

STATE OF MISSOURI



DEPARTMENT OF INSURANCE, FINANCIAL INSTITUTIONS AND PROFESSIONAL REGISTRATION

P.O. Box 690, Jefferson City, Mo. 65102-0690

ORDER

After full consideration and review of the report of the financial examination of Automobile Club Inter-Insurance Exchange for the period ended December 31, 2015, together with any written submissions or rebuttals and any relevant portions of the examiner's workpapers, I, Chlora Lindley-Myers, Director, Missouri Department of Insurance, Financial Institutions and Professional Registration pursuant to section 374.205.3(3)(a), RSMo, adopt such examination report. After my consideration and review of such report, workpapers, and written submissions or rebuttals, I hereby incorporate by reference and deem the following parts of such report to be my findings and conclusions to accompany this order pursuant to section 374.205.3(4), RSMo: summary of significant findings; subsequent events; company history; corporate records; management and control; fidelity bond and other insurance; pensions, stock ownership and insurance plans; territory and plan of operations; growth of company; loss experience; reinsurance; accounts and records; statutory deposits; financial statements; analysis of examination changes; comments on financial statements; and summary of recommendations.

Based on such findings and conclusions, I hereby ORDER that the report of the financial examination of Automobile Club Inter-Insurance Exchange as of December 31, 2015 be and is hereby ADOPTED as filed and for Automobile Club Inter-Insurance Exchange to take the following action or actions, which I consider necessary to cure any violation of law, regulation or prior order of the Director revealed by such report: (1) account for its financial condition and affairs in a manner consistent with the Director's findings and conclusions.

So ordered, signed and official seal affixed this 26th day of April, 2017.




Chlora Lindley-Myers, Director
Department of Insurance, Financial Institutions
and Professional Registration

REPORT OF
FINANCIAL EXAMINATION

Automobile Club Inter-Insurance Exchange

As of:
DECEMBER 31, 2015

FILED
MAY 9 2017
DIRECTOR OF INSURANCE,
FINANCIAL INSTITUTIONS &
PROFESSIONAL REGISTRATION



STATE OF MISSOURI

DEPARTMENT OF INSURANCE, FINANCIAL INSTITUTIONS
AND PROFESSIONAL REGISTRATION

JEFFERSON CITY, MISSOURI

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March 13, 2017
St. Louis, MO

Honorable Chlora Lindley-Myers, Director
Missouri Department of Insurance, Financial
Institutions and Professional Registration
301 West High Street, Room 530
Jefferson City, MO 65101

Director Lindley-Myers:

In accordance with your financial examination warrant, a comprehensive financial examination has been made of the records, affairs and financial condition of

Automobile Club Inter-Insurance Exchange

hereinafter referred to as “Exchange” or the “Company.” The Company's home office is located at 12901 North Forty Drive, St. Louis, Missouri 63141; telephone number (314) 523-7350. Examination fieldwork began on November 14, 2016, and concluded on the above date.

SCOPE OF EXAMINATION

Period Covered

We have performed a multi-state examination of Automobile Club Inter-Insurance Exchange. The last examination was completed as of December 31, 2012. This examination covers the period from January 1, 2013, through December 31, 2015, and also included material transactions or events occurring subsequent to December 31, 2015.

Procedures

This full-scope examination was conducted using guidelines set forth in the Financial Condition Examiners Handbook (Handbook) of the NAIC, except where practices, procedures and applicable regulations of the Department of Insurance, Financial Institutions and Professional Registration (Department or DIFP) or statutes of the State of Missouri prevailed. The Handbook requires that we plan and perform the examination to evaluate the financial condition, assess corporate governance, identify current and prospective risks of the company and evaluate system controls and procedures used to mitigate those risks. An examination also includes identifying and evaluating significant risks that could cause an insurer’s surplus to be materially misstated both currently and prospectively.

All accounts and activities of the Company were considered in accordance with the risk-focused examination process. This includes assessing significant estimates made by management and evaluating management’s compliance with Statutory Accounting Principles. The examination does not attest to the fair presentation of the financial statements included herein. If, during the course of the examination an adjustment is identified, the impact of such adjustment is

documented separately following the Company's financial statements.

This examination was conducted as part of a coordinated examination of the Automobile Club Enterprises Group, for which California is the lead state. The workpapers and reports of the lead state were used in the course of this examination as deemed appropriate.

This examination report includes significant findings of fact and general information about the Company and its financial condition. There may be other items identified during the examination that, due to their nature (e.g., subjective conclusions, proprietary information, etc.), are not included within the examination report but separately communicated to other regulators and/or the Company.

SUMMARY OF SIGNIFICANT FINDINGS

There were no material adverse findings, significant non-compliance issues or material changes to the balance sheet or income statement identified during the examination.

SUBSEQUENT EVENTS

There were no material subsequent events.

COMPANY HISTORY

General

The Company commenced business on April 15, 1927 in St. Louis at the headquarters of Automobile Club of Missouri (ACMO), an affiliate of American Automobile Association (AAA). In 1940 the Company changed its name to Inter-Insurance Exchange, to Automobile Club of Missouri and then to Automobile Club Inter-Insurance Exchange.

On March 1, 2006, the Company entered into an affiliation agreement with the Automobile Club of Southern California. This agreement is described in detail in the Affiliated Transactions section of this report.

Capital Stock

The Company as a reciprocal inter-insurance exchange is not authorized to issue capital stock. The Subscriber's Agreement (Power of Attorney) provides that surplus funds of the Company upon liquidation will be distributed to the subscribers.

Dividends

The Company has never paid any dividends to shareholders.

Acquisitions, Mergers and Major Corporate Events

No acquisitions, mergers or major corporate events occurred during the examination period.

Surplus Debentures

Pursuant to the Affiliation Agreement with the Automobile Club of Southern California, on June 30, 2006 the Company issued a subordinated surplus note to Interinsurance Exchange of the Automobile Club in return for \$50 million. The surplus note has a stated interest rate of prime plus one percent per annum on the unpaid balance until the scheduled maturity date on June 26, 2026. The balance of the note is \$50,000,000 as of December 31, 2015.

CORPORATE RECORDS

A review was made of the Articles of Incorporation and Bylaws of the Company's attorney-in-fact, Club Exchange Corporation (CEC). There were no changes to the Articles of Incorporation or Bylaws during the examination period.

The minutes of the meetings of the Advisory Board of Exchange, the Board of Directors of CEC and committee meetings were reviewed for the period under examination. The minutes appear to properly document and approve corporate events and transactions.

MANAGEMENT AND CONTROL

Advisory Board/CEC Board of Directors

The Advisory Board of the Company consists of nine members, elected for one year terms. The members elected and serving as of December 31, 2015, were as follows:

<u>Name</u>	<u>Principal Occupation</u>
Peter K. Barker, Chair Santa Barbara, California	Retired California Chairman J.P. Morgan Chase
Richard S. Hamilton Pittsburgh, Pennsylvania	Chairman AAA East Central
Antonia Hernandez Pasadena, California	President and CEO California Community Foundation
Lawrence M. Higby Newport Beach, California	Retired CEO Apria Healthcare
Kenneth A. Johnson Chesterfield, Missouri	Retired President and CEO Automobile Club of Missouri
Thomas V. McKernan Arcadia, California	Chairman of the Board Automobile Club of Southern California
Frances M. Smith Birmingham, Georgia	Retired President, CEO and Chairman Alabama Motorists Association, Inc.

Ralph E. Struzziero
Cape Elizabeth, Maine

Retired Advisory Board Chairman
AAA Northern New England

Eugene M. Toombs, III
Chesterfield, Missouri

Chairman Emeritus
MiTek Industries, Inc.

Pursuant to the Subscriber's Agreement (Power of Attorney), the affairs of the Company are managed by its attorney-in-fact, Club Exchange Corporation. The CEC Board of Directors consisted of 9 members as of December 31, 2015, elected at the annual meeting of the single stockholder, ACMO. As authorized by CEC's Articles of Incorporation, each director is elected for a one-year term. The members elected and serving as of December 31, 2015, were as follows:

<u>Name</u>	<u>Principal Occupation</u>
Thomas V. McKernan, Chair Arcadia, California	Chairman of the Board Automobile Club of Southern California
Robert T. Bouttier Laguna Niguel, California	President and CEO Automobile Club of Southern California
John F. Boyle Coto de Caza, California	Executive Vice President Automobile Club of Southern California
Anthony J. Buzzelli Somerset, Virginia	Retired Regional Managing Partner Deloitte and Touche LLP
Kenneth A. Johnson Chesterfield, Missouri	Retired President and CEO Automobile Club of Missouri
Thomas E. Larkin, Jr. Newport Beach, California	Vice Chairman and Director TCW Group, Inc.
Frances M. Smith Birmingham, Georgia	Retired President, CEO and Chairman Alabama Motorists Association, Inc.
Ralph E. Struzziero Cape Elizabeth, Maine	Retired Advisory Board Chairman AAA Northern New England
Eugene M. Toombs, III Chesterfield, Missouri	Chairman and Director MiTek Industries, Inc.

Officers

The CEC officers elected and serving as of December 31, 2015, were:

<u>Name</u>	<u>Office</u>
James J. McGrath	President
Raju T. Varma	Vice President, CFO and Treasurer
Michael J. Right	Vice President
Steven R. Schone	Vice President
Gail C. Louis	Corporate Secretary
Avery R. Brown	Vice President, General Counsel and Assistant Secretary
Carl D. Kraft	Assistant Secretary

Committees

The Advisory Board of Exchange has an Audit Committee and an Investment Policy Committee. Members serving on these committees as of December 31, 2015, were as follows:

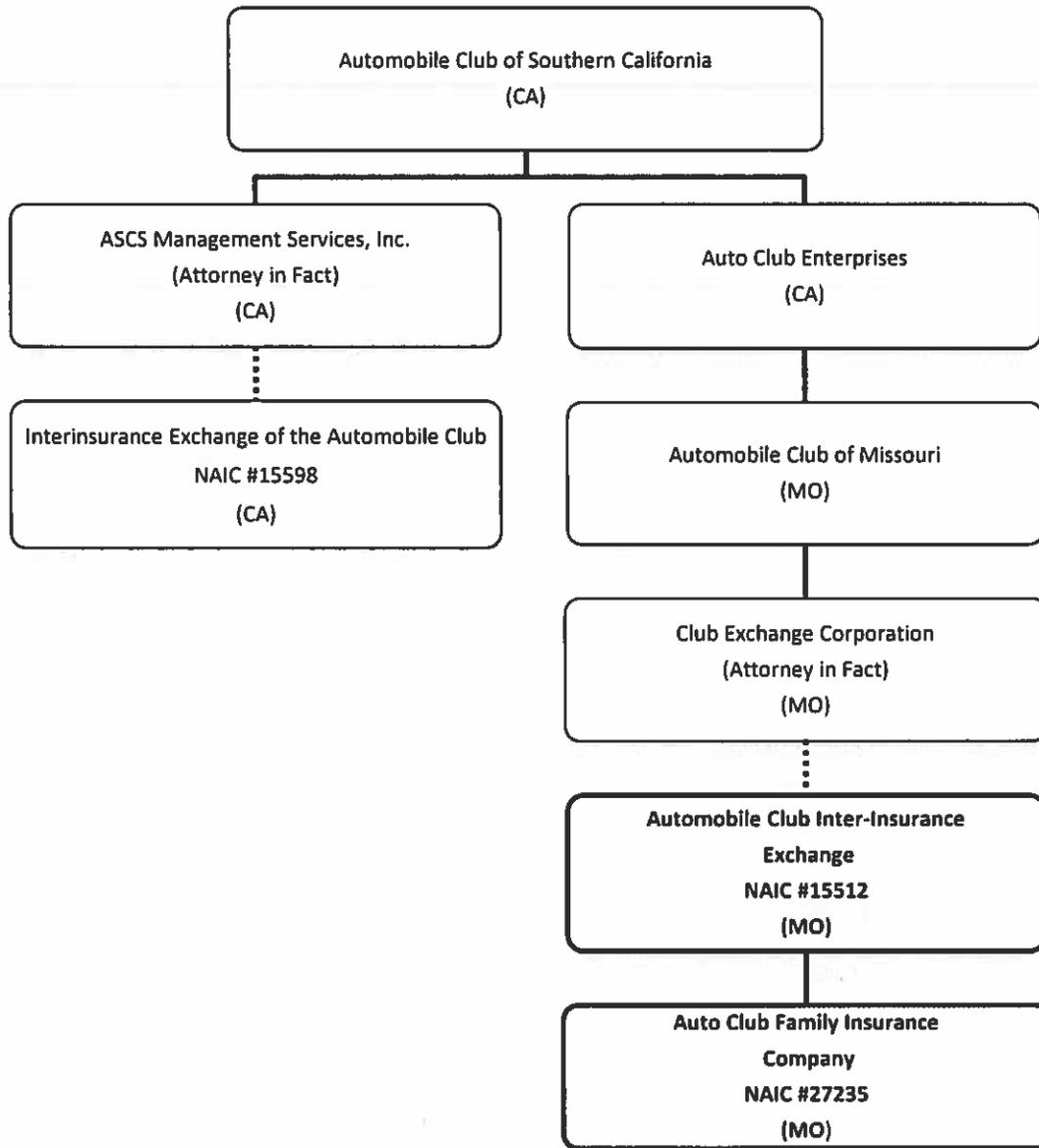
<u>Audit Committee</u>	<u>Investment Policy Committee</u>
Peter K. Barker, Chair	Peter K. Barker, Chair
Antonia Hernandez	Richard S. Hamilton
Eugene M. Toombs	Antonia Hernandez
	Thomas V. McKernan

Holding Company, Subsidiaries and Affiliates

Exchange is part of an Insurance Holding Company System as defined by Section 382.010 RSMo (Definitions). The Company is a reciprocal inter-insurance exchange. The affairs of the Company are managed by Club Exchange Corporation, the attorney-in-fact appointed by its subscribers. CEC is wholly owned by Automobile Club of Missouri. Automobile Club of Southern California is the ultimate controlling entity.

Organization Chart

The following organizational chart depicts the insurance holding company system as of December 31, 2015. All subsidiaries are wholly owned unless otherwise noted. Dotted lines represent affiliation through a Subscriber Agreement whereby affairs are managed by an Attorney-In-Fact.



Affiliated Transactions

The Company has entered into various agreements with affiliates. These agreements are discussed below.

Affiliation Agreement

Parties: Exchange, Auto Club Family Insurance Company (Family), ACMO, CEC, Interinsurance Exchange of the Automobile Club (IEAC), Automobile Club of Southern California (ACSC), ACSC Management Services, Inc. and Auto Club Enterprises (ACE).

Effective: March 1, 2006.

Terms: The Affiliation Agreement sets forth the provisions for control among the companies. Specifically, the parties agreed to take the following actions pursuant to this agreement:

- The Board of Directors and other internal governing bodies were consolidated to accommodate representation of all companies.
- Exchange and Family commuted their existing 100% inter-company reinsurance pooling treaty. In turn, a new inter-company reinsurance pooling treaty between the Company, Family and IEAC was executed.
- ACE and ACMO entered into a service agreement whereby the parties provide certain services to each other following the closing.
- Exchange issued a surplus note in the principal amount of \$50 million to IEAC. \$22 million of the proceeds of the new surplus note was used to retire the \$20 million surplus note that was previously issued by Exchange to ACMO.
- IEAC agreed to maintain the “surplus ratio” of Exchange at no less than 60% (in effect, a 167% or lower net premiums to surplus ratio) after giving effect to the new inter-company pooling agreement between the parties.
- IEAC agreed to become licensed, accredited or qualified in the State of Missouri in order for Exchange and Family to take full reserve credit for amounts ceded to IEAC under the new inter-company reinsurance pooling agreement between the parties.
- Exchange and Family agreed to become accredited in the state of California in order for IEAC to take full reserve credit for amounts retroceded to Exchange and Family under the new inter-company reinsurance pooling agreement.
- In order to effectuate the accreditation of Family as a reinsurer in California, Exchange contributed \$5 million dollars to the surplus of

Family to place its surplus position above \$20 million. Exchange also provided a minimum surplus guaranty of \$20 million dollars for Family.

Rate(s): No rates are involved in this agreement.

Reinsurance Pooling Agreement

Parties: Exchange, Family, and IEAC.

Effective: June 30, 2006. Amendment December 31, 2010.

Terms: Exchange and Family cede 100% of their premiums net of unaffiliated reinsurance to IEAC. In turn, IEAC retrocedes 4% and 1% of the pooled premiums to Exchange and Family respectively, and retains 95% of the premiums for itself. All losses, loss adjustment and other expenses related to this pooled business are allocated to each company on the same basis as the original retrocession percentages. The First Amendment contains revisions to termination provisions and allocation of shares upon termination.

Rate(s): No rates are involved in this agreement.

Tax Allocation Agreement

Parties: Exchange and Family.

Effective: June 1, 1990. Amended June 22, 2008.

Terms: This agreement provides that the parties will file a consolidated federal income tax return.

Rate(s): The consolidated income tax liability is allocated to each of the parties on the basis of its contribution to the consolidated taxable income. Tax benefits from net operating losses and tax credits are allocated to the party generating the operating loss or tax credit.

Parental Guarantee Agreements

Parties: Exchange and Family.

Effective: June 28, 2006.

Terms: Exchange has provided a guarantee to the Kansas Insurance Department that the surplus of Family will not fall below \$1.25 million at any point in time. Said guarantee was requested by Kansas as a contingency for approval of Family to write homeowners business in that jurisdiction. It is not expected that this guarantee will ever require any action on the part of Exchange, as the minimum surplus required of Family is \$2.4 million under Missouri State Statutes, well above the Kansas requirement. Additionally, Exchange has provided to the State of California a guarantee that the surplus of Family will not fall below \$20 million at any time. This guaranty was to fulfill a requirement for the initial registration of Family as an accredited reinsurer in that state.

Rate(s): No rates are involved in the guarantees.

Service Agreement

Parties: Exchange, Family, CEC and ACMO.

Effective: October 12, 2009. Amended January 1, 2011 and July 1, 2015.

Terms: ACMO provides general and administrative services to the parties, including public relations, investment of surplus and reserves, claims and claims adjustment, underwriting, actuarial, data processing, maintenance, general office, as well as legal, accounting and auditing services.

Rate(s): As compensation, Exchange and Family pay ACMO a management fee based on earned premiums. In addition, ACMO is reimbursed for the direct costs and overhead costs incurred by ACMO on behalf of the other companies. Direct costs include those departments (such as underwriting and claims) which provide services only to the two insurance companies (Exchange and Family). Overhead costs consist of other departments and functions which provide services to the insurance companies and other affiliates. Appendix A of the agreement is amended periodically and represents the procedure used by management to allocate expenses to Exchange and Family.

Multiple Cedent Allocation Agreement

Parties: Exchange, Family and IEAC.

Effective: January 1, 2008.

Terms: The purpose of this agreement is to properly allocate and record reinsurance premiums, reinstatement premiums, and recoveries among the parties as cedents to a multiple-cedent reinsurance arrangement as required by Statement of Statutory Accounting Principles (SSAP) 62.

Rate(s): Premiums are allocated in accordance with schedules contained in the agreement. The schedules are developed using the required premium deposit amounts for each reinsurance contract at the beginning of a treaty year.

FIDELITY BOND AND OTHER INSURANCE

ACSC and its subsidiaries (including Exchange) are insured under a fidelity bond policy with a limit of liability of \$10,000,000 and a deductible of \$100,000 per loss. This coverage complies with the suggested minimum amount of coverage according to NAIC guidelines.

The Company also benefits from other insurance coverage held by ACSC, which includes but is not limited to directors and officers liability, general liability, commercial automobile liability, property, commercial excess umbrella coverage and workers' compensation insurance. The Company's insurance coverage appears adequate.

PENSIONS, STOCK OWNERSHIP AND INSURANCE PLANS

Exchange does not have any direct employees. Services are provided by employees of the Automobile Club of Missouri pursuant to the Service Agreement. The benefits received by the personnel covered in the Service Agreement include, but are not limited to, paid holidays and leave, healthcare benefits, dental and vision coverage, life insurance, disability insurance, flexible spending accounts, 401(k) profit sharing and a defined benefits pension plan.

TERRITORY AND PLAN OF OPERATIONS

Exchange is licensed by the Missouri Department of Insurance, Financial Institutions and Professional Registration under Chapter 379 RSMo (Insurance other than life) to write property, liability, accident & health and miscellaneous insurance. The Company is also licensed in the states of Alabama, Arkansas, Illinois, Indiana, Kansas, Louisiana, Mississippi and Ohio.

Approximately 59% of the 2015 direct premiums were written in Missouri. The Company markets standard private passenger automobile insurance and personal umbrella insurance policies through a combination of licensed captive agents and direct sales agents who are employed by the Auto Club of Missouri and located in branch and sales offices. Beginning in 2015, the Company stopped using independent agents to sell its policies. Insurance is only sold to members of the Auto Club of Missouri.

The employees of ACMO also sell homeowners insurance and rental dwelling insurance for the Company's subsidiary, Family. In addition, the employees sell memberships for ACMO, life and annuity products for AAA Life Insurance Company (an affiliate), as well as life, health and other insurance products for non-affiliated licensed insurance companies.

GROWTH OF COMPANY

The table below shows various indicators of the Company's growth over the past four years.

	2012	2013	2014	2015
Direct Written Premiums	\$ 243,656,370	\$ 265,626,439	\$ 262,925,627	\$ 242,586,008
Net Written Premiums	110,012,415	115,875,862	120,612,794	127,030,586
Admitted Assets	414,551,593	415,864,016	402,142,404	406,259,917
Capital and Surplus	188,029,852	197,977,759	205,696,270	209,942,055

Due to the reinsurance pooling agreement in place, the Company experienced steady growth in premiums and surplus during the examination period. While direct written premiums were relatively flat, net written premiums (which reflect the pooled results) increased by approximately 5% on average. Likewise, capital and surplus increased moderately throughout the examination period.

LOSS EXPERIENCE

The following exhibit illustrates the Company's underwriting results for each of the last four years.

	2012	2013	2014	2015
Net Premiums Earned	\$ 108,203,709	\$ 113,800,694	\$ 118,098,247	\$ 123,379,433
Net Underwriting Gain	3,572,412	5,346,250	5,072,616	4,510,808
Net Investment Gain	9,839,854	(9,254,949)	10,266,905	6,192,364
Net Income	7,645,643	(5,330,768)	9,402,917	5,054,013
RBC Ratio	2038.4%	1706.7%	1735.0%	1702.5%

The Company reported a net underwriting gain in each of the past 4 years and a net investment gain and positive net income for 3 of the 4 years. Over the past decade, the reinsurance pooling agreement has resulted in consistent positive operating results and has dampened the effects of severe weather events in the Midwest and the South. The Company's RBC ratio also remained very high throughout the examination period due to its strong surplus position and favorable operating results.

REINSURANCE

General

Premiums written by the Company during the examination period were as follows:

	2012	2013	2014	2015
Direct Written	\$ 243,656,370	\$ 265,626,439	\$ 262,925,627	\$ 242,586,008
Assumed from Affiliates	110,012,410	115,875,862	120,612,794	127,030,586
Assumed from Non-Affil.	-	-	-	-
Ceded to Affiliates	242,296,344	264,989,838	262,304,158	241,902,285
Ceded to Non-Affiliates	1,360,012	636,601	621,469	683,723
Net Written Premiums	<u>\$ 110,012,424</u>	<u>\$ 115,875,862</u>	<u>\$ 120,612,794</u>	<u>\$ 127,030,586</u>

Assumed

The Company participates in a reinsurance pooling agreement with IEAC and Family. Under this agreement Exchange and Family cede 100% of their net premiums and losses after outside reinsurance to IEAC. In turn, IEAC retrocedes 4% and 1% of the pooled premiums and losses to the Company and Family respectively, and retains 95% for itself.

Ceded

Exchange participates in a reinsurance program with other members of the ACSC organization including IEAC, Family, Auto Club County Mutual Insurance Company, Auto Club Casualty Company and Auto Club Indemnity Company. The purpose of the program is to control exposure to potential losses arising from large risks and to reduce the losses that may arise from catastrophes. The reinsurance is effected under a series of five excess-of-loss reinsurance contracts. The organization uses two reinsurance intermediaries, Guy Carpenter and BMS, to manage the program. Below is a summary of the limits of liabilities as of December 31, 2015, under the treaties (all numbers are in 000's):

<u>Type of Contracts</u>	<u>Reinsurer(s) Name</u>	<u>Company's Retention</u>	<u>Reinsurer's Maximum Limits</u>
1 st Layer (*)	Various/Authorized and Unauthorized	(A) \$100,000 per Risk (B) \$200,000 per Risk	\$150,000 per Risk
2 nd Layer (*)	Various/Authorized and Unauthorized	(A) \$250,000 per Risk (B) \$350,000 per Risk	\$200,000 per Risk (#)
3 rd Layer (*)	Various/Authorized and Unauthorized	(A) \$450,000 per Risk (B) \$550,000 per Risk	\$350,000 per Risk (#)
4 th Layer	Various/Authorized and Unauthorized	(A) \$800,000 per Risk (B) \$900,000 per Risk	\$50,000 per Risk
5 th Layer	Various/Authorized and	(A) \$850,000 per Risk	\$25,000 per Risk

<u>Type of Contracts</u>	<u>Reinsurer(s) Name</u>	<u>Company's Retention</u>	<u>Reinsurer's Maximum Limits</u>
	Unauthorized	(B) \$950,000 per Risk	

(*) The ACSC companies participate at a rate of 5% in the 1st, 2nd and 3rd layers.

(#) The reinsurers assume 66.66% of the maximum limits for the 2nd and 3rd layers.

(A) All Other Markets

(B) California Market

The Company is contingently liable for all reinsurance losses ceded to others. This contingent liability would become an actual liability in the event that any assuming reinsurer should fail to perform its obligations under its reinsurance agreement with the Company

ACCOUNTS AND RECORDS

General

Accounting functions are performed using Oracle eBS and Hyperion. The Princeton Accounting Management (PAM) system is used to track investment activity. Policy administration is supported with the PolicyStar system. The Claims Workstation System (CWS) is used for claims administration. Various other software programs, which were produced in-house or secured through a third-party, are used to perform other operating functions.

Independent Auditor

The Company's financial statements are audited annually by the accounting firm of Ernst & Young LLP. The workpapers and reports of the most recent independent audit were reviewed for this examination. These workpapers and reports were used in the course of this examination as deemed appropriate.

Actuarial Opinion

Reserves and related actuarial accounts reported in the financial statements were reviewed and certified by Christopher P. Walker, FCAS, MAAA of PricewaterhouseCoopers LLP on behalf of the Company.

Information Systems

In conjunction with this examination, Andrew Balas, AES, Information Systems Financial Examiner with the DIFP, conducted a review of the Company's information systems. His evaluation did not identify any significant weaknesses.

STATUTORY DEPOSITS

Deposits with the State of Missouri

The funds on deposit with the DIFP as of December 31, 2015, as reflected below, were sufficient to meet the capital deposit requirements of the State of Missouri in accordance with RSMo Section 379.098 (Securities to be deposited by all companies, kind and amount). These deposits are held for the benefit of all policyholders and creditors of the Company.

<u>Type of Security</u>	<u>Par Value</u>	<u>Fair Value</u>	<u>Statement Value</u>
U.S. Treasury Bond	\$ 1,555,000	\$ 1,592,662	\$ 1,560,036

Deposits with Other States

The Company also has funds on deposit with the state of Arkansas to satisfy its statutory requirements. The funds on deposit as of December 31, 2015, were as follows:

<u>Type of Security</u>	<u>Par Value</u>	<u>Fair Value</u>	<u>Statement Value</u>
U.S. Treasury Bond	\$ 75,000	\$ 106,274	\$ 108,788

FINANCIAL STATEMENTS

The following financial statements are based on the statutory financial statements filed by the Company and present the financial condition of the Company for the period ending December 31, 2015. The accompanying comments on financial statements reflect any examination adjustments to the amounts reported in the annual statement and should be considered an integral part of the financial statements.

There may have been additional differences found in the course of this examination that are not shown in the "Comments on Financial Statements." These differences were determined to be immaterial in relation to the financial statements and therefore were only communicated to the Company and noted in the workpapers for each individual annual statement item.

ASSETS

	Assets	Non-Admitted Assets	Net Admitted Assets
Bonds	\$ 165,193,495	\$ -	\$ 165,193,495
Common stocks	139,484,483	-	139,484,483
Real Estate	1,647,674	-	1,647,674
Cash and short-term investments	(5,376,101)	-	(5,376,101)
Receivables for securities	26,061	-	26,061
Investment income due and accrued	2,112,706	-	2,112,706
Uncollected premiums	60,568,007	60,837	60,507,170
Deferred premiums	18,498,748	-	18,498,748
Amounts recoverable from reinsurers	17,075,944	-	17,075,944
Current federal income tax recoverable	577,562	-	577,562
Receivables from affiliates	6,466,807	-	6,466,807
Miscellaneous receivables	1,871,341	1,825,973	45,368
Prepaid insurance	4,193	4,193	-
California FAIR plan	78,951	78,951	-
Prepaid expense	46,711	46,711	-
TOTAL ASSETS	\$ 408,276,582	\$ 2,016,665	\$ 406,259,917

LIABILITIES, SURPLUS AND OTHER FUNDS

Losses	\$ 35,952,299
Reinsurance payable on paid losses and LAE	8,713,644
Loss adjustment expenses	7,793,278
Other expenses	193,098
Taxes, licenses and fees	1,090,166
Net deferred tax liability	8,422,672
Unearned premiums	60,957,502
Advance premium	1,315,424
Dividends declared and unpaid: Policyholders	1,960,000
Ceded reinsurance premiums payable	65,593,634
Amounts withheld for account of others	44,034
Remittances and items not allocated	65,116
Payable to affiliates	3,618,176
Payable for securities	17,493
Miscellaneous liabilities	581,326
TOTAL LIABILITIES	<u>\$ 196,317,862</u>
Surplus notes	50,000,000
Unassigned funds (surplus)	<u>159,942,055</u>
SURPLUS AS REGARDS POLICYHOLDERS	<u>\$ 209,942,055</u>
TOTAL LIABILITIES AND SURPLUS	<u><u>\$ 406,259,917</u></u>

STATEMENT OF INCOME

Underwriting Income:

Premiums earned		\$ 123,379,433
Deductions:		
Losses incurred	\$ 76,262,003	
Loss adjustment expenses incurred	12,466,613	
Other underwriting expenses incurred	<u>30,140,009</u>	
Total underwriting deductions		<u>118,868,625</u>
Net Underwriting Gain (Loss)		\$ 4,510,808

Investment Income:

Net investment income earned	\$ 6,433,952	
Net realized capital gains	<u>(241,588)</u>	
Net Investment Gain (Loss)		\$ 6,192,364

Other Income:

Net loss from agents or premium balances charged off	\$ (211,107)	
Finance and service charges	2,645,149	
Miscellaneous income	<u>7,610</u>	
Total Other Income		<u>\$ 2,441,652</u>

Net income before dividends and FIT \$ 13,144,824

Dividends to policyholders		7,271,123
Federal income taxes incurred		<u>819,689</u>
Net income		<u>\$ 5,054,012</u>

RECONCILIATION OF SURPLUS

Changes from December 31, 2012 to December 31, 2015

	<u>2013</u>	<u>2014</u>	<u>2015</u>
Capital and surplus, prior year	\$ 188,029,852	\$ 197,977,759	\$ 205,696,270
Net income	(5,330,768)	9,402,917	5,054,013
Change in net U/R capital gains	14,244,094	(935,255)	(713,841)
Change in net deferred income tax	1,121,697	(220,604)	848,087
Change in nonadmitted assets	<u>(87,116)</u>	<u>(528,547)</u>	<u>(942,474)</u>
Change in capital and surplus	<u>9,947,907</u>	<u>7,718,511</u>	<u>4,245,785</u>
Capital and surplus, current year	<u>\$ 197,977,759</u>	<u>\$ 205,696,270</u>	<u>\$ 209,942,055</u>

ANALYSIS OF EXAMINATION CHANGES

No adjustments or reclassifications were made as a result of the examination.

COMMENTS ON FINANCIAL STATEMENTS

There are no comments on the financial statements.

SUMMARY OF RECOMMENDATIONS

There are no recommendations.

