



## DEPARTMENT OF COMMERCE & INSURANCE

P.O. Box 690, Jefferson City, Mo. 65102-0690

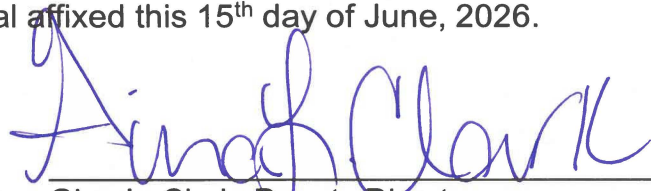
### ORDER

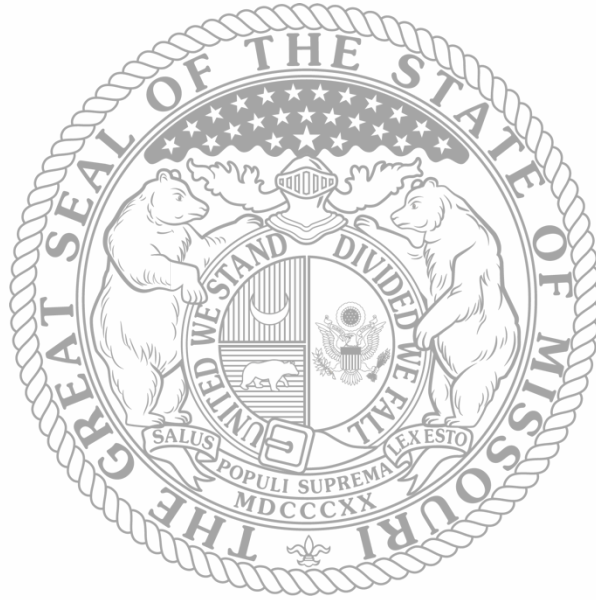
After full consideration and review of the report of the financial examination of ZPIC Insurance Company for the period ended December 31, 2024, together with any written submissions or rebuttals and any relevant portions of the examiner's workpapers, I, Gina L. Clark, Deputy Director of the Missouri Department of Commerce and Insurance pursuant to section 374.205.3(3)(a), RSMo, adopt such examination report. After my consideration and review of such report, workpapers, and written submissions or rebuttals, I hereby incorporate by reference and deem the following parts of such report to be my findings and conclusions to accompany this order pursuant to section 374.205.3(4), RSMo: summary of significant finding, company history, management and control, territory and plan of operation, growth of company and loss experience, reinsurance, accounts and records, financial statements, comments on financial statement items, financial statement changes resulting from examination, and summary of recommendations.

Based on such findings and conclusions, I hereby ORDER that the report of the financial examination of ZPIC Insurance Company as of December 31, 2024, be and is hereby ADOPTED as filed and for ZPIC Insurance Company to take the following action or actions, which I consider necessary to cure any violation of law, regulation or prior order of the Director revealed by such report: (1) account for its financial condition and affairs in a manner consistent with the Director's findings and conclusions.

So ordered, signed and official seal affixed this 15<sup>th</sup> day of June, 2026.



  
Gina L. Clark, Deputy Director  
Department of Commerce and Insurance



REPORT OF  
FINANCIAL EXAMINATION OF

# ZPIC INSURANCE COMPANY

AS OF  
DECEMBER 31, 2024

STATE OF MISSOURI  
DEPARTMENT OF COMMERCE & INSURANCE

JEFFERSON CITY, MISSOURI

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Seattle, WA  
May 7, 2026

Honorable Angela L. Nelson, Director  
Missouri Department of Commerce and Insurance  
301 West High Street, Room 530  
Jefferson City, Missouri 65101

Director Nelson:

In accordance with your financial examination warrant, a full-scope financial examination has been made of the records, affairs, and financial condition of

**ZPIC Insurance Company (NAIC #17044)**

hereinafter referred to as such, as ZPIC, or as the Company. Its administrative office is located at 6100 4<sup>th</sup> Avenue S., Suite 200, Seattle, Washington 98108, telephone number (888) 612-1138. The fieldwork for this examination began on September 3, 2025, and concluded on the above date.

**SCOPE OF EXAMINATION**

**Period Covered**

The Missouri Department of Commerce and Insurance (Department) has performed a multi-state financial examination of ZPIC Insurance Company. The current examination covers the period of January 1, 2021, through December 31, 2024, as well as a review of any material transactions and events occurring subsequent to the examination period through the date of this report.

**Procedures**

We conducted our examination in accordance with the National Association of Insurance Commissioners (NAIC) *Financial Condition Examiners Handbook (Handbook)*, except where practices, procedures, and applicable regulations of the Department or statutes of the state of Missouri prevailed. The *Handbook* requires that we plan and perform the examination to evaluate the financial condition, assess corporate governance, identify current and prospective risks of the Company, and evaluate system controls and procedures used to mitigate those risks. An examination also includes the identification and evaluation of significant risks that could cause the Company's surplus to be materially misstated, both on a current and prospective basis.

This examination also included a review of significant estimates made by management and evaluation of management's compliance with Statutory Accounting Principles. The examination does not attest to the fair presentation of the financial statements included herein. If, during the course of the examination an adjustment is identified, the impact of such adjustment will be documented separately following the Company's financial statements.

All accounts and activities of the Company were considered in accordance with the risk-focused examination process. Those activities considered in the examination as key to ZPIC included investments, related party transactions, and capital & surplus. The examination also included a review and evaluation of information technology general controls.

This examination was conducted as part of a coordinated examination of the Trupanion Group, which consists of two insurance companies domiciled in New York and Missouri. The New York State Department of Financial Services is the lead state regulator for the group. Along with Missouri, New York participated in the coordinated examination.

This examination report includes significant findings of fact, as mentioned in Section 374.205 RSMo (Examination, director may conduct, when...) and general information about the Company and its financial condition. There may be other items identified during the examination that, due to their nature (e.g., subjective conclusions, proprietary information, etc.), are not included within the examination report but are separately communicated to other regulators and/or the Company.

### **SUMMARY OF SIGNIFICANT FINDINGS**

There were no material adverse findings, significant non-compliance issues, or material changes to the financial statements noted during the examination.

### **COMPANY HISTORY**

#### **General**

ZPIC was incorporated as a property and casualty insurance on March 30, 2021, in Missouri. The Company is wholly owned by Trupanion, Inc., a Delaware company. The Company was issued a Certificate of Authority in Missouri on May 27, 2021, to operate as a property and casualty insurance company under RSMo 379.010.1(1).

#### **Mergers, Acquisitions, and Major Corporate Events**

ZPIC's Articles of Incorporation were amended on September 22, 2023, to reflect a change of its statutory home office location.

#### **Dividends and Capital Contributions**

There were no dividends during the examination period.

In May of 2021, the Company received \$7,500,000 in capital funding, \$3,300,000 in common stock and \$4,200,000 in additional paid in capital from Trupanion, Inc. ("Trupanion"). This transaction occurred before the Company received its Certificate of Authority.

In September of 2021, the Company received a \$250,000 capital contribution from Trupanion. No Department approval was determined to be required.

On June 28, 2022, the Department non-disapproved a \$250,000 cash contribution from Trupanion to the Company.

In December 2023, the Company received a \$150,000 cash contribution from Trupanion. No Department approval was determined to be required.

In July 2024, the Company received a \$200,000 cash contribution from Trupanion. No Department approval was determined to be required.

#### **Surplus Notes**

There were no surplus notes issued or outstanding during the examination period.

## **MANAGEMENT AND CONTROL**

### **Board of Directors**

The management of the Company is vested in a Board of Directors that are elected by the stockholders. The Company's Bylaws specify that there shall be at least nine but no more than twenty-five directors. The Board of Directors elected and serving as of December 31, 2024, were as follows:

| <b><u>Name and Address</u></b>                    | <b><u>Principal Occupation and Business Affiliation</u></b>             |
|---------------------------------------------------|-------------------------------------------------------------------------|
| Laura Bainbridge<br>Bainbridge Island, Washington | Head of Corporate Communications<br>Trupanion, Inc.                     |
| Christopher Kearns<br>La Jolla, California        | Chief Legal Officer<br>Trupanion, Inc.                                  |
| Howard Rubin<br>Tucson, Arizona                   | Consultant<br>Trupanion, Inc.                                           |
| Mikel Gray<br>Seattle, Washington                 | Director of Pricing and Analysis<br>Trupanion, Inc.                     |
| Wei Li<br>Redmond, Washington                     | Controller<br>Trupanion Managers USA, Inc.                              |
| Adam Smith<br>Sammamish, Washington               | Senior Vice-President of Legal & Regulatory<br>Trupanion Managers, Inc. |
| Steven Ireland<br>Seattle, Washington             | Vice President, Corporate Communications<br>Trupanion, Inc.             |
| Elizabeth Matthews<br>Seattle, Washington         | Senior Manager, Statutory Accounting<br>Trupanion Managers USA, Inc.    |
| Margaret Tooth<br>Seattle, Washington             | Chief Executive Officer<br>Trupanion, Inc.                              |

### **Senior Officers**

The officers elected and serving, as of December 31, 2024, were as follows:

| <b><u>Name</u></b> | <b><u>Office</u></b> |
|--------------------|----------------------|
| Margaret Tooth     | President            |
| Christopher Kearns | Secretary            |
| Wei Li             | Treasurer            |
| Adam Smith         | Assistant Secretary  |

### **Principal Committees**

The Company does not have any committees.

### **Corporate Records**

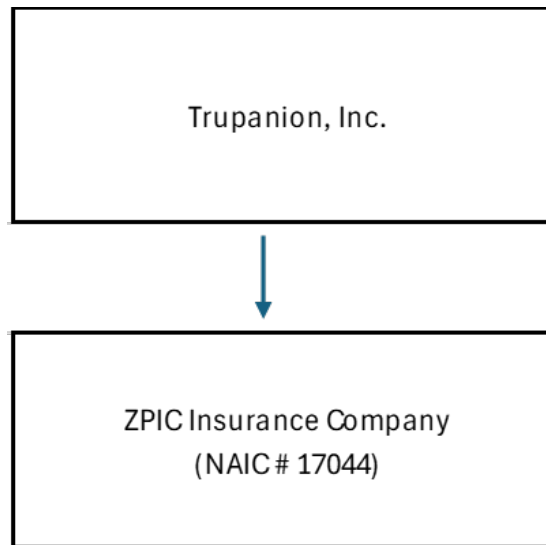
The Company's Articles of Incorporation and Bylaws were reviewed. In 2023, the Company's Articles of Incorporation were amended to reflect a change in address for its registered agent. The minutes of the Board and shareholders were reviewed for the period under examination.

### **Holding Company, Subsidiaries, and Affiliates**

ZPIC is a member of an Insurance Holding Company System, as defined by Section 382.010 RSMo (Definitions). ZPIC is 100% owned by Trupanion, which is incorporated in the state of Delaware. Trupanion is an SEC-registered company that is publicly traded on the NASDAQ exchange under the ticker symbol TRUP.

### **Organizational Chart**

The following organizational chart depicts the applicable portion of the holding company group as of December 31, 2024.



### **Intercompany Transactions**

The following agreements represent significant contracts executed with affiliated entities that were in effect as of December 31, 2024. A brief description of these agreements are as follows:

**General Agency Agreement:** Agreement between the Company and Trupanion Managers USA, Inc. (TMUI). Under this agreement, TMUI is appointed as the Company's exclusive General Agent for the purpose of producing and handling policies issued or renewed and settling claims on behalf of the Company. TMUI is compensated monthly in accordance with stated terms within the agreement.

**Cost Sharing and Shared Services Agreement:** Agreement between the Company and TMUI. Pursuant to the agreement, TMUI will provide services to the Company that includes but is not limited to Audit, Ancillary insurance, Data Processing, Actuarial, Regulatory Compliance, Rating Agency Management, Financial / Accounting, Legal, and Claims Management upon reasonable request by ZPIC. TMUI is compensated based on the direct cost of the services and, if the direct costs cannot be determined, the cost will be determined by the time spent and the enrollment or claims paid for other services provided by TMUI.

**Federal Income Tax Allocation Agreement:** Agreement between the Company and other related entities (Group), including Trupanion. Pursuant to the agreement, Trupanion is identified as the parent company that acts as the Group's agent in all federal income tax matters. Trupanion remits taxes to the IRS whenever the Group generates income sufficient to produce a cash tax liability.

## **TERRITORY AND PLAN OF OPERATION**

ZPIC is licensed in forty-one states, including Missouri. As of the exam date, the Company had not written or issued any policies. The Company intends to continue the process of obtaining regulatory approvals with the goal of beginning to write policies for pet health insurance in 2026.

## **GROWTH OF COMPANY AND LOSS EXPERIENCE**

The Company did not have any premium or loss activity during the examination period. Capital and surplus remained relatively unchanged over the examination period.

## **REINSURANCE**

### **General**

The Company did not have any reinsurance activity during the examination period.

## **ACCOUNTS AND RECORDS**

### **Independent Auditor**

The certified public accounting (CPA) firm, Ernst & Young LLP, in Seattle, Washington, performed the statutory audit of the Company for each of the years in the examination period. Reliance was placed upon the CPA workpapers as deemed appropriate.

### **Actuarial Opinion**

Since no business was written during the examination period, there were no actuarial opinions issued.

### **Consulting Actuary**

A consulting actuary was not utilized for ZPIC during the examination since no actuarial opinions were issued by the Company during the examination period.

### **Information Systems**

In conjunction with this examination, Michael Maertz, Information Systems Financial Examiner with Risk & Regulatory Consulting, conducted a review of the Company's information systems.

## **FINANCIAL STATEMENTS**

The following financial statements are based on the statutory financial statements filed by the Company with the Department and present the financial condition of ZPIC for the period ending December 31, 2024. The accompanying comments on financial statements reflect any examination adjustments to the amounts reported in the financial statements and should be considered an integral part of the financial statements. The failure of any column of numbers to add to its respective total is due to rounding or truncation.

There may have been additional differences found in the course of this examination, which are not shown in the "Comments on Financial Statement Items." These differences were determined to be immaterial concerning their effect on the financial statements, and therefore were only communicated to the Company and noted in the workpapers for each individual key activity.

**ASSETS**

As of December 31, 2024

|                                                    | <b>Assets</b>       | <b>Nonadmitted<br/>Assets</b> | <b>Net Admitted<br/>Assets</b> |
|----------------------------------------------------|---------------------|-------------------------------|--------------------------------|
| Bonds                                              | \$ 208,172          | \$ 0                          | \$ 208,172                     |
| Cash, Cash Equivalents, and Short-Term Investments | 7,397,663           | 0                             | 7,397,663                      |
| Investment Income Due and Accrued                  | 24,188              | 1,306                         | 22,881                         |
| Net Deferred Tax Asset                             | 3,146               | 0                             | 3,146                          |
| Aggregate Write-Ins for Other-Than-Invested Assets | 14,983              | 14,983                        | 0                              |
| <b>TOTAL ASSETS</b>                                | <b>\$ 7,648,152</b> | <b>\$ 16,290</b>              | <b>\$ 7,631,862</b>            |

**LIABILITIES, SURPLUS AND OTHER FUNDS**

As of December 31, 2024

|                                                 |                     |
|-------------------------------------------------|---------------------|
| Other Expenses                                  | \$ 1,290            |
| Taxes, Licenses, and Fees                       | 150                 |
| Current Federal and Foreign Income Taxes        | 20,067              |
| Payable to Parent, Subsidiaries, and Affiliates | 39,894              |
| Aggregate Write-Ins for Liabilities             | 1,700               |
| <b>TOTAL LIABILITIES</b>                        | <b>\$ 63,101</b>    |
| Common Capital Stock                            | 3,300,000           |
| Gross Paid In and Contributed Surplus           | 5,050,000           |
| Unassigned Funds (Surplus)                      | (781,239)           |
| <b>TOTAL CAPITAL AND SURPLUS</b>                | <b>\$ 7,568,761</b> |
| <b>TOTAL LIABILITIES AND SURPLUS</b>            | <b>\$ 7,631,862</b> |

**STATEMENT OF INCOME**  
For the Year Ended December 31, 2024

|                                                 |           |                  |
|-------------------------------------------------|-----------|------------------|
| Premiums Earned                                 | \$        | 0                |
| DEDUCTIONS:                                     |           |                  |
| Losses Incurred                                 |           | 0                |
| Loss Adjustment Expenses Incurred               |           | 0                |
| Other Underwriting Expenses Incurred            |           |                  |
| Aggregate Write-Ins for Underwriting Deductions |           | 541,399          |
| Total Underwriting Deductions                   | \$        | 541,399          |
| <b>Net Underwriting Gain (Loss)</b>             | <b>\$</b> | <b>(541,399)</b> |
| Net Investment Income Earned                    |           | 360,022          |
| <b>Net Investment Gain (Loss)</b>               | <b>\$</b> | <b>360,022</b>   |
| Federal and Foreign Income Taxes Incurred       |           | 78,333           |
| <b>NET INCOME (LOSS)</b>                        | <b>\$</b> | <b>(259,710)</b> |

**RECONCILIATION OF CAPITAL AND SURPLUS**  
Changes from January 1, 2021 to December 31, 2024

(\$000s omitted)

|                                         | <b>2021</b>     | <b>2022</b>     | <b>2023</b>     | <b>2024</b>     |
|-----------------------------------------|-----------------|-----------------|-----------------|-----------------|
| Capital and Surplus, Beginning of Year  | \$ 0            | \$ 7,632        | \$ 7,628        | \$ 7,657        |
| Net Income (Loss)                       | (120)           | (256)           | (133)           | (260)           |
| Change in Net Deferred Income Tax       | 25              | 67              | 86              | (176)           |
| Change in Nonadmitted Assets            | (23)            | (65)            | (75)            | 147             |
| Capital Changes:                        |                 |                 |                 |                 |
| Paid In                                 | 3,300           |                 |                 |                 |
| Surplus Adjustments:                    |                 |                 |                 |                 |
| Paid In                                 | 4,450           | 250             | 150             | 200             |
| <b>Capital and Surplus, End of Year</b> | <b>\$ 7,632</b> | <b>\$ 7,628</b> | <b>\$ 7,657</b> | <b>\$ 7,569</b> |

**COMMENTS ON FINANCIAL STATEMENT ITEMS**

None.

**FINANCIAL STATEMENT CHANGES RESULTING FROM EXAMINATION**

None.

**SUMMARY OF RECOMMENDATIONS**

None.

**SUBSEQUENT EVENTS**

There were no significant subsequent events noted from December 31, 2024, to the end of the examination.

# ACKNOWLEDGMENT

The assistance and cooperation extended by the officers and the employees of ZPIC Insurance Company during the course of this examination is hereby acknowledged and appreciated.

## VERIFICATION

State of Missouri                    )  
                                               )   ss  
 County of Cole                    )

I, Joshua Nash, CPA, CFE, on my oath swear that to the best of my knowledge and belief the above examination report is true and accurate and is comprised of only facts appearing upon the books, records, or other documents of ZPIC Insurance Company, its agents or other persons examined, or as ascertained from the testimony of its officers or agents or other persons examined concerning its affairs, and such conclusions and recommendations as the examiners find reasonably warranted from the facts.

  
 Joshua Nash, CPA, CFE  
 Examiner-In-Charge  
 Missouri Department of Commerce and  
 Insurance

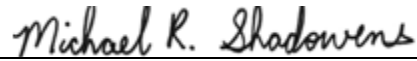
Sworn to and subscribed before me this 13<sup>th</sup> day of May, 2026.

My commission expires: March 4, 2028   
 Notary Public

KATHRYN LATIMER  
 NOTARY PUBLIC - NOTARY SEAL  
 STATE OF MISSOURI  
 MY COMMISSION EXPIRES MARCH 4, 2028  
 COLE COUNTY  
 COMMISSION #12418395

### **SUPERVISION**

The examination process has been monitored and supervised by the undersigned. The examination report and supporting workpapers have been reviewed and approved. Compliance with NAIC procedures and guidelines as contained in the *Financial Condition Examiners Handbook* has been confirmed, except where practices, procedures, and applicable regulations of the Missouri Department of Commerce and Insurance and statutes of the state of Missouri prevailed.



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Michael Shadowens, CFE  
Assistant Chief Financial Examiner  
Missouri Department of Commerce and  
Insurance