DEPARTMENT OF INSURANCE, FINANCIAL INSTITUTIONS AND PROFESSIONAL REGISTRATION

P.O. Box 690, Jefferson City, Mo. 65102-0690

IN RE: INTERSTATE SPECIALTY MARKETING, INC
17722 IRVINE BLVD
TUSTIN, CA 92780

TRACKING ID: #178480 (e)

VOLUNTARY FORFEITURE

It is hereby agreed by Interstate Specialty Marketing, Inc. ("Interstate") and the Consumer Affairs Division of the Department of Insurance, Financial Institutions, and Professional Registration, as follows:

WHEREAS, John M. Huff is the duly appointed Director of the Department of Insurance, Financial Institutions and Professional Registration, State of Missouri (hereinafter, Director) whose duties, pursuant to Chapters 374 and 375 RSMo, include the supervision and regulation of the business of insurance;

WHEREAS, the Consumer Affairs Division of the Department of Insurance, Financial Institutions and Professional Registration is charged with investigating producers and companies engaged in the business of insurance pursuant to Sections 374.085 and 374.190, RSMo and is authorized by the Director to recommend enforcement action under the laws relating to insurance;

WHEREAS, Interstate currently has a business entity producer (BEP) renewal application pending with the Department of Insurance, Financial Institutions and Professional Registration, pursuant to Chapter 375, RSMo;

WHEREAS, an application to renew Interstate's BEP license was submitted on March 16, 2012, and after requests were made for additional information, the completed application was received on March 28, 2012. In the "Background Information" section of the application, question #2 was marked "Yes" which asked, "Have you ever been named or involved as a party in an administrative proceeding, including FINRA sanction or arbitration proceeding regarding any professional or occupational license or registration?" While Interstate did disclose some prior actions, not all administrative actions were properly disclosed;

WHEREAS, information has been received by the Consumer Affairs Division concerning Interstate's failure to disclose three (3) separate administrative actions against its BEP license in the state of Nevada, namely:

Cause# 09.0521	Fail to file with Commissioner a Report as Required
09.0082	Fail to file Timely Report due by July 1, 2007
09.0196	Fail to file Timely Report due by July 1, 2006.

This violation is a ground for discipline under Section 375.141.1(1) RSMo (Supp. 2011) thereby subjecting Interstate to enforcement action by the Director;

WHEREAS, Interstate has been informed of the nature of these violations, of its right to consult counsel, and of its right to contest any attempt by the Department of Insurance, Financial Institutions, and Professional Registration, to discipline Interstate's BEP license, or to recover whatever penalties or other monetary relief as may be provided for by statute, and states that Interstate understands its right to contest any such actions;

NOW, THEREFORE, in lieu of the institution by the Department of any action to refuse the insurance license of Interstate Specialty Marketing, Inc., or to impose any other penalties provided for by statute for the above-described violations, after being afforded the opportunity to consult legal counsel, Interstate does hereby voluntarily and knowingly surrender and forfeit the sum of seven hundred fifty dollars (<u>$750.00</u>), such sum to be paid into the Missouri State School Fund pursuant to Sections 374.046 and 374.280, RSMo.

Interstate shall submit this sum to the Department of Insurance, Financial Institutions and Professional Registration, by cashier's check or money order made payable to the Missouri State School Fund no later than **Thursday, November 22, 2012**.

DATED: 1-7-13

Gary S. Hendricks, President
Interstate Specialty Marketing, Inc.
License# 8011066

DATED: 1/10/13

Matt Barton, Division Director
Consumer Affairs Division

DATED: 1-22-13

John M. Huff, Director
Missouri Department of Insurance, Financial
Institutions and Professional Registration

Return to:
Missouri Department of Insurance
Attn: E.J. Jackson, Investigator
P O Box 690
Jefferson City, MO 65102