STATE OF MISSOURI

DEPARTMENT OF INSURANCE, FINANCIAL INSTITUTIONS AND PROFESSIONAL REGISTRATION

P.O. Box 690, Jefferson City, Mo. 65102-0690

In RE:	)	
	)	
EDWARD LYNN MOSKOP,	)	Case No. 111229916C
	)	
And	)	
	)	
FINANCIAL SERVICES MOSKOP & ASSOCIATES, INC.	)	
	)	
Respondents.	)	

CONSENT ORDER

John M. Huff, Director of the Department of Insurance, Financial Institutions and Professional Registration, takes up the above-referenced matter for consideration and disposition. The Consumer Affairs Division, through counsel, Tamara W. Kopp, and Respondents Edward Lynn Moskop and Financial Services Moskop & Associates (collectively "Respondents") have reached a settlement in this matter and have consented to the issuance of this Consent Order.

1. John M. Huff is the duly appointed Director of the Missouri Department of Insurance, Financial Institutions and Professional Registration ("Director" of the "Department") whose duties, pursuant to Chapters 374 and 375,

RSMo,[1] include supervision, regulation and discipline of insurance producers and business entity producers authorized to conduct business in the state of Missouri.

2. The Consumer Affairs Division ("Division") of the Department has the duty of conducting investigations into the unfair or unlawful acts of insurance producers and companies under the insurance laws of this state and is authorized to initiate actions before the Director to enforce the insurance laws of this state.

3. The Department issued Respondent Edward L. Moskop ("Moskop") an insurance producer license (No. 0140211) on August 5, 1974. The Department renewed Moskop's insurance producer license until he surrendered his license on September 12, 2011. Moskop's insurance producer license expired on January 31, 2012.

4. The Department issued Respondent Financial Services Moskop & Associates, Inc. a business entity producer license (No. 8021864) on August 29, 2006. The Department renewed such business entity producer until Moskop surrendered the business entity producer license on behalf of Respondent Financial Services Moskop & Associates, Inc. on September 12, 2011. The business entity license was set to expire August 29, 2012. Moskop was, at all times relevant to this Consent Order, the owner, president, and designated responsible licensed producer for Respondent Financial Services Moskop & Associates, Inc.

5. On December 1, 2010, the Director of the Illinois Department of Insurance revoked Respondents' respective insurance licenses. *In the Matter of the*

[1] All statutory references are to the 2011 Supplement to the Revised Statutes of Missouri unless otherwise noted.

Voluntary Revocation of Licensing Authority of Financial Services Moskop & Associates, Inc. and Edward Lynn Moskop, Order of Voluntary Revocation, December 1, 2010 ("Illinois Revocations"). The Illinois Revocations are grounds to discipline Respondents' respective licenses pursuant to §375.141.1(9) for having an insurance producer license, or its equivalent, revoked in another state.

6. Respondents failed to report the Illinois Revocations to the Department within 30 days of the final disposition of the matter. Such failure is grounds to discipline Respondents' respective licenses pursuant to §375.141.1(2) for violating an insurance law, namely §375.141.6.

7. On January 3, 2011, the Illinois Secretary of State issued a final Order of Prohibition against Respondents wherein Respondents admitted to committing fraud and the Secretary of State permanently prohibited Respondents from offering or selling securities in Illinois. *In the Matter of Financial Services Moskop & Associates, Inc., its Officers, Directors, Employees, Affiliates, Successors, Agents and Assigns, and Edward L. Moskop*, Order of Prohibition, File No. 1000443 ("Illinois Order of Prohibition").

8. Respondents failed to report the Illinois Order of Prohibition within 30 days of the final disposition of the matter. Such failure is grounds to discipline Respondents' respective licenses pursuant to §375.141.1(2) for violating an insurance law, namely §375.141.6.

9. On August 3, 2011, Moskop pled guilty to one count of mail fraud in violation of 18 U.S.C. 1341 and one count of money laundering in violation of 18

U.S.C. 1957. Moskop, through his business, Financial Services Moskop & Associates, Inc., pretended to have invested customers' funds entrusted to him for the purchase of particular securities, but in fact used the funds for his personal benefit. In the course of executing this scheme from in and around 1991 through 2010, Moskop obtained by fraud approximately $2,400,000 from 25 victims, including insurance and securities clients. On December 13, 2011, the United States District Court, Southern District of Illinois, sentenced Moskop to 240 months imprisonment for mail fraud and 120 months imprisonment for money laundering, to be served concurrently. *United States v. Edward Lynn Moskop*, Case No. 11-30077-WDS.

10. Moskop's insurance producer license is subject to discipline because he has been convicted of a felony or crime involving moral turpitude pursuant to §375.141.1(6). *United States v. Edward Lynn Moskop*, Case No. 11-30077-WDS.

11. By pleading guilty and being sentenced in *United States v. Edward Lynn Moskop*, Case No. 11-30077-WDS, Moskop admitted to and was found to have committed fraud personally and through Financial Services Moskop & Associates, Inc. Therefore, Respondents' respective licenses are subject to discipline pursuant to §375.141.1(7).

12. Respondents used fraudulent, coercive, or dishonest practices, or demonstrated incompetence, untrustworthiness or financial irresponsibility in the conduct of business, which is grounds to discipline Respondents' respective licenses pursuant to §375.141.1(8).

13. Financial Services Moskop & Associates, Inc.'s business entity producer license is subject to discipline pursuant to §375.141.3 because Moskop's violations of §375.141.6 were known or should have been known by one or more of the partners, officers or managers acting on behalf of Financial Services Moskop & Associates, Inc., in that Moskop was the president and owner of Financial Services Moskop & Associates, Inc. and Moskop knew or should have known of his own violations of the insurance laws, and the violations were neither reported to the Director nor corrective action taken.

14. On January 24, 2012, counsel for the Division provided a written description of the specific conduct for which discipline was sought and a citation to the law and rules allegedly violated, together with copies of any documents upon which it based the allegations, and the Division's settlement offer, namely, this Consent Order, in accordance with §621.045.4(1).

15. Moskop admits, acknowledges, and understands that under §375.141.1(2), (6), (7), and (8), the Director may discipline Moskop's insurance producer license.

16. Financial Services Moskop & Associates, Inc. admits, acknowledges, and understands that under §§375.141.1(2), (7), and (8) and 375.141.3, the Director may discipline Financial Services Moskop & Associates, Inc.'s business entity producer license.

17. Respondents acknowledge and understand that they have the right to consult counsel at their own expense.

18. Respondents have been advised that they may, either at the time the Consent Order is signed by all parties, or within 15 days thereafter, submit the Consent Order to the Administrative Hearing Commission for determination that the facts agreed to by the parties to the Consent Order constitute grounds for discipline of Respondents' respective insurance licenses.

19. Except as provided in paragraph 18, above, Respondents stipulate and agree to waive any rights that they may have to a hearing before the Administrative Hearing Commission or the Director and any rights to seek judicial review or other challenge or contest of the terms and conditions of this Order and forever releases and holds harmless the Department, the Director and his agents, and the Consumer Affairs Division from all liability and claims arising out of, pertaining to, or relating to this matter.

20. Each signatory to this Consent Order certifies by signing that he or she is fully authorized, in his or her own capacity, or by the named party he or she represents, to accept the terms and provisions of this Consent Order in their entirety, and agrees, in his or her personal or representational capacity, to be bound by the terms of this Consent Order.

Conclusions of Law

21. The Director may discipline a license where the licensee has failed to renew or surrendered such license. §375.141.4.

22. The actions admitted by Moskop are grounds to discipline Moskop's insurance producer license pursuant to §375.141.1(2), (6), (7), and (8).

23. The actions admitted by Financial Services Moskop & Associates, Inc. are grounds to discipline Financial Services Moskop & Associates, Inc. business entity license pursuant to §§375.141.1(2), (7), and (8) and 375.141.3.

24. The Director may enter orders in the public interest under §374.046.

25. The terms set forth in this Consent Order are an appropriate disposition of this matter and entry of this Consent Order is in the public interest.

ORDER

IT IS ORDERED that Respondent Edward L. Moskop's insurance producer license (No. 0140211) is hereby REVOKED.

IT IS ORDERED that Respondent Financial Services Moskop & Associates, Inc.'s business entity producer license (No. 8021864) is hereby REVOKED.

SO ORDERED, SIGNED AND OFFICIAL SEAL AFFIXED THIS 15th DAY OF FEBRUARY, 2012.

JOHN M. HUFF, Director
Missouri Department of Insurance,
Financial Institutions and
Professional Registration

CONSENT AND WAIVER OF HEARING

The undersigned persons understand and acknowledge that Respondents have a right to a hearing, but that Respondents waived the hearing and consented to the issuance of this Consent Order.

Edward Lynn Moskop — 2-1-2012

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Respondent, individually and for
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Tamara W. Kopp — 2-8-12

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