

STATE OF MISSOURI



DEPARTMENT OF INSURANCE, FINANCIAL INSTITUTIONS AND PROFESSIONAL REGISTRATION

P.O. Box 690, Jefferson City, Mo. 65102-0690

RE: Examination Report of Mercy Health Plans of Missouri Inc as of December 31, 2009

ORDER

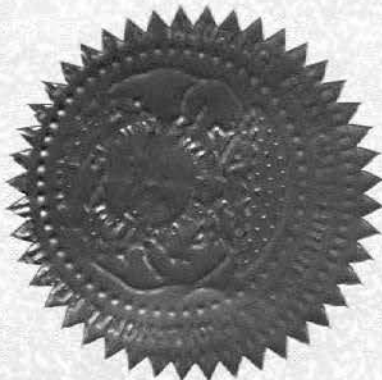
After full consideration and review of the report of the financial examination of Mercy Health Plans of Missouri Inc. for the period ended December 31, 2009, together with any written submissions or rebuttals and any relevant portions of the examiner's workpapers, I, John M. Huff, Director, Missouri Department of Insurance, Financial Institutions and Professional Registration pursuant to section 374.205.3(3)(a), RSMo., adopt such report. After my consideration and review of such report, workpapers, and written submissions or rebuttals, the findings and conclusions of the examination report are incorporated by reference and deemed to be my findings and conclusions to accompany this order pursuant to section 374.205.3(4), RSMo.

Based on such findings and conclusions, I hereby ORDER, to take the following action or actions, which I consider necessary to cure any violation of law, regulation or prior order of the Director revealed by such report: (1) implement, and verify compliance with, each item mentioned in the General Comments and/or Recommendations section of such report; (2) account for its financial condition and affairs in a manner consistent with the Director's findings and conclusions.

So ordered, signed and official seal affixed this 7th day of January, 2011.

A handwritten signature in black ink, appearing to read "John M. Huff".

John M. Huff, Director
Department of Insurance, Financial Institutions
and Professional Registration

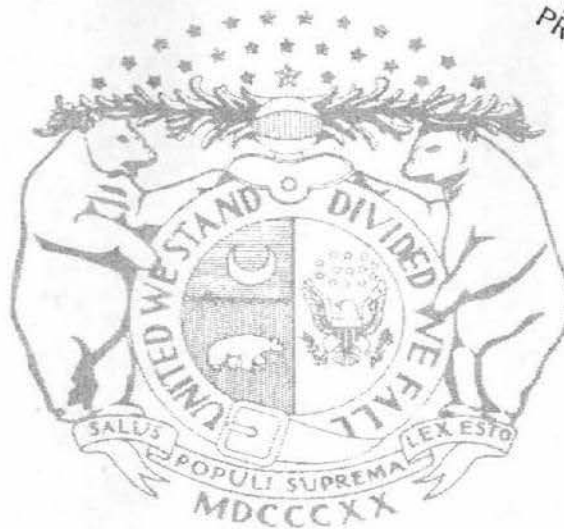


FINANCIAL EXAMINATION

Mercy Health Plans of Missouri, Inc.

As of:
DECEMBER 31, 2009

FILED
JAN 17 2011
DIRECTOR OF INSURANCE,
FINANCIAL INSTITUTIONS &
PROFESSIONAL REGISTRATION



STATE OF MISSOURI
DEPARTMENT OF INSURANCE, FINANCIAL INSTITUTIONS
AND PROFESSIONAL REGISTRATION

JEFFERSON CITY, MISSOURI

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October 18, 2010
Saint Louis, MO

Honorable Alfred W. Gross, Commissioner
State Corporation Commission
Bureau of Insurance
Commonwealth of Virginia
Chair of the NAIC Financial Condition (E) Committee

Honorable Mary Jo Hudson, Director
Department of Insurance
State of Ohio
Secretary, Midwestern Zone, NAIC

Honorable John M. Huff, Director
Missouri Department of Insurance, Financial Institutions
and Professional Registration
301 West High Street, Room 530
Jefferson City, MO 65101

Lady and Gentlemen:

In accordance with your financial examination warrant, a comprehensive financial examination has been made of the records, affairs and financial condition of

Mercy Health Plans of Missouri, Inc.

also referred to as "Mercy-MO" or the "Company." The examination was conducted at Mercy-MO's home office at 14528 South Outer 40 Road, Suite 300, Chesterfield, MO 63017, telephone number (314) 214-8100. This examination began on February 16, 2010 and concluded on the above date.

SCOPE OF EXAMINATION

Period Covered

The previous examination of Mercy-MO was performed as of December 31, 2006. That examination was conducted by examiners from the state of Missouri.

The current examination covers the period from January 1, 2007 through December 31, 2009. The examination was conducted by examiners from the state of Missouri representing the Midwestern Zone of the National Association of Insurance Commissioners (NAIC). No other zones participated in this examination. This examination also included material transactions or events occurring after December 31, 2009.

Procedures

We conducted the current examination in accordance with the NAIC Financial Condition Examiners Handbook (Handbook) except where practices, procedures and applicable regulations

of the Missouri Department of Insurance, Financial Institutions and Professional Registration (Department) or statutes of the state of Missouri prevailed. The Handbook requires that we plan and perform the examination to evaluate the financial condition and to identify prospective risks of the Company. This process involves obtaining information, including corporate governance, about the Company, identifying and assessing inherent risks within the Company and evaluating the system controls and procedures used by the Company to mitigate those risks. The examination also includes assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation including compliance with Statutory Accounting Principles and Annual Statement Instructions.

All accounts and activities of the Company were considered in accordance with the risk-focused examination process. We identified the following key activities: Investments, Treasury, Premiums and Underwriting, Losses, Intercompany, Taxes and Governance.

Mercy-MO's independent auditor, Ernst & Young, LLP, provided information and work papers from their audits in 2007, 2008 and 2009. We relied upon work performed by the independent auditor, including fraud risk analysis, internal control narratives, walk-throughs and tests of controls, when appropriate.

SUMMARY OF SIGNIFICANT FINDINGS

The Company's Board of Directors did not review investments as required by Missouri statutes. (CORPORATE RECORDS)

The Company improperly admitted certain Health Care Receivables totalling \$1,763,000. (EXAMINATION CHANGES)

The consulting actuary found the Company's Claims Unpaid to be overstated by \$2,336,603. (EXAMINATION CHANGES)

SUBSEQUENT EVENTS

There were no events occurring subsequent to year-end, through the end of field work, that had a material effect upon the year-end financial statements.

On March 29, 2010, Christopher Knackstedt, formerly Interim President and Chief Executive Officer, was appointed President and Chief Executive Officer.

The Company paid a dividend of \$3.5 million to MHP Holdings, Inc. on April 7, 2010. This dividend was then passed on to Mercy Health Plans (affiliate) as a capital contribution.

On June 29, 2010, Coventry Health Care, Inc. signed a definitive agreement with the Sisters of Mercy Health System to acquire ownership of MHP Holdings, Inc., the Company's parent. On August 26, 2010, the Department held a hearing related to the proposed acquisition. On September 14, 2010, the Department approved the acquisition.

Effective July 31, 2010, George Schneider resigned as Chief Financial Officer and Treasurer. Jason Schulz assumed the role of Interim Chief Financial Officer and Treasurer.

COMPANY HISTORY

General

The Sisters of Mercy Health System, a Missouri non-profit corporation sponsored by a Roman Catholic religious order, organized Mercy Health Plans of Missouri, Inc. as a network model health maintenance organization (HMO) in 1994. The Missouri Secretary of State issued the Company a Certificate of Incorporation on October 17, 1994. On January 5, 1995, the Company received its Certificate of Authority from the Department. The Company began operations on January 6, 1995.

Capital Stock

The Company is authorized to issue up to 1,000,000 shares of common stock. The Company was originally capitalized with 50,000 shares of \$1 par common stock valued at \$6 million, resulting in \$50,000 in common capital stock and \$5,950,000 in paid in surplus. Through June 9, 2005, the Company had issued 726,920.53 shares and retired 531,792 shares, leaving a balance of 195,128.53 shares. There have been no additional issues or retirements of common capital stock during the current examination period.

Dividends

The Company paid the following dividends during the examination period.

<u>Year</u>	<u>Amount</u>
2007	\$ 18,000,000
2008	8,250,000
2009	<u>8,100,000</u>
Total	\$ 34,350,000

Mergers and Acquisitions

The Company's immediate parent changed its name from Mercy Health Plans, Inc. to MHP, Inc. d/b/a MHP Holdings, Inc. effective July 17, 2007. On July 1, 2009, MHP, Inc. merged with its immediate parent, Mercy Medical Services, Inc. with MHP, Inc. remaining as the surviving entity.

On July 15, 2008, the Company dissolved its subsidiary, Mercy MC+. The Company absorbed all of the assets and liabilities of Mercy MC+ through an assumption agreement. The Department approved the dissolution on June 4, 2008. On September 30, 2009, the Company completed the sale of its Texas CHIP Medicaid contracts to Molina Healthcare, Inc.

CORPORATE RECORDS

The Company's articles of incorporation and bylaws were reviewed. The Company's bylaws were amended in June, 2008 increasing the size of the Executive Committee from four to five members.

The minutes of the shareholder, the Board of Directors and committee meetings were reviewed. The minutes appeared to properly support and document the major transactions and events occurring during the examination period.

Section 376.293 RSMo (Permissible investments—written plan for investments required) requires an insurer's board of directors to annually evidence, by formal resolution, that investments have been made in accordance with the board's objectives. The statute further requires the board to review a summary report of investments, on at least a quarterly basis, to determine whether investment activity is consistent with the written investment plan and to review and revise the plan as appropriate. The meeting minutes do not indicate that the Board of Directors complied with these requirements. The Company should ensure that the Board of Directors reviews investment activity on at least a quarterly basis and annually certifies, by formal resolution, that investments comply with the Board's objectives. The Board of Directors' meeting minutes should document compliance with the statute.

MANAGEMENT AND CONTROL

At year-end 2009, the Company's board consisted of the following members:

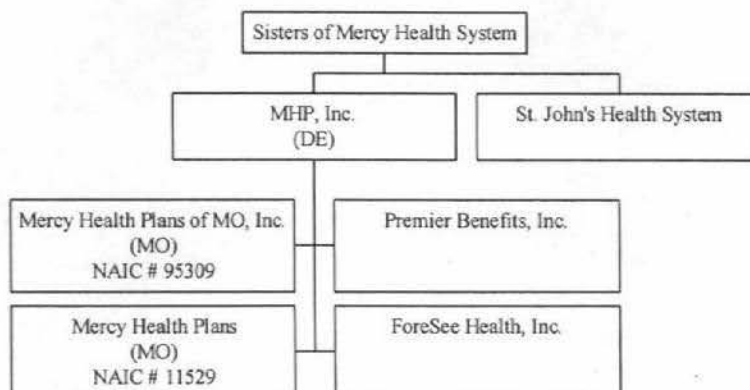
<u>Name and Address</u>	<u>Principal Occupation and Business Affiliation</u>
Ronald Ashworth Chesterfield, MO	Chair of the Board MHP, Inc.
James Britton Chesterfield, MO	President and Chief Executive Officer Sisters of Mercy Health System
Margaret DeNarvaez St. Louis, MO	President and Chief Executive Officer St. John's Mercy Health Care
Thomas Hale St. Louis, MO	Medical Director Sisters of Mercy Health System
James Jaacks St. Louis, MO	Vice-President and Chief Financial Officer Sisters of Mercy Health System
Timothy Johnsen Hot Springs, AR	Chief Executive Officer St. Joseph's Mercy Health Center
Christopher Knackstedt Springfield, MO	Senior Vice-President and Chief Financial Officer St. John's Health System
Ronald Meyer Columbia, MO	Retired
Cheryl Morley St. Louis, MO	Executive Monsanto Company
Robert Steele Springfield, MO	Physician St. John's Clinic-Whiteside Pediatrics
Robert Vogel Apollo Beach, FL	Retired

At year-end 2009, the Company's officers consisted of the following:

<u>Name</u>	<u>Office</u>
Christopher Knackstedt	Interim President and Chief Executive Officer
Charles Gilham	Secretary
George Schnieder	Chief Financial Officer and Treasurer
Kenneth Treash	Chief Operating Officer

Mercy-MO is a member of an Insurance Holding Company system as defined by Chapter 382 RSMo. The Company's immediate parent is MHP, Inc. (DE). The Company's ultimate parent is Sisters of Mercy Health System (MO). The chart below depicts the members of the holding company group with which the Company has a direct relationship or transacts business.

ORGANIZATIONAL CHART



At year-end 2009, the Company was party to the following intercompany agreements.

Tax Allocation Agreement

A tax allocation agreement was approved by the Department on May 9, 2006 and became effective as of December 31, 2005. Under the agreement the Company files a consolidated federal income tax return with MHP, Inc., Mercy Health Plans, Premier Benefits, Inc. and ForeSee Health, Inc. The Company's tax liability is computed under the "Stand Alone" method. Tax liabilities are settled within 90 days of the filing of the consolidated return. The Company was assessed taxes of \$4,232,950 in 2009 and \$5,620,851 in 2008.

Administrative Services Agreement

The Company is party to an administrative services agreement with Premier Benefits, Inc. Under the agreement, Premier Benefits, Inc. provides claims administration services to the Company. The agreement, originally effective January 1, 2005, was amended January 1, 2007 to change the fee structure. The Company pays a fee based on an allocation of the costs associated with claims processing. The Company incurred fees of \$5,391,237 in 2009 and \$6,181,612 in 2008.

Management Agreement

There is a management agreement among the Company, Mercy Health Plans and MHP, Inc. Under the agreement, MHP, Inc. assesses the Company for services based on an allocation of total expenses. The Company likewise assesses Mercy Health Plans for certain services rendered. The agreement, originally effective January 1, 2005, was amended January 1, 2007 to change the fee structure. The Company paid fees to MHP, Inc. of \$14,707,629 in 2009 and \$11,210,210 in 2008. The Company assessed fees to Mercy Health Plans of \$9,310,543 in 2009 and \$8,112,794 in 2008.

Disease Management Services Agreement

The Company has an agreement with an affiliate, ForeSee Health, Inc., to provide disease management services. The agreement, originally effective January 1, 2005, was amended January 1, 2007 to change the fee structure. The Company paid ForeSee Health, Inc. \$2,049,890 in 2009 and \$2,445,908 in 2008.

Medical Management Agreement

The Company has an agreement with its parent, MHP, Inc., to provide medical management services. The agreement, originally effective January 1, 2005, was amended January 1, 2007 to change the fee structure. The Company incurred fees of \$2,063,678 in 2009 and \$3,113,621 in 2008.

Network Access Agreement

The Company is party to a network access agreement between its parent, MHP, Inc., (on behalf of its subsidiaries) and St. John's Health System, a wholly-owned subsidiary of the Sisters of Mercy Health System, and thus an affiliate. The agreement, effective January 1, 2008, was approved by the Department on October 22, 2008. Under the agreement, St. John's Health System provides access to its network of providers. The Company paid \$1,483,130 for network access in 2009 and \$1,258,537 in 2008.

Global Capitation Agreement

The Company is party to a global capitation agreement between its parent, MHP, Inc., (on behalf of its subsidiaries) and St. John's Health System. The agreement became effective in 1999. Under the agreement, the Company pays St. John's Health System for health care services provided to the Company's members. The Company paid \$113,959,909 in 2009 and \$119,276,527 in 2008 for these services.

Mental Health Network Agreement

The Company is party to a mental health network agreement between its parent, MHP, Inc. (on behalf of its subsidiaries) and St. John's Mercy Managed Behavioral Health. The agreement, originally effective January 1, 2002 and amended January 1, 2008 was approved by the Department January 14, 2009. Under the agreement, the Company receives mental health network services. The Company paid \$151,698 for these services in 2009 and \$190,971 in 2008.

Guaranty Agreement

The Company is party to a guaranty agreement between its ultimate parent, Sisters of Mercy Health System (Guarantor), and its immediate parent, MHP, Inc. Under the agreement, Guarantor unconditionally guarantees the due and punctual payment of all legal obligations of MHP, Inc. and its subsidiaries. Guarantor also unconditionally guarantees that MHP, Inc. and its

subsidiaries will maintain an adequate level of capital to comply with all statutory and regulatory requirements. The guaranty terminates immediately upon a change of ownership of MHP, Inc. Following termination, the guaranty remains in effect for all liabilities outstanding on the effective termination date, including run-out liabilities incurred prior to but reported after the termination date.

During the examination period, the Company incurred intercompany fees in the following amounts:

<u>Year</u>	<u>Amount</u>
2007	\$ 141,500,432
2008	143,143,015
2009	<u>136,292,790</u>
Total	<u>\$ 420,936,237</u>

FIDELITY BOND AND OTHER INSURANCE

The Company is insured under a Fiduciary Liability and Crime policy issued to MHP, Inc. and its subsidiaries. The policy provides coverage of \$1.25 million with a \$50,000 deductible. This coverage exceeds the minimum amount of coverage recommended by the National Association of Insurance Commissioners.

The Company is also insured through other policies, including but not limited to, general liability, professional liability, workers' compensation, commercial property, automobile physical damage and automobile liability. The coverage appears to adequately protect the Company's operations.

PENSIONS, STOCK OWNERSHIP AND INSURANCE PLANS

The Company does not have any employees. Services are provided by MHP, Inc. in accordance with the management agreement described above.

Sisters of Mercy Health System provides an array of benefits to employees of its holding company including: vacation, sick leave, life insurance, disability coverage, medical, dental and vision benefits and flexible spending accounts. Employees are also eligible to participate in a matched savings plan and a defined benefit pension plan. The Company has no legal obligation for employee benefits. Expenses and liabilities associated with employee benefits appear to have been properly reported in the annual statement.

TERRITORY AND PLAN OF OPERATIONS

The Company is licensed by the Department as a HMO under sections 354.400 through 354.636 RSMo (Health Maintenance Organizations). At year-end 2009, the Company was licensed in Missouri and Texas. The Company had previously been licensed in Illinois but withdrew its certificate of authority in Illinois at the end of 2009. The Company received permission to cease operating in Texas as of April, 2010.

The Company offers HMO and POS (point of service) products to groups and to Medicare enrollees. The Company also offers stop-loss coverage to providers operating under global capitation arrangements.

GROWTH OF COMPANY

The Company's net premiums and surplus have declined over the examination period. The Company's premium to surplus ratio for the examination period is exhibited below:

	<u>2009</u>	<u>2008</u>	<u>2007</u>
Net Premiums Earned	\$ 294,150,000	\$ 322,294,000	\$ 340,210,000
Change from prior year	-8.7%	-5.3%	-18.4%
Total Surplus	\$ 29,606,000	\$ 29,931,000	\$ 30,102,000
Change from prior year	-1.1%	-0.6%	-34.5%
Premium:Surplus ratio	9.9	10.8	11.3

LOSS EXPERIENCE

The Department engaged the actuarial firm of Lewis & Ellis, Inc. to opine on the adequacy of the Company's year-end 2009 unpaid losses. The actuary found the reserves to be redundant by \$2.3 million.

REINSURANCE

Currently, the Company does not assume reinsurance. In 2007 the Company reported an insignificant amount of assumed reinsurance related to Medicaid business in run-off. The Company cedes reinsurance on an excess basis to Westport Insurance Company, a Missouri-domiciled subsidiary of Swiss Re. The Company retains the first \$450,000 of exposure per enrollee. For CHIP Perinate and CHIP Perinate Newborn members the retention is \$400,000. The reinsurance is limited to \$2 million per member per agreement period and lifetime.

The Company's premiums on a direct written, assumed and ceded basis for the current examination period were as follows:

	<u>2007</u>	<u>2008</u>	<u>2009</u>
Direct premiums	\$ 340,566,168	\$ 322,521,470	\$ 294,396,196
Assumed premiums	22,979	-	-
Ceded premiums	<u>379,121</u>	<u>227,091</u>	<u>246,437</u>
Net premiums	<u>\$ 340,210,026</u>	<u>\$ 322,294,379</u>	<u>\$ 294,149,759</u>

ACCOUNTS AND RECORDS

Independent Accountants

Ernst & Young, LLP audited the Company's 2009 financial statements. The audit work papers were reviewed and were used in the course of the current financial examination as deemed appropriate.

Actuarial Opinion

Brent L. Greenwood, ASA, MAAA, of Ingenix Consulting provided the actuarial opinion for 2008. James E. Drennan, FSA, MAAA, of Ingenix Consulting provided the actuarial opinion for 2009. For 2008 and 2009, reserves were found to be adequate.

Information Systems

In conjunction with this examination, Andrew Balas, CFE, AES, CPA, Information Systems Financial Examiner with the Department, conducted a review of the Company's information systems. Information systems controls were found to be ineffective and, as a result, were not relied upon during the course of the examination.

Consulting Actuary

The Department retained a consulting actuary, Karen Elsom, FSA, MAAA, of Lewis & Ellis, Inc. to review the adequacy of the Company's reserves and related liabilities. As noted above, the actuary found the reserves to be overstated.

STATUTORY DEPOSITS

Deposits with the State of Missouri

The funds on deposit with the Department as of December 31, 2009, as reflected below, were sufficient in par and market value to meet the \$300,000 minimum deposit requirement in accordance with Section 354.410 RSMo (Certificate issued, when—annual deposit requirements) and the \$600,000 minimum deposit requirement in accordance with Section 354.551 RSMo (Health maintenance organizations may offer point of service riders, when).

	Par Value	Market Value	Statement Value
U.S. Treasury Note	<u>\$ 930,000</u>	<u>\$ 931,414</u>	<u>\$ 929,970</u>

Deposits with Other States

The Company also had funds on deposit with other states in which it is licensed to satisfy their statutory deposit requirements. The funds on deposit with other states as of December 31, 2009, are listed below.

<u>State</u>	<u>Description</u>	<u>Par Value</u>	<u>Market Value</u>	<u>Statement Value</u>
Illinois	U.S. Treasury Note	\$ 310,000	\$ 310,471	\$ 310,882
Texas	U.S. Treasury Note	105,000	105,160	104,894
	Total	<u>\$ 415,000</u>	<u>\$ 415,631</u>	<u>\$ 415,776</u>

FINANCIAL STATEMENTS

The following financial statements, with supporting exhibits, present the financial condition of the Company as of December 31, 2009, and the results of operations for the fiscal period then ended. Any examination adjustments to the amounts reported in the financial statements or comments regarding such are made in the "Comments on the Financial Statements" which follow the financial statements.

There may have been additional differences found in the course of this examination which are not shown in the "Comments on the Financial Statements." These differences were determined to be immaterial in relation to the financial statements, and therefore were only communicated to the Company and noted in the work papers for each individual financial statement item.

ASSETS

	<u>Assets</u>	<u>Nonadmitted</u>	<u>Net Admitted</u>
	<u>Assets</u>	<u>Assets</u>	<u>Assets</u>
Bonds	\$ 9,167,213	\$ -	\$ 9,167,213
Cash and short-term investments	38,658,157	-	38,658,157
Investment income due and accrued	143,376	-	143,376
Uncollected premiums	7,311,991	711,155	6,600,836
Amounts receivable relating to uninsured plans	34,288	-	34,288
Net deferred tax asset	3,568,226	69,383	3,498,843
Electronic data processing equipment and software	18,405	639	17,766
Furniture and equipment	332,875	332,875	-
Receivables from parent, subsidiaries and affiliates	2,564,965	-	2,564,965
Health care and other amounts receivable (NOTES 1 & 2)	7,093,923	5,644,720	1,449,203
Totals	<u>\$ 68,893,419</u>	<u>\$ 6,758,772</u>	<u>\$ 62,134,647</u>

LIABILITIES, CAPITAL AND SURPLUS

	Covered	Uncovered	Total
Claims unpaid (NOTE 3)	\$ 14,316,774	\$ 38,743	\$ 12,018,914
Accrued medical incentive pool and bonus amounts	1,101,121	-	1,101,121
Unpaid claims adjustment expenses	756,228	-	756,228
Aggregate health policy reserves	282,159	-	282,159
Premiums received in advance	94,645	-	94,645
General expenses due or accrued	7,480,716	-	7,480,716
Current federal income tax payable	2,483,472	-	2,483,472
Remittances and items not allocated	3,406,654	-	3,406,654
Amounts due to parent; subsidiaries and affiliates	3,977,087	-	3,977,087
Liability for amounts held under uninsured plans	158,862	-	158,862
Total liabilities	<u>\$ 34,057,718</u>	<u>\$ 38,743</u>	<u>\$ 31,759,858</u>
Increase in admitted DTA per SSAP 10R election			\$ 2,222,030
Common capital stock			195,129
Gross paid in and contributed surplus			27,697,969
Unassigned funds (surplus) (NOTES 1, 2, 3)			259,661
Total capital and surplus			<u>\$ 30,374,789</u>
Total liabilities, capital and surplus			<u>\$ 62,134,647</u>

STATEMENT OF REVENUE AND EXPENSES

	Uncovered	Total
Net premium income		\$ 294,149,759
Risk revenue		5,887
Sale of Texas CHIP Medicaid		3,000,000
Gain on sale of automobile		<u>5,250</u>
Total revenues		297,160,896
Hospital/medical benefits	\$ 299,505	110,244,421
Other professional services	8,589	5,049,826
Emergency room and out-of-area	13,515	3,395,750
Prescription drugs	57,148	21,651,640
Global capitation expense		113,959,909
Incentive pool, withhold adjustments and bonus amounts		1,125,839
Net reinsurance recoveries		<u>(369,103)</u>
Total hospital and medical	378,757	255,796,488
Claims adjustment expenses	5,580	12,617,094
General administrative expenses	18,957	<u>16,958,259</u>
Total underwriting deductions	\$ 403,294	285,371,841
Net underwriting gain		11,789,055
Net investment income earned		547,033
Federal income taxes incurred		3,448,767
Net income		<u>\$ 8,887,321</u>

CAPITAL AND SURPLUS ACCOUNT

Capital and surplus, December 31, 2008	\$ 30,125,885
Net income	8,887,321
Change in net deferred income tax	1,562,748
Change in nonadmitted assets	(2,674,768)
Dividends to stockholders	(8,100,000)
Examination changes (NOTES 1 and 2)	<u>573,603</u>
Net change in capital and surplus	248,904
Capital and surplus, December 31, 2009	<u>\$ 30,374,789</u>

EXAMINATION CHANGES

Total Capital and Surplus Per Company, December 31, 2009:

Increase in admitted DTA per SSAP 10R election	\$ 2,222,030
Common capital stock	195,129
Gross paid in and contributed surplus	27,697,969
Unassigned funds	<u>(313,942)</u>
Total Capital and Surplus	\$ 29,801,186

		INCREASE IN <u>SURPLUS</u>	DECREASE IN <u>SURPLUS</u>
Health care receivable	NOTE 1		(743,000)
Health care receivable	NOTE 2		(1,020,000)
Claims unpaid	NOTE 3	2,336,603	
Net Increase(Decrease) in Surplus			<u>573,603</u>

Total Policyholder Surplus per Examination, December 31, 2009:

Increase in admitted DTA per SSAP 10R election	\$ 2,222,030
Common capital stock	195,129
Gross paid in and contributed surplus	27,697,969
Unassigned funds	<u>259,661</u>
Total Capital and Surplus	<u>\$ 30,374,789</u>

COMMENTS ON FINANCIAL STATEMENTS

NOTE 1

Health care receivable	\$1,449,203
Unassigned funds	259,661

The Company improperly admitted its third-quarter pharmaceutical rebate (\$743,000), which was invoiced by the Company's administrator after the two-month deadline imposed by SSAP 84, Certain Health Care Receivables and Receivables Under Government Insured Plan, had passed.

NOTE 2

Health care receivable	\$1,449,203
Unassigned funds	259,661

The Company improperly reported claim overpayment receivables (\$1,020,000) for which it did not have corresponding claims payable. SSAP 84, Certain Health Care Receivables and Receivables Under Government Insured Plan, allows claim overpayment receivables up to the amount payable to providers for reported claims (excluding incurred but not reported claims).

NOTE 3

Claims unpaid	\$12,018,914
Unassigned funds	259,661

The consulting actuary found the Company's year-end liability to be overstated by \$2,336,603.

SUMMARY OF RECOMMENDATIONS

Corporate Records

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Section 376.293 RSMo (Permissible investments—written plan for investments required) requires an insurer's board of directors to annually evidence, by formal resolution, that investments have been made in accordance with the board's objectives. The statute further requires the board to review a summary report of investments, on at least a quarterly basis, to determine whether investment activity is consistent with the written investment plan and to review and revise the plan as appropriate. The meeting minutes do not indicate that the Board of Directors complied with these requirements. The Company should ensure that the Board of Directors reviews investment activity on at least a quarterly basis and annually certifies, by formal resolution, that investments comply with the Board's objectives. The Board of Directors' meeting minutes should document compliance with the statute.

Ms. Rodieck,

Following are management's responses to the comments and recommendations contained within the Examination Report of Mercy Health Plans of Missouri, Inc. for the period ending December 31, 2009:

- The Company improperly admitted its third-quarter pharmaceutical rebate (\$743,000), which was invoiced by the Company's administrator after the two-month deadline imposed by SSAP 84, Certain Health Care Receivables and Receivables Under Government Insured Plan, had passed.
 - Management's Response
The Company is now actively communicating with its Pharmacy Benefit Manager (PBM) to ensure that invoices are received within the two-month deadline imposed by SSAP 84. In the event that a future invoicing deadline is missed, the Company will non-admit any such amounts.
- The Company improperly reported claim overpayment receivables (\$1,020,000) for which it did not have corresponding claims payable. SSAP 84, Certain Health Care Receivables and Receivables Under Government Insured Plan, allows claim overpayment receivables up to the amount payable to providers for reported claims (excluding incurred but not reported claims).
 - Management's Response
The Company is no longer admitting any claim overpayment receivables in its statutory reports.
- The consulting actuary found the Company's year-end liability to be overstated by \$2,336,603.
 - Management's Response
The Company has continued throughout 2010 to closely monitor the quality of reported claims data and address opportunities for improvement as they arise. With the Company's sale to Coventry Health Care effective October 1, 2010, the Company is now utilizing Coventry's standard reserve models. The Company has also initiated a project to convert from its current claims administration system, QNXT, to Coventry's application, IDX, by November 2011.
- Section 376.293 RSMo (Permissible investments – written plan for investments required) requires an insurer's board of directors to annually evidence, by formal resolution, that investments have been made in accordance with the board's objectives. The statute further requires the board to review a summary report of investments, on at least a quarterly basis, to determine whether investment activity is consistent with the written investment plan and to review and revise the plan as appropriate. The meeting minutes do not indicate that the Board of Directors complied with these requirements. The Company should ensure that the Board of Directors reviews investment activity on at least a quarterly basis and annually certifies, by formal resolution, that investments comply with the Board's objectives. The Board of Directors' meeting minutes should document compliance with the statute.
 - Management's Response
The Company will ensure that the Board of Directors reviews investment activity on a quarterly basis. The Company will also ensure that the Board annually certifies, by formal resolution, that the Company's investments comply with the Board's objectives. Full documentation of the company's compliance with this statute will be reflected in the Board of Directors' meeting minutes.

Management consents to the inclusion of these responses in the report as a public document.

Please feel free to contact me if you have any questions.

David W. Dickson, FSA, MAAA
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