$414,274	\$309,790	\$460,995
Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus	100.0%	\$36,789,851	\$36,789,851	\$34,300,256	(\$1,900,832)	\$75,278	(\$632,531)	(\$1,193,023)
Blue Cross & Blue Shield of Kansas City	80.1%	\$170,770,479	\$170,770,479	\$148,363,710	\$1,758,525	0\$	0\$	\$1,758,525
Children's Mercy's Family Health Partners, Inc.	100.0%	\$109,420,014	\$109,420,014	\$95,260,320	\$3,479,627	\$218,854	0\$	\$3,698,481
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	58.0%	\$12,667,537	\$12,667,537	\$8,533,444	\$2,420,393	\$566,962	\$906,379	\$2,018,949
CIGNA Healthcare of St. Louis, Inc.	84.9%	\$16,129,326	\$16,129,326	\$13,295,636	\$1,779,514	\$358,837	\$609,762	\$1,535,999
Community Health Plan	95.7%	\$62,020,962	\$62,076,378	\$54,867,764	(\$131,730)	\$327,730	0\$	\$196,000
Coventry Health Care of Kansas, Inc.	59.1%	\$458,024,647	\$459,270,660	\$342,023,561	\$60,683,054	\$4,883,095	\$17,310,270	\$48,361,977
Cox Health Systems HMO, Inc.	100.0%	\$11,573,337	\$12,268,587	\$12,559,568	(\$2,104,846)	\$111,757	0\$	(\$1,993,089)
Essence, Inc.	95.7%	\$12,981,628	\$12,981,628	\$10,200,013	(\$1,372,996)	\$91,709	0\$	(\$1,281,287)
FirstGuard Health Plan, Inc.	100.0%	\$88,687,283	\$88,687,283	\$80,049,629	(\$5,532,756)	\$390,262	(\$2,589,332)	(\$2,553,162)
Good Health HMO, Inc. dba Blue-Care, Inc.	65.3%	\$224,569,406	\$224,569,406	\$198,503,260	(\$443,491)	\$1,875,650	\$445,713	\$986,446
Great-West Healthcare of Kansas/Missouri, Inc.	100.0%	\$1,672	\$1,672	(\$40,011)	(\$19,747)	\$181,152	(\$235,114)	\$396,519
Group Health Plan, Inc.	81.7%	\$524,739,385	\$524,739,385	\$428,175,359	\$50,476,175	\$10,105,637	\$20,146,812	\$40,283,277
Healthcare USA of Missouri, LLC	100.0%	\$344,284,994	\$344,285,244	\$284,066,816	\$24,692,525	\$2,031,586	\$9,363,763	\$17,360,349
HealthLink HMO, Inc. dba HealthLink HMO*	100.0%	\$63,860	\$66,074	\$55,749	\$6,496	\$5,612	\$4,601	\$7,507
HMO Missouri, Inc. dba Blue Choice	100.0%	\$332,923,034	\$332,873,176	\$275,178,245	\$22,068,954	\$2,742,563	\$6,288,764	\$18,009,319
Humana Health Plan, Inc.	%9.6	\$1,656,186,226	\$1,656,164,326	\$1,401,478,878	(\$17,273,608)	\$15,057,439	\$3,919,224	(\$6,824,661)
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans^	%9.68	\$476,310,476	\$477,234,331	\$413,016,967	\$22,866,773	\$3,327,185	\$4,156,145	\$22,048,057
Mercy MC + Inc.**	100.0%	\$52,240,542	\$52,240,542	\$47,713,631	(\$3,647)	\$45,140	\$14,582	\$26,911
Missouri Care, LC	100.0%	\$77,421,779	\$77,421,779	\$67,548,643	\$1,814,931	\$331,277	0\$	\$2,146,208
United Healthcare of the Midwest, Inc.	84.4%	\$521,081,292	\$521,080,309	\$411,438,642	\$36,478,232	\$8,763,869	\$12,692,000	\$32,550,335
All HMOs	61.7%	\$5,360,591,969	\$5,363,446,082	\$4,480,351,338	\$197,452,817	\$52,529,164	\$71,954,072	\$177,059,772
◆HMOs with MO% of Business > 60% (20 HMOs)	88.3%	\$3,233,713,559	\$3,235,343,559	\$2,728,315,455	\$151,622,978	\$32,021,668	\$49,818,199	\$133,503,507

Percent Missouri Business is based on premium earned information from the 2005 Annual Statement Premiums, Enrollment and Utilization Table for Missouri (page 30,MO)

• Excludes CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri, Coventry Health Care of Kansas, Inc. and Humana Health Plan, Inc.

• See HealthLink HMO, Inc. dba HealthLink HMO Note on Page 1

\*\* See HealthLink HMO, Inc. dba HealthLink HMO Note on Page 1

\*\* See Health Note. Inc. Note on Page 21

^ Mercy Health Plan of Missouri, Inc. dba Premier Health Plans Net Premium Income is less than gross Total Premium Related revenue due to Reinsurance

# Revenues by Category

- **A. Total Commercial Premiums** Revenue recognized on a prepaid basis from individuals and groups for provision of a specified range of health services over a defined period of time, excluding unearned premiums, which are payments booked in advance of the period to which they apply.
- **B. Total Medicare Premiums** Revenue for services provided to Medicare beneficiaries per arrangement with the Centers for Medicare and Medicaid Services (CMS).
- **C.** Total Medicaid Premiums Revenue for services provided to Medicaid beneficiaries per arrangements with state agencies administering medical assistance under Title XIX of the Social Security Act.
- **D.** Total Premium-Related Revenue (A+B+C) Total commercial premiums, Medicare and Medicaid revenues recorded by nationwide business operations on a prepaid basis for the provision of contracted health services.
- **E. Missouri** % **of** "**D**" Reported Missouri premium-related revenues relative to reported total nationwide premium-related revenues (before premiums ceded for reinsurance). Premium-related revenue includes commercial premiums and Medicare and Medicaid revenues recorded on a prepaid basis for the provision of contracted health services.
- **F.** Change in Unearned Premium Reserves Change in unearned premium reserves and reserve for rate credits.
- **G. Total Fee-For-Service & Risk Revenue** Fee-For-Service Revenue is revenue from the provision of health services to non-HMO members and to members for health services not covered by their benefit plan. Risk Revenue is revenue from investment, deposit, and reserve accounts.
- **H.** Total Aggregate Write-ins for Other Revenues Miscellaneous revenues not allocated to any other area of the Statement of Revenues, Expenses and Net Worth.
- **I. Total Revenue -** Net Premium Income + Change in Premium Reserves + Fee-for-Services and Risk Revenues + Aggregate Write-ins for Other Revenues.

2005 Nationwide Operations
Revenues by Category

*	я	၁	Q	ы	ís.	9	н	-
Total Commercial Premiums	Total Medicare Premiums*	Total Medicaid Premiums	Total Premium Related Rev. (A+B+C)	%OW	Change in Unearned Premium Reserves	Total Fee-for-Service & Risk Revenue	Total Aggregate Write-Ins	Total Revenue
\$86,220,764	80	80	\$86,220,764	66.2%	\$3,856	0\$	0\$	\$86,220,764
0\$	0\$	\$86,120,817	\$86,120,817	100.0%	0\$	0\$	0\$	\$85,487,331
0\$	0\$	\$36,798,197	\$36,798,197	100.0%	0\$	0\$	0\$	\$36,789,851
\$132,283,785	0\$	\$38,551,948	\$170,835,733	80.1%	0\$	0\$	0\$	\$170,770,479
0\$	0\$	\$109,816,762	\$109,816,762	100.0%	0\$	0\$	0\$	\$109,420,014
\$12,733,736	0\$	0\$	\$12,733,736	58.0%	0\$	0\$	0\$	\$12,667,537
\$16,193,248	0\$	0\$	\$16,193,248	84.9%	0\$	0\$	0\$	\$16,129,326
\$62,323,434	0\$	0\$	\$62,323,434	95.7%	0\$	0\$	\$55,416	\$62,076,378
\$344,318,740	\$113,705,907	0\$	\$458,024,647	59.1%	0\$	0\$	\$1,246,013	\$459,270,660
\$11,889,495	0\$	0\$	\$11,889,495	100.0%	0\$	0\$	\$695,250	\$12,268,587
0\$	\$13,273,955	0\$	\$13,273,955	95.7%	0\$	0\$	0\$	\$12,981,628
0\$	0\$	\$88,687,283	\$88,687,283	100.0%	0\$	0\$	0\$	\$88,687,283
\$224,658,458	0\$	0\$	\$224,658,458	65.3%	0\$	0\$	0\$	\$224,569,406
\$1,672	80	0\$	\$1,672	100.0%	0\$	0\$	0\$	\$1,672
\$373,512,057	\$158,872,617	0\$	\$532,384,674	81.7%	0\$	0\$	0\$	\$524,739,385
0\$	0\$	\$344,285,244	\$344,285,244	100.0%	0\$	0\$	\$250	\$344,285,244
\$63,860	0\$	0\$	\$63,860	100.0%	0\$	0\$	\$2,214	\$66,074
\$342,715,454	0\$	0\$	\$342,715,454	100.0%	(\$49,858)	0\$	0\$	\$332,873,176
\$1,039,837,180	\$620,862,521	\$15,459,336	\$1,676,159,037	%9.6	(\$21,900)	0\$	0\$	\$1,656,164,326
\$190,520,978	\$183,485,401	\$50,921,554	\$424,927,933	%9'68	0\$	0\$	\$923,855	\$477,234,331
0\$	0\$	\$52,240,542	\$52,240,542	100.0%	0\$	0\$	0\$	\$52,240,542
0\$	80	\$77,670,107	\$77,670,107	100.0%	0\$	80	80	\$77,421,779
\$210,049,343	\$438,067,096	80	\$648,116,439	84.4%	(\$983)	80	80	\$521,080,309
\$3,047,322,204	\$1,528,267,497	\$900,551,790	\$5,476,141,491	61.7%	(\$68,885)	0\$	\$2,922,998	\$5,363,446,082
\$1,650,432,548	\$793,699,069	\$885,092,454	\$3,329,224,071	88.3%	(\$46,985)	<b>0</b> \$	\$1,676,985	\$3,235,343,559
	A Trotal Commercial Premiums \$86,220,764 \$0 \$0 \$0 \$0 \$132,283,785 \$0 \$12,733,736 \$16,193,248 \$62,323,434 \$62,323,434 \$80 \$11,889,495 \$0 \$0 \$0 \$11,889,495 \$0 \$11,889,495 \$0 \$0 \$0 \$10,30,837,180 \$100,520,978 \$0 \$100,520,978 \$0 \$100,520,978 \$0 \$100,520,978 \$0 \$100,520,978 \$100,520		## Total  Medicare Premiums*  \$0  \$0  \$0  \$0  \$0  \$0  \$0  \$0  \$0  \$	## C C  Total Total Total  Medicare Medicarid  Premiums* Premiums  \$0 \$86,120,817  \$0 \$86,120,817  \$0 \$86,120,817  \$0 \$86,120,817  \$0 \$86,120,817  \$0 \$86,120,817  \$0 \$86,120,817  \$0 \$86,120,817  \$0 \$86,120,817  \$0 \$86,120,817  \$0 \$80  \$0 \$80  \$0 \$80  \$1,3273,955  \$0 \$80  \$1,3273,955  \$0 \$80  \$1,3273,955  \$0 \$80  \$1,3273,955  \$0 \$80  \$1,3273,955  \$1,3273,955  \$1,3273,955  \$1,3273,955  \$1,3273,955  \$1,3273,955  \$1,3273,955  \$1,3273,955  \$1,3273,955  \$1,3273,955  \$1,3273,955  \$1,3273,955  \$1,3273,957  \$1,3273,057  \$1,3273,	B         C         D           Total         Total Total Total Total Premiums (A+B+C)         Total Premiums (A+B+C)           S0         \$80         \$86,120.817         \$86,200.764           \$0         \$86,120.817         \$86,120.817         \$86,120.817           \$0         \$86,120.817         \$86,120.817         \$86,120.817           \$0         \$86,120.817         \$86,120.817         \$86,120.817           \$0         \$86,120.817         \$86,120.817         \$86,120.817           \$0         \$86,120.817         \$86,120.817         \$86,120.817           \$0         \$86,120.817         \$86,120.817         \$86,120.817           \$0         \$80         \$80         \$812,733.736           \$0         \$0         \$813,733.736         \$813,733.736           \$0         \$0         \$813,733.736         \$813,733.736           \$0         \$0         \$813,733.736         \$813,733.736           \$0         \$0         \$813,733.736         \$813,733.736           \$0         \$0         \$813,733.736         \$813,733.736           \$0         \$0         \$81,672.83         \$81,672.83           \$0         \$0         \$81,672.83         \$81,672.83           <	B         C         D         E           Total Pernitums         Total Netherical Pernitums         Total Trent (A+B+C)         Total Trentiums         Mo.%           80         \$80         \$86	B         C         D         E         Change in Prevailants (A-14-16)         Change in Prevailants (A-14-16)         Change in Prevailants (A-14-16)         Change in Prevailants (A-14-16)         A prevailants (A-14-16)         A prevailants (A-14-16)         A prevailants (A-14-16)         A prevailants (A-14-16)         SSS-67-8         S	B         C         D         E         F         Lings in Li

Percent Missouri Business is based on premium earned information from the 2005 Annual Statement Premiums, Emollment and Utilization Table for Missouri (page 30,MO)

•Escubacs CIGNA Healthcare of Obio, Inc. cha CIGNA Healthcare of Kansas/Missouri, Coventry Health Care of Kansas, Inc. and Humana Health Plan, Inc.

• See HealthLink HMO, Inc. dba HealthLink HMO Note on Page 1

• See HealthLink HMO, Inc. dba HealthLink HMO Note on Page 1

• See Mercy MC+ Note on Page 2.1

• Mercy Health Plan of Missouri, Inc. dba Premier Health Plans Net Premium Income is less than gross Total Premium Related revenue due to Reinsurance

# Liquidity Indicators

Liquidity indicators are used to measure the HMO's ability to maintain adequate cash balances to meet short-term obligations. Please note: the value shown for "All HMOs listed above" is not an average of the column, but is a calculation based on industry totals.

- **A. Months in Operation (in Missouri)** This reflects the months in operation since the issuance of the Certificate of Authority to do business in the State of Missouri.
- **B.** Current Ratio This reflects the plan's ability to meet short-term obligations with short-term assets. If current assets aren't high enough, an organization is forced to use long-term assets, such as investments, to meet short-term debt, such as claims payable. The standard business ratio of current assets/current liabilities cannot be directly determined under the statutory accounting rules used for regulation of HMOs. For the exact formula used, contact the Missouri Department of Insurance, Managed Care Section, or the National Association of Insurance Commissioners.
- C. Prior Year Current Ratio same as current ratio but prior year
- **D. Days Cash on Hand** = Total Cash + Short Term Investments
  Total Medical & Hospital Expenses per day\*

The number of days the HMO could cover operating expenses with the current amount of available cash.

**E.** Total Unpaid Claims / Total Revenue – Total unpaid claims as a percentage of total revenue offers an early signal of potential claim management problems in an HMO.

<sup>\*</sup> Total Medical & Hospital Expenses per day – Expenses divided by the number of days in operation during 2005, i.e. 365 days.

2005 Nationwide Operations

Liquidity Indicators

Liquidity Indicators	¥	æ	S	Q	ទ	
Health Maintenance Organizations Licensed & Active in Missouri in 2005	Months in Operation in Missouri	Current Ratio	2004 Current Ratio	Days Cash on Hand	Total Unpaid Claims/ Total Revenue	
Aetna Health, Inc.	68	101.9%	66.3%	40.7	%9.6	
Alliance For Community Health, LLC dba Community Care Plus	112	180.1%	206.7%	40.3	8.5%	
Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus^	9	88.8%	N/A	4.9	18.9%	
Blue Cross & Blue Shield of Kansas City	131	32.1%	40.4%	47.4	61.7%	
Children's Mercy's Family Health Partners, Inc.	116	122.5%	118.3%	10.1	8.0%	
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	120	37.5%	53.7%	102.9	8.0%	
CIGNA Healthcare of St. Louis, Inc.	148	99.3%	110.2%	21.1	8.5%	
Community Health Plan	132	55.3%	112.5%	16.9	10.8%	
Coventry Health Care of Kansas, Inc.	117	57.1%	%9'09	33.2	10.7%	
Cox Health Systems HMO, Inc.	110	144.5%	170.9%	101.4	14.4%	
Essence, Inc.	31	290.2%	365.4%	134.6	7.0%	
FirstGuard Health Plan, Inc.	124	91.6%	%2.69	15.5	10.9%	
Good Health HMO, Inc. dba Blue-Care, Inc.	174	46.2%	49.6%	4.3	8.4%	
Great-West Healthcare of Kansas/Missouri, Inc.**	57	4479.7%	123.8%	-9,844.1	1228.0%	
Group Health Plan, Inc.	174	50.7%	64.4%	24.1	8.2%	
Healthcare USA of Missouri, LLC	127	116.5%	115.1%	21.1	9.5%	
HealthLink HMO, Inc. dba HealthLink HMO*	156	1226.5%	1211.9%	71,361.8	201.1%	
HMO Missouri, Inc. dba Blue Choice	174	51.8%	55.3%	18.2	8.3%	
Humana Health Plan, Inc.	174	12.0%	19.0%	-1.4	8.0%	
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	118	53.6%	93.7%	4.9	7.3%	
Mercy MC + Inc.^	9	102.6%	N/A	4.9	0.0%	
Missouri Care, LC	86	202.5%	139.1%	43.3	%8.6	
United Healthcare of the Midwest, Inc.	111	%0.89	78.2%	48.1	13.5%	
All HMOs Listed Above	2,604	49.4%	57.5%	18.2	10.7%	
♦HMOs with MO% of Business > 60% (20 HMOs)	2,193	29.8%	70.0%	26.0	12.1%	

<sup>•</sup>Excludes CIGNA Healthcare of Obito, Inc. dba CIGNA Healthcare of Kansas/Missouri, Coventry Health Care of Kansas, Inc. and Humana Health Plan, Inc.

\* See HealthLink HMO, Inc. dba HealthLink HMO Note on Page 1

\*\* See Great-West Healthcare of Kansas/Missouri, Inc. Note on Page 1

\*\* Oc Current Ratio in 2004

# Efficiency Indicators

Efficiency is the ability of an organization to act or produce effectively with a minimum of waste, expense or unnecessary effort. Efficiency indicators show the effectiveness of premium collection, claim payment processes and the organization's ability to generate equity on the balance sheet or surplus on the income statement. Please note: the value shown for "All HMOs listed above" is not an average of the column, but is a calculation based on industry totals.

- **A.** Net Income = Total Revenue (before premiums ceded for reinsurance) less Total Expenses adjusted for Federal income taxes and extraordinary items.
  - 1. **Total Revenue** is expressed before reinsurance premiums ceded for purposes of comparability with 2004.
  - 2. **Extraordinary Items** nonrecurring gains or losses that are unrelated to or only incidentally related to the ordinary activities of the entity.
- B. % Change in Net Income = (2005 Net Income 2004 Net Income) / absolute value of 2004 Net Income
- **C. Administration Expenses** Includes, but is not limited to: rent, salaries, commissions, legal fees, certifications, traveling, marketing, postage, office supplies, occupancy, equipment, insurance, and taxes.
- D. % Change in Administration Expenses =

#### (<u>2005 Administration Expenses – 2004 Administration Expenses)</u> 2004 Administration Expenses

- E. Total Liabilities, Capital and Surplus Includes: Total Liabilities plus Total Capital & Surplus.
- F. % Change in Total Liabilities, Capital and Surplus =

# (2005 Total Liabilities, Capital & Surplus – 2004 Total Liabilities, Capital & Surplus) 2004 Total Liabilities, Capital & Surplus

G. Days in Receivables = Total Premiums Receivable / Total Premium Related Revenue per day\*

Indicates the number of days of premium revenue that a health plan has due from its members. This ratio tracks how quickly premiums are collected.

H. Days in Unpaid Claims = Claims Payable / Total Medical & Hospital Expenses per day\*

The amount of time (in days) it would take a company to pay off outstanding dollar amounts, measured in reference to the average dollar amount per day the company has paid out historically over the last year. A value that appears exceptionally high indicates outstanding costs in excess of average historic costs. It does **not** indicate outstanding costs of any particular age. This item is in no way intended, and should not be interpreted as, a means to monitor compliance with Missouri law requiring payment of each claim within a specified time frame.

\* **Revenues or Expenses per day** – Revenue or expenses divided by the number of days in operation during 2005, i.e. 365 days.

2005 Nationwide Operations Efficiency Indicators

Efficiency indicators	¥	В	၁	Q	ы	Ĭ <b>z</b>	υ	н
Health Maintenance Organizations Licensed & Active in Missouri in 2005	Net Income	% Change in Net Income (2004-2005)	Administration Expenses	% Change in Administration Expenses (2004-2005)	Total Liabilities, Capital and Surplus	% Change in Total Liabilities, Capital and Surplus (2003-2004)	Days in Receivables	Days in Unpaid Claims
Aetna Health, Inc.	(\$940,860)	-138.2%	\$10,517,363	9.2%	\$20,901,276	1.2%	4.6	39.7
Alliance For Community Health, LLC dba Community Care Plus	\$460,995	-94.0%	\$3,943,358	-19.3%	\$20,168,206	-10.8%	33.2	34.3
Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus^	(\$1,193,023)	N/A	\$3,609,172	N/A	\$20,994,776	0.0%	120.3	74.0
Blue Cross & Blue Shield of Kansas City	\$1,758,525	-52.9%	\$14,991,437	-11.5%	\$589,885,093	7.5%	115.0	259.1
Children's Mercy's Family Health Partners, Inc.	\$3,698,481	243.6%	\$7,289,011	55.4%	\$20,900,307	47.9%	43.0	33.7
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	\$2,018,949	1.2%	\$1,252,762	-24.3%	\$14,629,916	10.5%	15.7	43.2
CIGNA Healthcare of St. Louis, Inc.	\$1,535,999	-52.5%	\$598,067	-50.6%	\$7,048,224	-30.6%	27.6	37.8
Community Health Plan	\$196,000	-85.2%	\$5,697,344	-5.6%	\$14,882,579	11.8%	12.4	44.7
Coventry Health Care of Kansas, Inc.	\$48,361,977	10.2%	\$45,044,898	-7.7%	\$153,954,819	1.7%	6.2	52.4
Cox Health Systems HMO, Inc.	(\$1,993,089)	7.8%	\$1,440,552	22.6%	\$13,172,974	19.8%	1.9	51.3
Essence, Inc.	(\$1,281,287)	42.8%	\$3,167,355	73.3%	\$4,557,849	53.3%	10.0	32.7
FirstGuard Health Plan, Inc.	(\$2,553,162)	-170.8%	\$10,948,541	-38.2%	\$21,998,000	-3.3%	32.4	44.0
Good Health HMO, Inc. dba Blue-Care, Inc.	\$986,446	-91.8%	\$19,683,730	32.7%	\$64,183,041	4.4%	10.7	34.8
Great-West Healthcare of Kansas/Missouri, Inc.	\$396,519	-3.1%	\$60,558	-80.3%	\$4,164,403	0.2%	0.0	-187.3
Group Health Plan, Inc.	\$40,283,277	-22.7%	\$31,140,709	-23.7%	\$160,650,620	-10.6%	5.5	36.9
Healthcare USA of Missouri, LLC	\$17,360,349	176.5%	\$25,707,663	6.6%	\$89,628,069	14.3%	43.1	42.1
HealthLink HMO, Inc. dba HealthLink HMO*	\$7,507	134.7%	\$3,829	-34.1%	\$15,395,259	-42.1%	1402.0	870.1
HMO Missouri, Inc. dba Blue Choice	\$18,009,319	26.8%	\$32,727,381	22.2%	\$94,844,750	17.5%	18.9	36.5
Humana Health Plan, Inc.	(\$6,824,661)	-189.9%	\$212,010,526	10.1%	\$393,710,930	-10.0%	5.2	34.6
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	\$22,048,057	0.9%	\$28,389,109	-20.2%	\$101,825,170	-31.2%	7.6	30.8
Mercy MC + Inc.^	\$26,911	N/A	\$3,647	N/A	\$13,175,902	0.0%	85.4	0.0
Missouri Care, LC	\$2,146,208	85.7%	\$9,490,146	6.3%	\$15,553,445	1.5%	35.0	41.2
United Healthcare of the Midwest, Inc.	\$32,550,335	18.2%	\$62,407,817	5.5%	\$203,929,705	-20.0%	6.4	62.3
All HMOs Listed Above	\$177,059,772	-14.8%	\$530,124,975	2.4%	\$2,060,155,313	-2.7%	16.5	46.9
$\bullet$ HMOs with MO% of Business > 60% (20 HMOs)	\$133,503,507	-13.5%	\$271,816,789	-1.0%	\$1,497,859,648	-1.2%	23.8	52.5

<sup>•</sup>Excludes CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri, Coventry Health Care of Kansas, Inc. and Humana Health Plan, Inc. 
\* See HealthLink HMO, Inc. dba HealthLink HMO Note on Page 1
^ No Net Icome and Administration Expenses reported in 2004

# Performance Indicators

**Performance is the ability of an organization to assume responsibilities and meet obligations through operations.** Performance indicators note the experience of an HMO in attaining commonly accepted standards of operation in regards to finances, enrollment and utilization. The most often cited indicator of an HMO's performance is the percentage of total premiums and related revenues that cover total medical and hospital expenses. This percentage is called the medical loss ratio (MLR). As presented below, the plan-wide MLR is defined as total medical and hospital expenses divided by total earned premium-related revenues (including Medicare and Medicaid revenue) plus fee-for-service (FFS) revenue. Therefore, the plan-wide MLR includes an HMO's experience in all states in which the HMO was active during 2005.

#### A. 2005 Missouri Loss Ratio (MoLR) =

Amount Incurred for Provision of Missouri Health Care Services
Total Missouri Premiums Earned\*

\*Data on premiums ceded for reinsurance is not available at the state level, for all companies.

Where available, it is included.

#### B. 2005 Plan Wide Medical Loss Ratio (MLR) =

<u>Total Medical & Hospital Expenses + Increase in Reserves for Accident & Health Contracts</u>

Total Revenues\*

\*net of premiums ceded for reinsurance

NOTE: Companies with 100% of their business in Missouri will show a difference between the Missouri Loss Ratio and the Plan Wide Medical Loss Ratio. Plan Wide MLR is a standard ratio established by the National Association of Insurance Commissioners (NAIC) for comparing companies operating anywhere in the United States and Territories. Several revenue and expense related items used to calculate the Plan Wide MLR are not reported at a state level, and are absent from the Missouri MLR. Therefore, companies that do business nowhere outside Missouri will have one loss ratio when evaluated at the state level, and another when evaluated using the NAIC standard ratio. However, since experience in one state can vary widely from national experience, presenting a state MLR is an important indicator.

- **C.** Total Plan Wide Member Months A member month is equivalent to one member from whom the HMO has recognized prepaid premium revenue for one month.
- **D.** Premium Related + FFS Revenues PMPM =

Net Premium Income\* + Total FFS & Risk Revenue
Plan Wide Cumulative Member Months

\*net of reinsurance premiums ceded

E. Medical & Hospital Expense PMPM =

<u>Total Medical & Hospital Expenses</u> Plan wide Cumulative Member Months

2005 Nationwide Operations
Performance Indicators

	•	p	C	4	Ē
Health Maintenance Organizations Licensed & Active in Missouri in 2005	2005 Missouri Medical Loss Ratio	2005 Plan Wide Medical Loss Ratio	Total Plan Wide Member Months	Premium Related + FFS Revenues PMPM	Medical & Hospital Expense PMPM
Aema Health, Inc.	86.4%	%5'88	345,243	\$249.73	\$221.07
Alliance For Community Health, LLC dba Community Care Plus	90.5%	%9'06	528,331	\$161.81	\$146.57
Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus	93.2%	93.2%	184,476	\$199.43	\$185.93
Blue Cross & Blue Shield of Kansas City	88.2%	85.9%	711,030	\$240.17	\$208.66
Children's Mercy's Family Health Partners, Inc.	87.0%	87.1%	583,452	\$187.54	\$163.27
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	68.8%	67.4%	55,166	\$229.63	\$154.69
CIGNA Healthcare of St. Louis, Inc.	84.4%	82.4%	53,268	\$302.80	\$249.60
Community Health Plan	89.4%	88.4%	213,492	\$290.51	\$257.00
Coventry Health Care of Kansas, Inc.	74.1%	74.5%	1,626,292	\$281.64	\$210.31
Cox Health Systems HMO, Inc.	105.8%	103.6%	50,331	\$229.94	\$249.54
Essence, Inc.	76.5%	78.6%	22,340	\$581.09	\$456.58
FirstGuard Health Plan, Inc.	91.8%	%9'06	466,151	\$190.25	\$171.72
Good Health HMO, Inc. dba Blue-Care, Inc.	88.4%	88.4%	809,586	\$277.39	\$245.19
Great-West Healthcare of Kansas/Missouri, Inc.	-2393.0%	-2393.0%	0	80.00	\$0.00
Group Health Plan, Inc.	81.5%	81.6%	1,751,960	\$299.52	\$244.40
Healthcare USA of Missouri, LLC	84.3%	83.2%	2,094,092	\$164.41	\$135.65
HealthLink HMO, Inc. dba HealthLink HMO*	87.3%	84.4%	1,041	\$61.34	\$53.55
HMO Missouri, Inc. dba Blue Choice	83.6%	82.7%	1,452,464	\$229.21	\$189.46
Humana Health Plan, Inc.	80.2%	85.8%	5,296,572	\$312.69	\$264.60
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	87.5%	85.8%	1,328,574	\$358.51	\$310.87
Mercy MC + Inc.	91.3%	91.3%	270,632	\$193.03	\$176.30
Missouri Care, LC	87.4%	85.4%	410,047	\$188.81	\$164.73
United Healthcare of the Midwest, Inc.	78.1%	79.0%	1,341,126	\$388.54	\$306.79
All HMOs Listed Above	83.4%	83.8%	19,595,666	\$273.56	\$228.64
♦HMOs with MO% of Business > 60% (20 HMOs)	84.5%	84.2%	12,617,636	\$256.29	\$216.23

<sup>•</sup> Excludes CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri, Coventry Health Care of Kansas, Inc. and Humana Health Plan, Inc. 

\* See HealthLink HMO, Inc. dba HealthLink HMO Note on Page 1

# 5-Year Financial History

Many items in the financial statements are more meaningful to analyze as trends over time, than as points in time. Data represent plan-wide activity and are not specific to the state of Missouri. Please note that some historical information has been updated because of revisions received after publication of last year's report.

Net Income (Loss) – (Income Statement item) Income adjusted for federal and foreign income taxes paid.

**Total Assets** – (Balance Sheet item) Permitted assets determined in accordance with statutory requirements.

**Total Liabilities** – (Balance Sheet item) – All obligations, determined in accordance with state statutes, for which an HMO is financially responsible.

**Total Liabilities, Capital and Surplus** – (Balance Sheet item)

**Net Premium Income** – (Income Statement item) Total commercial premiums and Medicare and Medicaid revenues recorded by nationwide business operations on a prepaid basis for the provision of contracted health services, net of premiums ceded for reinsurance. Premium revenues do not include fee-for-service revenues.

**Total Revenue** – (Income Statement item) – Premium and other revenue streams.

**Medical & Hospital Expenses** – (Income Statement item) – Expenses net of reinsurance, co-payment, coordination of benefits and subrogation.

**Administration Expenses** – Includes, but is not limited to: rent, salaries, commissions, legal fees, certifications, traveling, marketing, postage, office supplies, occupancy, equipment, insurance, and taxes.

Current Ratio – (Liquidity Indicator) Reflects the plan's ability to meet short-term obligations with short-term assets.

**Medical Loss Ratio** – (Performance Indicator) Indicates the portion of all revenues that are required to cover core operations, i.e. payments for medical services.

Administrative Expenses to Total Revenue – (Efficiency Indicator) Indicates the portion of all revenues that are required to support core operations.

#### **Unpaid Claims Analysis**

**Estimated Liability for Unpaid Claims** – At the beginning of each year, an HMO will have claims that were incurred in prior years, but which still have not been paid. The HMO attempts to estimate the amount of such claims, and incorporates this estimate into reserves set aside to pay claims.

Total Claims Incurred for Prior Years - The amount the HMO paid this year, for claims leftover from previous years.

Analysis of Liability Reserves = Estimated Liability for Unpaid Claims – Total Claims Incurred for Prior Years

Total Claims Incurred for Prior Years

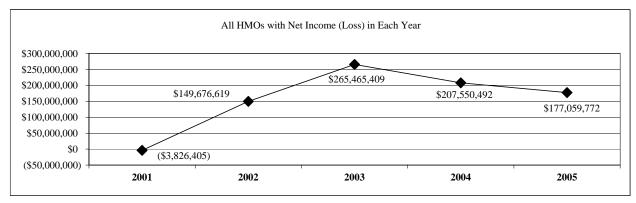
Ideally, the amount stated for "Estimated Liability for Unpaid Claims" should be within 5% to 10% of the amount stated for "Total Claims Incurred for Prior Years". A negative number indicates that "Total Claims Incurred for Prior Years" exceeded the amount set aside to pay such claims, as stated in "Estimated Liability for Unpaid Claims".

If "Total Claims Incurred for Prior Years" is significantly greater than "Estimated Liability for Unpaid Claims" for several years in a row, the HMO may have a problem accurately accounting for it's outstanding liabilities and may be over-stating its capital and surplus.

If "Total Claims Incurred for Prior Years" is significantly less than "Estimated Liability for Unpaid Claims" for several years in a row, the HMO may not be using cash as efficiently as possible. In states that regulate the amount an HMO may charge in premiums, the HMO may be ineligible for premium increases. Medical providers negotiating payment rates may have grounds to negotiate for higher payments.

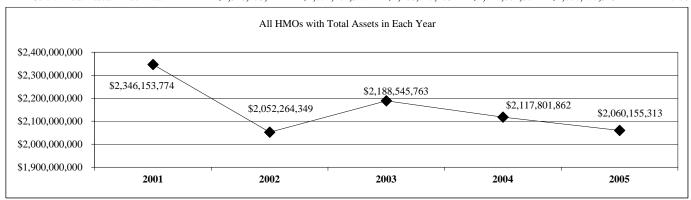
# Plan Wide Net Income (Loss) (2001 - 2005)

Health Maintenance Organization	2001	2002	2003	2004	2005	% Change (2001 - 2005)
Aetna Health, Inc.	(\$13,970,493)	\$1,493,827	\$4,886,097	\$2,465,844	(\$940,860)	93.3%
Alliance For Community Health, LLC dba Community Care Plus	\$4,348,195	\$3,779,948	\$3,942,900	\$7,707,256	\$460,995	-89.4%
Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus	N/A	N/A	N/A	N/A	(\$1,193,023)	N/A
Blue Cross & Blue Shield of Kansas City	(\$9,015,587)	\$7,242,970	\$4,513,149	\$3,734,848	\$1,758,525	119.5%
Children's Mercy's Family Health Partners, Inc.	(\$602,118)	(\$410,049)	\$812,564	\$1,076,326	\$3,698,481	714.2%
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	(\$1,792,739)	(\$2,112,916)	(\$67,397)	\$1,995,335	\$2,018,949	212.6%
CIGNA Healthcare of St. Louis, Inc.	\$77,613	\$1,826,560	\$3,317,524	\$3,233,521	\$1,535,999	1879.0%
Community Health Plan	(\$8,244,003)	(\$753,344)	\$1,033,398	\$1,324,742	\$196,000	102.4%
Coventry Health Care of Kansas, Inc.	(\$7,326,403)	(\$9,232,694)	\$33,740,773	\$43,890,159	\$48,361,977	760.1%
Cox Health Systems HMO, Inc.	(\$1,274,370)	(\$1,851,848)	(\$705,685)	(\$2,162,668)	(\$1,993,089)	-56.4%
Essence, Inc.	\$0	\$0	(\$1,218,039)	(\$2,239,261)	(\$1,281,287)	-5.2%
FirstGuard Health Plan, Inc.	(\$831,094)	\$3,358,231	\$9,124,452	\$3,607,986	(\$2,553,162)	-207.2%
Good Health HMO, Inc. dba Blue-Care, Inc.	\$1,380,436	\$6,625,367	\$4,725,143	\$12,046,169	\$986,446	-28.5%
Great-West Healthcare of Kansas/Missouri, Inc.	(\$73,806)	\$756,738	\$38,438	\$409,202	\$396,519	637.2%
Group Health Plan, Inc.	\$5,951,719	\$34,407,249	\$41,715,218	\$52,106,796	\$40,283,277	576.8%
Healthcare USA of Missouri, LLC	\$7,358,611	\$11,316,734	\$10,132,066	\$6,278,901	\$17,360,349	135.9%
HealthLink HMO, Inc. dba HealthLink HMO	\$4,441,215	\$5,680,883	\$7,425,274	\$3,198	\$7,507	-99.8%
HMO Missouri, Inc. dba Blue Choice	\$9,469,807	\$11,326,780	\$14,964,235	\$14,205,439	\$18,009,319	90.2%
Humana Health Plan, Inc.	(\$15,300,865)	(\$1,624,808)	\$36,724,284	\$7,590,577	(\$6,824,661)	55.4%
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	(\$2,647,200)	\$3,279,342	\$26,191,186	\$21,859,614	\$22,048,057	932.9%
Mercy MC + Inc.	N/A	N/A	N/A	N/A	\$26,911	N/A
Missouri Care, LC	(\$415,594)	\$243,263	\$250,843	\$884,261	\$2,146,208	616.4%
United Healthcare of the Midwest, Inc.	\$29,145,145	\$48,616,973	\$46,667,928	\$27,532,247	\$32,550,335	11.7%
Withdrawn HMOs	(\$4,504,874)	\$25,707,413	\$17,251,058	\$0	\$0	100.0%
All HMOs with Net Income (Loss) in Each Year	(\$3,826,405)	\$149,676,619	\$265,465,409	\$207,550,492	\$177,059,772	4727.3%



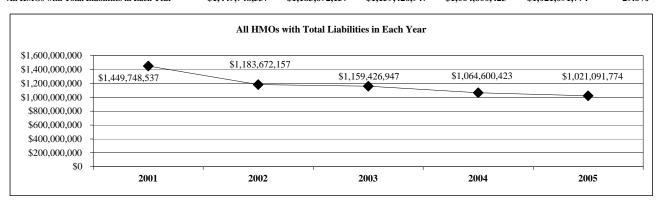
# Plan Wide Total Assets (2001 - 2005)

Health Maintenance Organization	2001	2002	2003	2004	2005	% Change (2001 - 2005)
Aetna Health, Inc.	\$43,213,378	\$26,994,846	\$21,534,018	\$20,646,594	\$20,901,276	-51.6%
Alliance For Community Health, LLC dba Community Care Plus	\$18,896,253	\$21,086,320	\$26,813,111	\$22,604,811	\$20,168,206	6.7%
Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus	N/A	N/A	N/A	N/A	\$20,994,776	N/A
Blue Cross & Blue Shield of Kansas City	\$341,992,716	\$397,600,829	\$512,777,282	\$548,928,774	\$589,885,093	72.5%
Children's Mercy's Family Health Partners, Inc.	\$17,282,043	\$13,747,737	\$14,906,377	\$14,132,412	\$20,900,307	20.9%
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	\$24,070,022	\$16,408,186	\$18,616,829	\$13,243,981	\$14,629,916	-39.2%
CIGNA Healthcare of St. Louis, Inc.	\$8,305,691	\$11,221,647	\$13,690,112	\$10,149,459	\$7,048,224	-15.1%
Community Health Plan	\$9,673,110	\$8,557,054	\$10,424,387	\$13,306,324	\$14,882,579	53.9%
Coventry Health Care of Kansas, Inc.	\$154,850,247	\$160,364,793	\$162,093,458	\$151,366,392	\$153,954,819	-0.6%
Cox Health Systems HMO, Inc.	\$6,467,214	\$6,297,410	\$13,490,404	\$11,038,074	\$13,172,974	103.7%
Essence, Inc.	\$0	\$0	\$1,910,202	\$2,973,368	\$4,557,849	138.6%
FirstGuard Health Plan, Inc.	\$23,229,824	\$30,275,721	\$31,204,974	\$22,755,428	\$21,998,000	-5.3%
Good Health HMO, Inc. dba Blue-Care, Inc.	\$31,391,562	\$35,840,592	\$40,896,200	\$61,477,853	\$64,183,041	104.5%
Great-West Healthcare of Kansas/Missouri, Inc.	\$4,152,891	\$4,141,952	\$4,298,043	\$4,155,591	\$4,164,403	0.3%
Group Health Plan, Inc.	\$139,935,106	\$155,708,415	\$171,351,984	\$179,642,761	\$160,650,620	14.8%
Healthcare USA of Missouri, LLC	\$50,026,167	\$52,654,774	\$63,170,691	\$78,395,404	\$89,628,069	79.2%
HealthLink HMO, Inc. dba HealthLink HMO	\$19,907,086	\$24,535,300	\$26,709,124	\$26,610,532	\$15,395,259	-22.7%
HMO Missouri, Inc. dba Blue Choice	\$67,812,308	\$85,229,418	\$90,486,004	\$80,685,373	\$94,844,750	39.9%
Humana Health Plan, Inc.	\$432,915,096	\$431,974,632	\$486,525,355	\$437,399,781	\$393,710,930	-9.1%
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	\$70,434,232	\$87,312,833	\$119,741,911	\$147,990,080	\$101,825,170	44.6%
Mercy MC + Inc.	N/A	N/A	N/A	N/A	\$13,175,902	N/A
Missouri Care, LC	\$11,779,602	\$9,696,838	\$14,024,942	\$15,320,098	\$15,553,445	32.0%
United Healthcare of the Midwest, Inc.	\$341,719,623	\$353,802,848	\$305,550,762	\$254,978,772	\$203,929,705	-40.3%
Withdrawn HMOs	\$528,099,601	\$118,812,204	\$38,329,593	\$0	\$0	-100.0%
All HMOs with Total Assets in Each Year	\$2,346,153,774	\$2,052,264,349	\$2,188,545,763	\$2,117,801,862	\$2,060,155,313	-12.2%



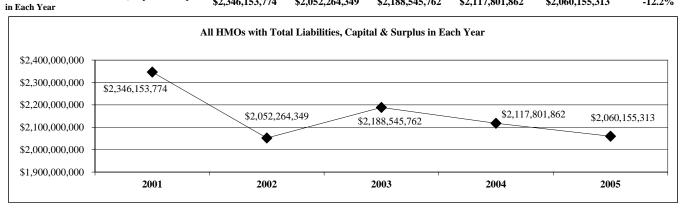
## Plan Wide Total Liabilities (2001 - 2005)

Health Maintenance Organization	2001	2002	2003	2004	2005	% Change (2001 - 2005)
Aetna Health, Inc.	\$28,938,293	\$12,196,237	\$8,381,465	\$10,191,781	\$9,594,459	-66.8%
Alliance For Community Health, LLC dba Community Care Plus	\$10,965,061	\$10,324,547	\$13,861,240	\$9,077,994	\$9,168,199	-16.4%
Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus	N/A	N/A	N/A	N/A	\$14,247,886	N/A
Blue Cross & Blue Shield of Kansas City	\$189,458,165	\$232,969,127	\$274,953,368	\$249,738,930	\$261,779,328	38.2%
Children's Mercy's Family Health Partners, Inc.	\$14,642,621	\$11,236,746	\$11,618,558	\$10,049,180	\$12,798,216	-12.6%
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	\$17,168,365	\$11,330,903	\$13,526,779	\$5,748,566	\$6,988,988	-59.3%
CIGNA Healthcare of St. Louis, Inc.	\$4,832,464	\$6,006,004	\$5,253,095	\$3,230,902	\$2,065,881	-57.2%
Community Health Plan	\$8,300,361	\$7,043,737	\$7,790,738	\$9,201,925	\$8,827,197	6.3%
Coventry Health Care of Kansas, Inc.	\$112,754,649	\$113,436,651	\$78,595,094	\$73,756,101	\$68,342,089	-39.4%
Cox Health Systems HMO, Inc.	\$4,228,806	\$4,059,001	\$4,469,358	\$1,753,966	\$2,457,551	-41.9%
Essence, Inc.	\$0	\$0	\$373,949	\$751,449	\$1,426,004	281.3%
FirstGuard Health Plan, Inc.	\$18,680,355	\$22,547,336	\$14,685,074	\$12,491,465	\$11,486,787	-38.5%
Good Health HMO, Inc. dba Blue-Care, Inc.	\$14,075,964	\$13,286,444	\$15,723,589	\$25,075,307	\$26,802,029	90.4%
Great-West Healthcare of Kansas/Missouri, Inc.	\$1,300,199	\$408,734	\$531,987	\$637,828	\$24,691	-98.1%
Group Health Plan, Inc.	\$104,171,547	\$83,829,752	\$90,287,929	\$86,546,673	\$71,952,590	-30.9%
Healthcare USA of Missouri, LLC	\$26,457,790	\$22,495,991	\$32,233,644	\$44,897,786	\$49,923,262	88.7%
HealthLink HMO, Inc. dba HealthLink HMO	\$5,132,002	\$381,433	\$575,757	\$621,517	\$644,122	-87.4%
HMO Missouri, Inc. dba Blue Choice	\$39,505,875	\$44,958,654	\$48,101,354	\$38,335,430	\$60,696,186	53.6%
Humana Health Plan, Inc.	\$279,684,347	\$262,979,883	\$274,397,981	\$241,529,885	\$218,828,383	-21.8%
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	\$54,597,554	\$65,272,523	\$72,159,863	\$90,921,743	\$54,973,027	0.7%
Mercy MC + Inc.	N/A	N/A	N/A	N/A	\$12,541,379	N/A
Missouri Care, LC	\$7,829,323	\$5,486,318	\$9,451,854	\$9,853,272	\$7,679,252	-1.9%
United Healthcare of the Midwest, Inc.	\$223,867,858	\$220,242,404	\$169,824,093	\$140,188,723	\$107,844,268	-51.8%
Withdrawn HMOs	\$283,156,938	\$33,179,732	\$12,630,178	\$0	\$0	-100.0%
All HMOs with Total Liabilities in Each Year	\$1,449,748,537	\$1,183,672,157	\$1,159,426,947	\$1,064,600,423	\$1,021,091,774	-29.6%



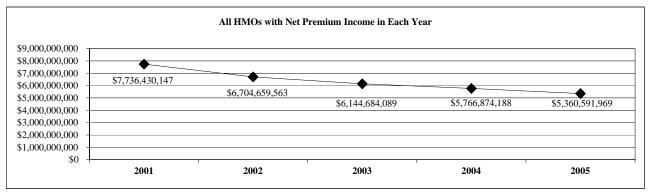
# Plan Wide Total Liabilities, Capital and Surplus (2001 - 2005)

Health Maintenance Organization	2001	2002	2003	2004	2005	% Change (2001 - 2005)
Aetna Health, Inc.	\$43,213,378	\$26,994,846	\$21,534,018	\$20,646,594	\$20,901,276	-51.6%
Alliance For Community Health, LLC dba Community Care Plus	\$18,896,253	\$21,086,320	\$26,813,111	\$22,604,811	\$20,168,206	6.7%
Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus	N/A	N/A	N/A	N/A	\$20,994,776	N/A
Blue Cross & Blue Shield of Kansas City	\$341,992,716	\$397,600,829	\$512,777,282	\$548,928,774	\$589,885,093	72.5%
Children's Mercy's Family Health Partners, Inc.	\$17,282,043	\$13,747,737	\$14,906,377	\$14,132,412	\$20,900,307	20.9%
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	\$24,070,022	\$16,408,186	\$18,616,829	\$13,243,981	\$14,629,916	-39.2%
CIGNA Healthcare of St. Louis, Inc.	\$8,305,691	\$11,221,647	\$13,690,112	\$10,149,459	\$7,048,224	-15.1%
Community Health Plan	\$9,673,110	\$8,557,054	\$10,424,387	\$13,306,324	\$14,882,579	53.9%
Coventry Health Care of Kansas, Inc.	\$154,850,248	\$160,364,793	\$162,093,458	\$151,366,392	\$153,954,819	-0.6%
Cox Health Systems HMO, Inc.	\$6,467,215	\$6,297,410	\$13,490,404	\$11,038,074	\$13,172,974	103.7%
Essence, Inc.	\$0	\$0	\$1,910,202	\$2,973,368	\$4,557,849	138.6%
FirstGuard Health Plan, Inc.	\$23,229,824	\$30,275,721	\$31,204,975	\$22,755,428	\$21,998,000	-5.3%
Good Health HMO, Inc. dba Blue-Care, Inc.	\$31,391,562	\$35,840,592	\$40,896,200	\$61,477,853	\$64,183,041	104.5%
Great-West Healthcare of Kansas/Missouri, Inc.	\$4,152,891	\$4,141,952	\$4,298,043	\$4,155,591	\$4,164,403	0.3%
Group Health Plan, Inc.	\$139,935,106	\$155,708,415	\$171,351,984	\$179,642,761	\$160,650,620	14.8%
Healthcare USA of Missouri, LLC	\$50,026,167	\$52,654,774	\$63,170,691	\$78,395,404	\$89,628,069	79.2%
HealthLink HMO, Inc. dba HealthLink HMO	\$19,907,086	\$24,535,300	\$26,709,123	\$26,610,532	\$15,395,259	-22.7%
HMO Missouri, Inc. dba Blue Choice	\$67,812,308	\$85,229,418	\$90,486,004	\$80,685,373	\$94,844,750	39.9%
Humana Health Plan, Inc.	\$432,915,096	\$431,974,632	\$486,525,355	\$437,399,781	\$393,710,930	-9.1%
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	\$70,434,232	\$87,312,833	\$119,741,911	\$147,990,080	\$101,825,170	44.6%
Mercy MC + Inc.	N/A	N/A	N/A	N/A	\$13,175,902	N/A
Missouri Care, LC	\$11,779,602	\$9,696,838	\$14,024,941	\$15,320,098	\$15,553,445	32.0%
United Healthcare of the Midwest, Inc.	\$341,719,623	\$353,802,848	\$305,550,762	\$254,978,772	\$203,929,705	-40.3%
Withdrawn HMOs	\$528,099,601	\$118,812,204	\$38,329,593	\$0	\$0	-100.0%
All HMOs with Total Liabilities, Capital & Surplus in Each Year	\$2,346,153,774	\$2,052,264,349	\$2,188,545,762	\$2,117,801,862	\$2,060,155,313	-12.2%



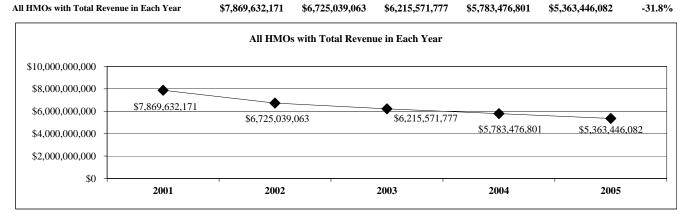
## Plan Wide Net Premium Income (2001 - 2005)

Health Maintenance Organization	2001	2002	2003	2004	2005	% Change (2001 - 2005)
Aetna Health, Inc.	\$150,574,926	\$89,820,469	\$66,053,351	\$80,023,593	\$86,216,908	-42.7%
Alliance For Community Health, LLC dba Community Care Plus	\$40,333,109	\$52,576,356	\$76,250,629	\$82,762,999	\$85,487,331	112.0%
Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus	N/A	N/A	N/A	N/A	\$36,789,851	N/A
Blue Cross & Blue Shield of Kansas City	\$142,077,779	\$161,741,726	\$189,800,318	\$199,764,727	\$170,770,479	20.2%
Children's Mercy's Family Health Partners, Inc.	\$72,652,442	\$81,617,202	\$87,141,474	\$99,393,284	\$109,420,014	50.6%
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	\$37,639,015	\$25,347,733	\$18,836,923	\$14,279,015	\$12,667,537	-66.3%
CIGNA Healthcare of St. Louis, Inc.	\$30,564,472	\$32,939,011	\$28,068,399	\$20,133,261	\$16,129,326	-47.2%
Community Health Plan	\$65,132,785	\$59,866,268	\$56,341,487	\$62,629,689	\$62,020,962	-4.8%
Coventry Health Care of Kansas, Inc.	\$608,282,035	\$690,218,590	\$507,673,879	\$491,504,375	\$458,024,647	-24.7%
Cox Health Systems HMO, Inc.	\$40,209,314	\$43,737,720	\$47,998,793	\$11,401,045	\$11,573,337	-71.2%
Essence, Inc.	\$0	\$0	\$0	\$441,535	\$12,981,628	2840.1%
FirstGuard Health Plan, Inc.	\$68,907,724	\$97,417,479	\$86,639,040	\$85,762,306	\$88,687,283	28.7%
Good Health HMO, Inc. dba Blue-Care, Inc.	\$93,746,100	\$129,806,944	\$160,757,342	\$194,669,724	\$224,569,406	139.6%
Great-West Healthcare of Kansas/Missouri, Inc.	\$804,289	\$3,624,283	\$3,637,159	\$3,636,588	\$1,672	-99.8%
Group Health Plan, Inc.	\$495,235,306	\$450,025,079	\$541,151,425	\$632,430,963	\$524,739,385	6.0%
Healthcare USA of Missouri, LLC	\$214,037,125	\$251,644,944	\$327,287,649	\$343,950,770	\$344,284,994	60.9%
HealthLink HMO, Inc. dba HealthLink HMO	\$23,091,153	\$29,188,044	\$36,120,744	\$80,087	\$63,860	-99.7%
HMO Missouri, Inc. dba Blue Choice	\$160,631,036	\$222,061,323	\$251,613,644	\$272,885,892	\$332,923,034	107.3%
Humana Health Plan, Inc.	\$2,258,705,920	\$2,199,657,397	\$2,170,578,509	\$1,982,715,994	\$1,656,186,226	-26.7%
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	\$400,529,418	\$543,437,678	\$596,326,974	\$560,541,754	\$476,310,476	18.9%
Mercy MC + Inc.	N/A	N/A	N/A	N/A	\$52,240,542	N/A
Missouri Care, LC	\$43,900,021	\$53,133,838	\$64,942,382	\$72,627,253	\$77,421,779	76.4%
United Healthcare of the Midwest, Inc.	\$1,418,470,015	\$1,367,164,570	\$826,743,506	\$555,239,334	\$521,081,292	-63.3%
Withdrawn HMOs	\$1,370,906,163	\$119,632,909	\$720,462	\$0	\$0	-100.0%
All HMOs with Net Premium Income in Each Year	\$7,736,430,147	\$6,704,659,563	\$6,144,684,089	\$5,766,874,188	\$5,360,591,969	-30.7%



# Plan Wide Total Revenue (2001 - 2005)

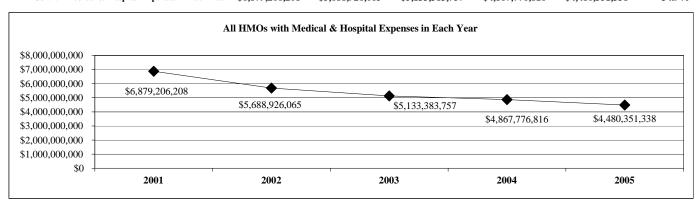
Health Maintenance Organization	2001	2002	2003	2004	2005	% Change (2001 - 2005)
Aetna Health, Inc.	\$150,574,926	\$90,306,869	\$66,053,351	\$80,023,593	\$86,220,764	-42.7%
Alliance For Community Health, LLC dba Community Care Plus	\$45,030,905	\$52,576,356	\$76,250,629	\$82,762,999	\$85,487,331	89.8%
Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus	N/A	N/A	N/A	N/A	\$36,789,851	N/A
Blue Cross & Blue Shield of Kansas City	\$142,077,779	\$161,741,726	\$189,800,318	\$199,764,727	\$170,770,479	20.2%
Children's Mercy's Family Health Partners, Inc.	\$72,652,442	\$81,743,391	\$87,333,142	\$99,567,266	\$109,420,014	50.6%
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	\$37,639,015	\$25,347,733	\$18,836,923	\$14,279,015	\$12,667,537	-66.3%
CIGNA Healthcare of St. Louis, Inc.	\$30,564,472	\$32,939,011	\$28,068,399	\$20,133,261	\$16,129,326	-47.2%
Community Health Plan	\$65,158,042	\$60,964,177	\$58,971,002	\$65,287,917	\$62,076,378	-4.7%
Coventry Health Care of Kansas, Inc.	\$610,053,979	\$690,611,807	\$508,952,935	\$493,290,503	\$459,270,660	-24.7%
Cox Health Systems HMO, Inc.	\$40,339,117	\$43,737,720	\$48,838,791	\$11,921,380	\$12,268,587	-69.6%
Essence, Inc.	\$0	\$0	\$0	\$441,535	\$12,981,628	2840.1%
FirstGuard Health Plan, Inc.	\$76,751,695	\$107,889,962	\$97,775,967	\$96,319,834	\$88,687,283	15.6%
Good Health HMO, Inc. dba Blue-Care, Inc.	\$93,746,100	\$129,806,944	\$160,757,342	\$194,669,724	\$224,569,406	139.6%
Great-West Healthcare of Kansas/Missouri, Inc.	\$804,289	\$3,624,283	\$3,637,159	\$3,636,588	\$1,672	-99.8%
Group Health Plan, Inc.	\$496,816,071	\$452,011,376	\$541,151,425	\$632,430,963	\$524,739,385	5.6%
Healthcare USA of Missouri, LLC	\$214,037,125	\$251,644,944	\$327,367,699	\$344,073,381	\$344,285,244	60.9%
HealthLink HMO, Inc. dba HealthLink HMO	\$55,371,454	\$38,727,814	\$50,515,466	\$82,548	\$66,074	-99.9%
HMO Missouri, Inc. dba Blue Choice *	\$158,922,702	\$217,965,248	\$251,597,063	\$272,845,296	\$332,873,176	109.5%
Humana Health Plan, Inc. *	\$2,258,705,920	\$2,199,657,397	\$2,170,578,509	\$1,982,715,994	\$1,656,164,326	-26.7%
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	\$402,648,974	\$543,810,988	\$596,880,208	\$561,348,565	\$477,234,331	18.5%
Mercy MC + Inc.	N/A	N/A	N/A	N/A	\$52,240,542	N/A
Missouri Care, LC	\$43,900,021	\$53,133,838	\$64,942,382	\$72,627,253	\$77,421,779	76.4%
United Healthcare of the Midwest, Inc. *	\$1,418,470,015	\$1,367,164,570	\$866,542,605	\$555,254,459	\$521,080,309	-63.3%
Withdrawn HMOs	\$1,455,367,128	\$119,632,909	\$720,462	\$0	\$0	-100.0%
All HMOs with Total Revenue in Each Year	\$7.869.632.171	\$6,725,039,063	\$6.215.571.777	\$5,783,476,801	\$5,363,446,082	-31.8%



<sup>\*</sup> Total Revenue Less Than Net Premium due to drop in Premium Reserves Source: Annual Financial Statement for Each Year

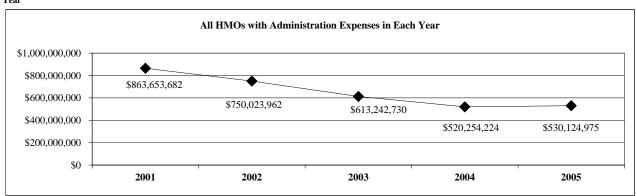
# Plan Wide Medical and Hospital Expenses (2001 - 2005)

<b>Health Maintenance Organization</b>	2001	2002	2003	2004	2005	% Change (2001 - 2005)
Aetna Health, Inc.	\$161,376,984	\$76,273,935	\$49,324,860	\$64,693,639	\$76,323,616	-52.7%
Alliance For Community Health, LLC dba Community Care Plus	\$35,844,649	\$41,679,140	\$61,607,306	\$63,195,259	\$77,437,642	116.0%
Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus	N/A	N/A	N/A	N/A	\$34,300,256	N/A
Blue Cross & Blue Shield of Kansas City	\$128,499,643	\$129,616,651	\$158,946,203	\$171,974,630	\$148,363,710	15.5%
Children's Mercy's Family Health Partners, Inc.	\$66,419,796	\$73,772,363	\$80,638,069	\$90,991,106	\$95,260,320	43.4%
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	\$29,148,260	\$23,786,449	\$19,888,054	\$9,003,734	\$8,533,444	-70.7%
CIGNA Healthcare of St. Louis, Inc.	\$27,384,714	\$27,943,370	\$21,146,899	\$13,215,138	\$13,295,636	-51.4%
Community Health Plan	\$63,567,796	\$51,055,338	\$47,146,608	\$53,844,560	\$54,867,764	-13.7%
Coventry Health Care of Kansas, Inc.	\$557,185,107	\$630,875,004	\$399,476,617	\$375,220,876	\$342,023,561	-38.6%
Cox Health Systems HMO, Inc.	\$35,567,262	\$40,226,898	\$44,525,917	\$12,707,363	\$12,559,568	-64.7%
Essence, Inc.	\$0	\$0	\$0	\$358,779	\$10,200,013	2743.0%
FirstGuard Health Plan, Inc.	\$65,083,748	\$86,909,855	\$69,240,337	\$72,427,374	\$80,049,629	23.0%
Good Health HMO, Inc. dba Blue-Care, Inc.	\$80,645,298	\$107,462,406	\$135,599,811	\$155,492,324	\$198,503,260	146.1%
Great-West Healthcare of Kansas/Missouri, Inc.	\$710,844	\$2,237,350	\$3,198,099	\$2,796,613	(\$40,011)	-105.6%
Group Health Plan, Inc.	\$440,667,483	\$358,522,780	\$427,809,374	\$510,288,136	\$428,175,359	-2.8%
Healthcare USA of Missouri, LLC	\$181,164,168	\$212,490,656	\$280,718,819	\$305,051,600	\$284,066,816	56.8%
HealthLink HMO, Inc. dba HealthLink HMO	\$21,202,886	\$27,099,633	\$35,657,603	\$75,574	\$55,749	-99.7%
HMO Missouri, Inc. dba Blue Choice	\$121,135,370	\$172,582,786	\$196,995,795	\$222,342,763	\$275,178,245	127.2%
Humana Health Plan, Inc.	\$1,998,297,477	\$1,873,499,724	\$1,843,164,000	\$1,748,490,736	\$1,401,478,878	-29.9%
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	\$377,768,985	\$503,544,060	\$531,551,766	\$482,791,072	\$413,016,967	9.3%
Mercy MC + Inc.	N/A	N/A	N/A	N/A	\$47,713,631	N/A
Missouri Care, LC	\$38,282,914	\$46,724,785	\$54,116,756	\$64,409,102	\$67,548,643	76.4%
United Healthcare of the Midwest, Inc.	\$1,174,563,824	\$1,095,555,575	\$680,274,833	\$448,406,438	\$411,438,642	-65.0%
Withdrawn HMOs	\$1,274,689,000	\$107,067,307	(\$7,643,969)	\$0	\$0	-100.0%
All HMOs with Medical & Hospital Expenses in Each Year	\$6,879,206,208	\$5,688,926,065	\$5,133,383,757	\$4,867,776,816	\$4,480,351,338	-34.9%



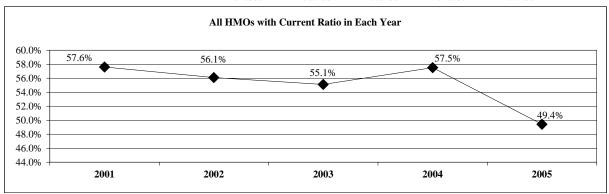
# Plan Wide Administration Expenses (2001 - 2005)

Health Maintenance Organization	2001	2002	2003	2004	2005	% Change (2001 - 2005)
Aetna Health, Inc.	\$14,714,595	\$9,196,978	\$7,407,398	\$9,633,792	\$10,517,363	-28.5%
Alliance For Community Health, LLC dba Community Care Plus	\$2,956,333	\$3,262,237	\$4,043,423	\$4,885,405	\$3,943,358	33.4%
Blue-Advantage Plus of Kansas City, Inc. dba Blue Advantage Plus	N/A	N/A	N/A	N/A	\$3,609,172	N/A
Blue Cross & Blue Shield of Kansas City	\$22,593,723	\$16,409,652	\$18,175,266	\$16,939,151	\$14,991,437	-33.6%
Children's Mercy's Family Health Partners, Inc.	\$4,948,475	\$4,838,478	\$4,337,868	\$4,689,145	\$7,289,011	47.3%
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	\$8,875,429	\$4,622,673	(\$243,741)	\$1,654,879	\$1,252,762	-85.9%
CIGNA Healthcare of St. Louis, Inc.	\$2,386,749	\$1,899,106	\$1,689,984	\$1,210,355	\$598,067	-74.9%
Community Health Plan	\$10,081,897	\$9,197,622	\$9,464,707	\$8,675,029	\$5,697,344	-43.5%
Coventry Health Care of Kansas, Inc.	\$62,065,091	\$66,091,214	\$53,036,628	\$48,779,902	\$45,044,898	-27.4%
Cox Health Systems HMO, Inc.	\$5,821,965	\$5,087,692	\$4,668,375	\$1,174,689	\$1,440,552	-75.3%
Essence, Inc.	\$0	\$0	\$0	\$1,827,211	\$3,167,355	73.3%
FirstGuard Health Plan, Inc.	\$12,468,537	\$16,232,185	\$15,647,175	\$17,716,959	\$10,948,541	-12.2%
Good Health HMO, Inc. dba Blue-Care, Inc.	\$7,738,841	\$9,267,873	\$13,055,195	\$14,829,290	\$19,683,730	154.3%
Great-West Healthcare of Kansas/Missouri, Inc.	\$453,271	\$531,888	\$380,755	\$306,929	\$60,558	-86.6%
Group Health Plan, Inc.	\$44,365,358	\$43,248,775	\$40,481,641	\$40,807,591	\$31,140,709	-29.8%
Healthcare USA of Missouri, LLC	\$17,439,651	\$19,586,177	\$24,811,847	\$24,125,643	\$25,707,663	47.4%
HealthLink HMO, Inc. dba HealthLink HMO	\$8,115,352	\$3,244,951	\$3,797,449	\$5,808	\$3,829	-100.0%
HMO Missouri, Inc. dba Blue Choice	\$23,654,769	\$25,624,104	\$30,646,957	\$26,779,030	\$32,727,381	38.4%
Humana Health Plan, Inc.	\$259,610,833	\$287,138,295	\$230,175,155	\$192,579,436	\$212,010,526	-18.3%
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	\$26,334,522	\$32,300,581	\$32,190,732	\$35,571,570	\$28,389,109	7.8%
Mercy MC + Inc.	N/A	N/A	N/A	N/A	\$3,647	N/A
Missouri Care, LC	\$6,225,434	\$6,776,931	\$8,148,960	\$8,924,474	\$9,490,146	52.4%
United Healthcare of the Midwest, Inc.	\$163,137,316	\$176,127,889	\$109,241,992	\$59,137,936	\$62,407,817	-61.7%
Withdrawn HMOs	\$159,665,541	\$9,338,661	\$2,084,964	\$0	\$0	-100.0%
All HMOs with Administration Expenses in Each Year	\$863,653,682	\$750,023,962	\$613,242,730	\$520,254,224	\$530,124,975	-38.6%



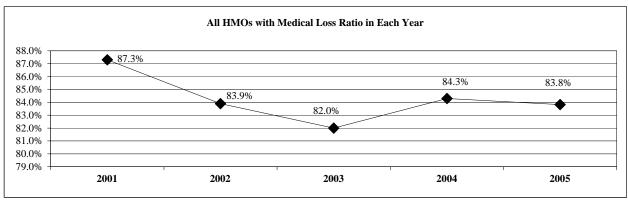
# Plan Wide Current Ratio (2001 - 2005)

Health Maintenance Organization	2001	2002	2003	2004	2005
Aetna Health, Inc.	119.0%	214.6%	111.8%	66.3%	101.9%
Alliance For Community Health, LLC dba Community Care Plus	161.0%	203.0%	192.8%	206.7%	180.1%
Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus	N/A	N/A	N/A	N/A	88.8%
Blue Cross & Blue Shield of Kansas City	25.2%	32.2%	36.7%	40.4%	32.1%
Children's Mercy's Family Health Partners, Inc.	115.9%	103.2%	107.8%	118.3%	122.5%
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	93.6%	77.3%	61.1%	53.7%	37.5%
CIGNA Healthcare of St. Louis, Inc.	44.0%	84.0%	146.7%	110.2%	99.3%
Community Health Plan	93.6%	99.8%	99.4%	112.5%	55.3%
Coventry Health Care of Kansas, Inc.	90.7%	44.0%	23.0%	60.6%	57.1%
Cox Health Systems HMO, Inc.	152.9%	155.1%	148.2%	170.9%	144.5%
Essence, Inc.	0.0%	0.0%	480.2%	365.4%	290.2%
FirstGuard Health Plan, Inc.	110.0%	67.9%	99.6%	69.7%	91.6%
Good Health HMO, Inc. dba Blue-Care, Inc.	21.8%	74.1%	71.5%	49.6%	46.2%
Great-West Healthcare of Kansas/Missouri, Inc.	70.8%	141.9%	204.0%	123.8.%	4479.7%
Group Health Plan, Inc.	32.0%	20.7%	30.9%	64.4%	50.7%
Healthcare USA of Missouri, LLC	113.4%	144.7%	100.1%	115.1%	116.5%
HealthLink HMO, Inc. dba HealthLink HMO	130.1%	2711.5%	1096.0%	1211.9%	1226.5%
HMO Missouri, Inc. dba Blue Choice	72.0%	113.5%	51.6%	55.3%	51.8%
Humana Health Plan, Inc.	53.1%	56.8%	59.9%	19.0%	12.0%
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	125.6%	130.3%	97.1%	93.7%	53.6%
Mercy MC + Inc.	N/A	N/A	N/A	N/A	102.6%
Missouri Care, LC	140.5%	176.5%	117.3%	139.1%	202.5%
United Healthcare of the Midwest, Inc.	46.7%	31.0%	51.5%	78.2%	68.0%
Withdrawn HMOs	52.5%	89.9%	71.3%	0.0%	0.0%
All HMOs with Current Ratio in Each Year	57.6%	56.1%	55.1%	57.5%	49.4%



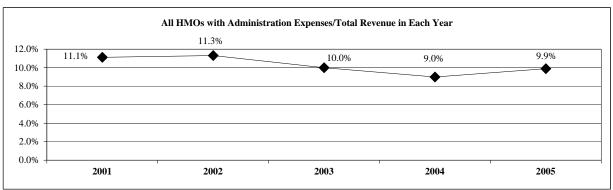
# Plan Wide Medical Loss Ratio (2001 - 2005)

Health Maintenance Organization	2001	2002	2003	2004	2005
Aetna Health, Inc.	106.3%	85.5%	73.9%	81.3%	88.5%
Alliance For Community Health, LLC dba Community Care Plus	74.2%	88.2%	80.9%	76.4%	90.6%
Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus	N/A	N/A	N/A	N/A	93.2%
Blue Cross & Blue Shield of Kansas City	81.8%	84.7%	84.7%	86.1%	85.9%
Children's Mercy's Family Health Partners, Inc.	81.4%	90.2%	92.3%	91.4%	87.1%
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	82.2%	103.1%	111.3%	63.1%	67.4%
CIGNA Healthcare of St. Louis, Inc.	89.0%	85.4%	77.4%	65.6%	82.4%
Community Health Plan	100.2%	85.6%	84.1%	82.5%	88.4%
Coventry Health Care of Kansas, Inc.	80.1%	91.5%	75.7%	76.1%	74.5%
Cox Health Systems HMO, Inc.	89.0%	91.6%	92.1%	106.6%	103.6%
Essence, Inc.	0.0%	0.0%	0.0%	81.3%	78.6%
FirstGuard Health Plan, Inc.	94.2%	89.2%	81.3%	75.2%	90.6%
Good Health HMO, Inc. dba Blue-Care, Inc.	85.5%	82.8%	84.3%	79.9%	88.4%
Great-West Healthcare of Kansas/Missouri, Inc.	88.4%	61.7%	87.9%	76.9%	-2393.0%
Group Health Plan, Inc.	88.9%	79.6%	78.4%	80.7%	81.6%
Healthcare USA of Missouri, LLC	84.6%	85.8%	87.0%	88.8%	83.2%
HealthLink HMO, Inc. dba HealthLink HMO	90.9%	93.2%	98.1%	91.6%	84.4%
HMO Missouri, Inc. dba Blue Choice	76.2%	78.7%	79.4%	81.5%	82.7%
Humana Health Plan, Inc.	97.3%	85.0%	80.9%	88.3%	85.8%
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	93.9%	94.4%	89.3%	86.7%	85.8%
Mercy MC + Inc.	N/A	N/A	N/A	N/A	91.3%
Missouri Care, LC	87.9%	87.7%	82.7%	88.7%	85.4%
United Healthcare of the Midwest, Inc.	82.4%	79.7%	105.3%	80.7%	79.0%
Withdrawn HMOs	90.9%	83.5%	-1124.9%	0.0%	0.0%
All HMOs with Medical Loss Ratio in Each Year	87.3%	83.9%	82.0%	84.3%	83.8%



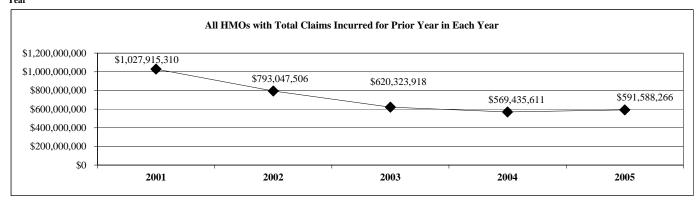
Plan Wide Administration Expenses to Total Revenue (2001 - 2005)

Health Maintenance Organization	2001	2002	2003	2004	2005
Aetna Health, Inc.	9.8%	10.2%	11.2%	12.0%	12.2%
Alliance For Community Health, LLC dba Community Care Plus	6.6%	6.2%	5.3%	5.9%	4.6%
Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus	N/A	N/A	N/A	N/A	9.8%
Blue Cross & Blue Shield of Kansas City	15.9%	10.1%	9.6%	8.5%	8.8%
Children's Mercy's Family Health Partners, Inc.	6.8%	5.9%	5.0%	4.7%	6.7%
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	23.6%	18.2%	-1.3%	11.6%	9.9%
CIGNA Healthcare of St. Louis, Inc.	7.8%	5.8%	6.0%	6.0%	3.7%
Community Health Plan	13.0%	10.3%	16.0%	13.3%	9.2%
Coventry Health Care of Kansas, Inc.	10.3%	9.7%	10.4%	9.9%	9.8%
Cox Health Systems HMO, Inc.	14.4%	11.6%	9.6%	9.9%	11.7%
Essence, Inc.	0.0%	0.0%	0.0%	413.8%	24.4%
FirstGuard Health Plan, Inc.	16.2%	15.0%	16.0%	18.4%	12.3%
Good Health HMO, Inc. dba Blue-Care, Inc.	8.3%	7.1%	8.1%	7.6%	8.8%
Great-West Healthcare of Kansas/Missouri, Inc.	56.4%	14.7%	10.5%	8.4%	3621.9%
Group Health Plan, Inc.	8.9%	9.6%	7.5%	6.5%	5.9%
Healthcare USA of Missouri, LLC	8.1%	7.8%	7.6%	7.0%	7.5%
HealthLink HMO, Inc. dba HealthLink HMO	14.7%	8.4%	7.5%	7.0%	5.8%
HMO Missouri, Inc. dba Blue Choice	14.9%	11.8%	12.2%	9.8%	9.8%
Humana Health Plan, Inc.	11.5%	13.1%	10.6%	9.7%	12.8%
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	6.5%	5.9%	5.4%	6.3%	5.9%
Mercy MC + Inc.	N/A	N/A	N/A	N/A	0.0%
Missouri Care, LC	14.2%	12.8%	12.5%	12.3%	12.3%
United Healthcare of the Midwest, Inc.	11.5%	12.9%	12.6%	10.7%	12.0%
Withdrawn HMOs	11.6%	1.5%	4323.7%	0.0%	9.9%
All HMOs with Administration Expenses/Total Revenue in Each Year	11.1%	11.3%	10.0%	9.0%	9.9%



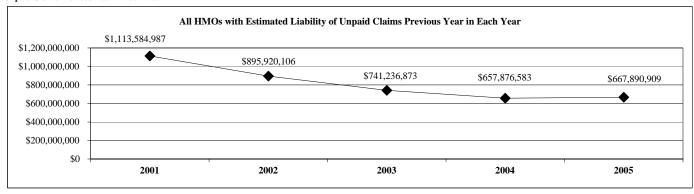
# Plan Wide Total Claims Incurred for Prior Year (2001 - 2005)

Health Maintenance Organization	2001	2002	2003	2004	2005	% Change (2001 - 2005)
Aetna Health, Inc.	\$12,291,968	\$16,464,923	\$7,344,986	\$5,733,079	\$6,068,887	-50.6%
Alliance For Community Health, LLC dba Community Care Plus	\$3,084,701	\$3,811,351	\$4,397,385	\$6,949,290	\$7,477,920	142.4%
Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus	N/A	N/A	N/A	N/A	\$0	N/A
Blue Cross & Blue Shield of Kansas City	\$63,574,318	\$63,574,318	\$79,934,488	\$95,963,123	\$93,778,325	47.5%
Children's Mercy's Family Health Partners, Inc.	\$7,238,962	\$7,427,224	\$7,265,219	\$9,614,606	\$7,750,452	7.1%
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	\$4,627,559	\$3,456,088	\$3,329,567	\$2,416,928	\$1,146,238	-75.2%
CIGNA Healthcare of St. Louis, Inc.	\$1,787,610	\$2,107,019	\$3,954,675	\$2,143,288	\$936,766	-47.6%
Community Health Plan	\$7,684,095	\$6,036,731	\$5,588,497	\$5,035,789	\$6,167,025	-19.7%
Coventry Health Care of Kansas, Inc.	\$45,476,450	\$63,727,661	\$62,068,724	\$42,481,091	\$43,283,643	-4.8%
Cox Health Systems HMO, Inc.	\$3,044,486	\$2,974,319	\$3,537,425	\$5,188,201	\$1,166,253	-61.7%
Essence, Inc.	\$0	\$0	\$0	\$0	\$48,116	N/A
FirstGuard Health Plan, Inc.	\$10,227,735	\$11,061,467	\$12,440,928	\$7,569,509	\$8,608,227	-15.8%
Good Health HMO, Inc. dba Blue-Care, Inc.	\$10,575,142	\$7,441,419	\$10,024,501	\$11,785,151	\$14,729,945	39.3%
Great-West Healthcare of Kansas/Missouri, Inc.	\$0	\$114,104	\$276,568	\$200,066	\$238,502	109.0%
Group Health Plan, Inc.	\$58,870,530	\$65,252,139	\$41,177,467	\$44,570,843	\$43,682,385	-25.8%
Healthcare USA of Missouri, LLC	\$13,037,699	\$16,222,257	\$18,621,958	\$26,993,919	\$24,698,941	89.4%
HealthLink HMO, Inc. dba HealthLink HMO	\$67,558	\$71,195	(\$15,708)	\$228,365	\$162,631	140.7%
HMO Missouri, Inc. dba Blue Choice	\$24,850,746	\$15,196,216	\$19,760,693	\$21,128,255	\$22,141,368	-10.9%
Humana Health Plan, Inc.	\$200,545,243	\$180,654,614	\$141,320,478	\$159,889,774	\$178,304,473	-11.1%
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	\$19,234,897	\$36,607,455	\$44,622,412	\$42,873,373	\$49,903,406	159.4%
Mercy MC + Inc.	N/A	N/A	N/A	N/A	\$0	N/A
Missouri Care, LC	\$4,241,661	\$5,387,384	\$4,397,188	\$6,927,824	\$7,227,609	70.4%
United Healthcare of the Midwest, Inc.	\$136,555,603	\$148,214,396	\$134,807,573	\$71,743,137	\$74,067,154	-45.8%
Withdrawn HMOs	\$400,898,347	\$137,245,226	\$15,468,894	\$0	\$0	-100.0%
All HMOs with Total Claims Incurred for Prior Year in Each Year	\$1,027,915,310	\$793,047,506	\$620,323,918	\$569,435,611	\$591,588,266	-42.4%



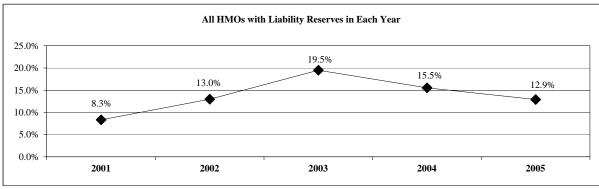
# Plan Wide Estimated Liability of Unpaid Claims Prior Year (2001 - 2005)

Health Maintenance Organization	2001	2002	2003	2004	2005	% Change (2001 - 2005)
Aetna Health, Inc.	\$12,449,765	\$26,232,022	\$10,074,847	\$7,180,617	\$7,794,150	-37.4%
Alliance For Community Health, LLC dba Community Care Plus	\$7,129,682	\$10,066,214	\$8,013,716	\$11,006,562	\$7,358,507	3.2%
Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus	N/A	N/A	N/A	N/A	\$0	N/A
Blue Cross & Blue Shield of Kansas City	\$78,729,534	\$78,729,534	\$79,709,200	\$95,468,951	\$93,391,817	18.6%
Children's Mercy's Family Health Partners, Inc.	\$10,200,591	\$9,592,942	\$8,565,597	\$10,436,798	\$9,165,523	-10.1%
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	\$8,461,002	\$4,098,425	\$4,545,009	\$6,273,248	\$2,546,308	-69.9%
CIGNA Healthcare of St. Louis, Inc.	\$2,968,885	\$3,032,352	\$5,017,958	\$4,448,404	\$2,411,766	-18.8%
Community Health Plan	\$8,276,924	\$6,589,158	\$5,454,739	\$5,769,628	\$6,841,280	-17.3%
Coventry Health Care of Kansas, Inc.	\$57,996,954	\$81,676,630	\$88,406,687	\$54,896,537	\$56,765,993	-2.1%
Cox Health Systems HMO, Inc.	\$3,684,616	\$3,630,512	\$3,448,120	\$4,274,408	\$1,272,444	-65.5%
Essence, Inc.	N/A	N/A	\$0	\$0	\$188,918	N/A
FirstGuard Health Plan, Inc.	\$10,102,631	\$13,567,915	\$17,168,203	\$9,878,870	\$7,923,058	-21.6%
Good Health HMO, Inc. dba Blue-Care, Inc.	\$10,857,678	\$9,938,662	\$9,987,896	\$12,299,375	\$13,621,272	25.5%
Great-West Healthcare of Kansas/Missouri, Inc.	\$0	\$337,528	\$290,228	\$4,221,554	\$315,415	-6.6%
Group Health Plan, Inc.	\$57,838,355	\$73,041,381	\$52,182,610	\$54,837,508	\$58,304,529	0.8%
Healthcare USA of Missouri, LLC	\$14,498,057	\$23,137,295	\$21,306,969	\$30,250,802	\$42,703,912	194.5%
HealthLink HMO, Inc. dba HealthLink HMO	\$89,152	\$48,601	\$102,159	\$228,365	\$166,619	86.9%
HMO Missouri, Inc. dba Blue Choice	\$30,352,960	\$18,721,539	\$25,269,279	\$25,000,061	\$26,852,729	-11.5%
Humana Health Plan, Inc.	\$195,669,917	\$179,733,841	\$165,952,652	\$178,283,895	\$182,508,582	-6.7%
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	\$20,431,606	\$38,754,170	\$48,075,982	\$46,541,218	\$59,527,841	191.4%
Mercy MC + Inc.	N/A	N/A	N/A	N/A	\$0	N/A
Missouri Care, LC	\$5,077,503	\$6,682,658	\$5,473,989	\$6,917,599	\$8,100,170	59.5%
United Healthcare of the Midwest, Inc.	\$139,825,361	\$165,459,863	\$159,078,170	\$89,662,183	\$80,130,076	-42.7%
Withdrawn HMOs	\$438,943,814	\$142,848,864	\$23,112,863	\$0	\$0	-100.0%
All HMOs with Estimated Liability of Unpaid Claims Previous Year in Each Year	\$1,113,584,987	\$895,920,106	\$741,236,873	\$657,876,583	\$667,890,909	-40.0%



# Plan Wide Analysis of Liability Reserves (2001 - 2005)

Health Maintenance Organization	2001	2002	2003	2004	2005
Aetna Health, Inc.	1.3%	59.3%	37.2%	25.2%	28.4%
Alliance For Community Health, LLC dba Community Care Plus	131.1%	164.1%	82.2%	58.4%	-1.6%
Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus	N/A	N/A	N/A	N/A	0.0%
Blue Cross & Blue Shield of Kansas City	23.8%	23.8%	-0.3%	-0.5%	-0.4%
Children's Mercy's Family Health Partners, Inc.	40.9%	29.2%	17.9%	8.6%	18.3%
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	82.8%	18.6%	36.5%	159.6%	122.1%
CIGNA Healthcare of St. Louis, Inc.	66.1%	43.9%	26.9%	107.6%	157.5%
Community Health Plan	7.7%	9.2%	-2.4%	14.6%	10.9%
Coventry Health Care of Kansas, Inc.	27.5%	28.2%	42.4%	29.2%	31.1%
Cox Health Systems HMO, Inc.	21.0%	22.1%	-2.5%	-17.6%	9.1%
Essence, Inc.	N/A	N/A	0.0%	0.0%	292.6%
FirstGuard Health Plan, Inc.	-1.2%	22.7%	38.0%	30.5%	-8.0%
Good Health HMO, Inc. dba Blue-Care, Inc.	2.7%	33.6%	-0.4%	4.4%	-7.5%
Great-West Healthcare of Kansas/Missouri, Inc.	0.0%	195.8%	4.9%	2010.1%	32.2%
Group Health Plan, Inc.	-1.8%	11.9%	26.7%	23.0%	33.5%
Healthcare USA of Missouri, LLC	11.2%	42.6%	14.4%	12.1%	72.9%
HealthLink HMO, Inc. dba HealthLink HMO	32.0%	-31.7%	750.4%	0.0%	2.5%
HMO Missouri, Inc. dba Blue Choice	22.1%	23.2%	27.9%	18.3%	21.3%
Humana Health Plan, Inc.	-2.4%	-0.5%	17.4%	11.5%	2.4%
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	6.2%	5.9%	7.7%	8.6%	19.3%
Mercy MC + Inc.	N/A	N/A	N/A	N/A	0.0%
Missouri Care, LC	19.7%	24.0%	24.5%	-0.1%	12.1%
United Healthcare of the Midwest, Inc.	2.4%	11.6%	18.0%	25.0%	8.2%
Withdrawn HMOs	9.5%	4.1%	49.4%	0.0%	0.0%
All HMOs with Liability Reserves in Each Year	8.3%	13.0%	19.5%	15.5%	12.9%



# Utilization Review and Grievance Activities for Missouri HMOs

Section 376.1359, RSMo requires HMOs to file an annual report of utilization review activities. 20 CSR 400-10.020 provides for the type of information to be reported. Four years worth of information is presented. HMOs serving Medicaid or Medicare populations only are excluded from the information published here. Complaints and appeals under these programs are governed by other state and federal laws.

NOTE: The terms "utilization review" and "grievance" are defined in Missouri law at section 376.1350, RSMo.

- **A.** Year The year for which activity was reported.
- **B.** Type of UR Conducted Missouri law defines several types of utilization review. See section 376.1350, RSMo. Additional types are occasionally reported. Information is abbreviated as follows:

Amb "Ambulatory Review" Case "Case Management"
Con "Concurrent Review" Pro "Prospective Review"
Retro "Retrospective Review" Exp "Expedited Reviews"

- C. Total Enrollment Total number of enrollees.
- **D.** Total 1st Level Grievances Received The number of member grievances received for first level review, pursuant to section 376.1382, RSMo.
- **E. 1st Level Grievance Company Decision Upheld** The number of times that the company decision or action giving rise to the grievance was upheld in a first level review. <sup>1</sup>
- **F. 1st Level Grievance Company Decision Overturned** The number of times that the company decision or action giving rise to the grievance was overturned in a first level review. If this number is very high relative to the total number of 1<sup>st</sup> level grievances received, it may indicate a problem with initial claim reviews. <sup>1</sup>
- **G.** Total 2nd Level Grievances Received The number of times that a decision upheld in a 1<sup>st</sup> level grievance was further appealed, pursuant to section 376.1382, RSMo. In some cases, HMOs contract with independent review organizations for evaluation of 2<sup>nd</sup> level grievances.
- **H. 2nd Level Grievance Company Decision Upheld T**he number of times that the decision made at the 1<sup>st</sup> level is upheld in a 2<sup>nd</sup> level review.<sup>2</sup>
- **I. 2nd Level Grievance Company Decision Overturned** The number of times that the decision reached in a 1<sup>st</sup> level review is overturned in a 2<sup>nd</sup> level review. A very high number relative to the total number of 2<sup>nd</sup> level grievances received may indicate that the 1<sup>st</sup> level review process is inadequate.<sup>2</sup>
- **J. Expedited Grievance Reviews** The number of times the HMO performed an expedited review, pursuant to section 376.1389, RSMo.

<sup>&</sup>lt;sup>1</sup>The sum of column E and column F should equal the number reported in column D. However, in some cases, HMOs reported that a decision was partially upheld and partially overturned in the grievance evaluation process.

<sup>&</sup>lt;sup>2</sup>The sum of column H and column I should equal the number reported in column G. However, in some cases, HMOs reported that a decision was partially upheld and partially overturned in the grievance evaluation process.

# Utilization Review and Grievance Activites Excludes Medicare and Medicarie only companies

The control of the	Excludes Medicare and Medicaid only companies	V	В	၁	Q	Ħ	Ē	Ö	н	I	r
2003         Amb Cont Pow Raton         17844         189         84         22         10         10         0           2004         Amb Cont Pow Raton         13544         15         3         3         1         0         0         0           2004         Amb Cont Pow Raton         13544         15         1         3         1         0         0         0         0           2005         Amb Cont Pow Raton         13741         35         1         1         0 <td< th=""><th>Health Maintenance Organizations Licensed &amp; Active in Missouri in 2005</th><th>Year</th><th>Type of UR Conducted</th><th>Total Enrollment</th><th>Total 1st Level Grievances Received</th><th>1st Level Grievance - Company Decision Upheld</th><th>Ist Level Grievance - Company Decision Overturned</th><th>Total 2nd Level Grievances Received</th><th>2nd Level Grievance - Company Decision Upheld</th><th>2nd Level Grievance - Company Decision Overturned</th><th>Expedited Grievance Reviews</th></td<>	Health Maintenance Organizations Licensed & Active in Missouri in 2005	Year	Type of UR Conducted	Total Enrollment	Total 1st Level Grievances Received	1st Level Grievance - Company Decision Upheld	Ist Level Grievance - Company Decision Overturned	Total 2nd Level Grievances Received	2nd Level Grievance - Company Decision Upheld	2nd Level Grievance - Company Decision Overturned	Expedited Grievance Reviews
2001         Amb Con, Pro, Record         1,511,81         66         37         29         1         0         1           2004         Amb, Con, Pro, Record         10,514,81         16         3         3         7         0         0         1           2004         Amb, Con, Pro, Record         16,544         18         3         7         0         0         0         1           2004         Amb, Con, Pro, Record         16,544         18         1		2002	o o	17,834	136	84	52	10	10	0	11
2004         Amb Con, Pres Rerre         13.549         11         5         7         0         0         0           2005         Amb Con, Pres Rerre         18.346         12         34         7         0         0         0         0           2005         Amb Con, Pres Rerre         67.2568         18.34         34         3         4         4         4         4           2005         Amb Con, Pres Rerre         7.1574         19         17         1         1         1         4         4         4           2005         Amb Con, Pres Rerre         3.158         3         1         1         1         1         1         1         4<	Aetna Health Inc	2003	ć,	15,818	99	37	29	1	0	1	0
2003         Amily Control Reserve         18,344         86         73         67         8         1         1           2004         Amily Control Reserve         61,543         18         73         61         8         1         1         1           2003         Amily Control Reserve         61,643         19         64         8         8         1	Country like	2004	þ,	20,504	12	Ś	7	0	0	0	0
MODING Collin Principle Restriction         61,525         133         73         64         98         8         4         4           2005 Ambi Collin Principle Restriction         61,258         133         13         61         15         1         4         4           2005 Ambi Collin Principle Restriction         3,534         13         14         19         1         1         4         4         4           2004 Ambi Collin Principle Restriction         3,535         13         14         1         1         0         0         0           2005 Ambi Collin Principle Restriction         2,635         34         34         34         1         1         0         0         0         0           2005 Ambi Collin Principle Restriction         3,535         34         35         34         3         1         1         0		2005	Amb, Con, Pro, Retro	18,346	56	24	32	2	1	-	0
9.10.1         Attack Call From Reserved         10.7 of 10.7		2002	Amb, Con, Pro, Retro, Case	62,668	138	5. 2	63	ж u	4 (	4 (	m a
1908         Amily Can Pro Restry         3193         70         40         7	Blue Cross & Blue Shield of Kansas City	5002	Amb Con Pro Petro	67.614	102 76	ŧ =	35	ر ع	o <u>7</u>	۷ ج	۷ (
2003         Amh Can Pressen         3.34		2005	Amb, Con, Pro, Retro	30,781	6/	40	39	7	ţ v	t 6	0
2003         Amb Con, Por, Retron         4,564         34         17         17         0         0         0           2004         Amb Con, Por, Retron         3,245         34         17         17         0         0         0           2005         Amb Con, Por, Retron         3,245         34         9         15         1         0         0         0           2005         Amb Con, Por, Retron         3,545         34         3         1         4         9         1           2006         Amb Con, Por, Retron         4,105         7         3         3         3         9         1           2005         Amb Con, Por, Retron         10,105         1         2         3         3         3         9         1         9         3         3         9         1         9         1         9         1         9         1         9         1         9         1         9         1         9         1         9         1         9         1         9         1         9         1         9         1         9         1         9         1         9         1         9         1		2002	Amb, Con, Pro, Retro	3,314	33	22	===	. 60	1	2	2
2004         Amik Can, Por, Retron         3,358         17         10         1         1         1         0           2005         Amik Can, Por, Retron         3,456         84         97         13         14         9         5           2005         Amik Can, Por, Retron         5,456         84         97         34         14         9         5           2005         Amik Can, Por, Retron         5,456         84         27         28         14         9         9           2005         Amik Can, Por, Retron         5,406         34         22         40         3         2         0           2005         Amik Can, Por, Retron         1,1008         24         27         8         2         2         0           2005         Amik Can, Por, Retron         1,1008         24         2         2         2         0         0           2005         Amik Can, Por, Retron         1,1008         24         2         3         3         3         3         3         3         3         3         3         3         3         3         3         4         4         3         3         3         3         <	CICIA Bookhoom of Ohio Inc. db. CICIA Bookhoom of Voncondi	2003	Amb, Con, Pro, Retro	4,564	34	17	17	0	0	0	2
2005         Amb Code Pos Return         2,465         2,4         9         15         1         0         1           2005         Amb Code Pos Return         9,516         24         9         15         1         0         1           2005         Amb Code Pos Return         4,106         24         2         2         2         0         1           2006         Amb Code Pos Return Exp         19,272         1         2         2         2         0         0           2006         Amb Code Pos Return Exp         19,272         1         8         2         2         2         0         0           2006         Amb Code Pos Return Exp         19,272         1         8         2         2         2         0	CIONA RESURCATE OF OTHO, THE GOS CIONA RESURCATE OF NATISSOUR	2004	Amb, Con, Pro, Retro	3,288	17	10	7	1	1	0	3
2002         Anth Con, Por, Retro         9,341         86         57         28         14         9         5           2003         Anth Con, Por, Retro         5,856         84         27         21         1         5           2004         Anth, Con, Por, Retro         3,140         34         2         2         0         9           2004         Anth, Con, Por, Retro         3,140         34         2         2         0         0           2004         Anth, Con, Por, Retro         10,018         3         4         2         2         0         0           2004         Anth, Con, Por, Retro         11,018         3         4         1         1         1         2         3         0         0           2005         Anth, Con, Por, Retro         11,018         42         2         3         6         2         2         0         0           2004         Anth, Con, Por, Retro         11,018         42         2         3         6         4         1         1         1         6         4         1         1         1         1         1         1         1         1         1         1		2005	Amb, Con, Pro, Retro	2,463	24	6	15	1	0	1	0
2013         Annic Can, Par, Repr         5885         54         23         31         4         1         3           2014         Annic Can, Par, Rem         4106         78         54         23         3         1         3           2015         Annic Can, Par, Rem         157,27         14         29         45         2         2         0           2016         Annic Can, Par, Rem         157,34         45         2         2         2         0           2017         Annic Can, Par, Rem         16,974         45         45         3         2         2         0           2018         Annic Can, Par, Rem         16,974         45         45         48         15         6         2           2019         Annic Can, Par, Rem         15,194         57         41         15         7         8         9         11         7         9         1		2002	Amb, Con, Pro, Retro	9,361	98	57	28	14	6	5	5
2014         Annic Can, Por, Revo         4,106         32         2         1           2014         Annic Can, Por, Revo         4,106         32         2         1         3         2         1           2014         Annic Can, Por, Revo         37,42         1         2         2         0         0           2014         Annic Can, Por, Revo         59         1,2         2         2         2         0         0           2014         Annic Can, Por, Revo         59         1,2         1         1         1         1         1         0	CIGNA Healthcare of St. Louis. Inc.	2003	Amb, Con, Pro, Retro	5,855	54	23	31	4	1	33	0
2005   American Processing   3,472   74   78   84   2   2   0		5004	Amb, Con, Pro, Retro	4,106	32	22	10	ю (	2		ε,
2002         Amb Con Pro, Retro, Exp. 9         15.27         15         7         8         2         2         0           2014         Amb Con Pro, Retro, Exp. 9         15.24         15         7         8         2         2         0           2014         Amb Con Pro, Retro, Exp. 9         18.578         4.2         1.3         3         5         8         2         2         0           2015         Con, Pro, Retro, Exp. 9         18.578         4.2         2.3         8         6         2         2         0           2016         Amb Con Pro, Retro, Pro, Retro         19.081         2.3         4.60         116         88         28		2005	Amb, Con, Pro, Retro	3,742	74	29	45	eo (	80	0	_
2003         Amb Con Pro, Retro, Exp         15/084         15         7         8         2         2         0           2004         Amb Con Pro, Retro, Exp         15/084         15         7         8         2         0           2005         Amb Con Pro, Retro, Exp         16/910         29         14         15         1         1         0           2005         Amb Con Pro, Retro         16/910         29         24         420         368         154         5         3         0           2005         Amb Con Pro, Retro         16/910         29         420         486         16         8         2         3         9           2005         Amb Con Pro, Retro         16/910         57         427         446         46         3         9         1		2002	Amb, Con, Pro, Retro, Exp	19,327	15	7	∞ .	2	5	0	0
2004         Amb Con, Pen Retroe         18,758         42         23         19         3         3         0           2005         Amb Con, Pen Retroe         19,081         29         23         5         8         6         2           2005         Amb Con, Pen Retroe         7,9871         1,114         645         469         116         88         28           2004         Amb Con, Pen Retroe         7,9871         1,114         645         469         116         88         28           2003         Amb Retro         7,9871         1,114         645         469         116         88         28           2003         Amb Retro         7,9871         1,114         645         469         116         88         28           2003         Amb Retro         7,349         10         64         38         11         7         3           2004         Amb Retro         8,308         126         66         49         14         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1	Community Health Plan	2003	Amb, Con, Pro, Retro, Exp	19,094	15	7	∞ :	2	2	0	0
2003         Amb. Can, Pro, Retro         16/310         29         14         15         1         0         0           2004         Amb. Can, Pro, Retro         19/311         29         14         15         1         0         0           2004         Amb. Can, Pro, Retro         75/319         134         645         486         164         78         30           2004         Amb. Can, Pro, Retro         75/319         131         645         486         16         10         0           2005         Amb. Pro, Retro         14/614         66         49         17         11         7         3           2005         Amb. Pro, Retro         3489         15         6         49         14         1         1         7         1           2005         Amb. Can, Pro, Retro         2869         15         6         6         6         1         1         1         7         1           2004         Amb. Can, Pro, Retro         11/37         18         8         57         11         1         1         1         1         1         1         1         1         1         1         1         1         1		2004	Amb, Con, Pro, Retro, Exp	18,578	42	23	19	m ·	m ·	0 (	0 (
2002         Cont. Pot. Retro.         179/81         27         4.5         5         5         5         7         6           2003         Amb. Con. Pot. Retro.         75,391         1,114         643         469         116         88         28           2004         Amb. Con. Pot. Retro.         73,91         1,114         643         469         116         88         28           2005         Amb. Pot. Retro.         18,899         101         64         38         11         7         3           2005         Amb. Pot. Retro.         18,899         101         64         17         12         1         0           2004         Amb. Pot. Retro.         2480         15         6         4         1         1         1         1           2005         Amb. Con. Pot. Retro. Case         45,790         165         8         57         11         <		2002	Amb, Con, Pro, Ketro, Exp	16,910	29	14	cı .	- 0	- \	0 6	7.
2005         Amb Cont. Pro. Restry         78,371         391         440         450         450         154         55         30           2005         Amb Cont. Pro. Retry         78,371         1,114         643         450         16         87         30           2005         Amb Cont. Pro. Retry         18,099         101         64         38         11         1         7         10           2005         Amb Cont. Pro. Retry         14,044         66         64         38         11         1         1         1         1           2005         Amb Pro. Retry         68         15         6         4         1		2002	Con, Pro, Retro	119,081	29	23	5	∞ 3	9 ?	2 %	
2005         Amb. Con. Proc. Retro.         7371         5174         475 <td>Coventry Health Care of Kansas, Inc.</td> <td>5007</td> <td>Amb Con Pro Betto</td> <td>70,203</td> <td>931</td> <td>420</td> <td>368</td> <td>124</td> <td>c 8</td> <td>90</td> <td>- 6</td>	Coventry Health Care of Kansas, Inc.	5007	Amb Con Pro Betto	70,203	931	420	368	124	c 8	90	- 6
2002         Amb, Po, Retro         18/99         101         64         38         11         7         3           2004         Amb, Po, Retro         14/64         6         6         4         1         1         1         0           2004         Amb, Pro, Retro         3,498         15         6         4         1         1         1         0           2005         Amb, Con, Pro, Retro, Case         43,590         1/45         88         6         6         1         1         1         5           2005         Amb, Con, Pro, Retro, Case         43,590         1/8         88         90         19         14         5           2007         Amb, Con, Pro, Retro         1,137         2         1         1         0         0         0           2008         Amb, Con, Pro, Retro         1,137         2         1         1         0         0         0         0           2009         Amb, Con, Pro, Retro         1,137         4         2         2         1         1         0         0         0         0           2004         Amb, Con, Pro, Retro         1,137         42         1         1		2005	Amb. Con. Pro. Retro	73.191	575	427	148	86	98	0 01	n oc
2004         Annib Po, Retro         14514         66         49         17         12         1           2005         Annib Po, Retro         3.349         15         6         4         1         1         1         0           2005         Annib Po, Retro         43,78         15         6         6         4         1         1         1         0           2003         Annib Con, Pro, Retro, Case         41,742         106         68         67         11         1         1         1           2004         Annib Con, Pro, Retro, Case         41,742         106         88         90         19         14         1         1         1           2004         Annib Con, Pro, Retro         1,107         18         8         10         0         0         0         0           2005         Annib Con, Pro, Retro         1,107         18         8         10         0         0         0         0         0           2004         Annib Con, Pro, Retro         1,107         18         8         10         0         0         0         0         0         0           2004         Annib Con, Pro, Retro <t< td=""><td></td><td>2002</td><td>Amb. Pro. Retro</td><td>18.099</td><td>101</td><td>25</td><td>38</td><td>8 1</td><td>7</td><td>3 8</td><td>0</td></t<>		2002	Amb. Pro. Retro	18.099	101	25	38	8 1	7	3 8	0
2004         Annh Pon Retro         3349         23         9         14         1         1         0           2005         Annh Cou, Pon, Retro, Case         33,085         126         66         4         1         1         0           2003         Annh Cou, Pon, Retro, Case         41,772         145         88         50         19         14         1         1         1           2004         Annh Cou, Pon, Retro, Case         41,772         145         88         50         19         14         5           2004         Annh Cou, Pon, Retro, Case         41,772         18         8         10         0         0         0           2004         Annh Cou, Pon, Retro         1,275         2         1         1         0         0         0         0           2004         Annh Cou, Pon, Retro         1,107         47         2         1         1         0         0         0         0           2004         Annh Cou, Pon, Retro         1,107         47         2         1         1         4         4         4         4         4         4         4         4         4         4         4         4		2003	Amb, Pro, Retro	14,614	99	49	17	12	12	0	. 0
2005         Amb Retro         5,488         15         6         4         2         2         0           2002         Amb Con, Pro, Retro. Case         33,685         126         66         60         18         11         7           2004         Amb Con, Pro, Retro. Case         41,742         106         66         60         19         11         7           2004         Amb Con, Pro, Retro. Case         41,742         106         63         90         19         14         5           2007         Amb Con, Pro, Retro         1,107         18         8         10         0         0         0           2003         Amb Con, Pro, Retro         141,957         472         186         276         23         14         9           2004         Amb Con, Pro, Retro         110,997         472         186         276         23         14         9           2004         Amb Con, Pro, Retro         110,997         472         186         276         64         47         3           2003         Amb Con, Pro, Retro         110,997         47         27         53         14         9         1           2004 <t< td=""><td>Cox Health Systems HMO, Inc.</td><td>2004</td><td>Amb. Pro. Retro</td><td>3,349</td><td>23</td><td>6</td><td>14</td><td>-</td><td>-</td><td>0</td><td>0</td></t<>	Cox Health Systems HMO, Inc.	2004	Amb. Pro. Retro	3,349	23	6	14	-	-	0	0
2002         Amb Con Pon, Retar, Case         33,085         126         66         60         18         11         7           2004         Amb, Con, Pon, Retro Case         41,722         164         88         57         17         12         5           2004         Amb, Con, Pon, Retro Case         41,729         166         63         45         17         12         5           2005         Amb, Con, Pon, Retro         1,275         2         1         1         0         0         0         0           2005         Con, Pons, Retro         1,107         18         8         10         0         0         0         0           2005         Con, Pons, Retro         141,975         472         196         276         25         14         9           2005         Amb, Con, Pon, Retro         141,975         472         194         8         73         17         17           2005         Amb, Con, Pon, Retro         158,3         3         20         66         68         47         27         17         4         3         17         4         17         18         8         19         14         4         17		2005	Amb, Pro, Retro	5,498	15	9	. 4	. 6	. 2	0	0
2003         Annh, Con, Pen, Retro, Case         40,722         145         88         57         17         12         5           2004         Annh, Con, Pen, Retro, Case         44,720         164         88         90         19         11         12           2002         Con, Prox, Retro         1,259         178         8         10         0         0         0           2003         Con, Prox, Retro         1,107         18         8         10         0         0         0           2004         Con, Prox, Retro         1,107         18         8         10         0         0         0           2004         Amb, Con, Prox Retro         114,957         472         196         276         23         14         5           2003         Amb, Con, Prox Retro         175,949         607         301         306         68         47         11           2004         Amb, Con, Prox Retro         18446         44         32         1         1         1           2004         Amb, Con, Prox Retro, Case         103,04         275         30         0         0         0         0           2004         Amb, Con, Prox Retr		2002	Amb, Con, Pro, Retro, Case	33,085	126	99	09	18	11	7	2
2004         Amb, Cou, Pro, Retro, Case         45,990         178         63         43         23         11         12           2005         Con, Pros, Retro         1,275         1,8         8         90         19         14         5           2005         Con, Pros, Retro         1,1275         2         1         1         0         0         0         0           2004         Amb, Con, Pro, Retro         1,1075         472         18         276         23         14         9         0 <td< td=""><td>Good Health HMO Inc dha Blue-Care Inc</td><td>2003</td><td>Amb, Con, Pro, Retro, Case</td><td>40,722</td><td>145</td><td>88</td><td>57</td><td>17</td><td>12</td><td>5</td><td>-</td></td<>	Good Health HMO Inc dha Blue-Care Inc	2003	Amb, Con, Pro, Retro, Case	40,722	145	88	57	17	12	5	-
2005         Amb Con, Pro, Retro, Clase         1,590         178         88         90         19         14         5           2002         Con, Pros, Retro         1,259         2         1         1         0         0         0         0           2003         Con, Pros, Retro         1,107         18         8         10         0         0         0         0           2004         Amb, Con, Pro, Retro         11,07         472         196         276         64         27         37           2005         Amb, Con, Pro, Retro         175,949         67         301         306         68         47         21           2005         Amb, Con, Pro, Retro         18,446         44         32         12         8         7         15           2004         Amb, Con, Pro, Retro         18,446         44         32         12         6         0         0         0           2005         Amb, Con, Pro, Retro         18,446         44         32         12         3         3         1           2004         Amb, Con, Pro, Retro         18,446         44         32         12         4         3         1	COOLINGIALITY, IIIV. GOA BIRC-CALC, IIIV.	2004	Amb, Con, Pro, Retro, Case	41,742	106	63	43	23	==	12	2
2002         Con, Pros, Retro         1,259         2         1         0         0         0           2004         Con, Pros, Retro         1,107         18         8         10         0         0         0           2005         Amb, Con, Pro, Retro         1,107         472         196         276         23         14         9           2005         Amb, Con, Pro, Retro         175,949         677         303         194         88         73         15           2004         Amb, Con, Pro, Retro         110,797         727         533         194         88         73         15           2004         Amb, Con, Pro, Retro         110,797         727         533         194         88         73         15           2004         Amb, Con, Pro, Retro         94         1         1         0         0         0         0           2004         Amb, Con, Pro, Retro         95         38         27         207         68         1         4         3           2004         Amb, Con, Pro, Retro         118,33         88         27         28         1         0         0         0           2004		2005	Amb, Con, Pro, Retro, Case	45,990	178	88	06	19	14	5	3
2003         Con, Pros, Retro         1,275         2         1         1         0         0         0           2004         Con, Pros, Retro         1,107         18         8         10         0         0         0           2005         Amb, Con, Pro, Retro         14,105         472         196         276         23         14         9           2004         Amb, Con, Pro, Retro         175,949         667         301         366         68         47         21           2004         Amb, Con, Pro, Retro         110,797         727         533         194         88         73         15           2005         Amb, Con, Pro, Retro         10,83         3         0         0         0         0           2004         Amb, Con, Pro, Retro         18446         44         32         12         0         0         0         0           2004         Amb, Con, Pro, Retro         24         14         32         16         0         0         0         0           2004         Amb, Con, Pro, Retro         24         18         14         3         1         1         1         1         1         1		2002		1,259							
2004         Con, Pros, Retro         1,107         18         8         10         0         0           2002         Amb, Con, Pro, Retro         1,107         472         196         276         23         14         9           2003         Amb, Con, Pro, Retro         170,508         620         353         267         64         27         37           2004         Amb, Con, Pro, Retro         170,803         3         3         6         47         21           2002         Amb, Con, Pro, Retro         110,797         727         533         194         88         73         15           2002         Amb, Con, Pro, Retro         94         1         1         0         0         0         0         0           2004         Amb, Con, Pro, Retro         94         1         1         0	Great-West Healthcare of Kansas/Missouri. Inc.**	2003	Con, Pros, Retro	1,275	2	-	_	0	0	0	0
2003         Amb, Con, Pro, Retro         141,957         472         196         276         23         144         9           2003         Amb, Con, Pro, Retro         170,568         620         353         267         64         27         37           2005         Amb, Con, Pro, Retro         175,949         607         301         306         68         47         21           2005         Amb, Con, Pro, Retro         10,779         727         533         194         88         73         15           2004         Amb, Con, Pro, Retro         10,44         4         32         12         3         3         0           2005         Amb, Con, Pro, Retro         94         1         0         0         0         0         0           2005         Amb, Con, Pro, Retro, Case         101,912         183         22         16         7         4         3           2005         Amb, Con, Pro, Retro, Case         101,910         88         57         28         1         1         1         1           2005         Amb, Con, Pro, Retro         18,34         9         57         28         1         1         1		2004	Con, Pros, Retro	1,107	18	∞	10	0	0	0	0
2002         Amb, Con, Pro, Retro         175,949         607         319         270         42         14         9           2004         Amb, Con, Pro, Retro         175,949         667         301         306         68         47         21           2005         Amb, Con, Pro, Retro         116,949         727         331         194         88         73         15           2005         Amb, Con, Pro, Retro         108,446         44         32         12         3         0         0         0           2005         Amb, Con, Pro, Retro         95         38         2         12         0		2002	A P P	141 057	027	201	250	cc	7	c	c
2005         Amb Con, Pro, Retro         175,949         GVD         353         201         674         27         37           2004         Amb, Con, Pro, Retro         110,797         727         533         194         88         73         15           2002         Amb, Con, Pro, Retro         110,797         727         533         194         88         73         15           2003         Amb, Con, Pro, Retro         94         1         1         0         0         0         0           2004         Amb, Con, Pro, Retro         94         1         1         0 <td></td> <td>2002</td> <td>Amb, Con, Pro, Retro</td> <td>141,957</td> <td>472</td> <td>196</td> <td>2/6</td> <td>23</td> <td>4 6</td> <td>9 5</td> <td>7 0</td>		2002	Amb, Con, Pro, Retro	141,957	472	196	2/6	23	4 6	9 5	7 0
2004         Amb, Con, Pro, Retro         17,344         007         531         500         60         60         61         62         62	Group Health Plan, Inc.	2002	Amb, Con, Flo, Retto	175 040	070	301	207	± %	7 5	3 2	ج ہ
2002         Amily Cour Pro, Retro         10,177         22         154         66         75         15           2003         Amily Cour, Pro, Retro         18,446         44         32         12         0         0         0           2004         Amily Cour, Pro, Retro         94         1         1         0         0         0         0           2004         Amily Cour, Pro, Retro, Case         101,912         183         27         16         7         4         3           2003         Amily Cour, Pro, Retro, Case         101,912         183         149         34         2         1         0         0         0         0           2004         Amily Cour, Pro, Retro, Case         116,1912         183         149         34         2         1 <td></td> <td>2004</td> <td>Amb, Con, Pro, Retro</td> <td>110,949</td> <td>700</td> <td>501</td> <td>300</td> <td>8 8</td> <td>4 6</td> <td>21</td> <td><del>7</del> 5</td>		2004	Amb, Con, Pro, Retro	110,949	700	501	300	8 8	4 6	21	<del>7</del> 5
2002         Anni, Con, Pro, Retro         18,46         4         35         0         0         0         0           2004         Amb, Con, Pro, Retro         94         1         1         1         0         0         0         0           2004         Amb, Con, Pro, Retro         94         1         1         0		2002	Amb Con Pro Patro	7.063	3	33	154	00	C/ 0	CI O	0
2004         Amb, Con, Po, Retro         94         1         1         0         0         0           2005         Amb, Con, Po, Retro         94         1         1         1         0         0         0         0           2002         Amb, Con, Po, Retro, Case         101,912         183         207         68         1         0         0         0         0           2003         Amb, Con, Po, Retro, Case         116,132         85         57         26         1         1         1           2004         Amb, Con, Pro, Retro         39,604         91         49         42         0         0         0           2005         Amb, Con, Pro, Retro         32,334         36         9         20         0         0         0         0           2004         Amb, Con, Pro, Retro         37,334         36         9         20         0		2002	Amb Con Pro Retro	18 446	s 44	33	2 0	۳ م	" 0	0 0	0 -
2002         Amb, Con, Pro, Retro, Case         103,004         275         38         22         16         7         4           2003         Amb, Con, Pro, Retro, Case         101,912         183         207         68         1         0           2004         Amb, Con, Pro, Retro, Case         116,304         275         207         68         1         0           2004         Amb, Con, Pro, Retro, Case         116,302         85         72         28         1         1           2003         Amb, Con, Pro, Retro         39,604         91         49         42         0         0           2004         Amb, Con, Pro, Retro         32,334         36         9         20         0         0           2004         Amb, Con, Pro, Retro         173,357         240         162         78         36         52           2003         Amb, Con, Pro, Retro         173,357         240         162         78         41           2004         Amb, Con, Pro, Retro         173,357         240         162         78         41           2004         Amb, Con, Pro, Retro         173,756         162         144         9         9           200	HealthLink HMO, Inc. dba HealthLink HMO*	2002	Amb Con Pro Retro	94	: -	! -	! c	0	o C	o	. 0
2002         Amb, Con, Pro, Retro, Case         103,004         275         207         68         1         0           2003         Amb, Con, Pro, Retro, Case         101,912         183         149         34         2         1           2004         Amb, Con, Pro, Retro, Case         160,902         85         57         28         1         1           2002         Amb, Con, Pro, Retro, Case         116,030         85         57         28         2         0           2003         Amb, Con, Pro, Retro         39,604         91         49         42         0         0           2004         Amb, Con, Pro, Retro         32,334         36         9         20         0         0           2005         Amb, Con, Pro, Retro         173,357         240         162         78         36         52           2004         Amb, Con, Pro, Retro         186,964         379         234         140         55         41           2005         Amb, Con, Pro, Retro         186,964         379         162         17         3         25           2004         Amb, Con, Pro, Retro         186,964         379         144         9         9      <		2005	Amb, Con, Pro, Retro	95	38	22	16	7	4	3	-
2003         Amb, Con, Pro, Retro, Case         101,912         183         149         34         2         1           2004         Amb, Con, Pro, Retro, Case         118,132         98         72         26         1         1           2005         Amb, Con, Pro, Retro, Case         116,030         85         57         28         2         0           2002         Amb, Con, Pro, Retro         39,285         168         96         72         1         1           2004         Amb, Con, Pro, Retro         31,812         63         7         56         0         0           2005         Amb, Con, Pro, Retro         173,357         240         162         78         36         52           2004         Amb, Con, Pro, Retro         186,964         379         234         140         55         41           2005         Amb, Con, Pro, Retro         186,964         376         162         78         36         25           2004         Amb, Con, Pro, Retro         187,736         276         144         9         9         25           2005         Amb, Con, Pro         8         4         4         4         9         9 <tr< td=""><td></td><td>2002</td><td>Amb, Con, Pro, Retro, Case</td><td>103,004</td><td>275</td><td>207</td><td>89</td><td>1</td><td>0</td><td>1</td><td>2</td></tr<>		2002	Amb, Con, Pro, Retro, Case	103,004	275	207	89	1	0	1	2
2004         Amb, Con, Pro, Retro, Case         118,132         98         72         26         1         1           2005         Amb, Con, Pro, Retro         31,604         91         49         42         0         0           2002         Amb, Con, Pro, Retro         32,334         36         9         72         1         1           2004         Amb, Con, Pro, Retro         32,334         36         9         20         0         0           2005         Amb, Con, Pro, Retro         173,357         240         162         78         36         52           2004         Amb, Con, Pro, Retro         185,964         276         140         55         41           2005         Amb, Con, Pro, Retro         149,736         276         14         38         25           2004         Amb, Con, Pro, Retro         67,728         106         48         4         9         9           2005         Amb, Con, Pro, Retro         67,728         106         48         4         4         4         3           2007         Con, Pro         183,894         50         17         64         7         64         76         6         9 <td>HMO Missenni Inc dhe Blue Choice</td> <td>2003</td> <td>Amb, Con, Pro, Retro, Case</td> <td>101,912</td> <td>183</td> <td>149</td> <td>34</td> <td>2</td> <td>1</td> <td>1</td> <td>4</td>	HMO Missenni Inc dhe Blue Choice	2003	Amb, Con, Pro, Retro, Case	101,912	183	149	34	2	1	1	4
2005         Amb, Con, Pro, Retro, Case         116,030         85         57         28         2         0           2002         Amb, Con, Pro, Retro         39,664         91         49         42         0         0           2003         Amb, Con, Pro, Retro         32,334         36         9         20         0         0           2004         Amb, Con, Pro, Retro         173,337         240         162         78         36         52           2003         Amb, Con, Pro, Retro         173,357         240         162         140         55         41           2004         Amb, Con, Pro, Retro         149,736         276         162         114         38         25           2005         Amb, Con, Pro, Retro         67,728         106         48         4         4         9         9           2005         Amb, Con, Pro         183,894         50         17         3         0         0           2004         Con, Pro         101,602         133         70         63         15         11           2004         Con, Pro         11,404         644         760         8         56	THE CHIESCOLLY THE CONTROL CHIESCOLLY	2004	Amb, Con, Pro, Retro, Case	118,132	86	72	26	-	-	0	0
2002         Amb, Con, Pro, Retro         39,664         91         49         42         0         0           2003         Amb, Con, Pro, Retro         32,285         168         96         72         1         1           2004         Amb, Con, Pro, Retro         31,812         63         7         56         0         0         0           2002         Amb, Con, Pro, Retro         173,337         240         162         78         36         52           2003         Amb, Con, Pro, Retro         173,357         240         162         140         55         41           2004         Amb, Con, Pro, Retro         67,728         106         48         44         9         9           2005         Con, Pro         8         4         4         4         4         3           2004         Con, Pro         10,602         133         70         63         15         11           2004         Con, Pro         Retro         11,404         644         760         8         56		2005	Amb, Con, Pro, Retro, Case	116,030	85	57	28	2	0	2	5
2003         Amb, Con, Pro, Retro         39,285         168         96         72         1         1           2004         Amb, Con, Pro, Retro         32,334         36         9         72         1         1           2005         Amb, Con, Pro, Retro         173,357         240         162         78         36         52           2003         Amb, Con, Pro, Retro         186,964         379         234         140         55         41           2004         Amb, Con, Pro, Retro         186,964         379         162         114         38         25           2005         Amb, Con, Pro, Retro         67,728         8         4         4         9         9           2002         Con, Pro         183,894         50         17         33         0         0           2004         Con, Pro         Retro         101,602         13         70         63         15         11           2004         Con, Pro         Pro         75,901         1,404         644         760         88         56		2002	Amb, Con, Pro, Retro	39,604	91	49	42	0	0	0	-
2004         Amb, Con, Pro, Retro         33,334         36         9         20         0           2005         Amb, Con, Pro, Retro         31,812         63         7         56         0           2002         Amb, Con, Pro, Retro         13,837         240         162         78         36           2003         Amb, Con, Pro, Retro         149,736         276         162         114         38           2004         Amb, Con, Pro, Retro         67,728         106         48         44         9           2002         Con, Pro         374,673         8         4         4         4           2003         Con, Pro         18394         50         17         33         0           2004         Con, Pro         75,901         1,404         644         760         88	Humana Health Plan. Inc.	2003	Amb, Con, Pro, Retro	39,285	168	96	72	-	-	0	-
2002         Amb, Con, Pro, Retro         51,812         0.5         7         50         0           2002         Amb, Con, Pro, Retro         17,357         240         162         78         36           2003         Amb, Con, Pro, Retro         149,736         276         162         114         38           2004         Amb, Con, Pro, Retro         67,728         106         48         44         9           2005         Amb, Con, Pro         374,673         8         4         4         4           2003         Con, Pro         183,894         50         17         33         0           2004         Con, Pro         75,901         1,404         644         760         88		2004	Amb, Con, Pro, Retro	32,334	36	ο ι	20	0 0	0 0	0 0	0 -
2002         Amb. Con, Pro, Retro         173,357         240         162         78         36           2003         Amb, Con, Pro, Retro         18,954         379         124         140         55           2004         Amb, Con, Pro, Retro         149,736         276         48         44         9           2002         Amb, Con, Pro         374,673         8         4         4         4           2003         Con, Pro         183,894         50         17         33         0           2004         Con, Pro         75,901         1,404         644         760         88		2002	Amb, Con, Pro, Ketro	31,812	63	,	96	0	0	0	_
2003         Amb. Con, Pro, Retro         186,904         3/9         2.34         140         35           2004         Amb, Con, Pro, Retro         67,728         106         48         44         9           2002         Con, Pro         374,673         8         4         4         4         4           2003         Con, Pro         183,894         50         17         33         0           2004         Con, Pro         101,602         133         70         63         15           2005         Con, Pro         75,901         1,404         644         760         88		2002	Amb, Con, Pro, Retro	173,357	240	162	8 ,	36	52	Ξ:	- 0
2004         Amb, Con, Pro, Retro         144/36         270         102         114         38           2005         Amb, Con, Pro, Retro         67,728         106         48         44         9           2003         Con, Pro         374,673         8         4         4         4           2004         Con, Pro         183,894         50         17         33         0           2004         Con, Pro         101,602         133         70         63         15           2005         Con, Pro         75,901         1,404         644         760         88	Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	2002	Amb, Con, Pro, Retro	186,964	3/9	534	041	22	41	4 .	0 0
2002         Con, Pro         37,453         8         4         8         10         8         8		2004	Amb, Con, Pro, Retro	149,756	9/7	162	114	38 8	3 0	13	0 0
2003 Con, Pro J.74,77 0 1 1 2 3 0 1 2 2004 Con, Pro 101,602 133 70 63 15 2005 Con, Pro 75,901 1,404 644 760 88		2002	Con Dro	374 673	901	49	‡ -	y 4	3 3	0 1	0
2004 Con, Pro 101,602 133 70 63 15 2005 Con, Pro 75,901 1,404 644 760 88		2002	Con, Pro	183.894	° 92	- 11	33 +	+ 0	ne	- 0	0
Con. Pro 75,901 1,404 644 760 88	United Healthcare of the Midwest, Inc.	2004	Con, Pro	101,602	133	70	63	15	- =	4	0
		2005	Con, Pro	75.901	1.404	449	092	88	26	32	0

Source: Annual Report of Utilization Review Activities for 2002 2003, 2004 and 2005

\* See HealthLink HMO. Inc. dhe HealthLink HMO Feomote on Page I

\*\* Gent-West Healthcare of Kansus/Missouri, Inc. did not file Annual Utilization Review Activity Report in 2002

# Access to Medical Providers

Missouri HMOs are reviewed on an annual basis for compliance with state laws related to access to medical providers. See Missouri statutes at section 354.603, RSMo and Missouri regulations at 20 CSR 400-7.095. The information presented here provides a summary of the results of the annual review of HMO Access Plans conducted in 2005. Missouri law requires HMOs to maintain adequate networks to assure that members can get needed care without unreasonable delay. For a core set of the most frequently utilized provider types, a regulation establishes specific travel standards. HMOs are required to submit data that MDI can analyze and determine a compliance score. The minimum required score is 90 percent. Alternatively, Missouri law allows HMOs to furnish proof of accreditation through a nationally recognized managed care accrediting body to meet access requirements. An accredited HMO is deemed to have an adequate network and is not required to provide data for analysis. Accredited HMOs are deemed to be 100% in compliance with minimum travel standards for access to providers. Most HMOs selling individual or employer-sponsored coverage are accredited. Accreditation addresses far more than adequate access to participating providers and is a costly process. Some HMOs have chosen not to pursue accreditation.

#### For Commercial and Medicaid HMO networks:

- A. Access Plan Status Access plans are "approved" when the access score across the entire network (all counties, all provider types) is 90% or better, and the average access score in each county in an HMO's approved service area is 90% or better. Access plans are "conditionally approved" when the access score across the entire network is 90% or better, but the average access score in any county is less than 90%. Scores indicate the percentage of enrollees for whom the HMO has met the access standards.
- B. Overall Access Score The average access score across the entire network (all counties, all provider types listed in the law).
- C. PCP Access Score The average access score across the entire network for access to primary care providers.
- D. Specialist Access Score The average access score across the entire network for access to all specialists listed in the law.
- **E.** Facility Access Score The average access score across the entire network for access to all medical facilities listed in the law, including hospitals.
- **F.** Ancillary Providers Access Score The average access score across the entire network for access to all ancillary medical providers listed in the law.

#### Commercial HMO Networks Approved Based on Accreditation:

- **A.** Access Plan Status Same as above, except that HMOs do not submit provider and enrollee data to MDI for evaluation. Accredited HMOs are assumed to meet the access standards stated in the law.
- **B.** Accredited by Under Missouri law, an HMO may provide proof of the following types of accreditation in lieu of submitting enrollee and provider data for analysis by MDI. Note: Some HMOs are accredited by more than one organization.
  - NCQA (National Committee for Quality Assurance)
  - **JCAHO** (Joint Commission for Accreditation of Healthcare Organizations)
  - **URAC** (American Accreditation HealthCare Commission, Inc., formerly Utilization Review Accreditation Commission)
- C. Accreditation Type/Level The type and level of accreditation awarded by each accrediting organization:
  - NCQA type must be MCO (Managed Care Organization), level must be "accredited" or better
  - **JCAHO** type must be "Network", level must be "accredited" or better without Type 1 recommendations related to access to care
  - URAC type must be "Health Plan", level must be "full accreditation"
- **D.** Date Accreditation Granted Date the accrediting organization specifies in the accrediting decision.
- **E.** Date Accreditation Expires Date the accrediting organization specifies in the accrediting decision.

# 2005 HMO Access to Medical Providers

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Commercial HMO Networks	Access Plan Status	Overall Access Score	PCP Access Score	Specialist Access Score	Facility Access Score	Ancillary Providers Access Score
Community Health Plan	conditionally approved	%86	100%	100%	%86	94%
Coventry Health Care of Kansas, Inc.*	approved	%86	100%	%66	95%	%86
Cox Health Systems HMO, Inc.	conditionally approved	%16	100%	%86	%66	95%
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	approved	%66	100%	100%	%66	%86
Medicaid MC+ HMO Networks						
Alliance For Community Health, LLC dba Community Care Plus	approved	%66	100%	%86	100%	%66
Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus	approved	%96	100%	100%	100%	85%
Children's Mercy's Family Health Partners, Inc.	approved	%66	100%	%66	100%	%66
FirstGuard Health Plan, Inc.	approved	100%	100%	100%	100%	100%
Healthcare USA of Missouri, LLC - Eastern Region	conditionally approved	%96	100%	%66	%66	84%
Healthcare USA of Missouri, LLC - Central Region	approved	100%	100%	100%	%66	100%
Healthcare USA of Missouri, LLC - Western Region	conditionally approved	%56	100%	%86	%66	81%
Mercy MC + Inc.	approved	100%	100%	%66	100%	%66
Missouri Care, LC	approved	100%	100%	100%	100%	%66
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	ď	ā		ن	U G	म र
Commercial HMO Networks Approved Based on Accreditation	Access Plan Status	Accredited by	Accredit	Accreditation Type/Level	Accreditation	Accreditation
Aatno Unolith Tro	perosuuo	VOON	JW	MCO/Excellent	0/00/0003	0/00/00/6
Dlus Conce. 8. Dlus Chiald of Vances City	approved	NCOA	OM.	MCO/Excellent	11 /23 /2005	11/22/2008
Dire Cross & Director of Kansas City  Blue Gross & Blue Chield of Kansas City	approved	IIDAC	MC Health Plan	Health Dlan/Eull Accreditation	3/1/2005	3/1/2008
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	approved	NCOA	MC	MCO/Excellent	3/25/2004	3/25/2007
CIGNA Healthcare of St. Louis, Inc.	approved	NCQA	MC	MCO/Excellent	3/25/2004	3/25/2007
Essence, Inc.	approved	Medicare Advantage	TON	NOT APPLICABLE	3/1/2005	12/31/2005
Good Health HMO, Inc. dba Blue-Care, Inc.	approved	NCQA	MC	MCO/Excellent	1/16/2003	1/16/2005
Good Health HMO, Inc. dba Blue-Care, Inc.	approved	URAC	Health Plar	Health Plan/Full Accreditation	3/1/2005	3/1/2008
Group Health Plan, Inc.	approved	URAC	Health Plar	Health Plan/Full Accreditation	7/1/2004	7/1/2007
HealthLink HMO, Inc. dba HealthLink HMO	approved	URAC	Health Netwo	Health Network with Credentialing	3/1/2005	3/1/2007
HMO Missouri, Inc. dba Blue Choice	approved	NCQA	MC	MCO/Excellent	3/15/2005	5/16/2006
Humana Health Plan, Inc.	approved	NCQA	MCO/	MCO/Commendable	5/16/2002	5/16/2005
United Healthcare of the Midwest, Inc.	approved	JCAHO	Accredited/ with	Accredited/with Type 1 Recommendations	2/1/2003	2/1/2006

\*Coventry Health Care of Kansas, Inc. has URAC accreditation, but not the type required for access plan purposes. Source: 2005 HMO Network Access Plans

# Health Maintenance Organization PROFILES

For all companies, the following items were submitted to the Missouri Department of Insurance (MDI) as part of the 2005 annual financial statement (unless otherwise noted):

- contact information
- holding company
- domicile
- names of officers and directors

- plan-wide enrollment
- % of Missouri business
- incorporated and admitted to Missouri

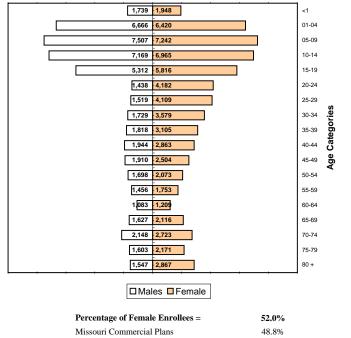
Missouri enrollment data for all companies was submitted to MDI as part of the 2005 annual managed care supplemental report except plan-wide enrollment. Plan-wide enrollment is taken from the HMOs' annual financial statement. The annual financial statements are prepared using incurred but not reported (IBNR) projections, while the managed care supplemental filing is prepared using actual claims-based data. Therefore, some variances may occur.

Cost and utilization data are depicted in the form of bar charts to protect proprietary information. These charts reflect the company's average utilization and costs in comparison to state-wide product averages. The y-axis of every bar chart is fixed in a manner that indicates the approximate value of the highest HMO reported expenses.

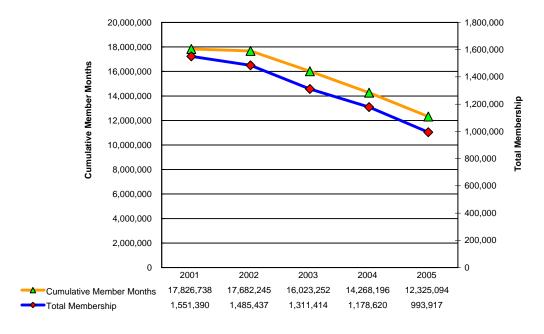
#### **TOTALS**

#### 2005 Missouri Enrollment Demographics\*

Average	Member	rship i	n 2005:	
Age	Males		Female	
<1	1,739	3%	1,948	3%
01-04	6,666	13%	6,420	10%
05-09	7,507	15%	7,242	11%
10-14	7,169	14%	6,965	11%
15-19	5,312	11%	5,816	9%
20-24	1,438	3%	4,182	7%
25-29	1,519	3%	4,109	6%
30-34	1,729	3%	3,579	6%
35-39	1,818	4%	3,105	5%
40-44	1,944	4%	2,863	4%
45-49	1,910	4%	2,504	4%
50-54	1,698	3%	2,073	3%
55-59	1,456	3%	1,753	3%
60-64	1,083	2%	1,209	2%
65-69	1,627	3%	2,116	3%
70-74	2,148	4%	2,723	4%
75-79	1,603	3%	2,171	3%
80 +	1,547	3%	2,867	5%
Total	49,912	100%	63,645	100%



Average Age of Enrollees =	30.8	Percentage of Female Enrollees =	52.0%
Missouri Commercial Plans	32.3	Missouri Commercial Plans	48.8%
Missouri Medicare	74.1	Missouri Medicare	59.0%
Missouri Medicaid	13.5	Missouri Medicaid	57.1%



<sup>\*</sup>using data from the 2005 HMO Annual Supplement Report

## Aetna Health, Inc.

Holding Company: Aetna, Inc.

Main Administrative Office

Mailing Address:

1350 Elbridge Payne Road, Suite 201

Chesterfield MO 63017

(636) 534-2100

Incorporated: August 30, 1996
Admitted to Missouri: August 13, 1998

Accreditation/Expiration Date NCQA September 29, 2006

State of Domicile: Missouri % of Missouri Business: 66.2%
Tax Status: For Profit

2005 Year-End Officers:

President:

Allan Ira Greenberg

Secretary:

William Calvin Baskin III *Chief Financial Officer:* Brigitte Nettesheim

Chief Medical Officer:

Burton Vanderlaan, MD

Other Officers:

James David Weiss Russell Page Smith

Gregory Stephen Martino

2005 Year-End Directors:

Allan Ira Greenberg Brigitte Jean Nettesheim

Burton Fred Vanderlaan, MD

2005 Missouri Enrollment:

Total Missouri member months for the year:

213,049

Missouri members at the end of the year:

18,346

2005 Plan Wide Enrollment:

Total Plan Wide member months for the year:

345.243

Plan Wide members at the end of the year:

26,816

Missouri Counties in Service Area:

Buchanan, Cass, Clay, Jackson, Jefferson, Lafayette, Platte, Ray, St. Charles,

St. Louis City, St. Louis County

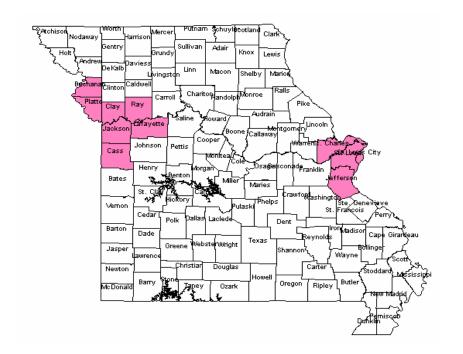
Kansas Counties in Service Area:

Atchison, Douglas, Franklin, Johnson, Leavenworth, Miami, Shawnee,

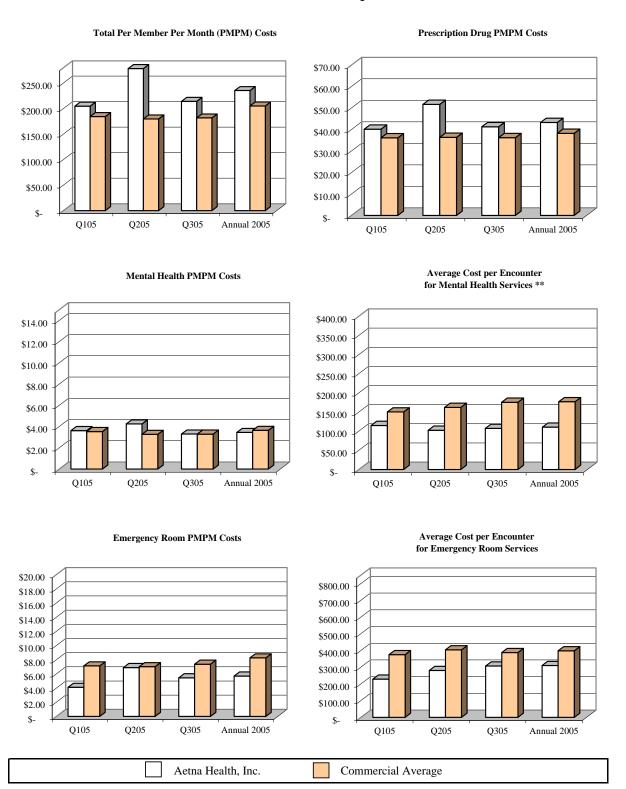
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Illinois Counties in Service Area:

None



# Missouri Costs Comparison



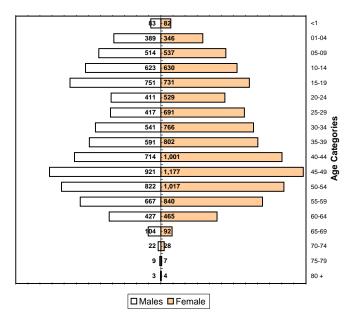
<sup>\*\*</sup> Industry average excludes HealthLink HMO, Inc. dba HealthLink HMO third quarter due to extremely unusual activity for that company in that quarter.

## Aetna Health, Inc.

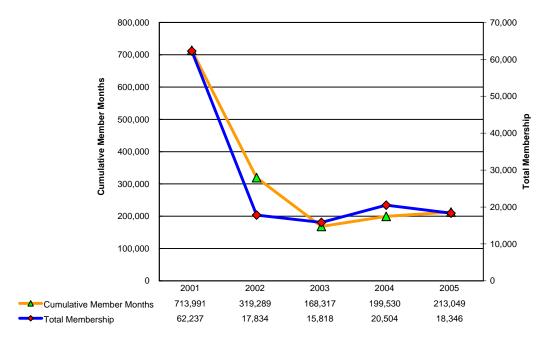
#### 2005 Missouri Enrollment Demographics\*

Average	Member	rship i	in 2005:
Age	Males		Female

Age	Males		Female	
<1	83	1%	82	1%
01-04	389	5%	346	4%
05-09	514	6%	537	6%
10-14	623	8%	630	6%
15-19	751	9%	731	8%
20-24	411	5%	529	5%
25-29	417	5%	691	7%
30-34	541	7%	766	8%
35-39	591	7%	802	8%
40-44	714	9%	1,001	10%
45-49	921	11%	1,177	12%
50-54	822	10%	1,017	10%
55-59	667	8%	840	9%
60-64	427	5%	465	5%
65-69	104	1%	92	1%
70-74	22	0%	28	0%
75-79	9	0%	7	0%
80 +	3	0%	4	0%
Total	8,009	100%	9,745	100%



Average Age of Enrollees =	34.9	Percentage of Female Enrollees =	54.9%
Missouri Commercial Plans	34.9	Missouri Commercial Plans	54.9%
Missouri Medicare	n/a	Missouri Medicare	n/a
Missouri Medicaid	n/a	Missouri Medicaid	n/a



<sup>\*</sup>using data from the 2005 HMO Annual Supplement Report

# Alliance For Community Health, LLC dba Community Care Plus

Holding Company: Bush-O'Donnell & Co. Inc.

Main Administrative Office

2005 Missouri Enrollment:

Mailing Address:

Total Missouri member months for the year:

10123 Corporate Square Drive

533,337

St. Louis MO 63132 (314) 432-9300

Admitted to Missouri:

Missouri members at the end of the year:

40,705

August 16, 1996 Incorporated:

2005 Plan Wide Enrollment: August 16, 1996 Total Plan Wide member months for the year:

Accreditation/Expiration Date

Plan Wide members at the end of the year:

State of Domicile: % of Missouri Business: Missouri 100.0%

40,414

Tax Status: For Profit

Missouri Counties in Service Area:

2005 Year-End Officers: President:

Franklin, Jefferson, Lincoln, St. Charles, St. Francois, St. Louis City, St.

Jerry Linder Secretary:

Louis County, Ste. Genevieve, Warren, Washington

**Edward Oswald** Chief Financial Officer:

Kansas Counties in Service Area:

None

Edward Oswald Chief Medical Officer: Robert Profumo, MD Other Officers:

Illinois Counties in Service Area:

None

Christopher Cristea

2005 Year-End Directors: James V. O'Donnel

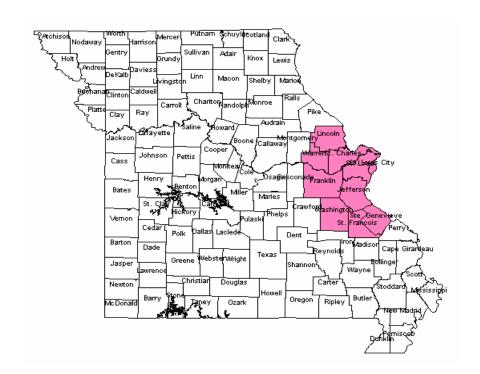
William H.T. Bush

Kay E. Cameron

Richard E. Fister

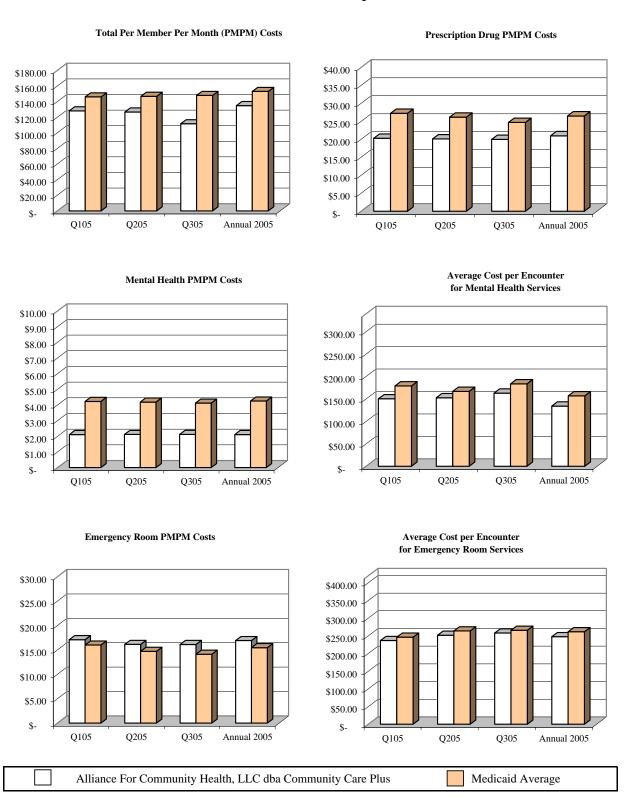
Matthew J. Koster

Robert J. Mathias



# Alliance For Community Health, LLC dba Community Care Plus - Medicaid Product

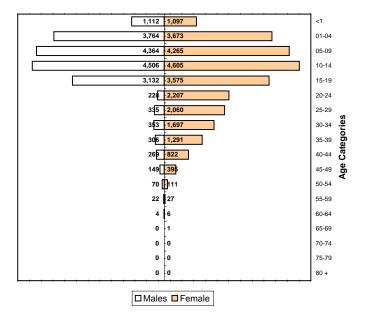
# Missouri Costs Comparison



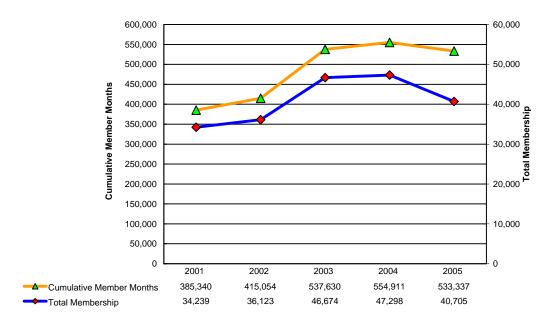
## Alliance For Community Health, LLC dba Community Care Plus

#### 2005 Missouri Enrollment Demographics\*

Average	Member	rship i	n 2005:	_
Age	Males		Female	
<1	1,112	6%	1,097	4%
01-04	3,764	20%	3,673	14%
05-09	4,364	23%	4,265	17%
10-14	4,506	24%	4,605	18%
15-19	3,132	17%	3,575	14%
20-24	228	1%	2,207	9%
25-29	335	2%	2,060	8%
30-34	353	2%	1,697	7%
35-39	306	2%	1,291	5%
40-44	269	1%	822	3%
45-49	149	1%	395	2%
50-54	70	0%	111	0%
55-59	22	0%	27	0%
60-64	4	0%	6	0%
65-69	0	0%	1	0%
70-74	0	0%	0	0%
75-79	0	0%	0	0%
80 +	0	0%	0	0%
Total	18,614	100%	25,832	100%



Average Age of Enrollees =	14.1	Percentage of Female Enrollees =	58.1%
Missouri Commercial Plans	n/a	Missouri Commercial Plans	n/a
Missouri Medicare	n/a	Missouri Medicare	n/a
Missouri Medicaid	14.1	Missouri Medicaid	58.1%



<sup>\*</sup>using data from the 2005 HMO Annual Supplement Report

# Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus

Holding Company: Blue Cross and Blue Shield of Kansas City

Main Administrative Office 2005 Missouri Enrollment:

Mailing Address: Total Missouri member months for the year: 2301 Main Street

388,136

Kansas City MO 64108-2428 Missouri members at the end of the year: (816) 395-2222

31,343

April 18, 2005 2005 Plan Wide Enrollment: Incorporated:

Admitted to Missouri: June 30, 2005 Total Plan Wide member months for the year: Accreditation/Expiration Date N/A

184,476

Plan Wide members at the end of the year: State of Domicile: Missouri % of Missouri Business: 100.0%

30,263

Tax Status: Not For Profit

Missouri Counties in Service Area:

2005 Year-End Officers: Cass, Clay, Henry, Jackson, Johnson, Lafayette, Platte, Ray, St. Clair President:

Charles Brent Bertram Chief Financial Officer: Kansas Counties in Service Area:

Marilyn Tromans

Chief Medical Officer: Dr. Blake Williamson Illinois Counties in Service Area:

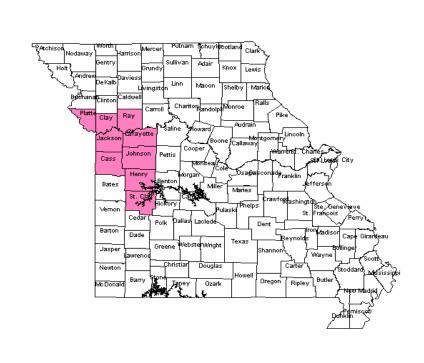
Other Officers:

#### 2005 Year-End Directors:

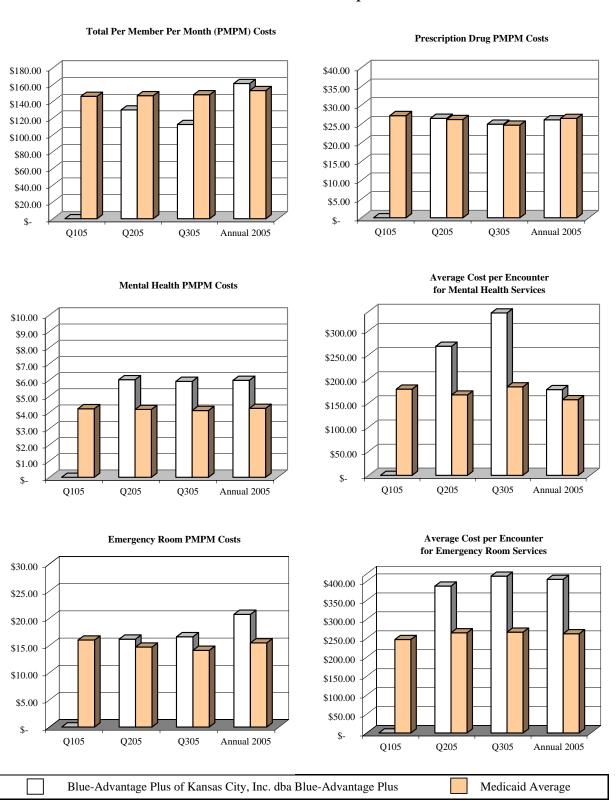
David Russell Gentile

Secretary:

John Willard Kennedy Roger Lee Foreman David Russell Gentile Marilyn Teague Tromans Peter Kirby Yelorda



# Missouri Costs Comparison

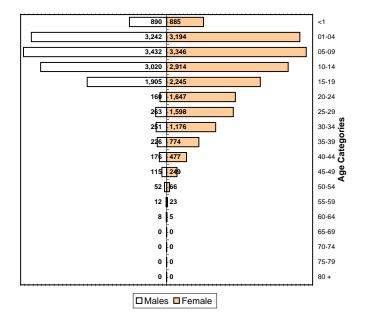


Note: Company did not operate during First Quarter Source: 2005 HMO Supplement Reports for Each Quarter

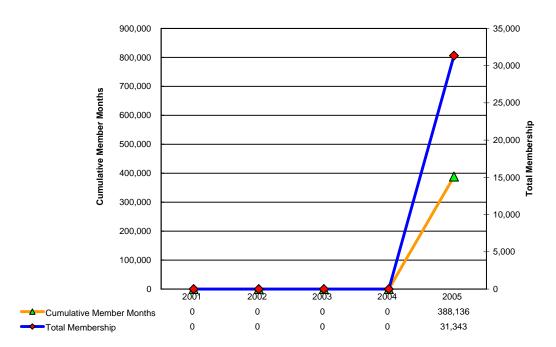
# Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus

#### 2005 Missouri Enrollment Demographics\*

Average Membership in 2005:						
Age	Males		Female			
<1	890	6%	885	5%		
01-04	3,242	24%	3,194	17%		
05-09	3,432	25%	3,346	18%		
10-14	3,020	22%	2,914	16%		
15-19	1,905	14%	2,245	12%		
20-24	160	1%	1,647	9%		
25-29	263	2%	1,598	9%		
30-34	251	2%	1,176	6%		
35-39	226	2%	774	4%		
40-44	176	1%	477	3%		
45-49	115	1%	249	1%		
50-54	52	0%	66	0%		
55-59	12	0%	23	0%		
60-64	8	0%	5	0%		
65-69	0	0%	0	0%		
70-74	0	0%	0	0%		
75-79	0	0%	0	0%		
80 +	0	0%	0	0%		
Total	13,752	100%	18,599	100%		



Average Age of Enrollees =	13.3	Percentage of Female Enrollees =	57.5%
Missouri Commercial Plans	n/a	Missouri Commercial Plans	n/a
Missouri Medicare	n/a	Missouri Medicare	n/a
Missouri Medicaid	13.3	Missouri Medicaid	57.5%



<sup>\*</sup>using data from the 2005 HMO Annual Supplement Report

# Blue Cross & Blue Shield of Kansas City

Holding Company: Blue Cross and Blue Shield of Kansas City

Main Administrative Office

Mailing Address: 2301 Main Street

Kansas City MO 64108-2428

(816) 395-2222

Incorporated: May 17, 1982
Admitted to Missouri: February 10, 1995

Accreditation/Expiration Date NCQA November 23, 2008

URAC March 1, 2008

State of Domicile: Missouri % of Missouri Business: 80.1%

Tax Status: Not For Profit

2005 Year-End Officers:

President:
Tom Ellis Bowser
Secretary:

Sharon Irene O'Connor Chief Financial Officer: Marilyn Tromans Chief Medical Officer:

Chief Medical Officer.
Dr. Blake Williamson
Other Officers:

John Willard Kennedy Frank Jerauld DiTirro Roger Lee Foreman

2005 Year-End Directors:

Tom Ellis Bowser David Richard Bywaters Melvin Louis Glazer Anita Belle Gorman Karon Elaine Harris-Hicks Janice Christie Kreamer 2005 Missouri Enrollment:

Total Missouri member months for the year:

375,456

Missouri members at the end of the year:

30,781

2005 Plan Wide Enrollment:

Total Plan Wide member months for the year:

711,030

Plan Wide members at the end of the year:

41,367

Missouri Counties in Service Area:

Buchanan, Cass, Clay, Henry, Jackson, Johnson, Lafayette, Platte, Ray, St.

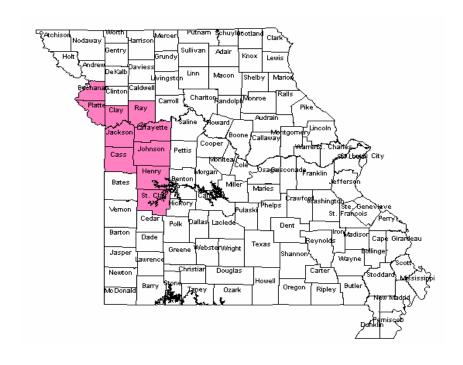
Clair

Kansas Counties in Service Area:

Johnson, Wyandotte

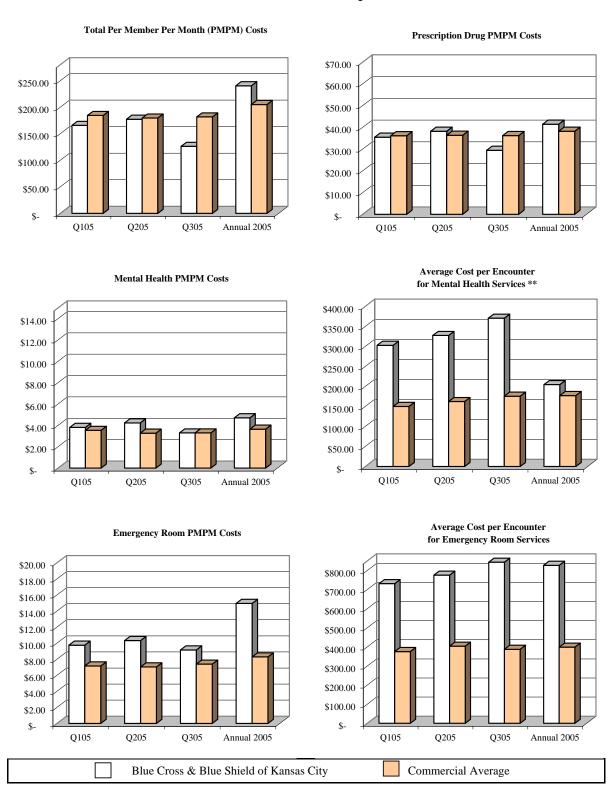
Illinois Counties in Service Area:

None



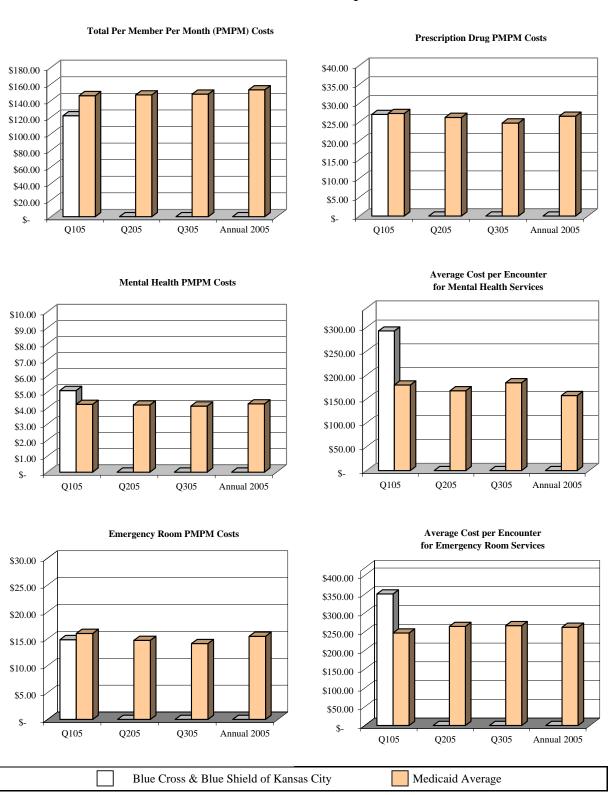
# - Commercial Product

# Missouri Costs Comparison



<sup>\*\*</sup> Industry average excludes HealthLink HMO, Inc. dba HealthLink HMO third quarter due to extremely unusual activity for that company in that quarter.

# Missouri Costs Comparison

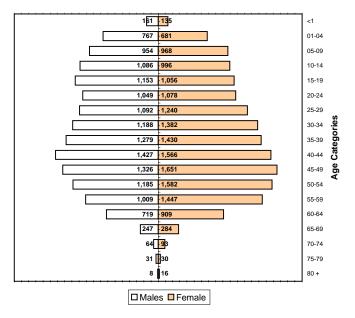


Note: Medicaid activity ceased after First Quarter Source: 2005 HMO Supplement Reports for Each Quarter

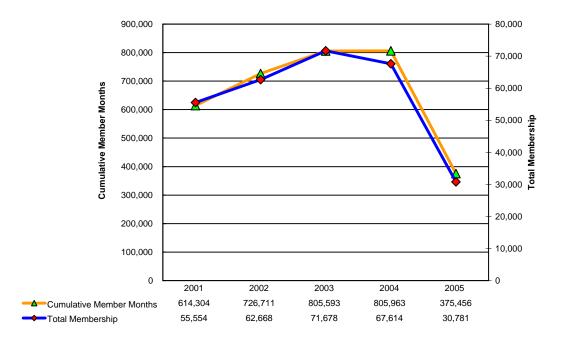
# Blue Cross & Blue Shield of Kansas City

#### 2005 Missouri Enrollment Demographics\*

Average Membership in 2005:					
Age	Males		Female		
<1	161	1%	135	1%	
01-04	767	5%	681	4%	
05-09	954	6%	968	6%	
10-14	1,086	7%	996	6%	
15-19	1,153	8%	1,056	6%	
20-24	1,049	7%	1,078	7%	
25-29	1,092	7%	1,240	7%	
30-34	1,188	8%	1,382	8%	
35-39	1,279	9%	1,430	9%	
40-44	1,427	10%	1,566	9%	
45-49	1,326	9%	1,651	10%	
50-54	1,185	8%	1,582	10%	
55-59	1,009	7%	1,447	9%	
60-64	719	5%	909	5%	
65-69	247	2%	284	2%	
70-74	64	0%	93	1%	
75-79	31	0%	30	0%	
80 +	8	0%	16	0%	
Total	14,745	100%	16,544	100%	



Average Age of Enrollees =	34.4	Percentage of Female Enrollees =	52.9%
Missouri Commercial Plans	34.4	Missouri Commercial Plans	52.9%
Missouri Medicare	n/a	Missouri Medicare	n/a
Missouri Medicaid	n/a	Missouri Medicaid	n/a



<sup>\*</sup>using data from the 2005 HMO Annual Supplement Report

# Children's Mercy's Family Health Partners, Inc.

Holding Company: Children's Mercy Hospital

Main Administrative Office

Mailing Address:

215 West Pershing Road, Suite 600

Kansas City MO 64108

(816) 855-1870

2005 Missouri Enrollment:

Total Missouri member months for the year:

579,602

Missouri members at the end of the year:

44,151

Incorporated: March 26, 1996

Admitted to Missouri: May 6, 1996

Accreditation/Expiration Date N/A

State of Domicile: Missouri % of Missouri Business: 100.0%

Tax Status: Not For Profit

2005 Plan Wide Enrollment:

Total Plan Wide member months for the year:

583,452

Plan Wide members at the end of the year:

Missouri Counties in Service Area:

45,682

Cass, Clay, Henry, Jackson, Johnson, Lafayette, Platte, Ray, St. Clair

2005 Year-End Officers:

President:
Jo Stueve
Secretary:

Leland McGinness *Chief Financial Officer:* 

Suzie Dunaway

Chief Medical Officer:

Dr. Ben Rubin *Other Officers:* Robert Finuf

Kansas Counties in Service Area:

None

Illinois Counties in Service Area:

None

#### 2005 Year-End Directors:

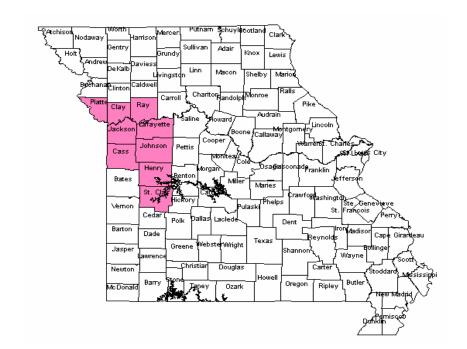
Robert Leo Welling

Robert Roy Cross

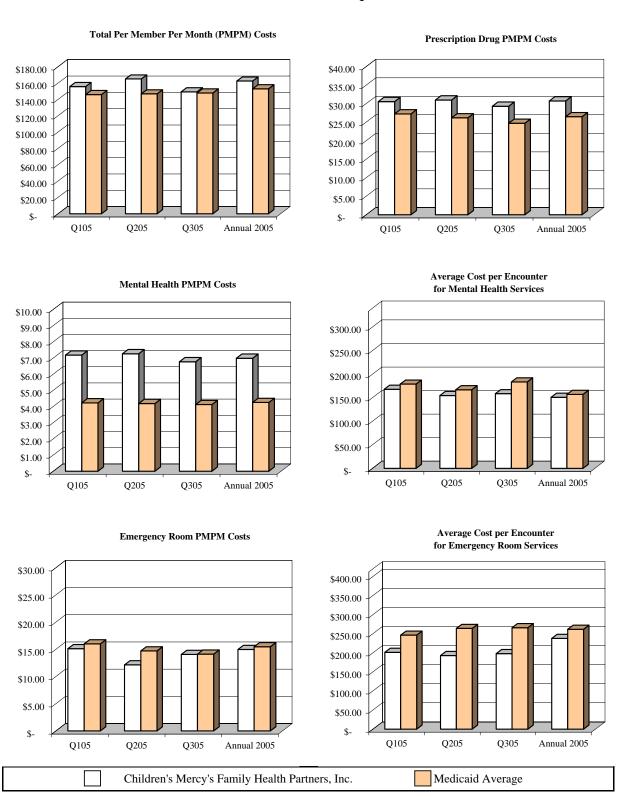
Jo Werner Stueve Randall Leonard O'Donnell, PhD

Leland Robert McGinnis

George Willard Morris



# Missouri Costs Comparison

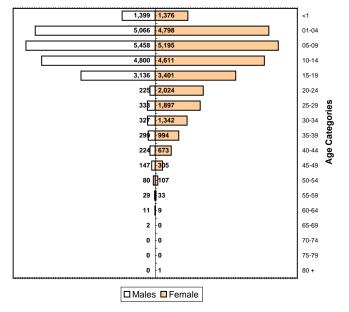


# Children's Mercy's Family Health Partners, Inc.

#### 2005 Missouri Enrollment Demographics\*

Average Membership in 2005:				
Age	Males		Female	
<1	1,399	6%	1,376	5%
01-04	5,066	24%	4,798	18%
05-09	5,458	25%	5,195	19%
10-14	4,800	22%	4,611	17%
15-19	3,136	15%	3,401	13%
20-24	225	1%	2,024	8%
25-29	333	2%	1,897	7%
30-34	327	2%	1,342	5%
35-39	299	1%	994	4%
40-44	224	1%	673	3%
45-49	147	1%	305	1%
50-54	80	0%	107	0%
55-59	29	0%	33	0%
60-64	11	0%	9	0%
65-69	2	0%	0	0%
70-74	0	0%	0	0%
75-79	0	0%	0	0%
80 +	0	0%	1	0%

21,536 100%



Average Age of Enrollees =	12.5	Percentage of Female Enrollees =	55.4%
Missouri Commercial Plans	n/a	Missouri Commercial Plans	n/a
Missouri Medicare	n/a	Missouri Medicare	n/a
Missouri Medicaid	12.5	Missouri Medicaid	55.4%



<sup>\*</sup>using data from the 2005 HMO Annual Supplement Report

# CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri

Holding Company: CIGNA Corporation

Main Administrative Office

Mailing Address: 1000 Polaris Parkway Columbus OH 43240 (216) 642-8969

Incorporated:August 16, 1985Admitted to Missouri:January 9, 1996

Accreditation/Expiration Date NCQA March 25, 2007
State of Domicile: Ohio
% of Missouri Business: 58.0%
Tax Status: For Profit

2005 Year-End Officers:

President:

Jerome Paul Brophy

Secretary:

Susan Laura Cooper

Chief Financial Officer:

Vincent L. Shreckengast

Chief Medical Officer: Rolando G. Ruiz, MD

Other Officers:

Frank Anthony Monahan Arthur David Bird Timothy Burton

2005 Year-End Directors:

Aslam Khan, MD

Vincent Lewis Shreckengast

2005 Missouri Enrollment:

Total Missouri member months for the year:

30,927

Missouri members at the end of the year:

2,463

2005 Plan Wide Enrollment:

Total Plan Wide member months for the year:

55,166

Plan Wide members at the end of the year:

4,145

Missouri Counties in Service Area:

Andrew, Barry, Buchanan, Cass, Christian, Clay, Clinton, DeKalb, Greene, Jackson, Jasper, Lafayette, Lawrence, Newton, Platte, Polk, Ray, Webster

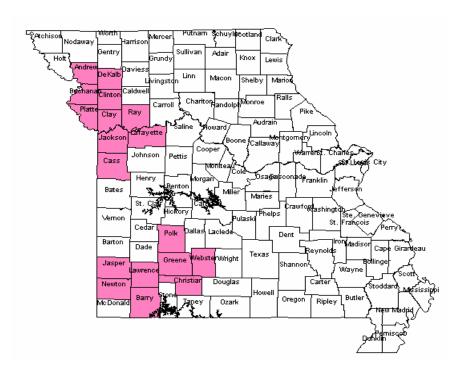
Kansas Counties in Service Area:

Douglas, Franklin, Jackson, Jefferson, Johnson, Leavenworth, Miami,

Osage, Shawnee, Wyandotte

Illinois Counties in Service Area:

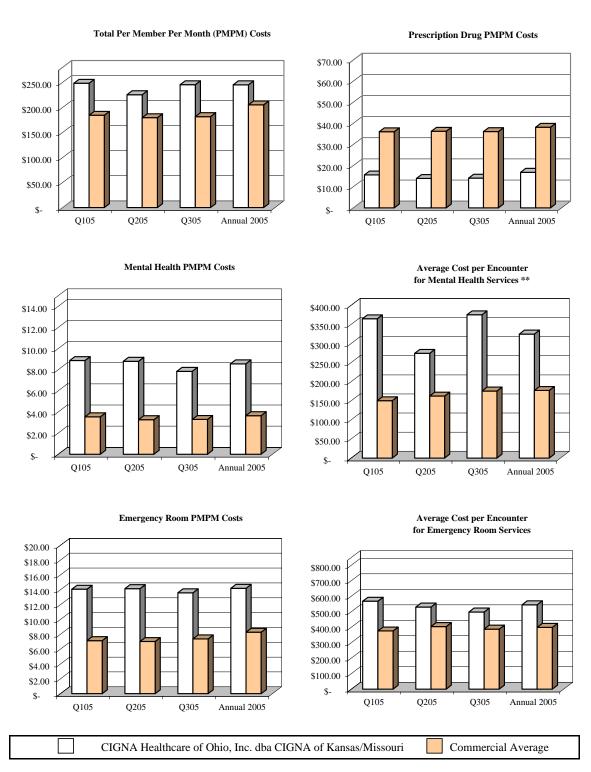
None



# CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri

# - Commercial Product

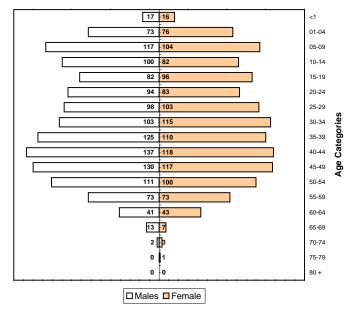
# Missouri Costs Comparison



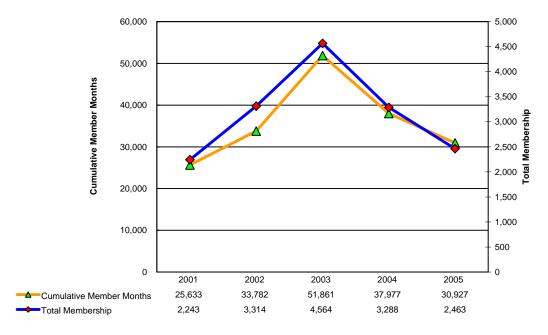
<sup>\*\*</sup> Industry average excludes HealthLink HMO, Inc. dba HealthLink HMO third quarter due to extremely unusual activity for that company in that quarter.

#### 2005 Missouri Enrollment Demographics\*

Age	Males		Female	
<1	17	1%	16	1%
01-04	73	6%	76	6%
05-09	117	9%	104	8%
10-14	100	8%	82	7%
15-19	82	6%	96	8%
20-24	94	7%	83	7%
25-29	98	7%	103	8%
30-34	103	8%	115	9%
35-39	125	9%	110	9%
40-44	137	10%	118	9%
45-49	130	10%	117	9%
50-54	111	8%	100	8%
55-59	73	6%	73	6%
60-64	41	3%	43	3%
65-69	13	1%	7	1%
70-74	2	0%	3	0%
75-79	0	0%	1	0%
80 +	0	0%	0	0%
Total	1,316	100%	1,247	100%



Average Age of Enrollees =	31.5	Percentage of Female Enrollees =	48.7%
Missouri Commercial Plans	31.5	Missouri Commercial Plans	48.7%
Missouri Medicare	n/a	Missouri Medicare	n/a
Missouri Medicaid	n/a	Missouri Medicaid	n/a



<sup>\*</sup>using data from the 2005 HMO Annual Supplement Report

# CIGNA Healthcare of St. Louis, Inc.

Holding Company: CIGNA Corporation

Main Administrative Office

Mailing Address:

One North Brentwood Boulevard

St. Louis MO 63105 (314) 726-5625

Incorporated: May 2, 1985
Admitted to Missouri: September 1, 1993

Accreditation/Expiration Date NCQA March 25, 2007

State of Domicile: Missouri
% of Missouri Business: 84.9%
Tax Status: For Profit

2005 Year-End Officers:

President:

Frank A. Monahan

Secretary:

Susan Laura Cooper Chief Financial Officer:

Vincent L. Shreckengast *Chief Medical Officer:* Rolando G. Ruiz, MD

Other Officers:

Michael Thomas Redmond Scott Ronald Lambert Jeffery Lynn Novak

2005 Year-End Directors:

Aslam Khan, MD

Vincent Lewis Shreckengast

2005 Missouri Enrollment:

Total Missouri member months for the year:

45,909

Missouri members at the end of the year:

3,742

2005 Plan Wide Enrollment:

Total Plan Wide member months for the year:

53,268

Plan Wide members at the end of the year:

4,335

Missouri Counties in Service Area:

Franklin, Jefferson, St. Charles, St. Louis City, St. Louis County

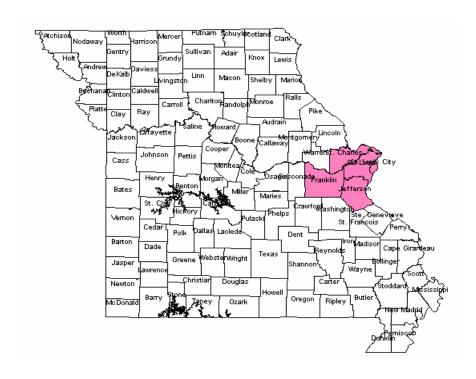
Kansas Counties in Service Area:

None

Illinois Counties in Service Area:

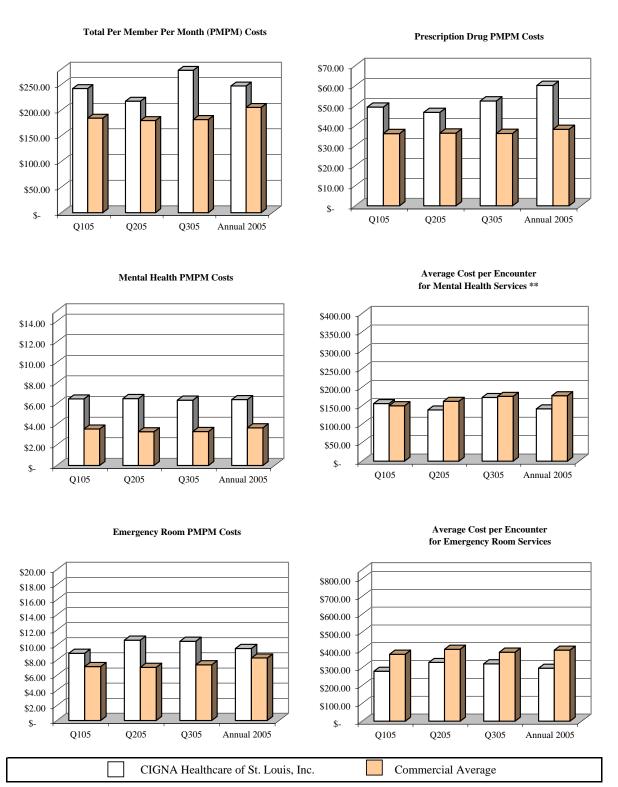
Bond, Calhoun, Clinton, Greene, Jersey, Macoupin, Madison, Monroe,

Montgomery, Randolph, St. Clair, Washington



# - Commercial Product

# Missouri Costs Comparison

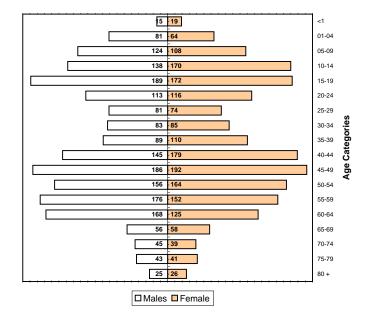


<sup>\*\*</sup> Industry average excludes HealthLink HMO, Inc. dba HealthLink HMO third quarter due to extremely unusual activity for that company in that quarter.

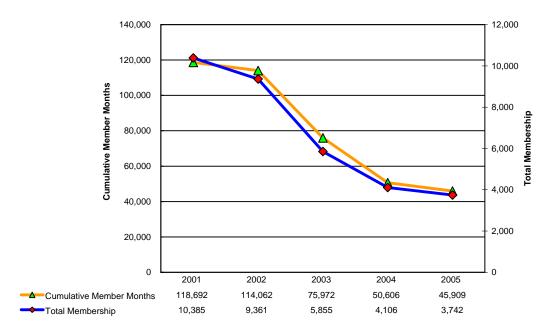
## CIGNA Healthcare of St. Louis, Inc.

#### 2005 Missouri Enrollment Demographics\*

Average Membership in 2005:				
Age	Males		Female	
<1	15	1%	19	1%
01-04	81	4%	64	3%
05-09	124	6%	108	6%
10-14	138	7%	170	9%
15-19	189	10%	172	9%
20-24	113	6%	116	6%
25-29	81	4%	74	4%
30-34	83	4%	85	4%
35-39	89	5%	110	6%
40-44	145	8%	179	9%
45-49	186	10%	192	10%
50-54	156	8%	164	9%
55-59	176	9%	152	8%
60-64	168	9%	125	7%
65-69	56	3%	58	3%
70-74	45	2%	39	2%
75-79	42	204	41	204



Average Age of Enrollees =	37.6	Percentage of Female Enrollees =	49.8%
Missouri Commercial Plans	37.6	Missouri Commercial Plans	49.8%
Missouri Medicare	n/a	Missouri Medicare	n/a
Missouri Medicaid	n/a	Missouri Medicaid	n/a



<sup>\*</sup>using data from the 2005 HMO Annual Supplement Report

## Community Health Plan

Holding Company: Heartland Health

Main Administrative Office

Mailing Address: 137 N. Belt

St. Joseph MO 64506

(816) 271-1247

Incorporated: September 8, 1994
Admitted to Missouri: December 29, 1994

Accreditation/Expiration Date

State of Domicile: Missouri
% of Missouri Business: 95.7%
Tax Status: For Profit

2005 Year-End Officers:

President:

Lowell Charles Kruse

Secretary:

John Paul Wilson

Chief Financial Officer:

John Paul Wilson

Chief Medical Officer:

Robert S. Chabon, MD

Other Officers:

Douglas Martin Brandt

Edna Marie Everly

Curtis Andrew Kretzinger

2005 Year-End Directors:

Alan Wayne Brewer, DO

Scott Michael Folk, MD

Ryne Patterson Lilly

Jean Gayle Brown

John R. Jarrett

William David Miller, MD

2005 Missouri Enrollment:

Total Missouri member months for the year:

201,972

Missouri members at the end of the year:

16,910

2005 Plan Wide Enrollment:

Total Plan Wide member months for the year:

213,492

Plan Wide members at the end of the year:

17,593

Missouri Counties in Service Area:

Andrew, Atchison, Buchanan, Caldwell, Carroll, Cass, Clay, Clinton, Daviess, DeKalb, Gentry, Grundy, Harrison, Henry, Holt, Jackson, Johnson,

Lafayette, Livingston, Mercer, Nodaway, Platte, Ray, Saline, Worth

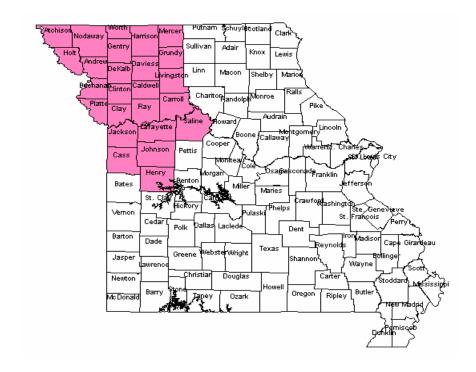
Kansas Counties in Service Area:

Atchison, Brown, Cherokee, Doniphan, Franklin, Jefferson, Johnson,

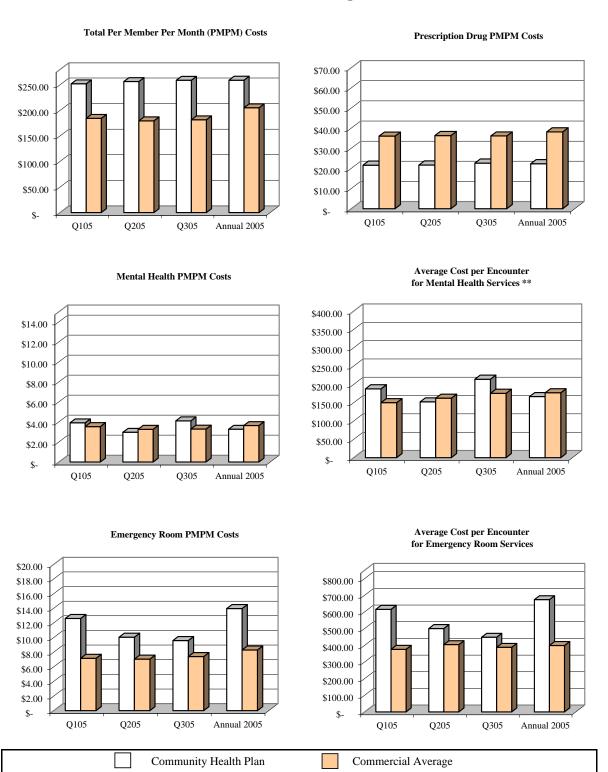
Leavenworth, Linn, Miami, Sedgwick, Wyandotte

Illinois Counties in Service Area:

None



# Missouri Costs Comparison



<sup>\*\*</sup> Industry average excludes HealthLink HMO, Inc. dba HealthLink HMO third quarter due to extremely unusual activity for that company in that quarter.

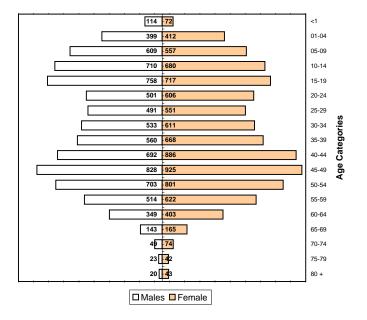
# Community Health Plan

#### 2005 Missouri Enrollment Demographics\*

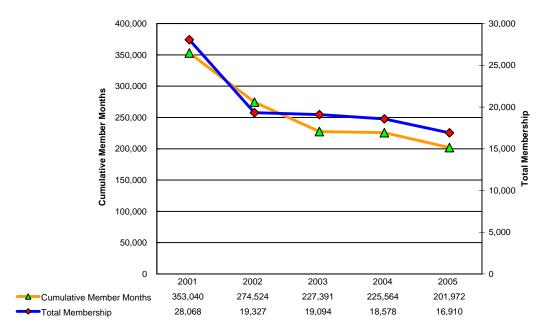
Average Membership in 2005:				
Age	Males		Female	
<1	114	1%	72	1%
01-04	399	5%	412	5%
05-09	609	8%	557	6%
10-14	710	9%	680	8%
15-19	758	9%	717	8%
20-24	501	6%	606	7%
25-29	491	6%	551	6%
30-34	533	7%	611	7%
35-39	560	7%	668	8%
40-44	692	9%	886	10%
45-49	828	10%	925	10%
50-54	703	9%	801	9%
55-59	514	6%	622	7%
60-64	349	4%	403	5%
65-69	143	2%	165	2%
70-74	49	1%	74	1%

80 +

Total



Average Age of Enrollees =	33.5	Percentage of Female Enrollees =	52.5%
Missouri Commercial Plans	33.5	Missouri Commercial Plans	52.5%
Missouri Medicare	n/a	Missouri Medicare	n/a
Missouri Medicaid	n/a	Missouri Medicaid	n/a



<sup>\*</sup>using data from the 2005 HMO Annual Supplement Report

# Coventry Health Care of Kansas, Inc.

Holding Company: Coventry Health Care, Inc.

Main Administrative Office

Mailing Address: 8320 Ward Parkway Kansas City MO 64114

(816) 941-3030

Incorporated: January 2, 1976
Admitted to Missouri: March 29, 1996

Accreditation/Expiration Date N/A
State of Domicile: Kansas
% of Missouri Business: 59.1%
Tax Status: For Profit

2005 Year-End Officers:

President:

Janet Marie Stallmeyer

Secretary:

Shirley Ann Roquemore Smith

Chief Financial Officer:

Vacant

Chief Medical Officer:

Dr. James Utley, MD

Other Officers:

Andrew Lynn Asher

Francis Samuel Soistman Jr

2005 Year-End Directors:

Janet Marie Stallmeyer Francis Samuel Soistman Jr George Bledsoe Wheeler Jr Andrew Lynn Asher

#### 2005 Missouri Enrollment:

Total Missouri member months for the year:

858,900

Missouri members at the end of the year:

73,191

#### 2005 Plan Wide Enrollment:

Total Plan Wide member months for the year:

1,626,292

Plan Wide members at the end of the year:

139,558

#### Missouri Counties in Service Area:

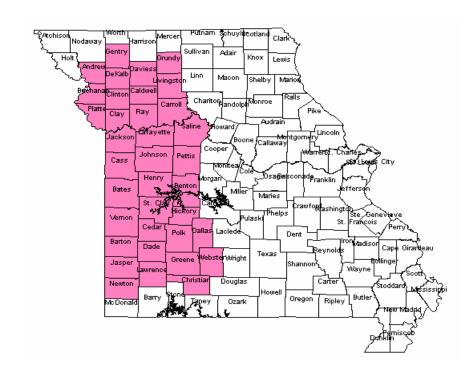
Andrew, Barton, Bates, Benton, Buchanan, Caldwell, Carroll, Cass, Cedar, Christian, Clay, Clinton, Dade, Dallas, Daviess, DeKalb, Gentry, Green, Grundy, Henry, Hickory, Jackson, Jasper, Johnson, Lafayette, Lawrence, Livingston, Newton, Pettis, Platte, Polk, Ray, Saline, St. Clair, Vernon, Webster

#### Kansas Counties in Service Area:

Allen, Anderson, Atchison, Bates, Bourbon, Brown, Butler, Ceder, Chase,

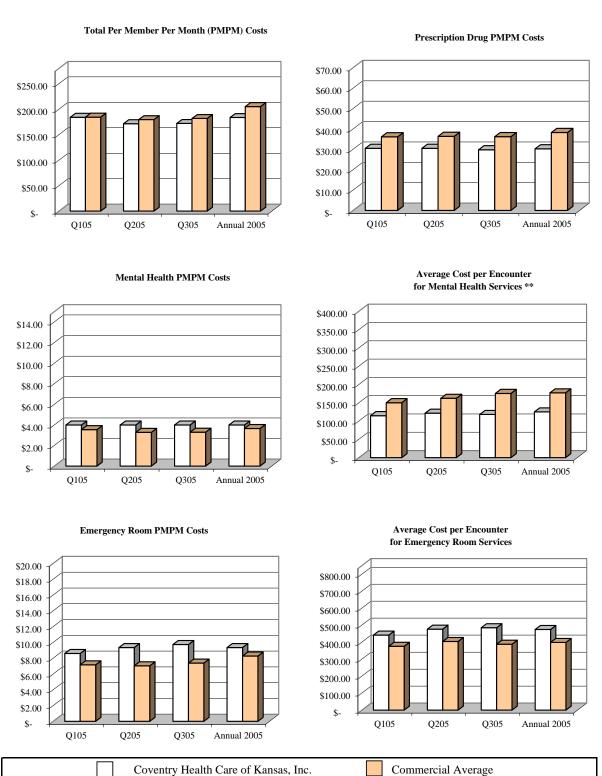
#### Illinois Counties in Service Area:

Cook, DuPage, Lake, Madison, McHenry, Peoria, Sangamon, Whiteside



# - Commercial Product

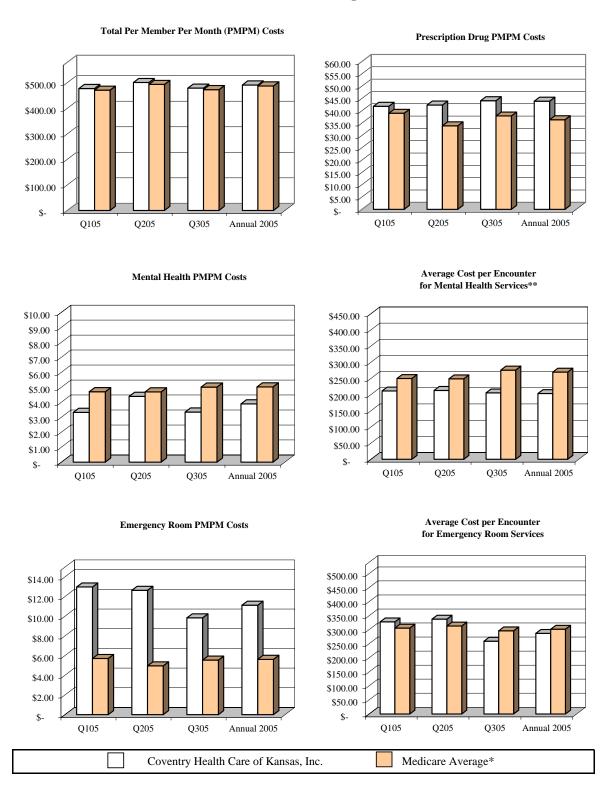
# Missouri Costs Comparison



<sup>\*\*</sup> Industry average excludes HealthLink HMO, Inc. dba HealthLink HMO third quarter due to extremely unusual activity for that company in that quarter.

# - Medicare Product

# Missouri Costs Comparison



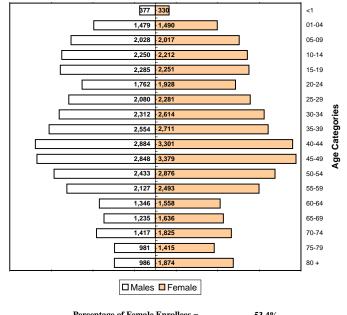
<sup>\*</sup> See Medicare Note on Page 1

<sup>\*\*</sup> Industry average excludes Essence, Inc. first quarter due to extremely unusual activity for that company in that quarter. Source: 2005 HMO Supplement Reports for Each Quarter

# Coventry Health Care of Kansas, Inc.

#### 2005 Missouri Enrollment Demographics\*

Average Membership in 2005:				
Age	Males		Female	
<1	377	1%	330	1%
01-04	1,479	4%	1,490	4%
05-09	2,028	6%	2,017	5%
10-14	2,250	7%	2,212	6%
15-19	2,285	7%	2,251	6%
20-24	1,762	5%	1,928	5%
25-29	2,080	6%	2,281	6%
30-34	2,312	7%	2,614	7%
35-39	2,554	8%	2,711	7%
40-44	2,884	9%	3,301	9%
45-49	2,848	9%	3,379	9%
50-54	2,433	7%	2,876	8%
55-59	2,127	6%	2,493	7%
60-64	1,346	4%	1,558	4%
65-69	1,235	4%	1,636	4%
70-74	1,417	4%	1,825	5%
75-79	981	3%	1,415	4%
80 +	986	3%	1,874	5%
Total	33,384	100%	38,191	100%



Average Age of Enrollees =	39.7	Percentage of Female Enrollees =	53.4%
Missouri Commercial Plans	33.6	Missouri Commercial Plans	52.1%
Missouri Medicare	74.5	Missouri Medicare	60.3%
Missouri Medicaid	n/a	Missouri Medicaid	n/a



<sup>\*</sup>using data from the 2005 HMO Annual Supplement Report

# Cox Health Systems HMO, Inc.

Holding Company: Cox Health

Main Administrative Office

Mailing Address:

3200 South National, Building B Springfield MO 65801-5750

(417) 269-2990

Incorporated: April 2, 1996
Admitted to Missouri: October 24, 1996

Accreditation/Expiration Date N/A
State of Domicile: Missouri
% of Missouri Business: 100.0%
Tax Status: For Profit

2005 Year-End Officers:

President:
Jeffrey C. Bond
Secretary:
Dona Elkins

Chief Financial Officer:

Matthew Aug

Chief Medical Officer:
Dr. Kerry Randolph
Other Officers:
Joseph W. Turner
Kurt Christopher Scherer

Kurt Christopher Scherer Jacob Nathanial Salinas

2005 Year-End Directors:

Robert Howard Bezanson Chris Wallis Nattinger Jerry Gilmartin Jared Ken Edgar Meyer Joseph M. Post Joseph William Turner 2005 Missouri Enrollment:

Total Missouri member months for the year:

50,369

Missouri members at the end of the year:

5,498

2005 Plan Wide Enrollment:

Total Plan Wide member months for the year:

50.33

Plan Wide members at the end of the year:

5,486

Missouri Counties in Service Area:

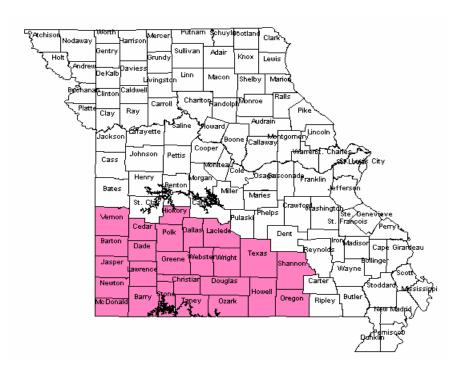
Barry, Barton, Cedar, Christian, Dade, Dallas, Douglas, Greene, Hickory, Howell, Jasper, Laclede, Lawrence, McDonald, Newton, Oregon, Ozark, Polk, Shannon, Stone, Taney, Texas, Vernon, Webster, Wright

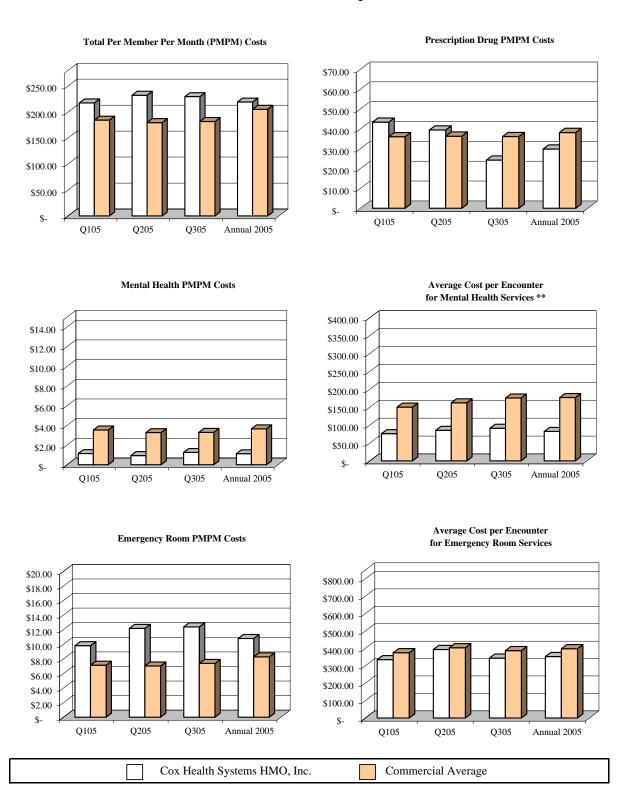
Kansas Counties in Service Area:

none

Illinois Counties in Service Area:

none





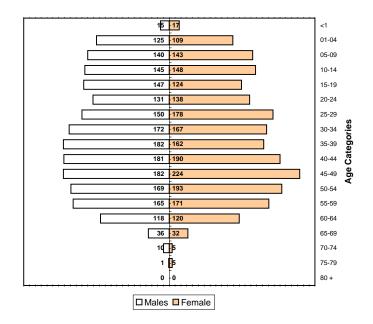
<sup>\*\*</sup> Industry average excludes HealthLink HMO, Inc. dba HealthLink HMO third quarter due to extremely unusual activity for that company in that quarter.

## Cox Health Systems HMO, Inc.

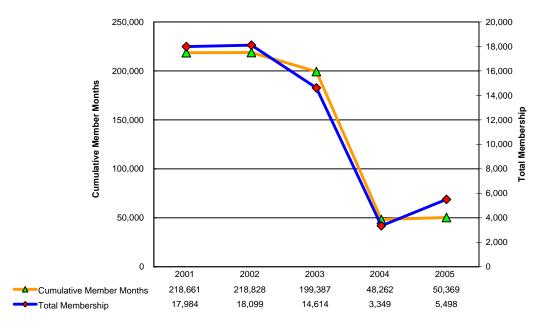
### 2005 Missouri Enrollment Demographics\*

Average	Membership	in	2005:

Age	Males		Female	
<1	15	1%	17	1%
01-04	125	6%	109	5%
05-09	140	7%	143	7%
10-14	145	7%	148	7%
15-19	147	7%	124	6%
20-24	131	6%	138	6%
25-29	150	7%	178	8%
30-34	172	8%	167	8%
35-39	182	9%	162	8%
40-44	181	9%	190	9%
45-49	182	9%	224	11%
50-54	169	8%	193	9%
55-59	165	8%	171	8%
60-64	118	6%	120	6%
65-69	36	2%	32	2%
70-74	10	0%	5	0%
75-79	1	0%	5	0%
80 +	0	0%	0	0%
Total	2,069	100%	2,126	100%



Average Age of Enrollees =	34.0	Percentage of Female Enrollees =	50.7%
Missouri Commercial Plans	34.0	Missouri Commercial Plans	50.7%
Missouri Medicare	n/a	Missouri Medicare	n/a
Missouri Medicaid	n/a	Missouri Medicaid	n/a



<sup>\*</sup>using data from the 2005 HMO Annual Supplement Report

<sup>\*\*</sup> Cox Health Systems HMO, Inc. moved a major client into a self-insured agreement, producing a significant drop in fully-insured membership and premium between 2003 and 2004.

## Essence, Inc.

Holding Company: American Multispecialty Group, Inc.

Main Administrative Office

Mailing Address:

12655 Olive Blvd, 4th Floor St. Louis MO 63141

(314) 851-3680

Incorporated:

Admitted to Missouri:

January 30, 2003 May 30, 2003

Accreditation/Expiration Date

N/A State of Domicile: Missouri % of Missouri Business: 95.7% Tax Status: For Profit

2005 Year-End Officers:

President:

Charles Willey, MD

Secretary:

Paul Beuttenmuller Chief Financial Officer: Paul Beuttenmuller

Chief Medical Officer: Thomas Hastings, MD

Other Officers: John Herbert Rice

2005 Year-End Directors:

Charles Joseph Willey John Herbert Rice Martha Ellen Butler Richard Lee Lazaroff Debra Kay Gribble

Paul Aloysius Beuttenmuller

2005 Missouri Enrollment:

Total Missouri member months for the year:

21,217

Missouri members at the end of the year:

2,884

2005 Plan Wide Enrollment:

Total Plan Wide member months for the year:

Plan Wide members at the end of the year:

3,003

Missouri Counties in Service Area:

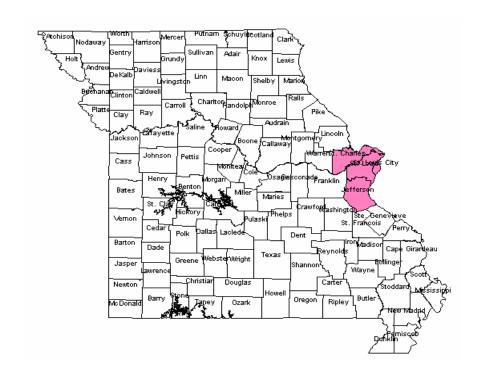
Jefferson, St. Charles, St. Louis City, St. Louis County

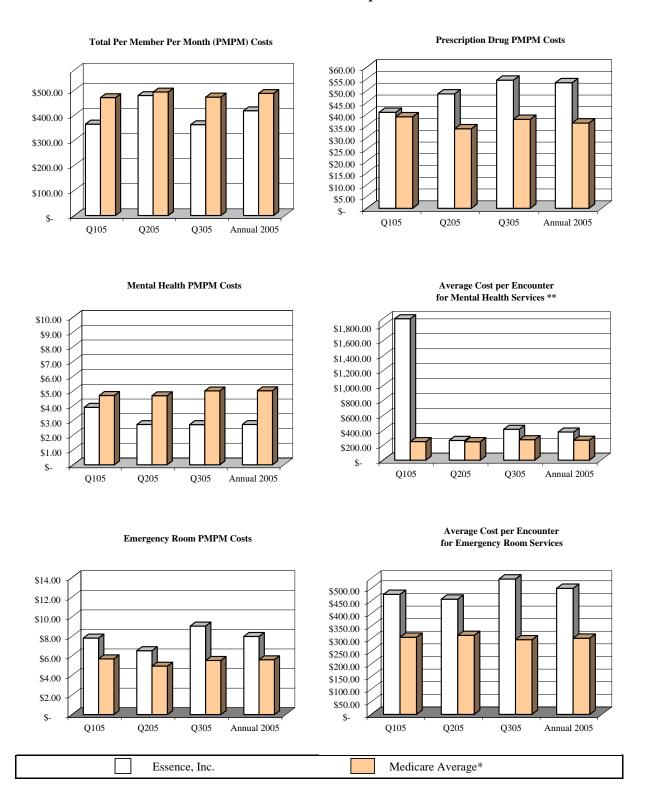
Kansas Counties in Service Area:

none

Illinois Counties in Service Area:

None





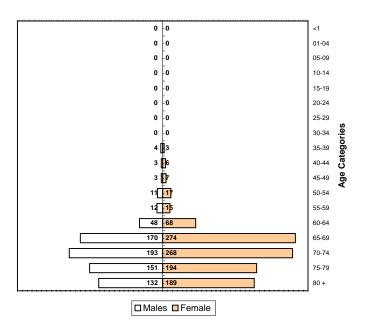
<sup>\*</sup> See Medicare Note on Page 1

<sup>\*\*</sup> Industry average excludes Essence, Inc. first quarter due to extremely unusual activity for that company in that quarter. Source: 2005 HMO Supplement Reports for Each Quarter

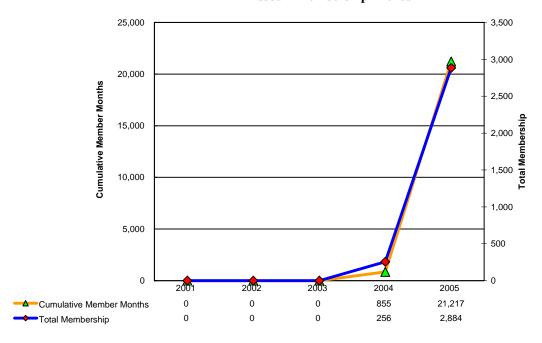
## Essence, Inc.

### 2005 Missouri Enrollment Demographics\*

Average Membership in 2005:				
Age	Males		Female	
<1	0	0%	0	0%
01-04	0	0%	0	0%
05-09	0	0%	0	0%
10-14	0	0%	0	0%
15-19	0	0%	0	0%
20-24	0	0%	0	0%
25-29	0	0%	0	0%
30-34	0	0%	0	0%
35-39	4	1%	3	0%
40-44	3	0%	6	1%
45-49	3	0%	7	1%
50-54	11	2%	17	2%
55-59	12	2%	15	1%
60-64	48	7%	68	7%
65-69	170	23%	274	26%
70-74	193	27%	268	26%
75-79	151	21%	194	19%
80 +	132	18%	189	18%
Total	727	100%	1,041	100%



Average Age of Enrollees =	72.4	Percentage of Female Enrollees =	58.9%
Missouri Commercial Plans	n/a	Missouri Commercial Plans	n/a
Missouri Medicare	72.4	Missouri Medicare	58.9%
Missouri Medicaid	n/a	Missouri Medicaid	n/a



<sup>\*</sup>using data from the 2005 HMO Annual Supplement Report

### FirstGuard Health Plan, Inc.

Holding Company: Centene Corporation

Main Administrative Office

Mailing Address: 7711 Carondelet Ave

St. Louis MO 63105

(314) 725-4477

Incorporated: October 3, 1994

Admitted to Missouri: August 25, 1995

Accreditation: N/A

State of Domicile: Missouri % of Missouri Business: 100.0%

Tax Status: For Profit

2005 Year-End Officers:

President:

Jean DeAnn Rumbaugh

Secretary:

William Nelder Scheffel *Chief Financial Officer:* Karey Lynn Witty

Chief Medical Officer: William Pankey, MD

Other Officers:

Patrick John Rooney

2005 Year-End Directors:

Marie Joann Glancy

Karey Lynn Witty

Joy Diane Wheeler

James Daniel Donovan

#### 2005 Missouri Enrollment:

Total Missouri member months for the year:

467,436

Missouri members at the end of the year:

35,925

#### 2005 Plan Wide Enrollment:

Total Plan Wide member months for the year:

466,151

Plan Wide members at the end of the year:

35,965

#### Missouri Counties in Service Area:

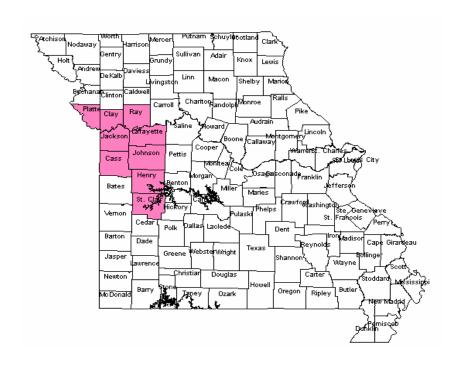
Cass, Clay, Henry, Jackson, Johnson, Lafayette, Platte, Ray, St. Clair

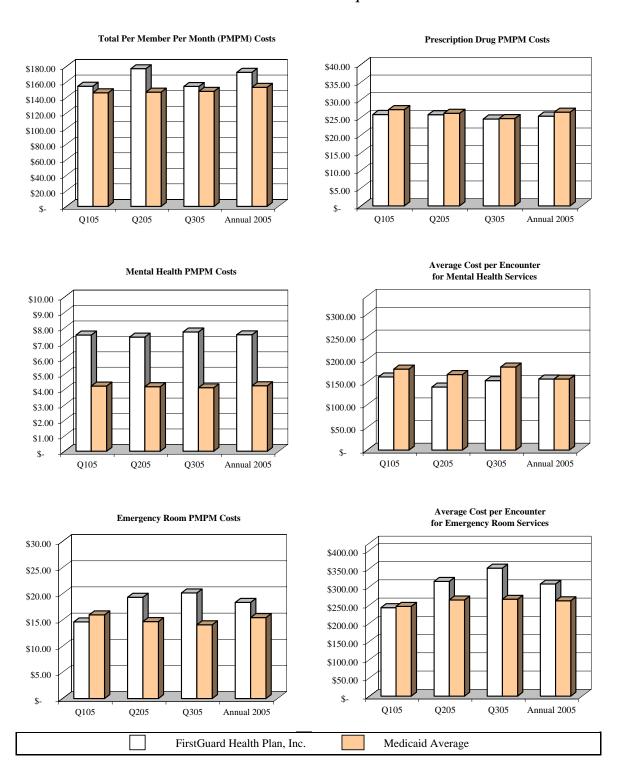
#### Kansas Counties in Service Area:

None

#### Illinois Counties in Service Area:

None

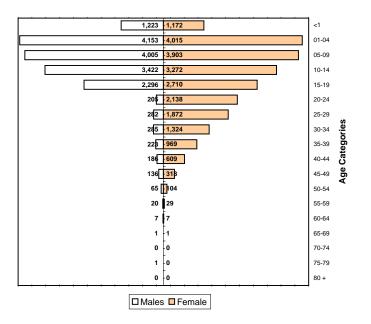




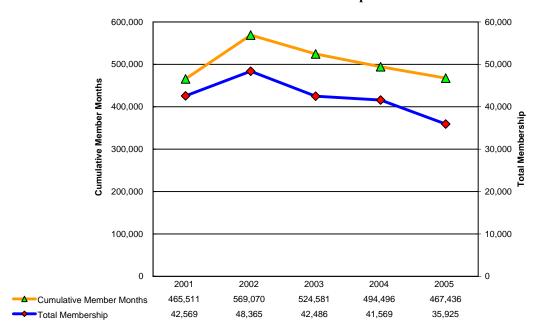
### FirstGuard Health Plan, Inc.

### 2005 Missouri Enrollment Demographics\*

Average	Average Membership in 2005:				
Age	Males		Female		
<1	1,223	7%	1,172	5%	
01-04	4,153	25%	4,015	18%	
05-09	4,005	24%	3,903	17%	
10-14	3,422	21%	3,272	15%	
15-19	2,296	14%	2,710	12%	
20-24	205	1%	2,138	10%	
25-29	282	2%	1,872	8%	
30-34	285	2%	1,324	6%	
35-39	223	1%	969	4%	
40-44	186	1%	609	3%	
45-49	136	1%	318	1%	
50-54	65	0%	104	0%	
55-59	20	0%	29	0%	
60-64	7	0%	7	0%	
65-69	1	0%	1	0%	
70-74	0	0%	0	0%	
75-79	1	0%	0	0%	
80 +	0	0%	0	0%	
Total	16,510	100%	22,443	100%	



Average Age of Enrollees =	13.1	Percentage of Female Enrollees =	57.6%
Missouri Commercial Plans	n/a	Missouri Commercial Plans	n/a
Missouri Medicare	n/a	Missouri Medicare	n/a
Missouri Medicaid	13.1	Missouri Medicaid	57.6%



<sup>\*</sup>using data from the 2005 HMO Annual Supplement Report

### Good Health HMO, Inc dba Blue-Care, Inc.

Blue Cross and Blue Shield of Kansas City Holding Company:

NCQA

**URAC** 

65.3%

Missouri

Not For Profit

January 16, 2005

March 1, 2008

Main Administrative Office

Mailing Address:

2301 Main Street

Kansas City MO 64108-2428

(816) 395-2222

October 21, 1988 Incorporated: July 1, 1991

Admitted to Missouri: Accreditation/Expiration Date

State of Domicile: % of Missouri Business:

Tax Status:

2005 Year-End Officers:

President:

John Willard Kennedy

Secretary:

Charles Brent Bertram Chief Financial Officer: Marilyn Tromans Chief Medical Officer:

Dr. Blake Williamson

Other Officers:

2005 Year-End Directors:

John Willard Kennedy Roger Lee Foreman Marilyn Teague Tromans 2005 Missouri Enrollment:

Total Missouri member months for the year:

459,148

Missouri members at the end of the year:

45,990

2005 Plan Wide Enrollment:

Total Plan Wide member months for the year:

809,586

Plan Wide members at the end of the year:

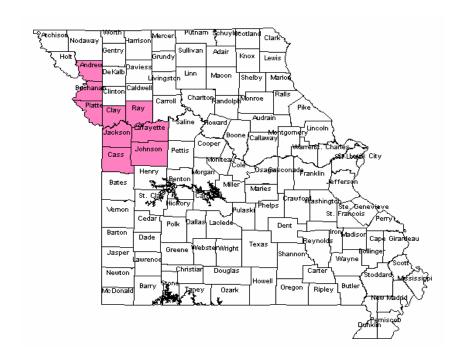
Missouri Counties in Service Area:

Andrew, Buchanan, Cass, Clay, Jackson, Johnson, Lafayette, Platte, Ray

Kansas Counties in Service Area:

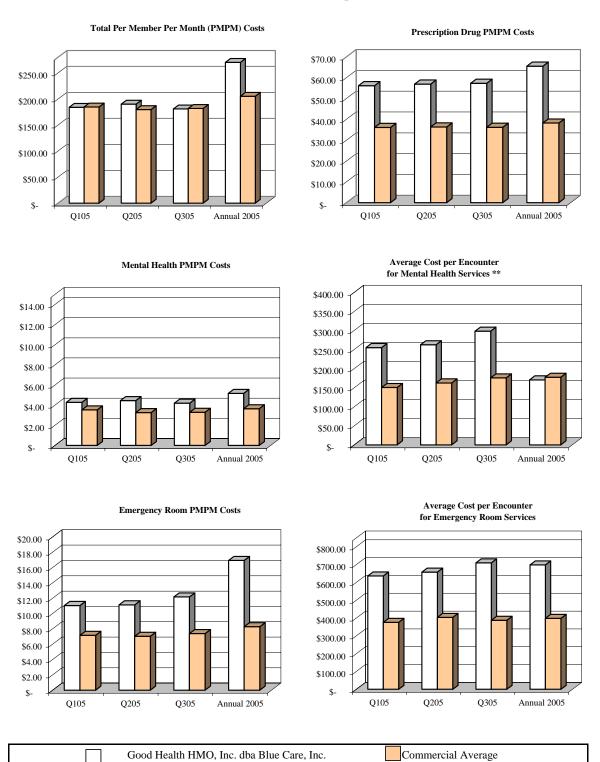
Johnson, Wyandotte

Illinois Counties in Service Area:



### - Commercial Product

## Missouri Costs Comparison

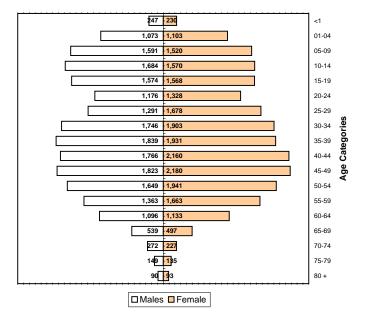


<sup>\*\*</sup> Industry average excludes HealthLink HMO, Inc. dba HealthLink HMO third quarter due to extremely unusual activity for that company in that quarter.

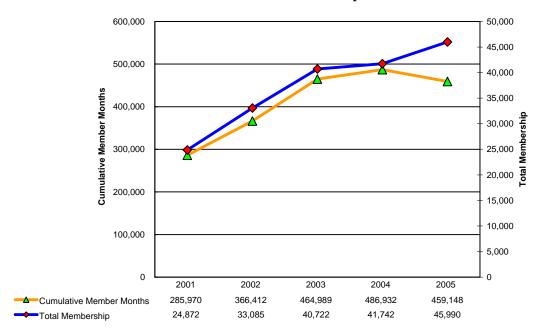
### Good Health HMO, Inc. dba Blue-Care, Inc.

### 2005 Missouri Enrollment Demographics\*

Average	Average Membership in 2005:				
Age	Males		Female		
<1	247	1%	230	1%	
01-04	1,073	5%	1,103	5%	
05-09	1,591	8%	1,520	7%	
10-14	1,684	8%	1,570	7%	
15-19	1,574	8%	1,568	7%	
20-24	1,176	6%	1,328	6%	
25-29	1,291	6%	1,678	7%	
30-34	1,746	8%	1,903	8%	
35-39	1,839	9%	1,931	8%	
40-44	1,766	8%	2,160	9%	
45-49	1,823	9%	2,180	10%	
50-54	1,649	8%	1,941	8%	
55-59	1,363	7%	1,663	7%	
60-64	1,096	5%	1,133	5%	
65-69	539	3%	497	2%	
70-74	272	1%	227	1%	
75-79	149	1%	135	1%	
80 +	90	0%	93	0%	
Total	20,968	100%	22,860	100%	



Average Age of Enrollees =	34.3	Percentage of Female Enrollees =	52.2%
Missouri Commercial Plans	34.3	Missouri Commercial Plans	52.2%
Missouri Medicare	n/a	Missouri Medicare	n/a
Missouri Medicaid	n/a	Missouri Medicaid	n/a



<sup>\*</sup>using data from the 2005 HMO Annual Supplement Report

### Great-West Healthcare of Kansas/Missouri, Inc. \*

Holding Company: Great-West Life & Annuity Insurance Company Group of Companies

Main Administrative Office

Mailing Address:

10852 Mastin Blvd. Ste. 200, Corp. Woods Bldg. 82

Overland Park KS 66210

(913) 491-9436

Incorporated: March 17, 1999

Admitted to Missouri: March 30, 2001

Accreditation/Expiration Date N/A

State of Domicile: Kansas % of Missouri Business: 100.0%

Tax Status: For Profit

2005 Year-End Officers:

**President:** Sherry Beth Husa

Secretary:

David Carol Larsen

Chief Financial Officer:

Glen Ray Derback

Chief Medical Officer:

Dr. Michael Friedberg, MD

Other Officers:

Donna Anne Goldin

2005 Year-End Directors:

Donna Anne Goldin

Christopher Michael Knackstedt

Martin Rosenbaum

#### 2005 Missouri Enrollment:

Total Missouri member months for the year:

0

Missouri members at the end of the year:

0

2005 Plan Wide Enrollment:

Total Plan Wide member months for the year:

Λ

Plan Wide members at the end of the year:

0

Missouri Counties in Service Area:

Clay, Franklin, Jackson, Jefferson, Lincoln, Platte, St. Charles, St. Francois,

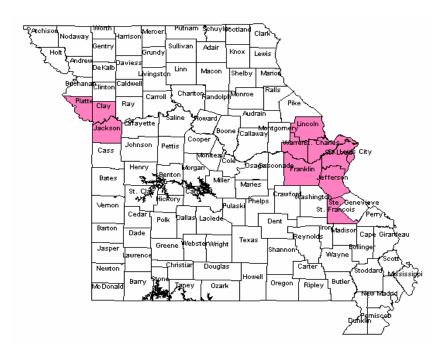
St. Louis City, St. Louis County, Warren

Kansas Counties in Service Area:

None

Illinois Counties in Service Area:

none



<sup>\*</sup>See Great-West Healthcare of Kansas/Missouri, Inc. Note on Page 1

## Group Health Plan, Inc.

Holding Company: Coventry Health Care, Inc.

Main Administrative Office

Mailing Address:

111 Corporate Office Drive, Suite 400

Earth City MO 63045

(314) 506-1700

Incorporated: May 22, 1985 Admitted to Missouri: July 1, 1991

Accreditation/Expiration Date URAC July 1, 2007

State of Domicile:Missouri% of Missouri Business:81.7%Tax Status:For Profit

2005 Year-End Officers:

President:

Victor Eugene Turvey

Secretary:

Shirley Ann Roquemore Smith

Chief Financial Officer:

Barbara Ann Witte

Chief Medical Officer:

Richard Sanchez, MD

Other Officers:

John Joseph Ruhlmann Shawn Michael Guertin Jonathan David Weinberg

2005 Year-End Directors:

Francis Samuel Soistman Victor Eugene Turvey John Joseph Stelben Shawn Michael Guertin 2005 Missouri Enrollment:

Total Missouri member months for the year:

1,435,848

Missouri members at the end of the year:

110,797

2005 Plan Wide Enrollment:

Total Plan Wide member months for the year:

1.751.960

Plan Wide members at the end of the year:

139,677

Missouri Counties in Service Area:

Boone, Callaway, Cole, Crawford, Franklin, Gasconade, Jefferson, Lincoln, Montgomery, St. Charles, St. Francois, St. Louis City, St. Louis County,

Ste. Genevieve, Warren, Washington

Kansas Counties in Service Area:

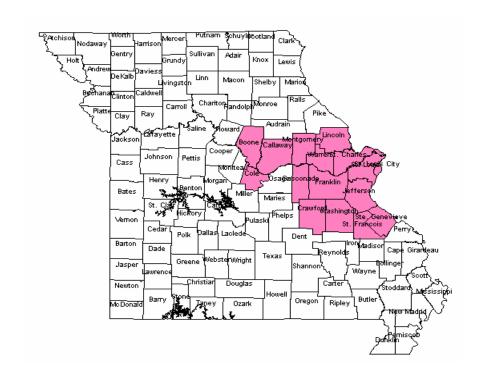
None

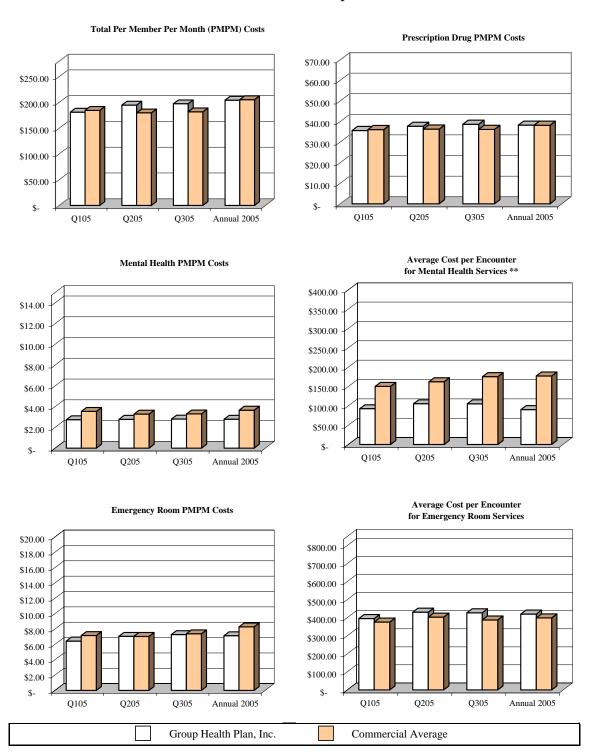
Illinois Counties in Service Area:

Bond, Calhoun, Cass, Christian, Clinton, Coles, Franklin, Greene, Jackson, Jefferson, Jersey, Johnson, Macon, Macoupin, Madison, Marion, Menard, Monroe, Montgomery, Morgan, Moultire, Perry, Pike, Randolph, Saline, Sangamon, Schuyler, Scott, Shelby, St. Clair, Union, Washington

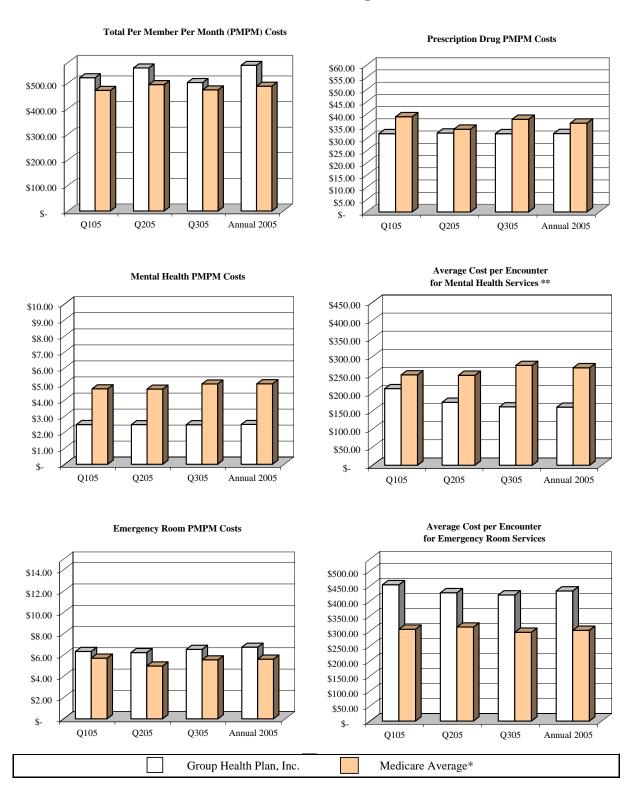
Sangamon, Schuyler, Scott, Shelby, St. Clair, Union, Washington,

Williamson





<sup>\*\*</sup> Industry average excludes HealthLink HMO, Inc. dba HealthLink HMO third quarter due to extremely unusual activity for that company in that quarter.



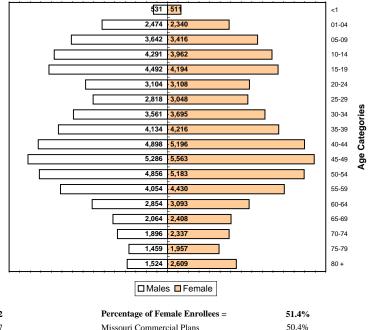
<sup>\*</sup> See Medicare Note on Page 1

<sup>\*\*</sup> Industry average excludes Essence, Inc. first quarter due to extremely unusual activity for that company in that quarter. Source: 2005 HMO Supplement Reports for Each Quarter

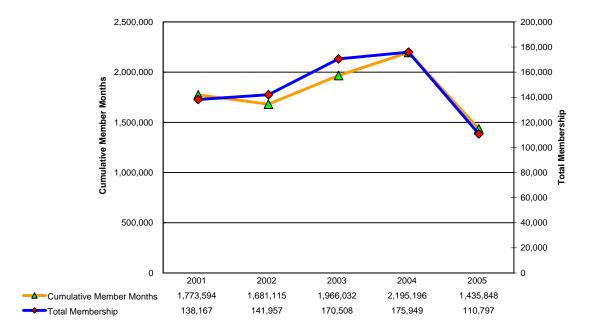
## Group Health Plan, Inc.

### 2005 Missouri Enrollment Demographics\*

Average Membership in 2005:					
Age	Males		Female		
<1	531	1%	511	1%	
01-04	2,474	4%	2,340	4%	
05-09	3,642	6%	3,416	6%	
10-14	4,291	7%	3,962	6%	
15-19	4,492	8%	4,194	7%	
20-24	3,104	5%	3,108	5%	
25-29	2,818	5%	3,048	5%	
30-34	3,561	6%	3,695	6%	
35-39	4,134	7%	4,216	7%	
40-44	4,898	8%	5,196	8%	
45-49	5,286	9%	5,563	9%	
50-54	4,856	8%	5,183	8%	
55-59	4,054	7%	4,430	7%	
60-64	2,854	5%	3,093	5%	
65-69	2,064	4%	2,408	4%	
70-74	1,896	3%	2,337	4%	
75-79	1,459	3%	1,957	3%	
80 +	1,524	3%	2,609	4%	
Total	57,938	100%	61,266	100%	



Average Age of Enrollees =	39.2	Percentage of Female Enrollees =	51.4%
Missouri Commercial Plans	34.7	Missouri Commercial Plans	50.4%
Missouri Medicare	74.7	Missouri Medicare	59.3%
Missouri Medicaid	n/a	Missouri Medicaid	n/a



<sup>\*</sup>using data from the 2005 HMO Annual Supplement Report

## Healthcare USA of Missouri, LLC

Holding Company: Coventry Health Care, Inc.

Main Administrative Office

Mailing Address:

10 S. Broadway, Suite 1200 St. Louis MO 63102 (314) 241-5300

Incorporated: January 31, 1995
Admitted to Missouri: June 13, 1995

Accreditation/Expiration Date N/A
State of Domicile: Missouri
% of Missouri Business: 100.0%
Tax Status: For Profit

2005 Year-End Officers:

President:
Claudia Bjerre
Secretary:
Shirley Ann Ro

Shirley Ann Roquemore Smith *Chief Financial Officer:*K. Alec Mahmood

Chief Medical Officer(s): Dr. William Rooney

Other Officers:

Francis Samuel Soistman Jr John Joseph Ruhlmann Jonathan David Weinberg

2005 Year-End Directors:

Claudia Bjerre Francis Samuel Soistman Jr Bobby Lee Jones 2004 Missouri Enrollment:

Total Missouri member months for the year:

2,094,812

Missouri members at the end of the year:

162,470

2004 Plan Wide Enrollment:

Total Plan Wide member months for the year:

2.094.092

Plan Wide members at the end of the year:

162,470

Missouri Counties in Service Area:

Audrain, Boone, Callaway, Camden, Cass, Chariton, Clay, Cole, Cooper, Franklin, Gasconade, Henry, Howard, Jackson, Jefferson, Johnson, Lafayette, Lincoln, Miller, Moniteau, Monroe, Montgomery, Morgan, Osage, Pettis, Platte, Randolph, Ray, Saline, St. Charles, St. Clair, St. Francois, St. Louis City, St. Louis County, Ste. Genevieve, Warren,

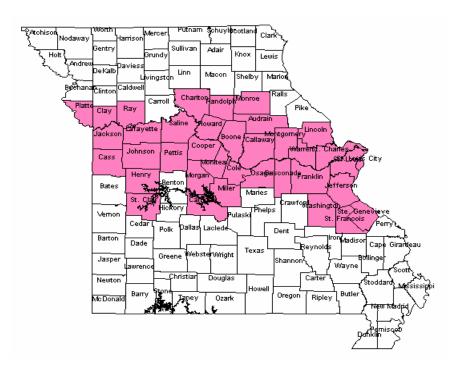
Washington

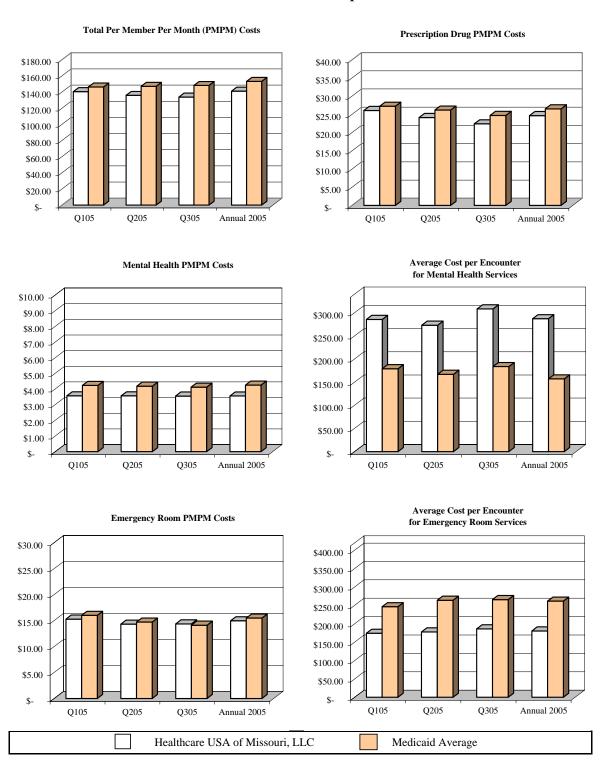
Kansas Counties in Service Area:

None

Illinois Counties in Service Area:

None





### Healthcare USA of Missouri, LLC

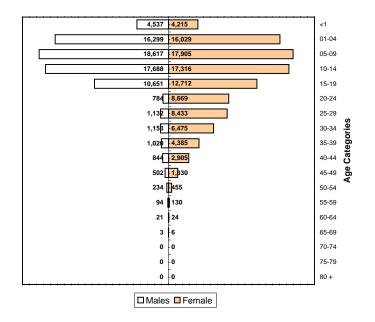
### 2005 Missouri Enrollment Demographics\*

Age	Males		Female	
Age	Maies		remaie	
<1	4,537	6%	4,215	4%
01-04	16,299	22%	16,029	16%
05-09	18,617	25%	17,905	18%
10-14	17,688	24%	17,316	17%
15-19	10,651	14%	12,712	13%
20-24	784	1%	8,669	9%
25-29	1,132	2%	8,433	8%
30-34	1,153	2%	6,475	69
35-39	1,020	1%	4,385	49
40-44	844	1%	2,905	3%
45-49	502	1%	1,330	1%
50-54	234	0%	455	0%
55-59	94	0%	130	0%
60-64	21	0%	24	0%
65-69	3	0%	6	0%

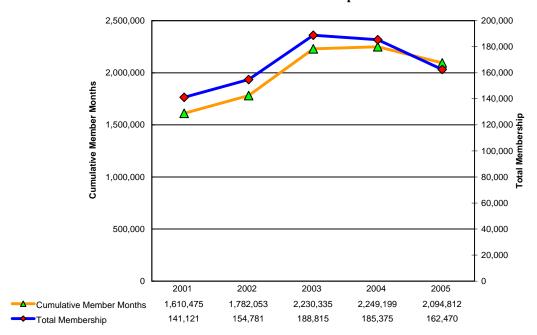
70-74 75-79

80 +

Total



Average Age of Enrollees =	13.4	Percentage of Female Enrollees =	57.9%
Missouri Commercial Plans	n/a	Missouri Commercial Plans	n/a
Missouri Medicare	n/a	Missouri Medicare	n/a
Missouri Medicaid	13.4	Missouri Medicaid	57.9%



<sup>\*</sup>using data from the 2005 HMO Annual Supplement Report

### HealthLink HMO, Inc. dba HealthLink HMO

March 1, 2007

Holding Company: Wellpoint, Inc.

Main Administrative Office

Mailing Address: 1831 Chestnut Street St. Louis MO 63103-2275

(314) 923-4444

Incorporated: July 29, 1992
Admitted to Missouri: January 14, 1993

Accreditation/Expiration DateURACState of Domicile:Missouri% of Missouri Business:100.0%Tax Status:For Profit

2005 Year-End Officers:

President:

Steven Craig Walli

Secretary:

Nancy Louise Purcell Chief Financial Officer: David Charles Colby Chief Medical Officer:

N/A

Other Officers:

Robert David Kretschmer David Michael Henley

2005 Year-End Directors:

David Charles Colby Angela Rose Fick-Braly David Timothy Ott 2005 Missouri Enrollment:

Total Missouri member months for the year:

1,164

Missouri members at the end of the year:

95

2005 Plan Wide Enrollment:

Total Plan Wide member months for the year:

1.041

Plan Wide members at the end of the year:

81

Missouri Counties in Service Area:

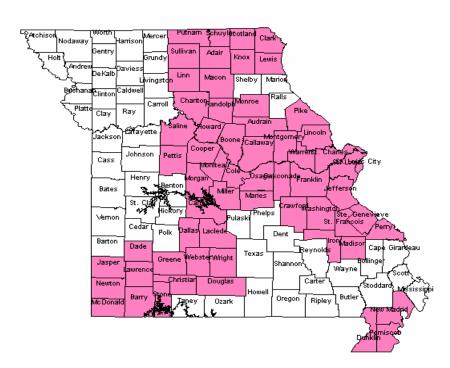
Adair, Audrain, Barry, Boone, Callaway, Camden, Chariton, Christian, Clark, Cole, Cooper, Crawford, Dade, Dallas, Douglas, Dunklin, Franklin, Gasconade, Greene, Howard, Iron, Jasper, Jefferson, Knox, Laclede, Lawrence, Lewis, Lincoln, Linn, Macon, Madison, Maries, McDonald, Miller, Moniteau, Monroe, Montgomery, Morgan, New Madrid, Newton, Osage, Pemiscot, Perry, Pettis, Pike, Putnam, Randolph, Saline, Schuyler, Scotland, St. Charles, St. Francois, St. Louis City, St. Louis County, Ste. Genevieve, Stone, Sullivan, Warren, Washington, Webster, Wright

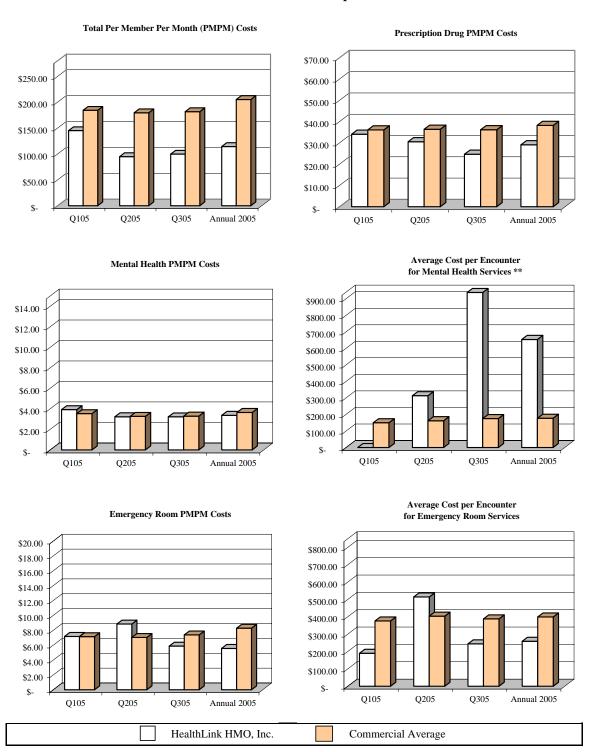
Kansas Counties in Service Area:

None

Illinois Counties in Service Area:

none



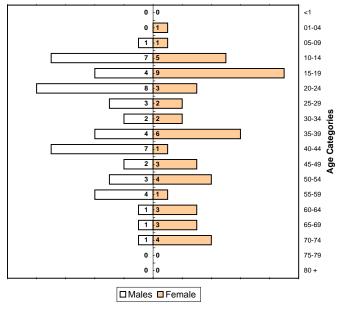


<sup>\*\*</sup> Industry average excludes HealthLink HMO, Inc. dba HealthLink HMO third quarter due to extremely unusual activity for that company in that quarter.

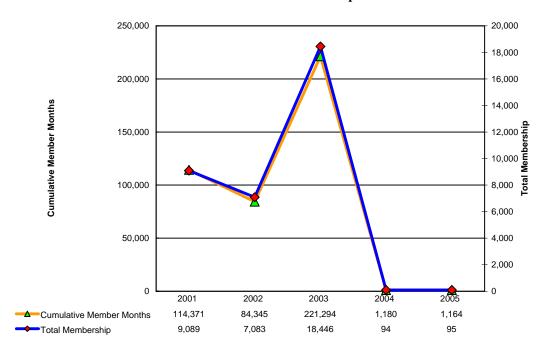
### HealthLink HMO, Inc. dba HealthLink HMO

### 2005 Missouri Enrollment Demographics\*

Average Membership in 2005:					
Age	Males		Female		
<1	0	0%	0	0%	
01-04	0	0%	1	2%	
05-09	1	2%	1	2%	
10-14	7	15%	5	10%	
15-19	4	8%	9	19%	
20-24	8	17%	3	6%	
25-29	3	6%	2	4%	
30-34	2	4%	2	4%	
35-39	4	8%	6	13%	
40-44	7	15%	1	2%	
45-49	2	4%	3	6%	
50-54	3	6%	4	8%	
55-59	4	8%	1	2%	
60-64	1	2%	3	6%	
65-69	1	2%	3	6%	
70-74	1	2%	4	8%	
75-79	0	0%	0	0%	
80 +	0	0%	0	0%	
Total	48	100%	48	100%	



Average Age of Enrollees =	34.9	Percentage of Female Enrollees =	50.0%
Missouri Commercial Plans	34.9	Missouri Commercial Plans	50.0%
Missouri Medicare	n/a	Missouri Medicare	n/a
Missouri Medicaid	n/a	Missouri Medicaid	n/a



<sup>\*</sup>using data from the 2005 HMO Annual Supplement Report

<sup>\*\*</sup> See HealthLink Note on Page 1

### HMO Missouri, Inc. dba Blue Choice

Holding Company: Wellpoint, Inc.

Main Administrative Office

Mailing Address: 1831 Chestnut Street St. Louis MO 63103-2275 (314) 923-4444

Incorporated: May 28, 1987 Admitted to Missouri: July 1, 1991

Accreditation/Expiration Date NCQA May 16, 2006

State of Domicile:Missouri% of Missouri Business:100.0%Tax Status:For Profit

2005 Year-End Officers:

President:

Stuart Keith Campbell

Secretary:

Nancy Louise Purcell

 ${\it Chief Financial\ Of ficer:}$ 

David Charles Colby

Chief Medical Officer:

John Seidenfeld Other Officers:

Robert David Kretschmer

David Michael Henley

#### 2005 Year-End Directors:

Stuart Keathley Campbell David Charles Colby Angela Rose Fick-Braly

#### 2005 Missouri Enrollment:

Total Missouri member months for the year:

1,403,220

Missouri members at the end of the year:

116,030

#### 2005 Plan Wide Enrollment:

Total Plan Wide member months for the year:

1,452,464

Plan Wide members at the end of the year:

126,268

#### Missouri Counties in Service Area:

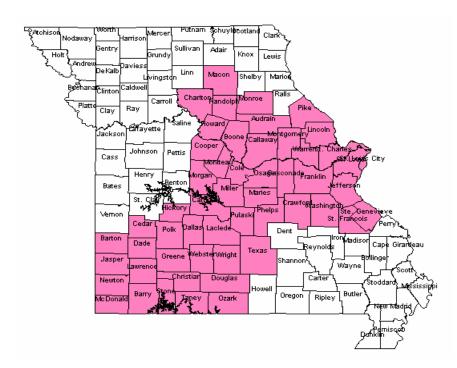
Audrain, Barry, Barton, Boone, Callaway, Camden, Cedar, Chariton, Christian, Cole, Cooper, Crawford, Dade, Dallas, Douglas, Franklin, Gasconade, Greene, Hickory, Howard, Jasper, Jefferson, Laclede, Lawrence, Lincoln, Macon, Maries, McDonald, Miller, Moniteau, Monroe, Montgomery, Morgan, Newton, Osage, Ozark, Phelps, Pike, Polk, Pulaski, Randolph, St. Charles, St. Francois, St. Louis City, St. Louis County, Ste. Genevieve, Stone, Taney, Texas, Warren, Washington, Webster, Wright

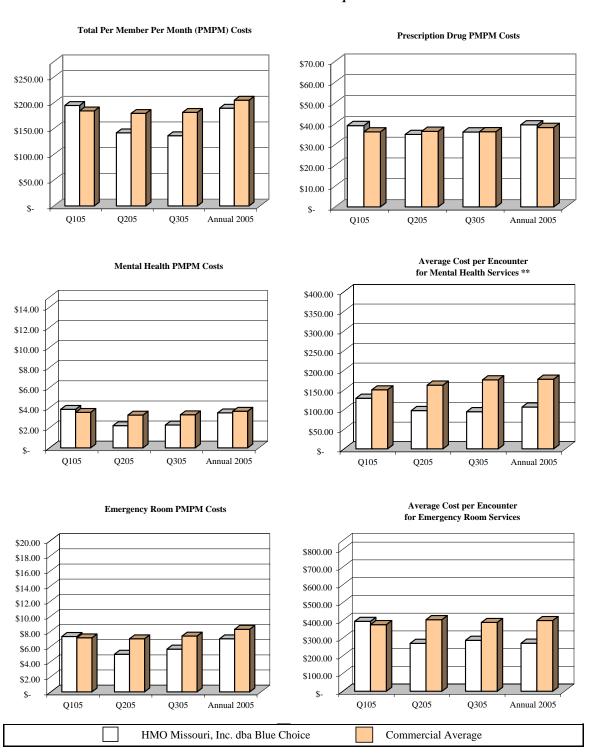
Kansas Counties in Service Area:

none

Illinois Counties in Service Area:

none



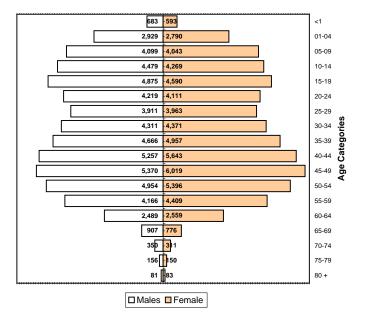


<sup>\*\*</sup> Industry average excludes HealthLink HMO, Inc. dba HealthLink HMO third quarter due to extremely unusual activity for that company in that quarter.

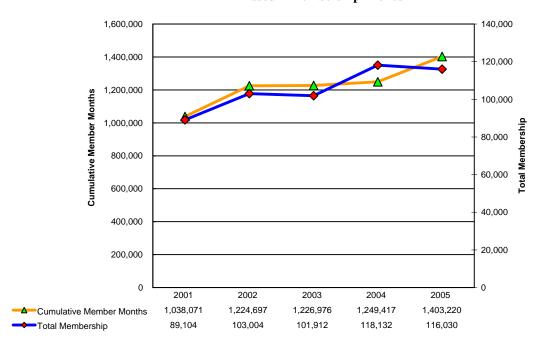
### HMO Missouri, Inc. dba Blue Choice

### 2005 Missouri Enrollment Demographics\*

Average Membership in 2005:				
Age	Males		Female	
<1	683	1%	593	1%
01-04	2,929	5%	2,790	5%
05-09	4,099	7%	4,043	7%
10-14	4,479	8%	4,269	7%
15-19	4,875	8%	4,590	8%
20-24	4,219	7%	4,111	7%
25-29	3,911	7%	3,963	7%
30-34	4,311	7%	4,371	7%
35-39	4,666	8%	4,957	8%
40-44	5,257	9%	5,643	10%
45-49	5,370	9%	6,019	10%
50-54	4,954	9%	5,396	9%
55-59	4,166	7%	4,409	7%
60-64	2,489	4%	2,559	4%
65-69	907	2%	776	1%
70-74	350	1%	311	1%
75-79	156	0%	150	0%
80 +	81	0%	83	0%
Total	57,902	100%	59,033	100%



Average Age of Enrollees =	33.3	Percentage of Female Enrollees =	50.5%
Missouri Commercial Plans	33.3	Missouri Commercial Plans	50.5%
Missouri Medicare	n/a	Missouri Medicare	n/a
Missouri Medicaid	n/a	Missouri Medicaid	n/a



<sup>\*</sup>using data from the 2005 HMO Annual Supplement Report

### Humana Health Plan, Inc.

Holding Company: Humana, Inc.

Main Administrative Office

Mailing Address:
201 West Main Street
Louisville KY 40202
(502) 580-2052

Incorporated: August 23, 1982 Admitted to Missouri: July 1, 1991

Accreditation/Expiration Date NCQA May 16, 2005

State of Domicile:Kentucky% of Missouri Business:9.6%Tax Status:For Profit

2005 Year-End Officers:

President:

Michael B. McCallister

Secretary:
Joan O. Lenahan

Chief Financial Officer:

James H. Bloem

Chief Medical Officer:

Tricia Nguyen, MD

Other Officers: Frank Murray Amrine

George Grant Bauernfeind Stefen Fritz Brueckner

2005 Year-End Directors:

Jonathan Thomas Lord, MD Michael Benedict McCallister James Elmer Murray 2005 Missouri Enrollment:

Total Missouri member months for the year:

375,118

Missouri members at the end of the year:

31,812

2005 Plan Wide Enrollment:

Total Plan Wide member months for the year:

5,296,572

Plan Wide members at the end of the year:

406,256

Missouri Counties in Service Area:

Bates, Buchanan, Caldwell, Carroll, Cass, Clay, Henry, Jackson, Johnson,

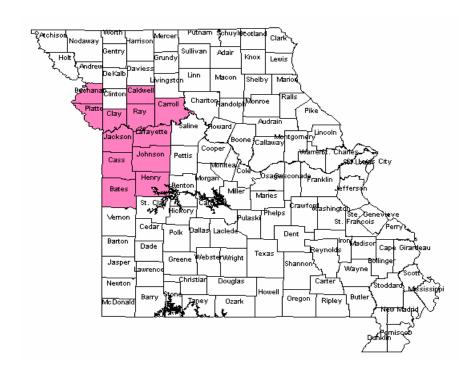
Lafayette, Platte, Ray

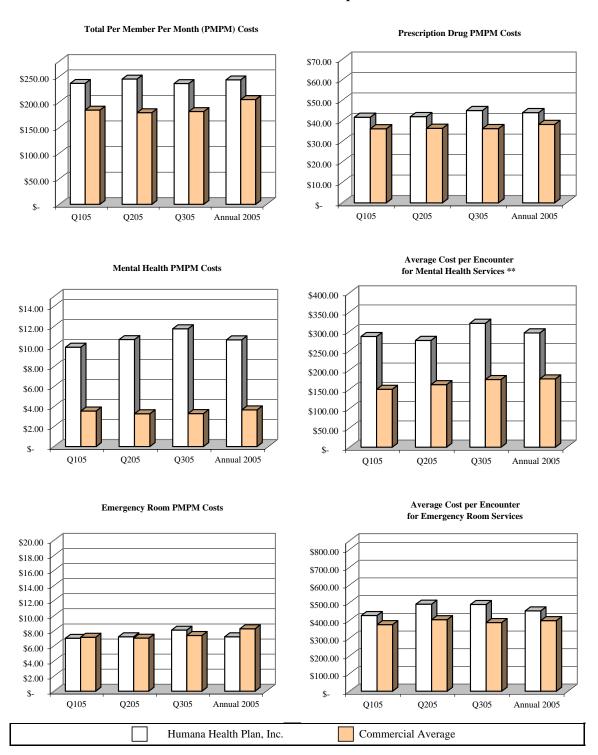
Kansas Counties in Service Area:

Atchison, Jefferson, Johnson, Leavenworth, Linn, Miami, Wyandotte

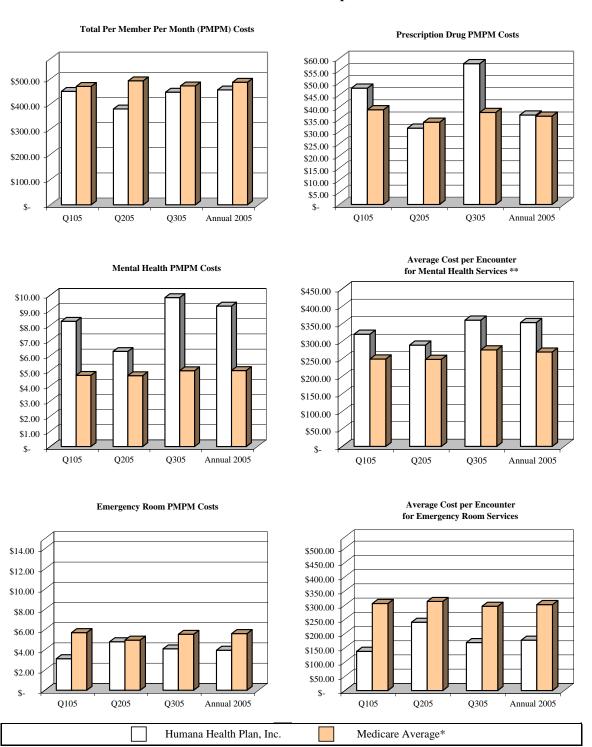
Illinois Counties in Service Area:

None





<sup>\*\*</sup> Industry average excludes HealthLink HMO, Inc. dba HealthLink HMO third quarter due to extremely unusual activity for that company in that quarter.



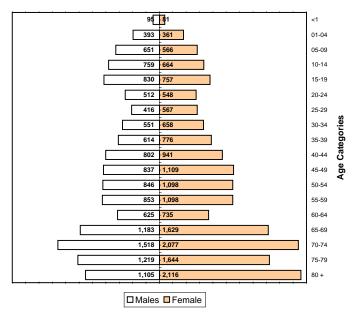
<sup>\*</sup> See Medicare Note on Page 1

<sup>\*\*</sup> Industry average excludes Essence, Inc. first quarter due to extremely unusual activity for that company in that quarter. Source: 2005 HMO Supplement Reports for Each Quarter

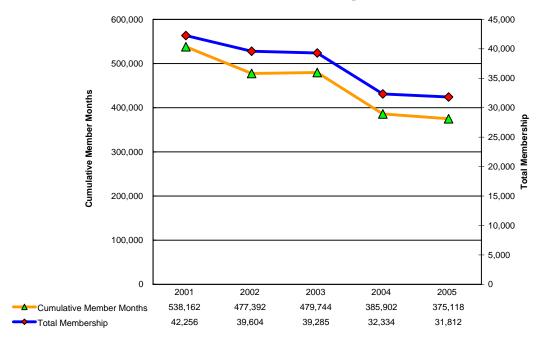
### Humana Health Plan, Inc.

### 2005 Missouri Enrollment Demographics\*

Average Membership in 2005:				
Age	Males		Female	
<1	95	1%	81	0%
01-04	393	3%	361	2%
05-09	651	5%	566	3%
10-14	759	5%	664	4%
15-19	830	6%	757	4%
20-24	512	4%	548	3%
25-29	416	3%	567	3%
30-34	551	4%	658	4%
35-39	614	4%	776	4%
40-44	802	6%	941	5%
45-49	837	6%	1,109	6%
50-54	846	6%	1,098	6%
55-59	853	6%	1,098	6%
60-64	625	5%	735	4%
65-69	1,183	9%	1,629	9%
70-74	1,518	11%	2,077	12%
75-79	1,219	9%	1,644	9%
80 +	1,105	8%	2,116	12%
Total	13,809	100%	17,425	100%



Average Age of Enrollees =	51.1	Percentage of Female Enrollees =	55.8%
Missouri Commercial Plans	35.8	Missouri Commercial Plans	53.2%
Missouri Medicare	74.0	Missouri Medicare	59.7%
Missouri Medicaid	n/a	Missouri Medicaid	n/a



<sup>\*</sup>using data from the 2005 HMO Annual Supplement Report

## Mercy Health Plan of Missouri, Inc. dba Premier Health Plans

Holding Company: Sisters of Mercy Health System

Main Administrative Office

Mailing Address:

1428 S. Outer 40, Suite 300 Chesterfield MO 63017-5705

(314) 214-8100

Incorporated: October 17, 1994 Admitted to Missouri: March 14, 1996

Accreditation/Expiration Date N/A
State of Domicile: Missouri
% of Missouri Business: 89.6%
Tax Status: For Profit

2005 Year-End Officers:

President:

Michael Gene Murphy

Secretary:

William Alan Bennett Chief Financial Officer:

Vacant

Chief Medical Officer:
Deborah Zimmerman, MD

Other Officers:
Daniel Stephen Pribe
Robert Laurence Zweibel

2005 Year-End Directors:

Ronald Broughton Ashworth

Bradley Kim Day James Robert Jaacks Mark Lewis Lane

Mark Steven Stauder

Ronnie Dale Brownsworth, MD

#### 2005 Missouri Enrollment:

Total Missouri member months for the year:

844,329

Missouri members at the end of the year:

67,728

#### 2005 Plan Wide Enrollment:

Total Plan Wide member months for the year:

1.328,574

Plan Wide members at the end of the year:

84,309

#### Missouri Counties in Service Area:

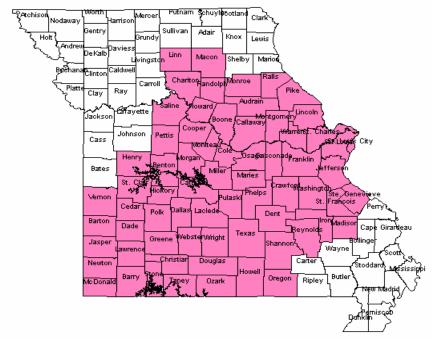
Audrain, Barry, Barton, Benton, Boone, Callaway, Camden, Cedar, Chariton, Christian, Cole, Cooper, Crawford, Dade, Dallas, Dent, Douglas, Franklin, Gasconade, Greene, Henry, Hickory, Howard, Howell, Iron, Jasper, Jefferson, Laclede, Lawrence, Lincoln, Linn, Macon, Madison, Maries, McDonald, Miller, Moniteau, Monroe, Montgomery, Morgan, Newton, Oregon, Osage, Ozark, Pettis, Phelps, Pike, Polk, Pulaski, Ralls, Randolph, Reynolds, Saline, Shannon, St. Charles, St. Clair, St. Francois, St. Louis City, St. Louis County, Ste. Genevieve, Stone, Taney, Texas, Vernon, Warren, Washington, Webster, Wright

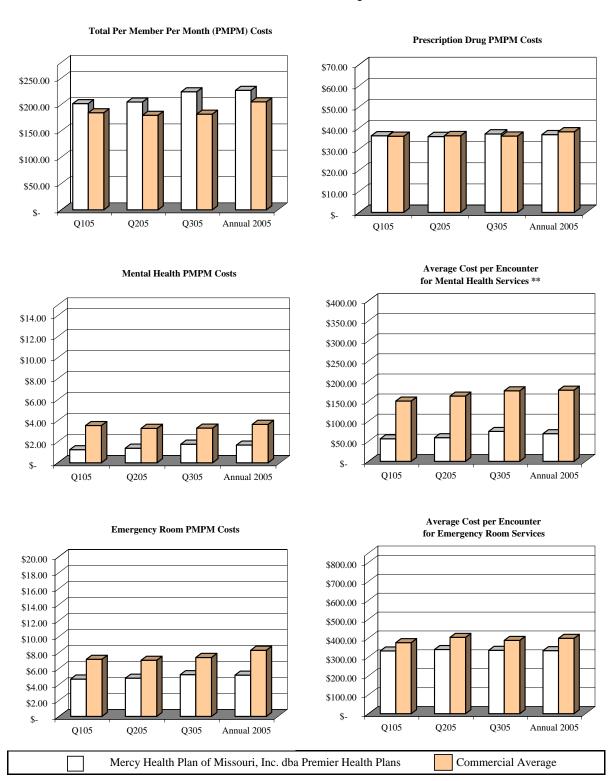
#### Kansas Counties in Service Area:

Bourbon, Cherokee, Crawford, Douglas, Harvey, Johnson, Leavenworth, Reno, Saline, Sedgwick, Wilson

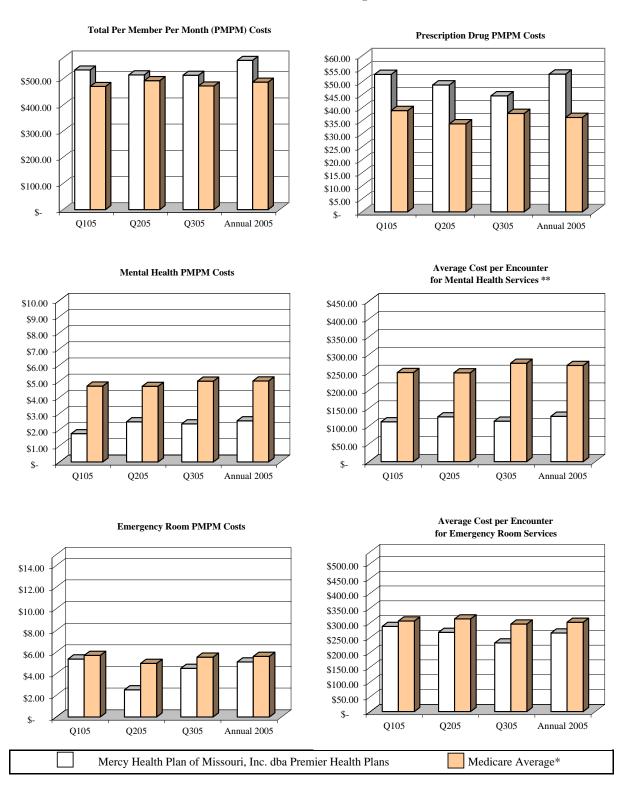
#### Illinois Counties in Service Area:

Clinton, Jersey, Macoupin, Madison, Monroe, Randolph, St. Clair



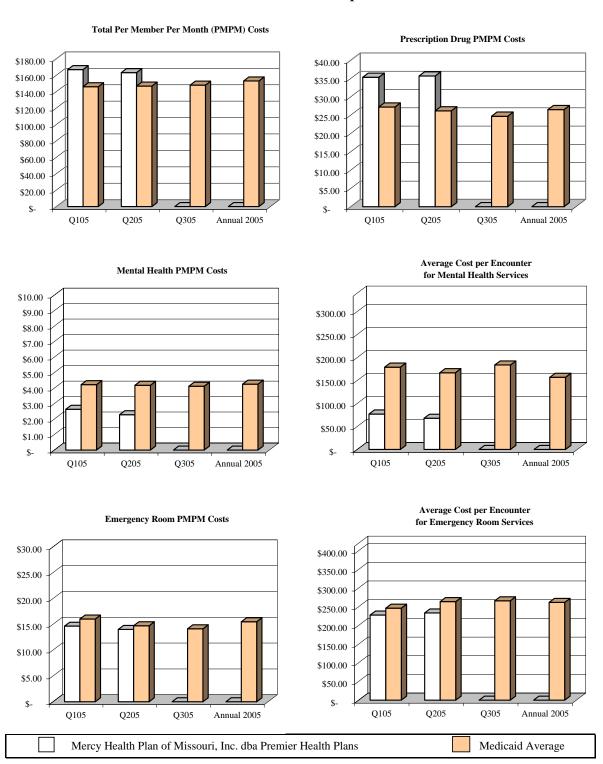


<sup>\*\*</sup> Industry average excludes HealthLink HMO, Inc. dba HealthLink HMO third quarter due to extremely unusual activity for that company in that quarter.



<sup>\*</sup> See Medicare Note on Page 1

<sup>\*\*</sup> Industry average excludes Essence, Inc. first quarter due to extremely unusual activity for that company in that quarter Source: 2005 HMO Supplement Reports for Each Quarter

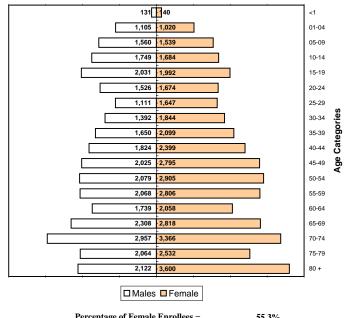


Note: Medicaid activity ceased after Second Quarter. Source: 2005 HMO Supplement Reports for Each Quarter

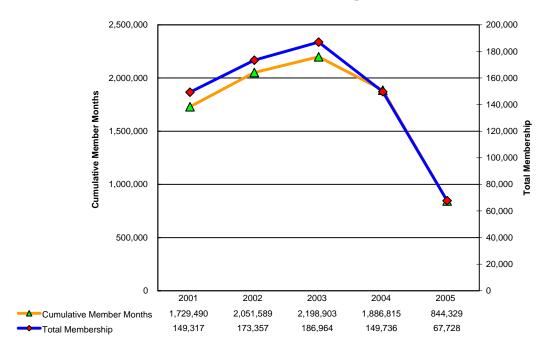
### Mercy Health Plan of Missouri, Inc. dba Premier Health Plans

### 2005 Missouri Enrollment Demographics\*

Average Membership in 2005:					
Age	Males		Female		
<1	131	0%	140	0%	
01-04	1,105	4%	1,020	3%	
05-09	1,560	5%	1,539	4%	
10-14	1,749	6%	1,684	4%	
15-19	2,031	6%	1,992	5%	
20-24	1,526	5%	1,674	4%	
25-29	1,111	4%	1,647	4%	
30-34	1,392	4%	1,844	5%	
35-39	1,650	5%	2,099	5%	
40-44	1,824	6%	2,399	6%	
45-49	2,025	6%	2,795	7%	
50-54	2,079	7%	2,905	7%	
55-59	2,068	7%	2,806	7%	
60-64	1,739	6%	2,058	5%	
65-69	2,308	7%	2,818	7%	
70-74	2,957	9%	3,366	9%	
75-79	2,064	7%	2,532	7%	
80 +	2,122	7%	3,600	9%	
Total	31,441	100%	38,918	100%	



Average Age of Enrollees =	47.4	Percentage of Female Enrollees =	55.3%
Missouri Commercial Plans	36.0	Missouri Commercial Plans	54.8%
Missouri Medicare	74.8	Missouri Medicare	56.5%
Missouri Medicaid	n/a	Missouri Medicaid	n/a



<sup>\*</sup>using data from the 2005 HMO Annual Supplement Report

## Mercy MC + Inc.

Holding Company: Sisters of Mercy Health System

N/A

Missouri

For Profit

100.0%

Main Administrative Office

Mailing Address:

1428 S. Outer 40, Suite 300

Chesterfield MO 63017-5706

(314) 214-8100

Incorporated: May 11, 2005

Admitted to Missouri: June 28, 2005

Accreditation/Expiration Date
State of Domicile:
% of Missouri Business:

Tax Status:

2005 Year-End Officers:

President:

Michael Gene Murphy

Secretary:

William Alan Bennett

Chief Financial Officer:

Vacant

Chief Medical Officer:

Deborah Zimmerman, MD

Other Officers:

Daniel Stephen Pribe

Robert Laurence Zweibel

2005 Year-End Directors:

Ronald Broughton Ashworth James Robert Jaacks

Mark Steven Stauder

Thomas Hamilton Hale, MD

Michael Gene Murphy

Bradley Kim Day

2005 Missouri Enrollment:

Total Missouri member months for the year:

564,568

Missouri members at the end of the year:

44,663

2005 Plan Wide Enrollment:

Total Plan Wide member months for the year:

270,632

Plan Wide members at the end of the year:

44,863

Missouri Counties in Service Area:

Franklin, Jefferson, Lincoln, St. Charles, St. Francois, St. Louis City, St.

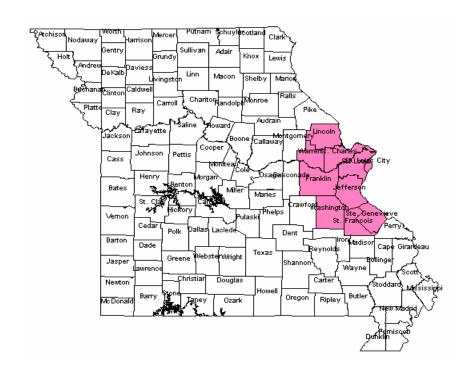
Louis County, Ste. Genevieve, Warren, Washington

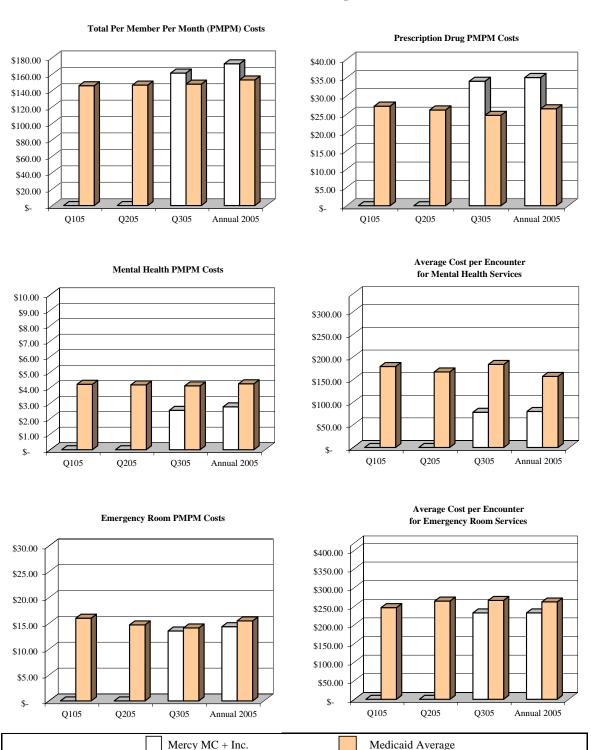
Kansas Counties in Service Area:

None

Illinois Counties in Service Area:

None

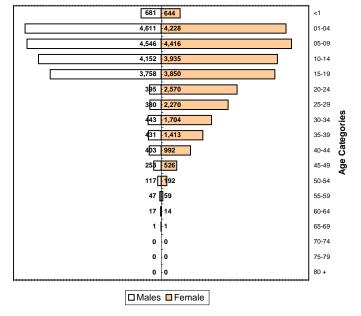




Note: Company did not operate during First and Second Quarters. Source: 2005 HMO Supplement Reports for Each Quarter

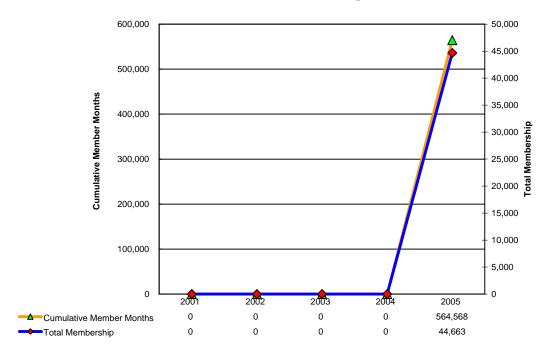
#### 2005 Missouri Enrollment Demographics\*

Average Membership in 2005:						
Age	Males		Female			
<1	681	3%	644	2%		
01-04	4,611	23%	4,228	16%		
05-09	4,546	22%	4,416	16%		
10-14	4,152	21%	3,935	15%		
15-19	3,758	19%	3,850	14%		
20-24	395	2%	2,570	10%		
25-29	380	2%	2,270	8%		
30-34	443	2%	1,704	6%		
35-39	431	2%	1,413	5%		
40-44	403	2%	992	4%		
45-49	253	1%	526	2%		
50-54	117	1%	192	1%		
55-59	47	0%	59	0%		
60-64	17	0%	14	0%		
65-69	1	0%	1	0%		
70-74	0	0%	0	0%		
75-79	0	0%	0	0%		
80 +	0	0%	0	0%		
Total	20,235	100%	26,814	100%		



Average Age of Enrollees =	14.9	Percentage of Female Enrollees =	57.0%
Missouri Commercial Plans	n/a	Missouri Commercial Plans	n/a
Missouri Medicare	n/a	Missouri Medicare	n/a
Missouri Medicaid	14.9	Missouri Medicaid	57.0%

#### Missouri Membership Trends



<sup>\*</sup>using data from the 2005 HMO Annual Supplement Report

### Missouri Care, LC

Holding Company: The Curators of the University of Missouri, Public Corporation

Main Administrative Office

Mailing Address: 2404 Forum Blvd Columbia MO 65203 (573) 441-2100

2005 Missouri Enrollment:

Total Missouri member months for the year:

408,420

Missouri members at the end of the year:

32,492

Incorporated:

September 2, 1997 Admitted to Missouri: November 4, 1997

Accreditation/Expiration Date N/A State of Domicile: Missouri % of Missouri Business: 100.0% Tax Status: Not For Profit 2005 Plan Wide Enrollment:

Total Plan Wide member months for the year:

410,047

Plan Wide members at the end of the year:

32,492

2005 Year-End Officers:

President: Jeri Doty Secretary: Kevin Necas

Chief Financial Officer:

Chief Medical Officer: Dr. Jan Swaney, MD Other Officers: Kevin Necas

Susan Christy

2005 Year-End Directors:

Jeri Lee Doty James McMillian James Green, MD Harold Williamson, MD Lisa Wimmenauer

Missouri Counties in Service Area:

Audrain, Boone, Callaway, Camden, Chariton, Cole, Cooper, Gasconade, Howard, Miller, Moniteau, Monroe, Montgomery, Morgan, Osage, Pettis,

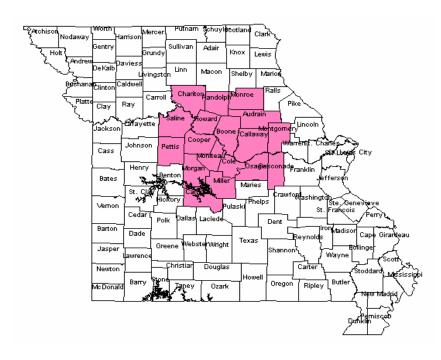
Randolph, Saline

Kansas Counties in Service Area:

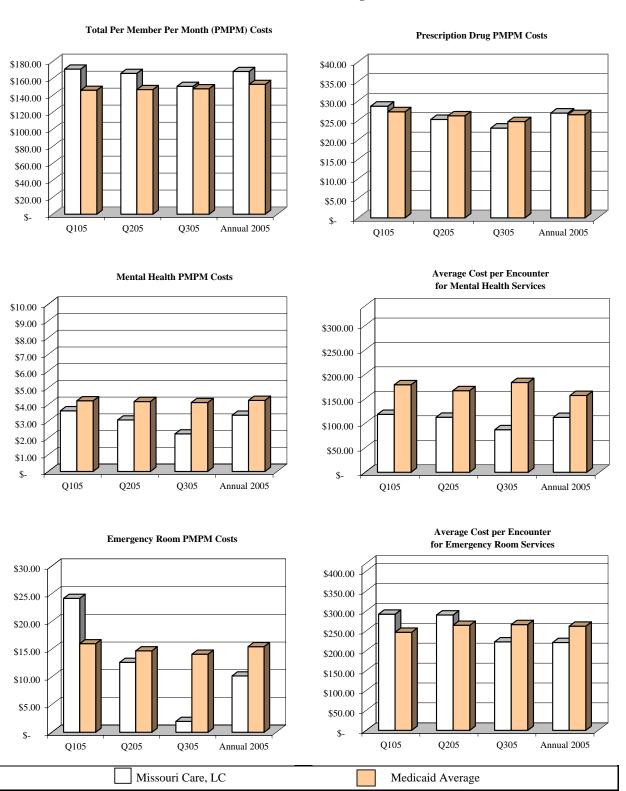
None

Illinois Counties in Service Area:

None



# Missouri Costs Comparison



Source: 2005 HMO Supplement Reports for Each Quarter

### Missouri Care, LC

Average Membership in 2005:

#### 2005 Missouri Enrollment Demographics\*

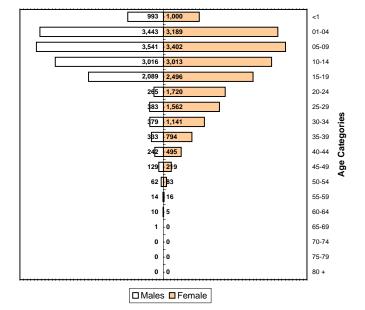
Age	Males		Female	
<1	993	7%	1,000	5%
01-04	3,443	23%	3,189	17%
05-09	3,541	24%	3,402	18%
10-14	3,016	20%	3,013	16%
15-19	2,089	14%	2,496	13%
20-24	265	2%	1,720	9%
25-29	383	3%	1,562	8%
30-34	379	3%	1,141	6%

05-07	5,541	2470	3,402	1070
10-14	3,016	20%	3,013	16%
15-19	2,089	14%	2,496	13%
20-24	265	2%	1,720	9%
25-29	383	3%	1,562	8%
30-34	379	3%	1,141	6%
35-39	333	2%	794	4%
40-44	242	2%	495	3%
45-49	129	1%	219	1%
50-54	62	0%	83	0%
55-59	14	0%	16	0%
60-64	10	0%	5	0%
65-69	1	0%	0	0%

70-74

75-79

80 + Total



Average Age of Enrollees =	13.4	Percentage of Female Enrollees =	56.2%
Missouri Commercial Plans	n/a	Missouri Commercial Plans	n/a
Missouri Medicare	n/a	Missouri Medicare	n/a
Missouri Medicaid	13.4	Missouri Medicaid	56.2%

#### **Missouri Membership Trends**



<sup>\*</sup>using data from the 2005 HMO Annual Supplement Report

### United Healthcare of the Midwest, Inc.

Holding Company: United Health Group Inc.

Main Administrative Office

Mailing Address:

13655 Riverport Drive, PO Box 2560 Maryland Heights MO 63043-8560 (314) 592-7000

Incorporated:February 26, 1985Admitted to Missouri:October 1, 1996

Accreditation/Expiration Date JCAHO February 1, 2006
State of Domicile: Missouri
% of Missouri Business: 84.4%

For Profit

2005 Year-End Officers:

President:

Tax Status:

Steven Craig Walli

Secretary:

Michael John McDonnell Chief Financial Officer:

N/A

Chief Medical Officer:

Jordan Howard Ginsburg, MD

Other Officers:

Robert Worth Oberrender George Lawrence Mikan III Robert John Sheehy

2005 Year-End Directors:

Kenneth John Fasola Edward Lipscomb Graves Jr Steven Craig Walli

#### 2005 Missouri Enrollment:

Total Missouri member months for the year:

972,157

Missouri members at the end of the year:

75,901

#### 2005 Plan Wide Enrollment:

Total Plan Wide member months for the year:

1.341.126

Plan Wide members at the end of the year:

107,255

#### Missouri Counties in Service Area:

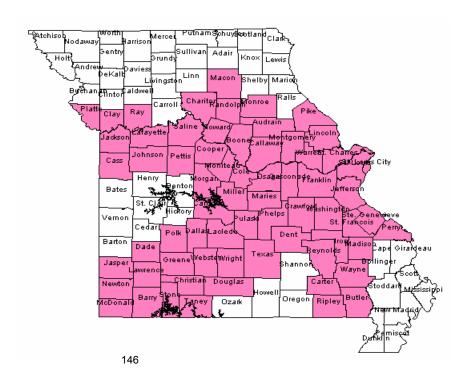
Audrain, Barry, Boone, Butler, Callaway, Camden, Carter, Cass, Chariton, Christian, Clay, Cole, Cooper, Crawford, Dade, Dallas, Dent, Douglas, Franklin, Gasconade, Greene, Howard, Iron, Jackson, Jasper, Jefferson, Johnson, Laclede, Lafayette, Lawrence, Lincoln, Macon, Madison, Maries, McDonald, Miller, Moniteau, Monroe, Montgomery, Morgan, Newton, Osage, Perry, Pettis, Phelps, Pike, Platte, Polk, Pulaski, Randolph, Ray, Reynolds, Ripley, Saline, St. Charles, St. Francois, St. Louis City, St. Louis County, Ste. Genevieve, Stone, Taney, Texas, Warren, Washington, Wayne, Webster, Wright

#### Kansas Counties in Service Area:

Anderson, Atchison, Douglas, Franklin, Jackson, Jefferson, Johnson, Leavenworth, Linn, Miami, Osage, Sedgewick, Shawnee, Wyandotte

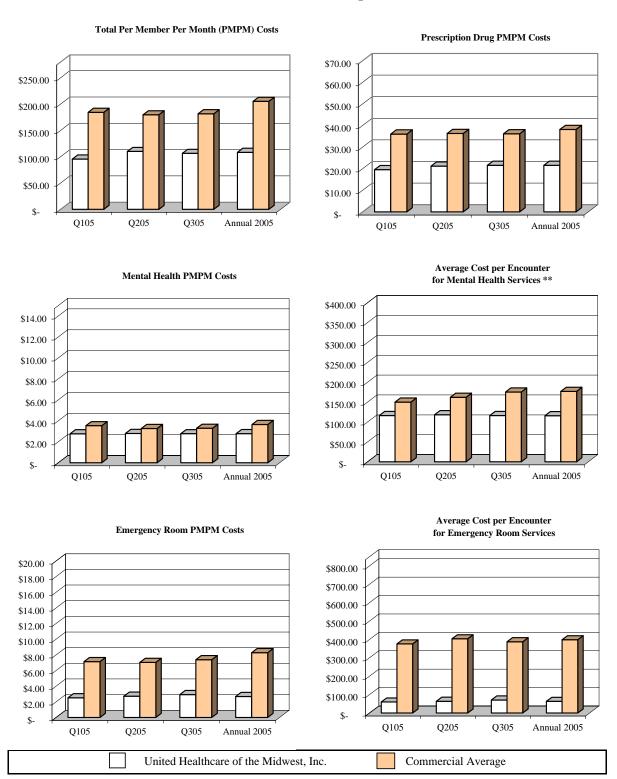
#### Illinois Counties in Service Area:

Bond, Calhoun, Clinton, Greene, Jersey, Macoupin, Madison, Monroe, Montgomery, Randolph, St. Clair, Williamson



## - Commercial Product

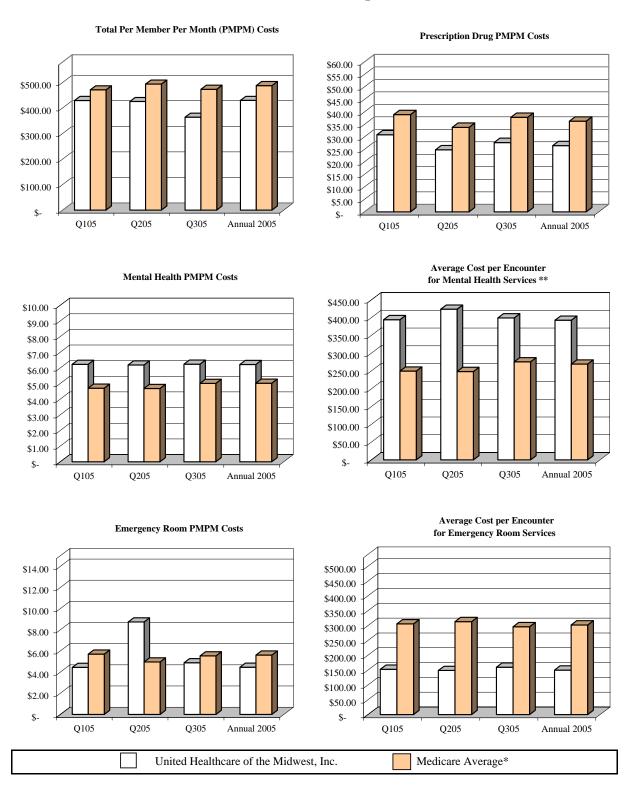
# Missouri Costs Comparison



<sup>\*\*</sup> Industry average excludes HealthLink HMO, Inc. dba HealthLink HMO third quarter due to extremely unusual activity for that company in that quarter.

Source: 2005 HMO Supplement Reports for Each Quarter

# Missouri Costs Comparison



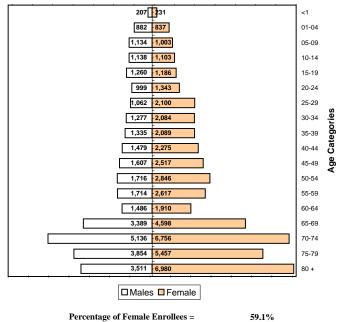
<sup>\*</sup> See Medicare Note on Page 1

<sup>\*\*</sup> Industry average excludes Essence, Inc. first quarter due to extremely unusual activity for that company in that quarter. Source: 2005 HMO Supplement Reports for Each Quarter

### United Healthcare of the Midwest, Inc.

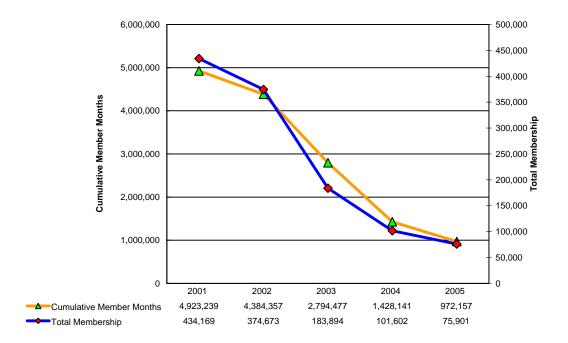
#### 2005 Missouri Enrollment Demographics\*

Average Membership in 2005:						
Age	Males		Female			
<1	207	1%	231	0%		
01-04	882	3%	837	2%		
05-09	1,134	3%	1,003	2%		
10-14	1,138	3%	1,103	2%		
15-19	1,260	4%	1,186	2%		
20-24	999	3%	1,343	3%		
25-29	1,062	3%	2,100	4%		
30-34	1,277	4%	2,084	4%		
35-39	1,335	4%	2,089	4%		
40-44	1,479	4%	2,275	5%		
45-49	1,607	5%	2,517	5%		
50-54	1,716	5%	2,846	6%		
55-59	1,714	5%	2,617	5%		
60-64	1,486	4%	1,910	4%		
65-69	3,389	10%	4,598	10%		
70-74	5,136	15%	6,756	14%		
75-79	3,854	12%	5,457	11%		
80 +	3,511	11%	6,980	15%		
Total	33,186	100%	47,932	100%		



Average Age of Enrollees =	55.5	Percentage of Female Enrollees =	59.1%
Missouri Commercial Plans	36.2	Missouri Commercial Plans	58.9%
Missouri Medicare	74.2	Missouri Medicare	59.3%
Missouri Medicaid	n/a	Missouri Medicaid	n/a

#### **Missouri Membership Trends**



<sup>\*</sup>using data from the 2005 HMO Annual Supplement Report

# Enrollment by Regions & Metropolitan Statistical Areas (MSAs)

All regional enrollment data comes from the 2005 Annual Managed Care Supplemental filing unless otherwise noted.

This section presents enrollment in commercial HMO plans, commercial point-of-service (POS) plans, Medicare plans and Medicaid plans. POS plans differ from standard HMO service plans by providing members the option to receive services from providers that are outside the HMO's designated provider network. POS plans are generally more expensive because of higher copayments, co-insurance requirements and/or limits on covered benefits. Medicare and Medicaid enrollees are Medicare and Medicaid beneficiaries who enroll in HMOs that have arranged for the provision of health care services under agreements with the Centers for Medicare & Medicaid Services (CMS) and/or the Missouri Division of Medical Services.

Companies are allowed to report enrollment based either on enrollees' residence or on enrollees' place of employment (in the case of enrollment under an employer group contract), which is commonly referred to as the "Live or Work Rule". Companies are required to report enrollment for the Managed Care Supplement in the same manner they reported enrollment for the annual financial statement.

However, total enrollment reported in the Managed Care Supplement filing will vary from total enrollment reported in the financial statement. The Managed Care Supplement is submitted to MDI at a later date than the financial statement. Additional time between filings allows the companies to present the most updated enrollment numbers, accounting for additional information regarding new enrollees and dis-enrollments. MDI requires an explanation of any variation between the financial statement and the Managed Care Supplement that exceeds 5 percent.

#### This information EXCLUDES:

- 1. enrollment of persons in preferred provider organizations (PPOs) and
- 2. enrollment of persons in self-funded employer plans for which HMOs or their affiliates provide administrative services.

Metropolitan Statistical Areas are defined by the U.S. Office of Management and Budget. An MSA is: 1) a county or group of contiguous counties that contains at least one city of 50,000 inhabitants or more, or 2) an urbanized area of at least 50,000 inhabitants and a total MSA population of at least 100,000 inhabitants. The contiguous counties are included in an MSA if, according to certain criteria, they are essentially metropolitan in character and are socially and economically integrated with the central city or cities.

# 2005 Missouri Counties with HMOs



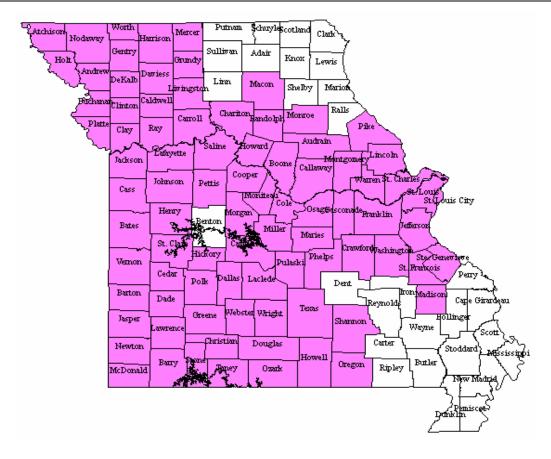
This map shows the Missouri Counties in which at least one HMO has approval to sell coverage. However, approval to sell coverage does not mean any HMO actually sells coverage. Page 155 shows a map with actual marketing activity. Pages 158 through 189 (Regions and MSAs) provide similar information by HMO.

County	# of HMO's	County	# of HMO's		County	# of HMO's		County	# of HMO's	_	County	# of HMO's
Adair	1	Clay	13		Iron	3		Montgomery	7		Schuyler	1
Andrew	4	Clinton	3		Jackson	13		Morgan	6		Scotland	1
Atchison	1	Cole	7		Jasper	7		New Madrid	1		Scott	0
Audrain	6	Cooper	6		Jefferson	12		Newton	7		Shannon	2
Barry	6	Crawford	5		Johnson	10		Nodaway	1		Shelby	0
Barton	4	Dade	6		Knox	1		Oregon	2		St. Charles	12
Bates 2 Dallas				6	Laclede		5	Osage		6	St. Clair	
Benton	2	Daviess	2		Lafayette	12		Ozark	3		St. Francois	9
Bollinger	0	DeKalb	3		Lawrence	7		Pemiscot	1		St. Louis County	12
Boone	7	Dent	2		Lewis	1		Perry	2		St. Louis City	12
Buchanan	7	Douglas	5		Lincoln	9		Pettis	6		Ste. Genevieve	8
Butler	1	Dunklin	1		Linn	2		Phelps	3		Stoddard	0
Caldwell	3	Franklin	10		Livingston	2		Pike	4		Stone	5
Callaway	7	Gasconade	7		Macon	4		Platte	13		Sullivan	1
Camden	6	Gentry	2		Madison	3		Polk	6		Taney	4
Cape Girardeau	0	Greene	7		Maries	4		Pulaski	3		Texas	4
Carroll	3	Grundy	2		Marion	0		Putnam	1		Vernon	3
Carter	1	Harrison	1		McDonald	5		Ralls	1		Warren	9
Cass	12	Henry	9		Mercer	1		Randolph	6		Washington	8
Cedar	3	Hickory	3		Miller	6		Ray	12		Wayne	1
Chariton	6	Holt	1		Mississippi	0		Reynolds	2		Webster	7
Christian	7	Howard	6		Moniteau	6		Ripley	1		Worth	1
Clark	1	Howell	2		Monroe	6		Saline	6		Wright	5

Source: HMO Service Area records filed with Missouri Department of Insurance

# 2005 Missouri Counties with Active Commercial Marketing

(not including Medicaid Companies)



This map shows the Missouri Counties in which at least one HMO is actually selling coverage. Pages 158 through 189 (Regions and MSAs) show similar information by HMO.

County
Adair
Andrew
Atchison
Audrain
Barry
Barton
Bates
Benton
Bollinger
Boone
Buchanan
Butler
Caldwell
Callaway
Camden
Cape Girardeau
Carroll
Carter
Cass
Cedar
Chariton
Christian
Clark

County
Clay
Clinton
Cole
Cooper
Crawford
Dade
Dallas
Daviess
DeKalb
Dent
Douglas
Dunklin
Franklin
Gasconade
Gentry
Greene
Grundy
Harrison
Henry
Hickory
Holt
Howard
Howell

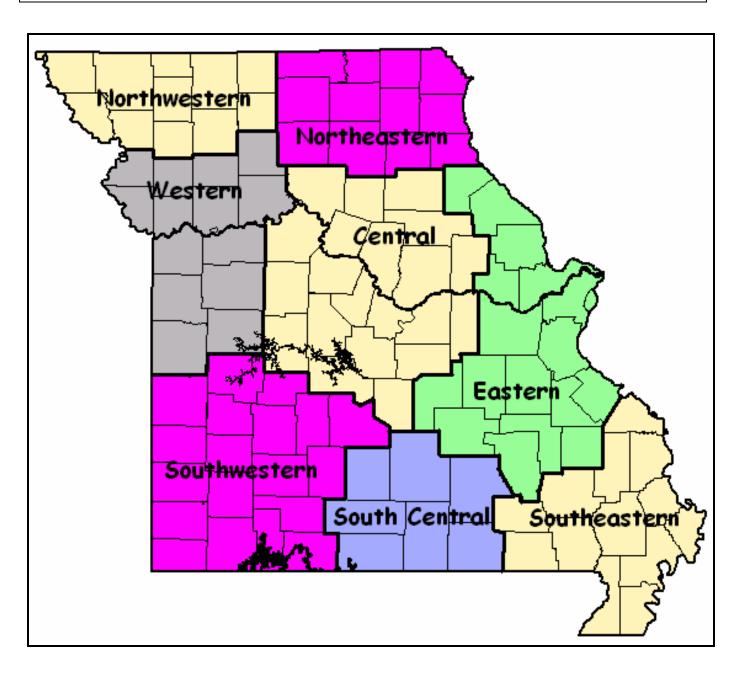
County
Iron
Jackson
Jasper
Jefferson
Johnson
Knox
Laclede
Lafayette
Lawrence
Lewis
Lincoln
Linn
Livingston
Macon
Madison
Maries
Marion
McDonald
Mercer
Miller
Mississippi
Moniteau
Monroe

County
Montgomery
Morgan
New Madrid
Newton
Nodaway
Oregon
Osage
Ozark
Pemiscot
Perry
Pettis
Phelps
Pike
Platte
Polk
Pulaski
Putnam
Ralls
Randolph
Ray
Reynolds
Ripley
Saline

County
Schuyler
Scotland
Scott
Shannon
Shelby
St. Charles
St. Clair
St. Francois
St. Louis County
St. Louis City
Ste. Genevieve
Stoddard
Stone
Sullivan
Taney
Texas
Vernon
Warren
Washington
Wayne
Webster
Worth
Wright

Source: 2005 HMO Annual Supplemental Report

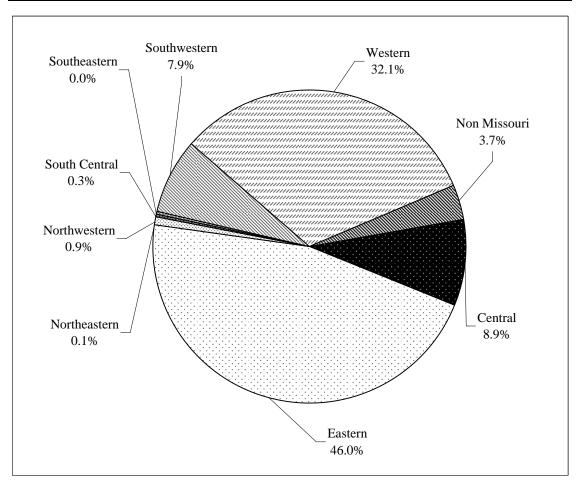
# Missouri Geographic Regions



# 2005 Total Missouri Enrollment in Each Region

by Enrollment Classification

Region	HMO Plan Enrollees	Point of Service Plan Enrollees	Medicare Enrollees*	Medicaid Enrollees	Total Members	% of Missouri Market
Central	10,647	18,772	123	59,116	88,658	8.9%
Eastern	99,094	81,014	65,365	211,274	456,747	46.0%
Northeastern	139	665	2	103	909	0.1%
Northwestern	8,827	488	5	45	9,365	0.9%
South Central	784	2,287	75	29 3,175		0.3%
Southeastern	82	132	4	90	308	0.0%
Southwestern	26,233	39,051	12,297	1,401	78,982	7.9%
Western	147,591	28,816	23,356	119,577	319,340	32.1%
Non Missouri	29,563	6,316	440	114	36,433	3.7%
TOTAL*	322,960	177,541	101,667	391,749	993,917	100.0%
% of Missouri Market*	32.5%	17.9%	10.2%	39.4%	100.0%	



\* See Medicare Note on Page 1

# Central Region Counties



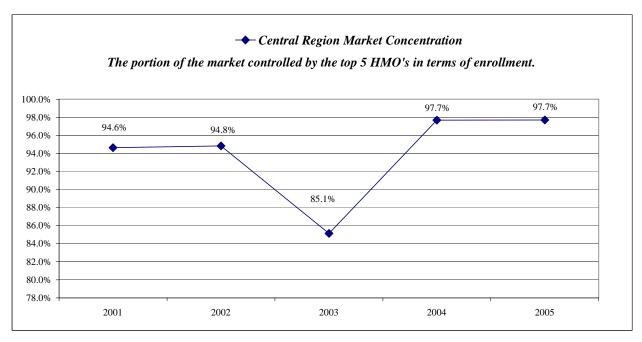
	Audrain	Benton	Boone	Callaway	Camden	Chariton	Cole	Cooper	Gasconade	Howard	Maries	Miller	Monroe Moniteau	Montgomery	Morgan	Osage	Pettis	Pulaski	Randolph	Saline
Community Health Plan																				0
Coventry Health Care of Kansas, Inc.		0															0			•
Group Health Plan, Inc.			•	•			•		•					•						
Healthcare USA of Missouri, LLC	•		•	•	•	•	•	•	•	•		•	•	•	•	•	•		•	•
HealthLink HMO, Inc. dba HealthLink HMO	0		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		0	0
HMO Missouri, Inc. dba Blue Choice	•		•	•	•	•	•	•	•	•	•	•	•	•	•	•		•	•	
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	0	0	0	0	•	0	•	0	0	•	0	0	•	0	•	0	•	0	•	0
Missouri Care, LC	•		•	•	•	•	•	•	•	•		•	•	•	•	•	•		•	•
United Healthcare of the Midwest, Inc.	0		0	0	0	0	•	0	0	0	0	0	0	0	0	0	0	0	0	0

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# 2005 Central Region Enrollment

By Company and Enrollment Classification

Health Maintenance Organization	HMO Plan Enrollees	POS Plan Enrollees	Medicare Enrollees*	Medicaid Enrollees	Total Members	**Market Share
Aetna Health, Inc.	32	2	0	0	34	0.0%
Alliance For Community Health, LLC dba Community Care Plus	0	0	0	24	24	0.0%
Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus	0	0	0	203	203	0.2%
Blue Cross & Blue Shield of Kansas City	58	0	0	0	58	0.1%
Children's Mercy's Family Health Partners, Inc.	0	0	0	27	27	0.0%
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	3	0	0	0	3	0.0%
CIGNA Healthcare of St. Louis, Inc.	17	0	0	0	17	0.0%
Community Health Plan	13	1	0	0	14	0.0%
Coventry Health Care of Kansas, Inc.	126	157	13	0	296	0.3%
Cox Health Systems HMO, Inc.	0	3	0	0	3	0.0%
Essence, Inc.	0	0	0	0	0	0.0%
FirstGuard Health Plan, Inc.	0	0	0	450	450	0.5%
Good Health HMO, Inc. dba Blue-Care, Inc.	151	0	0	0	151	0.2%
Great-West Healthcare of Kansas/Missouri, Inc.	0	0	0	0	0	0.0%
Group Health Plan, Inc.	723	652	7	0	1,382	1.6%
Healthcare USA of Missouri, LLC	0	0	0	26,454	26,454	29.8%
HealthLink HMO, Inc. dba HealthLink HMO	0	0	0	0	0	0.0%
HMO Missouri, Inc. dba Blue Choice	8,657	15,161	0	0	23,818	26.9%
Humana Health Plan, Inc.	60	0	8	0	68	0.1%
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	680	2,313	61	0	3,054	3.4%
Mercy MC + Inc.	0	0	0	22	22	0.0%
Missouri Care, LC	0	0	0	31,936	31,936	36.0%
United Healthcare of the Midwest, Inc.	127	483	34	0	644	0.7%
TOTAL	10,647	18,772	123	59,116	88,658	100.0%



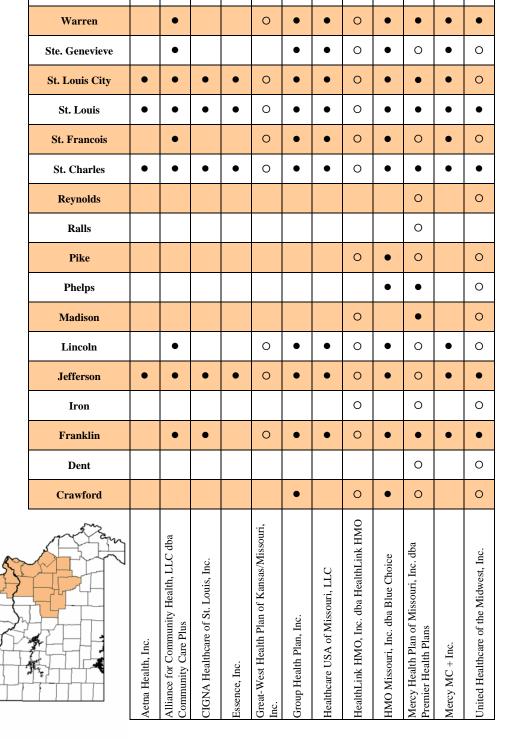
<sup>\*</sup> See Medicare Note on Page 1

<sup>\*\*</sup>Market Share is the HMO's percentage of the total Central Region enrollment

# Eastern Region Counties

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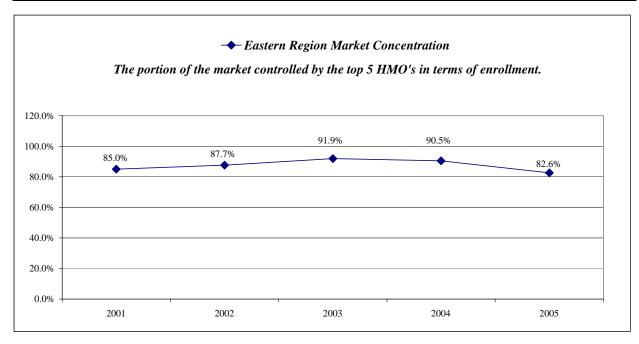
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# 2005 Eastern Region Enrollment

By Company and Enrollment Classification

Health Maintenance Organization	HMO Plan Enrollees	POS Plan Enrollees	Medicare Enrollees*	Medicaid Enrollees	Total Members	**Market Share
Aetna Health, Inc.	1,174	483	0	0	1,657	0.4%
Alliance For Community Health, LLC dba Community Care Plus	0	0	0	40,626	40,626	8.9%
Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus	0	0	0	1	1	0.0%
Blue Cross & Blue Shield of Kansas City	2	0	0	0	2	0.0%
Children's Mercy's Family Health Partners, Inc.	0	0	0	11	11	0.0%
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	12	0	0	0	12	0.0%
CIGNA Healthcare of St. Louis, Inc.	3,687	32	0	0	3,719	0.8%
Community Health Plan	4	0	0	0	4	0.0%
Coventry Health Care of Kansas, Inc.	14	4	1	0	19	0.0%
Cox Health Systems HMO, Inc.	5	3	0	0	8	0.0%
Essence, Inc.	0	0	2,884	0	2,884	0.6%
FirstGuard Health Plan, Inc.	0	0	0	16	16	0.0%
Good Health HMO, Inc. dba Blue-Care, Inc.	9	0	0	0	9	0.0%
Great-West Healthcare of Kansas/Missouri, Inc.	0	0	0	0	0	0.0%
Group Health Plan, Inc.	41,480	37,755	13,987	0	93,222	20.4%
Healthcare USA of Missouri, LLC	0	0	0	125,764	125,764	27.5%
HealthLink HMO, Inc. dba HealthLink HMO	81	10	0	0	91	0.0%
HMO Missouri, Inc. dba Blue Choice	34,637	10,460	0	0	45,097	9.9%
Humana Health Plan, Inc.	4	0	0	0	4	0.0%
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	13,885	8,558	7,660	0	30,103	6.6%
Mercy MC + Inc.	0	0	0	44,623	44,623	9.8%
Missouri Care, LC	0	0	0	233	233	0.1%
United Healthcare of the Midwest, Inc.	4,100	23,709	40,833	0	68,642	15.0%
TOTAL	99,094	81,014	65,365	211,274	456,747	100.0%



<sup>\*</sup> See Medicare Note on Page 1

<sup>\*\*</sup>Market Share is the HMO's percentage of the total Eastern Region enrollment

# Northeastern Region Counties



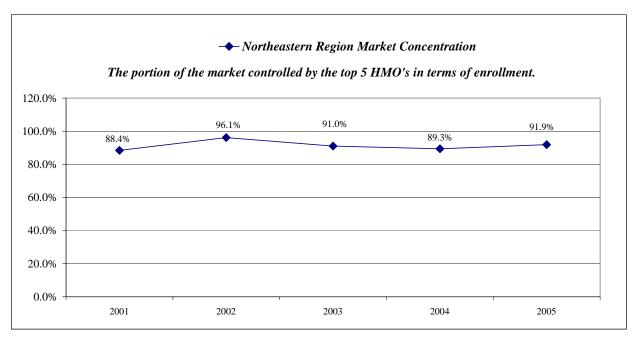
Tan I	Adair	Clark	Knox	Lewis	Linn	Macon	Marion	Putnam	Schuyler	Scotland	Shelby	Sullivan
HealthLink HMO, Inc. dba HealthLink HMO	0	0	0	0	0 0 0 0 0	0		0	0 0	0		0
HMO Missouri, Inc. dba Blue Choice						•						
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans					0	0						
United Healthcare of the Midwest, Inc.						0						

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# 2005 Northeastern Region Enrollment

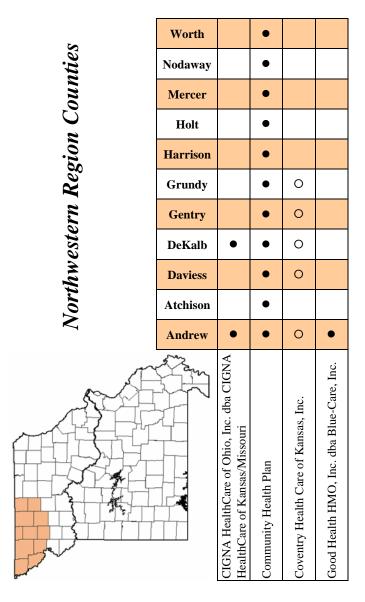
By Company and Enrollment Classification

Health Maintenance Organization	HMO Plan	POS Plan	Medicare	Medicaid	Total	**Market
Aetna Health. Inc.	Enrollees 4	Enrollees 0	Enrollees*	Enrollees 0	Members 4	Share 0.4%
,						
Alliance For Community Health, LLC dba Community Care Plus	0	0	0	0	0	0.0%
Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus	0	0	0	2	2	0.2%
Blue Cross & Blue Shield of Kansas City	1	0	0	0	1	0.1%
Children's Mercy's Family Health Partners, Inc.	0	0	0	1	1	0.1%
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	0	0	0	0	0	0.0%
CIGNA Healthcare of St. Louis, Inc.	0	0	0	0	0	0.0%
Community Health Plan	41	0	0	0	41	4.5%
Coventry Health Care of Kansas, Inc.	22	12	0	0	34	3.7%
Cox Health Systems HMO, Inc.	0	0	0	0	0	0.0%
Essence, Inc.	0	0	0	0	0	0.0%
FirstGuard Health Plan, Inc.	0	0	0	2	2	0.2%
Good Health HMO, Inc. dba Blue-Care, Inc.	9	0	0	0	9	1.0%
Great-West Healthcare of Kansas/Missouri, Inc.	0	0	0	0	0	0.0%
Group Health Plan, Inc.	3	14	0	0	17	1.9%
Healthcare USA of Missouri, LLC	0	0	0	44	44	4.8%
HealthLink HMO, Inc. dba HealthLink HMO	0	0	0	0	0	0.0%
HMO Missouri, Inc. dba Blue Choice	55	609	0	0	664	73.0%
Humana Health Plan, Inc.	1	0	1	0	2	0.2%
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	2	21	0	0	23	2.5%
Mercy MC + Inc.	0	0	0	0	0	0.0%
Missouri Care, LC	0	0	0	54	54	5.9%
United Healthcare of the Midwest, Inc.	1	9	1	0	11	1.2%
TOTAL	139	665	2	103	909	100.0%



<sup>\*</sup> See Medicare Note on Page 1

<sup>\*\*</sup>Market Share is the HMO's percentage of the total Northeastern Region enrollment

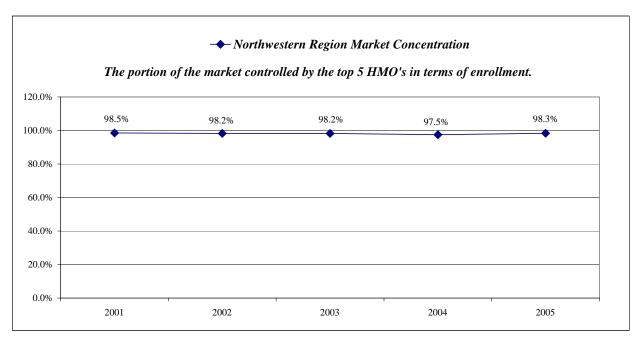


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# 2005 Northwestern Region Enrollment

By Company and Enrollment Classification

Health Maintenance Organization	HMO Plan Enrollees	POS Plan Enrollees	Medicare Enrollees*	Medicaid Enrollees	Total Members	**Market Share
Aetna Health, Inc.	72	4	0	0	76	0.8%
Alliance For Community Health, LLC dba Community Care Plus	0	0	0	0	0	0.0%
Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus	0	0	0	7	7	0.1%
Blue Cross & Blue Shield of Kansas City	243	0	0	0	243	2.6%
Children's Mercy's Family Health Partners, Inc.	0	0	0	9	9	0.1%
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	17	5	0	0	22	0.2%
CIGNA Healthcare of St. Louis, Inc.	0	0	0	0	0	0.0%
Community Health Plan	7,337	91	0	0	7,428	79.3%
Coventry Health Care of Kansas, Inc.	249	381	4	0	634	6.8%
Cox Health Systems HMO, Inc.	0	0	0	0	0	0.0%
Essence, Inc.	0	0	0	0	0	0.0%
FirstGuard Health Plan, Inc.	0	0	0	4	4	0.0%
Good Health HMO, Inc. dba Blue-Care, Inc.	796	0	0	0	796	8.5%
Great-West Healthcare of Kansas/Missouri, Inc.	0	0	0	0	0	0.0%
Group Health Plan, Inc.	0	0	0	0	0	0.0%
Healthcare USA of Missouri, LLC	0	0	0	16	16	0.2%
HealthLink HMO, Inc. dba HealthLink HMO	0	0	0	0	0	0.0%
HMO Missouri, Inc. dba Blue Choice	3	0	0	0	3	0.0%
Humana Health Plan, Inc.	103	0	1	0	104	1.1%
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	1	0	0	0	1	0.0%
Mercy MC + Inc.	0	0	0	2	2	0.0%
Missouri Care, LC	0	0	0	7	7	0.1%
United Healthcare of the Midwest, Inc.	6	7	0	0	13	0.1%
TOTAL	8,827	488	5	45	9,365	100.0%



<sup>\*</sup> See Medicare Note on Page 1

<sup>\*\*</sup>Market Share is the HMO's percentage of the total Northwestern Region enrollment



# South Central Region Counties

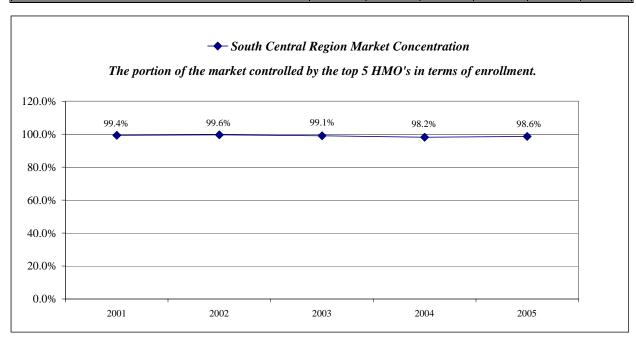
Tan .	Douglas	Howell	Oregon	Ozark	Shannon	Texas	Wright
Cox Health Systems HMO, Inc.	•	•	•	•	•	•	•
HealthLink HMO, Inc. dba HealthLink HMO	0						0
HMO Missouri, Inc. dba Blue Choice	•			•		•	•
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	0	•	•	0	0	0	•
United Healthcare of the Midwest, Inc.	0					0	0

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# 2005 South Central Region Enrollment

By Company and Enrollment Classification

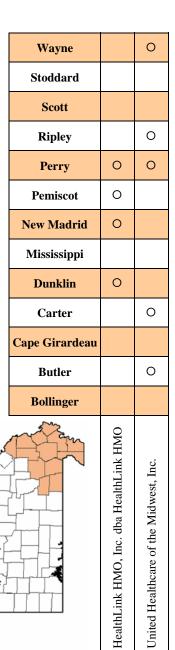
Health Maintenance Organization	HMO Plan Enrollees	POS Plan Enrollees	Medicare Enrollees*	Medicaid Enrollees	Total Members	**Market Share
Aetna Health, Inc.	0	0	0	0	0	0.0%
Alliance For Community Health, LLC dba Community Care Plus	0	0	0	0	0	0.0%
Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus	0	0	0	2	2	0.1%
Blue Cross & Blue Shield of Kansas City	0	0	0	0	0	0.0%
Children's Mercy's Family Health Partners, Inc.	0	0	0	0	0	0.0%
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	0	0	0	0	0	0.0%
CIGNA Healthcare of St. Louis, Inc.	0	0	0	0	0	0.0%
Community Health Plan	0	0	0	0	0	0.0%
Coventry Health Care of Kansas, Inc.	1	10	0	0	11	0.3%
Cox Health Systems HMO, Inc.	22	238	0	0	260	8.2%
Essence, Inc.	0	0	0	0	0	0.0%
FirstGuard Health Plan, Inc.	0	0	0	0	0	0.0%
Good Health HMO, Inc. dba Blue-Care, Inc.	0	0	0	0	0	0.0%
Great-West Healthcare of Kansas/Missouri, Inc.	0	0	0	0	0	0.0%
Group Health Plan, Inc.	5	18	0	0	23	0.7%
Healthcare USA of Missouri, LLC	0	0	0	13	13	0.4%
HealthLink HMO, Inc. dba HealthLink HMO	0	0	0	0	0	0.0%
HMO Missouri, Inc. dba Blue Choice	470	606	0	0	1,076	33.9%
Humana Health Plan, Inc.	4	0	1	0	5	0.2%
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	276	1,406	73	0	1,755	55.3%
Mercy MC + Inc.	0	0	0	2	2	0.1%
Missouri Care, LC	0	0	0	12	12	0.4%
United Healthcare of the Midwest, Inc.	6	9	1	0	16	0.5%
TOTAL	784	2,287	75	29	3,175	100.0%



<sup>\*</sup> See Medicare Note on Page 1

<sup>\*\*</sup>Market Share is the HMO's percentage of the total South Central Region enrollment

# Southeastern Region Counties

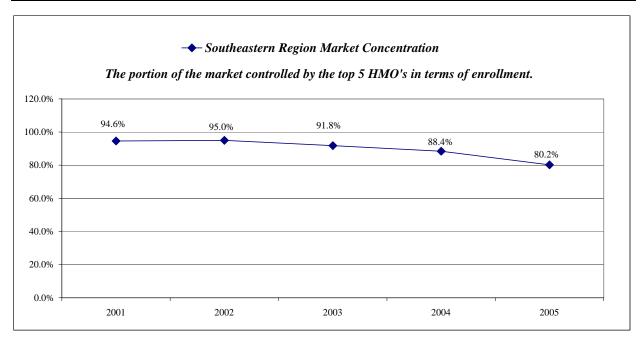


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# 2005 Southeastern Region Enrollment

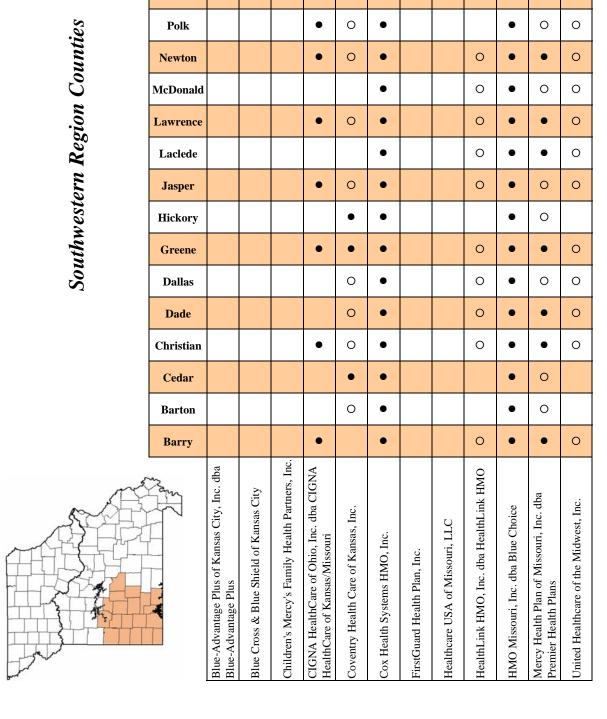
By Company and Enrollment Classification

Health Maintenance Organization	HMO Plan Enrollees	POS Plan Enrollees	Medicare Enrollees*	Medicaid Enrollees	Total Members	**Market Share
Aetna Health, Inc.	0	0	0	0	0	0.0%
Alliance For Community Health, LLC dba Community Care Plus	0	0	0	27	27	8.8%
Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus	0	0	0	1	1	0.3%
Blue Cross & Blue Shield of Kansas City	0	0	0	0	0	0.0%
Children's Mercy's Family Health Partners, Inc.	0	0	0	0	0	0.0%
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	0	0	0	0	0	0.0%
CIGNA Healthcare of St. Louis, Inc.	4	0	0	0	4	1.3%
Community Health Plan	1	0	0	0	1	0.3%
Coventry Health Care of Kansas, Inc.	2	0	0	0	2	0.6%
Cox Health Systems HMO, Inc.	0	0	0	0	0	0.0%
Essence, Inc.	0	0	0	0	0	0.0%
FirstGuard Health Plan, Inc.	0	0	0	1	1	0.3%
Good Health HMO, Inc. dba Blue-Care, Inc.	2	0	0	0	2	0.6%
Great-West Healthcare of Kansas/Missouri, Inc.	0	0	0	0	0	0.0%
Group Health Plan, Inc.	32	53	0	0	85	27.6%
Healthcare USA of Missouri, LLC	0	0	0	34	34	11.0%
HealthLink HMO, Inc. dba HealthLink HMO	0	0	0	0	0	0.0%
HMO Missouri, Inc. dba Blue Choice	33	17	0	0	50	16.2%
Humana Health Plan, Inc.	0	0	0	0	0	0.0%
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	5	18	0	0	23	7.5%
Mercy MC + Inc.	0	0	0	10	10	3.2%
Missouri Care, LC	0	0	0	17	17	5.5%
United Healthcare of the Midwest, Inc.	3	44	4	0	51	16.6%
TOTAL	82	132	4	90	308	100.0%



<sup>\*</sup> See Medicare Note on Page 1

<sup>\*\*</sup>Market Share is the HMO's percentage of the total Southeastern Region enrollment



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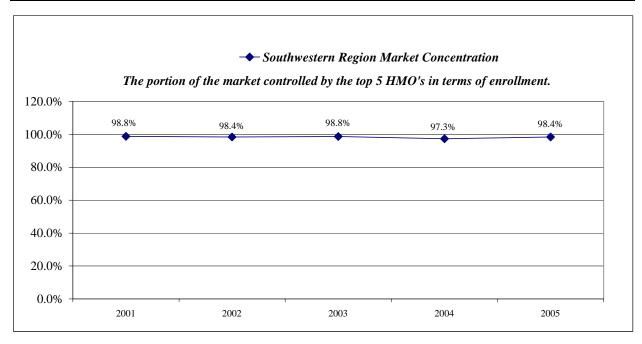
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# 2005 Southwestern Region Enrollment

By Company and Enrollment Classification

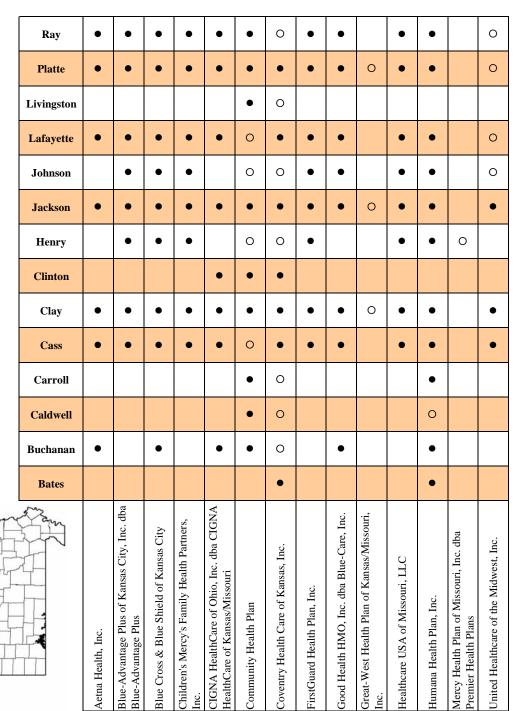
Health Maintenance Organization	HMO Plan Enrollees	POS Plan Enrollees	Medicare Enrollees*	Medicaid Enrollees	Total Members	**Market Share
Aetna Health, Inc.	13	1	0	0	14	0.0%
Alliance For Community Health, LLC dba Community Care Plus	0	0	0	2	2	0.0%
Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus	0	0	0	248	248	0.3%
Blue Cross & Blue Shield of Kansas City	60	0	0	0	60	0.1%
Children's Mercy's Family Health Partners, Inc.	0	0	0	729	729	0.9%
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	74	2	0	0	76	0.1%
CIGNA Healthcare of St. Louis, Inc.	0	0	0	0	0	0.0%
Community Health Plan	2	1	0	0	3	0.0%
Coventry Health Care of Kansas, Inc.	736	1,819	8	0	2,563	3.2%
Cox Health Systems HMO, Inc.	1,293	3,835	0	0	5,128	6.5%
Essence, Inc.	0	0	0	0	0	0.0%
FirstGuard Health Plan, Inc.	0	0	0	215	215	0.3%
Good Health HMO, Inc. dba Blue-Care, Inc.	64	0	0	0	64	0.1%
Great-West Healthcare of Kansas/Missouri, Inc.	0	0	0	0	0	0.0%
Group Health Plan, Inc.	22	5	0	0	27	0.0%
Healthcare USA of Missouri, LLC	0	0	0	123	123	0.2%
HealthLink HMO, Inc. dba HealthLink HMO	0	1	0	0	1	0.0%
HMO Missouri, Inc. dba Blue Choice	9,931	26,726	0	0	36,657	46.4%
Humana Health Plan, Inc.	44	0	8	0	52	0.1%
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	13,817	6,614	12,277	0	32,708	41.4%
Mercy MC + Inc.	0	0	0	2	2	0.0%
Missouri Care, LC	0	0	0	82	82	0.1%
United Healthcare of the Midwest, Inc.	177	47	4	0	228	0.3%
TOTAL	26,233	39,051	12,297	1,401	78,982	100.0%



<sup>\*</sup> See Medicare Note on Page 1

<sup>\*\*</sup>Market Share is the HMO's percentage of the total Southwestern Region enrollment

# Western Region Counties



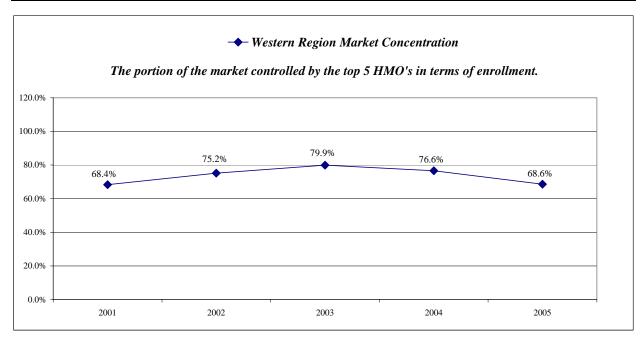
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# 2005 Western Region Enrollment

By Company and Enrollment Classification

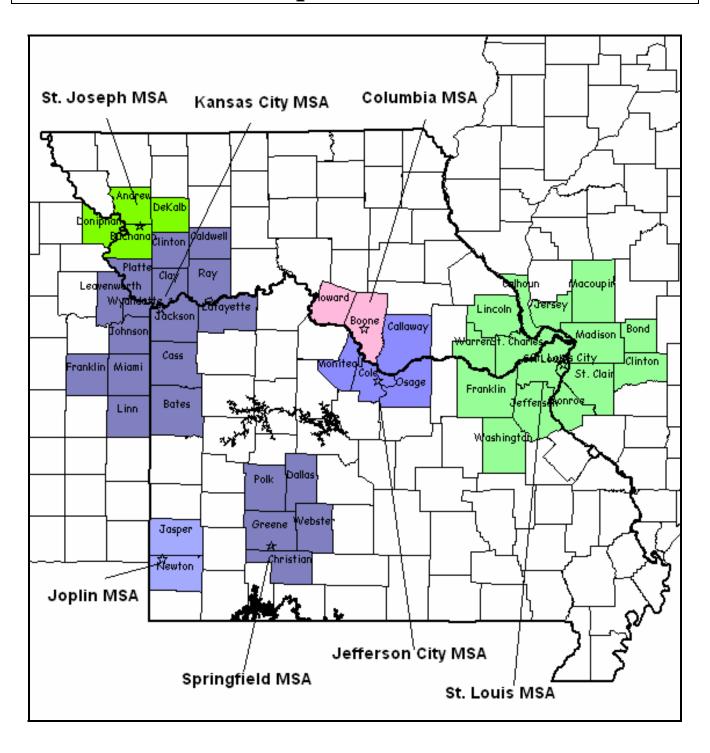
Health Maintenance Organization	HMO Plan Enrollees	POS Plan Enrollees	Medicare Enrollees*	Medicaid Enrollees	Total Members	**Market Share
Aetna Health, Inc.	14,381	2,180	0	0	16,561	5.2%
Alliance For Community Health, LLC dba Community Care Plus	0	0	0	8	8	0.0%
Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus	0	0	0	30,841	30,841	9.7%
Blue Cross & Blue Shield of Kansas City	27,767	0	0	0	27,767	8.7%
Children's Mercy's Family Health Partners, Inc.	0	0	0	43,370	43,370	13.6%
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	2,303	47	0	0	2,350	0.7%
CIGNA Healthcare of St. Louis, Inc.	2	0	0	0	2	0.0%
Community Health Plan	8,430	282	0	0	8,712	2.7%
Coventry Health Care of Kansas, Inc.	34,490	24,795	10,310	0	69,595	21.8%
Cox Health Systems HMO, Inc.	0	2	0	0	2	0.0%
Essence, Inc.	0	0	0	0	0	0.0%
FirstGuard Health Plan, Inc.	0	0	0	35,237	35,237	11.0%
Good Health HMO, Inc. dba Blue-Care, Inc.	39,139	0	0	0	39,139	12.3%
Great-West Healthcare of Kansas/Missouri, Inc.	0	0	0	0	0	0.0%
Group Health Plan, Inc.	13	5	1	0	19	0.0%
Healthcare USA of Missouri, LLC	0	0	0	10,007	10,007	3.1%
HealthLink HMO, Inc. dba HealthLink HMO	2	0	0	0	2	0.0%
HMO Missouri, Inc. dba Blue Choice	29	9	0	0	38	0.0%
Humana Health Plan, Inc.	18,535	0	13,042	0	31,577	9.9%
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	31	27	3	0	61	0.0%
Mercy MC + Inc.	0	0	0	1	1	0.0%
Missouri Care, LC	0	0	0	113	113	0.0%
United Healthcare of the Midwest, Inc.	2,469	1,469	0	0	3,938	1.2%
TOTAL	147,591	28,816	23,356	119,577	319,340	100.0%



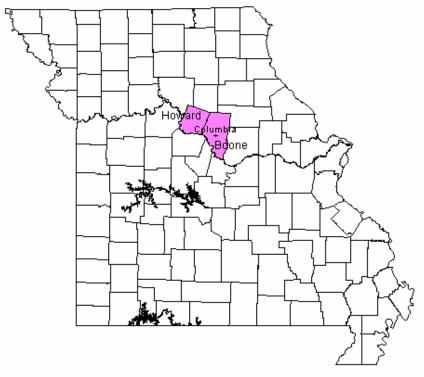
<sup>\*</sup> See Medicare Note on Page 1

<sup>\*\*</sup>Market Share is the HMO's percentage of the total Western Region enrollment

# Missouri Metropolitan Statistical Areas



# Columbia MSA Counties



	Boone	Howard
Group Health Plan, Inc.	•	
Healthcare USA of Missouri, LLC	•	•
HealthLink HMO, Inc. dba HealthLink HMO	0	0
HMO Missouri, Inc. dba Blue Choice	•	•
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	0	•
Missouri Care, LC	•	•
United Healthcare of the Midwest, Inc.	0	0

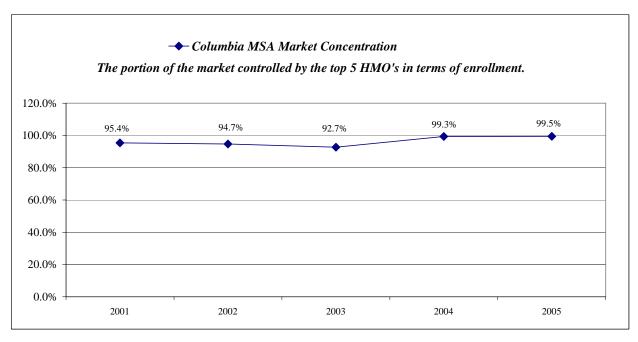
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## 2005 Columbia MSA Enrollment

By Company and Enrollment Classification

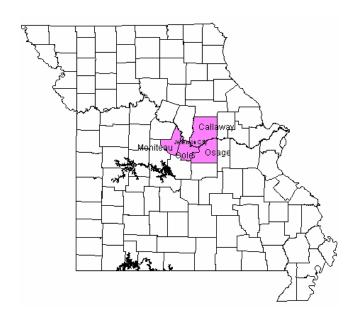
Health Maintenance Organization	HMO Plan	POS Plan	Medicare	Medicaid	Total	**Market
	Enrollees	Enrollees	Enrollees*	Enrollees	Members	Share
Aetna Health, Inc.	7	1	0	0	8	0.0%
Alliance For Community Health, LLC dba Community Care Plus	0	0	0	0	0	0.0%
Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus	0	0	0	0	0	0.0%
Blue Cross & Blue Shield of Kansas City	3	0	0	0	3	0.0%
Children's Mercy's Family Health Partners, Inc.	0	0	0	3	3	0.0%
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	0	0	0	0	0	0.0%
CIGNA Healthcare of St. Louis, Inc.	0	0	0	0	0	0.0%
Community Health Plan	0	1	0	0	1	0.0%
Coventry Health Care of Kansas, Inc.	6	8	1	0	15	0.1%
Cox Health Systems HMO, Inc.	0	0	0	0	0	0.0%
Essence, Inc.	0	0	0	0	0	0.0%
FirstGuard Health Plan, Inc.	0	0	0	1	1	0.0%
Good Health HMO, Inc. dba Blue-Care, Inc.	1	0	0	0	1	0.0%
Great-West Healthcare of Kansas/Missouri, Inc.	0	0	0	0	0	0.0%
Group Health Plan, Inc.	221	217	0	0	438	2.1%
Healthcare USA of Missouri, LLC	0	0	0	4,756	4,756	23.0%
HealthLink HMO, Inc. dba HealthLink HMO	0	0	0	0	0	0.0%
HMO Missouri, Inc. dba Blue Choice	2,336	3,683	0	0	6,019	29.1%
Humana Health Plan, Inc.	1	0	0	0	1	0.0%
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	394	368	1	0	763	3.7%
Mercy MC + Inc.	0	0	0	1	1	0.0%
Missouri Care, LC	0	0	0	8,603	8,603	41.6%
United Healthcare of the Midwest, Inc.	38	30	0	0	68	0.3%
TOTAL	3,007	4,308	2	13,364	20,681	100.0%



<sup>\*</sup> See Medicare Note on Page 1

<sup>\*\*</sup>Market Share is the HMO's percentage of the total Columbia MSA enrollment

# Jefferson City MSA Counties



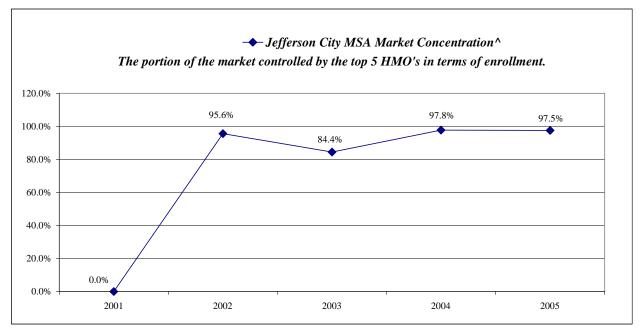
	Callaway	Cole	Moniteau	Osage
Group Health Plan, Inc.	•	•		
Healthcare USA of Missouri, LLC	•	•	•	•
HealthLink HMO, Inc. dba HealthLink HMO	0	0	0	0
HMO Missouri, Inc. dba Blue Choice	•	•	•	•
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	0	•	•	0
Missouri Care, LC	•	•	•	•
United Healthcare of the Midwest, Inc.	0	•	0	0

◆ - ApprovedO - Approved but not marketing

# 2005 Jefferson City MSA Enrollment

By Company and Enrollment Classification

Health Maintenance Organization	HMO Plan Enrollees	POS Plan Enrollees	Medicare Enrollees*	Medicaid Enrollees	Total Members	**Market Share
Aetna Health, Inc.	6	0	0	0	6	0.0%
Alliance For Community Health, LLC dba Community Care Plus	0	0	0	14	14	0.1%
Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus	0	0	0	196	196	0.7%
Blue Cross & Blue Shield of Kansas City	0	0	0	0	0	0.0%
Children's Mercy's Family Health Partners, Inc.	0	0	0	7	7	0.0%
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	0	0	0	0	0	0.0%
CIGNA Healthcare of St. Louis, Inc.	0	0	0	0	0	0.0%
Community Health Plan	2	0	0	0	2	0.0%
Coventry Health Care of Kansas, Inc.	8	2	0	0	10	0.0%
Cox Health Systems HMO, Inc.	0	0	0	0	0	0.0%
Essence, Inc.	0	0	0	0	0	0.0%
FirstGuard Health Plan, Inc.	0	0	0	437	437	1.6%
Good Health HMO, Inc. dba Blue-Care, Inc.	3	0	0	0	3	0.0%
Great-West Healthcare of Kansas/Missouri, Inc.	0	0	0	0	0	0.0%
Group Health Plan, Inc.	270	106	0	0	376	1.4%
Healthcare USA of Missouri, LLC	0	0	0	8,206	8,206	30.9%
HealthLink HMO, Inc. dba HealthLink HMO	0	0	0	0	0	0.0%
HMO Missouri, Inc. dba Blue Choice	4,173	6,915	0	0	11,088	41.8%
Humana Health Plan, Inc.	1	0	1	0	2	0.0%
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	40	319	0	0	359	1.4%
Mercy MC + Inc.	0	0	0	1	1	0.0%
Missouri Care, LC	0	0	0	5,793	5,793	21.8%
United Healthcare of the Midwest, Inc.	5	13	2	0	20	0.1%
TOTAL	4,508	7,355	3	14,654	26,520	100.0%

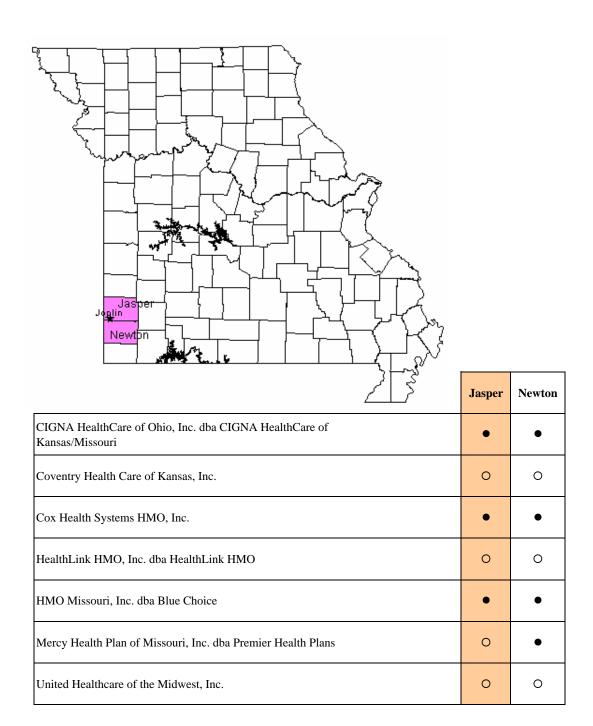


<sup>\*</sup> See Medicare Note on Page 1

<sup>\*\*</sup>Market Share is the HMO's percentage of the total Jefferson City MSA enrollment

<sup>^</sup> Jefferson City did not become an MSA until 2002

# Joplin MSA Counties



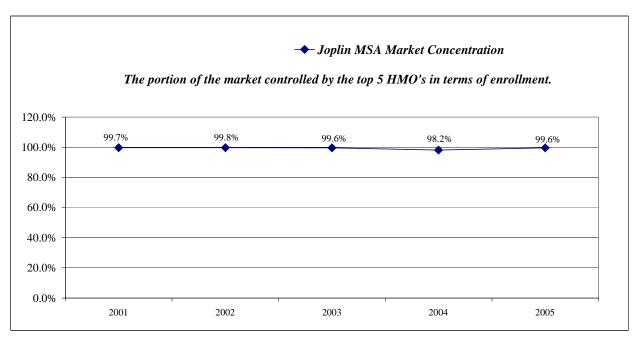
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# 2005 Joplin MSA Enrollment

By Company and Enrollment Classification

Health Maintenance Organization	HMO Plan	POS Plan	Medicare	Medicaid	Total	**Market
Aetna Health, Inc.	Enrollees 0	Enrollees 0	Enrollees*	Enrollees 0	Members 0	0.0%
Alliance For Community Health, LLC dba Community Care Plus	0	0	0	0	0	0.0%
•				_	-	
Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus	0	0	0	1	1	0.0%
Blue Cross & Blue Shield of Kansas City	2	0	0	0	2	0.0%
Children's Mercy's Family Health Partners, Inc.	0	0	0	8	8	0.1%
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	11	2	0	0	13	0.1%
CIGNA Healthcare of St. Louis, Inc.	0	0	0	0	0	0.0%
Community Health Plan	0	0	0	0	0	0.0%
Coventry Health Care of Kansas, Inc.	91	533	3	0	627	6.6%
Cox Health Systems HMO, Inc.	54	349	0	0	403	4.2%
Essence, Inc.	0	0	0	0	0	0.0%
FirstGuard Health Plan, Inc.	0	0	0	1	1	0.0%
Good Health HMO, Inc. dba Blue-Care, Inc.	0	0	0	0	0	0.0%
Great-West Healthcare of Kansas/Missouri, Inc.	0	0	0	0	0	0.0%
Group Health Plan, Inc.	3	0	0	0	3	0.0%
Healthcare USA of Missouri, LLC	0	0	0	6	6	0.1%
HealthLink HMO, Inc. dba HealthLink HMO	0	0	0	0	0	0.0%
HMO Missouri, Inc. dba Blue Choice	2,367	4,790	0	0	7,157	74.8%
Humana Health Plan, Inc.	0	0	0	0	0	0.0%
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	1,223	103	8	0	1,334	13.9%
Mercy MC + Inc.	0	0	0	0	0	0.0%
Missouri Care, LC	0	0	0	7	7	0.1%
United Healthcare of the Midwest, Inc.	5	1	0	0	6	0.1%
TOTAL	3,756	5,778	11	23	9,568	100.0%



<sup>\*</sup> See Medicare Note on Page 1

 $<sup>\</sup>ensuremath{^{**}}$  Market Share is the HMO's percentage of the total Joplin MSA enrollment

# Kansas City MSA Counties



	Bates	Caldwell	Cass	Clay	Clinton	Jackson	Lafayette	Platte	Ray
Aetna Health, Inc.			•	•		•	•	•	•
Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus			•	•		•	•	•	•
Blue Cross & Blue Shield of Kansas City			•	•		•	•	•	•
Children's Mercy's Family Health Partners, Inc.			•	•		•	•	•	•
CIGNA HealthCare of Ohio, Inc. dba CIGNA HealthCare of Kansas/Missouri			•	•	•	•	•	•	•
Community Health Plan		•	0	•	•	•	0	•	•
Coventry Health Care of Kansas, Inc.	•	0	•	•	•	•	•	•	0
FirstGuard Health Plan, Inc.			•	•		•	•	•	•
Good Health HMO, Inc. dba Blue-Care, Inc.			•	•		•	•	•	•
Great-West Health Plan of Kansas/Missouri, Inc.				0		0		0	
Healthcare USA of Missouri, LLC			•	•		•	•	•	•
Humana Health Plan, Inc.	•	0	•	•		•	•	•	•
United Healthcare of the Midwest, Inc.			•	•		•	0	0	0

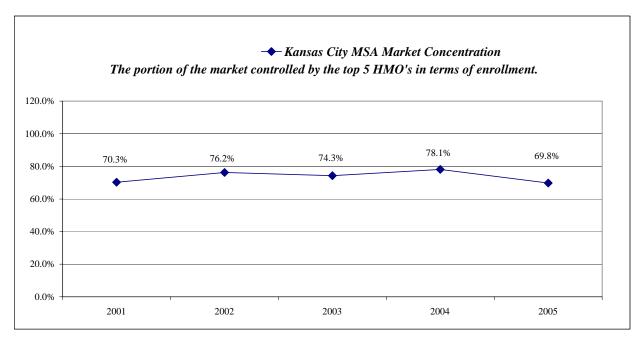
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# 2005 Kansas City MSA Enrollment

By Company and Enrollment Classification

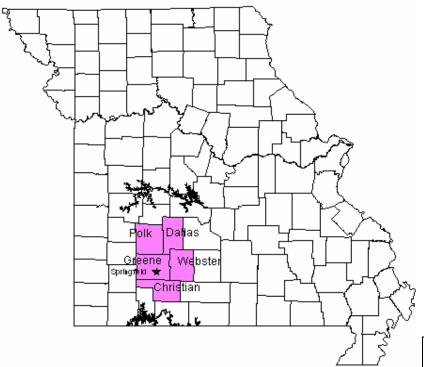
Health Maintenance Organization	HMO Plan Enrollees	POS Plan Enrollees	Medicare Enrollees*	Medicaid Enrollees	Total Members	**Market Share
Aetna Health, Inc.	14,120	2,142	0	0	16,262	5.3%
Alliance For Community Health, LLC dba Community Care Plus	0	0	0	2	2	0.0%
Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus	0	0	0	28,904	28,904	9.4%
Blue Cross & Blue Shield of Kansas City	29,592	0	0	0	29,592	9.6%
Children's Mercy's Family Health Partners, Inc.	0	0	0	40,900	40,900	13.3%
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	2,244	46	0	0	2,290	0.7%
CIGNA Healthcare of St. Louis, Inc.	2	0	0	0	2	0.0%
Community Health Plan	1,465	40	0	0	1,505	0.5%
Coventry Health Care of Kansas, Inc.	33,304	23,716	10,281	0	67,301	21.8%
Cox Health Systems HMO, Inc.	0	5	0	0	5	0.0%
Essence, Inc.	0	0	0	0	0	0.0%
FirstGuard Health Plan, Inc.	0	0	0	33,730	33,730	10.9%
Good Health HMO, Inc. dba Blue-Care, Inc.	42,186	0	0	0	42,186	13.7%
Great-West Healthcare of Kansas/Missouri, Inc.	0	0	0	0	0	0.0%
Group Health Plan, Inc.	10	5	1	0	16	0.0%
Healthcare USA of Missouri, LLC	0	0	0	9,143	9,143	3.0%
HealthLink HMO, Inc. dba HealthLink HMO	2	0	0	0	2	0.0%
HMO Missouri, Inc. dba Blue Choice	26	5	0	0	31	0.0%
Humana Health Plan, Inc.	18,149	0	13,024	0	31,173	10.1%
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	31	12	3	0	46	0.0%
Mercy MC + Inc.	0	0	0	1	1	0.0%
Missouri Care, LC	0	0	0	79	79	0.0%
United Healthcare of the Midwest, Inc.	2,990	1,919	0	0	4,909	1.6%
TOTAL	144,121	27,890	23,309	112,759	308,079	100.0%



<sup>\*</sup> See Medicare Note on Page 1

 $<sup>\</sup>ensuremath{^{**}}$  Market Share is the HMO's percentage of the total Kansas City enrollment

# Springfield MSA Counties



	Christian	Dallas	Greene	Polk	Webster
CIGNA HealthCare of Ohio, Inc. dba CIGNA HealthCare of Kansas/Missouri	•		•	•	•
Coventry Health Care of Kansas, Inc.	0	0	•	0	0
Cox Health Systems HMO, Inc.	•	•	•	•	•
HealthLink HMO, Inc. dba HealthLink HMO	0	0	0		0
HMO Missouri, Inc. dba Blue Choice	•	•	•	•	•
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	•	0	•	0	•
United Healthcare of the Midwest, Inc.	0	0	0	0	0

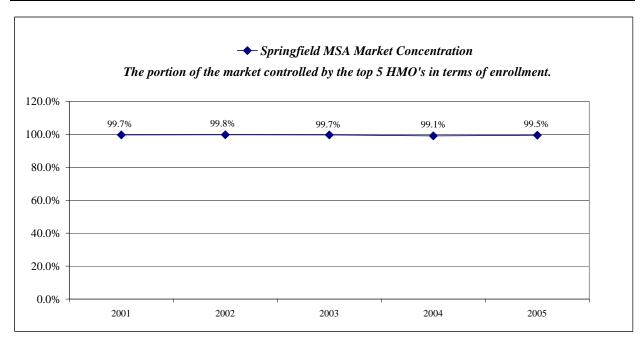
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# 2005 Springfield MSA Enrollment

By Company and Enrollment Classification

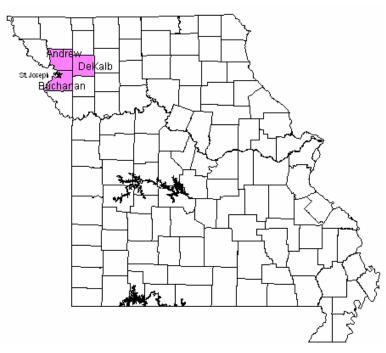
Health Maintenance Organization	HMO Plan Enrollees	POS Plan Enrollees	Medicare Enrollees*	Medicaid Enrollees	Total Members	**Market Share
Aetna Health, Inc.	0	0	0	0	0	0.0%
Alliance For Community Health, LLC dba Community Care Plus	0	0	0	1	1	0.0%
Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus	0	0	0	4	4	0.0%
Blue Cross & Blue Shield of Kansas City	13	0	0	0	13	0.0%
Children's Mercy's Family Health Partners, Inc.	0	0	0	12	12	0.0%
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	61	0	0	0	61	0.1%
CIGNA Healthcare of St. Louis, Inc.	0	0	0	0	0	0.0%
Community Health Plan	2	0	0	0	2	0.0%
Coventry Health Care of Kansas, Inc.	182	837	2	0	1,021	2.2%
Cox Health Systems HMO, Inc.	696	2,822	0	0	3,518	7.7%
Essence, Inc.	0	0	0	0	0	0.0%
FirstGuard Health Plan, Inc.	0	0	0	8	8	0.0%
Good Health HMO, Inc. dba Blue-Care, Inc.	9	0	0	0	9	0.0%
Great-West Healthcare of Kansas/Missouri, Inc.	0	0	0	0	0	0.0%
Group Health Plan, Inc.	8	5	0	0	13	0.0%
Healthcare USA of Missouri, LLC	0	0	0	26	26	0.1%
HealthLink HMO, Inc. dba HealthLink HMO	0	0	0	0	0	0.0%
HMO Missouri, Inc. dba Blue Choice	5,344	14,524	0	0	19,868	43.4%
Humana Health Plan, Inc.	13	0	1	0	14	0.0%
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	8,158	3,870	8,925	0	20,953	45.8%
Mercy MC + Inc.	0	0	0	1	1	0.0%
Missouri Care, LC	0	0	0	49	49	0.1%
United Healthcare of the Midwest, Inc.	155	23	4	0	182	0.4%
TOTAL	14,641	22,081	8,932	101	45,755	100.0%



<sup>\*</sup> See Medicare Note on Page 1

<sup>\*\*</sup>Market Share is the HMO's percentage of the total Springfield MSA enrollment

# St. Joseph MSA Counties



	Andrew	Buchanan	Dekalb
Aetna Health, Inc.		•	
Blue Cross & Blue Shield of Kansas City		•	
CIGNA HealthCare of Ohio, Inc. dba CIGNA HealthCare of Kansas/Missouri	•	•	•
Community Health Plan	•	•	•
Coventry Health Care of Kansas, Inc.	0	0	0
Good Health HMO, Inc. dba Blue-Care, Inc.	•	•	
Humana Health Plan, Inc.		•	

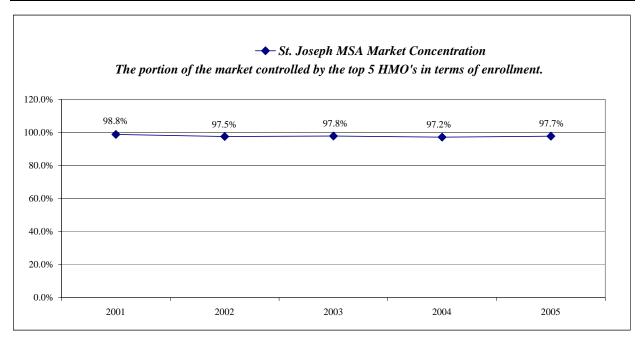
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# 2005 St. Joseph MSA Enrollment

By Company and Enrollment Classification

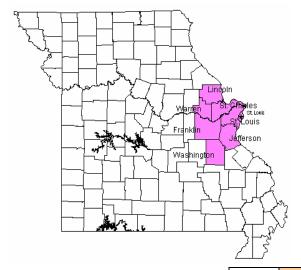
Health Maintenance Organization	HMO Plan Enrollees	POS Plan Enrollees	Medicare Enrollees*	Medicaid Enrollees	Total Members	**Market Share
Aetna Health, Inc.	191	15	0	0	206	1.4%
Alliance For Community Health, LLC dba Community Care Plus	0	0	0	6	6	0.0%
Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus	0	0	0	51	51	0.3%
Blue Cross & Blue Shield of Kansas City	768	0	0	0	768	5.2%
Children's Mercy's Family Health Partners, Inc.	0	0	0	41	41	0.3%
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	34	6	0	0	40	0.3%
CIGNA Healthcare of St. Louis, Inc.	0	0	0	0	0	0.0%
Community Health Plan	10,057	255	0	0	10,312	69.9%
Coventry Health Care of Kansas, Inc.	628	556	8	0	1,192	8.1%
Cox Health Systems HMO, Inc.	0	0	0	0	0	0.0%
Essence, Inc.	0	0	0	0	0	0.0%
FirstGuard Health Plan, Inc.	0	0	0	18	18	0.1%
Good Health HMO, Inc. dba Blue-Care, Inc.	1,931	0	0	0	1,931	13.1%
Great-West Healthcare of Kansas/Missouri, Inc.	0	0	0	0	0	0.0%
Group Health Plan, Inc.	1	0	0	0	1	0.0%
Healthcare USA of Missouri, LLC	0	0	0	19	19	0.1%
HealthLink HMO, Inc. dba HealthLink HMO	0	0	0	0	0	0.0%
HMO Missouri, Inc. dba Blue Choice	0	0	0	0	0	0.0%
Humana Health Plan, Inc.	115	0	10	0	125	0.8%
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	0	0	0	0	0	0.0%
Mercy MC + Inc.	0	0	0	0	0	0.0%
Missouri Care, LC	0	0	0	1	1	0.0%
United Healthcare of the Midwest, Inc.	25	9	0	0	34	0.2%
TOTAL	13,750	841	18	136	14,745	100.0%



<sup>\*</sup> See Medicare Note on Page 1

<sup>\*\*</sup>Market Share is the HMO's percentage of the total St. Joseph MSA enrollment

# St. Louis MSA Counties



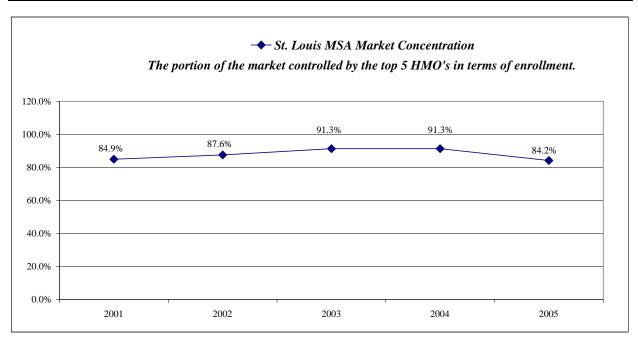
	Franklin	Jefferson	Lincoln	St. Charles	St. Louis	St. Louis City	Warren	Washington
Aetna Health, Inc.		•		•	•	•		
Alliance for Community Health, LLC dba Community Care Plus	•	•	•	•	•	•	•	•
CIGNA Healthcare of St. Louis, Inc.	•	•		•	•	•		
Essence, Inc.		•		•	•	•		
Great-West Health Plan of Kansas/Missouri, Inc.	0	0	0	0	0	0	0	
Group Health Plan, Inc.	•	•	•	•	•	•	•	•
Healthcare USA of Missouri, LLC	•	•	•	•	•	•	•	•
HealthLink HMO, Inc. dba HealthLink HMO	0	0	0	0	0	0	0	0
HMO Missouri, Inc. dba Blue Choice	•	•	•	•	•	•	•	•
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	•	0	0	•	•	•	•	0
Mercy MC + Inc.	•	•	•	•	•	•	•	•
United Healthcare of the Midwest, Inc.	•	•	0	•	•	0	•	0

◆ - ApprovedO - Approved but not marketing

## 2005 St. Louis MSA Enrollment

By Company and Enrollment Classification

Health Maintenance Organization	HMO Plan Enrollees	POS Plan Enrollees	Medicare Enrollees*	Medicaid Enrollees	Total Members	**Market Share
Aetna Health, Inc.	1,168	479	0	0	1,647	0.4%
Alliance For Community Health, LLC dba Community Care Plus	0	0	0	36,072	36,072	7.7%
Blue-Advantage Plus of Kansas City, Inc. dba Blue-Advantage Plus	0	0	0	1	1	0.0%
Blue Cross & Blue Shield of Kansas City	3	0	0	0	3	0.0%
Children's Mercy's Family Health Partners, Inc.	0	0	0	8	8	0.0%
CIGNA Healthcare of Ohio, Inc. dba CIGNA Healthcare of Kansas/Missouri	12	0	0	0	12	0.0%
CIGNA Healthcare of St. Louis, Inc.	3,668	32	0	0	3,700	0.8%
Community Health Plan	3	0	0	0	3	0.0%
Coventry Health Care of Kansas, Inc.	13	4	1	0	18	0.0%
Cox Health Systems HMO, Inc.	5	2	0	0	7	0.0%
Essence, Inc.	0	0	2,884	0	2,884	0.6%
FirstGuard Health Plan, Inc.	0	0	0	16	16	0.0%
Good Health HMO, Inc. dba Blue-Care, Inc.	3	0	0	0	3	0.0%
Great-West Healthcare of Kansas/Missouri, Inc.	0	0	0	0	0	0.0%
Group Health Plan, Inc.	52,084	39,818	14,381	0	106,283	22.8%
Healthcare USA of Missouri, LLC	0	0	0	122,262	122,262	26.3%
HealthLink HMO, Inc. dba HealthLink HMO	82	10	0	0	92	0.0%
HMO Missouri, Inc. dba Blue Choice	40,664	10,047	0	0	50,711	10.9%
Humana Health Plan, Inc.	4	0	0	0	4	0.0%
Mercy Health Plan of Missouri, Inc. dba Premier Health Plans	13,767	8,018	7,643	0	29,428	6.3%
Mercy MC + Inc.	0	0	0	43,105	43,105	9.3%
Missouri Care, LC	0	0	0	87	87	0.0%
United Healthcare of the Midwest, Inc.	4,423	24,184	40,574	0	69,181	14.9%
TOTAL	115,899	82,594	65,483	201,551	465,527	100.0%



<sup>\*</sup> See Medicare Note on Page 1

<sup>\*\*</sup>Market Share is the HMO's percentage of the total St. Louis MSA enrollment

# **Available from the Missouri Department of Insurance**

<u>Other Publications:</u> The Missouri Department of Insurance publishes many insurance related reports. A complete list of reports is available at: <a href="http://www.insurance.mo.gov/reports/index.htm">http://www.insurance.mo.gov/reports/index.htm</a>

For additional information, contact the **Statistics Section at (573) 751-3163** or the **Managed Care Section at (573) 522-8767**.

## Available from the Missouri Department of Health & Senior Services

The Missouri Department of Health and Senior Services publishes many managed care reports. For copies, please send a written request and payment to:

Missouri Department of Health and Senior Services Center for Health Info. Management & Evaluation Health Care Performance Monitoring PO Box 570 Jefferson City, MO 65102 (573)526-2812 www.dhss.mo.gov/ManagedCare/