

**IN THE DEPARTMENT OF INSURANCE, FINANCIAL  
INSTITUTIONS AND PROFESSIONAL REGISTRATION  
STATE OF MISSOURI**

**In Re:** )  
 )  
**GRINNELL MUTUAL** )  
**REINSURANCE COMPANY** )  
**(NAIC # 14117)** )  
 ) **Market Conduct Examination #1503-39-TGT**  
**and** )  
 )  
**GRINNELL SELECT INSURANCE** )  
**COMPANY (NAIC #16144)** )

**ORDER OF THE DIRECTOR**

NOW, on this 24 day of June, 2015, Director John M. Huff, after consideration and review of the market conduct examination of Grinnell Mutual Reinsurance Company (NAIC #14117) and Grinnell Select Insurance Company (NAIC #16144) (hereafter referred to collectively as "Grinnell"), examination number 1503-39-TGT, and the Stipulation of Settlement and Voluntary Forfeiture ("Stipulation"), does hereby issue the following orders:

This order, issued pursuant to §374.205.2(5) RSMo 2000, and §§374.280 and §374.046.15. RSMo (Cum. Supp. 2013), is in the public interest.

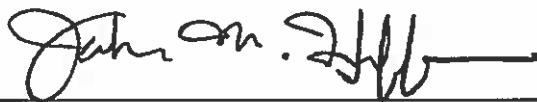
IT IS THEREFORE ORDERED that Grinnell and the Division of Insurance Market Regulation having agreed to the Stipulation, the Director does hereby approve and agree to the Stipulation.

IT IS FURTHER ORDERED that Grinnell shall not engage in any of the violations of law and regulations set forth in the Stipulation and shall implement procedures to place Grinnell in full compliance with the requirements in the Stipulation and the statutes and regulations of the State of Missouri and to maintain those corrective actions at all times.

IT IS FURTHER ORDERED that Grinnell shall pay, and the Department of Insurance, Financial Institutions and Professional Registration, State of Missouri, shall accept, the Voluntary Forfeiture of \$4,000 payable to the Missouri State School Fund.

IT IS SO ORDERED.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the seal of my office in Jefferson City, Missouri, this 24 day of June, 2015.



John M. Huff  
Director



**IN THE DEPARTMENT OF INSURANCE, FINANCIAL  
INSTITUTIONS AND PROFESSIONAL REGISTRATION  
STATE OF MISSOURI**

**In Re:** )  
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**GRINNELL MUTUAL** ) **Market Conduct Examination #1503-39-TGT**  
**REINSURANCE COMPANY** )  
**(NAIC # 14117) and GRINNELL** )  
**SELECT INSURANCE COMPANY** )  
**(NAIC # 16144).** )

**STIPULATION OF SETTLEMENT  
AND VOLUNTARY FORFEITURE**

It is hereby stipulated and agreed by the Division of Insurance Market Regulation (hereinafter “the Division”), and Grinnell Mutual Reinsurance Company (NAIC #14117) and Grinnell Select Insurance Company (NAIC # 16144) (hereinafter referred to as “Grinnell”), as follows:

WHEREAS, the Division is a unit of the Missouri Department of Insurance, Financial Institutions and Professional Registration (hereinafter, “the Department”), an agency of the State of Missouri, created and established for administering and enforcing all laws in relation to insurance companies doing business in the State in Missouri; and

WHEREAS, Grinnell has been granted a certificate of authority to transact the business of insurance in the State of Missouri; and

WHEREAS, the Division called a Market Conduct Examination of Grinnell based upon findings contained in a Market Conduct Investigation and

WHEREAS, the Investigation revealed that:

1. Grinnell failed to include a payment for sales tax in two private passenger and in two commercial automobile policy first party total loss settlements even though Grinnell’s policy provided for payment of the sales tax in violation of §§375.445<sup>1</sup>, 375.936 (13), 375.1007 (1), 375.1007 (4) and 20 CSR 100-1.020 (1) (A);

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<sup>1</sup> All references, unless otherwise noted, are to Revised Statutes of Missouri 2000, as amended.

WHEREAS, the Division and Grinnell have agreed to resolve the issues raised in the Market Conduct Examination and Investigation as follows:

A. **Scope of Agreement.** This Stipulation of Settlement and Voluntary Forfeiture embodies the entire agreement and understanding of the signatories with respect to the subject matter contained herein. The signatories hereby declare and represent that no promise, inducement or agreement not herein expressed has been made, and acknowledge that the terms and conditions of this agreement are contractual and not a mere recital.

B. **Remedial Action.** Grinnell agrees to take remedial action bringing it into compliance with the statutes and regulations of Missouri and agrees to maintain those remedial actions at all times. Such remedial actions include the following:

1. Grinnell agrees that it will pay all automobile total loss claims, including payment for all sales taxes relating to such claims, according to the terms of its policy provisions;

2. Grinnell agrees that it will review all first party automobile total loss claims paid or processed at any time from June 1, 2010 to the date of the order closing this examination to determine if Grinnell paid all applicable sales tax to the claimant for the damaged vehicle using the contractual value payable under the terms of the policy at the time of loss.<sup>2</sup> If all applicable sales tax was not paid by Grinnell to the claimant, Grinnell shall pay restitution to the claimant in the amount of the sales tax payable under its policy on the date of loss, including all state, city, county and other taxes. Such restitution shall be paid with no reduction in the amount payable to the claimant if the owner of the total loss vehicle retains the vehicle as salvage, unless there is a clear and specific provision in the policy supporting the reduction.

C. **Compliance.** Grinnell agrees to file documentation with the Division, in a format acceptable to the Division, within 120 days of the entry of a final order of any remedial action taken to implement compliance with the terms of this stipulation and to document payment of restitution required under the terms of this stipulation.

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<sup>2</sup> This could be Actual Cash Value, Stated Value or some other valuation method listed in the policy.

D. **Voluntary Forfeiture.** Grinnell agrees, voluntarily and knowingly, to surrender and forfeit the sum of \$4,000 such sum payable to the Missouri State School Fund, in accordance with §374.280.

E. **Other Penalties.** The Division agrees that it will not seek penalties against Grinnell, other than those agreed to in this Stipulation, in connection with Market Conduct Examination #1503-39--TGT.

F. **Waivers.** Grinnell, after being advised by legal counsel, does hereby voluntarily and knowingly waive any and all rights for procedural requirements, including notice and an opportunity for a hearing, and review or appeal by any trial or appellate court, which may have otherwise applied to Market Conduct Examination #1503-39-TGT.

G. **Changes.** No changes to this stipulation shall be effective unless made in writing and agreed to by all signatories to the stipulation.

H. **Governing Law.** This Stipulation of Settlement and Voluntary Forfeiture shall be governed and construed in accordance with the laws of the State of Missouri.

I. **Authority.** The signatories below represent, acknowledge and warrant that they are authorized to sign this Stipulation of Settlement and Voluntary Forfeiture.

J. **Effect of Stipulation.** This Stipulation of Settlement and Voluntary Forfeiture shall not become effective until entry of a Final Order by the Director of the Department of Insurance, Financial Institutions and Professional Registration (hereinafter the "Director") approving this Stipulation.

K. **Request for an Order.** The signatories below request that the Director issue an Order approving this Stipulation of Settlement and Voluntary Forfeiture and ordering the relief agreed to in the Stipulation, and consent to the issuance of such Order.

DATED: 6/24/2015



Angela L. Nelson  
Director, Division of Insurance  
Market Regulation

DATED: 6/24/2015



Stewart Freilich  
Senior Regulatory Affairs Counsel  
Division of Insurance Market Regulation

DATED: 6/17/15



Larry Jansen  
President  
Grinnell Mutual Reinsurance Company  
and Grinnell Select Insurance Company

DATED: 6.22.15



Sherry Docojian  
Armstrong Teasdale LLP  
Counsel for Grinnell Mutual Reinsurance Company  
and Grinnell Select Insurance Company