

**IN THE DEPARTMENT OF INSURANCE, FINANCIAL  
INSTITUTIONS AND PROFESSIONAL REGISTRATION  
STATE OF MISSOURI**

<i>In Re:</i>	)	
	)	
<b>BITCO NATIONAL INSURANCE COMPANY</b>	)	<b>Market Conduct Examination</b>
<b>(NAIC #20109)</b>	)	<b>No. 1610-57-TGT</b>
	)	
<b>BITCO GENERAL INSURANCE</b>	)	<b>Market Conduct Examination</b>
<b>CORPORATION (NAIC #20095)</b>	)	<b>No. 1610-58-TGT</b>

**ORDER OF THE DIRECTOR**

NOW, on this 16<sup>th</sup> day of February, 2017, Director, John M. Huff, after consideration and review of the Stipulation of Settlement and Voluntary Forfeiture (hereinafter "Stipulation") entered into by the Division of Insurance Market Regulation (hereinafter "Division"), BITCO National Insurance Company (NAIC #20109) (hereinafter "BITCO National"), and BITCO General Insurance Corporation (NAIC #20095) (hereinafter "BITCO General"), relating to the market conduct examinations set out in the caption above, does hereby issue the following orders:

This order, issued pursuant to §374.205.2(5) RSMo 2000, §374.280 RSMo (Cum. Supp. 2013) and §374.046.15. RSMo (Cum. Supp. 2013), is in the public interest.

**IT IS THEREFORE ORDERED** that BITCO National, BITCO General, and the Division of Insurance Market Regulation having agreed to the Stipulation, the Director does hereby approve and agree to the Stipulation.

**IT IS FURTHER ORDERED** that BITCO National and BITCO General shall not engage in any of the violations of law and regulations set forth in the Stipulation, shall implement procedures to place BITCO National and BITCO General in full compliance with the requirements in the Stipulation, to maintain those corrective actions at all times, and shall fully comply with all terms of the Stipulation.

**IT IS FURTHER ORDERED** that BITCO National shall pay, and the Department of Insurance, Financial Institutions and Professional Registration, State of Missouri, shall accept, the Voluntary Forfeiture of \$2,000 payable to the Missouri State School Fund.

**IT IS FURTHER ORDERED** that BITCO General shall pay, and the Department of Insurance, Financial Institutions and Professional Registration, State of Missouri, shall accept, the Voluntary Forfeiture of \$2,000 payable to the Missouri State School Fund.

**IT IS SO ORDERED.**

**IN WITNESS WHEREOF**, I have hereunto set my hand and affixed the seal of my office in Jefferson City, Missouri, this 16th day of February, 2017.



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John M. Huff  
Director

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<b>(NAIC #20109)</b>	)	<b>No. 1610-57-TGT</b>
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<b>CORPORATION (NAIC #20095)</b>	)	<b>No. 1610-58-TGT</b>

**STIPULATION OF SETTLEMENT AND VOLUNTARY FORFEITURE**

It is hereby stipulated and agreed by the Division of Insurance Market Regulation (hereinafter, the “Division”), BITCO National Insurance Company (NAIC #20109) (hereinafter “BITCO National”), and BITCO General Insurance Corporation (NAIC #20095) (hereinafter “BITCO General”), as follows:

**WHEREAS**, the Division is a unit of the Missouri Department of Insurance, Financial Institutions and Professional Registration (hereinafter, the “Department”), an agency of the State of Missouri, created and established for administering and enforcing all laws in relation to insurance companies doing business in the State in Missouri; and

**WHEREAS**, BITCO National and BITCO General have been granted certificates of authority to transact the business of insurance in the State of Missouri; and

**WHEREAS**, the Division called a Market Conduct Examination of BITCO National and a Market Conduct Examination of BITCO General based upon findings contained in a Market Conduct Investigation; and

**WHEREAS**, based on the Market Conduct Investigations the Division alleges that:

1. BITCO National failed to include a payment for sales tax in two commercial automobile policy first party total loss settlements even though the company’s policies provided for

payment of the sales tax in violation of §§ 375.445,<sup>1</sup> 375.936(13), 375.1007(1), and 375.1007(4), RSMo, and 20 CSR 100-1.020(1)(A).

2. BITCO General failed to include a payment for sales tax in two commercial automobile policy first party total loss settlements even though the company's policies provided for payment of the sales tax in violation of §§ 375.445, 375.936(13), 375.1007(1), and 375.1007(4), RSMo, and 20 CSR 100-1.020(1)(A).

**WHEREAS**, the Division, BITCO National, and BITCO General have agreed to resolve the issues raised in the Market Conduct Examinations and Market Conduct Investigations as follows:

**A. Scope of Agreement.** This Stipulation of Settlement and Voluntary Forfeiture (hereinafter, "Stipulation") embodies the entire agreement and understanding of the signatories with respect to the subject matter contained herein. The signatories hereby declare and represent that no promise, inducement or agreement not herein expressed has been made, and acknowledge that the terms and conditions of this agreement are contractual and not a mere recital.

**B. Remedial Action.** BITCO National and BITCO General agree to take remedial action to ensure that they're in compliance with the statutes and regulations of Missouri and agree to maintain those remedial actions at all times. Such remedial actions shall include, but are not limited to, the following:

1. BITCO National and BITCO General agree that they will pay all first party automobile total loss claims, including payment for all sales taxes relating to such claims, according to the terms of their policy provisions and agree to maintain this remedial action at all times<sup>2</sup>.

2. BITCO National agrees that it will review all first party automobile total loss claims

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<sup>1</sup> All references, unless otherwise noted, are to Revised Statutes of Missouri 2000, as amended.

<sup>2</sup> Nothing in this Stipulation requires BITCO National or BITCO General to pay sales tax on insured vehicles that are exempt from payment of sales tax, provided BITCO National and BITCO General can document the exemption on

paid or processed at any time from January 19, 2012 to the date of the entry of the Final Order closing the Market Conduct Examination to determine if BITCO National paid all applicable sales taxes to total loss claimants for their damaged vehicles using the contractual value payable under the terms of each policy at the time of loss.<sup>3</sup> If all applicable sales taxes were not paid by BITCO National to a claimant, BITCO National shall pay restitution to the claimant in the amount of the sales tax payable under its policy on the date of loss, including all state, city, county and other sales taxes. Such restitution shall be paid with no reduction in the amount payable to the claimant if the owner of the total loss vehicle retains the vehicle as salvage, unless there is a clear and specific provision in the policy supporting the reduction. For purposes of this Stipulation, providing a claimant with a sales tax affidavit pursuant to the provisions of §144.027 standing alone does not constitute payment of all applicable sales taxes to the claimant.

3. BITCO General agrees that it will review all first party automobile total loss claims paid or processed at any time from January 19, 2012 to the date of the entry of the Final Order closing the Market Conduct Examination to determine if BITCO General paid all applicable sales taxes to total loss claimants for their damaged vehicles using the contractual value payable under the terms of each policy at the time of loss.<sup>4</sup> If all applicable sales taxes were not paid by BITCO General to a claimant, BITCO General shall pay restitution to the claimant in the amount of the sales tax payable under its policy on the date of loss, including all state, city, county and other sales taxes. Such restitution shall be paid with no reduction in the amount payable to the claimant if the owner of the total loss vehicle retains the vehicle as salvage, unless there is a clear and specific provision in

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the insured vehicle's title.

<sup>3</sup> This could be Actual Cash Value, Stated Value or some other valuation method listed in the policy.

<sup>4</sup> This could be Actual Cash Value, Stated Value or some other valuation method listed in the policy.

the policy supporting the reduction. For purposes of this Stipulation, providing a claimant with a sales tax affidavit pursuant to the provisions of §144.027 standing alone does not constitute payment of all applicable sales taxes to the claimant.

C. **Compliance.** BITCO National and BITCO General agree to file documentation with the Division, in a format acceptable to the Division, within 120 days of the entry of a final order of any remedial action taken to implement compliance with the terms of this Stipulation and to document payment of restitution required under the terms of this Stipulation. The Division agrees that BITCO National's and BITCO General's presentation of a Missouri Certificate of Title for the insured vehicle stating "exempt" in the Tax section of the Title is sufficient documentation to support a determination that no sales tax was owed on such vehicle suffering a total loss claim.

D. **Examination Fees.** BITCO National and BITCO General agree to pay any reasonable examination fees expended by the Division in conducting its review of the documentation provided by the Company pursuant to Paragraph C of this Stipulation.

E. **Non-Admission.** BITCO National and BITCO General deny any wrongdoing or activity that violates any applicable laws or regulations.

F. **Voluntary Forfeiture.** BITCO National agrees, voluntarily and knowingly, to surrender and forfeit the sum of \$2,000 such sum payable to the Missouri State School Fund, in accordance with §374.280. BITCO General agrees, voluntarily and knowingly, to surrender and forfeit the sum of \$2,000 such sum payable to the Missouri State School Fund, in accordance with §374.280.

G. **Other Penalties.** The Division agrees that it will not seek penalties against BITCO National and BITCO General, other than those agreed to in this Stipulation, in connection with

Market Conduct Examinations #1610-57-TGT and #1610-58-TGT.

H. **Waivers.** BITCO National and BITCO General, after being advised by legal counsel, do hereby voluntarily and knowingly waive any and all rights for procedural requirements, including notice and an opportunity for a hearing, and review or appeal by any trial or appellate court, which may have otherwise applied to the Market Conduct Examinations #1610-57-TGT and #1610-58-TGT.

I. **Changes.** No changes to this Stipulation shall be effective unless made in writing and agreed to by representatives of the Division, BITCO National, and BITCO General.

J. **Governing Law.** This Stipulation shall be governed and construed in accordance with the laws of the State of Missouri.

K. **Authority.** The signatories below represent, acknowledge and warrant that they are authorized to sign this Stipulation, on behalf of the Division, BITCO National, and BITCO General respectively.

L. **Effect of Stipulation.** This Stipulation shall not become effective until entry of a Final Order by the Director of the Department (hereinafter the "Director") approving this Stipulation.

M. **Request for an Order.** The signatories below request that the Director issue an Order approving this Stipulation and ordering the relief agreed to in the Stipulation, and consent to the issuance of such Order.

DATED: 2/6/17

  
\_\_\_\_\_  
Angela L. Nelson, Director  
Division of Insurance Market Regulation

DATED: 2/6/17

  
\_\_\_\_\_  
Stewart Freilich  
Senior Regulatory Affairs Counsel

DATED: 2/2/2017

  
\_\_\_\_\_  
Daniel W. Trotter/AVP – Regulatory Compliance  
BITCO National Insurance Company

DATED: 2/2/2017

  
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Daniel W. Trotter/AVP – Regulatory Compliance  
BITCO General Insurance Corporation